

*Business  
Guides  
Inc. . . .*

**1980**

*division of Lebhar-Friedman Inc.*

**Directory  
of**

**DISCOUNT  
DEPARTMENT  
STORES**

**NEW**

*Separate Section of*

**CATALOG  
SHOWROOMS**



# Increase SALES POWER

in RELATED MARKETS with these professional  
up-to-date market directories

## Directory of Department Stores

Available annually in November

Current edition published in

November 1979

Listings for close to 2,000 chains and major independents that operate over 12,700 stores. Shown are resident buying groups used. Also, back-of-the-book section lists New York resident buying offices, names of their executives and buyers for all lines, names department stores they serve.

\$102.00



## Directory of General Merchandise Jr. Department & Variety Store Chains

Published annually in March

Information on nearly 1,400 two-or-more-store chains in the U.S. and Canada that operate close to 30,000 stores. Symbols at each listing identify General Merchandise/Variety operators, and those that are Jr. Dept. Store chains.

Also, f  
chains  
well a  
quarte



BUSINESS LIBRARY

# 1980 DIRECTORY of DISCOUNT DEPARTMENT STORES

## TABLE OF CONTENTS

### INTRODUCTION

Foreword .....	III
Facts You Should Know .....	III
Explanation of Elements .....	VI
Kwik-Index .....	IX
Calendar Of Major Trade Shows .....	XI
Industry Profile .....	XV
Financial Profile of Leading Public Discount Dept. Store Companies ...	XIX

### DISCOUNT DEPARTMENT STORE LISTINGS (U.S.A. & Canada) ..... 1

### ALPHABETICAL INDEX OF DISCOUNT

### DISCOUNT DEPARTMENT STORES ..... (green pages) 1

### DISCOUNT DEPARTMENT STORES OPERATORS ..... (yellow pages) 1

### CATALOG SHOWROOMS (U.S.A. & Canada) ..... (blue pages) 1

### ALPHABETICAL INDEX OF CATALOG SHOWROOMS .... (green pages) 1



## PUBLISHER'S NOTE

LIBRARIES  
MICHIGAN STATE UNIVERSITY  
EAST LANSING, MICH. 48823

To our subscribers—

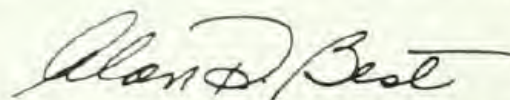
It is with tremendous pride and pleasure that we present the 1980 *Directory of Discount Department Stores*.

Our 20th edition contains all the latest data and information on the companies that comprise this continuously growing market, including a special section listing leased department operators. It presents the most accurate tabulation of the number of stores each of these companies operate and the personnel who make it "happen." In response to your requests we have developed a separate section containing *Catalog Showroom Operators and Catalog Coordinators*, which gives you a more complete picture of the discount industry.

We have also added financial information covering the Top 25 major public corporations, comparing their financial history over the past five years, plus, where applicable, a "Company Profile" for each major company containing sales volume, total square footage, sales per square foot, etc., which may help in formulating your marketing strategy. A complete list of major trade shows has been inserted for your added convenience.

As you will see, this 1980 edition is an exhaustive compilation of market research, touching all areas of merchandising in the discount industry. It is a product of our complete research staff. By effectively blending their skills and experience at a cost of many thousands of dollars, we can offer this volume at a modest subscription fee.

We hope you will use this directory to its fullest advantage. It is our purpose to assist you to INCREASE SALES POWER.



Publishing Director

### 1980 Directory of Discount Dept. Stores

Published by  
**BUSINESS GUIDES, INC.**  
A Lebhar-Friedman Subsidiary

ARNOLD D. FRIEDMAN ..... President  
ALAN D. BEST ..... Publishing Director  
JAMES TIERNEY ..... Director of Research  
RICHARD J. ROSSINI .... Asst. Dir. Research  
MICHAEL LAMBE ..... Senior Editor  
LEE APPEL ..... National Sales Mgr.  
GARY L. RHODES ..... Sales Prom. Mgr.  
MORTON C. BLECHNER .... Production Mgr.

EXECUTIVE AND EDITORIAL OFFICES  
425 Park Ave., New York, N.Y. 10022  
212-371-9400

REGIONAL OFFICES  
NEW ENGLAND, 1 Gateway Center,  
Newton, Mass. 02158  
617-527-6394  
MIDWEST, 444 N. Michigan Ave.,  
Chicago, Ill. 60611  
312-644-8688  
WEST, 606 N. Larchmont Blvd.,  
Los Angeles, Calif. 90004  
213-464-8321  
FAR EAST, Diamond-Friedman, Ltd.  
1-4-2 Kasumigaseki, Chiyoda-ku  
Tokyo, Japan 504-6750

**\$110.00**

©BUSINESS GUIDES, INC. 1980  
©1961 to and including 1979  
All Rights Reserved  
Printed in U.S.A., April 1980

## FOREWORD

While researching and compiling this 1980 edition we noticed a considerable amount of new store openings and several acquisitions which affect the dominance of many market areas. And, as usual you'll find this directory to be as complete and up-to-date as possible. This year we developed an entirely new section of catalog coordinators and catalog showroom operators and also incorporated several new features which require some explanation, here are a few. . . .

## FACTS YOU SHOULD KNOW

**Kwik-Index**—Lists the top 50 discount department store companies, ranked by total discount department store sales. Also indicates headquarter location and directory page number. Sales volumes were obtained from published annual reports, where available, or estimated by the company or ourselves.

**Calendar**—Chronologically lists major trade shows pertaining to the discount department store industry. Cites dates, name of show, location and telephone number of organizer.

**Industry Profile**—Graphically illustrates the number of stores, the number of chain and independent companies over a 10 year period, the number of stores broken down by store size and the percentage of sales by merchandise category. All information was obtained from our *Directory of Discount Department Stores* and *Discount Store News*.

**Financial Profile**—Detailed financial analysis of the leading public discount department store companies over the last five years, including company name, location, latest fiscal year ending, total company sales and per cent of increase over previous year, sales rank, total company net profit, per cent of net profit to sales and number of discount department stores. All sales do not include leased department sales or leased department income unless otherwise noted. Sales and net profits amounts were obtained from published annual reports and 10-K Forms or estimated by *Discount Store News*.



**Discount Store Listings**—Companies and branch stores are arranged alpha-geographically by state, with multiple listings in one city ordered strictly alphabetically. Headquarter listings which are indicated by a star in the right-hand column contains the headquarters' address, telephone number, the total number of stores operated, a complete list of store locations, which departments are company-operated and leased, a company profile where available, a complete list of executives, administrators, merchandisers and buyers, and the leased departments operators. Branch listings are indicated by a symbol in the right-hand column and contain the address and telephone number, the size of the store, which company the branch is operated by, the store manager or appropriate company executive and lessees when different from listing at headquarters.

**Company Profile**—Profiles have been developed for each major company. They contain an S.I.C. (Standard Industrial Classification) Number. The Department of Commerce does not provide an S.I.C. Number for several prominent retailing industries. The Discount Department Stores have not been recognized by the Department of Commerce through their S.I.C. program. We have assigned the S.I.C. Number 53 21 as being the closest identification in the series that are provided by the Federal Government. When the Department of Commerce decides to furnish an S.I.C. Number for this industry, we shall alter our numbering to conform with the Federal requirements. The Company Profiles also contain the annual sales (including leased departments), the total square footage (or selling square footage), the sales per square foot (or selling square foot), ownership, exchanges traded (AS—American, B—Boston, C—Cincinnati, I—Intermountain, M—Midwest, Mc—Montreal, NY—New York, P—Pacific, Ph—Philadelphia, Sc—Spokane, Tc—Toronto and Vc—Vancouver), stock exchange symbol (NASDAQ symbol when traded over-the-counter) and sources (Annual Reports, 10-Ks, DSN—*Discount Store News* and BGI—*Business Guides Inc.*). Company Profiles should be considered a measure rather than a complete analysis of a corporation's productivity. Estimated sales are derived from questionnaires or *Discount Store News*. Many estimated sales are reflections of corporations which are privately-held and/or nonreporting subsidiaries of public corporations.

**Leased Department Listings**—A strictly alphabetical compilation of leased department operators. In the left-hand column the departments supplied is listed, also contained is a complete list of executive and buying personnel, the number of leased departments, what companies and what locations the departments are leased in.

**Catalog Showroom Listings**—An alpha-geographically arranged section of catalog coordinators and catalog showrooms. A catalog coordinator, which is indicated by a dagger in the left-hand column, lists the name of the company, the address and telephone, the name and location of the companies serviced, the time(s) of year the catalog is published and a complete list of executives and buyers. There are both group and independent catalog coordinators, the group coordinator publishes a catalog for members and/or himself, the independent coordinator publishes a catalog only for himself. The showroom listings contain the name, address, telephone, number of units operated, branch showroom locations, the coordinator, the executives and buyers.

**1980 Statistics**—481 companies (303 chain headquarters and buying offices, 178 single store operations) operating 7,686 stores. Of these

▲	1,758 stores, over 100,000 sq. ft.
■	2,323 stores, 60,000 to 100,000 sq. ft.
●	2,229 stores, 30,000 to 60,000 sq. ft.
◆	1,220 stores, under 30,000 sq. ft.
†	156 projected openings

7,686 total stores

192 leased department operators

28 catalog coordinators

379 catalog showroom companies

1,521 catalog showrooms

8,054 executives, administrators, merchandisers and buyers are listed (5,912 in the discount department stores section, 918 in the leased department operators section and 1,224 in the catalog showroom section).



# EXPLANATION OF ELEMENTS OF LISTINGS—DISCOUNT STORES

Headquarters Address	
Company Name	Ames Dept. Stores, Inc., 2418 Main St.
Telephone	Telephone: Area Code 203—563-8234
Company Profile	<b>COMPANY PROFILE (SIC 53 21):</b> SALES: \$245,000,000 (1979 Estimated) TOTAL SQ. FT.: 4,806,000 SALES PER SQ. FT.: \$50.96 OWNERSHIP: Public EXCHANGE TRADED: NY SYMBOL: ADD SOURCES: Annual Reports, 10 Ee, DSN and BGI Headquarters Office for chain of Discount Dept. Stores listed as follows: <b>AMES DEPT. STORES:</b> DELAWARE—Millard, Millsboro, New Castle, Rehoboth Beach, Seaford & Smyrna. MAINE—Oxford & Sanford. MARYLAND—Aberdeen, Berlin, Cambridge, Chestertown, Edgewood, Narheast, Pocomoke City, Prince Frederick, Rehoboth Beach, Salisbury & Westminster. MASSACHUSETTS—Sturbridge & Westfield. NEW HAMPSHIRE—Derry, North Conway, North Haverhill, Northumberland, Peterborough, Plymouth & Stratham. NEW YORK—Albany, Alden, Amenia, Baldwinsville, Canaan, Carthage, Chittenango, Collins, Dansville, Derby, Dunkirk, East Aurora, Gouverneur, Hamburg, Lockport, Macedon, Malone, Massena, Medina, North Tonawanda, Ogdensburg, Ontario, Pulaski, Saranac Lake, Springville, Syracuse, Tupper Lake, Ticonderoga, Warsaw & Waterloo. VERMONT—Barre, Middlebury, Morrisville, St. Albans & St. Johnsbury AMES—BIG N; NEW JERSEY—Newton. NEW YORK—Brookport, Chaffee, Genesee, Glens Falls, Norwich, Oneida.
Store Locations	Zip Code: Rocky Hill 06087 No. of Units: 97
Depts. Operated	<b>COMPANY OPERATED DEPTS.—</b> Ladies, Mens & Childrens Wear, Linens & Domestic, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Lawn & Garden Center, Health & Beauty Aids, Records, Appliances, TV, Radios, Notions, Greeting Cards, Giftware, Trim-A-Tree, Traffic Appliances, Stationery, Candy, Photo, Cameras, Tapes, Auto Accessories, Home Decor & Tapes. <b>LEASED DEPTS.—</b> Family Shoes, Jewelry & Snack Bar. <b>MILTON GILMAN</b> —Chairman of the Board. <b>IRVING GILMAN</b> —Vice Chairman of the Board. <b>HERBERT GILMAN</b> —President.
Executives	
Merchandisers & Buyers	<b>MERCHANDISING PERSONNEL</b> <b>SIDNEY LUBAR</b> —Vice President General Merchandise Manager, Softlines. <b>STEVE SILVER</b> —Merchandise Coordinator. <b>MIKE GLOTZER</b> —Divisional Merchandise Manager, Ladies Wear. <b>IRA GURIN</b> —Buyer Dresses, Maternity, Coats, Uniforms. <b>LOU PRINZO</b> —Buyer All Bottoms. <b>SUSAN TULP</b> —Buyer All Tops. <b>FRANK MICHLIN</b> —Buyer Bras, Panties, Daywear, Accessories. <b>GEORGE FISCHER</b> —Buyer Hosiery, Robes, Handbags, Sleepwear, X-Size, Sportswear.
Lessees	<b>MURRY KOFSEY</b> —Buyer Health & Beauty Aids. <b>JAMES AGLIO</b> —Buyer Houseware, Giftware, Home Furnishings. <b>JOHN GRIFFIN</b> —Buyer Candy, Stationery. <b>ALLAN BANKS</b> —Divisional Merchandise Manager Lawn & Garden. <b>JOSEPH ZOTTER</b> —Buyer Hunting, Fishing, Gen. Sporting Goods, Camping, Luggage. <b>IRA SHULDMAN</b> —Buyer Records, Traffic Appliances, Photo. <b>ROBERT SIEGEL</b> —Buyer Lawn & Garden, Patio, Horticulture, Trim-A-Tree. <b>BOB PIPOLO</b> —Senior Buyer Hardware, Pet Supplies. <b>RONALD HICKS</b> —Buyer Automotive. <b>ROBERT GROSSMAN</b> —Buyer Paint, Photo, TV, Radios, Fans. <b>WENDE KAREIS</b> —Buyer Toys, Bicycles. <b>LESSEES</b> Family Shoes—J. BAKER, INC. Jewelry—SCHARR JEWELRY, INC. Snack Bar—EASTERN SNACKS, INC.

# EXPLANATION OF ELEMENTS OF LISTINGS—LEASED DEPTS.

Company Name	Headquarters Address	Telephone
Housewares Hardware Toys Sporting Goods Auto Access Appliances Radio	<b>Biggs-Hardex</b> , 200 S. Craig St. Telephone: Area Code 412—682-1250 19 Leased Depts. in GEE BEE, Cumberland, Md.; Altoona, Greensburg, Johnstown (2), Monaca, Monroeville, Natrona Heights, North Versailles, Pittsburgh, State College, Uniontown, Washington & Williamsport, Pa.; Fairmont, W. Va.; TREASURE ISLAND, Steubenville, Ohio; New Castle & Sharon, Pa. Also Operates 1 Free Standing Store in Pittsburgh, Pa. Estimated Sales: \$10,000,000 M. R. SWARTZ—President, General Manager. GIL LACKNER—Vice President & Buyer. BOB HITESHEW—Buyer Toys & Sporting Goods. PETE PERO—Buyer Toys & Sporting Goods. TOM ZORZI—Buyer Housewares & Hardware.	Pittsburgh, Pa. 15213 Zip Code
Supermarket Drugs	<b>Big Way Super Markets</b> , 94-340 Depot St. Telephone: Area Code 808—677-3171 3 Leased Depts. in G. E. M., Honolulu (3), Hawaii. Also Operates (3) Free Standing Stores. FRED H. SHINTAKU—President & Grocery Buyer. ROY FUJINAGA—Operations Coordinator.	Waipahu, Hawaii 96797
Records	<b>Boston Record Distributors, Inc.</b> , 24 Ashmont Rd. Telephone: Area Code 617—235-7865 250 Leased Depts. (locations unavailable for publication). JERRY FLATTO—President, Buyer.	Wellesley Hills, Mass. 02181
Millinery Handbags Accessories Hair Goods Costume Jewelry	<b>Bruski Accessories, Inc.</b> , 625 W. Jackson Blvd. Telephone: Area Code 312—332-5323 1 Leased Dept. in KEE STORE, Chicago, Ill. Also Operates (90) Leased Depts. in Conventional Dept. Stores & Specialty Shops. HERMAN BRUSKI—President.	Chicago, Ill. 60606
Ladies Wear Mens Wear Boys Wear Girls Wear	<b>I. M. Burt Stores, Inc.</b> , 97-99 Market St. Telephone: Area Code 201—624-8500 1 Leased Dept. in STRATFORD TOWN FAIR, Stratford, Conn. HOWARD DREXLER—Buyer Ladies Coats, Girls Coats, Girls Sportswear & Dresses, Pant Suits & Infants Wear. IRVING M. BURT—President. ROSE KALB—Controller. PEARL GREENFIELD—Buyer Ladies Sportswear.	Newark, N. J. 07102
Family Shoes	<b>Butler Shoe Corp.</b> , Self-Service Div., 395 Providence Hwy. Telephone: Area Code 617—329-2750 Division of ZALE CORP., Dallas, Tex. 45 Leased Depts. in: ANN & HOPE—Danvers & Seekonk, Mass., Cumberland & Warwick, R. I. BLAIR DISCOUNT STORE—Philadelphia, Pa. CREST DEPT. STORE—Philadelphia, Pa. GIBSON'S DISCOUNT CENTERS—Chattanooga, Tenn. KELLY'S KORNER—Philadelphia (2), Pa. KERR MILL BARGAIN CENTER—Fall River, Mass. MARS BARGAINLAND—Athol, Attleboro, Hudson, Medway, New Bedford & South Dartmouth, Mass., Pelham, N. H. THE MART—North Grafton & Worcester, Mass. NICHOLS—Briktown & Maple Shade, N. J.; Amsterdam, Auburn, Canandaigua, Elmira, Gloversville, Hornell, Painted Post & Watertown, N. Y.; Ashtabula, New Philadelphia & Wooster, Ohio; Bloomsburg, Chambersburg, Hanover & Williamsport, Pa.; Colonial Heights & Fredericksburg, Va. T-WAY—Essexville, Midland, Saginaw (2) & Union Lake, Mich. JOSEPH SHAPIRO—President. WILLIAM GOSSIN—Vice President, Director of Operations. WILLIAM HARRIS—Vice President, Merchandise Manager. EDWIN LOSIEWICZ—Senior Vice President. PETER BRADY—Assistant Vice President & Buyer. Womens Shoes. BURT HERMAN—Assistant Vice President & Buyer. Infants, Girls, Slippers & Canvas.	Westwood, Mass. 02090
No. of Depts.		
Locations		
Executives and Buyers		



# EXPLANATION OF ELEMENTS OF LISTINGS—CATALOG COORDINATORS

Company Name	†Creative Merchandising & Publishing, Inc.,	Telephone	Minnetonka 55343
Headquarters Address	P. O. Box 2008		
Parent Company	Telephone: Area Code 612—932-1616		
Catalog Published	Subsidiary of MODERN MERCHANDISING, INC., Minnetonka, Minn.		
Companies Served	Catalog Published in September—Supplement in March. Group Coordinator Serving Companies listed as follows: ALLIED WHOLESALE DISTRIBUTORS, Augusta, Ga. ARDAN WHOLESALE, INC., Des Moines, Ia. B & C DISTRIBUTING CO., Chicago, Ill. BASCO, INC., Cherry Hill, N. J. BASCO MERCHANDISING CORP., Santa Ana, Calif. BEST PRODUCTS CO., INC., Richmond, Va. COLUMBIA MERCHANDISE CO., Los Angeles, Calif. J. DAHLKEMPER CO., Erie, Pa.	Zip Code	
Executives Merchandisers & Buyers	NAUM BROTHERS, Rochester, N. Y. OAK SUPPLY & FURNITURE CO., Chicago, Ill. ED PHILLIPS & SONS CO., Eau Claire, Wisc. REPUBLIC WHOLESALE CO., Warren, Ohio REYNOLDS WHOLESALE CO., Rochester, Minn. STANDARD DISTRIBUTORS, INC., Birmingham, Ala. STAR TOBACCO CO., Wilkes-Barre, Pa. TEHANS WHOLESALE CO., New Hartford, Conn. E. H. TEPE, South Bend, Ind. TOWERS JEWELERS & DISTRIBUTORS, Secaucus, N. J. YOUNG DISTRIBUTING CO., Jackson, Mich. ZEFF DISTRIBUTING, Overland Park, Kans. DORIS WINESKI—Vice President Catalog Production. JOHN BAUMGARTNER—Buyer Jewelry. MARK GELFMAN—Buyer Watches. PAUL FRIEDMAN—Buyer Appliances & Cookware. JOEL GOLDBLATT—Buyer Juvenile, Sporting Goods & Toys. BOB HENDERSON—Buyer Cameras, Electronics, Office & Silver. DON LYNCH—Buyer Direct Import, Fireplace & Housewares. CHARLEEN—Buyer Wall Decor, Lamps & Giftware. JOHN McNEILL—Buyer Hardware, Automotive, Luggage, Summer Seasonal Goods & Clocks.		

# EXPLANATION OF ELEMENTS OF LISTINGS—CATALOG SHOWROOMS

	Headquarters Address	Telephone	No. of Units
Company Name	Basco Inc., 2130 State Hwy. 38	Cherry Hill 08034	12
Coordinator	Telephone: Area Code 609—779-0333		
Showroom Locations	Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn. Catalog Showrooms Operated as follows: DELAWARE—Newark & Wilmington. MARYLAND—Greenbelt. NEW JERSEY—Cherry Hill. PENNSYLVANIA—Fairless Hills, Montcoeville (2), Montgomeryville, Philadelphia (2), Pittsburgh & Springville.	Zip Code	
Estimated Sales	Estimated Sales: \$100,000,000		
Executives and Buyers	SAMUEL BUCK—Chairman of the Board. ALEX EGYED—President, Chief Executive Officer. JOSEPH GOLDBERG—Senior Vice President, Secretary. JOHN A. HEALEY—Senior Vice President, Buying. DANIEL J. HEWITT—Senior Vice President, Chief Financial Officer. LLOYD J. VYE—Vice President, Operations. RALPH DeLEON—Vice President, Jewelry Merchandising. EDWIN E. CARPENTER—Vice President, Personnel. CHARLES MELMED—Vice President, Management Information Systems. NORMAN A. SMOLEN—Treasurer. RICHARD GILLECE—Director of Merchandising, Non-Jewelry. STEWART BLANKENHORN—Inventory Controller. WILLIAM MARETT—Senior Buyer Small Appliances. ELAINE CARMODY—Buyer Luggage, Small Giftware. MARK PINKSTONE—Buyer Cameras. LARRY RAU—Buyer Electronics. RAY ACEVEDO—Buyer Sporting Goods. RON ROMERO—Buyer Giftware. STAN GLEMBOSKI—Senior Buyer Jewelry. HARRY WOLF, RICK FIRMANI & ANDREA ATATOCZKY—Buyers Jewelry.		

# KWIK-INDEX TO LEADING DISCOUNT STORE COMPANIES

(ranked by discount store sales)

rank	company, location	sales	page
1	K mart Corp., Troy, Mich.	\$11,208,000,000	511
2	Woolco Dept. Stores, New York, N.Y.	1,710,000,000	725
3	Gemco Dept. Stores, Dublin, Calif.	1,266,000,000†	77
4	Zayre Corp., Framingham, Mass.	1,222,900,000	448
5	Gibson's Discount Centers, Seagoville, Tex.	1,125,000,000*	1,103
6	The Fed-Mart Corp., San Diego, Calif.	975,029,000	114
7	Wal-Mart Stores Inc., Bentonville, Ark.	960,858,000	38
8	Target Stores Inc., Minneapolis, Minn.	898,671,000†	531
9	Two Guys, Garfield, N.J.	702,377,000	635
10	Korvettes Inc., New York, N.Y.	637,733,000	717
11	Hills Dept. Stores, Canton, Mass.	575,000,000* +	441
12	T.G. & Y. Stores Co., Oklahoma City, Okla.	571,993,144	879
13	King's Dept. Stores Inc., Newton, Mass.	540,608,000	461
14	Fred Meyer Inc., Portland Ore.	513,000,000 +	901
15	Bradlees, Braintree, Mass.	493,033,000†	437
16	Caldor Inc., Norwalk, Conn.	475,732,551†	156
17	Venture Stores, St. Ann, Mo.	461,000,000†	580
18	Alexander's Dept. Stores Inc., New York, N.Y.	454,055,000	712
19	The Treasury Stores, Granada Hills, Calif.	409,000,000	85
20	Gold Circle, Worthington, Ohio	400,000,000*†	960
21	Meljer Inc., Grand Rapids, Mich.	364,000,000*	493
22	Fedco Inc., Los Angeles, Calif.	349,000,000*	94
23	Cook United Inc., Maple Heights, Ohio	346,607,000†	833
24	G. C. Murphy Co., McKeesport, Pa.	345,595,000	944
25	Pay Less Drug Stores Northwest, Beaverton, Ore.	345,573,000	893

\* estimated

+ food sales not included

† leased dept. sales not included



## KWIK-INDEX TO LEADING DISCOUNT STORE COMPANIES

(ranked by discount store sales)

rank	company, location	sales	page
26	Kuhn's Big K Stores Corp., Nashville, Tenn.	328,127,179	1,024
27	Pamida Inc., Omaha, Neb.	318,833,000	603
28	Smitty's Stores, Phoenix, Ariz.	300,000,000*	28
29	Zody's Discount Dept. Stores, Los Angeles, Calif.	290,000,000*	96
30	Cornwall Equities, Bronx, N.Y.	282,000,000*	680
31	Pay Less Drug Stores, Oakland, Calif.	276,396,000†	102
32	Times Square Stores, Brooklyn, N.Y.	266,000,000 +	684
33	Marshall's Inc., Woburn, Mass.	264,100,000	476
34	Howard Bros. Discount Stores Inc, Monroe, La.	260,000,000*	397
35	Ames Dept. Stores Inc., Rocky Hill, Conn.	245,000,000*	160
36	Ayr-Way Stores Inc., Indianapolis, Ind.	243,195,000	298
37	Jamesway Corp., Secaucus, N.J.	239,000,000	652
38	S. E. Nichols Inc., New York, N.Y.	217,693,104	720
39	Jefferson Stores Inc., Miami, Fla.	209,000,000*	194
40	Heck's Inc., Charleston, W. Va.	208,000,000*	1,174
41	Grand Central Inc., Salt Lake City, Utah	203,906,671	1,122
42	Washington Distributors Inc., Toledo, Ohio	199,255,863†	854
43	Twin Fair Inc., West Seneca, N.Y.	195,407,000†	747
44	Richway, Atlanta, Ga.	191,000,000*† +	217
45	Mays, Brooklyn, N.Y.	180,999,321	684
46	Shopko Stores, Green Bay, Wis.	179,387,000	1,194
47	Fisher's Big Wheel Inc., New Castle, Pa.	170,000,000*	952
48	ALCO Discount Stores, Abilene, Kan.	158,885,000	338
49	Lechmere Sales, Woburn, Mass.	156,377,000	476
50	Gaylord's National Corp., Secaucus, N.J.	147,000,000*	650

\* estimated

+ food sales not included

† leased dept. sales not included

## Calendar of Major Trade Shows

Date 1980	Show Location	Hard Lines
May 18-21 (Sun.-Wed.)	New York Stationery Show (Geo. Little Management—212-986-4700) New York Coliseum, New York, N.Y.	
June 1-4 (Mon.-Thur.)	Housewares & Variety Merchandise Show (Thalheim Expositions—212-357-3555) Los Angeles Convention Center, Los Angeles, Calif.	
June 1-4 (Sun.-Wed.)	National Bath, Bed & Linens Assoc. (NBBLA—212-564-5160) New York Coliseum, New York, N.Y.	
June 15-18 (Sun.-Wed.)	Consumer Electronic Shows (312-861-1040) McCormick Place, Chicago, Ill.	
July 11-16 (Fri.-Wed.)	Transworld Housewares & Variety Show (312-446-8434) O'Hare Exposition Center, Chicago, Ill.	
July 14-17 (Mon.-Thur.)	National Housewares Manufacturers Assoc. (NHMA—312-644-3333) McCormick Place, Chicago, Ill.	
July 31-Aug. 3 (Thur.-Sun.)	American Fishing & Tackle Manufacturers Assoc. (312-364-4666) St. Louis Convention Center, St. Louis, Mo.	
Aug. 10-14 (Sun.-Thur.)	National Hardware Show (212-682-4802) McCormick Place, Chicago, Ill.	
Aug. 10-13 (Sun.-Wed.)	Western Linens & Domestic Assoc. (Lloyd Anderson—213-985-5968) Show Place, San Francisco, Calif.	
Aug. 17-22 (Sun.-Fri.)	New York Gift Show (Little Bros. Shows Inc.—212-986-8000) New York Coliseum, New York, N.Y.	
Sept. 6-9 (Sun.-Wed.)	National Merchandise Show (Thalheim Expositions—212-357-3555) New York Coliseum, New York, N.Y.	
Sept. 27-30 (Sat.-Tues.)	Sporting Goods Manufacturers Assoc. (SGMA—305-842-4100) New York Coliseum, New York, N.Y.	
Oct. 10-12 (Fri.-Sun.)	National Sporting Goods Assoc. (NSGA Sports & Apparel Market—312-944-0205) McCormick Place West, Chicago, Ill.	
Oct. 17-19 (Fri.-Sun.)	National Sporting Goods Assoc. (NSGA Fall Market—312-944-0205) Anaheim Convention Center, Anaheim, Calif.	
Nov. 10-13 (Mon.-Thur.)	Automotive Parts & Accessories Assoc. (APAA—202-833-3450) Georgia World Congress Center, Atlanta, Ga.	
Nov. 21-23 (Fri.-Sun.)	International Photo Optical Show Assoc. (Camera—212-869-3560) McCormick Place, Chicago, Ill.	
1981		
Jan. 4-8 (Sun.-Thur.)	Consumer Electronics Shows (312-861-1040) Convention Center, Hilton Hotel & Jockey Club, Las Vegas, Nev.	
Jan. 8-11 (Thur.-Sun.)	China Glassware Show (Geo. Little Management—212-986-8000) Convention Center, Atlantic City, N.J.	
Jan. 9-14 (Fri.-Wed.)	Transworld Housewares & Variety Show (312-446-8434) O'Hare Exposition Center, Chicago, Ill.	
Jan. 12-15 (Mon.-Thur.)	National Housewares Manufacturers Assoc. (NHMA—312-644-3333) McCormick Place, Chicago, Ill.	



- Jan. 25-30  
(Sun.-Fri.) Chicago Giftware Show (Geo. Little Management—212-986-4700)  
*McCormick Place, Chicago, Ill.*
- Feb. 1-4  
(Sun.-Wed.) Hobby Industry of America (201-794-1133)  
*Georgia World Congress Center, Atlanta, Ga.*
- Feb. 7-10  
(Sat.-Tues.) National Sporting Goods Assoc. (NSGA—Convention & Show—312-944-0205)  
*McCormick Place, Chicago, Ill.*
- Feb. 14-17  
(Sat.-Tues.) Variety Merchandise Show (Thalheim Expositions—212-357-3555)  
*New York Coliseum, New York, N.Y.*
- Feb. 15-18  
(Sun.-Wed.) Toy Manufacturers U.S.A. (American Toy Fair—212-675-1141)  
*Sheraton Center, New York, N.Y.*  
*Toy Center, 200 Fifth Ave., New York, N.Y.*  
*New York Merchandise Mart, New York, N.Y.*
- Feb. 22-27  
(Sun.-Fri.) New York Giftware Show (Geo. Little Management—212-986-8000)  
*New York Coliseum, New York, N.Y.*
- March\* Photo Marketing Assoc. (517-783-2807)  
(Unavailable at presstime)
- March 1-4  
(Sun.-Wed.) Floor Coverings Show (NAFCD—312-467-0116)  
*The Fairmont, San Francisco, Calif.*
- March 7-10  
(Sun.-Tues.) Luggage & Leather Goods Show (212-695-2340)  
*Louisiana Super Dome, New Orleans, La.*
- March 21-24  
(Sat.-Tues.) National Back-to-School Merchandise Show (Thalheim Expositions—212-357-3555)  
*New York Coliseum, New York, N.Y.*
- April 12-17  
(Sun.-Fri.) Health & Beauty Aids Show (National Assoc. of Service Merchandisers—312-467-0046)  
*The Fontainebleu Hilton, Miami Beach, Fla.*

## Calendar of Major Trade Shows

Date	Show	Fashion
1980	Location	
May 15-18 (Thur.-Sun.)	Sporting Goods Manufacturers International Show (Active Sportswear & Footwear—212-691-5454) <i>Exposition Center/Fashion Mart, Chicago, Ill.</i>	
May 24-29 (Sat.-Thur.)	Dallas Apparel Mart (R-T-W—Regular Fall Market—214-655-6200) <i>World Trade Center, Dallas, Tex.</i>	
May 31- June 4 (Sat.-Wed.)	Atlanta Apparel Mart (R-T-W—404-688-8994) <i>Atlanta Apparel Mart, Atlanta, Ga.</i>	
May 31- June 4 (Sat.-Wed.)	The Apparel Center (R-T-W—Fall—312-527-4141) <i>Apparel Mart, Chicago, Ill.</i>	
July 26-30 (Sat.-Wed.)	Retail Jewelers of America (212-489-0023) <i>Hilton Hotel, New York, N.Y.</i>	
Aug. 16-20 (Sat.-Wed.)	Atlanta Apparel Mart (R-T-W—Holiday & Cruise—404-688-8994) <i>Atlanta Apparel Mart, Atlanta, Ga.</i>	

\* exact dates not available at presstime

- Aug. 23-27  
(Sat.-Wed.) The Apparel Center (R-T-W—Holiday & Resorts—312-527-4141)  
*The Apparel Mart, Chicago, Ill.*
- Aug. 23-28  
(Sat.-Thur.) Dallas Apparel Mart (R-T-W—Mid-Winter Market—214-655-6200)  
*World Trade Center, Dallas, Tex.*
- Oct. 1-5  
(Wed.-Sun.) Mens Apparel Show in California (The Magic Show—213-746-0623)  
*Los Angeles Convention Center, Los Angeles, Calif.*
- Oct. 19-22  
(Sun.-Wed.) National Assoc. of Mens Sportswear Buyers (NAMSB—212-986-1811)  
*New York Coliseum, New York, N.Y.*
- Oct. 25-30  
(Sat.-Thur.) Dallas Apparel Mart (R-T-W—Spring Market—214-655-6200)  
*World Trade Center, Dallas, Tex.*
- Nov. 1-5  
(Sat.-Wed.) Atlanta Apparel Mart (R-T-W—Spring Market—404-688-8994)  
*Atlanta Apparel Mart, Atlanta, Ga.*
- Nov. 4-6  
(Tues.-Thur.) Active Sportswear '80 (212-691-5454)  
(Unavailable at presstime)
- Nov. 8-12  
(Sun.-Wed.) The Apparel Center (R-T-W—Early Spring—312-527-4141)  
*Apparel Mart, Chicago, Ill.*
- 
- 1981
- Jan. 11-14  
(Sun.-Wed.) Mens Sportswear Show (National Assoc. of Mens Sportswear Buyers—NAMSB—212-986-1811)  
*Hilton Hotel, New York, N.Y.*
- Jan. 17-21  
(Sat.-Wed.) The Apparel Center (R-T-W—Spring & Summer—312-527-4141)  
*Apparel Mart, Chicago, Ill.*
- Jan. 17-22  
(Sat.-Thur.) Dallas Apparel Mart (R-T-W—Mid-Summer Market—214-655-6200)  
*Dallas Apparel Mart, Dallas, Tex.*
- Jan. 24-28  
(Sat.-Wed.) Atlanta Apparel Mart (R-T-W—Fall Market—404-688-8994)  
*Atlanta Apparel Mart, Atlanta, Ga.*
- Feb. 1-4  
(Sun.-Wed.) Mens Wear Retailer Assoc. (MWRA—202-347-1932)  
*World Trade Center, Dallas, Tex.*
- Feb. 8-12  
(Sun.-Thur.) Retail Jewelers of America (212-489-0023)  
*Hilton Hotel, New York, N.Y.*
- March\* Dallas Apparel Mart (R-T-W—Early Fall Market—214-655-6200)  
*Dallas Apparel Mart, Dallas, Tex.*
- March\* Mens Wear Apparel Show in California (The Magic Show—213-746-0623)  
*Los Angeles Convention Center, Los Angeles, Calif.*
- March 28-  
April 1  
(Sat.-Wed.) Atlanta Apparel Mart (R-T-W—404-688-8994)  
*Atlanta Apparel Mart, Atlanta, Ga.*
- March 29-  
April 1  
(Sun.-Wed.) Sportswear Show (National Assoc. of Mens Sportswear Buyers—NAMSB—212-986-1811)  
*New York Coliseum, New York, N.Y.*
- April\* The Apparel Center (R-T-W—Early Fall—312-527-4141)  
*Apparel Mart, Chicago, Ill.*

\* exact dates not available at presstime



1980

JANUARY	MAY	SEPTEMBER
S M T W T F S	S M T W T F S	S M T W T F S
1 2 3 4 5	1 2 3	1 2 3 4 5 6
6 7 8 9 10 11 12	4 5 6 7 8 9 10	7 8 9 10 11 12 13
13 14 15 16 17 18 19	11 12 13 14 15 16 17	14 15 16 17 18 19 20
20 21 22 23 24 25 26	18 19 20 21 22 23 24	21 22 23 24 25 26 27
27 28 29 30 31	25 26 27 28 29 30 31	28 29 30
FEBRUARY	JUNE	OCTOBER
1 2	1 2 3 4 5 6 7	1 2 3 4
3 4 5 6 7 8 9	8 9 10 11 12 13 14	5 6 7 8 9 10 11
10 11 12 13 14 15 16	15 16 17 18 19 20 21	12 13 14 15 16 17 18
17 18 19 20 21 22 23	22 23 24 25 26 27 28	19 20 21 22 23 24 25
24 25 26 27 28 29	29 30	26 27 28 29 30 31
MARCH	JULY	NOVEMBER
1	1 2 3 4 5	1
2 3 4 5 6 7 8	6 7 8 9 10 11 12	2 3 4 5 6 7 8
9 10 11 12 13 14 15	13 14 15 16 17 18 19	9 10 11 12 13 14 15
16 17 18 19 20 21 22	20 21 22 23 24 25 26	16 17 18 19 20 21 22
23 24 25 26 27 28 29	27 28 29 30 31	23 24 25 26 27 28 29
30 31		30
APRIL	AUGUST	DECEMBER
1 2 3 4 5	1 2	1 2 3 4 5 6
6 7 8 9 10 11 12	3 4 5 6 7 8 9	7 8 9 10 11 12 13
13 14 15 16 17 18 19	10 11 12 13 14 15 16	14 15 16 17 18 19 20
20 21 22 23 24 25 26	17 18 19 20 21 22 23	21 22 23 24 25 26 27
27 28 29 30	24 25 26 27 28 29 30	28 29 30 31
	31	

1980  
Business Guides Inc.

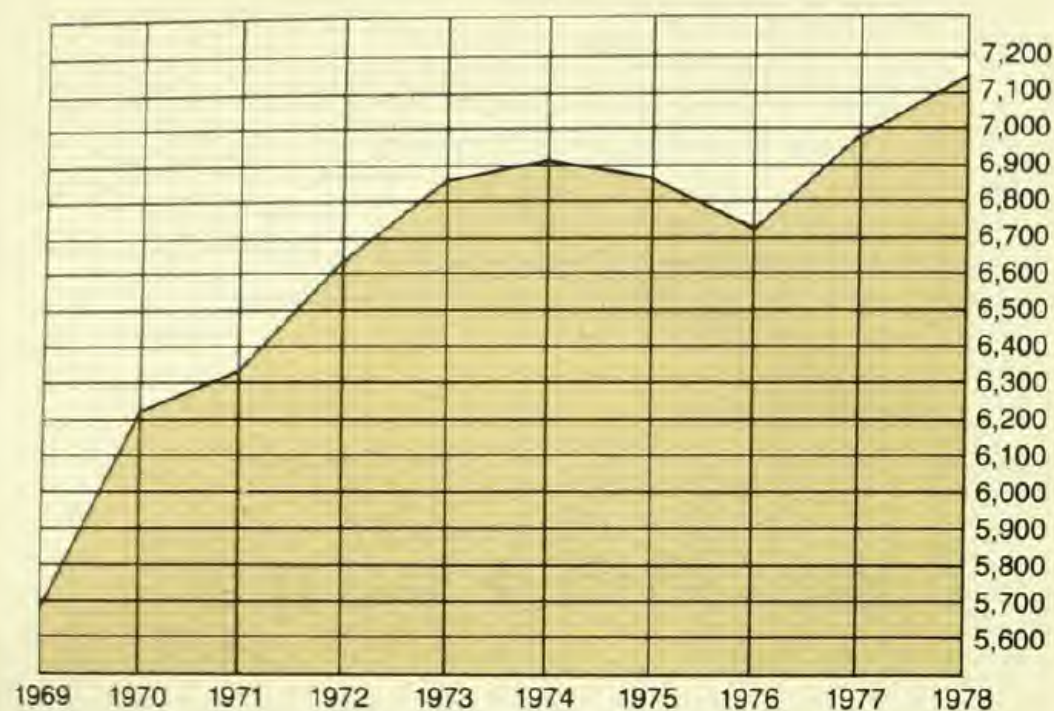
## INDUSTRY PROFILE



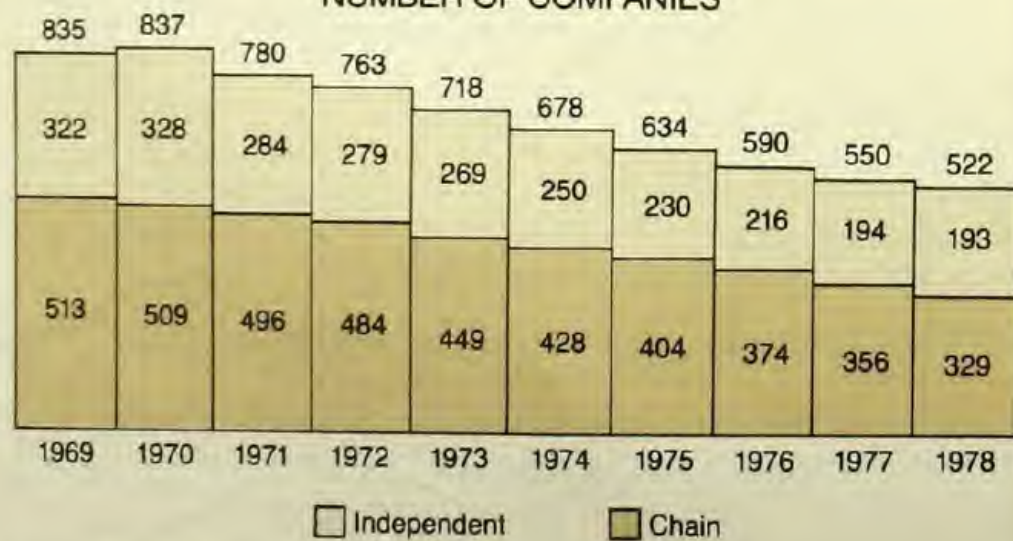
## INDUSTRY PROFILE

(U.S.A. and Canada)

### NUMBER OF DISCOUNT DEPARTMENT STORES



### NUMBER OF COMPANIES

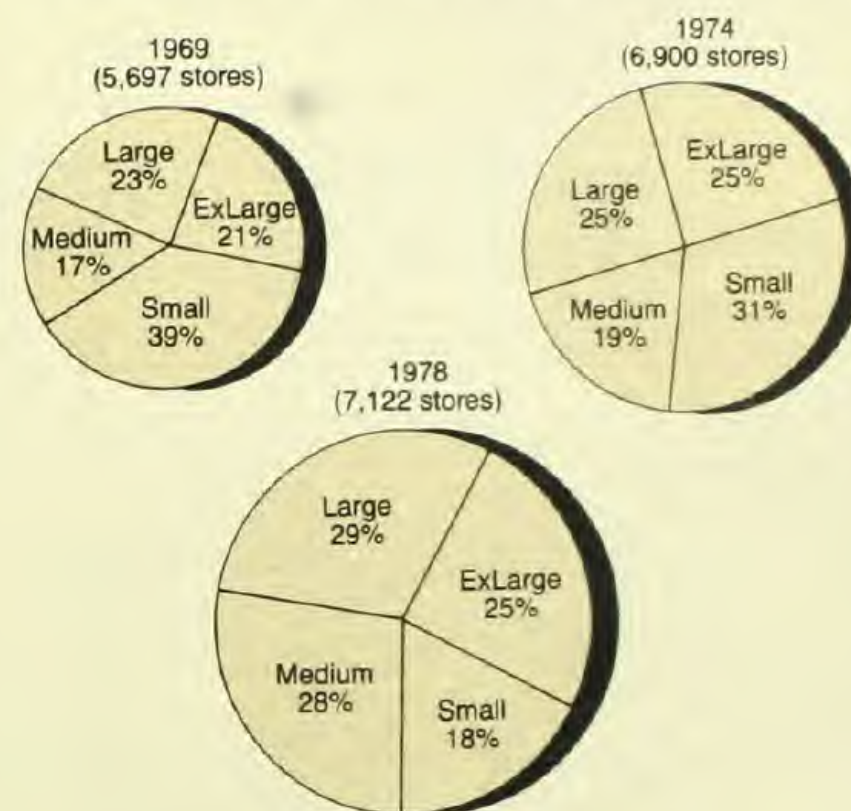


Source: Business Guides Inc.

## INDUSTRY PROFILE

(U.S.A. and Canada)

### NUMBER OF STORES/BREAKDOWN BY STORE SIZE



	1969	1974	1975	1976	1977	1978
Extra Large (100,000 + sq. ft.)	1,209	1,703	1,703	1,747	1,783	1,749
Large (60,000-100,000 sq. ft.)	1,324	1,725	1,754	1,958	2,030	2,086
Medium (30,000-60,000 sq. ft.)	966	1,303	1,378	1,685	1,851	2,008
Small (under 30,000 sq. ft.)	2,198	2,169	2,026	1,329	1,331	1,279
Total	5,697	6,900	6,861	6,719	6,995	7,122

Source: Business Guides Inc.



## INDUSTRY PROFILE

### SALES BY MERCHANDISE CATEGORY

Discount Census '79/'80

Category	Discount Volume In Billions	Sales Per Store In Millions	Dept. Size	Annual Sales/ Sq. Ft.	Annual Turns	Initial Markup	Gross Margin
Ladies' Apparel	\$6.6	\$913	9,950	\$91.75	5.3	43%	36%
Men's and Boys'	4.4	608	7,525	80.85	3.6	41	35
Automotive	3.5	482	2,280	211.27	4.7	33	28
Housewares	3.4	468	5,100	91.75	4.2	37	33
Hardware	3.1	427	3,210	132.91	3.0	41	36
Health & Beauty Aids	3.1	429	2,235	192.03	4.3	29	23
Consumer Electronics	3.0	413	2,000	206.44	3.0	26	21
Toys	2.5	344	2,646	130.03	3.7	33	26
Sporting Goods	2.3	317	2,550	124.13	3.5	35	27
Photo and Camera	2.2	303	670	451.91	3.6	23	17
Personal Care	1.8	248	963	257.25	4.2	22	16
Domestics	1.7	238	3,100	76.92	3.5	40	35
Stationery	1.2	170	1,750	97.32	4.7	44	39
Electric Housewares	1.2	165	837	197.32	4.0	24	16
Records and Tapes	1.2	165	1,050	157.29	4.4	25	18
Paint	1.1	148	1,269	116.50	2.9	43	37
Fabrics & Sewing	0.9	119	1,450	82.22	2.9	42	36
Jewelry	0.8	106	560	188.57	3.0	49	42
Glassware	0.4	48	634	75.98	4.1	42	37

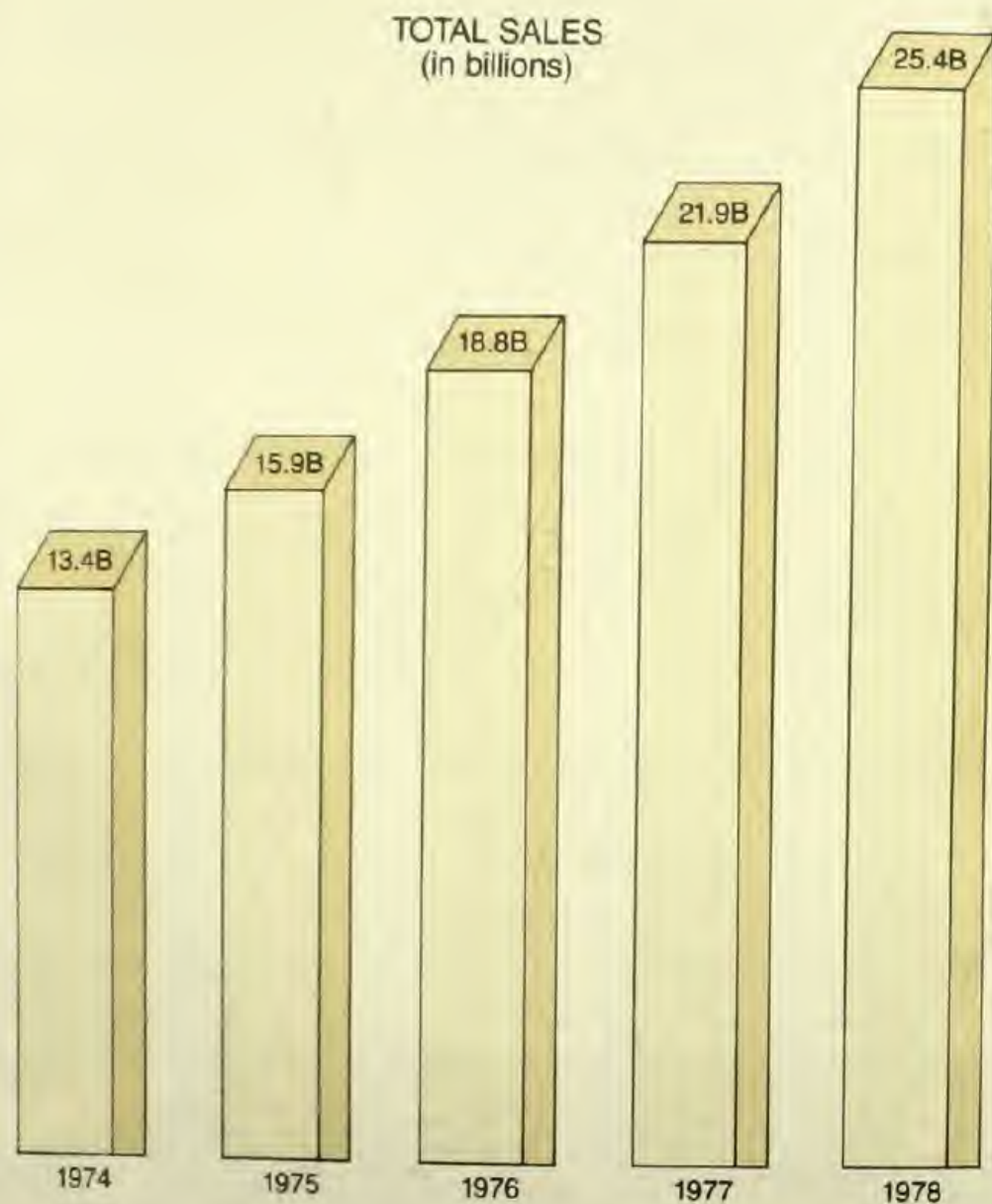
Source: Discount Store News

1980  
Business Guides Inc.

## FINANCIAL PROFILE



## THE LEADING TWENTY-FIVE



## FIVE YEAR SALES PROFILE

1975 (000)	% Increase from 1974	1974 (000)	1978	RANK BY SALES			
				1977	1976	1975	1974
6,798,000	22.8	5,536,000	1	1	1	1	1
1,233,000	13.3	1,088,000	2	2	2	2	2
1,084,011	3.7	1,045,541	3	3	3	3	3
459,967	20.6	381,491	4	6	7	7	7
340,331	44.1	236,209	5	7	8	9	14
511,937	20.4	425,322	6	5	6	6	6
1,017,525	9.7	927,447	7	4	4	4	4
694,000*	6.3	653,000*	8	8	5	5	5
NA	NA	NA	9	13	15	NA	NA
320,039	20.8	264,958	10	10	9	11	13
301,035	10.1	273,434	11	9	12	14	12
324,072	14.7	282,552	12	11	11	10	11
241,750	23.8	195,351	13	14	14	15	17
239,900	49.1	161,300	14	15	16	17	19
383,090	10.8	345,642	15	12	10	8	8
304,000	19.2	255,000	16	17	17	13	10
155,000*	46.2	106,000*	17	21	21	21	23
308,916	-7.4	333,533	18	16	13	12	9
141,604	NA	NA	19	19	19	22	NA
181,727	21.1	150,026	20	20	20	19	20
241,579	19.5	202,173	21	18	18	16	16
117,956	NA	NA	22	22	24	24	NA
133,364	16.9	114,049	23	24	23	23	21
200,000*	-11.1	225,000*	24	23	25	18	15
177,000*	6.6	166,000*	25	25	22	20	18

\* subsidiary of G. C. Murphy Co., net profits not reported

\* includes (10) variety stores

\* subsidiary of Melville Corp., net profits not reported

\* includes wholesale divisions and leased dept. sales

\* subsidiary of Hartfield-Zodys Inc., sales are estimated and include leased dept. sales, net profits not reported

\* subsidiary of Gamble-Skogmo Co., sales are estimated and include leased dept. sales, net profits not reported

\* estimated



# FIVE YEAR SALES PROFILE

Company	Location	Latest FYE	1978 (000)	% Increase from 1977	1977 (000)	% Increase from 1976	1976 (000)	% Increase from 1975
K mart Corp., Troy, Mich.		1/31/79	11,695,539	17.6	9,941,000	18.6	8,382,000	23.3
Woolco Dept. Stores, New York, N.Y. <sup>1</sup>		1/31/79	1,710,000	11.0	1,540,000	11.9	1,376,000	11.6
Zayre Corp., Framingham, Mass.		1/27/79	1,394,109	10.5	1,261,301	8.7	1,160,572	7.1
Fed-Mart Corp., San Diego, Calif.		9/2/79	975,029	40.0	696,325	28.3	542,773	18.0
Wal-Mart Stores Inc., Bentonville, Ark.		1/31/79	900,298	32.7	678,456	41.7	478,807	40.7
Target Stores Inc., Minneapolis, Minn. <sup>2</sup>		2/3/79	898,671	23.3	729,027	18.9	613,392	19.8
Vornado Inc., Garfield, N.J.		1/27/79	702,377	-28.9	988,455	-0.2	990,389	-2.7
Korvettes Inc., New York, N.Y. <sup>3</sup>		2/24/79	602,092	2.6	618,055	-13.6	715,000*	3.0
T.G. & Y. Stores Co., Oklahoma City, Okla. <sup>4</sup>		12/31/78	571,993	41.3	404,925	35.6	298,592	NA
Hills Dept. Stores, Canton, Mass. <sup>5</sup>		1/27/79	536,677	17.6	456,433	13.5	401,977	25.6
King's Dept. Stores Inc., Newton, Mass.		1/27/79	531,515	14.9	462,640	42.3	325,227	8.0
Bradlees Dept. Stores, Braintree, Mass. <sup>6</sup>		2/3/79	493,033	10.8	444,984	13.4	392,441	21.1
Caldor Inc., Norwalk, Conn.		1/27/79	475,733	20.6	394,418	29.3	304,983	26.2
Venture Stores, St. Ann, Mo. <sup>7</sup>		2/3/79	460,600	34.0	344,100	17.8	292,200	21.8
Alexander's Inc., New York, N.Y.		7/28/79	454,055	5.0	432,618	7.9	400,968	4.7
The Treasury Stores, Granada Hills, Calif. <sup>8</sup>		12/31/78	409,000	24.3	329,000	13.8	289,000	-4.9
Gold Circle, Worthington, Ohio <sup>9</sup>		*	370,000*	51.0	245,000*	37.6	178,000*	14.8
Cook United Inc., Maple Heights, Ohio <sup>10</sup>		2/3/79	346,607	4.5	331,442	7.3	308,911	0.0
Murphy's Marts, McKeesport, Pa. <sup>11</sup>		1/25/79	345,595	18.7	291,106	30.4	223,303	57.7
Kuhn's-Big K Stores Corp., Nashville, Tenn. <sup>12</sup>		2/3/79	328,127	19.0	275,818	25.9	219,071	20.5
Pamida Inc., Omaha, Neb.		1/31/79	318,833	8.1	294,967	8.0	273,111	13.1
Marshall's Inc., Woburn, Mass. <sup>13</sup>		12/31/78	264,100	27.2	207,653	37.1	151,430 +	28.4
Ames Dept. Stores Inc., Rocky Hill, Conn. <sup>14</sup>		1/27/79	232,759	23.9	187,878	10.7	169,790	-27.3
Zody's Discount Dept. Stores, Los Angeles, Calif. <sup>15</sup>		*	220,000*	15.8	190,000*	26.7	150,000*	-25.0
Howard Bros. Discount Stores Inc., Monroe, La. <sup>16</sup>		*	195,000*	39.3	140,000*	-18.1	171,000*	-3.4

NOTE: Above sales and profits reflect total corporate volumes and income as indicated on financial reports, Annual Reports, 10-K Forms and, where noted, estimated by *Discount Store News*

<sup>1</sup> division of F. W. Woolworth Co., net profits not reported

<sup>2</sup> subsidiary of Dayton-Hudson Corp., net profits not reported

<sup>3</sup> subsidiary of Agache-Willett, SA, sales estimated for 1976, 1975 and 1974 and includes leased dept. sales, net profits not reported

<sup>4</sup> subsidiary of City Products Corp., net profits not reported

Page XXI

<sup>5</sup> division of SCOA Industries Inc., sales include (5) The Dry Goods Dept. Stores and (42) Kelly & Cohen appliance stores, net profits not reported

<sup>6</sup> subsidiary of The Stop & Shop Cos., net profits not reported

<sup>7</sup> subsidiary of May Dept. Stores Co., net profits not reported

<sup>8</sup> subsidiary of J. C. Penney Co. Inc., net profits not reported

<sup>9</sup> subsidiary of Federated Dept. Stores Inc., sales are estimated and include leased dept. sales, net profits not reported

<sup>10</sup> sales for discount dept. stores only, net profits for all operations

\* estimated  
+ 11 months only

Page XXII

# FIVE YEAR

1975 (000)	% Increase from 1974	1974 (000)	% Increase from 1973	1973 (000)	% Increase from 1972	1972 (000)	% Increase from 1971	1971 (000)	% Increase from 1970	1970 (000)
6,798,000	22.8	5,540,000	13.3	4,884,000	3.7	4,704,000	1.1	4,656,000	1.1	4,608,000
1,233,000	13.3	1,084,011	3.7	1,044,000	1.1	1,034,000	1.1	1,024,000	1.1	1,014,000
459,967	20.6	340,331	44.3	511,937	20.4	1,017,525	9.7	694,000*	6.3	NA
320,039	20.4	301,035	10.1	324,072	14.1	241,750	23.3	239,900	49.1	383,090
304,000	19.2	155,000*	46.2	308,916	-7.4	141,604	NA	181,727	21.1	241,579
117,956	NA	133,364	18.9	200,000*	-11.1	177,000*	6.6			

<sup>11</sup> subsidiary of G. C. Murphy Co.

<sup>12</sup> includes (10) variety stores

<sup>13</sup> subsidiary of Melville Corp., net

<sup>14</sup> includes wholesale divisions and

<sup>15</sup> subsidiary of Hartfield-Hodys l

reported

<sup>16</sup> subsidiary of Gamble-Hogmo

reported



## FIVE YEAR NET PROFIT PROFILE

1978 (000)	1978 % to sales	1977 (000)	1977 % to sales	1976 (000)
343,706	2.9	298,000	3.0	262,000
NA	NA	NA	NA	NA
14,017	1.0	10,998	0.9	10,288
-11,103	-1.1	3,020	0.4	5,463
29,447	3.3	21,191	3.1	16,039
NA	NA	NA	NA	NA
10,658	1.5	-9,831	-1.0	38
NA	NA	NA	NA	NA
NA	NA	NA	NA	NA
NA	NA	NA	NA	NA
15,067	2.8	15,728	3.4	12,390
NA	NA	NA	NA	NA
15,471	3.3	11,350	2.9	8,460
NA	NA	NA	NA	NA
4,136	0.9	4,197	1.0	3,402
NA	NA	NA	NA	NA
NA	NA	NA	NA	NA
4,004	1.2	3,973	1.2	5,589
NA	NA	NA	NA	NA
-418	-0.1	3,726	1.4	4,336
528	0.2	5,783	2.0	2,773
NA	NA	NA	NA	NA
6,260	2.7	5,109	0.7	4,556
NA	NA	NA	NA	NA
NA	NA	NA	NA	NA

## FIVE YEAR NET PROFIT PROFILE

1976 % to sales	1975 (000)	1975 % to sales	1974 (000)	1974 % to sales
3.1	196,000	2.9	102,000	1.8
NA	NA	NA	NA	NA
0.9	3,985	0.4	-211	0.0
1.0	4,519	1.0	3,259	0.9
3.3	11,132	3.3	5,995	2.5
NA	NA	NA	NA	NA
0.0	5,820	0.6	2,366	0.3
NA	NA	NA	NA	NA
NA	NA	NA	NA	NA
NA	NA	NA	NA	NA
3.8	9,313	3.1	7,585	2.8
NA	NA	NA	NA	NA
2.8	6,204	2.6	4,910	2.5
NA	NA	NA	NA	NA
0.8	5,049	1.3	4,179	1.2
NA	NA	NA	NA	NA
NA	NA	NA	NA	NA
1.8	1,003	0.3	-22,660	-6.8
NA	NA	NA	NA	NA
2.0	3,473	1.9	1,553	1.0
1.0	7,563	3.1	6,543	3.2
NA	NA	NA	NA	NA
2.7	3,178	2.4	2,117	1.9
NA	NA	NA	NA	NA
NA	NA	NA	NA	NA



## NUMBER OF DISCOUNT DEPARTMENT STORES

1978	1977	1976	1975	1974
1,321	1,261	1,093	834	722
302	290	277	250	227
251	257	257	256	258
71	47	47	46	41
219	198	156	142	104
70	56	51	48	46
60	60	59	55	51
50	52	59	60	57
67	62	54	46	43
138	115	105	NA	NA
187	183	121	115	112
76	74	75	72	66
50	49	44	35	34
41	27	23	20	18
15	15	14	13	12
37	37	37	37	37
41	40	33	30	23
70	70	70	74	89
107	97	88	61	38
126	119	78	73	69
206	208	211	192	168
55	43	39	32	26
97	71	70	58	55
36	33	30	30	30
81	79	78	57	57

# Increase SALES POWER



... from wider  
distribution in 1980  
with these  
mass-market  
directories



**Each directory contains:**

Names and addresses of companies, number of units operated, states in which they do business, branch office locations, names of top-level executives, and buyers for all lines. Each directory completely indexed, with cross-references for trade names.



## Drug Store and H&BA Chains

Available annually in November.  
Current edition published  
in November 1979

## Department Stores

Available annually in November.  
Current edition published  
in November 1979

## Discount Stores

Published annually in April

## Gen. Mdse. Jr. Dept. & Variety Store Chains

Published annually in March

## Home Centers & Hardware Chains

Published annually in June

## Supermarket, Grocery & Convenience Store Chains

Available annually end-of-December  
Current edition published  
end-of December 1979

## Cooperative Chains, Voluntary Chains & Wholesale Grocers

(including Rack Merchandisers)

Published annually in February

## Chain Restaurant Operators

Published annually in May

## Food Service Distributors

(Food-Equipment-Supplies)

Published annually in June

Contains nearly 3,000 two-or-more store chains in the U.S. and Canada operating over 21,000 units; also identifies 1,600 H&BA Stores. Gives the number of Rx departments within each company, executives, buyers and annual sales volume where available. In addition, you'll find a separate section which lists over 400 wholesale druggists. \$98.00

Listings for close to 2,000 chains and major independents that operate over 12,700 stores. Shown are resident buying groups used. Also, back-of-the-book section listing New York resident buying offices, names of their executives, buyers for all lines and department stores they serve. \$102.00

Complete details on over 500 companies in U.S. and Canada that operate nearly 7,500 chain and independent stores. You also find listings for over 250 leased-department operators and the names of stores in which they do business. \$110.00

Full sales information on nearly 1,400 two-or-more-store chains in the U.S. and Canada that operate nearly 30,000 stores. Your single source for total information on this dynamic market. Your key to every company, every store, every management-level person you want to reach. \$89.00

Lists complete sales information on over 6,000 Home Centers and Hardware Stores, both independents and chains operating well over 21,000 units. Gives executives, buyers and annual sales volume. \$98.00

Lists close to 5,000 two-or-more-supermarket chains in the U.S. and Canada that operate over 63,000 stores. Includes every one of today's 267 SMSA areas and supermarket operations within them. Headquarters indexed by counties, metro marketing maps, trade names of stores cross-indexed, sales volume where available. Also, back-of-the-state sections show chains with stores in that state whose regional offices or headquarters are located in other states. \$102.00

"Companion" reference to the Supermarket. Lists nearly 1,600 headquarters and branch office locations for some 125 Co-ops (serving about 30,000 stores); over 300 Voluntary groups (with about 60,500 member stores); and close to 1,000 Wholesale Grocers (serving other retail stores in the U.S. and Canada). Shows sales volume for all companies where available. Also, a separate back-of-the-book section including nearly 500 Rack Merchandisers, and the lines they carry. \$89.00

Information on over 2,700 three-or-more unit chain restaurant organizations that operate or franchise nearly 170,000 restaurants, drive-ins, cafeterias, hotels, motels, contract feeders, industrial caterers and food units in Drug Chains, GM/Variety Store Chains, Discount Stores and Department Stores. Includes sales volume where available, and completely indexed with cross-references on unit operating names. \$102.00

"Companion" reference to the Restaurant Directory. Lists nearly 4,000 companies that are suppliers of groceries and frozen food—as well as those that distribute light and heavy restaurant equipment and supplies, paper products, disposables, and sanitary and janitorial supplies to restaurants and institutional accounts. Includes branch office locations, number of accounts served, sales volume where available. \$89.00

## DIRECTORY OF DISCOUNT CENTERS

1

### ALABAMA

This is the listing of the discount stores and company offices in Alabama arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

#### AUTAUGA COUNTY

K mart, Prattville

#### BALDWIN COUNTY

K mart, Bay Minette  
T. G. & Y., Fairhope

#### BARBOUR COUNTY

Bargain Town, USA, Eufaula  
K mart, Eufaula

#### BLOUNT COUNTY

Bargain Town, USA, Oneonta

#### BUTLER COUNTY

Bargain Town, USA, Greenville  
Howard's Discount Center, Greenville  
T. G. & Y., Greenville

#### CALHOUN COUNTY

Bargain Town, Prattville  
K mart, Anniston  
Mason's Discount Dept. Store, Anniston  
Sky City, Oxford  
Wal-Mart, Anniston

#### CHAMBERS COUNTY

Big K, Shawmut

#### CHILTON COUNTY

Bargain Town, USA, Clanton  
Howard's Discount Center, Clanton

#### CLARKE COUNTY

T. G. & Y., Thomasville

#### COFFEE COUNTY

Bargain Town, USA, Elba  
Big K, Enterprise

#### COLBERT COUNTY

Big K Super Save Dept. Store, Sheffield  
K mart, Muscle Shoals  
Woolco, Muscle Shoals

#### COVINGTON COUNTY

Gibson's Discount Center, Opp  
Howard's Discount Center, Andalusia  
T. G. & Y., Andalusia

#### CULLMAN COUNTY

Bargain Town, USA, Cullman  
Big K Super Save Dept. Store, Cullman  
K mart, Cullman  
T. G. & Y., Cullman

#### DALE COUNTY

Bargain Town, USA, Ozark  
Big K, Ozark

#### DALLAS COUNTY

Big K Super Save Dept. Store, Selma  
Gibson's Discount Center, Selma

#### DEKALB COUNTY

Bargain Town, USA, Fort Payne  
Big K Super Save Dept. Store, Fort Payne  
K mart, Fort Payne

#### ELMORE COUNTY

Bargain Town, USA, Tallahassee  
T. G. & Y., Wetumpka

#### ESCAMBIA COUNTY

K mart, Brewton

#### ETOWAH COUNTY

K mart, Gadsden  
Woolco, Rainbow City

#### FAYETTE COUNTY

Bargain Town, USA, Fayette  
T. G. & Y., Fayette

#### FRANKLIN COUNTY

Bargain Town, USA, Russellville

#### GENEVA COUNTY

T. G. & Y., Geneva

#### HOUSTON COUNTY

Gaylord's Discount Dept. Store, Dothan  
K mart, Dothan  
West Bros., Dothan  
Woolco, Dothan

#### JACKSON COUNTY

Bargain Town, USA, Scottsboro  
Big K, Scottsboro

#### JEFFERSON COUNTY

Bargain Town, USA, Bessemer  
Bargain Town, USA, Birmingham  
Bargain Town, USA, Fairfield  
Bargain Town, USA, Grayville  
Bargain Town, USA, Leeds  
K mart, Birmingham  
K mart, Gardendale  
Southway Discount Store, Birmingham  
Woolco, Bessemer  
Woolco, Birmingham  
Woolco, Fairfield  
Zayre, Bessemer  
Zayre, Birmingham  
Zayre, Hoover

#### LAUDERDALE COUNTY

K mart, Florence  
Woolco, Florence

#### LAWRENCE COUNTY

Bargain Town, USA, Moulton

#### LEE COUNTY

Howard's Discount Center, Opelika  
K mart, Auburn

★ headquarters    ▲ over 100,000 ft<sup>2</sup>    ■ 50,000-100,000 ft<sup>2</sup>    ● 30,000-50,000 ft<sup>2</sup>    ◆ under 30,000 ft<sup>2</sup>  
© BUSINESS GUIDES, INC., 1980



## ALABAMA (Cont'd.)

- LIMESTONE COUNTY**  
Big K Super Save Dept. Store, Athens  
K mart, Athens
- MADISON COUNTY**  
Bargain Town, Huntsville  
Big K Super Save Dept. Store, Huntsville  
K mart, Huntsville  
Murphy's Mart, Huntsville  
Woolco, Huntsville
- MARENGO COUNTY**  
Big K, Demopolis
- MARION COUNTY**  
Bargain Town, Hamilton
- MARSHALL COUNTY**  
Big K Super Save Dept. Store, Guntersville  
Bargain Town, USA, Albertville  
Bargain Town, USA, Arab  
Howard's Discount Center, Albertville  
Howard's Discount Center, Arab  
T. G. & Y., Arab  
T. G. & Y., Guntersville
- MOBILE COUNTY**  
Gaylord's Discount Center, Mobile  
Gibson's Discount Center, Mobile  
K mart, Mobile  
T. G. & Y., Mobile  
Woolco, Mobile
- MONROE COUNTY**  
Howard's Discount Center, Monroeville
- MONTGOMERY COUNTY**  
Gaylord's Discount Dept. Store, Montgomery  
K mart, Montgomery  
T. G. & Y., Montgomery  
Woolco, Montgomery
- MORGAN COUNTY**  
Bargain Town, Decatur  
Big K Super Save Dept. Store, Decatur  
K mart, Decatur
- Hills, Decatur  
T. G. & Y., Hartselle
- PIKE COUNTY**  
Bargain Town, USA, Troy  
Big K Super Save Dept. Store, Troy  
T. G. & Y., Troy
- RUSSELL COUNTY**  
Howard's Discount Center, Phenix City  
K mart, Phenix City
- SAINT CLAIR COUNTY**  
Bargain Town, USA, Pell City  
T. G. & Y., Pell City
- SHELBY COUNTY**  
Bargain Town, USA, Alabaster
- TALLAPOOSA COUNTY**  
Bargain Town, USA, Alexander City  
Bargain Town, Tuscaloosa  
Big K, Alexander City
- TALLADEGA COUNTY**  
Bargain Town, USA, Sylacauga  
Bargain Town, Talladega  
Big K Super Save Dept. Store, Talladega  
Big K, Sylacauga  
Gibson's Discount Center, Sylacauga  
K mart, Sylacauga  
K mart, Talladega
- TUSCALOOSA COUNTY**  
Big K Super Save Dept. Store, Tuscaloosa  
K mart, Tuscaloosa  
Murphy's Mart, Tuscaloosa  
T. G. & Y., Northport  
Woolco, Tuscaloosa
- WALKER COUNTY**  
Bargain Town, USA, Dora  
Bargain Town, USA, Jasper  
Big K Super Save Dept. Store, Jasper  
Wal-Mart, Jasper

**Bargain Town, USA, Alabaster Shopping Center** **Alabaster** ♦  
Telephone: Area Code 205-663-3750  
22,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.

**Bargain Town, USA, 400 Carlisle St.** **Albertville** ♦  
Telephone: Area Code 205-878-2888  
10,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ALABAMA (Cont'd.)

- Howard's Discount Center, 521 Baltimore Ave.** **Albertville** ♦  
Telephone: Area Code 205-878-4332 35950  
27,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executive and Merchandise Buyers listed in Monroe.  
ROBERT VARY—Store Manager.
- Bargain Town, USA, 101 S. Franklin St.** **Alexander City** ♦  
Telephone: Area Code 205-234-3661 35010  
10,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.
- Big K Dept. Store, Rte. 280 & Hwy. 22** **Alexander City** ●  
Telephone: Area Code 205-329-8454 35010  
55,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
BOBBY GREEN—Store Manager.
- Howard's Discount Center, 1201 Hwy. 100 By-Pass East** **Andalusia** ●  
Telephone: Area Code 205-222-2518 38420  
36,500 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
WALTER BAIRD—Store Manager.
- T. G. & Y. Family Center, 310 Bypass W.** **Andalusia** ●  
Telephone: Area Code 205-222-2411 38420  
50,100 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
R. D. DIAMOND—Store Manager.
- K mart, 3101 McClellan Blvd.** **Anniston** ▲  
Telephone: Area Code 205-236-5681 38201  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.
- †Wal-Mart** **Anniston** ●  
Projected Opening of Branch Discount Dept. Store to be operated by WAL-MART STORES, Bentonville, Ark.
- Bargain Town, USA, 328 N. Main St.** **Arab** ♦  
Telephone: Area Code 205-586-9990 35018  
20,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## ALABAMA (Cont'd.)

- Howard's Discount Center, 100 Northgate Shopping Center** Arab 35018  
Telephone: Area Code 205-586-3174  
20,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executive and Merchandise Buyers listed in Monroe.  
RICHARD HANDLEY—Store Manager.
- T. G. & Y. Family Center, 199 Arab Plaza Parkway** Arab 35016  
Telephone: Area Code 205-586-4138  
50,100 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
J. M. NEWGENT (at Oklahoma City)—President.
- Big K Dept. Store, Athens Shopping Center (Box 671)** Athens 35611  
Telephone: Area Code 205-232-4087  
30,000 ft. Branch Discount Dept. Store operated by KUHNS BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
JAMES POTEETE—Store Manager.  
LESSEES  
Family Shoes—MORSE SHOE CO.
- K mart, 104 Hwy. 31 N.** Athens  
Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- K mart, 1047 E. University Dr.** Auburn 36830  
Telephone: Area Code 205-821-4150  
60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 100 N. McMeans Ave.** Bay Minette 36507  
Telephone: Area Code 205-937-3488  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Bargain Town, 2000-2nd Ave. N.** Bessemer 35020  
Telephone: Area Code 205-428-3471  
16,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.
- Woolco Dept. Store, 520 West Town Plaza** Bessemer 35020  
Telephone: Area Code 205-428-9321  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ALABAMA (Cont'd.)

- Zayre, 727 N. 9th Ave.** Bessemer 35020  
Telephone: Area Code 205-428-7308  
85,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
WALTER SARGENT—Store Manager.  
WILBUR MERRIWEATHER—Assistant Manager.
- Bargain Town, U. S. A., Inc., 140 W. Oxmoor Rd.** Birmingham 35209  
Telephone: Area Code 205-942-1234  
MAILING ADDRESS: P. O. Box 188, Birmingham, Ala. 35204  
Headquarters Office of Discount Dept. Store chain operating Stores listed in Alabaster, Albertville, Alexander City, Arab, Bessemer, Birmingham (3), Clanton, Cullman, Decatur, Dora, Elba, Eufaula, Fairfield, Fayette, Fort Payne, Graysville, Greenville, Hamilton, Huffman, Huntsville, Jasper, Leeds (2), Moulton, Oneonta, Ozark, Pell City, Prattville, Russellville, Scottsboro, Sylacauga, Talladega, Tallapoosa, Troy & Tuscaloosa, Ala.  
Also Operates (2) PAY LESS SHOE STORES in Alabama.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Housewares, Hardware, Luggage, Candy, Plastics, Flowers, Handbags, Health & Beauty Aids & Toys.  
LEASED DEPTS.—Health & Beauty Aids.  
MAX CORENBUM—Chairman of the Board.  
MERVYN BARSTEIN—President, Treasurer.  
ALLEN SOLOMON—Vice President, Advertising & Public Relations.  
PAUL SPINA, JR.—Vice President, Operations, Store Planning & Development, Construction, Maintenance, Fixtures & Equipment.  
MAX STEINMETZ—Vice President, Buyer Family Shoes & Handbags.  
JERRY SOKOL—Vice President, Buyer Boys Wear (4-20).  
Mens Wear, Work Clothes, Socks & Hosiery.  
ROBERT CHAPPELL—Vice President, Buyer Health & Beauty Aids.  
Toys, Hardware, Luggage, Plastics & Candy.  
MAURICE MARTY—Secretary.  
ARNOLD LEFKOVITS—Assistant Secretary.  
VORA LEE SMITH—Buyer Dresses, Pant Suits, Uniforms.  
Lingerie, Ladies Accessories, Girls (3-5x & 7-14).  
ARTHUR GOODMAN—Buyer Ladies Sportswear & Coats.  
Junior Department.  
CHARLES HARRISON—Buyer Infants & Toddlers (9-30 months & 1-4), Software, Domestic & Linens.  
L. O. GOODWIN—Buyer Flowers.  
LESSEES  
Health & Beauty Aids—VICTORY PRODUCTS
- Bargain Town, USA, 2629 29th Ave. N.** Birmingham 35207  
Telephone: Area Code 205-328-5000  
12,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.
- Bargain Town, USA, Westgate Shopping Center** Birmingham 35208  
Telephone: Area Code 205-252-6532  
25,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ALABAMA (Cont'd)

- Bargain Town, USA, 1201 Bessemer Rd.** Birmingham ●  
 Telephone: Area Code 205—923-8609  
 36,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- K mart, 40 Phillips Dr.** Birmingham ▲  
 Telephone: Area Code 205—781-2627  
 107,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 9248 Parkway East** Birmingham ▲  
 Telephone: Area Code 205—833-3427  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 7845 Crestwood Blvd.** Birmingham ▲  
 Telephone: Area Code 205—936-5166  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 800 Green Springs Rd.** Birmingham ▲  
 Telephone: Area Code 205—942-9194  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1767 Hwy. 31 S.** Birmingham ■  
 Telephone: Area Code 205—822-7310  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Southway Discount Store, 342 Finly Ave. W.** Birmingham ●  
 Telephone: Area Code 205—252-3120  
 30,000 ft. Discount Dept. Store.  
 All Depts. Company Operated including Housewares, Garden Center, Records, Auto Accessories, Drugs, Pharmacy, Jewelry, Stationery, Tobacco & Sundries.  
 BRYCE RATLIFF—President, General Manager, Buyer Housewares, Garden Center, Records & Auto Accessories.  
 CAROL SEALS—Buyer Sundries, Jewelry, Stationery, Tobacco.  
 JEFF MORGAN—Buyer Drugs & Pharmacy.
- Woolco Dept. Store, East Town Plaza** Birmingham ▲  
 Telephone: Area Code 205—853-8391  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ALABAMA (Cont'd)

- Woolco Dept. Store, Red Mountain Plaza** Birmingham ▲  
 Telephone: Area Code 205—871-9811  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zayre, 130 Green Springs Hwy.** Birmingham ■  
 Telephone: Area Code 205—842-3311  
 90,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 GEORGE FESLER—Store Manager.  
 JAMES HEAD—Assistant Manager.
- Zayre, 7517 Crestwood Blvd.** Birmingham ■  
 Telephone: Area Code 205—592-7286  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 MICHAEL CONNELL—Store Manager.  
 CHARLES HOUE—Assistant Manager.
- Zayre, 1125 Huffman Rd.** Birmingham ■  
 Telephone: Area Code 205—854-1780  
 77,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. & Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 DONALD HAMMER—Store Manager.
- Zayre, 4800 Ave. W.** Birmingham ■  
 Telephone: Area Code 205—788-3332  
 67,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 JAMES TALIAFERRO—Store Manager.  
 RALPH THOMAS—Assistant Manager.
- K mart, 1720 Douglas** Brewton ●  
 Telephone: Area Code 205—867-5713  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Bargain Town, USA, 208 7th St. S.** Clanton ◆  
 Telephone: Area Code 205—755-0550  
 22,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Howard's Discount Center, Hwy. 31 N.** Clanton ◆  
 Telephone: Area Code 205—755-8897  
 24,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executives and Merchandise Buyers listed in Monroe.  
 JACK KLINE—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## ALABAMA (Cont'd.)

- Bargain Town, USA, 114 E. 4th St.** Cullman 35055  
 Telephone: Area Code 205-734-9977  
 14,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Big K Dept. Store,**  
**Towne Square Shopping Center (Box 1148)** Cullman 35055  
 Telephone: Area Code 205-734-9141  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
 ROBERT SANDLIN—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOES
- K mart, 1731 - 2nd Ave. SW** Cullman 35055  
 Telephone: Area Code 205-734-4713  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, Hwy. 31 & Short St.** Cullman 35055  
 Telephone: Area Code 205-739-5631  
 50,100 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 J. M. NEWGENT (at Oklahoma City)—President.
- Bargain Town, USA, Decatur Shopping Center** Decatur 35601  
 Telephone: Area Code 205-355-4015  
 17,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Big K Dept. Store,**  
**Southland Shopping Center (Box 1030)** Decatur 35601  
 Telephone: Area Code 205-355-7775  
 40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
 HENRY COOK—Store Manager.  
 LESSEES  
 Shoes—MORSE SHOE CO.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ALABAMA (Cont'd.)

- Hille Dept. Store, Rte. 67 Beltline Hwy.** Decatur 35601  
 Projected Opening of 80,000 ft. Branch Discount Dept. Store to be operated by HILLS DEPT. STORES, Canton, Mass., Division of SCOA, Columbus, Ohio.
- K mart, 1101 Beltline Rd.** Decatur 35601  
 Telephone: Area Code 205-350-9150  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K Super Save Dept. Store,**  
**Big K Plaza & U.S. Hwys. 43 & 80 S.** Demopolis 36732  
 Telephone: Area Code 205-289-3212  
 53,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
 DAVID VETETO—Store Manager.
- Bargain Town, USA, Sumiton-Dora Junction** Dora 35082  
 Telephone: Area Code 205-848-9392  
 20,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Gaylord's Discount Dept Store, 1008 Montgomery Hwy** Dothan 36031  
 Telephone: Area Code 205-794-4116  
 80,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N.J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.  
 LESSEES  
 Housewares, Hardware, Garden, Paint, Auto Access., Electrical & Picnic—HOUSEWARES CORP.  
 Toys—SOUTHWEST TOYS
- K mart, 1901 US Hwy. 431 N.** Dothan 36303  
 Telephone: Area Code 205-794-8756  
 80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- West Bros., Hwy. 431 at Loop (Box 1830)** Dothan 36301  
 Telephone: Area Code 205-792-1187  
 63,000 ft. Branch Discount Dept. Store operated by WEST BROS., INC., DeRidder, La.  
 All Depts. Company Operated except Drugs. Executives and Merchandise Buyers listed in DeRidder.  
 OLIVER SHUGART—Store Manager.
- Woolco Dept. Store, Northside Shopping Center** Dothan 36301  
 Telephone: Area Code 205-794-2772  
 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## ALABAMA (Cont'd.)

- Bargain Town, USA, 405 W. Davis St.** Elba ♦  
Telephone: Area Code 205—897-5213  
10,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.
- Big K Dept. Store, Enterprise Shopping Center** Enterprise •  
Telephone: Area Code 205—347-0073  
55,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
STEVE CHEATHAM—Store Manager.
- Bargain Town, USA, Hwy. 431 S.** Eufaula ♦  
Telephone: Area Code 205—687-4506  
18,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.
- K mart, Hwy. 431 S.** Eufaula •  
Telephone: Area Code 205—687-5772  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Bargain Town, USA, 4708 Gary Ave.** Fairfield ♦  
Telephone: Area Code 205—781-3511  
10,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.
- Woolco Dept. Store, Belleview Plaza W.** Fairfield ▲  
Telephone: Area Code 205—788-2472  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- T. G. & Y. Family Center** Fairhope •  
Telephone: Area Code 205—626-0945  
50,100 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
J. M. NEWGENT (at Oklahoma City)—President.
- Bargain Town, USA, 1108 Fayette Sq. NE** Fayette ♦  
Telephone: Area Code 205—932-3822  
15,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN USA, INC., Birmingham, Ala.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ♦ under 30,000 ft
- © BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ALABAMA (Cont'd.)

- T. G. & Y. Family Center, 1618 Temple Ave. N.** Fayette •  
Telephone: Area Code 205—932-8928  
40,080 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
M. E. MORETTA—Store Manager.
- K mart, 1520 Florence Blvd.** Florence ▲  
Telephone: Area Code 205—786-5314  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. & Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Darby Dr.** Florence ■  
Telephone: Area Code 205—787-1351  
93,187 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Bargain Town, USA, 215 S. Gault Ave.** Fort Payne ♦  
Telephone: Area Code 205—845-2365  
20,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.
- Big K Dept. Store, DeKalb Plaza Shopping Center** Fort Payne •  
Telephone: Area Code 205—845-3163  
40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
WILLIAM E. DILLEHA, JR.—Store Manager.  
LESSEE  
Shoes—MORSE SHOE CO.
- K mart, 2000 Glenn Blvd. N.** Fort Payne •  
Projected Opening of 55,000 Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- K mart, 75 E. Broad St.** Gadsden ■  
Telephone: Area Code 205—547-5703  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. & Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 901 Decatur Hwy.** Gardendale ■  
Telephone: Area Code 205—631-5890  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ♦ under 30,000 ft
- © BUSINESS GUIDES, INC., 1980



## ALABAMA (Cont'd.)

- T. G. & Y. Family Center, 1416 Center Plaza** Geneva •  
 Telephone: Area Code 205-684-3694  
 40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 J. R. DAVIS—Store Manager.
- Bargain Town, USA, 27 N. Main St.** Graysville ♦  
 Telephone: Area Code 205-674-7585  
 10,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA,  
 INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Bargain Town, USA, 306 W. Commerce St.** Greenville ♦  
 Telephone: Area Code 205-382-6023  
 15,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA,  
 INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Howard's Discount Center, 163 Greenville By-Pass** Greenville ♦  
 Telephone: Area Code 205-382-8853  
 24,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 RAY COOTS—Store Manager.
- T. G. & Y. Family Center** Greenville •  
 Projected Opening of Branch Discount Dept. Store to be operated by  
 T. G. & Y. STORES CO., Oklahoma City, Okla.
- Big K Dept. Store, Southgate Plaza, Hwy. 431** Guntersville •  
 Telephone: Area Code 205-582-2049  
 40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 ORVILLE MOSLEY—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- T. G. & Y. Family Center** Guntersville •  
 Projected Opening of Branch Discount Dept. Store to be operated by  
 T. G. & Y. STORES CO., Oklahoma City, Okla.
- Bargain Town, USA, Hamilton Square Shopping Center** Hamilton ♦  
 Telephone: Unavailable at press time  
 20,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA,  
 INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- ★ Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ♦ under 30,000 ft.
- © BUSINESS GUIDES, INC., 1980

## ALABAMA (Cont'd.)

- T. G. & Y. Family Center, 440 U.S. Hwy. 31 S.** Hartselle •  
 Telephone: Area Code 205-773-0800  
 50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 J. M. NEWGENT (at Oklahoma City)—President.
- Zayre, 1615 Montgomery Hwy.** Hoover ■  
 Telephone: Area Code 205-823-8487  
 67,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 DAVID ASAY—Store Manager.  
 WILLIAM DOCKINS—Assistant Manager.
- Bargain Town, USA, Eastown Plaza** Huffman •  
 Telephone: Area Code 205-854-5109  
 20,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA,  
 INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Bargain Town, USA, Memorial Pkwy. N.** Huntsville ♦  
 Telephone: Area Code 205-536-8205  
 17,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA,  
 INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Big K Dept. Store, 10010 Memorial Pkwy. S.** Huntsville ■  
 Telephone: Area Code 205-883-0403  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,  
 Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 JAMES ARNOLD—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Big K Dept. Store, 3515 N. Memorial Pkwy.** Huntsville •  
 Telephone: Area Code 205-852-8030  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 DAVID GUILLION—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- K mart, 1401 Memorial Parkway NW** Huntsville ▲  
 Telephone: Area Code 205-539-0491  
 125,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- ★ Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ♦ under 30,000 ft.
- © BUSINESS GUIDES, INC., 1980



## ALABAMA (Cont'd.)

- K mart, 2900 Memorial Parkway SW** Huntsville **Key** **Units**  
 Telephone: Area Code 205-534-0616 35901  
 120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Murphy's Mart, 2913 Memorial Pkwy. S.W.** Huntsville **•**  
 Telephone: Area Code 205-534-7381 35801  
 54,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Murphy's Mart, 2601 N. Memorial Blvd.** Huntsville **•**  
 Telephone: Area Code 205-859-3100 35810  
 54,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Woolco Dept. Store, Huntsville West Shopping Plaza** Huntsville **▲**  
 Telephone: Area Code 205-837-4711 35805  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Bargain Town, USA, 713 Parkland Shopping Center** Jasper **◆**  
 Telephone: Area Code 205-384-6630 35501  
 22,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA,  
 INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Big K Dept. Store, Jasper Square Shopping Center** Jasper **•**  
 Telephone: Area Code 205-387-0566 35501  
 45,000 ft. Branch Dept. Store operated by KUHN'S BIG K STORES CORP.,  
 Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 STEVE SWEENEY—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Wal-Mart, U.S. 78 Alabama Hwy. 195** Jasper **■**  
 Telephone: Area Code 205-221-6965 35501  
 82,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ALABAMA (Cont'd.)

- Bargain Town, USA, 2801-1st Ave.** Leeds **◆**  
 Telephone: Area Code 205-699-8622 35094  
 10,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA,  
 INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Bargain Town, USA, Parkway Dr.** Leeds **◆**  
 Telephone: Area Code 205-699-5644 35094  
 18,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC.,  
 Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Gaylord's Discount Dept. Store, 4100 Government Blvd.** Mobile **■**  
 Telephone: Area Code 205-866-1530 36608  
 70,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL  
 CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- Gaylord's Discount Dept. Store, N. Craft Hwy.** Mobile **■**  
 Telephone: Area Code 205-437-5313 36610  
 70,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL  
 CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- Gibson's Discount Center, Crichton Shopping Center** Mobile **•**  
 Telephone: Area Code 205-473-3548 36807  
 40,000 ft. Branch Discount Dept. Store operated by WEST & CO., of LA.,  
 Minden, La., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines  
 for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagrville, Tex.  
 C. O. WEST (at Minden)—President.  
 DARRYLE JOHNSTON—Store Manager.
- K mart, 2550 Government Blvd.** Mobile **▲**  
 Telephone: Area Code 205-479-9494 36808  
 106,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4665 Airport Blvd.** Mobile **■**  
 Telephone: Area Code 205-343-2100 36808  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2659 Dauphin Island Pkwy.** Mobile **•**  
 Projected Opening of 40,000 ft. Branch Discount Dept. Store to be  
 operated by K MART CORP., Troy, Mich.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ALABAMA (Cont'd.)

- T. G. & Y. Family Center, 2659 Dauphin Island Pkwy.** Mobile 36805  
Telephone: Area Code 205-471-2463  
52,223 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
H. H. BARTON—Store Manager.
- Woolco Dept. Store, Springhill Plaza** Mobile 36808  
Telephone: Area Code 205-344-9111  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Skyline Plaza** Mobile 36809  
Telephone: Area Code 205-666-2211  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Howard's Discount Center, 1403 Hwy. 21 By-Pass** Monroeville 36460  
Telephone: Area Code 205-575-4871  
24,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
DERRELL JOHNS—Store Manager.
- Gaylord's Discount Dept. Store, 966 South Blvd. West** Montgomery 36105  
Telephone: Area Code 205-288-3330  
65,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N. J.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.  
LESSEES  
Fabrics—DISCOUNT FABRICS, INC.  
Housewares, Hardware—HOUSEWARES CORP.  
Drugs—COPELAND  
Toys—SOUTHWEST TOYS
- Gaylord's Discount Dept. Store, 3620 Atlantic Hwy** Montgomery 36109  
Telephone: Area Code 205-272-7375  
60,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N. J.  
H. ROTHSCHILD (at Secaucus)—Vice President, Operations.  
LESSEES  
Drugs—COPELAND
- K mart, 2333 E. South Blvd.** Montgomery 36118  
Telephone: Area Code 205-281-3995  
105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4041 Atlanta Hwy.** Montgomery 36109  
Telephone: Area Code 205-277-2500  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ALABAMA (Cont'd.)

- T. G. & Y. Family Center, 5445 Atlanta Hwy.** Montgomery 36109  
Telephone: Area Code 205-272-9660  
58,615 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
M. E. HOWARD—Store Manager.
- Woolco Dept. Store, Governor's Square Shopping Center** Montgomery 36111  
Telephone: Area Code 205-288-1991  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Bargain Town, USA, Moulton Shopping Center** Moulton 35850  
Telephone: Area Code 205-974-6413  
11,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, Birmingham, Ala.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.
- K mart, 3401 Woodward Ave.** Muscle Shoals 35880  
Telephone: Area Code 205-393-7716  
60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, South Gate Mall** Muscle Shoals 35860  
Telephone: Area Code 205-391-0471  
115,000 ft. Branch Dept. Store operated by WOOLCO DEPT. STORES DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- T. G. & Y. Family Center** Northport  
Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y. STORES CO., Oklahoma City, Okla.
- Bargain Town, USA, 501 First Ave. N.** Oneonta 35121  
Telephone: Area Code 205-274-2187  
21,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
MERVYN BARSTEIN (at Birmingham)—President.
- Howard's Discount Center, 3808 Pepperell Parkway** Opelika 36801  
Telephone: Area Code 205-749-8104  
55,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executive and Merchandise Buyers listed in Monroe.  
BILL RHODES—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ALABAMA (Cont'd.)

- Gibson's Discount Center, Hwy. 331 S., Le Mar Plaza**  
 Telephone: Area Code 205-493-7951  
 21,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
 EVERETTE A. CROSLAND—Owner.
- Sky City, Blue Pond Shopping Center**  
 Telephone: Area Code 205-831-5210  
 57,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Ashville, N.C.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Ashville.  
 ROBERT PETERSON (at Ashville)—Senior Vice President.
- Bargain Town USA, 274 S. Merrick Ave.**  
 Telephone: Area Code 205-774-6814  
 15,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Big K Dept. Store, Ozark Square Shopping Center**  
 Telephone: Area Code 205-774-2669  
 40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
 GEORGE STAMPER—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Bargain Town, USA, 2122 Cogswell Ave.**  
 Telephone: Area Code 205-338-2171  
 19,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- T. G. & Y. Family Center, Hwy. 231 & 7th St.**  
 Telephone: Area Code 205-338-9471  
 39,800 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
 B. PENNINGTON—Store Manager.
- Howard's Discount Center, 280 Phenix City By-Pass**  
 Telephone: Area Code 205-298-8415  
 57,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executive and Merchandise Buyers listed in Monroe.  
 JIM YOUNGMAN—Store Manager.
- K mart, 1411 280 By-Pass**  
 Telephone: Area Code 205-297-8220  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 80,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ALABAMA (Cont'd.)

- Bargain Town, USA, 109 Memorial Dr.**  
 Telephone: Area Code 205-385-1095  
 13,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- K mart, 740 E. Main St.**  
 Telephone: Area Code 205-361-0848  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Rainbow Plaza**  
 Telephone: Area Code 205-442-2501  
 90,100 ft. Branch Discount Dept. Store operated by WOOLCO DEPT. STORES DIVISION of F. W. WOOLWORTH CO., New York, N.Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Bargain Town, USA, Franklin Shopping Center**  
 Telephone: Area Code 205-332-4590  
 17,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Bargain Town, USA, 605 Willow St.**  
 Telephone: Area Code 205-574-9001  
 12,500 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.
- Big K Dept. Store, Jackson Square Shopping Center**  
 Telephone: Area Code 205-259-0403  
 40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
 BOBBY G. WILLIAMS—Store Manager.
- Big K Dept. Store, U.S. Hwy. 80 W.**  
 Telephone: Area Code 205-872-3469  
 60,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Nashville.  
 HAROLD W. BROADBENT—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.

★ headquarters

▲ over 100,000 ft.

■ 80,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ALABAMA (Cont'd.)

**Gibson's Discount Center, Hwy. 22 East**  
 Telephone: Area Code 205-872-3428  
 59,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Hattiesburg, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
 JOHN D. THOMAS (at Hattiesburg)—Owner.  
 LEE WOODS—Store Manager.

LESSEE

Drugs—COPELAND DRUGS

**Big K Dept. Store, U.S. Hwy. 291**  
 Telephone: Area Code 205-768-2118  
 40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
 ARTIS JACKSON—Store Manager.

**Big K Dept. Store, Town Plaza Shopping Center (Box 249)**  
 Telephone: Area Code 205-383-2300  
 40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.

GARY PAGAN—Store Manager.

LESSEE

Shoes—MORSE SHOE CO.

**Bargain Town, USA, 215 N. Main St.**  
 Telephone: Area Code 205-249-2171  
 15,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.  
 MERVYN BARSTEIN (at Birmingham)—President.

**Big K Dept. Store, 211 W. Ft. William St.**  
 Telephone: Area Code 205-245-2242  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.

JAMES TAYLOR—Store Manager.

**Gibson's Discount Center, 231 Bypass & Quarry Rd.**  
 Telephone: Area Code 205-245-2271  
 40,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Laurel, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
 FRANK C. MARTIN (at Laurel)—Owner.

JAMES BOWMAN—Store Manager.

**K mart, 600 W. Fort Williams**  
 Telephone: Area Code 205-245-2224  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ Headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-40,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ALABAMA (Cont'd.)

**Big K Dept. Store, Hwy. 77 N. (Box 701)**  
 Telephone: Area Code 205-362-5340  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORE CORP., Nashville, Tenn.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.

EDWARD NORRIS—Store Manager.

LESSEE

Shoes—MORSE SHOE CO.

**Bargain Town, USA, E. Battle St.**  
 Telephone: Area Code 205-362-5031  
 19,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.

MERVYN BARSTEIN (at Birmingham)—President.

**K mart, 212 Haynes Ave.**  
 Telephone: Area Code 205-362-0530  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Bargain Town, USA, Talladega Shopping Center**  
 Telephone: Area Code 205-293-5838  
 15,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.

MERVYN BARSTEIN (at Birmingham)—President.

**T. G. & Y. Family Center, Hwy. 43**  
 Telephone: Area Code 205-636-5296  
 50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.

J. M. NEWGENT (at Oklahoma City)—President.

**Bargain Town, USA, 102 Montgomery St.**  
 Telephone: Area Code 205-566-2943  
 10,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.

MERVYN BARSTEIN (at Birmingham)—President.

**Big K Dept. Store, Troy Plaza Shopping Center**  
 Telephone: Area Code 205-586-5880  
 42,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORE CORP., Nashville, Tenn.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.

MIKE YOUNGBLOOD—Store Manager.

LESSEE

Shoes—MORSE SHOE CO.

★ Headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-40,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ALABAMA (Cont'd.)

## T. G. &amp; Y. Family Center, 111 Southland Village

Telephone: Area Code 205—566-2383

50,000 ft. Branch Discount Dept. Store operated by T. G. &amp; Y. STORES CO., Oklahoma City, Okla.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.

H. E. TUCKER—Store Manager.

Troy  
36081

Key Unit

## Bargain Town, USA, Skyland Blvd.

Telephone: Area Code 205—758-8033

19,000 ft. Branch Discount Dept. Store operated by BARGAIN TOWN, USA, INC., Birmingham, Ala.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Birmingham.

MERVYN BARSTEIN (at Birmingham)—President.

Tuscaloosa  
35401

## Big K Dept. Store,

## Wood Square Shopping Center (Box 1506)

Telephone: Area Code 205—752-1591

60,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.

JOHN BRUCE—Store Manager.

LESSEE

Shoes—MORSE SHOE CO.

Tuscaloosa  
35401

## K mart, 635 Skyland Blvd.

Telephone: Area Code 205—759-4461

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Tuscaloosa  
35401

## Murphy's Mart, 2600 McFarland Blvd. E.

Telephone: Area Code 205—752-5594

67,500 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.

C. H. LITTLE (at McKeesport)—President.

Tuscaloosa  
35401

## Woolco Dept. Store, McFarland Mall

Telephone: Area Code 205—759-1541

115,000 ft. Branch Dept. Store operated by WOOLCO DEPT. STORES DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

Tuscaloosa  
35401

## T. G. &amp; Y. Family Center, 1031 S.E. Main St.

Telephone: Area Code 205—567-3031

39,938 ft. Branch Discount Dept. Store operated by T. G. &amp; Y. STORES CO., Oklahoma City, Okla.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.

J. M. NEWGENT (at Oklahoma City)—President.

Wetumpka  
36092

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ALASKA

This is the listing of discount stores and company offices in Alaska arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## SOUTHCENTRAL COUNTY

Fred Meyer, Anchorage

Key Unit

## Fred Meyer Shopping Center,

1000 E. Northern Lights Blvd.

Anchorage ▲

Telephone: Area Code 907—277-2611

99503

100,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.

CYRIL K. GREEN (at Portland)—President.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NOTES

## DIRECTORY OF DISCOUNT CENTERS

## ARIZONA

This is the listing of the discount stores and company offices in Arizona arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

**APACHE COUNTY**  
Fed-Mart, Window Rock

**COCHISE COUNTY**  
K mart, Sierra Vista

**COCONINO COUNTY**  
K mart, Flagstaff  
T. G. & Y., Flagstaff

**GRAHAM COUNTY**  
T. G. & Y., Prescott  
T. G. & Y., Thatcher

**MARICOPA COUNTY**  
Fed-Mart, Mesa  
Fed-Mart, Phoenix  
Fed-Mart, Tempe  
Gemco, Glendale  
Gemco, Phoenix  
Gemco, Tempe  
K mart, Mesa  
K mart, Peoria  
K mart, Phoenix  
K mart, Scottsdale  
K mart, Tempe  
Smitty's, Mesa  
Smitty's, Peoria  
Smitty's, Phoenix  
Smitty's Stores, Phoenix  
Smitty's, Scottsdale

Smitty's, Tempe  
Smitty's, Sunnyslope  
Woolco Dept. Store, Tempe  
Woolco Dept. Store, Phoenix  
Woolco, Mesa  
Yellow Front Stores, Phoenix

**MOHAVE COUNTY**  
K mart, Kingman  
T. G. & Y., Kingman

**PIMA COUNTY**  
Fed-Mart, Tucson  
Gemco, Tucson  
K mart, Tucson  
Woolco, Tucson  
Zody's, Tucson

**PINAL COUNTY**  
K mart, Casa Grande

**SANTA CRUZ COUNTY**  
K mart, Nogales

**YAVAPAI COUNTY**  
K mart, Prescott  
T. G. & Y., Safford

**YUMA COUNTY**  
Fed-Mart, Yuma  
K mart, Yuma

Key Units

**K mart, 1214 E. Florence Blvd.** Casa Grande •  
Telephone: Area Code 602-836-9331 85222  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 2530 N. 4th St.** Flagstaff ■  
Telephone: Area Code 602-528-2552 88001  
65,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Phoenix.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**T. G. & Y. Family Center, 1301 S. Plaza Way** Flagstaff •  
Telephone: Area Code 602-774-2738 86001  
50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Oklahoma City.  
R. L. TANGER—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.



## ARIZONA (Cont'd.)

- Gemco, 4320 W. Thunderbird** Glendale ▲  
 Telephone: Area Code 602-938-2401  
 107,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 GUS BUSTAMANTE—Store Manager.
- K mart, 3340 Andy Devine Ave.** Kingman ●  
 Telephone: Area Code 602-757-3202  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 3124 Stockton Hill Rd.** Kingman ●  
 Telephone: Area Code 602-753-6926  
 50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 V. W. WAYLAND—Store Manager.
- Fed-Mart, 66 S. Dobson Rd.** Mesa ▲  
 Telephone: Area Code 602-964-2301  
 100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
 DENNIS ZOOK—Store Manager.
- K mart, 1920 W. Broadway** Mesa ▲  
 Telephone: Area Code 602-833-1291  
 115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2840 E. Main St.** Mesa ■  
 Telephone: Area Code 602-832-2650  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Smitty's, 4440 E. Main St.** Mesa ◆  
 Telephone: Area Code 602-832-7990  
 109,855 ft. Branch Promotional Dept. Store operated by SMITTY'S STORES, Phoenix, Ariz.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Phoenix.  
 TOM HICKEY (at Phoenix)—President.
- Woolco Dept. Store, Hayden Plaza Mesa** Mesa ▲  
 Telephone: Area Code 602-834-1527  
 115,000 ft. Branch Dept. Store operated by WOOLCO DEPT. STORES DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

★ headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ARIZONA (Cont'd.)

- K mart, 2304 Tucson Hwy.** Nogales ●  
 Telephone: Area Code 602-287-4911  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 8515 NW Grand Ave.** Peoria ■  
 Telephone: Area Code 602-979-4442  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Smitty's, 8455 NW Grand Ave.** Peoria ■  
 Telephone: Area Code 602-979-9033  
 81,170 ft. Branch Promotional Dept. Store operated by SMITTY'S STORES, Phoenix, Ariz.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Phoenix.  
 TOM HICKEY (at Phoenix)—President.
- Fed-Mart, 3010 Grand Ave.** Phoenix ■  
 Telephone: Area Code 602-254-5601  
 65,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
 CHUCK DUNNY—Store Manager.
- Fed-Mart, 4820 E. McDowell Rd.** Phoenix ●  
 Telephone: Area Code 602-275-8428  
 35,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
 BRIAN CHARLES—Store Manager.
- Fed-Mart, 2820 W. Dunlap** Phoenix ●  
 Telephone: Area Code 602-844-2603  
 34,440 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Diego.  
 DICK WILHELM—Store Manager.
- Fed-Mart, 740 W. Camelback Rd.** Phoenix ▲  
 Telephone: Area Code 602-279-7592  
 100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
 MIKE MIHALER—Store Manager.
- Fed-Mart, 3615 E. Thomas** Phoenix ▲  
 Telephone: Area Code 602-267-0550  
 100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.

★ headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ARIZONA (Cont'd.)

## Gemco, 1815 W. Glendale Ave.

Telephone: Area Code 602-249-2000

104,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park, Calif.  
DICK DAYOOR—Store Manager.Phoenix  
85021

Key ▲

## K mart, 4225 W. Indian School Rd.

Telephone: Area Code 602-258-6957

109,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Phoenix  
85006

▲

## K mart, 1602 E. Roosevelt

Telephone: Area Code 602-258-6957

115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Phoenix  
85007

▲

## K mart, 12025 N. 32nd St.

Telephone: Area Code 602-996-4950

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Phoenix  
85028

▲

## K mart, 3401 W. Greenway Rd.

Telephone: Area Code 602-993-8050

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Phoenix  
85023

▲

## K mart, 2526 W. Northern Ave.

Telephone: Area Code 602-995-8867

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Phoenix  
85021

■

## Smitty's Stores, 2626 S. 7th St.

Telephone: Area Code 602-262-1000

## COMPANY PROFILE (SIC 53 21):

SALES: \$300,000,000 (1979 Estimated—includes food sales)

TOTAL SELLING SQ. FT.: 1,000,000 (includes food depts. and food stores)

SELES PER SELLING SQ. FT.: \$300.00

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters office for chain of Promotional Dept. Stores listed in Mesa, Peoria, Phoenix (6), Scottsdale, Sunnyslope &amp; Tempe, Ariz., with a scheduled opening in Phoenix, Ariz.

COMPANY OPERATED DEPTS.—Ladies, Mens &amp; Childrens Wear, Linens, Domestic, Housewares, Hardware, Paint, Toys, Sporting

Goods, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Health &amp; Beauty Aids.

Tobacco Shop, Supermarket, Sewing Notions, Liquor &amp; Restaurants.

LEASED DEPTS.—Family Shoes, Flowers, Barber &amp; Beauty Shops.

CLYDE B. SMITH—Chairman of the Board.

(Continued)

Phoenix  
85034

★

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ARIZONA (Cont'd.)

Key Units

## Smitty's Stores (Continued)

TOM HICKEY—President.  
F. DOUGLAS SMITH—Executive Vice President  
BOB BEAUDRIE—Senior Vice President, Department Stores.  
JIM HENLEY—Vice President, Company Services.  
WILLIAM GALIS—Vice President, Finance.  
CHICK EVANS—Controller.  
JOHN GARDNER—Maintenance Manager.  
FRITZ BETZ—Store Planning & Development Manager, Buyer Fixtures & Equipment.  
PHIL HEIDBRINK—Warehousing & Transportation Manager.  
DEAN MANNHEIMER—Merchandise Manager Hardlines.  
JIM HAMBLIN—Merchandise Manager Softlines.  
TERRY WHITE—Merchandise Manager Grocery Products.  
PAULA RICHARDS—Buyer Ladies Wear.  
HOWARD FINDLEY—Buyer Mens Wear.  
BETTE WHITNEY—Buyer Childrens Wear.  
SAM TRACHTENBERG—Buyer Jewelry.  
HANK FELDMAN—Buyer Linens, Domestic & Sewing Notions.  
MURIEL PALMER—Buyer Housewares.  
PAUL STEINER—Buyer Hardware & Paint.  
BOB SITZ—Buyer Sporting Goods.  
GREGG ROBERSON—Buyer Drugs.  
DONA LARSON—Buyer Cosmetics.  
TIM HOWARD—Buyer Tobacco & Liquor.  
LINDA MELLOR—Buyer Toys.  
JO GRIFFIN—Buyer Traffic Appliances.  
BERRY CORKRAN—Buyer Records, TV, Radios & Cameras.  
RANDY WILSON—Buyer Stationery, Greeting Cards.  
Health & Beauty Aids.  
GENE PENCE—Buyer Auto Accessories.  
JIM AGELASTOS—Restaurants Supervisor.  
LARRY SANTORO—Supermarket Grocery Buyer.  
SHERL PHILLIPS—Supermarket Bakery Supervisor.  
ROGER BRITT—Supermarket Meat Buyer.  
DEL CEAL—Supermarket Produce Supervisor.

## LESSEES

Family Shoes—S & S SHOES, INC.  
Flowers—FLOWER MARKETS, INC.

## Smitty's, 4230 W. McDowell

Telephone: Area Code 602-272-7641

105,304 ft. Branch Promotional Dept. Store operated by SMITTY'S STORES, Phoenix, Ariz.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Phoenix.

TOM HICKEY (at Phoenix)—President.

Phoenix  
85008

▲

## Smitty's, 4707 E. Shea Blvd.

Telephone: Area Code 602-991-6960

106,463 ft. Branch Promotional Dept. Store operated by SMITTY'S STORES, Phoenix, Ariz.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Phoenix.

TOM HICKEY (at Phoenix)—President.

Phoenix  
85029

▲

## Smitty's, 3511 W. Peoria

Telephone: Area Code 602-878-4100

89,680 ft. Branch Promotional Dept. Store operated by SMITTY'S STORES, Phoenix, Ariz.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Phoenix.

TOM HICKEY (at Phoenix)—President.

Phoenix  
85029

■

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ARIZONA (Cont'd.)

- Smitty's, 3326 W. Bethany Home Rd.** Phoenix ▲  
 Telephone: Area Code 602-973-1643  
 103,018 ft. Branch Promotional Dept. Store operated by SMITTY'S STORES, Phoenix, Ariz.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Phoenix.  
 TOM HICKEY (at Phoenix)—President.
- Smitty's, 3324 Bethany Home Rd.** Phoenix ▲  
 Telephone: Area Code 602-973-1643  
 100,000 ft. Branch Promotional Dept. Store operated by SMITTY'S STORES, Phoenix, Ariz.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Phoenix.  
 TOM HICKEY (at Phoenix)—President.
- Smitty's, 2727 W. Bell Rd.** Phoenix ▲  
 Telephone: Area Code 602-993-4000  
 109,539 ft. Branch Promotional Dept. Store operated by SMITTY'S STORES, Phoenix, Ariz.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Phoenix.
- Smitty's** Phoenix ▲  
 Projected Opening of 103,000 ft. Branch Promotional Dept. Store to be operated by SMITTY'S STORES, Phoenix, Ariz.
- Woolco Dept. Store, Hayden Plaza West** Phoenix ▲  
 Telephone: Area Code 602-264-9921  
 115,000 ft. Branch Dept. Store operated by WOOLCO DEPT. STORES DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, 3130 E. Thomas Rd.** Phoenix ▲  
 Telephone: Area Code 602-955-1122  
 115,000 ft. Branch Dept. Store operated by WOOLCO DEPT. STORES DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Hayden Plaza North** Phoenix ▲  
 Telephone: Area Code 602-971-1321  
 115,000 ft. Branch Store operated by WOOLCO DEPT. STORES DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Yellow Front Stores, 2540 N. 29th Ave.** Phoenix ★ 80  
 Telephone: Area Code 602-269-1451  
 MAILING ADDRESS: P. O. Box 6597, Phoenix, Ariz. 85005  
 Subsidiary of LUCKY STORES, INC., Dublin, Calif., Operating YELLOW FRONT STORES (not listed) in Camp Verde, Casa Grande, Chandler, Coolidge, Douglas, Flagstaff, Glendale, Globe, Kingman, Lake Havasu City, Mesa (2), Payson, Peoria, Phoenix (15), Prescott, Safford, Scottsdale, Showlow, Sierra Vista, Tempe (2), Tucson (6), Winslow & Yuma, Ariz.; El Cajon, Chula Vista, Imperial, (Continued)

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ARIZONA (Cont'd.)

Key Units

## Yellow Front Stores (Continued)

Beach, Lemon Grove, Oceanside, Poway & San Diego, Calif.; Aurora, Denver (4), Durango, Eaglewood, Lakewood (3), Littleton, Pueblo (2), Security & Westminster, Colo.; Coeur d'Alene, Lewiston & Moscow, Idaho; Great Falls (2) & Missoula, Mont.; McCook & Scottsbluff, Nebr.; Gallup & Silver, N. M.; Spokane (5) & Walla Walla, Wash.; Rock Springs & Sheridan, Wyo.

All Depts. Company Operated including Ladies, Mens, Childrens Wear, Family Shoes, Linens, Domestic, Housewares, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Stationery & Greeting Cards, Luggage, Auto Accessories, TSA Center.

J. E. HENEGAR—President & General Manager.

D. G. CUNNINGHAM—Vice President, Director of Operations.

MATI PARRES—Financial Vice President.

P. FURGATCH—Vice President Merchandising, Buyer Ladies, Girls, Childrens Wear.

L. A. DUNLAP—Vice President Merchandising, Buyer Mens & Boys, Shoes, Domestic.

R. HANSEN—Vice President, Merchandising Imports, Hardware.

Garden, Stationery, Housewares, Luggage & Giftware.

C. FLAKE—Store Planning & Construction.

W. GRIFFITH—Buyer Toys & Sporting Goods.

F. HATHAWAY—Buyer Hardware.

J. JONES & P. SIMONDS—Buyer Automotive.

- K mart, 1048 Willow Creek Rd.** Prescott ■  
 Telephone: Area Code 602-778-5800  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

- T. G. & Y. Family Center, 1316 Iron Springs Rd.** Prescott ●  
 Telephone: Area Code 602-778-1800  
 40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 D. R. LEWIS—Store Manager.

- T. G. & Y. Family Center, Thatcher Blvd. & 20th Ave.** Safford ●  
 Telephone: Area Code 602-428-6850  
 50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.

- K mart, 7902 E. McDowell Rd.** Scottsdale ▲  
 Telephone: Area Code 602-947-5761  
 140,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

- Smitty's, 8302 E. McDowell** Scottsdale ▲  
 Telephone: Area Code 602-994-5800  
 104,096 ft. Branch Promotional Dept. Store operated by SMITTY'S STORES, Phoenix, Ariz.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Phoenix.  
 TOM HICKEY (at Phoenix)—President.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ARIZONA (Cont'd.)

- K mart, 800 Fry Blvd.** Sierra Vista  
 Telephone: Area Code 602-458-7221 85835  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Smitty's, 850 E. Hatcher Rd.** Sunnyslope  
 Telephone: Area Code 602-843-2321 85020  
 83,170 ft. Branch Promotional Dept. Store operated by SMITTY'S STORES,  
 Phoenix, Ariz.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Phoenix.  
 TOM HICKEY (at Phoenix)—President.
- Fed-Mart, 1720 E. Broadway** Tempe  
 Telephone: Area Code 602-966-6248 85282  
 33,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
 BOB FOSTER—Store Manager.
- Gemco, 1818 East Baseline Rd.** Tempe  
 Telephone: Area Code 602-838-4400 85283  
 106,000 ft. Branch MEMBERSHIP Dept. Store operated by General  
 Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Buena Park.  
 DAN ECKLUND—Store Manager.
- K mart, 1330 W. Baseline Rd.** Tempe  
 Telephone: Area Code 602-838-1254 85283  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Smitty's, 5100 W. McClintock** Tempe  
 Telephone: Area Code 602-836-3900 85281  
 81,170 ft. Branch Promotional Dept. Store operated by SMITTY'S STORES,  
 Phoenix, Ariz.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Phoenix.  
 TOM HICKEY (at Phoenix)—President.
- Woolco Dept. Store, Hayden Plaza East** Tempe  
 Telephone: Area Code 602-967-8811 85281  
 115,000 ft. Branch Dept. Store operated by WOOLCO DEPT. STORES DIVISION  
 of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in New York, N. Y.  
 G. W. NELSON (at New York)—President.
- T. G. & Y. Family Center, 2073 W. Thatcher Blvd.** Thatcher  
 Telephone: Area Code 602-429-6850 85552  
 50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 R. H. REYNOLDS—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ARIZONA (Cont'd.)

- Fed-Mart, 1820 E. Ft. Lowell Rd.** Tucson  
 Telephone: Area Code 602-793-9306 85719  
 33,710 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
 TOM WHITE—Store Manager.
- Fed-Mart, 7030 E. 22nd St.** Tucson  
 Telephone: Area Code 602-747-9218 85710  
 37,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego,  
 Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
 JOHN RAY—Store Manager.
- Fed-Mart, 5255 E. Broadway** Tucson  
 Telephone: Area Code 602-747-3803 85711  
 110,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
 DAVE CRAY—Store Manager.
- Gemco, 7151 Speedway Blvd.** Tucson  
 Telephone: Area Code 602-886-1361 85710  
 102,000 ft. Branch MEMBERSHIP Dept. Store operated by General  
 Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Buena Park.  
 DAVE ANDRULONIS—Store Manager.
- K mart, 7055 E. Broadway** Tucson  
 Telephone: Area Code 602-885-3537 85710  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 850 W. Valencia Rd.** Tucson  
 Telephone: Area Code 602-294-7611 85708  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1320 W. Miracle Mile** Tucson  
 Telephone: Area Code 602-888-6560 85705  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 4150 E. 22nd St.** Tucson  
 Telephone: Area Code 602-881-2581 85711  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.  
 WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ARIZONA (Cont'd.)

**Woolco Dept. Store, 7150 East Broadway** Tucson ▲  
 Telephone: Area Code 602-886-2521  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N.Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York  
 G. W. NELSON (at New York)—President.

**Woolco Dept. Store, 4040 Oracle Rd.** Tucson ▲  
 Telephone: Area Code 602-887-9120  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N.Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

**Zody's, 5545 E. Broadway** Tucson ■  
 Telephone: Area Code 602-298-1818  
 87,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of  
 HARTFIELD ZODYS, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Los Angeles & New York.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

**Zody's, 555 E. Grant Rd.** Tucson ■  
 Telephone: Area Code 602-882-0851  
 72,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of  
 HARTFIELD ZODY'S, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Los Angeles  
 & New York.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

**Fed-Mart, P. O. Box 85, Hwy 264** Window Rock ●  
 Telephone: Area Code 602-871-4722  
 30,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.,  
 San Diego, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in San Diego.  
 AL WAGNER—Store Manager.

**Fed-Mart, 101 S. 16th St.** Yuma ●  
 Telephone: Area Code 602-782-4373  
 34,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.,  
 San Diego, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in San Diego.  
 MIKE LAMOUREUX—Store Manager.

**K mart, 115 W. 32nd St.** Yuma ▲  
 Telephone: Area Code 602-344-0810  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCE (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ARKANSAS

This is the listing of the discount stores and company offices in Arkansas arranged  
 by County. More detailed information of each unit or company follows in alphabetical  
 sequence by city.

**ARKANSAS COUNTY**  
 Gibson's Discount Center, Stuttgart  
 Magic Mart, DeWitt  
 Wal-Mart, Stuttgart

**ASHLEY COUNTY**  
 Howard's, Crossett  
 Magic Mart, Crossett  
 Wal-Mart, Crossett

**BAXTER COUNTY**  
 Wal-Mart, Mountain Home

**BENTON COUNTY**  
 Wal-Mart, Bentonville  
 Wal-Mart, Rogers  
 Wal-Mart, Siloam Springs

**BOONE COUNTY**  
 Magic Mart, Harrison  
 Wal-Mart, Harrison

**BOWIE COUNTY (Texas)**  
 Howard, Texarkana

**BRADLEY COUNTY**  
 Howard's, Warren

**CARROLL COUNTY**  
 Wal-Mart, Berryville

**CLARK COUNTY**  
 Howard's, Arkadelphia  
 Magic Mart, Arkadelphia

**CLAY COUNTY**  
 Wal-Mart, Cornsog

**CLEBURNE COUNTY**  
 Gibson's, Heber Springs  
 Magic Mart, Heber Springs  
 Wal-Mart, Heber Springs

**COLUMBIA COUNTY**  
 Gibson's Discount Center, Magnolia  
 Wal-Mart, Magnolia

**CONWAY COUNTY**  
 Magic Mart, Morrilton  
 Wal-Mart, Morrilton

**CRAIGHEAD COUNTY**  
 Gibson's Discount Center, Jonesboro  
 Wal-Mart, Jonesboro

**CRAWFORD COUNTY**  
 Wal-Mart, Van Buren

**CRITTENDEN COUNTY**  
 K mart, West Memphis  
 Wal-Mart, West Memphis

**CROSS COUNTY**  
 Wal-Mart, Wynne

**DALLAS COUNTY**  
 Gibson's, Fordyce  
 Magic Mart, Fordyce

**DESHA COUNTY**  
 Gibson's, McGehee  
 Magic Mart, Dumas  
 Wal-Mart, McGehee

**DREW COUNTY**  
 Howard's, Monticello  
 Magic Mart, Monticello

**FRANKLIN COUNTY**  
 Wal-Mart, Ozark

**FAULKNER COUNTY**  
 Gibson's, Conway  
 Magic Mart, Conway  
 Wal-Mart, Conway

**GARLAND COUNTY**  
 K mart, Hot Springs  
 Magic Mart, Hot Springs  
 Wal-Mart, Hot Springs

**GREENE COUNTY**  
 Gibson's Discount Center, Paragould  
 Magic Mart, Paragould  
 Wal-Mart, Paragould

**HEMPSTEAD COUNTY**  
 Howard, Hope

**HOT SPRING COUNTY**  
 Gibson's Discount Center, Malvern  
 Wal-Mart, Malvern

**HOWARD COUNTY**  
 Wal-Mart, Nashville

**INDEPENDENCE COUNTY**  
 Gibson's Discount Center, Batesville  
 Magic Mart, Batesville  
 Wal-Mart, Batesville

**JACKSON COUNTY**  
 Wal-Mart, Newport

**JEFFERSON COUNTY**  
 Howard's, Pine Bluff  
 K mart, Pine Bluff  
 Magic Mart, Pine Bluff  
 T. G. & Y., Pine Bluff  
 Wal-Mart, Pine Bluff

**JOHNSON COUNTY**  
 Wal-Mart, Clarksville

**LAWRENCE COUNTY**  
 Wal-Mart, Walnut Ridge

**LINCOLN COUNTY**  
 Gibson's, Star City

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## ARKANSAS (Cont'd.)

LITTLE RIVER COUNTY  
Wal-Mart, Ashdown

LOGAN COUNTY  
Wal-Mart, Booneville  
Wal-Mart, Paris

LONOKE COUNTY  
Wal-Mart, Lonoke

MISSISSIPPI COUNTY  
Gibson's, Blytheville  
K mart, Blytheville  
Magic Mart, Blytheville  
Wal-Mart, Blytheville  
Wal-Mart, Osceola

MONROE COUNTY  
Wal-Mart, Brinkley

NEVADA COUNTY  
Gibson's, Prescott

OUACHITA COUNTY  
Gibson's Discount Center, Camden  
Howard, Camden  
Wal-Mart, Camden

PHILLIPS COUNTY  
Big K, West Helena  
Gibson's, West Helena

POINSETT COUNTY  
Guy's Discount Center, Trumann  
Wal-Mart, Trumann

POLK COUNTY  
Wal-Mart, Mena

POPE COUNTY  
Gibson's, Russellville  
Howard, Russellville  
T. G. & Y., Russellville  
Wal-Mart, Russellville

PULASKI COUNTY  
K mart, Jacksonville  
K mart, North Little Rock

K mart, Little Rock  
Magic Mart, Little Rock  
Magic Mart, North Little Rock  
Magic Mart, Jacksonville  
Wal-Mart, Jacksonville  
Wal-Mart, Little Rock  
Wal-Mart, North Little Rock  
Woolco, Little Rock  
Woolco, North Little Rock

RANDOLPH COUNTY  
Wal-Mart, Pocahontas

SAINT FRANCIS COUNTY  
Wal-Mart, Forrest City

SALINE COUNTY  
Gibson's, Benton  
Magic Mart, Benton  
Wal-Mart, Benton

SEBASTIAN COUNTY  
K mart, Fort Smith  
Wal-Mart, East Fort Smith  
Wal-Mart, Fort Smith  
Woolco, Fort Smith

SEVIER COUNTY  
Gibson's, DeQueen

SHARP COUNTY  
Magic Mart, Hardy  
Wal-Mart, Ash Flat

UNION COUNTY  
Gibson's, El Dorado  
Howard's Discount Center, El Dorado  
J. A. West, El Dorado

WASHINGTON COUNTY  
K mart, Fayetteville  
Wal-Mart, Fayetteville  
Wal-Mart, Inc., Springdale

WHITE COUNTY  
Magic Mart, Searcy  
Wal-Mart, Searcy

Howard's Discount Center, Hwy. 67 North  
Telephone: Area Code 501-246-5578  
32,000 ft. Branch Discount Dept. Store operated by HOWARD BROS.  
DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executive and  
Merchandise Buyers listed in Monroe.  
JERRELL DOLLOFF—Store Manager.

Howard's Discount Center, 1205 N. 10th St.  
Telephone: Unavailable at press time  
40,000 ft. Branch Discount Dept. Stores operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and  
Merchandise Buyers listed in Monroe.  
RAY HOLLEY (at Monroe)—Vice President, Operations.

★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ARKANSAS (Cont'd.)

Key Units

Magic Mart, Pine Plaza    Arkadelphia ●  
Telephone: Area Code 501-248-5538    71923  
35,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
DEPT. STORES, Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.

Wal-Mart, U.S. 71 & Locust    Ashdown ●  
Telephone: Area Code 501-398-5126    71822  
30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Wal-Mart, US Hwy. 162 & 160    Ash Flat ◆  
Telephone: Area Code 501-894-2198    72513  
29,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Gibson's Discount Center, 310 W. Main St.    Batesville ◆  
Telephone: Area Code 501-793-7508    72501  
27,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
RONALD NEWBERRY—Store Manager.

Magic Mart, 475 St. Louis    Batesville ●  
Telephone: Area Code 501-793-3844    72501  
40,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
DEPT. STORES, Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.

Wal-Mart, Hwy. 69 E.    Batesville ●  
Telephone: Area Code 501-793-9821    72501  
50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives & Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Gibson's Discount Center, Plaza Shopping Center    Benton ●  
Telephone: Area Code 501-778-1179    72015  
43,000 ft. Branch Discount Dept. Store operated at WEST & CO., of LA., Minden, La.,  
franchised by GIBSON DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
C. O. WEST (at Minden)—President.  
JAMES LEACH—Store Manager.

Magic Mart, Niloak Shopping Center    Benton ●  
Telephone: Area Code 501-776-0672    72015  
35,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
DEPT. STORES, Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.

★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## ARKANSAS (Cont'd.)

## Wal-Mart, Military Plaza Shopping Center

Benton

Telephone: Area Code 501-779-3623

72015

50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.

Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

## Wal-Mart Stores, Inc., 702 S.W. 8th St. (Box 116)

Bentonville

Telephone: Area Code 501-273-4000

72712

## COMPANY PROFILE (SIC 53 21):

SALES: \$900,298,000 (1/31/79)

860,858,000 (including leased depts.)

TOTAL SQ. FT.: 10,113,881

SALES PER SQ. FT.: \$94.99

OWNERSHIP: Public

EXCHANGE TRADED: NY

SYMBOL: WMT

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Resident Buyer: Atlas Buying Corp., 1515 Broadway, New York City.

Headquarters Office for Chain of Discount Dept. Stores listed as follows:

ALABAMA—Jasper.

ARKANSAS—Ash Flat, Ashdown, Batesville, Benton, Bentonville (2), Berryville, Elytheville, Booneville, Brinkley, Camden, Clarksville, Conway, Corning, Crossett, East Fort Smith, Fayetteville (2), Forest City, Fort Smith, Harrison, Heber Springs, Hot Springs, Jacksonville, Jonesboro (2), Little Rock (2), Lonoke, Magnolia, Malvern, McGehee, Mena, Morrilton, Mountain Home, Nashville, Newport, North Little Rock (2), Osceola, Ozark, Paragould, Paris, Pine Bluff, Pocahontas, Rogers, Russellville, Searcy, Siloam Springs, Springdale (2), Stuttgart, Truman, Van Buren, Walnut Ridge, West Memphis & Wynne.

ILLINOIS—Anna, Belleville, Benton, Carbondale, Glen Carbon, Harrisburg, Jacksonville, Jerseyville, Lincoln, Litchfield, Macomb, Marion, Mount Vernon, Olney, Salem & Sparta.

KANSAS—Baxter Springs, Chanute, Coffeyville, El Dorado, Fort Scott, Junction City, Leavenworth, Manhattan, Paola & Pittsburg.

KENTUCKY—Benton, Fulton, Morganfield & Princeton.

LOUISIANA—Bastrop, Jonesboro, Minden, Natchitoches, Ruston, Vivian & Winfield.

MISSISSIPPI—Aberdeen, Amory, Booneville, Carthage, Corinth, Fulton, Greenville, Iuka, Kosciusko, Louisville, New Albany, Philadelphia, Pontotoc, Ripley, Senatobia, Starkville, West Point & Winona.

MISSOURI—Aurora, Ava, Blue Springs, Bolivar, Branson, Brookfield, Camdenton, Cameron, Cape Girardeau, Carthage, Caruthersville, Charleston, Chillicothe, Clinton, Columbia (2), De Soto, Desloge, Dexter, Eldon, Excelsior Springs, Farmington, Festus, Flat River, Fulton, Harrisonville, Houston, Jackson, Jefferson City, Joplin, Kennett, Kirksville, Lebanon, Liberty, Louisiana, Marshfield, Mexico, Moberly, Monett, Mountain Grove, Neosho, Nevada, Pacific, Perryville, Poplar Bluff, Potosi, Rolla (2), St. Roberts, Salem, Sedalia, Sikeston, Springfield (2), Sullivan, Troy, Union, Warrensburg, Warsaw, Washington, Wentzville, West Joplin & West Plains.

OKLAHOMA—Ada, Alva, Anadarko, Ardmore, Atoka, Bartlesville, Blackwell, Broken Arrow, Broken Bow, Catoosa, Chickasha, Claremore, Cleveland, Elk City, El Reno, Grove, Guthrie, Henryetta, Holdenville, Hugo, Idabel, Jenks, Kingfisher, Lawton, McAlester, Miami, Muskogee, Norman, Okmulgee, Owasso, Poteau, Pryor, Purcell, Sallisaw, Sapulpa, Seminole, Shawnee, Skiatook, Stillwater, Stilwell, Tahlequah, Vinita, Wagoner, Woodward & Yukon.

TENNESSEE—Brownsville, Collierville, Covington, Dickson, Fayetteville, Franklin, Humboldt, Huntingdon, Martin, Milan, Millington, Paris, Pulsaski, Ripley, Savannah, Selmer & Springfield.

TEXAS—Allen, Atlanta, Bonham, Bowie, Butteson, Clarksville, Cleburne, Cleveland, Commerce, Crockett, Denison, Ennis, Gainesville, Gilmer, Henderson, Hillsboro, Huntsville, Jacksonville, Jasper, Lewisville, Livingston.

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ARKANSAS (Cont'd.)

Key Units

## Wal-Mart Stores (Continued)

Manassas, McKinney, Mexia, Mineola, Mount Pleasant, Nacokdaches, New Boston, Paris, Rockdale, Rockwall, Taylor, Terrell, Waxahatchie & Woodville.

Scheduled Opening: Analston, Ala.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Toys, Sporting Goods, Garden Center, TBA Center, Health & Beauty Aids, Cosmetics, Records, Electronics, Stationery, Greeting Cards, Cameras, Auto Accessories, Tires, Battery Service, Luggage, Tobacco, Candy, Home Improvement, Home Furnishings, Sunglasses, Small Leather Goods, Curtains, Draperies, Boating & Marine Supplies, Tools, Electric, Plumbing & Bath, Household Chemicals & Cleaning Supplies, Games, Linens, Books, Hobbies & Pets.

LEASED DEPT.—Jewelry.

SAM M. WALTON—Chairman of the Board &amp; Chief Executive Officer.

FEROLD AREND—Vice Chairman of the Board.

JACK SHEWMAKER—President &amp; Chief Operating Officer.

DAVID GLASS—Executive Vice President, Finance.

J. L. "BUD" WALTON—Senior Vice President.

A. L. JOHNSON—Senior Vice President, Merchandise &amp; Sales.

TOM JEFFERSON—Senior Vice President, Store Operations.

S. ROBSON WALTON—Senior Vice President, Secretary.

General Counsel.

CLAUDE HARRIS—Senior Vice President, Marketing, Real Estate &amp; Construction.

RICHARD A. JOLOSKEY—Vice President, General Merchandise Manager, Soft Lines.

DON BAILEY—Vice President, General Merchandise Manager, Hard Lines.

BOB THORNTON—Vice President, Distribution.

H. G. ROUNTREE—Vice President, Corporate &amp; Public Affairs.

ROBERT L. HART—Vice President, New Store Planning.

KEN FOLKERTS—Vice President, Treasurer.

GLENN HABERN—Vice President, Data Processing.

M. I. DILLARD—Vice President, Merchandise Controller.

K. R. SINKELMAN—Vice President, Merchandise Planning.

B. D. ADAMS—Vice President, Operations, Region 1.

A. L. MILES—Vice President, Operations, Region 2.

RAY THOMAS—Vice President, Operations, Region 3.

GARY RIENBOTH—Vice President, Operations, Region 4.

RON LOVELESS—Vice President, Operations, Region 5.

DAVID WASHBURN—Vice President, Personnel Administration.

HARVE TAYLOR—Vice President, Director of Construction &amp; Engineering.

THOMAS P. SEAY—Vice President, Real Estate.

DEAN SANDERS—Vice President, Fashion Distribution.

THOMAS COUGHLIN—Vice President, Loss Prevention.

COLON WASHBURN—Vice President, Divisional Merchandise Manager, Softlines.

LARRY DIMMIT—Vice President Divisional Merchandise Manager, Softlines.

JOE HATFIELD—Vice President, Divisional Merchandise Manager, Softlines.

BILL DURFLINGER—Vice President, Divisional Merchandise Manager, Hardlines.

PAUL CARTER—Vice President, Special Divisions, Leased Departments.

CHARLES SELF—Controller.

RUBY DAVIES—Assistant Controller.

DAN DAVIES—Assistant Controller.

BETTE HENDRIX—Assistant Secretary.

DARWIN SMITH—Import Director.

GALE GORE—Divisional Merchandise Manager, Hardlines.

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ARKANSAS (Cont'd.)

## Wal-Mart Stores (Continued)

## BUYERS

PEGGY HAMILTON—Ladies' Dresses and Pantsuits, Maternity, Uniforms, Ladies' Coats.  
 JACK MOSER—Ladies' Sportswear, Skirts.  
 TIM SHERROD—Half-Size Tops, Missy Tops, Half-Size Pants and Jeans, Half-Size Shirts and Short Sets, Related Separates, Proportion Pants and Related Tops, Swimwear and Beach Cover-ups, Half-Size Sun Tops.  
 PETER JASAN—Jr. and Missy Pants and Jeans, Jr. and Missy Shorts and Short Sets, Jr. Tops, Jr. and Missy Sun Tops.  
 GARY DAILY—Sweaters, Headwear, Swimwear, Shorts, Active Summer Tops, Athletic Coordinates, Western Bottoms, Jeans, Heavy-Weight Shirts, Sweat Shirts, Belts, Gloves, Handkerchiefs.  
 EMY PARYZEK—Ladies' Accessories.  
 BILL BAILEY—Lingerie, Foundations.  
 JIM WESTMORELAND—Infants Wear.  
 HARRYETTA BAILEY—Infants Wear.  
 HAROLD BARR—Girl's Wear.  
 STEVE TIERNAN—Boys Wear.  
 JOE CHAPPELLE—Dress Shirts, Cut, Sewn and Knit Sport Shirts, Casual and Dress Pants, Outerwear, Underwear, Robes and Palamas, Workwear, Dress and Sport Coordinates, Western Shirts, Neckwear.  
 RAY WILSON—Men's Accessories, Family Hosiery, Nylon Hosiery.  
 BRENT GARNER—Fabrics.  
 PEGGY GRIFFITH—Curtains and Drapes, Drapery Hardware, Bedspreads.  
 BRENT BERRY—Home Furnishings, Domestic, Curtains and Drapes, Bedding.  
 JERRY KACZMAREK—Home Furnishings, Floor Coverings, Bath Shop, Shower Curtains.  
 JIM REYNOLDS—Candy, Tobacco, Cookies, Seasonal.  
 BOB LEE—Dental Needs, Pain Relief, Diet Needs, Baby Needs, Feminine Hygiene, Household Chemicals, Cleaning Supplies.  
 MARCIA HAINES—Deodorants, Hair Care Men's Toiletries, Skin Care.  
 KEN KEARNEY—Prestige Cosmetics, Household Chemicals, Cleaning Supplies.  
 JIM SHEFFIELD—Carpenter Woodworking Tools, Mechanics and Metal Working Tools, Power Tools and Accessories, Electrical Hardware, Light Bulbs, Lawn and Garden Tools, Garden Power Tools.  
 JOE CRAIG—Home Hardware, Bathroom Fixtures and Accessories, Plumbing Items, Paint and Accessories.  
 RICHARD WARD—Electronics, Records, Players.  
 PHIL TALEINGTON—Cameras, Photos.  
 GARY MAYBURY—Pets and Pet Supplies.  
 BOB HAINES—Housewares, Luggage.  
 NICK TRAF—Electrical Appliances.  
 GARY CARVER—Horticulture, Lawn Furniture, Patio Supplies.  
 GREG BAILEY—Stationery, Household Paper Goods, Picnic Supplies.  
 J. R. CAMPBELL—Boy's Toys, Games and Books, Hobbies and Crafts, Wheel Goods, Miscellaneous Summer Toys.  
 HAROLD MCGINNIS—Pre-School, Girls' Toys, Dolls and Accessories, Plush, Bulk Summer Toys.  
 PETE METZGER—Sporting Goods, Archery and Accessories, Camping and Accessories, Apparel and Wearables.  
 JIM WOODRUFF—Firearms, Ammunition, Hunting Supplies, Sport and Athletic Equipment.  
 RON FREIDENBERGER—Fishing Tackle, Boating, Boating and Marine Supplies.  
 MIKE SPEAR—Automotive, Winter Products, Floor Mats & Seat Covers, Tires, Batteries, Automotive Electronics.  
 MIKE NOBLETT—Automotive Accessories, Chemicals, Car Care Accessories, Auto Parts.

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ARKANSAS (Cont'd.)

## Key Units

## Wal-Mart Stores (Continued)

ROB VOSS—Oil and Filters.  
 DEBBIE RICHESON—Notions, Crafts, LESSEE  
 Jewelry—JIM CASH  
 HATFIELD DISTRIBUTORS

## Wal-Mart, Hwy. 71 N.

Bentonville ●

Telephone: Area Code 501—273-2461 72712  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at headquarters)—President.

## Wal-Mart, Midtown Shopping Center

Bentonville ●

Telephone: Area Code 501—273-2512 72712  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at headquarters)—President.

## Wal-Mart, 314 W. Eureka

Berryville ●

Telephone: Area Code 501—423-3387 72618  
 30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at headquarters)—President.

## Gibson's Discount Center, 1019 S. Division St.

Blytheville ◆

Telephone: Area Code 501—763-8792 72315  
 20,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, El Dorado, Ark.; franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.

All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagrville, Tex.  
 W. E. LUTTRELL (at El Dorado)—President.  
 BETTY CLARK—Store Manager.

## K mart, E. Hwy. 18 &amp; I-55

Blytheville ●

Telephone: Area Code 501—762-5091 72315  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Magic Mart, Hwy. 61 &amp; Moultrie

Blytheville ●

Telephone: Area Code 501—763-0470 72315  
 40,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.

## Wal-Mart, E. Hwy. 18

Blytheville ●

Telephone: Area Code 501—763-0347 72315  
 30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ARKANSAS (Cont'd.)

- Wal-Mart, Eastgate Shopping Center** Booneville  
 Telephone: Area Code 501-875-3688  
 22,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Pincrest Shopping Center** Brinkley  
 Telephone: Area Code 501-734-1811  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, Hwy. 79 S. (Box 653)** Camden  
 Telephone: Area Code 501-836-5786  
 44,000 ft. Branch Discount Dept. Store operated by WEST & CO., of LA.,  
 Minden, La., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines  
 for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
 C. O. WEST (at Minden)—President  
 JACKY SANTIFER—Store Manager.
- Howard's Discount Center, Garden Oaks Shopping Center** Camden  
 Telephone: Area Code 501-836-8808  
 25,000 ft. Branch Discount Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 GARY DOFFITT—Store Manager.
- Wal-Mart, Arkansas Hwy. 4 Bypass** Camden  
 Telephone: Area Code 501-836-4145  
 50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 103 S.** Clarksville  
 Telephone: Area Code 501-754-8508  
 24,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, North Mall Shopping Center** Conway  
 Telephone: Area Code 501-329-6896  
 50,000 ft. Branch Discount Dept. Store operated by WEST & CO., Minden, La.,  
 franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 RON ROGERS—Store Manager.
- Magic Mart, Hwy. 64, Oak St. & 1st Ave.** Conway  
 Telephone: Area Code 501-327-6661  
 48,750 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ARKANSAS (Cont'd.)

- Wal-Mart, Faulkner Plaza Shopping Center** Conway  
 Telephone: Area Code 501-327-7703  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart** Conway  
 Telephone: Area Code 501-857-6914  
 40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Howard's Discount Center, 1601 W. 1st St.** Crossett  
 Telephone: Area Code 501-364-5138  
 20,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Mer-  
 chandise Buyers listed in Monroe.  
 DAVE McDUGALL—Store Manager.
- Magic Mart, 110 Main St.** Crossett  
 Telephone: Area Code 501-364-5145  
 15,500 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, Main St. & Hwy. 35** Crossett  
 Telephone: Area Code 501-364-2185  
 41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, Hwy. 70 W.** DeQueen  
 Telephone: Area Code 501-584-3434  
 22,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Malvern, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
 MARVIN KIRCHOFF (at Malvern)—Owner.  
 HENRY HARRIS—Store Manager.
- Magic Mart, Hwy. 1** DeWitt  
 Telephone: Area Code 501-946-4561  
 30,600 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Magic Mart, Hwy. 65 S.** Dumas  
 Telephone: Area Code 501-352-4196  
 45,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ARKANSAS (Cont'd.)

**Wal-Mart, Rogers Ave. & Waldron Rd.** East Fort Smith  
Telephone: Area Code 501-451-8450 72901  
60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

**Gibson's Discount Centers, 910 7. 4th St.** El Dorado ★  
Telephone: Area Code 501-863-8336 71730  
60,000 ft. Discount Dept. Store and Headquarters Office for GIBSON'S DISCOUNT  
CENTERS listed in Blytheville, El Dorado, Jonesboro, Magnolia & Paragould, Ark.,  
Bowling Green & Mayfield, Ky.; Springfield, La.; Columbia, Dyersburg,  
Jackson (2), Lafayette & Union City, Tenn., franchised by  
GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines  
for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
W. E. LUTTRELL—President. General Manager & Buyer Drugs  
Groceries, Stationery & Greeting Cards, Tobacco.  
DARIUS STUBBS—Buyer Ladies, Mens & Childrens Wear.  
Fabrics & Sewing Notions.  
LEON BLONDELL—Buyer Linens & Domestic, Family Shoes.  
TOMMY WILLIAMS—Buyer Furniture, Housewares, Hardware,  
Paint, Toys, Sporting Goods, Garden Center, Jewelry, Records,  
Floor Coverings, Wallpaper, Appliances, TV, Radios, Cameras,  
Auto Accessories, Tires, Battery Service, Luggage,  
Home Improvement.

**Gibson's Discount Center, 420 S. Bradley** El Dorado ■  
Telephone: Area Code 501-862-5444 71730  
60,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
CENTER, El Dorado, Ark., franchised by GIBSON DISCOUNT CENTER, INC.,  
Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for  
GIBSON DISCOUNT CENTERS, INC., listed in Seagoville.  
W. E. LUTTRELL (at headquarters)—President.  
BILL VICE—Store Manager.

**Howard's Discount Center, 1700 North West Ave.** El Dorado ●  
Telephone: Area Code 501-863-8731 71730  
44,000 ft. Branch Discount Dept. Store operated by HOWARD BROS.  
DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and Mer-  
chandise Buyers listed in Monroe.  
MIKE KELLAR—Store Manager.

**J. A. West Co., 1906 W. Hillsborough St. (Box 1472)** El Dorado ★  
Telephone: Area Code 501-862-1396 71730  
Headquarters Office for GIBSON'S DISCOUNT CENTERS listed in McGehee, Ark.,  
Boutte & LaPlace, La., West Plains, Mo.; franchised by GIBSON'S DISCOUNT  
CENTERS, INC., Seagoville, Tex. Also Operates (14) Department Stores in  
Arkansas, Louisiana, Missouri, Oklahoma & Texas.  
All Depts. Company Operated. Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, Seagoville, Tex.  
J. A. WEST—Chairman of the Board.  
E. M. RISINGER—President.  
GEORGE PARKER—Executive Vice President, General Manager.  
BILL HEARNESINGER—Vice President, Advertising & Display.  
JAMES BROWN—Vice President, Buyer Floor Coverings,  
Housewares, Toys, Jewelry, Records, Appliances, TV, Radios,  
Stationery, Greeting Cards & Cameras.  
(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## ARKANSAS (Cont'd.)

Key Units

## J. A. West Co. (Continued)

DAVE DAVIE—Merchandise Manager.  
J. A. WEST, JR.—Store Planning & Development.  
BUDDY BALL—Maintenance & Construction Manager, Buyer Store  
Fixtures & Equipment, Family Shoes, Luggage, Ladies Lingerie.  
WAYNE KING—Buyer Ladies Wear.  
STEVE RISINGER—Buyer Childrens Wear, Linens, Domestic,  
Fabrics & Sewing Notions.  
TERRY GREER—Buyer Mens & Boys Wear.  
JIM TURNER—Buyer Hardware, Paint, Wallpaper, Sporting Goods,  
Garden Center, Drugs, Auto Accessories, Tires, Battery Service &  
Tobacco Shop.

**K mart, 3180 N. College Ave.** Fayetteville ▲  
Telephone: Area Code 501-521-6180 72701  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Wal-Mart, South Gate Shopping Center** Fayetteville ●  
Telephone: Area Code 501-521-2881 72701  
32,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

**Wal-Mart, 71 By-Pass & U.S. 62** Fayetteville ●  
Telephone: Area Code 501-521-7222 72701  
57,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

**Gibson's Discount Center, West 4th Shopping Center** Fordyce ◆  
Telephone: Area Code 501-352-7166 71742  
24,000 ft. Branch Discount Dept. Store operated by WEST & CO., of LA.,  
Minden, La., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
C. O. WEST (at Minden)—President.  
BOB ALLEN—Store Manager.

**Magic Mart, Town West Shopping Center** Fordyce ●  
Projected Opening of Branch Discount Dept. Store to be operated by  
MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.

**Wal-Mart, Cloverleaf Shopping Center** Forrest City ●  
Telephone: Area Code 501-633-7340 72340  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

**K mart, 1801 S. Zero St.** Fort Smith ■  
Telephone: Area Code 501-646-7341 72903  
83,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## ARKANSAS (Cont'd.)

- K mart, 7434 Rogers Ave.** Fort Smith 72903  
Telephone: Area Code 501-452-8100  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, 3721 Towson** Fort Smith 72901  
Telephone: Area Code 501-646-4763  
36,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Rogers Ave.** Fort Smith 72901  
Telephone: Area Code 501-452-6450  
40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Woolco Dept. Store, 136 Phoenix Village Mall** Fort Smith 72901  
Telephone: Area Code 501-646-5593  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Magic Mart, Arch Center** Hardy 72542  
Telephone: Area Code 501-856-3201  
20,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Magic Mart, Ozark Mall** Harrison 72801  
Telephone: Area Code 501-385-7805  
40,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, Hwy. 65 West** Harrison 72801  
Telephone: Area Code 501-365-9496  
40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, Hwy. 25 N.** Heber Springs 72543  
Telephone: Area Code 501-362-3128  
26,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, Malvern, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrave, Tex.

(Continued)

★ headquarter    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## ARKANSAS (Cont'd.)

- Gibson's Discount Center (Continued)**  
All Depts. Company Operated. Executives and Merchandise Buyers for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagrave, Tex.  
MARVIN KIRCHOFF (at Malvern)—Owner.  
HERBERT MERRITT IB—Store Manager.
- Magic Mart, 7th & Whitman** Heber Springs 72543  
Telephone: Area Code 501-362-8115  
40,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, State Rte. 25 N.** Heber Springs 72543  
Telephone: Area Code 501-362-8188  
43,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Howard's Discount Center, Hwy. 4 N.** Hope 71801  
Telephone: Area Code 501-777-3409  
24,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
HOUSTON HOLLINGER—Store Manager.
- K mart, 3310 Central Ave.** Hot Springs 71901  
Telephone: Area Code 501 NA 4-4601  
54,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Ladies & Childrens Wear—HOLLY  
Shoes—SHOE CORP.  
Mens & Boys Wear—UNISHOPS  
Millinery—BENJAMIN KRAFT
- K mart, 2431 Albert Pike** Hot Springs 71901  
Telephone: Area Code 501-624-4137  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Magic Mart, 2242 Malverne St.** Hot Springs 71901  
Telephone: Area Code 501-624-7151  
40,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Magic Mart, Hwys. 70 & 270** Hot Springs 71901  
Telephone: Area Code 501-624-7188  
35,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.

★ headquarter    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## ARKANSAS (Cont'd.)

- Wal-Mart, 200 Airport Rd.** Hot Springs  
Telephone: Area Code 501-824-5384  
80,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- K mart, 1309 TP White Dr.** Jacksonville  
Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.  
72078
- Magic Mart, 555 W. Main** Jacksonville  
Telephone: Area Code 501-982-3175  
45,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.  
72078  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, Jackson Square** Jacksonville  
Telephone: Area Code 501-982-4454  
50,000 ft. Branch Discount Dept. Store Operated by WAL-MART STORES, INC.  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, University Shopping Center** Jonesboro  
Telephone: Area Code 501-935-2821  
30,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
72401  
All Depts. Company Operated. Executives Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
W. E. LUTTRELL (at El Dorado)—President.  
EDWIN L. STEPP—Store Manager.
- Wal-Mart, Jonesboro Plaza Shopping Center** Jonesboro  
Telephone: Area Code 501-935-9940  
60,000 ft. Branch Discount Dept. Store Operated by WAL-MART STORES, INC.  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, 1907 Wood Springs Rd.** Jonesboro  
Telephone: Area Code 501-972-6350  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- K mart, 6221 Asher Ave.** Little Rock  
Telephone: Area Code 501 LO 2-3232  
114,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
72204  
Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Supermarket—ALLIED SUPERMARKETS

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ARKANSAS (Cont'd)

- K mart, 10901 Rodney Farham Rd.** Little Rock  
Telephone: Area Code 501-227-6460  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
72212  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Magic Mart Discount Dept. Stores, 6500 Forbush Rd.** Little Rock  
Telephone: Area Code 501-588-1371  
72203  
COMPANY PROFILE (SIC 53 21):  
SALES: \$81,910,347 (2/3/79)—includes 6 Magic Mart family Centers, does not include leased depts.  
TOTAL SQ. FT.: 1,290,200  
SALES PER SQ. FT.: N/A  
OWNERSHIP: Sterling Stores Co., Inc.  
TRADED: OTC  
SYMBOL: STRS (NASDAQ)  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Resident Buyer: Atlas Buying Corp., New York, N. Y.  
Headquarters Office for chain of Discount Dept. Stores, operated by STERLING STORES CO., INC., Little Rock, Operating Stores as follows:  
ARKANSAS—Arkadelphia, Batesville, Benton, Blytheville, Conway, Crossett, DeWitt, Dumas, Hardy, Heber Springs, Hot Springs (2), Jacksonville, Little Rock (3), Monticello, Morrilton, North Little Rock (2), Paragould, Pine Bluff (2) & Searcy.  
Scheduled Openings: Fordyce, Ark.; Gautier, Long Beach, McComb & North Biloxi, Miss. & Big Stone Gap, Va.  
LOUISIANA—Opelousas & Springhill.  
MISSISSIPPI—Batesville, Canton, Clarksdale, Cleveland, Corinth, Grenada & Indianola.  
MISSOURI—Caruthersville, Kennett, Malden.  
TENNESSEE—Bolivar & Savannah.  
TEXAS—Marshall.  
COMPANY OPERATED DEPTS.—Ladies, Childrens, Mens, Boys Wear, Toys, Candy, Tobacco, Foods, Health & Beauty Aids, Notions, Stationery, Greeting Cards, Electronics, Appliances, Music, Sporting Goods, Auto Accessories, Wheel Goods, Linens, Domestic, Hardware, Housewares, Christmas Decorations, China, Glassware, Cookware, Costume Jewelry, Shoes, Fabrics, Patterns, Trimmings, Sewing Notions, Furniture & Decorative Home Furnishings.  
LEASED DEPTS.—Family Shoes, Books, Records & Jewelry.  
ARNOLD L. MAYERSOHN—Chairman of the Board & Chief Finance Officer.  
DAVE GRUNDFEST, JR.—President & Chief Executive Officer.  
WAYNE JACQUES—Vice President, Operations.  
ALBERT F. COLGROVE—Vice President, Director of Marketing.  
GRANT WOOLEVER—Vice President, Distribution.  
BILL RUDEIN—Vice President, Systems.  
LARRY STOELZING—Vice President, Real Estate.  
SAM STRAUSS—Vice President, Merchandise Manager Soft Lines.  
ALAN LONG—Vice President, Merchandise Manager Hard Lines.  
STANLEY M. BAUMAN, JR.—Vice President, Manager Inventory Control.  
R. W. JEWELL—Secretary, Treasurer.  
DON JENSEN—Controller.  
NORMAN BLASINGAME—Director Unit Control.  
JOHN OSTIE, JR.—Director of Store Development, Buyer Fixtures & Equipment.  
JOHN BRINE—Traffic Manager, Buyer Store Supplies & Maintenance.  
MONA SHAW—Director of Employee Relations.  
LEON WEISS—General Manager, Dept. Stores.

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ARKANSAS (Cont'd)

## Magic Mart Discount Dept. Store (Continued)

BILL HUGHES—Buyer Ready-to-Wear & Sportswear.  
 KEN HUCKABY—Buyer Hosiery, Lingerie, Ladies Sleepwear, Shoes.  
 WAYNE MOMBERG—Buyer Costume Jewelry, Ladies Accessories.  
 PAUL MARUS—Buyer Girls Wear, Infants Wear & Furniture.  
 KEN BERNIER—Buyer Mens & Boys Wear, Work Clothing.  
 WILEY LUNINGHAM—Buyer Fabrics, Patterns, Trimming & Sewing Notions, Furniture & Decorative Home Furnishings.  
 GROVER FOWLER—Buyer Domestic, Curtains, Drapes & Blankets.  
 MAX DAWSON—Buyer Stationery, Christmas Decorations & Luggage.  
 TOMMY PATE—Buyer Candy, Health & Beauty Aids, Foods & Tobacco.  
 GARY JACKSON—Buyer Toys & Wheel Goods.  
 ROBERT SCHNEBELLEN—Buyer Sporting Goods & Automotive.  
 TOM BREWER—Buyer Housewares, China, Glassware & Cookware.  
 ZENO SMITH—Buyer Hardware, Electronics, Music, Appliances, Lawn & Garden.

## LESSEES

Family Shoes—MORSE SHOES  
 Jewelry—SELROSE JEWELRY & JOBBING, INC.  
 Records & Books—SIEBERT'S NEWS AGENCY, INC.

## Magic Mart, 17th &amp; Main Sts.

Telephone: Area Code 501—372-7341

45,000 ft. Branch Discount Dept. Store operated by MAGIC MART DEPT. STORES, Little Rock, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.

WAYNE JACQUES (at Little Rock)—Vice President, Operations.

Little Rock •

## Magic Mart, Colony South

Telephone: Area Code 501—565-0184

70,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.

WAYNE JACQUES (at Little Rock)—Vice President, Operations.

Little Rock ■ 72209

## Magic Mart, 6428 Asher Ave.

Telephone: Area Code 501—562-2263

55,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.

WAYNE JACQUES (at Little Rock)—Vice President, Operations.

Little Rock • 72204

## Wal-Mart, Barrow Rd. &amp; W. Markham

Telephone: Area Code 501—227-8204

40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Little Rock • 72205

## Wal-Mart, 8717 Geyer-Springs Rd.

Telephone: Area Code 501—568-4291

50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Little Rock • 72209

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

• 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ARKANSAS (Cont'd)

Key Units

## Woolco Dept. Store, Southwest City Mall

Telephone: Area Code 501—588-1581

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

Little Rock ▲ 72209

## Woolco Dept. Store, John Darrow Rd.

Telephone: Area Code 501—224-6111

90,100 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

Little Rock • 72205

## Wal-Mart, Hwy. 31

Telephone: Area Code 501—678-3191

29,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Lonoke ♦ 72086

## Gibson's Discount Center, 1307 E. Main St.

Telephone: Area Code 501—234-2048

54,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.

W. E. LUTTRELL (at El Dorado)—President.

JAMES E. THOMPSON—Store Manager.

Magnolia • 71753

## Wal-Mart, U.S. Hwy. 82 W.

Telephone: Area Code 501—234-6500

50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Magnolia • 71753

## Gibson's Discount Center,

Hwy. 7 E. (Box 640)

Telephone: Area Code 501—332-6921

40,000 ft. Branch Discount Dept. Store operating branch stores listed in DeQueen, Heber Springs, Prescott & Stuttgart, Ark. & Grenada, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.

MARVIN KIRCHOFF—Owner.

BOBBY KIRCHOFF—Store Manager.

Malvern ★ 6 72104

## Wal-Mart, 1400 E. Page St.

Telephone: Area Code 501—337-9576

40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Malvern • 72104

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

• 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ARKANSAS (Cont'd.)

- Gibson's Discount Center, Hwy. 4 (Box 229)** McGehee 71654  
 Telephone: Area Code 501-222-4466  
 30,000 ft. Branch Discount Dept. Store operated by J. A. WEST CO.,  
 El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
 E. M. RISINGER (at El Dorado)—President.  
 DON FULLER—Store Manager.
- Wal-Mart, U.S. 85 S.** McGehee 71854  
 Telephone: Area Code 501-222-4184  
 43,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 71 N.** Mena 71253  
 Telephone: Area Code 501-394-5050  
 45,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Howard's Discount Center, U.S. Hwy. 81 S.** Monticello 71658  
 Telephone: Area Code 501-367-3438  
 21,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 DONNIE CARTER—Store Manager.
- Magic Mart, Hwy. 81 N.** Monticello 71855  
 Telephone: Area Code 501-367-8282  
 24,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Magic Mart, Riverland Shopping Center** Morrilton 72110  
 Telephone: Area Code 501-354-1566  
 35,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 STORES, INC., Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, Hwy. 9 North** Morrilton 72110  
 Telephone: Area Code 501-354-3507  
 40,580 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 62 E.** Mountain Home 72853  
 Telephone: Area Code 501-425-6318  
 25,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

\* headquarter

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ARKANSAS (Cont'd.)

- Wal-Mart, Hwy. 27** Nashville 71852  
 Telephone: Area Code 501-845-2434  
 26,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Village Mall Shopping Center** Newport 72112  
 Telephone: Area Code 501-523-8534  
 30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- K mart, 400 E. Broadway** North Little Rock 72114  
 Telephone: Area Code 501-374-8231  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Magic Mart, North Park Shopping Center** North Little Rock 72114  
 Telephone: Area Code 501-758-1510  
 50,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Magic Mart, Pike Plaza Shopping Center** North Little Rock 72118  
 Telephone: Area Code 501-376-0401  
 40,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 DEPT. STORES, North Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, Camp Robinson Blvd.** North Little Rock 72118  
 Telephone: Area Code 501-753-8312  
 40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Indian Hills Shopping Center** North Little Rock 72114  
 Telephone: Area Code 501-835-0186  
 50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Woolco Dept. Store, McCain Blvd.** North Little Rock 72118  
 Telephone: Area Code 501-758-8205  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

\* headquarter

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ARKANSAS (Cont'd.)

- Wal-Mart, Hwy. 140 W.** Osceola 72370  
 Telephone: Area Code 501-583-3231  
 44,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Rte. 2 & N. 18th St.** Ozark 72729  
 Telephone: Area Code 501-687-2143  
 30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 402 E. Kings Hwy.** Paragould 72450  
 Telephone: Area Code 501-239-8112  
 20,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTERS, El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
 W. E. LUTTRELL (at El Dorado)—President.  
 FRED BARNES—Store Manager.
- Magic Mart, Center 1 North** Paragould 72450  
 Telephone: Area Code 501-239-9544  
 42,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, Paragould Plaza Shopping Center** Paragould 72450  
 Telephone: Area Code 501-236-8548  
 40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 22** Paris 72855  
 Telephone: Area Code 501-963-2152  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Howard's Discount Center, 1004 Main St.** Pine Bluff 71601  
 Telephone: Area Code 501-534-0936  
 28,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Mer-  
 chandise. Buyers listed in Monroe.  
 CHARLES GAFNEY—Store Manager.
- K mart, 2709 E. Harding Ave.** Pine Bluff 71601  
 Telephone: Area Code 501-535-4872  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## ARKANSAS (Cont'd.)

- Magic Mart, 2520 W. 28th St.** Pine Bluff 78101  
 Telephone: Area Code 501-525-7158  
 42,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Magic Mart, 1605 E. Harding** Pine Bluff 71601  
 Telephone: Area Code 501-536-2880  
 42,000 ft. Branch Discount Dept. Store operated by MAGIC MART  
 DISCOUNT DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- T. G. & Y. Family Center, 28th & Olive** Pine Bluff 71601  
 Telephone: Area Code 501-535-1018  
 60,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 B. B. HUDDLESTON—Store Manager.
- Wal-Mart, Hwy. 79 & 28th St.** Pine Bluff 71611  
 Telephone: Area Code 501-879-4800  
 62,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 62** Pocahontas 72455  
 Telephone: Area Code 501-892-4536  
 40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, Hwy. 67 N.** Prescott 71857  
 Telephone: Area Code 501-887-2679  
 28,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Malvern, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
 MARVIN KIRCHOFF (at Malvern)—Owner.  
 MONTY DAVIDSON—Store Manager.
- Wal-Mart, Walnut Plaza Shopping Center** Rogers 72758  
 Telephone: Area Code 501-836-1824  
 93,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—Executive Vice President.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ARKANSAS (Cont'd.)

- Gibson's Discount Center, Hwy. 7** Russellville <sup>Key</sup> 72801  
 Telephone: Area Code 501—968-3536  
 43,000 ft. Branch Discount Dept. Store operated by WEST & CO. of LA., Minden, La., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
 C. O. WEST (at Minden)—President.  
 CHARLES HALL—Store Manager.
- Howard's Discount Center, 1324 S. Arkansas** Russellville 72801  
 Telephone: Area Code 501—968-2020  
 23,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 DAN McALESTER—Store Manager.
- T. G. & Y. Family Center, 1107 W. Main St.** Russellville 72801  
 Telephone: Area Code 501—968-1434  
 42,115 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 C. N. PROFFITT—Store Manager.
- Wal-Mart, Hwy. 64 E.** Russellville 72801  
 Telephone: Area Code 501—968-7100  
 35,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Magic Mart, East Race St.** Searcy 72143  
 Telephone: Area Code 501 CH 5-5821  
 40,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, 2700 E. Race St.** Searcy 72143  
 Telephone: Area Code 501—268-3568  
 38,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 68 W.** Siloam Springs 72761  
 Telephone: Area Code 501—524-5101  
 57,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Plaza Shopping Center** Springdale 72784  
 Telephone: Area Code 501—751-9288  
 36,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ARKANSAS (Cont'd.)

- Wal-Mart, Pleasant & Robinson** Springdale 72784  
 Telephone: Area Code 501—751-1576  
 60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 101 Arkansas St. (Box 162)** Star City 71887  
 Telephone: Area Code 501—828-4151  
 12,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 Estimated Sales: \$1,000,000  
 PAUL BURNETT—General Manager, Director of Store Planning & Development, Buyer Toys, Housewares, Health & Beauty Aids, Shoes.  
 DALE STUARD—Store Manager, Buyer Hardware, Sporting Goods, Garden Center, Auto Accessories, Tires, Battery.
- Gibson's Discount Center, 706 W. 22nd St.** Stuttgart 72180  
 Telephone: Area Code 501—673-8876  
 25,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Malvern, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville, Tex.  
 MARVIN KIRCHOFF (at Malvern)—President.  
 RON DAVIS—Store Manager.
- Wal-Mart, S. Main St.** Stuttgart 72180  
 Telephone: Area Code 501—673-1641  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Howard's Discount Center, 2750 State Line N.** Texarkana 75501  
 Telephone: Area Code 501—772-6944  
 37,800 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 R. C. ANDERSON—Store Manager.
- Guy's Discount Center, Hwy. 63 North (Box Q)** Truman 72472  
 Telephone: Area Code 501—483-5921  
 18,000 ft. Discount Dept. Store.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden, Drug, Jewelry, Records, Appliances, Radio, TV, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage, Sewing Notions, Home Improvement, Tires & Battery Service.  
 Estimated Sales: \$750,000  
 GUY E. BEAIRD—President, Fixtures & Equipment, Buyer Mens Wear, Family Shoes, Furniture, Floor Coverings, Hardware, Paint, Sporting Goods, Garden Center, Records, Small Appliances, Cameras, Auto Accessories, Luggage.  
 MRS. G. E. BEAIRD—Secretary, Treasurer & Buyer Ladies & Childrens Wear, Linens, Domestic, Housewares, Toys, Drugs, Jewelry, Stationery & Greeting Cards, Fabrics & Sewing Notions.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ARKANSAS (Cont'd.)

## Wal-Mart, 229 US Hwy. 63

Telephone: Area Code 501-483-6491

41,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Trumann

72472

## Wal-Mart, Cloverleaf Shopping Center

Telephone: Area Code 501-474-3448

50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Van Buren

72854

## Wal-Mart, Hwy. 67 N.

Telephone: Area Code 501-888-2483

30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Walnut Ridge

72478

## Howard's Discount Center, N. Martin &amp; W. Pine

Telephone: Area Code 501-226-5842

60,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.All Depts. Company Operated except Pharmacy. Executives and  
Merchandise Buyers listed in Monroe.

CASS FELPS—Store Manager.

Warren

71671

## Big K Dept. Store, Hwy. 49, Tri-County Plaza

Telephone: Area Code 501-572-3747

50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
CORP., Nashville, Tenn.All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed in Nashville.

ARTHUR EMMANUEL—Store Manager.

LESSEE

Shoes—FASHION THIMBLE

West Helena

72390

## Gibson's Discount Center, Twin City Shopping Center

Telephone: Area Code 501-572-3781

35,000 ft. Branch Discount Dept. Store operated by WEST & CO. of LA.,  
Minden, La. franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagrville, Tex.All Depts. Company Operated. Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.

C. O. WEST (at Minden)—President.

CHARLES COOK—Store Manager.

West Helena

72390

## K mart, 1101 Missouri Ave.

Telephone: Area Code 501-732-6100

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.G. W. MORCE (at Troy)—Executive Vice President.  
Store Management.

West Memphis

72455

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ARKANSAS (Cont'd.)

Key Units

## Wal-Mart, Hwy. 70 W.

Telephone: Area Code 501-732-3480

50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

West Memphis

72455

## Wal-Mart, Hwy. One South

Telephone: Area Code 501-238-8120

42,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Wynne

72398

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NOTES

## DIRECTORY OF DISCOUNT CENTERS

## CALIFORNIA

This is the listing of the discount stores and company offices in California arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ALAMEDA COUNTY

Gemco Dept. Stores, Dublin  
 Gemco, Fremont  
 Gemco, San Leandro  
 K mart, Dublin  
 K mart, Hayward  
 K mart, Newark  
 K mart, San Leandro  
 Pay Less, Alameda  
 Pay Less, Castro Valley  
 Pay Less, Dublin  
 Pay Less, Fremont  
 Pay Less, Hayward  
 Pay Less Stores, Oakland  
 Pay Less, Newark  
 Pay Less, Oakland  
 The Treasury, Newark  
 The Treasury, San Leandro  
 Value Giant, Livermore

## BUTTE COUNTY

K mart, Chico  
 K mart, Oroville  
 K mart, Paradise  
 Pay Less, Chico

## CONTRA COSTA COUNTY

Discount Mart, El Cerrito  
 Gemco, Walnut Creek  
 Hogan's Stores, Pleasant Hill  
 K mart, Concord  
 K mart, Pleasant Hill  
 K mart, Antioch  
 K mart, San Pablo  
 Pay Less, Concord  
 Pay Less, El Cerrito  
 Pay Less Store, Pleasant Hill  
 Pay Less Store, San Pablo  
 The Treasury, Pleasant Hill  
 Tradeway Stores, El Cerrito  
 Value Giant, Antioch

## EL DORADO COUNTY

K mart, South Lake Tahoe  
 Pay Less, Placerville  
 Pay Less, South Lake Tahoe

## FRESNO COUNTY

Beno's Reedley  
 Gemco, Fresno  
 K mart, Fresno  
 Pay Less, Clovis  
 Pay Less Store, Fresno  
 Zody's Fresno

## HUMBOLDT COUNTY

Pay Less, Eureka  
 Value Giant, Arcata

## IMPERIAL COUNTY

Fed-Mart, Calexico  
 K mart, El Centro

## KERN COUNTY

The Akron, Bakersfield  
 K mart, Bakersfield  
 K mart, Ridgecrest  
 Pay Less Store, Bakersfield  
 Sackett & Peters, Bakersfield  
 Sage, Bakersfield  
 Zody's, Bakersfield

## LOS ANGELES COUNTY

The Akron, Burbank  
 The Akron, Granada Hills  
 The Akron, Lakewood  
 The Akron, Los Angeles  
 The Akron, Monterey Park  
 The Akron, Pasadena  
 The Akron, Tujunga  
 The Akron, West Covina  
 The Akron, West Los Angeles  
 The Akron, Whittier  
 The Akron, Torrance  
 The Akron, Torrance  
 Beno's, Los Angeles  
 Buy Rite Stores, Huntington Park  
 Cal-Fed, Gardena  
 Fedco, Cerritos  
 Fedco, Pasadena  
 Fedco, Van Nuys  
 Fedco, Inc., Los Angeles  
 Fed-Mart, Alhambra  
 Fed-Mart, Covina  
 Fed-Mart, Culver City  
 Fed-Mart, Lancaster  
 Fed-Mart, Long Beach  
 Fed-Mart, Manhattan Beach  
 Fed-Mart, Northridge  
 Fed-Mart, South Gate  
 Fed-Mart, Torrance  
 Gemco, Bellflower  
 Gemco, Carson  
 Gemco, Cerritos  
 Gemco, Downey  
 Gemco, Culver City  
 Gemco, Gardena  
 Gemco, Glendora  
 Gemco, Granada Hills  
 Gemco, La Mirada  
 Gemco, Lancaster  
 Gemco, La Puente  
 Gemco, Long Beach  
 Gemco, North Hollywood  
 Gemco, Pacoima  
 Gemco, Pomona  
 Gemco, San Gabriel  
 Gemco, Torrance  
 Gemco, Woodland Hills  
 K mart, Bellflower  
 K mart, City of Commerce  
 K mart, City of Industry  
 K mart, Covina  
 K mart, Cudahy  
 K mart, Diamond Bar

★ headquarters

▲ over 100,000 ft

■ 40,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

E mart, Harbor City  
 E mart, Lancaster  
 E mart, La Verne  
 E mart, Pico Rivera  
 E Mart, Long Beach  
 E mart, Los Angeles  
 E mart, Monrovia  
 E mart, North Hollywood  
 E mart, North Long Beach  
 E mart, Northridge  
 E mart, San Fernando  
 E mart, Santa Fe Springs  
 E mart, Sunland  
 E mart, Temple City  
 E mart, Torrance  
 E mart, Valencia  
 E mart, West Covina  
 Marshall's, Canoga Park  
 Marshall's, Granada Hills  
 Marshall's, La Mirada  
 Rasco Stores, Burbank  
 Sackett & Peters, Whittier  
 Steve's Discount House, Palmdale  
 Tanne, Inc., Pico Rivera  
 The Treasury, Granada Hills  
 The Treasury, Lakewood  
 The Treasury, Torrance  
 The Treasury, Woodland Hills  
 Try-It Stores, Carson  
 Value Fair, Claremont  
 Woolco, Cerritos  
 Woolco, La Mirada  
 Zody's, Alhambra  
 Zody's, Burbank  
 Zody's, Canoga Park  
 Zody's, City of Industry  
 Zody's, El Monte  
 Zody's, Hollywood  
 Zody's, Inglewood  
 Zody's, Long Beach  
 Zody's, Los Angeles  
 Zody's, Lynwood  
 Zody's, Montebello  
 Zody's, North Hollywood  
 Zody's, Norwalk  
 Zody's, Pasadena  
 Zody's, Pomona  
 Zody's, Redondo Beach  
 Zody's, Torrance  
 Zody's, West Covina

## MADERA COUNTY

E mart, Madera

## MARIN COUNTY

Pay Less, San Rafael

## MENDOCINO COUNTY

E mart, Ukiah  
 Value Giant, Ukiah

## MERCED COUNTY

E mart, Merced

## MONTEREY COUNTY

E mart, Seaside

E mart, Salinas  
 Monte Mart, Carmel  
 Monte Mart, Del Ray Oaks  
 Monte Mart, Salinas  
 Pay Less Stores, Salinas  
 Value Giant, Salinas

## NAPA COUNTY

E mart, Napa  
 Pay Less Stores, Napa  
 Trade Fair, Napa

## ORANGE COUNTY

The Akron, Anaheim  
 The Akron, Huntington Beach  
 The Akron, Laguna Hills  
 The Akron, Orange  
 Fedco, Costa Mesa  
 Fed-Mart, Garden Grove  
 Fed-Mart, La Habra  
 Fed-Mart, Anaheim  
 Fed-Mart, Westminster  
 Gemco, Anaheim  
 Gemco, East Fullerton  
 Gemco, Fountain Valley  
 Gemco, Fullerton  
 Gemco, Huntington Beach  
 Gemco, Mission Viejo  
 Gemco, San Bernardino  
 Gemco, Santa Ana  
 Gemco/Memco Dept. Stores, Buena Park  
 E mart, Anaheim  
 E mart, Buena Park  
 E mart, Costa Mesa  
 E mart, El Toro  
 E mart, Fullerton  
 E mart, Huntington Beach  
 E mart, Orange  
 E mart, Santa Ana  
 E mart, San Clemente  
 E mart, Westminster  
 Marshall's, Huntington Beach  
 The Treasury, Buena Park  
 The Treasury, Orange  
 The Treasury, Santa Ana  
 Value Fair, La Habra  
 Woolco, Fountain Valley  
 Zody's, Anaheim  
 Zody's, Fountain Valley  
 Zody's, Buena Park  
 Zody's, Garden Grove  
 Zody's, Huntington Beach  
 Zody's, Santa Ana

## PLACER COUNTY

Pay Less, Roseville  
 Value Giant, Auburn

## RIVERSIDE COUNTY

Fed-Mart, Indio  
 Gemco, Indio  
 Gemco, Riverside  
 E mart, Beaumont  
 E mart, Blythe  
 E mart, Corona  
 E mart, Hemet

## DIRECTORY OF DISCOUNT CENTERS

## CALIFORNIA (Cont'd.)

E mart, Riverside  
 T. G. & Y., Corona  
 The Treasury, Riverside  
 Zody's, Indio  
 Zody's, Riverside

## SACRAMENTO COUNTY

Gemco, Sacramento  
 Gold Circle, Sacramento  
 E mart, Citrus Heights  
 E mart, North Highlands  
 E mart, Rancho Cordova  
 E mart, Sacramento  
 Pay Less Store, Citrus Heights  
 Pay Less, Rancho Cordova  
 Pay Less Store, Sacramento  
 Pay Less, Carmichael  
 Pay Less, North Sacramento  
 Rasco-Tempo, Fair Oaks  
 Rasco-Tempo, North Highlands  
 Rasco-Tempo, Sacramento  
 Woolco, Carmichael  
 Woolco, Sacramento

## SAN BERNARDINO COUNTY

The Akron, Montclair  
 The Akron, San Bernardino  
 Fedco, San Bernardino  
 Fed-Mart, Ontario  
 Fed-Mart, Redlands  
 Fed-Mart, Rialto  
 Fed-Mart, San Bernardino  
 E mart, Barstow  
 E mart, Montclair  
 E mart, Ontario  
 E mart, Redlands  
 E mart, Rialto  
 E mart, San Bernardino  
 E mart, Victorville  
 Value Fair, Chino  
 Zody's, San Bernardino

## SAN DIEGO COUNTY

The Akron, La Mesa  
 The Akron, San Diego  
 Fedco, San Diego  
 Fed-Mart, Chula Vista  
 Fed-Mart, El Cajon  
 Fed-Mart, Escondido  
 Fed-Mart, La Mesa  
 Fed-Mart, National City  
 Fed-Mart, Oceanside  
 Fed-Mart, San Diego  
 Gemco, El Cajon  
 Gemco, Escondido  
 Gemco, La Mesa  
 Gemco, National City  
 Gemco, Oceanside  
 Gemco, San Diego  
 Jetro, El Cajon  
 Jetro Discount Store, San Diego  
 Jetro Discount Store, Chula Vista  
 E mart, Chula Vista  
 E mart, El Cajon  
 E mart, Escondido  
 E mart, Oceanside

E mart, San Diego  
 E mart, Spring Valley  
 E mart, Solana Beach  
 E mart, Vista  
 Marshall's, San Diego  
 Value Fair, Cardiff by the Sea

## SAN FRANCISCO COUNTY

G. E. T., San Francisco  
 Pay Less, San Francisco  
 Top Dept. Store, San Francisco

## SAN JOAQUIN COUNTY

Gemco, Stockton  
 E mart, Manteca  
 E mart, Stockton  
 Pay Less, Lodi  
 Pay Less Store, Stockton  
 Rasco-Tempo, Stockton  
 Value Giant, Lodi  
 Value Giant, Manteca  
 Value Giant, Tracy

## SAN LUIS OBISPO COUNTY

Beno's, San Luis Obispo

## SAN MATEO COUNTY

Fed-Mart, San Carlos  
 Gemco, Colma  
 Gemco, Redwood City  
 E mart, Colma  
 E mart, South San Francisco  
 E mart, Redwood City  
 Pay Less, Menlo Park  
 Pay Less, San Mateo  
 The Treasury, South San Francisco

## SANTA BARBARA COUNTY

The Akron, Santa Barbara  
 Fed-Mart, Goleta  
 E mart, Lompoc  
 E mart, Santa Maria

## SANTA CLARA COUNTY

Gemco, Cupertino  
 Gemco, Mountain View  
 Gemco, San Jose  
 Gold Circle, San Jose  
 Gold Circle, Sunnyvale  
 E mart, Milpitas  
 E mart, San Jose  
 E mart, Santa Clara  
 Marshall's, San Jose  
 Pay Less, Cupertino  
 Pay Less Store, Mountain View  
 Pay Less, San Jose  
 T. G. & Y., Gilroy  
 The Treasury, San Jose  
 The Treasury, Sunnyvale

## SANTA CRUZ COUNTY

E mart, Freedom  
 E mart, Soquel  
 Value Giant, Watsonville

## SHASTA COUNTY

E mart, Redding  
 Pay Less, Redding

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

SISKIYOU COUNTY  
Value Giant, Yreka

SOLANO COUNTY  
K mart, Fairfield  
K mart, Vallejo  
Payless, Vallejo  
Rasco-Tempo, Vacaville  
Victory Stores, Vallejo

SONOMA COUNTY  
Pay Less, Robert Park  
K mart, Santa Rosa  
Pay Less, Santa Rosa

STANISLAUS COUNTY  
Beno's, Modesto  
Beno's, Turlock  
K mart, Modesto  
Gemco, Modesto  
Pay Less, Modesto

SUTTER COUNTY  
K mart, Yuba City  
Value Giant, Yuba City

TERAMA COUNTY  
K mart, Red Bluff

TULARE COUNTY  
Gemco, Visalia  
K mart, Porterville

K mart, Tulare  
K mart, Visalia  
Pay Less, Visalia

TUOLUMNE COUNTY  
Value Giant, Sonora

VENTURA COUNTY  
The Akron, Ventura  
Fed-Mart, Oxnard  
Gemco, Simi Valley  
K mart, Camarillo  
K mart, Oxnard  
K mart, Simi Valley  
K mart, Thousand Oaks  
K mart, Ventura

YOLO COUNTY  
Rasco-Tempo, West Sacramento  
Value Giant, Woodland

Pay Less Store, 2531 Blanding Ave.  
Telephone: Area Code 415-523-5827  
35,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
DONALD ARSENEAU—Store Manager.

Alameda  
94501

Fed-Mart, 2120 W. Main St.  
Telephone: Area Code 213-281-3428  
120,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
SAM BACA—Store Manager.

Alhambra  
91801

Zody's, Alhambra Valley Shopping Center  
Telephone: Area Code 213-289-0157  
70,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.  
ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

Alhambra  
91801

The Akron, 200 N. Beach Blvd.  
Telephone: Area Code 714-828-2455  
28,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Los Angeles.  
BILL STEVENSON (at Los Angeles)—Vice President, Operations.

Anaheim  
92801

★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## CALIFORNIA (Cont'd.)

Fed-Mart, 1881 W. Lincoln Ave.  
Telephone: Area Code 714-772-7750  
85,000 ft. Branch Discount Dept. Store operated by THE FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
GEORGE GARRITY—Store Manager.

Anaheim  
92801

Gemco, 2300 W. Lincoln Ave.  
Telephone: Area Code 714-772-2000  
100,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
JEFF PIERINI—Store Manager.

Anaheim  
92801

K mart, 2140 E. Lincoln Ave.  
Telephone: Area Code 714-991-6111  
34,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Anaheim  
92806

K mart, 10870 Katella Ave. W.  
Telephone: Area Code 714-534-7502  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Anaheim  
92804

Pay Less Store, 1660 W. Katella  
Telephone: Area Code 714-530-0500  
43,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
JOHN LILLIAN—Store Manager.

Anaheim  
92802

Zody's, 121 N. Beach Blvd.  
Telephone: Area Code 714-828-9330  
100,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.  
ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

Anaheim  
92801

Zody's, 120 E. Orangethorpe Ave.  
Telephone: Area Code 714-879-9050  
100,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.  
ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

Anaheim  
92801

K mart, 1951 Sommerville Rd.  
Telephone: Area Code 415-754-5800  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Antioch  
94509

★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- Value Giant, Sommersville Rd.** Antioch 94509  
Telephone: Area Code 415-754-1366  
18,000 ft. Branch Discount Dept. Store Operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
MIKE RALLS—Store Manager.
- Value Giant, 600 "T" St.** Arcata 95521  
Telephone: Area Code 707-822-2414  
20,000 ft. Branch Discount Dept. Store Operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
WILLIAM BARR—Store Manager.
- Value Giant, 200 Palm Ave.** Auburn 95803  
Telephone: Area Code 916-885-0851  
22,000 ft. Branch Discount Dept. Store Operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
JACK LOVE—Store Manager.
- The Akron, 3008 Ming Rd.** Bakersfield 93304  
Telephone: Area Code 805-833-0810  
33,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Los Angeles.  
BILL STEVENSON (at Los Angeles)—Vice President, Operations.
- K mart, 6465 Niles St.** Bakersfield 93306  
Telephone: Area Code 805-266-5761  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Owned and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 401 - 34th St.** Bakersfield 93301  
Telephone: Area Code 805-327-3094  
97,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Supermarket—ALLIED SUPERMARKETS, INC.  
Jewelry—ZALE CORP.
- K mart, 3600 Wilson Rd.** Bakersfield 93309  
Telephone: Area Code 805-833-0836  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 2701 Ming Ave. (120 Valley Plaza)** Bakersfield 93304  
Telephone: Area Code 805-832-4111  
30,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
PAUL ESSER—Store Manager.

★ Headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 20,000-40,000 ft.

◆ under 20,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## CALIFORNIA (Cont'd.)

- Sackett & Peters, 3121 Wilson Rd.** Bakersfield 93308  
Telephone: Area Code 805-832-8910  
70,000 ft. Branch Discount Dept. Store operated by SACKETT & PETERS, Whittier, Calif.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Whittier.  
GENE CLARK—Store Manager.
- Zody's, 4001 Ming Rd.** Bakersfield 93309  
Telephone: Area Code 805-832-1100  
100,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.  
EDWARD D. SOLOMON (at Los Angeles)—President.
- K mart, 1800 E. Main St.** Barstow 92311  
Telephone: Area Code 714-256-8486  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1691 - 6th St. E.** Beaumont 92223  
Telephone: Area Code 714-945-1683  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gemco, 17220 S. Lakewood Blvd.** Bellflower 90706  
Telephone: Area Code 213-920-1761  
106,000 ft. Branch MEMBERSHIP DEPT. STORE operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
RAMON RODRIGUEZ—Store Manager.
- K mart, 10400 E. Rosecrans** Bellflower 90706  
Telephone: Area Code 213-925-8561  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1224 W. Hobsonway** Blythe 92225  
Telephone: Area Code 714-922-6148  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gemco/Memco Dept. Stores, 6565 Knott Ave.** Buena Park 90620  
Telephone: Area Code 714-739-6743  
GENERAL MERCHANDISE DIVISION of GEMCO DEPT. STORES, Division of LUCKY STORES, INC., Dublin, Calif. (supermarket chain) Supervising the operation of stores as follows:  
GEMCO—Glendale, Phoenix, Tempe & Tucson, Ariz.; Anaheim, Bellflower, Carson, Cerritos, Colma, Culver City, Cupertino, Downey, Dublin, East Fullerton, El Cajon, Escondido, Fountain Valley, Fremont, Fresno, Fullerton, Gardena, Glendora, Granada Hills, Huntington Beach, Indio, La Mesa, La Mirada, La Puente, Lancaster, Long Beach, Mission Viejo, Modesto, Mountain View, (Continued)

★ Headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 20,000-40,000 ft.

◆ under 20,000 ft.

© BUSINESS GUIDES, INC., 1980



## Gemco/Memco (Continued)

National City, North Hollywood, Oceanside, Pacoima, Pomona, Redwood City, Riverside (2), Sacramento (3), San Bernardino, San Diego, San Gabriel, San Jose (2), San Leandro, Santa Ana, Simi Valley, Stockton, Torrance, Visalia, Walnut Creek & Woodland Hills, Calif.; Las Vegas & Reno, Nev.; Beaumont & Houston (5), Tex. MEMCO—Baltimore (2), Hyattsville, Rockville & Suitland, Md.; Alexandria (2) Fairfax, Herndon & Richmond (2), Va.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens, Domestic Fabrics, Juvenile Furniture, Sporting Goods, Major Appliances, Small Appliances, Housewares, Giftwares, Hardware, Paint, Auto Accessories, Toys, Drugs, Pharmacy, Stationery, Records, Garden Supplies, Patio Center, Jewelry, Cameras, Luggage, Health & Beauty Aids, Pet Supplies, Books, Electrics & Bike Accessories. LEASED DEPTS.—Gas Station, Optometrist, Family Shoes, Snack Bar & Watch Repair.

MORTON GODLAS—President, General Merchandise Division. HERB BALIUS—Vice President, Controller. CARMEN ITALIA—Vice President, Advertising Manager. LEE NEMECHKE—Vice President, Director of Operations (South). DAVE WADDELL—Vice President, Director of Operations (North). PETER HARRIS—Vice President, Operations Manager (D. C. & Texas). RALPH GOLDMAN—Vice President, Operations Manager (North). MAYNARD JENKINS—Vice President, Merchandise Manager Sporting Goods.

JIM STUBER—Vice President, Merchandise Manager Major Appliances (South).

NORTH HENNESSY—Vice President, Merchandise Manager Major Appliances (North).

JOHN MACALUSO—Vice President, Director of Non-Food Buying.

PETER QUIRING—Buyer Giftware, Housewares & Small Electrics.

TONY POOLER—Buyer Health & Beauty Aids.

GARY OJENDYK—Variety Specialist.

JOHN MACALUSO—Head Non-Foods Buyer.

TOM COPELAND—Buyer Hardware, Pet Supplies, Books, Bike Accessories.

GARY HILL—Buyer/Merchandiser Patio, Paint & Garden Center.

JIM SHIGENAKA—Buyer Patio (North).

JIM HANSEN—Buyer Giftware, Housewares & Small Electrics.

BILL GUST—Infants Furniture.

DOROTHY MAGETTE—Buyer/Merchandiser Cosmetics.

LOYD TOMLINSON—Buyer Health & Beauty Aids.

JOHN SCHAEFER—Head Domestic Buyer.

JIM HUMLICK—Buyer (Texas).

DOUG HAVEY—Buyer (Memco).

MASAHARU EGAWA—Buyer (Memco).

## LESSEES

Shoes—STYLCO

Gas Station—DIGAS

Snack Bar—TOPSY'S INTERNATIONAL

Watch Repair—TIM CALDWELL

Optometry—DR. MELVIN STACK (Southern Calif., Ariz. & Tex.)

DR. RONALD S. JOELSON—(Northern Calif.).

K mart, 5301 Beach Blvd.

Telephone: Area Code 714—523-0331

104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

K mart, 5885 Lincoln Ave.

Telephone: Area Code 714—826-4800

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Buena Park ▲

90820

The Treasury, 7105 Beach Blvd.

Telephone: Area Code 714—523-5900

130,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.

JOHN P. HERRON (at Granada Hills)—Director.

Buena Park ▲

90820

Zodys, 121 N. Beach Blvd.

Telephone: Area Code 714—826-9330

100,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of HARTFIELD-ZODYS, Los Angeles, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles.

ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

Buena Park ▲

90820

The Akron, 1033 N. Hollywood Way

Telephone: Area Code 213—849-8581

27,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Los Angeles.

BILL STEVENSON (at Los Angeles)—Vice President, Operations.

Burbank ◆

91503

Rasco Stores, 2777 N. Ontario

Telephone: Area Code 213—843-3773

## COMPANY PROFILE (SIC 53 21):

SALES: \$40,500,000 (1979 Estimated, does not include leased dept.)

TOTAL SELLING SQ. FT.: 988,765

SALES PER SELLING SQ. FT.: \$40.96

OWNERSHIP: Gamble-Skogmo, Inc.

EXCHANGES TRADED: NY, B. M. Ph.

SYMBOL: GSK

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office of general merchandise chain, Division of GAMBLE-

SKOGMO, INC., St. Louis, Park, Minn., operating Discount Dept. Stores

listed as follows:

RASCO STORES: Fair Oaks, North Highlands, Sacramento, Stockton,

Vacaville & West Sacramento, Calif.; Nampa, Idaho; Miles City, Mont.;

Carlsbad, N. M. & Wausau, Wisc.

TEMPO STORES: Grand Junction & Lamar, Colo.; Canton, Ill.; Hays, Kans.;

Menominee, Mich.; Faribault, St. Cloud & Winona, Minn.; Hannibal, Mo.;

Helena & Missoula, Mont.; Columbus, Fremont & Scottsbluff, Nebr.; Dickinson,

Jamestown & Minot, N. D.; Aberdeen & Watertown, S. D.

All Depts. Company Operated except Family Shoes including Ladies,

Mens & Childrens Wear, Domestic, Curtains, Draperies, Housewares,

Appliances, Home Furnishings, Floor Coverings, Cameras, Horticulture,

Pet Supplies, Hardware, Paint, Electronics, Automotive Accessories,

Lawn & Garden Supplies, Health & Beauty Aids, Stationery, Arts & Crafts,

Giftwares, Toys, Trim-A-Tree, Candy, Records, Tapes & Sporting Goods.

P. B. HORST—President.

G. T. SCHREINER—Executive Vice President.

G. W. WEBSTER—Vice President, Finance.

W. A. ELLIS—Vice President, Rasco Operations.

MARTIN H. MINOR—Vice President, Tempo Operations.

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

## Rasco Stores, (Continued)

FRANK J. HARTLESS—Vice President, Softlines.  
 JOE L. HARRISON—Vice President, Hardlines, Buyer  
 Home Furnishings.  
 R. M. WOLF—Real Estate Manager.  
 E. E. HACKETT—Franchise & Personnel Manager.  
 G. E. HAGGARD—Maintenance & Construction Manager &  
 Buyer Store Fixtures & Equipment.  
 E. Q. BRAZEL—Sales Promotion Manager.  
 FRED TONKS—Warehouse Operations Manager.  
 JACKIE MULVIHILL—Buyer Womens Wear, Missy & Large Sizes,  
 Intimate Apparel.  
 NORMA J. PETERSON—Buyer Junior Sportswear & Accessories,  
 Jewelry, Luggage.  
 RON WARNER—Buyer Infants & Girls Wear.  
 KEITH U. ADAMS—Buyer Mens Wear & Hosiery.  
 G. A. PESCH—Buyer Domestic, Curtains & Draperies.  
 WILLIAM E. TIERNEY—Buyer Fabrics, Sewing Notions,  
 Sewing Machines, Yarns & Needlework.  
 JOHN S. GIANNONE—Buyer Housewares, Appliances, Home  
 Furnishings, Floor Coverings, Cameras, Horticulture.  
 BEN R. BOWEN—Buyer Hardware, Paint, Lawn & Garden Supplies.  
 MIKE HAUGEN—Buyer Home & Auto Supplies, Electronics,  
 Records, Tapes, Pet Supplies & Sporting Goods.  
 LINDA DECKER—Buyer Candy & Trim-A-Tree.  
 R. F. BARNES—Buyer Health & Beauty Aids, Stationery,  
 Arts & Crafts, Giftwares.  
 R. M. HOEGEB—Senior Buyer Toys.  
 D. E. HEDKE—Buyer Toys.  
 JACK GUNTARD—Buyer Toys.  
 LESSEE  
 Family Shoes—KARL SHOES

**Zody's, 1000 N. San Fernando Blvd.** **Burbank** ▲  
 Telephone: Area Code 213-245-7418 **91504**  
 100,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of  
 HARTFIELD-ZODY'S, Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

**Fed-Mart, 109 W. Birch St.** **Calexico** ■  
 Telephone: Area Code 714-357-3101 **92231**  
 77,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.,  
 San Diego, Calif.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in San Diego.  
 SERGIO FARIAS—Store Manager.

**K mart, 940 Arneill Rd.** **Cambridge** ■  
 Telephone: Area Code 805-484-8219 **93010**  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Marshall's, 19731 Vanowen** **Canoga Park** ◆  
 Telephone: Area Code 213-348-0208 **91308**  
 25,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
 Woburn, Mass.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.

★ headquarters ▲ over 100,000 ft ■ 50,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## CALIFORNIA (Cont'd.)

**Zody's, 8201 Topanga Canyon Blvd.** **Canoga Park** ▲  
 Telephone: Area Code 213-348-0410 **91304**  
 110,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of  
 HARTFIELD-ZODY'S, Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

**Value Fair, 2015 San Elijo Ave** **Cardiff-by-the-Sea** ●  
 Telephone: Area Code 714-753-6471 **92007**  
 39,000 ft. Branch Discount Dept. Store operated by VALUE FAIR  
 LaHabra, Calif.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in LaHabra.  
 THOMAS W. KING (at La Habra)—President.

**Monte Mart, Carmel Rancho Blvd.** **Carmel** ●  
 Telephone: Area Code 408-624-8453 **93921**  
 30,000 ft. Branch Discount Dept. Store operated by MONTE MART, Del Rey  
 Oaks, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives & Merchandise Lines listed in Del Rey Oaks.  
 MILT BABANOVICH—Store Manager.

**Pay Less Store, 4000 Manzanita** **Carmichael** ●  
 Telephone: Area Code 916-482-3380 **95608**  
 50,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Oakland.  
 JIM STEELE—Store Manager.

**Woolco Dept. Store, 6001 Madison Ave.** **Carmichael** ▲  
 Telephone: Area Code 916-334-2020 **95608**  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.  
 WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

**Gemco, 851 W. Sepulveda** **Carson** ▲  
 Telephone: Area Code 213-835-8371 **90743**  
 100,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by  
 General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Buena Park.  
 TERRY WUERTZ—Store Manager.

**Try-It Stores, 22939 E. Avalon Blvd.** **Carson** ● 1  
 Telephone: Area Code 213-835-5859 **90744**  
 40,000 ft. Discount Dept. Store.  
 All Depts. Company Operated, including Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens & Domestic, Floor Coverings, Housewares, Hardware,  
 Paint, Wallpaper, Toys, Garden Center, Jewelry, Stationery, Greeting Cards,  
 Auto Accessories, Luggage, Sewing Notions & Home Improvement.  
 Estimated Sales: \$1,900,000  
 SIDNEY GOLDMAN—Owner & Buyer.  
 LEE BENNETT—Buyer Ladies, Mens & Childrens Wear.  
 Linens & Domestic, Housewares.  
 DAVID GOLDMAN—Buyer Floor Coverings, Hardware, Paint,  
 Wallpaper, Garden Center & Home Improvement.

★ headquarters ▲ over 100,000 ft ■ 50,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- Pay Less Store, 3848 Castro Valley Blvd.** **Castro Valley** **Key**  
Telephone: Area Code 415-886-1551 **94548**  
54,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Oakland.  
ALLAN SMILEY—Store Manager.
- Fedco, 11525 South St.** **Cerritos** **A**  
Telephone: Area Code 213-860-7711 **90701**  
150,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by FEDCO, INC.,  
Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Los Angeles.  
STEVE COOK—Store Manager.
- Gemco, 20200 Bloomfield St.** **Cerritos** **A**  
Telephone: Area Code 213-860-6534 **90701**  
104,000 ft. Branch MEMBERSHIP Dept. Store operated by General  
Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed Buena Park, Calif.  
D. POPE—Store Manager.
- Woolco Dept. Store, College Square Shopping Center** **Cerritos** **A**  
Telephone: Area Code 213-924-5791 **90701**  
115,000 ft. Branch Dept. Store operated by WOOLCO DEPT. STORE DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York City.  
G. W. NELSON (at New York)—President.
- K mart, 2155 Pillsbury Rd.** **Chico** **■**  
Telephone: Area Code 916-345-9461 **95928**  
65,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, Mangrove Ave.** **Chico** **■**  
Telephone: Area Code 916-895-9189 **95928**  
35,752 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Oakland.  
PHIL SMALL—Store Manager.
- Value Fair, 12516 Central Ave.** **Chino** **●**  
Telephone: Area Code 714-827-1511 **91710**  
39,000 ft. Branch Discount Dept. Store operated by VALUE FAIR,  
La Habra, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in La Habra.  
THOMAS W. KING (at La Habra)—President.
- Fed-Mart, 1385 3rd Ave.** **Chula Vista** **●**  
Telephone: Area Code 714-428-0510 **92011**  
32,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.,  
San Diego, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in San Diego.  
DON STALEY—Store Manager.

★ headquarter

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## CALIFORNIA (Cont'd.)

- Fed-Mart, 1240 Broadway Ave.** **Chula Vista** **▲**  
Telephone: Area Code 714-425-3200 **92011**  
140,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.,  
San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in San Diego.  
MIKE KEARNEY—Store Manager.
- Fed-Mart, 40 N. Fourth St.** **Chula Vista** **■**  
Telephone: Area Code 714-427-2820 **92010**  
90,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.,  
San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in San Diego.  
DAVE BALLARD—Store Manager.
- Jetco Discount Store, 315 "H" St.** **Chula Vista** **●**  
Telephone: Area Code 714-420-5755 **92000**  
30,000 ft. Branch Discount Dept. Store operated by JETCO DISCOUNT STORE,  
San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in San Diego.  
CHARLES AYYAD—Store Manager.
- K mart, 1030 3rd Ave.** **Chula Vista** **▲**  
Telephone: Area Code 714-420-9315 **92010**  
117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 8501 Auburn Blvd.** **Citrus Heights** **■**  
Telephone: Area Code 916-726-3385 **95610**  
94,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 6128 San Juan Ave.** **Citrus Heights** **●**  
Telephone: Area Code 916-967-4761 **95610**  
50,400 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Oakland.  
RUBEN LLAMAS—Store Manager.
- K mart, 333 S. Hacienda Blvd.** **City of Industry** **▲**  
Telephone: Area Code 213-968-4669 **91744**  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zody's, 151 S. Hacienda St.** **City of Industry** **▲**  
Telephone: Area Code 213-968-0631 **91744**  
100,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of  
HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Los Angeles.  
ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

★ headquarter

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- Value Fair, 775 E. Foothill Blvd.** Claremont 91767  
 Telephone: Area Code 714-624-1688  
 65,000 ft. Branch Discount Dept. Store operated by **VALUE FAIR**,  
 La Habra, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in La Habra.  
**THOMAS W. KING** (at La Habra)—President.
- Pay Less Store, 781 W. Shaw** Clovis 93812  
 Telephone: Area Code 209-298-1313  
 40,000 ft. Branch Store operated by **PAY LESS DRUG STORES**, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Oakland.  
**TERRY SKELTON**—Store Manager.
- Gemco, 5001 Junipero Serra Blvd.** Colma 94014  
 Telephone: Area Code 415-756-9745  
 103,000 ft. Branch **MEMBERSHIP** Dept. Store operated by **General**  
**Merchandise Division GEMCO/MEMCO**, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Buena Park.  
**ANDY GRAHAM**—Store Manager.
- K mart, 236 El Camino Real** Colma  
 Projected Opening of 84,000 ft. Branch Discount Dept. Store to be operated by  
**K MART CORP.**, Troy, Mich.
- Fed-Mart, 5600 E. Whittier Blvd.** Commerce 90022  
 Telephone: Area Code 213-714-4141  
 100,000 ft. Branch Discount Dept. Store operated by **FED-MART CORP.**,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
**JIM SOUSA**—Store Manager.
- K mart, 5704 E. Whittier Blvd. (Los Angeles)** Commerce 90022  
 Telephone: Area Code 213-724-2750  
 80,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.  
**LESSEES**  
 Ladies & Childrens Wear—**MERCURY DISTRIBUTING**  
 Shoes—**SHOE CORP. OF AMERICA**  
 Jewelry—**ZALE CORP.**
- K mart, 5100 Clayton Rd.** Concord 94521  
 Telephone: Area Code 415-871-2000  
 71,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 4424 Treat Blvd.** Concord 94521  
 Telephone: Area Code 415-878-4700  
 39,000 ft. Branch Store operated by **PAY LESS DRUG STORES**, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Oakland.  
**TOM WOODMANSEE**—Store Manager.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

- K Mart, 705 N. Main St.** Corona 91720  
 Telephone: Area Code 714-735-8910  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 488 N. Main St.** Corona 91720  
 Telephone: Area Code 714-737-8801  
 40,000 ft. Branch Discount Store operated by **T. G. & Y. STORES CO.**,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
**M. J. SMITH**—Store Manager.
- Fedco, 3030 Harbor Blvd.** Costa Mesa 92628  
 Telephone: Area Code 714-979-2660  
 160,000 ft. Branch **MEMBERSHIP** Discount Dept. Store operated by **FEDCO, INC.**,  
 Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Los Angeles.  
**RICK ADAMS**—Store Manager.
- K mart, 2200 Harbor Blvd.** Costa Mesa 92628  
 Telephone: Area Code 714-846-7701  
 58,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.  
**LESSEES** (at this store)  
 Apparel—**MERCURY DISTRIBUTING**  
 Shoes—**SHOE CORP. OF AMERICA**  
 Jewelry—**ZALE CORP.**
- Fed-Mart, 1151 N. Azusa Ave.** Covina 91722  
 Telephone: Area Code 213-987-7381  
 128,000 ft. Branch Discount Dept. Store operated by **FED-MART CORP.**,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
**DAN REED**—Store Manager.
- K mart, 1162 N. Citrus Ave.** Covina 91722  
 Telephone: Area Code 213-987-1455  
 104,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart, 8017 S. Atlantic Ave.** Cudahy 90201  
 Telephone: Area Code 213-771-9500  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Fed-Mart, 10820 Jefferson Blvd.** Culver City 90230  
 Telephone: Area Code 213-837-8181  
 100,000 ft. Branch Discount Dept. Store operated by **FED-MART CORP.**,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
**BILL HUSER**—Store Manager.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

## Gemco, 5750 Messner Ave.

Telephone: Area Code 213-390-7431  
120,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
PAUL GUERRA—Store Manager.

Culver City  
90230

## Gemco, 20745 Stevens Creek Blvd.

Telephone: Area Code 408-253-8800  
100,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
CHUCK BELL—Store Manager.

Cupertino  
95014

## Pay Less Store, 20580 Homestead Ave.

Telephone: Area Code 408-253-9100  
60,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
VINCE DIMAGGIO—Store Manager.

Cupertino  
95014

## Monte Mart, 815 Canyon Del Rey

Telephone: Area Code 408-394-8575  
73,000 ft. Discount Dept. Store and Divisional Headquarters office for ALBERTSON'S, INC., Boise, Idaho (supermarket chain), with branch stores listed in Carmel & Salinas, Calif.  
COMPANY OPERATED DEPTS.—Linens & Domestic, Housewares, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Luggage & Tobacco Shop.  
LEASED DEPTS.—Ladies, Mens & Childrens Wear, Toys, Garden Center, Hardware, Sporting Goods, Paint & Automotive.  
BOB SPRINGFIELD—General Manager, Monte Mart Division.  
PATRICK IMAN—Buyer Linens & Domestic, Housewares, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Luggage & Tobacco Shop.  
DOUG LEINO—Unit Manager.  
LESSEES (at this store)  
Ladies, Mens & Childrens Wear—JUBILEE SHOPS  
Toys, Garden Center, Sporting Goods, Hardware, Paint & Automotive Accessories—GRAND AUTO

Del Rey Oaks  
93940

## K mart, 249 S. Diamond Bar Blvd.

Telephone: Area Code 714-598-2881  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Diamond Bar  
91785

## Gemco, 11111 Florence Ave.

Telephone: Area Code 213-888-8243  
103,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park, Calif.  
HAL KUCHEL—Store Manager.

Downey  
90240

\* Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ♦ 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

## Gemco Dept. Stores, 6300 Clarke Ave.

Telephone: Area Code 415-828-1000

## COMPANY PROFILE (SIC 53 21):

SALES: \$1,286,000,000 (1/28/79—does not include leased depts.)  
TOTAL SQ. FT.: 8,001,000  
SALES PER SQ. FT.: \$158.23  
OWNERSHIP: Lucky Stores, Inc.  
EXCHANGES TRADED: NY, B. M. &  
SYMBOL: LKS  
SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Discount Dept. Stores, Division of LUCKY STORES, INC., Dublin, Calif. (supermarket chain) operating stores as follows:  
GEMCO DEPT. STORES—Glendale, Phoenix, Tempe & Tucson, Ariz.; Anaheim, Bellflower, Carson, Cerritos, Colma, Culver City, Cupertino, Downey, Dublin, East Fullerton, Escondido, Fountain Valley, Fremont, Fresno, Fullerton, Gardena, Glendora, Granada Hills, Huntington Beach, Indio, La Mesa, La Mirada, La Puente, Lancaster, Long Beach, Mission Viejo, Modesto, Mountain View, National City, North Hollywood, Oceanside, Palmdale, Pomona, Redwood City, Riverside (2), Sacramento (3), San Bernardino, San Diego, San Gabriel, San Jose (2), San Leandro, Santa Ana, Simi, Stockton, Torrance, Visalia, Walnut Creek & Woodland Hills, Calif.; Las Vegas & Reno, Nev.; Beaumont & Houston (5), Tex.  
MEMCO DEPT. STORES—Baltimore (2), Hyattsville, Rockville & Suitland, Md.; Alexandria (2), Fairfax, Reston & Richmond (2), Va.  
Scheduled Opening: Winston-Salem, N. C.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens, Domestic, Fabrics, Juvenile Furniture, Sporting Goods, Major Appliances, Audio, Small Electrical Appliances, Housewares, Giftwares, Hardware, Paint, Auto Accessories, Toys, Drugs, Pharmacy, Stationery, Records, Jewelry, Garden Supplies, Patio Center, Pet Supplies, Bike Accessories, Books & Electronics.

LEASED DEPTS.—Gas Station, Optometrist, Family Shoes, Snack Bar & Watch Repair.

WAYNE H. FISHER—Chairman of the Board.  
JAMES L. STELL—Vice Chairman of the Board.  
S. DONLEY RITCHIE—President & Chief Executive Officer.  
IVAN OWEN—Senior Vice President, Finance.  
M. GODLAS—Senior Vice President, General Merchandise.  
L. ROUSH—Senior Vice President, Food Operations.  
NANCY BURNETTE—Secretary.

See Divisional & Buying Offices:  
Gemco/Memco Dept. Stores, Buena Park, Calif.  
Tanne, Inc., Pico Rivera, Calif.  
Tanne, Inc., Secaucus, N. J.

Dublin  
94588

## Gemco, Amador Plaza

Telephone: Area Code 415-828-9620

100,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
MIKE SPERBECK—Store Manager.

Dublin  
94588

## K mart, 6633 Dublin Blvd.

Telephone: Area Code 415-828-6460

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Dublin  
94588

\* Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ♦ 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- Pay Less Store, 7201 Regional St.** Dublin 94583  
 Telephone: Area Code 415-828-7800  
 80,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
 TED DORSET—Store Manager.
- Gemco, 2920 Yorba Linda Blvd.** East Fullerton 92631  
 Telephone: Area Code 714-896-4100  
 124,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 JIM HARRIS—Store Manager.
- Fed-Mart, 300 N. 2nd St.** El Cajon 92021  
 Telephone: Area Code 714-442-0895  
 22,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
 WAYNE ANSTEAD—Store Manager.
- Fed-Mart, 301 N. Magnolia** El Cajon 92020  
 Telephone: Area Code 714-574-9404  
 100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
 DICK TRAVERS—Store Manager.
- Fed-Mart, 345 N. Magnolia** El Cajon 92020  
 Telephone: Area Code 714-579-5777  
 100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
 NORVELL SMITH—Store Manager.
- Gemco, 250 Broadway** El Cajon 92021  
 Telephone: Area Code 714-579-2133  
 105,000 ft. Branch MEMBERSHIP DEPT. STORE operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 WALLY HAMMOND—Store Manager.
- Ietco Discount Store, 524 E. Main St.** El Cajon 92020  
 Telephone: Area Code 714-442-1693  
 30,000 ft. Branch Discount Dept. Store operated by IETCO DISCOUNT STORES, San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
 BECHARA IABBOUR—Branch Manager.
- K mart, 298 Fletcher Hwy.** El Cajon 92020  
 Telephone: Area Code 714-442-6851  
 114,500 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-40,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

- K mart, 950 N. Imperial St.** El Centro 92243  
 Telephone: Area Code 714-353-4100  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Discount Mart, 5815 Cutting Blvd.** El Cerrito 94530  
 Telephone: Area Code 415-235-2032  
 18,000 ft. Discount Store. Operated by BAY MERCANTILE CO.  
 COMPANY OPERATED DEPTS.—Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drug, Appliances, TV, Radios, Stationery, Greeting Cards, Auto Accessories, Luggage, Tobacco Shop, Sewing Notions & Home Improvement.  
 LEASED DEPTS.—Jewelry & Cameras.  
 Estimated Sales: \$3,800,000  
 F. KLOBAS—President, Buyer Paint, Garden, Stationery, Hardware, Home Improvement & Greeting Cards.  
 R. CHRISTIAN—Vice President, Buyer Drugs, Appliances, TV, Radios, Tobacco Shop & Sewing Notions.  
 R. RAMIREZ—General Manager, Buyer Housewares, Toys, Sporting Goods & Luggage.  
 L. TINSLEY—Buyer Auto Accessories.  
 LESSEES  
 Jewelry & Cameras—L. KARLO
- Pay Less Store, 10650 San Pablo Ave.** El Cerrito 94530  
 Telephone: Area Code 415-527-3210  
 35,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
 CLYDE STONE—Store Manager.
- Tradeway Store, 10860 San Pablo Ave.** El Cerrito 94530  
 Telephone: Area Code 415-232-2263  
 55,000 ft. Discount Dept. Store operating a Branch Store in Richmond, Calif. (50,000 ft.)  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Luggage.  
 Estimated Sales: \$1,500,000  
 J. CONWILL (at Richmond, Calif.)—President, General Manager & Buyer.  
 F. CONWILL—Vice President.
- Zodys, 4901 Santa Anita Dr.** El Monte 91731  
 Telephone: Area Code 213-579-2181  
 104,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of HARTFIELD-ZODYS, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.
- K mart, 23691 El Toro Rd.** El Toro 92830  
 Telephone: Area Code 714-586-5050  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-40,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- Fed-Mart, 1266 E. Valley Parkway** Escondido  
Telephone: Area Code 714-745-1212 92025  
45,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
JOE STEVENSON—Store Manager.
- Gemco, 649 W. Mission Ave.** Escondido  
Telephone: Area Code 714-741-2021 92025  
104,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
RUDY STANGL—Store Manager.
- Ietco Discount Store, 122 E. Grand St.** Escondido  
Telephone: Area Code 714-746-9712 92025  
20,000 ft. Branch Discount Dept. Store operated by IETCO DISCOUNT STORES, San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
KEITH ABEL—Branch Manager.
- E mart, 620 W. Mission Ave.** Escondido  
Telephone: Area Code 714-747-0330 92025  
105,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 800 W. Harris** Eureka  
Telephone: Area Code 707-443-9711 95501  
25,000 ft. Branch Discount Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
All Dept. Company Operated except Shoes. Executives and Merchandise Buyers listed in Beaverton.  
JOHN JUDY—Store Manager.
- Pay Less Store, 5th St.** Eureka  
Telephone: Area Code 707-445-9247 95501  
37,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
AL COOPER—Store Manager.
- Rasco-Tempo Store, 8868 Madison Ave.** Fair Oaks  
Telephone: Area Code 916-966-2286 95628  
60,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif., a Division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Burbank.  
E. J. GOLLMEY—Store Manager.
- E mart, 2525 N. Texas** Fairfield  
Telephone: Area Code 707-432-0774 94533  
104,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## CALIFORNIA (Cont'd.)

- Gemco, 17099 Brookhurst St.** Fountain Valley  
Telephone: Area Code 714-962-1326 92708  
103,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park, Calif.  
BILL EVANS—Store Manager.
- Woolco Dept. Store, Westhaven Plaza** Fountain Valley  
Telephone: Area Code 714-839-9000 92708  
115,000 ft. Branch Dept. Store operated by WOOLCO DEPT. DIVISION of F. W. WOOLWORTH CO., New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Zody's, 16111 Harbor Blvd.** Fountain Valley  
Telephone: Area Code 714-531-4820 92708  
100,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N.Y.  
ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.
- E mart, 2010 Freedom Blvd.** Freedom  
Telephone: Area Code 408-728-3521 95019  
40,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gemco, 5000 Mowry Ave.** Fremont  
Telephone: Area Code 415-796-8700 94539  
110,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division, GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
RON CARLSEN—Store Manager.
- Pay Less Store, 39201 State St.** Fremont  
Telephone: Area Code 415-792-0884 94538  
44,500 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
SHARI EVANS—Store Manager.
- Gemco, 3173 E. Shields Ave.** Fresno  
Telephone: Area Code 209-224-9770 93728  
106,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division, GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
STEVE KEMLER—Store Manager.
- K mart, 4850 E. King Canyon Rd. (Eastgate Center)** Fresno  
Telephone: Area Code 209-251-8031 93702  
75,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Apparel—MERCURY DISTRIBUTING  
Shoes—SHOE CORP. OF AMERICA  
Jewelry—TALE CORP.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- K mart**, 5355 N. Blackstone Ave. Fresno 93728  
 Telephone: Area Code 209-439-4331  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
**LESSEES**  
 Jewelry—**TALE CORP.**
- Pay Less Store**, 5155 N. Blackstone Ave. Fresno 93710  
 Telephone: Area Code 209-227-4001  
 57,500 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
**RICHARD DAVIS**—Store Manager.
- Pay Less Store**, 5638 E. Kings Canyon Rd. Fresno 93727  
 Telephone: Area Code 209-251-0371  
 52,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
**JOHN LILLIAN**—Store Manager.
- Pay Less Store**, 1520 N. 1st St. Fresno 93703  
 Telephone: Area Code 209-485-4311  
 38,000 ft. Branch Store Operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
**DENNIS VETICA**—Store Manager.
- Zody's**, 5422 N. Blackstone Fresno 93710  
 Telephone: Area Code 209-431-6100  
 93,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N.Y.  
**ARNOLD SUVAL** (at Los Angeles)—President, Zody's Division.
- Gemco**, 4100 N. Harbor Blvd. Fullerton 92631  
 Telephone: Area Code 714-871-3550  
 103,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division, GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
**BOB DALY**—Store Manager.
- K mart**, 1930 N. Placentia Ave. Fullerton 92631  
 Telephone: Area Code 714-524-6332  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart**, 120 E. Imperial Hwy. Fullerton 92635  
 Telephone: Area Code 714-879-8263  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

Key Units

- Fed-Mart**, 13831 Brookhurst Garden Grove 92643  
 Telephone: Area Code 714-537-5630  
 100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
**MIKE STADLER**—Store Manager.
- Fed-Mart**, 12100 Harbor Blvd. Garden Grove 92640  
 Telephone: Area Code 714-750-1535  
 100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
**PAUL EDWARDS**—Store Manager.
- Zody's**, 9852 Chapman Ave. Garden Grove 92641  
 Telephone: Area Code 714-530-4210  
 70,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N.Y.  
**ARNOLD SUVAL** (at Los Angeles)—President, Zody's Division.
- Cal-Fed Discount Dept. Store**, 13999 S. Western Ave. Gardena 90249  
 Telephone: Area Code 213-321-3212  
 108,000 ft. Branch Discount Dept. Store operated by VOLUME MERCHANDISE, INC., New York, N.Y.  
**COMPANY OPERATED DEPTS.**—Ladies, Mens & Childrens Wear, Linens & Domestic.  
**LEASED DEPTS.**—Family Shoes, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Tires, Battery Service, Luggage, Supermarket, Snack Bar, Fabrics & Sewing Notions.  
**NORMAN GOODHEIM**—Store Manager.  
**LESSEES**  
 Family Shoes—**MORTON SHOES**  
 Jewelry, Records, Appliances, TV, Radios, Cameras & Fabrics & Sewing Notions—**SY-BER FABRICS**  
 Luggage—**GARDINA DISCOUNT**  
 Stationery, Greeting Cards & Supermarket—**McCOY'S**  
 Auto Accessories—**APPY'S**  
 Tires, Battery Service—**KUSHNER TIRE**  
 Snack Bar—**ORIENTAL CO.**
- Gemco**, 2169 Redondo Beach Blvd. Gardena 90247  
 Telephone: Area Code 213-327-9550  
 104,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
**LARRY McMAHON**—Store Manager.
- T. G. & Y. Family Center**, 905 First St. Gilroy 95020  
 Telephone: Area Code 408-842-0398  
 53,119 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
**H. B. FREYMAN**—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

## Gemco, 725 S. Grand Ave.

Telephone: Area Code 213-963-6084

103,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
BOB FOGARTY—Store Manager.Glendora  
91740

## Fed-Mart, 500 Fairview Ave.

Telephone: Area Code 805-964-6261

37,500 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.

All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.

STEVE FISHER—Store Manager.

Goleta  
93017

## Fed-Mart, 6865 Hollister Ave.

Telephone: Area Code 805-968-1001

100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.

All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.

TOM JOHNSON—Store Manager.

Goleta  
93017

## The Akron, 17037 Devonshire

Telephone: Area Code 213-363-9586

28,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Los Angeles.

BILL STEVENSON (at Los Angeles)—Vice President, Operations.

Granada Hills  
91344

## Gemco, 17055 San Fernando Mission Blvd.

Telephone: Area Code 213-363-7491

103,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.

CRAIG STEVENSON—Store Manager.

Granada Hills  
91344

## Marshall's, San Fernando &amp; Mission Blvd.

Telephone: Area Code 213-368-5621

20,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Operations.

Granada Hills  
91344

## Marshall's, San Fernando Mission Blvd.

Telephone: Area Code 213-363-9536

West Coast Buying Office of MARSHALL'S, INC., Woburn, Mass.

ANNETTE GALLUZE—Buyer Womens Wear.

KAREN SELNESS—Buyer Womens Wear.

Granada Hills  
91344

## The Treasury, 18000 Chatsworth St.

Telephone: Area Code 213-368-4911

190,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.

JOHN P. HERRON (at Granada Hills)—Director.

Granada Hills  
91344

★ headquarters

▲ over 100,000 ft.

■ 10,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

Key Units

## The Treasury Stores Division of J. C. Penney Co., Inc., 10621 Zelzah Ave.

Telephone: Area Code 213-368-2811

COMPANY PROFILE (SIC 53 21):

SALES: \$409,000,000 (12/31/78—not including leased depts.)

TOTAL SELLING SQ. FT.: 3,600,000

SALES PER SQ. FT.: \$113.61

OWNERSHIP: J. C. Penney Co., Inc.

EXCHANGES TRADED: NY, B. C. M. Ph. P

SYMBOL: JCP

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Self-Service Dept. Stores, a Division of J. C. PENNEY CO., INC., New York, N. Y., operating stores as follows:

TREASURE ISLAND—Atlanta, Decatur, Doraville &amp; Marietta, Ga.; Appleton, Madison &amp; Milwaukee (4), Wisc.

THE TREASURY—Buena Park, Granada Hills, Lakewood, Newark, Orange, Pleasant Hill, Riverside, San Jose, San Leandro, Santa Ana, South San Francisco, Sunnyvale, Torrance &amp; Woodland Hills, Calif.; Hialeah, Hollywood, Lauderdale Lakes &amp; Miami, Fla.; Memphis (2) &amp; Whitehaven, Tenn.; Dallas (2) &amp; Mesquite, Tex.

LEASING DEPTS.—Jewelry, Records, Dry Cleaning &amp; Photography Studio.

COMPANY OPERATED DEPTS.—Ladies, Mens &amp; Childrens Wear, Family Shoes, Linens &amp; Domestic, Patio Furniture, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, TBA Center, Drugs, Jewelry, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Tires, Battery Service, Luggage, Tobacco Shop, Snack Bar, Notions, Sewing Notions, Gifts, Curtains, Draperies, Candy, Books, Hobbies.

LEASING DEPTS.—Jewelry, Records, Dry Cleaning &amp; Photography Studio.

JOHN P. HERRON—Director of The Treasury.

BOB KARRER—General Store Operations Manager.

TERRY GRUETTER—Operations Support Manager.

LARRY BASHOR—Store &amp; Facility Administrator.

DAN KRAUSE—Systems Coordination Manager.

JIM LEWIS—Systems Operations Coordinator.

JACK OCCHIOGROSSO—Controller.

JIM BRAINERD—Personnel Manager.

MIKE SCOTTO—Sales Promotion Manager.

ERNIE CURTIS—Art Director.

JIM DeMAYO—Training Manager.

JACK PHILIPS—Advertising Production Manager.

HELEN OLSON—Advertising Media Manager.

BOB LLEWELLYN—Presentation Manager.

KARIN KONIECZNY—Project Manager, Co-op Advertising.

## MERCHANDISING PERSONNEL

LEN WILLIAMS—General Merchandise Manager.

JIM WUNDER—Merchandise Manager Womens Furnishings &amp; Accessories, Infants &amp; Girls Wear, Fine Jewelry.

ROGER WOLFF—Buyer Womens Dresses, Uniforms &amp; Maternity.

LEO ZUCKERBERG—Buyer Womens Sportswear, Tops &amp; Bottoms.

KAREN JACQUES—Buyer Coordinates &amp; Swimwear.

MARY COOK—Buyer Womens Sleepwear &amp; Lingerie.

NANCY KAUFMAN—Buyer Womens Accessories.

JUDY ZIEGLER—Buyer Girls Clothing.

DIANNE CADELL—Buyer Infants Wear.

PAT EVERETTE—Buyer Fine Jewelry.

HERB HETRICK—Merchandise Manager Shoes, Mens, Boys &amp; Girls Accessories.

NORM LONGABACH—Buyer Mens Apparel &amp; Work Clothes.

JOE TOBIN—Buyer Mens Furnishings &amp; Accessories.

TOM HYAN—Buyer Mens Sportswear.

ROSABIE JASTROW—Buyer Childrens Dept.

CHARLIE BULS—Buyer Childrens Dept.

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

## The Treasury Stores (Continued)

CEM SUVAK—Buyer Family Shoes.  
 BRAD FERGUSON—Merchandise Manager Sporting Goods, Home Furnishings, Paint, Hardware & Automotive.  
 FRED LEONARD—Buyer Curtains, Draperies & Carpets.  
 GENE CERNIGLIA—Buyer Sporting Goods.  
 ART GOLDSTEIN—Buyer Home Furnishings.  
 STEVE MOSKOWITZ—Buyer Paint & Hardware.  
 JACK LARUE—Buyer Automotive Dept.  
 JOHN SCANLON—Buyer Automotive Dept.  
 GAREY VAN DER WEERT—Merchandise Manager Toys, Electronics, Patio, Home Accessories, Lawn & Garden.  
 GEORGE THOMPSON—Buyer Toys, Hobbies, Pets, Pool Supplies.  
 JON FRENCH—Buyer Home Entertainment, Carry-Out Furniture.  
 RON BROOKS—Buyer Patio, Lawn & Garden.  
 JUDY FELDERMAN—Buyer Decorative Home Accessories, Giftware, Trim-A-Tree.  
 JOHN REIER—Merchandise Manager Luggage, Housewares, Photo, Food, Cosmetics.  
 KEN MEEHAN—Buyer Health & Beauty Aids & Cosmetics.  
 JIM REVILL—Buyer Candy & Food.  
 JOE KAISER—Buyer Cameras, Calculators & Photo Accessories.  
 BOB KUNDEE—Buyer Stationery & Luggage.  
 MARIE DAVEGA—Buyer Dining Service, Decorative Home Accessories & Housewares.  
 DON ROSELUND—Buyer Cutlery, Tools, Gadgets & Small Appliances.

## LESSEES

Jewelry—ZALE'S  
 Records—RECCO  
 Dry Cleaning—SPIC & SPAN  
 MARY MacINTOSH  
 Photography Studio—PIXY

## K mart, 902 W. Sepulveda (Torrance)

Telephone: Area Code 213—325-6771

Harbor City  
 90710

105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## LESSEES

Jewelry—ZALE

## K mart, 26231 Mission Blvd.

Telephone: Area Code 415—582-3884

Hayward  
 94541

65,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Pay Less Store, 26953 Mission Blvd.

Telephone: Area Code 415—537-4592

Hayward  
 94544

33,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
 HERB FOGAL—Store Manager.

## Pay Less Store, 20812 Hesperian Blvd.

Telephone: Area Code 415—793-2200

Hayward  
 94541

30,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
 CAL NICE—Store Manager.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC.

## CALIFORNIA (Cont'd.)

Key Units

## K mart, 220 W. Stetson Ave.

Hemet  
 92343

Telephone: Area Code 714—925-7741

92,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Zody's, 5420 W. Sunset Blvd.

Hollywood  
 90027

Telephone: Area Code 213—461-2808

100,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of HARTFIELD-ZODYS, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

## The Akron, 7777 Edinger

Huntington Beach  
 92647

Telephone: Area Code 714—898-0988

20,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Los Angeles.

BILL STEVENSON (at Los Angeles)—Vice President, Operations.

## Fed-Mart, 9882 Adams St.

Huntington Beach  
 92646

Telephone: Area Code 714—988-3321

100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.

All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.

DON NIBBLETT—Store Manager.

## Gemco, 7212 Edinger Ave.

Huntington Beach  
 92647

Telephone: Area Code 714—847-6816

105,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 FRED STEGMANN—Store Manager.

## K mart, 19101 Magnolia St.

Huntington Beach  
 92646

Telephone: Area Code 714—588-3388

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Marshall's, 16672 Beach Blvd.

Huntington Beach  
 92647

Telephone: Area Code 714—848-9333

25,700 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Operations.

## Zody's, 6912 Edinger Ave.

Huntington Beach  
 92647

Telephone: Area Code 714—847-1256

100,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- Buy Rite Stores, 8434 Pacific Blvd.** Huntington Park 90255  
 Telephone: Area Code 213-587-4108  
 7,000 ft. Discount Store & Headquarters Office of CHARLES REIFF CORP.,  
 with a branch store (not listed) in Los Angeles, Calif.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Domestic, Floor Coverings, Housewares, Toys, Sporting Goods, Appliances,  
 TV, Radio, Recorders, Luggage, Cameras, Hardware & Stationery.  
 CHARLES REIFF—President.  
 JACOB C. VERTZ—Vice President.
- Fed-Mart, 81-410 Hwy. 111** Indio 92201  
 Telephone: Area Code 714-347-0885  
 27,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
 TERRY FARMER—Store Manager.
- Gemco, 44199 Monroe** Indio 92201  
 Telephone: Area Code 714-347-4081  
 106,000 ft. Branch MEMBERSHIP Dept. Store operated by General  
 Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Buena Park.  
 GLEN AMICE—Store Manager.
- Zody's, 82366 Hwy. 111** Indio 92201  
 Telephone: Area Code 714-347-8568  
 80,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of  
 HARTFIELD-ZODYS, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Los Angeles.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.
- Zody's, 3200 W. Century Blvd.** Inglewood 90303  
 Telephone: Area Code 213-673-4990  
 104,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of  
 HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.
- Fed-Mart, 1101 S. Beach Blvd.** La Habra 90631  
 Telephone: Area Code 213-694-1109  
 22,100 ft. Branch Discount Dept. Store operated by FED-MART CORP.,  
 San Diego, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in San Diego.  
 LARRY KARSCH—Store Manager.
- Value Fair, Inc., 777 S. Harbor Blvd.** La Habra 90631  
 Telephone: Area Code 714-738-2741  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$19,000,000 (1979 Estimated)  
 TOTAL SQ. FT.: 140,000  
 SALES PER SQ. FT.: \$135.71  
 OWNERSHIP: American Stores Co.  
 EXCHANGES TRADED: NY, B, P, Ph  
 SYMBOL: ASC  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 Headquarters office for chain of Discount Dept. Stores operated by ALPHA  
 BETA COMPANY, La Habra, Calif. (Supermarket Chain) operating stores listed  
 in Cardiff-by-the-Sea, China & Claremont, Calif.  
 (Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

Key Units

## Value Fair, Inc. (Continued)

- All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Infants Wear, Family Shoes, Linens, Domestic, Housewares, Hardware,  
 Toys, Sporting Goods, Drugs, Cosmetics, Health & Beauty Aids,  
 Luggage & Tobacco Shop.  
 THOMAS W. KING—President.  
 OSCAR MARTINEZ—Warehouse & Maintenance Manager.  
 ARLENE LEVIN—Buyer Ladies Wear & Luggage.  
 ALLENE DOPSON—Buyer Hosiery, Undergarments & Hair Care.  
 DEE MANLEY—Buyer Infants Wear, Linens & Domestic.  
 CINDY PAVLOVICH—Buyer Mens Wear, Girls Wear (4-14),  
 Boys Wear (8-18) & Family Shoes.  
 HELEN LAYTON—Buyer Franchise Cosmetics.  
 LARRY ISHII—Buyer Health & Beauty Aids.  
 BERNIE ADAMS—Buyer General Merchandise.
- The Akron, 8363 Center Dr.** La Mesa 92041  
 Telephone: Area Code 714-461-1950  
 20,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los  
 Angeles, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Los Angeles.  
 BILL STEVENSON (at Los Angeles)—Vice President, Operations.
- Fed-Mart, 8800 Grossmont** La Mesa 92041  
 Telephone: Area Code 714-465-7303  
 140,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
 WARREN LIEB—Store Manager.
- Gemco, 8011 University Ave.** La Mesa 92041  
 Telephone: Area Code 714-464-5026  
 105,000 ft. Branch MEMBERSHIP Dept. Store operated by General  
 Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Buena Park.  
 WILLIAM PRICE—Store Manager.
- Gemco, La Mirada Blvd.** La Mirada 90638  
 Telephone: Area Code 213-947-4741  
 100,000 ft. Branch MEMBERSHIP DEPT. STORE operated by  
 General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Buena Park.  
 FRED D'ORDINE—Store Manager.
- Marshall's, 15906 E. Imperial Hwy.** La Mirada 90638  
 Telephone: Area Code 213-947-2811  
 20,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
 Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- Woolco Dept. Store, La Mirada Shopping Center** La Mirada 90638  
 Telephone: Area Code 714-523-8450  
 115,000 ft. Branch Dept. Store operated by WOOLCO DEPT. STORE DIVISION  
 of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- Gemco, 1801 N. Hacienda Blvd.** La Puente 91744  
Telephone: Area Code 213-918-2223  
100,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
LARRY BAYZE—Store Manager.
- K mart, 1600 Foothill Blvd.** La Verne 91750  
Telephone: Area Code 714-593-4956  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- The Akron, Calais des Luisa** Laguna Hills 92653  
Telephone: Area Code 714-770-2377  
10,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Los Angeles.  
BILL STEVENSON (at Los Angeles)—Vice President, Operations.
- The Akron, 4950 Faculty Ave.** Lakewood 90742  
Telephone: Area Code 213-638-0126  
33,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Los Angeles.  
BILL STEVENSON (at Los Angeles)—Vice President, Operations.
- The Treasury, 2770 E. Carson St.** Lakewood 90712  
Telephone: Area Code 213-421-2738  
180,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
JOHN P. HERRON (at Granada Hills)—Director.
- Fed-Mart, 2033 W. Ave. J.** Lancaster 93534  
Telephone: Area Code 805-948-4758  
24,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in San Diego.  
RAY LANFEAR—Store Manager.
- Gemco, 1333 W. Ave. "E"** Lancaster 93534  
Telephone: Area Code 805-948-8491  
104,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
JIM BLAKELY—Store Manager.
- K mart, 1810 W. Ave. J.** Lancaster 93534  
Telephone: Area Code 805-948-8531  
175,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Food—KROGER FOOD STORES

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ♦ 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC. 1980

## CALIFORNIA (Cont'd.)

- Value Giant, 1623 Chestnut St.** Livermore 94550  
Telephone: Area Code 415-447-7500  
11,700 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES, NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
GREG NIETO—Store Manager.
- Pay Less Store, 300 W. Kettleman Lane** Lodi 93240  
Telephone: Area Code 209-369-0411  
40,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
WAYNE HERNANDEZ—Store Manager.
- Value Giant, 520 W. Lodi Ave.** Lodi 93240  
17,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES, NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
DAN HESTER—Store Manager.
- K mart, 1009 N. "H" St.** Lompoc 93438  
Telephone: Area Code 805-736-8539  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Dooley's Mart, 5075 Long Beach Blvd.** Long Beach 90805  
Telephone: Area Code 213-428-1212  
COMPANY PROFILE (SIC 53 21):  
SALES: \$25,000,000 (1979 Estimated)  
TOTAL SELLING SQ. FT.: 150,000  
SALES PER SELLING SQ. FT.: \$166.87  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
125,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Womens Wear, Mens Wear, Housewares, Hardware, Sporting Goods, Giftwares, Arts & Crafts, Decorative Hardware, Furniture, Radio, TV, Camera, Lawn & Garden Supplies, Paints, Sundries, Electrical, Major Appliances, Decorators, Products, Toys & Hobby Crafts, Grocery, Drug, Automotive, Building Materials, Plumbing & Heating.  
RICHARD N. DOOLEY—President.  
RODNEY L. NISBET—Vice President.  
KENNY BERG—Warehouse Manager.  
LORENE STIMSON—Buyer Womens Clothing.  
JEWELL DAVIS—Buyer Mens Clothing.  
CARL NELSON—Buyer Hardware.  
BILL STAR—Buyer Sporting Goods, Toys & Hobby Crafts, Automotive.  
BILL DOOLEY—Buyer Giftwares.  
JEFF WILKINS—Buyer Arts & Crafts.  
SCOTT YANKUS—Buyer Decorative Hardware.  
LARRY GAGNON—Buyer Furniture.  
ART LEE—Buyer Radio, TV.  
ELFIE JONES—Buyer Cameras.  
DANNY TYRELL—Buyer Lawn & Garden.  
JIM HOFFMAN—Buyer Paints & Sundries, Lumber.  
TOM IMMING—Buyer Electrical.  
RON BONNEWITZ—Buyer Major Appliances.  
SHIRLEY DOOLEY—Buyer Decorator Products.  
WIN BURKS—Buyer Grocery & Drug Depts.  
MURRAY PESSIN—Buyer Building Materials, Plumbing & Heating.  
GENE BARKER—Buyer Tools.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ♦ 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC. 1980



## CALIFORNIA (Cont'd.)

- Fed-Mart, 3705 E. South St.** Long Beach Key A  
Telephone: Area Code 213-834-4200  
110,000 ft. Branch Discount Dept. Store operated by THE FED-MART CORP.  
San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
DON LEWANDAWSKI—Store Manager.
- Fed-Mart, 4550 Atlantic Blvd.** Long Beach A  
Telephone: Area Code 213-423-0983  
100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.  
San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
NORM STRALEY—Store Manager.
- Fed-Mart, 2270 Bellflower Blvd.** Long Beach A  
Telephone: Area Code 213-594-8835  
100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.  
San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
MEDFORD CRAWFORD—Store Manager.
- Gemco, 950 E. 33rd St.** Long Beach A  
Telephone: Area Code 213-595-4578  
106,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
FRED BASKIN—Store Manager.
- K mart, 5450 Cherry** Long Beach A  
Telephone: Area Code 213-531-6400  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.
- Zody's, 5933 E. Spring St.** Long Beach B  
Telephone: Area Code 213-421-8223  
80,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N.Y.  
ARNOLD SUVALL (at Los Angeles)—President, Zody's Division.
- Zody's, 2185 East South St.** Long Beach A  
Telephone: Area Code 213-428-6401  
100,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N.Y.  
ARNOLD SUVALL (at Los Angeles)—President, Zody's Division.
- The Akron, 3540 Wilshire Blvd.** Los Angeles ★  
Telephone: Area Code 213-383-7000  
Headquarters Office for chain of Promotional Dept. Stores listed in Anaheim, Bakersfield, Burbank, Granada Hills, Huntington Beach, La Mesa, Laguna Hills, Lakewood, Los Angeles (2), Montclair, Monterey Park, Orange, Pasadena, San Bernardino, San Diego, Santa Barbara, Tazana, Torrance, Tujunga, Ventura, West Covina, West Los Angeles & Whittier, Calif.  
(Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC. 1980

## CALIFORNIA (Cont'd.)

Key Units

## The Akron (Continued)

Subsidiary of THRIFTY CORPORATION, Los Angeles, Calif.  
All Depts. Company Operated including Linens, Domestic, Furniture, Housewares, Hardware, Sporting Goods, Patio, Luggage, Appliances, TV, Radios, Cameras, Food, Wine, Electrical Goods & Electronics.  
RICHARD RALPHS—Chairman of the Board & Chief Executive Officer.  
DONN W. FLETCHER—President.  
DUDLEY FOOT—Executive Vice President, Merchandising.  
JOHN JEMELIAN—Executive Vice President, Finance.  
BILL STEVENSON—Vice President, Operations.  
EUGENE HOLDERMAN—Vice President, Merchandising.  
VIRGINIA NOVELLA—Vice President, Advertising.  
E. CHARLES STBAUS—Vice President, Real Estate.  
HARLAN POSEN—Vice President, Merchandise Manager Imports.  
JERRY GUTTERMAN—Treasurer & Controller.  
KAY E. BIRKHOLZ—Secretary.  
STUART SCHRIFT—Merchandise Manager Domestic, Food, Wine & Electronics.  
OPEN—Buyer Linens & Domestic.  
GREG FAULL—Buyer Wine, Gourmet Foods, Beer, Furniture.  
GARY SHAFFER—Buyer Housewares, Hardware, Luggage, Patio, Auto Accessories, Tools, Paper Products, Plastics, Cards & Books.  
DAVE NOVAK—Buyer Electrical, Sporting Goods, Pool, Patio, Appliances.  
PRISCILLA THOMPSON—Buyer Candles, Flowers, Glassware & Flatware.

**The Akron, 4400 Sunset Blvd.** Los Angeles ●  
Telephone: Area Code 213-885-4211  
33,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated. Executives and Buyers listed at Headquarters Office.

**The Akron, 3750 Rodeo Place** Los Angeles ◆  
Telephone: Area Code 213-295-8191  
28,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated. Executives and Buyers listed at Headquarters Office.

**Beno's, Inc., 1515 Santee** Los Angeles ★  
Telephone: Area Code 213-748-2222  
Headquarters Office of leased dept. operator and Dept. Store Chain operating as BENO's in Modesto, Reedley, San Luis Obispo & Turlock, Calif.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Sporting Goods, Garden Center, Records, Radios, Linens & Domestic, Small Appliances, TV, Greeting Cards, Cameras, Auto Accessories, Luggage & Fabrics.  
LEASED DEPTS.—Family Shoes, TBA Center, Jewelry, Tires, Battery Service, Supermarket & Snack Bar.  
MAXWELL HILARY SALTER—Chairman of the Board, President.  
JAMES A. CARON—Executive Vice President, Operations.  
Store Fixtures & Equipment Buyer, Display Manager.  
MICHAEL SALTER—Vice President, Administration, Store Planning.  
CARL POWELL—Vice President, Merchandise Manager Ladies & Childrens Wear.  
BOB KAUFMAN—Vice President, Merchandise Manager Mens & Boys Wear.

(Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC. 1980



## CALIFORNIA (Cont'd.)

## Beno's, Inc. (Continued)

FRED LEVINSON—Vice President, Merchandise Manager  
Sporting Goods, Garden Center, Records, Radios, Linens,  
Domestics, Auto, Drugs, Sundries, Hardware, Housewares, Toys,  
Jewelry & Luggage.  
MORTON KERN—Secretary & Treasurer.  
DONNA LEWIS—Buyer Ladies Wear.  
GENE MILLER—Buyer Childrens Wear.  
DAVE HALL—Buyer Boys Wear.

## LESSEES

Family Shoes—SCOA  
Supermarket—NEW DEAL MARKET

## Fedco, Inc., 1935 Tubeway

Telephone: Area Code 213—885-7910

## COMPANY PROFILE (SIC 53 21):

SALES: \$349,000,000 (1979 Estimated)

TOTAL SQ. FT.: \$740,000

SALES PER SQ. FT.: \$471.62

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of MEMBERSHIP Discount Dept. Stores listed  
in Cerritos, Costa Mesa, Los Angeles, Pasadena, San Bernardino, San Diego  
& Van Nuys, Calif.

MAILING ADDRESS: P. O. Box 2805 Terminal Annex, Los Angeles, Calif. 90051

COMPANY OPERATED DEPTS.—Ladies, Mens, Childrens & Infants Wear,  
Furniture, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden  
Center, Tapes, Jewelry, Records, Appliances, TV, Radios, Stationery,  
Greeting Cards, Cameras, Auto Accessories, Stereos, Luggage, Plumbing &  
Electrical Supplies, Wallpaper, Notions, Hosiery, Giftwares, Optical,  
Pet Supplies, Books, CB Radios, Liquor, Sundries, Tires, Typewriters, Photo  
Supplies, Linens, Drapes, Infants Furniture, Domestic, Household Chemicals,  
Plastics, Candy, Candles, Fireplace Equipment, Christmas & Wheel Goods.  
LEASED DEPTS.—Mens Wear, Shoes, Supermarket, Snack Bar.

EDWARD L. BUTTERWORTH—President.

F. E. DOYLE—Executive Vice President, General Manager.

PHILIP JACK—Assistant General Manager.

GEORGE THORSEN—Division Manager, Merchandising.

PAT KOONTZ—Division Manager Major Appliances, TV.

Radio, Records, CB Radios, Stereos.

JACK RUMSEY—Merchandise Manager, Womens Apparel, Girls

Apparel, Lingerie, Infants & Ladies Accessories, Boutique.

WILLIAM MADIGAN—Merchandise Manager, Sundries & Stationery.

Books & Notions.

AARON SASSOON—Merchandise Manager, Garden Supplies.

Household Chemicals, Plastics, Candy, Pets & Domestic.

GEORGE TYLER—Merchandise Manager, Cameras, Film, Computer

& Typewriters, Hardware, Electric Supplies.

JAMES NOUD—Merchandise Manager Christmas Decorations.

Fireplace Equipment, Candles, Patio Department.

JAMES NORD—Merchandise Manager Toys & Wheel Goods.

Mens & Boys Wear, Toys & Wheel Goods, Jewelry, Luggage.

Candles, Fireplace Equipment & Patio Department.

ISAAC MERCADO—Merchandise Manager Housewares, Electrical

Appliances, Giftwares.

BUTCH WASIKOSKI—Merchandise Manager Sporting Goods.

Auto Accessories, Tires, Batteries, Paints.

ROBERT CURLEY—General Manager, Optical Dept.

SYDNEY D'CHUZ—General Manager, Furniture Dept.

MICHAEL MILINOVICH—General Manager, Pharmacy Dept.

SUSAN BRADBURY—Buyer Ladies Accessories, Lingerie & Hosiery.

Girls Apparel.

(Continued)

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

Key Units

## Fedco, Inc. (Continued)

VICEI SCANLON—Buyer Foundations, Infants Wear &  
Infants Furniture.

JENNIFER SHANTEAU—Buyer Fine Jewelry, Costume Jewelry  
& Luggage.

JAMES SCOTT—Buyer Mens & Boys Furnishings.

ELEANOR FRANCK—Buyer Drapes.

TILLIE RIDDLE—Buyer Domestic.

RICHARD AUCCOIN—Buyer Notions & Stationery.

BOB PFAFF—Buyer Sundries.

THOMAS PATRICK—Buyer Toys & Wheel Goods.

LOUIS VAN VELZEN—Buyer Nursery, Garden Center & Pet Supplies.

Plastics.

WILLIAM HEMPHILL—Buyer Sporting Goods.

MAJI IRVIN—Buyer Housewares & Giftwares.

STAN MOLLES—Buyer Photographic Accessories, Vacuum Cleaners.

ROBERT LINDSAY—General Manager Liquor Dept.

MAURICE GARCIA—Buyer Hardware, Plumbing & Electrical Supplies.

RALPH WEIL—Buyer Paints & Paint Accessories.

PHYLLIS GILMOUR—Buyer Radios, Tapes, Phonos & Records.

ROBERT RACHMAN—Buyer TV, Stereos & CB Radios.

JIM MORRIS—Buyer Major Appliances.

BARRY BARSAMIAN—Buyer Tires.

## LESSEES

Men's Clothing—BARR CO.

Shoes—A. C. WINKELMAN CO.

Supermarket & Snack Bar—M & C ENTERPRISES

## Fedco, 3535 S. La Cienega Blvd.

Los Angeles ▲

Telephone: Area Code 213—837-4481

90018

120,000 ft. MEMBERSHIP Branch Discount Dept. Store operated by FEDCO, INC.,  
Los Angeles, Calif.

Complete list of Company Operated Depts and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Los Angeles, Cal.

MATTHEW GROSS—Store Manager.

## K mart, 11507 S. Western

Los Angeles ▲

Telephone: Area Code 213—756-9187

90047

105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 3150 San Fernando Rd.

Los Angeles ▲

Telephone: Area Code 213—257-8261

90065

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 5704 E. Whittier Blvd.

Los Angeles ▲

Telephone: Area Code 213—685-7289

90022

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 6310 W. 3rd St.

Los Angeles ▲

Telephone: Area Code 213—933-7306

90036

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

Zody's Discount Dept. Stores, 2525 Military Ave.

Los Angeles

90084

Telephone: Area Code 213-477-0518

## COMPANY PROFILE (SIC 53 21):

SALES: \$220,000,000 (1979 Estimated)

TOTAL SQ. FT.: 2,800,000

SALES PER SQ. FT.: \$78.57

OWNERSHIP: Hartfield-Zody's, Inc.

EXCHANGES TRADED: NY, P

SYMBOL: HAT

SOURCES: Annual Reports, 10-Ks, DSN and BGI

NEW YORK BUYING OFFICE: 441-8th Ave., New York, N. Y.

Headquarters Office of HARTFIELD ZODYS, INC., Los Angeles, Calif.

Operating Discount Dept. Stores in Tucson (2), Ariz.: Alhambra, Anaheim, Bakersfield, Buena Park, Burbank, Canoga Park, City of Industry, El Monte, Fresno, Fountain Valley, Garden Grove, Hollywood, Huntington Beach, Indio, Inglewood, Long Beach (2), Los Angeles (2), Lynwood, Montebello, North Hollywood, Norwalk, Pasadena, Pomona, Redondo Beach, Riverside, San Bernardino, Santa Ana, Torrance & West Covina, Calif.; Las Vegas & North Las Vegas, Nev. & Albuquerque, N. M.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Infants Wear, Health & Beauty Aids, Candy, Stationery, Greeting Cards, Luggage, Jewelry, Toys, Infants Furniture, Records, Tapes, Photography, Shavers, Calculators, Sporting Goods, Housewares, Giftwares, Electric Housewares, Hardware, Patio, Garden, Home Improvement, Automotive & Home Furnishings.

LEASED DEPTS.—Shoes, Appliances, TV, Radios, Linens, Domestic & Snack Bar.

EDWARD D. SOLOMON—Chairman of the Board, President & Chief Executive Officer.

LEE FREEDMAN—Executive Vice President, Construction, Real Estate, Licensee Relations, Community Affairs & Facilities Management.

ARNOLD SUVAL—Senior Vice President, President Zody's Division.

ELLIOT B. LUBIN—Senior Vice President, President Karl's/Shoe Shop Division & Hartfield Stores Division.

ELIOT I. GREEN—Senior Vice President, Finance & Administration.

WILLIAM WHITE, JR.—Senior Vice President, Secretary, General Counsel.

HAROLD WEINER—Vice President, Administration.

FRANK ANSLOW—Vice President, General Merchandise Manager, Hardlines.

SANFORD HOLZER—Vice President, Advertising.

JOHN S. AARON—Vice President, Real Estate.

WAYNE VEVEKA—Vice President, Retail Operations.

GEORGE LUCIANO—Vice President, Security.

FRANK NEWMAN—Divisional Merchandise Manager, Hardlines.

RON McDERMID—Divisional Merchandise Manager, Hardlines.

RON SMITH—Director of Personnel.

CHARLES LEYTON—Director of Purchasing.

GENE DANCES—Director of Warehouse Operations & Traffic.

SUE WIDMER—Buyer Womens Apparel.

HOWARD HORN—Buyer Mens & Childrens Wear.

DAVE LEITNER—Buyer Mens & Boys Underwear, Hosiery & Belts.

RON BRAUNER—Buyer Jewelry.

HENRY STERN—Buyer Toys & Infants Furniture.

ART HERRERA—Buyer Stationery, Luggage & Greeting Cards.

PHIL LIND—Buyer Health & Beauty Aids, Candy.

LARRY MINDON—Buyer Photography, Calculators & Shavers.

(Continued)

★ Headquarters

▲ over 100,000 ft

■ 50,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## CALIFORNIA (Cont'd.)

Key Units

Zody's Discount Dept. Stores (Continued)

JACK HAMPTON—Buyer Records &amp; Tapes.

NELSON WHITE—Buyer Sporting Goods.

RICHARD SPEAS—Buyer Housewares &amp; Gifts.

HELENA BENNET—Buyer Electric Housewares.

ARNOLD COHEN—Buyer Hardware, Patio, Garden, Home Improvement.

AL WISEMAN—Buyer Home Furnishings.

SAM KRANTZ—Buyer Automotive &amp; Automotive Sound.

## LESSEES

Shoes—KARL'S SHOE STORES, LTD.

Appliances, TV &amp; Radios—WARDS CO.

Linens &amp; Domestic—THREE D DEPTS.

Snack Bar—TOPSY'S INTERNATIONAL

Zody's, 4925 W. Slauson

Los Angeles

90056

Telephone: Area Code 213-299-2832

100,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of

HARTFIELD-ZODYS, INC., Los Angeles, Calif.

Scheduled Opening: El Monte, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.

RON SMITH—Director of Personnel.

ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

Zody's, 437 S. Broadway

Los Angeles

90013

Telephone: Area Code 213-680-2630

100,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of

HARTFIELD-ZODYS, INC., Los Angeles, Calif.

Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.

ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

Zody's, 4050 E. Imperial Hwy.

Lynwood

90282

Telephone: Area Code 213-537-5841

104,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of

HARTFIELD-ZODYS, INC., Los Angeles, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.

ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

K mart, 1504 Howard Rd.

Madera

93637

Telephone: Area Code 209-674-9485

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Fed-Mart, 1200 N. Sepulveda Blvd.

Manhattan Beach

90261

Telephone: Area Code 213-546-2414

100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.

San Diego, Calif.

All Depts. Company Operated, Executives and Merchandise Buyers

listed in San Diego.

VIC YOUNG—Store Manager.

K mart, 1321 W. Yosemite Ave.

Manteca

95336

Telephone: Area Code 209-239-9551

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft

■ 50,000-100,000 ft








● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980








## CALIFORNIA (Cont'd.)

- Value Giant, 900 N. Main St.** Manteca   
Telephone: Area Code 209—239-4171  
35,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
DEAN SMITH—Store Manager.
- Pay Less Store, 625 El Camino Real** Menlo Park   
Telephone: Area Code 415—326-2701  
57,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
RON RIDERS—Store Manager.
- K mart, 1435 J St.** Merced   
Telephone: Area Code 209—722-1522  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 75 Weller Lane** Milpitas   
Telephone: Area Code 408—263-4000  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEE (Other than listed at headquarters)  
Supermarket—PW MARKETS
- Gemco, 24500 Alicia Parkway** Mission Viejo   
Telephone: Area Code 714—768-0441  
107,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
DICK DeKALB—Store Manager.
- Beno's, 3848 McHenry Ave.** Modesto   
Telephone: Area Code 209—526-2851  
87,000 ft. Branch Dept. Store operated by BENO'S, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles.  
LARRY JOHNSON—Store Manager.  
LESSEES (at this store)  
Jewelry & Luggage—EMCEE, INC.  
Service Station—EASTSIDE OIL  
Shoes—SCOA  
Supermarket—NEW DEAL MARKETS
- Gemco, 3405 McHenry Ave.** Modesto   
Telephone: Area Code 209—527-0443  
107,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Leandro.  
HERMAN DAVIS—Store Manager.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC.

## CALIFORNIA (Cont'd.)

- K mart, 2020 W. Briggsmore Ave.** Modesto   
Telephone: Area Code 209—529-6751  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Jewelry—ZALE CORP.
- K mart, 1351 E. Hatch Rd.** Modesto   
Telephone: Area Code 209—521-9610  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, Prescott Rd.** Modesto   
Telephone: Area Code 209—521-6943  
50,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
FLOYD BARNES—Store Manager.
- Pay Less Store, 2401 McHenry** Modesto   
Telephone: Area Code 209—526-1051  
59,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
RON WILSON—Store Manager.
- K mart, 725-728 E. Huntington Dr.** Monrovia   
Telephone: Area Code 213—359-9166  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- The Akron, 5150 N. Plaza Lane** Montclair   
Telephone: Area Code 714—621-7931  
30,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Los Angeles.  
BILL STEVENSON (at Los Angeles)—Vice President, Operations.
- K mart, 9400 Central Ave.** Montclair   
Telephone: Area Code 714—624-5011  
74,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Ready-to-Wear, Mens & Boys—MERCURY DISTRIBUTING  
Jewelry—ZALE CORP.  
Home Improvements—ACME
- Zody's, 2441 Via Campo** Montebello   
Telephone: Area Code 213—722-8820  
100,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York.  
ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- The Akron**, 2095 S. Atlantic Blvd. **Monterey Park** Key  
 Telephone: Area Code 213-284-5996 91754  
 27,000 ft. Branch Promotional Dept. Store operated by **THE AKRON**, Los Angeles, Calif.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Los Angeles.  
**BILL STEVENSON** (at Los Angeles)—Vice President, Operations.
- Gemco**, 555 Showers Dr. **Mountain View** A  
 Telephone: Area Code 415-985-2750 94040  
 115,000 ft. Branch **MEMBERSHIP** Dept. Store operated by General  
 Merchandise Division **GEMCO/MEMCO**, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed at San Leandro.  
**RICHARD REBOZZI**—Store Manager.
- Pay Less Store**, 1040 Grant Rd. **Mountain View** •  
 Telephone: Area Code 415-968-9401 94040  
 57,000 ft. Branch Store operated by **PAY LESS DRUG STORES**, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Oakland.  
**LARRY HOLSTE**—Store Manager.
- K mart**, 681 Lincoln Ave. **Napa** ■  
 Telephone: Area Code 707-224-8544 94588  
 71,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Pay Less Store**, 675 Trancus St. **Napa** ♦  
 Telephone: Area Code 707-252-4644 94558  
 28,500 ft. Branch Store operated by **PAY LESS DRUG STORES**, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Oakland.  
**ED TOLLESON**—Store Manager.
- Fed-Mart**, 2531 Plaza Blvd. **National City** •  
 Telephone: Area Code 714-474-6488 92050  
 40,000 ft. Branch Discount Dept. Store operated by **FED-MART CORP.**,  
 San Diego, Calif.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in San Diego.  
**DAVE LINZEY**—Store Manager.
- Gemco**, 3007 Highland Ave. **National City** A  
 Telephone: Area Code 714-474-7031 92050  
 106,000 ft. Branch **MEMBERSHIP** Dept. Store operated by General  
 Merchandise Division **GEMCO/MEMCO**, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Buena Park.  
**BARNEY STAFFORD**—Store Manager.
- K mart**, 5401 Thornton Ave. **Newark** ■  
 Telephone: Area Code 415-796-0330 94580  
 65,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Pay Less Store**, 35080 Newark Blvd. **Newark** •  
 Telephone: Area Code 415-796-4800 94580  
 35,000 ft. Branch Store operated by **PAY LESS DRUG STORES**, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Oakland.  
**LIONEL ARCHAMBAULT**—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    • 30,000-60,000 ft.    ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

- The Treasury**, 5789 Mowry Ave. **Newark** Key Value  
 Telephone: Area Code 415-792-3100 94580  
 150,000 ft. Branch Self-Service Dept. Store operated by **THE TREASURY STORES**  
 Granada Hills, Calif. Division of **J. C. PENNEY CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Granada Hills.  
**JOHN P. HERRON** (at Granada Hills)—Director.
- K mart**, 3665 Elk Horn Blvd. **North Highlands** ■  
 Telephone: Area Code 916-331-9844 95860  
 71,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Rasco-Tempo**, 6051 Wat Ave. **North Highlands** •  
 Telephone: Area Code 916-331-9896 95860  
 50,000 ft. Branch Self-Service Dept. Store operated by **RASCO STORES**, Burbank,  
 Calif., a Division of **GAMBLE-SKOGMO, INC.**, St. Louis Park, Minn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Burbank.  
**A. SPRAGUE**—Store Manager.
- Gemco**, 11051 Victory Blvd. **North Hollywood** A  
 Telephone: Area Code 213-760-2810 91606  
 107,000 ft. Branch **MEMBERSHIP** Dept. Store operated by General  
 Merchandise Division **GEMCO/MEMCO**, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Buena Park.  
**MARV BUSSE**—Store Manager.
- K mart**, 13005 Sherman Way **North Hollywood** A  
 Telephone: Area Code 213-764-0250 91605  
 100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Zody's**, 12727 Sherman Way **North Hollywood** A  
 Telephone: Area Code 213-764-9400 91605  
 104,000 ft. Branch Discount Dept. Store operated by **ZODYS DIVISION** of  
**HARTFIELD-ZODYS, INC.**, Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.  
**ARNOLD SUVAL** (at Los Angeles)—President, Zody's Division.
- K mart**, Cherry Ave. **North Long Beach** ■  
 Telephone: Area Code 213-531-6400 90807  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Pay Less Store**, 2419 Del Paso Blvd. **North Sacramento** •  
 Telephone: Area Code 916-922-7007 95815  
 40,000 ft. Branch Store operated by **PAY LESS DRUG STORES**, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Oakland.  
**RAY DIRMAYER**—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    • 30,000-60,000 ft.    ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

## Fed-Mart, 8999 Balboa Ave.

Telephone: Area Code 213-886-9243

100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.

All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.

JOE SPERANZA—Store Manager.

Northridge

91323

## K mart, 19600 Plummer St.

Telephone: Area Code 213-886-9400

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Northridge

91324

## Zody's 10901 E. Imperial Hwy.

Telephone: Area Code 213-884-2711

100,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S INC., Los Angeles, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles &amp; New York, N. Y.

ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

Norwalk

90850

## Pay Less Drug Stores, 8000 Edgewater Dr.

Telephone: Area Code 415-635-9600

COMPANY PROFILE (SIC 53 21):

SALES: \$276,396,000 (1/3/79—does not include leased depts.)

TOTAL SELLING SQ. FT.: 1,810,100

SALES PER SELLING SQ. FT.: \$152.71

OWNERSHIP: Public

TRADED: OTC

SYMBOL: PLDS (NASDAQ)

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Super Drug &amp; General Merchandise Stores. Listed as PAY LESS STORES as follows:

CALIFORNIA—Alameda, Bakersfield, Carmichael, Castro Valley, Citrus Heights, Clavis, Concord, Cupertino, Dublin, El Cerrito, Fremont, Fresno (3), Hayward (2), Lodi, Menlo Park, Modesto (2), Mountain View, Napa, Newark, North Sacramento, Oakland, Pleasant Hill, Rancho Cordova, Rohnert Park, Roseville, Sacramento (4), Salinas, San Francisco, San Jose (5), San Mateo, San Pablo, San Rafael, Santa Rosa, South Lake Tahoe, Stockton (2), Vallejo & Visalia.

HAWAII—Aiea Park, Hauula, Hilo, Honolulu (3), Kailua, Waimalu, Waipahu & Windward.

NEVADA—Reno & Sparks.

COMPANY OPERATED DEPTS.—

Drugs, Housewares, Hardware, Auto Accessories, Cosmetics, Toys, Sporting Goods, Paints, Records, Nursery, Stationery, Greeting Cards, Garden Supplies, Small Appliances, Tobacco.

Shop, Liquor, Cameras, Mens & Ladies Wear, Shoes, Domestic & Home Improvements.

LEASED DEPTS.—Jewelry &amp; Snack Bar.

DONALD J. EATON—Chairman of the Board, President &amp; Chief Executive Officer.

LEONARD T. WOOD—Senior Vice President, Finance &amp; Administration.

KRIS HOFFMAN—Vice President, Store Development.

THOMAS CASSIDY—Vice President, Management Information Services.

HARVEY DURAND—Divisional Vice President.

GERALD HAACK—Divisional Vice President.

THOMAS WESTON—Hawaii Division Vice President.

JOHN S. YOUNG—Vice President Merchandising.

PHILLIP W. ENSOR—Secretary &amp; Treasurer.

JOHN LEONE—Controller.

RICHARD LAIBLE—Director of Construction &amp; Store Planning.

(Continued)

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC. 1980

## CALIFORNIA (Cont'd.)

Key Units

## Pay Less Drug Stores (Continued)

JOSEPH BROWNE—Real Estate Manager.  
ADELLE DI GIORGIO—Director Management Development.  
BETTY CUTTER—Director of Personnel Administration.  
JACKIE GILL—Assistant Personnel Director.  
EDDIE KUWAYE—Director Advertising.  
ROBERT T. AUSFAHL—Pharmacy Supervisor.  
PAUL DIGRAZIA—Pharmacy Supervisor.  
CECIL RUSSELL—General Merchandise Supervisor.  
ALLEN L. SHAVER—General Merchandise Supervisor.  
STEVE SAUNDERS—General Merchandise Supervisor.  
LYNN DODSON—General Merchandise Buyer.  
DICK LUCAS—General Merchandise Buyer.  
MIKE MONAHAN—General Merchandise Buyer.  
LOU KAUFMAN—General Merchandise Buyer.  
CINDY GASTON—General Merchandise Buyer.  
HOPE STONE—General Merchandise Buyer.  
PETE SCHIFF—General Merchandise Buyer.  
FRANCES HAEBER—Cosmetics Supervisor.  
GREG CICHOCKI—Soft Goods Supervisor.

## LESSEES

Jewelry—CONTINENTAL DISTRIBUTORS

Snack Bar—TOPSY'S INTERNATIONAL

See Division:

Hawaiian Division, Honolulu, Hawaii

NOTE: At press time, Pay Less Drug Stores, Oakland, Calif. is in the process of being acquired by Pay Less Drug Stores Northwest, Inc., Beaverton, Ore.

## Pay Less Stores, 5100 Broadway

Telephone: Area Code 415-854-2569

70,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise lines listed in Oakland.

DENNIS HAWKINS—Store Manager.

Oakland

94611

## Fed-Mart, 1702 Oceanside Blvd.

Telephone: Area Code 714-757-1783

40,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.

All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.

DAVE BARNETT—Store Manager.

Oceanside

92054

## Gemco, 2255 El Camino Real

Telephone: Area Code 714-433-9900

104,000 ft. Branch MEMBERSHIP Dept. Store operated by General

Merchandise Division GEMCO/MENCO, Buena Park, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.

WILLIAM MATHWIG—Store Manager.

Oceanside

92054

## K mart, 1547 Mission Ave.

Telephone: Area Code 714-433-9211

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Oceanside

92054

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC. 1980



## CALIFORNIA (Cont'd.)

- Fed-Mart, 1333 N. Mountain Ave.** Ontario <sup>Key</sup> ▲  
 Telephone: Area Code 714—883-0741  
 144,000 ft. Branch Discount Dept. Store operated by **FED-MART CORP.**,  
 San Diego, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in San Diego.  
**JERRY LYLES**—Store Manager.
- +K mart, 2530 S. Euclid Ave.** Ontario ■  
 Projected Opening of 84,000 ft. Branch Discount Dept. Store to be operated by  
**K MART CORP.**, Troy, Mich.
- The Akron, 1407 W. Chapman** Orange ●  
 Telephone: Area Code 714—880-0721  
 22,000 ft. Branch Promotional Dept. Store operated by **THE AKRON**, Los Angeles, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Los Angeles.  
**BILL STEVENSON** (at Los Angeles)—Vice President, Operations.
- K mart, 1855 N. Tustin St.** Orange ■  
 Telephone: Area Code 714—837-4100  
 95,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- The Treasury, 700 City Drive S.** Orange ▲  
 Telephone: Area Code 714—836-4900  
 180,000 ft. Branch Self-Service Dept. Store operated by **THE TREASURY STORES**  
 Granada Hills, Calif., Division of **J. C. PENNEY CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Granada Hills.  
**JOHN P. HERRON** (at Granada Hills)—Director.
- K mart, 1160 Oroville Dam Blvd.** Oroville ●  
 Telephone: Area Code 916—533-5480  
 55,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Fed-Mart, 2505 Vineyard Ave.** Oxnard ▲  
 Telephone: Area Code 805—485-2161  
 100,000 ft. Branch Discount Dept. Store operated by **FED-MART CORP.**,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
**ADRAIN FOURNIER**—Store Manager.
- K mart, 1345-55 W. Channel Islands Blvd.** Oxnard ▲  
 Telephone: Area Code 805—487-8505  
 117,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Fed-Mart, 9725 Laurel Canyon Blvd.** Pacoima ▲  
 Telephone: Area Code 213—896-8155  
 100,000 ft. Branch Discount Dept. Store operated by **FED-MART CORP.**,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
**MIKE NISSEN**—Store Manager.

\* headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

- Gemco, 14210 Van Nuys Blvd.** Pacoima ▲  
 Telephone: Area Code 213—896-7431  
 124,000 ft. Branch MEMBERSHIP Dept. Store operated by General  
 Merchandise Division **GEMCO/MEMCO**, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Buena Park.  
**JOE WINTERS**—Store Manager.
- Steve's Discount House, 277 E. Palmdale Blvd.** Palmdale ◆ 1  
 Telephone: Area Code 805—947-0102  
 22,000 ft. Discount Store.  
 All Depts. Company operated including Furniture, Floor Coverings,  
 Housewares, Hardware, Paint, Toys, Garden Center, Records, Auto  
 Accessories, Luggage, Cigarettes.  
**STEVE P. EVANS**—President.  
**FRANCIS SPERLING**—Vice President.
- The Akron, 3675 Colorado Blvd.** Pasadena ●  
 Telephone: Area Code 213—681-2451  
 33,000 ft. Branch Promotional Dept. Store operated by **THE AKRON**,  
 Los Angeles, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Los Angeles.  
**BILL STEVENSON** (at Los Angeles)—Vice President, Operations.
- Fedco, 3111 E. Colorado Blvd.** Pasadena ▲  
 Telephone: Area Code 213—449-8820  
 112,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by  
**FEDCO, INC.**, Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Los Angeles, Calif.  
**FRANK TOSCANO**—Store Manager.
- Zody's, 900 N. Lake St.** Pasadena ●  
 Telephone: Area Code 213—794-1141  
 40,000 ft. Branch Discount Dept. Store operated by **ZODYS DIVISION** of  
**HARTFIELD-ZODYS, INC.**, Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.  
**ARNOLD SUVAL** (at Los Angeles)—President, Zody's Division.
- K mart, 8909 Washington Blvd.** Pico Rivera ■  
 Telephone: Area Code 213—949-0931  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Tanne, Inc., 4901 Gregg Rd.** Pico Rivera ●  
 Telephone: Area Code 213—892-0601  
 WEST COAST BUYING OFFICE for **GEMCO/MEMCO**, Buena Park, Calif.,  
 Division of **LUCKY STORES, INC.**, Dublin, Calif.  
**CLAY McALPIN**—Vice President, Director of Apparel Operations.  
**BOB PLEVIN**—Vice President, Store Operations Specialist.  
**DOMINIC ESPOSITO**—Merchandise Manager Mens &  
 Childrens Wear.  
**KENNY MacDONALD**—Merchandise Ladies Ready-to-Wear.  
**DAVID SCHACHTER**—Merchandise Ladies Sportswear.  
**JOHN NOWAK**—Merchandise Mens Wear.  
**GARIE COX**—Buyer Ladies Apparel.

(Continued)

\* headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

## Tanne, Inc. (Continued)

SAMI BEERMAN—Buyer Ladies Sportswear,  
TERRY ROCHE—Buyer Ladies Sportswear,  
SHELDON SYCHER—Buyer Lingerie & Hosiery,  
MARY ANN REARDON—Buyer Girls,  
JAY del TORO—Buyer Boys Wear,  
SERGIO GUTMAN—Buyer Mens Furnishings,  
MARVIN SCHAFFER—Buyer Mens Slacks & Sportswear,  
CHUCK BARRY—Buyer Mens Sportswear,  
BILL GUST—Buyer Infant Furniture,  
JOHN SCHAEFER—Head Buyer Domestic,  
JOHN GINN—Buyer Domestic,  
MIKE MEYER—Buyer Domestic,  
JEFF WOODMAN—Buyer Domestic.

## Pay Less Store, 31 Fairlane Dr.

Telephone: Area Code 916—826-0882

34,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES,  
NORTHWEST, INC., Beaverton, Ore.

All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in Beaverton.

JIM HAMILTON—Store Manager.

## Hogan's Stores, Inc., 1500 Contra Costa Blvd.

Telephone: Area Code 415—986-1985

11,000 ft. Discount Store operating branches (not listed) in Santa Rosa (5,000 ft.) &  
Pleasant Hills (5,000 ft.).

All Depts. Company Operated including Mens Wear, Family Shoes,  
Housewares, Hardware, Sporting Goods, Auto Accessories & Luggage.  
Estimated Sales: \$2,000,000

RALPH HOGAN, JR.—President, Sales Promotion Manager & Buyer,  
BYRON SMITH—Store Manager & Buyer.

## K mart, 777 Concord Ave.

Telephone: Area Code 415—825-7100

65,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Pay Less Store, 2130 Contra Costa Blvd.

Telephone: Area Code 415—485-2450

42,700 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Oakland.

JOHN LITTLE—Store Manager.

## The Treasury, 560 Contra Costa Blvd.

Telephone: Area Code 415—798-7700

152,010 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES  
Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Granada Hills.

JOHN P. HERRON (at Granada Hills)—Director.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

## Gemco, 1955 N. Indian Hill Blvd.

Telephone: Area Code 714—821-4865

106,000 ft. Branch MEMBERSHIP Dept. Store operated by General  
Merchandise Division GEMCO/MEMCO, Buena Park, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives listed in Buena Park.

MIKE BORGER—Store Manager.

## Zodys, 1444 E. Holt Dr.

Telephone: Area Code 714—822-1164

104,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of  
HARTFIELD-ZODYS, INC., Los Angeles, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Los Angeles and New York, N. Y.

ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

## K mart, 1061 W. Henderson Ave.

Telephone: Area Code 209—781-1970

11,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 2344 Sunrise Blvd.

Telephone: Area Code 916—635-3400

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Pay Less Stores, 2868 Zinfandel Ave.

Telephone: Area Code 916—635-8201

38,700 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Oakland.

GARY MALLOY—Store Manager.

## K mart, 235 S. Main St.

Telephone: Area Code 916—529-0111

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 2685 Hilltop Dr.

Telephone: Area Code 916—246-3770

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Pay Less Store, 1400 Market St.

Telephone: Area Code 916-243-3511

50,000 ft. Branch Discount Store operated by PAY LESS DRUG STORES,  
NORTHWEST, INC., Beaverton, Ore.

All Depts. Company Operated except Shoes, Executives and Merchandise  
Buyers listed in Beaverton.

ED BRING—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

**Fed-Mart, 631 Orange St.** Redlands 92373  
 Telephone: Area Code 714-792-1454  
 20,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
 AUBREY SIMMONS—Store Manager.

**K mart, 1625 W. Redlands Blvd.** Redlands 92373  
 Telephone: Area Code 714-793-0711  
 24,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Zody's, 1413 Hawthorne Blvd.** Redondo Beach 92078  
 Telephone: Area Code 213-371-7511  
 85,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles and New York, N.Y.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

**Gemco, 2485 El Camino Real** Redwood City 94061  
 Telephone: Area Code 415-365-4500  
 100,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 DICK IONES—Store Manager.

**K mart, 1155 Veteran's Blvd.** Redwood City 94063  
 Telephone: Area Code 415-364-7640  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Beno's, 1580 E. Manning** Reedley 93654  
 Telephone: Area Code 209-638-9253  
 59,000 ft. Branch Self-Service Dept. Store operated by BENO'S, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles.  
 ED AKIN—Store Manager.

**Fed-Mart, 552 W. Foothill Blvd.** Rialto 92378  
 Telephone: Area Code 714-875-9996  
 24,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Diego.  
 JOHN MARTIN—Store Manager.

**K mart, 850 E. Foot Hill Blvd.** Rialto 92378  
 Telephone: Area Code 714-875-4610  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* Headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

**K mart, 1327 N. Norma** Ridgecrest 93555  
 Telephone: Area Code 714-446-6591  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Gemco, 3333 Arlington Ave.** Riverside 92508  
 Telephone: Area Code 714-784-0220  
 104,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 RON HANSTEIN—Store Manager.

**Gemco, 10471 Magnolia** Riverside 92505  
 Telephone: Area Code 714-359-2051  
 102,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 MIKE MCCONNELL—Store Manager.

**K mart, 3001 Iowa Ave.** Riverside 92507  
 Telephone: Area Code 714-784-2383  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 7200 Arlington Ave.** Riverside 92503  
 Telephone: Area Code 714-687-6920  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**The Treasury, 3520 Tyler St.** Riverside 92503  
 Telephone: Area Code 714-687-9700  
 190,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N.Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
 JOHN P. HERRON (at Granada Hills)—Director.

**Zody's, 3700 Tyler St.** Riverside 92503  
 Telephone: Area Code 714-687-7474  
 100,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of HARTFIELD-ZODY'S INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N.Y.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

**Pay Less Store, 6345 Commerce Blvd.** Rohnert Park 94928  
 Telephone: Area Code 707-584-7400  
 42,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
 BOY MARTIN—Store Manager.

\* Headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- Pay Less Store, 1617 Douglas Blvd.** Roseville  
 Telephone: Area Code 916-782-4481  
 36,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
 STU STRYKER—Store Manager.
- Gemco, 2505 Riverside Blvd.** Sacramento  
 Telephone: Area Code 916-444-8100  
 100,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete List of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 BUTCH YASUI—Store Manager.
- Gemco, 5001 Madison Ave.** Sacramento  
 Telephone: Area Code 916-331-6480  
 100,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 KEN AWES—Store Manager.
- Gemco, 1919 Fulton Ave.** Sacramento  
 Telephone: Area Code 916-486-5880  
 107,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 GARY KAHOKA—Store Manager.
- Gold Circle, 3400 Arden Way** Sacramento  
 Telephone: Area Code 916-483-4932  
 110,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Sunnyvale, Calif., Division of GOLD CIRCLE, Worthington, Ohio.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Worthington.  
 JACK DOYLE (at Worthington)—Senior Vice President.  
 Store Operations.
- Gold Circle, 7301 Greenback Lane** Sacramento  
 Telephone: Area Code 916-726-4416  
 110,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Sunnyvale, Calif., Division of GOLD CIRCLE, Worthington, Ohio.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Worthington.  
 JACK DOYLE (at Worthington)—Senior Vice President.  
 Store Operations.
- Gold Circle, 6525 Florin Rd.** Sacramento  
 Telephone: Area Code 916-392-5281  
 110,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Sunnyvale, Calif., Division of GOLD CIRCLE, Worthington, Ohio.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Worthington.  
 JACK DOYLE (at Worthington)—Senior Vice President.  
 Store Operations.

◆ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

- K mart, 5400 Auburn Blvd.** Sacramento  
 Telephone: Area Code 916-331-5505  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Jewelry—ZALE CORP.
- K mart, 5100 Stockton Blvd.** Sacramento  
 Telephone: Area Code 916-452-7681  
 90,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Jewelry—ZALE CORP.
- K mart, 2000 Howe Ave.** Sacramento  
 Telephone: Area Code 916-922-6721  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 1730 Watt Ave.** Sacramento  
 Telephone: Area Code 916-483-1361  
 60,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
 PHIL SMITH—Store Manager.
- Pay Less Store, 4020 Florin Rd.** Sacramento  
 Telephone: Area Code 916-421-3580  
 45,900 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
 JOE BAHLE—Store Manager.
- Pay Less Store, 1012 "K" St.** Sacramento  
 Telephone: Area Code 916-443-2518  
 28,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
 BILL WEISKER—Store Manager.
- Rasco-Tempo, 8387 Folsom Blvd.** Sacramento  
 Telephone: Area Code 916-383-5541  
 82,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif., a Division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Burbank.  
 J. W. LANE—Store Manager.
- Woolco Dept. Store, Stockton Blvd. & 65th St.** Sacramento  
 Telephone: Area Code 916-391-8711  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York City.  
 G. W. NELSON (at New York)—President.

◆ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- Woolco Dept. Store, Madison Ave.** Sacramento 95842  
Telephone: Area Code 916-334-2021  
90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Arden St.** Sacramento 95815  
Telephone: Area Code 916-929-4697  
90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- K mart, 1050 N. Davis Rd.** Salinas 93908  
Telephone: Area Code 408-757-3601  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Monte Mart, 1030 E. Alisal Rd.** Salinas 93901  
Telephone: Area Code 408-372-7555  
110,000 ft. Branch Discount Dept. Store operated by MONTE MART, Del Rey Oaks, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Lines listed in Del Rey Oaks.  
STANLEY FONG—Store Manager.  
LESSEES (other than listed at headquarters)  
Domestics, Drugs, Tobacco, Records & Stationery—ALBERTSON'S  
Snack Bar—DEAN ATKINS  
Service Stations—U. S. A. PETROLEUM
- Pay Less Store, 880 Northridge Shopping Center** Salinas 93901  
Telephone: Area Code 408-449-5451  
25,600 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise lines listed Oakland.  
DOUG HIRSCH—Store Manager.
- Value Giant, 1045 N. Main St.** Salinas 93901  
Telephone: Area Code 408-424-7339  
21,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
CONRAD GOERI—Store Manager.
- The Akron, 911 "E" St.** San Bernardino 92408  
Telephone: Area Code 714-884-3221  
23,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated. Executives and Buyers listed in Los Angeles.  
BILL STEVENSON (at Los Angeles)—Vice President, Operations.
- Fedco, 570 S. Mt. Vernon** San Bernardino 92410  
Telephone: Area Code 714-886-4181  
140,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by FEDCO, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles, Cal.  
EDWIN LOQUET—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

- Fed-Mart, 499 Orange Show Rd.** San Bernardino 92408  
Telephone: Area Code 714-889-0841  
140,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Diego.  
BRUCE TAYLOR—Store Manager.
- Fed-Mart, 1055 N. 21st** San Bernardino 92405  
Telephone: Area Code 714-882-3721  
100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
AL CHAPPELL—Store Manager.
- Gemco, 2380 N. Sterling** San Bernardino 92404  
Telephone: Area Code 714-886-6911  
100,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
DON DOMMER—Store Manager.
- K mart, 999 N. Waterman Ave.** San Bernardino 92410  
Telephone: Area Code 714-888-5784  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zody's, 555 W. 2nd St.** San Bernardino 92401  
Telephone: Area Code 714-888-8851  
100,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N.Y.  
ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.
- Fed-Mart** San Carlos 94070  
Telephone: Unavailable at press time  
100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
HANS W. SCHOEPLIN (at San Diego)—President.
- K mart, 550 Camino de Estrella** San Clemente 92672  
Telephone: Area Code 714-496-7811  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- The Akron, Mission Valley Center West** San Diego 92110  
Telephone: Area Code 714-291-0735  
35,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Los Angeles.  
BILL STEVENSON (at Los Angeles)—Vice President, Operations.

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd)

## Fedco, 54th St. &amp; Euclid Ave.

Telephone: Area Code 714-262-2411

60,000 H. Branch MEMBERSHIP Discount Dept. Store operated by FEDCO, INC.,  
Los Angeles, Cal.Complete list of Company Operated Depts and Leased Depts, with names  
of Executives and Merchandise Buyers listed in Los Angeles, Cal.

BILL MASON—Store Manager.

San Diego

92105

## The Fed-Mart Corp., 3851 Rosecrans

Telephone: Area Code 714-574-7111

COMPANY PROFILE (SIC 53 21):

SALES: \$354,630,000 (9/2/79)

975,029,000 (includes leased depts.)

TOTAL SQ. FT.: 5,615,000

SALES PER SQ. FT.: \$173.65

OWNERSHIP: Public

EXCHANGES TRADED: AS, P

SYMBOL: FMI

SOURCES: Annual Reports, 10-Ks, DSN and BGI

MAILING ADDRESS: P. O. Box 80848, San Diego, Calif. 92138

Headquarters Office for chain of Discount Dept. Stores listed as follows:

ARIZONA—Mesa, Phoenix (5), Tempe, Tucson (3), Window Rock &amp; Yuma,

Covina, Culver City, El Cajon (3), Escondido, Garden Grove (2), Goleta (2),

Huntington Beach, Indio, La Habra, La Mesa, Lancaster, Long Beach (3),

Manhattan Beach, National City, Northridge, Oceanside, Ontario, Oxnard,

Pacoma, Redlands, Rialto, San Bernardino (2), San Carlos, San Diego (7),

Southgate, Torrance (2) &amp; Westminster.

NEW MEXICO—Las Cruces.

TEXAS—Brownsville, College Station, Dallas (2), El Paso (2), Houston (4),

Pasadena (2), San Antonio (2) &amp; Victoria.

All Depts. Company Operated including Ladies, Mens &amp; Childrens Wear,

Linen, Domestic, Furniture, Housewares, Hardware, Paint, Sporting

Goods, Garden Center, Patio, Nursery, Drugs, Jewelry, Records, Shoes,

Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto

Accessories, Tires, Battery Service, Luggage, Tobacco Shop, Supermarket,

Snack Bar, Fabrics, Sewing Notions, Books, Tapes, Giftwares, Liquor,

Deli, Bakery, Sundries, Imports.

HEINZ L. GUNDLACH—President.

LAWRENCE M. SHERMAN—Executive Vice President.

R. H. QUAYLE—Executive Vice President, Merchandising.

DAVID L. DOTEN—Executive Vice President, Operations.

WILLIAM SLINNEY—Executive Vice President, Finance.

ED MARON—Executive Vice President, Food &amp; Sundries.

JAMES I. VIGUE—Senior Vice President, Director of Operations,

Los Angeles Division.

DALE A. CHRISTY—Vice President, Systems and Communications.

WILLIAM GOODLATT—Vice President, Personnel.

THOMAS H. BICHES—Vice President, Director of Operations,

Arizona Division.

JOHN M. SHANKLIN—Vice President, Controller.

CHARLES BURNETT—Vice President, General Merchandise

Manager Pharmacy.

JOHN J. HARRIS—Vice President, Merchandise Planning.

FRANK WILSON—Vice President, Director of Operations.

NATHAN ZECHTER—Vice President, Advertising &amp; Sales Promotion.

RAY BALWIERCZAK—Vice President, Director of Wholesale.

NORMAN ALPERT—Vice President, Hardlines.

HARRY STEINER—Vice President, General Merchandise

Manager Automotive.

BILL MOTTS—Vice President, Corporate Facilities.

(Continued)

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

Key Units

## Fed-Mart Corp. (Continued)

JOE BASSE—Assistant Merchandise Manager, Sundries,  
California & Arizona.ED CRAMER—Assistant Merchandise Manager, Food,  
California & Arizona.

## MERCHANDISING PERSONNEL

ELLEN GEISS—Divisional Merchandise Manager Womens Wear.

F. TANNER—Buyer Dresses, Coats, Suits, Swimwear &amp; Plus Sizes.

S. SWIFT—Buyer Bottoms.

C. LEXUS—Buyer All Tops.

L. SCOTT—Buyer Loungewear, Intimate Apparel, Sleepwear.

A. WALLENSTEIN—Divisional Merchandise Manager Mens &amp;

Boys Wear.

T. TUCKER—Senior Buyer Mens Tops, Sportswear &amp; Outerwear.

A. HECHT—Buyer Bottoms &amp; Coordinates.

T. ROSENBERG—Buyer Boys Wear (4-18).

J. KELLY—Buyer Mens &amp; Boys Accessories &amp; Work Clothes.

OPEN—Divisional Merchandise Manager Childrens Wear.

D. LaCARRUBBA—Buyer All Girls Wear (3-5x &amp; 7-14).

C. WIGHTMAN—Buyer All Infants &amp; Toddlers Wear &amp;

Juvenile Furniture.

NORMAN ALPERT—General Merchandise Manager Hardware

&amp; Appliances.

SONNY NOVODOR—Buyer Major Appliances, Electronics &amp; Sound.

AL ROSENBERG—Buyer Traffic Appliances, Electricals, TV &amp;

TV Games.

LANNY LAWSON—Buyer Cameras, Calculators, Typewriters &amp;

Office Machines.

ARNIE BROCKMIRE—Buyer Paint &amp; Paint Sundries, Building &amp;

Construction Supplies, Plumbing, Cooling &amp; Heating.

Hardware Sundries.

DENIS BUSCH—Buyer Electrical, Shelving, Cabinets, Hand &amp;

Power Tools.

JIM PYNE—Buyer Gas, Tires &amp; Batteries.

DICK WILCOX—Buyer Auto &amp; TBA.

RAY STONE—General Merchandise Manager Home &amp; Leisure.

VINCE CICCONE—Buyer Housewares.

HENRY HOLT—Buyer Giftwares.

CARL KUSONO—Buyer Sporting Goods.

MARTY LINSEY &amp; JOHN EAGAN—Buyers Toys.

DAN COOK—Buyer Green Goods.

DON TONKINS—Buyer Flowers.

MIKE BYRUM—Buyer Nursery Hardware.

AL WEISENFELD—Buyer Patio &amp; Seasonal, Trim-A-Tree.

## Fed-Mart, 6405 El Cajon Blvd.

San Diego ◆

Telephone: Area Code 714-286-3060

24,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.

San Diego, Calif.

All Depts. Company Operated, Executives and Merchandise Buyers

listed in San Diego.

SONNY EARP—Store Manager.

## Fed-Mart, 8788 Navajo Rd.

San Diego ●

Telephone: Area Code 714-460-7880

45,000 ft. Branch Discount Dept. Store operated by FED-MART CORP.

San Diego, Calif.

All Depts. Company Operated, Executives and Merchandise Buyers

listed in San Diego.

JIM CHIARAMONTE—Store Manager.

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- Fed-Mart, 3245 Sports Arena Blvd.** San Diego <sup>Key</sup> <sub>92110</sub>  
 Telephone: Area Code 714-226-1122  
 90,000 ft. Branch Discount Dept. Store operated by **FED-MART CORP.**,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
**DALE JAIN**—Store Manager.
- Fed-Mart, 5454 Balboa Ave.** San Diego <sup>Key</sup> <sub>92117</sub>  
 Telephone: Area Code 714-278-9520  
 90,000 ft. Branch Discount Dept. Store operated by **FED-MART CORP.**,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
**BERT LEVINE**—Store Manager.
- Fed-Mart, 301 University Ave.** San Diego <sup>Key</sup> <sub>92103</sub>  
 Telephone: Area Code 714-295-8274  
 10,000 ft. Branch Discount Dept. Store operated by **FED-MART CORP.**,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
**WAYNE TIMM**—Store Manager.
- Fed-Mart, 8001 Othello St.** San Diego <sup>Key</sup> <sub>92111</sub>  
 Telephone: Area Code 714-277-0730  
 100,000 ft. Branch Discount Dept. Store operated by **FED-MART CORP.**,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
**JOE HENDERSON**—Store Manager.
- Fed-Mart, 8611 University Ave.** San Diego <sup>Key</sup> <sub>92115</sub>  
 Telephone: Area Code 714-583-6611  
 100,000 ft. Branch Discount Dept. Store operated by **FED-MART CORP.**,  
 San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in San Diego.  
**GORDON BIDDICK**—Store Manager.
- Gemco, 7725 Balboa Ave.** San Diego <sup>Key</sup> <sub>92111</sub>  
 Telephone: Area Code 714-292-1680  
 105,000 ft. Branch **MEMBERSHIP** Dept. Store operated by General  
 Merchandise Division **GEMCO/MEMCO**, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Buena Park.  
**DUANE LANGFORD**—Store Manager.
- Jetco Discount Stores, 1202 University Ave.** San Diego <sup>Key</sup> <sub>92103</sub>  
 Telephone: Area Code 714-299-3880  
 30,000 ft. Discount Dept. Store operating branch stores listed in Chula Vista,  
 El Cajon & Escondido, Calif.  
 All Depts. Company Operated including Furniture & Appliances,  
 & Appliances.  
**RALPH BURNI**—President, General Manager, Buyer Furniture  
 & Appliances.  
**DEAN BURNI**—Vice President & Buyer.  
**ALAN WEXLER**—Controller.  
**ART SALAZAR**—Buyer Furniture.

★ Headquarters

▲ over 100,000

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

- K mart, 5405 University Ave.** San Diego <sup>Key</sup> <sub>92105</sub>  
 Telephone: Area Code 714-286-9733  
 104,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart, 7655 Clairemont Mesa Blvd.** San Diego <sup>Key</sup> <sub>92111</sub>  
 Telephone: Area Code 714-279-8823  
 100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart, 9955 Mira Mesa Blvd.** San Diego <sup>Key</sup> <sub>92131</sub>  
 Telephone: Area Code 714-578-1810  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Marshall's, 3902 Clairmont Sq.** San Diego <sup>Key</sup> <sub>92117</sub>  
 Telephone: Area Code 714-272-5130  
 30,000 ft. Branch Discount Dept. Store operated by **MARSHALL'S, INC.**,  
 Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Woburn.  
**AL BERGERON** (at Woburn)—Vice President, Operations.
- K mart, 14701 Rinaldi St.** San Fernando <sup>Key</sup> <sub>91340</sub>  
 Telephone: Area Code 213-385-3121  
 45,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.  
**LESSEES** (at this store)  
 Ladies, Mens & Childrens Wear—**MERCURY DISTRIBUTING**  
 Shoes—**SHOE CORPORATION OF AMERICA**
- G E T, 34th Ave. & Sloat Blvd.** San Francisco <sup>Key</sup> <sub>94132</sub>  
 Telephone: Area Code 415-661-4730  
 123,000 ft. Discount Dept. Store.  
 All Depts. Leased including Ladies, Mens & Childrens Wear, Family Shoes,  
 Linens, Domestic, Draperies, Hardware, Home Improvement, Paint,  
 Wallpaper, Toys, Sporting Goods, Drugs, Appliances, TV, Radios,  
 Stationery, Greeting Cards, Cameras, Auto Accessories, Housewares,  
 Jewelry, Garden Center, Supermarket, Snack Bar & Furniture.  
**DAVID STRAUS**—President.  
**IRA PHELPS**—Store Manager.  
**RAY JANG**—Controller, Store Planning & Development.  
**MERV RODRIGUEZ**—Fixtures & Equipment Buyer.  
**NEIL HARID**—Display Manager.  
**ED BANLES**—Construction & Maintenance Manager.  
**LESSEES**  
 Ladies Wear—**PATIO**  
 Childrens Wear—**MOTHER GOOSE**  
 Mens Wear—**LAKE SHORE INC.**

(Continued)

★ Headquarters

▲ over 100,000

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

Auto Accessories, Hardware, Home Improvement, Paint,  
 Linens, Domestic & Draperies—BEKKO  
 Furniture—G E T FURNITURE  
 Toys—TODD'S TOYS  
 Sporting Goods—LAKESIDE  
 Stationery & Greeting Cards—MODLINS  
 Wallpaper—PLAZA HARDWARE  
 Appliances, TV, Radios—MB APPLIANCES  
 Drugs—SLOAT DRUG  
 Housewares—TEG  
 Supermarket—LUCKY STORES  
 Snack Bar—BILL'S PLACE  
 Garden Center—SLOAT GARDEN CENTER  
 Jewelry—NATALIE'S  
 Cameras—DENWIL  
 Optometrist—DRS. FELDMAN & FARONE  
 Snack Bar—TACO THE TOWN  
 Liquor Store—LMI

## Pay Less Store, 3975 Alemany Rd.

Telephone: Area Code 415-334-9660

70,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.

ROBERT MYSELY—Store Manager.

San Francisco ■

94132

## Top Dept. Store, 611 Barnaveld Ave.

Telephone: Area Code 415-282-4363

65,000 ft. Branch Discount Dept. Store operated by VOLUME MERCHANDISE, INC. New York, N.Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

DAN SIERRA—General Manager.

LESSEES

Wigs—TOP WIGS

Family Shoes—J & D SHOES

Sundries—KORPAC INTERNATIONAL

Auto Supplies—LEVINE'S

Sporting Goods—J & D SPORTING GOODS

Liquor—TOP LIQUOR

Cameras—TOP CAMERAS

Snack Bar—TOP SNACK BAR

San Francisco ■

94124

## Gemco, 1635 S. San Gabriel Blvd.

Telephone: Area Code 213-280-2190

104,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.

TERRY WUERTZ—Store Manager.

San Gabriel ▲

91776

## Gemco, 1811 Hillsdale Ave.

Telephone: Area Code 408-266-5511

107,000 ft. Branch MEMBERSHIP Dept. Store Operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Leandro.

ART ERANUM—Store Manager.

San Jose ▲

95124

\* Headquarters

▲ 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

Key Units

## Gemco, 3155 Silver Creek Rd.

Telephone: Area Code 408-274-7300

107,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Leandro.

STEVEN STEEN—Store Manager.

San Jose ▲

95121

## Gold Circle, 375 N. Capitol Ave.

Telephone: Area Code 408-272-2204

110,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Sunnyvale, Calif., Division of GOLD CIRCLE, Worthington, Ohio.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Worthington.

JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

San Jose ▲

95135

## Gold Circle, 920 Blossom Hill Rd.

Telephone: Area Code 408-629-8008

110,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Sunnyvale, Calif., Division of GOLD CIRCLE, Worthington, Ohio.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Worthington.

JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

San Jose ▲

95123

## Gold Circle, 1845 Hillsdale Ave.

Telephone: Area Code 408-267-9110

110,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Sunnyvale, Calif., Division of GOLD CIRCLE, Worthington, Ohio.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Worthington.

JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

San Jose ▲

95124

## K mart, 2323 McKee Rd.

Telephone: Area Code 408-272-0110

120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

San Jose ▲

95116

## K mart, 1454 Fruitdale Ave.

Telephone: Area Code 408-275-8946

117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

San Jose ▲

95128

## K mart, 975 Saratoga Sunnyvale Rd.

Telephone: Area Code 408-253-6350

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

San Jose ▲

95129

## K mart, 890 Blossom Hill Rd.

Telephone: Area Code 408-225-2102

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

San Jose ▲

95123

\* Headquarters

▲ 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- Marshall's, 5160 Stevens Creek Blvd.** San Jose 95129  
 Telephone: Area Code 408-244-8962  
 26,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- Marshall's, 2845 Meridian Ave.** San Jose 95124  
 Telephone: Area Code 408-267-0922  
 26,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- Pay Less Store, 1140 Blossom Hill Rd.** San Jose 95118  
 Telephone: Area Code 408-254-6460  
 57,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise lines listed in Oakland.  
 RICH GILGO—Store Manager.
- Pay Less Store, 333 S. Capitol Ave.** San Jose 95127  
 Telephone: Area Code 408-259-2790  
 57,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise lines listed in Oakland.  
 GEORGE YARBROUGH—Store Manager.
- Pay Less Store, 5285 Prospect Rd.** San Jose 95129  
 Telephone: Area Code 408-252-8470  
 48,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise lines listed in Oakland.  
 LEON CRAMER—Store Manager.
- Pay Less Store, 2801 Stevens Creek Blvd.** San Jose 95128  
 Telephone: Area Code 408-248-2151  
 30,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise lines listed in Oakland.  
 PEPPY BRAZ—Store Manager.
- Pay Less Store, Capitol Expressway** San Jose 95111  
 Telephone: Area Code 408-629-7400  
 50,000 ft. Branch Store Operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
 REUBEN HERRERA—Store Manager.
- The Treasury, 4950 Almaden Expressway** San Jose 95118  
 Telephone: Area Code 408-287-5220  
 137,500 ft. Branch Self-Service Discount Dept. Store operated by THE TREASURY STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
 JOHN P. HERRON (at Granada Hills)—Director.

\* branch store

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

- Gemco, 15555 Hesperian Blvd.** San Leandro 94578  
 Telephone: Area Code 415-483-8800  
 100,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Leandro.  
 ERNIE CASTRO—Store Manager.
- K mart, 250 Floresta Blvd.** San Leandro 94578  
 Telephone: Area Code 415-895-9055  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—President.
- The Treasury, 555 Floresta Blvd.** San Leandro 94578  
 Telephone: Area Code 415-352-7700  
 134,000 ft. Branch Self-Service Discount Dept. Store operated by THE TREASURY STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
 JOHN P. HERRON (at Granada Hills)—Director.
- Beno's, 205 Madonna Rd.** San Luis Obispo 93401  
 Telephone: Area Code 805-544-4744  
 87,000 ft. Branch Self-Service Dept. Store operated by BENO'S, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles.  
 LAIRD SMITH—Store Manager.
- Pay Less Store, 666 Concar Dr.** San Mateo 94403  
 Telephone: Area Code 415-573-8181  
 59,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise lines listed in Oakland.  
 JOEL WARFORD—Store Manager.
- K mart, 13220 San Pablo Ave.** San Pablo 94806  
 Telephone: Area Code 415-232-1882  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 2415 San Pablo Dam Rd.** San Pablo 94803  
 Telephone: Area Code 415-235-1253  
 54,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise lines listed in Oakland.  
 WALTER CHINN—Store Manager.
- Pay Less Store, 5000 Northgate Shopping Center** San Rafael 94901  
 Telephone: Area Code 415-472-3781  
 30,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
 ROBERT GEIER—Store Manager.

\* branch store

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- Gemco, 1330 E. 17th St.** Santa Ana ▲  
 Telephone: Area Code 714-541-4414  
 103,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 JOHN McCURE—Store Manager.
- K mart, 1400 Edinger St.** Santa Ana ■  
 Telephone: Area Code 714-546-6330  
 70,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Ready-to-Wear, Mens & Boys—MERCURY DISTRIBUTING  
 Shoes—GALLENKAMP  
 Jewelry—ZALE CORP.  
 Cameras—BESCO  
 Home Improvements—ACME
- The Treasury, 3900 S. Bristol St.** Santa Ana ▲  
 Telephone: Area Code 714-879-3300  
 190,000 ft. Branch Self-Service Discount Dept. Store operated by THE TREASURY STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
 JOHN P. HERBON (at Granada Hills)—Director.
- Zody's, 1900 N. Grand Ave.** Santa Ana ▲  
 Telephone: Area Code 714-547-9624  
 100,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles and New York, N. Y.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.
- The Akron, 3761 State St.** Santa Barbara ●  
 Telephone: Area Code 805-887-5551  
 35,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Los Angeles.  
 BILL STEVENSON (at Los Angeles)—Vice President, Operations.
- K mart, 3700 El Camino Real** Santa Clara ▲  
 Telephone: Area Code 408-247-2400  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 13131 Telegraph Ave.** Santa Fe Springs ▲  
 Telephone: Area Code 213-944-8901  
 114,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- E mart, 2875 Santa Maria Way** Santa Maria ▲  
 Telephone: Area Code 805-937-4351  
 106,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

- K mart, 3771 Cleveland Ave.** Santa Rosa ▲  
 Telephone: Area Code 707-544-2245  
 15,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 2222 Cleveland Ave.** Santa Rosa ●  
 Telephone: Area Code 707-528-4100  
 30,100 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Lines listed in Oakland.  
 CHARLES SCOTT—Store Manager.
- K mart, 1590 Canyon Del Rey Blvd.** Seaside ■  
 Telephone: Area Code 408-394-6523  
 34,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gemco, 1855 E. Cochran** Simi ▲  
 Telephone: Area Code 805-522-3320  
 106,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 GIL ALVARADO—Store Manager.
- K mart, 51 E. Tierra Rajada Rd.** Simi ▲  
 Telephone: Area Code 805-527-7900  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 685 San Rodolfo Dr.** Solana Beach ■  
 Telephone: Area Code 714-481-7161  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Value Giant, 750 E. Mono Way** Sonora ◆  
 Telephone: Area Code 209-532-1471  
 12,000 ft. Branch Discount Dept. Store Operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
 JIM MULLETT—Store Manager.
- K mart, 2600 41st Ave.** Soquel ▲  
 Telephone: Area Code 408-476-2600  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Fed-Mart, 5700 Firestone Blvd.** South Gate ▲  
 Telephone: Area Code 213-923-9355  
 100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
 MIKE BLUMENAU—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- K mart, 1066 Emerald Bay Rd.** South Lake Tahoe Key 95731  
Telephone: Area Code 916-541-8971  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 1020 Al Tahoe Blvd.** South Lake Tahoe 95705  
Telephone: Area Code 916-541-2434  
39,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyer listed Oakland.  
KEN ECKSTEIN—Store Manager.
- K mart, 2255 Gellert Blvd.** South San Francisco 94080  
Telephone: Area Code 415-952-2600  
84,000 ft. Branch Self-Service Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- The Treasury, 180 E. El Camino Real** South San Francisco 94080  
Telephone: Area Code 415-389-4950  
147,000 ft. Branch Self-Service Discount Dept. Store operated by THE TREASURY  
STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Granada Hills.  
JOHN P. HERRON (at Granada Hills)—Director.
- K mart, 935 Sweetwater Rd.** Spring Valley 92077  
Telephone: Area Code 714-482-1501  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gemco, 4707 Pacific Ave.** Stockton 95207  
Telephone: Area Code 209-478-8700  
103,000 ft. Branch MEMBERSHIP Dept. Store operated by General  
Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Buena Park.  
GARY DINGMAN—Store Manager.
- K mart, 5757 Pacific Ave.** Stockton 95207  
Telephone: Area Code 209-478-8185  
111,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2180 E. Mariposa Rd.** Stockton 95206  
Telephone: Area Code 209-948-8205  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarter

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

- Pay Less Store, 6445 Pacific Ave.** Stockton 95207  
Telephone: Area Code 209-477-2604  
40,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise lines listed in Oakland.  
RICHARD MARINI—Store Manager.
- Pay Less Store, 1050 N. Wilson** Stockton 95205  
Telephone: Area Code 209-948-0560  
32,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Oakland.  
ROBERT ARBINI—Store Manager.
- Rasco-Tempo, 1140 Waterloo St.** Stockton 95205  
Telephone: Area Code 209-446-9713  
100,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES,  
Burbank, Calif., a Division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in Burbank.  
A. V. BAUER—Store Manager.
- K mart, 8040 Foothill Blvd.** Sunland 91040  
Telephone: Area Code 213-353-8533  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gold Circle, 320 Potrero Ave. (Box 9072)** Sunnyvale 94086  
Telephone: Area Code 408-736-7550  
Western Regional Office of GOLD CIRCLE, Worthington, Ohio, Operating Stores  
in Sacramento (3), San Jose (3) & Sunnyvale, Calif.  
All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President,  
Store Operations.  
LESSEE  
Shoes—BAKER SHOES
- Gold Circle, 121 El Camino Real** Sunnyvale 94086  
Telephone: Area Code 408-737-2694  
110,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE,  
Sunnyvale, Calif., Division of GOLD CIRCLE, Worthington, Ohio.  
All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President,  
Store Operations.
- The Treasury, 150 E. El Camino Real** Sunnyvale 94087  
Telephone: Area Code 408-733-2800  
152,000 ft. Branch Self-Service Discount Dept. Store operated by THE TREASURY  
STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Granada Hills.  
JOHN P. HERRON (at Granada Hills)—Director.
- The Akron, 19151 Ventura Blvd.** Tarzana 91358  
Telephone: Area Code 213-873-5005  
40,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Los Angeles.  
BILL STEVENSON (at Los Angeles)—Vice President, Operations.

★ headquarter

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- K mart, 5865 N. Rosemead Blvd.** Temple City 91790  
Telephone: Area Code 213-287-3645  
34,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 325 Hampshire Rd.** Thousand Oaks 91380  
Telephone: Area Code 805-497-4504  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- The Akron, 18020 Hawthorne Blvd.** Torrance 90504  
Telephone: Area Code 213-772-2883  
28,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Los Angeles.  
BILL STEVENSON (at Los Angeles)—Vice President, Operations.
- Fed-Mart, 3455 Sepulveda Blvd.** Torrance 90505  
Telephone: Area Code 213-542-5865  
140,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
JIM GIORDANO—Store Manager.
- Fed-Mart, 3433 Sepulveda Blvd.** Torrance 90505  
Telephone: Area Code 213-542-8672  
100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
JEFF CALLAWAY—Store Manager.
- Gemco, 3675 Pacific Coast Hwy.** Torrance 90505  
Telephone: Area Code 213-379-7711  
102,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
PAUL GUERRA—Store Manager.
- K mart, 19330 Hawthorne Blvd.** Torrance 90504  
Telephone: Area Code 213-542-8645  
108,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- The Treasury, 22015 Hawthorne Blvd.** Torrance 90503  
Telephone: Area Code 213-542-4561  
180,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
JOHN P. HERRON (at Granada Hills)—Director.

\* See directory

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

- Zody's, 851 W. Sepulveda Blvd.** Torrance 90501  
Telephone: Area Code 213-549-0953  
100,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of HARTFIELD-ZODYS, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles & New York, N. Y.  
ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.
- Value Giant, 2358 East St.** Tracy 95378  
Telephone: Area Code 209-835-1153  
11,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
GREG TRENT—Store Manager.
- The Akron, Foothill Blvd.** Tujunga 91042  
Telephone: Area Code 213-352-1441  
25,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Los Angeles.  
BILL STEVENSON (at Los Angeles)—Vice President, Operations.
- K mart, 1111 N. Cherry St.** Tulare 93274  
Telephone: Area Code 209-688-2852  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Beno's, 3051 Geer Rd.** Turlock 95380  
Telephone: Area Code 209-632-8847  
59,000 ft. Branch Self-Service Dept. Store operated by BENO'S, INC., Los Angeles, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles.  
CHARLES McKIBBIN—Store Manager.
- K mart, 504 E. Perkins** Ukiah 95482  
Telephone: Area Code 707-468-0135  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Value Giant, 680 S. State St.** Ukiah 95482  
Telephone: Area Code 707-462-6591  
25,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
GENE RYAN—Store Manager.
- Rasco-Tempo, 868 Alamo Dr.** Vacaville 95688  
Telephone: Area Code 707-446-7500  
55,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Burbank.  
P. E. KLUSMEIER—Store Manager.

\* See directory

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

- K mart, 23222 W. Valencia Blvd.** **Valencia** **Key**  
Telephone: Area Code 805-255-7610  
106,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 500 Redwood Rd.** **Vallejo** **▲**  
Telephone: Area Code 707-643-2391  
114,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 2055 Solano Ave.** **Vallejo** **■**  
Telephone: Area Code 707-552-0164  
62,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
TIM MEALEY—Store Manager.
- Victory Stores, 435 Virginia St.** **Vallejo** **♦**  
Telephone: Area Code 707-642-0487  
15,000 ft. Discount Store.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Housewares, Hardware, Paint, Wallpaper, Sporting Goods, Jewelry, Appliances, TV, Radios & Luggage.  
Estimated Sales: \$1,000,000  
AL ROSS—Owner, Store Planning & Development, Buyer Housewares, Hardware, Paint, Wallpaper, Sporting Goods, Jewelry, Luggage, Appliances, TV & Radios.  
JERRY PRATHER—Display & Maintenance Manager, Buyer Ladies, Mens & Childrens Wear, Shoes, Linens & Domestic.
- Fedco, 14920 Raymer Ave.** **Van Nuys** **▲**  
Telephone: Area Code 213 ST 8-6863  
100,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by FEDCO, INC., Los Angeles, Cal.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles, Cal.  
EARLE SWEDE—Store Manager.
- The Akron, 2709 E. Main St.** **Ventura** **♦**  
Telephone: Area Code 805-448-3275  
16,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Los Angeles, Calif.  
BILL STEVENSON (at Los Angeles)—Vice President, Operations.
- K mart, 1739 S. Victoria Ave.** **Ventura** **▲**  
Telephone: Area Code 805-644-1876  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 14598 7th St.** **Victorville** **♦**  
Telephone: Area Code 714-245-5352  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Con'd.)

- Gemco, 3434 S. Mooney Blvd.** **Visalia** **▲**  
Telephone: Area Code 209-733-8600  
107,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
DOC WRIGHT—Store Manager.
- K mart, 3247 W. Mineral Kings Ave.** **Visalia** **▲**  
Telephone: Area Code 209-732-9181  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- LESSEES**  
**Jewelry—ZALE CORP.**
- Pay Less Store, 3405 Mineral King Hwy.** **Visalia** **●**  
Telephone: Area Code 209-733-4252  
30,500 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
BART HILLIARD—Store Manager.
- K mart, 650 Sycamore Ave.** **Visita** **■**  
Telephone: Area Code 714-727-4840  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gemco, 1871 N. Main St.** **Walnut Creek** **▲**  
Telephone: Area Code 415-933-2110  
100,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
JIM RUNDLES—Store Manager.
- Value Giant, 1402 Freedom Blvd.** **Watsonville** **♦**  
Telephone: Area Code 408-722-2441  
19,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
AL DANIELS—Store Manager.
- The Akron, 215 N. Citrus Ave.** **West Covina** **♦**  
Telephone: Area Code 213-283-8848  
27,000 ft. Branch Promotional Dept. Store operated by THE AKRON, Los Angeles, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Los Angeles, Calif.  
BILL STEVENSON (at Los Angeles)—Vice President, Operations.
- K mart, 730 S. Orange** **West Covina** **■**  
Telephone: Area Code 213-960-3756  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CALIFORNIA (Cont'd.)

## Zody's, 815 N. Azusa Ave.

Telephone: Area Code 213-331-5328

90,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of

HARTFIELD-ZODYS, INC., Los Angeles, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Los Angeles and New York, N. Y.

ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.

## West Covina

91790

## The Akron, 3115 S. Sepulveda Ave.

Telephone: Area Code 213-870-3289

29,000 ft. Branch Promotional Dept. Store operated by THE AKRON.

Los Angeles, Calif.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Los Angeles.

BILL STEVENSON (at Los Angeles)—Vice President, Operations.

## West Los Angeles

90034

## Rasco-Tempo, 815 West Acre Rd.

Telephone: Area Code 916-371-2203

27,500 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank,

Calif., a Division of GAMBLE SKEGMO, INC., St. Louis Park, Minn.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Burbank.

D. LEMPFKE—Store Manager.

## West Sacramento

95691

## Fed-Mart, 15412 Golden West

Telephone: Area Code 714-892-3388

25,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.

All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.

MEL MERWIN—Store Manager.

## Westminster

92693

## K mart, 15440 Beach Blvd.

Telephone: Area Code 714-893-4357

70,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES (at this store)

Jewelry—ZALE CORP.

Home Improvement—ACME

Shoes—GALLENKAMP

Snack Bar—TOPSY'S INTERNATIONAL

Cameras—FAIR MART CAMERA

Auto Accessories—CALIFORNIA BAY AREA STATIONS

Supermarket—FARMERS MARKET

## Westminster

92693

## The Akron, 13450 Cullen St.

Telephone: Area Code 213-898-1296

14,000 ft. Branch Promotional Dept. Store operated by THE AKRON.

Los Angeles, Calif.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Los Angeles.

BILL STEVENSON (at Los Angeles)—Vice President, Operations.

## Whittier

90603

## Sackett &amp; Peters, 15214 E. Whittier Blvd.

Telephone: Area Code 213-845-2361

100,000 ft. Promotional Dept. Store with a branch listed in Bakersfield, Calif.

All Depts. Company Operated including Furniture, Housewares, Hardware, Tools, Lumber, Building Materials, Paint, Wallpaper, Sporting Goods, Garden &amp; Patio Center, Drugs, Records, Appliances, Radios, Lighting Fixtures, Electrical Hardware, Fireplace Accessories.

(Continued)

## Whittier

90603

\* Homebased

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

Key Units

## Sackett &amp; Peters (Continued)

Auto Accessories, TBA Center, Heaters &amp; Air Conditioners, Tires, Battery Service, Floor Coverings, Bar-B-Q, TV, Radios, Toys, Stationery &amp; Greeting Cards.

Estimated Sales: \$10,000,000

RUDOLPH J. SACKETT—President.

ROBERT SACKETT—Vice President.

TED SUMMERSETT—General Manager, Store Planning &amp; Development, Store Fixtures &amp; Equipment.

R. REYNOLDS—Display Manager.

R. J. SACKETT—Merchandise Manager.

D. HOFFMEISTER—Buyer Lumber &amp; Building Supplies, Patio &amp; Garden &amp; Patio Center, Floor Coverings, Hardware, Auto Accessories.

Bar-B-Q Accessories, TBA Center, Tires &amp; Battery Service.

Hardware, Paint, Wallpaper &amp; Sporting Goods.

B. TAGGERT—Buyer Housewares, Paint, Wallpaper, Drugs.

Appliances, TV, Radios.

B. SIMS—Garden Center, Home Improvement.

## Value Giant, 114 W. Main St.

Telephone: Area Code 916-862-9695

18,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG

STORES NORTHWEST, INC., Beaverton, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.

GARY AUGUSTINE—Store Manager.

## Woodland

95695

## Gemco, 20801 Ventura Blvd.

Telephone: Area Code 213-887-8780

100,000 ft. Branch MEMBERSHIP Dept. Store operated by General

Merchandise Division GEMCO/MEMCO, Buena Park, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.

REIS POND—Store Manager.

## Woodland Hills

91364

## The Treasury, 21500 Victory Blvd.

Telephone: Area Code 213-884-6060

190,000 ft. Branch Self-Service Discount Dept. Store operated by THE TREASURY

STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.

JOHN P. HERRON (at Granada Hills)—Director.

## Woodland Hills

91364

## Value Giant, 729 S. Broadway

Telephone: Area Code 916-842-2618

12,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG

STORES NORTHWEST, INC., Beaverton, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.

HAL GRIFFITH—Store Manager.

## Yreka

96097

## K mart, 850 Gray Ave.

Telephone: Area Code 916-673-4101

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Yuba City

95991

## Value Giant, 700 Onstott Rd.

Telephone: Area Code 916-673-3434

80,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG

STORES NORTHWEST, INC., Beaverton, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.

MIKE LEONARD—Store Manager.

## Yuba City

95991

\* Homebased

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NOTES

## COLORADO

This is the listing of the discount stores and company offices in Colorado arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ADAMS COUNTY

Alco, Commerce City  
K mart, Aurora  
K mart, Brighton  
Gibson's, Brighton  
Target, Aurora  
Woolco, Aurora  
Woolco, Westminster

## ALAMOSA COUNTY

Gibson's Discount Center, Alamosa  
K mart, Alamosa

## ARAPAHOE COUNTY

K mart, Englewood  
K mart, Littleton  
Woolco, Littleton

## BOULDER COUNTY

Gibson's, Longmont  
K mart, Boulder  
K mart, Broomfield  
K mart, Longmont  
Target, Boulder  
Woolco, Boulder

## CHAFFEE COUNTY

Gibson's, Salida

## DENVER COUNTY

K mart, Denver  
K mart, Lakewood  
Metro Discount Centers, Denver  
Target Store, Glendale  
Target, Denver  
Target, Thornton  
Target, Westland  
Woolco, Lakewood  
Woolco, North Glenn  
Woolco, Thornton

## EL PASO COUNTY

Alco, Colorado Springs  
K mart, Colorado Springs  
K mart, Fountain  
Target Stores, Colorado Springs  
Woolco, Colorado Springs

## FREMONT COUNTY

Alco, Canon City  
Gibson's Discount Center, Canon City

## GRAND COUNTY

Gibson's, Granby

## JEFFERSON COUNTY

K mart, Arvada  
Target, Arvada  
Woolco, Wheat Ridge

## La PLATA COUNTY

Gibson's, Durango

## LARIMER COUNTY

Alco, Loveland  
K Mart, Ft. Collins  
Target, Fort Collins

## LOGAN COUNTY

Gibson's Discount Center, Sterling  
K mart, Sterling

## MESA COUNTY

Gibson Discount Center, Grand Junction  
K mart, Grand Junction  
Tempo Store, Grand Junction  
Woolco, Grand Junction

## MOFFAT COUNTY

K mart, Craig

## MONTEZUMA COUNTY

K mart, Cortez

## MONTROSE COUNTY

Gibson's, Montrose  
K mart, Montrose

## MORGAN COUNTY

Alco, Ft. Morgan  
Gibson's, Ft. Morgan  
K mart, Fort Morgan

## OTERO COUNTY

Gibson's Discount Center, La Junta  
T. G. & Y., La Junta

## PROWERS COUNTY

Gibson's, Lamar  
K mart, Lamar  
Tempo, Lamar

## PUEBLO COUNTY

Alco, Pueblo  
Gibson's Discount Center, Pueblo  
K mart, Pueblo  
Tempo, Pueblo

## WELD COUNTY

Gibson's Discount Center, Greeley  
K mart, Greeley  
Woolco, Greeley

Gibson's Discount Center, 7565 Hwy. 160 (Box 540)

Telephone: Area Code 303-589-4964

36,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC.,

Seagrave, Tex.

(Continued)

\* Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

Key Data  
Alamosa • 1  
81101



## COLORADO (Cont'd.)

## Gibson's (Continued)

All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

Estimated Sales: \$1,500,000

BILL PEARSALL—President, Store Manager & Buyer All Lines.  
KENNETH CARROLL—Treasurer.

JEAN LANCASTER—Buyer Ladies & Mens Wear.

FAWN GILMORE—Buyer Childrens Wear.

LEANN HARMEN—Buyer Linens & Domestic.

JAMES PEARSALL—Buyer Sporting Goods.

SANDRA PEARSALL—Buyer Jewelry, Records, Appliances, TV.

Radios, Stationery, Greeting Cards & Cameras.

SHABON MAUL—Buyer Housewares.

GEORGE COULSON—Buyer Hardware & Auto Accessories.

## K mart, 2211 Main St.

Alamosa

Telephone: Area Code 303—589-3655

81101

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President.

Store Management.

## K mart, 9881 W. 58th St.

Arvada

Telephone: Area Code 303—421-8394

80002

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Target Store, 7899 Wadsworth Blvd.

Arvada

Telephone: Area Code 303—425-0124

80002

110,000 ft. Branch Discount Dept. Store operated by TARGET STORES

DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers, Minneapolis, Minn.

O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.

## K mart, 15200 E. Colfax Ave.

Aurora

Telephone: Area Code 303—341-4811

80011

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Target Store, Hwy. 225 &amp; Mississippi

Aurora

Telephone: Area Code 303—751-7900

80010

100,000 ft. Branch Discount Dept. Store operated by TARGET STORES

DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Minneapolis.

O. C. ADAMS (at Minneapolis)—Senior Vice President.

Store Operations.

## Woolco Dept. Store, Aurora Plaza

Aurora

Telephone: Area Code 303—343-0330

80011

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of

F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 20,000-50,000 ft.

◆ under 20,000 ft.

© BUSINESS GUIDES, INC., 1980

## COLORADO (Cont'd.)

Key Date

## K mart, 3325 - 28th St.

Boulder

80301

Telephone: Area Code 303—443-7850

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES

Supermarket—ALLIED SUPERMARKETS

## Target Store, 28th St.

Boulder

80302

Telephone: Area Code 303—449-3400

100,000 ft. Branch Discount Dept. Store operated by TARGET STORES

DIVISION of the DAYTON-HUDSON CORP., Minneapolis, Minn.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Minneapolis.

O. C. ADAMS (at Minneapolis)—Senior Vice President.

Store Operations.

## Woolco Dept. Store, 1855 - 28th St.

Boulder

80301

Telephone: Area Code 303—449-4201

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of

F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of

Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## Gibson's Discount Center, 2350 Bridge (Box 458)

Brighton

80801

Telephone: Area Code 303—658-5511

25,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTER,

Seagoville, Tex.

All Depts. Company Operated. Executives and Merchandise Lines for

GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

EARL FLANIGAN—Owner.

## K mart, 893 S. Kuner Rd.

Brighton

Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by

K MART CORP., Troy, Mich.

## K mart, 5005 W. 120th St.

Broomfield

80020

Telephone: Area Code 303—469-1702

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Alco Discount Store, 1711 Fremont Dr.

Canon City

81212

Telephone: Area Code 303—275-8861

36,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES.

DIVISION of DUCKWALL STORES, INC., Abilene, Kans.

All Depts. Company Operated. Executives and Merchandise Buyers

listed in Abilene.

B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.

## Gibson's Discount Center, 1811 Fremont Dr.

Canon City

81212

Telephone: Area Code 303—275-3389

36,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City,

Kansas, franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated except Drugs. Executives and Merchandise Lines for

GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

OWEN CHAFFIN (at Dodge City)—President.

JOHN NORTHRUP—Store Manager.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 20,000-50,000 ft.

◆ under 20,000 ft.

© BUSINESS GUIDES, INC., 1980

## COLORADO (Cont'd.)

- Alco Discount Store, 165 Fontaine Blvd.** Colorado Springs  
Telephone: Area Code 303-392-4228 80911  
45,000 ft. Branch Discount Dept. Store operated by **ALCO DISCOUNT STORES,**  
**DIVISION of DUCKWALL STORES, INC.,** Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- Alco Discount Store, 4062 Templeton Gap Rd.** Colorado Springs  
Telephone: Area Code 303-598-0348 80907  
47,000 ft. Branch Discount Dept. Store operated by **ALCO DISCOUNT STORES,**  
**DIVISION of DUCKWALL STORES, INC.,** Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- K mart, 2520 Airport Rd.** Colorado Springs ▲  
Telephone: Area Code 303-473-3981 80910  
100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.,** Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3020 N. Nevada Ave.** Colorado Springs ▲  
Telephone: Area Code 303-471-3555 80907  
104,000 ft. Branch Discount Dept. Store operated by **K MART CORP.,** Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 335 N. Academy Blvd.** Colorado Springs ▲  
Telephone: Area Code 303-598-8220 80908  
180,000 ft. Branch Discount Dept. Store operated by **TARGET STORES DIVISION**  
of the **DAYTON-HUDSON CORP.,** Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Woolco Dept. Store,**  
**Circle East Shopping Center** Colorado Springs ▲  
Telephone: Area Code 303-588-8271 80909  
115,000 ft. Branch Dept. Store operated by **WOOLCO DIVISION of**  
**F. W. WOOLWORTH CO.,** New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, West Uintah** Colorado Springs ▲  
Telephone: Area Code 303-834-4881 80903  
115,000 ft. Branch Dept. Store operated by **WOOLCO DIVISION of**  
**F. W. WOOLWORTH CO.,** New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Alco Discount Store, 8000 E. 84th Ave.** Commerce City ●  
Telephone: Area Code 303-287-3309 80022  
34,700 ft. Branch Discount Dept. Store operated by **ALCO DISCOUNT STORES,**  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.

\* headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ■ 20,000-50,000 ft.    ♦ under 20,000 ft.  
© BUSINESS GUIDES, INC., 1980

## COLORADO (Cont'd.)

- K mart, 1301 E. Main St.** Cortez ●  
Telephone: Area Code 303-565-8439 81321  
40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.,** Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2355 W. Victory Way** Craig ●  
Telephone: Area Code 303-824-9474 81825  
40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.,** Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President,  
Store Management.
- K mart, 2770 W. Evans** Denver ▲  
Telephone: Area Code 303-834-5491 80218  
108,000 ft. Branch Discount Dept. Store operated by **K MART CORP.,** Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5051 Federal Blvd.** Denver ▲  
Telephone: Area Code 303-433-8815 80221  
100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.,** Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2150 S. Monaco St. Parkway** Denver ▲  
Telephone: Area Code 303-757-1243 80222  
104,000 ft. Branch Discount Dept. Store operated by **K MART CORP.,** Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1001 W. 84th Ave.** Denver ▲  
Telephone: Area Code 303-427-3331 80221  
117,000 ft. Branch Discount Dept. Store operated by **K MART CORP.,** Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 7325 W. Colfax** Denver ▲  
Telephone: Area Code 303-238-8468 80215  
100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.,** Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts.  
with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Metro Discount Center, 506 S. Broadway** Denver ♦ 1  
Telephone: Area Code 303-733-5142 80209  
10,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Mens Wear, Family Shoes,  
Linens, Domestic, Housewares, Hardware, Paint, Toys, Sporting Goods,  
Garden Center, Drugs, Jewelry, Records, Appliances, TV, Radios,  
Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage,  
Candy & Cookies.  
Estimated Sales: \$550,000  
**JEROME METZGER**—President, Merchandise Manager & Buyer.  
**MARTY PIKE**—Vice President & Buyer.

\* headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ■ 20,000-50,000 ft.    ♦ under 20,000 ft.  
© BUSINESS GUIDES, INC., 1980



## COLORADO (Cont'd.)

- Target Store, 2155 S. Sheridan Blvd.** **Denver** **Key**  
 Telephone: Area Code 303-986-2281 **80227**  
 110,000 ft. Branch Discount Dept. Store operated by **TARGET STORES DIVISION**  
 of **THE DAYTON-HUDSON CORP.**, Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President,  
 Store Operations.
- Gibson's Discount Center, 1179 Camino Del Rio** **Durango** **\***  
 Telephone: Area Code 303-247-4725 **81301**  
 28,000 ft. Branch Discount Dept. Store operated by **GIBSON'S DISCOUNT**  
**CENTER**, Albuquerque, N. M., franchised by **GIBSON'S DISCOUNT**  
**CENTERS, INC.**, Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
**GIBSON'S DISCOUNT CENTERS, INC.**, listed in Seagoville.  
**RAYMOND M. KING** (at Albuquerque)—President.  
**JIM BISIO**—Store Manager.
- K mart, 200 W. Belleview** **Englewood** **▲**  
 Telephone: Area Code 303-781-8254 **80110**  
 100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart, 2535 S. College** **Fort Collins** **▲**  
 Telephone: Area Code 303-493-3232 **80521**  
 100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Target Store, 105 Troutman Pkwy.** **Fort Collins** **▲**  
 Telephone: Area Code 303-223-9100 **80523**  
 120,000 ft. Branch Discount Dept. Store operated by **TARGET STORES DIVISION**  
 of **DAYTON-HUDSON CORP.**, Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Alco Discount Store, 1207 W. Platte** **Fort Morgan** **\***  
 Telephone: Area Code 303-867-8513 **80701**  
 34,000 ft. Branch Discount Dept. Store operated by **ALCO DISCOUNT STORES,**  
**DIVISION of DUCKWALL STORES, INC.**, Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Abilene.  
**R. H. PAYNE** (at Abilene)—Senior Vice President, Store Operations.
- Gibson's Discount Center, 1000 E. Platte Ave.** **Fort Morgan** **\***  
 Telephone: Area Code 303-867-2418 **80701**  
 38,000 ft. Branch Discount Dept. Store operated by **CHAFFIN, INC.**, Dodge City,  
 Kansas, franchised by **GIBSON'S DISCOUNT CENTERS, INC.**, Seagoville, Tex.  
 All Depts. Company Operated except Drugs. Executives and Merchandise  
 lines for **GIBSON'S DISCOUNT CENTERS, INC.**, listed in Seagoville.  
**OWEN CHAFFIN** (at Dodge City)—President.  
**RONALD HORNE**—Store Manager.
- K mart, 1209 N. Main St.** **Fort Morgan** **\***  
 Telephone: Area Code 303-867-9406 **80701**  
 40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

\* headquarter

▲ over 100,000 ft.

■ 80,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## COLORADO (Cont'd.)

- K mart, 6460 S. 85-87 Hwy.** **Fountain** **■**  
 Telephone: Area Code 303-392-4215 **80817**  
 71,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Operations.
- Target Store, 4301 Virginia (Denver)** **Glendale** **▲**  
 Telephone: Area Code 303-388-0890 **80212**  
 148,000 ft. Branch Discount Dept. Store operated by **TARGET STORES**  
**DIVISION of DAYTON-HUDSON CORP.**, Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President,  
 Store Operations.
- Gibson's Discount Center, Hwy. 34 & Hwy. 40** **Granby** **\* 1**  
 Telephone: Area Code 303-887-2197 **80448**  
 15,000 ft. Discount Dept. Store franchised by **GIBSON'S DISCOUNT**  
**CENTERS, INC.**, Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines  
 for **GIBSON'S DISCOUNT CENTERS, INC.**, listed in Seagoville.  
**KEN YUNKER**—Owner & Manager.
- Gibson's Discount Center, 2650 North Ave.** **Grand Junction** **\***  
 Telephone: Area Code 303-384-8898 **81501**  
 35,000 ft. Branch Discount Dept. Store operated by **CHAFFIN, INC.**,  
 Dodge City, Kans., franchised by **GIBSON'S DISCOUNT CENTERS, INC.**,  
 Seagoville, Tex.  
 All Depts. Company Operated except Drugs. Executives and Merchandise Lines for  
**GIBSON'S DISCOUNT CENTERS, INC.**, listed in Seagoville.  
**OWEN CHAFFIN** (at Dodge City)—President.  
**CHARLES PIERSON**—Store Manager.  
**LESSEE**  
**Drugs—WALKER DRUG**
- K mart, 2809 North Ave.** **Grand Junction** **■**  
 Telephone: Area Code 303-243-8250 **81501**  
 85,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Tempo Store, Teller Arms Shopping Center** **Grand Junction** **\***  
 Telephone: Area Code 303-242-0631 **81501**  
 45,000 ft. Branch Self-Service Dept. Store operated by **RASCO STORES,**  
 Burbank, Calif., Division of **GAMBLE-SKOGMO, INC.**, St. Louis Park, Minn.  
 All Depts. Company Operated except Shoes. Executives and  
 Merchandise Buyers listed in Burbank.  
**G. DENNY**—Store Manager.
- Woolco Dept. Store, Eastgate Shopping Center** **Grand Junction** **■**  
 Telephone: Area Code 303-243-5804 **81501**  
 90,000 ft. Branch Dept. Store operated by **WOOLCO DIVISION of**  
**F. W. WOOLWORTH CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
**G. W. NELSON** (at New York)—President.

\* headquarter

▲ over 100,000 ft.

■ 80,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## COLORADO (Cont'd.)

- Gibson's Discount Center, 3635 W. 10th St.** Greeley 80821  
Telephone: Area Code 303-353-5135  
41,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs, Executives and Merchandise Lines in GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
BILL AVERY—Store Manager.  
LESSEE  
Drugs—WALKER DRUG
- K mart, 2829 W. 10th St.** Greeley 80891  
Telephone: Area Code 303-353-8100  
107,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Hillside Mall** Greeley 80831  
Telephone: Area Code 303-353-8081  
89,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gibson's Discount Center, W. Hwy. 50 (Box 1081)** La Junta 81050  
Telephone: Area Code 303-384-5488  
44,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kansas, franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
OWEN CHAFFIN (at Dodge City)—President.  
JACK GUNN—Store Manager.
- T. G. & Y. Family Center, U.S. Hwy. 50** La Junta 8  
Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y. STORES CO., Oklahoma City, Okla.
- K mart, 7325 W. Colfax** Lakewood 80215  
Telephone: Area Code 303-238-6488  
103,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 12039 W. Alameda Parkway** Lakewood 80228  
Telephone: Area Code 303-989-4880  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Jewell Square Shopping Center** Lakewood 80228  
Telephone: Area Code 303-988-9120  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

\* headquarters

▲ over 100,000 ft

■ 50,000-100,000 ft

● 30,000-50,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## COLORADO (Cont'd.)

- Gibson's Discount Center, Village Shopping Center** Lamar 81052  
Telephone: Area Code 303-338-7791  
21,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kansas, franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
OWEN CHAFFIN (at Dodge City)—President.  
DARREL HANKE—Store Manager.
- K mart, 701 N. Main St.** Lamar 81052  
Telephone: Area Code 303-336-7497  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Tempo Store, 906 E. Olive St.** Lamar 81052  
Telephone: Area Code 303-336-2291  
30,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Burbank.  
R. CRANNEY—Store Manager.
- K mart, 6500 W. Coal Mine Rd.** Littleton 80123  
Telephone: Area Code 303-979-9323  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Orchard Plaza** Littleton 80121  
Telephone: Area Code 303-785-9001  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 1400 S. Main St.** Longmont 80501  
Telephone: Area Code 303-776-7448  
39,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
JOE SNYDER—Store Manager.
- K mart, 2151 N. Main** Longmont 80501  
Telephone: Area Code 303-772-1213  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Alco Discount Store, 1325 E. Eisenhower Blvd.** Loveland 80537  
Telephone: Area Code 303-669-1313  
52,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES, DIVISION of DUCKWALL STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## COLORADO (Cont'd.)

- Gibson's Discount Center, 2140 Village Dr. (Box 1605)** Montrose 81401  
 Telephone: Area Code 303-249-9809  
 27,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise Lines in GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 OWEN CHAFFIN (at Dodge City)—President.  
 PAUL WINKLEMAN—Store Manager.  
 LESSEE  
 Drugs—WALKER DRUG
- K mart, 1611 S. Hwy. 550** Montrose 81401  
 Telephone: Area Code 303-249-7708  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President.  
 Store Management.
- Woolco Dept. Store, 780 E. 104th Ave.** North Glenn 80233  
 Telephone: Area Code 303-452-4026  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Alco Discount Store, Sunset Plaza Shopping Center** Pueblo 81002  
 Telephone: Area Code 303-561-0102  
 54,000 ft. Branch Discount Dept. Store operated by DUCKWALL-ALCO STORES, Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- Alco Discount Store, Belmont Shopping Center** Pueblo 81008  
 Telephone: Area Code 303-542-9274  
 45,000 ft. Branch Discount Dept. Store operated by DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- Gibson's Discount Center, 1545 S. Prairie Ave.** Pueblo 81005  
 Telephone: Area Code 303-564-4260  
 65,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise Lines in GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 R. E. GIBSON, JR. (at Seagoville)—President.  
 A. L. JONES—Store Manager.  
 LESSEE  
 Drugs—WOODHOUSE DRUGS
- K mart, 3415 N. Elizabeth St.** Pueblo 81009  
 Telephone: Area Code 303-545-9821  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## COLORADO (Cont'd.)

- K mart, 3900 Northern Ave.** Pueblo 81005  
 Telephone: Area Code 303-564-4880  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, E. Hwy. 50** Salida 81201  
 Telephone: Area Code 303-539-6618  
 15,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kansas, franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise Lines in GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 OWEN CHAFFIN (at Dodge City)—President.  
 DOUG CALLIHAN—Store Manager.
- Gibson's Discount Center, Fair Shopping Center (Box 1110)** Sterling 80751  
 Telephone: Area Code 303-522-0471  
 47,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kansas, franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise Lines in GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 OWEN CHAFFIN (at Dodge City)—President.  
 DON MOORE—Store Manager.
- K mart, 1115 W. Main St.** Sterling 80751  
 Telephone: Area Code 303-522-1594  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 10301 N. Washington** Thornton 80229  
 Telephone: Area Code 303-452-4500  
 150,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President.  
 Store Operations.
- Woolco Dept. Store, 780 E. 104th Ave.** Thornton 80229  
 Telephone: Area Code 303-452-4026  
 115,000 ft. Branch Discount Dept. Store operated by the WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Target Store, 1655 Owens St. (Denver)** Westland 80215  
 Telephone: Area Code 303-238-7551  
 148,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President.  
 Store Operations.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## COLORADO (Con'd.)

Woolco Dept. Store, 3031 W. 74th Ave.

Telephone: Area Code 303-428-5071

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of

F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

Westminster

80030

Woolco Dept. Store, Applewood Shopping Center

Wheat Ridge

Telephone: Area Code 303-423-4051

115,000 ft. Branch Dept. Store by WOOLCO DIVISION of F. W. WOOLWORTH

CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

80033

## CONNECTICUT

This is the listing of the discount stores and company offices in Connecticut arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## FAIRFIELD COUNTY

Bargain World, Norwalk  
Barker's, Bridgeport  
Barker's, Westport  
Bradlees, Bridgeport  
Bradlees, Danbury  
Bradlees, Fairfield  
Bradlees, Norwalk  
Bradlees, Stratford  
Caldor, Brookfield  
Caldor, Fairfield  
Caldor, Norwalk  
Caldor, Ridgefield  
Caldor, Riverside  
Caldor, Stamford  
Caldor, Trumbull  
Caldor, West Norwalk  
The Factory Store, East Norwalk  
K mart, Norwalk  
King's Dept. Store, Stamford  
Marshall's, Danbury  
Norwalk Sales & Supply Co., Inc., Norwalk  
Stratford Town Fair, Stratford  
Woolco, Brookfield

## HARTFORD COUNTY

Ames Dept. Stores, Inc., Rocky Hill, Conn.  
Bradlees, Bristol  
Bradlees, East Hartford  
Bradlees, Enfield  
Bradlees, Hartford  
Bradlees, New Britain  
Bradlees, Wethersfield  
Caldor, Avon  
Caldor, Bristol  
Caldor, Enfield  
Caldor, Manchester  
Caldor, New Britain  
Caldor, Rocky Hill  
Caldor, Southington  
Caldor, West Hartford  
Consumer Sales Co., Inc., East Hartford, Conn.  
GE Madison Stores, Inc., Southington  
K mart, Manchester  
K mart, Southington  
K mart, Wethersfield  
K mart, Windsor  
King's Dept. Store, Bristol  
King's, East Hartford  
King's Dept. Store, Manchester  
King's Dept. Store, West Hartford  
King's, Plainville  
Kings, Simsbury  
Marshall's, Avon  
Marshall's, Manchester  
Marshall's, Wethersfield  
Seapark's Dept. Store, East Hartford  
Two Guys, Newington

Woolco, Bristol

Woolco, Enfield

Zayre, Bloomfield

Zayre, Enfield

Zayre, East Hartford

Zayre, Southington

## LITCHFIELD COUNTY

Barker's, New Milford  
Bradlees, Torrington  
Caldor, Torrington  
K mart, Watertown  
K mart, Torrington  
Kings, Winstead  
King's Dept. Store, New Milford  
Marshall's, Watertown  
Nu Star's, Torrington

## MIDDLESEX COUNTY

Barker's, Old Saybrook  
Bradlees, Middletown  
Caldor, Middletown  
Caldor, Old Saybrook  
K mart, Cromwell  
King's, Middletown

## NEW HAVEN COUNTY

Alexander's, Milford  
Barker's, Branford  
Barker's, Meriden  
Barker's, Wallingford  
Bradlees, Derby  
Bradlees, East Haven  
Bradlees, Hamden  
Bradlees, North Haven  
Bradlees, Orange  
Bradlees, Waterbury  
Caldor, Branford  
Caldor, Derby  
Caldor, Hamden  
Caldor, Milford  
Caldor, Wallingford  
Caldor, Waterbury  
K mart, Ansonia  
K mart, East Haven  
K mart, Wallingford  
K mart, Waterbury  
King's, Hamden  
King's Dept. Store, Guilford  
King's Dept. Store, North Haven  
King's Dept. Store, Meriden  
King's Dept. Store, Milford  
King's Dept. Store, New Haven  
King's Dept. Store, Seymour  
King's, Naugatuck  
Marshall's, Cheshire  
Marshall's, Hamden  
Marshall's, Orange  
Nu Star's, Wallingford  
Railroad Salvage Stores, Meriden, Conn.

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CONNECTICUT (Cont'd.)

Two Guys, Waterbury  
Woolco, North Haven  
Woolco, Orange

## NEW LONDON COUNTY

Barker's, Norwich  
Barkers, Waterford  
Bradlees, Groton  
Bradlees, New London  
Caldor, Groton  
Caldor, Norwich  
Mr. Big, Norwich  
Two Guys, New London

Valley, Gales Ferry  
Warwick Zayre, Norwich

## TOLLAND COUNTY

Caldor, Vernon  
Caldor, Mansfield  
K mart, Vernon

## WINDHAM COUNTY

Barker's, Dayville  
Barker's, Willimantic  
Fisher's Big Wheel Store, Danielson  
K mart, Putnam

K mart, Main St., Ansonia Mall

Ansonia

Key Unit

Telephone: Area Code 203-736-3251

06401

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Caldor, 255 W. Main St.

Avon

Telephone: Area Code 203-677-7791

08001

92,500 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

Marshall's, 315 W. Main St.

Avon

Telephone: Area Code 203-678-0280

08001

15,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Operations.

Zayre, 271 Cottage Grove Rd.

Bloomfield

Telephone: Area Code 203-243-9531

06002

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

CHARLES BOSCOE—Store Manager.

Barker's, 325 E. Main St.

Branford

Telephone: Area Code 203-481-5237

06405

85,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.

LEON MESNIK (at Bronx)—President, Barker's Division.

Caldor, 1075 W. Main St.

Branford

Telephone: Area Code 203-481-2375

06405

84,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

\* Associates

▲ over 100,000 ft.

■ 10,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

Key Unit

Barker's, 373 Huntington Turnpike

Bridgeport

Telephone: Area Code 203-372-4371

06810

40,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx, N. Y.

LEON MESNIK (at Bronx)—President, Barker's Division.

Bradlees, 157 Boston Ave.

Bridgeport

Telephone: Unpublished

06810

86,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

Bradlees, 603 Farmington Ave. (Bristol Shopping Center)

Bristol

Telephone: Unpublished

08010

50,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

Caldor, 121 Farmington Ave.

Bristol

Telephone: Area Code 203-589-5122

08010

90,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

King's Dept. Store, 1200 Farmington Ave.

Bristol

Telephone: Area Code 203-584-0284

08010

70,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Woolco Dept. Store, 1235 Farmington

Bristol

Telephone: Area Code 203-583-1821

08010

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

Caldor, U. S. Highway 7 & White Turkey Rd.

Brookfield

Telephone: Area Code 203 SP 5-2521

08804

87,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

Woolco Dept. Store, White Turkey Plaza

Brookfield

Telephone: Area Code 203-775-0481

08804

90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

- Marshall's, 199 Highland Ave.** Cheshire  
Telephone: Area Code 203-272-7248 08410  
17,500 ft. Branch Discount Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- K mart, 45 Shunpike Rd.** Cromwell  
Telephone: Area Code 203-635-0400 08418  
94,500 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Bradlees, Newton Rd. (Berkshire Shopping Center)** Danbury  
Telephone: Unpublished 06810  
102,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Marshall's, Newton Rd. & Berkshire Shopping Center** Danbury  
Telephone: Area Code 203-792-5280 06810  
21,000 ft. Branch Discount Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Fisher's Big Wheel Store, Rt. 6** Danielson  
Telephone: Area Code 203-774-4080 06239  
40,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
DAVE SARAULT—Store Manager.
- Barker's, Rte. 101 at Exit 93 on Rte. 52** Dayville  
Telephone: Area Code 203-774-9510 06241  
65,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President, Barker's Division.
- Bradlees, General Pershing Dr. (Valley Shopping Center)** Derby  
Telephone: Unpublished 06418  
85,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Caldor, 856 New Haven Ave.** Derby  
Telephone: Area Code 203-735-8793 08418  
70,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

- Bradlees, 940 Silver Lane** East Hartford  
Telephone: Unpublished 08118  
85,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Consumer Sales Co., Inc., 830 Silver La.** East Hartford ★ 2  
Telephone: Area Code 203-569-4480 08118  
Discount Dept. Store with a branch (Not Listed) in West Hartford, Conn.  
All Depts. Company Operated including Housewares, Audio, Major Appliances, TV & Radios.  
Estimated Sales: \$1,000,000  
BERNARD GLASSMAN—President & General Merchandise Manager.  
NATHAN SHEAR—Store Manager & Buyer.  
MIKE GLASSMAN—Buyer.
- King's Dept. Store, Ellington Rd.** East Hartford  
Telephone: Area Code 203-289-9509 08108  
80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Seapark's Dept. Store, 317 Main St.** East Hartford ◆ 1  
Telephone: Area Code 203-568-2780 08118  
15,000 ft. Discount Dept. Store.  
All Depts. Company Operated.  
R. J. KLEIN—Owner & Buyer Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drug, Jewelry, Records, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage.
- Zayre, 5 Main St.** East Hartford  
Telephone: Area Code 203-568-2291 08118  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
FRANK COLLARO—Store Manager.  
ALAN CHORLTON—Assistant Manager.
- Bradlees, Saltonstall Pkwy. & Frontage Rd.** East Haven  
Telephone: Unpublished 08010  
85,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- K mart, 75 Frontage Rd.** East Haven  
Telephone: Area Code 203-489-6464 08512  
90,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CONNECTICUT (Cont'd.)

- The Factory Store, Rowan St.** East Norwalk Key Unit  
A  
Telephone: Area Code 203-866-4205  
100,000 ft. Branch Discount Dept. Store operated by BELSCOT RETAILERS, INC.,  
Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Secaucus.  
EDWARD KLECKNER (at Secaucus)—President.  
LESSEE (at this store)  
Domestics, Housewares & Fabrics—FABRICS NATIONAL
- Bradlees, Rte. 5 & Interstate 91** Enfield ■  
Telephone: Unpublished  
84,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Caldor, Elm Plaza Shopping Center** Enfield ■  
Telephone: Area Code 203-741-2227  
78,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- Woolco Dept. Stores, Enfield Mall** Enfield ▲  
Telephone: Area Code 203-745-1881  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Zayre, 136 Elm St.** Enfield ■  
Telephone: Area Code 203-741-0715  
81,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham.  
CHARLES JACOBSON—Store Manager.  
WILLARD SEXTON—Assistant Manager.
- Bradlees, Villa Ave.** Fairfield ■  
Telephone: Unpublished  
81,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Caldor, 290 Tunxis Hill** Fairfield ■  
Telephone: Area Code 203-384-9371  
70,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

- Vally, Route 12** Gales Ferry Key Unit  
■ 1  
Telephone: Area Code 203-464-7241  
84,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Bradlees, 670 Longhill Rd.** Groton ■  
Telephone: Unpublished  
54,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Caldor, Kings Hwy. & Interstate 95** Groton ■  
Telephone: Area Code 203-448-8221  
84,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- King's Dept. Store, 1 Boston Post Rd.** Guilford ■  
Telephone: Area Code 203-453-9427  
80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Bradlees, 2300 Dixwell Ave. (Hamden Mall)** Hamden ■  
Telephone: Unpublished  
85,000 ft. Branch Discount Dept. Store operated by THE STOP & SHOP  
COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Caldor, 2380 Dixwell Ave.** Hamden ■  
Telephone: Area Code 203-288-6451  
82,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- King's Dept. Store, Acme Shopping Center** Hamden ■  
Telephone: Area Code 203-288-8257  
58,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
Executives and Merchandise Buyers listed in Newton, Mass.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

- Marshall's, 2100 Dixwell Ave.** Hamden 06514  
 Telephone: Area Code 203-281-7580  
 16,000 ft. Branch Discount Store operated by MARSHALL'S, INC., Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- Bradlees, Park & Laurel Sts.** Hartford 06108  
 Telephone: Unpublished  
 80,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Caldor, 1145 Tolland Turnpike** Manchester 06040  
 Telephone: Area Code 203-849-2876  
 103,500 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
 JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- K mart, 239 Spencer St.** Manchester 06040  
 Telephone: Area Code 203-846-8410  
 90,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, Green Pine Manor Blvd.** Manchester 06040  
 Telephone: Area Code 203-843-1077  
 75,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton, Mass.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Marshall's, Broad St. Arcade** Manchester 06040  
 Telephone: Area Code 203-646-8703  
 22,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- Caldor, 81 Storrs Rd.** Mansfield 06251  
 Telephone: Area Code 203-456-1731  
 80,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
 JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- Barkers, State & Pratt Sts.** Meriden 06450  
 Telephone: Area Code 203-236-2387  
 82,581 ft. Branch Discount Dept. Store operated by BARKER'S DIVISION of FRANKLIN STORES CORP., Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNICK (at Bronx)—Vice President.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## CONNECTICUT (Cont'd.)

- King's Dept. Store, Centennial Shopping Plaza** Meriden 06450  
 Telephone: Area Code 203-235-2595  
 70,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton, Mass.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Railroad Salvage Stores, 70 Britannia St.** Meriden ★ 06450  
 Telephone: Area Code 203-235-5721  
 93,000 ft. Discount Dept. Store and Headquarters for chain of Discount Stores (Not Listed) at Rte. 184, Groton, Conn. (80,000 ft.—B. GOGOLINSKI, Mgr.), Rte. 5, East Windsor, Conn. (100,000 ft.—M. ROTHBERG, Mgr.), 1131 Campbell Ave., West Haven, Conn. (100,000 ft.—OPEN, Mgr.) & Turners Falls, Mass. (80,000 ft.—CLYDE DIAMOND, Mgr.).  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Auto Accessories, Luggage, Fabrics, Sewing Notions, CE's, Drugs & Home Improvement.  
 Estimated Sales: \$20,000,000  
 R. WILLIAM VINE—President, Store Planning & Development.  
 Buyer Fixtures & Equipment, Cameras, CE's & Toys.  
 ALAN VINE—Vice President.  
 DON ROBERGE—Controller.  
 L. NISSON—Display Manager.  
 CHUCK DIAMOND—Buyer Ladies, Mens & Childrens Wear, Family Shoes, Housewares, Stationery & Greeting Cards.  
 ROBERTA VINE—Buyer Linens, Domestic, Sewing Notions.  
 BEN ROSENSTEIN—Buyer Hardware, Paint, Wallpaper, Auto Accessories, Luggage & Home Improvement.  
 MICHAEL ROTHBERG—Buyer Furniture, Floor Coverings, Drugs, Jewelry, Records, Appliances, TV & Radios.
- Bradlees, S. Main St.** Middletown 06457  
 Telephone: Unpublished  
 45,000 ft. Branch Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Caldor, Meriden Road** Middletown 06457  
 Telephone: Area Code 203-347-2516  
 70,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
 JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- King's Dept. Store, Washington St.** Middletown 06457  
 Telephone: Area Code 203-344-0352  
 56,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton, Mass.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CONNECTICUT (Cont'd.)

- Alexander's Dept. Store, 1201 Boston Post Rd.** Milford  
 Telephone: Area Code 203-878-8391 08460  
 100,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S DEPT. STORES, INC., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 A. DOORFEE—Store Director.  
 LESSEES (at this store)  
 Paint—SUN CHEMICAL
- Caldor, 1201 Boston Post Rd.** Milford  
 Telephone: Area Code 203-878-8581 08460  
 86,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
 JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- King's Dept. Store, 195 Cherry St.** Milford  
 Telephone: Area Code 203-878-3519 08460  
 50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton, Mass.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, Mountain View Shopping Plaza** Naugatuck  
 Telephone: Area Code 203-723-0951 08770  
 30,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Bradlees, Slater Rd. & Hillhurst Ave.** New Britain  
 Telephone: Unpublished 08053  
 60,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Caldor, Farmington & Corbin Aves.** New Britain  
 Telephone: Area Code 203-847-4501 08053  
 83,890 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
 JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- King's Dept. Store, 540 Boulevard** New Haven  
 Telephone: Area Code 203-778-5500 08519  
 75,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton, Mass.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.

\* headquarter

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

- Bradlees, 267 Bridge Approach** New London  
 Telephone: Unpublished 08320  
 70,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Two Guys, 399 U. S. Hwy. 1** New London  
 Telephone: Area Code 203-477-0351 08321  
 100,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Garfield.  
 SEYMOUR KARCH (at Garfield)—President.
- Barkers, Connecticut Rte. #7** New Milford  
 Telephone: Area Code 203-354-9321 08778  
 65,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barker's Division.
- King's Dept. Store, Kent Rd. (U.S. Rte. 7)** New Milford  
 Telephone: Area Code 203-354-9308 08778  
 39,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton, Mass.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Two Guys, 3164 Berlin Turnpike** Newington  
 Telephone: Area Code 203-866-1581 08111  
 104,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Garfield.  
 SEYMOUR KARCH (at Garfield)—President.
- Bradlees, 300 Montowese Ave. Ext.** North Haven  
 Telephone: Area Code 203-772-2310 08473  
 REGIONAL OFFICE for BRADLEES STORES in Connecticut, New Jersey & New York.
- King's Dept. Store, Middletown Rd.** North Haven  
 Telephone: Area Code 203-562-4044 08473  
 80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Woolco Dept. Store, 45 Washington Ave.** North Haven  
 Telephone: Area Code 203-239-3301 08473  
 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

\* headquarter

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

## Bargain World, 717 West Ave.

Telephone: Area Code 203-838-1885

10,000 ft. Discount Dept. Store serving as headquarters for both stores, branch store is located at 82 West St., Danbury, Conn. (8,000 ft.).

All Depts. Company Operated.

BERNARD LIEBMAN—President, Buyer Ladies Wear, Mens Wear, Childrens Wear, Family Shoes, Linens, Domestic, Sporting Goods, Drugs, Stationery, Greeting Cards, Luggage.

WILLIE HALL—Co-Manager Mens Wear &amp; Shoes.

LEONARD GROSSMAN—General Manager.

Norwalk

08850

## Bradlees, 680 Connecticut Ave.

Telephone: Unpublished

80,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP &amp; SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts and Leased Depts, with names of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

Norwalk

08854

## Caldor, Inc., 20 Glover Ave.

Telephone: Area Code 203-845-1641

## COMPANY PROFILE (SIC 53 21):

SALES: \$475,732,551 (1/27/78)

TOTAL SELLING SQ. FT.: 4,387,000

SALES PER SELLING SQ. FT.: \$108.44

OWNERSHIP: Public

EXCHANGES TRADED: AS, B

SYMBOL: CA

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Discount Dept. Stores listed as follows:  
CONNECTICUT—Avon, Brantford, Bristol, Brookfield, Derby, Enfield, Fairfield, Groton, Hamden, Manchester, Mansfield, Middletown, Milford, New Britain, Norwalk, Norwich, Old Saybrook, Ridgefield, Riverside, Rocky Hill, Southington, Stamford, Torrington, Trumbull, Vernon, Wallingford, Waterbury, West Hartford & West Norwalk.

MASSACHUSETTS—Brighton, Burlington, Chicopee, Framingham, Methuen, Northampton, Salem, Saugus, Springfield, Stoneham &amp; Weymouth.

NEW HAMPSHIRE—Bedford.

NEW YORK—Bedford Hills, Glens Falls, Kingston, Mahopac, Middletown, Nanuet, Newburgh, Peekskill, Poughkeepsie, Schenectady, Suffern, Vails Gate, Wappinger Falls, White Plains, Yonkers &amp; Yorktown Heights.

All Depts. Company Operated including Ladies, Mens &amp; Childrens Wear, Family Shoes, Linens &amp; Domestic, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage, Tobacco Shop, Candy, Snack Bar, Piece Goods &amp; Hosiery.

CARL BENNETT—President.

JULIUS KASINITZ—Vice President, Operations.

ALAN KULLER—Vice President, General Counsel.

HAROLD KARUN—Vice President, Finance.

GERALD MORGAN—Vice President, Stores.

HENRY BORCHI—Assistant Vice President, Divisional Merchandise Manager, Hosiery &amp; Intimate Apparel.

VAL ROSSETTI—Treasurer &amp; Chief Financial Officer.

ALLEN KULLER—Secretary.

ANTHONY RANUCCI—Regional Director of Stores.

RONALD CAULFIELD—Regional Director of Stores.

## MERCHANDISING PERSONNEL

BERNARD SCHEINER—General Merchandise Manager Soft Lines.

JACK SOLOFF—Divisional Merchandise Manager Ladies Wear.

MARTIN FINELER—Buyer Coats &amp; Dresses.

(Continued)

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

Key Units

## Caldor (Continued)

JOHN O'NEIL—Buyer Tops &amp; Swimwear.

HERB HOROWITZ—Buyer Ladies Bottoms.

MARK KRAMARI—Buyer Exercise Sportswear.

MEL BERKOWITZ—Buyer Accessories, Small Leather Goods.

ROBERT BORCHI—Divisional Merchandise Manager Hosiery, Foundations, Lingerie.

JOE MEINKER—Buyer Hosiery, Foundations, Lingerie.

GARY LINTZENICH—Divisional Merchandise Manager Girls Clothing &amp; Infants.

CHARLES CAPRON—Buyer Infants &amp; Toddlers Wear.

HANK GREENBERG—Buyer Girls Clothing &amp; Outerwear.

DAVE ESKENAZI—Divisional Merchandise Manager Boys Clothing &amp; Outerwear.

PAUL SPENCER—Buyer Boys Clothing &amp; Outerwear.

JOE FRIEDMAN—Divisional Merchandise Manager Mens Clothing &amp; Accessories.

JOEL BRODER—Buyer Mens Clothing.

JOHN RUOTOLO—Buyer Mens Basics.

GEORGE KIRSCHENBAUM—Buyer Mens Furnishings.

AL NEVONE—Divisional Merchandise Manager Family Shoes &amp; Accessories.

LEN FARBER—Buyer Mens &amp; Boys Shoes.

MARVIN TAYLOR—Buyer Ladies &amp; Childrens Shoes.

RAY STEIN—Divisional Merchandise Manager Linens &amp; Domestic.

GALE EGAN—Buyer Curtains, Draperies &amp; Domestic.

PEARL MATHESON—Buyer Sheets, Domestic.

JOE MAUR—Buyer Draperies &amp; Drapery Hardware.

FRED AVITABILE—Buyer Fabrics &amp; Yarn.

LUKE KIRBY—General Merchandise Manager Hard Lines.

ARTHUR HELLER—Group Merchandise Manager Hardware, Paints, Housewares, Home Improvements.

MEL LONDON—Divisional Merchandise Manager Hardware.

Home Improvement, Paints &amp; Auto Supplies.

IRWIN BUSHMAN &amp; BOB CIOPPA—Buyers Hardware, Tools.

Home Improvement.

PAUL BLUMENTHAL—Buyer Paints.

MILTON MUSIKER &amp; MIKE STEFANO—Buyers Auto Supplies &amp; Accessories.

STEVE LOPINTO—Divisional Merchandise Manager Housewares.

JOE PALMISANO—Buyer Housewares.

JOHN FATEMAN—Buyer Housewares.

ARTHUR CLARK—Group Merchandise Manager Jewelry, Major Appliances, TV, Stereos &amp; Refrigeration.

STEVE PREUSS—Divisional Merchandise Manager Jewelry.

BOB SPOONER—Buyer Jewelry.

JACK MACHULAM—Divisional Merchandise Manager &amp; Buyer Major Appliances &amp; Gifts.

STEVE ALTMAN—Buyer Major Appliances &amp; Refrigerators.

GENE DAILEY &amp; PHIL PORFITO—Buyers Gifts &amp; Giftware.

JULIE GOLOMBIK—Divisional Merchandise Manager Photo &amp; Photo Supplies.

ART SILK &amp; PHIL FUERST—Buyers Photo &amp; Photo Supplies.

BOB CALIENTO—Divisional Merchandise Manager Sporting Goods.

DAVID BERNSTEIN—Buyer Sporting Goods &amp; Accessories.

DAVID OSER—Buyer Sportswear.

LES SCHNEIDER—Divisional Merchandise Manager &amp; Buyer Toys, Wheel Goods &amp; Hobbies.

VIN SEADALE—Divisional Merchandise Manager Seasonals.

Garden Supplies &amp; Furniture.

CHARLES PORTERA—Buyer Garden Supplies &amp; Hardware.

LES SCHWARTZ—Buyer Garden Furniture.

(Continued)

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CONNECTICUT (Cont'd.)

## Caldor (Continued)

ROBERT RODERMAN—Divisional Merchandise Manager Business Machines, Calculators, TV, Radios & Stereos.  
 SAM STANCATI—Buyer Color TV.  
 JERRY MANION—Buyer Black & White TV & Small Appliances.  
 STEVE SIMON—Buyer Radio & Stereos.  
 MICKEY GOTTILIEB—Buyer Calculators, TV Games.  
 HAROLD FRIEDENBERG—Divisional Merchandise Manager Health & Beauty Aids & Juveniles.  
 STEVE HOFFMAN—Buyer Health & Beauty Aids.  
 BILL McMASTER—Buyer Juveniles.  
 HARRY ELLAM—Divisional Merchandise Manager Records, Books, Stationery, Candy, Cigarettes, Cigars & Pets.  
 RAY ZACC—Buyer Records, Books & Stationery.  
 AL HYATT—Buyer Pets, Cigars, Cigarettes, Tobacco, Candy & Pet Supplies.

## Caldor, Main Ave.

Telephone: Area Code 203-847-4501

Norwalk ■

08850

70,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk, Conn.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

## K mart, 330 Connecticut Ave.

Telephone: Area Code 203-866-6242

Norwalk ■

08854

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Norwalk Sales &amp; Supply Co., 16 Isaac St.

Telephone: Area Code 203-838-7513

Norwalk ★

08850

10,000 ft. Discount Store operating a Branch Store (Not Listed) in Westport, Conn.  
 All Depts. Company Operated including Jewelry, Appliances, TV, Radios, Cameras, Tape Recorders, Luggage, Giftwares, Housewares & Records.

LEON LEVASSEUR—Owner, General Manager & Buyer Jewelry, Appliances, TV, Radios, Cameras, Tape Recorders, Luggage, Giftwares, Housewares & Records.

## Barker's, Salem Turnpike, Rte. 32 Conn. Tpke, Exit 80

Telephone: Area Code 203-887-2593

Norwich ■

06360

64,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.

Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed in Bronx, N. Y.

LEON MESNIK (at Bronx)—President, Barker's Division.

LESSEES (at this store)

Automotive—AMERON CORP.

## Caldor, 42 Town St.

Telephone: Area Code 203-886-0571

Norwich ■

06360

70,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk, Conn.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

## Mr. Big Self Service Dept. Store, Inc., 8th St.

Telephone: Area Code 203-887-2596

Norwich ★

06360

Resident Buyer: Atlas Buying Corp., 500 7th Ave., New York, N. Y.

46,000 ft. Discount Dept. Store and Headquarters Office, with Branch Stores Listed at Bridgeton & Northfield, N. J.

(Continued)

★ Headquarters

▲ over 100,000 ft.

■ 80,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

Key Units

## Mr. Big (Continued)

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens, Fabrics, Yarn, Domestic, Floor Coverings, Cameras, Records, Luggage, Tobacco Shop.

LEASED DEPTS.—Family Shoes, Housewares, Hardwares, Paint, Stationery, Greeting Cards, Auto Accessories, Drugs & Garden Center.

DANIEL LEVINE (at Northfield, N. J.)—President.

SIDNEY ZIFF—Vice President.

DAVID SCHRAIR—Secretary.

EDWARD BOURBEAU—Store Manager.

RONALD RYAN—Assistant Manager.

LESSEES (at this store)

Shoes—J. BAKER, INC.

Drugs &amp; Stationery—OPTEL

Auto Accessories, Paint, Garden Center, Hardware, Housewares—NATIONAL HARDGOODS

## Warwick/Zayre, 634 W. Main St.

Norwich ■

Telephone: Area Code 203-889-8398

08360

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

CLIFFORD ROGERS—Store Manager.

RICHARD CLOUGH—Assistant Manager.

## Barkers, Boston Post Rd.

Old Saybrook ■

Telephone: Area Code 203-388-5751

06475

65,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.

LEON MESNIK (at Bronx)—President, Barker's Division.

## Caldor, Old Saybrook Shopping Center

Old Saybrook ■

Telephone: Area Code 203-388-4454

06475

70,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk, Conn.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

## Bradlees, Bull Hill Lane

Orange ●

Telephone: Unpublished

06477

45,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

## Marshall's, Boston Post Rd.

Orange ◆

Telephone: Area Code 203-795-4781

06477

20,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Operations.

## Woolco Dept. Store, Rte. 1

Orange ▲

Telephone: Area Code 203-795-0261

06477

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., INC., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

★ Headquarters

▲ over 100,000 ft.

■ 80,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd)

- King's Dept. Store, 290 New Britain Ave.** Plainville 08062  
Telephone: Area Code 203-747-1644  
53,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- K mart, 251 Kennedy Drive** Putnam 06260  
Telephone: Area Code 203-928-7706  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Caldor, Copps Hill Plaza** Ridgefield 06877  
Telephone: Area Code 203-438-9657  
60,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- Caldor, 1333 E. Putnam Ave.** Riverside 06878  
Telephone: Area Code 203-637-3673  
54,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- Ames Dept. Stores, Inc., 2418 Main St.** Rocky Hill 06087  
Telephone: Area Code 203-563-8234  
**COMPANY PROFILE (SIC 53 21):**  
SALES: \$245,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 4,806,000  
SALES PER SQ. FT.: \$50.98  
OWNERSHIP: Public  
EXCHANGE TRADED: NY  
SYMBOL: ADD  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Headquarters Office for chain at Discount Dept. Stores listed as follows:  
AMES DEPT. STORES:  
DELAWARE—Mildred, Millsboro, New Castle, Rehoboth Beach, Seaford & Smyrna.  
MAINE—Oxford & Sanford.  
MARYLAND—Aberdeen, Berlin, Cambridge, Chestertown, Edgewood, Northeast, Pocomoke City, Prince Frederick, Reisterstown, Salisbury & Westminster.  
MASSACHUSETTS—Sturbridge & Westfield.  
NEW HAMPSHIRE—Derry, North Conway, North Haverhill, Northumberland, Peterborough, Plymouth & Stratham.  
NEW YORK—Albion, Alden, Amenia, Baldwinsville, Canton, Carthage, Chittenango, Collins, Dansville, Derby, Dunkirk, East Aurora, Gouverneur, Hamburg, Lockport, Macedon, Malone, Massena, Medina, North Tonawanda, Ogdensburg, Ontario, Pulaski, Saranac Lake, Springville, Syracuse, Tupper Lake, Ticonderoga, Warsaw & Waterloo.  
PENNSYLVANIA—Berwick, Bloomsburg, Boyertown, Carbondale, Clearfield, Connelisville, Oxford, Peasburg, Philipsburg, St. Mary's, Sayre, Towanda, Tyrone & Wellsboro.  
VERMONT—Barre, Middlebury, Morrisville, St. Albans & St. Johnsbury.  
AMES—BIG N:  
NEW JERSEY—Newton.  
NEW YORK—Brockport, Chaffee, Genesee, Glen Falls, Norwich, Oneida, Oswego, Palatine Bridge, Penn Yan, Plattsburgh, Potsdam, Waterloo.  
(Continued)

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

- Ames Dept. Stores (Continued)** Key Out  
Watertown, Webster & Wellsville.  
PENNSYLVANIA—Mill Hall, Mt. Pocono, Shamokin & Stroudsburg.  
**COMPANY OPERATED DEPTS.**—Ladies, Mens & Childrens Wear, Linens & Domestic, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Lawn & Garden Center, Health & Beauty Aids, Records, Appliances, TV, Radios, Notions, Greeting Cards, Giftwares, Trim-A-Tree, Traffic Appliances, Stationery, Candy, Photo, Cameras, Tapes, Auto Accessories, Home Decor & Tapes.  
**LEASED DEPTS.**—Family Shoes, Jewelry & Snack Bar.  
MILTON GILMAN—Chairman of the Board.  
IRVING GILMAN—Vice Chairman of the Board.  
HERBERT GILMAN—President.  
MICHAEL LEAVITT—Executive Vice President.  
MORRIS CROSKY—Senior Executive Vice President, Secretary & General Counsel.  
KENNETH H. COOPER—Senior Vice President, Store Operations.  
JACK EDWARDS—Senior Vice President, General Merchandise Manager.  
GERALD GLASSMAN—Vice President, Administration & Planning, Assistant Secretary.  
FRED PERLSTEIN—Vice President, Advertising & Sales Promotion.  
ROYAL L. CLARK—Vice President, Store Operations.  
IRVING SHERMAN—Vice President, Wholesale Operations.  
EARL SPECTOR—Vice President, Real Estate, Assistant Secretary, Assistant General Counsel.  
EPHRAIM LIBBIN—Vice President & Treasurer.  
STUART SHAPIRO—Vice President, Corporate Development.  
JOSEPH J. PENNA—Vice President, Personnel.  
RICHARD CARTY—Assistant Vice President, Assistant Treasurer.  
RICHARD PORTFOLIO—Assistant Vice President, Advertising.  
ABE COLE—Assistant Vice President, Merchandise Control.  
ROBERT BRUSA—Assistant Vice President, Construction.  
EUGENE E. SENEAL—Assistant Vice President, Electronic Data Processing.  
ROMAS BUTRIMAS—Assistant Treasurer & Controller.  
**MERCHANDISING PERSONNEL**  
SIDNEY LUBAR—Vice President General Merchandise Manager, Softlines.  
STEVE SILVER—Merchandise Coordinator.  
MIKE GLOTZER—Divisional Merchandise Manager, Ladies Wear.  
IRA GURIN—Buyer Dresses, Maternity, Coats, Uniforms.  
LOU PRINZO—Buyer All Bottoms.  
SUSAN TULP—Buyer All Tops.  
FRANK MICHLIN—Buyer Bras, Panties, Daywear, Accessories.  
GEORGE FISCHER—Buyer Hosiery, Robes, Handbags, Sleepwear, X-Size, Sportswear.  
SANDY SHINBAUM—Divisional Merchandise Manager, Girls, Mens and Boys Wear.  
DIANA ILDAU—Buyer All Girls' Wear.  
BARRY KRIEGER—Buyer Mens Workclothes, Mens Shirts, Mens and Boys Accessories.  
PHIL MARSHALL—Buyer Mens Pants, Mens Sweatshirts, Mens Sweaters, Mens and Boys Underwear, Mens and Boys Hosiery.  
FRANK KAPLAN—Buyer All Boys except Underwear, Hosiery and Accessories.  
CHARLES BERGER—Divisional Merchandise Manager, Infants and Domestic.  
JOHN DUNN—Buyer All Infants' Wear.  
TOM HOTTENSTEIN—Buyer Curtains, Rugs, Yarns, Notions, Etc.  
ELMER LA FRANCE—Buyer Bedding, Bath, Kitchen Aids.  
MARY ANN JULIAN—Assistant Buyer Domestic.  
LARRY GOFBERG—Vice President General Merchandise Manager, Hardlines.  
(Continued)

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CONNECTICUT (Cont'd.)

## Ames Dept. Stores (Continued)

ALAN CLOSE—Divisional Merchandise Manager.  
 MURRY KOFSEY—Buyer Health & Beauty Aids.  
 JAMES AGLIO—Buyer Houseware, Giftware, Home Furnishings.  
 JOHN GRIFFIN—Buyer Candy, Stationery.  
 ALLAN BANKS—Divisional Merchandise Manager Lawn & Garden.  
 Patio, Horticulture, Trim-A-Tree.  
 JOSEPH ZOTTER—Buyer Hunting, Fishing, Gen. Sporting Goods.  
 Camping, Luggage.  
 IRA SHULDMAN—Buyer Records, Traffic Appliances, Photo.  
 ROBERT SIEGEL—Buyer Lawn & Garden, Patio, Horticulture, Trim-A-Tree.  
 BOB PIPOLO—Senior Buyer Hardware, Pet Supplies.  
 RONALD HICKS—Buyer Automotive.  
 ROBERT GROSSMAN—Buyer Paint, Photo, TV, Radios, Fans.  
 WENCE KAREIS—Buyer Toys, Bicycles.

## LESSEES

Family Shoes—J. BAKER, INC.  
 Jewelry—SCHARR JEWELRY, INC.  
 Snack Bar—EASTERN SNACKS, INC.

## Caldor, 80 Town Line Rd.

Telephone: Area Code 203—583-2841

32,500 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

## King's Dept. Store, Tri-Town Shopping Center

Telephone: Area Code 203—735-5100

55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton, Mass.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## King's Dept. Store, Farmington Valley Mall &amp; Rte. 44

Telephone: Area Code 203—651-3524

60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Caldor, 235 Queen St.

Telephone: Area Code 203—828-5571

85,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

## G E Madison Stores, Inc., 750 Queen St.

Telephone: Area Code 203—828-4791

125,000 ft. Dept. Store.  
 All Depts. Company Operated including Ladies & Mens Wear, Linens, Domestic, Draperies, Curtains, Floor Coverings, Housewares, Sporting Goods, Garden Center, Cameras, Luggage, Giftware, Jewelry & Outdoor Furniture.

Estimated Sales: \$5,000,000

(Continued)

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

Key Data

## G E Madison Stores, Inc. (Continued)

BENJAMIN MARKS—President, Treasurer, Director of Store Planning, Development & Construction, Buyer Store Fixtures & Equipment, Mens Wear, Curtains, Draperies, Domestic, Linens, Floor Coverings, Sporting Goods, Cameras & Jewelry.  
 AL KEEGAN—Vice President, Maintenance Manager.  
 J. FUCINI—Assistant Vice President, Buyer Giftware, Greeting Cards, Garden Center, Outdoor Furniture & Luggage.  
 ROBERT MONTANA—Secretary.  
 J. RUDOLPH—Buyer Ladies, Misses & Junior Wear.

## K mart, 410 Queen St.

Telephone: Area Code 203—821-0194

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Layco, 835 Queen St.

Telephone: Area Code 203—628-0371

40,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

JIM ALEXANDER—Store Manager.

GEORGE GRAY—Assistant Manager.

## Caldor, 74 Broad St.

Telephone: Area Code 203—327-0700

120,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

## King's Dept. Store, Canal &amp; Market Sts.

Telephone: Area Code 203—325-1097

45,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton, Mass.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Bradlees, 955 Ferry Blvd.

Telephone: Unpublished

100,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

## Stratford Town Fair, 1785 Stratford St.

Telephone: Area Code 203—378-9383

45,000 ft. Discount Dept. Store.  
 All Depts. Leased including Ladies, Mens & Childrens Wear, Family Shoes, Domestic, Housewares, Hardware, Paint, Sporting Goods, Garden Center, Drug, Jewelry, Records, Stationery, Linen, Domestic, Auto Accessories, Luggage, Gifts, Appliances, TV, Radios, Snack Bar, Bakery, Cameras, Fabrics, Sewing Notions, TBA Center, Candy & Toys.

Estimated Sales: \$5,500,000

(Continued)

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

## Stratford Town Fair (Continued)

SIDNEY MILWE—President.  
BEATRICE MILWE—Vice President.  
ALAN LEIBERMAN—General Manager.

## LESSEES

Ladies & Childrens Wear—I. M. BURT CO.  
Mens Wear—UNISHOPS  
Shoes—MORTON SHOES  
Domestics, Linens, Fabrics & Sewing Notions—TOWN FAIR LINENS, INC.  
Cameras & Jewelry—SCHARR  
Records, Stationery—ALAN, INC.  
Housewares, Paint, Toys, Luggage, Appliances, TV, Radio—  
RHEAM OF STRATFORD, INC.  
Sporting Goods, Auto Accessories—E & L  
Hardware & Garden Center—FAIR HARDWARE  
TBA Center—TOWN FAIR TIRE  
Bakery & Candy—HERMIL BAKERY  
Snack Bar—TOWN FAIR SNACK BAR

## Bradlees.

77 S. Maine St. (Torrington Shopping Center) Torrington  
Telephone: Unpublished 08790

50,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

## Caldor, 516 Winsted Rd.

Torrington  
Telephone: Area Code 203—482-3531 08790  
80,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

## K mart, 681 Main St.

Torrington  
Projected Opening of 71,000 ft. Branch Discount Dept. Store to be operated by  
K MART CORP., Troy, Mich.

## Nu Star's, Rte. 25 &amp; E. Main St.

Torrington  
Telephone: Area Code 203—482-8594 08790  
45,000 ft. Discount Dept. Store with a branch listed in Wallingford, Conn.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens,  
Domestics, Floor Coverings, Housewares, Hardware, Paint, Wallpaper,  
Toys, Garden Center, Drugs, Jewelry, Records, Appliances, Stationery,  
Greeting Cards, Cameras, Auto Accessories, Luggage, Supermarket,  
Sewing Notions & Home Improvement.  
LEASED DEPTS.—Family Shoes & Sporting Goods.

JOSEPH HAUSER—Partner & Buyer Mens & Boys Wear.  
STANLEY GOLDMAN (at Wallingford)—Partner & Buyer Ladies  
& Childrens Wear.

WILLIAM LAMANNA—Display Manager.

DAVE CALL—Store Manager.

BOB DONELLI—Buyer Linens & Domestics, Floor Coverings,  
Housewares, Hardware, Paint, Wallpaper, Toys, Garden Center,  
Drugs, Jewelry, Records, Appliances, Stationery, Greeting Cards,  
Cameras, Auto Accessories & Luggage.

## LESSEES

Shoes—J. BAKER

Sporting Goods—FALL MOUNTAIN

\* headquarter

▲ over 100,000 ft.

■ 80,000-100,000 ft.

● 30,000-80,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

## Caldor, 100 Hawley Ave.

Trumbull  
Telephone: Area Code 203—387-5931 08811  
98,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

## Caldor, Tri-City Plaza

Vernon  
Telephone: Area Code 203—875-0706 06088  
100,000 ft. Branch Discount Dept. Store operated by CALDOR, INC.,  
Norwalk, Conn.

All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Norwalk, Conn.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

## K mart, 295 Hartford Turnpike

Vernon  
Telephone: Area Code 203—872-8391 06088  
90,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Barker's, 920 S. Colony Rd.

Wallingford  
Telephone: Area Code 203—265-0967 06492  
60,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bronx, N. Y.

LEON MESNIK (at Bronx)—President, Barker's Division.

## Caldor, 1248 S. Broad St.

Wallingford  
Telephone: Area Code 203—265-2049 06492  
92,500 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

## K mart, 952 N. Colony

Wallingford  
Telephone: Area Code 203—265-6738 06492  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Nu Star's, North Colony Rd.

Wallingford  
Telephone: Area Code 203—269-1401 06492  
85,000 ft. Branch Discount Dept. Store operated by NU STAR'S, Torrington, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Torrington.

ION DWYER—Store Manager.

## Bradlees, 410 Reidville Dr.

Waterbury  
Telephone: Unpublished 08704  
70,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

\* headquarter

▲ over 100,000 ft.

■ 80,000-100,000 ft.

● 30,000-80,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## CONNECTICUT (Cont'd.)

- Bradlees, 300 Chase Ave.** Waterbury ■  
Telephone: Unpublished  
76,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Caldor, 855 Lakewood Rd.** Waterbury ■  
Telephone: Area Code 203—756-8821  
76,000 ft. Branch Discount Dept. Store operated by CALDOR, INC.,  
Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- K mart, 881 Wolcott St.** Waterbury ▲  
Telephone: Area Code 203—753-2181  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Two Guys, Rte. 69, Lakewood at Wolcott Rd.** Waterbury ▲  
Telephone: Area Code 203—753-2181  
115,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N.J.,  
doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed in Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- Barker's Boston Post Rd., Rte. 1A & Clark Lane** Waterford ■  
66,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
FRANKLIN STORES CORP., Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President, Barker's Division.
- K mart, 595 Straits Turnpike** Watertown ■  
Telephone: Area Code 203—274-9204  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Marshall's, 1167 Main St.** Watertown ◆  
Telephone: Area Code 203—274-5481  
22,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Caldor, 983 New Britain Ave.** West Hartford ■  
Telephone: Area Code 203—325-2125  
90,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

★ Inland Empire

▲ over 100,000 ft.

■ 50,000-100,000 ft.

◆ 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

- King's Dept. Store, Prospect Ave. & Kane St.** West Hartford ■  
Telephone: Area Code 203—232-1100  
75,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
Executives and Merchandise Buyers listed in Newton, Mass.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Caldor, Connecticut Ave. & Rte. 1** West Norwalk ■  
Telephone: Area Code 203—838-4144  
85,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- Barker's, Boston Post and Bulkley Rds.** Westport ■  
Telephone: Area Code 203—255-8167  
60,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. with names of Executives and  
Merchandise Buyers listed in Bronx, N. Y.  
LEON MESNIK (at Bronx)—President, Barker's Division.
- Bradlees, 1380 Berlin Tpke.** Wethersfield ■  
Telephone: Unpublished  
88,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- K mart, 188 Silas Deane Hwy.** Wethersfield ◆  
Telephone: Area Code 203—563-3921  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President,  
Store Management.
- Marshall's 1130 Silas Deane Hwy.** Wethersfield ◆  
Telephone: Area Code 203—563-2887  
42,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Barker's, 1391 Main St.** Willimantic ■  
Telephone: Area Code 203—423-8495  
60,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bronx, N. Y.  
LEON MESNIK (at Bronx)—President, Barker's Division.
- K mart, 560 Windsor Ave.** Windsor ■  
Telephone: Area Code 203—688-0721  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ Inland Empire

▲ over 100,000 ft.

■ 50,000-100,000 ft.

◆ 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## CONNECTICUT (Cont'd.)

**King's Dept. Store, Rte. 44, King's Plaza**

Telephone: Area Code 203—379-3304

43,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Winsted

08089

Key Unit

## DIRECTORY OF DISCOUNT CENTERS

## DELAWARE

This is the listing of the discount stores and company offices in Delaware arranged  
by County. More detailed information of each unit or company follows in alphabetical  
sequence by city.

## DELT COUNTY

Ames, Smyrna

K mart, Dover

King, Dover

Nichols Discount City, Dover

Woolco Dept. Store, Dover

## NEW CASTLE COUNTY

Ames, New Castle

Gaylord's, Wilmington

Gaylord's, Newark

Jelle son, Wilmington

K mart, Claymont

K mart, Newark

King, New Castle

Kiddie World Discount Marts, Wilmington

New Castle Farmers Market &amp; Auction,

New Castle

Woolco, Claymont

Woolco, Newark

## SUSSEX COUNTY

Ames, Milford

Ames, Millsboro

Ames, Rehoboth Beach

Ames, Seaford

Key Unit

**K mart, I-95 & Naamans Rd.**

Claymont

Telephone: Area Code 302—792-2881

19703

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Woolco Dept. Store, Northowne Plaza, Naaman's Rd.**

Claymont

Telephone: Area Code 302—798-9588

19703

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of

F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

**K mart, 515 N. Du Pont Hwy.**

Dover

Telephone: Area Code 302—678-8020

19901

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**King's Dept. Store, Rodney Village Shopping Center**

Dover

Telephone: Area Code 302—726-0663

19901

60,500 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,

Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

**Nichols Discount City, Route U. S. Hwy 13 & Lelpaic Rd.**

Dover

Telephone: Area Code 302—874-3945

19901

120,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,

New York, New York.

All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed in New York, N.Y.

MANFRED BRECKER (at New York)—President.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## DELAWARE (Cont'd.)

- Woolco Dept. Store, Blue Hen Mall** Dover  
 Telephone: Area Code 302-874-4505  
 98,000 ft. Branch Dept. Store operated by WOOLCO Division of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.  
**LESSEES**  
 Paint—GLIDDEN PAINT
- Ames Discount Dept. Store, US Rt. 113** Milford  
 Telephone: Area Code 302-422-9617  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES.  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
 HAZE BURROWS—Store Manager.
- Ames Discount Dept. Store, Rt. 113** Millboro  
 Telephone: Area Code 302-934-8613  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES.  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
 MICHAEL TEIXIERA—Store Manager.
- Gaylord's, 1 Chestnut Hill Plaza** Newark  
 Telephone: Area Code 302-731-9108  
 65,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL  
 CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Secaucus.  
 H. BOTHSCCHILD (at Secaucus)—Vice President, Discount Stores.
- E mart, Castle Mall** Newark  
 Telephone: Area Code 302-738-5427  
 71,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 59 University Plaza** Newark  
 Telephone: Area Code 302-727-8900  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Ames Dept. Store, Basin Rd. & Dupont Blvd.** New Castle  
 Telephone: Area Code 302-328-1308  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES.  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
 JACK KOSKEY—Store Manager.

\* 100,000 ft.

▲ 100,000 ft.

■ 80,000-100,000 ft.

● 30,000-80,000 ft.

◆ 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DELAWARE (Cont'd.)

- King's Dept. Store, 273 & Churchmans Rd.** New Castle  
 Telephone: Area Code 302-322-0216  
 50,500 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- New Castle Farmers Market & Auction, Hares Corner** New Castle  
 Telephone: Area Code 302 EA 8-4101  
 65,000 ft. Discount Dept. Store, opened weekends only, operated by  
 MARKETS, INC., each department operated under its own name.  
 All Depts. Leased.  
 ALLEN BELL—President.  
 BILL CONNARD—General Manager.  
 CORBITT DAVID—Maintenance Manager.  
**LESSEES**  
 Ladies Wear—IRVING MEISEL & KWANG HYAN YUN  
 Mens Wear—IRENE STENGEL & JOE SIEDLECKI  
 Childrens Wear—JASON LEE  
 Millinery—MR. STARKMAN  
 Family Shoes—MARTIN FISHER  
 Domestic—JOSEPH MANDEL  
 Lamps—BENJAMIN GROSSMAN  
 Housewares, Hardware—SEGAL & BEREZIN  
 Sporting Goods—SPORTSMAN'S SPOT  
 Coins—C & R REITH  
 Floor Coverings, Paint—AL WEINER  
 Delicatessen—GEORGE WILLET  
 Furniture—JOHN DAVITT  
 Jewelry—RON GLIDER, LEN GOLD & IRV PERLMAN  
 Drugs—SAVE MORE DRUGS  
 TBA Center, Auto Accessories, Tires, Battery Service—HAROLD WEISS  
 Pets—FOSKEY PETS  
 Donuts—JOHN BILL  
 Kiddie Rides—JERRY COHEN  
 Pizzas—EDNA GRUBER  
 Pennsylvania Dutch—AMOS STOLTZFUS  
 Electronics—HARMON NAUMANN  
 Appliances, TV, Radios—HARMON NAUMAN  
 Pictures—KEEPSAKE PORTRAITS  
 Candy—BILL COHEN  
 Fresh Fish & Barba Chicken—ALEX SCHMIDT  
 Bakery—BEN DOBRANEICKI  
 Delaware Valley Meats—H. WEINER  
 Barber Shop—CARL RODGERS  
 Smoke Shop—THREE SONS  
 Beauty Shop—NANCY BYRD  
 Toys & Furniture—SPORTSMAN'S SPOT  
 Snack Bar—BERLO VENDING  
 Grocery—GROCERY OUTLET, INC.  
 Tobacco Shop—WILLIAM ROGERS  
 Supermarket—ALLEN BELL  
 Snack Bar—OGDEN FOODS  
 Sewing Notions—MODERN SEWING AND VACUUM
- Ames Dept. Store, Rte. 1** Rehoboth Beach  
 Telephone: Area Code 302-227-9424  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES.  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
 ARNOLD LEICHLITER—Store Manager.

\* 100,000 ft.

▲ 100,000 ft.

■ 80,000-100,000 ft.

● 30,000-80,000 ft.

◆ 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DELAWARE (Cont'd.)

- Ames Dept. Store, 900 Eastridge Hwy.** Seaford Key Units  
 Telephone: Area Code 302-829-8878 19979  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 WADDIA BAFAIL—Store Manager.
- Ames Dept. Store, Glenwood Ave.** Smyrna •  
 Telephone: Area Code 302-853-9277 19977  
 40,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 HERBERT GILMAN (at Rocky Hill)—President.
- Gaylord's Discount Dept. Store, Chestnut Hill Plaza** Wilmington ■  
 Telephone: Area Code 302-731-9105 19808  
 80,000 ft. Branch Discount Dept. Store operated by GAYLORDS NATIONAL CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- Gaylord's Discount Dept. Store, 3600 Miller Rd.** Wilmington •  
 Telephone: Area Code 302-762-0700 19802  
 55,000 ft. Branch Discount Dept. Store operated by GAYLORDS NATIONAL CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- Gaylord's Discount Dept. Store, 1251 Centerville Rd.** Wilmington ■  
 Telephone: Area Code 302-998-3381 19808  
 80,000 ft. Branch Discount Dept. Store operated by GAYLORDS NATIONAL CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- Jefferson Super Dept. Store, 4735 Concord Pike** Wilmington ▲  
 Telephone: Area Code 302-478-8800 19803  
 120,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- Jefferson Super Dept. Store, 4433 Kirkwood Hwy.** Wilmington ▲  
 Telephone: Area Code 302-998-8821 19808  
 120,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.

★ AnchorStores

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DELAWARE (Cont'd.)

- World Discount Mart, 1614 Newport Gap Pike** Wilmington Key Units  
 Telephone: Area Code 302-995-8671 19808  
 Discount Dept. Store chain Operating at Naamans Rd., Claymont, Dela. (30,000 ft.); 2800 Concord Pike, Wilmington, Dela. (30,000 ft.); 20 Marrows Rd., Newark, Dela. (30,000 ft.); 3200 Kirkwood Hwy., Wilmington, Dela. (111,000 ft.) & Bte. 13, Dover, Dela. (8,500 ft.).  
 All Depts. Company Operated including Toys, Sporting Goods, Juvenile Furniture, Appliances, Stationery, Greeting Cards, Jewelry & Childrens Wear.  
 MILTON WOLF—President, General Manager, Buyer Toys, Juvenile Furniture & Sporting Goods.  
 NORMAN FREEMAN—Sales Manager & Buyer Childrens Wear, Jewelry, Watches, Stationery & Greeting Cards.

★ AnchorStores

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NOTES

## DISTRICT OF COLUMBIA

This is the listing of the discount stores and company offices in District of Columbia.  
More detailed information of each unit or company follows in alphabetical sequence.

DISTRICT OF COLUMBIA  
George's, Inc., Washington  
Lusk's, Washington  
Washington

	Key	Units
George's, Inc., 2850 New York Ave. N.E.	Washington ★	12
Telephone: Area Code 202-832-4800	20002	
Discount Store Chain operating Stores (average size: 15,000 ft.) in District of Columbia (3): Camp Springs, Greenbelt, Hillcrest Heights, Rockville & Silver Spring, Md.; Falls Church, Hybla Valley, Springfield & Tices Corner, Va.		
All Depts. Company Operated including Furniture, Floor Coverings, Housewares, Major Appliances, Radios & Stereos.		
HERBERT FILDERMAN—President		
SIDNEY SAMPSON—Vice President		
CLYDE CATTERTON—Vice President		
SERGIO GUERRA—Secretary, Treasurer & Controller		
MAYNARD TUROW—Buyer Floor Coverings & Furniture		
DAVID SCHMALL—Buyer Housewares, Radios & Stereos		
EDWARD BALBIRER—Buyer Major Appliances		

Lusk's, 5023 Wisconsin Ave. NW	Washington ◆	
Telephone: Area Code 202-621-1600 Ext. 320	20016	
12,000 ft. Branch Discount Dept. Store operated by LUSKIN'S SUPER DISCOUNT STORE, Baltimore, Md.		
All Depts. Company Operated. Executives and Merchandise Buyers listed in Baltimore.		
JACK LUSKIN (at Baltimore)—President.		

## NOTES

## FLORIDA

This is the listing of the discount stores and company offices in Florida arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

#### ALACHUA COUNTY

K mart, Gainesville  
T. G. & Y., High Springs  
Woolco, Gainesville

#### BAY COUNTY

Oaylor's, Panama City  
Howard's, Panama City  
K mart, Panama City  
T. G. & Y., Lynn Haven

#### BREVARD COUNTY

Cook's, Merritt Island  
Cook's, Titusville  
Jefferson/Ward, Vero Beach  
Jefferson/Ward, Melbourne  
K mart, Melbourne  
K mart, Palm Bay  
Layre, Melbourne

#### BROWARD COUNTY

Gold Triangle, Plantation  
Jefferson, Davie  
Jefferson, Hallandale  
Jefferson Super Store, Fort Lauderdale  
Jefferson Super Store, Hollywood  
K mart, Davie  
K mart, Fort Lauderdale  
K mart, Hollywood  
K mart, Lauderhill  
K mart, Margate  
K mart, Oakland Park  
K mart, Pompano Beach  
Kings Dept. Store, Fort Lauderdale  
The Treasury, Hollywood  
West Bros., Ocala  
Woolco Dept. Store, Ft. Lauderdale  
Woolco, Oakland Park  
Layre, Hallandale  
Layre, Fort Lauderdale  
Layre, Hollywood  
Woolco, Lauderhill  
Layre, Pompano Beach

#### CEBUS COUNTY

T. G. & Y. Family Center, Inverness

#### CLAY COUNTY

K mart, Orange Park  
T. G. & Y., Green Cove Springs

#### COLLIER COUNTY

K mart, Naples  
T. G. & Y. Family Center, Naples

#### COLUMBIA COUNTY

K mart, Lake City

#### DADE COUNTY

Gold Triangle, North Miami Beach  
Gold Triangle, Hialeah  
Gold Triangle, Miami  
Jefferson, Hialeah

Jefferson, Homestead  
Jefferson, Kendall  
Jefferson Stores, Lauderdale Lakes  
Jefferson Stores, Miami  
Jefferson Super Store, North Miami Beach  
K-Mart, Hialeah  
K mart, Miami  
K mart, North Miami  
Rex Fair, Hialeah  
Shop-Rite, Miami Beach  
The Treasury, Hialeah  
The Treasury, Lauderdale Lakes  
The Treasury, Miami  
Woolco, Miami  
Woolco, Opa Locka  
Layre, Hialeah  
Layre, Homestead  
Layre, Miami  
Layre, North Miami  
Layre, North Miami Beach

#### DUVAL COUNTY

Jefferson/Ward, Jacksonville  
K mart, Jacksonville  
K mart, Neptune Beach  
Murphy's Mart, Jacksonville  
Woolco, Jacksonville  
Layre, Jacksonville

#### ESCAMBIA COUNTY

K-Mart, Pensacola  
Woolco, Pensacola  
Layre, Pensacola

#### GADSDEN COUNTY

T. G. & Y. Family Center, Quincy

#### HERNANDO COUNTY

Layre, Brooksville

#### HIGHLAND COUNTY

K mart, Sebring

#### HILLSBOROUGH COUNTY

Cook's, Tampa  
Gold Triangle, Tampa  
K mart, Brandon  
K mart, Plant City  
K mart, Tampa  
Woolco, Tampa  
Layre, Brandon  
Layre, Tampa

#### INDIAN RIVER COUNTY

K mart, Vero Beach

#### JACKSON COUNTY

T. G. & Y. Family Center, Marianna

#### LAKE COUNTY

K mart, Mt. Dora  
K mart, Leesburg  
Layre, Leesburg

\* Estimated

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

◆ under 30,000 ft.



## FLORIDA (Cont'd.)

## LEE COUNTY

American Dept. Stores, Ft. Myers  
Gibson's, Ft. Myers  
Gibson's, Tice  
Jefferson, Fort Myers  
K mart, Cape Coral  
K mart, Fort Myers  
Woolco, Fort Myers

## LEON COUNTY

K mart, Tallahassee  
Woolco, Tallahassee

## MANATEE COUNTY

K mart, Bradenton  
Woolco Dept. Store, Bradenton

## MARION COUNTY

Cook's, Ocala  
K mart, Ocala  
K mart, Plantation  
T. G. & Y., Belleview

## MARTIN COUNTY

K mart, Stuart

## MONROE COUNTY

K mart, Marathon  
Woolco, Key West

## NASSAU COUNTY

K mart, Fernandina Beach

## DEALOOSA COUNTY

Gaylord's, Ft. Walton Beach  
Gibson's, Crestview  
Great Day Discount Store, Crestview  
Howard's Discount Center,  
Fort Walton Beach  
K mart, Fort Walton Beach  
K mart, Niceville  
T. G. & Y., Fort Walton Beach  
T. G. & Y., Crestview

## ORANGE COUNTY

Gold Triangle, Orlando  
Jefferson/Ward, Orlando  
K mart, Orlando  
T. G. & Y., Apopka  
Woolco, Orlando  
Zayre, Orlando

## OSCEOLA COUNTY

K mart, Kissimmee  
Zayre, Kissimmee

## PALM BEACH COUNTY

Farmers Market, West Palm Beach  
Jefferson, Boca Raton  
Jefferson, Boynton Beach  
Jefferson, North Palm Beach  
Jefferson Super Store, West Palm Beach  
K mart, Boca Raton  
K mart, Boynton Beach  
K mart, Lake Park  
K mart, Lantana

## K mart, Tequesta

K mart, West Palm Beach  
Kings Dept. Store, West Palm Beach  
Woolco, Delray Beach  
Woolco Dept. Store, West Palm Beach  
Zayre, West Palm Beach

## PASCO COUNTY

K mart, New Port Richey  
K mart, Port Richey  
K mart, Zephyrhills  
Woolco, New Port Richey  
Zayre, New Port Richey

## PINELLAS COUNTY

Cook's, Largo  
K mart, Clearwater  
K mart, Largo  
K mart, St. Petersburg  
K mart, Tarpon Springs  
Woolco Dept. Store, St. Petersburg  
Woolco, Seminole  
Zayre, Largo  
Zayre, Pinellas Park  
Zayre, St. Petersburg

## POLK COUNTY

K mart, Lake Wales  
K mart, Lakeland  
K mart, Winter Haven  
T. G. & Y., Auburndale  
T. G. & Y., Family Center, Bartow  
T. G. & Y., Lakeland  
Woolco, Lakeland  
Zayre, Lakeland  
Zayre, Winter Haven

## PUTNAM COUNTY

K mart, Palatka

## SANTA ROSA COUNTY

T. G. & Y., Gulf Breeze  
T. G. & Y., Lake Wales  
T. G. & Y., Milton

## SARASOTA COUNTY

K mart, Sarasota  
K mart, Venice  
Woolco, Sarasota  
Woolco, Venice  
Zayre, Sarasota

## SAINT LUCIE COUNTY

Jefferson, Fort Pierce  
K mart, Fort Pierce  
T. G. & Y., Port St. Lucie

## ST. JOHNS COUNTY

Bargain House, St. Augustine  
K mart, St. Augustine

## SEMINOLE COUNTY

Jefferson/Ward, Altamonte Springs  
K mart, Altamonte Springs  
K mart, Fern Park  
K mart, Sanford

## FLORIDA (Cont'd.)

Woolco, Casselberry  
Zayre, Fern Park  
Zayre, Sanford

## VOLUSIA COUNTY

Jefferson/Ward, Daytona  
K mart, Daytona Beach  
K mart, Deland

K mart, Port Orange  
Woolco, South Daytona  
Zayre, Daytona Beach

## WALTON COUNTY

T. G. & Y., DeFuniak Springs

K mart, 951 W. Hwy. 436

Telephone: Area Code 305-862-3500  
71,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President,  
Store Management.

Altamonte Springs

Key Data

32701

Jefferson/Ward, 104 E. Altamonte Dr.

Telephone: Area Code 305-830-9000  
150,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.

Altamonte Springs

32701

T. G. & Y. Family Center, 815 E. Semoran Blvd.

Telephone: Area Code 305-886-8188  
40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Oklahoma City.  
R. C. VINCENT—Store Manager.

Apopka

32703

T. G. & Y. Family Center, 345 Havendale Blvd.

Telephone: Area Code 813-967-1121  
40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Oklahoma City.  
T. E. DRUMM—Store Manager.

Auburndale

33823

T. G. & Y. Family Center, 1050 N. Broadway

Telephone: Area Code 813-533-0376  
47,388 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Oklahoma City, Okla.  
H. B. SHAW—Store Manager.

Bartow

33830

T. G. & Y. Family Center

Projected Opening of Branch Discount Dept. Store to be operated by  
T. G. & Y. STORES CO., Oklahoma City, Okla.

Belleview

•

Jefferson Super Dept. Store, Boca Raton Mall

Telephone: Area Code 305-392-4900  
150,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.

Boca Raton

33432

\* Inactive

▲ over 100,000 ft.

■ 40,000-100,000 ft.

• 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

\* Inactive

▲ over 100,000 ft.

■ 40,000-100,000 ft.

• 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- K mart, 7887 N. Federal Hwy.** Boca Raton Key 33432  
 Telephone: Area Code 305—392-5900  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1401 W. Palmetto Park Rd.** Boca Raton 33432  
 Telephone: Area Code 305—392-8565  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Jefferson Super Dept. Store** Boynton Beach ▲  
 Projected Opening of 120,000 ft. Branch Dept. Store to be operated by  
 JEFFERSON STORES, INC., Miami, Fla.
- K mart, 1606 S. Federal Hwy.** Boynton Beach 33435  
 Telephone: Area Code 305—734-0900  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4124—14 St. W.** Bradenton ▲  
 Telephone: Area Code 813—755-3778  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 7412 Namatee Ave. W.** Bradenton 33505  
 Telephone: Area Code 813—792-1223  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 815—44th Ave.** Bradenton ▲  
 Telephone: Area Code 813—755-8521  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 1602 W. Brandon Blvd.** Brandon ▲  
 Telephone: Area Code 813—685-2994  
 95,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, 1015 Brandon Mall** Brandon 33511  
 Telephone: Area Code 813—689-8154  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 ROBERT TIMBERLAKE—Store Manager.  
 FRANK HUNTER—Assistant Manager.

\* Incomplete

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-40,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- Zayre, 46 South Plaza** Brooksville Key 33512  
 Telephone: Area Code 904—796-1463  
 53,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 JIM PORTER—Store Manager.  
 GREGORY MARTIN—Assistant Manager.
- K mart, Del Prado Blvd.** Cape Coral 33904  
 Telephone: Area Code 813—549-4559  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Butler Plaza** Casselberry ▲  
 Telephone: Area Code 305—878-2122  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 611 Tamiami Trail NE** Charlotte Harbor 33950  
 Telephone: Area Code 813—629-1115  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2680 US Hwy. 19 N.** Clearwater 33515  
 Telephone: Area Code 813—733-2194  
 35,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2130 Gulf to Bay Blvd.** Clearwater 33515  
 Telephone: Area Code 813—442-1151  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Jefferson/Ward, 500 N. Cocoa Blvd.** Cocoa Beach ▲  
 Telephone: Area Code 305—831-0470  
 150,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- Gibson's Discount Center, Hwy. 85 N.** Crestview 32538  
 Telephone: Area Code 904—682-6125  
 32,000 ft. Branch Discount Dept. Store operated by KIRCHOFF ENTERPRISES,  
 INC., Douglas, Ga., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed  
 in Seagoville.  
 WALTER KIRCHOFF (at Douglas)—Owner.  
 J. T. YEAGER—Store Manager.  
 LESSEE  
 Drugs—BILL HUGHSON

\* Incomplete

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-40,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## FLORIDA (Cont'd.)

- Great Day Discount Store, 197 W. Oakdale** Crestview K 32536  
 Telephone: Area Code 904—MU 2-3122  
 10,000 ft. Branch Discount Store operated by GULF COAST MERCANTILE CO., Pensacola, Fla.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family  
 Shoes, Linens, Domestic, Housewares, Toys, Sporting Goods,  
 Small Appliances, Radios & Cameras.  
 SAM GOLDENBERG (at Pensacola)—President.  
 MISS DIXIE BALLARD—General Manager & Buyer.  
 MRS. GLENICE LUNDY—Assistant Manager.
- T. G. & Y. Family Center, 320 U.S. 90 W.** Crestview K 32536  
 Telephone: Area Code 904—682-5134  
 42,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 G. J. KARST—Store Manager.
- Jefferson/Ward, 1008 Volusia Ave.** Daytona A 32014  
 Telephone: Area Code 904—255-4451  
 130,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- K mart, 1300 Volusia Ave.** Daytona Beach A 32014  
 Telephone: Area Code 904—252-9691  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, 286 N. Nova Rd.** Daytona Beach K 32014  
 Telephone: Area Code 904—255-8366  
 73,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 RAY KELLY—Store Manager.
- T. G. & Y. Family Center, 1104 Freeport Rd.** Defuniak Springs K 32433  
 Telephone: Area Code 904—892-5137  
 29,933 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 I. A. HAMMOCK—Store Manager.
- K mart, 1201 S. Woodland Blvd.** Deland K 32720  
 Telephone: Area Code 904—736-7711  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- Woolco Dept. Store, 1600 S. Federal Hwy.** Delray Beach K 33444  
 Telephone: Area Code 305—272-1631  
 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

\* (omitted)

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- K mart, 431 S. Hwy. 17-92** Fern Park A 32730  
 Telephone: Area Code 305—831-8700  
 118,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, 100 Hwy. 436 (Orlando)** Fern Park K 32730  
 Telephone: Area Code 305—831-1210  
 70,000 ft. Branch Discount Dept. Store operated by Zayre Corp., Framingham,  
 Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 SAM EVANS—Store Manager.  
 HOWARD HENDERSON—Assistant Manager.
- K mart, 9 Sadler Rd.** Fernandina Beach K 32034  
 Telephone: Area Code 904—261-0716  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Jefferson Super Dept. Store, 2400 N. Federal Hwy.** Fort Lauderdale A 33305  
 Telephone: Area Code 305—564-2301  
 156,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC.,  
 Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Miami, Fla.  
 DAVID KENNY (at Miami)—President.
- Hollerson Super Dept. Store** Fort Lauderdale  
 Projected Opening of Branch Dept. Store to be operated by JEFFERSON STORES,  
 INC., Miami, Fla.
- K mart, 8050 W. Oakland Park Blvd.** Fort Lauderdale A 33313  
 Telephone: Area Code 305—741-7200  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, Broward Blvd. & Rte. 7** Fort Lauderdale K 33314  
 Telephone: Area Code 305—581-2328  
 45,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 Executives and Merchandise Buyers listed in Newton, Mass.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Woolco Dept. Store, Lauderhill Mall** Fort Lauderdale A 33313  
 Telephone: Area Code 305—587-8331  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

\* (omitted)

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- Zayre, 2265 W. Broward Blvd.** Fort Lauderdale Key  
Telephone: Area Code 305—587-5350 33312  
110,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete List of Company Operated Depts. and Leased Depts., with names  
of Executives and Merchandise Buyers listed in Framingham.  
LINUS RISK—Store Manager.  
JOANN DONALDSON—Assistant Manager.
- Zayre, 3500 N. Andrews Ave.** Fort Lauderdale Key  
Telephone: Area Code 305—565-7718 33309  
110,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete List of Company Operated Depts. and Leased Depts., with names  
of Executives and Merchandise Buyers listed in Framingham.  
JERRY VANSCHOY—Store Manager.  
FRED ROSS—Assistant Manager.
- American Dept. Store, 3333 Cleveland Ave.** Fort Myers ■  
Telephone: Area Code 813—936-8191 33902  
Resident Buyer: Merchants Buying Syndicate, 15 E. 26th St., N. Y. C.  
80,000 ft. Discount Dept. Store, Division of SOUTHWEST FLORIDA ENTERPRISES, INC.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear,  
Linens & Domestic, Hardware, Toys, Sporting Goods, Books, Stationery,  
Records, Stereos, Paint, Garden Center, Auto Accessories, Furniture,  
Floor Coverings, Jewelry, Cameras, Housewares, Luggage, TV, Radios,  
Appliances, Greeting Cards & Sewing Notions.  
LEASED DEPT.—Restaurant.  
Estimated Sales: \$7,500,000  
PAUL LEWIN—President.  
ART POSNER—Vice President & Merchandise Manager.  
LEVE MILLER—General Manager, Buyer Books, Stationery &  
Greeting Cards, Mens Wear & Luggage.  
HARVEY COHEN—Assistant General Manager, Buyer Sporting  
Goods, Toys, Drugs, Health & Beauty Aids.  
WAVA HAZELTON—Buyer Ladies & Childrens Wear, Linens & Domestic.  
CHARLES FORBES—Buyer Jewelry, Cameras, Records, Appliances,  
TV, Radio.  
PATRICIA GHIGNA—Buyer Housewares & Sewing Notions.  
JERRY BAKE—Buyer Hardware, Paint, Garden Center & Auto Accessories.  
NOEL HOROWITZ—Buyer Furniture & Floor Coverings.  
LESSEES  
Restaurant—CRAIG ENTERPRISES
- Gibson's Discount Center, 3925 Fowler St.** Fort Myers ■  
Telephone: Area Code 813—936-5702 33901  
62,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
CENTER, Denton, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
GENE WILBORN (at Denton)—President.  
AL GOLDMAN—Store Manager.
- Jefferson Super Dept. Store, Fowler St.** Fort Myers ▲  
Telephone: Area Code 813—936-2366 33901  
132,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts., with  
names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.

\* headquarter

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-40,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- Kmart, 3853 Cleveland Ave. S.** Fort Myers ■  
Telephone: Area Code 813—939-2636 33901  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts., with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, South Plaza Shopping Center** Fort Myers ▲  
Telephone: Area Code 813—936-1425 33901  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts., with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Jefferson Super Dept. Store, 2900 S. Federal Hwy.** Fort Pierce ◆  
Telephone: Area Code 305—465-3440 33450  
70,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts., with  
names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.
- Kmart, 2111 S. Federal Hwy.** Fort Pierce ■  
Telephone: Area Code 305—465-4470 33450  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts., with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gaylord's, 710 N. Elgin Parkway** Fort Walton Beach ■  
Telephone: Area Code 904—242-1012 32548  
65,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL  
CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts., with  
names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.  
LESSEE (at this store)  
Toys—SOUTHWEST TOYS
- Howard's Discount Center, 606 Elgin Parkway** Fort Walton Beach ◆  
Telephone: Area Code 904—242-2175 32548  
50,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and Mer-  
chandise Buyers listed in Monroe.  
WALT WINTERBERGER—Store Manager.
- Kmart, 200 Irwin St.** Fort Walton Beach ■  
Telephone: Area Code 904—243-8185 32548  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts.,  
with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center** Fort Walton Beach ◆  
Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y.  
STORES CO., Oklahoma City, Okla.

\* headquarter

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-40,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## FLORIDA (Cont'd.)

- K mart**, 2400 N. Main St. **Gainesville** Key Data  
 Telephone: Area Code 804-378-3200  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store**, Sunshine Shopping Center **Gainesville** ▲  
 Telephone: Area Code 804-376-4611  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- T. G. & Y. Family Center**, Hwy. 17 & Cooks Lane **Green Cove Springs** \*  
 Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y. STORES CO., Oklahoma City, Okla.
- T. G. & Y. Family Center**, 1143 Gulf Breeze Pkwy. **Gulf Breeze** \*  
 Telephone: Area Code 904-932-3318  
 50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 I. M. NEWGENT (at Oklahoma City)—President.
- Jefferson Super Dept. Store**, Diplomat Mall **Hallandale** ■  
 Telephone: Area Code 305-966-8500  
 80,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- Zayre**, 1055 W. Hallandale Beach Blvd. **Hallandale** ■  
 Telephone: Area Code 305-458-5151  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Hallandale.  
 JOHN LEE—Store Manager.  
 TOM WITHERSPOON—Assistant Manager.
- Gold Triangle Stores**, 4600 W. 18 Ct. **Hialeah** ★  
 Telephone: Area Code 305-558-2410  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$50,000,000 (1979 Estimated)  
 TOTAL SELLING SQ. FT.: 485,000  
 SALES PER SELLING SQ. FT.: \$103.09  
 OWNERSHIP: Federated Dept. Stores, Inc.  
 EXCHANGES TRADED: NY, B. C. M. PH. P  
 SYMBOL: FDS  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 85,000 ft. Discount Dept. Store & Headquarters office for chain of Discount Dept. Headquarters office for chain of Discount Dept. Stores, a Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio with stores listed in stores listed in Miami, North Miami Beach, Orlando, Plantation & Tampa, Fla.  
 All Depts. Company Operated including Major Appliances, Small Appliances, TV, Radios, Records, Tapes, Pet Supplies, Floor Coverings, Sporting Goods, Luggage, Cameras & Photo Supplies, Garden & Patio, Housewares, Auto Accessories, Home Improvement, Hardware, Paint, Wallpaper & Furniture.

(Continued)

★ Sendovers    ▲ 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

Key Data

## Gold Triangle (Continued)

- GEORGE C. SUMMERELL—President.**  
**CLARK GAYLORD—Vice President, Controller.**  
**MARTIN LUNDY—Divisional Vice President, General Merchandise Manager TV, Luggage, Stereos, Appliances, Office Equipment, Radio, Records, Tapes, Recorders, Cameras & Photo Equipment, Sporting Goods, Pet Supplies.**  
**B. L. RICHARDSON—Store Manager.**  
**LARRY SHAPIRO—Buyer Hardware, Paint & Wallpaper.**  
**WILLIAM DEMERRITT—Buyer Floor Coverings, Home Improvement, Garden & Patio & Auto Accessories.**
- Jefferson Super Dept. Store**, Palm Springs Blvd. **Hialeah** ▲  
 Telephone: Area Code 305-558-6000  
 128,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- I mart**, 1460 W. 49th St. **Hialeah** ▲  
 Telephone: Area Code 305-822-7380  
 108,500 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Rex Fair**, Palmetto Expressway & 49th St. **Hialeah** ▲  
 Telephone: Unpublished  
 120,000 ft. Branch Discount Dept. Store operated by REX FAIR, INC., New York, N. Y.  
 All Depts. Leased. Executives listed in New York.  
 DANIEL WILLIAMS—Store Manager.
- The Treasury**, 1700 W. 49th St. **Hialeah** ▲  
 Telephone: Area Code 305-822-6700  
 120,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
 JOHN P. HERRON (at Granada Hills)—Director.
- Zayre**, 700 W. 49th St. **Hialeah** ■  
 Telephone: Area Code 305-821-7810  
 180,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 ELIAS KARBORANI—Store Manager.  
 WAYNE JONES—Assistant Manager.
- T. G. & Y. Family Center**, 1000 N.W. Santa Fe Blvd. **High Springs** \*  
 Telephone: Area Code 904-454-3850  
 40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 D. D. RAY—Store Manager.
- Jefferson Super Dept. Store**, 4600 Sheridan St. **Hollywood** ▲  
 Telephone: Area Code 305-986-2112  
 135,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.

★ Sendovers    ▲ 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- K mart, 651 S. 60th Ave.** **Hollywood** Key Data  
 Telephone: Area Code 305—981-0100 **33023**  
 106,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- The Treasury, 1951 S. State Rd.** **Hollywood** ▲  
 Telephone: Area Code 305—981-9200 **33021**  
 120,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES  
 Granada Hills, Calif. Division of J. C. PENNEY CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Granada Hills.  
 JOHN P. HERRON (at Granada Hills)—Director.
- Zayre, 6775 Taft St.** **Hollywood** ■  
 Telephone: Area Code 305—981-1900 **33024**  
 70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham,  
 Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.  
 LEO GARFINKEL—Store Manager.  
 MARY JEAN FORK, ALLAN JUIFFRE & FRANKIE WRIGHT—  
 Assistant Managers.
- Jefferson Super Dept. Store, Homestead Blvd.** **Homestead** ▲  
 Telephone: Area Code 305—245-3150 **33030**  
 150,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- Zayre, 1051 Homestead Blvd.** **Homestead** ■  
 Telephone: Area Code 305—248-2911 **33030**  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 BRIAN SEITLER—Store Manager.  
 JOSEPH FLORIO—Assistant Manager.
- T. G. & Y. Family Center, 333 Highland Ave.** **Inverness** ●  
 Telephone: Area Code 904—726-7797 **32650**  
 40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City, Okla.  
 G. H. ROOF—Store Manager.
- Jefferson/Ward, 5121 Normandy Blvd.** **Jacksonville** ▲  
 Telephone: Area Code 904—781-2270 **32205**  
 150,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- Jefferson/Ward, 5000 Norwood Ave.** **Jacksonville** ▲  
 Telephone: Area Code 904—764-2561 **32208**  
 150,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- Jefferson/Ward, 3601 Phillips Hwy.** **Jacksonville** ▲  
 Telephone: Area Code 904—396-2711 **32207**  
 150,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- K mart, 4645 Blanding Blvd.** **Jacksonville** ▲  
 Telephone: Area Code 904—772-8911 **32210**  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5751 Beach Blvd.** **Jacksonville** ▲  
 Telephone: Area Code 904—396-8931 **32207**  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 9459 Len Turner Rd.** **Jacksonville** ▲  
 Telephone: Area Code 904—764-7613 **32208**  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 9600 San Jose Blvd.** **Jacksonville** ■  
 Telephone: Area Code 904—268-3325 **32217**  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 7890 Normandy Blvd.** **Jacksonville** ■  
 Projected Opening of 71,000 ft. Branch Discount Dept. Store to be operated by  
 K MART CORP., Troy, Mich.
- Murphy's Mart, North Gateway Shopping Center** **Jacksonville** ■  
 Telephone: Area Code 904—765-1651 **32208**  
 80,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Woolco Dept. Store, Normandy Mall** **Jacksonville** ▲  
 Telephone: Area Code 904—781-3095 **32205**  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## FLORIDA (Cont'd.)

- Woolco Dept. Store, Norwood Plaza** **Jacksonville** **▲**  
 Telephone: Area Code 904-764-7581  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Regency Plaza** **Jacksonville** **▲**  
 Telephone: Area Code 904-725-1580  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zayre, 11000 Beach Blvd.** **Jacksonville** **■**  
 Telephone: Area Code 904-841-0422  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Buyers listed in Framingham.  
 FAYE HAMANT—Store Manager.
- Zayre, 5810 Normandy Blvd.** **Jacksonville** **▲**  
 Telephone: Area Code 904-781-7500  
 100,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 JOSEPH WALL—Store Manager.
- Jefferson Super Dept. Store, 7900 SW 104th St.** **Kendall** **▲**  
 Telephone: Area Code 305-271-4040  
 166,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- Woolco Dept. Store, Key Plaza** **Key West** **■**  
 Telephone: Area Code 305-298-8506  
 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 2211 W. Vine St.** **Kissimmee** **■**  
 Telephone: Area Code 305-846-1124  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, 1012 North Bermuda Ave.** **Kissimmee** **■**  
 Telephone: Area Code 305-846-2248  
 52,887 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 FRANK GOMEZ—Store Manager.  
 ALLAN JEPSON—Assistant Manager.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- K mart, 2649 U. S. Hwy. 90 W.** **Lake City** **■**  
 Telephone: Area Code 904-755-2988  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1220 N. Lake Blvd.** **Lake Park** **▲**  
 Telephone: Area Code 305-842-5711  
 70,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 201 W. Central Ave.** **Lake Wales** **■**  
 Telephone: Area Code 813-676-7628  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 630 Hwy. 60 W.** **Lake Wales** **■**  
 Telephone: Area Code 813-676-8541  
 40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 W. W. GULLIE—Store Manager.
- K mart, 947 Bartow Rd.** **Lakeland** **▲**  
 Telephone: Area Code 813-688-6613  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 3191 N. Road 98** **Lakeland** **■**  
 Telephone: Area Code 813-688-0035  
 60,100 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 W. D. BRANNON—Store Manager.
- Woolco Dept. Store, Lake Parker Mall** **Lakeland** **▲**  
 Telephone: Area Code 813-688-5291  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zayre, 3445 S. Florida Ave.** **Lakeland** **■**  
 Telephone: Area Code 813-846-5745  
 40,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 DALE WALLER—Store Manager.  
 JOHN HOLMES & RICHARD KERSTEIN—Assistant Managers.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- K mart.** 1201 S. Dixie Lantana Key Units  
 Telephone: Area Code 305-586-7222 33462  
 24,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Cook's Discount Dept.** Sotre, Miss Ave. & Rosary Rd. Largo Key Units  
 Telephone: Area Code 813-585-4793 33540  
 60,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
 COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice  
 President, Operations.
- K mart.** 1000 Missouri Ave. Largo Key Units  
 Telephone: Area Code 813-584-8155 33540  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre.** 1111 Missouri Ave. Largo Key Units  
 Telephone: Area Code 813-584-7831 33540  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 STEPHEN SAPERSTEIN—Store Manager.
- Jefferson Super Dept. Stores.**  
 4001 W. Oakland Pk. Blvd. Lauderdale Lakes Key Units  
 Telephone: Area Code 305-733-4100 33100  
 156,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- The Treasury.** 3001 North State Rd. #7 Lauderdale Lakes Key Units  
 Telephone: Area Code 305-739-3900 33313  
 120,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES  
 Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Granada Hills.  
 JOHN P. HERRON (at Granada Hills)—Director.
- K mart.** 1010 NW 40th St. Lauderhill Key Units  
 Telephone: Area Code 305-584-5700 33313  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store** Lauderhill Key Units  
 Telephone: Area Code 305-742-2601 33319  
 80,124 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- K mart.** 1715 N. Citrus Blvd. Leesburg Key Units  
 Projected Opening of 71,000 ft. Branch Discount Dept. Store to be operated by  
 K MART CORP., Troy, Mich.
- Zayre.** U.S. Hwy. 27 & Azul Dr. Leesburg Key Units  
 Telephone: Area Code 904-728-4200 32748  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 MAURICE SEGALL (at Framingham)—President.
- T. G. & Y. Family Center.**  
 Hwy. 77 & Mowat School Rd. Lynn Haven Key Units  
 Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y.  
 STORES CO., Oklahoma City, Okla.
- K mart.** 5561 Overseas Hwy. Marathon Key Units  
 Telephone: Area Code 305-743-9434 33050  
 49,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- K mart.** 560 N. State Rd. #7 Margate Key Units  
 Telephone: Area Code 305-973-2660 33063  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- T. G. & Y. Family Center.** 634 W. Lafayette St. Marianna Key Units  
 Telephone: Area Code 904-482-5641 32446  
 37,850 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City, Okla.  
 L. R. WYNNE—Store Manager.
- Jefferson/Ward.** 1450 S. Babcock St. Melbourne Key Units  
 150,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- K mart.** 850 Apollo Blvd. Melbourne Key Units  
 Telephone: Area Code 305-259-4083 32901  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre.** 915 S. Babcock St. Melbourne Key Units  
 Telephone: Area Code 305-723-7121 32801  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 ROBERT DRAKE—Store Manager.  
 RAY AYERS & WILLIAM ADAMS—Assistant Managers.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## FLORIDA (Cont'd.)

**Cook's Discount Dept. Store, 750 E. Island Causeway Merritt Island** Key  
 Telephone: Area Code 305-452-2886 32952  
 54,785 ft. Branch Discount Dept. Store operated by Discount Store Division  
 of COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Maple Heights.  
**GARY NEBINGER** (at Maple Heights)—Senior Vice  
 President, Operations.

**Gold Triangle, 7420 N. Kendall Dr. Miami** ■  
 Telephone: Area Code 305-595-4100 33158  
 75,000 ft. Branch Discount Dept. Store operated by GOLD TRIANGLE, Hialeah, Fla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Hialeah.  
**RICHARD YARBROUGH**—Store Manager.

**Jefferson Stores, Inc., 15800 N.W. 13th Ave. Miami** ★  
 Telephone: Area Code 305-620-2400 33169  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$209,000,000 (1979 Estimated—does not include food sales)  
 TOTAL SELLING SQ. FT.: 1,800,000  
 SALES PER SELLING FT.: \$116.11  
 OWNERSHIP: Mobil Corp.  
 EXCHANGES TRADED: NY, B. C. M. Ph. P. Tc  
 SYMBOL: MOB  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for Chain of Discount Dept. Stores, Subsidiary of  
 MONTGOMERY WARD, Chicago, Ill. Operating Stores as follows:  
**JEFFERSON SUPER DEPT. STORES:**

**DELAWARE**—Wilmington (2).  
**FLORIDA**—Boca Raton, Fort Lauderdale, Fort Myers, Fort Pierce, Hallandale,  
 Hialeah, Hollywood, Homestead, Kendall, Lauderdale Lakes, Miami (2),  
 North Miami Beach, North Palm Beach & West Palm Beach.  
**NEW JERSEY**—Burlington, Cherry Hill, Stratford & West Deptford.  
**PENNSYLVANIA**—Bethlehem, Cornwells Heights, Norristown, Philadelphia  
 & Pottstown.

**TENNESSEE**—Knoxville & Memphis (3).

**VIRGINIA**—Richmond (3).

Scheduled Openings: Boynton Beach, Davie & Fort Lauderdale, Fla.

**JEFFERSON/WARD:**

**FLORIDA**—Altamonte Springs, Cocoa Beach, Daytona, Jacksonville (3),  
 Melbourne & Orlando.

**NEW JERSEY**—Bordentown, Cherry Hill, Delran, Lawnside, Marlton & Turnersville.  
**PENNSYLVANIA**— Bensalem, Broomall, Glenolden, Hatboro, Levittown  
 & Philadelphia.

All Depts. Company Operated except Dental including Ladies, Mens & Childrens Wear,  
 Linens, Domestic, Piece Goods, Towels, Draperies, Curtains, Blankets,  
 Spreads, Floor Coverings, Housewares, Hardware, Paint, Home Improvements,  
 Toys, Sporting Goods, Giftwares, Notions, Books, Radios, Typewriters,  
 Tape Recorders, Garden Center, Drugs, Cosmetics, Records, Jewelry,  
 Phonographs, Stereos, Appliances, TV, Radios, Stationery, Greeting Cards,  
 Cameras, Auto Accessories, Lawn & Patio Furniture, Calculators, Pets,  
 Trim-A-Tree, TBA Center, Clocks, Sewing Machines, Luggage,  
 Leather Goods, Candy.

**DAVID KENNY**—President.

**RAYMOND MUFSON**—Executive Vice President, Merchandising.

**JOHN B. HILL**—Executive Vice President, Operations.

**JOYCE BLACK**—Senior Vice President, Soft Lines.

**OPEN**—Senior Vice President, Hard Lines.

**JOEL R. PENEY**—Senior Vice President, Sales Promotion.

**JOHN L. SAID**—Vice President, Human Relations.

**FRED HEARD**—Vice President, Systems.

(Continued)

★ Headquarters

▲ over 100,000 ft

■ 50,000-100,000 ft

● 30,000-50,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

Key Only

Jefferson Stores (Continued)

**GARY CUMMINGS**—Vice President.  
**R. COOPMAN**—Director of Distribution.

**MERCHANDISING PERSONNEL**

**HERB GINSBURG**—Merchandise Manager.  
**MARTI STAUB**—Buyer Coats, Suits & Hosiery.  
**HEIDI ROSS**—Buyer Missy Dresses & Half-Size Dresses.  
**NATALIE BALDINGER**—Buyer Missy Sportswear, Tops, Bottoms  
 & Coordinates.  
**CAROLYN HITTER**—Buyer Loungewear, Sleepwear, Panties & Slips.  
**MARY LOU MOORE**—Buyer Foundations & Bras.  
**LEE KARAS**—Buyer Budget Wear & Fuller Figure.  
**PRISCILLA DANZIG**—Buyer Ladies Accessories.  
**GENE GOLDMAN**—Merchandise Manager.  
**BETTY COTTRELL**—Buyer Costume Jewelry & Cosmetics.  
**MITCH HERMAN**—Buyer Junior Dresses.  
**MARSHA BEAVER**—Buyer Pre-Teen Dresses & Sportswear.  
**LYNN KAPLAN**—Buyer Infants Wear & Accessories.  
**STEVE TAYLOR**—Buyer Little Girls & Big Girls Wear.  
**CARMEN RIVERA**—Buyer Family Shoes.

**HAROLD LISNOFF**—Merchandise Manager.  
**TERRY HOOPER**—Buyer Little Boys & Big Boys Wear.  
**IRA FRIEDENBERG**—Buyer Mens Sportcoats, Dress Slacks,  
 Leisure Suits, Underwear, Robes, Pajamas & Big Mens Wear.  
**HECTOR DIAZ**—Buyer Mens Boutique Pants, Shirts, Sweaters,  
 Dress Shirts & Accessories.  
**ED SEKOWSKI**—Buyer Mens Outerwear, Sportswear, Knit Shirts  
 & Sportswear.

**TOM TRIPP**—Buyer Fine Jewelry.

**JOHN BROOKS**—Merchandise Manager.  
**DON LEWIS**—Buyer Towels & Bath Shop.  
**ROGER LEONARD**—Buyer Draperies.  
**TERRY MAZUR**—Buyer Spreads & Tabletop.  
**JEFF POWELLS**—Buyer Sheets & Bedding.  
**PHYLLIS OHLMAN**—Buyer Notions.

**DON HAPP**—Merchandise Manager.  
**TERRY LUBONNE**—Buyer Drugs, Health & Beauty Aids.  
**BON MITCHELL**—Buyer Health & Beauty Aids, Trim-A-Tree.  
**STAN GOLD**—Buyer Stationery & Books.  
**KEN MORSE**—Buyer Household Chemicals & Paper Goods.  
**STEVE DANZIG**—Buyer Paints.

**LIONEL GLEICHENHAUS**—Merchandise Manager.  
**KURT LIEBERMANN**—Buyer Gourmet, Candy, Meats & Tobacco.  
**BOB BINDER**—Buyer Toys.  
**JUDY HALPERN**—Buyer Art Supplies, Candy & Giftwares.

**ROBERT WOLFF**—Merchandise Manager.  
**PAM CREBBS**—Buyer Gifts & Flowers.  
**ALLAN FABER**—Buyer Housewares & Clocks.  
**JOEL RESNICK**—Buyer Lawn & Patio Furniture.  
**OSCAR SWEEDLOW**—Buyer Tables & Budget Furniture.  
**SEYMOUR MUFSON**—Buyer Living Room Furniture, Bedding,  
 Sleepers, Grandfather Clocks.

**ROBERT GUNN**—Merchandise Manager.  
**DAN MASLANEY**—Buyer Tape Recorders, Radios & Components.  
**LANNY LAWSON**—Buyer Cameras & Business Equipment.  
**GIL MITHCELL & JUAN COLLADA**—Buyers TV & Console Stereos.  
**JOE MILLER**—Buyer Major Appliances.

(Continued)

★ Headquarters

▲ over 100,000 ft

■ 50,000-100,000 ft

● 30,000-50,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd)

## Jefferson Stores (Continued)

BERNIE ORINGER—Merchandise Manager.  
L. AIL—Buyer Home Improvement.  
CHUCK THOMPSON—Buyer Hardware, Electrics, Plumbing & Heating.  
GEORGE ESTOMBA—Buyer Sporting Goods.  
JERRY GOEHRING—Buyer Auto Accessories & Tires.  
TONY SWICER—Buyer Outdoor Living, Pets, Fencing & Garden.  
LESSEE

Dental Clinic—THE DENTAL OFFICE

## Jefferson Super Dept. Stores, 1500 Biscayne Blvd.

Telephone: Area Code 305—377-9481  
126,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at headquarters.  
DAVID KENNY (at Miami)—President.

## Jefferson Super Dept. Store, Midway Mall

Telephone: Area Code 305—949-0057  
128,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.

## Jefferson Super Dept. Store,

231 U.S. Hwy. 1 & North Lake Blvd.  
Telephone: Area Code 305—848-7840  
100,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.

## K mart, 8400 Coral Way 24 SW

Telephone: Area Code 305—223-4541  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 19191 S. Dixie Hwy.

Telephone: Area Code 305—238-1323  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 14091 S. W. 88th St.

Telephone: Area Code 305—275-5970  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 10700 Biscayne Blvd.

Telephone: Area Code 305—893-3900  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 25,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

Key Units

## The Treasury, 16051 S. Federal Hwy.

Telephone: Area Code 305—251-3310  
118,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES  
Granada Hills, Calif. Division of J. C. PENNEY CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
JOHN P. HERRON (at Granada Hills)—Director.

## Woolco Dept. Store, 79th St. Mall

Telephone: Area Code 305—836-0051  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

## Woolco Dept. Store, Midway Mall

Telephone: Area Code 305—281-370  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

## Woolco Dept. Store, Allapattah &amp; U.S. 1 Plaza

Telephone: Area Code 305—251-0610  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

## Zayre, 3825 N. W. 7th St.

Telephone: Area Code 305—849-5511  
100,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
BARRY BLAKELY—Store Manager.  
RICHARD KIRASICH & ROBERT TORRES—Assistant Managers.

## Zayre, 8855 Coral Way

Telephone: Area Code 305—221-5004  
98,226 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
SID HARRISON—Store Manager.  
WILLIAM PEYTON—Assistant Manager.

## Zayre, 13501 S. Dixie Highway

Telephone: Area Code 305—238-2460  
100,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
PETER MACHOWICZ—Store Manager.  
JUAN GUERRA—Assistant Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 25,000 ft.

© BUSINESS GUIDES, INC., 1980



## FLORIDA (Cont'd.)

- Zayre, 2999 SW 32nd Ave.** Miami Key Data  
 Telephone: Area Code 305—446-3541  
 78,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 HOWARD WHITE—Store Manager.  
 PEGGY KRITT—Assistant Manager.
- Zayre, 1100 N.W. 54th St.** Miami Key Data  
 Telephone: Area Code 305—754-0482  
 100,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 MAURICE SEGALL (at Framingham)—President.
- Shop-Rite Discount Stores, Inc., 524 Arthur Godfrey Rd. Miami Beach** ♦  
 Telephone: Area Code 305—531-8811 33140  
 11,000 ft. Discount Store.  
 COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens & Domestic, Housewares, Hardware, Toys, Jewelry, Appliances, Radios, Stationery & Greeting Cards, Cameras, Luggage, Tobacco Shop & Sewing Notions.  
 LEASED DEPT.—Pharmacy.  
 HILLARD GOLDMAN—President, General Manager & Buyer.  
 LESSEE  
 Pharmacy—M. GREENWALD
- T. G. & Y. Family Center, 525 Caroline St. SW** Milton Key Data  
 Telephone: Area Code 904—623-0103 32507  
 40,080 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 M. J. SMITH—Store Manager.
- K mart, 17 Golden Triangle Shopping Center** Mt. Dora Key Data  
 Telephone: Area Code 904—383-8161 32757  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4383 Tamiami Trail N.** Naples Key Data  
 Telephone: Area Code 813—849-3288 33840  
 64,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 2700 Tamiami Trail E.** Naples Key Data  
 Telephone: Area Code 813—774-7793 33940  
 52,189 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Oklahoma.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City, Okla.  
 R. STRICKLAND—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- K mart, 500 Atlantic Blvd.** Neptune Beach Key Data  
 Telephone: Area Code 904—249-7273 32233  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1005 US Hwy. 19 S.** New Port Richey Key Data  
 Telephone: Area Code 813—842-7606 33552  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Southgate Shopping Center** New Port Richey Key Data  
 Telephone: Area Code 813—848-0383 35552  
 70,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zayre, 2920 U.S. Hwy. 19S** New Port Richey Key Data  
 Telephone: Area Code 813—849-7593 33552  
 30,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 WILLIAM FLETCHER—Store Manager.
- K mart, 202 Crestview Ave.** Niceville Key Data  
 Telephone: Area Code 904—878-1117 32578  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 10700 Biscayne Blvd.** North Miami Key Data  
 Telephone: Area Code 305—893-3900 33181  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, 19905 N.W. 2nd Ave.** North Miami Key Data  
 Telephone: Area Code 305—852-4994 33189  
 107,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 RICHARD THORNTON—Store Manager.  
 BEN INDIVIGLIO—Assistant Manager.
- Gold Triangle, 1650 Miami Gardens Dr.** North Miami Beach Key Data  
 Telephone: Area Code 305—944-5111 33182  
 73,000 ft. Branch Discount Dept. Store operated by GOLD TRIANGLE, Hialeah, Fla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Hialeah.  
 BARRY RICHARDSON—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- Jefferson Super Dept. Store.** North Miami Beach Key Data  
 900 N. Miami Beach Blvd. ▲  
 Telephone: Area Code 305-945-5211 33140  
 165,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC.,  
 Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Miami, Fla.  
 DAVID KENNY (at Miami)—President.
- Zayre.** North Miami Beach ■  
 16601 N. E. 15th Ave. 33182  
 Telephone: Area Code 305-947-0833  
 84,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.  
 MIKE LUTZ—Store Manager.  
 GARY AUSTWICK—Assistant Manager.
- K mart.** Oakland Park ▲  
 670 E. Oakland Park Blvd. 33334  
 Telephone: Area Code 305-563-6246  
 115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store.** Oakland Park ▲  
 North Ridge Shopping Center 33308  
 Telephone: Area Code 305-772-1902  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Cook's Discount Dept. Store.** Ocala ▲  
 2710 E. Silver Spring 32870  
 Telephone: Area Code 904-732-5586  
 100,000 ft. Branch Discount Dept. Store operated by Discount Store  
 Division of COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice  
 President, Operations.
- K mart.** Ocala ▲  
 3711 E. Silver Springs Blvd. 32870  
 Telephone: Area Code 904-694-2191  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- West Bros., Hwy. 441 N.** Ocala ●  
 DeRidder, La. 32870  
 Telephone: Area Code 904-829-0396  
 45,000 ft. Branch Discount Dept. Store operated by WEST BROS, INC.,  
 DeRidder, La.  
 All Depts. Company Operated except Drugs. Executives and  
 Merchandise Buyers listed in De Ridder.  
 GLEN L. WEST (at DeRidder)—President.  
 MITCH BRICK—Store Manager.

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- Woolco Dept. Store.** Opa Locka Key Data  
 Carol City Shopping Center ▲  
 Telephone: Area Code 305-625-7161 33054  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 JOHN L. SULLIVAN (at New York)—President.
- K mart.** Orange Park ■  
 380 Blanding Blvd. 32073  
 Telephone: Area Code 904-264-9007  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gold Triangle.** Orlando ■  
 Maquire Blvd. & Colonial Dr. 32803  
 Telephone: Area Code 305-896-1232  
 18,000 ft. Branch Discount Store operated by GOLD TRIANGLE, Hialeah, Fla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Hialeah.  
 MIKE GALGANO—Store Manager.
- Jefferson/Ward.** Orlando ▲  
 2500 W. Colonial Dr. 32808  
 Telephone: Area Code 305-851-8833  
 150,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- K mart.** Orlando ■  
 3110 E. Colonial Dr. 32803  
 Telephone: Area Code 305-896-7840  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart.** Orlando ▲  
 2155 W. Colonial Dr. 32804  
 Telephone: Area Code 305-843-4500  
 114,500 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart.** Orlando ▲  
 1801 S. Semoran Blvd. 32807  
 Telephone: Area Code 305-275-0462  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart.** Orlando ▲  
 7825 S. Orange Blossom Trail 32809  
 Telephone: Area Code 305-857-3060  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store.** Orlando ▲  
 Century Plaza 32807  
 Telephone: Area Code 305-273-0581  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.  
 WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## FLORIDA (Cont'd.)

- Woolco Dept. Store, Lee Rd. Shopping Center** **Orlando** **32810**  
 Telephone: Area Code 305-828-0077  
 118,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zayre, 6385 W. Colonial Dr.** **Orlando** **32808**  
 Telephone: Area Code 305-299-3810  
 84,174 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 JAMES HENDERSON—Store Manager.  
 RON ADCOCK & CHUCK GOLDING—Assistant Managers.
- Zayre, 2300 S. Orange Ave.** **Orlando** **32808**  
 Telephone: Area Code 305-843-8565  
 75,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 ED FRYER—Store Manager.  
 LEROY MILLER—Assistant Manager.
- Zayre, 993 N. Semoran Blvd.** **Orlando** **32807**  
 Telephone: Area Code 305-273-1220  
 81,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.  
 JAMES CHRISTIAN—Store Manager.
- K mart, 111 Town & Country Dr.** **Palatka** **32077**  
 Telephone: Area Code 904-325-5315  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- K mart, 105 Babcock St. S.W.** **Palm Bay** **32903**  
 Telephone: Area Code 305-725-8550  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gaylord's Discount Dept. Store, 239 W. 15th St.** **Panama City** **32401**  
 Telephone: Area Code 904-785-7416  
 39,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL  
 CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.  
 LESSEE (at this store)  
 Toys—SOUTHWEST TOYS
- Howard's Discount Center, 868 W. 11th St.** **Panama City** **32401**  
 Telephone: Area Code 904-785-2451  
 33,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executives and  
 Merchandise Buyers listed in Monroe.  
 TIM NICHOLS—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- K mart, 1329 W. 15th St.** **Panama City** **32401**  
 Telephone: Area Code 904-789-2251  
 34,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4211 Mobile Hwy.** **Pensacola** **32508**  
 Telephone: Area Code 904-456-7418  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5309 Davis Hwy.** **Pensacola** **32503**  
 Telephone: Area Code 904-475-4084  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 1412 W. Fairfield Dr.** **Pensacola** **32501**  
 Telephone: Area Code 904-434-2661  
 118,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store** **Pensacola** **32504**  
 Telephone: Area Code 904-478-6206  
 89,127 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zayre, 501 N. Navy Blvd.** **Pensacola** **32507**  
 Telephone: Area Code 904-453-3162  
 66,970 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 SAM LENEAVE—Store Manager.  
 WILLIAM KNIGHT—Assistant Manager.
- Zayre, 4100 Park Blvd. (St. Petersburg)** **Pinellas Park** **33563**  
 Telephone: Area Code 813-544-1496  
 89,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 JOSEPH BARTON—Store Manager.
- Gold Triangle, 311 N. State Rd. 7 (Fort Lauderdale)** **Plantation** **33313**  
 Telephone: Area Code 305-584-7440  
 75,000 ft. Branch Discount Dept. Store operated by GOLD TRIANGLE, Hialeah, Fla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 listed in Hialeah.  
 ANGELO TRAVISANO—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd)

- K mart.** 1901 University Dr. Plantation  
 Telephone: Area Code 305-485-8240 33313  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart.** 1425 S. Collins St. (Paul City Mall) Plant City  
 Telephone: Area Code 813-754-1825 33566  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- K mart.** 2421 N. Federal Hwy. Pompano Beach  
 Telephone: Area Code 305-782-8822 33064  
 49,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- Zayre.** 3722 N. Federal Hwy. Pompano Beach  
 Telephone: Area Code 305-943-1200 33064  
 70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 RON KLEIN—Store Manager.  
 BARRY LIPSCHUTZ—Assistant Manager.
- K mart.** 3813 Nova Rd. Port Orange  
 Telephone: Area Code 904-788-1430 32019  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart.** 5409 U. S. 19 Port Richey  
 Telephone: Area Code 813-863-2475 33588  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center.** Port St. Lucie  
 U.S. Hwy. 1 Veridian Ave.  
 Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y.  
 STORES CO., Oklahoma City, Okla.
- T. G. & Y. Family Center.** 1632 W. Jefferson Quincy  
 Telephone: Area Code 904-875-2200 32351  
 39,920 ft. Branch Discount Store operated by T. G. & W. STORES CO.,  
 Oklahoma City, Oklahoma.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City, Okla.  
 J. E. LACZKO—Store Manager.

\* Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- Bargain House, Inc.** 178 Masters Drive St. Augustine  
 Telephone: Area Code 904-823-9884 33084  
 10,000 ft. Discount Dept. Store.  
 All Depts. Company Operated.  
 H. F. GREEN, JR.—President.  
 DORMAN LOCKEY—General Manager, Merchandise Manager & Buyer: Mens  
 Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings,  
 Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods,  
 Garden Center, Drug, Jewelry, Stationery, Greeting Cards, Auto  
 Accessories & Luggage.
- K mart.** US Hwy. 1 St. Augustine  
 Telephone: Area Code 904-824-8361 33084  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- K mart.** 4501 - 66th St. N. St. Petersburg  
 Telephone: Area Code 813-544-2578 33709  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart.** 9500 9th St. N. St. Petersburg  
 Telephone: Area Code 813-578-1038 33702  
 118,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart.** 3951 34th St. S. St. Petersburg  
 Telephone: Area Code 813-867-8646 33711  
 180,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart.** 2900 - 34th St. N. St. Petersburg  
 Telephone: Area Code 813-867-8646 33713  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store.** Gateway Mall St. Petersburg  
 Telephone: Area Code 813-525-1191 33702  
 120,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zayre.** 6157 9th Ave. N. St. Petersburg  
 Telephone: Area Code 813-345-0177 33703  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 RICHARD WYATT—Store Manager.

\* Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## FLORIDA (Cont'd.)

- K mart, 3101 Orlando Dr.** Sanford ■  
Telephone: Area Code 305—323-5780 32771  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, 2938 Orlando Drive** Sanford ■  
Telephone: Area Code 305—323-4680 32771  
53,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham.  
DAN MOSS—Store Manager.  
MARK BLAKELY—Assistant Manager.
- Zayre, 848 Spring La.** Sanford ■  
Telephone: Area Code 305—776-4158 27330  
60,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham.
- K mart, 3535 Fruitville Rd.** Sarasota ■  
Telephone: Area Code 813—957-1460 33577  
34,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts.  
with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 8191 S. Tamiami Trail** Sarasota ■  
Telephone: Area Code 813—921-7961 33581  
34,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts.  
with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Village Plaza Shopping Center** Sarasota ▲  
Telephone: Area Code 813—755-8521 33580  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Zayre, 3700 S. Tuttle Ave.** Sarasota ■  
Telephone: Area Code 813—922-1581 33580  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Framingham.  
JOHN ELLIS—Store Manager.  
MICHAEL KELLY—Assistant Manager.
- K mart, 928 SE Lakeview Dr.** Sebring ■  
Telephone: Area Code 904—382-2171 33870  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President,  
Store Management.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- Woolco Dept. Store, 7850 Seminole Mall** Seminole ▲  
Telephone: Area Code 813—391-9811 33542  
130,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Sunshine Mall** South Daytona ▲  
Telephone: Area Code 904—767-8511 32017  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- K mart, 2160 SE Federal Way** Stuart ■  
Telephone: Area Code 305—286-0320 33484  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed at Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1701 Apalachee Parkway** Tallahassee ■  
Telephone: Area Code 904—877-6133 32303  
33,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3521 Thomasville Rd.** Tallahassee ■  
Telephone: Area Code 904—877-6133 32308  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts.  
with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Tallahassee Mall** Tallahassee ▲  
Telephone: Area Code 904—385-1191 32303  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., INC., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Cook's Discount Dept. Store,**  
**5050 Columbus Plaza Center** Tampa ▲  
Telephone: Area Code 813—248-2751 33618  
107,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President,  
Operations.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- Cook's Discount Dept. Store, 8330 N. Florida Ave.** Tampa ■  
Telephone: Area Code 813-932-3565 33604  
98,320 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Gold Triangle, 2525 N. Dale Mabry Hwy.** Tampa ■  
Telephone: Area Code 813-877-8078 33807  
86,000 ft. Branch Discount Dept. Store operated by GOLD TRIANGLE, Hialeah, Fla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Hialeah.  
CHARLES GILLIARD—Store Manager.
- K mart, 8245 N. Florida Ave.** Tampa ▲  
Telephone: Area Code 813-933-1702 33804  
113,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2915 N. Dale Mabry Hwy.** Tampa ▲  
Telephone: Area Code 813-879-7800 33807  
109,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5400 E. Busch Blvd.** Tampa ■  
Telephone: Area Code 813-985-6641 33617  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 3910 Horizon Park Shopping Center** Tampa ▲  
Telephone: Area Code 813-879-3351 33614  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, 4260 Twin Bays Shopping Center** Tampa ▲  
Telephone: Area Code 813-834-5121 33811  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Busch Plaza** Tampa ▲  
Telephone: Area Code 813-988-4171 33814  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

- Layne, 2525 E. Hillsborough Ave.** Tampa ■  
Telephone: Area Code 813-238-5966 33810  
14,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
LARRY NEWTON—Store Manager.  
FREDDIE BRINSON & LEVI NELSON—Assistant Managers.
- Layne, 4465 Gandy Blvd.** Tampa ▲  
Telephone: Area Code 813-839-2156 33610  
110,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
MARTIN CHAZIN—Store Manager.
- Layne, 8835 Terrace Plaza (Temple Terrace)** Tampa ▲  
Telephone: Area Code 813-988-1123 33817  
100,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
OVIDIO GONZALEZ—Store Manager.
- Layne, 7565 Town & Country Plaza (West Hillsborough)** Tampa ■  
Telephone: Area Code 813-884-0441 33815  
70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
JEROME MAHON—Store Manager.
- Layne, Floriland Mall** Tampa ■  
Telephone: Area Code 813-932-8320 33800  
81,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
MAURICE SEGALL (at Framingham)—President.
- K mart, 851 E. Tarpon Ave.** Tarpon Springs ▲  
Telephone: Area Code 813-934-4621 33589  
109,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 203 Tequesta Drive** Tequesta ■  
Telephone: Area Code 305-747-1665 33458  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 4575 Palm Beach Blvd.** Tice ■  
Telephone: Area Code 813-694-4107 33905  
35,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, Denton, Tex., franchised by GIBSON'S DISCOUNT CENTERS INC., Seagrville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.  
GENE WILBORN (at Denton)—President.  
JOHN LUCKEY—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## FLORIDA (Cont'd.)

**Cook's Discount Dept. Store, 810 Cheney Hwy.** Titusville Key Data  
 Telephone: Area Code 305-269-4711 32780  
 73,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
**COOK UNITED, INC., Maple Heights, Ohio.**  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Maple Heights.  
**GARY NEBINGER** (at Maple Heights)—Senior Vice President,  
 Operations.

**K mart, 1687 South By Pass** Venice ▲  
 Telephone: Area Code 813-485-7772 33595  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

**Woolco Dept. Store, Venice Bypass** Venice ■  
 Telephone: Area Code 813-485-4891 33595  
 83,856 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
**F. W. WOOLWORTH CO., New York, N. Y.**  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
**G. W. NELSON** (at New York)—President.

**K mart, 1501 U.S. 1** Vero Beach ■  
 Telephone: Area Code 305-562-7801 32960  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

**Farmers Market, 1200 S. Congress Ave.** West Palm Beach ▲  
 Telephone: Area Code 305-965-1500 33406  
 115,000 ft. Discount Dept. Store.  
 All Depts. Leased including Mens Wear, Family Shoes, Pharmacy,  
 Cameras, Tobacco, Stationery, Paints, Jewelry, Records, Supermarket,  
 Garden Center, Gourmet, Snack Bar, Bakery, Glass Blowing, Metallica,  
 Head Boutique, Toys, Barber Shop, Shades & Awnings, Amusement  
 Center, Produce, Ice Cream, Auto Repair, Tailor, Beauty Salon, Pets,  
 Books, Lace, Italian Food, Florist, Leatherwork, Maternity Wear,  
 Discount Beverages.  
**STANLEY RODENBERGER**—Owner & General Manager.

## LESSEES

Lace—**VALERIE'S**  
 Italian Food—**FERNANDO'S FACTORY**  
 Maternity Wear—**THE BLESSED EVENT**  
 Mens Wear—**J. C. WESTERN**  
 Family Shoes—**IDEAL**  
 Leatherwork—**HANDMADE ORIGINALS**  
 Jewelry—**JERRY GALLO**  
 Florist—**ADAMS**  
 Discount Beverages—**I & J**  
 Head Shop—**COSMIC WONDERS**  
 Pharmacy, Cameras, Tobacco, Stationery—**CARTER-OVERTON**  
 Paints—**THE PAINT STORE**  
 Records—**SPECS**  
 Supermarket—**DELUCA'S ITALIAN GROCERY**  
 Garden Center—**WILLIAM SIBLEY**  
 Gourmet—**GEORGE KOZIK**  
 Snack Bar—Five local companies  
 Bakery—**MAMA'S BAKERY**  
 Glass Blowing—**JOHN CUDEQUEST**  
 (Continued)

\* In thousands

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

Key Data

**Farmers Market (Continued)**  
 Metallica—**KEN WHALEN**  
 Head Boutique—**TED CHAIT**  
 Toys—**CAROUSEL TOYS**  
 Barber Shop—**F & C BARBER SHOP**  
 Shades & Awnings—**ALUMINUM DISCOUNT**  
 Amusement Center—**DANNY'S AMUSEMENT CENTER**  
**PAT'S CIRCUS WORLD**  
 Produce—**R & W PRODUCE**  
 Ice Cream—**SOFT SERVE ICE CREAM**  
 Auto Repair—**AA AUTO REPAIR**  
 Tailor—**LIL OL TAILOR**  
 Beauty Salon—**GAY'S BEAUTY SALON**  
 Pet—**BILL'S PET SHOP**  
 Books—**BOOK FAIR**

**Jefferson Super Dept. Store,** West Palm Beach ▲  
**4346 Okeechobee Blvd.** 33401  
 Telephone: Area Code 305-686-1259  
 135,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Miami.  
**DAVID KENNY** (at Miami)—President.

**K mart, 4560 Forest Hills Blvd.** West Palm Beach ▲  
 Telephone: Area Code 305-967-3100 33406  
 113,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

**K mart, 2501 Okeechobee Rd.** West Palm Beach ■  
 Telephone: Area Code 305-683-1716 33401  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

**King's Dept. Store, 8011 S. Dixie St.** West Palm Beach ◆  
 Telephone: Area Code 305-582-3316 33401  
 33,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 Executives and Merchandise Buyers listed in Newton, Mass.  
**PAUL K. BREADY** (at Newton)—Vice President, Store Operations.

**Woolco Dept. Store, Palm Coast Shopping Center** West Palm Beach ▲  
 Telephone: Area Code 305-585-9421 33405  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
**F. W. WOOLWORTH CO., New York, N. Y.**  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York City.  
**G. W. NELSON** (at New York)—President.

LESSEES  
 Mens & Boys Wear—**ROCKOWER BROS.**  
 Auto Accessories—**AMERON**

**Zayre, 901 S. Congress St.** West Palm Beach ■  
 Telephone: Area Code 305-683-6500 33406  
 30,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
**DAN FIORELLI**—Store Manager.

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## FLORIDA (Cont'd.)

## K mart. 2008 - 8th St.

Telephone: Area Code 813-298-5661

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Winter Haven

33830

## Zayre. 1520 Third St. S. W.

Telephone: Area Code 813-299-1281

73,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

CHESTER NADOLSKI—Store Manager.

MIKE GUALTIERI—Assistant Manager.

## Winter Haven

33886

## K mart. 737 Market Square

Telephone: Area Code 813-782-9546

49,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Zephyrhills

33599

## GEORGIA

This is the listing of the discount stores and company offices in Georgia arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## MILLEDGEWATER COUNTY

K mart. Milledgeville

T. G. &amp; Y. Family Center, Milledgeville

## WINDY CREEK COUNTY

Sky City, Winder

## WINDY CREEK COUNTY

K mart. Cartersville

## WINDY CREEK COUNTY

K mart. Nacoochee

Layne, Nacoochee

## WINDY CREEK COUNTY

K mart. Statesboro

## WINDY CREEK COUNTY

WDB Discount, Waynesboro

## WINDY CREEK COUNTY

Big E. Carrollton

K mart. Carrollton

T. G. &amp; Y. Family Center, Carrollton

## WINDY CREEK COUNTY

Big E/Edward's, Savannah

Cooks, Savannah

K mart. Savannah

## WINDY CREEK COUNTY

Gibson's, Athens

K mart. Athens

Sky City, Athens

Layne, Athens

## WINDY CREEK COUNTY

K mart. Forest Park

Richway, Jonesboro

Layne, Forest Park

## WINDY CREEK COUNTY

K mart. Austell

K mart. Fennesaw

K mart. Mableton

K mart. Marietta

K mart. Smyrna

Richway, Smyrna

Treasure Island, Marietta

Woolco, Marietta

Layne, Austell

Layne, Smyrna

## WINDY CREEK COUNTY

Gibson's, Douglas

Kirchoff Enterprises, Douglas

T. G. &amp; Y. Family Center, Douglas

## WINDY CREEK COUNTY

K mart. Moultrie

## WINDY CREEK COUNTY

K mart. Marietta

## COWETA COUNTY

Gibson's, Newnan

K mart. Newnan

## CRISP COUNTY

Gibson's Discount Center, Cordele

T. G. &amp; Y., Cordele

## DECATUR COUNTY

K mart. Bainbridge

## DEKALB COUNTY

K mart. Decatur

K mart. Stone Mountain

Richway, Decatur

Richway, Tucker

Treasure Island, Decatur

Woolco, Decatur

Layne, Decatur

## DOUGHERTY COUNTY

Gibson's Discount Center, Albany

K mart. Albany

## DOUGLAS COUNTY

K mart. Douglasville

## EARLY COUNTY

T. G. &amp; Y., Blakely

## EMMANUEL COUNTY

Gibson's, Swainsboro

RDB Discount City, Swainsboro

## FANNIN COUNTY

Sky City, Blue Ridge

## FLOYD COUNTY

Big E Super Save Dept. Store, Rome

K mart. Rome

## FULTON COUNTY

K mart. Atlanta

K mart. Doraville

K mart. Roswell

K mart. Sandy Springs

Marshall's, Atlanta

Richway, Atlanta

Richway, College Park

Richway, Doraville

Richway, Roswell

Treasure Island, Atlanta

Treasure Island, Doraville

Woolco Dept. Store, Atlanta

Layne, Atlanta

Layne, Chamblee

## GLYNN COUNTY

Big E/Edward's, Brunswick

Gibson Discount Center, Brunswick

K mart. Brunswick

\* Headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

\* Headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## GEORGIA (Cont'd)

GORDON COUNTY  
K mart, Calhoun  
T. G. & Y., Calhoun

GWINNETT COUNTY  
K mart, Lilbourn  
K mart, Snellville

HABERSHAM COUNTY  
Dixie City, Clarksville  
Dixie City, Cornelia  
Sky City, Cornelia

HALL COUNTY  
Dixie City, Gainesville  
Gibson's Discount Center, Gainesville  
Mason's, Gainesville  
Parren's, Gainesville

HOUSTON COUNTY  
K mart, Perry  
K mart, Warner Robbins  
Zayre, Warner Robbins

LAURENS COUNTY  
K mart, Dublin

LOWNDES COUNTY  
K mart, Valdosta

MITCHELL COUNTY  
Hand Trading Co. Inc., Pelham

MUSCOGEE COUNTY  
Gaylord's Discount Dept. Store, Columbus  
Howard's, Columbus  
K mart, Columbus

NEWTON COUNTY  
K mart, Covington

POLE COUNTY  
Big E, Cedartown  
RDR, Cedartown

RICHMOND COUNTY  
K mart, Augusta  
K mart, Marietta  
Sky City, Augusta

ROCKDALE COUNTY  
K mart, Conyers

SPALDING COUNTY  
Cooks, Griffin  
K mart, Griffin

STEPHENS COUNTY  
K mart, Toccoa  
Sky City, Toccoa

SUMTER COUNTY  
Gibson's, Americus  
T. G. & Y., Americus

THOMAS COUNTY  
Clark's, Thomasville  
K mart, Thomasville

TIFT COUNTY  
K mart, Tifton

TOOMBS COUNTY  
Gibson's, Vidalia  
T. G. & Y. Family Center, Vidalia

TROUP COUNTY  
K mart, La Grange

UPSON COUNTY  
K mart, Thomaston

WALKER COUNTY  
K mart, Fort Oglethorpe  
T. G. & Y., Lafayette

WALTON COUNTY  
T. G. & Y. Family Center, Monroe

WARE COUNTY  
Gibson's, Waycross  
K mart, Waycross  
Woolco, Waycross

WASHINGTON COUNTY  
Max Way, Sandersville

WAYNE COUNTY  
K mart, Jesup

WHITFIELD COUNTY  
Big E, Dalton  
K mart, Dalton  
Sky City, Dalton

WILKES COUNTY  
Sky City, Washington

Gibson's Discount Center, 1030 Gordon Ave. (Box 3610) Albany 31701  
Telephone: Area Code 912-435-8231  
30,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
BILL SHOCKEY—Store Manager.

Key: 100,000 ft. 60,000-100,000 ft. 30,000-60,000 ft. under 30,000 ft.  
BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd)

K mart, 2525 Dawson Rd. Albany 31705  
Telephone: Area Code 912-438-7711  
120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Gibson's Discount Center, 1610 Forsyth St. E. Americus 31709  
Telephone: Area Code 912-924-8836  
45,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Cordale, Ga., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drug, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
LOUIS PERLIS (at Cordale)—Owner.  
LEE PRICE—Store Manager.

T. G. & Y. Family Center, Hwy. 280 & 27 Americus  
Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y. STORES CO., Oklahoma City, Okla.

Gibson's Discount Center, 175 Alps Rd. Athens 30601  
Telephone: Area Code 404-549-2401  
75,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Gainesville, Ga., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
JAMES E. BAKER (at Gainesville)—President.  
RON SARGENT—Store Manager.

K mart, 2656 Atlanta Hwy. Athens 30601  
Telephone: Area Code 404-545-0155  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Sky City, 480 North Ave. & Old Hull Rd. Athens 30601  
Telephone: Area Code 404-549-0881  
60,000 ft. Branch Discount Dept. Store operated by BOWERS'S STORES, INC., Asheville, N.C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.

Zayre, 2405 Jefferson Rd. Athens 30601  
Telephone: Area Code 404-549-1150  
79,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
DANIEL WALTERS—Store Manager.  
JAMES HINTON—Assistant Manager.

K mart, 2425 Gresham Rd. SE Atlanta 30316  
Telephone: Area Code 404-241-0800  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Key: 100,000 ft. 60,000-100,000 ft. 30,000-60,000 ft. under 30,000 ft.  
BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- K mart, 230 Cleveland Ave. SW** Atlanta ▲  
 Telephone: Area Code 404-756-7543 30315  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2581 Piedmont Rd. NE** Atlanta ▲  
 Telephone: Area Code 404-261-6900 30324  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2176 Bankhead Ave. NW** Atlanta ■  
 Telephone: Area Code 404-799-1771 30318  
 90,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Mens Wear—UNISHOPS  
 Shoes—BUTLERS SHOE  
 Domestic—POLLY PERREY  
 Paint—NU-ENAMEL  
 Records—MUSIC UNLIMITED  
 Supermarket—ALTERMAN'S
- K mart, 5925 Roswell NE (Sandy Springs)** Atlanta ▲  
 Telephone: Area Code 404-255-7330 30328  
 112,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store only)  
 Supermarket—ALTERMAN FOODS
- K mart, 2901 Clairmont Rd.** Atlanta ▲  
 Telephone: Area Code 404-634-1526 30329  
 103,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2975 Headland Drive SW** Atlanta ▲  
 Telephone: Area Code 404-344-9095 30311  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2963 Cubb Pkwy. S.E.** Atlanta ■  
 Telephone: Area Code 404-952-6538 30339  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Marshall's, 4200 Buford Hwy.** Atlanta ●  
 Telephone: Area Code 404-329-0200 30345  
 40,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
 Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- Highway 43 Broad St.** Atlanta ★ 18  
 Telephone: Area Code 404-586-2800 30303  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$191,000,000 (1979 Estimated—does not include food sales)  
 TOTAL SELLING SQ. FT.: 2,020,000  
 SALES PER SELLING SQ. FT.: \$94.55  
 OWNERSHIP: Federated Dept. Stores, Inc.  
 EXCHANGES TRADED: NY, B. C. M. Ph. P  
 SYMBOL: FDS  
 SOURCES: Annual Reports, 10-Ks. DSN and BGI  
 Headquarters Office of RICH'S, Dept. Store Chain Operating Discount Dept.  
 Stores listed in Atlanta (3), College Park, Decatur, Doraville, Jonesboro,  
 Roswell, Smyrna & Tucker, Ga.; Charlotte (4) & Gastonia, N. C. &  
 Columbia (3), S. C.  
 Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
**COMPANY OPERATED DEPTS.**—Ladies, Mens & Childrens Wear, Books,  
 Candy, Health & Beauty Aids, Curtains, Drapes, Housewares, Paint,  
 Toys, Garden Center, Sporting Goods, Records, Appliances, TV, Stereos,  
 Radios, Art Supplies, Hobbies, Needlework, Crafts, Hardware, Stationery,  
 Greeting Cards, Cameras, Luggage, Smoke Shop, Bedspreads, Bath,  
 Dining, Home Decorations, Trim-A-Tree, Bedding, Rugs, Small Electrics,  
 Bikes, Wine.  
**LEASED DEPTS.**—Family Shoes, Jewelry, Pets & Supermarket.  
 JOHN H. WEITNAUER—Chairman of the Board.  
 Chief Executive Officer.  
 NEIL F. BENNETT—President.  
 JOSEPH R. SHERAM—Vice President, Finance.  
 DON K. LOVE—Vice President, Marketing.  
 HARVEY J. KOPITA—Vice President, Stores.  
 BUELL C. ROLLINS—Vice President, Personnel.  
 IRA BODKER—Vice President, Divisional Merchandise Manager  
 Misses, Womens, Foundations, Intimate Apparel, Accessories,  
 Childrens & Infants Wear.  
 JACK HELPERN—Vice President, Divisional Merchandise Manager  
 Mens & Boys Wear, Bath, Linens & Domestic, Sewing Notions,  
 Curtains, Art Needlework & Draperies.  
 ROBERT BURNS—Vice President, Divisional Sales Manager  
 Cosmetics, Health & Beauty Aids, Candy, Stationery, Books,  
 Art Supplies, Sporting Goods, Cameras, Luggage, Toys, Smoke  
 Shop, Hobbies, Beverages.  
 RUSSELL WACHSMANN—Vice President, Divisional Merchandise  
 Manager Crafts, Housewares, Hardware, Records, TV, Stereo,  
 Radios, Garden Center, Small Electrics & Plants.  
 ANDREA ANDERSON—Merchandise Sportsweat.  
 BILL WRIGHT—Merchandise Mens Wear.
- BUYERS**  
 OPEN—Junior Dresses, Womens Dresses & Maternity, Dresses & Coats.  
 PAM MOYE—Misses Shirts/Blouses, Misses Sportswear/Knit Tops,  
 Womens Sportswear/Large Sizes.  
 DIANE SUWAY—Basic Sweaters, Fashion Sweaters,  
 Swimwear, Coordinates.  
 JUDY VITUCCI—Woven Misses Tops, Knit Misses Tops.  
 SUZIE FORRENCE—Denim & Jeans, Junior Bottoms, Misses  
 Bottoms, Wrangler Sportswear.  
 ALAN SHAPIRO—Daywear & Cotton Sleepwear, Sleepwear,  
 Loungewear, Hosiery & Foundations.  
 IRA BOD KER—Handbags, Small Leather Goods & Accessories.  
 FRED GOLDSCHMIDT—Infants Layette, Ready-to-Wear & Furniture,  
 Toddlers 1-3.  
 NANCY WORDEN—Girls 3-6X & 7-14, Ready-to-Wear,  
 Underwear, Accessories.  
 VIRGINIA WHEATCROFT—Girls Tops & Bottoms 4-6X & 7-14.

(Continued)

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

★ headquarters

© BUSINESS GUIDES, INC., 1980



## GEORGIA (Cont'd.)

## Richway (Continued)

LOU VARGOCHIK—Boys Furnishings 4-7, Boys Sportswear & Clothing 4-7, Boys Furnishings 8-18, Boys Sportswear & Clothing 8-18.  
 CARLOS HAGLER—Young Men's Tops, Men's Furnishings, Men's Tops.  
 BRENT HETZLER—Men's Jeans, Seasonal Men's Wear, Men's Clothing.  
 MIKE LYNCH—Franchise Cosmetics, Wine & Smoke Shop.  
 PERRY REYNOLDS—Candy.  
 JOHN KESKULA—Health & Beauty.  
 ROY COHEN—Toys and Hobbies.  
 BILL HOFFERT—Senior Buyer Trim-A-Tree, Stationery, Books, Art Supplies, Cameras, Luggage, Cards & Candy.  
 DOUG BRANDT—Senior Buyer Garden Shop, Hardware, Paint, Pots, Plants.  
 JOE VAN VOORHIS—Pots & Plants.  
 JOHN WOLFINGER—Needlework & Crafts, Curtains & Bedspreads.  
 TOM DRAVES—Bedding & Rugs, Bath & Dining.  
 JIM RICE—Home Decorations.  
 JIM McDANIELS—Housewares.  
 WALT SANDLIN—Hardware & Paint.  
 CHUCK LAPP—Records & Small Electricals.  
 RUSSELL WACHSMANN—TV, Radio & Stereo.  
 JIM POTTER—Fishing & Hunting, Camping & Bikes.

## LESSEES

Family Shoes—MORSE SHOES  
 Jewelry—ZALE'S  
 Pets—ANIMAL IMPORTS, INC.  
 Supermarket—COLONIAL

## Richway, 3650 Jonesboro Rd., S.E.

Telephone: Area Code 404—383-4910

180,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga., a Division of RICH'S, INC.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.

JAMES BLANKENSHIP—Store Manager.

Atlanta ▲  
30354

## Richway, 2400 N. Druid Hill Rd.

Telephone: Area Code 404—325-3211

110,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga., a Division of RICH'S, INC.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.

LAWRENCE WALKER—Store Manager.

Atlanta ▲  
30329

## Richway, Johnson's Ferry Rd.

Telephone: Area Code 404—256-4600

90,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga., a Division of RICH'S, INC., Atlanta, Ga.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.

CAROL GOINS—Store Manager.

Atlanta ■  
30300

## Treasure Island, 3833 Jonesboro Rd. SE

Telephone: Area Code 404—381-8990

120,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.

JOHN P. HERRON (at Granada Hills)—Director.

Atlanta ▲  
30315

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

Key Units

Woolco Dept. Store, Stewart-Lakewood Shopping Center Atlanta ▲  
 Telephone: Area Code 404—788-1431  
 118,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

30318

Woolco Dept. Store, Buford-Clairmont Shopping Center Atlanta ▲  
 Telephone: Area Code 404—833-4281  
 120,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

30345

## Layre, 1919 Stewart Ave. SW

Telephone: Area Code 404—767-4328

93,750 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

JIM McCOLLUM—Store Manager.  
 STEVE NEEL—Assistant Manager.

Atlanta ▲  
30315

## Layre, 598 Cascade Ave. SW

Telephone: Area Code 404—758-8206

85,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

JERRY JACKSON—Store Manager.  
 WILLIE FENNEL & JOHN JONES—Assistant Managers.

Atlanta ■  
30310

## I Mart, 1647 Gordon Hwy.

Telephone: Area Code 404—733-2292

110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## LESSEES

Supermarket—ALLIED SUPERMARKET

Augusta ▲  
30908

## Sky City, 1144 Broad St.

Telephone: Area Code 404—724-7548

51,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.

ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.

Augusta \*  
30901

## Sky City, 3336 Wrightsboro Rd. (Box 3096)

Telephone: Area Code 404—738-2577

72,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.

ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.

Augusta ■  
30904

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- K mart, 3753 Austell Rd. SW** Austell  
 Telephone: Area Code 404-944-8100 30001  
 98,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts., with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, 5055 Austell Rd. S.W.** Austell  
 Telephone: Area Code 404-941-7385 30001  
 85,939 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 RICHARD GAINES—Store Manager.  
 LARRY PITTS—Assistant Manager.
- K mart, 1602 Shotwell St.** Bainbridge  
 Telephone: Area Code 912-246-6900 31717  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 824 Columbia Rd.** Blakely  
 Telephone: Area Code 912-723-4386 31723  
 39,884 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 B. E. PETTIS—Store Manager.
- Sky City, Box 907** Blue Ridge  
 Telephone: Area Code 404-832-2088 30513  
 25,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC.,  
 Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Asheville.  
 ROBERT PETERSON (at Asheville)—Senior Vice President,  
 Director of Operations.
- Big K/Edward's, 4517 Altama Ave.** Brunswick  
 Telephone: Area Code 912-265-9800 31520  
 45,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,  
 Nashville, Tenn.  
 All Depts. Company Operated. Executives and Merchandise buyers  
 listed in Nashville.  
 JOSEPH G. MANN—Store Manager.
- Gibson's Discount Center, 4990 Altama** Brunswick  
 Telephone: Area Code 912-264-3514 31520  
 44,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated except Drug. Executives and Merchandise  
 lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 RAYMOND MOCK, JR.—Owner.  
 JIM KALCOS—Store Planning & Development, Store Manager,  
 Buyer Fixtures & Equipment, Mens, Ladies & Childrens Wear,  
 Family Shoes, Linens, Domestic, Housewares & Luggage.  
 JOHN WILSON—Buyer Sporting Goods.  
 DOYLE NEWBERN—Buyer Hardware, Paint, Wallpaper, Auto  
 Accessories, Tires, Battery Service, Garden Center, TBA &  
 Home Improvement.

(Continued)

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

Key Units

- Gibson's Discount Center (Continued)**  
 CAROLYN KENNEDY—Buyer Toys, Stationery, Greeting Cards.  
 BARBARA McCRAE—Buyer Records, Appliances, TV,  
 Radios, Cameras.  
 FRANK HARRIS—Buyer Supermarket.  
 WALTER HOLMES—Buyer Tobacco.  
 MARY HARDWICK—Buyer Sewing Notions.  
 LESSEE (at this store)  
 Drugs—JOHN GOODRICH
- K mart, 4404 Atlanta Ave.** Brunswick  
 Telephone: Area Code 912-264-5847 31520  
 73,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 915 S. Wall St.** Calhoun  
 Telephone: Area Code 404-625-0625 30701  
 33,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, R. R. #2 (Box 1207)** Calhoun  
 Telephone: Area Code 404-625-0005 30701  
 40,080 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 B. C. WEATHERFORD—Store Manager.
- Big K Dept. Store, U.S. Hwy. 27 Bypass** Carrollton  
 Telephone: Area Code 404-834-7761 30117  
 80,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,  
 Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 BILLIE E. HULAN—Store Manager.
- K mart, 620 Bankhead Ave.** Carrollton  
 Telephone: Area Code 404-834-8055 30117  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 1004 Bankhead Ave.** Carrollton  
 Telephone: Area Code 404-834-0894 30117  
 29,840 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City,  
 Oklahoma.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City, Okla.  
 T. W. MYERS—Store Manager.
- K mart, 180 Market Square** Cartersville  
 Telephone: Area Code 404-388-0682 30123  
 48,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## GEORGIA (Cont'd.)

- Big E Dept. Store, North Side Shopping Center** Cedartown Key Date  
Telephone: Area Code 404-748-0770 30125  
80,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG E STORES CORP.,  
Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise  
Buyers listed in Nashville.  
RONALD J. MURABITO—Store Manager.
- RDR Discount City, Cedartown Shopping Center** Cedartown •  
Telephone: Area Code 404-748-1479 30125  
12,000 ft. Branch Discount Dept. Store operated by RAYLASS DEPT. STORES,  
New York, N. Y.  
All Depts. Company Operated except Jewelry, Executives and  
Merchandise Buyers listed in New York.  
FREDERICK E. RAIFF (at New York)—President.
- Zayre, 5000 Buford Hwy.** Chamblee ■  
Telephone: Area Code 404-451-1387 30341  
70,825 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Framingham.  
LARRY MARVIN—Store Manager.
- Richway, 5025 Old National Hwy.** College Park ▲  
Telephone: Area Code 404-782-7711 30349  
180,000 ft. Branch Discount Dept. Store operated by RICHWAY, a DIVISION  
of RICH'S, INC., Atlanta, Ga.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Atlanta.  
LLOYD PACKARD—Store Manager.
- Gaylord's Discount Dept. Store, 3231 N. Lumpkin Rd.** Columbus ■  
Telephone: Area Code 404-887-1110 31903  
82,000 ft. Branch Discount Dept. Store operated by GAYLORDS NATIONAL CORP.,  
Secaucus, N. J.  
Complete list of Company Operated Depts and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.  
LESSEES (at this store)  
Domestics—BERNARD ABRAMS ASSOCIATES, INC.  
Millinery—A & G MILLINERY CO.  
Fabrics—DISCOUNT FABRICS  
Housewares, Hardware—HOUSEWARES CORP.
- Gaylord's Discount Dept. Store, 4747 Hamilton Rd.** Columbus ■  
Telephone: Area Code 404-324-0281 31904  
75,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL  
CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.  
LESSEE (at this store)  
Toys—SOUTHWEST TOYS
- Howard's Discount Center, 3850 Victory Dr.** Columbus •  
Telephone: Area Code 404-887-4280 31903  
48,600 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and  
Merchandise Buyers listed in Monroe.  
CHARLES WILKINSON—Store Manager.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- Howard's Discount Center, Hamilton Rd.** Columbus •  
Telephone: Area Code 404-324-4468 31904  
30,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and  
Merchandise Buyers listed in Monroe.
- Howard's Discount Center, 4686 Buena Vista Rd.** Columbus •  
Telephone: Area Code 404-588-3063 31907  
48,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and  
Merchandise Buyers listed in Monroe.  
RAY HOLLEY (at Monroe)—Vice President, Operations.
- Howard's Discount Center, 6499 Hamilton Rd.** Columbus •  
Telephone: Area Code 404-324-4468 31904  
40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and  
Merchandise Buyers listed in Monroe.  
RAY HOLLEY (at Monroe)—Vice President, Operations.
- Kmart, 3200 Macon Rd.** Columbus ▲  
Telephone: Area Code 404-581-4101 31906  
105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Kmart, 1485 Hwy. 138** Conyers •  
Telephone: Area Code 404-922-7824 30209  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, US Hwy. 280 E.** Cordale ★ 2  
Telephone: Area Code 912-273-5930 31015  
27,000 ft. Branch Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS,  
INC., Seagoville, Tex., with branch store listed in Americus, Ga.  
All Depts. Company Operated except Drug, Executives and Merchandise  
Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
LOUIS PERLIS—Owner, Store Planning & Development.  
Fixtures & Equipment, Construction & Maintenance Manager.  
J. E. ROCHE—Store Manager, Display Manager, Buyer Ladies.  
Mens & Childrens Wear, Family Shoes, Linens & Domestics.  
Stationery, Greeting Cards, Snack Bar, Fabrics, Sewing Notions.  
Toys, Furniture, Floor Coverings, Housewares & Luggage.  
H. C. HUGHES—Buyer Hardware, Paint, Wallpaper, Sporting Goods.  
TV, Radios, Cameras, Auto Accessories, Tires, Battery Service.  
Tobacco Shop, Supermarket, Home Improvement, Garden Center.  
TBA Center, Jewelry, Records & Appliances.  
LESSEE  
Drugs—J. M. HOLLOWAY
- T. G. & Y. Family Center, 1101 C.E. 16th Ave.** Cordale •  
Telephone: Area Code 912-273-0903 31018  
89,800 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Oklahoma City.  
G. R. SMITH—Store Manager.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- Sky City, 441 Bypass** Cornelia  
 Telephone: Area Code 404-778-9040  
 45,000 ft. Branch Discount Dept. Store operated by **BOWER'S STORES, INC.**,  
 Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Asheville.  
**ROBERT PETERSON** (at Asheville)—Senior Vice President,  
 Director of Operations.
- K mart, 6217 Hwy. N. 278** Covington  
 Telephone: Area Code 404-787-3625  
 40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store, Big K Shopping Center (Box 159)** Dalton  
 Telephone: Area Code 404-226-4813  
 45,000 ft. Branch Discount Dept. Store operated by **KUHN'S BIG K STORES**  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
**LAWLEY WINTERS**—Store Manager.  
**LESSEE**  
 Shoes—**MORSE SHOES**
- K mart, 1308 W. Walnut Ave.** Dalton  
 Telephone: Area Code 404-226-1980  
 60,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Sky City, Dalton Shopping Center** Dalton  
 Telephone: Area Code 404-278-1624  
 53,000 ft. Branch Discount Dept. Store operated by **BOWER'S STORES, INC.**,  
 Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Asheville.  
**ROBERT PETERSON** (at Asheville)—Senior Vice President,  
 Director of Operations.
- K mart, 4525 Glenwood** Decatur  
 Telephone: Area Code 404-288-6520  
 105,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Richway, 4000 Covington Hwy.** Decatur  
 Telephone: Area Code 404-288-5000  
 160,000 ft. Branch Discount Dept. Store operated by **RICHWAY, Atlanta, Ga.**, a  
 Division of **RICH'S, INC.**, Atlanta, Ga.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Atlanta.  
**FRED RUEFF**—Store Manager.

\* Independent

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- Treasure Island, 4380 Memorial Dr.** Decatur  
 Telephone: Area Code 404-294-6833  
 140,000 ft. Branch Self-Service Dept. Store operated by **THE TREASURY**  
**STORES, Granada Hills, Calif.**, Division of **J. C. PENNEY CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Granada Hills.  
**JOHN P. HERRON** (at Granada Hills)—Director.
- Woolco Dept. Store, 1401 Columbia Dr.** Decatur  
 Telephone: Area Code 404-633-4281  
 125,000 ft. Branch Dept. Store operated by **WOOLCO DIVISION** of  
**P. W. WOOLWORTH CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
**G. W. NELSON** (at New York)—President.
- Layco, 1954 Candler Rd.** Decatur  
 Telephone: Area Code 404-284-9585  
 65,000 ft. Branch Discount Dept. Store operated by **ZAYRE CORP.**, Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
**PHILIP BARTO**—Store Manager.  
**MICHAEL OLDHAM & LEON WILSON**—Assistant Managers.
- K mart, 5597 Buford Hwy.** Doraville  
 Telephone: Area Code 404-458-9506  
 115,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Richway, 5766 Buford Hwy.** Doraville  
 Telephone: Area Code 404-455-8900  
 90,000 ft. Branch Discount Dept. Store operated by **RICHWAY, Atlanta, Ga.**  
 Division of **RICH'S, INC.**, Atlanta, Ga. (department store chain).  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Atlanta.  
**WILLIAM GILLOTTA**—Store Manager.
- Treasure Island, 5600 Buford Hwy.** Doraville  
 Telephone: Area Code 404-451-9411  
 120,000 ft. Branch Self-Service Dept. Store operated by **THE TREASURY STORES**  
**Granada Hills, Calif.**, Division of **J. C. PENNEY CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Granada Hills.  
**JOHN P. HERRON** (at Granada Hills)—Director.
- Gibson's Discount Center, S. Petersen Ave.** Douglas  
 Telephone: Area Code 912-384-1311  
 24,000 ft. Branch Discount Dept. Store operated by **KIRCHOFF ENTERPRISES, INC.**,  
 Douglas, Ga., franchised by **GIBSON'S DISCOUNT CENTERS, INC.**, Seagrville, Tex.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise  
 Buyers listed in Seagrville.  
**WALTER KIRCHOFF** (at Douglas)—President.  
**GEORGE SPELL**—Store Manager.  
**LESSEE** (at this store)  
**Drugs—SIDNEY HASKINS DRUGS**

\* Independent

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## GEORGIA (Cont'd.)

- Kirchoff Enterprises, Inc.**, P.O. Box 1039  
Telephone: Area Code 912-384-1845  
Headquarters Office for chain of Discount Dept. Stores listed as **GIBSON'S DISCOUNT CENTER** in Crestview, Fla.; Douglas, Swainsboro, Vidalia & Waycross, Ga.; franchised by **GIBSON'S DISCOUNT CENTERS, INC.**, Seagoville, Tex.  
All Depts. Company Operated except Pharmacy, Executives and Merchandise lines for **GIBSON'S DISCOUNT CENTERS, INC.**, listed in Seagoville.  
**WALTER KIRCHOFF**—President.  
**W. RALPH KIRCHOFF, JR.**—Vice President, Store Planning & Development, Display Manager, Buyer Fixtures & Equipment, Housewares, Toys, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Tobacco Shop & Supermarket.  
**TERRELL HULSEY**—Buyer Ladies, Mens & Childrens Wear, Family Shoes, Luggage, Linens, Domestic, Fabrics & Sewing Notions.  
**AL JOINER**—Buyer Health & Beauty Aids.  
**BOBBY SMITH**—Buyer Hardware, Garden Center, Paint, Wallpaper, Sporting Goods & Auto Accessories.
- T. G. & Y. Family Center**, 805 S. Peterson  
Telephone: Area Code 912-384-6127  
39,920 ft. Branch Discount Store operated by **T. G. & Y. STORES CO.**, Oklahoma City, Oklahoma.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City, Okla.  
**T. K. WOLLAM**—Store Manager.
- K mart**, 9552 Hwy. 5  
Telephone: Area Code 404-949-0362  
71,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart**, US Hwy. 80 W.  
Telephone: Area Code 912-275-0775  
40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Sky City**, Hwy. 17  
Telephone: Area Code 404-283-2990  
40,000 ft. Branch Discount Dept. Store operated by **BOWER'S STORES, INC.**, Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
**ROBERT PETERSON** (at Asheville)—Senior Vice President.
- K mart**, 6200 I-75 Frontage Road  
Telephone: Area Code 404-363-3000  
84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Zayre**, 4140 Jonesboro Rd.  
Telephone: Area Code 404-363-1800  
75,000 ft. Branch Discount Dept. Store operated by **ZAYRE CORP.**, Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
**THOMAS CHERRY**—Store Manager.  
**BETTY MARIE WOOD**—Assistant Manager.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- Dept. Store**, 164 Parkway Shopping Center  
Telephone: Area Code 404-861-0990  
10,000 ft. Branch Discount Dept. Store operated by **HILLS DEPT. STORES**, Canton, Mass., Subsidiary of **SCOA**, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
**HERBERT H. GOLDBERGER** (at Canton)—President.
- K mart**, 101 Hwy. 2  
Telephone: Area Code 404-866-1337  
100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Johnson's Discount Center**, 1210 Thompson Bridge Rd.  
Telephone: Area Code 404-532-4444  
78,000 ft. Branch Discount Dept. Store with a branch listed in Athens, Ga., franchised by **GIBSON'S DISCOUNT CENTERS, INC.**, Seagoville, Tex.  
All Depts. Company Operated except Drugs, Executives and Merchandise lines for **GIBSON'S DISCOUNT CENTERS, INC.**, listed in Seagoville.  
**JAMES E. BAKER**—President.  
**WILLIAM CLARK**—Store Manager.  
**LESSEE** (at this store)  
Drugs—**RIEGER/MEDI-SAVE**
- Perren's, Inc.**, 1047 Broad St. S.W.  
Telephone: Area Code 404-536-3281  
12,000 ft. Promotional Dept. Store operated by **PERREN'S, INC.**, Douglasville, Ga.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens & Domestic.  
LEASED DEPTS.—Health & Beauty Aids, Drugs, Hardware & Jewelry.  
Estimated Sales: 1,100,000  
**BEN PERREN** (at Douglasville, Ga.)—Partner.  
**RICHARD HULSEY** (at Douglasville, Ga.)—Partner, Buyer Junior Wear & Lingerie.  
**SHIRLEY MOORE**—Store Manager.  
**CHRIS WHITE**—Assistant Manager.  
**LESSEES**  
Health & Beauty Aids, Drugs, Hardware—**PERREN'S PHARMACY**  
Jewelry—**JEBCO**
- Cook's Discount Dept. Store**, US Hwy. 41 S. & Memorial Dr.  
Telephone: Area Code 404-228-0473  
44,000 ft. Branch Discount Dept. Store operated by Discount Store Division of **COOK UNITED, INC.**, Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
**GARY NEBINGER** (at Maple Heights)—Senior Vice President, Operations.
- K mart**, 1433 Georgia Hwy. 16  
Telephone: Area Code 404-228-5590  
85,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- K mart, 950 Sunset Blvd.** Jesup 31545  
 Telephone: Area Code 912-427-9583  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Richway, 6525 Tara Blvd.** Jonesboro 30236  
 Telephone: Area Code 404-477-9690  
 175,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.  
 PETER MILLER—Store Manager.
- K mart, 1720 Roberts Rd.** Kennesaw 30144  
 Telephone: Area Code 404-427-6551  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 311 N. Main St.** Lafayette 30728  
 Telephone: Area Code 404-638-4040  
 45,965 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 E. VEAL—Store Manager.
- K mart, 110 Commerce Ave.** La Grange 30240  
 Telephone: Area Code 404-884-8602  
 64,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4155 U. S. Hwy. 29** Lilburn 30247  
 Telephone: Area Code 404-523-1810  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1378 Bankhead Hwy SW** Mableton 30059  
 Telephone: Area Code 404-944-1333  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2011 Riverside Dr.** Macon 31204  
 Telephone: Area Code 912-742-8474  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- K mart, 2495 Pio Nono** Macon 31206  
 Telephone: Area Code 912-781-4020  
 74,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Ladies, Mens & Childrens Wear—DIANA STORES CORP.  
 Shoes—BUTLER SHOE  
 Home Improvements—ACME  
 Appliances—ATKINS  
 Automotive—AUTO LEC STORES
- Jayre, 1540 Eisenhower Parkway & US 80** Macon 31208  
 Telephone: Area Code 912-781-8480  
 98,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 LEO MANANTAN—Store Manager.  
 STEVE MANTOOTH—Assistant Manager.
- Jayre, 175 Emory Hwy.** Macon 31201  
 Telephone: Area Code 912-745-0822  
 86,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 EDWARD SERPAS—Store Manager.
- K mart, 1140 Roswell Rd. SE** Marietta 30062  
 Telephone: Area Code 404-427-5356  
 170,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Mens Wear—UNISHOPS  
 Shoes—BUTLER SHOE  
 Domestic—POLLY PERREY  
 Paint—NU-ENAMEL CO.  
 Records—MUSIC UNLIMITED  
 Supermarket—ALTERMAN'S
- K mart, 2949 Canton Hwy.** Marietta 30062  
 Telephone: Area Code 404-422-3162  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4269 Johnson Ferry Rd.** Marietta 30062  
 Telephone: Area Code 404-977-2102  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## GEORGIA (Cont'd.)

- Treasure Island, 1901 Terrell Mill Rd.** Marietta **▲**  
 Telephone: Area Code 404-436-5191  
 120,000 ft. Self-Service Dept. Store operated by THE TREASURY STORES  
 Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Granada Hills.  
 JOHN P. HERRON (at Granada Hills)—Director.
- Woolco Dept. Store, 1255 Roswell Rd. SE** Marietta **▲**  
 Telephone: Area Code 404-427-7241  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 3830 Washington Rd.** Martine **■**  
 Telephone: Area Code 404-860-0415  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- K mart, 3830 Washington Rd.** Martinez **■**  
 Projected Opening of 71,000 ft. Branch Discount Dept. Store to be operated by  
 K MART CORP., Troy, Mich.
- K mart, 1800 N. Columbia** Milledgeville **●**  
 Telephone: Area Code 912-453-7538  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 1302 N. Columbia St.** Milledgeville **●**  
 Telephone: Area Code 912-452-3578  
 40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Oklahoma.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 B. O. BLACKMON—Store Manager.
- T. G. & Y. Family Center 1209 W. Spring St.** Monroe **●**  
 Telephone: Area Code 404-267-8337  
 40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Oklahoma.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 M. E. SIMS—Store Manager.
- K mart, 103 Talmadge Dr.** Moultrie **●**  
 Telephone: Area Code 912-985-2120  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* 100,000 ft.

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- Discount Center, 80 Greenville St.** Newnan **◆**  
 Telephone: Area Code 404-253-9422  
 24,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 San Angelo, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 GEORGE MCCREA (at San Angelo)—Partner.  
 J. M. GLASPIE (at San Angelo)—Partner.  
 C. KEITH DRIVER—Store Manager.
- K mart, 56 Bullboro Dr.** Newnan **■**  
 Telephone: Area Code 404-251-3390  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Hand Trading Co. Inc., 404 W. Railroad St.** Pelham **●**  
 Telephone: Area Code 912-294-2211  
 40,000 ft. Discount Dept. Store.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens & Domestic, Furniture, Hardware, Garden  
 Center, Drugs, Sewing Notions & Building Supplies.  
 Estimated Sales: \$4,500,000  
 L. D. HAND, JR.—President.  
 L. D. HAND—Vice President.  
 JAMES B. THOMAS—Secretary.  
 L. B. THOMAS—Director Retail Sales.  
 S. E. BUTLER—Buyer Ladies Wear.  
 JAMES SMITH—Buyer Mens Wear.  
 AGNES WILSON—Buyer Ladies & Childrens Shoes.  
 DORIS RAGAN—Buyer Linens & Domestic, Sewing Notions.  
 DR. HAYDEN MOYE—Buyer Drugs.  
 PRYOR CONNELL—Buyer Garden Center.  
 JASPER SADLER—Buyer Hardware.  
 EDWIN BEASLEY—Buyer Building Supplies.  
 BILL COLVIN—Buyer Furniture.
- K mart, 1444 Sam Nunn Blvd.** Perry **●**  
 Telephone: Area Code 912-987-1700  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 103 Hicks Dr.** Rome **▲**  
 Telephone: Area Code 404-295-7412  
 118,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- K mart, 606 Holcombe Bridge Rd.** Roswell Key Unit  
Telephone: Area Code 404-992-9525 30076  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Richway, 610 Holcomb Bridge Rd.** Roswell ▲  
Telephone: Area Code 404-993-7500 30075  
115,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.  
PETER KARANTONIS—Store Manager.
- †Max Way** Sandersville ●  
Projected Opening of 40,000 ft. Branch Discount Dept. Store to be operated by  
MACKS STORES, Sanford, N. C.
- K mart, 2656 Atlanta Hwy.** Sandy Springs ■  
Telephone: Area Code 404-255-7330 30328  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K/Edward's, 11701 Abercorn Dr. S.** Savannah ●  
Telephone: Area Code 912-925-6811 31406  
35,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
ALAN COREY—Store Manager.
- Cook's Discount Dept. Store, 7805 Abercorn Expressway** Savannah ■  
Telephone: Area Code 912-352-7740 31406  
93,028 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- †Cook's Discount Dept. Store, McAlpin Shopping Center** Savannah ■  
Projected Opening of 71,400 ft. Branch Discount Dept. Store to be operated by  
Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.
- K mart, 1901 E. Victory Dr.** Savannah ▲  
Telephone: Area Code 912-354-8522 31404  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Ladies & Childrens Wear—DIANA STORES CORP.  
Mens Wear—ADDIS CORP.  
Shoes—BUTLER SHOE  
Home Improvements—ACME  
Supermarket—COLONIAL STORES.

★ headquarters

▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- K mart, 93 W. Montgomery Crossroads** Savannah ▲  
Telephone: Area Code 912-925-0310 31406  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Richway, 2201 Cobb Parkway** Smyrna ▲  
Telephone: Area Code 404-952-2241 30080  
180,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga., a  
Division of RICH'S, INC., Atlanta, Ga.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.  
ED SCHROEDER—Store Manager.
- K mart, 2963 Cobb Parkway SE** Smyrna ■  
Telephone: Area Code 404-434-6538 30080  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Layco, 2500 S. Cobb Drive (Atlanta)** Smyrna ■  
Telephone: Area Code 404-438-5171 30086  
70,000 ft. Branch Discount Dept. Store operated by LAYCO CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
TONY LAMAS—Store Manager.  
JERRY NIXON—Assistant Manager.
- K mart, 2338 Henry Clower Blvd.** Snellville ●  
Telephone: Area Code 404-972-4552 30278  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 620 Fair Road** Statesboro ■  
Telephone: Area Code 912-681-2562 30438  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5615 Memorial Dr.** Stone Mountain ▲  
Telephone: Area Code 404-294-4330 30083  
131,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, Ga. Hwy. 20 & U.S. Hwy. 23** Sugar Hill ●  
Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y.  
STORES CO., Oklahoma City, Okla.

★ headquarters

▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## GEORGIA (Cont'd.)

- Gibson's Discount Center, Hwy. 80 E.** Swainsboro •  
Telephone: Area Code 912-237-8457 30401  
32,000 ft. Branch Discount Dept. Store operated by KIRCHOFF ENTERPRISES, INC.,  
Douglas, Ga., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Pharmacy, Executives and Merchandise  
lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
WALTER KIRCHOFF (at Douglas)—President.  
JAMIE MOXLEY—Store Manager.  
LESSEE (at this store)  
Pharmacy—DONNIE WILSON
- RDR Discount City, 313 E. Main St.** Swainsboro •  
Telephone: Area Code 912-237-4090 30401  
25,000 ft. Branch Discount Dept. Store operated by RAYLASS DEPT. STORES,  
New York, N.Y.  
All Depts. Company Operated except Jewelry, Executives and  
Merchandise Buyers listed in New York.  
FREDERIC E. RAUFF (at New York)—President.
- K mart, 1093 Hwy. 19 N.** Thomaston •  
Telephone: Area Code 404-648-2151 30286  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Clark's, 207 S. Dawson** Thomasville •  
Telephone: Area Code 912-226-9294 31792  
60,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President,  
Operations.
- K mart, 2410 E. Pine Tree Blvd.** Thomasville •  
Telephone: Area Code 912-226-8956 31792  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts.  
with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 100 Virginia Ave.** Tifton •  
Telephone: Area Code 912-388-2822 31794  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 755 S. Big A Rd.** Toccoa •  
Telephone: Area Code 404-886-1411 30577  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts.  
with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sky City, Big A Shopping Center** Toccoa •  
Telephone: Area Code 404-886-7487 30577  
40,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC.,  
Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President,  
Director of Operations.

\* headquarter

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- Richway, 6425 Hwy. 29** Tucker ■  
Telephone: Area Code 404-934-9750 30084  
80,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga.,  
a Division of RICH'S, INC., Atlanta, Ga.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Atlanta.  
JAMES BELL—Store Manager.
- K mart, 3200 N. Ashly St.** Valdosta ▲  
Telephone: Area Code 912-247-1800 31801  
180,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, Hwy. 280 E.** Vidalia •  
Telephone: Area Code 912-537-7606 30474  
37,000 ft. Branch Discount Dept. Store operated by KIRCHOFF ENTERPRISES, INC.,  
Douglas, Ga., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated Except Pharmacy, Executives and Merchandise  
lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
WALTER KIRCHOFF (at Douglas)—President.  
TOM HENDERSON—Store Manager.  
LESSEE (at this store)  
Pharmacy—SIDNEY HASKINS DRUGS
- T. G. & Y. Family Center, 501 E. First** Vidalia •  
Telephone: Area Code 912-537-9257 30474  
45,986 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Oklahoma.  
All Depts. Company Operated, Executives and Merchandise Buyers listed  
in Oklahoma City.  
JIM CONNOR—Store Manager.
- Gibson's Discount Center, Thrifty Shopping Center** Villa Rica •  
Telephone: Area Code 404-459-5155 30180  
18,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
CENTER, San Angelo, Tex., franchised by GIBSON'S DISCOUNT CENTERS,  
INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines  
for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
J. M. GLASPIE (at San Angelo)—Partner.  
GEORGE MCCREA (at San Angelo)—Partner.  
BILL HESTER—Store Manager.
- K mart, 2063 Watson Blvd.** Warner Robins ■  
Telephone: Area Code 912-922-9371 31093  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Layre, 828 N. Houston Rd.** Warner Robins •  
Telephone: Area Code 912-922-7781 31083  
52,887 ft. Branch Discount Dept. Store operated by LAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham.  
JOHN MCCOY—Store Manager.

\* headquarter

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## GEORGIA (Cont'd.)

- Sky City, Washington Plaza** Washington 30673  
 Telephone: Area Code 404—578-1577  
 60,000 ft. Branch Discount Dept. Store operated by **BOWER'S STORES, INC.**, Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
**ROBERT PETERSON** (at Asheville)—Senior Vice President.
- Gibson's Discount Center, 1600 Memorial Dr.** Waycross 31502  
 Telephone: Area Code 912—285-5220  
 37,400 ft. Branch Discount Dept. Store Operated by **KIRCHOFF ENTERPRISES, INC.**, Douglas, Ga., franchised by **GIBSON'S DISCOUNT CENTERS, INC.**, Seagoville, Tex.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers for **GIBSON'S DISCOUNT CENTERS, INC.**, listed in Seagoville.  
**WALTER KIRCHOFF** (at Douglas)—Owner.  
**DAVE BOYER**—Store Manager.
- K mart, 2103 Memorial Dr.** Waycross 31501  
 Telephone: Area Code 912—285-2656  
 55,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Hatcher Point Mall** Waycross 31501  
 Telephone: Area Code 912—285-7011  
 85,000 ft. Branch Dept. Store operated by **WOOLCO DIVISION of F. W. WOOLWORTH CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
**G. W. NELSON** (at New York)—President.
- RDR Discount City, Millen Hwy.** Waynesboro 30830  
 Telephone: Area Code 404—554-4213  
 31,500 ft. Branch Discount Dept. Store operated by **RAYLASS DEPT. STORES**, New York, N. Y.  
 All Depts. Company Operated except Jewelry. Executives and Merchandise Buyers listed in New York.  
**FREDERIC K. RAIFF** (at New York)—President.
- Sky City, Hwys. 11 & 53** Winder 30680  
 Telephone: Area Code 404—867-7451  
 60,000 ft. Branch Discount Dept. Store operated by **BOWER'S STORES, INC.**, Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
**ROBERT PETERSON** (at Asheville)—Senior Vice President.

★ headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-40,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## HAWAII

This is the listing of the discount stores and company offices in Hawaii arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

HAWAII COUNTY  
Pay Less, Hilo

## HONOLULU COUNTY

- Gibson's Discount Center, Honolulu  
 Holiday Mart, Kailua  
 Holiday Mart Discount Dept. Store, Honolulu  
 Holiday Mart, Pearl City

- Parkview-Gem, Honolulu  
 Parkview-Gem, Waipahu  
 Pay Less, Aiea Park  
 Pay Less, Hauula  
 Pay Less, Honolulu  
 Pay Less, Kailua  
 Pay Less, Waipahu  
 Pay Less, Waimalu  
 Pay Less, Windward

- Pay Less Store, 25 Kanehoe Bay Dr.** Aiea Park 98734  
 Telephone: Area Code 808—254-3517  
 15,000 ft. Branch Store operated by **PAY LESS DRUG STORES**, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
**JACK MARTIN**—Store Manager.
- Pay Less Store, 54-316 Kamehameha Hwy.** Hauula 98717  
 Telephone: Area Code 808—293-9268  
 15,000 ft. Branch Store operated by **PAY LESS DRUG STORES**, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
**MIKE DRAGO**—Store Manager.
- Pay Less Store, 1900 Kinole St.** Hilo 98720  
 Telephone: Area Code 808—959-9116  
 15,000 ft. Branch Store operated by **PAY LESS DRUG STORES**, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.  
**ROBERT RAPP**—Store Manager.

- Gibson's Discount Center, 2850 Pukolona St.** Honolulu 98818  
 Telephone: Area Code 808—839-7575  
 100,000 ft. Discount Dept. Store franchised by **GIBSON'S DISCOUNT CENTERS, INC.**, Seagoville, Tex., with a branch store (not listed) in Guam (70,000 ft.—OPEN, Mgr.  
**COMPANY OPERATED DEPTS.**—Ladies, Mens & Childrens Wear, Housewares, Toys, Sundries, Jewelry, Cameras, Appliances, Snack Bar, Auto Accessories, Hardware & Garden Center.  
**LEASED DEPTS.**—Linens, Domestic, Paint, Wallpaper, Sporting Goods, Supermarket, Fabrics & Sewing Notions, Shoes, Furniture & Records.  
**MICHAEL ITO**—Vice President, Retail Merchandise Group.  
**HERBERT SATO**—Store Manager.  
**IRWIN MESSING**—Merchandise Manager Buyer Softgoods.  
 Childrens Wear.  
**ROBERT M. FUJII**—Sales Manager.  
**GERALD MAEDA**—Controller.  
**BETTY SEKIDO**—Buyer Womens Wear.  
**KATIE KAO**—Buyer Junior Wear.  
**ERNEST MIKA**—Buyer Mens Wear.  
**ALICE RAMOS**—Childrens Wear.

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-40,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## HAWAII (Cont'd.)

## Gibson's Discount Center (Continued)

WESLEY OSLUMA—Buyer Hardgoods.  
AMY YOKOTA—Buyer Hardgoods.  
FLORENCE OKUDA—Buyer Housewares.  
DERRICK AKIYAFI—Buyer Toys & Sundries.  
TED KUNIMURA—Buyer Jewelry & Cameras.  
HERBERT OKOUCHI—Buyer Appliances.  
WALLACE NAKATA—Manager Snack Bar & Ice Cream.  
EARL NISLICKAWA—Buyer Auto Accessories.

## LESSEES

Shoes—BILL GUTSTEIN  
Linen & Domestic Fabrics & Sewing Notions—TOM SUGIMOTO  
Records—DON AYERS  
Sporting Goods—WALLY KONO  
Supermarket—HARRY HIGA

## Holiday Mart Discount Dept. Stores, 801 Kaheka St.

Honolulu ★

Telephone: Area Code 808—846-1646

98814

61,000 ft. Discount Dept. Store with branches listed in Kailua & Pearl City, Hawaii.  
All Depts. Leased including Ladies, Mens & Childrens Wear, Linens, Domestic, Housewares, Drugs, Stationery, Greeting Cards, Appliances, TV, Radio, Stereo, Cameras, Hardware, Garden Center, Supermarket, Tobacco, Candy, Books, Jewelry, Shoes, Sporting Goods, Optical, Automotive Accessories, Beauty Shop, Toys, Dry Cleaning, Snack Bar, Florist, Launderette, Locksmith, Shoe Repair, Tires, Batteries, Ice Cream, Hunting, Fishing, Liquor, Gas Station, Yardage, Records, Travel, Paint, Wallpaper, Fabrics & Sewing Notions, Bakery & Pet Supplies.

T. E. HAYES—Receiver.  
DARRELL BRUNGARDT—General Manager.  
C. SCHIERECK—Treasurer.  
LOU JONES—Store Manager.

## LESSEES

Barber Shop—STEPAN  
Women's, Childrens & Infants Wear, Mens & Boys Wear—HAWAII BELSCOT  
Domestic, Housewares—HOLIDAY MERCHANDISERS  
Drugs, Stationery, Greeting Cards, Tobacco, Candy, Books—MAINLAND PACIFIC  
Jewelry—HOLIDAY MART JEWELERS  
Shoes—STYLCO  
Hunting & Fishing, Sporting Goods—HAWAII PAN PACIFIC  
Ice Cream—HOLIDAY MART ICE CREAM ASSOCIATION  
Optical—KAIMUKI OPTICAL  
Automotive Accessories—LUMAC & CO  
Beauty Shop—HOLIDAY BEAUTY SHOP  
Toys—MARLIN DISTRIBUTORS  
Dry Cleaning—U-SAVE CLEANERS  
Snack Bar—K. C. SNACK  
Tires & Batteries—WESCO  
Florist—RUSTY'S  
Launderette—HOLIDAY FAMILY LAUNDERETTE  
Locksmith—ALOHA CONCESSIONS, INC.  
Shoe Repair—WILLIAM GRIMES  
Cameras, Records, Electronics—HOLIDAY MERCHANDISERS  
Hardware, Pet Supplies, Garden Center—HOLIDAY MERCHANDISERS  
Bakery—ABC Bakery

## Parkview-Gem, 1199 Dillingham Blvd.

Honolulu ★

Telephone: Area Code 808—841-6224

98817

80,000 ft. MEMBERSHIP Discount Dept. Store & Regional Office of SEIYU STORES, Tokyo, Japan. Operating Stores listed in Honolulu (2) & Waipahu, Hawaii.  
All Depts. Leased.

GLEN KAYA—Regional Manager.  
(Continued)

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## HAWAII (Cont'd.)

Key Units

## Parkview-Gem (Continued)

## LESSEES

Ladies, Mens & Childrens Wear—ZODYE  
Domestic—3D  
Hardware—MIDPAC HAWAII  
Supermarket—DISCOUNT SUPERMARKETS  
Appliances, TV, Radios—ELECTRICAL DISTRIBUTORS  
Housewares & Gifts—TRANS OCEAN IMPORTERS  
Books & Cameras—ANDERSON'S CAMERA HOUSE  
Auto Accessories—WESTERN BIG WHEEL  
Remainder of Lessees unavailable for publication.

## Parkview-Gem, 333 Ward Ave.

Honolulu ■

Telephone: Area Code 808—531-3111

98814

80,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by PARKVIEW-GEM, Honolulu, Hawaii.

All Depts. Leased.

GLEN KAYA (at Headquarters)—Regional Manager.

## Pay Less Stores, 1505 Dillingham Blvd.

Honolulu

Telephone: Area Code 808—845-8431

98817

HAWAII DIVISION OF PAY LESS STORES, Oakland, Calif. supervising the operation of (10) Stores in Aiea (2), Aiea Park, Hawaii, Hilo, Kailua, Honolulu (2) & Waipahu, Hawaii with scheduled opening in Honolulu.

KENNETH LETT—Executive Vice President.

THOMAS WESTON—Divisional Vice President.

## Pay Less Store, 1505 Dillingham Blvd.

Honolulu \*

Telephone: Area Code 808—845-8431

98817

48,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.

MIKE MORROW—Store Manager.

## Pay Less Store, 1140 Ala Moana Blvd.

Honolulu \*

Telephone: Area Code 808—247-4398

98814

32,000 ft. Branch Store operated by PAYLESS DRUG STORES, Oakland, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.

CHARLES SMITH—Store Manager.

## Pay Less Store, 2220 S. King St.

Honolulu \*

Telephone: Area Code 808—949-4781

98814

34,500 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.

BOB HONG—Store Manager.

## Holiday Mart Discount Dept. Store, 345 Hahani St.

Kailua ■

Telephone: Area Code 808—261-8528

98734

65,000 ft. Branch Discount Dept. Store operated by HOLIDAY MART DISCOUNT DEPT. STORES, Honolulu, Hawaii.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Honolulu.

STEVE OKALUUAU—Store Manager.

## Pay Less Store, 108 Hekiki

Kailua ◆

Telephone: Area Code 808—281-1751

98734

19,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.

TED DeVRIES—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## HAWAII (Cont'd.)

## Holiday Mart Discount Dept. Store,

850 Kamehameha Hwy.

Telephone: Area Code 808-456-4561

57,000 ft. Branch Discount Dept. Store operated by HOLIDAY MART DISCOUNT

DEPT. STORES, Honolulu, Hawaii.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Honolulu.

RALPH TERUYA—Store Manager.

Pearl City

96792

Key Value

## Pay Less Store, 98-1277 Kachumanu St.

Telephone: Area Code 808-421-6327

28,700 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.

PAMELA DAMEG—Store Manager.

Waimalu

96817

## Parkview-Gem, 94-1144 Farrington Hwy.

Telephone: Area Code 808-671-3945

60,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by PARKVIEW-GEM, Honolulu, Hawaii.

All Depts. Leased.

GLEN KAYA (at Headquarters)—Regional Manager.

Waipahu

96815

## Pay Less Store, 94-300 Farrington Hwy.

Telephone: Area Code 808-677-5821

25,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.

DAVE HEFT—Store Manager.

Waipahu

96797

## Pay Less Store, 45-480 Kaneohe Bay Dr.

Telephone: Area Code 808-247-4708

30,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oakland.

RON ENOS—Store Manager.

Windward

96744

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 20,000 ft.

© BUSINESS GUIDES, INC., 1980

## IDAHO

This is the listing of the discount stores and company offices in Idaho arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ADA COUNTY

Grand Central, Boise

I mart, Boise

Pay Less, Boise

## BOISE COUNTY

Grand Central, Pocatello

I mart, Pocatello

Pay Less, Pocatello

## CAREY COUNTY

Grand Central, Idaho Falls

I mart, Idaho Falls

## CAYTON COUNTY

I mart, Nampa

Imco-Tempo, Nampa

## CASSIA COUNTY

I mart, Burley

## COTTELL COUNTY

I mart, Coeur d'Alene

## LATAH COUNTY

K mart, Moscow

Tri-State Distributors, Inc., Moscow

## MADISON COUNTY

K mart, Rexburg

Pamida Discount Center, Rexburg

## NEZ PERCE COUNTY

K mart, Lewiston

Pay Less, Lewiston

Tri-State, Lewiston

## TWIN FALLS COUNTY

K mart, Twin Falls

Pay Less, Twin Falls

## WASHINGTON COUNTY

Pamida Discount Center, Watser

Key Value

## Grand Central, 5350 Overland Rd.

Telephone: Area Code 208-336-1808

62,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL STORES, INC.

Salt Lake City, Utah.

All Depts. Company Operated except Optical. Executives and Merchandise Buyers listed in Salt Lake City.

DALE O'BRIEN—Store Director.

Boise

83705

## Grand Central, 1610 Washington St.

Telephone: Area Code 208-344-8341

31,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL STORES, INC., Salt Lake City, Utah.

All Depts. Company Operated except Optical. Executives and Merchandise Buyers listed in Salt Lake City.

SCOTT RICH—Store Director.

Boise

83702

## Grand Central, 7201 Fairview Ave.

Telephone: Area Code 208-375-8222

61,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL STORES, INC., Salt Lake City, Utah.

All Depts. Company Operated except Optical. Executives and Merchandise Buyers listed in Salt Lake City.

ANGIE AROSTEGUL—Store Director.

Boise

83704

## I mart, 730 Americana Blvd.

Telephone: Area Code 208-344-3595

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEE

Jewelry—HELBURG'S

Boise

83708

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 20,000 ft.

© BUSINESS GUIDES, INC., 1980



## IDAHO (Cont'd.)

- K mart, 10477 Fairview Ave.** Boise 83704  
Telephone: Area Code 208—375-8221  
34,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, Boise & Apple Sts.** Boise 83708  
Telephone: Area Code 208—395-5804  
27,582 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
JIM BROWN—Store Manager.
- Pay Less Store, State & Glenwood** Boise 83702  
Telephone: Area Code 208—335-4691  
37,542 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
NORM HEYDEN—Store Manager.
- Pay Less Store, Franklin St.** Boise 83705  
Telephone: Area Code 208—345-7531  
27,582 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
ERNE TAYLOR—Store Manager.
- Pay Less Store** Boise  
Projected Opening of 27,582 ft. Branch Discount Dept. Store to be operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.
- K mart, 226 N. Overland** Burley 83318  
Telephone: Area Code 208—678-8358  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, W-210 Neider Rd.** Coeur d'Alene 83814  
Telephone: Area Code 208—667-3551  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Grand Central, 1765 N. Yellowstone Hwy.** Idaho Falls 83401  
Telephone: Area Code 208—524-1440  
85,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL STORES, INC., Salt Lake City, Utah.  
All Depts. Company Operated except Optical. Executives and Merchandise Buyers listed in Salt Lake City.  
DENNIS IARDINE—Store Director.
- K mart, 1545 W. Broadway** Idaho Falls 83401  
Telephone: Area Code 208—524-0770  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## IDAHO (Cont'd.)

- K mart, 1815 21st St.** Lewiston 83501  
Telephone: Area Code 208—743-4587  
10,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less, Lewiston Center** Lewiston 83501  
Telephone: Area Code 208—743-9558  
15,200 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Beaverton.  
ROGER PARISOTTO—Store Manager.
- K mart, 1700 W. Pullman Road** Moscow 83843  
Telephone: Area Code 208—882-6530  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- State Distributors, Inc., 1104 Pullman Rd. (Box 8008)** Moscow 83843  
Telephone: Area Code 208—882-4555  
50,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens & Domestic, Floor Coverings, Housewares, Hardware, Paint, Sporting Goods, Toys, Garden Center, Records, Cameras, Auto Accessories, Wallpaper, TBA Center, Appliances, TV, Radios, Tires & Battery Service, Home Improvement.  
Estimated Sales: \$2,600,000  
DORIS E. CONNELLY—President.  
MICHELLE C. ARNOLD—Vice President.  
GERARD CONNELLY—Secretary, Treasurer & General Manager.  
EDDIE TOUT—General Merchandise Manager & Buyer Hardware, Paint, Wallpaper, Garden Center & Home Improvement.  
ROBERT SCHMIDT—Buyer Mens Wear, Family Shoes & Toys.  
JERRY SHELDON—Buyer Sporting Goods, TBA Center, Records, Appliances, TV, Radios, Cameras, Auto Accessories, Tires & Battery Service.  
MILDRED HUMPHREY—Buyer Linens, Domestic, Floor Coverings & Housewares.
- K mart, 1813 Caldwell Blvd.** Nampa 83651  
Telephone: Area Code 208—467-4463  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Rasco-Tempo, Karcher Mall Shopping Center** Nampa 83651  
Telephone: Area Code 208—468-8435  
20,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif., a Division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Burbank.  
T. LAU—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## IDAHO (Cont'd.)

## Grand Central, 1030 Yellowstone Hwy.

Telephone: Area Code 208-232-8710

85,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL STORES, INC.  
Salt Lake City, Utah.All Depts. Company Operated except Optical, Executives and  
Merchandise Buyers listed in Salt Lake City.

SCOTT ELMER—Store Director.

Pocatello

83201

## K mart, 3945 Pole Line Road

Telephone: Area Code 208-237-4330

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Pocatello

83201

## †Pay Less Store

Projected Opening of 37,882 ft. Branch Discount Dept. Store to be operated by  
PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.

Pocatello

## K mart, 125 E. 350 North St.

Telephone: Area Code 208-356-4901

55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Rexburg

83440

## Pamida Discount Center, 149 W. 4th St.

Telephone: Area Code 208-356-5434

29,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.

C. CLAYTON BURKSTRAND (at Omaha)—President.

Rexburg

83440

## K mart, 2258 Addison Ave. E.

Telephone: Area Code 208-734-5400

65,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Twin Falls

83301

## Pay Less Store, 1139 Addison Ave. E.

Telephone: Area Code 208-734-2663

33,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Beaverton.

ROY DIXON—Store Manager.

Twin Falls

83301

## Pamida Discount Center, 11 W. Commercial

Telephone: Area Code 208-549-0221

10,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.

C. CLAYTON BURKSTRAND (at Omaha)—President.

Weiser

83672

★ headquarter; ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS

This is the listing of the discount stores and company offices in Illinois arranged  
by County. More detailed information of each unit or company follows in alphabetical  
sequence by city.

## ADAMS COUNTY

Jack's Discount Store, Quincy

K mart, Quincy

Quincy Supply, Quincy

Shagers Thrifty City, Quincy

## ALEXANDER COUNTY

Elias Family Discount Center, Cairo

## BOONE COUNTY

The Treasury, Rolling Meadows

Woolco, Rolling Meadows

## CHAMPAIGN COUNTY

Adolph's, Champaign

Ayr-Way, Champaign

Buey's Store, Inc., Urbana

K mart, Champaign

K mart, Urbana

Layre, Champaign

## CHRISTIAN COUNTY

Dutch Mill, Pana

Pamida Discount Center, Taylorville

## CLAY COUNTY

Cousin Fred's, Flora

## COLES COUNTY

K mart, Mattoon

JD, Mattoon

## COOK COUNTY

Woolco, Matteson

Carl's Sales, Chicago

Carl's, Inc., Chicago

Community Family Centers, Inc., Chicago

Community Family Center, Cicero

Community Family Center, Harvey

Hawkins, Orland Park

K mart, Arlington Heights

K mart, Bolingbrook

K mart, Bridgeview

K mart, Chicago

K mart, Chicago Heights

K mart, Dalton

K mart, Des Plaines

K mart, Evanston

K mart, Franklin Park

K mart, Hanover Park

K mart, Homewood

K mart, Lansing

K mart, Melrose Park

K mart, North Riverside

K mart, Oak Lawn

K mart, Palatine

K mart, Tinley Park

K mart, Wheeling

Kee Discount Dept. Store, Chicago

Mark Distributors, Wheeling

Marshall's, Matteson

Marshall's, Mount Prospect

Marshall's, Oak Lawn

Polk Bros., Inc., Melrose Park

Stark's Warehouse, Chicago

Venture, Arlington Heights

Venture, Calumet City

Venture, Chicago

Venture, Chicago

Venture, Countryside

Venture, Matteson

Venture, Mount Prospect

Venture, Norridge

Venture, Oak Lawn

Venture, Orland Park

Venture, Skokie

Woolco, Des Plaines

Woolco, Homewood

Woolco, Matteson

Woolco, Niles

Woolco, Oak Lawn

Layre, Bolingbrook

Layre, Chicago

Layre, Des Plaines

Layre, Forest Park

Layre, Hanover Park

Layre, Lyons

Layre, Markham

Layre, Oak Lawn

Layre, River Grove

Layre, Richton Park

Zemsky Bros., Chicago

## CRAWFORD COUNTY

## DEKALB COUNTY

K mart, Sycamore

Woolco Dept. Store, DeKalb

## DU PAGE COUNTY

K mart, Carol Stream

K mart, Addison

K mart, Downers Grove

K mart, Elmhurst

K mart, Hinsdale

K mart, Hoffman Estates

K mart, Lombard

K mart, Naperville

K mart, Schaumburg

K mart, Villa Park

Marshall's, Hoffman Estates

Marshall's, Lombard

Venture, Addison

Venture, Downers Grove

Venture, Oak Brook

Venture, Schaumburg

Woolco, Schaumburg

Woolco, Villa Park

Woolco, Wheaton

Layre, Addison

Layre, Westmont

★ headquarter; ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ILLINOIS (Cont'd.)

**EDGAR COUNTY**  
K mart, Paris

**FAYETTE COUNTY**  
Cousin Fred's, Vandalia

**FRANKLIN COUNTY**  
Wal-Mart, Benton

**FULTON COUNTY**  
K mart, Canton  
Tempo, Canton

**HENRY COUNTY**  
K mart, Kewanee

**JACKSON COUNTY**  
K mart, Carbondale  
Wal-Mart, Carbondale

**JEFFERSON COUNTY**  
J.D. Mt. Vernon  
Wal-Mart, Mount Vernon

**JERSEY COUNTY**  
Wal-Mart, Jerseyville

**KANE COUNTY**  
Cooks, Carpentersville  
Gaylord's Discount Dept. Store, Aurora  
K mart, Elgin  
K mart, North Aurora  
Zayre, Aurora  
Zayre, Elgin

**KANKAKEE COUNTY**  
Belacot, Kankakee  
K mart, Kankakee

**KNOX COUNTY**  
K mart, Galesburg

**LA SALLE COUNTY**  
K mart, Peru  
Mason's, Ottawa  
Top Save, Streator

**LAKE COUNTY**  
Belacot Family Center, Libertyville  
Belacot, Waukegan  
Illinois Railroad Salvage, Mundelein  
K mart, Highland Park  
K mart, Mundelein  
K mart, Round Lake  
K mart, Waukegan  
K mart, Zion  
Marshall's, Highland Park  
Original Big Gurnee Discount, Gurnee  
Venture, Deerfield  
Zayre, Round Lake  
Zayre, Waukegan

**LEE COUNTY**  
Pamida Discount Center, Dixon

**LIVINGSTON COUNTY**  
K mart, Pontiac

**LOGAN COUNTY**  
Gibson's Discount Center, Lincoln  
K mart, Lincoln  
Wal-Mart, Lincoln

**MADISON COUNTY**  
K mart, Alton  
Wal-Mart, Glen Carbon

**MCDONOUGH COUNTY**  
K mart, Macomb  
Wal-Mart, Macomb

**McHENRY COUNTY**  
K mart, Crystal Lake  
Zayre, Crystal Lake

**McLEAN COUNTY**  
Adolph's Discount Store, Bloomington  
K mart, Bloomington  
Lowell Supply Co., Bloomington  
Zayre, Bloomington

**MACON COUNTY**  
Cousin Fred's, Decatur  
K mart, Decatur  
Venture, Decatur

**MADISON COUNTY**  
Grandpa Pidgeon's, Collinsville  
K mart, Collinsville  
K mart, Granite City  
K mart, Wood River  
Pamida-Gibson, Highland  
Venture, Alton

**MARION COUNTY**  
Dobbs Bargain City, Centralia  
Wal-Mart, Salem

**MORGAN COUNTY**  
Jack's, Jacksonville  
K mart, Jacksonville  
Wal-Mart, Litchfield  
Wal-Mart, Jacksonville

**PEORIA COUNTY**  
Clearing House, Creve Coeur  
Giant Store, Peoria  
K mart, Peoria  
Miracle Merchandise Mart, Peoria  
Venture, Peoria

**PERRY COUNTY**  
Cousin Fred's, Du Quoin  
Venture, Glendale Heights

**RANDOLPH COUNTY**  
Cousin Fred's, Sparta  
Wal-Mart, Sparta

**RICHLAND COUNTY**  
Pool Bargain Center, Olney  
Wal-Mart, Olney

**ROCK ISLAND COUNTY**  
K mart, Moline

## ILLINOIS (Cont'd.)

**WABASH COUNTY**  
Ayr-Way, Mount Carmel

**WARREN COUNTY**  
K mart, Monmouth  
Pamida Discount Center, Monmouth

**WASHINGTON COUNTY**  
Cousin Fred's, Nashville

**WAYNE COUNTY**  
Cousin Fred's, Fairfield

**WHITESIDE COUNTY**  
Belacot, Rock Falls  
K mart, Carmi  
K mart, Sterling  
Pamida Discount Center, Carmi

**WILL COUNTY**  
Braun-Hartung Corp., New Lenox  
Gaylord Discount Dept. Store, Joliet  
K mart, Joliet  
K mart, Lockport  
K mart, New Lenox  
Zayre, Joliet

**WILLIAMSON COUNTY**  
Wal-Mart, Marion

**WINNEBAGO COUNTY**  
Giant Stores, Rockford  
K mart, Loves Park  
K mart, Rockford  
C. Kerman Co., Rockford  
Prange-Way, Rockford  
Union Hall, Rockford

**K mart, 20 W. 215 Lake St.**  
Telephone: Area Code 312-629-8330  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Venture, 1050 N. Rte. 53**  
Telephone: Area Code 312-932-8900  
116,000 ft. Branch Discount Dept. Store operated by VENTURE STORES.  
St. Ann, Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in St. Ann.  
IRA QUINT (at St. Ann)—President.

**Zayre, 240 W. Lake St.**  
Telephone: Area Code 312-543-8400  
70,000 ft. Branch Discount Dept. Store Operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
WILLIAM SULT—Store Manager.  
WAYNE GUSE—Assistant Manager.

★ Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

★ Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- K mart, 2851 Beltline Pkwy.** Alton <sup>Key</sup> 62002  
 Telephone: Area Code 618-462-8720  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Venture, 2600 Beltline** Alton <sup>Key</sup> 62002  
 Telephone: Area Code 618-462-1281  
 163,000 ft. Branch Discount Dept. Store Operated by VENTURE STORES, St. Ann, Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- Wal-Mart, Rte. 1** Anna 62906  
 Telephone: Area Code 618-833-8592  
 70,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- K mart, 990 W. Algonquin Rd.** Arlington Heights 60005  
 Telephone: Area Code 312-259-4350  
 90,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Venture, 444 E. Rand Rd.** Arlington Heights 60004  
 Telephone: Area Code 312-394-9890  
 108,400 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann, Mo., Division of THE MAY DEPT. STORE CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in St. Ann.  
 PHILIP G. OTTO (at St. Ann)—Executive Vice President, Finance & Operations.
- Gaylord's Discount Dept. Store, 1280 N. Lake St.** Aurora 60506  
 Telephone: Area Code 312-896-0846  
 93,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N.J.  
 Complete list of Company Operated Depts and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.  
 LESSEES (at this store)  
 Domestic—SUPREME TEXTILES  
 Housewares & Hardware—HOUSEWARES CORP.  
 Toys, Sporting Goods—AMERICAN TOY  
 Snack Bar—DAYCO  
 Drugs—DARBY SALES  
 Remainder of lessees unavailable for publication.
- Zayre, 2101 W. Galena Blvd.** Aurora 60506  
 Telephone: Area Code 312-892-6477  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 THOMAS BROOKS—Store Manager.  
 ROBERT JONES & ROBERT JACKSON—Assistant Managers.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- K mart, 7400 Old St. Louis Rd.** Belleville <sup>Key</sup> 62223  
 Telephone: Area Code 618-277-2550  
 116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, 700 Carlyle Plaza** Belleville 62220  
 Telephone: Area Code 618-277-5210  
 89,690 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Rend Lake Plaza** Benton 62812  
 Telephone: Area Code 618-439-9453  
 50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Adolph's Discount Store, Junction 66 & 150** Bloomington 61701  
 Telephone: Unpublished  
 22,000 ft. Branch Discount Dept. Store operated by LOWELL SUPPLY CO., Bloomington, Ill.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Bloomington.  
 LAWTON McNEELEY—Store Manager.
- I mart, 1608 E. Empire St.** Bloomington 61701  
 Telephone: Area Code 309-662-3351  
 88,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Mens Wear—GENERAL MEN'S WEAR CORP.  
 Shoes—SHOE CORP. of AMERICA  
 Paint & Home Improvement—PATERSON-SARGENT  
 Jewelry & Cameras—BESCO ENTERPRISES, INC.  
 Appliances—U. S. APPLIANCES, INC.
- Lowell Supply Co., 530 N. Center St.** Bloomington 61701  
 Telephone: Area Code 309-829-7048  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$16,000,000  
 TOTAL SELLING SQ. FT.: 175,000  
 SALES PER SELLING SQ. FT.: \$91.43  
 OWNERSHIP: Private  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 Headquarters Office for chain of Discount Dept. Stores listed as ADOLPH'S DISCOUNT STORE in Bloomington, Ill. & COUSIN FRED'S DISCOUNT CITY in Decatur, Du Quoin, Eldorado, Fairfield, Flora, Nashville, Sparta & Vandalia, Ill.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Housewares, Hardware, Paint, Toys, Sporting Goods, Luggage, Candy, Drugs, Health & Beauty Aids, Records, Stationery, Greeting Cards, Garden Center & Auto Accessories.  
 (Continued)

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ILLINOIS (Cont'd.)

## Lowell Supply (Continued)

LOWELL O'NEAL—Chairman of the Board.  
 DAN O'NEAL—President.  
 ADOLPH BROOKS—Vice President & General Manager.  
 HAROLD BROWN—General Manager, Discount Division.  
 Buyer Garden Center.  
 IMOGENE BROOKS—Buyer Ladies, Mens & Childrens Wear.  
 Family Shoes.  
 E. MUNCEY—Buyer Sporting Goods, Toys, Hardware.  
 Housewares, Paints, Luggage & Auto Accessories.  
 ROBERT MILLER—Buyer Candy, Drugs, Health & Beauty Aids.  
 Records, Stationery & Greeting Cards.

## Zayre, 1701 E. Empire St.

Telephone: Area Code 309—882-1351

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 ALBERT BERFIELD—Store Manager.  
 DONALD COYKENDALL—Assistant Manager.

## K mart, 550 S. Bolingbrook Dr.

Telephone: Area Code 312—739-3314

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Zayre, 390 Bolingbrook Commons

Telephone: Area Code 312—739-0020

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 MIKE HORWITZ—Store Manager.  
 PAULINE SPARKIEWICZ—Assistant Manager.

## K mart, 7325 W. 79th St.

Telephone: Area Code 312—594-7250

116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Bedford.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 1210 Camp Jackson Rd.

Telephone: Area Code 618—332-8745

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Elias Family Discount Center, 3101-15 Sycamore

Telephone: Area Code 618—734-0225

24,000 ft. Discount Dept. Store  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear.  
 Family Shoes, Linens, Domestic, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras.  
 Auto Accessories, Luggage, Sewing Notions & Home Improvement.  
 SAM ELIAS, JR.—President & Buyer Floor Coverings, Sporting Goods, Mens Wear, Family Shoes, Garden Center, Store Planning & Development.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

Key Units

## Elias Family Discount Center (Continued)

SANDOW MYERS—Store Planning & Development, Fixtures & Equipment, Display Manager.  
 LORRAINE ELIAS—Buyer Womens Wear & Childrens Wear.  
 MARTHA ELIAS—Buyer Linens, Domestic, Luggage, Toys & Fabrics.  
 DORA OLIVER—Buyer Housewares.  
 FRED ELIAS—Buyer Hardware, Paint, Auto Accessories, Tires & Battery Service.

## Venture, 500 River Oaks West

Telephone: Area Code 312—891-2000

184,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann, Mo. Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.

## K mart, 1611 E. Chestnut St.

Telephone: Area Code 309—647-8914

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Tempo Store, 845 N. Main St.

Telephone: Area Code 309—647-0893

39,256 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif., a Division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Burbank.  
 R. BLOSSER, SR.—Store Manager.

## K mart, 1250 E. Main St.

Telephone: Area Code 618—457-8751

85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Wal-Mart, 1702 W. Main St.

Telephone: Area Code 618—457-3369

50,228 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—Executive Vice President.

## K mart, Hwy. 1

Telephone: Area Code 618—382-7347

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Pamida Discount Center, 304 N. Church

Telephone: Area Code 618—382-7564

16,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

**K mart, 610 E. North Avenue** Carol Stream Key 1  
 Telephone: Area Code 312-853-8440  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Cook's Discount Dept. Store,**  
**Meadowdale Shopping Center** Carpentersville ■  
 Telephone: Area Code 312-428-7189  
 74,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
 COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice President,  
 Operations.

**Dobbs Bargain City, Inc., 1206 N. Poplar** Centralia ◆  
 Telephone: Area Code 818-532-8552  
 26,000 ft. Discount Dept. Store.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Floor Coverings, Housewares, Hardware, Paint,  
 Toys, Sporting Goods, Records, Stationery, Greeting Cards, Auto  
 Accessories, Luggage.  
 H. W. DOBBS—President.  
 W. R. DOBBS—Vice President.  
 EDNA DOBBS—Treasurer & Secretary.  
 LARRY & JUDY ROHNER, WAYNE, CAROLYN & JOANN  
 DOBBS—Buyers.

**Ayr-Way, 2002 Glen Park Dr.** Champaign ■  
 Telephone: Area Code 217-358-8691  
 86,300 ft. Branch Discount Dept. Store operated by AYR-WAY STORES,  
 Indianapolis, Ind.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Indianapolis.  
 BILL CAVAZZI—Store Manager.

**K mart, 800 Bloomington Rd.** Champaign ▲  
 Telephone: Area Code 217-358-7258  
 108,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Mens Wear—GENERAL MENS WEAR CORP.  
 Shoes—SHOE CORP. OF AMERICA  
 Sporting Goods—DUNHAM'S STORES CORP.  
 Supermarket—KROGER  
 Home Improvement—LEVITT BROS. CO.  
 Appliances—U. S. APPLIANCES, INC.

**Zayre, Country Fair Shopping Center** Champaign ■  
 Telephone: Area Code 217-358-8318  
 63,750 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 JOHN HENDON—Store Manager.  
 JOHN FERGUSON—Assistant Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

**Belcor Family Center, 119th & Halsted Sts.** Chicago ■  
 Telephone: Area Code 312-488-4400  
 80,800 ft. Branch Discount Dept. Store operated by MAYS FAMILY CENTERS,  
 Schererville, Ind.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Schererville.  
 TOM GINTER—Store Manager.

**Carl's Sales Co., 5653 S. Kedzie** Chicago ◆ 1  
 Telephone: Area Code 312-434-9500  
 10,000 ft. Discount Dept. Store.  
 All Depts. Company Operated including Ladies & Mens Wear, Linens,  
 Domestic, Housewares, Toys, Sporting Goods, Jewelry, Appliances, TV,  
 Radio.  
 CARL SHAPIRO—Owner, General Manager & Buyer.

**Carl's, Inc., 610 W. 63rd St.** Chicago ● 1  
 Telephone: Area Code 312-873-5835  
 59,000 ft. Discount Dept. Store.  
 COMPANY OPERATED DEPTS.—Ladies Wear, Childrens Wear, Linens,  
 Domestic.  
 LEASED DEPTS.—Mens Wear, Family Shoes, Housewares, Hardware,  
 Paints, Wallpaper, Toys, Sporting Goods, Floor Coverings, Drugs, Jewelry,  
 Records, Appliances, TV, Radio, Stationery, Greeting Cards, Cameras,  
 Auto Accessories, Luggage, Snack Bar, Sewing Notions.  
 WARREN WENDELL—Vice President, General Manager, Buyer  
 Ladies & Childrens Wear, Domestic & Linens.  
 LESSEES  
 Mens Wear—UNISHOPS  
 Family Shoes—MORSE SHOES  
 Housewares, Hardware, Paint, Wallpaper, Toys, Auto  
 Accessories—DANAL  
 Drugs, Stationery, Greeting Cards, Sporting Goods &  
 Sewing Notions—DALLAS DISTRIBUTORS  
 Snack Bar—HUNTINGTON CORP.  
 Jewelry & Luggage—SANDACE  
 Floor Coverings, Records, Appliances, TV, Radios, Cameras—  
 STANDARD INDUSTRIES

**Community Family Centers, Inc.,**  
**1925 N. Springfield** Chicago ★ 11  
 Telephone: Area Code 312-227-5500

## COMPANY PROFILE (SIC 53 21):

SALES: \$70,000,000 (1979 Estimated)

TOTAL SELLING SQ. FT.: 966,000

SALES PER SELLING SQ. FT.: \$72.46

OWNERSHIP: Public

TRADED: OTC

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Resident Buyers: Atlas Buying Corp., 1515 Broadway, New York  
 City (Softlines)

Merchants Buying Syndicate, 15 E. 28th St., New York City  
 (Hardlines)

Headquarters Office for chain of Discount Dept. Stores listed as COMMUNITY  
 FAMILY CENTERS in Chicago (8), Cicero & Harvey, Ill. & Kenosha, Wisc.  
 COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens,  
 Domestic, Housewares, Hardware, Paint, Wallpaper, Drugs, Records,  
 Giftware, Stationery, Greeting Cards, Auto Accessories, TV, Radios,  
 Appliances, Luggage, Tobacco Shop, Sewing Notions, Air Conditioning,  
 Home Decor, Heating, Electronics, Candy, Bath Shop, Rugs, Carpets,  
 Books, Gift Wraps, Cookware, Cleaning Chemicals, Paper Products,  
 Garden Center, Toys, Sporting Goods, Sundries, Cosmetics, Bikes,  
 LEASED DEPTS.—Family Shoes, Cameras, Jewelry, Furniture, Snack Bar.  
 (Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## ILLINOIS (Cont'd.)

## Community Family Centers, Inc. (Continued)

DONALD A. LAZAR—President.  
 JAMES CORTEN—Vice President, Director of Store Operations.  
 KEITH MYLES—Vice President, Chief Financial Officer.  
 BERT ROBBIN—Vice President, General Merchandise Manager.  
 SIG SZOZDA—Director of Store Planning, Construction & Maintenance.  
 BARNEY SAMET—Advertising Manager.  
 GEORGE KALISH—Director of Security.  
 KEN MAYO—Director of Real Estate.  
 DAN BONE—Display Manager.  
 GILBERT FARBER—General Merchandise Manager Softlines.  
 SHIRLEY ROCK—Buyer Ladies Coats, Suits & Dresses.  
 JANET STIER—Buyer Tops, Coordinated Groups, Sportswear, Sweaters, Swimwear & Extra-Large Sizes.  
 RENIE EMRICH—Buyer Lingerie, Robes, Foundations, Maternity & Smocks.  
 OPEN—Buyer Neckwear, Handkerchiefs, Hosiery, Gloves, Handbags, Belts & Umbrellas.  
 SUE DON—Buyer Infants & Toddlers Wear, Juvenile Furniture.  
 CAROL TOWNS—Buyer Girls Wear (3-6X & 7-14).  
 CHARLES STONE—Buyer Boys Wear, Mens Clothing, Sportswear & Work Clothes.  
 RON JONES—Buyer Mens Furnishings, Shirts & Hosiery.  
 ED WETTERQUIST—Buyer Sewing Notions, Domestic Linens, Curtains, Drapes, Carpets, Rugs, Blankets, Spreads & Bath Shop.  
 CLAUDIA STOMPANANATO—Buyer Stationery, Books, Candy, Cards & Greeting.  
 TONI LOMBARDO—Buyer Cookware, Gifts, Housewares, Cleaning Chemicals & Paper Products.  
 ANDREW BURY—Buyer Toys, Bicycles & Sporting Goods.  
 SAM PALATO—Buyer Records, Luggage, Air Conditioners, Fans & Heaters, Electronics, Hardware, Tools, Traffic Appliances.  
 LARRY MELENDEZ—Buyer Automotives, Drugs, Paint & Supplies.

LESSEES  
 Family Shoes—KARL'S SHOES  
 Cameras, Jewelry—S M & R  
 Furniture—MANHEIM FURNITURE  
 Snack Bar—DIVERSIFIED

Community Family Center, 3839 W. Armitage Chicago ▲  
 Telephone: Area Code 312-276-1440 60647  
 130,000 ft. Branch Discount Dept. Store operated by COMMUNITY FAMILY  
 CENTERS, INC., Chicago, Ill.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed at Headquarters.

Community Family Center, 1111 E. 87th St. Chicago ■  
 Telephone: Area Code 312-374-0411 60619  
 87,550 ft. Branch Discount Dept. Store operated by COMMUNITY FAMILY  
 CENTERS, INC., Chicago, Ill.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed at headquarters.

Community Family Center, 4646 S. Halsted Chicago ▲  
 Telephone: Area Code 312-743-3076 60626  
 137,130 ft. Branch Discount Dept. Store operated by COMMUNITY FAMILY  
 CENTERS, INC., Chicago, Ill.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed at headquarters.

▲ headquarters ■ over 100,000 ft. ■ 60,000-100,000 ft. ■ 30,000-60,000 ft. ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

Community Family Center, 7212 N. Clark Chicago \*  
 Telephone: Area Code 312-549-6523 60637  
 17,620 ft. Branch Discount Dept. Store operated by COMMUNITY FAMILY  
 CENTERS, INC., Chicago, Ill.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed at headquarters.

Community Family Center, 3161 N. Clark Chicago ■  
 Telephone: Area Code 312-588-3150 60645  
 35,000 ft. Branch Discount Dept. Store operated by COMMUNITY FAMILY  
 CENTERS, INC., Chicago, Ill.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed at headquarters.

Community Family Center, 6221 N. Lincoln Ave. Chicago ■  
 Telephone: Area Code 312-585-1100 60634  
 98,290 ft. Branch Discount Dept. Store operated by COMMUNITY FAMILY  
 CENTERS, INC., Chicago, Ill.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed at headquarters.

Community Family Center, 5601 S. Cicero Ave. Chicago ■  
 Telephone: Area Code 312-989-4800 60635  
 79,095 ft. Branch Discount Dept. Store operated by COMMUNITY FAMILY  
 CENTERS, INC., Chicago, Ill.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed at headquarters.

Community Family Center, 6450 E. Fullerton Ave. Chicago ■  
 Telephone: Area Code 312-254-3013 60657  
 67,100 ft. Branch Discount Dept. Store operated by COMMUNITY FAMILY  
 CENTERS, INC., Chicago, Ill.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed at headquarters.

K mart, 7050 S. Pulaski Chicago ▲  
 Telephone: Area Code 312-767-2800 60629  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

K mart, 6435 W. Diversey Ave. Chicago ▲  
 Telephone: Area Code 312-745-8350 60635  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

See Discount Dept. Store, 3939 N. Cicero Ave. Chicago ■  
 Telephone: Area Code 312-777-1123 60641  
 89,000 ft. Branch Discount Dept. Store operated by WHITNEY STORES, INC., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed in New York.  
 T. C. JAY (at New York)—General Manager.

▲ headquarters ■ over 100,000 ft. ■ 60,000-100,000 ft. ■ 30,000-60,000 ft. ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

## Stark's Warehouses, 1601 S. Canal St.

Telephone: Area Code 312-733-4300

25,000 ft. Discount Dept. Store and Headquarters office for chain of Discount Dept. Stores (Not Listed) at 4301 N. Harlem (25,000 ft.) &amp; 5901 S. Harlem (65,000 ft.), Chicago, Ill. &amp; 4425 S. Westmidge Ave. (45,000 ft.), Kalamazoo, Mich.

All Depts. Company Operated, including Ladies &amp; Mens Wear, Family Shoes, Linens, Domestic, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Auto Accessories, Toys, Sporting Goods, Garden Supplies, Drugs &amp; Stationery.

ROY COWEN—President, General Manager &amp; Buyer Ladies &amp; Mens

Wear, Linens &amp; Domestic, Housewares &amp; Sporting Goods,

BOB IZENSTARK—Vice President &amp; Buyer Housewares, Hardware,

Paint &amp; Wallpaper,

E. GORDON—Buyer Paint, Wallpaper, Family Shoes &amp; Auto Accessories

Chicago

60616

## Venture, 115th St. &amp; Halsted

Telephone: Area Code 312-468-7977

108,900 ft. Branch Discount Dept. Store operated by VENTURE STORES.

St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.

All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in St. Ann.

IRA QUINT (at St. Ann)—President.

Chicago

60628

## Venture, 101 W. 87th St.

Telephone: Area Code 312-651-2100

104,000 ft. Branch Discount Dept. Store operated by VENTURE STORES.

St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.

All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in St. Ann.

IRA QUINT (at St. Ann)—President.

Chicago

60620

## Venture, 7601 Cicero Ave.

Telephone: Area Code 312-767-1700

105,200 ft. Branch Discount Dept. Store operated by VENTURE STORES.

St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.

All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in St. Ann.

IRA QUINT (at St. Ann)—President.

Chicago

60652

## Venture, 1740 N. Kostner Ave.

Telephone: Area Code 312-342-6110

108,500 ft. Branch Discount Dept. Store operated by VENTURE STORES.

St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.

All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in St. Ann.

IRA QUINT (at St. Ann)—President.

Chicago

60639

## Venture, 4433 S. Pulaski Rd.

Telephone: Area Code 312-927-5626

116,300 ft. Branch Discount Dept. Store operated by VENTURE STORES.

St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.

All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in St. Ann.

IRA QUINT (at St. Ann)—President.

Chicago

60632

## Zayre, 4100 S. Ashland Ave.

Telephone: Area Code 312-247-9056

75,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

RON WARD—Store Manager.

CARMEN BITACCA, JAMES BUTLER &amp; ARLENE POVILAITIS—Assistant Managers.

Chicago

60609

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

## Zayre, 2750 Columbus Ave.

Telephone: Area Code 312-436-1515

70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

CHUCK MORELLO—Store Manager.

JERRY PACK &amp; JAMES STEFANEK—Assistant Managers.

Chicago

60652

## Zayre, 3101 W. 26th St.

Telephone: Area Code 312-254-4628

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

MARVIN CAESAR—Store Manager.

FRANK FLES, RONALD LEWIS &amp; ERIC HOYER—Assistant Managers.

Chicago

60623

## Zayre, 1450 N. Cicero Ave.

Telephone: Area Code 312-921-2334

70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

WILLIAM MOREY—Store Manager.

ALBERT GOLDBERG, DENNIS KARSKY, MICHAEL KELLEY &amp;

JAN ZATLER—Assistant Managers.

Chicago

60631

## Zayre, E. 76th &amp; Stony Island Ave.

Telephone: Area Code 312-667-0300

70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

JOSEPH PANNEPINTO—Store Manager.

ROGER MARTIN, JOANNE HUSEMAN &amp; RICHARD BORGE—Assistant Managers.

Chicago

60643

## Zayre, 2600 North Western Ave.

Telephone: Area Code 312-235-9117

70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

MAURICE SEGALL (at Framingham)—President.

Chicago

60647

## Zemsky Bros., 2740 W. Cermak Rd.

Telephone: Area Code 312-247-4600

Resident Buyer: Atlas Buying Corp., 1515 Broadway, N.Y.C.

35,000 ft. Discount Dept. Store with branches (Not Listed) at 1700

W. 18th St.; 3539 W. 26th St. &amp; 5711 W. 63rd St., all in Chicago, Ill.

All Depts. Operated including Ladies Wear, Mens &amp; Childrens Wear, Linens, Domestic, Sundries, Jewelry, Stationery, Cameras, Luggage.

EUGENE ZEMSKY—President.

MORRIS ZEMSKY—Secretary &amp; Treasurer.

BERNARD DOLINKO—Merchandise Manager &amp; Buyer Mens Wear.

Sundries, Stationery, Cameras, Luggage.

MELVIN CHESSLER—Merchandise Manager Childrens Wear.

MRS. JOAN LAYNE—Buyer Ladies Wear.

ANN ZAJAC—Buyer Childrens Wear.

ARTHUR FAIN—Buyer Jewelry.

MRS. P. GEMBARA—Buyer Linens &amp; Domestic.

Chicago

60608

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ILLINOIS (Cont'd.)

- K mart, 571 S. 14th St.** Chicago Heights Key Date  
Telephone: Area Code 312-481-3930 60411  
714,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**LESSEES**  
**Supermarket—ALLIED**
- Community Family Center, 3200 S. Cicero Ave.** Cicero ■  
Telephone: Area Code 312-552-5800 60650  
40,000 ft. Branch Discount Dept. Store operated by COMMUNITY FAMILY CENTERS, INC., Chicago, Ill.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Chicago.  
**DONALD LAZAR (at Chicago)—President.**
- Grandpa Pidgeon's, Inc., 8011 Collinsville Rd.** Collinsville ■  
Telephone: Area Code 618-345-1102 62234  
60,000 ft. Branch Discount Dept. Store operated by GRANDPA PIDGEON'S, INC., Bridgeton, Mo.  
All Depts. Company Operated. Executives and Merchandise Lines listed in Bridgeton, Mo.  
**JACK HOLLEY (at Bridgeton)—President.**
- K mart, 9525 Collinsville Rd.** Collinsville ▲  
Telephone: Area Code 618-345-0230 62234  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.
- Marshall's, 5555 Brainard Shopping Center** Countryside ■  
Telephone: Area Code 312-843-7720 60525  
29,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
**AL BERGERON (at Woburn)—Vice President, Operations.**
- Venture, Countryside Plaza** Countryside ▲  
Telephone: Area Code 312-352-6980 60411  
116,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, INC., St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in St. Ann.  
**IRA QUINT (at St. Ann)—President.**
- Clearing House, 216 N. Main St.** Creve Coeur ■  
Telephone: Area Code 309-699-7721 61611  
10,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Mens Wear, Family Shoes, Housewares, Hardware, Toys, Sporting Goods, Garden Center, Drug, Jewelry, Stationery, Greeting Cards, Paints, Wallpaper, Cameras, Automotive Accessories, Tires, Battery Service, Luggage, Sewing Notions.  
**LES SHEAR—President & General Manager.**

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- K mart, 6000 Northwest Hwy., Crystal Point Mall** Crystal Lake ■  
Telephone: Area Code 815-455-3960 80014  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK (at Troy)—Executive Vice President, Store Management.**
- Jayre, 230 Virginia St.** Crystal Lake ■  
Telephone: Area Code 815-459-8106 80014  
60,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
**JAN WARSAW—Store Manager.**  
**RICHARD PFEIFFER—Assistant Manager.**
- Ayr-Way, 2901 B N. Vermillion St.** Danville ■  
Telephone: Area Code 217-443-1942 61822  
89,500 ft. Branch Discount Dept. Store operated by AYR-WAY STORES, Indianapolis, Ind.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
**WODDY PERSHING—Store Manager.**
- K mart, 2721 N. Vermillion St.** Danville ▲  
Telephone: Area Code 217-443-1100 61822  
101,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK (at Troy)—Executive Vice President, Store Management.**  
**LESSEES (at this store)**  
**Mens Wear—GENERAL MEN'S WEAR CORP.**  
**Shoes—SHOE CORP. OF AMERICA.**  
**Home Improvements—LEVITT BROS. CO.**  
**Supermarket—KROGER FOOD STORES**
- Jayre, 1419 North Bowman Ave.** Danville ■  
Telephone: Area Code 217-446-3881 61822  
89,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
**CHARLES BARSTOW—Assistant Manager.**
- Woolco Dept. Store, Northland Plaza** De Kalb ▲  
Telephone: Area Code 815-758-8691 60115  
100,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executive and Merchandise Buyers listed in New York.  
**G. W. NELSON (at New York)—President.**
- Cousin Fred's Discount City, Taylorville Rd.** Decatur ■  
Telephone: Unpublished 62521  
48,000 ft. Branch Discount Dept. Store operated by LOWELL SUPPLY CO., Bloomington, Ill.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Bloomington, Ill.  
**CAL SCHERMANN—Store Manager.**

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- K mart, 1155 E. Pershing Rd.** Decatur <sup>Key</sup> <sup>82528</sup>  
 Telephone: Area Code 217-877-0111  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1920 Mt. Zion Rd.** Decatur <sup>82521</sup>  
 Telephone: Area Code 217-864-2331  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Venture, 2800 N. Water St.** Decatur <sup>82528</sup>  
 Telephone: Area Code 217-875-3400  
 104,100 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
 St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket, Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- Venture, 116 S. Waukegan Rd.** Deerfield <sup>80015</sup>  
 Telephone: Area Code 312-564-8255  
 101,800 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
 St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket, Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- K mart, 1155 Oakton** Des Plaines <sup>80018</sup>  
 Telephone: Area Code 312-296-6136  
 106,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 8650 W. Dempster Ave.** Des Plaines <sup>80018</sup>  
 Telephone: Area Code 312-296-7102  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New Bedford.
- Woolco Dept. Store, Dee & Golf Rds.** Des Plaines <sup>80018</sup>  
 Telephone: Area Code 312-298-1430  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zayre, 727 W. Golf Rd.** Des Plaines <sup>80018</sup>  
 Telephone: Area Code 312-437-3710  
 62,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 MICHAEL KEARNEY—Store Manager.  
 BARRY WOLFERT—Assistant Manager.

\* (In thousands)

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- Pamida Discount Center, 1321 Galena Ave.** Dixon <sup>81021</sup>  
 Telephone: Area Code 815-288-6641  
 47,900 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 1000 E. Sibley Blvd.** Dolton <sup>80419</sup>  
 Telephone: Area Code 312-841-5100  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.
- K mart, 42 Ogden Ave.** Downers Grove <sup>80515</sup>  
 Telephone: Area Code 312-964-9000  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Venture, Lamont Rd.** Downers Grove <sup>80515</sup>  
 Telephone: Area Code 312-852-6950  
 102,000 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
 St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket, Executives and  
 Merchandise Buyers listed in St. Ann.  
 PHILIP G. OTTO (at St. Ann)—Executive Vice President,  
 Finance & Operations.
- Cousin Fred's** DuQuoin <sup>82832</sup>  
 Telephone: Unpublished  
 18,000 ft. Branch Discount Dept. Store operated by LOWELL SUPPLY, Bloomington, Ill.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Bloomington.  
 DICK PETERS—Store Manager.
- Cousin Fred's Discount City, 816 S. State St.** Eldorado <sup>82930</sup>  
 Telephone: Unpublished  
 14,000 ft. Branch Discount Dept. Store operated by LOWELL SUPPLY,  
 Bloomington, Ill.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Bloomington, Ill.  
 GEORGE BREWER—Store Manager.
- K mart, 1615 Dundee St.** Elgin <sup>80120</sup>  
 Telephone: Area Code 312-695-4620  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, 308 S. McLean Blvd.** Elgin <sup>80120</sup>  
 Telephone: Area Code 312-695-8400  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 DENNIS BELL—Store Manager.

\* (In thousands)

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ILLINOIS (Cont'd.)

- K mart, 575 W. St. Charles Rd.** **Elmhurst** **Key**  
Telephone: Area Code 312-834-9550 **60128**  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 265 S. Rte. 83** **Elmhurst** **Key**  
Projected Opening of 84,000 ft. Branch Discount Dept. Store to be operated by  
K MART CORP., Troy, Mich.
- K mart, Evanston Square Mall** **Evanston** **Key**  
Telephone: Area Code 312-328-7330 **60200**  
88,500 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Cousin Fred's Discount City, Rte. 45 N.** **Fairfield** **Key**  
Telephone: Unavailable at press time **61837**  
17,500 ft. Branch Discount Dept. Store operated by LOWELL SUPPLY,  
Bloomington, Ill.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Bloomington.  
TERRY CAMPBELL—Store Manager.
- Venture, 5401 Collinsville Rd.** **Fairmont City** **Key**  
Telephone: Area Code 618-875-7100 **62201**  
150,000 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in St. Ann.  
IRA QUINT (at St. Ann)—President.
- K mart, 10805 Lincoln Trail** **Fairview Heights** **Key**  
Telephone: Area Code 618-397-1751 **62208**  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, Hwy. 50** **Fairview Heights** **Key**  
Telephone: Area Code 618-398-7300 **62208**  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES  
DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President,  
Store Operations.
- Venture, US 50 & Illinois Rte. 159** **Fairview Heights** **Key**  
Telephone: Area Code 618-397-8300 **62232**  
183,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann,  
Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in St. Ann.  
IRA QUINT (at St. Ann)—President.
- Cousin Fred's** **Flora** **Key**  
Telephone: Unpublished **62839**  
18,000 ft. Branch Discount Dept. Store operated by LOWELL SUPPLY, Bloomington, Ill.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Bloomington.  
PAUL SHARP—Store Manager.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- Zayre, 8601 W. Roosevelt Rd.** **Forest Park** **Key**  
Telephone: Area Code 312-356-1483 **60136**  
62,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Framingham.  
LEE SUTER—Store Manager.  
CARL KRIEGER, JUDY CRAVENS & GEORGE SMITH—  
Assistant Managers.  
LESSEES (at this store, other than listed at headquarters)  
Supermarket—RED OWL STORES, INC.
- K mart, 10205 Grand Ave.** **Franklin Park** **Key**  
Telephone: Area Code 312-451-0225 **60131**  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1801 S. West Ave.** **Freeport** **Key**  
Telephone: Area Code 815-235-0911 **61032**  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 1512 Southwest Ave.** **Freeport** **Key**  
Telephone: Area Code 815-235-8017 **61032**  
30,066 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Oklahoma.  
All Depts. Company Operated, Executives and Merchandise Buyers listed  
in Oklahoma City.  
C. C. LEWINSKI—Store Manager.
- K mart, 1280 N. Henderson St.** **Galesburg** **Key**  
Telephone: Area Code 309-342-9122 **61401**  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, Cottonwood Station & Rte. 159** **Glen Carbon** **Key**  
Telephone: Area Code 618-692-0550 **62034**  
80,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Venture, 521 E. North Ave.** **Glendale Heights** **Key**  
Telephone: Area Code 312-790-1315 **60137**  
101,900 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in St. Ann.  
PHILIP G. OTTO (at St. Ann)—Executive Vice President,  
Finance & Operations.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

**K mart, 3655 Nameoki Rd.** Granite City Key Dist  
 Telephone: Area Code 309-342-9122 81401  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Original Big Gurnee Discount Dept. Store.**  
 3535 Grand Ave. Gurnee ▲  
 Telephone: Area Code 312-823-5080 80031  
 105,000 ft. Discount Dept. Store operated by WINNER SALES CO.  
 COMPANY OPERATED DEPTS.—Ladies Wear, Childrens Wear, Linens,  
 Domestic, Toys, Jewelry, Stationery, Greeting Cards, Mens Wear,  
 Boys Wear, Family Shoes, Housewares, Hardware, Sporting Goods,  
 Garden Center, Cameras, Luggage, Paint, Wallpaper, Drugs, Supermarket,  
 Fabrics & Sewing Notions.  
 H. W. SALKIND—President, Merchandising Manager & General Buyer.  
 JACK GOLD—Vice President, General Manager, Buyer Jewelry.  
 PETER SALKIND—Secretary & General Buyer.  
 JOE VOGLER—Assistant General Manager & General Buyer.

**K mart, 900 W. Irving Park** Hanover Park ▲  
 Telephone: Area Code 312-837-4300 80103  
 116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Zayre, 1550 W. Irving Park Rd.** Hanover Park ■  
 Telephone: Area Code 312-289-4300 80103  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 NORMAN TEMES—Store Manager.  
 JOHN ISON & JAMES DAHLEN—Assistant Managers.

**K mart, U.S. Rte. 45 N.** Harrisburg ●  
 Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by  
 K MART CORP., Troy, Mich.

**Wal-Mart, Rte. 45 N.** Harrisburg ■  
 Telephone: Area Code 818-252-8361 82948  
 60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

**Community Family Center, 148th Pl. & Dixie Hwy.** Harvey ●  
 Telephone: Area Code 312 CO 4-7422 80428  
 55,216 ft. Branch Discount Dept. Store operated by COMMUNITY FAMILY  
 CENTERS, INC., Chicago, Ill.  
 Complete list of Company Operated Depts. with names of Executives and  
 Merchandise Buyers listed in Chicago, Ill.  
 DONALD LAZAR (at Chicago)—President.

★ Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

**Pamida Discount Center, Hwy. 143** Highland Key Dist  
 Telephone: Area Code 618-654-8661 62249  
 17,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.

**K mart, 2099 Skokie Valley Rd.** Highland Park ▲  
 Telephone: Area Code 312-433-5480 80035  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Marshall's, 1250 Deerfield Rd.** Highland Park ◆  
 Telephone: Area Code 312-831-2950 80025  
 13,500 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
 Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.

**K mart, 20 E. Plainfield Rd. at Kingery Hwy.** Hinsdale ▲  
 Telephone: Area Code 312-325-9725 80521  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 2300 W. Higgins Rd.** Hoffman Estates ■  
 Telephone: Area Code 312-882-4054 80110  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Marshall's, 26 Golf Center** Hoffman Estates ◆  
 Telephone: Area Code 312-843-7720 80172  
 29,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
 Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.

**K mart, 17825 Halstead** Homewood ■  
 Telephone: Area Code 312-957-2200 80430  
 84,000 ft. Branch Discount Dept. Store operated by K MART DIVISION of  
 S. S. KRESGE CO., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 3055 W. 183rd St.** Homewood ■  
 Telephone: Area Code 312-799-0310 80430  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## ILLINOIS (Cont'd.)

- Woolco Dept. Store, 17920 Halsted St.** Homewood Key 100  
Telephone: Area Code 312-957-1331  
119,000 sq. ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Pamida Discount Center, Rtes. 1 & 9** Hoopston Key 100  
Telephone: Area Code 217-283-5518  
24,340 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Jack's Discount Store, Morton St.** Jacksonville Key 100  
Telephone: Area Code 217-243-5514  
30,000 ft. Branch Discount Dept. Store operated by JACK'S DISCOUNT STORE,  
Quincy, Ill.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Quincy.  
LYNDAL WHITE—Store Manager.
- K mart, 2200 W. Morton Ave.** Jacksonville Key 100  
Telephone: Area Code 217-245-2168  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, 1727 W. Morton St.** Jacksonville Key 100  
Telephone: Area Code 217-243-4376  
50,516 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Jerseyville Mall** Jerseyville Key 100  
Telephone: Area Code 618-498-5566  
43,600 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gaylord Discount Dept. Store, Route 30** Joliet Key 100  
Telephone: Area Code 815-729-1770  
62,000 ft. Branch Discount Dept. Store operated by GAYLORDS NATIONAL  
CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.  
LESSEES (at this store)  
Toys, Sporting Goods—AMERICAN TOY  
Drugs—DARBY SALES  
Domestics—SUPREME TEXTILES  
Housewares, Hardware—HOUSEWARES CORP.  
Snack Bar—DAYCO  
Remainder of lessees unavailable for publication.

\* headquarter

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- K mart, 1801 W. Jefferson** Joliet Key 100  
Telephone: Area Code 815-725-9354  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Jayre, 108 E. Jackson St.** Joliet Key 100  
Telephone: Area Code 815-727-4884  
81,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Framingham.  
WALTER WAYNE—Store Manager.  
JERRY BRILL—Assistant Manager.
- Belscot Family Center, 1100 N. 5th Ave.** Kankakee Key 100  
Telephone: Area Code 815-933-2218  
60,000 ft. Branch Discount Dept. Store operated by MAYS FAMILY CENTERS,  
Schererville, Ind.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Schererville.  
DWAYNE MORNEAU—Store Manager.
- K mart, 2205 E. Court** Kankakee Key 100  
Telephone: Area Code 815-933-9381  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 157 W. South St.** Kewanee Key 100  
Telephone: Area Code 309-852-5636  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 17355 Torrance Ave.** Lansing Key 100  
Telephone: Area Code 312-474-8000  
24,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Belscot Family Center, 920 S. Milwaukee Ave.** Libertyville Key 100  
Telephone: Area Code 312-367-1555  
60,000 ft. Branch Discount Dept. Store operated by MAYS FAMILY CENTERS,  
Schererville, Ind.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Schererville.  
PETER BRAD—Store Manager.
- Gibson's Discount Center, 300 N. McLean** Lincoln Key 100  
Telephone: Area Code 217-732-9762  
10,000 ft. Branch Discount Dept. Store operated by G. E. STOCKTON, INC.,  
Kansas City, Mo., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagraves, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC. listed in Seagraves.  
LYNN BRYANT—Store Manager.

\* headquarter

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- K mart** 1300 Woodlawn Rd. Lincoln  
 Telephone: Area Code 217-735-3445 82858  
 10,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart** Heritage Plaza Shopping Center Lincoln  
 Telephone: Area Code 217-735-2314 82858  
 55,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart** Rte. 66 Litchfield  
 Telephone: Area Code 217-324-6195 82058  
 43,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- K mart** 300 Summit Dr. Lockport  
 Telephone: Area Code 815-838-5814 80441  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart** 345 W. Roosevelt Lombard  
 Telephone: Area Code 312-829-3700 80148  
 108,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Marshall's** Main St. & Roosevelt Rd. Lombard  
 Telephone: Area Code 312-827-4836 80648  
 20,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
 Woburn, Mass.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- K mart** 1515 E. Riverside Blvd. Loves Park  
 Telephone: Area Code 815-877-4017 81111  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Union-Hall, Inc.** Loves Park  
 Telephone: Area Code 815-854-9000 81111  
 70,000 ft. Branch Discount Dept. Store operated by UNION-HALL, INC.,  
 Rockford, Ill.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rockford.  
 RICH SANDSTROM—Store Manager.

★ Headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 20,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- Zayre** 3936 Harlem & Pershing St. Lyons  
 Telephone: Area Code 312-447-8324 80534  
 70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 PETER LIPNICK—Store Manager.  
 WALTER HUMBLE—Assistant Manager.
- K mart** East Jackson Rd. Macomb  
 Telephone: Area Code 309-837-5415 81455  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart** Barr Rd. & E. Jackson Macomb  
 Telephone: Area Code 309-837-4840 81455  
 45,680 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart** Westmoreland Plaza Marion  
 Telephone: Area Code 617-997-5618 82919  
 60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Zayre** 2925 W. 159th St. Markham  
 Telephone: Area Code 312-339-2100 80428  
 75,300 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.  
 KEN HOLLIS—Store Manager.  
 JOHN SCHOENFELDER—Assistant Manager.
- Marshall's** 4808 Lincoln Hwy. Matteson  
 Telephone: Area Code 312-481-3204 80443  
 31,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
 Woburn, Mass.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- Venture** 4800 W. Lincoln Hwy. Matteson  
 Telephone: Area Code 312-481-9000 80443  
 164,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, INC.,  
 St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket, Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.

★ Headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 20,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## ILLINOIS (Cont'd.)

- Woolco Dept. Store, Lincoln Hwy.** Matteson ■  
 Telephone: Area Code 312-747-0171  
 94,232 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 700 Broadway East** Mattoon ■  
 Telephone: Area Code 217-235-4066  
 50,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- 3D, East Rte. 16 & Logan St.** Mattoon ■  
 Telephone: Area Code 217-235-5436  
 50,000 ft. Branch Discount Store Operated by DANNER'S, INC., Indianapolis, Ind.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Indianapolis.  
 MICHAEL GEORGE—Store Manager.
- K mart, 901 West North Ave.** Melrose Park ▲  
 Telephone: Area Code 312-865-2750  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Polk Bros., 8311 W. North Ave.** Melrose Park ★  
 Telephone: Area Code 312-345-3200  
 360,000 ft. Discount Store. Headquarters Office and Distribution Center for chain  
 of Discount Stores averaging 30,000 ft. in the Chicago area (not listed) as follows:  
 83rd & Cicero, Burbank; 1048 W. Belmont, Chicago; 3500 W. Grand Ave., Chicago;  
 2850 N. Central, Chicago; 85th & Cottage Grove, Chicago; 3110 W. 83rd St., Chicago;  
 78th & Cicero, Chicago; 600 W. Adams, Chicago; 56 S. Grove, Elgin; 581 Roosevelt  
 Rd., Glen Ellyn; 111 E. Jefferson, E. Joliet; 920 E. Golf Rd., Schaumburg;  
 9300 N. Skokie, Skokie & 1411 N. Lewis Ave., Waukegan, all in Illinois.  
 All Depts. Company Operated including Floor Coverings, Furniture,  
 Juvenile Furniture, Housewares, Jewelry, Cameras, Appliances,  
 TV, Radios, Stereos, Garden Center & Air Conditioning.  
 SOL POLK—President.  
 LESTER M. BACHMANN—Executive Vice President.  
 S. H. POLK—Secretary & Treasurer.  
 M. G. POLK—Real Estate.  
 R. WHITTINGHILL—Store Planning & Development, Buyer Store  
 Fixtures & Equipment.  
 L. POSNER—Display Manager.  
 G. RICE—Premium Division.  
 E. ROIDFELD—Buyer Jewelry & Cameras.  
 IRV FEUR—Buyer Housewares.  
 S. AMENT—Buyer Garden Center & Juvenile Furniture.  
 R. GOTLIEB—Buyer Radio, Hi-Fi & Stereo.  
 B. LEVY—Buyer Floor Coverings.  
 HAROLD MILLARD—Buyer TV & Air Conditioning.  
 J. UNGER—Buyer Major Appliances.  
 N. ASCHER—Buyer Furniture.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- K mart, 5000 23rd Ave.** Moline ▲  
 Telephone: Area Code 309-797-2561  
 716,800 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 4218-23rd Ave.** Moline ■  
 Telephone: Area Code 309-797-6950  
 80,000 ft. Branch Discount Dept. Store Operated by TARGET STORES  
 DIVISION of DAYTON HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Venture, 2000 - 36th Ave.** Moline ▲  
 Telephone: Area Code 309-797-9150  
 110,400 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
 St. Ann, Mo. Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket, Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- K mart, North 6th St., Rte 2** Monmouth ●  
 Telephone: Area Code 309-734-8447  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, E. Hwy. 34** Monmouth ★  
 Telephone: Area Code 309-734-7961  
 28,600 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Ayr-Way, Hwy. 15 & 9th St.** Mount Carmel ●  
 Telephone: Area Code 618-263-3845  
 58,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES,  
 Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Indianapolis.  
 JACK FRANK—Store Manager.
- K mart, Central & Rand** Mount Prospect ■  
 Projected Opening of 71,000 ft. Branch Discount Dept. Store to be operated by  
 K MART CORP., Troy, Mich.
- Marshall's, Mount Prospect Shopping Center** Mount Prospect ★  
 Telephone: Area Code 312-255-8684  
 25,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
 Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- Venture, 1500 S. Elmhurst Rd.** **Mount Prospect** Key 2  
 Telephone: Area Code 312-439-5060  
 164,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann.  
 Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket. Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- 3D, 10th & Prairie** **Mount Vernon**  
 Telephone: Area Code 618-244-3576  
 50,000 ft. Branch Discount Store operated by DANNER'S, INC., Indianapolis, Ind.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Indianapolis.  
 BERNIE L. BLEDSOE—Store Manager.
- Wal-Mart, Broadway & 52nd St.** **Mount Vernon**  
 Telephone: Area Code 618-224-5530  
 50,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Illinois Railroad Salvage, Route 83 (Box 229)** **Mundelein** ★  
 Telephone: Area Code 312 LO 6-7325  
 10,000 ft. Discount Store trading as C & S FAMILY CENTER and operating branch  
 stores as BURLINGTON DISCOUNT CENTER, 261 E. Chestnut St., Burlington.  
 Wisc. & ALTS TRUE VALUE FAMILY CENTER, R.R. 5, Box 94, Knox, Ind.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear, Domestic  
 Housewares, Hardware, Toys, Sporting Goods, Garden Supplies, Cameras,  
 Auto Accessories & Luggage.  
 NORMAN CUTLER—Partner & Buyer.  
 MYRON STEINBERG—Partner & Buyer.
- K mart, 400 E. Town Line Rd.** **Mundelein**  
 Telephone: Area Code 312-366-2010  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1199 E. Ogden Ave.** **Naperville**  
 Telephone: Area Code 312-357-1950  
 94,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Cousin Fred's Discount City, Rte. 37 S.** **Nashville** ♦  
 Telephone: Area Code 618-327-8065  
 14,000 ft. Branch Discount Dept. Store operated by LOWELL SUPPLY CO.,  
 Bloomington, Ill.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Bloomington.  
 HAROLD CRISPAN—Store Manager.

★ Remittance    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- Braun-Hartung Corporation, 1024 Cedar Road** **New Lenox** ★ 2  
 Telephone: Area Code 815-485-2161  
 10,000 ft. Discount Store operated by BRAUN HARTUNG CORP., with a 10,000 ft.  
 Branch Store operated as BRAUN SALES, Rte. 66A, Wilmington, Ill.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Supplies,  
 Drugs, Records, Stationery, Auto Accessories, Luggage, Jewelry.  
 TERRY LARSON & JOHN LONG—Partners & Buyers.
- K mart, 1500 W. Lincoln Hwy.** **New Lenox**  
 Telephone: Area Code 815-485-4486  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Dee & Golf Rds.** **Niles** ▲  
 Telephone: Area Code 312-298-1430  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 320 South Lincoln Way** **North Aurora** ▲  
 Telephone: Area Code 312-897-8624  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2200 Harlem** **North Riverside** ■  
 Telephone: Area Code 312-442-7717  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Venture, Harlem St.** **Norridge** ▲  
 Telephone: Area Code 312-457-1900  
 116,000 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
 St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket. Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- K mart** **O'Fallon** ■  
 Projected Opening of 72,000 ft. Branch Discount Dept. Store to be operated by  
 K MART CORP., Troy, Mich.
- Venture, 17 W. 734-22nd St.** **Oak Brook** ▲  
 Telephone: Area Code 312-627-9750  
 164,000 ft. Branch Discount Dept. Store Operated by VENTURE STORES, INC.,  
 St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket. Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- K mart, 4104 W. 95th St.** **Oak Lawn** ■  
 Telephone: Area Code 312-423-9850  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ Remittance    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## ILLINOIS (Cont'd.)

**K mart, 11000 S. Cicero Ave.** Oak Lawn ■  
 Telephone: Area Code 312-857-9126 80453  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Marshall's, 9615 S. Cicero Ave.** Oak Lawn ♦  
 Telephone: Area Code 312-424-8388 80453  
 25,800 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
 Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.

**Venture, 4101 W. 95th St.** Oak Lawn ▲  
 Telephone: Area Code 312-857-7900 80453  
 184,000 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
 St. Ann, Mo. Division of THE MAY DEPT. STORE CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket. Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.

**Woolco Dept. Store, 8700 Cicero Ave.** Oak Lawn ▲  
 Telephone: Area Code 312-423-6601 80453  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

**Zayre, 8847 S. Harlem Ave. (Bridgeview)** Oak Lawn ■  
 Telephone: Area Code 312-599-2800 80455  
 70,144 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 AL BROSNIHAN—Store Manager.  
 BOB EASTLUND, PAM KLEMESTRUD & JAMES McDOWELL—  
 Assistant Managers.

**Zayre, 5100 W. 111th St.** Oak Lawn ▲  
 Telephone: Area Code 312-636-7400 80453  
 131,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 RICHARD MOWERY—Store Manager.  
 VINCENT GALLAGHER—Assistant Manager.

**Pool Bargain Center, 1003 Southwest St. (Box 248)** Olney ★  
 Telephone: Area Code 618-393-2929 82450  
 18,000 ft. Discount Dept. Store with Branches (Not Listed) in Paris (30,000 ft.),  
 Robinson (18,000 ft.) & Casey, Ill.; Crawfordville (30,000 ft.) &  
 & Greencastle (15,000 ft.), Ind.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear.  
 (Continued)

★ Headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC. 1980

## ILLINOIS (Cont'd.)

Key Units

## Pool Bargain (Continued)

Family Shoes, Housewares, Hardware, Paint, Toys, Sporting Goods,  
 Records, Stationery, Cameras, Auto Accessories, Luggage, Drugs, Jewelry,  
 Appliances, Radios, Sewing Notions, Floor Coverings, Garden Center,  
 TV, Greeting Cards, Electronics & Plumbing Supplies.

ED POOL (at Paris, Ill.)—Partner & Buyer.  
 STANLEY POOL (at Robinson, Ill.)—Partner & Buyer.  
 DAN POOL (at Crawfordville, Ind.)—Partner & Buyer.  
 L. D. POOL—Partner.  
 CHERYL POOL—Buyer Soft Goods.  
 LEE MITCHELL—Buyer.

**Walmart, Richland County Mall** Olney ★  
 Telephone: Area Code 618-395-7317 82450  
 52,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

**Hawkins Jr. Dept. Store, Inc., 9632 W. 143rd St.** Orland Park ♦  
 Telephone: Area Code 312-349-7992 80462  
 12,000 ft. Discount Dept. Store  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Linens, Domestic, Floor Coverings, Housewares, Hardware, Paint, Toys,  
 Health & Beauty Aids, Sporting Goods, Jewelry, Stationery, Greeting  
 Cards, Appliances, Auto Accessories, Luggage, Fabrics & Sewing Notions.  
 Estimated Sales: \$500,000  
 RALPH L. MOLLO—President & Buyer.

**Venture, 15701 S. Harlem Ave.** Orland Park ▲  
 Telephone: Area Code 312-429-5000 80482  
 116,000 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
 St. Ann, Mo. Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket. Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.

**Mason's Discount Dept. Store, Interstate 80 & Rte. 23** Ottawa ■  
 Telephone: Area Code 815-434-5407 81350  
 70,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S,  
 Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Columbus.  
 OPEN—Store Manager.

**K mart, 537 N. Hicks Rd.** Palatine ■  
 Telephone: Area Code 312-358-8181 80067  
 65,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Dutch Mill, Rte. 16 & 51 East** Pana ♦  
 Telephone: Area Code 217-562-4869 82557  
 15,000 ft. Discount Store.  
 All Depts. Company Operated.  
 RUSSELL ANGEL—President, General Manager & Buyer.  
 STEVEN T. ANGEL—Manager & Buyer.  
 RUSSELL W. ANGEL II—Manager & Operator.

★ Headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC. 1980

## ILLINOIS (Cont'd.)

## K mart, 520 E. Jasper

Telephone: Area Code 217-465-6316

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Paris  
61944

## K mart, 2901 Court St.

Telephone: Area Code 309-347-6646

104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Pekin  
61534

## Giant Store, 3927 N. University

Telephone: Area Code 309-685-4081

Resident Buyer: Retailers Representatives, Inc., 1372 Broadway, N. Y.  
Headquarters Office for chain of Discount Dept. Stores listed in Rockford, Ill. & Cedar Rapids, Iowa.

Peoria  
61614

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens & Domestic, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Appliances, Radios, Stationery, Greeting Cards & Auto Accessories.

LEASED DEPTS.—Family Shoes &amp; Records.

Estimated Sales: \$8,000,000

ROBERT BETHBAUM—President & General Manager  
EVERETT LYONS—Executive Vice President, General Merchandise Manager.

MORRIS KROVITZ—Merchandise Manager Soft Lines,  
Buyer Mens & Boys.

NOVAL JETT—Merchandise Manager Hard Lines, Buyer  
Housewares, Hardware, Paint, Garden Center, Radios,  
Auto Accessories, Sporting Goods.

MARLENE MATIAS—Buyer Infants & Childrens Wear,  
Hosiery & Luggage.

MARGE WENIKE—Buyer Linens, Domestic & Toys.

PAMELA SULLIVAN—Buyer Drugs, Jewelry, Stationery & Greeting  
Cards, Cameras & Radios.

LESSEES

Family Shoes—SPENCER SHOES  
Records—RAPID SALES

## K mart, 4800 N. University

Telephone: Area Code 309-691-8600

120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Peoria  
61614

## K mart, 2601 W. Lake St.

Telephone: Area Code 309-688-8790

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Peoria  
61615

## Miracle Merchandise Mart, Inc., 1215 W. Glen St.

Telephone: Area Code 309-691-9433

10,000 ft. Discount Dept. Store operating Branch Stores (Not Listed) at 467 E. Main St., Galesburg, 4040 SW Adams St., Peoria, 3407 N. Prospect Rd., Peoria & 1414 N. 8th St., Pekin, Ill.

Peoria  
61614

(Continued)

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 20,000-50,000 ft.

◆ under 20,000 ft.

© BUSINESS GUIDES, INC. 1980

## ILLINOIS (Cont'd.)

Key Value

## Miracle Merchandise Mart, Inc. (Continued)

All Depts. Company Operated including Housewares, Toys, Garden Supplies, Furniture, Floor Coverings, Hardware, Paint, Wallpaper, Sporting Goods, Drugs, Stationery & Greeting Cards, Cameras, Auto Accessories, Tires, Tobacco, Sewing Notions, Home Improvement & Electronics.

IRA PRITZKER—President.

ROBERT PRITZKER—Vice President, Merchandise Manager, Display Manager & Buyer Toys.

HERCHEL PRITZKER—Secretary, Treasurer, Store Planning & Development, Fixtures & Equipment, Construction.

BILL REBER—Buyer Furniture, Floor Coverings, Hardware, Paint, Wallpaper, Home Improvement, Garden Supplies.

TOM HERTZFELDT—Buyer Housewares, Cameras & Electronics.

JACK KILBORN—Buyer Sporting Goods, Drugs, Stationery & Greeting Cards, Auto Accessories, Tires, Tobacco & Sewing Notions.

## Venture, 901 W. Lake

Telephone: Area Code 309-685-5231

181,000 ft. Branch Discount Dept. Store operated by VENTURE STORES.  
St. Ann, Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.

All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in St. Ann.

IRA QUINT (at St. Ann)—President.

Peoria  
61614

## I mart, 1608—36th St.

Telephone: Area Code 815-224-2750

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Peru  
61354

## I mart, Vermillion Plaza

Telephone: Area Code 815-842-3893

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Pontiac  
61784

## Jack's Discount Store, 48th &amp; Broadway

Telephone: Area Code 217-224-2474

Resident Buyer: Retailers Representatives, 1372 Broadway, New York, N. Y.  
30,000 ft. Discount Dept. Store with branches listed in Jacksonville, Ill.; Burlington & Fort Madison, Iowa.

All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens & Domestic, Housewares, Hardware, Paint & Wallpaper, Toys, Sporting Goods, Garden Center, Drugs, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Luggage & Auto Accessories.

JOSEPH DANIELS—President &amp; Buyer.

TOM RIESS—Store Manager.

GARY ROUTH—Buyer Ladies &amp; Childrens Wear.

KEVIN REED—Buyer Mens Wear.

JIM RUSSELL—Buyer Family Shoes, Luggage, Linens &amp; Domestic.

JIM JONES—Buyer Housewares, Appliances, TV, Radios.

GEORGE EFFREIN—Buyer Hardware, Paint, Wallpaper &amp; Garden Center.

KENT SCHREACKER—Buyer Drugs, Stationery &amp; Greeting Cards.

MIKE ZANGER—Buyer Sporting Goods.

TOM McLAUGHLIN—Buyer Toys, Records &amp; Cameras.

TERRY VANCAMP—Buyer Auto Accessories.

Quincy  
62301

★ Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 20,000-50,000 ft.

◆ under 20,000 ft.

© BUSINESS GUIDES, INC. 1980



## ILLINOIS (Cont'd.)

- K mart, 3701 Broadway** Quincy Key Unit  
Telephone: Area Code 217-224-1700  
117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Quincy Supply Co., 250 Broadway** Quincy  
Telephone: Area Code 217-223-1171  
65,000 ft. Discount Store.  
All Depts. Company Operated including Furniture, Housewares, Toys, Sporting Goods, Jewelry, Appliances, Radios, Luggage, Cameras & Restaurant Equipment.  
JERRY HOLZGRAFE—President & General Buyer.  
KEITH HOLZGRAFE—Vice President & Buyer.
- Skaggs Thrifty City, 436 N. 30th St.** Quincy  
Telephone: Area Code 217-224-2822  
76,000 ft. Branch Discount Store operated by SKAGGS DRUG CENTERS, INC., Salt Lake City, Utah.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Salt Lake City.  
ROBERT BENEDICT (at Salt Lake City)—Senior Vice President, Area Manager.
- Pamida Discount Center, Hwy. 136** Rantoul  
Telephone: Area Code 217-893-8344  
43,450 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURESTRAND (at Omaha)—President.
- Zayre, 22420 Governors Hwy.** Richton Park  
Telephone: Area Code 312-747-4866  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names and Executives and Merchandise Buyers listed in Framingham.  
JAMES HIRNER—Store Manager.  
LARRY GRISBY—Assistant Manager.
- Zayre, 3141 N. Thatcher Ave.** River Grove  
Telephone: Area Code 312-452-8240  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
LON BARCOFT, MICHAEL BECKER & ROBERT REDMOND—Assistant Managers.
- Pamida Discount Center, Rte. 33 W.** Robinson  
Telephone: Area Code 618-544-8571  
29,400 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURESTRAND (at Omaha)—President.
- Belscot Family Center, 1000 - 1st Ave.** Rock Falls  
Telephone: Area Code 815-825-8773  
60,000 ft. Branch Discount Dept. Store operated by MAYS FAMILY CENTERS, Schererville, Ind.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Schererville.  
TOM HALL—Store Manager.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- K mart, 3840 46th Ave.** Rock Island Key Unit  
Telephone: Area Code 309-794-1276  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, 3950-11th St.** Rock Island  
Telephone: Area Code 309-788-3443  
70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
OPEN—Store Manager.  
ROBERT POTOCHNEY—Assistant Manager.
- Giant Stores, 2601 N. Main St.** Rockford  
Telephone: Area Code 815-877-2521  
65,000 ft. Branch Discount Dept. Store operated by GIANT STORE, Peoria, Ill.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Peoria.  
R. STUBBS—Store Manager.
- K mart, 5909 E. State St.** Rockford  
Telephone: Area Code 815-226-5711  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1321 Sandy Hollow Rd.** Rockford  
Telephone: Area Code 815-226-9490  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- C. Kerman Co., Inc., 2827 W. State St.** Rockford  
Telephone: Area Code 815-954-4624  
10,000 ft. Discount Dept. Store.  
All Depts. Company Operated as follows: Ladies Wear, Mens Wear, Children's Wear, Furniture, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Radios, Stationery, Cameras, Auto Accessories, Luggage, Candy.  
IRVING SHEFLER—President & General Buyer.
- Prange-Way, Machesney, 8600 N. 2nd St.** Rockford  
Telephone: Area Code 815-654-1550  
85,000 ft. Branch Discount Dept. Store operated by H. C. PRANGE CO., Green Bay, Wisc.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Green Bay.  
ROBERT SCHROEDER (at Green Bay)—President.
- Union-Hall, Inc., 3720 E. State St.** Rockford  
Telephone: Area Code 815-228-1780  
COMPANY PROFILE (SIC 53 21):  
SALES: \$17,000,000  
TOTAL SELLING SQ. FT.: 157,000  
SALES PER SELLING SQ. FT.: \$108.28  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
(Continued)

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

## Union-Hall (Continued)

87,000 ft. Discount Dept. Store operating a Branch Store listed in  
Loyes Park, Ill.

COMPANY OPERATED DEPTS.—Ladies & Mens Wear, Linens & Domestic  
Housewares, Hardware, Paint, Wallpaper, Toys, Garden Center, Drugs,  
Pets & Supplies, Jewelry, Stationery, Greeting Cards, Sporting Goods,  
Auto Accessories, Luggage, Snack Bar, Fabrics, Sewing Notions,  
Improvement

LEASED DEPTS.—Family Shoes & Records

ELBERT BAGUS—President, Chief Executive Officer,

STUART BAGUS—Vice President,

STUART BAGUS—Treasurer,

KENNETH BAGUS—General Manager,

MURRAY GROVE—Controller,

BILL BURKE—Store Manager,

SHERWIN DEUTCHMAN—Merchandise Manager,

EUGENE LEVIN—Buyer Ladies & Childrens Wear,

HOWARD HOLHAUSER—Buyer Jewelry, Millinery, Sporting Goods,

EUGENE PALMOUR—Buyer Linens, Domestic, Fabrics, Sewing

Notions, Mens & Boys Wear & Luggage,

CY SACHS—Buyer Snack Bar,

WILLIAM GROGGIN—Buyer Drugs, Pets & Pet Supplies,

ROBERT LANGENBERG—Buyer Toys & Garden Center,

CHARLES HAGSTROM—Buyer Hardware, Auto Accessories, Paint,  
Wallpaper, Stationery, Greeting Cards & Giftwares,

## LESSEES

Family Shoes—SHOE CORP. OF AMERICA

Records—LIEBERMAN ENTERPRISES

## Woolco Dept. Store, Kirchoff Rd.

Telephone: Area Code 312—398-7161

34,222 ft. Branch Dept. Store operated by WOOLCO DIVISION of

F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York,

G. W. NELSON (at New York)—President.

## Rolling Meadows

60008

## K mart, 818 E. Rollins Rd.

Telephone: Area Code 312—223-8070

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy,

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Round Lake

60073

## Zayre, 901 E. Rollins Rd.

Telephone: Area Code 312—223-2696

60,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham,

CHARLES KENNY—Store Manager,

TOM McCLELLAND—Assistant Manager.

## Round Lake

60073

## Wal-Mart, Hwy. 50 &amp; Illinois Ave.

Telephone: Area Code 618—548-4383

35,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville,

JACK SHEWMAKER (at Bentonville)—President.

## Salem

62681

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

## K mart, 16 E. Golf Rd.

Telephone: Area Code 312—882-6020

34,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy,

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Schaumburg

60135

## Venture, 1311 Golf Rd.

Telephone: Area Code 312—882-6642

112,500 ft. Branch Discount Dept. Store operated by VENTURE STORES,

St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.

All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in St. Ann,

IRA QUINT (at St. Ann)—President.

## Schaumburg

60172

## Woolco Dept. Store, Irving Pike &amp; Wise Rd.

Telephone: Area Code 312—893-4771

119,344 ft. Branch Discount Dept. Store operated by WOOLCO DIVISION of F. W.

WOOLWORTH CO., New York, N.Y.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in New York,

G. W. NELSON (at New York)—President.

## Schaumburg

60172

## Venture, 9449 N. Skokie Blvd.

Telephone: Area Code 312—982-9670

108,485 ft. Branch Discount Dept. Store operated by VENTURE STORES,

St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.

All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in St. Ann,

IRA QUINT (at St. Ann)—President.

## Skokie

60076

## Cousin Fred's Discounty City, Rte. 4 N.

Telephone: Unpublished

14,000 ft. Branch Discount Dept. Store operated by LOWELL SUPPLY CO.,

Bloomington, Ill.

All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Bloomington.

GARY TAYLOR—Store Manager.

## Sparta

62288

## Wal-Mart, N. Market St.

Telephone: Area Code 618—443-3021

60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,

Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville,

JACK SHEWMAKER (at Bentonville)—President.

## Sparta

62288

## K mart, 3250 Clear Lake Rd.

Telephone: Area Code 217—528-7595

110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy,

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES (at this store)

Millinery—BENJAMIN KRAFT & SONS, INC.

Shoes—SHOE CORP. OF AMERICA

Home Improvements—LEVITT BROS. CO.

Supermarket—SCOT LAD FOODS, INC.

## Springfield

62707

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ILLINOIS (Cont'd.)

- E mart, 419 E. Adams St.** Springfield 62701  
Telephone: Area Code 217-522-5516  
50,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2500 W. Wabash** Springfield 62704  
Telephone: Area Code 217-787-7330  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 2115 S. MacArthur Blvd.** Springfield 62704  
Telephone: Area Code 217-546-6703  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed in New York City.  
G. W. NELSON (at New York)—President.
- Zayre, 3001 S. 31st St.** Springfield 62703  
Telephone: Area Code 217-529-5451  
70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
JANET ETRINGER—Assistant Manager.
- E mart, 2901 E. 4th St.** Sterling 61081  
Telephone: Area Code 815-826-5400  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Top Save Discount Dept. Store, Westgate Plaza** Streator 61364  
Telephone: Area Code 815-872-4631  
30,000 ft. Discount Dept. Store.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens, Domestic, Jewelry, Appliances, Radios & Records.  
LEASED DEPTS.—Family Shoes, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drugs, Stationery & Greeting Cards, Auto Accessories.  
LEONARD COLEMAN—President, Buyer Ladies & Childrens Wear, Linens, Domestic, Jewelry.  
MARTIN BELL—Vice President.  
BOYD PALMER—Secretary, Treasurer.  
DALE OTTO—Store Manager & Buyer Mens Wear, Stereo & Appliances.  
D. TATTERSALL—Buyer Lingerie & Sportswear.  
LESSEES  
Shoes—OSTROV SHOE CO.  
Hardware, Housewares, Paint Accessories, Garden Center, Toys & Sporting Goods—DALLAS DISTRIBUTORS  
Drugs & Stationery—PRESS DRUG CO.
- K mart, 2700 Dekalb Ave.** Sycamore 60178  
Telephone: Area Code 815-756-1402  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

- Pamida Discount Center, Bidwell & Cold Harbor Sts.** Taylorville 62568  
Telephone: Area Code 217-824-4993  
47,900 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURESTRAND (at Omaha)—President.
- E mart, 7051 W. 159th St.** Tinley Park 60477  
Telephone: Area Code 312-532-6220  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Huey's Stores, Inc., 105 E. University Ave.** Urbana 61801  
Telephone: Area Code 217-367-7576  
30,000 ft. Discount Dept. Store operated by FIVE POINTS SUPPLY CO., INC.  
All Depts. Company Operated as follows: Ladies Wear, Mens Wear, Childrens Wear, Family Shoes, Domestic, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Supplies, Drugs, Jewelry, Records, Appliances, Stationery, Luggage, Sewing Notions, Greeting Cards, Linens, Cameras, Auto Accessories & Home Improvement.  
R. W. McDONALD—President & Buyer.  
RONALD SIEMS—Buyer.  
HAROLD LORIAUX—Buyer.
- E mart, 1710 Philo Rd.** Urbana 61801  
Telephone: Area Code 217-367-3331  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Cousin Fred's Discount City, 1500 N. 8th St.** Vandalia 62471  
Telephone: Unavailable at press time  
17,500 ft. Branch Discount Dept. Store operated by LOWELL SUPPLY CO., Bloomington, Ill.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Bloomington.  
LARRY CANTRELL—Store Manager.
- E mart, 300 W. North Ave.** Villa Park 60181  
Telephone: Area Code 312-833-4890  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 200 W. Roosevelt Rd.** Villa Park 60181  
Telephone: Area Code 312-833-6039  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, New York.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed New York City.  
G. W. NELSON (at New York)—President.
- Belmont Family Center, 1620 N. Lewis Ave.** Waukegan 60085  
Telephone: Area Code 312-244-3100  
85,000 ft. Branch Discount Dept. Store operated by MAYS FAMILY CENTERS, Schererville, Ind.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Schererville.  
JOE CZARDA—Store Manager.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

**K mart, 3110 Belvidere Rd.**

Telephone: Area Code 312-244-3650

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management

**Waukegan**

60085

**Zayre, 2727 W. Grand Ave.**

Telephone: Area Code 312-336-2884

82,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

FLOYD ERICKSON—Store Manager.

MAYNARD MADORE—Assistant Manager.

**Waukegan**

60085

**Zayre, 63rd & Cass St.**

Telephone: Area Code 312-964-7010

72,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

DONALD NELSON—Store Manager.

**Westmont**

60558

**Woolco Dept. Store, 113 Front St.**

Telephone: Area Code 312-668-0588

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

**Wheaton**

60187

**Woolco Dept. Store, Main St. Plaza**

Telephone: Area Code 312-462-9431

88,812 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

**Wheaton**

60187

**K mart, 780 W. Dundee St.**

Telephone: Area Code 312-537-7800

105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management

**Wheeling**

60090

**K mart, 1901 Edwardsville Rd.**

Telephone: Area Code 618-254-4323

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management

**Wood River**

62095

**K mart, 3355 Sheridan Rd.**

Telephone: Area Code 312-872-1717

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management

**Zion**

60099

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## INDIANA

This is the listing of the discount stores and company offices in Indiana arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

**ADAMS COUNTY**

K mart, Decatur

Val. Decatur

**ALLEN COUNTY**

Ayr-Way, Fort Wayne

K mart, Fort Wayne

Eleg's, Fort Wayne

King's, New Haven

Mr. Wiggs, Fort Wayne

**MARTHOLOMEW COUNTY**

Ayr-Way, Columbus

Hills Dept. Store, Columbus

**HACKFORD COUNTY**

Val Discount, Hartford City

**MOONE COUNTY**

K mart, Lebanon

3-D, Lebanon

**CASS COUNTY**

K mart, Logansport

3-D, Logansport

**CLARK COUNTY**

Ayr-Way, Clarksville

Ayr-Way, Jeffersonville

Consolidated Sales, Clarksville

K mart, Clarksville

K mart, Jeffersonville

Value City, Clarksville

**CLAY COUNTY**

3-D, Brazil

**CLINTON COUNTY**

K mart, Frankfort

Val Discount, Frankfort

**DAVISS COUNTY**

K mart, Washington

3-D, Washington

**DEALB COUNTY**

Mr. Wiggs, Auburn

Murphy's Mart, Auburn

**DEARBORN COUNTY**

Murphy's Mart, Lawrenceburg

**DELAWARE COUNTY**

Ayr-Way, Muncie

K mart, Muncie

Eleg's, Muncie

Val Discount, Muncie

Zayre, Muncie

**DECATUR COUNTY**

K mart, Greensburg

**DUBOIS COUNTY**

3-D, Jasper

K mart, Jasper

**ELKHART COUNTY**

Cook's, Elkhart

K mart, Elkhart

**FAYETTE COUNTY**

K mart, Connersville

3-D, Connersville

Val Discount, Connersville

**FLOYD COUNTY**

Ayr-Way, New Albany

**GIBSON COUNTY**

K mart, Princeton

3-D, Princeton

**GRANT COUNTY**

K mart, Marion

Mr. Wiggs, Marion

**HAMILTON COUNTY**

Ayr-Way, Carmel

3-D, Noblesville

**HUNTINGTON COUNTY**

Ayr-Way, Huntington

K mart, Huntington

**GREENE COUNTY**

3-D, Linton

**HENRY COUNTY**

K mart, New Castle

Murphy's Mart, New Castle

Val Corp., New Castle

**HANCOCK COUNTY**

K mart, Greenfield

3-D, Greenfield

**HOWARD COUNTY**

Ayr-Way, Kokomo

Hills, Kokomo

K mart, Kokomo

T-Way, Kokomo

**HUNTINGTON COUNTY**

Ayr-Way, Huntington

K mart, Huntington

**JACKSON COUNTY**

K mart, Seymour

Murphy's Mart, Franklin

3-D, Seymour

**JAY COUNTY**

3-D, Portland

**JEFFERSON COUNTY**

Heck's, Madison

K mart, Madison

3-D, Madison

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## INDIANA (Cont'd.)

**JOHNSON COUNTY**  
K mart, Greenwood  
Value City, Greenwood  
Woolco, Greenwood

**KNOX COUNTY**  
K mart, Vincennes  
3-D, Vincennes

**KOSCIUSKO COUNTY**  
K mart, Warsaw  
3-D, Warsaw

**LAKE COUNTY**  
Brady's, Inc., Gary  
K mart, Gary  
K mart, Hammond  
K mart, Merrillville  
May Family Center, Gary  
May Family Centers, Schererville  
May Family, Hammond  
Mays Family Center, Miller  
Mays, Gary  
Mays, Highland  
Mays, Merrillville  
Tradeway, Highland  
Venture, Merrillville  
Venture, Griffith  
Zayre, Gary  
Zayre, Hammond

**LA PORTE COUNTY**  
K mart, La Porte  
K mart, Michigan City  
3-D, Michigan City  
T. G. & Y., La Porte  
212 Bargain Center, Michigan City  
Wonderland Discount Dept. Store,  
La Porte

**LAWRENCE COUNTY**  
K mart, Bedford  
3-D, Bedford

**MADISON COUNTY**  
Ayr-Way, Anderson  
K mart, Anderson  
K mart, Elwood  
T-Way, Anderson  
T-Way, Elwood

**MARION COUNTY**  
Ayr-Way, Indianapolis  
Danneels, Indianapolis  
K mart, Indianapolis  
Marshall's, Indianapolis  
Murphy's Mart, Indianapolis  
Tradeway of Indiana, Indianapolis  
Value City, Indianapolis  
Woolco, Indianapolis  
Woolco, Speedway  
Zayre, Indianapolis

**MARSHALL COUNTY**  
Murphy's Mart, Plymouth

**MIAMI COUNTY**  
Clark's, Peru  
K mart, Peru

**MONROE COUNTY**  
Ayr-Way, Bloomington  
K mart, Bloomington  
3-D, Bloomington

**MONTGOMERY COUNTY**  
Ayr-Way, Crawfordsville  
3-D, Crawfordsville

**MORGAN COUNTY**  
K mart, Martinsville  
3-D Store, Martinsville

**NOBLE COUNTY**  
Murphy's Mart, Kendallville  
Val Discount, Kendallville

**ORANGE COUNTY**  
3-D, Paoli

**PERRY COUNTY**  
T. G. & Y., Tell City  
3-D, Tell City

**PORTER COUNTY**  
K mart, Portage  
K mart, Valparaiso  
Mays, Valparaiso  
3-D, Valparaiso

**POSEY COUNTY**  
K mart, Mount Vernon

**RUSH COUNTY**  
3-D, Rushville

**SAINT JOSEPH COUNTY**  
Ayr-Way, South Bend  
Cook's, South Bend  
K mart, Mishawaka  
K mart, South Bend

**SHELBY COUNTY**  
Ayr-Way, Shelbyville  
K mart, Shelbyville

**STARKE COUNTY**  
Weinberg's Store, Knox

**TIPPECANOE COUNTY**  
Ayr-Way, Lafayette  
K mart, Lafayette  
K mart, West Lafayette  
Woolco, Lafayette  
Zayre, Lafayette

**VANDERBURG COUNTY**  
Ayr-Way, Evansville  
K mart, Evansville  
Woolco, Evansville

**VIGO COUNTY**  
K mart, Terre Haute  
Woolco, Terre Haute

## INDIANA

This is the listing of the discount stores and company offices in Indiana arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

**ADAMS COUNTY**  
K mart, Decatur  
Val, Decatur

**ALLEN COUNTY**  
Ayr-Way, Fort Wayne  
K mart, Fort Wayne  
Flags, Fort Wayne  
King's, New Haven  
Mr. Wiggs, Fort Wayne

**BARTHOLOMEW COUNTY**  
Ayr-Way, Columbus  
Hills Dept. Store, Columbus

**BLACKFORD COUNTY**  
Val Discount, Hartford City

**BOONE COUNTY**  
K mart, Lebanon  
3-D, Lebanon

**CASS COUNTY**  
K mart, Logansport  
3-D, Logansport

**CLARK COUNTY**  
Ayr-Way, Clarksville  
Ayr-Way, Jeffersonville  
Consolidated Sales, Clarksville  
K mart, Clarksville  
K mart, Jeffersonville  
Value City, Clarksville

**CLAY COUNTY**  
3-D, Brazil

**CLINTON COUNTY**  
K mart, Frankfort  
Val Discount, Frankfort

**DAVIES COUNTY**  
K mart, Washington  
3-D, Washington

**DEKALB COUNTY**  
Mr. Wiggs, Auburn  
Murphy's Mart, Auburn

**DEARBORN COUNTY**  
Murphy's Mart, Lawrenceburg

**DELAWARE COUNTY**  
Ayr-Way, Muncie  
K mart, Muncie  
King's, Muncie  
Val Discount, Muncie  
Zayre, Muncie

**DECATUR COUNTY**  
K mart, Greensburg

**DUBOIS COUNTY**  
3-D, Jasper

K mart, Jasper

**ELKHART COUNTY**  
Cook's, Elkhart  
K mart, Elkhart

**FAYETTE COUNTY**  
K mart, Connersville  
3-D, Connersville  
Val Discount, Connersville

**FLOYD COUNTY**  
Ayr-Way, New Albany

**GIBSON COUNTY**  
K mart, Princeton  
3-D, Princeton

**GRANT COUNTY**  
K mart, Marion  
Mr. Wiggs, Marion

**HAMILTON COUNTY**  
Ayr-Way, Carmel  
3-D, Noblesville

**HUNTINGTON COUNTY**  
Ayr-Way, Huntington  
K mart, Huntington

**GREENE COUNTY**  
3-D, Linton

**HENRY COUNTY**  
K mart, New Castle  
Murphy's Mart, New Castle  
Val Corp., New Castle

**HANCOCK COUNTY**  
K mart, Greenfield  
3-D, Greenfield

**HOWARD COUNTY**  
Ayr-Way, Kokomo  
Hills, Kokomo  
K mart, Kokomo  
T-Way, Kokomo

**HUNTINGTON COUNTY**  
Ayr-Way, Huntington  
K mart, Huntington

**JACKSON COUNTY**  
K mart, Seymour  
Murphy's Mart, Franklin  
3-D, Seymour

**JAY COUNTY**  
3-D, Portland

**JEFFERSON COUNTY**  
Heck's, Madison  
K mart, Madison  
3-D, Madison

## INDIANA (Cont'd.)

## JOHNSON COUNTY

E mart, Greenwood  
Value City, Greenwood  
Woolco, Greenwood

## KNOX COUNTY

E mart, Vincennes  
3-D, Vincennes

## KOSCIUSKO COUNTY

E mart, Warsaw  
3-D, Warsaw

## LAKE COUNTY

Brady's, Inc., Gary  
E mart, Gary  
E mart, Hammond  
E mart, Merrillville  
May Family Center, Gary  
May Family Center, Schererville  
May Family, Hammond  
Mays Family Center, Miller  
Mays, Gary  
Mays, Highland  
Mays, Merrillville  
Tradeway, Highland  
Venture, Merrillville  
Venture, Griffith  
Zayre, Gary  
Zayre, Hammond

## LA PORTE COUNTY

E mart, La Porte  
E mart, Michigan City  
3-D, Michigan City  
T. G. & Y., La Porte  
212 Bargain Center, Michigan City  
Wonderland Discount Dept. Store,  
La Porte

## LAWRENCE COUNTY

E mart, Bedford  
3-D, Bedford

## MADISON COUNTY

Ayr-Way, Anderson  
E mart, Anderson  
E mart, Elwood  
T-Way, Anderson  
T-Way, Elwood

## MARION COUNTY

Ayr-Way, Indianapolis  
Danners, Indianapolis  
E mart, Indianapolis  
Marshall's, Indianapolis  
Murphy's Mart, Indianapolis  
Tradeway of Indiana, Indianapolis  
Value City, Indianapolis  
Woolco, Indianapolis  
Woolco, Speedway  
Zayre, Indianapolis

## MARSHALL COUNTY

Murphy's Mart, Plymouth

## MIAMI COUNTY

Clark's, Peru  
E mart, Peru

## MONROE COUNTY

Ayr-Way, Bloomington  
E mart, Bloomington  
3-D, Bloomington

## MONTGOMERY COUNTY

Ayr-Way, Crawfordsville  
3-D, Crawfordsville

## MORGAN COUNTY

E mart, Martinsville  
3-D Store, Martinsville

## NOBLE COUNTY

Murphy's Mart, Kendallville  
Val Discount, Kendallville

## ORANGE COUNTY

3-D, Paoli

## PERRY COUNTY

T. G. & Y., Tell City  
3-D, Tell City

## PORTER COUNTY

E mart, Portage  
E mart, Valparaiso  
Mays, Valparaiso  
3-D, Valparaiso

## POSEY COUNTY

E mart, Mount Vernon

## RUSH COUNTY

3-D, Rushville

## SAINT JOSEPH COUNTY

Ayr-Way, South Bend  
Cook's, South Bend  
E mart, Mishawaka  
E mart, South Bend

## SHELBY COUNTY

Ayr-Way, Shelbyville  
E mart, Shelbyville

## STARKE COUNTY

Weinberg's Store, Knox

## TIPPECANOE COUNTY

Ayr-Way, Lafayette  
E mart, Lafayette  
E mart, West Lafayette  
Woolco, Lafayette  
Zayre, Lafayette

## VANDERBURG COUNTY

Ayr-Way, Evansville  
E mart, Evansville  
Woolco, Evansville

## VIGO COUNTY

E mart, Terre Haute  
Woolco, Terre Haute

## INDIANA (Cont'd.)

Mr. Wiggs, Richmond

## WELLS COUNTY

E mart, Bluffton

## WHITE COUNTY

E mart, Monticello

## WABASH COUNTY

E mart, Wabash

## WAYNE COUNTY

Ayr-Way Store, Richmond  
E mart, Richmond  
Eay's Richmond

Ayr-Way, 5501 Scatterfield Rd.  
Telephone: Area Code 317-649-2521

48012  
\$3,000 ft. Branch Discount Dept. Store operated by Ayr-Way Stores, Indianapolis, Ind.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Indianapolis.  
KIM BABCOCK—Store Manager.

E mart, 815 State Rd. 67 East

Anderson ■  
48012  
Telephone: Area Code 317-642-4911  
\$2,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Sporting Goods—DUNHAM'S  
Auto Accessories—WESTERN TIRE AUTO STORES

E mart, 2811 Nichol Ave.

Anderson ▲  
48011  
Telephone: Area Code 317-649-5276  
100,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

T Way, Rte. 109 S.

Anderson ■  
48014  
Telephone: Area Code 317-643-7431  
70,000 ft. Branch Discount Dept. Store operated by TRADEWAY OF INDIANA,  
Indianapolis, Ind.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Indianapolis.  
BERNARD MAJOR (at Indianapolis)—Chairman.

Mr. Wiggs, 1010 W. 7th St.

Auburn ●  
48708  
Telephone: Area Code 219-925-5082  
47,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES,  
INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Cleveland.  
GEORGE LUCAS—Store Manager.

Murphy's Mart, 1007 W. 7th

Auburn ■  
48708  
Telephone: Area Code 219-925-1580  
60,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.



## INDIANA (Cont'd.)

- K mart, 3100 W. 16th St.** Bedford 47421  
Telephone: Area Code 812-275-7563  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- 3-D, W. 16th St.** Bedford 47421  
Telephone: Area Code 812-275-7503  
50,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indianapolis, Ind.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Indianapolis.  
KARL A. TETER—Store Manager.
- Ayr-Way, 601 College Mall Rd.** Bloomington 47401  
Telephone: Area Code 812-332-4487  
85,500 ft. Branch Discount Dept. Store operated by AYR-WAYS STORES, Indianapolis, Ind.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Indianapolis.  
MEL SITZBERGER—Store Manager.
- K mart, 3216 E. 3rd St.** Bloomington 47401  
Telephone: Area Code 812-336-0191  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- 3-D, 3620 W. 3rd St.** Bloomington 47401  
Telephone: Area Code 812-334-3330  
40,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indianapolis, Ind.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Indianapolis.  
E. ERVIN BOWMAN—Store Manager.
- K mart, 1200 N. Main St.** Bluffton 46714  
Telephone: Area Code 219-824-1887  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- 3D, Brazil Plaza Shopping Center** Brazil 47834  
Telephone: Area Code 812-448-2631  
40,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indianapolis, Ind.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Indianapolis.  
RONALD G. HUFFMAN—Store Manager.
- Ayr-Way, 116th St. & Keystone** Carmel 46032  
Telephone: Area Code 317-848-1708  
81,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES, Indianapolis, Ind.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Indianapolis.  
BOB SAHR—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- Ayr-Way, 1500 Green Tree Mall** Clarksville 47130  
Telephone: Area Code 812-282-8448  
88,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES, Indianapolis, Ind.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Indianapolis.  
MIKE RAY—Store Manager.
- Consolidated Sales, 900 Eastern Blvd.** Clarksville 47130  
Telephone: Area Code 812-288-9221  
100,000 ft. Branch Discount Dept. Store operated by CONSOLIDATED SALES CO., Louisville, Ky.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Louisville.  
SEYMOUR ROSENFIELD (at Louisville)—President.
- K mart, 305 E. Hwy 131** Clarksville 47130  
Telephone: Area Code 812 WH 5-8117  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Value City, 700 Eastern Blvd.** Clarksville 47130  
Telephone: Area Code 812-283-4481  
180,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
All Depts. Leased, Executives and Merchandise Lines listed in Columbus.  
DAVE ROSENBERG—Store Manager.
- Ayr-Way, 2985 N. National Rd.** Columbus 47201  
Telephone: Area Code 812-372-0216  
78,800 ft. Branch Discount Dept. Store operated by AYR-WAY STORES, Indianapolis, Ind.  
All Depts. Company Operated, Executives and Merchandise Lines listed in Indianapolis.  
HOWARD TURNER—Store Manager.
- Hills Dept. Store, Columbus Center** Columbus 47201  
Telephone: Area Code 812-379-9591  
73,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 2500 Park Rd.** Connersville 47331  
Telephone: Area Code 317-825-5102  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- 3D, 3100 Grand Ave.** Connersville 47331  
Telephone: Area Code 317-825-1591  
48,580 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indianapolis, Ind.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Indianapolis.  
EDWIN G. CRAWFORD—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- Val Discount Center, 127 W. 7th St.** Connersville  
 Telephone: Area Code 317-825-0526 47331  
 21,000 ft. Branch Discount Dept. Store operated by VAL CORP., New Castle, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in New Castle.  
 RUSSELL SIDELL—Store Manager.
- Ayr-Way, 311 South Blvd.** Crawfordsville  
 Telephone: Area Code 317-362-9370 47933  
 53,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES.  
 Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
 BOB TRUITT—Store Manager.
- 3-D, 1430 Darlington Ave.** Crawfordsville  
 Telephone: Area Code 317-362-8770 47933  
 40,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indianapolis, Ind.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Indianapolis.  
 TOM E. MILLER—Store Manager.
- K mart, 1403 North Winchester** Decatur  
 Telephone: Area Code 219-728-2173 46733  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- Val Discount Dept. Store, Village Green Shopping Center** Decatur  
 Telephone: Area Code 219-724-3148 46733  
 45,000 ft. Branch Discount Dept. Store operated by VAL CORP., New Castle, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in New Castle.  
 CHARLES MILLER—Store Manager.
- Cook's Discount Dept. Store, 555 E. Jackson Blvd.** Elkhart  
 Telephone: Area Code 219-293-2711 46514  
 78,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice President. Operations.
- K mart, 3501 S. Main St.** Elkhart  
 Telephone: Area Code 219-293-6556 46514  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- K mart, Rt. 37 & R. R. #2** Elwood  
 Telephone: Area Code 317-552-3348 46038  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President. Store Management.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- T-Way, S. Anderson St.** Elwood  
 Telephone: Area Code 317-552-5058 46038  
 70,000 ft. Branch Discount Dept. Store operated by TRADEWAY OF INDIANA.  
 Indianapolis, Ind.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Indianapolis.  
 BERNARD MAJOR (at Indianapolis)—Chairman.
- Ayr-Way, 730 S. Green River Rd.** Evansville  
 Telephone: Area Code 812-477-6411 47715  
 83,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES.  
 INC. Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
 WILLIAM FOUCAULT—Store Manager.
- Ayr-Way, 4000 1st Ave.** Evansville  
 Telephone: Area Code 812-426-2218 47710  
 95,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES.  
 Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
 RICHARD DIXON—Store Manager.
- K mart, 2300 Morgan Ave.** Evansville  
 Telephone: Area Code 812-476-3081 47711  
 116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- K mart, 2800 N. St. Joseph Ave.** Evansville  
 Telephone: Area Code 812-425-2841 47711  
 116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- K mart, 2800 S. Kentucky Ave.** Evansville  
 Telephone: Area Code 812-423-5841 47714  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- Woolco Dept. Store, Green River Rd.** Evansville  
 Telephone: Area Code 812-479-6901 47711  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Ayr-Way, 3801 Coldwater Rd.** Fort Wayne  
 Telephone: Area Code 219-484-9591 46805  
 118,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES.  
 Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
 PAUL MURCH—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## INDIANA (Cont'd.)

- Ayr-Way, 7601 S. Anthony Blvd.** Fort Wayne <sup>Key</sup> <sup>Dist</sup>  
Telephone: Area Code 219-447-2511  
120,000 ft. Branch Discount Dept. Store operated by **AYR-WAY STORES**.  
Indianapolis, Ind.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
**CHARLES STITZEL**—Store Manager.
- Ayr-Way, 6119 Stallhorn Rd.** Fort Wayne <sup>■</sup>  
Telephone: Area Code 219-485-9636  
89,000 ft. Branch Discount Dept. Store operated by **AYR-WAY STORES**.  
Indianapolis, Ind.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
**JOHN SANDBERG**—Store Manager.
- K mart, 7530 S. Anthony Blvd.** Fort Wayne <sup>▲</sup>  
Telephone: Area Code 219-447-3594  
100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart, U. S. 30 Bypass East** Fort Wayne <sup>▲</sup>  
Telephone: Area Code 219-483-9581  
110,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.  
**LESSEES**  
Sporting Goods—**DUNHAM'S**
- K mart, 820 Coliseum Blvd. N.** Fort Wayne <sup>■</sup>  
Telephone: Area Code 219-743-4546  
84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart, 3802 Illinois Rd.** Fort Wayne <sup>■</sup>  
Telephone: Area Code 219-432-8545  
84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 1850 Bluffton Rd.** Fort Wayne <sup>■</sup>  
Telephone: Area Code 219-747-0114  
80,000 ft. Branch Discount Dept. Store operated by **KING'S DEPT. STORES, INC.**, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
**PAUL E. BREADY** (at Newton)—Vice President, Store Operations.
- King's Dept. Store, 4120 N. Clinton** Fort Wayne <sup>▲</sup>  
Telephone: Area Code 219-483-8921  
100,000 ft. Branch Discount Dept. Store operated by **KING'S DEPT. STORES, INC.**, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
**PAUL E. BREADY** (at Newton)—Vice President, Store Operations.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- Mr. Wiggs, 1130 Coliseum Blvd. N.** Fort Wayne <sup>Key</sup> <sup>Dist</sup>  
Telephone: Area Code 219-424-1695  
71,000 ft. Branch Discount Dept. Store operated by **MR. WIGGS DEPT. STORES, INC.**, Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cleveland.  
**DANNY LIME**—Store Manager.
- Mr. Wiggs, 6901 S. Hanna St.** Fort Wayne <sup>■</sup>  
Telephone: Area Code 219-447-1502  
60,000 ft. Branch Discount Dept. Store operated by **MR. WIGGS DEPT. STORES, INC.**, Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cleveland.  
**JIM RALEIGH**—Store Manager.
- Mr. Wiggs, 3810 US 24 W.** Fort Wayne <sup>■</sup>  
Telephone: Area Code 219-432-3502  
87,000 ft. Branch Discount Dept. Store operated by **MR. WIGGS DEPT. STORES, INC.**, Cleveland, Ohio.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Cleveland.  
**BOB HARTENSTEIN**—Store Manager.
- K mart, 1451 E. Wabash** Frankfort <sup>●</sup>  
Telephone: Area Code 317-659-4838  
40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Val Discount Center, 1905 E. Wabash St.** Frankfort <sup>●</sup>  
Telephone: Area Code 317-654-8723  
32,000 ft. Branch Discount Dept. Store Operated by **VAL CORP.**, New Castle, Ind.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in New Castle.  
**RICHARD HARSHMAN**—Store Manager.
- Murphy's Mart, 1700 Northwood Plaza** Franklin <sup>■</sup>  
Telephone: Area Code 317-736-8472  
52,500 ft. Branch Promotional Mass Merchandising Store operated by **G. C. MURPHY CO.**, McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
**C. H. LITTLE** (at McKeesport)—President.
- Brady's, Inc., 5218-5404 W. 25th Ave. (Box 6098)** Gary <sup>★</sup> <sup>3</sup>  
Telephone: Area Code 219 TI 4-1130  
Resident Buyer: **Karl J. Marx Co. Inc.**, 450-7th Ave., New York, N. Y.  
18,000 ft. Discount Dept. Store operating Branch Stores (Not Listed) in Gary, Ind. (115,000 ft. & 20,000 ft.).  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Auto Accessories, Luggage.  
**RONALD COHEN**—President & Buyer Ladies, Mens & Childrens Wear.  
**KENNETH PETERSON**—Manager & Buyer Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Auto Accessories & Luggage.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- K mart, 7900 E. U. S. Highway 20** Gary <sup>Key</sup> <sub>48403</sub>  
 Telephone: Area Code 219-938-0554  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mays Family Center, 4400 W. 5th Ave.** Gary <sub>48406</sub>  
 Telephone: Area Code 219-949-0905  
 76,000 ft. Branch Discount Dept. Store operated by MAY FAMILY CENTERS, Schererville, Ind.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Schererville.  
 JIM McCASLIN—Store Manager.
- Mays Family Center, 6221 W. Melten Rd.** Gary <sub>48403</sub>  
 Telephone: Area Code 219-938-6641  
 81,000 ft. Branch Discount Dept. Store operated by MAYS FAMILY CENTERS, Schererville, Ind.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Schererville.  
 HERBERT SAYWITZ (at Schererville)—President.
- Zayre, 8000 E. US 20** Gary <sub>48403</sub>  
 Telephone: Area Code 219-938-2371  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 DONALD PETERSON—Store Manager.  
 JOHN PRINGLE, ANDREW VALPATIC & DORENE GETTYS—Assistant Managers.
- Zayre, 6110 Broadway Plaza** Gary <sub>48410</sub>  
 Telephone: Area Code 219-980-4935  
 61,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 BILLY JOE BURNS—Store Manager.  
 TOM LINEBAUGH—Assistant Manager.
- Zayre, 6050 W. Ridge Rd.** Gary <sub>48408</sub>  
 Telephone: Area Code 219-923-8103  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 TOM RIDGEWAY—Store Manager.  
 ROBERT MANGENE, JOSEPH BELLE & ROBERT MILBRODT—Assistant Managers.
- K mart, 2190 W. Main St.** Greenfield <sub>48140</sub>  
 Telephone: Area Code 317-462-1416  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- 3-D, 1612 N. State St.** Greenfield <sub>48140</sub>  
 Telephone: Area Code 317-462-1505  
 50,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indianapolis, Ind.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Indianapolis.  
 MAX S. DANNER (at Indianapolis)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- K mart, R. R. #1 (Box 10A)** Greensburg <sup>Key</sup> <sub>47240</sub>  
 Telephone: Area Code 812-863-8861  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 860 U.S. 31 S.** Greenwood <sub>48142</sub>  
 Telephone: Area Code 317-882-2271  
 95,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Value City, U. S. 31** Greenwood <sub>48142</sub>  
 Telephone: Area Code 317-888-5532  
 91,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
 AL BUDD—Store Manager.
- Woolco Dept. Store, Greenwood Shopping Center** Greenwood <sub>48142</sub>  
 Telephone: Area Code 317-888-1161  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Venture, 430 W. Ridge** Griffith <sub>48319</sub>  
 Telephone: Area Code 219-838-1940  
 116,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in St. Ann.  
 PHILIP OTTO (at St. Ann)—Executive Vice President, Finance & Operations.
- K mart, 7925 Indianapolis Blvd.** Hammond <sub>48324</sub>  
 Telephone: Area Code 219-845-7493  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mays Family Center, 5550 Sohl** Hammond <sub>48320</sub>  
 Telephone: Area Code 219-931-1400  
 91,000 ft. Branch Discount Dept. Store operated by MAY FAMILY CENTERS, Schererville, Ind.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Schererville.  
 JOE MURPHY—Store Manager.
- Zayre, 1233-165th St.** Hammond <sub>48320</sub>  
 Telephone: Area Code 219-932-4010  
 100,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 ANDREW FALCO—Store Manager.  
 GARRY LANG, H. DAN JAYNE & LARRY NOYER—Assistant Managers.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## INDIANA (Cont'd.)

**Val Discount Center, 104 W. Main St.** Hartford City <sup>Key</sup> 47348  
 Telephone: Area Code 317-348-4250  
 34,000 ft. Branch Discount Dept. Store operated by VAL CORP., New Castle, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in New Castle.  
 JIM GLIDDEN—Store Manager.

**Mays Family Center, 8401 Wicker Park Blvd.** Highland <sup>Key</sup>  
 Projected Opening of Branch Discount Dept. Store to be operated by  
 MAY FAMILY CENTERS, Schererville, Ind.

**Tradeway, Indianapolis Blvd.** Highland <sup>Key</sup> 46322  
 Telephone: Area Code 219-972-0500  
 100,000 ft. Branch Discount Dept. Store operated by TRADEWAY OF INDIANA,  
 Indianapolis, Ind.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Indianapolis.  
 BERNARD MAJOR (at Indianapolis)—Chairman.

**Ayr-Way, 2080 Jefferson St.** Huntington <sup>Key</sup> 46750  
 Telephone: Area Code 219-356-7823  
 50,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES,  
 Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Indianapolis.  
 JOHN BATJES—Store Manager.

**K mart, 2727 Guilford St.** Huntington <sup>Key</sup> 46750  
 Telephone: Area Code 219-356-1011  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Ayr-Way Stores, Inc., 8250 Zionsville Rd.** Indianapolis <sup>Key</sup> 46288  
 Telephone: Area Code 317-299-1999  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$243,195,000 (2/3/79)  
 TOTAL SQ. FT.: 3,486,000  
 SALES PER SQ. FT.: \$69.78  
 OWNERSHIP: Public  
 TRADED: OTC  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 Headquarters Office of Discount Dept. Store Chain, a Subsidiary of  
 STEPHENS INC., Little Rock, Ark., with branches listed as follows:  
 ILLINOIS—Champaign, Danville & Mt. Carmel.  
 INDIANA—Anderson, Bloomington, Carmel, Clarksville, Columbus,  
 Crawfordsville, Evansville (2), Fort Wayne (3), Huntington, Indianapolis (10),  
 Jeffersonville, Kokomo, Lafayette, Muncie, New Albany, Richmond,  
 Shelbyville & South Bend (3),  
 KENTUCKY—Louisville (4) & Jeffersonstown.  
 OHIO—Middletown.

All Depts. Company Operated including Ladies, Mens & Childrens Wear.  
 Family Shoes, Linens & Domestic, Furniture, Housewares, Hardware,  
 Paint, Toys, Sporting Goods, Health & Beauty Aids, Jewelry, Records,  
 Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto  
 Accessories, Tires & Battery Service, Bath Shop, Sewing Notions,  
 Rugs, Draperies, Lamps, Gifts, Watches, Cosmetics, Cleaning Supplies,  
 Paper Products, Tobacco, Candy, Tinsel Town, Books, School Supplies,  
 Plant/Garden Shop.

(Continued)

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

## Ayr-Way Stores (Continued)

JACKSON T. STEPHENS—Chairman of the Board.  
 RONALD G. MAYER—President & Chief Executive Officer.  
 RICHARD TUCKER—Executive Vice President, Merchandising.  
 RON JONES—Vice President, General Merchandise Manager.  
 Soft Lines.  
 MIKE MARKOVICH—Senior Vice President, Store Operations.  
 RICHARD NIELSEN—Vice President, General Merchandise Manager.  
 Hard Lines.  
 MEL BLANKENSHIP—Vice President, Field Operations.  
 RAY GASH—Vice President, Finance & Treasurer.  
 DAVID MONTIETH—Vice President, Personnel.  
 ROYCE CHAMBERS—Vice President, Data Processing.  
 FRANCIS S. CONNER—Vice President, Marketing Director.  
 ROBERT GRIFFITHS—Vice President, Warehousing & Distribution.  
 JAMES WILLIAMSON—Controller.  
 RONALD RUBENS—Sales Promotion Coordinator.  
 BECKY RICE—Divisional Merchandise Manager Dresses, Coats,  
 Maternity & Sportswear.  
 JAN OSWALD—Divisional Merchandise Manager Infants, Boys &  
 Girls Wear (1-4), Intimate Apparel, Accessories, Girls  
 Ready-to-Wear & Sportswear (3-14).  
 GARY ESTERBERG—Divisional Merchandise Manager Mens &  
 Boys Wear & Shoes.  
 JACK ENDRIKAT—Divisional Merchandise Manager Domestic,  
 Bath, Linens, Rugs, Draperies, Lamps, Gifts, Furniture, Health &  
 Beauty Aids, Jewelry & Cosmetics.  
 TOM MABRY—Divisional Merchandise Manager Stationery,  
 Garden & Lawn, Sporting Goods, Housewares, Candy & Records.  
 RICHARD JEFFERSON—Divisional Merchandise Manager Paint,  
 Hardware, Pet Supplies, Cameras & Accessories, Small Appliances,  
 Radios, TV, Toys & Paper Goods.  
 LARRY FRICKENSHMIDT—Divisional Merchandise Manager  
 Tires & Auto Accessories.

## BUYERS

ROXANNE WARREN—Womens, Misses, Junior Dresses  
 and Maternity.  
 LARRY GOLDMAN—Coats, Sweaters, Blouses.  
 SUE BURELISON—Misses Bottoms, Related Separates, Swimwear.  
 LINDA THOMAS—Womens Tops/Sportswear.  
 LORI SHOWLEY—Junior Sportswear.  
 JOYCE CURLESS—Lingerie.  
 DEL LENNON—Hosiery, Fashion Accessories, Childrens Accessories.  
 BUDDY LANGLOIS—Infants, Girls 1-4, Boys 1-3.  
 KAREN WILLEY—Girls Ready-to-Wear (3-14).  
 DEBBIE ANDERSON—Girls Sportswear 3-14.  
 STEVE RIPPSTEIN—Boys 4-7, Boys Outerwear/Jeans 8-18.  
 RON ROSS—Senior Buyer Mens.  
 DAVE MATTHEWS—Mens Clothing.  
 STEVE ROBISON—Mens Sportswear.  
 DICK EDGETT—Family Shoes.  
 DAN PURIFOY—Jewelry & Watches.  
 GAYLE ANDERSON—Cosmetics.  
 STEVE SLACK—Health & Beauty Aids.  
 WES HORNBACKE—Tobacco, Candy, Tinsel Town.  
 JOHN BAKELAAR—Books, Stationery & School Supplies.  
 RICHARD TIDWELL—Domestic, Bath Shop.  
 CAROLYN WEHLAGE—Linens/Towels, Sewing.  
 DENA TRIANTOS—Toys.  
 GREG PATTERSON—Toys.  
 CHUCK TWEEDY—Sporting Goods.  
 PHIL TROHA—Plant/Garden Shop.  
 (Continued)

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

## Ayr-Way Store (Continued)

FRANK WESSELS—Housewares.  
DON HUTSON—Cameras/Film, Radio, TV.  
MIKE HEFLENG—Records.  
CHUCK THOMPSON—Paint/Hardware.  
CHUCK CORCORAN—Small Appliances, Cleaning Supplies,  
Paper Products.  
BERNIE ZIRNHELD—Auto Accessories/Auto Sound.  
SUE DANCE—Bugs, Draperies.  
ROSANNE JANNUSCH—Lamps, Furniture, Gifts.

## Ayr-Way "Nora," 1300 E. 86th St.

Indianapolis ■ 48240

Telephone: Area Code 317—848-7731

93,000 ft. Branch Discount Dept. Store operated by Ayr-Way Stores, Indianapolis, Ind.

All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.

DON HILTON—Store Manager.

## Ayr-Way, 8101 E. Washington St.

Indianapolis ▲ 48219

Telephone: Area Code 317—898-3636

115,000 ft. Branch Discount Dept. Store operated by Ayr-Way Stores, Indianapolis, Ind.

All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.

FRED GRANGER—Store Manager.

## Ayr-Way, 8811 Hardegan St.

Indianapolis ■ 48227

Telephone: Area Code 317—882-9311

77,000 ft. Branch Discount Dept. Store operated by Ayr-Way Stores, Indianapolis, Ind.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.

WIRT CRAFT—Store Manager.

## Ayr-Way "West," 2333 Lafayette Rd.

Indianapolis ▲ 48222

Telephone: Area Code 317—924-5691

106,000 ft. Branch Discount Dept. Store operated by Ayr-Way Stores, Indianapolis, Ind.

All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.

DAVID JUSTICE—Store Manager.

## Ayr-Way, 1225 S. High School Rd.

Indianapolis ■ 48241

Telephone: Area Code 317—247-8471

87,000 ft. Branch Discount Dept. Store operated by Ayr-Way Stores, Indianapolis, Ind.

All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.

DAN FERGUSON—Store Manager.

## Ayr-Way "South," 3700 S. East St.

Indianapolis ▲ 48237

Telephone: Area Code 317—787-9357

102,000 ft. Branch Discount Dept. Store operated by Ayr-Way Stores, Indianapolis, Ind.

All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.

RANDY CUMMINGS—Store Manager.

## Ayr-Way, 6800 Pendleton Pike

Indianapolis ■ 48226

Telephone: Area Code 317—546-4871

88,500 ft. Branch Discount Dept. Store operated by Ayr-Way Stores, Indianapolis, Ind.

All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.

GEORGE DARNELL—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

## Ayr-Way, 6901 N. Michigan Rd.

Indianapolis ■ 48288

Telephone: Area Code 317—259-1237

65,000 ft. Branch Discount Dept. Store operated by Ayr-Way Stores, Indianapolis, Ind.

All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.

JOHN DONOVAN—Store Manager.

## Ayr-Way, 6250 W. 38th St.

Indianapolis ■ 48254

Telephone: Area Code 317—298-9660

74,500 ft. Branch Discount Dept. Store operated by Ayr-Way Stores, Indianapolis, Ind.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.

ED FLAKE—Store Manager.

## Ayr-Way, 5302 Keystone Plaza Shopping Center

Indianapolis ■ 48220

Telephone: Area Code 317—257-6525

82,000 ft. Branch Discount Dept. Store operated by Ayr-Way Stores, Indianapolis, Ind.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.

JIM WEVER—Store Manager.

## Danner's, Inc., 6060 N. Guion Rd. (Box 1146)

Indianapolis ★ 26 48206

Telephone: Area Code 317—291-8011

COMPANY PROFILE (SIC 53 21):

SALES: \$107,695,000 (2/2/80—Total Company)  
79,856,000 (Discount Department Stores)

TOTAL SQ. FT.: 1,274,000

SALES PER SQ. FT.: \$62.68

OWNERSHIP: Public

TRADED: OTC

SYMBOL: DNNR (NASDAQ)

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office of variety store chain operating 3D DISCOUNT STORES as follows:

ILLINOIS—Mattoon &amp; Mount Vernon.

INDIANA—Bedford, Bloomington, Brazil, Connersville, Crawfordsville.

Greenfield, Jasper, Lebanon, Linton, Logansport, Madison, Martinsville.

Michigan City, Noblesville, Paoli, Princeton, Rushville, Seymour, Tell City.

Valparaiso, Vincennes, Warsaw &amp; Washington.

MICHIGAN—Sturgis.

Scheduled Opening: Portland, Ind.

All Depts. Company operated except Family Shoes including Ladies, Mens &amp; Childrens Wear, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint Wallpaper, Toys, Sporting Goods, Garden Center, Health &amp; Beauty Aids, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage, Tobacco Shop, Fabrics, Sewing Notions, Home Improvement &amp; Pets.

MAX S. DANNER—President.

JOHN C. BROWN—Executive Vice President, Operations.

MARK S. DANNER—Executive Vice President, Merchandising.

RAY J. DANNER—Senior Vice President, Store Planning.

RICHARD M. MILLER—Senior Vice President, Merchandise.

ROBERT D. EPPINK—Vice President, Finance &amp; Treasurer.

NORMAN A. SPRADLIN—Vice President, Personnel &amp; Secretary.

A. WALLACE WILLIAMS—Vice President, Real Estate.

DONALD J. BURRELL—Assistant Vice President, Director of

Sales Promotion.

W. THOMAS FENNELL—Assistant Vice President, Merchandise Manager Soft Lines.

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## INDIANA (Cont'd.)

## Danner's (Continued)

MICHAEL E. WELSH—Assistant Vice President, Merchandise Manager Hard Lines.  
 J. WILLIAM MATTEIS—Assistant Vice President, Director of Discount Store Operations.  
 ROBERT P. OREN—Assistant Vice President, Management Information Systems.  
 DAN E. BARNES—Soft Lines Merchandiser.  
 ERIC A. GEORGE—Hard Lines Merchandiser.  
 BRUCE C. MORRIS—Director of Distribution.  
 H. JACK HARDIN—Fashion Coordinator.

## BUYERS

H. JACK HARDIN—Ladies & Misses Apparel.  
 JUANITA LOWERY—Ladies & Misses Accessories & Lingerie.  
 DAN GRAVES—Girls, Infants & Toddlers Wear & Accessories.  
 ROY L. WILEY—Mens & Boys Wear & Shoes.  
 NORMAN L. COULTER—Linens, Domestic, Fabrics & Sewing Notions.  
 PAUL J. EDWARDS—Floor Coverings, Hardware, Paint, Wallpaper, Electrical & Home Improvement.  
 EDWARD L. HOBAUGH—Furniture, Garden Center, Traffic Appliances, Radio, TV & Air Conditioning.  
 TED C. SHAKE—Sporting Goods, Auto Accessories, Music & Records.  
 JAMES M. MILLER—Hair Goods, Smallwares, Health & Beauty Aids & Pets.  
 ROBERT WHIRRETT—Candy, Stationery, Camera & Photo.  
 CHRISTOPHER K. DANNER—Home Furnishings, Housewares, Glassware, Luggage & Mirrors.  
 BRUCE SHERWOOD—Paper Goods, Holiday Merchandise & Greeting Cards.  
 ELTON SKINNER—Toys, Books, Games & Hobbies.

## LESSEE

Family Shoes—SCOA

**K mart, 7425 E. Washington St. Indianapolis ▲**  
 Telephone: Area Code 317—357-8556 48218  
 112,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 3860 N. Highschool Rd. Indianapolis ▲**  
 Telephone: Area Code 317—293-7305 48254  
 116,805 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 2715 Madison Ave. Indianapolis ▲**  
 Telephone: Area Code 317—783-6821 48225  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 8752 N. Michigan Rd. Indianapolis ▲**  
 Telephone: Area Code 317—299-5415 48280  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

**K mart, 7201 Pendleton Pike Indianapolis ▲**  
 Telephone: Area Code 317—545-5386 48228  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 6780 W. Washington St. Indianapolis ■**  
 Telephone: Area Code 317—247-4771 48241  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 4150 N. Keystone Indianapolis ■**  
 Telephone: Area Code 317—545-2281 48205  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 5450 E. 82nd St. Indianapolis ■**  
 Telephone: Area Code 317—842-2955 48250  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Marshall's, 5120 W. 38th St. Indianapolis ◆**  
 Telephone: Area Code 317—297-1025 48254  
 29,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.

**Murphy's Mart, 3361 Kentucky Ave. Indianapolis ■**  
 Telephone: Area Code 317—244-6851 48241  
 80,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—Executive Vice President, Operations.

**Tradeway of Indiana, 2350 N. Shadelands Indianapolis ★ 12**  
 Telephone: Area Code 317—359-9685 48219  
 Headquarters Office for Discount Dept. Store Chain Operating T-WAY STORES in Anderson, Elwood & Kokomo, Ind.; & Midland, Mich. & TRADEWAY in Highland, Ind.; Lapeer, Owosso & Port Huron, Mich.  
 COMPANY OPERATED DEPTS.—Furniture, Floor Coverings, Garden Center, Appliances, TV, Radio, Auto Accessories, Housewares, Toys, Cameras, Snack Bar, Plumbing, Electrical Goods, Lumber, Auto Accessories, Builders Supplies, Pet Supplies & Sporting Goods.  
 LEASED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Jewelry, Domestic, Draperies, Drugs, Cosmetics, Stationery, Greeting Cards & Tobacco.

BERNARD MAJOR—Chairman of the Board.  
 WALTER CRAIG—President.  
 JEROLD M. ABELSON—Treasurer.  
 HENRY JULIAN—Vice President & Merchandise Manager Hardlines.  
 JULES GRAFF—Vice President, Advertising & Sales Promotion.

(Continued)

\* headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

## Tradeway. (Continued)

SAM GEORGE—Vice President, Consumer Electronics,  
Cameras, Records.  
ARTHUR FORMAN—Buyer Housewares,  
DENISE SHILDERS—Buyer Gifts, Lamps & Furniture,  
BERNARD CELANDER—Buyer Toys & Sporting Goods.

## LESSEES

Ladies, Mens & Childrens Wear—UNISHOPS  
LADY ROSE

Family Shoes—NOBIL  
MORSE  
PERRY  
ZALE

Jewelry—D & W  
CROWN JEWELERS  
S M & R

Domestics & Draperies—THREE D

## CENTRAL TEXTILE

Drugs, Cosmetics, Stationery, Greeting Cards & Tobacco—  
DEKOVEN DRUG

## Value City, 6002 E. 38th St.

Telephone: Area Code 317—547-9691

84,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S,  
Columbus, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Columbus.

DAN KERSKI—Store Manager.  
LEIGH NEIER—Store Manager.

## Woolco Dept. Store, Norgate

Telephone: Area Code 317—257-5341

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## Woolco Dept. Store, 2020 N. Shadeland

Telephone: Area Code 317—353-9431

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.  
WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## Zayre, 3825 S. East St.

Telephone: Area Code 317—787-9381

70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Framingham.

ROBERT RUDOLF—Store Manager.  
DAVID MCKENZIE—Assistant Manager.

## Zayre, 8101 Pendleton Pike

Telephone: Area Code 317—898-9944

70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Framingham.

WILLIAM CLAYTON—Store Manager.  
CAROLYN LEMASTERS & JANET THOMAS—Assistant Managers.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

## Zayre, 4401 E. 10th St.

Telephone: Area Code 317—357-8461

70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham.

LARRY GRIEDER—Store Manager.

PHYLLIS HUGGLER & ROBERT ALUMBAUGH—Assistant Managers.

## Zayre, 8800 U.S. 31 S.

Telephone: Area Code 317—881-8637

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham.

WILLIAM SEARLES—Store Manager.

ROY HOLLAND—Assistant Manager.

## Zayre, 2707 N. Tibbs

Telephone: Area Code 317—924-2807

70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Framingham.

WILLIAM RUSSELL—Store Manager.

## K mart, 671 - 3rd Ave.

Telephone: Area Code 812—482-2200

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## 3-D, Hwy 231 South

Telephone: Area Code 812—482-8800

50,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indian-  
apolis, Ind.

All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed in Indianapolis.

RICHARD W. MILLIGAN—Store Manager.

## Ayr-Way, 1710 E. 10th St.

Telephone: Area Code 812—283-7074

107,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES,  
Indianapolis, Ind.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Indianapolis.

BILL THOMPSON—Store Manager.

## K mart, 2960 Highway 62

Telephone: Area Code 812—288-9081

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Murphy's Mart, 995 E. North St.

Telephone: Area Code 219—347-4210

30,000 ft. Branch Promotional Mass Merchandising Store operated by

G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.

C. H. LITTLE (at McKeesport)—President.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## INDIANA (Cont'd.)

- Val Discount Center, 124 W. North St.** Kendallville  
Telephone: Area Code 219-347-3560 46755  
17,500 ft. Branch Discount Dept. Store operated by VAL CORP., New Castle, Ind.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in New Castle.  
DALE SLAVEN—Store Manager.
- Weinberg's Store, Rte. 4 (Box 387)** Knox  
Telephone: Area Code 219-772-4533 46834  
48,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Appliances, Radio, Stationery, Auto Accessories, Luggage, Tobacco, Snack Bar.  
HAROLD WEINBERG—President, General Manager & Buyer.  
ROSE WEINBERG—Secretary, Treasurer & Buyer.
- Ayr-Way, 1037 S. Reed Rd.** Kokomo  
Telephone: Area Code 317-457-7577 46901  
90,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES, Indianapolis, Ind.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
RICHARD ROOT—Store Manager.
- Hills Dept. Store, 2947 S. Washington St.** Kokomo  
Telephone: Area Code 317-453-0028 46901  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 1805 E. Markland Ave.** Kokomo  
Telephone: Area Code 317-457-8281 46902  
88,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Shoes—SHOE CORP. OF AMERICA.  
Home Improvements—LEVITT BROS. CO.  
Appliances—U. S. APPLIANCES, INC.  
Auto Accessories, Appliances, Sporting Goods—WESTERN TIRE AUTO STORE
- T-Way, 3800 U. S. Bypass S.** Kokomo  
Telephone: Area Code 317-453-0850 46901  
100,000 ft. Branch Discount Dept. Store operated by TRADEWAY OF INDIANA, Indianapolis, Ind.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Indianapolis.  
BERNARD MAJOR (at Indianapolis)—Chairman.
- K mart, 802 Andrew Ave.** La Porte  
Telephone: Area Code 219-362-9426 46350  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- T. G. & Y. Family Center, 512 Andrew Ave.** La Porte  
Telephone: Area Code 219-362-4541 46350  
38,898 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
D. L. COLLIN—Store Manager.
- Wonderland Discount Dept. Stores, 1230 State Rd. 2 West** La Porte  
Telephone: Area Code 219-362-3440 46350  
35,000 ft. Discount Dept. Store with branch stores listed in Dowagiac & Niles, Mich.  
All Depts. Company Operated including: Ladies Wear, Mens Wear, Childrens Wear, Family Shoes, Linens, Domestic, Floor Coverings, Housewares, Paint, Wallpaper, Toys, Sporting Goods, Drug, Jewelry, Garden Center, Records, Appliances, TV, Radio, Stationery, Camera, Auto Accessories, Luggage & Tobacco.  
SANFORD FRIEDMAN—President, General Manager & Buyer.  
IRV ZUDOFF—Buyer Soft Goods.  
B. DUNFY & B. GRIFFITH—Buyers Hard Goods.
- Ayr-Way, 311 Sagamore Pkwy., N.** Lafayette  
Telephone: Area Code 317-447-9311 47904  
79,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES, Indianapolis, Ind.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
STEVE LANGLAIS—Store Manager.
- I mart, 2121 Sagamore Parkway South** Lafayette  
Telephone: Area Code 317-447-3178 47905  
108,000 ft. Branch Discount Dept. Store operated by I MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Mens Wear—GENERAL MENS WEAR CORP.  
Shoes—SHOE CORP. OF AMERICA  
Home Improvements—PATERSON-SARGENT  
Appliances—U. S. APPLIANCES, INC.  
Millinery—BENJAMIN KRAFT & SONS, INC.
- Woolco Dept. Store, Lafayette Square Shopping Center** Lafayette  
Telephone: Area Code 317-474-2491 47905  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Layre, 2200 Greenbush St.** Lafayette  
Telephone: Area Code 317-447-8377 47904  
80,000 ft. Branch Discount Dept. Store operated by LAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
TALMADGE CROWLEY—Store Manager.  
ROBERT ROLL—Assistant Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- Murphy's Mart, 355 West Eads Pkwy.** Lawrenceburg  
 Telephone: Area Code 812-537-5400  
 53,300 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- K mart, 2130 N. Lebanon St.** Lebanon  
 Telephone: Area Code 317-482-6170  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- 3-D, 2425 N. Lebanon St.** Lebanon  
 Telephone: Area Code 317-482-3014  
 40,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC.,  
 Indianapolis, Ind.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Indianapolis.  
 MAX S. DANNER (at Indianapolis)—President.
- 3D, State Rd. 54 East** Linton  
 Telephone: Area Code 812-847-2445.  
 40,000 ft. Branch Discount Dept. Store operated by DANNER'S INC.,  
 Indianapolis, Ind.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Indianapolis.  
 L. DAVID LOGAN—Store Manager.
- K mart, U.S. 24 East** Logansport  
 Telephone: Area Code 219-722-2929  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- 3D, 3300 U. S. 24 E.** Logansport  
 Telephone: Area Code 219-753-0508  
 70,000 ft. Branch Discount Dept. Store operated by DANNERS, INC., Indianapolis, Ind.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Indianapolis.  
 DAN W. JACQUESS—Store Manager.
- Heck's, Scott Industrial Ct.** Madison  
 Telephone: Area Code 812-273-5859  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Charleston.  
 JAMES MASON—Store Manager.
- K mart, 750 Clifty Dr.** Madison  
 Telephone: Area Code 812-273-5880  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- 1345 Clifty Dr.** Madison  
 Telephone: Area Code 812-273-4888  
 50,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indian-  
 apolis, Ind.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Indianapolis.  
 JOSEPH P. HOBAUGH—Store Manager.
- Dept. Store, 1 North Park Mall** Marion  
 Telephone: Area Code 317-662-0053  
 80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
 Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 1500 S. K-Mart Dr.** Marion  
 Telephone: Area Code 317-664-8033  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mr. Wiggs, 1535 S. Western Ave.** Marion  
 Telephone: Area Code 317-668-8951  
 80,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT.  
 STORES, INC., Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Cleveland.  
 SCOTT TRACEY—Store Manager.
- 3D, Martinsville Plaza Shopping Center** Martinsville  
 Telephone: Area Code 317-342-9349  
 80,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC.,  
 Indianapolis, Ind.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Indianapolis.  
 DAVID L. CLARK—Store Manager.
- K mart, 165 Morton Ave.** Martinsville  
 Telephone: Area Code 317-342-0591  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 101 W. Lincoln** Merrillville  
 Telephone: Area Code 219-769-4221  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- May's Family Center, 5400 Broadway** Merrillville  
 Telephone: Area Code 219-887-7561  
 70,000 ft. Branch Discount Dept. Store operated by MAY FAMILY CENTERS,  
 Schererville, Ind.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Schererville.  
 DON BEAM—Store Manager.

★ Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## INDIANA (Cont'd.)

- Venture, 6063 Broadway** Merrillville ▲ 46410  
 Telephone: Area Code 219—980-1572  
 101,900 ft. Branch Discount Dept. Store operated by VENTURE STORES.  
 St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket, Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- K mart, 210 W. U. S. Highway 20** Michigan City ■ 48380  
 Telephone: Area Code 219—879-0671  
 64,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- 3-D, 4100 S. Franklin St.** Michigan City ■ 46360  
 Telephone: Area Code 219—874-9978  
 80,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC.,  
 Indianapolis, Ind.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Indianapolis.  
 MAX S. DANNER (at Indianapolis)—President.
- 212 Bargain Center, 1000 Hwy. 212** Michigan City ● 48360  
 Telephone: Area Code 219—872-0525  
 70,000 ft. Discount Dept. Store.  
 All Depts. Company Operated except Snack Bar including Ladies, Mens  
 & Childrens Wear, Family Shoes, Furniture, Floor Coverings, Housewares,  
 Hardware, Paint, Toys, Sporting Goods Garden Center, Building Supplies,  
 Drugs, Records, Appliances, Stationery, Greeting Cards, Auto Accessories,  
 Luggage.  
 Estimated Sales: \$4,000,000  
 CHARLES BARTHEL—Owner.  
 DENNIS BARTHEL—General Manager, Buyer Ready-to-Wear,  
 Family Shoes, Luggage, Hardware, Paint, Sporting Goods &  
 Auto Accessories.  
 ETTA YOUNG—Buyer Drugs, Records, Stationery & Greeting Cards.  
 DOLORES KEPKE—Buyer Housewares, Appliances & Toys.  
 ROBERT CAIN—Buyer Garden Center & Building Supplies.  
 DOROTHY GALION—Buyer Furniture & Floor Coverings.  
 LESSEE  
 Snack Bar—BECKY ROGERS
- Mays Family Center, E. Melton Rd.** Miller ■ 46403  
 Telephone: Area Code 219—938-8641  
 70,000 ft. Branch Discount Dept. Store operated by MAYS FAMILY CENTERS,  
 Schererville, Ind.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Schererville.  
 ART ROMER—Store Manager.
- K mart, 420 W. McKinley Ave.** Mishawaka ▲ 48544  
 Telephone: Area Code 219—259-8381  
 120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Paint Unfinished Furniture, Linoleum—LEVITT BROS.  
 Supermarket—ALLIED SUPERMARKET

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- K mart, 1004 N. Main St.** Monticello ● 47980  
 Telephone: Area Code 219—583-9131  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, Hwy. 62 E.** Mount Vernon ● 47820  
 Telephone: Area Code 812—838-8677  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Ayr-Way, Bethel Ave. & McGallard Rd.** Muncie ■ 47304  
 Telephone: Area Code 317—286-5144  
 34,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES,  
 Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Indianapolis.  
 MEL THOMPSON—Store Manager.
- K mart, 3801 S. Walnut St.** Muncie ▲ 47302  
 Telephone: Area Code 317—289-7136  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1501 E. McGallard Rd.** Muncie ■ 47303  
 Telephone: Area Code 317—282-3434  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, McGallard Rd.** Muncie ▲ 47301  
 Telephone: Area Code 317—289-7996  
 110,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, Southway Plaza** Muncie ● 47302  
 Telephone: Area Code 317—289-8014  
 43,700 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Val Discount Dept. Store, 2100 White River Blvd.** Muncie ■ 47302  
 Telephone: Area Code 317—289-7701  
 51,158 ft. Branch Discount Dept. Store operated by VAL CORP., New Castle, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in New Castle.  
 CHARLES WEIMER—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

## Zayre, 1001 W. Jackson

Telephone: Area Code 317-289-7381

70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

RICHARD UTNAGE—Store Manager.

Muncie  
47305

Key Out

## Ayr-Way, 2209 State St.

Telephone: Area Code 812-345-5046

84,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES, Indianapolis, Ind.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.

TED DENTON—Store Manager.

New Albany  
47150

## K mart, 1711 S. Memorial Dr.

Telephone: Area Code 317-521-2200

45,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MOBCK (at Troy)—Executive Vice President, Store Management.

New Castle  
47362

## Murphy's Mart, 447 S. Memorial Dr.

Telephone: Area Code 317-521-2700

80,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.

C. H. LITTLE (at McKeesport)—President.

New Castle  
47362

## Val Corp., 2318 Broad St. (Box 670)

Telephone: Area Code 317-528-9776

COMPANY PROFILE (SIC 53 21):

SALES: \$18,000,000 (1979 Estimated)

TOTAL SQ. FT.: 339,000

SALES PER SQ. FT.: \$53.10

OWNERSHIP: Public

TRADED: OTC

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Discount Dept. Stores listed in Connersville, Decatur, Frankfort, Hartford City, Kendallville &amp; Muncie, Ind. &amp; (Not Listed) at 1251 N. Morton, Franklin (13,670 ft.), Greensburg Shopping Center, Greensburg (10,400 ft.), 419 New York Ave., New Castle (9,632 ft.), 1312 S. 14th St., New Castle (15,800 ft.), 1139 W. 3rd St., Rushville (8,745 ft.), 123 S. West St., Tipton (9,240 ft.), Hwy. 421 S., Versailles (12,593 ft.) &amp; Marsym Shopping Center, Winchester, Ind. (12,800 ft.); 1004 Elida Rd., Delphos, Ohio (11,554 ft.), Rte. 27 W., Oxford, Ohio (11,888 ft.) &amp; 38 E. Auglaize St., Wapakoneta, Ohio (12,888 ft.).

All Depts. Company Operated including Ladies Wear, Mens &amp; Childrens Wear, Family Shoes, Linens &amp; Domestic, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Drugs, Jewelry, Stationery &amp; Greeting Cards, Cameras, Auto Accessories, Luggage, Furniture, Wallpaper, Records, Appliances, Radios, TV, Cosmetics, Garden Center, Tobacco Shop, Fabrics, Sewing Notions, Home Improvement.

DENNIS L. GILSTRAP—President, Director of Construction &amp; Development.

HENRY A. RIPPBERGER—Vice President.

GENE R. HAWKINS—Secretary, Treasurer, Chief Operating Officer.

ROBERT LAMBORGHINI—Buyer Store Fixtures &amp; Equipment.

Store Supervisor.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

Key Out

## Val Corp. (Continued)

DAN GUTHRIE—Display Manager, Store Supervisor.

EARL DAVIS—Maintenance Manager.

THERESA HELMS—Buyer Ladies &amp; Girls Wear, Jewelry, Giftwares, Appliances &amp; TV.

PHIL TURNER—Buyer Mens Wear, Linens &amp; Domestic, Boys Wear, Fabrics &amp; Sewing Notions.

JIM LIPPS—Buyer Family Shoes.

JERRY VAN NATTER—Buyer Drugs &amp; Cosmetics.

ROY WILSFORD—Buyer Stationery, Greeting Cards, Tobacco Shop, Records, Radios &amp; Cameras.

LEE HENRY—Buyer Floor Coverings, Hardware, Paint, Wallpaper, Home Improvement, Garden Center &amp; Auto Accessories.

CARL WICKLUND—Buyer Housewares, Toys, Sporting Goods &amp; Luggage.

## Kings Dept. Store, 910 Lincoln Hwy. W.

Telephone: Area Code 219-749-8195

65,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL E. BREADY (at Newton)—Vice President, Store Operations.

New Haven  
46774

## 3-D, 601 Wesfield Rd.

Telephone: Area Code 317-773-6290

50,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indianapolis, Ind.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Indianapolis.

ART D. SABINO—Store Manager.

Noblesville  
46080

## 3-D, Paoli Plaza

Telephone: Area Code 812-723-2570

50,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indianapolis, Ind.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Indianapolis.

MAX S. DANNER (at Indianapolis)—President.

Paoli  
47454

## Clark's, 710 N. Broadway

Telephone: Area Code 317-472-1236

63,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Vice President, Operations.

Peru  
46970

## K mart, 11 Sherwood Square

Telephone: Area Code 317-472-3991

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Peru  
46970

## Murphy's Mart, 2001 N. Michigan St.

Telephone: Area Code 219-936-3970

80,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.

C. H. LITTLE (at McKeesport)—President.

Plymouth  
46563

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## INDIANA (Cont'd.)

- K mart, 6020 Central Ave.** **Portage** ■  
Projected Opening of 71,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- †3-D** **Portland** •  
Projected Opening of 50,000 ft. Branch Discount Dept. Store to be operated by DANNER'S, INC., Indianapolis, Ind.
- K mart, 2007 W. Broadway** **Princeton** •  
Telephone: Area Code 812-386-6152 47670  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- 3D, 1500 W. Broadway** **Princeton** ■  
Telephone: Area Code 812-385-5098 47570  
40,000 ft. Branch Discount Dept. Store operated by DANNER'S INC., Indianapolis, Ind.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Indianapolis.  
RUSSELL H. CRAWFORD—Store Manager.
- Ayr-Way, 4401 National Rd. East** **Richmond** ■  
Telephone: Area Code 317-962-8591 47374  
70,000 ft. Branch Discount Dept. Store operated by AYR-WAY, Indianapolis, Ind.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
BOB WEBER—Store Manager.
- K mart, 3771 National Road East** **Richmond** ▲  
Telephone: Area Code 317-966-6611 47374  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of executives and Merchandise Buyers listed in Troy.
- K mart, 3150 National Rd. W.** **Richmond** ■  
Telephone: Area Code 317-966-2561 47374  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 2300 Old National Rd.** **Richmond** ■  
Telephone: Area Code 317-966-1713 47374  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Mr. Wiggs, 4741 E. Main St.** **Richmond** ■  
Telephone: Area Code 317-966-1517 47374  
60,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cleveland.  
PUD JACOT—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- 3D, Main St.** **Rushville** •  
Telephone: Area Code 317-932-5550 48173  
22,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indianapolis, Ind.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Indianapolis.  
CHRIS K. DANNER—Store Manager.
- Mays Family Centers, U. S. Hwys. 30 & 41** **Schererville** ★ 13  
Telephone: Area Code 219-885-2771 48375  
**COMPANY PROFILE (SIC 53 21):**  
SALES: \$36,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 794,000  
SALES PER SQ. FT.: \$45.34  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
80,000 ft. Discount Dept. Store with branch stores listed in Gary, Hammond, Merrillville, Miller, Portage & Valparaiso, Ind., with a scheduled opening in Highland, Ind.  
Also Operates BELSCOT FAMILY CENTERS in Chicago, Kankakee, Libertyville, Rock Falls & Waukegan, Ill. & Benton Harbor, Mich.  
**COMPANY OPERATED DEPTS.**—Ladies & Childrens Wear, Housewares, Hardware, Paint, Drugs, Records, Toys, Sporting Goods, Appliances, TV, Radio, Stationery, Greeting Cards, TBA Center, Auto Accessories, Cameras, Luggage, Tobacco Shop, Sewing Notions & Home Improvements.  
**LEASED DEPTS.**—Mens Wear, Family Shoes, Linens & Domestic.  
HERBERT SAYWITZ—President, Director of Store Planning & Development, Store Fixtures & Equipment.  
MICHAEL SAYWITZ—Executive Vice President, Real Estate  
ALVIN LAMM—Vice President, Operations Director.  
FRANK FEELEY—Vice President, General Merchandise Manager.  
TOM OGRODOWSKI—Operations Manager.  
EUGENE KELLOG—Advertising Manager.  
BURTON LEIBOWITZ—Store Manager.  
MS. NAOMI MILLER—Buyer Ladies Ready-to-Wear.  
HOWARD HOFFMAN—Buyer Childrens Ready-to-Wear.  
ELLIOTT EDELSON—Buyer Toys, Sporting Goods & Garden Center.  
SPERO GREGORY—Buyer Drugs, Stationery, Greeting Cards.  
RON GRANT—Buyer Jewelry, Records, Appliances, TV, Radio, Cameras & Tobacco Shop.  
BERNIE TODOFOSEY—Buyer Housewares, Hardware, Paint, Wallpaper, Auto Accessories, Tires, Batteries, Luggage & Home Improvements.  
**LESSEES**  
Mens Wear—UNISHOPS  
Shoes—MORTON SHOES  
Linens & Domestic—CENTRAL TEXTILES
- 3-D, 2000 E. Tipton St.** **Seymour** •  
Telephone: Area Code 812-522-1972 47344  
50,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indianapolis, Ind.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Indianapolis.  
JOE D. BESSER—Store Manager.
- K mart, 2001 E. Tipton** **Seymour** •  
Telephone: Area Code 812-522-5998 47374  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- Ayr-Way, 2800 State Rd. 44 E.** Shelbyville <sup>Key</sup> 48178  
 Telephone: Area Code 317-398-0101  
 50,000 ft. Branch Discount Dept. Store operated by **AYR-WAY STORES**, Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
**MIKE WEINZAPFEL**—Store Manager.
- K mart, 1868 E. State Rd. 44** Shelbyville <sup>Key</sup> 48178  
 Telephone: Area Code 317-398-9763  
 40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Ayr-Way, 3512 E. Cedar** South Bend <sup>Key</sup> 48615  
 Telephone: Area Code 219-289-7041  
 90,000 ft. Branch Discount Dept. Store operated by **AYR-WAY**, Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
**DAVID BUNCH**—Store Manager.
- Ayr-Way, 1112 Scottsdale Mall Rd.** South Bend <sup>Key</sup> 48614  
 Telephone: Area Code 219-291-7244  
 97,000 ft. Branch Discount Dept. Store operated by **AYR-WAY STORES**, Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
**GARY FLOERCHINGER**—Store Manager.
- Ayr-Way, 3408 Ardmore Trail** South Bend <sup>Key</sup> 48628  
 Telephone: Area Code 219-233-6153  
 84,000 ft. Branch Discount Dept. Store operated by **AYR-WAY STORES**, Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
**DON TROWBRIDGE**—Store Manager.
- Cook's Discount Dept. Store, 1147 E. Ireland St.** South Bend <sup>Key</sup> 48614  
 Telephone: Area Code 219-291-7387  
 69,000 ft. Branch Discount Dept. Store operated by **Discount Store Division of COOK UNITED**, Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
**GARY NEBINGER** (at Maple Heights)—Senior Vice President, Operations.
- K mart, 59654 U.S. 31** South Bend <sup>Key</sup> 48614  
 Telephone: Area Code 219-291-3046  
 109,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**LESSEES** (at this store)  
 Paint Unfinished Furniture, Linoleum—**LEVITT BROS. CO.**
- K mart, 4850 Western Ave. W.** South Bend <sup>Key</sup> 48619  
 Telephone: Area Code 219-234-6096  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## INDIANA (Cont'd.)

- Woolco Dept. Store, 5910 Crawfordsville Rd.** Speedway <sup>Key</sup> 48224  
 Telephone: Area Code 317-243-7321  
 115,000 ft. Branch Dept. Store operated by **WOOLCO DIVISION of F. W. WOOLWORTH CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
**G. W. NELSON** (at New York)—President.
- T. G. & Y. Family Center, S. 66th & William Tell Blvd.** Tell City <sup>Key</sup> 47586  
 Telephone: Area Code 812-547-7944  
 40,100 ft. Branch Discount Store operated by **T. G. & Y. STORES CO.**, Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
**L. D. LOGAN**—Store Manager.
- JD, State Rd. 66 S.** Tell City <sup>Key</sup> 47586  
 Telephone: Area Code 812-547-3306  
 40,000 ft. Branch Discount Dept. Store operated by **DANNER'S, INC.**, Indianapolis, Ind.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Indianapolis.  
**JERRY L. CAIN**—Store Manager.
- K mart, 2600 Wabash Ave.** Terre Haute <sup>Key</sup> 47903  
 Telephone: Area Code 812-235-6154  
 102,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.  
**LESSEES**  
 Supermarket—**ALLIED SUPERMARKET**
- K mart, 3360 Dixie Bee Rd.** Terre Haute <sup>Key</sup> 47903  
 Telephone: Area Code 812-238-1476  
 100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Plaza North Shopping Center** Terre Haute <sup>Key</sup> 47904  
 Telephone: Area Code 812-466-2283  
 115,000 ft. Branch Dept. Store operated by **WOOLCO DIVISION of F. W. WOOLWORTH CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
**G. W. NELSON** (at New York)—President.
- K mart, 2801 Calumet Ave.** Valparaiso <sup>Key</sup> 46383  
 Telephone: Area Code 219-464-1091  
 80,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Mays Family Center, South Haven Square** Valparaiso <sup>Key</sup> 46381  
 Telephone: Area Code 219-762-1448  
 42,000 ft. Branch Discount Dept. Store operated by **MAY FAMILY CENTERS**, Schererville, Ind.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Schererville.  
**RON THORNE**—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## INDIANA (Cont'd.)

- 3D, 1301 E. Lincoln Way** Valparaiso  
 Telephone: Area Code 219-464-4114 48383  
 40,000 ft. Branch Discount Dept. Store operated by **DANNER'S, INC.**, Indianapolis, Ind.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Indianapolis.  
**ROBERT E. BRATTAIN**—Store Manager.
- K mart, 2601 Hart St.** Vincennes  
 Telephone: Area Code 812-882-1424 47591  
 60,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- 3-D, 2523 N. 5th St.** Vincennes  
 Telephone: Area Code 812-882-7073 47591  
 80,000 ft. Branch Discount Dept. Store operated by **DANNER'S, INC.**, Indianapolis, Ind.  
 All Depts. Company Operated except Shoes, Executive and Merchandise Buyers listed in Indianapolis.  
**RICHARD L. BOUNSALL**—Store Manager.
- K mart, 1400 N. Cass St.** Wabash  
 Telephone: Area Code 219-563-7408 46992  
 40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart, 3350 U.S. 30 E.** Warsaw  
 Telephone: Area Code 219-269-3410 46580  
 40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- 3-D, Hwy. 30 W.** Warsaw  
 Telephone: Area Code 219-267-2583 46580  
 50,000 ft. Branch Discount Dept. Store operated by **DANNER'S, INC.**, Indianapolis, Ind.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Indianapolis.  
**CLINTON D. WILHITE**—Store Manager.
- K mart, Rural Rte. #3** Washington  
 Telephone: Area Code 812-254-1613 47501  
 40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- 3D, 900 Hwy. 50 West** Washington  
 Telephone: Area Code 812-254-6049 47501  
 40,000 ft. Branch Discount Dept. Store operated by **DANNER'S, INC.**, Indianapolis, Ind.  
 All depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Indianapolis.  
**DUANE B. DENNIS**—Store Manager.
- K mart, 305 Sagamore Pkwy. W.** West Lafayette  
 Telephone: Area Code 317-463-7556 47906  
 85,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## IOWA

This is the listing of the discount stores and company offices in Iowa arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

- APPANOOSE COUNTY**  
 Malco, Centerville  
 Pamida Discount Center, Centerville
- BLACK HAWK COUNTY**  
 K mart, Waterloo  
 Woolco Dept. Store, Cedar Falls
- BOONE COUNTY**  
 Alco, Boone  
 Pamida Discount Center, Boone  
 T. G. & Y., Boone
- BUCHANAN COUNTY**  
 Pamida Discount Center, Independence
- BUTTE VISTA COUNTY**  
 Alco, Storm Lake  
 Gibson, Storm Lake
- CARROLL COUNTY**  
 K mart, Carroll  
 Pamida Discount Center, Carroll
- CASS COUNTY**  
 Alco, Atlantic  
 Pamida Discount Center, Atlantic
- Cerro Gordo County**  
 K mart, Mason City  
 Target Store, Mason City
- CHEROKEE COUNTY**  
 Alco, Cherokee  
 Gibson's, Cherokee  
 K mart, Cherokee
- CLAY COUNTY**  
 K mart, Spencer  
 Pamida-Gibson, Spencer
- CLINTON COUNTY**  
 K mart, Clinton  
 Target, Clinton
- CRAWFORD COUNTY**  
 Alco, Denison  
 Pamida Discount Center, Denison
- DALLAS COUNTY**  
 Alco, Perry
- DELAWARE COUNTY**  
 Pamida Discount Center, Manchester
- DES MOINES COUNTY**  
 Jack's Burlington  
 K mart, Burlington
- DICKINSON COUNTY**  
 Pamida Discount Center, Spirit Lake
- DUBUQUE COUNTY**  
 K mart, Dubuque
- Zayre, Dubuque**
- EMMETT COUNTY**  
 Alco, Estherville  
 Pamida Discount Center, Estherville
- FAYETTE COUNTY**  
 Pamida Discount Center, Oelwein  
 K mart, Oelwein
- FLOYD COUNTY**  
 K mart, Charles City  
 Pamida Discount Center, Charles City
- FRANKLIN COUNTY**  
 Pamida Discount Center, Hampton
- GREENE COUNTY**  
 Pamida Discount Center, Jefferson
- HAMILTON COUNTY**  
 Pamida Discount Center, Webster City
- HENRY COUNTY**  
 Pamida Discount Center, Mount Pleasant
- HUMBOLDT COUNTY**  
 Pamida Discount Center, Humboldt
- JACKSON COUNTY**  
 Pamida Discount Center, Maquoketa
- JASPER COUNTY**  
 Alco, Newton  
 K mart, Newton  
 Pamida Discount, Newton
- JEFFERSON COUNTY**  
 Pamida Discount Center, Fairfield
- JOHNSON COUNTY**  
 K mart, Iowa City  
 T. G. & Y., Coralville
- KOSSUTH COUNTY**  
 Alco, Algona  
 K mart, Algona
- LEE COUNTY**  
 Jack's, Fort Madison  
 K mart, Keokuk  
 Pamida Discount Center, Keokuk  
 T. G. & Y., Fort Madison
- LINN COUNTY**  
 Giant Store, Cedar Rapids  
 K-Mart, Cedar Rapids  
 Target, Cedar Rapids
- LUCAS COUNTY**  
 Pamida Discount Center, Chariton
- MAHASKA COUNTY**  
 K mart, Oskaloosa  
 Pamida Discount Center, Oskaloosa

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## IOWA (Cont'd.)

**MARION COUNTY**  
Alco, Knoxville  
Pamida Discount Center, Knoxville

**MARSHALL COUNTY**  
Woolco, Marshalltown

**MONROE COUNTY**  
Pamida Discount Center, Alta

**MONTGOMERY COUNTY**  
K mart, Red Oak  
Pamida Discount Center, Red Oak

**MUSCATINE COUNTY**  
Pamida Discount Center, Muscatine

**O'BRIEN COUNTY**  
Pamida Discount Center, Sheldon

**PAGE COUNTY**  
Pamida Discount Center, Clarinda  
Pamida Discount, Shenandoah

**PLYMOUTH COUNTY**  
Alco, Le Mars

**POLK COUNTY**  
Alco, Ankeny  
K mart, Des Moines  
K mart, Urbandale  
Richman, Gordon, Des Moines  
Target, Des Moines  
Target, West Des Moines  
Woolco, Des Moines

**POTTAWATTAMIE COUNTY**  
Gibson's Discount Center, Council Bluffs  
K mart, Council Bluffs  
Richman, Gordon, Council Bluffs  
Superior Distributors, Council Bluffs

**POWESHIE COUNTY**  
Alco, Grinnell

Pamida Discount Center, Grinnell

**SCOTT COUNTY**  
K mart, Bettendorf  
K mart, Davenport  
Target Store, Bettendorf

**SHELBY COUNTY**  
Pamida Discount Center, Harlan

**STORY COUNTY**  
K mart, Ames  
Target Store, Ames

**TAMA COUNTY**  
Pamida Discount Center, Toledo

**UNION COUNTY**  
K mart, Creston

**WASHINGTON COUNTY**  
Pamida-Gibson, Washington

**WAPELLO COUNTY**  
Pamida Discount Center, Ottumwa  
Target Store, Ottumwa

**WARREN COUNTY**  
Pamida Discount Center, Indianola

**WEBSTER COUNTY**  
K mart, Fort Dodge  
Target, Ft. Dodge

**WINNEBAGO COUNTY**  
Pamida Discount, Forest City

**WINNEBAGO COUNTY**  
Pamida Discount Center, Decorah

**WOODBURY COUNTY**  
K mart, Sioux City  
Woolco, Sioux City  
Target Store, Sioux City

**Pamida Discount Center, Hwy. 34 W.**  
Telephone: Area Code 515-932-7829  
24,000 ft. Branch Discount Dept. Store operated by **PAMIDA, INC.**, Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

**Alco Discount Store, Hwys. 18 & 169**  
Telephone: Area Code 515-295-7791  
27,000 ft. Branch Discount Dept. Store operated by **ALCO DISCOUNT STORES**  
DIVISION of **DUCKWALL-ALCO STORES, INC.**, Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.

**K mart, 1501 Hwy. 169 N.**  
Telephone: Area Code 515-295-7775  
40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## IOWA (Cont'd.)

**K mart, 3800 W. Lincolnway**  
Telephone: Area Code 515-292-8360  
11,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Target Store, 620 Lincoln Way**  
Telephone: Area Code 515-233-3150  
44,700 ft. Branch Discount Dept. Store operated by **TARGET STORES**  
DIVISION of **DAYTON-HUDSON CORP.**, Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis, Minn.)—Senior Vice President, Store Operations.

**Alco Discount Store, 505 N. Ankeny Blvd.**  
Telephone: Area Code 515-984-2588  
30,000 ft. Branch Discount Dept. Store operated by **ALCO DISCOUNT STORES**  
DIVISION of **DUCKWALL-ALCO STORES, INC.**, Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.

**Alco Discount Store, 1600 E. 7th St.**  
Telephone: Area Code 712-243-1850  
25,000 ft. Branch Discount Dept. Store operated by **ALCO DISCOUNT STORES**  
DIVISION of **DUCKWALL-ALCO STORES, INC.**, Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.

**Pamida Discount Center, Hwy. 6 W.**  
Telephone: Area Code 712-243-4040  
28,000 ft. Branch Discount Dept. Store operated by **PAMIDA, INC.**, Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

**K mart, 2121 Kimberly**  
Telephone: Area Code 319-359-7116  
65,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Target Store, 1431 Kimberly Rd.**  
Telephone: Area Code 319-355-4123  
80,000 ft. Branch Discount Dept. Store Operated by **TARGET STORES**  
DIVISION of **DAYTON-HUDSON CORP.**, Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis, Minn.)—Senior Vice President, Store Operations.

**Alco Discount Store, 1302 S. Marshall**  
Telephone: Area Code 515-432-6151  
30,000 ft. Branch Discount Dept. Store operated by **ALCO DISCOUNT STORES**  
DIVISION of **DUCKWALL-ALCO STORES, INC.**, Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## IOWA (Cont'd.)

- Pamida Discount Center, E. Hwy. 18** Boone  
 Telephone: Area Code 515-295-7279 50511  
 24,800 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- T. G. & Y. Family Center, S. Story St. & Crestwood** Boone  
 Projected Opening of Branch Discount Dept. Store to be operated by  
 T. G. & Y. STORES CO., Oklahoma City, Okla.
- Jack's Discount Store** Burlington  
 Telephone: Area Code 319-753-5121 52801  
 30,000 ft. Branch Discount Dept. Store operated by JACK'S DISCOUNT STORE,  
 Quincy, Ill.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Quincy.  
 ED ENSMINGER—Store Manager.
- K mart, 3200 Agency St.** Burlington  
 Telephone: Area Code 319-752-5486 52801  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, Junction Hwy. 30 & 71** Carroll  
 Telephone: Area Code 712-792-4367 51401  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, Hwy. 30** Carroll  
 Telephone: Area Code 712-792-2240 51401  
 35,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Woolco Dept. Store, College Square Shopping Center** Cedar Falls  
 Telephone: Area Code 319-266-2821 50613  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Giant Store, 3111-16th Ave. SW** Cedar Rapids  
 Telephone: Area Code 319-366-1831 52404  
 60,000 ft. Branch Discount Dept. Store operated by GIANT STORE, Peoria, Ill.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Peoria.  
 ROGER WARDENBURG—Store Manager.
- K mart, 2727-16th Ave. SW** Cedar Rapids  
 Telephone: Area Code 319-366-7385 52404  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## IOWA (Cont'd.)

- K mart, 180 Collins Rd. NE** Cedar Rapids  
 Telephone: Area Code 319-377-8303 52403  
 95,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 4501 First Ave.** Cedar Rapids  
 Telephone: Area Code 319-366-7355 52402  
 80,000 ft. Branch Discount Dept. Store operated by TARGET STORES  
 DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis, Minn.)—Senior Vice President,  
 Store Operations.
- Target Store, 3750 Williams Blvd. S.W.** Cedar Rapids  
 Telephone: Area Code 319-396-3221 52404  
 80,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION  
 of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President,  
 Store Operations.
- Matco, Lake Center Mall** Centerville  
 Telephone: Area Code 515-856-8601 52544  
 30,000 ft. Branch Discount Dept. Store operated by MATTINGLY BROS., Lexington, Mo.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 at Lexington.  
 GARRY GOLDAMMER—Store Manager.
- Pamida Discount Center, Hwy. 5 N.** Centerville  
 Telephone: Area Code 515-856-8609 52544  
 14,600 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, 1900 W. Court St.** Chariton  
 Telephone: Area Code 515-774-2168 50048  
 19,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 90 S. Main St.** Charles City  
 Telephone: Area Code 515-228-7040 50616  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, 300 Harwood Dr.** Charles City  
 Telephone: Area Code 515-228-6543 50616  
 26,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## IOWA (Cont'd.)

- Alco Discount Store, 113 N. 2nd St.** Cherokee 51012  
Telephone: Area Code 712-225-5191  
30,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES, DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- Gibson's Discount Center, 927 S. 2nd St. (Box 360)** Cherokee 51012  
Telephone: Area Code 712-225-4243  
14,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Storm Lake, Iowa, franchised by GIBSON'S DISCOUNT CENTERS, Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
MARVIN V. DIERKING (at Storm Lake)—Partner & Manager.  
MIKE GOTTO—Store Manager.
- K mart, 1111 N. 2nd St.** Cherokee 51012  
Telephone: Area Code 712-225-6141  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, Hwy. 71 S.** Clarinda 51637  
Telephone: Area Code 712-542-5614  
20,720 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 1800 Lincolnway** Clinton 52732  
Telephone: Area Code 319-242-8612  
116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 1800 Lincolnway** Clinton 52732  
Telephone: Area Code 319-243-5411  
60,000 ft. Branch Discount Dept. Store operated by TARGET STORES, DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis, Minn.)—Senior Vice President, Store Operations.
- T. G. & Y. Family Center** Coralville 51012  
Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y. STORES CO., Oklahoma City, Okla.
- Gibson's Discount Center, 1801 Broadway** Council Bluffs 51501  
Telephone: Area Code 712-328-2688  
24,000 ft. Branch Discount Dept. Store operated by SUPERIOR DISTRIBUTORS, INC., Council Bluffs, Iowa, franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
S. D. GOODMAN (at Council Bluffs)—President.  
JIM SKUDLER—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## IOWA (Cont'd.)

- K mart, 2803 Hwy. 6** Council Bluffs 51501  
Telephone: Area Code 712-325-0930  
14,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Richman Gorman Store, 1800 N. 16th** Council Bluffs 51501  
Telephone: Area Code 712-322-3100  
35,000 ft. Branch Promotional Dept. Store operated by RICHMAN GORDMAN STORES, Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
DAN GORDMAN (at Omaha)—President.
- Superior Distributors, Inc., P. O. Box 988** Council Bluffs 51501  
Telephone: Area Code 712-328-2688  
Resident Buyer: Murray Martin, 370-7th Ave., New York, N. Y.  
Headquarters Office for chain of GIBSON DISCOUNT CENTERS listed in Atlantic, Council Bluffs & Ottumwa, Iowa; Fremont, Nebr. & (not listed) Perry, Iowa (8,000 ft.), franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON PRODUCTS CO., listed in Seagoville.  
SAM GOODMAN—President.  
ROBERT L. GOODMAN—Buyer Ladies & Mens Wear, Linens & Domestic, Auto Accessories.  
FRED VEHLING—Buyer Housewares.
- K mart, 604 Sheldon Ave.** Creston 50801  
Telephone: Area Code 515-782-8543  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3616 W. Kimberly Rd.** Davenport 52808  
Telephone: Area Code 319-359-7116  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Venture, 3808 Brady St.** Davenport 52808  
Telephone: Area Code 319-386-1744  
91,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in St. Ann.  
IRA QUINT (at St. Ann)—President.
- Pamida Discount Center, Hwy. 9 & Montgomery** Decorah 52101  
Telephone: Area Code 319-382-2957  
23,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## IOWA (Cont'd.)

- Alco Discount Store, Hwys. 59 & 39** Denison 51442  
 Telephone: Area Code 712-263-5011  
 30,000 ft. Branch Discount Dept. Store operated by ALCO STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
 R. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- Pamida Discount Center, Hwys. 39 & 59** Denison  
 17,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.
- K mart, 2535 Hubbell Ave.** Des Moines 50317  
 Telephone: Area Code 515-262-5628  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEE  
 Supermarket—A & P
- K mart, 1200 SE Army Post Rd.** Des Moines 50315  
 Telephone: Area Code 515-287-3270  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4100 Merle Hay Rd.** Des Moines 50310  
 Telephone: Area Code 515-278-5231  
 140,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Richman Gorman Store, 77th & Hickman Rd.** Des Moines 50317  
 Telephone: Area Code 515-278-1681  
 85,000 ft. Branch Promotional Dept. Store operated by RICHMAN GORDMAN STORES, Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 DAN GORDMAN (at Omaha)—President.
- Richman Gorman Store, 2590 Hubbell Ave.** Des Moines 50316  
 Telephone: Area Code 515-285-4284  
 90,000 ft. Branch Promotional Dept. Store operated by RICHMAN GORDMAN STORES, Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 DAN GORDMAN (at Omaha)—President.
- Target Store, 2309 N. Euclid Ave.** Des Moines 50317  
 Telephone: Area Code 515-274-4711  
 145,000 ft. Branch Discount Dept. Store operated by TARGET STORE DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis, Minn.)—Senior Vice President, Store Operations.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## IOWA (Cont'd.)

- Target Store, 4605 Fleur Dr.** Des Moines 52802  
 Telephone: Area Code 515-287-1811  
 90,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis, Minn.)—Senior Vice President, Store Operations.
- Woolco Dept. Store, Westown Shopping Center** Des Moines 50283  
 Telephone: Area Code 515-225-3591  
 115,000 ft. Branch Discount Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Sunset Plaza** Des Moines 50320  
 Telephone: Area Code 515-243-3291  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 2600 Dodge St.** Dubuque 52001  
 Telephone: Area Code 319-589-2381  
 58,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Shoes—SHOE CORP. OF AMERICA  
 Auto Accessories, Appliances—WESTERN TIRE AUTO STORE  
 Home improvements—ACME  
 Millinery—A & G
- Zayre, 255 John F. Kennedy Rd.** Dubuque 52001  
 Telephone: Area Code 319-556-7123  
 68,930 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 PETER LoDOLCE—Store Manager.  
 DARLENE DIAMOND—Assistant Manager.
- Alco Discount Store, 2402 Central Ave.** Estherville 51334  
 Telephone: Area Code 712-362-5889  
 21,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
 R. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- Pamida Discount Center, Hwy. 9 E.** Estherville 51334  
 Telephone: Area Code 712-362-7264  
 17,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## IOWA (Cont'd.)

- Pamida Discount Center, W Hwy. 34** Fairfield  
 Telephone: Area Code 515-472-6184 52558  
 27,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, E. R. #3** Forest City  
 Telephone: Area Code 515-582-2511 50436  
 21,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 3126 Fifth Ave.** Fort Dodge  
 Telephone: Area Code 515-576-7611 50501  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 2715 Fifth Ave.** Fort Dodge  
 Telephone: Area Code 515-576-8891 50501  
 61,000 ft. Branch Discount Dept. Store operated by TARGET STORES  
 DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 O. C. ADAMS (at Minneapolis, Minn.)—Senior Vice President,  
 Store Operations.
- Jack's Discount Store** Fort Madison  
 Telephone: Area Code 319-372-4217 52627  
 30,000 ft. Branch Discount Dept. Store operated by JACK'S DISCOUNT STORE,  
 Quincy, Ill.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Quincy.  
 JOHN KELLY—Store Manager.
- T. G. & Y. Family Center, 5036 Ave. O** Fort Madison  
 Telephone: Area Code 319-372-8537 52627  
 50,030 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 P. F. SANTE—Store Manager.
- Alco Discount Store, 91 - 8th Ave.** Grinnell  
 Telephone: Area Code 515-236-3127 50112  
 27,000 ft. Branch Discount Dept. Store operated by ALCO STORES DIVISION of  
 DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- Pamida Discount Center, 1020 Main St.** Grinnell  
 Telephone: Area Code 515-236-7548 50112  
 17,140 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., INC.

## IOWA (Cont'd.)

- Pamida Discount Center, S. Hwy. 65** Hampton  
 Telephone: Area Code 515-456-4891 50441  
 20,700 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, 19th St. & Hwy. 44** Harlan  
 Telephone: Area Code 712-755-2323 51537  
 18,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, East Hwy. 3** Humboldt  
 Telephone: Area Code 515-332-4391 50548  
 24,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, W. Hwy. 20** Independence  
 Telephone: Area Code 319-334-4654 50644  
 20,720 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, Iowa Ave. & Hwy. 65** Indianola  
 Telephone: Area Code 515-961-2517 50125  
 28,800 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 901 Hollywood Blvd.** Iowa City  
 Telephone: Area Code 319-351-8170 52240  
 112,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, N. Hwy. 4** Jefferson  
 Telephone: Area Code 515-386-8107 50119  
 19,630 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 2028 Main St.** Keokuk  
 Telephone: Area Code 319-524-2232 52632  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, 2323 Main St.** Keokuk  
 Telephone: Area Code 319-524-3904 52632  
 31,700 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., INC.



## IOWA (Cont'd.)

- Alco Discount Store, 1502 S. Lincoln** Knoxville  
 Telephone: Area Code 515-842-7187 50139  
 38,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
 DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- Pamida Discount Center, 1302 N. Lincoln St.** Knoxville  
 Telephone: Area Code 515-842-3178 50139  
 38,400 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Alco Discount Store, Hwy. 75 S.** Le Mars  
 Telephone: Area Code 712-546-8138 51031  
 30,000 ft. Branch Discount Dept. Store operated by ALCO STORES DIVISION of  
 DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- Pamida Discount Center, 28 - 1st Ave. SW** Le Mars  
 Telephone: Area Code 712-546-7389 51031  
 30,600 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, Old Hwy. 20 W.** Manchester  
 Telephone: Area Code 319-927-5755 52057  
 18,250 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, Hwy. 64 & McKinsey Ave.** Maquoketa  
 Telephone: Area Code 319-652-2496 52060  
 31,100 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Woolco Dept. Store, Marshalltown Plaza** Marshalltown  
 Telephone: Area Code 515-752-8385 50158  
 30,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 2006—4th St. SW** Mason City  
 Telephone: Area Code 515-424-1820 50401  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## IOWA (Cont'd.)

- Target Store, 1510 S. Federal Ave.** Mason City  
 Telephone: Area Code 515-424-4455 50401  
 50,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of  
 DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis, Minn.)—Senior Vice President,  
 Store Operations.
- Pamida Discount Center, Hwy. 34 E.** Mount Pleasant  
 Telephone: Area Code 319-385-3122 52641  
 24,600 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, 103 Ford St.** Muscatine  
 Telephone: Area Code 319-264-1431 52781  
 28,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Alco Discount Store, 2617 - 1st Ave.** Newton  
 Telephone: Area Code 515-792-0335 50208  
 30,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
 DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- K mart, 3020—1st Ave. E.** Newton  
 Telephone: Area Code 515-792-1280 50208  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- Pamida Discount Center, 114 E. 2nd St.** Newton  
 Telephone: Area Code 515-792-8070 50208  
 10,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, City Park Rd. & R. R. #1** Oelwein  
 Telephone: Area Code 319-283-4931 50862  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, S. Hwy. 150** Oelwein  
 Telephone: Area Code 319-283-4962 50862  
 30,300 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.

\* Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## IOWA (Cont'd.)

- K mart, 1715 3rd Ave.** Oskaloosa 52577  
Telephone: Area Code 315-873-8651  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, Hwys. 92 & 163** Oskaloosa 52577  
Telephone: Area Code 315-673-8348  
35,100 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, 1325 Albia Rd.** Ottumwa 52501  
Telephone: Area Code 315-682-8156  
30,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Target Store, 2814 N. Court Rd.** Ottumwa 52501  
Telephone: Area Code 315-682-8341  
50,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis, Minn.)—Senior Vice President, Store Operations.
- Alco Discount Store, 401 1st St.** Perry 50220  
Telephone: Area Code 315-465-5663  
35,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- K mart, 2501 N. Broadway** Red Oak 51566  
Telephone: Area Code 712-623-2586  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, 801 Broadway** Red Oak 51566  
Telephone: Area Code 712-623-4818  
31,100 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, E. Hwy. 18** Sheldon 51201  
Telephone: Area Code 712-324-4301  
21,400 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## IOWA (Cont'd.)

- Alco Discount Store, Hwy. 2 & 59** Shenandoah 51601  
Telephone: Area Code 712-246-4747  
31,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- Pamida Discount Center, Hwy. 59 N.** Shenandoah 51601  
Telephone: Area Code 712-246-2341  
35,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 5700 Gordon Drive** Sioux City 51106  
Telephone: Area Code 712-276-0290  
130,000 ft. Branch Discount Center operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. & Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, Southern Hills Mall** Sioux City 51104  
Telephone: Area Code 712-276-0220  
80,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President.
- Woolco Dept. Store, Sunset Plaza** Sioux City 51104  
Telephone: Area Code 712-255-5031  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- K mart, 1019 S. Grand Ave.** Spencer 51301  
Telephone: Area Code 712-262-7977  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, 615 S. Grand Ave.** Spencer 51301  
Telephone: Area Code 712-262-5623  
16,200 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, Hwy. 71 S.** Spirit Lake 51360  
Telephone: Area Code 712-336-1718  
17,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## IOWA (Cont'd.)

- Alco Discount Store, 13th & Northlake** Storm Lake 50588  
 Telephone: Area Code 712-732-6593  
 25,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES, DIVISION of DUCKWALL ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
 E. H. PAYNE (at Abilene)—Senior Vice President, Store Operations.
- Gibson's Discount Center, 1233 Lake Ave. (Box 280)** Storm Lake 50588  
 Telephone: Area Code 712-732-3004  
 20,000 ft. Discount Dept. Store with a branch listed at Cherokee, Iowa, franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 DWIGHT W. LEOPOLD & MARVIN V. DIERKING—Partners.  
 RODNEY L. DIERKING—Store Manager.
- Pamida Discount Center, Hwy. 30 & 63** Toledo 52342  
 Telephone: Area Code 515-484-5151  
 18,650 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 7501 Hickman** Urbandale 50322  
 Telephone: Area Code 515-276-6712  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, E. Hwy. 92** Washington 52353  
 Telephone: Area Code 319-653-6506  
 27,600 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 1645 E. San Marnan** Waterloo 50701  
 Telephone: Area Code 319-235-1426  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3810 University Ave.** Waterloo 50701  
 Telephone: Area Code 319-232-6511  
 106,200 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## IOWA (Cont'd.)

- Pamida Discount Center, Rossville Rd.** Waukon 52172  
 Telephone: Area Code 319-568-4507  
 17,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, 600 Broadway** Webster City 50595  
 Telephone: Area Code 515-832-4112  
 27,600 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Target Store, 1800 35th St.** West Des Moines 50285  
 Telephone: Area Code 515-225-3784  
 80,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NOTES

## KANSAS

This is the listing of the discount stores and company offices in Kansas arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

ALLEN COUNTY  
T. G. & Y., IolaATCHISON COUNTY  
Pamida Discount Center, AtchisonBARTON COUNTY  
Alco, Great Bend  
Gibson, Great Bend  
K mart, Great Bend  
T. G. & Y., Great BendBURBON COUNTY  
Wal-Mart, Ft. ScottBUTLER COUNTY  
Pamida Discount Center, El Dorado  
Wal-Mart, El DoradoCHEROKEE COUNTY  
Wal-Mart, Baxter SpringsCLOUD COUNTY  
Alco, Concordia  
T. G. & Y., ConcordiaCOWLEY COUNTY  
K mart, Arkansas City  
Pamida Discount Center, WinfieldCRAWFORD COUNTY  
Pamida-Gibson, Pittsburg  
Wal-Mart, PittsburgDICKINSON COUNTY  
Alco Discount Stores, AbileneDOUGLAS COUNTY  
Gibson's Discount Center, Lawrence  
K mart, LawrenceELLIS COUNTY  
Alco, Hays  
Gibson's, Hays  
K mart, Hays  
Tempo, HaysFINNEY COUNTY  
Alco, Garden City  
Gibson's, Garden City  
K mart, Garden CityFORD COUNTY  
Alco, Dodge City  
Chaffin, Inc., Dodge City  
Gibson's, Dodge City  
T. G. & Y., Dodge CityFRANKLIN COUNTY  
Alco, Ottawa  
Pamida-Gibson, Ottawa

## GEARY COUNTY

Alco, Junction City  
Gibson's Discount Center, Junction City  
Wal-Mart, Junction City

GRANT COUNTY  
Gibson's, UlyssesHARVEY COUNTY  
Alco Discount, Newton  
Gibson's, Newton  
K mart, NewtonJOHNSON COUNTY  
Alco, Olathe  
Gibson's, Olathe  
K mart, Merriam  
K mart, Olathe  
K mart, Overland Park  
Marshall's, Overland Park  
T. G. & Y., Overland Park  
T. G. & Y., Shawnee Mission  
Venture, Overland Park  
Venture, Roeland Park  
Woolco, LenexaLABETTE COUNTY  
Pamida-Gibson, Parsons  
T. G. & Y., ParsonsLEAVENWORTH COUNTY  
Alco, Leavenworth  
Wal-Mart, LeavenworthLYON COUNTY  
David's, Emporia  
K mart, Emporia  
Woolco, EmporiaMcPHERSON COUNTY  
K mart, McPherson  
T. G. & Y., McPhersonMIAMI COUNTY  
Pamida Discount Center, Paola  
Wal-Mart, PaolaMONTGOMERY COUNTY  
Gibson's Discount Center, Coffeyville  
Gibson's Discount Center, Independence  
K mart, Independence  
T. G. & Y., Coffeyville  
T. G. & Y., Independence  
Wal-Mart, CoffeyvilleNEOSHO COUNTY  
Pamida-Gibson, Chanute  
Wal-Mart, ChanutePAWNEE COUNTY  
Alco, Larned

\* Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## KANSAS (Cont'd.)

**PRATT COUNTY**  
Alco, Pratt  
Gibson's Discount Center, Pratt

**RENO COUNTY**  
Alco, Hutchinson  
Alco, South Hutchinson  
Gibson's Discount Center, Hutchinson  
K mart, Hutchinson  
Skaggs Thrifty City, Hutchinson

**RILEY COUNTY**  
Alco Discount, Manhattan  
K mart, Manhattan  
Wal-Mart, Manhattan

**SALINE COUNTY**  
Alco Discount, Salina  
Gibson's Discount Center, Salina  
K mart, Salina  
Woolco, Salina

**SCOTT COUNTY**  
Gibson, Scott City

**SEDGWICK COUNTY**  
Davids, Wichita  
K mart, Wichita

T. G. & Y., Derby  
T. G. & Y., Wichita  
Woolco, Wichita

**SEWARD COUNTY**  
Alco, Liberal  
Gibson, Liberal  
K mart, Liberal

**SHAWNEE COUNTY**  
Alco, Topeka  
K mart, Topeka  
Richman Goldman, Topeka  
Skaggs Thrifty City, Topeka  
Woolco, Topeka

**SHERMAN COUNTY**  
Alco, Goodland  
Gibson's, Goodland  
T. G. & Y., Goodland

**SUMNER COUNTY**  
Pamida Discount Center, Wellington

**WYANDOTTE COUNTY**  
K mart, Kansas City  
Venture, Kansas City  
Woolco, Kansas City

## Alco Discount Stores, 401 Cottage

Telephone: Area Code 913-263-3350

## COMPANY PROFILE (SIC 53 21):

SALES: \$172,785,800 (1/31/80—Total Company)  
158,885,000 (Discount Department Stores)

TOTAL SELLING SQ. FT.: 2,365,000

SALES PER SQ. FT.: \$67.18

OWNERSHIP: Duckwall-Alco Stores, Inc.

TRADED: OTC

SYMBOL: DUCK (NASDAQ)

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Resident Buyer: Harold Cohen Associates, 1412 Broadway, New York City.

Headquarters Office of DUCKWALL-ALCO STORES, INC., general merchandise chain operating ALCO DISCOUNT STORES as follows:

COLORADO—Canon City, Colorado Springs (2), Commerce City, Fort Morgan, Loveland & Pueblo (2).

IOWA—Algona, Ankeny, Atlantic, Boone, Cherokee, Denison, Estherville,

Griener, Knoxville, Le Mars, Newton, Perry, Shenandoah, Storm Lake,

KANSAS—Abilene, Concordia, Dodge City, Garden City, Great Bend, Goodland,

Hays, Hutchinson, Junction City, Larned, Leavenworth, Liberal, Manhattan,

Newton, Olathe, Ottawa, Pratt, Salina, South Hutchinson & Topeka (3).

MINNESOTA—Austin, Fairmont, Marshall, Moorhead & Worthington,

NEBRASKA—Allamore, Beatrice, Columbus, Fremont, Gering, Kearney, McCook,

Norfolk, North Platte, Sidney & York.

NEW MEXICO—Roswell.

SOUTH DAKOTA—Yankton.

TEXAS—Pampa.

WYOMING—Gillette & Laramie.

All Depts. Company Operated including Ladies, Mens & Childrens  
Wear, Family Shoes, Domestic, Draperies, Candy, Notions, Piece  
Goods, Sewing Supplies, Health & Beauty Aids, Housewares, Furniture,  
China, Glassware, Cameras, Books, Stationery, Greeting Cards.

(Continued)

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## KANSAS (Cont'd.)

Key Units

## Alco Discount Stores (Continued)

Decorations, Crafts, Toys, Wheel Goods, Hardware, Paint, Lawn,  
Garden & Outdoor Supplies, Sporting Goods, Auto Accessories, Pets,  
Pet Supplies, TV, Appliances, Radio, Stereo, Records & Tapes.

A. L. DUCKWALL—Chairman of the Board.  
R. R. SOELTER—President.  
B. H. PAYNE—Senior Vice President, Operations.  
M. G. SHURSON—Senior Vice President, Merchandise.  
C. L. VERBLE—Vice President, Real Estate.  
GARY LOWRY—Vice President, Finance & Treasurer.  
JAMES SCHOENBECK—Vice President, Administration.  
LEONARD JOHNSEN—Vice President, Personnel.  
STEVE MARSH—Controller.  
CHARLES E. BOGAN—Secretary & Legal Counsel.  
LARRY MCGIVNEY—Director of Sales & Advertising.  
JOAN SULLIVAN—Director of Training.  
KATHLEEN LOVELACE—Traffic Manager.  
FRANK ECKERT—Auditor.  
DON HINTHORN—Store Planner, Security.  
DEL WOFFORD—Data Processing Manager.  
CECIL NIX—Property Maintenance Engineer.  
WILL ROGERS—SPD Fleet Manager.  
JOE CONLON—Warehouse Manager.  
GLEN SHANK—Merchandise Manager, Softlines.  
DALE MORRIS—Merchandising Manager, Hardlines.

## MERCHANDISING PERSONNEL

TONY TIRENDI—Buyer Ladies Apparel.  
ALLEN DAY—Buyer Shoes, Lingerie & Accessories.  
TOM SMITH—Buyer Hosiery, Girl's Apparel (4-6X, 7-14).  
Infants & Toddlers.  
KEN MANNING—Buyer Mens Apparel & Boys Apparel (3-7, 8-18).  
JERRY BARTOW—Buyer Domestic, Draperies & Piece Goods.  
BOB MEYSENBERG—Buyer Candy, Sewing Notions, Hand Crafts.  
Hair Goods, Notions, Tobacco, Horticulture & Pet Products.  
DEE HENKLE—Buyer Health & Beauty Aids.  
DAVID HAYES—Buyer Toys, Wheel Goods, Books, Paint, Lawn  
& Garden Accessories.  
JOHN ZUTAVERN—Senior Buyer Stationery, School &  
Office Supplies, Greeting Cards, Candles & Decorations.  
DAVE HUSCHER—Buyer Hardware & Sporting Goods.  
STAN ISSITT—Buyer Housewares, China & Glassware.  
RICHARD MILLNER—Buyer Photo, Kitchen & Personal Care  
Appliances, Music, Radio, TV, Records & Tapes.  
LOTT SMITH—Buyer Automotive & Electronics.

## Alco Discount Store, 1903 N. Buckeye

Abilene \*

Telephone: Area Code 913-263-1268

34,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES

DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed at headquarters.

B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

## K mart, 2013 N. Summit

Arkansas City \*

Telephone: Area Code 316-442-9400

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## KANSAS (Cont'd.)

- Gibson's Discount Center, Hwy. 14 N.** **Anthony** Key Data  
Telephone: Area Code 316-842-3725 67003  
22,000 ft. Branch Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTER, Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
FELTON M. ELLIOTT—Owner.
- Pamida Discount Center, Hwy. 59 & 73** **Atchison** \*  
Telephone: Area Code 913-267-5426 86002  
27,600 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Wal-Mart, 2900 Military Dr.** **Baxter Springs** \*  
Telephone: Area Code 316-856-2327 86713  
30,000 ft. Branch Discount Dept. Store Operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Pamida Discount Center, 615 W. Cherry** **Chanute** \*  
Telephone: Area Code 316-431-1920 86720  
27,100 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Wal-Mart, Hwy. 169 S.** **Chanute** \*  
Telephone: Area Code 316-431-0990 86720  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 1205 W. 8th St.** **Coffeyville** \*  
Telephone: Area Code 316-251-5680 87338  
25,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
OWEN C. CHAFFIN (at Dodge City)—President.  
HARRY UTZ—Store Manager.  
LESSEE  
Drugs—M & I PHARMACY
- T. G. & Y. Family Center, 910 Hall St.** **Coffeyville** \*  
Telephone: Area Code 316-251-7770 87337  
40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
H. L. HARRELL—Store Manager.
- Wal-Mart, 900 E. 8th St.** **Coffeyville** \*  
Telephone: Area Code 316-251-4230 87337  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## KANSAS (Cont'd.)

- Alco Discount Store, 1401 E. 6th St.** **Concordia** Key Data  
Telephone: Area Code 913-243-4492 88901  
30,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- T. G. & Y. Family Center, Lincoln & 17th Sts.** **Concordia** \*  
Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y. STORES CO., Oklahoma City, Okla.
- T. G. & Y. Family Center, 200 W. Greenway** **Derby** \*  
Telephone: Area Code 316-788-3715 87037  
40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
J. E. BRANSTETTER—Store Manager.
- Alco Discount Store, Hwy. 50 & Gary Ave.** **Dodge City** \*  
Telephone: Area Code 316-225-1386 87801  
40,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Chaffin, Inc., 310 W. Trail (Box 1516)** **Dodge City** ★ 25  
Telephone: Area Code 316-227-8121 87801  
Headquarters Office for chain of Discount Dept. Stores listed as GIBSON'S DISCOUNT CENTERS as follows:  
COLORADO—Canon City, Fort Morgan, Grand Junction, La Junta, LaMar, Montrose, Salida & Sterling.  
KANSAS—Coffeyville, Dodge City, Garden City, Goodland, Independence, Liberal, Scott City & Ulysses.  
NEBRASKA—Broken Bow, McCook, Ogalala, O'Neill & Scottsbluff.  
OKLAHOMA—Miami & Stillwater.  
SOUTH DAKOTA—Aberdeen & Mobridge.  
All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
OWEN CHAFFIN—President, Store Planning & Development.  
Construction Manager.  
BILL W. CHAFFIN—First Vice President & Merchandise Manager.  
GARY R. CHAFFIN—Second Vice President & General Manager.  
GEORGE TOMPKINS—Buyer Fixtures & Equipment.  
Maintenance Manager.  
MICK MCKINLEY—Advertising Manager, Buyer Health & Beauty Aids, Stationery.  
DON GASKILL—Buyer Ladies, Men's & Childrens Wear.  
Family Shoes, Linens & Domestic, Luggage.  
CHET HOUSE—Buyer Toys.  
BOB NAU—Buyer Sporting Goods, Jewelry & Records, Cameras.  
ESTEL STARR—Buyer Housewares, Appliances, TV & Radios.  
CLYDE SOBER—Buyer Hardware, Paint & Wallpaper.  
Auto Accessories, Tires.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## KANSAS (Cont'd.)

- Gibson's Discount Center.** Dodge City \*  
2810 Central St. (Drawer 818)  
Telephone: Area Code 316-227-8191  
44,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC.,  
Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.  
All Depts. Company Operated except Drugs, Executives and Merchandise  
lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
GEORGE TOMPKINS—Store Manager.  
LESSEE  
Drugs—MID WEST PHARMACY
- T. G. & Y. Family Center.** Dodge City \*  
1701 N. 14th St.  
Telephone: Area Code 316-225-2257  
50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Oklahoma City.  
N. T. HUNTZICKER—Store Manager.
- Pamida Discount Center.** El Dorado \*  
120 S. Vine St.  
Telephone: Area Code 316-321-8750  
18,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Wal-Mart, Central Ave. Village.** El Dorado \*  
Telephone: Area Code 316-321-9061  
50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- David's, Inc., W. Hwy. 50.** Emporia \*  
Telephone: Area Code 316-343-2100  
45,000 ft. Branch Discount Dept. Store operated by DAVID'S INC., Wichita, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Wichita.  
RICHARD CURTIS—Store Manager.
- K mart.** Emporia \*  
2727 W. Hwy. 50  
Telephone: Area Code 316-343-2777  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store.** Emporia \*  
1674 Industrial Blvd.  
Telephone: Area Code 316-343-2600  
98,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Wal-Mart, South Park Shopping Center.** Fort Scott \*  
Telephone: Area Code 316-223-5281  
40,000 ft. Branch Discount Dept. Store operated by WAL-MART, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

\* Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC. 1980

## KANSAS (Cont'd.)

- Alco Discount Store.** Garden City \*  
1401 E. Kansas Ave.  
Telephone: Area Code 316-275-4138  
52,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES,  
DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Gibson's Discount Center.** Garden City \*  
1303 Taylor Ave.  
Telephone: Area Code 316-276-8208  
32,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC.,  
Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.  
All Depts. Company Operated except Drugs, Executives and Merchandise  
lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
OWEN CHAFFIN (at Dodge City)—President.  
CLYDE SOBER—Store Manager.  
LESSEE  
Drugs—MID WEST PHARMACY
- K mart.** Garden City \*  
1210 Fleming  
Telephone: Area Code 316-275-4268  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Alco Discount Store.** Goodland \*  
1121 Main St.  
Telephone: Area Code 913-899-2305  
27,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES,  
DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Gibson's Discount Center.** Goodland \*  
18th & Cherry St. (Box 617)  
Telephone: Area Code 913-899-2381  
30,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC.,  
Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.  
All Depts. Company Operated except Drugs, Executives and  
Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed  
in Seagoville.  
OWEN CHAFFIN (at Dodge City)—President.  
REX MITCHELL—Store Manager.
- T. G. & Y. Family Center.** Goodland \*  
R. R. #1  
Projected Opening of Branch Discount Dept. Store to be operated by  
T. G. & Y. STORES CO., Oklahoma City, Okla.
- Alco Discount Store.** Great Bend \*  
4907-10th St.  
Telephone: Area Code 316-792-1331  
52,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES,  
DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

\* Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC. 1980

## KANSAS (Cont'd.)

- Gibson's Discount Center, 5320 W. 10th St.** **Great Bend** **Key Data**  
 Telephone: Area Code 316-792-2501 **87530**  
 38,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, Kansas City, Mo., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 GERALD E. STOCKTON (at Kansas City)—Owner.  
 JACK STEVENSON—Store Manager.  
 LESSEE (at this store)  
 Drugs—MEDI-SAVE
- K mart, 5520—10th St.** **Great Bend** **Key Data**  
 Telephone: Area Code 316-792-2191 **87530**  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 1721 24th St.** **Great Bend** **Key Data**  
 Telephone: Area Code 316-793-5411 **87530**  
 55,447 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
 E. C. DENNIS—Store Manager.
- Alco Discount Store, 2702 N. Vine St.** **Hays** **Key Data**  
 Telephone: Area Code 913-628-1095 **87601**  
 52,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES, DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.  
 LESSEE  
 Supermarket—ALLIED SUPERMARKET
- Gibson's Discount Center, 600 S. Main St. (Box 647)** **Hays** **Key Data**  
 Telephone: Area Code 913-625-6593 **87601**  
 18,000 ft. Branch Discount Dept. Store operated by GIBSON DISCOUNT CENTERS, Kansas City, Mo., franchised by GIBSON'S CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 G. E. STOCKTON (at Kansas City)—Owner.  
 DWIGHT HOOD—Store Manager.
- K mart, 2900 Broadway** **Hays** **Key Data**  
 Telephone: Area Code 913-628-2882 **87601**  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Tempo Stores, 2520 Vine** **Hays** **Key Data**  
 Telephone: Area Code 913-628-8245 **87601**  
 42,400 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif.  
 All Depts. Company Operated except Shoes, Executives, Merchandise Managers & Buyers listed in Burbank.  
 MARTIN H. MINOR (at Burbank)—Vice President.  
 A. LAMBORN—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## KANSAS (Cont'd.)

- Alco Discount Store, 414 E. 30th St.** **Hutchinson** **Key Data**  
 Telephone: Area Code 316-863-1134 **87501**  
 45,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES, DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated except Supermarkets, Executives and Merchandise Buyers listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Gibson's Discount Center, 1125 E. 4th St.** **Hutchinson** **Key Data**  
 Telephone: Area Code 316-863-1155 **87501**  
 31,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JULES HULTGREN—Store Manager.
- K mart, 1320 E. Thirteenth Ave.** **Hutchinson** **Key Data**  
 Telephone: Area Code 316-863-7651 **87501**  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Skaggs Thrifty City, 401 E. 4th St.** **Hutchinson** **Key Data**  
 Telephone: Area Code 316-863-2101 **87501**  
 51,000 ft. Branch Discount Store operated by SKAGGS COMPANIES, Salt Lake City, Utah.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Salt Lake City.  
 ROBERT BENEDICT (at Salt Lake City)—Senior Vice President, Area Manager.
- Gibson's Discount Center, 801 W. Chestnut St.** **Independence** **Key Data**  
 Telephone: Area Code 316-331-1961 **87301**  
 18,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 OWEN CHAFFIN (at Dodge City)—President.  
 GARY TATUM—Store Manager.
- K mart, 2505 W. Main St.** **Independence** **Key Data**  
 Telephone: Area Code 316-331-1100 **87301**  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 3000 W. Laurel St.** **Independence** **Key Data**  
 Telephone: Area Code 316-331-6110 **87301**  
 40,089 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
 C. E. FANN, JR.—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## KANSAS (Cont'd.)

- T. G. & Y. Family Center, 702 N. State** **Iola** **Key** **Units**  
 Telephone: Area Code 316-365-5135 **88749**  
 40,492 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 R. L. STRAHL—Store Manager.
- Alco Discount Store, 920 W. Sixth St.** **Junction City** **\***  
 Telephone: Area Code 913-762-2934 **88441**  
 15,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
 DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in  
 Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Gibson's Discount Center, 353 Grant Ave. (Box 825)** **Junction City** **\***  
 Telephone: Area Code 913-238-3151 **88441**  
 78,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Lawrence, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 P. C. EGBERT & RICHARD SMITH (at Lawrence)—Partners.  
 KENNETH FAHEY—Store Manager.  
 LESSEE (at this store)  
 Drugs—GIBSON PHARMACY
- Wal-Mart, US 77 Business Rte.** **Junction City** **\***  
 Telephone: Area Code 913-238-1133 **88441**  
 30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- K mart, 7836 State Ave.** **Kansas City** **▲**  
 Telephone: Area Code 913-298-1434 **88112**  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Venture, 4301 State Ave.** **Kansas City** **▲**  
 Telephone: Area Code 913-371-5252 **88102**  
 161,000 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
 St. Ann, Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- Woolco Dept. Store, Plaza West** **Kansas City** **▲**  
 Telephone: Area Code 913-334-1201 **88103**  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## KANSAS (Cont'd.)

- Alco Discount Store, 620 N. Broadway** **Larned** **◆**  
 Telephone: Area Code 316-285-2158 **87556**  
 27,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
 DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Gibson's Discount Center, 2525 Iowa** **Lawrence** **★** **3**  
 Telephone: Area Code 913-842-7810 **88044**  
 73,000 ft. Discount Dept. Store with branches listed in Junction City  
 & Olathe, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 P. C. EGBERT & RICHARD SMITH—Partners.  
 ARTHUR J. CROMER—Store Manager.  
 LESSEE (at this store)  
 Drugs—GIBSON DISCOUNT PHARMACY
- K mart, 3106 Iowa** **Lawrence** **■**  
 Telephone: Area Code 913-841-3700 **88044**  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Alco Discount Store, 2916 S. 4th St. Trfwy.** **Leavenworth** **\***  
 Telephone: Area Code 913-651-5100 **88048**  
 45,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
 DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Wal-Mart, 1920 Spruce** **Leavenworth** **\***  
 Telephone: Area Code 913-651-2700 **88048**  
 51,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Woolco Dept. Store, Orchard Corners Shopping Center** **Lenexa** **▲**  
 Telephone: Area Code 816-888-7801 **88215**  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Alco Discount Store, 1417 N. Kansas Ave.** **Liberal** **\***  
 Telephone: Area Code 316-624-1931 **87901**  
 52,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
 DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 listed in Abilene.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## KANSAS (Cont'd.)

- Gibson's Discount Center, 920 S. Kansas** Liberal •  
 Telephone: Area Code 316-624-1631 67901  
 33,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC.,  
 Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 OWEN CHAFFIN (at Dodge City)—President.  
 EARL FLANIGAN—Store Manager.  
 LESSEE  
 Drugs—MID WEST PHARMACIES
- K mart, 1030 S. Kansas** Liberal •  
 Telephone: Area Code 316-624-1151 67901  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Alco Discount Store, 3007 Anderson** Manhattan •  
 Telephone: Area Code 913-537-2433 66502  
 55,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
 DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- K mart, 401 E. Poyntz** Manhattan •  
 Telephone: Area Code 913-776-4026 66502  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, Highway K-177 & U.S. 24** Manhattan •  
 Telephone: Area Code 913-776-4897 66502  
 60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JOHN L. SULLIVAN (at New York)—President.
- K mart, 1330 N. Main St.** McPherson •  
 Telephone: Area Code 316-241-0171 67460  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 1337 W. Kansas** McPherson •  
 Telephone: Area Code 316-241-6011 67460  
 45,088 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 I. P. GREISCHAR—Store Manager.
- K mart, 8703 63rd St. W.** Merriam •  
 Telephone: Area Code 913-236-6205 66202  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## KANSAS (Cont'd.)

- Alco Discount Store, 2300 Anderson Ave.** Newton •  
 Telephone: Area Code 316-283-7600 67114  
 47,500 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES,  
 DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated except Supermarket. Executives and  
 Merchandise Buyers listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.  
 LESSEE  
 Supermarket—ASSOCIATED GROCERS
- Gibson's Discount Center, 401 Meridian** Newton •  
 Telephone: Area Code 316-283-7653 67114  
 44,000 ft. Branch Discount Dept. Store franchised by GIBSON'S DISCOUNT  
 CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Seagoville.  
 ARLIS GOODRICK—Store Manager.
- K mart, 1801 W. 1st St.** Newton •  
 Telephone: Area Code 316-283-8870 67114  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Alco Discount Store, 1225 E. Santa Fe** Olathe •  
 Telephone: Area Code 913-782-4151 66061  
 52,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
 DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise  
 Buyers listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Gibson's Discount Center, 806 Hwy. 56 W.** Olathe •  
 Telephone: Area Code 913-782-4112 66061  
 72,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Lawrence, Kans., franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 P. C. EGBERT & RICHARD SMITH (at Lawrence)—Partners  
 JESSE WATKINS—Store Manager.  
 LESSEE  
 Drugs—GIBSON'S DISCOUNT PHARMACY
- K mart, 2000 E. Santa Fe** Olathe •  
 Telephone: Area Code 913-782-8080 66061  
 64,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Alco Discount Store, 1418 S. Main St.** Ottawa •  
 Telephone: Area Code 913-242-3811 66067  
 40,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
 DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise  
 Buyers listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## KANSAS (Cont'd.)

- Pamida Discount Center, 1 S. Hwy. 59** Ottawa  
Telephone: Area Code 913-243-5579 66087  
28,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 9401 Metcalf Ave.** Overland Park  
Telephone: Area Code 913-381-7300 66212  
171,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Marshall's, 95th & Metcalf** Overland Park  
Telephone: Area Code 913-383-3837 66212  
30,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- T. G. & Y. Family Center, 9750 W. 87th St.** Overland Park  
Telephone: Area Code 913-649-2297 66212  
39,550 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
S. P. ROELLCHEN—Store Manager.
- Venture, 9600 Metcalf** Overland Park  
Telephone: Area Code 913-383-1000 66212  
161,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann, Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in St. Ann.  
PHILIP G. OTTO (at St. Ann)—Executive Vice President, Finance & Operations.
- Pamida Discount Center, 1016 N. Silver** Paola  
Telephone: Area Code 913-294-5371 66071  
17,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Wal-Mart, Baptiste Dr. at Hospital Dr.** Paola  
Telephone: Area Code 913-294-5400 66071  
43,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Pamida Discount Center, 300 Main St.** Parsons  
Telephone: Area Code 316-421-6930 67357  
31,900 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## KANSAS (Cont'd.)

- T. G. & Y. Family Center, 2020 Main St.** Parsons  
Telephone: Area Code 316-421-0180 67357  
40,080 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Oklahoma.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
G. A. AUSTIN—Store Manager.
- Pamida Discount Center, 3001 Broadway** Pittsburg  
Telephone: Area Code 316-231-7240 66762  
13,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Wal-Mart, Hwy 69 North** Pittsburg  
Telephone: Area Code 316-232-1740 66762  
80,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Alco Discount Store, 115 S. Jackson** Pratt  
Telephone: Area Code 316-672-6433 67124  
32,700 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES, DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Gibson's Discount Center, E. Hwy. 54** Pratt  
Telephone: Area Code 316-672-5674 67124  
24,000 ft. Branch Discount Dept. Store operated by G. E. STOCKTON, INC., Kansas City, Mo., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.  
All Depts. Company Operated except Drugs. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.  
G. E. STOCKTON (at Kansas City)—President.  
JERRY MCCALLA—Store Manager.
- Venture, 4950 Roe Blvd.** Roeland Park  
Telephone: Area Code 913-384-5050 66206  
72,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann, Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in St. Louis.  
PHILIP G. OTTO (at St. Ann)—Executive Vice President, Finance & Operations.
- Alco Discount Store, 1820 S. 9th St.** Salina  
Telephone: Area Code 913-827-5525 67401  
70,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES, DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Gibson's Discount Center, 321 S. Broadway** Salina  
Telephone: Area Code 913-827-4474 67401  
78,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Oklahoma City, Okla., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.

(Continued)

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## KANSAS (Cont'd.)

## Gibson's Discount Center (Continued)

All Depts. Company Operated except Pharmacy, Executives and Merchandise Buyers for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 ROY R. LOVE (at Oklahoma City)—President.  
 DON COMMERFORD—Store Manager.  
 LESSEE (at this store)  
 Drug—RIEGER/MEDI-SAVE

## K mart, 400 S. Broadway

Telephone: Area Code 913—825-1591  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Woolco Dept. Store, Mid-State Mall

Telephone: Area Code 913—825-1581  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

## Gibson's Discount Center, S. Hwy. 83

Telephone: Area Code 316—872-5325  
 27,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS listed in Seagoville.  
 OWEN CHAFFIN (at Dodge City)—President.

## T. G. &amp; Y. Family Center, 11215 W. 64th St.

Telephone: Area Code 913—831-0100  
 84,950 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City, Okla.  
 R. W. KELLY—Store Manager.

## Alco Discount Store, 401 N. Main

Telephone: Area Code 316—669-8101  
 40,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

## Alco Discount Store, 2009 E. 29th St.

Telephone: Area Code 913—267-3890  
 52,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

## Alco Discount Store, 2000 N. Topeka Ave.

Telephone: Area Code 913—357-6211  
 52,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## KANSAS (Cont'd.)

## Alco Discount Store, 5001 W. 29th St.

Telephone: Area Code 913—273-4180  
 34,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

## K mart, 1135 SW Wanamaker Rd.

Telephone: Area Code 913—272-9361  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 240 E. 29th St.

Telephone: Area Code 913—272-9361  
 102,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Richman Gorman Store, 3245 Topeka Ave.

Telephone: Area Code 913—266-3500  
 30,000 ft. Branch Promotional Dept. Store operated by RICHMAN GORDMAN STORES, Omaha, Nebr.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Omaha.  
 DAN GORDMAN (at Omaha)—President.

## Skaggs Thrifty City, 115 W. 29th St.

Telephone: Area Code 913—354-7771  
 75,000 ft. Branch Discount Store operated by SKAGGS COMPANIES, Salt Lake City, Utah.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Salt Lake City.  
 ROBERT BENEDICT (at Salt Lake City)—Senior Vice President, Area Manager.

## Woolco Dept. Store, Fairlawn Plaza

Telephone: Area Code 913—272-4712  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

## Gibson's Discount Center, Hwy. 160 East

Telephone: Area Code 316—356-3080  
 14,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 OWEN CHAFFIN (at Dodge City)—President.  
 DONALD L. GASKILL—Store Manager.

## Pamida Discount Center, E. Hwy. 60

Telephone: Area Code 316—326-5956  
 24,800 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## KANSAS (Cont'd.)

David's, Inc., 303 S. Greenwich Rd. (Box 18008)

Wichita  
87218Key  
★  
7Telephone: Area Code 316-885-8211  
COMPANY PROFILE (SIC 53 21):

SALES: \$59,000,000 (1979 Estimated)

TOTAL SELLING SQ. FT.: 360,000

SALES PER SELLING SQ. FT.: \$163.88

OWNERSHIP: MFY Industries, Inc.

TRADED: OTC

SYMBOL: MFY (NASDAQ)

SOURCES: Annual Reports, 10-Ks, DSN and BGI

85,000 ft. Discount Dept. Store and Headquarters Office with branch stores listed as DAVID'S in Emporia &amp; Wichita (4), Kans. &amp; OERTLE'S in Tulsa, Okla.

All Depts. Company Operated including Ladies, Mens &amp; Childrens Wear.

Appliances, Housewares, Automotive, Hardware, Sporting Goods,

Records, Cameras, Major Appliances, Shoes, Domestic, Health &amp;

Beauty Aids, Jewelry, Books, Cards, Tobacco, Supermarket, Juvenile

Furniture, Toys, Lawn &amp; Garden.

DANIEL J. TAYLOR—President.

MIKE DART—Vice President, Sales Promotion Manager and Construction Manager.

GENE FRIEDMAN—Treasurer.

KEN MCGEE—Operations Manager.

BILL JABARA—Advertising Manager.

R. L. RUST—Merchandise Manager-Hard Goods.

PHILIP ZEMELMAN—Buyer Ladies Wear.

LARRY SUTHERLAND—Buyer Ladies' Clothing, Domestic.

LARRY SUTHERLAND—Buyer Infants &amp; Childrens Wear, Domestic.

GARRELL DOMBAUGH—Buyer-Jewelry, Books and Cards, Tobacco.

RICK KOEPSAL—Buyer-Health &amp; Beauty Aids.

JOE GOLDYN—Buyer Toys, Lawn &amp; Garden.

JIM OLLENBURGER—Buyer-Supermarket.

MIKE MASSAGLIA—Buyer-Sporting Goods.

VERN ORNDORFF—Buyer-Automotive and Hardware.

GREG HAMMOND—Buyer Small Appliances &amp; Housewares.

FRAN CEMER—Buyer Hardware.

DAN MARTINEZ—Buyer-Records, Cameras, Major Appliances.

David's, Inc., 2487 S. Seneca

Wichita  
87217

Telephone: Area Code 316-265-4201

35,000 ft. Branch Discount Dept. Store operated by DAVID'S INCORPORATED, Wichita, Kans.

All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.

PAUL TURNER—Store Manager.

David's, Inc., 21st &amp; Amidon

Wichita  
87203

Telephone: Area Code 316-838-7761

50,000 ft. Branch Discount Dept. Store operated by DAVID'S, INC., Wichita, Kans.

All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.

BILL JACKSON—Store Manager.

David's, Inc., 3804 W. Douglas

Wichita  
87203

Telephone: Area Code 316-943-1257

20,000 ft. Branch Discount Dept. Store operated by DAVID'S, INC., Wichita, Kans.

All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.

MARGARET OLIPHANT—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ◆ 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## KANSAS (Cont'd.)

David's, Inc., 1410 S. Glendale (Parklane Plaza)

Wichita  
87218Key  
◆  
Units

Telephone: Area Code 316-885-0301

30,000 ft. Branch Discount Dept. Store operated by DAVID'S INCORPORATED,

Wichita, Kans.

All Depts. Company Operated. Executives and Merchandise Buyers

listed at headquarters.

JEFF BROOKHAUSER—Store Manager.

K mart, 4200 W. Kellogg

Wichita  
87208

Telephone: Area Code 316-942-7438

110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Depts. and Leased Depts. with names of

Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

K mart, 8600 E. Kellogg

Wichita  
87207

Telephone: Area Code 316 MU 5-2341

110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

K mart, 4830 S. Broadway

Wichita  
87216

Telephone: Area Code 316-522-4751

44,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

K mart, 5010 E. 21st St. N.

Wichita  
87208

Telephone: Area Code 316-883-8561

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

T. G. &amp; Y. Family Center, 6229 N. Broadway

Wichita  
87219

Telephone: Area Code 316-744-0466

75,517 ft. Branch Discount Dept. Store operated by T. G. &amp; Y. STORES CO.,

Oklahoma City, Okla.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City, Okla.

R. K. GRIER—Store Manager.

T. G. &amp; Y. Family Center, 245 E. 47th St. S.

Wichita  
87216

Telephone: Area Code 316-522-1571

73,528 ft. Branch Discount Store operated by T. G. &amp; Y. STORES CO.,

Oklahoma City, Okla.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City, Okla.

W. TRAVAILLE—Store Manager.

T. G. &amp; Y. Family Center, 1919 E. Pawnee

Wichita  
87211

Telephone: Area Code 316-263-0138

82,860 ft. Branch Discount Store operated by T. G. &amp; Y. STORES CO.,

Oklahoma City, Okla.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City, Okla.

M. R. MARSHALL—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ◆ 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## KANSAS (Cont'd.)

- T. G. & Y. Family Center, 600 S. Tyler Rd.** Wichita 87208  
 Telephone: Area Code 316-722-8226  
 60,617 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City, Okla.  
 R. M. HAMPTON—Store Manager.
- T. G. & Y. Family Center, 1902 W. 21st St.** Wichita 87208  
 Telephone: Area Code 316-832-0283  
 50,067 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City, Okla.  
 S. FRAZIER—Store Manager.
- T. G. & Y. Family Center, 3100 S. Meridan** Wichita 87217  
 Telephone: Area Code 316-943-2303  
 50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 P. J. SMITH—Store Manager.
- T. G. & Y. Family Center, 9609 E. Kellog, Suite 60** Wichita 87207  
 Telephone: Area Code 316-681-3052  
 8,0067 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 T. R. ODEGARD—Store Manager.
- Woolco Dept. Store, Pawnee Plaza #200** Wichita 87211  
 Telephone: Area Code 316-265-9521  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, 401 Marina Lakes Shopping Center** Wichita 87203  
 Telephone: Area Code 316-838-9151  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Pamida Discount Center, Hwy. 77 & Pike St.** Winfield 87156  
 Telephone: Area Code 316-221-4540  
 30,100 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## KENTUCKY

This is the listing of the discount stores and company offices in Kentucky arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

- BARREN COUNTY**  
 Big E. Glasgow  
 Heck's Glasgow  
 K mart, Glasgow
- BELL COUNTY**  
 Big E. Middlesboro
- BOONE COUNTY**  
 Gold Circle, Florence  
 Kirk's Bargain City, Florence
- BOYD COUNTY**  
 Heck's Ashland  
 Hills, Ashland  
 K mart, Ashland  
 Murphy's Mart, Ashland  
 Woolco, Ashland
- BOYLE COUNTY**  
 Big E. Danville  
 Heck's, Danville
- BREATHITT COUNTY**  
 Maloney's, Jackson
- CALDWELL COUNTY**  
 Wal-Mart, Princeton
- CALLOWAY COUNTY**  
 Big E. Murray  
 K mart, Murray
- CAMPBELL COUNTY**  
 K mart, Newport  
 Ontario, Newport  
 Rink's, Bellevue
- CARTER COUNTY**  
 Maloney's, Grayson  
 Maloney's, Olive Hill
- CHRISTIAN COUNTY**  
 Big E. Hopkinsville  
 Mr. Wiggs, Hopkinsville
- CLARK COUNTY**  
 Big E. Winchester
- DAVENS COUNTY**  
 Big E. Owensboro  
 K mart, Owensboro  
 King's Dept. Store, Owensboro  
 Mr. Wiggs, Owensboro  
 Woolco, Owensboro
- ESTILL COUNTY**  
 Maloney's, Irvine
- FAYETTE COUNTY**  
 Consolidated Sales, Lexington  
 Gold Circle, Lexington  
 Hills, Lexington
- FLOYD COUNTY**  
 Heck's, Prestonsburg  
 Maloney's, Prestonsburg
- FRANKLIN COUNTY**  
 Big E. Frankfort  
 Heck's, Frankfort  
 K mart, Frankfort
- FULTON COUNTY**  
 Wal-Mart, Fulton
- GRAVES COUNTY**  
 Big E. Mayfield  
 Gibson's, Mayfield  
 K mart, Mayfield
- GREENUP COUNTY**  
 Heck's, Russell
- HARDIN COUNTY**  
 Big E. Elizabethtown  
 K mart, Elizabethtown  
 K mart, Radcliff  
 Murphy's Mart, Radcliff
- HARRISON COUNTY**  
 Howard, Cynthiana
- HENDERSON COUNTY**  
 Big E. Henderson  
 Cook's, Henderson
- HOPKIN'S COUNTY**  
 Big E Super Save Dept Store,  
 Madisonville  
 K mart, Madisonville
- JEFFERSON COUNTY**  
 Ayr-Way, Jeffersonton  
 Ayr-Way, Louisville  
 Consolidated Sales, Louisville  
 Consolidated Sales Co., St. Matthews  
 Consolidated Sales, Okaloosa  
 Consolidated Sales, Valley Station  
 Cook's, Louisville  
 K mart, Louisville  
 Magic Mart, South Williamson  
 Maloney's, South Williamson  
 Value City, Louisville  
 Woolco, Louisville  
 Zayre, Louisville
- JESSAMINE COUNTY**  
 K mart, Nicholasville
- JOHNSON COUNTY**  
 Murphy's Mart, Paintsville  
 T. G. & Y., Paintsville

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## KENTUCKY (Cont'd.)

## KENTON COUNTY

K mart, Erlanger  
K mart, Fort Mitchell  
Rink's, Fort Mitchell  
Twins Fair, Covington  
Value City, Covington  
Van Leunens, Erlanger  
Zayre, Covington

## LAUREL COUNTY

Heck's, London  
T. G. & Y., London

## LAWRENCE COUNTY

Heck's, Louisa

## LETCHER COUNTY

Gibson's, Whitesburg  
Maloney's, Whitesburg

## LOGAN COUNTY

Big K, Russellville

## MADISON COUNTY

Big K, Richmond  
Heck's, Berea  
Heck's, Richmond  
K mart, Richmond

## MARION COUNTY

Heck's, Lebanon

## MARTIN COUNTY

Maloney's, Inez

## MARSHALL COUNTY

Wal-Mart, Benton

## MASON COUNTY

Heck's, Maysville

## McCRACKEN COUNTY

Big K, Paducah  
K mart, Paducah  
Uncle Lee's, Paducah  
Woolco, Paducah

## MONTGOMERY COUNTY

Heck's, Mt. Sterling  
Maloney Enterprises, Mount Sterling  
Maloney's, Mount Sterling

## MORGAN COUNTY

Maloney's, West Liberty

## NELSON COUNTY

Big K, Bardstown  
T. G. & Y., Bardstown

## OLDHAM COUNTY

T. G. & Y., La Grange

## PERRY COUNTY

K mart, Hazard  
Magic Mart, Hazard  
Maloney's, Hazard

## PIKE COUNTY

Gibson's, Pikeville  
K mart, Pikeville  
Magic Mart, Pikeville  
Murphy's Mart, Pikeville

## PULASKI COUNTY

Big K, Somerset  
K mart, Somerset

## ROWAN COUNTY

Heck's, Morehead  
Maloney's, Morehead

## SIMPSON COUNTY

Big K, Franklin

## TAYLOR COUNTY

Big K, Campbellsville  
K mart, Campbellsville

## UNION COUNTY

Wal-Mart, Morganfield

## WARREN COUNTY

Big K, Bowling Green  
Gibson's Discount Center, Bowling Green  
K mart, Bowling Green  
Kings, Bowling Green  
Woolco, Bowling Green

## WAYNE COUNTY

Howard's, Monticello

## WHITLEY COUNTY

Heck's, Williamsburg  
Howard's, Corbin  
K mart, Corbin  
T. G. & Y., Williamsburg

Heck's, 3505 Winchester Ave.

Telephone: Area Code 806-325-4612

40,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.

All Depts. Company Operated, Executives listed in Charleston &

Merchandise Buyers listed in Nitro, W. Va.

JOE WEEKLEY—Store Manager.

DENNIS CLARK—Assistant Store Manager.

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

◆ 30,000-60,000 ft

♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

Hills Dept. Store, Ashland Plaza, Rte. 23 & Nolte Rd.

Ashland

Key Date

Telephone: Area Code 606-325-8431

41101

73,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,

Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.

HERBERT H. GOLDBERGER (at Canton)—President.

I mart, Greenup Mall - Diederich Blvd.

Ashland

Telephone: Area Code 606-325-8487

41101

18,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Murphy's Mart, US 23 & Diederich Blvd.

Ashland

Telephone: Area Code 606-325-4664

41101

80,800 ft. Branch Promotional Mass Merchandising Store operated by

G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.

C. H. LITTLE (at McKeesport)—President.

Woolco Dept. Store, Midtown Shopping Center

Ashland

Telephone: Area Code 606-325-8491

41101

90,000 ft. Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH

CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

Big K Dept. Store, Hwy. 150 E.

Bardstown

Telephone: Area Code 502-348-9154

40004

54,600 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.

Nashville, Tenn.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.

D. D. FOSTER—Store Manager.

T. G. & Y. Family Center, 225 Kentucky Home Square

Bardstown

Telephone: Area Code 502-348-4053

40004

40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.

Oklahoma City, Okla.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.

R. L. YOUNG—Store Manager.

Rink's Bargain City, 15-6th St.

Bellevue

Telephone: Area Code 606-291-2480

41073

100,000 ft. Branch Discount Dept. Store operated by WASHINGTON

DISTRIBUTORS, INC., Toledo, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.

A. APPELBAUM—Store Manager.

Wal-Mart, U.S. 461 S.

Benton

Telephone: Area Code 502-527-1421

42045

30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES,

INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

◆ 30,000-60,000 ft

♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

## Heck's, I-75 &amp; Rte. 21

Telephone: Area Code 606-986-9313

43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.

All Depts. Company Operated. Executives listed in Charleston and

Merchandise Buyers listed in Nitro, W. Va.

LARRY MILLARD—Store Manager.

FLOYD TAYLOR—Assistant Store Manager.

## Big K Dept. Store, 2347 Nashville Rd.

Telephone: Area Code 502-842-6146

60,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,

Nashville, Tenn.

All Depts. Company Operated except Shoes. Executives and

Merchandise Buyers listed in Nashville.

NORMAN TAYLOR—Store Manager.

LESSEE

Shoes—MORSE SHOE CO.

## Cuzzin Jack's Discount Store.

Hwy. 68 W. (Box 537)

Telephone: Area Code 502-781-4574

30,000 ft. Discount Dept. Store.

All Depts. Company Operated including Ladies, Mens &amp; Childrens Wear.

Family Shoes, Linens, Domestic, Floor Coverings, Housewares, Hardware.

Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drugs, Jewelry.

Records, Appliances, TV, Radios, Auto Accessories &amp; Luggage.

FRED MEAGHER—President, Advertising Manager &amp; Buyer

GARY MEAGHER—Vice President, Buyer Automotive, Sporting Goods,

Hardware &amp; Paints.

EDITH MEAGHER—Treasurer &amp; Buyer Housewares, Health &amp;

Beauty Aids.

## Gibson's Discount Center, 31 N. Hwy. W.

Telephone: Area Code 502-843-3605

24,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT

CENTER, El Dorado, Ark. franchised by GIBSON'S DISCOUNT CENTERS,

Seagoville, Tex.

All Depts. Company Operated. Executives and Merchandise Buyers for

GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

W. E. LUTTBELL (at El Dorado)—President.

WORLEY MILLARD—Store Manager.

## K mart, Fairview Shopping Center

Telephone: Area Code 502-781-8508

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Kings Dept. Store, 1751 Scottsville Rd.

Telephone: Area Code 502-781-4822

60,000 ft. Branch Discount Dept. Store operated by KINGS DEPT. STORES,

Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Woolco Dept. Store, 2734 Bowling Green Mall

Telephone: Area Code 502-842-0345

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of

F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

♦ under 20,000 ft

© BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

Key Data

## K Dept. Store.

Central Shopping Center (Box 400)

Telephone: Area Code 502-465-6646

35,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,

Nashville, Tenn.

All Depts. Company Operated except Shoes. Executives and Merchandise

Buyers listed in Nashville.

FLOYD LUMPKINS—Store Manager.

LESSEE

Shoes—MORSE SHOE CO.

## K mart, Elmhurst Plaza, E. Broadway

Telephone: Area Code 502-465-4173

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Howard's Discount Center, Cumberland Falls Hwy. &amp;

Bacon Ave.

Telephone: Area Code 606-528-7751

30,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT

STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy. Executives and Merchandise

Buyers listed in Monroe.

DON LIGHT—Store Manager.

## K mart, U. S. 25 E. (Box H)

Telephone: Area Code 606-528-0651

55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Twin Fair, 3901 Winston Ave.

Telephone: Area Code 606-491-1630

60,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS,

INC., West Seneca, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in West Seneca.

MICHAEL DALTON—Store Manager.

## Value City, 4293 Winston Ave.

Telephone: Area Code 606-491-6500

180,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S

Columbus, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Columbus.

JOE BURNS—Store Manager.

## Zayre, 1949 Dixie Hwy.

Telephone: Area Code 806-341-3471

60,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,

Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Framingham.

THOMAS CRAIG—Store Manager.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

♦ under 20,000 ft

© BUSINESS GUIDES, INC., 1980



## KENTUCKY (Cont'd.)

- Howard's Discount Center, US 27 South** Cynthiana <sup>Key</sup> 41031  
 Telephone: Area Code 606-234-4324  
 29,000 ft. Branch Discount Dept. Store operated by HOWARD BROS.  
 DISCOUNT STORES, INC., Texarkana, Tex.  
 All Depts. Company Operated except Pharmacy, Executives and Merchandise  
 Buyers listed in Monroe.  
 RICHARD WILKINSON—Store Manager.
- Big K Dept. Store,** Danville <sup>Key</sup> 40422  
 Danville Square Shopping Center  
 Telephone: Area Code 606-236-9550  
 40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Lines listed in Nashville.  
 HAROLD F. GREEN—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Heck's 997 Hustonville Rd.** Danville <sup>Key</sup> 40422  
 Telephone: Area Code 606-236-6800  
 45,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated, Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 WILLIAM BOLLEY—Store Manager.  
 DENNIS HOLMAN—Assistant Store Manager.
- K mart, 3071 Dixie Hwy.** Edgewood <sup>Key</sup> 41053  
 Telephone: Area Code 606-331-7080  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store, Elizabethtown Plaza** Elizabethtown <sup>Key</sup> 42701  
 Telephone: Area Code 502-769-5961  
 60,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in Nashville.  
 TONY COATS—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- K mart, 916 N. Mulberry** Elizabethtown <sup>Key</sup> 42701  
 Telephone: Area Code 502-769-3396  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Van Leunens, 3135 Dixie Hwy.** Erlanger <sup>Key</sup> 41018  
 Telephone: Area Code 606-341-1111  
 66,000 ft. Branch Discount Dept. Store operated by VAN LEUNEN'S, INC.,  
 Cincinnati, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Cincinnati.  
 DAN SEBASTIAN—Store Manager.  
 LESSEES  
 Supermarket—FOOD MART

\* headquarters    ▲ over 100,000 ft    ■ 50,000-100,000 ft    • 30,000-50,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

- Gold Circle, 8040 Kentucky Hwy. 18** Florence <sup>Key</sup> 41043  
 Telephone: Area Code 806-371-7680  
 100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE,  
 Worthington, Ohio.  
 All Depts. Company Operated except Supermarket, Executives and  
 Merchandise Buyers listed in Worthington.  
 JACK DOYLE (at Worthington)—Senior Vice President,  
 Store Operations.
- Rink's Bargain City, Price Pike & Turfway Rd.** Florence <sup>Key</sup> 41042  
 Telephone: Area Code 806-371-1350  
 33,000 ft. Branch Discount Dept. Store operated by WASHINGTON  
 DISTRIBUTORS, INC., Toledo, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Cincinnati.  
 C. ALBERS—Store Manager.
- K mart, 3071 Dixie Hwy.** Fort Mitchell <sup>Key</sup> 41017  
 Projected Opening of 84,000 ft. Branch Discount Dept. Store to be operated by  
 K MART CORP., Troy, Mich.
- Rink's Bargain City, 2170 Dixie Hwy.** Fort Mitchell <sup>Key</sup> 41017  
 Telephone: Area Code 806-331-6600  
 50,000 ft. Branch Discount Dept. Store operated by WASHINGTON  
 DISTRIBUTORS, INC., Toledo, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Toledo.  
 C. CORBIN—Store Manager.
- Big K Dept. Store, Hwy. 127** Frankfort <sup>Key</sup> 40601  
 Telephone: Area Code 502-223-2066  
 60,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executive and  
 Merchandise Buyers listed in Nashville.  
 DAVID CHRISTIAN—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Heck's, 801 Schenkel La.** Frankfort <sup>Key</sup> 40601  
 Telephone: Area Code 502-695-5733  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated, Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 JESSE MALES—Store Manager.  
 I. C. PAYTON—Assistant Store Manager.
- K mart, U.S. 127 S.** Frankfort <sup>Key</sup> 40601  
 Telephone: Area Code 502-875-5970  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store, Hwy. 31W.** Franklin <sup>Key</sup> 42134  
 Telephone: Area Code 502-586-8891  
 60,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in Nashville.  
 RUSSELL ALLEN—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 50,000-100,000 ft    • 30,000-50,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

## Wal-Mart 45 By-Pass

Telephone: Area Code 502-472-1426  
32,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Fulton  
42041

## Big K Dept. Store, U.S. 31 E. By-Pass

Telephone: Area Code 502-851-6781  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
HOWARD MOORE—Store Manager.  
LESSEE  
Shoes—MORSE SHOE CO.

Glasgow  
42141

## Heck's, Cleveland Ave.

Telephone: Area Code 502-651-9114  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and Merchandise Buyers listed in Nitro, W. Va.  
MARK HENDERSON—Store Manager.

Glasgow  
42141

## K mart, 926 Happy Valley Rd.

Telephone: Area Code 502-651-8763  
40,000 ft. Branch Discount Dept. Store operated by K MART DIVISION of S. S. KRESGE CO., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Glasgow  
42141

## Maloney's Discount Dept. Store, State Hwy. 7

Telephone: Unpublished  
22,000 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES, INC., Mount Sterling, Ky.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Mount Sterling.  
DENIS BLACKWELDER (at Mt. Sterling)—Operations Supervisor.

Grayson  
41143

## K mart, Airport Gardens

Telephone: Area Code 606-439-2375  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Hazard  
41701

## Maloney's Discount Dept. Store, Allais Rd.

Telephone: Unpublished  
20,000 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES, INC., Mount Sterling, Ky.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Mount Sterling, Ky.  
DENIS BLACKWELDER (at Mt. Sterling)—Operations Supervisor.

Hazard  
41701

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

## Magic Mart, Lothair

Telephone: Area Code 606-438-2028  
40,000 ft. Branch Discount Dept. Store operated by AMMAR'S, INC., Bluefield, Va.  
All Depts. Company Operated. Executives and Merchandise Lines listed in Bluefield.  
JAMES ALTIZER—Store Manager.

Hazard  
41701

## Big K Dept. Store, Hwy. 41 N.

Telephone: Area Code 502-826-3200  
60,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
GERALD BROWN—Store Manager.  
LESSEE  
Shoes—MORSE SHOE CO.

Henderson  
42420

## Cook's Discount Dept. Store, 1321 2nd Ave.

Telephone: Area Code 502-827-5177  
38,000 ft. Branch Discount Dept. Store operated by Discount Stores Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

Henderson  
42420

## Big K Dept. Store,

Fort Campbell Blvd. (Box 529)  
Telephone: Area Code 502-886-6388  
34,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville, Tenn.  
DAVID GUPTON—Store Manager.  
LESSEES  
Shoes—MORSE SHOE CO.

Hopkinsville  
42240

## Mr. Wiggs, 2626 Fort Campbell Blvd.

Telephone: Area Code 502-886-0238  
50,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Cleveland.  
STEVE WOOD—Store Manager.

Hopkinsville  
42240

## Gibson's Discount Center, Rte. 40

Telephone: Area Code 606-298-4040  
12,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Pikeville, Ky., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS listed in Seagoville.  
JOHN S. WEDDINGTON—Store Manager.

Inez  
41224

## Maloney's Discount Dept. Store, Rte. 40

Telephone: Area Code 606-298-4040  
15,000 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES, INC., Mount Sterling, Ky.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Mount Sterling.  
ROGER EDWARDS—Branch Manager.

Inez  
41224

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## KENTUCKY (Cont'd.)

- Maloney's Discount Dept. Store, State Hwy. 52** Irvine ◆  
 Telephone: Unpublished  
 20,000 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES, INC., Mount Sterling, Ky.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Mount Sterling.  
 DENIS BLACKWELDER (at Mt. Sterling)—Operations Supervisor.
- Maloney's Discount Dept. Store, State Hwy. 15** Jackson ◆  
 Telephone: Unpublished  
 23,100 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES, INC., Mount Sterling, Ky.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Mount Sterling.  
 DENNIS BLACKWELDER (at Mt. Sterling)—Operations Supervisor.
- Ayr-Way, 9525 Taylorsville Rd.** Jeffersonton ■  
 Telephone: Area Code 502—267-9607  
 63,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES, Indianapolis, Ind.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Indianapolis.  
 STEVE FRONABARGER—Store Manager.
- T. G. & Y. Family Center, 406 S. 1st St.** La Grange ◆  
 Telephone: Area Code 502—222-0391  
 40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
 T. C. SANDERS—Store Manager.
- Heck's, Lincoln Square Shopping Center** Lebanon ◆  
 Telephone: Area Code 502—692-8032  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated, Executives listed in Charleston and Merchandise Buyers listed in Nitro, W. Va.  
 DAVID GAMMON—Store Manager.  
 NANCY COFFEE—Assistant Store Manager.
- Consolidated Sales, 2397 Richmond Rd.** Lexington ▲  
 Telephone: Area Code 606—269-3359  
 135,000 ft. Branch Discount Dept. Store operated by CONSOLIDATED SALES CO., Louisville, Ky.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Louisville.  
 SEYMOUR ROSENFELD (at Louisville)—President.
- Gold Circle, 3275 Nicholasville Pike** Lexington ▲  
 Telephone: Area Code 606—272-8566  
 100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio.  
 All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in Worthington.  
 JACK DOYLE (at Worthington)—Senior Vice President.  
 Store Operations.
- Hills Dept. Store, 500 New Circle Rd. NW** Lexington ■  
 Telephone: Area Code 606—253-1535  
 80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.

◆ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ◆ 30,000-60,000 ft ◆ under 30,000 ft

## KENTUCKY (Cont'd.)

- Hills Dept. Store, 3220 Nicholasville Rd.** Lexington ■  
 Telephone: Area Code 606—272-4541  
 80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- I mart, 130 New Circle Rd. NW** Lexington ▲  
 Telephone: Area Code 606—252-3543  
 106,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- I mart, 2520 Nicholasville Rd.** Lexington ▲  
 Telephone: Area Code 606—278-8481  
 104,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- I mart, New Circle Rd.** Lexington ■  
 Telephone: Area Code 606—252-3543  
 86,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- I mart, 2909 Richmond Rd.** Lexington ■  
 Telephone: Area Code 606—269-6361  
 94,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mr. Wiggs, 1209 New Circle Rd.** Lexington ◆  
 Telephone: Area Code 606—253-1353  
 55,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES, INC., Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cleveland.  
 GARY WOELLHOF—Store Manager.
- Mr. Wiggs, 2434 Nicholasville Rd.** Lexington ◆  
 Telephone: Area Code 606—278-7451  
 55,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES, INC., Cleveland, Ohio.  
 DAVE WITHERS—Store Manager.
- Mr. Wiggs, 1800 Alexandria Dr.** Lexington ■  
 Telephone: Area Code 606—278-9813  
 85,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES, INC., Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cleveland.  
 IKE FIELDS—Store Manager.
- Heck's, I-75 & Rte. 80** London ◆  
 Projected Opening of Branch Discount Dept. Store to be operated by HECK'S, Charleston, W. Va.

◆ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ◆ 30,000-60,000 ft ◆ under 30,000 ft

## KENTUCKY (Cont'd.)

- T. G. & Y. Family Center, 845 S. Main St.** London 40741  
 Telephone: Area Code 606-864-2132  
 38,577 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 M. I. BISHOP—Store Manager.
- Heck's, U. S. 23 S.** Louisville 40230  
 Telephone: Area Code 502-638-9431  
 43,007 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 JERALD DOSS—Store Manager.
- Ayr-Way, 7100 Preston Rd.** Louisville 40218  
 Telephone: Area Code 502-988-5365  
 78,000 ft. Branch Discount Dept. Store operated by AYR-WAY,  
 Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Indianapolis.  
 REX CHEEK—Store Manager.
- Ayr-Way, 2034 Bashford Manor La.** Louisville 40218  
 Telephone: Area Code 502-459-9565  
 83,000 ft. Branch Discount Dept. Store operated by AYR-WAY,  
 Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Indianapolis.  
 AL MUSSON—Store Manager.
- Ayr Way, 4174 Westport Rd.** Louisville 40207  
 Telephone: Area Code 502-897-2576  
 75,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES,  
 Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Indianapolis.  
 STEVE SHORT—Store Manager.
- Ayr-Way, Westland Mall** Louisville 40272  
 Telephone: Area Code 502-933-1315  
 110,000 ft. Branch Discount Dept. Store operated by AYR-WAY STORES,  
 Indianapolis, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Indianapolis.  
 AL FOSTER—Store Manager.
- Consolidated Sales Co., 1407 W. Jefferson St.** Louisville 40203  
 Telephone: Area Code 502-587-7336  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$56,000,000 (1979 Estimated)  
 TOTAL SQ. FT.: 501,000  
 SALES PER SQ. FT.: \$111.78  
 OWNERSHIP: Cook United, Inc., Maple Heights, Ohio  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 Resident Buyer: Atlas Buying Corp., 1515 Broadway, N. Y. C.  
 A Wholly Owned Subsidiary of COOK UNITED, INC., Maple Heights, Ohio.  
 115,000 ft. Discount Dept. Store & Headquarters Office for branch stores  
 listed as CONSOLIDATED SALES in Clarksville, Ind., Lexington, Okolona,  
 St. Matthews (2) & Valley Station, Ky., with a scheduled opening in Louisville, Ky.  
 (Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

Key Units

- Consolidated Sales Co. (Continued)**  
 COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Work  
 Clothes, Linens, Domestic, Curtains, Draperies, Drugs, Cosmetics,  
 Candy, Tobacco, Cameras, Housewares, Books, Stationery, Greeting Cards,  
 Gift Wrap, Toys, Sporting Goods, Garden Center, Hardware, Building  
 Supplies, Paint, Auto Accessories, Tires, Batteries, Luggage, Small  
 Appliances, TV, Radio, Jewelry, School Supplies, Office Equipment,  
 Furniture, Creative Crafts, TBA Center, Food Specialties, Pets,  
 Lighting, Snack Bar, Air Conditioning, Heating, Fans, Records & Tapes.  
 LEASED DEPTS.—Family Shoes, Key Shop, Supermarkets, Gas Station  
 & Restaurants.
- SEYMOUR ROSENFIELD—President.**  
**IRWIN BIRKENFELD—Vice President, Operations, Store Planning,**  
**Maintenance & Fixtures.**  
**A. DICK BUTLER—Vice President, General Merchandise Manager.**  
**A. MATUSZ—Controller.**  
**WILLIAM STEWART—Stores Supervisor.**  
**IRVIN MARTIN—Merchandise Manager Ladies, Mens, Childrens &**  
**Infants Wear, Domestic, Furniture, Building Supplies, Toys,**  
**Small Appliances, Jewelry, Fans & Heating.**  
**HENRY MEYER—Merchandise Manager, Sporting Goods, Wheel**  
**Goods, Housewares, Pets, Lawn & Garden, TV, Photo &**  
**Auto Accessories.**  
**JERRI GERARD—Buyer Ladies Coordinates, Blouses, Sweaters,**  
**Slacks, Skirts, Shorts, Outerwear, Swimwear, Sets, Dresses &**  
**Large-Size Sportswear.**  
**DIANE MCGREW—Buyer Girls Blouses, Sweaters, Coordinates,**  
**Slacks, Skirts, Shorts, Swimwear, Undergarments, Hosiery,**  
**Sleepwear, Sets, Dresses, Outerwear & Accessories, Infants**  
**Hardgoods, Furniture & Accessories, Infants & Toddlers**  
**Softgoods, Disposable Diapers.**  
**BILLIE FIFE—Buyer Ladies Undergarments, Hosiery, Sleepwear,**  
**Uniforms & Accessories.**  
**MARY SMITH—Buyer Mens & Boys Slacks, Shorts, Shirts, Sweaters,**  
**Outerwear, Swimwear, Underwear, Hosiery, Sleepwear, Workclothes,**  
**Coordinates & Accessories.**  
**HELEN CISELL—Buyer Jewelry & Watches.**  
**MARY JO BURTON—Buyer Drugs, Tobacco, Candy, Health &**  
**Beauty Aids.**  
**SHERMAN GOLDSTEIN—Buyer Prescriptions.**  
**JOHN GWINN—Buyer Sporting Goods, Wheel Goods & Luggage, Pets.**  
**RALPH VOSS—Buyer Toys, Stationery, Greeting Cards.**  
**Trim-A-Tree, Candy & Tobacco.**  
**WILLIAM ARONHIME—Buyer Hardware, Building Supplies, Tools,**  
**Plumbing, Home Improvement, Electric & Lighting.**  
**STEVE ARBOUGH—Buyer Housewares, Food Preparation &**  
**Decorative Accessories.**  
**JIM THOMAS—Buyer Bed & Window Coverings, Bath Shop,**  
**Floor Covering, Yarn, Crafts, Sewing Notions, Table Coverings &**  
**Kitchen Furniture.**  
**CHARLES ZITNIK—Buyer Paint & Records.**  
**LYNN ENNIS—Buyer Lawn & Garden, Plants, Patio, Grills.**  
**K. HULSE—Buyer TBA Center.**  
**DOUG BAILEY—Buyer TV, Sound, Stereo, Radio, Air Conditioning,**  
**Floor Care & Photo.**  
**LESSEES**  
**Supermarkets—VALU-SUPERMARKET**  
**A & P**  
**Family Shoes—MORSE SHOES**  
**Gas Station—CSC OIL CO.**  
**Key Shops—COLE NATIONAL**

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## KENTUCKY (Cont'd.)

- +Consolidated Sales** Louisville Key Units  
*Projected Opening of 85,000 ft. Branch Discount Dept. Store to be operated by CONSOLIDATED SALES CO., Louisville, Ky.*
- +Cook's Discount Dept. Store, Raceland Mall** Louisville ▲  
*Projected Opening of 105,000 ft. Branch Discount Dept. Store to be operated by COOK UNITED, INC., Maple Heights, Ohio.*
- K mart, 3911 Taylorsville Rd.** Louisville ▲  
 Telephone: Area Code 502-459-1330 40220  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4915 Dixie Hwy.** Louisville ▲  
 Telephone: Area Code 502-448-4220 40218  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4025 Poplar Level Road** Louisville ■  
 Telephone: Area Code 502-458-1593 40213  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 9501 Westport Rd.** Louisville ■  
 Telephone: Area Code 502-428-2033 40222  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 10713 Dixie Hwy.** Louisville ■  
 Telephone: Area Code 502-937-6600 40272  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Value City, 3430 Preston Hwy.** Louisville ▲  
 Telephone: Area Code 502-361-2631 40213  
 100,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
 JIM APT—Store Manager.
- Woolco Dept. Store, Indian Trail Shopping Center** Louisville ▲  
 Telephone: Area Code 502-364-6436 40218  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. will be found listed with names of Executives and Merchandise Buyers in New York, N. Y.  
 G. W. NELSON (at New York)—President.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

- Woolco Dept. Store, Blue Grass Manor Shopping Center** Louisville ▲  
 Telephone: Area Code 502-895-3421 40207  
 110,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Dixie Hwy.** Louisville ▲  
 Telephone: Area Code 502-933-1001 40218  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zayre, 5300 Dixie Hwy.** Louisville ■  
 Telephone: Area Code 502-447-5758 40218  
 60,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham, Mass.  
 BARRY GALLAS—Store Manager.  
 CHARLES BRYAN—Assistant Manager.
- Zayre, 1250 Bardstown Rd.** Louisville ■  
 Telephone: Area Code 502-459-1800 40204  
 47,400 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 GEORGE KINNARD—Assistant Manager.
- Big K Dept. Store, 1761 S. Main St. (Box 157)** Madisonville ■  
 Telephone: Area Code 502-821-1520 42431  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
 CLIFTON COMPTON—Store Manager.  
 LESSEES  
 Shoes—FASHION THIMBLE
- K mart, E. Center St. - Madison Sq. Shopping Center** Madisonville ■  
 Telephone: Area Code 502-825-3121 42431  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store, Hwy. 121** Mayfield ■  
 Telephone: Area Code 502-247-8967 42088  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
 JOHN MARTIN—Store Manager.
- Gibson's Discount Center, 715 E. Broadway** Mayfield ◆  
 Telephone: Area Code 502-247-6832 42088  
 25,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Seagrville.  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.  
 W. E. LUTTRELL (at El Dorado)—President.  
 JAMES M. CURRY—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

- Heck's, R. R. #1 (Box 3)** Maysville  
 Telephone: Area Code 806—564-4026 41058  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated, Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 BILL GRIZZLE—Store Manager.  
 JOHN HINES—Assistant Store Manager.
- K mart, Sedalia Rd. & Rte. 7** Mayfield  
 Telephone: Area Code 502—247-9503 42066  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store,**  
**Cumberland Square Shopping Center** Middlesboro  
 Telephone: Area Code 606—248-6023 40965  
 51,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in Nashville.  
 GEORGE S. BREZENSKI—Store Manager.
- Howard's Discount Center, Town & Country Plaza** Monticello  
 Telephone: Unavailable at press time 42633  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executives and  
 Merchandise Buyers listed in Monroe.  
 RAY HOLLEY (at Monroe)—Vice President, Operations.
- Heck's, R. R. #5** Morehead  
 Telephone: Area Code 806—784-4174 40351  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated, Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 CARLOS COX—Store Manager.  
 JOE FRAZIER—Assistant Store Manager.
- Maloney's Discount Dept. Store, Main St.** Morehead  
 Telephone: Unpublished 40351  
 10,000 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES,  
 INC., Mount Sterling, Ky.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Mount Sterling.  
 DENNIS BLACKWELDER (at Mt. Sterling)—Operations Supervisor.
- Wal-Mart, U.S. 60 N.** Morganfield  
 Telephone: Area Code 502—389-1829 42437  
 43,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Heck's, 1-54 at Rte. 460** Mount Sterling  
 Telephone: Area Code 606—498-5000 40353  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated, Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 RANDY LEMASTER—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

- Maloney Enterprises, Inc.** Mount Sterling  
 Telephone: Area Code 606—498-4090 ★ 14  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$26,500,000 (1979 Estimated)  
 TOTAL SQ. FT.: 350,000  
 SALES PER SQ. FT.: \$75.71  
 OWNERSHIP: Private  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 Headquarters Office for Chain of Discount Dept. Stores listed as MALONEY  
 DISCOUNT DEPT. STORES in Grayson, Hazard, Inez, Irvine, Jackson, Mount  
 Sterling, Morehead, Olive Hill, Prestonsburg, South Williamson, West Liberty &  
 Whitesburg, Ky.; Norton, Va. & Kermit, W. Va.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Domestic, Piece Goods, Housewares, Appliances, Health & Beauty Aids,  
 Candy, Stationery, Home Improvements, Hardware, Paint, Auto  
 Accessories, Lawn & Garden, Toys, Sporting Goods & Electronics.  
 CHARLES PADGETT—Chairman of the Board.  
 BETTIE MYERS—Executive Vice President.  
 JOHN T. LANE—Vice President/Controller.  
 DAN HARDEE—Vice President, Softlines.  
 BYRON SEAGRAVES—Vice President, Hardlines.  
 DENNIS BLACKWELDER—Operations Supervisor.  
 LORRAINE MORTON—Buyer Ladies Wear, Shoes, Domestic.  
 SHARON SEAGRAVES—Buyer Infants Wear & Lingerie.  
 DON COLEY—Buyer Mens & Boys Wear.  
 MIKE RUTKOWSKI—Buyer Toys, Sporting Goods, Lawn & Garden.  
 Electronics, Jewelry, Cameras & Records.  
 BOB WILLS—Buyer Furniture, Housewares, Hardware, Paint,  
 Auto Accessories, Appliances, Home Improvements, Health and  
 Beauty, Candy & Stationery.
- Maloney's Discount Dept. Store, Calk Rd.** Mount Sterling  
 Telephone: Unpublished 40353  
 30,000 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES,  
 INC., Mount Sterling, Ky.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Mount Sterling.  
 DENNIS BLACKWELDER (at Headquarters)—Operations Supervisor.
- Big K Dept. Store, Belaire Shopping Center (Box 579)** Murray  
 Telephone: Area Code 502—753-8777 42071  
 35,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,  
 Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Nashville.  
 JAMES TALLENT—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE
- K mart, 700 U.S. Hwy. 641 N.** Murray  
 Telephone: Area Code 502—753-6095 42071  
 33,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1301 Monmouth St.** Newport  
 Telephone: Area Code 606—431-9500 41071  
 44,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## KENTUCKY (Cont'd.)

- Ontario Discount Dept. Store, 82 Carothers St.** **Newport** **41072**  
Telephone: Area Code 606-441-0161  
49,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEEBINGER (at Maple Heights)—Vice President, Operations.
- K mart, S. Main St.** **Nicholasville**  
Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- Consolidated Sales Company, Preston Hwy at Forest Dr.** **Okaloona**  
Telephone: Area Code 502-954-9191  
122,000 ft. Branch Discount Dept. Store operated by CONSOLIDATED SALES CO., Louisville, Ky.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Louisville.  
SEYMOUR ROSENFELD (at Louisville)—President.
- Maloney's Discount Dept. Store, U.S. Hwy. 60** **Olive Hill**  
Telephone: Area Code 606-285-6122  
18,000 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES, INC., Mt. Sterling, Ky.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Mt. Sterling.  
DENNIS BACK—Store Manager.
- Big E Dept. Store, 4210 Frederica St., Sherwood Plaza** **Owensboro**  
Telephone: Area Code 502-683-7351  
60,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG E STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
THOMAS HUDSON—Store Manager.  
LESSEE  
Shoes—MORSE SHOE CO.
- K mart, 2700 Wesleyan Park Plaza** **Owensboro**  
Telephone: Area Code 502-684-0685  
24,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 2930 E. 4th St.** **Owensboro**  
Telephone: Area Code 502-684-0576  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Mr. Wiggs, 2800 Frederica St.** **Owensboro**  
Telephone: Area Code 502-684-9888  
50,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cleveland.  
KENT GOODELL—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    \* under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

- Woolco Dept. Store, 100 Lincoln Mall** **Owensboro**  
Telephone: Area Code 502-684-0481  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Big E Dept. Store, 1927 Irvin Cobb Dr.** **Paducah**  
Telephone: Area Code 502-442-7138  
10,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG E STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
RALPH MARTIN—Store Manager.
- K mart, 2440 Lone Oak Road** **Paducah**  
Telephone: Area Code 502-554-9500  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEE  
Shoes—MORSE SHOE CO.
- Uncle Lee's 3420 S. Belline** **Paducah**  
Telephone: Area Code 502-443-7355  
Subsidiary of SANDS INDUSTRIES, INC., St. Louis, Mo.  
52,700 ft. Discount Dept. Store.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Linens, Domestic, Housewares, Hardware, Appliances, TV, Radio, Records, Cameras, Luggage, Drugs, Fabrics, Sewing Notions & Sporting Goods.  
B. D. PESSIN (at St. Louis)—President.  
CHARLES SNOW—General Manager & Buyer Linens, Domestic, Housewares, Hardware, Luggage, Drugs, Fabrics, Sewing Notions, Jewelry, Tobacco, Luggage & Sporting Goods.  
SHIRLEY FOWLER—Assistant General Manager.  
WILMA SNOW—Buyer Ladies, Mens & Childrens Wear.  
DONNA EVANS—Buyer Drugs, Jewelry, Tobacco & Luggage.  
L. LEVY (at St. Louis)—Buyer Records, TV, Radios & Cameras.  
RHONDA DEAN—Buyer Sporting Goods.
- Woolco Dept. Store, Paducah Mall** **Paducah**  
Telephone: Area Code 502-443-8451  
90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Murphy's Mart, Appletree Plaza** **Paintsville**  
Telephone: Area Code 606-789-1875  
64,000 ft. Branch Promotional Mass Merchandising Store operated by C. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LITTLE (at McKeesport)—President.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    \* under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

- T. G. & Y. Family Center, State Rte. 23** Paintsville Key Unit  
 Telephone: Area Code 606-789-7290 41240  
 50,175 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 J. M. FOED—Store Manager.
- Gibson's Discount Center, 240 S. Mayo Trail** Pikeville ★  
 Telephone: Area Code 606-437-9935 41501  
 20,000 ft. Discount Dept. Store with branch stores listed in Inez & Whitesburg,  
 Ky. & Newton, Va., franchised by GIBSON DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines  
 for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville  
 BRUCE WALTERS & JEFF WARD—Partners.  
 ROBERT L. DAMRON—Store Manager.
- K mart, Rte. 3 & N. Mayo Trail** Pikeville ■  
 Telephone: Area Code 606-432-0105 41501  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Magic Mart, N. Mayo Trail** Pikeville ●  
 Telephone: Area Code 606-432-5398 41501  
 30,000 ft. Branch Discount Dept. Store operated by AMMAR'S, INC., Bluefield, Va.  
 All Depts. Company Operated. Executives and Merchandise Lines  
 listed in Bluefield.  
 CLARENCE MILLER—Store Manager.
- Murphy's Mart, Weddington Plaza** Pikeville ■  
 Telephone: Area Code 606-432-0101 41501  
 60,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Heck's, 719 University Ave.** Prestonburg ●  
 Telephone: Area Code 606-886-8583 41853  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 TOM ROZMAN—Store Manager.  
 JOE TERRY—Assistant Store Manager.
- Maloney's Discount Dept. Store, South Lake Dr.** Prestonburg ★  
 Telephone: Area Code 606-886-3838 41853  
 15,000 ft. Branch Discount Dept. Store operated by MALONEY'S  
 ENTERPRISES, INC., Mt. Sterling, Ky.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Mt. Sterling.  
 C. LILLY—Store Manager.
- Wal-Mart, Rte. 1** Princeton ●  
 Telephone: Area Code 502-365-7281 42445  
 41,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

- K mart, 630 Knox Blvd.** Radcliff ■  
 Telephone: Area Code 502-351-8021 40160  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Murphy's Mart, 212 Knox Blvd.** Radcliff ■  
 Telephone: Area Code 502-351-1191 40160  
 60,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Big K Dept. Store, Shoppers Village, Eastern By-Pass** Richmond ●  
 Telephone: Area Code 606-628-0811 40475  
 45,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 JIMMY SHELTON—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Heck's, 472 Eastern By-Pass** Richmond ●  
 Telephone: Area Code 606-623-6761 40475  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 JIM BRENNON—Store Manager.  
 MIKE HURT & DAVID SHANNON—Assistant Store Managers.
- K mart, Richmond Plaza Shopping Center** Richmond ★  
 Telephone: Area Code 606-623-0062 40475  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Heck's, Rte. 23 & Russell Rd.** Russell ●  
 Telephone: Area Code 606-325-8436 41189  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 JAMES EDWARDS—Store Manager.  
 JEFF OWENS & BOB KEESEE—Assistant Store Managers.
- Big K Dept. Store, US Hwy. 431 at Armory Dr.** Russellville ●  
 Telephone: Area Code 502-726-3538 42278  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and  
 Merchandise Buyers listed in Nashville.  
 BRUCE TOEBBE—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## KENTUCKY (Cont'd.)

**Consolidated Sales Company:**  
**Shelbyville Road Plaza Shopping Center** St. Matthews ■  
 Telephone: Area Code 502-893-3636 40207  
 80,000 ft. Branch Discount Dept. Store operated by CONSOLIDATED SALES CO.,  
 Louisville, Ky.

Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Louisville.  
 SEYMOUR ROSENFELD (at Louisville)—President.

**Consolidated Sales Company, 1001 Breckenridge Lane** St. Matthews ▲  
 Telephone: Area Code 502-897-3141 40207  
 120,000 ft. Branch Discount Dept. Store operated by CONSOLIDATED SALES CO.,  
 Louisville, Ky.

Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Louisville.  
 SEYMOUR ROSENFELD (at Louisville)—President.

**Big K Dept. Store, Somerset Plaza (Box 38)** Somerset •  
 Telephone: Area Code 606-879-8324 42501  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.

All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.

WILLIAM COLEMAN—Store Manager.

LESSEE

Shoes—MORSE SHOE CO.

**E mart, 411 Russell Dyche Hwy.** Somerset ■  
 Telephone: Area Code 606-879-7366 42501

71,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Magic Mart** South Williamson ♦  
 Telephone: Area Code 502-237-5890 40200

40,000 ft. Branch Discount Dept. Store operated by AMMAR'S, INC., Bluefield, Va.

All Depts. Company Operated. Executives and Merchandise Lines listed  
 in Bluefield.

FRANK SPIKER—Store Manager.

**Maloney's Discount Dept. Store,**  
**State Hwy. 119** South Williamson ♦

Telephone: Unpublished 25881

22,000 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES,

INC., Mount Sterling, Ky.

All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Mount Sterling.

DENNIS BLACKWELDER (at Mt. Sterling)—Operations Supervisor.

**Consolidated Sales Co., 9070 Dixie Hwy.** Valley Station ▲

Telephone: Area Code 502-935-7220 40272

135,000 ft. Branch Discount Dept. Store operated by CONSOLIDATED SALES

CO., Louisville, Ky.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Louisville.

SEYMOUR ROSENFELD (at Louisville)—President.

\* headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. • 30,000-60,000 ft. ♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

**Maloney's Discount Dept. Store, Broadway** West Liberty ♦  
 Telephone: Unpublished 41472

18,700 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES

INC., Mount Sterling, Ky.

All Depts. Company Operated. Executives and Merchandise Buyers

listed in Mount Sterling.

DENNIS BLACKWELDER (at Mt. Sterling)—Operations Supervisor.

**Gibson's Discount Center, 349 Hazard Rd. (Box 927)** Whitesburg ♦  
 Telephone: Area Code 606-633-5758 41856

24,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT

CENTER, Pikeville, Ky., franchised by GIBSON'S DISCOUNT CENTERS, INC.,

Seagrville, Tex.

All Depts. Company Operated. Executives and Merchandise lines for

GIBSON'S DISCOUNT CENTERS, INC., listed in Seagrville.

BRUCE WALTERS & JEFF WARD (at Pikeville)—Partners.

GARY W. LAYNE—Store Manager.

**Maloney's Discount Dept. Store, Hwy. 15 N.** Whitesburg ♦  
 Telephone: Area Code 606-633-5758 41858

20,000 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES,

INC., Mount Sterling, Ky.

All Depts. Company Operated. Executives and Merchandise Buyers

listed in Mt. Sterling.

T. FIELDS—Store Manager.

**Heck's, Rte. 25 E.** Williamsburg •  
 Telephone: Area Code 606-549-5076 40769

43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.

All Depts. Company Operated. Executives listed in Charleston and

Merchandise Buyers listed in Nitro, W. Va.

MIKE SHAW—Store Manager.

JOE RAINS—Assistant Store Manager.

**T. G. & Y. Family Center, R R 2** Williamsburg •  
 Telephone: Area Code 606-549-1945 40769

40,502 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,

Oklahoma City, Okla.

All Depts. Company Operated. Executives and Merchandise Buyers

listed in Oklahoma City.

J. E. LOYD—Store Manager.

**Big K Dept. Store, Shoppers Village** Winchester •  
 Telephone: Area Code 606-744-8515 40381

45,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES

CORP., Nashville, Tenn.

All Depts. Company Operated except Shoes. Executives and Merchandise

Buyers listed in Nashville.

RONALD GILL—Store Manager.

LESSEE

Shoes—MORSE SHOE CO.

\* headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. • 30,000-60,000 ft. ♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NOTES

## LOUISIANA

This is the listing of the discount stores and company offices in Louisiana arranged by Parish. More detailed information of each unit or company follows in alphabetical sequence by city.

## ACADIA PARISH

Gibson's Discount Center, Crowley  
Murphy's Mart, Crowley

## ALLEN PARISH

Gibson's Discount Center, Oakdale  
Howard's, Oakdale

## LACENSION PARISH

Howard's, Gonzales  
West Bros., Gonzales  
Woolco Dept. Store, Gonzales

## AVOUELLES PARISH

Gibson's, Marksville  
T. G. & Y., Marksville

## MAUREGARD PARISH

K mart, De Ridder  
West Bros. Inc. of De Ridder, De Ridder

## BOSSIER PARISH

Gibson's Discount Center, Bossier City  
K mart, Bossier City  
T. G. & Y., Bossier City

## CADDO PARISH

Gibson's Discount Center, Shreveport  
K mart, Shreveport  
T. G. & Y., Shreveport  
Wal-Mart, Vivian  
Woolco Dept. Store, Shreveport

## CALCASIEU PARISH

Gibson's Discount Center, Lake Charles  
Gibson's Discount Center, Sulphur  
Howard's, Lake Charles  
K-Mart, Lake Charles

## CALDWELL PARISH

Howard's, Columbia

## CONCORDIA PARISH

Gibson's, Ferriday  
Howard's, Ferriday

## DE SOTO PARISH

West Bros., Mansfield

## EAST BATON ROUGE PARISH

Howard's, Baker  
Howard's Discount Center, Baton Rouge  
K mart, Baton Rouge  
Woolco, Baton Rouge

## FRANKLIN PARISH

Howard's, Winnsboro  
T. G. & Y., Winnsboro

## IBERIA PARISH

Howard's, New Iberia  
K mart, New Iberia  
Murphy's Mart, New Iberia

West Bros., New Iberia  
Woolco, New Iberia

## ISERVILLE PARISH

Howard's, Plaquemine

## JACKSON PARISH

Wal-Mart, Jonesboro

## JEFFERSON PARISH

Barker's, Harvey  
Barker's, Kenner  
Barker's, Metairie  
Gaylord's Discount Dept. Store, Metairie  
Gaylord's, Gretna  
K mart, Gretna  
K mart, Harvey  
K mart, Kenner  
K mart, Metairie  
T. G. & Y., Kenner  
Woolco Dept. Store, Gretna  
Woolco, Metairie  
Woolco, Marrero

## JEFFERSON DAVIS PARISH

Gibson's, Jennings  
Murphy's Mart, Jennings

## LA SALLE PARISH

Howard's, Jena

## LAFAYETTE PARISH

Gibson's Discount Center, Lafayette  
Howard's Discount Center, Lafayette  
K mart, Lafayette  
Woolco, Lafayette

## LAFOURCHE PARISH

Howard's, Thibodaux  
T. G. & Y., Thibodaux  
West Bros., Thibodaux  
Woolco Dept. Store, Thibodaux

## LINCOLN PARISH

Gibson's Discount Center, Ruston  
Wal-Mart, Ruston

## LIVINGSTON PARISH

K mart, Denham Springs  
Howard's, Denham Springs

## MOREHOUSE PARISH

Howard's, Bastrop  
Wal-Mart, Bastrop

## NATCHITOCHES PARISH

Howard's, Natchitoches  
Wal-Mart, Natchitoches

## ORLEANS PARISH

Barker's, Harahan  
Barker's, New Orleans  
Gaylord's, New Orleans

8 hundred units

▲ over 100,000 ft

■ 50,000-100,000 ft

• 30,000-50,000 ft

◊ under 20,000 ft

© BUSINESS GUIDES, INC., 1980



## LOUISIANA (Cont'd.)

E mart, Algiers  
E mart, New Orleans  
Woolco, Harahan  
Woolco, New Orleans

OUACHITA PARISH  
Howard Bros., Monroe  
Howard's, West Monroe  
E mart, Monroe  
Murphy's Mart, Monroe  
Murphy's Mart, West Monroe

RAPIDES PARISH  
Howard's, Alexandria  
Howard's, Pineville  
Howard's, Thio  
E mart, Alexandria  
Woolco, Alexandria

RICHLAND PARISH  
Howard's, Rayville

SABINE PARISH  
Howard's, Many  
Nichols, Many

SAINT BERNARD PARISH  
Barkers, Chalmette  
Gaylord's, Arabi  
E mart, Chalmette  
Woolco, Chalmette

SAINT CHARLES PARISH  
Gibson's, Boutte

SAINT JOHN BAPTIST PARISH  
Gibson's, La Place  
T. G. & Y., LaPlace  
Woolco Dept. Store, La Place

SAINT LANDRY PARISH  
Howard's, Eunice  
Howard's, Opelousas  
E mart, Eunice  
Magic Mart, Opelousas  
West Bros., Eunice

SAINT MARY PARRISH  
Howard's, Bayou Vista

Howard's, Franklin  
Murphy's Mart, Franklin  
T. G. & Y., Morgan City

SAINT TAMMANY PARISH  
Gibson's Discount Center, Slidell  
Gibson's, Covington  
Howard's, Slidell  
E mart, Slidell  
Woolco, Slidell

TANGIPAHOA PARISH  
T. G. & Y., Hammond  
Woolco, Hammond

TERREBOONE PARISH  
Howard's, Houma  
Gaylord's, Houma  
E mart, Houma  
Murphy's Mart, Houma  
T. G. & Y., Houma  
West Bros., Houma  
Woolco, Houma

UNION PARISH  
Howard's, Farmerville

VERMILION PARISH  
Howard's, Leesville  
T. G. & Y., Abbeville

VERNON PARISH  
Gibson's Discount Center, Leesville

WEBSTER PARISH  
Gibson's, Springhill  
Gibson's Discount Center, Minden  
Magic Mart, Springhill  
Wal-Mart, Minden  
West & Co., Minden

WEST CARROLL PARISH  
Howard's, Oak Grove

WINN PARISH  
Gibson's, Winnfield  
Wal-Mart, Winnfield

T. G. & Y. Family Center, 2750 Old Erath Hwy. **Abbeville** **70510**  
Telephone: Area Code 318-989-0300  
59,950 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Oklahoma City.  
J. M. NEWGENT (at Oklahoma City)—President.

Howard's Discount Center, 616 MacArthur Dr. **Alexandria** **71301**  
Telephone: Area Code 318-445-0534  
61,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise  
Buyers listed in Monroe.  
MORRIS SCALLAN—Store Manager.

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

\* under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

E mart, 515 MacArthur Drive **Alexandria** **71303**  
Telephone: Area Code 318-445-6481  
60,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Appliances, Radio, TV—AL BARDIN APPLIANCES

Woolco Dept. Store, South Gate Mall **Alexandria** **71301**  
Telephone: Area Code 318-445-9305  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

E mart, 6001 Woodland Hwy. **Algiers** **70114**  
Telephone: Area Code 504-393-9500  
64,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Gaylord's Discount Dept. Store, 7405 St. Bernard Hwy. **Arabi** **70032**  
Telephone: Area Code 504-271-8457  
70,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL  
CORP., Secaucus, N.J.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.

Howard's Discount Center, 2200 Main St. **Baker** **70714**  
Telephone: Area Code 504-778-1240  
45,384 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and  
Merchandise Buyers listed in Monroe.  
LAMAR WEBER—Store Manager.

Howard's Discount Center, 1714 E. Madison St. **Bastrop** **71220**  
Telephone: Area Code 318-281-3253  
75,200 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise  
Buyers listed in Monroe.  
GENE GUM—Store Manager.

Wal-Mart, East Park Village, U.S. Hwy. 165 E. **Bastrop** **71220**  
Telephone: Area Code 318-281-6023  
50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Howard's Discount Center, 4301 Airline Hwy. **Baton Rouge** **70805**  
Telephone: Area Code 504-356-3476  
50,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise  
Buyers listed in Monroe.  
JOHN SCHMITZKE—Store Manager.

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

\* under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

- Howard's Discount Center, 7140 Antioch Rd.** Baton Rouge Key 70816  
 Telephone: Area Code 504—292-3603  
 60,000 ft. Branch Discount Dept. Store operated by HOWARD BROS.  
 DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executives and  
 Merchandise Buyers listed in Monroe.  
 JOHN TODOR—Store Manager.
- Howard's Discount Center, 6945 Florida Blvd.** Baton Rouge 70806  
 Telephone: Area Code 504—927-1960  
 70,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executives and Merchandise  
 Buyers listed in Monroe.  
 AL FABER—Store Manager.
- Howard's Discount Center, 9490 Greenwell Springs Rd.** Baton Rouge 70808  
 Telephone: Area Code 504—294-2407  
 60,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executives and Merchandise  
 Buyers listed in Monroe.  
 WAYNE LAMBERT—Store Manager.
- Howard's Discount Center, 1871 Starling Lane** Baton Rouge 70808  
 Telephone: Area Code 504—766-8538  
 38,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executives and Merchandise  
 Buyers listed in Monroe.  
 WAYNE DAWSON—Store Manager.
- K mart, 5445 Airline Hwy.** Baton Rouge 70805  
 Telephone: Area Code 504—357-0626  
 94,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 12444 Florida Blvd.** Baton Rouge 70815  
 Telephone: Area Code 504—272-2404  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3121 College Drive** Baton Rouge 70808  
 Telephone: Area Code 504—927-0903  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5905 Florida Blvd.** Baton Rouge 70806  
 Telephone: Area Code 514—927-8213  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

- Woolco Dept. Store, 6969 Plank Rd.** Baton Rouge Key 70811  
 Telephone: Area Code 504—356-4514  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Perkins Rd.** Baton Rouge 70806  
 Telephone: Area Code 504—344-0521  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Florida Blvd.** Baton Rouge 70815  
 Telephone: Area Code 504—272-9851  
 80,124 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Howard's Discount Center, Hwy. 90** Bayou Vista 70380  
 Telephone: Area Code 504—345-3879  
 50,000 ft. Branch Discount Dept. Store operated by HOWARD BROS.  
 DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executives and  
 Merchandise Buyers listed in Monroe.  
 DAN SCHMITZHO—Store Manager.
- Woolco Dept. Store, Hwy. 90** Bayou Vista 70380  
 Telephone: Area Code 504—395-9302  
 90,124 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 1870 Airline Dr.** Bossier City 71010  
 Telephone: Area Code 318—746-8701  
 50,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER.  
 Billings, Mont., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville,  
 Tex.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Seagrville.  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.  
 R. C. WOOLFOLK (at Billings)—Owner.  
 JOHN COOPER—Store Manager.
- K mart, 3045 E. Texas St.** Bossier City 71111  
 Telephone: Area Code 318—742-6811  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## LOUISIANA (Cont'd.)

- T. G. & Y. Family Center, 2025 Airline Dr.** Bossier City ■  
Telephone: Area Code 318-747-2950 71111  
84,271 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed  
in Oklahoma City.  
N. W. MELTON—Store Manager.
- Gibson's Discount Center, Hwy. 90 W. (Box 502)** Boutte ■  
Telephone: Area Code 504-785-2666 70039  
30,000 ft. Branch Discount Dept. Store operated by J. A. WEST CO.,  
El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
E. M. RISINGER (at El Dorado)—President.  
HAROLD D. NORWOOD—Store Manager.
- Barker's, 8585 W. Judge Perez Dr.** Chalmette ■  
Telephone: Area Code 504-277-7494 70043  
78,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President, Barker's Division.
- K mart, 8601 W. Judge Perez Dr.** Chalmette ■  
Telephone: Area Code 504-279-4447 70043  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 8730 W. Judge Perez Rd.** Chalmette ▲  
Telephone: Area Code 504-279-6301 70043  
115,000 ft. Branch Dept. Store to be operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Howard's Discount Center, Shopper's Village, Hwy. 165** Columbia ◆  
Telephone: Area Code 318-649-2677 71419  
25,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and Merchandise  
Buyers listed in Monroe.  
JOHN DESCADIER—Store Manager.
- Gibson's Discount Center, Bogue Falaya Plaza** Covington ■  
Telephone: Area Code 504-892-8550 70433  
40,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
CENTER, Laurel, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
FRANK C. MARTIN (at Laurel)—Owner.  
KEN BURR—Store Manager.

★ Headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

- Gibson's Discount Center, 2019 N. Parkerson** Crowley ●  
Telephone: Area Code 318-783-4078 70526  
40,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
MARVIN CROSSLIN (at Longview)—Executive Vice President.  
JIM HARDIN—Store Manager.
- Murphy's Mart, Parkerson Ave.** Crowley ●  
Telephone: Area Code 318-783-2783 70526  
47,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.
- Howard's Discount Center, 523 Florida Ave.** Denham Springs ◆  
Telephone: Area Code 504-665-8238 70726  
25,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and Merchandise  
Buyers listed in Monroe.  
CLIFF AUCCOIN—Store Manager.
- K mart, 2360 S. Range Ave.** Denham Springs ■  
Telephone: Area Code 504-665-4860 70726  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, P. O. Box 128** DeRidder ★ 2  
Telephone: Area Code 318-463-8392 70634  
Headquarters Office for chain of Discount Stores listed in Oakdale, La. &  
Slabree, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
MERLE HARPER & GERALD JOHNSON—Partners.
- K mart, 1108 N. Pine** De Ridder ●  
Telephone: Area Code 318-462-1543 70634  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- West Bros., Inc. of DeRidder, La.,** DeRidder ★ 10  
Hwy. 190 W. (Box 569) 70634  
Telephone: Area Code 318-463-8613  
Headquarters office for chain of Department Stores also operating Discount  
Dept. Stores as WEST BROS. as follows:  
ALABAMA—Dothan.  
FLORIDA—Ocala.  
LOUISIANA—DeRidder, Eunice, Gonzales, Houma, Morgan City, New Iberia  
& Thibodaux.  
TEXAS—Alvin.  
All Depts. Company Operated except Drugs including Ladies, Mens &  
Children's Wear, Shoes, Piece Goods, Home Furnishings, Toys, Health &  
Beauty Aids, Sporting Goods, Jewelry, School Supplies, Housewares,  
Auto Accessories, Tires, Batteries, Outdoor Equipment & Hardware.  
(Continued)

★ Headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

## West Bros. Inc. of De Ridder (Continued)

W. D. WEST—Chairman of the Board.  
 GLEN L. WEST—President.  
 E. D. BRANDT, JR.—Executive Vice President, Real Estate Manager,  
 Data Processing, Store Planning, Development, Construction.  
 LAD W. BELEHRAD—Vice President, General Merchandise  
 Manager, Sales Promotion Manager.  
 MATTHIAS H. SCHUETZ—Treasurer.  
 JOHN BRADLEY—Controller.  
 EDWIN WAGLEY—Advertising Manager.  
 IVAN DALRYMPLE—Data Processing Manager.  
 A. W. BURNS—Director of Distribution & Merchandise Control.  
 JAMES K. COMEAUX—Merchandise Manager Soft Lines.  
 MICHAEL KAYE—Merchandise Manager Hard Lines.  
 LINDA EDENS—Buyer Ladies Wear, Sportswear, Missy & Half-Size.  
 DAVID McCORMICK—Buyer Ladies Junior Wear.  
 SID HARTMAN—Buyer Infants Wear & Lingerie.  
 BILL CREEL—Buyer Girls & Boys Wear.  
 FRANK BANKSTON—Buyer Mens Wear & Work Clothes.  
 DAN OWENS—Buyer Shoes.  
 CARL BAGGETT—Buyer Piece Goods & Home Furnishings.  
 JAMES KELTY—Buyer Toys, Health & Beauty Aids,  
 Prestige Products & Jewelry.  
 JOHN ROBERTS—Buyer Sporting Goods & School Supplies.  
 WILBERT CURTIS—Buyer Housewares & Store Supplies.  
 STEVE BROUSSARD—Buyer Auto Accessories, Tires, Batteries,  
 Outdoor Equipment & Hardware.

LESSEE

Drugs—MEDI-SAVE

## West Bros., Park Terrace Shopping Center

DeRidder •

Telephone: Area Code 318—463-4451 70634  
 50,000 ft. Branch Discount Dept. Store operated by WEST BROS., INC.,  
 DeRidder, La.

All Depts. Company Operated except Drugs. Executives and  
 Merchandise Buyers listed in DeRidder.

WAYNE HOLMES—Store Manager.

## Howard's Discount Center, 2150 W. Laurel St.

Eunice •

Telephone: Unavailable at press time 70535  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.

RAY HOLLEY (at Monroe)—Vice President, Operations.

## K mart, 1800 W. Laurel

Eunice •

Projected Opening of 40,000 ft. Branch Discount Dept. Store to be operated by  
 K MART CORP., Troy, Mich.

## West Bros., Hwy. 190 E. (Box 671)

Eunice •

Telephone: Area Code 318—457-5329 70535  
 33,000 ft. Branch Discount Dept. Store operated by WEST BROS., INC.,  
 DeRidder, La.

All Depts. Company Operated except Drugs. Executives and  
 Merchandise Buyers listed in DeRidder.

J. H. FONTENOT—Store Manager.

\* headquarters

▲ over 100,000 ft

■ 40,000-100,000 ft

• 30,000-40,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

## Howard's Discount Center, Norris Hill Shopping Center Farmerville •

Telephone: Area Code 318—368-2224 71241  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.

RAY HOLLEY (at Monroe)—Vice President, Operations.

## Howard's Discount Center, 2204 N. 4th St.

Ferriday •

Telephone: Area Code 318—757-4547 71334  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.

RAY HOLLEY (at Monroe)—Vice President, Operations.

## Howard's Discount Center, U.S. Hwy. 90 &amp; Mitchell Dr.

Franklin •

Telephone: Unavailable at press time 70538  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.

RAY HOLLEY (at Monroe)—Vice President, Operations.

## Murphy's Mart, 1814 W. Main St.

Franklin ■

Telephone: Area Code 318—828-4855 70538  
 80,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.

C. H. LYTLE (at McKeesport)—President.

## Howard's Discount Center, Worthy Rd.

Gonzales •

Telephone: Area Code 504—844-8521 70737  
 36,500 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.

MAX JOHNSON—Store Manager.

## West Bros., Nicholson Dr. at Burnside St.

Gonzales •

Telephone: Area Code 504—844-2848 70737  
 40,000 ft. Branch Discount Dept. Store operated by WEST BROS., INC.,  
 DeRidder, La.

All Depts. Company Operated except Drugs. Executives and  
 Merchandise Buyers listed in DeRidder.

EARL FORTENBERRY—Store Manager.

## Woolco Dept. Store, Airline Hwy.

Gonzales ■

Telephone: Area Code 504—844-8431 70737  
 70,472 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## Gaylord's Discount Dept. Store

Gretna ■

Telephone: Unavailable at press time 70053  
 60,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL  
 CORP., Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Secaucus.

H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## LOUISIANA (Cont'd.)

- K mart**, 2701 Belle Chasse Hwy. Gretna ■  
 Telephone: Area Code 504-392-6970 70053  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store**, 62 Westside Expressway Gretna ▲  
 Telephone: Area Code 504-388-8581 70053  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- T. G. & Y.**, 2200 W. Thomas Hammond ●  
 Telephone: Area Code 504-542-1330 70401  
 53,523 Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 J. GRAVES—Store Manager.
- Woolco Dept. Store**, W. Thomas St. Hammond ■  
 Telephone: Area Code 504-542-1440 70401  
 90,124 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.  
 WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Barker's**, 8601 Jefferson Hwy. Harahan ■  
 Telephone: Area Code 504-737-4956 70123  
 70,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
 Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barker's Division.
- Woolco Dept. Store**, 1060 Clearview Pkwy. Harahan ▲  
 Telephone: Area Code 504-733-6850 70123  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.  
 WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Barker's**, 900 Manhattan Blvd. Harvey ■  
 Telephone: Area Code 504-366-3200 70058  
 70,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
 Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barker's Division.
- K mart**, 1615 Westbank Expressway Harvey ■  
 Telephone: Area Code 504-368-6011 70058  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC. 1980

## LOUISIANA (Cont'd.)

- Gaylord's Discount Dept. Store**, West Park Ave. Houma ■  
 Telephone: Area Code 318-872-3223 70360  
 85,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL  
 CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- Howard's Discount Center**, 2400 West Park Ave. Houma ●  
 Telephone: Area Code 504-876-6654 70360  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 WAYNE DAWSON—Store Manager.
- K mart**, 1510 W. Park Ave. Houma ■  
 Telephone: Area Code 504-868-7055 70360  
 94,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Murphy's Mart**, 805 Barrow St. Houma ■  
 Telephone: Area Code 504-868-3526 70360  
 80,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LITTLE (at McKeesport)—President.
- T. G. & Y. Family Center**, 1979 Prospect St. Houma ●  
 Telephone: Area Code 504-868-4965 70360  
 59,823 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 R. D. CRAFT—Store Manager.
- West Bros., Colonial Acres Shopping Center** Houma ●  
 Telephone: Area Code 504-876-6472 70360  
 50,000 ft. Branch Discount Dept. Store operated by WEST BROS., INC.,  
 DeRidder, La.  
 All Depts. Company Operated except Drugs. Executives and  
 Merchandise Buyers listed in DeRidder.  
 FRANK RENSHAW—Store Manager.
- Woolco Dept. Store**, 1710 W. Park Houma ▲  
 Telephone: Area Code 504-868-8911 70360  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. NELSON (at New York)—President.
- Howard's Discount Center**, U.S. Hwy. 84 & Sycamore Jena ●  
 Telephone: Unavailable at press time 71342  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 RAY HOLLEY (at Monroe)—Vice President, Operations.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC. 1980

## LOUISIANA (Cont'd.)

- Gibson's Discount Center, 919 N. Lake Arthur Blvd.** Jennings 70546  
Telephone: Area Code 318-824-0375  
25,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
MARVIN CROSSLIN (at Longview)—Executive Vice President.  
LARRY PEURIFOY—Store Manager.
- Murphy's Mart, 1220 N. Lake Arthur Ave.** Jennings 70546  
Telephone: Area Code 318-824-7745  
80,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.
- Wal-Mart, Hwy. 4** Jonesboro 71251  
Telephone: Area Code 318-259-4149  
28,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Barker's, 3408 Williams Blvd.** Kenner 70082  
Telephone: Area Code 504-721-9302  
65,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President. Barker's Division.
- K mart, 3324 Williams Blvd.** Kenner 70082  
Telephone: Area Code 504-443-4505  
64,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- T. G. & Y., 2500 Williams Blvd.** Kenner 70082  
Telephone: Area Code 504-721-3491  
40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
I. T. HOOPER—Store Manager.
- Gibson's Discount Center, Airline Hwy.** La Place 70088  
Telephone: Area Code 504-852-5927  
25,000 ft. Branch Discount Dept. Store operated by J. A. WEST CO., El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
E. M. RISINGER (at El Dorado)—President.  
EUGENE SCHRODER—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

- T. G. & Y. Family Center, 876 Airline Hwy.** La Place 70088  
Telephone: Area Code 504-852-6383  
40,117 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Dept. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
E. A. BRENNECKE—Store Manager.
- Woolco Dept. Store, West Airline Hwy.** La Place 70088  
Telephone: Area Code 504-852-4072  
80,134 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 505 Bertrand Dr.** Lafayette 70501  
Telephone: Area Code 318-237-4440  
57,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
MARVIN CROSSLIN (at Longview)—Executive Vice President.  
W. B. MOORE—Store Manager.
- Howard's Discount Center, 4607 Johnston St.** Lafayette 70501  
Telephone: Area Code 318-984-9311  
45,000 ft. Branch Discount Dept. Store operated HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
DON SWANN—Store Manager.
- K mart, 208 Willow St.** Lafayette 70501  
Telephone: Area Code 318-233-1855  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- Woolco Dept. Store, Grand Marche Shopping Center** Lafayette 70501  
Telephone: Area Code 318-984-1811  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Runtage Rd.** Lafayette 70501  
Telephone: Area Code 318-235-9461  
80,300 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## LOUISIANA (Cont'd.)

- Gibson's Discount Center, 3525 Ryan** Lake Charles ★ 70605  
Telephone: Area Code 318-477-6331  
24,000 ft. Discount Dept. Store with branch stores listed in Sulphur, La. & Orange, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Pharmacy, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
PAUL D. SELF—President, Store Planning & Development.  
DAVID SELF—General Manager.  
CHARLES PEVETO—Buyer Fixtures & Equipment, Maintenance Manager.  
MORIANO DOMINGUEZ—Store Manager.  
DON MOON—Buyer Jewelry, Appliances, TV, Radios, Records, Toys, Garden Center, Luggage & Cameras.  
JUDY PERSING—Buyer Linens, Domestic & Housewares.  
BOB EDENS—Buyer Hardware, Paint, Sporting Goods, Auto Accessories, Tires & Battery Service.  
MRS. JAMES SHARP—Buyer Drugs, Stationery & Greeting Cards.  
LESSEES (at all stores)  
Pharmacy—RIEGER PHARMACY.
- Howard's Discount Center, 14 Park Plaza Shopping Center** Lake Charles ★ 70601  
Telephone: Area Code 318-474-2504  
40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and Merchandise Buyers listed in Monroe.  
RAY HOLLEY (at Monroe)—Vice President, Operations.
- K mart, 4070 Ryan St.** Lake Charles ▲ 70801  
Telephone: Area Code 318-477-9665  
120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, Hwy. 171 N.** Leesville ★ 71446  
Telephone: Area Code 318-239-8055  
32,000 ft. Discount Dept. Store operating a branch store listed in Marksville, La., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs & Groceries, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
T. L. BERRY—President & Buyer Ladies, Mens & Childrens Wear, Family Shoes, Linens & Domestic.  
R. W. BERRY—Store Manager & Buyer Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage, Fabrics & Sewing Notions.
- Howard's Discount Center** Leesville ★  
Projected Opening of Branch Discount Dept. Store to be operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.
- West Bros. of Mansfield, 312 Polk St. (Box 152)** Mansfield ★ 71052  
Telephone: Area Code 318-872-2924  
48,000 ft. Discount Dept. Store with a branch listed in Bastrop, La., franchised by GIBSON DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Jewelry & Supermarket. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.

(Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

- West Bros. of Mansfield, (Continued)** Key Vals  
HORACE LYNN WIGGINS—President.  
BOBBY HALE—Executive Vice President & Merchandise Manager.  
DAVID BATTIS—Controller.  
RAY MEEKS—Store Manager.  
LESSEES  
Jewelry—MAUDE WOODWARD  
Supermarket—GLOVER HARGETT
- Howard's Discount Center, Hwy. 6** Many ♦ 71449  
Telephone: Area Code 318-256-9266  
17,500 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and Merchandise Buyers listed in Monroe.  
CONNIE KNIGHT—Store Manager.
- Nichols Discount Center, 252 Elizabeth St.** Many ★ 71448  
Telephone: Area Code 318-256-3342  
18,000 ft. Discount Dept. Store with branch stores (Not Listed) in DeQuincy & Leesville, La. Also Operates (14) Dry Goods Stores in Louisiana & (1) in Texas.  
All Depts. Company Operated including Ladies Wear, Linens, Domestic, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances, Stationery, Cameras, Auto Accessories & Luggage.  
T. D. NICHOLS—Owner & Buyer.  
JOHN SKINNER—Store Manager.  
BOB EDDINGTON—Buyer Store Fixtures & Equipment.  
GENEVA STEWART—Buyer Ladies Wear.  
HARRY NICHOLS—Buyer Sporting Goods.
- Gibson's Discount Center, Hwy. 1 North** Marksville ♦ 71351  
Telephone: Area Code 318-253-8526  
22,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Leesville, La., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs & Groceries, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
T. L. BERRY (at Leesville)—President.  
EMILE HUESMANN—Store Manager.
- T. G. & Y., 108 Moreau St.** Marksville ♦ 71351  
Telephone: Area Code 318-253-8588  
44,340 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
I. D. TRAHAN—Store Manager.
- Woolco Dept. Store, 1977 Baratavia Blvd.** Marrero ■ 70072  
Telephone: Area Code 504-340-8431  
30,300 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

♦ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

- Barker's, 2840 Veterans Memorial Hwy.** Metairie ■  
Telephone: Area Code 504-834-4432 70002  
85,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bronx, N. Y.  
LEON MESNIK (at Bronx)—President, Barker's Division.
- Gaylord's Discount Dept. Store, 100 N. Labare Rd.** Metairie ■  
Telephone: Area Code 504-834-0066 70001  
85,000 ft. Branch Discount Dept. Store operated by GAYLORDS NATIONAL  
CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHCHILD (at Secaucus)—Vice President, Discount Stores.  
LESSEE (other than listed at headquarters)  
Toys—SOUTHWEST TOYS
- Gaylord's Discount Dept. Store,  
725 Veterans Memorial Parkway** Metairie ■  
Telephone: Area Code 504-837-7565 70005  
70,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL  
CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHCHILD (at Secaucus)—Vice President, Store Operations.
- K mart, 7000 Veterans Memorial Blvd.** Metairie ■  
Telephone: Area Code 504-455-7912 70003  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 2700 Massachusetts Ave.** Metairie ▲  
Telephone: Area Code 504-721-3392 70003  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gibson's Discount Center, West Plaza Shopping Center** Minden ■  
Telephone: Area Code 318-377-7511 71055  
32,000 ft. Branch Discount Dept. Store operated by WEST & CO. of LA.,  
Minden, La., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
C. O. WEST (at Minden)—President.  
VIC YOUNGBLOOD—Store Manager.
- Wal-Mart Hwy. 79 N.** Minden ■  
Telephone: Area Code 318-371-0808 71055  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

■ 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

- West & Co. of LA., P. O. Drawer "G"** Minden ★ 12  
Telephone: Area Code 318-377-1975 71055  
Headquarters Office for GIBSON'S DISCOUNT CENTERS listed in Minden.  
Also: Benton, Camden, Conway, Fordyce, Russellville & West Helena, Ark.;  
Ala.; Clinton, Cleveland & Greenwood, Miss.; Alvin & Texarkana, Tex.;  
Minden, La.; franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
Also Operates (26) WEST BROS. DEPT. STORES.  
All Depts. Company Operated. Executives and Merchandise Buyers for  
GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
H. O. WEST—Chairman of the Board.  
C. O. WEST—President.  
A. D. EVANS—Vice President, Director of Development, Real  
Estate, Building, Fixtures, Display Equipment, Supplies, Personnel  
& Controls.  
J. M. JACKSON—Vice President, Director of West Gibson Store  
Operations & Business Machines.  
SAM BARNETT—Vice President, Superintendent.  
J. W. CLARK—Secretary, Treasurer, Director of West Dept. Store  
Operations, Warehouse Operations.  
MIKE JACKSON—Assistant Secretary, Assistant Treasurer, Buyer  
Jewelry & Home Entertainment.  
BILL TUBERVILLE—EDP Manager.  
GAY HARDY—Office Manager.  
L. H. BELLAMY—Store Supplies.  
G. LeBARON—Advertising.  
R. D. SIMMONS—Superintendent.  
W. D. HART—Superintendent.  
JAMES CLARK—Buyer Ladies Ready-to-Wear, Sportswear, Military,  
Lingerie & Hosiery.  
BRYAN ROBERTS—Buyer Mens Clothing & Furnishings, Boys Wear.  
R. L. GOODWIN—Buyer Family Shoes, Girls & Infants Wear.  
BILL CARTER—Buyer Piece Goods & Home Furnishings.  
ROBERT CLARK—Buyer Housewares & Appliances.  
STEVE LEE—Buyer Sporting Goods & School Supplies.  
CHARLES WATERS—Buyer Health & Beauty Aids, Toys & Outdoors.  
JIM LYNN—Buyer Auto Supplies, Hardware,  
Small Appliances, Candy.
- Howard Bros. Discount Stores, Inc., 3030 Aurora** Monroe ★ 101  
Telephone: Area Code 318-387-8471 71201  
COMPANY PROFILE (SIC 53 21):  
SALES: \$260,000,000 (1979 Estimated—does not include food sales)  
TOTAL SQ. FT.: 3,860,000  
SALES PER SQ. FT.: \$67.36  
OWNERSHIP: Gamble-Skogmo  
EXCHANGES TRADED: NY, B. M. Ph  
SYMBOL: GSK  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Headquarters Office for chain of Discount Dept. Stores. Subsidiary of  
GAMBLE-SKOGMO, INC., St. Louis Park, Minn., operating HOWARD'S  
DISCOUNT CENTERS listed as follows:  
ALABAMA—Albertville, Andalusia, Arab, Clanton, Greenville, Monroeville,  
Opelika & Phenix City.  
ARKANSAS—Arkadelphia (2), Camden, Crossett, El Dorado, Hope, Monticello,  
Pine Bluff, Russellville, Texarkana & Warren.  
FLORIDA—Fort Walton Beach & Panama City.  
GEORGIA—Columbus (3).  
KENTUCKY—Corbin, Cynthia & Monticello.  
LOUISIANA—Alexandria, Baker, Bastrop, Baton Rouge (5), Bayou Vista,  
Columbia, Denham Springs, Eunice, Franklin (2), Gonzalez, Houma, Iena,  
Lafayette, Monroe (2), Many, Natchitoches, New Iberia (2), Oak Grove,  
Oakdale, Opelousas (2), Pineville, Plaquemine, Rayville, Slidell, Thibodaux,  
Toga, West Monroe (2) & Winnabow.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

■ 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## LOUISIANA (Cont'd.)

## Howard Bros. (Continued)

MISSISSIPPI—Canton, Clifton, Greenwood, Hattiesburg, Jackson (3), McComb, Meridian (2), Natchez, Ocean Springs, Petal, Tupelo, Vicksburg (2) & Waveland.  
OKLAHOMA—McAlester & Ponca City.

TENNESSEE—Bristol, Cookeville, Greenville, Johnson City, Morristown & Oak Ridge.

TEXAS—Atlanta, Center, Clute, Commerce, Greenville, Huntsville, Liberty, Livingston, Lufkin, Plataview, Sulphur Springs & Texarkana.

Scheduled Opening: Leesville, La.

All Depts. Company Operated except Pharmacy including Ladies, Mens & Childrens Wear, Domestic, Furniture, Toys, Housewares, Hardware, Sporting Goods, Horticulture, Automotive, Pet Supplies, Household Chemicals, Notions, Christmas Trim-A-Tree, Gift Wrap, Greeting Cards, Stationery, Paper Goods, Small Appliances, Health & Beauty Aids, Candy, Jewelry, Electronics, Records, Tapes, Cameras, Luggage, Film & Film Processing.

W. L. HOWARD—Chairman of the Board.

RAY HOLLEY—Vice President, Operations.

JIM BOWIE—Vice President, Finance.

LEN OPPENHEIMER—Vice President, Marketing, Merchandising, Research & Development.

FRANK STADLER—Vice President, Merchandising, General Merchandise Manager.

A. JOHN HOWARD—Vice President, Inventory Management.

BAXTER BRASHER—Vice President, Insurance & Personnel.

JOE TURNER—Vice President, Softlines Merchandise Manager.

JIM DAVENPORT—Vice President, Hardlines Merchandise Manager.

ROBERT J. HOWARD—Secretary, Treasurer.

## BUYERS

DANNY CHAUVIN—Ladies Wear.

LOUISE DOWNING—Ladies Intimate Apparel, Family Hosiery.

WAYNE PARKER—Mens Wear.

EDDIE WYATT—Girls & Infants Clothing.

DON NEAL—Boys Wear, Fashion Accessories.

BILL HORNE—Domestics & Notions.

JACK NELSON—Furniture & Hardware.

M. I. DAVIS—Toys, Christmas Trim-A-Tree, Gift Wrap & Greeting Cards.

ROY BRAKE—Housewares.

VERNAL BARKER & WEBB CRECINK—Buyers Sporting Goods, Guns & Ammunition.

KEN LeBLEU—Horticulture & Power Equipment.

GENE GUM—Small Appliances, Furniture, Pet Supplies, Household Chemicals.

ED TUCKER—Jewelry, Electronics, Records, Tapes, Cameras, Luggage, Film & Film Processing.

CLARENCE SCHMITZHE—Health & Beauty Aids & Candy.

TERRY POOLE—Stationery, Paper Goods & Automotive.

STAN KULE—Automotive.

## LESSEE

Pharmacy—MEDI-SAVE

## Howard's Discount Center, 3000 Louisville Ave.

Monroe \*

Telephone: Area Code 318—325-0404

71201

50,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.

ROY BRAKE—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

Key Units

## Howard's Discount Center, 165 By-Pass S.

Monroe \*

Telephone: Area Code 318—388-1606

71202

40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.

BILL SHELTON—Store Manager.

## Mart, 2301 Louisville

Monroe ▲

Telephone: Area Code 318—387-2272

71201

100,000 ft. Branch Discount Dept. Store operated by E. MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Monroe.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Murphy's Mart, 1040 Oliver Rd.

Monroe ■

Telephone: Area Code 318—322-4431

71201

80,000 ft. Branch Promotional Mass Merchandising Store operated by

G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.

C. H. LYTLE (at McKeesport)—President.

## T. G. &amp; Y. Family Center, 1409 Colonial Plaza

Morgan City \*

Telephone: Area Code 504—384-2706

70380

42,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,

Oklahoma City, Okla.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.

I. C. TOTEN—Store Manager.

## West Bros., Eastgate Shopping Center

Morgan City \*

Telephone: Area Code 504—384-9671

70380

40,000 ft. Branch Discount Dept. Store operated by WEST BROS., INC., DeRidder, La.

All Depts. Company Operated except Drugs, Executives and Merchandise Buyers listed in DeRidder.

RENO YOUNG—Store Manager.

## Howard's Discount Center, 400 Dixie Shopping Center

Natchitoches \*

Telephone: Area Code 318—352-8406

71457

50,000 ft. Branch Discount Dept. Store operated by HOWARD BROS.,

DISCOUNT STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy, Executives and Merchandise Buyers listed in Monroe.

JIM MILLER—Store Manager.

## Wal-Mart, 311 State Hwy. 1—

Natchitoches \*

Cane River Shopping Center

71457

Telephone: Area Code 318—357-0403

57,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

## West Bros., 623 Admiral Doyle Dr.

New Iberia \*

Telephone: Area Code 318—364-4176

70560

27,000 ft. Branch Discount Dept. Store operated by WEST BROS., INC., DeRidder, La.

All Depts. Company Operated except Drugs, Executives and Merchandise Buyers listed in DeRidder.

ANDY SZANISZLO—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

- Howard's Discount Center, 1301 W. Saint Peter** **New Iberia** Key Data  
 Telephone: Area Code 318—365-8286 70580  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 EUGENE POIRRIER—Store Manager.
- Howard's Discount Center, 704 E. Admiral Doyle** **New Iberia**  
 Telephone: Unavailable at press time 70560  
 80,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 RAY HOLLEY (at Monroe)—Vice President, Operations.
- K mart, 900 E. Admiral Doyle Dr.** **New Iberia**  
 Telephone: Area Code 318—364-4181 70580  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Murphy's Mart, 1133 W. Main St.** **New Iberia**  
 Telephone: Area Code 318—365-3454 70560  
 70,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Woolco Dept. Store, Louis St.** **New Iberia**  
 Telephone: Area Code 318—365-7381 70560  
 90,500 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Barker's, 213 Jefferson Hwy.** **New Orleans**  
 Telephone: Area Code 504—834-8011 70121  
 50,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx, N. Y.  
 LEON MESNIK (at Bronx)—President, Barker's Division.
- Barker's, 9701 Chef Menteur Hwy.** **New Orleans**  
 Telephone: Area Code 504—241-1833 70127  
 60,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barker's Division.
- Gaylord's Discount Dept. Store, Chef Menteur Hwy.** **New Orleans**  
 Telephone: Area Code 504—288-9481 70127  
 75,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

- K mart, 4700 Old Gentilly Rd.** **New Orleans** Key Data  
 Telephone: Area Code 504—945-8933 70128  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1400 S. Clearview Pkwy.** **New Orleans**  
 Telephone: Area Code 504—733-5290 70123  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Veterans Memorial Blvd.** **New Orleans** ▲  
 Telephone: Area Code 504—721-5392 70124  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Gentilly Woods** **New Orleans** ▲  
 Telephone: Area Code 504—282-9313 70128  
 160,190 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Howard's Discount Center, Hwy. 2 East of Intersection Hospital Rd.** **Oak Grove** ◆  
 Telephone: Area Code 318—428-2317 71263  
 16,750 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 RAY WOODARD—Store Manager.
- Gibson's Discount Center, Hwy. 165 N. (Box 89)** **Oakdale** ◆  
 Telephone: Area Code 318—335-0227 71463  
 25,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER DeRidder, La., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.  
 MERLE HARPER & GERALD JOHNSON (at DeRidder)—Partners.  
 FRANK HONEYCUTT—Store Manager.
- Howard's Discount Center, Hwy. 165 S.** **Oakdale** ◆  
 Telephone: Area Code 318—335-1412 71463  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 RAY HOLLEY (at Monroe)—Vice President, Operations.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## LOUISIANA (Cont'd.)

- Howard's Discount Center, Eunice Hwy. & 190 W.** **Opelousas** \*  
 Telephone: Area Code 318-942-3547 70570  
 35,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 JOHN SULLIVAN—Store Manager.
- Howard's Discount Center, 1621 S. Service Rd.** **Opelousas** \*  
 Telephone: Area Code 318-942-3535 70570  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 RAY HOLLEY (at Monroe)—Vice President, Operations.
- Magic Mart, 201 Natchez Blvd.** **Opelousas** \*  
 Telephone: Area Code 318-948-9497 70570  
 20,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Howard's Discount Center, 2720 Holloway Rd.** **Pineville** \*  
 Telephone: Area Code 318-487-4033 71360  
 26,800 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 O. D. GRAY—Store Manager.
- Howard's Discount Center, Highway 1** **Plaquemine** ■  
 Telephone: Area Code 504-687-6308 70764  
 60,000 ft. Branch of MONROE BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed Monroe.  
 LARRY FARLOW—Store Manager.
- Howard's Discount Center, S. Julia St.** **Rayville** \*  
 Telephone: Area Code 318-728-6247 71269  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 RAY HOLLEY (at Monroe)—Vice President, Operations.
- Gibson's Discount Center, 306 S. Vienna Ave.** **Ruston** \*  
 Telephone: Area Code 318-255-5013 71270  
 32,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 Estimated Sales: \$1,500,000  
 LARRY H. TERRY—President. Buyer Housewares, Garden Center, Luggage, Furniture, Stationery, Greeting Cards, Tobacco, Paint, Hardware, Sporting Goods & Auto Accessories.  
 MRS. LARRY H. TERRY—Vice President. Secretary, Treasurer, Buyer Mens Wear, Toys, Appliances, TV, Radios, Cameras, Ladies & Childrens Wear, Family Shoes, Linens, Domestic, Floor Coverings, Fabrics & Sewing Notions.  
 LESSEE  
 Drugs—GIBSON PRECISION PHARMACIES

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

- Wal-Mart, North Park Mall Shopping Center** **Ruston** \*  
 Telephone: Area Code 318-255-7855 71270  
 55,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 2600 Waggoner** **Shreveport** ■  
 Telephone: Area Code 318-631-0262 71108  
 70,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 GEORGE MORRIS—Store Manager.
- Gibson's Discount Center, 3707 Greenwood Rd.** **Shreveport** \*  
 Telephone: Area Code 318-631-4571 71108  
 50,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JOHN STRONG—Store Manager.
- K mart, 1704 E. 70th St.** **Shreveport** ■  
 Telephone: Area Code 318-797-2381 71105  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 9140 Mansfield Rd.** **Shreveport** ■  
 Telephone: Area Code 318-687-3370 71108  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 1917 N. Market St.** **Shreveport** \*  
 Telephone: Area Code 318-424-8171 71107  
 80,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Shreveport.  
 B. M. TINGLE—Store Manager.
- T. G. & Y. Family Center, 4725 Greenwood Rd.** **Shreveport** \*  
 Telephone: Area Code 318-635-6482 71108  
 80,424 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 L. L. MUNN—Store Manager.
- T. G. & Y. Family Center, 810 W. 70th St.** **Shreveport** \*  
 Telephone: Area Code 318-869-2331 71108  
 68,100 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 J. G. FOX—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

- T. G. & Y. Family Center, 2001 Kings Hwy.** Shreveport Key Unit  
 Telephone: Area Code 318-424-3261 71104  
 60,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 T. D. MANGUM—Store Manager.
- Woolco Dept. Store, Shreve City Shopping Center** Shreveport ▲  
 Telephone: Area Code 318-885-8536 71104  
 116,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Shreve West Shopping Center** Shreveport ▲  
 Telephone: Area Code 318-887-1151 71105  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, Hwy. 11 S.** Slidell ●  
 Telephone: Area Code 504-543-2800 70459  
 38,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Hattiesburg, Miss., franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS listed in Seagoville.  
 J. D. THOMAS (at Hattiesburg)—President.  
 CHARLES HICKS—Store Manager.
- Howard's Discount Center, Village Rd. & U.S. Hwy. 11** Slidell ●  
 Telephone: Unavailable at press time 70458  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 RAY HOLLEY (at Monroe)—Vice President, Operations.
- K mart, 1311 Gause Blvd.** Slidell ■  
 Telephone: Area Code 504-649-0042 70459  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Gause Blvd.** Slidell ■  
 Telephone: Area Code 504-641-5500 70450  
 90,124 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

- Gibson's Discount Center, 522 S. Main St.** Springhill ●  
 Telephone: Area Code 318-539-4808 71076  
 12,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 W. E. LUTTRELL (at El Dorado)—President.  
 ROBERT MORRISON—Store Manager.
- Magic Mart, 609 S. Main** Springhill ◆  
 Telephone: Area Code 318-539-9131 71075  
 27,500 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Gibson's Discount Center, 1001 Arizona St.** Sulphur ●  
 Telephone: Area Code 318-527-9813 70883  
 38,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Lake Charles, La., franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs & Pharmacy. Executives and  
 Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in  
 Seagoville.  
 PAUL D. SELF (at Lake Charles)—President.  
 ROBERT COLEMAN—Store Manager.  
 LESSEES  
 Drugs, Pharmacy—RIEGER PHARMACY
- West Bros., 509 St. Mary St. (Box 877)** Thibodaux ●  
 Telephone: Area Code 504-447-2541 70301  
 50,000 ft. Branch Discount Dept. Store operated by WEST BROS., INC.,  
 DeRidder, La.  
 All Depts. Company Operated except Drugs. Executives and  
 Merchandise Buyers listed in DeRidder.  
 J. G. COOLEY—Store Manager.
- Howard's Discount Center, 609 St. Mary St.** Thibodaux ●  
 Telephone: Area Code 504-446-0464 70301  
 38,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 JOHN TOMMERAAS—Store Manager.
- T. G. & Y. Family Center, 359 N. Canal Blvd.** Thibodaux ●  
 Telephone: Area Code 504-446-8337 70301  
 50,100 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 E. C. HARLAN—Store Manager.
- Woolco Dept. Store, St. Mary's Ave.** Thibodaux ■  
 Telephone: Area Code 504-497-8870 70301  
 80,124 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## LOUISIANA (Cont'd.)

## Howard's Discount Center, 5015 Hwy. 71

Tloga

Key Units

Telephone: Area Code 318—840-4438

71477

21,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.

CHARLE HAWN—Store Manager.

## Wal-Mart, Hwy. 1 S.

Vivian

Telephone: Area Code 318—375-4810

71082

29,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

## Howard's Discount Center, 2907 Cypress St.

West Monroe

Telephone: Area Code 318—325-2452

71291

11,500 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.

JOHN LUCAS—Store Manager.

## Howard's Discount Center, 401 Thomas Rd.

West Monroe

Telephone: Area Code 318—325-6833

71291

40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.

RAY HOLLEY (at Monroe)—Vice President, Operations.

## Murphy's Mart, 126 Thomas Rd.

West Monroe

Telephone: Area Code 318—388-2801

71291

42,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.

C. H. LITTLE (at McKeesport)—President.

## Gibson's Discount Center, US 84 &amp; 167 W. (Hwy. 566)

Winnfield

Telephone: Area Code 318—628-2416

71483

15,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

P. E. SMITH—Owner.

MOLLY SMITH—Store Manager, Buyer Housewares.

Hardware, Paint, Wallpaper, Toys, Garden Center, TBA, Jewelry.

Records, Appliances, TV, Radios, Stationery, Greeting Cards.

Ladies, Mens, Childrens Wear, Shoes, Linens, Domestic, Luggage.

Sewing Notions, Cameras, Tobacco, Snack Bar &amp; Home Improvement.

L. CARPENTER—Buyer Sporting Goods.

RAY LITTLE—Buyer Drugs.

## Wal-Mart, State Rte. 167

Winnfield

Telephone: Area Code 318—628-2194

71483

41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## LOUISIANA (Cont'd.)

## Howard's Discount Center, Hwy. 15

Winnsboro

Key Units

Telephone: Area Code 318—435-5083

71295

30,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.

A. B. CARMICHAEL—Store Manager.

## T. G. &amp; Y. Family Center, 11 Fair Ave.

Winnsboro

Telephone: Area Code 318—435-7511

71295

40,000 ft. Branch Discount Dept. Store operated by T. G. &amp; Y. STORES CO., Oklahoma City, Okla.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.

R. J. BERTOLINO—Store Manager.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NOTES

## MAINE

This is the listing of the discount stores and company offices in Maine arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ANDROSCOGGIN COUNTY

Bradlees, Lewiston  
K mart, Auburn  
King's Dept. Store, Auburn  
King's Dept. Store, Lewiston  
Layre, Lewiston

## ARROSTOCK COUNTY

K mart, Madawaska  
King's Dept. Store, Presque Isle  
Miller's Discount Store, Caribou  
Miller's Discount Store, Houlton  
Miller's Discount Store, Madawaska  
Layre, Madawaska  
Layre, Presque Isle

## CUMBERLAND COUNTY

Bradlees, Westbrook  
K mart, Falmouth  
K mart, Scarborough  
King's Dept. Store, Falmouth  
King's Dept. Store, Brunswick  
King's Dept. Store, Scarborough  
King's, South Portland  
Mammoth Mart, Brunswick  
Mammoth Mart, Scarborough  
Marshall's, South Portland  
Layre, Portland  
Layre, South Portland

## FRANKLIN COUNTY

King's Dept. Store, Farmington

## HANCOCK COUNTY

King's Dept. Store, Ellsworth  
Layre, Ellsworth

## KENNEBEC COUNTY

K mart, Augusta  
K mart, Waterville  
King's Dept. Store, Augusta  
King's Dept. Store, Waterville  
Layre, Waterville  
Layre, Augusta

## KNOX COUNTY

## OXFORD COUNTY

Ames, Oxford  
Layre, Rumford

## PENOBSCOT COUNTY

K mart, Bangor  
King's Dept. Store, Bangor  
Miller's Discount Store, Brewer  
King's Dept. Store, Orono  
Woolco, Bangor  
Layre, Bangor

## SOMERSETT COUNTY

K mart, Skowhegan

## WASHINGTON COUNTY

King's Dept. Store, Calais

## YORK COUNTY

Ames, Sanford  
King's, Biddeford  
King's, Sanford  
Rich's, Biddeford  
Layre, Saco

Key Unit

## K mart, 603 Center St.

Auburn ▲

Telephone: Area Code 207-784-2911

04210

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## King's Dept. Store, 600 Center St.

Auburn ●

Telephone: Area Code 207-784-8323

04210

55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.

PAUL E. BREADY (at Newton)—Vice President, Store Operations.

## K mart, 58 Western Ave. (Augusta Plaza Sh. Ctr.)

Augusta ■

Telephone: Area Code 207-623-3821

04330

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

\* 30,000-60,000 ft

● under 30,000 ft



## MAINE (Cont'd.)

- King's Dept. Stores, Western Ave.** Augusta 04330  
 Telephone: Area Code 207—623-2904  
 50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Operations.
- Zayre, 42 Whitten Rd.** Augusta 04330  
 Telephone: Area Code 207—622-7181  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 ROBERT HANNA—Store Manager.  
 DONALD MORIN—Assistant Manager.
- K mart, 688 Hogan Rd.** Bangor 04401  
 Telephone: Area Code 207—942-4833  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 915 Union St.** Bangor 04401  
 Telephone: Area Code 207—945-4561  
 60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Woolco Dept. Store, Airport Mall** Bangor 04401  
 Telephone: Area Code 207—947-0392  
 110,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zayre, 615 Broadway** Bangor 04401  
 Telephone: Area Code 207—947-8351  
 82,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Owned and Leased Depts. with names of Executives and Merchandise Managers listed in Framingham, Mass.  
 JAMES McCLURE—Store Manager.  
 LLOYD MOREAU & JAMES McGRATH—Assistant Managers.
- King's Dept. Store, 435 Elm St.** Biddeford 04005  
 Telephone: Area Code 207—282-4173  
 55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Rich's Self-Service Dept. Store, Elm St.** Biddeford 04005  
 Telephone: Area Code 207—282-4105  
 52,000 ft. Branch Discount Dept. Store operated by RICH'S SELF-SERVICE DEPT. STORES, Salem, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Salem.  
 GERRY BRIGGEMAN—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MAINE (Cont'd.)

- Miller's Discount Store, 395 Main St.** Brewster 04412  
 Telephone: Area Code 207—989-8843  
 33,000 ft. Branch Discount Dept. Store operated by BRUNSWICK SALES, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 ROBERT MILLER (at New York)—President.
- King's Dept. Store, Bath Rd., U. S. Rte. #1** Brunswick 04011  
 Telephone: Area Code 207—725-4397  
 52,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Operations.
- King's Dept. Store, North St.** Calais 04819  
 Telephone: Area Code 207—454-2152  
 44,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Operations.
- Miller's Discount Store, Access Hwy.** Caribou 04738  
 Telephone: Area Code 207—493-7758  
 35,000 ft. Branch Discount Dept. Store operated by BRUNSWICK SALES, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 ROBERT MILLER (at New York)—President.
- King's Dept. Store, High St. Rte. 1** Ellsworth 04805  
 Telephone: Area Code 207—667-4657  
 40,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Operations.
- Zayre, 163 High St.** Ellsworth 04805  
 Telephone: Area Code 207—667-2551  
 40,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 MAURICE SEGALL (at Framingham)—President.
- K mart, 206 US Rte. 1** Falmouth 04105  
 Telephone: Area Code 207—781-4100  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, Falmouth Shopping Center** Falmouth 04105  
 Telephone: Area Code 207—781-2400  
 75,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MAINE (Cont'd.)

- King's Dept. Store, Mount Blue Shopping Center** Farmington \*  
Telephone: Area Code 207-778-6049 04473  
55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Operations.
- Miller's Discount Store, Houlton Shopping Center** Houlton \*  
Telephone: Area Code 207-532-2068 04730  
10,000 ft. Branch Discount Dept. Store operated by BRUNSWICK SALES, New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
ROBERT MILLER (at New York)—President.
- Bradlees, 855 Lisbon St.** Lewiston ■  
Telephone: Unpublished 04240  
84,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- King's Dept. Store, 760 Main St.** Lewiston ■  
Telephone: Area Code 207-786-2479 04240  
70,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated and Leased Depts with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Operations.
- Zayre, Lewiston Mall Shopping Center** Lewiston ■  
Telephone: Area Code 207-784-1568 04240  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
MICHAEL TORTI—Store Manager.  
RAY COTE—Assistant Manager.
- K mart, 417 Main St.** Madawaska \*  
Telephone: Area Code 207-728-6065 04758  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Miller's Discount Store, Midtown Shopping Center** Madawaska \*  
Telephone: Area Code 207-728-7661 04758  
17,000 ft. Branch Discount Dept. Store operated by BRUNSWICK SALES, New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
ROBERT MILLER (at New York)—President.
- Zayre, Fox Ave. & 25th St.** Madawaska \*  
Telephone: Area Code 207-728-3308 04758  
52,687 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
LOUIS LAMONT—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 20,000 ft  
© BUSINESS GUIDES, INC., 1980

## MAINE (Cont'd.)

- King's Dept. Store, Stillwater Ave.** Orono \*  
Telephone: Area Code 207-827-6343 04473  
52,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Operations.
- Ames Discount Dept. Store, Oxford Plaza, Rte. 26** Oxford \*  
Telephone: Area Code 207-743-7022 04270  
30,000 ft. Branch Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
DAVID CONNOR—Store Manager.
- Zayre, 1064 Brighton Ave.** Portland ■  
Telephone: Area Code 207-774-8338 04101  
82,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated and Leased Depts with names of Executives and Merchandise Buyers listed in Natick, Mass.  
RICHARD SMITH—Store Manager  
KURTZ SCHULTZ—Assistant Manager.
- King's Dept. Store, Rte. 1** Presque Isle ■  
Telephone: Area Code 207-764-0176 04769  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Operations.
- Zayre, 23 North St.** Presque Isle ■  
Telephone: Area Code 207-764-0141 04769  
52,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated and Leased Depts with names of Executives and Merchandise Buyers listed in Natick, Mass.  
CLINTON WAUGH—Store Manager.  
NORMAN ROBERT—Assistant Manager.
- King's Dept. Store, Camden St.** Rockland \*  
Telephone: Area Code 207-596-6681 04841  
52,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Operations.
- Zayre, Abbots Farm Plaza** Rumford \*  
Telephone: Area Code 207-364-7821 04276  
43,750 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
JOHN MULLEN—Store Manager.  
IRENE HALASZ—Assistant Manager.
- Zayre, Scammon St.** Saco \*  
Telephone: Area Code 207-282-6118 04091  
52,887 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
BEN EATON—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 20,000 ft  
© BUSINESS GUIDES, INC., 1980



## MAINE (Cont'd.)

- Ames Discount Dept. Store, Mid Town Mall & Rte. 109** **Sanford** **Key** **Date**  
 Telephone: Area Code 207—324-6086 04073  
 40,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill  
 ROBERT WHIRLEY—Store Manager.
- King's Dept. Store, Route 109** **Sanford** **•**  
 Telephone: Area Code 207—324-3220 04073  
 40,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- K mart, 118 US Rte. 1** **Scarborough** **■**  
 Telephone: Area Code 207—883-5121 04074  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, U.S. Rte. 1** **Scarborough** **•**  
 Telephone: Area Code 207—883-3064 04074  
 45,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Operations.
- K mart, Lakewood Rd., RFD #1** **Skowhegan** **•**  
 Telephone: Area Code 207—474-5141 04978  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Stores, Waterman Dr.** **South Portland** **■**  
 Telephone: Area Code 207—799-7481 04108  
 80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Marshall's, 443 Western Ave.** **South Portland** **◆**  
 Telephone: Area Code 207—773-8122 04108  
 15,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
 All Depts. Company Operated, Complete list of Executives and Merchandise Buyers listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- Zayre, 385 Gorham Rd.** **South Portland** **•**  
 Telephone: Area Code 207—775-8103 04108  
 53,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 KENNETH ESTES—Store Manager.  
 CHET HUNTER—Assistant Manager.

\* Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MAINE (Cont'd.)

- K mart, Elm Plaza Shopping Center, Main St.** **Waterville** **■**  
 Telephone: Area Code 207—873-1882 04801  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, Upper Main St.** **Waterville** **•**  
 Telephone: Area Code 207—873-0144 04901  
 45,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Operations.
- Zayre, The Concourse** **Waterville** **•**  
 Telephone: Area Code 207—873-0614 04801  
 50,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 RAY WOODARD—Store Manager.  
 WARD GROSSMAN—Assistant Manager.
- Globe Discount Dept. Store, Rte. 1, Wells Plaza** **Wells** **•**  
 Telephone: Area Code 207—846-3224 04080  
 40,000 ft. Branch Discount Dept. Store operated by GLOBE DISCOUNT DEPT. STORES, Methuen, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Methuen.  
 WILLIAM FINNERNAN—Store Manager.
- Bradlees, 25 Main St.** **Westbrook** **■**  
 Telephone: Unpublished 04091  
 73,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives & Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Bradlees** **Windham** **■**  
 Projected Opening of Branch Discount Dept. Store to be operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.

\* Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NOTES

## MARYLAND

This is the listing of the discount stores and company offices in Maryland arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ALLEGANY COUNTY

Gee Bee, Cumberland  
Hock's, Cumberland  
Hock's, Frostburg  
Hills, Cumberland  
Kings, Cumberland  
King's Dept. Store, Odenton  
Murphy's Mart, Westernport

## ANNE ARUNDEL COUNTY

Farmers Market, Glen Burnie  
K mart, Annapolis  
K mart, Crofton  
K mart, Pasadena  
Lusk's, Glen Burnie  
Murphy's Mart, Annapolis  
Murphy's Mart, Pasadena  
Two Guys, Glen Burnie  
Woolco, Severna Park

## BALTIMORE (Independent City)

Ames, Reisterstown  
Cook's, Baltimore  
K mart, Baltimore  
King's Dept. Store, Essex  
Lusk's, Baltimore  
Lusk's, Randallstown  
Memco, Baltimore  
Murphy's Mart, Baltimore  
Murphy's Mart, Lutherville-Timonium  
Murphy's Mart, Randallstown  
Palaski Highway Farmers Mart & Auction,  
Baltimore  
Two Guys, Baltimore  
Two Guys, Towson

## BALTIMORE COUNTY

K mart, Parkville

## CALVERT COUNTY

Ames, Prince Frederick

## CARROLL COUNTY

Ames, Westminster  
K mart, Sykesville

## CECIL COUNTY

Ames, North East  
K mart, Elkton

## CHARLES COUNTY

Dart, Waldorf  
Mammoth Mart, Waldorf

## DISTRICT OF COLUMBIA

K mart, Suitland  
Lusk's, Camp Springs  
R. Mars & Co., Bethesda  
Memco, Suitland  
Woolco, Forestville

Layre, Capital Heights  
Layre, Temple Hills

## DORCHESTER COUNTY

Ames, Cambridge

## FREDERICK COUNTY

Gee Bee, Frederick  
K mart, Frederick  
Lusk's, Frederick  
Woolco, Frederick  
Layre, Frederick

## GARRETT COUNTY

Hock's, Oakland

## HARFORD COUNTY

Ames Dept. Store, Aberdeen  
Ames Dept. Store, Edgewood  
King's Dept. Store, Bel Air

## HOWARD COUNTY

Cook's, Ellicott City  
K mart, Ellicott City

## KENT COUNTY

Ames, Chestertown

## MONTGOMERY COUNTY

K mart, Silver Spring  
Korvette, Rockville  
Lusk's, Rockville  
Lusk's, Wheaton  
Memco, Rockville  
Woolco, Rockville  
Layre, Silver Springs  
Layre, Wheaton

## PRINCE GEORGES COUNTY

Dart Drug Corp., Landover  
K mart, Landover  
Korvette, Langley Park  
Lusk's, Hyattsville  
Lusk's, Landover  
Memco, Hyattsville  
Woolco, Bowie  
Woolco, New Carrollton  
Layre, Laurel  
Layre, New Carrollton

## SAINT MARYS COUNTY

K mart, Lexington Park  
Mammoth Mart, Lexington Park

## WASHINGTON COUNTY

K mart, Hagerstown  
Kings, Hagerstown  
Rex Fair, Hagerstown  
Two Guys, Hagerstown  
Layre, Hagerstown

\* Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MARYLAND (Cont'd.)

## WICOMICO COUNTY

Ames Dept. Store, Salisbury  
K mart, Salisbury  
Nichols, Salisbury

## WORCESTER COUNTY

Ames, Berlin  
Ames, Pocomoke City

## Ames Dept. Store, Rte. 40

Telephone: Area Code 301—939-5110

80,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Rocky Hill.

R. GILL—Store Manager.

Aberdeen

21008

## K mart, Rte. 2 &amp; Forest Dr.

Telephone: Area Code 301—266-6565

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Annapolis

21401

## Murphy's Mart, 260 Solomons Island Rd.

Telephone: Area Code 301—263-0230

88,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in McKeesport.

C. H. LITTLE (at McKeesport)—President.

Annapolis

21401

## Cook's Discount Dept. Store, 5101 Gov. Ritchie Hwy.

Telephone: Area Code 301—636-5777

77,000 ft. Branch Discount Dept. Store operated by Discount Store Division  
of COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President.

Baltimore

21225

## Cook's Discount Dept. Store, 7820 Wise Ave. (Dundalk)

Telephone: Area Code 301—284-4646

58,000 ft. Branch Discount Dept. Store operated by Discount Store Division  
of COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President.

Baltimore

21222

## Cook's Discount Dept. Store, 8212 Liberty Rd.

Telephone: Area Code 301—655-3651

90,372 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President.

Baltimore

21207

## Cook's Discount Dept. Store,

Perring Parkway Shopping Plaza

Telephone: Area Code 301—668-1762

88,000 ft. Branch Discount Dept. Store operated by Discount Store Division  
of COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President.

Baltimore

21234

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## MARYLAND (Cont'd.)

## K mart, 7601 E. Baltimore Sr.

Telephone: Area Code 301—785-7100

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Baltimore

21224

## K mart, 5100 Sinclair Lane

Telephone: Area Code 301—483-3500

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Baltimore

21208

## K mart, 5760 Wabash Ave.

Telephone: Area Code 301—358-5700

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Baltimore

21215

## K mart, 8980 Waltham Woods Rd.

Telephone: Area Code 301—882-9400

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Baltimore

21234

## K mart, 222 North Point Blvd.

Telephone: Area Code 301—285-7100

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Baltimore

21224

## Luskin's, Inc., 7540 Washington Blvd.

Telephone: Area Code 301—799-9000

12,000 ft. Discount Dept. Store & Headquarters Office for chain of Discount  
Dept. Stores listed in Washington, D. C.; Baltimore (4); Camp Springs,  
Glen Burnie, Hyattsville, Landover, Randallstown, Rockville & Wheaton, Md.;  
Alexandria, Arlington & Woodbridge, Va., with a scheduled opening in  
Frederick, Md.

All Depts. Company Operated including Housewares, White Goods,  
TV, Radios, TV Games, Scanners, Portable Phonographs, Cameras,  
Tape Recorders, Hair Care, HiFi & Audio Equipment.

JACK LUSKIN—President.

IRV FULTON—Executive Vice President, Merchandising.

JULES GALINN—Vice President, Buyer White Goods.

JEROME GOLOMB—Vice President, Director of Real Estate.

LARRY HARRISON—Vice President, Director of Advertising.

JOSEPH ROSARIO—Buyer TV, Radio & TV Games.

BILL NATHAN—Buyer Radios, Scanners, Portable Phonographs.

Cameras, Housewares, Tape Recorders & Hair Care.

TONY BAZLAMIT—Buyer HiFi & Audio Equipment.

Baltimore

21227

★ 16

## Luskin's (Towson), 1125 Cromwell Bridge Rd.

Telephone: Area Code 301—799-9000 Ext. 286

20,000 ft. Branch Discount Dept. Store operated by LUSKIN'S, INC., Baltimore, Md.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed at headquarters.

JACK LUSKIN (at headquarters)—President.

Baltimore

21204

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## MARYLAND (Cont'd.)

- Luskin's (Eastpoint), 7856 Eastern Ave.** Baltimore ♦  
 Telephone: Area Code 301-799-9000 Ext. 237  
 10,000 ft. Branch Discount Dept. Store operated by LUSKIN'S, INC., Baltimore, Md.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.  
 JACK LUSKIN (at headquarters)—President.
- Luskin's (Pimlico), 4900 Park Heights** Baltimore ♦  
 Telephone: Area Code 301-799-9000 Ext. 274  
 10,000 ft. Branch Discount Dept. Store operated by LUSKIN'S, INC., Baltimore, Md.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.  
 JACK LUSKIN (at headquarters)—President.
- Luskin's, 8643 Pulaski Hwy.** Baltimore ♦  
 Telephone: Area Code 301-799-9000  
 12,000 ft. Branch Discount Dept. Store operated by LUSKIN'S, INC., Baltimore, Md.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.  
 JACK LUSKIN (at headquarters)—President.
- Memco, 6501 Baltimore National Pike** Baltimore ▲  
 Telephone: Area Code 301-744-2000  
 133,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 PAUL SWAN—Store Manager.  
 HARRY WINCE—Store Manager.
- Memco, 1400 Merritt Blvd.** Baltimore ▲  
 Telephone: Area Code 301-288-6150  
 103,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 PAUL SWAN—Store Manager.
- Murphy's Mart, 1330 Martin Blvd.** Baltimore ■  
 Telephone: Area Code 301-686-9500  
 90,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTTLE (at McKeesport)—President.
- Murphy's Mart, 7875 Eastern Blvd.** Baltimore ■  
 Telephone: Area Code 301-282-8060  
 90,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTTLE (at McKeesport)—President.
- Pulaski Highway Farmers Market & Auction, Pulaski Hwy. & Mohrs Lane** Baltimore ★  
 Telephone: Area Code 301-887-5505  
 80,000 ft. Discount Dept. Store, opened weekends only, with a branch listed in Glen Burnie, Md. as FARMERS MARKET. This company is operated by the principals of GREGORY SHOPPING CENTER, listed in Mount Holly, N. J.  
 All Depts. Leased.

(Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## MARYLAND (Cont'd.)

- Pulaski Highway Farmers Market (Continued)** Key Data  
 K. HILL—General Manager.  
 LESSEES (all at store)  
 Ladies Wear—SAM'S DISCOUNT CENTER  
 Childrens Wear—ALLEN'S  
 Mens & Boys Work Clothes—WOLF GAISTER  
 Liquor—SIDNEY SHERMAN  
 Drugs—LARRY'S DISCOUNT  
 Domestic—KENT LINENS, INC.  
 Furniture & Floor Coverings—MARTIN FURNITURE CO.  
 Jewelry—JEWELRY JUNGLE  
 Auto Accessories—CASH & CARRY CAR  
 Handbags & Eggs—ELLA GOLD  
 Mens Wear—ROBERT'S  
 Shoes—SHOE MARKET  
 Records—RECORD FARM  
 Stationery, Greeting Cards, Tobacco—CARD SHOP  
 Lamps, Shades & Gifts—RUSS  
 Snack Bar—JOSEPH DELEO  
 Bingo—BRADLEY ROTH  
 Shoe Repair—DORIS BEALS  
 Antiques—CHESAPEAKE ANTIQUES  
 Greenery—HEAVNER GREENERY  
 Florist—SCHRENKER FLORIST  
 Toys, Sporting Goods—GREGORY TOYS  
 Pets—ANN HALL  
 Drugs & Miscellaneous—LARRY'S DISCOUNT  
 Beauty Shop—MAXINES BEAUTY SHOP  
 Meats—ORSONS MEATS  
 Bakery—MITCHELL BAKERY  
 Coins—M. NOVAK  
 Pennsylvania Dutch—V. MILLER  
 Produce—SUDANO PRODUCE  
 T-Shirts—BRADLEY ROTH  
 Popcorn—WICK'S POPCORN  
 Wigs—SANG CHUNG WIGS  
 Locksmith—DESHESKYS LOCKSMITH  
 Tools—R. BAINES  
 Organs—STRINGER MUSIC  
 Seafood—D & P SEAFOOD  
 Kitchens—WALSTRUM
- Two Guys, Bel Air Rd. & Clifmont Ave.** Baltimore ▲  
 Telephone: Area Code 301-342-8300  
 122,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., doing business as TWO GUYS, Garfield, N. J.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Garfield.  
 BERNARD R. KOSSAR (at Garfield)—President.
- Two Guys, Merrit Blvd. & German Hill Rd. (Dundalk)** Baltimore ▲  
 Telephone: Area Code 301-288-8500  
 147,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., doing business as TWO GUYS, Garfield, N. J.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Garfield.  
 BERNARD R. KOSSAR (at Garfield)—President.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## MARYLAND (Cont'd.)

- King's Dept. Store, Churchill Rd., Rte. 22** Bel Air Key Value  
21221  
Telephone: Area Code 301-734-7171  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Operations.
- Ames Dept. Store, Rt. 50 & 346** Berlin e  
21811  
Telephone: Area Code 301-641-2466  
43,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
JAMES GRAHAM—Store Manager.
- R. Mars & Co., 5225 Pooks Hill Rd. 928 N.** Bethesda ■  
20014  
Telephone: Area Code 301-530-6610  
65,000 ft. MEMBERSHIP Discount Store.  
All Depts. Company Operated including Furniture, Carpeting, Hardware, Appliances, TV, Radios, Paint, Wallpaper, Toys, Sporting Goods, Cameras, Auto Accessories & Luggage.  
ROBERT MARS—President, General Manager & Buyer.
- Woolco Dept. Store, Freestate Mall** Bowie ■  
20715  
Telephone: Area Code 301-464-1612  
87,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- †Woolco** Bowie ■  
Projected Opening of 81,700 ft. Branch Discount Dept. Store to be operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.
- Ames Dept. Store, Cambridge Plaza** Cambridge •  
21613  
Telephone: Area Code 301-228-6200  
50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
DAVID RINER—Store Manager.
- Luskin's Super Discount Store, 3900 Bexley Pl.** Camp Springs ♦  
20031  
Telephone: Area Code 301-799-9000, Ext. 314  
12,000 ft. Branch Discount Dept. Store operated by LUSKIN'S, INC., Baltimore, Md.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Baltimore.  
JACK LUSKIN (at Baltimore)—President.
- Zayre, 9033 Central Ave.** Capital Heights ■  
20027  
Telephone: Area Code 301-336-6930  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
JACK HASSELL—Store Manager.  
OTIS CHOICE—Assistant Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MARYLAND (Cont'd.)

- Ames Dept. Store, Rt. 213** Chestertown e  
21820  
Telephone: Area Code 301-778-1310  
43,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
LARRY McVEY—Store Manager.
- Smart, 1647 Crofton Centre** Crofton ■  
21113  
Telephone: Area Code 301-721-7000  
84,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Geo Bee, Queen City Dr.** Cumberland ■  
21501  
Telephone: Area Code 301-724-8700  
72,500 ft. Branch Discount Dept. Store operated by GLOSSER BROS., Johnstown, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Johnstown.  
BRUCE GURENSEN—Store Manager.
- Heck's, Rte. 36 E. Motor City** Cumberland e  
21502  
Telephone: Area Code 301-777-9660  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Charleston.  
RICHARD SLIDEN—Store Manager.
- Hill's Dept. Store, 1050 W. Industrial Blvd.** Cumberland ■  
21502  
Telephone: Area Code 301-777-9200  
80,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORE, Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- King's Dept. Store, 1230 National Hwy.** Cumberland ■  
21501  
Telephone: Area Code 301-729-4440  
67,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Ames Dept. Store** Edgewood •  
21040  
Telephone: Area Code 301-676-9100  
50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
BART PEEPLES—Store Manager.
- Smart, Big Elk Mall** Elkton •  
21821  
Telephone: Area Code 301-398-8000  
55,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MARYLAND (Cont'd.)

- Cook's**, 9200 Baltimore Memorial Pike (Chatham Mall) **Ellicott City** ■  
Telephone: Area Code 301-461-2277 21043  
91,000 ft. Branch Discount Dept. Store operated by Discount Store Division  
of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice  
President, Operations.
- K mart**, 9200 Baltimore National Pike (Chatham Mall) **Ellicott City** ■  
Telephone: Area Code 301-465-9222 21043  
64,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store**, Back River Neck Rd. **Essex** ■  
Telephone: Area Code 301-391-3337 21221  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Operations.
- K mart**, 3101 Donnell Dr. **Forestville** ■  
Telephone: Area Code 301-568-6600 20028  
90,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store**, 7706 Marlborough Pike **Forestville** ▲  
Telephone: Area Code 301-568-0011 20028  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gee Bee**, Francis Scott Key Mall **Frederick** ■  
Projected Opening of 81,000 ft. Branch Discount Dept. Store to be operated by  
GLOSSER BROS., Johnstown, Pa.
- K mart**, 1003 W. Patrick St., **Frederick County Square Center** **Frederick** ▲  
Telephone: Area Code 301-662-7232 21701  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Luskin's** **Frederick** ◆  
Projected of Branch Discount Dept. Store to be operated by LUSKIN'S, INC.,  
Baltimore, Md.
- Woolco Dept. Store**, Frederick Shopping Center **Frederick** ■  
Telephone: Area Code 301-662-8161 21701  
90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated and Leased Depts. with names of  
Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MARYLAND (Cont'd.)

- Zayre**, Rt. 40 W., Frederick Shoppers World **Frederick** ■  
Telephone: Area Code 301-862-7000 21701  
79,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Framingham.  
RICHARD PASZYC—Store Manager.
- Heck's**, Rtes. 40 & 36 **Frostburg** ●  
Telephone: Area Code 301-689-2500 21532  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated, Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
HOWARD MATHEWSON—Store Manager.
- Farmers Market**, Ritchie Hwy. & Ordinance Rd. **Glen Burnie** ■  
Telephone: Area Code 301 ST 9-1335 21061  
80,000 ft. Branch Discount Dept. Store, opened weekends only, operated by  
PULASKI HIGHWAY FARMERS MARKET listed in Baltimore, Md.  
All Depts. Leased, Complete list of Depts in Baltimore.  
KEN HILL (at Baltimore)—General Manager.
- Luskin's**, 7427 Ritchie Hwy. **Glen Burnie** ◆  
Telephone: Area Code 301-799-9000 21061  
12,000 ft. Branch Discount Dept. Store operated by LUSKIN'S, INC.,  
Baltimore, Md.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Baltimore.  
JACK LUSKIN (at Baltimore)—President.
- Two Guys**, 6th Ave. & Gov. Ritchie Hwy. **Glen Burnie** ▲  
Telephone: Area Code 301-766-5151 21061  
112,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., doing  
business as TWO GUYS, Garfield, N. J.  
All Depts. Company Operated except Shoes, Executives and Merchandise  
Buyers listed in Garfield.  
BERNARD R. KOSSAR (at Garfield)—President.
- K mart**, 1 K mart Valley Plaza **Hagerstown** ▲  
Telephone: Area Code 301-797-5502 21740  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store**, 835 W. Hillcrest Rd. **Hagerstown** ●  
Telephone: Area Code 301-731-3389 21740  
55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Ret Fair**, Rte. 40 **Hagerstown** ▲  
Telephone: Unavailable at press time 21740  
100,000 ft. Branch Discount Dept. Store operated by RET FAIR, INC.,  
New York, N. Y.  
All Depts. Leased, Executives and Merchandise listed in New York.  
LEO D. ROSENSTEIN (at New York)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## MARYLAND (Cont'd.)

- Two Guys, 1111 Maryland Ave.** Hagerstown **A**  
 Telephone: Area Code 301-731-3800  
 104,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
 doing business as TWO GUYS, Garfield, N. J.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Garfield.  
 BERNARD R. KOSSAR (at Garfield)—President.
- Zayre, 501 Dual Hwy** Hagerstown **B**  
 Telephone: Area Code 301-797-3400  
 63,099 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 HARRY McCORD—Store Manager.  
 ULYSSES BUSCH—Assistant Manager.
- Luskins, 3171 Queens Chapel Rd.** Hyattsville **D**  
 Telephone: Area Code 202-621-1600 Ext. 305  
 12,000 ft. Branch Discount Dept. Store operated by LUSKIN'S, INC., Baltimore, Md.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Baltimore.  
 JACK LUSKIN (at Baltimore)—President.
- Memco, 6411 Riggs Rd.** Hyattsville **A**  
 Telephone: Area Code 301-559-5000  
 107,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise  
 Division of GEMCO+MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Buena Park.  
 JO SEEGER—Store Manager.
- Dart Drug Corp., 3301 Pennsy Dr.** Landover **★**  
 Telephone: Area Code 301-772-8000  
 Headquarters Office for drug chain, operating Discount Stores as DART listed  
 in Waldorf, Md.; Alexandria & Manassas, Va.  
 All Depts. Company Operated including Furniture, Floor Coverings,  
 Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden  
 Center, TBA Center, Drugs, Appliances, TV, Radios, Stationery,  
 Greeting Cards, Auto Accessories, Tires, Battery Service, Tobacco Shop,  
 Home Improvement, Health & Beauty Aids, Lumber, Building Supplies,  
 Food, Pet Supplies, Camping, Christmas Decorations, Electrics, Plumbing,  
 Candy, Cosmetics & Fragrances, Pictures, Frames, Fireplace Equipment.  
 HERBERT H. HAFT—President.  
 CHARLES D. SHIPE—Executive Vice President & Chief Operating Officer.  
 BEN S. KOVALSKY—Senior Vice President.  
 BOB GOLDSTEIN—Vice President, Store Operations.  
 NEIL KAPLAN—Vice President, Sales.  
 HOWARD DIENER—Vice President, Merchandising.  
 LINDA RAPPAPORT—Vice President, Communications.  
 RICHARD KABAT—General Counsel.  
 GARY LINE—Director of Real Estate.  
 JOHN MIRMELSTEIN—Buyer Cosmetics & Fragrances.

(Continued)

★ headquarters    A over 100,000 ft    B 60,000-100,000 ft    C 30,000-60,000 ft    D under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MARYLAND (Cont'd.)

- Dart Drug (Continued)** Landover **A**  
 HARVEY GREENE—Buyer Prescription Drugs, Vitamins,  
 Wets & Dries, Health & Beauty Aids.  
 AL NEHMAN—Buyer Food, Paper Products & Pet Supplies.  
 FRED KAMIS—Buyer Candy, Tobacco, Snack Foods, Beer & Wine.  
 IRV TRIONFO—Buyer Toys, Stationery & Office Equipment.  
 BERT FELDMAN—Buyer Sporting Goods, Camping Supplies  
 & Domestic.  
 LEN MORESE—Buyer Housewares & Appliances.  
 EDWARD BRANDEIS—Buyer Summer Seasonal, Pictures &  
 Frames, Flashlights & Batteries.  
 MARV SUGARMAN—Buyer Electrical Supplies, Paint & Wallpaper,  
 Fireplace Equipment & Plumbing Supplies.  
 TOM TERNOVAN—Buyer Hardware & Furniture.  
 RAY CRAMPTON—Buyer Lumber & Building Supplies.  
 MARC SERLIN—Buyer Auto Accessories, Christmas &  
 Seasonal Decorations.
- K mart, 8511 Landover Rd.** Landover **A**  
 Telephone: Area Code 301-772-0022  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Luskin's, Landover Mall** Landover **D**  
 Telephone: Area Code 202-621-1600 Ext. 310  
 12,000 ft. Branch Discount Dept. Store operated by LUSKIN'S, INC., Baltimore, Md.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Baltimore.  
 JACK LUSKIN (at Baltimore)—President.
- Korvettes, 8001 New Hampshire Ave.** Langley Park **A**  
 Telephone: Area Code 301-439-6600  
 125,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 MARTIN AGINS—Store Manager.
- Zayre, One Laurel Plaza** Laurel **B**  
 Telephone: Area Code 301-725-1010  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Landover.  
 STANLEY SADOWSKY—Store Manager.  
 TONY CATALANO & J. MICHAEL OWEN—Assistant Managers.
- K mart, Millison Plaza** Lexington Park **D**  
 Telephone: Area Code 301-863-6688  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mammoth Mart, Rt. 246 Great Mills Rd.** Lexington Park **B**  
 Telephone: Area Code 301-863-8134  
 40,000 ft. Branch Discount Dept. Store operated by MAMMOTH MART, INC.,  
 Subsidiary of KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Operations.

★ headquarters    A over 100,000 ft    B 60,000-100,000 ft    C 30,000-60,000 ft    D under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MARYLAND (Cont'd.)

- Murphy's Mart, 2145 York Rd.** Lutherville-Timonium Key Data  
 Telephone: Area Code 301—252-6610 21093  
 100,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Woolco Dept. Store, Carrollton Shopping Center** New Carrollton ▲  
 Telephone: Area Code 301—577-5200 20784  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zayre, 8401 Annapolis Rd.** New Carrollton ■  
 Telephone: Area Code 301—577-6900 20784  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 READE THOMPSON—Store Manager.  
 ROBERT BROWN & WILLIAM PHILAGE—Assistant Managers.
- Ames Discount Store, Rt. 40 & 282** Northeast ■  
 Telephone: Area Code 301—287-2424 21901  
 80,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 WILLIAM HENRY—Store Manager.
- Heck's, Rte. 135** Oakland ●  
 Telephone: Area Code 301—334-9457 21550  
 32,500 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated, Executives listed in Charleston & Merchandise Buyers listed in Nitro, W. Va.  
 DAVID JADGMANN—Store Manager.  
 WILLIAM STEMPLE—Assistant Store Manager.
- King's Dept. Store, Odenton Shopping Center** Odenton ●  
 Telephone: Area Code 301—551-8888 21113  
 55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Operations.
- K mart, North Plaza Mall** Parkville ■  
 Telephone: Area Code 301—882-9400 21238  
 80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 8036 Jumpers Mall** Pasadena ■  
 Telephone: Area Code 301—760-2222 21122  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft. ■ 80,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## MARYLAND (Cont'd.)

- Murphy's Mart, 8111 Ritchie Hwy.** Pasadena Key Data  
 Telephone: Area Code 301—761-9260 21122  
 127,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Ames Dept. Store, US 13 & 113** Pocomoke City ●  
 Telephone: Area Code 301—957-2133 21851  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
 Complete list of Company Operated Depts. & Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 DUANE STROUTS—Store Manager.
- Ames Dept. Store, Calvert Village Shopping Center** Prince Frederick ▲  
 Telephone: Area Code 301—535-0010 20678  
 130,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 WATSON MORGAN—Store Manager.
- Luskin's (Liberty), 8715 Liberty Rd.** Randallstown ◆  
 Telephone: Area Code 301—799-9000 Ext. 272 21153  
 12,000 ft. Branch Discount Dept. Store operated by LUSKIN'S, INC., Baltimore, Md.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Baltimore.  
 JACK LUSKIN (at Baltimore)—President.
- Murphy's Mart, 8514 Liberty Rd.** Randallstown ▲  
 Telephone: Area Code 301—922-1500 21133  
 127,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Ames Dept. Store, Reisterstown Shopping Center** Reisterstown ■  
 Telephone: Area Code 301—833-4213 21138  
 80,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 ANTHONY CARLOS—Store Manager.
- Korvettes, 11800 Rockville Pike** Rockville ▲  
 Telephone: Area Code 301—881-3500 20850  
 118,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York City.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 BURKE SUMMERS—Store Manager.
- Luskin's, 11132 Rockville Pike** Rockville ◆  
 Telephone: Area Code 301—799-9000, Ext. 272 20850  
 12,000 ft. Branch Discount Dept. Store operated by LUSKIN'S, INC., Baltimore, Md.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Baltimore.  
 JACK LUSKIN (at Baltimore)—President.

★ headquarters ▲ over 100,000 ft. ■ 80,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## MARYLAND (Cont'd.)

- Memco, 12250 Rockville Pike** Rockville  
 Telephone: Area Code 301-770-0600 20852  
 109,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO+MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
**RAY MECHAK**—Store Manager.  
**FRED FERLAZZO**—Store Manager.
- Woolco Dept. Store, 12051 Rockville Pike** Rockville  
 Telephone: Area Code 301-881-2561 20850  
 125,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
**G. W. NELSON** (at New York)—President.
- +Woolco** Rockville  
 Projected Opening of 121,000 ft. Branch Discount Dept. Store to be operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.
- Ames Dept. Store, Salisbury Blvd.** Salisbury  
 Telephone: Area Code 301-742-8150 21801  
 60,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
**MICHAEL SEEVER**—Store Manager.
- K mart, Ocean City Rd. & Tilghman Rd.** Salisbury  
 Telephone: Area Code 301-749-1143 21801  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Nichols Discount City, Rt. 13 & Clyde Ave.** Salisbury  
 Telephone: Area Code 301-546-2177 21801  
 115,000 ft. Branch Discount Dept. Store operated by S. S. NICHOLS CO., New York, N. Y.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in New York.  
**MANFRED BRECKER** (at New York)—President.
- Woolco Dept. Store, Twilley Center** Salisbury  
 Telephone: Area Code 301-546-1261 21801  
 90,124 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
**G. W. NELSON** (at New York)—President.
- Woolco Dept. Store, Severna Park Mall** Severna Park  
 Telephone: Area Code 301-647-6800 21146  
 90,124 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
**G. W. NELSON** (at New York)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MARYLAND (Cont'd.)

- K mart, 14014 Connecticut Ave.** Silver Spring  
 Telephone: Area Code 301-871-6640 20908  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Zayre, 10121 New Hampshire Ave.** Silver Spring  
 Telephone: Area Code 301-434-1770 20903  
 76,800 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
**CHARLES KOPELMAN**—Store Manager.  
**MARY SCLAFFORD & JOHN BURKE**—Assistant Managers.
- K mart, 3911 St. Barnabas Rd.** Suitland  
 Telephone: Area Code 301-423-4990 20923  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Memco, 5055 Allentown Rd.** Suitland  
 Telephone: Area Code 301-449-1800 20923  
 108,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO+MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
**LARRY SHEELEY**—Store Manager.
- K mart, 6400 Ridge Rd.** Sykesville  
 Telephone: Area Code 301-795-8900 21784  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Zayre, 6256 Branch Ave.** Temple Hills  
 Telephone: Area Code 301-449-9150 20931  
 77,224 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
**NICK ANGELO**—Store Manager.  
**VAUGHN NELSON & GEORGE MORVAN**—Assistant Managers.
- Two Guys, Joppa Rd. & Goucher Blvd.** Towson  
 Telephone: Area Code 301-821-7050 21204  
 47,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Garfield.  
**BERNARD R. KOSSAR** (at Garfield)—President.
- Dart, Rte. 301** Waldorf  
 Telephone: Area Code 301-843-8108 20601  
 45,000 ft. Branch Discount Store operated by DART DRUG CORP., Landover, Md.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Landover.  
**MR. DAVIS**—Branch Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MARYLAND (Cont'd.)

## Mammoth Mart, Rte. 301

Telephone: Area Code 301-645-3550

60,000 ft. Branch Discount Dept. Store operated by MAMMOTH MART, INC.

Subsidiary of KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Operations.

Waldorf

20601

## Murphy's Mart, Tri-Towns Plaza

Telephone: Area Code 301-359-3041

42,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.

C. H. LYTLE (at McKeesport)—President.

Westernport

21562

## Ames Dept. Store, 140 Village

Telephone: Area Code 301-848-0616

50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.

LLOYD JACOBS—Store Manager.

Westminster

21157

## Luskin's, 11305 Georgia Ave.

Telephone: Area Code 202-621-1600 Ext. 300

12,000 ft. Branch Discount Dept. Store operated by LUSKIN'S, INC., Baltimore, Md.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Baltimore.

JACK LUSKIN (at Baltimore)—President.

Wheaton

20902

## Zayre, 12211 Viers Mill Rd.

Telephone: Area Code 301-942-9300

78,800 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

RODNEY BISHOP—Store Manager.

RAYMOND SCHMIDT—Assistant Manager.

Wheaton

20906

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS

This is the listing of the discount stores and company offices in Massachusetts arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## BARNSTABLE COUNTY

Bradlees, Dennisport  
Bradlees, Falmouth  
Bradlees, Orleans  
Bradlees, South Yarmouth  
K mart, Hyannis  
King's Dept. Store, Falmouth  
King's Dept. Store, Hyannis  
Layre, Hyannis

## BERKSHIRE COUNTY

Bradlees, Pittsfield  
K mart, Great Barrington  
K mart, Pittsfield  
King's, Lenox  
King's Dept. Store, North Adams  
Layre, Pittsfield  
Layre, Great Barrington  
Layre, North Adams

## Bristol County

Ann & Hope, Seekonk  
Bradlees, Somerset  
Bradlees, South Fall River  
Bradlees, Taunton  
Buy & Save Store, Raynham  
Cove Discount Center, Inc., New Bedford  
Globe Discount, Fall River  
K mart, Attleboro Falls  
K mart, Fairhaven  
K mart, Fall River  
K mart, North Dartmouth  
K mart, Raynham  
K mart, Seekonk  
K mart, Swansea  
Kerr Mills, Fall River  
King's Dept. Store, Fairhaven  
King's Dept. Store, New Bedford  
King's Dept. Store, North Attleboro  
King's Dept. Store, Raynham  
Mars Bargainland, Attleboro  
Mars Bargainland, Inc., New Bedford  
Mars Bargainland, South Dartmouth  
Niza, Fall River  
Sawyer's, New Bedford  
Layre, Fall River  
Layre, North Dartmouth  
Layre, South Attleboro

## BUSEY COUNTY

Ann & Hope, Danvers  
Bradlees, Swampscott  
Caldor, Methuen  
Caldor, Salem  
Caldor, Sougis  
Globe Discount, Methuen  
K mart, Danvers  
K mart, Haverhill  
K mart, NewburyportK mart, North Andover  
K mart, Sougis  
King's Dept. Store, Gloucester  
King's Dept. Store, Methuen  
King's, Peabody  
King's Dept. Store, Salisbury  
Lechmere Sales, Danvers  
Marshall's, Beverly  
Marshall's, Peabody  
Marshall's, Swampscott  
Rich's Self Service Dept. Store, Salem  
Stewart's, Lawrence  
Layre, Beverly  
Layre, Haverhill  
Layre, Lawrence  
Layre, Methuen  
Layre, Sougis

## FRANKLIN COUNTY

King's, Greenfield  
King's Dept. Store, Greenfield

## HAMPSHIRE COUNTY

Ames, Westfield  
Bradlees, Springfield  
Bradlees, West Springfield  
Caldor, Chicopee  
Caldor, Springfield  
Caldor, Westfield  
K mart, Holyoke  
K mart, Palmer  
K mart, Springfield  
K mart, West Springfield  
King's Dept. Store, Agawam  
King's, Agawam  
King's, Chicopee  
King's, East Longmeadow  
King's, Ludlow  
Lechmere Sales, Springfield  
Marshall's, Springfield  
Two Guys, Chicopee  
Two Guys, Springfield  
Layre, Chicopee  
Layre, Agawam

## HAMPSHIRE COUNTY

Bradlees, Northampton  
Caldor, Northampton  
K mart, Hadley  
Woolco, Hadley  
Layre, Hadley

## MIDDLESEX COUNTY

Bradlees, Burlington  
Bradlees, Chelmsford  
Bradlees, Framingham  
Bradlees, Somerville  
Bradlees, Watertown  
Bradlees, Woburn  
Caldor, Burlington

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MASSACHUSETTS (Cont'd.)

Caldor, Framingham  
Caldor, Stoneham  
J & M Sales, Waltham  
K mart, Acton  
K mart, Billerica  
K mart, Chelmsford  
K mart, Natick  
K mart, Woburn  
Kings Dept. Store, Acton  
Kings Dept. Store, Ashland  
Kings Dept. Store, Lowell  
Kings Dept. Store, Marlboro  
Kings Dept. Store, Malden  
Kings Dept. Store, Newton  
Kings Dept. Store, Tewksbury  
Lechmere Sales, Cambridge  
Lechmere Sales, Framingham  
Marks, Somerville  
Mars Bargainland, Hudson  
Marshall's, Bedford  
Marshall's, Chelmsford  
Marshall's, Framingham  
Marshall's, Marlboro  
Marshall's, Reading  
Marshall's, Tewksbury  
Marshall's, Woburn  
Rich's, Marlboro  
Stone Discount City, Reading  
Stuart Inc., Lowell  
Stuart's, Tewksbury  
Stuart's, Billerica  
Stuart's, Malden  
Thorndike Factory Outlet, Lowell  
Woolco, Billerica  
Zayre, Cambridge  
Zayre Corp., Framingham  
Zayre, Lowell  
Zayre, Medford  
Zayre, North Reading  
Zayre, Waltham  
Zayre, Woburn  
Zayre, Natick

## NORFOLK COUNTY

Bargain Center, Quincy  
Bradlees, Braintree  
Bradlees, Dedham  
Bradlees, East Walpole  
Bradlees, Walpole  
Caldor, Weymouth  
Hills, Canton  
K mart, Sharon  
K mart, North Weymouth  
Kings, Norwood  
Kings Dept. Store, Braintree  
Kings Dept. Store, Canton  
Kings Dept. Store, Dedham  
Kings Dept. Store, Foxboro  
Kings Dept. Store, Franklin  
Kings Dept. Store, Quincy  
Kings Dept. Store, Weymouth  
Lechmere Sales, Dedham  
Lee Shops, Needham Heights

Mammoth Mart, Stoughton  
Marshall's, Canton  
Marshall's, Franklin  
Marshall's, South Weymouth  
Mars Bargainland, Medway  
Warwick/Zayre, Bellingham

## PLYMOUTH COUNTY

Bradlees, Brockton  
Bradlees, Hingham  
Bradlees, Kingston  
K mart, Brockton  
K mart, Rockland  
King's, Bridgewater  
King's Dept. Store, Brockton  
Mammoth Mart, Brockton  
Marshall's, Hingham  
Marshall's, Marshfield  
Rich's, Plymouth  
Stone Discount City, Hanover  
Stuart's, Brockton  
Zayre, Brockton  
Zayre, Hanover

## SUFFOLK COUNTY

Bob's Discount Store, Revere Beach  
Bradlees, Chelsea  
Bradlees, Dorchester  
Bradlees, Medford  
Bradlees, Roslindale  
Caldor, Brighton  
K mart, Chelsea  
Marshall's, Medford  
Marshall's, Newton  
Marshall's, South Weymouth  
Zayre, Revere  
Zayre, Roslindale  
Zayre, Roxbury

## WORCESTER COUNTY

Ames, Sturbridge  
Bradlees, Leominster  
Bradlees, Shrewsbury  
Bradlees, Westboro  
K mart, Fitchburg  
K mart, Millis  
King's Dept. Store, Dudley  
King's Dept. Store, Fitchburg  
King's Dept. Store, Webster  
Mars Bargainland, Athol  
Millard Fair, Millis  
Marshall's, Leominster  
The Mart, Worcester  
Rich's, Fitchburg  
Rich's, Gardner  
Spaga Supply Co., Shrewsbury  
Spencer Plaza, Spencer  
Stuart's, Fitchburg  
Two Guys, Millis  
West Boylston Fair, West Boylston  
Whittinsville Plaza, Whitinsville  
The Worcester Fair, Worcester  
Zayre, Worcester

## MASSACHUSETTS (Cont'd.)

K mart, 252 Main St.

Telephone: Area Code 617-263-7756

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Key Value  
Acton ■  
01720

King's Dept. Store, Massachusetts Ave. & Rte. 111

Telephone: Area Code 617-263-2773

60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Acton ■  
01720

King's Dept. Stores, Suffield & Silver Sts.

Telephone: Area Code 413-786-5822

56,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Agawam ■  
01001

Zayre, 151 Springfield St.

Telephone: Area Code 413-786-0420

62,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham, Mass.

CHESTER ARANEO—Store Manager.  
LEONARD CHOINERE—Assistant Manager.

Agawam ■  
01001

King's Dept. Store, Rte. 126

Telephone: Area Code 617-875-0676

55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Ashland ■  
04732

Mars Bargainland, S. Main St.

Telephone: Area Code 617-249-9888

50,000 ft. Branch Discount Dept. Store operated by MARS BARGAINLAND, INC., New Bedford, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Bedford.

SAM KATZ (at New Bedford)—President.

Athol ■  
01331

Mars Bargainland, 217 S. Main St.

Telephone: Area Code 617-222-9854

43,000 ft. Branch Discount Dept. Store operated by MARS BARGAINLAND, INC., New Bedford, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Bedford.

SAM KATZ (at New Bedford)—President.

Attleboro ■  
01903

K mart, Tri-Boro Plaza, Robert F. Toner Blvd.

Telephone: Area Code 617-695-7025

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Attleboro Falls ■  
02760

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Marshall's Dept. Store, 160 Great Rd.** Bedford 01730  
Telephone: Area Code 617-275-1750  
37,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Warwick/Zayre, 90 Pulaski Blvd.** Bellingham 02019  
Telephone: Area Code 617-883-9800  
75,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
DONALD YENOVKIAN—Store Manager.
- Marshall's, 35 Enon St.** Beverly 01915  
Telephone: Area Code 617-927-1823  
28,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Zayre, 71 Dodge St.** Beverly 01915  
Telephone: Area Code 617-927-1010  
85,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham, Mass.  
KEN GEORGE—Store Manager.  
JAMES ESPOSITO—Assistant Manager.
- K mart, 484 Boston Rd.** Billerica 01821  
Telephone: Area Code 617-667-4176  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Stuart's, 700 Boston Rd. Rte. 3A** Billerica 01821  
Telephone: Unpublished  
45,000 ft. Branch Discount Dept. Store operated by STUART, INC., DIVISION of LEE SHOPS, Needham Heights, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Needham.  
ORESTE STABILE—Store Manager.
- Woolco Dept. Store, Towne Shopping Center** Billerica 01821  
Telephone: Area Code 617-667-2121  
72,212 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Bradlees, One Bradlees Circle (Box 100)** Braintree 02184  
Telephone: Area Code 617-463-7000  
COMPANY PROFILE (SIC 53 21):  
SALES: \$493,033,000 (2/3/79—does not include Leased Depts.)  
TOTAL SELLING SQ. FT.: 5,237,000  
SALES PER SELLING SQ. FT.: \$94.14  
OWNERSHIP: Stop & Shop Companies  
EXCHANGES TRADED: NY, B  
SYMBOL: SHP  
SOURCES: Annual Reports, 10-Ks, DSN and EGI  
Resident Buyer: Atlas Buying Corp., 1515 Broadway, N. Y. C.  
Headquarters Office for Discount Dept. Store chain, Division of THE STOP & SHOP COMPANIES, INC., supermarket chain, operating BRADLEES listed as follows:  
CONNECTICUT—Bridgeport, Bristol, Danbury, Derby, East Hartford, East Haven, Enfield, Fairfield, Groton, Hamden, Hartford, Middletown, New Britain, New London, Norwalk, Orange, Stratford, Torrington, Waterbury (2) & Weathersfield.  
MAINE—Lewiston & Westbrook.  
MASSACHUSETTS—Brockton (2), Burlington, Chelmsford, Chelsea, Dedham, Dennisport, Dorchester (2), East Walpole, Falmouth, Framingham, Hingham, Kingston, Leominster, Medford, Northampton, Orleans, Pittsfield, Roslindale, Shrewsbury, Somerset, Somerville, South Fall River, South Yarmouth, Springfield, Swampscott, Taunton, Watertown, West Springfield, Westborough & Woburn.  
NEW HAMPSHIRE—Concord, Keene, Manchester, Nashua & Salem.  
NEW JERSEY—Cedar Knoll, Clark, Clifton, Hazlet, Laureton, North Brunswick, Parsippany, Pleasantville, Ramsey, Saddle Brook, South Plainfield, Toms River, Ventnor City, Vineland, Wayne, West Caldwell & Woodbridge.  
Scheduled Openings: Windham, Me. & Newington, N. H.  
NEW YORK—Johnson City, New City, Poughkeepsie & Schenectady.  
VIRGINIA—Norfolk, Petersburg, Portsmouth & Virginia Beach.  
Regional Office listed in North Haven, Conn.  
COMPANY OPERATED DEPTS.—Infants, Girls Dresses, Girls Outerwear, Girls Sportswear & Accessories, Toddlers, Womens Blouses, Womens Knitwear, Womens Sportswear, Womens Co-Sportswear, Maternity/Uniforms, Junior Dresses, Womens Coats, Womens Budget Dresses, Misses Dresses, Womens Hosiery, Accessories, Lingerie & Foundations, Boys Outerwear & Sportswear, Boys Accessories, Boys Slacks, Mens Slacks & Outerwear, Mens Sportswear & Accessories, Mens Work Clothes, Rugs, Yarn, Piece Goods, Curtains, Drapes, Sheets, Blankets, Linens, Bath & Closet Shop, Paper Goods, Health Aids, Stationery, Candy, Wrapping Paper, Cards, Bows, Books, Records, Cameras, Electronics, Sporting Goods, Garden Shop, Trim-A-Tree, Toys, Nursery, Hobbies, Fishing Tackle, Paints, Hardware, Auto Accessories, Bicycles, Small Electrics, Housewares, Home Furnishings, Jewelry & Tobacco Shop.  
LEASED DEPTS.—Shoes, Tobacco, Beauty Shop & Optical.  
HAROLD FRANK—President & Chief Executive Officer.  
ROBERT LEVIN—Senior Vice President, Stop & Shop Companies, Inc.  
PADRIC FURLONG—Vice President, Director of Stores.  
C. ROBERT PEACOCK—Vice President, Financial Management & Administration.  
HARRY KOHN—Vice President & General Merchandise Manager, Apparel Division.  
JAMES HYMAN—Vice President & General Merchandise Manager, Hard Goods Division.  
MARTIN BAKER—Vice President, Marketing.  
RICHARD D. GOLDSTEIN—Director Personnel Services.  
A. GRILLO—Director Stores Administration.  
PHILLIP LYMAN—Director of Imports.  
(Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## MASSACHUSETTS (Cont'd.)

## Bradlees, Inc. (Continued)

## MERCHANDISING PERSONNEL

HARRY KOHN—Vice President & General Merchandise Manager, Apparel Division.  
 JEFF KOBLICK—Divisional Merchandise Manager Ladies Ready-to-Wear.  
 R. FORTE—Buyer Coats.  
 A. GRZAN—Buyer Womens Swimwear, Maternity/Uniforms.  
 E. TILLSON—Buyer Junior Dresses.  
 A. SIKES—Buyer Budget Dresses.  
 LYNN BAKER—Divisional Merchandise Manager Womens Sportswear.  
 T. REYNOLDS—Buyer Womens Blouses.  
 B. DOANE—Buyer Womens Knits.  
 T. ROSEN—Buyer Womens Sportswear.  
 A. LEVITT—Buyer Junior Sportswear & Junior Bottoms.  
 P. BARA—Buyer Womens Sportswear & Misses/Co-Ordinates.  
 MERRIE RYAN—Divisional Merchandise Manager Womens Accessories & Intimate Apparel.  
 M. DRIMER—Buyer Lingerie & Robes.  
 W. GREENE—Buyer Under Fashions.  
 B. GROSSER—Buyer Hosiery.  
 J. MITCHELL—Buyer Jewelry & Sunglasses.  
 P. LANCIANO—Buyer Handbags, Belts, Neckwear, Handkerchiefs, Umbrellas, Gloves, Hats & Accessories.  
 HANS LEERINK—Divisional Merchandise Manager Childrens & Boys.  
 H. CHITOW—Buyer Girls Wear (4-6x).  
 J. EBER—Buyer Girls Wear (7-14).  
 OPEN—Buyer Girls Accessories.  
 OPEN—Buyer Sportswear (4-7), Outerwear (8-20).  
 T. LONABOCKER—Buyer Tops & Pants (8-20).  
 K. COHEN—Buyer Boys Underwear, Hosiery & Accessories.  
 E. SIERRA—Buyer Juvenile Furnishings, Infants & Toddlers Wear.  
 ROGER TISSOT—Divisional Merchandise Manager Mens.  
 E. FRANCIONE—Buyer Mens Slacks & Jeans.  
 R. KROESE—Buyer Mens Outerwear.  
 D. DELGROSSO—Buyer Mens Sportswear & Work Clothes.  
 J. MCCARTHY—Buyer Mens Hose & Underwear.  
 E. FLODBERG—Buyer Mens Furnishings & Accessories.  
 JAMES HYMAN—Vice President & General Merchandise Manager, Hard Goods Division.  
 KEN TOPALIAN—Divisional Merchandise Manager Soft Home.  
 D. DONOHUE—Buyer Bath & Linens.  
 G. LOMP—Buyer Rugs, Sheets & Blankets.  
 C. ROESKE—Buyer Piece Goods & Yarns.  
 G. GATELY—Buyer Curtains & Drapes.  
 ROBERT BRAUNSTEIN—Divisional Merchandise Manager Smallwares.  
 V. KAY—Buyer Candy.  
 J. MADDEN—Buyer Health & Beauty Aids & Cosmetics.  
 OPEN—Buyer Stationery, Greeting Cards, Books & Paper Goods.  
 RAY PECKHAM—Divisional Merchandise Manager Home Improvement.  
 OPEN—Buyer Patio Shop & Trim-A-Tree.  
 S. FREEDLAND—Buyer Garden Shop & Nursery.  
 P. REGIS—Buyer Hardware & Paints.  
 S. KING—Buyer Automotive.  
 GEORGE GRANOFF—Divisional Merchandise Manager.  
 C. MINER—Buyer Home Furnishings.  
 C. BROSNAN—Buyer Small Electrics.  
 P. JOHNSTON—Buyer Records.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

## Bradlees, Inc. (Continued)

S. KRANGEL—Buyer Cameras, Photo & Electronics.  
 W. MacPHERSON—Buyer Disposable Housewares.  
 D. CROWLEY—Buyer Cookware.  
 DICK CASEY—Divisional Merchandise Manager Toys & Sporting Goods.  
 R. WILSON—Buyer Toys.  
 N. ANCTIL—Buyer Toys & Electric Toys.  
 J. ZASLAW—Buyer Sporting Goods & Luggage.  
 V. BLACK—Buyer Camping Equipment, Bikes & Fishing.

## LESSEES

Shoes—MORSE SHOE  
 Beauty Shop—GORNEY BEAUTY SHOP  
 Tobacco—CHARLES B. PERKINS TOBACCO  
 Optical—WALL & OCHS

## King's Dept. Store, 706 Granite St.

Braintree ■

Telephone: Area Code 617-848-0030

02185

70,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Zayre, 300 Grove St.

Braintree ●

Telephone: Area Code 617-843-0550

02184

52,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated and Leased Depts with names of Executives and Merchandise Buyers listed in Framingham, Mass.

JOHN SULLIVAN—Store Manager.  
 GEORGE PAPAS—Assistant Manager.

## Zayre, 444 Quincy Ave.

Braintree ■

Telephone: Area Code 617-848-2520

02184

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

CHRIS GHILARDUCCI—Store Manager.  
 JOE FLANNERY—Assistant Manager.

## King's Dept. Store, Broad St.

Bridgewater ●

Telephone: Area Code 617-697-4372

02334

43,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Caldor, 400 Western Ave.

Brighton ■

Telephone: Area Code 617-782-0502

02135

80,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Bradlees, Westgate Mall** Brockton A  
 Telephone: Unpublished.  
 109,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
 THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Bradlees, 715 Crescent St.** Brockton ■  
 Telephone: Unpublished  
 77,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
 THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- K mart, 2001 Main St.** Brockton ■  
 Telephone: Area Code 617—588-9010  
 94,500 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 672 Crescent St.** Brockton ■  
 Telephone: Area Code 617—588-9997  
 88,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
 INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, 21 Torrey St.** Brockton ■  
 Telephone: Area Code 617 JU 7-6100  
 95,000 ft. Branch Discount Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Stuart's, Cary Hill Plaza** Brockton •  
 Telephone: Unavailable at press time  
 50,000 ft. Branch Discount Dept. Store operated by STUART, INC., DIVISION of  
 LEE SHOPS, Needham Heights, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Needham Heights.  
 TOD TUCKER—Store Manager.
- Zayre, 120 N. Main St.** Brockton ■  
 Telephone: Area Code 617—586-5000  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 PETER BEHARRELL—Store Manager.
- Bradlees, Lexington St.** Burlington A  
 Telephone: Unpublished  
 102,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
 THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Caldor, 43 Middlesex Rd.** Burlington ■  
 Telephone: Area Code 617—272-7580  
 91,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Norwalk.  
 JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- Lechmere Sales, 88 First St.** Cambridge ▲  
 Telephone: Area Code 617—491-2000  
 140,000 ft. Branch Promotional Dept. Store operated by LECHMERE SALES CO.,  
 Woburn, Mass.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Woburn.  
 DAVID BANKER (at Woburn)—President.
- Zayre, 160 Alewife Brook Parkway** Cambridge ■  
 Telephone: Area Code 617—491-0095  
 87,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.  
 LUKE ROBERTS—Store Manager.  
 JOHN COBURN—Assistant Manager.
- Hills Dept. Stores, 15 Dan Rd.** Canton ★ 80  
 Telephone: Area Code 617—828-7700  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$575,000,000 (1979 Estimated)  
 TOTAL SQ. FT.: 6,240,000  
 SALES PER SQ. FT.: \$92.15  
 OWNERSHIP: SCOA Industries, Inc.  
 EXCHANGE TRADED: NY  
 SYMBOL: SOA  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 Headquarters Office for DELAWARE JOBBING & DISTRIBUTING CO.,  
 a Division of SCOA INDUSTRIES, INC., Columbus, Ohio, operating  
 HILLS DEPT. STORES as follows:  
 GEORGIA—Fort Oglethorpe.  
 INDIANA—Columbus, Kokomo & Marion.  
 KENTUCKY—Ashland & Lexington (2).  
 MARYLAND—Cumberland.  
 NEW YORK—Blasdell, Depew, Eggertsville, Horseheads, Ithaca, Jamestown,  
 Olean & South Cheektowaga.  
 OHIO—Ashtabula, Austintown, Boardman, East Liverpool, Elyria, Findlay,  
 Lorain, Marion, Middletown, St. Clairsville, Sandusky, Springfield,  
 Warren (2) & Youngstown (2).  
 PENNSYLVANIA—Aliquippa, Altoona, Baden, Belle Vernon, Bethel Park,  
 Camp Hill, Carnegie, Cressona, Erie (2), Greensburg, Harrisburg, Indiana, Johnstown,  
 Lebanon, Lower Burrell, Monroeville, Pittsburgh (2), State College,  
 Uniontown, Washington, West Mifflin, Williamsport & York (2).  
 TENNESSEE—Antioch, Bristol, Chattanooga, Hixson, Johnson City, Kingsport,  
 Knoxville (2), Madison & Nashville.  
 VIRGINIA—Christiansburg, Lynchburg, Roanoke (2).  
 WEST VIRGINIA—Beckley, Benwood, Bluefield, Bridgeport, Fairmont,  
 Huntington, Morgantown & Vienna.  
 Scheduled Opening: Decatur, Ala. & Irwin, Pa.  
 Buying Office listed in New York, N. Y.  
**COMPANY OPERATED DEPTS.**—Ladies, Mens & Childrens Wear, Juvenile  
 Furniture, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden  
 Center, Home Furnishings, Health & Beauty Aids, Stationery, Candy,  
 Appliances, TV, Radios, Records, Tapes, Cameras, Film, Books, Live  
 Plants, Pet Supplies, Trim-A-Tree, Auto Accessories, Christmas Cards  
 & Wrap, Toys, Wheel Goods, Crafts, Hobbies, Jewelry, Giftwares &  
 Home Care Products.  
**LEASED DEPTS.**—Family Shoes, Linens & Domestic.

(Continued)  
 ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## MASSACHUSETTS (Cont'd.)

Key Data

## Hills Dept. Stores (Continued)

HERBERT H. GOLDBERGER—President.  
 STEPHEN A. GOLDBERGER—Vice President, Merchandising & Sales Promotion.  
 ANDREW J. SAMUTO—Vice President, Facilities & Human Resources.  
 BRUCE ROSS—Vice President, Finance & Management Systems.  
 PETER HAYES—Vice President, Softlines Merchandising.  
 STEPHEN JELIN—Vice President, Softlines Merchandising.  
 RAYMOND BRINKMAN—Vice President, Field Operations.

**MERCHANDISING PERSONNEL**

STEPHEN JELIN—Vice President, Softlines Merchandising.  
 KEN GITLIN—Merchandise Manager.  
 PAT WILSON—Buyer Regular Dresses, Slack Sets, Skirt Sets, Jumpers & Jump Suits.  
 AL WALKER—Buyer Ladies Outerwear, Rainwear & Maternity.  
 MATT DEVINE—Buyer Uniforms, Ladies Large Size Dresses & House Dresses.  
 SID FORMAN—Buyer Panties & Slips, Girdles, Corsets & Bras.  
 ANN PAVICH—Buyer Pajamas, Gowns & Robes.  
 LOUIS FRANZA—Merchandise Manager.  
 DAVID TERRY—Buyer Woven Blouses, Skirts, Mix & Match.  
 STEVE ELBERGER—Buyer Sweaters & Knit Tops.  
 MIKE SILVERMAN—Buyer Ladies Active Sportswear, Slacks & Jeans.  
 IRMA KATZ—Buyer Large Size Sportswear.  
 LEN SACK—Merchandise Manager.  
 MARGE SMALL—Buyer Accessories, Luggage, Handbags & Millinery.  
 ETHEL SIMMONS—Merchandise Manager.  
 BILL TRUCTMAN—Buyer Toddlers.  
 JOHN DAMIANO—Buyer Girls Basics & Sportswear.  
 RON RABE—Buyer Girls Fashions (3-6x & 7-14).  
 GARY ENGOBN—Buyer Boys Fashions (8-18).  
 JOANNE ADAMS—Buyer Boys Fashions (4-7).  
 ROGER DI PESA—Merchandise Manager.  
 DICK FOLKINS—Buyer Infants.  
 JOHN BELOCAS—Buyer Mens Basics & Furnishings, Boys Basics & Furnishings.  
 MATT SUDHALTER—Buyer Mens & Childrens Hosiery.  
 HUGO WEINSTOCK—Buyer Ladies Nylons & Hosiery.  
 EDWARD ZIMMERLIN—Merchandise Manager.  
 KINGSLEY BOOHENE—Buyer Mens Pants.  
 BILL GUARIANO—Buyer Mens Tops, Mens Mix & Match Sports Jackets.  
 EDWARD ZALEZNICK—Buyer Mens Sweaters, Swimwear, Walk Shorts, Work Clothes, Outerwear & Hunting.  
 PETER HAYES—Vice President, Hardlines Merchandising.  
 GENE O'DONNELL—Merchandise Manager.  
 TED WYMAN—Buyer Greeting Cards, Stationery & Giftware.  
 DOUG BITTER—Buyer Candy & Seasonal Candy.  
 TIM MILLER—Buyer Seasonal Health & Beauty Aids.  
 MARGARET WRIGHT—Associate Buyer Health & Beauty Aids.  
 VAN BUTLER—Merchandise Manager.  
 JOHN DYER—Buyer Juvenile Furniture & Wheel Goods.  
 ED DALE—Buyer Crafts/Hobbies & Pre-School/Toys.  
 PETE MACKINNON—Buyer General & Seasonal Toys.  
 FRANK STACE—Merchandise Manager.  
 OPEN—Buyer Jewelry.  
 TOM ANDRESEN—Buyer Books, Records/Tapes & Film/Cameras.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

Key Data

## Hills Dept. Stores (Continued)

LEN CASEY—Buyer Home Entertainment.  
 JIM FELDT—Associate Buyer Appliances.  
 CHUCK RILLING—Merchandise Manager.  
 AL LALUMIA—Buyer Xmas Wrap/Cards, Trim-A-Tree, Live Goods, Lawn & Garden.  
 HARRY EDWARDS—Buyer Automotive.  
 PAT CHESSARE—Associate Buyer Sporting Goods & Fishing.  
 JOHN BYRNE—Buyer Hardware, Paint & Pet Supplies.  
 JOE MULLEN—Merchandise Manager.  
 MARK YOUNG—Buyer Home Furnishings.  
 NORM PARKER—Buyer Housewares.  
 JIM PETERS—Buyer Home Care Products.

**LESSEES**

Family Shoes—SCOA  
 Linens & Domestics—RUDNICK & SONS

## King's Dept. Store, Washington St.

Canton ◆  
02021

Telephone: Area Code 617-828-9383  
 48,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Marshall's, Washington St.

Canton ◆  
02021

Telephone: Area Code 617-828-9570  
 4,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.

## Bradlee's, 250 Chelmsford St.

Chelmsford ▲  
01824

Telephone: Unpublished  
 102,000 ft. Branch Discount Dept. Store operated by BRADLEE'S DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.

## K mart, Eastgate Plaza, 288-C Chelmsford St.

Chelmsford ■  
01824

Telephone: Area Code 617-256-4194  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Marshall's, Purity Shopping Center

Chelmsford ◆  
01824

Telephone: Area Code 617-256-2501  
 26,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.

## Bradlee's, 1100 Revere Beach Pkwy.

Chelsea ■  
02150

Telephone: Unpublished  
 85,000 ft. Branch Discount Dept. Store operated by BRADLEE'S DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- K mart, 170 Everett Ave.** Chelsea ■  
Telephone: Area Code 617-894-8010  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Caldor, 649 Memorial Dr.** Chicopee ■  
Telephone: Area Code 413-593-6441  
85,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- King's Dept. Store, 739 Meadow St.** Chicopee ■  
Telephone: Area Code 413-592-8100  
56,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Two Guys, Memorial Dr. & Fairfield Mall** Chicopee ▲  
Telephone: Area Code 413-593-5931  
116,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N.J., doing business as TWO GUYS.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Garfield.  
BERNARD R. KOSSAR (at Garfield)—President.
- Zayre, 1451 Memorial Dr.** Chicopee ■  
Telephone: Area Code 413-536-4422  
70,000 ft. Branch Discount Dept. Store to be operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
PETER RICHARDSON—Store Manager.  
ROBERT BLEAU—Assistant Manager.
- Ann & Hope, Inc. of Massachusetts, 50 Independence Way** Danvers ▲  
Telephone: Area Code 617-777-1300  
180,000 ft. Branch Discount Dept. Store operated by ANN & HOPE, INC., Cumberland, R. I.  
Complete list of Company Operated & Leased Depts. with names of Executives and Merchandise Buyers listed in Cumberland.  
ARTHUR COHEN—Store Manager.
- K mart, 139 Endicott St.** Danvers ■  
Telephone: Area Code 617-777-2354  
95,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Lechmere Sales, Endicott Rd.** Danvers ▲  
Telephone: Area Code 617-777-1000  
150,000 ft. Branch Promotional Store operated by LECHMERE SALES CO., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Lines listed in Woburn.  
DAVID BANKER (at Woburn)—President.

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Bradlees, 300 V. F. W. Pkwy** Dedham ■  
Telephone: Unpublished  
66,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- King's Dept. Store, US Rte. 1, Dedham Plaza** Dedham ■  
Telephone: Area Code 617-329-3270  
84,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Lechmere Sales, Providence Hwy.** Dedham ▲  
Telephone: Area Code 617-329-2200  
130,000 ft. Branch Promotional Dept. Store operated by LECHMERE SALES CO., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Lines listed in Woburn.  
DAVID BANKER (at Woburn)—President.
- Bradlees, Rte. 28 at Division St.** Dennisport ■  
Telephone: Unpublished  
36,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Bradlees, 500 Geneva Ave., Fields Corner** Dorchester ■  
Telephone: Unpublished  
50,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Bradlees, 725 Morrissey Blvd.** Dorchester ■  
Telephone: Unpublished  
65,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- King's Dept. Store, Airport Rd.** Dudley ■  
Telephone: Area Code 617-943-5955  
52,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, 431 N. Main St.** East Longmeadow ■  
Telephone: Area Code 413-525-7996  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MASSACHUSETTS (Cont'd.)

- Bradlees, 100 Goston Providence Hwy.** East Walpole 02032 ▲  
Telephone: Unpublished  
102,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- King's Dept. Store, Rte. 6, Cranberry Plaza** East Wareham 02571 ■  
Telephone: Area Code 617—295-6082  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- K mart, Rear 217 Washington St.** Fairhaven 02719 ■  
Telephone: Area Code 617—997-1246  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, Rte. 6** Fairhaven 02719 ■  
Telephone: Area Code 617—999-1373  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Globe Discount Dept. Store, 460 Globe St.** Fall River 02720 ■  
Telephone: Area Code 617—676-8257  
50,000 ft. Branch Discount Dept. Store operated by GLOBE DISCOUNT DEPT. STORES DIVISION of LOUIS B. KAPLAN, INC., Methuen, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Methuen, Mass.  
JOHN HAGGERTY—Store Manager.  
LESSEE  
Family Shoes—FLAIR SHOES
- K mart, Harbour Mall, Rte. 81 & 24 Canning Blvd.** Fall River 02721 ■  
Telephone: Area Code 617—679-2111  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Kerr Mill Bargain Center, 109 Martines St.** Fall River 02723 ■  
Telephone: Area Code 617—673-9323  
45,000 ft. Discount Dept. Store.  
All Depts. Company Operated except Family Shoes, including Ladies, Mens & Childrens Wear, Linens, Domestic, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Records, Jewelry, Appliances, Stationery, Cameras, Auto Accessories, Luggage & Tobacco.  
SELWYN LEMCHEN—President, General Manager & Buyer.  
LESSEE  
Family Shoes—ZALE CORP.

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Nira Warehouse Mart, Inc., 126 Shoves St.** Fall River 02724 ■  
Telephone: Area Code 617—876-1988  
10,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Mens, Womens & Childrens Wear, Furniture, Appliances, Piece Goods, Family Shoes, Linens, Domestic, Hardware, Housewares, Toys, Grocery, Lumber & Building Supplies.  
EDWARD J. NASSER—President & Buyer.  
MR. DORA NASSER—Vice President.  
EDWARD J. NASSER, JR.—Treasurer & Buyer.
- Zayre, 181 Mariano S. Bishop Blvd.** Fall River 02721 ■  
Telephone: Area Code 617—678-7621  
75,275 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
ROBERT ENOS—Store Manager.  
CHARLES COVIL—Assistant Manager.
- Bradlees, Teaticket Hwy.** Falmouth 02538 ■  
Telephone: Unpublished  
40,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- King's Dept. Store, Falmouth Mall, Rte. 28** Falmouth 02540 ■  
Telephone: Area Code 617—540-4252  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- K mart, 140 Whalon St.** Fitchburg 01420 ▲  
Telephone: Area Code 617—345-7362  
101,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, John Fitch Hwy.** Fitchburg 01420 ■  
Telephone: Area Code 617—342-6075  
55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Rich's Self-Service Dept. Store, John Fitch Hwy.** Fitchburg 01420 ■  
Telephone: Area Code 617—345-0151  
52,000 ft. Branch Discount Dept. Store operated by RICH'S SELF-SERVICE DEPT. STORES, Salem, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Salem.  
BEN CHABOT—Store Manager.

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

## Stuart's, 90 Water St.

Telephone: Area Code 617-342-1572

60,000 ft. Branch Discount Dept. Store operated by STUART'S, INC.

DIVISION of LEE SHOPS, Needham Heights, Mass.

Complete list of Company Operated and Leased Depts with Executives and Merchandise Buyers listed in Needham, Mass.

JOHN SULLIVAN—Store Manager.

Fitchburg  
21420

Key Unit

## King's Dept. Store, Rte. 140 &amp; Commercial St.

Telephone: Area Code 617-543-9440

60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES.

INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Foxboro  
02035

## Bradlees, Rte. 9

Telephone: Unpublished

102,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP &amp; SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

Framingham  
01701

## Caldor, 121 Worcester Rd.

Telephone: Area Code 617-879-0450

105,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

Framingham  
01701

## Lechmere Sales, 400 Cochituate Rd.

Telephone: Area Code 617-620-0100

82,000 ft. Branch Promotional Store operated by LECHMERE SALES CO., Woburn, Mass.

All Depts. Company Operated. Executives and Merchandise Lines listed in Woburn.

DAVID BANKER (at Woburn)—President.

Framingham  
01701

## Marshall's, 80 Worcester Rd.

Telephone: Area Code 617-879-7636

25,000 Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Operations.

Framingham  
01701

## Zayre Corp., 770 Cochituate Rd.

Telephone: Area Code 617-820-5000

COMPANY PROFILE (SIC 53 21):

SALES: \$1,394,109,000 (1/27/79—Total Company)  
1,222,900,000 (Discount Department Stores)

TOTAL SQ. FT.: 18,842,000

SALES PER SQ. FT.: \$65.60

OWNERSHIP: Public

EXCHANGES TRADED: NY, B, M, Ph

SYMBOL: ZY

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Buying Office listed in New York City.

Division office listed as SHOPPERS CITY, Maplewood, Minn.

(Continued)

Framingham  
01701

★ Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

Key Unit

## Zayre Corp., (Continued)

Headquarters Office for chain of Discount Dept. Stores listed as follows:

ALABAMA—Bessemer, Birmingham (4) &amp; Hoover.

CONNECTICUT—Bloomfield, East Hartford, Enfield &amp; Southington.

FLORIDA—Brandon, Brooksville, Daytona Beach, Fern Park, Fort Lauderdale

(2), Hallandale, Hialeah, Hollywood, Homestead, Jacksonville (2), Kissimmee,

Lakeland, Largo, Leesburg, Melbourne, Miami (6), New Port Richey, North Miami,

North Miami Beach, Orlando (3), Pensacola, Pinellas Park, Pompano Beach,

St. Petersburg, Sanford, Sarasota, Tampa (5), West Palm Beach &amp; Winter Haven.

GEORGIA—Athens, Atlanta (2), Austell, Chamblee, Decatur, Forest Park

Macon (2), Smyrna &amp; Warner Robins.

ILLINOIS—Addison, Aurora, Bloomington, Rollingbrook, Champaign, Chicago (6),

Crystal Lake, Danville, Des Plaines, Elgin, Forest Park, Hanover Park, Joliet, Lyons,

Markham, Oak Lawn (2), Richton Park, River Grove, Rock Island, Round Lake,

Springfield, Waukegan &amp; Westmont.

INDIANA—Gary (3), Hammond, Indianapolis (5), Lafayette &amp; Muncie.

IOWA—Dubuque.

KENTUCKY—Covington &amp; Louisville (2).

MAINE—Augusta, Bangor, Ellsworth, Lewiston, Madawaska, Portland, Presque Isle,

Rumford, Saco, South Portland &amp; Waterville.

MARYLAND—Capitol Heights, Hagerstown, Laurel, New Carrollton,

Silver Spring, Temple Hills &amp; Wheaton.

MASSACHUSETTS—Agawam, Beverly, Braintree (2), Brockton, Cambridge,

Chicopee, Fall River, Great Barrington, Hadley, Hanover, Haverhill, Hyannis,

Lawrence, Lowell, Medford, Methuen, Natick, North Adams, North Dartmouth,

North Reading, Pittsfield, Revere, Roslindale, Roxbury, Saugus, South Attleboro,

Waltham, Woburn &amp; Worcester (4).

MICHIGAN—Kalamazoo (2).

MINNESOTA (Zayre/Shoppers City)—Bloomington, Brooklyn Center, Columbia

Heights, Coon Rapids, Duluth, Maplewood, St. Cloud, St. Louis Park, St. Paul &amp;

West St. Paul.

MISSISSIPPI—Jackson.

NEW HAMPSHIRE—Concord, Laconia, Manchester &amp; Seabrook.

NEW YORK—Glens Falls, Lakewood, Newburgh, Plattsburgh &amp; Rome.

NORTH CAROLINA—Burlington, Charlotte (4), Greensboro (2), High Point,

Kannapolis, Sanford &amp; Winston-Salem (2).

OHIO—Akron, Barberton, Brook Park, Cambridge, Canton, Cincinnati (3),

Cleveland, Elyria, Garfield Heights, Mansfield, Mayfield Heights, Mentor,

North Olmsted, Warrensville Heights &amp; Wickliffe.

PENNSYLVANIA—Baden, Bridgeville, Butler, Hazelton, McKeesport, Monroeville,

Pittsburgh (3), Sharon, Sunbury &amp; Wilkes-Barre.

RHODE ISLAND—Cranston, East Providence &amp; Providence (2).

TENNESSEE—Chattanooga (2), Knoxville, Madison, Memphis (3) &amp; Nashville.

VERMONT—Barre, Rutland, St. Johnsbury &amp; South Burlington.

VIRGINIA—Alexandria (2), Falls Church, Norfolk, Portsmouth, Richmond, Vienna,

Virginia Beach (2), Winchester &amp; Woodbridge.

WISCONSIN—Racine (2).

Also operates WARWICK/ZAYRE listed in Norwich, Conn.; Bellingham, Mass.

Middletown, North Kingston, Providence &amp; Warwick, R. I.

COMPANY OPERATED DEPTS.—Ladies, Mens &amp; Childrens Wear, Family

Shoes, Linens &amp; Domestic, Furniture, Floor Coverings, Housewares, Hardware,

Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records,

Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto

Accessories, Tires, Battery Service, Luggage, Tobacco Shop, Handbags,

Hosiery, Curtains, Draperies, Watches, Clocks, Franchised Cosmetics,

Giftware, Lamps, Small Appliances, Glassware, Trim-A-Tree, Pet Supplies,

Art Supplies, Candy, Books, Magazines &amp; Do-It-Yourself Centers.

LEASED DEPTS.—Millinery &amp; Snack Bar.

SUMNER L. FELDBERG—Chairman of the Board.

STANLEY H. FELDBERG—Chairman of the Executive Committee.

MAURICE SEGALL—President &amp; Chief Executive Officer.

ROBERT ALGER—Executive Vice President, Director of

Sales Operations.

(Continued)

★ Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MASSACHUSETTS (Cont'd.)

Key Units

## Zayre Corp. (Continued)

MALCOLM L. SHERMAN—Executive Vice President & General Manager.  
 PETER HOLLIS—Senior Vice President & General Merchandise Manager.  
 RALPH J. MAFFET—Senior Vice President, Director of Real Estate.  
 JOHN McGOWAN—Senior Vice President, Store Development Director.  
 HERBERT ZARKIN—Senior Vice President, Marketing, Advertising & Sales Promotion.  
 LEE SILVER—Senior Vice President, Director of Personnel.  
 JOSEPH MURANJA—Senior Vice President, Store Operations Director.  
 ARTHUR F. LOEWY—Senior Vice President, Director of Finance.  
 MILTON L. LEVY—Senior Vice President.  
 WARNER STRAUSS—Senior Vice President, Distribution Services.  
 JOSEPH CATANZARO—Vice President, Corporate Controller.  
 IRVING RITZ—Vice President, Corporate/Associate Relations Dept.  
 EUGENE TWOMEY—Vice President, Manager of Real Estate.  
 STANLEY BERKOVITZ—Vice President, Consumer & Community Affairs.  
 JOSEPH DENARO—Vice President, Credit.  
 GEORGE FREEMAN—Vice President, Staff Finance.  
 MERVYN WEICH—Vice President, Systems & Technical Services.  
 VINCENT BOTTI—Vice President, Northeast Zone Manager.  
 EDWARD DIXON—Vice President, Southeast Zone Manager.  
 RUDOLPH HUNTER—Vice President, Midwest Zone Manager.  
 ROBERT FEINBERG—President, Beaconway Division.  
 STANLEY RUTSTEIN—President Commonwealth Trading Inc.  
 BEN CAMMARATA—President & General Manager Newton Buying Group.  
 STEPHEN WENER—Vice President, Manager Merchandise Program Development.  
 WILLIAM NANDOR—President Apparel Stores Corp.  
 ROBERT SHEDD—Vice President, Finance & Treasurer.  
 NORMAN LENOX—Vice President, Disbursements.  
 HERSHEL DENKER—Assistant Vice President, Business Planning.  
 CHARLES SELF—Assistant Vice President, Financial Controller.  
 ALLAN SMITH—Assistant Vice President, Real Estate.  
 CALVIN SALTZMAN—Assistant Vice President, Merchandise Planning.  
 RICHARD SHUMAN—Assistant Vice President, Advertising & Sales Promotion.  
 HARVEY RESNIK—Assistant Vice President, Operations Administration, Systems & Technical Services.  
 RAYMOND BENOIT—Assistant Vice President, Business Systems Development.  
 MICHAEL BILOTTI—Assistant Vice President, Distributed Information Systems.  
 ALLEN GARF—Assistant Vice President, Distribution Services.  
 ARNOLD F. KIRSTEN—Assistant Vice President, Imports, Private Brands & Quality Control.  
 R. L. KRUGER—Assistant Vice President, Administrative Services.  
 MORTON KUBAR—Assistant Vice President, Marketing.  
 DERMOT MOYLAN—Assistant Vice President, Insurance, Assistant Secretary.  
 FRED POSTELLE—Assistant Vice President, Sales Operations Personnel.  
 ANDY SPEZZANO—Assistant Vice President, Real Estate.  
 CHARLES WHITTLE—Assistant Vice President, M.I.S.  
 ARMAND CORREIA—Assistant Vice President, Cash.  
 IRWIN GILDEN—Assistant Vice President, Advertising.  
 EDWARD WEISBERGER—Manager of Financial Planning & Budgeting.  
 MICHAEL McPHEE—Store Operations Manager.  
 ANTHONY CAFARO—Merchandise Program Manager.  
 LOUIS GEFTAS—Merchandise Compliance Manager.  
 ALAN LEVENSON—Footwear Operations Manager.  
 PRISCILLA McGAUGHEY—Merchandise Training Manager.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

Key Units

## Zayre Corp. (Continued)

JOSEPH LACH—Manager Systems Administration.  
 ANDREY PIKE—Full Replenishment Manager.  
 STEPHAN SERGEY—Merchandise Presentation Manager.  
 GARY SHEPHERD—Import Manager.

## SENIOR MERCHANDISE MANAGERS

MONTE WOLFSON (at New York)—President of NETCO, Senior Merchandise Manager Ladies Coats, Suits, Dresses, Sportswear & Accessories, Girlswear.  
 IRVING LIEF—Vice President, Senior Merchandise Manager Corsetry, Hosiery, Jewelry, Lingerie, Toys & Home Fashions.  
 RICHARD GUGENHEIM—Vice President, Senior Merchandise Manager Boys, Infants & Mens Wear.  
 KARAM SKAFF—Vice President, Senior Merchandise Manager Candy, Health & Beauty Aids, Cosmetics, Books, Appliances, Stationery, Records, Photo & General Merchandise.  
 OPEN—Vice President, Senior Manager Housewares, Hardware, Garden Shop, Automotive & Sporting Goods.

## MERCHANDISE MANAGERS

SUSAN SCHWARTZ (at New York)—Ladies Dresses & Accessories.  
 AL RIZZO (at New York)—Ladies Sportswear.  
 MARGARET MARTIN—Lingerie, Robes, Jewelry, Ladies Intimate Apparel, Dress & Sports Hose.  
 BEN ISAACS—Ladies Outerwear & Uniforms.  
 BERNARD GINSBERG—Footwear & Handbags.  
 GABRIEL ARBER—Infants & Boys Juvenile.  
 GILBERT ZUCKER (at New York)—Girls Dresses, Outerwear, Sportswear & Accessories.  
 STEVE JACOBSON—Mens & Boys Fashions.  
 EUGENE GRANT—Mens & Boys Basics.  
 JIM HALPIN—Toys.  
 ROY KEITH—Manager of National Auto Sales.  
 RONALD FERRIS—Stationery, Appliances, General Merchandise.  
 WILLIAM PECK—Home Fashions.  
 ED BEEVERS—Cosmetics, Health & Beauty Aids, Records, Books, Photo, Candy & Stationery.  
 SHELDON BRAMSON—Housewares, Trim-A-Tree, Christmas Shop.  
 DENNIS GRIECO—Automotive & Sporting Goods.  
 PAUL SHARP—Home Entertainment, Photo & Appliances.  
 SYDNEY RAINE—Assistant Manager Housewares, Trim-A-Tree Christmas Shop, Giftware & Lamps.  
 MICHAEL SCHWARTZ—Hardware, Electrical, Plumbing, Paint, Pets, Garden, Patio & Dollarama.

## HEAD MERCHANDISERS

HAROLD GOLDSTEIN—Ladies Dresses & Accessories.  
 SOL KUKIN—Ladies Sportswear.  
 TOM CRAIGS—Ladies Hosiery & Intimate Apparel.  
 SAM GOLD—Footwear & Handbags.  
 PATTI MUELLER—Infants & Juvenile Boys.  
 JAMES R. GOSSETT—Girlswear.  
 CHARLES KARP—Mens & Boys Fashions.  
 LESTER GOVERMAN—Mens & Boys Basics.  
 DICK WEDDLE—Health & Beauty Aids.  
 GASPARE ASARO—Stationery.  
 JAMES WARREN—General Merchandise.  
 ROBERT POSTIZZI—Home Fashions.  
 JOANNE MANN—Toys.  
 CHARLES GOLDBLATT—Sporting Goods.  
 JACK NORMILE—Garden & Dollarama.  
 MARK SULLIVAN—Housewares.  
 SUE HUMPHREYS—Hardware.  
 ROBERT RUGGERIO—Photo, Books & Records.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

## Zayre Corp. (Continued)

MIKE McKEE—Automotive.  
GEORGE SUGARMAN—Appliances.

## BUYERS

NANCY DeANGELO (at New York)—Ladies & Misses Dresses, Daytime & Half Sizes. Swimwear.  
SARIELLE HERBST (at New York)—Ladies Dresses, Junior & Maternity.  
BEN ISAACS—Ladies Outerwear & Uniforms.  
SHERYL SAGER (at New York)—Ladies Skirts, Coordinates & Swimwear.  
NATALIE KUCINSKI (at New York)—Ladies Large-Size Sportswear.  
JEFFREY ROGIN (at New York)—Ladies Sportswear & Knitwear.  
MARILYN GROPPER—Ladies Sportswear & Pants.  
JACKLYN MORRISON—Ladies Sportswear & Blouses.  
SANFORD RUTTENBERG—Ladies Lingerie, Sleepwear, Robes, Negligees, Daywear & Smocks.  
BETTY WRIGHT—Ladies Lingerie, Panties, Bras & Girdles.  
BERNICE PLATNICK—Handbags.  
DOLORES ELLNER (at New York)—Ladies Accessories.  
PAUL RAYBOULD—Infants & Toddlers Wear.  
LEONARD ARONSON—Infants-Layette Accessories & Juvenile Furniture.  
NORMAN ZITNER (at New York)—Girls Dresses, Outerwear, Accessories, Smallwears & Hosiery.  
ANDREW CAGAN (at New York)—Girls Sportswear.  
ALAN FINE—Boys.  
DENNIS KAPLAN—Boys.  
EDWARD LOBEL—Boys Furnishings, Hosiery & Accessories.  
ROBERT GERSHMAN—Boys Shirts, Sweaters & Beachwear.  
PAUL SIRULL—Boys Clothing, Outerwear, Pants & Walk Shorts.  
ALAN PORRETTI—Mens Slacks & Walkshorts.  
WILLIAM RICHARDS—Mens Hosiery, Underwear, Sleepwear & Sweatshirts.  
RICHARD FAUCHER—Mens Outerwear, Suits & Sportcoats.  
ROBERT GOLDBERG—Mens Sweaters, Shirts & Beachwear.  
DWIGHT LEE—Mens Accessories.  
ROD WILLS—Mens & Big Boys Shoes.  
JAMES MULCUNRY—Mens Work Clothes.  
ALLEN SELZNICK—Womens Shoes.  
MIKE DORFMAN—Childrens Shoes.  
BARRY KOLTZ—Tennis & Rubber Shoes.  
PATRICIA SANTOSUOSSO—Slippers.  
JUDITH KAUFMAN—Jewelry.  
RICHARD CONNAUGHTON—Bed Linens, Bedspreads, Furniture Throws, Decorative Pillows, Chair Pads & Foam Pillows.  
CHRIS LYNCH—Cosmetics.  
GEORGE ROY—Health & Beauty Aids.  
MARC BRESLOF—Table & Bath Linens, Shower Curtains & Rugs, Curtains, Draperies & Drapery Hardware.  
ROBERT BROWN—Housewares, Cookware & Gadgets.  
JERRY JUSZAK—Dinnerware, Glassware & Flatware.  
WILLIAM WHITE—Plastics & Cleaning Materials.  
BARRY BRESNICK—Hardware, Pets, Paint & Art Supplies.  
LEONARD WANE—Dolls, Plush, Seasonal & Bulk Toys, Bicycles, Pools, Playground Equipment.  
MICHAEL WHITE—Pre-School Toys & Games.  
PAUL SHARP—Photo & Appliances.  
NILS PEDERSON—Garden & Patio.  
SYDNEY RAINE—Giftware, Lamps & Trim-A-Tree.  
VINCENT CIPRIANO—TV.  
JAMES DAMIANO—General Merchandise.  
MIKE KAMIN—Sporting Goods & Fishing.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

## Zayre Corp. (Continued)

ALAN KINERSON—Health & Beauty Aids & Candy.  
ROBERT RUGGIERO—Books & Records.  
STEVE SUGARMAN—Television.  
DAVID FREEDMAN—Automotive Chemicals.  
ROBERT BLOOM—Hardware.  
FASIH KHALID—Traffic Appliances.  
RICHARD GREENWOOD—Stationery.  
PAUL WEDGE—Photo.  
ANDREW STERN—Auto Tires & Accessories.  
ROY KEITH—Automotive Services.

## LESSEES

Millinery—ALDEN MILLINERY  
Snack Bars—AMERICAN SNACKS

## King's Dept. Store, Rte. 140

Telephone: Area Code 617—528-2784

Franklin 02038

52,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Marshall's, 250 E. Central Ave.

Telephone: Area Code 617—528-3800

Franklin 02038

13,500 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Operations.

## Rich's Self-Service Dept. Store, Rt. 68 &amp; Tympany Plaza

Telephone: Area Code 617—632-9857

Gardner 01440

52,000 ft. Branch Discount Dept. Store operated by RICH'S SELF-SERVICE DEPT. STORE, Salem, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Salem.

JOHN McGRANAHAN—Store Manager.

## King's Dept. Store, Thatcher Rd. &amp; Boss Ave.

Telephone: Area Code 617—281-3100

Gloucester 01930

40,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORE, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## K mart, Laurel Plaza, 546 Stockbridge Rd.

Telephone: Area Code 413—528-9063

Great Barrington 01230

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Zayre, 740 Main St.

Telephone: Area Code 413—528-3681

Great Barrington 02130

40,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

DAVID DAY—Store Manager.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MASSACHUSETTS (Cont'd.)

- King's Dept. Store, 258 Mohawk Trail** **Greenfield** ■  
 Telephone: Area Code 413-774-3490 01301  
 65,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Mammoth Mart, Rte. 2** **Greenfield** ●  
 Telephone: Area Code 617-772-0831 01301  
 55,000 ft. Branch Discount Dept. Store operated by MAMMOTH MART, INC.,  
 Subsidiary of KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- K mart, Rte. 9 & Rte. 116** **Hadley** ■  
 Telephone: Area Code 413-586-5020 01035  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Mountain Farms Mall** **Hadley** ■  
 Telephone: Area Code 413-586-2720 01035  
 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zayre, 440 Russell St.** **Hadley** ■  
 Telephone: Area Code 413-256-8311 01035  
 75,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 DAVE ZIMMERMAN—Store Manager.
- Stone Discount City, Columbia Rd.** **Hanover** ■  
 Telephone: Area Code 617-826-8355 02339  
 20,000 ft. Branch Discount Dept. Store operated by STONE DISCOUNT CITY, Reading, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Reading.  
 CHARLES STONE—President.  
 LESSEE  
 Domestic—TEXTILE TRADING
- Zayre, 1775 Washington St.** **Hanover** ■  
 Telephone: Area Code 617-826-5141 02339  
 82,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 GEORGE OLSEN—Store Manager.  
 JIM FLANAGAN—Assistant Manager.
- K mart, 400 Lowell Ave., Eastgate Shpg. Ctr.** **Haverhill** ■  
 Telephone: Area Code 617-373-1568 01830  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Zayre, 2 Water St.** **Haverhill** ●  
 Telephone: Area Code 617-374-8351 01830  
 58,223 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 PATRICK O'REGAN—Store Manager.  
 RICHARD TUHILL—Assistant Manager.
- Bradlees, 100 Derby St. (Hingham Plaza)** **Hingham** ■  
 Telephone: Unpublished 02043  
 84,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
 THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Marshall's, 400 Lincoln St.** **Hingham** ◆  
 Telephone: Area Code 617-749-6162 02043  
 15,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
 Woburn, Mass.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- K mart, 2211 N. Hampton St.** **Holyoke** ■  
 Telephone: Area Code 413-538-7655 01040  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mars Bargainland, Rte. #85** **Hudson** ●  
 Telephone: Area Code 617-568-8114 01742  
 40,000 ft. Branch Discount Dept. Store operated by MARS BARGAINLAND, INC.,  
 New Bedford, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New Bedford.  
 SAM KATZ (at New Bedford)—President.
- K mart, 768 Iyanough Rd.** **Hyannis** ▲  
 Telephone: Area Code 617-771-0012 02601  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 360 Barnstable Rd.** **Hyannis** ●  
 Telephone: Area Code 617-775-9412 02601  
 30,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Zayre, 540 Main St.** **Hyannis** ■  
 Telephone: Area Code 617-775-5321 02601  
 75,900 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham, Mass.  
 RONALD WHITE—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Bradlees, Summer St.** Kingston •  
Telephone: Area Code 617-585-4322  
51,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Stuart's, 700 Essex St.** Lawrence •  
Telephone: Unpublished  
53,000 ft. Branch Discount Dept. Store operated by STUART, INC., DIVISION of LEE SHOPS, Needham Heights, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Needham Heights.  
JOSEPH FANTASIA—Store Manager.
- Zayre, 73 Winthrop Ave.** Lawrence •  
Telephone: Area Code 617-667-1571  
55,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
WALTER WALSH—Store Manager.
- King's Dept. Store, Rte. 20 Pittsfield State Rd.** Lenox ■  
Telephone: Area Code 413-499-2283  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Bradlees, Rte. 2 & Commercial St.** Leominster •  
Telephone: Unpublished  
55,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Marshall's, 510 N. Main St.** Leominster ♦  
Telephone: Area Code 617-537-8266  
13,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- King's Dept. Store, 205 Plain St.** Lowell ■  
Telephone: Area Code 617-459-4168  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Stuart's, 1200 Bridge St.** Lowell ■  
Telephone: Unpublished  
45,000 ft. Branch Discount Dept. Store operated by STUART, INC., Division of LEE SHOPS, Needham Heights, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Needham Heights.  
KEN CUNHA—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Thorndike Factory Outlet, 145 Thorndike Rd.** Lowell ♦ 1  
Telephone: Area Code 617-457-7211  
25,000 ft. Discount Dept. Store operated by EAGLE MANUFACTURING CO.  
All Depts. Company Operated including: Ladies Wear, Hosiery, Mens Wear, Childrens Wear, Family Shoes, Linens, Domestic, Curtains, Draperies, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drug, Cosmetics, Costume Jewelry, Records, Radios, Stationery, Greeting Cards, Luggage, Supermarket Candy.  
DAVID KAPLAN—Partner & Buyer.  
BENJAMIN KAPLAN—Partner.
- Zayre, 125 Church St.** Lowell •  
Telephone: Area Code 617-459-2171  
49,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham, Mass.  
JEROME KOESKE—Store Manager.  
RICHARD PICONE—Assistant Manager.
- King's, Ludlow Plaza Shopping Center** Ludlow ■  
Telephone: Area Code 413-583-5793  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, Highland Ave.** Malden ■  
Telephone: Area Code 617-321-3711  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Stuart's, 60 Broadway Plaza** Malden ■  
Telephone: Unpublished  
80,000 ft. Branch Discount Dept. Store operated by STUART'S, INC., Division of LEE SHOPS, Needham Heights, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Needham Heights.  
AUGUSTUS LAZZARI—Store Manager.
- King's Dept. Store, 701 Boston Post Rd.** Marlboro ■  
Telephone: Area Code 617-485-5286  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Marshall's, Boston Rd. (Marlboro Shopping Center)** Marlboro ♦  
Telephone: Area Code 617-481-7895  
20,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Rich's Self-Service Dept. Store, Boston Plaza** Marlboro ■  
Telephone: Area Code 617-485-5010  
60,000 ft. Branch Discount Dept. Store operated by RICH'S SELF-SERVICE DEPT. STORES, Salem, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Salem.

▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## MASSACHUSETTS (Cont'd.)

## Marshall's, Marshfield Plaza

Marshfield

Key Unit

Telephone: Area Code 617-837-1172  
26,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.

## Bradlees, Rte. 116 &amp; Locust St.

Medford

02155

Telephone: Area Code 617-391-1050  
85,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.

## Marshall's, Mystic Valley Pkwy.

Medford

02155

Telephone: Area Code 617-391-1331  
30,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Store Operations.

## Zayre, 760 Fellsway

Medford

02155

Telephone: Area Code 617-395-8850  
62,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham, Mass.  
HARVEY RAVECH—Store Manager.  
BRIAN JAMES & JEFFREY DRESS—Assistant Managers.

## Mars Bargainland, Rte. 109, Medway Shopping Center

Medway

02053

Telephone: Area Code 617-533-2351  
50,000 ft. Branch Discount Dept. Store operated by MARS BARGAINLAND, INC., New Bedford, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Bedford.  
SAM KATZ (at New Bedford)—President.

## Caldor, Methuen Mall

Methuen

01844

Telephone: Area Code 617-685-3556  
86,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

## Globe Discount Dept. Stores, 51 Osgood St.

Methuen

01844

Telephone: Area Code 617-683-3273  
COMPANY PROFILE (SIC 53 21):  
SALES: \$16,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 220,000  
SALES PER SQ. FT.: \$72.73  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Headquarters office of chain of Discount Dept. Stores operated as GLOBE DISCOUNT DEPT. STORES listed in Wells, Me.; Fall River, Mass.; Berlin, Exeter, Laconia, Littleton & Rochester, N. H.  
COMPANY OPERATED DEPTS.—Mens & Childrens Wear, Linens, Domestic Housewares, Toys, Stationery, Greeting Cards, Luggage, Juvenile Furniture.  
LEASED DEPTS.—Ladies Wear, Family Shoes, Health & Beauty Aids.  
Hardware, Paint, Sporting Goods, Records, Auto Accessories, Major Appliances, TV, Radios & Jewelry.

(Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

## Globe (Continued)

Key Unit

THOM DIORIO—President, Buyer Linens, Domestic, Housewares, Toys.  
GERRY WINTHROP—Buyer Mens Wear, Boys Wear.  
Stationery, Greeting Cards, Luggage.  
EDWARD KAPLAN—Buyer Infants & Boys Wear, Juvenile Furniture.  
LESSEES  
Ladies Wear—TRAFIE  
Shoes—FLAIR SHOES  
Health & Beauty Aids—MORTON & ELLIS  
Hardware, Paint, Sporting Goods, Jewelry, Records, Major Appliances.  
TV, Radios & Auto Accessories—D&D

## King's Dept. Store, Methuen Plaza

Methuen

01840

Telephone: Area Code 617-885-5706  
80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Zayre, 40 Jackson St.

Methuen

01844

Telephone: Area Code 617-883-8723  
70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
CHARLES COPPOTELLI—Store Manager.  
STEVE GRANT—Assistant Manager.

## K mart, 124 Medway Rd.

Milford

01757

Telephone: Area Code 617-478-2510  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Milford Fair, Rte. 140

Milford

01757

Telephone: Unpublished  
60,000 ft. Branch Discount Dept. Store operated by THE WORCESTER FAIR CO., Worcester, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Worcester.  
JERRY MOUSETTE—Store Manager.

## Two Guys, Milford Plaza

Milford

01757

Telephone: Area Code 617-478-4400  
83,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., doing business as TWO GUYS, Garfield, N. J.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Garfield.  
BERNARD R. KOSSAR (at Garfield)—President.

## K mart, Corner Speen St. &amp; Rte. 9

Natick

01780

Telephone: Area Code 617-553-7582  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Zayre, 1300 Worcester Rd.

Natick

01780

Telephone: Area Code 617-555-1313  
62,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
THOMAS NARDELLO—Store Manager.  
WILLIAM CONSALVES & DIANE DOWS—Assistant Managers.

★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

Lee Shops, 101 Hampton Ave.

Telephone: Area Code 617-444-9000

## COMPANY PROFILE (SIC 53 21):

SALES: \$31,000,000 (1979 Estimated)

TOTAL SQ. FT.: 480,000

SALES PER SQ. FT.: \$64.58

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Resident Buyer: Atlas Buying Corp., 1515 Broadway, New York City.

Headquarters office for chain of Discount Dept. Stores listed as STUART'S

in Billerica, Brockton, Fitchburg, Lawrence, Lowell, Malden &amp; Tewksbury,

Mass.; Gollstown &amp; Nashua, N. H.

COMPANY OPERATED DEPTS.—Ladies, Mens &amp; Childrens Wear, Linens, Domestic, Fabrics, Sewing Notions, Cosmetics, Records, Stationery, Candy, Tobacco Shop, Toys, Sporting Goods &amp; Luggage.

LEASED DEPTS.—Family Shoes, Jewelry, Hardware &amp; Housewares.

ARTHUR H. KLEIN—President.

LEO M. KLEIN—Treasurer, Buyer Ladies Sportswear, Dresses &amp; Coats.

JAMES H. LEE—Controller.

AL TRILLING—Operations Manager.

HARRY AXEL—Merchandise Manager, Buyer Traffic Appliances.

BARBARA ALBERSKI—Buyer Ladies Sportswear &amp; Dresses.

LILLIAN PAQUIN—Buyer Ladies Lingerie.

DOLORES FERREIRA—Buyer Childrens Wear.

LESTER SCHWARTZ—Buyer Mens &amp; Boys Wear.

AL BRICKMAN—Buyer Linens, Domestic, Fabrics &amp; Sewing Notions.

LEE CHERENSON—Buyer Cosmetics, Records, Stationery, Candy &amp;

Tobacco Shop.

DAVID PESSIN—Buyer Toys, Sporting Goods &amp; Luggage.

## LESSEES

Family Shoes—J. BAKER &amp; CO.

Jewelry—SCHARR JEWELRY

Housewares, Hardware—NATIONAL HARDGOODS

Cove Discount Center, 1337 Cove Rd. (Box M 87)

New Bedford

Telephone: Area Code 617-998-8737

02744

50,000 ft. Discount Dept. Store, operated by BUY-RITE FAMILY STORES, INC.

COMPANY OPERATED DEPTS.—Linens, Domestic, Housewares, Hardware,

Paint, Wallpaper, Sporting Goods, Garden Center, Health &amp; Beauty

Aids, Jewelry, Records, Appliances, Radios, Stationery, Greeting Cards,

Cameras, Auto Accessories, Luggage, Tobacco, Toys, Christmas Shop,

Candy &amp; Cleaning Supplies.

LEASED DEPTS.—Ladies, Mens &amp; Childrens Wear, Shoes, Fabrics &amp; Sewing Notions.

JAMES PALE—President &amp; Buyer Hardware, Houseware, Paint &amp;

Wallpaper, Sporting Goods, Jewelry, Appliances, Radios, Cameras,

Auto Accessories &amp; Luggage.

LOUIS QUEEN—Treasurer &amp; Buyer Linens, Domestic, Records,

Health &amp; Beauty Aids &amp; Sewing Notions.

STEPHEN DAVIS—Buyer Toys, Garden Center, Christmas Shop,

Tobacco Shop &amp; Cleaning Supplies.

TED GENEST—Buyer Candy, Stationery &amp; Greeting Cards.

## LESSEES

Ladies, Mens &amp; Childrens Wear—CLO CORP.

Family Shoes—MORSE SHOE, INC.

Fabrics &amp; Sewing Notions—PAXON REMNANT SHOP

King's Dept. Store, Kings Hwy.

New Bedford

Telephone: Area Code 617-998-3595

02745

60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.

Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

Mars Bargainland, Inc., 1 Riverside Ave.

Telephone: Area Code 617-999-3201

## COMPANY PROFILE (SIC 53 21):

SALES: \$14,416,656 (12/30/78)

17,771,383 (includes leased depts.)

TOTAL SQ. FT.: 303,000

SALES PER SQ. FT.: \$58.65

OWNERSHIP: Public

TRADED: OTC

SOURCES: Annual Reports, 10-Ks, DSN and BGI

135,000 ft. Discount Dept. Store operating Branch Stores listed in Athol,

Attleboro, Hudson, Medway &amp; South Dartmouth, Mass. &amp; Pelham, N. H.

COMPANY OPERATED DEPTS.—Ladies, Mens &amp; Childrens Wear, Linens,

Domestic, Juvenile Furniture, Housewares, Hardware, Sporting Goods,

Stationery, Greeting Cards, Auto Accessories, Candy, Cosmetics,

Gifts, Records, Notions, Tobacco Shop, Drugs, Sewing Notions, Paint,

LEASED DEPTS.—Shoes, Paint, Wallpaper, Supermarkets, Fabrics,

Appliances, TV, Radios, Audio, Jewelry, Cameras &amp; Furniture,

Garden Center.

MATTHEW TATELBAUM—Chairman of the Board.

SAM KATZ—President.

BEN LEDERMAN—Vice President, Merchandise Manager Drugs,

Cosmetics, Stationery, Candy, Greeting Cards &amp; Tobacco Shop.

ERWIN R. STONE—Vice President, Director of Stores.

JOSEPH A. CERULLI—Controller.

EDITH KATZ—Buyer Ladies Wear &amp; Accessories.

JOE HOFFMAN—Buyer Girls &amp; Infants Wear.

PAUL GLASER—Buyer Mens, Boys &amp; Junior Boys Wear.

ED OLIVER—Buyer Linens &amp; Domestic, Sewing Notions.

R. HEIFETZ—Buyer Housewares, Hardware &amp; Giftwares.

DAVID TATELBAUM—Buyer Sporting Goods, Auto Accessories,

Tires, Battery Service &amp; Records.

## LESSEES

Shoes—BUTLER SHOES

Fabrics—DAVON, INC.

Appliances, TV, Radio, Jewelry, Cameras, Audio—E &amp; G STORES

Furniture—FRANK ROZENAS

Supermarket—MORSE FOOD MARTS

Sawyer's of New Bedford, 1337 Cove Rd.

New Bedford

Telephone: Area Code 617-993-9065

02740

75,000 ft. Branch Discount Dept. Store operated by SAWYER MILLS FACTORY

OUTLET, Dover, N. H.

Complete list of Company Operated Depts. and Leased Depts. with names of

Executives and Merchandise Buyers listed in Dover.

NATE SAFFERSON—Store Manager.

Kmart, The Port Plaza, 45 Storey Ave.

Newburyport

Telephone: Area Code 617-482-8521

01950

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

King's Dept. Stores, Inc., 150 California St.

Newton

Telephone: Area Code 617-969-6600

02158

## COMPANY PROFILE (SIC 53 21):

SALES: \$531,515,000 (1/27/79)

\$40,608,000 (includes leased depts.)

TOTAL SQ. FT.: 11,300,000

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MASSACHUSETTS (Cont'd.)

Key Units

## King's Dept. Stores (Continued)

SALES PER SQ. FT.: \$47.84

OWNERSHIP: Public

EXCHANGES TRADED: NY, B, F

SYMBOL: KDT

SOURCES: Annual Reports, 10-Ka, DSN and BGI

Soft Goods Buying Office listed in New York, N. Y.

Headquarters Office of chain of Discount Dept. Stores operated as follows:

## KING'S DEPT. STORES:

CONNECTICUT—Bristol, East Hartford, Guilford, Hamden, Manchester,

Meriden, Middletown, Millford, Naugatuck, New Haven, New Milford,

North Haven, Plainville, Seymour, Simsbury, West Hartford &amp; Winsted,

DELAWARE—Dover &amp; New Castle.

FLORIDA—Fort Lauderdale &amp; West Palm Beach.

INDIANA—Fort Wayne (2), Muncie (2), New Haven &amp; Richmond.

KENTUCKY—Bowling Green &amp; Owensboro.

MAINE—Auburn, Augusta, Bangor, Biddeford, Brunswick, Calais, Ellsworth,

Falmouth, Farmington, Lewiston, Orono, Presque Isle, Rockland, Sanford,

Scarboro, South Portland &amp; Waterville.

MARYLAND—Belair, Cumberland, Essex, Hagerstown &amp; Odenton.

MASSACHUSETTS—Acton, Agawam, Ashland, Braintree, Bridgewater,

Brookton (2), Canton, Chicopee, Dedham, Dudley, E. Longmeadow, East Wareham,

Fairhaven, Falmouth, Fitchburg, Foxboro, Franklin, Gloucester, Greenfield,

Hyannis, Lenox, Lowell, Ludlow, Malden, Marlboro, New Bedford, Newton,

North Adams, North Attleboro, Norwood, Peabody, Quincy, Raynham,

Salisbury, Tewksbury, Webster &amp; Weymouth.

NEW HAMPSHIRE—Claiborne, Concord, Gifford, Keene, Lebanon, Plaistown,

Portsmouth, Seabrook &amp; Somersworth.

NEW JERSEY—Edgewater Park, Lakewood, Trenton &amp; Vineland.

NEW YORK—Albany, Amherst, Batavia, Buffalo, Cheektowaga, Kingston,

Mahopac, Niagara Falls, Plattsburgh &amp; West Seneca.

NORTH CAROLINA—Asheboro, Durham (2), Elizabeth City, Goldsboro,

Greensboro, Greenville, Henderson, Hendersonville, Hickory, Jacksonville,

New Bern, Raleigh (2), Sanford, Shelby, Statesville, Wilmington, Wilson &amp;

Winston-Salem (2).

OHIO—Alliance, Lancaster, Lima (2), Mansfield (2), Marion, Newark, Niles,

Springfield, Xenia &amp; Youngstown.

PENNSYLVANIA—Allentown, Cleona, Danmore, Fairless Hills, Gettysburg,

Hanover, Harrisburg, Johnstown, Kingston, Kutztown, Landsdale, Luzerne,

Mineville, Reading, Warrington &amp; Wilkes-Barre.

RHODE ISLAND—East Providence, Johnston &amp; North Smithfield.

TENNESSEE—Johnson City, Kingsport, Knoxville (3) &amp; Oak Ridge.

VERMONT—Bennington, Brattleboro, Derby, Essex Junction &amp; Rutland.

VIRGINIA—Danville, Hopewell, Newport News, Norfolk (2), Portsmouth,

Richmond (2) &amp; Virginia Beach (2).

MAMMOTH MART:

MARYLAND—Lexington Park &amp; Waldorf.

MASSACHUSETTS—Greenfield.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Housewares, Garden Center, Hardware, Auto Accessories, Paint, Sporting Goods, Luggage, Furniture, Giftwares, Traffic Appliances, Linens, Domestic, Toys, Stationery, Greeting Cards, Shoes, Candy, Health & Beauty Aids, Electronics, Radios, Piece Goods, Books, Games, Sewing Notions, Wheel Goods, Dolls, Juvenile Furniture, Cameras, Curtains, Drapes, Yarn, Lamps, Shades, Pet Supplies, Models, Phonographs, Home Furnishings, Paper Goods, Closet Accessories, China, Glass, Frames, Pictures, Mirrors, Trim-A-Tree, Live Plants, Jewelry, Records, Rubber Goods, Kitchen Gadgets, Tools, Household Chemicals & Waxes, Vacuum Cleaners, Building Supplies, Rugs, Cosmetics, Typewriters.

LEASED DEPTS.—Pets &amp; Supplies, Plants &amp; Accessories &amp; Tobacco.

SOL KITTAY—Chairman of the Board, Chief Executive Officer.

(Continued)

\* headquarters    ▲ over 100,000 ft<sup>2</sup>    ■ 60,000-100,000 ft<sup>2</sup>    ◆ 30,000-60,000 ft<sup>2</sup>    ♦ under 30,000 ft<sup>2</sup>

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

Key Units

## King's Dept. Stores (Continued)

STEVEN J. GREEN—Vice Chairman of the Board, Chairman of the Executive Committee.

BERNARD B. LITWAK—President.

MORTON S. FISHER—Senior Vice President, General Merchandise Manager.

F. WALTER ERICH—Senior Vice President, Treasurer.

PAUL K. BREADY—Vice President, Store Operations.

ALBERT J. BUCZKO—Vice President Sales Promotion.

NATHAN GREENBERG—Vice President, Secretary.

HUGH D. ROGOVIN—Vice President, Real Estate.

ANDREW SENATORE—Vice President, Personnel.

ROBERT E. SLATTERY—Vice President, Management

Information Services.

IRVING GETZ—Director of Advertising.

WILLIAM H. McAULEY—Internal Security.

MEYER MARCUS—Advertising Manager.

RICHARD COHEN—Construction Manager.

RONALD BOBEN—Store Layout &amp; Fixtures.

## DIVISIONAL MERCHANDISE MANAGERS

SUMNER R. GOLDMAN—Shoe Division.

DAVID WEISSMAN—Jewelry Division.

ARTHUR RIZZO—Hardlines, Home Furnishings, Sporting Goods,

Toys, Lamps, Traffic Appliances.

JAMES SHAFER—Hardware, Automotive, Electronics &amp;

Coronet Cosmetics.

WALTER PHELPS—Housewares &amp; Garden Supplies.

BARRETT GREEN—Home Improvements.

## BUYERS

LAURA CIPRIANI—Bras, Girdles, Ladies Hosiery &amp; Knee Socks.

FRANK EACOBACCI—Jewelry.

PAUL PARSONS—Cosmetics.

PAUL BASS—Ladies Dress Shoes.

TERRY LEGERE—Ladies Sport Shoes.

STANLEY P. CZEKALSKI—Childrens Shoes.

EARL MARSHALL—Slippers &amp; Footwear.

DANIEL ALLESCIA—Mens &amp; Big Boys Shoes.

TONY SWEICH—Tennis &amp; Rubber Goods.

DAVID MURRAY—Linens, Domestic &amp; Blankets.

JOHN LACAMERA—Curtains, Drapes &amp; Yarn.

JOSEPH CAVANAUGH—Heath &amp; Beauty Aids.

WILLIAM DEVLIN—Dolls, Wheel Goods, Models, Books,

Summer Toys, Musical Instruments &amp; Phonographs.

RICHARD DIBBLE—Games, Pre-school Toys.

LOUIS ZADRA—Sporting Goods.

RAYMOND MOREY—Stationery, Greeting Cards, Books, Typewriters.

DONALD WOLFSOHN—Garden Supplies &amp; Live Plants, Barbecue

&amp; Picnic.

DAVID WHIPPLE—Rubber Goods, Household Chemicals &amp; Waxes.

CHARLES O'DELL—Housewares, Kitchen Gadgets &amp; Tools.

HERBERT HANKINS—Candy &amp; Food Items.

DAVID GEROW—Juvenile Furniture, Luggage, Pet Supplies,

Home Furnishings, Paper Goods, Closet Accessories,

Summer Furniture.

HASKELL COHEN—Building Supplies.

LEONARD PETERS—Hardware &amp; Paint.

HOWARD SOULE—China, Glass, Giftware, Frames, Pictures,

Furniture, Mirrors, Trim-A-Tree &amp; Christmas Cards.

(Continued)

\* headquarters    ▲ over 100,000 ft<sup>2</sup>    ■ 60,000-100,000 ft<sup>2</sup>    ◆ 30,000-60,000 ft<sup>2</sup>    ♦ under 30,000 ft<sup>2</sup>

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

Key Units

## King's Dept. Stores (Continued)

ERNEST CERCE—Automotive.  
HAROLD SWITHERS—Electronics, Radios & Vacuum Cleaners.  
RICHARD FARINA—Rugs, Piece Goods & Sewing Notions.  
ELVON COHEN—Lamps, Shades & Traffic Appliances.

## LESSEES

Tobacco—GARBER TOBACCO CO.  
Pets & Supplies—BOSTON PET SUPPLY  
FOX PET

Plants & Plant Accessories—HARVEST CO.

## King's Dept. Store, 171 Watertown St.

Newton

02158

Telephone: Area Code 617—969-5650

80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed at headquarters.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Marshall's, 275 Needham St.

Newton

02164

Telephone: Area Code 617—964-4987

30,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
Woburn, Mass.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Store Operations.

## King's Dept. Store, Curran Hwy.

North Adams

02147

Telephone: Area Code 413—664-4595

60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Zayre, Veterans Memorial Dr. &amp; Artery Arcade

North Adams

01247

Telephone: Area Code 413—663-3713

44,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham,  
Mass.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Framingham.

RICHARD ROBERTS—Store Manager.

## K mart, Rte. 114 at Rte. 495 (North Andover Mall)

North Andover

01845

Telephone: Area Code 617—686-8171

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## King's Dept. Store, 206 E. Washington St.

North Attleboro

02760

Telephone: Area Code 617 MY 5-9379

60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## K mart, 25 Faunce Corner Rd.

North Dartmouth

02747

Telephone: Area Code 617—997-7891

95,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

Key Units

## Zayre, 160 N. Dartmouth Plaza

North Dartmouth

02747

Telephone: Area Code 617—999-3121

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Framingham.

RALPH BARNES—Store Manager.

RODNEY FOURNIER, SY WISHANSKY & ALLYN BROCKMAN—  
Assistant Managers.

## Zayre, 80 Main St.

North Reading

01864

Telephone: Area Code 617—664-5524

85,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham.  
CHRISTINE TUCKER—Store Manager.

## K mart, 705 Bridge St.

North Weymouth

02191

Telephone: Area Code 617—335-5000

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Bradlees, King St. (Kingsgate Plaza)

Northampton

01060

Telephone: Unpublished

90,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

## Caldor, 180 N. King St.

Northampton

01060

Telephone: Area Code 413—584-4721

90,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Norwalk, Conn.

JULIUS KASINITZ (at Norwalk)—Vice President, Store Operations.

## King's Dept. Store, 420 Walpole St.

Norwood

02062

Telephone: Area Code 617—769-3544

70,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORE,  
Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Bradlees, Rte. 6A (Cove Plaza)

Orleans

02553

Telephone: Area Code 617—255-5300

48,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

## K mart, Wilbraham Rd.

Palmer

01069

Telephone: Area Code 413—283-7635

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## MASSACHUSETTS (Cont'd.)

- King's Dept. Store, Russell & Lowell Sts.** **Peabody** •  
Telephone: Area Code 617-335-1304  
45,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Marshall's, 535 Lowell St.** **Peabody** ♦  
Telephone: Area Code 617-535-0311  
13,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Bradlees, Merrill Rd.** **Pittsfield** ■  
Telephone: Unpublished  
65,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- K mart, 690 Merrill Rd.** **Pittsfield** ■  
Telephone: Area Code 413-499-2970  
94,500 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, 457 Dalton Ave.** **Pittsfield** •  
Telephone: Area Code 413-443-9133  
38,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham, Mass.  
GERALD WHEELER—Store Manager.
- Rich's Self-Service Dept. Store, Samost St.** **Plymouth** ■  
Telephone: Area Code 617-746-8220  
60,000 ft. Branch Discount Dept. Store operated by RICH'S SELF-SERVICE DEPT. STORES, Salem, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Salem.  
ROBERT SMITH—Store Manager.
- Bargain Center, 2 Washington St.** **Quincy** ▲ 1  
Telephone: Area Code 617-472-1414  
200,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Toys, Sporting Goods, Garden Center, Drugs, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage & Tobacco Shop.  
MAX VAN DAM—President, Buyer Mens Wear, Furniture, Floor Development Director & Buyer Ladies & Childrens Wear, Linens, Domestic, Housewares, Hardware, Records, Cameras & Luggage.  
JOEL CLARKE—Vice President, General Manager, Store Planning & Coverings, Drugs, Appliances, TV, Radios & Tobacco Shop.  
MARTIN ROSS—Treasurer, Buyer Shoes, Toys, Sporting Goods, Garden Center, Stationery, Greeting Cards & Auto Accessories.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- King's Dept. Store, 225 Quincy Ave.** **Quincy** ■  
Telephone: Unpublished  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Buy & Save Store, 89 New State Hwy., Rte. 44** **Raynham** ♦  
Telephone: Area Code 617-823-1728  
25,000 ft. Branch Discount Dept. Store operated by SAWYER MILLS FACTORY OUTLET, Dover, N. H.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Dover.  
BOB COLLINS—Store Manager.
- K mart, 600 South St. W.** **Raynham** ■  
Telephone: Area Code 617-823-7161  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, Rte. 44** **Raynham** •  
Telephone: Area Code 617-823-7755  
45,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Marshall's, 1342 Main St.** **Reading** ♦  
Telephone: Area Code 617-944-6150  
26,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Stone Discount City, 279 Salem St.** **Reading** ★ 2  
Telephone: Area Code 617-944-7180  
60,000 ft. Discount Dept. Store with a branch listed in Hanover, Mass.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drug, Jewelry, Records, Shoes, Millinery, Appliances, Cameras, Auto Accessories, Luggage, Snack Bar & Pet Supplies.  
LEASED DEPTS.—Domestic, Fabrics & Sewing Notions.  
CHARLES STONE (at Hanover, Mass.)—President & Buyer Hard Goods.  
SAMUEL STONE—Treasurer & Buyer Soft Goods.  
PAUL CHASE—Store Manager.  
LESSEES  
Domestic, Fabrics & Sewing Notions—SALEM DOMESTICS
- Zayre, Northgate Shopping Center** **Revere** ■  
Telephone: Area Code 617-289-5111  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
WILLIAM FRONTIERO—Store Manager.  
WILLIAM BRAULT—Assistant Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Bob's Discount Store, 274 Boulevard St.** Revere Beach ♦  
Telephone: Area Code 617-284-9890  
10,000 ft. Discount Dept. Store.  
All Depts. Company Operated except Snack Bar including: Ladies Wear, Mens Wear, Childrens Wear, Linens, Domestic, Lawn Furniture, Floor Coverings, Housewares, Hardware, Toys, Sporting Goods, Garden Center, Jewelry, Records, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage.  
VICTOR SHAYEB—President.  
ROBERT SHAYEB—General Manager & Buyer.
- K mart, Market & Concord Sts.** Rockland ■  
Telephone: Area Code 617-871-1798  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Bradlees, 950 American Legion Parkway** Roslindale ■  
Telephone: Unpublished  
70,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Zayre, 640 American Legion Hwy.** Roslindale •  
Telephone: Area Code 617-524-3744  
57,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham, Mass.  
HENRI LAPOINTE—Store Manager.  
WILLIAM CHASE & WILLIAM NADLER—Assistant Managers.
- Zayre, 330 Martin Luther King Blvd.** Roxbury •  
Telephone: Area Code 617-442-5520  
40,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
SOL JOHNSON—Store Manager.  
WILLIAM POWERS & ROBLEE RAY—Assistant Managers.
- Caldor, Hawthorne Shopping Center** Salem ■  
Telephone: Area Code 617-745-3974  
90,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- Rich's Self-Service Dept. Store, 450 Highland Ave.** Salem ★ 12  
Telephone: Area Code 617-593-3184  
COMPANY PROFILE (SIC 53 21):  
SALES: \$80,000,000 (1979 Estimated)  
TOTAL SELLING SQ. FT.: 660,000  
SALES PER SQ. FT.: \$121.21  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
75,000 ft. Discount Dept. Store operated by JERRY'S, INC., Salem, Mass., operating Branch Stores listed in Biddeford, Me.; Fitchburg, Gardner, Marlboro & Plymouth, Mass.; Concord, Gorham, Lebanon, Portsmouth & Rochester, N. H.  
(Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ♦ 30,000-60,000 ft.    • under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Rich's Self Service Dept. Store (Continued)** Key Units
- COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens & Domestic, Housewares, Hardware, Paint, Toys, Drugs, Cosmetics, Candy, Auto Accessories, Fabrics, Sewing Notions, Cameras, Luggage, Garden Center, Sporting Goods, Stationery & Greeting Cards.
- LEASED DEPTS.—Shoes & Jewelry.
- JERRY RICH—President & Treasurer.  
BENNETT RICH—Executive Vice President, Buyer Fixtures & Equipment.  
LOUIS SILVERMAN—Controller.  
JAMES WARTMAN—Director M.I.S.  
HOWARD RICH—Store Planning & Development, Merchandise Manager Ladies & Childrens Wear.  
E. FRANK BRUCE—Store Manager.  
JOEL SAXE—Merchandise Manager Mens & Boys Wear.  
SANDY CHANDLER—Buyer Ladies Lingerie & Accessories.  
ROBERT LORING—Buyer Childrens Wear.  
MARSHALL EPSTEIN—Buyer Girls Wear.  
HARRY TOBMAN—Buyer Mens Wear.  
WILLIAM BROPHY—Buyer Drugs, Cosmetics, Candy, Stationery, Greeting Cards.  
FRANK MONTELEONE—Buyer Linens & Domestic.  
VALERIE WICKS—Buyer Fabrics & Sewing Notions.  
WILLIAM JACKSON—Buyer Housewares.  
RICHARD GAUTHIER—Buyer Sporting Goods.  
GEORGE MCCREARY—Buyer Hardware, Paint, Garden & Auto Accessories.  
JOHN TREMBLAY—Buyer Toys.  
ROBERT WALTERS—Buyer Cameras & Luggage.
- LESSEES  
Shoes—J. BAKER  
Jewelry—ROSSGEM CO.
- King's Dept. Store, Elm & Merrill Sts.** Salisbury ■  
Telephone: Area Code 617-482-3118  
68,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Caldor, 400 Lynn Fell Parkway** Saugus ▲  
Telephone: Area Code 617-233-8700  
115,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated, Executives and Merchandise Buyers listed Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- K mart, 180 Main St.** Saugus ■  
Telephone: Area Code 617-231-0404  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, 333 Broadway** Saugus ■  
Telephone: Area Code 617-233-5650  
82,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham, Mass.  
ABE FELDBERG—Store Manager.  
ERNST ADAMS & JAMES PLOT CEYE—Assistant Managers.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ♦ 30,000-60,000 ft.    • under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## MASSACHUSETTS (Cont'd.)

- Ann & Hope, Inc. of Massachusetts, Rte. 6** Seekonk ▲  
 Telephone: Area Code 617-338-6000  
 160,000 ft. Branch Discount Dept. Store operated by ANN & HOPE, INC.,  
 Cumberland, R. I.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Cumberland.  
 JACK BAPTISTE—Store Manager.
- K mart, 140 Taunton Ave.** Seekonk ▲  
 Telephone: Area Code 617-338-7850  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 700 S. Main St.** Sharon ■  
 Telephone: Area Code 617-784-6877  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Bradlees, 50 Boston Pk.** Shrewsbury ■  
 Telephone: Unpublished  
 78,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
 THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Spag's Supply, Inc., 193 Turnpike Rd.** Shrewsbury ◆ 1  
 Telephone: Area Code 617-752-8612  
 20,000 ft. Discount Dept. Store.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Furniture, Housewares, Hardware, Toys, Sporting Goods,  
 Garden Center, Drugs, Jewelry, Luggage, Paint, Tobacco, Candy,  
 Floor Coverings, Fireplaces, Cameras, Auto Accessories,  
 Home Improvement, Plumbing Supplies & Sewing Notions.  
 OLIVE BORGATTI—President.  
 ANTHONY A. BORGATTI, JR.—Treasurer & General Buyer.  
 LOUIS A. ROSSI—Advertising Director.  
 VINCENT MASTRO—Store Manager & Buyer Toys.  
 NOEL HARE—Buyer Sewing Notions.  
 DONALD PETERSON & JOHN OSTLUND—Buyers Tobacco & Candy.  
 MICHAEL D'ERRICO—Buyer Sporting Goods & Jewelry.  
 JAMES CAMYRE—Buyer Drugs.  
 HENRY DEPTULA & ROGER LeBLANC—Buyers Toys.  
 PAUL LEDOUX & JOHN LYDEN—Buyers Garden Supplies.  
 MICHAEL VESCERE—Buyer Paint.  
 BILL LYNCH & JOHN H. CULLEN—Buyers Housewares.  
 AL PROULX—Buyer Plumbing.  
 BOB GUSTAFSON—Buyer Floor Coverings, Hardware,  
 GORDON PROSSER & STEVE KEMPTON—Buyers Fireplaces  
 & Luggage.  
 MRS. FRANCES RUGGERE—Buyer Ladies, Mens & Childrens  
 Wear & Family Shoes.  
 WAYNE BOGAR & NOEL HARE—Buyers Furniture.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Bradlees, Rte. 6 & Brayton Point Rd.** Somerset ■  
 Telephone: Unpublished  
 84,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
 THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Bradlees, 180 Somerville Ave.** Somerville ■  
 Telephone: Unpublished  
 78,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
 THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Marks, Elm St.** Somerville \*  
 Telephone: Area Code 617-625-8461  
 25,000 ft. Branch Discount Store operated by SAWYER MILLS FACTORY  
 OUTLET, Dover, N. H.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Dover.  
 RUTH COTE—Store Manager.
- Zayre, 265 Washington** South Attleboro ■  
 Telephone: Area Code 617-761-6200  
 65,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 ROBERT MORSILLI—Store Manager  
 PAUL MADDEN & JOSEPH DEVINE—Assistant Manager.
- Mars Bargainland, U. S. A., 718 Dartmouth St.** South Dartmouth ■  
 Telephone: Area Code 617-992-9331  
 70,000 ft. Branch Discount Dept. Store operated by MARS BARGAINLAND, INC.,  
 New Bedford, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New Bedford.  
 SAM KATZ (at New Bedford)—President.
- Bradlees, Harbor William Canning Blvd.** South Fall River ■  
 Telephone: Unpublished  
 80,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
 THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Marshall's, 50 Pleasant St.** South Weymouth \*  
 Telephone: Area Code 617-337-5816  
 12,500 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
 Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- Bradlees, 55 Long Pond Shopping Center** South Yarmouth \*  
 Telephone: Unpublished  
 48,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
 THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Spencer Plaza, Rte. 9, W. Main St.** **Spencer** •  
Telephone: Area Code 617-385-3906  
70,000 ft. Branch Discount Dept. Store operated by THE WORCESTER FAIR.  
CO., Worcester, Mass.  
Complete list of Company Operated Depts and Leased Depts. with names of Executives and Merchandise Buyers listed in Worcester.  
DON BERTEL—Store Manager.
- Bradlees, 1600 Boston Rd. (Springdale Mall)** **Springfield** ▲  
Telephone: Unpublished  
100,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated and Leased Depts with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Caldor, Cooley & Allen Sts.** **Springfield** ■  
Telephone: Area Code 413-782-5216  
85,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- K mart, 665 Boston Rd.** **Springfield** ■  
Telephone: Area Code 413-782-3136  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Lechmere Sales, 1550 Boston Rd.** **Springfield** ■  
Telephone: Area Code 413-543-5100  
130,000 ft. Branch Promotional Dept. Store operated by LECHMERE SALES, Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Lines listed in Woburn.  
DAVID BANKER (at Woburn)—President.
- Marshall's, Boston Parker Plaza** **Springfield** ♦  
Telephone: Area Code 413-783-1236  
13,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Two Guys, 1101 Boston Rd.** **Springfield** ▲  
Telephone: Area Code 413-783-2101  
105,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., doing business as TWO GUYS, Garfield, N. J.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed Garfield.  
BERNARD R. KOSEAR (at Garfield)—President.
- Caldor, 109 Main St.** **Stoneham** ■  
Telephone: Area Code 617-438-5870  
80,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

- Ames Dept. Store, Rte. 131** **Sturbridge** ■  
Telephone: Area Code 617-347-7351  
80,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
RICHARD FOSS—Store Manager.
- Bradlees, Rte. 1A, 450 Paradise Rd.** **Swampscott** ■  
Telephone: Unpublished  
80,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Marshall's, 1005 Paradise Rd.** **Swampscott** ♦  
Telephone: Area Code 617-581-5330  
20,000 ft. Branch Discount Dept. Store Operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- K mart, 579 Gar Hwy, Rte. 6** **Swansea** ▲  
Telephone: Area Code 617-679-5201  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Bradlees, Washington St. (Taunton Mall)** **Taunton** ■  
Telephone: Unpublished  
80,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- King's Dept. Store, 465 Clark Rd.** **Tewksbury** ■  
Telephone: Area Code 617-851-9141  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Marshall's, 1777 Main St.** **Tewksbury** ♦  
Telephone: Area Code 617-851-2641  
15,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Stuart's, 1900 Main St.** **Tewksbury** ■  
Telephone: Area Code 617-851-4531  
60,000 ft. Branch Discount Dept. Store operated by STUART, INC., Division of LEE SHOPS, Needham Heights, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Needham Heights.  
ROBERT DENNIS—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MASSACHUSETTS (Cont'd.)

## J &amp; M Sales, Inc., 840 Main St.

Telephone: Area Code 617-894-4041

15,000 ft. Branch Discount Dept. Store.

Also Operates WALTHAM SUPER MARKET BARGAIN BASEMENT, Waltham, Mass.

All Depts. Company Operated including Ladies, Mens &amp; Childrens Wear.

Family Shoes, Linens &amp; Domestic, Jewelry, Radios, Cameras, Floor Coverings.

Toys, Stationery, Housewares, Gifts, Curtains, Yarn, Fabrics &amp;

Sewing Notions.

HANS J. SELIGMAN—President, Buyer Ladies Wear, Mens Wear,

Childrens Wear, Family Shoes, Linens, Domestic, Jewelry, Radios &amp; Cameras.

STEVE SELIGMAN—Vice President &amp; Buyer Housewares &amp; Gifts.

M. FLICOP—Treasurer, Buyer Floor Coverings, Toys &amp; Stationery.

BENNY DEMEO—Buyer Curtains, Yarn, Fabrics &amp; Sewing Notions.

Waltham  
02154

## Zayre, 130 River St.

Telephone: Area Code 617-891-5100

75,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Framingham.

RON DAIKE—Store Manager

PETER MCCOY—Assistant Manager.

Waltham  
02154

## Bradlees, 550 Arsenal St.

Telephone: Unpublished

102,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of

THE STOP &amp; SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

Watertown  
02172

## King's Dept. Store, E. Main St.

Telephone: Area Code 617-943-9350

52,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,

Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Webster  
01570

## West Boylston Fair, Rte. 12

Telephone: Unpublished

100,000 ft. Branch Discount Dept. Store operated by THE WORCESTER FAIR

CO., Worcester, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Worcester.

NICK VISHAJA—Store Manager.

West Boylston  
01581

## Caldor, 514 E. Main St.

Telephone: Area Code 413-568-0953

80,000 ft. Branch Discount Dept. Store operated by CALDOR, INC.,

Norwalk, Conn.

All Depts. Company Operated. Executives and Merchandise Buyers

listed in Norwalk.

CARL BENNETT (at Norwalk)—President.

Westfield  
01085

## Bradlees, 239 Memorial Ave.

Telephone: Unpublished

75,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of

THE STOP &amp; SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated and Leased Depts with names

of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

West Springfield  
01089

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

## K mart, 1150 Union St.

Telephone: Area Code 413-781-8410

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

West Springfield  
01089

## Bradlees, 180 Milk St.

Telephone: Unpublished

55,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of

THE STOP &amp; SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

Westborough  
01581

## Ames Dept. Store, E. Main St.

Telephone: Area Code 413-568-3783

60,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,

Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with names of

Executives and Merchandise Buyers listed in Rocky Hill.

ROBERT OTTINA—Store Manager.

Westfield  
01085

## Caldor, 140 Main St.

Telephone: Area Code 617-337-5515

80,000 ft. Branch Discount Dept. Store operated by CALDOR, INC.,

Norwalk, Conn.

All Depts. Company Operated. Executives and Merchandise Buyers

listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

Weymouth  
02188

## King's Dept. Store, Washington &amp; Middle Sts.

Telephone: Area Code 617-335-8430

62,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,

INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Weymouth  
02189

## Whitinsville Plaza, Rte. 122

Telephone: Area Code 617-335-9692

60,000 ft. Branch Discount Dept. Store operated by THE WORCESTER FAIR CO.,

Worcester, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Worcester.

RANDY JACOBS—Store Manager.

Whitinsville  
02188

## Bradlees, 425 Washington Ave.

Telephone: Unpublished

90,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of

THE STOP &amp; SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of

Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

Woburn  
01801

## K mart, 290 Mishawum Rd.

Telephone: Area Code 617-933-8975

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President,

Store Management.

Woburn  
01801

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

Lechmere Sales Co., 275 Wildwood St.

Telephone: Area Code 617-935-8320

## COMPANY PROFILE (SIC 53 21):

SALES: \$156,377,000 (12/3/79)  
TOTAL SELLING SQ. FT.: 992,000  
SALES PER SELLING SQ. FT.: \$157.64  
OWNERSHIP: Dayton Hudson Corp.  
EXCHANGE TRADED: NY  
SYMBOL: DH

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Subsidiary of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Headquarters Office for chain of Discount Dept. Stores listed in Cambridge, Danvers, Dedham, Framingham & Springfield, Mass. & Manchester, N. H.  
All Depts. Company Operated including Furniture, Juvenile & Outdoor Furniture, Bedding, Bath Shop, Housewares, Giftwares, Hardware, Paint, Toys, Sporting Goods, Garden Supplies, Jewelry, Cameras, Records, Appliances, Radios, TV, Stereos, Auto Accessories, Floor Coverings, Books, Christmas Decorations, Luggage, Tires & Batteries, Kitchen Supplies, Tobacco Shop, Stationery & Greeting Cards.

DAVID BANKER—President & Chief Executive Officer.

MICHAEL ROULEAU—Executive Vice President.

JOHN HANSON—Senior Vice President, Finance & Administration.

JEROME ROSSI—Vice President, Controller.

WALTER KELLEHER—Vice President, Marketing.

ROBERT A. HAY—Vice President, Stores.

GEORGE EARLEY—Director of Distribution.

JOSEPH OLSIAN—Director of Personnel.

DOUGLAS M. COHEN—Director of Real Estate & Construction.

FREDERICK CORCORAN—Divisional Merchandise Manager Major

Appliances, Stereo, Photo, TV, Air Conditioning & Office Equipment.

MICHAEL LONDON—Divisional Merchandise Manager Tires,

Batteries, Accessories, Luggage, Vacuums, Paint, Hardware, Auto,

Sporting Goods, Seasonal, Lawn & Garden, Outdoor, Trim-A-Tree,

Toys, Hobbies, Wheel Goods, Electronics, Records & Tapes.

JOHN GRAY—Divisional Merchandise Manager Bath, Giftwares,

Leisure Furniture, Bedding, Lamps, Rugs, Fireplace Equipment,

China, Glassware, Silverware, Jewelry, Housewares, Tobacco Shop,

Stationery, Books & Art.

Marshall's, Inc., 83 Commerce Way

Telephone: Area Code 617-935-8200

## COMPANY PROFILE (SIC 56 51):

SALES: \$264,100,000 (12/31/78)  
TOTAL SQ. FT.: 1,274,600  
SALES PER SQ. FT.: \$207.20  
OWNERSHIP: Melville Corp.  
EXCHANGES TRADED: NY, B  
SYMBOL: MES

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office Operating Stores listed as MARSHALL'S as follows:

CALIFORNIA—Canoga Park, Granada Hills, Huntington Beach, La Mirada, San Diego & San Jose (2).

CONNECTICUT—Avon, Cheshire, Danbury, Hamden, Manchester, Orange, Watertown & Wethersfield.

GEORGIA—Atlanta.

ILLINOIS—Countryside, Highland Park, Hoffman Estates, Lombard, Matteson, Mt. Prospect & Oak Lawn.

INDIANA—Indianapolis.

KANSAS—Overland Park.

MAINE—South Portland.

MASSACHUSETTS—Bedford, Beverly, Canton, Chelmsford, Framingham, Franklin, Hingham, Leominster, Marlboro, Marshfield, Medford, Newton, Peabody & Roxbury.

(Continued)

★ headquarters    ▲ over 100,000 ft<sup>2</sup>    ■ 50,000-100,000 ft<sup>2</sup>    ● 30,000-50,000 ft<sup>2</sup>    ◆ under 30,000 ft<sup>2</sup>

© BUSINESS GUIDES, INC., 1980

Woburn ★ 6  
01888

## MASSACHUSETTS (Cont'd.)

## Marshall's (Continued)

Key Units

MISSOURI—Ballwin, Florissant & Sunset Hills.

NEW HAMPSHIRE—Nashua, Portsmouth & Salem.

NEW JERSEY—East Brunswick, Edison, Moorestown, Shrewsbury, Wayne & West Caldwell.

NEW YORK—Carle Place, East Islip, Lake Grove, Nanuet, Poughkeepsie & Stony Brook.

PENNSYLVANIA—Langhorne, Marple, Valley Forge & Willow Grove.

TEXAS—Alameda, Hedwig Village & Sharpstown.

VIRGINIA—Alexandria.

All Depts. Company Operated including Ladies, Mens & Childrens Wear, Shoes, Jewelry, Domestic & Giftwares.

FRANK BRENTON—President.

IRWIN COHEN—Vice President, Administration & Control.

AL BERGERON—Vice President, Operations.

WILLIAM MOYNIHAN—Vice President, Personnel.

JOHN INGRAM—Vice President, Real Estate.

THOMAS DOWNES—Vice President, Distribution.

JOHN ABRUDA—Vice President, Advertising.

PAUL CAMMARANO—Vice President & General Merchandise Manager.

DENNIS O'MALLEY—Controller.

DICK GIORDANO—Director of Distribution Operations.

GEORGE IACONO—Assistant General Merchandise Manager.

CARL PEARSON—Senior Merchandise Manager, Sportswear.

DON MILLER—Senior Merchandise Manager, Mens, Boys, California.

ANTHONY CINCOTTA—Senior Merchandise Manager, Childrens.

Domestics, Gifts, Lingerie.

HAL WHITE—Merchandise Manager, Womens World.

Accessories, Dresses.

ELLEN SULLIVAN—Merchandise Manager, Lingerie.

BRUCE ROSEN—Merchandise Manager, Childrens.

LARRY FINN—Merchandise Manager, Mens, Boys.

DENIS LEMIRE—Merchandise Manager, Shoes.

ELLIOT ZUKOWSKI—Merchandise Manager, Domestic, Giftware.

NORM SULLIVAN—Merchandise Manager, West Coast.

SANDRA CARYE—Buyer, Womens World, Dresses.

ANNETTE GALLUZE—Buyer Dresses, Childrens Wear & Accessories.

JOYCE SHOUP—Buyer, Dresses.

BRUCE KLEIN—Buyer, Sportswear.

ROBERT MILLS—Buyer, Sportswear.

BILL DUPREZ—Buyer, Sportswear.

NANCY BABCOCK—Buyer, Sportswear.

JIM BURNS—Buyer, Lingerie.

GAIL MASSE—Buyer, Lingerie.

CAROLE NAJDUCH—Buyer, Accessories.

STEVE SUGARMAN—Buyer, Jewelry.

JOYCE GARDNER—Buyer, Childrens.

RICK HORVITZ—Buyer, Childrens.

STUART LABOW—Buyer, Boys.

TONY ROSE—Buyer, Boys.

PAUL EMMONS—Buyer, Mens.

KEITH GOODMAN—Buyer, Mens.

ERNEST CHASE—Buyer, Mens.

GERALD COOPERMAN—Buyer, Mens.

NEIL BUCKLEY—Buyer, Shoes.

MARVIN ROSENTHAL—Buyer, Shoes.

MARK GLOWIK—Buyer, Shoes.

ALAN KENNEDY—Buyer, Domestic.

STEVE CALISH—Buyer, Domestic.

STANLEY WALKUP—Buyer, Giftware.

★ headquarters

▲ over 100,000 ft<sup>2</sup>

■ 50,000-100,000 ft<sup>2</sup>

● 30,000-50,000 ft<sup>2</sup>

◆ under 30,000 ft<sup>2</sup>

© BUSINESS GUIDES, INC., 1980



## MASSACHUSETTS (Cont'd.)

Key Units

## Zayre, 2 Elm St.

Telephone: Area Code 617-935-2350  
52,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated and Leased Depts with names of Executives and Merchandise Buyers listed in Framingham, Mass.  
MIKE MASTERGEORGE—Store Manager.  
PAUL HILDRETH—Assistant Manager.

Woburn  
01801

## The Mart, 664 Main St.

Telephone: Area Code 617-798-3709  
35,000 ft. Discount Dept. Store operated by UNITED FACTORY OUTLET, INC., Worcester, Mass., with a branch store (Not Listed) in Grafton, Mass.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens, Domestic, Housewares, Hardware, Toys, Sporting Goods, Garden Center, Drugs, Stationery, Auto Accessories & Luggage.  
LEASED DEPTS.—Family Shoes, Paint, Jewelry, Snack Bar.  
JULIUS L. GOFF—President, General Manager.  
HARRY GOFF—Treasurer.  
LARRY GOFF (at Grafton)—Store Manager.

Worcester ★ 2  
01608

## The Worcester Fair, 566 Southwest Cutoff

Telephone: Area Code 617 PL 6-1506  
COMPANY PROFILE (SIC 53 21):

SALES: \$39,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 470,000  
SALES PER SQ. FT.: \$82.98  
OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Resident Buyers: Mutual Buying Syndicate, 15 E. 26th St., New York City & Atlas Syndicate, 1515 Broadway, New York City.  
180,000 ft. Discount Dept. Store operating Branch Stores as MILFORD FAIR, Milford, SPENCER PLAZA, Spencer, WEST BOYLESTON FAIR, West Boylston & WHITINSVILLE PLAZA, Whitinsville, Mass.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Luggage, Linens, Domestic, Yard Goods, Fabrics, Electrical Goods, Garden & Auto Supplies.  
LEASED DEPTS.—Family Shoes, Jewelry, Furniture, Major Appliances, Drugs, Stationery, Greeting Cards, Records, Books, Cameras, Radios.

PHILIP ROSE—Chairman.

HASKELL R. GORDON, RALPH ROSE &amp; SIDNEY ROSE—Co-Owners.

DON BRISCO—Store Supervisor.

HOWARD SCHARF—Advertising Manager.

ARTHUR ROBBINS—Store Manager.

BILL DOYLE—Merchandise Manager &amp; Buyer Sporting Goods.

JOE SANTOS—Buyer Ladies, Mens &amp; Childrens Wear.

ROBERT VAN DALE—Buyer Toys &amp; Sporting Goods.

DAVE ANCHOR—Buyer Linens, Domestic, Yard Goods, Fabrics.

Housewares &amp; Garden Supplies.

STEVE SCHOGREN—Buyer Hardware, Paint, Electrical Supplies &amp; Auto Accessories.

LESSEES

Shoes—J. BAKER, INC.

Jewelry—SCHARB

Records, Books, Drugs, Stationery &amp; Greeting Cards—

MILLBROOK DIST.

Cameras &amp; Radios—MARELCO

Furniture, Major Appliances—COMMONWEALTH ENTERPRISES

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

Key Units

## Zayre, 68 Stafford St.

Telephone: Area Code 617-752-4642  
62,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated and Leased Depts with names of Executives and Merchandise Buyers listed in Framingham, Mass.  
TED NICHOLS—Store Manager.  
JOHN WASHBURN & WILLIAM FITZGERALD—Assistant Managers.

Worcester ■  
01605

## Zayre, 535 Lincoln St.

Telephone: Area Code 617-852-1831  
77,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
MICHAEL LENNON—Store Manager.  
PETER SAVAGE—Assistant Manager.

Worcester ■  
01605

## Zayre, 100 Mayfield St.

Telephone: Area Code 617-798-8871  
75,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
DAVID KENNEDY—Store Manager.

Worcester ■  
01601

## Zayre, 949 Grafton St.

Telephone: Area Code 617-752-8791  
70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
JOE ESTE—Store Manager.

Worcester ■  
01604

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NOTES

## MICHIGAN

This is the listing of the discount stores and company offices in Michigan arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ALPENA COUNTY

Fisher's Big Wheel, Alpena  
Giant Way, Alpena  
K mart, Albion

## BAY COUNTY

K mart, Bay City  
K mart, Essexville

## BERRIEN COUNTY

Belacot, Benton Harbor  
Fisher's Big Wheel, Coldwater  
K mart, Benton Harbor  
K mart, Niles  
Melier, Benton Harbor  
Wonderworld Discount Dept. Store, Niles

## BRANCH COUNTY

K mart, Coldwater

## CALHOUN COUNTY

Consumer's Discount, Albion  
K mart, Alpena  
K mart, Battle Creek  
Melier Thrifty Acres, Battle Creek

## CASS COUNTY

The Fair, Dowagiac  
Wonderland Discount, Dowagiac

## CHIPPEWA COUNTY

Tempo Store, Sault Ste Marie

## DELTA COUNTY

K mart, Escanaba  
Red Owl Family Thrift, Escanaba  
Shopko, Escanaba

## DICKINSON COUNTY

K mart, Kingsford  
Red Owl Family Center, Iron Mountain  
Shopko, Kingsford

## EMMET COUNTY

Giant Way, Petoskey  
K mart, Petoskey

## GENESEE COUNTY

K mart, Burton  
K mart, Fenton  
K mart, Flint  
K mart, Grand Blanc  
K mart, Mt. Morris  
Melier Thrifty Acres, Flint  
Super City Dept. Stores, Burton  
Woolco Dept. Store, Flint

## GOGEBIC COUNTY

Fisher's Big Wheel, Alma  
Pamida Discount Center, Ironwood

## GRAND TRAVERSE

Giant Way, Traverse City  
K mart, Traverse City

Melier, Traverse City  
Tempo Store, Traverse City

## GRATIOT COUNTY

Giant Way, Alma  
T. G. & Y., Alma

## HILLSDALE COUNTY

Consumer's Discount, Hillsdale  
Murphy's Mart, Hillsdale

## HOUGHTON COUNTY

Pamida, Houghton

## INGHAM COUNTY

K mart, Lansing  
K mart, Okemos  
Melier, Lansing  
Melier's, Okemos  
Robinson's Super City, Lansing  
Woolco, Lansing  
Woolco, Okemos

## IONIA COUNTY

K mart, Ionia  
Melier Thrifty Acres, Ionia

## ISABELLA COUNTY

Dart, Mount Pleasant  
Elmore's, Inc., Mt. Pleasant  
Giant Way, Mt. Pleasant  
K mart, Mt. Pleasant

## JACKSON COUNTY

K mart, Jackson  
Melier, Jackson

## KALAMAZOO COUNTY

K mart, Comstock Township  
K mart, Kalamazoo  
K mart, Portage  
Melier, Kalamazoo  
Zayre, Kalamazoo

## KENT COUNTY

K mart, Grand Rapids  
K mart, Kentwood  
K mart, Walker  
K mart, Wyoming  
Melier, Grand Rapids  
Melier, Wyoming  
Woolco Dept. Store, Grand Rapids

## LAPEER COUNTY

K mart, Lapeer  
Tradeway, Lapeer

## LENAWEE COUNTY

K mart, Adrian  
Rink's Bargain City, Adrian

## LIVINGSTON COUNTY

Consumer's Discount, Howell  
K mart, Brighton

\* headquarters

▲ over 100,000 ft

■ 40,000-100,000 ft

♦ 20,000-40,000 ft

◆ under 20,000 ft

© BUSINESS GUIDES, INC., 1980



## MICHIGAN (Cont'd.)

## MACOMB COUNTY

K mart, East Detroit  
K mart, Fraser  
K mart, Roseville  
K mart, St. Clair Shores  
K mart, Sterling Heights  
K mart, Utica  
K mart, Warren  
Korvettes, Roseville  
Meijer, Sterling Heights  
Spartan-Atlantic, Roseville  
Spartan-Atlantic, Warren  
T. G. & Y. Center Line

## MAINSTEE COUNTY

K mart, Mainstee

## MARQUETTE COUNTY

K mart, Marquette  
Shopko, Marquette

## MASON COUNTY

Giant Way Discount Dept. Store, Ludington  
K mart, Ludington

## MECOSTA COUNTY

Giant Way, Big Rapids  
K mart, Big Rapids

## MENOMINEE COUNTY

K mart, Menominee  
Tempo Store, Menominee

## MIDLAND COUNTY

K mart, Midland  
T. Way, Midland

## MONROE COUNTY

K mart, Monroe  
Rink's Bargain City, Monroe

## MONTCALM COUNTY

Meijer Thrifty Acres, Greenville

## MUSKEGON COUNTY

K mart, Muskegon  
Meijer Thrifty Acres, Muskegon

## OAKLAND COUNTY

Consumers, Walled Lake  
K mart, Farmington  
K mart, Drayton Plains  
K mart, Lake Orion  
K mart, Pontiac  
K mart, Rochester  
K mart, Southfield  
K mart, Troy  
K mart, Union Lake  
Korvettes, Southfield  
Korvettes, Madison Heights  
Meijer, Royal Oak

## OGEMAW COUNTY

K mart, West Branch

## OTTAWA COUNTY

K mart, Grand Haven

K mart, Holland

K mart, Jenison  
Meijer's, Jenison  
Meijer Thrifty Acres, Holland  
Meijer, Grand Haven

## SAGINAW COUNTY

K mart, Saginaw  
Meijer, Saginaw

## SAINT CLAIR COUNTY

K mart, Port Huron  
Tradeway, Port Huron

## SAINT JOSEPH COUNTY

K mart, Sturgis  
Murphy's Mart, Sturgis  
3D, Sturgis

## SHIAWASSEE COUNTY

Giant Way, Owosso  
K mart, Corunna  
K mart, Owosso  
Tradeway, Owosso

## VAN BUREN COUNTY

Consumers, South Haven

## WASHTENAW COUNTY

Jim Francis Quality Discount Stores,  
Ypsilanti  
K mart, Ann Arbor  
K mart, Ypsilanti  
Meijer, Ann Arbor

## WAYNE COUNTY

Atlantic, Detroit  
Consumers Discount, Detroit  
K mart, Belleville  
K mart, Dearborn  
K mart, Detroit  
K mart, Flat Rock  
K mart, Garden City  
K mart, Livonia  
K mart, Melvindale  
K mart, Plymouth  
K mart, Southgate  
K mart, Taylor  
K mart, Westland  
K mart, Woodhaven  
Kingsway, Detroit  
Korvettes, Redford  
Korvettes, Southgate  
Meijer, Taylor  
Meijer Thrifty Acres, Plymouth  
Murray's Bargain Center, Detroit  
Shoppers World, Detroit  
Spartan-Atlantic, Detroit  
Spartan-Atlantic Dept. Store, Dearborn  
Spartan-Atlantic Dept. Store, Lincoln Park

## WEXFORD COUNTY

K mart, Cadillac  
Giant Way, Cadillac

## MICHIGAN (Cont'd.)

## K mart, 1535 W. Maumee St.

Telephone: Area Code 517-263-4120

55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Manager.

Adrian 49221

## Rink's Bargain City, 1370 S. Main St.

Telephone: Area Code 517-263-6745

75,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
D. BADGER—Store Manager.

Adrian 49221

## Consumers Discount Center, 1507 Eaton

Telephone: Area Code 517-629-6788

10,000 ft. Branch Discount Dept. Store operated by CONSUMERS DISCOUNT CENTER, Detroit, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Detroit.  
RAYMOND DAVIS (at Detroit)—President.

Albion 49224

## K mart, 1450 N. Eaton

Telephone: Area Code 517-629-4914

55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Albion 49224

## Fisher's Big Wheel, S. Pine St., Downtown Plaza

Telephone: Area Code 517-463-6114

25,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, New Castle, Pa.  
Complete list of Company Operated Depts. & Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
GARY KING—Store Manager.

Alma 48801

## Giant Way Discount Dept. Store, 140 N. Main St.

Telephone: Area Code 517-463-3081

30,000 ft. Branch Discount Dept. Store operated by GIANT WAY DEPT. STORES, INC., Mount Pleasant, Mich.  
All Depts. Company Operated except Family Shoes. Executives and Merchandise Buyers listed in Alma, Mich.  
DAVID WALTON (at Mt. Pleasant)—Director of Operations.

Alma 48801

## T. G. &amp; Y. Family Center, 1720 Wright Ave.

Telephone: Area Code 517-463-6128

39,900 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
J. E. HARDING—Store Manager.

Alma 48801

## Fisher's Big Wheel, Ripley Square Shopping Center

Telephone: Area Code 517-356-2102

41,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, New Castle, Pa.  
Complete list of Company Operated Depts. & Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
STAN DZIESINSKI—Store Manager.

Alpena 49707

## MICHIGAN (Cont'd.)

- Giant Way Discount Dept. Store, 2680 US 23 S.** **Alpena** ■  
Telephone: Area Code 517-356-2812  
60,000 ft. Branch Discount Dept. Store operated by GIANT WAY DEPT. STORES, INC., Mount Pleasant, Mich.  
All Depts. Company Operated except Family Shoes. Executives and Merchandise Buyers listed in Mount Pleasant.  
DAVID WALTON (at Mt. Pleasant)—Director of Operations.
- K mart, 2300 U.S. 23 S.** **Alpena** ■  
Telephone: Area Code 517-356-4556  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 215 N. Maple St.** **Ann Arbor** ▲  
Telephone: Area Code 313-769-1166  
103,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Bakery—AWREY BAKERIES, INC.  
Paint, Unfinished Furniture, Linoleum—LEVITT BROS. CO.  
Supermarket—ALLIED SUPERMARKETS
- Meijer Thrifty Acres, 3825 Carpenter** **Ann Arbor** ▲  
Telephone: Area Code 313-973-1200  
220,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Grand Rapids.  
JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.
- K mart, 200 Capitol Ave. SW** **Battle Creek** ▲  
Telephone: Area Code 616-965-7701  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Paint, Unfinished Furniture, Linoleum—LEVITT BROS. CO.  
Supermarket—ALLIED SUPERMARKETS
- Meijer Thrifty Acres, Urbandale Plaza** **Battle Creek** ▲  
Telephone: Area Code 616-968-9145  
225,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Grand Rapids.  
JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.
- K mart, 4001 N. Euclid Ave.** **Bay City** ■  
Telephone: Area Code 517-684-7211  
95,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Paint, Unfinished Furniture, Linoleum—LEVITT BROS. CO.  
Supermarket—ALLIED SUPERMARKETS

★ headquarters ▲ over 100,000 ft ■ 50,000-100,000 ft ● 30,000-50,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

- K mart, 2095 Rawsonville Rd.** **Belleville** ▲  
Telephone: Area Code 313-485-9510  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Belscot Family Center, 1800 SM 139** **Benton Harbor** ■  
Telephone: Area Code 616-925-1137  
80,000 ft. Branch Discount Dept. Store operated by MAY'S, Schererville, Ind.  
Complete list of Company Operated Depts. & Leased Depts. with names of Executives and Merchandise Buyers listed in Schererville.  
JIM LEMOND—Store Manager.
- K mart, 455 Riverview Dr.** **Benton Harbor** ▲  
Telephone: Area Code 616-925-7005  
109,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Paint, Unfinished Furniture, Linoleum—LEVITT BROS. CO.  
Auto Accessories—WESTERN TIRE AUTO STORES
- K mart, 1950 Pipestone Rd.** **Benton Harbor** ■  
Telephone: Area Code 616-927-1366  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Meijer Thrifty Acres** **Benton Harbor** ▲  
Projected Opening of 140,000 ft. Branch Discount Dept. Store to be operated by MEIJER, INC., Grand Rapids, Mich.
- Giant Way Discount Dept. Store, 210 N. Michigan** **Big Rapids** ●  
Telephone: Area Code 616-796-2615  
30,000 ft. Branch Discount Dept. Store operated by GIANT WAY DEPT. STORES, INC., Mount Pleasant, Mich.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Mount Pleasant.  
DAVID WALTON (at Mt. Pleasant)—Director of Operations.
- K mart, 14375 Northland Dr.** **Big Rapids** ■  
Telephone: Area Code 616-796-7614  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 8375 E. Grand River Ave.** **Brighton** ■  
Telephone: Area Code 313-227-2207  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, G. 1145 N. Belsay Rd.** **Burton** ▲  
Telephone: Area Code 313-744-4800  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft ■ 50,000-100,000 ft ● 30,000-50,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## MICHIGAN (Cont'd.)

- Super City Dept. Store, Inc.** G3437 S. Saginaw St. **Burton** ★ 5  
48529  
Telephone: Area Code 313-743-5400  
40,000 ft. Discount Dept. Store operating Branch Stores listed as **SUPER CITY**  
DEPT. STORES in Flint (3), Mich. & **ROBINSON'S** in Lansing, Mich.  
All Depts. Company Operated including Housewares, Hardware, Paint,  
Sporting Goods, Garden Center, Office Furniture, Jewelry, TV, Appliances,  
Radios, Cameras, Auto Accessories, Luggage, Stationery, Tape Recorders,  
Electronics, Office Supplies, Business Machines, Wallpaper, Greeting  
Cards, Tires & Battery Service.  
S. H. SYDE (at Tucson, Ariz.)—President.  
L. A. COHN (at Tucson, Ariz.)—Vice President.  
WILLIAM BENOIT (at Tucson, Ariz.)—Operations Manager.  
B. CORBIN—General Manager & Buyer Housewares, Hardware,  
Garden Center, Appliances, TV, Radio, Auto Accessories,  
TBA Center.  
L. HILSON—Merchandise Manager & Buyer Tape Recorders,  
Electronics, Jewelry, Cameras & Luggage.  
FRED McLEAN—Buyer Sporting Goods, Tires, Battery Service,  
Office Furniture, Stationery, Greeting Cards, Paint & Wallpaper.
- Giant Way Discount Dept. Store**, 802 N. Mitchell St. **Cadillac** ■  
49601  
Telephone: Area Code 516-775-3742  
80,000 ft. Branch Discount Dept. Store operated by **GIANT WAY DEPT.**  
**STORES, INC.**, Mount Pleasant, Mich.  
All Depts. Company Operated except Family Shoes, Executives and  
Merchandise Buyers listed in Mount Pleasant.  
DAVID WALTON (at Mt. Pleasant)—Director of Operations.
- K mart**, 1450 N. Mitchell **Cadillac** ●  
49601  
Telephone: Area Code 516-775-0116  
40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center**, **Center Line** ●  
7407 E. 10 Mile Rd. 48015  
Telephone: Area Code 313-758-8680  
50,100 ft. Branch Discount Dept. Store operated by **T. G. & Y. STORES CO.**,  
Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed  
in Oklahoma City.  
T. J. DONAHUE—Store Manager.
- Fisher's Big Wheel, Fairfield Plaza Shopping Center** **Coldwater** ●  
Telephone: Area Code 517-278-4576 49036  
30,000 ft. Branch Discount Dept. Store operated by **FISHER'S BIG WHEEL**,  
New Castle, Pa.  
Complete list of Company Operated Depts. & Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
DAVE ZAVODNY—Store Manager.
- K mart**, 370 E. Chicago **Coldwater** ●  
Telephone: Area Code 517-279-9776 49036  
40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

- K mart**, 5450 Gull Rd. **Comstock Township** ▲  
Telephone: Area Code 616-343-1831 49004  
100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart**, 2500 E. Main St. **Corunna** ▲  
Telephone: Area Code 517-743-5602 48817  
100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart**, 15255 Michigan Ave. **Dearborn** ■  
Telephone: Area Code 313-584-2770 48126  
84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President,  
Store Management.
- Spartan-Atlantic Dept. Store**, 24411 Michigan Ave. **Dearborn** ■  
Telephone: Area Code 313-278-9800 48124  
77,000 ft. Branch Discount Dept. Store operated by **APOLLO MERCHANDISERS CORP.**,  
New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
RONALD J. DeFUSCO (at New York)—President.
- Atlantic Dept. Store** **Detroit** ■  
Projected Opening of 65,000 ft. Branch Discount Dept. Store to be  
operated by **APOLLO MERCHANDISERS CORP.**, New York, N.Y.
- Consumers Discount Centers**, 111-115 Oakman Blvd. **Detroit** ★ 7  
48238  
Telephone: Area Code 313-869-4006  
Headquarters Office of chain of Discount Dept. Stores operated by **MESKIN**  
& **DAVIS** with stores listed as **CONSUMERS DISCOUNT CENTERS** in Albion,  
Detroit (2), Hillsdale, Howell, South Haven & Walled Lake, Mich.  
**COMPANY OPERATED DEPTS.**—Ladies, Mens & Childrens Wear, Linens  
& Domestic, Housewares, Hardware, Toys, Garden Center, Stationery,  
Greeting Cards, Auto Accessories, Luggage.  
**LEASED DEPTS.**—Drugs, Jewelry, Appliances, TV, Radios & Cameras.  
RAYMOND DAVIS—President.  
J. MESKIN—Treasurer & Buyer Ladies, Mens & Childrens  
Wear, Linens & Domestic.  
DAVE COOPER—Buyer Housewares, Hardware, Toys, Garden Center,  
Stationery, Greeting Cards, Auto Accessories, Luggage.  
**LESSEES**  
Drugs, Jewelry, Appliances, TV, Radios & Cameras—  
**REM CONCESSIONS**
- Consumers Discount Center**, 3429 Grand River **Detroit** ◆  
Telephone: Area Code 313-832-9819 48208  
10,000 ft. Branch Discount Dept. Store operated by **CONSUMERS DISCOUNT**  
**CENTER**, Detroit, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Detroit.  
RAYMOND DAVIS (at headquarters)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

**Consumers Discount Center, 9644 Joseph Campeau** Detroit ♦  
48212  
Telephone: Area Code 313-873-2609  
10,000 ft. Branch Discount Dept. Store operated by CONSUMERS DISCOUNT CENTERS, Detroit, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Detroit.  
RAYMOND DAVIS (at Headquarters)—President.

**K mart, 18211 Plymouth Rd.** Detroit ▲  
48228  
Telephone: Area Code 313-272-4210  
132,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Floor Coverings—NEW YORK CARPET  
Shoes—SHOE CORP. OF AMERICA  
Furniture—COMET FURNITURE  
Home Improvements—LEVITT BROS. CO.  
Jewelry—HELBURG'S DIAMOND SHOPS, INC.  
Supermarket—BORMAN FOOD STORES

**K mart, 3900 E. Outer Dr.** Detroit ▲  
48234  
Telephone: Area Code 313-369-1650  
114,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Shoes—SHOE CORP. OF AMERICA  
Floor Coverings—NEW YORK CARPET CO.  
Supermarket—BORMAN FOOD STORES  
Home Improvements—LEVITT BROS. CO.  
Jewelry—HELBURG'S DIAMOND SHOPS, INC.

**Kingsway, 1539 E. Grand Blvd.** Detroit ★ 2  
48211  
Telephone: Unpublished  
COMPANY PROFILE (SIC 53 21):  
SALES: \$25,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 267,000  
SALES PER SQ. FT.: \$93.63  
OWNERSHIP: Packard Distributors, Inc.  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
72,000 ft. Discount Dept. Store operated by PACKARD DISTRIBUTORS, INC., Detroit, Mich., with a Branch Store listed in Detroit, Mich.  
COMPANY OPERATED DEPTS.—Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Appliances, TV, Radios, Stationery, Greeting Cards, Auto Accessories, Luggage, Gifts, Candy, Pets, Plants, Fabrics, Jewelry, Juvenile Furniture, Records, Health & Beauty Aids.  
LEASED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens & Domestic.  
ARTHUR STUART—President, General Merchandise Manager.  
MAX GENDELMAN—General Merchandise Manager Softlines.  
JACK LONG—General Merchandise Manager Hardlines.

(Continued)

★ headquarters ▲ over 100,000 ft ■ 40,000-100,000 ft • 30,000-40,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

## Kingsway (Continued)

BEN HARRINGTON—Buyer Toys & Juvenile Furniture.  
FORREST OTTINGER—Buyer Health & Beauty Aids, Stationery, Sundries.  
ROBERT MAGNUS—Buyer Electronics, Records & Gifts.  
LESSEES  
Ladies Wear—LADY ROSE  
Mens & Childrens Wear—R.S.I.  
Family Shoes—MORSE SHOE  
Linens & Domestic—THREE D

**Kingsway, Grand River** Detroit ▲  
48228  
Telephone: Area Code 313-931-0367  
175,000 ft. Branch Discount Dept. Store operated by KINGSWAY, Detroit, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Detroit.  
ARTHUR STUART (at headquarters)—President.

**Murray's Bargain Center, 27207 Plymouth Rd.** Detroit ♦ 1  
48239  
Telephone: Area Code 313 KE 7-1560  
10,000 ft. Discount Dept. Store  
All Depts. Company Operated including Household Goods, Appliances, Hardware, Paint, Toys, Jewelry, Sporting Goods, Garden Center, Giftwares, Seasonal Merchandise, & Auto Accessories.  
IRVING E. PITT—President.  
MRS. SARAH PITT—Vice President.  
MURRAY PITT—Secretary & Treasurer.

**Shoppers World, 475 S. Schafers Hwy.** Detroit • 1  
48217  
Telephone: Area Code 313-849-0844  
50,000 ft. Discount Dept. Store.  
COMPANY OPERATED DEPTS.—Mens & Boys Wear, Housewares, Hardware, Paint, Wallpaper, Auto Accessories & Seasonal Goods, Toys, Luggage, Jewelry, Cosmetics & Electronics.  
LEASED DEPTS.—Ladies & Infants Wear, Jewelry, Cosmetics & Shoes.  
MAX GENDELMAN—President, General Manager.  
Buyer Mens & Boys Wear.  
JACK LONG—General Merchandise Manager Hard Goods.  
Buyer Housewares, Hardware, Paint, Wallpaper, Auto Accessories, Toys, Seasonal Goods & Luggage.  
LESSEES  
Ladies & Infants Wear—LADY ROSE  
Shoes—SPENCER  
Jewelry—SM&R  
Cosmetics—A & M, INC.

**Spartan Atlantic Dept. Store, 14470 Livernois** Detroit ■  
48220  
Telephone: Area Code 313-881-8498  
70,000 ft. Branch Discount Dept. Store operated by APOLLO MERCHANDISERS CORP., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
RONALD J. DeFUSCO (at New York)—President.

**Spartan Atlantic Dept. Store, 4801 Connors Ave.** Detroit ■  
48215  
Telephone: Area Code 313-821-8685  
77,000 ft. Branch Discount Dept. Store operated by APOLLO MERCHANDISERS CORP., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
RONALD J. DeFUSCO (at New York)—President.

★ headquarters ▲ over 100,000 ft ■ 40,000-100,000 ft • 30,000-40,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MICHIGAN (Cont'd)

- Spartan/Atlantic Dept. Store.** 10431 Grand River Ave. **Detroit** ■  
 Telephone: Area Code 313-834-9166  
 90,000 ft. Branch Discount Dept. Store operated by **APOLLO MERCHANDISERS CORP.**, New York, N.Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
**RONALD J. DeFUSCO** (at New York)—President.
- The Fair.** 103-123 S. Front St. **Dowagiac** ◆ 1  
 Telephone: Area Code 810-782-5177  
 22,000 ft. Discount Dept. Store.  
 All Depts. Company Operated including Ladies', Men's & Children's Wear, Family Shoes, Linens, Domestic, Toys, Sporting Goods, Luggage, Records, Appliances, TV, Radios, Fabrics & Sewing Notions.  
**RONALD SHAPERO**—Owner, General Manager & Buyer.
- Wonderland Discount Dept. Store** **Dowagiac** ◆  
 Telephone: Unpublished  
 33,000 ft. Branch Discount Dept. Store operated by **WONDERLAND DISCOUNT DEPT. STORE**, La Porte, Ind.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in La Porte.  
**SANFORD FRIEDMAN** (at La Porte)—President.
- K mart.** 5100 Dixie Hwy. **Drayton Plains** ■  
 Telephone: Area Code 313-674-2237  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart.** 20880 Gratiot **East Detroit** ■  
 Telephone: Area Code 313-778-6350  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. & Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart.** 801 N. Lincoln Rd. **Escanaba** ◆  
 Telephone: Area Code 906-786-8508  
 40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Red Owl Family Center.** 315 N. Lincoln Rd. **Escanaba** ■  
 Telephone: Area Code 906-786-9090  
 70,000 ft. Branch Discount Dept. Store operated by **RED OWL STORES, INC.**, Hopkins, Minn.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Hopkins.  
**BILL ROGERS**—Store Manager.
- Shopko Discount Dept. Store.** Delta Plaza Mall **Escanaba** ◆  
 Telephone: Area Code 906-786-4554  
 49,000 ft. Branch Discount Dept. Store operated by **SHOPKO STORES, Green Bay, Wisc.**  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
**DON RICHARDSON**—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

- K mart.** 1377 West Center Ave. Rd. **Essexville** ▲  
 Telephone: Area Code 517-894-2954  
 100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart.** 30800 Orchard Lake Rd. **Farmington** ■  
 Telephone: Area Code 313-851-4700  
 95,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart.** 37175 Grand River **Farmington** ▲  
 Telephone: Area Code 313-478-5100  
 100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart.** 1390 N. Leroy St. **Fenton** ◆  
 Telephone: Area Code 313-629-3743  
 40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart.** 27313 Telegraph Rd. **Flat Rock** ■  
 Telephone: Area Code 313-782-0500  
 71,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart.** 4002 S. Dort **Flint** ▲  
 Telephone: Area Code 313-743-2750  
 100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.  
**LESSEES** (at this store)  
 Paint, Unfinished Furniture, Linoleum—**LEVITT BROS.**  
 Supermarket—**ALLIED**
- K mart.** G-3083 Miller Rd. **Flint** ▲  
 Telephone: Area Code 313-238-2615  
 110,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Meijer Thrifty Acres.** 4333 Pierson Rd. **Flint** ▲  
 Telephone: Area Code 313-732-3100  
 109,000 ft. Branch Discount Dept. Store operated by **MEIJER, INC.**, Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Grand Rapids.  
**JACK KOETJE** (at Grand Rapids)—Senior Vice President.  
 Retail Operations.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

- Meijer Thrifty Acres, 2333 S. Center Rd.** Flint ▲  
 Telephone: Area Code 313-744-2150  
 190,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Grand Rapids.  
 JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.
- Super City Dept. Store, 4204 Davison Rd.** Flint ♦  
 Telephone: Area Code 313-743-6040  
 23,000 ft. Branch Discount Dept. Store operated by SUPER CITY DEPT. STORES, INNC., Burton, Mich.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Burton.  
 B. CORBIN (at Burton)—General Manager.
- Super City Dept. Store, 833 N. Saginaw St.** Flint ♦  
 Telephone: Area Code 313 CE 5-2591  
 30,000 ft. Branch Discount Dept. Store operated by SUPER CITY DEPT. STORES, INC., Burton, Mich.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Burton.  
 B. CORBIN (at Burton)—General Manager.
- Super City Dept. Store, 3614 Corunna Rd.** Flint ♦  
 Telephone: Area Code 313-234-8607  
 18,000 ft. Branch Discount Dept. Store operated by SUPER CITY DEPT. STORES, INC., Burton, Mich.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Burton.  
 B. CORBIN (at Burton)—General Manager.
- Woolco Dept. Store, Eastland Mall, G-4224 E. Court St.** Flint ▲  
 Telephone: Area Code 313-743-8740  
 120,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Clio Plaza Shopping Center** Flint ▲  
 Telephone: Area Code 313-785-3341  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 34800 Groesbeck Hwy.** Fraser ▲  
 Telephone: Area Code 313-791-7200  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 29600 Ford Rd.** Garden City ■  
 Telephone: Area Code 313-425-2450  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Home Improvements—LEVITT BROS. CO.  
 Jewelry—HELBURG'S DIAMOND SHOPS, INC.

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

♦ 30,000-60,000 ft

♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

- K mart, 12730 S. Saginaw** Grand Blanc ●  
 Telephone: Area Code 313-694-0620  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. & Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1111 S. Beacon Blvd.** Grand Haven ●  
 Telephone: Area Code 616-846-4660  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Meijer Thrifty Acres, 430 N. Beacon Plaza** Grand Haven ●  
 Telephone: Area Code 616-842-3050  
 53,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Grand Rapids.  
 JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.
- K mart, 4111 North Kent Mall** Grand Rapids ■  
 Telephone: Area Code 616-364-6136  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3175 Alpine Ave. N. W.** Grand Rapids ▲  
 Telephone: Area Code 616-363-3894  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Meijer, Inc., 2727 Walker Ave. N.W.** Grand Rapids ★ 26  
 Telephone: Area Code 616-453-8711  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$364,000,000 (1979 Estimated)  
 TOTAL SELLING SQ. FT.: 4,057,000  
 SALES PER SELLING SQ. FT.: \$89.72  
 OWNERSHIP: Private  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 Headquarters office of a supermarket chain and discount dept. store chain operating Discount Dept. Stores listed as MEIJER THRIFTY ACRES in Ann Arbor, Battle Creek, Flint (2), Grand Haven, Grand Rapids (3), Greenville, Holland, Ionia, Jackson, Jenison, Kalamazoo (2), Lansing (2), Muskegon, Okemos, Plymouth, Royal Oak, Saginaw, Sterling Heights, Taylor, Traverse City & Wyoming, Mich.  
 Scheduled Openings: Benton Harbor & Grand Rapids, Mich.  
**COMPANY OPERATED DEPTS**—Ladies, Mens & Childrens Wear, Linens, Greeting Cards, Health & Beauty Aids, Records, Stationery, Supermarket, Small Appliances, TV, Radios, Shoes, Toys, Sporting Goods, Pets, Domestic, Housewares, Hardware, Paint, Auto Accessories, Luggage, Supplies, Pharmacy, Home Improvements, Jewelry, Cameras, Gifts, Drugs, Cosmetics, Tobacco Shop, Garden Center, Building Supplies, Books, School Supplies, Lamps, Artificial Flowers & Carpets.  
**LEASED DEPTS.**—Barber Shop & Shoe Repair.  
 (Continued)

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

♦ 30,000-60,000 ft

♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MICHIGAN (Cont'd.)

Key Units

## Meijer Inc. (Continued)

FREDERIK G. H. MEIJER—Chairman of the Board.  
 HARVEY E. LEMMEN—President.  
 EARL D. HOLTON—Executive Vice President, General Manager.  
 FRED WELLING—Senior Vice President, Properties.  
 HAROLD HANS—Senior Vice President, Merchandising.  
 FRITZ KOLK—Senior Vice President, Finance.  
 JACK KOETJE—Senior Vice President, Retail Operations.  
 CHARLES HAMMERSLAG—Vice President, Controller.  
 FRED KISTLER—Vice President, Treasurer.  
 ALBERT MEIJER—Vice President, Soft Goods.  
 RAY LEACH—Vice President, Hard Goods.  
 DARRELL SCHMUKER—Vice President, Foods.  
 GORDON ONDERSMA—Advertising Director.  
 NICK ORASTIAN—Merchandise Manager Ladies & Childrens Wear.  
 HENRY NYEHOLT—Merchandise Manager Mens & Boys Wear, Domestic.  
 JACK JUNEWICK—Merchandise Manager Specialty Shops.  
 CHARLES PRZEKOP—Merchandise Manager Pharmacy, Health & Beauty Aids.  
 JACK NUIVER—Merchandise Manager Garden Center & Plants.  
 DUKE VANDENBERG—Merchandise Manager Gifts & Housewares.  
 ROBERT BARRETT—Merchandise Manager Automotive, Furniture, Hardware & Home Improvement.  
 BERNIE SCHIPPER—Merchandise Manager Foods.  
 ROBERT SUMMERS—Director of Produce.  
 DARRELL STEINKE—Director of Meat Operations.

## BUYERS-MERCHANDISERS

DONNA STUART—Ladies Better Dresses, Pant Suits, Uniforms & Maternity.  
 DIANE DYKSTRA—Ladies Sportswear.  
 PAT COOPER—Ladies Lingerie.  
 PAUL BOZIK—Ladies Accessories, Outerwear & Hosiery.  
 BOB AFTON—Infants, Girls Dresses & Outerwear.  
 DON KOSTER—Girls & Junior Boys.  
 RALPH QUICK—Boys Sportswear & Furnishings.  
 CAL HULST—Mens Clothing.  
 BOB BROWN—Mens Sportswear.  
 AL MCGILL—Mens Furnishings.  
 JOHN LOGAN & RAY MOULDEN—Shoes.  
 TOM HOLBROOK—Jewelry, Photo, Cards, Cameras & Film.  
 JOHN MURPHY—Pharmacy.  
 CHARLES DUMA—Pharmaceuticals.  
 DAVE JENKINS & NANCY EFTING—Health & Beauty Aids.  
 ALETA WELLS—Cosmetics.  
 DAN GOGHEGAN & TOM VANDEN ELST—Linens & Domestic.  
 DICK CRAWFORD—Records, Books, School Supplies.  
 TERRY MCBURNEY & ERNIE SMITH—Sporting Goods.  
 JIM KIRBRICK—Toys.  
 PATIENCE TROOP—Crafts & Pets.  
 MIKE KURKIEWICZ & JERRY KNUTH—Garden Center & Plants.  
 BOB VANDERAAR—Housewares.  
 JOHN VELDMAN—Home Center.  
 GENE REINKE—Jewelry & Small Appliances.  
 AL PRATT—Electrical & Plumbing Supplies.  
 DWIGHT SHUPE—Building Supplies & Paint.  
 ANDREA LANE & BOB ETHERTON—Floor Coverings & Lumber.  
 FRANK SACHEN—Automotive.  
 JAY BAYLEY—Floral, Gifts & Lamps.  
 HARVEY KOETJE—Hardware.  
 SHEILA EATON—Clocks, Tobacco & Sunglasses.  
 JOHN DEVRIES—Meat.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

Key Units

## Meijer, Inc. (Continued)

IKE CORNELIUS—Produce.  
 TOM VAN STRATEN—Produce.  
 DOUG HEUGEL—Grocery.  
 JOANN SHAY—Grocery.  
 JACK TROWBRIDGE—Grocery.  
 JACK MICHALAK—Grocery.  
 DALE MATTHEWS—Grocery.  
 BILL WITKOWSKI—Grocery.  
 GEORGE MIKITA—Grocery.

## Meijer Thrifty Acres, 1540—28th St. SE

Grand Rapids ▲

Telephone: Area Code 616—453-8711

175,000 ft. Branch Discount Dept. Store operated by MEIJER, INC.

Grand Rapids, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Buyer-Merchandisers listed at headquarters.

JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.

## Meijer Thrifty Acres, 2425 Alpine Ave. NW

Grand Rapids ▲

Telephone: Area Code 616—453-8711

100,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Buyer-Merchandisers listed at headquarters.

JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.

## Meijer Thrifty Acres, 3757 Plainfield Ave. NE

Grand Rapids ▲

Telephone: Area Code 616—453-8711

136,000 ft. Branch Discount Dept. Store operated by MEIJER, INC.,

Grand Rapids, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at Headquarters.

JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.

## †Meijer Thrifty Acres

Grand Rapids ▲

Projected Opening of 137,000 ft. Branch Discount Dept. Store to be operated by MEIJER, INC., Grand Rapids, Mich.

## Woolco Dept. Store, Eastbrook Mall

Grand Rapids ▲

Telephone: Area Code 616—945-7401

110,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of

F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## Meijer Thrifty Acres, 1220 N. Lafayette

Greenville ★

Telephone: Area Code 616—754-3601

40,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Buyer-Merchandisers listed in Grand Rapids.

JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.

## Consumers Discount Center, 8 S. Manning

Hillsdale ◆

Telephone: Unpublished

12,000 ft. Branch Discount Dept. Store operated by CONSUMERS DISCOUNT CENTERS, Detroit, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Detroit.

RAYMOND DAVIS (at Detroit)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

Key Units

**Murphy's Mart, 290 Will Carleton St.** Hillsdale ■  
49242  
Telephone: Area Code 517-439-1431  
60,000 ft. Branch Discount Dept. Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.

**K mart, 571 E. 8th St.** Holland •  
49423  
Telephone: Area Code 616-392-7189  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Meijer Thrifty Acres, 91 Douglass St.** Holland ■  
49423  
Telephone: Area Code 616-395-3546  
70,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Buyer-Merchandisers listed in Grand Rapids.  
JACK KOETJE (at Grand Rapids)—Senior Vice President,  
Retail Operations.

**Pamida Discount Center, Hwy. M 26 S.** Houghton •  
49931  
Telephone: Area Code 906-482-5100  
32,400 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

**Consumers Discount Center, 846 E. Grand River** Howell ♦  
48842  
Telephone: Area Code 517-546-9595  
12,000 ft. Branch Discount Dept. Store operated by CONSUMERS DISCOUNT  
CENTERS, Detroit, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Detroit.  
RAYMOND DAVIS (at Detroit)—President.

**K mart, 242 S. Steele St.** Ionia •  
48846  
Telephone: Area Code 616-527-2580  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Meijer Thrifty Acres, 2750 State Rd.** Ionia ■  
48846  
Telephone: Area Code 616-527-9200  
75,000 ft. Branch Discount Dept. Store operated by MEIJER, INC.,  
Grand Rapids, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Grand Rapids.  
JACK KOETJE (at Grand Rapids)—Senior Vice President,  
Retail Operations.

**Red Owl Family Center, 1130 Stephanson** Iron Mountain ♦  
49801  
Telephone: Area Code 306-774-6996  
27,000 ft. Branch Discount Dept. Store operated by RED OWL STORES, INC.,  
supermarket chain, Hopkins, Minn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Hopkins.  
DAVE IMESON—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    • 30,000-50,000 ft.    ♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

**Pamida Discount Center, Aurora Ss. & U.S. Hwy. 2** Ironwood ♦  
49938  
Telephone: Area Code 906-932-5604  
22,100 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

**Red Owl Family Center, 411 E. Cloverland Dr.** Ironwood ♦  
49938  
Telephone: Area Code 906-932-0867  
24,000 ft. Branch Discount Dept. Store operated by RED OWL STORES, INC.,  
supermarket chain, Hopkins, Minn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Hopkins.  
LARRY BUXCELL—Store Manager.

**K mart, 3001 E. Michigan Ave.** Jackson ■  
49201  
Telephone: Area Code 517-787-3440  
92,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Sporting Goods—DUNHAM'S STORES  
Paint, Unfinished Furniture, Linoleum—LEVITT BROS. CO.  
Drug—CUNNINGHAM DRUG  
Supermarket—ALLIED SUPERMARKET

**K mart, 1100 W. Argyle St.** Jackson ■  
49201  
Telephone: Area Code 517-782-9481  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Meijer Thrifty Acres, 2777 Airport Rd.** Jackson ▲  
49201  
Telephone: Area Code 517-787-7000  
100,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Grand Rapids.  
JACK KOETJE (at Grand Rapids)—Senior Vice President,  
Retail Operations.

**K mart, 200 Chicago Dr.** Jenison ■  
Projected Opening of 84,000 ft. Branch Discount Dept. Store to be operated by  
K MART CORP., Troy, Mich.

**Meijer Thrifty Acres, 550 Baldwin** Jenison ▲  
49429  
Telephone: Area Code 616-457-9410  
223,000 ft. Branch Discount Dept. Store operated by MEIJER, INC.,  
Grand Rapids, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Grand Rapids.  
JACK MEIJER (at Grand Rapids)—Senior Vice President,  
Retail Operations.

**K mart, 4620 Stadium Dr.** Kalamazoo ▲  
49008  
Telephone: Area Code 616-375-8600  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    • 30,000-50,000 ft.    ♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## MICHIGAN (Cont'd.)

- K mart, 5450 Gull Rd.** Kalamazoo ■  
 Telephone: Area Code 616-343-1631  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. & Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Meijer Thrifty Acres, 5800 Gull Road** Kalamazoo ■  
 Telephone: Area Code 616-382-5250  
 70,000 ft. Branch Discount Dept. Store operated by MEIJER, INC.,  
 Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Buyer-Merchandisers listed in Grand Rapids.  
 JACK KOETJE (at Grand Rapids)—Senior Vice President,  
 Retail Operations.
- Meijer Thrifty Acres, 5121 S. Westnedge** Kalamazoo ▲  
 Telephone: Area Code 616-381-3465  
 189,000 ft. Branch Discount Store operated by MEIJER, INC.,  
 Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Buyer-Merchandisers listed in Grand Rapids.  
 JACK KOETJE (at Grand Rapids)—Senior Vice President,  
 Retail Operations.
- Zayre, 5115 Portage St.** Kalamazoo ■  
 Telephone: Area Code 616-343-9781  
 72,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed at Framingham.  
 ROBERT SEROEA—Store Manager.
- Zayre, 100 W. Main Mall** Kalamazoo ■  
 Telephone: Area Code 616-343-2622  
 76,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 ROBERT KOCH—Store Manager,  
 DAVID COLEMAN—Assistant Manager.
- K mart, 3900 28th St. SE** Kentwood ■  
 Telephone: Area Code 616-842-1290  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 555 Carpenter Ave.** Kingsford ●  
 Telephone: Area Code 906-774-4550  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Shopko Discount Dept. Store, 500 S. Carpenter Ave.** Kingsford ●  
 Telephone: Area Code 906-774-4991  
 54,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES,  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 name of Executives and Merchandise Buyers listed in Green Bay.  
 TOM O'DONNELL—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd)

- K mart, 1025 M-24** Lake Orion ■  
 Telephone: Area Code 313-693-6252  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names and Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- K mart, 5625 W. Saginaw** Lansing ▲  
 Telephone: Area Code 517-321-0211  
 120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5400 S. Cedar St.** Lansing ▲  
 Telephone: Area Code 517-393-9770  
 120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Meijer Thrifty Acres, 5125 W. Saginaw** Lansing ▲  
 Telephone: Area Code 517-372-8300  
 140,000 ft. Branch Discount Dept. Store operated by MEIJER, INC.,  
 Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Buyer-Merchandisers listed in Grand Rapids.  
 JACK KOETJE (at Grand Rapids)—Senior Vice President,  
 Retail Operations.
- Meijer Thrifty Acres, 6200 S. Pennsylvania** Lansing ▲  
 Telephone: Area Code 517-393-2440  
 140,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Buyer-Merchandisers listed in Grand Rapids.  
 JACK KOETJE (at Grand Rapids)—Senior Vice President,  
 Retail Operations.
- Robinson's Super City, 5411 S. Cedar St.** Lansing ●  
 Telephone: Area Code 517-882-5787  
 40,000 ft. Branch Discount Dept. Store operated by SUPER CITY DEPT. STORE, INC.,  
 Burton, Mich.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Burton.  
 B. CORBIN (at Burton)—General Manager.
- Woolco Dept. Store, Waverly Plaza** Lansing ▲  
 Telephone: Area Code 517-484-7721  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.  
 WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 863 S. Main St.** Lapeer ●  
 Telephone: Area Code 313-664-7731  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

- Tradeway, Genesee St.** Lapeer •  
 Telephone: Area Code 313-564-4903 48446  
 55,000 ft. Branch Discount Dept. Store operated by TRADEWAY OF INDIANA.  
 Indianapolis, Ind.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Indianapolis.  
 BERNARD MAJOR (at Indianapolis)—Chairman of the Board.
- Spartan Atlantic Dept. Store, 2615 Dix Ave.** Lincoln Park ■  
 Telephone: Area Code 313-386-2400 48146  
 77,000 ft. Branch Discount Dept. Store operated by APOLLO MERCHANDISERS CORP., New York, N.Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 RONALD J. DeFUSCO (at New York)—President.
- K mart, 30255 Plymouth Rd.** Livonia ▲  
 Telephone: Area Code 313-522-3400 48150  
 130,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 33400 W. Seven Mile Rd.** Livonia ▲  
 Telephone: Area Code 313-474-8810 48152  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Giant Way Family Center, 82 N. Nelson Rd.** Ludington •  
 Telephone: Area Code 616-843-2264 49431  
 30,000 ft. Branch Discount Dept. Store operated by GIANT WAY DEPT. STORES, INC., Mount Pleasant, Mich.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Mount Pleasant, Mich.  
 DAVID WALTON (at Mt. Pleasant)—Director of Operations.
- K mart, 5540 E. Ludington Ave.** Ludington •  
 Telephone: Area Code 616-845-7365 49431  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Korvettes, 29-01 John R Road** Madison Heights ■  
 Telephone: Area Code 313-557-9655 48071  
 96,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 LIONEL BOUTIN—Store Manager.
- K mart, 1369 Manistee Hwy.** Manistee •  
 Telephone: Area Code 616-723-6225 49660  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, US 41 & Werner St.** Marquette ▲  
 Telephone: Area Code 906-228-8104 49855  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

- Shopko Discount Dept. Store, 1150 W. Washington** Marquette ▲  
 Telephone: Area Code 906-228-9393 49855  
 106,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES.  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
 JIM SAGE—Store Manager.
- K mart, 25201 W. Outer Dr.** Melvindale ▲  
 Telephone: Area Code 313-388-3900 48122  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEE  
 Floor Coverings—NEW YORK CARPET
- K mart, 1101 - 7th Ave.** Menominee ■  
 Telephone: Area Code 906-883-4461 49858  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Tempo Store, M & M Mall** Menominee •  
 Telephone: Area Code 906-863-9855 49858  
 47,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES.  
 Burbank, Calif., a Division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Burbank.  
 B. BOYLE—Store Manager.
- K mart, 1820 S. Saginaw Rd.** Midland ■  
 Telephone: Area Code 517-631-3620 49840  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T-Way, 2040 Saginaw Rd.** Midland ■  
 Telephone: Area Code 517-631-7810 49840  
 60,000 ft. Branch Discount Dept. Store operated by TRADEWAY OF INDIANA.  
 Indianapolis, Ind.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Indianapolis.  
 BERNARD MAJOR (at Indianapolis)—Chairman of the Board.
- K mart, 1290 N. Monroe St.** Monroe ■  
 Telephone: Area Code 313-242-5200 48161  
 88,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Supermarket—ALLIED SUPERMARKET
- Rink's Bargain City, 2121 N. Monroe St.** Monroe ■  
 Telephone: Area Code 313-242-5511 49161  
 80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, a Subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo, Ohio.  
 D. EARLE—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MICHIGAN (Cont'd.)

Key Units

**K mart, 50700 Gratiot Ave. N.** Mt. Clemens ▲  
 Telephone: Area Code 313-465-1357  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Home Improvements—LEVITT BROS. CO.  
 Supermarket—ALLIED SUPERMARKET

**K mart, 4100 W. Pierson Rd.** Mt. Morris ■  
 Telephone: Area Code 313-785-4721  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, G-8105 N. Saginaw Rd.** Mt. Morris ■  
 Telephone: Area Code 313-787-8585  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Dart, 3905 S. Mission St.** Mt. Pleasant ♦ 1  
 Telephone: Area Code 517-773-9000  
 12,000 ft. Discount Store.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family  
 Shoes, Linens, Domestic, Housewares, Hardware, Paint, Toys, Sporting Goods,  
 Garden Supplies, Jewelry, Records, Radios, Drugs, Stationery, Cameras, Auto  
 Accessories & Luggage.  
 ARTHUR SILVERBERG—Owner & Buyer.

**Elmore's Inc., 512 S. Mission** Mt. Pleasant ♦ 1  
 Telephone: Area Code 517-773-3907  
 24,000 ft. Discount Dept. Store.  
 All Depts. Company Operated including Furniture, Floor Coverings,  
 Paint & Appliances.  
 STANLEY ELMORE—President.  
 JACK L. WELCH—Vice President, Buyer.  
 BYRON GALLAGHER—Secretary & Buyer.  
 LUCILLE ELMORE—Treasurer & Buyer.  
 RAY F. CLINE—Sales Promotion Manager.

**Giant Way Dept. Stores, Inc., 802 Industrial Ave.** Mount Pleasant ★ 9  
 Telephone: Area Code 517-772-0961  
 COMPANY PROFILE (SIC 53 21):  
 SALES: \$38,000,000 (1979 Estimated)  
 TOTAL SELLING SQ. FT.: 405,000  
 SALES PER SELLING SQ. FT.: \$93.83  
 OWNERSHIP: Private  
 SOURCES: Annual Reports, 10-Es, DSN and BGI

Headquarters Office for chain of discount dept. stores, operated by  
 GIANT SUPER MARKETS, INC., Mt. Pleasant, Mich., operating Branch Stores  
 listed as GIANT WAY DISCOUNT DEPT. STORES in Alma, Alpena, Big Rapids,  
 Cadillac, Mt. Pleasant, Owosso & Petoskey, Mich. & GIANT WAY FAMILY  
 CENTERS in Ludington & Traverse City, Mich.

All Depts. Company Operated except Family Shoes including Ladies,  
 Mens & Childrens Wear, Linens, Domestic, Housewares, Hardware, Paint,  
 Toys, Sporting Goods, Drug, Jewelry, Records, Appliances, TV, Radio,  
 Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage,  
 Wallpaper, Garden Center, Floor Coverings, Fabrics & Sewing Notions,  
 Home Improvement, Supermarket & Tobacco.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ♦ 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

Key Units

## Giant Way Dept. Stores (Continued)

RICHARD WALTON—President, Store Planning &  
 Development, Construction.  
 IVAN DEMPSEY—Display Manager, Director of Merchandising.  
 DAVID WALTON—Director of Operations.  
 GAIL SHELLHORN—Buyer Ladies Sportswear, Ladies & Childrens  
 Accessories & Jewelry.  
 NATHAN ZEBRAK—Buyer Mens & Boys Wear, Linens, Domestic,  
 Fabrics & Sewing Notions.  
 LEWIS JOHNSON—Buyer Housewares, Sporting Goods, Floor Coverings  
 & Auto Accessories.  
 WILLIAM CORRION—Buyer Garden Center.  
 RANDALL MARTIN—Buyer Drugs  
 IVAN HUTTON—Buyer Toys, Patio Center, Records, Small Appliances,  
 TV, Radios, Cameras & Luggage.  
 JIM HERNLY—Buyer Paint, Wallpaper & Home Improvement.  
 RICHARD MARTIN—Buyer Stationery, Greeting Cards, Supermarket.  
 LESSEE  
 Family Shoes—MORSE SHOE CO.

**Giant Way Discount Dept. Store, 1723 S. Mission** Mt. Pleasant ●  
 Telephone: Area Code 517-773-7917  
 35,000 ft. Branch Discount Dept. Store operated by GIANT WAY DEPT.  
 STORES, INC., Mt. Pleasant, Mich.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Mount Pleasant.  
 DAVID WALTON (at Mt. Pleasant)—Director of Operations.

**K mart, 2125 S. Mission St.** Mt. Pleasant ■  
 Telephone: Area Code 517-772-0951  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 1501 E. Apple** Muskegon ■  
 Telephone: Area Code 616-777-2515  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 3530 Henry St.** Muskegon ▲  
 Telephone: Area Code 616-733-1386  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Meijer Thrifty Acres, Norton Ave. & Seaway Dr.** Muskegon ▲  
 Telephone: Area Code 616-733-2611  
 155,000 ft. Branch Discount Dept. Store operated by MEIJER, INC.  
 Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Buyer-Merchandisers listed in Grand Rapids.  
 JACK KOETJE (at Grand Rapids)—Senior Vice President,  
 Retail Operations.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ♦ 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

- E mart, 2707 S. 11th St.** Niles ▲  
 Telephone: Area Code 516-684-4171  
 100,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wonderland Discount Dept. Store, 102 N. 2nd St.** Niles ●  
 Telephone: Unpublished  
 22,000 ft. Branch Discount Dept. Store operated by WONDERLAND DISCOUNT  
 DEPT. STORE, La Porte, Ind.  
 All Depts. Company Operated. Executives and Merchandise Lines listed  
 in La Porte, Ind.  
 SANFORD FRIEDMAN (at LaPorte)—President.
- K mart, 2020 W. Grand River Ave.** Okemos ▲  
 Telephone: Area Code 517-349-3760  
 120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Meijer Thrifty Acres, 2055 W. Grand River** Okemos ▲  
 Telephone: Area Code 516-351-3880  
 222,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Grand Rapids.  
 JACK KOETJE (at Grand Rapids)—Senior Vice President,  
 Retail Operations.
- Woolco Dept. Store, Meridian Mall** Okemos ▲  
 Telephone: Area Code 517-351-3661  
 118,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Giant Way Discount Dept. Store, 1723 S. Mission** Owosso ●  
 Telephone: Area Code 517-773-7917  
 55,000 ft. Branch Discount Dept. Store operated by GIANT WAY DEPT.  
 STORES, INC., Mt. Pleasant, Mich.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Mt. Pleasant.  
 DAVID WALTON (at Mt. Pleasant)—Director of Operations.
- K mart, 2500 E. Main St.** Owosso ■  
 Telephone: Area Code 517-743-5602  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Tradeway, 1484 N. Shiawassee** Owosso ■  
 Telephone: Area Code 517-723-5288  
 85,000 ft. Branch Discount Dept. Store operated by TRADEWAY OF INDIANA,  
 Indianapolis, Ind.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Indianapolis.  
 BERNARD MAJOR (at Indianapolis)—Chairman of the Board.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

- Giant Way Discount Dept. Store, 1313 E. Bayview Dr.** Petoakey ●  
 Telephone: Area Code 818-347-8441  
 35,000 ft. Branch Discount Dept. Store operated by GIANT WAY DEPT.  
 STORES, INC., Mt. Pleasant, Mich.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Mt. Pleasant.  
 DAVID WALTON (at Mt. Pleasant)—Director of Operations.
- K mart, 910 Spring St.** Petoakey ●  
 Telephone: Area Code 818-347-1212  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 40855 Ann Arbor Rd.** Plymouth ▲  
 Telephone: Area Code 313-455-5000  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5725 Sheldon Rd.** Plymouth ■  
 Telephone: Area Code 313-455-9700  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Meijer Thrifty Acres, 45001 Ford Rd.** Plymouth ▲  
 Telephone: Area Code 313-455-8900  
 246,000 ft. Branch Discount Dept. Store operated by MEIJER, INC.,  
 Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Grand Rapids.  
 JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.
- K mart, 7 S. Glenwood, Glenwood Plaza** Pontiac ■  
 Telephone: Area Code 313-338-4528  
 80,000 ft. Branch Discount Dept. Store operated by CALDER, INC.,  
 Complete list of Company Operated and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Shoes—SHOE CORP. OF AMERICA  
 Home Improvements—LEVITT BROS. CO.  
 Optical—WOODWARD  
 Drugs—CUNNINGHAM DRUG STORES, INC.  
 Jewelry—HELBURG'S DIAMOND SHOPS, INC.
- K mart, 975 S. Opdyke** Pontiac ▲  
 Telephone: Area Code 313-852-0300  
 115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MICHIGAN (Cont'd.)

Key Units

**K mart, 3541 Highland Rd.**

Telephone: Area Code 313-682-7244  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Pontiac ▲  
48054**K mart, 7 S. Glenwood Ave.**

Telephone: Area Code 313-338-4526  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Pontiac ▲  
48058**K mart, 655-24th St.**

Telephone: Area Code 313-984-1541  
88,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Port Huron ■  
48060

LESSEES (at this store)

Mens Wear—GENERAL MENS WEAR CORP.  
Shoes—SHOE CORP. OF AMERICA  
Home Improvements—LEVITT BROS. CO.  
Appliances—THERN BAXTER, INC. (at store)  
Supermarket—ALLIED

**K mart, 4045 24th Ave.**

Telephone: Area Code 313-385-4492  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Port Huron ■  
48060**Tradeway, 3520 Pine Grove Ave.**

Telephone: Area Code 313-987-8150  
85,000 ft. Branch Discount Dept. Store operated by TRADEWAY OF INDIANA, Indianapolis, Ind.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Indianapolis.  
BERNARD MAJOR (at Indianapolis)—Chairman of the Board.

Port Huron ■  
48060**K mart, 6355 S. Westmedge**

Telephone: Area Code 818-327-7076  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Portage ▲  
49081**Korvettes, Telegraph Ave. & W. Chicago**

Telephone: Area Code 313-538-3000  
235,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
HARRIS FREEDMAN—Store Manager.

Redford ▲  
48219**K mart, 1100 Rochester Rd.**

Telephone: Area Code 313-851-1766  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Rochester ▲  
48063

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

Key Units

**K mart, 20891 13 Mile Rd.**

Telephone: Area Code 313-296-2420  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Roseville ■  
48068**Korvettes, 28800 Gratiot**

Telephone: Area Code 313-772-4800  
235,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York City.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
GERALD MONBLATT—Store Manager.

Roseville ▲  
48068

LESSEE

Supermarket—CHATHAM SUPERMARKETS, INC.

**Spartan-Atlantic Dept. Store, 17580 Fracho Rd.**

Telephone: Unavailable at press time  
77,000 ft. Branch Discount Dept. Store operated by APOLLO MERCHANDISING CORP., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
RONALD J. DeFUSCO (at New York)—President.

Roseville ■  
48068**Meijer Thrifty Acres, Coolidge Hwy.**

Telephone: Area Code 313-549-9400  
200,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Grand Rapids.  
JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.

Royal Oak ▲  
48070**K mart, 6200 State Rd.**

Telephone: Area Code 517-793-5383  
109,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyer listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Ladies & Childrens Wear—HOLLY STORES  
Home Improvements—LEVITT BROS. CO.  
Supermarket—ALLIED SUPERMARKET

Saginaw ▲  
48602**K mart, 3235 Holland Rd.**

Telephone: Area Code 517-755-7746  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Supermarket—ALLIED SUPERMARKET

Saginaw ▲  
48601**K mart, 4435 Bay Rd.**

Telephone: Area Code 517-792-9651  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Saginaw ▲  
48603\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

- Meijer Thrifty Acres, Gratiot St.** Saginaw ▲  
 Telephone: Area Code 517-791-4644  
 200,000 ft. Branch Discount Dept. Store operated by MEIJER, INC.,  
 Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Grand Rapids.  
 JACK KOETJE (at Grand Rapids)—Senior Vice President,  
 Retail Operations.
- K mart, 22801 Harper** St. Clair Shores ▲  
 Telephone: Area Code 313-779-3300  
 105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEE  
 Floor Coverings—NEW YORK CARPET
- Fisher's Big Wheel, Sault Plaza Shopping Center** Sault Ste. Marie ●  
 Telephone: Area Code 906-632-6871  
 33,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL,  
 New Castle, Pa.  
 All Depts. Company Operated except Family Shoes, Executives and  
 Merchandise Buyers listed in New Castle.  
 WILLIAM HAUPTMANN—Store Manager.
- Consumers Discount Center, 530 Huron** South Haven ◆  
 Telephone: Area Code 616-837-5711  
 10,000 ft. Branch Discount Dept. Store operated by CONSUMERS DISCOUNT  
 CENTERS, Detroit, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Detroit.  
 RAYMOND DAVIS (at Detroit)—President.
- K mart, 25700 W. 8 Mile Rd.** Southfield ■  
 Telephone: Area Code 313-444-4822  
 80,000 ft. Branch Discount Dept. Store operated by CALDOR, INC.,  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Floor Coverings—NEW YORK CARPET  
 Home Improvements—LEVITT BROS. CO.  
 Supermarket—BORMAN FOODS
- K mart, 28800 Telegraph Rd.** Southfield ▲  
 Telephone: Area Code 313-358-1840  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Korvettes, 29720 Southfield Rd.** Southfield ▲  
 Telephone: Area Code 313-354-1000  
 150,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in New York.  
 ROBERT INFANTI—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 40,000-100,000 ft ● 30,000-40,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

- K mart, 13311 Eureka Rd.** Southgate ▲  
 Telephone: Area Code 313-285-3180  
 132,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Shoes—SHOE CORP. OF AMERICA  
 Floor Coverings—NEW YORK CARPET  
 Furniture—COMET FURNITURE  
 Home Improvements—LEVITT BROS. CO.  
 Jewelry—HELBURG'S DIAMOND SHOPS, INC.  
 Cameras—EASTERN CAMERA & PHOTO CORP.
- Korvettes, Fort & Pennsylvania Ave.** Southgate ▲  
 Telephone: Area Code 313-283-2800  
 235,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York City.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in New York.  
 JOSEPH FORMAN—Store Manager.  
 LESSEE  
 Supermarket—CHATHAM SUPERMARKETS
- K mart, 37000 Van Dyke** Sterling Heights ▲  
 Telephone: Area Code 313-939-9000  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2051 18 Mile Rd.** Sterling Heights ■  
 Telephone: Area Code 313-739-0800  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 12000 Hall Rd.** Sterling Heights ■  
 Telephone: Area Code 313-731-8650  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- Meijer Thrifty Acres, 2000 - 16 Mile Rd.** Sterling Heights ▲  
 Telephone: Area Code 313-977-3790  
 132,000 ft. Branch Discount Dept. Store operated by MEIJER, INC.,  
 Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Grand Rapids.  
 JACK KOETJE (at Grand Rapids)—Senior Vice President,  
 Retail Operations.
- K mart, 315 S. Centerville Rd.** Sturgis ●  
 Telephone: Area Code 616-651-9311  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft ■ 40,000-100,000 ft ● 30,000-40,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MICHIGAN (Cont'd.)

## 3D, R. R. 1, Hwy. 12 E.

Telephone: Area Code 616-651-9164  
50,000 ft. Branch Discount Dept. Store operated by DANNER'S, INC., Indianapolis, Ind.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Indianapolis.  
ROBERT H. HORTON—Store Manager.

Sturgis

49091

Key Units

## Murphy's Mart, 811 S. Centreville Rd.

Telephone: Area Code 616-651-6523  
70,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.

Sturgis

49091

## K mart, 21111 Van Born

Telephone: Area Code 313 CR 8-3510  
108,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)

Taylor

49180

Floor Coverings—NEW YORK CARPET  
Home Improvements—LEVITT BROS. CO.  
Supermarket—BORMAN FOOD STORES

## K mart, 11100 Telegraph Rd.

Telephone: Area Code 313-946-5650  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Taylor

49180

## Meijer Thrifty Acres, Pardee Rd.

Telephone: Area Code 313-287-2429  
250,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.

Taylor

49180

## Fisher's Big Wheel, Garfield Village Shopping Center

Telephone: Area Code 616-946-4752  
40,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, New Castle, Pa.  
All Depts. Company Operated except Family Shoes, Executives and Merchandise Buyers listed in New Castle.  
KRIS HEMMINGSTAD—Store Manager.

Traverse City

49684

## Giant Way Family Center, 2160 Munson

Telephone: Area Code 616-947-3290  
40,000 ft. Branch Discount Dept. Store operated by GIANT WAY DEPT. STORES, INC., Mt. Pleasant, Mich.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Mount Pleasant.  
DAVID WALTON (at Mt. Pleasant)—Director of Operations.

Traverse City

49684

## K mart, 1712 S. Garfield Ave., Cherryland Mall

Telephone: Area Code 616-941-0600  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Traverse City

49684

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

## Meijer Thrifty Acres, 3955 U.S. 31 S.

Telephone: Area Code 616-946-3180  
100,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.

Traverse City

49684

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Grand Rapids.  
JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.

## K mart Corp., 3100 W. Big Beaver Rd.

Telephone: Area Code 313-643-1000

Troy

49084

Key Units

▲

## COMPANY PROFILE (SIC 53 21):

SALES: \$11,695,539,000 (1/31/79—Total Company)  
11,208,000,000 (Discount Department Stores—does not include Leased Depts.)

TOTAL SELLING SQ. FT.: 89,600,000

SALES PER SELLING SQ. FT.: \$125.09

OWNERSHIP: Public

EXCHANGES TRADED: NY, B. C. M. Ph. P

SYMBOL: KM

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office of Mass Merchandiser operating K mart Discount Stores as follows:

ALABAMA—Anniston, Auburn, Birmingham (5), Brewton, Cullman, Decatur, Dothan, Eufaula, Florence, Gadsden, Gardendale, Huntsville (2), Mobile (2), Montgomery (2), Muscle Shoals, Phenix City, Prattville, Sylacauga, Talladega & Tuscaloosa.

ARIZONA—Casa Grande, Flagstaff, Kingman, Mesa (2), Nogales, Peoria, Phoenix (5), Scottsdale, Sierra Vista, Tempe, Tucson (3) & Yuma.

ARKANSAS—Blytheville, Fayetteville, Fort Smith (2), Hot Springs (2), Little Rock (2), North Little Rock, Pine Bluff & West Memphis.

CALIFORNIA—Anaheim (2), Antioch, Bakersfield (3), Barstow, Beaumont, Bellflower, Blythe, Buena Park (2), Camarillo, Chico, Chula Vista, Citrus Heights, City of Industry, Commerce, Concord, Corona, Costa Mesa, Covina, Cudahy, Diamond Bar, Dublin, El Cajon, El Centro, El Toro, Escondido, Fairfield, Freedom, Fresno (2), Fullerton (2), Harbor City, Hayward, Hemet, Huntington Beach, La Verne, Lancaster, Lompoc, Long Beach, Los Angeles (4), Madera, Manteca, Merced, Milpitas, Modesto (2), Monrovia, Montclair, Napa, Newark, North Highlands, North Hollywood, North Long Beach, Northridge, Oceanside, Orange, Oroville, Oxnard, Pico Rivera, Pleasant Hills, Porterville, Rancho Cordova, Red Bluff, Redding, Redlands, Redwood City, Rialto, Ridgecrest, Riverside (2), Sacramento (3), Salinas, San Bernardino, San Clemente, San Diego (3), San Fernando, San Jose (4), San Leandro, San Pablo, Santa Ana, Santa Clara, Santa Fe Springs, Santa Maria, Santa Rosa, Seaside, Simi, Solana Beach, Soquel, South Lake Tahoe, South San Francisco, Spring Valley, Stockton (2), Sunland, Temple City, Thousand Oaks, Torrance, Tulare, Ukiah, Valencia, Vallejo, Ventura, Victorville, Visalia, Vista, West Covina, Westminster & Yuba City.

COLORADO—Alamosa, Arvada, Aurora, Boulder, Broomfield, Colorado Springs (2), Cortez, Craig, Denver (5), Englewood, Fort Collins, Fort Morgan, Fountain, Grand Junction, Greeley, Lakewood (2), Lamar, Littleton, Longmont, Montrose, Pueblo (2) & Sterling.

CONNECTICUT—Ansonia, Cromwell, East Haven, Manchester, Norwalk, Putnam, Southington, Vernon, Wallingford, Waterbury, Watertown, Wethersfield & Windsor.

DELAWARE—Claymont, Dover & Newark.

FLORIDA—Altamonte Springs, Boca Raton (2), Boynton Beach, Bradenton (2), Brandon, Cape Coral, Charlotte Harbor, Clearwater (2), Daytona Beach, Deland, Fern Park, Fernandina Beach, Fort Lauderdale, Fort Myers, Fort Pierce, Fort Walton Beach, Gainesville, Hialeah, Hollywood, Jacksonville (4), Kissimmee, Lake City, Lake Park, Lake Wales, Lakeland, Lantana, Largo, Lauderhill, Marathon, Margate, Melbourne, Miami (4), Mt. Dora, Naples, (Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

Key Units

## K mart (Continued)

Nepyune Beach, New Port Richey, Niceville, North Miami, Oakland Park, Ocala, Orange Park, Orlando (4), Palatka, Palm Bay, Panama City, Pensacola (2), Plantation, Plant City, Pompano Beach, Port Orange, Port Richey, St. Augustine, St. Petersburg (4), Sanford, Sarasota (2), Sebring, Stuart, Tallahassee (2), Tampa (3), Tarpon Springs, Tequesta, Venice, Vero Beach, West Palm Beach (2), Winter Haven & Zephyrhills.

GEORGIA—Albany, Athens, Atlanta (8), Augusta, Austell, Bainbridge, Brunswick, Calhoun, Carrollton, Cartersville, Columbus, Conyers, Covington, Dalton, Decatur, Doraville, Douglasville, Dublin, Forest Park, Fort Oglethorpe, Griffin, Jesup, Kennesaw, LaGrange, Lilburn, Mableton, Macon (2), Marietta (3), Marietta, Milledgeville, Moultrie, Newnan, Perry, Rome, Roswell, Sandy Springs, Savannah (2), Smyrna, Snellville, Statesboro, Stone Mountain, Thomaston, Thomasville, Titton, Toocoo, Valdosta, Warner Robins & Waycross.

IDaho—Boise (2), Burley, Cour d'Alene, Idaho Falls, Lewiston, Moscow, Nampa, Pocatello, Rexburg & Twin Falls.

ILLINOIS—Addison, Alton, Arlington Heights, Belleville, Bloomington, Bolingbrook, Bridgeview, Cahokia, Canton, Carbondale, Carmi, Carol Stream, Champaign, Chicago (2), Chicago Heights, Collinsville, Crystal Lake, Danville, Decatur (2), Des Plaines (2), Dolton, Downers Grove, Elgin, Elmhurst, Evanston, Fairview Heights, Franklin Park, Freeport, Galesburg, Granite City, Hanover Park, Highland Park, Hinsdale, Hoffman Estates, Homewood (2), Jacksonville (2), Joliet, Kankakee, Kewanee, Lansing, Lincoln, Lockport, Lombard, Loves Park, Macomb, Matteson, Melrose Park, Moline, Monmouth, Mundelein, Naperville, New Lenox, North Aurora, North Riverside, Oak Lawn (2), Palatine, Paris, Pekin, Peoria (2), Peru, Pontiac, Quincy, Rock Island, Rockford (2), Round Lake, Schaumburg, Springfield (3), Sterling, Sycamore, Tinley Park, Urbana, Villa Park, Waukegan, Wheeling, Wood River & Zion.

INDIANA—Anderson (2), Bedford, Bloomington, Bluffton, Clarksville, Connersville, Decatur, Elkhart, Elwood, Evansville (3), Fort Wayne (4), Frankfort, Gary, Greenfield, Greensburg, Greenwood, Hammond, Huntington, Indianapolis (8), Jasper, Jeffersonville, Kokomo, LaPorte, Lafayette, Lebanon, Logansport, Madison, Marion, Martinsville, Merrillville, Michigan City, Mishawaka, Monticello, Mt. Vernon, Muncie (2), New Castle, Peru, Princeton, Richmond (2), Seymour, Shelbyville, South Bend (2), Terre Haute (2), Valparaiso, Vincennes, Wabash, Warsaw, Washington & West Lafayette.

IOWA—Algonquin, Ames, Bettendorf, Burlington, Carroll, Cedar Rapids (2), Charles City, Cherokee, Clinton, Council Bluffs, Creston, Davenport, Des Moines (3), Dubuque, Fort Dodge, Iowa City, Keokuk, Mason City, Newton, Oelwein, Oskaloosa, Red Oak, Sioux City, Spencer, Urbandale & Waterloo (2).

KANSAS—Arkansas City, Emporia, Garden City, Great Bend, Hays, Hutchinson, Independence, Kansas City, Lawrence, Liberal, Manhattan, McPherson, Merriam, Newton, Olathe, Overland Park, Salina, Topeka (2) & Wichita (4).

KENTUCKY—Ashland, Bowling Green, Campbellsville, Corbin, Edgewood, Elizabethtown, Frankfort, Glasgow, Hazard, Lexington (4), Louisville (5), Madisonville, Mayfield, Murray, Newport, Owensboro, Paducah, Pikeville, Radcliff, Richmond & Somerset.

LOUISIANA—Alexandria, Algiers, Baton Rouge (4), Bossier City, Chalmette, Denham Springs, De Ridder, Gretna, Harvey, Houma, Kenner, Lafayette, Lake Charles, Metairie, Monroe, New Iberia, New Orleans (2), Shreveport (2) & Slidell.

MAINE—Auburn, Augusta, Bangor, Falmouth, Madawaska, Scarborough, Shawhegan & Waterville.

MARYLAND—Annapolis, Baltimore (5), Crofton, Elkton, Ellicott City, Forestville, Frederick, Hagerstown, Landover, Lexington Park, Parkville, Pasadena, Salisbury, Silver Spring, Suitland & Sykesville.

MASSACHUSETTS—Acton, Attleboro Falls, Billerica, Brocton, Chelmsford, Chelsea, Danvers, Fairhaven, Fall River, Fitchburg, Great Barrington, Hadley, Haverhill, Holyoke, Hyannis, Millis, Natick, Newburyport, North Andover, North Dartmouth, North Weymouth, Palmer, Pittsfield, Raynham, Rockland, Saugus, Seekonk, Sharon, Springfield, Swansea, West Springfield & Woburn.

MICHIGAN—Adrian, Albion, Alpena, Ann Arbor, Battle Creek, Bay City,

(Continued)

★ headquarters ▲ over 100,000 ft ■ 50,000-100,000 ft ● 30,000-50,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

Key Units

## K mart (Continued)

Belleville, Benton Harbor (2), Big Rapids, Brighton, Burton, Cadillac, Coldwater, Comstock Township, Corunna, Dearborn, Detroit (2), Drayton Plains, East Detroit, Escanaba, Essexville, Farmington (2), Fenton, Flat Rock, Flint (2), Fraser, Garden City, Grand Blanc, Grand Haven, Grand Rapids (2), Holland, Ionia, Jackson (2), Kalamazoo (2), Kentwood, Kingsford, Lake Orion, Lansing (2), Lapeer, Livonia (2), Ludington, Manistee, Marquette, Melvindale, Menominee, Niles, Okemos, Owosso, Petoskey, Plymouth (2), Mt. Pleasant, Muskegon (2), Portage, Rochester, Roseville, Saginaw (3), St. Clair Shores, Southfield (2), Southgate, Sterling Heights (3), Sturgis, Taylor (2), Traverse City, Troy, Union Lake, Utica, Walker, Warren (3), West Branch, Westland, Woodhaven, Wyoming & Ypsilanti (2).

MINNESOTA—Austin, Bemidji, Blaine, Brooklyn Center, Burnsville, Columbia Heights, Cottage Grove, Duluth, Faribault, Fergus Falls, Grand Rapids, Hibbing, Mankato, Minneapolis, Minnetonka, Moorhead, New Hope, New Ulm, Oakdale, Richfield, Rochester, St. Paul (2), Stillwater, Thief River Falls, West St. Paul, White Bear Lake, Willmar & Worthington.

MISSISSIPPI—Biloxi, Cleveland, Columbus, Greenville, Gulfport, Hattiesburg, Jackson (2), Ocean Springs, Pascagoula, Southaven & Yazoo City.

MISSOURI—Arnold, Bridgeton, Cape Girardeau, Columbia, Florissant, Fulton, Hannibal, Hazelwood (2), Independence (2), Jefferson City, Jennings, Kansas City (4), Kennett, Kirksville, Lebanon, Manchester, Maplewood, Maryville, Poplar Bluff, St. Charles, St. Joseph, St. Louis (4), Sedalia, Springfield (2).

MONTANA—Billings, Bozeman, Great Falls, Havre, Helena, Kalispell, Miles City & Missoula.

NEBRASKA—Beatrice, Bellevue, Columbus, Fremont, Grand Island, Hastings, Kearney, Lincoln, Norfolk, North Platte, Omaha (3) & Scottsbluff.

NEVADA—Carson City, Las Vegas (2), North Las Vegas, Reno & Sparks.

NEW HAMPSHIRE—Hooksett, Laconia, Portsmouth, Rochester, Salem, South Manchester & West Lebanon.

NEW JERSEY—Avenel, Belleville, Berlin, Brick Town, Brooklawn, Burlington, Clementon, Closter, Delran, Deptford, Dover, East Brunswick, Ellmswood Park, Glassboro, Hackettstown, Hamilton Township, Hazlet, Jersey City, Manahawkin, Mantua, Marlton, Moorestown, Newoa, North Bergen, Paramus, Parsippany, Paulsboro, Pennsauken, Pennsville, Rio Grande, Somerset, South Plainfield, Toms River, Trenton (2), Vineland, Wayne & West Long Branch.

NEW MEXICO—Alamogordo, Albuquerque (5), Artesia, Carlsbad, Clovis, Deming, Farmington, Hobbs, Las Cruces, Las Vegas, Raton, Roswell, Santa Fe, Silver City & Tucumcari.

NEW YORK—Albany, Allegany, Amherst (2), Amsterdam, Auburn, Batavia, Bath, Binghamton (2), Buffalo, Cheektowaga, Chili, Cortland, Depew, DeWitt, East Greenbush, Endicott, Fairport, Geneva, Glenmont, Greenwich, Hamburg, Herkimer, Hornell, Horseheads, Ithaca, Lackawanna, Liverpool, Lockport, Malone, Mattydale, Monroe, New Hartford, New Springville, Niagara Falls, Ogdensburg, Orchard Park, Plattsburgh, Port Jervis, Poughkeepsie (2), Rochester (3), Saratoga Springs, Schenectady, Scotia, Staten Island, Syracuse (3), Watertown, Watervliet, Wellsville & Williamsville.

NORTH CAROLINA—Aberdeen, Albemarle, Asheville (2), Boone, Burlington, Charlotte (4), Durham, Fayetteville (2), Forest City, Gastonia, Goldsboro, Greensboro (3), Greenville, Henderson, Hickory, High Point (2), Jacksonville, Kannapolis, Laurinburg, Lenoir, Lumberton, Morganton, Mount Airy, Raleigh (4), Reidsville, Rocky Mount, Salisbury, Sanford, Shelby, Smithfield, Statesville, Thomasville, Williamston, Wilmington & Winston Salem (2).

NORTH DAKOTA—Dismarck, Devils Lake, Dickinson, Fargo, Grand Forks, Minot & Williston.

OHIO—Akron (2), Amherst, Ashland, Ashtabula, Austintown, Bowling Green, Brooklyn, Brunswick, Bryan, Bucyrus, Cambridge, Canton, Chesapeake, Chillicothe, Cincinnati (4), Cleveland (3), Columbus (3), Dayton (5), Eastlake, Englewood, Fairborn, Fostoria, Gahanna, Gallipolis, Garfield Heights, Greenville, Hamilton, Highland Heights, Hillsboro, Kent, Kenton, Lancaster, Liberty Township, Lima, Lorain, Mansfield (2), Maple Heights, Massillon, Medina, Mentor,

(Continued)

★ headquarters ▲ over 100,000 ft ■ 50,000-100,000 ft ● 30,000-50,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MICHIGAN (Cont'd.)

Key Units

## K mart (Continued)

Middleburg Heights, Middletown, Milford, Mount Vernon, Newark, New Boston, Niles, North Canton, Norwalk, Oregon, Oxford, Reynoldsburg, St. Mary's, Sandusky, Seven Hills, Sharonville, Solon, Springfield, Stow, Tallmadge, Toledo (4), Troy, Urbana, Warren, Washington Court House, Westerville, Westlake, Wilmington, Wooster, Wyoming, Xenia, Youngstown (2) & Zanesville.

OKLAHOMA—Ada, Altus, Ardmore, Bartlesville, Broken Arrow, Clinton, Duncan, Durant, Eud, Lawton, Muskogee, Ponca City, Sand Springs, Shawnee & Tulsa (4).

OREGON—Albany, Beaverton, Coos Bay, Eugene, Grants Pass, Gresham, Hillsboro, Klamath Falls, Medford, Milwaukie, Ontario, Pendleton, Portland (4), Salem (2), Springfield & Tualatin.

PENNSYLVANIA—Allentown (2), Altoona, Belle Vernon, Berwick, Bethlehem, Bloomsburg, Bradford, Bridgeville, Brookhaven, Broomall, Burnham, Butler, Carlisle, Chambersburg, Clifton Heights, Coraopolis, Devon, Dickson City, Duquesne, Eagleville, East Stroudsburg, Easton, Edwardsville, Enola, Erie (3), Exton, Feasterville, Flourtown, Greensburg, Hanover, Harrisburg, Hazleton, Honesdale, Hummelstown, Indiana, Johnstown, Lancaster (2), Langhorne, Latrobe, Lewistown, Meadville, Mechanicsburg, Moosic, New Castle (2), New Kensington, Norristown, North Belle Vernon, North Versailles, Philadelphia (2), Pittsburgh (3), Pittston, Pottstown, Reading (3), Rochester, Sayre, Shamokin Dam, State College, Stafford, Uniontown, Warminster, Warren, Washington, Waynesboro, West Chester, Wilkes Barre (2), Williamsport (2), Willow Grove & York (2).

PUERTO RICO—Ponce & San Juan.

RHODE ISLAND—Coventry, Johnston, Middletown & Warwick.

SOUTH CAROLINA—Aiken, Anderson, Beaufort, Charleston, Columbia (3), Conway, Florence, Georgetown, Greenville (3), Greenwood, Mauldin, Mt. Pleasant, Myrtle Beach, North Augusta, North Charleston (2), Orangeburg, Rock Hill, Spartanburg (2), Summerville, Sumter, Walterboro & West Columbia.

SOUTH DAKOTA—Aberdeen, Brookings, Huron, Mitchell, Rapid City, Sioux Falls, Watertown & Yankton.

TENNESSEE—Athens, Bristol, Chattanooga (2), Clarksville, Cleveland, Columbia, Cookeville, Dickson, Dyersburg, East Ridge, Germantown, Greenville, Hendersonville, Jackson, Johnson City, Kingsport, Knoxville (5), Lawrenceburg, Madison, Maryville, Memphis (5), Morristown, Murfreesboro, Nashville (3), Oak Ridge, Shelbyville & Union City.

TEXAS—Abilene, Amarillo, Arlington (2), Athens, Austin (2), Balch Springs, Bay City, Baytown, Beaumont, Beeville, Big Spring, Borger, Brownsville (2), Carrollton, Clute, College Station, Corpus Christi (2), Corsicana, Dallas (5), Del Rio, Denton, El Campo, El Paso (5), Euless, Fort Worth (3), Gainesville, Galveston, Garland (2), Greenville, Groves, Harlingen, Henderson, Houston (16), Huntsville, Hurst, Irving, Kerrville, Killeen, Longview, Lubbock (3), McAllen, Mission, Nacogdoches, New Braunfels, Odessa, Orange, Palestine, Pampa, Paris, Pasadena, Pearland, Plainview, Richardson, Rosenberg, San Angelo, San Antonio (8), Sequia, Sherman, South Houston, Stafford, Stephenville, Sulphur Springs, Sweetwater, Temple, Texarkana, Tyler, Universal City, Uvalde, Victoria, Waco (2), Weatherford, Webster, Weslaco, White Settlement & Wichita Falls (2).

UTAH—Bountiful, Murray, Orem, Salt Lake City (2), Sandy, South Ogden & Woods Cross.

VERMONT—Bennington, Burlington & Rutland.

VIRGINIA—Annandale, Blacksburg, Charlottesville, Chesapeake, Covington, Danville, Fairfax, Fredericksburg, Front Royal, Hampton, Harrisonburg, Herndon, Leesburg, Lynchburg, Madison Heights, Manassas, Marion, Martinsville, Newport News (2), Norfolk (2), Petersburg, Penn Daw, Portsmouth, Radford, Richmond (3), Roanoke (2), Salem, Staunton, Vienna, Virginia Beach, Waynesboro & Winchester.

WASHINGTON—Bellevue, Bellingham, Bremerton, Chehalis, Edmonds, Everett, Federal Way, Kennewick, Kent, Lacey, Moses Lake, Puyallup, Renton, Seattle (2), Spokane (2), Tacoma (3), Vancouver, Veradale, Walla Walla, Wenatchee & Yakima.

WEST VIRGINIA—Beckley, Bluefield, Charleston (2), Elkins, Huntington, Martinsburg, Parkersburg, Princeton, St. Albans, Vienna & Weirton.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

Key Units

## K mart (Continued)

WISCONSIN—Appleton, Baraboo, Beaver Dam, Beloit, Brookfield, Cudahy, Eau Claire, Fond du Lac, Fort Atkinson, Green Bay (2), Greenfield, Hales Corners, Janesville, Kenosha, La Crosse, Madison (3), Marshfield, Menomonee Falls, Menomonie, Milwaukee (2), Monroe, Oshkosh, Racine, Sheboygan, Stevens Point, Superior, Waukesha, Wausau & Watrous.

WYOMING—Casper (2), Cheyenne, Gillette, Riverton, Rock Springs & Sheridan.

Scheduled Openings: Athens, Fort Payne & Mobile, Ala.; Jacksonville, Ark.; Colma & Ontario, Calif.; Brighton, Colo.; Torrington, Conn.; Jacksonville & Leesburg, Fla.; Martinez, Ga.; Elmhurst, Harrisburg, Mt. Prospect & O'Fallon, Ill.; Portage, Ind.; Fort Mitchell & Nicholasville, Ky.; Eunice, La.; Jenison, Mich.; Baxter, Minn.; Cedar Grove, Gillette, Hamburg, North Plainfield, Union & Westwood, N. J.; Henderson, N. Y.; Eden, N. C.; Akron, Marion & Tiffin, Ohio; Beaver Falls, Montgomeryville, Quakertown & Walnutport, Pa.; Amarillo, Brownwood, Hahm City, Marshall & Snyder, Tex.; Dale City, Lexington & Richmond, Va.; Bridgeport, W. Va.; Racine, Wis.

Also operates (77) JUPITER DISCOUNT STORES (Not Listed) as follows:

CONNECTICUT—Hartford.

DISTRICT OF COLUMBIA—Washington.

ILLINOIS—Alton, Canton, Chicago (11), East St. Louis (2), Freeport, Jacksonville, Kewanee, LaSalle, Moline, Niles, Oak Lawn, Olney & Streator.

INDIANA—Bloomington, Hammond & Marion.

IOWA—Muscatine & Newton.

KANSAS—Kansas City.

MAINE—Augusta.

MARYLAND—Bladensburg.

MICHIGAN—Detroit (3), Escambia, Ironwood, Lansing, Highland Park & Marquette.

MINNESOTA—Austin, Duluth, Faribault & St. Cloud.

MISSOURI—Hannibal, St. Louis (2), Sedalia & Springfield.

NEW HAMPSHIRE—Keene.

NEW JERSEY—Jersey City.

NEW YORK—Cohoes, Glens Falls, Hudson, Niagara Falls & Rome.

NORTH DAKOTA—Minot.

OHIO—Alliance, Ashland, Ashtabula, Cincinnati, Cleveland, Fremont, Maple Heights, Sandusky & Piqua.

PENNSYLVANIA—Philadelphia (2) & Shamokin.

RHODE ISLAND—Woonsocket.

VIRGINIA—Norfolk.

WEST VIRGINIA—Wheeling.

WISCONSIN—Beloit, La Crosse & Janesville.

COMPANY OPERATED DEPTS.—Ladies, Mens, Childrens & Infants Wear, Family Shoes, Hosiery, Linens & Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Health & Beauty Aids, Curtains & Draperies, Jewelry, Pharmacy, Records, Small Appliances, Major Appliances, TV, Radios, Stationery & Greeting Cards, Cameras, Luggage, Pet Supplies, Tobacco Shop, Building Supplies, Giftwares, Yard Goods, Notions, Books, Candy, Optical & Millinery.

LEASED DEPTS.—(leased in some stores)—Ladies, Mens & Childrens Wear, Family Shoes, Home Improvements, Jewelry, Major Appliances, Auto Accessories, Supermarket, Millinery, Beauty Parlor, Mechanical Rides, Paint & Hardware.

B. M. FAUBER—Chairman of the Board, Chief Executive Officer, Chief Administrative Officer, Real Estate, Research & Planning.

R. E. DEWAR—Chairman of the Executive & Finance Committees.

C. E. BOYD—Chairman of the Board & Chief Executive Officer.

K mart Enterprises.

E. E. WARDLOW—President & Chief Operating Officer.

R. E. BREWER—Executive Vice President, Accounting & Management Development.

MAXWELL G. PARSONS—Executive Vice President and General Manager Sporting Goods & Automotive Divisions.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

Key Units

## K mart (Continued)

R. H. FALCK—Senior Vice President & Treasurer, K mart Corp.  
 S. G. LEFTWICH—Senior Vice President, Personnel & Corporate Information Systems.  
 HAROLD E. WILCOX—Senior Vice President, Sales & General Manager Sporting Goods & Automotive Divisions.  
 EDWARD J. SCULLY—Vice President and General Manager Sporting Goods & Automotive Divisions.  
 LARRY PARKIN—Vice President, Sales & General Merchandise Manager.  
 G. D. CARNE—Vice President, Distribution & Transportation.  
 G. R. FLETCHER—Vice President, Corporate Information Systems.  
 G. W. MORCK—Executive Vice President, Store Management.  
 R. A. HANSEN—Executive Vice President, Merchandising.  
 R. E. DAVIS—Vice President, General Counsel & Secretary.  
 D. P. WALLING—Vice President, General Controller.  
 J. P. JOHNSON—Vice President, Real Estate.  
 H. O. SCARLETT—Vice President, Construction.  
 A. R. STEVENSON—Vice President, Government & Public Relations.  
 C. J. ALLAMON—Director of K mart Supermarkets.  
 D. H. BURDICK, II—Director of Property Management & Assistant Secretary.  
 E. I. KREITZ—Director of Advertising & Marketing.  
 C. H. MARSHALL—Manager of Corporate Training.  
 J. M. EARLEY—General Manager for Group 9 K marts.  
 G. H. DAISY—Director of Operations for Group 9 K marts.  
 D. W. FRITZ—K mart Food Market Supervisor.  
 A. J. SCHROEDER—Director of Food Operations.  
 B. E. THOMAS—Director of Employee Relations.  
 JAMES D. MCNERNEY—Director of Customer Relations.  
 J. H. GARCIA—General Manager Merchandise Services.  
 G. R. FREEMAN—General Manager, Store Systems Development.  
 W. M. GLADDEN—General Manager, Data Processing Operations.  
 C. F. ROWE—Director of Transportation.  
 M. G. WELLMAN—Director of Planning & Research.  
 JAMES H. BRINTON, JR.—Senior Buyer All Store Equipment & Supplies.  
 R. T. WEBER—Buyer All Store Equipment & Supplies.  
 H. C. HOUSE—General Manager of International Headquarters.  
 C. LEMMON—Coordinator of Store Systems.  
 R. M. MAZADE—Creative Advertising Director.  
 C. R. MILLER—General Manager Construction Dept.  
 C. K. DARNELL—Director of Training for Store Systems.  
 J. H. MESER—Sales & General Merchandise & Operations Manager, Kresge Stores.  
 T. J. CARPENTER—Sales & General Merchandise & Operations Manager, Jupiter Stores.  
 ROBERT C. OTTO—General Manager, Import Dept.  
 W. S. PROPST—Director of K mart Pharmacy.  
 G. E. GLIDDEN—K mart Advertising Manager.  
 J. G. SCHMIDT—Director of Real Estate Development.  
 E. S. SLY—Director of Quality Control.  
 T. H. NIGOLIAN—Director of Management Personnel Recruitment & Training.  
 V. B. SMITH—Security & Safety Director.  
 MISS A. WOLFF—Director of Publicity.  
 L. M. IRVING—Co-Ordinator K mart Footwear Depts.

## BUYERS

OPEN—Divisional Merchandise Manager.  
 H. C. TWIETMEYER—Senior Buyer, Plastics.  
 J. D. CARLILE—Associate Buyer Housewares.  
 D. E. SANE—Associate Buyer, Glassware & Dinnerware.  
 E. R. KELLER—Senior Buyer Candy, Pets & Supplies, Cigarettes, Tobacco & Accessories.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 50,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

Key Units

## K mart (Continued)

N. G. MILLEY—Senior Buyer, Jewelry & Records.  
 K. A. MEHRER—Buyer Jewelry & Optical.  
 W. P. CASHMAN—Senior Buyer Kitchenware.  
 F. M. HEALY—Senior Buyer Horticulture & Decorative Flowers.  
 R. F. SCHROEDER—Senior Buyer Planters & Spreaders.  
 J. R. EDWARDS—Associate Buyer Live Plants.  
 E. H. LARSON—Senior Buyer Hair Goods, Health & Beauty Aids, Over The Counter Drugs & Prescription Drugs.  
 J. S. HINTON—Buyer First Aid Needs & Oral Goods.  
 E. H. GARNEAU—Buyer Cosmetics & Hair Goods.  
 W. S. PROPST—Director of K Mart Pharmacy.  
 H. L. GOLDSTEIN—Coordinator of Pharmaceutical Systems.  
 F. C. BARNETT—Associate Buyer Pharmaceuticals & Over the Counter Drugs.  
 J. S. BENNER—Divisional Merchandise Manager.  
 D. E. METZ—Senior Buyer Ready-to-Wear, Lingerie, Foundations, Sleeping Garments & Footwear.  
 R. A. BENOIT—Buyer Ready-to-Wear & Footwear.  
 KATHLEEN LaFERLA—Buyer Ladies Shirts.  
 WILLY de MOOR—Buyer Ladies Rainwear & Jackets.  
 MS. M. A. GILL—Buyer Lingerie, Foundations & Sleeping Garments.  
 H. A. KRESGE—Senior Buyer Greeting Cards, Gift Wrap, Ribbons & Books.  
 G. H. LITTLE—Senior Buyer Curtains, Drapes & Dry Goods.  
 M. J. GHASTIN—Senior Buyer Curtains, Drapes & Dry Goods.  
 G. H. GLASSMEYER—Buyer Sheets, Towels, Blankets & Pillows.  
 J. E. McCABE—Senior Buyer Infants & Childrens Wear.  
 A. F. CARY—Buyer Coats & Jackets & Knit Outerwear.  
 A. M. FLANNIGAN—Buyer Sleepwear, Infants Wear & Girls Tops.  
 J. W. RUTHVEN—Buyer Sportswear.  
 E. R. OLSON—Senior Buyer Needlework, Yard Goods & Notions.  
 J. T. PORTER—Senior Buyer Hosiery & Vending Machines.  
 H. A. BIASATTI—Buyer Luggage.  
 C. KENNEDY—Buyer Style Accessories & Gloves.  
 A. J. LOESSER—Associate Buyer Curtains & Draperies.  
 J. F. CRAWFORD—Divisional Merchandise Manager.  
 J. E. MEATY—Senior Buyer Hardware.  
 R. D. MOORE—Associate Buyer Mens Dress Shirts, Cui & Sewn Sport Shirts.  
 K. EADE—Associate Buyer Mens & Boys Underwear, Belts & Pajamas.  
 J. I. KRIDGEN—Associate Buyer Jeans & Pants.  
 R. R. RUMLEY—Associate Buyer Boys Wear.  
 D. J. SHEPARD—Associate Buyer Mens Outerwear & Sweaters.  
 C. E. SMITH—Associate Buyer Mens Jeans & Pants.  
 J. S. SWEENEY—Associate Buyer Mens Knit Shirts.  
 K. G. SANGER—Divisional Merchandise Manager.  
 L. P. BOGDAN—Senior Buyer Cameras & Camera Accessories.  
 L. R. MESSNER—Buyer Cameras & Film.  
 P. COLGAN—Senior Buyer Major Appliances, Variety & Specialty Expense Items.  
 J. S. CRABBS—Senior Buyer Major Appliances, Variety & Specialty Expense Items.  
 R. JENSEN—Senior Buyer Major Appliances, Variety & Specialty Expense Items.  
 C. D. SMITH—Associate Buyer, Dolls, Doll Furniture, Toys, Balls, Swimming Pools, Gym Sets & Accessories.  
 H. J. HARDISTY—Senior Buyer Stationery, Party Goods & Table Decorations.  
 F. A. SHIMP—Senior Buyer Small Appliances.  
 L. B. CORWIN—Senior Buyer Toys, Games, Hobbies & Crafts.  
 G. L. CHRISTENSEN—Buyer Games, Trucks & Pre-School Toys.  
 D. R. DORN—Buyer Dolls, Toys, Doll Furniture, Balls.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 50,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## MICHIGAN (Cont'd.)

Key Units

## K mart (Continued)

Swimming Pools, Gym Sets & Accessories.  
 D. W. FRITZ—Director of Food Operations & Buyer Food.  
 Bulk & Packaged Delicatessen.  
 R. C. KRUG—Food Operations Promotional Manager.  
 D. G. EDEL—Senior Buyer Furniture, Floor Coverings,  
 Pictures & Frames.  
 R. F. KRESGE—Senior Buyer Electrics.  
 J. SOMMERVILLE, JR.—Senior Buyer Home Improvements &  
 Building Materials.  
 E. A. OLIVER—Senior Buyer Hardware.  
 R. J. BLEAKLY—Buyer Building Materials.  
 J. J. HALLER—Divisional Merchandise Manager.  
 P. L. BUCH—Senior Buyer Mens Dress Shirts, Cut &  
 Sewn Sport Shirts.  
 P. MARSHALL—Senior Buyer Mens & Boys Underwear.  
 Belts & Pajamas.  
 M. G. MOORFOOT—Senior Buyer Jeans & Pants.  
 G. E. ISSLER—Senior Buyer Boys Wear.  
 D. E. BRATT—Buyer Mens Outerwear & Sweaters.  
 W. D. UNDERWOOD—Buyer Mens Jeans & Pants.  
 F. H. MOLITZ—Buyer Mens Knit Shirts.

## LESSEES

Sporting Goods & Automotive—K MART ENTERPRISES  
 Millinery—SCHILLER MILLINERY  
 Automotive—UNIROYAL  
 Family Shoes—MELDISCO  
 SCOA  
 Ladies & Childrens Wear—HOLLY STORES  
 Paint & Hardware—ACME  
 Records, Tapes, Paper Backs & Books—HANDELMAN CO.

## K mart, 100 E. Maple Rd.

Troy ■  
48084

Telephone: Area Code 313-588-9966

94,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## LESSEES

Home Improvements—LEVITT BROS. CO.  
 Supermarket—BORMAN FOOD STORES

## K mart, 2905 Union Lake Rd.

Union Lake ■  
48085

Telephone: Area Code 313-360-1197

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 7601 - 23 Mile Rd.

Utica ▲  
48087

Telephone: Area Code 313-739-1811

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 3175 Alpine Ave. NW

Walker ▲  
49504

Telephone: Area Code 616-363-3894

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## MICHIGAN (Cont'd.)

Key Units

## Consumers Discount Center, 255 Ladd Rd.

Walled Lake ●

Telephone: Area Code 313-824-8147

10,000 ft. Branch Discount Dept. Store operated by CONSUMERS DISCOUNT  
 CENTERS, Detroit, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Detroit.  
 RAYMOND DAVIS (at Detroit)—President.

## K mart, 29240 Van Dyke Ave.

Warren ■  
48093

Telephone: Area Code 313-573-4180

80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)

Ladies & Childrens Wear—HOLLY STORES, INC.  
 Mens Wear—GENERAL MENS WEAR CORP.  
 Shoes—SHOE CORP. OF AMERICA  
 Home Improvements—LEVITT BROS. CO.  
 Cameras—EASTERN CAMERA & PHOTO CORP.

## K mart, 2000 Ten Mile Rd.

Warren ▲  
48091

Telephone: Area Code 313-756-6860

117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 31200 Schoenherr Rd.

Warren ▲  
48093

Telephone: Area Code 313-294-4200

106,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## LESSEE

Floor Coverings—NEW YORK CARPET

## Spartan Atlantic Dept. Store, 20900 Dequindre Ave.

Warren ■  
48091

Telephone: Area Code 313-758-0510

70,000 ft. Branch Discount Dept. Store operated by APOLLO MERCHANDISE  
 CORP., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.

RONALD J. DeFUSCO (at New York)—President.

## K mart, 2050 South M-76

West Branch ●  
48661

Telephone: Area Code 517-345-3890

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 165 Wayne Rd.

Westland ▲  
48185

Telephone: Area Code 313-728-8400

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MICHIGAN (Cont'd.)

- K mart, 19800 West Rd.** Woodhaven ▲  
 Telephone: Area Code 313-675-4400 48183  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- E mart, 155 - 28th St. SW** Wyoming ▲  
 Telephone: Area Code 616-452-9751 49508  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Meijer Thrifty Acres, 5500 Clyde Park** Wyoming ▲  
 Telephone: Area Code 616-453-6711 49509  
 130,000 ft. Branch Discount Dept. Store operated by MEIJER, INC., Grand Rapids, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Grand Rapids.  
 JACK KOETJE (at Grand Rapids)—Senior Vice President, Retail Operations.
- Jim Francis Quality Discount Store, 1621 Holmes Rd.** Ypsilanti ◆ 1  
 Telephone: Area Code 313-483-4744 48197  
 10,000 ft. Discount Store.  
 All Depts Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Housewares, Hardware, Paint, Toys, Garden Supplies, Drugs, Stationery & Luggage.  
 D. H. DODDS—President & Treasurer.  
 M. C. CASTLE—Vice President, Buyer.  
 E. M. SIMMONS—Secretary & Buyer.
- K mart, 3100 Washtenaw Ave.** Ypsilanti ▲  
 Telephone: Area Code 313-434-0200 48197  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management  
**LESSEES**  
 Home Improvements—LEVITT BROS. CO.
- K mart, 1075 Emerick** Ypsilanti ■  
 Telephone: Area Code 313-482-4642 48197  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1990

## DIRECTORY OF DISCOUNT CENTERS

## MINNESOTA

This is the listing of the discount stores and company offices in Minnesota arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

- BECKER COUNTY**  
 Pamida, Detroit Lakes
- BELTRAMI COUNTY**  
 E mart, Bemidji  
 Pamida, Bemidji
- BLUE EARTH COUNTY**  
 E mart, Mankato  
 Madsen's Valu Center, Mankato  
 Shopko, Mankato
- BROWN COUNTY**  
 K mart, New Ulm  
 Pamida, New Ulm  
 Madsen's, New Ulm
- CARLTON COUNTY**  
 White Mart, Cloquet  
 Pamida Discount Center, Cloquet
- CHIPPEWA COUNTY**  
 Pamida Discount Center, Montevideo
- CLAY COUNTY**  
 Alco, Moorhead  
 K mart, Moorhead
- COTTONWOOD COUNTY**  
 Pamida Discount Center, Windom
- CROW WING COUNTY**  
 Pamida Discount Center, Brainerd
- DOUGLAS COUNTY**  
 Pamida Discount Center, Alexandria  
 White Mart, Alexandria
- GOODHUE COUNTY**  
 Pamida Discount Center, Red Wing
- HENNEPIN COUNTY**  
 Erickson Brothers, Minneapolis  
 Holiday Village Dept. Store, Bloomington  
 Holiday Village Dept. Store, Fridley  
 K mart, Blaine  
 K mart, Brooklyn Center  
 K mart, Columbia Heights  
 K mart, Minneapolis  
 K mart, Minnetonka  
 K mart, New Hope  
 K mart, Richfield  
 Nash-Finch Co., Minneapolis  
 Red Owl Stores, Hopkins  
 Target, Coon Rapids  
 Target Store, Edina  
 Target, St. Louis Park  
 Target Store, Bloomington  
 Target Store, Crystal  
 Target Store, Fridley  
 Target Stores, Minneapolis  
 Zayre/Shoppers City, Brooklyn Center  
 Zayre/Shoppers City, Bloomington
- ISABELL COUNTY**  
 Zayre/Shoppers City, Columbia Heights  
 Zayre/Shoppers City, Coon Rapids  
 Zayre/Shoppers City, St. Louis Park
- HUBBARD COUNTY**  
 Pamida Discount Center, Park Rapids
- ITASCA COUNTY**  
 K mart, Grand Rapids
- KANDIYOH COUNTY**  
 Goldline's, Willmar  
 E mart, Willmar  
 Pamida Discount Center, Willmar
- KOOCHICHING COUNTY**  
 Pamida Discount Center, International Falls
- LYON COUNTY**  
 Alco, Marshall  
 Shopko, Marshall
- LE SUEUR COUNTY**  
 White Mart, Le Sueur
- MARTIN COUNTY**  
 Alco, Fairmont  
 Pamida Discount Center, Fairmont
- MCLEOD COUNTY**  
 Pamida Discount Center, Hutchinson  
 Shopko, Hutchinson
- MEeker COUNTY**  
 Pamida Discount Center, Litchfield
- MORRISON COUNTY**  
 Pamida, Little Falls  
 White Mart, Little Falls
- MOWER COUNTY**  
 Alco, Austin  
 E mart, Austin
- NOBLES COUNTY**  
 Alco, Worthington  
 K mart, Worthington
- OLMSTED COUNTY**  
 E mart, Rochester
- OTTER TAIL COUNTY**  
 K mart, Fergus Falls  
 Pamida Discount Center, Fergus Falls
- PENNINGTON COUNTY**  
 K mart, Thief River Falls  
 Pamida, Thief River Falls
- PIPESTONE COUNTY**  
 Pamida Discount Center, Pipestone
- POLK COUNTY**  
 Pamida Discount Center, Crookston  
 White Mart, East Grand Forks

★ headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1990



## MINNESOTA (Cont'd.)

## RAMSEY COUNTY

K mart, St. Paul  
K mart, West St. Paul  
K mart, White Bear Lake  
Target, East St. Paul  
Target, North St. Paul  
Target Stores, Roseville  
Target Stores, West St. Paul  
Zayre/Shoppers City, Maplewood  
Zayre/Shoppers City, St. Paul  
Zayre/Shoppers City, West St. Paul

## RICE COUNTY

K mart, Faribault  
Tempo, Faribault  
White Mart, Faribault

## ROCK COUNTY

Pamida, Laverne

## SAINT LOUIS COUNTY

K mart, Duluth  
Pamida Discount Center, Ely  
Pamida Discount Center, Hibbing  
Pamida Discount Center, Virginia  
Red Owl, Virginia  
Target Store, Duluth  
Zayre/Shoppers City, Duluth

## SCOTT COUNTY

K mart, Burnsville  
Red Owl, Burnsville  
Target Store, Burnsville

## STEARNS COUNTY

Shopko, St. Cloud  
Tempo Discount Center, St. Cloud  
Zayre/Shoppers City, St. Cloud

## STEELE COUNTY

Pamida Discount Center, Owatonna

## STEVENS COUNTY

Pamida Discount Center, Morris

## ST. LOUIS COUNTY

K mart, Hibbing

## SWIFT COUNTY

Pamida Discount Center, Benson

## WADENA COUNTY

Pamida, Wadena

## WASECA COUNTY

Pamida Discount Center, Waseca

## WASHINGTON COUNTY

K mart, Cottage Grove  
K mart, Stillwater

## WATONWAN COUNTY

Pamida Discount Center, St. James  
White Mart, Forest Lake

## WINONA COUNTY

Pamida Discount Center, Winona  
Tempo Discount Center, Winona

Pamida Discount Center, 1705 SE Broadway  
Telephone: Area Code 507-373-0881  
32,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURESTRAND (at Omaha)—President.

Albert Lea

Key Units

Pamida Discount Center, Hwy. 29 & 30th Ave.  
Telephone: Area Code 612-762-2311  
25,200 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURESTRAND (at Omaha)—President.

Alexandria

White Mart, Viking Plaza Shopping Center  
Telephone: Area Code 612-762-1531  
40,000 ft. Branch Discount Dept. Store operated by WHITE DRUG ENTERPRISES, Jamestown, N. D.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Jamestown.  
LARRY ROBERTSON—Store Manager.

Alexandria

Alco Discount Store, 1100 Main St. N.  
Telephone: Area Code 507-437-8238  
30,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

Austin

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## MINNESOTA (Cont'd.)

K mart, 1101 N. Main St.

Telephone: Area Code 507-437-7891  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Austin

Key Units

+K mart, Hwy. 371 W.

Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.

Baxter

K mart, 1201 Hwy. 2 W.

Telephone: Area Code 218-751-5630  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Bemidji

Pamida Discount Center, Hwy. 2 & Bemidji Ave.

Telephone: Area Code 218-751-4521  
31,700 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURESTRAND (at Omaha)—President.

Bemidji

Pamida Discount Center, 19th & Minnesota Aves.

Telephone: Area Code 612-843-4252  
13,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURESTRAND (at Omaha)—President.

Benson

K mart, 8949 University Ave. NE

Telephone: Area Code 612-786-9830  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Blaine

Holiday Village Dept. Store, 8341 Lindale Ave. S.

Telephone: Area Code 612-881-2691  
140,000 ft. Branch Discount Dept. Store operated by ERICKSON BROTHERS, Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
DONOVAN A. ERICKSON (at Minneapolis)—Managing Partner.  
GERALD E. ERICKSON (at Minneapolis)—Managing Partner.  
RONALD A. ERICKSON (at Minneapolis)—Managing Partner.

Bloomington

Target Store, 2555 W. 79th St.

Telephone: Area Code 612-888-7701  
147,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.

Bloomington

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MINNESOTA (Cont'd.)

- Zayre/Shoppers City, 801 Clover Drive South** Bloomington ▲  
Telephone: Area Code 612-888-5070 55420  
110,620 ft. Branch Discount Dept. Store operated by SHOPPERS CITY, Maplewood, Minn., a Division of ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives listed in Maplewood & Merchandise Buyers listed in Framingham.  
JACK HIBER—Store Manager.  
GLENN HARRIS & JOSEPH TEMTE—Assistant Managers.
- Pamida Discount Center, Hwy. 25 & 210** Brainerd ●  
Telephone: Area Code 218-829-1486 56401  
20,400 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 5930 Earle Brown Drive** Brooklyn Center ▲  
Telephone: Area Code 612-566-4830 55430  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre/Shoppers City, 3600-63rd Ave. N.** Brooklyn Center ▲  
Telephone: Area Code 612-561-1010 55429  
140,000 ft. Branch Discount Dept. Store operated by SHOPPERS CITY, Maplewood, Minn., a Division of ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives listed in Maplewood & Merchandise Buyers listed in Framingham.  
ROBERT TURPAK—Store Manager.  
WILLIAM KARAS & DAVID OTTE—Assistant Managers.
- K mart, 400 E. Travelers Trail** Burnsville ▲  
Telephone: Area Code 612-894-1200 55337  
120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Red Owl Family Center, 12701 Pleasant Ave. S.** Burnsville ●  
Telephone: Area Code 612-894-2320 55337  
35,000 ft. Branch Discount Dept. Store operated by RED OWL STORES, INC., a supermarket chain, Hopkins, Minn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Hopkins.  
GREG MURPHY—Store Manager.
- Target Store, Pleasant Ave. S.** Burnsville ▲  
Telephone: Area Code 612-435-8611 55337  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Pamida Discount Center, Hwy. 33 & Armour Rd.** Cloquet ♦  
Telephone: Area Code 218-879-4505 55720  
27,600 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

★ headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. \* 30,000-60,000 ft. ♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## MINNESOTA (Cont'd.)

- White Mart, Lumberjack Mall** Cloquet ▲  
Telephone: Area Code 218-879-6768 55720  
30,000 ft. Branch Discount Dept. Store operated by WHITE DRUG ENTERPRISES, Jamestown, N. D.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Jamestown.  
DUANE HAARSAGER—Store Manager.
- K mart, 4747 Central Ave. NE** Columbia Heights ▲  
Telephone: Area Code 612-781-4801 55421  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre/Shoppers City, 4308 Central Ave.** Columbia Heights ▲  
Telephone: Area Code 612-788-9701 55421  
124,107 ft. Branch Discount Dept. Store operated by ZAYRE/SKOPERS CITY, Maplewood, Minn., a Division of ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives listed in Maplewood & Merchandise Buyers listed in Framingham.  
KIM CASHION—Store Manager.  
LEONARD DUREN & GREG WINNETT—Assistant Managers.
- Target Store, Crooked Lake Blvd.** Coon Rapids ▲  
Telephone: Area Code 612-421-0260 55433  
110,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Zayre/Shoppers City, 2100 Northdale Blvd.** Coon Rapids ▲  
Telephone: Area Code 612-755-5870 55433  
100,000 ft. Branch Discount Dept. Store operated by SHOPPERS CITY, Maplewood, Minn., a Division of ZAYRE, Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
STEPHEN SHEPARDSON—Store Manager.  
ALAN CHUDEK & WILLIAM HEUER, JR.—Assistant Managers.
- K mart, 7282 Point Douglas Dr. S.** Cottage Grove ■  
Telephone: Area Code 612-459-7030 55018  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, Hwy. 75 & Faskett St.** Crookston ♦  
Telephone: Area Code 218-281-2241 56718  
20,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Target Store, 5537 W. Broadway** Crystal ▲  
Telephone: Area Code 612-533-2231 55428  
124,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.

★ headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. \* 30,000-60,000 ft. ♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## MINNESOTA (Cont'd.)

- Pamida Discount Center, East Hwy. 10** Detroit Lakes  
 Telephone: Area Code 218-847-3107 56501  
 27,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 1734 Mall Dr.** Duluth  
 Telephone: Area Code 218-727-0616 55811  
 25,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, Hwy. 53** Duluth  
 Telephone: Area Code 218-727-8851 55881  
 120,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION  
 of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President,  
 Store Operations.
- Zayre Shoppers City, 50th & Wadena** Duluth  
 Telephone: Area Code 218-628-2211 55807  
 131,000 ft. Branch Discount Dept. Store operated by SHOPPERS CITY, Maplewood,  
 Minn., a Division of ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.  
 JIM HOFFMAN—Store Manager.  
 BARRY COOPER & TERRY SHETTERLY—Assistant Managers.
- White Mart, 3rd & DeMers** East Grand Forks  
 Telephone: Area Code 218-773-3434 56721  
 40,000 ft. Branch Discount Dept. Store operated by WHITE DRUG ENTERPRISES,  
 Jamestown, N. D.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Jamestown.  
 DALE BRING—Store Manager.
- Target Store, 1744 Suburban Ave.** East St. Paul  
 Telephone: Area Code 612-778-1188 55106  
 130,000 ft. Branch Discount Dept. Store operated by TARGET STORES  
 DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President,  
 Store Operations.
- Target Store, 7000 York Ave. S.** Edina  
 Telephone: Area Code 612-925-4610 55424  
 135,000 ft. Branch Discount Store operated by TARGET STORES DIVISION  
 of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President,  
 Store Operations.
- Pamida Discount Center, 111 E. Chapman** Ely  
 Telephone: Area Code 218-365-4700 55731  
 10,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## MINNESOTA (Cont'd.)

- Alco Discount Store, 907 S. State St.** Fairmont  
 Telephone: Area Code 507-238-4341 58031  
 30,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
 DIVISION of DUCKWALL-ALCO STORES INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Pamida Discount Center, Hwy. 15 S.** Fairmont  
 Telephone: Area Code 507-238-1730 56031  
 24,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 901 Faribault Rd.** Faribault  
 Telephone: Area Code 507-334-3985 55021  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Tempo Store, Faribault Plaza** Faribault  
 Telephone: Area Code 507-334-3956 55021  
 40,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES,  
 Burbank, Calif., Division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Burbank.  
 B. LECKEY—Store Manager.
- White Mart, Faribault West Mall** Faribault  
 Telephone: Area Code 507-334-2001 55021  
 40,000 ft. Branch Discount Dept. Store operated by WHITE DRUG ENTERPRISES,  
 Jamestown, N. D.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Jamestown.  
 DAYTON HERBANSON—Store Manager.
- K mart, 1403 W. Lincoln Ave.** Fergus Falls  
 Telephone: Area Code 218-739-4454 58537  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, Hwy. 210 & 59** Fergus Falls  
 Telephone: Area Code 218-736-5448 58537  
 30,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- White Mart, South Lake St.** Forest Lake  
 Telephone: Area Code 612-464-6767 55025  
 40,000 ft. Branch Discount Dept. Store operated by WHITE DRUG  
 ENTERPRISES, Jamestown, N. D.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Jamestown.  
 TOM GATES—Store Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## MINNESOTA (Cont'd.)

- Holiday Village Dept. Store, Hwy 694 & University NE** **Fridley** **▲**  
 Telephone: Area Code 612-580-1800  
 118,000 ft. Branch Discount Dept. Store operated by **ERICKSON BROTHERS**, Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
**DONOVAN A. ERICKSON** (at Minneapolis)—Managing Partner.  
**GERALD A. ERICKSON** (at Minneapolis)—Managing Partner.  
**RONALD A. ERICKSON** (at Minneapolis)—Managing Partner.
- Target Store, 755 53rd Ave. NE** **Fridley** **▲**  
 Telephone: Area Code 612-788-9381  
 148,000 ft. Branch Discount Dept. Store operated by **TARGET STORES DIVISION** of **DAYTON-HUDSON CORP.**, Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
**O. C. ADAMS** (at Minneapolis)—Senior Vice President, Store Operations.
- K mart, 1111 S. Pokegama Ave.** **Grand Rapids** **■**  
 Telephone: Area Code 218-326-0583  
 90,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart, Hwy. 169 & Newburgh Rd.** **Hibbing**  
 Telephone: Area Code 218-263-8838  
 55,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, 13th Ave. & 25th St.** **Hibbing** **●**  
 Telephone: Area Code 218-262-3855  
 45,000 ft. Branch Discount Center operated by **PAMIDA, INC.**, Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
**C. CLAYTON BURKSTRAND** (at Omaha)—President.
- Red Owl Stores, Inc., 215 Excelsior Ave. E.** **Hopkins** **★** **13**  
 Telephone: Area Code 612-932-2132  
 Headquarters Office for supermarket chain operating Discount Dept. Stores as **RED OWL FAMILY CENTERS**, a subsidiary of **GAMBLE-SKOGMO, INC.**, Minneapolis, Minn., with stores listed as follows:  
**MICHIGAN**—Escanaba, Iron Mountain & Ironwood.  
**MINNESOTA**—Burnsville, Hibbing & Virginia.  
**NORTH DAKOTA**—Bismarck, Jamestown, Minot & Williston.  
**SOUTH DAKOTA**—Pierre.  
**WISCONSIN**—Green Bay & Superior.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Health & Beauty Aids, Jewelry, Records, Appliances, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage & Snack Bar.  
**MELVIN ROTH**—President, Chairman of the Board.  
**NEAL JANSEN**—Vice President, Marketing.  
**JAMES HALLORAN**—Assistant Vice President, Produce Operations.  
**HENRY WUDLICE**—Assistant Vice President, Advertising & Sales Promotion.  
**FRANK REITER**—Assistant Vice President, Personnel.  
**CLYDE ORLANDO**—Director of Family Center Division.  
**PAUL NELSON**—Director of Merchandising.  
**EDWIN SHERMAN**—Merchandise, Grocery.  
**PHIL PERKINS**—Buyer Health & Beauty Aids.

★ headquarters

▲ over 100,000 ft.

■ 80,000-100,000 ft.

● 30,000-80,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## MINNESOTA (Cont'd.)

- Pamida Discount Center, S. Hwy. 15 & Lynn St.** **Hutchinson** **●**  
 Telephone: Area Code 612-879-2378  
 30,700 ft. Branch Discount Dept. Store operated by **PAMIDA, INC.**, Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
**C. CLAYTON BURKSTRAND** (at Omaha)—President.
- Shopko Discount Dept. Store, #12 Plaza 15** **Hutchinson** **◆**  
 Telephone: Area Code 612-879-2356  
 25,000 ft. Branch Discount Dept. Store operated by **SHOPKO**, Green Bay, Wis.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Managers listed in Green Bay.  
**LARRY VICK**—Store Manager.
- Pamida Discount Center, Hwy. 71 & S. Sherwood Dr.** **International Falls** **◆**  
 Telephone: Area Code 218-283-9401  
 28,000 ft. Branch Discount Dept. Store operated by **PAMIDA, INC.**, Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
**C. CLAYTON BURKSTRAND** (at Omaha)—President.
- White Mart, 209 Valley Green Square** **LeSueur** **◆**  
 Telephone: Area Code 612-685-6451  
 10,000 ft. Branch Discount Dept. Store operated by **WHITE DRUG ENTERPRISE**, Jamestown, N. D.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Jamestown.  
**KENNETH HOFFMAN**—Store Manager.
- Pamida Discount Center, Hwy. 12 E.** **Litchfield** **◆**  
 Telephone: Area Code 612-693-2841  
 18,650 ft. Branch Discount Dept. Store operated by **PAMIDA, INC.**, Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
**C. CLAYTON BURKSTRAND** (at Omaha)—President.
- Pamida Discount Center, Hwy. 27 E.** **Little Falls** **◆**  
 Telephone: Area Code 612-632-9297  
 24,800 ft. Branch Discount Dept. Store operated by **PAMIDA, INC.**, Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
**LEE WEGNER** (at Omaha)—President.
- White Mart, Eastgate Mall** **Little Falls** **◆**  
 Telephone: Area Code 612-632-2388  
 30,000 ft. Branch Discount Dept. Store operated by **WHITE DRUG ENTERPRISES**, Jamestown, N. D.  
 Complete list of Company Operated Depts. and Leased Depts. with names of executives and Merchandise Buyers listed in Jamestown.  
**RAY LAW**—Store Manager.
- Pamida Discount Center, Main St. & Blue Mound** **Luverne** **◆**  
 Telephone: Area Code 507-283-9593  
 18,400 ft. Branch Discount Dept. Store operated by **PAMIDA, INC.**, Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
**LEE WEGNER** (at Omaha)—President.
- K mart, 1760 Madison Ave.** **Mankato** **▲**  
 Telephone: Area Code 507-345-7181  
 140,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 80,000-100,000 ft.

● 30,000-80,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## MINNESOTA (Cont'd.)

## Madsen's Valu Center, 46 Park Lane

Mankato

Key ★ Units 2

Telephone: Area Code 507-387-6644

60,000 ft. Self-Service Dept. Store &amp; Supermarket operated by RANDALL

STORES, INC., Mankato, Minn., with a branch store in New Ulm, Minn.

All Depts. Company Operated including Linens, Domestic, Housewares, Paint, Housewares, Hardware, Toys, Sporting Goods, Wallpaper, Auto Accessories, Drugs, Fabrics, Sewing Notions, Snack Bar, Supermarket, Appliances, TV, Radio, Tires, Battery Service, Luggage, Garden Center, Records, Stationery, Greeting Cards, Cameras & Tobacco Shop.

ROBERT C. DICK—President, General Manager, Director Store

Planning &amp; Construction, Buyer Store Fixtures &amp; Equipment.

DELBERT DUNLAP—Controller.

JAMES DAVIS—Store Manager.

DARRELL HARGREAVES—Director of General Merchandise.

## Shopko Discount Dept. Store, 1510 Madison Ave.

Mankato

56001

Telephone: Area Code 507-387-6511

60,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES,

Green Bay, Wisc.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.

MIKE KNIER—Store Manager.

## Zayre/Shoppers City, 1740 Van Dyke Ave.

Maplewood

55109

Telephone: Area Code 612-777-7471

130,000 ft. Branch Discount Dept. Store &amp; Division office of ZAYRE CORP., Framingham,

Mass., supervising the operation of (8) stores in Bloomington, Brooklyn Center,

Columbia Heights, Coon Rapids, Duluth, St. Louis Park, St. Paul &amp; West

St. Paul, Minn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

R. F. ZETTEL—President.

DONALD MORIS—Controller.

JAY WINSTON—Advertising Manager.

ALVAN NATHANSON—Store Manager.

HAROLD HANIFL—Merchandise Manager Softlines.

THOMAS WATSON—Merchandise Manager Hardlines.

EDWARD SHER—Buyer Toiletries, Cosmetics, Paper Products,

Stationery.

## LESSEES

Records, Phonographs, Musical Instruments, Sheet

Music, Books, TV, Radios &amp; Cameras—J. L. MARSH

Furniture, Floor Coverings, Appliances &amp; TV—FURNITURE

BARN INC.

## Alco Discount Store, 910 E. Main St.

Marshall

56258

Telephone: Area Code 507-537-1579

30,000 ft. Branch Discount Dept. Store operated by ALDO DISCOUNT STORES

DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.

B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

## Shopko Discount Dept. Store, W. College Dr. &amp; S. 2nd St.

Marshall

56258

Telephone: Area Code 507-532-3266

30,000 ft. Branch Discount Dept. Store operated by SHOPKO, Green Bay, Wisc.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Managers listed in Green Bay.

GARY RUSSELL—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1990

## DIRECTORY OF DISCOUNT CENTERS

## MINNESOTA (Cont'd.)

## Erickson Brothers, 4567 W. 80th St.

Minneapolis

Key ★ Units 2

Telephone: Area Code 612-830-8700

Headquarters office of Discount Dept. Store chain operating stores listed

as HOLIDAY VILLAGE DISCOUNT DEPT. STORES in Bloomington &amp; Fridley, Minn.

Also Operates (17) Junior Dept. Stores in Minnesota &amp; Wisconsin.

COMPANY OPERATED DEPTS.—Mens Wear, Linens & Domestic, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden, Jewelry, Records, Stationery, Greeting Cards, Cameras, Luggage, Supermarket, Snack Bar, TV & Radios.

LEASED DEPTS.—Ladies & Childrens Wear, Family Shoes, Auto Accessories.

DONOVAN A. ERICKSON—Managing Partner.

GERALD A. ERICKSON—Managing Partner.

RONALD A. ERICKSON—Managing Partner.

## LESSEES

Ladies &amp; Childrens Wear—LADY ROSE

Family Shoes—SPENCER

Auto Accessories—EMPIRE WAREHOUSE SUPPLY

## K mart, 10 W. Lake St.

Minneapolis

55408

Telephone: Area Code 612-827-3491

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Nash-Finch Co., 3381 Gorham Rd.

Minneapolis

55428

Telephone: Area Code 612-829-0371

Resident Buyer: Retailers Representatives, 1372 Broadway, N. Y. C. (softlines)

Merchants Buying Syndicate, 15 E. 26th St., N. Y. C. (hardgoods)

Headquarters office of wholesale grocer operating Discount Dept. Stores as

UNIMART, Kearney, Nebr. and FAMILY THRIFT CENTER, Williston, N. D. & Rapid City, S. D.

All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Housewares, Hardware, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Small Appliances, Stationery, Greeting Cards, Cameras, Auto Accessories, Tobacco Shop, Supermarket, Snack Bar, Gifts & Luggage.

THOMAS A. RILEY—Chairman of the Board &amp; Chief

Executive Officer.

HAROLD B. FINCH, JR.—President &amp; Chief Operating Officer.

ALAN W. CLARK—Vice President, Merchandising &amp; Sales Promotion.

RUSTY N. MAMMEL—Vice President, Planning &amp; Development.

ROBERT F. NASH—Treasurer.

CHUCK ENGH—Director of Corporate Retail Store Operations.

BILL CHARD—Director of Engineering &amp; Construction.

FRANK J. KITSON—Director of Personnel.

FRED M. COATES—Director of General Merchandise Store Operations.

AKSEL HANSEN—General Merchandise Manager Hard Goods.

## Target Stores, Inc., 777 Nicolet Mall

Minneapolis

★ 82

Telephone: Area Code 612-370-8073

COMPANY PROFILE (SIC 53 21):

SALES: \$898,671,000 (2/7/79—does not include Leased Depts.)

TOTAL SELLING SQ. FT.: 5,917,000

SALES PER SQ. FT.: \$129.92

OWNERSHIP: Dayton Hudson Corp.

EXCHANGE TRADED: NY

SYMBOL: DH

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office of Discount Dept. Store Chain, a Division of DAYTON.

HUDSON CORP., Minneapolis, Minn. with stores listed as follows:

COLORADO—Arvada, Aurora, Boulder, Colorado Springs, Denver, Fort Collins, Glendale, Thornton & Westland.

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1990

## MINNESOTA (Cont'd.)

Key Units

## Target (Continued)

ILLINOIS—Fairview Heights & Moline.  
 IOWA—Ames, Bettendorf, Cedar Rapids (2), Clinton, Des Moines (2),  
 Fort Dodge, Mason City, Ottumwa, Sioux City & West Des Moines.  
 MINNESOTA—Bloomington, Burnsville, Coon Rapids, Crystal, Duluth,  
 East St. Paul, Edina, Fridley, Minneapolis, North St. Paul, Roseville,  
 St. Louis Park & West St. Paul.  
 MISSOURI—Ballwin, Kirkwood & St. Louis (5).  
 NEBRASKA—Omaha (3).  
 NORTH DAKOTA—Bismarck, Fargo, Grand Forks & Minot.  
 OKLAHOMA—Midwest City, Norman, Oklahoma City (2) & Tulsa (2).  
 SOUTH DAKOTA—Sioux Falls.  
 TENNESSEE—Memphis.  
 TEXAS—Arlington, Carrollton, Dallas (4), Fort Worth (3), Houston (8),  
 Humble & Plano.  
 WISCONSIN—Greenfield, Milwaukee, Waukesha, Wauwatosa & West Allis.  
 Scheduled Opening: Memphis (2), Tenn. & Austin (2), Tex.  
 COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Shoes,  
 Auto Accessories, Home Furnishings, Garden Shop, Housewares, Hardware,  
 Gifts, Drugs, Health & Beauty Aids, Toys, Cameras, Appliances, Radios,  
 TV, Sporting Goods, Tobacco Shop, Candy, Records, Books, Jewelry,  
 Pet Supplies, Stationery, Nations, Paint, Linens, Domestic, Snack Bar,  
 Floor Coverings, Infants Clothing & Furniture, Watches, Clocks, Silver,  
 Trim-A-Tree, Tires, Batteries, Luggage, Liquor, Optical, Wigs &  
 Accessories, Flowers.  
 LEASED DEPTS.—Supermarket, Floral & Bakery.  
 BRUCE G. ALLBRIGHT—President.  
 KENNETH A. MACK—Chief Executive Officer.  
 L. EDWARD LEWIS—Senior Vice President, Personnel,  
 Loss Prevention.  
 O. C. ADAMS—Senior Vice President, Store Operations.  
 JACK FONTAINE—Senior Vice President, Real Estate,  
 Property Development.  
 CHARLES MILLER—Senior Vice President, Strategic Planning &  
 Sales Promotion.  
 REID JOHNSON—Senior Vice President, Financial Operations.  
 FRED KEYES—Vice President, Controller.  
 GERALD KANTER—Senior Vice President, General Merchandise  
 Manager Softlines.  
 TOM SMITH—Vice President, Region Manager I.  
 ART HICKS—Vice President, Region Manager II.  
 BILL GERTON—Vice President, Region Manager III.  
 DONALD NORMAN—Vice President, Information Systems.  
 SONJA LARSEN—Vice President, Advertising.  
 BILL NORTH—Director of Training.  
 RONALD W. MONTAGUE—Director Loss Prevention.  
 FRED SCHMID—Director of Store Operations.  
 STEVE CONTARDI—Director Profit Planning & Analysis.  
 PETER MURRAY—Marketing & Stores Control.  
 SAM CIBESI—Director Food Operations.  
 WILLIAM VIDMAR—Director Pharmacy.  
 DAVE GRAVELLE—Director of Distribution.  
 JOHN TULLY (at Minneapolis)—District Manager.  
 DON DUERR (at North St. Paul)—District Manager.  
 JEFF SELL (at Westland, Colo.)—District Manager.  
 ERIC BODEN (at Bridgeton, Mo.)—District Manager.  
 KARL MILLER (at Dallas)—District Manager.  
 LEIGHT STELMACH (at Houston)—District Manager.  
 DICK WILSON (at Des Moines)—District Manager.  
 CHUCK MEYER (at Oklahoma City)—District Manager.  
 ART BRANDEBERRY (at Moline)—District Manager.  
 (Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## MINNESOTA (Cont'd.)

Key Units

## Target (Continued)

## MERCHANDISE MANAGERS

NICK FERRARA—Divisional Merchandise Manager Softlines,  
 Juniors Tops & Bottoms, Misses & Womens Dresses.  
 ROBERT FLOUM—Vice President, Merchandise Manager  
 Softlines, Missy Sportswear.  
 LIL GRAHAM—Vice President, Merchandise Manager  
 Softlines & Accessories.  
 MARTIN SCHWARTZ—Vice President, Merchandise Manager  
 Softlines, Men's Division.  
 JOHN LITTLE—Senior Vice President, General Merchandise  
 Manager Hardlines.  
 PAUL SAUSER—Divisional Merchandise Manager Hardlines,  
 Blankets, Sheets, Draperies & Curtains.  
 DICK EVANS—Vice President, Merchandise Manager Hardlines,  
 Housewares, Hardware, Electric & Pels.  
 ALLEN STORCH—Vice President, Merchandise Manager Seasonal,  
 Toys, Garden, Sporting Goods.  
 JOHN GUILD—Divisional Merchandise Manager Seasonal & Toys.  
 GIL WACHSMAN—Divisional Merchandise Manager Hardlines,  
 Notions, Stationery, Cameras, Electronics & Calculators.  
 JOHN SULLIVAN—Divisional Merchandise Manager Auto, Tires,  
 Batteries, Paints & Accessories.

## BUYERS

JIM ADAMS—Misses & Womens Dresses.  
 JERRY SATTERFORD—Junior Dresses.  
 KEN MADDEN—Junior Sportswear & Dresses.  
 JOAN EBERSOLD—Maternity Wear & Coats.  
 SUE TOWNSEND—Sweaters, Shells, Blouses, Shirts & Knits.  
 LINDA PASCHKE—Shirts, Jackets, Swimwear & Coordinates.  
 LINDA OSLUND—Large Size Wear.  
 BRUCE TOMINELLO—Robes.  
 KATHY ZIRNBELT—Intimate Apparel.  
 BRENDA BOWEN—Foundations & Girls Hosiery.  
 LOUISE KLONER—Fashion Accessories.  
 BRUCE KLEIMAN—Infants Ready-to-Wear, Layette & Furniture.  
 SAM WILLIAMS—Girls Sportswear.  
 WAYNE SPIEGELBERG—Boyswear, Sportswear, Boys Furnishings.  
 WALT BIELKE—Boys Sportswear.  
 LARRY PACKARA—Boys Sportswear.  
 DICK ODETTE—Mens Shirts, Sweaters & Swimwear.  
 LARRY GREEN—Mens Furnishings & Work Clothes.  
 ALLAN SAMPSON—Mens Outerwear, Slacks, Coordinates,  
 Young Mens Slacks & Coordinates.  
 BEN KEISLER—Womens & Teens Shoes & Sandals.  
 LAYTON FEIBER—Mens & Childrens Shoes & Luggage.  
 TIM MILLER—Canvas, Rubber Footwear & Slippers.  
 DAN RYAN—Linens & Domestic.  
 NORM HAGEBOECK—Housewares.  
 DOUG PETERSON—Home Decorations, Gifts & Glassware.  
 ROGER STEVENS—Curtains, Draperies & Rugs.  
 TIM SCHNEIDER—Paint.  
 SUE SHERRARD—Crafts.  
 JERRY CRAIG—Girls Toys.  
 DAN HEAD—Boys Toys.  
 MIKE FINN—Sporting Goods.  
 LES HEINEN—Sporting Goods.  
 JOHN GUNDERSON—Lawn & Garden.  
 MIKE STEIDLE—Cosmetics.  
 JOHN MINICI—Notions.  
 DAN FEVER—Pharmaceuticals.  
 RON STOTTS—Health & Beauty Aids.  
 ROGER EBELING—Jewelry & Clocks.  
 (Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MINNESOTA (Cont'd.)

Key Units

## Target (Continued)

GARY ECKES—Records & Books.  
TOM CLARK—Small Appliances.  
JANNAN CARLSON—Trim-A-Tree.  
TERRY KANE—Stationery, Books & Magazines.  
MARCIA KLINE—Cameras & Calculators.  
LOU SIBIK—Electronics & Communications.  
DAVE CARLS—Candy & Tobacco.  
DICK HAMMOND—Opticals.

## LESSEES

Bakery—McGLYNN'S BAKERIES  
Floral—EUROPEAN FLOWER MARKETS  
Supermarket—APPLEBAUM'S  
WEINGARTEN  
SCOT LAD

## Target Store, 2500 E. Lake St.

Minneapolis ▲

Telephone: Area Code 612—721-5701

55406

100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION  
of DAYTON-HUDSON CORP., Minneapolis, Minn.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed at headquarters.

O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.

## K mart, 17501 Hwy. #7

Minnetonka ▲

Telephone: Area Code 612—935-0101

55343

115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Pamida Discount Center, 1209 Black Oak Ave.

Montevideo ♦

Telephone: Area Code 612—289-5503

56265

17,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.

C. CLAYTON BURKSTRAND (at Omaha)—President.

## Alco Discount Store, Holiday Mall

Moorhead •

Telephone: Area Code 218—236-0015

56560

40,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
DIVISION of DUCEWALL-ALCO STORES, INC., Abilene, Kans.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Abilene.

B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

## K mart, 3000 Hwy. 10 E.

Moorhead ■

Telephone: Area Code 218—236-5112

56560

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Pamida Discount Center, Hwys. 28 &amp; 59

Morris ♦

Telephone: Area Code 612—589-2264

56267

25,600 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.

C. CLAYTON BURKSTRAND (at Omaha)—President.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## MINNESOTA (Cont'd.)

Key Units

## K mart, 4300 Xylon Ave. North

New Hope ▲

Telephone: Area Code 612—535-4830

55428

115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 2015 S. Broadway

New Ulm •

Telephone: Area Code 507—359-2084

56073

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Madsen's Valu Center, 315 N. Broadway

New Ulm ■

Telephone: Area Code 507—354-3195

56073

60,000 ft. Branch Self-Service Dept. Store operated by MADSEN'S VALU  
CENTER, Mankato, Minn.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Mankato.

BUD BRAUN—Store Manager.  
DICK GINN—Store Manager.

## Pamida Discount Center, 1605 Broadway

New Ulm ♦

Telephone: Area Code 507—354-4427

56073

24,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.

C. CLAYTON BURKSTRAND (at Omaha)—President.

## Target Store, 2199 E. Hwy. 36

North St. Paul ▲

Telephone: Area Code 612—770-1351

55109

136,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION  
of DAYTON-HUDSON CORP., Minneapolis, Minn.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Minneapolis.

O. C. ADAMS (at Minneapolis)—Senior Vice President,  
Store Operations.

## K mart, 7191 - 10th St.

Oakdale ■

Telephone: Area Code 612—739-3550

55119

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Pamida Discount Center, 1620 S. Cedar

Owatonna •

Telephone: Area Code 507—451-0100

35060

31,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.

C. CLAYTON BURKSTRAND (at Omaha)—President.

## Pamida Discount Center, Hwy. 34 E.

Park Rapids ♦

Telephone: Area Code 218—732-9715

56470

24,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.

C. CLAYTON BURKSTRAND (at Omaha)—President.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MINNESOTA (Cont'd.)

- Pamida Discount Center, 3rd Ave. N.W. & 2nd St.** Pipestone ♦  
 Telephone: Area Code 507-825-5442 56164  
 20,388 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, 3239 S. Service Dr.** Red Wing •  
 Telephone: Area Code 612-388-7148 55066  
 30,100 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, N. Hwy. 71** Redwood Falls ♦  
 Telephone: Area Code 507-837-3525 56283  
 16,200 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 6501 Lyndale Ave. S.** Richfield ■  
 Telephone: Area Code 612-861-7251 55423  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 201 9th St. SE** Rochester ▲  
 Telephone: Area Code 507-288-8567 55901  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 1515 W. County Rd. B.** Roseville ■  
 Telephone: Area Code 612-631-0330 55112  
 32,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis, Minn.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Shopko Discount Dept. Store, 27th Ave. & Division St.** St. Cloud •  
 Telephone: Area Code 612-253-5150 56301  
 60,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES, Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
 DAVE HAUGEN—Store Manager.
- Tempo Store, 1001 St. Germain St.** St. Cloud •  
 Telephone: Area Code 612-251-5000 56301  
 49,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif., division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Burbank.  
 J. COOKE—Store Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    • 30,000-60,000 ft.    ♦ under 30,000 ft.

## DIRECTORY OF DISCOUNT CENTERS

## MINNESOTA (Cont'd.)

- Zayre/Shoppers City, 3330 W. Division St.** St. Cloud ▲  
 Telephone: Area Code 612-253-6720 56301  
 112,000 ft. Branch Discount Dept. Store operated by SHOPPERS CITY, Maplewood, Minn., a Division of ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 CLINT BRAUN—Store Manager.  
 DOUGLAS LOEBNER & PETER RUTH—Assistant Managers.
- Pamida Discount Center, First Ave. S.** St. James ♦  
 Telephone: Area Code 507-375-3188 56081  
 16,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Target Store, 8900 Hwy 7** St. Louis Park ▲  
 Telephone: Area Code 612-935-6941 55428  
 130,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Zayre/Shoppers City, 3700 Hwy. 100 S.** St. Louis Park ▲  
 Telephone: Area Code 612-929-0444 55416  
 150,000 ft. Branch Discount Dept. Store operated by SHOPPERS CITY, Maplewood, Minn., a Division of ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives listed in Maplewood & Merchandise Buyers listed in Framingham.  
 SAM STRAUSS—Store Manager.  
 RICK BURNS & HENRY KARNER—Assistant Store Managers.
- K mart, 245 E. Maryland Ave.** St. Paul ▲  
 Telephone: Area Code 612-488-0555 55117  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1645 Kasota Ave.** St. Paul ▲  
 Telephone: Area Code 612-645-9444 55108  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre/Shoppers City, 1740 Van Dyke Ave.** St. Paul ▲  
 Telephone: Area Code 612-777-7471 55109  
 100,000 ft. Branch Discount Dept. Store operated by SHOPPERS CITY, Maplewood, Minn., a Division of ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 ALVAN NATHANSON—Store Manager.  
 DOUGLAS ASKERN—Assistant Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    • 30,000-60,000 ft.    ♦ under 30,000 ft.



## MINNESOTA (Cont'd.)

- K mart, 5909 Omaha Ave. N.** Stillwater •  
Telephone: Area Code 612-439-0866 55082  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1547 Hwy. 59 S.** Thief River Falls •  
Telephone: Area Code 218-681-1361 56701  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, S. Hwy. 59** Thief River Falls ♦  
Telephone: Area Code 218-681-4741 56701  
21,100 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, Hwy. 53 & 13th St. S.** Virginia •  
Telephone: Area Code 218-741-1786 55792  
30,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Red Owl Family Center, 12th Ave. S.** Virginia •  
Telephone: Area Code 218-741-0050 55792  
35,000 ft. Branch Discount Dept. Store operated by RED OWL STORES, INC.,  
a supermarket chain, Hopkins, Minn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Hopkins.  
FRANK WORRELL—Store Manager.
- Pamida Discount Center, N. Hwy. 71** Wadena •  
Telephone: Area Code 218-631-3320 56482  
30,200 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, Hwy. 13 N.** Waseca ♦  
Telephone: Area Code 507-835-5850 56093  
15,412 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 1640 S. Robert St.** West St. Paul ■  
Telephone: Area Code 612-451-3000 55118  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 1776 S. Roberts St.** West St. Paul ▲  
Telephone: Area Code 612-455-8671 55118  
146,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION  
of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- ★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ♦ 30,000-60,000 ft under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## MINNESOTA (Cont'd.)

- Zayre/Shoppers City, 2021 S. Roberts St.** West St. Paul ▲  
Telephone: Area Code 612-455-1201 55118  
128,632 ft. Branch Discount Dept. Store operated by SHOPPERS CITY,  
Maplewood, Minn., a Division of ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives listed in Maplewood & Merchandise Buyers listed in Framingham.  
DON STRUMPLER—Store Manager.  
MARY WELSH & ROBERT TODD—Assistant Managers.
- K mart, 3201 White Bear Ave.** White Bear Lake ▲  
Telephone: Area Code 612-770-2911 55110  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1605 S. 1st St.** Willmar ■  
Telephone: Area Code 612-235-9501 56201  
90,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, 1500 E. Hwy. 12** Willmar ♦  
Telephone: Area Code 612-235-6220 56201  
26,490 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, 189 - 10th St.** Windom ♦  
Telephone: Area Code 507-831-5470 56101  
15,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, West Gate Shopping Center** Winona ♦  
Telephone: Area Code 507-452-3677 55987  
27,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Tempo Store, Miracle Mall Shopping Center** Winona •  
Telephone: Area Code 507-454-3135 55987  
30,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES,  
Burbank, Calif., division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
All Depts. Company Operated except Shoes. Executives and  
Merchandise Buyers listed in St. Louis Park.  
G. OLSON—Store Manager.
- ★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ♦ 30,000-60,000 ft under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MINNESOTA (Cont'd)

- Alco Discount Store, 1438 Humiston Ave.** **Worthington** **Key Units**  
 Telephone: Area Code 507-372-7741 **56187**  
 40,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
 DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Abilene.  
 B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- K mart, 1635 Oxford St.** **Worthington**  
 Telephone: Area Code 507-372-3928 **56187**  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## MISSISSIPPI

This is the listing of the discount stores and company offices in Mississippi arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

- ADAMS COUNTY**  
 Howard's, Natchez  
 Woolco Dept. Store, Natchez
- ALCORN COUNTY**  
 Big E Super Save, Corinth  
 Gibson's Discount Center, Corinth  
 Magic Mart, Corinth  
 Wal-Mart, Corinth
- ATTALA COUNTY**  
 Gibson's, Kosciusko  
 Wal-Mart, Kosciusko
- BOLIVAR COUNTY**  
 Gibson's Discount Center, Cleveland  
 K mart, Cleveland  
 Magic Mart, Cleveland
- CHICKASAW COUNTY**  
 Gibson's, Houston
- CLAY COUNTY**  
 Gibson's Discount Center, West Point  
 Wal-Mart, West Point
- COAHOMA COUNTY**  
 Big E Super Save, Clarksdale  
 Magic Mart, Clarksdale
- DE SOTO COUNTY**  
 K mart, Southaven
- FORREST COUNTY**  
 Gibson's Discount Center, Hattiesburg  
 Howard's, Hattiesburg  
 Howard's, Petal  
 K mart, Hattiesburg  
 Woolco, Hattiesburg
- GRENADA COUNTY**  
 Gibson's, Grenada  
 Magic Mart, Grenada  
 T. G. & Y., Grenada
- HANCOCK COUNTY**  
 Howard's, Waveland
- HARRISON COUNTY**  
 Gaylord's Discount Dept. Store, Gulfport  
 K mart, Biloxi  
 K mart, Gulfport  
 Magic Mart, Long Beach  
 Magic Mart, North Biloxi
- HINDS COUNTY**  
 Howard's, Clinton  
 Howard's, Jackson  
 K mart, Jackson  
 Woolco, Jackson  
 Zoyre, Jackson
- ITAWAMBA COUNTY**  
 Wal-Mart, Fulton
- JACKSON COUNTY**  
 Howard's, Ocean Springs  
 K mart, Ocean Springs  
 K mart, Pascagoula  
 Magic Mart, Gautier  
 T. G. & Y., Gautier  
 Woolco, Pascagoula
- JONES COUNTY**  
 Gibson's Discount Center, Laurel  
 T. G. & Y., Laurel
- LAFAYETTE COUNTY**  
 Big E Super Save, Oxford  
 T. G. & Y., Oxford  
 Walley's Discount Center, Oxford
- LAUDERDALE COUNTY**  
 Gaylord's, Meridian  
 Gibson's, Meridian  
 Howard's, Meridian  
 T. G. & Y., Meridian
- LEAKE COUNTY**  
 Wal-Mart, Carthage
- LEE COUNTY**  
 Gibson's Discount Center, Tupelo  
 Howard's, Tupelo  
 Woolco, Tupelo
- LEFLORE COUNTY**  
 Big E, Greenwood  
 Gibson's Discount Center, Greenwood  
 Howard's, Greenwood
- LINCOLN COUNTY**  
 Gibson's, Brookhaven  
 T. G. & Y., Brookhaven
- LOWNDES COUNTY**  
 Gibson's Discount Center, Columbus  
 K mart, Columbus  
 Woolco Dept. Store, Columbus
- MADISON COUNTY**  
 Howard's, Canton  
 Magic Mart, Canton
- MARION COUNTY**  
 Gibson's, Columbia
- MONTGOMERY COUNTY**  
 Wal-Mart, Winona
- MONROE COUNTY**  
 Gibson's, Aberdeen  
 Wal-Mart, Aberdeen  
 Wal-Mart, Amory

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## MISSISSIPPI (Cont'd.)

NESHOMA COUNTY  
Wal-Mart, Philadelphia

OKTIBBEHA COUNTY  
Gibson's, Starkville  
Wal-Mart, Starkville

PANOLA COUNTY  
Magic Mart, Batesville

PEARL RIVER COUNTY  
Gibson's Discount Center, Picayune  
Murphy's Mart, Picayune  
T. G. & Y., Picayune

PIKE COUNTY  
Howard's, McComb  
Magic Mart, McComb  
T. G. & Y., McComb

PONTOTOC COUNTY  
Wal-Mart, Pontotoc

PRENTISS COUNTY  
Wal-Mart, Booneville

SCOTT COUNTY  
Gibson's Discount Center, Forest

SIMPSON COUNTY  
T. G. & Y., Magee

SUNFLOWER COUNTY  
Magic Mart, Indianola

TATE COUNTY  
Wal-Mart, Senatobia

TIPPAH COUNTY  
Wal-Mart, Ripley

TISHOMINGO COUNTY  
Wal-Mart, Iuka

UNION COUNTY  
Gibson's, New Albany  
Wal-Mart, New Albany

WARREN COUNTY  
Howard's, Vicksburg  
T. G. & Y., Vicksburg

WASHINGTON COUNTY  
K mart, Greenville  
Stain Mart, Greenville  
Wal-Mart, Greenville

YAZOO COUNTY  
Gibson's Discount Center, Yazoo City  
K mart, Yazoo City

WINSTON COUNTY  
Wal-Mart, Louisville

Wal-Mart, Aberdeen Plaza & Hwy. 45 N. **Aberdeen** ●  
Telephone: Area Code 601—389-9331 39730  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Wal-Mart, Hwy. 278 E. **Amory** ●  
Telephone: Area Code 601—256-9306 39821  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Magic Mart, 110 Shoppers Square **Batesville** ◆  
Telephone: Area Code 601—563-4717 39808  
18,000 ft. Branch Discount Dept. Store operated by MAGIC MART DEPT. STORES,  
Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.

K mart, 951 Hwy. 67 **Biloxi** ■  
Telephone: Area Code 601—432-7066 39532  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MISSISSIPPI (Cont'd.)

T. G. & Y. Family Center, 4050 Pass Rd. **Biloxi** ●  
Telephone: Area Code 801—388-8011 39531  
49,767 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Oklahoma City.  
B. C. MILLER—Store Manager.

Wal-Mart, Hwy. 4 E. **Booneville** ●  
Telephone: Area Code 601—728-3124 39829  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Gibson's Discount Center. **Brookhaven** ●  
Brookway Plaza Shopping Center  
Telephone: Area Code 601—833-8118 39601  
30,000 ft. Branch Discount Dept. Store operated by GIBSON DISCOUNT CENTER,  
Laurel, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.  
All Depts. Company Operated except Drugs, Executives and Merchandise  
Buyers listed in Seagrville.  
FRANK MARTIN (at Laurel)—Owner.  
JAMES McGEE—Store Manager.

T. G. & Y. Family Center, 830 Brookway Blvd. **Brookhaven** ●  
Telephone: Area Code 601—833-0796 39601  
40,066 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Oklahoma City.  
M. H. WILKERSON—Store Manager.

Howard's Discount Center, Liberty St. & Yandel Ave. **Canton** ●  
Telephone: Unavailable at press time 39048  
40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and  
Merchandise Buyers listed in Monroe.  
RAY HOLLEY (at Monroe)—Vice President, Operations.

Magic Mart **Canton** ◆  
Telephone: Area Code 601—859-5364 39048  
18,000 ft. Branch Discount Dept. Store operated by MAGIC MART DEPT. STORES,  
Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.

Wal-Mart, Hwy. 116 **Carthage** ●  
Telephone: Area Code 601—267-8374 39051  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MISSISSIPPI (Cont'd.)

- Big K Dept. Store, Hwy. 61** Clarksdale •  
 Telephone: Area Code 601—827-4137 38614  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
 GARY BATEY—Store Manager.  
 LESSEE  
 Shoes—FASHION THIMBLE
- Magic Mart, 535 E. 2nd St.** Clarksdale ♦  
 Telephone: Area Code 601—827-2563 38614  
 18,000 ft. Branch Discount Dept. Store operated by MAGIC MART DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Gibson's Discount Center,**  
**Western Plaza Shopping Center** Cleveland ♦  
 Telephone: Area Code 601—843-3663 38732  
 40,000 ft. Branch Discount Dept. Store operated by WEST & CO. of LA., INC., Minden, La. franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 C. O. WEST (at Minden)—President.  
 BOB WELLS—Store Manager.
- K mart, Hwy. 8 E.** Cleveland •  
 Telephone: Area Code 601—843-6196 38732  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Magic Mart, 417 South St.** Cleveland •  
 Telephone: Area Code 601—846-7541 38732  
 35,000 ft. Branch Discount Dept. Store operated by MAGIC MART DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Howard's Discount Center, 815 Northside Drive** Clinton •  
 Telephone: Area Code 601—824-6713 39058  
 34,800 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executives and Merchandise Buyers listed in Monroe.  
 ROBERT BARNETT—Store Manager.
- Gibson's Discount Center, Hwy. 13 North** Columbia ♦  
 Telephone: Area Code 601—736-9551 39429  
 17,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Hattiesburg, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JOHN D. THOMAS (at Hattiesburg)—Owner.  
 JAMES CARNEY—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSISSIPPI (Cont'd.)

- Gibson's Discount Center, Hwy 82 East** Columbus •  
 Telephone: Area Code 801—328-8137 39701  
 30,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Laurel, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 FRANK C. MARTIN (at Laurel)—President.  
 HAROLD LOYD—Store Manager.  
 LESSEE  
 Drugs—RIEGER/MEDI-SAVE
- K mart, 1484 Old Aberdeen Rd.** Columbus ▲  
 Telephone: Area Code 601—328-1231 39701  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Gateway Shopping Center** Columbus ■  
 Telephone: Area Code 601—328-0812 39704  
 70,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Big K Dept. Store,**  
**Corinth Plaza Shopping Center, Hwy. 72 & Davis St.** Corinth •  
 Telephone: Area Code 601—266-8081 38934  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
 ONNIE B. THOMAS—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Gibson's Discount Center, Hwy. 72 E.** Corinth •  
 Telephone: Area Code 601—267-2465 38934  
 40,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, Laurel, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 FRANK C. MARTIN (at Laurel)—President.  
 ROGER CALVERT—Store Manager.  
 LESSEE  
 Drugs—RIEGER/MEDI-SAVE
- Magic Mart, North Village Shopping Center** Corinth •  
 Telephone: Area Code 601—266-9239 38934  
 25,000 ft. Branch Discount Dept. Store operated by MAGIC MART DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, 1020 Cass St.** Corinth •  
 Telephone: Area Code 801—267-3148 38934  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MISSISSIPPI (Cont'd.)

Key Units

**Gibson's Discount Center, Hwy. 80 East** Forest ♦  
 Telephone: Area Code 801-489-4300  
 18,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER.  
 Hattiesburg, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JOHN D. THOMAS (at Hattiesburg)—Owner.  
 WOODROW RUSHING—Store Manager.

**T. G. & Y. Family Center, 832 Woodland Dr. & North Hwy.** Forest •  
 Telephone: Area Code 601-469-1400  
 39,947 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 L. F. ISHEE—Store Manager.

**Wal-Mart, Hwy. 25 S.** Fulton •  
 Telephone: Area Code 601-862-2143  
 41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

**†Magic Mart** Gautier •  
 Projected Opening of Branch Discount Dept. Store to be operated by  
 MAGIC MART DEPT. STORES, Little Rock, Ark.

**T. G. & Y. Family Center, 2321 Hwy. 90** Gautier •  
 Telephone: Area Code 601-497-1803  
 40,875 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 J. W. TRUITT—Store Manager.

**K mart, 3001 Hwy. 82 East** Greenville ■  
 Telephone: Area Code 801-332-3104  
 94,000 ft. Branch Discount Dept. Store operated by K MART DIVISION of  
 S. S. KRESGE CO., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Stein Mart, 219 Washington Ave.** Greenville ★ 3  
 Telephone: Area Code 601-335-1186  
 80,000 ft. Discount Dept. Store operating Branch Stores listed in Memphis &  
 Nashville, Tenn.  
 COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Piece  
 Goods, Domestic Linens, Floor Coverings, Housewares, Paint, Hardware,  
 Toys, Sporting Goods, Auto Accessories, Luggage, Stationery, Greeting  
 Cards, Drugs.  
 LEASED DEPTS.—Records, Cameras, Jewelry, Snack Bar & Shoes.  
 (Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSISSIPPI (Cont'd.)

Key Units

## Stein Mart (Continued)

JAKE STEIN—President, Real Estate Manager & Buyer Hosiery,  
 Piece Goods, Domestic Linens, Floor Coverings, Housewares, Paint,  
 Hardware, Toys, Sporting Goods, Auto Accessories, Luggage,  
 Stationery, Greeting Cards & Drugs.  
 JAY STEIN—Buyer Ladies Ready-to-Wear & Accessories, Infants  
 & Childrens Wear, Mens & Boys Clothing.  
 MRS. ROSE WHITTINGTON—Buyer Ladies Accessories, Infants  
 & Childrens Wear.

LESSEES  
 Shoes—CHARLES CONERLY  
 Records—SEIBERTS  
 Cameras, Jewelry—SELMOSE JEWELRY  
 Snack Bar—FAIR SNACK, INC.

**Wal-Mart, Main St. Mall, Hwys. 1 & 82** Greenville ■  
 Telephone: Area Code 601-378-3865  
 88,576 ft. Branch Dept. Store operated by WAL-MART, INC.,  
 Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

**Big K Dept. Store, U.S. Hwy. 82** Greenwood •  
 Telephone: Area Code 601-435-1846  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 ALTON W. SANDLIN, JR.—Store Manager.  
 LESSEE  
 Shoes—FASHION THIMBLE

**Gibson's Discount Center, Highland Park Shopping Center** Greenwood •  
 Telephone: Area Code 801-453-3188  
 48,000 ft. Branch Discount Dept. Store operated by WEST & CO. of LA., INC.,  
 Minden, La., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 C. O. WEST (at Minden)—President.  
 BILL PAGE—Store Manager.

**Howard's Discount Center, Hwy. 7** Greenwood •  
 Telephone: Area Code 801-455-1461  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 HENRY DRAINVILLE—Store Manager.

**Gibson's Discount Center, 8th & Govan (Box 817)** Grenada •  
 Telephone: Area Code 601-226-4529  
 38,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 Malvern, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 MARVIN KIRCHOFF (at Malvern)—President.  
 EDDIE HODGES—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MISSISSIPPI (Cont'd.)

- Magic Mart, Hwy. 8** Grenada •  
 Telephone: Area Code 601—228-7263  
 40,000 ft. Branch Discount Dept. Store operated by MAGIC MART DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- T. G. & Y. Family Center, 1911 S. Commerce** Grenada •  
 Telephone: Area Code 601—228-3044  
 40,000 ft. Branch Discount Center operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 R. H. ROBBINS—Store Manager.
- Gaylord's Discount Dept. Store, 416 Pass Rd.** Gulfport •  
 Telephone: Area Code 601—864-7113  
 36,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.  
 LESSEES (at this store)  
 Housewares, Hardwares, Garden—HOUSEWARES CORP.  
 Toys—SOUTHWEST TOYS
- K mart, Hardy Court Shopping Center** Gulfport ■  
 Telephone: Area Code 601—895-3027  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Centers, 300 Klondike** Hattiesburg ★ 8  
 Telephone: Area Code 601—545-2500  
 Headquarters Office for chain of Discount Dept. Stores, franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex., with stores listed as GIBSON'S DISCOUNT CENTERS in Selma, Ala.; Slidell, La.; Columbia, Forest, Hattiesburg, Picayune, Starkville & Tupelo, Miss.  
 All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 Estimated Sales: \$16,700,000  
 JOHN D. THOMAS—Owner & General Manager.  
 RICHARD WOOLEY—Buyer Ladies, Mens & Childrens Wear.  
 Family Shoes, Linens, Domestic, Sewing Notions.  
 CASMON SMITH—Buyer Housewares, Hardware, Toys.  
 Garden Center & Auto Accessories.  
 GEORGE ROBERTS—Buyer Paint, Luggage & Candy.  
 SCOTT BURGESS—Buyer Sporting Goods, Drugs, Appliances.  
 TV, Radios, School Supplies, Christmas Decorations.  
 ARCHIE HELTON—Buyer Jewelry, Records, Stationery.  
 Greeting Cards, Cameras.
- Gibson's Discount Center, 1600 W. Pine St.** Hattiesburg •  
 Telephone: Area Code 601—583-9611  
 49,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, Hattiesburg, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 J. D. THOMAS (at Hattiesburg)—Owner.  
 ALLAN MILLER—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSISSIPPI (Cont'd.)

- Howard's Discount Center, US Hwy. 49 By-Pass** Hattiesburg •  
 Telephone: Area Code 601—344-8880  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 VIRGIL FERGUSON—Store Manager.
- K mart, 1000 Broadway Dr.** Hattiesburg ■  
 Telephone: Area Code 601—345-8773  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store Broad Acres Shopping Center** Hattiesburg ■  
 Telephone: Area Code 584-7511  
 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 318 Madison Ave.** Houston ◆ 1  
 Telephone: Area Code 801—456-4224  
 12,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 DWIGHT E. GRIFFIN—Owner.  
 MAX KIMBROUGH, JR.—Store Manager.
- Magic Mart, Hwy. 82** Indianola •  
 Telephone: Area Code 601—887-3371  
 30,000 ft. Branch Discount Dept. Store operated by MAGIC MART DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, Hwy. 25 S.** Iuka •  
 Telephone: Area Code 601—423-3054  
 47,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Howard's Discount Center, 1415 Ellis Ave.** Jackson •  
 Telephone: Area Code 601—948-5791  
 54,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 C. D. COBB—Store Manager.
- Howard's Discount Center, McLaurin Mart** Jackson •  
 Telephone: Area Code 601—939-6904  
 65,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 DICK PORCH—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MISSISSIPPI (Cont'd.)

**Howard's Discount Center, 4950 Interstate 55 N.** Jackson ■  
 Telephone: Area Code 601—366-2691  
 43,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 FRANK VOGT—Store Manager.

**K mart, 5465 Interstate 55 N.** Jackson ■  
 Telephone: Area Code 601—958-6910  
 98,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**K mart, 3750 Highway 80 West** Jackson ■  
 Telephone: Area Code 601—922-8231  
 98,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Woolco Dept. Store, 261 Jackson Mall** Jackson ▲  
 Telephone: Area Code 601—982-3011  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

**Woolco Dept. Store, Ellis Isle Shopping Center** Jackson ▲  
 Telephone: Area Code 601—373-2311  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

**Zayre, 2460 Terry Rd.** Jackson ■  
 Telephone: Area Code 601—373-1551  
 75,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 E. J. CRAWFORD—Store Manager.

**Gibson's Discount Center, Parkway Plaza Shopping Center** Kosciusko ◆  
 Telephone: Area Code 601—289-8271  
 28,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Laurel, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs. Executives and Merchandise Buyers listed in Seagoville.  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 FRANK C. MARTIN (at Laurel)—Owner.  
 BOB MOORE—Store Manager.

**Wal-Mart, State Hwy. 12** Kosciusko ●  
 Telephone: Area Code 601—289-3422  
 41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MISSISSIPPI (Cont'd.)

**Gibson's Discount Center, Gardiner Center** Laurel ★ 10  
 Telephone: Area Code 601—428-1585  
 45,000 ft. Discount Dept. Store operating Branch Stores listed in Sylacauga, Ala.; Covington, La.; Brookhaven, Carthage (Not Listed), Columbus, Corinth, Kosciusko, New Albany, West Point & Yacon City, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs. Executives and Merchandise Buyers listed in Seagoville.  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

FRANK C. MARTIN—Owner.  
 CHUCK WALTERS—Store Manager.  
 CHARLES ROE—Store Planning & Development.  
 NANCY MARTIN—Display Manager.  
 LANNY JOHNSON—Store Manager.  
 LINDA FLEMING—Fixtures & Equipment Buyer.  
 RICK SHADIX—Buyer Mens Wear, Family Shoes, Linens & Domestic, Luggage, Fabrics & Sewing Notions.  
 LINDA HUTTO—Buyer Furniture, Housewares, Appliances, TV & Radios.  
 HOLLIS NASH—Buyer Sporting Goods.  
 MIKE BUSCHLEN—Buyer Toys, Jewelry & Records, Stationery, Greeting Cards, Cameras.

LESSEE  
 Drugs—REIGER PHARMACIES

**T. G. & Y. Family Center, 1912 Hwy. 15 N.** Laurel ●  
 Telephone: Area Code 601—425-2541  
 50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 T. C. WILLIAMS—Store Manager.

**†Magic Mart** Long Beach ●  
 Projected Opening of Branch Discount Dept. Store to be operated by MAGIC MART DEPT. STORES, Little Rock, Ark.

**Wal-Mart, Hwy. 15 N.** Louisville ◆  
 Telephone: Area Code 601—773-7823  
 29,700 ft. Branch Discount Dept. Store operated by WAL-MART, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

**T. G. & Y. Family Center, New Hwy. 49 W.** Magee ●  
 Telephone: Area Code 601—849-3531  
 40,344 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 G. W. JEFFCOAT—Store Manager.

**Howard's Discount Center, Hwy. 98 East** McComb ●  
 Telephone: Area Code 601—684-9913  
 32,800 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 ROBERT TADLOCK—Store Manager.

**†Magic Mart** McComb ●  
 Projected Opening of Branch Discount Dept. Store to be operated by MAGIC MART DEPT. STORES, Little Rock, Ark.  
 ★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MISSISSIPPI (Cont'd.)

- T. G. & Y. Family Center, 308 - 25th St.** **McComb** •  
 Telephone: Area Code 801-684-5611  
 49,452 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 C. R. BATES—Store Manager.
- Gaylord's Discount Dept. Store, Bonita Exchange** **Meridian** ■  
 Telephone: Area Code 801-482-0125  
 70,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP.,  
 Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- Gibson's Discount Center, 221 Hwy. 39 N. (Box 5222)** **Meridian** • 1  
 Telephone: Area Code 801-482-8551  
 30,000 ft. Branch Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives & Merchandise Lines  
 for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 H. E. SMITH—Owner.
- Howard's Discount Center, Tom Bailey Dr.** **Meridian** •  
 Telephone: Area Code 801-693-3938  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 WENDELL JOHNS—Store Manager.
- Howards Discount Center, 5022** **Meridian** •  
 Telephone: Unavailable at press time  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 RAY HOLLEY (at Monroe)—Vice President, Operations.
- T. G. & Y. Family Center, 5112 8th St.** **Meridian** •  
 Telephone: Area Code 801-483-4331  
 51,988 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 T. F. ARMSTRONG—Store Manager.
- Howard's Discount Center, 264 John P. Jenkins Dr.** **Natchez** ◆  
 Telephone: Area Code 801-442-9191  
 26,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy & Drugs. Executives  
 and Merchandise Buyers listed in Monroe.  
 BRUCE REDDING—Store Manager.  
 LESSEE  
 Drugs—RIEGER/MEDI-SAVE

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MISSISSIPPI (Cont'd.)

- Woolco Dept. Store, Magnolia Mall** **Natchez** ■  
 Telephone: Area Code 801-442-4856  
 70,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, Hwy. 78 E.** **New Albany** •  
 Telephone: Area Code 801-534-4309  
 24,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS,  
 Laurel, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs. Executives and Merchandise  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 FRANK C. MARTIN (at Laurel)—President.  
 BILLY CRAWFORD—Store Manager.
- Wal-Mart, Coulter Dr. & U.S. Hwy. 78 W.** **New Albany** •  
 Telephone: Area Code 801-534-8156  
 41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMARER (at Bentonville)—President.
- †Magic Mart** **North Biloxi** •  
 Projected Opening of Branch Discount Dept. Store to be operated by  
 MAGIC MART DEPT. STORES, Little Rock, Ark.
- Howard's Discount Center, Hamley Rd. & U.S. Hwy. 90 Ocean Springs** •  
 Telephone: Area Code 801-875-1281  
 40,500 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise  
 Buyers listed in Monroe.  
 SAM BAKER—Store Manager.
- K mart, 2400 Bienville Dr.** **Ocean Springs** •  
 Telephone: Area Code 801-875-1137  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store, Hwy. 6** **Oxford** •  
 Telephone: Area Code 801-234-9131  
 40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 NERVE P. McFARLIN, III—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- T. G. & Y. Family Center, 1905 University Ave. E.** **Oxford** •  
 Telephone: Area Code 801-236-1161  
 39,933 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 A. L. TUTOR—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## MISSISSIPPI (Cont'd.)

- Waller's Discount Center, 1400 University Ave.** **Oxford** ♦  
Telephone: Area Code 601—234-8315  
10,000 ft. Discount Dept. Store.  
All Depts. Company Operated except Drugs including Hardware, Paint, Sporting Goods, TBA Center, Jewelry, Appliances, Radios, Cameras, Auto Accessories, Tires & Battery Service.  
ROBERT WHITTEN—General Manager.  
LESSEE  
Drugs—S. W. WALLER, JR.
- K mart, 3515 Denny Ave.** **Pascagoula** ■  
Telephone: Area Code 601—762-8815  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Denny Ave.** **Pascagoula** ▲  
Telephone: Area Code 601—789-9751  
115,000 ft. Branch Discount Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Howard's Discount Center, N. Main St. & W. 1st Ave.** **Petal** ●  
Telephone: Unavailable at press time  
40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
RAY HOLLEY (at Monroe)—Vice President, Operations.
- Wal-Mart, Rte. 1** **Philadelphia** ●  
Telephone: Area Code 601—365-7281  
30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, Hwy 11 North** **Picayune** ♦  
Telephone: Area Code 601—798-2431  
29,000 ft. Branch Discount Dept. Store operated by GIBSON DISCOUNT CENTER, Hattiesburg, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Buyers for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
J. D. THOMAS (at Hattiesburg)—Owner.  
DON ROBERTS—Store Manager.
- Murphy's Mart, Mississippi Mall** **Picayune** ●  
Telephone: Area Code 601—798-2563  
33,150 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LITTLE (at McKeesport)—President.
- T. G. & Y. Family Center, 724 Hwy. 43 S.** **Picayune** ●  
Telephone: Area Code 601—798-0140  
40,160 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
J. D. BURCH—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSISSIPPI (Cont'd.)

- Wal-Mart, Holmes Rd. & W. Oxford** **Pontotoc** ♦  
Telephone: Area Code 601—489-6604  
29,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 15 & Min** **Ripley** ♦  
Telephone: Area Code 601—837-8156  
29,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Senatobia Plaza, Norfleet Rd. & Hwy. 4** **Senatobia** ♦  
Telephone: Area Code 601—562-5601  
29,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- K mart, 560 State Line Rd. W.** **Southaven** ▲  
Telephone: Area Code 601—342-1422  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, Hwy. 82** **Starkville** ♦  
Telephone: Area Code 601—323-8541  
25,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Hattiesburg, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
JOHN D. THOMAS (at Hattiesburg)—Owner.  
JUDD WARD—Store Manager.
- Wal-Mart, Hwy. 12 E.** **Starkville** ●  
Telephone: Area Code 601—323-1205  
50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, Hwy. 6 West** **Tupelo** ●  
Telephone: Area Code 601—842-7050  
52,000 ft. Branch Discount Dept. Store operated by GIBSON DISCOUNT CENTER, Hattiesburg, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
J. D. THOMAS (at Hattiesburg)—Owner.  
JAMES NICHOLS—Store Manager.
- Howard's Discount Center, W. Main Shopping Center** **Tupelo** ●  
Telephone: Area Code 601—842-3035  
30,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
KELLY MOSES—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## MISSISSIPPI (Cont'd.)

- Woolco Dept. Store, Tupelo Downtown Mall** Tupelo ■  
 Telephone: Area Code 601-844-4621  
 30,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N.Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executive and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Howard's Discount Center, 2101 Clay St.** Vicksburg ◆  
 Telephone: Area Code 601-638-2821  
 25,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 BRAD WHITE—Store Manager.
- Howard's Discount Center, 3506 U.S. Hwy. 80** Vicksburg •  
 Telephone: Area Code 601-638-9390  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 RAY HOLLEY (at Monroe)—Vice President, Operations.
- T. G. & Y. Family Center,**  
**3500 U.S. Hwy. 80 By-Pass** Vicksburg •  
 Telephone: Area Code 601-638-8241  
 49,983 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 W. A. TOLBERT—Store Manager.
- Howard's Discount Center, U.S. Hwy. 90 & Nicholson Dr.** Waveland •  
 Telephone: Unavailable at press time  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 RAY HOLLEY (at Monroe)—Vice President, Operations.
- Gibson's Discount Center, Hwy. 45 S.** West Point ◆  
 Telephone: Area Code 601-404-1112  
 18,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 Laurel, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 FRANK MARTIN (at Laurel)—President.  
 PHIL CHAMBLISS—Store Manager.
- Wal-Mart, W. Main St.** West Point •  
 Telephone: Area Code 601-494-4508  
 40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSISSIPPI (Cont'd.)

- Wal-Mart, Hwy. 51 S.** Winona •  
 Telephone: Area Code 601-283-3814  
 40,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, Northwest Shopping Center** Yazoo City ◆  
 Telephone: Area Code 601-748-5921  
 25,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 Laurel, Miss., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 FRANK MARTIN (at Laurel)—President.  
 WARREN HARGRAVES—Store Manager.
- K mart, 740 15th St.** Yazoo City •  
 Telephone: Area Code 601-748-6103  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCE (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NOTES

## MISSOURI

This is the listing of the discount stores and company offices in Missouri arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ADAIR COUNTY

K mart, Kirksville  
Matco, Kirksville  
Pamida, Kirksville  
Wal-Mart, Kirksville

## AUDRAIN COUNTY

Wal-Mart, Mexico

## BARRY COUNTY

Wal-Mart, Moberly

## BATES COUNTY

Matco, Butler

## BENTON COUNTY

Wal-Mart, Warsaw

## BOONE COUNTY

K mart, Columbia  
Skaggs Thrifty City, Columbia  
Wal-Mart, Columbia  
Woolco, Columbia

## BUCHANAN COUNTY

K mart, St. Joseph  
T. G. & Y., St. Joseph  
Woolco, St. Joseph

## BUTLER COUNTY

Big K, Poplar Bluff  
K mart, Poplar Bluff  
Wal-Mart, Poplar Bluff

## CALLAWAY COUNTY

K mart, Fulton  
Wal-Mart, Fulton

## CAMDEN COUNTY

Wal-Mart, Camden

## CAPE GIRARDEAU COUNTY

K mart, Cape Girardeau  
Wal-Mart, Cape Girardeau  
Wal-Mart, Jackson

## CARROLL COUNTY

Matco, Carrollton

## CASS COUNTY

Matco, Belton  
Wal-Mart, Harrisonville

## CEDAR COUNTY

Matco, El Dorado Springs

## CLAY COUNTY

T. G. & Y., Liberty  
Wal-Mart, Excelsior Springs  
Wal-Mart, Liberty

## CLINTON COUNTY

Wal-Mart, Cameron

## COLE COUNTY

K mart, Jefferson City  
Wal-Mart, Jefferson City

## COOPER COUNTY

Matco, Boonville

## DENT COUNTY

Wal-Mart, Salem

## DOUGLAS COUNTY

Wal-Mart, Ava

## DUNKLIN COUNTY

Magic Mart, Kennett  
Magic Mart, Malden  
K mart, Kennett  
Wal-Mart, Kennett

## FRANKLIN COUNTY

Laxy Larry's, Pacific  
Wal-Mart, Pacific  
Wal-Mart, Sullivan  
Wal-Mart, Union  
Wal-Mart, Washington

## GREENE COUNTY

F. M. Stores, Springfield  
K mart, Springfield  
Skaggs Thrifty City, Springfield

Venture, Springfield  
Wal-Mart, Springfield

## GRUNDY COUNTY

Matco, Trenton

## HENRY COUNTY

Sam's, Clinton  
Wal-Mart, Clinton

## HOWELL COUNTY

Gibsons, West Plains  
Wal-Mart, West Plains

## JACKSON COUNTY

Barney's, Blue Springs  
Barney's, Kansas City  
K mart, Independence  
K mart, Kansas City  
Matco, Blue Springs  
Matco, Lees Summit  
Riverside Red-X, Kansas City  
Sam's Bargain Town, Inc., Raytown  
Sam's, Kansas City  
G. E. Stockton, Inc., Kansas City  
T. G. & Y., Gladstone  
T. G. & Y., Grandview  
T. G. & Y., Kansas City  
T. G. & Y., Lees Summit  
Venture, Independence  
Venture, Kansas City

★ headquarters ▲ over 100,000 ft

□ BUSINESS GUIDES, INC., 1980

■ 50,000-100,000 ft

\* 30,000-50,000 ft

◆ under 30,000 ft

## MISSOURI (Cont'd.)

- Venture, North Kansas City  
Wal-Mart, Blue Springs  
Wild Woody's Bargain Barn, Independence  
Woolco, Gladstone  
Woolco, Grandview  
Woolco, Independence  
Woolco, Kansas City
- JASPER COUNTY**  
May City Family Center, Joplin  
Skaaga Thrift City, Joplin  
Wal-Mart, Carthage  
Wal-Mart, Joplin  
Wal-Mart, West Joplin
- JEFFERSON COUNTY**  
E mart, Arnold  
Venture, Crystal City  
Wal-Mart, Festus  
Wal-Mart, De Soto
- JOHNSON COUNTY**  
Wal-Mart, Warrensburg
- LACLEDE COUNTY**  
E mart, Lebanon  
Wal-Mart, Lebanon
- LAFAYETTE COUNTY**  
Matco, Lexington  
Martingale Stores Co., Lexington
- LAWRENCE COUNTY**  
Wal-Mart, Aurora
- LINCOLN COUNTY**  
Wal-Mart, Troy
- LINN COUNTY**  
Wal-Mart, Brookfield
- LIVINGSTON COUNTY**  
Matco, Chillicothe  
Wal-Mart, Chillicothe
- MACON COUNTY**  
Matco, Macon
- MARION COUNTY**  
E mart, Hannibal  
T. G. & Y., Hannibal  
Tempo, Hannibal
- MILLER COUNTY**  
Wal-Mart, Eldon
- MISSISSIPPI COUNTY**  
Wal-Mart, Charleston
- MONITEAU COUNTY**  
Matco, California
- NEWTON COUNTY**  
Wal-Mart, Neosho
- NODAWAY COUNTY**  
E mart, Maryville  
Pamida, Maryville
- PEMISCOT COUNTY**  
Magic Mart, Caruthersville  
Wal-Mart, Caruthersville
- PERRY COUNTY**  
Wal-Mart, Perryville
- PETTIS COUNTY**  
E mart, Sedalia  
Wal-Mart, Sedalia
- PHELPS COUNTY**  
T. G. & Y., Rolla  
Wal-Mart, Rolla
- PIKE COUNTY**  
Wal-Mart, Louisiana
- POLK COUNTY**  
Wal-Mart, Bolivar
- PULASKI COUNTY**  
Wal-Mart, St. Roberts  
Wal-Mart, Waynesville
- RANDOLPH COUNTY**  
Wal-Mart, Moberly
- SAINT CHARLES COUNTY**  
"Cuzzin" Charlie's, Inc., Wentzville  
E mart, St. Charles  
Venture, St. Charles  
Wal-Mart, Wentzville
- ST. FRANCOIS**  
Wal-Mart, Desloge  
Wal-Mart, Farmington  
Wal-Mart, Flat River
- ST. LOUIS (Independent City)**  
Grandpa Pidgeon's, Ballwin  
Grandpa Pidgeon's, Bridgeton  
Grandpa Pidgeon's, St. Louis  
Great Value Stores, Inc., St. Louis  
E mart, Bridgeton  
E mart, Florissant  
E mart, Hazelwood  
E mart, Jennings  
E mart, Manchester  
E mart, Maplewood  
E mart, St. Louis  
Marshall's, Ballwin  
Marshall's, Florissant  
Ontario Store, St. Louis  
Soll-Madden Co., St. Louis  
Target Store, St. Louis  
Target, Ballwin  
Target, Kirkwood  
Venture, Creve Coeur  
Venture, Kirkwood  
Venture, Maplewood  
Venture, Overland  
Venture, St. Louis  
Venture Stores, St. Ann
- SALINE COUNTY**  
Gibson's Discount Center, Marshall

★ headquarters    ▲ over 100,000 ft<sup>2</sup>    ■ 50,000-100,000 ft<sup>2</sup>    ● 30,000-50,000 ft<sup>2</sup>    ◆ under 30,000 ft<sup>2</sup>  
© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

- Sam's, Marshall**  
T. G. & Y., Marshall
- SCOTT COUNTY**  
Big E, Sikeston  
T. G. & Y., Sikeston  
Wal-Mart, Sikeston
- STODDARD COUNTY**  
Wal-Mart, Dexter
- TANEY COUNTY**  
Wal-Mart, Branson
- TEXAS COUNTY**  
Wal-Mart, Houston
- VERNON COUNTY**  
Wal-Mart, Nevada
- WARREN COUNTY**  
Matco, Warrenton
- WEBSTER COUNTY**  
Wal-Mart, Marshfield
- WRIGHT COUNTY**  
Wal-Mart, Mountain Grove
- WASHINGTON COUNTY**  
Wal-Mart, Potosi
- E mart, 237 Arnold Crossroads**    **Arnold** ■  
Telephone: Area Code 314-298-4600    63010  
84,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President.  
Store Management.
- Wal-Mart, Elliott St. & Hwy. 60**    **Aurora** ●  
Telephone: Area Code 417-678-5181    65805  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Highway 14 West**    **Ava** ●  
Telephone: Area Code 417-693-4194    65608  
30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Grandpa Pidgeon's, Inc., 102 Manchester Rd.**    **Ballwin** ■  
Telephone: Area Code 314 CA 7-8600    63011  
60,000 ft. Branch Discount Dept. Store operated by GRANDPA PIDGEON'S, INC.,  
Bridgeton, Mo.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Lines listed in Bridgeton.  
JACK HOLLEY (at Bridgeton)—President.
- Marshall's, 511 Manchester Rd.**    **Ballwin** ◆  
Telephone: Area Code 314-227-3520    63011  
23,800 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Target Store, 505 Manchester**    **Ballwin** ▲  
Telephone: Area Code 314-391-7500    63011  
137,000 ft. Branch Discount Dept. Store operated by TARGET STORE DIVISION  
of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President.  
Store Operations.

★ headquarters    ▲ over 100,000 ft<sup>2</sup>    ■ 50,000-100,000 ft<sup>2</sup>    ● 30,000-60,000 ft<sup>2</sup>    ◆ under 30,000 ft<sup>2</sup>  
© BUSINESS GUIDES, INC., 1980



## MISSOURI (Cont'd.)

- Matco, Cedar Tree Square Shopping Center** Belton ♦  
 Telephone: Area Code 816—331-9388 64012  
 27,000 ft. Branch Discount Dept. Store operated by **MATTINGLY STORES, INC.**,  
 Lexington, Mo.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Lexington.  
**JERRY GIFFORD**—Store Manager.
- Barney's, Hwys. 40 & 7** Blue Springs ♦  
 Telephone: Area Code 816—228-5092 64015  
 25,000 ft. Branch Discount Dept. Store operated by **BARNEY'S, Kansas City, Mo.**  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Kansas City.  
**LARRY SEAMAN**—Store Manager.
- Matco, 1037 S. 7 Hwy.** Blue Springs •  
 Telephone: Area Code 816—229-5156 64015  
 36,000 ft. Branch Discount Dept. Store operated by **MATTINGLY STORES, INC.**,  
 Lexington, Mo.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Lexington.  
**MIKE HILKER**—Store Manager.
- Wal-Mart, 507 N. 7th Hwy.** Blue Springs •  
 Telephone: Area Code 816—229-7303 64015  
 57,500 ft. Branch Discount Dept. Store operated by **WAL-MART STORES, INC.**,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
**JACK SHEWMAKER** (at Bentonville)—President.
- Wal-Mart, Highway 32** Bolivar •  
 Telephone: Area Code 417—326-2461 65613  
 30,000 ft. Branch Discount Dept. Store operated by **WAL-MART STORES, INC.**,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
**JACK SHEWMAKER** (at Bentonville)—President.
- Matco, Boone Village Shopping Center** Boonville •  
 Telephone: Area Code 816—892-8879 65233  
 30,000 ft. Branch Discount Dept. Store operated by **MATTINGLY STORES, INC.**,  
 Lexington, Mo.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Lexington.  
**LARRY MEINE**—Store Manager.
- Wal-Mart, State Hwy. 76 West, Wal-Mart Shopping Center** Branson •  
 Telephone: Area Code 417—334-5131 65618  
 49,700 ft. Branch Discount Dept. Store operated by **WAL-MART, INC.**,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
**JACK SHEWMAKER** (at Bentonville)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 50,000-100,000 ft    \* 30,000-50,000 ft    ♦ under 30,000 ft

## MISSOURI (Cont'd.)

- Grandpa Pidgeon's, Inc., 11966 St. Charles Rock Rd.** Bridgeton ★ 5  
 Telephone: Area Code 314—739-8300 63042  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$30,000,000 (1979 Estimated)  
 TOTAL SQ. FT.: 370,000  
 SALES PER SQ. FT.: \$81.08  
 OWNERSHIP: Private  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 50,000 ft. Discount Dept. Store operating Branch Stores listed in  
 Collinsville, Ill.; Ballwin & St. Louis (2), Mo.  
**COMPANY OPERATED DEPTS.**—Housewares, Hardware, Paint,  
 Wallpaper, Toys, Sporting Goods, Garden Center, TRA Center, Drug,  
 Records, Stationery, Greeting Cards, Cameras, Luggage & Tobacco Shop.  
**LEASED DEPTS.**—Ladies, Mens & Childrens Wear, Family Shoes,  
 Linens, Domestic, Jewelry & Snack Bar.  
**JACK HOLLEY**—President.  
**FRED K. RIDOLPH**—Executive Vice President & Chief  
 Executive Officer.  
**MILTON KASSEBAUM**—General Manager.  
**TOM HOLLEY**—Merchandise Manager.  
**LESSEES**  
 Ladies, Mens & Childrens Wear, Shoes—**R. LANGE** (at store)  
 Jewelry—**L. E. SMITH, INC.**
- K mart, 11333 Blake Ave.** Bridgeton ▲  
 Telephone: Area Code 314—291-3830 63042  
 104,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, 112 W. Wood St.** Brookfield •  
 Telephone: Area Code 816—258-7459 64828  
 10,000 ft. Branch Discount Dept. Store operated by **PAMIDA, INC.**, Omaha, Nebr.,  
 franchised by **GIBSON'S DISCOUNT CENTERS, INC.**, Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
**GIBSON'S DISCOUNT CENTERS, INC.** listed in Seagoville.  
**JIM ELLIOTT**—Store Manager.
- Wal-Mart, 710 S. Main St.** Brookfield •  
 Telephone: Area Code 816—258-2253 64828  
 41,500 ft. Branch Discount Dept. Store operated by **WAL-MART STORES, INC.**,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
**JACK SHEWMAKER** (at Bentonville)—President.
- Matco, Hwy. #52 W.** Butler ♦  
 Telephone: Area Code 816—679-4172 64790  
 28,000 ft. Branch Discount Dept. Store operated by **MATTINGLY STORES, INC.**,  
 Lexington, Mo.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Lexington.  
**LONNIE BROWN**—Store Manager.
- Matco,** California ♦  
 Telephone: Area Code 314—796-3714 65018  
 18,000 ft. Branch Discount Dept. Store operated by **MATTINGLY STORES, INC.**,  
 Lexington, Mo.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Lexington.  
**MIKE STARKEBAUM**—Store Manager.
- ★ headquarters    ▲ over 100,000 ft    ■ 50,000-100,000 ft    \* 30,000-50,000 ft    ♦ under 30,000 ft

## MISSOURI (Cont'd.)

- Wal-Mart, Hwy. 54 W.** **Camdenton** ●  
 Telephone: Area Code 314—346-2254  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, N. Walnut St.** **Cameron** ●  
 Telephone: Area Code 816—632-7219  
 32,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- K mart, 11 S. Kings Hwy.** **Cape Girardeau** ▲  
 Telephone: Area Code 314—334-5063  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, Kings Hwy. & Illinois St.** **Cape Girardeau** ●  
 Telephone: Area Code 314—334-6228  
 50,050 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Matco, 901 S. Main** **Carrollton** ◆  
 Telephone: Area Code 816—542-1228  
 20,000 ft. Branch Discount Dept. Store operated by MATTINGLY STORES, INC.,  
 Lexington, Mo.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Lexington.  
 ROD ROOF—Store Manager.
- Wal-Mart, Hwy. 66 W.** **Carthage** ●  
 Telephone: Area Code 417—358-7915  
 30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.  
 LESSEE  
 Supermarket—C & L FOODS
- Magic Mart, Fair Blvd.** **Caruthersville** ◆  
 Telephone: Area Code 314—333-4313  
 16,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, Hwy. 84 W.** **Caruthersville** ●  
 Telephone: Area Code 314—333-1262  
 41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ● under 30,000 ft

## MISSOURI (Cont'd.)

- Wal-Mart, I-57 & State 105** **Charleston** ●  
 Telephone: Area Code 314—683-3305  
 41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Matco, Park Shopping Center** **Chillicothe** ●  
 Telephone: Area Code 816—646-5858  
 30,000 ft. Branch Discount Dept. Store operated by MATTINGLY STORES, INC.,  
 Lexington, Mo.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Lexington.  
 VERNON THOM—Store Manager.
- Wal-Mart, S. Washington & Hwys. 65 & 36** **Chillicothe** ●  
 Telephone: Area Code 816—646-6000  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Sam's, 122 W. Jefferson** **Clinton** ◆  
 Telephone: Area Code 816—885-2201  
 20,000 ft. Branch Discount Dept. Store operated by SAM'S DEPT. STORES, INC.,  
 Raytown, Mo.  
 Complete list of Company Operated Depts. with names of Executives  
 and Merchandise Buyers listed in Raytown, Mo.  
 LAWRENCE W. HANS (at Raytown)—President.
- Wal-Mart, Hwys. 7 & 13** **Clinton** ●  
 Telephone: Area Code 816—885-5538  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- K mart, 2001 W. Worley St.** **Columbia** ▲  
 Telephone: Area Code 314—445-4446  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Skaggs Thrifty City, 111 Providence Rd.** **Columbia** ●  
 Telephone: Area Code 314—449-2916  
 48,000 ft. Branch Discount Store operated by SKAGGS COMPANIES,  
 Salt Lake City, Utah.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Salt Lake City.  
 ROBERT BENEDICT (at Salt Lake City)—Senior Vice President,  
 Area Manager.
- Wal-Mart, 601 Business Loop W.** **Columbia** ●  
 Telephone: Area Code 314—449-2775  
 30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ● under 30,000 ft



## MISSOURI (Cont'd.)

- Wal-Mart, State Rte. B** Columbia ●  
 Telephone: Area Code 314—474-8408  
 50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Woolco Dept. Store, Biscayne Mall** Columbia ▲  
 Telephone: Area Code 314—443-4491  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 P. W. WOOLWORTH CO., New York, N.Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.  
 LESSEE  
 Family Shoes—SHOE CORP.
- Venture, 955 Woodcrest Ex. Drive** Creve Coeur ▲  
 Telephone: Area Code 314—434-3800  
 117,800 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
 St. Ann, Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket. Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- Venture, Twin City Mall** Crystal City ■  
 Telephone: Area Code 314—937-9631  
 93,000 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
 St. Ann, Mo.  
 All Depts. Company Operated except Supermarket. Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- Wal-Mart, Hwy. 8 East** Desloge ●  
 Telephone: Area Code 314—431-5094  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Jefferson Center Hwy. 21 & Rye, N.** De Soto ●  
 Telephone: Area Code 314—586-6678  
 41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Town & Country Shopping Center** Dexter ●  
 Telephone: Area Code 314—824-5514  
 10,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Matco, Hwys. 32 & 54** El Dorado Springs ◆  
 Telephone: Area Code 417—876-2943  
 27,500 Branch Discount Dept. Store operated by MATTINGLY STORES, INC.,  
 Lexington, Mo.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Lexington.  
 ALAN JENSEN—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ◆ 30,000-60,000 ft.    ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

- Wal-Mart, Hwy. 54 S.** Eldon ●  
 Telephone: Area Code 314—392-3114  
 35,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, 1218 Jesse James Rd.** Excelsior Springs ●  
 Telephone: Area Code 816—837-5551  
 30,468 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Mineral Area Shopping Center** Farmington ●  
 Telephone: Area Code 314—756-4561  
 40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Highway 61 & 67 North** Festus ■  
 Telephone: Area Code 314—937-9636  
 60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, 1402 St. Joe Dr.** Flat River ●  
 Telephone: Area Code 314—431-3450  
 42,302 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- K mart, 1 Flower Valley Shopping Center** Florissant ▲  
 Telephone: Area Code 314—831-0400  
 119,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Marshall's, 12900 New Halls Ferry Rd.** Florissant ◆  
 Telephone: Area Code 314—837-0102  
 29,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
 Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Store Operations.
- K mart, 1920 Hwy. 54 N.** Fulton ●  
 Telephone: Area Code 314—642-6824  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ◆ 30,000-60,000 ft.    ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

- Wal-Mart, Hwy. 54 S.** **Fulton** ●  
 Telephone: Area Code 314-642-8877  
 40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- T. G. & Y. Family Center, 6557 N. Oak St.** **Gladstone** ■  
 Telephone: Area Code 816-436-3360  
 80,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 D. L. WOOLERY—Store Manager.
- Woolco Dept. Store, Prospect Plaza** **Gladstone** ▲  
 Telephone: Area Code 816-453-7500  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.  
 WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- T. G. & Y. Family Center, 12907 S. 71 Hwy.** **Grandview** ●  
 Telephone: Area Code 816-761-8877  
 40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 W. W. LANAM—Store Manager.
- Woolco Dept. Store, Hwy. 71** **Grandview** ▲  
 Telephone: Area Code 816-763-7200  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 2959 Palmyra Rd.** **Hannibal** ●  
 Telephone: Area Code 314-221-7633  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President.  
 Store Management.
- T. G. & Y. Family Center,** **Hannibal** ●  
 200 Steamboat Bend Shopping Center  
 Telephone: Area Code 314-221-2673  
 50,320 ft. Branch Discount Stores operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in  
 Oklahoma City.  
 C. W. WITZKE—Store Manager.
- Tempo Store, 4701 McMasters Ave.** **Hannibal** ●  
 Telephone: Area Code 314-221-0561  
 30,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES,  
 Burbank, Calif., division of GAMBLE-SEOGMO, INC., St. Louis Park, Minn.  
 All Depts. Company Operated except Shoes. Executives and  
 Merchandise Buyers listed in Burbank.  
 D. LAGERGRIN—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

- Wal-Mart, North Commercial St.** **Harrisonville** ●  
 Telephone: Area Code 816-884-2322  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- K mart, 2056 Dorsett Square** **Hazelwood** ■  
 Telephone: Area Code 314-434-5050  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President.  
 Store Management.
- K mart, 7200 N. Lindbergh Blvd.** **Hazelwood** ■  
 Telephone: Area Code 314-731-4610  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- Wal-Mart, U.S. 63 S.** **Houston** ◆  
 Telephone: Area Code 417-967-3302  
 29,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- K mart, 4545 S. Noland Rd.** **Independence** ▲  
 Telephone: Area Code 816-373-7400  
 105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- K mart, 16200 E. US Hwy. 24** **Independence** ▲  
 Telephone: Area Code 816-257-1600  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- Venture, 4023 S. Noland Rd.** **Independence** ▲  
 Telephone: Area Code 816-254-3880  
 161,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St.  
 Ann. Mo., a Division of THE MAY DEPT. STORES, CO., St. Louis, Mo.  
 All Depts. Company Operated except Supermarket. Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- Wild Woody's Bargain Barn, 4201 Noland Rd.** **Independence** ▲  
 Telephone: Area Code 816-373-7700  
 210,000 ft. Discount Dept. Store.  
 COMPANY OPERATED DEPTS.—Ladies Wear, Family Shoes &  
 Sporting Goods.  
 LEASED DEPTS.—Drugs, Health & Beauty Aids, Sound Equipment.  
 (Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## MISSOURI (Cont'd.)

Key Units

## Wild Woody's Bargain Barn (Continued)

String Instruments, Toys, Auto & Tire, Lumber Yard, Home Improvement,  
Pet Supplies, Grocery Store, Furniture, TV & Appliances.  
PAUL DeMO—President, General Manager & Buyer.

## LESSEES

Drugs, Health & Beauty Aids—ADVENTURE #2  
Sound Equipment—LARRY CLARK ENTERPRISES  
TV & Appliances—MARKET MASTER  
Pet Supplies—CARNEY PET  
Tires & Auto—G & W SALES  
Furniture—WOODCO SALES

## Woolco Dept. Store, 16611 E. 23rd St.

Independence ▲

Telephone: Area Code 816—461-8155

64035

33,000 ft. Branch Discount Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

## Wal-Mart, Hwy. 61 E.

Jackson ●

Telephone: Area Code 314—243-3900

63755

33,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

## K mart, 2304 Missouri Blvd.

Jefferson City ■

Telephone: Area Code 314—635-0261

65101

60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Wal-Mart, 2234 Missouri Blvd.

Jefferson City ■

Telephone: Area Code 314—635-7237

65101

60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

## K mart, 9279 Halls Ferry Rd.

Jennings ●

55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## May City Family Center, 1410 E. 7th St.

Joplin ● 1

Telephone: Area Code 417—624-3270

64801

40,000 ft. Discount Dept. Store operated by MAY'S DRUG STORES, INC.,  
Tulsa, Okla.

All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
Linens & Domestic, Furniture, Housewares, Hardware, Paint, Toys,  
Sporting Goods, Garden Center, TBA Center, Drugs, Cosmetics, Jewelry,  
Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras,  
Auto Accessories, Tires, Battery Service, Luggage, Tobacco Shop,  
Supermarket, Deli, Candy, Liquor, Sewing Notions & Home Improvement.  
(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

Key Units

## May City Family Center (Continued)

GERALD HELLER (at Tulsa)—President, Store Planning & Development.  
RUSS SMITH—Operations Director.  
CONNIE KINSLOW—Buyer Linens, Domestic, Liquor, Cosmetics &  
Sewing Notions.  
RICK GAMBOA—Buyer Furniture, Housewares, Hardware, Paint, Toys,  
Garden Center, TBA, Jewelry, Auto Accessories, Luggage,  
Family Wear, Sporting Goods, Records, Appliances, TV, Radios,  
Stationery, Greeting Cards, Cameras.  
BOB BERMAN—Buyer Drugs, Tobacco Shop, Food & Candy.

## Skaggs Thrifty City, 2929 E. 7th St.

Joplin ●

Telephone: Area Code 417 MA 3-6600

64803

50,000 ft. Branch Discount Store operated by SEAGGS COMPANIES.

Salt Lake City, Utah.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Salt Lake City.

ROBERT BENEDICT (at Salt Lake City)—Senior Vice President,  
Area Manager.

## Wal-Mart, 15th &amp; Rangeline

Joplin ■

Telephone: Area Code 417—781-8455

64861

70,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,

Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

## Barney's, 8640 Troost St.

Kansas City ★ 2

Telephone: Area Code 816—333-3329

64131

40,000 ft. Discount Dept. Store with a branch listed in Blue Springs, Mo.  
All Depts. Company Operated including Mens Wear, Shoes, Luggage,

Hosiery, Rubber Footwear, Hardware, Auto Accessories, Electronics,  
Sporting Goods & Camping Equipment.

Estimated Sales: \$5,000,000

BARNEY BARASH—President.

KEN STANCIL—Buyer Mens Wear, Shoes, Luggage, Hosiery,  
Rubber Footwear.

MIKE HAUGER—Buyer Electronics.

JACK BEEMAN—Buyer Sporting Goods &amp; Camping Equipment.

BILL FALLEN—Buyer Hardware &amp; Auto Accessories.

## K mart, 5615 Bannister Road East

Kansas City ▲

Telephone: Area Code 816—783-8700

64137

122,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 6750 Eastwood Trafficway

Kansas City ▲

Telephone: Area Code 816—921-5911

64129

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 2821 Vivion Rd. NE

Kansas City ▲

Telephone: Area Code 816—454-5270

64119

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

- E mart, 7100 NW Prairie View Rd.** **Kansas City** ■  
 Telephone: Area Code 816-587-8050  
 85,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Riverside Red-X, Red-X Plaza (Box 9014)** **Kansas City** ■ 1  
 Telephone: Area Code 816-741-3377  
 80,000 ft. Discount Dept. Store.  
 All Depts. Leased except Fabrics including Toys, Drugs, Furniture.  
 Hardware, Sporting Goods, Electronics, Groceries, Liquors & Tires.  
 E. H. YOUNG—President & Buyer Fabrics.  
 JOHN REDENBAUGH—Store Manager.
- LESSEES**  
 Furniture—RED X PLAZA FURNITURE  
 Hardware & Toys—HARDWARE SALES  
 Sporting Goods—R. C. SALES  
 Drugs—ADVENTURE, INC.  
 Electronics—RED-X ELECTRONICS  
 Groceries—RED-X FOOD CENTER  
 Liquors—LESCO SALES  
 Tires—RED-X PLAZA AUTOMOTIVE
- Sam's, 6001 Truman Road** **Kansas City** ●  
 Telephone: Area Code 816 BE 1-8464  
 40,000 ft. Branch Discount Dept. Store operated by SAM'S DEPT. STORE, INC.,  
 Raytown, Mo.  
 Complete list of Company Operated Depts with names of Executives  
 and Merchandise Buyers, listed in Raytown, Mo.  
 LAWRENCE W. HANS (at Raytown)—President.
- G. E. Stockton, Inc., 3805 N. Oak Trafficway** **Kansas City** ★ 7  
 Telephone: Area Code 816-454-3599  
 Headquarters Office for Chain of Discount Dept. Stores operated as GIBSON'S  
 DISCOUNT CENTER, with stores listed in Lincoln, Ill.; Great Bend, Hays &  
 Pratt, Kans.; Clinton, Okla. & (Not Listed) in Alva & Hobart, Okla., franchised  
 by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise lines  
 for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 CLIFFORD W. HELMS—Vice President, Merchandising.
- T. G. & Y. Family Center, 435 E. 69 Hwy.** **Kansas City** ●  
 Telephone: Area Code 816-455-0670  
 40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 G. L. JONES—Store Manager.
- T. G. & Y. Family Center, 5314-44 NW Hwy. 45** **Kansas City** ●  
 Telephone: Area Code 816-741-7870  
 40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 J. S. GABBERT—Store Manager.
- T. G. & Y. Family Center, Topping Ave. & Wilson Rd.** **Kansas City** ●  
 Projected Opening of Branch Discount Dept. Store to be operated by  
 T. G. & Y. STORES CO., Oklahoma City, Okla.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

- Venture, 4707 Bannister Rd.** **Kansas City** ▲  
 Telephone: Area Code 816-765-1300  
 161,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann, Mo.  
 All Depts. Company Operated except Supermarket. Executives and  
 Merchandise Buyers listed in St. Ann.  
 IRA QUINT (at St. Ann)—President.
- Woolco Dept. Store, Brywood Shopping Center** **Kansas City** ▲  
 Telephone: Area Code 816-358-9595  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 719 Teaco Ave.** **Kennett** ●  
 Telephone: Area Code 314-888-6646  
 40,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Magic Mart, Hwys. 84 & 25** **Kennett** ●  
 Telephone: Area Code 314-888-5983  
 42,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
 DEPT. STORES, Little Rock, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Little Rock.  
 WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, 1510 E. First St.** **Kennett** ●  
 Telephone: Area Code 314-888-5349  
 31,964 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyer listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- K mart, 1800 N. Baltimore** **Kirksville** ●  
 Telephone: Area Code 816-665-1981  
 40,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- Matco, Lincoln Square Shopping Center** **Kirksville** ●  
 Telephone: Area Code 816-665-3292  
 18,125 Branch Discount Dept. Store operated by MATTINGLY STORES, INC.,  
 Lexington, Mo.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Lexington.  
 DAVID ARMSTRONG—Store Manager.
- Pamida Discount Center, Hwy. 63 & "P" St.** **Kirksville** ●  
 Telephone: Area Code 816-582-7194  
 28,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated, Executives & Merchandise Buyers  
 listed in Omaha, Nebr.  
 GARY JONES—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## MISSOURI (Cont'd.)

- Wal-Mart**, 2206 S. Baltimore, Rte. 4  
Telephone: Area Code 816-655-4668  
36,963 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAN (at Bentonville)—President.
- Target Store**, S. Kirkwood Rd.  
Telephone: Area Code 314-222-2500  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES  
DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President,  
Store Operations.
- Venture**, 1225 S. Lindbergh Blvd.  
Telephone: Area Code 314-821-8200  
153,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann,  
Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in St. Ann.  
IRA QUINT (at St. Ann)—President.
- K mart**, 915 S. Jefferson Ave.  
Telephone: Area Code 417-532-7188  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President,  
Store Management.
- Wal-Mart**, 5th & Jefferson  
Telephone: Area Code 417-532-7148  
50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAN (at Bentonville)—President.
- Matco**, S. 291 Hwy.  
Telephone: Area Code 816-525-1888  
30,000 ft. Branch Discount Dept. Store operated by MATTINGLY STORES, INC.,  
Lexington, Mo.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Lexington.  
DONN RANUM—Store Manager.
- T. G. & Y. Family Center**, 178 N. Oldham Parkway  
Telephone: Area Code 816-524-0200  
80,465 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Oklahoma City.  
D. E. FORMAN—Store Manager.
- Matco**, Hwy. 13 S.  
Telephone: Area Code 816-259-4668  
34,500 ft. Branch Discount Store operated by MATTINGLY STORES, INC.,  
Lexington, Mo.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
at headquarters.  
JACK SCOTT—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

- Mattingly Stores, Inc.**, 13th & Franklin Sts. (Box 10)  
Telephone: Area Code 816-259-2251  
COMPANY PROFILE (SIC 53 21):  
SALES: \$27,000,000 (1979 Estimated)  
TOTAL SELLING SQ. FT.: 363,554  
SALES PER SQ. FT.: \$74.27  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Headquarters Office for Variety Store Chain operating MATCO DISCOUNT  
CENTERS in Belton, Blue Springs, Boonville, Butler, California, Carrollton,  
Chillicothe, El Dorado Springs, Kirksville, Lees Summit, Lexington,  
Macon, Trenton & Warrenton, Mo. & Centerville, Iowa.  
Also Operates Variety Stores in Missouri.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
Family Shoes, Piece Goods, Home Furnishings, Garden Center,  
Horticulture, Health & Beauty Aids, Drugs, Furniture, Luggage, Pets,  
Stationery, Greeting Cards, Jewelry, Toys, Housewares, Paint,  
Appliances, Hardware, Linens, Domestic Bedding, Millinery, Records,  
Cameras, TV, Radio, Sporting Goods, Auto Accessories, Floor Coverings,  
Tobacco Shop, Snack Bar, Notions, Fabrics, Sewing Supplies, Lamps,  
Shades, Rugs, Christmas Decorations, Electric, Hair Care, Giftware & Candy.
- JACK R. TAYLOR—Chairman of the Board & President.  
ROBERT MOATS—Executive Vice President, Secretary & Treasurer.  
R. K. COFFLAND—Vice President, Merchandising & Merchandise  
Manager Soft Lines.  
RAY R. EADS—Vice President, Store Operations,  
Planning & Development.  
R. L. FOSTER—Personnel Director.  
R. M. LEVY—Warehouse & Traffic Manager.  
M. R. RUBOTTOM—Engineer, Store Fixtures & Equipment,  
Maintenance & Display.  
M. S. LIBERMAN—Buyer Ladies & Girls Apparel, Millinery,  
Handkerchiefs, Gloves, Purses, Ladies & Girls Belts, Lingerie,  
J. L. HOPPING—Buyer Piece Goods, Ladies & Girls Nylons &  
Panty Hose, Misses & Ladies Hosiery, Mens & Boys Hosiery,  
Boys Apparel, Mens Apparel, Sewing Supplies & Patterns.  
B. G. PHILLIPS—Buyer Linens, Domestic Bedding, Rugs, Floor  
Coverings, Lingerie, Infants Toys, Infants Furniture, Infants  
Apparel, Drapery Hardware, Window Shades & Shoes.  
K. M. POYNTER—Buyer Drugs, Health & Beauty Care, Hair Care,  
Stationery, Greeting Cards, Souvenirs, Jewelry, Christmas Trees,  
Decorations & Gift Wrappings, Party Goods, Picnic & Household.  
D. V. RAPLINGER—Buyer Toys, Housewares, Enamelware,  
Aluminumware, Electrical Clocks & Appliances.  
J. W. MOORE—Buyer Records, Tapes, Builders Hardware, Paint,  
Paint Supplies, Sporting Goods, Photography, Automotive,  
Electronics, Pets & Pet Supplies.  
J. A. HOWARD—Buyer Framed Pictures, Furniture, Artificial  
Flowers & Candy.  
J. W. SHEETS—Buyer Horticulture, Crafts, Glassware, Lamps,  
Lampshades, Light Bulbs & Fixtures, Tobacco.
- T. G. & Y. Family Center**, 338 S. 71 Bypass  
Telephone: Area Code 816-781-6500  
41,600 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Oklahoma City.  
T. E. DAVIS—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

Key Units

## Wal-Mart, Brown St.

Telephone: Area Code 816-781-0251

41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Liberty

64068

## Wal-Mart, Twin Pike Center

Telephone: Area Code 314-754-4573

30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Louisiana

83353

## Matco, Macon Plaza Shopping Center, Hwys. 63 &amp; 36

Telephone: Area Code 816-385-3011

27,500 ft. Branch Discount Store operated by MATTINGLY STORES, INC., Lexington, Mo.

All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.

TOM CARRENDER—Store Manager.

Macon

83552

## Magic Mart, Hwy. 25 N.

Telephone: Area Code 314-276-3811

30,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT DEPT. STORES, Little Rock, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Rock.

WAYNE JACQUES (at Little Rock)—Vice President, Operations.

Malden

83963

## K mart, 1058 E. Manchester Rd.

Telephone: Area Code 314-394-7881

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Manchester

83011

## K mart, 7335 Manchester

Telephone: Area Code 314-781-7900

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Maplewood

83143

## Venture, 3200 McLeod Station Rd.

Telephone: Area Code 314-344-2800

164,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann, Mo., Division of THE MAY DEPT. STORES CO., St. Louis, Mo.

All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in St. Ann.

IRA QUINT (at St. Ann)—President.

Maplewood

83143

## Gibson's Discount Center, Hwy. 30 &amp; 65 Bypass (Box 460)

Telephone: Area Code 816-886-8916

31,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.

All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.

GEORGE WATERS—Owner.

Marshall

85340

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

Key Units

## Gibson's Discount Center (Continued)

LARRY P. (PAT) YATES—Store Manager &amp; Buyer Jewelry.

Records, Appliances, TV, Radios, Cameras &amp; Toys.

RITA TEBBE—Buyer Ladies' Mens &amp; Childrens Wear, Family Shoes.

DEAN KNIPMEYER—Buyer Pharmacy.

MARGARET WATERS—Buyer Housewares, Stationery, Greeting Cards.

JOHN THOMAS—Buyer Hardware, Paint, Wallpaper.

DALE McDANIEL—Buyer Sporting Goods.

RICHARD WATERS—Buyer Garden Center.

GEORGE WATERS—Buyer Drugs &amp; Tobacco Shop.

BILL WINNING—Buyer Auto Accessories, Tires &amp; Battery Service.

GARY TWILLING—Buyer Supermarket.

## Sam's Marshall Plaza

Telephone: Area Code 816-426-3800

20,000 ft. Branch Discount Dept. Store operated by SAM'S DEPT. STORES, INC., Raytown, Mo.

Complete list of Company Operated Depts. with names of Executives and Merchandise Buyers listed in Raytown.

LAWRENCE W. HANS (at Raytown)—President.

Marshall

85340

## T. G. &amp; Y. Family Center, 925 W. College St.

Telephone: Area Code 816-886-8951

39,850 ft. Branch Discount Dept. Store operated by T. G. &amp; Y. STORES CO., Oklahoma City, Okla.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.

M. F. HOFFMAN—Store Manager.

Marshall

85340

## Wal-Mart, Business Route U. S. Hwy. 66

Telephone: Area Code 417-468-3231

29,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Marshallfield

85708

## K mart, 1414 S. Main St. (Box 600)

Telephone: Area Code 816-582-7405

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Maryville

84468

## Pamida Discount Center, Hwy. 71 &amp; South Ave.

Telephone: Area Code 816-582-7194

24,800 ft. Branch Discount Dept. Store Operated by PAMIDA, INC., Omaha, Nebr.

All Depts. Company Operated. Executives &amp; Merchandise Buyers listed in Omaha, Nebr.

DAVE MARTIN—Store Manager.

Maryville

84468

## Wal-Mart, Hwy. 54 S.

Telephone: Area Code 314-581-7200

51,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

Mexico

85265

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MISSOURI (Cont'd.)

- Wal-Mart, Northgate Plaza** **Moberly** •  
Telephone: Area Code 816-263-5200  
51,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, US Hwy. 60** **Monett** •  
Telephone: Area Code 417-235-8292  
39,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 60 W.** **Mountain Grove** •  
Telephone: Area Code 417-926-5132  
30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwys. 86 & 60** **Neosho** •  
Telephone: Area Code 417-451-4500  
30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, US Hwy. 54 W.** **Nevada** •  
Telephone: Area Code 417-667-2051  
45,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Venture, 4820 N. Oak Street Trafficway** **North Kansas City** ▲  
Telephone: Area Code 816-455-2200  
109,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann.,  
Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in St. Ann.  
IRA QUINT (at St. Ann.)—President.
- Venture, 8901 Page Blvd.** **Overland** ▲  
Telephone: Area Code 314-428-7800  
163,000 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
St. Ann., Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in St. Ann.  
IRA QUINT (at St. Ann.)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft \* 30,000-60,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

- Lazy Larry's Discount Store, Old Hwy. 66 (Box 276)** **Pacific** • 1  
Telephone: Area Code 314-257-3941  
45,000 ft. Discount Dept. Store operated by LAZY LARRY, INC.  
COMPANY OPERATED DEPTS.—Housewares, Hardware, Paint, Toys,  
Sporting Goods, Garden Center, Records, Appliances, Building  
Materials, Stationery, Auto Accessories, Sundries, Furniture & Food.  
LEASED DEPTS.—Drugs, Health & Beauty Aids, Auto Parts.  
ALBERT J. GERBER—President.  
HERMAN HOCHSTEIN—Secretary.  
LESSEES  
Drugs, Health & Beauty Aids—GLASER DRUG CO.  
Auto Parts—SINGER AUTO PARTS CO.
- Wal-Mart, 2246 W. Osage** **Pacific** •  
Telephone: Area Code 314-257-5500  
44,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 51 S.** **Perryville** •  
Telephone: Area Code 314-547-2577  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Big K Dept. Store, Poplar Bluff Shopping Center, U.S. 67** **Poplar Bluff** •  
Telephone: Area Code 314-686-1142  
50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,  
Nashville, Tenn.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed in Nashville.  
JAMES GRIFFIN—Store Manager.  
LESSEE  
Shoes—FASHION THIMBLE
- K mart, 950 Westwood Blvd.** **Poplar Bluff** •  
Telephone: Area Code 314-785-4653  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President.  
Store Management.
- Wal-Mart, Hwy. 65 North** **Poplar Bluff** •  
Telephone: Area Code 314-785-0801  
48,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, State Hwy. 8 & Brown Rd.** **Potosi** •  
Telephone: Area Code 314-438-5441  
29,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft \* 30,000-60,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

Key Units

## Sam's Dept. Stores, Inc., 9400 E. Hwy. 50

Raytown ★ 4  
64133

Telephone: Area Code 816 FL 6-3800  
75,000 ft. Discount Dept. Store and Headquarters Office operating Branch Stores listed in Clinton, Kansas City & Marshall, Mo.

COMPANY OPERATED DEPTS.—Ladies, Mens & Boys Wear, Linens, Domestic, Furniture, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Appliances, TV, Radios, Stationery, Greeting Cards, Auto Accessories, Luggage, Health & Beauty Aids, Tobacco, Drugs, Cosmetics, Curtains & Draperies.

LEASED DEPTS.—Family Shoes, Pharmacy.

LAWRENCE W. HANS—President & Buyer Ladies Wear, Linens, Domestic, Curtains & Draperies.

RICHARD HANS—Vice President, Secretary, Treasurer.

Mens & Boys Wear, Furniture, Appliances & TV.

LOUIS SWINKEN—Controller.

CARL MANNE—Stores Supervisor.

ROBERT PATCHER—Buyer Ladies, Infants & Childrens Wear.

DOROTHY MULLOY—Buyer Drugs, Cosmetics, Health & Beauty Aids, Stationery, Greeting Cards, Tobacco.

LYMAN TURNBULL—Buyer Toys, Hardware, Housewares, Auto Accessories & Supplies, Garden Center, Paint, Luggage & Radios.

LARRY BOYD—Buyer Sporting Goods.

## LESSEES

Shoes—WILKERSON SHOE

Pharmacy—POLSKY & ROSEN

## T. G. &amp; Y. Family Center, 1200 Forum Dr.

Rolla •  
65401

Telephone: Area Code 314—354-5251

40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.

All Depts, Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.

R. J. WESTLEY—Store Manager.

## Wal-Mart, Hwy. 63 S.

Rolla •  
65401

Telephone: Area Code 314—341-3344

50,000 ft. Branch Discount Dept. Store operated by WAL-MART Stores, Inc., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

## Wal-Mart, Hwy. 72

Rolla •  
65401

Telephone: Area Code 314—354-8787

32,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

## Venture Stores, 615 Northwest Plaza

St. Ann ★ 45  
63074

Telephone: Area Code 314—344-2600

COMPANY PROFILE (SIC 53 21):

SALES: \$481,000,000 (2/3/79—does not include leased depts.)

TOTAL SQ. FT.: 5,095,000 (does not include leased depts.)

SALES PER SQ. FT.: \$90.48

OWNERSHIP: May Dept. Stores Co.

EXCHANGES TRADED: NY, B, C, M, Ph, P

SYMBOL: MA

SOURCES: Annual Reports, 10-Ka, DSN and BGI

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

Key Units

## Venture Stores (Continued)

New York Buying Office listed in New York City.

Headquarters office for chain of Discount Dept. stores, a Division of THE MAY DEPT. STORES CO., St. Louis, Mo., with stores listed as follows:

ILLINOIS—Addison, Alton, Arlington Heights, Calumet City, Chicago (5), Countryside, Decatur, Deerfield, Downers Grove, Fairmont City, Fairview Heights, Glendale Heights, Matteson, Moline, Moun Prospect, Norridge, Oak Brook, Oak Lawn, Orland Park, Peoria, Schaumburg & Skokie.

INDIANA—Griffith & Merrillville.

IOWA—Davenport.

KANSAS—Kansas City, Overland Park & Roeland Park.

MISSOURI—Creve Coeur, Crystal City, Independence, Kansas City, Kirkwood, Maplewood, North Kansas City, Overland, St. Charles, St. Louis (3) & Springfield.

Scheduled Opening: Glendale Heights, Ill.

All Depts, Company Operated except Supermarket including Ladies, Mens & Childrens Wear, Family Shoes, Sporting Goods, Hardware, Garden & Lawn Center, Housewares, Gifts, Notions, Sundries, Toys, Cameras, Electronics, Paints, Linens, Domestic, Health & Beauty Aids, Tobacco, Records, Books, Stationery, Greeting Cards, Pharmacy, Cosmetics, Automotive Accessories, Candy, Piece Goods, Sewing Notions, Curtains, Draperies, Wigs, Pet Supplies & Liquor.

THOMAS F. RAFFERTY—Chairman of the Board.

JULIAN SEEHERMAN—Vice Chairman, Merchandising & Sales Promotion.

IRA QUINT—President & Chief Executive Officer.

PHILIP G. OTTO—Executive Vice President, Finance.

JOHN J. BOYD—Senior Vice President, Personnel.

POLLY SHAINNE (at New York)—Senior Vice President & General Merchandise Manager.

JOHN J. HOLINCHECK—Vice President, Operations, Design & Construction.

MICHAEL R. LYNCH—Vice President, District Manager, Chicago.

DONALD R. CHESEBRO—Vice President & District Manager.

Kansas City.

RICHARD L. MITCHELL—Divisional Vice President.

Merchandise Control.

JAMES C. BAKER—Vice President, General Merchandise Manager Softlines.

JOHN HACALA—Vice President, General Merchandise Manager Hardlines.

DAVID J. MYERS—Vice President, Loss Prevention.

ROBERT S. SCHAUHAN—Vice President, Control.

STAN HELLER—Director of Pharmacy Operations.

JOHN STEIN—Director of Transportation.

H. ARTHUR BERNABO—District Manager, St. Louis Suburban.

GARY WALKER—District Manager, St. Louis.

## MERCHANDISING PERSONNEL

GEORGE NEEDLEMAN—Divisional Merchandise Manager.

STEVE LaBONNE—Buyer Mens Sport Shirts, Sweaters & Swimwear.

LARRY GRAVEEL—Buyer Mens Dress Shirts.

HAROLD WILSON—Buyer Mens Furnishings.

MURRAY ABRAMS—Buyer Boys 4-20 & Boys Furnishings.

PAT MORRISSEY—Buyer Boys 4-7 Ready-to-Wear, 6-20 Sportswear & Boys Outerwear, Mens Underwear & Socks.

BRUNO DICESARE—Buyer Mens Jeans, Outerwear & Slacks.

WILLIAM HIRSCH—Divisional Vice President, Divisional Merchandise Manager.

FRED KRAFT—Buyer Womens & Junior Shoes.

MICHAEL F. CARMODY—Buyer Mens Shoes.

HARVEY COTLAR—Buyer Childrens Shoes.

ROBERT FOX—Divisional Merchandise Manager.

STEVE RITTMASER—Buyer Fine Jewelry & Diamonds.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MISSOURI (Cont'd.)

Key Units

## Venture (Continued)

DOUGLAS DIX—Buyer Watches, Costume Jewelry & Leather Goods.  
 GARY KROSH—Buyer Colonel Day.  
 ROBERT BOEDEKER—Buyer Infants Furniture, Disposable Diapers & Formula.  
 OPEN—Divisional Merchandise Manager.  
 JERRY CRAIG—Buyer Sporting Goods.  
 DENNY REISING—Buyer Sporting Goods.  
 CAL ELLER—Buyer Small Electricals.  
 WILLIAM CHAPMAN—Divisional Merchandise Manager.  
 STEVE ROBINSON—Buyer Hardware, Tools & Fasteners.  
 JIM MORROW—Buyer Garden & Patio Furniture, Garden Growing & Paint.  
 JERRY OLIPHANT—Buyer Housewares, Cookware, Glassware, Basics & Chemicals.  
 LARRY HERMELING—Divisional Merchandise Manager, Gasoline.  
 RANDALL WRIGHT—Buyer Automotive Accessories.  
 RICHARD EMERSON—Buyer Tires & Batteries.  
 JAMES C. BAKER—Divisional Merchandise Manager.  
 ROSANN GAIN—Buyer Rugs, Bean Bags, Curtains & Drapes.  
 LEN PISARKIEWICZ—Buyer Linens & Towels.  
 RON BEMIS—Buyer Sewing Notions, Yarn & Rugs.  
 STAN HELLER—Divisional Merchandise Manager OTC, Director of Pharmacy.  
 DENNIS HUYCK—Senior Buyer Toys.  
 TOM SCHLESINGER—Buyer Toys.  
 FRAN CRAVEN—Buyer Toys & Pet Supplies.  
 ROBERT J. ROELL—Divisional Merchandise Manager.  
 KEVIN MANSELL—Buyer Health & Beauty Aids & Personal Care Electricals.  
 JAMES WHITEHEAD—Buyer OTC Drugs.  
 CHARLES HANNEY—Buyer Cosmetics.  
 CONNIE CURRAN—Buyer Revlon & Max Factor.  
 LINDA HAMILTON—Buyer Notions.  
 FAITH GOEDDE—Buyer Candy, Tobacco & Liquor.  
 BILL CHAPMAN—Divisional Merchandise Manager.  
 JOANNE WAERS—Buyer Pictures, Mirrors, Furniture, Lamps & Lamp Shades.  
 OPEN—Buyer Floral.  
 LINDA PARKER—Buyer Trim-A-Tree & Luggage.  
 KEN WARE—Buyer Stationery.  
 PAUL McCORMICK—Divisional Merchandise Manager.  
 LU ANN GRAESER—Assistant Buyer Stationery.  
 MIKE MARTIN—Buyer Records & Books.  
 BRAD GLAZER—Buyer Cameras & Calculators.  
 GLENN CHASE—Buyer TV, Radios & Stereos.  
 LESSEE  
 Dental Clinic & Eye Clinic—  
 Supermarkets—SCHNUCKS  
 A & P  
 FROGER

## K mart, 2665 Interstate 70

Telephone: Area Code 314—723-9902

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

St. Charles ▲

83301

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

Key Units

## Venture, Interstate 70

Telephone: Area Code 314—948-8831

163,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann.

Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.

All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in St. Ann.

IRA QUINT (at St. Ann)—President.

LESSEE

Dental—FAMILY DENTAL CENTER

St. Charles ▲

83301

## K mart, 2901-5 N. Belt Hwy

Telephone: Area Code 816 AD 3-5101

88,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES (at this store)

Men's &amp; Boys' Wear—GENERAL MENS WEAR CORP.

Auto Accessories—WESTERN AUTO TIRE

St. Joseph ■

84508

## T. G. &amp; Y. Family Center, 1325 S. Belt Hwy.

Telephone: Area Code 816—233-4303

59,800 ft. Branch Discount Dept. Store operated by T. G. &amp; Y. STORES CO.,

Oklahoma City, Okla.

All Depts. Company Operated. Executives and Merchandise Buyers

listed in Oklahoma City.

C. W. BELCHER—Store Manager.

St. Joseph •

84507

## Woolco Dept. Store, Northgate Shopping Center

Telephone: Area Code 816—233-8011

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of

F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

St. Joseph ▲

84508

## Grandpa Pidgeon's, Inc., 10299 Lewis &amp; Clark

Telephone: Area Code 314—867-8500

64,000 ft. Branch Discount Dept. Store operated by GRANDPA PIDGEON'S,

INC., Bridgeton, Mo.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Bridgeton.

AL BLACKFORD—Store Manager.

St. Louis ■

83136

## Grandpa Pidgeon's, Inc., Chippewa St.

Telephone: Area Code 314—781-9130

65,000 ft. Branch Discount Dept. Store operated by GRANDPA PIDGEON'S, INC.,

Bridgeton, Mo.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Bridgeton.

JACK HOLLEY (at Bridgeton)—President.

St. Louis ■

83118

## Great Value Store, Inc., 1033 Lemay Ferry Rd.

Telephone: Area Code 314—631-5511

10,000 ft. Discount Dept. Store.

All Depts. Company Operated including Ladies, Mens &amp; Childrens Wear, Family

Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware.

Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records.

Appliances, TV, Radio, Stationery, Cameras, Auto Accessories, Luggage.

TERRY MOSER—President, General Manager.

KENNETH MOSER—Vice President.

NORMAN MOSER—Vice President.

St. Louis ▲

83125

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

- K mart, 7481 S. Lindbergh Blvd.** St. Louis ▲  
83125  
Telephone: Area Code 314-892-0100  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3517 Fee Fee Rd.** St. Louis ▲  
83141  
Telephone: Area Code 314-291-3630  
112,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 10041 Lewis & Clark Blvd.** St. Louis ▲  
83136  
Telephone: Area Code 314-858-8815  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3861 Gravois Ave.** St. Louis ■  
83116  
Telephone: Area Code 314-771-2395  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Soll-Madden Co., 616 S. 7th St.** St. Louis ★ 2  
83102  
Telephone: Area Code 314 CH 1-7340  
70,000 ft. Discount Store with Branch Store operated at 1206 N. Kings Hwy.,  
St. Louis, Mo. (36,000 ft.)—CHARLES REICHMANN—Mgr.  
All Depts. Company Operated including Housewares, Hardware,  
Paint, Auto Accessories & Supermarket.  
Estimated Sales: \$5,000,000  
LARRY SOLL—President,  
ALLEN NIMAN—Secretary, Treasurer, General Manager & Buyer.
- Target Store, 5252 Lindberg Blvd. S. (Sappington)** St. Louis ▲  
83126  
Telephone: Area Code 314-842-2000  
147,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of  
DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President,  
Store Operations.
- Target Store, 2677 Dunn Rd.** St. Louis ▲  
83136  
Telephone: Area Code 314-741-7500  
147,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of  
DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President,  
Store Operations.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

- Target Store, 12275 St. Charles Rock Rd.** St. Louis ▲  
83042  
Telephone: Area Code 314-291-0600  
147,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of  
DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President,  
Store Operations.
- Target Store, 8020 Olive St. Rd.** St. Louis ▲  
83130  
Telephone: Area Code 314-991-5334  
155,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of  
DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President,  
Store Operations.
- Target Store, 4255 Hampton Ave.** St. Louis ▲  
83139  
Telephone: Area Code 314-481-9100  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of  
DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President,  
Store Operations.
- Venture, 4930 Christy Blvd.** St. Louis ▲  
83118  
Telephone: Area Code 314-832-3775  
163,000 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
St. Ann, Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in St. Ann.  
IRA QUINT (at St. Ann)—President.
- Venture, W. Florissant & I-270** St. Louis ▲  
83100  
Telephone: Area Code 314-921-4000  
161,000 ft. Branch Discount Dept. Store operated by VENTURE STORES,  
St. Ann, Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in St. Ann.  
IRA QUINT (at St. Ann)—President.
- Venture, 3901 Lemay Ferry Rd.** St. Louis ▲  
83125  
Telephone: Area Code 314-892-9900  
117,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann,  
Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in St. Ann.  
IRA QUINT (at St. Ann)—President.
- Wal-Mart, Fort Wood Spur** St. Roberts •  
85583  
Telephone: Area Code 314-336-4800  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## MISSOURI (Cont'd.)

- Wal-Mart, Hwy. 32 East**  
Telephone: Area Code 314-729-6151  
37,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC..  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- K mart, 16th & Limit State Fair**  
Telephone: Area Code 816-827-1550  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, US Hwy. 50**  
Telephone: Area Code 816-826-4500  
60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC..  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Big K Dept. Store, 205 Southland**  
Telephone: Area Code 314-471-8990  
50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
LARRY DAVIDSON—Store Manager.  
LESSEE  
Shoes—FASHION THIMBLE
- T. G. & Y. Family Center, 901 S. Kings Hwy.**  
Telephone: Area Code 314-471-6272  
60,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
J. L. BRATCHER—Store Manager.
- Wal-Mart, Mid-Towner Shopping Center**  
Telephone: Area Code 314-471-0360  
40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC..  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- F. M. Stores, Inc., 428 W. Sunshine**  
Telephone: Area Code 417 UN 9-0597  
Resident Buyer Murray-Martin, Inc., 370 - 7th Ave., N. Y. C.  
12,000 ft. Discount Dept. Store operating Branch Stores (Not Listed) at 1860 N. Glenstone, Mo.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear.  
Family Shoes, Linens, Domestic, Sporting Goods, Garden Supplies, Jewelry.  
A. B. KERSHENBAUM—President & Buyer Mens & Boys Wear.  
Linens, Domestic, Mens & Boys Shoes, Sporting Goods.  
Garden Supplies.  
GLORIA KERSHENBAUM—Buyer Womens & Girls Wear.  
Jewelry, Ladies Shoes.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

- K mart, 644 W. Sunshine**  
Telephone: Area Code 417-883-5155  
109,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1930 E. Kearney St.**  
Telephone: Area Code 417-862-6689  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Skaggs Thrifty City, 1735 S. Glenstone Ave.**  
Telephone: Area Code 417 TU 1-4841  
75,000 ft. Branch Discount Store operated by SEAGGS COMPANIES.  
Salt Lake City, Utah.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Salt Lake City.  
ROBERT BENEDICT (at Salt Lake City)—Senior Vice President, Area Manager.
- Venture, 3101 Glenstone Ave.**  
Telephone: Area Code 417-883-5770  
163,000 ft. Branch Discount Dept. Store operated by VENTURE STORES, St. Ann, Mo., a Division of THE MAY DEPT. STORES CO., St. Louis, Mo.  
All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in St. Ann.  
IRA QUINT (at St. Ann)—President.
- Wal-Mart, 1923 E. Kearney**  
Telephone: Area Code 417-866-7294  
57,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC..  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, 1701 W. Kearney**  
Telephone: Area Code 417-862-4458  
60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC..  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, 3335 W. Hwy. 166**  
Telephone: Area Code 417-862-7447  
42,660 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC..  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 66**  
Telephone: Area Code 314-468-8066  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC..  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

Key Units

Marshall's, 10780 Watson Rd.  
Telephone: Area Code 314-821-7630

32,200 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
Woburn, Mass.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
AL BERGECN (at Woburn)—Vice President, Operations.

Sunset Hills  
63127

Matco, Eastgate Shopping Center  
Telephone: Area Code 816-359-5881

30,000 ft. Branch Discount Store operated by MATTINGLY STORES, INC.,  
Lexington, Mo.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Lexington.  
BILL TRELC—Store Manager.

Trenton  
64683

Wal-Mart, Hwy. 47 W.

Telephone: Area Code 314-528-8465  
32,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Troy  
63379

Wal-Mart, Hwy. 50

Telephone: Area Code 314-583-2531  
40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Union  
63084

Wal-Mart, Wal-Mart Shopping Center

Telephone: Area Code 816-747-8188  
45,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Warrensburg  
64093

Matco, Campus Shopping Center

Telephone: Area Code 314-456-2597  
22,000 ft. Branch Discount Store operated by MATTINGLY STORES, INC.,  
Lexington, Mo.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Lexington.  
DON GRISSUM—Store Manager.  
CURT MYATT—Store Manager.

Warrenton  
63383

Wal-Mart, Osage Center

Telephone: Area Code 816-438-7394  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Warsaw  
65355

Wal-Mart, Hwys. 47 & 100

Telephone: Area Code 314-239-7761  
42,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Washington  
63090

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

◆ 30,000-50,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## MISSOURI (Cont'd.)

Key Units

Wal-Mart, Rte. 2

Telephone: Area Code 314-336-4515  
60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Waynesville  
63383

"Cuzzin" Charlie's, Inc., Hwy. 40

Telephone: Area Code 314 FA 7-8267  
40,000 ft. Discount Dept. Store.

All Depts. Company Operated.  
CHARLES UJHELYI—President.  
JAMES RECHTIENE—General Manager & Buyer Mens Wear, Family Shoes, Linens, Domestic, Toys, Drugs, Records, Stationery, Greeting Cards & Luggage.  
JULIA TREMEAR—Buyer Hardware, Sporting Goods, Appliances, TV & Radios.

Wentzville  
63385

Wal-Mart, Wentzville Center

Telephone: Area Code 314-327-5155  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Wentzville  
63385

Wal-Mart, 810 Maiden Lane

Telephone: Area Code 417-781-4780  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

West Joplin  
64801

Gibson's Discount Center, Parkway Shopping Center

Telephone: Area Code 417-256-7798  
28,000 ft. Branch Discount Dept. Store operated by J. A. WEST CO., El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Bentonville.  
for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
E. M. RISINGER (at El Dorado)—President.  
WINSTON HACKETT—Store Manager.

West Plains  
65775

Wal-Mart, Hwys. 63 & 160

Telephone: Area Code 417-256-8187  
50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

West Plains  
65775

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

◆ 30,000-50,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NOTES

## MONTANA

This is the listing of the discount stores and company offices in Montana arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

**BEAVERHEAD COUNTY**  
The Dilmart, Dillon

**CASCADE COUNTY**  
K mart, Great Falls

**CUSTER COUNTY**  
K mart, Miles City  
Rasco-Tempo, Miles City

**DAVIDSON COUNTY**  
Pamida Discount Center, Glendive

**FLATHEAD COUNTY**  
K mart, Kalispell  
Midland Discount Center, Kalispell

**GALLATIN COUNTY**  
Gibson's, Bozeman  
K mart, Bozeman

**HILL COUNTY**  
K mart, Havre

**LEWIS & CLARK COUNTY**  
Gibson's, Helena  
K mart, Helena  
Tempo Store, Helena

**MISSOULA COUNTY**  
K mart, Missoula  
Mac's General Store, Missoula  
Tempo Store, Missoula

**RICHLAND COUNTY**  
Pamida Discount Center, Sidney

**YELLOWSTONE COUNTY**  
Gibson's, Billings  
K mart, Billings

**Gibson's Discount Center, 1313 Broadwater Ave.**

Key Units  
Billings ★ 5  
59102

Telephone: Area Code 406—245-6623

67,000 ft. Discount Dept. Store with branch stores listed in Bozeman City, La.  
Billings, Bozeman & Helena, Mont.; franchised by GIBSON'S DISCOUNT  
CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated. Executives and Merchandise lines for  
GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

R. C. WOOLFOLK—President.

C. R. BROOKS—Secretary & General Manager.

JACK PAYNE—Controller.

CARWIN DOVER—Store Manager.

ROGER SAYRE—Buyer Ladies, Mens & Childrens Wear, Family Shoes,  
Linens & Domestic, Luggage, Fabrics.

JIM POTTINGER—Buyer Toys, Garden Center, Tobacco

Shop, Seasonal.

DENNIS SCHANTZ—Buyer Drugs, Health & Beauty Aids, Stationery  
& Greeting Cards, Cameras, Electronics, Records.

BARBARA GRIFFIN—Buyer Housewares & Appliances.

**Gibson's Discount Center, 1600 Main St.**

Billings ★  
59102

Telephone: Unavailable at press time

40,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
CENTER, Billings, Mont.; franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.

All Depts. Company Operated. Executives and Merchandise lines for  
GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

DON DEUTSCH—Store Manager.

**K mart, 2424 Central Ave.**

Billings ▲  
59102

Telephone: Area Code 406—656-5700

115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

◆ 30,000-60,000 ft

♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## MONTANA (Cont'd.)

- Gibson's Discount Center, 2121 W. Main St.** **Bozeman** •  
 Telephone: Area Code 406—587-0624  
 23,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS.  
 Billings, Mont., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 R. C. WOOLFOLK (at Billings)—President.  
 DON BUECHLER—Store Manager.
- K mart, 1126 N. 7th Ave.** **Bozeman** •  
 Telephone: Area Code 406—587-5191  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 1600 Main St.** **Billings Heights** •  
 Telephone: Unavailable at press time  
 40,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Billings, Mont., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 DON DEUTSCH—Store Manager.
- The Dilmart, 44 E. Banock St.** **Dillon** ♦ 1  
 Telephone: Area Code 406—593-4321  
 14,000 ft. Discount Store.  
 All Depts. Company Operated including Furniture, Floor Coverings,  
 Housewares, Paint, Toys, Sporting Goods, Records, Appliances, Tv,  
 Radio, Luggage.  
 DEAN WRIGHT—President, General Manager.  
 RAYMOND CURTIS—Secretary, General Manager.
- Pamida Discount Center, 1114 W. Bell** **Glendive** ♦  
 Telephone: Area Code 406—365-3910  
 11,700 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 1000 3rd St. NW** **Great Falls** ▲  
 Telephone: Area Code 406—453-5424  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2100 Hwy 2 East** **Havre** •  
 Telephone: Area Code 406—285-5814  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 3065 N. Montana** **Helena** •  
 Telephone: Area Code 406—443-5870  
 40,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS.  
 Billings, Mont., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 R. C. WOOLFOLK (at Billings)—President.  
 NORM HAMPA—Store Manager.

\* headquarters ▲ over 100,000 ft ■ 40,000-100,000 ft ♦ 30,000-60,000 ft • under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## MONTANA (Cont'd.)

- K mart, 1700 Cedar St.** **Helena** ■  
 Telephone: Area Code 406—443-4745  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Tempo Store, 400 Euclid Ave.** **Helena** •  
 Telephone: Area Code 406—442-1990  
 40,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES.  
 Burbank, Calif., division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in Burbank.  
 D. D. McMILLEN—Store Manager.
- K mart, 24 La Salle Rd.** **Kalispell** ▲  
 Telephone: Area Code 406—752-4261  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Midland Discount Center, Highway 2** **Kalispell** ♦  
 Telephone: Area Code 406—755-1510  
 25,000 ft. Branch Discount Dept. Store operated by MIDLAND MERCANTILE CO.,  
 Rapid City, S.D.  
 All Depts. Company operated except Womens & Drugs, Executives and  
 Merchandise Buyers listed in Rapid City.  
 V. HUGHES (at Rapid City)—President.
- K mart, 611 S. Haynes** **Miles City** •  
 Telephone: Area Code 406—232-5350  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Rasco-Tempo, Miles City Plaza Shopping Center** **Miles City** •  
 Telephone: Area Code 406—232-4690  
 40,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES.  
 Burbank, Calif., a Division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
 All Depts. Company Operated except Family Shoes, Executives and  
 Merchandise Buyers listed in Burbank.  
 R. STEVER—Store Manager.
- K mart, 3626 Brooks St.** **Missoula** ▲  
 Telephone: Area Code 406—728-9342  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters ▲ over 100,000 ft ■ 40,000-100,000 ft ♦ 30,000-60,000 ft • under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## MONTANA (Cont'd.)

Mac's General Store, 700 S.W. Higgin Ave.  
Telephone: Area Code 406-728-1700  
35,000 ft. Discount Dept. Store.

All Depts. Company Operated including Housewares, Hardware & Sporting Goods.  
Estimated Sales: \$2,000,000

CARL MAC & TERRENCE BRADY—Partners.  
BRUCE BLOTEKAMP—Partner & Buyer Sporting Goods.  
BOB MEEDER—Store Manager.  
JIM GREEN—Buyer Hardware.  
EVELYN BRANDL—Buyer Housewares.

Missoula  
59801

Key Units

• 1

Tempo Store, 901 E. Broadway

Telephone: Area Code 406-542-2147

39,800 ft. Branch Self-Service Dept. Store operated by RASCO STORES.  
Burbank, Calif., division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Burbank.  
W. ERATZ—Store Manager.

Missoula  
59801

Pamida Discount Center, S. Central Ave.

Telephone: Area Code 406-482-3744

19,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

Sidney  
59270

## NEBRASKA

This is the listing of the discount stores and company offices in Nebraska arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ADAMS COUNTY

Gibson's Discount Center, Hastings  
K mart, Hastings

## BUFFALO COUNTY

Alco, Kearney  
K mart, Kearney  
Unimart, Kearney

## BOX BUTTE COUNTY

Alco, Alliance  
Pamida Discount Center, Alliance

## CHEYENNE COUNTY

Alco, Sidney

## CUSTER COUNTY

Gibson's, Broken Bow

## DAWSON COUNTY

Pamida-Gibson, Lexington  
Pamida, Lexington

## DODGE COUNTY

Alco, Fremont  
K Mart, Fremont  
Tempo Store, Fremont

## DOUGLAS COUNTY

1/2 Price Store, Omaha  
K mart, Omaha  
Pamida, Omaha  
Richman Gordman Stores, Omaha  
Target, Omaha  
Woolco, Omaha

## GAGE COUNTY

Alco, Beatrice  
K mart, Beatrice  
Pamida-Gibson, Beatrice  
Pamida, Beatrice

## HALL COUNTY

Gibson's, Grand Island  
K mart, Grand Island  
Richman Gordman, Grand Island  
Skag-Way, Grand Island  
Woolco, Grand Island

## HOLT COUNTY

Gibson's, O'Neill  
T. G. & Y., O'Neill

## JEFFERSON COUNTY

Gibson's Discount Center, Fairbury

## KEITH COUNTY

Gibson's, Ogallala

## LANCASTER COUNTY

K mart, Lincoln  
Pamida, Lincoln

Richman Gordman, Lincoln  
Treasure City, Lincoln  
Woolco, Lincoln

## LINCOLN COUNTY

Alco, North Platte  
Gibson's, North Platte  
K mart, North Platte

## MADISON COUNTY

Alco, Norfolk  
Gibson's Discount Center, Norfolk  
K mart, Norfolk

## NEMAHIA COUNTY

Pamida Discount Center, Auburn

## OTOE COUNTY

Pamida Discount Center, Nebraska City

## PHELPS COUNTY

Pamida Discount Center, Holdrege

## PLATTE COUNTY

Alco, Columbus  
K mart, Columbus  
Tempo Store, Columbus

## RED WILLOW COUNTY

Alco, McCook  
Gibson's Discount, McCook

## RICHARDSON COUNTY

Pamida Discount Center, Falls City

## SALINE COUNTY

Pamida Discount Center, Crete

## SARPY COUNTY

K mart, Bellevue

## SCOTTS BLUFF COUNTY

Alco, Gering  
Gibson's Discount Center, Scottsbluff  
K mart, Scottsbluff  
Tempo, Scottsbluff

## SEWARD COUNTY

Pamida Discount Center, Seward

## WASHINGTON COUNTY

Pamida Discount Center, Blair

## WAYNE COUNTY

Pamida Discount Center, Wayne

## YORK COUNTY

Alco, York  
Pamida, York

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEBRASKA (Cont'd.)

- Alco Discount Store, 1325 W. 3rd**  
Telephone: Area Code 308-762-2484  
21,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Pamida Discount Center, 3rd & Flack**  
Telephone: Area Code 308-762-2210  
21,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Pamida Discount Center, U.S. Hwy. 75 & Alden St.**  
Telephone: Area Code 402-274-4974  
20,400 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Alco Discount Store, 2115 N. 6th St.**  
Telephone: Area Code 402-228-3481  
45,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- K mart, 2205 N. 6th St.**  
Telephone: Area Code 402-228-4273  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, 23rd & Court**  
Telephone: Area Code 402-223-3555  
21,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives & Merchandise Buyers listed in Omaha.  
RON WHITE—Store Manager.
- K mart, 1510 Harlan Drive**  
Telephone: Area Code 402-292-6060  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, 9th & Washington**  
Telephone: Area Code 402-426-4861  
22,700 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEBRASKA (Cont'd.)

- Gibson's Discount Center, E. Hwy. 2 (Box 467)**  
Telephone: Area Code 308-872-6401  
27,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kans. franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
OWEN CHAFFIN (at Dodge City)—President.  
MIKE HAWLEY—Store Manager.
- Alco Discount Store, 3318 23rd St.**  
Telephone: Area Code 402-564-1474  
45,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- K mart, 4000 - 23rd St.**  
Telephone: Area Code 402-564-7111  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Tempo Store, U. S. 30 Center**  
Telephone: Area Code 402-564-3151  
30,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif., division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Burbank.  
K. BENNET—Store Manager.
- Pamida Discount Center, 10th & Main Sts.**  
Telephone: Area Code 402-828-4319  
19,536 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Gibson's Discount Center, 307-5th St.**  
Telephone: Area Code 402-729-6111  
10,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Oklahoma City, Okla., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
ROY R. LOVE (at Oklahoma City)—President.  
DENNIS VORDERSTRASSE—Store Manager.
- Pamida Discount Center, 13th & Stone Sts.**  
Telephone: Area Code 402-245-2441  
26,850 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEBRASKA (Cont'd.)

Key Units

- Alco Discount Store, 700 E. 23rd St.**  
Telephone: Area Code 402-721-3555  
40,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.  
Fremont 88025 ●
- K mart, 1700 E. 23rd St.**  
Telephone: Area Code 402-727-4370  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Fremont 88025 ●
- Tempo Store, Fremont Plaza Shopping Center**  
Telephone: Area Code 402-721-6622  
37,600 ft. Branch Self-Service Dept. Store operated by RASCO STORES.  
Barbark, Calif., division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Burbank.  
G. MUMMA—Store Manager.  
Fremont 88025 ●
- Alco Discount Store, 2970 - 10th St.**  
Telephone: Area Code 308-832-5161  
37,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.  
Gering 89341 ●
- Gibson's Discount Center, 654 S. Locust**  
Telephone: Area Code 308-384-8898  
18,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
Oklahoma City, Okla., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Seagoville.  
ROY R. LOVE (at Oklahoma City)—President.  
JIM ROESER—Store Manager.  
Grand Island 68801 ◆
- K mart, 1607 S. Locust St.**  
Telephone: Area Code 308-384-5103  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Grand Island 68801 ▲
- Richman Gorman Store, 2300 Webb Rd.**  
Telephone: Area Code 308-328-7201  
85,000 ft. Branch Promotional Dept. Store operated by RICHARD GORDMAN STORES, Omaha, Nebraska.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
DAN GORDMAN (at Omaha)—President.  
Grand Island 68801 ■

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEBRASKA (Cont'd.)

Key Units

- Skag-Way, Five Points (Box 1647)**  
Telephone: Area Code 308-384-8222  
COMPANY PROFILE (SIC 53 21):  
SALES: \$20,000,000 (1979 Estimated)  
TOTAL SELLING SQ. FT.: 85,000  
SALES PER SELLING SQ. FT.: \$235.29  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
85,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Wall Coverings, Toys, Sporting Goods, Garden Center, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage, Tobacco Shop, Supermarket, Snack Bar, Fabrics, Sewing Notions, Drugs, Jewelry, Records, Appliances, TV, Radios & Home Improvement.  
ALVIN ASAY—President.  
LOU KOBER—General Manager, Store Planning & Development.  
JESS GRASSO—Manager & Buyer Pharmacy.  
BILL MARTIN—Business Manager.  
JIM HINERMAN—Supermarket & Snack Bar Manager.  
TOM MCKEE—Construction Manager.  
IAN LAWRENCE—Buyer Ladies & Childrens Wear.  
DON SCHROEDER—Buyer Mens Wear, Linens, Domestic, Fabrics & Sewing Notions.  
WREN LESHER—Buyer Family Shoes.  
BOB LAWRENCE—Buyer Housewares & Toys.  
ELMER FELDOTTO—Buyer Sporting Goods.  
GENE BECK—Buyer Garden Center.  
BOB COLGAN—Buyer Drugs.  
JIM PHIPPS—Buyer Jewelry, Records, Cameras, Luggage, Tobacco Shop.  
AMOS STARKEY—Buyer Auto Accessories.  
ARLENE BOYD—Buyer Stationery & Greeting Cards.  
ROGER KILLION—Buyer Hardware, Paint, Wall Coverings & Home Improvement.  
JIM YOUNT—Buyer Furniture, Floor Coverings, Appliances, TV & Radios.  
Grand Island 68801 ■
- Woolco Dept. Stores, Grand Island Mall**  
Telephone: Area Code 308-394-9500  
90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.  
Grand Island 68801 ■
- Gibson's Discount Center, 837 S. Burlington**  
Telephone: Area Code 402-463-3197  
35,000 ft. Branch Discount Dept. Store operated by GIBSON DISCOUNT CENTER,  
Oklahoma City, Okla., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Seagoville.  
ROY LOVE (at Oklahoma City)—President.  
JOHN ANDERSON—Store Manager.  
Hastings 68901 ●
- K mart, 123 N. Marian Rd.**  
Telephone: Area Code 402-483-8894  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Hastings 68901 ●

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEBRASKA (Cont'd.)

**Pamida Discount Center, Hwy. 193 N.**  
Telephone: Area Code 308—895-6515  
23,780 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.

C. CLAYTON BURKSTRAND (at Omaha)—President.

**Holdrege**  
68949

**Alco Discount Store, 11 W. 39th St.**  
Telephone: Area Code 308—234-2479  
45,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES

DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.

B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

**Kearney**  
68847

**K mart, 2900 W. 24th St.**  
Telephone: Area Code 308—234-2627  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Kearney**  
68847

**Unimart Thrift Center, 3920 2nd Ave.**  
Telephone: Area Code 308—238-8771  
40,000 ft. Branch Discount Dept. Store operated by NASH-FINCH CO., Minneapolis, Minn.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Minneapolis.  
RICHARD RAINES—Store Manager.  
RICHARD BRICH—General Merchandise Manager.

**Kearney**  
68847

**Pamida Discount Center, Hwy. 283 & Ash St.**  
Telephone: Area Code 308—324-5669  
24,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.

All Depts. Company Operated. Executives & Merchandise Buyers listed in Omaha.  
BOB BAILEY—Store Manager.

**Lexington**  
68850

**K mart, 4601 Vine**  
Telephone: Area Code 402—464-9171  
105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Lincoln**  
68503

**Pamida Discount Center, 1435 N. Cotner**  
Telephone: Area Code 402—466-9508  
17,280 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.

All Depts. Company Operated. Executives & Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

**Lincoln**  
68505

**Richman Gorman Store, 45th & Vine**  
Telephone: Area Code 402—434-0251  
105,000 ft. Branch Promotional Dept. Store operated by RICHMAN GORDMAN

STORES, Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.

DAN GORDMAN (at Omaha)—President.

**Lincoln**  
68508

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEBRASKA (Cont'd.)

Key Units

**Treasure City, 48th & Leighton**

Telephone: Area Code 402—464-8241

72,000 ft. Branch Discount Dept. Store operated by WHITNEY STORES, INC., New York, N.Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
T. C. JAY (at New York)—General Manager.

**Lincoln**  
68518

**Woolco Dept. Store, 2600 S. 48th St.**

Telephone: Area Code 402—483-2881

90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

**Lincoln**  
68508

**Alco Discount Store, 700 W. "D" St.**

Telephone: Area Code 308—345-3300

40,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

**McCook**  
69001

**Gibson's Discount Center, 1008 West Ave. "B"**

Telephone: Area Code 308—345-5150

27,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
OWEN CHAFFIN (at Dodge City)—President.  
JAMES WILDER—Store Manager.

**McCook**  
69001

**Pamida Discount Center, Rte. 1 & S. 11th**

Telephone: Area Code 402—873-5567

27,900 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

**Nebraska City**  
68410

**Alco Discount Store, 103 E. Norfolk Ave.**

Telephone: Area Code 402—379-2515

34,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

**Norfolk**  
68701

**Gibson's Discount Center, 2600 Norfolk Ave.**

Telephone: Area Code 402—371-5152

36,000 ft. Branch Discount Dept. Store operated by SCRIVNER, INC., Oklahoma, Okla., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
FELTON RAYNES (at Oklahoma City)—Vice President, Operations.  
TOM SPRINGFIELD—Store Manager.

**Norfolk**  
68701

**K mart, 1100 Omaha Ave.**

Telephone: Area Code 402—379-2323

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Norfolk**  
68701

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEBRASKA (Cont'd.)

**Alco Discount Store, 201 E. 6th St.**

Telephone: Area Code 308—534-5140  
30,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.

North Platte  
69101

Key Units

**Gibson's Discount Center, 1620 E. 4th St. (Box 280)**

Telephone: Area Code 308—532-8450  
50,000 ft. Branch Discount Dept. Store operated by GIBSON DISCOUNT CENTERS.  
Oklahoma City, Okla., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagrville, Tex.

North Platte  
69101

All Depts. Company Operated except Drugs. Executives and Merchandise  
lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagrville.  
BOY LOVE (at Oklahoma City)—President.  
LYLE FLANDERS—Store Manager.

**K mart, 301 W. Eugene Ave.**

Telephone: Area Code 308—534-5430  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

North Platte  
69101

**Gibson's Discount Center, 217 E. 1st St. (Box 719)**

Telephone: Area Code 308—284-6585  
10,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge  
City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagrville, Tex.

Ogallala  
69153

All Depts. Company Operated. Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.  
OWEN CHAFFIN (at Dodge City)—President.  
TERRY WENCH—Store Manager.

**1/2 Price Store, 25th & L**

Telephone: Area Code 402—342-1725  
30,000 ft. Branch Promotional Dept. Store operated by RICHMAN GORDMAN  
STORES, Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.

Omaha  
68102

**1/2 Price Store, 1616 Burt St.**

Telephone: Area Code 402—733-2901  
24,000 ft. Branch Promotional Dept. Store operated by RICHMAN GORDMAN  
STORES, Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
DAN GORDMAN (at Omaha)—President.

Omaha  
68105

**K mart, 5000 L St.**

Telephone: Area Code 402—733-8437  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Omaha  
68107

LESSEE  
Supermarket—A & P

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEBRASKA (Cont'd.)

**K mart, 7100 Ames Ave.**

Telephone: Area Code 402—571-0406  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Supermarket—A & P

Omaha  
68110

**K mart, 12303 West Center Rd.**

Telephone: Area Code 402—333-2114  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Omaha  
68144

**Pamida Inc., 8800 "F" St.**

Telephone: Area Code 402—339-2400  
MAILING ADDRESS: P. O. Box 956, Omaha, Nebr. 68101

Omaha ★ 195  
68127

**COMPANY PROFILE (SIC 53 21):**

SALES: \$318,833,000 (1/31/79)  
TOTAL SELLING SQ. FT.: 3,740,174  
SALES PER SELLING SQ. FT.: \$85.25  
OWNERSHIP: Public  
EXCHANGE TRADED: NY  
SYMBOL: PAM

SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Headquarters Office for chain of Discount Dept. Stores listed as follows:  
PAMIDA DISCOUNT CENTERS (Listed):

IDAHO—Rexburg & Weiser.

ILLINOIS—Dixon, Highland, Hoopeston, Monmouth, Rantoul, Robinson  
& Taylorville.

IOWA—Albia, Atlantic, Boone, Carroll, Centerville, Chariton, Charles City,  
Clarinda, Decorah, Deenison, Estherville, Fairfield, Forest City, Grinnell,  
Hampton, Harlan, Humboldt, Independence, Indianola, Jefferson, Keokuk,  
Knoxville, LeMars, Manchester, Maquoketa, Mount Pleasant, Muscatine,  
Oelwein, Oscaloosa, Ottumwa, Red Oak, Sheldon, Shenandoah, Spencer,  
Spirit Lake, Toledo, Washington, Waukon & Webster City.

KANSAS—Atchison, Chanute, El Dorado, Ottawa, Paola, Parsons, Pittsburg,  
Wellington & Winfield.

MICHIGAN—Houghton & Ironwood.

MINNESOTA—Albert Lea, Alexandria, Bemidji, Benson, Brainerd, Cloquet,  
Crookston, Detroit Lakes, Fairmont, Fergus Falls, Hibbing, Hutchinson,  
International Falls, Litchfield, Little Falls, Luverne, Montevideo, Morris,  
New Ulm, Owatonna, Park Rapids, Pipestone, Red Wing, Redwood Falls,

St. James, Thief River, Virginia, Wadena, Waseca, Willmar, Windom & Winona.

MISSOURI—Kirkville & Maryville.

MONTANA—Glendive & Sidney.

NEBRASKA—Allamore, Auburn, Beatrice, Blair, Crete, Falls City, Holdrege,  
Lexington, Lincoln, Nebraska City, Seward, Wayne & York.

NORTH DAKOTA—Grafton, Jamestown, Valley City, Wahpeton & Williston.

SOUTH DAKOTA—Brookings, Huron, Madison, Vermillion, Watertown & Winner.

WISCONSIN—Ashland, Clintonville, Merrill, Platteville, Ripon, Sparta,  
Stoughton & Sturgeon Bay.

WYOMING—Cody, Douglas, Gillette, Green River, Jackson Hole, Lander,  
Newcastle, Rawlins, Riverton, Rock Springs, Sheridan, Torrington, Wheatland  
& Worland.

PAMIDA DISCOUNT CENTERS (Not Listed, 2,000 to 9,000 ft.):

34 S. E. Main St., Blackfoot & 270-280 E. Jackson, Mountain Home, IDAHO;  
Wilson & Summer Sts., Carlinville, Hwy. 1 S., Marmi, 209 N. 3rd, Greenville,  
901 Illinois Ave., Mendota, 802 Market St., Mount Carmel, 311 E. Main St.,  
(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEBRASKA (Cont'd.)

Key Units

## Pamida (Continued)

Olney, 308 Cherry Ave., Rochelle, 616 E. Church, Sandwich, 330 Main St.,  
Savanna & 115 W. Oak St., West Frankfort, ILLINOIS; 306 W. Main St.,  
Anamosa, 102 S. Main St., Clarion, Hwy. 9 W., Cresco, 601 New York Ave.,  
Creston, 1120 S. Broadway, Emmetsburg, 16 N. Walnut, Glenwood, 613 Central,  
Hawarden, 112 E. 8th St., Leola, 112 W. Main St., New Hampton, 114 E. 2nd St.,  
Newton, 100 N. Main St., Osceola, 612 Franklin, Pella, Hwy. 20 W., Sac City &  
115 E. Washington, Waverlet, IOWA; 114 E. 4th, Eureka, 510 N. 1st, Hiawatha,  
304 West St., Iowa, 131 Ave. A, West, Kingman, 517 Broadway, Marysville &  
208 W. Main St., Norton, KANSAS; 115 E. Chapman, Ely, 249 N.W. 2nd,  
Oxycott, Main St. & Sinclair, Sauk Centre, 2556 Broadway, Slayton &  
119 E. Main St., Sleepy Eye, MINNESOTA; 1601 E. 9th St., Trenton, MISSOURI;  
Lincoln, 1705 South St., Lincoln & 533 Main St., Plattsburgh, NEBRASKA;  
410 3rd Ave. S.W., Rugby, NORTH DAKOTA; 910 E. Sioux, Pierre,  
710 11th St., Spearfish, 421 W. Main St., Lead, 114 S. Chicago, Hot Springs &  
1st & Lorelle, Sturgis, SOUTH DAKOTA; E. Black Hawk Ave., Prairie du Chien,  
124 W. Court, Viroqua & 1415 Frontage Rd., Whitewater, WISCONSIN;  
140 N. Bent, Powell, WYOMING.

All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
Shoes, Fabrics, Notions, Curtains, Drapes, Domestic, Housewares,  
Hardware, Sporting Goods, Guns & Ammo, Paper & Cleaning, Lawnmowers,  
Garden Hose, Fans, Pets, Horticulture, Lawn & Garden, Automotive, Candy,  
Groceries, Drugs, Health & Beauty Aids, Stationery, Seasonal, Paint,  
Electrical, Toys, Records, Tapes, Home Furnishings, Cameras & Accessories,  
Electronics, Personal Care & Appliances.

D. J. WITHERSPOON—Chairman of the Board.  
LEE WEGENER—Vice Chairman of the Board.  
C. CLAYTON BURKSTRAND—President.  
HERBERT B. UNDERWOOD—Senior Vice President.  
Director of Administration.  
RONALD W. CURTIS—Senior Vice President, Finance, Secretary  
and Treasurer.  
JOHN J. WIESNER—Senior Vice President, Accounting and  
Financial Administration.  
C. E. DOYLE—Vice President, Personnel and Public Relations.  
LEROY PETERSON—Vice President, Advertising and Sales Promotion.  
RICHARD HAMM—Controller.  
MICHAEL HENDERSON—Vice President, Director of  
Store Operations.  
KENNETH UBERINO—Vice President, General Merchandise Manager.  
FRANK SCHLOSSER—Vice President, General Merchandise  
Manager, Hardlines.  
LOYAL PACKER—Vice President Budgeting and Inventory Control.  
MARVIN VINCENT—Vice President, Security and Loss Prevention.  
BILL POTTER—Real Estate Manager.  
DON HENDRICKSON—Fixtures and Equipment.  
PATRICK SCHNEIDER—Director of Training.  
ROLLIE NEWCOMB—General Office Manager.  
MYRLE FAIRCHILD—Regional Manager.  
LEON KLAUSE—Regional Manager.  
NORMAN MARTIN—Regional Manager.  
STANLEY STEIN—Divisional Merchandise Manager Ladies  
Ready-to-Wear.  
W. B. TRIBLE—Divisional Merchandise Manager Mens, Boys &  
Childrens Wear, Hosiery & Footwear.  
JIM DAILEY—Divisional Merchandise Manager Variety Division.  
GERALD KRAUS—Divisional Merchandise Manager Home Furnishings.  
ALEXANDER RADO—Divisional Merchandise Manager Hardlines.  
JACK MASTERS—Fashion Coordinator Director.

## BUYERS

SAM RUDERMAN—Ladies' Coats and Dresses, Uniforms,  
Maternity, Pant Suits.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEBRASKA (Cont'd.)

Key Units

## Pamida (Continued)

VERNON KOHN—Mens.  
CAROLD HENDLEY—Boys 4-18.  
JERRY DUITZ—Senior Buyer Infants & Toddlers, Girls 4-14, Boys 4-18.  
BERNIE CAMPBELL—Hosiery, Footwear.  
WILLIAM CONDE—Import.  
FLOYD FOWLER—Domestics.  
JOHN BONNER—Fabric and Notions, Curtains & Drapes.  
JACK PEDERSEN—Housewares.  
JOHN TAYLOR—Paint & Electrical, Hardware.  
LEONARD WRIGHT—Sporting Goods, Guns & Ammo.  
DALE THOMAS—Toys.  
VINCE DIGILIO—Pets, Horticulture, Lawn & Garden.  
FLORENCE LATZEL—Drugs, Health, Beauty Aids and Sanitary.  
JAMES SPARGO—Drugs, Health and Beauty Aids.  
CHUCK RIST—Stationery and Seasonal.  
RICHARD PEARSON—Records & Tapes, Home Furnishings, Cameras  
& Accessories, Electronics, Personal Care, Appliances.  
FLOYD KEDEL—Paper & Cleaning, Lawnmowers, Garden Hose, Fans.  
GARRY DIAL—Automotive.  
LARRY ARDEN—Candy & Groceries.

## Richman Gorman Stores, 12100 W. Center Rd.

Omaha ★ 16

Telephone: Area Code 402-333-3400

100,000 ft. Promotional Dept. Store and Headquarters Office for chain of  
Promotional Dept. Stores listed as RICHMAN GORDMAN STORES in Council  
Bluffs & Des Moines (2), Ia.; Topeka, Kans.; Lincoln, Grand Island &  
Omaha (2), Nebr. & 1/2 PRICE STORES in Des Moines & Sioux City, Iowa;  
Kansas City, Mo.; Hastings & Omaha (3), Nebr.

All Depts. Company Operated including Ladies, Mens & Childrens  
Wear, Family Shoes, Linens & Domestic, Home Furnishings, Giftwares,  
Candles, Housewares, Hardware, Paint, Toys, Sporting Goods, Automotive,  
Cosmetics, Health & Beauty Aids, Lawn & Garden, Candy, Pet Supplies,  
Records, Appliances, Electronics, Cameras, Film, Bicycles, Audio,  
Stationery & Trim-A-Tree.

DAN GORDMAN—President.  
JEROME P. GORDMAN—Executive Vice President, Chief  
Operations Officer.  
NELSON GORDMAN—Senior Vice President.  
DICK ANDERSEN—Vice President, Systems.  
BOB GORDMAN—Vice President, General Merchandise Manager.  
RON SIMONS—Secretary, General Manager Half-Price Stores.  
DAVE HENDRIX—Treasurer.  
JIM TEEPLES—Divisional Merchandise Manager, Womens Wear.  
BOB GIRTHOFFER—Divisional Merchandise Manager,  
Childrens Wear.  
MARTY WARREN—Divisional Merchandise Manager, Mens Wear.  
JOE KUN—Divisional Merchandise Manager, Shoes.  
GARY BRYAN—Divisional Merchandise Manager, Hardlines,  
Cards & Books.  
STEVE FISHMAN—Divisional Merchandise Manager Home Furnishings.

## BUYERS—RICHMAN GORDMAN

VILIA JOHNSON—Womens Coats & Dresses.  
VICKI VOLKART—Updated Missey.  
SANDY LEAVITT—Half-Sizes & Maternity.  
MAX KREITMAN—Missy Sportswear.  
MARY HUNT—Womens Junior Sportswear, Contemporary.  
JEANNIE GILMORE—Teenery.  
KATHY MARTIN—Lingerie, Foundations & Hosiery.  
PAM HALL—Purses, Jewelry, Watches & Sunglasses.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## NEBRASKA (Cont'd.)

Key Units

## Richman Gorman (Continued)

BRUCE JOHANSEN—Infants, Toddlers, Diapers, Drugs & Hardgoods.  
 MIKE WILKES—Girls 3-6x, 7-14 & Basics.  
 MARY LYNN OLIVE—Girls Dresses, Coats & Accessories.  
 DOUG MANTEY—Boys 4-6x & Shirtworks.  
 BOB ROWAN—Boys 8-20, Prep.  
 DAVE BROSHAN—Mens Basics, Work & Accessories.  
 OPEN—Mens, Lion Den & Outerwear.  
 JOE MURPHY—Mens Furnishings, Sportswear.  
 JEFF RICHMAN—Shoes—Womens, Girls, Childrens.  
 BOB BLAKE—Mens, Boys, Canvas & Athletic Shoes.  
 GENIA THIBAUT—Cosmetics.  
 SCOTT LLOYD-JONES—Domestics, Luggage, Sheets.  
 JAN WALKER—Notions, Stitchery, Patterns, Buttons.  
 GREG FULLER—Toys, Crafts & Hobbies.  
 RALPH BRUNS—Sporting Goods, Cameras, Film, Bicycles, Pets & Supplies.  
 ALAN PARKENING—Lawn & Garden, Indoor Plants, Hardware, Automotive & Paints.  
 PAT MYERS—Trim-A-Tree & Stationery.  
 OPEN—Home Furnishings, Giftware & Candles.  
 BOB SWAN—Electronics, Audio & Records.  
 BUYERS—1/2 PRICE STORES  
 STAN LINDENBERG—Womens.  
 CONNIE ROSE—Infants & Toddlers.  
 JOHN HENRY—Childrens, Infants, Shoe & Domestic.  
 AL JONAS—Mens & Boys.  
 DEBI PLATT—Teenery.  
 CHUCK LOVE—Hardlines.

## Richman Gorman Store, 73rd &amp; Blondo

Telephone: Area Code 402—399-7060  
 95,000 ft. Branch Promotional Dept. Store operated by RICHMAN GORDMAN STORES, Omaha, Nebr.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Omaha.  
 DAN GORDMAN (at Omaha)—President.

Omaha  
88134

## Richman Gorman Store, 36th &amp; Q Sts.

Telephone: Area Code 402—733-4600  
 85,000 ft. Branch Promotional Dept. Store operated by RICHMAN GORDMAN STORES, Omaha, Nebr.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Omaha.  
 DAN GORDMAN (at Omaha)—President.

Omaha  
88107

## Target Store, 350 Saddle Creek Rd.

Telephone: Area Code 402—553-8611  
 120,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 JUDY JAMES—Store Manager.

Omaha  
88131

## Target Store, N. 90th &amp; Maple Sts.

Telephone: Area Code 402—397-9544  
 92,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 TOM HELLER—Store Manager.

Omaha  
88134

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEBRASKA (Cont'd.)

Key Units

## Target Store, 12990 W. Center Rd.

Telephone: Area Code 402—334-5940  
 100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.

Omaha  
88144

## Gibson's Discount Center, E. Hwy. 20 (Box 778)

Telephone: Area Code 402—336-3122  
 27,000 ft. Branch Discount Store operated by CHAFFIN, INC., Dodge City, Kansas, franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Seagoville.  
 OWEN CHAFFIN (at Dodge City)—President.  
 JOE BECK—Store Manager.

O'Neill  
88783

## T. G. &amp; Y. Family Center, 302 S. E. Hwy. 20

Telephone: Area Code 402—336-1474  
 39,960 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
 P. M. MOONEY—Store Manager.

O'Neill  
88783

## Gibson's Discount Center, 505 S. Broadway

Telephone: Area Code 308—635-2021  
 32,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Seagoville.  
 OWEN CHAFFIN (at Dodge City)—President.  
 RON STONER—Store Manager.

Scottsbluff  
89361

## K mart, 802 E. 27th St.

Telephone: Area Code 308—832-3232  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Scottsbluff  
89361

## Tempo Store, 1510 E. 20th

Telephone: Area Code 308—635-3601  
 45,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif., division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Burbank.  
 M. FRANKE—Store Manager.

Scottsbluff  
89361

## Pamida Discount Center, Hwy. 15 S.

Telephone: Area Code 402—643-4555  
 19,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.

Seward  
88434

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEBRASKA (Cont'd.)

Key Units

Alco Discount Store, 628 Illinois  
Telephone: Area Code 308-254-6100

27,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise  
Buyers listed in Abilene.

R. H. PAYNE (at Abilene)—Senior Vice President, Operations.  
Wayne 68787

Pamida Discount Center, E. Hwy. 35  
Telephone: Area Code 402-375-1544

22,300 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.

C. CLAYTON BURESTRAND (at Omaha)—President.  
York 68467

Alco Discount Store, 712 S. Lincoln St.  
Telephone: Area Code 402-362-4473

40,000 ft. Branch Discount Store operated by ALCO DISCOUNT STORES  
DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives & Merchandise Buyers in Abilene.  
R. H. PAYNE (at Abilene)—Senior Vice President, Operations.  
York 68467

Pamida Discount Center, 127 E. 7th St.  
Telephone: Area Code 402-362-5422

19,800 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Omaha.  
TON SCHOLI—Store Manager.

# Do you want to be InsideRetailing...

You can be an insider, or an outsider. An insider sees retail moves close up... knows what is happening in department stores... and why. An outsider can only guess.

If you service or sell the retail industry, you should not only know what's happening, but why. Sure, you read more than you have time for. But reading the news does not disclose the inner strategies. When Sears opened a new store in Kansas City, to the outsider it was just another store. The insider knew it marked a prototype of a new fashion strategy by which Sears hoped to transform its image.

And why should the nation's #1 retailer want to change its format? To avoid being painted into a corner as a blue-collar store with a continually aging customer base.

Readers of Inside Retailing know all about that because the shifts were explained for the past two years. Not by Sears. Not by the Wall Street Journal. But by us.

You can have Inside Retailing for \$79 per year. Every other Monday your desk will contain a personal copy. Submit a check for a year's subscription. No billing, please. We hope to hear from you today, so we can start immediately to provide you with this important information.

Submit your  
check today  
for \$79.00,  
or call us for a  
free sample copy.

Inside Retailing  
425 Park Ave.  
New York, N.Y. 10022

Attn: Ms. P. Tarallo  
(212) 371-9400

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



# LEBHAR-FRIEDMAN RESEARCH & INFORMATION SERVICES

Providing an expertise in Retail  
Related Research ... Sales Research ...  
Trade Interviews at all levels ...  
Consumer Research.  
Individually tailored  
to every  
research  
need



**THE RETAIL EXPERTS**  
If you would like additional  
information on how Lebhar-  
Friedman can put its expertise  
to work for you, please  
call or write:

**CHARLES P. ENGLER**  
Client Sales & Service  
Lebhar-Friedman Research & Information Services  
Division of the Retail Marketing Group  
425 Park Avenue  
New York, N.Y. 10022  
(212) 371-9400

## DIRECTORY OF DISCOUNT CENTERS

809

### NEVADA

This is the listing of the discount stores and company offices in Nevada arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

#### CLARK COUNTY

Gemco, Las Vegas  
Grand Central, Las Vegas  
K mart, Las Vegas  
K mart, North Las Vegas  
Vegas Village Shopping Center, Las Vegas  
Wonder World, Inc., Las Vegas  
Woolco Dept. Store, Las Vegas  
Zody's, Las Vegas

#### ORMSEY COUNTY

K mart, Carson City

#### WASHOE COUNTY

Gemco, Reno  
Grand Central, Sparks  
K mart, Reno  
K mart, Sparks  
Pay Less, Reno  
Pay Less, Sparks

#### K mart, 444 Fairview Dr.

Telephone: Area Code 702-883-8250  
80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Carson City  
89701

#### Gemco, 3455 Boulder Hwy.

Telephone: Area Code 702-457-8023  
103,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise  
Division of GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Buena Park.  
TOM KELLY—Store Manager.

Las Vegas  
89121

#### Grand Central, 2605 Eastern Ave.

Telephone: Area Code 702-457-0189  
84,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL INC.,  
Salt Lake City, Utah.  
All Depts. Company Operated except Optical. Executives and  
Merchandise Buyers listed in Salt Lake City.  
HOWARD FOWERS—Store Director.

Las Vegas  
89105

#### Grand Central, 2120 South Decatur

Telephone: Area Code 702-870-7077  
84,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL INC.,  
Salt Lake City, Utah.  
All Depts. Company Operated except Optical. Executives and  
Merchandise Buyers listed in Salt Lake City.  
STEVE HAERNEL—Store Director.

Las Vegas  
89102

#### †Grand Central, Tropicana & Lamb

Projected Opening of Branch Discount Dept. Store to be operated by  
GRAND CENTRAL INC., Salt Lake City, Utah.

Las Vegas

#### K mart, 2975 E. Sahara Ave.

Telephone: Area Code 702-457-1037  
116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Las Vegas  
89105

\* Headquarters    ▲ over 100,000 ft.    ■ 80,000-100,000 ft.    \* 30,000-80,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## NEVADA (Cont'd.)

**K mart, 2901 W. Washington Ave.** Las Vegas ▲  
 Telephone: Area Code 702-648-1713  
 116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Vegas Village Shopping Corporation 953 E. Sahara** Las Vegas ★ 3  
 Telephone: Area Code 702-734-0751

## COMPANY PROFILE (SIC 53 21):

SALES: \$16,000,000 (1979 Estimated—does not include food sales)

TOTAL SQ. FT.: 334,000

SALES PER SQ. FT.: \$53.89

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Resident Buyer: Atlas Buying Office, 117 W. 9th, Los Angeles 90015

99,000 ft. Self Service Dept. Store & Supermarket operating (2) Branch  
 Stores in Las Vegas, Nev.

Also operates (1) Free Standing Supermarket.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear,  
 Millinery, Domestic, Housewares, Hardware, Garden Center, Toys,  
 Sporting Goods, Drugs, Records, Small Appliances, TV, Radios,  
 Cameras, Cosmetics, Luggage, Furniture, Auto Accessories, Tobacco,  
 Supermarket, Candy & Lumber.

LEASED DEPTS.—Family Shoes, Flowers, Precious Jewelry, Cleaners,  
 Beauty Shop & Barber Shop.

JAMES SEASTRAND—President.

DAN HOLT—General Merchandise Manager.

MARIE O'FARRELL—Buyer Junior Wear & Giftware.

DEBRA FITZSIMMONS—Buyer Misses Wear, Accessories & Giftware.

BETH DAVIS—Buyer Junior, Infants & Childrens Wear, Domestic.

Variety, Cosmetics & Drugs.

RON ARPIN—General Supermarket Manager.

GEORGE SPENCER—Buyer Hardware & Lumber.

ROLF HOERZ—Buyer Sporting Goods, TV, Radio, Garden Center,

Luggage, Cameras, Tobacco, Auto Accessories, Candy, Records,

Toys & Housewares.

MERLIN THOMPSON—Department Store Manager.

LYMAN PASSEY—Supermarket Manager.

## LESSEES

Family Shoes—VEGAS VILLAGE SHOES

Precious Jewels—VEGAS VILLAGE JEWELERS

Flowers—KING'S FLOWERS

Cleaners—TICK TOCK CLEANERS

**Vegas Village Shopping Center,** Las Vegas ▲  
 1501 Las Vegas Blvd. N.

Telephone: Area Code 702-870-7272

110,000 ft. Branch Self-Service Dept. Store operated by VEGAS VILLAGE SHOP.

PING CENTERS, Las Vegas, Nev.

Complete list of Company Operated Depts and Leased Depts. with

Executives and Merchandise Buyers listed at headquarters.

GLADE BRINKERHOFF—Store Manager.

**Vegas Village, 1717 S. Decatur** Las Vegas ▲  
 Telephone: Area Code 702-870-7272

125,000 ft. Branch Self-Service Dept. Store operated by VEGAS VILLAGE

SHOPPING CENTERS, Las Vegas, Nev.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed at headquarters.

DENNIS STULTZ—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEVADA (Cont'd.)

**Wonder World Stores, Inc., 3651 Maryland Pkwy.** Las Vegas ★ 4  
 Telephone: Area Code 702-735-7191

70,000 ft. Discount Dept. Store, Division of THRIFTY DRUG STORES CO., INC.,  
 Los Angeles, Calif., with branch stores listed in Las Vegas (3), Nev.

All Depts. Leased including Ladies, Mens & Childrens Wear, Auto-  
 motive, Grocery, Jewelry, Toys, Family Shoes, Sporting Goods, Drugs,  
 Housewares, Hardware, Paint, Garden Center, Records, Stationery &  
 Greeting Cards, Tobacco, Art, Cameras, Liquor, Snack Bar & Slots.

LEONARD H. STRAUSS (at Los Angeles)—President, Thrifty Drug Stores.

HERB KAUFMAN—President, Wonder World Stores.

BERNARD KAUFMAN—Vice President & Assistant to the President.

BARDIE ZIEJA—Advertising & Public Relations Manager.

RALPH PASTOOR—Store Manager.

## LESSEES

Ladies & Childrens Wear—LUCKY

Mens Wear—UNISHOPS

Family Shoes—SHOE CORP

Automotive—APPIE

Groceries—SMITH FOOD KING

Jewelry—CHRISTENSON

Housewares, Hardware, Paint, Toys, Garden Center, Drugs, Records,

Tobacco, Stationery & Greeting Cards—MAINLAND PACIFIC

Sporting Goods—UNITED MERCHANDISING

Cameras—PSA

Liquor—WORLD LIQUOR

Snack Bar—KELLY'S SNACK BAR

Slots—CORRAL COIN

**Wonder World Decatur, 1501 Decatur Blvd.** Las Vegas ■  
 Telephone: Area Code 702-879-9022

80,000 ft. Branch Discount Dept. Store operated by WONDER WORLD STORES, INC.,  
 Las Vegas, Nev.

All Depts. Leased. Executives and Merchandise Lines listed at headquarters.

BOB WISNIEWSKI—Store Manager.

**Wonder World East, 1560 N. 25th St.** Las Vegas ■  
 Telephone: Area Code 702-649-6262

85,000 ft. Branch Discount Dept. Store operated by WONDER WORLD STORES, INC.,  
 Las Vegas, Nev.

All Depts. Leased. Executives and Merchandise Lines listed at headquarters.

MILTON RIGGS—Store Manager.

LESSEES (other than at headquarters)

Grocery & Liquor—ALBERTSON'S

**Wonder World Sahara, 3830 W. Sahara Ave.** Las Vegas ■  
 Telephone: Area Code 702-878-7011

90,000 ft. Branch Discount Dept. Store operated by WONDER WORLD STORES, INC.,  
 Las Vegas, Nev.

All Depts. Leased. Executives and Merchandise lines listed at Headquarters.

BARRY EISEN—Store Manager.

**Woolco Dept. Store, Westland Mall** Las Vegas ▲  
 Telephone: Area Code 702-870-8611

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated and Leased Depts will be found listed  
 with names of Executives and Merchandise Buyers in New York, N. Y.

G. W. NELSON (at New York)—President.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEVADA (Cont'd.)

- Woolco Dept. Store, Charleston Plaza** Las Vegas ▲  
 Telephone: Area Code 702-382-8724  
 120,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Zody's, 4000 Maryland Parkway** Las Vegas ■  
 Telephone: Area Code 702-733-2981  
 80,000 ft. Branch Discount Dept. Store operated by ZODY'S DIVISION  
 of HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Los Angeles  
 and New York.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.
- K mart, 2671 Las Vegas Blvd. N.** North Las Vegas ▲  
 Telephone: Area Code 702-642-2183  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zody's, Civic Center Drive** North Las Vegas ▲  
 Telephone: Area Code 702-649-7766  
 110,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of  
 HARTFIELD-ZODY'S, INC., Los Angeles, Calif.  
 Complete list of Company Operated and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Los Angeles & New York.  
 ARNOLD SUVAL (at Los Angeles)—President, Zody's Division.
- Gemco, 3300 Kietzke Lane** Reno ▲  
 Telephone: Area Code 702-826-7550  
 110,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise  
 Division, GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Buena Park.  
 JOHN BOOTH—Store Manager.
- K mart, 3800 Kietzke Lane** Reno ▲  
 Telephone: Area Code 702-825-9890  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 900 E. Plumb Lane** Reno ●  
 Telephone: Area Code 702-825-8151  
 48,300 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Oakland.  
 FLEMING HANSEN—Store Manager.
- Grand Central, 2280 Oddie Blvd.** Sparks ■  
 Telephone: Area Code 702-359-8883  
 80,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.  
 All Depts. Company Operated except Optical, Executives and  
 Merchandise Buyers listed in Salt Lake City.  
 KEN HOLLEN—Store Director.

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEVADA (Cont'd.)

- K mart, 2125 Oddie Blvd.** Sparks ▲  
 Telephone: Area Code 702-358-5050  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Jewelry—ZALE CORP.  
 Supermarket—ALLIED SUPERMARKETS
- Pay Less Store, 590 East Prater Way** Sparks ●  
 Telephone: Area Code 702-359-8704  
 35,000 ft. Branch Store operated by PAY LESS DRUG STORES, Oakland, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Oakland.  
 MEL BREWER—Store Manager.

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NOTES

## NEW HAMPSHIRE

This is the listing of the discount stores and company offices in New Hampshire arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## BELKNAP COUNTY

Globe, Laconia  
K mart, Laconia  
Zayre, Laconia

## CARROLL COUNTY

Ames, North Conway

## CHESHIRE COUNTY

Bradlees, Keene  
King's Dept. Store, Keene  
Mammoth Mart, Keene

## COOS COUNTY

Ames, Northumberland  
Rich's, Gorham

## GRAFTON COUNTY

Ames, North Haverhill  
Ames, Plymouth  
Globe, Littleton  
K mart, West Lebanon  
King's Dept. Store, Lebanon  
Rich's, Lebanon

## HILLSBORO COUNTY

Ames, Peterborough  
Bradlees, Manchester  
Bradlees, Nashua  
Caldor, Bedford  
K mart, Hooksett  
K mart, South Manchester  
Lechmere Sales, Manchester  
Lord's, Manchester  
Mammoth Mills, Manchester  
Marshall's, Nashua  
Mars, Pelham  
Rich's Self-Service Dept. Store, Nashua  
Stuart's, Goffstown

Stuart's, Nashua  
Woolco, Manchester  
Woolco, Nashua  
Zayre, Manchester

## MERRIMACK COUNTY

Bradlees, Concord  
King's Dept. Store, Concord  
Rich's, Concord  
Zayre, Concord

## ROCKINGHAM COUNTY

Ames, Derry  
Ames, Stratham  
Bradlees, Salem  
Globe, Exeter  
K mart, Portsmouth  
K mart, Salem  
King's Dept. Store, Plaistow  
King's Dept. Store, Portsmouth  
Kings Dept. Store, Seabrook  
Marshall's, Portsmouth  
Marshall's, Salem  
Rich's, Portsmouth  
Sawyer's, Plaistow  
Woolco, Salem  
Zayre, Seabrook

## STRAFFORD COUNTY

Globe Discount Store, Rochester  
K mart, Rochester  
King's Dept. Store, Somersworth  
Rich's, Rochester  
Sawyer Mills Factory Outlet, Dover  
Siegel City, Dover

## SULLIVAN COUNTY

King's Dept. Store, Claremont

Caldor, Daniel Webster Hwy. & Kilton Rd.

Telephone: Area Code 603-823-3333

80,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.

All Deps. Company Operated. Executives and Merchandise Buyers listed in Norwalk.

CARL BENNETT (at Norwalk)—President.

Bedford

03102

Key Units

■

King's Dept. Store, Maple Ave.

Telephone: Area Code 603-542-4290

50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Deps. and Leased Deps. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Claremont

03743

•

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW HAMPSHIRE (Cont'd.)

## Bradlees, Fort Eddy Rd.

Telephone: Area Code 603-228-1641  
70,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.

Concord  
03310

Key Units

## King's Dept. Store, 12 London Rd.

Telephone: Area Code 603-784-8322  
50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.

Concord  
03301

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives & Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.

## Rich's Self-Service Dept. Store, Fort Eddy Rd.

Telephone: Area Code 603-224-9131  
50,000 ft. Branch Self-Service Dept. Store operated by RICH'S SELF-SERVICE  
DEPT. STORES, Salem, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Salem.  
GERALD STEINBERGER—Store Manager.

Concord  
03310

## Zayre, Capitol Shopping Center

Telephone: Area Code 603-224-5345  
77,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham.  
MAURICE SEGALL (at Framingham)—President.

Concord  
03310

## Ames Dept. Store, Hood Plaza &amp; Rte. 28

Telephone: Area Code 603-434-1525  
52,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
MURRAY YEDINAK—Store Manager.

Derry  
03038

## Sawyer Mills Factory Outlet, 1 Mills St.

Telephone: Area Code 603-742-1803  
Resident Buyer: Atlas Buying Corp., 500-7th Ave., N. Y. C.  
120,000 ft. Discount Dept. Store operating Branch Stores listed as SIEGEL CITY,  
Dover, N. H.; BUY & SAVE STORE, Raynham, Mass.; MARKS, Somerville,  
Mass.; & SAWYER'S, New Bedford, Mass. & Plaistow, N. H.  
COMPANY OPERATED DEPTS.—Ladies Wear, Mens & Boys Wear,  
Childrens Wear, Linens, Domestic, Jewelry, Electronics, Appliances, TV,  
Radios, Stereos, Furniture, Yard Goods, Pets & Supplies.  
LEASED DEPTS.—Garden Center, Health & Beauty Aids, Housewares, Hardware,  
Paints, Auto Accessories, TBA Center, Sporting Goods, Toys, Snack Bar,  
Tobacco & Supermarket.

Dover  
03820

★ 6

ALBERT CHERRY—President.  
CECILE GORDON—Vice President & Assistant Treasurer.  
ELI RAPHAEL—Treasurer.  
GARY E. GOULD—Controller.  
ROGER VANASSE—Store Manager.  
CARROLL DUDLEY—General Manager & Buyer Electronics, TV,  
Radios, Stereos & Appliances.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW HAMPSHIRE (Cont'd.)

## Sawyer Mills Factory Outlet (Continued)

Key Units

ROBERT DICKSTEIN—Merchandise Manager & Buyer Ladies Wear  
& Jewelry.  
ED MELNICK—Buyer Girls & Infants Wear.  
HARVEY COHN—Buyer Mens & Boys Wear & Candy.  
LIONEL DENNICOURT—Buyer Linens, Domestic, Furniture  
& Yard Goods.  
DAVE HILLSGROVE—Buyer Pets & Pet Supplies.

## LESSEES

Housewares, Hardware, Paint, Garden Center, Auto Accessories,  
TBA Center—NATIONAL HARDGOODS  
Snack Bar—JACK PASTOR  
Sporting Goods & Toys—BJR CORP.  
Health & Beauty Aids—MORTON & ELLIS, INC.  
Tobacco & Supermarket—JACK PASTOR (at store)

## Siegel City, 845 Central Ave.

Telephone: Area Code 603-742-1080  
100,000 ft. Branch Discount Dept. Store operated by SAWYER MILLS FACTORY  
OUTLET, 1 Mills St., Dover, N. H.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed at headquarters.  
DAVID HILLSGROVE—Store Manager.

Dover  
03820

## Globe Discount Dept. Store, Portsmouth Ave.

Telephone: Area Code 603-772-8006  
35,000 ft. Branch Discount Dept. Store operated by GLOBE DISCOUNT  
DEPT. STORE, Methuen, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Methuen.  
DENNIS DUMAIS—Store Manager.  
LESSEE (at this store)  
Family Shoes—FLAIR SHOES

Exeter  
03883

## King's Dept. Store, Rte. 11

Telephone: Area Code 603-528-1440  
52,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Gilford  
03240

## Stuart's, Goffstown Plaza

Telephone: Area Code 603-625-8581  
55,000 ft. Branch Discount Dept. Store operated by STUART, INC., a Division  
of LEE SHOPS, Needham Heights, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Needham Heights.  
C. BRUCE GILLE—Store Manager.

Goffstown  
03043

## Rich's Self-Service Dept. Store, Gorham Rd. &amp; Rte. 16

Telephone: Area Code 603-752-4898  
40,000 ft. Branch Self-Service operated by RICH'S SELF SERVICE DEPT. STORES,  
Salem, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Salem.  
L. PARADIS—Store Manager.

Gorham  
03501

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

THE  
If you  
Info  
Fri  
to  
c

## NEW HAMPSHIRE (Cont'd.)

- K mart, 1267 Hooksett Rd.** Hooksett ■  
 Telephone: Area Code 603-625-5741  
 50,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Bradlees, 360 Winchester St.** Keene •  
 Telephone: Unpublished  
 57,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- King's Dept. Store, West St. & Rte. 12** Keene •  
 Telephone: Area Code 603-352-6810  
 55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Mammoth Mart, Winchester St.** Keene •  
 Telephone: Area Code 603-357-3065  
 52,000 ft. Branch Discount Dept. Store operated by MAMMOTH MART, Subsidiary of KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Globe Discount Dept. Store, Lake St., Keller Plaza** Laconia ♦  
 Telephone: Area Code 603-324-3940  
 25,000 ft. Branch Discount Dept. Store operated by GLOBE DISCOUNT DEPT. STORE, Methuen, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Methuen.  
 JAY GOODWIN—Store Manager.  
 LESSEE (at this store)  
 Family Shoes—FLAIR SHOES
- K mart, Lakes Region Shopping Center, Rte. 11** Laconia •  
 Telephone: Area Code 603-524-0088  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, Belknap Mall** Laconia •  
 Telephone: Area Code 603-524-2807  
 45,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 MURRAY BUTTS—Store Manager.  
 LOWELL WALLACE—Assistant Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW HAMPSHIRE (Cont'd.)

- King's Dept. Store, Rte. 4, Miracle Mile** Lebanon •  
 Telephone: Area Code 603-448-3812  
 50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Rich's Self-Service Dept. Stores, Interstate Shopping Center** Lebanon •  
 Telephone: Area Code 603-298-7511  
 50,000 ft. Branch Self-Service Dept. Store operated by RICH'S SELF-SERVICE DEPT. STORE, Salem, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Salem.  
 GEORGE ELLIS—Store Manager.
- Globe Discount Dept. Store, Lisbon Rd.** Littleton •  
 Telephone: Area Code 603-444-5541  
 35,000 ft. Branch Discount Dept. Store operated by GLOBE DISCOUNT DEPT. STORES, Methuen, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Methuen, Mass.  
 BERNARD BURDETT—Store Manager.  
 LESSEE (at this store)  
 Family Shoes—FLAIR SHOES
- Bradlees, 480 Elm St.** Manchester ■  
 Telephone: Unpublished  
 80,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Lechmere Sales, 1200 S. Willow St.** Manchester ■  
 Telephone: Area Code 603-668-6000  
 75,000 ft. Branch Promotional Store operated by LECHMERE SALES CO., Woburn, Mass.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.  
 DAVID BANKER (at Woburn)—President.
- Lord's, 899 Hanover St.** Manchester ■  
 Telephone: Area Code 603-669-0117  
 Resident Buyer; Retailers Representatives, 1241 Broadway, N. Y. C.  
 50,000 ft. Mass Merchandising Dept. Store.  
 COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Radios, Records, Cameras, Tape Recorders, Hobbies, Domestic.  
 LEASED DEPTS.—Shoes, Stationery, Drugs & Jewelry.  
 Estimated Sales: \$3,500,000  
 NORMAN ROGERS—General Manager & Buyer Ladies, Mens & Childrens Wear, Housewares, Hardware, Paint, Toys, Sporting Goods & Garden Center, Radios, Records, Cameras, Tape Recorders, Hobbies & Domestic.  
 LESSEES  
 Shoes—IDEAL  
 Stationery, Drugs—RIX  
 Jewelry—ROSS JEM

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW HAMPSHIRE (Cont'd.)

- Mammoth Mills, 270 Mammoth Rd.** **Manchester** • 1  
Telephone: Area Code 603-624-4002  
30,000 ft. Branch Discount Dept. Store.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens, Domestic, Drugs, Stationery, Greeting Cards, Housewares, Hardware, Toys, Sporting Goods & Auto Accessories.  
LEASED DEPTS.—Family Shoes, Furniture, Floor Coverings, Appliances, TV & Radios.  
Estimated Sales: \$5,000,000  
MORRIS GOLDBERG—President, Store Planning & Development.  
PAT RIVET—General Manager, Buyer Fixtures & Equipment, Ladies Wear, Drugs, Stationery & Greeting Cards.  
BEN WOLF—Merchandise Manager & Buyer Linens & Domestic.  
FRANK JARWASKI—Buyer Mens & Childrens Wear.  
LESSEES  
Family Shoes—MORTON SHOE STORE  
Furniture, Floor Coverings, Appliances, TV & Radios—MARK V  
Jewelry—HOLLY ENTERPRISE
- Woolco Dept. Store, South Willow Plaza** **Manchester** ■  
Telephone: Area Code 603-669-2261  
30,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Zayre, 585 Elm St.** **Manchester** ■  
Telephone: Area Code 603-622-6480  
30,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Natick.  
EDWARD UNGER—Store Manager.  
RICHARD LUCCISANO—Assistant Manager.
- Bradlees, 308 Main St. (Simoneau Plaza)** **Nashua** ■  
Telephone: Unpublished  
35,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Marshall's, Daniel Webster Hwy.** **Nashua** ◆  
Telephone: Area Code 603-888-4703  
15,000 ft. Branch Discount Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated, Complete list of Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Rich's Self-Service Dept. Store, Milford Rd.** **Nashua** •  
Telephone: Area Code 603-899-6101  
65,000 ft. Branch Discount Dept. Store operated by RICH'S SELF-SERVICE DEPT. STORE, Salem, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Salem.  
LORNE SWINDELL—Store Manager.
- Stuart's, Rte. 3 & Daniel Webster Hwy.** **Nashua** •  
Telephone: Area Code 603-888-0597  
55,000 ft. Branch Discount Dept. Store operated by STUART, INC., a Division of LEE SHOPS, Needham Heights, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Needham Heights.  
ARTHUR LANDEY—Store Manager.

\* headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    • 30,000-50,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW HAMPSHIRE (Cont'd.)

- Woolco Dept. Store, 10 Coliseum Dr.** **Nashua** ▲  
Telephone: Area Code 603-889-4156  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Bradlees, Spaulding Tpke. & Gosling Rd.** **Newington** ■  
Telephone: Unavailable at press time  
30,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Ames Dept. Store, Rte. 16** **North Conway** •  
Telephone: Area Code 603-356-5408  
55,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
NORMAN HICKEY—Store Manager.
- Ames Dept. Store, Briar Hill Rd.** **North Haverhill** •  
Telephone: Area Code 603-787-6983  
45,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
F. VENTURELLA—Store Manager.
- Ames Dept. Store, Rte. 3** **Northumberland** •  
Telephone: Area Code 603-836-2850  
40,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Hartford, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
JOHN KING—Store Manager.
- Mars Bargainland, Rte. 38, Pelham Shopping Center** **Pelham** •  
Telephone: Area Code 603-835-8373  
50,000 ft. Branch Discount Dept. Store operated by MARS BARGAINLAND, INC., New Bedford, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Bedford.  
SAM KATZ (at New Bedford)—President.
- Ames Dept. Store, Rtes. 101 & 202** **Peterborough** •  
Telephone: Area Code 603-924-3813  
40,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
LLOYDE WEBSTER—Store Manager.
- King's Dept. Store, New Hampshire Rte. 125** **Plaistow** •  
Telephone: Area Code 603-382-9553  
55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

\* headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    • 30,000-50,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW HAMPSHIRE (Cont'd.)

Key Units

## Sawyer's of Plaistow

Telephone: Area Code 603—382-5832

75,000 ft. Branch Discount Dept. Store operated by SAWYER MILLS FACTORY

OUTLET, Dover, N. H.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Dover.  
CARROLL DUDLEY—Store Manager.Plaistow  
03865

## Ames Dept. Store, Rte. 25, Hatch Shopping Center

Telephone: Area Code 603—536-3535

40,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,

Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
RONALD DOUCETTE—Store Manager.Plymouth  
03264

## K mart, 1465 Woodbury Ave.

Telephone: Area Code 603—431-1222

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Portsmouth  
03264

## King's Dept. Store, Route 1, Lafayette Rd.

Telephone: Area Code 603—436-6111

60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.

Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Portsmouth  
03801

## Marshall's, 1465 Woodbury Ave.

Telephone: Area Code 603—436-1543

23,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,

Woburn, Mass.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Operations.

Portsmouth  
03801

## Rich's Self-Service Dept. Store, Lafayette Rd. &amp; Rte. 1 Portsmouth

Telephone: Area Code 603—436-8661

60,000 ft. Branch Discount Dept. Store operated by RICH'S SELF-SERVICE

DEPT. STORE, Salem, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Salem.

GILBERT TAVARES—Store Manager.

03801

## Globe Discount Dept. Store, N. Main St.

Telephone: Area Code 603—332-2929

30,000 ft. Branch Discount Dept. Store operated by GLOBE DISCOUNT

DEPT. STORES, Methuen, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Methuen, Mass.

JOHN McSHEEHAN—Store Manager.

LESSEE (at this store)

Family Shoes—FLAIR SHOES

Rochester  
03867

## K mart, 5 Milton Rd.

Telephone: Area Code 603—332-2430

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Rochester  
03867

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW HAMPSHIRE (Cont'd.)

Key Units

## Rich's Self-Service Dept. Store, Rochester Mall

Telephone: Area Code 603—332-7840

60,000 ft. Branch Discount Dept. Store operated by RICH'S SELF-SERVICE

DEPT. STORE, Salem, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Salem.  
RICHARD RHODES—Store Manager.Rochester  
03867

## Bradlees, 92 Cliff Crossing Rd. (Rockingham Mall)

Telephone: Unpublished

90,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of

THE STOP &amp; SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

Salem  
03079

## K mart, 161 S. Broadway

Telephone: Area Code 603—893-6181

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Salem  
03079

## Marshall's, Rte. 28 Shopping Center

Telephone: Area Code 603—893-8552

15,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,

Woburn, Mass.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Store Operations.

Salem  
03079

## Woolco, South Broadway

Telephone: Area Code 603—893-9108

91,120 ft. Branch Dept. Store operated by WOOLCO DIVISION of

F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

Salem  
03079

## King's Dept. Store, Seabrook Plaza

Telephone: Unavailable at press time

60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,

Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Seabrook  
03874

## Zayre, Lafayette Rd.

Telephone: Area Code 603—474-3592

53,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham,

Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

PAUL NICHOLSON—Store Manager.

ROBERT KOZLOWSKI—Assistant Manager.

Seabrook  
03874

## King's Dept. Store, Summit West Plaza

Telephone: Area Code 603—749-4534

52,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,

Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Somersworth  
03878

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NEW HAMPSHIRE (Cont'd.)

Key Units

- K mart, 1525 S. Willow St.** South Manchester ■  
 Telephone: Area Code 603-688-7302 03103  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Ames Dept. Store, Portsmouth Ave.** Stratham •  
 Telephone: Area Code 603-772-4385 03885  
 52,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
 RICHARD BILL—Store Manager.
- K mart, Route 12-A** West Lebanon ■  
 Telephone: Area Code 603-298-5915 03784  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY

This is the listing of the discount stores and company offices in New Jersey arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ATLANTIC COUNTY

Bradlees, Pleasantville  
 Bradlees, Ventnor City  
 Jamesway, Hammonton  
 Jamesway, Somers Point  
 Mr. Big Sell Service Dept. Store, Northfield  
 Two Guys, Atlantic City  
 Woolco Dept. Store, Pleasantville

## BERGEN COUNTY

Alexander's, Paramus  
 Bradlees, Ramsey  
 Bradlees, Saddle Brook  
 K mart, Closter  
 K mart, Elmwood Park  
 K mart, Paramus  
 K mart, Westwood  
 King's, Edgewater Park  
 E. J. Korvette, Paramus  
 L. H. Martin, Hackensack  
 National Family Store, Garfield  
 Two Guys, Garfield  
 Two Guys, Hackensack  
 Two Guys, Lodi  
 Valley Fair Corp., Little Ferry

## BURLINGTON COUNTY

Clover, Cinnaminson  
 Gregory Shopping Center, Burlington  
 Gregory Shopping Center, Mt. Holly  
 Jamesway, Wrightstown  
 Jefferson Super Dept. Store, Burlington  
 Jefferson/Ward, Bordentown  
 Jefferson/Ward, Delran  
 Jefferson/Ward, Marlton  
 K mart, Burlington  
 K mart, Delran  
 K mart, Marlton  
 K mart, Moorestown  
 Marshall's, Moorestown  
 Nichols Discount City, Maple Shade  
 Woolco, Cinnaminson  
 Woolco, Mount Holly  
 Woolco, Willingboro

## CAMDEN COUNTY

Berlin Farmers Market, Berlin  
 Clover, Blackwood  
 Clover, Cherry Hill  
 Clover, Westmont  
 E. J. Korvette, Audubon  
 Jefferson Super Dept. Store, Cherry Hill  
 Jefferson Super Dept. Store, Stratford  
 Jefferson/Ward, Cherry Hill  
 Jefferson/Ward, Lawnside  
 Jefferson/Ward, Turnersville  
 K mart, Berlin  
 K mart, Brooklawn  
 K mart, Clementon

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

K mart, Pennsauken  
 Pennsauken Merchandise Mart,  
 Pennsauken  
 Woolco, Clementon  
 Woolco, Turnersville

## CAPE MAY COUNTY

Jamesway, Cape May Court House  
 K mart, Rio Grande  
 Murphys Mart, Cape May Courthouse

## CUMBERLAND COUNTY

Mr. Big, Bridgeton  
 Bradlees, Vineland  
 Jamesway, Bridgeton  
 K mart, Vineland  
 King's Dept. Store, Vineland  
 Two Guys, Vineland

## ESSEX COUNTY

Bradlees, West Caldwell  
 E. J. Korvette, West Orange  
 K mart, Belleville  
 K mart, Cedar Grove  
 Marshalls, West Caldwell  
 Two Guys, Newark  
 United Discount, Fairfield

## GLOUCESTER COUNTY

Atlantic, Westville  
 Jamesway, Glassboro  
 Jefferson Super Dept. Store, West Deptford  
 K mart, Deptford  
 K mart, Glassboro  
 K mart, Mantua  
 K mart, Paulsboro  
 Woolco, Woodbury Heights

## HUDSON COUNTY

Gaylord's, Secaucus  
 Jamesway Corp., Secaucus  
 K mart, Jersey City  
 K mart, North Bergen  
 National Family, North Bergen  
 Tanne, Inc., Secaucus  
 Two Guys, Jersey City  
 Two Guys, Kearny

## HUNTERDON COUNTY

Alexander's, Milford  
 Barker's, Flemington  
 Lane Discount, Clinton  
 Lane Discount, Whitehouse  
 Major's Dept. Store, Flemington

## MERCER COUNTY

Clover, Mercerville  
 Jamesway, Hamilton Township  
 K mart, Trenton  
 King's, Trenton  
 E. J. Korvette, Trenton

## NEW JERSEY (Cont'd.)

Jamesway, Hightstown  
K mart, Hamilton Township

## MIDDLESEX COUNTY

Alexander's, Menlo Park  
Bradlees, North Brunswick  
Bradlees, South Plainfield  
K mart, Avenel  
K mart, East Brunswick  
K mart, South Plainfield  
E. J. Korvette, Woodbridge  
E. J. Korvette, North Brunswick  
Marshall's, East Brunswick  
Marshall, Edison  
Two Guys, East Brunswick  
Two Guys, Woodbridge  
Woolco Dept. Store, East Brunswick

## MONMOUTH COUNTY

Alexander's, Eatontown  
Bradlees, Hazlet  
Jamesway, Freehold  
K mart, Hazlet  
K mart, West Long Branch  
Marshall's, Shrewsbury  
Nichols, Matawan  
Two Guys, Manalapan  
Two Guys, Middletown  
Two Guys, Neptune  
Woolco, Ashbury Park

## MORRIS COUNTY

Bradlees, Cedar Knolls  
Bradlees, Parsippany  
Jamesway, Ledgewood  
Jamesway, Roxbury Township  
K mart, Dover  
K mart, Gillette  
K mart, Parsippany  
Rockaway Sales Co., Rockaway  
Two Guys, Dover

Two Guys, Hanover  
Two Guys, Morris Plains  
United Discount, Pompton Plains

## OCEAN COUNTY

Bradlees, Lauretton  
Bradlees, Toms River

Jamesway, Lakewood  
Jamesway, Point Pleasant  
K mart, Brick Town  
K mart, Manahawkin  
K mart, Toms River  
Two Guys, Toms River  
Kings, Lakewood  
Nichols, Brick Town  
Two Guys, Brick Town

## PASSAIC COUNTY

Bradlees, Clifton  
Bradlees, Wayne  
K mart, Wayne  
Korvettes, Wayne  
Marshall's, Wayne  
Two Guys, Totowa

## SALEM COUNTY

K mart, Pennsville

## SOMERSET COUNTY

K mart, Somerset

## SUSSEX COUNTY

Ames-Big N, Newton  
Jamesway, Sussex  
K mart, Hamburg  
K mart, Newton  
Rockaway Sales Co., Franklin  
Rockaway Sales, Newton

## UNION COUNTY

Bradlees, Clark  
Duffy Dan's Bargaintown, Elizabeth  
K mart, North Plainfield  
K mart, Union  
Korvettes, Watchung  
Two Guys, Union  
Two Guys, Watchung

## WARREN COUNTY

Jamesway, Hackettstown  
K mart, Hackettstown  
Lane, Phillipsburg  
Rockaway Sales Co., Hackettstown

Woolco Dept. Store, Middlebrook Shopping Center Asbury Park ▲  
Telephone: Area Code 201-493-3401 07712  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

Two Guys, 77 Albany Ave. Atlantic City ▲  
Telephone: Area Code 609-348-4221 08401  
130,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed in Garfield.

SEYMOUR KARCH (at Garfield)—President.

\* headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

K mart, 1550 St. George Ave.

Telephone: Area Code 201-574-3500

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

K mart, 371 Main St.

Telephone: Area Code 201-751-3331

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Berlin Farmers Market & Shopping Center, Inc.,

41 Clementon Rd

Telephone: Area Code 609-767-1284

150,000 ft. Discount Dept. Store operated by BERLIN REALTY CO., This store  
operates Thursday thru Sunday; each dept. operated under its own trade name.  
All Depts. Leased.

STANLEY GIBERSON—President.  
MRS. CATHERINE GIBERSON—Vice President.

## LESSEES

Ladies Wear—GEORGE APFELBAUM  
BEE'S  
NATHAN KRAMER  
RAND'S FEMININE SHOP  
WERNER'S

Mens Wear—BELL, MAX & JERRY  
BEN & IZ  
BOB'S  
BEN'S IVY SHOP  
MURRAY RESSLER  
NATHAN KRAMER  
WOLOW'S

Shoe Repair—BEN CADDELL

Childrens Wear—JOSEPH'S  
TONY CHALK

Lingerie—FAY THOMAS  
LOLA KLEINMAN

Wigs—BEAUTY SPOT

Millinery—JAYSTEN HATS

Family Shoes—MIKE'S

Linens, Domestic, Yard Goods—SOL BRANDSPIEGEL  
LACY'S YARD GOODS  
RICHARD JACOBS  
SAM'S YARD GOODS  
YOUNG'S LINENS

Toys—BERLIN TOYS

Hardware—MERITZ

Paint & Wallpaper—BARONE'S

Floor Coverings—BILL'S DISCOUNT OUTLET

Hobbies—FELIX BASS

Keys & Plants—J. FLOOD

Produce—HARRY D'ALESSANDRO

Furniture & Lamps—HOBURT'S

Gifts—POSNER'S

Variety & Housewares—JACK McFADDEN

BERLIN HOUSEWARES

Sporting Goods—SPORT CITY

Jewelry—NATHAN MERTIZ

(Continued)

\* headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## NEW JERSEY (Cont'd.)

Key Units

## Berlin Farmers Market (Continued)

Records—FERRARO RECORD SHOP  
 Appliances—ELLBEEN  
 TV & Radio Repair—LEE'S ELECTRONICS  
 Giftware—VAL'S GIFT SHOP  
 Variety & Housewares—4 & 8 VARIETY  
 Electric—VINCE'S ELECTRIC  
 Artificial Flowers—TED SHERMAN  
 Coins—SEQUOIA NUMISMATICS  
 Grocery—SOL SVED  
 Vacuums & Sewing—WILLIAM THOMPSON  
 Home Improvements—ALL STATE EXTERIOR  
 Chairs—RAY'S CHAIRS  
 Electronics—MARTIN DEFFLER  
 Cafeteria—OLAF KALEBRENNER  
 Auto Accessories—BANIN AUTO SUPPLIES  
 TIRE KINGDOM  
 Candy—DEL-VAL CONFECTIONARY  
 JACK SILBERMAN  
 Books & Magazines—SMITH'S  
 HUNN'S  
 Art—PICTURE PEOPLE  
 Pets & Pet Supplies—RAY'S PET SHOP  
 Kiddie Rides & Amusements—PLAYLAND ARCADE  
 Barber—PAYONE  
 Snack Bars—BOND CUSTARD  
 CAPELLI CLAM BAR  
 GRAVEIR'S PIZZA  
 RESSLER'S PRETZEL  
 Meat—BOB'S QUALITY MEATS  
 YANNETTE POLISH BUTCHER  
 Fruits & Vegetables—DeFEO  
 Bakery—MARY McCONNEY  
 General Merchandise—ICEOW  
 WILLIAM KAUFFMAN  
 Deli—JAMES QUARTARONE  
 Lamps—RENEE'S  
 Unpainted Furniture—SOLOMON RUBIN

## K mart, 328 S. White Horse Pike

Telephone: Area Code 609—788-0090  
 90,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Berlin ■  
08009

## Clover, Blackhorse Pike &amp; Coles Rd.

Telephone: Area Code 609—228-1400  
 100,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of  
 STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Philadelphia.  
 WARREN WHITE (at Philadelphia)—General Manager.

Blackwood ▲  
08012

## Jefferson/Ward, U. S. Hwy. 206

Telephone: Area Code 609—298-7200  
 159,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.

Bordentown ▲  
08505

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

Key Units

## K mart, 1930 State Highway 88

Telephone: Area Code 201—295-4400  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Brick Town ▲  
08723

## Nichols Discount City,

55 Bricks Blvd., Bay Harbor Plaza  
 Telephone: Area Code 201—255-3380  
 95,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
 New York, N. Y.

Brick Town ■  
08723

All Depts. Company Operated except Shoes. Executives and  
 Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.

## Two Guys, Rte. 70 &amp; Chambersbridge Rd.

Telephone: Area Code 201—477-2400  
 150,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
 Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Garfield.  
 BERNARD H. KOSSAR (at Garfield)—President.

Brick Town ▲  
08723

## Jamesway Discount Dept. Store,

Cornwall Dr. & Maple Ave.  
 Telephone: Area Code 609—455-8700  
 65,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
 Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Secaucus.  
 NISHEN KASPARIAN—Store Manager.

Bridgeton ■  
08302

## Mr. Big, North Pearl St.

Telephone: Area Code 609—455-2740  
 60,000 ft. Branch Discount Dept. Store operated by MR. BIG, Norwich, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Norwich.  
 BENJAMIN EDISS—Store Manager.  
 ALAN KILEY—Assistant Store Manager.  
 LESSEES (at this store, other than listed at headquarters)  
 Shoes—MORTON SHOE STORES, INC.

Bridgeton ■  
08302

## K mart, Brooklawn Shopping Center

Telephone: Unavailable at press time  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Brooklawn ■  
08030

## Gregory Shopping Center, 461 Washington Ave.

Telephone: Area Code 609—386-2480  
 30,000 ft. Branch Discount Dept. Store operated by GREGORY SHOPPING CENTER,  
 Mount Holly, N. J.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Mount Holly.  
 S. A. GOLDENBURG—Partner & General Manager.

Burlington ●  
08016

## Jefferson Super Dept. Store, Mt. Holly &amp; Burlington Rds.

Telephone: Unavailable at press time  
 88,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.

Burlington ■  
08016

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

- K mart**, 1817 Mount Holly Rd. **Burlington** ■  
 Telephone: Area Code 609-386-3011 08016  
 80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Jamesway Discount Dept. Store**, Jamesway Plaza & Rte. 585 **Cape May Courthouse** ■  
 Telephone: Area Code 609-465-3011 08210  
 63,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N.J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 GARY MASON—Store Manager.
- Murphy's Mart**, S. Dennis Rd. & Rte 9 **Cape May Court House** ■  
 Telephone: Area Code 609-465-3061 08210  
 90,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- K mart**, Projected Opening at 85,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich. **Cedar Grove** ■
- Bradlees**, Ridgedale & Hanover Ave. **Cedar Knolls** ■  
 Telephone: Unpublished 07927  
 80,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Clover**, 2005 Marlton Pike E. **Cherry Hill** ▲  
 Telephone: Area Code 609-424-1800 08003  
 100,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Philadelphia.  
 WARREN WHITE (at Philadelphia)—General Manager.
- Jefferson Super Dept. Store**, 991 Church Rd. **Cherry Hill** ▲  
 Telephone: Unavailable at press time 08034  
 130,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- Two Guys**, Rte. 38 & Cuthbert Rd. **Cherry Hill** ▲  
 Telephone: Area Code 609-865-9300 08034  
 165,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N.J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Garfield.  
 BERNARD R. KOSSAB (at Garfield)—President.
- ★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft \* 30,000-60,000 ft ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## NEW JERSEY (Cont'd.)

- Clover**, 1101 Rte. 130 **Cinnaminson** ▲  
 Telephone: Area Code 609-829-7910 08077  
 85,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Philadelphia.  
 WARREN WHITE (at Philadelphia)—General Manager.
- Woolco Dept. Store**, 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y. **Cinnaminson** ▲  
 Telephone: Area Code 609-786-8901 08077  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Bradlees**, Central Ave. **Clark** ■  
 Telephone: Unpublished 07066  
 88,500 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- K mart**, 1468 Clementon Rd. **Clementon** ▲  
 Telephone: Area Code 609-627-1800 08021  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store**, Whitehorse Pike **Clementon** ▲  
 Telephone: Area Code 609-346-2711 08021  
 100,714 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Bradlees**, Main Ave. at Rte. 3 **Clifton** ■  
 Telephone: Unpublished 07014  
 90,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Lane Discount Dept. Store**, Rte. 513 **Clinton** ▲  
 Telephone: Area Code 201-753-4300 08809  
 110,000 ft. Branch Discount Dept. Store operated by LANE DISCOUNT DEPT. STORES, Easton, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Easton.  
 RAYMOND BARTOLACCI (at Easton)—President.
- K mart**, Vervelen St. **Closter** ■  
 Telephone: Area Code 201-768-5431 07624  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- ★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft \* 30,000-60,000 ft ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## NEW JERSEY (Cont'd.)

- Jefferson/Ward, 130 Chester Ave.** Delran ▲  
 Telephone: Unavailable at press time  
 140,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- K mart, Rte. 130 & Haines Mill Rd.** Delran ■  
 Telephone: Area Code 609—461-1300  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 801 N. Hurffville Rd.** Deptford ■  
 Telephone: Unavailable at press time  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1 K mart Plaza & Rte. 10** Dover ■  
 Telephone: Area Code 201—361-5950  
 80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Two Guys, Rte 46, Rockaway Township** Dover ▲  
 Telephone: Area Code 201—381-2500  
 135,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Garfield.  
 SEYMOUR KARCH (at Garfield)—President.
- Best & Co., 8 Queens Rd.** East Brunswick ★  
 Telephone: Unpublished  
 Headquarters Office for Chain of Discount Dept. Stores (Not Listed) in Jersey City (7,000 ft.), Newark (6,500 ft.) & Paterson (8,000 ft.), N. J.  
 All Depts. Company Operated including Womens, Mens & Childrens Wear, Shoes, Linens, Domestic, Fabrics, Home Furnishings, Health & Beauty Aids, Drugs, Stationery, Greeting Cards, Toys, Sporting Goods, Hardware, Paint, Auto Accessories & Supplies, Housewares & Small Appliances.  
 Estimated Sales: \$2,800,000  
 ALAN BEST—President.  
 DOMINIC DELROSSO—Senior Vice President.  
 CARLOS CRUZ—General Manager.  
 KEN EHRMAN—Merchandise Manager.  
 ANN TRIGLIA—Buyer Womens & Childrens Wear.  
 Intimate Apparel, Foundation Garments.  
 LEWIS KATZ—Buyer Mens & Boys Wear, Shoes.  
 RUTH WESELER—Buyer Linens, Domestic & Fabrics.  
 LUKE STONE—Buyer Health & Beauty Aids, Drugs, Toys.  
 Sporting Goods, Stationery & Greeting Cards.  
 BILL RYAN—Buyer Hardware, Paint, Auto Accessories & Supplies.  
 MARK MOSS—Buyer Housewares & Small Appliances.

★ headquarters

▲ over 100,000 ft

■ 40,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## NEW JERSEY (Cont'd.)

- K mart, 645 Highway 18** East Brunswick ■  
 Telephone: Area Code 201—238-6484  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Marshall's, Rte. 18 & Prospect St.** East Brunswick ●  
 Telephone: Area Code 201—254-9201  
 40,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- Two Guys, Rte. 18 & Tices Lane** East Brunswick ▲  
 Telephone: Area Code 201—254-5541  
 196,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Garfield.  
 SEYMOUR KARCH (at Garfield)—President.
- Woolco Dept. Store, Mid State Mall** East Brunswick ▲  
 Telephone: Area Code 201—257-9703  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Alexander's, Monmouth Shopping Center** Eatontown ■  
 Telephone: Unpublished  
 90,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S DEPT. STORES, INC., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 MARTIN LONDON—Store Director.
- King's Dept. Store, Rte. 130** Edgewater Park ■  
 Telephone: Area Code 609—877-3583  
 80,000 ft. Branch Discount Dept. Store operated as KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Marshall's, Oakwood Plaza** Edison ●  
 Telephone: Area Code 201—494-6668  
 34,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
 All Depts. Company operated. Executives and Merchandise Buyers listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- Daffy Dan's Bargaintown, 1126 Dickenson St.** Elizabeth ◆  
 Telephone: Area Code 201—352-5555  
 15,000 ft. Discount Dept. Store.  
 All Depts. Company operated including Ladies, Mens & Childrens Wear.  
 IRVING J. SHULMAN—Owner & Buyer.  
 VANCE WILSON—Buyer Ladies Wear.  
 JIM QUINN—Buyer Mens Wear.  
 MARIANNE SELL—Buyer Childrens Wear.

★ headquarters

▲ over 100,000 ft

■ 40,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

**K mart, 180 Broadway** Elmwood Park ■ Unit  
Telephone: Area Code 201-791-7007 07407  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**United Discount Dept. Store, Rte. 346** Fairfield ▲  
Telephone: Area Code 201-573-5265 07006  
140,000 ft. Branch Discount Dept. Store operated by UNITED DISCOUNT DEPT. STORES, Pompton Plains, N. J.  
All Depts. Leased. Executives and Merchandise Lines listed in Pompton Plains.  
ANTHONY GANGUZZA (at Pompton Plains)—Owner.

**Barker's, Hwy. 202** Flemington ■  
Telephone: Area Code 201-782-8700 08822  
67,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx, N. Y.  
LEON MESNIK (at Bronx)—President, Barker's Division.

**Major's Dept. Store, Hwys 69 & 202** Flemington ▲  
Telephone: Area Code 201-782-5050 08822  
110,000 ft. Branch Discount Dept. Store operated by BELSCOT RETAILERS, INC., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
LAWRENCE ALTMAN (at Secaucus)—President.  
LESSEES  
Family Shoes—MORTON SHOES  
Linen & Domestic—HIGHWAY TEXTILE  
Housewares & Hardware—DAVID LECHTER DISTRIBUTORS  
Paint, Wallpaper & Garden Center—PRIDE PAINT  
Toys, Sporting Goods—IRVINGTON TOY DIST.  
Greeting Cards, Luggage—FAMILY WHOLESALE  
Records—MERCO  
Millinery, Handbags—ALBERT E. SCHIMMEL, INC.  
Appliances, TV, Radio—PRINCE RANGE STORES  
Stationery, Greeting Cards, Luggage—FAMILY WHOLESALE  
Cameras—SERVEL PHOTO  
Auto Accessories—R & S AUTO  
Supermarkets—BIG W  
Snack Bar—C & S SNACK BAR  
Lighting—LIGHTORAMA, INC.  
Pets—SCUFFY PET CENTERS  
Home Improvements—JASCO SHADE & BLIND  
Riddle Hides—PIED PIPER  
Snack Bar—PAUL BARRY

**Rockaway Sales Co., Franklin Shopping Center, Rte 23** Franklin ◆  
Telephone: Area Code 201-VA 7-3200 07418  
20,000 ft. Branch Discount Dept. Store operated by ROCKAWAY SALES CO., Rockaway, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rockaway.  
EUGENE GINSBERG (at Rockaway)—President.

◆ Headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## NEW JERSEY (Cont'd.)

**Jamesway Discount Dept. Store, Freehold Mall** Freehold ■ Unit  
Telephone: Area Code 201-780-4242 07728  
83,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
ARLIE LAZARUS (at Secaucus)—President.  
LESSEE  
Dental—K & K DENTAL SERVICE

**National Family Store, 25 Saddle River Ave.** Garfield ■  
Telephone: Area Code 201-472-8050 07208  
80,000 ft. Branch Discount Dept. Store operated by BELSCOT RETAILERS, INC., Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
LAWRENCE ALTMAN (at Secaucus)—President.  
LESSEES

Family Shoes—MORSE SHOES  
Linen & Domestic—E. W. KALKIN  
Housewares, Lighting, Hardware, Paint, Garden Center, Auto Accessories, TBA Center—DAVID LECHTER DISTRIBUTING  
Toys & Sporting Goods—FUN WORLD  
Pets—AMERICAN PET  
Appliances, TV, Radios—PRINCE RANGE

**Two Guys, 174 Passaic St.** Garfield ★ 49  
Telephone: Area Code 201-773-4000 07026  
COMPANY PROFILE (SIC 53 21):

SALES: \$702,377,000 (1/27/79—60 discount dept. stores & 3 catalog showrooms)

TOTAL SQ. FT.: 8,216,000

SALES PER SQ. FT.: \$85.49

OWNERSHIP: Vornado, Inc.

EXCHANGES TRADED: NY, B. M. Ph

SYMBOL: VNO

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office of VORNADO, INC., operating Discount Dept. Stores listed as TWO GUYS as follows:

CONNECTICUT—Newington, New London & Waterbury.

MARYLAND—Baltimore (2), Glen Burnie, Hagerstown & Towson.

MASSACHUSETTS—Chicopee, Milford & Springfield.

NEW JERSEY—Atlantic City, Bricktown, Dover, East Brunswick, Garfield,

Hackensack, Hanover, Jersey City, Kearny, Lodi, Manalapan, Middletown,

Morris Plains, Neptune, Newark, North Bergen, Toms River, Totowa, Union,

Vineland, Watchung & Woodbridge.

NEW YORK—Amherst, Cheektowaga, Corham, Greece, Henrietta, Menands,

New Hyde Park, North Syracuse, Rochester (2) & Schenectady.

PENNSYLVANIA—Allentown, Lancaster, Shillington & York.

Scheduled Opening: Freeport, N. Y.

All Depts. Company Operated except Shoes & Dental including Ladies, Mens & Childrens Wear, Curtains, Draperies, Fabrics, Sewing Machines, Jewelry, Toys, Hobbies, Nursery, Hardware, Lumber, Cameras, Candy, Automotive, Tires, Battery Service, TBA, Paint, Drugs, Housewares, Luggage, Snack Bar, Supermarket, Notions, Stationery, Tobacco, Books, Toiletries, Furniture, Floor Coverings, Major Appliances, TV, Radio, Records, Liquor, Linens, Domestic, Sporting Goods, Pets & Supplies, Electrical Appliances, Home Improvement, Patio, Garden Center, Greeting Cards.

FREDERICK ZISSU—Chairman of the Board & Chief Executive Officer.

SEYMOUR KARCH—Executive Vice President.

(Continued)

◆ Headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## NEW JERSEY (Cont'd.)

Key Units

## Two Guys (Continued)

GARY E. HUBSCHMAN—Senior Vice President, Operations, Advertising & Promotion.  
 JOHN H. GERBETH—Vice President, Finance, Assistant to the Chairman of the Board.  
 D. MICHAEL STEWART—Vice President, General Merchandise Manager.  
 NORMAN POTASH—Secretary, Treasurer.  
 ROBERT ROSENBAUM—Controller.  
 THOMAS SEILER—Assistant Vice President, General Counsel, Labor & Government Relations.  
 BENEDICT FOCARINO—Assistant Vice President, Labor Relations Director.  
 LOUIS JASON—Assistant Vice President, Customer Relations Manager.  
 ERICH MEDER—Assistant Vice President, Internal Sales Representative.  
 JOSEPH ROICHIN—Assistant Vice President, Optical Director.  
 EDWARD ROSENBAUM—Assistant Vice President, Administrative Assistant Clothing.  
 HAROLD ROSENBAUM—Assistant Vice President, King Import Director.  
 ROBERT GRANT—Assistant Vice President, Director of Real Estate.  
 HERBERT D. ROSENBLUTH—Assistant Vice President, Assistant Director of Real Estate.  
 STEPHEN MARKOWITZ—Assistant Vice President, Director of Personnel.  
 WILLIAM SCHWARTZ—Assistant Vice President, Selling Operations.  
 IKE COHEN—Assistant Vice President, Manager Safety/Maintenance.  
 JOSEPH FALLON—Assistant Vice President, Receivables Central.  
 WILLIAM FOLEY—Assistant Vice President, Advertising & Promotion.  
 HENRY HYATT—Assistant Vice President, Planning, Construction & Maintenance.

## MERCHANDISING PERSONNEL

D. MICHAEL STEWART—Vice President, General Merchandise Manager.  
 TODD LISMAN—Assistant Vice President, Group Merchandise Manager Soft Goods.  
 HOWARD BERGER—Merchandise Manager Ladies Dresses & Coats.  
 SANDY KLEIN—Buyer Misses & Junior Dresses.  
 PHIL PASSER—Buyer Uniforms, Maternity, Halfsize Dresses.  
 MARTIN RUTTENBERG—Buyer Coats.  
 ARNOLD COHEN—Merchandise Manager Girls, Infants, Accessories.  
 MARY KITZ—Buyer Girls Sportswear, Mix 'n Match Mates.  
 LOWELL ADAMS—Buyer Girls Coats, Jackets, Dresses, Ensembles.  
 KATE SEIDEN—Buyer Infants/Toddler Fashions.  
 MABLE BROWN—Buyer Accessories.  
 HAROLD HJERMSTAD—Merchandise Manager Ladies Sportswear.  
 ELLEN KEHR—Buyer X Sizes.  
 SUZANNE STEINER—Buyer Ladies Slacks Groups, Jeans, Coordinates, Skirts, Blazers.  
 EDWINA HARRIS—Buyer Blouses, Skirts.  
 JAMES SEAYN—Buyer Sweaters, Knit Tops, Swim Suits, Tops.  
 ARNOLD SHERMAN—Merchandise Manager Lingerie, Hosiery.  
 BARBARA GUSKO—Buyer Sleepwear, Loungewear.  
 MARTIN ABBOMOWITZ—Buyer Hosiery.  
 ED GOLDBERG—Buyer Foundations, Panties, Slips, Body Shapers, Petticoats.  
 DON LITTLE—Merchandise Manager Mens.  
 LOU ASSANTE—Buyer Staples.  
 ROBERT GOLDHAFT—Buyer Sweaters, Ethnic.  
 AL ROMANO—Buyer Dress, Sports and Knit Shirts.  
 STANLEY BUTTER—Buyer Men's Casual & Dress Slacks, Jeans.  
 MARTIN LANE—Merchandise Manager Boys & Junior Boys.

(Continued)

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

Key Units

## Two Guys (Continued)

MEL SHARFIN—Buyer Staples.  
 STUART ABBOMOWITZ—Buyer Shirts, Sweaters, Hats, Ties.  
 ARTHUR HOCKBERG—Buyer Outerwear, Suits, Slacks.  
 MARK FREEDMAN—Buyer Junior Boys Outerwear, Slacks, Shirts, Mix n Match.  
 LOU BERNUCCA—Group Merchandise Manager Majors, Electricals, Records.  
 MICHAEL BILENKI—Buyer White Goods.  
 JOHN KALINIKAS—Buyer Brown Goods.  
 CHARLES GATLING—Service Manager Majors.  
 BARRY BRITMAN—Merchandise Manager Electricals.  
 PAUL GONYA—Buyer Electricals.  
 OPEN—Merchandise Manager Records.  
 MICHAEL BODNER—Buyer Records.  
 ADAM LATINI—Buyer Records.  
 JOSEPH ROBEY—Group Merchandise Manager Camera, Seasonal.  
 SHEL GORDON—Merchandise Manager Camera.  
 GERRY SEIFERT—Buyer Camera.  
 FRANK PREVITE—Buyer Camera.  
 MARTIN MENDICK—Merchandise Manager Seasonal.  
 LOUIS SONATORE—Buyer Seasonal.  
 DICK SEYLAZ—Assistant Vice President, Group Merchandise Manager Health & Beauty Aids, Toys, Pets, Pharmacy, Nursery, Jewelry.  
 JOE JACELONE—Buyer Pets.  
 OPEN—Merchandise Manager Health & Beauty Aids.  
 JOHN RIJ—Buyer Health & Beauty Aids.  
 ANNE KOENIG—Buyer Health & Beauty Aids.  
 DENNIS MULHEARN—Buyer Health & Beauty Aids.  
 JOE STUBBS—Buyer Consumables.  
 ARMIN BAHADURIAN—Merchandise Manager Toys.  
 JOE MILLER—Buyer Toys.  
 ART FEHN—Buyer Toys.  
 ALAN MINK—Merchandise Manager Jewelry.  
 SOL LOWENTHAL—Buyer Jewelry.  
 JAYNE SHEAHAN—Buyer Jewelry.  
 SAM VIVINO—Merchandise Manager Nursery.  
 AL KATZENSTEIN—Buyer Nursery.  
 HERB MILLER—General Manager Pharmacy.  
 SAM DARATA—Assistant Pharmacy Manager.  
 SAL MERLO—Group Merchandise Manager Gifts, Housewares, Home Decor, Floor Covering.  
 ROY TIDEMAN—Merchandise Manager Gifts.  
 LARRY FINE—Merchandise Manager Housewares.  
 TERRY THOGODE—Buyer Housewares.  
 CHARLES POLANDICK—Merchandise Manager Home Decor.  
 ROBERT GAWLOWSKI—Buyer Home Decor.  
 HOWARD WARTEL—Buyer Home Decor.  
 RICHARD DALE—Buyer Home Decor.  
 WILLIAM ZUKOWSKY—Merchandise Manager Floor Covering.  
 HERB NEUMAN—Group Merchandise Manager Auto, Hardware, Lumber, Paint.  
 JOHN PRIETO—Buyer Hardware.  
 HARRY BOWMAN—Buyer Lumber.  
 ROBERT NELSON—Buyer Paint.  
 JOE BEOTSCH—Merchandise Manager Hardware.  
 KLAUS PENNER—Buyer Auto.  
 LESLIE HAUGHTON—Buyer Auto.  
 DAN DUNN—Assistant Vice President, Merchandise Manager Sports.  
 SANDY HUBSCHMAN—Buyer Sports.  
 MOREY FRIEDMAN—Buyer Sports.  
 JOE STETTNER—Buyer Sports.

(Continued)

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

## Two Guys (Continued)

BILL KLEIN—Buyer Sports.  
 ALAN GROSS—Merchandise Manager Domestic.  
 ROY GROSS—Asst. Merchandise Manager.  
 SEY ORLOWSKY—Buyer Domestic.  
 STEWART WEISS—Buyer Domestic.  
 ISADORE FEINGOLD—Merchandise Manager Liquor.  
 ANTHONY MALANGA—Buyer Liquor.  
 ROBERT LA PAUGH—Department Manager Vending.  
 MAURICE WASSER—Merchandise Manager Snack Bar.  
 MEYER BURGSTEIN—Assistant Vice President, General Merchandise Manager Food.  
 LUCILLE COON—Assistant Vice President, Buyer Candy.  
 GERALD QUELLEY—Assistant Vice President, Director Dairy & Frozen Food.  
 ALFREDO CANAL—Dairy & Frozen Food Operations Supervisor.  
 NATHAN SACOFF—Assistant Vice President Director Meat Operations.  
 JAMES ANTONUCCI—Meat Operations Supervisor.  
 VINCENT GENNELLO—Director Grocery Operations.  
 THOMAS BAGNATI—Grocery Supervisor.  
 LAWRENCE TALIGNANI—Grocery Supervisor.  
 MARY AMIDANO—Buyer Grocery.  
 JOHN LENTOWSKI—Non-food Coordinator.  
 ROBERT CESARIO—Director Produce Operations.  
 DOM VITRONE—Assistant Vice President Director Appetizing Operations.  
 GEORGE DIERICKS—Appetizing Operations Supervisor.  
 JOE STATMAN—Assistant Vice President Director Bakery Operations.  
 ALAN BLACKER—Bakery Operations Supervisor.  
 LESSEE

Shoes—MORSE SHOES

## Two Guys, 30 Lincoln Place

Telephone: Area Code 201—473-6600

165,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield

N. J., doing business as TWO GUYS.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Garfield.

SEYMOUR KARCH (at Garfield)—President.

Garfield ▲  
07026

## K mart

Projected Opening of 85,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.

Gillette ■

## Jamesway Discount Dept. Store, Delsea Dr. &amp; Bristol Rd.

Telephone: Area Code 609—881-6511

63,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.

STANLEY SHAPIRO—Store Manager.

Glassboro ■  
08028

## K mart, College-town Shopping Center

Telephone: Area Code 609—599-5150

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Glassboro ■  
08028

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## NEW JERSEY (Cont'd.)

## L. H. Martin Value Centers, Inc.,

111 Midtown Bridge Road

Telephone: Area Code 201—845-8600

Headquarters Office for chain of Discount Stores listed in Baldwin, Brooklyn (3).  
Merrick, Pearl River, Rego Park & Rockaway Park, N. Y.

All Depts. Company Operated including Ladies, Mens &amp; Childrens Wear, Linens, Domestic, Housewares, Hardware, Toys, Garden Center, Appliances, TV, Radios, Drugs, Records, Stationery, Greeting Cards, Cameras, Auto Accessories, Fabrics, Sewing Notions, Trim-A-Tree, Health &amp; Beauty Aids, Paint, Wallpaper, Sporting Goods &amp; Luggage.

Estimated Sales: \$10,000,000

HARVEY DAVIS—President, Real Estate &amp; Store Planning Manager.

BERNARD SCHELER—General Manager &amp; Buyer Housewares, Hardware, Records, Appliances, TV, Radios, Cameras &amp; Auto Accessories, Sporting Goods &amp; Luggage.

J. HEININK—Controller.

DAN OLLO—Warehouse Manager.

LARRY SCOTT—Buyer Ladies, Mens &amp; Childrens Wear, Linens, Domestic, Fabrics &amp; Sewing Notions.

RICHARD SCRIMA—Buyer Drugs, Health &amp; Beauty Aids.

ROBERT GUERRA—Buyer Trim-A-Tree, Seasonable Merchandise, Garden Center, Greeting Cards, Paint &amp; Wallpaper.

H. RUBIN—Buyer Toys &amp; Stationery.

Key Units

Hackensack ★ 8

07601

## Two Guys, 450 Hackensack Ave.

Telephone: Area Code 201—488-7000

164,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield.

N. J., doing business as TWO GUYS.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Garfield.

SEYMOUR KARCH (at Garfield)—President.

LESSEE

Dental—NU-DIMENSIONS DENTAL CENTER

Hackensack ▲

07601

Jamesway Discount Dept. Store,  
Rte. 57 (Manfield Plaza)

Telephone: Area Code 201—852-0046

70,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.

JAMES FORESTIERE—Store Manager.

Hackettstown ■  
07840

## K mart, Hackettstown Mall, Rte. 57

Telephone: Area Code 201—852-7440

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Hackettstown ■  
07840

## Rockaway Sales Co., 232 Main St.

Telephone: Area Code 201—425-5975

10,000 ft. Branch Discount Dept. Store operated by ROCKAWAY SALES CO., Rockaway, N. J.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rockaway.

EUGENE GINSBERG (at Rockaway)—President.

Hackettstown ◆  
07840

## K mart

Projected Opening of 85,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.

Hamburg ■

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW JERSEY (Cont'd.)

- Jamesway Discount Dept. Store, Rte. 33** Hamilton Township ■  
Telephone: Area Code 609-890-9010 08690  
65,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
ROGER McCABE—Store Manager.
- K mart, 1060 Whitehorse Mercerville Rd.** Hamilton Township ▲  
Telephone: Area Code 609-585-9700 08690  
180,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Jamesway Discount Dept. Store, 80 S. Whitehorse Pike** Hammonton ■  
Telephone: Area Code 609-581-2020 08037  
60,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
ALBERT MADISON—Store Manager.
- Two Guys, Rte. 10** Hanover ▲  
Telephone: Area Code 201-887-8900 07936  
150,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- Bradlees, 36 Poole Ave.** Hazlet ■  
Telephone: Unpublished 07730  
80,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- K mart, 3010 Hwy. 35** Hazlet ▲  
Telephone: Area Code 201-739-2800 07730  
105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Jamesway, U. S. Hwy. 130** Hightstown ■  
Telephone: Area Code 609-443-1415 08520  
70,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executive and Merchandise Buyers listed in Secaucus.  
TED WINGENDER—Store Manager.
- Valley Fair Discount Center, 433 Fabyan Pl.** Irvington ▲  
Telephone: Area Code 201-371-5000 07114  
150,000 ft. Branch Discount Dept. Store operated by VALLEY FAIR CORP., Little Ferry, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Ferry.  
RALPH TESAUTO—Store Manager.
- ★ headquarters    ▲ over 100,000 ft    ■ 50,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## NEW JERSEY (Cont'd.)

- K mart, Rte. 440** Jersey City ■  
Telephone: Area Code 201-435-2101 07304  
65,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Two Guys, Rte. 440 & Communipaw Ave.** Jersey City ▲  
Telephone: Area Code 201-433-4700 07304  
200,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- Two Guys, 175 Passaic Ave.** Kearny ▲  
Telephone: Area Code 201-991-9050 07032  
201,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed Garfield.  
BERNARD R. KOSSAR (at Garfield)—President.
- Jamesway Discount Dept. Store, Rte. 9 & Kennedy Blvd.** Lakewood ■  
Telephone: Area Code 201-367-4965 08701  
70,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed Secaucus.  
JAMES McNEIL—Store Manager.
- King's Dept. Store, Rte. 9 & W. Kennedy Blvd.** Lakewood ◆  
Telephone: Area Code 201-364-1211 08701  
39,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Bradlees, Hwy. 70 (Bricktown)** Laurelton ■  
Telephone: Unpublished 08723  
80,000 ft. Branch Discount Dept. Store to be operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Jefferson/Ward, White Horse Pike** Lawnside ▲  
Telephone: Area Code 609-546-7800 08045  
200,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.
- Jamesway Discount Dept. Store, Rte. 10** Ledgewood ■  
Telephone: Area Code 201-927-0400 07952  
70,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
ARLIE LAZARUS (at Secaucus)—President.  
LESSEE  
Dental—K & K FAMILY DENTAL SERVICES
- ★ headquarters    ▲ over 100,000 ft    ■ 50,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

The Valley Fair Corp., 260 Bergen Turnpike  
Telephone: Area Code 201-440-4000

## COMPANY PROFILE (SIC 53 21):

SALES: \$35,000,000 (1979 Estimated)

TOTAL SQ. FT.: 300,000

SALES PER SQ. FT.: \$116.67

OWNERSHIP: Public

TRADED: OTC

SOURCES: Annual Reports, 10-Ks, DSN and BGI

160,000 ft. Discount Dept. Store and Headquarters Office for Chain of Discount Dept. Stores with branch listed in Irvington, N. J.

All Depts. Leased except Supermarket including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage, Tobacco, Snack Bar, Fabrics, Sewing Notions, Home Improvement, Donuts, Luncheonette, Gifts, Handbags, Leather Goods, Liquor, Lighting, Health & Beauty Aids.

JEROME SCHOTTENSTEIN—President.

ERWIN LEHR—Executive Vice President.

PHILIP J. GANGUZZA—Vice President, Store Planning.

Leasing & Development.

JAMES SAVASTA—Vice President, Supermarkets.

ROSS N. ALFIERI—Treasurer, Chief Financial Officer.

GEOFFREY SMALL—Display & Advertising Manager.

RICHARD EARLS—Store Manager.

## LESSEES

Ladies, Mens & Childrens Wear—LAMSON BROS.

Handbags & Leather Goods—ROSENBAUM HANDBAGS

Family Shoes—SHONAK CORP.

Linens—K & F ENTERPRISES

Jewelry—S. J. A. JEWELRY

Home Decor—R. KAVEBERG

Gifts & Housewares—A. LECHTER

Toys & Sportswear—PLAY AND SPORTS DISTRIBUTORS, INC.

Stationery, Health & Beauty Aids, Tobacco & WIDMANN OF N. J.

Furniture & Appliances—PRINCE RANGE

Auto—R & S

Donuts & Luncheonette—J. MOLINAS

Floor Coverings—DEAN'S

Lighting—LIMELITES DIST.

Liquor—BERGEN CIRCLE LIQUORS

Records—TARLSON DIST.

Hardware—DEAL DISTRIBUTING

Paint—SALEM PAINT CO.

Camera—DJM of NEW JERSEY

Two Guys, Rte. 17 & Essex St.

Telephone: Area Code 201-845-3100

150,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,

Garfield, N. J., doing business as TWO GUYS.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Garfield.

BERNARD R. KOSSAR (at Garfield)—President.

LESSEES (other than listed at headquarters)

Ladies & Childrens Wear—LADY ROSE

Dental—NU-DIMENSIONS DENTAL CENTER

K mart, 728 East Bay Ave.

Telephone: Area Code 609-597-4191

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

Little Ferry ★ 2  
07643

## NEW JERSEY (Cont'd.)

Two Guys, Rte. 9 & Craig Rd.

Telephone: Area Code 201-431-5100

146,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,

Garfield, N. J., doing business as TWO GUYS.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Garfield.

SEYMOUR KARCH (at Garfield)—President.

K mart, 1 Toll House Plaza Bridgeton Pike

Telephone: Area Code 609-468-7575

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

RUSSELL HANSEN (at Troy)—Director of K mart Operations.

Nichols Discount City, Rtes 38 & 73

Telephone: Area Code 609-235-7910

120,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in New York.

MANFRED BRECKER (at New York)—President.

Jefferson/Ward, 301 Rte. 70 W.

Telephone: Area Code 609-983-7000

140,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.

DAVID KENNY (at Miami)—President.

K mart, Rte. 70 E.

Telephone: Area Code 609-983-7440

85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Nichols Discount City, State Hwy. 34

Telephone: Area Code 201-583-6180

120,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in New York.

MANFRED BRECKER (at New York)—President.

Alexander's, Parsonage Rd.

Telephone: Area Code 201-494-7200

210,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S DEPT.

STORES, INC., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

A. FORMOSO—Store Manager.

Clover, Quaker Bridge Rd. & Sloan Ave.

Telephone: Area Code 609-586-9200

89,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.

Complete list of Company Operated Depts. with Leased Depts. with names of Executives and Merchandise Buyers listed in Philadelphia.

WARREN WHITE (at Philadelphia)—General Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

Manalapan ▲  
07728

Mantua ■  
08051

Maple Shade ▲  
08052

Marlton ▲  
08053

Marlton ■  
08053

Matawan ▲  
07747

Menlo Park ▲  
08817

Mercerville ■  
08619



## NEW JERSEY (Cont'd.)

- Two Guys, Rte 35 & Twin Brook Rd.** **Middletown** ▲  
Telephone: Area Code 201-671-2700  
124,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- Alexander's** **Milford** ▲  
Projected Opening of Branch Promotional Dept. Store to be operated by  
ALEXANDER'S DEPT. STORES, INC., New York, N. Y.
- K mart, Rte. 38 & S. Lenola Rd.** **Moorestown** ■  
Telephone: Area Code 609-334-3450  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Marshall's, State Hwy. 38 & Lenola Rd.** **Moorestown** ◆  
Telephone: Area Code 609-234-8818  
15,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Two Guys, Rtes. 10 & 202** **Morris Plains** ▲  
Telephone: Area Code 201-540-0700  
135,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield,  
N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed in Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- Gregory Shopping Center, 1170 Woodlane Rd.** **Mount Holly** ★ 1  
Telephone: Area Code 609-267-1027  
75,000 ft. Discount Dept. Store with a branch listed in Burlington, N. J.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
Sporting Goods, Auto Accessories, Hardware, Housewares, Candy,  
Greeting Cards, Furniture, Toys, Paint, Garden Center, Drugs, Records,  
Luggage, Jewelry & Shoes.  
ELLIS KAY—Partner.  
S. A. GOLDENBURG (at Burlington)—Partner, Buyer Sporting Goods,  
Hardware, Housewares, Candy, Greeting Cards, Appliances.  
JULES KAY—Partner & Buyer Toys, Health & Beauty Aids & Appliances.  
SOL KAY—Buyer Ladies, Girls & Mens Wear, Family Shoes & Jewelry.
- Woolco Dept. Store, Fairground Plaza** **Mount Holly** ■  
Telephone: Area Code 609-261-2811  
85,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in New York City.  
G. W. NELSON (at New York)—President.
- Two Guys, Rte. 35** **Neptune** ■  
Telephone: Area Code 201-776-9852  
71,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed Garfield.  
SEYMOUR KARCH (at Garfield)—President.

★ Headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

- Two Guys, 715 Broad St.** **Newark** ▲  
Telephone: Area Code 201-621-7700  
210,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- Ames-Big N, Rte. 206** **Newton** ■  
Telephone: Area Code 201-383-6500  
56,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC.,  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
D. A. BELL—Store Manager.
- K mart, Hampton House Rd.** **Newton** ■  
Telephone: Unavailable at press time  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Rockaway Sales Co., E. Clinton & Moran Sts.** **Newton** ◆  
Telephone: Area Code 201-827-3200  
20,000 ft. Branch Discount Dept. Store operated by ROCKAWAY SALES CO.,  
Rockaway, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Rockaway.  
EUGENE GINSBERG (at Rockaway)—President.
- K mart, 7373 Westside Ave.** **North Bergen** ■  
Telephone: Area Code 201-861-9100  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- National Family Store, Lee Ave.** **North Bergen** ■  
Telephone: Area Code 201-854-2600  
60,000 ft. Branch Discount Dept. Store operated by BELSCOT RETAILERS,  
INC., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Secaucus.  
LAWRENCE ALTMAN (at Secaucus)—President.
- Two Guys, 1445 Kennedy Blvd.** **North Bergen** ▲  
Telephone: Area Code 201-864-2800  
143,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- Bradlees, Rte. 1 & Cranberry Rd.** **North Brunswick** ▲  
Telephone: Unpublished  
100,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.

★ Headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

Key Units

- Korvettes, 536 Milltown Rd.** North Brunswick ▲  
Telephone: Area Code 201-545-8500  
170,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
HOWARD LIGHT—Store Manager.
- K mart, U.S. Hwy. 22 & West End Ave.** North Plainfield ■  
Projected Opening of 84,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- Mr. Big Self-Service Dept. Store, Tilton Rd.** Northfield ■  
Telephone: Area Code 609-641-3475  
72,000 ft. Branch Discount Dept. Store operated by MR. BIG SELF-SERVICE DEPT. STORES, INC., Norwich, Conn.  
Complete list of Company Operated and Leased Depts. will be found, with names of Executives & Merchandise Buyers listed in Norwich.  
JACK MACDONALD—Store Manager.  
LESSEES (at this store, other than listed at headquarters)  
Shoes—MORTON SHOE STORES, INC.  
Supermarket—FOOD FAIR STORES, INC.
- Alexander's, Rtes 4 & 17** Paramus ▲  
Telephone: Area Code 201-843-8181  
130,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S DEPT. STORES, INC., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
MICHAEL KRAMER—Store Director.  
LESSEES (at this store)  
Garden, Nursery—U.S.C.S. STORES  
Paint—SUN CHEMICAL  
Supermarket—WALDBAUMS
- K mart, 859 Rte. 17** Paramus ■  
Telephone: Area Code 201-444-8550  
95,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Korvettes, Rte. 4 & Spring Valley Rd.** Paramus ▲  
Telephone: Area Code 201-845-4000  
225,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
ALAN BAROCAS—Store Manager.
- Bradlees, 772 Rte. 46 (Arlington Plaza Shopping Center)** Parsippany ■  
Telephone: Unpublished  
80,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- K mart, 1159 Rte. 46** Parsippany ■  
Telephone: Area Code 201-263-8700  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

Key Units

- K mart, Paulsboro Plaza, Broad St.** Paulsboro ●  
Telephone: Area Code 609-423-2266  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 7500 S. Crescent Blvd.** Pennsauken ■  
Telephone: Area Code 609-665-8505  
95,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pennsauken Merchandise Mart, Rtes 130 & 73** Pennsauken ★ 1  
Telephone: Area Code 609-662-7800  
200,000 ft. Discount Dept. Store and headquarters office, with branch listed in Montgomeryville, Pa. Each department operated under its own trade name.  
All Depts. Leased including Ladies, Mens & Childrens Wear, Family Shoes, Tobacco, Housewares, Hardware, Garden Center, Paint, Sporting Goods, Luggage, Drugs, Stationery, Jewelry, Records, Appliances, Toys, Snack Bar, TBA Center, Drugs, Luggage, Stationery, Greeting Cards, Tobacco & Fabrics.  
MARVIN STERNBERG—President  
SANFORD L. WIZOV—General Manager  
LARRY STERNBERG—Store Manager  
BUREN DAVIS—Maintenance Manager.  
LESSEES  
Ladies Wear—KRAMER  
Shoes—IDEAL SHOE  
Mens Wear—WALTON  
Childrens Wear—LEVIN  
Linens & Domestic—DISCOUNT LINENS  
Furniture—HOBURT'S  
Floor Coverings, Hardware, Paint & Wallpaper—BRACELIN  
Housewares—ADELMAN  
Jewelry—MEDNICK  
Records—TAURUS RECORDS  
Appliances—DEE'S  
Toys—TOYS & THINGS  
Snack Bar—RATTI CO.  
Sporting Goods—BURSTEIN  
Garden Center—SUSAN'S PLANTS  
TBA Center—AL'S AUTO  
Drugs & Luggage—V & W SALES  
TV Repair—WEINBERGER  
Stationery, Greeting Cards—TREV  
Tobacco—CAPLAN  
Fabrics—MLYNARCZYK
- K mart, 247 N. Broadway** Pennsville ■  
Telephone: Area Code 609-678-7800  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Lane Discount Dept. Store, Rte. 22** Phillipsburg ▲  
Telephone: Area Code 201-454-1175  
100,000 ft. Branch Discount Dept. Store operated by LANE DISCOUNT DEPT. STORES, Easton, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Easton.  
RAYMOND BARTOLACCI (at Easton)—President.

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW JERSEY (Cont'd.)

- Bradlees, 1200 Black Horse Pike** Pleasantville ▲  
 Telephone: Unpublished  
 100,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Woolco Dept. Store, Pleasantville Shopping Center** Pleasantville ■  
 Telephone: Area Code 609-645-4401  
 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Jamesway Discount Dept. Store** Point Pleasant •  
 Projected Opening of 43,000 ft. Branch Discount Dept. Store to be operated by JAMESWAY CORP., Secaucus, N. J.
- United Discount Dept. Stores, 500 Rte. 23 & Jackson Ave.** Pompton Plains ★ 2  
 Telephone: Area Code 201-839-7400  
 90,000 ft. Branch Discount Dept. Store with a branch store listed in Fairfield, N. J.  
 All Depts. Leased including Ladies & Mens Wear, Shoes, Linens, Domestic, Furniture, Housewares, Hardware, Paint, Toys, Sporting Goods, Lighting, Appliances, TV, Radios, Auto Accessories, Restaurant, Drugs, Health & Beauty Aids, Jewelry & Pets.  
 ANTHONY GANGUZZA—Owner.  
 GUS GELARDI—General Manager.  
 LESSEES  
 Ladies Wear—LADY ROSE  
 Mens Wear—LORD BIBB  
 Shoes—MARTY SHOES  
 Linens & Domestic—K & F  
 Housewares & Hardware—MAJESTIC  
 Records—MUSIC ISLAND  
 Drugs—SUPERMARKET SERVICES  
 Jewelry—GOLDRING  
 Pets—FAMILY PETS  
 Furniture—UNITED DISCOUNT  
 Paint—SALEM PAINT  
 Toys & Sporting Goods—VALLEY FAIR  
 Lighting—LIMELITES  
 Appliances, TV & Radios—MINTNER  
 Auto Accessories—LARIIL  
 Health & Beauty Aids—COURTESY DRUGS  
 Restaurant—McDONALD'S
- Bradlees, Rte. 17 Ramsey Square Shopping Center** Ramsey ▲  
 Telephone: Unpublished  
 100,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- K mart, Rio Mall, Rtes 9 & 47** Rio Grande •  
 Telephone: Area Code 609-886-1122  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCE (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

- Rockaway Sales Co., Inc., Rte. 46 (Box 26)** Rockaway ★ 4  
 Telephone: Area Code 201-627-1030  
 120,000 ft. Discount Dept. Store operating Branch Stores in Franklin, Hackettstown & Newton, N. J.  
 COMPANY OPERATED DEPTS.—Housewares, Drugs, Appliances, TV, Radios, Floor Coverings, Hardware, Home Improvement, Garden Center, Paint, Wallpaper, Toys, Sporting Goods, Stationery, Greeting Cards, Tires, Batteries, Auto Accessories, Furniture & Records.  
 LEASED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Jewelry, Tobacco & Snack Bar.  
 EUGENE GINSBERG—President.  
 DAVID GREENBERG—Vice President, Director of Advertising.  
 ROBERT GINSBERG—Vice President, Operations & Construction.  
 STEWART GINSBERG—Vice President Operations, Display Manager, Store Planning & Development, Buyer Fixtures & Equipment, Floor Coverings, Hardware & Home Improvement.  
 RUSSELL UTTER—Maintenance Manager.  
 CHARLES GINSBERG—Secretary.  
 FRED CLARK—Buyer Garden Center, Furniture, Stationery & Greeting Cards.  
 TONY FERRIOULLO—Buyer Housewares, Drugs, Appliances, TV, Radios.  
 RON BOYLES—Buyer Paint, Wallpaper, Tires, Batteries, Auto Accessories.  
 GREGG GINSBERG—Buyer Toys.  
 ROBERT ROBINSKY—Buyer Sporting Goods.  
 J. HOLLIS—Buyer Records.
- LESSEES**  
 Ladies, Mens & Childrens Wear—MASTERS  
 Shoes—DOLLAR SHOE CORP.  
 Linens & Domestic—TENFIELD, INC.  
 Jewelry—STEPHENS JEWELERS  
 Tobacco Shop—ROCKAWAY TOBACCOLAND  
 Snack Bar—AP-ANN, INC.
- Jamesway Discount Dept. Store, Rte. 10** Roxbury Township •  
 Telephone: Area Code 201-927-0400  
 50,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 RAY PIANKA—Store Manager.
- Bradlees, 189 Rte. 46** Saddle Brook ▲  
 Telephone: Unpublished  
 100,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Belscot Retailers, Inc., 80 Enterprise Ave.** Secaucus ★ 6  
 Telephone: Area Code 201-863-9222  
 COMPANY PROFILE (SIC 53 21):  
 SALES: \$65,909,000 (1/27/79)  
 75,000,000 (1979 Estimated—includes leased depts.)  
 TOTAL SQ. FT.: 830,000  
 SALES PER SQ. FT.: \$90.36  
 OWNERSHIP: Public  
 EXCHANGE TRADED: AS  
 SYMBOL: BRI  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 (Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

Key Units

## Beisnot Retailers (Continued)

Headquarters Office for Chain of Discount Dept. Stores listed as THE FACTORY STORE, East Norwalk, Conn.; MAJOR'S DEPT. STORE, Flemington, N. J., & Staten Island, N. Y. & NATIONAL FAMILY STORE in Garfield, Hillside & North Bergen, N. J.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens & Domestic.  
LEASED DEPTS.—Family Shoes, Housewares, Hardware, Jewelry & Auto Accessories.

DONALD L. JONAS—Chairman of the Board.  
LAWRENCE ALTMAN—President.  
LEONARD PFEFFER—Executive Vice President.  
RICHARD SELINKA—Vice President.  
IRA S. ROSENBERG—Vice President & Secretary.  
MICHAEL V. ROTH—Vice President.  
I. ROBERT ALTMAN—Vice President, Operations, Jubilee Division.  
SAM GERMAN—Vice President, Jubilee Division.  
RICHARD STONE—Vice President, Jubilee Division.  
HAROLD PENNER—Treasurer.

## MERCHANDISE MANAGERS

HERBERT GERSHAN—Vice President & General Merchandise Manager Ladies Dresses, Coats & Lingerie.  
HARRY SOLDATI—Vice President & General Merchandise Manager Ladies Sportswear, Hosiery & Accessories.  
MORTON KAHN—Vice President & General Merchandise Manager Girls'wear, Toddlers & Infants Wear.  
ARTHUR STONE—Vice President & General Merchandise Manager Mens & Boys Wear.  
NORMAN ROOF—Vice President & General Merchandise Manager Linens & Domestic.  
KEN WILLENS—Mens & Boys Wear.

## BUYERS

PAT SLOCHOWER—Ladies Dresses.  
STUART ROSS—Ladies & Girls Coats.  
MYRON SAIFMAN—Ladies & Girls Hosiery & Accessories.  
DE DE ANDERSON—Ladies Tops & Sweaters.  
BEA ROMERO—Ladies Bottoms & Playwear.  
ROSE REGENT—Ladies Lingerie & Robes.  
MATTY CASTELLANO—Ladies Bras & Foundations.  
ELSIE VALENTINI—Girls Wear.  
LIBBY McMILLAN—Girls Sleepwear & Underwear.  
JIM LEHAN—Toddlers & Infants.  
KEN WILLENS—Mens Tops, Bottoms & Outerwear.  
MARTIN KESTLINGER—Boys Wear.  
FRED JARECK—Mens & Boys Basics (Underwear, Work Clothes, Hosiery & Accessories).

## LESSEES

Family Shoes—NOBIL SHOES  
Housewares, Hardware, Auto Accessories—NATIONAL HARDGOODS  
Jewelry—DIANE COSTUME JEWELRY

Gaylord's National Corp., 10 Enterprise Ave.

Telephone: Area Code 201-287-9300

COMPANY PROFILE (SIC 53 21):

SALES: \$112,451,212 (1/27/79)

147,000,000 (1979 Estimated—includes leased depts.)

TOTAL SQ. FT.: NA

SALES PER SQ. FT.: NA

OWNERSHIP: Public

EXCHANGE TRADED: AS

SYMBOL: GYL

SOURCES: Annual Reports, 10-Ks, DSN and BGI

(Continued)

★ headquarters    ▲ over 100,000 ft<sup>2</sup>    ■ 60,000-100,000 ft<sup>2</sup>    ● 30,000-60,000 ft<sup>2</sup>    ◆ under 30,000 ft<sup>2</sup>

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

Key Units

## Gaylord's National Corp. (Continued)

Headquarters Office of Chain Discount Dept. Stores listed as GAYLORD'S DISCOUNT DEPT. STORES listed as follows:

ALABAMA—Dothan, Mobile (2) & Montgomery (2).

DELAWARE—Newark & Wilmington (3).

FLORIDA—Fort Walton Beach & Panama City.

GEORGIA—Columbus (2).

ILLINOIS—Aurora & Joliet.

LOUISIANA—Houma & New Orleans (5).

MISSISSIPPI—Gulfport & Meridian.

NORTH CAROLINA—Fayetteville (2).

OHIO—Cleveland (5) & Lorain.

PENNSYLVANIA—Beaver Falls, Butler, Hazleton, New Castle, New Kensington & Washington.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Domestic, Housewares, Toys, Sporting Goods, Seasonal Goods, Outdoor Living & Garden Supplies, Giftwares, Health & Beauty Aids, Records, Sound Equipment, Photography, Small Appliances, Stationery, Greeting Cards, Tobacco, Fabrics & Candy.  
LEASED DEPTS.—Shoes, Jewelry & Kiddie Rides.

JOSEPH NASH—Chairman of the Board.

JEROME A. BARRER—President.

LEONARD L. NIEMAN—Vice President, Finance & Treasurer.

J. GLADSTONE—Vice President, Dept. Store Operations.

RICHARD KLEINBERG—Vice President, Corporate Secretary.

D. GOLDBERG—Vice President, Advertising & Sales Promotion.

H. ROTHSCHILD—Vice President, Discount Stores.

S. WORKMAN—Vice President, Discount Stores.

V. SATTLER—Vice President, General Merchandise Manager Softlines.

OSCAR KETTLER—Vice President, General Merchandise Manager Hardlines.

M. SLOCHOWER—Vice President, Accounting.

B. FURGESON—Vice President, Personnel.

A. BOLAND—Stores Purchasing Director.

J. SCHUCK—Director of Store Planning & Construction.

SIMON MORGENSTERN—Director of Data Processing.

## MERCHANDISE MANAGERS

A. BEINHACKER—Ready-to-Wear & Sportswear.  
ALBERT COHEN—Mens & Boys Wear, All Hosiery.  
ANN HANDLER—Childrens Lingerie & Accessories.  
L. SCHIFF—Domestic, Piece Goods.  
MARVIN SOLOMON—Toys, Sporting Goods & Seasonal.  
ROBERT WEINER—Candy, Stationery, Small Appliances, Sound, Health & Beauty Aids.  
LEO MILLER—Auto Accessories & Hardware.

## BUYERS

JERRY TAUB—Coats, Suits, Raincoats, Maternity, Uniforms, Housewares & Dresses.  
MIKE GIBBERT—Skirts, Pants, Sportswear & Sweaters.  
L. RITTER—Blouses & Swimuits.  
FRANK LEVINE—Lingerie, Robes, Housecoats, Handbags, Neckwear, Handkerchiefs, Gloves, Umbrellas, Foundations & Bras.  
RANDI BLUMBERG—Infants & Toddlers Wear.  
JULES APPELBAUM—Childrens Wear.  
W. KAPLAN—Boys Wear.  
BERYL SIMS—Boys Clothing & Furnishings.  
K. AVIDON—Mens Clothing & Furnishings.  
P. SCHAEFER—Small Appliances.  
L. GROSS—Health & Beauty Aids.  
MICHAEL MYERS—Stationery, Candy & Records.  
M. METROSE—Sporting Goods.  
ROBERT ROSEN—Housewares, Gifts, Kitchen & Cleaning Supplies.  
R. GOLDMAN—Seasonal Goods, Outdoor Living & Garden Supplies.

(Continued)

★ headquarters    ▲ over 100,000 ft<sup>2</sup>    ■ 60,000-100,000 ft<sup>2</sup>    ● 30,000-60,000 ft<sup>2</sup>    ◆ under 30,000 ft<sup>2</sup>

© BUSINESS GUIDES, INC., 1980



## NEW JERSEY (Cont'd.)

Key Units

## Gaylord's National (Continued)

J. GIAMETTA—Tapes, Radios, TV & Cameras.  
LEO MILLER—Automotive, Paints & Hardware.  
M. SOLOMON—Toys.

## LESSEES

Shoes—MORTON SHOES  
Jewelry—J. JEWELERS  
Kiddie Rides—KIDDIE RIDES, INC.

## Jamesway Corp., 40 Harts Way

Telephone: Area Code 201—348-8200

## COMPANY PROFILE (SIC 53 21):

SALES: \$202,293,000 (2/3/79)

239,000,000 (1979 Estimated—includes leased depts.)

TOTAL SQ. FT.: 2,765,000

SALES PER SQ. FT.: \$86.44

OWNERSHIP: Public

EXCHANGE TRADED: NY

SYMBOL: JMY

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Discount Dept. Stores listed as follows:

NEW JERSEY—Bridgeton, Cape May Courthouse, Freehold, Glassboro,

Hackensack, Hamilton Township, Hammonton, Hightstown, Lakewood,

Ladgewood, Roxbury Township, Somers Point, Sussex &amp; Wrightstown,

NEW YORK—Catskill, Cobleskill, Hudson, Ithaca, Jamestown, Liberty, Massena,

Monroe, Monticello, Neponoch, Newark, Norwich, Oneonta, Oswego, Owego,

Port Jervis, Saratoga Springs, Saugerties, Sidney &amp; Watertown,

OHIO—Celina, Delaware &amp; Greenville.

PENNSYLVANIA—Burnham, Clarion, Easton, Ebensburg, Franklin, Greenville,

Grove City, Kittanning, Latrobe, Lewistown, Meadville, Oil City, Phoenixville,

Pottsville, Red Lion, Shamokin, Sharon, Somerset, Souderton,

Stroudsburg, Tamaqua, Thorndale &amp; Warren.

WEST VIRGINIA—Culpepper.

Scheduled Openings: Point Pleasant, N. J.; Delhi, N. Y.; Columbia,

Elizabethtown &amp; Kennett Square, Pa.

COMPANY OPERATED DEPTS.—Ladies, Mens &amp; Childrens Wear, Linens,

Domestics, Curtains, Draperies, Housewares, Hardware, Rugs, Notions,

Yarn, Piece Goods, Toys, Wheel Goods, Hobbies, Records, Sporting Goods,

Stationery, Books, Cards, Candy, Soda, Smoke Shop, Snacks, Cleaning

Aids, Lamps, Giftware, Artificial Flowers, Glassware, Luggage, Dinnerware,

Cookware, Closet Accessories, Health Foods, Traffic Appliances,

Home Entertainment, Radios, TV, Tape Recorders, Musical Instruments,

Cameras &amp; Accessories, Drugs, Paint &amp; Sundries, Auto &amp; Pet Supplies.

LEASED DEPTS.—Shoes &amp; Snack Bar.

HERBERT FISHER—Chairman of the Board.

ARLIE LAZARUS—President.

JOE NUSIM—Executive Vice President, Advertising, Softgoods

&amp; Hardgoods.

JOHN STANHOPE—Vice President, Distribution.

JOSEPH RADECKI—Vice President, Store Operations.

MARTIN GOLDMAN—Financial Vice President.

JERRY FITZGERALD—Vice President, Personnel.

MURRAY KAPLAN—Vice President, Advertising.

MONROE J. SIMON—Vice President, Real Estate.

ERIC ZORN—Vice President, Security &amp; Store Expenses.

KENNETH SIMON—Vice President, Real Estate.

ALFRED PETRILLO—Vice President, Store Planning.

GEORGE IRISH—Vice President, Sales Promotion.

JACK COTRONEO—Vice President, Warehousing.

ARTHUR GERBER—Vice President, Merchandise Control.

BILL ROKOFF—Vice President, Merchandising.

JOHN KLEINBERG—Assistant Vice President, M. J. S.

KEVIN REGAN—Treasurer.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

Key Units

## Jamesway (Continued)

ALVIN EDELMAN—Assistant Treasurer, Budgets & Taxes.  
WILLIAM HOH—Controller.

## MERCHANDISE MANAGERS

BARRY MUCHNICK—Ladies Sportswear.  
OPEN—Ladies Wear.  
BILL ROKOFF—Mens & Girls Wear & Domestic.  
ED GARMESER—Infants Layette & Ready-to-Wear, Toddlers & Boys.  
SHELDON GOLDMAN—Curtains, Draperies, Hardware, Bedspreads,  
Throw Pillows, Rugs, Mattresses & Pads, Bed Pillows, Table Linens.  
TOM KILEY—Cameras & Accessories, Photo Processing, Film &  
Flash, Drugs, Stationery, Jewelry, Home Entertainment, Traffic  
Appliances, Cosmetics, Hobbies, Plush, Toys, Dolls, Records & Candy.  
ANGELO BIANCO—Paint, Paint Sundries, Auto & Pet Supplies, Oil,  
Antifreeze, Hardware, Home Improvement, Automotive & Housewares.  
BARRY RUDOFKY—Wheel Goods, Summer Toys, Hunting,  
Sporting Goods, Fishing & Camping Equipment, Lawn & Garden.

## BUYERS

BARBARA ZAR—Ladies Outerwear, Ladies Junior Dresses,  
Maternity Wear, Uniforms & Ladies Daytime Dresses.  
LEAH OLER—Ladies Lingerie, Robes, Dusters, Hosiery, Accessories,  
Foundations & Handbags.  
RON RUBENSTEIN—Girls Dresses, Outerwear, Sportswear  
& Lingerie.  
FRAN SPALLONE—Tops & Bottoms.  
BARBARA WEINER—Missy & Womens Blouses & Shirts.  
JANE BLUM—Ladies Sportswear Bottoms & Knitwear.  
MARK HOLLINGER—Mens Outerwear, Work Clothing & Pants.  
STAN GELLER—Sheets & Pillowcases, Yarn, Notions, Towels,  
Blankets, Comforters & Piece Goods.  
LARRY FINE—Basic Housewares, Cookware, Plastic Housewares,  
Closet Accessories, Cleaning Aids & Chemicals.  
LEN PAMPALONI—Hardware, Electrical, Plumbing, Power Tools,  
TV Antennas, Home Improvement & Wallpaper.  
CLIFF CARLSON—Toys.  
MILT ARONOWITZ—Hunting, Fishing & Camping & Sporting Goods.  
BILL HENDERSON—Traffic Appliances, Home Entertainment,  
Radios & TV, Tape Recorders & Musical Instruments.  
BOB UROUHART—Paint & Pets.  
MORT TETELMAN—Health & Beauty Aids.  
MARY BETH GADALETA—Jewelry.  
PATRICIA CHUP—Photo Processing, Film & Flash, Cameras  
& Accessories.  
JERRY ANGEL—Records, Wheel Goods, Hobbies, Plush Toys,  
Dolls, Summer Toys.  
LORRAINE RICHMAN—Lamps, Light Bulbs, Giftware, Artificial  
Flowers, Photo Frames, Wall Plaques, Glassware, Dinnerware,  
Furniture & Luggage.  
BEN CASSESE—Stationery, Soda/Salt Drinks, Books, Cards, Candy,  
Smoke Shop, Snacks & Health Foods.  
GIL KAUFMAN—Automotive, Insulation, Stoves, Fireplaces  
& Accessories.

## Tanne, Inc., 777 Secaucus Rd.

Secaucus

Telephone: Area Code 201—867-4880

07094

EAST COAST BUYING OFFICE for GEMCO DEPT. STORES, Buena Park,

Calif., Division of LUCKY STORES, INC., Dublin, Calif.

JACK CENTER—Vice President, Operations Manager Apparel.

MORTON HAUSER—Merchandiser Apparel.

DAVID ROSEN—Merchandiser Ladies Ready-to-Wear.

LEE BELOBROW—Merchandiser Girlswear.

LINDA MANN—Buyer Ladies Dresses.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

Key Units

## Tanne, Inc. (Continued)

YOM AULD—Buyer Ladies Sportswear.  
LINDA MINIERI—Buyer Ladies Sportswear.  
MELANIE PUTTPAFF—Buyer Ladies Accessories.  
LEONA SIEGEL—Buyer Linen.  
FLORENCE MARGULIES—Buyer Girls'wear.  
BEVERLY RUIZ—Buyer Infants' Wear.  
BOB NILSEN—Buyer Mens' Wear.  
HOWARD FURMAN—Buyer Apparel.  
JOSEPHINE HAIS—Buyer Apparel.

## Marshall's, Rte. 34 &amp; Shrewsbury Ave.

Shrewsbury

Telephone: Area Code 201—542-1190  
37,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,  
Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.

## Jamesway Discount Dept. Store.

Rte. 9 &amp; Bethel Rd.

Somers Point

Telephone: Area Code 609—653-0713  
30,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Secaucus.  
MICHAEL VEASY—Store Manager.

## K mart, East Ave.

Somerset

Telephone: Area Code 201—829-2120  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Bradlees, 686 Oak Tree Ave.

South Plainfield

Telephone: Unpublished  
75,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.

## K mart, Middlesex Mall, 6801 Hadley Rd.

South Plainfield

Telephone: Area Code 201—561-3088  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Jefferson Super Dept. Store, 222 S. White Horse Pike

Stratford

Telephone: Unavailable at press time  
125,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.

## Jamesway Discount Dept. Store, Route 23

Sussex

Telephone: Area Code 201—875-7167  
80,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Secaucus.  
ANDREW UTLAK—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

Key Units

## Bradlees, Rtes. 9 &amp; 37

Toms River

Telephone: Unpublished  
72,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Braintree.  
PHILIP HISCOCK (at Braintree)—Vice President, Director of Stores.

## K mart, 213 Hwy. 37 E.

Toms River

Telephone: Area Code 201—244-3001  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Two Guys, 33 Hwy. 37 W.

Toms River

Telephone: Area Code 201—240-6440  
145,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in Garfield.  
SEYMOUR KARCH (at Garfield)—President.

## Two Guys, U. S. Hwy 46

Totowa

Telephone: Area Code 201—256-7400  
193,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes, Executives and Merchandise  
Buyers listed in Garfield.  
SEYMOUR KARCH (at Garfield)—President.

## K mart, 3371 Brunswick Pike

Trenton

Telephone: Area Code 609—452-2777  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 1060 White Horse Rd.

Trenton

Telephone: Area Code 609—585-9700  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## King's Dept. Store,

1700 Nottingham Way (Hamilton Township)

Trenton

Telephone: Area Code 609—890-0990  
80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Jefferson/Ward,

Rte. 42 Black Horse Pike at Greentree Rd.

Turnersville

Telephone: Area Code 609—228-3000  
88,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW JERSEY (Cont'd.)

- Woolco Dept. Store, Black Horse Pike** Turnersville ▲  
 Telephone: Area Code 609—228-6081  
 102,530 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart** Union ■  
 Projected Opening of 85,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- Two Guys, Rte 22 & Morris Ave.** Union ▲  
 Telephone: Area Code 201—697-8050  
 220,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed Garfield.  
 SEYMOUR KARCH (at Garfield)—President.
- Bradlees, 5038 Wellington Ave.** Ventnor City ▲  
 Telephone: Area Code 609—646-8502  
 100,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Bradlees, 3849 South Delsea Dr. (Cumberland Mall)** Vineland ▲  
 Telephone: Unpublished  
 102,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- K mart, 3850 S. Delsea Drive** Vineland ■  
 Telephone: Area Code 609—825-9411  
 30,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, N. Delsea Dr. & Park Ave.** Vineland ■  
 Telephone: Area Code 609—891-8112  
 60,000 ft. Branch Discount Dept. Store Operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Two Guys, 1140 W. Landis Ave.** Vineland ▲  
 Telephone: Area Code 609—891-3050  
 143,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed Garfield.  
 SEYMOUR KARCH (at Garfield)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

- Korvettes, Blue Star Shopping Center, Rte. 22** Watchung ▲  
 Telephone: Area Code 201—322-2300  
 106,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 DAVE BOSLER—Store Manager.
- Two Guys, U. S. Hwy 22** Watchung ▲  
 Telephone: Area Code 201—754-2100  
 144,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed Garfield.  
 SEYMOUR KARCH (at Garfield)—President.
- Bradlees, Rte. 23 & Ratzel Rd.** Wayne ▲  
 Telephone: Unpublished  
 76,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- K mart, 1020 Hamburg Turnpike** Wayne ▲  
 Telephone: Area Code 201—696-8312  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Korvettes, 250 West Belt Mall** Wayne ▲  
 Telephone: Area Code 201—785-4800  
 225,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 ALLEN SERAFIN—Store Manager.
- Marshall's, 1139 Hamburg Tpke.** Wayne ◆  
 Telephone: Area Code 201—696-7000  
 26,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.
- Bradlees, 935 Bloomfield Ave.** West Caldwell ●  
 Telephone: Area Code 201—575-7940  
 55,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP 'N SHOP COMPANIES, INC., Braintree, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
 HAROLD FRANK (at Braintree)—President.
- Marshall's, Bloomfield Ave.** West Caldwell ●  
 Telephone: Area Code 201—575-7910  
 40,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
 AL BERGERON (at Woburn)—Vice President, Operations.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

Key Units

- Jefferson Super Dept. Store** West Deptford ▲  
Projected Opening of Branch Dept. Store to be operated by JEFFERSON STORES, INC., Miami, Fla.
- K mart, 108 Monmouth Rd.** West Long Branch ▲  
Telephone: Area Code 201-542-5747 07764  
114,500 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Korvettes, Prospect Ave. & Engle Rock Rd.** West Orange ▲  
Telephone: Area Code 201-736-2600 07050  
190,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
DAVE PIERSON—Store Manager.
- Valley Fair Super Discount Center, Rte. 46** West Paterson ▲  
Telephone: Area Code 201-256-5400 07424  
180,000 ft. Branch Discount Dept. Store operated by VALLEY FAIR ENTERPRISES, INC., Little Ferry, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Little Ferry.  
PAT SISTO—Store Manager.  
LESSEES (other than listed at headquarters)  
Records & Tapes—ABC RECORD & TAPE SALES
- Clover, Cuthbert & MacArthur Dr.** Westmont ■  
Telephone: Area Code 609-858-8900 08108  
80,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives & Merchandise Buyers listed in Philadelphia.  
WARREN WHITE (at Philadelphia)—General Manager.
- Atlantic Dept. Store, Delsea & Cooper Sts.** Westville ■  
Telephone: Area Code 609-845-4442 08093  
70,000 ft. Branch Discount Dept. Store operated by APOLLO MERCHANDISERS CORP., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
RONALD J. DeFUSCO (at New York)—President.
- K mart** Westwood ■  
Projected Opening of 85,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- Lane Discount Dept. Store, Rte. 22 & Island Rd.** Whitehouse ▲  
Telephone: Area Code 201-534-2142 08889  
100,000 ft. Branch Discount Dept. Store operated by LANE DISCOUNT DEPT. STORES, Easton, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Easton.  
RAYMOND BARTOLACCI (at Easton)—President.
- Woolco Dept. Store, Rte. 130** Willingboro ■  
Telephone: Area Code 609-871-7801 08046  
90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

Key Units

- Korvettes, 877 St. George Ave.** Woodbridge ▲  
Telephone: Area Code 201-634-8900 07095  
200,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
TOM RUGGIERI—Store Manager.
- Two Guys, Rte. 9 & 440** Woodbridge ▲  
Telephone: Area Code 201-826-8900 07095  
176,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- Woolco Dept. Store, Rte. 45** Woodbury Heights ■  
Telephone: Area Code 609-845-5717 08097  
88,200 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Jamesway Discount Dept. Store, Dix-McGuire Shopping Plaza** Wrightstown ■  
Telephone: Area Code 609-723-8004 08562  
80,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
JAMES SHERRON—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NOTES

## NEW MEXICO

This is the listing of the discount stores and company offices in New Mexico arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## BERNALILLO COUNTY

Alco, Albuquerque  
Furr's Family Center, Albuquerque  
Gibson's Discount Center, Albuquerque  
Grand Central, Albuquerque  
K mart, Albuquerque  
Woolco Dept. Store, Albuquerque  
Zody's, Albuquerque

## CHAVES COUNTY

Alco, Roswell  
K mart, Roswell

## COLFAX COUNTY

K mart, Raton

## CURRY COUNTY

Gibson's Discount Center, Clovis  
K mart, Clovis

## DONA ANA COUNTY

Furr's, Las Cruces  
Gibson's Discount Center, Las Cruces  
K mart, Las Cruces

## EDDY COUNTY

Gibson's, Carlsbad  
Gibson's Discount Center, Artesia  
K mart, Artesia  
K mart, Carlsbad  
Rasco-Tempo, Carlsbad  
Surplus City, Carlsbad  
T. G. & Y., Artesia

## GRANT COUNTY

Gibson's, Silver City  
K mart, Silver City

## LEA COUNTY

Gibson's Discount Center, Hobbs  
Gibson's, Lovington  
K mart, Hobbs  
T. G. & Y., Lovington

## LINCOLN COUNTY

Gibson's, Ruidoso

## LOS ALAMOS COUNTY

Gibson's, Los Alamos

## LUNA COUNTY

K mart, Deming

## MCKINLEY COUNTY

T. G. & Y., Family Center, Gallup

## OTERO COUNTY

Gibson's Discount Center, Alamogordo  
K mart, Alamogordo  
T. G. & Y., Family Center, Alamogordo

## QUAY COUNTY

Gibson's, Tucumcari  
T. G. & Y., Tucumcari

## ROOSEVELT COUNTY

Gibson's Discount Center, Portales

## SAN JUAN COUNTY

Gibson Discount Center, Farmington  
Grand Central, Farmington  
K mart, Farmington  
K mart, Santa Fe  
T. G. & Y., Las Vegas

## SAN MIGUEL COUNTY

Gibson's, Las Vegas  
K mart, Las Vegas

## SANTA FE COUNTY

Grand Central, Santa Fe  
K mart, Santa Fe

## TAOS COUNTY

Gibson's Discount Center, Taos  
T. G. & Y., Taos

## VALENCIA COUNTY

T. G. & Y., Grants

## Gibson's Discount Center, 700 - 1st St.

Alamogordo

Key Unit  
★ 2

Telephone: Area Code 505-437-8600

70,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex., with a branch store listed in Las Cruces, N. M.

All Depts. Company Operated except Pharmacy. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

Estimated Sales: \$6,000,000

C. M. ANDERSON—President.

E. C. JONES—Store Manager.

LESSEE

Pharmacy—RAFF & HALL

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW MEXICO (Cont'd.)

- K mart, 3201 White Sands Blvd.** Alamogordo •  
Telephone: Area Code 505-434-1900 88310  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 1807 - 10th St.** Alamogordo •  
Telephone: Area Code 505-437-6750 88310  
40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
R. A. VASQUEZ—Store Manager.
- Alco Discount Store** Albuquerque •  
Projected Opening of Branch Discount Dept. Store to be operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.
- Furr's Family Center, 6100 Central SE** Albuquerque ■  
Telephone: Area Code 505-285-7516 87108  
70,000 ft. Branch Discount Dept. Store operated by FURR'S FAMILY CENTERS, Lubbock, Texas.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Lubbock.  
STEVE JONES—Store Manager.
- Furr's Family Center, Juan Tabo Candelaria** Albuquerque ■  
Telephone: Area Code 505-294-1566 87112  
50,000 ft. Branch Discount Dept. Store operated by FURR'S FAMILY CENTERS, Lubbock, Tex.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Lubbock.  
BOB EDWARDS—Store Manager.
- Gibson's Discount Center, 7512 4th St. N.W.** Albuquerque ★ 6  
Telephone: Area Code 505-898-9662 87107  
39,000 ft. Discount Dept. Store and Headquarters Office for Chain of Discount Dept. Stores listed in Durango, Colo.; Albuquerque, Farmington, Grants, & Los Alamos, N. M., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
RAYMOND M. KING—President & Buyer Furniture, Floor Coverings, Records, Appliances, TV, Radios & Luggage.  
RICK ARTER—Store Manager.  
ZORA KING—Buyer Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Jewelry & Sewing Notions.  
KEN KING—Buyer Housewares.  
DON KING—Buyer Hardware, Paint, Wallpaper, Sporting Goods, Garden Center, TBA Center, Tires, Battery Service, Cameras, Auto Accessories & Home Improvement.  
TIM KING—Buyer Toys, Drugs, Stationery & Greeting Cards.
- Gibson's Discount Center, 109 Adams St. SE** Albuquerque ♦  
Telephone: Area Code 505-256-7211 87108  
18,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Albuquerque, N. M., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
RAYMOND M. KING (at Albuquerque)—President.  
ALAN WELLS—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW MEXICO (Cont'd.)

- Grand Central, 700 Juan Tabo North East** Albuquerque ■  
Telephone: Area Code 505-293-1283 87123  
67,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC., Salt Lake City, Utah.  
All Depts. Company Operated except Optical. Executives and Merchandise Buyers listed in Salt Lake City.  
SHERM RYAN—Store Director.
- Grand Central, Wyoming St.** Albuquerque ■  
Telephone: Area Code 505-293-0432 87123  
60,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC., Salt Lake City, Utah.  
All Depts. Company Operated except Optical. Executives and Merchandise Buyers listed in Salt Lake City.  
EUGENE GRIFFITH—Store Director.
- Grand Central, 5555 Zunie S. E.** Albuquerque ■  
Telephone: Area Code 505-255-3333 87108  
70,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC., Salt Lake City, Utah.  
All Depts. Company operated. Executives and Merchandise Buyers listed in Salt Lake City.  
DON A. MACKEY (at Salt Lake City)—Chairman & President.
- K mart, 2100 Carlisle Ave. NE** Albuquerque ▲  
Telephone: Area Code 505-285-5911 87110  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete List of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Supermarket—ALLIED SUPERMARKET
- K mart, 7100 Lomas Blvd. NE** Albuquerque ▲  
Telephone: Area Code 505-256-9811 87110  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 300 NW Menaul** Albuquerque ▲  
Telephone: Area Code 505-842-1294 87107  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4208 Central Ave. SW** Albuquerque ▲  
Telephone: Area Code 505-831-1200 87105  
117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 9500 Montgomery Blvd. N.E.** Albuquerque ■  
Telephone: Area Code 505-293-9200 87111  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW MEXICO (Cont'd.)

- Woolco Dept. Store, The Mall** Albuquerque ▲  
 Telephone: Area Code 505-298-5581  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 JOHN L. SULLIVAN (at New York)—President.
- Woolco Dept. Store, 12th St.** Albuquerque ▲  
 Telephone: Area Code 505-247-9577  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 JOHN L. SULLIVAN (at New York)—President.
- Zody's, 4201 Central Avenue, N.W.** Albuquerque ■  
 Telephone: Area Code 505-836-7102  
 80,000 ft. Branch Discount Dept. Store operated by Zody's Division of  
 Hartfield-Zody's, Inc., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Los Angeles & New York.  
 ARNOLD SUVAL (at Los Angeles)—President.
- Zody's, 3821 Menaul Blvd.** Albuquerque ▲  
 Telephone: Area Code 505-262-1717  
 110,000 ft. Branch Discount Dept. Store operated by ZODYS DIVISION of  
 HARTFIELD-ZODYS, INC., Los Angeles, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Los Angeles & New York.  
 ARNOLD SUVAL (at Los Angeles)—President.
- Gibson's Discount Center, 403 W. Quay** Artesia ◆  
 Telephone: Area Code 505-748-2260  
 20,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
 C. V. McCUTCHEON—Owner.
- K mart, Hwy. 82 W.** Artesia ●  
 Telephone: Area Code 505-748-1201  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 1010 S. 13th St.** Artesia ●  
 Telephone: Area Code 505-748-2487  
 50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 I. M. NEWGENT (at Oklahoma City)—President.
- Gibson's Discount Center, 1301 S. Canal** Carlsbad ●  
 Telephone: Area Code 505-887-5514  
 44,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
 L. C. GARRETT—President.  
 A. W. (DUBB) WILLIAMS—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ● under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## NEW MEXICO (Cont'd.)

- K mart, 2320 W. Pierce St.** Carlsbad ●  
 Telephone: Area Code 505-887-6626  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Rasco-Tempo, 1801 W. Pierce Rd.** Carlsbad ●  
 Telephone: Area Code 505-887-2454  
 45,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES,  
 Burbank, Calif.  
 All Depts. Company Operated except shoes. Executives and Merchandise Buyers  
 listed in Burbank.  
 B. P. RAY—Store Manager.
- Surplus City, Hwy. 62 S.** Carlsbad ■  
 Telephone: Area Code 505-878-3612  
 80,000 ft. Branch Discount Dept. Store operated by SURPLUS CITY, Lawton, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Lawton, Okla.  
 BILL BUZBEE—Store Manager.
- Gibson's, 1200 W. 21st St.** Clovis ■  
 Telephone: Area Code 505-762-7711  
 80,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC., Seagoville.  
 ED SULLIVAN—Store Manager.
- K mart, 2001 Prince St.** Clovis ▲  
 Telephone: Area Code 505-782-7703  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2300 70-80 East** Deming ●  
 Telephone: Area Code 505-546-2719  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 910 E. Main St.** Farmington ●  
 Telephone: Area Code 505-327-5029  
 44,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 Albuquerque, N. M., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC., Seagoville.  
 RAYMOND M. KING (at Albuquerque)—President.  
 DAVID PIKE—Store Manager.
- Grand Central, 3000 E. 20th St.** Farmington ■  
 Telephone: Area Code 505-327-4301  
 67,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.  
 All Depts. Company Operated except Optical. Executives and  
 Merchandise Buyers listed in Salt Lake City.  
 MIKE RYAN—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ● under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## NEW MEXICO (Cont'd.)

- K mart**, 3000 E. Main St. Farmington ■  
 Telephone: Area Code 505-327-3351  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center**, 1724 S. 2nd St. Gallup ◆  
 Telephone: Area Code 505-722-3896  
 28,000 ft. Branch Discount Dept. Store and Headquarters Office, franchised by  
 GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JOE FLOWERS—Store Manager.
- T. G. & Y. Family Center**, 1802 E. 66th Ave. Gallup •  
 Telephone: Area Code 505-722-4461  
 39,900 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 B. CASTRO—Store Manager.
- Gibson's Discount Center**, 105 E. Roosevelt Grants •  
 Telephone: Area Code 505-287-8644  
 31,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Albuquerque, N. M., franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 RAYMOND M. KING (at Albuquerque)—President.  
 BURTON MCCOY—Store Manager.
- T. G. & Y. Family Center**, 16 Lobo Canyon Rd. Grants •  
 Telephone: Area Code 505-285-6846  
 49,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 R. D. SCHWEIGHART—Store Manager.
- Gibson's Discount Center**, 800 W. Bender Blvd. Hobbs ■  
 Telephone: Area Code 505-392-8521  
 20,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC., Seagoville.  
 LARRY HARDIMAN—Store Manager.
- K mart**, 2220 N. Grimes St. Hobbs ▲  
 Telephone: Area Code 505-397-3587  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## NEW MEXICO (Cont'd.)

- Furr's Family Center**, 700 N. Main Las Cruces ■  
 Telephone: Area Code 505-524-3693  
 73,000 ft. Branch Discount Dept. Store operated by FURR'S FAMILY CENTERS,  
 Lubbock, Tex.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Lubbock, Tex.  
 DALE VALDOC—Store Manager.
- Gibson's Discount Center**, 1300 S. El Paseo Las Cruces •  
 Telephone: Area Code 505-524-3583  
 82,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 Alamogordo, N. M., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated except Jewelry, Executives and  
 Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., Seagoville.  
 C. M. ANDERSON (at Alamogordo)—President.  
 GARY ANDERSON—Store Manager.  
 LESSEE  
 Jewelry—THOMAS JEWELRY
- K mart**, 1240 S. El Paso Dr. Las Cruces ▲  
 Telephone: Area Code 505-523-7536  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center**, 7th & Mountain View Dr. Las Vegas ◆  
 Telephone: Area Code 505-425-7581  
 15,000 ft. Branch Discount Center operated by GIBSON'S DISCOUNT CENTER,  
 Lamesa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 RON SCOTT (at Lamesa)—Owner.  
 CONRAD WARREN—Store Manager.
- K mart**, 2506 - 7th St. Las Vegas •  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center**, 216 Mills Ave. Las Vegas •  
 Telephone: Area Code 505-454-1478  
 40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 D. S. KELLY (at Oklahoma City)—Senior Vice President, Operations.
- Gibson's Discount Center** 31 Sherwood Los Alamos •  
 Telephone: Area Code 505-872-9570  
 32,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 Albuquerque, N. M., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 RAYMOND M. KING (at Albuquerque)—President.  
 LYNN HOOD—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## NEW MEXICO (Cont'd.)

- Gibson's Discount Center, 1701 S. Main** Lovington ♦  
Telephone: Area Code 505-396-3618  
22,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
FRANK McCORMEN—Store Manager.
- T. G. & Y. Family Center, Ave. D & 9th St.** Lovington ♦  
Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y. STORES CO., Oklahoma City, Okla.
- Gibson's Discount Center, 1001 W. 18th St.** Portales ♦  
Telephone: Area Code 505-356-6650  
27,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
GARY COTTON—Store Manager.
- K mart, 1235 S. 2nd St.** Raton ♦  
Telephone: Area Code 505-445-5588  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Alco Discount Store, 800 W. Hobbs** Roswell ♦  
Telephone: Area Code 505-823-7529  
32,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
B. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Alco Discount Store, 1325 E. Eisenhower Blvd.** Roswell ♦  
Projected Opening of Branch Discount Dept. Store to be operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.
- Gibson's Discount Center, 1300 South Main** Roswell ♦  
Telephone: Area Code 505-823-4800  
77,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
URBAN NIELSEN—Store Manager.
- Gibson's Discount Center, 2800 N. Main St.** Roswell ♦  
Telephone: Area Code 505-823-6900  
35,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
RICHARD HILLS—Store Manager.
- K mart, 1705 S. Main St.** Roswell ▲  
Telephone: Area Code 505-823-7480  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## NEW MEXICO (Cont'd.)

- Gibson's Discount Center, Hwy. 70 at Suderth Dr. (Box 3977)** Ruidoso ♦ 1  
Telephone: Area Code 505-257-7341  
22,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
MRS. MAURICE S. COLE—President.  
W. D. McCUTCHEON—Store Manager.
- Grand Central, College Plaza Shopping Center** Santa Fe ■  
Telephone: Area Code 505-988-4328  
60,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC., Salt Lake City, Utah.  
All Depts. Company Operated except Optical. Executives and Merchandise Buyers listed in Salt Lake City.  
PAUL BRENNAN—Store Director.
- K mart, 1712 St. Michael's Drive** Santa Fe ■  
Telephone: Area Code 505-988-8061  
82,800 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, Pinos Altos Rd. at Hwy. 180 (Box 1980)** Silver City ♦  
Telephone: Area Code 505-388-1503  
22,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Pampa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
DELMAR WATKINS (at Pampa)—President.  
D. J. MEAD—Store Manager.
- K mart, Highway 180 East** Silver City ♦  
Telephone: Area Code 505-388-1971  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, Rancho Park Center** Taos ♦ 1  
Telephone: Area Code 505-758-8616  
20,000 ft. Discount Dept. Store Franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
KEN YUNKER—President.  
KEN PEDIGO—Store Manager.
- T. G. & Y. Family Center, Hwys. 3, 68 & LaPosta Rd.** Taos ♦  
Telephone: Area Code 505-758-2273  
50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City, Okla.  
J. M. NEWGENT (at Oklahoma City)—President.

★ headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## NEW MEXICO (Cont'd.)

**Gibson's Discount Center, 2000 S. 1st St.** Tucumcari  
 Telephone: Area Code 505-461-3206 88401  
 12,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTERS, Pampa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagraves, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagraves.  
 DELMAR WATKINS (at Pampa)—President.  
 RUBEN CANYU—Store Manager.

**K mart, 2100 E. Tucumcari Blvd.** Tucumcari  
 Telephone: Area Code 505-461-3580 88401  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**T. G. & Y. Family Center, 901 W. Tucumcari Blvd.** Tucumcari  
 Telephone: Area Code 505-461-0735 88401  
 40,066 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 F. J. RIVERA—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## NEW YORK

This is the listing of the discount stores and company offices in New York arranged  
 by County. More detailed information of each unit or company follows in alphabetical  
 sequence by city.

**ALBANY COUNTY**  
 Barker's, Guilderland  
 Barker's, Latham  
 K mart, Albany  
 K mart, Glenmont  
 K mart, Watervliet  
 King's Dept. Store, Albany  
 Two Guys, Menands

**ALLEGHENY COUNTY**  
 K mart, Wellsville

**BRONX COUNTY**  
 Alexanders Dept. Stores, Bronx  
 Franklin Stores Corp., Bronx  
 Honig's Parkway, Bronx  
 Korvettes, Bronx

**BROOME COUNTY**  
 Barker's, Binghamton  
 Barker's, Endwell  
 Bradlees, Johnson City  
 K mart, Binghamton  
 K mart, Endicott  
 Philadelphia Sales Co., Binghamton  
 Philadelphia Sales, Endicott  
 Philadelphia Sales, Johnson City

**CATTARAUGUS COUNTY**  
 Fisher's Salamanca  
 Hills, Olean  
 K mart, Allegany  
 Weston's, Olean

**CAYUGA COUNTY**  
 Barker's, Auburn  
 K mart, Auburn  
 Nichols, Auburn

**CHAUTAUQUA COUNTY**  
 Ames, Dunkirk  
 Big N, Jamestown  
 Hills, Jamestown  
 Jamesway, Jamestown  
 Twin Fair, Dunkirk  
 Zayre, Lakewood

**CHEMUNG COUNTY**  
 Barker's, Elmira  
 Elmira Discount, Elmira  
 Hill's, Horseheads  
 K mart, Horseheads  
 Nichols Discount City, Elmira

**CHENANGO COUNTY**  
 Ames - Big N, Norwich  
 Jamesway, Norwich

**CLINTON COUNTY**  
 Ames - Big N, Plattsburgh  
 K mart, Plattsburgh  
 King's Dept. Store, Plattsburgh  
 Zayre, Plattsburgh

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## COLUMBIA COUNTY

Barker's, Hudson  
 Jamesway, Hudson

## CORTLAND COUNTY

Barker's, Cortland  
 K mart, Cortland  
 Philadelphia Sales, Cortland

## DELAWARE COUNTY

Ames, Delhi  
 Jamesway, Delhi  
 Jamesway, Sidney

## DUTCHESS COUNTY

Ames, Amenia  
 Barker's, Fishkill  
 Barker's, Hyde Park  
 Bradlees, Poughkeepsie  
 Caldor, Poughkeepsie  
 Caldor, Wappinger Falls  
 Jamesway, Rhinebeck  
 K mart, Poughkeepsie  
 Marshall's, Poughkeepsie  
 Mays, Fishkill  
 Merit Dept. Store, Poughkeepsie

## ERIE COUNTY

Ames, Alden  
 Ames - Big N, Chaffee  
 Ames - Big N, Grand Island  
 Ames, Collins  
 Ames, East Aurora  
 Ames, Hamburg  
 Ames, Springville  
 Hills, Blasdell  
 Hills, Depew  
 Hills, Eggertsville  
 K mart, Amherst  
 K mart, Cheektowaga  
 K mart, Depew  
 K mart, Hamburg  
 K mart, Lackawanna  
 K mart, Orchard Park  
 K mart, Williamsville  
 King's, Amherst  
 King's Dept. Store, Buffalo  
 King's Dept. Store, Cheektowaga  
 King's Dept. Store, West Seneca  
 Twin Fair, Amherst  
 Twin Fair, Buffalo  
 Twin Fair, Depew  
 Twin Fair, Hamburg  
 Twin Fair, Tonawanda  
 Twin Fair, West Seneca  
 Twin Fair, Williamsville  
 Two Guys, Amherst  
 Two Guys, Cheektowaga

## ESSEX COUNTY

Ames, Ticonderoga



## NEW YORK (Cont'd.)

## FRANKLIN COUNTY

Ames Dept. Store, Malone  
Ames Dept. Store, Saranac Lake  
K mart, Malone

## FULTON COUNTY

Barker's, Johnstown  
Nichols, Gloversville

## GENESSEE COUNTY

K mart, Batavia  
King's, Batavia  
Twin Fair, Batavia

## GREENE COUNTY

Jamesway, Catskill

## HERKIMER COUNTY

K mart, Herkimer  
Nichols, Herkimer

## JEFFERSON COUNTY

Ames, Cortega  
Ames - Big N, Watertown  
Jamesway, Watertown  
K mart, Henderson  
K mart, Watertown  
Nichols, Watertown

## KINGS COUNTY

Alexander's, Brooklyn  
Buy Rite, Brooklyn  
Century 21, Brooklyn  
Discount City, Brooklyn  
Foe-Mart, Brooklyn  
Korvettes, Brooklyn  
L. H. Martin, Brooklyn  
Mays, Brooklyn  
Sid's Bargain Mart, Brooklyn  
Times Square, Brooklyn

## LEWIS COUNTY

Ames - Big N, Lowville

## LIVINGSTON COUNTY

Ames - Big N, Genesee  
Ames, Dansville  
Barker's, Avon

## MADISON COUNTY

Alfred's, Oneida  
Ames - Big N, Coeida  
Ames, Chittenango

## MONROE COUNTY

Ames - Big N, Brockport  
Central Bargain Center, Rochester  
Gold Circle, Gates  
Gold Circle, Henrietta  
Gold Circle, Irondequoit  
K Mart, Chili  
K mart, Fairport  
K mart, Rochester  
Kane's Furniture, Inc., Rochester  
Teal City, Rochester  
Two Guys, Greece

Two Guys, Henrietta  
Two Guys, Rochester

## MONTGOMERY COUNTY

Ames - Big N, Palatine Bridge  
K mart, Amsterdam  
Nichols Discount City, Amsterdam

## NASSAU COUNTY

Alexander's, Garden City  
Alexander's, Valley Stream  
Friendly Frost, Inc., Westbury  
Hampton Sales, Garden City  
Korvettes, Hempstead  
Korvettes, Hicksville  
Korvettes, Massapequa  
Korvettes, Valley Stream  
Marshall's, Carle Place  
L. H. Martin Value Center, Baldwin  
L. H. Martin Value Center, Merrick  
Masters, Westbury  
Mays, Glen Oaks  
Mays, Levittown  
Mays, Massapequa  
Mays, Woodmere  
Modell's, East Meadow  
Modell's, New Hyde Park  
Nassau Farmers Market, Bethpage  
Times Square Stores, Elmont  
Times Square, Lawrence  
Times Square Store, Hempstead  
Times Square Stores, Levittown  
Times Square, Oceanside  
Two Guys, Freeport  
Two Guys, New Hyde Park  
Williams Discount Store, Plainview  
Woolco, East Meadow  
Woolco, Jericho

## NEW YORK COUNTY

Alexander's Dept. Store, New York  
Apollo Merchandisers Corp., New York  
B. D.'s Store, New York  
Bargain World, New York  
Brunswick Sales, New York  
Century 21, New York  
G. C. Murphy Co., New York  
Hill's Dept. Store, New York  
King's Dept. Store, New York  
Korvettes, New York  
Mays, New York  
Nelson Bros., New York  
S. E. Nichols Co., New York  
Rayless, New York  
Rex Fair, Inc., New York  
Turnstyle, New York  
Venture Stores, New York  
Volume Merchandise, New York  
Whitney Stores, Inc., New York  
Woolco Dept. Stores, New York  
Zayre Corp., New York  
Zody's Dept. Stores, New York

## NIAGARA COUNTY

Ames Dept. Store, Lockport  
Ames Dept. Store, North Tonawanda

## NEW YORK (Cont'd.)

## K mart, Lockport

K mart, Niagara Falls  
King's Dept. Stores, Niagara Falls  
Twin Fair, Niagara Falls  
Twin Fair, Lockport

## ONEIDA COUNTY

K mart, New Hartford  
Nichols Discount City, Marcy  
Nichols Discount City, New Hartford  
Rome Bargain Center, Inc., Rome  
Zayre, Rome

## ONONDAGA COUNTY

Ames, Baldwinsville  
Ames, Syracuse  
Cook's, Syracuse  
K mart, DeWitt  
K mart, Liverpool  
K mart, Mottville  
K mart, Syracuse  
R-L-Inc., Syracuse  
Two Guys, North Syracuse

## ONTARIO COUNTY

Barker's, Canandaigua  
K mart, Geneva  
Nichols Discount City, Canandaigua

## ORANGE COUNTY

Barker's, Vails Gate  
Caldor, Middletown  
Caldor, Newburgh  
Caldor, Vails Gate  
Jamesway, Monroe  
Jamesway, Port Jervis  
K mart, Monroe  
K mart, Port Jervis  
Lloyd's Shopping Center, Middletown  
Lloyd's Shopping Center, Newburgh  
Lloyd's Shopping Center, Warwick  
Mason's, Newburgh  
Playtoys Discount Center, Middletown  
Schwartz Discount, New Windsor  
Sullivan's, Middletown  
Zayre, Newburgh

## ORLEANS COUNTY

Ames, Albion  
Ames, Medina

## OSWEGO COUNTY

Ames, Pulaski  
Barker's, Fulton  
Jamesway, Oswego  
Kamino, Fulton

## OTSEGO COUNTY

Ames - Big N, Oneonta  
Barker's, Oneonta  
Jamesway Discount Dept. Store, Oneonta

## PUTNAM COUNTY

Barker's, Carmel  
Caldor, Mahopac  
King's Dept. Store, Mahopac

## QUEENS COUNTY

Alexander's, Flushing  
Alexander's, Rego Park  
Alexander's, Jamaica  
Korvettes, Douglasson  
Korvettes, Flushing  
L. H. Martin Value Center, Rego Park  
L. H. Martin Value Center, Rockaway Beach  
Mays, Jamaica  
Stevens, Woodside  
Sunset Stores, Rego Park  
Times Square, Middle Village  
Times Square Store, Maspeth  
Times Square Stores, Springfield Gardens  
Walrus, Flushing

## RENSSELAER COUNTY

Barker's, Troy  
Joy Bell-Service Dept. Store, Rensselaer  
K mart, East Greenbush

## RICHMOND COUNTY

K mart, New Springville  
K mart, Staten Island  
Korvettes, Staten Island  
Major's Dept. Store, Staten Island  
Masters, Staten Island

## ROCKLAND COUNTY

Bradlees, New City  
Caldor, Nanuet  
Caldor, Ramapo  
Caldor, Suffern  
Korvettes, Nanuet  
Marshall's, Nanuet  
L. H. Martin Value Center, Pearl River

## SAINT LAWRENCE COUNTY

Ames - Big N, Potsdam  
Ames Dept. Store, Massena  
Ames Dept. Store, Ogdensburg  
Ames, Gouverneur  
Jamesway, Massena  
K mart, Ogdensburg

## SARATOGA COUNTY

Barker's, Elora  
Barker's, Saratoga Springs  
Jamesway Discount Dept. Store, Saratoga Springs  
K mart, Saratoga Springs

## SCHENECTADY COUNTY

Barker's, Schenectady  
Bradlees, Schenectady  
Caldor, Schenectady

K mart, Schenectady

K mart, Scotia  
Two Guys, Schenectady

## SCHOHARIE COUNTY

Jamesway, Cobleskill

## SENECA COUNTY

Ames - Big N, Waterloo  
Ames, Waterloo

\* headquarters    ▲ over 100,000 ft    ■ 40,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

\* headquarters    ▲ over 100,000 ft    ■ 40,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## STEBEN COUNTY

Barker's, Bath  
K mart, Bath  
K mart, Hornell  
Murphy's Mart, Painted Post  
Nichols, Corning  
Nichols, Hornell  
Nichols Discount City, Painted Post

## SUFFOLK COUNTY

Bay Shore Farmers Market, Bay Shore  
Brents Discount, Brentwood  
Corvettes, Brookhaven  
Corvettes, Commack  
Corvettes, Huntington Station  
Marshall's, East Islip  
Marshall's, Stony Brook  
Modell's, Bayshore  
Modell's, Centereach  
Modell's, Commack  
Modell's, Patchogue  
Times Square, Bohemia  
Times Square Store, Babylon  
Times Square, Melville  
Times Square, Middle Island  
Two Guys, Coram  
Woolco, Bridgehampton  
Woolco, East Patchogue  
Woolco, Lake Ronkonkoma  
Woolco, Lindenhurst  
Woolco, Riverhead  
Woolco, Rocky Point

## SULLIVAN COUNTY

Jamesway, Liberty  
Jamesway, Monticello  
Sullivan's, Liberty

## TIOGA COUNTY

Jamesway, Owego  
Philadelphia Sales Co., Waverly

## TOMPEKS COUNTY

Hills, Ithaca  
Jamesway, Ithaca  
K mart, Ithaca  
Weslon's Shoppers City, Ithaca

## ULSTER COUNTY

Barker's, New Paltz  
Big Scot Store, Kingston  
Caldor, Kingston  
Eddie's Country Fair, Ellenville  
Jamesway, Napanoch  
Jamesway, Saugerties  
King's Dept. Store, Kingston

## WARREN COUNTY

Ames - Big N, Glens Falls  
Barkers, Glens Falls  
Caldor, Glens Falls  
Clark's, Glens Falls  
Joy Self-Service Dept. Stores,  
South Glens Falls  
Layre, Glens Falls

## WASHINGTON COUNTY

Ames, Whitehall  
K mart, Greenwich

## WAYNE COUNTY

Ames - Big N, Newark  
Ames, Macedon  
Ames, Ontario  
Jamesway, Newark

## WESTCHESTER COUNTY

Alexander's, Peekskill  
Alexander's, White Plains  
Alexander's, Yonkers  
Barkers, Ossining  
Caldor, Bedford Hills  
Caldor, Peekskill  
Caldor, White Plains  
Caldor, Yonkers  
Caldor, Yorktown Heights  
Corvettes, Pelham  
Corvettes, Port Chester  
Corvettes, Scarsdale  
Masters, Elmsford  
Plaza Discount Store, Pleasantville

## WYOMING COUNTY

Ames, Warsaw

## YATES COUNTY

Ames - Big N, Penn Yan

## K mart, 1860 Central Ave.

Telephone: Area Code 518-456-7701

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCE (at Troy)—Executive Vice President, Store Management.

Albany  
12205

Key Units

## King's Dept. Store, 711 Central Ave.

Telephone: Area Code 518 IV 9-5404

50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.

Albany  
12205

(Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft \* 30,000-60,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

Key Units

## King's Dept. Store (Continued)

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Ames Dept. Store, Rte. 31

Telephone: Area Code 716-589-4712

50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
DONALD NARBURGH—Store Manager.

Albion  
14411

## Ames Dept. Store, 13119 Broadway, Rte. 20

Telephone: Area Code 716-937-3313

30,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
JACK ALONZO—Store Manager.

Alden  
14004

## K mart, Rte. 417 &amp; W. State Rd.

Telephone: Area Code 716-372-2143

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Allegany  
14706

## Ames Dept. Store, Rte. 44

Telephone: Area Code 914-373-9641

43,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
J. AUBERT—Store Manager.

Amenia  
12501

## K mart, 1701 Niagara Falls Blvd.

Telephone: Area Code 716-837-8080

110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Amherst  
14150

## K mart, 8150 Transit

Telephone: Area Code 716-832-2300

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Amherst  
14226

## King's Dept. Store, 3035 Niagara Falls Blvd.

Telephone: Area Code 716-691-3888

57,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with  
Executives & Merchandise Buyers listed in Newton, Mass.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Amherst  
14226

## Twin Fair, 3980 Maple Rd.

Telephone: Area Code 716-836-7050

101,700 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS  
CORP., West Seneca, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in West Seneca.

JOSEPH C. MILITELLO—Store Manager.

Amherst  
14226

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft \* 30,000-60,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

- Two Guys, 3050 Sheridan Dr. & Delta Rd.** **Amherst** **▲**  
 Telephone: Area Code 716-835-2210  
 160,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
 Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes. Executives and  
 Merchandise Buyers listed in Garfield.  
 SEYMOUR KARCH (at Garfield)—President.
- K mart, Rte. 30** **Amsterdam** **■**  
 Telephone: Area Code 518-843-1241  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Nichols Discount City, Perth Rd. & Rte. 30** **Amsterdam** **▲**  
 Telephone: Area Code 518-843-0110  
 100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
 New York, N. Y.  
 All Depts. Company Operated except Shoes. Executives and  
 Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Barker's, 207 Grant Ave.** **Auburn** **■**  
 Telephone: Area Code 315-252-9558  
 65,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
 Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barker's Division.
- K mart, Grant Ave. & RD #6** **Auburn** **■**  
 Telephone: Area Code 315-253-2111  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Nichols Discount City, Genesee St.  
& Rte. 326 & Rd. #3** **Auburn** **■**  
 Telephone: Area Code 315-253-5338  
 78,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
 All Depts. Company Operated except Shoes. Executives and  
 Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Barker's, East Avon Mall, Rtes 5 & 20** **Avon** **●**  
 Telephone: Area Code 716-226-6151  
 51,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
 Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barker's Division.
- Times Square Store, 1000 W. Montauk Hwy** **Babylon** **▲**  
 Telephone: Area Code 516 JU 7-6000  
 185,000 ft. Branch Discount Dept. Store operated by TIMES SQUARE STORES, Brooklyn, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Buyers listed in Brooklyn.  
 GERALD ANDERSON—Store Manager.  
 LESSEE  
 Dental—UNIVERSAL DENTAL CENTER
- L. H. Martin Value Center, 1773 Grand Ave.** **Baldwin** **◆**  
 Telephone: Area Code 516 BA 3-2958  
 14,000 ft. Branch Discount Dept. Store operated by L. H. MARTIN VALUE  
 (Continued)

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- L. H. Martin Value Center (Continued)** **Baldwinsville** **●**  
 CENTERS, INC., Hackensack, N. J.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Hackensack.  
 SAUL SHENEMAN—Store Manager.
- Ames Dept. Store** **Baldwinsville** **●**  
 Telephone: Area Code 315-638-2596  
 30,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
 MICHAEL RANK—Store Manager.
- K mart, 565 E. Main St.** **Batavia** **■**  
 Telephone: Area Code 716-343-7275  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 4152 W. Main St.** **Batavia** **●**  
 Telephone: Area Code 716-343-1262  
 50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Twin Fair, 5130 E. Main St. Rd.** **Batavia** **■**  
 Telephone: Area Code 716-344-1515  
 89,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS  
 CORP., West Seneca, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in West Seneca.  
 GARY NICKEN—Store Manager.
- Barker's, 330 W. Washington St.** **Bath** **■**  
 Telephone: Area Code 607-776-7641  
 73,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
 Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barker's Division.
- K mart, Plaza 15, Rte. 415** **Bath** **●**  
 Telephone: Area Code 607-776-4117  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Bayshore Farmers Market, 1851 Sunrise Hwy.** **Bayshore** **■** **1**  
 Telephone: Area Code 516 MO 5-4500  
 70,000 ft. Discount Dept. Store, open weekends only.  
 All Depts. Leased including: Ladies, Mens & Childrens Wear, Family Shoes,  
 Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware,  
 Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records,  
 Stationery, Cameras, Auto Accessories, Luggage, Tobacco Shop,  
 Supermarket & Snack Bar.  
 RUDOLPH MARTS—Owner.
- Modell's Shoppers World, Sunrise Hwy. & Saxon Ave.** **Bayshore** **▲**  
 Telephone: Area Code 516-666-6910  
 132,000 ft. Branch Discount Dept. Store operated by MODELL'S SHOPPERS  
 (Continued)

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Modell's Shoppers World (Continued)

WORLD, East Meadow, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in East Meadow.  
WILLIAM O'KEEFE—Store Manager.

## Caldor, 777 Bedford Rd.

Telephone: Area Code 914 MO 6-9721  
55,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers Listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

## Nassau Farmers Market, Hicksville Rd.

Telephone: Area Code 516 WE 1-3046  
116,000 ft. Discount Dept. Store open Friday & Saturday only; each dept. operates under its own trade name.

All Depts. Leased except Supermarket including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Furniture, Floor Coverings, Sewing Notions, Hardware, Housewares, Paint, Toys, Drugs, Jewelry, Records, Stationery, Greeting Cards, Cameras, Auto Accessories, TBA Center, Luggage, Snack Bar, Draperies, Curtains, Fabrics & Pet Shop.

Estimated Sales: \$20,000,000

JOSEPH NEWMAN—General Manager.

A. MICKELSON—Buyer Supermarket.

## LESSEES

Ladies Sportswear—ZIMMERMAN

Ladies Coats—J. WEINBERG

Mens Wear—MORRIS BRAMON

Childrens Wear—K. ZIMROZ

Family Shoes—RAE LEVINE

Linens—J. SWICK

Sewing Notions—S. SHANOWITZ

Draperies & Curtains—DECOR PRODUCTS

Fabrics—SHORE

Housewares—J. PLANET

Paint—BERNARD FISHMAN

Toys—MR. GRAY

Drugs—J. A. R. DIST.

Jewelry—MAX KRAVIT

Records—LOST CHORD

Stationery, Greeting Cards—CARD MART

Cameras—OPEN

Auto Accessories, Supplies, Tires & Battery Service—OPEN

Luggage—M. LEBOWITZ

Snack Bar—V. BERTONE

Pet Shop—MAIRER'S

Furniture—SEYMOR ROTH

Floor Coverings—L. PAPIER

Hardware—WARREN JANSEN

## Barker's, 1250 Front St. (North Gate Plaza)

Telephone: Area Code 807-772-1698  
65,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.

LEON MESNIK (at Bronx)—President, Barker's Division.

## K mart, 33 W. State St.

Telephone: Area Code 607-723-8203  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## K mart, 4700 Vestal Pkwy. W.

Telephone: Area Code 807-729-5208  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Philadelphia Sales Co., 90 Clinton Rd.

Telephone: Area Code 607-723-5481  
Resident Buyer: Felix Lillenthal & Co. Inc., 116 W. 32nd St., N. Y. C.  
50,000 ft. Discount Dept Store and headquarters office for chain of discount Stores listed in Cortland, Endicott, Johnson City & Waverly, N.Y.  
All Depts. Company Operated except Auto Accessories including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Curtains, Draperies, Rugs, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Candy, Stationery, Appliances, TV, Radios, Jewelry, Lamps & Luggage.

JOSEPH K. STEIN (at Philadelphia, Pa.)—President.

SAMUEL JABLON (at Royal Jobbers, 237 Market St., Philadelphia, Pa. 212-922-1827)—Secretary, Treasurer.

ALAN JABLON—General Manager.

HARRY LUDY—Buyer Ladies & Mens Wear, Draperies, Curtains, Linens, Domestic & Rugs.

ROMAN KLACZANY—Buyer Family Shoes.

DON HAKES—Buyer Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Candy, Stationery.

STEVE STEIN—Buyer Luggage, Lamps, Jewelry, Childrens Wear.

LEO DONAHUE—Buyer Appliances, TV, Radios.

## LESSEE

Auto Accessories—FLASH AUTO

## Hills Dept. Store, 4271 Lake Ave.

Telephone: Area Code 716-826-5970  
70,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass. Division of SCOA INDUSTRIES, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT GOLDBERGER (at Canton)—President.

## Times Square Store, 5151 Sunrise Hwy.

Telephone: Area Code 516-567-4848  
220,000 ft. Branch Discount Dept. Store operated by TIMES SQUARE STORES, Brooklyn, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Brooklyn.  
JOEL MILLER—Store Manager.

## Brents Discount Store, Inc., 1825 Brentwood Rd.

Telephone: Area Code 516-231-3434  
54,000 ft. Discount Dept. Store.  
COMPANY OPERATED DEPTS.—Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden & Patio, Jewelry, Records, TV, Radios, Stationery, Greeting Cards, Auto Accessories, Luggage, Gifts, Yarns & Notions.  
LEASED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Floor Coverings, Drugs, Cameras, Tobacco, Snack Bar, Pets, Candy, Lighting, Appliances & Dental Clinic.  
Estimated Sales: \$5,000,000

CHARLES LAURA—President & Buyer TV, Radios.

Stationery & Luggage.

ADELE LAURA—Executive Vice President & Buyer Jewelry, Notions.

Yarn, Greeting Cards & Gifts.

JOHN LAURA—Vice President & General Manager, General Merchandise Manager & Buyer Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden & Patio, Records & Auto Accessories.

(Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

## Bretons Discount Store, Inc. (Continued)

## LESSEES

Dental Clinic—RICHMOND DENTAL SERVICE  
Ladies & Childrens Wear—LADY ROSE  
Mens Wear—LORD RIBB  
Family Shoes, Linens & Domestic—UNISHOPS  
Drugs, Candy, Tobacco—EMERALD COSMETICS  
Liquor & Appliances—LIMELITES  
Pets—METROPOLITAN PETS

Woolco Dept. Store, Plaza East Shopping Center Bridgehampton ▲  
Telephone: Area Code 516—537-3051 11932

103,280 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York,  
JOHN L. SULLIVAN (at New York)—President.

Ames - Big N, 6465 Brockport-Spencerport Rd. Brockport ■  
Telephone: Area Code 716—637-3944 14420

52,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC.,  
Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill,  
EDWARD CHARNOCK—Store Manager.

Alexander's Dept. Store, 2501 Grand Concourse Bronx ▲  
Telephone: Area Code 212 CY 8-2000 10468

285,000 ft Branch Promotional Dept Store operated by ALEXANDER'S DEPT.  
STORES, INC., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York,  
HOWARD BUERKLE—Store Manager.

Alexander's Dept. Store, 2952—3rd Ave. Bronx ▲  
Telephone: Area Code 212 CY 8-2000 10455

190,000 ft Branch Promotional Dept Store operated by ALEXANDER'S DEPT.  
STORES, INC., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York,  
STEVEN LEIBOW—Store Manager.

Cornwall Equities, Ltd., 815 Hutchinson River Pkwy. Bronx ★ 60  
Telephone: Area Code 212—597-7300 10465

## COMPANY PROFILE (SIC 53 21):

SALES: \$282,000,000 (1979 Estimated)

TOTAL SQ. FT.: 3,884,000

SALES PER SQ. FT.: \$72.61

OWNERSHIP: Public

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Discount Dept. Stores Operating as BARKER'S,  
listed as follows:

CONNECTICUT—Branford, Bridgeport, Danville, New Milford, Norwich,

Old Saybrook, Wallingford, Waterford, Westport & Willimantic.

LOUISIANA—Chalmette, Harahan, Harvey, Kenner, Metairie & New Orleans (2).

NEW JERSEY—Flemington.

NEW YORK—Auburn, Avon, Bath, Binghamton, Canandaigua, Carmel, Cortland,

Elmira, Elmira, Endwell, Fishkill, Fulton, Glens Falls, Guilderland, Hudson,

Hyde Park, Johnstown, Latham, New Paltz, Oneonta, Ossining, Saratoga

Spring, Schenectady, Troy & Vails Gate.

TEXAS—Brownsville, El Paso, Laredo & McAllen, Tex.

PUERTO RICO—14.

VIRGIN ISLANDS—St. Croix & St. Thomas.

(Continued)

★ Headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ◆ 30,000-60,000 ft ♦ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

Key Units

## Cornwall Equities, Ltd. (Continued)

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear,  
Home Furnishings, Summer Furniture, Giftware, Trim-A-Tree, Housewares,  
Garden Supplies, Auto Accessories, Paint, Hardware, Lighting, Sporting  
Goods, Pet Supplies, Toys, Juvenile Furniture, Bikes, Luggage, Crafts,  
Yarn, Linens, Domestic, Curtains, Drapes, Health & Beauty Aids,  
Tobacco, Stationery, Books, Candy, Cosmetics, Cameras, Photo Supplies,  
Jewelry, Radios, TV, Stereo, Calculators, Typewriters, Vacuum Cleaners,  
Small Appliances, Records.

LEASED DEPTS.—Family Shoes, Fabrics, Tires & Battery Service.

SOL KITTAY—Chairman of the Board.

WILLIAM HELLMAN—President & Chief Executive Officer.

Cornwall Equities, Ltd.

LEON MESNIK—President Barkers.

THOMAS STUMPF—President Franklin.

MAX LANDSMAN—President Caribbean Division.

WILLIAM ZAPATA—Executive Vice President, Caribbean Division.

RICHARD M. GOTTLIEB—Vice President, Director of Real Estate.

WILLIAM SHULMAN—Vice President, Chief Financial Officer.

NATHAN KATZ—Treasurer.

DONALD D. FISCHER—Architect.

PAUL MARSH—Store Design.

FRED GELFAND—Director Sales Promotion.

JACK PHILLIPS—General Merchandise Manager Ready-to-Wear.

MARTIN POWERS—General Merchandise Manager Hardgoods.

## GROUP MERCHANDISE MANAGERS

BEN LEADERMAN—Dresses & Coats.

PENNY COHN—Lingerie, Robes, Infants & Toddlers Wear.

Foundations, Accessories & Hosiery.

CARL WEINBERG—Housewares, Home Furnishings, Summer

Furniture, Giftware, Trim-A-Tree, Lamps, Hardware, Lighting.

Paint & Paint Supplies, Garden.

MICHAEL MICALLEF—Stationery, Candy, Books, Tobacco, Cosmetics.

JOSEPH CORTESE—Jewelry, Photo, Traffic Appliances, Radios, TV,

Records & Calculators.

## DIVISIONAL MERCHANDISE MANAGERS

CALVERT WARANCH—Linens, Domestic, Drapes, Crafts & Yarn.

JOSEPH TARRICONE—Hardware, Lighting, Auto Accessories.

Paint & Paint Supplies, Garden.

SHELDON ROSENBAUM—Juvenile Furniture, Bikes, Luggage & Toys.

HERBERT SHANKMAN—Pets & Pet Supplies, Sporting Goods.

ROBERT BRANSCOMBE—Traffic Appliances, Radios, TV, Records

& Calculators.

## BUYERS

HARRY STERN—Coats, Suits, Raincoats & Furs.

LUIGI SCOGNAMIGLIO—Blouses.

SYE NADELMAN—Sweaters.

TERRY FERTILE—Famous Maker.

TERRI ANDRETTA—Womens Sizes & Coordinates.

JOSEPH LISSBERGER—Promotional Dresses & Maternity.

Missy Half Sizes & Uniforms.

PETER ROKUSON—Junior Dresses.

JUDY UHRMAN—Slacks & Skirts.

RUTH BELL—Foundations, Accessories, Handbags, Belts, Umbrellas.

RHODA SLICK—Lingerie, Robes, Underwear & Negligees.

STEVE SCHWARTZ—Hosiery.

WILLIAM BRAND—Mens Shirts & Sweaters.

WILLIAM KOPPELMAN—Mens Slacks, Jeans & Outerwear.

LARRY SCHECHTER—Mens & Boys Underwear, Hosiery

& Accessories.

JERALD NELSON—Boys Wear.

MURRAY ROSENBERG—Toddlers Girls Dresses & Outerwear.

FRED NADELMAN—Girls Sportswear.

CONNIE CASELLA—Toddler Boys & Boys Wear (to size 16).

(Continued)

★ Headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ◆ 30,000-60,000 ft ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Cornwall Equities, Ltd. (Continued)

MELVIN BERKOWITZ—Home Furnishings & Summer Furniture.  
 BETH BERCHIN—Giftware, Trim-A-Tree & Lamps.  
 MARTIN WEISS—Housewares.  
 DANIEL SHAPIRO—Garden Supplies.  
 STUART KLEIMAN—Auto Accessories, Paint.  
 BERNARD PINCUS—Hardware & Lighting.  
 HERBERT SHANKMAN—Sporting Goods, Pets & Pet Supplies.  
 STUART LEIDERMAN—Toys.  
 JOAN DONOVAN—Juvenile Furniture, Bikes & Luggage.  
 GEORGE CAHILL—Crafts, Yarn, Linens & Domestic.  
 SEYMOUR BLOOM—Curtains & Drapes.  
 HOWIE GERSTEIN—Health & Beauty Aids & Tobacco.  
 GREGORY WEBSTER—Stationery, Books & Candy.  
 BONNIE CHODISH—Cosmetics.  
 DOUGLAS SCHILLER—Cameras & Photo Supplies.  
 DOMINICK MARTINETTI—Jewelry.  
 PAUL MELTZER—Radios, TV & Stereo.  
 STEVE WALKIEWICZ—Calculators & Typewriters.  
 RICHARD ABBOTT—Vacuum Cleaners, Small Appliances & Records.  
 LESSEES  
 Family Shoes—MORTON SHOES  
 Tires & Beier Service—Unavailable for publication  
 Fabrics—Unavailable for publication

## Honig's Parkway, Inc., 3119 Webster Ave.

Telephone: Area Code 212-862-6700

43,000 ft. Discount Dept. Store.

All Depts. Company Operated including Domestic, Housewares, Luggage,  
 Furniture, Appliances, TV, Radios, Toys, Sporting Goods, Bicycles &  
 Auto Accessories, Garden Center, Paints & Wallpaper.

Estimated Sales: \$7,000,000

LOUIS ROBBINS—President.

BRIAN ROBBINS—Vice President.

OPEN—Treasurer.

MURRAY ZIMMERMAN—Buyer Domestic &amp; Luggage.

SEYMOUR CHASE—Buyer Housewares &amp; Auto Accessories.

PAUL SENDEROFF—Buyer Appliances, TV &amp; Radios.

JAY GREENSPAN—Buyer Appliances, TV &amp; Radios.

I. LIGUM—Buyer Toys, Sporting Goods &amp; Bicycles.

WARREN PYSER—Buyer Furniture.

## Korvettes, 1998 Bruckner Blvd. &amp; Pugsley Ave.

Telephone: Area Code 212-792-9500

230,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.

Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.

BILL LUDMER—Store Manager.

LESSEE

Dental—FAMILY DENTAL SERVICES

## Korvettes, Nesconset Hwy.

Telephone: Area Code 516-585-0200

150,000 ft. Branch Discount Dept. Store operated by KORVETTES, INC., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.

DENNIS O'BRIEN—Store Manager.

## Alexander's Dept. Store, Flatbush Ave. &amp; Ave. "U"

Telephone: Area Code 212-253-1212

200,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S DEPT. STORES, INC., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.

FRED TESSLER—Store Manager.

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Buy-Rite, 1065 Broadway

Telephone: Area Code 212-491-6600

54,000 ft. Branch Discount Dept. Store operated by VOLUME MERCHANDISE, INC., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.

M. BIELER—Store Manager.

## Century 21, 472-86th St.

Telephone: Area Code 212-749-3266

30,000 ft. Branch Discount Dept. Store operated by CENTURY 21, New York, N. Y.

All Depts. Company Operated. Executives and Merchandise Lines listed in New York.

RALPH I. GINDI—Secretary &amp; Store Manager.

## Discount City, 2412-18 Church Ave.

Telephone: Area Code 212-489-7900

30,000 ft. Discount Dept. Store.

All Depts. Leased except Supermarket including Ladies, Mens &  
 Childrens Wear, Drugs, Cosmetics, Housewares, Hardware, Paint,  
 Auto, Greeting Cards & Candy.

JACK SAPOFF—President &amp; General Manager.

LESSEES

Ladies &amp; Childrens Wear—LADY ROSE

Mens Wear—UNISHOPS

Drugs, Cosmetics, Housewares, Hardware, Paint, Auto.

Greeting Cards &amp; Candy—NASH

## Fae-Mart Dept. Stores, Inc., 108 Avenue "U"

Telephone: Area Code 212-373-1200

Resident Buyer: Merchants Buying Syndicate, 1150 Broadway, N. Y. C.

30,000 ft. Discount Dept. Store Operated by M. J. M. DISTRIBUTORS, INC., Brooklyn, N. Y.

All Depts. Company Operated including Bath Shop, Dinnerware, China,  
 Glassware, Housewares, Giftwares, Lighting Fixtures, Toys, Sporting  
 Goods, Hardware, Garden & Patio Center, Furniture, Juvenile Furniture,  
 Paint, Wallpaper, Appliances, TV, Radios, Barbecue Supplies, Foods &  
 Gourmet Foods, Drugs.

MARTIN SLOANE—President, General Merchandise Manager, Buyer  
 Drugs, Gifts, Lighting Fixtures, Dinnerware, Juvenile Furniture.

Bath Shop.

JULES SLOANE—Vice President, Store Fixtures & Equipment &  
 Buyer Housewares, Hardware, Toys, Sporting Goods, Garden & Patio  
 Center & Barbecue Supplies.

WARREN SLOANE—Display Manager &amp; Buyer Appliances, TV.

Radios, Cookware, Gourmet Housewares &amp; Appliances.

AARON SLOANE—Buyer Dinnerware, Giftwares, Furniture, Paint &  
 Wallpaper.

CHRIS CHIARAPPA—Buyer Small Appliances.

## Korvettes, 485 Fulton St.

Telephone: Area Code 212-855-1800

165,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.

Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.

BERNARD SCHWITKA—Store Manager.

## Korvettes, 1640 Bay Parkway

Telephone: Area Code 212-998-8300

205,000 ft. Branch Discount Dept. Store operated by KORVETTES, INC., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.

RUSS SCHALLER—Store Manager.

## L. H. Martin Value Center, 1847 Rockaway Parkway

Telephone: Area Code 212-444-7224

(Continued)

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

## L. H. Martin Value Center (Continued)

23,000 ft. Branch Discount Dept. Store operated by L. H. MARTIN VALUE CENTERS, INC., Hackensack, N.J.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Hackensack.

ALAN AHERN—Store Manager.

## L. H. Martin Value Center, 1417 Newkirk Ave.

Brooklyn  
11226

Telephone: Area Code 212-693-8400

17,000 ft. Branch Discount Dept. Store operated by L. H. MARTIN VALUE CENTERS, INC., Hackensack, N.J.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Hackensack.

PHILIP OTIS—Store Manager.

## L. H. Martin Value Center, 3949 Nostrand Ave.

Brooklyn  
11235

Telephone: Area Code 212-789-4419

30,000 ft. Branch Discount Dept. Store operated by L. H. MARTIN VALUE CENTERS, INC., Hackensack, N.J.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Hackensack.

ED MARQUISE—Store Manager.

## Mays, 510 Fulton St.

Brooklyn  
11201

Telephone: Area Code 212-624-7400

## COMPANY PROFILE (SIC 53 21):

SALES: \$180,999,321 (7/31/79)

TOTAL SQ. FT.: 1,989,200

SALES PER SQ. FT.: \$90.99

OWNERSHIP: Public

EXCHANGE TRADED: NY

SYMBOL: MJW

SOURCES: Annual Reports, 10-Ks, DSN and BGI

330,000 ft. Discount Dept. Store & Headquarters Office with branch stores listed in Fishkill, Glen Oaks, Jamaica, Levittown, Massapequa, New York City & Woodmere, N.Y.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Home Furnishings, Giftwares, Housewares, Toys, Records, Hardware, Garden Shop, TV, Radios, Major Appliances, Housewares, Small Appliances, Luggage, Trim-A-Trees, Sporting Goods, Drugs, Cameras, Patio, Stationery & Greeting Cards, Auto Supplies.

LEASED DEPTS.—Family Shoes, Jewelry.

MAX L. SHULMAN—Chairman of the Board, Real Estate Manager.

LLOYD J. SHULMAN—President, Chief Operating Officer.

ALEX SLOBODIN—Executive Vice President, Treasurer.

RICHARD D'AMURA—Senior Vice President, General Merchandise Manager.

SIMON KATZ—Vice President, Branch Operations.

PAUL GREENBLATT—Controller.

VINCENT PICONE—Traffic & Warehouse Manager.

KEN PETTEY—Store Planning & Development & Buyer Store

Fixtures & Equipment.

FRED BUETA—Director of Store Displays.

M. T. PETTEY—Maintenance Manager.

JACK SCHWARTZ—Store Manager.

## MERCHANDISING PERSONNEL

AL GROSSMAN—Divisional Merchandise Manager, Softgoods.

E. AGHABEKIAN—Merchandise Manager, Coats.

W. WINDHAM—Assistant Merchandise Manager, Coats.

C. HIRSHHORN—Buyer Missy, Womens & Junior Coats.

J. ABRAMOWITZ—Buyer Missy, Womens & Junior Coats.

W. WINDHAM—Buyer Junior Better Leathers.

R. BALTER—Merchandise Manager.

H. GROSS—Buyer 1/2 Size Dresses.

P. LOPEZ—Buyer Junior Dresses.

E. LITS—Buyer Junior Dresses.

(Continued)

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

Key Units

## Mays (Continued)

B. SCHILLER—Buyer Missy Dresses.

M. FORAN—Buyer Starlight.

S. ALLISON—Buyer Maternity.

C. ALLAMBY—Buyer 1/2 Size "B" Dresses.

A. BROWN—Buyer Casual Cottons, Junior "B", 1/2 Size "B" & Missy "B" Dresses.

B. ROBBINS—Merchandise Manager.

C. COHEN—Buyer Womens & 1/2 Size Sportswear.

J. RAARUP—Buyer Active Sportswear.

P. ZASLAV—Buyer Budget Sportswear.

A. MARKOWITZ—Buyer Junior Sportswear.

W. HALLHAN—Buyer Active Sportswear.

H. BERGER—Merchandise Manager.

F. SOMMER—Buyer Sweaters.

H. GROSSMAN—Buyer Blouses.

J. FORCINO—Buyer Blouses.

B. CURHAN—Buyer Sleepwear & Junior Lingerie.

S. BORITZ—Buyer Daywear.

T. DILEON—Buyer Daywear.

A. ROSS—Buyer Robes.

R. AVELLINO—Buyer Playtex, Bras & Girdles.

J. SACCO—Merchandise Manager.

S. CHENSKY—Buyer Umbrellas & Gloves.

E. MARCIANO, M. CRONIN & I. KATZ—Buyers Handbags.

P. EAGLESTON & S. SCHROYER—Buyers Scarves.

I. GOLDMAN, A. ALPUCHE & G. RICCHUITI—Buyers Hosiery.

G. KOSTER—Merchandise Manager & Buyer Boutique & Boutique Accessories.

R. AZZARITI—Merchandise Manager.

S. VITOULIS—Assistant Merchandise Manager & Buyer Junior Dresses.

S. EVERINGHAM—Buyer Infants Sportswear & Toddlers.

B. WEISS—Buyer Junior Dresses.

G. SIEGAL—Buyer Girls Coats.

E. FLYNT—Buyer Junior Underwear.

A. MANLEY—Buyer Juvenile Furniture.

E. VALENTIN—Buyer Infants Wear.

W. HAGER & C. CHERON—Buyers Young Junior Sportswear.

N. LEVY—Buyer Toddlers & Pampers.

R. RICHMOND—Merchandise Manager.

M. SCHIFFMAN—Buyer Boys Shirts & Knitwear.

A. KIEN—Buyer Boys Pants.

R. KRUAIT—Buyer Boys Accessories.

T. SADLER—Buyer Boys Accessories.

N. ROZANY—Buyer Junior Boys.

A. GEORGE—Buyer Boys Outer Clothing.

B. YOUNGER—Buyer Boys Shirts & Knitwear.

T. BENFANTE—Merchandise Manager.

B. RIQUIER—Assistant Merchandise Manager & Buyer Shirts & Knitwear.

J. WALSH—Buyer Mens Sportswear.

R. ALLOCA—Buyer Accessories.

R. RIVERA—Buyer Accessories.

L. WITKOFF—Buyer Outer Clothing.

OPEN—Merchandise Manager.

H. LIEBERMAN—Buyer Home Accessories.

R. MERCORELLA—Buyer Home Accessories.

A. LIEBERMAN—Buyer Drapes.

H. ESPINOSA—Buyer Drapes.

T. BASILE—Buyer Home Fashions.

JOSEPH LORELLO—Divisional Merchandise Manager, Hardgoods.

H. NADEL & M. ROSNER—Buyers Housewares.

J. KOSZLAKOWSKI—Buyer Garden Shop, Fruits & Flowers.

A. BONVICINO—Merchandise Manager.

(Continued)

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd)

## Mays (Continued)

B. CRUHLAC—Buyer Hardware.  
S. FELDMAN—Assistant Buyer Hardware.  
I. LO FINTO—Merchandise Manager & Advertising Coordinator.  
L. TAUSTINE & S. HORRUND—Buyers Cameras.  
M. CORSETTI—Buyer Sporting Goods.  
G. SILVA—Assistant Buyer Sporting Goods.  
E. CHANTBERG—Merchandise Manager.  
B. McCORMICK—Buyer Giftware.  
NICE VERO—Assistant Buyer Giftware.  
O. SAMUELS—Buyer Gourmet.  
P. KUHL—Assistant Buyer Gourmet.  
S. THALL—Buyer Cosmetics.  
S. SANTA—Assistant Buyer Cosmetics.  
D. BIGEL—Buyer TV Stereo & Organs.  
J. GAUDIOSO—Buyer Major Appliances.  
R. NADELL—Buyer Major Appliances & Radios.  
R. WROBLEWSKI—Buyer Calculators & Radios.  
I. JUVELIER & R. KOHLER—Buyers Small Electrics & Vacuums.  
S. KARP—Merchandise Manager.  
S. DE VILLO—Assistant Merchandise Manager.  
C. ADAMS—Buyer Patio, Casual, Xmas & Fireplaces.  
G. CUMMINGS—Buyer Luggage.  
F. GUZZO—Buyer Records.  
J. McQUADE—Buyer Toys.  
D. CANTER—Buyer Toys.  
J. VALLELY—Buyer Stationery.  
LESSEES  
Shoes—510 FOOTWEAR  
Jewelry—MEDCO

## Sid's Bargain Mart, 345 Jay St.

Telephone: Area Code 212—875-2459

Brooklyn ★ 11201

9,000 ft Discount Dept. Store operated by SID'S HARDWARE BARGAIN SHOP CO., INC., with Branch Store located at 17 John St., New York City.  
(9,000 ft)—HAROLD GOLDMAN, Mgr.

All Depts. Company Operated except Drugs, including Housewares, Hardware, Paint, Wallpaper, Garden Center & Home Improvements.  
JOHN PACIFICO—President.  
NICK PACIFICO—Vice President, Store Manager & Buyer.  
LESSEES

Drugs—MILIRV, INC.

## Times Square Stores, 104-01 Foster Ave.

Telephone: Area Code 212—272-9500

Brooklyn ★ 11236

## COMPANY PROFILE (SIC 53 21):

SALES: \$266,000,000 (1979 Estimated—does not include food sales)

TOTAL SQ. FT.: 2,300,000

SALES PER SQ. FT.: \$115.65

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for Chain of Discount Dept. Stores operated by TIMES SQUARE STORES CORP., listed in Babylon, Bohemia, Brooklyn, Elmont, Hempstead, Lawrence, Levittown, Maspeth, Melville, Middle Island, Middle Village, Oceanside, Sayville & Springfield Gardens, N. Y. Also operates stores (Not Listed) in Astoria, Brooklyn (2), Hicksville, Jericho, Ridgewood, N.Y. & Puerto Rico (3).

COMPANY OPERATED DEPTS.—Infants & Childrens Wear, Furniture, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Appliances, TV, Radio, Stereos, Auto Accessories, TBA Center, Candy, Housewares, Lighting, Trim-A-Tree, Gifts, Plumbing & Floor Covering.  
LEASED DEPTS.—Ladies & Mens Wear, Family Shoes, Linens, Domestic, Floor Coverings, Drugs, Jewelry, Records, Stationery, Greeting Cards, Cameras, Pets, Millinery, Luggage, Tobacco Shop, Supermarkets, Snack Bar, Fabrics, Sewing Notions, Dental Clinic & Legal Clinic.

(Continued)

★ Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd)

## Times Square (Continued)

GEORGE J. SEEDMAN—Chairman of the Board & Chief Executive Officer.  
HAROLD R. DIETZ—President.  
STANLEY FOX—Executive Vice President, Finance.  
HARRY BUKOFZER—Executive Vice President, Administration.  
NATHAN BRANDOFF—Senior Vice President, Merchandising.  
MURRAY APFELBAUM—Senior Vice President, Merchandising.  
RAYMOND MIRER—Vice President, Secretary & General Counsel.  
BARRY GOLD—Vice President, Administration.  
CAMPO AREVALO—Vice President, Puerto Rico Stores.  
GARY SCHULMAN—Vice President, General Sales Manager.  
SIMON EICHEL—Vice President, Director of Inventory Control & Merchandising Coordination.  
SAM STEIN—Vice President, General Store Merchandise Supervisor.  
JAMES O'DONNELL—Vice President, Director "A" & "G" Stores.  
ALBERT ROSENTHAL—Vice President, Store Supervisor.  
ARTHUR GILBERT—Vice President, Associates & Special Departments.  
SOL SALZMAN—Vice President, Director of "B" & "C" Stores.  
JACK PASTERNAK—Vice President, Merchandise Manager Summer Furniture & Seasonal Goods.  
MARTIN JACOBS—Director of Personnel.  
MAGDALENA TITUS—Treasurer.  
SEYMOUR MARGOLIN—Director of Fashion Departments.  
SALVATORE PUGLIESE—General Store Merchandise Supervisor.  
SEYMOUR GOTHOLF—Divisional Merchandise Manager, Automotive, Hardware, Paint, Plumbing.  
ALBERT HONDARES—Divisional Merchandise Manager, Giftware, Juvenile/Occasional Furniture, Lighting, Candy, Housewares, Small Appliances, Toys, Bikes/Leisure, Luggage, Seasonal, Trim-A-Home, Floor Covering, Plants & Flowers, Wall Covering.  
PAUL RICHARDS—Divisional Merchandise Manager, Sporting Goods.  
ROLAND BUCHBINDER—Assistant Divisional Merchandise Manager, Paint, Plumbing, Hardware.  
MERCHANDISE MANAGERS  
HENRY GOLDBERG—Ladies Wear.  
LEONARD STILLMAN—Childrens Wear.  
JOHN MAYER—Handbags/boisery.  
MARGARET RONCONE—Candy, Housewares, Small Appliances, Plants/Flowers, Juvenile/Occasional Furniture.  
KEN DIETZ—Assistant, Sporting Goods.  
STUART GOLDSTEIN—Assistant, Giftware, Lighting, Luggage.  
ELDON DONDERSHINE—Toys.  
ROBERT LAUER—Bikes/Leisure.  
LEON LACOFF—Television, Stereo, Major Appliances.  
WALTER DOBER—Automotive.  
JACK BRODBAR—Automotive.

## MERCHANDISERS

GEORGE KATZ—Ladies Dresses, Ladies Intimate Apparel.  
BERNARD GNESIN—Ladies Sportswear.  
RUBIN KLEIN—Infants Wear & Junior Boys Wear.  
PAUL ZIMMERMAN—Girls Wear.  
ALAN LANGUS—Seasonal.  
LESLIE SHAPIRO—Giftware.  
ALAN GOLDKLANG—Housewares.  
WILLIAM DOREMUS—Trim-A-Home.  
MRS. PAT McKAY—Candy.  
JOHN ROMAINE—Toys.  
DAVID LEVINE—Hardware.  
ROBERT BRANDOFF—Paint.  
MARVIN TEICH—Small Appliances.  
SIEGFRIED WEINBERG—Wall Covering, Seasonal.  
ALAN SORIN—Stereo.

(Continued)

★ Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

## Times Square (Continued)

WILLIAM LEVINE—Television.  
JORDAN GREENE—Juvenile/Occasional Furniture.  
MARTIN TURKEL—Floor Covering.  
JAY RABINOWITZ—Plumbing.  
BERT ABBOTT—Automotive Batteries, Tires & Auto Service.

## LESSEES

Ladies Wear—MASTERS  
Ladies Wear—MARTIN'S  
Mens Wear—MAURICE L. ROTHCHILD  
UNISHOPS  
Family Shoes—ATLAS TRADING  
Linens & Domestic—HIGHWAY TEXTILE  
Dental Clinic—UNIVERSAL DENTAL SERVICES  
Drugs—LEONARD WHOLESALE DRUGS  
CHURCH AVE. TOILETRIES  
Records—JACROY RECORDS  
Stationery—FOREST DISTRIBUTORS  
Cameras—COMBINE CAMERAS  
Tobacco—HARRY C. BRITT  
TURNPIKE TOBACCO  
MARSHAL'S SMOKE SHOPS  
Snack Bar—HUNTINGTON CORP.  
Supermarket—WALDBAUM'S  
BIG MEL  
BOHACK  
Electronics—EASTERN RACK SERVICE  
Pets—AMERICAN PETS  
PARAMOUNT PET

## Times Square Stores, 2750 Linden Blvd.

Telephone: Area Code 212-235-4000

200,000 ft. Branch Discount Dept. Store operated by TIMES SQUARE STORES, Brooklyn, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at headquarters.

D. DEMESQUIYA—Store Manager.

## K mart, 1001 Hertel Ave.

Telephone: Area Code 716-875-5692

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## King's Dept. Store, 677 Hertel Ave.

Telephone: Area Code 716-873-8868

80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.

PAUL E. BREADY (at Newton)—Vice President, Store Operations.

## Twin Fair, 2101 Elmwood Ave.

Telephone: Area Code 716-876-1447

86,500 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.

JACK SHEEDY—Store Manager.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## NEW YORK (Cont'd.)

Key Units

## Twin Fair, 909 E. Ferry St.

Telephone: Area Code 716-896-3006

85,800 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.

NICK DISTEFANO—Store Manager.

Buffalo

14211

## Twin Fair, 700 S. Ogden St.

Telephone: Area Code 716-824-2160

60,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.

DAVE BARTON—Store Manager.

Buffalo

14206

## Twin Fair, 2400 Seneca St.

Telephone: Area Code 716-826-1776

110,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.

LEO DORN—Store Manager.

Buffalo

14210

## Barker's, Townline Plaza, Geneva Tpke.

Telephone: Area Code 716-394-8480

65,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.

LEON MESNIK (at Bronx)—President, Barkers Division.

Canandaigua

14424

## Nichols Discount City, Rte. 20 &amp; Towline Rd. &amp; Rd. #2

Telephone: Area Code 716-394-5260

100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in New York.

MANFRED BRECKER (at New York)—President.

Canandaigua

14424

## Ames Dept. Store, University Mall, RT 11

Telephone: Area Code 315-386-8126

40,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Inc., Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.

DALE JOHNSON—Store Manager.

Canton

13617

## Marshall's, Old Country &amp; Glen Cove Rds.

Telephone: Area Code 516-248-0830

30,000 ft. Branch Discount Store operated by MARSHALL'S, INC., Woburn, Mass.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Operations.

Carle Place

11514

## Barker's, Putnam Plaza Shopping Center

Telephone: Area Code 914-225-8473

70,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in the Bronx.

LEON MESNIK (at Bronx)—President, Barkers Division.

Carmel

10512

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Ames Dept. Store** Carthage ■  
Projected Opening of Branch Discount Dept. Store to be operated by  
AMES DEPT. STORES, INC., Rocky Hill, Conn.
- Jamesway Discount Dept. Store,** Catskill ■  
Hwy. 9W & West Bridge St.  
Telephone: Area Code 518-949-5202  
70,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Secaucus.  
ALAN ANDERSON—Store Manager.
- Modell's Shoppers World, Middle Country Rd.** Centereach ▲  
Telephone: Area Code 516-981-9400  
132,000 ft. Branch Discount Dept. Store operated by MODELL'S SHOPPERS  
WORLD, East Meadow, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in East Meadow.  
IRV DRAIZIN—Store Manager.
- Ames-Big N, 12177 Olean-Buffalo Rd.** Chaffee ■  
Telephone: Area Code 716-492-4430  
62,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Inc.,  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
MARLOWE FREDRICKSON—Store Manager.
- Hills Dept. Store, Garden Village Plaza** Cheektowaga ■  
Telephone: Area Code 716-658-9511  
60,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 2055 Walden Ave.** Cheektowaga ▲  
Telephone: Area Code 716-685-2021  
117,538 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Kings' Dept. Store, 3875 Union Rd.** Cheektowaga ■  
Telephone: Area Code 716-683-7800  
86,690 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Two Guys, 2001 Walden Ave.** Cheektowaga ▲  
Telephone: Area Code 716-883-1300  
122,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and  
Merchandise Buyers listed in Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- ★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## NEW YORK (Cont'd.)

- K mart, 810 Paul Rd.** Chili ■  
Telephone: Area Code 716-426-0760  
64,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Ames Dept. Store** Chittenango •  
Telephone: Area Code 315-687-3941  
10,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
JOHN JANOSIK—Store Manager.
- Jamesway Discount Dept. Store, E. Main St.** Cobleskill ■  
Telephone: Area Code 518-234-3545  
80,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Secaucus.  
JOHN DEMBROSKY—Store Manager.
- Ames Dept. Store, Rtes. 62 & 39** Collins •  
Telephone: Area Code 716-532-2251  
32,400 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC.,  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
KENNETH SCHAEFFER—Store Manager.
- Korvettes, 2 Veterans Memorial Hwy.** Commack ▲  
Telephone: Area Code 516-543-0100  
217,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
DAVID GOLDSTEIN—Store Manager.
- Modell's Shoppers World, 5025 Jericho Turnpike** Commack ▲  
Telephone: Area Code 516-864-5000  
155,000 ft. Branch Discount Dept. Store operated by MODELL'S SHOPPERS  
WORLD, East Meadow, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in East Meadow.  
TED MIGDONE—Store Manager.
- Two Guys Rte. 328 Middle Country Rd.** Coram ▲  
Telephone: Area Code 516-732-1600  
106,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed in Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- Nichols Discount City, S. Hamilton & Painted Post** Corning ▲  
Telephone: Area Code 607-937-5461  
100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
New York, N. Y.  
All Depts. Company Operated except Shoes. Executives and  
Merchandise Buyers listed in New York.  
I. MATHERS—Store Manager.
- ★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

- Barker's, Rte. 281 & McLean Rd.** Cortland ■  
Telephone: Area Code 607-753-9357 13045  
65,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President, Barkers Division.
- K mart, Cortlandville Mall** Cortland ■  
Telephone: Area Code 607-753-3001 13045  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President,  
Store Management.
- Philadelphia Sales Co., 184 Homer Ave.** Cortland ■  
Telephone: Area Code 607-753-8041 13045  
60,000 ft. Branch Discount Dept. Store operated by PHILADELPHIA SALES CO.,  
Binghamton, N. Y.  
All Depts. Company Operated except Auto Accessories. Executives and  
Merchandise Buyers listed in Binghamton.  
HERMAN KEILING—Store Manager.
- Ames Dept. Store, Maple St.** Dansville •  
Telephone: Area Code 716-335-3191 14437  
43,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Rocky Hill.  
DANIEL CHENAILE—Store Manager.
- Jamesway Discount Dept. Store** Delhi •  
Projected Opening of 38,000 ft. Branch Discount Dept. Store to be operated by  
JAMESWAY CORP., Secaucus, N. J.
- Hills Dept. Store, 2090 George Urban Blvd.** Depew ■  
Telephone: Area Code 716-685-4430 14043  
70,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
Canton, Mass. Division of SCOA INDUSTRIES, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Columbus.  
HERGERT GOLDBERGER (at Canton)—President.
- K mart, 1460 French Rd.** Depew ■  
Telephone: Area Code 716-685-0251 14043  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Twin Fair, 2915 Walden Ave.** Depew ■  
Telephone: Area Code 716-685-1120 14043  
96,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS  
CORP., West Seneca, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in West Seneca.  
RON ADAMS—Store Manager.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ◆ under 30,000 ft

## NEW YORK (Cont'd.)

- Ames Dept. Store, 6924 Eric Rd.—RT 5** Derby ■  
Telephone: Area Code 716-947-9111 14047  
60,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
MIKE COLLETTI—Store Manager.
- K mart, 3469 Erie Blvd. E.** De Witt ■  
Telephone: Area Code 315-445-1904 13214  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Korvettes, Douglaston Parkway & 61st Ave.** Douglaston ▲  
Telephone: Area Code 212-321-4500 11383  
200,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
MURRAY HANDELMAN—Store Manager.
- Ames Dept. Store, Bennett Rd.** Dunkirk •  
Telephone: Area Code 716-366-5616 14048  
50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
RANDY DEWITT—Store Manager.
- Twin Fair, 3940 Vineyard Dr.** Dunkirk ■  
Telephone: Area Code 716-366-8415 14048  
90,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS  
CORP., West Seneca, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in West Seneca.  
DAVE KLUSKOWSKI—Store Manager.
- Ames Dept. Store, Aurora Village Center** East Aurora •  
Telephone: Area Code 716-655-1440 14052  
40,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
RICHARD STROCK—Store Manager.
- K mart, 164 Columbia Turnpike** East Greenbush ■  
Telephone: Area Code 518-449-1195 12061  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Marshall's, Sunrise Blvd. & Rte. 27** East Islip ■  
Telephone: Area Code 516-277-4010 11730  
30,000 ft. Branch Discount Store operated by MARSHALL'S, INC.,  
Woburn, Mass.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ◆ under 30,000 ft

## NEW YORK (Cont'd.)

## Modell's Shoppers World, 2000 Hempstead Tpke.

East Meadow

11550

Telephone: Area Code 516-794-9000

## COMPANY PROFILE (SIC 53 21):

SALES: \$83,000,000 (1979 Estimated)

TOTAL SQ. FT.: 750,000

SALES PER SQ. FT.: \$110.67

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

175,000 ft. Branch Discount Dept. Store with branch stores listed in Bayshore, Cerritos, Commack, New Hyde Park &amp; Patchogue, N. Y.

COMPANY OPERATED DEPTS.—Hardware, Sporting Goods &amp; Garden Center.

LEASED DEPTS.—Ladies, Girls, Mens, &amp; Boys Wear, Family Shoes, Linens,

Domestics, Floor Coverings, Housewares, Electronics, Paint, Wallpaper,

Toys, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Hobbies,

Greeting Cards, Cameras, Auto Accessories, Lamps, Supermarket, Snack

Bar &amp; Pet Shop.

ROBERT REINHARDT—President.

CHARLES DEVINE—Executive Vice President, Operations.

JERRY MITCHELL—Chief Executive Officer, Secretary, Treasurer.

ROBERT DENIG—Vice President, Advertising.

JOSEPH CAPONE—Vice President, Promotion Merchandising.

MICHAEL WITTSIRE—Store Manager.

## LESSEES

Ladies &amp; Girls Wear—LADY ROSE

Boys Wear, Family Shoes, Linens &amp; Domestics—UNISHOPS

Mens Wear—LORD BIRD

Jewelry—S. M. &amp; R.

Drugs—OPTEL

Housewares—ALBERT LECHTER DIST.

Electronics—D. J. M. CAMERA &amp; ELECTRONICS

Floor Coverings—DEAN

Paints &amp; Wallpaper—SALEM PAINT

Toys &amp; Hobbies—GREENMAN BROS.

Records—SEE GEE RECORDS

Lamps, Appliances, TV &amp; Radios—LIME LITES

Stationery &amp; Greeting Cards—EMBASSY DIST.

Cameras—COMBINE CAMERA

Auto Accessories—LARI DISTRIBUTORS CORP.

Supermarket—SKILMART FOODS

Snack Bar—KEN GROSEMAN

Pet Shop—FAMILY PET

## Woolco Dept. Store, 2425 Hempstead Turnpike

East Meadow

11554

Telephone: Area Code 516-579-4513

105,300 ft. Branch Dept. Store operated by WOOLCO DIVISION of

F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in New York.

JOHN L. SULLIVAN (at New York)—President.

## Woolco Dept. Store, Montauk Hwy.

East Patchogue

11772

Telephone: Area Code 516-654-3131

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of

F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in New York.

JOHN L. SULLIVAN (at New York)—President.

## Hills Dept. Store, 3270 Sheridan Dr.

Eggertsville

14228

Telephone: Area Code 716-837-7800

70,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,

Canton, Mass., Division of SCOA INDUSTRIES, Columbus, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Canton.

HERBERT GOLDBERGER (at Canton)—President.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Eddie's Country Fair, Inc., 168 Canal St.

Ellenville

12428

Telephone: Area Code 914-847-4242

13,000 ft. Discount Dept. Store.

All Depts. Company Operated including Ladies, Mens &amp; Childrens Wear, Family Shoes, Linens, Domestics, Toys, Sporting Goods, Drugs, Jewelry, Records &amp; Luggage.

ED KLEINMAN—President, Fixtures &amp; Equipment, Buyer.

LANE KLEINMAN—Vice President, General Manager, Sales Promotion, Buyer.

## Barker's, Lake St. (Diven Plaza)

Elmira

14903

Telephone: Area Code 607-734-4203

65,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,

Bronx, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.

LEON MESNIK (at Bronx)—President, Barker's Division.

## Elmira Discount Corp., 826 Erie St.

Elmira

14904

Telephone: Area Code 607 RE 4-5111

41,000 ft. Discount Dept. Store.

COMPANY OPERATED DEPTS.—Records &amp; Christmas Decorations,

Furniture, Records &amp; Christmas Decorations.

LEASED DEPTS.—Ladies, Mens &amp; Childrens Wear, Family Shoes, Toys,

Sporting Goods, Drugs, Snack Bar, Furniture, Floor Coverings, Housewares,

Hardware, Paint, Appliances, Garden Center, Luggage, Auto Accessories

&amp; Fabrics.

DANIEL J. LIPSON—President, General Manager, Sales Promotion

Manager, Store Fixtures &amp; Equipment &amp; Buyer.

## LESSEES

Ladies &amp; Girls Wear—BRUNSWICK SALES

Linens, Domestics &amp; Fabrics—LIPSON FABRICS (at store)

Mens &amp; Boys Wear—UNISHOPS

Shoes—SPENCER SHOE

Toys &amp; Sporting Goods—NEWMAN—BEEMIS

Drugs—RIX STORES

Furniture, Floor Coverings, Housewares, Hardware, Paint,

Appliances, Garden Center, Luggage—X-HARD DISTRIBUTORS

## Nichols Discount City, 2075 Upper Lake Rd.

Elmira

14901

Telephone: Area Code 607-734-2086

92,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.

All Depts. Company Operated except Shoes, Executives and

Merchandise Buyers listed in New York.

MANFRED BRECKER (at New York)—President.

## Times Square Stores, 600 Hempstead Tpke.

Elmont

11103

Telephone: Area Code 516-437-9000

240,000 ft. Branch Discount Dept. Store operated by TIMES SQUARE STORES,

Brooklyn, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Brooklyn.

GEORGE GENOVESE—Store Manager.

## Masters, Saw Mill River Rd.

Elmsford

10523

Telephone: Area Code 914 LY 2-8900

82,500 ft. Branch Discount Dept. Store operated by MASTER'S, INC., Westbury, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Westbury.

H. GELMAN—Store Manager.

LESSEE (other than listed at headquarters)

Pets—AMERICAN PET

Snack Bar—GERTZ

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

- Barker's, Rte. 146 & Vischer Ferry Rd.** Elnora ■  
Telephone: Area Code 518-371-3070 12063  
70,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President, Barkers Division.
- K mart, 527 Endicott Plaza** Endicott ■  
Telephone: Area Code 607-754-5920 13760  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.
- Philadelphia Sales Co., cor Harrison & Park Sts.** Endicott ■  
Telephone: Area Code 607-785-3505 13790  
60,000 ft. Branch Discount Dept. Store operated by PHILADELPHIA SALES CO.,  
Binghamton, N. Y.  
All Depts. Company Operated except Auto Accessories, Executives  
and Merchandise Buyers listed in Binghamton.  
HEDY STRAUSS—Store Manager.
- Barker's, 840 Hooper Rd. (Park Manor Plaza)** Endwell ■  
Telephone: Area Code 607-754-4230 13760  
55,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President, Barkers Division.
- K mart, 6736 Pittsford Paymyra Rd.** Fairport ■  
Telephone: Area Code 716-223-8220 14450  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Cook's Discount Dept. Store, 6789 E. Genesee St.** Fayetteville ■  
Telephone: Area Code 315-445-0856 13066  
30,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice  
President, Operations.
- Barker's, 178 Main St.** Fishkill ■  
Telephone: Area Code 914-896-6980 12524  
55,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President, Barkers Division.
- Mays, Dutchess Mall** Fishkill ▲  
Telephone: Area Code 914-896-8300 12524  
200,000 ft. Branch Discount Dept. Store operated by MAYS, Brooklyn, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Brooklyn.  
SIDNEY ROSENMAN—Store Manager.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Alexander's Dept. Store, 136-2 Roosevelt Ave.** Flushing ▲  
Telephone: Area Code 212-445-4200 11354  
175,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S  
DEPT. STORES, New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
BERNARD STARR—Store Manager.
- Korvettes, 41-61 Kissena Blvd.** Flushing ▲  
Telephone: Area Code 212-961-8000 11355  
125,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
DON SILVESTRI—Store Manager.
- Wainrite Stores, 71-01 Kissena Blvd.** Flushing ● 1  
Telephone: Area Code 212-591-5800 11387  
54,000 ft. Discount Dept. Store.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear,  
Linens, Domestic, Furniture, Housewares, Giftware, Hardware, Paint,  
Sporting Goods, Toys, Garden Center, Drugs, Stationery, Luggage,  
Auto Accessories, Candy, Cookies, Cameras & Radios.  
LEASED DEPTS.—Jewelry, Health & Beauty Aids, Kiddie Rides, Custom Shades.  
Estimated Sales: \$3,000,000  
JOSEPH KAPLAN—Chairman of the Board, President & Buyer  
Hardware, Paint, Garden Center, Auto Accessories & Summer  
Furniture, Toys, Sporting Goods, Luggage.  
BERNARD GREENBERG—Secretary, Buyer Housewares, Giftwares.  
ARTHUR FEIN—Treasurer.  
MRS. M. GOLD—Office Manager.  
PHILLIP LUDIN—General Merchandise Manager, Store Manager.  
Buyer Lighting Fixtures & Furniture.  
MRS. D. BERNFELD—Buyer Ladies, Mens & Childrens Wear, Linens  
& Domestic.  
MARION ROSS—Buyer Drugs.  
MRS. E. LEVENTHAL—Buyer Stationery & Greeting Cards.  
MRS. J. JOYCE—Buyer Cameras.  
MRS. M. KARCHINSKY—Buyer Candy & Cookies.  
LESSEES  
Jewelry—JEWELRY TOWN  
Health & Beauty Aids—KEW HEALTH & BEAUTY AIDS  
Kiddie Rides—PIED PIPER  
Custom Shades, Storm Windows—CLASSIQUE
- Two Guys** Freeport ▲  
Projected Opening of 110,000 ft. Branch Discount Dept. Store to be operated by  
TWO GUYS, Garfield, N. J.
- Barker's, Pyramid Mall** Fulton ■  
Telephone: Area Code 315-593-7184 13089  
80,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President, Barkers Division.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Kamino Bargain Center, W. Pine &amp; 1st Sts.

Telephone: Area Code 315-583-7616

40,000 ft. Discount Dept. Store.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens, Domestic, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drug, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Auto Accessories & Luggage.

LEASED DEPTS.—Family Shoes &amp; Jewelry.

SIDNEY KAMINO—President &amp; Buyer Ladies, Mens &amp; Childrens Wear, Linens &amp; Domestic.

RICK KAMINO—Vice President &amp; Buyer Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drugs, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Auto Accessories &amp; Luggage.

S. MICKELSON—Store Manager.

## LESSEES

Family Shoes—BAKER SHOES

Jewelry—SCHARR JEWELRY

Fulton  
13089

## Alexander's Dept. Store.

Roosevelt Field Shopping Center

Telephone: Area Code 516-877-1900

300,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S

DEPT. STORES, New York, N.Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

GIL DICE—Store Manager.

Garden City  
11530

## Hampton Sales Co., 750 Stuart Ave.

Telephone: Area Code 516-222-9100

80,000 ft. Discount Dept. Store operating Branch Stores (Not Listed) at 401 Park Ave. South, N.Y.C.

COMPANY OPERATED DEPTS.—Cameras, Hand &amp; Power Tools, Outdoor Motors, TV, Radios, Sound Equipment, Electronics.

LEASED DEPTS.—Drugs &amp; Jewelry.

JOSEPH INGRALDI—President.

BURT GOLDMAN—Executive Vice President.

GEORGE LEVINE (at Manhattan)—Vice President, General Manager &amp; Secretary.

## LESSEES

Jewelry—HAMPTON JEWELERS

Drugs—HAMPTON CHEMISTS

Garden City  
11530

## Gold Circle, 2255 Buffalo Rd.

Telephone: Area Code 716-247-0370

100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, division of FEDERATED DEPT. STORES, Cincinnati, Ohio.

All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in Worthington.

JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

Gates  
14624

## Ames—Big N, Livingston Plaza &amp; Rte. 200A

Telephone: Area Code 716-243-3930

56,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.

KENNETH VAN SICKLE—Store Manager.

Geneseo  
14454

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## K mart, 785 Camandaigua Rd.

Telephone: Area Code 315-781-1374

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Geneva  
14458

## K mart, U.S. 9W at Glenmont Rd.

Telephone: Area Code 518-485-3511

35,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Glenmont  
12077

## Mays, 258-01 Union Turnpike

Telephone: Area Code 212-347-2700

105,000 ft. Branch Discount Dept. Store operated by MAYS, Brooklyn, N.Y. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Brooklyn.

MARVIN TELSEY—Store Manager.

Glen Oaks  
11004

## Ames—Big N, Aviation Rd. &amp; Rte. 9

Telephone: Area Code 518-798-1751

40,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.

P. SWANTKO—Store Manager.

Glens Falls  
12801

## Barker's, Upper Glen St. at Rte. 9

Telephone: Area Code 518-793-8851

67,500 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N.Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.

LEON MESNIE (at Bronx)—President, Barkers Division.

Glens Falls  
12801

## Caldor, Aviation Mall

Telephone: Area Code 518-798-0711

70,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn. All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.

CARL BENNETT (at Norwalk)—President.

Glens Falls  
12801

## Clark's Discount Dept. Store, 632 Upper Glen St.

Telephone: Area Code 518-793-8849

84,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

Glens Falls  
12801

## Zayre, Upper Glenn St.

Telephone: Area Code 518-793-5191

70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

AL POTENZA—Store Manager.

BEN WHITE—Assistant Store Manager.

Glens Falls  
12801

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

**Nichols Discount City, Fifth Avenue Extension** **Gloversville** **Key**  
 Telephone: Area Code 518-725-7123 **12078**  
 100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
 New York, N. Y.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.

**Ames Dept. Store, Rowley St. & U.S. 11** **Gouverneur** **•**  
 Telephone: Area Code 315-287-3011 **13642**  
 53,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
 RUSSELL DEAN—Store Manager.

**Ames - Big N. 2411 Grand Island Blvd.** **Grand Island** **•**  
 Telephone: Area Code 716-775-7161 **14072**  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC.,  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
 D. F. MAYER—Store Manager.

**Two Guys, 3160 Ridge Rd. W.** **Greece** **▲**  
 Telephone: Area Code 716-255-1070 **14626**  
 125,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
 Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Garfield.  
 SEYMOUR KARCH (at Garfield)—President.

**K mart, W. Main St., RD#1** **Greenwich** **•**  
 Telephone: Area Code 518-692-9608 **12934**  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Barker's, Twenty Mall & Rte. 20** **Guilderland** **■**  
 Telephone: Area Code 518-456-3724 **12084**  
 60,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
 Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barkers Division.

**Ames Dept. Store, Town Hall Plaza** **Hamburg** **■**  
 Telephone: Area Code 716-646-4552 **14075**  
 80,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
 FRANK WAYTE—Store Manager.

**K mart, 5450 Southwestern Blvd.** **Hamburg** **■**  
 Telephone: Area Code 716-649-6646 **14075**  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

**Twin Fair, 4839 Lake Ave.** **Hamburg** **■**  
 Telephone: Area Code 716-825-7805 **14075**  
 62,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS  
 CORP., West Seneca, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in West Seneca.  
 JIM PITTARO—Store Manager.

**Twin Fair, Camp Rd.** **Hamburg** **■**  
 Telephone: Area Code 716-649-8755 **14075**  
 81,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS  
 CORP., West Seneca, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in West Seneca.  
 BOB MEREDITH—Store Manager.

**Korvettes, 111 Hempstead Turnpike** **Hempstead** **▲**  
 Telephone: Area Code 516-483-7500 **11552**  
 300,000 ft. Branch Discount Dept. Store operated by KORVETTES,  
 New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 RICHARD WOLLAND—Store Manager.

**Times Square Stores, 300 Peninsula Blvd.** **Hempstead** **▲**  
 Telephone: Area Code 516-538-7500 **11550**  
 246,000 ft. Branch Discount Dept. Store operated by TIMES SQUARE STORES,  
 Brooklyn, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Brooklyn.  
 SY GOLDSTEIN—Store Manager.

**K mart, 5000 S. Boulder Hwy.** **Henderson** **•**  
 Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by  
 K MART CORP., Troy, Mich.

**Gold Circle, 1180 Jefferson Rd.** **Henrietta** **▲**  
 Telephone: Area Code 716-473-1500 **14487**  
 100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,  
 Ohio, division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
 All Depts. Company Operated except Supermarket, Executives and  
 Merchandise Buyers listed in Worthington.  
 JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

**Two Guys, 3100 W. Henrietta Rd.** **Henrietta** **▲**  
 Telephone: Area Code 716-475-1490 **14623**  
 122,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
 Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in Garfield.  
 SEYMOUR KARCH (at Garfield)—President.

**K mart, 200 S. Washington St.** **Herkimer** **•**  
 Telephone: Area Code 315-866-4910 **13350**  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Nichols Discount City, Middleville Rd. & Rte. 28** **Herkimer** **Key**  
 Telephone: Area Code 315-866-3990 13350  
 100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
 New York, N. Y.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Korvettes, 1000 Mid-Island Shopping Plaza** **Hicksville** **▲**  
 Telephone: Area Code 516-936-9800 11801  
 230,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 RICHARD KUNZ—Store Manager.
- K mart, Arkport Rd., RD#2** **Hornell** **•**  
 Telephone: Area Code 607-324-7104 14843  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Nichols Discount City, Rd. #2 & Arkport Rd.** **Hornell** **▲**  
 Telephone: Area Code 607-324-8551 14843  
 100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
 New York, N. Y.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Hills Dept. Store, 3150 Lake Rd.** **Horseheads** **■**  
 Telephone: Area Code 607-739-0311 14845  
 78,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES,  
 Canton, Mass., Division of SCOA INDUSTRIES, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Boston.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 702 Chemung St. (Grand Central Plaza)** **Horseheads** **■**  
 Telephone: Area Code 607-739-3661 14845  
 80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Barker's, Rte. 9 (Fairview Plaza Shopping Center)** **Hudson** **■**  
 Telephone: Area Code 518-828-1511 12534  
 60,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
 Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barkers Division.
- Jamesway Discount Dept. Store, Rte 9** **Hudson** **•**  
 Telephone: Area Code 518-828-3965 12534  
 42,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
 Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Secaucus.  
 ROBERT FEDOR—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    • 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Korvettes, 350 Rte 110** **Huntington Station** **▲**  
 Telephone: Area Code 516-271-3100 11747  
 190,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 SUSAN FELDMAN—Store Manager.
- Barker's, Rte. 9 (The Mall)** **Hyde Park** **■**  
 Telephone: Area Code 914-229-9194 12538  
 65,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
 Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barkers Division.
- Gold Circle, 1111 E. Ridge Rd.** **Irondequoit** **▲**  
 Telephone: Area Code 716-544-8750 14817  
 100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,  
 Ohio, division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
 All Depts. Company Operated except Supermarket, Executives and  
 Merchandise Buyers listed in Worthington.  
 JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Hills Dept. Store, Pyramid Mall, 40 Catherwood** **Ithaca** **■**  
 Telephone: Area Code 607-257-4353 14850  
 80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
 Canton, Mass., Division of SCOA INDUSTRIES, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- Jamesway Discount Dept. Store, Triphammer Rd. Shopping Center** **Ithaca** **■**  
 Telephone: Area Code 607-257-0922 14850  
 65,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
 Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Secaucus.  
 GARY GRABOWSKI—Store Manager.
- K mart, 744 S. Meadow St.** **Ithaca** **■**  
 Telephone: Area Code 607-272-1430 14850  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Alexander's Dept. Store** **Jamaica** **▲**  
 Projected Opening of 150,000 ft. Branch Promotional Dept. Store to be operated  
 by ALEXANDER'S DEPT. STORES, INC., New York, N. Y.
- Mays, Jamaica Ave. & 169th St.** **Jamaica** **▲**  
 Telephone: Area Code 212-291-8000 11492  
 175,000 Branch Discount Dept. Store operated by MAYS, Brooklyn, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Brooklyn.  
 ABE WILLIAMS—Store Manager.
- Ames - Big N, 222 Fluvanna Ave.** **Jamestown** **■**  
 Telephone: Area Code 716-484-9131 14701  
 68,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC.,  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
 W. S. ZUCHOWSKI—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    • 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

- Hills Dept. Store, 15 S. Main St.** Jamestown  
Telephone: Area Code 716-684-3860  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
Canton, Mass., Division of SCOA INDUSTRIES, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Canton.  
HERBERT GOLDBERGER (at Canton)—President.
- Jamesway Discount Dept. Store, Rte. 394** Jamestown  
Telephone: Area Code 716-783-5815  
40,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Secaucus.  
MABY CASAMENTO—Store Manager.
- Woolco Dept. Store, 500 Broadway-Hicksville Rd.** Jericho  
Telephone: Area Code 516-938-8300  
103,400 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
JOHN L. SULLIVAN (at New York)—President.
- Bradlees, Reynolds Rd. (Oakdale Mall)** Johnson City  
Telephone: Unpublished  
85,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Philadelphia Sales, 333 Grand Ave.** Johnson City  
Telephone: Area Code 607-723-5481  
40,000 ft. Branch Discount Dept. Store operated by PHILADELPHIA SALES  
Co., Binghamton, N. Y.  
All Depts. Company Operated except Auto Accessories, Executives and  
Merchandise Buyers listed in Binghamton.  
JOHN SCUDDER—Store Manager.
- Barker's Pyramid Mall** Johnstown  
Telephone: Area Code 518-762-0001  
80,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President, Barkers Division.
- Big Scot Stores Corp., Rte. 28** Kingston  
Telephone: Area Code 914-331-6900  
60,000 ft. Discount Dept. Store with branch (Not Listed, 8,000 ft.) in  
Mount Vernon, N. Y.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Juvenile  
Furniture, Toys, Sporting Goods, Luggage, Lamps, Auto Accessories.  
Jewelry, Hardware, Housewares & Sewing Notions.  
LEASED DEPTS.—Family Shoes, Linens, Domestic, Records, Drugs,  
Stationery & Candy.  
R. G. HIRSCH—President, Merchandise Manager & Buyer Soft Lines.  
HERBERT MILLER—Buyer Hard Lines.  
LESSEES  
Shoes—MORSE SHOE, INC.  
Linens & Domestic—KINGSTON MERCANTILE  
Drugs, Stationery & Candy—OPTEL  
Records—DISCO

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Caldor, Rte. 9W & Neighborhood Rd.** Kingston  
Telephone: Area Code 914-331-8630  
98,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in  
Norwalk, Conn.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- King's Dept. Store, Rte. 9W** Kingston  
Telephone: Area Code 914-338-5664  
65,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- K mart, 1001 Ridge Rd.** Lackawanna  
Telephone: Area Code 716-826-1946  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 106 Portion Rd.** Lake Ronkonkoma  
Telephone: Area Code 516-981-0003  
82,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Zayre, 330 E. Fairmont Ave.** Lakewood  
Telephone: Area Code 716-864-4516  
70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Framingham.  
GARY GRAU—Assistant Store Manager.
- Barker's, Troy & Schenectady Rds.** Latham  
Telephone: Area Code 518-785-3711  
100,512 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President, Barkers Division.
- Times Square Stores, 605 Rockaway Tpke.** Lawrence  
Telephone: Area Code 516-371-3000  
150,000 ft. Branch Discount Dept. Store operated by TIMES SQUARE STORES,  
Brooklyn, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Brooklyn, N. Y.  
JOSEPH CONLEY—Store Manager.
- Mays, 3041 Hempstead Turnpike** Levittown  
Telephone: Area Code 516-731-8900  
180,000 ft. Branch Discount Dept. Store operated by MAYS, Brooklyn, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Brooklyn.  
SALVATORE DeFEO—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Times Square Store, 3350 Hempstead Tpke** Levittown  
 Telephone: Area Code 516 PY 8-5000 11756  
 180,000 ft. Branch Discount Dept. Store operated by **TIMES SQUARE STORES,**  
 Brooklyn, N. Y.  
 Complete list of Company Operated Depts and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Brooklyn, N. Y.  
**JOSEPH LANGHAUSER**—Store Manager.  
**LESSEE** (at this store)  
 Legal Center—**LEGAL AMERICA**
- Jamesway, Rte. 52** Liberty  
 Telephone: Area Code 914—292-6800 12754  
 43,000 ft. Branch Discount Dept. Store operated by **JAMESWAY CORP.,**  
 Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Secaucus.  
**IRVING BRAWER**—Store Manager.
- Sullivan's of Liberty, Inc., Rte. 17** Liberty  
 Telephone: Area Code 914—292-4400 12754  
 95,000 ft. Promotional Dept. Store with a branch listed in Middletown.  
 All Depts. Company Operated except Family Shoes including Ladies,  
 Mens & Childrens Wear, Linens, Domestic, Furniture, Housewares,  
 Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry,  
 Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras,  
 Auto Accessories, Luggage, Tobacco Shop, Restaurant, Fabrics & Sewing  
 Notions.  
**IRVING SHAPIRO**—President.  
**SIDNEY R. SHAPIRO**—Executive Vice President.  
**GEORGE STEPHENSON**—Vice President, Operations & Display Manager.  
**LESSEE**  
 Family Shoes—**SCOA**
- Woolco Dept. Store, 600 N. Wellwood Ave.** Lindenhurst  
 Telephone: Area Code 516—226-4949 11757  
 103,200 ft. Branch Dept. Store operated by **WOOLCO DIVISION of**  
**F. W. WOOLWORTH CO.,** New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
**G. W. NELSON** (at New York)—President.
- K mart, 8015 Oswego Rd.** Liverpool  
 Telephone: Area Code 315—652-4494 13088  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.,** Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Ames Dept. Store, S. Transit Rd.** Lockport  
 Telephone: Area Code 716—433-8714 14094  
 80,000 ft. Branch Discount Dept. Store operated by **AMES DEPT. STORES,**  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
**BRADFORD DODWAY**—Store Manager.
- K mart, 5770 S. Transit Rd.** Lockport  
 Telephone: Area Code 716—434-9186 14094  
 71,000 ft. Branch Discount Dept. Store operated by **K MART CORP.,** Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President,  
 Store Management.

\* Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Twin Fair, 34 Chestnut St.** Lockport  
 Telephone: Area Code 716—433-4467 14094  
 89,000 ft. Branch Discount Dept. Store operated by **TWIN FAIR DISTRIBUTORS**  
 CORP., West Seneca, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in West Seneca.  
**WILLIAM ROBERTS**—Store Manager.
- Ames - Big N. Rte. 12D & Turin Rd. (Lowville Plaza)** Lowville  
 Telephone: Area Code 315—276-7571 13387  
 47,000 ft. Branch Discount Dept. Store operated by **AMES DEPT. STORES, INC.,**  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
**A. C. JENKINS**—Store Manager.
- Ames Dept. Store, Rte. 31** Macedon  
 Telephone: Area Code 315—986-3012 14502  
 51,000 ft. Branch Discount Dept. Store operated by **AMES DEPT. STORES,**  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
**MICHAEL IJZDOWSKI**—Store Manager.
- Caldor, Rte. 6 & Baldwin Lane** Mahopac  
 Telephone: Area Code 914—628-4141 10541  
 80,000 ft. Branch Discount Dept. Store operated by **CALDOR, INC.,** Norwalk, Conn.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Norwalk.  
**JULIUS KASINITZ** (at Norwalk)—Vice President, Operations.
- King's Dept. Store, Rte. 6** Mahopac  
 Telephone: Area Code 914—628-0561 10541  
 61,000 ft. Branch Discount Dept. Store operated by **KING'S DEPT. STORES,**  
 INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.
- Ames Dept. Store, W. Main St.** Malone  
 Telephone: Area Code 518—483-1201 12953  
 30,000 ft. Branch Discount Dept. Store operated by **AMES DEPT. STORES,**  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
**PETER RUSSELL**—Store Manager.
- K mart, West Main St. Rd.** Malone  
 Telephone: Area Code 518—842-0056 12953  
 40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.,** Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Nichols Discount City, River Rd. & Savannah Rd.** Marcy  
 Telephone: Area Code 315—735-8378 13403  
 110,000 ft. Branch Discount Dept. Store operated by **S. E. NICHOLS CO.,**  
 New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in New York.  
**H. KORCZ**—Store Manager.

\* Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

- Times Square Store, 66-17 Grand Ave.** **Maspeth** **Key**  
Telephone: Area Code 212 HA 9-9100 11378  
10,000 ft. Branch Discount Dept. Store operated by **TIMES SQUARE STORES**,  
Brooklyn, N. Y.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Brooklyn.  
**JOSEPH GARGANO**—Store Manager.
- Korvettes, Sunrise Mall** **Massapequa** **▲**  
Telephone: Area Code 516—795-3000 11758  
170,000 ft. Branch Discount Dept. Store operated by **KORVETTES**, New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
**IRA WEINSTEIN**—Store Manager.
- Mays, Sunrise Hwy.** **Massapequa** **▲**  
Telephone: Area Code 516—541-7700 11758  
260,000 ft. Branch Discount Dept. Store operated by **MAYS**, Brooklyn, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Brooklyn.  
**CARL ASTRAUS**—Store Manager.
- Ames Dept. Store, Rte. 37** **Massena** **■**  
Telephone: Area Code 315—769-3810 13662  
50,000 ft. Branch Discount Dept. Store operated by **AMES DEPT. STORES**,  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
**STEVE ROSS**—Store Manager.
- Jamesway Discount Dept. Store, Main St.** **Massena** **●**  
Telephone: Area Code 315—764-0547 13662  
50,000 ft. Branch Discount Dept. Store operated by **JAMESWAY CORP.**,  
Secaucus, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Secaucus.  
**ARLIE LAZARUS** (at Secaucus)—President.
- K mart, 2803 Brewerton Rd. (Syracuse)** **Mattydale** **▲**  
Telephone: Area Code 315—454-9393 13211  
111,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.  
**LESSEES** (at this store)  
**Mens Wear—UNISHOPS**  
**Appliances—HOSMER APPLIANCES**  
**Home Improvements—ACME**  
**Supermarket—P & C**
- Ames Dept. Store, Maple Ridge Plaza** **Medina** **●**  
Telephone: Area Code 716—798-4837 14103  
50,000 ft. Branch Discount Dept. Store operated by **AMES DEPT. STORES**,  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
**MICHAEL DALEY**—Store Manager.
- Times Square Store, 830 Walt Whitman Rd.** **Melville** **▲**  
Telephone: Area Code: 516—548-3100 11746  
145,000 ft. Branch Discount Dept. Store operated by **TIMES SQUARE STORES**,  
Brooklyn, N. Y.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Brooklyn.  
**LEE SERRAVILLO**—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Two Guys, Rte. 2 & Broadway (Rte. 32)** **Menands** **▲** **Units**  
Telephone: Area Code 516—436-0712 12204  
104,000 ft. Branch Discount Dept. Store operated by **VORNADO, INC.**,  
Garfield, N. J., doing business as **TWO GUYS**.  
All Depts. Company Operated except Shoes. Executives and  
Merchandise Buyers listed in Garfield.  
**SEYMOUR KARCH** (at Garfield)—President.
- L. H. Martin Value Center, 2151 Johnson Place** **Merrick** **◆**  
Telephone: Area Code 516—378-0503 11588  
20,000 ft. Branch Discount Dept. Store operated by **L. H. MARTIN VALUE**  
**CENTERS, INC.**, Hackensack, N. J.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Hackensack.  
**EDWARD KORNFIELD**—Store Manager.
- Times Square Stores, Middle Country Rd. & Rte. 25** **Middle Island** **▲**  
Telephone: Area Code 516—824-5310 11953  
170,000 ft. Branch Discount Dept. Store operated by **TIMES SQUARE STORES**,  
Brooklyn, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Brooklyn.  
**VITO LANG**—Store Manager.
- Times Square Store, 66-26 Metropolitan Ave.** **Middle Village** **▲**  
Telephone: Area Code 212—381-8700 11379  
177,000 ft. Branch Discount Dept. Store operated by **TIMES SQUARE STORES**,  
Brooklyn, N. Y.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Brooklyn.  
**WILLIAM STUFSKY**—Store Manager.
- Caldor, 360 Rte. 211 E.** **Middletown** **■**  
Telephone: Area Code 914—343-6090 10940  
85,000 ft. Branch Discount Dept. Store operated by **CALDOR, INC.**, Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Norwalk.  
**JULIUS KASINITZ** (at Norwalk)—Vice President, Operations.
- Lloyd's Shopping Centers, Inc., RD#6** **Middletown** **★** **3**  
Telephone: Area Code 914—342-3905 10940  
**COMPANY PROFILE (SIC 53 21):**  
**SALES:** \$58,349,314 (12/31/78)  
74,904,314 (includes leased depts.)  
**TOTAL SQ. FT.:** 300,000  
**SALES PER SQ. FT.:** \$249.68  
**OWNERSHIP:** Public  
**TRADED:** OTC  
**SOURCES:** Annual Reports, 10-Ks, DSN and BGI  
135,000 ft. Discount Dept. Store operating branch stores in Newburgh &  
Warwick, N. Y.  
**COMPANY OPERATED DEPTS.**—Drugs, Garden Center, Appliances, TV,  
Radios, Auto Accessories, Tires & Battery Service, Tobacco Shop,  
Supermarket, Fabrica & Sewing Notions, Jewelry.  
**LEASED DEPTS.**—Ladies, Mens & Childrens Wear, Family Shoes,  
Housewares, Hardware, Paint, Toys, Juvenile Furniture,  
Sporting Goods, Records, Stationery, Greeting Cards, Cameras & Luggage.  
**EDMUND LLOYD**—Chairman of the Board & Chief Executive Officer  
**EDWARD DOWNEY**—Vice Chairman of the Board, Fixtures &  
Equipment Buyer  
**HAROLD C. LLOYD**—President  
**RAYMOND TADRY**—Executive Vice President  
(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Lloyd's Shopping Center (Continued)

EDWARD GIBBONS—Financial Vice President  
 BILL SZANTAY—Display Manager.  
 RONALD NEWHARD—Director of Operations.  
 FRED MESSITI—Store Manager.  
 BETTE DAVIES—Buyer Fabrics & Sewing Notions.  
 ALPHONSE BONAUTO—Buyer Drugs, Pharmacy & Tobacco.  
 EUE LLOYD—Buyer Garden Center.  
 DAN WEGELSKI—Buyer Supermarket.  
 OCTAVIO LaFUENTE—Buyer Auto Accessories.  
 TOM BARTOLOMEO—Buyer Tires, Batteries & TBA Center.  
 HERB BEECHMAN—Buyer Appliances, Radios & TV.

## LESSEES

Ladies Wear—LADY ROSE DIVISION, MASTERS, INC.  
 Mens & Childrens Wear & Luggage—M. L. ROTHSCCHILD & CO.  
 Domestic, Hardware, Housewares, Sporting Goods—SALISBURY SALES  
 Family Shoes—ATLAS TRADING CORP.  
 Paint—SALEM PAINT, INC.  
 Toys, Juvenile Furniture—HERB OLIN  
 Stationery, Greeting Cards—BITTERMAN FAMILY STATIONERS INC.  
 Records—SEE GEE MERCHANDISERS, LTD.  
 Cameras—VISTA CAMERA CENTERS

## Playtogs Discount Center, 94 Dolson Ave.

Telephone: Area Code 914 DI 3-1111  
 65,000 ft. Discount Dept. Store.

Middletown ■  
 10940

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens,  
 Domestic, Housewares, Hardware, Paint, Toys, Sporting Goods,  
 Garden Center, Drugs, Records & Luggage.

LEASED DEPTS.—Family Shoes & Jewelry.

SAMUEL WULWICK—President, General Manager & Buyer.

## LESSEES

Family Shoes—MORSE SHOE  
 Jewelry—PLAYTOG JEWELRY

## Sullivan's of Middletown, Rte. 211 (Orange Plaza)

Telephone: Area Code 914-343-0522

150,000 ft. Branch Promotional Dept. Store operated by SULLIVAN'S of  
 LIBERTY, Liberty, N. Y.

Middletown ▲  
 10940

All Depts. Company Operated except Shoes, Executives and Merchandise  
 Lines listed in Liberty.

IRVING SHAPIRO (at Liberty)—President.

## Jamesway Discount Dept. Store, Rte. 17 M

Telephone: Area Code 914-782-8395

57,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Secaucus.

EDMUND POPLAWSKI—Store Manager.

Monroe ●  
 10950

## K mart, Rte. 17

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Telephone: Area Code 914-782-5511  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.

Monroe ●  
 10950

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Jamesway Discount Dept. Store, Rtes 17 &amp; 42

Telephone: Area Code 914-794-2360

54,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,

Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Secaucus.

PAUL MERCHANT—Store Manager.

Monticello ■

12701

## Caldor, Rte. 59 &amp; Smith Sts.

Telephone: Area Code 914-823-9003

90,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.

All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

Namuet ■

10954

## Korvettes, Rte. 59 &amp; 1st Ave.

Telephone: Area Code 914-823-3951

130,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.

SIDNEY ROSEN—Store Manager.

Namuet ▲

10954

## Marshall's, Rte. 59 (Rockland Plaza)

Telephone: Area Code 914-823-7003

20,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,

Woburn, Mass.

All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Operations.

Namuet ◆

10954

## Jamesway Discount Dept. Store,

Rte. 209 & Valley Mall

Telephone: Area Code 914-847-3212

54,000 ft. Branch Discount Dept. Store Operated by JAMESWAY CORP.,

Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Secaucus.

FRANCIS HERVEY—Store Manager.

Napanoch ●

12458

## Bradlees, North Main St. &amp; Calvary Rd.

Telephone: Unpublished

80,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of

THE STOP & SHOP COMPANIES, INC., Braintree, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Braintree.

HAROLD FRANK (at Braintree)—President.

New City ■

10950

## K mart, 1100 Commercial Dr.

Telephone: Area Code 315-736-0878

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

New Hartford ▲

13413

## Nichols Discount City, Seneca Tpke. &amp; Clinton Rd.

Telephone: Area Code 315-735-8376

110,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,

New York, N. Y.

All Depts. Company Operated Except Shoes, Executives and Merchandise  
 Buyers listed in New York.

MANFRED BRECKER (at New York)—President.

New Hartford ▲

13413

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

- Modell's Shoppers World, 1510 Union Tpke.** **New Hyde Park** **Key**  
Telephone: Area Code 516-775-8400 **11040**  
34,000 ft. Branch Discount Dept. Store operated by **MODELL'S SHOPPERS**  
**WORLD, East Meadow, N. Y.**  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in East Meadow.  
**PHIL UFFER**—Store Manager.
- Two Guys, Two Guys Plaza & Hillside Ave.** **New Hyde Park** **▲**  
Telephone: Area Code 516-488-8887 **11040**  
104,000 ft. Branch Discount Dept. Store operated by **VORNADO, INC.**,  
Garfield, N. J., doing business as **TWO GUYS**.  
All Depts. Operated except Shoes, Executives and Merchandise Buyers listed in Garfield.  
**SEYMOUR KARCH** (at Garfield)—President.
- Barker's, Rte. 299 (Simmons Plaza)** **New Paltz** **■**  
Telephone: Area Code 914-255-1950 **12581**  
79,000 ft. Branch Discount Dept. Store operated by **CORNWALL EQUITIES, LTD.**,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.  
**LEON MESNIX** (at Bronx)—President, Barkers Division.
- K mart, 2875 Richmond Ave. (Staten Island)** **New Springville** **▲**  
Telephone: Area Code 212-698-0900 **10314**  
100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCE** (at Troy)—Executive Vice President, Store Management.
- Alexander's Dept. Stores, Inc., 500-7th Ave.** **New York** **★** **15**  
Telephone: Area Code 212-560-2121 **10018**  
**COMPANY PROFILE (SIC 53 21):**  
SALES: \$454,055,000 (7/28/79)  
TOTAL SQ. FT.: 3,645,000  
SALES PER SQ. FT.: \$124.57  
OWNERSHIP: Public  
EXCHANGE TRADED: NY  
SYMBOL: ALX  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Headquarters Office for chain of Promotional Dept. Stores with stores listed in  
Milford, Conn.; Eatontown, Menlo Park & Paramus, N. J.; Bronx (2), Brooklyn,  
Flushing, Garden City, New York City, Peekskill, Rego Park, Valley Stream,  
White Plains & Yonkers, N. Y.  
Scheduled Openings: Milford, N. J.; Jamaica & New York, N. Y.  
**COMPANY OPERATED DEPTS.**—Ladies, Mens & Childrens Wear, Family  
Shoes, Costume & Fine Jewelry, Millinery, Domestic, Luggage, China,  
Glassware, Artificial Flowers, Gift Items, Electrical Appliances, TV, Radios,  
Housewares, Drugs, Records, Toys, Sporting Goods, Liquor, Gourmet,  
Watches, Clocks, Stationery, Greeting Cards, Health & Beauty Aids,  
Candy, Tobacco, Books, Cameras, Trim-A-Tree & Bicycles.  
**LEASED DEPTS.**—Shoes & Poster-Photo Shop.  
**BENJAMIN BARTEL**—Chairman of the Board.  
**ALEXANDER FARKAS**—President & Chief Executive Officer.  
**ROBIN L. FARKAS**—Chairman of the Executive Committee.  
Senior Vice President-Real Estate & Treasurer.  
**BRUCE R. FARKAS**—Chairman of the Management Committee &  
Executive Vice President, Administration.  
**JACK HIRSCHHORN**—Executive Vice President, Merchandising.  
**ROGER BARRER**—Senior Vice President & General Manager.  
**WALTER S. FREEDMAN**—Senior Vice President, Finance & Secretary.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

Key Units

## Alexander's Dept. Stores (Continued)

- LOUIS POWELL**—Senior Vice President & Group Divisional Merchandise Manager.  
**MURRAY COHEN**—Vice President & Divisional Merchandise Manager.  
**IONATHAN FARKAS**—Vice President, Services.  
**ROBERT GEBER**—Vice President, Operations.  
**FRANCES LEICHTMAN**—Vice President & Divisional Merchandise Manager.  
**KENNETH A. PARKER**—Vice President, Personnel.  
**LEON PECK**—Vice President & Controller.  
**ALBERT SEEDMAN**—Vice President, Security.  
**MARVIN SHENFELD**—Vice President, Management Information Services.  
**ROBERT G. SPEVAK**—Vice President & Divisional Merchandise Manager.  
**EUGENE TOOMER**—Vice President, Employee Relations.  
**GERALD WOLPIN**—Vice President & Divisional Merchandise Manager.  
**RAPHAEL PRESENT**—Director of Stores.  
**SAL MARHA**—Display Manager.  
**MERCHANDISING PERSONNEL**  
**M. BERSIN**—Merchandise Manager.  
**V. KELMAN**—Maternity.  
**A. FEINBERG**—Regency.  
**E. LEVINE**—Hideaway.  
**E. SORENSEN**—Promotional Boutique Sportswear, Boutique Dresses.  
**J. GUINYARD**—Half-Sizes.  
**S. STRASSBERG**—Misses Dresses.  
**L. PRESS**—Womens Sportswear.  
**P. FRIEDMAN**—Fine Jewelry, Watches & Clocks.  
**A. FINCH**—Costume Jewelry & Gloves.  
**W. WOLTER**—Merchandise Manager.  
**Z. DAVIS**—Junior Dresses.  
**M. JOHNSON**—Junior & Junior Petite, Budget Half Sizes & Budget Misses Dresses.  
**F. SIMMONS**—Merchandise Manager.  
**T. CAVALLARO**—Carcoats.  
**A. VonGRONICKA**—Crystal Room Coats.  
**C. STEWART**—Womens Coats.  
**B. YESIAN**—Junior Coats.  
**F. REMER**—Misses Budget Coats.  
**M. HOLTZBERG**—Mens Leathers & Suedes.  
**J. WATERMAN**—Suits.  
**R. SPEVAK**—Merchandise Manager.  
**E. KEIVAL**—Girls Accessories.  
**M. HOLTZBERG**—Leathers & Suedes.  
**A. FARKAS**—Furs Up.  
**L. SALTZMAN**—Misses Sportswear.  
**M. HICKEY**—Better Sportswear.  
**J. WATERMAN**—Swimwear.  
**J. MITLER**—Junior Sportswear.  
**N. SILBERSTEIN**—"NEXT."  
**J. AMENDOLARI**—Girls Coats.  
**J. LEVINE**—Girls Dresses.  
**E. APPLOFF**—Toddlers.  
**H. PRUSS**—Infants.  
**R. CHVAT**—Girls Underwear.  
**J. CARSTENS**—Merchandise Manager.  
**A. ROTHSTEIN**—Budget Corsets.  
**I. KEIRIS**—Daywear.  
**J. FITZPATRICK**—Nitewear.  
**V. FEELEY**—Better Corsets.  
**C. JAEGER**—Hosiery.  
**J. FRANK**—Cottons.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Alexander's Dept. Stores, Inc. (Continued)

- B. GILBERT—Umbrellas, Ladies Accessories & Small Leather Goods.  
 E. MISHKIN—Better Bags.  
 W. BIRCH—Budget Bags.  
 A. PICKER—Girls Sportswear.  
 C. NOONEN—Young Juniors.  
 J. LUCURUTO—Boys Clothing.  
 I. PATAKIS—Boys Slacks.  
 P. GOLD—Boys Furnishings.  
 E. HYMAN—Little Mens.  
 C. MAFFIA—Boys Accessories.  
 T. MOORE—Mens Budget Slacks & Jeans & Mens Better Slacks.  
 M. COHEN—Merchandise Manager.  
 J. SULLIVAN—Mens Shirts, Pajamas & Hosiery.  
 D. SILVERSTEIN—Mens Knit Shirts & Sweaters.  
 J. BOSTHEIN—Mens Underwear.  
 S. BERMAN—Mens Accessories.  
 OPEN—Mens Sports Shirts & Sportswear.  
 S. BERNSTEIN—Budget & Better Sweaters.  
 M. ELLIS—Blouses.  
 M. CASE—Merchandise Manager.  
 D. HAUSMAN—Mens Outerwear.  
 K. CHIN—Mens Sport Jackets & Raincoats.  
 H. GRIFF—Mens Suits & Coats.  
 G. WOLPIN—Merchandise Manager.  
 A. AXEL—Childrens Shoes.  
 L. LEVINE—Mens Shoes.  
 J. DAIS—Womens Dress Footwear.  
 H. RUFF—Womens Casual & Sport Footwear.  
 J. KRAMER—Merchandise Manager.  
 T. CESARE—Millinery & Wigs.  
 S. BERMAN—Domestics.  
 D. SCHILLER—Health Aids.  
 C. FAYNE—Cosmetics.  
 M. SCHULMAN—Prescriptions.  
 E. CARTERIS—Gourmet (Lexington Store only).  
 J. PAGANO—Gourmet, Smoke Shop, Nut Shop, Fashion Fabrics & Accessories.  
 D. RUBIN—Merchandise Manager.  
 J. DUPRE—Luggage.  
 J. GHODIN—Records, Stationery, Books & Greeting Cards.  
 L. SALLES—Toys.  
 R. RICCI—Cameras.  
 OPEN—Lawn Furniture, Bath & Closet Shop & Xmas Trimmings.  
 J. RUBENSTEIN—Electrical Appliances.  
 A. BOTHMAN—Housewares.  
 G. SCHNITZER—Radios, Stereos & Tape Players, Air Conditioners, Business Machines & TV.  
 N. SUDANO—Furniture & Gifts.  
 OPEN—Sporting Goods.

Shoes—EDISON

Poster-Photo Shop—POSTERGRAPHS

## LESSEES

Alexander's, E. 58th St. &amp; Lexington Ave.

Telephone: Area Code 212—593-0880

469,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S DEPT. STORES, INC., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

M. MALAGA—Store Director.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Alexander's Dept. Store, Southwest Plaza Bldg. New York ▲  
 Projected Opening at 100,000 ft. Branch Discount Dept. Store to be operated by ALEXANDER'S DEPT. STORES, INC., New York, N. Y.  
 Apollo Merchandisers Corp., 111 Eighth Ave. New York ★ 12  
 Telephone: Area Code 212—741-8380  
 10011

## COMPANY PROFILE (SIC 53 21):

SALES: \$32,000,000 (1979 Estimated)

TOTAL SQ. FT.: 600,000

SALES PER SQ. FT.: \$53.33

OWNERSHIP: Public

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Discount Dept. Stores operating as follows:

ATLANTIC DEPT. STORES—Westville, N.J.; Philadelphia, Pa.

SPARTAN-ATLANTIC DEPT. STORES—Dearborn, Detroit (3), Lincoln Park,

Roseville &amp; Warren, Mich. &amp; Milwaukee (2), Wisc.

Scheduled Opening: Detroit, Mich.

COMPANY OPERATED DEPTS.—Ladies, Mens, Girls, Boys, infants &amp;

Toddlers Wear, Fashion Accessories, Toys, Sporting Goods,

Juvenile Furniture, Snack Bar, Jewelry, Audio, Records &amp; Cameras.

LEASED DEPTS.—Family Shoes, Domestic, Health &amp; Beauty Aids,

Candy, Wigs, Furniture, Housewares, Hardware, Automotive, Traffic

Appliances, Giftwares &amp; Luggage.

RONALD J. DeFUSCO—President.

AL FERENZ—Vice President, General Merchandise Manager.

NICK MARINO—Merchandise Controller.

ANTHONY PORTELLO—Advertising Director.

## BUYERS

CHARLES FUROR—Dresses, Coats &amp; Sportswear.

ROBIN SIEBERKROB—Lingerie, Handbags &amp; Accessories.

JACK JAKERS—Buyer Girls, Infants &amp; Toddlers Wear.

Juvenile Furniture.

AL FERENZ—Mens Wear.

JACKIE McNULTY—Family Sock Center, Ladies Fashion Hose &amp;

Assistant Buyer Mens &amp; Boys Wear.

MARIA RENDA—Toys, Jewelry &amp; Audio.

## LESSEES

Family Shoes—PERRY SHOE

Domestics—CENTRAL TEXTILE

Health &amp; Beauty Aids, Candy—RIX CORP.

Housewares, Hardware, Automotive, Traffic Appliances, Gifts &amp;

Luggage—NATIONAL HARDGOODS DISTRIBUTORS, INC.

B. D.'s Stores, Inc., 384 Fifth Ave.

New York ★ 21

10018

Telephone: Area Code 212—947-4644

Headquarters Office for chain of Discount Dept. Stores (Not Listed, ranging in

size from 5,000 to 15,000 ft.) at Main St., New Britain, Conn.; 211 Main St.,

Norwich, Conn.; 81 Main St., Bangor, Me.; 87 Lisbon St., Lewiston, Me.;

558 Congress St., Portland, Me.; 141 Main St., Brockton, Mass.; 472 Broadway,

Chelsea, Mass.; 76 Elm St., Westfield, Mass.;

62 Congress St., Portsmouth, N. H.; 81 Broad St., Elizabeth, N. J.;

216 Washington St., Hoboken, N. J.; 627 Landis Ave., Vineland, N. J.;

6025 Bergenline Ave., West New York, N. J.; 8701 - 4th Ave., Brooklyn, N. Y.;

1023 Hempstead Tpke., Franklin Square, N. Y.; 25 - 4th Ave., Mt. Vernon, N. Y.;

6971 S. Ocean Ave., Patchogue, N. Y.; 121 E. Main St., Riverhead, N. Y.;

289 Sunrise Hwy., Rockville Centre, N. Y. &amp; 438 Hillside Ave., Williston

Park, N. Y.

All Depts. Company Operated including Ladies, Mens &amp; Childrens Wear.

Linens &amp; Domestic, Housewares, Drugs &amp; Sewing Notions.

MORRIS DWECK—President &amp; General Manager.

SALLY RUDIN—Buyer Ladies Wear &amp; Cosmetics.

SY KAMMERAN—Buyer Mens &amp; Boys Wear, Linens, Domestic

&amp; Housewares.

EDWARD K. SAYDAH—Buyer Drugs &amp; Sewing Notions.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

## Bargain World, 8 W. 125th St.

Telephone: Area Code 212 AT 9-4216  
18,500 ft. Discount Store.

All Depts Company Operated as follows: Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Drugs, Records, TV, Radios, Luggage.

ABE ROSEN—President.  
ARTHUR ROSEN—Secretary.

New York  
10027

## Brunswick Sales Corp., 225 W. 34th St., Room 1409

Telephone: Area Code 212-895-8885

Headquarters Office for chain of Discount Dept. Stores listed as DANNY'S DISCOUNT STORE, Bellows Falls, Vt. MILLER'S DISCOUNT STORES, Brewer, Caribou, Houlton & Madawaska, Me.

COMPANY OPERATED DEPTS.—Ladies, Childrens & Infants Wear, LEASED DEPTS.—Mens & Boys Wear, Family Shoes, Linens, Domestic, Drugs, Stationery, Greeting Cards, Housewares, Giftwares, Automotive, Hardware, Paints, Wallpaper, Garden Center & Appliances

ROBERT L. MILLER—President & Buyer Coats, Childrens & Infants Wear.  
FLORENCE BOSS—Merchandise Manager & Buyer Ladies Sportswear, Lingerie & Dresses.

## LESSEES

Mens & Boys Wear—UNISHOPS

Family Shoes—SPENCER

Linens & Domestic—EMERSON

Drugs, Stationery & Greeting Cards—RIX DRUGS

Housewares, Giftwares, Appliances, Hardware, Paints, Wallpaper, Garden Center & Automotive—X-HARD DISTRIBUTORS

New York  
10001

## Century 21, 12 Cortlandt St.

Telephone: Area Code 212-227-8092

25,000 ft. Discount Dept. Store operating Branch Store listed in Brooklyn, N. Y. All Depts. Company Operated including Ladies, Mens & Childrens Wear, Linens, Domestic, Housewares, Toys, Drugs, Appliances, TV, Radios, Jewelry, Stationery, Greeting Cards, Luggage, Tobacco Shop, Cosmetics, Sporting Goods & Trim-A-Tree.

AL GINDI—President, Merchandise Manager & Buyer Mens & Childrens Wear, Linens & Domestic.

RALPH I. GINDI (at Brooklyn)—Secretary & Buyer Stationery, Greeting Cards & Trim-A-Tree.

ERNE SHIMMEL—Buyer Ladies Wear.

ISAAC GINDI—Buyer Ladies Lingerie, Handbags & Accessories.

IRWIN GINDI—Buyer Luggage, Housewares & Appliances.

LOUIS PETERS—Buyer Tobacco Shop.

HARRIS GINDI—Buyer Drugs & Cosmetics.

IRWIN GINDI—Buyer Jewelry, TV & Radios.

SAM FINKEL—Buyer Toys & Sporting Goods.

New York  
10007

## Hills Dept. Stores, 225 W. 34th St.

Telephone: Area Code 212-695-0220

Buying office for HILL'S DEPT. STORES, Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.

I. JOHNSTON—Office Manager.

KENNETH GITLIN—Senior Merchandise Manager.

P. WILSON—Senior Buyer Uniforms, Regular, Large-Size & House Dresses.

A. WALKER—Buyer Ladies Outerwear, Rainwear & Maternity.

M. DEVINE—Buyer Uniforms, Large Size & House Dresses.

(Continued)

New York  
10001

\* headquarters

over 100,000 ft

60,000-100,000 ft

30,000-60,000 ft

under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

Key Units

## Hills Dept. Stores (Continued)

S. ELBERGER—Buyer Blouses, Ladies Shirts, Woven Tops.  
L. FRANZA—Buyer Mix and Match, Jeans & Slacks, Luggage.

A. PAVICH—Buyer Robes, Pajamas, Gowns.

S. FORMAN—Buyer Panties, Slips, Girdles, Corsets & Bras.

M. SMALL—Buyer Gloves, Accessories, Handbags, Millinery, Childrens Hats.

## King's Dept. Stores, Inc., 330 W. 34th St.

Telephone: Area Code 212-695-8050

Sell Goods Buying Office for KING'S DEPT. STORES, Newton, Mass. Complete list of Company Operated and Leased Depts. with names of Executives and Hard Goods Buyers listed in Newton.

MORTON S. FISHER (at Newton)—Senior Vice President & General Merchandise Manager.

## DIVISIONAL MERCHANDISE MANAGERS

NOEL MOORE—Ladies Wear.

STANLEY RUBENSTEIN—Girls & Infants Wear.

JOSEPH ETTORE—Mens & Boys Wear.

## BUYERS

CARL STEIN—Coats, Suits, Jackets, Fake Furs, Raincoats & Junior Sportswear.

DAVID BROWN—Skirt Sets, Dresses & Pant Suits.

CANDACE KLINE—Half-Size Sportswear, Skirts, Blouses & All Swimwear.

MARTIN KOTTLER—Sportswear, Bottoms & Coordinates.

NANCY FORGACH—Ladies Knitwear.

LEO GIRSHEK—Robes, Uniforms, House Dresses, Aprons, Maternity.

Budget Dresses, Budget Pant Suits.

HARVEY METALSKY—Lingerie & Sleepwear.

LAURA CIPRIANI (at Newton)—Bras, Girdles, Ladies Hose & Knee Socks.

MAXINE MAYER—Ladies Leather Goods, Accessories, Handbags.

Childrens Gloves, Slippers & Miscellaneous.

TOBY SAUNDERS—Infants & Toddlers Wear & Basics.

DONALD HIRSCH—Infants & Toddlers Wear.

JOHN HECKEL—Boys Wear & Junior Boys Wear.

WILLIAM WEIKERT—Boys Wear & Junior Boys Wear.

MOLLIE COHEN—Girls Dresses & Outerwear.

WALTER SCHREIBER—Girls Sportswear, Girls & Infants Hosiery.

CHERYL ROSS—Girls Underwear & Sleepwear.

EDWARD ZADOURIAN—Mens Lined & Unlined Outerwear, Work

Clothes & Sets, Mens, Boys & Juniors Sweatshirts, Underwear & Mens & Boys Hosiery, Thermal Underwear.

ROBERT SMEKAL—Rainwear, Sport Clothes, Jeans, Dress & Casual Slacks.

Walking Shorts & Leisure Suits.

LARRY LEVITT—Mens Sleepwear, Robes, Swimwear, Accessories.

Gloves & Headwear.

WILLIAM JOHNSON—Mens Furnishings & Sweaters.

RALPH TALLERICO—Close-Outs.

New York  
10001

## Korvettes, Inc., 450 W. 33rd St.

Telephone: Area Code 212-560-6500

COMPANY PROFILE (SIC 53 21):

SALES: \$602,092,000 (2/14/79)

837,733,000 (includes leased depts.)

TOTAL SQ. FT.: 8,945,160

SALES PER SQ. FT.: \$71.29

OWNERSHIP: Societe Fonciere et Financiere Agache-Willett S.A.

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office of chain of discount dept. stores, Subsidiary of AGACHE-WILLOTT GROUP, Lille, France, with branch stores listed as follows:

(Continued)

\* headquarters

over 100,000 ft

60,000-100,000 ft

30,000-60,000 ft

under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Korvettes, (Continued)

MARYLAND—Langley Park & Rockville.  
 MICHIGAN—Madison Heights, Redford, Roseville, Southfield & Southgate.  
 NEW JERSEY—North Brunswick, Paramus, Watchung, Wayne, West Orange & Woodbridge.  
 NEW YORK—Bronx, Brookhaven, Brooklyn (2), Commack, Douglaston, Flushing, Hempstead, Hicksville, Huntington Station, Massapequa, Nanuet, New York City (2), Pelham, Port Chester, Scarsdale, Staten Island & Valley Stream.  
 PENNSYLVANIA—Philadelphia.  
 VIRGINIA—Boileys Crossroads & Franconia.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Fabrics, Bath Shop, Housewares, Giftwares, Hardware, Garden & Patio Center, Records, Books, Radios, Audio, Drugs, Health & Beauty Aids, Toys, Sporting Goods, Appliances, Luggage, Jewelry, Auto Accessories, Cameras, Tobacco Shop, Furniture, Paint, Candy & Hobbies.

LEASED DEPTS.—Millinery, Beauty Salon, Photo-Posters & TBA Center.

ALAIN MATHIEU—Chairman of the Board.  
 JEAN PIERRE WILLOT—Assistant to Chairman of the Board.  
 NICK PALIHNICH—President.  
 CRAIG SAVAGE—Senior Vice President, General Merchandise Manager.  
 MURPHY BRYAN—Senior Vice President, National Division.  
 ROBERT SHUBILLA—Vice President, City Region.  
 GINO COLANGELO—Vice President, Long Island Region.  
 FRANK FELICELLA—Vice President, Westchester & New Jersey Region.  
 HORACE MULLINS—Vice President, Central Region.  
 DAVE BRYAN—Vice President, Southern Region.  
 LAWRENCE SCHWARTZ—Vice President, Advertising & Sales Promotion.  
 HERBERT RICKLIN—Vice President, Industrial & Public Relations.  
 HARVEY FINKEL—Vice President, Warehouse & Distribution.  
 EDWIN MARKOWITZ—Vice President, Treasurer.  
 PAT POTESTIO—Vice President, Store Planning, Repairs & Maintenance.  
 JACK ROSENSTEIN—Vice President, Foreign Buying.  
 JOHN MAGEE—Vice President, Real Estate.  
 MORTON WEITZ—Vice President, Management Information Services.  
 CHARLES MEYERS—Vice President, Legal Counsel.  
 JERRY LACHER—Vice President, Merit Book.  
 RICHARD NIEDZ—Director Products Development/Quality Control.  
 PAUL PETZKO—Director Personnel Administration.  
 FRANK WAS—Director Corporate Personnel.

MERCHANDISING PERSONNEL

ROBERT KAHN—Vice President, Divisional Merchandise Manager.  
 JOANNE ROVELLI—Merchandise Manager Sportswear.  
 LEILA COOPER—Buyer Sweaters.  
 NANCY ALBERT—Buyer Blouses.  
 MARILYN JOSEPH—Buyer Bottoms.  
 SUE HOLDERREID—Buyer Swimwear & Large Sizes.  
 MALLORY ROHRBACH—Buyer Junior Sportswear.  
 JANET McGANN—Buyer Junior Sportswear.  
 ALAN CHALLENGER—Buyer Coats.  
 VERA PONTBELL—Buyer Dresses.  
 PAUL ROTH—Vice President, Divisional Merchandise Manager.  
 JOYCE SHAPIRO—Merchandise Manager Girls Wear.  
 GAE SOVIERO—Buyer Lingerie & Outerwear.  
 DIANE MEREDITH—Buyer 7-14 Tops, Bottoms & Sportswear (4-6x).  
 BARBARA GOTTLIEB—Buyer Juvenile Shirts, Outerwear & Big Boys Shirts & Outerwear.  
 DANNY MANNA—Buyer Hosiery, Underwear & Sleepwear.  
 JOSEPH JABES—Buyer Juvenile Pants, Big Boy Pants, Suits.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Key Units

## Korvettes, (Continued)

MEL DREYFUSS—Buyer Infants.  
 FRANK ARONE—Vice President, Divisional Merchandise Manager.  
 KATHY DeCICCO—Merchandise Manager Mens Wear.  
 DOUGLAS HUGHES—Buyer Suits & Sportcoats.  
 BERNIE WEISSMAN—Buyer Jeans, Slacks, Coordinates.  
 MARTIN GOLDBERG—Buyer Young Mens Wear & Outerwear.  
 CHRIS VECCHIARELLI—Buyer Active Outerwear.  
 JOSEPH FOLEY—Buyer Knit Shirts & Sweaters.  
 VICTOR SYQUIA—Buyer Sport & Dress Shirts.  
 THOMAS CARROLL—Buyer Accessories & Ties.  
 DAVE DESIERE—Buyer Underwear, Pajamas, Hosiery & Work Clothes.  
 CHUCK WILKINSON—Merchandise Manager Shoes.  
 GAIL McDANIEL—Buyer Shoes.  
 NANCY MARINO—Vice President, Divisional Merchandise Manager.  
 MICHAEL BASCH—Merchandise Manager Cosmetics.  
 MARCIA BAITY—Buyer Watches.  
 KATHY ADLER—Buyer Jewelry.  
 JOAN STAGG—Buyer Cosmetics.  
 HERTA CARPENTER—Buyer Lingerie.  
 DEBBIE RACIOT—Buyer Hosiery.  
 ANN KIMMELMAN—Buyer Bras & Daywear.  
 JUNE JORDAN—Buyer Accessories & Handbags.  
 ROBERT ANTON—Vice President, Divisional Merchandise Manager.  
 ROGER POSTER—Associate Merchandise Manager Giftwares, Glassware, Tableware.  
 VINCENT DeCRESCENZO—Buyer Cookware & Housewares.  
 RICHARD PRETE—Associate Merchandise Manager Curtains, Draperies, Bedspreads.  
 JEAN MOSKOWIK—Buyer Life Style Furniture, Rugs & Bedding.  
 ROBERT NUREMBURG—Buyer Bath Shop, Table Linens & Towels.  
 MARY ELLEN ALLEN—Buyer Towels, Comforters, Rugs & Accessories.  
 SID ZAFFRON—Buyer Sheets.  
 ELLEN GRUBER—Buyer Luggage.  
 PAT PINGATORE—Buyer Sporting Apparel & Footwear.  
 GIL SMITH—Buyer Fishing, Tennis & Hunting.  
 BRUCE ZISKIN—Merchandise Manager Automotive, Paint, Hardware, Electrical, Candy, Greeting Cards, Books & Stationery.  
 MARK RUBIN—Associate Merchandise Manager Automotive & Paint.  
 JOHN BELFI—Associate Merchandise Manager Hardware.  
 MARVIN GOLDFARB—Merchandise Manager Seasonal.  
 MICHAEL MARTIN—Buyer Automotive & Paint.  
 MARVIN KOENIG—Buyer Hardware.  
 RICHARD WARNAT—Buyer Seasonal.  
 KAREN WEBB—Buyer Candy, Greeting Cards, Books & Stationery.  
 IRVING ZOHN—Vice President, Divisional Merchandise Manager.  
 GEORGE GOLDBERG—Merchandise Manager Toys & Hobbies.  
 JEFF SCHEIN—Buyer Major Appliances.  
 PETER BUSCH—Buyer Radio & Audio.  
 ABE ROSENBLATT—Buyer Toys.  
 DAVID ROTHFELD—Vice President, Divisional Merchandise Manager.  
 BEN BERNSTEIN—Buyer Records.  
 HOWARD SCHISLER—Buyer Records.  
 ROBERT KOUSH—Vice President, Divisional Merchandise Manager.  
 JOE SILVER—Merchandise Manager Photo.  
 ANN LISI—Buyer Photo.  
 GUY DENIS—Associate Merchandise Manager Small Appliances, Personal Care.  
 BORIS SPECTOR—Buyer Shavers, Clocks, Floor Cars, Vacuums.  
 STEVE LIEBERMAN—Buyer Calculators & Home Safety.  
 LES SCHRIBER—Buyer Drugs, Vitamins & Smoke.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

## Korvettes (Continued)

## LESSEES

Millinery—HARRY CAMP  
Beauty Salon—GLENBY  
Photo Posters—AMERICAN POSTOGRAPH  
Tires, TBA Center, Battery Service—TIRE CITY

## Korvettes, 1203 Broadway (Herald Square)

New York

Telephone: Area Code 212—564-7700

10001

250,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at Headquarters.

RAY SMITH—Store Manager.

## Korvettes, 140 E. 45th St.

New York

Telephone: Area Code 212—986-9400

10017

70,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at Headquarters.

LUEANNE WOOD—Store Manager.

## Korvettes, 575 Fifth Ave.

New York

Telephone: Area Code 212—887-7000

10017

184,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at Headquarters.

ALAN BACHRACH—Store Manager.

## Mays, 14th St. &amp; Broadway

New York

Telephone: Area Code 212—677-4000

10011

310,000 ft. Branch Discount Dept. Store operated by MAYS, Brooklyn, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Brooklyn.

EDWARD I. MEHL—Store Manager.

## G. C. Murphy Co.,

250 W. 34th St., One Penn Plaza, Suite 3514

New York

Telephone: Area Code 212—594-2990

10001

Buying Office for G. C. MURPHY CO., McKeesport, Pa.

T. L. FUSIA—Office Manager &amp; Buyer Sheets, Pillow Cases,

Blankets, Bedspread Ensembles, Table Covers, Towels,

Appliance Covers, Dish Cloths, Place Mats (except paper),

Scarfs, Dollies, Dresses &amp; Vanity Sets,

H. D. ROUP—Merchandise Manager.

C. W. SHINDLEDECKER—Buyer Juniors, Misses &amp; Womens Blouses,

Sweaters &amp; Coordinates,

G. K. DURNER—Buyer Girls Fashions,

BETTE WOLFEL—Buyer Girls, Junior, Misses &amp; Womens Cotton

&amp; Better Dresses, Maternity Wear, Uniforms, Coats, Jackets

&amp; Rainwear.

## S. E. Nichols, Inc., 500 Eighth Ave.

New York

Telephone: Area Code 212—695-5120

10018

COMPANY PROFILE (SIC 53 21):

SALES: \$210,524,182 (1/1/79)

217,693,104 (includes leased depts.)

TOTAL SQ. FT.: 4,078,000

SALES PER SQ. FT.: \$53.38

OWNERSHIP: Public

EXCHANGE TRADED: AS

SYMBOL: NCI

SOURCES: Annual Reports, 10-Ks, DSN and BGI

(Continued)

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Key Units

## S. E. Nichols Co. (Continued)

Headquarters Office for chain of Discount Dept. Stores listed as NICHOLS

DISCOUNT CITY listed as follows:

DELAWARE—Dover.

MARYLAND—Salisbury.

NEW JERSEY—Bridgetown, Maple Shade &amp; Latawan.

NEW YORK—Amsterdam, Auburn, Canandaigua, Cortina, Elmira, Gloversville,

Herkimer, Hornell, Marcy, New Hartford, Painted Post &amp; Watertown,

NORTH CAROLINA—Gastonia, Goldsboro, Greenville, Hickory, Lumberton,

New Bern &amp; Wilson.

OHIO—Ashland, New Philadelphia &amp; Wooster.

PENNSYLVANIA—Annville, Bloomsburg, Chambersburg, Ephrata, Hanover,

Lancaster, Reading (2), Skillington &amp; Williamsport.

SOUTH CAROLINA—Greenville.

VIRGINIA—Colonial Heights, Fredericksburg, Harrisonburg &amp; Winchester.

WEST VIRGINIA—Martinsburg.

Scheduled Opening: Charleston, S. C.

All Depts. Company Operated except Family Shoes including Ladies,  
Mens & Childrens Wear, Linens, Domestic, Furniture, Floor Coverings,  
Housewares, Home Improvements, Hardware, Paint, Wallpaper, Toys,  
Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances,  
TV, Radio, Stationery, Greeting Cards, Cameras, Tires, Battery Service,  
Luggage, Tobacco Shop, Candy Shop, Hobbies, Fabrics, Sewing Nations,  
Auto Accessories, TBA Center, Health & Beauty Aids, Electric, Giftware.

IRVING ROSENBAUM—Chairman of the Board, Construction,

Store Planning &amp; Development.

MANFRED BRECKER—President, Treasurer &amp; Real Estate Manager.

JOSEPH KELLER—Executive Vice President.

ERICH METZGER—Executive Vice President, Merchandising.

L. SCHWARTZ—Vice President &amp; Merchandise Manager, Hard Goods.

GERALD LENOWITZ—Vice President &amp; Personnel Manager.

PHIL FRANK—Advertising Director.

EDWARD DENNENBERG—Merchandise Manager, Ready To Wear &amp;

Buyer Ladies Wear.

M. COHEN—Merchandise Manager &amp; Buyer Jewelry.

HARRY SHIELDS—Buyer Ladies Wear, Sportswear.

SHEILA HYMOWITZ—Buyer Ladies Coats &amp; Dresses.

JANET ENGLERT—Buyer Misses Sportswear &amp; Active Sportswear,

Pants, Skirts.

RICOTTA HEPTEL—Buyer Lingerie.

ALICIA CAHILL—Buyer Ladies Accessories &amp; Handbags.

KEVIN MARTIN—Buyer Jewelry.

BILL GARFINKEL—Buyer Childrens Wear.

MARITA ZUPEL—Buyer Infants &amp; Childrens Wear.

HARVEY GREENBLATT—Buyer Boys Wear (4-7 &amp; 8-18).

BRUCE WATERMAN—Buyer Mens &amp; Boys Basics, Gloves, Underwear &amp;

Work Clothes.

CAL LURINSKY—Buyer Mens Wear.

L. GOLDSCHMIDT—Buyer Linens &amp; Domestic, Fabrics &amp;

Sewing Notions.

DON LINEBACK—Buyer Stationery &amp; Greeting Cards.

ERWIN LEVINE—Merchandise Manager, Hard Lines.

OPEN—Buyer Lighting, Electrical, Seasonal &amp; Garden Center.

J. ROSENBERG—Buyer Housewares.

B. SOLOMON—Buyer Giftwares, Picture Frames &amp; Furniture.

EDWARD MENDELSON—Buyer Hardware.

CHRIS HOOVER—Buyer Paints &amp; Sporting Goods.

LOU GOLDSCHMIDT—Buyer Wallpaper &amp; Floor Coverings.

B. MARGOLIES—Buyer Home Improvements.

MANNY POLAK—Buyer Auto Accessories, Tires, Batteries &amp; TBA Center.

L. SANDERS—Buyer Records &amp; Luggage.

JOE LAVARATO—Buyer Toys, Food &amp; Candy.

(Continued)

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## S. E. Nichols Co. (Continued)

MICHAEL SHOOR—Buyer Health & Beauty Aids, Drugs & Hair Care.  
 SETH COHEN—Buyer Cameras.  
 BERNARD WEILER—Buyer Traffic Appliances, Electronics & Components.  
 B. KLAVANSKY—Merchandise Manager & Buyer Major Appliances, TV, Radios.

## LESSEES

Shoes—SPENCER SHOE CORP.  
 BUTLER SHOE CORP.

## Rayless Dept. Stores, Inc., 370 Seventh Ave.

Telephone: Area Code 212-563-3650

## COMPANY PROFILE (SIC 53 21):

SALES: \$10,000,000 (1979 Estimated)

TOTAL SQ. FT.: 305,000

SALES PER SQ. FT.: \$32.79

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BG1

Headquarters Office for General Merchandise Chain operating Discount Dept. Stores listed as RDR DISCOUNT STORES in Cedartown, Swainsboro & Waynesboro, Ga.; Charlotte, Fletcher, Leicester & Swannanoa, N. C.; North Myrtle Beach & Simpsonville, S. C.; Chattanooga, Tenn.; Franklin & Lynchburg, Va.  
 Scheduled Opening: Leicester, N. C.

All Depts. Company Operated except Jewelry including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, TBA Center, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage, Tobacco Shop, Fabrics & Sewing Notions, Home Improvement, Curtains, Draperies, Health & Beauty Aids.

FREDERIC K. RAIFF—President & Buyer Ladies Dresses.  
 C. D. HATHCOCK—Vice President, Operations, Construction, Advertising, Store & Office Supplies & Fixtures.  
 LEE FEIST—Controller.

C. E. WINGATE—Ladies Blouses, Sweaters, Skirts, Jackets, All Sportswear, Accessories, Handbags, Gloves, Umbrellas, Scarfs, Wallets, Hankies, Novelty Hats, Plastic Raincoats, Ladies Underwear, Slips, Gowns, Pajamas, Panties, Bras, Girdles & Robes, Ladies Coats & Suits, Jackets & Raincoats, Toddler Girls & Girls Dresses & Raincoats, Girls Coats & Suits, Girls Underwear, All Girls Sportswear (1-4, 4-6x & 7-14).

MS. M. KAY—Buyer Millinery & Wigs.

C. GRIFFIN—Buyer All Infants Wear, Boys & Girls, Ladies, Infants & Childrens Hosiery, Shoes & All Footwear—Mens, Womens, Childrens & Infants.

R. RAIFF—Buyer Toddler Boys (1-4), Junior Boys & Boys Clothing & Furnishings, Mens Furnishings, Trousers, Raincoats, Jackets, Sport Coats, Mens Work Clothes, All Menswear & Hose, Records & Tapes.  
 MS. S. PINCUS—Buyer Yard Goods, Dress & Drapery Fabrics, Sewing Thread & Zippers, Bargain Dept. Closeouts, Seconds & Irregulars, Domestic, Sheets, Pillowcases, Towels, Bedspreads, Curtains, Blankets, Bags, Luggage, Window Shades, Blinds, Curtains & Drapery Hardware.

V. RIGSBY—Buyer Toys, Games, School Supplies, Candy, Food, Bikes, Health & Beauty Aids, Traffic Appliances, Tobacco, Seasonal, Stationery, Electronics, Automotive, Housewares, Hardware, Paint, Electrical Supplies, Plumbing Tools, Sporting Goods & Jewelry.

## Rex Fair, Inc., 708 Third Ave.

Telephone: Area Code 212-682-8543

Headquarters Office of Discount Dept. Store chain operating stores listed in Raleigh, Fla. & Hagerstown, Md.

New York ★  
 10017

## (Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Rex Fair, Inc. (Continued)

All Depts. Leased as follows: Ladies Wear, Mens Wear, Childrens Wear, Family Shoes, Linens, Domestic, Sleep Shop, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Cameras, Auto Accessories, Luggage, Back Bar (leasees unavailable for publication).

LEO D. ROSENSTEIN—President

BERNARD SHUPACK—Vice President, General Merchandise Manager & Buyer.

## Venture Stores, 53 W. 43rd St.

Telephone: Area Code 212-354-4020

New York Buying Office of Venture Stores, St. Ann, Mo.

New York  
 10038

POLLY SHAIN—Senior Vice President & General Merchandise Manager.

LEONARD POFSKY—Divisional Merchandise Manager & Buyer Misses & Womens Dresses, Maternity, Coats, Suits, Contemporary Dresses.

MARY LoFASO—Divisional Merchandise Manager.

MARIANNE REGALBUTO—Buyer Junior Blouses, Knitwear

JOAN HOLLENBERG—Buyer Junior Bottoms.

KATHLEEN RENDALL—Buyer Sweaters, T-Shirts, Novelty Sweaters & Swimwear.

ANN NORTHROP—Buyer Basic Blouses, Shirts & Fashion Blouses.

JAMES HICKS—Buyer Misses Pants, Coordinates & Basic Pants.

THERA McDOWELL—Buyer Plus Size Sportswear.

ANITA BESSER BLUESTONE—Divisional Merchandise Manager.

EDITH FRAZIER—Buyer Infants Ready-to-Wear & Toddler Boys.

TERRY PAUL—Buyer Toddler Girls.

DAN FONES—Buyer 1-14 Girls Hosiery, Accessories & Lingerie.

KATHY VALLELA—Buyer Girls Sportswear & Outerwear (4-6).

SUZANNE KOHLER—Buyer 7-14 Girls Sportswear.

Dresses & Outerwear.

JANE SEMMONS—Divisional Merchandise Manager.

HELEN WOLF—Buyer Fashion Accessories & Handbags.

GWEN WADELL—Buyer Casual Knee-Hi's, Footwear, Pantyhose, Stockings & Foundations.

ARLENE KAY—Buyer Sleepwear, Intimate Apparel & Daywear Intimate Apparel.

## Volume Merchandise, Inc., 75 Ninth Ave.

Telephone: Area Code 212-924-8585

Headquarters Office for leased dept. operator and Discount Dept. Store chain operating stores listed as follows:

BUY-RITE—Brooklyn, N. Y.

CAL-FED DISCOUNT DEPT. STORE—Gardena, Calif.

KELLEY KORNER DISCOUNT STORE—Philadelphia, Pa.

TOP DEPT. STORE—San Francisco, Calif.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Womens Accessories, Domestic, Luggage.

LEASED DEPTS.—Family Shoes, Housewares, Toys, Sporting Goods, Garden Center, Drugs, Small Appliances, Stationery, Greeting Cards, Cameras, Tobacco Shop.

PHILIP WISE—Chairman of the Board & Chief Executive Officer.

JOHN COLLETTI—President & Treasurer.

MURRAY TURKEL—Vice President, Merchandise Manager.

DAVID HALPER—Merchandise Manager & Buyer Skirts, Shifts, Coordinates, Sweaters, Beach Wear, Slacks & Playwear.

H. ERLMAN—Buyer Lingerie, Robes, Bras & Foundations.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

## Volume Merchandise (Continued)

JOANN MAKON—Buyer Dresses, House Dresses, Patio Dresses & Maternity.  
N. SPIEGEL—Buyer Coats & Handbags.  
H. PRINCE—Buyer Ladies Hosiery & Domestic.  
SUSAN FOSTER—Buyer Tops & Blouses.  
IRWIN LEADER—Buyer Childrens Dresses, Sportswear & Outerwear & Infants Wear.  
NOTE: The following personnel are located at 3223 E. 46th St., Los Angeles, Calif. 90058, Telephone: 213-587-2172.  
JOAN WETHERLY—Buyer Ladies Sportswear.

## Weston's Shoppers City, 505 Eighth Ave.

Telephone: Area Code 212-239-1400

Headquarters Office for Discount Dept. Store located in Olean,

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens, Domestic, Appliances, TV, Radio, Housewares, Hardware, Toys, Sporting Goods, Garden Center, Giftware, Drugs, Health & Beauty Aids, Records, Fabrics, Sewing Notions, Stationery, Greeting Cards, Cameras, Auto Accessories, Paint, Wallpaper, Home Improvements, Luggage, Candy & Pet Supplies.

LEASED DEPTS.—Family Shoes, Jewelry &amp; Supermarkets.

HOWARD I. SIMON—President.

MARTIN STRYKER—Vice President &amp; Treasurer.

ABE PINSKY—Vice President &amp; Buyer.

STAN SWARTZ—Vice President &amp; Buyer.

LESSEES

Family Shoes—MORSE SHOES

Jewelry—STARLETTE JEWELERS

## Whitney Stores, Inc., 370 W. 35th St.

Telephone: Area Code 212-564-0600

## COMPANY PROFILE (SIC 53 21):

SALES: \$46,000,000 (1979 Estimated)

TOTAL SQ. FT.: 780,000

SALES PER SQ. FT.: \$58.97

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Discount Dept. Stores listed as TREASURE CITY in Lincoln (2), Nebr.; Altus, Okla.; Arlington, Dallas (2), Fort Worth, Garland, Haltom City, Irving, Longview & Wichita Falls, Tex. & KEE DISCOUNT DEPT. STORE in Chicago, Ill.

COMPANY OPERATED DEPTS.—Ladies, Mens &amp; Childrens Wear,

Accessories, Linens &amp; Domestic.

LEASED DEPTS.—Family Shoes, Jewelry, Drugs, Toys, Sporting Goods,

Housewares, Hardware, Records &amp; Auto Accessories.

RALPH KONHEIM—Chairman of the Board.

ROBERT RUBIN—President.

JOEL S. HEFFRON—Vice President, Director of Real Estate.

MORRIS SCHWARTZ—Vice President, General Merchandise Manager.

JOSEPH SANDMAN—Treasurer.

T. C. JAY—General Manager Discount Stores Operations.

KARL HEINZ—Controller, Secretary.

WALTER HASSEL—Director of Advertising.

OPEN—Store Planning &amp; Construction.

SELMA PREIFFER—Buyer Ladies Dresses &amp; Sportswear.

IRVING SCHWARDON—Assistant General Merchandise Manager.

JESSE WOLFE—Buyer Coats, Suits, Rainwear.

SEYMOUR KERIN—Buyer Sportswear.

JILL LEONE—Buyer Girls Wear.

MIKE TRAUB—Buyer Mens &amp; Boys Wear.

KENNETH SCHWARTZWALD—Buyer Junior Boys &amp; Infants Wear.

(Continued)

★ Headquarters    ▲ over 100,000 ft    ■ 80,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Whitney Stores (Continued)

DORENE SACHS—Buyer Linens & Domestic.  
ARTHUR SCHECHTER—Buyer Accessories, Linen, Handbags & Hosiery.  
OPEN—Buyer Linens & Domestic.

LESSEES

Family Shoes—MORTON SHOE

Drugs—DEKOVEN DRUG

Jewelry—STARLETTE JEWELRY

Toys—KAY-BEE

THORESON SALES

Housewares, Hardware &amp; Auto Accessories —

NATIONAL HARDGOODS

Records—J. L. MARSH

## Woolco Dept. Stores, 233 Broadway

Telephone: Area Code 212-553-2000

## COMPANY PROFILE (SIC 53 21):

SALES: \$1,710,000,000 (1/3/79)

TOTAL SELLING SQ. FT.: 23,400,000

SALES PER SQ. FT.: \$73.08

OWNERSHIP: F. W. WOOLWORTH CO.

EXCHANGES TRADED: NY, B. C. M. Ph. P

SYMBOL: Z

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office of F. W. WOOLWORTH CO., general merchandise chain.

Operating WOOLCO DEPT. STORES listed as follows:

ALABAMA—Bessemer, Birmingham (2), Dothan, Fairfield, Florence, Huntsville,

Mobile (2), Montgomery, Muscle Shoals, Rainbow City &amp; Tuscaloosa.

ARIZONA—Mesa, Phoenix (3), Tempe &amp; Tucson (3).

ARKANSAS—Fort Smith, Little Rock (2) &amp; North Little Rock.

CALIFORNIA—Carmichael, Cerritos, Fountain Valley, La Mirada &amp;

Sacramento (3).

COLORADO—Aurora, Boulder, Colorado Springs (2), Grand Junction, Greeley,

Lakewood, Littleton, North Glenn, Thornton, Westminster &amp; Wheat Ridge.

CONNECTICUT—Bristol, Brookfield, Enfield, North Haven &amp; Orange.

DELAWARE—Claymont, Dover &amp; Newark.

FLORIDA—Bradenton, Casselberry, Delray Beach, Fort Lauderdale, Fort Myers,

Gainesville, Jacksonville (3), Key West, Lakeland, Lauderdale, Miami (3),

New Port Richey, Oakland Park, Opa Locka, Orlando (2), Pensacola (2),

St. Petersburg, Sarasota, Seminole, South Daytona, Tallahassee, Tampa (3),

Tarpon Springs, Venice &amp; West Palm Beach.

GEORGIA—Atlanta (2), Decatur, Marietta &amp; Waycross.

ILLINOIS—DeKalb, Des Plaines, Homewood, Matteson, Niles, Oaklawn,

Rolling Meadows, Schaumburg, Springfield, Villa Park &amp; Wheaton.

INDIANA—Evansville, Greenwood, Indianapolis (2), Lafayette, Speedway

&amp; Terre Haute.

IOWA—Cedar Falls, Des Moines (2), Marshalltown &amp; Sioux City.

KANSAS—Emporia, Kansas City, Lenexa, Salinas, Topeka &amp; Wichita (2).

KENTUCKY—Ashland, Bowling Green, Louisville (3), Owensboro &amp; Paducah.

LOUISIANA—Alexandria, Baton Rouge (3), Bayou Vista, Chalmette, Gonzales,

Gretna, Hammond, Harahan, Houma, La Place, Lafayette (2), Marrero, Metairie,

New Iberia, New Orleans (2), Shreveport (2), Slidell &amp; Thibodaux.

MAINE—Bangor.

MARYLAND—Bowie, Forestville, Frederick, New Carrollton, Rockville,

Salisbury &amp; Severna Park.

MASSACHUSETTS—Billerica &amp; Hadley.

MICHIGAN—Flint (2), Grand Rapids, Lansing &amp; Okemos.

MISSISSIPPI—Columbus, Hattiesburg, Jackson (2), Natchez, Pascagoula &amp; Tupelo.

MISSOURI—Columbia, Gladstone, Grandview, Independence, Kansas City &amp;

St. Joseph.

NEBRASKA—Grand Island &amp; Lincoln.

NEVADA—Las Vegas (2).

(Continued)

★ Headquarters    ▲ over 100,000 ft    ■ 80,000-100,000 ft    ● 30,000-80,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Woolco Dept Stores (Continued)

NEW HAMPSHIRE—Manchester, Nashua & Salem.  
 NEW JERSEY—Asbury Park, Cinnaminson, Clementon, East Brunswick, Mt. Holly, Pleasantville, Turnersville, Willingboro & Woodbury Heights.  
 NEW MEXICO—Albuquerque (2).  
 NEW YORK—Bridgehampton, East Meadow, East Patchogue, Jericho, Lake Ronkonkoma, Lindenhurst, Riverhead & Rocky Point.  
 NORTH CAROLINA—Charlotte (3), Fayetteville, Gastonia, Kinston, Monroe & Wilmington.  
 OHIO—Columbus (4), Hamilton, Monroe, Niles, Toledo (3) & Youngstown (2).  
 OKLAHOMA—Enid, Midwest City, Oklahoma City (2) & Tulsa (2).  
 PENNSYLVANIA— Bensalem, Carlisle, Cornwells Heights, Holmes, Horsham, Langhorne, Lansdale, North Wales, Philadelphia, Pottsville & Souderton.  
 RHODE ISLAND—East Providence, Lincoln & Middletown.  
 SOUTH CAROLINA—Columbia (3), Greenville, Rock Hill & Sumter.  
 TENNESSEE—Memphis (3) & Nashville (2).  
 TEXAS—Amarillo, Arlington, Austin (4), Baytown, Beaumont, Brownsville, Corpus Christi, Dallas (2), El Paso (2), Galveston, Harlingen, Houston (10), Humble, Irving, Laredo, Lubbock, Lufkin, Mesquite, Odessa, Pasadena, Pharr, Plano, Port Arthur, Richardson, San Antonio (7), Temple, Texas City, Universal City & Waco.  
 VIRGINIA—Alexandria, Blacksburg, Burke, Charlottesville, Fairfax City, Fredericksburg, Hampton, Manassas, Norfolk, Richmond (2), Roanoke (2), Sterling, Vienna, Virginia Beach, Williamsburg & Woodbridge.  
 WISCONSIN—Wisconsin Rapids.  
 WYOMING—Casper.  
 Scheduled Openings: Bowie & Rockville, Md.; Lincoln, Nebr.; Cherry Hill, N.J.; Philadelphia & Westtown, Pa. & Fairfax, Va.  
 CANADA—For (100) WOOLCO DEPT. STORES see listing in Toronto, Ontario, Can.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Garden Center, Drugs, Records, Appliances, TV, Radio, Electronics, Toilet Goods, Stationery, Greeting Cards, Tobacco Shop, Snack Bar, Curtains, Draperies, Rugs, Luggage, Shoes, Jewelry, Watches, Sewing Notions, Cameras & Sporting Goods.  
 LEASED DEPTS.—Family Shoes, Auto Accessories, TSA Center, Optical, Pharmacy.

E. F. GIBBONS—Chairman of the Board, F. W. Woolworth Co.  
 JOHN W. LYNN—Vice Chairman of the Board, F. W. Woolworth Co.  
 R. L. ANDERSON—President & Chief Executive Officer, F. W. Woolworth Co.  
 E. W. SMITH—Executive Vice President, Finance.  
 G. W. NELSON—Executive Vice President, President U. S. Woolworth & Woolco.  
 JOHN L. SULLIVAN—Senior Executive Vice President.  
 JERROLD EVANS—Corporate Vice President, Merchandising, F. W. Woolworth Co.  
 JACK McNUTT—Corporate Vice President, Personnel, F. W. Woolworth Co.  
 FRANK CHAPMAN—Divisional Vice President, Merchandising, Woolworth/Woolco.  
 RICHARD BRANUM—Vice President, Management Information Systems.  
 LESTER HEWELL—Senior Vice President, Operations & Administration.  
 H. E. SELLS—Senior Vice President, Corporate Development.  
 JOHN P. LONG—Senior Vice President, Corporate Personnel.  
 ARNOLD ANDERSON—Senior Vice President & General Counsel.  
 ROBERT BUTLER—Vice President, Merchandising Apparel, U. S. Woolworth & Woolco.  
 L. W. PAYNTER—Vice President, Restaurant Operations.  
 H. E. MOEDINGER—Vice President, International Operations.  
 WILLIAM BAKER—Vice President, Expense & Security.  
 FRED MANNING—Corporate Vice President, Store Development.

(Continued)

★ Headquarters    ▲ over 100,000 ft    ■ 40,000-100,000 ft    • 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Woolco Dept. Stores (Continued)

HAROLD HISEB—Vice President & Treasurer.  
 E. W. KAUFMAN—Vice President Sales Promotion & Advertising, U.S. Woolworth & Woolco.  
 G. W. RAMSEY—Vice President, Finance & Assistant Treasurer.  
 A. C. LEWIS—Assistant Vice President, Corporate Administrative Services.  
 J. W. LARGEN—Assistant Vice President, Research & Distribution.  
 J. M. EVANS—Assistant Vice President, Merchandising.  
 S. A. TUOHY—Assistant Vice President, Merchandising.  
 J. F. CARROLL—Vice President, Public Affairs.  
 E. C. HELLER—Secretary & Assistant Treasurer.  
 R. BAUM—Director of Sales Promotion, Woolco.  
 G. A. INMAN—Director of Merchandise & Sales, Woolworth.  
 R. J. CARPENTER—Director of Administrative Services.  
 G. C. EVANS—Director of Real Estate.  
 W. F. CARMICHAEL—Director of Leased Depts.  
 F. C. SEFRIED—Director of Import Buying & Sales.  
 H. CHAZEN—Director of Packaging.  
 A. GROSS, JR.—Director of Marketing.  
 E. P. SINE—Director of Research.  
 J. W. CHENAULT—Director of Planning & Display.  
 I. R. VAN LEUWEN—Director of Construction.  
 N. E. THOMAS—Director of Advertising Program.  
 M. D. EATON—Coordinator Advertising & Sales—Woolco.  
 B. H. HIRSCHMANN—Manager, General Traffic.

## MERCHANDISING PERSONNEL

MRS. A. HERRINGER—Buyer Ladies, Junior Petite & Junior Dresses, Skirts, Suits & Uniforms.  
 OPEN—Buyer Swimwear, Misses & Ladies Sportswear.  
 F. P. SALVATORE—Senior Assistant Buyer Ladies Sweaters, Blouses, Pant Tops & Shells.  
 J. G. GORDON—Senior Assistant Buyer Loungewear & Robes.  
 J. A. RICHARDSON—Buyer Foundation Garments, Bras, Ladies & Childrens Undergarments & Sleepwear.  
 MRS. M. WALD—Senior Assistant Buyer Foundation Garments & Bras, Bra & Bikini Sets, Maternity Garments.  
 W. K. BLAIR—Buyer Infants, Toddlers & Childrens Underwear & Outerwear, Blankets, Bedding, Accessories, Toys, Gifts, Infants Furniture & Infants Shoes.  
 MRS. R. BRIGANDI—Senior Assistant Buyer Infants & Toddlers Wear.  
 J. W. O'BRIEN—Senior Assistant Buyer Infants & Toddlers Wear.  
 MISS J. BARBERIAN—Senior Assistant Buyer Girls & Ladies Sleepwear, Intimate Apparel Shops.  
 MRS. K. MERRITT—Senior Assistant Buyer Ladies, Girls & Childrens Undergarments.  
 MISS K. WALKER—Senior Assistant Buyer Girls Outerwear (T-14).  
 F. W. CHAPMAN—Director of Buying.  
 H. L. HILL—Director of Buying.  
 E. A. FINESTONE—Buyer Mens, Boys & Youth Furnishings.  
 C. W. TURNER—Buyer Mens, Boys & Youth Furnishings.  
 R. IWANESKY—Senior Assistant Buyer Mens & Boys Underwear & Furnishings.  
 G. C. TERPENNING—Senior Assistant Buyer Mens & Boys Hosiery & Underwear.  
 D. R. LOUGH—Buyer Curtains, Drapes, Drapery, Hardware & Rugs.  
 J. I. HANSON—Senior Buyer Dry Goods & Bedding.  
 W. H. BLANCHARD—Director of Buying.  
 C. G. BAILEY—Buyer Ladies Accessories, Millinery, Handkerchiefs, Leather Goods & Luggage.  
 MRS. V. VASS—Buyer Ladies & Childrens Hosiery.  
 V. R. CATTS—Buyer Jewelry & Watches.  
 R. L. HENDRICKS—Buyer Footwear.

(Continued)

★ Headquarters    ▲ over 100,000 ft    ■ 40,000-100,000 ft    • 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

## Woolco Dept. Stores (Continued)

K. A. FUCHS—Buyer Footwear.  
 J. H. SWON—Director of Buying.  
 N. CURRAN—Buyer Piece Goods, Patterns, Sewing Notions, Art Goods & Accessories.  
 G. D. WILSON—Buyer Sewing Notions, Art Goods & Accessories.  
 R. L. HALLAM—Buyer Stationery.  
 W. A. SCHMIEDERSKAMP—Buyer Seasonable, Household & Sundry Stationery.  
 D. R. TEMPLE—Senior Buyer Stationery, Seasonable Stationery, Household & Sundry Stationery, Everyday Greeting Cards, Gift Ties & Gift Wraps.  
 E. L. DILLON—Senior Buyer Cosmetics, Hair Goods, Miscellaneous Notions & Toilet Articles.  
 J. B. DELEHANTY—Buyer Hair Goods & Miscellaneous Notions.  
 R. H. TIETZ—Buyer Cosmetics.  
 J. R. FREY—Buyer Sewing Notions, Art Goods & Accessories.  
 A. C. CONOVER—Director of Buying.  
 G. PRUITT—Supervisor Camera Supplies & Sporting Goods.  
 C. M. POPPEL, M. W. COOK, C. T. MICKLES &  
 N. J. LEIPHAM—Buyers Sporting Goods.  
 C. R. STALEY—Senior Assistant Buyer Music Department.  
 W. D. RAGSDALE—Senior Buyer Housewares, Household, Sundries, Paint, Hardware, Electronic Goods, Automotive & Traffic Appliances.  
 J. W. DAUGHENTY & W. C. REAGAN—Senior Assistant Buyers Home Improvement & Paint.  
 R. V. ALLISON—Buyer Household Sundries.  
 R. C. PAUL—Buyer Housewares.  
 D. C. MILNER—Buyer Hardware.  
 OPEN—Buyer Electronic Goods, Automotive & Traffic Appliances.  
 E. E. MOSER & J. J. MURPHY—Buyers Major Appliances & Electronics.  
 H. D. MITCHELL—Director of Buying.  
 W. P. BOND—Buyer Occasional Furnishings, Furniture & Bar-B-Q Items.  
 E. C. COUNTRYMAN—Buyer Artificial Flowers & Fruits, Ornaments & Christmas Decorations.  
 R. E. FERGUSON—Senior Buyer Confectionery, Cookies & Food Specialties, Smoke Shop & Cigarettes.  
 MISS S. ISBELL—Buyer Confectionery, Cookies & Food Specialties.  
 T. CHISHOLM—Buyer Novelties, Pictures & Frames.  
 T. K. BRIDGES—Buyer Educational, Rubber & Miscellaneous Toys, Children Sporting Goods.  
 R. J. HALL—Buyer Metal & Wheel Toys.  
 W. E. MANN—Senior Buyer Metal, Wheel, Educational, Rubber & Seasonal Toys, Dolls, Doll Accessories, Games, Hobbies, Books & Publications.  
 R. J. POWERS—Buyer Games, Puzzles, Hobbies, Halloween & Easter.  
 M. P. RICE—Buyer Dolls, Doll Accessories, Books & Publications.  
 J. R. HUTCHERSON—Buyer Horticulture Supplies.  
 H. C. HIEBEL—Buyer Pets & Pet Supplies & Accessories.

## LESSEES

Jewelry—MEDCO, INC.

S. M. &amp; R.

ZALE

Family Shoes—GRAHAM BROWN

SHOE CORP.

STYLCO

Auto Accessories—AMERON AUTOMOTIVE

Remainder of lessees listed at store locations where available.

\* headquarters

▲ over 100,000 ft

■ 50,000-100,000 ft

◆ 30,000-50,000 ft

● under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

**Zayre Corp.** 500 Seventh Ave. New York 10018  
 Telephone: Area Code 212-391-5600  
 New York Buying Office for ZAYRE CORP., Framingham, Mass.  
 MONTE WOLFSON—Vice President, Senior Merchandise Manager, Ladies Coats, Suits, Dresses & Sportswear, Accessories & Girlswear.  
 AL RIZZO—Merchandise Manager Sportswear.  
 SUSAN SCHWARTZ—Merchandise Manager Dresses & Ladies Accessories.  
 BEN ISAACS—Merchandise Manager Ladies Outerwear & Uniforms.  
 JIM STRAUSS—Merchandise Administrator.  
 LEWIS H. ROTHSTEIN—Operations Manager.

**Zody's Discount Dept. Stores**, 441-9th Ave. New York 10001  
 Telephone: Area Code 212-564-5360  
 Eastern Office of HARTFIELD-ZODY'S, INC., New York Buying Office for ZODYS DISCOUNT DEPT. STORES, Los Angeles, Calif.

LEONARD BARUCHIN—Vice President, General Merchandise Manager, Soft Linen.

MICHAEL A. LEINWAND—Treasurer.

## DIVISIONAL MERCHANDISE MANAGERS

HOWARD HIRSCHMAN—Dresses.  
 BARRY GOODSTADT—Sportswear.  
 AL KOMACK—Lingerie & Accessories.  
 STANLEY FRIEDMAN—Childrens & Infants Wear.  
 PHIL KUWENT—Mens, Boys & Little Boys Wear.

## BUYERS

JOHN CHU—Coats.  
 HY RUBIN—Dresses.  
 FLORENCE FLIEGEL—Ladies Sport Knit Tops, Sweaters & Swimwear.  
 ENE SIMON—Ladies Blouses & Shirts.  
 HAROLD GRODINSKY—Ladies Slacks, Skirts, Jackets & Shorts.  
 DORIS FLEISHMAN—Daywear & Lingerie.  
 AL SHINDELMAN—Lounge Wear, Robes & Panties.  
 IRENE GORDON—Foundations, Bras, Girdles & Hosiery.  
 GARY LEVINE—Boys Apparel (2-4 & 3-6X).  
 MURIEL GELLER—Millinery, Handbags & Accessories.  
 DENNIS CITARELLA—Infants Wear.  
 SUE SANTONE—Childrens Slacks & Tops.  
 PHIL GARFINKEL—Childrens Robes, Underwear, Hosiery & Swimwear.  
 KAREN KREBS—Childrens Dresses, Coordinates & Outerwear.  
 MEL LEEDS—Boys Apparel (6-18).  
 HARVEY WEINSTEIN—Mens Slacks, Outerwear, Ratawear & Walk Shorts.  
 AL ARONBERG—Mens Shirts, Swimwear, Robes, Sweaters & Pajamas & Sweatshirts.

**Ames - Big N.** 850 W. Miller St. Newark 14513  
 Telephone: Area Code 315-331-5774  
 72,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 STANLEY ELWELL—Store Manager.

**Jamesway Discount Dept. Store**, Rte. 31 E. Newark 14513  
 Telephone: Area Code 315-331-7185  
 50,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.

ARLIE LAZARUS (at Secaucus)—President.

\* headquarters

▲ over 100,000 ft

■ 50,000-100,000 ft

◆ 30,000-50,000 ft

● under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd)

- Caldor, Newburgh Mall** Newburgh 12550  
 Telephone: Area Code 914—364-0100  
 50,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
 JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- Lloyd's Shopping Center,** Newburgh 12550  
 Union Ave. & Old Little Britain Rd.  
 Telephone: Area Code 914 JO 2-9300  
 120,000 ft. Branch Discount Dept. Store operated by LLOYD'S SHOPPING CENTER, Middletown, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Middletown.  
 SANDRA VANDERVORT—Store Manager.
- Mason's Discount Dept. Store,** Newburgh 12550  
 N. Plank & Gardnertown Rds.  
 Telephone: Area Code 914—565-4855  
 70,000 ft. Branch Discount Dept. Store operated by Schottenstein's, Columbus, Ohio.  
 E. LEMMO—Store Manager.
- Zayre, 44 Rte. 17E** Newburgh 12550  
 Telephone: Area Code 914—565-4800  
 73,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 JOHN DUDZIK—Store Manager.  
 ART STEINKRITZ—Assistant Store Manager.  
 RICHARD BRODERICK—Assistant Store Manager.
- K mart, 2590 Military Rd.** Niagara Falls 14304  
 Telephone: Area Code 716—297-3900  
 109,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 1900 Military Rd.** Niagara Falls 14109  
 Telephone: Area Code 716—297-3100  
 80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Twin Fair, 6000 Packard Rd.** Niagara Falls 14304  
 Telephone: Area Code 716—297-5300  
 98,600 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.  
 DON MIERZWA—Store Manager.
- Two Guys, Northern Lights Shopping Center** North Syracuse 13212  
 Telephone: Area Code 315—455-5991  
 96,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Garfield.  
 SEYMOUR KARCH (at Garfield)—President.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd)

- Ames Dept. Store, Nash Rd.** North Tonawanda 14120  
 Telephone: Area Code 716—894-4900  
 60,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 TIM TALADAY—Store Manager.
- Ames - Big N, Norwich-Oxford Rd. & Rte. 12** Norwich 13815  
 Telephone: Area Code 607—334-8776  
 42,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 T. J. SHEDLOCK—Store Manager.
- Jamesway Discount Dept. Store,** Norwich 13815  
 Norwich Shopping Plaza  
 Telephone: Area Code 607—334-5105  
 50,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 EDWARD SCHLAMB—Store Manager.
- Times Square Store, 3600 Long Beach Rd.** Oceanside 11572  
 Telephone: Area Code 516—678-6800  
 200,000 ft. Branch Discount Dept. Store operated by TIMES SQUARE STORES, Brooklyn, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Brooklyn.  
 PETER CALIRI—Store Manager.
- LESSEES**  
 Chiropractor—COMMUNITY CHIROPRACTOR ASSOCIATES  
 Dental—UNIVERSAL DENTAL  
 Floor Coverings—DEAN FLOOR COVERINGS  
 Legal—CHESS & REIBEN  
 Linens, Domestic—HIGHWAY TEXTILE  
 Snack Bar—KING GEORGE
- Ames Dept. Store, 1857 Ford St.** Ogdensburg 13669  
 Telephone: Area Code 315—393-6930  
 58,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 JAMES ANDERSON—Store Manager.
- K mart, Park Plaza** Ogdensburg 13669  
 Telephone: Area Code 315—393-7451  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Hills Dept. Store, Olean Center Mall** Olean 14780  
 Telephone: Area Code 716—373-3910  
 70,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., Division of SCOA INDUSTRIES, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

- Westons Shoppers City, 1 State Rd.** Olean 14760  
 Telephone: Area Code 715-372-3616  
 70,000 ft. Branch Discount Dept. Store operated by WESTONS SHOPPERS CITY, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 HOWARD SIMON (at New York)—President.
- Alfred's Bargain City, 248 Wilson St.** Oneida 13421  
 Telephone: Area Code 315-363-1820  
 30,000 ft. Branch Discount Dept. Store operated by ROME BARGAIN CENTER, Rome, N. Y.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Rome.  
 ROBERT FONTANA—Store Manager & Buyer Ladies Wear, Toys & Sporting Goods.
- Ames - Big N, 221 Genesee St.** Oneida 13421  
 Telephone: Area Code 315-363-8770  
 70,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 C. E. HEAVERINN—Store Manager.
- Ames - Big N, Winney Hill Rd. & Chestnut** Oneonta 13820  
 Telephone: Area Code 607-432-5081  
 42,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 JACK McFARLAND—Store Manager.
- Barker's, Pyramid Mall** Oneonta 13820  
 Telephone: Area Code 607-432-7010  
 80,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barkers Division.
- Jamesway Discount Dept. Store, Rte. 7** Oneonta 13820  
 Telephone: Area Code 607-432-8451  
 65,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 GEORGE FULTON—Store Manager.
- Ames Dept. Store, Rte. 104** Ontario 14519  
 Telephone: Area Code 315-524-2241  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 GRANT SANBORN—Store Manager.
- K mart, S-3195 Southwestern Blvd.** Orchard Park 14127  
 Telephone: Area Code 716-674-0550  
 105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCE (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Barker's, S. Highland** Ossining 10583  
 Telephone: Area Code 914-762-3222  
 70,000 ft. Branch Discount Dept. store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barkers Division.
- Jamesway Discount Dept. Store, Rte. 104 E.** Oswego 13128  
 Telephone: Area Code 315-343-0741  
 100,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 ABIE LAZARUS (at Secaucus)—President.
- Jamesway Discount Dept. Store, Rte. 17 C** Owego 13827  
 Telephone: Area Code 807-887-1132  
 45,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 WILLIAM MORAN—Store Manager.
- Murphy's Mart, 100 Victory Hwy.** Painted Post 14870  
 Telephone: Area Code 607-937-5414  
 100,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Nichols Discount City, Rte 15 & Irwin Hollow Rd.** Painted Post 14870  
 Telephone: Area Code 607-937-5461  
 70,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Ames - Big N, Dutchtown Plaza** Palatine Bridge 13428  
 Telephone: Area Code 518-673-5717  
 55,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 R. M. MASON—Store Manager.
- Modell's Shoppers World, Rte. 112** Patchogue 11772  
 Telephone: Area Code 516-758-9300  
 108,000 ft. Branch Discount Dept. Store operated by MODELL'S SHOPPERS WORLD, East Meadow, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executive and Merchandise Buyers listed in East Meadow.  
 JOEL FLANDERS—Store Manager.
- L. H. Martin Value Center, 102 N. Middletown Rd.** Pearl River 10965  
 Telephone: Area Code 914 PE 5-4044  
 25,000 ft. Branch Discount Dept. Store operated by L. H. MARTIN VALUE CENTERS, INC., Hackensack, N. J.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Hackensack.  
 LAWRENCE SCHUPNER—Store Manager.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Alexander's, Mid-Westchester Mall** Peekskill 10566  
Telephone: Area Code 914-528-7300  
100,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S DEPT. STORES, INC., New York, N. Y.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in New York.  
JAMES WALSH—Store Manager.
- Caldor, 3008 E. Main St.** Peekskill 10566  
Telephone: Area Code 914-528-8093  
50,000 ft. Branch Discount Dept. Store operated by CALDOR, Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- Korvettes, 847 Pelham Parkway** Pelham 10803  
Telephone: Area Code 914-738-3600  
220,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
CHARLES YANOVSKY—Store Manager.
- Ames - Big N, 244 Lake St.** Penn Yan 14527  
Telephone: Area Code 315-536-4403  
42,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
I. A. MACIEJEWSKI—Store Manager.
- Williams Discount Store, 417 S. Oyster Bay Rd.** Plainview 11801  
Telephone: Area Code 516 WE 1-2047  
12,000 ft. Discount Store.  
COMPANY OPERATED DEPTS.—Juvenile Furniture, Toys, Sporting Goods, Housewares, Hardware & Garden Supplies, Gifts.  
LEASED DEPTS.—Stationery, Greeting Cards & Party Goods, Deli & Pizza, Records & Cameras.  
WILLIAM PLESCIA—Owner & Buyer.
- Ames - Big N, Cornelia & Churchill Sts.** Plattsburgh 12901  
Telephone: Area Code 518-561-0050  
75,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
J. BAILEY—Store Manager.
- K mart, Pyramid Mall** Plattsburgh 12901  
Telephone: Area Code 518-561-6900  
80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 80 Sharon Ave.** Plattsburgh 12901  
Telephone: Area Code 518-563-4820  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Dept. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Zayre, Cornelia & Broad, Plattsburgh Plaza** Plattsburgh 12901  
Telephone: Area Code 518-561-8465  
75,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
MAURICE SEGALL (at Framingham)—President.
- Platts Discount Store, 460 Bedford Rd.** Pleasantville 10570  
Telephone: Area Code 914-769-6886  
30,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Jewelry, Records, Appliances, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage, Tobacco Shop, Sewing Notions & Home Improvements.  
PHILIP CARSON—President & Buyer.  
ROBERT COHEN—Secretary, Treasurer.
- Korvettes, 431 Boston Post Rd.** Port Chester 10573  
Telephone: Area Code 914-937-2500  
180,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
HARVEY LEVINE—Store Manager.
- Jamesway Discount Dept. Store, Rte. 23 (Tri-State Mall)** Port Jervis 12711  
Telephone: Area Code 914-856-2024  
57,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
THOMAS McKELVY—Store Manager.
- K mart, 100 Pike St. - Port Jervis Plaza** Port Jervis 12771  
Telephone: Area Code 914-856-4301  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Ames - Big N, Makey & May Rds.** Potsdam 13676  
Telephone: Area Code 315-265-2800  
52,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
P. R. CULVER—Store Manager.
- Bradlees, 483 South Rd.** Poughkeepsie 12601  
Telephone: Unpublished  
85,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Caldor, 75 Dutchess Tpke.** Poughkeepsie 12603  
Telephone: Area Code 914-471-4550  
80,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

## K mart, 81 Dutchess Turnpike

Telephone: Area Code 914-471-9300  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Poughkeepsie

12603

## K mart, South Hills Mall

Telephone: Area Code 914-297-1246  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Poughkeepsie

12601

## Marshall's, South Rd.

Telephone: Area Code 914-471-3600  
32,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.

## Poughkeepsie

12601

## Marit Dept. Store, 432 South Blvd., Rte 9

Telephone: Area Code 914-471-5600  
100,000 ft. Branch Discount Dept. Store operated by BELSCOT RETAILERS, Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
EDWARD KLECKNER (at Secaucus)—President.

## Poughkeepsie

12601

## LESSEES

Ladies & Childrens Wear—BARBARA LYNN  
Shoes—MORTON SHOE  
Linens, Domestic—HIGHWAY TEXTILE  
Housewares & Hardware—DAVID LECHTER DISTRIBUTORS  
Paint & Garden—PRIDE PAINT  
Toys, Sporting Goods—IRVINGTON TOY  
Jewelry—DISCOUNT JEWELERS  
Cameras—SERVEL PHOTO  
Pets—SCUFFY PET CENTERS  
Records—MERCO  
Auto Accessories—ROTH-SCHLENGER  
Stationery—FAMILY WHOLESALERS  
Lighting—LIGHTORAMA  
Home Improvements, Furniture & Floor Coverings—ALADDIN SALES

## Ames Dept. Store, Rte. 13

Telephone: Area Code 315-298-6501  
32,400 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
MYRON TONGUE—Store Manager.

## Pulaski

13142

## Caldor, 250 Rte. 59

Telephone: Area Code 914-357-8700  
85,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Norwalk.  
JULIUS EASINITZ (at Norwalk)—Vice President, Operations.

## Ramapo

\* Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Alexander's, 63rd Rd. &amp; Queens Blvd.

Telephone: Area Code 212-298-2000  
350,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S DEPT. STORES, INC., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
STAN BERGMAN—Store Manager.

## Rego Park

11374

## L. H. Martin Value Center.

56-04-99th St., Lefrak City  
Telephone: Area Code 212-271-4703  
12,000 ft. Branch Discount Dept. Store operated by L. H. MARTIN, VALUE CENTERS, INC., Hackensack, N. J.  
All Depts. Company Operated, Names of Executives and Merchandise Buyers listed in Hackensack.  
ANTHONY D'ONOFRIO—Store Manager.

## Rego Park

11368

## Sunset Stores, 92-24 Queens Blvd.

Telephone: Area Code 212 HI 8-4000  
Headquarters office at chain of discount stores, ranging in size from 4,000 ft. to 12,000 ft. located in Astoria, Bronx, Hartsdale, Manhattan, Queens, Rego Park, Ridgewood, Staten Island (2) & Yonkers, N. Y.  
All Depts. Company Operated including Appliances, TV, Radio & Housewares.  
JOSEPH RUDNICK—President, General Buyer.  
MORRIS SOBEL—Secretary.

## Rego Park

11374

## Joy Self-Service Dept. Store, 305 Columbia Turnpike

Telephone: Area Code 518-462-4271  
50,000 ft. Branch Discount Dept. Store operated by JOY SELF-SERVICE DEPT. STORE, South Glens Falls, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in South Glens Falls.  
GEORGE MILLINGTON—Store Manager.

## Rensselaer

12144

## Jamesway Discount Dept. Store

Projected Opening of 50,000 ft. Branch Discount Dept. Store to be operated by JAMESWAY CORP., Secaucus, N. J.

## Rhinebeck

## Woolco Dept. Store, Old Country Rd.

Telephone: Area Code 516-727-5713  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

## Riverhead

11901

## Central Bargain Center, 81 Central Park

Telephone: Area Code 716-546-1016  
10,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Toys, Sporting Goods, Drugs, Jewelry, Cameras, Luggage.  
Estimated Sales: \$200,000  
PERRY GOLDSTEIN—President & Buyer.  
SOL GOLDSTEIN—Vice President & Buyer.

## Rochester

14805

\* Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- K mart, 420 Jefferson Rd.** Rochester 14623  
Telephone: Area Code 716-424-1850  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3049 W. Ridge Rd.** Rochester 14621  
Telephone: Area Code 716-467-2500  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 999 E. Ridge Rd.** Rochester 14621  
Telephone: Area Code 716-487-2500  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Kames Furniture, Inc., 739 Clinton Ave. S.** Rochester 14620  
Telephone: Area Code 716 CH 4-4390  
40,000 ft. Discount Store.  
All Depts. Company Operated including Furniture, Floor Coverings, Housewares, Records, Appliances, TV, Radios.  
MRS. BEATRICE ROSENBLUM—President.  
SOL K. TURK—Vice President.
- Tent City, 280 Lyell Ave. (Box 1329)** Rochester 14608  
Telephone: Area Code 716-254-2494  
20,000 ft. Discount Dept. Store operated by ROCHESTER MERCHANDISE CO.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Hardware, Paint, Sporting Goods, Toys, Wheel Goods, Housewares, Furniture, Floor Coverings, Fabrics & Sewing Notions.  
Estimated Sales: \$5,000,000  
BEN ATKIN—President, General Manager & Buyer Mens, Boys, Infants & Childrens Wear.  
JOHN BRADBURY—Treasurer, Office Manager.  
ABE BECKMAN—Buyer Ladies Coats, Dresses, Underwear.  
LOUIS MARGOLIS—Buyer Ladies Casual Shoes, Men's & Boys' Dress Shoes, Canvas & Rubber Footwear, Work Shoes.  
NICK VANDURME—Buyer Fabrics & Sewing Notions.  
BUD MOORE—Buyer Hardware, Paint, Tents, Taraulins, Sleeping Bags, Camping Supplies, Furniture & Floor Coverings.  
GEORGE HOLLISTER—Buyer Sporting Goods.  
LOUIS WEINSTEIN—Buyer Toys, Wheel Goods, Pools & Housewares.
- Two Guys, 1500 Hudson Ave.** Rochester 14621  
Telephone: Area Code 716-544-5900  
142,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- Two Guys, 1613 Henrietta Rd.** Rochester 14620  
Telephone: Area Code 716-244-7030  
133,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Garfield.  
SEYMOUR KARCH (at Garfield)—President.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- L. H. Martin Value Center, 8601-8605 Rockaway Beach Blvd.** Rockaway Beach 10693  
Telephone: Area Code 212-271 4703  
20,000 ft. Branch Discount Dept. Store Operated by L. H. MARTIN VALUE CENTER, Hackensack, N. J.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Hackensack.  
JAMES PANCELLA—Store Manager.
- Woolco Dept. Store, Rocky Point Plaza** Rocky Point 11778  
Telephone: Area Code 516-744-1201  
92,173 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Rome Bargain Center, 117 W. Liberty St.** Rome 13440  
Telephone: Area Code 315-337-7660  
20,000 Discount Dept. Store, serving as headquarters for both stores, branch store listed as ALFRED'S BARGAIN CITY, Oneida, N. Y.  
All Depts. Company Operated except Family Shoes including Ladies, Mens & Childrens Wear, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Appliances, TV, Radios, Stationery, Greeting Cards, Auto Accessories, Luggage, Fabrics & Sewing Notions.  
Estimated Sales: \$2,700,000  
JAMES FONTANA—President.  
JOSEPH FONTANA—General Manager & Buyer Mens & Childrens Wear.  
ROBERT FONTANA (at Oneida)—Store Manager & Buyer Ladies Wear, Toys & Sporting Goods.  
FRED HINALDO—Buyer Linens & Domestic, Floor Coverings.  
WAYNE ROCHESTER—Buyer Furniture, Housewares, Hardware, Paint, Wallpaper, Garden Center, Appliances, TV, Radios, Stationery, Greeting Cards, Auto Accessories, Luggage, Fabrics & Sewing Notions.  
LESSEE  
Family Shoes—ANTHONY MESAGNA.
- Zayre, Erie Blvd. & S. George St.** Rome 13440  
Telephone: Area Code 315-339-1133  
72,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
MAURICE SEGALL (at Framingham)—President.
- Fisher's Big Wheel Store, 725 Broad St.** Salamanca 14779  
Telephone: Area Code 716-945-5335  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
JOE GIBLIN—Store Manager.
- Ames Dept. Store, 213 Lake Flower Ave.** Saranac Lake 12983  
Telephone: Area Code 518-891-2850  
50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
R. SQUIRES—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

- Barker's, R. D. #6, Pyramid Mall** **Saratoga Springs** **Key**  
Telephone: Area Code 518-584-1090 **12868**  
55,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President, Barkers Division.
- Jamesway Discount Dept. Store,** **Saratoga Springs** **■**  
**West Hill Shopping Plaza**  
Telephone: Area Code 518-584-5260 **12866**  
85,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Secaucus.  
HAROLD LAMPRETTA—Store Manager.
- K mart, 125 Ballston Ave.** **Saratoga Springs** **●**  
Telephone: Area Code 518-587-7200 **12868**  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Jamesway Discount Dept. Store, Rd. 212** **Saugerties** **●**  
Telephone: Area Code 914-246-2855 **12477**  
38,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Secaucus.  
R. FEDOR—Store Manager.
- Korvettes, 955 Central Ave.** **Scarsdale** **▲**  
Telephone: Area Code 914-725-3700 **10583**  
150,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
BILL GRUNEWALD—Store Manager.  
LESSEE  
Dental—SUBURBAN DENTAL ASSOCIATES
- Barker's, 1400 Altamont Ave.** **Schenectady** **■**  
Telephone: Area Code 518-355-9200 **12303**  
65,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bronx.  
LEON MESNIK (at Bronx)—President, Barkers Division.
- Bradlees, Balltowne Rd. & Rte. 5** **Schenectady** **■**  
Telephone: Area Code 518-372-0384 **12304**  
60,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- Caldor, Crosstown Plaza** **Schenectady** **■**  
Telephone: Area Code 518-867-6491 **12304**  
85,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Norwalk.  
JULIUS KASINITZ (at Norwalk)—Vice President, Operations.
- ★ Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

## NEW YORK (Cont'd.)

- K Mart, Curry Road Shopping Center** **Schenectady** **●**  
Telephone: Area Code 518-355-4842 **12306**  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Two Guys, Lafayette & Franklin Sts.** **Schenectady** **■**  
Telephone: 518-393-4171 **12305**  
Location also known as Nott Terrace & Liberty)  
116,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J.  
doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and  
Merchandise Buyers listed in Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- K mart, 210 Saratoga Rd.** **Scotia** **▲**  
Telephone: Area Code 518-399-8107 **12302**  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Jamesway Discount Dept. Store,** **Sidney** **●**  
**Sidney Shopping Center**  
Telephone: Area Code 807-583-2108 **13838**  
42,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Secaucus.  
WILLIAM BEAVER—Store Manager.
- Joy Self-Service Dept. Stores, 111 Main St.** **South Glen Falls** **★** **2**  
Telephone: Area Code 518-792-3175 **12801**  
Resident Buyer: Retailers Representatives, 1372 Broadway, N. Y. C.  
54,000 ft. Discount Dept. Store Operated by ECONOMY DRY GOODS  
with a branch listed in Rensselaer, N. Y.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens,  
Domestics, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting  
Goods, Garden Center, Drugs, Jewelry, Appliances, TV, Radios, Auto  
Accessories, Luggage & Records.  
LEASED DEPTS.—Family Shoes.  
CHARLES GINSBURG—Chairman of the Board.  
MICHAEL D. GINSBURG—President & Construction Manager.  
DAVID B. PINE—Senior Buyer, Merchandise Manager -  
Hard Lines, Display & Maintenance Manager, Store Planning &  
Development, Fixtures & Equipment & Buyer Furniture, Housewares,  
Garden Center, Records, Appliances, TV, Radio, Stationery,  
Greeting Cards, Cameras, Tobacco Shop & Home Improvement.  
ROBERT GINSBURG—Buyer Ladies & Childrens Wear.  
WILLIAM NELSON—Buyer Mens Wear & Luggage.  
ROBERT GINSBURG—Buyer Linens, Domestics, Floor Coverings.  
FRED O'HARE—Buyer Hardware, Sporting Goods &  
Auto Accessories.  
TIM BLAKE—Buyer Paint & Wallpaper.  
MICHAEL SULLIVAN—Buyer Toys.  
GEORGE MILLINGTON—Buyer Jewelry.  
MARTIN HAYDEN—Buyer Drugs.  
LESSEES  
Shoes—J. BAKER, INC.
- ★ Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

## NEW YORK (Cont'd.)

**Times Square Stores, 130-35 Merrick Blvd.** Springfield Gardens Key Unit  
 Telephone: Area Code 212-341-4000 11434  
 30,000 ft. Branch Discount Dept. Store operated by **TIMES SQUARE STORES CORP.**  
 Brooklyn, N. Y.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Brooklyn.  
**MILLER LATIMER**—Store Manager.

**Ames Dept. Store, US Rte. 219** Springville Key Unit  
 Telephone: Area Code 718-592-4988 14141  
 50,000 ft. Branch Discount Dept. Store operated by **AMES DEPT. STORES**,  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
**RICHARD PETERMAN**—Store Manager.

**K mart, 2660 Hylan Blvd.** Staten Island Key Unit  
 Telephone: Area Code 212-351-8500 10306  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

**Korvettes, Richmond & Yukon Aves.** Staten Island Key Unit  
 Telephone: Area Code 212-781-7000 10314  
 180,000 ft. Branch Discount Dept. Store operated by **KORVETTES**, New York.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
**DENNIS PARODI**—Store Manager.

**Major's Dept. Store, 2239 Forest Ave.** Staten Island Key Unit  
 Telephone: Area Code 212-981-8000 10303  
 200,000 ft. Branch Discount Dept. Store operated by **BELSCOT RETAILERS, INC.**,  
 Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
**EDWARD KLECKNER** (at Secaucus)—President.

**LESSEES**  
 Dental—**RICHMOND DENTAL SERVICE**  
 Shoes—**MORTON SHOE**  
 Fabrics—**HIGHWAY TEXTILE, INC.**  
 Millinery & Handbags—**ALBERT E. SCHIMMEL**  
 Housewares & Hardware—**DAVID LECHTER**  
 Paint—**LIBJAC**

Floor Coverings—**DEAN**  
 Home Improvements—**ALADDIN SALES CO.**  
 Toys—**IRVINGTON TOY**  
 Sporting Goods—**IRVINGTON TOY CO.**

Jewelry—**DISCOUNT JEWELERS**

**KING VIP**

Records—**MERCO**

Appliances—**PRINCE RANGE STORES**

Stationery & Luggage—**J & B WHOLESALE**

Cameras—**SERVEL PHOTO**

Auto Accessories—**ROTH-SCHLENGER**

Supermarket—**DAN'S SUPREME SUPERMARKET, INC.**

Snack Bar—**PAUL BARRY**

Lighting—**LIGHTORAMA**

Pet Supplies—**SCUFFY PET CENTERS**

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

**Master's, Highland Blvd. & Tysens Lane** Staten Island Key Unit  
 Telephone: Area Code 212-979-1880 10314  
 119,000 ft. Branch Discount Dept. Store operated by **MASTER'S, INC.**,  
 Westbury, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Westbury.  
**J. GERSHON**—Store Manager.  
**LESSEES** (other than listed at headquarters)  
 Pets—**AMERICAN PET**  
 Snack Bar—**PAUL BARRY**  
 Dental—**RICHMOND DENTAL SERVICE**

**Marshall's, 2200 Nesconset Rd.** Stony Brook Key Unit  
 Telephone: Area Code 516-751-8820 11718  
 20,000 ft. Branch Discount Dept. Store operated by **MARSHALL'S, INC.**,  
 Woburn, Mass.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
**AL BERGERON** (at Woburn)—Vice President, Operations.

**Caldor, 250 Rte. 59** Suffern Key Unit  
 Telephone: Area Code 914-357-8700 10901  
 70,000 ft. Branch Discount Dept. Store operated by **CALDOR, INC.**, Norwalk, Conn.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.  
**JULIUS KASINITZ** (at Norwalk)—Vice President, Operations.

**Ames Dept. Store, 1802 Teall Ave. (Shop City)** Syracuse Key Unit  
 Telephone: Area Code 315-437-9642 13208  
 47,000 ft. Branch Discount Dept. Store operated by **AMES DEPT. STORES**,  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
**RAYMOND WEAVER**—Store Manager.

**Cook's Discount Dept. Store, 4740 - 4780 Onondaga Blvd.** Syracuse Key Unit  
 Telephone: Area Code 315-478-3109 13219  
 81,000 ft. Branch Discount Dept. Store operated by **Discount Store Division of COOK UNITED, INC.**, Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
**GARY NEBINGER** (at Maple Heights)—Senior Vice President, Operations.

**K mart, 5933 S. Salina St.** Syracuse Key Unit  
 Telephone: Area Code 315-475-3153 13202  
 80,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

**LESSEES** (at this store)

Mens Wear—**UNISHOPS**

Appliances—**HOSMER APPLIANCES**

Auto Accessories—**F & G**

Home Improvements—**ACME**

**K mart, 4701 Onondaga Blvd.** Syracuse Key Unit  
 Telephone: Area Code 315-478-0986 13218  
 115,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

**K mart, Green Hills Shopping Center**

Telephone: Area Code 315-469-5066

55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Syracuse  
13205**Ra-Lin Discount Store, 625 Burnett Ave.**

Telephone: Area Code 315 GR 2-7872

10,000 ft. Discount Store.

COMPANY OPERATED DEPTS.—Housewares, Giftware, Jewelry, Cameras, Small Appliances, Radios &amp; Luggage.

LEASED DEPTS.—Sporting Goods, Major Appliances &amp; TV.

HERMAN ZEITLIN—President.

BENIE RADIN—Vice President &amp; Treasurer.

JIM GRECO—Manager &amp; Buyer Jewelry &amp; Luggage.

RICH ROBIN—Buyer Housewares, Small Appliances.

Radios &amp; Giftware.

BILL HARRIS—Buyer Cameras.

LESSEES

Sporting Goods—GEM SPORT SUPPLIES

Major Appliances &amp; TV—JER-MEI

Syracuse  
13203**Ames Dept. Store, Rte. 9N**

Telephone: Area Code 518-585-6797

50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.

HERBERT GILMAN (at Rocky Hill)—President.

Ticonderoga  
12883**Brand Name Sales, Inc., 670 Young St.**

Telephone: Area Code 716-893-2511

Headquarters Office for chain of Discount Stores (Not Listed) operating 18,000 ft. Stores at 2749 Main St., Buffalo; 3385 Union Rd., Cheektowaga;

Transitown Plaza, Clarence; South Park Plaza, Hamburg; 3494 Delaware Ave., Kenmore; 5876 S. Transit Rd., Lockport; 8735 Pine Ave., Niagara Falls;

1154 Niagara Falls Blvd., Tonawanda &amp; Southgate Plaza, West Seneca, all in New York.

All Depts. Company Operated including Domestic, Hardware, Housewares, Toys, Sporting Goods, Garden Supplies, Jewelry, Cameras, Luggage, Auto Accessories, Small Appliances, Linens, Furniture, Stationery, Greeting Cards &amp; Electronics.

GEORGE HAMBLETON, JR.—General Manager &amp; Buyer Housewares, Small Appliances, TV &amp; Radio.

E. SHAVER—Store Planning &amp; Development, Fixtures &amp; Equipment &amp; Display Manager.

M. BATEN—Buyer Linens, Domestic, Garden Supplies, Stationery, Greeting Cards, Cameras &amp; Luggage.

RICHARD GERHARDT—Buyer Toys, Sporting Goods &amp; Electronics.

S. SAVORY—Buyer Furniture, Hardware, Jewelry &amp; Auto Accessories.

Tonawanda  
14150**Twin Fair, 3360 Eggert Rd.**

Telephone: Area Code 716-895-2850

70,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.

RON WALKER—Store Manager.

Tonawanda  
14150

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

**Barker's, Troy Plaza & Hoosick St.**

Telephone: Area Code 518-274-7310

68,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.

Complete list of Company Operated Dept. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx, LEON MESNIK (at Bronx)—President, Barkers Division.

Troy  
12180**Ames Dept. Store, 86 Demars Blvd.**

Telephone: Area Code 518-359-3325

32,400 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill. JOSEPH SALERNO—Store Manager.

Tupper Lake  
12988**Barker's, Rte. 94 & Stewart Field Rd.**

Telephone: Area Code 914-585-8905

65,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx. LEON MESNIK (at Bronx)—President, Barkers Division.

Vails Gate  
12584**Caldor, Big V Plaza, Rte. 32**

Telephone: Area Code 914-582-1320

92,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

Vails Gate  
12584**Alexander's Dept. Store, 500 W. Sunrise Hwy**

Telephone: Area Code 516-581-2445

173,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S DEPT. STORES, INC., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

MILTON NEGRIN—Store Manager.

LESSEE

Dental—DENTICARE PROFESSIONAL SERVICES

Valley Stream  
11581**Korvettes, Green Acres Shopping Center**

Telephone: Area Code 516-581-7100

180,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

MARTIN SOKOL—Store Manager.

Valley Stream  
11581**Caldor, Nine Mall**

Telephone: Area Code 914-297-4345

82,500 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Norwalk.

JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

Wappingers Falls  
12580**Ames Dept. Store, Rte. 19**

Telephone: Area Code 716-796-8166

50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.

RICHARD ALMY—Store Manager.

Warsaw  
14589

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Lloyd's Shopping Center, Rte. 94** Warwick  
 Telephone: Area Code 914-886-2282  
 45,000 ft. Branch Discount Dept. Store operated by LLOYD'S SHOPPING CENTER, Middletown, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Middletown.  
 BOB TRUMBULL—Store Manager.
- Ames - Big N, Geneva Rd.** Waterloo  
 Telephone: Area Code 315-789-8930  
 62,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 W. J. DOW—Store Manager.
- Ames Dept. Store, Rtes. 5 & 20** Waterloo  
 Telephone: Area Code 315-533-8297  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 JOHN COOK—Store Manager.
- Ames - Big N, 144 Eastern Blvd. (Northland Plaza)** Watertown  
 Telephone: Area Code 315-788-8920  
 58,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 FRED BEIMFORD—Store Manager.
- Jamesway Discount Dept. Store, Arsenal St. & I-81** Watertown  
 Telephone: Area Code 315-782-6240  
 118,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 ARLIE LAZARUS (at Secaucus)—President.
- K mart, 1575 Washington** Watertown  
 Telephone: Area Code 315-782-8910  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Nichols Discount City, Arsenal St. & Coleman Ave.** Watertown  
 Telephone: Area Code 315-782-0540  
 122,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- K mart, 195 Troy Schenectady Rd.** Watervliet  
 Telephone: Area Code 518-783-8101  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

- Philadelphia Sales Co., 345 Broad St.** Waverly  
 Telephone: Area Code 807-585-9461  
 39,000 ft. Branch Discount Dept. Store operated by PHILADELPHIA SALES CO., Binghamton, N. Y.  
 All Depts. Company Operated except Auto Accessories, Executives and Merchandise Buyers listed in Binghamton.  
 RITA VAN SKIVER—Store Manager.
- Ames - Big N, 980 Ridge Rd.** Webster  
 Telephone: Area Code 716-872-6410  
 75,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 A. A. SALATA—Store Manager.
- Ames - Big N, 3483 Andover Rd.** Wellsville  
 Telephone: Area Code 716-593-1050  
 62,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 RONALD KELLY—Store Manager.
- K mart, Bolivar Rd. & R. R. 4** Wellsville  
 Telephone: Area Code 716-593-6400  
 49,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 1881 Ridge Rd.** West Seneca  
 Telephone: Area Code 716 NR 4-7777  
 80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Twin Fair, Inc., 355 Harlem Rd.** West Seneca  
 Telephone: Area Code 716-828-1000  
 COMPANY PROFILE (SIC 53 21):  
 SALES: \$195,407,000 (12/31/78—does not include leased depts.)  
 TOTAL SQ. FT.: 2,160,000  
 SALES PER SQ. FT.: \$90.47  
 OWNERSHIP: Public  
 EXCHANGES TRADED: AS, B, Ph  
 SYMBOL: TWN  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 MAILING ADDRESS: 1 Twin Fair Corporate Center (Box 881), Buffalo, N. Y. 14240  
 Headquarters Office for chain of Discount Dept. Stores with stores listed in Covington, Ky.; Amherst, Batavia, Buffalo (4), Depew, Dunkirk, Hamburg (2), Lockport, Niagara Falls, Tonawanda, West Seneca & Williamsville, N. Y.; Cincinnati (6), Fairfield, Findlay, Marion, Middletown, Newark & Springfield (2), Ohio.  
 COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Hardware, Paint, Floor Coverings, Garden Center, Plumbing Supplies, Small & Major Appliances, Toys, Sporting Goods, Cameras, Jewelry, Giftware, Health & Beauty Aids, Stationery, Greeting Cards, School Supplies, Electrical Goods, Auto Accessories, Notions, Records, Bakery, Snack Bar, Liquor, Supermarket, Luggage, Candy, Tiles, Trim-A-Tree & Curtains.

(Continued)

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

## Twin Fair (Continued)

## LEASED DEPTS.—Jewelry &amp; Pharmacy.

HAROLD A. EGAN, JR.—Chairman of the Board.

Chief Executive Officer.

JOHN O. CARNEY—Vice President.

JAMES CONNORS—Vice President.

RALPH H. WHITE—President &amp; Chief Operating Officer.

Twin Fair, Inc.

LARRY BONI—Vice President, Merchandising.

ANDREW J. CERZA—Vice President, Supermarket Division.

SAMUEL P. DEVESO—Vice President.

JOSEPH D. LOTURCO—President, Discount Stores.

E. CAMPBELL DEAN—Vice President.

CLEMENT C. ECKERT—Vice President.

KEITH THOMPSON—Vice President.

JOHN J. NASCA—Secretary.

KENNETH ASTARITA—Assistant Secretary.

ROBERT W. MARTIN—Treasurer.

NORMAN SCHOENING—Director of Advertising.

GEORGE MALESIC—Director of Management Information Systems.

ROBERT E. HOLLS—Controller.

ANTHONY T. BUSCAGLIA—Purchasing Director.

HOLLY CWIKLINSKI—Director of Public Affairs.

GEORGE DESSER—Merchandise Manager &amp; Buyer Ladies &amp; Girls Wear.

STANLEY FINE—Merchandise Manager, Mens &amp; Boys Wear.

STEVEN RIFKIN—Soft Goods Coordinator.

JOHN SARDINA—Hardlines Coordinator.

MYRON BACHRACH—Buyer Ladies Coats &amp; Dresses.

SHIRLEY SCHWARTZ—Buyer Lingerie.

KEN WASSERMAN—Buyer Hosiery &amp; Accessories.

RUTH CASPER—Buyer Infants &amp; Girls Wear.

NICE FRISCH—Buyer Boys Wear.

PERRY GOLDMAN—Buyer Shoes.

BERNARD STIMELL—Buyer Mens Wear.

ROY FREUDENBERGER—Buyer Domestic Linens &amp; Curtains.

LEONARD TRAUB—Buyer Cameras, Jewelry.

PETER SPALLINO—Buyer Health &amp; Beauty Aids &amp; Candy.

JERRY SCALICE—Buyer Stationery &amp; Gifts.

WILLIAM D'ESOP—Buyer Bakery &amp; Snack Bars.

EDMOND TRUTY—Buyer Produce.

FRANK JORDAN—Buyer Meats.

CARL J. DeSIMONE—Buyer Liquor.

BARNEY DEUTER—Buyer Records.

RICHARD HURD—Buyer Hardware, Garden Center, Plumbing Supplies.

Electrical Goods.

ROBERT McDONALD—Buyer Paint &amp; Tile.

JOHN RIFORGIATO—Buyer Small Appliances, Toys, Trim-A-Tree.

ROBERT REARDON—Buyer Major Appliances.

PAUL WATKINS—Buyer Auto Accessories, Sporting Goods &amp; Luggage.

## LESSEES

Pharmacy—FAIR DRUG (Ohio store only)

Twin Fair, 2970 Transit Rd.

Telephone: Area Code 716—675-2381

88,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS

CORP., West Seneca, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at headquarters.

JACK POLEY—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

West Seneca ■

14224

## NEW YORK (Cont'd.)

Friendly Frost, Inc., 123 Frost St.

Telephone: Area Code 516—334-8100

Headquarters office of chain of discount stores operating branch stores ranging in size from 4,000 to 10,000 ft. in Branford, Bridgeport, Hamden, Milford &amp; Waterbury, Conn.; Paramus, Wayne &amp; Woodbridge, N. J.; Astoria, Bay Shore, Bethpage, Bronx, Brooklyn (9), Commack, Flushing, Freeport, Fresh Meadows, Huntington, Jackson Heights, Jamaica, Massapequa, New Hyde Park, New York City, Ozone Park, Patchogue, Smithtown, Staten Island (2), Valley Stream, Westbury &amp; Hempstead, N. Y.

All Depts. Company Operated including Housewares, Tapes, Photo, Hardwares, Toys, Garden Center, Appliances, TV &amp; Radios.

Estimated Sales: \$40,000,000

DANIEL SCHMIER—President.

PATRICK DAVIS—Vice President &amp; Buyer Housewares, Hardware.

Toys &amp; Garden.

BERNARD DUBLER—Vice President &amp; Buyer Audio.

HOWARD ROSEMAN—Secretary.

ABE CHAPNICK—Treasurer.

LEON BERNSTEIN—Sales &amp; Display Manager &amp; Buyer Radio.

TV, Tape, Photo &amp; Appliances.

PETER GIORDANO—Maintenance Manager.

ROBERT GREENGUS—Customer Relations &amp; TV Service Manager.

Masters, Inc., 725 Summa Ave.

Telephone: Area Code 516—997-8000

COMPANY PROFILE (SIC 53 21):

SALES: \$15,000,000 (1979 Estimated)

TOTAL SELLING SQ. FT.: 314,000

SALES PER SELLING SQ. FT.: \$47.77

OWNERSHIP: Public

EXCHANGE TRADED: AS

SYMBOL: MSR

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Discount Dept. Stores listed in Elmsford.

Spring Valley &amp; Staten Island, N. Y.

COMPANY OPERATED DEPTS.—Ladies, Mens &amp; Childrens Wear.

Cosmetics, Beauty Aids, Paints, Tools, Hardware, Auto Accessories.

Toys, Pools, Gyms, Cameras, Film Processing, Giftwares, Traffic

Appliances, Nursery, Wicker Furniture, Jewelry, Stationery, Tobacco.

Candy, Cigarettes, Luggage, Housewares, Records &amp; Outdoor Furniture.

LEASED DEPTS.—Family Shoes, Linens, Domestic, Pets, Lighting

Fixtures &amp; Snack Bar.

LOUIS BIBLOWITZ—Chairman of Board.

MAX BIBLOWITZ—Vice Chairman of the Board.

JOSHUA BIBLOWITZ—President.

SAUL NEWMAN—Vice President, Lady Rose Division.

JERRY ZELIN—Vice President, Administration.

JOSEPH GREENSPAN—Secretary.

ROBERT GORDONSON—Treasurer.

JEROME BECKER—Controller.

TONY NAVARRO—Director of Security.

LILA SOLOMON—Advertising Director.

JOSEPH BOSCHETTI—Director of Operations.

MEYER BADER—General Merchandise Manager.

ED STANKOWITZ—Buyer Paint, Tools, Auto, Garden &amp; Trim-A-Tree.

VINCE DOHERTY—Buyer Pools, Toys, Gyms &amp; Sporting Goods.

STAN FRIEDMAN—Buyer Giftwares, Nursery &amp; Wicker Furniture.

TV, Radio, Photo, Small Appliances &amp; Cosmetics.

STUART ROTH—Buyer Jewelry &amp; Cameras.

AL PASTERNAK—Buyer Stationery, Luggage, Cigarettes &amp; Candy.

MORRIS FUNT—Buyer Housewares, Outdoor Furniture &amp; Traffic Appliances.

## LADY ROSE DIVISION

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Master's (Continued)

CECIL MORGAN—General Merchandise Administrator.  
 WILLIAM SMITH—General Merchandise Manager.  
 DAVE GROSS—Divisional Merchandise Manager & Buyer Sportswear.  
 DAVID BURSTEIN—Buyer Coats.  
 CHERYL PLATT—Buyer Dresses.  
 ANDY DRAGUNAT—Buyer Sportswear.  
 AL ROVINSEY—Buyer Lingerie.  
 IRVING ROCKKIND—Buyer Hosiery.  
 LESTER MOCKSON—Buyer Corsets & Accessories.  
 JERRY EISENSTEIN—Buyer Sportswear.  
 NORMAN MINKOFF—Buyer Childrens Wear.  
 MANNY FONSECA—Buyer Childrens, Infants & Toddlers Wear.  
 MEL HELLEN—Buyer Childrens Wear.  
 LESSEES  
 Family Shoes—PERRY SHOES  
 Linens & Domestics—CENTRAL TEXTILE  
 Pets—AMERICAN PET  
 Lighting Fixtures—LIMELITES

## Alexander's, 60 S. Broadway

Telephone: Area Code 914—948-6000  
 265,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S  
 DEPT. STORES, INC., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 F. KASSNER—Store Director.

White Plains ▲  
 10601

## Caldor, 399 Tarrytown Rd.

Telephone: Area Code 914—997-7171  
 70,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Norwalk.  
 JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

White Plains ■  
 10607

## K mart, 8150 Transit Rd.

Telephone: Area Code 716—688-7322  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCE (at Troy)—Executive Vice President, Store Management.

Williamsville ■  
 14221

## Twin Fair, 4101 Transit Rd.

Telephone: Area Code 716—633-7930  
 62,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS  
 CORP., West Seneca, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in West Seneca.  
 LEE MOLL—Store Manager.

Williamsville ■  
 14224

## Mays, 248-18 Rockaway Blvd.

Telephone: Area Code 516—374-1400  
 230,000 ft. Branch Discount Dept. Store operated by MAYS, Brooklyn, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Brooklyn.  
 D. ROWE—Store Manager.

Woodmere ▲  
 13698

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

## Stevens, 50-02 Queens Blvd.

Telephone: Area Code 212 IL 7-7400  
 30,000 ft. Discount Store with branches (Not Listed) in Astoria (15,000 ft.)  
 & Hollis (15,000 ft.), N. Y.  
 All Depts. Company Operated including Housewares, Hardware, Paint,  
 Wallpaper, Toys, Sporting Goods, Garden Center, Drugs, Jewelry,  
 Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto  
 Accessories, TBA Center & Luggage.  
 Estimated Sales: \$14,000,000

IRVING MOSKOWITZ—General Manager, Buyer.  
 JOE FREEMAN—Controller.

Woodside ★ 3  
 11377

## Alexander's 2500 Central Park Ave.

Telephone: Area Code 914—793-1515  
 196,000 ft. Branch Promotional Dept. Store operated by ALEXANDER'S  
 DEPT. STORES, INC., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 BERNARD LYNCH—Store Manager.

Yonkers ▲  
 10710

## Caldor, 2350 Central Park Ave.

Telephone: Area Code 914—961-5000  
 120,000 ft. Branch Discount Dept. Store operated by CALDOR, INC.,  
 Norwalk, Conn.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Norwalk.  
 JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

Yonkers ▲  
 10710

## Caldor, Rte. 118 &amp; Downing Dr.

Telephone: Area Code 914—245-1200  
 90,000 ft. Branch Discount Dept. Store operated by CALDOR, INC., Norwalk, Conn.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Norwalk.  
 JULIUS KASINITZ (at Norwalk)—Vice President, Operations.

Yorktown Heights ■  
 10598

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NOTES

## NORTH CAROLINA

This is the listing of the discount stores and company offices in North Carolina arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ALAMANCE COUNTY

K mart, Burlington  
Zayre, Burlington

## ANSON COUNTY

Mar Way, Wadesboro

## ASHE COUNTY

Stagleton's, West Jefferson

## BUNCOMBE COUNTY

Bower's, Asheville  
K mart, Asheville  
RDR, Leicester  
RDR, Swannanoa  
Sky City, Asheville

## BURKE COUNTY

K mart, Morganton  
Sky City, Morganton

## CABARRUS COUNTY

Cooks, Kannapolis  
K mart, Kannapolis  
Zayre, Kannapolis

## CALDWELL COUNTY

K mart, Lenoir  
Sky City, Lenoir

## CATAWBA COUNTY

K mart, Hickory  
King's Dept. Store, Hickory  
Nichols, Hickory  
Sky City, Hickory

## CHEROKEE COUNTY

Sky City, Murphy

## CLEVELAND COUNTY

K mart, Shelby  
King's Dept. Store, Shelby  
Sky City, Shelby

## DAVENPORT COUNTY

Clarks, New Bern  
King's Dept. Store, New Bern  
Nichols, New Bern  
T. G. & Y., Havelock

## CUMBERLAND COUNTY

Gaylord's Discount Dept. Store,  
Fayetteville  
K mart, Fayetteville  
Woolco Dept. Store, Fayetteville

## DAVIDSON COUNTY

Gibson's Discount Center, Lexington  
Gibson, Thomasville  
K mart, Thomasville  
Sky City, Lexington

## DURHAM COUNTY

K MART, Durham  
King's Dept. Store, Durham

## EDGEcombe COUNTY

K mart, Rocky Mount

## FORSYTH COUNTY

Cook's, Winston-Salem  
K mart, Winston-Salem  
King's Dept. Store, Winston-Salem  
Memco, Winston-Salem  
Zayre, Winston-Salem

## GASTON COUNTY

Bill's Discount House, Belmont  
Cook's Discount, Gastonia  
K mart, Gastonia  
Nichols, Gastonia  
Richway, Gastonia  
Woolco, Gastonia

## GRANVILLE COUNTY

Heck's, Oxford

## GUILFORD COUNTY

Cooks, Greensboro  
K mart, Greensboro  
K mart, High Point  
King's Dept. Store, Greensboro  
Sky City, High Point  
Zayre, Greensboro  
Zayre, High Point

## HALIFAX COUNTY

Clark's, Roanoke Rapids

## HARNETT COUNTY

Sky City, Dunn

## HAYWOOD COUNTY

Sky City, Waynesville

## HENDERSON COUNTY

King's, Hendersonville  
RDR, Fletcher  
Sky City, Hendersonville

## IREDELL COUNTY

K mart, Statesville  
King's Dept. Store, Statesville

## JOHNSTON COUNTY

K mart, Smithfield  
Sky City, Smithfield  
T. G. & Y., Smithfield

## LEE COUNTY

K mart, Sanford  
King's, Sanford  
Mack's Stores, Sanford  
Zayre, Sanford

## NORTH CAROLINA (Cont'd.)

- LENOIR COUNTY**  
United Surplus Co., Kinston  
Woolco Dept. Store, Kinston
- LINCOLN COUNTY**  
Sky City, Lenoirville
- MACON COUNTY**  
Sky City, Franklin
- MARTIN COUNTY**  
K mart, Williamston
- MCDOWELL COUNTY**  
Sky City, Marion
- MECKLENBURG COUNTY**  
K mart, Charlotte  
RDR, Charlotte  
Richway, Charlotte  
Woolco, Charlotte  
Zays, Charlotte
- MITCHELL COUNTY**  
Sky City, Spruce Pine
- MOORE COUNTY**  
K mart, Aberdeen
- NEW HANOVER COUNTY**  
Gibson's Discount Center, Wilmington  
K mart, Wilmington  
King's Dept. Store, Wilmington  
Woolco, Wilmington
- ONSLAW COUNTY**  
Cook's, Jacksonville  
Furniture Fair, Jacksonville  
K mart, Jacksonville  
Gibson's, Jacksonville
- ORANGE COUNTY**  
Max Way, Hillsborough
- PASQUOTANK COUNTY**  
King's Dept. Store, Elizabeth City
- PITT COUNTY**  
Clark's, Greenville  
K mart, Greenville  
King's, Greenville  
Nichols, Greenville
- RANDOLPH COUNTY**  
King's Dept. Store, Asheville
- ROBESON COUNTY**  
Cook's, Lumberton  
K mart, Lumberton  
Nichols, Lumberton
- ROCKINGHAM COUNTY**  
Gibson's, Eden  
K mart, Eden  
K mart, Reidsville  
T. G. & Y., Reidsville
- HOWAN COUNTY**  
K mart, Salisbury  
Sky City, Salisbury
- RUTHERFORD COUNTY**  
K mart, Forest City  
Sky City, Forest City
- SCOTLAND COUNTY**  
K mart, Laurinburg
- STANLY COUNTY**  
K mart, Albemarle  
Sky City, Albemarle
- SURRY COUNTY**  
K mart, Mount Airy  
Singleton's, Mount Airy  
Sky City, Mount Airy
- TRANSYLVANIA COUNTY**  
Sky City, Brevard
- UNION COUNTY**  
Sky City, Monroe  
Woolco, Monroe
- VANCE COUNTY**  
K mart, Henderson  
King's Dept. Store, Henderson
- WAKE COUNTY**  
K mart, Raleigh  
King's Dept. Store, Raleigh
- WATAUGA COUNTY**  
K mart, Boone
- WAYNE COUNTY**  
K mart, Goldsboro  
Kings, Goldsboro  
Mason's Discount Dept. Store, Goldsboro  
Nichols, Goldsboro
- WILKES COUNTY**  
Sky City, North Wilkesboro
- WILSON COUNTY**  
Cook's, Wilson  
Kings, Wilson  
Nichols, Wilson

K mart, 1803 U.S. 15-501 N.  
Telephone: Area Code 919-892-3571  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.

Aberdeen

28315

Key Units

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

- E mart, 1436 N. 1st St.** **Albemarle** ●  
Telephone: Area Code 704-983-3185  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.
- Sky City, 104 Hwy. 27 & East By Pass** **Albemarle** ●  
Telephone: Area Code 704-983-2195  
45,000 ft. Branch Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Telephone: Area Code 704-983-2195  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President,  
Director of Operations.
- King's Dept. Store, 835 E. Dixie Dr.** **Asheboro** ●  
Telephone: Area Code 919-829-1474  
50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Bower's Discount Dept. Stores, 35 Patton Ave.** **Asheville** ★ 61  
Telephone: Area Code 704-254-0931  
**COMPANY PROFILE (SIC 53 21):**  
SALES: \$92,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 2,360,000  
SALES PER SQ. FT.: \$38.98  
OWNERSHIP: Interco  
EXCHANGES TRADED: NY, M  
SYMBOL: ISS  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Subsidiary of INTERCO, St. Louis, Mo.  
MAILING ADDRESS: P. O. Box 2210, Asheville, N. C. 28802  
Resident Buyer: Retailers Representatives, Inc., 1371 Broadway, New York, N. Y.  
Headquarters Office for Dept. Store chain operating Discount Stores listed as  
SKY CITY listed as follows:  
ALABAMA—Oxford.  
GEORGIA—Athens, Augusta (2), Blue Ridge, Cornelia, Dalton, Elberton,  
Toccoa, Washington & Winder.  
NORTH CAROLINA—Albemarle, Asheville (3), Brevard, Dunn, Forest City,  
Franklin, Hendersonville, Hickory, High Point, Lenoir, Lexington, Lincolnton,  
Marion, Monroe, Morganton, Mount Airy, Murphy, North Wilkesboro,  
Salisbury, Shelby, Smithfield, Spruce Pine & Waynesville.  
SOUTH CAROLINA—Abbeville, Anderson, Beaufort, Chester, Clearwater, Clemson,  
Denmark, Florence, Greenville (2), Greenwood, Greet, Hampton, Lancaster,  
Laurens, Mauldin, Orangeburg, Pelzer, Rock Hill, Somerville, Spartanburg (2)  
& Walterboro.  
TENNESSEE—Maryville & Morristown.  
Scheduled Openings: Elberton, Ga.; Dunn, N. C.; Abbeville & Greenville, S. C.  
**COMPANY OPERATED DEPTS.**—Ladies, Mens & Childrens Wear, Linens,  
Domestics, Floor Coverings, Sporting Goods, Stationery, Greeting Cards,  
Luggage, Snack Bar, Appliances, TV, Radios, Cameras, Fabrics, Sewing  
Notions, Tobacco, Pet & Pet Supplies, Millinery.  
**LEASED DEPTS.**—Family Shoes, Paint, Wallpaper, Hardware, House-  
wares, Toys, Garden Center, Auto Accessories, Drugs, Cosmetics,  
Stationery, Records & Jewelry.  
MYRON C. PETERSON—President, Store Planning & Development,  
Treasurer, General Manager.

(Continued)

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NORTH CAROLINA (Cont'd.)

## Bower's (Continued)

V. L. JOHNSON—Executive Vice President, Buyer Ladies, Mens & Childrens Wear, Linens & Domestic, Floor Coverings, Sporting Goods, Greeting Cards, Luggage, Snack Bar, Appliances, TV, Radios, Millinery, Pets, Cameras, Tobacco, Fabrics & Sewing Notions.  
 ROBERT PETERSON—Senior Vice President, Director of Operations.  
 JAMES A. DUYCK—Vice President, Merchandising.  
 C. E. LONGMIRE—Vice President, New Store Construction.  
 TED HALL—Secretary.

## LESSEES

Family Shoes—PIC 'N' PAY  
 Jewelry—HATFIELD DISTRIBUTORS, INC.  
 Drugs, Cosmetics & Stationery—RIX CORP.  
 Records—DISCORAMA  
 Hardware, Housewares, Paint, Wallpaper, Toys, Garden Center, Auto Accessories—UNITED-OVERTON

## K mart, 1001 Patton Ave.

Telephone: Area Code 704—252-8295

105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Asheville ▲

28806

## K mart, 4 S. Tunnel Rd.

Telephone: Area Code 704—298-2400

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Asheville ■

28805

## K mart, 1830 Hendersonville Rd.

Telephone: Area Code 704—274-3411

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Asheville ■

28803

## Sky City, 1865 Hendersonville Hwy.

Telephone: Area Code 704—274-7644

45,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.

ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.

Asheville ●

28803

## Sky City, 896 Patton Ave.

Telephone: Area Code 704—254-0711

81,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.

ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.

Asheville ■

28806

## Sky City, Tunnel Rd.

Telephone: Area Code 704—298-6136

45,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.

ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.

Asheville ●

28805

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

## BOW'S Discount House, 514 Woodlawn Ave.

Telephone: Area Code 704—827-2468

8,000 ft. Discount Store operating a 6,000 ft. branch at 1532 Wilkinson Blvd., Belmont, N. C.

All Depts. Company Operated including Ladies, Mens & Childrens Wear, Shoes, Domestic, Housewares, Hardware, Toys, Sporting Goods, Garden Drugs, Records, Stationery, Auto & Luggage.

WILLIAM J. ROPER—Owner & Buyer.

Belmont ★ 2  
28012

## K mart, 641 Blowing Rock Rd.

Telephone: Area Code 704—264-1901

55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Boone ●  
28607

## Sky City, Asheville Hwy.

Telephone: Area Code 704—883-8136

40,800 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.

ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.

Brevard ●  
28712

## K mart, 2316 Maple Ave.

Telephone: Area Code 919—227-9081

116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Burlington ▲  
27215

## Zayre, 1811 S. Church St.

Telephone: Area Code 919—226-6348

70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

ART NELSON—Store Manager.

Burlington ■  
27215

## K mart, 6025 Pineville Rd.

Telephone: Area Code 704—523-4726

120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES (at this store)

Men's Wear—ADDIS CORP.

Charlotte ▲  
28210

## K mart, 3700 N. Independence Blvd.

Telephone: Area Code 704—537-8721

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES

Men's Wear—ADDIS CORP.

Charlotte ▲  
28205

## K-mart, 2701 Freedom Drive

Telephone: Area Code 704—392-3231

108,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Charlotte ▲  
28208

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

- K mart, 4101 N. Tryon St.** Charlotte 28213  
Telephone: Area Code 704-596-8210  
150,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- RDR Discount City, 4101 West Blvd.** Charlotte 28208  
Telephone: Area Code 704-394-4932  
30,000 ft. Branch Discount Dept. Store operated by RAYLASS DEPT. STORES, New York, N. Y.  
All Depts. Company Operated. Executive and Merchandise Buyers listed in New York.  
FREDERIC K. RAIFF (at New York)—President.
- Richway, 3205 Freedom Dr. NW** Charlotte 28208  
Telephone: Area Code 704-394-6121  
117,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga., a Division of RICH'S, INC., Atlanta, Ga.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.  
RUSTY COWART—Store Manager.
- Richway, 6030 Independence Blvd. SE** Charlotte 28212  
Telephone: Area Code 704-535-8580  
117,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga., a Division of RICH'S, INC., Atlanta, Ga.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.  
RICH CARLSON—Store Manager.
- Richway, 500 Tyvola Rd.** Charlotte 28210  
Telephone: Area Code 704-523-8272  
117,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga., a Division of RICH'S, INC., Atlanta, Ga.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.  
WYLIE GALES—Store Manager.
- Richway, 103 Eastway Dr.** Charlotte 28213  
Telephone: Area Code 704-596-8440  
117,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga., a Division of RICH'S, INC., Atlanta, Ga.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.  
BILL CRAIG—Store Manager.
- Woolco Dept. Store, Tryon Mall** Charlotte 28208  
Telephone: Area Code 704-596-2911  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Queensgate Shopping Center** Charlotte 28208  
Telephone: Area Code 704-392-8156  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

- Woolco Dept. Store, Tyvola Mall** Charlotte 28210  
Telephone: Area Code 704-525-2861  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Zayre, 4706 Pineville Rd.** Charlotte 28210  
Telephone: Area Code 704-523-0105  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
ROBERT EVERHARDT—Store Manager.
- Zayre, 401 Eastway Dr.** Charlotte 28205  
Telephone: Area Code 704-536-0512  
78,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
JAMES HUDLER—Store Manager.
- Zayre, 5700 Independence Blvd. E.** Charlotte 28212  
Telephone: Area Code 704-535-3034  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
TED NEWMAN—Store Manager.
- Zayre, 3200 Freedom Dr.** Charlotte 28208  
Telephone: Area Code 704-392-4355  
75,525 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
EARL ANDLETON—Store Manager.
- Gibson's Discount Center, 2005 W. Cumberland** Dunn 28334  
Telephone: Area Code 919-892-2123  
12,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Wilmington, N. C., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
MRS. LAUREN WULLENWABER—Store Manager.
- Sky City** Dunn 28334  
Telephone: Unavailable at press time  
40,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.
- K mart, 2000 Avondale Drive at Interstate 85** Durham 27704  
Telephone: Area Code 919-477-9886  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.





\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980















## NORTH CAROLINA (Cont'd.)

- King's Dept. Store, Hillsborough Rd.** Durham   
Telephone: Area Code 919-383-6666  
61,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, 501 Wellons Village Shopping Center** Durham   
Telephone: Area Code 919-682-5104  
80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Gibson's Discount Center, 122 N. Van Buren** Eden   
Telephone: Area Code 919-637-4821  
32,000 ft. Branch Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON DISCOUNT CENTERS listed in Seagoville.  
I. S. GILFILLAN—Owner.  
LEON CARTER—Store Manager.
- K mart, 122 N. Van Buren Rd.** Eden   
Projected Opening of 40,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- King's Dept. Store, Halstead Blvd.** Elizabeth City   
Telephone: Area Code 919-338-2178  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Gaylord's Discount Dept. Store, 3426 Bragg Blvd.** Fayetteville   
Telephone: Area Code 919-267-9143  
60,000 ft. Branch Discount Dept. Store operated by GAYLORDS NATIONAL CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.  
LESSEE (at this store)  
Toys—SOUTHWEST TOYS
- Gaylord's Discount Dept. Store, Raeford Rd.** Fayetteville   
Telephone: Area Code 919-424-3177  
55,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- K mart, 3311 Bragg Blvd.** Fayetteville   
Telephone: Area Code 919-868-4141  
118,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters  over 100,000 ft.  60,000-100,000 ft.  30,000-60,000 ft.  under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

- K mart, 208 Owen Dr.** Fayetteville   
Telephone: Area Code 919-483-2887  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 100 Fayetteville Mall** Fayetteville   
Telephone: Area Code 919-484-4151  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- RDH Discount City, U. S. 25** Fletcher   
Telephone: Area Code 704-684-2308  
20,000 ft. Branch Discount Dept. Store operated by RAYLESS DEPT. STORES, New York, N. Y.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in New York.  
FREDERIC K. RAIFF (at New York)—President.
- K mart, 1216 Oak St.** Forest City   
Telephone: Area Code 704-245-8691  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sky City, Hwy. 74 Bypass** Forest City   
Telephone: Area Code 704-245-0145  
42,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.
- Sky City, 441 By-Pass** Franklin   
Telephone: Area Code 704-524-8486  
35,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.
- Cook's Discount Dept. Store, U. S. Hwys. 29 & 74** Gastonia   
Telephone: Area Code 704-884-9978  
47,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- K mart, 204 S. New Hope Rd.** Gastonia   
Telephone: Area Code 704-866-8756  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters  over 100,000 ft.  60,000-100,000 ft.  30,000-60,000 ft.  under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

- Nichols Discount City, 2540 W. Franklin Ave.** Gastonia ▲  
 Telephone: Area Code 704-865-8478  
 105,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
 New York, N. Y.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Richway, 197 Old New Hope Rd.** Gastonia ■  
 Telephone: Area Code 704-864-3271  
 90,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Atlanta.  
 ALAN HUGO—Store Manager.
- Woolco Dept. Store, Gaston Mall** Gastonia ▲  
 Telephone: Area Code 704-865-6481  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH  
 CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 201 N. Berkeley Blvd.** Goldsboro ■  
 Telephone: Area Code 919-778-5300  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President.  
 Store Management.
- King's Dept. Store, 401 N. Berkeley Blvd.** Goldsboro ■  
 Telephone: Area Code 919-735-1470  
 60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Newton.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Mason's Discount Dept. Store, N. Williams St.** Goldsboro ■  
 Telephone: Area Code 919-734-7746  
 50,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S,  
 Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Columbus.  
 KEITH COLE—Store Manager.
- Nichols Discount City,**  
**Interstate 70 & Wayne Memorial Drive** Goldsboro ▲  
 Telephone: Area Code 919-736-3130  
 100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
 New York, N. Y.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Cook's Discount Dept. Store, 3020 High Point Rd.** Greensboro ▲  
 Telephone: Area Code 919-294-4642  
 102,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
 COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

- K mart, 2401 Randelman Road** Greensboro ▲  
 Telephone: Area Code 919-275-0256  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4640 W. Market St.** Greensboro ▲  
 Telephone: Area Code 919-294-5040  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2005 East Cone Blvd.** Greensboro ■  
 Telephone: Area Code 919-621-2414  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 4653 W. Market St.** Greensboro ■  
 Telephone: Area Code 919-299-6714  
 70,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
 Newton, Mass.  
 Complete list of Company Operated Dept. and Leased Depts., with  
 Executives and Merchandise Buyers listed in Newton.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.  
 LESSEE (other than listed at headquarters)  
 Cameras—BOWERS STORES
- Zayre, 1421 E. Cone Blvd.** Greensboro ■  
 Telephone: Area Code 919-621-2830  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.  
 LARRY McCRAVIE—Store Manager.  
 WILLIAM HUFF—Assistant Manager.
- Zayre, 3701 Highpoint Rd.** Greensboro ■  
 Telephone: Area Code 919-292-7300  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.  
 DAN CAMPBELL—Store Manager.  
 TOM KARUCK—Assistant Manager.
- Clark's, West End Shopping Center** Greenville ●  
 Telephone: Area Code 919-756-1523  
 39,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
 COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice President,  
 Operations.
- K mart, 703 E. Greenville Blvd.** Greenville ■  
 Telephone: Area Code 919-756-5994  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NORTH CAROLINA (Cont'd.)

- King's Dept. Store, Hwy. 264** Greenville ■  
Telephone: Area Code 919-756-3247  
80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Nichols Discount City, Rt. 7 & Greenville Blvd.** Greenville ▲  
Telephone: Area Code 919-756-2841  
100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
New York, N. Y.  
All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in New York.  
MANFRED BRECKER (at New York)—President.
- T. G. & Y. Family Center, 1317 E. Main St.** Havelock \*  
Telephone: Area Code 919-447-7921  
40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Oklahoma City.  
J. H. BLACKMON—Store Manager.
- E mart, RR# & Dahney Dr.** Henderson \*  
Telephone: Area Code 919-492-0036  
55,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, Norlina Rd.** Henderson ■  
Telephone: Area Code 919-492-2990  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, New Dana Rd. & State Hwy. 64** Hendersonville \*  
Telephone: Area Code 704-693-4128  
51,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Sky City, Hwy. 176** Hendersonville \*  
Telephone: Area Code 704-693-4242  
62,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC.,  
Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President,  
Director of Operations.
- E mart, 521 Hwy. 6470 SW** Hickory ■  
Telephone: Area Code 704-322-3415  
84,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

\* 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

- King's Dept. Store, N. Center St. & 25th Ave. NW** Hickory ■  
Telephone: Area Code 704-322-3784  
80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Nichols Discount City, Hwy. 321 East** Hickory ▲  
Telephone: Area Code 704-322-5990  
100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in New York.  
PAUL E. BREADY (at New York)—Vice President, Store Operations.
- Sky City, P. O. Box 2433** Hickory \*  
Telephone: Area Code 704-328-1863  
62,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President,  
Director of Operations.
- E mart, 2300 N. Main St.** High Point ▲  
Telephone: Area Code 919-869-2151  
100,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- E mart, 2802 S. Main St.** High Point ■  
Telephone: Area Code 919-434-3105  
71,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sky City, U.S. Hwy. 311 S.** High Point \*  
Telephone: Area Code 919-431-1181  
48,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC.,  
Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President,  
Director of Operations.
- Zayre, 2200 Westchester Dr.** High Point ■  
Telephone: Area Code 919-885-8096  
75,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Framingham.  
WILTON COX—Store Manager.  
WILLIAM SCHUTZ—Assistant Manager.
- Max Way** Hillsborough \*  
Projected Opening of 41,000 ft. Branch Discount Dept. Store to be operated by  
MACK'S STORES, INC., Sanford, N. C.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

\* 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

- Cook's Discount Dept. Store, 2501 Onslow Rd.** Jacksonville 28540  
Telephone: Area Code 919-455-5588  
60,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Furniture Fair, Bell Fork Rd.** Jacksonville ★  
Telephone: Area Code 919-455-9595  
98,000 ft. Discount Dept. Store operating branch stores as MR. WAREHOUSE, Jacksonville, BOOMTOWN FURNITURE, Jacksonville & SIT N SLEEP in New Bern & Wilson, N. C.  
All Depts. Company Operated including Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Records, Appliances, TV, Radios, Cameras & Luggage.  
Estimated Sales: \$10,000,000  
JERRY J. POPKIN—President.  
IVINS POPKIN—Vice President.  
SIDNEY POPKIN—Treasurer.  
ALFRED POPKIN—Secretary.
- Gibson's Discount Center, 600 Bell Fork Rd.** Jacksonville 28540  
Telephone: Area Code 919-333-0196  
75,000 ft. Branch Discount Dept. Store operated by FARM FRESH SUPER MARKETS, Norfolk, Va., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Family Shoes. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
CEWARD SPANGLER—Store Manager.  
LESSEE (at this store)  
Family Shoes—PIC 'N PAY STORES
- K mart, Onslow Mall, Henderson Drive** Jacksonville 28540  
Telephone: Area Code 919-455-4894  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, Gum Branch Rd. & Henderson Dr.** Jacksonville 28540  
Telephone: Area Code 919-347-4966  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Cook's Discount Dept. Store, Cabarrus Shopping Center** Kannapolis 28081  
Telephone: Area Code 704-932-5021  
55,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## NORTH CAROLINA (Cont'd.)

- K mart, 1303 S. Cannon Blvd.** Kannapolis 28081  
Telephone: Area Code 704-938-3116  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, 1000 S. Cannon Blvd.** Kannapolis 28081  
Telephone: Area Code 704-938-3158  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Executives and Merchandise Buyers listed in Framingham.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
RAYMOND BRYSON—Store Manager.
- United Surplus Co., 1303 Richlands Rd.** Kinston 28501  
Telephone: Area Code 919-527-2141  
12,000 ft. Discount Dept. Store.  
All Depts. Company Operated as follows: Mens Wear, Boys Wear, Mens Shoes, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Supplies, Luggage.  
JOHN & CHARLES SHIMER—Partners.
- Woolco Dept. Store, Kinston Plaza** Kinston 28501  
Telephone: Area Code 919-527-3171  
70,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- K mart, 1690 S. Main** Laurinburg 28352  
Telephone: Area Code 919-276-4940  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- RDR Discount City** Leicester 28748  
Telephone: Unavailable at press time  
25,000 ft. Branch Discount Dept. Store operated by RAYLESS DEPT. STORES, New York, N. Y.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in New York.  
MICHAEL BEATTY—Store Manager.
- K mart, 336 Blowing Rock Blvd. NE** Lenoir 28645  
Telephone: Area Code 704-758-5593  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sky City, Westgate Shopping Center** Lenoir 28645  
Telephone: Area Code 704-758-5526  
42,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NORTH CAROLINA (Cont'd.)

- Gibson's Discount Center, 200 Westside Dr.** Lexington 27292  
Telephone: Area Code 704-249-9958  
27,000 ft. Branch Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
HUGH ROBERSON—Owner.
- Sky City, 819 Winston Rd.** Lexington 27292  
Telephone: Area Code 704-249-3961  
50,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.
- Sky City, Hwy. 321 N.** Lincolnton 28092  
Telephone: Area Code 704-735-1417  
45,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.
- Cook's Discount Dept. Store, 203 E. 24th St.** Lumberton 28358  
Telephone: Area Code 919-738-9457  
44,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- K mart, 1731 Roberts Ave.** Lumberton 28358  
Telephone: Area Code 919-739-4759  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Nichols Discount City, 3100 Fayetteville Rd.** Lumberton 28358  
Telephone: Area Code 919-738-7273  
85,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in New York.  
MANFRED BRECKER (at New York)—President.
- Sky City, W. Henderson St.** Marion 28752  
Telephone: Area Code 704-852-8591  
60,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.
- Sky City, Roosevelt Blvd. & Rte. 72** Monroe 28110  
Telephone: Area Code 704-289-1568  
50,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

- Woolco Dept. Store, 2115 W. Roosevelt Blvd.** Monroe 28110  
Telephone: Area Code 704-289-4556  
91,107 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- K mart, Rte. 181** Morganton 28655  
Telephone: Area Code 704-433-5850  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sky City, Hwy. 70 E.** Morganton 28655  
Telephone: Area Code 704-433-0120  
80,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.
- K mart, 100 Mayberry Mall** Mount Airy 27030  
Telephone: Area Code 919-789-5178  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Singleton's Discount Center, 518 Renfro St.** Mount Airy 27030  
Telephone: Area Code 919-789-5870  
30,000 ft. Branch Discount Dept. Store operated by SINGLETON'S DISCOUNT CENTER, Abingdon, Va.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Abingdon.  
STEVE BLAIR—Store Manager.
- Sky City, 52 By-Pass** Mount Airy 27030  
Telephone: Area Code 919-786-6141  
60,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.
- Sky City, Asheville Hwy.** Murphy 28906  
Telephone: Area Code 704-837-5157  
28,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

- Clark's Discount Dept. Store, Hwys. 70 & 17** New Bern  
 Telephone: Area Code 919-833-3772 28560  
 40,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
 COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice President,  
 Operations.
- King's Dept. Store, US Hwy. 70** New Bern  
 Telephone: Area Code 919-838-4123 28560  
 60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
 INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Nichols Discount City, Hwy. 70** New Bern  
 Telephone: Area Code 919-833-0995 28560  
 100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
 New York, N. Y.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Sky City, Hwy. 421 A SW** North Wilkesboro  
 Telephone: Area Code 919-865-2291 28659  
 51,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC.,  
 Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Asheville.  
 ROBERT PETERSON (at Asheville)—Senior Vice President,  
 Director of Operations.
- Heck's, Industry Drive & U.S. 15 S.** Oxford  
 Telephone: Area Code 919-893-4036 27565  
 40,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston &  
 Merchandise Buyers listed in Nitro, W. Va.  
 JOHN ELASH—Store Manager.  
 CRAIG HALL & CHARLES WALLACE—Assistant Store Managers.
- K mart, 400 E. Six Forks Rd.** Raleigh  
 Telephone: Area Code 919-833-8608 27609  
 34,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Depts. and Leased Depts., with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Men's & Boys' Wear—ADDIS CORP.  
 Supermarket—COLONIAL STORES
- K mart, 4500 Western Blvd.** Raleigh  
 Telephone: Area Code 919-851-1104 27606  
 106,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEE (at this store)  
 Supermarket—COLONIAL STORES INC.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

- K mart, 4000 S. Wilmington Road** Raleigh  
 Telephone: Area Code 919-772-7005 27603  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 6200 North Blvd.** Raleigh  
 Telephone: Area Code 919-872-2534 27604  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 3210 Fayetteville Rd.** Raleigh  
 Telephone: Area Code 919-772-0304 27609  
 75,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Dept. and Leased Depts., with  
 Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, N. Blvd., Rts. 1 & 401** Raleigh  
 Telephone: Area Code 919-878-5710 27604  
 80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
 INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- K mart, 1623 Way** Reidsville  
 Telephone: Area Code 919-342-5716 27320  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 1151 Freeway Drive** Reidsville  
 Telephone: Area Code 919-342-0353 27320  
 50,022 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 J. E. DURDA—Store Manager.
- Clark's Discount Dept. Store,  
U. S. Hwy. 158 & Theatre Rd.** Roanoke Rapids  
 Telephone: Area Code 919-537-1038 27870  
 35,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
 COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice President,  
 Operations.
- K mart, 1916 Stonerose Dr.** Rocky Mount  
 Telephone: Area Code 919-446-8146 27801  
 109,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEE (at this store)  
 Supermarket—COLONIAL STORES INC.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NORTH CAROLINA (Cont'd.)

**K mart, 123 Mahaley Ave.**

Telephone: Area Code 704-637-3233

55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Salisbury  
28144**Sky City, Towne Mall**

Telephone: Area Code 704-637-3360

60,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N.C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.

Salisbury  
28144**K mart, 2515 Horner Blvd.**

Telephone: Area Code 919-775-7901

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Sanford  
27330**King's Dept. Store, 2726 Industrial Dr.**

Telephone: Area Code 919-775-3607

50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Sanford  
27330**Macks Stores, Inc., 800 E. Main St. (Drawer 2010)**

Telephone: Area Code 919-776-7611

Headquarters Office of Variety Store Chain and Proposed Discount Dept. Stores to be operated as MAX WAY, with scheduled openings listed in Hillsborough & Wadesboro, N. C.; Hilton Head & Myrtle Beach, S. C.

All Depts. Company Operated including Ladies, Mens & Childrens Wear, Shoes, Domestic, Piece Goods, Sewing Notions, Rugs, Arts & Crafts, Housewares, Hardware, Furniture, Home Furnishings, Horticulture, Sporting Goods, Toys, Christmas Decorations, Auto Accessories, Beer, Wine, Tobacco, Petroleum, Health & Beauty Aids, Notions, Stationery, Jewelry, Clocks, Candy, Electronics, Records, Household Chemicals, Pet Supplies, Novelties.

SAMUEL I. WORNOM, III—Chairman of the Board, President & Chief Executive Officer.

J. CRAIG DODSON—Executive Vice President.

TRUBY G. PROCTOR, JR.—Vice Chairman, Vice President, Real Estate.

RICHARD H. MOORE—Vice President, Treasurer.

ORTON J. CAMERON—Secretary.

CHARLES A. BURNS—Assistant Secretary, Office Manager.

JOHN WELLS—Controller.

C. WILSON SAWYER—Director of Store Operations.

ALBERT L. DAVIS—Director of Store Personnel.

WAYNE H. BURRIS—Director of Store Planning & Development.

R. C. DODSON—Director of Advertising.

GERALD L. WHITEHEAD—Manager, Distribution Center.

J. DAN HUFFSTETLER—Director of Merchandising, Distribution Center.

CHARLES BRYANT—Data Processing Manager.

WENB E. BRADLEY—District Manager, Myrtle Beach, S. C.

JOHN G. HARRISON—District Manager, Sanford, N. C.

(Continued)

Sanford  
27330

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

Key Units

**Macks Stores, Inc. (Continued)**

GARY H. JOHNSON—District Manager, Gastonia, N. C.  
LUKE PERRY—District Manager, South Boston, Va.  
JIMMY TURNER—District Manager, Barnwell, S. C.  
H. D. SALMON—District Manager, Clinton, N. C.  
HARVEY L. WOOTE—District Manager, Yadkinville, N. C.

## MERCHANDISING

B. T. GAUTIER—Soft Lines Merchandise Manager, Director of Buying & Sales Hosiery, Mens Wear & Boys Wear.

NELL CLARK—Buyer Infants, Foundations/Lingerie.

Handbags/Millinery, Luggage & Girls Wear.

JANIE SEAGROVES—Buyer Domestic, Sewing Notions.

Arts & Crafts, Piece Goods & Rugs.

SYLVIA VILA—Buyer Shoes, Ladies Ready-to-Wear.

Ladies Sportswear & Ladies Coats.

S. H. ELLIOTT—Hard Lines Merchandise Manager & Director of

Buying & Sales Toys, Beer & Wine, Tobacco, Express Lunch.

Imperial Photo & Convenience Store Merchandise.

JOHN THOMAS—Director of Buying & Sales Hardware, Automotive,

Horticulture, Christmas Decorations, Sporting Goods & Petroleum.

BOB YON—Director of Buying & Sales Health & Beauty Aids.

Appliances, Pet Supplies, Electronics, Household Chemicals

& Records.

BETTY COLE—Director of Buying & Sales Notions, Stationery,

Jewelry & Clocks.

CHERYL MERTZ—Buyer Candy, Novelties, Housewares, Furniture,

Standard Theater & Home Furnishings.

Sanford  
27330**Zayre, 846 Spring Lane**

Telephone: Area Code 919-776-4158

60,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
RICHARD CASHIN—Store Manager.

Sanford  
27330**K mart, 706 E. Dixon Blvd.**

Telephone: Area Code 704-482-8916

60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Shelby  
28150**King's Dept. Store, 300 W. Dixon Blvd.**

Telephone: Area Code 704-487-5511

50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Dept. and Leased Depts. with

Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Shelby  
28150**Sky City, Hwy. 74 E.**

Telephone: Area Code 704-482-9501

51,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Asheville.

ROBERT PETERSON (at Asheville)—Senior Vice President,

Director of Operations.

Shelby  
28150

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

- K mart, 101 Wilson Mill Rd.**  
Telephone: Area Code 919-934-9151  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sky City, U.S. Hwy. 70**  
Telephone: Unpublished.  
50,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N.C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.
- T. G. & Y. Family Center, Pines Needles Square**  
Telephone: Area Code 919-934-3168  
50,362 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
E. J. NIXON—Store Manager.
- Sky City, Hwy. 548**  
Telephone: Area Code 704-765-7373  
22,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N.C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.
- K mart, 1441 N. Center St.**  
Telephone: Area Code 704-873-2801  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 1515 E. Broad St.**  
Telephone: Area Code 704-872-2791  
50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Dept. and Leased Depts., with Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- RDR Discount City, US 70**  
Telephone: Area Code 704-686-5931  
30,000 ft. Branch Discount Dept. Store operated by RAYLESS DEPT. STORES, New York, N. Y.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in New York.  
FREDERIC K. RAIFF (at New York)—President.
- Gibson's Discount Center, Hwy. 109 S.**  
Telephone: Area Code 919-475-2328  
35,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
O. KYLE RUSSELL—Owner, Store Planning & Development Manager.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

Key Units

- Gibson's Discount Centers (Continued)**  
BEVERLY RUSSELL—Office Manager.  
JUDY BEARD—Advertising Manager.  
LYNN CLAMON—Buyer Ladies, Mens & Childrens Wear.  
Linens, Domestic, Luggage.  
CAROL WISHON—Buyer Drugs.  
FRANCES HIBBETT—Buyer Toys & Garden Center.  
BOB SHEPPARD—Buyer Sporting Goods, TBA Center, Auto Accessories.  
Tires, Battery Service.  
JOHN BINGHAM—Buyer Floor Coverings, Hardware.  
Paint, Wallpaper.  
SUE RANDALL—Buyer Jewelry, Records, Appliances, TV, Radios.  
Cameras, Tobacco Shop & Supermarket.  
LEO GOOCH—Buyer Furniture, Housewares, Stationery, Greeting Cards & Home Improvement.
- E mart, Cloninger & Hwy. 109**  
Telephone: Area Code 919-476-1126  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Max Way**  
Projected Opening of 41,000 ft. Branch Discount Dept. Store to be operated by MACKS STORES, INC., Sanford, N. C.
- Sky City, 732 Russ Ave.**  
Telephone: Area Code 704-452-4731  
45,600 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President, Director of Operations.
- Singleton's Discount Center**  
Telephone: Area Code 919-246-9275  
15,000 ft. Branch Discount Dept. Store operated by SINGLETON'S DISCOUNT CENTER, Abingdon, Va.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abingdon.  
KAREN MONTGOMERY—Store Manager.
- E mart, 914 Washington St.**  
Telephone: Area Code 919-792-1626  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 68 S. Kur Ave.**  
Telephone: Area Code 919-763-6517  
44,000 ft. Discount Dept. Store with a branch store listed in Dunn, N. C.  
franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
CHARLES J. ANDERSON—Owner.  
ROBERT WILSON—Vice President, General Manager, Store Manager.  
PHYLLIS SHAW—Buyer Ladies, Mens & Childrens Wear, Family Shoes.  
Linens & Domestic, Luggage & Sewing Notions.  
NORMAN ROBERTS—Buyer Drug.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NORTH CAROLINA (Cont'd.)

## Gibson's (Continued)

PAT SARVIS—Buyer Toys.  
 JEANNE WARREN—Buyer Sporting Goods.  
 DALMA THORNTON—Buyer Garden Center, Tobacco Shop, Supermarket.  
 DONNA KRAUSE—Buyer Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards & Cameras.  
 JUDY HORRELL—Buyer Hardware, Paint, Wallpaper, Auto Accessories, Tires, Battery Service.  
 GERI LUTTERLOAL—Buyer Furniture & Housewares.

## K mart, 815 S. College Rd.

Telephone: Area Code 919—799-5380

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management

Wilmington ▲

28401

## King's Dept. Store, 3328 Carolina Beach Rd.

Telephone: Area Code 919—763-5508

60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Dept. and Leased Depts., with Executives and Merchandise Buyers listed in Newton.

PAUL E. BREADY (at Newton)—Vice President, Store Operations.

Wilmington ■

28401

## Woolco Dept. Store, Long Leaf Shopping Center

Telephone: Area Code 919—799-3222

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

Wilmington ▲

28401

## Cook's Discount Dept. Store, U.S. Hwy. 42 &amp; Ward Blvd.

Telephone: Area Code 919—291-6972

44,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

Wilson ●

27836

## King's Dept. Store, Kings Plaza Shopping Center

Telephone: Area Code 919—291-0305

80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.

PAUL E. BREADY (at Newton)—Vice President, Store Operations.

Wilson ■

27893

## Nichols Discount City, 1817 U.S. Hwy. 301 S.

Telephone: Area Code 919—291-3690

100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in New York.

MANFRED BRECKER (at New York)—President.

Wilson ▲

27893

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA (Cont'd.)

Key Units

## Cook's Discount Dept. Store.

2550 Peters Creek Pkwy.

Telephone: Area Code 919—725-4283

86,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

LESSEE (at this store)

Supermarket—FOOD FAIR of N.C.

Winston-Salem ■

27100

## K mart, 7770 Silas Creek Pkwy.

Telephone: Area Code 919—722-0311

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Winston-Salem ▲

27106

## I mart, 2690 Peters Creek Parkway

Telephone: Area Code 919—724-6906

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Senior Vice President, Store Management.

Winston-Salem ■

27107

## King's Dept. Store, 801 Corporation Pkwy

Telephone: Area Code 919—724-2966

75,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.

Complete list of Company Operated Dept. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.

PAUL E. BREADY (at Newton)—Vice President, Store Operations.

Winston-Salem ■

27107

## King's Dept. Store, 3740 N. Paterson Ave.

Telephone: Area Code 919—724-4415

85,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.

Complete list of Company Operated Dept. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.

PAUL E. BREADY (at Newton)—Vice President, Store Operations.

Winston-Salem ■

27105

## Memco

Projected Opening of Branch MEMBERSHIP Dept. Store to be operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.

Winston-Salem ▲

## Zayre, 2381 Cloverdale Ave.

Telephone: Area Code 919—723-7382

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

JEFFRY ENGLEBRECHT—Store Manager.

JOHN KIRALY—Assistant Manager.

Winston-Salem ■

27103

## Zayre, 4215 North Patterson Ave.

Telephone: Area Code 919—767-7210

86,939 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

ROGER ARMSTRONG—Store Manager.

Winston-Salem ■

27105

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NOTES

## NORTH DAKOTA

This is the listing of the discount stores and company offices in North Dakota arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

**BARNES COUNTY**  
Pamida, Valley City

**BURLEIGH COUNTY**  
K mart, Bismarck  
Red Owl, Bismarck  
Target, Bismarck

**CASS COUNTY**  
K mart, Fargo  
Target, Fargo

**CAVALIER COUNTY**  
White Mart, Langdon

**GRAND FORKS COUNTY**  
Home of Economy, Grand Forks  
K mart, Grand Forks  
Target, Grand Forks

**RAMSEY COUNTY**  
K mart, Devils Lake  
White Mart, Devils Lake

**RICHLAND COUNTY**  
Pamida, Wahpeton

**STARK COUNTY**

K mart, Dickinson  
Tempo Store, Dickinson

**STUTSMAN COUNTY**

Pamida, Jamestown  
Red Owl, Jamestown  
Tempo Store, Jamestown  
White Drug Ent., Jamestown

**WALSH COUNTY**

Pamida, Grafton

**WARD COUNTY**

K mart, Minot  
Red Owl, Minot  
Target, Minot  
Tempo Store, Minot

**WILLIAMS COUNTY**

Family Thrift Center, Williston  
K mart, Williston  
Pamida, Williston  
Red Owl Family Center, Williston

**K mart, 2625 N. 13th St.**

Telephone: Area Code 701—223-0074

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Red Owl Family Center, 715 E. Broadway (Box 1235)**

Telephone: Area Code 701—255-3400

22,500 ft. Branch Discount Dept. Store operated by RED OWL STORES, INC., a supermarket chain, Hopkins, Minn.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Hopkins.

JIM OUDENHOVEN—Store Manager.

**Target Store, 800 Kirkwood Plaza Center**

Telephone: Area Code 701—222-8500

80,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.

O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.

**K mart, 223 4th St. SW**

Telephone: Area Code 701—662-5097

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NORTH DAKOTA (Cont'd.)

- White Mart, Holidays Mall Shopping Center** Devils Lake 58301  
Telephone: Area Code 701-862-4984  
27,000 ft. Branch Discount Dept. Store operated by WHITE DRUG ENTERPRISES, Jamestown, N. D.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Jamestown.  
GREGORY LAMBRECHT—Store Manager.
- K mart, 1761 - 3rd Ave. W.** Dickinson 58601  
Telephone: Area Code 701-227-1861  
81,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Tempo Store, Big Sky Center** Dickinson 58601  
Telephone: Area Code 701-225-6041  
65,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif., division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Burbank.  
L. FRENZEL—Store Manager.
- K mart, 2301 S. University Dr.** Fargo 58101  
Telephone: Area Code 701-232-8943  
65,000 ft. Branch Discount Dept. Store operated by K mart DIVISION of S. S. KRESGE CO., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 4202 - 13th Ave. S.** Fargo 58102  
Telephone: Area Code 701-282-7400  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Pamida Discount Center, Hwy. 17 & Birch** Grafton 58237  
Telephone: Area Code 701-352-2461  
27,800 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Home of Economy, 1600 N. West St.** Grand Forks 58201  
Telephone: Area Code 701-772-8611  
102,000 ft. Promotional Dept. Store with branch Stores (Not Listed) in Devils Lake (30,000 ft.—RICHARD HALLDORSON, Mgr.), Grafton (10,000 ft.—GEORGE MIHELICH, Mgr.), Minot (32,000 ft.—L. F. MORRIS, Mgr.) & Williston (19,000 ft.—KENNETH WILLERT, Mgr.), N. D.  
All Depts. Company Operated including Mens Wear, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Drugs, Records, Appliances, TV, Radios, Stationery, Greeting Cards Auto Accessories Tires, Battery Service, Luggage & TBA Center.  
Estimated Sales \$13,000,000  
M. W. KIESAU—Chairman of the Board.  
JEAN KIESAU—President.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 50,000-100,000 ft

● 30,000-50,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NORTH DAKOTA (Cont'd.)

Key Units

## Home of Economy (Continued)

- A. P. RAYMOND**—Vice President.  
**C. P. BRODAHL**—Personnel Manager.  
**CALVIN RAYMOND**—Maintenance Manager & Truck Dispatcher.  
**WAYNE RAYMOND**—Buyer Mens Wear, Sporting Goods, Records, Appliances, TV, Radios & Luggage.  
**CLAIRE BLES**—Buyer Housewares, Drugs, Stationery & Greeting Cards, Toys.  
**JULIAN KULAS**—Buyer Hardware & Auto Accessories.  
**GENE HILLESTAD**—Buyer Paint & Electrical.  
**MERLYN SUSSEX**—Buyer Tires, Battery & TBA Center.  
**ROBERT SANFORD**—Buyer Furniture, Floor Coverings.
- K mart, 1900 S. Washington St.** Grand Forks 58201  
Telephone: Area Code 701-772-6676  
11,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 2800 Columbia Rd. S.** Grand Forks 58201  
Telephone: Area Code 701-746-7311  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Pamida Discount Center, 1411 - 17th St. SW** Jamestown 58401  
Telephone: Area Code 701-252-5964  
24,800 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- Red Owl Family Center, 310—1st Ave. S. (Box 308)** Jamestown 58401  
Telephone: Area Code 701-252-1550  
24,000 ft. Branch Discount Dept. Store operated by RED OWL STORES, INC., a supermarket chain, Hopkins, Minn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Hopkins.  
RAYMOND GLODREY—Store Manager.
- Tempo Store, Park Plaza Shopping Center** Jamestown 58401  
Telephone: Area Code 701-252-3002  
40,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif., division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Burbank.  
F. HEYER—Store Manager.
- White Drug Enterprises, 1901 Airport Rd. (Box 1131)** Jamestown 58401  
Telephone: Area Code 701-252-5551  
Headquarters Office for Drug Store Chain operating Discount Dept. Stores listed as WHITE MART in Alexandria, Cloquet, East Grand Forks, Faribault, Forest Lake, Le Sueur & Little Falls, Minn.; Devils Lake & Longdon, N. D. & Brookings, S. D.  
COMPANY OPERATED DEPTS.—Health & Beauty Aids, Housewares, Furniture, Floor Coverings, Hardware, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Luggage, Tobacco Shop, Supermarket, Sewing Notions, Home Improvement.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 50,000-100,000 ft

● 30,000-50,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## NORTH DAKOTA (Cont'd.)

## White Drug Ent. (Continued)

LEASED DEPTS.—Ladies, Mens & Childrens Wear, Linens, Domestic, Family Shoes, Auto Accessories, Tires & Battery Service.  
Estimated Sales: \$44,000,000

J. D. NOWATZKI—President.  
M. R. MOEN—Vice President, Operations.  
JERRY FLAM—Vice President, Merchandising, Buyer Drugs, Cameras, Luggage.  
GARY ANDRES—Vice President, Real Estate.  
J. BARRON—Controller.  
DENNIS ROESLER—Director of Advertising & Sales Promotion.  
J. ROLLEH—Buyer Toys, Sporting Goods, Garden Center.  
N. RUSH—Buyer Furniture, Floor Coverings, Housewares, Hardware, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Tobacco Shop, Supermarket, Sewing Notions & Home Improvement.

## LESSEES

Ladies, Mens & Childrens Wear—BELSCOT  
Fabrics, Sewing Notions, Linens, Domestic—BOB OLSON, INC.

## White Mart, P. O. Box 185

Telephone: Area Code 701—256-2761  
40,000 ft. Branch Discount Dept. Store operated by WHITE DRUG ENTERPRISES, Jamestown, N. D.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Jamestown.  
ROBERT VIE—Store Manager.

Langdon

58249

## K mart, 1—20th Ave. SE

Telephone: Area Code 701—852-4175  
108,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Minot

58701

## Red Owl Family Center, 1325 - 2nd St. W.

Telephone: Area Code 701—833-2711  
20,000 ft. Branch Discount Dept. Store operated by RED OWL STORES, INC., a supermarket chain, Hopkins, Minn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Hopkins.  
DON STEFFAN—Store Manager.

Minot

58701

## Target Store, Dakota Shopping Center

Telephone: Area Code 701—852-5820  
80,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.

Minot

58101

## Tempo Store, 16th &amp; 2nd Ave. SW

Telephone: Area Code 701—852-3135  
37,450 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif., division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Burbank.  
J. LAWRENCE—Store Manager.

Minot

58701

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NORTH DAKOTA (Cont'd.)

Key Units

Pamida Discount Center, Interstate 94 & 15th Ave. Valley City ●  
Telephone: Area Code 701—845-2671 58072  
30,100 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

Pamida Discount Center, Jct. Hwys. 81 & 13 Wahpeton ◆  
Telephone: Area Code 701—842-2664 58075  
25,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

Family Thrift Center, 300 W. 11th St. Williston ●  
Telephone: Area Code 701—572-2927 58801  
35,000 ft. Branch Discount Dept. Store operated by NASH-FINCH CO., Minneapolis, Minn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Minneapolis.  
ED KALIL—Food Manager.  
BOB CUMMINGS—General Merchandise Manager.

K mart, 10 26th St. E. Williston ◆  
Telephone: Area Code 701—572-4531 58801  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Pamida Discount Center, 5th & Main Sts. Williston ◆  
Telephone: Area Code 701—572-8343 58801  
26,800 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.

Red Owl Family Center, 110 W. Broadway (Box 1152) Williston ◆  
Telephone: Area Code 701—572-2175 58801  
19,000 ft. Branch Discount Dept. Store operated by RED OWL STORES, INC., a supermarket chain, Hopkins, Minn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Hopkins.  
LYLE GRINDY—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## NOTES

## OHIO

This is the listing of the discount stores and company offices in Ohio arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ALLEN COUNTY

K mart, Lima  
King's, Lima  
Lima Bargain Center, Lima  
Rink's Bargain City, Lima

## ASHLAND COUNTY

K mart, Ashland  
Mr. Wiggs, Ashland

## ASHTABULA COUNTY

Conley's, North Kingsville  
Fisher's, Conneaut  
Hills, Ashtabula  
K mart, Ashtabula  
Nichols Discount City, Ashtabula  
Uncle Joe's Value Center, Geneva

## ATHENS COUNTY

Fisher's Big Wheel, Athens  
Heck's, Athens  
Murphy's Mart, Athens

## AUGLAIZE COUNTY

K mart, St. Mary's

## BELMONT COUNTY

Fisher's, Bridgeport  
Hart's Family Center, Bridgeport  
Hills, St. Clairsville

## BROWN COUNTY

Maloney's, Aberdeen

## BUTLER COUNTY

Ayr-Way, Middletown  
Hills, Middletown  
K mart, Hamilton  
K mart, Middletown  
K mart, Oxford  
Ontario Discount, Hamilton  
Rink's, Fairfield  
Rink's Bargain City, Middletown  
Swallen's, Middletown  
Twin Fair, Fairfield  
Twin Fair, Middletown  
Woolco Dept. Store, Hamilton

## CHAMPAIGN COUNTY

K mart, Urbana

## CLARK COUNTY

Gold Circle, Springfield  
Goldman's Bargain Barn, Springfield  
Hart's, Springfield  
Hills Dept. Store, Springfield  
K mart, Springfield  
King's, Springfield  
Ontario Discount, Springfield  
Swallen's, Springfield Township  
Twin Fair, Springfield

## CLERMONT COUNTY

K mart, Millford  
Rink's Bargain City, Millford  
Van Leunen's, Amelia

## CLINTON COUNTY

K mart, Wilmington

## COLUMBIANA COUNTY

Consolidated, Salem  
Fisher's, Columbiana  
Hill's Dept. Store, East Liverpool  
Murphy's Mart, Salem

## COSHOCTON COUNTY

Murphy's Mart, Coschocton

## CRAWFORD COUNTY

Conley's, Bucyrus  
K mart, Bucyrus  
Murphy's Mart, Bucyrus  
Murphy's Mart, Gallon

## CUYAHOGA COUNTY

Clarkins, Bedford  
Clarkins, Brook Park  
Cook United, Maple Heights  
Fisher's, Solon  
Fisher's Big Wheel, North Royalton  
Gaylord's Brook Park  
Gaylord's, Cleveland  
Gold Circle, Bedford  
Gold Circle, Brooklyn  
Gold Circle, Middleburgh Heights  
Gold Circle, North Olmstead  
Gold Circle, Parma  
K mart, Brooklyn  
K mart, Cleveland  
K mart, Garfield Heights  
K mart, Maple Heights  
K mart, Middleburgh Heights  
K mart, Seven Hills  
K mart, Solon  
K mart, Westlake  
Mr. Wiggs, Cleveland  
Uncle Bill's, Cleveland  
Uncle Bill's, North Olmstead  
Uncle Bill's, Parma Heights  
Value City, Euclid  
Value City, Parma  
Value City, Warrensville Heights  
Zayre, Brook Park  
Zayre, Cleveland  
Zayre, Garfield Heights  
Zayre, Mayfield Heights  
Zayre, North Olmstead  
Zayre, Warrensville Heights

## DARKE COUNTY

Jamesway, Greenville  
K mart, Greenville

\* headquarters    ▲ over 100,000 ft  
© BUSINESS GUIDES, INC., 1980

■ 60,000-100,000 ft

♦ 30,000-60,000 ft

◆ under 30,000 ft

## OHIO (Cont'd.)

- Murphy's Mart, Greenville
- DEFIANCE COUNTY**  
Murphy's Mart, Defiance  
Rink's Bargain City, Defiance
- DELAWARE COUNTY**  
Jamesway, Delaware
- ERIE COUNTY**  
Fisher's, Vermilion  
Hills Dept. Store, Sandusky  
E mart, Sandusky  
Mr. Wiggs, Sandusky  
Ontario, Sandusky
- FAIRFIELD COUNTY**  
Fisher's Big Wheel, Lancaster  
Harts, Lancaster  
E mart, Lancaster  
King's Dept. Store, Lancaster  
Lancaster Sales, Lancaster
- FAYETTE COUNTY**  
Fisher's Big Wheel, Washington Court House  
E mart, Washington Court House  
Murphy's Mart, Washington Court House  
Seaway, Washington Court House
- FRANKLIN COUNTY**  
Gold Circle, Columbus  
Gold Circle, Westerville  
Gold Circle, Worthington  
Harts, Reynoldsburg  
Hart's Family Centers, Columbus  
Jack's, Inc., Columbus  
E mart, Columbus  
E mart, Gahanna  
E mart, Reynoldsburg  
E mart, Westerville  
Ontario, Columbus  
Rink's Bargain City, Columbus  
Rink's Bargain City, Grove City  
Schottenstein's, Columbus  
Swallens, Westerville  
Swallens, Whitehall  
Thrilland, Columbus  
Woolco, Columbus
- FULTON COUNTY**  
Rink's, Wauseon
- GALLIA COUNTY**  
The Jones Boys, Gallipolis  
E mart, Gallipolis  
Murphy's Mart, Gallipolis
- GEAUGA COUNTY**  
Conley's, Chardon  
Fisher's, Chardon  
Uncle Joe's, Middlefield
- GREENE COUNTY**  
E mart, Fairborn  
E mart, Xenia  
King's, Xenia  
Rink's Bargain City, Xenia
- GUERNSEY COUNTY**  
E mart, Cambridge  
Rink's, Cambridge  
Zayre, Cambridge
- HAMILTON COUNTY**  
Gold Circle, Cincinnati  
Gold Circle, Springdale  
E mart, Cincinnati  
E mart, Sharonville  
E mart, Wyoming  
Ontario, Cincinnati  
Rink's Bargain City, Cincinnati  
Rink's, Springdale  
Robert Hall Village, Cincinnati  
Swallens, Cincinnati  
Twin Fair, Cincinnati  
United, Cincinnati  
Value City, Springdale  
Van Leunen's, Cincinnati  
Zayre, Cincinnati
- HANCOCK COUNTY**  
Hill's, Findlay  
Rink's Bargain City, Findlay  
Twin Fair, Findlay
- HARDIN COUNTY**  
E mart, Kenton  
T. G. & Y., Kenton  
United, Kenton
- HENRY COUNTY**  
T. G. & Y., Napoleon
- HIGHLAND COUNTY**  
E mart, Highland Heights  
E mart, Hillsboro
- HOCKING COUNTY**  
Murphy's Mart, Logan
- HURON COUNTY**  
E mart, Norwalk  
Mason's, Norwalk  
Mr. Wiggs, Bellevue
- JACKSON COUNTY**  
Fisher's Big Wheel, Jackson  
The Jones Boys, Jackson
- JEFFERSON COUNTY**  
Harts, Wintersville  
Treasure Island, Steubenville  
Mr. Wiggs, Steubenville
- KNOX COUNTY**  
Conley's, Mount Vernon  
Harts, Mount Vernon  
E mart, Mt. Vernon  
Murphy's Mart, Mount Vernon  
Watson's Supply, Fredericktown
- LAKE COUNTY**  
Fisher's Big Wheel, Madison  
Gold Circle, Mentor  
Gold Circle, Wickliffe

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- E mart, Eastlake  
E mart, Mentor  
Mr. Wiggs, Painesville  
Uncle Bill's, Mentor  
Uncle Bill's, Willawick  
Van Leunen's, Mason  
Zayre, Mentor  
Zayre, Wickliffe
- LAWRENCE COUNTY**  
E mart, Chesapeake
- LICKING COUNTY**  
Aro, Heath  
Harts, Newark  
Heck's, Heath  
E mart, Newark  
King's, Newark  
Seaway Discount Store, Newark  
Twin Fair, Newark
- LOGAN COUNTY**  
Murphy's Mart, Bellefontaine  
Rink's, Bellefontaine  
United Discount Center, Bellefontaine
- LORAIN COUNTY**  
Clarkins, Elyria  
Clarkins, Lorain  
Conley's, Grafton  
Elyria City, Elyria  
Fisher's, Avon Lake  
Fisher's, North Ridgeville  
Gaylord's, Lorain  
Gold Circle, Elyria  
Hills, Elyria  
Hills Dept. Store, Lorain  
E mart, Amherst  
E mart, Lorain  
Ontario, Elyria  
Surplus, Inc., Lorain  
Zayre, Elyria
- LUCAS COUNTY**  
The Andersons, Maumee  
E mart, Oregon  
E mart, Toledo  
Ontario, Toledo  
Rink's, Bargain City, Maumee  
Rink's Bargain City, Toledo  
Value City, Maumee  
Value City, Northwood  
Washington Distributors, Toledo  
Woodville Discount, Oregon  
Woolco, Toledo
- MADISON COUNTY**  
Rink's, London  
T. G. & Y., London
- MAHONING COUNTY**  
Consolidated Warehouses Co., Inc.,  
Youngstown  
Cooks, Youngstown  
Hills, Austintown  
Hills, Youngstown
- Hill's Dept. Store, Boardman  
E mart, Austintown  
E mart, Liberty Township  
E mart, Youngstown  
King's, Youngstown  
Murphy's Mart, Boardman  
Murphy's Mart, Youngstown  
Woolco, Youngstown
- MARION COUNTY**  
Hills, Marion  
E mart, Marion  
King's, Marion  
Rink's Bargain City, Marion  
Twin Fair, Marion
- MEDINA COUNTY**  
Conley's, Brunswick  
Conley's, Medina  
Fisher's, Brunswick  
Fisher's, Wadsworth  
E mart, Brunswick  
E mart, Medina
- MEIGS COUNTY**  
The Jones Boys, Pomeroy
- MERCER COUNTY**  
Jamesway, Celina
- MIAMI COUNTY**  
Buckeye Mart, Piqua  
Fisher's Big Wheel, Piqua  
E mart, Troy  
Ontario Discount, Troy  
Mr. Wiggs, Piqua  
Murphy's Mart, Tipp City
- MONTGOMERY COUNTY**  
Gold Circle, Centerville  
Gold Circle, Dayton  
Gold Circle, Kettering  
Goldman's, Dayton  
Goldmans, Englewood  
Goldmans, New Lebanon  
Concord City, Dayton  
E mart, Dayton  
E mart, Englewood  
Ontario Discount Dept. Store, Kettering  
Ontario Stores, Dayton  
Rink's Bargain City, Dayton  
Rink's Bargain City, Kettering
- MORROW COUNTY**  
C-Mart, Mt. Gilead
- MUSKINGUM COUNTY**  
Harts Store, Zanesville  
Harts, South Zanesville  
Heck's, Zanesville  
E mart, Zanesville  
Rink's Bargain City, Zanesville
- OTTAWA COUNTY**  
Mr. Wiggs, Port Clinton

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

## PICKAWAY COUNTY

Buckeye Mart, Circleville  
Fisher's Big Wheel, Circleville  
Heck's, Circleville  
Murphy's Mart, Circleville

## PIKE COUNTY

The Jones Boys, Waverly

## PORTAGE COUNTY

Clarkins, Kent  
Fisher's, Streetsboro  
K mart, Kent  
Murphy's Mart, Kent  
T. G. & Y., Ravenna

## RICHLAND COUNTY

Conley's, Mansfield  
Fisher's Big Wheel, Shelby  
Five Cousins, Inc., Mansfield  
K mart, Mansfield  
King's, Mansfield  
Swallows, Mansfield  
Uncle Bill's Discount, Mansfield  
Zayre, Mansfield

## ROSS COUNTY

Harris, Chillicothe  
K mart, Chillicothe  
Rink's, Chillicothe  
Seaway Self Service Discount Store,  
Chillicothe

## SANDUSKY COUNTY

Buckeye Mart, Fremont  
Fisher's Big Wheel, Fremont  
Mr. Wiggs, Fremont  
Murphy's Mart, Fremont

## SCIOTO COUNTY

Clark's, Portsmouth  
Hart's Family Center, Portsmouth  
Heck's, Portsmouth  
K mart, New Boston  
Rink's, Wheelersburg

## SENECA COUNTY

Buckeye Mart, Fostoria  
Fisher's Big Wheel, Fostoria  
K mart, Fostoria  
K mart, Tiffin  
Mr. Wiggs, Fostoria  
Mr. Wiggs, Tiffin  
Murphy's Mart, Tiffin

## SHELBY COUNTY

Rink's Bargain City, Sidney

## STARK COUNTY

Clarkins Carouse), Canton  
Clarkins, Massillon  
Click, North Canton  
Conley's, Magnolia  
Conley's, Massillon  
The Discount House, Inc., Canton  
Fisher's, Minerva

Fisher's Big Wheel, Hartsville  
Gaylord's, Canton  
Gold Circle, Canton  
Heck's, Alliance  
K mart, Canton  
K mart, Massillon  
K mart, North Canton  
King's, Alliance  
Murphy's Mart, Alliance  
United Discount Center, Massillon  
Value City, Canton  
Zayre, Canton

## SUMMIT COUNTY

Clarkin's, Akron  
Clarkins, Cuyahoga Falls  
Click's, Akron  
Click, Coventry  
Click, Cuyahoga Falls  
Click's, Stow  
Fisher's Big Wheel, Northfield  
Gold Circle, Akron  
K mart, Akron  
K mart, Stow  
K mart, Tallmadge  
Lakeshore Distributors, Akron  
Zayre, Akron  
Zayre, Barberion

## TRUMBULL COUNTY

Fair-Way, Niles  
Hills Dept. Store, Warren  
K mart, Niles  
K mart, Warren  
King's Dept. Store, Niles  
Murphy's Mart, Warren  
Valley View Discount Dept. Store, Inc.,  
Brookfield  
Woolco, Niles  
Zayre, Niles

## TUSCARAWAS COUNTY

Conley's, Dover  
Conley's, Midvale  
Hart's Family Store, New Philadelphia  
Nichols Discount City, New Philadelphia  
Rink's Bargain City, New Philadelphia  
T. G. & Y., Dover

## VAN WERT COUNTY

Buckeye Marts, Van Wert  
Fisher's Big Wheel, Van Wert  
Mr. Wiggs, Van Wert

## WARREN COUNTY

Murphy's Mart, Springboro  
Van Leunen's, Mason

## WASHINGTON COUNTY

Hart's Family Center, Marietta  
Heck's, Belpre  
Heck's, Marietta  
Rink's Bargain City, Marietta

## WAYNE COUNTY

Buehler's Mart, Orrville

★ headquarters    ▲ over 100,000 ft<sup>2</sup>    ■ 60,000-100,000 ft<sup>2</sup>    ♦ 30,000-60,000 ft<sup>2</sup>    ◆ under 30,000 ft<sup>2</sup>

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

Buehler's Supermarkets, Wooster  
Buckeye Discount Mart, Wooster  
Conley's, Rittman  
Fisher's Big Wheel, Wooster  
K mart, Wooster  
Mr. Wiggs, Wooster  
Nichols, Wooster

## WILLIAMSBURG COUNTY

K mart, Bryan  
Murphy's Mart, Bryan

## WOOD COUNTY

K mart, Bowling Green  
Murphy's Mart, Bowling Green  
Rink's, Perrysburg  
Rink's Bargain City, Bowling Green

Clarkins, Inc., 3200 Arlington Rd.  
Telephone: Area Code 216-644-8471

## COMPANY PROFILE (SIC 53 21):

SALES: \$62,497,000 (1/27/79—does not include leased depts.)

TOTAL SQ. FT.: 1,000,000

SALES PER SQ. FT.: \$62.50

OWNERSHIP: Unishops, Inc.

TRADED: OTC

SYMBOL: UNSS (NASDAQ)

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Division of UNISHOPS, INC., Jersey City, N. J.

120,000 ft<sup>2</sup> Discount Dept. Store and Headquarters Office of chain of Discount  
Dept. Stores. Operating Branch Stores listed in Bedford, Brook Park, Canton (2),  
Cuyahoga Falls, Elyria, Kent, Lorain & Massillon, Ohio.

COMPANY OPERATED DEPTS.—Housewares, Hardware, Paint, Auto  
Accessories, Toys, Sporting Goods, Garden Center, Candy, Giftware,  
Photo, Luggage, Electrical Goods, Stationery, Greeting Cards, Plumbing,  
Heating, Appliances, TV, Radios, Furniture, Flowers & Decorations.  
LEASED DEPTS.—Ladies, Mens & Childrens Wear, Shoes, Beauty Salon,  
Jewelry, Linens, Domestic, Records, Auto Service, Dental, Optical,  
Bank, Pharmacy, Wigs, Licenses, Insurance.

ARTHUR BLACKBURN—President

LARRY PETERSEN—Executive Vice President

GEORGE LEHMAN—Vice President, Merchandise & Sales Promotion

THOMAS BURGE—Vice President, Treasurer

CLIFF RODGERS—Assistant Vice President, Community Relations  
& Employee Training

DAVE BARNHART—Advertising Manager

BRUCE McCORMICK—Director of Stores

LUKE MARCHMAN—Loss Prevention Manager

ROB SHRIVER—Store Warehouse Coordinator

JOHN MAIER—Building Materials Coordinator

OWEN MOORE—Director of Systems

BARBARA GREEN—Manager of Budget & Personnel

LOU CROCCO—Merchandise Planning & Sales Promotion Manager

JOHN DeROSE—Merchandise Manager

DICK OPLINGER—District Manager

DON ALEMAN—Akron Store Manager

## BUYERS

JIM BUCHMAN—Paint & Hardware

GEORGE SARAC—Garden Center, Candy, Picnic, Patio, Beer

Wine, Plants, Food

GARY HERMAN—Sporting Goods, Hunting & Fishing

NEIL DRABINSKI—Auto, Anti-Freeze & Oil

JAMES TOTH—Housewares, Furniture, Wicker Items, Flowers  
& Gifts

CLIFF HILLER—Stationery, Greeting Cards, Health & Beauty Aids

(Continued)

★ headquarters    ▲ over 100,000 ft<sup>2</sup>    ■ 60,000-100,000 ft<sup>2</sup>    ♦ 30,000-60,000 ft<sup>2</sup>    ◆ under 30,000 ft<sup>2</sup>

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

## Clarkins (Continued)

PAT HEADLEY—Toys & Holiday Decorations.  
 JANET FEABER—Notions, Fragrances, Lamps, Shades, Pets & Pet Supplies.  
 OPEN—Appliances, TV, Radios & Luggage.  
 RICK JACOBS—Plumbing & Electrical.  
 RANDY RODDA & JOE MURNANE—Building Materials, LESSEES

Ladies Wear—LADY ROSE  
 Mens & Boys Wear—UNISHOPS  
 Shoes—PERRY SHOES  
 Beauty Salon—STEPPE'S BEAUTICIANS  
 Linens & Domestics—CENTRAL TEXTILE  
 Records—PICKWICK INTERNATIONAL  
 Auto Service—FIRESTONE  
 Jewelry—SM&R  
 Dental—AMERICAN DENTAL CENTER  
 Optical—AMERICAN OPTICAL CENTER  
 Bank—BANC OHIO

UNITED NATIONAL BANK  
 Pharmacy—FAMILY HEALTH PHARMACIES  
 Wigs—NECESSARIES, INC.  
 WIG SHACK

Insurance—STATE FARM INSURANCE  
 License Bureau—DONNA SCHULMAN & WHITT WILLIAMS

## Click Division of The Fred W. Albrecht Grocery Co.,

2700 Gilchrist Rd. (Box 1910)

Telephone: Area Code 216—733-2881

## COMPANY PROFILE (SIC 53 21):

SALES: \$35,000,000 (1979 Estimated—does not include food sales)

TOTAL SQ. FT.: 975,000

SALES PER SQ. FT.: NA

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Es, DSN and BGI

Headquarters Office of supermarket chain operating Discount Dept. Stores as  
 CLICK in Akron (4), Coventry (2), Cuyahoga Falls, North Canton & Stow, Ohio.  
 COMPANY OPERATED DEPTS.—Linens, Domestics, Housewares, Home  
 Improvement, Hardware, Paint, Toys, Sporting Goods, Garden Center,  
 Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards,  
 Cameras, Auto Accessories, Luggage, Tobacco Shop, Plumbing & Electrical  
 Equipment, Supermarket, Bakery, Fabrics, Sewing Notions, Giftware, Pets  
 & Pet Supplies.

LEASED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes.

FRED I. ALBRECHT—President.

FRED G. POCKRANDT—Vice President, Secretary, Director of  
 Purchasing.

DAVID A. STANCE—Treasurer.

RICHARD WAGNER—Director of Click Non-Foods Division.

DON PATTERSON—Assistant Merchandise Manager, Buyer Plumbing  
 & Electric.

SALLY O'NEAL—Buyer Domestics, Fabrics & Cosmetics.

DAVID NESTOR—Buyer Lawn & Garden, Toys & Christmas Decorations.

GREGG BOGNER—Buyer Sporting Goods, Auto Accessories.

DON TAYLOR—Buyer Housewares.

MEL GLOVER—Buyer Hardware, Building Material, Paint & Pet Supplies.

RICK PERREN—Buyer Drugs, Stationery & Greeting Cards.

JOE LESNICK—Buyer Jewelry, Records, Appliances, TV, Radios,  
 Cameras, Luggage & Tobacco Shop.

FRED W. ALBRECHT GROCERY CO.—Supermarket operations.

LESSEES

Ladies, Mens & Childrens Wear—FISHER BROS.

Family Shoes—OSTROV SHOES

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

Key Units

## Click, 881 E. Exchange Rd.

Akron ■  
 44306

Telephone: Area Code 216—782-8955

100,000 ft. Branch Discount Dept. Store operated by CLICK DIVISION of

THE FRED W. ALBRECHT GROCERY CO., Akron, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of

Executives and Merchandise Buyers listed at headquarters.

CHARLES BOSTICK—Store Manager.

## Click, 836 W. Exchange Rd.

Akron ■  
 44302

Telephone: Area Code 216—376-9148

100,000 ft. Branch Discount Dept. Store operated by CLICK DIVISION of

THE FRED W. ALBRECHT GROCERY CO., Akron, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of

Executives and Merchandise Buyers listed at headquarters.

WALTER HANNIG—Store Manager.

## Click, 2420 Wedgewood Dr.

Akron ■  
 44312

Telephone: Area Code 216—784-5411

100,000 ft. Branch Discount Dept. Store operated by CLICK DIVISION of

THE FRED W. ALBRECHT GROCERY CO., Akron, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed at headquarters.

JOE LaSALLE—Store Manager.

## Click, Rts. 18 &amp; 77

Akron ▲  
 44308

Telephone: Area Code 216—866-8781

140,000 ft. Branch Discount Dept. Store operated by CLICE DIVISION of

THE FRED W. ALBRECHT GROCERY CO., Akron, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed at headquarters.

RALPH WOOD—Store Manager.

## Gold Circle, Tallmadge Ave.

Akron ▲  
 44310

Telephone: Area Code 216—633-0660

100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,

Ohio, Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.

All Depts. Company Operated except Supermarket. Executives and

Merchandise Buyers listed in Worthington.

JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

## Gold Circle, 1890 W. Market St.

Akron ▲  
 44313

Telephone: Area Code 216—867-8050

100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,

Ohio, Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.

All Depts. Company Operated except Supermarket. Executives and

Merchandise Buyers listed in Worthington.

JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

## Gold Circle, 2375 Romig Rd.

Akron ▲  
 44320

Telephone: Area Code 216—753-0391

100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,

Ohio, Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.

All Depts. Company Operated except Supermarket. Executives and

Merchandise Buyers listed in Worthington.

JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

## K mart, 2975 S. Arlington Rd.

Akron ▲  
 44311

Telephone: Area Code 216—644-7113

116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of

Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

- K mart, 1520 Wooster Rd.** Akron ▲  
 Telephone: Area Code 216-836-4943 44309  
 105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2900 Waterloo Rd.** Akron ■  
 Projected Opening of 71,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- Lakeshore Distributors, 661 E. Exchange Rd.** Akron ◆  
 Telephone: Area Code 216 PO 2-0325 44306  
 10,000 ft. Promotional Dept. Store.  
 All Depts. Company Operated including Housewares, Sporting Goods, Jewelry, Gifts, Small Appliances, Cameras, Luggage, Radios.  
 DON WISH—Owner & Buyer.
- Zayre, 1886 Buchholzer Blvd.** Akron ■  
 Telephone: Area Code 216-833-7682 44310  
 83,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 TOM ROSCOE—Store Manager.
- Heck's, W. State St.** Alliance ◆  
 Telephone: Area Code 216-823-6886 44601  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston & Merchandise Buyers listed in Nitro, W. Va.  
 GEORGE CAPPA—Store Manager.
- King's Dept. Store, 1425 State St.** Alliance ■  
 Telephone: Area Code 216-823-4434 44601  
 60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Dept. and Leased Depts., with Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Murphy's Mart, 2025 W. State St.** Alliance ■  
 Telephone: Area Code 216-823-8140 44601  
 65,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Van Leunen's, 1255 Ohio Pike** Amelia ■  
 Telephone: Area Code 513-753-8200 45102  
 75,000 ft. Branch Discount Dept. Store operated by VAN LEUNEN'S, INC., Cincinnati, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cincinnati.  
 BOB LIKENHAUS—Store Manager.  
 LESSEES (at this store)  
 Supermarket—FOOD MART

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ◆ 30,000-60,000 ft ● under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- K mart, 1947 Cooper-Foster Park Rd.** Amherst ▲  
 Telephone: Area Code 216-282-7508 44001  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2300 Clairmont Ave.** Ashland ●  
 Telephone: Area Code 419-289-8162 44805  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mr. Wiggs** Ashland ▲  
 Projected Opening of Branch Discount Dept. Store to be operated by MR. WIGGS DISCOUNT DEPT. STORES, INC., Cleveland, Ohio.
- Hills Dept. Store, Saybrook Plaza** Ashtabula ●  
 Telephone: Area Code 216-997-5946 44004  
 45,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES, Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 4941 North Ridge W.** Ashtabula ▲  
 Telephone: Area Code 216-969-1131 44004  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Nichols Discount City, North Ridge Rd. (Saybrook Township)** Ashtabula ▲  
 Telephone: Area Code 216-998-1302 44004  
 125,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Fisher's Big Wheel Store, 918 E. State St.** Athens ◆  
 Telephone: Area Code 614-593-7774 45701  
 20,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
 JOHN DOUMONT—Store Manager.
- Hecks, 935 E. State St.** Athens ●  
 Telephone: Area Code 614-592-4427 45701  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston & Merchandise Buyers listed in Nitro, W. Va.  
 RON HARRIS—Store Manager.  
 DONALD REICHMAN, WILLIAM URY & BARGARA VOERINGER—Assistant Store Managers.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ◆ 30,000-60,000 ft ● under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Murphy's Mart, 765 E. State St.** Athens ■ 45701  
 Telephone: Area Code 614-593-5596  
 67,500 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTTLE (at McKeesport)—President.
- Hills Dept. Store, 6000 Mahoning Ave.** Austintown ■ 44515  
 Telephone: Area Code 216-793-9316  
 80,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES,  
 Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 4475 Mahoning** Austintown ▲ 44515  
 Telephone: Area Code 216-792-1926  
 105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Fisher's Big Wheel Store, Avon Lake Plaza** Avon Lake ● 44012  
 Telephone: Area Code 216-933-8244  
 50,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
 New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New Castle.  
 DAVE JACOBS—Store Manager.
- Zayre, 33 5th St. SE** Barberton ■ 44203  
 Telephone: Area Code 216-745-4495  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham,  
 Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 MICHAEL LODICO—Store Manager.  
 JEFF EISENBREI—Assistant Manager.
- Clarkins, 380 Rockside Rd.** Bedford ▲ 44146  
 Telephone: Area Code 216-439-5970  
 105,000 ft. Branch Discount Dept. Store operated by CLARKINS, INC.,  
 Akron, Ohio, a Subsidiary of UNISHOPS, INC., Jersey City, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Akron.  
 DON YOUNG—Store Manager.
- Gold Circle, 456 Northfield Rd.** Bedford ▲ 44146  
 Telephone: Area Code 216-597-1765  
 100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,  
 Ohio, a Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.  
 All Depts. Company Operated except Supermarket. Executives and  
 Merchandise Buyers listed in Worthington.  
 JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Murphy's Mart, 1710 S. Main St.** Bellefontaine ■ 43311  
 Telephone: Area Code 513-593-4106  
 60,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTTLE (at McKeesport)—President.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Rink's Bargain City, Highland Hills Plaza** Bellefontaine ■ 43311  
 Telephone: Area Code 513-593-7015  
 82,500 ft. Branch Discount Dept. Store operated by WASHINGTON DIST., INC.,  
 Toledo, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Toledo.  
 J. MCKINLEY—Store Manager.
- United Discount Center, 114 S. Main St.** Bellefontaine ◆ 43311  
 Telephone: Area Code 513-593-1921  
 13,000 ft. Branch Discount Dept. Store operated by  
 UNITED DISCOUNT CENTERS, INC., a division of UNITED DEPT. STORES, INC.,  
 Cincinnati, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Cincinnati.  
 JACK IZZO—Store Manager.
- Mr. Wiggs** Bellevue ▲  
 Projected Opening of Branch Discount Dept. Store to be operated by  
 MR. WIGGS DISCOUNT DEPT. STORES, INC., Cleveland, Ohio.
- Heck's, 1818 Washington Blvd.** Belpre ● 45714  
 Telephone: Area Code 614-423-9563  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston &  
 Merchandise Buyers listed in Nitro, W. Va.  
 JOE McNAMEE—Store Manager.  
 RON KIRBY, MIKE KING & MIKE LAW—Assistant Store Managers.
- Hills Dept. Store, 525 Boardman-Camfield Rd.** Boardman ■ 44512  
 Telephone: Area Code 216-758-4503  
 70,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES,  
 Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- Murphy's Mart, 7400 Market** Boardman ■ 44512  
 Telephone: Area Code 216-758-8137  
 96,000 ft. Branch Promotional Mass Merchandising Store operated by G. C.  
 MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTTLE (at McKeesport)—President.
- K mart, 1111 S. Main St.** Bowling Green ■ 43402  
 Telephone: Area Code 419-352-3586  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Murphy's Mart, 1080 S. Main St.** Bowling Green ■ 43402  
 Telephone: Area Code 419-352-2508  
 62,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTTLE (at McKeesport)—President.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



**Rink's Bargain City, 840 S. Main St.**

Telephone: Area Code 419-352-2138

40,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, a subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
D. BADERTSCHER—Store Manager.

Bowling Green

43402

**Fisher's Big Wheel Store, 999 National Rd.**

Telephone: Area Code 614-635-2146

50,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
JOE LYNN—Store Manager.

Bridgeport

43912

**Harts Family Center, 1120 National Rd.**

Telephone: Area Code 614-635-0323

100,000 ft. Branch Discount Dept. Store operated by HART'S FAMILY CENTERS, Columbus, Ohio, a wholly owned subsidiary of BIG BEAR STORES CO.

Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed in Columbus, Ohio.  
JOHN WILLIAMS—Store Manager.

Bridgeport

43912

**Clarkins, 12800 Brookpark Rd.**

Telephone: Area Code 216-433-7333

108,000 ft. Branch Discount Dept. Store operated by CLARKINS, INC., Akron, Ohio, a subsidiary of UNISHOPS, INC., Jersey City, N. J.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Akron.  
HAZEL BURNS—Store Manager.

Brook Park

44130

**Gaylord's 11500 Brookpark Rd.**

Telephone: Area Code 216-267-3490

80,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL, Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.

Brook Park

44130

**Zayre, 5725 Smith Rd.**

Telephone: Area Code 216-676-5480

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
LARRY SUBLETT—Store Manager.  
JACK STRALKO—Assistant Manager.

Brook Park

44142

**Valley View Discount Dept. Store, Inc., Sharon-Warren Rd.**

Telephone: Area Code 216-448-8866

COMPANY PROFILE (SIC 53 21):

SALES: \$14,000,000 (1979 Estimated)

TOTAL SQ. FT.: 185,000

SALES PER SQ. FT.: \$75.68

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

185,000 ft. Discount Dept. Store.

COMPANY OPERATED DEPTS.—Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery &amp; Greeting Cards, Cameras, Auto Accessories.

(Continued)

Brookfield

44403

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

Key Units

**Valley View (Continued)**TBA, Luggage, Linens, Domestic, Health & Beauty Aids, Pharmacy, Sewing Notions, Furniture, Candy & Home Improvement.  
LEASED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes.

JOSEPH FERRARA—President, General Manager.

SAM FERRARA—Vice President.

MARY SMOOT—Buyer Linens, Domestic, Fabrics &amp; Sewing Notions.

PEGGY VANSACK—Buyer Health &amp; Beauty Aids.

MARSHA FOUST—Buyer Candy &amp; Tobacco Shop.

HELEN LASLOW—Buyer Toys.

ESTHER EVANS—Buyer Sporting Goods.

MRS. FERRARA &amp; HELEN MOSORA—Buyers Housewares, Hardware, Furniture, Jewelry, School Supplies, Records, TV, Cameras, Small Appliances.

JENNIE KOCH—Buyer Luggage, Lawn &amp; Garden Center, Garden Furniture, Crafts &amp; Flowers.

J. KORODI—Buyer Floor Coverings, Paint &amp; Wallpaper.

A. GAROFOLI—Buyer Home Improvement.

GARY CARLO—Buyer TBA Center, Auto Accessories, Tires, Battery Service.

JULIA FERRARA—Buyer Furniture.

LESSEES

Ladies, Mens &amp; Childrens Wear—FRANDISCO

Shoes—MORSE SHOE, INC.

**Gold Circle, 11111 Memphis Ave.**

Telephone: Area Code 216-251-0035

100,000 ft. Branch Discount Dept. Store Operated by GOLD CIRCLE, Worthington, Ohio, Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.

All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in Worthington.

JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

Brooklyn

44144

**K mart, 7400 Brook Park Rd.**

Telephone: Area Code 216-661-9750

115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Brooklyn

44129

**Conley's, 1055 Pearl Rd.**

Telephone: Unpublished.

53,000 ft. Branch Discount Dept. Store operated by J. A. CONLEY CO., North Canton, Ohio.

All Depts. Company Operated. Executives and Merchandise Buyers listed in North Canton.

GLEN COUCH—District Manager.

EDWARD COLVIN—Store Manager.

Brunswick

**Fisher's Big Wheel Store,**

Laurel Square Shopping Center

Telephone: Area Code 216-225-7611

55,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
MIKE PASULKA—Store Manager.

Brunswick

44212

**K mart, 3301 Center Rd.**

Telephone: Area Code 216-225-0700

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Brunswick

44212

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- K mart, 1204 E. High St.**  
Telephone: Area Code 419-836-5627  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Bryan 43508
- Murphy's Mart, 1205 S. Main St.**  
Telephone: Area Code 419-636-5045  
80,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.  
Bryan 43508
- Conley's 965 Hopley Ave.**  
Telephone: Unpublished  
35,000 ft. Branch Discount Dept. Store operated by J. A. CONLEY CO., North Canton, Ohio.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in North Canton.  
VANCE KERN—District Manager.  
AL LINGO—Store Manager.  
Bucyrus 44820
- K mart, 2460 E. Mansfield**  
Telephone: Area Code 419-582-9142  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Bucyrus 44820
- Murphy's Mart, 1695 Marion Rd.**  
Telephone: Area Code 419-582-1904  
80,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.  
Bucyrus 44820
- K mart, 1755 Southgate Parkway**  
Telephone: Area Code 614-439-5581  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Cambridge 43725
- Rink's Bargain City, Rts. 40 & 21**  
Telephone: Area Code 614-432-2336  
80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, a Subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
I. WELCH—Store Manager.  
Cambridge 43725
- Zayre, 2000 Southgate Pkwy.**  
Telephone: Area Code 614-439-3591  
52,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
FRED BENNETT—Store Manager.  
MIKE BRADFIELD—Assistant Manager.  
Cambridge 43725

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Clarkins Carousel, 3200 Atlantic NE**  
Telephone: Area Code 216-453-7801  
147,000 ft. Branch Discount Dept. Store operated by CLARKINS, INC., Akron, Ohio, a Subsidiary of UNISHOPS, INC., Jersey City, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Akron.  
OPEN—Store Manager.  
Canton 44705
- Clarkins, 2905 Whipple Ave.**  
Telephone: Area Code 216-478-1411  
94,000 ft. Branch Discount Dept. Store operated by CLARKINS, INC., Akron, Ohio, a Subsidiary of UNISHOPS, INC., Jersey City, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Akron.  
DALE PETERS—Store Manager.  
Canton 44709
- The Discount House, P. O. Box 582**  
Telephone: Unlisted  
10,000 ft. Discount Dept. Store.  
All Depts. Company Operated.  
EDWARD ESBER—President, Buyer Fixtures & Equipment, Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Toys, Sporting Goods, Appliances, TV, Radios, Stationery, Cameras, Auto Accessories & Luggage.  
MARY ESBER—Vice President, Buyer Garden, Drugs & Jewelry.  
YVONNE THOMAS—Treasurer.  
Canton 44701
- Gaylord's Discount Dept. Store, 804 - 30th St. NW**  
Telephone: Area Code 216-492-5500  
80,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL, Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.  
Canton 44709
- Gold Circle, 3975 Everhard Rd. NW**  
Telephone: Area Code 216-494-7580  
103,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, a Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.  
Canton 44709
- K mart, 3801 Harmont Ave. N.E.**  
Telephone: Area Code 216-453-8418  
82,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Canton 44705
- Value City, Myers Lake Shopping Center**  
Telephone: Area Code 216-477-9166  
60,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
SAM HODGDON—Store Manager.  
Canton 44708

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

- Zayre, 4800 Everhard Rd. N.W.** Canton 44718  
Telephone: Area Code 216-494-2790  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
PAT PACE—Store Manager.  
JACK MCCLAIN—Assistant Manager.
- Jamesway Discount Dept. Store, Rte. 197 & Rte. #4** Celina 45822  
Telephone: Area Code 419-586-2328  
63,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N.J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
RICHARD BECK—Store Manager.
- Gold Circle, 261 E. Alexandersville-Bellbrook Rd.** Centerville 45459  
Telephone: Area Code 513-433-3600  
118,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, a Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket & Shoes. Executives and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Conley's 101 Grant St.** Chardon 44024  
Telephone: Unpublished  
16,000 ft. Branch Discount Dept. Store operated by J. A. CONLEY CO., North Canton, Ohio.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in North Canton.  
TOM SMITH—District Manager.  
PAUL DASHER—Store Manager.
- Fisher's Big Wheel Store, Water St.** Chardon 44024  
Telephone: Area Code 216-285-3525  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
KEVIN STEWART—Store Manager.
- Fisher's Big Wheel Store, 8185 Washington St.** Chagrin Falls 44022  
Telephone: Area Code 216-543-8273  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
JOHN ROCKWELL—Store Manager.
- K mart, Hwy. 52 & Charley Creek Rd. (P. O. Box 310)** Chesapeake 45619  
Telephone: Area Code 614-894-4681  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEE (other than listed at headquarters)  
Supermarket—A & P
- Harts Family Center, 475 Western Ave.** Chillicothe 45601  
Telephone: Area Code 614-397-2450  
78,000 ft. Branch Discount Dept. Store operated by HARTS FAMILY CENTERS, Columbus, Ohio, a Wholly Owned Subsidiary of BIG BEAR STORES, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
JIM COOKE—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- K mart, 867 N. Bridge St.** Chillicothe 45601  
Telephone: Area Code 614-773-4106  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Rink's Bargain City, 985 N. Bridge St.** Chillicothe 45601  
Telephone: Area Code 614-775-6900  
80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, a Subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
L. BORING—Store Manager.
- Seaway Self-Service Discount Store, 186 W. Main St.** Chillicothe 45601  
Telephone: Unpublished  
12,000 ft. Branch Discount Dept. Store operated by SEAWAY DISCOUNT STORE, Newark, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newark.  
DAVE LIEDIG—Store Manager.
- Gold Circle, 5375 Ridge Rd.** Cincinnati 45213  
Telephone: Area Code 513-631-3900  
115,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Gold Circle, 6251 Glenway Ave.** Cincinnati 45211  
Telephone: Area Code 513-861-2040  
130,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Gold Circle, 8755 Colerain Rd.** Cincinnati 45239  
Telephone: Area Code 513-385-1030  
103,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, a Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- K mart, 8690 Beechmont Ave.** Cincinnati 45230  
Telephone: Area Code 513-232-1144  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5500 Ridge Ave.** Cincinnati 45213  
Telephone: Area Code 513-631-1258  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- K mart, 8451 Colerain Dr.** Cincinnati ▲  
Telephone: Area Code 513-522-7650 45239  
105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5025 Delhi Rd.** Cincinnati ■  
Telephone: Area Code 513-451-6580 45238  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Ontario Discount Dept. Store, 6161 Glenway** Cincinnati ▲  
Telephone: Area Code 513-662-6933 45211  
108,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Ontario Discount Dept. Store, 5245 Ridge Rd.** Cincinnati ■  
Telephone: Area Code 513-331-5105 45213  
73,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Ontario Discount Dept. Store, 1537 W. Galbraith** Cincinnati ▲  
Telephone: Area Code 513-522-5267 45231  
100,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Ontario Discount Dept. Store, 7900 Beechmont Ave.** Cincinnati ▲  
Telephone: Area Code 513-232-1033 45230  
102,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Rink's Bargain City, 9651 Hamilton Ave. (Mt. Healthy)** Cincinnati ▲  
Telephone: Area Code 513-729-0770 45231  
100,000 ft. Branch Discount Dept. Store operated by WASHINGTON DIST., Toledo, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
J. LANG—Store Manager.
- Rink's Bargain City, 10660 Reading Rd. (Evendale)** Cincinnati ▲  
Telephone: Area Code 513-563-1122 45241  
110,000 ft. Branch Discount Dept. Store operated by WASHINGTON DIST., Toledo, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
JOHN GRIPPA—Store Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 40,000-100,000 ft.    ● 30,000-40,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Swallen's, Inc., 5700 Wooster Pike** Cincinnati ★ 9  
Telephone: Area Code 513-271-9000 45227
- COMPANY PROFILE (SIC 53 21):**  
SALES: \$92,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 1,116,000  
SALES PER SQ. FT.: \$82.44  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, DSN and BGI
- 70,000 ft. Discount Dept. Store operating Branch Stores listed in Cincinnati (2), Mansfield, Middletown, Springfield Township, Westerville & Whitehall, Ohio.  
Scheduled Opening: Middletown, Ohio.
- All Depts. Company Operated including Ladies, Mens & Childrens Wear, Furniture, Linens, Domestic, Family Shoes, Housewares, Hardware, Floor Coverings, Garden Center, Toys, Drugs, Stationery, Greeting Cards, Tobacco, Paint, Luggage, Records, Supermarket, Sporting Goods, Jewelry, Cameras, Appliances, TV, Radios, Stereos, Auto Accessories, Candy, Bakery, Pictures, Giftware, Lumber, Fencing, Fabrics, Sewing Notions, TBA, Tires & Battery Service.
- WILBUR SWALLEN**—President & Real Estate Manager.  
**JACK STAUN**—Vice President, General Manager, Buyer Furniture.  
**DON SWALLEN**—Vice President.  
**DON SMITH**—Controller.  
**COYLA SWALLEN**—Treasurer.  
**JOHN HEMER**—Architect, Display Manager, Fixtures & Equipment, Store Planning & Development, Construction & Maintenance.  
**BETTY RETTIG**—Buyer Ladies, Mens & Childrens Wear, Linens & Domestic, Fabrics & Sewing Notions.  
**BOB SHESHULL**—Buyer Family Shoes.  
**JIM SWALLEN**—Buyer Stationery & Greeting Cards.  
**DENNY GOLD**—Buyer Drugs.  
**CARL LEISLER**—Buyer Toys.  
**DICK SCOTT**—Buyer Sporting Goods.  
**MAURY NOYES**—Buyer Garden Center.  
**M. BLACKBURN**—Buyer Housewares.  
**JO ANNE DUCHEMIN**—Buyer Luggage.  
**JIM SNYDER**—Buyer Radios, Sweepers & Luggage.  
**VITO SYLVESTER**—Buyer Appliances, TV.  
**JERRY PUTTEET**—Buyer Records.  
**DICK CRAFT**—Buyer TBA Center, Tires, Battery Service, Auto Accessories.  
**BILL GRAUVOGEL**—Buyer Building Materials, Lumber & Fencing.  
**DON MERRILL**—Buyer Candy, Bakery & Groceries.  
**FRANK WILSON**—Buyer Floor Coverings.  
**MRS. HELEN STEUER**—Buyer Juvenile Furniture.  
**C. BRYCE**—Buyer Unfinished Furniture, Dinette.  
**JIM BOHLES**—Buyer Furniture.  
**C. STEVENS**—Buyer Office Furniture.  
**JEAN LEISLER**—Buyer Jewelry & Cameras.
- Swallen's Mart, 3600 Red Bank Rd.** Cincinnati ▲  
Telephone: Area Code 513-271-9000 45227  
130,000 ft. Branch Discount Dept. Store operated by SWALLEN'S, INC., Cincinnati, Ohio.  
All Depts. Company Operated. Executives and Merchandise Buyers listed at Headquarters.  
**WILL SUPE & JIM SWALLEN**—Store Managers.

★ headquarters    ▲ over 100,000 ft.    ■ 40,000-100,000 ft.    ● 30,000-40,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

- Swallen's Western Hills Mart**, 5495 Glenway Ave. Cincinnati 45238  
 Telephone: Area Code 513-922-3000  
 140,000 ft. Branch Discount Dept. Store operated by SWALLEN'S, INC., Cincinnati, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.  
 JOE RAPHAEL & DON SWALLEN—Store Managers.
- Swallen's, Inc.**, 4861 Spring Grove Ave. Cincinnati 45232  
 Telephone: Area Code 513-542-5500  
 90,000 ft. Branch Discount Dept. Store operated by SWALLEN'S, INC., Cincinnati, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed at headquarters.  
 DON GARMAN & MARVIN AYERS—Store Managers.
- Twin Fair**, 8576 Beechmont Ave. (Cherry Grove) Cincinnati 45230  
 Telephone: Area Code 513-231-0360  
 80,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.  
 FRED MESSNER—Store Manager.
- Twin Fair**, 3835 Montgomery Rd. (Norwood) Cincinnati 45212  
 Telephone: Area Code 513-531-7944  
 70,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.  
 BILL NUBEL—Store Manager.
- Twin Fair**, 10400 Reading Rd. (Evendale) Cincinnati 45241  
 Telephone: Area Code 513-771-0404  
 84,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.  
 KEITH BURT—Store Manager.
- Twin Fair**, 4020 E. Galbraith Rd. Cincinnati 45238  
 Telephone: Area Code 513-994-0404  
 80,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.  
 DELMAR RADCLIFF—Store Manager.
- Twin Fair**, 5291 Delhi Pike Cincinnati 45238  
 Telephone: Area Code 513-922-4001  
 50,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.  
 THOMAS GRANVILLE—Store Manager.
- Twin Fair**, 8421 Winton Rd. Cincinnati 45231  
 Telephone: Area Code 513-521-3401  
 80,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.  
 LOU GORDON—Store Manager.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- United Discount Centers, Inc.**, 311 Elm St. Cincinnati 45202  
 Telephone: Area Code 513-241-4230  
 Headquarters office for UNITED DISCOUNT CENTERS, INC., a division of UNITED DEPT. STORES, INC., with branch stores in Ashland (not listed), Bellefontaine, Kenton & Massillon, Ohio.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Domestic & Housewares.  
 HARVEY BERGMAN—President.  
 MILTON BERGMAN—Executive Vice President, Merchandise Manager, Ladies & Childrens Wear.  
 LAURENCE R. BERGMAN—Vice President.  
 SAM ZUSSMAN—Treasurer.  
 ROD PARKER—Controller.  
 JON DROSKE—Maintenance Manager.  
 MIKE KELLEY—Buyer Equipment & Family Shoes.  
 ELMORE SILVERSTEIN—Buyer Ladies & Girls Wear.  
 IRVING KUTAS—Buyer Mens & Boys Wear.  
 JAMES GOLDEN—Buyer Domestic, Housewares.
- Van Leunen's, Inc.**, 621 Wilmers Ave. Cincinnati 45226  
 Telephone: Area Code 513-321-8989  
 Resident Buyer: Atlas Buying Corp., 500 7th Ave., N. Y. C.  
 Headquarters Office for chain of Discount Dept. Stores with Branch Stores listed in Erlanger, Ky.; Amelia, Cincinnati (2) & Mason, Ohio.  
 COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Home Improvement, Hardware, Housewares, Toys, Sporting Goods, Garden Center, Appliances, Auto Accessories, Candy Records, Giftware & Christmas Decorations.  
 LEASED DEPTS.—Drugs, Linens, Domestic, Grocery.  
 STAN JOHNSON—President.  
 WILLIAM HENDRICKSON—Vice President.  
 JACKSON CROMER—Secretary.  
 JIM KINSLER—Treasurer.  
 CHARLES HOLLAND—Store Coordinator.  
 BERNARD LEVY—Buyer Ladies Sportswear.  
 PHYLLIS KELLY—Buyer Ladies Lingerie, Jewelry & Accessories.  
 BARBARA SCHOTT—Buyer Infants Wear & Girls Wear (3-6X & 7-14).  
 JOHN DeLUCA—Buyer Boys Wear.  
 RAY COEY—Buyer Mens Wear.  
 FRANK GIALLORETO—Buyer Shoes.  
 JACK EMERSON—Buyer Housewares.  
 FRED HEADLEY—Buyer Garden Center.  
 GARY RICE—Buyer Hardware.  
 WANDA JOHNSON—Buyer Giftware.  
 ROBERT WORKMAN—Buyer Appliances & Records.  
 JERRY EMERSON—Buyer Automotive.  
 BOB LUCAS—Buyer Toys.  
 MIKE RUNYAN—Buyer Home Improvement.  
 DENNY FELDMAN—Buyer Sporting Goods.  
 JIM FREEDMAN—Buyer Christmas Decorations & Candy.
- LESSEES**  
 Drugs—MILO, INC.  
 Linens & Domestic—JD, INC.  
 Grocery—(listed at store locations)

- Van Leunen's**, 5402 North Bend Rd. Cincinnati 45238  
 Telephone: Area Code 513-662-7300  
 80,000 ft. Branch Discount Dept. Store operated by VAN LEUNEN'S, INC., Cincinnati, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cincinnati.  
 CAL WICHARD—Store Manager.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Van Leunen's, 5090 Delhi Pike** Cincinnati ■  
Telephone: Area Code 513-451-5900 45239  
75,000 ft. Branch Discount Dept. Store operated by VAN LEUNEN'S, INC., Cincinnati, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cincinnati.  
RAY COEY, JR.—Store Manager.  
LESSEES (at this store)  
Supermarket—FAMOUS FOODS
- Zayre, 11661 Princeton Pike** Cincinnati ■  
Telephone: Area Code 513-671-0197 45256  
85,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham, Mass.  
CHARLES HOMAN—Store Manager.  
JOHN WILLIAMS—Assistant Manager.
- Zayre, 3872 Paxton Ave.** Cincinnati ■  
Telephone: Area Code 513-321-3795 45209  
70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham, Mass.  
WILLIAM DeWEESE—Store Manager.  
GARY KRAUS & DAN BROWN—Assistant Managers.
- Zayre, 1750 Seymour Ave.** Cincinnati ■  
Telephone: Area Code 513-531-4855 45237  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham, Mass.  
JOHN BRADY—Store Manager.  
CHARLES WOLFE & DONALD JENNINGS—Assistant Managers.
- Fisher's Big Wheel Store, 201 Lancaster Pike** Circleville •  
Telephone: Area Code 614-474-7536 43113  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
BOB WEST—Store Manager.
- Heck's, Rte. 23 S.** Circleville •  
Telephone: Area Code 614-474-7571 43113  
43,000 ft. Branch Discount Dept. Store operated by HECK'S Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston & Merchandise Buyers listed in Nitro, W. Va.  
STEVE ROMEO—Store Manager.  
WALKER GILBERT—Assistant Store Manager.
- Murphy's Mart, 1170 N. Court St.** Circleville •  
Telephone: Area Code 614-474-8868 43113  
46,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Gaylord's Discount Dept. Store, 8301 Euclid Ave.** Cleveland ■  
Telephone: Area Code 216-795-1343 44103  
60,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- Gaylord's Discount Dept. Store, 13820 Loraine Ave.** Cleveland ■  
Telephone: Area Code 216-251-6500 44111  
82,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- Gaylord's Discount Dept. Store, 14210 Miles Ave.** Cleveland •  
Telephone: Area Code 216-295-1633 44128  
42,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- Gaylord's Discount Dept. Store, 10549 St. Clair Ave.** Cleveland •  
Telephone: Area Code 216 UL 1-1551 44109  
42,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- Gaylord's Discount Dept. Store, 1939 W. 25th St.** Cleveland •  
Telephone: Area Code 216-771-1292 44134  
30,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- K mart, 3250 W. 65th St.** Cleveland ■  
Telephone: Area Code 216-961-0900 44102  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 7400 Brookpark Rd.** Cleveland ▲  
Telephone: Area Code 216-661-9750 44129  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 7701 Broadview Rd.** Cleveland ■  
Telephone: Area Code 216-524-0180 44131  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

Mr. Wiggs Department Stores, Inc.,  
23700 Commerce Park Rd.

Telephone: Area Code 216-464-8850

COMPANY PROFILE (SIC 53 21):

SALES: \$71,000,000 (1979 Estimated)

TOTAL SQ. FT.: 1,157,000

SALES PER SQ. FT.: \$61.37

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Discount Dept. Stores listed as MR. WIGGS as follows:

INDIANA—Auburn, Fort Wayne (3), Marion & Richmond.

KENTUCKY—Hopkinsville Lexington (3) & Owensboro.

OHIO—Fremont, Painesville, Piqua, Port Clinton, Sandusky, Steubenville.

Tiffin, Van Wert & Wooster.

Scheduled Openings: Ashland, Bellevue & Fostoria, Ohio.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Floor Coverings, Housewares, Hardware, Paint, Sporting Goods, Drugs, Health & Beauty Aids, Records, Appliances, Cameras, Auto Accessories, Luggage, Electronics, Stationery, Greeting Cards, Garden Center, Plumbing, Electrical, Candy, Toys, Christmas Decorations, Sewing Notions & Jewelry.

LEASED DEPTS.—Pets & Pet Supplies.

EDWIN Z. SINGER—Chairman of the Board, Chief Executive Officer & Treasurer.

JOSEPH FELBER—Chairman of the Executive Committee.

BILL DALLAS—Senior Vice President, Operations.

LOWELL CORBIN—Vice President, General Merchandise Manager.

DAN CASEY—Assistant Vice President, Operations.

AL WILLIAMS—Assistant Vice President, Operations.

JAMES FREEMAN—Assistant Vice President, Operations.

LAURIN LETART—Director of Personnel.

JORGE LOPEZ—Director of Advertising & Sales Promotion.

GEORGE RICHARDSON—Hardlines Merchandise Manager.

DEBORAH DAVENPORT—Director of Planning Services.

JOHN FAGAN—General Office & Traffic Manager.

S. DEWITT—Comptroller.

BILL NOVICKI—Facilities Manager.

JOYCE CUTLER—Buyer Ladies Wear.

JOELLA CAST—Buyer Ladies Accessories & Shoes.

FRED HANSON—Buyer Mens & Boys Wear.

VALERIA WILLIAMS—Buyer Infants & Girls Wear.

JERRY MAGGART—Buyer Linens, Domestic & Sewing Notions.

LOU SPANDORF—Buyer Housewares & Appliances.

AL DuBOIS—Buyer Hardware & Paint.

PAUL BERE—Buyer Toys, Garden & Lawn, Trim-A-Tree.

HOWARD REYNOLDS—Buyer Sporting Goods.

JOHN BRICKER—Buyer Health & Beauty Aids, Candy & Stationery.

BEVERLY WILSON—Buyer Plumbing & Electrical, Furniture, Lamps, Automotive.

CHUCK FINLEY—Buyer Cameras, Electronics, Music & Jewelry.

LESSEE

Pets & Pet Supplies—LEASED PET DEPTS.

Silverman Bros., Inc., 23600 Mercantile Rd.

Telephone: Area Code 216-292-3720

Resident Buyer: Harold Cohen & Associates, 469 - 7th Ave., N. Y. C.

Headquarters Office for Discount Dept. Store Chain with Branch Stores (Not Listed) at Hayden Ave., Cleveland (25,000 ft.—A. WALKER, Mgr.), 14039 Puritas Rd.,

Cleveland (20,000 ft.—BETTY GREATHOUSE, Mgr.), 6700 Biddulph, Cleveland

(25,000 ft.—KEN RICH, Mgr.), 4790 Turney Rd., Garfield Heights

(10,000 ft.—MILTON KENTON, Mgr.) & 33605 Aurora Rd., Solon (20,000 ft.—

ROBERT NEWMAN, Mgr.), Ohio.

(Continued)

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

Cleveland  
44122

Key Units  
★ 20

## OHIO (Cont'd.)

Key Units

## Silverman's (Continued)

All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Toys, Sporting Goods, Auto Accessories, Health & Beauty Aids, Luggage & Candy.

MARCUS SILVERMAN—Chairman.

LEONARD MILDER—President & Buyer Toys.

MAURICE SILVERMAN—Vice President, Buyer Tools, Auto Accessories.

Housewares, Hardware, Garden Supplies.

SIDNEY SILVERMAN—Secretary.

ALAN SILVERMAN—Treasurer, Buyer Ladies & Childrens

Wear & Shoes.

SELMA MEYER—Buyer Infants Wear & Jewelry.

RALPH MEYER—Buyer Mens & Boys Wear.

SANFORD SILVERMAN—Buyer Domestic, Health & Beauty Aids.

WILLIAM EDEN—Buyer Sporting Goods, Luggage & Candy.

## Uncle Bill's Discount Dept. Store.

4601 Northfield Rd. (N. Randall)

Cleveland

Telephone: Area Code 216-663-2100

44128

83,000 ft. Branch Discount Dept. Store operated by Discount Store Division of

COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

## Uncle Bill's Discount Dept. Store.

22160 Center Ridge Rd. (Rocky River)

Cleveland

Telephone: Area Code 216-333-7510

44116

63,000 ft. Branch Discount Dept. Store operated by Discount Store Division of

COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

## Uncle Bill's Discount Dept. Store.

16300 Lake Shore Blvd.

Cleveland

Telephone: Area Code 216-486-8909

44110

46,000 ft. Branch Discount Dept. Store operated by Discount Store Division of

COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

## Uncle Bill's Discount Dept. Store.

2150 W. 117th St.

Cleveland

Telephone: Area Code 216-671-6116

44111

37,000 ft. Branch Discount Dept. Store operated by Discount Store Division of

COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Uncle Bill's Discount Dept. Store,**  
1700 Snow Rd. (Parma) **Cleveland** ■  
Telephone: Area Code 216-741-0460 44134  
60,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President,  
Operations.
- Uncle Bill's Discount Dept. Store, 13400 Brookpark** **Cleveland** ■  
Telephone: Area Code 216-267-8840 44135  
60,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President,  
Operations.
- Uncle Bill's Discount Dept. Store,**  
1400 Golden Gate Plaza (Mayfield Heights) **Cleveland** ■  
Telephone: Area Code 216-461-6077 44124  
62,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President,  
Operations.
- Uncle Bill's Discount Dept. Store, 6801 Broadway SE** **Cleveland** ▲  
Telephone: Area Code 216-441-2050 44105  
100,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Maple Heights.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
LESSEE (at this store)  
Drug—JAY DRUG
- Uncle Joe's Value Centers, 1313 W. 6th St.** **Cleveland** ★ 1  
Telephone: Area Code 216-621-1356 44113  
Headquarters Office for chain of Discount Dept. Stores listed in Geneva,  
& Middlefield, Ohio.  
COMPANY OPERATED DEPTS.—Housewares, Hardware, Appliances,  
TV, Radios, Stereos, Auto Accessories & Plumbing Supplies.  
LEASED DEPTS.—Ladies, Mens & Childrens Wear & Family Shoes.  
JOE BLUESTONE—President.  
LESSEE  
Ladies, Mens & Childrens Wear & Family Shoes—WEARCRAFT
- Zayre, 3565 Ridge Rd.** **Cleveland** ■  
Telephone: Area Code 216-281-8662 44102  
82,700 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Framingham.  
ROBERT MEIKE—Store Manager.  
RICHARD BOWE, JOHN CULLINANE & ROBERT TILLINGHAST—  
Assistant Managers.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    • 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Fisher's Big Wheel Store, 112 W. County Line** **Columbiana** ●  
Telephone: Area Code 216-482-9251 44408  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
JIM BABBITT—Store Manager.
- Gold Circle, 1700 Morse Rd.** **Columbus** ▲  
Telephone: Area Code 614-888-9770 43229  
116,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio.  
Division of FEDERATED DEPTS. STORES, Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket. Executives  
and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Gold Circle, 2800 S. Hamilton Rd.** **Columbus** ▲  
Telephone: Area Code 614-861-5150 43227  
116,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,  
Ohio. Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Gold Circle, 3360 Olentangy Rd.** **Columbus** ▲  
Telephone: Area Code 614-263-5421 43202  
116,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,  
Ohio. Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Gold Circle, 4050 W. Broad St.** **Columbus** ▲  
Telephone: Area Code 614-276-8525 43228  
116,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,  
Ohio. Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket. Executives  
and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Gold Circle, 3660 S. High St.** **Columbus** ▲  
Telephone: Area Code 614-497-1333 43207  
116,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,  
Ohio. Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Harts Family Centers, 770 Goodale** **Columbus** ★ 18  
Telephone: Area Code 614-464-6500 43212  
COMPANY PROFILE (SIC 53 21):  
SALES: \$123,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 1,239,000  
SALES PER SQ. FT.: \$99.27  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Resident Buyers: American Imports Merchants Corp., 230 Fifth Ave., N. Y. C.  
Resident Buyers: Retail Representatives, Inc., 1372 Broadway, N. Y. C.  
Executive & Buying Office for Chain of Discount Dept. Stores operated  
by BIG BEAR STORES CO., with branch stores listed in Bridgeport, Chillscothe,  
Columbus (3), Lancaster, Marietta, Mount Vernon, Newark, New Philadelphia,  
Portsmouth, Reynoldsburg, South Zanesville, Springfield, Wintersville & Zanesville,  
Ohio; Ceredo & Huntington, W. Va.
- (Continued)
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    • 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

## Harts Family Centers (Continued)

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Domestic, Furniture, Housewares, Paints, Toys, Sporting Goods, Garden Center, Drugs, Health & Beauty Aids, Jewelry, Records, Lamps, Giftware, Stationery, Greeting Cards, Cameras, Photo Supplies, Luggage, Tobacco Shop, Sewing Notions, Candy, Books, Christmas Decorations, Sundries, Plumbing, Electrics & Horticulture.

LEASED DEPTS.—Shoes, Supermarket, Tires/Battery Service.

MICHAEL KNILANS—President.

DAVID GODFREY—Vice President & General Manager.

R. D. WICKERHAM—Secretary & Treasurer.

CARL LARSON—Merchandiser Soft Lines.

FRED SOELL—Merchandiser Hard Lines.

DAVID NUTTER—Merchandiser Drugs.

DAN PHILLIPS—Sales Promotion Manager.

WILLIAM GREYER—Fixtures & Equipment Buyer.

JODY WILLIS—Buyer Dresses, Coats, Maternity & Uniforms.

ANNE LEWIS—Buyer Ladies Sportswear.

MIKE FLOWERS—Buyer Millinery, Handbags, Style Accessories.

Hosiery, Lingerie & Rainwear.

TONY TAMBORINI—Buyer Childrens & Infants Wear.

BRUCE HARLAN—Buyer Boys Wear.

D. VESPIGNANI—Buyer Mens Wear, Work Clothes & Gloves.

CHARLES CAHALL—Buyer Home Furnishings & Domestic.

DALE MURPHY—Buyer Sewing Notions & Drapery Hardware.

WILLIAM REED—Buyer Stationery, Greeting Cards & Candy.

GERALD OVERHOLTZER—Buyer Health & Beauty Aids.

RICHARD GALLIMORE—Buyer Pharmaceuticals, Tobacco, Sundries

& Cosmetics.

JOHN HILL—Buyer Giftware & Novelties.

GENE WEAVER—Buyer Sporting Goods, Luggage, Paints & Plumbing.

WILLIAM RECTOR—Buyer Housewares & Furniture.

MIKE SHERRY—Buyer Photo Supplies, Hair Notions,

Sunglasses & Small Appliances.

RICHARD KEISER—Buyer Toys, Records, Books & Christmas Decorations.

LESSEES

Shoes—MORSE SHOES

SHONAC SHOES

Tires/Battery Service—UNIROYAL

Supermarket—BIG BEAR

## Harts Family Center, 1501 E. Dublin-Granville Rd.

Columbus ■

Telephone: Area Code 614—888-9550

43229

75,000 ft. Branch Discount Dept. Store operated by HARTS FAMILY CENTERS,

a wholly owned subsidiary of BIG BEAR STORES CO., Columbus, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of

Executives and Merchandise Buyers listed in Columbus.

JOHN MURPHY—Store Manager.

## Harts Family Center, 4640 E. Main St.

Columbus ▲

Telephone: Area Code 614—866-7011

43213

100,000 ft. Branch Discount Dept. Store operated by HARTS FAMILY CENTERS,

Columbus, Ohio, a Wholly Owned Subsidiary of BIG BEAR STORES, Columbus, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Columbus.

TOM BUCHER—Store Manager.

## Harts Family Center, 670 Harrisburg Pike

Columbus ▲

Telephone: Area Code 614—221-1775

43223

100,000 ft. Branch Discount Dept. Store operated by HARTS FAMILY CENTERS,

a wholly owned subsidiary of BIG BEAR STORES, Columbus, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Columbus.

ED PATTERSON—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

Key Units

★ 7

## Jack's, Inc., 195 E. Main St.

Columbus

43215

Telephone: Area Code 614—224-4991

Headquarters Office for Chain of Discount Dept. Stores averaging 9,000 ft. & Operated

as JACK'S SURPLUS CITY in Bluffton & Portland, Ind.; Byesville, Celina,

Columbus (2) & Logan, Ohio.

All Depts. Company Operated including Ladies, Mens & Childrens

Wear, Family Shoes, Floor Coverings, Housewares, Hardware,

Paint, Wallpaper, Toys, Sporting Goods, Garden Supplies, Luggage,

Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery,

Greeting Cards, Cameras, Auto Accessories, Fabrics, Sewing

Notions, Camping Equipment, Hunting & Fishing Supplies.

Estimated Sales: \$3,000,000

JACK SWARTZ—President, Buyer Shoes, Paint & Luggage.

JERRY EDWARDS—General Manager, Buyer Housewares, Hardware,

Toys, Sporting Goods, Garden Center, Jewelry, Drugs, Stationery,

Greeting Cards, Cameras & Sewing Notions.

MARGARET QUINN—Buyer Ladies, Mens & Childrens Wear, Linens,

Domestics & Fabrics.

CLARENCE THEURER—Buyer Appliances, TV, Radios, Stereos,

Auto Accessories, Camping Equipment, Hunting & Fishing

Supplies.

## K mart, 3463 S. High St.

Columbus ■

43207

Telephone: Area Code 614—491-7312

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 5005 Olentangy River Rd.

Columbus ■

43214

Telephone: Area Code 614—459-2150

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 3100 Hamilton Rd.

Columbus ■

43227

Telephone: Area Code 614—868-0410

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 3800 W. Broad St.

Columbus ■

43228

Telephone: Area Code 614—276-5282

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President,

Store Management.

## K mart, 3616 E. Broad St.

Columbus ■

43213

Telephone: Area Code 614—231-3577

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

FRANK ARMENLO—Merchandise Manager Soft Lines.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

## Ontario Discount Dept. Store, 2300 Hamilton Rd.

Columbus ■

43227

Telephone: Area Code 614—868-1527

90,788 ft. Branch Discount Dept. Store operated by Discount Store Division of

COOK UNITED, INC., Maple Heights & Ohio.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Ontario Discount Dept. Store, 1440 Alum Creek Rd.** Columbus ■ 43209  
Telephone: Area Code 614-253-3439  
82,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Ontario Discount Dept. Store, 737 E. Hudson St.** Columbus ■ 43211  
Telephone: Area Code 614-263-3592  
46,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Ontario Discount Dept. Store, 4300 W. Broad** Columbus ■ 43228  
Telephone: Area Code 614-276-6520  
48,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Rink's Bargain City, 3575 E. Livingston Ave.** Columbus ■ 43227  
Telephone: Area Code 614-237-8495  
90,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
J. RUSH—Store Manager.
- Rink's Bargain City, 2200 Morse Rd.** Columbus ■ 43229  
Telephone: Area Code 614-471-1616  
90,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
L. WHALEY—Store Manager.
- Rink's Bargain City, 3900 Sullivant Ave.** Columbus ■ 43228  
Telephone: Area Code 614-274-1103  
90,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
C. KING—Store Manager.
- Rink's Bargain City, 1881 Henderson Ave.** Columbus ■ 43228  
Telephone: Area Code 614-451-8662  
70,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
D. ARMBRUSTER—Store Manager.
- Rink's Bargain City, 1881 Channingway Center Dr.** Columbus ▲ 43227  
Telephone: Area Code 614-861-3830  
100,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
D. WESTCOTT—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Schottenstein's Stores Corp., 3251 Westerville Rd.** Columbus ★ 43224  
Telephone: Area Code 614-471-4711  
COMPANY PROFILE (SIC 53 21):  
SALES: \$95,878,702 (7/31/79)—does not include leased depts.  
TOTAL SQ. FT.: 1,550,260  
SALES PER SQ. FT.: \$62.49  
OWNERSHIP: Public  
TRADED: OTC  
SOURCES: Annual Reports, 10-Ks, DSN and BG1  
Headquarters Office for chain of Dept. Stores operating Discount Dept. Stores listed as follows:  
CONCORD CITY—Dayton, Ohio.  
ELYRIA CITY—Elyria, Ohio.  
MASON'S DISCOUNT DEPT. STORES—Ottawa, Ill.; Newburgh, N. Y.; Goldsboro, N. C.; Norwalk, Ohio; Altoona, Chambersburg, Erie (2), Hanover & Johnstown, Pa.; Danville, Harrisonburg & Petersburg, Va.  
VALUE CITY—Clarksville, Greenwood & Indianapolis, Ind.; Covington & Louisville, Ky.; Canton, Euclid, Maumee, Parma, Springdale, Toledo (2) & Warrensville Heights, Ohio.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Appliances, TV, Radios, Cameras, Auto Accessories, Tires & Battery Service, Luggage, Fabrics & Sewing Notions, Jewelry.  
LEASED DEPTS.—Drugs, Records & Jewelry.  
ALVIN E. SCHOTTENSTEIN—President, Merchandise Manager  
SAUL SCHOTTENSTEIN—Vice President, Buyer Ladies Ready-to-Wear.  
KEN JORGENSEN—Treasurer.  
JEROME SCHOTTENSTEIN—Secretary & Buyer Furniture, Floor Coverings, Appliances, TV & Radios.  
JOHN MUNRO—Store Planning & Development.  
VINCE KROMPOLCAS—Maintenance Manager.  
RAY DEMERS—Buyer Childrens Wear.  
STANLEY FREEDBERG—Buyer Mens Sportswear, Furnishings, Robes, Luggage, Tailored Slacks.  
JOE GREENBERG—Buyer Mens Overcoats, Suits, Tailored Jackets & Raincoats.  
GEORGE NACHT—Buyer Family Shoes.  
LEON GROSS—Buyer Linens, Domestic, Fabrics & Sewing Notions.  
JOHN DOUGLAS—Buyer Jewelry.  
SYLVAN FISHER—Buyer Housewares, Hardware, Paint, Wallpaper & Garden Center.  
JUSTIN KALISH—Buyer Toys & Sporting Goods.  
MAC VANGAR—Buyer Cameras.  
SOL SHENK—Buyer Auto Accessories.  
LESSEES  
Drugs—RESCO  
Jewelry—RAYMOND'S JEWELRY  
Records—S & M SALES

- Thriftland Stores Co., 720 Grandview Ave.** Columbus ★ 43215  
Telephone: Area Code 614-486-7155  
Headquarters Office for chain of Discount Dept. Stores operated by COLUMBUS MERCHANDISE, INC., ranging in size from 5,000 ft. to 10,000 ft., operating as BIG PLUS DISCOUNT STORES in Carrollton, Loudonville, Millersburg, Shelby & Willard, Ohio & THRIFTLAND DISCOUNT STORES in Hicksville, Hudson, Montpelier, Ottawa, Port Clinton & Wauseon, Ohio.  
All Depts. Company Operated including Linens, Domestic, Fabrics, Sewing Notions, Housewares, Hardware, Paint, Sporting Goods, Garden Center, Drugs, Appliances, Radios, Cameras, Toys, Stationery, Greeting Cards, Tobacco Shop & Pet Shops.  
(Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

## Thrifland (Continued)

A. RAY MITCHELL—President, Treasurer & Merchandise Manager.  
W. M. ENDRES—Vice President, Retail Stores, Store Planning & Development, Fixtures & Equipment Buyer, Display Manager.

**Woolco Dept. Store, Great Southern Shopping Center** Columbus ▲  
Telephone: Area Code 614-491-0321 43207  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated and Leased Depts. will be found listed  
with names of Executives and Merchandise Buyers in New York, N. Y.  
G. W. NELSON (at New York)—President.

**Woolco Dept. Store, 300 Graceland Blvd.** Columbus ▲  
Telephone: Area Code 614-888-7861 43214  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated and Leased Depts. will be found listed  
with names of Executives and Merchandise Buyers in New York, N. Y.  
G. W. NELSON (at New York)—President.

**Woolco Dept. Store, Great Western Shopping Plaza** Columbus ▲  
Telephone: Area Code 614-278-6517 43204  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

**Woolco Dept. Store, Country Club Plaza** Columbus ▲  
Telephone: Area Code 614-861-7450 43213  
115,000 ft. Branch Discount Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

**Fisher's Big Wheel Store, Rte. 20** Conneaut ●  
Telephone: Area Code 216-593-5261 44030  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
LES BELANCO—Store Manager.

**Fisher's Big Wheel Store, 415 S. 2nd St.** Coshocton ●  
Telephone: Area Code 614-622-8650 43812  
48,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL,  
New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
ROGER SEITZ—Store Manager.

**Murphy's Mart, S. 2nd St.** Coshocton ■  
Telephone: Area Code 614-622-9624 43812  
80,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LITTLE (at McKeesport)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

**Click, 570 E. Waterloo Rd.** Coventry ■  
Telephone: Area Code 216-773-7892 44319  
72,000 ft. Branch Discount Dept. Store operated by CLICK DIVISION of  
THE FRED W. ALBRECHT GROCERY CO., Akron, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Akron.  
JOHN VOGEL—Store Manager.

**Click, 3235 Manchester Rd.** Coventry ■  
Telephone: Area Code 216-644-8881 44319  
80,000 ft. Branch Discount Dept. Store operated by CLICE DIVISION of  
THE FRED W. ALBRECHT GROCERY CO., Akron, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Akron.  
JAMES HALL—Store Manager.

**Clarkins, 4075 Akron-Cleveland Rd.** Cuyahoga Falls ▲  
Telephone: Area Code 216-929-0551 44222  
125,000 ft. Branch Discount Dept. Store operated by CLARKINS, INC.,  
Akron, Ohio, a Subsidiary of UNISHOPS, INC., Jersey City, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Akron.  
GARY HOPKINS—Store Manager.

**Click, 2900 State Rd.** Cuyahoga Falls ■  
Telephone: Area Code 216-929-3194 44223  
72,000 ft. Branch Discount Dept. Store operated by CLICK DIVISION of  
THE FRED W. ALBRECHT GROCERY CO., Akron, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Akron.  
JIM FULLARD—Store Manager.

**Concord City, 1150 W. Miami Blvd.** Dayton ●  
Telephone: Area Code 513-223-1268 45401  
50,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus,  
Ohio, department store chain.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Columbus.  
JERRY COHEN—Store Manager.

**Gold Circle, 5120 Salem Ave.** Dayton ▲  
Telephone: Area Code 513-837-7761 45428  
115,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio.  
Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket. Executives  
Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

**Goldman's, Inc., 60 Heid Ave.** Dayton ★ 12  
Telephone: Area Code 513-233-7570 45404  
COMPANY PROFILE (SIC 53 21):  
SALES: \$28,000,000 (1970 Estimated—does not include food sales)  
TOTAL SQ. FT.: 775,000  
SALES PER SQ. FT.: NA  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Resident Buyers: Atlas Buying Corp., 1420 Ave. of the Americas, New York, N. Y.  
Merchants Buying Syndicate, 26 E. 15th St., N. Y. C.  
Headquarters Office for Chain of GOLDMAN'S SUPER BARGAIN CENTERS  
listed in Dayton (8), Englewood, New Lebanon, Ohio & GOLDMAN'S BARGAIN  
BARN in Springfield (2), Ohio.

(Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

## Goldman's, Inc. (Continued)

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens, Domestic, Housewares, Hardware, Sporting Goods, Records, Cameras, Auto Accessories, Luggage, Trim-A-Tree, Garden Center, Electrical Goods, Electronics, Tools, Floor Coverings, Paint, Wallpaper & Toys.  
LEASED DEPTS.—Family Shoes, Drugs, Stationery, Greeting Cards, Supermarket, Jewelry.

MARK GOLDMAN—Chairman of the Board, Director of Real Estate, Store Planning & Development, Operations, Fixtures & Equipment, Construction, Display & Maintenance Manager.

SAM SNYDER—Treasurer.

MILTON BLAU—Buyer Ladies Ready-to-Wear & Accessories.

DAVID GOLDMAN—Buyer Ladies Sportswear.

BETTY RAWLINS—Buyer Girls Wear.

DON SCURLOCK—Buyer Mens & Boys Wear.

PETER FITZPATRICK—Buyer Linens, Domestic & Floor Coverings.

STEVE ARNDT—Buyer Housewares, Christmas Gifts & Trim-A-Tree.

MAURICE BERZON—Buyer Luggage, Sporting Goods, Electronics

& Cameras, Records, C. B. Radios.

BOB BRACKMAN—Buyer Hardware, Tools, Electrical, Garden & Lawn.

TONY NUNNARI—Buyer Toys.

JACK FROSCHAUER—Buyer Auto Accessories.

CLARK MONTGOMERY—Paint & Wallpaper.

## LESSEES

Jewelry—CROWN JEWELERS

Family Shoes—SPENCER SHOE

Drug, Stationery, Greeting Cards—FAIR DRUG.

Supermarket—FULMER

KROGER

## Goldman's Super Bargain Centers, 3700 Keats Dr.

Dayton ●

Telephone: Area Code 513-277-0641

45414

55,000 ft. Branch Discount Dept. Store operated by GOLDMAN'S, INC., Dayton, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at headquarters.

JOHN TRACY—Store Manager.

## Goldman's Super Bargain Center, 2170 N. Gettysburg Ave.

Dayton ■

Telephone: Area Code 513-277-3834

45406

50,000 ft. Branch Discount Dept. Store operated by GOLDMAN'S, INC., Dayton, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at headquarters.

TONY FAETEA—Store Manager.

## Goldman's Super Bargain Center, 4601 S. Dixie Dr.

Dayton ■

Telephone: Area Code 513-298-2561

45439

40,000 ft. Branch Discount Dept. Store operated by GOLDMAN'S, INC., Dayton, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at headquarters.

WALT FORMAN—Store Manager.

## Goldman's Super Bargain Centers, 8900 Lebanon Pike

Dayton ■

Telephone: Area Code 513-473-2222

45459

60,000 ft. Branch Discount Dept. Store operated by GOLDMAN'S, INC., Dayton, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at headquarters.

AL EVANS—Store Manager.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

## Goldman's Super Bargain Center, 6500 Brandt Pike

Dayton ■

Telephone: Area Code 513-233-2888

45424

70,000 ft. Branch Discount Dept. Store operated by GOLDMAN'S, INC., Dayton, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at headquarters.

RUSS WOODS—Store Manager.

## Goldman's Super Bargain Center, 1278 N. Fairfield Rd.

Dayton ●

Telephone: Area Code 513-426-6691

45432

38,000 ft. Branch Discount Dept. Store operated by GOLDMAN'S, INC., Dayton, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Dayton.

LOU LUNSFORD—Store Manager.

## Goldman's Super Bargain Center, 101 Woodman Dr.

Dayton ●

Telephone: Area Code 513-252-9983

45431

40,000 ft. Branch Discount Dept. Store operated by GOLDMAN'S, INC., Dayton, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at headquarters.

JEFF MOLS—Store Manager.

## Goldman's Super Bargain Center, 1444 W. Dorothy Lane

Dayton ●

Telephone: Area Code 513-298-8636

45429

55,000 ft. Branch Discount Dept. Store operated by GOLDMAN'S, INC., Dayton, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at headquarters.

BILL MATSON—Store Manager.

## K mart, 601 Woodman Dr.

Dayton ▲

Telephone: Area Code 513-252-9951

45431

105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 4601 Salem Ave.

Dayton ▲

Telephone: Area Code 513-278-7304

45418

110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 2250 Miamisburg-Centerville Rd.

Dayton ■

Telephone: Area Code 513-435-2935

45459

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 7611 Old Troy Pike

Dayton ■

Telephone: Area Code 513-236-7440

45424

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

- K mart, 4480 Indian Ripple Rd.** Dayton ■  
Telephone: Area Code 513-429-3460  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Ontario Discount Dept. Store, 5725 N. Dixie Dr.** Dayton ■  
Telephone: Area Code 513-890-0477  
52,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Rink's Bargain City, 1800 Woodman Dr.** Dayton ■  
Telephone: Area Code 513-253-8917  
80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
F. EARLY—Store Manager.
- Rink's Bargain City, 5009 Salem Ave.** Dayton ▲  
Telephone: Area Code 513-837-5595  
100,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
W. SMITH—Store Manager.
- Murphy's Mart, 1500 N. Clinton St.** Defiance ■  
Telephone: Area Code 419-782-9808  
97,000 ft. Branch Promotion Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LITTLE (at McKeesport)—President.
- Rink's Bargain City, 1800 N. Clinton St.** Defiance ■  
Telephone: Area Code 419-784-4161  
80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo, Ohio.  
D. SIMMONS—Store Manager.
- Jamesway Discount Dept. Store, Rte. 23 & Mills-Miller Rd.** Delaware ■  
Telephone: Area Code 614-383-1131  
83,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
DONALD HUFFMAN—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Conley's, 212 N. Wooster Ave.** Dover ◆  
Telephone: Unpublished  
10,000 ft. Branch Discount Dept. Store operated by J. A. CONLEY CO., North Canton, Ohio.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in North Canton.  
TOM SMITH—District Manager.  
MRS. RUTH BECKER—Store Manager.
- T. G. & Y. Family Center, 120 N. Tuscarawas Ave.** Dover ●  
Telephone: Area Code 216-343-5573  
39,982 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
F. E. GLAZER—Store Manager.
- Hills Dept. Store, St. Clair Plaza** East Liverpool ■  
Telephone: Area Code 216-385-1041  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 33752 Vine St.** Eastlake ▲  
Telephone: Area Code 216-946-2908  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Clarkins, 1016 E. Broad St.** Elyria ▲  
Telephone: Area Code 216-777-4697  
105,000 ft. Branch Discount Dept. Store operated by CLARKINS, INC., Akron, Ohio, a subsidiary of UNISHOPS, INC., Jersey City, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Akron.  
KAY YANKE—Store Manager.
- Elyria City, 430 Oberlin Rd.** Elyria ■  
Telephone: Area Code 216-323-5445  
65,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio, a department store chain.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
JOE RASKIN—Store Manager.
- Gold Circle, 349 Midway Blvd.** Elyria ▲  
Telephone: Area Code 216-324-4171  
100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, a Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.  
All Depts. Company Operated Supermarket, Executives and Merchandise Buyers listed in Columbus.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Hills Dept. Store, 825 Cleveland St.** Elyria ■  
Telephone: Area Code 216-365-9353 44035  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- Ontario Discount Dept. Store, 42485 N. Ridge Rd.** Elyria ■  
Telephone: Area Code 216-233-7191 44035  
96,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Zayre, 296 Northgate Shopping Center** Elyria ■  
Telephone: Area Code 216-324-5041 44035  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
SAM VIDNOVIC—Store Manager.
- Goldman's Super Bargain Center, 606 Taywood Rd.** Englewood ■  
Telephone: Area Code 513-836-7581 45322  
80,000 ft. Branch Discount Dept. Store operated by GOLDMAN'S, INC., Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Dayton.  
TOM ENDERS—Store Manager.
- K mart, 360 W. National Rd.** Englewood ■  
Telephone: Area Code 513-836-2696 45322  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Value City, 22400 Shore Center Dr.** Euclid ■  
Telephone: Area Code 216-731-9530 44123  
84,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
JOHN CHAPMAN—Store Manager.
- K mart, 224 E. Dayton** Fairborn ■  
Telephone: Area Code 513-879-3390 45324  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Rink's Bargain City, 4865 Dixie Hwy.** Fairfield ▲  
Telephone: Area Code 513-863-2121 45014  
100,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
J. MAVIS—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Twin Fair, 510 Patterson Blvd.** Fairfield ■  
Telephone: Area Code 513-895-5521 45014  
80,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.  
CHARLES HASTINGS—Store Manager.
- Hill's Dept. Store, Tiffin Ave. & Rte. 224** Findlay ■  
Telephone: Area Code 419-423-8441 45840  
73,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES, Canton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- Rink's Bargain City, 1925 Tiffin Ave.** Findlay ■  
Telephone: Area Code 419-423-7866 45840  
80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
M. ANDREWS—Store Manager.
- Twin Fair, 1745 Tiffin Rd.** Findlay ■  
Telephone: Area Code 419-423-3911 45840  
50,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS CORP., West Seneca, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.  
ALAN SWIFT—Store Manager.
- Fisher's Big Wheel Store, 550 Fostoria Plaza** Fostoria ●  
Telephone: Area Code 419-435-7752 44830  
44,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
RON GIERHART—Store Manager.
- K mart, 620 Plaza Dr.** Fostoria ●  
Telephone: Area Code 419-435-1856 44830  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mr. Wiggs** Fostoria ▲  
Projected Opening of Branch Discount Dept. Store to be operated by MR. WIGGS DISCOUNT DEPT. STORES, INC., Cleveland, Ohio.
- Watson's Supply Co., Main St.** Fredericktown ●  
Telephone: Area Code 614-694-2926 43019  
16,000 ft. Discount Dept. Store.  
All Depts Company Operated including Housewares, Hardware, Appliances, Paint, Toys, Furniture, Mens, Womens & Childrens Wear.  
MILES B. WATSON—President & General Manager.  
BERT WATSON—Buyer.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

**Fisher's Big Wheel Store, Potter Village Shopping Center** Fremont  
 Telephone: Area Code 419-332-1587 43420  
 77,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
 New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New Castle.  
 BILL KNOTT—Store Manager.

**Mr. Wiggs, 1316 Oak Harbor Rd.** Fremont  
 Telephone: Area Code 419-332-2643 43420  
 56,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT.  
 STORES, INC., Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts.  
 with names of Executives and Merchandise Buyers listed in Cleveland.  
 SAM AWAD—Store Manager.

**Murphy's Mart, 1775 E. State St.** Fremont  
 Telephone: Area Code 419-332-1515 43420  
 60,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.

**K mart, 300 S. Hamilton Rd.** Gahanna  
 Telephone: Area Code 614-476-0940 43230  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Murphy's Mart, 855 Portland Way N.** Galion  
 Telephone: Area Code 419-468-2045 44833  
 62,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.

**The Jones Boys, Inc., 360 Jackson Pike (Box 807)** Gallipolis  
 Telephone: Area Code 614-446-9395 45631  
 Headquarters Office for chain of Discount Dept. Stores listed in Gallipolis.  
 Jackson, Pomeroy & Waverly, Ohio.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens, Domestic, Throw Rugs, Paints, Toys, Sporting  
 Goods, Garden Center, Drugs, Jewelry, Records, TV, Stationery,  
 Greeting Cards, Cameras, Auto Accessories, Luggage, Tobacco Shop,  
 Supermarket.  
 JAMES STIFFLER—President, General Manager.  
 ROBERT WISEMAN—Vice President, Operations Manager.  
 MARTHA SIK—Secretary, Treasurer.  
 NORMAN WILEY—Maintenance Manager.  
 PAUL SKINNER—General Merchandise Manager & Buyer all Lines.  
 JACK WILLIAMS—Store Supervisor & Grocery Buyer.

**The Jones Boys, 137 Pine St.** Gallipolis  
 Telephone: Area Code 614-446-9399 45631  
 24,000 ft. Branch Discount Dept. Store operated by THE JONES BOYS, INC.,  
 Cleveland, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Gallipolis.  
 SAM LOOMIS—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

**K mart, 185 Upper River Rd.** Gallipolis  
 Telephone: Area Code 614-446-9612 45631  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Murphy's Mart, 600 Silver Bridge Plaza** Gallipolis  
 Telephone: Area Code 614-446-9540 45631  
 50,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.

**K mart, 12501 Rockside** Garfield Heights  
 Telephone: Area Code 216-862-3521 44125  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Zayre, 12650 Rockside Rd.** Garfield Heights  
 Telephone: Area Code 216-587-0333 44125  
 67,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 KEN DACRE—Store Manager.

**Uncle Joe's Value Center, 61 N. Broadway** Geneva  
 Telephone: Area Code 216-486-2326 44041  
 12,000 ft. Branch Discount Dept. Store operated by UNCLE JOE'S VALUE CENTERS,  
 Cleveland, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Lines listed  
 in Cleveland, Ohio.  
 JOE BLUESTONE (at Cleveland)—President.

**Conley's** Grafton  
 Telephone: Unpublished.  
 10,000 ft. Branch Discount Dept. Store operated by J. A. CONLEY CO.,  
 North Canton, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in North Canton.  
 GLEN COUCH—District Manager.  
 ROBERT RUSSO—Store Manager.

**Jamesway Discount Dept. Store, 127 North St.** Greenville  
 Telephone: Area Code 513-548-9111 45331  
 63,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Secaucus.  
 LARRY AUKES—Store Manager.

**K mart, 695 Wagner Ave.** Greenville  
 Telephone: Area Code 513-548-3811 45331  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Murphy's Mart, 633 Wagner Ave.** **Greenville** ■  
Telephone: Area Code 513-547-1441  
82,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. M. LITTLE (at McKeesport)—President.
- Rink's Bargain City, 2020 Stringtown Rd.** **Grove City** ■  
Telephone: Area Code 614-875-4390  
80,000 ft. Branch Discount Dept. Store operated by WASHINGTON  
DISTRIBUTORS, INC., Toledo, Ohio, a Subsidiary of GRAY DRUG STORES,  
INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts.  
with names of Executives and Merchandise Buyers listed in Toledo.  
D. SIMPSON—Store Manager.
- Seaway Discount Store, 935 Hoover Rd.** **Grove City** ◆  
Telephone: Unavailable at press time  
20,000 ft. Branch Discount Dept. Store operated by SEAWAY DISCOUNT STORE,  
Newark, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Newark.  
DAVE JOHNSON—Store Manager.
- K mart, 3111 Dixie Hwy.** **Hamilton** ▲  
Telephone: Area Code 513-863-4311  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Ontario Discount Dept. Store, 2250 Dixie Hwy.** **Hamilton** ●  
Telephone: Area Code 513-863-0708  
40,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Woolco Dept. Store, Hamilton West Shopping Center** **Hamilton** ▲  
Telephone: Area Code 513-893-8021  
100,000 ft. Branch Discount Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with name  
of Executive and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Fisher's Big Wheel Store, Rtes. 619 & 43** **Hartsville** ●  
Telephone: Area Code 216-877-2657  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
RICK KEFFER—Store Manager.
- Arro, 725 Hebron St.** **Heath** ■  
Telephone: Area Code 614-522-3820  
75,000 ft. Discount Dept. Store.  
COMPANY OPERATED DEPTS.—Housewares, Hardware, Snack Bar,  
Floor Coverings, Garden Center, Auto Accessories, Paint, Furniture,  
Appliances, TV, Radios, Luggage, Books, Tires & Battery Service,  
Records, Sporting Goods, Drugs, Cameras, Tobacco, Stationery, Greeting Cards,  
Stationery & Greeting Cards.

(Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ◆ 30,000-60,000 ft ● under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Arro (Continued)** **Heath** ◆  
LEASED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes,  
Fabrics, Sewing Notions & Jewelry.  
Estimated Sales: \$7,000,000  
JACK WELLS—President, Store Planning & Development, Fixtures &  
Equipment, Construction, General Manager,  
TED HIRSHMAN—Vice President,  
JIM MILLER—General Merchandise Manager, Display Manager &  
Buyer Furniture, Floor Coverings, Housewares, Hardware, Paint,  
Garden Center, Appliances, TV, Radios, Luggage,  
MARY COVENTRY—Store Manager & Buyer Records & Snack Bar,  
KEN KIRK—Buyer Auto Accessories, Tires, Battery Service,  
MIKE WELLS—Buyer Drugs, Cameras, Tobacco, Stationery, Greeting Cards,  
CARL COOPERWRITER—Buyer Sporting Goods,  
LESSEES  
Ladies & Childrens Wear—SCHOTTENSTEIN'S  
Mens Wear—BARBARA LYNN  
Jewelry—A J JEWELRY  
Shoes—SHONAC  
Fabrics & Sewing Notions—HOFFMANS
- Heck's, 851-30th St.** **Heath** ◆  
Telephone: Area Code 614-522-3171  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated, Executives listed in Charleston &  
Merchandise Buyers listed in Nitro, W. Va.  
PAUL CARTER—Store Manager.
- K mart, 6235 Wilson Mills** **Highland Heights** ▲  
Telephone: Area Code 216-461-3200  
117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1100 N. High St.** **Hillaboro** ●  
Telephone: Area Code 513-393-9901  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Fisher's Big Wheel Store, 570 E. Main St.** **Jackson** ●  
Telephone: Area Code 614-286-5001  
43,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
TOM MOORE—Store Manager.
- The Jones Boys, Pearl & Portsmouth** **Jackson** ◆  
Telephone: Area Code 614-286-4475  
18,000 ft. Branch Discount Dept. Store operated by THE JONES BOYS, INC.,  
Gallipolis, Ohio.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Gallipolis.  
FLORENCE MALONE—Store Manager.
- Clarkins, 1600 S. Water St.** **Kent** ▲  
Telephone: Area Code 216-643-2113  
105,000 ft. Branch Discount Dept. Store operated by CLARKINS, INC.,  
Akron, Ohio, Subsidiary of UNISHOPS, INC., Jersey City, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Akron.  
LARRY ONUSIC—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ◆ 30,000-60,000 ft ● under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

- K mart, 1830 State Rte. 59**  
Telephone: Area Code 216—673-4903  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Kent 44240
- Murphy's Mart, 1831 State Rd. 59**  
Telephone: Area Code 216—678-2550  
107,500 ft. Branch Promotional Mass Merchandising Store operated by Ontario G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTTLE (at McKeesport)—President.  
Kent 44240
- K mart, 950 E. Columbus St.**  
Telephone: Area Code 419—674-4166  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Kenton 43326
- T. G. & Y. Family Center, 981 E. Columbus St.**  
Telephone: Area Code 419—675-2326  
40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
J. E. AUFDENCAMP—Store Manager.  
Kenton 43326
- United Discount Center, 101 N. Detroit St.**  
Telephone: Area Code 419—873-3217  
15,000 ft. Branch Discount Dept. Store operated by UNITED DISCOUNT CENTERS, INC., division of UNITED DEPT. STORES, INC., Cincinnati, Ohio.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Cincinnati.  
ARTHUR WINKLE—Store Manager.  
Kenton 43326
- Gold Circle, 1724 Woodman Dr.**  
Telephone: Area Code 513—253-5173  
118,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, DIVISION of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.  
Kettering 45420
- Ontario Discount Dept. Store, 2800 Wilmington Pike**  
Telephone: Area Code 513—294-0553  
98,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.  
Kettering 45429
- Rink's Bargain City, 5959 Bigger Rd.**  
Telephone: Area Code 513—435-0044  
100,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
R. McPHERSON—Store Manager.  
Kettering 45440

\* Headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

◆ 30,000-40,000 ft.

◊ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Fisher's Big Wheel Store, 121 N. Memorial Dr.**  
Telephone: Area Code 614—653-6921  
70,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
CHARLES ZIMMERMAN—Store Manager.  
Lancaster 43130
- Hart's Family Center, 1690 E. Main St.**  
Telephone: Area Code 614—654-9770  
100,000 ft. Branch Discount Dept. Store operated by HART'S FAMILY CENTERS, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
CECIL BROWN—Store Manager.  
Lancaster 43130
- K mart, 1627 Memorial Dr.**  
Telephone: Area Code 614—654-9944  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Lancaster 43130
- King's Dept. Store, 721 N. Memorial Dr.**  
Telephone: Area Code 614—654-7802  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Dept. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.  
Lancaster 43130
- Lancaster Sales, Rte. 33 S.**  
Telephone: Area Code 614—653-5334  
45,000 ft. Discount Dept. Store with a branch (unlisted) in Nelsonville, Ohio.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories & Luggage.  
F. HILLMAN—President, General Manager & Buyer.  
Lancaster 43130
- K mart, 3180 Belmont Ave.**  
Telephone: Area Code 216—759-8240  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Liberty Township 44505
- K mart, 2200 W. Allentown Rd.**  
Telephone: Area Code 419—229-5040  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Lima 45805
- King's Dept. Store, 155 E. Northern**  
Telephone: Area Code 419—228-4951  
80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.  
Lima 45801

\* Headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

◆ 30,000-40,000 ft.

◊ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- King's Dept. Store, American Mall** Lima ■  
 Telephone: Area Code 419-999-1055  
 80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
**PAUL K. BREADY** (at Newton)—Vice President, Store Operations.
- Lima Bargain Center, 3700 S. Dixie Hwy.** Lima ◆  
 Telephone: Area Code 419-991-3701  
 30,000 ft. Branch Discount Dept. Store.  
 All Depts. Company Operated including Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Luggage, Auto Accessories, Cameras, Tires & Batteries.  
 Estimated Sales: \$2,500,000  
**MARK RUBEN**—Owner, Store Planning & Development, Fixtures & Equipment, Display Manager & Buyer Linens, Domestic, Floor Coverings & Luggage.  
**BARRY RUBEN**—Buyer Furniture, Housewares, Toys, Garden Center, Drug, Stationery, Greeting Cards.  
**HAROLD WARONKER**—Buyer Hardware, Tools & Sporting Goods.  
**JEFF COLEMAN**—Buyer Auto Accessories, Tires & Batteries.
- Rink's Bargain City, 2290 Elida Rd.** Lima ■  
 Telephone: Area Code 419-229-7075  
 80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio. Subsidiary of GRAY DRUG STORES, Cleveland, Ohio.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
**T. McPHERON**—Store Manager.
- Rink's Bargain City, 2100 Harding Hwy.** Lima ■  
 Telephone: Area Code 419-227-2300  
 89,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio. Subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
**M. SIMMONS**—Store Manager.
- Murphy's Mart, 32 Hocking Mall** Logan ◆  
 Telephone: Area Code 614-385-8571  
 45,500 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
**C. H. LITTLE** (at McKeesport)—President.
- Rink's Bargain City** London ◆  
 Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio.
- T. G. & Y. Family Center, US Rte. 42** London ◆  
 Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y. STORES CO., Oklahoma City, Okla.
- Clarkins, 3000 Leavitt Rd.** Lorain ▲  
 Telephone: Area Code 216-835-4989  
 109,000 ft. Branch Discount Dept. Store operated by CLARKINS, INC., Akron, Ohio. Subsidiary of UNISHOPS, INC., Jersey City, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Akron.  
**JIM BUCKLEY**—Store Manager.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Gaylord's Discount Dept. Store, 2001 Elyria Ave.** Lorain ■  
 Telephone: Area Code 216-244-1901  
 70,000 ft. Branch Discount Dept. Store operated GAYLORD'S NATIONAL CORP., Secaucus, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
**H. ROTHSCCHILD** (at Secaucus)—Vice President, Discount Stores.
- Hills Dept. Store, 3275 Grove Ave. & Homewood Dr.** Lorain ■  
 Telephone: Area Code 216-277-1251  
 70,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
**HERBERT H. GOLDBERGER** (at Canton)—President.
- K mart, 2230 Fairless Drive** Lorain ▲  
 Telephone: Area Code 216-277-1276  
 105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management  
**LESSEES**  
 Supermarket—ALLIED SUPERMARKETS
- Surplus Inc. of Lorain** Lorain ★ 2  
 763 Broadway, Suite 110 (Drawer 821)  
 Telephone: Area Code 216-245-6308  
 Headquarters office of General Jobber, operating Discount Stores as MASSILLON SURPLUS DISCOUNT CENTER, 46 Federal Ave. NW, Massillon, Ohio (12,000 ft.) and BRITE-WAY SALES, 202 E. Ireland Rd., South Bend, Ind. (30,000 ft.)  
 All Depts. Company Operated including Housewares, Hardware, Paint, Wallpaper, Sporting Goods, Garden Supplies, Appliances, Radios, Auto Accessories & TBA Center.  
**SIDNEY S. GLUCK**—President & Supervisor.  
**ROBERT H. FIELDS**—Vice President, Office Manager.  
**ARTHUR I. LONDON**—Secretary, Treasurer, Advertising Manager.  
**LEE ALLEN**—General Manager Massillon Surplus Discount Center.  
**MIKE YACIW**—General Manager Brite-Way Sales & Buyer Housewares, Sporting Goods, Garden Center, Hardware, TBA Center, Auto Accessories, Paint & Wallpaper.  
**JERRY LIEB**—Assistant Manager Brite-Way Sales.
- Fisher's Big Wheel, 6570 N. Ridge Rd.** Madison ◆  
 Telephone: Area Code 216-428-7188  
 45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
**HERDY CHRISTIAN**—Store Manager.
- Conley's, Rtes. 800 & 183** Magnolia ◆  
 Telephone: Unpublished  
 20,000 ft. Branch Discount Dept. Store operated by J. A. CONLEY CO., North Canton, Ohio.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in North Canton.  
**TOM SMITH**—District Manager.  
**GARY RAMBAUD**—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

**Conley's, 985 Ashland Rd.** Mansfield 44905  
 Telephone: Unpublished  
 50,000 ft. Branch Discount Dept. Store operated by J. A. CONLEY CO., North Canton, Ohio.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in North Canton.  
**VANCE KERN**—District Manager.  
**ERNEST EDDY**—Store Manager.

**Five Cousins, Inc., 1261 W. 4th St.** Mansfield 44906  
 Telephone: Area Code 419—529-2000  
 20,000 ft. Discount Dept. Store with branch stores (Not Listed) in Crestline & Mansfield, Ohio.  
 All Depts. Company Operated.  
**BERNARD FRIEDMAN**—President, Buyer Family Shoes, Linens, Floor Coverings, Luggage, Domestic, Housewares, Sporting Goods, Jewelry, Appliances, TV, Radio, Cameras.  
**LEONARD BIARSKY**—Vice President & Secretary, Buyer Ladies & Girls Wear, Electrical Goods, Plumbing Supplies, Automotive, Asphalt Tile.  
**GERALD FRIEDMAN**—Vice President & Treasurer, Buyer Mens & Boys Wear, Paint, Hardware, Roofing Supplies, Storm Doors, Toys, Garden Center, Drug, Candy, Records, Stationery, Greeting Cards.

**K mart, 1033 Ashland Rd.** Mansfield 44905  
 Telephone: Area Code 419—589-2707  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

**K mart, 890 W. 4th St.** Mansfield 44906  
 Telephone: Area Code 419—529-2424  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

**King's Dept. Store, 1280 Lexington Ave.** Mansfield 44906  
 Telephone: Area Code 419—758-9442  
 80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
**PAUL K. BREADY** (at Newton)—Vice President, Store Operations.

**King's Dept. Store, State Rte. 30 & 4th St.** Mansfield 44906  
 Telephone: Area Code 419—529-8680  
 80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
**PAUL K. BREADY** (at Newton)—Vice President, Store Operations.

**Swallen's, 1458 W. Park Ave.** Mansfield 44906  
 Telephone: Area Code 419—529-8411  
 80,000 ft. Branch Discount Dept. Store operated by SWALLEN'S, INC., Cincinnati, Ohio.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Cincinnati.  
**WILBUR SWALLEN** (at Cincinnati)—President.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

**Uncle Bill's Discount Dept. Store, 1140 Park Ave. W.** Mansfield 44906  
 Telephone: Area Code 419—529-4414  
 45,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
**GARY NEBINGER** (at Maple Heights)—Senior Vice President, Operations.

**Layco, 2063 W. 4th St.** Mansfield 44906  
 Telephone: Area Code 419—529-2223  
 80,000 ft. Branch Discount Dept. Store operated by LAYCO CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
**JOSEPH DOLYAK**—Store Manager.  
**ROSE JOBE**—Assistant Manager.

**Cook United, Inc., 16501 Rockside Rd.** Maple Heights 44137  
 Telephone: Area Code 216—475-1000  
**COMPANY PROFILE (SIC 53 21):**

**SALES:** \$346,607,000 (2/3/79—does not include leased depts.)  
**TOTAL SQ. FT.:** 5,484,000  
**SALES PER SQ. FT.:** \$63.80  
**OWNERSHIP:** Public  
**EXCHANGE TRADED:** NY  
**SYMBOL:** CCF  
**SOURCES:** Annual Reports, 10-Ks, DSN and BGI

**Headquarters Office for chain of Discount Dept. Stores listed as follows:**  
**CLARK'S**—Thomasville, Ga.; Peru, Ind.; Glens Falls, N.Y.; Greenville, New Bern, Roanoke Rapids, N.C.; Portsmouth, Ohio; Bradford, Pa.; Sumter, S.C. & Murfreesboro, Tenn.

**COOK'S DISCOUNT DEPT. STORES**—Largo, Merritt Island, Ocala, Tampa (2) & Titusville, Fla.; Griffin & Savannah, Ga.; Carpentersville, Ill.; Elkhart & South Bend, Ind.; Henderson, Ky.; Baltimore (4) & Ellicott City, Md.; Syracuse (2), N.Y.; Gastonia, Greensboro, Jacksonville, Kannapolis, Lumberton, Wilson & Winston-Salem, N.C.; Youngstown, Ohio; Shawnee, Okla.; West Hazleton, Pa. & Wheeling, W. Va.  
**ONTARIO DISCOUNT DEPT. STORES**—Newport, Ky.; Cincinnati (4), Columbus (4), Dayton, Elyria, Hamilton, Kettering, Sandusky, Springfield (2), Toledo (2) & Troy, Ohio.

**UNCLE BILL'S DISCOUNT DEPT. STORES**—Cleveland (8), Mansfield, Mentor, North Olmsted, Parma Heights & Willowick, Ohio.  
**Scheduled Openings:** Savannah, Ga. & Louisville, Ky.

**COMPANY OPERATED DEPTS.**—Ladies, Mens & Childrens Wear, Linens, Domestic, Housewares, Hardware, Tools, Paint, Floor Coverings, Toys, Sporting Goods, Garden Center, Drugs, Traffic Appliances, Cameras, Records, Plumbing & Electrical Supplies, Paper Goods, Pictures, Mirrors, Stationery, Greeting Cards, Auto Accessories, Luggage, Health & Beauty Aids, Candy, Pet Supplies, School Supplies, Giftwares, Home Improvement, Trim-A-Tree & Notions.  
**LEASED DEPTS.**—Family Shoes, Fabrics & Yarn, Gas Station.

**MARTIN M. LEWIS**—Chairman of the Board & Chief Executive Officer.  
**GEORGE JEFFERS**—President & Chief Operating Officer.  
**FRANK H. BURKE**—Vice President, Secretary & General Counsel.  
**BRUCE JENKINS**—Vice President, Wholesale Distribution.  
**RALPH B. LUFFLER**—Vice President, Treasurer.  
**ADAM W. TALAREK**—Vice President, Finance.  
**FRED T. FERNANDEZ**—Vice President, Personnel & Public Relations.

**JOSEPH PARKER**—Director of Loss Prevention.

## DISCOUNT STORE DIVISION

**GARY NEBINGER**—Senior Vice President, Operations.  
 (Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

## Cook United Inc. (Continued)

IRA KAPLAN—Vice President, Retailing.  
 NORM BOHM—General Merchandise Manager.  
 KEN NICOLAI—Divisional Merchandise Manager Softlines I.  
 DEAN STOKES—Divisional Merchandise Manager Hardlines I.  
 IRV WINTER—Divisional Merchandise Manager Hardlines II.  
 ALAN CARR—Divisional Merchandise Manager Hardlines III.

## BUYERS

BARBARA CIOFANI—Ladies Large-Size Sportswear, Smallwear, Undergarments, Accessories & Handbags.  
 AL WUNDER—Ladies Coordinates, Ladies Blouses/Sweaters, Ladies Hosiery, Ladies Sets/Dresses, Uniforms & Girls Hosiery.  
 RICK STAUFFER—Ladies, Slacks/Shirts/Shorts, Ladies Outerwear/Swimwear & Sleepwear.  
 LARRY BERNSTEIN—Girls Blouses/Sweaters, Slacks/Skirts/Shorts, Girls Undergarments, Sleepwear, Pantsuits, Smallwear, Dresses & Accessories, Infants Hardgoods, Infant Softgoods, Disposable Diapers.  
 RON METSCH—Mens Shirts, Sweaters, Outerwear, Swimwear, Underwear, Boys Shirts, Sweaters, Outerwear, Swimwear & Underwear.  
 JIM PORTOLOS—Mens Slacks, Shorts, Hosiery, Sleepwear, Work Clothes & Smallwear, Boys Slacks, Shorts, Hosiery, Sleepwear, Sets, Smallwear.  
 RANDY THOMPSON—Yarn, Crafts, Sewing Notions, Closet Notions, Stationery & Office Supplies, Trim-A-Tree.  
 KAY MILLS—Bed, Table & Window Coverings, Bath Shop, Floor Coverings, Kitchen.  
 LON ROWLES—Sporting Goods (Batteries, Soft Goods), Wheel Goods, Luggage & Athletic Shoes.  
 AL KRAUS—Health & Beauty Aids, Photo Film & Flash, Tobacco Shop, Cameras, Watches, Beer & Wine.  
 DAVE HALLE—Toys & Candy.  
 CHUCK BANYAS—Basic Housewares, Cooks Cupboard & Food Preparation.  
 FRED FAAS—Sporting Goods, Hunting & Fishing License.  
 DAVE SZABO—Lighting & Decorative Accessories.  
 BOB SMITH—Small Appliances, Floor Care, Audio, Electronics & Records.  
 FLOYD TOOMEY—Home Improvement & Paint.  
 PAUL SIPSER—Hand & Power Tools, Plumbing & Electrical.  
 RALPH DIFRANCO—Automotive.  
 BRUCE HERROLD—Lawn & Garden, Indoor Plants.

## LESSEES

Family Shoes—MORTON SHOE STORES  
 Fabrics & Yarns—FABRIC DISTRIBUTORS  
 Gas Station—CSC OIL COMPANY

## K mart, 21000 Libby Rd.

Telephone: Area Code 216—863-0800

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Harts Family Center, 315 Gross St.

Telephone: Area Code 614—373-1823

100,000 ft. Branch Discount Dept. Store operated by HARTS FAMILY CENTERS, a wholly owned subsidiary of BIG BEAR STORES CO., Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus, Ohio.  
 BUD ECKHARDT—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

## Heck's, 15 Acme St.

Telephone: Area Code 614—374-8796

45,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston & Merchandise Buyers listed in Nitro, W. Va.  
 JAKE CISLER—Store Manager.

Marietta  
 45750

## Rink's Bargain City, Pearl &amp; Ft. Harmar Dr.

Telephone: Area Code 614—373-7928

60,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
 C. BOOTHBY—Store Manager.

Marietta  
 45750

## Hills Dept. Store, 1309 Delaware Ave.

Telephone: Area Code 614—389-2376

80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT GOLDBERGER (at Canton)—President.

Marion  
 43302

## K mart, 1309 Delaware Ave.

Projected Opening of 71,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.

Marion

## King's Dept. Store, Plaza Shopping Center

Telephone: Unavailable at press time

66,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Marion  
 43302

## Rink's Bargain City, 1615 Marion-Mt. Gilead Rd.

Telephone: Area Code 614—389-4606

80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, INC., Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo, Ohio.  
 K. HARRINGTON—Store Manager.

Marion  
 43302

## Twin Fair, Southland Mall

Telephone: Area Code 614—389-2348

47,500 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS, West Seneca, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.  
 MICHAEL STEWART—Store Manager.

Marion  
 43305

## Van Leunen's, 1065 Reading Rd. &amp; US Rte. 42

Telephone: Area Code 513—398-8090

80,000 ft. Branch Discount Dept. Store operated by VAN LEUNEN'S, INC., Cincinnati, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cincinnati.  
 RON HENLINE—Store Manager.  
 LESSEE (at this store).  
 Supermarket—FOOD MART.

Mason  
 45040

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

- Clarkins, 1970 Lincoln Way E.** Massillon 44646  
 Telephone: Area Code 216-837-9281  
 103,000 ft. Branch Discount Dept. Store operated by CLARKINS, INC.,  
 Akron, Ohio. Subsidiary of UNISHOPS, INC., Jersey City, N.J.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Akron.  
 JIM BYDER—Store Manager.
- Conleys, 4180 Erie St. SW** Massillon 44646  
 Telephone: Unpublished  
 30,000 ft. Branch Discount Dept. Store operated by J. A. CONLEY CO.,  
 North Canton, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in North Canton.  
 VANCE KERN—District Manager.  
 RAY PENGEL—Store Manager.
- K mart, 2600 Lincolnway East** Massillon 44646  
 Telephone: Area Code 216-832-5018  
 120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- United Discount Center, 47 Lincoln Way** Massillon 44646  
 Telephone: Area Code 216-833-2244  
 20,000 ft. Branch Discount Dept. Store operated by  
 UNITED DISCOUNT CENTERS, INC., a division of UNITED DEPT. STORES, INC.,  
 Cincinnati, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Cincinnati.  
 LILI ISNER—Store Manager.
- The Andersons, P. O. Box 119** Maumee 43537  
 Telephone: Area Code 419-893-5050  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$50,000,000 (1979 Estimated)  
 TOTAL SQ. FT.: 175,000  
 SALES PER SQ. FT.: \$171.43  
 OWNERSHIP: Private  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 100,000 ft. Discount Dept. Store operating branch stores (Not Listed)  
 in Champaign, (16,000 ft. & Delphi, Ind. (37,000 ft.)).  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens & Domestic, Housewares, Hardware, Paint, Toys,  
 Sporting Goods, Floor Coverings, Health & Beauty Aids, Records,  
 Appliances, TV, Radios, Stationery & Greeting Cards, Cameras, Auto  
 Accessories, Tires & Batteries, Fabrics & Sewing Notions, Garden & Lawn.  
 ARTHUR COLLIER—Manager Retail Division.  
 OPEN—Merchandise Manager.  
 REX HITS—General Merchandise Product Manager.  
 VERN WEAVER—Home Improvement Product Manager.  
 DAVE MAUPIN—Operations Manager.  
 GEORGE LeBOUTILLIER—Automotive Products Manager.  
 DOUG CRAIG—Farm Supplies Product Manager.  
 JIM WEAVER—Garden Supplies Product Manager.
- Rink's Bargain City, 2694 S. Detroit Ave.** Maumee 43537  
 Telephone: Area Code 419-893-4831  
 50,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS  
 INC., Toledo, Ohio. Subsidiary of GRAY DRUG STORES, Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Toledo, Ohio.  
 R. KIN—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ♦ 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Value City, 2529 S. Detroit Ave.** Maumee 43537  
 Telephone: Area Code 419-893-8781  
 33,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S,  
 Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Columbus.  
 JIM GILCREAST—Store Manager.
- Layre, 1349 Som Center Rd.** Mayfield Heights 44124  
 Telephone: Area Code 216-449-6334  
 70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.  
 ROBERT STEPHENSON—Store Manager.  
 JOSEPH BARTOSZEK—Assistant Manager.
- Conley's, 3839 Pearl Rd.** Medina 44258  
 Telephone: Unpublished  
 25,000 ft. Branch Discount Dept. Store operated by J. A. CONLEY CO.,  
 North Canton, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in North Canton.  
 GLEN COUCH—District Manager.  
 JAMES CONNY—Store Manager.
- K mart, 870 N. Court St.** Medina 44258  
 Telephone: Area Code 216-722-5546  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- Gold Circle, 7980 Plaza Blvd.** Mentor 44060  
 Telephone: Area Code 216-255-7470  
 100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,  
 Ohio, a Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.  
 All Depts. Company Operated except Supermarket. Executives and  
 Merchandise Buyers listed in Worthington.  
 JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- K mart, 9600 Mentor Ave.** Mentor 44060  
 Telephone: Area Code 216-352-0741  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Uncle Bill's Discount Dept. Store, 6695 Center St.** Mentor 44060  
 Telephone: Area Code 216-255-6784  
 90,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
 COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Zayre, 7845 Mentor Ave.** Mentor 44060  
 Telephone: Area Code 216-255-9363  
 20,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 JAMES ROZIC—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ♦ 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Gold Circle, 13355 Smith Rd.** **Middleburg Heights** **Key**  
 Telephone: Area Code 216-842-6666 44130  
 100,000 ft. Branch Discount Dept. Store operated by **GOLDCIRCLE**, Worthington, Ohio, a Division of **FEDERATED DEPT. STORES, INC.**, Cincinnati, Ohio.  
 All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in Worthington.  
**JACK DOYLE** (at Worthington)—Senior Vice President, Store Operations.
- K mart, 17840 Bagley Rd.** **Middleburg Heights** **▲**  
 Telephone: Area Code 216-234-9303 44130  
 100,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Uncle Joe's Value Center, 16582 Kinsman Rd.** **Middlefield** **◆**  
 Telephone: Area Code 216-338-5213 44062  
 12,000 ft. Branch Discount Dept. Store operated by **UNCLE JOE'S VALUE CENTERS**, Cleveland, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Cleveland.  
**JOE BLUESTONE** (at Cleveland)—President.
- Ayr-Way, 1701 University Dr.** **Middletown** **■**  
 Telephone: Area Code 513-423-5707 45042  
 78,000 ft. Branch Discount Dept. Store operated by **AYR-WAY**, Indianapolis, Ind. All Depts. Company Operated. Executives and Merchandise Buyers listed in Indianapolis.  
**TIM HEWITT**—Store Manager.
- Hills Dept. Store, 2535 S. Breiel Blvd.** **Middletown** **■**  
 Telephone: Area Code 513-424-2413 45042  
 77,000 ft. Branch Discount Dept. Store operated by **HILL'S DEPT. STORES**, Canton, Mass., a subsidiary of **SCOA**, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
**HERBERT H. GOLDBERGER** (at Canton)—President.
- K mart, 4601 Roosevelt Blvd.** **Middletown** **■**  
 Telephone: Area Code 513-422-4576 45042  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Rink's Bargain City, 3200 Roosevelt Ave.** **Middletown** **▲**  
 Telephone: Area Code 513-423-9261 45042  
 100,000 ft. Branch Discount Dept. Store operated by **WASHINGTON DISTRIBUTORS, INC.**, Toledo, Ohio, subsidiary of **GRAY DRUG STORES, INC.**, Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
**W. DENZER**—Store Manager.
- Swallen's, 360 City Center Mall** **Middletown** **▲**  
 Telephone: Area Code 513-424-3009 45042  
 170,000 ft. Branch Discount Dept. Store operated by **SWALLEN'S, INC.**, Cincinnati, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Cincinnati.  
**JOHN O'SMALLEY**—Store Manager.

\* headquarter

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Swallen's** **Middletown** **▲**  
 Projected Opening of 176,000 ft. Branch Discount Dept. Store to be operated by **SWALLEN'S, INC.**, Cincinnati, Ohio.
- Twin Fair, 655 N. University Blvd.** **Middletown** **●**  
 Telephone: Area Code 513-423-9016 45042  
 50,000 ft. Branch Discount Dept. Store operated by **TWIN FAIR DISTRIBUTORS CORP.**, West Seneca, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in West Seneca.  
**DAVE HILLMAN**—Store Manager.
- Conley's, Old Rte. 250** **Midvale** **●**  
 Telephone: Unpublished 44653  
 40,000 ft. Branch Discount Dept. Store operated by **J. A. CONLEY CO.**, North Canton, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in North Canton.  
**TOM SMITH**—District Manager.  
**RICHARD BEASLEY**—Store Manager.
- K mart, 876 State Rte. 28** **Milford** **■**  
 Telephone: Area Code 513-248-0113 45150  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Rink's Bargain City, US Rte. 50** **Milford** **■**  
 Telephone: Area Code 513-831-6600 45150  
 80,000 ft. Branch Discount Dept. Store operated by **WASHINGTON DISTRIBUTORS, INC.**, Toledo, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
**L. WILLOUGHBY**—Store Manager.
- Fisher's Big Wheel Store, Rte. 183, Minerva Plaza** **Minerva** **●**  
 Telephone: Area Code 216-868-7771 44657  
 45,000 ft. Branch Discount Dept. Store operated by **FISHER'S BIG WHEEL, INC.**, New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
**ED LOVEMAN**—Store Manager.
- C-Mart, 90 E. Marion St.** **Mount Gilead** **◆**  
 Telephone: Unpublished 43338  
 10,000 ft. Branch Discount Dept. Store operated by **J. A. CONLEY CO.**, North Canton, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in North Canton.  
**VANCE KERN**—District Manager.  
**TOM KRONENBERGER**—Store Manager.
- Conley's, 60 W. Parrott St.** **Mount Vernon** **◆**  
 Telephone: Unpublished 43050  
 24,000 ft. Branch Discount Dept. Store operated by **J. A. CONLEY CO.**, North Canton, Ohio.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in North Canton.  
**VANCE KERN**—District Manager.  
**FRED FORSTER**—Store Manager.

\* headquarter

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

- Harts Family Center, 865-75 Coshocton Ave.** Mount Vernon Key  
Telephone: Area Code 614-397-2450 43050  
11,000 ft. Branch Discount Dept. Store operated by **HARTS FAMILY CENTERS**,  
a wholly-owned subsidiary of **BIG BEAR STORES CO.**, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Columbus.  
**JOHN CURTIS**—Store Manager.
- K mart, 1005 Coshocton Ave.** Mount Vernon Key  
Telephone: Area Code 614-937-9667 43050  
40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Murphy's Mart, 1010 Coshocton Rd.** Mount Vernon Key  
Telephone: Area Code 614-397-2800 43050  
62,000 ft. Branch Promotional Mass Merchandising Store operated by  
**G. C. MURPHY CO.**, McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
**C. H. LITTLE** (at McKeesport)—President.
- T. G. & Y. Family Center, 1410 N. Scott** Napoleon Key  
Telephone: Area Code 419-599-5075 43545  
99,000 ft. Branch Discount Dept. Store operated by **T. G. & Y. STORES CO.**,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Oklahoma City.  
**C. J. ANDERSON**—Store Manager.
- Harts Family Center, 1680 N. 21st St.** Newark Key  
Telephone: Area Code 614-366-1395 43055  
100,000 ft. Branch Discount Dept. Store operated by **HARTS FAMILY CENTERS**,  
a wholly owned subsidiary of **BIG BEAR STORES CO.**, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Columbus.  
**BERNIE STUCK**—Store Manager.
- K mart, 315 Deo Dr.** Newark Key  
Telephone: Area Code 614-666-2346 43055  
71,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 789 Hebron St.** Newark Key  
Telephone: Unavailable at press time 43055  
75,000 ft. Branch Discount Dept. Store operated by **KING'S DEPT. STORES**,  
Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.  
**PAUL E. BREADY** (at Newton)—Vice President, Store Operations.
- Seaway Discount Store, 1058 E. Main St.** Newark Key  
Telephone: Area Code 614-345-9275 43055  
35,000 ft. Discount Dept. Store & Headquarters Office with branches listed  
in Chillicothe, Grove City & Washington Court House, Ohio.  
**COMPANY OPERATED DEPTS.**—Ladies, Mens & Childrens Wear, Linens,  
Domestics, Housewares, Paint, Wallpaper, Toys, Sporting Goods, Garden  
Center, Drugs, Jewelry, Appliances, TV, Radios, Stationery, Greeting  
Cards, Cameras, Auto Accessories, Tires, Battery Service, Luggage,  
Luggage, Candy & Sewing Notions.

(Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Seaway Discount Store (Continued)** Key Units  
**LEASED DEPTS.**—Family Shoes & Records.  
Estimated Sales: \$6,000,000  
**BOB COFFEY**—President.  
**JERRY COFFEY**—General Manager.  
**TOM COFFEY**—Buyer Ladies, Mens & Childrens Wear, Linens,  
Domestics, Housewares, Paint, Wallpaper, Toys, Sporting Goods,  
Garden Center, Drugs, Jewelry, Appliances, TV, Radios, Stationery,  
Greeting Cards, Cameras, Auto Accessories, Tires, Battery Service,  
Luggage, Candy & Sewing Notions.  
**LESSEES**  
**Family Shoes**—**SPENCER OF OHIO**  
**Records**—**STARR**
- Twin Fair, 1155 N. 21st St.** Newark Key  
Telephone: Area Code 614-366-3306 45230  
30,000 ft. Branch Discount Dept. Store operated by **TWIN FAIR DISTRIBUTORS**  
**CORP.**, West Seneca, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in West Seneca.  
**MARK KRIEGER**—Store Manager.
- K mart, 225 West Ave.** New Boston Key  
Telephone: Area Code 614-456-4121 45662  
84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Goldman's Super Bargain Center, 460 W. Main St.** New Lebanon Key  
Telephone: Area Code 513-687-1379 45345  
53,000 ft. Branch Discount Dept. Store operated by **GOLDMAN'S, INC.**, Dayton, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Dayton.  
**JOE FROEHLE**—Store Manager.
- Harts Family Center, 2301 E. High St.** New Philadelphia Key  
Telephone: Area Code 216-339-2232 44663  
60,000 ft. Branch Discount Dept. Store operated by **HARTS FAMILY CENTERS**,  
a wholly owned subsidiary of **BIG BEAR STORES CO.**, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Columbus, Ohio.  
**CY GARMISH**—Store Manager.
- Nichols Discount City, 1117 Bowers** New Philadelphia Key  
Telephone: Area Code 216-364-6674 44663  
100,000 ft. Branch Discount Dept. Store operated by **S. E. NICHOLS CO.**,  
New York, N. Y.  
All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in New York.  
**MANFRED BRECKER** (at New York)—President.
- Rink's Bargain City, 1203 Front St.** New Philadelphia Key  
Telephone: Area Code 216-364-7721 44663  
89,000 ft. Branch Discount Dept. Store operated by **WASHINGTON DISTRIBUTORS**,  
**INC.**, Toledo, Ohio, subsidiary of **GRAY DRUG STORES**, Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Toledo.  
**R. FLEMING**—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

## Fair-Way, 2057 Warren-Youngstown Rd.

Telephone: Area Code 216-652-4070

20,000 ft. Discount Dept. Store operated by NU-WAY SALES CO., INC., Niles, Ohio.

All Depts. Company Operated including Ladies, Mens &amp; Childrens Wear, Linens, Domestic, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Garden Center, Drugs, Jewelry, Appliances, TV, Radios, Auto Accessories, Luggage, Furniture, Toys, Sporting Goods, Sewing Notions, Stationery &amp; Greeting Cards.

BETTY SCHELL—President, General Manager &amp; Buyer Ladies, Mens &amp; Childrens Wear, Linens &amp; Domestic, Furniture, Floor Coverings, Housewares, Toys, Sporting Goods, Drugs, Jewelry, Appliances, TV, Radios, Stationery &amp; Greeting Cards, Luggage &amp; Sewing Notions, SIDNEY JACOBS—Buyer Hardware, Paint, Wallpaper, Garden Center, Auto Accessories.

Niles  
44446

## K mart, 5185 Youngstown-Warren Rd.

Telephone: Area Code 216-652-1791

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Niles  
44446

## King's Dept. Store, 5051 Youngstown-Warren Rd.

Telephone: Area Code 216-652-1181

78,000 ft. Branch Discount Dept. Store operated by KING'S DEPT STORES, INC., Newton, Mass.

Complete list of Company Operated Dept. and Leased Depts., with Executives and Merchandise Buyers listed in Newton.

PAUL E. BREADY (at Newton)—Vice President, Store Operations.

Niles  
44446

## Woolco Dept. Store, 5791 Warren-Youngstown Rd.

Telephone: Area Code 216-652-4361

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

Niles  
44440

## Click, 1474 N. Main St.

Telephone: Area Code 216-497-0718

100,000 ft. Branch Discount Dept. Store operated by CLICK DIVISION of THE FRED W. ALBRECHT GROCERY CO., Akron, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Akron.

JOHN VOGEL—Store Manager.

North Canton  
44720

## J. A. Conley Co., 4101 Shufel Dr. NW

Telephone: Area Code 216-497-1500

COMPANY PROFILE (SIC 53 21):

SALES: \$30,000,000 (1979 Estimated)

TOTAL SQ. FT.: 350,000

SALES PER SQ. FT.: \$85.71

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office of Discount Dept. Store Chain operating Stores as CONLEY'S in Brunswick, Bucyrus, Chardon, Dover, Grafton, Magnolia, Mansfield, Massillon, Medina, Midvale, Mount Vernon, North Kingsville &amp; Rittman, Ohio &amp; C MART in Mount Gilead, Ohio.

All Depts. Company Operated including Ladies, Mens &amp; Childrens Wear, Family Shoes, Linens, Domestic, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Floor Coverings, Drugs, Jewelry, TV, Appliances, Radios, Stationery, Greeting Cards, Records, Cameras.

(Continued)

North Canton  
44720

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

Key Units

## J. A. Conley Co. (Continued)

Auto Accessories, Luggage, Photo Supplies, Electrical Equipment, Plumbing, Sewing Notions, Pet Supplies, Fabrics, Tobacco &amp; Candy.

JAMES A. CONLEY—Chairman of the Board.

JAMES M. CONLEY—President.

MICHAEL DOWNEY—Vice President, Operations.

GEORGE BRANHAM—Vice President, Merchandising.

H. STEVEN POULOS—Controller.

KATHY McCUTCHAN—Advertising Manager.

ROGER PETERSON—Maintenance Manager.

THOMAS KAISER—Merchandise Manager Domestic, Shoes &amp; Clothing.

DAN KOLP—Merchandise Manager Hard Goods.

CHARLENE McILVANE—Buyer Ladies &amp; Girls Wear.

BRIAN DERYCK—Buyer Mens &amp; Boys Wear.

EDNA RAY—Buyer Domestic.

DICK BERNHARDT—Buyer Jewelry, Audio, Photo, Appliances, Auto Accessories &amp; Candy.

JIM HEFFERNAN—Buyer Toys, Sporting Goods &amp; Garden Center.

JOE CHIMERA—Buyer Hardware.

## K mart, 1447 N. Main St.

Telephone: Area Code 216-494-7100

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

North Canton  
44720

## Conley's, Rte. 193

Telephone: Unpublished

30,000 ft. Branch Discount Dept. Store operated by J. A. CONLEY CO., North Canton, Ohio.

All Depts. Company Operated, Executives and Merchandise Buyers listed in North Canton.

TOM SMITH—District Manager.

HAROLD PAIR—Store Manager.

North Kingsville  
44069

## Gold Circle, 26666 Brookpark Extension

Telephone: Area Code 216-734-7070

100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, a Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.

All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in Worthington.

JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

North Olmsted  
44070

## Uncle Bill's Discount Dept. Store.

26185 Great Northern Shopping Center

Telephone: Area Code 216-734-3403

82,000 ft. Branch Discount Dept. Store operated by Discount Store Division of

COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

North Olmsted  
44070

## Zayre, 25999 Loraine Rd.

Telephone: Area Code 216-777-3250

78,250 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

GRAY TRAVIS—Store Manager.

North Olmsted  
44070

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

- Fisher's Big Wheel Store, Northridge Plaza** North Ridgeville **Key**  
Telephone: Area Code 216-327-1166 44039  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
GORDON THOMPSON—Store Manager.
- Fisher's Big Wheel Store, 5500 Willings Rd.** North Royalton **•**  
Telephone: Area Code 216-237-0820 44133  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
DAN DOMBROWSKI—Store Manager.
- Fisher's Big Wheel Store, 333 E. Aurora Rd.** Northfield **•**  
Telephone: Area Code 216-467-3127 44067  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
ERIC CHRISTIANSEN—Store Manager.
- K mart, 300 Milan Rd.** Norwalk **•**  
Telephone: Area Code 419-668-3767 44857  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mason's Discount Dept. Store, Rte. 20** Norwalk **■**  
Telephone: Area Code 419-668-8117 44857  
60,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Columbus.  
C. DIFULIO—Store Manager.
- K mart, 2830 Navarre Rd. (Toledo)** Oregon **▲**  
Telephone: Area Code 419-693-0746 43618  
120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with name  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woodville Discount Store, 2172 Woodville Rd. (Toledo)** Oregon **◆**  
Telephone: Area Code 419-691-4636 43618  
20,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Ladies, Mens & Childrens  
Wear, Family Shoes, Linens, Domestic, Housewares, Hardware,  
Paint, Wallpaper, Sporting Goods, Garden Center, Electric, Plumbing,  
Camping, Radios, School Supplies, Auto & Bicycle Accessories, Luggage,  
Health & Beauty Aids, Furniture, Floor Coverings & Home Improvement.  
HARRY FELSTEIN—President, Real Estate, Buyer Hardware,  
Electric, Plumbing.  
MIKE FELSTEIN—Secretary, Treasurer, Assistant Buyer Mens  
Wear, Camping.  
ED VELTE—General Manager, General Merchandise Manager,  
Personnel Manager, Store Planning & Development, Fixtures &  
Equipment, Display Manager, Buyer Family Shoes, Paint, Wallpaper,  
Sporting Goods, Garden Center, TBA Center, Auto Accessories, Luggage.  
THELMA ZEISLER—Buyer Linens, Domestic, Furniture, Floor  
Coverings, Housewares.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Buehler's Mart, W. High St.** Orrville **■**  
Telephone: Area Code 216-683-2060 44857  
55,000 ft. Branch Discount Dept. Store operated by BUEHLER FOOD MARKETS, INC.,  
Wooster, Ohio.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Wooster.  
RON AMSTUTZ—Store Manager.
- K mart, S. Locust St.** Oxford **•**  
Telephone: Area Code 513-523-6331 43058  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gold Circle, Brook Park Blvd.** Parma **▲**  
Telephone: Area Code 216-724-7070 44130  
100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,  
Ohio, a Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket. Executives and  
Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Mr. Wiggs, 177 E. Main St.** Painesville **•**  
Telephone: Area Code 216-354-5623 44077  
48,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT.  
STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Cleveland.  
PETE OLINSKY—Store Manager.
- Value City, 10701 Brook Park Blvd.** Parma **■**  
Telephone: Area Code 216-267-6070 44130  
89,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S,  
Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Columbus.  
STEVE LANGA—Store Manager.
- Uncle Bill's Discount Dept. Store, 7011 W. 130th St.** Parma Heights **▲**  
Telephone: Area Code 216-886-7007 44130  
106,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President,  
Operations.
- Rink's Bargain City** Perrysburg **■**  
Projected Opening of 75,000 ft. Branch Discount Dept. Store to be operated by  
WASHINGTON DISTRIBUTORS, Toledo, Ohio.
- Fisher's Big Wheel Store, 1726 W. High St.** Piqua **•**  
Telephone: Area Code 513-773-4970 45358  
48,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
DON WILSON—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Mr. Wiggs, 1243 East Ash St.** Piqua 45356  
Telephone: Area Code 513-778-0884  
80,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cleveland.  
JOHN BLAUN—Store Manager.
- The Jones Boys, 700 W. Main St.** Pomeroy 45769  
Telephone: Area Code 614-992-5356  
18,000 ft. Branch Discount Dept. Store operated by THE JONES BOYS, INC., Gallipolis, Ohio.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Gallipolis.  
LARRY ARTHUR—Store Manager.
- Mr. Wiggs, 1860 E. Harbor Rd.** Port Clinton 43452  
Telephone: Area Code 419-732-2167  
45,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cleveland.  
MIKE FOX—Store Manager.
- Clark's Discount Dept. Store, Hwy. 52 & Market St.** Portsmouth 45662  
Telephone: Area Code 614-354-2833  
56,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Vice President, Operations.
- Harts Family Center, 4455 Old Scioto Trail** Portsmouth 45662  
Telephone: Area Code 614-354-2876  
100,000 ft. Branch Discount Dept. Store operated by HARTS FAMILY CENTERS, a wholly owned subsidiary of BIG BEAR STORES CO., Columbus, Ohio.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus, Ohio.  
BILL PATERSON—Store Manager.
- Heck's, 415 Market St.** Portsmouth 45562  
Telephone: Area Code 614-354-7721  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated, Executives listed in Charleston & Merchandise Buyers listed in Nitro, W. Va.  
JIM JORDAN—Store Manager.  
LAWRENCE CONN & BILLIE RIDDLE—Assistant Store Managers.
- T. G. & Y. Family Center, 1149 E. Main St.** Ravenna 44266  
Telephone: Area Code 216-296-9968  
39,900 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
A. CHESLOCK—Store Manager.
- Harts Family Center, 6310 E. Livingston Ave.** Reynoldsburg 43068  
Telephone: Area Code 614-864-2450  
100,000 ft. Branch Discount Dept. Store operated by HARTS FAMILY CENTERS, Subsidiary of BIG BEAR STORES CO., Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
SAM BOWERY—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- K mart, 1284 Brice Rd.** Reynoldsburg 43068  
Telephone: Area Code 614-864-4714  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Conley's 250 N. Main St.** Rittman 44270  
Telephone: Unpublished  
25,000 ft. Branch Discount Dept. Store operated by J. A. CONLEY CO., North Canton, Ohio.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in North Canton.  
GLENN COUCH—District Manager.  
RICHARD ARCHIBALD—Store Manager.
- Hills Dept. Store, Mall Rd.** St. Clairsville 43950  
Telephone: Area Code 614-695-4243  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 1535 Celina Rd.** St. Mary's 45885  
Telephone: Area Code 419-394-2335  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Consolidated Warehouse, 2401 E. State St.** Salem 44460  
Telephone: Area Code 216-337-9501  
55,000 ft. Branch Discount Dept. Store operated by CONSOLIDATED WAREHOUSES CO., INC., Youngstown, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Youngstown.  
JOHN HRIFICO—Store Manager.
- Murphy's Mart, 2350 E. State St.** Salem 44460  
Telephone: Area Code 216-332-1561  
80,000 ft. Branch Promotional Mass Merchandizing Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.
- Hills Dept. Store, 226 Perkins Ave. at Columbus** Sandusky 44870  
Telephone: Area Code 419-626-3472  
67,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES, Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.

\* headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

- K mart, 911 Sandusky Mall North** Sandusky ■  
Telephone: Area Code 419-825-8061 44870  
94,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.
- Mr. Wiggs, 2609 Venice Rd.** Sandusky ■  
Telephone: Area Code 419-826-2545 44870  
41,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES, INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Cleveland.  
DOUG DONKIN—Store Manager.  
LESSEE (at this store)  
Supermarket—SEAWAY FOOD TOWN
- Ontario Discount Dept. Store, 709 W. Perkins** Sandusky ■  
Telephone: Area Code 419-826-9243 44870  
82,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- K mart, 7701 Broadview Rd. (Cuyahoga City)** Seven Hills ▲  
Telephone: Area Code 216-524-0180 44143  
114,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.
- K mart, 12035 Lebanon Rd.** Sharonville ■  
Telephone: Area Code 513-563-8520 45241  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.
- Fisher's Big Wheel Store, Rte. 61 N.** Shelby •  
Telephone: Area Code 419-347-1220 44875  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
BOB McKENNA—Store Manager.
- Rink's Bargain City, 2100 W. Michigan St.** Sidney ■  
Telephone: Area Code 513-492-3174 45365  
80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
L. HAGERDON—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

• 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Fisher's Big Wheel, Aurora St.** Solon •  
Telephone: Area Code 216-248-2797 44139  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
WALT MAJEWSKI—Store Manager.
- K mart, 6221 SOM Center Rd.** Solon ■  
Telephone: Area Code 216-248-3313 44139  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.
- Harts Family Center, 203 Maysville Pike** South Zanesville ▲  
Telephone: Area Code 614-452-2794 43701  
100,000 ft. Branch Discount Dept. Store operated by HARTS FAMILY CENTERS, a wholly owned subsidiary of BIG BEAR STORES CO., Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
TONY KARNER—Store Manager.
- Murphy's Mart, 825 W. Central Ave.** Springboro •  
Telephone: Area Code 513-746-3821 45068  
45,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.
- Gold Circle, 11360 Princeton Pike** Springdale ▲  
Telephone: Area Code 513-771-8700 45248  
100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, a Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Rink's Bargain City, 485 E. Kemper Rd.** Springdale ■  
Telephone: Area Code 513-671-3010 45248  
70,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio, subsidiary of GRAY DRUG STORES, Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
J. WOODS—Store Manager.
- Value City, 100 W. Kemper Rd.** Springdale ▲  
Telephone: Area Code 513-671-2600 45248  
180,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
HUGO VILLEGAS—Store Manager.
- Gold Circle, 1400 Upper Valley Pike** Springfield ▲  
Telephone: Area Code 513-324-5654 45502  
125,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket. Executives and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

• 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Goldman's Bargain Barn, 5506 Urbana Rd.** Springfield <sup>Key</sup> <sup>Days</sup>  
Telephone: Area Code 513-864-2266 45503  
52,000 ft. Branch Discount Dept. Store operated by GOLDMAN'S, INC.,  
Dayton, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Dayton.  
ED HALL—Store Manager.
- Goldman's Bargain Barn, 110 W. Leffel Lane** Springfield <sup>•</sup>  
Telephone: Area Code 513-864-5251 45500  
52,000 ft. Branch Discount Dept. Store operated by GOLDMAN'S, INC.,  
Dayton, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Dayton.  
STEVE TOBIAS—Store Manager.
- Harts Family Center, 969 N. Bechtle Rd.** Springfield <sup>•</sup>  
Telephone: Area Code 513-323-9771 45504  
62,000 ft. Branch Discount Dept. Store operated by HARTS FAMILY CENTERS,  
a wholly owned subsidiary of BIG BEAR STORES CO., Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Columbus, Ohio.  
JIM MEDLEY—Store Manager.
- Hills Dept. Store, 1600 Upper Valley Pike** Springfield <sup>■</sup>  
Telephone: Area Code 513-322-4991 45502  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 2960 Derr Rd.** Springfield <sup>•</sup>  
Telephone: Area Code 513-399-0403 45503  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 1100 Sunset St.** Springfield <sup>▲</sup>  
Telephone: Area Code 513-325-7641 45503  
100,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Ontario Discount Dept. Store, 3000 E. Main St.** Springfield <sup>■</sup>  
Telephone: Area Code 513-323-5521 45503  
66,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President,  
Operations.
- Ontario Discount Dept. Store,  
Leffel Lane & S. Limestone** Springfield <sup>■</sup>  
Telephone: Area Code 513-325-5531 45505  
62,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.

\* Approximate

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Twin Fair, 532 S. Burnett Rd.** Springfield <sup>•</sup> <sup>Key</sup> <sup>Days</sup>  
Telephone: Area Code 513-325-5573 45505  
53,800 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS  
CORP., West Seneca, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in West Seneca.  
JOHN BOLIN—Store Manager.
- Twin Fair, 1227 Sunset Ave.** Springfield <sup>•</sup>  
Telephone: Area Code 513-325-2404 45505  
35,000 ft. Branch Discount Dept. Store operated by TWIN FAIR DISTRIBUTORS  
CORP., West Seneca, N. Y.  
Complete list of Company Operated and Leased Depts. with  
names of Executives and Merchandise Buyers listed in West Seneca.  
DICK COOPER—Store Manager.
- Swallen's, 11741 Princeton Pike** Springfield Township <sup>▲</sup>  
Telephone: Area Code 513-771-5800 44901  
170,000 ft. Branch Discount Dept. Store operated by SWALLEN'S, INC., Cincinnati, Ohio.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
at Cincinnati.  
WILBUR SWALLEN (at Cincinnati)—President.
- Mr. Wiggs, S. Hollywood Blvd.** Steubenville <sup>■</sup>  
Telephone: Area Code 614-264-5501 43951  
85,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES,  
INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Cleveland.  
BETTY REEVES—Store Manager.
- Treasure Island, 7th & Washington Sts.** Steubenville <sup>•</sup>  
Telephone: Area Code 614-283-3683 43952  
52,000 ft. Branch Discount Dept. Store operated by TREASURE ISLAND DEPT.  
STORES, Pittsburgh, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Pittsburgh.  
EDWARD THOMPSON—Store Manager.
- Click, 4445 Kent Rd.** Stow <sup>▲</sup>  
Telephone: Area Code 216-678-0040 44224  
100,000 ft. Branch Discount Dept. Store operated by CLICE DIVISION of THE  
FRED W. ALBRECHT GROCERY CO., Akron, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Akron.  
KENNETH MILLER—Store Manager.
- K mart, 4332 Kent Rd.** Stow <sup>▲</sup>  
Telephone: Area Code 216-688-7461 44224  
117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Fisher's Big Wheel Store, Rte. 303, Streetsboro Plaza** Streetsboro <sup>•</sup>  
Telephone: Area Code 216-626-4984 44240  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
FRANK SMITH—Store Manager.

\* Approximate

▲ over 100,000 ft

■ 60,000-100,000 ft

• 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

- Fisher's Big Wheel, 16224 Pearl Rd.** Strongsville Key Value  
Telephone: unavailable at press time 44136  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
MARSHALL HESS (at New Castle)—President.
- K mart, 555 South Ave.** Tallmadge ■  
Telephone: Area Code 216—630-2990 44278  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, Tiffin Mall** Tiffin ●  
Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by  
K MART CORP., Troy, Mich.
- Mr. Wiggs, 644 W. Market St.** Tiffin ●  
Telephone: Area Code 419—447-0212 44883  
50,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES,  
INC., Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Cleveland.  
JOHN KEISER—Store Manager.
- Murphy's Mart, 2444 W. State Rte. 18** Tiffin ■  
Telephone: Area Code 419—447-7010 44883  
82,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LITTLE (at McKeesport)—President.
- Murphy's Mart, 930 W. Main St.** Tipp City ●  
Telephone: Area Code 513—667-8436 45371  
45,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LITTLE (at McKeesport)—President.
- K mart, 5928-5956 Central Ave. E.** Toledo ▲  
Telephone: Area Code 419—841-3356 43615  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 627-701 E. Manhattan Blvd.** Toledo ▲  
Telephone: Area Code 419—726-2848 43608  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2244 S. Reynolds Rd.** Toledo ▲  
Telephone: Area Code 419—865-1216 43615  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
W. R. HARRIS (at New York)—President.
- \* headquarters    ▲ over 100,000 ft.    ■ 80,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

## OHIO (Cont'd.)

- K mart, 1801 W. Alexis Rd.** Toledo ■  
Telephone: Area Code 419—473-3071 43613  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Ontario Discount Dept. Store, 100 N. Byrne Rd.** Toledo ●  
Telephone: Area Code 419—531-4460 43807  
52,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Ontario Discount Dept. Store, 3141 Buckeye Ave.** Toledo ■  
Telephone: Area Code 419—729-9721 43808  
70,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President,  
Operations.
- Rink's Bargain City, 2121 Woodville Rd.** Toledo ■  
Telephone: Area Code 419—893-8581 43618  
80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS,  
INC., Toledo, Ohio. Subsidiary of GRAY DRUG STORES, Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Toledo.  
M. WITTING—Store Manager.
- Rink's Bargain City, 5729 Lewis Ave.** Toledo ■  
Telephone: Area Code 419—476-0678 43612  
70,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS,  
INC., Toledo, Ohio. Subsidiary of GRAY DRUG STORES, Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Toledo, Ohio.  
B. NORTH—Store Manager.
- Rink's Bargain City, 1207 N. Reynolds Rd.** Toledo ■  
Telephone: Area Code 419—531-2815 43615  
80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS,  
INC., Toledo, Ohio. Subsidiary of GRAY DRUG STORES, Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Toledo.  
W. JARVIE—Store Manager.
- Rink's Bargain City, 2600 Sylvania Ave.** Toledo ■  
Telephone: Area Code 419—474-0549 43613  
80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS,  
INC., Toledo, Ohio. Subsidiary of GRAY DRUG STORES, Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Toledo.  
R. MORAWSKI—Store Manager.
- Rink's Bargain City, 5329 Monroe St.** Toledo ■  
Telephone: Area Code 419—882-0571 43823  
80,000 ft. Branch Discount Dept. Store operated by WASHINGTON  
DISTRIBUTORS, INC., Toledo, Ohio. Subsidiary of GRAY DRUG STORES,  
Cleveland, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Toledo.  
T. SANNER—Store Manager.
- \* headquarters    ▲ over 100,000 ft.    ■ 80,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

## OHIO (Cont'd.)

## Value City, Secor Rd.

Telephone: Area Code 419-531-4481

89,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Columbus.  
JIM MOUTON—Store Manager.

Toledo  
43607

Key Unit

## Washington Distributors, Inc., 3115 Frenchmans Rd.

Telephone: Area Code 419-531-9941

## COMPANY PROFILE (SIC 53 21):

SALES: \$199,255,863 (4/28/79—does not include leased depts.)

TOTAL SQ. FT.: 3,413,000

SALES PER SQ. FT.: \$58.38

OWNERSHIP: Gray Drug Stores, Inc.

EXCHANGE TRADED: NY

SYMBOL: GRY

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office of Discount Dept. Store Chain. Subsidiary of GRAY  
DRUG STORES, INC., Cleveland, Ohio, operating stores as RINK'S BARGAIN  
CITY as follows:

KENTUCKY—Bellevue, Florence &amp; Fort Mitchell.

MICHIGAN—Adrian &amp; Monroe.

OHIO—Bellefontaine, Bowling Green, Cambridge, Chillicothe, Cincinnati (2).

Columbus (5), Dayton (2), Delaware, Fairfield, Findlay, Grove City, Kettering.

Lima (2), Marietta, Marion, Maumee, Middletown, Millard, New Philadelphia.

Sidney, Springdale, Toledo (5), Wapakoneta, Wheelersburg, Xenia &amp; Zanesville.

Scheduled Openings: London, Perrysburg &amp; Wauseon.

COMPANY OPERATED DEPTS.—Ladies, Mens &amp; Childrens Wear.

Linens, Domestic, Housewares, Hardware, Paint, Toys, Sporting

Goods, Small Appliances, Garden Center, Jewelry, Records, Auto

Accessories, Home Improvement, Electrical, Plumbing, Tools.

Trim-A-Tree, Luggage, Gifts, Wheel Goods, Tobacco, Stationery, Greeting

Cards, Cameras &amp; Drugs.

LEASED DEPTS.—Fabrics, Family Shoes, Supermarket &amp; Pet Supplies.

SOI R. NORFLUS—Senior Vice President.

JERRY WILSON—Vice President, Soft Goods Merchandising.

EARL WHITNEY—Vice President, Hard Goods Merchandising.

JERRY GRUBER—Director of Construction.

AL SILVERMAN—Merchandise Manager Ladies &amp; Childrens Wear.

ALBERT PONKEY—Merchandise Manager Mens &amp; Boys Wear.

JERRY SOMMERS—Divisional Merchandise Manager Auto, Paint,

Electrical, Hardware &amp; Home Improvement.

MAY BLOMBREN—Divisional Merchandise Manager Jewelry,

Records, Small Appliances, Giftware, Housewares, Electronics

&amp; Luggage.

RUSS EARLY—Divisional Merchandise Manager Sporting Goods,

Trim-A-Tree, Lawn &amp; Garden &amp; Toys; Buyer Sporting Goods.

DORIS HICKEY—Buyer Dresses &amp; Coats.

HARVEY LUSTGARTEN—Buyer Sportswear, Tops &amp; Sweaters.

ROBERT DESCHING—Buyer Ladies Sportswear.

RICHARD LEIBL—Buyer Lingerie.

PATT BOITS—Buyer Ladies Accessories.

KARYL NESBITT—Buyer Infants Wear.

JOE DONALDSON—Buyer Girls Wear.

STEVE KAPLAN—Buyer Boys Wear.

MARTY REICH—Buyer Mens Wear.

BOB BACILE—Buyer Mens Wear.

DICK DAVID—Buyer Mens Wear.

CLARENCE FRITZ—Buyer Mens Accessories.

GLENN ANDERSON—Buyer Domestic.

FRANK TALBOTT—Buyer Paint.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

Key Unit

## Washington Distributors (Continued)

RANDY ANTROBUS—Buyer Hardware &amp; Tools.

LARRY HUTCHINSON—Buyer Auto Accessories.

RICHARD WOODWARD—Buyer Wheel Goods.

BOB WARD—Buyer Trim-A-Tree, Lawn &amp; Garden.

GUY DELANEY—Buyer Toys.

FRANK STOCKER—Buyer Housewares &amp; Promotional Items.

GARY EMERINE—Buyer Electrical &amp; Plumbing.

DONALD SCHRAMM—Buyer Home Improvements.

FRANK SKALECKI—Buyer Tobacco, Stationery, Greeting Cards,

Cameras &amp; Drugs.

GEORGE MARODA—Buyer Consumables.

## LESSEES

Fabrics—FABRIC DISTRIBUTORS, INC.

Family Shoes—SPENCER COMPANIES

Supermarket—FOODTOWN

FISHER FOODS

Pet Supplies—SUPERIOR LABS

## Woolco Dept. Store, Alexis-Lewis Shopping Center

Toledo ▲

Telephone: Area Code 419-479-7856

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.

WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## Woolco Dept. Store, Toledo West Shopping Center

Toledo ▲

Telephone: Area Code 419-531-0181

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.

WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## Woolco Dept. Store, 3700 Williston Rd.

Toledo ▲

Telephone: Area Code 419-693-6511

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.

WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Managers listed in New York.

G. W. NELSON (at New York)—President.

## K mart, 855 W. Market St.

Troy ■

Telephone: Area Code 513-399-6415

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Ontario Discount Dept. Store, 1520 W. Main St.

Troy ●

Telephone: Area Code 513-339-3848

40,000 ft. Branch Discount Dept. Store operated by Discount Store Division of

COOK UNITED, INC., Maple Heights, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Maple Heights.

GARY NEBINGER (at Maple Heights)—Senior Vice President,  
Operations.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

- K mart, 1150 Scioto St.** Urbana 43079  
 Telephone: Area Code 513-852-2104  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mr. Wiggs, 1119 Shannon St.** Van Wert 45861  
 Telephone: Area Code 419-238-9237  
 45,000 ft. Branch Discount Dept. Store operated by MR. WIGGS DEPT. STORES  
 INC., Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Cleveland.  
 TOM HATCHER—Store Manager.
- Fisher's Big Wheel Store, Summit Shopping Center** Van Wert 45891  
 Telephone: Area Code 419-238-0041  
 42,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
 New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New Castle.  
 TOM MOYNIHAN—Store Manager.
- Fisher's Big Wheel Store, Shore Shopping Center** Vermilion 44089  
 Telephone: Area Code 216-987-3108  
 45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
 New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New Castle.  
 DAVE CACCAMISE—Store Manager.
- Fisher's Big Wheel Store, 201 Great Oaks Trail** Wadsworth 44281  
 Telephone: Area Code 216-336-6691  
 45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
 New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New Castle.  
 MIKE DAMME—Store Manager.
- Rink's Bargain City, 1340 Wapak-Fisher Rd.** Wapakoneta 45895  
 Telephone: Area Code 419-738-9606  
 60,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS,  
 INC., Toledo, Ohio. Subsidiary of GRAY DRUG STORES, Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Toledo.  
 P. MARLATT—Store Manager.
- Hills Dept. Store, Rte 422, Ridgeview Plaza** Warren 44480  
 Telephone: Area Code 216-369-1551  
 60,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES,  
 Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- Hills Dept. Store, 4331 Mahoning Ave.** Warren 44483  
 Telephone: Area Code 216-847-0551  
 60,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES,  
 Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- K mart, 3800 Elm Rd. NE** Warren 44483  
 Telephone: Area Code 216-372-2111  
 44,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Murphy's Mart, 2672 Elm Rd. NE** Warren 44482  
 Telephone: Area Code 216-372-2800  
 44,200 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Murphy's Mart, 4041 Parkman Rd. NW** Warren 44485  
 Telephone: Area Code 216-898-7801  
 88,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Value City, 18525 Miles Rd.** Warrensville Heights 44128  
 Telephone: Area Code 216-524-5700  
 110,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Columbus.  
 IKE SOLOMON—Store Manager.
- Zayre, 4411 Northfield Rd.** Warrensville Heights 44128  
 Telephone: Area Code 216-863-8080  
 70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 DENNIS TREEMARCHI—Store Manager.  
 THOMAS SCHOLATO, TOM TAYLOR & JACK ROBERTS—Assistant Managers.
- Fisher's Big Wheel Store, 100 Washington Square** Washington Court House 43160  
 Telephone: Area Code 614-335-1730  
 60,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
 New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New Castle.  
 WILLIAM GARRETT—Store Manager.
- K mart, 1650 Columbus Ave.** Washington Court House 43160  
 Telephone: Area Code 614-335-8080  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Murphy's Mart, 300 Washington Sq.** Washington Court House 43160  
 Telephone: Area Code 614-335-8000  
 45,500 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Seaway Discount Store.**  
1270 Clinton Ave. **Washington Court House** \*  
Telephone: Unpublished 43180  
40,000 ft. Branch Discount Dept. Store operated by SEAWAY DISCOUNT STORE, Newark, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newark.  
CHARLES SMITH—Store Manager.
- Rink's Bargain City** **Wauseon** \*  
Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by WASHINGTON DISTRIBUTORS, INC., Toledo, Ohio.
- The Jones Boys, Butler Shopping Center** **Waverly** \*  
Telephone: Area Code 614-947-4113 45880  
18,000 ft. Branch Discount Dept. Store Operated by THE JONES BOYS, INC., Gallipolis, Ohio.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Gallipolis.  
KEN BRANDT—Store Manager.
- Gold Circle, 133 Huber Village Blvd.** **Westerville** ▲  
Telephone: Area Code 614-891-9510 43081  
100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, a Division of FEDERATED DEPT. STORES, INC., Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- K mart, 5436 Westerville Rd.** **Westerville** ■  
Telephone: Area Code 614-890-1440 43081  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Swallen's, 3140 Westerville Rd.** **Westerville** ■  
Telephone: Area Code 614-476-0200 43081  
80,000 ft. Branch Discount Dept. Store operated by SWALLEN'S, INC., Cincinnati, Ohio.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Cincinnati.  
WILBUR SWALLEN (at Cincinnati)—President.
- K mart, 30010 Detroit Rd.** **Westlake** ▲  
Telephone: Area Code 216-871-8300 44145  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Rink's Bargain City, 9101 Ohio River Rd.** **Wheelersburg** ■  
Telephone: Area Code 614-574-2585 45694  
80,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, Toledo, Ohio, subsidiary of GRAY DRUG STORES, Cincinnati, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
S. MOHLER—Store Manager.
- Swallen's, 4635 E. Main St.** **Whitehall** ■  
Telephone: Area Code 614-884-4000 43213  
80,000 ft. Branch Discount Dept. Store operated by SWALLEN'S INC., Cincinnati, Ohio.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Cincinnati.  
WILBUR SWALLEN (at Cincinnati)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Gold Circle, 28301 Chardon Rd.** **Wickliffe** ▲  
Telephone: Area Code 216-944-9666 44092  
100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Zayre, 30150 Euclid Ave.** **Wickliffe** ■  
Telephone: Area Code 216-585-1033 44092  
85,133 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
WILLIAM SCHLICK—Store Manager.
- Uncle Bill's Discount Dept. Store, 29400 Lakeshore Blvd.** **Willowick** ■  
Telephone: Area Code 216-944-9292 44095  
83,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- K mart, 1025 S. South St.** **Wilmington** \*  
Telephone: Area Code 513-382-3818 45177  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Harts Family Center, 100 Main St.** **Wintersville** ▲  
Telephone: Area Code 614-264-7141 43952  
150,000 ft. Branch Discount Dept. Store operated by HARTS FAMILY CENTERS, Columbus, Ohio, a wholly owned Subsidiary of BIG BEAR STORES, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
KEN SIMPSON—Store Manager.
- Buehler Food Markets, Inc., 1401 Old Mansfield Rd.** **Wooster** ★ 1  
Telephone: Area Code 216-284-4355 44691  
Headquarters Office of Supermarket chain operating a Discount Dept. Store listed in Orrville, Ohio.  
All Depts. Company Operated including Domestic, Yard Goods, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Auto Accessories, Luggage, Drugs, Cameras, Tobacco Shop, Supermarket, Snack Bar, Records.  
EUGENE BUEHLER—President.  
DON W. BUEHLER—Vice President, Secretary.  
JILDO DEFELICE—Treasurer.  
EARL HOCHSTETLER—Fixtures & Equipment, Store Planning & Development.  
BILL CLARKE—Buyer Domestic, Yard Goods, Housewares, Hardware.  
JOYCE FEHNER—Buyer Groceries.
- Fisher's Big Wheel Store, 1925 Cleveland Rd.** **Wooster** ■  
Telephone: Area Code 216-264-9542 44691  
68,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
HERB JONES—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

**K mart, 1987 Portage Rd.**

Telephone: Area Code 216—264-4500

40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

Wooster  
44691**Mr. Wiggs, 3541 Lincoln Way E.**

Telephone: Area Code 216—264-8158

50,000 ft. Branch Discount Dept. Store operated by **MR. WIGGS DEPT. STORES, INC.**,  
Cleveland, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Cleveland.  
**PAUL ZIMMER**—Store Manager.

Wooster  
44691**Nichols Discount City, 3500 Lincoln Hwy. E.**

Telephone: Area Code 216—284-8440

100,000 ft. Branch Discount Dept. Store operated by **S. E. NICHOLS CO.**,  
New York, N. Y.

All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in New York.

**MANFRED BRECKER** (at New York)—President.Wooster  
44891**Gold Circle, 6121 Huntley Rd. (Box 63)**

Telephone: Area Code 614—438-4141

**COMPANY PROFILE (SIC 53 21):**

SALES: 400,000,000 (1979 Estimated)

TOTAL SELLING SQ. FT.: 4,894,000

SALES PER SELLING SQ. FT.: \$81.73

OWNERSHIP: Federated Dept. Stores, Inc.

EXCHANGES TRADED: NY, B, C, M, Ph, P

SYMBOL: FDS

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Resident Buyer: Atlas Buying Corp., 500 - 7th Ave., N. Y. C.

Headquarters Office for chain of Discount Dept. Stores, a Division of

**FEDERATED DEPT. STORES, INC.**, Cincinnati, Ohio. Operating Stores listed

as follows:

**CALIFORNIA**—Sacramento (3) & San Jose (3), Calif.**KENTUCKY**—Florence & Lexington.**NEW YORK**—Gates, Heartletta & Irondequoit.**OHIO**—Akron (3), Bedford, Brooklyn, Canton, Centerville, Cincinnati (3),

Columbus (3), Dayton, Elyria, Kettering, Mentor, Middlebury Heights,

North Olmsted, Parma, Springdale, Springfield, Westerville &amp; Wickliffe.

**PENNSYLVANIA**—Braddock Hills, New Kensington, Penn Hills & Pleasant Hills.

Division Office listed in Sunnyvale, Calif.

Scheduled Openings: Pittsburgh (2), Pa.

All Depts. Company Operated except Supermarket including Ladies,

Mens &amp; Childrens Wear, Shoes, Linens, Domestic, Rugs, Draperies,

Curtains, Housewares, Hardware, Paint, Toys, Sporting Goods, Lawn &amp;

Garden, Plant Shop, Health &amp; Beauty Aids, Photo, Electronics, Records,

Automotive, Stationery, Books, Candy, Decorative Table Top,

Small Appliances, Gifts, Cookware.

**NORMAN MATTHEWS**—Chairman of the Board & Chief Executive Officer.**JAMES GUINAN**—President.**GEORGE RUBIN**—Senior Vice President, Soft Lines.**DAVE SNELL**—Senior Vice President, Marketing.**T. JAMES KOEHLER**—Senior Vice President, Administration

&amp; Finance.

**JACK SMAILES**—Senior Vice President, General Merchandise

Manager Hardlines.

**JACK DOYLE**—Senior Vice President, Store Operations.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

Key Units

**Gold Circle (Continued)****MYRON KIRKPATRICK**—Vice President, MIS.**FRANE TIFFANY**—Vice President, Regional Manager Cincinnati.**JIM FRAVENBERG**—Vice President, Regional Manager Columbus.**R. SULLIVAN**—Vice President, Regional Manager, Rochester & Pittsburgh.**RODGER MURPHY**—Vice President, Regional Manager Cleveland.**STAN HALEY**—Vice President, Personnel &

Organization Development.

**JERRY FELLER**—Vice President, Merchandise Manager, Juniors & Missy.**KATHY HURLEY**—Vice President, Merchandise Manager

Childrens Wear &amp; Shoes.

**LARRY CLAY**—Vice President, Merchandise Manager Sportswear,

Mens &amp; Boys.

**WILLIAM PROPHATER**—Vice President, Merchandise Manager

Hardlines.

**BARBARA FOGLE**—Director of Store Operations.**ROBERT KOCH**—Director of Store Planning.**MONE ANATHAN, III**—Director of Real Estate & Construction.**MICHAEL TANNER**—Director of Merchandise Presentation.**TONY POLEWAY**—Maintenance Manager.**MIKE SIFFERLIN**—Merchandise Manager Handbags & Fashion Accessories.**LYAN OLINGER**—Merchandise Manager Ready-to-Wear & Intimate Apparel.**ARCHER SACKS**—Merchandise Manager Recreation & Leisure.**JOHN VAN DENBERG**—Merchandise Manager Soft Home.**JIM HARRISON**—Merchandise Manager Home Improvement.**ALLAN SHERMAN**—Merchandise Manager Home Furnishings.**BUYERS****OPEN**—Misses Pants, Misses & Jr. Skirts.**W. KROMPF**—Coats & Swimwear.**TONI ELLIS**—Junior & Misses Dresses.**GEORGIA EHRMAN**—Junior Pants.**GAY STANGL**—Junior Knit Tops & Woven Tops.**HOLLY KRAUSE**—Sleepwear, Robes & Loungewear.**L. KAMINSKI**—Daywear.**JIM REINHARD**—Cosmetics.**D. JENKINS**—Girls (3-6X).**CHRIS PEPIN**—Girls Accessories & Intimate Apparel.**JIM GEESLIN**—Girls (7-14).**OPEN**—Infants, Toddler Girls & Boys Ready-to-Wear.**PATTI COMAL**—Boys Sportswear (8-20).**REGINA STRADER**—Boys Furnishings (4-20) & Boys Sportswear 4-7.**PAT HARTNETT**—Young Mens Bottoms & Jackets, Work Clothes.**GEORGE CASTELLON**—Tailored Sportswear & Outerwear.**OPEN**—Mens Furnishings & Sports Furnishings.**ROGER GRIMM**—Shoes.**OPEN**—Towels, Bath Shop, Table Linens & Rugs.**GEORGE CHOLAKIS**—Draperies, Curtains & Bedspreads.**OPEN**—Senior Buyer Domestic & Blankets.**ROBERT COLEMAN**—Small Appliances & Housewares.**DENIS BUSCH**—Hardware.**HANK PEARSON**—Paints.**NEIL KAUFMANN**—Toys.**RON KRUSE & ROBERT VAN METER**—Sporting Goods.**JOE JULIUS**—Sporting Goods Apparel & Footwear.**TOM ANDERSON**—Lawn & Garden, Plant Shop & Patio.**MIKE COLORUNDO**—Health & Beauty Aids.**JOE SCHIRTZINGER**—Photo, Electronics & Records.**JEAN MYERS**—Decorative Accessories.**MEL WEINBERG**—Stationery & Books.**EDWARD GERARD**—Candy.**JOYCE RUBIN**—Decorative Table Top & Gifts.**SAM MANGIERE**—Cookware.**LESSEE**Supermarket—**FISHER-FAZIO**

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- K mart, 1630 Springfield Pike** Wyoming 45215  
 Telephone: Area Code 513-771-7474  
 109,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 S. S. KRESGE CO., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 200 W. Main St.** Xenia 45385  
 Telephone: Area Code 513-376-4326  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 GIFFORD COULBOURNE—Store Manager.
- King's Dept. Store, Ledbetter Rd. & Old U.S. Rte. 42** Xenia 45385  
 Telephone: Area Code 513-376-2919  
 80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Rink's Bargain City, 457 Dayton Ave.** Xenia 45385  
 Telephone: Area Code 513-372-8064  
 60,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS, Toledo, Ohio, subsidiary of GRAY DRUG STORES, Cincinnati, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Toledo.  
 P. MINTER—Store Manager.
- Consolidated Warehouses Co., Inc., 1729 S. Raccoon Rd.** Youngstown 44515  
 Telephone: Area Code 216-793-2431  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$15,000,000 (1979 Estimated)  
 TOTAL SQ. FT.: 243,000  
 SALES PER SQ. FT.: \$61.73  
 OWNERSHIP: Private  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 66,000 ft. Discount Dept. Store and Headquarters Office for chain operating branch stores listed in Salem & Youngstown (2), Ohio.  
**COMPANY OPERATED DEPTS.**—Hardware, Paint, Wallpaper, Sporting Goods, Housewares, Health & Beauty Aids, Stationery, Greeting Cards, Toys, Candy, TV, Radios, Home Improvement, Plumbing & Electrical.  
**LEASED DEPTS.**—Ladies, Mens & Childrens Wear, Family Shoes, Jewelry & Pets.  
 O. L. KIRCHNER—Chairman of the Board.  
 M. S. KIRCHNER—President, Store Planning & Development.  
 Buyer Fixtures & Equipment.  
 R. M. KIRCHNER—Vice President, Advertising, Buyer Paint, Candy, Auto.  
 ROGER C. FAUBEL—Treasurer, Controller.  
 JOE CUCCARESE—Buyer Health & Beauty Aids, Stationery, Appliances, Cameras, Radio & TV.  
 MIKE UHRAIN—Buyer Lawn & Garden, Christmas & Automotive.  
 DAVE FROHMAN—Buyer Sporting Goods, Hardware & Home Improvement.  
 JOHN ROSACE—Buyer Housewares & Toys.  
 STANLEY GROSSO—Store Manager.
- LESSEES**  
 Ladies, Mens & Childrens Wear, Family Shoes—SANDUSKY DISTRIBUTORS  
 Jewelry—CROWN JEWELERS  
 Pets—LEASED DEPT., INC.

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- Consolidated South, 5635 South Ave.** Youngstown 44512  
 Telephone: Area Code 216-788-7081  
 72,000 ft. Branch Discount Dept. Store operated by CONSOLIDATED WAREHOUSES CO., INC., Youngstown, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Youngstown.  
 GEORGE DIJISHEFF—Store Manager.
- Consolidated Warehouse, 426 W. Commerce St.** Youngstown 44503  
 Telephone: Area Code 216-743-0616  
 50,000 ft. Branch Discount Dept. Store operated by CONSOLIDATED WAREHOUSES CO., INC., Youngstown, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Youngstown.  
 JOHN ST. CLAIR—Store Manager.
- Cook's Discount Dept. Store, 5220 Mahoning** Youngstown 44511  
 Telephone: Area Code 216-792-4787  
 44,000 ft. Branch Discount Dept. Store operated by Discount Store Division of COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice President, Operations.
- Hills Dept. Store, Lincoln Knolls Plaza, Rte 422** Youngstown 44505  
 Telephone: Area Code 216-747-3581  
 60,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- Hills Dept. Store, 3551 Belmont Ave. (Liberty Plaza)** Youngstown 44505  
 Telephone: Area Code 216-759-2141  
 70,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 1209 Boardman Poland Rd.** Youngstown 44514  
 Telephone: Area Code 216-758-5713  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3180 Belmont Ave.** Youngstown 44505  
 Telephone: Area Code 216-759-8240  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept Store 709 N. Garland Ave.** Youngstown 44505  
 Telephone: Area Code 216-747-5683  
 100,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.

\* headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## OHIO (Cont'd.)

**Murphy's Mart, 4351 Kirk Rd.** Youngstown Key  
 Telephone: Area Code 216-792-6545  
 35,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.

**Woolco Dept. Store, 3493 Belmont Ave.** Youngstown ▲  
 Telephone: Area Code 216-759-7801  
 115,000 ft. Branch Dept. Store operated by WOOLCO Division of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

**Woolco Dept. Store, 1130 Boardman-Poland Rd.** Youngstown ▲  
 Telephone: Area Code 216-758-9791  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.  
 WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

**Harts Family Center, 3030 N. Maple Ave.** Zanesville ▲  
 Telephone: Area Code 614-454-1285  
 80,000 ft. Branch Discount Dept. Store operated by HART'S FAMILY CENTERS,  
 Columbus, Ohio, a wholly owned Subsidiary of BIG BEAR STORES, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Columbus.  
 PHIL NEWMAN—Store Manager.

**Heck's, 200 Sunrise Center** Zanesville ●  
 Telephone: Area Code 614-452-8461  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston &  
 Merchandise Buyers listed in Nitro, W. Va.  
 MALCOLM FRYE & ANTHONY MASTROMICHALIS—  
 Assistant Store Managers.

**K mart, 3515 N. Maple Ave.** Zanesville ■  
 Telephone: Area Code 614-452-6347  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 RUSSELL HANSEN (at Troy)—Director of K mart Operations.

**Rink's Bargain City, 2770 Maysville Pike** Zanesville ■  
 Telephone: Area Code 614-452-6365  
 72,000 ft. Branch Discount Dept. Store operated by WASHINGTON DISTRIBUTORS,  
 INC., Toledo, Ohio, a Subsidiary of GRAY DRUG STORES, Cleveland, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Toledo.  
 G. CAVENDISH—Store Manager.

★ Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## OKLAHOMA

This is the listing of the discount stores and company offices in Oklahoma arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

**ADAIR COUNTY**  
 Wal-Mart, Stillwell

**ATOKA COUNTY**  
 Wal-Mart, Atoka

**BECKHAM COUNTY**  
 Gibson's, Elk City  
 Wal-Mart, Elk City

**BEVAN COUNTY**  
 K mart, Durant

**CADDO COUNTY**  
 T. G. & Y., Anadarko  
 Wal-Mart, Anadarko

**CANADIAN COUNTY**  
 T. G. & Y., El Reno  
 Wal-Mart, Yukon  
 Wal-Mart, El Reno

**CARTER COUNTY**  
 Gibson's, Ardmore  
 K mart, Ardmore  
 T. G. & Y., Ardmore  
 Wal-Mart, Ardmore

**CHEROKEE COUNTY**  
 T. G. & Y., Tahlequah  
 Wal-Mart, Tahlequah

**CHOCTAW COUNTY**  
 Wal-Mart, Hugo

**CLEVELAND COUNTY**  
 T. G. & Y., Norman  
 Target, Norman  
 Wal-Mart, Norman

**COMANCHE COUNTY**  
 Gibson's Discount Center, Lawton  
 K mart, Lawton  
 Surplus City, Inc., Lawton  
 T. G. & Y., Lawton  
 Wal-Mart, Lawton

**CRAIG COUNTY**  
 Wal-Mart, Vinita

**CREEK COUNTY**  
 Wal-Mart, Sapulpa

**CUSTER COUNTY**  
 Gibson's Discount Center, Clinton  
 Gibson's Discount, Weatherford  
 K mart, Clinton  
 T. G. & Y., Clinton  
 T. G. & Y., Weatherford

**DELAWARE COUNTY**  
 Wal-Mart, Grove

**GARFIELD COUNTY**

K mart, Enid  
 Woolco Dept. Store, Enid

**GARVIN COUNTY**

G. F. Wacker Stores, Inc., Pauls Valley

**GRADY COUNTY**

Gibson's Discount Center, Chickasha  
 T. G. & Y., Chickasha  
 Wal-Mart, Chickasha

**HUGHES COUNTY**

Wal-Mart, Holdenville

**JACKSON COUNTY**

K mart, Altus  
 Surplus City, Altus  
 T. G. & Y., Altus  
 Treasure City, Altus

**KAY COUNTY**

Gibson's Discount Center, Ponca City  
 Howard, Ponca City  
 K mart, Ponca City  
 T. G. & Y., Ponca City  
 Wal-Mart, Blackwell

**KINGFISHER COUNTY**

Wal-Mart, Kingfisher

**LEFLORE COUNTY**

Wal-Mart, Poteau

**LOGAN COUNTY**

Wal-Mart, Guthrie

**MAYES COUNTY**

Wal-Mart, Pryor

**MCCURTAIN COUNTY**

Wal-Mart, Broken Bow  
 Wal-Mart, Idabel

**MCCLAINE COUNTY**

T. G. & Y., Newcastle  
 Wal-Mart, Purcell

**MURRAY COUNTY**

Wal-Mart, Sulphur

**MUSKOGEE COUNTY**

Gibson's Discount Center, Muskogee  
 K mart, Muskogee  
 T. G. & Y., Muskogee  
 Wal-Mart, Muskogee

**OKLAHOMA COUNTY**

American Mutual, Oklahoma City  
 Gibson's Discount Center, Del City  
 Gibson's Discount Center, Oklahoma City  
 Scribner, Inc., Oklahoma City

★ Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

- T. G. & Y., Bethany**  
T. G. & Y., Del City  
T. G. & Y., Edmond  
T. G. & Y., Midwest City  
T. G. & Y., Moore  
T. G. & Y., Oklahoma City  
Target, Midwest City  
Target, Oklahoma City  
Wal-Mart, Henryetta  
Woolco, Oklahoma City  
Woolco, Midwest City
- OKMULGEE COUNTY**  
Gibson's Discount Center, Okmulgee  
Wal-Mart, Okmulgee
- OTTAWA COUNTY**  
Gibson's Discount Center, Miami  
Wal-Mart, Miami
- PAYNE COUNTY**  
T. G. & Y., Cushing  
T. G. & Y., Stillwater  
Wal-Mart, Stillwater
- PAWNEE COUNTY**  
Wal-Mart, Cleveland
- PITTSBURG COUNTY**  
Howard, McAlester  
Gibson's Discount Center, McAlester  
Wal-Mart, McAlester
- PONTOTOC COUNTY**  
K mart, Ada  
T. G. & Y., Ada  
Wal-Mart, Ada
- POTTAWATOMIE COUNTY**  
Cook's Discount Center, Shawnee  
Gibson's Discount Center, Shawnee  
K mart, Shawnee  
Wal-Mart, Shawnee
- ROGERS COUNTY**  
Wal-Mart, Claremore  
Wal-Mart, Catoosa
- SEMINOLE COUNTY**  
Wal-Mart, Seminole
- SEQUOYAH COUNTY**  
Wal-Mart, Sallisaw
- STEPHENS COUNTY**  
Duncan Surplus City, Duncan  
Gibson's Discount Center, Duncan
- K mart, Duncan**  
Surplus City, Duncan  
T. G. & Y., Duncan
- TEXAS COUNTY**  
Gibson's Discount Center, Guymon  
T. G. & Y., Guymon
- TILLMAN COUNTY**  
Gibson's, Frederick
- TULSA COUNTY**  
K mart, Broken Arrow  
K mart, Sand Springs  
K mart, Tulsa  
Oertle's, Tulsa  
T. G. & Y., Owasso  
T. G. & Y., San Springs  
T. G. & Y., Tulsa  
Target Store, Tulsa  
Wal-Mart, Broken Arrow  
Wal-Mart, Jenks  
Wal-Mart, Owasso  
Wal-Mart, Skiatook  
Woolco Dept. Store, Tulsa
- WAGONER COUNTY**  
Wal-Mart, Wagoner
- WASHINGTON COUNTY**  
K mart, Bartlesville  
T. G. & Y., Bartlesville  
Wal-Mart, Bartlesville
- WOODS COUNTY**  
Wal-Mart, Alva
- WOODWARD COUNTY**  
Gibson's Discount Center, Woodward  
T. G. & Y., Woodward  
Wal-Mart, Woodward
- K mart, 1300 Craddock Road**  
Telephone: Area Code 405-436-2400  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 726 Arlington Center**  
Telephone: Area Code 405-332-5642  
69,249 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
I. P. EPPLER—Store Manager.
- Key**   **Units**  
Ada   •  
74820
- Ada**   •  
74820
- Ada**   ■  
74820
- ▲ over 100,000 ft   ■ 60,000-100,000 ft   • 30,000-60,000 ft   ♦ under 30,000 ft
- © BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

- Wal-Mart, 1601 N. Broadway**  
Telephone: Area Code 405-436-3163  
58,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- K mart, 2220 N. Main St.**  
Telephone: Area Code 405-482-0321  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Surplus City, Hwy. 62 West**  
Telephone: Area Code 405-482-8758  
12,000 ft. Branch Discount Dept. Store operated by SURPLUS CITY, Lawton, Okla.  
All Depts. Company Operated. Complete list of Executives and Merchandise lines listed in Lawton.  
MARVIN FOSTER—Store Manager.
- T. G. & Y. Family Center, 1400 N. Main St.**  
Telephone: Area Code 405-477-1800  
61,821 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
T. J. MURPHY—Store Manager.
- Treasure City, 1210 N. Grady**  
Telephone: Area Code 405 HU 2-7223  
70,000 ft. Branch Discount Dept. Store operated by WHITNEY STORES, INC., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
T. C. JAY (at New York)—General Manager.
- Wal-Mart, U.S. Hwy. 281 S.**  
Telephone: Area Code 405-327-4021  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- T. G. & Y. Family Center, Hwy. 62 E. (R.R.4)**  
Telephone: Area Code 405-247-2451  
43,240 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
R. K. McLEOD—Store Manager.
- Wal-Mart, Hwy. 281**  
Telephone: Area Code 405-247-2535  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Arkansas.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Key**   **Units**  
Ada   •  
74820
- Alta**   •  
73521
- Alta**   ■  
73521
- Alta**   ■  
73521
- Alva**   •  
73717
- Anadarko**   •  
73005
- Anadarko**   •  
73005
- ▲ over 100,000 ft   ■ 60,000-100,000 ft   • 30,000-60,000 ft   ♦ under 30,000 ft
- © BUSINESS GUIDES, INC., 1980



## OKLAHOMA (Cont'd.)

- Gibson's Discount Center,**  
1211 N. Washington St. (Box 369)  
Telephone: Area Code 405-223-5515  
37,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER.  
Gainesville, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Buyers listed for  
GIBSON'S DISCOUNT CENTERS, listed Seagoville.  
H. J. SMITH (at Gainesville)—President.  
HARWOOD ROBERTS—Store Manager.
- K mart, Mountainview Mall**  
Telephone: Area Code 405-226-4453  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center,**  
Tiffany Plaza Shopping Center  
Telephone: Area Code 405-226-2448  
50,422 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Oklahoma City.  
E. W. PETTIGREW—Store Manager.
- Wal-Mart, 601 N. Commerce**  
Telephone: Area Code 405-226-2886  
60,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, US Hwys. 69 & 75 S.**  
Telephone: Area Code 405-889-6676  
34,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- K mart, 501 SE Washington Blvd.**  
Telephone: Area Code 918-333-4901  
60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center,**  
3001 SE Frank Phillips Blvd.  
Telephone: Area Code 918-333-7141  
60,200 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Oklahoma City.  
I. C. McCASKEY—Store Manager.

Key Units

Ardmore  
73401Ardmore  
73401Ardmore  
73401Ardmore  
73401Atoka  
74525Bartlesville  
74003Bartlesville  
74003

• 30,000-60,000 ft. ♦ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

- Wal-Mart, 3901 Adams Road**  
Telephone: Area Code 918-333-0790  
60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- T. G. & Y. Family Center, 7901 NW 23rd St.**  
Telephone: Area Code 405-789-7405  
49,311 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Oklahoma City.  
R. J. ADAY—Store Manager.
- Wal-Mart, 1000 Block & Doolin Ave.**  
Telephone: Area Code 405-363-4111  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- K mart, 3601 S. Elm Place**  
Telephone: Area Code 918-455-9500  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, Broken Arrow Plaza**  
Telephone: Area Code 918-251-1534  
60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 259 S.**  
Telephone: Area Code 405-584-3324  
29,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, East Admiral Place**  
Telephone: Area Code 918-266-1566  
29,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 805 S. 4th St.**  
Telephone: Area Code 405-224-4505  
20,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS,  
INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
Estimated Sales: \$1,250,000  
W. F. McDUFF, JR.—Owner.  
WYATT PHILLIPS—Store Manager.

Key Units

Bartlesville  
74003Bethany  
73008Blackwell  
74631Broken Arrow  
74012Broken Arrow  
74012Broken Bow  
74728Catoosa  
74015Chickasha  
73018

♦ headquarters ♦ over 100,000 ft. ♦ 60,000-100,000 ft. ♦ 30,000-60,000 ft. ♦ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd)

- T. G. & Y. Family Center, 627 Grand Ave.**  
Telephone: Area Code 405-224-3466  
44,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Oklahoma City.  
J. E. CARTER—Store Manager.  
Chickasha 73018
- Wal-Mart, Hwy. 81 & Grand Ave.**  
Telephone: Area Code 405-222-0150  
50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.  
Chickasha 73018
- Wal-Mart, 1111 W. Rogers Blvd.**  
Telephone: Area Code 918-341-2765  
32,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.  
Claremore 74017
- Wal-Mart, 1004 N. Broadway**  
Telephone: Area Code 918-358-3553  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.  
Cleveland 74020
- Gibson's Discount Center, 2120 Gray Freeway**  
Telephone: Area Code 405-323-5102  
10,000 ft. Branch Discount Dept. Store operated by G. E. STOCKTON, INC.,  
Kansas City, Mo., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Buyers listed for  
GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
G. E. STOCKTON (at Kansas City)—Owner.  
GUY NEWTON—Store Manager.  
Clinton 73601
- K mart, 2237 Gary Freeway**  
Telephone: Area Code 405-323-1055  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Clinton 73601
- T. G. & Y. Family Center, 1001 S. 10th St.**  
Telephone: Area Code 405-323-0606  
49,117 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Oklahoma City.  
S. G. HUPFER—Store Manager.  
Clinton 73601
- T. G. & Y. Family Center, 2306 E. Hwy. 33**  
Telephone: Area Code 918-225-0150  
45,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Oklahoma City.  
D. L. LINDEN—Store Manager.  
Cushing 74023
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

## OKLAHOMA (Cont'd)

- Gibson's Discount Center, 3405 SE 29th St.**  
Telephone: Area Code 405-672-1409  
35,000 ft. Branch Discount Dept. Store operated by GIBSON DISCOUNT CENTERS,  
Oklahoma City, Okla.; franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise  
lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
ROY R. LOVE, SR. (at Oklahoma City)—President.  
LEVI MOTE—Store Manager.  
Del City 73115
- T. G. & Y. Family Center, 1501 Howard Dr.**  
Telephone: Area Code 405-677-8723  
79,082 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Oklahoma City.  
R. A. SCOTT—Store Manager.  
Del City 73115
- Duncan Surplus City, 2207 Hwy. 81 N. (Box 1327)**  
Telephone: Area Code 405-255-5766  
15,000 ft. Branch Discount Dept. Store.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
Family Shoes, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting  
Goods, Garden Center, Drugs, Stationery, Greeting Cards, Auto  
Accessories, Luggage, Candy & Cookies.  
O. O. WILLIAMS—Partner & Buyer.  
Duncan 73533
- Gibson's Discount Center,  
Highway 81 North (Box 1308)**  
Telephone: Area Code 405-255-3700  
48,000 ft. Branch Discount Dept. Store operated by GIBSON DISCOUNT CENTER,  
Wichita Falls, Tex. franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
JOEL ROBBINS—Store Manager.  
Duncan 73533
- K mart, 1225 N. 81st St.**  
Telephone: Area Code 405-255-6284  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Duncan 73533
- T. G. & Y. Family Center, 1503 N. 81st Hwy.**  
Telephone: Area Code 405-252-1145  
44,800 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Oklahoma City.  
I. W. WITT—Store Manager.  
Duncan 73533
- Surplus City, Hwy. 81 North**  
Telephone: Area Code 405-255-5766  
12,000 ft. Branch Discount Dept. Store operated by SURPLUS CITY, Lawton, Okla.  
All Depts. Company Operated. Complete list of Executives and  
Merchandise Lines listed in Lawton.  
O. O. WILLIAMS—Partner & Store Manager.  
Duncan 73533
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft



## OKLAHOMA (Cont'd.)

- K mart, 2100 W. Evergreen**  
Telephone: Area Code 405—924-7620  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 28 E. 15th St.**  
Telephone: Area Code 405—341-4884  
99,630 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
I. B. McCORMICK—Store Manager.
- T. G. & Y. Family Center, 324 S. Bryant**  
Telephone: Area Code 405—348-1303  
80,100 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
M. HAMMOND—Store Manager.
- T. G. & Y. Family Center, 1601 S. Rock Island**  
Telephone: Area Code 405—262-6180  
69,951 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
F. L. KEMP—Store Manager.
- Wal-Mart, Country Club & 140**  
Telephone: Area Code 405—262-6633  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 2899 W. Third**  
Telephone: Area Code 405—225-0228  
30,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Pampa, Tex., franchised by GIBSON DISCOUNT CENTERS, Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON DISCOUNT CENTERS listed in Seagoville.  
DELMAR WATKINS (at Pampa)—Owner.  
LARRY ELLIS—Store Manager.
- Wal-Mart, U. S. Hwy. 66 W.**  
Telephone: Area Code 405—225-4351  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- K mart, 4010 Lahoma Road**  
Telephone: Area Code 405—293-5200  
94,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## OKLAHOMA (Cont'd.)

- Woolco Dept. Store, 310 Sunset Plaza**  
Telephone: Area Code 405—237-0411  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 1600 N. Main**  
Telephone: Area Code 405—335-5528  
17,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, Wichita Falls, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
DALE ROWE—Store Manager.
- Wal-Mart, Hwy. 59 S.**  
Telephone: Area Code 918—786-2246  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 77 S.**  
Telephone: Area Code 405—282-6500  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, Hwy. 64 N.**  
Telephone: Area Code 405—338-7624  
33,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Perryton, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
CLYCE RAGSDALE (at Perryton)—President.  
FRANK MORINTINNI—Store Manager.
- T. G. & Y. Family Center, 91830 Hwy. 64 N.**  
Projected Opening of 50,200 ft. Branch Discount Dept. Store to be operated by T. G. & Y. STORES CO., Oklahoma City, Okla.
- Wal-Mart Main St.**  
Telephone: Area Code 918—652-9676  
43,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, 500 E. Hwy. 270**  
Telephone: Area Code 405—379-6688  
30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

- Wal-Mart, Choctaw Shopping Center, U.S. Hwy. 70**  
Telephone: Area Code 405-326-6494  
30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.  
Bentonville, Ark.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.  
Hugo 74743
- Wal-Mart, Hwy. 70 E.**  
Telephone: Area Code 405-286-6696  
40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.  
Idabel 74743
- Wal-Mart, 220 S. Elm St.**  
Telephone: Area Code 918-299-6366  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.  
Jenks 74037
- Wal-Mart, Seary St. & Hwy. 81 S.**  
Telephone: Area Code 405-375-5743  
40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.  
Kingfisher 73750
- Gibson's Discount Center, 1017 S. Sheridan**  
Telephone: Area Code 405-353-2710  
84,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Wichita Falls, Texas, franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
W. A. STREICH (at Wichita Falls)—President.  
JERRY D. BRUNO—Store Manager.  
Lawton 73502
- Gibson's Discount Center, 4400 Cache Rd.**  
Telephone: Area Code 405-353-2711  
74,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Wichita Falls, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS listed in Seagoville.  
CLAYTON EDWARDS—Store Manager.  
Lawton 73504
- K mart, 1050 NW 38th St.**  
Telephone: Area Code 405-355-6072  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Lawton 73501
- Surplus City, 3110 S. 11th St.**  
Telephone: Area Code 405-355-2962  
12,000 ft. Discount Dept. Store operating branch stores listed in Carlsbad, N. M.; Altus & Duncan, Okla.  
Lawton 73501

(Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

## Surplus City (Continued)

- All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Stationery, Greeting Cards, Auto Accessories, Luggage, Candy & Cookies.  
KENNETH DAVIS—President & General Buyer.  
JAY DAVIS—Vice President.  
JOHN HARMON—General Manager & Buyer.
- T. G. & Y. Family Center, 40 NW Sheridan Rd.**  
Telephone: Area Code 405-248-1112  
73,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
S. E. TERRY—Store Manager.  
Lawton 73501
- T. G. & Y. Family Center, 67th St. & Old Cache Rd.**  
Projected Opening of Discount Dept. Store to be Operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
Lawton
- Wal-Mart, 52nd St. & U.S. Hwy. 62**  
Telephone: Area Code 405-357-5644  
82,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.  
Lawton 73501
- Gibson's Discount Center, 6th & Carl Albert**  
Telephone: Area Code 918-426-1135  
40,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, Okmulgee, Okla., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
SAM MCKENZIE (at Okmulgee)—General Manager.  
RICHARD LEWIS—Store Manager.  
McAlester 74501
- Howard's Discount Center, 1530 S. Main St.**  
Telephone: Area Code 918-423-1789  
36,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and Merchandise Buyers listed in Monroe.  
JERRY FORRESTER—Store Manager.  
McAlester 74501
- Wal-Mart, US 69 Bypass**  
Telephone: Area Code 918-423-7070  
57,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.  
McAlester 74501
- Gibson's Discount Center, 1601 N. Main St.**  
Telephone: Area Code 918-542-8423  
27,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
OWEN CHAFFIN (at Dodge City)—President.  
ROBERT C. CARR—Store Manager.  
Miami 74354

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## OKLAHOMA (Cont'd.)

- Wal-Mart, Hwy. 66 N.**  
Telephone: Area Code 918—542-6651  
51,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- T. G. & Y. Family Center,**  
2323 N. Douglas Blvd.  
Telephone: Area Code 405—769-3328  
67,215 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed  
in Oklahoma City.  
R. N. ERWIN—Store Manager.
- T. G. & Y. Family Center, 7511 SE 15th St.**  
Telephone: Area Code 405—732-6896  
62,048 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Oklahoma City.  
G. D. EVANS—Store Manager.
- Target Store, 7601 E. Reno**  
Telephone: Area Code 405—737-8911  
90,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION  
of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Oklahoma City)—Senior Vice President,  
Store Operations.
- Woolco Dept. Store, Town & Country Shopping Center**  
Telephone: Area Code 405—737-6631  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- T. G. & Y. Family Center, 901 N. Moore Ave.**  
Telephone: Area Code 405—794-7716  
70,360 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed  
in Oklahoma City.  
H. P. BRASHEAR—Store Manager.
- Gibson's Discount Center, Hwy. 62 E.**  
Telephone: Area Code 918—683-5537  
50,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
Okmulgee, Okla., franchised by GIBSON DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
SAM MCKENZIE (at Okmulgee)—General Manager.  
JOHN RHODES—Store Manager.
- K mart, 4 E. Shawnee St.**  
Telephone: Area Code 918—687-7591  
60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## OKLAHOMA (Cont'd.)

- G. & Y. Family Center, 2552 E. Shawnee**  
Telephone: Area Code 918—683-3243  
65,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Oklahoma City.  
R. D. JEFFCOAT—Store Manager.
- Wal-Mart, 727 - 32nd St.**  
Telephone: Area Code 918—683-6666  
68,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- T. G. & Y. Family Center, Hwys. 37 & 62**  
Telephone: Area Code 405—387-4800  
48,080 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Oklahoma City.  
A. K. PARSONS—Store Manager.
- T. G. & Y. Family Center, 555 W. Main St.**  
Telephone: Area Code 405—329-6160  
52,633 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed  
in Oklahoma City.  
D. W. BRICKNER—Store Manager.
- Target Store, 2417 W. Main St.**  
Telephone: Area Code 405—329-7400  
70,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of  
DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Oklahoma City)—Senior Vice President,  
Store Operations.
- Wal-Mart, 2211 Main**  
Telephone: Area Code 405—364-1764  
50,379 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- American Mutual Co., 1001 N. Pennsylvania**  
Telephone: Area Code 405—232-3251  
218,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares,  
Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Prescriptions,  
Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards,  
Cameras, Auto Accessories, Luggage, Tobacco, Supermarket & Snack Bar.  
B. R. HOMSEY—President, in charge Buying.  
SAM HOMSEY—Executive Vice President  
(Continued)

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

## American Mutual (Continued)

PAUL HOMSEY—Vice President in charge Operations.  
 GLEN HARRAWAY—Operations Manager, Merchandise Manager.  
 BILL SMITH—Buyer Mens Wear.  
 JERRY RICE—Buyer Family Shoes.  
 RUSS BELLOMY—Buyer Records & Radios.  
 DAVE BERMAN—Buyer Drugs & Sundries.  
 JOE WALLER—Buyer Gifts.  
 BILL FINCH—Buyer Major Appliances.  
 BUDDY WALLACE—Buyer Sporting Goods & Cameras.  
 EVELYN CARNEY—Buyer Small Appliances.  
 WANDA KONECHNEY—Buyer Luggage.  
 JOYCE DOWDY—Buyer Domestic.  
 EDNA PENNINGTON—Buyer Housewares.

## Gibson's Discount Center, 3043 SE 29th St.

Telephone: Area Code 405—672-1428

MAILING ADDRESS: P. O. Box 1632, Oklahoma City, Okla. 73101

Headquarters Office for chain of Discount Dept. Stores franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex., with stores listed in Salina, Kans.; Fairbury, Grand Island, Hastings & North Platte, Nebr.; Del City & Oklahoma City, Okla. & (Not Listed) in Abilene, Clay Center & Concordia, Kans. & Weatherford, Okla.

All Depts. Company Operated except Pharmacy, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

ROY R. LOVE, SR.—President, Buyer Jewelry & Electric Appliances.  
 ZENA BYRD—Buyer Ladies, Mens & Childrens Wear, Family Shoes, Linens & Domestic.  
 BYRNA BURNS—Buyer Jewelry.  
 FRAN GIBSON—Buyer Housewares, Appliances, TV & Radios.  
 JAMES KINSEY—Buyer Hardware & Auto Accessories.  
 R. HUBB—Buyer Toys.  
 DUANE SUTHERLAND—Buyer Sporting Goods.  
 ROY LOVE, JR.—Buyer Garden Center.  
 TOM GARDNER—Buyer Drugs.

LESSEE

Pharmacy—JINNY ANN CORP.

## Gibson's Discount Center, 4300 N. McArthur Blvd.

Telephone: Area Code 405—787-8850

82,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Oklahoma City, Okla.; franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

DAN T. BURNS—Store Manager.

## Scrivner, Inc., 1400 First National Center East

Telephone: Area Code 405—235-8060

Wholesale Grocer Operating a Discount Dept. Store listed as GIBSON'S DISCOUNT CENTER in Norfolk, Nebr., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

JAMES V. KUNSTEL—President.  
 FELTON RAYNES—Vice President, Retail Operations.  
 R. H. SMITH—Vice President, Finance.  
 RILEY CALVIN—Vice President.  
 E. L. TIRWELL—Vice President.  
 L. W. KORDISCH—Secretary, Treasurer.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

## T. G. &amp; Y. Stores Company.

3815 N. Santa Fe (Box 25967)

Telephone: Area Code 405—528-3141

COMPANY PROFILE (SIC 53 21):

SALES: \$571,993,144 (12/31/79)

TOTAL SELLING SQ. FT.: 8,322,091

SALES PER SELLING SQ. FT.: \$68.73

OWNERSHIP: Household Finance Corp.

EXCHANGES TRADED: NY, B, M, Ph

SYMBOL: HFC

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Subsidiary of CITY PRODUCTS CORPORATION, Des Plaines, Ill., operating (776) General Merchandise Stores & (187) Discount Stores as T. G. & Y.

FAMILY CENTERS listed as follows:

ALABAMA—Andalusia, Arab, Cullman, Fairhope, Fayette, Geneva, Hartselle, Mobile, Montgomery, Pell City, Thomasville, Troy & Wetumpka.

ARIZONA—Flagstaff, Kingman, Prescott & Thatcher.

ARKANSAS—Pine Bluff & Russellville.

CALIFORNIA—Corona & Gilroy.

FLORIDA—Apopka, Auburndale, Bartow, Crestview, DeFuniak Springs, Gulf Breeze, High Springs, Inverness, Lake Wales, Lakeview, Marianna, Milton, Naples & Quincy.

GEORGIA—Blakely, Calhoun, Carrollton, Cordele, Douglas, LaFayette, Milledgeville, Monroe & Vidalia.

ILLINOIS—Freeport.

INDIANA—LaPorte & Tell City.

IOWA—Fort Madison.

KANSAS—Coffeyville, Derby, Dodge City, Great Bend, Independence, Jola, McPherson, Overland Park, Parsons, Shawnee Mission & Wichita (7).

KENTUCKY—Bardstown, La Grange, London, Paintsville & Williamsburg.

LOUISIANA—Abbeville, Bossier City, Hammond, Houma, Kenner, La Place, Marksville, Morgan City, Shreveport (4), Thibodaux & Winnaboro.

MICHIGAN—Alma & Center Line.

MISSISSIPPI—Biloxi, Brookhaven, Forest, Gautier, Grenada, Laurel, Magee, McComb, Meridian, Oxford, Picayune & Vicksburg.

MISSOURI—Gladstone, Grandview, Hannibal, Kansas City (2), Lees Summit, Liberty, Marshall, Rolla, Sikeston & St. Joseph.

NEBRASKA—O'Neill.

NEW MEXICO—Alamogordo, Artesia, Gallup, Grants, Las Vegas, Taos & Tucuman.

NORTH CAROLINA—Havelock, Reidsville & Smithfield.

OHIO—Dover, Kenton, Napoleon & Ravenna.

OKLAHOMA—Ada, Altus, Anadarko, Ardmore, Bartlesville, Bethany, Chickasha, Clinton, Cushing, Del City, Duncan, Edmond, El Reno, Lawton, Midwest City (2), Moore, Muskogee, Newcastle, Norman, Oklahoma City (3), Owasso, Ponca City, Sand Springs, Stillwater, Tahlequah, Lewisburg, Potosi & Tullahoma.

SOUTH CAROLINA—Easley, Lake City & Seneca.

SOUTH DAKOTA—Yankton.

TENNESSEE—Rogersville.

TEXAS—Abilene, Alice, Amarillo, Angleton, Big Spring, Borger, Brownwood, Copperas Cove, Kilgore, Lampasas, Levelland, Littlefield, Longview, Lubbock, Plainview, Port Lavaca, Round Rock, Slaton, Snyder, Taylor, Terrell, Vernon, Waco & Weatherford.

Scheduled Openings: Greenville, Guntersville & Northport, Ala.; La Junta, Colo.; Bellevue, Fort Walton Beach, Green Cove Springs, Lynn Haven & Port St. Lucie, Fla.; Americus & Sugar Hill, Ga.; Boone & Coralville, Iowa; Concordia & Goodland, Kans.; Kansas City, Mo.; Lovington, N. M.; London, Ohio; Gayman & Lawton, Okla.; Belton, S. C.; Rockwood, Tenn.; Bellmead, Belton, Bowie, Barker Heights, Tex.

All Depts. Company Operated including Womens Wear & Accessories.

Intimate Apparel, Mens Wear, Girls Wear, Toddlers Wear, Domestic.

Housewares, Notions, Fabrics, Sewing Notions, Hardware, Plumbing.

Supplies, Paints & Accessories, Toys & Wheel Goods, Hobby Kits.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## OKLAHOMA (Cont'd.)

## T. G. &amp; Y. (Continued)

Greeting Cards, School Supplies, Garden & Lawn Supplies, Outdoor Furniture, Records, Kitchenware, Glassware, Electrical Supplies.

J. M. NEWGENT—President & Chief Executive Officer.  
 D. S. KELLY—Senior Vice President, Store Operations.  
 J. H. PLUNK—Senior Vice President, Administration.  
 H. O. PRICE—Vice President, Store Operations.  
 I. L. PRICE—Vice President, Store Operations.  
 R. S. TURNER—Vice President, Store Operations.  
 R. C. ROE—Vice President, Store Operations.  
 T. E. LEWIS—Vice President, Secretary.  
 J. E. COX—Vice President, Treasurer.  
 D. W. WOOLSEY—Vice President, Finance.  
 J. C. BUTTS—Vice President, Real Estate.  
 J. L. RAGON—Vice President, Personnel, Planning & Development.  
 R. W. WARREN—Vice President, Distribution.  
 W. C. DORSEY—Vice President, Buying.  
 PHIL CARR—Vice President, Traffic.  
 O. H. GOSS—Vice President, Construction.  
 J. R. DENNIS—Group Vice President, Buying, Distribution, Traffic & Merchandise Control Systems.  
 G. B. BOSLER—Division Vice President, Information Systems.  
 R. J. LEE—Division Vice President, Industrial Relations.  
 L. E. NASH—Division Vice President, Planning & Maintenance (Company Architect).  
 P. J. BESS—Division Vice President, Distribution.  
 W. E. DARROW—Division Vice President, Real Estate.  
 A. J. MCGHEE—Division Vice President, Building Construction, Fixtures Manufacturing & Installation.  
 R. G. SMITH—Division Vice President, Advertising.  
 A. W. COLLINS—Division Vice President, Merchandising.  
 J. H. CAREL—Division Vice President, Softlines.  
 H. L. PETTITT—Division Vice President, Hardlines.  
 C. H. HUBBELL—Division Vice President, Central Rebuy.  
 G. C. LLOYD—Director, Personnel Records & Recruiting.  
 L. F. KAUER—Director of Training & Development.  
 H. G. WIERSIG—Director Sales Promotion.  
 FRAN KELLER—Administrative Assistant, Public Relations.

## MERCHANDISING PERSONNEL

J. H. CAREL—Division Vice President, Softlines.  
 FAYE ACREE—Ladies Wear, Junior Sportswear, Ladies & Junior Swimwear & Coats.  
 R. J. EDWARDS—Junior Sportswear, Ladies & Junior Swimwear & Coats.  
 ARLENE ADAIR—Ladies Dresses, Uniforms, Maternity Wear, Hosiery.  
 D. E. ADAMS—Lingerie, Sleepwear, Robes.  
 M. F. TARANTINO—Fashion Accessories, Spectacles, Sunglasses, Leather Goods, Jewelry.  
 J. R. GRISSOM—Infants & Toddlers Clothing, Baby Furniture & Accessories, Infants Footwear, Gloves (except work gloves), Knit Headwear (including Mens, Womens & Childrens), Novelty Hats.  
 J. H. CAREL—Mens Wear, Boys Wear, Domestic, Infants & Toddlers Wear & Accessories, Girls Wear, Ladies Wear, Lingerie, Hosiery, Footwear, Notions, Fabrics, Fashion Accessories, Jewelry.  
 I. W. SALSMAN—Mens Wear.  
 D. R. BASKETT—Mens Wear, Work & Garden Gloves.  
 T. L. TURNER—Little Boys Wear (4-7), Boys Wear (6-18), Girls Wear (4-6x & 7-14), all Rainwear.  
 D. G. PARKER—Footwear.  
 D. C. STINSON—Domestics.  
 J. K. SHIPLET—Towels, Bedding, Curtains, Draperies, Drapery Hardware, Rugs.  
 G. W. PHILLIPS—Fabrics.

(Continued)

\* headquarters    ▲ over 100,000 ft    ■ 40,000-100,000 ft    ● 20,000-40,000 ft    ◆ under 20,000 ft  
 © BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

## T. G. &amp; Y. (Continued)

M. A. LONG—Sewing Notions, Patterns, Trimmings, Needlework Kits & Accessories.  
 H. L. PETTITT—Division Vice President, Hardlines.  
 C. A. JONES—Candy, Snack Foods, Smoking Accessories, Luncheonette.  
 OPEN—Household Hardware, Pets & Pet Supplies, Hand Tools, Power Chain Saws.  
 D. B. MCCORMICK—Buyer Paint & Paint Supplies, Builders Supplies, Plumbing Supplies, Electrical Supplies, Light Bulbs, Power Tools.  
 N. P. JUNG—Buyer Boys Toys, Rideon Toys, Holsters & Guns, All Vehicles, Aircraft & Accessories, Marbles, Yo-Yos, Tops, Action Figures, Hobby Kits (cards, planes, ships, etc.) & Accessories.  
 E. L. MCBRIDE—Greeting Cards, Picnic & Party Supplies, Gift Wrap & Ties, Artificial Fruit & Flowers, Seasonable Decorations (Christmas, Halloween, etc.), Decoupage, Macrame, Tole Painting.  
 J. R. HOGLE—Girl Toys—Dolls & Doll Accessories, Housekeeping Toys, Building Toys, Pre-School Toys, Infant Crib Toys.  
 W. F. MCCRAY—General Toys—Inflatable Toys, Musical Toys, Communication Toys, Skates, Handicraft Sets, Puzzles & Games, Balloons.  
 L. D. LIDE—Photography, Electronics & CB Equipment (including those for Autos), Recorded Music & Musical Instruments, Books (except Dictionaries & Bibles), Magazines.  
 L. W. FRENCH—Lawn & Garden, Outdoor Furniture, Indoor Furniture, Lamps & Shades, Live Nursery.  
 D. W. ZUMMELLEN—Oil & Oil Filters, Auto Accessories & Parts.  
 L. L. BUCKNER—Stationery, School Supplies, Souvenirs, Pictures, Luggage, Picture Frames, Dictionaries, Bibles, Store Supplies.  
 G. L. BROADHEAD—Closet Accessories, Laundry & Cleaning Chemicals, Insecticides, Clocks, Fans, Heaters, Small Kitchen Appliances, Tinware.  
 R. L. WATERSON—Plastic Housewares, Vacuum Bottles, Kitchenware, Shoe Findings, Utility Brushes, Bathroom Supplies & Accessories, Shelf Paper, Laundry Accessories, Cleaning Aids, Kitchenware, Baskets (except Furniture Items), Glassware.  
 J. L. WILLIAMS—All Sporting Goods priced above Toy Range in Tennis, Baseball, Football, Basketball, Boating, Fishing & Bowling, Sporting Goods Wearables (excluding Hunting).  
 S. L. KELLEY—Hunting, Camping, Archery, Pocket & Hunting Knives, Chests & Jugs, Sporting Goods Wearables (hunting only).  
 D. L. CARROLL—Baby Needs, Deodorants, Dental Needs, Hair Preparations, Hair Goods, Grooming Accessories, Shaving Needs, Toilet Soaps, Foot Aids & Shoe Findings, First Aid Supplies, Household Drugs, Personal Care Appliances.  
 H. J. RUSH—Cosmetics & Accessories, Fragrances & Talcum, Creams, Lotions, Feminine Hygiene.

T. G. & Y. Family Center, 4202 NW Expressway    Oklahoma City ●  
 Telephone: Area Code 405-848-4825    73116  
 48,110 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.  
 Oklahoma City, Okla.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.

C. J. KERSTEN—Store Manager.

T. G. & Y. Family Center, 1024 SE 44th St.    Oklahoma City ■  
 Telephone: Area Code 405-672-3341    73129  
 37,100 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.  
 Oklahoma City, Okla.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.

W. K. CORBIN—Store Manager.

\* headquarters    ▲ over 100,000 ft    ■ 40,000-100,000 ft    ● 20,000-40,000 ft    ◆ under 20,000 ft  
 © BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

- T. G. & Y. Family Center, 9225 N. May Ave.** Oklahoma City ■ 73120  
 Telephone: Area Code 405-751-6272  
 85,600 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 A. G. BEALL—Store Manager.
- T. G. & Y. Family Center,** Oklahoma City ▲ 73159  
 1600 SW 74th Expressway  
 Telephone: Area Code 405-681-4681  
 173,460 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 B. L. SEATON—Store Manager.
- T. G. & Y. Family Center, 2805 SW 29th St.** Oklahoma City ■ 73119  
 Telephone: Area Code 405-681-0701  
 66,976 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 B. M. KESLER—Store Manager.
- T. G. & Y. Family Center, 4627 NW 23rd St.** Oklahoma City ■ 73127  
 Telephone: Area Code 405-947-0761  
 71,370 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City.  
 G. A. GRANT—Store Manager.
- T. G. & Y. Family Center, 8615 N. Rockwell** Oklahoma City ■ 73132  
 Telephone: Area Code 405-722-1495  
 73,500 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 J. W. FOCHE—Store Manager.
- T. G. & Y. Family Center, 9118 S. Western** Oklahoma City ● 73139  
 Telephone: Area Code 405-691-6406  
 40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 M. D. ENNIS—Store Manager.
- Target Store, 5400 N. May** Oklahoma City ▲ 73112  
 Telephone: Area Code 405-947-6761  
 130,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of  
 DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Target Store, 800 SW 44th St.** Oklahoma City ▲ 73109  
 Telephone: Area Code 405-631-4411  
 130,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of  
 DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President,  
 Store Operations.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## OKLAHOMA (Cont'd.)

- Woolco Dept. Store,** Oklahoma City ▲ 73112  
 French Market Shopping Center  
 Telephone: Area Code 405-848-5881  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, 7401 S. Shields Rd.** Oklahoma City ▲ 73145  
 Telephone: Area Code 405-831-3701  
 115,000 ft. Branch Discount Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York City.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, Hwy. 75 N.** Okmulgee ★ 74447  
 Telephone: Area Code 918-756-3551  
 35,000 ft. Discount Dept. Store with branch stores listed in McAlester  
 & Muskogee, Okla., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
 SAM MCKENZIE—General Manager.  
 GEORGE RANKIN—Store Manager.  
 FRANKIE RANEY—Buyer Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens & Domestic Fabrics & Sewing Notions.  
 BOB TAVEL—Buyer Hardware, Paint, Wallpaper, Garden Center,  
 Auto Accessories, Tires, Battery Service & Sporting Goods.
- Wal-Mart, Hwy. 75 S.** Okmulgee ● 74447  
 Telephone: Area Code 918-756-9181  
 50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- T. G. & Y. Family Center, 601 E. 2nd Ave.** Owasso ● 74055  
 Telephone: Area Code 918-272-5307  
 39,287 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 C. A. HAMILTON—Store Manager.
- Wal-Mart, Hwys. 20 & 169** Owasso ■ 74055  
 Telephone: Area Code 918-272-1181  
 60,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- G. F. Wacker Stores, 311 S. Chickasaw (Box 201)** Pauls Valley ★ 73075  
 Telephone: Area Code 405-238-3301  
 Headquarters Office of Variety Store Chain operating Discount Dept. Stores  
 as WACKER SUPER STORES (Not Listed) ranging in size from 15,000 ft. to  
 25,000 ft. in Pineville, La.; Hobbs, N. M.; Pauls Valley, Okla.  
 (Continued)

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## OKLAHOMA (Cont'd.)

## G. F. Wacker Stores (Continued)

*Cleburne, Conroe, Denison, Humble, Kingwood & San Marcos, Tex.*  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear, Licens. Domestic, Furniture, Hardware, Sporting Goods, Garden Center, Drugs, Jewelry, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Supplies, Luggage, Sewing Notions, Candy, Curtains, Health & Beauty Aids, Cosmetics, School & Pet Supplies, Paint, Housewares, Toys, Baby Goods.  
 M. J. EWERT—Chairman of the Board.  
 PHIL EWERT—President.  
 H. E. SACRA—Vice President, Merchandise Manager, Buyer Hosiery.  
 MAUREEN MICHAEL—Secretary.  
 NAT DUFFIELD—Treasurer & Controller.  
 DON DUNBAR—Store Operations & Personnel Manager.  
 RAY McHANEY—Store Planning, Store Supplies & Fixtures Buyer.  
 WILDA PEARSON—Buyer Sewing Notions, Domestic, Ladies & Girls Wear, Jewelry & Accessories, Lingerie & Sleepwear, Dry Goods, Shoes.  
 DAYTON SOHRWIDE—Buyer Cosmetics, Health & Beauty Aids, Drugs, Hair Goods, Candy, Sundries, Electrical Goods, Appliances, Furniture, Musical, Radios.  
 EARL FOSTER—Buyer Paper Goods, School Supplies, Party Goods, Baby Goods, Mens & Boys Wear & Toddlers to 6x.  
 GLEN McDANIEL—Buyer Dinnerware, Glassware, Novelties, Pictures, Photo Frames, Automotives, Hardware, Paint, Lawn & Garden & Housewares.  
 GARY TENNISON—Buyer Horticulture, Pet Supplies, Toys & Sporting Goods.

## Gibson's Discount Center, Prospect &amp; 14th St.

Telephone: Area Code 405-762-5641  
 50,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT

CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 JAMES MEEK—Store Manager.

Ponca City •  
 74601

## Howard's Discount Center, 2305 N. 14th St.

Telephone: Area Code 405-762-6691  
 42,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT

STORES, INC., Monroe, La.

All Depts. Company Operated except Pharmacy, Executives and Merchandise Buyers listed in Monroe.  
 BILL SCHWINDEN—Store Manager.

Ponca City •  
 74607

## K mart, 2500 N. 14th St.

Telephone: Area Code 405-765-2555  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Ponca City •  
 74601

## T. G. &amp; Y. Family Center, 2005 N. 14th St.

Telephone: Area Code 405-762-8371  
 45,624 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,

Oklahoma City, Okla.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
 C. O. DEPUY—Store Manager.

Ponca City •  
 74601

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## OKLAHOMA (Cont'd.)

## Wal-Mart, Wal-Mart Shopping Center

Telephone: Area Code 918-647-2154

35,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

Poteau •  
 74953

## Wal-Mart, Hwy. 69 S.

Telephone: Area Code 918-825-4165

50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

Pryor •  
 74981

## Wal-Mart, North Green Ave.

Telephone: Area Code 405-527-5621

30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

Purcell •  
 73080

## Wal-Mart, East Gate Shopping Center

Telephone Area Code 918-775-4492

45,045 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

Sallisaw •  
 74955

## K mart, 1200 E. Charles Page Blvd.

Telephone: Area Code 918-245-5921

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Sand Springs ▲  
 74063

## T. G. &amp; Y. Family Center, 760 E. Charles Page Blvd.

Telephone: Area Code 918-245-2583

40,500 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
 D. L. BARBEE—Store Manager.

Sand Springs •  
 74063

## Wal-Mart, Taft &amp; Main Sts.

Telephone: Area Code 918-224-8074

50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

Sapulpa •  
 74066

## Wal-Mart, 1600 N. Milt Philips Blvd.

Telephone: Area Code 405-382-5290

41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

Seminole •  
 74868

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

- Cook's Discount Dept. Store, 530 Kickapoo Spur** Shawnee  
 Telephone: Area Code 405-275-2351 74801  
 68,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
**COOK UNITED, INC., Maple Heights, Ohio.**  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Maple Heights.  
**GARY NEBINGER** (at Maple Heights)—Senior Vice President,  
 Operations.
- Gibson's Discount Center, 1 W. Main St. (Box 397)** Shawnee  
 Telephone: Area Code 405-273-5044 74801  
 16,000 ft. Discount Dept. Store franchised by **GIBSON'S DISCOUNT CENTERS,**  
**INC., Seagoville, Tex.**  
 All Depts. Company Operated. Executives and Merchandise Lines for  
**GIBSON'S DISCOUNT CENTERS, INC.,** listed Seagoville.  
**J. W. ALLEN**—Owner.  
**KEN FULLBRIGHT**—General Manager.
- K mart, 2323-2327 N. Harrison** Shawnee  
 Telephone: Area Code 405-275-8500 74801  
 55,000 ft. Branch Discount Dept. Store operated by **K MART CORP., Troy, Mich.**  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, Kickapoo Spur** Shawnee  
 Telephone: Area Code 405-275-5450 74801  
 60,000 ft. Branch Discount Dept. Store operated by **WAL-MART STORES, INC.,**  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
**JACK SHEWMAKER** (at Bentonville)—President.
- Wal-Mart, W. C. Rogers Blvd. & Lombard La.** Skiatook  
 Telephone: Area Code 918-396-1244 74070  
 32,000 ft. Branch Discount Dept. Store operated by **WAL-MART STORES, INC.,**  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
**JACK SHEWMAKER** (at Bentonville)—President.
- T. G. & Y. Family Center, 1515 Cimarron Plaza** Stillwater  
 Telephone: Area Code 405-624-0823 74074  
 66,000 ft. Branch Discount Dept. Store operated by **T. G. & Y. STORES CO.,**  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
**D. G. TEUFEL**—Store Manager.
- Wal-Mart, McElroy & Perkins** Stillwater  
 Telephone: Area Code 405-624-3131 74074  
 57,500 ft. Branch Discount Dept. Store operated by **WAL-MART STORES, INC.,**  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
**JACK SHEWMAKER** (at Bentonville)—President.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

- Wal-Mart, Hwy. 100 W.** Stillwell  
 Telephone: Area Code 918-774-3141 74380  
 29,700 ft. Branch Discount Dept. Store operated by **WAL-MART STORES, INC.,**  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
**JACK SHEWMAKER** (at Bentonville)—President.
- Wal-Mart, 2118 W. Broadway** Sulphur  
 Telephone: Area Code 405-622-6146 73088  
 30,000 ft. Branch Discount Dept. Store Operated by **WAL-MART STORES, INC.,**  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
**JACK SHEWMAKER** (at Bentonville)—President.
- T. G. & Y. Family Center, 907 S. Muskogee Ave.** Tahlequah  
 Telephone: Area Code 918-456-6169 74464  
 38,489 ft. Branch Discount Dept. Store operated by **T. G. & Y. STORES CO.,**  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Oklahoma City.  
**L. L. DODSON**—Store Manager.
- Wal-Mart, Cherokee Hills Shopping Center** Tahlequah  
 Telephone: Area Code 918-456-8804 74464  
 40,000 ft. Branch Discount Dept. Store operated by **WAL-MART STORES, INC.,**  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Bentonville.  
**JACK SHEWMAKER** (at Bentonville)—President.
- K mart, 10131 E. 21st St. South** Tulsa  
 Telephone: Area Code 918-663-0230 74129  
 100,000 ft. Branch Discount Dept. Store operated by **K MART CORP., Troy, Mich.**  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart, 3132 E. 51st St.** Tulsa  
 Telephone: Area Code 918-749-5056 74105  
 100,000 ft. Branch Discount Dept. Store operated by **K MART CORP., Troy, Mich.**  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart, 5305 E. Admiral Place** Tulsa  
 Telephone: Area Code 918-836-6681 74115  
 85,000 ft. Branch Discount Dept. Store operated by **K MART CORP., Troy, Mich.**  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart, 7030 S. Memorial Drive** Tulsa  
 Telephone: Area Code 918-252-7502 74133  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP., Troy, Mich.**  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## OKLAHOMA (Cont'd.)

- Oertle's Discount Center, 2625 S. Memorial Dr.**  
Telephone: Area Code 918-827-3000  
130,000 ft. Branch Discount Dept. Store operated by DAVID'S, INC., Wichita, Kans.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Wichita.  
FRANCIS GAMBOA—Store Manager.  
Tulsa 74129 ▲
- T. G. & Y. Family Center, 1120 S. Garnett**  
Telephone: Area Code 918-437-8550  
40,122 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
P. D. HENRY—Store Manager.  
Tulsa 74128 ●
- T. G. & Y. Family Center, 4930 S. Sheridan**  
Telephone: Area Code 918-664-5395  
61,541 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
I. B. REAVES—Store Manager.  
Tulsa 74145 ●
- T. G. & Y. Family Center, 11025 E. 41st S.**  
Telephone: Area Code 918-663-5722  
40,240 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
S. M. HALL—Store Manager.  
Tulsa 74145 ●
- T. G. & Y. Family Center, 5610 W. Skelly Dr.**  
Telephone: Area Code 918-445-1101  
59,950 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
J. B. BATES—Store Manager.  
Tulsa 74107 ●
- Target Store, 1701 Yale**  
Telephone: Area Code 918-932-4271  
155,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis, Minn.  
O. C. ADAMS (at Oklahoma City)—Senior Vice President, Store Operations.  
Tulsa 74112 ▲
- Target Store, 7178 S. Memorial Dr.**  
Telephone: Area Code 918-252-1621  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis, Minn.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.  
Tulsa 74133 ▲
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

- Woolco Dept. Store, Southroads Mall**  
Telephone: Area Code 918 NA 2-1100  
115,000 ft. Branch Discount Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.  
LESSEES  
Paint & Accessories—GLIDDEN PAINT CO.  
Auto Accessories—AMERON  
Tulsa 74135 ▲
- Woolco Dept. Store, Admiral Place**  
Telephone: Area Code 918-836-3981  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.  
Tulsa 74110 ▲
- Wal-Mart, Hwy. 66**  
Telephone: Area Code 918-258-7505  
30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.  
Vinita 74301 ●
- Wal-Mart, Jct. U.S. 69 & State Hwy. 51**  
Telephone: Area Code 918-485-5558  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.  
Wagoner 74487 ●
- T. G. & Y. Family Center, 1235 Weatherford Shopping Ctr.**  
Telephone: Area Code 405-772-5537  
50,176 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
T. L. MACKLEY—Store Manager.  
Weatherford 73098 ●
- Gibson's Discount Center, Hwy. 15 West**  
Telephone: Area Code 405-256-7027  
34,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, Perryton Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Seagrville.  
CLYCE RAGSDALE (at Perryton)—President.  
BEN RUTZ—Store Manager.  
Woodward 73801 ●
- T. G. & Y. Family Center, 2124 Oklahoma**  
Telephone: Area Code 405-256-6428  
45,116 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
D. S. COOPER—Store Manager.  
Woodward 73801 ●
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## OKLAHOMA (Cont'd.)

## Wal-Mart, Doens &amp; 8th

Telephone: Area Code 405-254-3332

50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Woodward

73801

Key Units

## Wal-Mart, 11th St. &amp; Vandeventer Ave.

Telephone: Area Code 405-354-5269

50,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

Yukon

73099

## DIRECTORY OF DISCOUNT CENTERS

## OREGON

This is the listing of the discount stores and company offices in Oregon arranged  
by County. More detailed information of each unit or company follows in alphabetical  
sequence by city.

## BENTON COUNTY

Bi-Mart, Corvallis

Fred Meyer, Corvallis

Pay Less Store, Corvallis

## CLACKAMAS COUNTY

Bi-Mart, Oregon City

Fred Meyer, Clackamas

Pay Less Store, Oregon City

## CLATSOP COUNTY

Pay Less Store, Warrenton

## COOS COUNTY

Bi-Mart, North Bend

K mart, Coos Bay

Pay Less Store, Coos Bay

Pay Less Store, North Bend

## DESCHUTES COUNTY

Bi-Mart, Bend

G. I. Joe's, Bend

Pay Less Store, Bend

Pay Less, Redmond

## DOUGLAS COUNTY

Bi-Mart, Roseburg

Pay Less Store, Roseburg

Value Giant, Roseburg

## JACKSON COUNTY

Bi-Mart, Ashland

Bi-Mart, Medford

K mart, Medford

Pay Less Store, Medford

## JOSEPHINE COUNTY

Bi-Mart, Grants Pass

K mart, Grants Pass

Pay Less Store, Grants Pass

## KLAMATH COUNTY

Bi-Mart, Klamath Falls

K mart, Klamath Falls

Pay Less Store, Klamath Falls

## LANE COUNTY

Bi-Mart, Eugene

Bi-Mart Co., Springfield

Fred Meyer, Eugene

Fred Meyer, Springfield

K mart, Eugene

K mart, Springfield

Pay Less Store, Eugene

Pay Less Store, Springfield

## LINCOLN COUNTY

Pay Less Store, Newport

## LINN COUNTY

Bi-Mart, Albany

Fred Meyer, Albany

K mart, Albany

Pay Less Store, Albany

## MARION COUNTY

Bi-Mart, Salem

Fred Meyer, Salem

G.I. Joe's, Salem

K mart, Salem

Pay Less Store, Salem

Pay Less, Woodburn

## MALHEUR COUNTY

Bi-Mart, Ontario

K mart, Ontario

## MULTNOMAH COUNTY

K mart, Gresham

K mart, Milwaukie

K mart, Portland

Fred Meyer, Gresham

Fred Meyer, Milwaukie

Fred Meyer, Portland

G.I. Joe's, Portland

Fred Meyer, Tigard

G.I. Joe's, Milwaukie

Pay Less Store, Gresham

Pay Less Store, Portland

Pay Less Store, Tigard

## UMATILLA COUNTY

Bi-Mart, Pendleton

Grigg's, Milton-Freewater

K mart, Pendleton

Pay Less Store, Hermiston

Pay Less Store, Pendleton

## UNION COUNTY

Pay Less Store, La Grande

## WASCO COUNTY

Pay Less Store, The Dalles

Value Giant, The Dalles

## WASHINGTON COUNTY

Bi-Mart, Hillsboro

Fred Meyer, Beaverton

Fred Meyer, Tualatin

G.I. Joe's, Beaverton

Hank's Super Center, Cornelius

K mart, Beaverton

K mart, Hillsboro

K mart, Tualatin

Pay Less Store, Hillsboro

Pay Less Drug Stores Northwest, Beaverton

## YAMHILL COUNTY

Bi-Mart, McMinnville

Pay Less Store, McMinnville

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## OREGON (Cont'd.)

## Bi-Mart, 2152 East Santiam Hwy.

Telephone: Area Code 503-926-6026

30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Buyers listed in Eugene, Ore.  
BILL DIXON—Store Manager.

Albany

97402

Key Unit

## Fred Meyer Shopping Center, 2500 Santiam Hwy.

Telephone: Portland Hdqts. 503-235-8844

120,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
CYRIL K. GREEN (at Portland)—President.

Albany

97321

## K mart, 3100 Pacific Blvd. SE

Telephone: Area Code 503-926-4505

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Albany

97321

## Pay Less Store, 300 W. 2nd St.

Telephone: Area Code 503-926-4431

25,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
GERY HOWELL—Store Manager.

Albany

97321

## Bi-Mart, 2280 Ashland St.

Telephone: Area Code 503-482-8510

30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.  
ROY DUSENBERRY—Store Manager.

Ashland

97520

## Fred Meyer Shopping Center, 11425 SW Beaverton-Hillsdale Hwy.

Telephone: Portland Hdqts. 503-235-8844

210,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
CYRIL K. GREEN (at Portland)—President.

Beaverton

97005

## G. I. Joe's, 3485 SW Cedar Hills Blvd.

Telephone: Area Code 503-283-1171

55,000 ft. Branch Promotional Dept. Store operated by G. I. JOE'S, INC., Portland, Ore.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
ALAN TAYLOR—Store Manager.

Beaverton

97005

## K mart, 3955 S. W. Murray Blvd.

Telephone: Area Code 503-643-6565

115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Beaverton

97005

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OREGON (Cont'd.)

## Pay Less Drug Stores Northwest, Inc.

10605 SW Allen Blvd.

Telephone: Area Code 503-641-5151

COMPANY PROFILE (SIC 53 21):

SALES: \$345,573,000 (1/31/79)

TOTAL SELLING SQ. FT.: 2,160,000

SALES PER SELLING SQ. FT.: \$159.49

OWNERSHIP: Public

EXCHANGE TRADED: NY

SYMBOL: PAY

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of drug stores operating Discount Dept. Stores as follows:

HOUSE OF VALUES—Lacey, Wash.

PAY LESS STORES—Chico, Eureka (2), Placerville &amp; Redding, Calif.

Boise (4), Lewiston &amp; Pocatello, Idaho; Albany, Beaverton, Bend, Coos Bay,

Corvallis (2), Eugene, Grants Pass, Gresham, Hermiston, Hillsboro, Klamath

Falls (2), LaGrande, McMinnville, Medford, Newport, North Bend, Oregon City,

Pendleton, Portland (3), Redmond, Roseburg, Salem (2), Springfield (2), The

Dalles, Tigard, Warrenton &amp; Woodburn, Ore.; Aberdeen, Bellevue, Bellingham,

Bremerton, Burien, Everett (2), Federal Way, Kennewick, Kent, Lacey, Lynnwood,

Moses Lake, Mt. Vernon, Orchards, Pasco, Port Angeles, Redmond, Renton, Richland,

Seattle (2), Union Gap, Vancouver, Walla Walla &amp; Wenatchee, Wash.

VALUE GIANT—Antioch, Arcata, Auburn, Livermore, Lodi, Napa, Salinas,

Sonoma, Tracy, Ukiah, Watsonville, Woodland, Yreka &amp; Yuba City, Calif.

Roseburg &amp; The Dalles, Ore.; Bremerton (2) &amp; Chehalis, Wash.

Scheduled Opening: Boise, Idaho.

COMPANY OPERATED DEPTS.—Furniture, Housewares, Hardware, Paint,

Appliances, TV, Radios, Stationery, Cameras, Auto Accessories,

Luggage, Tobacco Shop, Pictures, Lamps, Mirrors, Leather Goods,

Crafts, Candles, Fabrics &amp; Sewing Notions.

LEASED DEPTS.—Ladies, Mens &amp; Childrens Wear, Family Shoes.

PEYTON HAWES—Chairman of the Board.

E. B. HART—President, Chief Executive Officer.

NOEL FLYNN—Vice President, Pharmacies.

E. W. GUINN—Vice President Finance &amp; Treasurer.

RON SCHIFF—Vice President Merchandising.

H. B. HUMMELT—Vice President Real Estate, Store Planning &amp;

Development.

MacALLEN CULVER—Vice President, Store Operations.

W. B. ARMITAGE—Secretary.

G. BOYD SEMPEL—Construction &amp; Maintenance Manager, Store

Fixtures &amp; Equipment.

TERRY SOLANDER—Merchandise Coordinator.

GRADY PRINCE—Buyer Fabrics &amp; Sewing Notions.

RON HAMSEY—Buyer Baby Furniture, Toys.

JOHN GHIORSO—Buyer Housewares &amp; Small Appliances.

KEN KIRWAN—Buyer Paint Supplies &amp; Tobacco.

GENE AUDISS—Buyer Sporting Goods.

VIC CONTINO—Buyer Cameras &amp; Records.

DIANA SALTERS—Buyer Stationery, Luggage, Crafts, Batteries.

Candles, Mirrors, Billfolds, Pictures &amp; Lamps.

BOB CALDWELL—Cosmetic Coordinator for Franchised Lines.

BILL MILNE—Buyer OTC Drugs &amp; Vitamins.

KEN SOUTHALL—Buyer Greeting Cards.

DEL DRANIG—Buyer Hardware, Auto Accessories, Nursery &amp;

Electrical Goods.

(Continued)

\* Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OREGON (Cont'd.)

## Pay Less Drug Stores (Continued)

MIKE MAY—Buyer Grocery, Western Wholesale Division.  
WILLIAM LEUSCHEL—Buyer Appliances, TV & Radios.  
LESSEES

Ladies, Mens & Childrens Wear—STEINBERG BROS.  
Family Shoes—REENT SHOE CORP.

NOTE: At press time, Pay Less Drug Stores Northwest, Inc.,  
Beaverton, Ore. is in the process of acquiring Pay Less Drug  
Stores, Oakland, Calif.

## Pay Less Store, 3055 SW Cedar Hills Blvd.

Telephone: Area Code 503—846-0501

125,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES

NORTHWEST, INC., Beaverton, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Beaverton.

JERRY OFFERDAHL—Store Manager.

Beaverton ▲

97005

## Bi-Mart, 350 NE 2nd St.

Telephone: Area Code 503—389-5507

30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO.

Eugene, Ore.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Buyers listed in Eugene.

TOM ARCHIBOLD—Store Manager.

Bend ●

97701

## G. I. Joe's

Telephone: Unavailable at press time

35,000 ft. Branch Promotional Dept. Store operated by G. I. JOE'S, INC., Portland, Ore.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Portland.

GARY OLLERENSHAW—Store Manager.

Bend ●

97701

## Pay Less Store, 2050 NE Third St.

Telephone: Area Code 503—389-1500

45,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES

NORTHWEST, INC., Beaverton, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Beaverton.

WES COLBO—Store Manager.

Bend ●

97701

## Fred Meyer Shopping Center, 82nd St.

Telephone: Area Code 503—657-1197

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Portland.

CYRIL K. GREEN (at Portland)—President.

Clackamas ■

97015

## K mart, 3111 Ocean Blvd. S.E.

Telephone: Area Code 503—267-2151

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Coos Bay ■

97420

## Pay Less Store, Second &amp; Anderson

Telephone: Area Code 503—267-3952

18,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES

NORTHWEST, INC., Beaverton, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Beaverton.

STAN OLBERG—Store Manager.

Coos Bay ◆

97420

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OREGON (Cont'd.)

## Sunk's Super Center, 1519 N. Adair (Box 647)

Telephone: Area Code 503—840-1644

125,000 ft. Discount Dept. Store.

All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
Linens, Domestic, Housewares, Hardware, Paint, Toys, Sporting Goods,  
Garden Center, Drugs, Health & Beauty Aids, Records, Small Appliances,  
Stationery, Greeting Cards, Books, Cameras, Auto Accessories, Luggage,  
Tobacco & Supermarket.

RAY & MEL HERRING—Partners.

BRIAN OWEN—Store Manager.

LARRY REED—Buyer Ladies, Mens & Childrens Wear, Linens,

Domestic, Luggage.

DAVE LOCKMAN—Buyer Garden Center.

HAROLD McALESTER—Buyer Drugs.

JANET ANDERSON—Buyer Health & Beauty Aids.

KATHY NANN—Buyer Books.

PEGGY BUZZETTI—Buyer Jewelry.

ROGER BUZZETTI—Buyer Records & Cameras.

GARY SHIVELY—Buyer Housewares, Small Appliances.

Stationery & Greeting Cards.

JOHN FARRELL—Buyer Hardware, Paint, Toys, Sporting Goods

& Auto Accessories.

Cornelius ▲

97113

## Bi-Mart, 2045 N. 9th St.

Telephone: Area Code 503—752-7156

30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO.

Eugene, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Buyers listed in Eugene.

JEFF SHEETS—Store Manager.

Corvallis ●

97330

## Fred Meyer Shopping Center, 777 NW Kings Blvd.

Telephone: Portland Hdqts. 503—235-8844

75,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.

All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Portland.

CYRIL K. GREEN (at Portland)—President.

Corvallis ■

97330

## Pay Less Store, 126 S. 4th St.

Telephone: Area Code 503—753-2261

10,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES

NORTHWEST, INC., Beaverton, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Beaverton.

PHIL SEPULL—Store Manager.

Corvallis ★

97330

## Pay Less Store, 922 NW Circle Blvd.

Telephone: Area Code 503—753-1223

80,000 ft. Branch Dept. Store operated by PAY LESS DRUG STORES

NORTHWEST, INC., Beaverton, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Beaverton.

MIKE LIVERMORE—Store Manager.

Corvallis ■

97330

## Bi-Mart, 100 Gateway Blvd.

Telephone: Area Code 503—942-9103

30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO.

Eugene, Ore.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Eugene.

DOUG JOHNSON—Store Manager.

Cottage Grove ●

97424

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## OREGON (Cont'd.)

## Bi-Mart Co., 145 N. Cleveland

Telephone: Area Code 503-689-0881

## COMPANY PROFILE (SIC 53 21):

SALES: \$134,000,000 (1979 Estimated)

TOTAL SELLING SQ. FT.: 690,000

SALES PER SELLING SQ. FT.: \$194.20

OWNERSHIP: Public

TRADED: OTC

SYMBOL: PAYN (NASDAQ)

SOURCES: Annual Reports, 10-Ks, DSN and BGI

30,000 ft. MEMBERSHIP Discount Dept. Store and Subsidiary of PAY 'N SAVE. Seattle, Wash., operating Branch Stores listed in Albany, Ashland, Bend, Corvallis, Cottage Grove, Eugene (2), Grants Pass, Klamath Falls, McMinnville, Medford (2), North Bend, Ontario, Oregon City, Pendleton, Roseburg, Salem (2) & Springfield, Ore.; Ellensburg, Walla Walla & Yakima, Wash.; with a scheduled opening in Hillsboro, Ore.

COMPANY OPERATED DEPTS.—Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Records, Small Electrical Appliances, Linens, Domestic, Drug Sundries, Pharmacy, TV, Radios, Luggage, Stationery, Auto Accessories, Tobacco, Jewelry, Cameras.

LEASED DEPTS.—Ladies, Mens & Childrens Wear.

JACK PHELAN—President.

LEON MILLER—General Merchandise Manager.

BUD MACKE—Construction, Fixtures &amp; Equipment.

BUD GRESS—Merchandise Jewelry, Records, TV, Radios, Cameras &amp; Luggage.

DENNIS LYNCH—Buyer Records, Jewelry, TV, Radios, Cameras &amp; Luggage.

DUSTY ROBILARD—Merchandise Housewares.

RON LAMARCHE—Buyer Sporting Goods.

JIM LeBLANC—Merchandise Hardware.

PAUL PUTNAM—Buyer Hardware.

JERRY WILTON—Buyer Housewares.

JIM RIEKER—Merchandise Toys.

JOHN HARRIS—Merchandise &amp; Buyer Sporting Goods.

MIKE FITZGERALD—Merchandise &amp; Buyer Auto Accessories.

LARRY POLEN—Merchandise Drug Sundries.

GORDON PRITCHETT—Buyer Drug Sundries.

BILL RYAN—Buyer Pharmacy.

RON BEAUCHENE—Buyer Toys.

GREG MARSH—Buyer Auto Accessories.

## LESSEES

Ladies, Mens & Childrens Wear—VINCENT NAPOLITANO (Yakima only)

## Bi-Mart, 1680 W. 18th St.

Telephone: Area Code 503-342-2689

30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Buyers listed in Eugene.

LOU KLASCAN—Store Manager.

## Bi-Mart, 2030 River Road

Telephone: Area Code 503-689-3551

30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Buyers listed in Eugene.

TOM SCHOPP—Store Manager.

Eugene  
97402Key  
★  
Units  
24

## DIRECTORY OF DISCOUNT CENTERS

## OREGON (Cont'd.)

## Fred Meyer Shopping Center, 60 Division St.

Telephone: Area Code 503-342-8191

60,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.

CYRIL K. GREEN (at Portland)—President.

Eugene  
97401

## I mart, 2000 Goodpasture Island Rd.

Telephone: Area Code 503-342-8191

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Eugene  
97401

## Pay Less Store, 57 W. 29th St.

Telephone: Area Code 503-342-5571

50,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES

NORTHWEST, INC., Beaverton, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.

DON WARNER—Store Manager.

Eugene  
97405

## Bi-Mart, 230 SW Redwood Hwy.

Telephone: Area Code 503-479-8365

30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.

HERB DERB—Store Manager.

Grants Pass  
97526

## I mart, 1881 N.E. 7th St.

Telephone: Area Code 503-474-5522

71,000 ft. Branch Discount Dept. Store operated by I MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Grants Pass  
97528

## Pay Less Store, Grants Pass Shopping Center

Telephone: Area Code 503-479-2658

25,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES

NORTHWEST, INC., Beaverton, Ore.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.

GERRY LAIZURE—Store Manager.

Grants Pass  
97526

## Fred Meyer Shopping Center, 2497 E. Burnside Rd.

Telephone: Area Code 503-685-5114

60,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.

CYRIL K. GREEN (at Portland)—President.

Gresham  
97030

## K mart, 21830 SE Burnside Rd.

Telephone: Area Code 503-685-7102

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Gresham  
97030

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OREGON (Cont'd.)

- Pay Less Store, 1555 NE Division**  
Telephone: Area Code 503-666-9551  
42,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
BILL WILSON—Store Manager.  
Gresham 97030
- Pay Less Store, 930 Hwy. 395 S.**  
Telephone: Area Code 503-567-7803  
34,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
MIKE FARRAR—Store Manager.  
Hermiston 97838
- Bi-Mart**  
Projected Opening of 30,000 ft. Branch Discount Dept. Store to be operated by BI-MART CO., Eugene, Ore.  
Hillsboro
- K mart, 1500 SW Tualatin Valley Hwy.**  
Telephone: Area Code 503-644-3791  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Hillsboro 97123
- Pay Less Store, 1400 SW Tualatin Valley Hwy.**  
Telephone: Area Code 503-648-3046  
34,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
JOE KELLOGG—Store Manager.  
Hillsboro 97123
- Bi-Mart, 1920 Washburn Way**  
Telephone: Area Code 503-884-1751  
30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.  
RICHARD TRUITT—Store Manager.  
Klamath Falls 97601
- K mart, 1776 Avalon St.**  
Telephone: Area Code 503-884-1705  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Klamath Falls 97601
- Pay Less Store, 808 Main St.**  
Telephone: Area Code 503-824-7758  
10,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
JACK LEE—Store Manager.  
Klamath Falls 97601
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## OREGON (Cont'd.)

- Pay Less Store, Town & Country Shopping Center**  
Telephone: Area Code 503-882-8636  
50,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
STAN NEITLING—Store Manager.  
Klamath Falls 97601
- Pay Less Store, Grande Ronde Plaza**  
Telephone: Area Code 503-963-7168  
32,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
JIM ENGLE—Store Manager.  
La Grande 97850
- Bi-Mart, 1635 S. Baker**  
Telephone: Area Code 503-472-8468  
30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.  
KERRY MILLER—Store Manager.  
McMinnville 97128
- Pay Less Store, 1201 U. S. Hwy. 99**  
Telephone: Area Code 503-472-9214  
40,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
JIM GEORGE—Store Manager.  
McMinnville 97128
- Bi-Mart, 2687 Jacksonville Hwy.**  
Telephone: Area Code 503-779-8010  
30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.  
DWIGHT GLENN—Store Manager.  
Medford 97501
- Bi-Mart, Biddle Rd.**  
Telephone: Area Code 503-772-3466  
30,000 ft. Branch Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.  
DICK PIERCE—Store Manager.  
Medford 97501
- K mart, 251 E. Barnett Rd.**  
Telephone: Area Code 503-779-5505  
116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Medford 97501
- Pay Less Store, 585 Medford Shopping Center**  
Telephone: Area Code 503-773-7474  
30,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
WILLARD CHINN—Store Manager.  
Medford 97501
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## OREGON (Cont'd.)

- Grigg's Self-Service Dept. Store,**  
State Line Shopping Center  
Telephone: Area Code 503-938-3341  
30,000 ft. Branch Discount Dept. Store operated by GRIGG ENTERPRISES, Pasco, Wash.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Pasco.  
LOREN PAULEY—Store Manager.
- Fred Meyer Shopping Center,**  
14700 SE McLoughlin Blvd.  
Telephone: Portland Hdqts. 503-235-8844  
78,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
CYRIL K. GREEN (at Portland)—President.
- G. I. Joe's, 15600 SE McLoughlin Blvd.**  
Telephone: Area Code 503-283-1171  
55,000 ft. Branch Promotional Dept. Store operated by G. I. JOE'S, INC., Portland, Ore.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
GARY CRITES—Store Manager.
- K mart, 13750 SE Johnson Rd.**  
Telephone: Area Code 503-659-6773  
117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management, LESSE.  
Supermarket—BIG C
- Pay Less Store, 2336 N. Coast Hwy.**  
Telephone: Area Code 503-265-8878  
32,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
BOB SHATTUCK—Store Manager.
- Bi-Mart, Newmark & Broadway**  
Telephone: Area Code 503-756-7528  
30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.  
BILL LEHMAN—Store Manager.
- Pay Less Store, Pony Village Shopping Center**  
Telephone: Area Code 503-756-4515  
40,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
CARLTON CONNOR—Store Manager.
- Bi-Mart, 2283 SW 4th Ave.**  
Telephone: Area Code 503-889-2143  
30,000 ft. Branch Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.  
HAROLD BECKER—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OREGON (Cont'd.)

- K mart, 914 E. Idaho Ave.**  
Telephone: Area Code 503-889-7283  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Bi-Mart, 1813 Molalla Ave.**  
Telephone: Area Code 503-657-3087  
30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.  
JERRY JACOBS—Store Manager.
- Pay Less Store, Oregon Shopping Center**  
Telephone: Area Code 503-656-6299  
34,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
BRUCE SHARRAH—Store Manager.
- Bi-Mart, 312 Patawa Rd.**  
Telephone: Area Code 503-276-8820  
30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.  
RAY DURBIN—Store Manager.
- K mart, 850 Southgate**  
Telephone: Area Code 503-276-9102  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 1900 SW Court Plaza**  
Telephone: Area Code 503-276-4774  
34,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
ROBERT LOVITT—Store Manager.
- Fred Meyer, Inc., 3800 S.E. 22nd Ave.**  
Telephone: Area Code 503-235-8844  
COMPANY PROFILE (SIC 53 21):  
SALES: \$927,110,000 (12/31/78—Total Company)  
513,000,000 (discount dept. stores—does not include food sales)  
TOTAL SELLING SQ. FT.: 5,200,000  
SALES PER SQ. FT.: \$98.65  
OWNERSHIP: Public  
TRADED: OTC  
SYMBOL: MEYR (NASDAQ)  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Headquarters Office for chain of Promotional Dept. Stores listed as FRED MEYER SHOPPING CENTERS as follows:  
ALASKA—Anchorage.  
OREGON—Albany, Beaverton, Clackamas, Corvallis, Eugene, Gresham, Milwaukie, Portland (17), Salem (3), Springfield & Tigard.  
WASHINGTON—Bellevue, Bellingham, Burien, Everett, Kirkland, Longview.

(Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OREGON (Cont'd.)

## Fred Meyer (Continued)

Lynnwood, Seattle (8), Spokane (3), Tacoma (3), Vancouver (3) & Yakima.  
Scheduled Opening: Tualatin, Ore.

All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Gifts, Plumbing Supplies, Electrical Supplies, Drugs, Sundries, Jewelry, Records, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Tires, Batteries, Luggage, Tobacco Shop, Supermarket, Snack Bar, Fabrics, Sewing Notions, Major Appliances, Pharmacy, Small Leather Goods, Candy, Home Improvement & Pet Supplies.  
ORAN B. ROBERTSON—Chairman of the Board & Chief Executive Officer.  
CYRIL K. GREEN—President, Chief Operating Officer Southern Retail Division & Wholesale Division.  
C. DALE WARMAN—Executive Vice President, Director of Marketing.  
V. CAMPBELL—Executive Vice President & Chief Operating Officer Northern Retail Division.  
G. L. BAKER—Vice President, Director of Employee Relations.  
R. D. DEHAAN—Vice President, Director of Security.  
PAULINE LAWRENCE—Vice President, Eve's Buffet Merchandising.  
JERRY SADIS—Vice President Finance, Secretary & Corporate Controller.  
CHARLES R. RADFORD—Vice President.  
W. D. STUMPH—Warehouse & Transportation Manager.  
J. L. BLOCK—Real Estate Director.  
G. C. WHEELER—Maintenance.  
D. W. SIEGEL—Data Processing Manager.

## MERCHANDISERS

ALAN D. FERGUSON—Vice President & General Merchandise Manager, Soft Goods.  
MARTIN J. TASSONI—Merchandise.  
CHERYLYN HOPSON—Buyer Missy & Junior Coats, Dresses, Pantsuits & Swimwear.  
LYNN HENNE—Buyer Custom Sizes, Sportswear, Coats & Dresses.  
MARY SAMMONS—Buyer Junior Sportswear Tops & Bottoms.  
LARRY G. COLE—Buyer Missy Tops & Bottoms, Sweaters & Coordinators.  
CAROLINE KAY—Merchandise.  
MIKE HOLLEN—Buyer Womens Accessories & Hosiery.  
PHILLIP M. MOORE—Buyer Foundations & Day Wear.  
ANN BARTA—Buyer Ladies Sleepwear, Loungewear, Shifts, Smocks & Maternity.  
KATHY PRESSLER—Buyer Girls Ready-to-Wear (4-6x & 7-14), Underwear, Hosiery & Accessories.  
BARBARA J. NAPPI—Buyer Infants & Toddlers Wear.  
JOHN B. LESSER—Merchandise.  
DENNIS ECKOLS—Buyer Mens Shirts, Sweaters & Swimwear.  
BRUCE W. ROSS—Buyer Mens Basics.  
RICK RIPLEY—Buyer Mens Sportswear, Clothing & Outerwear.  
CARL F. HOUSTON—Buyer Boys Wear.  
JOSEPH WILLIAMS—Senior Buyer Pant Kingdom.  
TOM L. BROWN—Buyer Pant Kingdom.  
STEPHEN P. ZIMMER—Merchandise.  
JIM DELAMETER—Buyer Domestic.  
PAT BURLINGTON—Buyer Notions.  
JOHN WINDUST & JIM BARTZ—Buyers Shoes.  
JUSTIN LARSON—Buyer Fabrics.  
DON TRIPP—Senior Vice President, General Merchandise Manager Hardlines.  
ROGER TABLER—Assistant Vice President, Head District Manager.  
CHARLIE ROBBINS—Systems & Procedures Supervisor.  
BOB BRUNER—Division Sales Manager.  
DEBBIE BIEKER—Import Manager.

(Continued)

\* headquarters

▲ over 100,000 ft

■ 40,000-100,000 ft

● 20,000-40,000 ft

◆ under 20,000 ft

© BUSINESS GUIDES, INC., 1980

Key Value

## OREGON (Cont'd.)

Key Value

## Fred Meyer (Continued)

GENE KNUTSON—Buyer Price Desk & Continuity Programs.  
ROD KAUTZ—Optical Department Supervisor.  
DAVID BAY—Merchandise.  
DENNIS GALLACHER—Buyer Toys.  
RUDY SHEPARD—Buyer Pets, Luggage, TV Items, Party Goods & Arts.  
KATHY TIMM—Buyer Stationery, Outdoor Living, Christmas Trim-A-Tree.  
LLOYD SPRINGER—Buyer Sporting Goods.  
BOB BRENNAN—Buyer Automotive.  
GRANT KETTERMAN—Merchandise.  
CARRIE MOYER—Buyer Jewelry, Small Leather Goods & Boutiques.  
DICK HUME—Buyer Personal Care.  
ELLIS JONES—Buyer Toiletries.  
GORDON DAMRON—Merchandise Roundup Music.  
TOM TODD—Buyer Photo & Calculators.  
BROOKS JENSEN—Buyer Specialty Electronics, Sound & Office Machines.  
AL SKUBIC—Assistant Vice President, Merchandise.  
ALICE GOODWIN—Assistant Buyer Candy, Magazines, Books, Greeting Cards, Tobacco & Accessories.  
HAROLD PETERSON—Assistant Vice President, Merchandise.  
ROYCE WILLIAMS—Buyer Pharmaceuticals.  
JIM LONEY—Merchandise.  
DON SHELDON—Buyer Household Sundries, Appliances & Paper Goods.  
TOM RITTER—Buyer/Supervisor Housewares & Glassware.  
SANDRA KINNE—Buyer/Supervisor Giftware & Home Furnishings.  
JIM KIEF—Merchandise.  
MIKE KRIEGER—Buyer Home Improvement Centers.  
BOB SMITH—Buyer Floor Coverings & Building Materials.  
HAROLD A. DELMOS—Buyer Paint.  
STEVE WELLS—Buyer Hardware & Power Tools.  
JIM BLACKWELL—Buyer Electrical & Plumbing.  
TERRY ZIMMERMAN—Buyer/Supervisor Gardening.  
MIKE BRAMAN—Buyer Live Goods.  
LARRY OFSTEDAHN—Senior Vice President & Food Merchandise.  
JOHN ELDEN—Merchandise Specialist.  
BARBARA HERMANSON—EDP Coordinator.  
JERRY GALLAGHER—Price Control.  
BOB SMITH—Assistant Vice President & Grocery Merchandise.  
ED CORRAL—Buyer Margarine, Cereals, Flour, Syrup, Baking Supplies, Shortening, Oils, Spices, Extracts, Sugar, Mayonnaise, Macaroni, Spaghetti & Dry Beans.  
EUGENE WHITLEY—Buyer Wine, Beer, Pop, Snacks, Cookies, Crackers, Dairy (Ice Cream & Cottage Cheese), Dried Fruit, Gourmet, Nuts, Pantyhose, Seeds & Vending.  
CHICK BARCELLONA—Buyer Canned Fruit, Vegetables & Juices, Ready-to-Eats, Pickles, Olives, Coffee, Tea, Health Foods, Canned Fish, Vinegar, Diet Foods, Eggs, Condiments, Sauces & Labels.  
JOHN HOLTER—Buyer Soaps, Detergents, Household Supplies, Cleaners, Polishes, Stove Supplies, Paper Products, Pet Foods, Health & Beauty Aids, Batteries, Publications, J-Hook Items, Baby Food, Baby Needs & Cigarettes.  
DAVE PRATT—Buyer Cheese, Frozen Food, Butter, Soup, Candy, Canned & Dry Milk, Gelatin, Peanut Butter, Honey, Ice Cream Toppings, Jams, Jellies, Powdered Drink Mixes, Canning Supplies & Cocoa.

(Continued)

\* headquarters

▲ over 100,000 ft

■ 40,000-100,000 ft

● 20,000-40,000 ft

◆ under 20,000 ft

© BUSINESS GUIDES, INC., 1980



## Fred Meyer (Continued)

STEVE FOX—Buyer Fred Meyer & Commercial Bakery Products.  
 RAY GLOVER—Assistant Vice President, Meat & Deli Merchandiser.  
 EDWIN WHITE—Buyer Meat.  
 QUENTON ABRAHAMSON—Buyer Deli Cheese, Lunchmeat, Bacon,  
 Yogurt, Cottage Cheese, Canned Ham, Gift Packs, Sausage & Wieners.  
 GEORGE PETERSON—Produce Merchandiser.  
 MAX WORKMAN—Buyer California FOB, Fruits & Vegetables.  
 DARIO CASCIATO—Buyer Non-Produce, Local Produce,  
 Bananas & Juices.  
 VERN HUSTON—Buyer Citrus, Potatoes & Onions.  
 MARILYN BROWN—Buyer Plants & Fruit Baskets.

Fred Meyer Shopping Center, 7555 SW Barbur Blvd. Portland ■  
 Telephone: Portland Hdqts. 503-235-8844 97219  
 72,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 12022 SE Division Portland •  
 Telephone: Area Code 503-235-8844 97266  
 54,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 10000 NE Halsey Portland •  
 Telephone: Portland Hdqts. 503-235-8844 97220  
 47,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 6615 NE Glisan Portland ■  
 Telephone: Portland Hdqts. 503-235-8844 97213  
 87,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 3805 SE Hawthorne Portland ■  
 Telephone: Portland Hdqts. 503-235-8844 97214  
 78,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 7700 SW Beaverton-Hillsdale Hwy. Portland ■  
 Telephone: Portland Hdqts. 503-235-8844 97225  
 77,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 7404 N. Interstate Portland ■  
 Telephone: Portland Hdqts. 503-235-8844 97217  
 77,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

★ headquarters    ▲ over 100,000 ft.    ■ 40,000-100,000 ft.    • 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## OREGON (Cont'd.)

Fred Meyer Shopping Center, 6850 N. Lombard Portland ■  
 Telephone: Portland Hdqts. 503-235-8844 97203  
 93,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 436 SW Morrison St. Portland •  
 Telephone: Portland Hdqts. 503-235-8844 97204  
 11,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 4161 NE Sandy Blvd. Portland ■  
 Telephone: Portland Hdqts. 503-235-8844 97212  
 80,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 6939 NE Sandy Blvd. Portland •  
 Telephone: Portland Hdqts. 503-235-8844 97213  
 50,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 18535 SE Stark Portland ■  
 Telephone: Portland Hdqts. 503-235-8844 97233  
 91,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 5408 NE Union Ave. Portland ■  
 Telephone: Portland Hdqts. 503-235-8844 97211  
 88,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 100 NW 20th Place Portland ■  
 Telephone: Portland Hdqts. 503-235-8844 97209  
 80,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 5253 SE 82nd Ave. Portland ■  
 Telephone: Area Code 503-235-8844 97208  
 92,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

Fred Meyer Shopping Center, 10510 SE 82nd Ave. Portland ■  
 Telephone: Area Code 503-235-8844 97222  
 80,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.

★ headquarters    ▲ over 100,000 ft.    ■ 40,000-100,000 ft.    • 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## OREGON (Cont'd.)

Fred Meyer Shopping Center, 700 SE 122nd Ave.

Telephone: Portland Hdqts. 503-235-8844

84,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.

CYRIL K. GREEN (at Portland)—President.

Portland

97233

G. I. Joe's, Inc., 8900 N. Vancouver

Telephone: Area Code 503-283-1171

COMPANY PROFILE (SIC 53 21):

SALES: \$62,000,000 (1979 Estimated)

TOTAL SELLING SQ. FT.: 450,000

SALES PER SELLING SQ. FT.: \$137.78

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

100,000 ft. Promotional Dept. Store and Headquarters Office for chain of Promotional Dept. Stores with Branch Stores listed in Beaverton, Bend, Milwaukie, Portland (2) & Salem, Ore.

All Depts. Company Operated including Ladies & Childrens Wear, Sporting Goods, Automotive, Housewares, Hardware, Audio, Shoes & Electronics.

DAVE ORKNEY—President, Store Planning & Development.

Real Estate.

DUANE MELLE—Display Manager, Fixtures & Equipment Buyer.

NORM DANIELS—Merchandise Controller.

TOM GROGAN—Buyer Ladies & Childrens Wear.

LARRY ZETTL—Buyer Shoes.

CHAD FARTHING—Buyer Housewares.

MIKE CLINTON—Buyer Sound & Electronics.

STEVE SZAMBLEM—Buyer Automotive.

BON MENCONI—Buyer Sporting Goods.

BOB MILLER—Buyer Hardware.

Portland

97217

G. I. Joe's, 18400 SE Stark (Gresham)

Telephone: Area Code 503-283-1171

47,000 ft. Branch Promotional Dept. Store Operated by G. I. JOE'S, INC., Portland, Ore.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.

JOHN ANGLE—Store Manager.

Portland

97233

G. I. Joe's, Eastport Plaza

Telephone: Area Code 503-777-4526

60,000 ft. Branch Promotional Dept. Store operated by G. I. JOE'S, INC., Portland, Ore.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.

CURT REYNOLDS—Store Manager.

Portland

97220

K mart, 12350 NE Sandy Blvd.

Telephone: Area Code 503-255-8903

117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEE

Supermarket—BIG C

Portland

97220

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## OREGON (Cont'd.)

Key Units

K mart, 1716 Jantzen Beach Center

Portland

97217

Telephone: Area Code 503-283-3587

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Portland

97230

K mart, 4675 Portland Rd. NE

Telephone: Area Code 503-255-8903

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Portland

97216

K mart, 2315 S.E. 82nd Ave.

Telephone: Area Code 503-777-1761

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Portland

97216

Pay Less Store, 10108 SE Washington

Telephone: Area Code 503-252-5572

125,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.

BILL MUNDT—Store Manager.

Portland

97217

Pay Less Store, 1600 Jantzen Beach Center

Telephone: Area Code 503-283-3116

42,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.

PAT EVANS—Store Manager.

Portland

97221

Pay Less Store, 5431 SW Beaverton-Hillsdale Hwy.

Telephone: Area Code 503-246-7781

34,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.

MIKE O'NEILL—Store Manager.

Redmond

97756

Pay Less Store, Hwy. 97

Telephone: Area Code 503-548-6077

37,682 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.

GARY BROOKS—Store Manager.

Roseburg

97476

Bi-Mart, 1381 NW Garden Valley Blvd.

Telephone: Area Code 503-872-8771

33,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Managers listed in Eugene.

GENE REMLEY—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## OREGON (Cont'd.)

- Pay Less Store, 464 SE Jackson** Roseburg 97470  
 Telephone: Area Code 503-872-4873  
 22,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
 PAUL J. ORR—Store Manager.
- Value Giant, 1350-30 N. E. Stephens** Roseburg 97470  
 Telephone: Area Code 503-872-8518  
 20,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
 NORVAN AZEVEDO—Store Manager.
- Bi-Mart, 4585 Commercial S.E.** Salem 97308  
 Telephone: Area Code 503-371-3242  
 30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.  
 JAY DeHUT—Store Manager.
- Bi-Mart, 3862 River Rd. N.** Salem 97308  
 Telephone: Area Code 503-393-7603  
 30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.  
 TOM HASTINGS—Store Manager.
- Fred Meyer Shopping Center, 3450 Commercial St. SE** Salem 97302  
 Telephone: Area Code 503-235-8844  
 105,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.
- Fred Meyer Shopping Center, 2855 Broadway NE** Salem 97303  
 Telephone: Area Code 503-235-8844  
 105,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.
- Fred Meyer Shopping Center, 3740 Market NE** Salem 97303  
 Telephone: Area Code 503-235-8844  
 81,500 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.
- G. I. Joe's, 275 E. Lancaster Dr.** Salem 97301  
 Telephone: Area Code 503-263-1171  
 75,000 ft. Branch Promotional Dept. Store operated by G. I. JOE'S, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
 WALT HERMS—Store Manager.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## OREGON (Cont'd.)

- K mart, 2470 Mission SE** Salem 97301  
 Telephone: Area Code 503-581-8511  
 136,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4675 Portland Rd. NE** Salem 97302  
 Telephone: Area Code 503-390-1985  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 823 Lancaster Drive NE** Salem 97301  
 Telephone: Area Code 503-585-4800  
 65,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
 DON GRAVES—Store Manager.
- Pay Less Store, Center at Liberty** Salem 97301  
 Telephone: Area Code 503-585-4301  
 50,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
 LARRY DOMRUDE—Store Manager.
- Bi-Mart, 1521 Mohawk Blvd.** Springfield 97477  
 Telephone: Area Code 503-746-9637  
 30,000 ft. Branch MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
 Complete list of Company Operated and Leased Depts. with Executives and Buyers listed in Eugene, Ore.  
 JOHN STOUBLE—Store Manager.
- Fred Meyer Shopping Center, 650 Q St.** Springfield 97477  
 Telephone: Area Code 503-726-6312  
 80,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.
- K mart, 1401 N. 21st St.** Springfield 97477  
 Telephone: Area Code 503-726-6671  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 2090 Olympic St.** Springfield 97477  
 Telephone: Area Code 503-747-3365  
 40,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
 ORRIN WESTBURG—Store Manager.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## OREGON (Cont'd.)

- Pay Less Store, 303-A South 5th St.** Springfield  
 Telephone: Area Code 503-747-4261  
 28,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
 PHIL COUDEN—Store Manager.
- Pay Less Store, 312 E. Federal** The Dalles  
 Telephone: Area Code 503-296-6101  
 22,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
 JACK ALLECKSON—Store Manager.
- Value Giant, 1400 W. 6th St.** The Dalles  
 Telephone: Area Code 503-296-4681  
 35,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
 NORMAN NORTHROP—Store Manager.
- Fred Meyer Shopping Center, 11565 SW Pacific Hwy.** Tigard  
 Telephone: Area Code 503-235-9944  
 89,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
 CYRIL K. GREEN (at Portland)—President.
- Pay Less Store, 12080 SW Main** Tigard  
 Telephone: Area Code 503-620-9015  
 33,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
 BILL SPROAT—Store Manager.
- K mart, 7655 SW Nyberg Rd.** Tualatin  
 Telephone: Area Code 503-638-7565  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- †Fred Meyer Shopping Center** Tualatin  
 Projected Opening of Branch Dept. Store to be operated by FRED MEYER, INC., Portland, Ore.
- Pay Less Store, 1645 E. Harbor St.** Warrenton  
 Telephone: Area Code 503-861-1618  
 34,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
 BILL GOEHNER—Store Manager.
- Pay Less Store, 1575 Mt. Hood** Woodburn  
 Telephone: Area Code 503-982-1342  
 37,682 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
 DON BRAY—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA

This is the listing of the discount stores and company offices in Pennsylvania arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

**ADAMS COUNTY**  
 Harry Millers Bargaintown, Gettysburg  
 King's Gettysburg

**ALLEGHENY COUNTY**  
 Alberts, Glenshaw  
 Bay-Wise, Pittsburgh  
 Clabers, North Versailles  
 Clabers, McKees Rocks  
 Clabers, Pittsburgh  
 Fisher's, Natrona Heights  
 Gee Bee, Bethel Park  
 Gee Bee, Monroeville  
 Gee Bee, Natrona Heights  
 Gee Bee, North Versailles  
 Gee Bee, Pittsburgh  
 Gee Bee, Pleasant Hills  
 Gold Circle, Braddock Hills  
 Gold Circle, Penn Hills  
 Gold Circle, Pittsburgh  
 Gold Circle, Pleasant Hills  
 Gold Coast, Inc., Pittsburgh  
 Hills, Bethel Park  
 Hills, Carnegie  
 Hills, Monroeville  
 Hills, Pittsburgh  
 Hills, West Mifflin  
 K mart, Bridgeville  
 K mart, Coraopolis  
 K mart, Duquesne  
 K mart, Monroeville  
 K mart, North Versailles  
 K mart, Pittsburgh  
 G. C. Murphy Co., McKeesport  
 Murphy's Mart, Monroeville  
 Murphy's Marts, Bethel Park  
 Murphy's Mart, Gibsonia  
 Murphy's Mart, Pittsburgh  
 Treasure Island Discount Center, Pittsburgh

Value Fair, Allison Park  
 Layre, Bridgeville  
 Layre, McKeesport  
 Layre, Monroeville  
 Layre, Pittsburgh

**ARMSTRONG COUNTY**  
 Fisher's, Leechburg  
 Jamesway, Kittanning

**BEAVER COUNTY**  
 Clabers, Baden  
 Fisher's, New Brighton  
 Gaylords, Beaver Falls  
 Gee Bee, Monaca  
 Hills, Aliquippa  
 Hills, Baden  
 K mart, Beaver Falls  
 K mart, Rochester  
 Layre, Baden

**BEDFORD COUNTY**  
 Murphy's Mart, Bedford

**BERKS COUNTY**  
 Ames, Boyertown  
 K mart, Reading  
 Kings, Kutztown  
 Kings, Reading  
 Nichols Discount City, Reading  
 Nichols Discount City, Shillington  
 Two Guys, Shillington

**BLAIR COUNTY**  
 Ames, Tyrone  
 Gee Bee, Altoona  
 Hills, Altoona  
 K mart, Altoona  
 Mason's Discount Center, Altoona  
 Unkel Joe's, Altoona

**BRADFORD COUNTY**  
 Ames Dept. Store, Towanda  
 Ames, Sayre  
 K mart, Sayre

**BUCKS COUNTY**  
 Clover, Morrisville  
 Jefferson Super Dept. Store, Cornwells Heights  
 Jefferson/Ward, Levittown  
 Jamesway, New Hope  
 K mart, Langhorne  
 K mart, Quakertown  
 K mart, Warminster  
 Kings, Fairless Hills  
 King's, Warrington  
 Marshall's, Langhorne  
 Q Mart, Quakertown  
 Woolco, Cornwells Heights  
 Woolco, Langhorne

**BUTLER COUNTY**  
 Clabers, Butler  
 Fisher's, Butler  
 Gaylord's Discount Dept. Store, Butler  
 K mart, Butler  
 Murphy's Mart, Butler  
 Layre, Butler

**CAMBERIA COUNTY**  
 Fisher's, Carrolltown  
 Gee Bee, Johnstown  
 Jamesway, Ebensburg  
 Glosser Bros., Johnstown  
 Hills, Johnstown  
 K mart, Johnstown  
 King's, Johnstown  
 Mason's Discount Dept. Store, Johnstown  
 P.T. Stores, Johnstown  
 Penn Traffic Co., Johnstown

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



**CARBON COUNTY**  
Lane Discount, Lehighton**CENTRE COUNTY**  
Ames, Philipsburg  
Gee Bee, State College  
Hills, State College  
K mart, State College  
PT Stores, State College**CHESTER COUNTY**  
Ames Dept. Store, Oxford  
Jamesway, Kennett Square  
Jamesway, Phoenixville  
Jamesway Discount Dept. Store, Thorndale  
K mart, Devon  
K mart, Exton  
K mart, West Chester  
Marshall's, Valley Forge  
Tarrytown, Phoenixville  
Woolco, Westtown**CLARION COUNTY**  
Jamesway, Clarion  
Marshall's, Marble**CLEARFIELD COUNTY**  
Ames Dept. Store, Clearfield  
Murphy's Mart, Clearfield  
Murphy's Mart, DuBois  
P-T Stores, DuBois**CLINTON COUNTY**  
Unkel Joe's Woodshed, Flemington**COLUMBIA COUNTY**  
Ames, Berwick  
Ames, Bloomsburg  
K mart, Berwick  
K mart, Bloomsburg  
Nichols, Bloomsburg**CRAWFORD COUNTY**  
Fisher's, Meadville  
Fisher's, Titusville  
Jamesway, Meadville  
K mart, Meadville**CUMBERLAND COUNTY**  
Hills Dept. Store, Camp Hill  
K mart, Carlisle  
K mart, Enola  
K mart, Mechanicsburg  
Murphy's Mart, Camp Hill  
Woolco, Carlisle**DAUPHIN COUNTY**  
Hills, Harrisburg  
K mart Harrisburg  
K mart, Hummelstown  
King's Dept. Store, Harrisburg  
Middletown Merchandise Mart, Middletown  
Murphy's Mart, Harrisburg**DELAWARE COUNTY**  
Bazaar of all Nations, Clifton Heights  
Clover, Media  
Clover, Morton**JEFFERSON/WARD, Broomall**  
Jefferson/Ward, Glenolden  
K mart, Clifton Heights  
K mart, Stratford  
K mart, Brookhaven  
K mart, Broomall  
K mart, Wayne  
Woolco, Holmes**ELK COUNTY**  
Ames, St. Marys  
Fisher, St. Marys**ERIE COUNTY**  
Buyers Fair, Erie  
Fisher's, Corry  
Hills, Erie  
K mart, Erie  
Mason's Discount Center, Erie**FAYETTE COUNTY**  
Ames Dept. Store, Connellsville  
Gee Bee, Uniontown  
Hills Dept. Store, Belle Vernon  
Hills Dept. Store, Uniontown  
K mart, Belle Vernon  
K mart, Uniontown  
Murphy's Mart, Connellsville**FRANKLIN COUNTY**  
Clover, Feasterville  
Fisher's, Waynesboro  
K mart, North Belle Vernon  
K mart, Chambersburg  
K mart, Feasterville  
K mart, Waynesboro  
Mason's, Chambersburg  
Murphy's Mart, Waynesboro  
Nichols, Chambersburg**GREENE COUNTY**  
Heck's, Waynesburg  
Murphy's Mart, Waynesburg**HUNTINGDON COUNTY**  
Murphy's, Huntingdon**INDIANA COUNTY**  
Hills, Indiana  
K mart, Indiana  
Murphy's, Indiana  
Murphy's Mart, Robinson  
P-T Stores, Indiana**JEFFERSON COUNTY**  
Jamesway, Punxsutawney  
Murphy's Mart, Punxsutawney**LACKAWANNA COUNTY**  
Ames, Carbondale  
K mart, Dickson City  
K mart, Moosic  
King's Dept. Store, Danmore  
Sugarman's, Inc., Eynon  
Zayre, Scranton

## PENNSYLVANIA (Cont'd.)

**LANCASTER COUNTY**  
Jamesway, Columbia  
Jamesway, Elizabethtown  
K mart, Lancaster  
Mallman's, Lancaster  
Manheim Discount Center, Manheim  
Harry Miller's Barqaintown, Columbia  
Nichols, Ephrata  
Nichols, Lancaster  
Two Guys, Lancaster**LAWRENCE COUNTY**  
Fishers, Elwood City  
Fisher's, New Castle  
Gaylords, New Castle  
K mart, New Castle  
Treasure Island, New Castle**LEBANON COUNTY**  
Harry Miller's, Lebanon  
Hills, Lebanon  
King's, Cleona  
Lane Discount, Dorneyville  
Murphy's Mart, Lebanon  
Murphy's Mart, Richland Township  
Nichols Discount, Annville**LEHIGH COUNTY**  
K mart, Allentown  
King's Dept. Store, Allentown  
Lane, Allentown  
Lane, Coplay  
Lane Discount, Coopersburg  
Lane Discount, Trexlertown  
Lane, Dorneyville  
Two Guys, Allentown**LUZERNE COUNTY**  
Cook's, West Hazleton  
Discountland, U.S.A., Hazleton  
Gaylords, Hazleton  
K mart, Edwardsville  
K mart, Hazleton  
K mart, Pittston  
K mart, Wilkes-Barre  
King's Dept. Store, Wilkes-Barre  
King's Dept. Store, Kingston  
King's, Luzerne  
Zayre, Hazleton  
Zayre, Wilkes-Barre**LYCOMING COUNTY**  
Gee Bee, Williamsport  
Hills Dept. Store, Williamsport  
K mart, Williamsport  
Nichols Discount City, Williamsport**McKEAN COUNTY**  
Clark's, Bradford  
Fisher's, Bradford  
K mart, Bradford**MERCER COUNTY**  
Jamesway, Greenville  
Jamesway, Grove City  
Jamesway, Sharon**MURPHY'S Mart, Greenville**  
Treasure Island, Sharon  
Warehouse Sales, Sharon  
Zayre, Sharon**MIFFLIN COUNTY**  
Jamesway, Burnham  
Jamesway, Lewisburg  
K mart, Burnham  
K mart, Lewisburg**MONROE COUNTY**  
Ames-Big N, Stroudsburg  
Ames, Mt. Pocono  
Jamesway, Stroudsburg  
K mart, East Stroudsburg**MONTGOMERY COUNTY**  
Ames Dept. Store, Pottstown  
Clover, Center Square  
Jamesway, Souderton  
Jefferson Super Dept. Store, Norristown  
Jefferson Super Dept. Store, Pottstown  
Jefferson/Ward, Haboro  
K mart, Eagleville  
K mart, Flourtown  
K mart, Montgomeryville  
K mart, Pottstown  
K mart, Willow Grove  
King's Dept. Store, Leesdale  
Marshall's, Willow Grove  
Montgomeryville Merchandise Mart, Montgomeryville**Woolco, Norristown**  
Woolco, Horsham  
Woolco, Lansdale  
Woolco, North Wales  
Woolco, Souderton**NORTHAMPTON COUNTY**  
Bargain Center, Freemansburg  
Jamesway, Easton  
Jefferson Super Dept. Store, Bethlehem  
K mart, Bethlehem  
K mart, Easton  
K mart, Walnport  
Lane Discount, Forks Township  
Lane Discount, Nazareth  
Lane Discount, Easton  
Lane Discount, Wind Gap  
Two Guys, Bethlehem**NORTHUMBERLAND COUNTY**  
Big N, Shamokin  
Darwin Feese Sales, Shamokin  
Ragala, Mt. Carmel  
Westons, Easton  
Zayre, Sunbury**PHILADELPHIA COUNTY**  
Atlantic, Philadelphia  
Bargain Merchandise Mart, Philadelphia  
Block, Philadelphia  
Clover, Philadelphia  
Crest, Philadelphia  
Jefferson Super Dept. Store, Philadelphia

★ headquarters    ▲ over 100,000 ft<sup>2</sup>    ■ 80,000-100,000 ft<sup>2</sup>    ♦ 30,000-60,000 ft<sup>2</sup>    ◆ under 30,000 ft<sup>2</sup>

© BUSINESS GUIDES, INC., 1980

★ headquarters    ▲ over 100,000 ft<sup>2</sup>    ■ 80,000-100,000 ft<sup>2</sup>    ♦ 30,000-60,000 ft<sup>2</sup>    ◆ under 30,000 ft<sup>2</sup>

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Jefferson/Ward, Bensalem  
Jefferson/Ward, Philadelphia  
Jerry's Corner, Philadelphia  
K mart, Philadelphia  
Kelly's Korner Discount Dept. Store,  
Philadelphia
- Korvettes, Philadelphia  
Woolco, Philadelphia
- SCHUYLKILL COUNTY**  
Hills, Cressona  
Jamesway, Tamagwa  
Kings, Dunmore  
King's Dept. Store, Minersville  
Woolco, Pottsville
- SNYDER COUNTY**  
Ames-Big N. Shamokin  
Gee Bee, Selingsgrove  
K mart, Shamokin Dam  
Plaza Discount Center, Selingsgrove
- SOMERSET COUNTY**  
Fisher's, Somerset  
Jamesway Discount Dept. Store, Somerset  
PT. Somerset
- TIoga COUNTY**  
Ames, Wellsboro
- UNION COUNTY**  
Murphy's Mart, Lewisburg
- VENANGO COUNTY**  
Jamesway, Franklin  
Jamesway, Oil City  
Murphy's Mart, Franklin Township  
Weston's Shoppers City, Franklin
- WARREN COUNTY**  
K mart, Warren  
Jamesway Discount Dept. Store, Warren
- WASHINGTON COUNTY**  
Fisher's, Charleroi
- Gaylords, Washington  
Gee Bee, Washington
- Hills, Washington  
K mart, Washington  
Murphy's Mart, McMurray
- WAYNE COUNTY**  
K mart, Honesdale
- WESTMORELAND COUNTY**  
Bettor's Discount Dept. Store,  
New Kensington
- Fisher's, Mt. Pleasant  
Claber, Lower Burrell  
Gaylord's, New Kensington  
Gee Bee, Greensburg  
Gold Circle, New Kensington  
Hills, Greensburg  
Hills, Irwin  
Hills, Lower Burrell  
Jamesway, Latrobe  
K mart, Greensburg  
K mart, Latrobe  
K mart, New Kensington  
Murphy's Mart, Greensburg  
Murphy's Mart, Irwin
- WYOMING COUNTY**  
Murphy's Mart, Tunkhannock
- YORK COUNTY**  
Collinsville Discount Center, Brogue  
Gee Bee, York  
Hill's, York  
Jamesway, Red Lion  
K mart, Hanover  
K mart, York  
Kings, Hanover  
Mailman's, York  
Mason's, Hanover  
Nichols, Hanover  
Town & Country, Hanover  
Two Guys, York

Hills Dept. Store, 3000 Green Garden Rd.  
Telephone: Area Code 412-378-0011  
77,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.

K mart, 4701 Tilghman St. Extension  
Telephone: Area Code 215-395-0341  
117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Key    Value
- 1502 S. 4th St.  
Telephone: Area Code 215-791-3033  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, Airport Rd.  
Telephone: Area Code 215-433-0123  
85,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Lane Discount Dept. Store, 2223 Lehigh St.  
Telephone: Area Code 215-797-8800  
75,000 ft. Branch Discount Dept. Store operated by LANE DISCOUNT DEPT.  
STORES, Easton, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Easton.  
RAYMOND BARTOLACCI (at Easton)—President.
- Two Guys, 2631 MacArthur Rd. (Whitehall)  
Telephone: Area Code 215-264-8531  
148,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed in Garfield.  
SEYMOUR KARCH (at Garfield)—President.
- Value Fair, McNeil Rd. & Rte. 8  
Telephone: Area Code 412-443-5981  
56,000 ft. Discount Dept. Store.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Housewares,  
Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center,  
Jewelry, Records, Appliances, TV, Radios, Cameras, Auto Accessories,  
Tires, Batteries, Luggage, Linens, Domestic, Home Improvement,  
Fabrics & Sewing Notions.  
LEASED DEPTS.—Family Shoes, Drugs, Stationery, Greeting Cards,  
Supermarket & Tobacco Shop.  
PHILIP BROURMAN—President, Buyer Ladies & Mens Wear.  
BETTY HAMMER—General Manager & Buyer Records, Appliances,  
TV, Radios & Cameras.  
CARL KITAY—Merchandise Manager Hard Goods & Buyer  
Hardware, Paint, Wallpaper, Toys & Home Improvement.  
SANDY HALL—Buyer Childrens Wear.  
BARBARA BARNES—Buyer Linens, Domestic, Fabrics &  
Sewing Notions.  
EDWARD RABOLD—Buyer Sporting Goods.  
MARIE McCURRY—Buyer Housewares, Garden Center & Luggage.
- LESSEES**  
Family Shoes—SPENCER SHOES  
Drugs, Stationery, Greeting Cards & Tobacco Shop—THRIFT DRUGS  
Supermarket—GOLDEN DAWN
- Gee Bee, Plank Rd. & Rte. 220  
Telephone: Area Code 814-944-4681  
72,000 ft. Branch Discount Dept. Store operated by GLOSSER BROS.,  
Johnstown, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Johnstown.  
NORMAN WILHELM—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

- Hills Dept. Store, 1400 9th Ave.** Altoona ■  
Telephone: Area Code 814-944-0824  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Canton.  
HERBERT GOLDBERGER (at Canton)—President.
- K mart, 528 W. Plank Rd.** Altoona ▲  
Telephone: Area Code 814-944-3383  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mason's Discount Dept. Store,  
Pleasant Valley Blvd. & Rte. 220** Altoona ■  
Telephone: Area Code 814-943-1171  
70,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Columbus.  
R. EBERSOLE—Store Manager.
- Unkel Joe's Woodshed, 520 W. Plank Rd.** Altoona ◆  
Telephone: Area Code 814-942-4900  
16,000 ft. Branch Discount Dept. Store operated by UNKEL JOE'S WOODSHED, INC.,  
Lock Haven.  
All Depts. Company Operated. Executives and Merchandise Lines listed in  
Lock Haven, Pa.  
ROBERT L. BAKER—President & General Manager.  
LARRY BAKER—Buyer Ladies & Girls Wear, Housewares & Giftwares.  
TERRY GUYER—Buyer Hardware, Toys, Sporting Goods, Garden  
Center & Auto Accessories.
- Nichols Discount City, 1251 E. Main St.** Annville ■  
Telephone: Area Code 717-887-3451  
80,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
New York, N. Y.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed in New York.  
MANFRED BRECKER (at New York)—President.
- Claber's, Northern Light Shopping Center** Baden ●  
Telephone: Unpublished  
35,000 ft. Branch Discount Dept. Store operated by CLABER'S DISTRIBUTING  
CO., Butler, Pa.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Butler.  
STEVE BARNETT (at Butler)—General Manager.
- Hills Dept. Store, 1654 W. State St.** Baden ■  
Telephone: Area Code 412-869-2116  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Canton.  
HERBERT GOLDBERGER (at Canton)—President.
- Zayre, 280 Ohio River Blvd. (Pittsburgh)** Baden ■  
Telephone: Area Code 412-869-3044  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Framingham.  
FRANK GOTTUSO—Store Manager.  
THOMAS BENTZ—Assistant Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ◆ 30,000-60,000 ft ● under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Gaylord's Discount Dept. Store,  
Big Beaver Shopping Center** Beaver Falls ■  
Telephone: Area Code 412-843-7800  
83,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP.,  
Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- K mart, 2546 Constitution Blvd.** Beaver Falls  
Projected Opening of 71,000 Branch Discount Dept. Store to be operated by  
K MART CORP., Troy, Mich.
- Murphy's Mart, R. R. #5 & U.S. 30 E.** Bedford ●  
Telephone: Area Code 814-623-5156  
52,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LITTLE (at McKeesport)—President.
- Hills Dept. Store, Findlay Rd.** Belle Vernon ■  
Telephone: Area Code 412-829-9810  
70,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES,  
Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 780 Rostraver Rd.** Belle Vernon ■  
Telephone: Area Code 412-929-3040  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Jefferson/Ward, Street & Knight Rds.** Bensalem ▲  
Telephone: Area Code 215-638-3740  
154,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.
- Ames Dept. Store, Ames Plaza, US Rte. 11** Berwick ●  
Telephone: Area Code 717-759-1284  
50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Rocky Hill.  
DON THORNBURG—Store Manager.
- K mart, 1520 W. Front St.** Berwick ●  
Telephone: Area Code 717-759-0381  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft ■ 40,000-100,000 ft ◆ 30,000-40,000 ft ● under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Gee Bee, Bethel Park Mall** Bethel Park  
 Telephone: Area Code 412-831-4880 15102  
 72,000 ft. Branch Discount Dept. Store operated by GLOSSER BROS.,  
 Johnstown, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Johnstown.  
 LOU McAFEE—Store Manager.
- Hills Dept. Store, 5775 Baptist Rd.** Bethel Park  
 Telephone: Area Code 412-833-9300 15102  
 80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
 Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT GOLDBERGER (at Canton)—President.
- Murphy's Mart, 5055 Library Rd.** Bethel Park  
 Telephone: Area Code 412-833-6100 15102  
 123,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYLE (at McKeesport)—President.
- Jefferson Super Dept. Store, Penn Ave. & Union Blvd.** Bethlehem  
 Telephone: Area Code 215-866-0721 18018  
 120,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- K mart, 3843 Linden St.** Bethlehem  
 Telephone: Area Code 215-865-6660 18017  
 94,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Two Guys, 2920 Easton Ave. (Nottingham)** Bethlehem  
 Telephone: Area Code 215-866-0991 18017  
 141,000 ft. Branch Discount Dept. Store operated by VORNADO, INC.,  
 Garfield, N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Garfield.  
 BERNARD B. KOSSAR (at Garfield)—President.
- Ames Dept. Store, Rte. 11 & New Berwick Hwy.** Bloomsburg  
 Telephone: Area Code 717-784-4053 17815  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Rocky Hill.  
 BARRY McKEON—Store Manager.
- K mart, U.S. Rte. 11** Bloomsburg  
 Telephone: Area Code 717-387-0783 17815  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters    ▲ over 100,000 ft.    ■ 40,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Nichols Discount City, Rte. 11 & Lightstreet Rd.** Bloomsburg  
 Telephone: Area Code 717-784-9200 17815  
 100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New  
 York, N. Y.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Ames Dept. Store, E. Philadelphia Ave.** Boyletown  
 Telephone: Area Code 215-367-6975 15112  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
 Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Rocky Hill.  
 CURTIS FREY—Store Manager.
- Gold Circle, 1500 Yost Rd.** Braddock Hills  
 Telephone: Area Code 412-271-3300 15221  
 110,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington,  
 Ohio, Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
 All Depts. Company Operated except Supermarket, Executives and  
 Merchandise Buyers listed in Worthington.  
 JACK DOYLE (at Worthington)—Senior Vice President, Operations.
- Clark's, 661 E. Main St.** Bradford  
 Telephone: Area Code 814-388-4464 16701  
 56,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
 COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice President,  
 Operations.
- Fisher's Big Wheel Store, Rte. 219** Bradford  
 Telephone: Area Code 814-362-6821 16701  
 45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.,  
 New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New Castle.  
 JIM CONRAD—Store Manager.
- K mart, 1001 E. Main St.** Bradford  
 Telephone: Area Code 814-362-7446 16701  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1025 Washington Pike** Bridgeville  
 Telephone: Area Code 412-221-0220 15017  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, Great Southern Shopping Center** Bridgeville  
 Telephone: Area Code 412-221-2733 15017  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.  
 STEVE MARCHLINSKI—Store Manager.  
 JOSEPH AUGUST—Assistant Manager.

\* headquarters    ▲ over 100,000 ft.    ■ 40,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

## Collinsville Discount Center, Inc., R. D. #1

Telephone: Area Code 717-927-6783  
25,000 ft. Discount Dept. Store.

All Depts. Company Operated except Family Shoes including Ladies, Mens & Childrens Wear, Linens, Domestic, Jewelry, Housewares, Hardware, Toys, Sporting Goods, Auto Accessories, Stereos, Records, Groceries & Sewing Notions.

WILLIAM J. HEIM—President, General Manager.

LUKE SCIPIONI—Buyer Ladies, Mens & Childrens Wear, Linens, Domestic & Sewing Notions.

DANA HEIM—Buyer Housewares, Toys, Stereos, Records, Groceries, Hardware, Jewelry, Auto Department.

DAVE GRIM—Sporting Goods.

LESSEE

Family Shoes—DAVIDSON SHOE CORP.

Brogue  
17309

Key  
Date

## K mart, 5005 Edgemont Ave.

Telephone: Area Code 215-876-3311

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Brookhaven  
19015

## Jefferson/Ward, Springfield Rd. &amp; Westchester Pike

Telephone: Area Code 215-353-2600

130,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Miami.

DAVID KENNY (at Miami)—President.

Broomall  
19008

## K mart, 700 Reed Rd.

Telephone: Area Code 215-353-6262

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Broomall  
19008

## Jamesway Discount Dept. Store,

Greater Lewiston Plaza

Telephone: Area Code 717-248-3997

80,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Secaucus.

DONALD SOLOMON—Store Manager.

Burnham  
17009

## K mart, N. Logan Blvd.

Telephone: Area Code 717-248-4703

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Burnham  
17009

## Claber's Distributing Co., E. Butler Rd. (Box 1769)

Telephone: Area Code 412-282-8900

Headquarters Office & Subsidiary of FOX INDUSTRIES, Butler, Pa., operating

discount dept. stores listed in Baden, Lower Burrell, McKees Rocks, North Versailles,

Pittsburgh (6) & West Mifflin, Pa., with a scheduled opening in Butler, Pa.

All Depts. Company Operated including Domestic, Housewares, Hardware,

Paint, Sporting Goods, Appliances, Auto Accessories, Pet Supplies,

Plumbing, Electrical, Building Supplies & Tools, Trim-A-Tree & Trains.

(Continued)

Butler  
18001

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

Key Units

## Claber's Distributing Co. (Continued)

STEVE BARNETT—General Manager.

RON MELLO—General Merchandise Manager.

MS. PAT BRANDON—Buyer Domestic, Housewares, Appliances &

Pet Supplies.

DAVE OFFEN—Buyer Auto Accessories, Plumbing, Electrical, Paints,

Trim-A-Tree, Trains & Accessories.

GARY SHAPIRO—Buyer Sporting Goods, Plumbing & Electrical.

BOB MICHIRELLA—Buyer Building Supplies, Hardware & Tools.

Butler  
18001

## Claber's

Projected Opening of Branch Discount Dept. Store to be operated by  
CLABER'S DISTRIBUTING CO., Butler, Pa.

## Fisher's Big Wheel Store, 1804 N. Main St.

Telephone: Area Code 412-283-5450

45,000 ft. Branch Discount Dept. Store operated by FISHER BIG WHEEL INC.,

New Castle, Pa.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in New Castle.

JOHN RILEY—Store Manager.

Butler  
18001

## Gaylord's Discount Dept. Store,

Greater Butler Shopping Center, Rte. 8

Telephone: Area Code 412-287-8783

51,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL

CORP., Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Secaucus.

H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.

Butler  
18001

## K mart, Rtes. 422 &amp; 68

Telephone: Area Code 412-287-3731

64,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES (at this store)

Mens Wear—UNISHOPS

Family Shoes—SHOE CORP. OF AMERICA

Home Improvements—ACME

Butler  
18001

## Murphy's Mart, 310 New Castle Rd.

Telephone: Area Code 412-283-2155

88,000 ft. Branch Promotional Mass Merchandising Store operated by

G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names

of Executives and Merchandise Buyers listed in McKeesport.

C. H. LITTLE (at McKeesport)—President.

Butler  
18001

## Zayre, 150 Alameda Plaza

Telephone: Area Code 412-283-3110

50,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,

Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Framingham.

JACK BENNETT—Store Manager.

30,000-60,000 ft    ◆ under 30,000 ft

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Hills Dept. Store, 3431 Simpson Ferry Rd.** Camp Hill  
 Telephone: Area Code 717-761-6440 17011  
 70,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES.  
 Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- Murphy's Mart, 3501 Capital City Mall** Camp Hill  
 Telephone: Area Code 717-761-5000 17011  
 103,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Ames Dept. Store, West Side Shopping Center** Carbondale  
 Telephone: Area Code 717-282-1743 18407  
 60,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 JOHN ARMSTRONG—Store Manager.
- K mart, 222 Carlisle Plaza** Carlisle  
 Telephone: Area Code 717-243-1611 17013  
 30,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, M-J Mall** Carlisle  
 Telephone: Area Code 717-243-9271 17013  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Hills Dept. Store, 2100 Washington Pike** Carnegie  
 Telephone: Area Code 412-279-3800 15106  
 60,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES.  
 Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- Fisher's Big Wheel Store, R.R. #1, Rte. 219 N.** Carrolltown  
 Telephone: Area Code 814-344-6558 15722  
 45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
 DENNIS IMHOFF—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Clover, 1301 Skippack Pike** Center Square  
 Telephone: Area Code 215-279-8556 19422  
 30,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Philadelphia.  
 WARREN WHITE (at Philadelphia)—General Manager.
- K mart, 1005 Wayne Ave.** Chambersburg  
 Telephone: Area Code 717-263-9831 17201  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mason's Discount Dept. Store, 1363 Lincoln Way E.** Chambersburg  
 Telephone: Area Code 717-263-9064 17201  
 50,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
 F. DONNELLY—Store Manager.
- Nichols Discount City, 1695 Lincoln Way E.** Chambersburg  
 Telephone: Area Code 717-263-9231 17201  
 100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Fisher's Big Wheel Store, 200 Chamber Plaza** Charlottesville  
 Telephone: Area Code 412-483-3505 15022  
 43,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
 HOWARD STEVENS—Store Manager.
- Jamesway Discount Dept. Store, Rte. 322** Clarion  
 Telephone: Area Code 814-226-8723 16214  
 47,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in N. J.  
 ANTHONY LAPINTO—Store Manager.
- Ames Dept. Store, Rte. 322** Clearfield  
 Telephone: Area Code 814-765-3102 16830  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, INC., Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 MIKE MANGAN—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd)

## Murphy's Mart, 1854 Daisy St.

Telephone: Area Code 814-785-6567

100,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.

Clearfield

16830

Key Units

## King's Dept. Store, Rte. 422, West Penn Ave.

Telephone: Area Code 717-273-2751

80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.

PAUL K. BREADY (at Newton)—Vice President, Store Operations.

Cleona

17042

## Bazaar of all Nations.

Baltimore Pike &amp; Bishop Ave.

Telephone: Area Code 215-259-3636

COMPANY PROFILE (SIC 53 21):

SALES: \$26,000,000 (1979 Estimated)

TOTAL SELLING SQ. FT.: 150,000

SALES PER SELLING SQ. FT.: \$173.33

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

150,000 Discount Dept. Store.

All Depts. Leased.

AARON MILNER—Executive Director, General Manager.

JAMES MILLER, SR.—Maintenance Manager.

## LESSEES

Ladies Wear—BELSCOT

Art—KENT STUDIOS

Bank—FIRST PENNSYLVANIA BANK

Beer—BUY RITE BEVERAGES

Hobbies—ALLIED HOBBY SHOPS

Pianos &amp; Organs—ORGAN SPOT, INC.

Yarn—CLIVEDEN YARNS

Mens Wear—JACK KING'S

MANDEL'S

Housewares &amp; Hardware—CITY WIDE HARDWARE

A &amp; M HARDWARE &amp; HOUSEWARES

Lamps &amp; Lighting Fixtures—R &amp; B LITE PALACE

Childrens Wear—HALPREN'S

Family Shoes—SPENCER SHOES

Domestics—DUKE DISCOUNT

Furniture—HOBURTS

Paint—CITY WIDE PAINT STORES, INC.

Drugs—DISCOUNT DRUG

Cameras—ALSEY CAMERA SHOPS

Jewelry—WARREN'S JEWELERS

Records—JERRY'S RECORDS

Appliances—SILO DISCOUNT CENTER, INC.

Auto Accessories—ROYAL DIST., INC.

Floor Coverings—ALMAR

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

Key Units

## Bazaar of all Nations (Continued)

Snack Bar—MERILEE (at store)

Restaurant—OAKS RESTAURANTS

Wallpaper—NOONAN'S

Toys &amp; Juvenile Furniture—MARTY'S TOYS

Sporting Goods—POLLY BROS.

Fabrics—WEAVNIT

Home Improvement—EASTERN KITCHEN

Garden Center—CITY WIDE

Tobacco Shop—YE OLDE TOBACCO BARRELL

Clifton Heights

19019

## K mart, 713 E. Baltimore Pike

Telephone: Area Code 215-822-5000

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Harry Miller's Bargain Town, U.S.A., Lincoln Hwy.

Telephone: Area Code 717-884-6614

15,000 ft. Branch Discount Dept. Store operated by HARRY MILLER'S BARGAIN  
TOWN U.S.A., Lebanon, Pa.All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Lebanon.

BEN MAY—Store Manager.

Columbia

17512

## Jamesway

Projected Opening of 38,000 ft. Branch Discount Dept. Store to be operated by  
JAMESWAY CORP., Secaucus, N. J.

Columbia

## Ames Dept. Store, 2d National Bank Bldg.

Telephone: Area Code 412-887-5910

60,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES,  
Rocky Hill, Conn.Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Rocky Hill.

R. KIRKPATRICK—Store Manager.

Connellsville

15425

## Murphy's Mart, Laurel Mall &amp; U.S. Rte. 119

Telephone: Area Code 412-628-0212

80,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.

Connellsville

15425

## Lane Discount Dept. Store

Telephone: Area Code 215-282-4200

92,000 ft. Branch Discount Dept. Store operated by LANE DISCOUNT DEPT.  
STORES, Easton, Pa.Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Easton.

RAYMOND BARTOLACCI (at Easton)—President.

Coopersburg

18038

## Lane Discount Dept. Store 2nd &amp; Chestnut Sts.

Telephone: Area Code 215-262-5050

50,000 ft. Branch Discount Dept. Store operated by LANE DISCOUNT DEPT.  
STORES, Easton, Pa.Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Easton.

RAYMOND BARTOLACCI (at Easton)—President.

Coplay

18037

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- K mart, 825 Beaver Grade Rd.** Coraopolis 15108  
 Telephone: Area Code 412-262-1961  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Murphy's Mart, 880 Narrows Run Rd.** Coraopolis 15108  
 Telephone: Area Code 412-262-2144  
 77,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Jefferson Super Dept. Store, Brookwood Shopping Center** Cornwells Heights 19020  
 Telephone: Unavailable at press time  
 80,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- Woolco Dept. Store, 300 Woodhaven Mall** Cornwells Heights 19020  
 Telephone: Area Code 215-639-8821  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Fisher's Big Wheel Store, 390 W. Columbus Rd. #4** Corry 16407  
 Telephone: Area Code 814-664-8605  
 42,000 ft. Branch Discount Dept. Store operated by FISHER BIG WHEEL, INC., New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 KEN CARROTHERS—Store Manager.
- Hills Dept. Store, Cressona Mall (Box 85)** Cressona 17929  
 Telephone: Area Code 717-385-4875  
 77,000 ft. Branch Discount Dept. Store operated by HILLS DEPT STORES, Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 704 Lancaster Ave.** Devon 19333  
 Telephone: Area Code 215-687-8090  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, Scranton Carbondale Hwy.** Dickson City 18519  
 Telephone: Area Code 717-489-7591  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Discount Dept. Store, 3245 Hamilton Blvd.** Dorneyville 18109  
 Telephone: Area Code 215-435-4951  
 80,000 ft. Branch Discount Dept. Store operated by LANE DISCOUNT DEPT. STORES, Easton, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Easton.  
 RAYMOND BARTOLACCI (at Easton)—President.
- Murphy's Mart, DuBois Mall** DuBois 15801  
 Telephone: Area Code 814-371-3750  
 82,000 ft. Branch Discount Dept. Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- PT Stores, N. Main St.** DuBois 15801  
 Telephone: Area Code 814-371-7724  
 80,000 ft. Branch Promotional Dept. Store operated by PENN TRAFFIC CO., Johnstown, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Johnstown.  
 DAVE BROWN—Store Manager.
- King's Dept. Store, O'Neil Hwy. & Monahann Blvd. (Scranton)** Dunmore 18512  
 Telephone: Area Code 717-347-5495  
 60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- K mart, 425 Hoffman Blvd.** Duquesne 15110  
 Telephone: Area Code 412-469-2440  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3200 West Ridge Pike** Eagleville 19401  
 Telephone: Area Code 215-539-0840  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 300 Lincoln Ave.** East Stroudsburg 18301  
 Telephone: Area Code 717-424-8700  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Jamesway Discount Dept. Store, William Penn Hwy.** Easton 18042  
 Telephone: Area Code 215-252-1722  
 60,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 ARLIE LAZARUS (at Secaucus)—President.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

## K mart. 320 S. 25th St.

Telephone: Area Code 215-258-2324

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Easton  
18042

Key Unit

## Lane Discount Dept. Stores, 1720 Butler St.

Telephone: Area Code 215-253-7155

## COMPANY PROFILE (SIC 53 21):

SALES: \$29,849,000 (9/29/79—does not include leased depts.)  
TOTAL SELLING SQ. FT.: 434,800 (does not include leased depts.)  
SALES PER SELLING SQ. FT.: \$68.65  
OWNERSHIP: Public  
EXCHANGE TRADED: AS  
SYMBOL: LNO

SOURCES: Annual Reports, 10-Ks, DSN and BGI

82,000 ft. Discount Dept. Store operated by LANECO, INC. (supermarket  
chain), Easton, Pa., with branch stores listed in Clinton, Phillipsburg &  
Whitehouse, N. J.; Allentown, Coopersburg, Coplay, Dorneyville, Forks  
Township, Lehigh, Nazareth, Trexlerstown & Wind Gap, Pa.

COMPANY OPERATED DEPTS.—Mens & Childrens Wear, Linens &  
Domestics, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting  
Stationery & Greeting Cards, Auto Accessories, Tires, Battery Service,  
Goods, Garden Center, Drugs, Appliances, Stationery & Greeting Cards,  
Auto Accessories, Tires, Battery Service, Luggage, Tobacco Shop, Supermarket,  
Snack Bar, TBA Center, Wallpaper, Sewing Notions & Home Improvement.  
LEASED DEPTS.—Ladies Wear, Family Shoes, Jewelry, Records &  
Cameras & Fabrics.

RAYMOND BARTOLACCI, SR.—President, Store Planning,  
Development & Construction Manager.

GUY BARTOLACCI—Executive Vice President, Maintenance  
Manager, Buyer Fixtures & Equipment.

A. T. BARTOLACCI—Senior Vice President, Buyer Tobacco Shop,  
Snack Bar & Supermarket.

FRANK A. MALONE—Vice President, Display & Merchandise  
Manager & Buyer Housewares, Hardware, Paint, Wallpaper, Toys,  
Stationery, Greeting Cards, Cameras & Home Improvement.

GEORGE BUCHANAN—Controller,  
W. STACKHOUSE—Buyer Mens & Childrens Wear, Sewing Notions.

T. KAWTOSKI—Buyer Linens & Domestics, Floor Coverings,  
R. BARTOLACCI, JR.—Buyer Sporting Goods, TBA Center, Drugs.

A. GEORGE—Buyer Furniture, Garden Center, Appliances, TV,  
Radio & Luggage.

## LESSEES

Ladies Wear—JUBILEE SHOPS  
Fabrics—DOREM FASHIONS

Family Shoes—SPENCER SHOE

Jewelry & Cameras—STARLETTE STORES

Records—RAPID SALES

## Jamesway Discount Dept. Store, Rte. 22, Rd. 1

Telephone: Area Code 814-472-6642

50,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Secaucus.  
GARY CALDWELL—Store Manager.

Ebensburg  
15931

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

## K mart, US Rte. 11 &amp; Mark Plaza

Telephone: Area Code 717-288-7501

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Edwardsville  
18704

Key Unit

## Jamesway

Projected Opening of 45,000 ft. Branch Discount Dept. Store to be operated by  
JAMESWAY CORP., Secaucus, N. J.

Elizabethtown

## Fisher's Big Wheel Store, Rte. 65 S.

Telephone: Area Code 412-758-5571

42,000 ft. Branch Discount Dept. Store operated by FISHER BIG WHEEL INC.,  
New Castle, Pa.

Ellwood City  
16117

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
BILL BECHTEL—Store Manager.

## K mart, 463 N. Enola St.

Telephone: Area Code 717-732-3873

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Enola  
17025

## Nichols Discount City, Rte. 222 &amp; N. Reading Rd.

Telephone: Area Code 717-733-1255

84,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
All Depts. Company Operated except Shoes, Executives and Merchandise  
Buyers listed in New York.

Ephrata  
17522

MANFRED BRECKER (at New York)—President.

## Buyers Fair, 515 French St.

Telephone: Area Code 814-454-8430

Headquarters Office of chain of Discount Dept. Stores ranging in size from  
10,000 ft. to 18,000 ft. (Not Listed) in Corry, Edinboro, Franklin, Girard,  
Groce City & Titusville, Pa.

Erie  
18501

All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
Family Shoes, Linens, Domestics, Floor Coverings, Housewares, Hard-  
ware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drugs,  
Jewelry, Records, Appliances, TV, Radio, Stationery, Greeting Cards,  
Cameras, Auto Accessories, Luggage, Sewing Notions & Home Improvement.  
Estimated Sales: \$8,000,000

JACK LECHNER—President.

LARRY LECHNER—Vice President, Buyer Hardlines.

RICHARD LECHNER—Vice President, Buyer Soft Goods &amp; Domestic.

## Hills Dept. Store, 2711 Elm St.

Telephone: Area Code 814-453-4828

77,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES,  
Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.

Erie  
16503

## Hills Dept. Store, 2323 W. 38th St.

Telephone: Area Code 814-838-8821

70,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES,  
Canton, Mass., subsidiary of SCOA, Columbus, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.

Erie  
16306

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- K mart, 2873 W. 26th St.**  
Telephone: Area Code 814-838-1987  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4401 Buffalo Rd.**  
Telephone: Area Code 814-868-0858  
119,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1320 E. Grandview Blvd.**  
Telephone: Area Code 814-899-7647  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mason's Discount Dept. Store, 2201 W. 12th St.**  
Telephone: Area Code 814-456-2054  
70,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
H. HUTCHINS—Store Manager.
- Mason's Discount Dept. Store, 2026 Broad Ave.**  
Telephone: Area Code 814-455-9061  
55,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
M. MONTGOMERY—Store Manager.
- K mart, 175 N. Pottstown**  
Telephone: Area Code 215-363-1440  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sugarman's, Inc., Scranton-Carbondale Hwy.**  
Telephone: Area Code 717-876-3660  
100,000 ft. Discount Dept. Store.  
COMPANY OPERATED DEPTS.—Furniture, Floor Coverings, Records, Sewing Notions, Fabrics, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Jewelry, Appliances, Stationery, Cameras, Auto Accessories, Snack Bar & Supermarket.  
LEASED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens & Domestic.  
MARTY SUGARMAN—President & Buyer.  
THEODORE WARHOLIC—Store Manager.  
LESSEES  
Ladies, Mens & Childrens Wear, Family Shoes, Linens & Domestic—DAVID HARRIS

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

Key Units

Erie

16506

Erie

16504

Erie

16510

Erie

16505

Erie

16503

Exton

19341

Eynon

18418

## PENNSYLVANIA (Cont'd.)

- King's Dept. Store, Lincoln Hwy.**  
Telephone: Area Code 215-736-0221  
70,000 ft. Branch Discount Dept. Store to be operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Clover, Bucks Mall**  
Telephone: Area Code 215-322-7400  
82,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Philadelphia.  
WARREN WHITE (at Philadelphia)—General Manager.
- K mart, 176 West Street Rd.**  
Telephone: Area Code 215-355-5515  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1874 Bethlehem Pike**  
Telephone: Area Code 215-233-3409  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Lane Discount Dept. Store, Rte. 115 & Old Mill Rd.**  
Telephone: Area Code 215-253-8696  
90,000 ft. Branch Discount Dept. Store operated by LANE DISCOUNT DEPT. STORES, Easton, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Easton.  
RAYMOND BARTOLACCI (at Easton)—President.
- Jamesway Discount Dept. Store, Rte. 8 & 62nd St.**  
Telephone: Area Code 814-437-2077  
83,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
ARLIE LAZARUS (at Secaucus)—President.
- Murphy's Mart**  
Projected Opening of 53,000 ft. Branch Promotional Mass Merchandising Store to be operated by G. C. MURPHY CORP., McKeesport, Pa.
- Bargain Center, Washington & Garfield Blvds.**  
Telephone: Area Code 215-866-0351  
10,000 ft. Discount Store.  
All Depts Company Operated.  
GEORGE HORVATH, SR.—President, Buyer Housewares, Garden Center, Drugs, Jewelry, TV, Radios, Stationery, Cameras.  
Auto Accessories & Groceries.  
GEORGE HORVATH, JR.—Buyer Housewares & Sporting Goods.  
YARO CEHELSEY—Buyer Hardware & Paints.  
MISS GERRY McDONALD—Buyer Furniture.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

- King's Dept. Stores, Penn St.** Gettysburg 17325  
Telephone: Area Code 717-677-7942  
50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Harry Miller's Bargaintown U.S.A., York St.** Gettysburg 17325  
Telephone: Area Code 717-334-6218  
20,000 ft. Branch Discount Dept. Store operated by HARRY MILLER'S BARGAIN-TOWN U.S.A., Lebanon, Pa.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Lebanon.  
TERESA VIERING—Store Manager.
- Murphy's Mart, 5375 William Flynn Hwy.** Gibsonia 15044  
Telephone: Area Code 412-443-6633  
80,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.
- Jefferson/Ward, 50 N. McDade Blvd. & Ashland Ave.** Glenolden 19036  
Telephone: Area Code 215-534-4900  
90,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.
- Albert's Self-Service Dept. Store, 1632 Wm. Flynn Hwy.** Glenshaw 15116  
Telephone: Area Code 412-486-9000  
70,000 ft. Discount Dept. Store operated by SEIGS WHOLESALE DISTRIBUTING CO., INC.  
All Depts. Company Operated including Ladies, Mens Wear, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Giftware, Garden Center, Appliances, Jewelry, Trim-A-Tree, Stationery, Greeting Cards, Auto Accessories, Luggage, Cameras.  
Estimated Sales: \$1,500,000  
ALBERT SEIG—Owner & Buyer Mens Wear, Sporting Goods, Drugs, Luggage, Floor Coverings, Toys, Hardware, Paint, Garden Center, Stationery, Greeting Cards & Auto Accessories.  
B. CAVANAUGH—Buyer Ladies Wear, Linens & Domestic, House-Wares, Jewelry, Appliances, Furniture, Cameras, Tree Trim & Gifts.
- Gee Bee, East Gate Shopping Center, RD 7** Greensburg 15601  
Telephone: Area Code 412-834-4800  
84,000 ft. Branch Discount Dept. Store operated by GLOSSER BROS., Johnstown, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Johnstown.  
LLOYD SEBECK—Store Manager.
- Hills Dept. Store, 1083 Pittsburgh St.** Greensburg 15601  
Telephone: Area Code 412-836-5000  
70,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ♦ 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- K mart, Greensburg Plaza, Route 30 West** Greensburg 15601  
Telephone: Area Code 412-834-7980  
65,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Mens Wear—UNISHOPS  
Shoes—SHOE CORP. OF AMERICA  
Home Improvements—ACME
- Murphy's Mart, Westmoreland Mall, E. Pittsburgh St.** Greensburg 15601  
Telephone: Area Code 412-837-1300  
87,500 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.
- Jamesway Discount Dept. Store, Greenville Plaza** Greenville 16125  
Telephone: Area Code 412-588-2141  
60,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
LARRY AUKES—Store Manager.
- Murphy's Mart, Greenville Plaza** Greenville 16125  
Telephone: Area Code 412-588-2280  
42,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.
- Fisher's Big Wheel Store, RD #1** Grindstone 15442  
Telephone: Area Code 412-785-7310  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
JAMES HILL—Store Manager.
- Jamesway Discount Dept. Store, 1424 W. Main St.** Grove City 16127  
Telephone: Area Code 412-458-5150  
32,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
JEFFREY LLOYD—Store Manager.
- K mart, North Hanover Mall** Hanover 17331  
Telephone: Area Code 717-632-5461  
30,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ♦ 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- King's Dept. Store, South Hanover Shopping Center** Hanover  
 Telephone: Area Code 717-632-8551 17331  
 50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Mason's Discount Dept. Store, N. Carlisle** Hanover  
 Telephone: Area Code 717-637-8951 17331  
 70,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S,  
 Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Columbus.  
 ANTHONY IUIFFRE—Store Manager.
- Nichol's Discount City, Rts. 94 S. & Clover Lane** Hanover  
 Telephone: Area Code 717-632-8711 17331  
 80,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New  
 York, N. Y.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Hills Dept. Store, 5005 Jonestown Rd.** Harrisburg  
 Telephone: Area Code 717-852-5030 17112  
 77,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
 Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 5050 Jonestown Rd.** Harrisburg  
 Telephone: Area Code 717-652-4770 17112  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 520 S. 29th St.** Harrisburg  
 Telephone: Area Code 717-238-1937 17103  
 60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Murphy's Mart, Union Deposit Rd. E.** Harrisburg  
 Telephone: Area Code 717-564-8566 17111  
 70,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Jefferson/Ward, 611 Old York Rd.** Hatboro  
 Telephone: Area Code 215-674-4500 19040  
 90,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Discountland U. S. A., 22nd & Vine** Hazleton  
 Telephone: Area Code 717-455-9438 18201  
 18,000 ft. Discount Store.  
 All Depts. Company Operated.  
 DAVID FRUMKIN—President, General Manager, Buyer  
 Domestic, Housewares, Toys, Radios, Stationery, Auto Accessories,  
 Supermarket, Candy.  
 PAULINE FRUMKIN—Vice President.  
 FRED SCHWARTZ—Controller.  
 NANCY LATOFF—Buyer Jewelry & Gifts, Drugs.
- Gaylord's Discount Dept. Store, 25th & Church St.** Hazleton  
 Telephone: Area Code 717-455-1561 18201  
 60,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL  
 CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Secaucus.  
 H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- K mart, 702 W. Broad St.** Hazleton  
 Telephone: Area Code 717-455-4891 18201  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Zayre, Valmont Parkway** Hazleton  
 Telephone: Area Code 717-455-7523 18201  
 72,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham,  
 Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 AL FINN—Store Manager.
- Woolco Dept. Store, 600 MacDade Mall** Holmes  
 Telephone: Area Code 215-254-2250 19043  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, U.S. Rte. 6** Honesdale  
 Telephone: Area Code 717-253-5585 18431  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Village Mall** Horsham  
 Telephone: Area Code 215-674-2901 19044  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.  
 WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, Park Village Plaza** Hummelstown  
 Telephone: Area Code 717-588-3761 17028  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

- Murphy's Mart, U.S. Rte. 22**  
 Telephone: Area Code 814-643-6350  
 60,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 C. H. LYTLE (at McKeesport)—President.  
 Huntingdon ■ 16652
- Hills Dept. Store, 1550-286 S.**  
 Telephone: Area Code 412-465-2601  
 70,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES,  
 Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.  
 Indiana ■ 15701
- K mart, 2090 Rte. 286 S.**  
 Telephone: Area Code 412-349-7654  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 Indiana ■ 15701
- Murphy's Mart, 2420 Rte. 422 W.**  
 Telephone: Area Code 412-349-5870  
 100,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.  
 Indiana ▲ 15701
- PT Stores, College Park Plaza**  
 Telephone: Area Code 412-465-5565  
 65,000 ft. Branch Promotional Dept. Store operated by PENN TRAFFIC CO., Johnstown, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Johnstown.  
 JOHN GRIFFITH—Store Manager.  
 Indiana ■ 15701
- Hills Dept. Store**  
 Projected Opening of 80,000 ft. Branch Discount Dept. Store to be operated by  
 HILLS DEPT. STORES, INC., Canton, Mass.  
 Irwin ■
- Murphy's Mart, Rte. 30 E.**  
 Telephone: Area Code 412-864-2411  
 87,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.  
 Irwin ■ 15642
- Gee Bee, University Park Shopping Center**  
 Telephone: Area Code 814-266-3168  
 100,000 ft. Branch Discount Dept. Store operated by GLOSSER BROS., Johnstown, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Johnstown.  
 JOHN STOLTZ—Store Manager.  
 NOTE: Auto Service Center at this store.  
 Johnstown ▲ 15901
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Glosser Bros., Inc., Franklin & Locust Aves.**  
 Telephone: Area Code 814-536-6633  
 COMPANY PROFILE (SIC 53 21):  
 SALES: \$105,303,933 (7/27/79—does not include leased depts.)  
 TOTAL SQ. FT.: 1,144,500  
 SALES PER SQ. FT.: \$92.01  
 OWNERSHIP: Public  
 EXCHANGE TRADED: AS  
 SYMBOL: GEE  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 Resident Buyer: Atlas Buying Corp., 1120 6th Ave., N.Y.C.  
 Headquarters Office of Dept. Store operating Discount Stores as GEE BEE in  
 MARYLAND—Cumberland.  
 PENNSYLVANIA—Altoona, Bethel Park, Greensburg, Johnstown, Monaca,  
 Monroeville, Natrona Heights, North Versailles, Pittsburgh, Pleasant Hills,  
 State College, Uniontown, Washington & Williamsport.  
 WEST VIRGINIA—Fairmont.  
 Scheduled Openings: Frederick, Md. & York, Pa.  
 COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens,  
 Domestic, Cameras, Family Shoes, Groceries, Giftware, Housewares,  
 Notions, Books, Stationery, Furniture, Luggage, Paint, Hardware, Auto  
 Accessories, Garden Center, Tobacco, Candy, Supermarkets, Floor Coverings,  
 Wallpaper, Appliances, Trim-A-Tree, Jewelry, Cosmetics, Curtains & Draperies.  
 LEASED DEPTS.—Toys, Sporting Goods, Drugs, Records, Health & Beauty Aids  
 & Restaurant.  
 LEONARD J. BLACK—Chairman of the Board, Chief Executive Officer.  
 ALVIN GLOSSER—President, Chief Operating Officer.  
 PAUL GLOSSER—Senior Vice President.  
 HERBERT SINBERG—Senior Vice President, Branch Stores, Store  
 Planning & Development.  
 SYDNEY OSSIP—Senior Vice President.  
 LEWIS FINE—Vice President, Merchandising, Softlines.  
 NORMAN EPSTEIN—Assistant Vice President, Divisional Manager,  
 Discount Operations.  
 DON RUMSEY—Assistant Vice President, Divisional Manager,  
 Discount Operations.  
 STEVE EISEMAN—Assistant Vice President, Merchandise Manager  
 Ladies Coats, Better Dresses & Sportswear.  
 JEFF DIAMOND—Assistant Vice President, Merchandise Manager  
 Infants, Boys, Girls & Teens Wear & Juvenile Furniture.  
 W. IKENBERG—Assistant Vice President, Merchandise Manager.  
 HAL COOLEY—Assistant Vice President, Store Operations Director.  
 THOMAS ZURILLA—Treasurer & Controller.  
 WILLIAM L. GLOSSER—Secretary & Personnel Manager.  
 MARK CUNNINGHAM—Director of Supermarket Operations.  
 FRED GLOSSER—Construction, Maintenance, Fixtures & Equipment.  
 RAY MAYER—Credit Manager.  
 DAVID BAND—General Merchandise Manager Hard Lines.  
 BILL MUTCHLER—Merchandise Manager Hard Lines.  
 I. SUCHMAN—Merchandise Manager Family Shoes & Cameras.  
 JAMES REED—Display Manager.  
 BUYERS  
 CHRIS BITTNER—Dresses.  
 JULES SLOAN—Coats & Suits.  
 JESS EHRLICH—House Dresses & Uniforms.  
 MARK MENDELSON—Sportswear.  
 LARRY MINTZER—Lingerie & Foundations.  
 MARY LOU SUCH—Hosiery & Candy.  
 BERT KORSH—Ladies Sportswear Bottoms.  
 STANLEY K. FASS—Jewelry, Handbags & Accessories.  
 SUE KRISZ—Cosmetics.  
 MURRAY MELTZER—Girls & Teens Wear.  
 (Continued)
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

## Glosser Bros., Inc., (Continued)

LEE SAXONY—Infants Wear.  
 JOHN LAPARI—Notions, Trim-A-Tree.  
 MIKE ENGEL—Boys Wear.  
 PETE MILJEN—Mens Suits.  
 CHUCK SCHMITT—Mens Wear & Work Clothes.  
 HOWARD JACKSON—Mens & Boys Footwear.  
 PAUL ANGHEL—Mens Furnishings.  
 PETE STERN—Womens & Girls Footwear.  
 SAMUEL RENDA—Curtains, Drapes & Slipcovers.  
 PAT SISE—China & Giftware.  
 BOB HORVATH—Basic Housewares.  
 DOROTHY TRUSCELLO—Tobacco.  
 NATHAN GLOSSER—Hardware, Lawn & Garden.  
 STEVE HOLTZMAN—Electrics.  
 DOM IACCINI—Electronics.  
 HARRY COHEN—Cameras & Calculators.  
 D. SMITH—Home Improvement, Paint & Wallpaper.  
 SAUL CABIN—Produce.  
 ARNOLD HECHT—Groceries.  
 BARRY WEINSTEIN—Restaurant.  
 LEO LAUGHREY—Furniture, Floor Coverings & Luggage.  
 ELI RABKIN—Auto Accessories.

## LESSEE

Toys & Sporting Goods—BIGGS  
 Drugs—FOX GROCERY CO.  
 Legal—G & O LEGAL CENTERS  
 Records—SOUNDS DISTRIBUTING.

**Hills Dept. Store, Scalp Ave. & Eisenhower Blvd.** Johnstown ■  
 Telephone: Area Code 814-266-9646 15904  
 80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
 Canton, Mass. Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT GOLDBERGER (at Canton)—President.

**K mart, 3244 Elton Rd.** Johnstown ■  
 Telephone: Area Code 814-266-8011 15904  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**King's Dept. Store, Luther & Scalp Rds.** Johnstown ●  
 Telephone: Area Code 814-266-5578 15901  
 30,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.

**Mason's Discount Dept. Store, Bel-Air Shopping Center** Johnstown ■  
 Telephone: Area Code 814-266-3178 15904  
 72,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S,  
 Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Columbus.  
 M. PASSIDY—Store Manager.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

**PT Stores, Westwood Plaza** Johnstown ■  
 Telephone: Area Code 814-255-4115 15903  
 64,000 ft. Branch Promotional Dept. Store operated by PENN TRAFFIC CO.,  
 Johnstown, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Johnstown.  
 MICHAEL WOLFE—Store Manager.

**PT Stores, Richland Mall** Johnstown ■  
 Telephone: Area Code 814-256-5891 15904  
 70,000 ft. Branch Dept. Store operated by PENN TRAFFIC CO., Johnstown, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Johnstown.  
 JOHN F. HANLEY—Store Manager.

**Penn Traffic Co., 319-47 Washington St.** Johnstown ★ 6  
 Telephone: Area Code 814-536-4411 15901  
 Resident Buyer: Mutual Buying Syndicate, Inc. 11 W. 42nd St., N.Y.C. 10036  
 Headquarters Office for chain of Dept. Stores operating Promotional  
 Dept. Stores listed as PT STORES in DuBois, Indiana, Johnstown (2),  
 State College & Somerset, Pa.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens,  
 Domestic, Juvenile Furniture, Furniture, Floor Coverings, Housewares,  
 Hardware, Toys, Sporting Goods, Garden & Lawn, Drugs, Cosmetics,  
 Jewelry, Watches, Clocks, Leather Goods, TV, Radio, Electronics,  
 Stationery, Greeting Cards, Books, Office Machines, China, Glass,  
 Giftwares, Christmas Decorations, Curtains, Draperies, Silverware,  
 Auto Accessories, Cameras, Candy, Lamps, Pictures, Mirrors & Luggage.  
 LEASED DEPTS.—Family Shoes & Sewing Center.

LARRY ROSEN—President.  
 OLLIE SMITH—Vice President, Finance.  
 BILL GASIOR—Operations Superintendent.  
 VIRGIL GOOD—Fixtures & Equipment, Maintenance Manager.  
 DIVISIONAL MERCHANDISE MANAGERS  
 FRED CONOVER—Ready-to-Wear.  
 DICK KULSEA—Mens & Childrens.  
 NED SPRAIN—Cosmetics, Smallwares, Sundries, Home Furnishings.

## BUYERS

NANETTE DAVIS—Coats, Rainwear, Womens World & Maternity.  
 BETTY ANDERSON—Bridal.  
 BARBARA NAJJAR—Budget & Junior Dresses.  
 MARION GRETOE—Better Traditional Sportswear, Active Wear,  
 Updated & Moderate Dresses.  
 LENNEA DARRIN—Moderate Traditional & Updated Sportswear.  
 BARBARA HWALEX—Junior Sportswear.  
 ORA BECKLEY—Low Moderate Sportswear.  
 SHELLY HEATH—Senior Buyer Intimate Apparel & Accessories.  
 BARBARA BAXTER—Intimate Apparel & Foundations.  
 DOROTHY BORING—Costume Jewelry, Watches, Clocks & Leather Goods.  
 MRS. RUTH SMITH—Infants & Childrens Wear, Juvenile Furniture,  
 Boys 4-7.  
 ROBERT CRIBBS—Cosmetics.  
 TOM SHEA—Mens Sport Coats, Slacks, Sport Shirts, Active Wear  
 & Sweaters.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

## Penn Traffic (Continued)

JOHN DELUCE—Outerwear Clothing.  
FRANK ROBISON—Mens Furnishings & Luggage.  
LARRY McCracken—Senior Buyer Lamps, Pictures, Mirrors & Gifts.  
DENNIS HENRY—Books, Stationery, Greeting Cards & Office Machines.  
L. RENZ—Housewares, Hardware, Paint, Toys & Garden Shop.  
H. SMITH—Candy, Cameras & Auto Accessories.  
B. ANDERSON—Silverware.  
H. MATTERN—Furniture.

## LESSEES

Family Shoes—WOHL SHOE CO.  
Sewing Center—WHITE SEWING MACHINE CO.

## †Jamesway

Projected Opening of 38,000 ft. Branch Discount Dept. Store to be operated by JAMESWAY CORP., Secaucus, N. J.

## Kennett Square

## King's Dept. Store, 157 Market St.

Telephone: Area Code 717—287-2404

44,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Kingston

18704

## Jamesway Discount Dept. Store,

Rte. 422, Jamesway Plaza

Telephone: Area Code 412—548-5651

70,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
DONALD WILLIAMS—Store Manager.

## Kittanning

18201

## King's Dept. Store, U.S. Rte. 22 &amp; Township Rd.

Telephone: Area Code 215—683-6731

60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Kutztown

19530

## K mart, 1890 Fruitville Pike

Telephone: Area Code 717—569-5374

106,000 ft. Branch Discount Dept. Store operated by K MART DIVISION of S. S. KRESGE CO., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEE (at this store)

## Lancaster

17601

## Supermarket—FOOD FAIR

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

## K mart, 1 East Towne Mall, Rte. 340

Telephone: Area Code 717—299-1161

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Lancaster

17602

## Mailman's, Manor Shopping Center

Telephone: Area Code 717—299-7351

60,000 ft. Branch Discount Dept. Store operated by Mailman's, York, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in York.  
M. S. GRUMBACHER (at York)—Chairman.

## Lancaster

17602

## Nichol's Discount City, 1175 Manheim Pike

Telephone: Area Code 717—397-0355

60,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in New York.  
MANFRED BRECKER (at New York)—President.

## Lancaster

17601

## Two Guys, Lincoln Hwy., Rotherstown Rd.

Telephone: Area Code 717—397-4224

112,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield, N. J., doing business as TWO GUYS.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Garfield.  
SEYMOUR KARCH (at Garfield)—President.

## Lancaster

17601

## K mart, 1776 E. Lincoln

Telephone: Area Code 215—547-4141

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Langhorne

19047

## Marshall's, US Rte. 1 &amp; Highland Pkwy.

Telephone: Area Code 215—949-0575

27,600 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.

## Langhorne

19047

## Woolco Dept. Store, Lincoln Plaza

Telephone: Area Code 215—752-1511

150,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

## Langhorne

19047

## King's Dept. Store, 666 E. Main St.

Telephone: Area Code 215—855-5530

80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Lansdale

19448

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Woolco Dept. Store, Welsh & N. Wales Rd.** Lansdale ■  
 Telephone: Area Code 215-368-6771  
 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Jamesway Discount Dept. Store, U.S. Rte. 30** Latrobe ▲  
 Telephone: Area Code 412-539-3690  
 100,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
 Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Secaucus.  
 ARLIE LAZARUS (at Secaucus)—President.
- K mart, Rte. 30, Latrobe Shopping Center** Latrobe ■  
 Telephone: Area Code 412-539-4561  
 30,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Hills Dept. Store, Lebanon Plaza, 801 E. Walnut St.** Lebanon ■  
 Telephone: Area Code 717-273-7691  
 73,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES,  
 Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- Harry Miller's Bargaintown, U.S.A., N. 7th St.** Lebanon ★  
 Telephone: Area Code 717-273-2665  
 30,000 ft. Discount Dept. Store operating branch stores listed as HARRY  
 MILLER'S BARGAINTOWN, U.S.A. in Columbia & Gettysburg, Pa.; MANHEIM  
 DISCOUNT STORE in Manheim, Pa.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens, Domestic, Furniture, Housewares, Hardware, Toys,  
 Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances,  
 TV, Radio, Stationery, Greeting Cards, Cameras, Auto Accessories,  
 Luggage, Tobacco Shop & Sewing Notions.  
 HARRY MILLER—President, Real Estate, Store Planning &  
 Development, Buyer Fixtures & Equipment, Housewares, Hardware,  
 Garden Center, Records, Cameras, Jewelry, Auto Accessories,  
 Drugs, Stationery, Greeting Cards, Tobacco, Sewing Machines  
 & Family Shoes.  
 SOPHIE MILLER—Vice President,  
 LINDA MILLER—Treasurer,  
 OPEN—Buyer Ladies, Mens & Childrens Wear,  
 OPEN—Buyer Linens & Domestic,  
 OPEN—Buyer Toys, Luggage, Radios, TV, Stereos & Small Appliances,  
 A. NEPI—Buyer Sporting Goods.
- Murphy's Mart, Lebanon Valley Mall** Lebanon ■  
 Telephone: Area Code 717-274-1485  
 70,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Fisher's Big Wheel Store, Allegheny Plaza & Rte. 56** Leechburg ■  
 Telephone: Area Code 412-845-8091  
 45,000 ft. Branch Discount Dept. Store operated by FISHER BIG WHEEL INC.,  
 New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New Castle.  
 LARRY LEVISH—Store Manager.
- Lane Discount Dept. Store, Carbon Plaza** Lehighton ■  
 Telephone: Area Code 717-386-4146  
 75,000 ft. Branch Discount Dept. Store operated by LANE DISCOUNT DEPT.  
 STORES, Easton, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Easton.  
 RAYMOND BARTOLACCI (at Easton)—President.
- Jefferson/Ward, Rte. 1 & Highland Pkwy.** Levittown ▲  
 Telephone: Area Code 215-943-4100  
 104,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- Murphy's Mart, Plaza 15 Shopping Center** Lewistown ■  
 Telephone: Area Code 717-523-3253  
 80,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—Executive Vice President, Operations.
- Jamesway Discount Dept. Store, Rte. 22, W. 4th St.** Lewistown ■  
 Telephone: Area Code 717-248-7827  
 57,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
 Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Secaucus.  
 ARTHUR SILFIN—Store Manager.
- K mart, Greater Lewistown Shopping Plaza** Lewistown ■  
 Telephone: Area Code 717-248-4941  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Unkel Joe's Woodshed, Rte. 150** Lock Haven ★ 2  
 Telephone: Area Code 717-748-6621  
 12,000 ft. Discount Dept. Store with a branch store listed in Altoona, Pa.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Domestic, Linens, Housewares, Hardware, Toys,  
 Sporting Goods, Stationery, Greeting Cards, Garden Center,  
 Auto Accessories, Giftwares.  
 JOE E. ANDERSON—Chairman of the Board,  
 ROBERT L. BAKER (at Altoona)—President & General Manager,  
 MIRIAM RUSSELL—Secretary & Treasurer,  
 LARRY BAKER (at Altoona)—Buyer Ladies Wear, Girls Wear,  
 Linens, Domestic, Jewelry, Housewares & Giftwares,  
 GRACE RUMMER—Buyer Childrens Wear & Hosiery,  
 KEN STAHLEY—Buyer Mens & Boys Wear,  
 GERTY COLLINS—Buyer Shoes,  
 TERRY GUYER (at Altoona)—Buyer Hardware, Toys,  
 Sporting Goods, Garden Center & Auto Accessories.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

- Claber's, Hillcrest Shopping Center** Lower Burrell ♦  
Telephone: Unpublished  
20,000 ft. Branch Discount Dept. Store operated by CLABER'S DISTRIBUTING CO., Butler, Pa.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Butler.  
STEVE BARNETT (at Butler)—General Manager.
- Hills Dept. Store, Hillcrest Shopping Center** Lower Burrell ■  
Telephone: Area Code 412-339-1093  
60,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- King's Dept. Store, Rte. 309 & Union St.** Luzerne ♦  
Telephone: Area Code 717-286-9348  
42,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Manheim Discount Store, RD #1** Manheim ♦  
Telephone: Area Code 717-898-8541  
15,000 ft. Branch Discount Dept. Store operated by HARRY MILLER'S BARGAIN TOWN U.S.A., Lebanon, Pa.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Lebanon.  
BEVERLY CHERNICH—Store Manager.
- Marshall's, US 1 S. & Junction 320** Marple ♦  
Telephone: Area Code 215-543-3128  
20,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- G. C. Murphy Co., 531 Fifth Ave.** McKeesport ★ 100  
Telephone: Area Code 412-664-4441  
COMPANY PROFILE (SIC 53 21):  
SALES: \$345,595,000 (1/26/78)  
TOTAL SQ. FT.: 3,800,000  
SALES PER SQ. FT.: \$90.95  
OWNERSHIP: Public  
EXCHANGES TRADED: NY, Ph  
SYMBOL: MPH  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
New York Office: 250 W. 34th St., One Penn Plaza, Suite 3514, N.Y.C., 10001  
Headquarters Office of variety store chain operating Promotional Mass Merchandising Stores listed as MURPHY'S MARTS listed as follows:  
ALABAMA—Huntsville (2) & Tuscaloosa.  
FLORIDA—Jacksonville.  
INDIANA—Auburn, Franklin, Indianapolis, Kendallville, Lawrenceburg, New Castle & Plymouth.  
KENTUCKY—Ashland, Painsville, Pikeville & Radcliff.  
(Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- G. C. Murphy (Continued)**  
LOUISIANA—Crowley, Franklin, Houma, Jennings, Monroe, New Iberia & West Monroe.  
MARYLAND—Annapolis, Baltimore (2), Lutherville-Timonium, Pasadena, Randallstown & Westernport.  
MICHIGAN—Hillsdale & Sturgis.  
MISSISSIPPI—Piquette.  
NEW JERSEY—Cape May Courthouse.  
NEW YORK—Painted Post.  
OHIO—Alliance, Athens, Bellefontaine, Boardman, Bowling Green, Bryan, Bucyrus, Circleville, Coshocton, Defiance, Fremont, Gallia, Gallipolis, Greenville, Kent, Logan, Mount Vernon, Salem, Springboro, Tiffin, Tipp City, Warren (2), Washington Court House & Youngstown.  
PENNSYLVANIA—Bedford, Bethel Park, Butler, Camp Hill, Clearfield, Connellsville, Coraopolis, DuBois, Gibsonia, Greensburg, Greentown, Harrisburg, Huntingdon, Indiana, Irwin, Lebanon, Lewisburg, McMurray, Monroeville, Pittsburgh (3), Punxsutawney, Robinson Township, Tunkhannock & Waynesboro.  
VIRGINIA—Ashland, Gloucester, Hampton, Newport News, Portsmouth, Suffolk & Williamsburg.  
WEST VIRGINIA—Beckley, Buckhannon, Dunbar, Fairmont, Hinton, Kingwood, Morgantown, Moundsville & New Martinsville.  
Scheduled Openings: Crowley, La.; Franklin Township & Waynesburg, Pa. & Elm, W. Va.  
COMPANY OPERATED DEPTS.—Ladies, Mens, Childrens & Infants Wear, Linens, Domestic, Furniture, Garden Center, Luggage, Hardware, Auto Accessories, Toys, Sporting Goods, Toiletries, Jewelry, Records, Radios, TV, Books, Stationery, Greeting Cards, Snack Bar, Notions, Laces, Ribbons, Tobacco, Candy, Millinery, Housewares, Paint, Cameras, Pets, Novelties, Gifts, Yarn Goods, Fabrics, Curtains & Drapes, Christmas Decorations, Home Improvement, Shoes & Hosiery.  
LEASED DEPTS.—Family Shoes, Auto Center, Supermarket.  
S. W. ROBINSON—Chairman of the Board & Chief Executive Officer.  
C. H. LYTLE—President, Chief Operating Officer.  
T. F. HUDAK—Senior Vice President Finance, Chief Financial Officer.  
R. T. MESSNER—Vice President, Secretary & General Counsel.  
LUTHER R. SHAY—Vice President, Administrative Services.  
R. T. TRACEY—Vice President, Sales.  
J. M. ELLIS, JR.—Vice President, Real Estate.  
E. A. GRISSINGER—Vice President, Store Planning & Construction.  
A. R. JOHNSON—Vice President, Merchandising.  
P. W. ROGERS—Vice President, Human Resources.  
R. L. ROWE—Vice President, Sales Promotion & Advertising Manager.  
C. LEE BREAKWELL—Vice President, Distribution & Traffic.  
ROBERT J. DOWIE—Assistant Vice President, Computer Services.  
GERALD M. PRADO—Treasurer.  
D. J. KRAUSE—Controller.  
C. B. WILSON—Office Equipment, Furniture & Supplies.  
A. C. KLEIN—Store & Display Fixtures, Cash Registers.  
Counters, Signholders & Manikins.  
G. L. CALER—Sales Promotion Manager.  
F. S. LANTZ—Store Planning.  
E. J. FANNIN—Maintenance Manager.  
MERCHANDISING PERSONNEL  
H. D. ROUP (at New York)—Merchandising Manager Apparel & Accessories.  
C. W. SHINDLEDECKER (at New York)—Buyer Juniors, Misses & Womens Blouses, Sweaters, Coordinates & Pant Suits.  
BETTE WOLFEL (at New York)—Buyer Juniors, Misses & Womens Cotton & Better Dresses, Maternity Wear & Uniforms, Coats, Jackets & Rainwear.  
J. H. FERGUSON—Buyer Womens & Misses Slips, Underwear, Intimate Apparel, Nightwear, Robes, Loungewear, Bras, Foundations & Aprons.  
(Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

## G. C. Murphy (Continued)

Key Units

D. F. AHERN—Buyer Neckwear, Millinery, Headwear, Boutonnieres, Hair Flowers, Womens & Childrens Handkerchiefs, Gloves, Handbags, Belts, Umbrellas & Luggage, Family Shoes, House Slippers, Canvas & Waterproof Footwear, Shoe Concessions.

C. W. LIGO—Buyer Juniors, Misses & Womens Skirts, Pants, Jeans, Swimwear & Sportswear.

G. E. DURNER (at New York)—Buyer Girls Fashions.

P. D. HINDES—Buyer Mens Dress, Sport & Knit Shirts, Sweaters, Jackets, Rainwear, Sweatshirts, Trousers, Work Clothes, Headwear, Accessories, Nightwear, Underwear, Mens & Boys Swimwear.

R. P. KOHL—Buyer Boys Dress, Sport & Knit Shirts, Headwear, Accessories, Sweaters, Jackets, Rainwear, Sweatshirts, Trousers, Nightwear & Underwear.

J. C. ANDERSON—Buyer Infants & Toddlers Dresswear, Underwear, Waterproof Goods, Furniture, Accessories, Diaper Pails, Tubs, Crib & Nursery Items.

R. F. LENTZ—Buyer Mens, Womens, Misses, Childrens & Infants Hosiery, Socks & Anklets, Womens Garters, Panty Hose & Tights, Body Suits.

W. A. KRAUS—Merchandise Manager Variety Lines.

I. O. CROUCH—Senior Buyer Dental Items & Antiseptics, Mens Toiletries & Shaving Accessories, Sanitary Goods, Baby Bottles & Accessories, First Aid Items, Foot Aids & Shoe Findings, Toilet Soap, Hot Water Bottles & Home Remedies, Shampoo, Hair Spray, Hair Color & Home Permanents, Womens & Mens Comb & Brush Sets.

D. L. KISER—Buyer Hair Nets, Curlers, Ornaments, Barrettes, Cloth & Metal Bandeaux, Combs, Brushes, Electric Hair Care Items, Womens Costume Jewelry, Mens & Childrens Jewelry, Watches, Alarm Clocks, Sunglasses, Reading Glasses, Wallets & Key Holders.

MRS. J. D. KROTZ—Buyer Deodorants, Cosmetics & Accessories, Hand Creams, Lotions, Manicure Items & Facial Tissues.

J. C. ZECKER—Buyer Candy, Nuts, Popcorn, Candy-Filled Novelties, Chewing Gum, Cookies, Cakes, Cigarettes, Cigars, Pipes, Lighters & Accessories, Snack Bar, Delicatessen, Convenience & Gourmet Foods.

E. M. LAUTNER, JR.—Buyer Post Cards, Everyday Cards, Seasonable Cards, Gift Wrappings & Ties, Adult Books, Horoscopes & Educational Books, Magazines & Comic Books.

R. H. BISHOP, JR.—Buyer Sewing Notions, Fringes & Trimmings, Needlework Items & Accessories, Hobbycraft Items, Crochet & Embroidery Threads & Yarns, Lace, Ribbons, Dress Shields, Bra Repairs, Hose Supporters & Shoulder Pads.

J. M. MACK—Buyer School & Office Stationery, Correspondence Items, Bibles, Dictionaries, Artists Supplies, School Bags, Typewriters, Adding Machines & Calculators.

D. L. WILLIAMS—Buyer Plush Toys, Dolls & Accessories, Housekeeping Toys, Mechanical & Battery Operated Toys, Riding Toys, Toy Guns & Accessories.

G. L. FRONK—Buyer Hobbies, Games, Puzzles & Metal Toys & Figures, Summer Toys.

N. McALLON—Buyer Fish, Aquarium Items, Birds, Bird Food & Cages, All Dog & Cat Items.

R. B. ALBRIGHT—Buyer Hunting Items, Fishing Tackle, Camping Supplies, Golf, Football, Baseball, Basketball Items, Toboggans, Boats, Pool Tables, Table Tennis Sets & Binoculars.

MS. M. E. SMELTZER—Buyer Easter Toys, Balls, Balloons, Toy Banks, Musical & Miscellaneous Toys, Infant & Pre-School Toys & Books.

S. A. MARTIN—Merchandise Manager Home Furnishings & Accessories.

E. I. GAUNTZ—Buyer Builders, Bathroom & Household Hardware, Signs, Power Tools, Electrical Supplies, Wiring Devices, Light Bulbs, Flashlights, Auto Supplies, Batteries, Lunch Kits, Vacuum Bottles, Tiles, Carpet Squares, Wall Coverings, Paneling, Fireplace Accessories.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

▲ 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

Key Units

## G. C. Murphy (Continued)

M. J. McNEAL—Buyer Paper Plates, Napkins, Towels, Caps, Bathroom Tissue, Picnic Supplies, Shell Lining Papers & Dollies, Food & Freezer Wrapping & Accessories, Household Brushes, Mops, Brooms & Accessories, Moth Items, Hangers, Garment Backs, Storage Boxes, Mouse & Rat Traps, Furniture Polishes, Waxes, Disinfectants & Deodorizers, Laundry Items, Cleaning Items, Vacuum Cleaner Bags, Kitchen Chair Seats & Bocks, Paint, Varnishes, Solvents, Paint Brushes, Roller Covers & Sets, Painters Tools, Lumber Products, Gypsum Board, Ready Mix & Wall Tape, Wall & Ceiling Panels, Moldings, Decorative Wall Systems, Counter Top Material, Floor Tiles, Chains, Rope, Shelves, Sheds, Rough Plumbing Items, Gutter Items, Dryer Vents, Garage Door Openers, Weatherizing Supplies, Fireplaces, Wood-Burning Stoves, Fireplace Accessories.

J. A. FRANKLIN—Buyer Screens & Screening, Insect Control Items, Awnings, Weather Strip, Garden Hose & Accessories, Flamin, Planters, Fertilizers, Seeds, Garden Tools, Lawn Mowers, Picnic Supplies, Bar-B-Que Supplies, Sheds, Lawn & Refuse Bags, Fencing & Porch Curtains, Christmas Tree Decorations & Home Lighting Needs, Christmas Wreaths & Memorial Decorations.

R. E. FOWLER, JR.—Buyer Dinnerware, China, Plastics, Stone & Earthenware, Glassware, Kitchenware, Silverware, Kitchen Utensils, Gadgets, Household Plastics, Garbage Cans, Burner Covers & Liners, Stove, Sink & Bath Tub Mats, Canning Supplies.

R. H. BISHOP, JR.—Buyer Dress & Sport Fabrics, Patterns, Drapery & Curtain Material, Plastic by the yard, Leatherette, Adhesive Backed Plastics.

J. R. RIST—Buyer Waxes, Polishes, Cleaners & Accessories, Oil Additives, Fluids, PCV & Filters, Tune-Up Kits, Test Equipment, Wire, Bulbs, Fuses, Batteries & Accessories, Body Repair Items, Mufflers & Exhaust Accessories, Miscellaneous Accessories & Seasonal Items.

F. J. REMALEY—Buyer Radios, Phones, Tape Recorders, Musical Instruments, TV, Stereos, Tapes, TV Stands & Photo Tables.

G. B. GOSE—Buyer Pre-Recorded Music, Cameras, Film, Projectors, Photographic Supplies & Processors, Albums, Scrapbooks & Accessories.

J. R. TURNER—Buyer Chair & Sofa Covers, Furniture Throws, Decorative Pillows, Covers & Chair Pads, Venetian Blinds, Window Shades, Window Hardware & Accessories, All Curtains, Ready-Made Draperies & Shower Curtains.

W. F. RIDDLE, JR.—Buyer Room Size, Scatter, Kitchen & Bath Rugs, Small Household Appliances, Lawn Furniture, Fans, Chairs, Desks, Haseocks, Occasional, Kitchen & Ready-to-Paint Furniture, Metal Cabinets.

MS. B. M. BALAWAJDER—Buyer Lamps, Lamp Shades, Lighting Fixtures, Mirrors, Pictures, Picture Frames, Picture Hardware, Wall Plaques, Kitchen & Wall Clocks.

T. C. SIPLE—Buyer Candles, Incense, Metal Photo Frames, Figurines, Gift Novelties, Vases, Artificial Flowers & Fruit, Favors, Ash Trays, Flags, Souvenirs, Playing Cards, All Halloween Items (except Candy & Cards), Christmas Flowers, Arrangements & Novelty Gift Items, Crepe Paper, Party Items, Decorator Foam Items.

T. L. FUSIA (at New York)—Buyer Sheets, Cases, Blankets, Comforters, Bed Pillows, Bedspread Ensembles, Table Covers, Towels, Dish Cloths, Appliance Covers & Place Mats (except Paper), Foam Padding, Cotton & Polyester Fill Items, Scarfs, Dollies, Dresses & Vanity Sets.

E. H. BOGGS—Buyer Soft Drinks, Ice Cream, Food, Syrups, Relishes, Cold Cuts, Meats & Cheese, Donut Machines.

## LESSEES

Family Shoes—SCOA  
Auto Center—AMERON  
Supermarket—ACME

GIANT EAGLE

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

▲ 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

- Zayre, 4235 Walnut St.** McKeesport ■  
Telephone: Area Code 412-751-3780  
80,580 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
JOE STEWART—Store Manager.  
EVELYN MILLER—Assistant Manager.
- Claber's, McKees Rocks Shopping Center** McKees Rocks ●  
Telephone: Unpublished  
30,000 ft. Branch Discount Dept. Store operated by CLABER'S DISTRIBUTING CO., Butler, Pa.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Butler.  
STEVE BARNETT (at Butler)—General Manager.
- Murphy's Mart, 295 S. Washington Rd.** McMurray ■  
Telephone: Area Code 412-841-7240  
88,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.
- Fisher's Big Wheel Store, Downtown Mall** Meadville ●  
Telephone: Area Code 814-333-2136  
35,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
SCOTT MILLER—Store Manager.
- Jamesway Discount Dept. Store, Park Ave. Plaza** Meadville ■  
Telephone: Area Code 814-336-6168  
85,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
ARLIE LAZARUS (at Secaucus)—President.
- K mart, 1125 Conneault Lake Rd.** Meadville ■  
Telephone: Area Code 814-336-3480  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- K mart, 5600 Carlisle Pike, U.S. 11** Mechanicsburg ▲  
Telephone: Area Code 717-897-0391  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President. Store Management.  
LESSEE (at this store)  
Supermarket—FOOD FAIR
- Clover, Granite Run Mall** Media ■  
Telephone: Area Code 215-544-0774  
87,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Philadelphia.  
WARREN WHITE (at Philadelphia)—General Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

● under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Middletown Merchandise Mart** Middletown ▲ 1  
3751 E. Harrisburg Pike  
Telephone: Area Code 717-944-4666  
COMPANY PROFILE (SIC 53 21):  
SALES: \$10,000,000 (1979 Estimated)  
TOTAL SELLING SQ. FT.: 144,000  
SALES PER SELLING SQ. FT.: \$69.44  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, D&N and BGI  
144,000 ft. Discount Dept. Store.  
COMPANY OPERATED DEPTS.—Linens, Domesics, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, TBA Center, Appliances, TV, Radios, Cameras, Auto Accessories, Luggage, Tobacco, Supermarket, Snack Bar, Home Improvements, Fabrics & Sewing Notions  
LEASED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes  
Furniture, Floor Coverings, Drugs, Jewelry, Stationery & Greeting Cards.  
Estimated Sales: \$10,000,000  
BERNARD Z. ROSE—Chairman of the Board.  
RODMAN ROSE—President, General Manager & Buyer.  
LESSEES  
Mens Wear—STONE BROTHERS  
Ladies & Childrens Wear—BELSCOT  
Family Shoes—MARTY  
Drugs, Stationery & Greeting Cards—OPTEL  
Furniture & Floor Coverings—BRENNER FURNITURE
- Ames-Big N, 284 Hogan Blvd.** Mill Hall ●  
Telephone: Area Code 717-748-8045  
56,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
RONALD FRANKLIN—Store Manager.
- King's Dept. Store, Rte. 901 & Minersville Rd.** Minersville ■  
Telephone: Area Code 717-544-2123  
50,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Gee Bee, Rts. 51 & 28** Monaca ■  
Telephone: Area Code 412-728-3200  
93,000 ft. Branch Discount Dept. Store operated by GLOSSER BROS., Johnstown, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Johnstown.  
BILL ORAVETZ—Store Manager.
- Gee Bee, Monroe Plaza Shopping Center** Monroeville ■  
Telephone: Area Code 412-373-1331  
70,000 ft. Branch Discount Dept. Store operated by GLOSSER BROS., Johnstown, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Johnstown.  
RALPH DUDDING—Store Manager.
- Hills Dept. Store, 4680 Old William Penn Hwy.** Monroeville ■  
Telephone: Area Code 412-856-9270  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

● under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- K mart, 120 Mall Blvd.** Monroeville 15146 ▲  
 Telephone: Area Code 412-373-3811  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Murphy's Mart, 5070 William Penn Hwy.** Monroeville 15146 ▲  
 Telephone: Area Code 412-327-6444  
 100,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTTLE (at McKeesport)—President.
- Zayre, 3801 W. Penn Hwy.** Monroeville 15146 ■  
 Telephone: Area Code 412-271-4208  
 83,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 WALTER BERKOWSKI—Store Manager,  
 JOSEPH ATZINGER—Assistant Manager.
- †K mart** Montgomeryville ■  
 Projected Opening of 96,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- Montgomeryville Merchandise Mart,** Montgomeryville 18936 ▲  
 Rtes. 309, 202 & 463  
 Telephone: Area Code 215-855-8800  
 130,000 ft. Discount Dept. Store affiliated with PENNSAUKEN MERCHANDISE MART, Pennsauken, N. J.  
 All Depts. Leased. Complete list of Executives listed in Pennsauken, N. J.  
 PHILIP J. WESSNER—General Manager.
- LESSEES (at this store)**  
 Mens Wear—MANDEL  
 Jewelry—JACK BONOMO  
 Shoes—FISHER'S  
 Candy—KUSHNER  
 Hardware—UNITED VARIETY  
 Supermarket—STOP & SHOP  
 Furniture—HOBURT  
 Auto—ROYAL AUTO  
 Toys—TOY CITY  
 Appliances—SILO'S  
 Tires—TIRE WORLD
- K mart, Birney Plaza** Moosic 18507 ▲  
 Telephone: Area Code 717-961-5371  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Clover, Rte. 1 & W. Trenton Rd.** Morrisville 19067 ■  
 Telephone: Area Code 215-736-0044  
 90,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Philadelphia.  
 WARREN WHITE (at Philadelphia)—General Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Clover, 405 Baltimore Pike & Waverly Rd.** Morton 19076 ■  
 Telephone: Area Code 215-544-0774  
 85,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Philadelphia.  
 WARREN WHITE (at Philadelphia)—General Manager.
- Ruginis Discount Center, 128 S. Oak St.** Mount Carmel 17851 ◆ 1  
 Telephone: Area Code 717-339-4209  
 15,000 ft. Discount Dept. Store.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Paint, Toys, Drugs, Jewelry, Records, Appliances, TV, Radios, Auto Accessories, Tires, Battery Service, Luggage.  
 ANNA RUGINIS—Owner & Buyer.
- Fisher's Big Wheel Store,** Mount Pleasant 15888 ■  
**Crossroads Plaza Shopping Center**  
 Telephone: Area Code 412-547-4573  
 45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
 VINCE KOTIEWICZ—Store Manager.
- Ames Dept. Store, Pocono Village Mall** Mount Pocono 18344 ■  
 Telephone: Area Code 717-839-9753  
 50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
 HERBERT GILMAN (at Rocky Hill)—President.
- Fisher's Big Wheel Store, Heights Plaza** Natrona Heights 15063 ■  
 Telephone: Area Code 412-224-3033  
 45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
 STEVE ROWE—Store Manager.
- Gee Bee, Highland Mall** Natrona Heights 15085 ■  
 Telephone: Area Code 412-228-1500  
 93,000 ft. Branch Discount Dept. Store operated by GLOSSER BROS., Johnstown, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Johnstown.  
 RAY CONJAC—Store Manager.
- Lane Discount Dept. Store, Rtes. 191 & 45** Nazareth 18064 ■  
 Telephone: Area Code 215-759-6022  
 80,000 ft. Branch Discount Dept. Store operated by LANE DISCOUNT DEPT. STORES, Easton, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Easton.  
 RAYMOND BARTOLACCI (at Easton)—President.
- Fisher's Big Wheel Store, 3rd Avenue** New Brighton 15086 ■  
 Telephone: Area Code 412-843-2566  
 45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC., New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
 STAFFORD ALLEN—Store Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

Fisher's Big Wheel, Inc., 102 Nesbitt Rd.

Telephone: Area Code 412-858-3781

## COMPANY PROFILE (SIC 53 21):

SALES: \$170,000,000 (1979 Estimated)

TOTAL SQ. FT.: 2,600,000

SALES PER SQ. FT.: \$65.38

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Discount Dept. Stores listed as FISHER'S BIG WHEEL STORES as follows:

CONNECTICUT—Danielson.

MICHIGAN—Alma, Alpena, Coldwater, Sault Ste. Marie &amp; Traverse City.

NEW YORK—Salamanca.

OHIO—Athens, Avon Lake, Bridgeport, Brunswick, Chardon, Circleville, Columbiana, Conneaut, Coshocton, Fostoria, Fremont, Hartsville, Jackson, Lancaster, Madison, Minerva, North Ridgeville, North Royalton, Northfield, Piqua, Shelby, Solon, Streetsboro, Van Wert, Vermillion, Wadsworth, Washington Court House &amp; Wooster.

PENNSYLVANIA—Bradford, Butler, Carrolltown, Charleroi, Corry, Elwood City, Leechburg, Meadville, Mount Pleasant, Natrona Heights, New Brighton, New Castle, St. Mary's, Somerset, Titusville &amp; Waynesburg.

RHODE ISLAND—Westerly.

WEST VIRGINIA—Moundsville, New Martinsville &amp; Weirton.

COMPANY OPERATED DEPTS.—Ladies, Mens &amp; Childrens Wear, Domestic, Fabrics, Crafts, Notions, Yarn, Curtains, Drapes, Bedding, Rugs, Kitchen, Bath, Drapery Hardware, Health &amp; Beauty Aids, Toys, Sporting Goods, Automotive, Trim-A-Tree, Hardware, Home Improvement, Paint, Lawn &amp; Garden, Housewares, Appliances, Plumbing &amp; Electrical.

LEASED DEPTS.—Family Shoes, Jewelry &amp; Records.

MARSHALL HESS—President.

JIM WELTY—Executive Vice President.

BERNARD DAVIS—Vice President, Softlines.

THOMAS WEAVER—Vice President, Finance.

MORRIS GREEN—Vice President, Sales &amp; Advertising.

FRANK SHANOWER—Vice President, General Merchandise Manager.

ROBERT LYTLE—Head of Operations.

DON LAPP—Personnel Manager.

ALBERT AGOSTINELLI—Operations Director.

ZACHARY SIDERIS—Director of Security.

## MERCHANDISING PERSONNEL

JOHN BRATNIK—Merchandise Manager Sportswear, Ready-to-Wear &amp; Accessories.

BERNARD DAVIS—Merchandise Manager Infants, Girls, Ladies Lingerie &amp; Shoes.

JACK BERQUIST—Merchandise Manager, Mens &amp; Boys Wear.

DENNIS ALQUIST—Merchandise Manager, Domestic &amp; Fabrics.

CARL SCHWARTZ—Merchandise Manager, Health &amp; Beauty Aids, Toys &amp; Trim-A-Tree.

PAT NICHOLSON—Merchandise Manager, Hardware, Home Improvement, Paint, Sporting Goods &amp; Automotive.

BOB SADLER—Merchandise Manager, Lawn &amp; Garden, Housewares, Appliances.

ART BECK—Buyer, Ladies Ready-to-Wear, Accessories &amp; Bags.

FRED BERG—Buyer, Ladies Sportswear, Tops.

FLORA SHAREK—Buyer, Ladies Sportswear, Bottoms.

AUDREY CAMPBELL—Buyer Ladies Hose, Infants Wear &amp; Furniture.

PAT McLURE—Buyer Ladies Bras, Panties &amp; Lingerie.

STUART KESSLER—Buyer Mens Wear.

BILL ALANSKY—Buyer, Mens Wear.

RICK PALLINI—Buyer, Boys Wear.

CATHY ROTH—Buyer, Girls Wear.

JOYCE PICCUTA—Buyer Fabrics, Crafts, Notions &amp; Yarn.

MARY LOU WORKMAN—Buyer Kitchen, Bath, Drapery Hardware.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

New Castle  
18103Key Units  
★ 58

## PENNSYLVANIA (Cont'd.)

Key Units

Fisher's Big Wheel, Inc. (Continued)

LITA DRUSCHEL—Buyer, Curtains, Drapes, Bedding, Bags.

MIKE SADLER—Buyer, Toys &amp; Trim-A-Tree.

THELMA DeCAPRIO &amp; KEN KERNS—Buyers, Health &amp; Beauty Aids.

DAVE SALZMAN—Buyer Sporting Goods.

MIT STARBUCK—Buyer Automotive.

RICK GIORDANO—Buyer, Home Improvement &amp; Paint.

JEFF BESTIC—Buyer, Appliance &amp; Houseware.

MIKE JARIABKA—Buyer, Hardware, Plumbing &amp; Electrical.

KATHY HENRY—Buyer Housewares.

JOHN TOMASETTI—Buyer Lawn &amp; Garden.

## LESSEES

Family Shoes—J. BAKER

MORTON SHOES

NOBIL

Jewelry—SCHARR

Records—STARK RECORDS

Fisher's Big Wheel Store, Rte. 18

Telephone: Area Code 412-858-2505

50,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL, INC.

New Castle, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.

JIM GALLO—Store Manager.

Gaylord's Discount Dept. Store, 2611 Ellwood Rd.

Telephone: Area Code 412-858-4348

81,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL

CORP., Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.

H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.

K mart, Wilmington Rd., North City Plaza

Telephone: Area Code 412-858-2681

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

K mart, 2650 Ellwood Rd.

Telephone: Area Code 412-858-3721

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Treasure Island Discount Center, Westgate Plaza

Telephone: Area Code 412-858-5531

64,000 ft. Branch Discount Dept. Store operated by TREASURE ISLAND DEPT.

STORE, Pittsburgh, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Pittsburgh.

J. E. ALLON (at Pittsburgh)—President.

Jamesway Discount Dept. Store

Projected Opening of 38,000 ft. Branch Discount Dept. Store to be operated by

JAMESWAY CORP., Secaucus, N. J.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Bettor's Discount Dept. Store, 849-53 5th St.** **New Kensington** **Key** **Units**  
Telephone: Area Code 412-335-3281 **15088**  
16,000 ft. Branch Discount Dept. Store.  
All Depts. Company Operated including Ladies Wear, Sporting Goods & Family Shoes.  
PHILLIP BETTOR—President & Buyer.  
ALBERT BETTOR—Vice President & Buyer.  
H. BETTOR—Buyer Ladies Shoes.
- Gaylord's Discount Dept. Store, 809 Fourth Avenue** **New Kensington** **■**  
Telephone: Area Code 412-335-9147 **15088**  
65,000 ft. Branch Discount Dept. Store operated by GAYLORDS NATIONAL CORP., Secaucus, N.J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.
- Gold Circle, Bridge Rd.** **New Kensington** **▲**  
Telephone: Area Code 412-339-1061 **15088**  
100,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- K mart, 100 Tarentum Rd.** **New Kensington** **■**  
Telephone: Area Code 412-337-8511 **15088**  
70,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Men's Wear—UNISHOPS  
Shoes—SHOE CORP. OF AMERICA  
Home Improvements—ACME
- Jefferson Super Dept. Store, 53 W. Germantown Pike** **Norristown** **▲**  
Telephone: Unavailable at press time **19403**  
100,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.
- K mart, 2700 Dekalb Pike** **Norristown** **■**  
Telephone: Area Code 215-377-8565 **19401**  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, Grant Plaza** **North Belle Vernon** **■**  
Telephone: Area Code 412-829-3040 **15012**  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Claber's, Rte. 30** **North Versailles** **◆**  
Telephone: Unpublished **15137**  
25,000 ft. Branch Discount Dept. Store operated by CLABER'S DISTRIBUTING CO., Butler, Pa.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Butler.  
STEVE BARNETT (at Butler)—General Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Geo Bee, Eastland Shopping Mall** **North Versailles** **■**  
Telephone: Area Code 412-873-7193 **15137**  
80,000 ft. Branch Discount Dept. Store operated by GLOSSER BROS., Johnstown, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Johnstown.  
BAIRD VICTOR—Store Manager.
- K mart, 1901 Lincoln Hwy.** **North Versailles** **▲**  
Telephone: Area Code 412-823-4010 **15137**  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, N. Wales Rd.** **North Wales** **■**  
Telephone: Area Code 215-368-8771 **19454**  
80,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. WILSON (at New York)—President.
- Jamesway Discount Dept. Store, Rt. 8** **Oil City** **●**  
Telephone: Area Code 814-646-7575 **15343**  
54,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N.J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
DALE BROWN—Store Manager.
- Ames Dept. Store, Rte. 10** **Oxford** **●**  
Telephone: Area Code 215-932-8810 **19383**  
50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
FRED BESUGHER—Store Manager.
- Gold Circle, Penn Hills Shopping Center** **Penn Hills** **▲**  
Telephone: Area Code 412-371-8470 **15235**  
110,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, Division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in Worthington.  
JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Ames Dept Store, Pottstown Ave. & Perkroman Plaza** **Pennsburg** **●**  
Telephone: Area Code 215-879-4186 **18073**  
50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
GERALD MILL—Store Manager.
- Atlantic Dept. Store, 23rd & Passyunk Ave.** **Philadelphia** **●**  
Telephone: Area Code 215-485-9393 **19145**  
50,000 ft. Branch Discount Dept. Store operated by APOLLO MERCHANDISERS CORP., New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
RONALD DeFUSCO (at New York)—President.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

## Bargain Merchandise Mart, Inc., 1013 Market St.

Philadelphia

Key Unit  
★ 2

Telephone: Area Code 215-827-1890

10,000 ft. Discount Store operating a branch at 40th & Lancaster Ave. (2,000 ft.).  
All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
Linens, Domestic, Housewares, Floor Coverings, Toys, Drugs, Records,  
Appliances, TV, Radio, Stationery, Cameras & Luggage.  
EUGENE BERNSTEIN—General Manager.

## Block Jewelers &amp; Distributors, 2929 Cheltenham Ave.

Philadelphia

★ 3

Telephone: Area Code 215 CA 4-4000

40,000 ft. Discount Dept. Store operating Branch Stores (Not Listed) at 2100 Cottman  
Ave., Philadelphia (25,000 ft.) & 149 Baltimore Pike, Springfield, Pa. (30,000 ft.).  
All Depts. Company Operated including jewelry, Luggage, Housewares,  
Garden Center, Furniture, Appliances, Audio, Hardware, Toys, Sporting  
Goods, Stationery, Greeting Cards, Cameras, Clocks & Silver.

BYRON S. BLOCK—President, General Merchandise Manager,  
Store Planning & Development.

ALFRED F. BLOCK—Vice President, Advertising Manager.

ENID WEINER—Display Manager.

RICHARD BLOCK—Store Operations Manager, Buyer jewelry & Luggage.

BARBARA MILLER—Secretary, Treasurer.

ROBERT MILLER—Maintenance Manager & Buyer Hardware, Toys,  
Sporting Goods, Stationery, Greeting Cards, Cameras, Clocks

Garden Center & Audio.

CHARLOTTE SCHNELLER—Buyer Housewares, Giftwares, Furniture,  
Appliances & Silver.

## Clover, 801 Market St.

Philadelphia

★ 13

Telephone: Area Code 215-629-6000

## COMPANY PROFILE (SIC 53 21):

SALES: \$125,000,000 (1979 Estimated)

TOTAL SQ. FT.: 1,124,000

SALES PER SQ. FT.: \$111.21

OWNERSHIP: Strawbridge &amp; Clothier

TRADED: OTC

SYMBOL: STRW (NASDAQ)

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for Discount Dept. Store Chain operated by STRAWBRIDGE  
& CLOTHIER, Philadelphia, Pa., Dept. Store Chain, with stores listed in  
Blackwood, Cherry Hill, Cinnaminson, Mercerville & Westmont, N. J.; Center  
Square, Feasterville, Media, Morrisville, Morton & Philadelphia (3), Pa.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear,  
Cosmetics, Health & Beauty Aids, Personal Care Electrics, Toys, Linens,  
Domestics, Rugs, Curtains, Draperies, Sewing Notions, Housewares,  
Small Electrics, Pet Supplies, Trim-the-Tree, Sporting Goods, Stationery,  
Arts, Crafts, Tobacco, Books, Luggage, Candy, Casual Furniture, Lamps,  
Electronics, Records, Auto Accessories, Tires, TBA Center, Cameras,  
Live Plants, Lawn & Garden, Hardware & Paints.

LEASED DEPTS.—Jewelry & Shoes.

WILLIAM A. RITTMAYER—Vice President, Control & Operations.

G. LEONARD SHEA—Vice President, Personnel & Service.

LOUIS BUSICO—Vice President & General Merchandise Manager.

WARREN WHITE—General Manager.

JAMES A. WETHERILL—Planning Manager.

THOMAS C. CASTOR—Security Director.

JILL K. KRUM—Sales Promotion Director.

JAMES W. BRENNEN—Advertising Manager.

CHERYL THOMPSON—Director of Training & Customer Service.

DEBRA HUNT—Food Service Coordinator.

## MERCHANDISING PERSONNEL

ALICE KANIGOWSKI—Divisional Merchandise Manager & Buyer Womens  
Sportswear, Junior, Misses & Womens Coats & Swimwear.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

Key Unit

## Clover (Continued)

LAUREN E. BOTTOMS—Buyer Junior Bottoms & Maternity.  
CLAIRE JABLONSKI—Buyer Junior, Misses & Womens Dresses.  
CYNTHIA WATTS—Buyer Junior Tops.  
JOAN WAKELING—Buyer Misses Knits & Sweaters.  
PATRICIA JOYCE—Buyer Sportswear Bottoms.  
GAIL YOCUM—Buyer Misses Blouses.

STANLEY SHARLAT—Divisional Merchandise Manager.

ANTOINETTE BOVA—Buyer Juvenile Furniture, Infants Layette  
& Clothing, Toddlers Wear.

CORA DAVIS—Buyer Girls (3-6X & 7-14), Girls Underwear.

Sleepwear & Hosiery.

CONNIE E. FEALY—Buyer Intimate Apparel, Ladies Sleepwear  
& Loungewear.

MARGARET STUTMAN—Buyer Hosiery, Fashion Accessories  
& Handbags.

PETER CERULA—Buyer Cosmetics, Health & Beauty Aids,  
Personal Care Electrics & Pharmacy.

IVAN KENDIS—Divisional Merchandise Manager & Buyer  
Mens Clothing.

JOHN WALSH—Buyer Mens & Boys Furnishings &  
Mens Dress Shirts.

RONALD STASZAK—Buyer Boys Sportswear, Clothing & Slacks.

ERNEST BORZONE—Buyer Mens Sportswear & Slacks.

JANE TONKIN—Buyer Young Mens Sportswear.

RICHARD SPEICHER—Divisional Merchandise Manager.

DOROTHY SULLIVAN—Buyer Blankets, Bedspreads, Bedding & Towels.

ROBIN DRYDEN—Buyer Rugs, Bath & Kitchen Shop & Linens.

RICHARD M. DeFAZIO—Buyer Curtains, Draperies.

Decorative Pillows, Sewing Notions & Yarn.

JAMES HARTMAN—Buyer Housewares, Small Electrics

Pet Supplies & Gift Housewares.

ROBERT K. BALDWIN—Divisional Merchandise Manager & Buyer  
Furniture, Lamps & Casual Furniture.

DENNIS P. HENNING—Buyer Sporting Goods.

DENNIS PERTSCH—Buyer Stationery, Arts & Crafts.

JEFFREY GEISLER—Buyer Trim-the-Tree & Toys.

MARY ANN DOBSON—Buyer Tobacco, Candy & Books.

JEFFREY GRIFFITHS—Buyer Electronics & Records.

CHARLES HIRSHFELD—Divisional Merchandise Manager &  
Buyer Auto Accessories, Tires, TBA Center.

KENNETH W. STUART—Buyer Cameras, Live Plants,  
Lawn & Garden, Patio & Barbecue.

JOHN GETZINGER—Buyer Hardware & Paints.

Philadelphia

19103

## Clover, Andorra Shopping Center

Telephone: Area Code 215-483-9700

82,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of  
STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Philadelphia.

WARREN WHITE (at Headquarters)—General Manager.

Philadelphia

19111

## Clover, Cottman Ave.

Telephone: Area Code 215-722-8400

151,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of  
STRAWBRIDGE & CLOTHIER, Philadelphia, Pa.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Philadelphia.

WARREN WHITE (at Headquarters)—General Manager.

★ PRODUCTIONS

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

## Clover, Frankford Ave.

Telephone: Area Code 215-333-1400

82,000 ft. Branch Discount Dept. Store operated by CLOVER DIVISION of STRAWBRIDGE &amp; CLOTHIER, Philadelphia, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Philadelphia.  
WARREN WHITE (at Headquarters)—General Manager.

Philadelphia 19125

Key Units

## Crest Discount Dept. Store, 58th at Woodland Ave.

Telephone: Area Code 215-724-5315

80,000 ft. Discount Dept. Store.

All Depts. Leased including Ladies, Mens &amp; Childrens Wear, Family Shoes, Linens, Domestic, Fabrics, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Drugs, Jewelry, Records, Appliances, TV, Radios, Cameras, Auto Accessories, Luggage, Supermarkets, Pets &amp; Wigs.

SOL KATZ—President.

MARTY KATZ—Vice President.

MRS. MARGE SNIGLETON—General Manager.

OSCAR NANCE, JR.—Store Manager.

## LESSEES

Ladies &amp; Girls Wear—BON CHANCE

MY SHOPS

Mens &amp; Boys Wear—UNISHOPS

Family Shoes—ITS, INC.

Floor Coverings, Linens, Domestic &amp; Fabrics—CENTRAL TEXTILE

Furniture—H. Y. FURNITURE

Housewares, Hardware, Paint, Auto Accessories—RHEAM of

WOODLAND

Toys—TOY STORE, INC.

Luggage, Drugs—DISCOUNT DRUGS, INC.

Jewelry, Cameras—STARLETT STORES

Records, Appliances, TV, Radios—JERRY G. INC.

Supermarket—SHOPPING CART

Pets—LANCE PETS

Wigs—LEE WIG

Philadelphia 19143

Key Units

## Jefferson Super Dept. Store, 815 Hendrix St.

Telephone: Unavailable at press time

80,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.

DAVID KENNY (at Miami)—President.

Philadelphia 19116

Key Units

## Jefferson/Ward, Red Lion Rd. &amp; Roosevelt Blvd.

Telephone: Area Code 215-677-7885

90,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.

DAVID KENNY (at Miami)—President.

Philadelphia 19115

Key Units

## Jerry's Corner, 61st &amp; Passyunk

Telephone: Area Code 215-726-6806

80,000 ft. Discount Dept. Store operated by EASTWICK CENTER, INC.

All Depts. Leased.

WILLIAM L. HERRON—President.

BETTY H. OLSHAN—Vice President &amp; General Manager.

SAMUEL WILF—Treasurer.

ANN SOLL—Secretary.

SAM MILLER—Store Planning &amp; Development, Maintenance Manager.

## LESSEES

Ladies Wear—GERSON KRAMER

(Continued)

Philadelphia 19153

Key Units

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

Key Units

## Jerry's Corner (Continued)

## ANNA NACH

Domestics—ELI DOWIN

Garden Center—JOHN BENNETT

Jewelry—IRV BETTERMAN

Wigs—BERNARD MALLOY

Handbags—CHUNG'S

Childrens Wear—LORRAINE BASSION

Auto Accessories—PETE MALLIOS

Mens Pants—PANTS KING (FRED YASSEN)

Beer &amp; Soda—DAVE KAPLAN

Amusements—WILLIAM SIMPSON

Coins &amp; Books—GEORGE GOLDSTEIN

Candy—AURELIO'S CANDY

Toys, Wheel Goods, Juvenile Furniture, Stationery, Sporting Goods.

Kitchens &amp; Bathrooms—PAUL CONSTRUCTION CO.

Seafood—FELIX De MURO

Antiques &amp; Collectibles—LOUISE SELDEN &amp; VIRGINIA LASSITER

Beef &amp; Beer—LARRY FELDMAN

Key Shop—JOSEPH SILVESTRI

Bar-B-Que Pit—IRVIN SHAPIRO

Pizza &amp; Pretzels—JAMES NIGRO

Pets &amp; Pet Supplies—PETER PALMER

Housewares, Hardware, Paint—RICHARD SOKOLIC

Cameras &amp; Photo Supplies, T-Shirt Transfers—RICHARD LIPPO

Supermarket—PRICE CHOPPER

Records—JOSEPH GREENBERG

Storm Doors &amp; Windows—ROBERT ROSENBERG

Drugs—J. C. DRUG

TV, Radios &amp; Records—AILEEN MICKELBERG

Snack Bar—JACK FELDMAN

Musical Instruments—STAN BRUNER

Photography—JAMES TUCKER

Vacuums &amp; Small Appliances—WILLIAM HOEDT

Afro Artifacts—SALAHDEEN SHAKUR

Furniture, Lamps &amp; Lighting Fixtures—HOBURT'S

## K mart, 8801-8899 Torresdale Ave.

Telephone: Area Code 215-333-4660

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Philadelphia 19126

## K mart, 3301 Aramingo Ave.

Telephone: Area Code 215-426-8010

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Philadelphia 19134

## Kelly Korner Discount Store, 19th &amp; Indiana Aves.

Telephone: Area Code 215-226-4330

47,000 ft. Branch Discount Dept. Store operated by VOLUME MERCHANDISE, INC., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

NOLAN BETHANT—Store Manager.

Philadelphia 19100

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

- Kelly's Korner Discount Dept. Store.**  
2501 Kensington Ave.  
Telephone: Area Code 215-425-6110  
80,000 ft. Discount Dept. Store.  
All Depts. Leased including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Toys, Drugs, Candy, Jewelry, Stationery, Cameras, Floor Coverings, Supermarket & Tobacco.  
SOL KATZ—President.  
JACK GOLDBERG—Store Manager.  
LESSEES  
Ladies & Childrens Wear—VOLUME MERCHANDISE, INC.  
Mens Wear—UNISHOPS, INC.  
Family Shoes—J P S  
Domestic & Floor Coverings—MARBURN  
Toys, Juvenile Furniture—G & A WALTERS  
Drugs, Cameras, Stationery & Tobacco—BIG VALUE  
Supermarket—SHOPPING CART, INC.  
Philadelphia 19123 ■
- Korvettes, Welsh Rd. & Roosevelt Blvd.**  
Telephone: Area Code 215-484-1700  
136,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
DAVID SHIMP—Store Manager.  
Philadelphia 19115 ▲
- Woolco Dept. Store, Rising Sun Plaza**  
Telephone: Area Code 215-722-3101  
90,124 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.  
Philadelphia 19120 ■
- Ames Dept. Store, Rte. 322 W.**  
Telephone: Area Code 814-342-3852  
50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
EDWARD SHERIDAN—Store Manager.  
Philipsburg 16866 ●
- Jamesway Discount Dept. Store, Shuylkill Rd.**  
Telephone: Area Code 215-935-2260  
80,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
ANDREW KOZAK—Store Manager.  
Phoenixville 19460 ■
- Buy-Wise, 4516 Browns Hill Rd.**  
Telephone: Area Code 412-421-6503  
13,000 ft. Discount Store operated by MEYER I. GRINBERG, INC., with Branch Stores (Not Listed) at 18 W. Steuben St., 2134 Brownsville Rd., 9010 Frankstown Rd. & 2370 Ardmore Blvd., Pittsburgh, Pa.  
All Depts. Company Operated including Housewares, Hardware, Toys, Sporting Goods, Garden Center, Appliances, Radios, Cameras, Home Improvement, Paint, Wallpaper & Auto Accessories.  
Estimated Sales: \$3,500,000  
ALLEN L. GRINBERG—President & Buyer Garden Center.  
MEYER GRINBERG—Store Planning & Development.  
SIDNEY GRINBERG—Secretary, Treasurer & Buyer Toys.  
BETTY KERR—Buyer Housewares.  
FRANK YARNOT—Buyer Hardware & Home Improvement.  
PHIL YARNOT—Buyer Paint, Wallpaper, Sporting Goods, Appliances.  
W. H. BENTLEY—Buyer Auto Accessories.  
Pittsburgh 15217 ★ 5
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Claber's, 810 Clairton Blvd.**  
Telephone: Unpublished  
30,000 ft. Branch Discount Dept. Store operated by CLABER'S DISTRIBUTING CO., Butler, Pa.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Butler.  
STEVE BARNETT (at Butler)—General Manager.  
Pittsburgh 15236 ●
- Claber's, Fox Chapel Village Shopping Center**  
Telephone: Unpublished  
20,000 ft. Branch Discount Dept. Store operated by CLABER'S DISTRIBUTING CO., Butler, Pa.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Butler.  
STEVE BARNETT (at Butler)—General Manager.  
Pittsburgh 15238 ●
- Claber's, Greentree Rd. Shopping Center**  
Telephone: Unpublished  
30,000 ft. Branch Discount Dept. Store operated by CLABER'S DISTRIBUTING CO., Butler, Pa.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Butler.  
STEVE BARNETT (at Butler)—General Manager.  
Pittsburgh 15230 ●
- Claber's, 7809 McKnight Rd.**  
Telephone: Unpublished  
20,000 ft. Branch Discount Dept. Store operated by CLABER'S DISTRIBUTING CO., Butler, Pa.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Butler.  
STEVE BARNETT (at Butler)—General Manager.  
Pittsburgh 15237 ●
- Claber's, Brownsville Rd.**  
Telephone: Unpublished  
20,000 ft. Branch Discount Dept. Store operated by CLABER'S DISTRIBUTING CO., Butler, Pa.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Butler.  
STEVE BARNETT (at Butler)—General Manager.  
Pittsburgh 15227 ●
- Claber's, 11685 Penn Hills Dr.**  
Telephone: Unpublished  
20,000 ft. Branch Discount Dept. Store operated by CLABER'S DISTRIBUTING CO., Butler, Pa.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Butler.  
STEVE BARNETT (at Butler)—General Manager.  
Pittsburgh 15235 ●
- Gee Bee, North Hills Shopping Center**  
Telephone: Area Code 412-367-2021  
85,000 ft. Branch Discount Dept. Store operated by GLOSSER BROS., Johnstown, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Johnstown.  
LEN FRANK—Store Manager.  
Pittsburgh 15235 ▲
- †Gold Circle**  
Projected Opening of Branch Discount Dept. Store to be operated by GOLD CIRCLE, Worthington, Ohio.  
Pittsburgh ▲
- †Gold Circle**  
Projected Opening of Branch Discount Dept. Store to be operated by GOLD CIRCLE, Worthington, Ohio.  
Pittsburgh ▲
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd)

Gold Coast, Inc., Baptist &amp; Grove Rds.

Telephone: Area Code 412-894-5300

Resident Buyer: Retailers Representatives, Inc., 1372 Broadway, N. Y. C.

45,000 ft. Discount Dept. Store.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Drugs, Toys, Appliances, TV, Radios, Stationery, Greeting Cards, Jewelry, Cameras, Sewing Notions, Housewares, Hardware, Paint, Wallpaper, Sporting Goods, Garden Center, Auto Accessories & Home Improvement.

LEASED DEPTS.—Linens &amp; Domestic.

FELIX CASTE, JR.—President.

LUCIAN CASTE—Vice President.

C. CAGNI—Secretary.

J. PETER HENNIGAN—Treasurer.

ANNE BASTYR—Buyer Ladies, Mens &amp; Childrens Wear &amp; Family Shoes.

MIKE DALY—Buyer Toys, Cameras, Housewares, Hardware, Paint, Wallpaper, Sporting Goods, Garden Center, Home Improvement &amp; Auto Accessories, Jewelry, Appliances, TV &amp; Radios.

FRAN DeCICCO—Buyer Drugs, Stationery, Greeting Cards, Sewing Notions.

## LESSEES

Linens &amp; Domestic—SUMMIT MERCHANDISING

Hills Dept. Store, 9701 Perry Hwy. &amp; Rte. 19 N.

Telephone: Area Code 412-366-8260

80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., subsidiary of SCOA, Columbus, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.

HERBERT H. GOLDBERGER (at Canton)—President.

Hills Dept. Store, 3670 Windgap Rd.

Telephone: Area Code 412-922-9705

80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., subsidiary of SCOA, Columbus, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.

HERBERT H. GOLDBERGER (at Canton)—President.

K mart, 880 Butler St.

Telephone: Area Code 412-782-3475

70,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES (at this store)

Mens Wear—UNISHOPS

Shoes—SHOE CORP. OF AMERICA

Appliances—STAMPOS

Home Improvements—ACME

K mart, 720 Clairton Blvd.

Telephone: Area Code 412-892-2808

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

K mart, Crafton-Ingram Shopping Center

Telephone: Area Code 412-921-1841

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

Pittsburgh  
15238Key  
Unit

## PENNSYLVANIA (Cont'd)

Murphy's Mart, 9805 McKnight Rd.

Telephone: Area Code 412-366-7500

87,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport, Pa.

C. H. LYTLE (at McKeesport)—President.

Murphy's Mart, 2641 Freeport Rd.

Telephone: Area Code 412-828-2501

86,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.

C. H. LYTLE (at McKeesport)—President.

Murphy's Mart, 451 Clairton Blvd.

Telephone: Area Code 412-855-7990

87,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.

C. H. LYTLE (at McKeesport)—President.

Treasure Island Dept. Store, Inc., 6031 Broad St.

Telephone: Area Code 412-441-2040

Headquarters Office for chain of Discount Dept. Stores with Branches listed in Steubenville, Ohio; New Castle &amp; Sharon, Pa.

COMPANY OPERATED DEPTS.—Ladies, Mens &amp; Childrens Wear, Drugs, Records, Stationery, Greeting Cards, Cameras &amp; Snack Bar.

LEASED DEPTS.—Family Shoes, Linens, Domestic, Housewares, Hardware, Paints, Wallpaper, Toys, Sporting Goods, Garden Center, Jewelry, Appliances, TV, Radios, Kiddie Rides, Auto Accessories, Tobacco Shop.

Fabrics &amp; Sewing Notions.

J. E. ALLON—President &amp; Merchandise Manager.

M. M. ALLON—Secretary, Treasurer, Director of Store Planning.

Development, Construction &amp; Maintenance.

SAMUEL WOLKIN—Display Manager, Merchandise Manager &amp; Buyer.

Ladies Sportswear, Lingerie &amp; Accessories.

JANICE MUIR—Buyer Ladies Coats, Suits &amp; Dresses, Infants &amp; Childrens Wear.

EARL WEINSTEIN—Buyer Mens &amp; Boys Wear.

CHESTER GESING—Buyer Drugs, Records, Stationery.

Greeting Cards, Cameras &amp; Snack Bar.

## LESSEES

Shoes—SPENCER SHOE CORP.

Linens, Domestic, Fabrics &amp; Sewing Notions—RUDNICK &amp; SONS

Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods,

Garden Center, Appliances, TV, Radios &amp; Auto Accessories—HARDEX

Tobacco—SCHUMAN DRUGS

Kiddie Rides—BERGERMATIC PLAYLANDS

Jewelry—ALVINS JEWELERS

Zayre, 7215 McKnight Rd.

Telephone: Area Code 412-931-5344

63,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

JOE MORICI—Store Manager.

MIKE RUMENSKY—Assistant Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

Pittsburgh  
15237Key  
UnitPittsburgh  
15238Pittsburgh  
15238Pittsburgh  
15208Pittsburgh  
15237



## PENNSYLVANIA (Cont'd.)

- Zayre, Allegheny Mall** Pittsburgh ■  
 Telephone: Area Code 412-231-1182  
 60,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 LOUIS DeLEO—Store Manager.  
 CHARLES HENRY & PHILLIP GERHEIM—Assistant Managers.
- Zayre, East Hills Shopping Center** Pittsburgh ■  
 Telephone: Area Code 412-731-7410  
 70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 JOE FATH—Store Manager.  
 JAMES SEIFFERT—Assistant Manager.
- K mart, Pittston Plaza** Pittston ■  
 Telephone: Area Code 717-655-6821  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gee Bee, Southland Shopping Center** Pleasant Hills ■  
 Telephone: Area Code 412-653-1440  
 90,000 ft. Branch Discount Dept. Store operated by GLOSSER BROS., Johnstown, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Johnstown.  
 LEONARD J. BLACK (at Johnstown)—President.
- Gold Circle, Pleasant Hills Shopping Center** Pleasant Hills ▲  
 Telephone: Area Code 412-653-7600  
 117,000 ft. Branch Discount Dept. Store operated by GOLD CIRCLE, Worthington, Ohio, division of FEDERATED DEPT. STORES, Cincinnati, Ohio.  
 All Depts. Company Operated except Supermarket, Executives and Merchandise Buyers listed in Worthington.  
 JACK DOYLE (at Worthington)—Senior Vice President, Store Operations.
- Jefferson Super Dept. Store, Norco Mall** Pottstown ■  
 Telephone: Unavailable at press time  
 90,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
 DAVID KENNY (at Miami)—President.
- K mart, 2200 E. High St.** Pottstown ▲  
 Telephone: Area Code 215-327-1070  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Fairlane Village Mall** Pottsville ■  
 Telephone: Area Code 717-429-2171  
 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- ★ headquarters    ▲ over 100,000 ft.    ■ 40,000-100,000 ft.    ● 30,000-40,000 ft.    ◆ under 30,000 ft.
- © BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Jamesway, RFD #5** Punxsutawney ■  
 Telephone: Area Code 814-938-7553  
 60,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
 JOHN RANIOWSKI—Store Manager.
- Murphy's Mart, 545 W. Mahoning St.** Punxsutawney ■  
 Telephone: Area Code 814-938-4650  
 60,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- K mart, Quaker Court Shopping Center** Quakertown ■  
 Projected Opening of 68,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- Q Mart, 201 Station Rd.** Quakertown ■  
 Telephone: Area Code 215-536-4115  
 100,000 ft. Discount Dept. Store operated as a subsidiary of QUAKERTOWN SALES CO., INC.  
 All Depts. Leased including Ladies, Men's & Children's Wear, Family Shoes, Housewares, Hardware, Paints, Toys, Drugs, Jewelry, Domestic, Records, Stationery, Auto Accessories & Tobacco.  
 ROBERT WOLDOW—Owner.  
 DICK SEIBERT—General Manager.  
 EARL YERKES—Advertising Manager.
- LESSEES**  
 Ladies, Men's & Children's Wear—MASTER'S  
 Records—QUAKERS, INC.  
 Jewelry—STARLETTE JEWELERS, INC.  
 Domestic—JUBILEE SHOPS  
 Toys—INDEPENDENT  
 Shoes—SPENCER SHOE  
 Auto Accessories, Housewares, Hardware, Paint—NATIONAL  
 HARDGOODS  
 Drugs, Stationery, Tobacco—V & W SALES
- K mart, 1 Park Side Ave.** Reading ▲  
 Telephone: Area Code 215-777-7651  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3215 Fifth St. Hwy.** Reading ■  
 Telephone: Area Code 215-921-3103  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4365 Perkiomen Ave.** Reading ■  
 Telephone: Area Code 215-779-7340  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- ★ headquarters    ▲ over 100,000 ft.    ■ 40,000-100,000 ft.    ● 30,000-40,000 ft.    ◆ under 30,000 ft.
- © BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- King's Dept. Store, 2100 Centre Ave.**  
Telephone: Area Code 215-373-1268  
47,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.  
Reading 19605
- Nichols Discount City, St. Lawrence Shopping Center, St. Lawrence Ave.**  
Telephone: Area Code 215-779-1220  
130,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in New York.  
MANFRED BRECKER (at New York)—President.  
Reading 19606
- Nichols Discount City, 3035 N. 5th St. Hwy.**  
Telephone: Area Code 215-921-0248  
130,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in New York.  
MANFRED BRECKER (at New York)—President.  
Reading 19605
- Jamesway, Rte. 74**  
Telephone: Area Code 717-246-1691  
52,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
MIKE MOSEL—Store Manager.  
Red Lion 17358
- Murphy's Mart, 6500 Steubenville Pike**  
Telephone: Area Code 412-787-2373  
86,000 ft. Branch Promotional Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LITTLE (at McKeesport)—President.  
Robinson Township 15205
- K mart, 750 Ohio River Rd.**  
Telephone: Area Code 412-775-5811  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Rochester 15074
- Ames Dept. Store, Ford Rd. & St. Mary's Rd., Rte. 255**  
Telephone: Area Code 814-781-3501  
40,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
MICHAEL HOLM—Store Manager.  
St. Mary's 15857
- Fisher's Big Wheel Store, Million Dollar Hwy.**  
Telephone: Area Code 814-834-1515  
36,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
RICHARD GARY—Store Manager.  
St. Mary's 15857
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Ames Dept. Store, RD #2**  
Telephone: Area Code 717-888-8527  
50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
ROBERT McCLEARY—Store Manager.  
Sayre 18940
- Smart, North Elmira St.**  
Telephone: Area Code 717-888-9613  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
Sayre 18940
- Scranton-Carbondale Hwy.**  
Telephone: Area Code 717-348-9791  
82,000 ft. Branch Discount Dept. Store operated by ZAYNE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
EUGENE CROSSIN—Store Manager.  
Scranton 18508
- Geo Bee**  
Projected Opening of Branch Discount Dept. Store to be operated by GLOSSER BROS., INC., Johnstown, Pa.  
Selingsgrove 17870
- Plaza Shopping Center, Inc., Routes 11 & 15 (RD #2)**  
Telephone: Area Code 717-374-8489  
90,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Linens, Domestic, Sporting Goods, Garden Center, Drugs, Records, Stationery, Greeting Cards, Cameras, Tires, Battery Service & Luggage.  
ALAN HOOT—President & Director of Purchasing.  
SHARON BECK—Store Manager, Buyer Furniture Dept.  
DARLENE HORNBERGER—Office Manager.  
Selingsgrove 17870
- Ames-Big N. State Rd. #61**  
Telephone: Area Code 717-648-4651  
56,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
M. J. NOVOTNY—Store Manager.  
Shamokin 17872
- Darwin Feese Sales, RD 14, Rte. 225 (Box 161)**  
Telephone: Area Code 717-797-3921  
32,500 ft. Discount Dept. Store.  
All Depts. Company Operated, including Ladies, Mens & Childrens Wear, Family Shoes, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Jewelry, Records, Appliances, TV, Radios, Stationery, Luggage.  
DARWIN FEESE, SR.—Partner & General Manager.  
WAYNE FEESE & DARWIN FEESE, JR.—Partners & Buyers.  
Shamokin 17872
- Jamesway, Anthra Plaza**  
Telephone: Area Code 717-644-0491  
45,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
JERRY SNYDER—Store Manager.  
Shamokin 17872
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

- K mart, Circle Center Mall** Shamokin Dam 17676  
 Telephone: Area Code 717-743-8184  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Jamesway Discount Dept. Store, Hickory Plaza** Sharon 16146  
 Telephone: Area Code 412-346-6523  
 53,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
 Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Secaucus.  
 ARLE LAZARUS (at Secaucus)—President.
- Treasure Island Discount Center, Hermitage Square** Sharon 16146  
 Telephone: Area Code 412-347-4575  
 50,000 ft. Branch Discount Dept. Store operated by TREASURE ISLAND DEPT.  
 STORE, Pittsburgh, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Pittsburgh.  
 J. E. ALLON (at Pittsburgh)—President.
- Warehouse Sales, 200 W. Silver St.** Sharon 16146  
 Telephone: Area Code 412-347-4412  
 40,000 ft. Discount Dept. Store operated by EDDIE PRODUCTS CO., INC.,  
 All Depts. Company Operated as follows: Ladies Wear, Mens Wear,  
 Childrens Wear, Family Shoes, Linens, Domestic, Floor Coverings,  
 Housewares, Hardware, Toys, Sporting Goods, Garden Center, Drugs,  
 Jewelry, Records, Stationery, Paint, Wallpaper, Cameras, Auto  
 Accessories & Luggage.  
 EDWARD GREENBERGER—President & Director of Purchasing.  
 PAUL GREENBERGER—Vice President & Treasurer.
- Zayre, 2199 E. State St.** Sharon 16146  
 Telephone: Area Code 412-981-5700  
 75,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 RONALD BRONNER—Store Manager.  
 CAROLYN BULICK—Assistant Manager.
- Nichols Discount City, 600 E. Lancaster Ave.** Shillington 19607  
 Telephone: Area Code 215-777-6525  
 100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
 New York, N. Y.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Two Guys, 201 Lancaster Pike W. (Reading)** Shillington 19807  
 Telephone: Area Code 215-777-7691  
 122,000 ft. Branch Discount Dept. Store operated by VORNADO, INC., Garfield,  
 N. J., doing business as TWO GUYS.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Garfield.  
 SEYMOUR KARCH (at Garfield)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ♦ 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Fisher's Big Wheel Store, Laurel Village Shopping Center Somerset** 15501  
 Telephone: Area Code 814-443-2885  
 45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL,  
 INC., New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New Castle.  
 RON STROHMEYER—Store Manager.
- Jamesway Discount Dept. Store, Rte. 31** Somerset 15501  
 Telephone: Area Code 814-445-8997  
 54,000 ft. Branch Discount Dept. Store operated JAMESWAY CORP., Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Secaucus.  
 MIKE VALLONE—Store Manager.
- PT Store, Somerset Mall** Somerset 15501  
 Telephone: Area Code 814-443-4638  
 90,000 ft. Branch Dept. Store operated by PENN TRAFFIC CO., Johnstown, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Johnstown.  
 DAVE GUMMO—Store Manager.
- Jamesway Discount Dept. Store, Hightown Plaza Shopping Center** Souderton 18984  
 Telephone: Area Code 215-723-8968  
 90,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
 Secaucus, N. J.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Secaucus.  
 DONALD MCCURDY—Store Manager.
- Woolco Dept. Store, County Line Plaza** Souderton 18984  
 Telephone: Area Code 215-723-5501  
 85,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gee Bee, Nittany Mall** State College 16801  
 Telephone: Area Code 814-238-5940  
 68,000 ft. Branch Discount Dept. Store operated by GROSSER BROS.,  
 Johnstown, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Johnstown.  
 FRANK MACKI—Store Manager.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ♦ 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Hills Dept. Store, 2121 S. Atherton St.** State College ■  
Telephone: Area Code 814-237-5361  
77,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 100 Valley Vista Dr.** State College ▲  
Telephone: Area Code 814-234-0356  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- PT Stores, Nittany Mall** State College ■  
Telephone: Area Code 814-237-6211  
93,500 ft. Branch Dept. Store operated by PENN TRAFFIC CO., Johnstown, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Johnstown.  
JIM MATTHEWS—Store Manager.
- K mart, 704 Lancaster Ave.** Stroudsburg ■  
Telephone: Area Code 215-687-8090  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Ames-Big N. 51 N. 3rd St.** Stroudsburg ●  
Telephone: Area Code 717-421-9900  
56,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES.  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
WILLIAM FEDROFF—Store Manager.
- Jamesway, N. 9th St. & Rte. 611** Stroudsburg ■  
Telephone: Area Code 717-424-8370  
64,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
Secaucus, N.J.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Secaucus.  
FRED EARNSHAW—Store Manager.
- Zayre, 1125 N. 4th St.** Sunbury ■  
Telephone: Area Code 717-285-7784  
70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham.  
MAURICE SEGALL (at Framingham)—President.
- Jamesway, US Rte. 209** Tamaqua ●  
Telephone: Area Code 717-668-1377  
50,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
Secaucus, N.J.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Secaucus.  
CHARLES KONKOLICS—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Jamesway Discount Dept. Store, Rte. 30** Thorndale ■  
Telephone: Area Code 215-384-0780  
80,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP.,  
Secaucus, N.J.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Secaucus.  
RANDALL SOLOMON—Store Manager.
- Fisher's Big Wheel Store, 110 S. Martin St.** Titusville ●  
Telephone: Area Code 814-827-9623  
42,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL  
INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New Castle.  
ED LAUCH—Store Manager.
- Ames Dept. Store, Rte. 220** Towanda ●  
Telephone: Area Code 717-265-9156  
50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES.  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
DON SEMBER—Store Manager.
- Lane Discount Dept. Store, Trexlertown Mall** Trexlertown ●  
Telephone: Area Code 215-398-1520  
50,000 ft. Branch Discount Dept. Store operated by LANE DISCOUNT DEPT. STORES.  
Easton, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Easton.  
JERRY AMICI—Store Manager.
- Murphy's Mart, Rte. 6 Plaza** Tunkhannock ●  
Telephone: Area Code 717-836-5135  
52,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.
- Ames Dept. Store, Rte. 220** Tyrone ●  
Telephone: Area Code 814-684-5650  
32,400 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES.  
Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Rocky Hill.  
ANDREW SERNIAK—Store Manager.
- Gee Bee, Uniontown Mall** Uniontown ■  
Telephone: Area Code 412-439-2595  
93,500 ft. Branch Discount Dept. Store operated by GLOSSER BROS., Johnstown, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Johnstown.  
JAMES DIMICHELE—Store Manager.
- Hills Dept. Store, Fayette Plaza** Uniontown ■  
Telephone: Area Code 412-437-9841  
60,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Columbus.  
HERBERT H. GOLDBERGER (at Canton)—President.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

- K mart, 900 Morgantown St.**  
Telephone: Area Code 412-439-1230  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
**Uniontown** 15401
- Marshall's, Valley Forge Shopping Center**  
Telephone: Area Code 215-337-2346  
13,900 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.  
**Valley Forge** 19481
- K mart, Rte. 145**  
Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.  
**Walnutport**
- K mart, 1133 York Rd.**  
Telephone: Area Code 215-674-5810  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
**Warminster** 18974
- Jamesway Discount Dept. Store, Rte. 62 N.**  
Telephone: Area Code 814-726-0601  
44,000 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.  
GEORGE MOSEL—Store Manager.  
**Warren** 16365
- K mart, 1666 Market St. Extension**  
Telephone: Area Code 814-723-6251  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
**Warren** 16365
- King's Dept. Store, 1661 Easton Rd.**  
Telephone: Area Code 215-343-9003  
55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.  
**Warrington** 18976
- Gaylord's Discount Dept. Store, 120 Jefferson Ave.**  
Telephone: Area Code 412-288-3800  
70,000 ft. Branch Discount Dept. Store operated by GAYLORD'S NATIONAL CORP., Secaucus, N. J.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed at Secaucus.  
H. ROTHSCHILD (at Secaucus)—Vice President, Discount Stores.  
**Washington** 15301
- Gee Bee, Rte. 19**  
Telephone: Area Code 412-225-7815  
93,500 ft. Branch Discount Dept. Store operated by GLOSSER BROS., INC., Johnstown, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Johnstown.  
DON PELL—Store Manager.  
**Washington** 15301
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 20,000-60,000 ft    ◆ under 20,000 ft  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- Hills Dept. Store, 1500 W. Chestnut St.**  
Telephone: Area Code 412-228-8200  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT GOLDBERGER (at Canton)—President.  
**Washington** 15501
- K mart, 255 Murtland Ave.**  
Telephone: Area Code 412-225-9080  
200,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store):  
Paint—PATERSON SARGENT  
Ladies & Childrens Wear—BARBARA LYNN  
Appliances—STAMPO'S  
**Washington** 15301
- K mart, 706 E. Main St.**  
Telephone: Area Code 717-782-7175  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
**Waynesboro** 17275
- Murphy's Mart, 1525 E. Main St.**  
Telephone: Area Code 717-782-7104  
45,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LITTLE (at McKeesport)—President.  
**Waynesboro** 17288
- Fisher's Big Wheel Store, R. D. 2, Sugar Run Rd.**  
Telephone: Area Code 412-627-8105  
45,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL INC., New Castle, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New Castle.  
HARRY GOEHRING—Store Manager.  
**Waynesburg** 15570
- Heck's, 100 Sugar Row**  
Telephone: Area Code 412-852-2180  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, INC., Charleston, W. Va.  
All Depts. Company Operated, Executives listed in Charleston and Merchandise Buyers listed in Nitro, W. Va.  
DANNY PATTERSON—Store Manager.  
EVERETTE ROACH—Assistant Store Manager.  
**Waynesburg** 15570
- Murphy's Mart**  
Projected Opening of 53,000 ft. Branch Promotional Mass Merchandising Store to be operated by G. C. MURPHY CO., McKeesport, Pa.  
**Waynesburg**
- Ames Discount Dept. Store, East Ave., Rte. 6**  
Telephone: Area Code 717-724-5251  
50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
BARRY TERPENING—Store Manager.  
**Wellsboro** 16901
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 20,000-60,000 ft    ◆ under 20,000 ft  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- K mart, 925 Paoli Pike** West Chester ■  
Telephone: Area Code 215-431-3770 19380  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Cook's Discount Dept. Store, 196 Susquehanna Rd.** West Hazleton ■  
Telephone: Area Code 717-455-1454 18201  
78,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEERING (at Maple Heights)—Senior Vice President,  
Operations.
- Claber's, Homeville Rd.** West Mifflin ◆  
Telephone: Unpublished 15122  
20,000 ft. Branch Discount Dept. Store operated by CLABER'S DISTRIBUTING  
CO., Butler, Pa.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Butler.  
STEVE BARNETT (at Butler)—General Manager.
- Hills Dept. Store, 1300 Hoffman Blvd.** West Mifflin ■  
Telephone: Area Code 412-461-0585 15122  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- Woolco Dept. Store** Westtown ▲  
Projected Opening of Branch Dept. Store to be operated by WOOLCO DIVISION  
of F. W. WOOLWORTH CO., New York, N. Y.
- K mart, US Rte. 309 at Casey** Wilkes-Barre ▲  
Telephone: Area Code 717-824-4581 18702  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, Sans Souci Parkway—Hanover Mall** Wilkes-Barre ■  
Telephone: Area Code 717-735-8510 18702  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 115 East End Blvd.** Wilkes-Barre ■  
Telephone: Area Code 717-823-4490 18702  
72,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass. Administrative office listed in New York.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Zayre, 53 Spring St.** Wilkes-Barre ■  
Telephone: Area Code 717-825-2751 18702  
92,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Framingham.  
CARLTON EVANS—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- See Bee, Lycoming Mall** Williamsport ■  
Telephone: Area Code 717-546-8351 17701  
100,000 ft. Branch Discount Dept. Store operated by GLOSSER BROS.,  
Johnstown, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Johnstown.  
JOHN McFARLAND—Store Manager.
- Hills Dept. Store, 580 Montgomery Pike** Williamsport ■  
Telephone: Area Code 717-323-8448 17701  
77,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 3500 W. 4th St.** Williamsport ◆  
Telephone: Area Code 717-326-1908 17701  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1915 E. 3rd St.** Williamsport ■  
Telephone: Area Code 717-323-3898 17701  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Nichols Discount City, RD #2, Rte. 220 South** Williamsport ▲  
Telephone: Area Code 717-323-4854 17701  
100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
New York, N. Y.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed in New York.  
MANFRED BRECKER (at New York)—President.
- K mart, 2620 Moreland Ave.** Willow Grove ▲  
Telephone: Area Code 215-657-4800 19090  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Marshall's, Easton Rd.** Willow Grove ◆  
Telephone: Area Code 215-657-6688 19090  
26,000 ft. Branch Discount Dept. Store operated by MARSHALL'S INC.,  
Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- Lane Discount Dept. Store, Rte. 512** Wind Gap ■  
Telephone: Area Code 215-863-9011 18091  
82,000 ft. Branch Discount Dept. Store operated by LANE DISCOUNT DEPT.  
STORES, Easton, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Easton.  
A. FALCONE—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## PENNSYLVANIA (Cont'd.)

†Gee Bee, Crown American West Manchester Mall  
Projected Opening at 80,000 ft. Branch Discount Dept. Store to be operated by  
GROSSER BROS., Johnstown, Pa. York ■

Hills Dept. Store, 2430 E. Market & Haines Rd.  
Telephone: Area Code 717-755-2826 York ■  
70,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, INC.  
Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Canton.  
HERBERT R. GOLDBERGER (at Canton)—President. 17402

Hills Dept. Store, 1201 Carlisle Rd.  
Telephone: Area Code 717-843-1507 York ■  
72,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Canton.  
HERBERT R. GOLDBERGER (at Canton)—President. 17404

K mart, 1201 Carlisle Rd.  
Telephone: Area Code 717-846-5923 York ■  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEE  
Supermarket—WEIS

K mart, 1094 Haines Rd.  
Telephone: Area Code 717-757-3544 York ▲  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management. 17402

Mailman's Queensgate Shopping Center  
Telephone: Area Code 717-845-3521 York ★ 2  
COMPANY PROFILE (SIC 53 21):  
SALES: \$15,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 210,000  
SALES PER SQ. FT.: \$71.43  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
150,000 ft. Discount Dept. Store operated by S. GRUMBACHER & SONS, INC.,  
York, Pa., with a branch listed in Lancaster, Pa.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear,  
Jewelry, Curtains & Draperies, Rugs, Shades & Bath Accessories.  
LEASED DEPTS.—Family Shoes, Drugs, Records, Stationery, Greeting Cards,  
Auto Accessories, Tires, Batteries, Snack Bar.  
M. S. GRUMBACHER—Chairman of the Board.  
DONALD CHAMBERLAIN—Vice President.  
JAMES HAMM—General Merchandise Manager.  
MARIANNE GARRETT—Merchandise Manager Womens & Misses  
Dresses, Junior Dresses, Womens & Misses Budget Dresses,  
Misses, Womens & Junior Coats.  
GENE MARKEL—Merchandise Manager Lingerie, Negligees, Robes,  
Corsets, Drapes, Lamps, Bath Accessories, Sheets, Blankets, Towels.  
WALT SECHRIST—Merchandise Manager Womens & Misses Sportswear  
& Accessories.

(Continued)

★ headquarters ▲ over 100,000 ft. ■ 80,000-100,000 ft. \* 30,000-80,000 ft. ♦ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

Key Units

## Mailman's (Continued)

WARREN STOUGH—Merchandise Manager Junior Sportswear, Girls,  
Infants & Toddlers Wear.  
LEIGHTON ANSTETT—Merchandise Manager Mens, Young Mens &  
Boys Wear.

## BUYERS

CAROLYN WILD—Womens Dresses.  
JAN WECKER—Misses Dresses, Maternity & Uniforms.  
DENISE DAWSON—Junior Dresses.  
JACLYN TURNER—Misses, Womens & Junior Coats.  
CONNIE LEWSKI—Womens Sportswear.  
LANA STUART—Misses Sportswear.  
ROBIN HOCKENBERRY—Junior Sportswear Tops.  
KAREN MERCER—Junior Sportswear Tops.  
DONALD BUSS—Junior Sportswear, Sportswear Bottoms  
& Coordinates.  
MARIA MUSTI—Lingerie, Foundations & Robes.  
LISA GRIM—Gloves, Hosiery & Handbags.  
PAULA BENUCCI—Costume Jewelry, Neckwear, Handkerchiefs,  
Umbrellas & Millinery.  
ROSE CAMERON—Gloves, Hosiery & Handbags.  
JOAN RATCLIFFE—Infants & Toddlers Wear.  
NORMA HINZE—Girls Wear (3-6X).  
PEGGY WILT—Girls Wear (7-14).  
ROBERT NELSON—Boys Wear (6-20).  
MICHAEL MYERS—Mens Wear & Sportswear.  
RICK SWEENEY—Mens Furnishings & Work Clothes.  
BARB SOHNLEITNER—Girls Wear (3-6X).  
JANE EISENBERGER—Girls Wear (7-14).  
DAVE LOHSS—Bath Accessories, Shades, Draperies, Curtains &  
Rugs.

## LEASES

Family Shoes—WOHL SHOES  
Drugs—PARKWAY DIST.  
Records—MUSIC SCENE  
Stationery & Greeting Cards—JEM STATIONERY  
Auto Accessories, Tires, Battery Service—FIDESTA  
Snack Bar—AMERICAN SNACKS

Two Guys, Loucks Rd. & Interim Rte. 30 York ▲  
Telephone: Area Code 717-784-8516 17402  
110,000 ft. Branch Discount Dept. Store operated by VORNAO, INC.,  
Garfield, N. J.; doing business as TWO GUYS.  
All Depts. Company Operated except Shoes, Executives and Merchandise  
Buyers listed in Garfield.  
SEYMOUR KARCH (at Garfield)—President.

★ headquarters ▲ over 100,000 ft. ■ 80,000-100,000 ft. \* 30,000-80,000 ft. ♦ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## NOTES

## RHODE ISLAND

This is the listing of the discount stores and company offices in Rhode Island arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## KENT COUNTY

Ann & Hope, Warwick  
Apex, Inc., Warwick  
K mart, Coventry  
K mart, Warwick  
Warwick/Zayer, Warwick

## NEWPORT COUNTY

K mart, Middletown  
Warwick/Zayer, Middletown  
Woolco, Middletown

## PROVIDENCE COUNTY

Ann & Hope, Inc., Cumberland  
Apex, Pawtucket  
K mart, Johnston

King's Dept. Store, East Providence  
King's Dept. Store, Johnston  
King's Dept. Store, North Smithfield  
Lorraine Mill Outlet, Pawtucket  
Warwick/Zayer, East Providence  
Warwick/Zayer, Pawtucket  
Warwick/Zayer, Providence  
Woolco, Lincoln  
Zayer, Cranston  
Zayer, Providence  
Zayer, East Providence

## WASHINGTON COUNTY

Fisher's, Westerly  
Warwick/Zayer, North Kingstown

Key: \* 1000

## K mart, Route 3

Telephone: Area Code 401-826-0750

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Cranston  
02816

## Zayer, 155 Bald Hill

Telephone: Area Code 401-463-6170

75,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
GEORGE EARNEY—Store Manager.  
MANUEL AFFONSO—Assistant Manager.

Cranston  
02810

## Ann &amp; Hope, Inc., Mill St.

Telephone: Area Code 401-722-1000

## COMPANY PROFILE (SIC 53 21):

SALES: \$140,000,000 (1978 Estimated)

TOTAL SQ. FT.: 750,000

SALES PER SQ. FT.: \$186.67

OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Resident Buyers: Atlas Buying Corp., 1120 Ave. of the Americas, N. Y. C.  
Merchants Buying Syndicate, 1150 Broadway, N. Y. C.

230,000 ft. Discount Dept. Store operating Branch Stores listed in Danvers & Seekonk, Mass. & Warwick, R. I.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Housewares, Hardware, Garden Center, Auto Accessories, Furniture, Linens, Domestic, Floor Coverings, Toys, Sporting Goods, Candy, Stationery, Greeting Cards, Appliances, TV, Radios, Drugs, Paint, Records, Musical Instruments, Books, Clocks, Health & Beauty Aids, Giftwares, Cameras, Luggage, Lamps, Trim-A-Tree & Crafts.

LEASED DEPTS.—Family Shoes & Fine Jewelry.

IRWIN CHASE—President.

SAUL ALPERT—Vice President.

CLAYTON STALKER—General Operations Manager.

SAMUEL N. CHASE—Treasurer.

JOHN McFARLAND—Controller.

(Continued)

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

★ 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## Ann &amp; Hope, Inc. (Continued)

Key Data

PAUL DuVAL—Director of Personnel.  
 JIM McHUGHEY—Office Manager.  
 ERNIE MARTIN—Maintenance Manager, Buyer Store Fixtures & Displays.  
 BILL NIGHTINGALE—Advertising Manager.  
 FRANK McCORMICK—Traffic Manager.  
 PAUL CARLSON—Store Manager.  
 HERMAN ZALESNICK—Merchandise Manager Wearing Apparel.  
 IRVING GOLDFARB—Merchandise Manager, Domestic, Home  
 Entertainment, Cameras, Toys & Sporting Goods.  
 RAY WYSOCKI—Merchandise Manager Housewares.  
 Hardware & Auto Accessories.  
 MARK ROTHSTEIN—Buyer Ladies Ready-to-Wear & Coats, Dresses.  
 G. YURMAN—Buyer Sportswear.  
 JOHN MAYER—Buyer Intimate Apparel, Women's Accessories.  
 JULES FISHER—Buyer Mens & Boys Wear.  
 DON BOSOFF—Buyer Childrens, Infants & Girls Wear, Juvenile  
 Furniture.  
 EVERETT TILLINGHAST—Senior Buyer Drugs, Health & Beauty  
 Aids, Stationery & Crafts.  
 JERRY MOONEY—Buyer Linens, Domestic & Floor Coverings.  
 HENRY LIEBERMAN—Buyer Toys, Sporting Goods.  
 JOE MEROLLA—Buyer Candy, Paper Goods & Garden Center.  
 ROBERT BRAVERMAN—Buyer Housewares.  
 SY SOLOMON—Buyer Cameras & Luggage.  
 NANCY TURNER—Buyer Clocks & Giftwares.  
 LOUIS DEFUSCO—Buyer Records, Musical Instruments, Books.  
 HILTON RAILEY—Buyer Automotives, Paint & Hardware.  
 JOE MURETORE—Buyer Major Appliances, TV & Radios.  
 TOM CARR—Buyer Furniture, Lamps, Summer Furniture & Trim-  
 A-Tree.

## LESSEES

Family Shoes—ZALE SHOE CORP.  
 Fine Jewelry—ZALE CORP.

## King's Dept. Store, Rte. 1A

East Providence ■

Telephone: Area Code 401—434-9315  
 60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Zayre, 575 Taunton Ave.

East Providence ■

Telephone: Area Code 401—434-0114  
 80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.  
 GERALD LOMBARD—Store Manager.  
 RICHARD BILEAU—Assistant Manager.

## K mart, 1386 Atwood Ave.

Johnston ■

Telephone: Area Code 401—944-4930  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## King's Dept. Store, 1458 Hartford Ave.

Johnston ■

Telephone: Area Code 401—272-0650  
 80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## RHODE ISLAND (Cont'd.)

Key Data

## Woolco Dept. Store, Lincoln Mall

Lincoln ■

Telephone: Area Code 401—333-2151  
 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

## K mart, 288 E. Main Rd.

Middletown ■

Telephone: Area Code 401—849-3781  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Warwick/Zayre, 878 W. Main Rd.

Middletown ■

Telephone: Area Code 401—846-4000  
 65,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 DOM VERDUCCI—Store Manager.  
 CHARLES FORTIER—Assistant Manager.

## Woolco Dept. Store, Aquidnick Shopping Center

Middletown ■

Telephone: Area Code 401—847-5764  
 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.

## Warwick/Zayre, 699 Frenchtown Rd.

North Kingstown ■

Telephone: Area Code 401—884-8850  
 57,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.  
 NICK ANGELO—Store Manager.

## King's Dept. Store, Great Rd.

North Smithfield ■

Telephone: Area Code 401—786-1830  
 55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.

## Apex, Inc., 100 Main St.

Pawtucket ★ 2

Telephone: Area Code 401—723-3500  
 145,000 ft. Discount Dept. Store with a branch store listed in Warwick, R. I.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Hardware,  
 Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Records, Books,  
 Cameras, Health & Beauty Aids, Tires, Battery Service,  
 Luggage, Giftwares.  
 SHERWOOD KAHN—President, General Manager.  
 M. BAKER—Vice President, Merchandise Manager Ready-to-Wear.  
 ALEXANDER FLINT—Vice President, Merchandise Manager Hardgoods.  
 MARVIN GHABLE—Vice President, Florance.  
 DON BALCH—Buyer Ladies Coats & Suits.  
 MRS. B. BLISTEIN—Buyer Boutique & Handbags.  
 MARY McKENNA—Buyer Lingerie.  
 CHRIS CAETANO—Buyer Ladies Accessories & Cosmetics.  
 (Continued)

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## RHODE ISLAND (Cont'd.)

## Apex (Continued)

NANCY WALSH—Buyer Childrens Wear.  
 R. STONE—Buyer Mens Wear.  
 D. TULLEY—Buyer Family Shoes.  
 N. METZ—Buyer Hardware, Furniture & Paint.  
 G. GUIFFRE—Buyer Domestic, Luggage & Floor Coverings.  
 JOHN GRUCA—Buyer Records & Books.  
 V. MONIZ—Buyer Sporting Goods & Cameras.  
 KEN SANTANELLO—Buyer Clocks & Razors.  
 RAYMOND FRIEDMAN—Buyer White & Brown Goods.  
 H. HUDSON—Buyer Toys & Gard. n Shop.  
 DONNA STEELE—Buyer Gltwares.  
 W. TODD—Buyer Health & Beauty Aids.  
 KENNETH KEENE—Buyer Tires & Battery Service.

Lorraine Mill Outlet, 593 Mineral Spring Ave.

Telephone: Area Code 401-722-3500

60,000 ft. Branch Discount Dept. Store operated by WINDSOR RHODES CO., INC.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens, Domestic, Housewares, Hardwares, Paints, Toys,  
 Fabrics, Yarns, Drugs, Stationery, Groceries, Produce & Candy.  
 HYMAN BLAZER—President, General Manager & Buyer.

Pawtucket ■  
02860

Zayre, 51 Silver-Spring St.

Telephone: Area Code 401-351-4480

70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Framingham.  
 CARL NIELSON—Store Manager.  
 MARK RODERICK—Assistant Manager.

Providence ■  
02904

Zayre, 699 Hartford Ave.

Telephone: Area Code 401-272-6040

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
 Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Framingham.  
 RICHARD SCHLOSKEY—Store Manager.  
 MICHAEL BERNARD—Assistant Store Manager.

Providence ■  
02909

Ann & Hope, Inc. of Rhode Island, 1689 Post Rd.

Telephone: Area Code 401-739-3400

180,000 ft. Branch Discount Dept. Store operated by ANN & HOPE, INC.,  
 Cumberland, R. I.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Cumberland.  
 JACK O'HARA—Store Manager.

Warwick ▲  
02886

Apex, Inc., 555 Greenwich Ave.

Telephone: Area Code 401-739-7000

140,000 ft. Branch Discount Dept. Store operated by APEX, INC.,  
 Pawtucket, R. I.

All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Pawtucket.  
 JAMES T. RASSOL—Store Manager.

Warwick ▲  
02886

K mart, 1075 Centerville Rd.

Telephone: Area Code 401-928-6400

94,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Warwick ■  
02886

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## RHODE ISLAND (Cont'd.)

Warwick/Zayre, 320 Warwick Ave.

Telephone: Area Code 401-781-7820

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham,  
 Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Framingham.

RALPH CASTINO—Store Manager.  
 JOSEPH MACEK—Assistant Manager.

Warwick ■  
02886

Fisher's Big Wheel Store, Franklin Shopping Circle

Telephone: Area Code 401-596-7784

37,000 ft. Branch Discount Dept. Store operated by FISHER'S BIG WHEEL INC.,  
 New Castle, Pa.

Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New Castle.

CURT MINER—Store Manager.

Westerly ■  
02891

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## NOTES

## SOUTH CAROLINA

This is the listing of the discount stores and company offices in South Carolina arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

ABBEVILLE COUNTY  
Sky City, Abbeville

AIKEN COUNTY  
Edwards, Aiken  
K mart, Aiken  
K mart, North Augusta  
Sky City, Clearwater

ANDERSON COUNTY  
Big K, Anderson  
K mart, Anderson  
Sky City, Anderson  
Sky City, Pelzer  
T. G. & Y., Belton

BAMBERG COUNTY  
Sky City, Denmark

BEAUFORT COUNTY  
Sky City, Beaufort  
K mart, Beaufort  
Max Way, Hilton Head

CHARLESTON COUNTY  
K mart, Charleston  
K mart, North Charleston  
K mart, Mt. Pleasant  
Nichols, Charleston

CHEROKEE COUNTY  
Big K/Edward's, Gaffney

CHESTER COUNTY  
Sky City, Chester

CHESTERFIELD COUNTY  
Big K, Cheraw

COLLETON COUNTY  
Big K/Edward's, Walterboro  
K mart, Walterboro  
Sky City, Walterboro

DILLON COUNTY  
Big K/Edward's, Dillon

DORCHESTER COUNTY  
Big K/Edward's, Summerville  
K mart, Summerville  
Sky City, Summerville

FLORENCE COUNTY  
Big K/Edward's, Lake City  
K mart, Florence  
Sky City, Florence  
T. G. & Y., Lake City

GEORGETOWN COUNTY  
Big K/Edward's, Georgetown  
K mart, Georgetown

GREENVILLE COUNTY  
Big K, Greenville

K mart, Greenville  
Nichols, Greenville  
RDR, Simpsonville  
Sky City, Greer  
Sky City, Mauldin  
Sky City, Greenville  
Woolco, Greenville

GREENWOOD COUNTY  
K mart, Greenwood  
Sky City, Greenwood

HAMPTON COUNTY  
Sky City, Hampton

HORRY COUNTY  
K mart, Conway  
K mart, Myrtle Beach  
Max Way, Myrtle Beach  
RDR, North Myrtle Beach

KERSHAW COUNTY  
Big K/Edward's, Camden

LANCASTER COUNTY  
Sky City, Lancaster

LAURENS COUNTY  
Sky City, Laurens

LEXINGTON COUNTY  
K mart, West Columbia

MARION COUNTY  
Sky City, Milledgeville

NEWBERRY COUNTY  
Big K/Edward's, Newberry

OCONEE COUNTY  
T. G. & Y., Seneca

ORANGEBURG COUNTY  
Big K/Edward's, Orangeburg  
K mart, Orangeburg  
Sky City, Orangeburg

PICKENS COUNTY  
Big K/Edward's, Easley  
Sky City, Clemson  
T. G. & Y., Easley

RICHLAND COUNTY  
K mart, Columbia  
Richway, Columbia  
Woolco, Columbia

SPARTANBURG COUNTY  
K mart, Spartanburg  
Sky City, Spartanburg

SUMTER COUNTY  
Clark's, Sumter  
Edward's, Sumter

## SOUTH CAROLINA (Cont'd.)

- K mart, Sumter**  
Woolco Dept. Store, Sumter
- UNION COUNTY**  
Big K/Edward's, Union
- YORK COUNTY**  
K mart, Rock Hill  
Sky City, Rock Hill  
Woolco, Rock Hills
- Sky City, N. Main St.**  
Telephone: Area Code 803-459-2128  
40,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President.
- Abberville** 29620
- Edward's, Mitchell Shopping Center**  
Telephone: Area Code 803-648-0743  
50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES, CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
WILLIAM A. REED—Store Manager.
- Aiken** 29801
- K mart, 3555 Augusta Rd.**  
Telephone: Area Code 803-648-6801  
80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Aiken** 29801
- Big K Dept. Store, Lakeside Shopping Center**  
Telephone: Area Code 803-224-2539  
50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES, CORP., Nashville, Tenn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Nashville.  
GUS D. KUHN, JR. (at Nashville)—President.
- Anderson** 29621
- K mart, 1900 N. Main**  
Telephone: Area Code 803-226-6265  
116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Anderson** 29621
- Sky City, 2901 S. Main St.**  
Telephone: Area Code 803-225-1691  
60,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President.
- Anderson** 29621
- Edward's, 107-109 Main St.**  
Telephone: Area Code 803-245-2611  
50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES, CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
JUDITH SOLOMON—Store Manager.
- Bamberg** 290003
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft
- © BUSINESS GUIDES, INC., 1980

## SOUTH CAROLINA (Cont'd.)

- K mart, 2611 Boundary St.**  
Telephone: Area Code 803-524-1087  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Beaufort** 29902
- Sky City, Highway 280**  
Telephone: Area Code 803-524-5343  
42,000 ft. Branch Discount Dept. Store operated by BOWERS STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President.
- Beaufort** 29902
- T. G. & Y. Family Center**  
Projected Opening of Branch Discount Dept. Store to be operated by T. G. & Y. STORES., Oklahoma City, Okla.
- Belton** 29702
- Big K/Edward's, 2520 Broad St.**  
Telephone: Area Code 803-432-8645  
50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES, CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
FRED M. DRAWDY—Store Manager.
- Camden** 29020
- K mart, 1535 Savannah Hwy.**  
Telephone: Area Code 803-766-2366  
116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Charleston** 29407
- Nichols Discount City, Aviation Ave. & Hwy. 52**  
Projected Opening of 125,000 ft. Branch Discount Dept. Store to be operated by S. E. NICHOLS CO., New York, N. Y.
- Charleston** 29407
- Big K, Chesterfield Sq. & Hwy. 9**  
Telephone: Area Code 803-537-7872  
42,500 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES, CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
DAVID DICKERSON—Store Manager.
- Cheraw** 29520
- Sky City, 72 By Pass**  
Telephone: Area Code 803-377-7146  
60,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President.
- Chester** 29708
- Sky City, Midland Valley Shopping Center**  
Telephone: Area Code 803-593-5151  
60,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President.
- Clearwater** 29821
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft
- © BUSINESS GUIDES, INC., 1980



## SOUTH CAROLINA (Cont'd.)

## Sky City, Hwy. 93

Telephone: Area Code 803-654-3433

60,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.

ROBERT PETERSON (at Asheville)—Senior Vice President.

Clemson  
29631

## K mart, 4400 Ft. Jackson Blvd.

Telephone: Area Code 803-782-5042

68,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES (at this store)

Shoes—BUTLER SHOE  
Appliances, TV, Radios—SEM'S, INC.  
Men's & Boys' Wear—ADDIS CORP.  
Supermarket—COLONIAL STORES, INC.Columbia  
29209

## K mart, 7325 Two Notch Rd.

Telephone: Area Code 803-788-5910

117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEE (at this store)

Supermarket—COLONIAL STORES, INC.

Columbia  
29204

## K mart, 99 N. Arrowood Rd.

Telephone: Area Code 803-798-0320

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Columbia  
29210

## Richway, 1550 Bush River Road

Telephone: Area Code 803-798-6411

90,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga., a Division of RICH'S, INC.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.

GEORGE WALTER—Store Manager.

Columbia  
29210

## Richway, 2500 Decker Blvd.

Telephone: Area Code 803-788-7412

90,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga., a Division of RICH'S, INC.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.

CHARLES PRYOR—Store Manager.

Columbia  
29204

## Richway, 6100 Garners Ferry Road

Telephone: Area Code 803-783-1113

90,000 ft. Branch Discount Dept. Store operated by RICHWAY, Atlanta, Ga., a Division of RICH'S, INC.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Atlanta.

JOHN TURNER—Store Manager.

Columbia  
29209

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## SOUTH CAROLINA (Cont'd.)

## Woolco Dept. Store, Sumter Hwy.

Telephone: Area Code 803-783-1310

90,124 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

Columbia  
29210

## Woolco, Landmark Square Shopping Center

Telephone: Area Code 803-783-1558

90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

Columbia  
29210

## Woolco Dept. Store, Dutch Square Mall

Telephone: Area Code 803-772-8771

103,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

Columbia  
29201

## K mart, 1641 Church St.

Telephone: Area Code 803-248-6208

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Conway  
29578

## Sky City, Hwy. 78

Telephone: Area Code 803-793-4278

60,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.

ROBERT PETERSON (at Asheville)—Senior Vice President.

Denmark  
29042

## Big K/Edward's, Dillon Plaza (Box 988)

Telephone: Area Code 803-774-5101

40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG E STORES CORP., Nashville, Tenn.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.

ROBERT DUNCAN—Store Manager.

Dillon  
29536

## Big K/Edward's, Easley Mall, U.S. Hwy. 123

Telephone: Area Code 803-859-8880

60,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG E STORES CORP., Nashville, Tenn.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.

JEROME ROSNER—Store Manager.

Easley  
29840

## T. G. &amp; Y. Family Center, 123 By-Pass

Telephone: Area Code 803-859-8471

56,761 ft. Branch Discount Dept. Store operated by T. G. &amp; Y. STORES CO., Oklahoma City, Okla.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.

C. W. JAMES—Store Manager.

Easley  
29640

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## SOUTH CAROLINA (Cont'd.)

- K mart, 2011 Hoffmeyer Rd.** Florence 29501 Key Units  
 Telephone: Area Code 803-669-5655  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sky City, 953 S. Irby St.** Florence 29501  
 Telephone: Area Code 803-665-4381  
 51,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
 ROBERT PETERSON (at Asheville)—Senior Vice President.
- Big K/Edward's, W. Frederick at Getty Dr.** Gaffney 29020  
 Telephone: Area Code 803-489-7982  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
 MONROE W. KEY—Store Manager.
- Big K/Edward's, Hwy. 701 N.** Georgetown 29440  
 Telephone: Area Code 803-546-8577  
 40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
 ROBERT L. BUICE—Store Manager.
- K mart, 1210 N. Fraser St.** Georgetown 29440  
 Telephone: Area Code 803-548-2428  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K, North Hills Shopping Center** Greenville 29601  
 Telephone: Area Code 803-244-9031  
 55,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
 KEITH WEIGART—Store Manager.
- Big K, West Town Shopping Center** Greenville 29601  
 Telephone: Area Code 803-246-5665  
 54,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
 CHARLES CANUP—Store Manager.
- K mart, 1 K mart Plaza, Church St. Extension** Greenville 29604  
 Telephone: Area Code 803-242-5414  
 111,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-50,000 ft.

● under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## SOUTH CAROLINA (Cont'd.)

- K mart, 2100 Wade Hampton Blvd.** Greenville 29607 Key Units  
 Telephone: Area Code 803-244-8720  
 107,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 640 Sulphur Springs Road** Greenville 29611  
 Telephone: Area Code 803-246-8290  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Nichols Discount City, 2111 N. Pleasantburg Dr.** Greenville 29609  
 Telephone: Area Code 803-271-8054  
 122,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
 All Depts. Company Operated except Family Shoes, Executives and Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Sky City, 900 Cedar Lane Rd.** Greenville 29611  
 Telephone: Area Code 803-246-4361  
 81,600 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
 ROBERT PETERSON (at Asheville)—Senior Vice President.
- Sky City, Hwy. 81** Greenville 29611  
 Telephone: Area Code 803-295-2700  
 40,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.
- Woolco Dept. Store, #1 Bell Tower Shopping Center** Greenville 29601  
 Telephone: Area Code 803-239-5333  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, 254 Hwy. 72 By Pass** Greenwood 29648  
 Telephone: Area Code 803-229-1398  
 80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sky City, Bi-Lo Shopping Center & 221 Bypass 72** Greenwood 29648  
 Telephone: Area Code 803-229-8095  
 54,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
 ROBERT PETERSON (at Asheville)—Senior Vice President.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-50,000 ft.

● under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## SOUTH CAROLINA (Cont'd.)

## Sky City, Greer Plaza

Telephone: Area Code 803-877-3332

50,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President.

Greer

29651

Key Units

## Sky City, U. S. Hwy. 278 W.

Telephone: Area Code 803-943-4360

50,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President.

Hampton

29924

## Max Way, 201 The Market Place

Projected Opening of 50,000 ft. Branch Discount Dept. Store to be operated by MACKS STORES, INC., Sanford, N. C.

Hilton Head

## Big K/Edward's, West Main St.

Telephone: Area Code 803-394-3588

30,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
DONNIE EUBANKS—Store Manager.

Lake City

29450

## T. G. &amp; Y. Family Center, 257 North Blvd.

Telephone: Area Code 803-394-5481

40,000 ft. Branch Discount Dept. Store operated by T. G. &amp; Y. STORES CO., Oklahoma City, Okla.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.

W. G. BLACKMON—Store Manager.

Lake City

29560

## Sky City, #9 Bypass

Telephone: Area Code 803-285-2041

45,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.

ROBERT PETERSON (at Asheville)—Senior Vice President.

Lancaster

29720

## Sky City, U. S. Hwy. 76 W.

Telephone: Area Code 803-984-6591

50,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President.

Laurens

29360

## K mart, 129 W. Butler Ave.

Telephone: Area Code 803-297-0830

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Mauldin

29662

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## SOUTH CAROLINA (Cont'd.)

## Sky City, Mauldin Plaza, P. O. Box 628

Telephone: Area Code 803-288-2580

60,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President.

Mauldin

29662

## K mart, 1551 Hwy. 17 Bypass

Telephone: Area Code 803-884-1330

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Mount Pleasant

29464

## Sky City, Hwy. 76

Telephone: Area Code 803-464-0980

50,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC., Asheville, N. C.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President.  
Director of Operations.

Mullins

29574

## K mart, Grand Strand Plaza

Telephone: Area Code 803-448-1577

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Myrtle Beach

29577

## Max Way, Hwy. 17 S.

Projected Opening of 50,000 ft. Branch Discount Dept. Store to be operated by MACKS STORES, INC., Sanford, N. C.

Myrtle Beach

29108

## Big K/Edward's, 1244 Wilson Rd.

Telephone: Area Code 803-276-6020

40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
CHARLES HESTER, JR.—Store Manager.

North Augusta

29841

## K mart, 425 Jefferson Davis Hwy.

Telephone: Area Code 803-279-9600

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

North Charleston

29405

## K mart, 7555 Northwood Blvd.

Telephone: Area Code 803-553-9740

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

North Charleston

29405

## K mart, McMillan &amp; Rivers Ave.

Telephone: Area Code 803-747-5794

60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## SOUTH CAROLINA (Cont'd.)

- RDR Discount City.** **North Strand Shopping Plaza** **North Myrtle Beach** •  
 Telephone: Area Code 803—272-5114 29582  
 45,000 ft. Branch Discount Dept. Store operated by **HAYLASS DEPT. STORES.**  
 New York, N. Y.  
 All Depts. Company Operated except Jewelry, Executives and  
 Merchandise Buyers listed in New York.  
**FREDERIC K. RAIFF** (at New York)—President.
- Big K/Edwards, 159 Broughton St. NW** **Orangeburg** •  
 Telephone: Area Code 803—534-8240 29115  
 35,000 ft. Branch Discount Dept. Store operated by **KUHN'S BIG K STORES**  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Nashville.  
**NATHANIEL WELCH**—Store Manager.
- K mart, 2070 Columbia Rd.** **Orangeburg** ■  
 Telephone: Area Code 803—536-4100 29115  
 60,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Sky City, Hwy. 301, Edisto Village** **Orangeburg** •  
 Telephone: Area Code 803—536-4600 29115  
 53,000 ft. Branch Discount Dept. Store operated by **BOWER'S STORES, INC.**,  
 Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Asheville.  
**ROBERT PETERSON** (at Asheville)—Senior Vice President.
- Sky City, P. O. Box 309** **Pelzer** •  
 Telephone: Area Code 803—875-9801 29669  
 45,000 ft. Branch Discount Dept. Store Operated by **BOWER'S STORES, INC.**,  
 Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Asheville.  
**ROBERT PETERSON** (at Asheville)—Senior Vice President.
- K mart, 2302 Cherry Rd.** **Rock Hill** ■  
 Telephone: Area Code 803—366-6191 29730  
 60,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Sky City, P. O. Box 10391** **Rock Hill** •  
 Telephone: Area Code 803—327-5191 29730  
 51,000 ft. Branch Discount Dept. Store operated by **BOWER'S STORES, INC.**,  
 Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Asheville.  
**ROBERT PETERSON** (at Asheville)—Senior Vice President.
- Woolco Dept. Store, York Plaza** **Rock Hill** ▲  
 Telephone: Area Code 803—366-3111 29730  
 115,000 ft. Branch Dept. Store operated by **WOOLCO DIVISION** of  
**F. W. WOOLWORTH CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
**G. W. NELSON** (at New York)—President.
- ★ Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## SOUTH CAROLINA (Cont'd.)

- T. G. & Y. Family Center, Hwys. 28 & 123** **Seneca** •  
 Telephone: Area Code 803—882-6801 29678  
 50,000 ft. Branch Discount Store operated by **T. G. & Y. STORES CO.**,  
 Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed  
 in Oklahoma City.  
**W. G. HOUCK**—Store Manager.
- RDR Discount City, Simpsonville Plaza Shopping Center** **Simpsonville** •  
 Telephone: Area Code 803—963-4414 29681  
 16,500 ft. Branch Discount Dept. Store operated by **HAYLASS DEPT. STORES**  
 New York, N. Y.  
 All Depts. Company Operated except Jewelry, Executives and  
 Merchandise Buyers listed in New York.  
**FREDERIC K. RAIFF** (at New York)—President.
- K mart, 780 N. Pine St.** **Spartanburg** ▲  
 Telephone: Area Code 803—585-5206 29303  
 125,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- K mart, 110 E. Blackstock Rd.** **Spartanburg** ■  
 Telephone: Area Code 803—574-1060 29301  
 84,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Sky City, Spartan Plaza (Box 4566, Sta. B)** **Spartanburg** •  
 Telephone: Area Code 803—585-8326 29303  
 57,000 ft. Branch Discount Dept. Store operated by **BOWER'S STORES, INC.**,  
 Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Asheville.  
**ROBERT PETERSON** (at Asheville)—Senior Vice President.
- Sky City, Reidville Rd. & I-26** **Spartanburg** •  
 Telephone: Area Code 803—576-9346 29301  
 51,000 ft. Branch Discount Dept. Store operated by **BOWER'S STORES, INC.**,  
 Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Asheville.  
**ROBERT PETERSON** (at Asheville)—Senior Vice President.
- Big K/Edward's, Bacon's Bridge Rd.** **Summerville** •  
 Telephone: Area Code 803—873-8111 29482  
 40,000 ft. Branch Discount Dept. Store operated by **KUHN'S BIG K STORES**  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in Nashville.  
**JOHN HILLIS**—Store Manager.
- K mart, 342 E. Fifth North St.** **Summerville** •  
 Telephone: Area Code 803—871-5210 29483  
 55,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- ★ Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## SOUTH CAROLINA (Cont'd.)

## Sky City, Hwy. 17A

Telephone: Area Code 803-873-9010

45,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC.,  
Asheville, N. C.Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President.

Summerville

Key Units

29483

## Clark's Discount Dept. Store, Crescent &amp; Broad Sts.

Telephone: Area Code 803-775-5240

38,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
COOK UNITED, INC., Maple Heights, Ohio.Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Maple Heights.  
GARY NEBINGER (at Maple Heights)—Senior Vice President.  
Operations.

Sumter

29150

## Edward's, 10-18 N. Main St.

Telephone: Area Code 803-773-8772

50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
CORP., Nashville, Tenn.All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in Nashville.  
GARY SHAFFER—Store Manager.

Sumter

29150

## K mart, 1143 Broad St.

Telephone: Area Code 803-469-2586

60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Sumter

29150

## Woolco Dept. Store, #20 Westmark Plaza

Telephone: Area Code 803-775-4374

63,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH  
CO., New York, N. Y.Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in New York, N. Y.  
G. W. NELSON (at New York)—President.

Sumter

29150

## Big K/Edward's, Duncan Hwy., Rte. 176

Telephone: Area Code 803-427-5609

40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
CORP., Nashville, Tenn.All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in Nashville.  
DAVID PFOUNTZ—Store Manager.

Union

29370

## Big K/Edward's, 226 Wichman St.

Telephone: Area Code 803-549-1014

30,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
CORP., Nashville, Tenn.All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in Nashville.  
JOHN STIEGLITZ, JR.—Store Manager.

Walterboro

29488

## K mart, Robertson Blvd.

Telephone: Area Code 803-549-1503

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Walterboro

29488

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## SOUTH CAROLINA (Cont'd.)

## Sky City, Robertson Blvd.

Telephone: Area Code 803-549-1541

60,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC.,  
Asheville, N. C.Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Asheville.  
ROBERT PETERSON (at Asheville)—Senior Vice President.

Walterboro

Key Units

29488

## K mart, 1500 Charleston Hwy.

Telephone: Area Code 803-794-9150

110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

West Columbia

29169

LESSEES

Appliances, TV, Radio—SEMS, INC.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NOTES

## SOUTH DAKOTA

This is the listing of the discount stores and company offices in South Dakota arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## MEADLE COUNTY

K mart, Huron  
Pamida Discount Center, Huron

## BROOKINGS COUNTY

K mart, Brookings  
Pamida Discount, Brookings  
White Mart, Brookings

## BROWN COUNTY

Gibson's, Aberdeen  
K mart, Aberdeen  
Tempo Store, Aberdeen

## CODINGTON COUNTY

K mart, Watertown  
Pamida Discount Center, Watertown  
Tempo Store, Watertown

## CLAY COUNTY

Pamida Discount, Vermillion

## DAVISON COUNTY

K mart, Mitchell  
Shopko Store, Mitchell

## HUGHES COUNTY

Red Owl Family Center, Pierre

## LAKE COUNTY

Pamida Discount, Madison

## MINNEHAHA COUNTY

K mart, Sioux Falls  
Target, Sioux Falls

## PENNINGTON COUNTY

Family Thrift Center, Rapid City  
K mart, Rapid City

## TRIPP COUNTY

Pamida Discount, Winner

## WALWORTH COUNTY

Gibson's, Mobridge

## YANKTON COUNTY

Alco, Yankton  
K mart, Yankton  
T. G. & Y. Yankton

Key Units

Gibson's Discount Center, W. Hwy. 281 (Box 1420) Aberdeen 57401

Telephone: Area Code 605—229-4280  
50,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.  
All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.

OWEN CHAFFIN (at Dodge City)—President  
DOUG MIESGADIS—Store Manager.

K mart, 1815 Sixth Ave. SE Aberdeen 57401

Telephone: Area Code 605—229-5518  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Tempo Store, 2201 - 6th Ave. S.E. Aberdeen 57401

Telephone: Area Code 605—225-5860  
40,000 ft. Branch Self-Service Dept. Store operated by BASCO STORES, Burbank, Calif., Subsidiary of GAMBLE-SEOGMO, INC., St. Louis Park, Minn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Burbank.  
R. JELINSKI—Store Manager.

K mart, 920 - 22nd Ave. S. Brookings 57006

Telephone: Area Code 605—692-2202  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## SOUTH DAKOTA (Cont'd.)

- Pamida Discount Center, Hwy. 14 & 22nd Ave.** **Brookings** **Key** **Units**  
Telephone: Area Code 605-692-6378 57006  
30,900 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- White Mart, 8th St. S. & 22nd Ave.** **Brookings**  
Telephone: Area Code 605-692-7311 57006  
40,000 ft. Branch Discount Dept. Store operated by WHITE DRUG ENTERPRISES, Jamestown, N. D.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Jamestown.  
DAVE MACIVER—Store Manager.
- K mart, 1000 - 18th St. S.W.** **Huron**  
Telephone: Area Code 605-352-7110 57350  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, Dakota Ave. N. & Hwy. 37** **Huron**  
Telephone: Area Code 605-352-1406 57350  
33,100 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
LEE WEGNER (at Omaha)—President.
- Pamida Discount Center, S. Washington & 8th Sts. S.E.** **Madison**  
Telephone: Area Code 605-256-6641 57042  
17,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 1400 S. Burr St.** **Mitchell**  
Telephone: Area Code 605-996-1651 57301  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Shopko Discount Dept. Store, Hwy. 37 N.** **Mitchell**  
Telephone: Area Code 605-996-5538 57301  
52,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES, Green Bay, Wisc.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
ROGER MEIER—Store Manager.
- Gibson's Discount Center, E. Hwy. 12** **Mobridge**  
Telephone: Area Code 605-845-2886 57601  
23,000 ft. Branch Discount Dept. Store operated by CHAFFIN, INC., Dodge City, Kans., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs. Executives and Merchandise Buyers listed in Seagoville.  
OWEN CHAFFIN (at Dodge City)—President.  
BILLY McNULTY—Store Manager.
- Red Owl Family Center, 120 W. Sioux (Box 1158)** **Pierre**  
Telephone: Area Code 605-224-8871 57501  
75,000 ft. Branch Discount Dept. Stores operated by RED OWL STORES, INC., supermarket chain, Hopkins, Minn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Hopkins.  
ALVIN KUNDERT—Store Manager.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## SOUTH DAKOTA (Cont'd.)

- Family Thrift Center, 1516 E. St. Patrick Rd.** **Rapid City** **Key** **Units**  
Telephone: Area Code 605-343-4326 57701  
66,000 ft. Branch Discount Dept. Store operated by NASH-FINCH CO., Minneapolis, Minn.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Minneapolis.  
RALPH ROSSKNECHT—Store Manager.  
CHUCK McLAIN—General Merchandise Manager.
- K mart, 1111 E. North St.** **Rapid City**  
Telephone: Area Code 605-343-5628 57701  
105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3000 S. Minnesota Ave.** **Sioux Falls**  
Telephone: Area Code 605-336-2170 57102  
97,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store):  
Ladies & Childrens Wear—HOLLY STORES, INC.  
Mens Wear—UNISHOPS, INC.  
Shoes—SHOE CORP. OF AMERICA  
Paint & Home Improvements—PATERSON-SARGENT
- Target Store, 3600 S. Louise Ave.** **Sioux Falls**  
Telephone: Area Code 605-331-5115 57108  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
DAVE GRAY—Store Manager.
- Pamida Discount Center, Hwys. 19 & 50** **Vermillion**  
Telephone: Area Code 605-824-4416 57069  
14,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart, 1300—9th Ave. SE** **Watertown**  
Telephone: Area Code 605-881-2400 57201  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center, Hwy. 212 & S. Broadway** **Watertown**  
Telephone: Area Code 605-886-7800 57201  
26,490 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
LEE WEGNER (at Omaha)—President.
- Tempo Store, 200 - 9th Ave. S.E.** **Watertown**  
Telephone: Area Code 605-886-6720 57201  
40,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Burbank.  
W. LARSON—Store Manager.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## SOUTH DAKOTA (Cont'd.)

- Pamida Discount Center, 201 Monroe St.** Winner  
 Telephone: Area Code 605—842-2298 57580  
 13,600 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- Alco Discount Store, 2007 Broadway** Yankton  
 Telephone: Area Code 605—665-8873 57078  
 30,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES  
 DIVISION of DUCKWALL STORES, INC., Abilene, Kans.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Abilene.  
 E. H. PAYNE (at Abilene)—Vice President, Store Operations.
- K mart, 2300 Broadway** Yankton  
 Telephone: Area Code 605—665-8882 57078  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 2101 Broadway** Yankton  
 Telephone: Area Code 605—665-8866 57078  
 40,146 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 BILL JACKSON—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TENNESSEE

This is the listing of the discount stores and company offices in Tennessee arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

- ANDERSON COUNTY**  
 Howard's, Oak Ridge  
 K mart, Oak Ridge  
 Kings Dept. Store, Oak Ridge
- BEDFORD COUNTY**  
 Big K Dept. Store, Shelbyville  
 K mart, Shelbyville
- BENTON COUNTY**  
 Big K, Camden
- BLOUNT COUNTY**  
 Big K, Alcoa  
 K mart, Maryville  
 Sky City, Maryville
- BRADLEY COUNTY**  
 Big K, Cleveland  
 K mart, Cleveland
- CAMPBELL COUNTY**  
 Heck's, La Follette
- CARROLL COUNTY**  
 Wal-Mart, Huntingdon
- CARTER COUNTY**  
 Big K, Elizabethton  
 T. G. & Y., Elizabethton
- COCKE COUNTY**  
 Big K, Newport
- COFFEE COUNTY**  
 Big K, Tullahoma  
 T. G. & Y., Manchester  
 T. G. & Y., Tullahoma
- CUMBERLAND COUNTY**  
 Big K, Crossville
- DAVIDSON COUNTY**  
 Big K, Hermitage  
 Big K, Nashville  
 Hills, Antioch  
 Hills, Nashville  
 K mart, Madison  
 K mart, Nashville  
 Kuhn's Big K Stores, Nashville  
 Woolco Dept. Store, Nashville  
 Zayre, Madison  
 Zayre, Nashville
- DICKSON COUNTY**  
 Big K, Dickson  
 K mart, Dickson  
 Wal-Mart, Dickson
- DYER COUNTY**  
 Big K, Dyersburg  
 Gibson's Discount Center, Dyersburg  
 K mart, Dyersburg
- FRANKLIN COUNTY**  
 Big K Dept. Store, Winchester  
 T. G. & Y., Decherd
- GIBSON COUNTY**  
 Wal-Mart, Humboldt  
 Wal-Mart, Milan
- GILES COUNTY**  
 Big K, Puka  
 T. G. & Y., Puka  
 Wal-Mart, Puka
- GREENE COUNTY**  
 Big K, Greeneville  
 Howard's, Greeneville  
 K mart, Greeneville
- HAMLEN COUNTY**  
 Big K, Morristown  
 Howard's, Morristown  
 K mart, Morristown  
 Sky City, Morristown
- HAMILTON COUNTY**  
 Hills, Chattanooga  
 Hills, Hixson  
 K mart, Chattanooga  
 K mart, East Ridge  
 RDR, Chattanooga  
 Zayre, Chattanooga
- HARDEN COUNTY**  
 Magic Mart, Bolivar
- HARDIN COUNTY**  
 Magic Mart, Savannah  
 Wal-Mart, Savannah
- HAWKINS COUNTY**  
 T. G. & Y., Rogersville
- HAYWOOD COUNTY**  
 Wal-Mart, Brownsville
- RENDERSON COUNTY**  
 Big K, Lexington
- HENRY COUNTY**  
 Big K, Paris  
 Wal-Mart, Paris
- HUMPHRIES COUNTY**  
 Big K, Waverly
- JOHNSON COUNTY**  
 Singleton's Discount Center,  
 Mountain City
- KNOX COUNTY**  
 Hills, Knoxville  
 Jefferson Super Dept. Store, Knoxville  
 K mart, Knoxville

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## TENNESSEE (Cont'd.)

- King's, Knoxville**  
Zayre, Knoxville
- LAUDERDALE COUNTY**  
Wal-Mart, Ripley
- LAWRENCE COUNTY**  
Big K, Lawrenceburg  
K mart, Lawrenceburg
- LINCOLN COUNTY**  
Big K, Fayetteville  
Wal-Mart, Fayetteville
- LOUDON COUNTY**  
Big K, Lenoir City
- MACON COUNTY**  
Gibson's, Lafayette
- MADISON COUNTY**  
Big K, Jackson  
Gibson Discount Center, Jackson  
K mart, Jackson
- MARION COUNTY**  
Big K, South Pittsburg
- MARSHALL COUNTY**  
Big K Dept. Store, Lewisburg  
T. G. & Y., Lewisburg
- MAURY COUNTY**  
Big K, Columbia  
Gibson's Discount Center, Columbia  
K mart, Columbia
- MCMINN COUNTY**  
Wal-Mart, Selmer
- MCMINN COUNTY**  
Big K, Athens  
K mart, Athens
- MONTGOMERY COUNTY**  
Big K, Clarksville  
K mart, Clarksville  
T. G. & Y., Clarksville
- ORION COUNTY**  
Big K, Union City  
Gibson's Discount Center, Union City  
K mart, Union City
- PUTNAM COUNTY**  
Big K, Cookeville  
Howard's, Cookeville  
K mart, Cookeville
- ROANE COUNTY**  
Big K, Harrison  
Heck's, Oliver Springs  
T. G. & Y., Rockwood
- ROBERTSON COUNTY**  
Big K, Springfield  
Wal-Mart, Springfield
- RUTHERFORD COUNTY**  
Big K, Murfreesboro  
Clark's, Murfreesboro  
K mart, Murfreesboro
- SHELBY COUNTY**  
Harris Dollar Discount Store, Memphis  
Holliday's General, Millington  
Jefferson Super Dept. Store, Memphis  
K mart, Germantown  
K mart, Memphis  
Steinmart, Memphis  
Surplus City, Memphis  
Target, Memphis  
The Treasury, Whitehaven  
The Treasury, Memphis  
Wal-Mart, Collierville  
Wal-Mart, Millington  
Woolco, Memphis  
Zayre, Memphis
- SULLIVAN COUNTY**  
Big K, Kingsport  
Hills, Bristol  
Hills, Kingsport  
Howard's, Bristol  
K mart, Bristol  
K mart, Kingsport  
Kings, Kingsport  
Singleton's Discount Center, Bristol
- SUMNER COUNTY**  
Big K, Gallatin  
K mart, Hendersonville
- TIPTON COUNTY**  
Wal-Mart, Covington
- WARREN COUNTY**  
Big K, McMinnville
- WASHINGTON COUNTY**  
Hills, Johnson City  
Howard, Johnson City  
K mart, Johnson City  
King's, Johnson City
- WEAKEY COUNTY**  
Wal-Mart, Martin
- WILLIAMSON COUNTY**  
Big K, Franklin  
Wal-Mart, Franklin
- WILSON COUNTY**  
Big K, Lebanon

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- Big K Dept. Store.**  
Halls Rd. & Lindsey St. (Box 438)    **Alcoa** ◆  
Telephone: Area Code 615-983-7500    37701  
55,000 ft. Branch Discount Dept. Store operated by KUHNS BIG K STORES CORP.  
Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise  
Buyers listed in Nashville.  
**TOM MURRAY**—Store Manager.  
**LESSEE**  
Shoes—**MORSE SHOE**
- Hills Dept. Store, 5320 Hickory Hollow Pkwy.**    **Antioch** ■  
Telephone: Area Code 615-834-5122    37013  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Canton.  
**HERBERT GOLDBERGER** (at Canton)—President.
- Big K Dept. Store, Whiteway Shopping Center (Box 390)**    **Athens** ◆  
Telephone: Area Code 615-745-8661    37303  
45,000 ft. Branch Discount Dept. Store operated by KUHNS BIG K STORES CORP.  
Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise  
Buyers listed in Nashville.  
**THELMA OWENBY**—Store Manager.  
**LESSEE**  
Shoes—**MORSE SHOES**
- K mart, 1637 Decatur Road**    **Athens** ◆  
Telephone: Area Code 615-745-5414    37303  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.
- Magic Mart, Hwys. 18 & 64**    **Bolivar** ◆  
Telephone: Area Code 901-658-5050    38008  
18,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
DEPT. STORES, Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Little Rock.  
**WAYNE JACQUES** (at Little Rock)—Vice President, Operations.
- Hills Dept. Store, 1375 Parkway Plaza**    **Bristol** ■  
Telephone: Area Code 615-958-1191    37620  
73,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Canton.  
**HERBERT GOLDBERGER** (at Canton)—President.
- Howard's Discount Center, Volunteer Parkway at Cox St.**    **Bristol** ◆  
Telephone: Area Code 615-958-7132    37620  
55,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except pharmacy, Executives and  
Merchandise Buyers listed in Monroe.  
**FOWLER SHADIX**—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- K mart, 200-244 Blount Ville Hwy.** Bristol Key Units  
Telephone: Area Code 615-968-7178 37620  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Singleton's Discount Center, Southside Shopping Center** Bristol ◆  
Telephone: Area Code 615-968-2343 37620  
22,000 ft. Branch Discount Dept. Store operated by SINGLETON'S DISCOUNT CENTERS, Abingdon, Va.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Abingdon, Va.  
KEN HUGHES—Store Manager.
- Wal-Mart, Bradford Shopping Center** Brownsville ●  
Telephone: Area Code 901-772-4691 38012  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Big K Dept. Store, Benton Shopping Center** Camden ●  
Telephone: Area Code 901-584-6371 38320  
34,560 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
GERALD ALEXANDER—Store Manager.
- Hills Dept. Store, 5952 Brainerd Rd.** Chattanooga ■  
Telephone: Area Code 615-899-2650 37421  
80,000 ft. Branch Discount Dept. Stores operated by HILLS DEPT. STORES, Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT GOLDBERGER (at Canton)—President.
- K mart, 4121 Hixson Pike** Chattanooga ▲  
Telephone: Area Code 615-877-6431 37415  
116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4801 Hwy. 58** Chattanooga ■  
Telephone: Area Code 615-899-3232 37416  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- RDR Discount City, 8126 E. Brainerd Rd.** Chattanooga ◆  
Telephone: Area Code 615-894-0088 37421  
12,000 ft. Branch Discount Dept. Store operated by RAYLASS DEPT. STORES, New York, N. Y.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in New York.  
FREDERIC E. RAIFF (at New York)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ● under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- Zayre, 401 W. 9th St.** Chattanooga ▲  
Telephone: Area Code 615-268-1155 37402  
125,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
JERRY WESSELSCHMIDT—Store Manager.  
REGINA MELTON & HENRY SAPP—Assistant Managers.
- Zayre, 6725 Ringgold Rd.** Chattanooga ●  
Telephone: Area Code 615-892-0992 37412  
53,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
DOUGLAS MATLOCK—Store Manager.  
SYLVIA ANN LONDON—Assistant Manager.
- Big K Dept. Store, Clarksville Square Shopping Center (Box 1023)** Clarksville ■  
Telephone: Area Code 615-845-8461 37040  
65,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
GEORGE GRIFFEN—Store Manager.  
LESSEE  
Shoes—MORSE
- K mart, 1140 Ft. Campbell Blvd. N.** Clarksville ■  
Telephone: Area Code 615-648-8002 37040  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 1594 Fort Campbell Blvd.** Clarksville ●  
Telephone: Area Code 615-552-9250 37040  
49,209 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
J. M. EDWARDS—Store Manager.
- T. G. & Y. Family Center, 1947 Madison St.** Clarksville ●  
Telephone: Area Code 615-647-1506 37040  
49,881 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
E. M. MARTINEZ—Store Manager.
- Big K Dept. Store, US Hwys. 11 & 60** Cleveland ■  
Telephone: Area Code 615-479-5457 37511  
80,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Nashville.  
JEROME THOMAS—Store Manager.  
LESSEE  
Shoes—MORSE SHOE CO.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ● under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## TENNESSEE (Cont'd.)

- K mart, 825 25th St.** Cleveland Key Data  
 Telephone: Area Code 815-472-3336 37331  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, US 72 & Rte. 57** Collierville •  
 Telephone: Area Code 901-853-4100 38017  
 41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES,  
 INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Big K Dept. Store, Campbell Shopping Center (Box 668)** Columbia •  
 Telephone: Area Code 615-381-1811 38401  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,  
 Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 EDWIN STERLING—Store Manager.  
 LESSEES  
 Shoes—MORSE SHOES
- Gibson's Discount Center, Hwy. 82 E.** Columbia •  
 Telephone: Area Code 615-388-1718 38401  
 40,000 ft. Branch Discount Dept. Store operated by GIBSON DISCOUNT CENTER,  
 El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines  
 for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 W. E. LUTTRELL (at El Dorado)—President.  
 JIM DERRYBERRY—Store Manager.
- K mart, Bypass East** Columbia •  
 Telephone: Area Code 615-381-0534 38401  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store, Broad St.** Cookeville •  
 Telephone: Area Code 615-526-2179 38501  
 29,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,  
 Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 HERMAN S. HAYNE—Store Manager.  
 LESSEES  
 Shoes—MORSE SHOE CO.
- Howard's Discount Center, 633 S. Jefferson** Cookeville •  
 Telephone: Area Code 615-528-1596 38501  
 43,200 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 DEPT. STORES, INC., Monroe, La.  
 All Depts. Company Operated except pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 CHARLES WILKERSON—Store Manager.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- K mart, 165 S. Jefferson Ave.** Cookeville • Key Data  
 Telephone: Area Code 615-526-8720 38501  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, U.S. Hwy. 51 N.** Covington •  
 Telephone: Area Code 901-478-3800 38019  
 50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Big K Dept. Store, U.S. Hwy. 127 N. (Woodmere Mall)** Crossville •  
 Telephone: Area Code 615-484-7589 39355  
 40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 LYNN JEFFERS—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- T. G. & Y. Family Center, 510 Decherd Blvd.** Decherd •  
 Telephone: Area Code 615-967-3020 37224  
 40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 W. R. RENFRO—Store Manager.
- Big K Dept. Store, Hwy. 46 (Dickson Shopping Center)** Dickson •  
 Telephone: Area Code 615-446-2352 37055  
 40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 DENNIS KAUFFMAN—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- K mart, 300 Henslee Dr.** Dickson •  
 Telephone: Area Code 615-446-7487 37055  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, Hwy. 46** Dickson •  
 Telephone: Area Code 615-446-6227 37055  
 50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

Key Units

- Big K Dept. Store,**  
**Dyersburg Shopping Center** Dyersburg •  
 Telephone: Area Code 901-285-9358 38024  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Nashville.  
 ALFRED E. RICE—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Gibson's Discount Center, Hwy. 51 Bypass N.** Dyersburg ♦  
 Telephone: Area Code 901-285-9441 38024  
 25,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 El Dorado, Ark. franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 W. E. LUTTRELL (at El Dorado)—President.  
 BYRON FLOYD—Store Manager.
- K mart, 1955 St. John Ave.** Dyersburg •  
 Telephone: Area Code 901-286-1240 38024  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 482 McBrien Rd.** East Ridge ▲  
 Telephone: Area Code 615-894-8970 37412  
 119,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store, Carter County Plaza** Elizabethton •  
 Telephone: Area Code 615-543-3539 37643  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Nashville.  
 HELEN NEWMAN—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- T. G. & Y. Family Center, 151 Hudson Drive** Elizabethton •  
 Telephone: Area Code 615-543-5916 37643  
 49,150 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 F. H. STRINGER—Store Manager.
- Big K Dept. Store**  
**Hwys. 231 & 431 (River Oak Plaza)** Fayetteville •  
 Telephone: Area Code 615-433-7141 37334  
 40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Nashville.  
 CLIFFORD STEPHENS, JR.—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

Key Units

- Wal-Mart, U.S. 23 & U.S. 431 S.** Fayetteville ■  
 Telephone: Area Code 615-433-8728 37334  
 62,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Big K Dept. Store, 431 N. Del Rio Pike** Franklin ■  
 Telephone: Area Code 615-790-3390 37064  
 70,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in Nashville.  
 LESLIE BURRUS—Store Manager.  
 LESSEES  
 Shoes—MORSE SHOE CO.
- Wal-Mart, Rte. 96 & Royal Oaks Blvd.** Franklin ■  
 Telephone: Area Code 615-790-3904 37064  
 62,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Big K Dept. Store, 696 Nashville Pike** Gallatin ■  
 Telephone: Area Code 615-452-8933 37088  
 55,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Nashville.  
 EARL ALEXANDER—Store Manager.  
 LESSEE  
 Shoes—MORSE
- K mart, 1991 Exeter Rd.** Germantown ■  
 Telephone: Area Code 901-754-0500 38138  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store, US Hwy. 11 E.** Greenville •  
 Telephone: Area Code 615-639-8181 37743  
 55,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes & Records, Executives and  
 Merchandise Buyers listed in Nashville.  
 NORMAN COCKERHAM—Store Manager.  
 LESSEES (at this store)
- Records—DISCO**  
**Family Shoes—PIC 'N PAY STORES**
- Howard's Discount Center, Hwy. 11 E. By-Pass** Greenville •  
 Telephone: Area Code 615-639-6791 37743  
 56,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executives and  
 Merchandise Buyers listed in Monroe.  
 ROBERT WEAVER—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## TENNESSEE (Cont'd.)

- K mart, 1639 11-E By-Pass** Greenville Key Units  
 Telephone: Area Code 615-639-6761 37743  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store, Roane County Shopping Center** Harriman Key Units  
 Telephone: Area Code 615-882-6531 37748  
 55,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 PAUL GRASBERGER—Store Manager.  
 LESSEE  
 Shoes—MORSE
- K mart, 237 E. Main St.** Hendersonville Key Units  
 Telephone: Area Code 615-824-6016 37075  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store, Lebanon Rd.** Hermitage Key Units  
 Telephone: Area Code 615-889-5080 37076  
 80,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 STEVEN WALLS—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Hills Dept. Store, 5230 Hwy. 153** Hixson Key Units  
 Telephone: Area Code 615-870-4911 37421  
 80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
 Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- Wal-Mart, Humboldt Center** Humboldt Key Units  
 Telephone: Area Code 901-784-6060 38343  
 52,571 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, US 70 & Williams St.** Huntingdon Key Units  
 Telephone: Area Code 901-986-4439 38344  
 29,700 ft. Branch Discount Dept. Store operated by WAL-MART STORES,  
 INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 JACK SHEWMAKER (at Bentonville)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- Big K Dept. Store, Oak Hill Shopping Center (Box 3208)** Jackson Key Units  
 Telephone: Area Code 901-668-1328 38301  
 70,000 ft. Branch Discount Dept. Store to be operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 GARY JACKSON—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Gibson's Discount Center, 621 Old Hickory** Jackson Key Units  
 Telephone: Area Code 901-668-7824 38301  
 35,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER  
 El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines  
 for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.  
 W. E. LUTTRELL (at El Dorado)—President.  
 JIM WEST—Store Manager.
- Gibson's Discount Center, 1688 S. Highland** Jackson Key Units  
 Telephone: Area Code 901-423-4828 38301  
 60,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER.  
 El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines  
 for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.  
 W. E. LUTTRELL (at El Dorado)—President.  
 TONY MATHENEY—Store Manager.
- K mart, 732 Old Hickory Blvd.** Jackson Key Units  
 Telephone: Area Code 901-668-2646 38301  
 94,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Hills Dept. Store, 112 Sunset Dr.** Johnson City Key Units  
 Telephone: Area Code 615-282-0531 37801  
 80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
 Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- Howard's Discount Center, 1121 N. Roane St.** Johnson City Key Units  
 Telephone: Area Code 615-928-6556 37801  
 42,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and  
 Merchandise Buyers listed in Monroe.  
 BILL JOHNSON—Store Manager.
- K mart, 2116 N. Roane** Johnson City Key Units  
 Telephone: Area Code 615-926-5145 37803  
 75,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Appliances—BAILEY & FERGUSON  
 Home Improvements—ACME
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- King's Dept. Store, Kingsport Hwy. & Bristol Rt.** Johnson City  
Telephone: Area Code 615-928-3109 37601  
55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Big K Dept. Store, 1913 Sherwood Rd.** Kingsport  
Telephone: Area Code 615-245-3151 37664  
45,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
WALTER GONEY—Store Manager.  
LESSEES  
Shoes—MORSE SHOE CO.
- Hills Dept. Store, Eastman Rd. & Stone Dr.** Kingsport  
Telephone: Area Code 615-247-3101 37664  
73,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 1805 E. Stone Drive** Kingsport  
Telephone: Area Code 615-246-7179 37660  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Stores, W. Stone Dr. & US 11 W.** Kingsport  
Telephone: Area Code 615-247-9711 37660  
65,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Hills Dept. Store, 6700 Paper Mill Rd.** Knoxville  
Telephone: Area Code 615-588-4731 37919  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- Hills Dept. Store, 4825 Broadway** Knoxville  
Telephone: Area Code 615-588-8381 37918  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Jefferson Super Dept. Store, 5431 Clinton Hwy.** Knoxville  
Telephone: Unavailable at press time 37912  
120,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- K mart, 5094 Clinton Hwy.** Knoxville  
Telephone: Area Code 615-688-8661 37912  
25,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Ladies & Childrens Wear—HOLLY STORES, INC.  
Men's & Boys' Wear—ADDIS CORP.  
Shoes—THE LOUIS OSTROV SHOE CO.
- K mart, 4434 Broadway** Knoxville  
Telephone: Area Code 615-587-8961 37917  
109,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Ladies & Childrens Wear—HOLLY STORES  
Men's & Boys' Wear—ADDIS CORP.  
Shoes—OSTROV  
Furniture—FURNITURE FAIR  
Home Improvements—ACME
- K mart, 7428 Kingston Pike NW** Knoxville  
Telephone: Area Code 615-584-9178 37919  
105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, Chapman Hwy. South** Knoxville  
Telephone: Area Code 615-573-9111 37920  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5720 Asheville Hwy.** Knoxville  
Telephone: Area Code 615-546-4671 37914  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, Chapman Hwy. & Rte. 441** Knoxville  
Telephone: Area Code 615-573-2976 37920  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, U.S. 441 & Tennessee Hwy.** Knoxville  
Telephone: Area Code 615-922-7559 37901  
55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## TENNESSEE (Cont'd.)

- King's Dept. Store, Kingston Pike & Walker Spring Rd.** Knoxville •  
Telephone: Area Code 615-5651 37919  
40,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Zayre, 601 Baxter Ave.** Knoxville ▲  
Telephone: Area Code 615-523-3142 37921  
105,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
JACK BERNET—Store Manager.  
MIKE GREGG—Assistant Manager.
- Heck's, US 25 E.** La Follette •  
Telephone: Area Code 615-562-1640 37766  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Charleston.  
GARY VICKERS—Store Manager.
- Gibson's Discount Center, 1105 Scottsville Rd.** Lafayette ♦  
Telephone: Area Code 615-666-2134 37083  
25,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
W. E. LUTTRELL (at El Dorado)—President.  
JERRY CARVER—Store Manager.
- Big K Dept. Store, Lawrenceburg Plaza Shopping Center** Lawrenceburg •  
Telephone: Area Code 615-762-9491 38464  
40,000 ft. Branch Discount Dept. Store operated by KHUN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
THOMAS GEORGE—Store Manager.  
LESSEE  
Shoes—MORSE SHOE CO.
- K mart, US Hwy. 43 & Robbins St. (Box 618)** Lawrenceburg •  
Telephone: Area Code 615-762-7553 38464  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store, W. Main St.** Lebanon •  
Telephone: Area Code 615-444-4180 37087  
55,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
JOE HAFNER—Store Manager.  
LESSEE  
Shoes—MORSE SHOES
- ★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- Big K Dept. Store, Hwy. 95 at McGhee Blvd.** Lenoir City •  
Telephone: Area Code 615-986-6502 37771  
40,250 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
RONALD BEST—Store Manager.
- Big K Dept. Store, Marshall County Plaza** Lewisburg •  
Telephone: Area Code 615-353-9555 37091  
44,620 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
GEORGE B. McKEEHAN—Store Manager.
- T. G. & Y. Family Center, 150 The Acres** Lewisburg •  
Telephone: Area Code 615-359-1571 37091  
40,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
J. D. PIKE—Store Manager.
- Big K Dept. Store, U.S. Hwy. 20 (Lexington Shopping Center)** Lexington •  
Telephone: Area Code 901-968-8111 38351  
30,000 ft. Branch Discount Dept. Store operated by KHUN'S BIG K STORES CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Nashville.  
THEODORE F. CRUZE—Store Manager.  
LESSEE  
Shoes—MORSE SHOE CO.
- Hills Dept. Store, 111 Gallatin Rd. N.** Madison ■  
Telephone: Area Code 615-865-6883 37115  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 1508 S. Gallatin Rd. (Nashville)** Madison ▲  
Telephone: Area Code 615-865-0040 37115  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.
- Zayre, 1144 Gallatin Rd. S.** Madison ■  
Telephone: Area Code 615-865-1403 37115  
70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
JAMES WILKINS—Store Manager.  
JERRY JOHNS—Assistant Manager.
- ★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- T. G. & Y. Family Center, State Hwy. 55** Manchester  
Projected Opening of Branch Discount Dept. Store to be operated by  
T. G. & Y. STORES CO., Oklahoma City, Okla.
- Wal-Mart, Highway 45 N.** Martin  
Telephone: Area Code 901-587-3871  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- K mart, 945 Louisville Road** Maryville  
Telephone: Area Code 615-984-1000  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sky City, 2 Cusick St.** Maryville  
Telephone: Area Code 615-983-9509  
60,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC.,  
Asheville, N. C.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Asheville.  
DON ATCHLEY—Store Manager.  
RANDAL DORAN—Merchandise Manager.
- Big K Dept. Store, Plaza Shopping Center (Box 820)** McMinnville  
Telephone: Area Code 615-473-4455  
45,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,  
Nashville, Tenn.  
All Depts. Company Operated except Shoes. Executives and Merchandise  
Buyers listed in Nashville.  
ONIS PINKSTON—Store Manager.  
LESSEE  
Shoes—MORSE SHOES
- Harris Dollar Discount Stores, 320 Monroe Ave.** Memphis ★ 2  
Telephone: Area Code 901-527-2558  
Headquarters Office of Discount Dept. Stores operated by WILLIAM H. HARRIS &  
CO., with stores (Not Listed—4,000 ft.) in Augusta, Ark. & Memphis, Tenn.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
Family Shoes, Linens, Domestic, Furniture, Housewares, Hardware, Paint,  
Wallpaper, Toys, Sporting Goods, Drugs, Jewelry, Records, Appliances, TV,  
Radios, Cameras, Luggage, Garden Center, Stationery, Greeting Cards,  
Floor Coverings, Auto Accessories & Sewing Notions.  
S. M. LEE—Partner, General Manager & Buyer Ladies & Mens Wear,  
Family Shoes, Furniture, Cameras, Luggage, Linens, Domestic,  
Hardware, Paint, Wallpaper, Sporting Goods, Garden Center,  
Drugs, Stationery, Greeting Cards, Cameras, Auto Accessories,  
Luggage & Floor Coverings.  
MRS. S. M. LEE—Buyer Children's Wear, Ladies Ready-to-Wear.  
WARREN LEE—Buyer Mens Wear, Records, Appliances, Radios & TV.  
H. W. HOERNING—Buyer Toys & Sewing Notions.
- Jefferson Super Dept. Store, 3030 Poplar Ave.** Memphis ▲  
Telephone: Unavailable at press time  
150,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- Jefferson Super Dept. Store 2602 Frayser Blvd.** Memphis ▲  
Telephone: Unavailable at press time  
130,000 ft. Branch/Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.
- Jefferson Super Dept. Store, 4075 Elvis Presley Blvd.** Memphis ▲  
Telephone: Unavailable at press time  
130,000 ft. Branch/Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.
- K mart, 3252 Austin Peay Hwy.** Memphis ▲  
Telephone: Area Code 901-382-0305  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5124 Summer Ave.** Memphis ▲  
Telephone: Area Code 901-767-8400  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2700 Getwell Road** Memphis ▲  
Telephone: Area Code 901-362-8440  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, Exeter Rd.** Memphis ■  
Telephone: Area Code 901-754-0500  
68,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, Overton Crossing** Memphis ■  
Telephone: Area Code 901-353-8070  
68,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Stein Mart, 4310 Summer Ave.** Memphis ●  
Telephone: Area Code 901-683-7304  
35,000 ft. Branch Discount Dept. Store operated by STEIN MART,  
Greenville, Miss.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Greenville.  
CARL DAVIS—Store Manager.
- Surplus City, Elvis Presley Blvd. (Box 360)** Memphis ★ 2  
Telephone: Area Code 901-948-2768  
Resident Buyer: Atlas Buying Corp., 1120 - 5th Ave., N. Y. C.  
30,000 ft. Discount Dept. Store with a branch store listed in Memphis, Tenn.  
All Depts. Company Operated except Jewelry including Ladies, Mens &  
(Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## Surplus City (Continued)

Key Units

Childrens Wear, Family Shoes, Linens, Domestic, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drugs, Stationery, Greeting Cards, Auto Accessories, Snack Bar & Sewing Notions.

Estimated Sales: 2,800,000

SIG SCHWARTZ—President, Store Planning & Development, General Merchandise Manager.

ROBERT BERNSTEIN—Vice President.

MIKE GROSS—General Manager, Sales Promotion, Buyer Snack Bar, Fixtures & Equipment, Display Manager.

DANIEL McNAMARA—Maintenance Manager, Buyer Linens, Domestic, Stationery & Greeting Cards.

WILLIS RICHMOND—Buyer Ladies, Mens & Childrens Wear, Family Shoes.

PEGGY HARRINGTON—Buyer Sporting Goods & Garden Center.

MARTHA HALE—Buyer Drugs & Sewing Notions.

VIVIENNE DeARMOND—Buyer Hardware, Paint, Wallpaper, Garden Center & Auto Accessories.

## Surplus City, 1026 Firestone Ave.

Telephone: Area Code 901—323-9150

100,000 ft. Branch Discount Dept. Store operated by SURPLUS CITY, Memphis, Tenn.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Memphis.

ROBERT BERNSTEIN—Store Manager.

Memphis

38107

## Target Store, Colonial Rd.

Telephone: Area Code 901—767-1480

100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.

O. C. ADAMS (at Minneapolis)—Senior Vice President.

Memphis

38117

## †Target Store

Projected Opening of Branch Discount Dept. Store to be operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.

Memphis

▲

## †Target Store

Projected Opening of Branch Discount Dept. Store to be operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.

Memphis

▲

## The Treasury, 3130 Lamar Ave.

Telephone: Area Code 901—743-8200

180,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.

JOHN P. HERRON (at Granada Hills)—Director.

Memphis

38114

## The Treasury, 2585 N. Hollywood St.

Telephone: Area Code 901—358-9541

180,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.

JOHN P. HERRON (at Granada Hills)—Director.

Memphis

38127

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

Key Units

Units

## Woolco Dept. Store, Eastgate Shopping Center

Memphis

38117

Telephone: Area Code 901—683-4521

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## Woolco Dept. Store, Southgate Shopping Center

Memphis

38109

Telephone: Area Code 901—948-3451

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## Woolco Dept. Store, Gateway Mall

Memphis

38122

Telephone: Area Code 901—452-7391

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## Zayre, 4220 Summer Ave.

Memphis

38122

Telephone: Area Code 901—682-4616

80,300 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

WILLIAM HORTON—Store Manager.

MARY LUCIUS—Assistant Manager.

## Zayre, 1627 Poplar Ave.

Memphis

38104

Telephone: Area Code 901—725-4515

67,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

CARL BAUMHECKEL—Store Manager.

KEN LUBBERS—Assistant Manager.

## Zayre, 3128 Thomas St.

Memphis

38127

Telephone: Area Code 901—358-5645

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

EVELYN TUTOR—Store Manager.

LINDSEY BENTLEY & MICHAEL LAWSON—Assistant Managers.

## Wal-Mart, Hwy. 45 E.

Milan

38358

Telephone: Area Code 901—686-3357

40,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

## Wal-Mart, Hwy. 51 N.

Millington

38053

Telephone: Area Code 901—872-7737

50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Monroe.

JACK SHEWMAKER (at Bentonville)—President.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- Big K Dept. Store, W. 2nd at Jackson Sts.** Morristown  
 Telephone: Area Code 615-581-8500 37814  
 60,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Nashville.  
 CHARLES COLWELL—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Howards Discount Center.**  
 Hwy. 11 East & New McCraey Dr. Morristown  
 Telephone: Area Code 615-381-8415 37814  
 50,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executives and  
 Merchandise Buyers listed in Monroe.  
 EUGENE EDWARDS—Store Manager.
- K mart, 305 W. Economy Rd.** Morristown  
 Telephone: Area Code 615-581-8260 37814  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sky City, 2342 E. Andrew Johnson Hwy. (Box 500)** Morristown  
 Telephone: Area Code 615-581-3011 37814  
 60,000 ft. Branch Discount Dept. Store operated by BOWER'S STORES, INC.,  
 Asheville, N. C.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Asheville.  
 HARVEY HAAG—Store Manager.  
 DALE GJEDDE—Merchandise Manager.
- Singleton's Discount Center.**  
**Pioneer Shopping Center** Mountain City  
 Telephone: Area Code 615-727-7308 37683  
 15,000 ft. Branch Discount Dept. Store operated by SINGLETON'S DISCOUNT  
 CENTERS, Abingdon, Va.  
 All Depts. Company Operated, Executives and Merchandise Buyers  
 listed in Abingdon, Va.  
 DON LESTER—Store Manager.
- Big K Dept. Store.**  
**Memorial Village Shopping Center (Box 720)** Murfreesboro  
 Telephone: Area Code 615-896-4300 37130  
 60,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Nashville.  
 ROBERT ELLIS—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Clark's Discount Dept. Store, 814 Memorial Dr.** Murfreesboro  
 Telephone: Area Code 615-896-4957 37130  
 60,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
 COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice President,  
 Operations.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- K mart, 1266 NW Broad St.** Murfreesboro  
 Telephone: Area Code 615-890-3180 37130  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Big K Dept. Store, 6670 Charlotte Pike** Nashville  
 Telephone: Area Code 615-352-0100 37209  
 55,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,  
 Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in Nashville.  
 RICHARD LOCKMILLER—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOES
- Big K Dept. Store, Nolensville Rd. at Fairlane Dr.** Nashville  
 Telephone: Area Code 615-834-4100 37211  
 60,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Nashville.  
 BOBBY PINKLETON—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Big K Dept. Store, Gallatin Rd. at Two Mile Pike** Nashville  
 Telephone: Area Code 615-868-5100 37115  
 70,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Nashville.  
 THOMAS WRATHER—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Hills Dept. Store, 5845 Charlotte Ave.** Nashville  
 Telephone: Area Code 615-352-6041 37209  
 80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
 Canton, Mass., a Subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 3710 Old Hickory Blvd.** Nashville  
 Telephone: Area Code 615-352-7142 37209  
 85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4095 Nolensville St.** Nashville  
 Telephone: Area Code 615-833-2231 37211  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## TENNESSEE (Cont'd.)

**K mart, 530 Donelson Pike**

Telephone: Area Code 615-889-5112

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Nashville

37214

Key Units

▲

**Kuhn's Big K Stores Corp., 245 Great Circle Rd.**

Telephone: Area Code 615-259-2002

COMPANY PROFILE (SIC 53 21):

SALES: \$328,127,179 (2/2/79)—includes 10 variety stores—excludes leased depts.

TOTAL SQ. FT.: 5,887,144

SALES PER SQ. FT.: \$57.70

OWNERSHIP: Public

EXCHANGE TRADED: AS

SYMBOL: KKK

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Resident Buyers: Harold Cohen Associates, 469 - 7th Ave., N. Y. C.

Merchants Buying Syndicate, 15 E. 28th St., N. Y. C.

Headquarters Office of Variety Store Chain Operating Discount Dept.

Stores as follows:

BIG K DEPT STORES:

ALABAMA—Alexander City, Athens, Cullman, Decatur, Demopolis.

Enterprise, Fort Payne, Guntersville, Huntsville (2), Jasper, Ozark, Scottsboro.

ARKANSAS—West Helena.

GEORGIA—Carrollton, Cedartown, Dalton &amp; Rome.

Lawrenceburg, Lebanon, Lenoir City, Lewisburg, Lexington, McMinnville, Morristown.

SCHEDULED OPENINGS: Pulaski, South Pittsburg &amp; Waverly, Tenn.

KENTUCKY—Bardonia, Bowling Green, Campbellsville, Danville,

Elizabethtown, Frankfort, Franklin, Glasgow, Henderson, Hopkinsville,

Madisonville, Middlesboro, Mayfield, Murray, Owensboro, Paducah, Richmond,

Russellville, Somerset &amp; Winchester.

MISSISSIPPI—Clarksdale, Corinth, Greenwood &amp; Oxford.

MISSOURI—Poplar Bluff &amp; Sikeston.

SOUTH CAROLINE—Anderson, Cheraw &amp; Greenville (2).

TENNESSEE—Alcoa, Athens, Camden, Clarksville, Cleveland, Columbia,

Cookeville, Crossville, Dickson, Dyersburg, Elizabethton, Fayetteville,

Franklin, Gallatin, Greeneville, Harriman, Hermitage, Jackson, Kingsport,

Lawrenceburg, Lebanon, Lexington, Lewisburg, McMinnville, Morristown,

Murfreesboro, Nashville (3), Newport, Paris, Shelbyville, Springfield,

Tullahoma, Union City &amp; Winchester.

BIG K/EDWARD'S:

GEORGIA—Brunswick &amp; Savannah.

SOUTH CAROLINA—Camden, Dillon, Easley, Gaffney, Georgetown,

Lake City, Newberry, Orangeburg, Summerville, Union &amp; Waterboro.

EDWARD'S:

SOUTH CAROLINA—Aiken &amp; Sumter.

All Depts. Company Operated except Shoes including Ladies, Mens &amp;

Childrens Wear, Linens, Domestic, Records, Cameras, Stationery,

Greeting Cards, Snack Bar, Furniture, Housewares, Hardware, Paint,

Wallpaper, Auto Accessories, Toys, Sporting Goods, Garden Center,

Drugs, Candy, Health &amp; Beauty Aids, Appliances, TV, Radio, Audio,

Jewelry, Fabrics, Sewing Notions, Piece Goods, Glassware, China,

Electronics &amp; Tobacco Shop.

JACK W. KUHN—Chairman of the Board, Chief Executive Officer

GUS D. KUHN, JR.—President &amp; Chief Operating Officer.

GILBERT FOX—Executive Vice President, Secretary,

Director of Research.

CARL GOLDSTEIN—Executive Vice President, Corporate Affairs,

Real Estate Manager.

PAUL DeGUIRA—Vice President, Advertising &amp; Sales Promotion.

GLYNN H. CORYELL—Vice President &amp; Chief Financial Officer.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

Key Units

haha

**Kuhn's Big K Stores (Continued)**

JOHN A. WATKINS—Vice President, General Merchandise Manager.

A. FAISON ADAMS—Vice President, Operations.

JAMES A. WALKER—Controller.

DONALD HARDING—Director Merchandise Controls &amp; Systems.

JAMES FRAZIER—Field Coordinator Merchandise, Store Planning.

JOSEPH P. WILLIAMS—Director of Internal Audit.

STEVE COCHRAN—Director of Security.

CARL MACKE—Director of Personnel Department.

JOHN MOTT—Advertising Manager.

GILBERT S. FOX, III—Promotion Manager.

JAMES TALLEY—Director of Distribution.

RAY GRAVES—Systems &amp; Data Processing Manager.

SANFORD SHULMAN—Food Service Director.

K. C. MOSELY—Construction Manager.

TOM FLOWERS—Merchandise Manager Soft Goods.

NELLIE THOMAS—Buyer Ladies Accessories, Lingerie, Sleepwear.

Underwear &amp; Jewelry.

SIDNEY YELLEN—Buyer Mens &amp; Boys Wear.

MARY JANE BREWSTER—Buyer Ladies Ready-to-Wear, Swimwear

&amp; Loungewear.

LARRY WILLIAMS—Buyer Ladies Sportswear.

WALTER KUHN—Buyer Girls Wear (2-6x &amp; 7-14), Infants &amp;

Toddlers Wear &amp; Furniture.

WILLIAM I. KUHN—Buyer Hosiery, Linens &amp; Domestic.

SHERMAN BOWLDS—Buyer Drugs, Cosmetics, Health &amp; Beauty Aids.

RON STOVER—Merchandise Manager Hard Goods.

GERALD KRAVITZ—Buyer Housewares, Plasticware, Furniture,

Glassware, China.

JACK W. KUHN, JR.—Buyer Garden Center, Holiday Decorations &amp; Wrap.

JOHN SCHOOLEY—Buyer Electronics, Traffic Appliances.

Hardware &amp; Paint.

PHILLIP ALLEN—Buyer Games, Toys, Dolls &amp; Hobbies.

ROY JOHNSON—Buyer Candy, Snack Bar, Mirrors, Pictures.

Novelties &amp; Greeting Cards.

JEFFREY W. KUHN—Buyer Souvenirs, Paper Goods.

Stationery, School Supplies, Records &amp; Photo.

JACK ROCKEY—Buyer Flowers, Luggage, Notions, Piece Goods.

Sewing Notions, Fabrics, Tobacco Shop &amp; Books.

LES EVANS—Buyer Major Appliances, TV, Radios &amp; Audio.

LESSEE

Shoes—MORSE SHOE CO.

**Stein Mart, 3760 Nolensville Rd.**

Nashville

37211

Telephone: Area Code 615-834-8702

40,000 ft. Branch Discount Dept. Store operated by STEIN MART, Greenville, Miss.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Greenville.

CAROL ASH—Store Manager.

**Woolco Dept. Store, 100 Oaks Shopping Center**

Nashville

37204

Telephone: Area Code 615-383-7153

140,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.

WOOLWORTH CO., New York, N. Y.

Complete List of Company Operated Depts. and Leased Depts.

with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- Woolco Dept. Store, 300 Dickerson Rd.** Nashville **Key** **Units**  
Telephone: Area Code 615-227-8950 **▲**  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. **37207**  
WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. & Leased Depts. with names  
of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Zayre, 1364 Murfreesboro Rd.** Nashville **■**  
Telephone: Area Code 615-361-5606 **37217**  
65,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Framingham.  
WAYNE SMITH—Store Manager.  
WILLIAM BEST—Assistant Manager.
- Big K Dept. Store, Westgate Shopping Center (Box 426)** Newport **●**  
Telephone: Area Code 615-623-8656 **37821**  
55,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
CORP., Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and Merchandise  
Buyers listed in Nashville.  
HENRY SLAGLE—Store Manager.  
LESSEE  
Shoes—MORSE SHOE CO.
- Howard's Discount Center, 216 Illinois Ave.** Oak Ridge **●**  
Telephone: Area Code 615-482-1093 **37830**  
46,200 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and  
Merchandise Buyers listed in Monroe.  
BILL WILKINSON—Store Manager.
- K mart, 302 S. Illinois Ave.** Oak Ridge **■**  
Telephone: Area Code 615-482-4921 **37830**  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 115 S. Illinois Ave.** Oak Ridge **■**  
Telephone: Area Code 615-482-4033 **37830**  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Heck's, 831 Tri-County Blvd.** Oliver Springs **●**  
Telephone: Area Code 615-435-7742 **37840**  
37,500 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro.  
DICK MASON—Store Manager.
- Big K Dept. Store, Hwy. 641, Paris Square** Paris **●**  
Telephone: Area Code 901-642-6500 **38242**  
40,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,  
Nashville, Tenn.  
All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in Nashville.  
LARRY HOWARD—Store Manager.  
LESSEE  
Shoes—MORSE SHOE

★ headquarters **▲** over 100,000 ft. **■** 60,000-100,000 ft. **●** 30,000-60,000 ft. **◆** under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- Wal-Mart, Memorial Dr. & Mineral Wells Rd.** Paris **●**  
Telephone: Area Code 901-642-4486 **38242**  
50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- †Big K Dept. Store** Pulaski **●**  
Projected Opening of 40,000 ft. Branch Discount Dept. Store to be operated  
by KUHN'S BIG K STORES CORP., Nashville, Tenn.
- T. G. & Y. Family Center, E. College St.** Pulaski **●**  
40,080 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Oklahoma City.  
J. DALE—Store Manager.
- Wal-Mart, U.S. Hwy. 66 W.** Pulaski **●**  
Telephone: Area Code 615-363-7618 **38478**  
50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, Hwy. 51 S.** Ripley **●**  
Telephone: Area Code 901-635-4434 **38063**  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- †T. G. & Y. Family Center, U.S. Hwys. 27 & 70** Rockwood **●**  
Projected Opening of Branch Discount Dept. Store to be operated by  
T. G. & Y. STORES CO., Oklahoma City, Okla.
- T. G. & Y. Family Center, 422 Park Blvd.** Rogersville **●**  
Telephone: Area Code 615-272-9189 **37857**  
39,699 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Oklahoma City.  
J. B. HILL—Store Manager.
- Magic Mart, Wayne St.** Savannah **◆**  
Telephone: Area Code 901-925-2581 **38372**  
24,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
DEPT. STORES, Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Wal-Mart, S. Pickwick Ranch Sts.** Savannah **●**  
Telephone: Area Code 901-925-6222 **38372**  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.

★ headquarters **▲** over 100,000 ft. **■** 60,000-100,000 ft. **●** 30,000-60,000 ft. **◆** under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## TENNESSEE (Cont'd.)

- Wal-Mart, Hwy. 45 S.** Selmer •  
 Telephone: Area Code 901—545-7938  
 41,400 ft. Branch Discount Dept. Store operated by WALMART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Big K Dept. Store,** Shelbyville ♦  
**Big Springs Shopping Center (Box 148)**  
 Telephone: Area Code 615—684-8214  
 28,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,  
 Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville, Tenn.  
 JOEL TINNAN—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOES
- K mart, 1111 Madison St.** Shelbyville •  
 Telephone: Area Code 615—684-4904  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- †Big K Dept. Store** South Pittsburgh •  
 Projected Opening of 40,000 ft. Branch Discount Dept. Store to be operated  
 by KUHN'S BIG K STORES CORP., Nashville, Tenn.
- Big K Dept. Store, Memorial Blvd.** Springfield •  
 Telephone: Area Code 615—384-4581  
 50,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 THOMAS KENT—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOE CO.
- Wal-Mart, U.S. Hwy. 431 S.** Springfield ■  
 Telephone: Area Code 615—384-9561  
 52,400 ft. Branch Discount Dept. Store operated by WALMART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Big K Dept. Store,** Tullahoma •  
**Tullahoma Shopping Center (Box 758)**  
 Telephone: Area Code 615—455-8555  
 45,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES CORP.,  
 Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 LARRY WHITAKER—Store Manager.  
 LESSEE  
 Shoes—MORSE SHOES
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ♦ 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TENNESSEE (Cont'd.)

- T. G. & Y. Family Center,** Tullahoma •  
**102 Northgate Shopping Center**  
 Telephone: Area Code 615—455-6482  
 40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 D. L. HOTOVY—Store Manager.
- Big K Dept. Store, 701 Reelfoot Ave.** Union City •  
 Telephone: Area Code 901—885-6928  
 55,000 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Nashville.  
 WILLIAM THOMPSON—Store Manager.  
 LESSEE  
 Shoes—MORSE
- Gibson's Discount Center, 1516 E. Reelfoot Ave.** Union City •  
 Telephone: Area Code 901—885-2842  
 35,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CEN-  
 TER, El Dorado, Ark., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagrville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.  
 W. E. LUTTRELL (at El Dorado)—President.  
 TOM SCHUMACHER—Store Manager.
- K mart, 1410 S. First St.** Union City •  
 Telephone: Area Code 901—885-7231  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- †Big K Dept. Store** Waverly •  
 Projected Opening of 44,620 Branch Discount Dept. Store to be operated  
 by KUHN'S BIG K STORES CORP., Nashville, Tenn.
- The Treasury, 5255 Elvis Presley Blvd.** Whitehaven ▲  
 Telephone: Area Code 901—332-8590  
 180,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY  
 STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Granada Hills.  
 JOHN P. HERRON (at Granada Hills)—Director.
- Big K Dept. Store, US Hwy. 41 A N.** Winchester •  
 Telephone: Area Code 615—967-7250  
 40,250 ft. Branch Discount Dept. Store operated by KUHN'S BIG K STORES  
 CORP., Nashville, Tenn.  
 All Depts. Company Operated except Shoes. Executives and  
 Merchandise Buyers listed in Nashville.  
 RONALD GILL—Store Manager.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ♦ 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## NOTES

## TEXAS

This is the listing of the discount stores and company offices in Texas arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ALTACOSA COUNTY

Gibson's, Pleasanton

## ANDERSON COUNTY

Gibson's Discount Center, Palestine  
K mart, Palestine

## ANDREWS COUNTY

Gibson's, Andrews

## ANGELINA COUNTY

Howard, Lufkin  
Wal-Mart, Lufkin  
Woolco Dept. Store, Lufkin

## BAILEY COUNTY

Gibson's Discount Center, Muleshoe

## BEE COUNTY

Gibson's, Beeville  
K mart, Beeville

## BELL COUNTY

Gibson's Discount Center, Killeen  
Gibson's Discount Center, Temple  
K mart, Killeen  
K mart, Temple  
T. G. & Y., Belton  
T. G. & Y., Harker Heights  
Woolco, Temple

## BEXAR COUNTY

Centeno Supermarkets, San Antonio  
Fed-Mart, San Antonio  
Gibson's Discount Center, San Antonio  
K mart, San Antonio  
K mart, Universal City  
Shoppers World, San Antonio  
Woolco Dept Store, San Antonio  
Woolco, Universal City

## BOWIE COUNTY

Gibson's, Texarkana  
Howard Discount, Texarkana  
K mart, Texarkana  
Wal-Mart, New Boston

## BRAZORIA COUNTY

Gibson's, Pearland  
Howard, Clute  
K mart, Clute  
K mart, Pearland  
T. G. & Y., Angleton  
West Bros., Alvin

## BRAZOS COUNTY

Fed-Mart, College Station  
Gibson's Discount Center, College Station  
K mart, College Station

## BROWN COUNTY

Gibson's Discount Center, Brownwood

K mart, Brownwood  
T. G. & Y., Brownwood

## BURNET COUNTY

Gibson's, Burnet  
Gibson's, Marble Falls

## CALDWELL COUNTY

Gibson's, Lockhart

## CALHOUN COUNTY

T. G. & Y., Port Lavaca

## CAMERON COUNTY

Barkers, Brownsville  
Fed-Mart, Brownsville  
Gibson's Discount Center, Brownsville  
Gibson's Discount Center, Harlingen  
Gibson's, San Benito  
K mart, Brownsville  
K mart, Harlingen  
Shoppers World, Brownsville  
Woolco, Brownsville  
Woolco, Harlingen

## CASS COUNTY

Howard Discount Center, Atlanta  
Wal-Mart, Atlanta

## CASTRO COUNTY

Gibson's, Dimmitt

## CHEROKEE COUNTY

Discount Cities, Inc., Jacksonville  
Gibson's, Jacksonville  
Wal-Mart, Jacksonville

## CHILDRESS COUNTY

Gibson's Discount Center, Childress

## COLLIN COUNTY

Gibson's, Plano  
Gibson's Discount Center, McKinney  
Target, Plano  
Wal-Mart, Allen  
Wal-Mart, McKinney  
Woolco, Plano

## COLLINGSWORTH COUNTY

Gibson's, Wellington

## COLORADO COUNTY

Gibson's, Columbus

## COMAL COUNTY

Gibson's Discount Center, New Braunfels  
K mart, New Braunfels

## COOKE COUNTY

K mart, Gainesville  
H. J. Smith, Gainesville  
Wal-Mart, Gainesville

★ headquarters    ▲ over 100,000 ft    ■ 80,000-100,000 ft    ● 30,000-80,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- CORYELL COUNTY**  
Gibson's, Copperas Cove  
T. G. & Y., Copperas Cove
- DALLAM COUNTY**  
Gibson's, Dalhart
- DALLAS COUNTY**  
Fed-Mart, Dallas  
Gibson's, Duncanville  
Gibson's Discount Center, Dallas  
Gibson's, DeSoto  
Gibson's Discount Center, Garland  
Gibson's, Grand Prairie  
Gibson's Discount Center, Irving  
Gibson's Discount Center, Mesquite  
Gibson's Discount Center, Richardson  
Gibson's Discount Centers, Inc., Seagoville  
Gibson's, Lancaster  
K mart, Balch Springs  
K mart, Carrollton  
K mart, Dallas  
K mart, Garland  
K mart, Irving  
K mart, Richardson  
Sterling Jewelry & Distributing Co., Dallas  
Target Stores, Dallas  
Treasure City, Dallas  
Treasure City, Garland  
Treasure City, Irving  
Treasure City, Dallas  
Treasure, Mesquite  
Woolco, Irving  
Woolco, Mesquite  
Woolco, Richardson  
Woolco Dept Store, Dallas
- DAWSON COUNTY**  
Gibson's, Lamesa  
T. G. & Y., LaMesa
- DEAF SMITH COUNTY**  
Gibson's, Hereford
- DENTON COUNTY**  
Gibson's Discount Center, Denton  
Gibson's, Lewisville  
K mart, Denton  
Wal-Mart, Lewisville
- DIMMIT COUNTY**  
Gibson's, Carrizo Springs
- DONLEY COUNTY**  
Gibson's, Clarendon
- EASTLAND COUNTY**  
Gibson's, Eastland
- ECTOR COUNTY**  
Furr's, Odessa  
Gibson's Discount Center, Odessa  
K mart, Odessa  
Strike It Rich, Odessa  
Woolco, Odessa
- EL PASO COUNTY**  
Barkers, El Paso
- Fed-Mart, El Paso  
Gibson's, El Paso  
K mart, El Paso  
Woolco, El Paso
- ELLIS COUNTY**  
Gibson's, Ennis  
Gibson's, Waxahachie  
Wal-Mart, Ennis  
Wal-Mart, Waxahachie
- ERATH COUNTY**  
Gibson's Discount Center, Stephenville  
K Mart, Stephenville
- FALLS COUNTY**  
Gibson's, Marlin
- FANNIN COUNTY**  
Wal-Mart, Bonham
- FAYETTE COUNTY**  
Gibson's, La Grange
- FORT BEND COUNTY**  
Gibson's, Rosenberg  
K mart, Rosenberg  
K mart, Stafford
- GALVESTON COUNTY**  
Gibson's, Dickinson  
Gibson's Discount Center, Texas City  
Mr. Thrifty Discount, Galveston  
K mart, Galveston  
Woolco, Galveston  
Woolco, Texas City
- GILLESPIE COUNTY**  
Gibson's, Fredericksburg
- GRAY COUNTY**  
Alco, Pampa  
Gibson Discount Center, Pampa  
K mart, Pampa
- GRAYSON COUNTY**  
Gibson's, Denison  
H. R. Baker, Sherman  
Dean's Discount Stores, Sherman  
Gibson's Discount Center, Sherman  
K mart, Sherman  
Wal-Mart, Denison
- GREGG COUNTY**  
Gibson's Discount Center, Longview  
Gibson's, Gladewater  
Gibson's, Kilgore  
K mart, Longview  
T. G. & Y., Kilgore  
T. G. & Y., Longview  
Treasure City, Longview
- GUADALUPE COUNTY**  
Gibson's, Seguin  
K mart, Seguin
- HALE COUNTY**  
Gibson's Discount Center, Plainview

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Howard, Plainview  
K mart, Plainview  
T. G. & Y., Plainview
- HALL COUNTY**  
Gibson's, Memphis
- HARDIN COUNTY**  
Gibson, Silsbee
- HARDEMAN COUNTY**  
Gibson's, Quanah
- HARRIS COUNTY**  
Bottom Dollar Stores, Inc., Houston  
Fed-Mart, Baytown  
Fed-Mart, Houston  
Fed-Mart, Pasadena  
Gemco, Houston  
Gibson's, Houston  
Gibson's Discount Center, Baytown  
Gibson's, Seabrook  
Gibson's, Tomball  
K mart, Baytown  
K mart, Houston  
K mart, Pasadena  
K mart, South Houston  
K mart, Webster  
Marshall's, Alameda  
Marshall's, Hedwig Village  
Marshall's, Sharpstown  
Sage, Houston  
Target, Houston  
Target, Humble  
Woolco, Baytown  
Woolco, Houston  
Woolco, Humble  
Woolco, Pasadena
- HOCKLEY COUNTY**  
Gibson's Discount Center, Levelland  
T. G. & Y., Levelland
- HOOD COUNTY**  
Gibson's, Granbury
- HOPKINS COUNTY**  
Gibson's Discount Center, Sulphur Springs  
Howard, Sulphur Springs  
K mart, Sulphur Springs
- HOUSTON COUNTY**  
Wal-Mart, Crockett
- HOWARD COUNTY**  
Gibson's Discount Center, Big Spring  
K mart, Big Springs  
T. G. & Y., Big Spring
- HUNT COUNTY**  
Gibson's Discount Center, Greenville  
Howard, Commerce  
Howard, Greenville  
K mart, Greenville  
Wal-Mart, Commerce
- HUTCHISON COUNTY**  
Gibson's Discount Center, Borger  
K mart, Borger  
T. G. & Y., Borger
- JACK COUNTY**  
Gibson's, Jacksboro
- JASPER COUNTY**  
Gibson's, Jasper  
Wal-Mart, Jasper
- JEFFERSON COUNTY**  
Gemco, Beaumont  
Gibson's Discount Center, Port Arthur  
Gibson's Discount Center, Beaumont  
K mart, Beaumont  
K mart, Groves  
Woolco, Beaumont  
Woolco, Port Arthur
- JIM WELLS COUNTY**  
Gibson's Discount Center, Alice  
T. G. & Y., Alice
- JONES COUNTY**  
Gibson's, Stamford
- JOHNSON COUNTY**  
Gibson's Discount Center, Cleburne  
Wal-Mart, Burleson  
Wal-Mart, Cleburne
- KAUFMAN COUNTY**  
Gibson's, Kaufman  
Gibson's, Seven Points  
Gibson's, Terrell  
T. G. & Y., Terrell  
Wal-Mart, Terrell
- HILL COUNTY**  
Wal-Mart, Hillsboro

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- KERR COUNTY**  
Gibson's Discount Center, Kerrville  
K mart, Kerrville
- KLEBERG COUNTY**  
Gibson's Discount Center, Kingsville
- LAMAR COUNTY**  
Gibson's Paris  
K marts, Paris  
Wal-Mart, Paris
- LAMB COUNTY**  
T. G. & Y., Littlefield
- LAMPASAS COUNTY**  
Gibson's, Lampasas  
T. G. & Y., Lampasas
- LIBERTY COUNTY**  
Howard's, Liberty  
Wal-Mart, Cleveland
- LIMESTONE COUNTY**  
Gibson's Discount Center, Mexia  
Wal-Mart, Mexia
- LUBBOCK COUNTY**  
Furr's Family Center, Lubbock  
Gibson's Discount Center, Lubbock  
Grand Central, Lubbock  
K mart, Lubbock  
T. G. & Y., Lubbock  
T. G. & Y., Slaton  
Woolco, Lubbock
- MATAGORDO COUNTY**  
Gibson's, Bay City  
K mart, Bay City
- MAVERICK COUNTY**  
Gibson's, Eagle Pass  
Munden, Eagle Pass  
Shoppers World, Eagle Pass
- MCCULLOCH COUNTY**  
Gibson's, Brady
- MCLENNAN COUNTY**  
Gibson's Bellmead  
Gibson's Discount Center, Waco  
K mart, Waco  
T. G. & Y., Bellmead  
T. G. & Y., Waco  
Woolco, Waco
- MIDLAND COUNTY**  
Gibson's Discount Center, Midland  
Grand Central, Midland
- MILAM COUNTY**  
Gibson's, Cameron  
Wal-Mart, Rockdale
- MONTAGUE COUNTY**  
Gibson's, Bowie  
T. G. & Y., Bowie  
Wal-Mart, Bowie
- MONTGOMERY COUNTY**  
Gibson's Discount Center, Conroe
- MOORE COUNTY**  
Gibson's Discount Center, Dumas
- MORRIS COUNTY**  
Gibson's, Dargersfield
- NACOGDOCHES COUNTY**  
Gibson's Discount Center, Nacogdoches  
K mart, Nacogdoches  
Wal-Mart, Nacogdoches
- NAVARRO COUNTY**  
Gibson's Discount Center, Corsicana  
K mart, Corsicana
- NOLAN COUNTY**  
Gibson's Discount Center, Sweetwater  
K mart, Sweetwater
- NUECES COUNTY**  
Gibson's Discount Center, Corpus Christi  
K mart, Corpus Christi  
Shoppers World, Corpus Christi  
Woolco Dept. Store, Corpus Christi
- OCHILTREE COUNTY**  
Gibson's Discount Center, Perryton
- ORANGE COUNTY**  
Gibson's Discount Center, Orange  
Gibson's Discount Center, Vidor  
K mart, Orange
- PALO PINTO COUNTY**  
Gibson's Discount Center, Mineral Wells
- PANOLA COUNTY**  
Gibson's, Carthage
- PARKER COUNTY**  
Gibson's Discount Center, Weatherford  
K mart, Weatherford  
T. G. & Y., Weatherford
- PECOS COUNTY**  
Gibson's Discount Center, Ft. Stockton
- POLK COUNTY**  
Howard, Livingston  
Wal-Mart, Livingston
- POTTER COUNTY**  
Gibson's, Amarillo  
Grand Central, Amarillo  
K mart, Amarillo  
T. G. & Y., Amarillo  
Woolco, Amarillo
- RANDALL COUNTY**  
Gibson's Discount Center, Canyon
- RED RIVER COUNTY**  
Wal-Mart, Clarksville
- REEVES COUNTY**  
Gibson's, Pecos

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft \* 30,000-60,000 ft ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- ROCKWALL COUNTY**  
Wal-Mart, Rockwall
- RUSE COUNTY**  
Gibson's Discount Center, Henderson  
K mart, Henderson  
Wal-Mart, Henderson
- SCURRY COUNTY**  
Gibson's, Snyder  
K mart, Snyder  
Munden, Snyder  
T. G. & Y., Snyder
- SHELBY COUNTY**  
Howard Discount Center, Center
- SMITH COUNTY**  
Gibson's, Tyler  
K mart, Tyler
- STEPHENS COUNTY**  
Gibson's, Breckenridge
- SWISHER COUNTY**  
Gibson's, Tulla
- TARRANT COUNTY**  
Gibson's, Arlington  
Gibson's, Grapevine  
Gibson's, Euless  
Gibson's Discount Center, Fort Worth  
Gibson's Discount Center, Hurst  
Gibson's, Mansfield  
K mart, Arlington  
K mart, Euless  
K mart, Fort Worth  
K mart, Haltom City  
K mart, Hurst  
K mart, White Settlement  
Target, Arlington  
Target, Fort Worth  
Treasure City, Arlington  
Treasure City, Haltom City  
Treasure City, Ft. Worth  
Wal-Mart, Mansfield  
Woolco, Arlington
- TAYLOR COUNTY**  
Gibson's Discount Center, Abilene  
K mart, Abilene  
Moore Bros. Co., Abilene  
Munden Wholesale Co., Abilene  
T. G. & Y., Abilene
- TERRY COUNTY**  
Gibson's, Brownfield  
Munden, Brownfield
- TITUS COUNTY**  
Gibson's, Mt. Pleasant  
Wal-Mart, Mt. Pleasant
- TOM GREEN COUNTY**  
Gibson's, San Angelo  
K mart, San Angelo
- TRAVIS COUNTY**  
Gibson's Discount Center, Austin  
K mart, Austin  
Sage, Austin  
Target, Austin  
Woolco, Austin
- TYLER COUNTY**  
Wal-Mart, Woodville
- UPSHUR COUNTY**  
Wal-Mart, Gilmer
- UVALDE COUNTY**  
Gibson's, Uvalde  
K mart, Uvalde
- VAL VERDE COUNTY**  
Gibson's Discount Center, Del Rio  
K mart, Del Rio
- VICTORIA COUNTY**  
Fed-Mart, Victoria  
Gibson's Discount Center, Victoria  
K mart, Victoria
- WALKER COUNTY**  
Howard, Huntsville  
K mart, Huntsville  
Wal-Mart, Huntsville
- WARD COUNTY**  
Gibson's Discount Center, Monahans
- WASHINGTON COUNTY**  
Gibson's, Brenham
- WEBB COUNTY**  
Barker's, Laredo  
Gibson's Discount Center, Laredo  
Shoppers World, Laredo  
Woolco, Laredo
- WHARTON COUNTY**  
Gibson's, El Campo  
K mart, El Campo
- WICHITA COUNTY**  
Gibson's, Burk Burnett  
Gibson's Discount Center, Wichita Falls  
K mart, Wichita Falls  
Target, Wichita Falls  
Treasure City, Wichita Falls
- WILBARGER COUNTY**  
Gibson's, Vernon  
T. G. & Y., Vernon
- WILLIAMSON COUNTY**  
Gibson's Discount Center, Georgetown  
Gibson's Discount Center, Taylor  
T. G. & Y., Round Rock  
T. G. & Y., Taylor  
Wal-Mart, Taylor
- WINKLER COUNTY**  
Gibson's, Kermit

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft \* 30,000-60,000 ft ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

WOOD COUNTY  
Wal-Mart, MineolaYOUNG COUNTY  
Gibson's, Graham

- Gibson's Discount Center, 3203 N. 1st St.** Abilene •  
Telephone: Area Code 915-677-1378 79603  
51,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines listed in Seagoville, Texas.  
H. R. GIBSON, JR. (at Seagoville)—President.  
WARREN CHORN—Store Manager.
- Gibson's Discount Center, 2550 Barow St.** Abilene ■  
Telephone: Area Code 915-692-5155 79605  
93,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines listed in Seagoville.  
H. R. GIBSON, JR. (at Seagoville)—President.  
GENE DEVRIES—Store Manager.
- Gibson's Discount Center, 841 N. Judge Ely Blvd.** Abilene •  
Telephone: Area Code 915-677-3793 79601  
44,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines listed in Seagoville.  
H. R. GIBSON, JR. (at Seagoville)—President.  
BOBBY AUSTIN—Store Manager.
- K mart, 4220 N. First St.** Abilene ▲  
Telephone: Area Code 915-673-5191 79603  
117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Moore Bros. Co., 2702 Industrial Blvd.** Abilene ★ 8  
Telephone: Area Code 915-698-3100 79605  
Headquarters Office for chain of GIBSON'S DISCOUNT CENTERS listed in Andrews, Beeville, Breckenridge, Brownfield, Levelland, Snyder, Stamford & Sweetwater, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
Estimated Sales: \$5,500,000  
LAMAR MOORE, JR.—President.  
LAMAR H. MOORE III—Vice President, Store Planning & Development, Construction & Maintenance.  
BOB TAYLOR—General Manager, Display, Buyer Fixtures & Equipment, Furniture, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Auto Accessories & Home Improvement.
- Munden Wholesale Co., 133 Wall St.** Abilene ★ 7  
Telephone: Area Code 915-692-6483 79603  
10,000 ft., Discount Dept. Store & Headquarters Office for chain of discount dept. stores operating as MUNDEN DISCOUNT CENTERS ranging in size from 9,000 ft. to 42,000 ft. (Not Listed) in Laredo, San Marcos & Sweetwater and listed in Brownfield, Eagle Pass & Snyder, Tex.  
COMPANY OPERATED DEPTS. Housewares, Hardware, Toys, Sporting Goods, Drugs, Cameras, Auto Accessories, Tires, Battery Service & Home Improvement.

(Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

Key Units

## Munden (Continued)

LEASED DEPTS.—Ladies, Mens &amp; Childrens Wear, Family Shoes.

Estimated Sales: \$5,000,000

HARWELL BARBER—President.  
BOB WILLIAMS—General Manager.  
MIKE HORN—Buyer Drugs, Health & Beauty Aids, Cameras & School Supplies.  
RON LEWIS—Buyer Auto Accessories, Hardware & Housewares.  
BILLIE MUNDEN—Buyer Toys.

LESSEES

Ladies, Mens & Childrens Wear—FRANDISCO  
Family Shoes—MORTON SHOE CO.

- T. G. & Y. Family Center, 3086 S. 14th St.** Abilene •  
Telephone: Area Code 915-698-3520 79605  
63,781 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
R. J. BYARS—Store Manager.
- Gibson's Discount Center, 107 W. Main St.** Alice ♦  
Telephone: Area Code 512-664-2651 78332  
20,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, San Benito, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, listed in Seagoville.  
L. H. MANN (at San Benito)—President.  
D. A. MANN (at San Benito)—President.  
DENNIS C. TURNER—Store Manager.
- T. G. & Y. Family Center, 707 Coyote Trail** Alice ■  
Telephone: Area Code 512-664-1145 78332  
60,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
P. L. HOFMEIER—Store Manager.
- Wal-Mart, Hwy. 5** Allen •  
Telephone: Area Code 214-727-3721 75002  
50,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Marshall's, 10010 Kleckley St.** Alameda •  
Telephone: Area Code 713-946-9192 77075  
36,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Woburn.  
AL BERGERON (at Woburn)—Vice President, Operations.
- West Bros., 2536 Highland Sq.** Alvin •  
Telephone: Area Code 713-331-3576 77511  
50,000 ft. Branch Discount Dept. Store operated by WEST BROS., INC., DeRidder, La.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in De Ridder.  
TOM GEIGER—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ♦ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gibson's Discount Center, 4210 W. 45th** Amarillo ■  
Telephone: Area Code 806—353-4301 79109  
76,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines listed in Seagoville.  
H. R. GIBSON, JR. (at Seagoville)—President.  
GARY PERSINGER—Store Manager.
- Grand Central, 5807 W. 45th St.** Amarillo ■  
Telephone: Area Code 806—359-5481 79109  
82,700 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC., Salt Lake City, Utah.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Salt Lake City.  
TOM KITER—Store Manager.
- K mart, 2747 Dunriven Circle** Amarillo ■  
Telephone: Area Code 806—352-3253 79109  
88,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts and Leased Depts, with names of Executives and Merchandise Buyers listed Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Shoes—SHOE CORP. OF AMERICA  
Paint & Home Improvements—PATERSON-SARGENT  
Supermarket—ALLIED  
Appliances—JODELCO APPLIANCE
- K mart, 3503 N.E. 24th St.** Amarillo ■  
Projected Opening of 71,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- T. G. & Y. Family Center, S. Georgia St.** Amarillo ■  
Telephone: Area Code 806—355-9951 79109  
60,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
J. M. NEWGENT (at Oklahoma City)—President.
- Woolco Dept. Store, Western Plaza** Amarillo ▲  
Telephone: Area Code 806—355-8151 79109  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F.W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 1110 N. Main St.** Andrews ◆  
Telephone: Area Code 915—523-5215 79714  
16,000 ft. Branch Discount Dept. Store operated by MOORE BROTHERS CO., Abilene, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
LAMAR MOORE, JR. (at Abilene)—President.  
GARY GILBREATH—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- T. G. & Y. Family Center, State Hwy. 288 & Cannon Dr.** Angleton ■  
Telephone: Area Code 713—849-7779 77515  
60,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
J. M. NEWGENT (at Oklahoma City)—President.
- Gibson's Discount Center, 1000 E. Pioneer Pkwy.** Arlington ● 1  
Telephone: Area Code 817—277-5215 76010  
38,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
Estimated Sales: \$3,000,000  
EDWARD A. VALLEJO—Partner.  
JAMES T. HAIR—Partner.  
DEE NELSON—Buyer Ladies, Mens & Childrens Wear, Linens, Domestic & Toys.  
MARILEE LOFSTROM—Buyer Drugs, Jewelry, Records, Appliances, TV, Radios, Greeting Cards, Cameras & Supermarket.  
HELEN WARNER—Buyer Auto Accessories, Tires, Battery Service, Luggage, Tobacco Shop, Fabrics, Sewing Notions, Sporting Goods & Garden Center.
- K mart, 2540 E. Abram St.** Arlington ▲  
Telephone: Area Code 817—277-1376 76012  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts and Leased Depts with names of Executives and Merchandise Buyers listed Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Supermarket—KROGER FOOD STORES
- K mart, 2210 S. Fielder Rd.** Arlington ▲  
Telephone: Area Code 817—277-8135 76013  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 3315 E. Division St.** Arlington ▲  
Telephone: Area Code 817—265-8211 76011  
137,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Treasure City, 1909 East Park Rd.** Arlington ■  
Telephone: Area Code 817 CR 7-1121 76010  
65,000 ft. Branch Discount Dept. Store operated by WHITNEY STORES, INC., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
T. C. JAY (at New York)—General Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- Woolco Dept. Store, 1818 East Pioneer Parkway** **Arlington** **▲**  
 Telephone: Area Code 817-461-5331  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 900 West Corsicana Hwy.** **Athens** **●**  
 Telephone: Area Code 214-675-5651  
 31,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Tyler, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines  
 for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 W. C. GREER (at Tyler)—President.  
 WILLIAM DUNNINGTON—Store Manager.
- K mart, 905 W. Corsicana** **Athens** **●**  
 Telephone: Area Code 214-675-5796  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Howard's Discount Center, 302 N. Williams** **Atlanta** **◆**  
 Telephone: Area Code 214-796-7183  
 27,300 ft. Branch Discount Dept. Store operated by HOWARD BROS.,  
 DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy, Executives and Merchandise  
 Buyers listed in Monroe.  
 WILLIAM STOCK—Store Manager.
- Wal-Mart, US 59 S.** **Atlanta** **●**  
 Telephone: Area Code 214-796-7916  
 41,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 7301 Burnett Rd.** **Austin** **★** **5**  
 Telephone: Area Code 512-454-7751  
 56,000 ft. Discount Dept. Store & Headquarters Office for chain of  
 Discount Dept. Stores franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex., with branch stores listed in Austin, Cleburne, San Marcus  
 & Taylor, Tex. & with a scheduled opening in Austin, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 ED STREETMAN—Owner.  
 JIM CLARK—Store Manager.
- Gibson's Discount Center, 2101 West Ben White Blvd.** **Austin** **●**  
 Telephone: Area Code 512-444-5566  
 50,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Austin, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise  
 lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 ED STREETMAN (at headquarters)—Owner.  
 JIM BURROWS—Store Manager.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gibson's Discount Center, 13096 Research Blvd.** **Austin** **●**  
 Telephone: Area Code 512-258-1122  
 42,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Austin, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise  
 lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 ED STREETMAN (at Headquarters)—Owner.  
 MITCHELL DAY—Store Manager.
- K mart, 8801 Research Blvd.** **Austin** **▲**  
 Telephone: Area Code 512-836-4905  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4001 S. Lamar Blvd.** **Austin** **▲**  
 Telephone: Area Code 512-444-7591  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sage, 6500 Airport Blvd.** **Austin** **■**  
 Telephone: Area Code 512-452-6421  
 85,000 ft. Branch Discount Dept. Store operated by SAGE INTERNATIONAL, INC.,  
 Houston, Tex.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Lines listed in Houston.  
 CHARLES MARTIN—Store Manager.  
 LESSEES (other than listed at headquarters)  
 Snack Bar—TOPSYS
- †Target Store** **Austin** **▲**  
 Projected Opening of 100,000 ft. Branch Discount Dept. Store to be operated by  
 TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.
- †Target Store** **Austin** **▲**  
 Projected Opening of 100,000 ft. Branch Discount Dept. Store to be operated by  
 TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.
- Woolco Dept. Store, Anderson Shopping Center** **Austin** **▲**  
 Telephone: Area Code 512-453-7231  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco** **Austin** **▲**  
 Telephone: Unavailable at Press Time.  
 115,000 ft. Branch Discount Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Westgate Shopping Center** **Austin** **▲**  
 Telephone: Area Code 512-892-2100  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd)

- Woolco Dept. Store, Research St.** Austin ■  
Telephone: Area Code 512-258-8831  
90,271 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- K mart, 12005 Elam Rd.** Balch Springs ■  
Telephone: Area Code 214-285-1112  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, Hwy. 35 W. (Box 1627)** Bay City ♦  
Telephone: Area Code 713-245-5731  
28,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Pampa, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
DELMAR WATKINS (at Pampa)—Owner.  
STERLING COX—Store Manager.
- K mart, 3700 Ave. "F"** Bay City •  
Telephone: Area Code 713-245-1521  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 1800 N. Alexander Dr.** Baytown •  
Telephone: Area Code 713-427-5695  
44,000 ft. Discount Dept. Store with a branch listed in Cleveland, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
F. S. HOWARD (at Houston)—President.  
BILL DAVIS—Store Manager.
- Fed-Mart, 1200 Garth Rd.** Baytown ▲  
Projected Opening of 100,000 ft. Branch Discount Dept. Store to be operated by FED-MART CORP., San Diego, Calif.
- K mart, 1801 N. Pruett St. (K mart Shopping Center)** Baytown ■  
Telephone: Area Code 713-427-7384  
66,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Ladies & Childrens Wear—HOLLY STORES, INC.  
Mens Wear—GENERAL MENS WEAR CORP.  
Shoes—SHOE CORP. OF AMERICA  
Appliances—HAROLD'S HARDWARE & APPLIANCES, INC.  
Supermarket—LEWIS & COKER SUPER MARKETS, INC.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ♦ under 30,000 ft

## TEXAS (Cont'd)

- Woolco Dept. Store, Baytown Shopping Center** Baytown ▲  
Telephone: Area Code 713-427-8881  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gemco, 3955 Eastex Freeway** Beaumont ▲  
Telephone: Area Code 713-898-3880  
105,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
TEX SLANKARD—Store Manager.
- Gibson's Discount Center, 2470 S. 11th St. (Box 522)** Beaumont ★ 3  
Telephone: Area Code 713-838-6466  
85,000 ft. Discount Dept. Store and Headquarters Office for chain of Discount Dept. Stores franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex., with branch stores listed in Beaumont & Vidor, Tex.  
All Depts. Company Operated except Drugs & Jewelry. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
Estimated Sales: \$12,500,000  
H. G. NICHOLS, SR.—President.  
ALLAN NICHOLS—Executive Vice President.  
KENNETH E. NICHOLS—Vice President.  
ADRIAN SHOFFSTALL—General Manager.  
MAURICE BROWNING—Buyer Ladies, Mens & Childrens Wear.  
LINENS, DOMESTICS & SEWING NOTIONS.  
POLLY HEIN—Buyer Family Shoes & Luggage.  
MARY POLK—Buyer Linens, Domestic & Sewing Notions.  
STEVE LUCAS—Buyer Records, Appliances, TV, Radios, Cameras.  
BEA COLLINS—Buyer Stationery & Greeting Cards.  
LEAH DAUGHDRILL—Buyer Housewares.  
BLAKE KUHN—Buyer Hardwares, Paints, Wallpaper, Auto Accessories & Battery Service.  
OPEN—Buyer Floor Coverings & Home Improvement.  
DALE LESLIE—Buyer Sporting Goods.  
T. S. BLAND—Buyer Garden Center.  
LOUIS HASHOP—Buyer Drugs.  
CLYDE CAMPBELL—Tobacco Shop & Supermarket.  
LESSEES  
Jewelry—COUCH WHOLESALE  
Drugs—HASHOP DRUGS
- Gibson's Discount Center, 4885 Concord** Beaumont •  
Telephone: Area Code 713-832-1604  
27,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Beaumont, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs & Jewelry. Executives and Merchandise Buyers for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
H. G. NICHOLS, SR. (at headquarters)—President.  
ADRIAN SHOFFSTALL—Store Manager.
- K mart, 3295 College** Beaumont ▲  
Telephone: Area Code 713-838-3741  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ♦ under 30,000 ft



## TEXAS (Cont'd.)

- Woolco Dept. Store, 5855 E. Texas Freeway** **Beaumont** **▲**  
 Telephone: Area Code 713-892-8511  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 3006 N. St. Marys (P. O. Box 310)** **Beeville** **◆**  
 Telephone: Area Code 512-358-6330  
 28,000 ft. Branch Discount Dept. Store operated by MOORE BROS. CO.,  
 Abilene, Tex., franchised by GIBSON'S DISCOUNT CENTERS, Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 LAMAR MOORE, JR. (at Abilene)—President.  
 WAYNE YOUNG—Store Manager.
- K mart, 2500 N. St. Mary's** **Beeville** **●**  
 Telephone: Area Code 512-358-8164  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 137-155 Eastgate Plaza** **Bellmead** **◆**  
 Telephone: Area Code 817-779-0253  
 24,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, NORTHERN DIVISION OFFICE, Waco, Tex., franchised by GIBSON'S  
 DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 B. E. BRADSBY (at Waco)—President.  
 JOHN GRIFFIN—Store Manager.
- T. G. & Y. Family Center** **Bellmead** **●**  
 Projected Opening of Branch Discount Dept. Store to be operated by  
 T. G. & Y. STORES CO., Oklahoma City, Okla.
- T. G. & Y. Family Center, U.S. 317 & 22nd St.** **Belton** **●**  
 Projected Opening of Branch Discount Dept. Store to be operated by  
 T. G. & Y. STORES CO., Oklahoma City, Okla.
- Gibson's Discount Center, 2309 Scurry St. (Box 2358)** **Big Spring** **■**  
 Telephone: Area Code 915-267-5288  
 76,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines listed in  
 Seagoville, Texas.  
 H. R. GIBSON, JR. (at Seagoville)—President.  
 ED McCAULEY—Store Manager.
- K mart, E. 1701 FM 700** **Big Spring** **●**  
 Telephone: Area Code 915-263-8416  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 501 Bidwell** **Big Spring** **■**  
 Telephone: Area Code 915-263-8438  
 60,100 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 R. D. MASON—Store Manager.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Wal-Mart, US Hwy. 78** **Bonham** **●**  
 Telephone: Area Code 214-583-9591  
 41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, Fritch Hwy. No. 136 (Box 711)** **Borger** **●**  
 Telephone: Area Code 806-273-5641  
 30,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 Pampa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 DELMAR WATKINS (at Pampa)—President.  
 SHERMAN KITCH—Store Manager.
- K mart, 224 Borger Shopping Plaza** **Borger** **●**  
 Telephone: Area Code 806-273-9513  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 1325 W. Wilson St.** **Borger** **●**  
 Telephone: Area Code 806-273-7548  
 49,300 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 R. G. WATSON—Store Manager.
- Gibson's Discount Center, 710 Park Ave. (Box 1167)** **Bowie** **◆**  
 Telephone: Area Code 817-872-3053  
 24,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER  
 Wichita Falls, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 CECIL STREICH (at Wichita Falls)—President.  
 ROBERT PARR—Store Manager.
- T. G. & Y. Family Center, 103 Lovers La.** **Bowie** **●**  
 Telephone: Area Code 817-872-5163  
 40,160 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 J. M. NEWGENT (at Oklahoma City)—President.
- Wal-Mart, U.S. 287** **Bowie** **●**  
 Telephone: Area Code 817-872-1166  
 43,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gibson's Discount Center, 206 S. Bridge (Box 831)** **Brady** ♦  
 Telephone: Area Code 915-597-2182 78825  
 14,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Kerrville, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 ROWLAND KEMP (at Kerrville)—Vice President.  
 RICK CORY—Store Manager.
- Gibson's Discount Center, 307 W. Walker** **Breckenridge** ♦  
 Telephone: Area Code 817-559-9665 76024  
 14,000 ft. Branch Discount Dept. Store operated by MOORE BROS. CO., Abilene, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 LAMAR MOORE, JR. (at Abilene)—President.  
 H. T. COLLINS—Store Manager.
- Gibson's Discount Center, 2211 S. Day (Box 119)** **Brenham** ♦  
 Telephone: Area Code 713-836-8661 77833  
 33,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Pampa, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 DELMAR WATKINS (at Pampa)—President.  
 GENE PRUITT—Store Manager.
- Gibson's Discount Center, 415 W. Hill St.** **Brownfield** ♦  
 Telephone: Area Code 806-637-4920 79316  
 13,000 ft. Branch Discount Dept. Store operated by MOORE BROS. CO., Abilene, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 LAMAR MOORE, JR. (at Abilene)—President.  
 STAN SMITH—Store Manager.
- Munden Discount Center, 705 E. Broadway** **Brownfield** ♦  
 Telephone: Area Code 806-637-2438 79316  
 10,000 ft. Branch Discount Dept. Store operated by MUNDEN WHOLESALE CO., Abilene, Tex.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Lines listed in Abilene.  
 JAVIER ESCOBAR—Store Manager.
- Barker's, 1401 E. Washington St.** **Brownsville** ♦  
 Telephone: Area Code 512-546-7181 78520  
 40,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barkers Division.
- Fed-Mart, 1624 North Central Blvd.** **Brownsville** ♦  
 Telephone: Area Code 512-546-3118 78520  
 25,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in San Diego.  
 JOE RENEY—Store Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gibson's Discount Center, 1124 Central Blvd.** **Brownsville** ♦  
 Telephone: Area Code 512-546-2154 78520  
 44,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, San Benito, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 D. A. MANN (at San Benito)—President.  
 JORGE CANTU—Store Manager.
- Gibson's Discount Center, 1212 E. Washington St.** **Brownsville** ♦  
 Telephone: Area Code 512-542-4201 78520  
 10,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, San Benito, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 RAMON DeLos SANTOS—Store Manager.
- K mart, 325 Mexico St.** **Brownsville** ▲  
 Telephone: Area Code 512-546-0328 78520  
 112,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2380 N. Expressway** **Brownsville** ■  
 Telephone: Area Code 512-542-6501 78521  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Shoppers World, 544 E. 14th St.** **Brownsville** ♦  
 Telephone: Area Code 512-546-2231 78520  
 51,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
 RAMIRO TREVINO—Store Manager.
- Woolco Dept. Store, 2424 North Expressway** **Brownsville** ▲  
 Telephone: Area Code 512-546-3746 78520  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Centers, 104 E. Commerce** **Brownwood** ★ 3  
 Telephone: Area Code 915-646-2571 76801  
 27,000 ft. Branch Discount Dept. Store with branch stores listed in Mineral Wells & Stephenville, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 FERRIS CLEMENTS—President & General Merchandise Buyer.  
 R. L. ROMIG—Vice President.  
 THOMAS R. JORDAN—Store Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- K mart, Cisco Hwy. & Early Blvd.** Brownwood ■  
Projected Opening of 60,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- T. G. & Y. Family Center, 519 W. Commerce** Brownwood ●  
Telephone: Area Code 815-646-3528  
50,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
L. RIEGER—Store Manager.
- Gibson's Discount Center, 1000 Red River Expressway** Burkburnett ●  
Telephone: Area Code 817-569-1437  
32,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Wichita Falls, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
W. A. STREICH (at Wichita Falls)—President.  
CECIL STREICH (at Wichita Falls)—President.  
MALCOLM WRIGHT—Store Manager.
- Wal-Mart, State Hwy. 174 at Summercrest Blvd.** Burleson ●  
Telephone: Area Code 817-295-1109  
50,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, Hwy. 29 W.** Burnet ◆  
Telephone: Area Code 512-756-8161  
15,000 ft. Branch Discount Dept. Store operated by J-HAWK CORP., Waco, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS listed in Seagoville.  
JAMES R. HAWKINS (at Waco)—President.  
PAUL MENNOR—Store Manager.
- Gibson's Discount Center, 800 E. 1st St.** Cameron ◆  
Telephone: Area Code 817-697-6503  
23,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Pampa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
DELMAR WATKINS (at Pampa)—President.  
DARRELL SCHULTE—Store Manager.
- Gibson's Discount Center, 1413 23rd St. (Box 783)** Canyon ◆  
Telephone: Area Code 806-655-2195  
22,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Pampa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
DELMAR WATKINS (at Pampa)—President.  
DAVID DAVIDCHIE—Store Manager.

★ headquarters



over 100,000 ft.



60,000-100,000 ft.



30,000-60,000 ft.



under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gibson's Discount Center, Hwy. 83 N.** Carrizo Springs ◆  
Telephone: Area Code 512-876-5021  
23,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
LARRY SIPES—President & General Manager.
- K mart, 3040 N. Josey La.** Carrollton ■  
Telephone: Area Code 214-492-0661  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store** Carrollton ▲  
Telephone: Area Code 214-245-0376  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
ROD TURNER—Store Manager.
- Gibson's Discount Center, 810 W. Pamela St.** Carthage ◆  
Telephone: Area Code 214-693-7881  
22,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
MARVIN CROSSLIN (at Longview)—Executive Vice President.  
JERRY STOWE—Store Manager.
- Howard's Discount Center, Hwys. 87 & 96** Center ●  
Telephone: Area Code 713-598-2463  
30,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and Merchandise Buyers listed in Monroe.  
ED SULLIVAN—Store Manager.
- Gibson's Discount Center, Hwy. 83 N. (Box 829)** Childress ★ 2  
Telephone: Area Code 817-937-2518  
42,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex., with branch store listed in Clarendon, Tex.  
All Depts. Company Operated except Drugs & Jewelry, Executives and Merchandise Buyers for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
ALEX SAIED—President, Store Planning & Development, Construction, Display, Maintenance, Fixtures & Equipment & Buyer Mens Wear, Family Shoes & Luggage.  
NAJLA SAIED—Buyer Ladies & Childrens Wear.  
MARY SAIED—Buyer Linens & Domestic, Housewares, Stationery, Greeting Cards, Sewing Notions & Home Improvement.  
SAMMY SAIED—Buyer Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, TBA Center, Records, Appliances, TV, Radio, Cameras, Auto Accessories, Tires & Battery Service.  
ROBERT JOHNSON—Buyer Tobacco Shop & Supermarket.  
LESSEES  
Jewelry—ELBERT HARRISON  
Drugs—TONY WHITE

★ headquarters



over 100,000 ft.



60,000-100,000 ft.



30,000-60,000 ft.



under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gibson's Discount Center, Hwy. 287 W.** **Clarendon** ♦  
Telephone: Area Code 808-874-3524 79226  
23,000 sq. ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Childress, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
ALEX SAIED—President.  
JAMES STUBBLEFIELD—Store Manager.
- Wal-Mart, U.S. 82 W.** **Clarksville** •  
Telephone: Area Code 214-427-3819 75426  
30,000 sq. ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, Hwy 67 West** **Cleburne** ♦  
Telephone: Area Code 817-645-8871 76031  
27,000 sq. ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Beaumont, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs, Executives and Merchandise GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
ED STREETMAN (at Austin)—Owner.  
GORDON YOUNG—Store Manager.
- Wal-Mart, US Hwy. 67** **Cleburne** ■  
Telephone: Area Code 817-691-7826 76301  
60,000 sq. ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 211 So. College** **Cleveland** ♦  
Telephone: Area Code 713-592-5207 77327  
10,000 sq. ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Baytown, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
F. S. HOWARD (at Houston)—President.  
BILL PETROPOLIS—Store Manager.
- Wal-Mart, Hwy. 321** **Cleveland** •  
Telephone: Area Code 713-592-2654 77327  
41,400 sq. ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 621 W. 5th St.** **Clifton** ♦  
Telephone: Area Code 817-675-8313 76634  
10,000 sq. ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Waco, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
B. E. BRADSBY—President.  
MIKE BRADSBY—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Howard's Discount Center, Hwy. 332** **Clute** •  
Telephone: Area Code 713-265-2596 77531  
44,000 sq. ft. Branch Discount Dept. Store operated by HOWARD BROS DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Drugs, Executives and Merchandise Buyers listed in Monroe.  
MARVIN BENDER—Store Manager.
- K mart, 1033 Dixie Dr.** **Clute** ■  
Telephone: Area Code 713-265-2544 77531  
60,000 sq. ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President Store Management.
- Fed-Mart, 701 University Drive E.** **College Station** •  
Telephone: Area Code 713-846-5781 77840  
35,000 sq. ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in San Diego.  
JACK BIROS—Store Manager.
- Gibson's Discount Center, 1420 Texas Ave.** **College Station** ♦  
Telephone: Area Code 713-893-3716 77840  
25,000 sq. ft. Branch Discount Store operated by GIBSON'S DISCOUNT CENTER, Del Rio, Tex., franchised by GIBSON'S DISCOUNT CENTER, INC.  
All Depts. Company Operated, Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
JACK DENTON, JR. (at Del Rio)—President.  
AL FRANCO—Store Manager.
- K mart, 2700 Texas Ave. S.** **College Station** ▲  
Telephone: Area Code 713-893-6300 77840  
100,000 sq. ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President Store Management.
- Gibson's Discount Center, 1400 Walnut (Box 516)** **Columbus** •  
Telephone: Area Code 713-732-5782 78934  
30,000 sq. ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Pampa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
DELMAR WATKINS (at Pampa)—President.  
JAMES E. HARRIS—Store Manager.
- LESSEES**  
Drugs—RIEGER/MEDI-SAVE
- Howard's Discount Center, 2102 Live Oak** **Commerce** •  
Telephone: Area Code 214-886-2165 75428  
29,000 sq. ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy, Executives and Merchandise Buyers listed in Monroe.  
JOE BUSH—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

Key Units

- Wal-Mart, State Hwy. 50** Commerce ●  
 Telephone: Area Code 214-886-3108 75428  
 41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 1906 N. Frazier** Conroe ●  
 Telephone: Area Code 713-353-8680 77301  
 39,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Houston, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 F. S. HOWARD (at Houston)—President.  
 RUSS SHANK—Store Manager.  
 LESSEES  
 Drugs—COST-RITE
- Gibson's Discount Center, 440 Cove Terrace (Box 219)** Copperas Cove ●  
 Telephone: Area Code 817-547-2118 76522  
 38,000 ft. Branch Discount Dept. Store operated by J-HAWK CORP., Waco, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JAMES R. HAWKINS (at Waco)—President.  
 WILLIAM H. "BILL" ARNOLD—Store Manager.
- T. G. & Y. Family Center, 201 Westpark Shopping Center** Copperas Cove ■  
 Telephone: Area Code 817-547-1081 76522  
 60,050 ft. Branch Discount Dept. Store operated by T. G. & T. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
 C. M. DALTON—Store Manager.
- Gibson's Discount Center, 1330 Kostoryz Rd.** Corpus Christi ●  
 Telephone: Area Code 512-852-8218 78411  
 33,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, San Benito, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 D. A. MANN (at San Benito)—President.  
 ROGER D. WILLIAMS—Store Manager.
- K mart, 4717 S. Padre Island Dr.** Corpus Christi ▲  
 Telephone: Area Code 512-854-3004 78411  
 120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEE  
 Supermarkets—LEWIS & COKER
- K mart, 4977 Ayres St.** Corpus Christi ▲  
 Telephone: Area Code 512-854-1127 78400  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

Key Units

- Shoppers World, 2833 S. Padre Island Dr.** Corpus Christi ●  
 Telephone: Area Code 512-854-3227 78415  
 50,000,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
 ADRIAN DANZIGER—Store Manager.
- Shoppers World, 9850 Leopard St.** Corpus Christi ●  
 Telephone: Area Code 512-241-3868 78410  
 30,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
 DAVID FIGUEROA—Store Manager.
- Woolco Dept. Store, Parndale Plaza** Corpus Christi ▲  
 Telephone: Area Code 512-853-0226 78411  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 1811 W. 7th Ave.** Corsicana ★ 2  
 Telephone: Area Code 214-874-3766 75110  
 50,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex., with a branch store listed in Marlin, Tex.  
 All Depts. Company Operated except Pharmacy, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 ED ERWIN—President.  
 RONNIE TOMLINSON—Store Manager.  
 LESSEES  
 Pharmacy—TRIPLE H PHARMACY
- K mart, 801 N. 13th St.** Corsicana ●  
 Telephone: Area Code 214-872-5951 75110  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, U.S. 287, Loop 304** Crockett ●  
 Telephone: Area Code 713-544-5121 75838  
 41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, RR #1 (Box 27G)** Daingerfield ◆  
 Telephone: Area Code 214-645-3942 75833  
 12,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 MARVIN CROSSLIN (at Longview)—Executive Vice President.  
 COY BAILEY—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gibson's Discount Center, 16th & Tennessee (Box 510)** **Dalhart** ♦ 1  
Telephone: Area Code 806-249-4911 79022  
24,000 ft. Branch Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
ALFRED L. ALTMILLER—President.  
TERRY HILL—Store Manager.
- Fed-Mart, 11333 E. Northwest Hwy.** **Dallas** •  
Telephone: Area Code 214-348-8100 75328  
30,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in San Diego.  
DON SMITH—Store Manager.
- Fed-Mart, 3616 Forest Lane** **Dallas** ■  
Telephone: Area Code 214-351-3201 75234  
70,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in San Diego.  
TRAVIS MELOTT—Store Manager.
- Gibson's Discount Center**  
**2233 Prairie Creek Blvd.** **Dallas** ■  
Telephone: Area Code 214-388-0516 75227  
55,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Women's Wear, Executives and Merchandise Buyers listed at Seagoville.  
H. R. GIBSON, JR. (at Seagoville)—President.  
G. R. McMURRAY—Store Manager.
- Gibson's Discount Center,**  
**2929 S. Westmoreland (Box 46437)** **Dallas** ■  
Telephone: Area Code 214-331-8528 75223  
85,000 ft. Branch Discount Dept. Store operated by J-HAWK CORP., Waco, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
JAMES R. HAWKINS (at Waco)—President.  
LEONARD FREEBY—Store Manager.
- K mart, 9334 R. L. Thornton Freeway** **Dallas** ▲  
Telephone: Area Code 214 DA 8-4367 75228  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Supermarket—ALLIED SUPERMARKET
- K mart, 300 E. Ledbetter Dr.** **Dallas** ▲  
Telephone: Area Code 214-376-5427 75216  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

• 30,000-50,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- K mart, 12100 Inwood** **Dallas** ▲  
Telephone: Area Code 214-239-1375 75234  
140,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 712 Walton Walker Blvd. S.** **Dallas** ▲  
Telephone: Area Code 214-330-9103 75211  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4350 Gannon** **Dallas** ■  
Telephone: Area Code 214-298-4291 75237  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Sterling Jewelry & Distributing Co.,**  
**5801 E. Northwest Hwy.** **Dallas** ★ 4  
Telephone: Area Code 214-383-4551 75231  
113,000 ft. Membership Specialty Store operating branch stores (Not Listed) in Dallas (10,000 ft.) & Houston (25,000 ft. & 80,000 ft.), Tex.  
All Depts. Company Operated including Housewares, Hardware, Paint, Toys, Sporting Goods, Drugs, Jewelry, Records, Appliances, TV, Radios, Cameras, Auto Accessories, Luggage & Tobacco Shop.  
Estimated Sales: \$50,000,000  
ERVIN DONSKY—President.  
FRANCES DONSKY—Secretary & Treasurer.  
RAY ROSEE—Buyer Housewares & Appliances.  
EARL TRUSSEL—Buyer Hardware, Paint & Auto Accessories.  
LEON LEVINE—Buyer Sporting Goods.  
RAY MITCHELL—Buyer Toys, Records, TV & Radios.  
MAX CARMICHAEL—Buyer Drugs & Tobacco.  
ROY MASON—Buyer Diamonds.  
JACK POLLARD—Buyer Cameras.  
EARL TRUSSEL—Buyer Luggage.  
FRANCES DONSKY—Buyer Jewelry.
- Target Store, 1122 W. Centerville Rd. (Garland)** **Dallas** ▲  
Telephone: Area Code 214-279-6711 75040  
158,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Target Store, 13131 Montfort Dr.** **Dallas** ▲  
Telephone: Area Code 214-239-8161 75240  
158,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

• 30,000-50,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- Target Store, 4515 Village Fair Dr.** Dallas ▲  
 Telephone: Area Code 214-375-4811  
 153,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Target Store, 212 Medallion Center** Dallas ▲  
 Telephone: Area Code 214-381-2026  
 106,000 ft. Branch Discount Store operated by TARGET STORES DIVISION of THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Treasure City, 807 Lancaster-Kiests Sts. (Oak Cliff)** Dallas ■  
 Telephone: Area Code 214 FR 1238  
 80,000 ft. Branch Discount Dept. Store operated by WHITNEY STORES, INC., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 T. C. JAY (at New York)—General Manager.
- Treasure City, 735 Westmoreland Ave.** Dallas ■  
 Telephone: Area Code 214-330-8111  
 60,000 ft. Branch Discount Dept. Store operated by WHITNEY STORES, INC., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 T. C. JAY (at New York)—General Manager.
- The Treasury, 4951 Village Fair Dr.** Dallas ▲  
 Telephone: Area Code 214-376-1401  
 180,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
 JOHN P. HERRON (at Granada Hills)—Director.
- The Treasury, 13325 Midway Rd.** Dallas ▲  
 Telephone: Area Code 214-233-8200  
 180,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
 JOHN P. HERRON (at Granada Hills)—Director.
- Woolco Dept. Store, 400 North Town Mall** Dallas ▲  
 Telephone: Area Code 214-247-9605  
 118,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, 100 Square 67** Dallas ▲  
 Telephone: Area Code 214-330-9271  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## TEXAS (Cont'd.)

- Gibson's Discount Center, 1601 Ave. "F" (Box 1545)** Del Rio ★ 4  
 Telephone: Area Code 512-775-7411  
 40,000 ft. Discount Dept. Store with branches listed in College Station, Eagle Pass & Uvalde, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 Estimated Sales: \$11,000,000  
 JACK DENTON, JR.—President.  
 JIM ITSCHNEB—General Manager, Store Planning & Development.  
 AL FRANCO—Store Manager.
- K mart, 2209 Ave. F** Del Rio ●  
 Telephone: Area Code 512-774-2593  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Shoppers World, 801 S. Main St.** Del Rio ◆  
 Telephone: Area Code 512-775-8597  
 20,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
 ERNEST ESCOBEDA—Store Manager.
- Gibson's Discount Center, 3101 S. Woodlawn** Denison ■  
 Telephone: Area Code 214-465-5900  
 67,000 ft. Branch Discount Dept. Store operated by G. D. C. Sherman, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 J. H. ACKLIN (at Sherman)—President.  
 MARVIN GRIFFITH—Store Manager.
- Wal-Mart, U.S. 75 S. & Coffin St.** Denison ●  
 Telephone: Area Code 214-465-3020  
 57,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMER (at Bentonville)—President.
- Gibson's Discount Centers, 1500 Stemmons Expressway** Denton ★ 4  
 Telephone: Area Code 817-387-3881  
 60,000 ft. Discount Dept. Store with branches listed in Fort Myers & Tice, Fla. & Lewisville, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 GENE WILBORN—President.  
 DOUG EVANS—General Manager.  
 RON DIXON—Buyer Ladies, Mens & Childrens Wear, Linens & Domestic.  
 C. HILLARD—Buyer Family Shoes.  
 WALTER JONES—Buyer Housewares, Toys, Garden Center, Drugs, Records, Appliances, TV, Radios, Stationery, Greeting Cards.  
 Cameras & Auto Accessories.  
 GERALD SLEDGE—Buyer Hardware, Paint, Wallpaper, Sporting Goods.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- K mart, 2300 W. University** Denton ■  
 Telephone: Area Code 817-383-2602  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 719 N. Hampton Rd.** De Soto •  
 Telephone: Area Code 214-223-3500  
 38,000 ft. Branch Discount Dept. Store operated by J-HAWK CORP., Waco, Tex.,  
 franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JAMES R. HAWKINS (at Waco)—President.  
 BOB McCLENDON—Store Manager.
- Gibson's Discount Center, 4324 Hwy. 3** Dickinson ♦  
 Telephone: Area Code 713-337-1566  
 11,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTERS, Pampa, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 DELMAR WATKINS (at Pampa)—Owner.  
 MARVIN RAESNER—Store Manager.
- Gibson's Discount Center,**  
**108 Jones, Bearden Shopping Center (Box 219)** Dimmitt ♦  
 Telephone: Area Code 806-647-3158  
 10,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTERS, Pampa, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 DELMAR WATKINS (at Pampa)—Owner.  
 RUEBEN CANTU—Store Manager.
- Gibson's Discount Center, 1123 E. First St. (Box 515)** Dumas •  
 Telephone: Area Code 806-935-5863  
 33,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Pampa, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Buyers for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 DELMAR WATKINS (at Pampa)—President.  
 DANNY WEST—Store Manager.
- Gibson's Discount Center, 215 W. Camp Wisdom Rd.** Duncanville •  
 Telephone: Area Code 214-298-1459  
 33,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs. Executives and Merchandise  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 DON WOLF—President & Store Manager.  
 SHIRLEY NOTGRASS—Buyer Ladies, Mens & Childrens Wear.  
 Family Shoes, Linens & Domestic, Luggage & Sewing Notions.  
 MARY KEMP—Buyer Housewares, Toys, Appliances, TV, Radios,  
 Stationery & Greeting Cards.  
 J. D. CLARK—Buyer Hardware, Paint, Wallpaper, Auto Accessories.  
 M. L. WALKER—Buyer Sporting Goods.  
 GENE NIX—Buyer Drugs.  
 ELWIN EVANS—Buyer Records, Cameras & Tobacco Shop.  
 BERTHA PRATHER—Buyer Supermarket.  
 LESSEE  
 Drug—T. G. DRUGS

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gibson's Discount Center, 124 Adams St. (Box UU)** Eagle Pass ♦  
 Telephone: Area Code 512-773-9415  
 12,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 Del Rio, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JACK DENTON (at Del Rio)—Owner.  
 JOE HERNANDEZ—Store Manager.
- Munden Discount Center, 2300 Main St.** Eagle Pass ♦  
 Telephone: Area Code 512-773-9414  
 20,000 ft. Branch Discount Dept. Store operated by MUNDEN WHOLESALE CO.,  
 Abilene, Tex.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Abilene.  
 JOSE SANTOS—Store Manager.
- Shoppers World, 175 Garrison St.** Eagle Pass •  
 Telephone: Area Code 512-773-9595  
 34,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES,  
 INC., San Antonio, Tex.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in San Antonio.  
 RUDI SANCHEZ—Store Manager.
- Gibson's Discount Center, Hwy. 80 E.** Eastland ♦  
 Telephone: Area Code 817-629-1747  
 22,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Graham, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JIM COLEMAN (at Graham)—Partner.  
 GENE HUGHES—Store Manager.
- Gibson's Discount Center, 1817 N. Mechanic** El Campo •  
 Telephone: Area Code 713-543-6291  
 27,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Pampa, Tex.; franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 DELMAR WATKINS (at Pampa)—Owner.  
 LARRY MARBURGER—Store Manager.
- K mart, 2350 N. Mechanic** El Campo •  
 Telephone: Area Code 713-543-3335  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Barker's, 701 S. Stanton St.** El Paso •  
 Telephone: Area Code 915-544-6380  
 33,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD.,  
 Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bronx.  
 LEON MESNIK (at Bronx)—President, Barkers Division.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ♦ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- Fed-Mart, 9728 Dyer St.** El Paso 79924 ♦  
 Telephone: Area Code 915-755-5885  
 25,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in San Diego.  
 ROBERT BAZAN—Store Manager.
- Fed-Mart, 6600 Montana St.** El Paso 79925 ■  
 Telephone: Area Code 915-722-3281  
 30,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in San Diego.  
 TURY VALENZUELA—Store Manager.
- Gibson's Discount Center, 9817 Dyer St. (Box 4830)** El Paso 79914 ▲  
 Telephone: Area Code 915-751-7751  
 132,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Odessa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 HERSCHEL O'KELLEY (at Midland)—President.  
 RICHARD BENSON—Store Manager.
- Gibson's Discount Center, 1144 Yarbrough Dr., Ranchland Station (Box 26218)** El Paso 79926 ▲  
 Telephone: Area Code 915-591-6671  
 131,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Odessa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 HERSCHEL O'KELLEY (at Midland)—President.  
 CLOVIS GUEVERA—Store Manager.
- Gibson's Discount Center, 801 Mesa Hills Drive W. (Box 12908)** El Paso 79912 ▲  
 Telephone: Area Code 915-581-5000  
 100,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Odessa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 HERSCHEL O'KELLEY (at Midland)—President.  
 TERRY GOUGH—Store Manager.
- K mart, 1120 McRae Blvd.** El Paso 79925 ▲  
 Telephone: Area Code 915-591-9466  
 112,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 9484 Dyer St.** El Paso 79924 ▲  
 Telephone: Area Code 915-751-2391  
 109,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts., with names of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## TEXAS (Cont'd.)

- K mart, 6375 Montana Blvd.** El Paso 79925 ▲  
 Telephone: Area Code 915-779-5084  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 6020 N. Mesa Dr.** El Paso 79912 ▲  
 Telephone: Area Code 915-584-9461  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4011 Alabama St.** El Paso 79930 ■  
 Telephone: Area Code 915-582-4571  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Shoppers World, Overland St.** El Paso ♦  
 Telephone: (unavailable at press time)  
 10,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
 JOE RODRIGUEZ—Store Manager.
- Woolco Dept. Store, 9521 Viscount Blvd.** El Paso 79925 ▲  
 Telephone: Area Code 915-591-3356  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store Dyer St.** El Paso 79930 ▲  
 Telephone: Area Code 915-565-1461  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Wal-Mart, I-45 & Texas Hwy. 34** Ennis 75119 ●  
 Telephone: Area Code 214-875-9671  
 52,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 1010 N. Industrial** Euless 76039 ●  
 Telephone: Area Code 817-283-6616  
 38,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Hurst, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 ED FARMER—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd)

- Gibson's Discount Center, Hwy. 287 W.** Ennis ♦  
Telephone: Area Code 814-875-5811 75119  
37,000 ft. Branch Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
T. WALTER ERWIN, III—Owner.  
RUSSELL WINN—Store Manager.
- K mart, 701 S. Industrial Blvd.** Euless ■  
Telephone: Area Code 817-283-5336 76039  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 1700 W. Dickinson Blvd.** Fort Stockton ♦  
Telephone: Area Code 815-336-5372 79735  
13,000 ft. Branch Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
Estimated Sales: \$1,290,000  
DON DOAN—Partner.  
DOYLE CONLEY—Partner, Store Manager & Buyer Sporting Goods, Appliances, TV, Radios, Cameras, Tires & Battery Service.  
BOOTSIE CONLEY—Buyer Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Jewelry & Luggage.  
J. M. RABON—Buyer Hardware, Paint, Wallpaper & Drugs.
- Gibson's Discount Center, 7901 Hwy. 80 W.** Fort Worth •  
Telephone: Area Code 817-244-0151 76116  
52,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
H. R. GIBSON, JR. (at Seagoville)—President.  
ROBERT SCANLON—Store Manager.
- Gibson's Discount Center, 5701 Crowley Rd.** Fort Worth •  
Telephone: Area Code 817-293-6611 76134  
45,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
H. R. GIBSON, JR. (at Seagoville)—President.  
JOHNNY DUNLAP—Store Manager.
- Gibson's Discount Center, 5304 E. Belknap** Fort Worth ■  
Telephone: Area Code 817-831-0576 76117  
65,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
H. R. GIBSON, JR. (at Seagoville)—President.  
LLOYD WEAVER—Store Manager.
- K mart, 4812 S. Freeway** Fort Worth ▲  
Telephone: Area Code 817-926-7971 76115  
105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Supermarket—KROGER FOOD STORES
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ♦ 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- K mart, 6001 Jacksboro Hwy.** Fort Worth ▲  
Telephone: Area Code 817-237-3353 76135  
116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Supermarket—KROGER FOOD STORES
- K mart, 5328 E. Lancaster** Fort Worth ■  
Telephone: Area Code 817-457-8200 76112  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, The Precinct Line Rd.** Fort Worth ▲  
Telephone: Area Code 817-282-2533 76180  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION OF THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
ELI FISCHER—Store Manager.
- Target Store, 5020 Hulen Rd.** Fort Worth ▲  
Telephone: Area Code 817-294-2140 76132  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION OF THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
VERN FRUITT—Store Manager.
- Target Store, 2600 Cherry La.** Fort Worth ▲  
Telephone: Area Code 817-244-9350 76116  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION OF DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Operations.
- Treasure City, 1905 E. Park Row Dr.** Fort Worth ■  
Telephone: Area Code 817-926-8221 76110  
72,000 ft. Branch Discount Dept. Store operated by WHITNEY STORES, INC., New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
T. C. JAY (at New York)—General Manager.
- Gibson's Discount Center, 1100 E. Main (Box 73)** Fredericksburg ♦  
Telephone: Area Code 512-997-4386 78624  
16,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Kerrville, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, listed in Seagoville.  
ROWLAND KEMP (at Kerrville)—Vice President.  
SAM DOLGENER—Store Manager.
- Gibson's Discount Center, 503 W. 11th (Box 1028)** Friona ♦  
Telephone: Area Code 806-247-3957 79035  
10,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Pampa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, listed in Seagoville.  
DELMAR WATKINS (at Pampa)—President.  
BETTY FREEMAN—Store Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ♦ 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- K mart, 811 E. Hwy. 82** Gainesville  
 Telephone: Area Code 817—868-8368 76240  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- H. J. Smith, Inc., P. O. Box 675** Gainesville  
 Telephone: Area Code 817—865-3130 76240  
 Headquarters Office for chain of GIBSON DISCOUNT CENTERS, Discount Dept.  
 Stores listed in Scottsbluff, Nebr.; Altus & Ardmore, Okla. & (not listed) in  
 Madill, Okla. & Wheatland, Wyo., franchised by GIBSON'S DISCOUNT  
 CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Buyers for  
 GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 H. J. SMITH—President.
- Wal-Mart, Grand Ave. at Cloud** Gainesville  
 Telephone: Area Code 817—868-7764 76240  
 55,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- K mart, 6327 Stewart Rd.** Galveston  
 Telephone: Area Code 713—444-6377 77550  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Supermarket—LEWIS & COKER
- Mr. Thrifty Discount Stores, 3802 Broadway** Galveston  
 Telephone: Area Code 713 SO 5-5741 77550  
 22,500 ft. Discount Store operated by BEN CLARK'S STORES, INC.,  
 with a 4,000 ft. Branch Store (not listed) at 5304 "S" St., Galveston, Tex.  
 COMPANY OPERATED DEPTS.—Housewares, Sporting Goods, Garden  
 Center, Auto Accessories, Tobacco Shop, Wine & Liquor.  
 LEASED DEPTS.—Jewelry, Records, Appliances, TV, Radios, Cameras &  
 Luggage.  
 BEN CLARK—President & Buyer Housewares, Sporting Goods,  
 Garden Center & Auto Accessories.  
 ADELL TAMBEIRANO—Vice President.  
 MRS. BEN CLARK—Secretary & Treasurer.  
 LEON WEISS—Buyer Sporting Goods.  
 AL VAJANI—Buyer Tobacco Shop.  
 LESSEE  
 Jewelry, Cameras, Records, Appliances, TV, Radios & Luggage  
 —DAVID A. ADAMS
- Woolco Dept. Store, Galveston Plaza** Galveston  
 Telephone: Area Code 713—744-3621 77550  
 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.  
 WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gibson's Discount Center, 401 Walnut Plaza Shopping Center** Garland  
 Telephone: Area Code 214—278-6127 75042  
 58,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise  
 Buyers listed in Seagoville.  
 H. R. GIBSON, JR. (at Seagoville)—President.  
 LEE WHITMORE—Store Manager.  
 LESSEES  
 Drugs—RIEGER PHARMACY
- K mart, 1406 Walnut St.** Garland  
 Telephone: Area Code 214 BR 8-8411 75040  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Supermarket—ALLIED SUPERMARKET
- K mart, 5701 Broadway Blvd.** Garland  
 Telephone: Area Code 214—840-1705 75040  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Treasure City, Walnut Creek Shopping Center** Garland  
 Telephone: Area Code 214 BR 2-1506 75040  
 65,000 ft. Branch Discount Dept. Store operated by WHITNEY STORES, INC.,  
 New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in New York.  
 T. C. JAY (at New York)—General Manager.
- Gibson's Discount Center, 2423 Williams Dr.** Georgetown  
 Telephone: Area Code 512—863-6557 78626  
 38,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 KEN GIBSON (at 1266 E. Ledbetter, Dallas)—Owner.  
 E. T. ROGERS—Store Manager.
- Wal-Mart, U.S. 271 N.** Gilmer  
 Telephone: Area Code 214—843-5638 75644  
 30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 401 E. Broadway** Gladewater  
 Telephone: Area Code 214—845-2157 75847  
 22,500 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 MARVIN CROSSLIN (at Longview)—Executive Vice President.  
 JAMES KELLY—Store Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

	Key	Units
Gibson's Discount Center, 1314 Hwy. 16 (Box 1140) Telephone: Area Code 817-549-4603 31,000 ft. Discount Dept. Store with a branch listed in Eastland, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex. All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville. JAMES T. COLEMAN—Partner, General Manager. GERALD DAVIS—Partner. EDDIE PHILLIPS—Partner & Store Manager.	Graham ★ 76046	2
Gibson's Discount Center, 1315 Morgan Telephone: Area Code 817-573-1183 28,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville. All Depts. Company Operation except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville. GARY SHAW—Owner. HOYT MOORE—Store Manager. LESSEE Drugs—PERE PERKINS	Granbury ◆ 76048	1
Gibson's Discount Center, 2422 S. Carrier Pkwy. Telephone: Area Code 214-841-1031 50,000 ft. Discount Dept. Store operated by ECONO MANUFACTURING CORP., Grand Prairie, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex. All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville. JAMES K. SMITH—President. GENE WAENNER—Store Manager.	Grand Prairie ● 75050	1
Gibson's Discount Center, 912 W. N. W. Hwy. (Drawer "L") Telephone: Area Code 817-481-4526 27,000 ft. Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex. All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville. H. R. GIBSON, JR. (at Seagoville)—President. JAY BAUMAN—Store Manager.	Grapevine ◆ 76051	
Gibson's Discount Center, 6410 Wesley Telephone: Area Code 214-455-0922 51,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex. All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville. H. R. GIBSON, JR. (at Seagoville)—President. SIDNEY BARNETT—Store Manager.	Greenville ● 75401	
Howard's Discount Center, 4101 Wesley St. Telephone: Area Code 214-455-8353 36,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La. All Depts. Company Operated except Drugs, Executives and Merchandise Buyers listed in Monroe. DALE ABBOTT—Store Manager.	Greenville ● 75401	

★ headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 20,000-40,000 ft.

◆ under 20,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

	Key	Units
K mart, 5222 Wesley St. Telephone: Area Code 214-455-5527 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy. G. W. MORCK (at Troy)—Executive Vice President, Store Management.	Greenville ● 75401	
K mart, 5000 Twin City Hwy. Telephone: Area Code 713-862-8391 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy. G. W. MORCK (at Troy)—Executive Vice President, Store Management.	Groves ▲ 77619	
K mart, 3312 Denton Hwy. Projected Opening of 71,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.	Haltom City ■	
Treasure City, 4041 Denton Hwy. Telephone: Area Code 817 TE 4-8355 65,000 ft. Branch Discount Dept. Store operated by WHITNEY STORES, INC., New York, N. Y. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York. T. C. JAY (at New York)—General Manager.	Haltom City ■ 75650	
T. G. & Y. Family Center, 704 Edward Dr. Projected Opening of 60,000 ft. Branch Discount Dept. Store to be operated by T. G. & Y. STORES CO., Oklahoma City, Okla.	Harker Heights ■	
Gibson's Discount Center, 302 N. 77 Sunshine Strip Telephone: Area Code 512-423-8426 44,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, San Benito, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex. All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville. D. A. MANN (at San Benito)—President. ALAN B. FARRAR—Store Manager. LESSEES Drugs—RIEGER/MEDI-SAVE	Harlingen ● 78550	
K mart, 1129 Morgan Blvd. Telephone: Area Code 512-428-4191 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy. G. W. MORCK (at Troy)—Executive Vice President, Store Management.	Harlingen ■ 78550	
Woolco Dept. Store, Sun Valley Shopping Center Telephone: Area Code 512-423-8921 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York. G. W. NELSON (at New York)—President.	Harlingen ● 78550	
Marshall's, 9401 Katy Freeway Telephone: Area Code 713-465-8193 36,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass. All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn. AL BERGERON (at Woburn)—Vice President, Operations.	Hedwig Village ● 77024	

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- Gibson's Discount Center, 105 Saint Paul St.** Henderson ♦  
 Telephone: Area Code 214-657-8585  
 27,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Seagoville.  
 MARVIN CROSSLIN (at Longview)—Executive Vice President.  
 JAMES SMITH—Store Manager.
- K mart, 508 S. Van Buren St.** Henderson •  
 Telephone: Area Code 214-657-7596  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President.  
 Store Management.
- Wal-Mart, US Hwy. 79** Henderson •  
 Telephone: Area Code 214-657-9528  
 50,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 111 Park Ave. (Box 1677)** Hereford ♦  
 Telephone: Area Code 806-364-2630  
 28,000 ft. Branch Discount Dept. Store Operated by GIBSON DISCOUNT CENTER, Pampa, Tex., franchised by GIBSON DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Seagoville.  
 DELMAR WATKINS (at Pampa)—President.  
 ERNEST GARCIA—Store Manager.
- Wal-Mart, 1320 Corsicana** Hillsboro •  
 Telephone: Area Code 817-582-3641  
 41,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Bottom Dollar Stores, Inc., P. O. Box 40209** Houston ★ 7  
 Telephone: Area Code 713-482-8063  
 Headquarters Office for chain of Discount Stores (Not Listed) in Alvin (70,000 ft.), Angleton (60,000 ft.), Bay City (60,000 ft.), Clute (70,000 ft.), Cuero (40,000 ft.), Port Lavaca (70,000 ft.) & Wharton (60,000 ft.), Tex.  
 COMPANY OPERATED DEPTS.—Furniture, Floor Coverings, Housewares, Hardware, Paints, Wallpaper, Toys, Sporting Goods, Jewelry, Records, Appliances, TV, Radios, Stationery & Greeting Cards, Cameras, Auto Accessories, Tires, Battery Service, Luggage, Sewing Notions, Drugs & Home Improvement.  
 LEASED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens & Domestic, Supermarket & Fabrics.  
 JOSEPH LEBOW—President.  
 ROBERT LEBOW—Controller.  
 LEONARD LEBOW—General Merchandise Manager, Buyer Housewares, Hardware, Sporting Goods, Garden Center & Cameras.  
 (Continued)
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

## Bottom Dollar Stores, Inc. (Continued)

- BILL TRAWEEK**—Display Manager & Buyer Ladies, Mens & Childrens Wear, Family Shoes, Linens & Domestic.  
**DAVID LEBOW**—Store Planning & Development, Fixtures & Equipment, Construction & Maintenance Manager & Buyer Furniture, Toys, Jewelry, Records, Appliances, TV, Radios, Luggage & Sewing Notions.  
**HIM WILLIAMS**—Buyer Paint, Wallpaper, TBA Center, Auto Accessories, Tires, Battery Service & Home Improvement.  
**STEVE DUNELEY**—Buyer Health & Beauty Aids, Drugs, Stationery, Greeting Cards & Tobacco Shop.
- Fed-Mart, 6200 Bellaire** Houston ▲  
 Telephone: Area Code 713-666-2468  
 100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Diego.  
**JERRY DEVON**—Store Manager.
- Fed-Mart, 5600 Mykawa Rd.** Houston ■  
 Telephone: Area Code 713-644-5621  
 70,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
**PAM SHOTWELL**—Store Manager.
- Fed-Mart, 2323 Wirt Rd.** Houston •  
 Telephone: Area Code 713-468-3231  
 50,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
**MARK BROWN**—Store Manager.
- Fed-Mart, 4004 Bellaire Blvd.** Houston ♦  
 Telephone: Area Code 713-666-2468  
 20,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
**JERRY DIVIN**—Store Manager.
- Fed-Mart, 6200 Bellaire Blvd.** Houston ▲  
 Telephone: Area Code 713-774-6700  
 100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
**LEE TRAVIS**—Store Manager.
- Fed-Mart, 3030 Woodbridge** Houston ▲  
 Telephone: Area Code 713-641-6493  
 100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
**RAY DAVIS**—Store Manager.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    \* 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gemco, 4711 Airline Dr.** Houston ▲  
 Telephone: Area Code 713-897-0891  
 106,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 GARY COLE—Store Manager.
- Gemco, 17211 Hwy. 75** Houston ▲  
 Telephone: Area Code 713-440-9735  
 106,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 JON JOHANSEN—Store Manager.
- Gemco, 12201 E. Freeway** Houston ▲  
 Telephone: Area Code 713-455-1281  
 106,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 JOEL BERGER—Store Manager.
- Gemco, 8103 Fondren** Houston ▲  
 Telephone: Area Code 713-772-3671  
 106,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 JOHN GAHERTY—Store Manager.
- Gemco, 9820 Gulf Freeway** Houston ▲  
 Telephone: Area Code 713-943-3430  
 104,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
 JAKE COLLINS—Store Manager.
- Gibson's Discount Center, 506 Ripples Creek** Houston ★ 8  
 Telephone: Area Code 713-465-8150  
 Headquarters Office for chain of Discount Dept. Stores listed in Baytown, Conroe, Pearland, Rosenberg & Tomball, Tex. Also Operates a Branch (Not Listed) in Cleveland, Tex. (7,000 ft.—W. N. Petropolis, Mgr.)  
 All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 Estimated Sales: \$16,400,000  
 F. S. HOWARD—President.  
 RONALD E. DAVIS—Store Planning & Development. Buyer Store Fixtures & Equipment.  
 D. N. BLANKENSHIP—Merchandise Manager.  
 EDWARD TESKE—Buyer Ladies & Mens Wear.  
 FRED TOOLEY—Buyer Childrens Wear, Family Shoes, Linens, Domestic, Floor Coverings, Fabrics & Sewing Notions.  
 MIKE ANDERSON—Buyer Furniture, Housewares, Luggage & Appliances.  
 KIM McGOWAN—Buyer Jewelry, Records, TV, Radios & Cameras.  
 TOMMY ZDUNKIEWICZ—Buyer Hardware, Paint, Wallpaper, Sporting Goods, TBA Center, Auto Accessories & Home Improvement.  
 JOEL BOOTH—Buyer Toys, Drug, Stationery, Greeting Cards & Tobacco Shop.  
 KIM McGOWAN—Buyer Garden Center.  
 JOE FRUITY—Buyer Jewelry, Records & Cameras.

\* RECORDING

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-40,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- K mart, 8315 Long Point Rd. (Long Point Plaza Shpg. Ctr.)** Houston ■  
 Telephone: Area Code 713-468-7695  
 80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Shoes—SHOE CORP. OF AMERICA  
 Paint & Home Improvements—PATERSON-SARGENT  
 Jewelry—ZALE JEWELRY CO.  
 Appliances—HAROLD'S HARDWARE & APPLIANCES
- K mart, 9929 Homestead Rd.** Houston ●  
 Telephone: Area Code 713-633-3200  
 58,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Shoes—SHOE CORP. OF AMERICA  
 Paint & Home Improvements—PATERSON-SARGENT  
 Jewelry—ZALE JEWELRY CO.  
 Appliances—HAROLD'S HARDWARE & APPLIANCES
- K mart, 5264 W. 34th St.** Houston ●  
 Telephone: Area Code 713-688-4437  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 12610 Bellaire Blvd.** Houston ■  
 Telephone: Area Code 713-933-6200  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 names of Executives and Merchandise Buyers listed in Troy.  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1402 Spencer Hwy.** Houston ▲  
 Telephone: Area Code 713-946-6950  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4815 Hwy. 6 N.** Houston ■  
 Telephone: Area Code 713-463-6721  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5702 Van Fleet** Houston ■  
 Telephone: Area Code 713-644-1761  
 92,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Jewelry—ZALE CORP.

★ headquarters

▲ over 100,000 ft.

■ 40,000-100,000 ft.

● 30,000-40,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- K mart, 1431 W. 20th St.** Houston ▲  
 Telephone: Area Code 713-889-7186 77008  
 101,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 12401 S. Post Oak Rd.** Houston ▲  
 Telephone: Area Code 713-729-4711 77045  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 12151 Katy Hwy.** Houston ▲  
 Telephone: Area Code 713-493-3140 77024  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 8150 Southwest Freeway** Houston ▲  
 Telephone: Area Code 713-771-9857 77036  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 11037 E. Freeway** Houston ▲  
 Telephone: Area Code 713-675-3258 77029  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 630 W. Little York Rd.** Houston ▲  
 Telephone: Area Code 713-447-8446 77091  
 106,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3333 Telephone St.** Houston ▲  
 Telephone: Area Code 713-923-2827 77023  
 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2305 W. F. M. 1960** Houston ■  
 Telephone: Area Code 713-440-5500 77068  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 10955 FM 1960 West** Houston ■  
 Telephone: Area Code 713-440-4189 77070  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Sage, 4645 Beachnut** Houston ★ 5  
 Telephone: Area Code 713-868-2811 77038  
 115,000 ft. Discount Dept. Store and headquarters office for chain of Discount  
 Stores Operated by SAGE INTERNATIONAL, INC., with branch stores listed in  
 Bakersfield, Calif.; Austin & Houston (2), Tex.  
**COMPANY OPERATED DEPTS.**—Linens, Domestic, Drugs, Records,  
 Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Luggage,  
 Tobacco Shop, Fabrics & Sewing Notions.  
**LEASED DEPTS.**—Ladies, Childrens, Mens & Boys Wear, Shoes, Toys,  
 Housewares, Hardware, Sporting Goods, Jewelry, Paint, Records, Musical  
 Instruments, Snack Bar, TBA Center, Auto Accessories, Tires, Battery  
 Service, Garden Center.  
**MURRAY GOMER**—Chairman of the Board.  
**MARVIN GERBER**—President, Drug Operations, Buyer Drugs,  
 Stationery, Greeting Cards & Tobacco Shop.  
**JERRY KALMIN**—Vice President, General Manager, Store Operations,  
 Display, Manager, Director of Construction & Maintenance.  
**ARTHUR L. ROCKOFF** (at Bakersfield, Calif.)—Secretary,  
 Treasurer.  
**WILLIAM MAYO**—Assistant Secretary, Treasurer & Controller.  
**SHERWIN S. NEWAR**—Store Planning & Development,  
 Store Fixtures & Equipment.  
**LEONARD RESNICK**—Merchandise Manager, Drug Operations.  
**AARON STEHR**—Buyer Linens, Domestic, Luggage.  
**SID SCHOEN**—Buyer Cameras & Accessories.  
**TOM JONES**—Buyer Appliances, TV, Radios.
- LESSEES**  
 Ladies, Mens & Childrens Wear—LADY ROSE  
 Family Shoes—SAMMAR  
 Hardware, Sporting Goods, Auto Accessories, Tires, Battery Service,  
 TBA Center—LACK'S WHOLESALE DISTRIBUTORS  
 Garden Center—YARDMART, INC.  
 Records & Musical Instruments—MUSIC SERVICES  
 Toys—THORESON SALES  
 Jewelry—MEDCO JEWELRY  
 Housewares & Paint—BAE SALES  
 Snack Bar—GEORGE BREATHOUR SNACKS
- Sage, 8555 Gulf Freeway** Houston ■  
 Telephone: Area Code 713 HU 6-5900 77017  
 100,000 ft. Branch Discount Dept. Store operated by SAGE INTERNATIONAL, INC.,  
 Houston, Tex.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Lines listed at headquarters.  
**ARLENE PRIMEAU**—Store Manager.
- Sage, 901 W. Belt Dr. N.** Houston ▲  
 Telephone: Area Code 713-464-8341 77042  
 100,000 ft. Branch Discount Dept. Store operated by SAGE INTERNATIONAL, INC.,  
 Houston, Tex.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed at headquarters.  
**BILL BREWER**—Store Manager.
- Target Store, 6059 S. Loop** Houston ▲  
 Telephone: Area Code 713-845-4811 77017  
 158,000 ft. Branch Discount Dept. Store operated by TARGET STORE DIVISION  
 of THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Minneapolis.  
**O. C. ADAMS** (at Minneapolis)—Senior Vice President,  
 Store Operations.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

◆ 30,000-60,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Target Store, 10000 Kleckley St.** Houston ▲  
 Telephone: Area Code 713-941-3800  
 155,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Target Store, 9429 Zaty Rd.** Houston ▲  
 Telephone: Area Code 713-464-9481  
 158,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Target Store, 4701 F.M. 1960** Houston ▲  
 Telephone: Area Code 713-444-0600  
 158,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Target Store, 12001 E. Freeway** Houston ▲  
 Telephone: Area Code 713-451-2111  
 158,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. A. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Target Store, 7051 Southwest Freeway** Houston ▲  
 Telephone: Area Code 713-771-8382  
 158,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Target Store, 10801 Westheimer Rd.** Houston ▲  
 Telephone: Area Code 713-782-9950  
 100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 KEITH WATSON—Store Manager.
- Target Store, 11110 Fondren Rd.** Houston ▲  
 Telephone: Area Code 713-888-3051  
 100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Woolco Dept. Store, 11540 Gulf Freeway** Houston ▲  
 Telephone: Area Code 713-841-0318  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of THE F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Parker Plaza** Houston ▲  
 Telephone: Area Code 713-891-1281  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, 14035 Main St.** Houston ▲  
 Telephone: Area Code 713-721-1221  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, 3900 Bissonett** Houston ▲  
 Telephone: Area Code 713-886-1731  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of THE F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, 8130 Longpoint Rd.** Houston ▲  
 Telephone: Area Code 713-487-1121  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Eastway Shopping Center** Houston ▲  
 Telephone: Area Code 713-897-4781  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, 7415 SW Freeway (Fondren Plaza)** Houston ▲  
 Telephone: Area Code 713-772-1981  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Kuykendall Rd. & FM 1960** Houston ■  
 Telephone: Area Code 713-893-4250  
 80,124 ft. Branch Dept. Store operated by WOOLCO STORES DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    \* 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- Woolco Dept. Store, Westheimer & Dairy-Ashford Rds.** **Houston** **■**  
 Telephone: Area Code 713-438-5121  
 28,885 ft. Branch Dept. Store operated by WOOLCO STORES DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Target Store, 10040 FM 1960** **Humble** **▲**  
 Telephone: Area Code 713-446-1181  
 100,000 ft. Branch Discount Dept. Store operated by TARGET STORES  
 DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President,  
 Store Operations.
- Woolco Dept. Store, Farm Rd. 1960** **Humble** **■**  
 Telephone: Area Code 713-446-2166  
 88,885 ft. Branch Dept. Store operated by WOOLCO STORES DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Howard's Discount Center, 11th St. & Hwy. 75** **Huntsville** **●**  
 Telephone: Area Code 713-295-8141  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise  
 Buyers listed in Monroe.  
 CHESTER NICHOLS—Store Manager.
- K mart, 1700-A 11th St.** **Huntsville** **●**  
 Telephone: Area Code 713-291-2141  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, I-45 & Texas Hwy. 30** **Huntsville** **■**  
 Telephone: Area Code 713-291-8217  
 62,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 420 Bedford-Eules Rd.** **Hurst** **●** **1**  
 Telephone: Area Code 817-282-2597  
 40,000 ft. Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagrville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines  
 for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.  
 GERALD W. SMITH—Owner.  
 BOYD LOUCKS—Store Manager.
- K mart, 1405 W. Pipeline Rd.** **Hurst** **▲**  
 Telephone: Area Code 817-284-1481  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Supermarket—KROGER FOOD STORES
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gibson's Discount Center, 500 O'Connor** **Irving** **■**  
 Telephone: Area Code 214-255-2545  
 67,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Wichita Falls, Tex., franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagrville, Tex.  
 All Depts. Company Operated except Drugs. Executives and Merchandise  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagrville.  
 CECIL TREICH (at Wichita Falls)—Owner.  
 R. C. REAVES—Store Manager.
- K mart, 3200 W. Irving** **Irving** **■**  
 Telephone: Area Code 214-BL 5-8565  
 80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete List of Company Operated and Leased Depts. with names  
 of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Treasure City, 1111 W. Carpenter Freeway** **Irving** **■**  
 Telephone: Area Code 214-155-7111  
 65,000 ft. Branch Discount Dept. Store operated by WHITNEY STORES, INC.,  
 New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed New York.  
 T. C. JAY (at New York)—General Manager.
- Woolco Dept. Store, Plymouth Park West Shopping Center** **Irving** **▲**  
 Telephone: Area Code 214-259-4711  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 503 N. Main** **Jackboro** **◆** **1**  
 Telephone: Area Code 817-567-3731  
 12,000 ft. Discount Dept. Store operated by CLAY & TEAGUE PROPERTIES,  
 INC., Jackboro, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagrville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.  
 CHARLES E. CLAY—President.  
 CHARLES E. CLAY, JR.—Store Manager.
- Discount Cities, Inc., 301 Bolten St. (Box 1930)** **Jacksonville** **●** **1**  
 Telephone: Area Code 214-585-2428  
 55,000 ft. Discount Dept. Store.  
 All Depts. Company Operated except Drugs, including Mens & Boys Wear, House-  
 wares, Hardware, Paint, Toys, Sporting Goods, Garden Supplies, Drugs, Jewelry,  
 Appliances, Family Shoes, Linens, Domestic, Furniture, Floor Coverings,  
 Radios, Stationery, Cameras, Auto Accessories, Luggage & Tobacco  
 Estimated Sales: \$3,000,000  
 RALPH CROUCH—President & Chairman of the Board.  
 DOUG CROUCH—Vice President, Buyer Mens Wear, Family  
 Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares.  
 RALPH GIACCONE—Vice President & Buyer Sporting Goods,  
 Toys, Candy & Confections.  
 HELEN CROUCH—Secretary, Treasurer & Buyer Ladies &  
 Childrens Wear.  
 LESSEE  
 Drugs—PORTER DRUGS
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd)

- Wal-Mart, 1631 S. Jacksonville** **Jacksonville** **Key** **Val**  
 Telephone: Area Code 214-385-1516 75766  
 50,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 315 S. Wheeler** **Jasper** **◆** **1**  
 Telephone: Area Code 713-384-5401 75951  
 45,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 HARRY P. THOMPSON—Owner.  
 A. E. ALLEN—Store Manager.
- Wal-Mart, 450 S. Gibson** **Jasper** **◆**  
 Telephone: Area Code 713-384-4691 75951  
 50,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 643 Main St.** **Junction** **◆**  
 Telephone: Area Code 915-446-3355 76849  
 10,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Kerrville, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 DANNY GELLERMAN—Store Manager.
- Gibson's Discount Center, 1449 Fair St. (Box 501)** **Kaufman** **◆**  
 Telephone: Area Code 214-932-2148 75142  
 19,000 ft. Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS,  
 Waco, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JACK McGUIRE—Store Manager.
- Gibson's Discount Center, 300 E. Austin** **Kermit** **◆**  
 Telephone: Area Code 915-585-2521 79745  
 12,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 San Angelo, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 GEORGE McCREA (at San Angelo)—President.  
 GARY NELSON—Store Manager.
- Gibson's Discount Center, 111 W. Main St. (Box 110)** **Kerrville** **★** **5**  
 Telephone: Area Code 512-257-3511 78028  
 26,000 ft. Discount Dept. Store and Headquarters Office for chain of  
 GIBSON'S DISCOUNT CENTERS with branch stores listed in Brady,  
 Fredericksburg, Pleasanton & Junction, Tex., franchised by GIBSON'S  
 DISCOUNT CENTERS, INC., Seagoville, Tex.

(Continued)  
 ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd)

Key    Val

## Gibson's (Continued)

- All Depts. Company Operated except Drugs, Executives and Merchandise  
 Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 ROWLAND KEMP—Vice President & Buyer Toys.  
 DAVID McCUTCHEON—Store Manager & Buyer Paint, Wallpaper,  
 Garden Center, Jewelry & Auto Accessories.  
 JOHN LAYHAM—Buyer Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens, Domestic, Luggage & Fabrics.  
 GARY HOFFFAUR—Buyer Hardware & Home Improvement.  
 MRS. KNEESE—Buyer Records & Cameras.  
 BARBARA RYAN—Buyer Sporting Goods.  
 GLEN CHAPMAN—Buyer Appliances, TV, Radio.  
 MRS. GLOVER—Stationery, Greeting Cards, Tobacco Shop &  
 Sewing notions.  
 LESSEES  
 Drugs—JIM ANGEL.
- E Mart, 200 Sidney Baker #1** **Kerrville** **◆**  
 Telephone: Area Code 512-896-7600 78028  
 55,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MOECK (at Troy)—Executive Vice President.  
 Store Management.
- Gibson's Discount Center, 220 Henderson Blvd.** **Kilgore** **◆**  
 Telephone: Area Code 214-984-5562 75862  
 43,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 MARVIN CROSSLIN (at Longview)—Executive Vice President.  
 HERSCHEL EPTING—Store Manager.
- T. G. & Y. Family Center, 106 Midtown Dr.** **Kilgore** **◆**  
 Telephone: Area Code 214-984-0651 75862  
 40,167 ft. Branch Discount Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Oklahoma City.  
 R. C. GRAVES—Store Manager.
- Gibson's Discount Center, 3206 E. Hwy. 190 (Box 1025)** **Killeen** **◆**  
 Telephone: Area Code 817-899-8220 76541  
 38,000 ft. Branch Discount Dept. Store operated by J-HAWK CORP., Waco, Tex.,  
 franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 JAMES R. HAWKINS (at Waco)—President.  
 BUTCH OBSTOJ—Store Manager.
- Gibson's Discount Center, 1035 Jasper** **Killeen** **◆**  
 Telephone: Area Code 817-526-8524 76541  
 65,000 ft. Branch Discount Dept. Store operated by J-HAWK CORP., Waco, Tex.,  
 franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JAMES R. HAWKINS (at Waco)—President.  
 DOYLE BRISCOE—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ◆ 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- K mart, 1101 FM 440** Killeen ■  
 Telephone: Area Code 817-526-9541  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MOECK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 2121 S. Braham Blvd.** Kingsville ◆  
 Telephone: Area Code 512-592-8586  
 33,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, San Benito, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 D. A. MANN (at San Benito)—President.  
 BARNEY W. NEWELL—Store Manager.
- Gibson's Discount Center, 215 S. Ellinger Rd.** LaGrange ◆  
 Telephone: Area Code 713-966-6452  
 22,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Pampa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 DELMAR WATKINS (at Pampa)—President.  
 JOE WATKINS—Store Manager.
- Gibson's Discount Center, 501 N. Main** Lamesa ★ 2  
 Telephone: Area Code 806-872-8396  
 25,000 ft. Discount Dept. Store with branch store listed in Las Vegas, N. M., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 Estimated Sales: \$2,500,000  
 RON SCOTT—Owner.  
 DAVE NELSON—Buyer Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Sewing Notions, Housewares & Luggage.  
 ELVA RODERQUIZ—Buyer Hardware, Paints, Wallpaper, Toys, Sporting Goods, Drugs, Jewelry, Records, Appliances, TV, Radios, Cameras & Auto Accessories.
- T. G. & Y. Family Center, 2406 Lubbock Rd.** Lamesa ◆  
 Projected Opening of Branch Discount Store to be operated by T. G. & Y. STORES CO., Oklahoma City, Okla.
- Gibson's Discount Center, 1305 S. Key Ave.** Lampasas ◆  
 Telephone: Area Code 512-556-6235  
 19,000 ft. Branch Discount Dept. Store operated by J-HAWK CORP., Waco, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS listed in Seagoville.  
 JAMES R. HAWKINS (at Waco)—President.  
 HARRY SARAFIS—Store Manager.
- T. G. & Y. Family Center, 409 Plum St.** Lampasas ◆  
 Telephone: Area Code 512-556-5428  
 Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 J. O. LAUIN—Store Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## TEXAS (Cont'd.)

- Gibson's Discount Center, 114 Pleasant Run & S. Center St.** Lancaster ◆  
 Telephone: Area Code 214-227-2480  
 12,000 Branch Discount Dept. Store operated by J-HAWK CORP., Waco, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JAMES R. HAWKINS (at Waco)—President.  
 STANLEY WEST—Store Manager.
- Barker's, 1301 Lincoln St.** Laredo ◆  
 Telephone: Area Code 512-722-0061  
 43,000 ft. Branch Discount Dept. Store operated by CORNWALL EQUITIES, LTD., Bronx, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bronx, N. Y.  
 LEON MESNIK (at Bronx)—President, Barkers Division.
- Gibson's Discount Center, 1207 Lincoln St.** Laredo ◆  
 Telephone: Area Code 512-723-4551  
 19,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, New Braunfels, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 J. M. GERHARDT (at New Braunfels)—Owner.  
 OSCAR HERNANDEZ—Store Manager.
- Shoppers World, 502 Convent St.** Laredo ◆  
 Telephone: Area Code 512-722-0553  
 16,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
 RAY McCLENDEN—Store Manager.
- Woolco Dept. Store, 4500 San Bernardo Ave.** Laredo ◆  
 Telephone: Area Code 512-723-9125  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 300 Austin Ave.** Levelland ◆  
 Telephone: Area Code 806-894-5748  
 16,000 ft. Branch Discount Dept. Store operated by MOORE BROS. CO., Abilene, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 LAMAR MOORE, JR. (at Abilene)—President.  
 LARRY HOLT—Store Manager.
- T. G. & Y. Family Center, 400 Club View** Levelland ◆  
 Telephone: Area Code 806-894-9623  
 51,100 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 J. P. CALLAHAN—Store Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

**Gibson's Discount Center, 135 & Fox Ave.**  
 Telephone: Area Code 214-436-3531  
 45,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Denton, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Lines for GIBSON DISCOUNT CENTERS listed in Seagoville.  
 GENE R. WILBORN (at Denton)—President.  
 GARY GRENNIER—Store Manager.

**Lewisville**  
 75067

Key Only

**Wal-Mart, W Main & Old Orchard Rd.**  
 Telephone: Area Code 214-436-9597  
 57,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

**Lewisville**  
 75067

**Howard's Discount Center, 2325 N. Main St.**  
 Telephone: Unavailable at press time  
 40,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 W. RAY HOLLEY (at Monroe)—Store Operations Manager.

**Liberty**  
 77575

**T. G. & Y. Family Center, 705 Marshall Howard Blvd.**  
 Telephone: Area Code 806-385-4498  
 41,345 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 W. R. MINYARD—Store Manager.

**Littlefield**  
 79339

**Howard's Discount Center, 1402 N. Washington St.**  
 Telephone: Area Code 713-327-5605  
 35,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 BILL HARRIS—Store Manager.

**Livingston**  
 77351

**Wal-Mart Hwy. 190 U.S. Bypass**  
 Telephone: Area Code 713-327-3831  
 52,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

**Livingston**  
 77351

**Gibson's Discount Center, 1224 S. Colorado (Box 1229)**  
 Telephone: Area Code 512-398-3408  
 18,000 ft. Branch Discount Dept. Store operated by I-HAWK CORP., Waco, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS listed in Seagoville.  
 JAMES R. HAWKINS (at Waco)—President.  
 JERRY HALPAIN—Store Manager.

**Lockhart**  
 78644

**Gibson's Discount Center, 2011 S. Moberly (Box 7789)**  
 Telephone: Area Code 214-753-3774  
 97,000 ft. Discount Dept. Store and Headquarters Office for chain of GIBSON'S DISCOUNT CENTERS listed in Crowley, Jennings & LaFayette, La.; Carthage, Dainingerfield, Gradenwater, Henderson, Kilgore, Longview, Marshall, Mount Pleasant, Nachodachex & Paris, Tex., franchised by GIBSON'S (Continued)

**Longview** ★ 14  
 75801

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

Key Only

## Gibson's (Continued)

DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.

MARVIN CROSSLIN—Executive Vice President.  
 JIM CAROLIDGE—Store Manager.  
 BILL STRICKLAND—Supervisor & Buyer Health & Beauty Aids.  
 TRACY WEBB—Supervisor & Buyer Shoes & Decorations.  
 CON RYAN—Buyer Ladies, Girls & Infants Wear, Hosiery & Fabrics.  
 TOM BISHOP—Buyer Mens & Boys Wear, Linens & Luggage.  
 DICK DEERINWATER—Buyer Toys, Garden Center, Automotive & Stationery.  
 DAVE OSTERMAN—Buyer Housewares, Jewelry, TV, Stereo & Cameras.  
 BOB TUCKER—Buyer Hardware, Paint & Sporting Goods.

**Gibson's Discount Center, 2900 W. Marshall**  
 Telephone: Area Code 214-759-3966  
 38,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 MARVIN CROSSLIN (at headquarters)—Executive Vice President.  
 CHUCK SANICH—Store Manager.

**Longview** ●  
 75801

**E mart, 1100 McCann**  
 Telephone: Area Code 214-758-8260  
 71,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 names of Executives and Merchandise Buyers listed in Troy.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Longview** ■  
 75801

**T. G. & Y. Family Center, 1207 E. Marshall**  
 Telephone: Area Code 214-758-0666  
 40,087 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
 R. R. HOLLINGSWORTH—Store Manager.

**Longview** ●  
 75801

**Treasure City, 1227 W. Marshall Ave.**  
 Telephone: Area Code 214-758-3281  
 75,000 ft. Branch Discount Store operated by WHITNEY STORES, INC., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 T. C. JAY (at New York)—General Manager.

**Longview** ■  
 75801

**Furr's Family Centers, 1708 Ave. "G"**  
 Telephone: Area Code 806-763-1931  
 MAILING ADDRESS: P.O. Box 1650, Lubbock, Tex. 79408  
 Headquarters Office for Supermarket chain operating Discount Dept. Stores as FURR'S FAMILY CENTERS in Albuquerque (2) & Las Cruces, N. M.; Lubbock & Odessa, Tex.

**Lubbock** ★ 5  
 79401

All Depts. Company Operated including Ladies, Mens & Childrens Wear. Family Shoes, Linens, Domestic, Fabrics, Sewing Notions, Floor Coverings, Housewares, Home Improvements, Hardwares, Paints, Wallpaper, Toys, Sporting Goods, Garden Center, Appliances, TV, Radios, Auto Accessories, Drugs, Jewelry, Cameras, Stationery, Greeting Cards, School Supplies, Furniture & Supermarket.

(Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

Key Units

## Furr's (Continued)

KLAUS WIEGANDT—Chairman of the Board.  
 JAN-UWE FRIEDERICH—President & Chief Executive Officer.  
 BOB GREEN—Senior Vice President.  
 CLYDE WADDELL, JR.—Vice President, Finance & Treasurer.  
 KEITH ANDERSON—Vice President, Supermarket Sales.  
 LARRY L. SCHOENBRUN—Secretary.  
 C. O. GEIGLING—Construction & Maintenance Manager.  
 ROBERT MCINTYRE—Director of General Merchandise & Family Centers.  
 RON PARKER—Buyer Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Garden Center, Housewares, Fabrics & Sewing Notions.  
 OPAL SHUGART—Buyer Drugs, Jewelry, Stationery, Greeting Cards & School Supplies.  
 BILL HART—Buyer Furniture, Floor Coverings, Hardware, Paints, Wallpaper, Toys, Sporting Goods, Garden Center, Appliances, TV, Radios, Cameras, Auto Accessories & Home Improvements.  
 CHARLES LANE—Buyer Supermarket.

## Furr's Family Center, 4426 34th St.

Telephone: Area Code 806—799-7091

50,000 ft. Branch Discount Dept. Store operated by FURR'S FAMILY CENTERS, Lubbock

79410

All Depts. Company Operated, Executives and Merchandise Buyers listed at headquarters.

BILL WILLIAMS—Store Manager.

## Gibson's Discount Center, 909—50th St.

Telephone: Area Code 806—747-2588

104,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex. Lubbock

79412

All Depts. Company Operated except Jewelry, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

H. R. GIBSON, JR. (at Seagoville)—President.

DARRELL FORREST—Store Manager.

## LESSEES

Jewelry—THE GILSID CORP.

## Gibson's Discount Center, 5005 Slide Rd.

Telephone: Area Code 806—799-4301

80,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex. Lubbock

79414

All Depts. Company Operated except Jewelry, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

H. R. GIBSON, JR. (at Seagoville)—President.

DON EWING—Store Manager.

## LESSEE

Jewelry—THE GILSID CORP.

## Grand Central, 6249 Slide Rd.

Telephone: Area Code 806—797-6362

82,700 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC., Salt Lake City, Utah. Lubbock

79414

All Depts. Company Operated except Optical, Executives and Merchandise Buyers listed in Salt Lake City.

GAYLEN BINGELL—Store Manager.

## K mart, 6701 University

Telephone: Area Code 806—747-5166

115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Lubbock

79413

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## TEXAS (Cont'd.)

Key Units

## K mart, 3201 Ave. Q

Telephone: Area Code 806—765-9431

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy. Lubbock

78412

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 5802 - 18th St.

Telephone: Area Code 806—797-3259

71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy. Lubbock

79407

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## T. G. &amp; Y. Family Center, 5001 Brownfield Rd.

Telephone: Area Code 806—792-6131

77,971 ft. Branch Discount Store operated by T. G. &amp; Y. STORES CO., Oklahoma City, Okla. Lubbock

79407

All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.

G. W. DEARL—Store Manager.

## Woolco Dept. Store, 3701—50th St.

Telephone: Area Code 806—792-6101

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y. Lubbock

79413

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## Howard's Discount Center, 809 S. Timberland Dr.

Telephone: Area Code 713—634-3317

34,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La. Lubbock

75901

All Depts. Company Operated except Pharmacy, Executives and Merchandise Buyers listed in Monroe.

IAN BURD—Store Manager.

## Wal-Mart, Timberland Dr. &amp; Paul Ave.

Telephone: Area Code 713—639-2229

57,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark. Lubbock

75901

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.

JACK SHEWMAKER (at Bentonville)—President.

## Woolco Dept. Store, Angelina Mall

Telephone: Area Code 713—632-5501

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y. Lubbock

75901

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## Gibson's Discount Center, 1230 Hillcrest Center

Telephone: Area Code 817—473-4474

27,000 ft. Branch Discount Dept. Store operated by H. R. BAKER CO., Sherman, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex. Mansfield

75053

All Depts. Company Operated, Executives and Merchandise Lines for Gibson's Discount Centers, Inc. listed in Seagoville.

H. R. BAKER (at Sherman)—President.

DAVID ANDERSON—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Wal-Mart, U.S. 287 & Texas Hwy. 157** **Mansfield** •  
Telephone: Area Code 817-473-1189 76036  
52,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 1505 Hwy. 1431 W.** **Marble Falls** ♦  
Telephone: Area Code 512-893-3561 78654  
19,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS,  
INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Lines for  
GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
FOY PETTY—Owner.
- Gibson's Discount Center, 588 Williams St.** **Marlin** ♦  
Telephone: Area Code 817-883-3574 78661  
24,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
CENTER, Corsicana, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
Seagoville, Tex.  
All Depts. Company Operated except Pharmacy, Executives  
and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC.,  
listed in Seagoville.  
ED ERWIN (at Corsicana)—Partner.  
BILLY WILLIAMS—Store Manager.
- Gibson's Discount Center, 2400 East End Blvd.** **Marshall** •  
Telephone: Area Code 214-938-4388 75670  
46,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Seagoville.  
MARVIN CROSSLIN (at Longview)—Executive Vice President.  
LARRY COMBS—Store Manager.
- K mart** **Marshall** •  
Projected Opening at 55,000 ft. Branch Discount Dept. Store to be operated by  
K MART CORP., Troy, Mich.
- Magic Mart, 620 S. Grove St.** **Marshall** ♦  
Telephone: Area Code 214 WE 5-6718 75607  
15,000 ft. Branch Discount Dept. Store operated by MAGIC MART DISCOUNT  
DEPT. STORES, Little Rock, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Little Rock.  
WAYNE JACQUES (at Little Rock)—Vice President, Operations.
- Barker's, 600 S. Main St.** **McAllen** •  
Telephone: Area Code 512-682-5251 78501  
32,000 ft. Branch Discount Dept. Store operated by BARKER'S DIVISION of  
FRANKLIN STORES CORP., Bronx, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Bronx, N. Y.  
JACK EDWARDS (at Bronx)—President, Barker's Division.
- Gibson's Discount Center, 900 East Miracle Mile** **McAllen** ■ 1  
Telephone: Area Code 512-682-4361 78501  
83,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS,  
INC., Seagoville, Tex.  
COMPANY OPERATED DEPTS.—Mens & Childrens Wear, Linens, Domestic,  
Furniture, Housewares, Hardware, Paint, Toys, Drugs, Health & Beauty  
Aids, Records, Sporting Goods, Auto Accessories, Appliances, TV, Radios,  
Cameras, Luggage, Tobacco Shop, Family Shoes.  
LEASED DEPTS.—Ladies Wear, Garden Center, Jewelry,  
Snack Bar & Supermarket.

(Continued)

★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ♦ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

Key Units

## Gibson's Discount Center (Continued)

- Estimated Sales: \$5,000,000  
JACK HANSHAW—President, Store Planning & Development.  
JAY HANSHAW—Store Manager & Buyer Furniture, Hardware,  
Toys, Tobacco Shop & Floor Coverings.  
JIM HANSHAW—Assistant Store Manager & Buyer Store Fixtures  
& Equipment, Radio, TV, Cameras, Records, Housewares & Drugs.  
JUAN GORENA—Buyer Auto Accessories.  
ROEL GARZA—Maintenance Manager.  
PAUL PEREZ—Buyer Mens & Childrens Wear, Linens, Domestic  
& Luggage.  
GREG HILTON—Buyer Sporting Goods.  
LESSEE (other than listed at headquarters)  
Ladies Wear—LEE POPEE  
Family Shoes—MARVIN KRASNER  
Garden Center—DEAN BANKSTON  
Jewelry—DAVID GUTIERREZ  
Supermarket—CARL'S

Gilbert's Discount House of McAllen, Inc.,  
1514 Beaumont St.McAllen ★ 3  
78501

- Telephone: Area Code 512-682-8136  
28,000 ft. Discount Store operating branches (not listed) in Eagle Pass & McAllen, Tex.  
All Depts. Company Operated except Snack Bar including Ladies,  
Mens & Childrens Wear, Linens, Domestic, Housewares, Toys, Drugs,  
Jewelry, Appliances, TV, Radios, Fabrics & Sewing Notions.

Estimated Sales: \$2,000,000  
GILBERT WEISBERG—President & Buyer Ladies, Mens & Childrens  
Wear, Linens, Domestic, Housewares, Toys, Drugs, Jewelry.  
Appliances, TV, Radios, Fabrics & Sewing Notions.

LESSEE

Snack Bar—SOL TAUB

McAllen ■ 1  
78501

## Globe, 200 S. Broadway (Box 700)

Telephone: Area Code 512-896-3459  
80,000 ft. Discount Dept. Store.

- COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear,  
Domestic, Linens, Housewares, Hardware, Toys, Sporting Goods,  
Health & Beauty Aids, Appliances, TV, Radios, Stationery, Greeting Cards,  
Cameras & Auto Accessories.

LEASED DEPTS.—Family Shoes, Jewelry & Supermarket.  
JAN M. KLINCK—President, Buyer Toys, Sporting Goods.  
Appliances, TV, Radios, Cameras.  
CLIFFORD KLINCK, III—Vice President.  
TERRY LAMBERT—Buyer Ladies Wear, Linens & Domestic.  
OPEN—Buyer Mens & Boys Wear.  
GARY KLINCK—Buyer Housewares, Hardware, Stationery,  
Greeting Cards & Auto Accessories.  
HILDA FRANCO—Buyer Cosmetics, Health & Beauty Aids.

LESSEES

Family Shoes—BUTLER SHOES

Jewelry—ZALES

Supermarket—EULEN ENTERPRISES

McAllen ▲  
78501

## K mart, 1801 S. 10th St.

Telephone: Area Code 512-892-6166

- 117,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.

LESSEE

Supermarket—LEWIS &amp; COKER

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

♦ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- Shoppers World, 111 S. 15th St.** **McAllen** **Key**  
Telephone: Area Code 512-882-2808  
26,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
WOODROW GARRETT—Store Manager.
- Gibson's Discount Center, Plaza Center, Hwy. 5 (Box 310)** **McKinney** **•**  
Telephone: Area Code 214-542-3343  
50,000 ft. Branch Discount Dept. Store operated by H. R. BAKER, Sherman, Tex.  
franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., Seagoville.  
H. R. BAKER (at Sherman, Tex.)—President.  
ROBERT HARTMAN—Store Manager.
- Wal-Mart, 1670 W. University** **McKinney** **•**  
Telephone: Area Code 214-542-4493  
57,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 402 Noel St.** **Memphis** **♦**  
Telephone: Area Code 806-259-3114  
12,000 ft. Discount Dept. Store operated by OWENS & SONS, INC., Memphis, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
RICHARD OWENS—Owner & Store Manager.
- Gibson's Discount Center, 5101 Gus Thomasson Rd.** **Mesquite** **■**  
Telephone: Area Code 214-279-3681  
65,000 ft. Branch Discount Dept. Store operated by J-HAWK CORP., Waco, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
JAMES R. HAWKINS (at Waco)—President.  
DANNY HEIL—Store Manager.
- The Treasury, 2021 Town East Blvd.** **Mesquite** **▲**  
Telephone: Area Code 214-270-6631  
180,000 Branch Self-Service Dept. Store operated by THE TREASURY STORES, Granada Hills, Calif., Division of J. C. PENNEY CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
JOHN P. HERRON (at Granada Hills)—Director.
- Woolco Dept. Store, 2323 Big Town Blvd. (Dallas)** **Mesquite** **▲**  
Telephone: Area Code 214-327-9371  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 111 N. Paris St.** **Mexia** **♦**  
Telephone: Area Code 817-562-5878  
10,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
GENE BOYD—Owner & General Manager.  
JOYCE L. KENNEDY—Store Manager.
- ★ Headquarters. ▲ over 100,000 ft. ■ 50,000-100,000 ft. ♦ 30,000-50,000 ft. ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Wal-Mart, 1007 E. Main St.** **Mexia** **•**  
Telephone: Area Code 817-562-3831  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 3111 Cuthbert St.** **Midland** **■**  
Telephone: Area Code 815-894-9511  
124,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Odessa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
HERSCHEL O'LELLY (at Odessa)—President.  
JIM NEWMAN—Store Manager.
- Wal-Mart, 1220 N. Pacific** **Mineola** **•**  
Telephone: Area Code 214-569-6416  
31,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 2502 E. Hubbard St.** **Mineral Wells** **♦**  
Telephone: Area Code 817-325-7841  
35,000 ft. Branch Discount Dept. Store operated by GIBSON DISCOUNT CENTERS, Brownwood, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
FERRIS CLEMENTS (at Brownwood)—President.  
JIM ROMIG—Store Manager.  
LESSEE  
Drugs—NEAL THOMAS
- K mart, 801 Bryan Rd.** **Mission** **•**  
Telephone: Area Code 512-581-2721  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- Gibson's Discount Center, 420 South Ike** **Monahans** **♦**  
Telephone: Area Code 915-842-3288  
11,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, San Angelo, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
GEORGE McCREA (at San Angelo)—President.  
JIM NOELKE—Store Manager.
- Gibson's Discount Center, 1602 Ferguson Rd.** **Mt. Pleasant** **♦**  
Telephone: Area Code 214-572-8847  
27,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
MARVIN CROSSLIN (at Longview)—Executive Vice President.  
LEWIS BARRETT—Store Manager.
- ★ headquarters. ▲ over 100,000 ft. ■ 50,000-100,000 ft. ♦ 30,000-50,000 ft. ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Wal-Mart, Hwy. 271 & Airport Rd.** **Mt. Pleasant** **Key**  
 Telephone: Area Code 214-572-7978 **75455**  
 41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 1723 W. American Blvd.** **Muleshoe** **◆**  
 Telephone: Area Code 806-272-4306 **79347**  
 11,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 San Angelo, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 GEORGE MCCREA (at San Angelo)—President.  
 MICKEY BEADLES—Store Manager.
- Gibson's Discount Center, 4001 North St.** **Nacogdoches** **◆**  
 Telephone: Area Code 713-564-1186 **75961**  
 51,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 MARVIN CROSSLIN (at Longview)—Executive Vice President.  
 BILL TIBBS—Store Manager.
- K mart, 1030 University Dr.** **Nacogdoches** **●**  
 Telephone: Area Code 713-560-1436 **75961**  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President.  
 Store Management.
- Wal-Mart, 59 North St.** **Nacogdoches** **●**  
 Telephone: Area Code 713-569-9229 **75961**  
 57,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, 401 Hwy. 8 N.** **New Boston** **●**  
 Telephone: Area Code 214-628-5557 **75570**  
 30,000 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 1661 S. Seguin** **New Braunfels** **★**  
 Telephone: Area Code 512-625-8981 **78130**  
 32,000 ft. Discount Dept. Store and Headquarters Office for chain of  
 GIBSON'S DISCOUNT CENTERS listed in Laredo & Seguin, Tex., franchised  
 by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs. Executives and Merchandise  
 lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 J. M. GERHARDT—Owner.  
 ROBERT GERHARDT—Store Manager.  
 LESSEE  
 Drugs—MEDI-SAVE
- ★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.

## TEXAS (Cont'd.)

- K mart, 620 S. Walnut** **New Braunfels** **●**  
 Telephone: Area Code 512-625-2373 **78130**  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- Furr's Family Center, 1613 & W. Country Rd.** **Odessa** **●**  
 Telephone: Area Code 915-332-1521 **79760**  
 12,000 ft. Branch Discount Dept. Store operated by FURR'S FAMILY CENTER,  
 Lubbock, Tex.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Lubbock.  
 CARL DAVIS—Store Manager.
- Gibson's Discount Centers, 307 S. Grandview** **Odessa** **★** **6**  
 Telephone: Area Code 915-333-4541 **79760**  
 Headquarters Office for chain of Discount Dept. Stores franchised by  
 GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex. with branch stores  
 listed in El Paso (2), Midland & Odessa (3), Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines  
 for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 JAMES HOOKER—Chairman of the Board.  
 HERSCHEL O'KELLEY—President.  
 W. E. HOWARD—Executive Vice President.  
 DAVID HOELSCHER—Senior Vice President, Finance.  
 RAY WHEATON—Vice President, Operations.  
 RICHARD ANTHONY—Vice President, Merchandising & Advertising.  
 BILL DERINGTON—Assistant Merchandise Manager &  
 Buyer Ladies & Childrens Wear.  
 DON SIMMONS—Assistant Merchandise Manager &  
 Buyer Sporting Goods.  
 DON THOMASON—Buyer Mens Wear, Family Shoes, Linens,  
 Domestic Luggage & Sewing Notions.  
 MIKE BEVEL—Buyer Housewares, Stationery & Greeting Cards.  
 GEORGE BESEK—Buyer Pharmacy.  
 JOHN GOWEN—Buyer Home Improvement.  
 GEORGE BURGOON—Buyer Toys.  
 JOE MORALES—Buyer Drugs.  
 SUE KING—Buyer Cosmetics.  
 J. MARK HANEY—Buyer Jewelry, Records, Appliances, TV,  
 Radios & Cameras.  
 RICK RICKETTS—Buyer Hardware & Nursery.  
 KEN NEWMAN—Buyer Supermarket.  
 HAROLD MILES—Buyer Meat.  
 C. B. NUNEZ—Buyer Produce.
- Gibson's Discount Centers,**  
**2525 N. Grandview (Box 6507)** **Odessa** **■**  
 Telephone: Area Code 915-367-6051 **79760**  
 63,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Odessa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 HERSCHEL O'KELLEY (at Odessa)—President.  
 STEVE WALLRER—Store Manager.
- ★ headquarters    ▲ over 100,000 ft.    ■ 50,000-100,000 ft.    ● 30,000-50,000 ft.    ◆ under 30,000 ft.



## TEXAS (Cont'd.)

Key Units

- Gibson's Discount Center.** Odessa ▲  
2419 W. County Rd. (Box 8486)  
Telephone: Area Code 915-337-4381  
100,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Odessa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
HERSCHEL O'KELLEY (at Odessa)—President.  
JERRY WAREFOOT—Store Manager.
- Gibson's Discount Center, 2021 E. 8th St.** Odessa ♦  
Telephone: Area Code 915-333-2537  
24,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Odessa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
HERSCHEL O'KELLEY (at Odessa)—President.  
ED LAWSON—Store Manager.
- K mart, 2018 E. 42nd St.** Odessa ▲  
Telephone: Area Code 915-362-6345  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Strike It Rich, 1720 E. 8th Street** Odessa ★  
Telephone: Area Code 915-337-1032  
66,000 ft. Branch Discount Dept. Store operating branch stores (Not Listed, operating as S-W Merchandise) in San Angelo, Tex. (1500 W. Beauregard Rd., 156,000 ft.) & 1500 N. Chadbourne St., 135,000 ft.).  
All Depts. Company Operated including Mens Wear, Furniture, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery & Greeting Cards, Cameras, Auto Accessories, Luggage, Tobacco Shop, Snack Bar, Fabrics & Sewing Notions.  
Estimated Sales: 17,000,000  
JOHN GANDY—President.  
BILL V. DAVIS—Vice President.  
ROBERT EUBANK—Secretary & Treasurer.  
BRUCE WILSON—Buyer.
- Woolco Dept. Store, Winwood Mall** Odessa ▲  
Telephone: Area Code 915-362-6381  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 3401 Edgar Brown Dr.** Orange ●  
Telephone: Area Code 713-883-7915  
54,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Lake Charles, La., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
PAUL D. SELF (at Lake Charles)—President.  
ROBERT BROCK—Store Manager.
- ★ headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ♦ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

Key Units

- K mart, 2260 MacArthur Dr.** Orange ■  
Telephone: Area Code 713-883-8980  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 3215 West Oak St. (Box 618)** Palestine ♦  
Telephone: Area Code 214-729-0171  
41,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Tyler, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
W. C. GREER (at Tyler)—President.  
PERCY SMITHART—Store Manager.
- K mart, 2100 S. Loop 256** Palestine ●  
Telephone: Area Code 214-729-3254  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Alco Discount Store, 1227 N. Hobart** Pampa ●  
Telephone: Area Code 806-665-1823  
34,000 ft. Branch Discount Dept. Store operated by ALCO DISCOUNT STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene.  
R. H. PAYNE (at Abilene)—Senior Vice President, Operations.
- Gibson's Discount Centers, 2211 Perryton Pkwy. (Box 2474)** Pampa ★ 20  
Telephone: Area Code 806-669-8874  
45,000 ft. Discount Dept. Store and Headquarters Office for chain of Discount Dept. Stores franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex., with branch stores listed in Silver City, N. M.; Elk City, Okla.; Bay City, Borger, Brenham, Cameron, Canyon, Columbus, Dickinson, Dimmitt, Dumas, El Campo, Friona, Hartford, La Grange, La Marque, Seabrook, Texas & Tulla, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
DELMAR WATKINS—President.  
BOBBY D. CRIPPEN—Store Manager.  
ANN GLOVER—Buyer Ladies & Childrens Wear, Linens & Domestic, Floor Coverings & Sewing Notions.  
JOE GAYLOR—Buyer Mens Wear, Family Shoes & Fabrics.  
S. B. BALL—Buyer Furniture, Paint, Wallpaper, Sporting Goods, Garden Center, TBA Center, Auto Accessories, Tires, Battery Service & Home Improvement.  
JANICE TYLER—Buyer Housewares, Jewelry, Records, Appliances, TV, Radios & Cameras, Luggage.  
OLA MITCHELL—Buyer Toys, Stationery & Greeting Cards.  
BONNIE SCRIBNER—Buyer Drugs.
- K mart, 2545 Preryton Pkwy.** Pampa ■  
Telephone: Area Code 806-665-6553  
65,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- ★ headquarters ▲ over 100,000 ft. ■ 60,000-100,000 ft. ● 30,000-60,000 ft. ♦ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gibson's Discount Center, 2505 Clarksville** **Paris** **■**  
 Telephone: Area Code 214-785-1682  
 65,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Longview, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 MARVIN CROSSLIN (at Longview)—Executive Vice President.  
 JACK ALLISON—Store Manager.
- K mart, 2445 N. Main St.** **Paris** **●**  
 Telephone: Area Code 214-785-8414  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Wal-Mart, Clarksville St. E.** **Paris** **●**  
 Telephone: Area Code 214-785-1666  
 57,500 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Fed-Mart, 4616 Spencer Hwy.** **Pasadena** **◆**  
 Telephone: Area Code 713-944-7362  
 25,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
 BUD HART—Store Manager.
- Fed-Mart, 1004 E. Southmore** **Pasadena** **▲**  
 Telephone: Area Code 713-477-0016  
 100,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
 TERRY HARGROVE—Store Manager.
- K mart, 4200 Pasadena Blvd.** **Pasadena** **▲**  
 Telephone: Area Code 713-479-5921  
 107,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEE  
 Supermarket—LEWIS & COKER
- Woolco Dept. Store, 6802 Spencer Hwy.** **Pasadena** **▲**  
 Telephone: Area Code 713-487-4751  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 3412 Broadway** **Pearland** **◆**  
 Telephone: Area Code 713-485-8331  
 26,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Houston, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 F. S. HOWARD (at Houston)—President.  
 HENRY ALVAREZ—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- K mart, 3265 E. Broadway** **Pearland** **■**  
 Telephone: Area Code 713-485-6923  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 810 Walthall** **Pecos** **◆** **1**  
 Telephone: Area Code 813-445-3613  
 22,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON PRODUCTS CO., listed in Seagoville.  
 MRS. J. R. CHENAULT—Owner & General Manager.  
 LARRY WINDHAM—Store Manager.
- Gibson's Discount Center, 9th & Ash Sts.** **Perryton** **★** **3**  
 Telephone: Area Code 806-435-5763  
 36,000 ft. Discount Dept. Store and Headquarters Office of chain of Discount Dept. Stores franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex., with branch stores listed in Guyman & Woodward, Okla.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 Estimated Sales: \$9,450,000  
 CLYCE RAGSDALE—President.  
 CRAIG RAGSDALE—Secretary, Treasurer & Operations Manager.  
 TONY RAGSDALE—Advertising & Promotion.  
 JOE McDOWELL—Buyer Hardware, Paint, Auto Accessories & Sporting Goods.  
 FREDA GROVES—Buyer Drugs.  
 MAXINE GORDON—Buyer Housewares.  
 ART HAYES—Buyer Ladies, Mens & Childrens Wear.  
 Family Shoes, Linens, Domestic & Luggage.  
 ROBERTA SMITH—Buyer Jewelry, Records, Appliances, TV, Radios, Stationery & Greeting Cards, Cameras.
- Woolco Dept. Store, El Centro Shopping Center** **Pharr** **▲**  
 Telephone: Area Code 512-787-5576  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 2801 Olton Rd.** **Plainview** **●**  
 Telephone: Area Code 806-293-5313  
 56,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 H. R. GIBSON, JR. (at Seagoville)—President.  
 TERRY TAYRIEN—Store Manager.
- Howard's Discount Center, 3210 Olton Rd.** **Plainview** **●**  
 Telephone: Area Code 806-293-4474  
 24,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
 FLOYD McKEOWN—Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- K mart, 2801 Dimit Rd.** Plainview  
Telephone: Area Code 806—293-8368 79072  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 2417 Yonkers** Plainview  
Telephone: Area Code 806—293-2692 79072  
59,900 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
N. S. ROCKWELL—Store Manager.
- Gibson's Discount Center, 2505 Ave. "K"** Plano  
Telephone: Area Code 214—423-2531 75074  
38,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
H. R. GIBSON, JR. (at Seagoville)—President.  
TIM BURRIS—Store Manager.
- Target Store, 120 W. Parker Rd.** Plano  
Telephone: Area Code 214—424-9575 75023  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President.  
Store Operations.
- Woolco Dept. Store, Parker Rd.** Plano  
Telephone: Area Code 214—596-4011 75074  
89,900 ft. Branch Discount Dept. Store operated by WOOLCO STORES DIVISION of F. W. WOOLWORTH COMPANY, New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gibson's Discount Center, Hwy. 97 & Bryant St.** Pleasanton  
Telephone: Area Code 512—589-2151 78084  
18,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Kerrville, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Drugs & Jewelry. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
ROWLAND KEMP (at Kerrville)—Vice President.  
JAMES NEWMAN—Store Manager.
- Gibson's Discount Center, 3835 Gulfway Dr. (Box 3776)** Port Arthur  
Telephone: Area Code 713—982-3438 77640  
48,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated except Pharmacy & Jewelry. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
Estimated Sales: \$5,500,000

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

Key Units

## Gibson's Discount Center (Continued)

MRS. CLARICE HENRIKSEN—President  
KIBBY MOORE—Vice President, Controller & Buyer Store Fixtures & Equipment.  
BUSTY RODGERS—Store Manager & Buyer Sporting Goods.  
HARRIS MARTIN—Assistant Manager & Buyer Auto Accessories, Tires & Battery Service.  
LOUIS FOSTER—Warehousing & Maintenance Manager.  
LOLA LANGE—Buyer Ladies, Men's & Children's Wear.  
ANNA SOLIS—Buyer Linens, Domestic, Fabrics, Sewing Notions, Housewares & Floor Coverings.  
RON LANDRY—Buyer Health & Beauty Aids.  
JUDY WHITE—Buyer Family Shoes, Luggage, Toys, Stationery & Greeting Cards.  
LESSEES  
Jewelry—BILL COUCH  
Pharmacy—BEN TURNER, JR.

## Woolco Dept. Store

## Jefferson City Shopping Center

Port Arthur ▲  
77640

Telephone: Area Code 713—982-5774  
115,000 ft. Branch Discount Dept. Store operated by WOOLCO STORES DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

## T. G. &amp; Y. Family Center, 101 Calhoun Plaza

Port Lavaca ●  
77973

Telephone: Area Code 512—552-7451  
50,100 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
J. B. CLEMENTS, JR.—Store Manager.

## Gibson's Discount Center, Hwy. 287 W.

Quamah ◆ 1  
78252

Telephone: Area Code 817—683-5317  
18,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
FLOYD TAYLOR—Owner.

## Gibson's Discount Center, 520 W. Arapaho Rd.

Richardson ■  
75080

Telephone: Area Code 214—231-6521  
64,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Seagoville.  
H. R. GIBSON, JR. (at Seagoville)—President.  
BLANT COLGATE—Store Manager.

## K mart, 110 W. Campbell Rd.

Richardson ■  
75080

Telephone: Area Code 214—238-7166  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Woolco Dept. Store, plano Rd.** Richardson 75080  
Telephone: Area Code 214-238-1201  
88,885 ft. Branch Dept. Store operated by WOOLCO STORES DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Wal-Mart, Hwy. 79 W.** Rockdale 76979  
Telephone: Area Code 512-446-5851  
41,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Wal-Mart, State Rte. 205 & I-30** Rockwall 75087  
Telephone: Area Code 214-722-8309  
43,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 4008 Ave. "H"** Rosenberg 77471  
Telephone: Area Code 713-242-3587  
23,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Houston, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., Seagoville.  
F. S. HOWARD (at Houston)—President.  
BILL FOWLER—Store Manager.
- K mart, 3803 Ave. "H"** Rosenberg 77471  
Telephone: Area Code 713-342-6101  
80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 1615 S. Interregional** Round Rock 78664  
Telephone: Area Code 512-255-1083  
50,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oklahoma City.  
J. M. NEWGENT (at Oklahoma City)—President.
- Gibson's Discount Center, 1821 Knickerbocker Rd.** San Angelo 76901  
Telephone: Area Code 915-949-2831  
44,000 ft. Discount Dept. Store and Headquarters Office for chain of Discount Dept. Stores franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex., with branch stores listed in Newman & Villa Rica, Ga.; Kermit, Monahan & Muleshoe, Tex.  
All Depts. Company Operated except Drugs. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
J. M. GLASPIE—Partner & General Manager.  
GEORGE MCCREA—Partner & General Buyer.  
J. M. GLASPIE—Store Manager.  
LESSEES  
Drugs—RIEGER/MEDI-SAVE

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- K mart, 3129 Sherwood Way** San Angelo 76901  
Telephone: Area Code 915-949-3791  
88,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Shoes—SHOE CORP. OF AMERICA  
Paint & Home Improvements—PATERSON-SARGENT  
Jewelry—ZALE JEWELRY CO.
- Centeno Family Store, 1419 Commercial Ave.** San Antonio 78221  
Telephone: Area Code 512-924-8571  
10,000 Discount Dept. Store operated by CENTENO SUPERMARKETS, San Antonio, Tex.  
COMPANY OPERATED DEPTS.—Domestics, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Auto Accessories, Records, Cameras, Tobacco & Health & Beauty Aids.  
LEASED DEPTS.—Ladies & Mens Wear, Family Shoes, Linens, Domestics, Fabrics & Jewelry.  
ELOY CENTENO—President.  
ALBERTO GARCIA—General Manager & Buyer.  
LESSEES  
Ladies Wear—LADY ROSE  
Mens Wear—UNISHOPS  
Family Shoes—MORTON SHOE
- Fed-Mart, 2514 SW Military Dr.** San Antonio 78224  
Telephone: Area Code 512-923-7771  
54,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
FRED WHIDDON—Store Manager.
- Fed-Mart, 2643 Northwest Loop 410** San Antonio 78230  
Telephone: Area Code 512-341-1481  
53,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in San Diego.  
BILL WALTON—Store Manager.
- Gibson's Discount Center, 1331 Bandera Rd.** San Antonio 78228  
Telephone: Area Code 512-433-9382  
68,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Seagoville.  
H. R. GIBSON, JR. (at Seagoville)—President.  
KEITH MCCRARY—Store Manager.
- Gibson's Discount Center, 3907 Eisenhower Rd.** San Antonio 78218  
Telephone: Area Code 512-653-3300  
68,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
H. R. GIBSON, JR. (at Seagoville)—President.  
ANDY ANDERSON—Store Manager.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd)

- Gibson's Discount Center**, 2627 S. W. Military San Antonio  
Telephone: Area Code 512-924-4322 78221  
41,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
H. B. GIBSON, JR. (at Seagoville)—President.  
RUDY MURILLO—Store Manager.
- K mart**, 7142 N. San Pedro San Antonio ▲  
Telephone: Area Code 512-342-4185 78218  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart**, 8505 Broadway San Antonio ▲  
Telephone: Area Code 512-341-3352 78201  
120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart**, 4902 Fredericksburg Rd. San Antonio ▲  
Telephone: Area Code 512-822-6168 78205  
120,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart**, 238 Military Dr. San Antonio ▲  
Telephone: Area Code 512-922-3171 78221  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart**, 315 S. Santa Rosa San Antonio ■  
Telephone: Area Code 512-226-9787 78207  
60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart**, 4343 W. Commerce San Antonio ▲  
Telephone: Area Code 512-432-6142 78207  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart**, 2735 Austin Hwy. San Antonio ■  
Telephone: Area Code 512-656-6642 78218  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart**, 7171 Hwy. 90 W. San Antonio ■  
Telephone: Area Code 512-675-9503 78227  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* Telephone

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 20,000-60,000 ft.

◆ under 20,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd)

- Shoppers World Stores, Inc.**, 2438 Boardwalk (Box 17555) San Antonio ★ 14  
Telephone: Area Code 512-824-4212 78217  
**COMPANY PROFILE (SIC 53 21):**  
SALES: \$35,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 393,000  
SALES PER SQ. FT.: \$89.06  
OWNERSHIP: Public  
TRADED: OTC  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Headquarters Office for chain of Discount Dept. Stores listed in Brownsville, Corpus Christi (2), Del Rio, Eagle Pass, El Paso, Laredo, McAllen & San Antonio (6), Tex.  
**COMPANY OPERATED DEPTS.**—Ladies, Mens, Childrens & Infants Wear, Domestic, Housewares, Hardware, Toys, Sporting Goods, Garden Center, Health & Beauty Aids, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories & Luggage.  
GEORGE RINGEL—President, General Merchandise Manager & Buyer Mens & Boys Wear.  
CHARLES SIEGEL—Vice President, Secretary, Store Planning & Development.  
JOSEPH LEHRMAN—Vice President, Treasurer.  
DAVID SIEGEL—Advertising Director.  
DEBBIE JOBE—Buyer Ladies Sportswear & Dresses.  
NORMA GREENBERG—Buyer Childrens Wear, Coats, Lingerie & Accessories.  
TONY TRAMONTANO—Buyer Linens, Domestic, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, TBA Center, Records, Appliances, TV, Radios, Auto Accessories & Luggage.  
WILLIAM PIPPIN—Buyer Health & Beauty Aids, Stationery & Greeting Cards.
- LESSEES**  
Family Shoes—FASHION THIMBLE SHOE CO.  
Jewelry—NOLEN JEWELRY CO.
- Shoppers World**, 2555 SW Military Dr. San Antonio ●  
Telephone: Area Code 512-924-9432 78224  
51,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
TERRY VANCE—Store Manager.
- Shoppers World**, 137 Plaza De Las Palmas San Antonio ●  
Telephone: Area Code 512-432-2301 78237  
12,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
JOE HERNANDEZ—Store Manager.
- Shoppers World**, 409 E. Houston St. San Antonio ◆  
Telephone: Area Code 512-226-2846 78205  
25,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
RUBEN MENA—Store Manager.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 20,000-60,000 ft.

◆ under 20,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Shoppers World, 950 Bandera Rd.** San Antonio 78228  
Telephone: Area Code 512-435-8758  
40,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
LEE HERNANDEZ—Store Manager.
- Shoppers World, 3622 Fredericksburg Rd.** San Antonio 78201  
Telephone: Area Code 512-733-9181  
25,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
RAY RIVERA—Store Manager.
- Shoppers World, 448 Empire Plaza** San Antonio 78207  
Telephone: Area Code 512-226-8881  
12,000 ft. Branch Discount Dept. Store operated by SHOPPERS WORLD STORES, INC., San Antonio, Tex.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in San Antonio.  
TONY VELIZ—Store Manager.
- Woolco Dept. Store, 100 Gill Rd. (Balcones Hgts.)** San Antonio 78201  
Telephone: Area Code 512-732-2211  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, South Park Mall** San Antonio 78224  
Telephone: Area Code 512-924-1441  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of THE F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Fair Park Shopping Center** San Antonio 78223  
Telephone: Area Code 512-533-8166  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, 2710 Austin Hwy.** San Antonio 78218  
Telephone: Area Code 512-853-4461  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Crossroads Shopping Center** San Antonio 78237  
Telephone: Area Code 512-434-9481  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Woolco Dept. Store, Meadow Leaf Dr.** San Antonio 78227  
Telephone: Area Code 512-675-9671  
90,124 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, San Pedro St.** San Antonio 78216  
Telephone: Area Code 512-494-3525  
88,885 ft. Branch Dept. Store operated by WOOLCO STORES DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 480 So. Sam Houston** San Benito 78586  
Telephone: Area Code 512-399-5878  
10,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, San Benito, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
D. A. MANN (at headquarters)—President.  
JUANITA VASQUEZ—Store Manager.
- Gibson's Discount Center, 201 N. Travis St.** San Benito 78586  
Telephone: Area Code 512-399-5393  
Headquarters Office for chain of GIBSON'S DISCOUNT CENTERS listed in Alice, Brownsville (2), Corpus Christi, Harlingen, Klagsville, San Benito, Victoria & Weslaco, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
D. A. MANN—President.
- Gibson's Discount Center, 550 Linda Lane** San Marcos 78666  
Telephone: Area Code 512-392-7145  
27,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Austin, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
ED STREETMAN (at Austin)—President.  
CHRIS L. HAGAN—Store Manager.
- Gibson's Discount Center, 2200 Bayport Blvd.** Seabrook 77586  
Telephone: Area Code 713-474-3287  
24,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, LaMarque, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in LaMarque.  
BOB STERLING (at LaMarque)—President.  
RON E. BERRY—Store Manager.
- Gibson's Discount Centers, Inc., 519 Gibson St.** Seagoville 75159  
Telephone: Area Code 214-288-2570  
COMPANY PROFILE (SIC 53 21):  
SALES: \$1,125,000,000 (1978 Estimated)  
TOTAL SQ. FT.: 14,400,000  
SALES PER SQ. FT.: \$78.13  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks. DSN and BGI  
(Continued)

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

Key Units

## Gibson's Discount Center (Continued)

Headquarters and Buying Office for chain of Discount Dept. Stores operating as GIBSON'S DISCOUNT CENTERS with (42) Company-Owned Stores listed in Batesville, Ark.; Greeley, Longmont & Pueblo, Colo.; Albany, Ga.; Hutchinson, Kans.; Shreveport (2), La.; Clovis, Hobbs, Lovington, Portales & Roswell (2), N. M.; Ponca City, Okla.; Abilene (3), Amarillo, Big Spring, Dallas, Fort Worth (3), Garland, Grapevine, Greenville, Lubbock (2), Plainview, Plano, Richardson, San Antonio (2), Sulphur Springs, Temple, Terrell & Waxahachie, Tex.; Cheyenne (2), & Laramie, Wyo.

The following (253) franchised GIBSON'S DISCOUNT CENTERS are located as follows:

ALABAMA—Mobile (2), Opp, Selma & Sylacauga.  
 ARKANSAS—Benton, Blytheville, Camden, Conway, De Queen, El Dorado, Fordyce, Haber Springs, Jonesboro, McGehee, Mabelvale, Magnolia, Malvern, Paragould, Prescott, Russellville, Star City, Stuttgart & West Helena.  
 COLORADO—Alamosa, Brighton, Canon City, Durango, Ft. Morgan, Granby, Grand Junction, La Junta, Lamar, Montrose, Salida & Sterling.  
 FLORIDA—Crestview, Fort Meyers & Tico.  
 GEORGIA—Americus, Athens, Brunswick, Cordele, Douglas, Gainesville, Newnan, Swainsboro, Vidalia, Villa Rica & Wacross.  
 HAWAII—Honolulu.  
 ILLINOIS—Lincoln.  
 IOWA—Cherokee & Storm Lake.  
 KANSAS—Abilene, Anthony, Clay Center, Coffeyville, Colby, Concordia, Dodge City, Garden City, Goodland, Great Bend, Hays, Independence, Junction City, Lawrence, Liberal, Newton, Olathe, Pratt, Salina, Scott City & Ulysses.  
 KENTUCKY—Bowling Green, Gresham, Mayfield, Pikesville & Whiteburg.  
 LOUISIANA—Bossier City, Boutte, Covington, Crowley, Jennings, Lafayette, Lake Charles, LaPlace, Leesville, Mansfield, Marksville, Minden, Oakdale, Ruston, Slidell, Springhill, Sulphur & Winnfield.  
 MISSISSIPPI—Brookhaven, Carthage, Cleveland, Columbia, Columbus, Corinth, Forest, Greenwood, Grenada, Hattiesburg, Houston, Kosciusko, Laurel, Meridian, New Albany, Picayune, Starkville, Tupelo, West Point & Yazoo City.  
 MISSOURI—Marshall.  
 MONTANA—Billings, Bozeman & Helena.  
 NEBRASKA—Broken Arrow, Fairbury, Grand Island, Hastings, McCook, Norfolk, North Platte, Ogallala, O'Neill & Scottsbluff.  
 NEW MEXICO—Alamogordo, Albuquerque (2), Artesia, Carlsbad, Farmington, Gallup, Grants, Las Cruces, Las Vegas, Los Alamos, Ruidoso, Silver City, Taos & Tucuman.  
 NORTH CAROLINA—Dunn, Eden, Jacksonville, Lexington, Thomasville & Wilmington.  
 OKLAHOMA—Alva, Ardmore, Bartlesville, Chickasha, Clinton, Del City, Duncan, Durant, Elk City, Frederick, Guyton, Hobart, Lawton (2), McAlester, Miami, Muskogee, Oklahoma City, Okmulgee, Shawnee, Stillwater, Weatherford & Woodward.  
 SOUTH DAKOTA—Aberdeen & Mobridge.  
 TENNESSEE—Columbia, Dyersburg, Jackson (2), Lafayette & Union City.  
 TEXAS—Alice, Andrews, Arlington, Athens, Austin (3), Bay City, Baytown, Beaumont (2), Beeville, Bellmead, Borger, Bowie, Brady, Breckenridge, Brenham, Brownfield, Brownsville (22), Brownwood, Burkburnett, Burnet, Cameron, Canyon, Carrejo Springs, Carthage, Childress, Clarendon, Cleburne, Cleveland, Clifton, College Station, Columbus, Conroe, Copperas Cove, Corpus Christi, Daingerfield, Dalhart, Dallas, Del Rio, Denison, Denton, DeSoto, Dickinson, Dimmitt, Dumas, Duncanville, Eagle Pass, Eastland, El Campo, El Paso (3), Ennis, Euless, Fort Stockton, Fredericksburg, Friona, Georgetown, Gladewater, Graham, Granbury, Grand Prairie, Harlingen, Henderson, Hereford, Hurst, Irving, Jacksboro, Jasper, Junction, Kaufman, Kermit, Kerrville, Kilgore, Killeen (2), Kingsville, La Grange, La Marque, Lamesa, Lampasas, Lancaster, Laredo, Levelland, Lewisville, Lockhart, Longview (2), McAllen, McKinney, Mansfield, Marble Falls, Martin, Marshall, Memphis, Mesquite, Mexia, Midland, Mineral Wells, Monahans, Mount Pleasant, Muleshoe, Nacogdoches, New Braunfels.

(Continued)

\* Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ◆ 30,000-60,000 ft.    ● under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

Key Units

## Gibson's (Continued)

Odessa (3), Orange, Palestine, Pampa, Paris, Pearland, Pecos, Perryton, Pleasanton, Port Arthur, Post, Quanah, Rosenberg, San Angelo, San Benito, San Marcos, Seabrook, Seagoville, Sequin, Seven Points, Sherman, Sillsbee, Snyder, Stamford, Stephenville, Sweetwater, Taylor, Texarkana, Texas City, Tomball, Tulla, Tyler (2), Uvalde, Vernon, Victoria, Vidor, Waco (2), Weatherford, Wellington, Weslaco & Wichita Falls (2).  
 UTAH—Murray, Ogden, Orem, St. George, Salt Lake City, Vernal & West Jordan.

VIRGINIA—Grafton & Poquoson.

WYOMING—Casper, Newcastle, Powell, Torrington & Worland.

Also Operates a branch store in Guam.

All Depts. Company Operated (except where indicated by individual store) including Ladies, Mens & Childrens Wear, Family Shoes, Domestic, Housewares, Hardware, Toys, Sporting Goods, Garden Center, Health & Beauty Aids, Jewelry, Appliances, Electronics, Stationery, Cameras, Auto Accessories, Luggage & Groceries.

H. B. GIBSON, JR.—Chairman of the Board, President & Chief Executive Officer.

GERALD P. GIBSON (at Dallas)—Executive Vice President.

RICHARD B. BURNS—Vice President & Treasurer.

DON TUCKER—Secretary.

J. W. CUMMINGS—Director Licensing.

PAUL TRUMBLE—Director of Operations.

ART SCATENI—Director of Sales Promotion.

W. ROGER CHEEK—Controller.

LLOYD SCOTT—Manager, Rack Supply.

M. P. HARRIS—Manager, Office Supply.

ANDY KOSTANDEN—General Merchandise Manager.

ART BRUCE—Buyer Ladies Apparel.

CAROLE TOWNES—Buyer Girls Apparel.

ROY COLEMAN—Buyer Infants & Toddlers Apparel.

JUD ZELLMER—Buyer Mens Apparel.

LIN BROWN—Buyer Boys Apparel.

NOTE: The following personnel are located at 12344 E. Northwest Hwy., Dallas, Tex. 75228 Telephone: Area Code 214—328-2861

FRED COPELAND—Merchandise Manager, Soft Lines & Buyer Domestic.

JIM JONES—Controller.

BILL REA—Advertising.

JOHN THOMAS—Buyer Health & Beauty Aids.

RON FREE—Buyer Housewares.

BUDDY BUCK—Buyer Hardware.

GEORGE JACOBI—Buyer Automotive & Electronics.

JOHN BONNEAU—Buyer Sporting Goods & Cameras.

DON WILKES—Buyer Toys & Seasonal.

MILLER DAVIDSON—Buyer Candy & Stationery.

## Gibson's Discount Center, 131 Hall St.

Seagoville ●

Telephone: Area Code 214—287-3311

75159

34,000 ft. Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS.

INC., Seagoville, Tex.

All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.

DAVID STEPHENS—Store Manager.

## Gibson's Discount Center, 1331 E. Court

Sequin ◆

Telephone: Area Code 512—379-4921

78155

27,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER.

New Braunfels, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.

Seagoville, Tex.

(Continued)

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ◆ 30,000-60,000 ft.    ● under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

Key Data

## Gibson's Discount Centers (Continued)

All Depts. Company Operated except Drugs, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
J. M. GERHARDT (at New Braunfels)—Owner.  
SISTO REYES, JR.—Store Manager.

LESSEE

Drugs—MEDI-SAVE

## K mart, 1380 E. Court St.

Seguin •

Telephone: Area Code 512—372-2300

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Gibson's Discount Center, Hwys. 274 &amp; 85 (Box 327)

Seven Points ♦

Telephone: Area Code 214—432-2841

32,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Sherman, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

Seagoville, Tex.

All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.

J. H. ACELIN (at Sherman)—President.

JAMES GILLIAM—Store Manager.

## Marshall's, 7501 S.W. Freeway

Sharpstown •

Telephone: Area Code 713—988-3200

36,000 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC., Woburn, Mass.

Woburn, Mass.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Store Operations.

## H. R. Baker Co., 1111 N. Travis St. (Box 1257)

Sherman ★

Telephone: Area Code 214—893-0153

Headquarters Office for GIBSON'S DISCOUNT CENTERS, listed in Mansfield, McKinney, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.

H. R. BAKER—President.

## Dean's Discount Store, 117-19 E. Houston St. (Box 789)

Sherman ★

Telephone: Area Code 214—892-9191

15,000 ft. Discount Store operating a branch (Not Listed) in Sherman, Tex. (20,000 ft.).

All depts. Company Operated including Furniture, Floor Coverings, Hardware, Sporting Goods, Appliances, TV, Radios, Stationery, Cameras, Greeting Cards &amp; Luggage.

Estimated Sales: \$300,000

RAYMOND DEAN, JR.—Owner.

BILL HOUGH—Store Manager.

## G. D. C., Inc., 1717 Hwy. 75 N. (Box 1233)

Sherman ★

Telephone: Area Code 214—893-8198

77,000 ft. Discount Dept. Store and Headquarters Office for chain of GIBSON'S DISCOUNT CENTERS, listed in Denison &amp; Seven Points, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.

J. H. ACELIN—President.

R. C. BERTHOLD—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

Key Data

## K mart, 2222 US Hwy. 75 N.

Sherman ▲

75090

Telephone: Area Code 214—892-3581

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Gibson's Discount Center, 110 Hwy. 418 W.

Silasbee •

77656

Telephone: Area Code 713—385-3661

35,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, DeRidder, La., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.

GERALD JOHNSON (at DeRidder)—President.

FRANK CLOUD—Store Manager.

## T. G. &amp; Y. Family Center, W. Lubbock St.

Slaton •

79364

Telephone: Area Code 806—828-6711

50,000 ft. Branch Discount Dept. Store operated by T. G. &amp; Y. STORES CO., Oklahoma City, Okla.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Oklahoma City.

J. M. NEWGENT (at Oklahoma City)—President.

## Gibson's Discount Center, Big Spring Hwy.

Snyder ♦

79549

Telephone: Area Code 915—573-5867

12,000 ft. Branch Discount Dept. Store operated by MOORE BROS. CO., Abilene, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.

All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.

LAMAR MOORE, JR. (at Abilene)—President.

EDDIE VERETTO—Store Manager.

## K mart

Snyder •

Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.

## Munden Discount Center, Big Spring Hwy.

Snyder ♦

79549

Telephone: Area Code 915—573-3942

20,000 ft. Branch Discount Dept. Store operated by MUNDEN WHOLESALE, INC., Abilene, Tex.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Abilene.

MAX VINCENT—Store Manager.

## T. G. &amp; Y. Family Center.

Snyder •

79549

1800 Varsity Square Shopping Center

Telephone: Area Code 915—573-6334

40,000 ft. Branch Discount Dept. Store operated by T. G. &amp; Y. STORES CO., Oklahoma City, Okla.

All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.

W. A. SCARBER—Store Manager.

## K mart, 1402 Spencer Hwy.

South Houston ▲

77587

Telephone: Area Code 713—946-9950

108,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES (at this store)

Shoes—SHOE CORP. OF AMERICA

Paint &amp; Home Improvements—PATERSON-SARGENT

Appliances—HAROLD'S HARDWARE &amp; APPLIANCE

Supermarket—LEWIS &amp; COKER

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- K mart, 445 FM 1092** Stafford 77477  
 Telephone: Area Code 713-489-9508  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 1303 N. Swenson** Stamford 79553  
 Telephone: Area Code 815-773-3231  
 14,000 ft. Branch Discount Dept. Store operated by MOORE BROS. CO.,  
 Abilene, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
 LAMAR MOORE, JR. (at Abilene)—President.  
 COYT SMITH—Store Manager.
- Gibson's Discount Center, 1491 E. Loop (Box 1)** Stephenville 76401  
 Telephone: Area Code 817-988-2191  
 12,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Brownwood, Tex., franchised by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 FERRIS CLEMENTS (at Brownwood)—President.  
 NEAL GUTHRIE—Store Manager.
- K mart, 2150 W. Washington St.** Stephenville 76401  
 Telephone: Area Code 817-988-4195  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.
- Gibson's Discount Center, 1000 Gilmer** Sulphur Springs 75482  
 Telephone: Area Code 214-885-9595  
 32,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 H. R. GIBSON, JR. (at Seagoville)—President.  
 CECIL SELLERS—Store Manager.
- Howard's Discount Center, 1185 S. Broadway** Sulphur Springs 75482  
 Telephone: Area Code 214-885-7553  
 23,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT  
 STORES, INC., Monroe, La.  
 All Depts. Company Operated except Pharmacy. Executives and Merchandise  
 Buyers listed in Monroe.  
 ROBERT MARTIN—Store Manager.
- K mart, 817 Gilmer** Sulphur Springs 75482  
 Telephone: Area Code 214-885-9861  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

## TEXAS (Cont'd.)

- Gibson's Discount Center, 2015 Lamar St.** Sweetwater 79558  
 Telephone: Area Code 915-238-6629  
 30,000 ft. Branch Discount Dept. Store operated by MOORE BROS. CO.,  
 Abilene, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 LAMAR MOORE, JR. (at Abilene)—President.  
 FRANK STUBBS—Store Manager.
- K mart, 1210 E. Broadway** Sweetwater 79556  
 Telephone: Area Code 915-235-4311  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 1616 Granger St.** Taylor 76574  
 Telephone: Area Code 512-352-5556  
 12,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER,  
 Austin, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for  
 GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 ED STREETMAN (at Austin)—President.  
 WILBERT WEISE—Store Manager.
- T. G. & Y. Family Center, 2705 N. Main St.** Taylor 76574  
 Telephone: Area Code 512-352-7668  
 Telephone: Area Code 512-352-7668  
 49,933 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO.,  
 Oklahoma City, Okla.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Oklahoma City.  
 J. M. NEWGENT (at Oklahoma City)—President.
- Wal-Mart, State Hwy. 95 N.** Taylor 76574  
 Telephone: Area Code 512-352-5505  
 62,600 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC.,  
 Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 2601 Thornton Lane** Temple 76501  
 Telephone: Area Code 817-778-1671  
 85,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines listed in  
 Seagoville, Texas.  
 HERBERT R. GIBSON (at Seagoville Office)—President.  
 FLOYD LOW—Store Manager.  
 LESSEES  
 Drugs—RIEGER/MEDI-SAVE
- K mart, 3750 South General Bruce Dr.** Temple 76501  
 Telephone: Area Code 817-773-0158  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- ★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.

## TEXAS (Cont'd.)

- Woolco Dept. Store, Town & Country Shopping Center** Temple ■  
Telephone: Area Code 817-778-1851  
90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 1400 W. Moore Ave. (Box 99)** Terrell ●  
Telephone: Area Code 214-563-2668  
49,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
H. R. GIBSON (at Seagoville)—President.  
ROBERT ROTHSTADT—Store Manager.
- T. G. & Y. Family Center, 1500 W. Moore St.** Terrell ●  
Telephone: Area Code 214-563-7686  
40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
R. G. CLEMENS—Store Manager.
- Wal-Mart, 205 & U.S. 80** Terrell ■  
Telephone: Area Code 214-563-7638  
82,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, Southwest Mall** Texarkana ●  
Telephone: Area Code 214-794-3471  
30,000 ft. Branch Discount Dept. Store operated by WEST & CO. of LA., Minden, La. franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
C. O. WEST (at Minden)—President.  
HOYT REUFRO—Store Manager.
- Howard's Discount Center, 2516 New Boston Rd.** Texarkana ●  
Telephone: Area Code 214-793-1562  
65,000 ft. Branch Discount Dept. Store operated by HOWARD BROS. DISCOUNT STORES, INC., Monroe, La.  
All Depts. Company Operated except Pharmacy. Executives and Merchandise Buyers listed in Monroe.  
HAROLD HICKS—Store Manager.
- K mart, 1 K mart Plaza North State Line** Texarkana ▲  
Telephone: Area Code 214-794-3302  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed Troy.  
G. W. MORCK (at Troy)—Executive Vice President. Store Management. LESSEES  
Supermarket—KROGER FOOD STORES

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## TEXAS (Cont'd.)

- Gibson's Discount Center, 714 Loop 197** Texas City ◆  
Telephone: Area Code 713-348-1726  
13,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Pampa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in La Marque.  
ROBERT STERLING (at La Marque)—President.  
DORA PADGETT—Store Manager.
- Woolco Dept. Store, 3401 Palmer Hwy.** Texas City ■  
Telephone: Area Code 713-848-8405  
90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Gibson's Discount Center, Hwy. 149** Tomball ●  
Telephone: Area Code 713-351-7227  
38,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Houston, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
F. S. HOWARD (at Houston)—President.
- Gibson's Discount Center, 501 N. Hwy. 87 (Box 23)** Tulia ◆  
Telephone: Area Code 806-995-4186  
12,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Pampa, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
DELMAR WATKINS (at Pampa)—Owner.  
CHUCK BUSTER—Store Manager.
- Gibson's Discount Center, 1333 Troup Hwy.** Tyler ★ 4  
Telephone: Area Code 214-597-7283  
60,000 ft. Discount Dept. Store and Headquarters Office for chain of Discount Dept. Stores franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex., listed in Athens, Palestine & Tyler, Tex.  
All Depts. Company Operated except Shoes. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
Estimated Sales: 16,000,000  
W. C. GREER—President & Buyer Housewares, Sporting Goods, Records, Appliances, TV, Radios & Luggage.  
TOM GILLEY—Store Manager.  
WILLIS WHITE—Buyer Ladies, Mens & Childrens Wear, Linens, Domestic, Fabric & Sewing Notions.  
GENE TINDEL—Buyer Auto Accessories & Battery Service.  
W. H. GREER—Buyer Toys, Stationery & Greeting Cards.  
BUD WELCH—Buyer Drugs.
- Gibson's Discount Center, 3303 Mineola Hwy. (Box 4296)** Tyler ●  
Telephone: Area Code 214-593-0181  
44,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Tyler, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
W. C. GREER (at headquarters)—President.  
BILLY M. RODGERS—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- K mart, 1415 S. Beckham Ave.** **Tyler** **Key**  
 Telephone: Area Code 214-597-9371  
 88,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts and Leased Depts, with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Shoes—SHOE CORP. OF AMERICA  
 Jewelry—JALE  
 Home Improvements—PATTERSON-SARGENT
- K mart, 3150 Pat Booker Rd.** **Universal City** **■**  
 Telephone: Area Code 512-658-4893  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts, and Leased Depts, with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Pat Booker Rd.** **Universal City** **■**  
 Telephone: Area Code 512-658-1351  
 90,124 ft. Branch Discount Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts and Leased Depts, with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- Gibson's Discount Center, 600 E. Main (Box 1788)** **Uvalde** **◆**  
 Telephone: Area Code 512-278-5933  
 20,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Del Rio, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
 JACK DENTON (at Del Rio)—President.  
 CALVIN HOWELL—Store Manager.
- K mart, 411 E. Main St.** **Uvalde** **●**  
 Telephone: Area Code 512-278-4544  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts, with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, Hwy. 287 W. (Box 1717)** **Vernon** **●**  
 Telephone: Area Code 817-552-8229  
 38,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Wichita Falls, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
 CECIL STREICH (at Wichita Falls)—President.  
 RUSSELL L. COOK—Store Manager.
- T. G. & Y. Family Center, 4109 Hillcrest Plaza** **Vernon** **●**  
 Telephone: Area Code 817-553-4367  
 40,053 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in Oklahoma City.  
 J. W. ISAACS—Store Manager.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Fed-Mart, 1402 E. Mockingbird Lane** **Victoria** **◆**  
 Telephone: Area Code 512-578-2731  
 29,000 ft. Branch Discount Dept. Store operated by FED-MART CORP., San Diego, Calif.  
 All Depts. Company Operated, Executives and Merchandise Buyers listed in San Diego.  
 MIEE BARNES—Store Manager.
- Gibson's Discount Center, 4303 North Navarro St.** **Victoria** **●**  
 Telephone: Area Code 512-575-6318  
 58,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, San Benito, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs, Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC., listed Seagoville.  
 D. A. MANN (at San Benito)—President.  
 KENNETH L. MOORE—Store Manager.  
 LESSEES  
 Drugs—BIEGER/MEDI-SAVE
- K mart, 3601 Navarro Rd.** **Victoria** **■**  
 Telephone: Area Code 512-578-5281  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. & Leased Depts, with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 1295 N. Main St.** **Vidor** **◆**  
 Telephone: Area Code 713-789-5486  
 21,000 Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Beaumont, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Drugs & Jewelry, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 H. G. NICHOLS, SR. (at Beaumont)—President.  
 ADRIAN SHOEFTALL—Store Manager.
- Gibson's Discount Center, P.O. Box 8157** **Waco** **★** **4**  
 Telephone: Area Code 817-776-2543  
 Headquarters Office for chain of GIBSON'S DISCOUNT CENTERS listed in Belmead, Clifton & Waco (2), Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 B. E. BRADSBY—President.
- Gibson's Discount Center, 3400 Franklin Ave. (Box 8157)** **Waco** **●**  
 Telephone: Area Code 817-754-5693  
 38,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, NORTHERN DIVISION OFFICE, Waco, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 B. E. BRADSBY (at headquarters)—President.  
 JIM FRY—Store Manager.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- Gibson's Discount Center, 1312 New Rd.** Waco 76710  
Telephone: Area Code 817-776-2400  
65,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, Waco, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
BILL MILLER—Store Manager.
- J-Hawk Corporation, 2205 Austin Ave. (Box 8216)** Waco 76710  
Telephone: Area Code 817-756-7032  
Headquarters Office for chain of Discount Dept. Stores listed as GIBSON'S DISCOUNT CENTERS in Burnet, Copperas Cove, Dallas, DeSoto, Kaufman, Killeen (2), Lampasas, Lancaster, Lockhart & Mesquite, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
Estimated Sales: \$22,700,000  
JAMES R. HAWKINS—President. Store Planning & Development.  
LLOYD RIDDLE—General Manager, Fixtures & Equipment & Buyer Linens, Domestic, Garden Center, Fabrics & Sewing Notions.  
SAMUEL E. RAY—Maintenance Manager.  
IRENE CLAYTON—Buyer Ladies, Mens & Childrens Wear.  
JAMES I. SMITH—Buyer Family Shoes.  
LEONARD FREEBY—Buyer Toys.  
CHARLES KEENAN—Buyer Drugs, Tobacco Shop & Supermarkets.  
CHARLES BROWN—Buyer Furniture, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Sporting Goods, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Tire & Battery Service, Luggage & Home Improvement.
- K mart, 4324 Waco Dr. West (K mart Plaza)** Waco 76710  
Telephone: Area Code 817-772-8440  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Jewelry—ZALE CORP.
- K mart, 105 Loop 340** Waco 76705  
Telephone: Area Code 817-799-0216  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, Southgate Shopping Center** Waco 76710  
Telephone: Area Code 817-752-3701  
80,000 ft. Branch Discount Dept. Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
J. M. NEWGENT (at Oklahoma City)—President.
- Woolco Dept. Store, 1200 N. 56th St.** Waco 76710  
Telephone: Area Code 817-776-1301  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## TEXAS (Cont'd.)

- Gibson's Discount Center, N. Hwy. 77** Waxahatchie 75185  
Telephone: Area Code 214-937-8826  
38,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
H. R. GIBSON, JR. (at Seagoville)—President.  
LEWIS BENNETT—Store Manager.
- Wal-Mart U.S. Hwy. 77 & 287** Waxahatchie 75185  
Telephone: Area Code 214-937-2763  
62,400 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
JACK SHEWMAKER (at Bentonville)—President.
- Gibson's Discount Center, 411 S. Main St.** Weatherford 76086  
Telephone: Area Code 817-384-8711  
28,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
Estimated Sales: \$3,000,000  
ROBERT G. PERKINS—Owner & Buyer.  
TOM HOLLADAY—Store Manager.  
BARBARA PATTERSON—Buyer Ladies, Mens & Childrens Wear.  
Family Shoes, Linens, Domestic, Luggage, Fabrics & Sewing Notions.  
GLENN CUMMINS—Buyer Housewares, Appliances, TV, Radios, Stationery & Greeting Cards.  
BARBARA HOLLADAY—Buyer Hardware, Paint, Wallpaper, Toys, Auto Accessories, Tires, Battery Service.  
TOMMY HOLLADAY—Buyer Sporting Goods, Garden Center, TBA Center.  
CHRIS HUDSON—Buyer Drugs, Tobacco Shop.  
MARY HAUSLER—Buyer Jewelry, Records, Cameras.
- K mart, 1314 S. Main St.** Weatherford 76086  
Telephone: Area Code 817-599-9491  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- T. G. & Y. Family Center, 108 College Park Dr.** Weatherford 76086  
Telephone: Area Code 817-599-9418  
40,000 ft. Branch Discount Store operated by T. G. & Y. STORES CO., Oklahoma City, Okla.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Oklahoma City.  
F. L. KECK—Store Manager.
- K mart, 1000 W. Nasa Rd. 1** Webster 77598  
Telephone: Area Code 713-332-7511  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- ★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## TEXAS (Cont'd.)

- Gibson's Discount Center, 1603—8th St.** **Wellington** ♦  
 Telephone: Area Code 806—447-2533 79095  
 17,000 ft. Branch Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 STEVE OWENS—Owner & Store Manager.
- Gibson's Discount Center, 1508 E. State Hwy.** **Weslaco** ♦  
 Telephone: Area Code 512—968-5211 78596  
 16,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTER, San Benito, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 D. A. MANN (at San Benito)—President.  
 MICHAEL D. OWENS—Store Manager.
- K mart, 1000 W. Hwy. 83** **Weslaco** •  
 Telephone: Area Code 512—968-5422 78596  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1701 S. Cherry Lane** **White Settlement** ▲  
 Telephone: Area Code 517—248-4941 76108  
 116,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 1201 Indiana (Box 5345)** **Wichita Falls** ★  
 Telephone: Area Code 817—766-4141 76307  
 45,000 ft. Discount Dept. Store and Headquarters Office for chain of Discount Dept. Stores franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex., with branch stores listed in Duncan, Frederick & Lawton (2), Okla.; Bowie, Burk Burnett, Irving, Vernon & Wichita Falls, Tex.  
 All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 CECIL STREICH—Owner.
- Gibson's Discount Center, 3915 Kell Blvd.** **Wichita Falls** ■  
 Telephone: Area Code 817—692-0611 76308  
 65,000 ft. Branch Discount Dept. Store operated by GIBSON DISCOUNT CENTER, Wichita Falls, Tex., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville.  
 CECIL STREICH (at headquarters)—Owner.  
 LEWIS HILLARD—Store Manager.
- K mart, 2805 Southwest Parkway** **Wichita Falls** ▲  
 Telephone: Area Code 817—692-7180 76308  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- ★ headquarter    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft
- © BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

- K mart, 2047 Loop 11** **Wichita Falls** ■  
 Telephone: Area Code 817—655-9211 76305  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 4317 Kemp Blvd.** **Wichita Falls** ▲  
 Telephone: Area Code 817—691-3310 76308  
 100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Treasure City, 1401 S. W. Parkway** **Wichita Falls** ■  
 Telephone: Area Code 817—766-3381 76301  
 75,000 ft. Branch Discount Dept. Store operated by WHITNEY STORES, INC., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 T. C. JAY (at New York)—General Manager.
- Wal-Mart, U.S. Hwy. 69 & 287 S.** **Woodville** •  
 Telephone: Area Code 713—283-7106 75975  
 43,800 ft. Branch Discount Dept. Store operated by WAL-MART STORES, INC., Bentonville, Ark.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Bentonville.  
 JACK SHEWMAKER (at Bentonville)—President.

## NOTES

## UTAH

This is the listing of the discount stores and company officers in Utah arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

**BOX ELDER COUNTY**  
Grand Central, Brigham City

**CACHE COUNTY**  
Grand Central, Logan

**DAVIS COUNTY**  
Grand Central, Bountiful  
K mart, Bountiful  
K mart, Woods Cross

**SALT LAKE COUNTY**  
Big V Sales, Midvale  
Gibson's, Murray  
Gibson's Salt Lake City  
Grand Central, Salt Lake City  
Grand Central, Sandy  
Grand Central, West Jordan  
K mart, Murray  
K mart, Salt Lake City

K mart, Sandy  
Skaggs Companies, Salt Lake City

**UINTAH COUNTY**  
Gibson's, Vernal

**UTAH COUNTY**  
Gibson's, Orem  
Grand Central, American Fork  
Grand Central, Orem  
K mart, Orem

**WASHINGTON COUNTY**  
Gibson's, St. George

**WEBER COUNTY**  
Gibson's Discount Center, Ogden  
Grand Central, Ogden  
K mart, South Ogden

## Grand Central

American Fork

Key Units

Telephone: Area Code 801-756-8081  
32,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
Salt Lake City, Utah.  
All Depts. Company Operated except Optical, Executives and  
Merchandise Buyers listed in Salt Lake City.  
JAY EVANS—Store Director.

## Grand Central, 655 S. 200 W.

Bountiful

Telephone: Area Code 801-292-5182  
84,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
Salt Lake City, Utah.  
All Depts. Company Operated except Optical, Executives and  
Merchandise Buyers listed in Salt Lake City.  
PAUL BELNAP—Store Director.

## K mart, 680 W. 2600 S.

Bountiful

Telephone: Area Code 801-292-7276  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Grand Central

Brigham City

Telephone: Area Code 801-723-2801  
32,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
Salt Lake City, Utah.  
All Depts. Company Operated except Optical, Executives and  
Merchandise Buyers listed in Salt Lake City.  
JIM SHORES—Store Director.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 20,000-60,000 ft.    ◆ under 20,000 ft.  
© BUSINESS GUIDES, INC., 1980



## UTAH (Cont'd)

- Grand Central, 4091 W. 3500 S.** Granger ■  
 Telephone: Area Code 801-298-9611  
 92,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.  
 All Depts. Company Operated except Optical. Executives and  
 Merchandise Buyers listed in Salt Lake City.  
 STEVE DAHLE—Store Director.
- Grand Central, 750 N. Main** Logan ■  
 Telephone: Area Code 801-753-1004  
 80,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.  
 All Depts. Company Operated except Optical. Executives and  
 Merchandise Buyers listed in Salt Lake City.  
 FRED JARDINE—Store Director.
- Big V Sales, 43 N. Center Square** Midvale ◆  
 Telephone: Area Code 801-255-4741  
 16,000 ft. Discount Dept. Store.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens, Domestic, Housewares, Hardware, Paint, Wallpaper,  
 Toys, Garden Center, Drugs, Jewelry, Records, Stationery, Greeting Cards,  
 Cameras, Auto Accessories, Luggage, Tobacco Shop.  
 SAM W. SOUVALL—President.  
 JOSEPH OLSCHESKEI—Vice President, General Manager,  
 Merchandise Manager & Buyer.  
 ROBERT D. BALDWIN—Secretary & Treasurer.  
 RALPH ANDERSON—Controller.
- Gibson's Discount Center, 5955 South Main St.** Murray ★  
 Telephone: Area Code 801-262-9281  
 65,000 ft. Discount Dept. Store with branches listed in Ogden, Orem,  
 Salt Lake City, Vernal & West Jordan, Utah, franchised by GIBSON'S  
 DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON DISCOUNT CENTERS, INC., listed in Seagoville.  
 Estimated Sales: \$22,000,000  
 KEN HUBER—Owner.  
 BOB CORNETT—Store Manager.  
 DALE BIRCH—Store Planning & Development, Fixtures &  
 Equipment, Display Manager.  
 DAN WYERLEY—Construction & Maintenance Manager.  
 WAYNE STEVENSON—Buyer Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens, Domestic, Furniture, Fabrics & Sewing Notions.  
 CHUCK BOWN—Buyer Housewares, Stationery, Greeting Cards  
 & Snack Bar.  
 BOB LINSKOTT—Buyer Hardware, Paint, Wallpaper, Sporting  
 Goods, Garden Center, Auto Accessories, Tires, Battery Service &  
 Home Improvement.  
 JANICE HARRINGTON—Buyer Toys.  
 GARY PRINCE—Buyer Drugs.  
 E. C. HUBER—Buyer Jewelry.  
 BOB HANSON—Buyer Records, Appliances, TV, Radios, Cameras,  
 Luggage & Tobacco Shop.
- K mart, 4670 S. 900 East** Murray ▲  
 Telephone: Area Code 801-266-4437  
 105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Jewelry—ZALE CORP.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## UTAH (Cont'd)

- Gibson's Discount Center, 3835 Washington Blvd.** Ogden ■  
 Telephone: Area Code 801-392-3616  
 80,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Murray, Utah, franchised by GIBSON DISCOUNT CENTERS, INC.,  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC., Seagoville.  
 KEN HUBER (at Murray)—Owner.  
 BILL L. CORNETT—Store Manager.
- Grand Central, 202 - 12th St.** Ogden ■  
 Telephone: Area Code 801-392-8330  
 84,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.  
 All Depts. Company Operated except Optical. Executives and  
 Merchandise Buyers listed in Salt Lake City.  
 VIC HUNSAKER—Store Director.
- Grand Central, 4045 Riverdale Rd.** Ogden ■  
 Telephone: Area Code 801-399-2515  
 67,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.  
 All Depts. Company Operated except Optical. Executives and  
 Merchandise Buyers listed in Salt Lake City.  
 SCOTT PENMAN—Store Manager.
- Gibson's Discount Center, 81 N. State St.** Orem ●  
 Telephone: Area Code 801-224-1083  
 42,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Murray, Utah, franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS listed in Seagoville.  
 KEN HUBER (at Murray)—Owner.  
 ALAN JONES—Store Manager.
- Grand Central, 340 E. 1300 S.** Orem ■  
 Telephone: Area Code 801-225-8850  
 82,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.  
 All Depts. Company Operated except Optical. Executives and  
 Merchandise Buyers listed in Salt Lake City.  
 TERRY RICHARDS—Store Director.
- K mart, 475 N. State St.** Orem ■  
 Telephone: Area Code 801-224-0234  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Gibson's Discount Center, 55 S. 900 E.** St. George ● 1  
 Telephone: Area Code 801-628-0411  
 32,000 ft. Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS,  
 INC., Seagoville, Tex.  
 All Depts. Company Operated. Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC., listed in Seagoville.  
 BRENT SNOW—Owner & Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## UTAH (Cont'd.)

**Gibson's Discount Center, 1133 Glendale Plaza** Salt Lake City Key  
 Telephone: Area Code 801-973-2908 84104  
 28,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 Murray, Utah, franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville,  
 Tex.

All Depts. Company Operated except Drugs & Cosmetics, Executives and Mer.  
 Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed Seagoville,  
 KEN HUBER (at Murray)—Owner.  
 MYRON OLSEN—Store Manager.

**Grand Central, Inc., 2233 South 300 East (Box 15507)** Salt Lake City ★  
 Telephone: Area Code 801-486-7611 84115

## COMPANY PROFILE (SIC 53 21):

SALES: \$203,906,671 (7/28/79)  
 TOTAL SELLING SQ. FT.: 2,016,000  
 SALES PER SELLING SQ. FT.: \$101.14  
 OWNERSHIP: Public  
 EXCHANGE TRADED: AS  
 SYMBOL: GC

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office for chain of Discount Dept. Stores operating

GRAND CENTRAL STORES listed as follows:

IDAHO—Boise (3), Idaho Falls & Pocatello.

NEVADA—Las Vegas (2) & Sparks.

NEW MEXICO—Albuquerque (3), Farmington & Santa Fe.

TEXAS—Amarillo & Lubbock.

UTAH—American Fork, Bountiful, Brigham City, Granger, Logan, Ogden (2),

Orem, Salt Lake City (6), Sandy, Taylorsville & West Jordan.

WYOMING—Cheyenne.

Scheduled Opening: Las Vegas, Nev.

All Departments Company Operated except Optical including Ladies,  
 Mens & Childrens Wear, Family Shoes, Linens, Domestic, Housewares,  
 Hardware Appliances, Toys, Sporting Goods, Garden Centers, Drugs,  
 Jewelry, Cosmetics, Health & Beauty Aids, Luggage, Tobacco, Candy,  
 Cameras, Pets & Supplies, Watches, Electronics, Plumbing, Variety  
 Merchandise, Holiday Items, and Fabrics.

DON A. MACKEY—Chairman of the Board, President,  
 Chief Executive Officer.

LLOYD H. HAYWARD—Senior Vice President & Secretary.

MARVIN OLIVER—Vice President, Softlines Marketing.

CHARLES NORBERG—Vice President, Southwest Division.

MARK R. CROMAR—Vice President, Hardlines Marketing.

RICHARD CHAPIN—Vice President, Finance.

HAROLD A. SIMMONS—Treasurer & Assistant Secretary.

BILL R. DONALDSON—Assistant Vice President, Human Resources.

LOIS YOAKUM—Assistant Vice President, Budgeting.

PAUL HIGHAM—Advertising Director.

BOB NEAL—Merchandising Director.

D. A. JENNINGS—Data Processing Director.

VIC BILLS—Planning & Development Director.

PAUL PHILLIPS—Fixtures & Equipment.

KENT JORGENSEN—Security Director.

## BUYING PERSONNEL

LORETTA O'DELL—Buyer Women's.

LARRY PALMER—Buyer Men/Boys.

GLENN SMITH—Senior Buyer Infants.

GLORIA YOUNG—Buyer Girls.

JERRY HOWARD—Buyer Footwear.

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## UTAH (Cont'd.)

Key Units

## Grand Central (Continued)

TED ANGUS—Senior Buyer Domestic/Notions.

DIANNE HALL—Buyer Housewares.

MERRILL SAMUELS—Buyer Hardware.

GARY GARFIELD—Buyer Toys.

STEVE ALLEN—Senior Buyer Sports.

KEITH LARSEN—Senior Buyer Garden/Plant.

GARY LEWIS—Buyer Garden/Plant/Pet.

JIM OLIVER—Senior Buyer Drugs/Pharmacy.

LARRY MILNE—Buyer Non-Franchise Cosmetics.

CARL JOHNSON—Senior Buyer Camera Bar.

NEIL GRIFFITHS—Senior Buyer Holiday/Variety.

MIKE HANNEY—Buyer Candy/Liquor.

LESSEE

Optical—KEMICORP

**Grand Central, 3390 S. State** Salt Lake City ●  
 Telephone: Area Code 801-484-4348 84115  
 44,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.

All Depts. Company Operated except Optical, Executives and  
 Merchandise Buyers listed in Salt Lake City.

MIKE LAMBROSE—Store Director.

**Grand Central, 5520 Van Winkle Expressway** Salt Lake City ■  
 Telephone: Area Code 801-278-2873 84117  
 71,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.

All Depts. Company Operated except Optical, Executives and  
 Merchandise Buyers listed in Salt Lake City.

GREG McMULLIN—Store Director.

**Grand Central, 452 E. 2nd S.** Salt Lake City ◆  
 Telephone: Area Code 801-328-0641 84111  
 13,500 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.

All Depts. Company Operated except Optical, Executives and  
 Merchandise Buyers listed in Salt Lake City.

TERRY BITTICK—Store Director.

**Grand Central, 64 E. 9 S.** Salt Lake City ●  
 Telephone: Area Code 801-322-1271 84111  
 32,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.

All Depts. Company Operated except Optical, Executives and  
 Merchandise Buyers listed in Salt Lake City.

JIM BECKER—Store Director.

**Grand Central, 750 E. 2100 S.** Salt Lake City ◆  
 Telephone: Area Code 801-486-6115 84106  
 23,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.

All Depts. Company Operated except Optical, Executives and  
 Merchandise Buyers listed in Salt Lake City.

RICHARD STAUFFER—Store Director.

**Grand Central, 3215 S. Valley St.** Salt Lake City ■  
 Telephone: Area Code 801-486-7514 84109  
 67,000 ft. Branch Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.

All Depts. Company Operated except Optical, Executives and  
 Merchandise Buyers listed in Salt Lake City.

SAM OLIVER—Store Director.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## UTAH (Cont'd.)

- K mart, 1770 W. 4100 South** Salt Lake City **Key**  
 Telephone: Area Code 801-973-7101  
 109,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 2705 Parley's Way** Salt Lake City **▲**  
 Telephone: Area Code 801-487-0346  
 105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Skaggs Companies, Inc., 310 Bearcat Dr.** Salt Lake City **★**  
 Telephone: Area Code 801-487-4531  
 Headquarters office of Drug Store Chain operating Discount Stores as  
 SEAGGS THRIFTY CITY in Quincy, Ill.; Hutchinson & Topeka, Kans.; Columbia,  
 Joplin & Springfield, Mo.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares,  
 Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drugs,  
 Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards,  
 Cameras, Auto Accessories, Tobacco Shop, Supermarket, Snack Bar,  
 Sewing Notions & Home Improvement.  
 L. S. SEAGGS—Chairman of the Board,  
 JOHN HARTMAN—Vice Chairman of the Board & President  
 Skaggs Companies,  
 ARNOLD FORD—Executive Vice President &  
 Western Region Manager,  
 CAL DRECKSEL—Executive Vice President,  
 RALPH DAVIS—Executive Vice President,  
 R. SHANAMAN—Executive Vice President & Chief Financial Officer,  
 ROBERT BENEDICT—Executive Vice President, Area Manager,  
 Midwest Region,  
 CLYDE MCCOY—Senior Vice President & Pacific Region Manager,  
 M. R. GUTKE—Senior Vice President, District Manager,  
 SCOTT BERGESON—Corporate Secretary.
- Grand Central, 825 E. 9400 St.** Sandy **■**  
 Telephone: Area Code 801-561-4101  
 87,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.  
 All Depts. Company Operated except Optical, Executives and  
 Merchandise Buyers listed in Salt Lake City.  
 RAY ARCHULETA—Store Director.
- K mart, 203 W. 9000 S.** Sandy **▲**  
 Telephone: Area Code 801-561-2294  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3656 Wall Ave.** South Ogden **▲**  
 Telephone: Area Code 801-399-3311  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- LESSEES**  
 Supermarket—ALLIED SUPERMARKET  
 Jewelry—ZALE CORP.
- ★ headquarters    ▲ over 100,000 ft    ■ 80,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## UTAH (Cont'd.)

- Grand Central, 5400 S. Redwood Rd.** Taylorsville **●**  
 Telephone: Area Code 801-361-1221  
 50,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.  
 All Depts. Company Operated except Optical, Executives and  
 Merchandise Buyers listed in Salt Lake City.  
 DON MACKEY (at Salt Lake City)—President.
- Gibson's Discount Center, 2199 W. Hwy. 40** Vernal **●**  
 Telephone: Area Code 801-789-4422  
 40,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Murray, Utah, franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagrville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC., listed Seagrville.  
 KEN HUBER (at Murray)—Owner,  
 DENNIS KIDWELL—Store Manager.
- Gibson's Discount Center, 9010 S. Redwood Rd.** West Jordan **●**  
 Telephone: Area Code 801-566-1276  
 45,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT  
 CENTER, Murray, Utah, franchised by GIBSON'S DISCOUNT CENTERS, INC.,  
 Seagrville, Tex.  
 All Depts. Company Operated, Executives and Merchandise Lines for  
 GIBSON'S DISCOUNT CENTERS, INC., listed in Seagrville.  
 KEN HUBER (at Murray)—Owner,  
 HIRAM LOPEZ—Store Manager.
- Grand Central, 7459 S. Redwood Rd.** West Jordan **■**  
 Telephone: Area Code 801-235-9101  
 87,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC.,  
 Salt Lake City, Utah.  
 All Depts. Company Operated except Optical, Executives and  
 Merchandise Buyers listed in Salt Lake City.  
 JOHN DAVIES—Store Director.
- K mart, 680 W. 2600 S.** Woods Cross **▲**  
 Telephone: Area Code 801-292-7276  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## NOTES

## VERMONT

This is the listing of the discount stores and company offices in Vermont arranged by County. More detailed information of each unit of company follows in alphabetical sequence by city.

## ADDISON COUNTY

Ames Discount Dept. Store, Middlebury

## BENNINGTON COUNTY

K mart, Bennington  
King's Dept. Store, Bennington

## CALDONIA COUNTY

Ames Discount Dept. Store, St. Johnsbury  
Zayre, St. Johnsbury

## CHITTENDEN COUNTY

Gaynes Shoppers World, South Burlington  
K mart, Burlington  
King's Dept. Store, Essex Junction  
Zayre, South Burlington

## FRANKLIN COUNTY

Ames Discount Dept. Store, St. Albans

## LAMOILLE COUNTY

Ames Discount Dept. Store, Morrisville

## ORLEANS COUNTY

King's Dept. Store, Derby

## RUTLAND COUNTY

Fair Haven Outlet, Fair Haven  
K mart, Rutland  
King's Dept. Store, Rutland  
Zayre, Rutland

## WASHINGTON COUNTY

Ames, Barre  
Harry's, Inc., Barre  
Zayre, Barre

## WINDHAM COUNTY

Danny's Discount Store, Bellows Falls  
King's Dept. Store, Brattleboro

Ames Discount Dept. Store, 1 Barre Montpelier Rd.

Telephone: Area Code 802-478-3139

51,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES.  
Rocky Hill, Conn.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.

GALE SQUIRES—Store Manager.

Key Units

Barre •  
05641

Harry's, Inc., Barre-Montpelier Rd.

Telephone: Area Code 802-476-4400

Resident Buyer: Atlas Buying Corp., 500-7th Ave., N. Y. C.

80,000 ft. Discount Dept. Store

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Appliances, TV, Radios, Cameras, Luggage, Tobacco Shop, Fabrics & Sewing Notions.

LEASED DEPTS.—Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Jewelry, Garden Center, Drugs, Records, Stationery, Greeting Cards & Auto Accessories.

PETER LIPMAN—President & Buyer Soft Lines.

ROBERT LIPMAN—Vice President, Treasurer & Buyer Hard Lines.

LEONARD MCCARTHY—Buyer Family Shoes.

## LESSEES

Housewares, Hardware, Paint, Wallpaper.

Sporting Goods, Garden Center, Auto Accessories—SALISBURY SALES

Toys—KAUFMAN BROTHERS

Drugs, Stationery & Greeting Cards—LUV'S

Jewelry—ROSS GEM

Records—TRANS WORLD

Zayre, Barre-Montpelier Shopping Plaza

Telephone: Area Code 802-479-2575

80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.  
Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

ART SEOANE—Store Manager.

PAUL GRAVA—Assistant Store Manager.

Barre ■  
05641

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## VERMONT (Cont'd.)

- Danny's Discount Store, Rt. 5 & Westminster Rd.** Bellows Falls •  
Telephone: Area Code 802-463-2669 05101  
40,000 ft. Branch Discount Dept. Store operated by BRUNSWICK SALES, New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
ROBERT MILLER (at New York)—President.
- K mart, 19 Kocher Dr.** Bennington •  
Telephone: Area Code 802-442-8305 05201  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, North Bennington Rd., Rte. 67A** Bennington •  
Telephone: Area Code 802-442-8121 05201  
52,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, Putney Rd.** Brattleboro •  
Telephone: Area Code 802-257-1349 05301  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- K mart, 930 Shelburne Rd.** Burlington •  
Telephone: Area Code 802-864-4575 05401  
60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, U.S. Rte. 5 & Derby Rd.** Derby •  
Telephone: Area Code 802-334-6774 05829  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, Susie Wilson Rd.** Essex Junction •  
Telephone: Area Code 802-878-3142 05452  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Fair Haven Outlet, Prospect St.** Fair Haven •  
Telephone: Area Code 802-265-3333 05743  
40,000 ft. Discount Dept. Store.  
COMPANY OPERATED DEPTS.—Ladies Wear, Mens Wear, Childrens Wear, Linens, Domestic, Housewares, Hardware, Paint, Garden Center, Drugs, Toys, Sporting Goods, Jewelry, Records, Stationery, Snack Bar.  
LEASED DEPTS.—Family Shoes.  
JACK BOYAJIAN—President.  
CHARLES MARTIN—General Manager, Buyer Soft Goods & Hard Goods.  
LESSEE  
Family Shoes—SPENCER SHOES

\* Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## VERMONT (Cont'd.)

- Ames Discount Dept. Store, Rte. 7** Middlebury •  
Telephone: Area Code 802-388-8335 05753  
43,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
TOMMY TOMPKINS—Store Manager.
- Ames Discount Dept. Store, Rts. 100 & 15** Morrisville •  
Telephone: Area Code 802-888-2782 05661  
40,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
ROLAND BENNETT—Store Manager.
- K mart, Rutland Shopping Center** Rutland ■  
Telephone: Area Code 802-775-0164 05701  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, Green Mountain Shopping Plaza** Rutland ■  
Telephone: Area Code 802-773-3382 05701  
55,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Zayre, Rutland Mall Shopping Center** Rutland •  
Telephone: Area Code 802-775-0155 05701  
52,887 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
JAMES ARMSTRONG—Store Manager.  
CAROLE ALLEN—Assistant Store Manager.
- Ames Discount Dept. Store, Rte. 7** St. Albans •  
Telephone: Area Code 802-524-9525 05478  
50,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
WILLIAM IVERSON—Store Manager.
- Ames Discount Dept. Store, 139 Portland St.** St. Johnsbury •  
Telephone: Area Code 802-748-3107 05819  
43,000 ft. Branch Discount Dept. Store operated by AMES DEPT. STORES, Rocky Hill, Conn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Rocky Hill.  
JOHN QUINN—Store Manager.
- Zayre, Green Mountain Mall, RFD 1** St. Johnsbury •  
Telephone: Area Code 802-748-8118 05819  
43,750 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
VERN FORTHUN—Store Manager.

\* Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## VERMONT (Cont'd.)

Gaynes Shoppers World, 861 Williston Rd.

South Burlington

Telephone: Area Code 802-858-1344

05401

Resident Buyer: Atlas Buying Corp., 1515 Broadway, N. Y. C.

85,000 ft. Discount Dept. Store.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Linens, Domestic, Luggage, Floor Coverings, Jewelry, Drugs, Stationery, Cameras, Small Appliances, Wine & Beer.

LEASED DEPTS.—Family Shoes, Housewares, Hardware, Paint, Garden Center, Auto Accessories, TBA Center, Toys, Fabrics & Pharmacy.

LOUIS B. MAZEL—President, Treasurer.

JOE SUSSMAN—General Manager, Store Manager & Buyer Girls,

Boys, Childrens & Infants Wear, Womens Accessories, Luggage,

JIM ROWLEY—Buyer Mens Wear.

ROY SUPRENAUT—Buyer Mens Wear.

JOE DALTON—Buyer Linens, Domestic, Floor Coverings, Drugs, Jewelry & Stationery.

THERESA SUPRENAUT—Buyer Cameras.

SOL PERELMAN—Buyer Small Appliances.

BARRY FAIGEL—Buyer Electronics.

#### LESSEES

Family Shoes—MORSE SHOE

Fabrics—ESSEX FABRICS

Housewares, Hardware, Paint, Garden Supplies, Auto Accessories

& TBA Center—NATIONAL HARDGOODS DISTRIBUTING INC.,

Toys—EUFMAN BROS.

Pharmacy—CHAMPLAIN PHARMACY

Zayre, 155 Dorset St.

South Burlington

Telephone: Area Code 802-858-0660

05401

82,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.

BILL HILTON—Store Manager.

BRIAN SEALANDER—Assistant Store Manager.

## VIRGINIA

This is the listing of the discount stores and company offices in Virginia arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

ALEXANDRIA (Independent City)

Dart, Alexandria

E mart, Penn Daw

Luskins, Alexandria

Marshall's, Alexandria

Memco, Alexandria

Woolco, Alexandria

Zayre, Alexandria

AMHERST COUNTY

E mart, Madison Heights

ARLINGTON COUNTY

Luskins, Arlington

BRISTOL (Independent City)

J & M Wholesale Distributors, Inc., Bristol

Singleton's, Bristol

BUCHANAN COUNTY

Magic Mart, Grundy

Singleton's, Vansant

CHARLOTTESVILLE (Independent City)

E mart, Charlottesville

Woolco Dept. Store, Charlottesville

CHESAPEAKE (Independent City)

E mart, Chesapeake

COLONIAL HEIGHTS (Independent City)

Nichols, Colonial Heights

COVINGTON (Independent City)

Alde's Discount Store, Covington

E mart, Covington

CULPEPPER COUNTY

Alde's Discount Store, Culpeper

Jamesway, Culpeper

DANVILLE (Independent City)

E mart, Danville

Kings, Danville

Mason's, Danville

DICKENSON COUNTY

Singleton's, Clintwood

FAIRFAX COUNTY

Hills, Vienna

E mart, Annandale

E mart, Fairfax

E mart, Herndon

E mart, Vienna

Korvettes, Baileys Crossroads

Korvettes, Franconia

Memco, Fairfax

Memco, Reston

Woolco, Burke

Woolco, Fairfax

Woolco, Vienna

Zayre, Vienna

FALLS CHURCH (Independent City)

Zayre, Falls Church

FRANKLIN (Independent City)

EDR, Franklin

FREDERICKSBURG (Independent City)

E mart, Fredericksburg

Nichols Discount City, Fredericksburg

Woolco, Fredericksburg

GLOUCESTER COUNTY

Murphy's Mart, Gloucester

HAMPTON (Independent City)

GEX Mart, Hampton

E mart, Hampton

Murphy's Mart, Hampton

Woolco, Hampton

HANOVER COUNTY

Murphy's Mart, Ashland

HARRISONBURG (Independent City)

E mart, Harrisonburg

Mason's, Harrisonburg

Nichols, Harrisonburg

HOPEWELL (Independent City)

King's, Hopewell

LEE COUNTY

Magic Mart, Pennington Gap

LEXINGTON (Independent City)

E mart, Lexington

LYNCHBURG (Independent City)

Hills, Lynchburg

E mart, Lynchburg

EDR, Lynchburg

LOUDOUN COUNTY

E mart, Leesburg

Woolco, Sterling

MARTINSVILLE (Independent City)

Bargain Centers, Martinsville

E mart, Martinsville

MECKLENBURG COUNTY

Heck's, South Hill

MONTGOMERY COUNTY

Hills, Christiansburg

E mart, Blacksburg

Woolco, Blacksburg

NEWPORT NEWS (Independent City)

E mart, Newport News

King's Dept Store, Newport News

Murphy's Mart, Newport News

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## VIRGINIA (Cont'd.)

**NORFOLK** (Independent City)  
Farm Fresh, Norfolk  
E mart, Norfolk  
King's, Norfolk  
Woolco, Norfolk  
Zayre, Norfolk

**NORTON** (Independent City)  
A-Mart, Norton  
Magi-Mart, Norton

**PETERSBURG** (Independent City)  
Bradlees, Petersburg  
K mart, Petersburg  
Mason's, Petersburg

**PORTSMOUTH** (Independent City)  
Bradlees, Portsmouth  
K mart, Portsmouth  
King's, Portsmouth  
Murphy's Mart, Portsmouth  
Zayre, Portsmouth

**PRINCE WILLIAM COUNTY**  
Dart, Manassas  
E mart, Dale City  
E mart, Manassas  
Lusk's, Woodbridge  
Woolco, Manassas  
Woolco, Woodbridge  
Zayre, Woodbridge

**PULASKI COUNTY**  
Heck's, Pulaski

**RADFORD** (Independent City)  
Heck's, Radford  
K mart, Radford

**RICHMOND** (Independent City)  
Jefferson Super Dept. Store, Richmond  
K mart, Richmond  
King's Dept. Store, Richmond  
Memco, Richmond  
Woolco Dept. Store, Richmond  
Zayre, Richmond

**ROANOKE** (Independent City)  
E mart, Roanoke  
Hills, Roanoke  
Woolco, Roanoke

**RUSSELL COUNTY**  
Singleton's, Lebanon

**SALEM** (Independent City)  
K mart, Salem

**SMYTH COUNTY**  
K mart, Marion

**SOUTH BOSTON** (Independent City)  
Heck's, South Boston

**STAUNTON** (Independent City)  
Heck's, Staunton  
K mart, Staunton

**SUFFOLK** (Independent City)  
Murphy's Mart, Suffolk

**TAZEWELL COUNTY**  
A Mart, Richlands  
A Mart, Tazewell  
Acme, North Tazewell  
Ammar, Inc., Bluefield  
Heck's, Tazewell  
Magic Mart, Richlands

**VIRGINIA BEACH** (Independent City)  
Bradlees, Virginia Beach  
K mart, Virginia Beach  
King's, Virginia Beach  
Woolco, Virginia Beach  
Zayre, Virginia Beach

**WARREN COUNTY**  
K mart, Front Royal

**WAYNESBORO** (Independent City)  
K mart, Waynesboro

**WILLIAMSBURG** (Independent City)  
K mart, Winchester  
Murphy's Mart, Williamsburg

**WINCHESTER** (Independent City)  
Woolco, Williamsburg  
Nichols Discount City, Winchester  
Zayre, Winchester

**WISE COUNTY**  
Magic Mart, Big Stone Gap  
Singleton's, Pound

**WYTHE COUNTY**  
A-Mart, Wytheville

**YORK COUNTY**  
Gibson's, Grafton  
Gibson's, Poquoson

Singleton's Stores, Inc., Deadmore St. (Box 227)  
Telephone: Area Code 703-628-8111  
**COMPANY PROFILE (SIC 53 21):**  
SALES: \$22,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 250,000  
SALES PER SQ. FT.: \$88.00  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
(Continued)

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

Key Units

## Singleton's (Continued)

Operates SINGLETON'S DISCOUNT CENTERS in Mount Airy & West Jefferson, N. C.; Bristol & Mountain City, Tenn.; Abingdon, Bristol, Clintwood, Lebanon, Pound & Varnum, Va.

All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, TBA Center, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Tires, Battery Service, Luggage, Sewing Notions, Home Improvement, Health & Beauty Aids & Trim-A-Tree.

R. C. SINGLETON, SR.—President

R. C. SINGLETON, JR.—Vice President, Operations, Construction

Real Estate, Store Planning &amp; Development, Maintenance

WILLIAM J. SINGLETON—Vice President

HOWARD L. LAMON—Treasurer

CARL JORDON—Store Supervisor

JIM SPEARRY—Merchandise Manager

WINDELL ALDRIDGE—Buyer Ladies Wear, Linens, Domestic

Luggage &amp; Sewing Notions

DAVE CLARK—Buyer Mens, Boys, Childrens &amp; Infants Wear

Shoes, Jewelry

BILL CARPENTER—Buyer Toys &amp; Trim-A-Tree

RICK SINGLETON—Buyer Housewares, Drugs, Records, Appliances

TV, Radios, Stationery, Greeting Cards &amp; Cameras

JACK FLEENOR—Buyer Hardware, Paint, Wallpaper, Sporting Goods

Garden Center, TBA Center, Auto Accessories, Tires, Battery Service

&amp; Home Improvement

## Singleton's Discount Center, Main St.

Abingdon

Telephone: Area Code 703-628-3228

24210

35,000 ft. Branch Discount Dept. Store operated by SINGLETON'S STORES,

INC., Abingdon, Va.

RANDY ATWELL—Store Manager

## Dart, 8646 Richmond Hwy.

Alexandria

Telephone: Area Code 703-380-3833

22303

40,000 ft. Branch Discount Dept. Store operated by DART DRUG CORP.,

Landover, Md.

Complete list of Company Operated Depts. and Leased Depts. with

names of Executives and Merchandise Buyers listed in Landover.

LARRY SCOTT—Store Manager

## Lusk's Super Discount Store, 5150 Duke St.

Alexandria

Telephone: Area Code 202-621-1800 Ext. 330

22304

12,000 ft. Branch Discount Dept. Store operated by LUSK'S SUPER DISCOUNT

STORE, Baltimore, Md.

All Depts. Company Operated. Executives and Merchandise Buyers

listed in Baltimore.

JACK LUSKIN (at Baltimore)—President

## Marshall's, Rtes. 95 &amp; 236

Alexandria

Telephone: Area Code 703-354-1770

22314

26,300 ft. Branch Discount Dept. Store operated by MARSHALL'S, INC.,

Woburn, Mass.

All Depts. Company Operated. Executives and Merchandise Buyers

listed in Woburn.

AL BERGERON (at Woburn)—Vice President, Operations

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

- Memco, 6600 Richmond Hwy.** Alexandria ▲  
Telephone: Area Code 703-768-5450 22308  
108,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
DENNIS GARTNER—Store Manager.
- Memco, 8555 Little River Turnpike** Alexandria ▲  
Telephone: Area Code 703-354-1600 22312  
107,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
TIM THOMAS—Store Manager.
- Woolco Dept. Store, 6700 Richmond Hwy.** Alexandria ▲  
Telephone: Area Code 703-768-1511 22308  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F.W. WOOLWORTH CO., New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Zayre, 6457 Edsall Rd.** Alexandria ■  
Telephone: Area Code 703-354-9443 22312  
77,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
TOM DOYLE—Store Manager.  
JAMES CRUMP—Assistant Store Manager.
- Zayre, 7690 Richmond Hwy.** Alexandria ■  
Telephone: Area Code 703-765-8322 22306  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
DON ENGEL—Store Manager.  
ELMER HIBBS—Assistant Store Manager.
- K mart, 4251 John Marr Dr.** Annandale ▲  
Telephone: Area Code 703-841-5100 22003  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Luskin's Super Discount Stores, 2901 Wilson Blvd.** Arlington ◆  
Telephone: Area Code 202-621-1600 Ext. 340 22201  
12,000 ft. Branch Discount Dept. Store operated by LUSKIN'S SUPER DISCOUNT STORE, Baltimore, Md.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Baltimore.  
JACK LUSKIN (at Baltimore)—President.
- Murphy's Mart, 251 N. Washington Hwy.** Ashland ●  
Telephone: Area Code 804-798-1345 23005  
100,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LITTLE (at McKeesport)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

- Korvettes, 3524 Jefferson St.** Baileys Crossroads ▲  
Telephone: Area Code 703-820-200 22041  
235,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
MICHAEL RZEPKA—Store Manager.
- Magic Mart** Big Stone Gap ●  
Telephone: unavailable at press time 24219  
30,000 ft. Branch Discount Dept. Store operated by AMMAR'S, INC., Bluefield, Va.  
All Depts. Company Operated, Executives and Merchandise Lines listed in Bluefield.  
EARL HANSEL—Store Manager.
- K mart, 1411 S. Main St.** Blacksburg ●  
Telephone: Area Code 703-953-1920 24060  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, University Mall** Blacksburg ▲  
Telephone: Area Code 703-552-3171 24080  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F.W. WOOLWORTH CO., New York, N.Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Ammar's, Inc., South College Ave.** Bluefield ★ 9  
Telephone: Area Code 703-322-4686 24603  
COMPANY PROFILE (SIC 53 21):  
SALES: \$20,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 280,000  
SALES PER SQ. FT.: \$71.43  
OWNERSHIP: Private  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Headquarters Office for chain of Dept. stores & Discount Stores operating Discount Stores listed as MAGIC MART in Hazard, Pikesville & South Williamson, Ky.; Big Stone Gap, Grundy, Norton, Pennington Gap & Richlands, Va.; & Pinesville, W. Va.  
All Depts. company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage & Sewing Notions.  
K. A. AMMAR, JR.—President, General Manager.  
RICHARD F. AMMAR—Store Fixtures & Equipment, Operations & Buyer Ladies & Girls Wear.  
F. K. AMMAR—Store Coordinator  
NICK AMMAR—Director of Store Planning, Development & Construction.  
BOB BROWN—Assistant Store Coordinator & Display Manager.  
FRANK MORPHIS—Soft Line Merchandise Manager.  
JERRY CARTER—Personnel Director.  
CLYDE HATFIELD—Maintenance Manager.  
DENVER RAINES—Buyer Lingerie, Underwear, Sleepwear, Luggage, Linens, Domestic, Floor Coverings & Sewing Notions.  
EARL YARBOROUGH—Buyer Mens & Boys Wear.  
AL AKERS—Supplies, Buyer Drugs, Health & Beauty Aids, Stationery, Candy & Laundry Products.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## VIRGINIA (Cont'd.)

## Ammar's, Inc. (Continued)

BILL JESTER—Buyer Family Shoes, Electric Housewares, Audio, TV, Jewelry, Records and Cameras.  
DAVE PARRIS—Buyer Housewares, Sporting Goods & Toys.  
DANNY SIMMONS—Buyer Furniture, Hardware, Paint, Wallpaper, Garden Center & Auto Accessories.

## J &amp; M Wholesale Distributors, Inc.,

70½ Commonwealth Ave. (Box 86)

Telephone: Area Code 703-669-4181

20,000 ft. Discount Dept. Store.

All Depts Company Operated including Housewares, Hardware, Paint, Toys, Sporting Goods, Drugs, Notions, Soft Goods Lines, Jewelry, Records, Appliances, TV, Radio, Phonograph Stereo, Tape Recorders, Stationery, Cameras, Photographic Supplies, Auto Accessories, Luggage, Shoes, Watches, Garden & Lawn Supplies, Tobacco & Beer.

H. H. MOSER—President, Sales Promotion Manager, Fixtures & Equipment Buyer.

E. S. JONES—Vice President.

JOYCE SPIEGEL—Controller.

BETTY HARRISON—General Merchandise Manager, General Buyer.

OPEN—Assistant Manager & General Buyer.

## Singleton's Discount Center, Bristol Plaza

Telephone: Area Code 703-988-2243

45,000 ft. Branch Discount Dept. Store operated by SINGLETON'S STORES, INC., Abingdon, Va.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Abingdon.

R. C. SINGLETON, SR. (at Abingdon)—President.

## Woolco Dept. Store, 9230 Old Keene Mill Rd.

Telephone: Area Code 703-569-6060

78,672 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

## K mart, 1801 Hydraulic Rd.

Telephone: Area Code 804-296-5646

83,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES

Supermarket—ALLIED SUPERMARKETS

## Woolco Dept. Store, Barracks Rd. Shopping Center

Telephone: Area Code 804-296-9181

115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.

G. W. NELSON (at New York)—President.

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

## K mart, 2080 S. Military Hwy.

Telephone: Area Code 804-461-8282

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Hill's Dept. Store, Roanoke Rd.

Telephone: Area Code 703-382-4943

73,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.

Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.

HERBERT H. GOLDBERGER (at Canton)—President.

## Singleton's Discount Center, Box 38

Telephone: Area Code 703-926-4611

22,000 ft. Branch Discount Dept. Store operated by SINGLETON'S STORES, INC., Abingdon, Va.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Abingdon, Va.

JERRY THOMAS—Store Manager.

## Nichols Discount City, 2600 Boulevard

Telephone: Area Code 804-526-8027

85,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.

All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in New York.

MANFRED BRECKER (at New York)—President.

## Aide's Discount Store, 1252 S. Craig Ave.

Telephone: Area Code 703-962-2151

12,000 ft. Branch Discount Dept. Store operated by AIDE'S DISCOUNT STORE, Fairlea, W. Va.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Fairlea.

NACE WILEY—Store Manager.

## K mart, Mallow Mall—Rte. 5

Telephone: Area Code 703-962-6141

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## Aide's Discount Store, S. Main St.

Telephone: Area Code 703-825-1752

15,000 ft. Branch Discount Dept. Store operated by AIDE'S DISCOUNT STORE, Fairlea, W. Va.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Fairlea.

MIKE AIDE—Store Manager.

## Jamesway Discount Dept. Store, Madison Rd.

Telephone: Area Code 703-825-5088

43,500 ft. Branch Discount Dept. Store operated by JAMESWAY CORP., Secaucus, N. J.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Secaucus.

EDMUND TEDESCHI—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

- K mart** Dale City **Key**  
Projected Opening of Branch Discount Dept. Store to be operated by  
K MART CORP., Troy, Mich.
- K mart, 3311 Riverside Dr.** Danville **■**  
Telephone: Area Code 804-793-0311 24541  
94,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Supermarket—COLONIAL STORES, INC.  
Records, Appliances, TV, Radios, Paint—SPARKS-GILES  
HARDWARE CORP.
- King's Dept. Store, Piney Forest Rd.** Danville **■**  
Telephone: Area Code 804-793-8710 24541  
80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
Executives and Merchandise Buyers listed in Newton.  
PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Mason's Discount Dept. Store, 2855 Riverside Dr.** Danville **■**  
Telephone: Area Code 804-797-1240 24541  
80,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S,  
Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
Executives and Merchandise Buyers listed in Columbus.  
JOHN WAMBACH—Store Manager.
- K mart, 4080 Germantown Rd.** Fairfax **●**  
Telephone: Area Code 703-591-7010 22030  
50,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Memco, 3201 Old Lee Hwy.** Fairfax **▲**  
Telephone: Area Code 703-273-6784 22030  
107,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise  
Division of GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Buena Park.  
RAY MECHAK—Store Manager.
- Woolco Dept. Store** Fairfax **▲**  
Projected Opening of Branch Dept. Store to be operated by WOOLCO DIVISION  
of F. W. WOOLWORTH CO., New York, N. Y.
- Zayre, 6751 Wilson Blvd.** Falls Church **■**  
Telephone: Area Code 703-534-3429 22044  
77,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Framingham.  
ROBERT LEIKER—Store Manager.  
FRANK GOODRIDGE—Assistant Store Manager.  
LAWRENCE BAILEY—Assistant Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

- Korvettes, 8717 Springfield Mall** Franconia **▲**  
Telephone: Area Code 703-971-6700 22310  
175,000 ft. Branch Discount Dept. Store operated by KORVETTES, New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
WILLIAM ASININ—Store Manager.
- RDR Discount City, Rte. 101 S.** Franklin **◆**  
Telephone: Area Code 804-582-7323 23851  
12,000 ft. Branch Discount Dept. Store operated by RAYLESS DEPT. STORES,  
New York, N. Y.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in New York.  
FREDERIC K. RAIFF (at New York)—President.
- K mart, 1257 Jefferson Davis Blvd.** Fredericksburg **■**  
Telephone: Area Code 703-373-6382 22402  
95,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES (at this store)  
Ladies & Childrens Wear—HOLLY STORES, INC.  
Shoes—MELDISCO
- Nichols Discount City, 5099 Jefferson Davis Hwy.** Fredericksburg **▲**  
Telephone: Area Code 703-371-3880 22401  
100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
New York, N. Y.  
All Depts. Company Operated except Shoes. Executives and  
Merchandise Buyers listed in New York.  
MANFRED BRECKER (at New York)—President.
- Woolco Dept. Store, Greenbriar Shopping Center** Fredericksburg **●**  
Telephone: Area Code 703-371-5511 22401  
90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- K mart, 465 South St.** Front Royal **●**  
Telephone: Area Code 703-835-8181 22630  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Heck's, 949 E. Stuart Dr.** Galax **●**  
Telephone: Area Code 703-238-8177 24333  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
DORIS PHILLIPS—Store Manager.  
RONALD COCHRAN—Assistant Store Manager.
- Murphy's Mart, U.S. 17 S.** Gloucester **■**  
Telephone: Area Code 804-693-5320 23061  
60,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980



## VIRGINIA (Cont'd.)

- Gibson's Discount Center, Rte. 17 N.** Grafton <sup>Key</sup> 23490  
 Telephone: Area Code 804-888-4117  
 27,000 ft. Branch Discount Dept. Store operated by FARM FRESH SUPER MARKETS, Norfolk, Va., franchised by GIBSON DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Shoes, Executives and Merchandise lines for GIBSON DISCOUNT CENTERS, INC., listed Seagoville.  
 EUGENE WALTERS (at Norfolk)—President.  
 JUANITA COOK—Store Manager.
- Magic Mart, Rte. 460 E.** Grundy 24614  
 Telephone: Area Code 703-935-3721  
 27,000 ft. Branch Discount Dept. Store operated by AMMAR, INC., Bluefield, Va.  
 All Depts. Company Operated. Executives and Merchandise Lines listed in Bluefield.  
 SCOTT KEENE—Store Manager.
- K mart, 210 W. Mercury Blvd.** Hampton 23369  
 Telephone: Area Code 804-722-3916  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Murphy's Mart, 21 W. Mercury Blvd.** Hampton 23669  
 Telephone: Area Code 804-722-3971  
 60,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Woolco Dept. Store, Todd Center** Hampton 23366  
 Telephone: Area Code 804-723-1911  
 115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, Hwy. 33 E. (Box 1020)** Harrisonburg 22801  
 Telephone: Area Code 703-433-2541  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mason's Discount Dept. Store, Clover Leaf Shopping Center** Harrisonburg 22801  
 Telephone: Area Code 703-433-9148  
 40,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
 DARRELL KUEHLE—Store Manager.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC.

## VIRGINIA (Cont'd.)

- Nichols Discount City, Rtes. 11 & 712** Harrisonburg 22801  
 Telephone: Area Code 703-434-5948  
 84,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO., New York, N. Y.  
 All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- K mart, 494 Elden St.** Herndon 22070  
 Telephone: Area Code 703-437-7900  
 24,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, Lee Plaza & Rte. 46** Hopewell 23850  
 Telephone: Area Code 804-541-8300  
 37,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Singleton's Discount Center, Main St.** Lebanon 24266  
 Telephone: Area Code 703-889-2994  
 22,000 ft. Branch Discount Dept. Store operated by SINGLETON'S STORES, INC., Abingdon, Va.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Abingdon, Va.  
 EMORY GRIFFITH—Store Manager.
- K mart, 240 E. Market St.** Leesburg 22075  
 Telephone: Area Code 703-777-7878  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, Rte. 5** Lexington 24502  
 Projected Opening of 55,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- Hills Dept. Store, 2110 Ward Rd.** Lynchburg 24502  
 Telephone: Area Code 804-239-2691  
 70,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 2312 Ward's Rd.** Lynchburg 24502  
 Telephone: Area Code 804-239-2691  
 86,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- RDR Discount City, 908 Main St.** Lynchburg 25404  
 Telephone: Area Code 804-846-7611  
 15,000 ft. Branch Discount Dept. Store operated by RAYLESS DEPT. STORES, New York, N. Y.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in New York.  
 FREDERIC K. RAIFF (at New York)—President.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

- E mart, US 29 (Box 600)** Madison Heights ▲  
 Telephone: Area Code 804-528-8555 24572  
 77,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Dart, 8319 Sudley Rd.** Manassas ■  
 Telephone: Area Code 703-368-8151 22110  
 80,000 ft. Branch Discount Store operated by DART DRUG CORP., Landover, Md.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Landover.  
 FRANK ANPNUICCO—Store Manager.
- K mart, 7807 Sudley Rd.** Manassas ▲  
 Telephone: Area Code 703-368-0101 22110  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 8303 Sudley Rd.** Manassas ■  
 Telephone: Area Code 703-368-3411 22110  
 78,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
 F. W. WOOLWORTH CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New York.  
 G. W. NELSON (at New York)—President.
- K mart, North Main St.** Marion ●  
 Telephone: Area Code 703-783-5153 24354  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Bargain Centers, Inc., 31-37 Fayette St.** Martinsville ★  
 Telephone: Area Code 703-832-9797 24112  
 Resident Buyer: Martin Blumberg, 225 W. 34th St., N. Y. C.  
 14,000 ft. Discount Dept. Store operating a branch store located at W. Washington  
 St., Eden, N. C. (6,000 ft.).  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens, Domestic, Floor Coverings, Jewelry, Housewares,  
 Toys, Sporting Goods, Luggage, Appliances, Radios.  
 SELMA ALTSCHULL—President, Secretary & Buyer Ladies &  
 Childrens Wear, Family Shoes, Housewares, Luggage, Linens  
 & Jewelry.  
 CHARLES ROY—Buyer Mens Wear, Family Shoes, Floor Coverings,  
 Toys, Sporting Goods, Jewelry, Appliances, Radios & Luggage.  
 ALBERT BARKSDALE—Buyer Toys & Housewares.
- E mart, Rte. 220 S. (Box 5271)** Martinsville ■  
 Telephone: Area Code 703-838-8726 24112  
 60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC.

## VIRGINIA (Cont'd.)

- K mart, 401 Oriana Rd.** Newport News ▲  
 Telephone: Area Code 804-874-4242 23802  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 464 Warwick Village Shopping Center** Newport News ■  
 Telephone: Area Code 804-596-7851 23601  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 9710 Jefferson Ave.** Newport News ■  
 Telephone: Area Code 804-596-1067 23605  
 80,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, Kings Plaza, Warwick Blvd.** Newport News ●  
 Telephone: Area Code 804-874-5070 23601  
 57,800 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
 Newton, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Newton.  
 PAUL K. BREADY (at Newton)—Vice President, Store Operations.
- Murphy's Mart, 837 Newport Square** Newport News ■  
 Telephone: Area Code 804-595-8853 23601  
 88,000 ft. Branch Promotional Mass Merchandising Store operated by G. C.  
 MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Farm Fresh Super Markets, 3487 Inventor's Rd.** Norfolk ★ 3  
 Telephone: Area Code 804-853-7461 23502  
 Headquarters Office of supermarket chain operating GIBSON DISCOUNT CENTERS  
 listed in Jacksonville, N. C.; Gratton & Poquoson, Va., franchised by GIBSON'S  
 DISCOUNT CENTERS, INC., Seagoville, Tex.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Lines for GIBSON DISCOUNT CENTERS, INC., Seagoville.  
 DAVID FURMAN—Chairman of the Board.  
 EUGENE WALTERS—President.  
 JUANITA COOK—General Manager & Buyer Ladies, Mens &  
 Childrens Wear, Family Shoes, Linens, Domestic, Fabrics &  
 Sewing Notions.  
 JERRY PHELPS—Merchandise Manager.  
 RONALD DEL CASTILHO—Buyer Drugs.
- K mart, 801 N. Military Hwy.** Norfolk ▲  
 Telephone: Area Code 804-420-2030 23502  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## VIRGINIA (Cont'd.)

- K mart, 741 Little Creek Rd. E.** Norfolk 23518  
Telephone: Area Code 804-480-1732  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store.** Norfolk 23502  
Virginia Beach Blvd. & Glen Rock Rd.  
Telephone: Area Code 804-853-7405  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, 1851 Little Creek Rd.** Norfolk 23518  
Telephone: Area Code 804-587-4775  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Woolco Dept. Store, Little Creek East Shopping Center** Norfolk 23518  
Telephone: Area Code 804-583-5871  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of THE F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Zayre, 1720 E. Little Creek Rd.** Norfolk 23518  
Telephone: Area Code 804-583-1891  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
LAURIN HAMLETT—Store Manager.  
DAVID METZ—Assistant Store Manager.
- Acme Markets of Tazewell, Railroad Ave. (Box 246)** North Tazewell 24630  
Telephone: Area Code 703-988-2561  
COMPANY PROFILE (SIC 53 21):  
SALES: \$11,000,000 (1979 Estimated)  
TOTAL SQ. FT.: 126,000  
SALES PER SQ. FT.: \$87.30  
OWNERSHIP: Public  
TRADED: OTC  
SOURCES: Annual Reports, 10-Ks, DSN and BGI  
Headquarters Office for chain of Discount Dept. Stores listed as A-MART in Norton, Richlands, Tazewell & Wytheville, Va.; Bluefield & Princeton, W. Va.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Wear, Family Shoes, Linens, Domestic, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drugs, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Luggage, Tobacco, Shoes, Jewelry, Sewing Notions, Furniture, Snack Bar, Supermarket & Home Improvement.  
SIDNEY PEERY—Chairman of the Board.  
CHARLES E. CAUTHEN, JR.—President.  
DONALD W. WALK—Vice President, Director of Purchasing.  
GENE PEERY—Treasurer, Secretary & Comptroller.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

- A-Mart, Norton Shopping Plaza** Norton 24272  
Telephone: Area Code 703-679-5159  
30,000 ft. Branch Discount Dept. Store operated by ACME MARKETS of TAZEWELL, North Tazewell, Va.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in North Tazewell.  
JAMES DELP—Store Manager.
- Magic Mart, 1490 Park Ave. N. W., Norton Square Shopping Center** Norton 24273  
Telephone: Area Code 703-679-2800  
40,000 ft. Branch Discount Dept. Store operated by AMMAR'S, INC., Bluefield, Va.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Bluefield.  
GREG MAY—Store Manager.
- Maloney's Discount Dept. Store, 925 Park Ave.** Norton 24273  
Telephone: Area Code 703-679-0901  
15,000 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES, INC., Mount Sterling, Ky.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Mt. Sterling, Ky.  
C. JOHNSON—Store Manager.
- Bradlees, 2055 Crater Rd.** Petersburg 23805  
Telephone: Area Code 804-861-3677  
60,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- K mart, 2400 E. Washington St.** Petersburg 23803  
Telephone: Area Code 804-881-3600  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mason's Discount Dept. Store, U. S. 301 at Morton Ave.** Petersburg 23803  
Telephone: Area Code 804-733-2166  
70,000 ft. Branch Discount Dept. Store operated by SCHOTTENSTEIN'S, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Columbus.  
O. DAVIS—Store Manager.
- K mart, 6310 Richmond Hwy.** Penn Daw 22306  
Telephone: Area Code 703-765-2684  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Magic Mart, Main Hwy.** Pennington Gap 24277  
Telephone: Area Code 703-546-2504  
30,000 ft. Branch Discount Dept. Store operated by AMMAR'S, INC., Bluefield, Va.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Bluefield.  
JIM MARSHALL—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

- Gibson's Discount Center, 491 Wythe Creek Rd.** Poquoson 23862  
Telephone: Area Code 804-868-7780  
11,000 ft. Branch Discount Dept. Store operated by FARM FRESH SUPERMARKETS, Norfolk, Va., franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Seagoville.  
GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville.  
EUGENE WALTERS (at Norfolk)—President.  
H. LEE COBB—Store Manager.
- Bradlees, 4080 Victory Blvd.** Portsmouth 23701  
Telephone: Area Code 804-498-5085  
59,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- K mart, 1070 Frederick Blvd.** Portsmouth 23707  
Telephone: Area Code 804-399-4078  
55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- King's Dept. Store, 3100 Airline Blvd.** Portsmouth 23701  
Telephone: Area Code 804-488-9838  
62,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Murphy's Mart, 5734 Churchland Blvd.** Portsmouth 23703  
Telephone: Area Code 804-483-2555  
50,000 ft. Branch Promotional Mass Merchandising Store operated by G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.
- Zayre, 2880 Airline Blvd.** Portsmouth 23707  
Telephone: Area Code 804-488-2573  
80,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
GENE NEWSOME—Store Manager.
- Singleton's Discount Center** Pound 24279  
Telephone: Area Code 703-796-5884  
22,000 ft. Branch Discount Dept. Store operated by SINGLETON'S STORES, INC., Abingdon, Va.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Abingdon, Va.  
JOE CALLIS—Store Manager.
- Heck's 99 E. Main** Pulaski 24301  
Telephone: Area Code 703-980-7681  
50,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated, Executives listed in Charleston and Merchandise Buyers listed in Nitro, W. Va.  
ROBERT BROOKS—Store Manager.  
WENDALL JONES—Assistant Store Manager.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

- Heck's, Rte. #2 (Box 969)** Radford 24141  
Telephone: Area Code 703-839-8081  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated, Executives listed in Charleston and Merchandise Buyers listed in Nitro, W. Va.  
GARY MEADOWS—Store Manager.  
DALE BROWNLEE—Assistant Store Manager.
- K mart, Rte. 11** Radford 24141  
Telephone: Area Code 703-639-9841  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Memco, 1651 Reston Ave.** Reston 22070  
Telephone: Area Code 703-437-8600  
104,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
JIM DIERMEIER—Store Manager.
- A-Mart, Richland Plaza Shopping Center** Richlands 24641  
Telephone: Area Code 703-964-4485  
15,000 ft. Branch Discount Dept. Store operated by ACME MARKETS, North Tazewell, Va.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in North Tazewell.  
GEORGE SCOTT—Store Manager.
- Magic Mart, 3rd St.** Richlands 24641  
Telephone: Area Code 703-964-5878  
28,000 ft. Branch Discount Dept. Store operated by AMMAR, INC., Bluefield, Va.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Bluefield.  
KERMIT MUSIC—Store Manager.
- Jefferson Super Dept. Store, Midlothian Tpke.** Richmond 23225  
Telephone: Unavailable at press time  
98,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.
- Jefferson Super Dept. Store, Parham Rd.** Richmond 23229  
Telephone: Unavailable at press time  
50,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.
- Jefferson Super Dept. Store, 4000 Mechanicsville Pike** Richmond 23223  
Telephone: Unavailable at press time  
70,000 ft. Branch Dept. Store operated by JEFFERSON STORES, INC., Miami, Fla.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Miami.  
DAVID KENNY (at Miami)—President.

★ headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980



## VIRGINIA (Cont'd.)

- K mart, 6807 Midlothian Turnpike** Richmond ▲  
Telephone: Area Code 804-276-5141  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 4715 Nine Mile Rd.** Richmond ▲  
Telephone: Area Code 804-222-5684  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5432 Glenside Dr.** Richmond ■  
Telephone: Area Code 804-285-9066  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5700 Jefferson Davis** Richmond ■  
Projected Opening at 71,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- King's Dept. Store, 4717 Jefferson Davis Hwy.** Richmond ■  
Telephone: Area Code 804-275-0478  
85,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- King's Dept. Store, Williamsburg Rd. & Miller Lane** Richmond ■  
Telephone: Area Code 804-643-0385  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC., Newton, Mass. Administrative office listed in New York.  
Complete list of Company Operated Depts. and Leased Depts. with Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.
- Memco, 6301 W. Broad St.** Richmond ▲  
Telephone: Area Code 804-282-6551  
122,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
CHARLIE CATON—Store Manager.
- Memco, 5501 Midlothian Turnpike** Richmond ▲  
Telephone: Area Code 804-233-4383  
120,000 ft. Branch MEMBERSHIP Dept. Store operated by General Merchandise Division of GEMCO/MEMCO, Buena Park, Calif.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Buena Park.  
DON BOLDT—Store Manager.









★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

- Woolco Dept. Store, 4900 Azalea Mall** Richmond ▲  
Telephone: Area Code 804-286-7881  
115,000 ft. Branch Discount Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Woolco Dept. Store, Midlothian Mall** Richmond ▲  
Telephone: Area Code 804-232-4521  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Zayre, 3000 Mechanicsville Turnpike** Richmond ■  
Telephone: Area Code 804-649-0724  
80,500 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
H. TERRY SMITH—Store Manager.  
CECIL EPLING—Assistant Store Manager.
- Hills Dept. Store, 2935 Herschberger Rd. N. W.** Roanoke ■  
Telephone: Area Code 703-989-5231  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES, Canton, Mass. A Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- Hills Dept. Store, 2845 Herschberger Rd.** Roanoke ■  
Telephone: Area Code 703-563-2836  
80,000 ft. Branch Discount Dept. Store operated by HILL DEPT. STORES, Canton, Mass. Subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.
- K mart, 2502 Mellrose Ave.** Roanoke ▲  
Telephone: Area Code 703-344-2001  
108,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3533 Franklin Rd. SW** Roanoke ■  
Telephone: Area Code 703-982-0995  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, Crossroads Shopping Center** Roanoke ▲  
Telephone: Area Code 703-362-3781  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

- Woolco Dept. Store, Tanglewood Mall** Roanoke  24014  
Telephone: Area Code 703-989-0891  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- K mart, 1437 W. Main St.** Salem  24153  
Telephone: Area Code 703-389-7281  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Heck's, U.S. 501 N.** South Boston  24592  
Telephone: Area Code 804-572-8941  
48,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
LARRY HATCHETT—Store Manager.  
STEVE LEIGH—Assistant Store Manager.
- Heck's, 719 E. Atlantic St.** South Hill  23970  
Telephone: Area Code 804-447-7105  
48,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
THOMAS MARKS—Store Manager.  
DONALD ROGERS—Assistant Store Manager.
- Heck's, W. Beverly & Grubert St.** Staunton  24401  
Telephone: Area Code 703-885-5168  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
JAMES PHILLIPS—Store Manager.  
ROBERT MENGERT—Assistant Store Manager.
- K mart, 1106 Greenville Ave.** Staunton  24401  
Telephone: Area Code 703-885-8175  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President,  
Store Management.
- Woolco Dept. Store, Sugarland Plaza** Sterling  22170  
Telephone: Area Code 703-450-5511  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Murphy's Mart, 924 N. Main St.** Suffolk  23434  
Telephone: Area Code 804-539-0208  
70,000 ft. Branch Promotional Mass Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LITTLE (at McKeesport)—President.

★ headquarters

▲ over 100,000 ft.









■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC.®

## VIRGINIA (Cont'd.)

- A-Mart, Four Way Shopping Plaza** Tazewell  24630  
Telephone: Area Code 703-988-5700  
12,000 ft. Branch Discount Dept. Store operated by ACME MARKETS, INC.,  
North Tazewell, Va.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in North Tazewell.  
DON YATES—Store Manager.
- Heck's, Rte. 16** Tazewell  24651  
Telephone: Area Code 703-988-8537  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Charleston.  
DAVID MCKINNEY—Store Manager.
- Singleton's Discount Center, Anchorage Shopping Center** Vansant  24658  
Telephone: Area Code 703-935-2848  
22,000 ft. Branch Discount Dept. Store operated by SINGLETON'S STORES, INC.,  
Abingdon, Va.  
All Depts. Company Operated. Executives and Merchandise Buyers listed  
in Abingdon, Va.  
LEROY WATSON—Store Manager.
- K mart, 8051 Leesburg Pike** Vienna  22180  
Telephone: Area Code 703-790-9522  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Woolco Dept. Store, 8353 Leesburg Pike** Vienna  22180  
Telephone: Area Code 703-790-0561  
128,900 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.
- Zayre, 8389 Leesburg Pike** Vienna  22180  
Telephone: Area Code 703-833-3320  
70,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Framingham.  
ALBERT NEGVESKY—Store Manager.  
AUGUST ENCIN—Assistant Store Manager.
- Bradlees, 312 Constitution Dr.** Virginia Beach  23462  
Telephone: Area Code 804-499-9524  
110,000 ft. Branch Discount Dept. Store operated by BRADLEES DIVISION of  
THE STOP & SHOP COMPANIES, INC., Braintree, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Braintree.  
HAROLD FRANK (at Braintree)—President.
- K mart, 550 First Colonial Rd.** Virginia Beach  23451  
Telephone: Area Code 804-422-4144  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC.®, 1980



## VIRGINIA (Cont'd.)

**King's Dept. Store**  
Virginia Beach Blvd. & Glenrick Rd. Virginia Beach  
Telephone: Area Code 804-853-7405 23454  
60,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES, INC.,  
Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.

**King's Dept. Store, Military Hwy.** Virginia Beach  
Telephone: Area Code 804-420-0634 23452  
85,000 ft. Branch Discount Dept. Store operated by KING'S DEPT. STORES,  
INC., Newton, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Newton.  
PAUL E. BREADY (at Newton)—Vice President, Store Operations.

**Woolco Dept. Store, Virginia Beach Blvd.** Virginia Beach  
Telephone: Area Code 804-340-7941 23452  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

**Woolco Dept. Store** Virginia Beach  
Projected Opening of Branch Dept. Store to be operated by WOOLCO DIVISION  
of F. W. WOOLWORTH CO., New York, N. Y.

**Zayre, 5112 Virginia Beach Blvd.** Virginia Beach  
Telephone: Area Code 804-499-3796 23462  
80,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham.  
RONALD REINER—Store Manager.

**Zayre, 501 Hilltop Plaza** Virginia Beach  
Telephone: Area Code 804-425-3817 23454  
63,099 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham.  
THOMAS PIAZZA—Store Manager.

**K mart, Rte. 250 W.** Waynesboro  
Telephone: Area Code 703-842-6137 22980  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President,  
Store Management.

**Murphy's Mart, 726 James York Plaza** Williamsburg  
Telephone: Area Code 804-229-5655 23185  
70,000 ft. Branch Promotional Mass Merchandising Store operated by G. C.  
MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYLE (at McKeesport)—President.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

Key Units

**Woolco Dept. Store, Williamsburg Shopping Center** Williamsburg  
Telephone: Area Code 804-229-4141 23185  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of  
F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

**K mart, 1163 Millwood Pike** Winchester  
Telephone: Area Code 703-662-4353 22601  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President,  
Store Management.

**Nichols Discount City, Berryville Ave. & Rte. 7** Winchester  
Telephone: Area Code 703-667-8530 22601  
125,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS CO.,  
New York, N. Y.  
All Depts. Company Operated except Shoes, Executives and  
Merchandise Buyers listed in New York.  
MANFRED BRECKER (at New York)—President.

**Zayre, 1049-1057 Delco Plaza** Winchester  
Telephone: Area Code 703-667-3490 22601  
52,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham,  
Mass.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Framingham.  
JOHN KIRALY—Store Manager.  
RAYMOND KING—Assistant Store Manager.  
WILLIAM PREYE—Assistant Store Manager.

**Luskin's, 14647 Jefferson Davis Hwy.** Woodbridge  
Telephone: Area Code 202-621-1800, ext. 310 22191  
12,000 ft. Branch Discount Dept. Store operated by LUSKIN'S, INC.,  
Baltimore, Md.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Baltimore.  
JACK LUSKIN (at Baltimore)—President.

**Woolco Dept. Store, Bridgewood Shopping Center** Woodbridge  
Telephone: Area Code 703-494-1500 22191  
115,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W.  
WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in New York.  
G. W. NELSON (at New York)—President.

**Zayre, 13273 Gordon Blvd.** Woodbridge  
Telephone: Area Code 703-494-8155 22191  
75,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP.,  
Framingham, Mass.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Framingham.  
IRWIN HEILBRONNER—Store Manager.  
FRED DOERBECKER—Assistant Store Manager.  
CHRISTA PFISTERER—Assistant Store Manager.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

## A-Mart, Main St.

Telephone: Area Code 703-288-4112

24,000 ft. Branch Discount Dept. Store operated by ACME MARKETS of

TAZEWELL, North Tazewell, Va.

All Depts. Company Operated. Executives and Merchandise Buyers listed in North Tazewell.

RUSSELL KELLY—Store Manager.

## Wytheville

24382

## DIRECTORY OF DISCOUNT CENTERS

## WASHINGTON

This is the listing of the discount stores and company offices in Washington arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## BENTON COUNTY

Griggs, Richland  
K mart, Kennewick  
Pay Less, Kennewick  
Pay Less, Richland

## CHELAN COUNTY

K mart, Wenatchee  
Pay Less, Wenatchee  
Stan's Merry Mart, Wenatchee

## CLALLAM COUNTY

Pay Less, Port Angeles

## CLARK COUNTY

Fred Meyer, Vancouver  
K mart, Vancouver  
Pay Less, Vancouver

## COWLITZ COUNTY

Bob's Merchandise, Inc., Longview  
Fred Meyer, Longview

## FRANKLIN COUNTY

Griggs Self Service, Pasco  
Pay Less, Pasco

## GRANT COUNTY

K mart, Moses Lake  
Pay Less, Moses Lake

## GRAYS HARBOR COUNTY

Pay Less, Aberdeen

## KING COUNTY

Chubby & Tubby, Seattle  
Fred Meyer, Bellevue  
Fred Meyer, Burien  
Fred Meyer, Kirkland  
Fred Meyer, Seattle  
K mart, Bellevue  
K mart, Federal Way  
K mart, Kent  
K mart, Renton  
K mart, Seattle  
Mr. Wiggs, Bellevue  
Pay Less, Bellevue  
Pay Less, Burien  
Pay Less, Federal Way  
Pay Less, Kent  
Pay Less, Redmond  
Pay Less, Renton  
Pay Less, Seattle

## KITSAP COUNTY

K mart, Bremerton  
Pay Less, Bremerton  
Value Giant, Bremerton

## KITTITAS COUNTY

Bi-Mart, Ellensburg

## LEWIS COUNTY

K mart, Chehalis  
Value Giant, Chehalis  
Yard Birds, Chehalis

## MASON COUNTY

Yard Birds, Shelton

## PIERCE COUNTY

B & I Store, Tacoma  
Duffiebag, Tacoma  
Fred Meyer, Tacoma  
K mart, Puyallup  
K mart, Tacoma

## SKAGIT COUNTY

Northern Sales, Mount Vernon  
Pay Less, Mount Vernon

## SNOHOMISH COUNTY

Fred Meyer, Everett  
Fred Meyer, Lynnwood  
K mart, Edmonds  
K mart, Everett  
Pay Less, Everett  
Pay Less, Lynnwood

## SPOKANE COUNTY

Fred Meyer, Spokane  
K mart, Spokane  
K mart, Veradale

## THURSTON COUNTY

K mart, Lacey  
Pay Less, Lacey  
Yard Birds, Olympia

## WALLA WALLA COUNTY

Bi-Mart, Walla Walla  
K mart, Walla Walla  
Pay Less, Walla Walla

## WHATCOM COUNTY

Discount City, Bellingham  
Fred Meyer, Bellingham  
K mart, Bellingham  
Northwest Liquidators, Bellingham  
Pay Less, Bellingham

## YAKIMA COUNTY

Bi-Mart, Yakima  
K mart, Yakima  
Fred Meyer, Yakima  
Pay Less, Union Gap

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.









● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## WASHINGTON (Cont'd.)

- Pay Less Store, 310 N. Myrtle St.** **Aberdeen**   
Telephone: Area Code 206-533-4900  
35,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
TERRY SEIM—Store Manager.
- Fred Meyer Shopping Center, 2041 148th Ave. NE** **Bellevue**   
Telephone: Area Code 206-841-4950  
150,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- K mart, 15015 Main St.** **Bellevue**   
Telephone: Area Code 206-SH 7-4300  
104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Mr. Wiggs** **Bellevue**   
Projected Opening of Branch Discount Dept. Store to be operated by  
MR. WIGGS DEPT. STORES, INC., Cleveland, Ohio.
- Pay Less Store, 103 - 110th Ave. NE** **Bellevue**   
Telephone: Area Code 206-454-4905  
32,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
BRAD BEETHAM—Store Manager.
- Discount City, Inc., 1815 Cornwall Ave.** **Bellingham**   
Telephone: Area Code 206-734-0600  
25,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Linens, Domestic, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drugs, Cameras & Auto Accessories.  
ROBERT C. THORNBERG—President, General Manager & Buyer  
CAROLYN NIEUWENDORP—Buyer Ladies, Girls, Mens & Boys  
Wear, Linens & Domestic.  
TOM DOWD—Buyer Cameras.  
BETH GALLEY—Buyer Drugs.
- Fred Meyer Shopping Center, 800 Lakeway Dr.** **Bellingham**   
Telephone: Area Code 503-746-9600  
112,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- K mart, 1001 E. Sunset Dr.** **Bellingham**   
Telephone: Area Code 206-734-9550  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* Headquarters

▲ over 100,000 ft.








■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC.™

## WASHINGTON (Cont'd.)

- Northwest Liquidators, 115 E. Magnolia** **Bellingham**  **2**  
Telephone: Area Code 206-733-6210  
15,000 ft. Discount Dept. Store operating a branch store listed as  
NORTHERN SALES in Mt. Vernon, Wash.  
COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Housewares, Hardware & Sporting Goods.  
LEASED DEPTS.—Auto Accessories & TBA Center.  
S. M. JAFFE—President, Store Manager & Buyer.  
JOEL JAFFE—Treasurer & Buyer Sporting Goods.  
M. THOMAS—Buyer Family Shoes.  
LESSEE (located at Mt. Vernon only)  
Auto Accessories & TBA Center—HAWLEY'S AUTO CENTER
- Pay Less Store, 220 - 36th St.** **Bellingham**   
Telephone: Area Code 206-734-8200  
30,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
FRANK BOUTHILLIER—Store Manager.
- K mart, 4210 Wheaton Way** **Bremerton**   
Telephone: Area Code 206-377-3871  
85,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 624 - 4th St.** **Bremerton**   
Telephone: Area Code 206-479-3195  
35,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
JACK GRIGORI—Store Manager.
- Value Giant, Brownsville Hwy. & Riddle Rd.** **Bremerton**   
Telephone: Area Code 206-377-8545  
35,000 ft. Branch Discount Dept. Store operated by PAYLESS DRUG STORES  
NORTHWEST, Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
SAM ANDERSON—Store Manager.
- Fred Meyer Shopping Center, 14300—1st Ave. S.** **Burien**   
Telephone: Area Code 206-433-6404  
100,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- Pay Less Store, 501 SW 148th St.** **Burien**   
Telephone: Area Code 206-243-5593  
33,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
DICK HOFFEDITZ—Store Manager.

\* Headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC.™

## WASHINGTON (Cont'd.)

**K mart, 1201 N.W. Louisiana** Chehalis 98532  
 Telephone: Area Code 206-748-8626  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Value Giant, 181 N. E. Hampe Way** Chehalis 98532  
 Telephone: Area Code 206-748-0077  
 35,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bristabane.  
 TOM KELLEY—Store Manager.

**Yard Birds, 2100 N. National Ave.** Chehalis 98532  
 Telephone: Area Code 206-748-6682

## COMPANY PROFILE (SIC 53 21):

SALES: \$25,000,000 (1979 Estimated)  
 TOTAL SQ. FT.: 400,000  
 SALES PER SQ. FT.: \$62.50  
 OWNERSHIP: Pay 'N Save Corp., Seattle, Wash.  
 TRADED: OTC  
 SYMBOL: PAYN (NASDAQ)  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 Resident Buyer: Merchants Buying Syndicate, 1150 Broadway, N. Y. C.  
 Retailers Representative, 1241 Broadway, N. Y. C.  
 400,000 ft. Discount Dept. Store Operated by PAY 'N SAVE, Seattle, Wash.  
 with branch stores listed in Olympia & Shelton, Wash.  
 COMPANY OPERATED DEPTS.—Ladies & Mens Wear, Family Shoes,  
 Pets, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys,  
 Sporting Goods, Tires & Battery Service, Auto Accessories, Lamps,  
 Stationery, Plumbing, Electrical, Luggage, Garden, Candy, Marine Items.  
 LEASED DEPTS.—Ladies Wear, Jewelry, Records, Appliances, TV, Radios,  
 Supermarkets, Cameras, Optometrist, Beauty Salon & Music.

GEORGE LEE—General Manager.  
 DICK BAKER—Store Manager.  
 JIM HASLETT—Office Manager.  
 EVE NORTH—Advertising Manager.  
 ZERN HARKINS—Merchandise Manager.  
 RITA SCHANG—Buyer Ladies Clothing.  
 GORDON BOYD—Buyer Mens Clothing.  
 GORDON BOYS—Buyer Family Shoes.  
 DORIS BECKER—Buyer Housewares.  
 DOUG MITCHUM—Buyer Luggage, Lamps & Furniture.  
 MIKE GRUBBS—Buyer Drugs.  
 BOB BERRY—Buyer Toys & Stationery.  
 HAROLD KIPP—Buyer Hardware, Floor Coverings, Plumbing  
 & Electrical.  
 JIM BUTKUS—Buyer Auto Accessories, Tires, Battery Service,  
 Paint & Marine Items.  
 FRANK TERNAN—Buyer Sporting Goods.  
 RON HARVEY—Buyer Garden & Pets.  
 JUDY BRYANT—Buyer Candy.

## LESSEES

Ladies Wear—FASHION CORNER  
 Jewelry—ALLENS JEWELRY  
 Supermarket—U MARK IT  
 Western Wear—OWL'S NEST  
 Music—STRINGS & THINGS  
 Optometrists—DRE, DEGIDIO & SHAFFER  
 Appliances & Records—TWIN CITY RADIO & TV (at store)  
 Beauty Salon—DOREN'S  
 Camera Center—DON'S CAMERA

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## WASHINGTON (Cont'd.)

**K mart, 22511 Hwy. 99** Edmonds 98020  
 Telephone: Area Code 206-774-7726  
 105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES  
 Jewelry—HEILBERG'S

**Bi-Mart, 609 East Mountain View** Ellensburg 92928  
 Telephone: Area Code 509-925-6972  
 38,000 ft. Branch Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Eugene.  
 JIM WYATT—Store Manager.

**K mart, 8102 Evergreen Way** Everett 98202  
 Telephone: Area Code 206 EL 3-8103  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES  
 Supermarket—ALLIED SUPERMARKET

**Fred Meyer Shopping Center, 8530 Evergreen Way** Everett 98201  
 Telephone: Area Code 206-355-4646  
 150,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Portland.  
 CYRIL GREEN (at Portland)—President.

**Pay Less Store, 6220 Hwy. 99 S.** Everett 98203  
 Telephone: Area Code 206-353-7122  
 35,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Beaverton.  
 JERRY McCAMMAN—Store Manager.

**Pay Less Store, 10th & Broadway** Everett 98201  
 Telephone: Area Code 206-258-8422  
 37,882 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Beaverton.  
 RON ROBB—Store Manager.

**K mart, 1207 S. 320th St.** Federal Way 98002  
 Telephone: Area Code 206-941-3820  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President,  
 Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## WASHINGTON (Cont'd.)

- Pay Less Store, 31401 Pacific Hwy. S.** Federal Way 98002  
Telephone: Area Code 206-839-9000  
32,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
JOE HEGENAUER—Store Manager.
- K mart, 7500 W. Canal Dr.** Kennewick 99336  
Telephone: Area Code 509-783-3111  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 101 N. Ely** Kennewick 99336  
Telephone: Area Code 509-783-1436  
32,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
GARY SCHUHMACHER—Store Manager.
- K mart, 24800 W. Valley Hwy.** Kent 98031  
Telephone: Area Code 206-852-9071  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 24044 SE 104th St.** Kent 98031  
Telephone: Area Code 206-852-8180  
32,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
CHUCK BLAINE—Store Manager.
- Fred Meyer Shopping Center, 148 N.E.** Kirkland 98033  
Telephone: Area Code 206-745-5227  
145,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- K mart, 4141 Martin Way** Lacey 95803  
Telephone: Area Code 206-456-5572  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 604 Sleater Kinney Rd.** Lacey 95803  
Telephone: Area Code 206-456-2522  
32,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
CARL COLBY—Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## WASHINGTON (Cont'd.)

- Bob's Merchandise, Inc., 1111 Hudson** Longview 98632  
Telephone: Area Code 206-425-3870  
100,000 ft. Promotional Dept. Store operating a branch store listed in Vancouver, Wash.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances, TV, Radio, Stationery, Greeting Cards, Cameras, Auto Accessories, Luggage & Home Improvement.  
Estimated Sales: \$8,700,000  
BOB SCHLECT, JR.—President  
DON ADAMS—Personnel, Office & Security  
DAVE HOLMA—Store Planning & Development, Fixtures & Equipment & Display Manager  
JOE STEPHONIC—Distribution Manager  
ROGER BINTNER—Merchandise Manager.
- BUYERS**  
RON REYNOLDS—Buyer Ladies Wear, Garden Center & Jewelry  
CAROLE AYERS—Childrens & Infants Wear  
GARY SANDGREN—Buyer Young Mens Wear  
KURT HENDRIKSON—Mens Wear & Luggage  
BOB KANTOLA—Family Shoes  
VESTA MOLT—Buyer Linens, Domestic, Housewares, Appliances, TV & Radios  
DON OSTERBERG—Buyer Hardware, Paint, Sporting Goods, Auto Accessories & Home Improvement  
NEVA SCHLECHT—Buyer Toys, Drugs, Records, Stationery, Greeting Cards & Cameras.
- Fred Meyer Shopping Center, 3184 Ocean Beach Hwy.** Longview 98632  
Telephone: Portland Hdqts. 503-235-8844  
106,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- Fred Meyer Shopping Center, 4615A—196 St. SW** Lynnwood 98036  
Telephone: Area Code 206-778-2591  
180,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated except Dental. Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- LESSEE**  
Dental—LYNNWOOD FAMILY DENTAL CENTER
- Pay Less Store, 19800 - 44th Ave. W.** Lynnwood 98036  
Telephone: Area Code 206-776-3172  
32,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
DON ANDERSON—Store Manager.
- K mart, 813 Stratford** Moses Lake 98837  
Telephone: Area Code 509-765-1228  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## WASHINGTON (Cont'd.)

**Pay Less Store, 815 N. Stratford Ave.** **Moses Lake** ♦  
 Telephone: Area Code 509-765-0229  
 33,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Beaverton.  
 RONDO SCOTT—Store Manager.

**Northern Sales, 1630 Riverside Ave.** **Mount Vernon** ♦  
 Telephone: Area Code 206-424-8525  
 15,000 ft. Branch Discount Dept. Store operated by NORTHWEST LIQUIDATORS,  
 Bellingham, Wash.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Bellingham.  
 ROY McMULLIN—Store Manager.  
 LESSEE  
 Auto Accessories & TBA Center—HAWLEY'S AUTO CENTER

**Pay Less Store, 101 College Way** **Mount Vernon** ♦  
 Telephone: Area Code 206-424-7901  
 44,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Beaverton.  
 JIM STEWART—Store Manager.

**Yard Birds, 500 N. Capital Hwy.** **Olympia** ♦  
 Telephone: Area Code 206-943-1623  
 50,000 ft. Branch Discount Dept. Store operated by YARD BIRDS, Chehalis, Wash.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Chehalis.  
 NOEL COLE—Store Manager.

**Pay Less Store, 11912 NE 4th Plain Rd.** **Orchards** ♦  
 Telephone: Area Code 206-256-4836  
 32,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Beaverton.  
 WALLY HORNBERGER—Store Manager.

**Grigg's Enterprises, Inc.** **Pasco** ★  
 901 W. Columbia St. (Box 2348)  
 Telephone: Area Code 509-547-0566  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$12,500,000 (1979 Estimated)  
 TOTAL SQ. FT.: 262,000  
 SALES PER SQ. FT.: \$47.71  
 OWNERSHIP: Private  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 300,000 ft. Discount Dept. Store with branch stores listed in Milton-Freewater,  
 Ore. & Richland, Wash.  
**COMPANY OPERATED DEPTS.**—Ladies, Mens & Children Wear, Linens,  
 Domestic, Furniture, Housewares, Hardware, Paint, Toys, Sporting  
 Goods, Garden Center, Records, Gifts, Electronics, Small Appliances,  
 Stationery, Greeting Cards, Auto Accessories, Tires, Fabrics &  
 Sewing Notions.  
**LEASED DEPTS.**—Family Shoes, Drugs, Cameras, Jewelry, Flowers,  
 Crafts, Cake Shop & Restaurant.

(Continued)

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## WASHINGTON (Cont'd.)

Key Units

**Grigg's Enterprises, Inc. (Continued)**  
 CHARLES F. GRIGG—President, Store Planning & Development,  
 Manager, Hardlines Merchandiser, Buyer Fixtures & Equipment.  
 TOM SPURGEN—Controller.  
 TOM SCOTT—Operations, Distribution, Maintenance &  
 Store Manager.  
 KEN SOOTS—Merchandise Manager Softlines & Buyer Mens  
 Wear, Boys Wear & Domestic.  
 L. MILLER—Buyer Ladies Wear & Accessories, Girls &  
 Infants Wear.  
 STEVE STECKER—Buyer Hardware, Paint & Garden Center.  
 STEVE QUARTERS—Buyer Stationery, Greeting Cards, Fabrics,  
 Linens, Domestic, Sewing Notions & Sporting Goods.  
 TOM WATTS—Buyer Records, Electronics, Small Appliances,  
 Gifts, Housewares, Toys, Auto Accessories & Tires.  
**LESSEES**  
 Family Shoes—REENI SHOES  
 Drugs & Cameras—LOW COST DRUGS  
 Jewelry—BILL FLEMING  
 Flowers & Crafts—McCOY ARTS & CRAFTS  
 Cake Shop—STEINS CAKE  
 Restaurant—BILL PAULSON

**Pay Less Store, 215 N. 4th St.** **Pasco** ♦  
 Telephone: Area Code 509-547-0575  
 25,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Beaverton.  
 RON PARR—Store Manager.

**Pay Less Store, 110 Port Angeles Plaza** **Port Angeles** ♦  
 Telephone: Area Code 206-457-1109  
 45,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Beaverton.  
 DUANE VERNON—Store Manager.

**K mart, 621 River Rd.** **Puyallup** ■  
 Telephone: Area Code 206-848-8751  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Pay Less Store, 14880 - 24th St. NE** **Redmond** ♦  
 Telephone: Area Code 206-883-3110  
 33,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
 NORTHWEST, INC., Beaverton, Ore.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Beaverton.  
 RICH ANDERSON—Store Manager.

**K mart, 440 Ranier Ave. S.** **Renton** ▲  
 Telephone: Area Code 206-228-5840  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## WASHINGTON (Cont'd.)

- Pay Less Store, 705 Rainier Ave. S.** Renton 98035  
Telephone: Area Code 206-226-8950  
33,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
DICK DONOVAN—Store Manager.
- Griggs Self-Service Dept. Store, 1307 Jadwin St.** Richland 99352  
Telephone: Area Code 509-946-0676  
32,000 ft. Branch Discount Dept. Store operated by GRIGGS ENTERPRISES, Pasco, Wash.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Pasco.  
STEVE STECKER—Store Manager.
- Pay Less Store, 1268 Lee Blvd.** Richland 99352  
Telephone: Area Code 509-946-3631  
80,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
JACK DOWD—Store Manager.
- Chubby & Tubby, 3333-35 Rainier Ave. S.** Seattle 98144  
Telephone: Area Code 206-723-2500  
20,000 ft. Discount Dept. Store and Headquarters Office of chain of Discount Dept. Stores operated by AUGIE & FRESE, INC., Seattle, Wash. with branch stores (Not Listed, all 20,000 ft.) in the Seattle area.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Jewelry, Records, Auto Accessories & Luggage.  
IRVIN W. FRESE—Partner & General Manager.  
WOODROW E. AUGIE—Partner & General Buyer.
- Fred Meyer Shopping Center, 18325 Aurora Ave. N.** Seattle 98133  
Telephone: Area Code 206-546-2401  
77,000 ft. Branch Dept. Store Operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- Fred Meyer Shopping Center, 100 NW 85th St.** Seattle 98117  
Telephone: Area Code 206-784-9600  
76,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- Fred Meyer Shopping Center, 2601 Roxbury** Seattle 98106  
Telephone: Area Code 206-937-5701  
80,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- Fred Meyer Shopping Center, 18300 Midvale Ave.** Seattle 98133  
Telephone: Area Code 206-546-3121  
80,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## WASHINGTON (Cont'd.)

- Fred Meyer Shopping Center, 7101 Empire Way S.** Seattle 98133  
Telephone: Area Code 206-725-5600  
80,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- Fred Meyer Shopping Center, 425 Broadway N.** Seattle 98102  
Telephone: Area Code 206-323-9000  
80,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- Fred Meyer Shopping Center, 12778 Bothell Way** Seattle 98155  
Telephone: Area Code 206-363-2550  
100,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- Fred Meyer Shopping Center, NE 8th & 156th NE** Seattle 98004  
Telephone: Area Code 206-748-8600  
100,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- K mart, 7345 Del Ridge Way SW** Seattle 98106  
Telephone: Area Code 206 RO 7-7004  
107,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
LESSEES  
Jewelry—HELBURG'S
- K mart, 13200 Aurora Ave. N.** Seattle 98133  
Telephone: Area Code 206-363-6319  
84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 13201 Aurora Ave. N.** Seattle 98133  
Telephone: Area Code 206-364-3660  
33,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
GORDON BARKER—Store Manager.
- Pay Less Store, 9000 Rainer Ave. S.** Seattle 98118  
Telephone: Area Code 206-722-3188  
35,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES  
NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
FLEMING KISBYE—Store Manager.

\* headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## WASHINGTON (Cont'd.)

- Yard Birds, Old Hwy. Rd.** Shelton 98584  
 Telephone: Area Code 206-426-3341  
 50,000 ft. Branch Discount Dept. Store operated by YARD BIRDS, Chehalis, Wash.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Chehalis.  
 TERRY KEMPLING—Store Manager.
- Fred Meyer Shopping Center, E. 525 Francis Ave.** Spokane 99207 ▲  
 Telephone: Area Code 509-489-3750  
 100,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
 CYRIL GREEN (at Portland)—President.
- Fred Meyer Shopping Center, E. 5204 Sprague Ave.** Spokane 99206 ■  
 Telephone: Area Code 509-535-3581  
 88,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
 CYRIL GREEN (at Portland)—President.
- Fred Meyer Shopping Center, East 9 Baldwin** Spokane 99207 ▲  
 Telephone: Unavailable at press time  
 140,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
 CYRIL GREEN (at Portland)—President.
- K mart, 6606 N. Division St.** Spokane 99208 ▲  
 Telephone: Area Code 509 HU 9-0320  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete List of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Supermarket—ALLIED SUPERMARKET  
 Jewelry—HELBURG'S
- K mart, 4110 E. Sprague** Spokane 99202 ▲  
 Telephone: Area Code 509 KE 4-2668  
 111,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete List of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES  
 Jewelry—HELBURG'S
- B & I Store, 8012 S. Tacoma Way** Tacoma 98409 ▲  
 Telephone: Area Code 206-584-2056  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$13,000,000 (1979 Estimated)  
 TOTAL SQ. FT.: 165,000  
 SALES PER SQ. FT.: \$78.79  
 OWNERSHIP: Private  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 165,000 ft. Discount Dept. Store.  
 COMPANY OPERATED DEPTS.—Housewares, Sporting Goods, Drugs & Jewelry.  
 LEASED DEPTS.—Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domesticals, Hardware, Paint, Glass, Toys, Garden Center.  
 (Continued)

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## WASHINGTON (Cont'd.)

Key Units

## B &amp; I Store (Continued)

Stereo, TV, Automotive, Snack Bar, Pharmacy, Beauty Shop, Wigs, Restaurant, Fabrics, Upholstery, Dry Cleaning, Laundry, Carpets, Plumbing & Electrical Supplies, Lumber, Amusements, Pets, Bikes & Insurance.

MRS. EARL IRWIN—President  
 RONALD IRWIN—Vice President, Buyer Sporting Goods.  
 M. L. BORGERT—Secretary, Treasurer.  
 NORMAN DOBINSKY—General Manager & Controller.  
 DICK HELF—Manager Drugs & Housewares.  
 EVELYN PEDERSON—Manager Jewelry & Photo.

## LESSEES

Ladies & Childrens Wear, Linens & Domesticals—  
 VOLUME MERCHANDISE  
 Mens & Boys Wear—STEINBERG BROS., INC.  
 Fabrics, Sewing Notions & Upholstery—COLEMAN  
 Family Shoes—REENIE SHOE  
 Glass—B & I GLASS CO.  
 Floor Coverings, Paint & Wallpaper—PAINT POT, INC.  
 Auto Accessories, TBA Center, Tires, Battery & Pets—HARJO CORP.  
 Hardware, Plumbing & Electrical—WILLIAM TENNYSON (at store)  
 Coin-op Laundry & Dry Cleaning—MR. & MRS. DEFOLO (at store)  
 Toys—DAVID KLEINMAN  
 Wigs—JACK TUESBERG  
 Garden Center—B & I MERCANTILE  
 Stereo & TV—TOUTANT  
 Snack Bar—LEONARD KIM  
 Insurance—DON ROMANI  
 Amusements—HARRY HARNISH  
 Pharmacy—JACK SHUSTER  
 Beauty Shop—SHARON MITCHELL  
 Bikes—JOHN SISLER

- Duffie Bag Inc., 8207 S. Tacoma Way (Box 99308)** Tacoma 98499 ★ 2  
 Telephone: Area Code 206-588-4433  
 16,000 ft. Discount Store with a branch store (Not Listed) in Everett, Wash.  
 All Depts. Company Operated including Mens Wear, Mens Shoes, Sporting Goods, Luggage.  
 Estimated Sales: \$1,600,000  
 STANLEY SIGEL—President & Buyer.  
 S. TOBIN—Vice President.

- Fred Meyer Shopping Center, 11011 S. Tacoma Way** Tacoma 98499 ▲  
 Telephone: Area Code 206-588-6645  
 135,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
 CYRIL GREEN (at Portland)—President.

- Fred Meyer Shopping Center, 4505 S. 19th St.** Tacoma 98405 ▲  
 Telephone: Portland Hdqts. 503-235-8844  
 112,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
 CYRIL GREEN (at Portland)—President.

- Fred Meyer Shopping Center, 7250 Pacific Ave.** Tacoma 98405 ▲  
 Telephone: Portland Hdqts. 503-235-8844  
 112,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Portland.  
 CYRIL GREEN (at Portland)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## WASHINGTON (Cont'd.)

- K mart, 5132 6th Ave.** Tacoma 98406  
Telephone: Area Code 206-752-3584  
110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 1414 72nd St. E.** Tacoma 98404  
Telephone: Area Code 206-531-6824  
105,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 5401 - 100th St. SW** Tacoma 98499  
Telephone: Area Code 206-582-5406  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 2515 Main St.** Union Gap 98901  
Telephone: Area Code 509-452-8597  
42,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
PAUL IRSFELD—Store Manager.
- Bob's Merchandise, Inc.** Vancouver 98664  
Telephone: Area Code 206-6699-4640  
37,000 ft. Branch Discount Dept. Store operated by BOB'S MERCHANDISE, INC., Longview, Wash.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Longview.  
LARRY SHARP—Store Manager.
- Fred Meyer Shopping Center, 2201 Grand Blvd. NE** Vancouver 98661  
Telephone: Portland Hdqts. 503-235-8844  
83,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- Fred Meyer Shopping Center, 7700 Hwy. 99** Vancouver 98660  
Telephone: Portland Hdqts. 503-235-8844  
77,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- Fred Meyer Shopping Center, 11325 SE Mill Plain Blvd.** Vancouver 98664  
Telephone: Portland Hdqts. 503-235-8844  
127,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated, Executives and Merchandise Buyers listed in Portland.  
CYRIL GREEN (at Portland)—President.
- K mart, 2711 N. E. Andresen Rd.** Vancouver 98661  
Telephone: Area Code 206-892-8920  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC. 1980

## WASHINGTON (Cont'd.)

- Pay Less Store, 612 NE 81st St.** Vancouver 98665  
Telephone: Area Code 206-696-0706  
14,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
LEBOI CANN—Store Manager.
- K mart, E. 15303 Sprague Ave.** Veradale 99037  
Telephone: Area Code 509-922-3350  
91,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- BI-Mart, 1649 Plaza Way** Walla Walla 99362  
Telephone: Area Code 509-529-8840  
30,000 ft. Branch Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Eugene.  
RAY HALLETT—Store Manager.
- K mart, 2200 E. Isaacs Ave.** Walla Walla 99362  
Telephone: Area Code 509-529-3890  
65,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, 593 N. Wilbur Ave.** Walla Walla 99362  
Telephone: Area Code 509-529-1900  
42,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
JIM SWYTER—Store Manager.
- K mart, 1340 N. Wenatchee Ave.** Wenatchee 98801  
Telephone: Area Code 509-863-0561  
60,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pay Less Store, Valley North Shopping Center** Wenatchee 98801  
Telephone: Area Code 509-863-1695  
25,000 ft. Branch Discount Dept. Store operated by PAY LESS DRUG STORES NORTHWEST, INC., Beaverton, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Beaverton.  
WALLY FOWLER—Store Manager.
- Stan's Merry Mart, 733 Wenatchee Ave.** Wenatchee 98801  
Telephone: Area Code 509 NO 2-5858  
30,000 ft. Discount Dept. Store.  
All Depts. Company Operated including Ladies, Mens & Childrens Wear, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Jewelry, Records, Appliances, TV, Radios, Cameras, Auto Accessories, Luggage.  
ROBERT L. STANLEY—President & General Manager, Buyer.

\* headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC. 1980

## WASHINGTON (Cont'd.)

## Bi-Mart, 309 S. 5th Ave.

Telephone: Area Code 509 GL 7-5175

30,000 ft. MEMBERSHIP Discount Dept. Store operated by BI-MART CO., Eugene, Ore.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Eugene.  
JERRY COLEMAN—Store Manager.

Yakima  
98901

## Fred Meyer Shopping Center, 905 E. Mead Ave.

Telephone: Area Code 509-248-5110

80,000 ft. Branch Dept. Store operated by FRED MEYER, INC., Portland, Ore.  
All Depts. Company Operated, Executives and Merchandise Buyers  
listed in Portland.

CYRIL GREEN (at Portland)—President.

Yakima  
98903

## E mart, 2304 E. Nob Hill Blvd.

Telephone: Area Code 509-248-1990

100,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCE (at Troy)—Executive Vice President, Store Management.

Yakima  
98901

## DIRECTORY OF DISCOUNT CENTERS

## WEST VIRGINIA

This is the listing of the discount stores and company offices in West Virginia arranged  
by County. More detailed information of each unit or company follows in alphabetical  
sequence by city.

## BERKELEY COUNTY

Heck's, Martinsburg  
K mart, Martinsburg  
Nichols Discount City, Martinsburg

## BOONE COUNTY

Heck's, Danville

## CASSELL COUNTY

Karta, Huntington  
Heck's, Huntington  
Hills, Huntington  
K mart, Huntington  
Super B, Huntington

## FAYETTE COUNTY

Heck's, Montgomery  
Heck's, Oak Hill

## GREENBRIER COUNTY

Alde's Discount Store, East Rainelle  
Alde's Discount Store, Fairlea  
Heck's, Lewisburg

## HANCOCK COUNTY

Fisher's, Weirton  
K mart, Weirton

## HARDY COUNTY

Heck's, Moorefield

## HARRISON COUNTY

Heck's, Bridgeport  
Heck's, Clarksburg  
Hills, Bridgeport  
K mart, Bridgeport

## JACKSON COUNTY

Heck's, Ripley

## JEFFERSON COUNTY

Heck's, Charles Town

## KANAWHA COUNTY

Heck's, Charleston  
Heck's, St. Albans  
Heck's, Nitro  
K mart, Charleston  
K mart, St. Albans  
Murphy's Mart, Dunbar

## LEWIS COUNTY

Heck's, Weston

## LOGAN COUNTY

Heck's, Earlring  
Heck's, Logan  
Super S Discount Store, Logan  
Sayer Bros., Logan

## MARION COUNTY

Geo. Bee, Fairmont

Heck's, Fairmont  
Hills, Fairmont  
Murphy's Mart, Fairmont

## MARSHALL COUNTY

Fisher's, Moundsville  
Heck's, Moundsville  
Hills, Benwood  
Murphy's Mart, Moundsville

## MASON COUNTY

Fisher Stores, Point Pleasant  
Heck's, Point Pleasant

## MCDOWELL COUNTY

Heck's, Welch  
Super S Discount Store, Welch

## MERCER COUNTY

A-Mart, Bluefield  
A-Mart, Princeton  
Heck's, Bluefield  
Heck's, Princeton  
Hill's Dept. Store, Bluefield  
K mart, Bluefield  
K mart, Princeton

## MINERAL COUNTY

Heck's, Keyser

## MINGO COUNTY

Heck's, Williamson  
Maloney's, Kermitt

## MONONGALIA COUNTY

Heck's, Morgantown  
Hills Dept. Store, Morgantown  
Murphy's Mart, Morgantown

## NICHOLAS COUNTY

Heck's, Richwood  
Heck's, Summersville

## OHIO COUNTY

Cooks, Wheeling  
Heck's, Wheeling

## PRESTON COUNTY

Murphy's Mart, Kingwood

## PUTNAM COUNTY

Heck's, Hurricane

## RALEIGH COUNTY

Heck's, Beckley  
Heck's, Sprague  
Hills, Beckley  
K mart, Beckley  
Murphy's Mart, Beckley  
Super B Co., Beckley

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## WEST VIRGINIA (Cont'd.)

RANDOLPH COUNTY  
Heck's, Elkins  
K mart, Elkins

ROANE COUNTY  
Heck's, Spencer

SUMMERS COUNTY  
Murphy's Mart, Hinton

TAYLOR COUNTY  
Heck's, Grafton

UPSHUR COUNTY  
Heck's, Buckhannon  
Murphy's Mart, Buckhannon

WAYNE COUNTY  
Harts, Ceredo

WETZEL COUNTY  
Fisher's, New Martinsville

Heck's, Paden City  
Murphy's Mart, New Martinsville

WOOD COUNTY  
Heck's, Parkersburg  
Hills, Vienna  
K mart, Parkersburg  
K mart, Vienna

WYOMING COUNTY  
Magic Mart, Pinetown

Heck's 1734 Harper Rd. Beckley 25801  
Telephone: Area Code 304-255-1446  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated, Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
DAVID GREENWOOD—Store Manager.  
BALLARD WHITT—Assistant Store Manager.

Hills Dept. Stores, By Pass Plaza, Rt. 21 Beckley 25801  
Telephone: Area Code 304-252-6546  
73,000 ft. Branch Discount Dept. Store operated by HILL'S DEPT. STORES.  
Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.

K mart, Beckley Plaza Shopping Center Beckley 25801  
Telephone: Area Code 304-255-4337  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President.  
Store Management.

Murphy's Mart, Raleigh Mall Beckley 25801  
Telephone: Area Code 304-255-0461  
87,000 ft. Branch Promotional Mass Merchandising Store operated by G. C.  
MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LITTLE (at McKeesport)—President.

Super B Co., Beckley Plaza Shopping Center Beckley 25801  
Telephone: Unavailable at press time  
45,000 ft. Branch Promotional Dept. Store operated by SUPER B CO.,  
Huntington, W. Va.  
All Depts. Company Operated except Snack Bar. Executives and  
Merchandise Buyers listed in Huntington.  
WILLIAM MILLER (at Huntington)—President.

\* Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    • 30,000-60,000 ft.    ♦ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## WEST VIRGINIA (Cont'd.)

Hills Dept. Store, 221 N. Marshall St. Benwood 28031  
Telephone: Area Code 304-233-8030  
80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.

A-Mart, 2024 Leatherwood La. Bluefield 24701  
Telephone: Area Code 304-325-7877  
19,000 ft. Branch Discount Dept. Store operated by ACME MARKETS, INC.,  
North Tazewell, Va.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in North Tazewell.  
GEORGE SMITH—Store Manager.

Heck's, 711 Bluefield Ave. Bluefield 24701  
Telephone: Area Code 304-327-8177  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
MICKEY HAYNES—Store Manager.  
DOROTHY PARHAM—Assistant Store Manager.

Hills Dept. Store, Bluefield-Princeton Rd. Bluefield 24701  
Telephone: Area Code 304-327-6103  
70,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.

K mart, 3010 Cumberland Rd. Bluefield 24701  
Telephone: Area Code 304-327-2561  
71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President. Store Management.

Heck's, 134 Thompson Dr. Bridgeport 26330  
Telephone: Area Code 304-523-3706  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
JAMES PAUGH—Store Manager.  
GARY WHITE—Assistant Store Manager.

Hills Dept. Store, 1190 W. Main St. Bridgeport 26330  
Telephone: Area Code 304-842-2663  
83,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Canton.  
HERBERT H. GOLDBERGER (at Canton)—President.

K mart, 1190 W. Main St. Bridgeport  
Projected Opening of 84,000 ft. Branch Discount Dept. Store to be operated by  
K MART CORP., Troy, Mich.

\* Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    • 30,000-60,000 ft.    ♦ under 30,000 ft.  
© BUSINESS GUIDES, INC., 1980

## WEST VIRGINIA (Cont'd.)

## Heck's, Rte. 3

Telephone: Area Code 304-472-8800

43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
RON POSEY—Store Manager.  
GARY CONNELL—Assistant Store Manager.

Buckhannon

26201

## Murphy's Mart 100 Buckhannon Plaza

Telephone: Area Code 304-472-0700

45,000 ft. Branch Promotional Mass Merchandising Store operated by G. C.  
MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in McKeesport.  
C. H. LYTLE (at McKeesport)—President.

Buckhannon

26201

## Harts Family Center, Rte. 60

Telephone: Area Code 304-453-6126

100,000 ft. Branch Discount Dept. Store operated by HART'S FAMILY CENTERS,  
Columbus, Ohio. Subsidiary of BIG BEAR STORES, Columbus, Ohio.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Columbus.  
LARRY WILLIAMS—Store Manager.  
JIM COOKE—Store Merchandiser.

Ceredo

25507

## Super B Co., Ceredo Shopping Center

Telephone: Unavailable at press time

45,000 ft. Branch Promotional Dept. Store operated by SUPER B CO.,  
Huntington, W. Va.  
All Depts. Company Operated except Snack Bar. Executives and  
Merchandise Buyers listed in Huntington.  
WILLIAM MILLER (at Huntington)—President.

Ceredo

25507

## Heck's, Charles Town Plaza

Telephone: Area Code 304-725-6516

43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
CLIFFORD TINE—Store Manager.  
RICK SPRINGER—Assistant Store Manager.

Charles Town

25414

## Heck's, 1012 Kannawha Blvd. E. (Box 2233)

Telephone: Area Code 304-344-3581

## COMPANY PROFILE (SIC 53 21):

SALES: \$208,000,000 (1979 Estimated)

TOTAL SQ. FT.: 3,419,000

SALES PER SQ. FT.: \$60.84

OWNERSHIP: Public

EXCHANGE TRADED: NY

SYMBOL: HEX

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Resident Buyer: Retailers Representative, 1372 Broadway, N. Y. C.

Headquarters office at TRI-STATE DISTRIBUTORS INC., Operating Stores as

HECK'S listed as follows:

INDIANA—Madison.

KENTUCKY—Ashland, Berea, Danville, Frankfort, Glasgow, Lebanon,  
Louisville, Mt. Sterling, Maysville, Morehead, Prestonsburg, Richmond,  
Russell & Williamsburg.

MARYLAND—Frostburg &amp; Oakland.

NORTH CAROLINA—Oxford.

OHIO—Alliance, Athens, Belpre, Circleville, Heath, Marietta, Portsmouth  
& Zanesville.

Charleston

25328

(Continued)

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## WEST VIRGINIA (Cont'd.)

Key Units

## Heck's (Continued)

PENNSYLVANIA—Waynesburg.

TENNESSEE—La Follette &amp; Oliver Springs.

VIRGINIA—Galax, Pulaski, Radford, South Boston, South Hill, Staunton  
& Taxewell.WEST VIRGINIA—Beckley, Bluefield, Bridgeport, Buckhannon, Charles Town,  
Charleston (3), Clarksburg, Danville, Earlring, Elkins, Fairmont, Grafton, Huntington (3),  
Martinsburg, Nitro, Oak Hill, Parkersburg, Point Pleasant, Princeton,  
Richwood, Ripley, Spencer, St. Albans, Sprague, Summersville, Weston  
& Wheeling.Scheduled Openings: London & Monticello, Ky.; Diamond, Montgomery,  
Morgantown, Paden City, Welch & Williamson, W. Va.

All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
Lingerie, Family Shoes, Luggage, Linens, Domestic, Curtains, Draperies,  
Floor Coverings, Sporting Goods, Automotive Accessories, Hardware,  
Paint, Garden Supplies, Housewares, Stationery, School Supplies,  
Paper Goods, Furniture, Toys, Trim-a-Tree, Wheel Goods, Health &  
Beauty Aids, Records, Greeting Cards, Notions, Jewelry, Small Appliances,  
Cameras, TV, Electronics.

FRED HADDAD—Chairman of the Board.

RAY C. DARNALL—President.

JAMES DOSS—Vice President, Merchandising.

FRANK DOOLEY—Vice President, Management Information Systems.

ROSS RAYMOND—Vice President, Real Estate.

RICHARD MURAD—Vice President, Real Estate.

WILLIAM ANGEL—Vice President, Store Planning.

LEWIS SOULSBY—Vice President, Advertising.

HENRY BABCOCK—Vice President, Personnel.

KEMPER LAWSON—Vice President, Distribution.

RUFUS KANON—Vice President, Soft Lines Distribution.

JOHN ALTANO—Vice President, Loss Prevention.

MARTHA MULLINS—Vice President, Communication.

GARY SIMS—Vice President, District One.

DARRELL ELAM—Vice President, District Two.

JAMES McCANN—Vice President, District Three.

GEORGE COOK—Vice President, District Four.

JOHN RACER—Vice President, District Five.

RICHARD HADDAD—Vice President, District Six.

THOMAS AKERS—Vice President, District Seven.

H. G. SHAFFER, JR.—Secretary.

JAMES B. LAWRENCE—Treasurer.

BOB PETRYSZART—Controller.

LEW SOULSBY—Advertising Director.

NOTE: See Buying Office listed in Nitro, W. Va.

## Heck's, 8531 MacCorkle Ave.

Telephone: Area Code 304-925-4985

43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.

All Depts. Company Operated. Executives listed in Charleston and

Merchandise Buyers listed in Nitro, W. Va.

DAVID ROMEO—Store Manager.

WILLIAM JACOBY &amp; MICKEY HAYNES—Assistant Store Managers.

Charleston

25304

## Heck's 1310 Lewis St.

Telephone: Area Code 304-344-2591

30,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.

All Depts. Company Operated. Executives listed in Charleston and

Merchandise Buyers listed in Nitro, W. Va.

GEORGE CASSIS—Store Manager.

Charleston

25301

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## WEST VIRGINIA (Cont'd.)

- Heck's, 1418 MacCorkle Ave. SE** Charleston 25202  
Telephone: Area Code 304-744-4861  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
DWIGHT WILBOURNE—Store Manager.
- K mart, 1701 - 4th Ave. W.** Charleston 25312  
Telephone: Area Code 304-344-8091  
80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete List of Company Operated Depts. and Leased Depts. with names of  
Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 6351 MacCorkle Ave.** Charleston 25304  
Telephone: Area Code 304-925-4914  
100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Heck's, Rte. 19 S.** Clarksburg 26301  
Telephone: Area Code 304-823-2977  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
STAN VANCE—Store Manager.  
JOHN GRIMMETT—Assistant Store Manager.
- Heck's, Junction Rtes. 119 & 85 N.** Danville 25053  
Telephone: Area Code 304-369-4566  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
BILL COOK—Store Manager.  
JOHN QUINLAN & FRED CLAVEN—Assistant Store Managers.
- Heck's** Diamond  
Projected Opening of Branch Discount Dept. Store to be operated by  
HECK'S, Charleston, W. Va.
- Murphy's Mart, 991 Dunbar Village Plaza** Dunbar 25084  
Telephone: Area Code 304-768-3992  
92,000 ft. Branch Promotional Merchandising Store operated by  
G. C. MURPHY CO., McKeesport, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in McKeesport, Pa.  
C. H. LYTLE (at McKeesport)—President.
- Heck's, Rte. 10** Earling 25619  
Telephone: Area Code 304-752-9120  
50,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Charleston.  
RAY ADKINS—Store Manager.  
KEVIN SMITH—Assistant Store Manager.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## WEST VIRGINIA (Cont'd.)

- Aide's Discount Store, 105 Main St.** East Rainelle 25982  
Telephone: Area Code 304-438-8831  
12,000 ft. Branch Discount Dept. Store operated by AIDE'S DISCOUNT  
STORE, Fairlea, W. Va.  
All Depts. Company operated. Executives and Merchandise Buyers  
listed in Fairlea.  
RANDY PENDLETON—Store Manager.
- Heck's Rte. 250 & S. Beverly Pike** Elkins 26241  
Telephone: Area Code 304-636-1000  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
GARY THOMPSON—Store Manager.  
EUGENE MOORE—Assistant Store Manager.
- K mart, Tygard Valley Mall** Elkins 26241  
Telephone: Area Code 304-636-7410  
40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Aide's Discount Store, Red Oaks Shopping Center** Fairlea 24902  
Telephone: Area Code 304-645-3885  
31,000 ft. Discount Dept. Store & headquarters office with stores listed in  
Corrington & Culpeper, Va. & East Rainelle, W. Va.  
All Depts. Company Operated including Ladies' Wear, Children's Wear,  
Men's Wear, Family Shoes, Sporting Goods, Linens, Domestic, Toys,  
Furniture, Hardware, Housewares, Floor Coverings, Paint, Wallpaper,  
Garden Center, TBA Center, Drugs, Jewelry, Records, Appliances, TV,  
Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Tires,  
Battery Service, Luggage, Tobacco Shop, Snack Bar, Fabric & Sewing Notions.  
GEORGE ANDREW AIDE—President, Buyer Ladies, Mens & Childrens  
Wear, Family Shoes, Linens & Domestic, Fabric & Sewing Notions.  
HOWARD R. PENDLETON—General Manager.  
RICHARD AIDE—Store Manager & Buyer Housewares, Sporting  
Goods, Garden Center & TBA Center.  
NACE WILEY—Buyer Hardware, Paint, Wallpaper, Toys, Drugs,  
Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting  
Cards, Cameras, Auto Accessories, Tires, Battery Service, Luggage,  
Tobacco Shop, Snack Bar, Fabric & Sewing Notions.  
RANDY PENDLETON—Buyer Furniture, Floor Coverings.
- Geo Bee, Middletown Mall** Fairmont 26354  
Telephone: Area Code 304-366-5000  
60,000 ft. Branch Discount Dept. Store operated by GLOSSER BROS., Johnstown, Pa.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Johnstown.  
ROBERT SHAFER—Store Manager.
- Heck's, 500 Quincy St.** Fairmont 25864  
Telephone: Area Code 304-366-8992  
43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
All Depts. Company Operated. Executives listed in Charleston and  
Merchandise Buyers listed in Nitro, W. Va.  
FRED COFFINDAFFEN—Store Manager.  
WARREN SWIGGER—Assistant Store Manager.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## WEST VIRGINIA (Cont'd.)

**Hill's Dept. Store, Bellview Blvd. & Rte. 19** Fairmont  
 Telephone: Area Code 304-366-8591 26554  
 79,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
 Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.

**Murphy's Mart. Tygart Valley Mall** Fairmont  
 Telephone: Area Code 304-366-6013 26554  
 88,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.

**Heck's, 501 Blueville Dr.** Grafton  
 Telephone: Area Code 304-265-5000 26354  
 45,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 MARSHALL MANN—Store Manager.  
 MARK STODDARD—Assistant Store Manager.

**Murphy's Mart. Country Roads Plaza** Hinton  
 Telephone: Area Code 304-466-5000 25951  
 80,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.

**Harts Family Center, 3100 U. S. 60 E.** Huntington  
 Telephone: Area Code 304-529-6023 25701  
 100,000 ft. Branch Discount Dept. Store operated by HART'S FAMILY CENTERS,  
 Columbus, Ohio, Subsidiary of BIG BEAR STORES, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Columbus.  
 LINDAL COYLE—Store Manager.

**Heck's, Rte. 60 E. & Roby Rd.** Huntington  
 Telephone: Area Code 304-525-5157 25705  
 43,000 ft. Branch Discount Dept. Store Operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 KEITH VALENTINE—Store Manager.  
 DOUG HICKS—Assistant Store Manager.

**Heck's, 16th St.** Huntington  
 Telephone: Area Code 304-529-3291 25701  
 42,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 MIKE MOONEY—Store Manager.  
 LARRY COPLEY—Assistant Store Manager.

**Heck's, 14th St. & Monroe Ave.** Huntington  
 Telephone: Area Code 304-523-8463 25704  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 MIKE GALLAGHER—Store Manager.  
 STEVE CLARK—Assistant Store Manager.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## DIRECTORY OF DISCOUNT CENTERS

## WEST VIRGINIA (Cont'd.)

**Hills Dept. Store, 5185 US Rt. 60 E.** Huntington  
 Telephone: Area Code 304-736-8913 25705  
 77,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
 Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.

**K mart, 5636 U.S. Rte. 60 E.** Huntington  
 Telephone: Area Code 304-736-2844 25705  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

**Super B Co., 801 - 3rd Ave.** Huntington  
 Telephone: Area Code 304-522-0305 25727  
 45,000 ft. Promotional Dept. Store with branch stores listed in Beckley  
 & Ceredo, W. Va.  
 All Depts. Company Operated except Snack Bar including Ladies, Mens  
 & Childrens Wear, Domestic, Floor Coverings, Toys & Sporting Goods.  
 WILLIAM MILLER—President, Store Planning & Development.  
 Construction, Buyer Fixtures & Equipment.  
 TOM ANDERSON—General Merchandise Manager, Buyer Floor  
 Coverings, Toys, Sporting Goods & Domestic.  
 M. LASKO—Buyer Ready-to-Wear.  
 DAVE HOWELL—Buyer Sportswear.  
 H. TURLEY—Buyer Lingerie & Accessories.  
 S. SHANNON—Buyer Childrens Wear.  
 RICHARD HARBOUR—Buyer Mens & Boys Wear.  
 LESSEE  
 Snack Bar—EARL BOOTH

**Heck's, 1-64 Winfield Exit** Hurricane  
 Telephone: Area Code 304-755-8141 25526  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 J. THOMAS—Store Manager.  
 DAVID CASTRO—Assistant Store Manager.

**Heck's, Rt. 4 & US 220 S.** Keyser  
 Telephone: Area Code 304-788-3200 26726  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 GARY SOWERS—Store Manager.  
 JAMES MIERS—Assistant Store Manager.

**Murphy's Mart, 425 E. Main St.** Kingwood  
 Telephone: Area Code 304-329-1434 26537  
 52,000 ft. Branch Promotional Mass Merchandising Store operated by G. C.  
 MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.

**Maloney's Discount Dept. Store, U.S. Hwy. 52** Kermit  
 Telephone: Unpublished 25874  
 25,000 ft. Branch Discount Dept. Store operated by MALONEY ENTERPRISES,  
 Mount Sterling, Ky.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Mount Sterling.  
 DENNIS BLACKWELDER (at Mt. Sterling)—Operations Supervisor.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-60,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## WEST VIRGINIA (Cont'd.)

- Heck's, Seneca Trail Shopping Center** Lewisburg  
 Telephone: Area Code 304-645-6200 24901  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 MIKE SMITH—Store Manager.  
 CRAIG MILLER—Assistant Store Manager.
- Sayer Bros., 301 Cole St.** Logan  
 Telephone: Area Code 304-752-1030 25601  
 Headquarters office for chain of Discount Dept. Stores listed as SUPER S  
 DISCOUNT STORES in Logan & Welch, W. Va.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares,  
 Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center,  
 Appliances, TV, Radios, Electronics, Stationery, Cameras, Auto Accessories  
 & Luggage.  
 FARRIS D. SAYER—President & Buyer Ladies, Mens & Childrens  
 Wear, Family Shoes, Linens, Domestic & Luggage.  
 ALEX F. SAYER, II—Vice President & Buyer Appliances, TV,  
 Radios, Electronics, Cameras & Stereos.  
 DAVID F. SAYER—Vice President, Buyer Housewares, Hardware,  
 Furniture, Floor Coverings, Paint, Wallpaper, Toys, Sporting  
 Goods, Garden Center, Health & Beauty Aids & Stationery.
- Super S Discount Store, Monitron Mall** Logan  
 Telephone: Area Code 304-752-8700 25601  
 46,000 ft. Branch Discount Dept. Store operated by SAYER BROS., Logan, W. Va.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Logan.  
 CHARLES THOMPSON—Store Manager.
- Heck's, N. Queen & East Sts.** Martinsburg  
 Telephone: Area Code 304-263-8915 25401  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 CHARLES SULLIVAN—Store Manager.  
 STEVE SMITH—Assistant Store Manager.
- E mart, 1212 N. Queen St.** Martinsburg  
 Telephone: Area Code 304-263-4978 25401  
 55,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Nichols Discount City, U. S. Rte. 11** Martinsburg  
 Telephone: Area Code 304-263-0857 25401  
 100,000 ft. Branch Discount Dept. Store operated by S. E. NICHOLS, CO., New York, N. Y.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in New York.  
 MANFRED BRECKER (at New York)—President.
- Heck's** Montgomery  
 Projected Opening of 43,000 ft. Branch Discount Dept. Store to be operated by  
 HECK'S, Charleston, W. Va.
- Heck's, 747 N. Main St.** Moorefield  
 Telephone: Area Code 304-532-2337 26936  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 GORDON HANEY—Store Manager.  
 ROBERT SWICK—Assistant Store Manager.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## WEST VIRGINIA (Cont'd.)

- Heck's, W. Virginia Hwy., Rte. 7** Morgantown  
 Telephone: Area Code 304-292-6362 26505  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 JOHN DUMAS—Store Manager.  
 CHARLES BOSWORTH—Assistant Store Manager.
- Heck's** Morgantown  
 Projected Opening of Branch Discount Dept. Store to be operated by  
 HECK'S, INC., Charleston, W. Va.
- Hills Dept. Store, 3535 Monongahela Blvd.** Morgantown  
 Telephone: Area Code 304-599-1590 26505  
 75,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES,  
 Canton, Mass., a subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Canton.  
 HERBERT H. GOLDBERGER (at Canton)—President.
- Murphy's Mart, Greensburg Rd. & 119 & 73 S.** Morgantown  
 Telephone: Area Code 304-295-8327 26505  
 88,000 ft. Branch Promotional Mass Merchandising Store operated by G. C.  
 MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Fisher's Big Wheel Store, National Rd.** Moundsville  
 Telephone: Area Code 304-845-1320 26041  
 40,000 ft. Branch Discount Dept. Store operated by FISHER BIG WHEEL, INC., New Castle, Pa.  
 All Depts. Company Operated except Family Shoes. Executives and  
 Merchandise Buyers listed in New Castle.  
 PHIL BOKANOVICH—Store Manager.
- Heck's, 12th St. & Lafayette Ave.** Moundsville  
 Telephone: Area Code 304-845-8855 26041  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 GARY McLAUGHLIN—Store Manager.  
 ERWIN KAKAN—Assistant Store Manager.
- Murphy's Mart, Rt. 2 N.** Moundsville  
 Telephone: Area Code 304-845-9800 26041  
 107,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LYTLE (at McKeesport)—President.
- Fisher's Big Wheel Store, Rte. 2 N.** New Martinsville  
 Telephone: Area Code 304-455-5915 26155  
 45,000 ft. Branch Discount Dept. Store operated by FISHER BIG WHEEL, INC.,  
 New Castle, Pa.  
 All Depts. Company Operated except Family Shoes. Executives and  
 Merchandise Buyers listed in New Castle.  
 KEN SHAPIK—Store Manager.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## WEST VIRGINIA (Cont'd.)

- Murphy's Mart, 245 N. Rte. 2** New Martinsville  
 Telephone: Area Code 304-455-2082  
 80,000 ft. Branch Promotional Mass Merchandising Store operated by  
 G. C. MURPHY CO., McKeesport, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in McKeesport.  
 C. H. LITTLE (at McKeesport)—President.
- Heck's, Tyler Plaza** Nitro  
 Telephone: Area Code 304-776-5033  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 DAVE ROMEO—Store Manager.  
 JOHN McCARTY—Assistant Store Manager.
- Heck's, Inc., Hub Industrial Park (Box 158)** Nitro  
 Telephone: Area Code 304-755-8331  
 BUYING OFFICE of Charleston, W. Va.  
 BEN BESS—Buyer Childrens Wear, Infants, Girls Dresses.  
 ANNA WARD—Buyer Ladies Dresses, Coats & Boys Wear.  
 PAUL SKAFF & MARY JORDAN—Buyer Ladies Sports Wear,  
 Lingerie, Luggage & Family Shoes.  
 ROBERT FAULKNER—Buyer Mens Wear.  
 TONI ELLIS—Buyer Linens, Domestic & Floor Coverings.  
 REX WORKMAN—Buyer Sporting Goods & Fishing Tackle.  
 JIM MYLES & CARLOS OWENS—Buyers Garden Center,  
 Hardware & Paint.  
 AVERILL COOK & MIKE McCANN—Buyer Furniture & Housewares.  
 NANCY DUNN—Buyer Paper Goods & Household Products.  
 TIM CRAGER & SUZETTE FERRELL—Buyers Automotive  
 Supplies & Batteries.  
 BOB KUHN & BURL RATCLIFFE—Buyers Toys, Trim-a-Tree,  
 Wheel Goods.  
 JOHN DEACON & LARRY LACY—Buyers Health &  
 Beauty Aids, Records.  
 BILL EADES & CHUCK BOWER—Buyers Jewelry, Small Appliances,  
 Cameras, Watches, Typewriters, Razors, Electronics, TV & Radios.  
 Headquarters listed Charleston.
- Heck's, Rte. 1, Skyline Plaza** Oak Hill  
 Telephone: Area Code 304-469-2981  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 CURTIS COOKSEY—Store Manager.  
 DONALD DRENNEN—Assistant Store Manager.
- Heck's** Paden City  
 Projected Opening of 43,000 ft. Branch Discount Dept. Store to be operated by  
 HECK'S, Charleston, W. Va.
- Heck's, Gibson & Pike St.** Parkersburg  
 Telephone: Area Code 304-485-6527  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston  
 and Merchandise Buyers listed in Nitro, W. Va.  
 ROBERT BOWLES—Store Manager.  
 DAN SCHOONOVER—Assistant Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC.

## DIRECTORY OF DISCOUNT CENTERS

## WEST VIRGINIA (Cont'd.)

- K mart, 1051 Division St.** Parkersburg  
 Telephone: Area Code 304-485-1781  
 34,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Magic Mart** Pineville  
 Telephone: Area Code 304-732-8981  
 30,000 ft. Branch Discount Dept. Store operated by AMMAR'S, INC.,  
 Blufffield, Va.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Blufffield.  
 GEORGE DEED—Store Manager.
- Fisher Stores, Inc., 3314 Mossman Ave. (Box 28)** Point Pleasant  
 Telephone: Area Code 304-675-1890  
 Headquarters Office for Discount Dept. Store Chain operating as SHOPPERS  
 MART DISCOUNT STORES (Not Listed—4,000 ft. each) in Mason &  
 Point Pleasant, W. Va.  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear,  
 Infants Wear, Millinery, Linens & Domestic, Curtains, Draperies, Piece  
 Goods, Upholstery, Lamps, Shades, China, Glassware, Pictures, Mirrors,  
 Gifts, Housewares, Notions, Shoes, Art Needlework, Patterns, Toiletries,  
 Toys, Games, Luggage, Leather Goods.  
 Estimated Sales: \$400,000  
 TOM E. FISHER—President, General Manager, Display Manager  
 & Buyer.
- Heck's, 2nd St.** Point Pleasant  
 Telephone: Area Code 304-675-1800  
 29,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 DARRELL ELLIS—Store Manager.  
 ALLEN McCRADY—Assistant Store Manager.
- A-Mart, Main St.** Princeton  
 Telephone: Area Code 304-425-5702  
 20,000 ft. Branch Discount Dept. Store operated by ACME MARKETS, INC.,  
 North Tazewell, Va.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in North Tazewell.  
 J. McBRIDE—Store Manager.
- Heck's, Stafford Dr.** Princeton  
 Telephone: Area Code 304-487-1471  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 NOEL PETERS—Store Manager.  
 LANNY STIKE—Assistant Store Manager.
- K mart, Oakvale Rd.** Princeton  
 Telephone: Area Code 304-425-7578  
 55,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## WEST VIRGINIA (Cont'd.)

- Heck's, Short St.** **Richwood** ●  
 Telephone: Area Code 304-848-2628  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 ROLAND WHITEHAIR—Store Manager.
- Heck's, 105 Miller Dr.** **Ripley** ●  
 Telephone: Area Code 304-372-2122  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 DANIEL CARMICHAEL—Store Manager.  
 TOM FRANKHAUSER & DANA CUNNINGHAM—Assistant  
 Store Managers.
- †Murphy's Mart** **Rita** ●  
 Projected Opening of 44,000 ft. Branch Promotional Mass Merchandising  
 Store to be operated by G. C. MURPHY CO., McKeesport, Pa.
- Heck's, 6400 MacCorkle Ave.** **St. Albans** ●  
 Telephone: Area Code 304-766-3811  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 PAUL CARTER—Store Manager.  
 BILL McCALLISTER—Assistant Store Manager.
- K mart, 1400 McCorkle Ave.** **St. Albans** ▲  
 Telephone: Area Code 304-722-4216  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Heck's, Rte. 33 W.** **Spencer** ●  
 Telephone: Area Code 304-927-5110  
 40,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 TIM COPLEY—Store Manager.
- Heck's, North Valley Dr.** **Sprague** ●  
 Telephone: Area Code 304-252-8515  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 ANDY CRUMP—Store Manager.  
 LES DINGESS & MARY ARTHUR—Assistant Store Managers.
- Heck's, 846 Broad St.** **Summersville** ●  
 Telephone: Area Code 304-872-2280  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 LARRY FOSTER—Store Manager.  
 PHILLIP STULL & DON GRIFFITH—Assistant Store Managers.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## WEST VIRGINIA (Cont'd.)

- Hills Dept. Store, 200 Grand Central Ave.** **Vienna** ■  
 Telephone: Area Code 304-485-7591  
 80,000 ft. Branch Discount Dept. Store operated by HILLS DEPT. STORES.  
 Canton, Mass., subsidiary of SCOA, Columbus, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Canton.  
 HERBERT GOLDBERGER (at Canton)—President.
- K mart, 800 Grand Central Ave.** **Vienna** ▲  
 Telephone: Area Code 304-295-4586  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Fisher's Big Wheel Store, Three Springs Dr.** **Weirton** ●  
 Telephone: Area Code 304-723-0650  
 42,000 ft. Branch Discount Dept. Store operated by FISHER BIG WHEEL, INC.,  
 New Castle, Pa.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in New Castle.  
 ROBERT WINDLE—Store Manager.
- K mart, 250 Three Springs Dr.** **Weirton** ▲  
 Telephone: Area Code 304-723-0400  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- †Heck's** **Welch** ●  
 Projected Opening of 43,000 ft. Branch Discount Dept. Store to be operated by  
 HECK'S, Charleston, W. Va.
- Super S Discount Store, Rt. 52 S.** **Welch** ◆  
 Telephone: Area Code 304-436-2188  
 25,000 ft. Branch Discount Dept. Store operated by SAYER BROS., Logan, W. Va.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed  
 in Logan.  
 MIKE THOMPSON—Store Manager.
- Heck's, Smith Run Rd. & Arnold Ave.** **Weston** ●  
 Telephone: Area Code 304-269-1669  
 43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.  
 All Depts. Company Operated. Executives listed in Charleston and  
 Merchandise Buyers listed in Nitro, W. Va.  
 GEORGE KATSAN—Store Manager.  
 ROBERT WHITE—Assistant Store Manager.
- Cook's Discount Dept. Store, Benwood Shopping Plaza** **Wheeling** ▲  
 Telephone: Area Code 304-233-3040  
 113,000 ft. Branch Discount Dept. Store operated by Discount Store Division of  
 COOK UNITED, INC., Maple Heights, Ohio.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Maple Heights.  
 GARY NEBINGER (at Maple Heights)—Senior Vice President,  
 Operations.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## WEST VIRGINIA (Cont'd.)

## Heck's, Warwood Shopping Center

Telephone: Area Code 304-277-2700

43,000 ft. Branch Discount Dept. Store operated by HECK'S, Charleston, W. Va.

All Depts. Company Operated. Executives listed in Charleston and

Merchandise Buyers listed in Nitro, W. Va.

GEORGE JOSEPH—Store Manager.

MARK PALMA &amp; BUC THONG—Assistant Store Managers.

## Wheeling

28003

## †Heck's

Projected Opening of 43,000 ft. Branch Discount Dept. Store to be operated by HECK'S, Charleston, W. Va.

## Williamson

## WISCONSIN

This is the listing of the discount stores and company offices in Wisconsin arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ASHLAND COUNTY

Pamida Discount Center, Ashland

## BROWN COUNTY

Copps, Green Bay  
K mart, Green Bay  
H. C. Prange Co., Green Bay  
Prange-Way, Green Bay  
Red Owl, Green Bay  
Shopko, De Pere  
Shopko, Green Bay

## DANE COUNTY

Copps, Madison  
K mart, Madison  
Pamida Discount Center, Stoughton  
Prange-Way, Madison  
Treasure Island, Madison

## DOOR COUNTY

Pamida Discount Center, Sturgeon Bay

## DODGE COUNTY

K mart, Beaver Dam  
Shopko, Beaver Dam

## DOUGLAS COUNTY

City Market Distributing Co., Superior  
K mart, Superior  
Red Owl, Superior

## DUNN COUNTY

K mart, Menomonie

## EAU CLAIRE COUNTY

Co-op Shopping Center, Eau Claire  
K mart, Eau Claire  
Shopko, Eau Claire

## FOND DU LAC COUNTY

Copps, Fond du Lac  
K mart, Fond du Lac  
Pamida Discount Center, Fond du Lac  
Pamida Discount Center, Ripon  
Prange-Way, Fond du Lac

## GRANT COUNTY

Pamida Discount Center, Platteville  
Pamida-Gibson, Ripon

## GREEN COUNTY

K mart, Monroe

## JEFFERSON COUNTY

Copps, Fort Atkinson  
Country Boy Stores, Inc., Palmyra  
K mart, Fort Atkinson  
Shopko, Watertown

## KENOSHA COUNTY

Community Family Center, Kenosha  
K mart, Kenosha

## LA CROSSE COUNTY

K mart, LaCrosse  
Shopko, LaCrosse

## LANGLADE COUNTY

Copps, Antigo

## LINCOLN COUNTY

Pamida Discount Center, Merrill

## MANITOWOC COUNTY

Copps, Manitowoc  
Prange-Way, Manitowoc  
Shopko, Manitowoc

## MARATHON COUNTY

K mart, Wausau  
Prange-Way, Wausau  
Rasco-Tempo, Wausau  
Shopko, Wausau

## MARINETTE COUNTY

Prange-Way, Marinette

## MILWAUKEE COUNTY

K mart, Cudahy  
K mart, Greenfield  
K mart, Hales Corners  
K mart, Milwaukee  
K mart, Wauwatosa  
Spartan-Atlantic, Milwaukee  
Target Store, Milwaukee  
Target Store, Wauwatosa  
Target Store, West Allis  
Treasure Island, Milwaukee  
Target, Greenfield  
Wianiewski Discount Supply, Milwaukee

## MONROE COUNTY

Pamida, Sparta

## OUTAGAMIE COUNTY

K mart, Appleton  
Prange-Way, Appleton  
Treasure Island, Appleton  
Shopko, Appleton  
Shopko, Kimberly

## PORTAGE COUNTY

K mart, Stevens Point  
Shopko, Stevens Point

## RACINE COUNTY

K mart, Racine  
Shopko, Racine  
Zayre, Racine

## ROCK COUNTY

Copps, Janesville  
K mart, Beloit  
K mart, Janesville  
Shopko, Beloit

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

\* headquarters

▲ over 100,000 ft.

■ 50,000-100,000 ft.

● 30,000-50,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

© BUSINESS GUIDES, INC., 1980



## WISCONSIN (Cont'd.)

SAUK COUNTY  
K mart, BarabooSHAWANO COUNTY  
Copps, ShawanoSHEBOYGAN COUNTY  
K mart, Sheboygan  
Prange-Way, SheboyganWASHINGTON COUNTY  
Shopko, West BendWAUKESHA COUNTY  
K mart, Brookfield  
K mart, Waukesha  
K mart, Menomonee Falls  
Target, WaukeshaWAUSHARA COUNTY  
Copps, WautomaWINNEBAGO COUNTY  
Copps, Neenah  
Copps, Oshkosh  
K mart, OshkoshWOOD COUNTY  
K mart, Marshfield  
Shopko, Marshfield  
Shopko, Wisconsin Rapids  
Woolco Dept. Stores, Wisconsin Rapids

## Copps, 2315 Neva Rd.

Telephone: Area Code 715-823-7621

56,000 ft. Branch Discount Dept. Store operated by COPPS CORP.

Green Bay, Wisc.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.

TOM LEDERER—Store Manager.

Antigo

54409

## K mart, 2400 W. College Ave.

Telephone: Area Code 414-739-6388

104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

LESSEES

Supermarket—ALLIED

Appleton

54911

## Prange-Way, 2700 W. College Ave.

Telephone: Area Code 414-733-5511

85,000 ft. Branch Discount Dept. Store operated by H. C. PRANGE CO.

Green Bay, Wisc.

All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Green Bay.

ROBERT SCHROEDER (at Green Bay)—President.

Appleton

54911

## Shopko Discount Dept. Store, 1000 W. Northland Ave.

Telephone: Area Code 414-731-3181

82,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES, Green Bay, Wisc.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.

JOE LANGDON—Store Manager.

Appleton

54911

## Treasure Island Store, Bluemound at W. College Ave.

Telephone: Area Code 414-739-3191

160,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES

Granada Hills, Calif. Division of I. C. PENNEY CO., New York, N. Y.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.

JOHN P. HERRON (at Granada Hills)—Director.

Appleton

54911

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## WISCONSIN (Cont'd.)

## Pamida Discount Center, E. Hwy. 2

Telephone: Area Code 715-882-6607

24,800 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.

C. CLAYTON BURKSTRAND (at Omaha)—President.

Ashland

54806

## K mart, 1212 - 8th St.

Telephone: Area Code 608-356-9492

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Baraboo

53913

## K mart, 1701 N. Spring St.

Telephone: Area Code 414-887-8451

40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Beaver Dam

53918

## Shopko Discount Dept. Store, 822 Park Ave.

Telephone: Area Code 414-887-1714

78,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES, Green Bay, Wisc.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.

TOM BERRES—Store Manager.

Beaver Dam

53918

## K mart, 1827 Prairie Ave.

Telephone: Area Code 608-365-2256

84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Beloit

53511

## Shopko Discount Dept. Store, 2761 Prairie Ave.

Telephone: Area Code 608-365-5502

93,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES, Green Bay, Wisc.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.

DWIGHT ALDINGER—Store Manager.

Beloit

53511

## K mart, 16900 Capitol Dr.

Telephone: Area Code 414-781-7700

115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Brookfield

53005

## Pamida Discount Center, S. Main Hwy. 45

Telephone: Area Code 715-823-3141

24,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.

All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.

C. CLAYTON BURKSTRAND (at Omaha)—President.

Clintonville

54929

## K mart, 6077 S. Packard Ave.

Telephone: Area Code 414-769-6560

100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

Cudahy

53110

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## WISCONSIN (Cont'd.)

- Shopko Discount Dept. Store, 230 N. Broadway** De Pere •  
 Telephone: Area Code 414-366-3101  
 33,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES.  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Green Bay.  
 TODD VOSS—Store Manager.
- Co-op Shopping Center, 2221 Highland Rd.** Eau Claire ★  
 Telephone: Area Code 715-839-2890  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$35,000,000 (1979 Estimated)  
 TOTAL SQ. FT.: 248,000  
 SALES PER SQ. FT.: \$141.13  
 OWNERSHIP: Private  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 248,000 ft. Discount Dept. Store operated by CONSUMERS CO-OP ASSOCIATION  
 OF EAU CLAIRE with branch stores (Not Listed) in Bloomer, Menomonie,  
 Mondovi & Rice Lake, Wisc.  
 All Depts. Company Operated including Ladies, Mens &  
 Childrens Wear, Linens, Domestic, Jewelry, Records, Stationery, Family Shoes,  
 Housewares, Hardware, Paint, Toys, Sporting Goods, Auto Accessories,  
 Luggage, Garden Center, Furniture, Floor Coverings, Drugs, Health &  
 Beauty Aids, Auto Service Center, Appliances, TV, Radios, Gas  
 Station, Supermarket, Tire & Battery Service, Greeting Cards,  
 Pharmacy, Eye Care, Shoe Repair, Fabrics & Sewing Notions.  
 RAY J. THIESEN—General Manager.  
 HOWARD G. BOWERS—Operations Manager, Store Planning  
 & Development.  
 LARRY WEPCKER—Financial & Systems Director.  
 RAY SCHNOBRICH—Advertising, Marketing, Display &  
 Merchandising Manager.  
 JIM SCOTT—Advertising Manager.  
 JOHN BARNUM—Maintenance & Property Manager.  
 CHUCK JOHNSON—Merchandising Manager Softlines.  
 Buyer Linens, Domestic, Fabrics & Sewing Notions.  
 BRAD D. THERRIEN—Merchandising Manager Hardlines.  
 L. HAGMANN—Buyer Ladies, Mens & Childrens Wear, Jewelry,  
 Records, Stationery & Greeting Cards.  
 T. RYAN—Buyer Family Shoes.  
 V. MATHISON—Buyer Hardware, Paint, Sporting Goods,  
 Auto Accessories, Luggage, Garden Center, Floor Coverings.  
 CAROL HANSON—Buyer Housewares & Toys.  
 SAM VOYTOVICH—Pharmacist.  
 AL HARPER—Pharmacist.  
 CHUCK EDSON—Buyer Appliances, TV & Radios.  
 STEVE KALLENBACH—Manager Petroleum Division.  
 PETER WOLK—Buyer Furniture.
- E mart, 2424 E. Claremont Ave.** Eau Claire ■  
 Telephone: Area Code 715-834-2938  
 84,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.  
 LESSEES (at this store)  
 Auto Accessories—WESTERN TIRE AUTO
- Shopko Discount Dept. Store, 955 W. Claremont** Eau Claire ■  
 Telephone: Area Code 715-832-9777  
 93,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES.  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Green Bay.  
 PAT WALL—Store Manager.

★ Headquarters    ▲ over 100,000 ft.    ■ 80,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## WISCONSIN (Cont'd.)

- Copps, 616 W. Johnson St.** Fond du Lac ■  
 Telephone: Area Code 414-922-9880  
 85,000 ft. Branch Discount Dept. Store operated by COPPS CORP.  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Green Bay.  
 DON DODGE—Store Manager.
- E mart, 844 W. Johnson St.** Fond du Lac ■  
 Telephone: Area Code 414-923-0230  
 71,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Prange-Way, 755 W. Johnson St.** Fond du Lac ■  
 Telephone: Area Code 414-921-1111  
 40,000 ft. Branch Discount Dept. Store operated by H. C. PRANGE CO., Green Bay,  
 Wisc.  
 All Depts. Company Operated except Shoes. Executives and Merchandise  
 Buyers listed in Green Bay.  
 ROBERT SCHROEDER (at Green Bay)—President.
- Copps, Hwy. 26** Fort Atkinson ■  
 Telephone: Area Code 414-563-8474  
 80,000 ft. Branch Discount Dept. Store operated by COPPS CORP.  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Green Bay.  
 ARMIN NIMMER—Store Manager.
- E mart, 1309 N. High St.** Fort Atkinson •  
 Telephone: Area Code 414-563-9533  
 40,000 ft. Branch Discount Dept. Store operated by E MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Copps Corp., 1609 Western Ave.** Green Bay ★ 15  
 Telephone: Area Code 414-494-5656  
**COMPANY PROFILE (SIC 53 21):**  
 SALES: \$42,000,000 (1979 Estimated)  
 TOTAL SELLING SQ. FT.: 720,000  
 SALES PER SELLING SQ. FT.: \$58.33  
 OWNERSHIP: Private  
 SOURCES: Annual Reports, 10-Ks, DSN and BGI  
 Headquarters office for chain of Discount Dept. Stores listed in Antigo,  
 Fond du Lac, Fort Atkinson, Janesville, Madison (3), Manitowoc, Neenah,  
 Oshkosh, Shawano & Wautoma, Wisc. & (Not Listed) in Eau Claire, Hurley  
 & Medford, Wisc.  
**COMPANY OPERATED DEPTS.**—Linens, Domestic, Juvenile Furniture,  
 Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center,  
 Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards,  
 Cameras, Auto Accessories, Luggage, Pet Supplies, Christmas Trim,  
 School Supplies, Family Shoes, Wallpaper, Floor Coverings, Tires,  
 Battery Service, TBA Center, Mens & Boys Wear, Supermarket,  
 Fabrics, Books & Sewing Notions.  
**LEASED DEPTS.**—Ladies, Mens & Childrens Wear.  
 DONALD W. COPPS (at Stevens Point, Wisc.)—Chairman of the  
 Board.

(Continued)

★ Headquarters    ▲ over 100,000 ft.    ■ 80,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980



## WISCONSIN (Cont'd.)

Key Units

## Coppes Corp. (Continued)

TIM COPPS (at Stevens Point, Wisc.)—President.  
 JOHN KAPP—Vice President.  
 DENNIS NONNEMACHER—Merchandise Manager.  
 DAN UDVIK—Advertising Manager.  
 ROBERT NEVILLE—Buyer Mens Clothing & Shoes.  
 MARGARET MIEP—Buyer Fabrics & Sewing Notions.  
 RICH CRADDOCK—Buyer Domestic & Christmas Trim.  
 LEE NOEL—Buyer Toys.  
 JERRY KELSEY—Buyer Pet Supplies, Furniture, Greeting Cards & Books.  
 ARLEEN VERHEYDEN—Buyer Housewares & Gifts.  
 PAT KIERNAN—Buyer Appliances, Cameras & Sporting Goods.  
 WAYNE GRESL—Buyer Auto, Jewelry, Lawn & Garden.  
 TOM DENNIS—Buyer Hardware, Paint & Electronics.  
 NANCY KRAJEWSKI—Buyer Records & Tapes.

## LESSEES

Ladies & Childrens Wear—JUBILEE  
 Men's Wear—E & J

## K mart, 1109 Lombardi Ave.

Green Bay ▲

Telephone: Area Code 414-498-3191  
 103,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## K mart, 2201 Main St.

Green Bay ▲

Telephone: Area Code 414-468-6215  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

## H. C. Prange Co., 301 N. Washington St.

Green Bay ★

Telephone: Area Code 414-435-6611  
 COMPANY PROFILE (SIC 53 21):

SALES: \$64,000,000 (1979 Estimated)  
 TOTAL SQ. FT.: 784,000  
 SALES PER SQ. FT.: \$107.14  
 OWNERSHIP: Private

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters Office of Dept. Store Chain operating Discount Dept. Stores as  
 PRANGWAY in Rockford, Ill.; Appleton, Green Bay (2), Marinette,  
 Manitowish, Madison (2), Sheboygan & Wausau, Wisconsin.

Also operates (10) PRANGWAY sections within existing Dept. Stores.

All Depts. Company Operated except Shoes including Ladies, Mens &  
 Childrens Wear, Infants Wear, Linens, Domestic, Housewares, Hardware,  
 Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records,  
 Appliances, TV, Radio, Stationery, Greeting Cards, Cameras, Luggage,  
 Auto Accessories, Electronics, Gifts, Candy, Watches, Leather Goods,  
 Cosmetics, Trim-A-Tree & Notions.

ROBERT SCHROEDER—President.  
 DAROL BEECHER—Senior Vice President, General Merchandise  
 Manager, PRANGWAY Stores.  
 LAURENCE J. STRAUS—Vice President, Sales Promotion Director.  
 ROBERT PATTERSON—Vice President, General Merchandise  
 Manager Soft Lines.

## MERCHANDISING PERSONNEL

JERRY STIMART—Divisional Merchandise Manager Ready-to-Wear.  
 JAN VERTREES—Coats, Active Outerwear, Junior Dresses,  
 Missy Dresses, Women's Dresses.

(Continued)

★ Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC.

## WISCONSIN (Cont'd.)

Key Units

## H. C. Prange (Continued)

DENNIS DENNERLEIN—Missy Sportswear, Missy Sweaters,  
 Pacesetter, Sportswear.  
 DARLENE LA BORDE—Missy Coordinates, Women's Sportswear.  
 JIM BURNETT—Divisional Merchandise Manager Men's.  
 GREG WAGNER—Men's Pants, Men's Sportswear Separates,  
 Men's Work Clothes, Men's Dress Shirts, Men's Sport Coats,  
 Men's Accessories.  
 JON BAUMAN—Men's Outerwear, Men's Sportswear,  
 Men's Sweaters.  
 ROGER MORAGA—Young Men's, Bottoms, Tops.  
 LARRY SOMMER—Divisional Merchandise Administrator Specialty.  
 DALE CIBULA—Domestics, Sheets, Towels, Rugs, Curtains.  
 FRED KREZ—School Supplies, Greeting Cards, Paper Goods,  
 Notions, Luggage.  
 DENNIS REGO—Garden Shop, Summer Furniture, Trim-a-Tree, Crafts.  
 LARRY GOULDING—Divisional Merchandise Manager Women's  
 Accessories, Intimate Apparel, Junior Sportswear.  
 DEBRAH LOY—Sleepwear, Loungewear, Daywear.  
 ZOE MILLER—Foundations, Playtex.  
 TERRY NELSON—Junior Sportswear, Bottoms, Tops.  
 JACK DEITTE—Jewelry, Handbags, Small Leather Goods,  
 Accessories, Hosiery.  
 MARK GRESENS—Cosmetics.  
 JIM BURNETT—Divisional Merchandise Manager, Children's.  
 MERRIDY BOWERS—Infants-Layette, Toddlers.  
 JANE STUTE—3-6X Girls, Children's Accessories, 7-14 Girls.  
 DENNIS PAVLIK—4-7 Boys, 8-14 Boys, Young Men's Prep Shop,  
 Boy's Accessories.  
 DAVE WINGROVE—Divisional Merchandise Manager, Housewares.  
 RALPH KLASSEN—Drug Sundries, Candy, Health & Beauty Aids,  
 Private Label.  
 PAT GRUBE—Paints, Wall Hardware, Automotive, Hardware.  
 MARK RANSOM—Small Electricals, Electric Floor Care.  
 RICHARD GILLET—Gifts, Home Furnishings, Planting.  
 MYRON VEDVIK—Housewares, Cookware, Tableware.  
 ROLLAND MEILLER—Divisional Merchandise Manager,  
 Leisure Recreation.  
 JOHN DANKWARDT—Cameras, Razors, Watches, Records.  
 GENE ARNOLD—Fishing, Bikes, Camping, Hunting.  
 TERRY KILGORE—Golf, Bowling, Ball Sports, Games,  
 Exercise, Ski, Skate, Snow.  
 DAN DAUN—Toys, Hobbies, Electronic Games.  
 WES LOWCZYNSKI—Traffic Electronics.

## LESSEE

Shoes—SHOE CORP. OF AMERICA

## Prange-Way, Green Bay Plaza

Green Bay ■

Telephone: Area Code 414-435-6611  
 55,000 ft. Branch Discount Dept. Store operated by H. C. PRANGE CO., Green Bay,  
 Wisc.

All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed at Headquarters.

ROBERT SCHROEDER (at Headquarters)—President.

## Prange-Way, 1300 N. Quincy

Green Bay ■

Telephone: Area Code 414-435-6611  
 98,000 ft. Branch Discount Dept. Store operated by H. C. PRANGE CO., Green Bay, Wisc.

All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed at Headquarters.

ROBERT SCHROEDER (at Headquarters)—President.

★ Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## WISCONSIN (Cont'd.)

Key Units

**Red Owl Family Center, 2020 S. Webster** **Green Bay** ●  
54301  
Telephone: Area Code 414-437-2101  
34,000 ft. Branch Discount Dept. Store operated by RED OWL STORES, INC.,  
supermarket chain, Hopkins, Minn.  
All Depts. Company Operated. Executives and Merchandise Buyers  
listed in Hopkins.  
JACK KENNEDY—Store Manager.

**Shopko Stores, 2800 S. Ashland Ave.** **Green Bay** ★  
54303

## COMPANY PROFILE (SIC 53 21):

SALES: \$179,367,000 (2/24/79)  
TOTAL SQ. FT.: 1,675,000  
SALES PER SQ. FT.: \$107.10  
OWNERSHIP: Super Valu Stores, Inc., Hopkins, Minn.  
EXCHANGE TRADED: NY  
SYMBOL: SVU

SOURCES: Annual Reports, 10-Ks, DSN and BGI

Headquarters office for chain of Discount Dept. Stores & Division of SUPER VALU  
STORES, Hopkins, Minn., operating SHOPKO DISCOUNT DEPT. STORES listed in:  
Escanaba, Kingsford & Marquette, Mich.; Hutchinson, Mankato, Marshall,  
St. Cloud, Minn.; Mitchell, S. D.; Appleton, Beaver Dam, Beloit, De Pere,  
Eau Claire, Green Bay (2), La Crosse (2), Manitowoc, Marshfield, Stevens Point,  
Watertown, Wausau, West Bend & Wisconsin Rapids, Wisc.  
MICHIGAN—Escanaba, Kingsford & Marquette.  
MINNESOTA—Hutchinson, Mankato, Marshall & St. Cloud.  
SOUTH DAKOTA—Mitchell.  
WISCONSIN—Appleton, Beaver Dam, Beloit, De Pere, Eau Claire, Green Bay (3),  
Elmberly, La Crosse (2), Manitowoc, Marshfield, Racine, Stevens Point,  
Watertown, Wausau, West Bend & Wisconsin Rapids.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Domestic,  
Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Drugs,  
Jewelry, Records, Tapes, Traffic Appliances, TV, Radio, Stationery,  
Greeting Cards, Cameras, Auto Accessories, Luggage, Tobacco Shop,  
Fabrics, Health & Beauty Aids, School Supplies, Candy, Pharmacy, Crafts,  
Notions, Yarns, Artificial Flowers, Giftware, Lamps, Electronics,  
Calculators, Watches & Shavers, Books & Magazines, Closet Shop, Bath  
Shop, Home Improvement, Groceries, Trim-A-Tree & Optical.

LEASED DEPTS.—Family Shoes & Liquor.

WILLIAM TYRRELL—President.

WOODBROW SCOTT—Senior Vice President.

Research & Development.

DALE KRAMER—Vice President, General Merchandise Manager

Hard Lines.

HARRY JOHNSON—Vice President, Director of Store Operations.

JOHN BANTHAF—Vice President, General Merchandise Manager.

Soft Lines.

RON TORTELLI—Vice President, Director of Personnel.

LARRY CLARK—Vice President, Treasurer.

DAVID CROWLEY—Divisional Merchandise Manager Softlines.

CLAYTON SCHAEFFER—Divisional Merchandise Manager Softlines.

PAT DEWANE—Divisional Merchandise Manager Hardlines.

JACK CHADSEY—Divisional Merchandise Manager.

PAT McGIVERN—Divisional Merchandise Manager.

DON CALLAHAN—Director of Store Planning.

## MERCHANDISING PERSONNEL

BARB TIPPS—Buyer Coats, Dresses & Intimate Apparel.

ED STAFFORD—Buyer Ladies Sportswear.

MINDY MARCUS—Buyer Sportswear & Fashion Accessories.

JUDY BRUM—Buyer Infants, Toddlers & Girls Wear (4-14) &

Accessories, Juvenile Furniture.

CARL JENKINS—Buyer Mens Wear.

(Continued)

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## WISCONSIN (Cont'd.)

Key Units

## Shopko Stores (Continued)

TOM RANKIN—Buyer Mens Work Clothes & Accessories.

Boys Wear & Accessories.

DAVE CRAWFORD—Buyer Domestic, Bath Shop & Electric Blankets.

JUDY NAGEL—Associate Buyer Fabrics, Crafts, Notions & Yarn.

CHUCK KNIGGE—Buyer Fine & Costume Jewelry, Watches.

Franchise Cosmetics & Small Leather Goods.

DOUG TAPPS—Buyer Automotive, Gasoline, Pet Supplies.

Snowmobile Accessories, Cycle Accessories, Private Label Auto.

DICK CONRAD—Buyer Appliances, Electronics, Personal Care.

Records, Electronic Games, Calculators, Auto Sound Equipment

& CB Radio.

CURT BALKO—Buyer Toys, Bicycles, Childrens Books &

Crafts, Hobby Craft & Juvenile Wheel Goods.

DAVE SCHROEDER—Buyer Sporting Goods, Flashlights.

Batteries, Vacuum Bottles, Exercise Equipment & Sport Games.

GARY CHRISINGER—Buyer Housewares, Chemicals & Greenery.

TOM HENDRA—Buyer Giftware, Luggage, Clocks, Weather

Instruments, Lamps, Shades, Furniture, Pictures, Frames, Posters.

Photo Dept., Closet Shop, Binoculars & Barware.

MIKE VOGEL—Buyer Hardware, Paint, Paint Sundries.

Plumbing, Heaters, Humidifiers & TV Antennas.

AL MAREK—Buyer Home Improvement Center, Building

Commodities, Decorator Products, Shelving, Sheds, Fencing.

Unfinished Furniture, Large Plumbing.

GENE SCHWEITZER—Buyer Lawn & Garden.

RICK JENSEN—Buyer Outdoor Living, Trim-A-Tree, Memorial

Wreaths, Fans & Dehumidifiers.

DENNIS RUEBEL—Buyer Prescriptions, Health Needs.

Private Label Health Aids, Tobacco.

FRANK KELLY—Buyer Candy, Groceries, School Supplies.

Stationery, Check-Out Items & Social Expression.

JERRY FLANAGAN—Buyer Beauty Aids, Cosmetics, Hair Care.

Sunglasses, Zorries, Swim Caps, Shoe Care & Private Label

Beauty Aids.

JERRY ZIEFEL—Buyer Optical.

GREG OVIATT—Buyer Books & Magazines.

LESSEES

Family Shoes—MORTON SHOES

Liquor—FARAH'S

**Shopko Discount Dept. Store, 216 S. Military Ave.** **Green Bay** ■  
54303  
Telephone: Area Code 414-494-3415  
91,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES, Green Bay, Wisc.  
Complete List of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Green Bay.  
JIM ROYAL—Store Manager.

**Shopko Discount Dept. Store, 1819 Main St.** **Green Bay** ■  
54303  
Telephone: Area Code 414-468-6041  
90,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES, Green Bay, Wisc.  
Complete List of Company Operated Depts. and Leased Depts. with names  
of Executives and Merchandise Buyers listed in Green Bay.  
GORDY KOEHLER—Store Manager.

**Shopko Discount Dept. Store, 2401 S. Oneida St.** **Green Bay** ■  
54304  
Telephone: Area Code 414-499-2122  
99,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES,  
Green Bay, Wisc.  
Complete list of Company Operated Depts. and Leased Depts. with  
names of Executives and Merchandise Buyers listed in Green Bay.  
JOHN HENDRICKS—Store Manager.

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## WISCONSIN (Cont'd.)

Key Unit

**K mart, 4601 S. 27th St.** Greenfield ▲  
 Telephone: Area Code 414-282-1020 53221  
 110,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCE (at Troy)—Executive Vice President, Store Management.

**Target Store, 4777 S. 27th St.** Greenfield ▲  
 Telephone: Area Code 414-282-1000 53221  
 155,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION  
 of THE DAYTON-HUDSON CORP., Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Minneapolis.  
 O. C. ADAMS (at Minneapolis)—Senior Vice President,  
 Store Operations.

**K mart, 5600 S. 108th St.** Hales Corners ▲  
 Telephone: Area Code 414-529-0222 53130  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCE (at Troy)—Executive Vice President, Store Management.

**Copps, 1501 Creston Park Dr.** Janesville ●  
 Telephone: Area Code 608-754-0235 53545  
 46,000 ft. Branch Discount Dept. Store operated by COPPS CORP., Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Green Bay.  
 GEORGE KELLET—Store Manager.

**K mart, 2233 Old Humes Rd.** Janesville ▲  
 Telephone: Area Code 608-754-0244 53545  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCE (at Troy)—Executive Vice President, Store Management.

**Community Family Center, 3600 - 52nd Ave.** Kenosha ■  
 Telephone: Area Code 414-856-1891 53140  
 92,880 ft. Branch Discount Dept. Store operated by COMMUNITY FAMILY  
 CENTERS, INC., Chicago, Ill.  
 Complete list of Company Operated and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Chicago.  
 DONALD LAZAR (at Chicago)—President.

**K mart, 4100 - 52nd St.** Kenosha ■  
 Telephone: Area Code 414-856-1836 53140  
 84,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCE (at Troy)—Executive Vice President, Store Management.

**Shopko Discount Dept. Store, 800 E. Maes Ave.** Kimberly ■  
 Telephone: Area Code 414-788-9161 54138  
 98,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES,  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Green Bay.  
 LARRY GRADY—Store Manager.

★ headquarters ▲ over 100,000 ft. ■ 50,000-100,000 ft. ● 30,000-50,000 ft. ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## WISCONSIN (Cont'd.)

Key Unit

**K mart, 2415 State Rd.** La Crosse ■  
 Telephone: Area Code 608-788-0800 54801  
 80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCE (at Troy)—Executive Vice President, Store Management,  
 LESSEES (at this Store).  
 Supermarket—COPPS

**Shopko Discount Dept. Store, 2400 Rose St.** La Crosse ■  
 Telephone: Area Code 608-784-3400 56401  
 80,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES,  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Green Bay.  
 PAUL JOHNSON—Store Manager.

**Shopko Discount Dept. Store, 4344 Mormon Coulee** La Crosse ■  
 Telephone: Area Code 608-788-8850 54801  
 80,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES,  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Green Bay.  
 SKIP CARLSON—Store Manager.

**Copps, 1801 Aberg Ave.** Madison ■  
 Telephone: Area Code 608-249-0151 53704  
 90,000 ft. Branch Discount Dept. Store operated by COPPS CORP.,  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Green Bay.  
 STEVE MARTIN—Store Manager.

**Copps, 690 S. Whitney Way** Madison ▲  
 Telephone: Area Code 608-271-8130 53711  
 100,000 ft. Branch Discount Dept. Store operated by COPPS CORP.,  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Green Bay.  
 BOB HORTON—Store Manager.

**Copps, 6400 Copps Ave.** Madison ▲  
 Telephone: Area Code 608-222-0886 53703  
 100,000 ft. Branch Discount Dept. Store operated by COPPS CORP.,  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Green Bay.  
 JOE STENCIL—Store Manager.

**K mart, 1002 Ann St.** Madison ▲  
 Telephone: Area Code 608-257-3816 53713  
 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCE (at Troy)—Executive Vice President, Store Management.

**K mart, 3801 E. Washington Ave.** Madison ▲  
 Telephone: Area Code 608-249-7626 53704  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCE (at Troy)—Executive Vice President, Store Management.

★ headquarters ▲ over 100,000 ft. ■ 50,000-100,000 ft. ● 30,000-50,000 ft. ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## WISCONSIN (Cont'd.)

- K mart**, 6905 Odana Rd. Madison ■  
 Telephone: Area Code 808-833-1300 53719  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Prange-Way**, 36 West Town Mall Madison •  
 Telephone: Area Code 808-836-9066 53771  
 144,000 ft. Branch Discount Dept. Store operated by H. C. PRANGE CO., Green Bay,  
 Wisc.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Green Bay.  
 ROBERT SCHROEDER (at Green Bay)—President.
- Prange-Way**, 53 East Town Mall Madison •  
 Telephone: Area Code 808-241-2111 53700  
 120,000 ft. Branch Discount Dept. Store operated by H. C. PRANGE CO., Green Bay,  
 Wisc.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Green Bay.  
 ROBERT SCHROEDER (at Green Bay)—President.
- Prange-Way**, 4585 West Beltline Hwy. Madison ■  
 Telephone: Area Code 808-835-9066 53074  
 65,000 ft. Branch Discount Dept. Store operated by H. C. PRANGE CO., Green Bay,  
 Wisc.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Green Bay.  
 ROBERT SCHROEDER (at Green Bay)—President.
- Prange-Way**, 2801 N. Sherman Madison •  
 Telephone: Area Code 808-241-2111 53704  
 57,000 ft. Branch Dept. Store operated by H. C. PRANGE CO., Green Bay,  
 Wisc.  
 All Depts. Company Operated except Shoes, Executives and Merchandise  
 Buyers listed in Green Bay.  
 ROBERT SCHROEDER (at Green Bay)—President.
- Treasure Island Store**, 1802 W. Beltline Hwy. Madison ▲  
 Telephone: Area Code 808-256-0201 53713  
 104,000 ft. Branch Self-Service Dept. Store operated by THE TREASURY STORES  
 Granada Hills, Calif. Division of J. C. PENNEY CO., New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of  
 Executives and Merchandise Buyers listed in Granada Hills.  
 JOHN P. HERRON (at Granada Hills)—Director.
- Copps**, 3300 Calumet Ave. Manitowoc ■  
 Telephone: Area Code 414-682-6827 54220  
 70,000 ft. Branch Discount Dept. Store operated by COPPS CORP.,  
 Green Bay, Wisc.  
 Complete List of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Green Bay.  
 KEN SCHWEDA—Store Manager.
- Prange-Way**, 700 E. Magnolia Manitowoc ■  
 Telephone: Area Code 414-684-0331 54220  
 85,000 ft. Branch Discount Dept. Store operated by H. C. PRANGE CO.,  
 Green Bay, Wisc.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in Green Bay.  
 ROBERT SCHROEDER (at Green Bay)—President.

★ headquarter ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## WISCONSIN (Cont'd.)

- Shopko Discount Dept. Store**, Calumet Ave. Manitowoc ■  
 Telephone: Area Code 414-684-0255 54220  
 65,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES.  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Green Bay.  
 STEVE PETERS—Store Manager.
- Prange-Way**, Pine Tree Mall Marinette ■  
 Telephone: Area Code 715-732-1771 54143  
 65,000 ft. Branch Discount Dept. Store operated by H. C. PRANGE CO.,  
 Green Bay, Wisc.  
 All Depts. Company Operated except Shoes, Executives and  
 Merchandise Buyers listed in Green Bay.  
 ROBERT SCHROEDER (at Green Bay)—President.
- K mart**, 1213 N. Central Ave. Marshfield ■  
 Telephone: Area Code 715-387-8481 54449  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Shopko Discount Dept. Store**, 1306 N. Central Ave. Marshfield ■  
 Telephone: Area Code 715-387-2504 54449  
 65,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES.  
 Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Green Bay.  
 PAT FROELICH—Store Manager.
- K mart**, N. 77 — W. 14435 Appleton Ave. Menomonee Falls ▲  
 Telephone: Area Code 414-255-4135 53051  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names  
 of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart**, 303 Oak Ave. Menomonie •  
 Telephone: Area Code 715-235-4231 54751  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Pamida Discount Center**, Hwy. 64 & Blaine Merrill ♦  
 Telephone: Area Code 715-536-9561 54452  
 20,656 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURKSTRAND (at Omaha)—President.
- K mart**, 2701 S. Chase Ave. Milwaukee ▲  
 Telephone: Area Code 414-481-8967 53207  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart**, 7401 W. Good Hope Rd. Milwaukee ▲  
 Telephone: Area Code 414-353-7770 53223  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.

★ headquarter ▲ over 100,000 ft ■ 60,000-100,000 ft • 30,000-60,000 ft ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## WISCONSIN (Cont'd.)

Key Units

**Spartan-Atlantic Dept. Store, 4565 N. Green Bay Ave. Milwaukee** ■  
 Telephone: Area Code 414-374-4450 53209  
 72,000 ft. Branch Discount Dept. Store operated by **APOLLO MERCHANDISERS CORP.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
**RONALD J. DeFUSCO** (at New York)—President.

**Spartan-Atlantic Dept. Store, 5305 Forest Home Ave. Milwaukee** ●  
 Telephone: Area Code 414-843-1966 53215  
 42,000 ft. Branch Discount Dept. Store operated by **APOLLO MERCHANDISERS CORP.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York.  
**RONALD J. DeFUSCO** (at New York)—President.

**Target Store, Northridge Plaza Milwaukee** ▲  
 Telephone: Area Code 414-353-8000 53223  
 150,000 ft. Branch Discount Dept. Store operated by **TARGET STORES DIVISION of THE DAYTON-HUDSON CORP.**, Minneapolis, Minn.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
**O. C. ADAMS** (at Minneapolis)—Senior Vice President, Store Operations.

**Treasure Island, 2917 W. Loomis Rd. Milwaukee** ▲  
 Telephone: Area Code 414-281-8000 53221  
 130,000 ft. Branch Self-Service Dept. Store operated by **THE TREASURY STORES**, Granada Hills, Calif., Division of **J. C. PENNEY CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
**JOHN P. HERRON** (at Granada Hills)—Director.

**Treasure Island, 12575 W. Capitol Dr. Milwaukee** ▲  
 Telephone: Area Code 414-781-3900 53005  
 165,000 ft. Branch Self-Service Dept. Store operated by **THE TREASURY STORES**, Granada Hills, Calif., Division of **J. C. PENNEY CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
**JOHN P. HERRON** (at Granada Hills)—Director.

**Treasure Island, 2625 S. 108th St. Milwaukee** ▲  
 Telephone: Area Code 414-543-9000 53227  
 165,000 ft. Branch Self-Service Dept. Store operated by **THE TREASURY STORES**, Granada Hills, Calif., Division of **J. C. PENNEY CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
**JOHN P. HERRON** (at Granada Hills)—Director.

**Treasure Island, 9000 N. Green Bay Rd. Milwaukee** ▲  
 Telephone: Area Code 414-354-7060 53209  
 200,000 ft. Branch Self-Service Dept. Store operated by **THE TREASURY STORES**, Granada Hills, Calif., Division of **J. C. PENNEY CO.**, New York, N. Y.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Granada Hills.  
**JOHN P. HERRON** (at Granada Hills)—Director.

★ Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## WISCONSIN (Cont'd.)

Key Units

**B. S. Wisniewski Discount Supply, 1801-11 S. 2nd St. Milwaukee** ● 1  
 Telephone: Area Code 414-645-5454 53204  
 40,000 ft. Discount Dept. Store.  
 All Depts. Company Operated including Housewares, Hardware, Appliances, TV, Radio, Car Stereo & CB, Auto Accessories & Parts, Tires, Batteries.

**B. S. WISNIEWSKI**—Chairman of the Board.  
**GORDON WISNIEWSKI**—President, Store Planning & Development, Fixtures & Equipment, Construction.  
**BILLY WISNIEWSKI**—Display Manager & Buyer Housewares, Hardware, Appliances, TV, Radios, Car Stereo & CB.  
**JERRY CZERWINSKI**—Maintenance Manager & Buyer Auto Accessories & Parts, Tires & Batteries.

**K mart, 105 W. 8th St. Monroe** ●  
 Telephone: Area Code 608-328-4181 53568  
 40,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

**Copps, 996 Winnecome Neenah** ◆  
 Telephone: Area Code 414-722-2854 54958  
 23,000 ft. Branch Discount Dept. Store operated by **COPPS CORP.**, Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
**DENNIS MILLER**—Store Manager.

**Copps, 1801 W. 9th Ave. Oshkosh** ▲  
 Telephone: Area Code 414-233-0740 54901  
 100,000 ft. Branch Discount Dept. Store operated by **COPPS CORP.**, Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
**PHIL BRANDL**—Store Manager.

**K mart, 900 N. Koehler St. Oshkosh** ▲  
 Telephone: Area Code 414-233-3424 54901  
 105,000 ft. Branch Discount Dept. Store operated by **K MART CORP.**, Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
**G. W. MORCK** (at Troy)—Executive Vice President, Store Management.

**Country Boy Stores, Inc., 202 W. Main St. Palmyra** ★ 3  
 Telephone: Area Code 414-495-2589 53156  
 22,000 ft. Discount Dept. Store operating branch stores (Not Listed) at **C. B. ANNEX, 300 W. Main St., Palmyra** (**HELEN GERLACE**, Mgr.) & **TREASURES & TRASH STORE, 126 W. Main St., Palmyra** (**L. BRONK**, Mgr.).  
 All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Toys, Sporting Goods, Drug, Jewelry, Records, Appliances, TV, Radios, Paint, Wallpaper, Cameras, Auto Accessories, Luggage, Fabrics & Sewing Notions.  
**SHIRLEY LIEBRECHT**—President & Buyer.  
**JEWEL LIEBRECHT**—Vice President & Buyer.

**Pamida Discount Center, E. Hwy. 151 Platteville** ◆  
 Telephone: Area Code 608-348-9571 53818  
 28,000 ft. Branch Discount Dept. Store operated by **PAMIDA, INC.**, Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
**C. CLAYTON BURKSTRAND** (at Omaha)—President.

★ Headquarters    ▲ over 100,000 ft.    ■ 60,000-100,000 ft.    ● 30,000-60,000 ft.    ◆ under 30,000 ft.  
 © BUSINESS GUIDES, INC., 1980

## WISCONSIN (Cont'd.)

Key Units

- K mart, 1750 Ohio St.** **Racine** ▲  
 Telephone: Area Code 414-832-8186  
 100,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- K mart, 3699 Durand Ave.** **Racine** ▲  
 Projected Opening of 100,000 ft. Branch Discount Dept. Store to be operated by K MART CORP., Troy, Mich.
- Shopko Discount Dept. Store, 4801 Washington Ave.** **Racine** ▲  
 Telephone: Area Code 414-837-7333  
 100,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES, Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
 JOHN KREUTZ—Store Manager.
- Zayre, 2210 Rapids Ave.** **Racine** ■  
 Telephone: Area Code 414-637-7931  
 65,000 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 PETER HANSON—Store Manager.
- Zayre, 4101 Durand Ave.** **Racine** ■  
 Telephone: Area Code 414-554-7612  
 82,550 ft. Branch Discount Dept. Store operated by ZAYRE CORP., Framingham, Mass.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Framingham.  
 JOHN HICKERSON—Store Manager.
- Pamida Discount Center, Green Lake Rd.** **Ripon** ◆  
 Telephone: Area Code 414-748-7701  
 21,600 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.
- Copps, 303 E. Green Bay St.** **Shawano** ◆  
 Telephone: Area Code 715-526-3144  
 20,000 ft. Branch Discount Dept. Store operated by COPPS CORP., Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
 JERRY KLEMSTEIN—Store Manager.
- K mart, 2633 Business Hwy. 141 S.** **Sheboygan** ■  
 Telephone: Area Code 414-457-2301  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Prange-Way, 3524 Memorial Dr.** **Sheboygan** ■  
 Telephone: Area Code 414-684-8681  
 64,000 ft. Branch Discount Dept. Store operated by H. C. PRANGE CO., Green Bay, Wisc.  
 All Depts. Company Operated except Shoes. Executives and Merchandise Buyers listed in Green Bay.  
 ROBERT SCHROEDER (at Green Bay)—President.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## WISCONSIN (Cont'd.)

Key Units

- Pamida Discount Center, S. Black River St.** **Sparta** ◆  
 Telephone: Area Code 608-269-8151  
 24,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.
- K mart, 111 Division St. N.** **Stevens Point** ■  
 Telephone: Area Code 715-341-6060  
 80,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Shopko Discount Dept. Store, 3264 Church St.** **Stevens Point** ■  
 Telephone: Area Code 715-341-1515  
 45,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES, Green Bay, Wisc.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
 DICK GLINSKI—Store Manager.
- Pamida Discount Center, 1715 W. Hamilton St.** **Stoughton** ◆  
 Telephone: Area Code 608-873-8124  
 24,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.
- Pamida Discount Center, 1023 Egg Harbor Rd.** **Sturgeon Bay** ◆  
 Telephone: Area Code 414-743-6548  
 26,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.
- City Mart Distributing Co., 1017 Tower Ave.** **Superior** ◆ 1  
 Telephone: Area Code 715-394-7703  
 18,000 ft. Discount Store.  
 All Depts. Company Operated including Housewares, Drug, Appliances, TV, Radios, Tobacco, Supermarket, Domestic, Stationery, Hosiery & Underwear.  
 HENRY COHEN—Owner, Buyer Underwear, Hosiery, Drugs, Stationery, Tobacco, Supermarket.  
 TED COHEN—General Manager & Buyer Domestic & Housewares.
- K mart, 3015 Tower Ave.** **Superior** ■  
 Telephone: Area Code 715-394-6661  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Red Owl Family Center, 202 Belknap Ave.** **Superior** ◆  
 Telephone: Area Code 715-394-3300  
 22,000 ft. Branch Discount Dept. Store operated by RED OWL STORES, INC., Supermarket chain, Hopkins, Minn.  
 All Depts. Company Operated. Executives and Merchandise Buyers listed in Hopkins.  
 HARRY MORE—Store Manager.

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## WISCONSIN (Cont'd.)

Key Units

- Shopko Discount Dept. Store, 701 S. Church St.** **Watertown** ■  
Telephone: Area Code 414-261-7995 53904  
50,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES.  
Green Bay, Wisc.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
GARY HAMMOND—Store Manager.
- K mart, 120 E. Sunset Dr.** **Waukesha** ▲  
Telephone: Area Code 414-547-6871 53186  
115,500 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 2401 Kossow Rd.** **Waukesha** ▲  
Telephone: Area Code 414-794-8646 53186  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- K mart, 2405 Grand Ave.** **Wausau** ▲  
Telephone: Area Code 715-845-9828 54401  
115,500 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Prange-Way, 111 S. 1st St.** **Wausau** ■  
Telephone: Area Code 715-845-9811 54401  
58,000 ft. Branch Discount Dept. Store operated by H. C. PRANGE CO., Green Bay, Wisc.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Green Bay.  
ROBERT SCHROEDER (at Green Bay)—President.
- Rasco-Tempo, Hwy. 29 & 17th Ave.** **Wausau** ●  
Telephone: Area Code 715-845-8247 54401  
36,000 ft. Branch Self-Service Dept. Store operated by RASCO STORES, Burbank, Calif., a Division of GAMBLE-SKOGMO, INC., St. Louis Park, Minn.  
All Depts. Company Operated except Shoes, Executives and Merchandise Buyers listed in Burbank.  
B. LARSEN—Store Manager.
- Shopko Discount Dept. Store, 1105 E. Grand Ave.** **Wausau** ■  
Telephone: Area Code 715-359-3146 54401  
86,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES, Green Bay, Wisc.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
JIM STECKART—Store Manager.
- Copps, 230 E. Main St.** **Wautoma** ◆  
Telephone: Area Code 414-787-3389 54982  
12,000 ft. Branch Discount Dept. Store operated by COPPS CORP., Green Bay, Wisc.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
LEE ZIEBEL—Store Manager.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## WISCONSIN (Cont'd.)

Key Units

- K mart, 3201 N. Mayfair Rd.** **Wauwatosa** ▲  
Telephone: Area Code 414-453-5800 53222  
115,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy.  
G. W. MORCK (at Troy)—Executive Vice President, Store Management.
- Target Store, 3900 N. 124th St.** **Wauwatosa** ▲  
Telephone: Area Code 414-468-8400 53222  
155,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of the DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Target Store, 2600 S. 108th** **West Allis** ▲  
Telephone: Area Code 414-545-3337 53214  
100,000 ft. Branch Discount Dept. Store operated by TARGET STORES DIVISION of the DAYTON-HUDSON CORP., Minneapolis, Minn.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Minneapolis.  
O. C. ADAMS (at Minneapolis)—Senior Vice President, Store Operations.
- Shopko Discount Dept. Store** **West Bend** ■  
Telephone: Area Code 414-338-6131 53095  
51,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES, Green Bay, Wisc.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
GREG STROM—Store Manager.
- Shopko Discount Dept. Store, 1100 Daly Ave.** **Wisconsin Rapids** ■  
Telephone: Area Code 715-423-3100 54494  
98,000 ft. Branch Discount Dept. Store operated by SHOPKO STORES, Green Bay, Wisc.  
Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Green Bay.  
ELMER CASPER—Store Manager.
- Woolco Dept. Store, 220 Third Ave. S.** **Wisconsin Rapids** ▲  
Telephone: Area Code 715-423-4700 54494  
100,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y.  
Complete list of Company Operated and Leased Depts. with names of Executives and Merchandise Buyers listed in New York, N. Y.  
G. W. NELSON (at New York)—President.

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## NOTES

## WYOMING

This is the listing of the discount stores and company offices in Wyoming arranged by County. More detailed information of each unit or company follows in alphabetical sequence by city.

## ALBANY COUNTY

Alco, Laramie  
Gibson's, Laramie

## CAMPSHIRE COUNTY

Alco, Gillette  
K mart, Gillette  
Pamida Discount Center, Gillette

## CARBON COUNTY

Pamida Discount Center, Rawlins

## CONVERSE COUNTY

Pamida Discount Center, Douglas

## FREMONT COUNTY

K mart, Riverton  
Pamida Discount Center, Lander  
Pamida Discount Center, Riverton

## GOSHEN COUNTY

Pamida Discount Center, Torrington

## LARAMIE COUNTY

Gibson Discount Center, Cheyenne  
Grand Central, Cheyenne  
K mart, Cheyenne

## NATRONA COUNTY

Gibson's Discount Center, Casper  
K mart, Casper  
Woolco, Casper

## PARK COUNTY

Pamida Discount Center, Cody

## PLATTE COUNTY

Pamida, Wheatland

## SHERIDAN COUNTY

K mart, Sheridan  
Pamida Discount Center, Sheridan

## SWEETWATER COUNTY

K mart, Rock Springs  
Pamida Discount Center, Green River  
Pamida Discount Center, Rock Springs

## TETON COUNTY

Pamida Discount Center, Jackson Hole

## WASHAKIE COUNTY

Pamida Discount Center, Worland

## WESTON COUNTY

Pamida Discount Center, Newcastle

## Gibson's Discount Center, 2405 C-Y Ave.

Telephone: Area Code 307-234-1585

58,000 Discount Dept. Store franchised by GIBSON'S DISCOUNT CENTERS, INC., Seagrville, Tex.

All Depts. Company Operated except Pharmacy, Executives and Merchandise Buyers for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagrville.

Estimated Sales: \$5,000,000

JOHN R. GRAY—President & General Manager.

MRS. E. L. HOWE—Secretary.

STEVE R. HOWE—Store Manager.

KATHY ELLIS—Buyer Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Luggage & Sewing Notions.

BOB SWEENEY—Buyer Hardware, Paint, Wallpaper,

Garden Center & Home Improvement.

JIM MILLER—Buyer Sporting Goods, Records, Appliances, Radio,

TV, Cameras, TBA Center, Auto Accessories, Jewelry, Battery Service.

FRED MATHIS—Buyer Toys, Stationery & Greeting Cards, Tobacco Shop, Supermarket & Housewares.

LESSEE

Pharmacy—ROCKY MOUNTAIN PHARMACY

## K mart, 2911 E. Second St.

Telephone: Area Code 307-285-4584

58,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.

Complete list of Company Operated Depts and Leased Depts, with names of Executives and Merchandise Buyers listed in Troy.

G. W. MORCK (at Troy)—Executive Vice President, Store Management.

\* Headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    ● 30,000-50,000 ft    ◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## WYOMING (Cont'd.)

	Key	Units
<b>K mart, 4015 Cy Ave.</b> Telephone: Area Code 307—265-3011 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy. G. W. MORCK (at Troy)—Executive Vice President, Store Management.	Casper 82601	■
<b>Woolco Dept. Store, Beverly Plaza</b> Telephone: Area Code 307—265-8540 90,000 ft. Branch Dept. Store operated by WOOLCO DIVISION of F. W. WOOLWORTH CO., New York, N. Y. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in New York. G. W. NELSON (at New York)—President.	Casper 82601	■
<b>Gibson's Discount Center, 2717 E. Lincolnway</b> Telephone: Area Code 307—838-3381 32,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex. All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville. BASCUM SIMMS—Store Manager.	Cheyenne 82001	●
<b>Gibson's Discount Center, 600 E. Carlson</b> Telephone: Area Code 307—832-5578 75,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex. All Depts. Company Operated. Executives and Merchandise Lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville. RAYMOND BARELA, JR.—Store Manager.	Cheyenne 82001	■
<b>Grand Central, 1610 E. Pershing Blvd.</b> Telephone: Area Code 307—832-0581 32,000 ft. Branch Discount Dept. Store operated by GRAND CENTRAL, INC., Salt Lake City, Utah. All Depts. Company Operated except Optical. Executives and Merchandise Buyers listed in Salt Lake City. GARY SCHMIDT—Store Manager.	Cheyenne 82001	●
<b>K mart, 3001 E. Pershing Blvd.</b> Telephone: Area Code 307—832-9353 104,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy. G. W. MORCK (at Troy)—Executive Vice President, Store Management.	Cheyenne 82001	▲
<b>Pamida Discount Center, Eastgate Shopping Center</b> Telephone: Area Code 307—587-5511 19,350 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr. All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha. C. CLAYTON BURKSTRAND (at Omaha)—President.	Cody 82414	◆
<b>Pamida Discount Center, Hwy. 20 &amp; Mesa Dr.</b> Telephone: Area Code 307—358-5012 25,500 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr. All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha. C. CLAYTON BURKSTRAND (at Omaha)—President.	Douglas 82833	◆

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## WYOMING (Cont'd.)

	Key	Units
<b>Alco Discount Store, 1700 E. Hwy. 146</b> Telephone: Area Code 307—682-6400 40,000 ft. Branch Discount Dept. Store operated by ALCO STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans. All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene. B. H. PAYNE (at Abilene)—Senior Vice President, Operations.	Gillette 82718	●
<b>K mart, 718 N. Hwy. 1416</b> Telephone: Area Code 307—686-1160 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich. Complete list of Company Operated Depts. and Leased Depts. with names of Executives and Merchandise Buyers listed in Troy. G. W. MORCK (at Troy)—Executive Vice President, Store Management.	Gillette 82718	●
<b>Pamida Discount Center, 2610 Hwy. 50 S.</b> Telephone: Area Code 307—682-5165 32,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr. All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha. C. CLAYTON BURKSTRAND (at Omaha)—President.	Gillette 82718	●
<b>Pamida Discount Center, Hwy. 530 &amp; Roosevelt</b> Telephone: Area Code 307—875-5244 20,900 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr. All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha. C. CLAYTON BURKSTRAND (at Omaha)—President.	Green River 82935	◆
<b>Pamida Discount Center, Hwy. 26 &amp; Powderhorn</b> Telephone: Area Code 307—733-5521 24,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr. All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha. C. CLAYTON BURKSTRAND (at Omaha)—President.	Jackson Hole 83001	◆
<b>Pamida Discount Center, Hwy. 287 &amp; Balwin Ct.</b> Telephone: Area Code 307—332-3505 20,900 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr. All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha. C. CLAYTON BURKSTRAND (at Omaha)—President.	Lander 82520	◆
<b>Alco Discount Store, 3322 Grand</b> Telephone: Area Code 307—742-8173 40,000 ft. Branch Discount Dept. Store operated by ALCO STORES DIVISION of DUCKWALL-ALCO STORES, INC., Abilene, Kans. All Depts. Company Operated. Executives and Merchandise Buyers listed in Abilene. B. H. PAYNE (at Abilene)—Senior Vice President, Operations.	Laramie 82070	●
<b>Gibson's Discount Center, 2401 Soldier Spring Rd.</b> Telephone: Area Code 307—742-3784 33,000 ft. Branch Discount Dept. Store operated by GIBSON'S DISCOUNT CENTERS, INC., Seagoville, Tex. All Depts. Company Operated. Executives and Merchandise lines for GIBSON'S DISCOUNT CENTERS, INC. listed in Seagoville. TOM CONINE—Store Manager.	Laramie 82070	●
<b>Pamida Discount Center 227 W. Main St.</b> Telephone: Area Code 307—746-4353 11,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr. All Depts. Company Operated. Executives and Merchandise Buyers listed in Omaha. C. CLAYTON BURKSTRAND (at Omaha)—President.	Newcastle 82701	◆

★ headquarters ▲ over 100,000 ft ■ 60,000-100,000 ft ● 30,000-60,000 ft ◆ under 30,000 ft  
© BUSINESS GUIDES, INC., 1980

## WYOMING (Cont'd.)

- Pamida Discount Center, Hwys. 30 & 287** Rawlins ♦  
 Telephone: Area Code 307—324-3491 82301  
 22,800 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.
- K mart, 816 N. Federal Blvd.** Riverton •  
 Telephone: Area Code 307—856-8168 82501  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President.  
 Store Management.
- Pamida Discount Center, 611 E. Main St.** Riverton ♦  
 Telephone: Area Code 307—856-7851 82501  
 10,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.
- K mart, 2450 Foothill Blvd.** Rock Springs ■  
 Telephone: Area Code 307—362-8560 82901  
 71,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive Vice President. Store Management.
- Pamida Discount Center, 1264 Dewar Dr.** Rock Springs ♦  
 Telephone: Area Code 307—362-5819 82901  
 28,800 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.
- K mart, 2571 N. Business #90** Sheridan •  
 Telephone: Area Code 307—672-6468 82801  
 40,000 ft. Branch Discount Dept. Store operated by K MART CORP., Troy, Mich.  
 Complete list of Company Operated Depts. and Leased Depts. with  
 names of Executives and Merchandise Buyers listed in Troy.  
 G. W. MORCK (at Troy)—Executive President. Store Management.
- Pamida Discount Center, S. Coffeen Ave.** Sheridan ♦  
 Telephone: Area Code 307—672-3441 82801  
 28,800 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.
- Pamida Discount Center, U.S. Hwy. 26 & K St.** Torrington ♦  
 Telephone: Area Code 307—532-4078 82240  
 20,604 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.
- Pamida Discount Center, Water & 9th Sts.** Wheatland ♦  
 Telephone: Area Code 307—322-4100 82201  
 12,000 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980

## WYOMING (Cont'd.)

- Pamida Discount Center, 20th St. & Big Horn Ave.** Worland ♦  
 Telephone: Area Code 307—347-4329 82401  
 20,320 ft. Branch Discount Dept. Store operated by PAMIDA, INC., Omaha, Nebr.  
 All Depts. Company Operated. Executives and Merchandise Buyers  
 listed in Omaha.  
 C. CLAYTON BURESTRAND (at Omaha)—President.

★ headquarters    ▲ over 100,000 ft    ■ 60,000-100,000 ft    • 30,000-60,000 ft    ♦ under 30,000 ft  
 © BUSINESS GUIDES, INC., 1980



## NOTES

Discount Centers  
Operating in Canada

## MANITOBA

**Macleod Stedman Inc., 1530 Gamble Pl.**

Telephone: Area Code 204-453-9511

Operates GAMBLES DISCOUNT DEPT. STORES as listed below:

Operates GAMBLES DISCOUNT DEPT. STORES as listed below:

All Depts. Company Operated except Family Shoes.

D. B. GIBSON—President.

W. G. SPALDING—Vice President, Administration.

W. A. BREADNER—Vice President, Sales & Operations, Franchise Stores.

C. R. MYERS—Vice President, Merchandising.

W. R. TEMPLIN—Vice President, Secretary.

R. R. SCURFIELD—Vice President, Personnel.

R. P. DYMENT—Vice President, Sales & Operations.

J. LEPPKY—Assistant Vice President, Information Systems.

M. N. McCOLL—Manager Distribution & Warehousing.

R. W. WOOLTON—Assistant to the President.

J. M. SKELLY—General Sales & Operations Manager, Dept. Stores.

G. R. EPPLETT—Group Merchandise Manager, Softlines Division.

T. K. HOLTE—Group Merchandise Manager, Majors.

R. N. MacLEOD—Group Merchandise Manager, Home Goods Division.

R. B. REIERSON—Group Merchandise Manager, Mechanical Division.

## BUYERS

C. M. BAILEY—Ladies Outerwear, Ladies Maternity & Uniforms.

Ladies Sportswear (Department Stores).

B. MUNRO—Ladies Outerwear, Ladies Maternity & Uniforms.

Ladies Sportswear (Branch & Franchise Stores).

M. BEST—Handbags, Accessories & Jewelry, Ladies Lingerie & Sleepwear, Ladies & Girls Hosiery.

OPEN—Childrens Wear, Boys & Girls to 6X, Infants Clothing & Furniture, Girls Clothing, 7-14 years.

D. STONE—Men's Work Clothing & Outerwear.

L. PUCKNELL—Boys Wear, 7-18 Years.

B. NEMETH—Footwear.

D. KRAMBLE—Drapery Hardware, Sewing Notions, Piece Goods.

Bedding, Towels, Bedding, Linens, Blankets.

M. FORDYCE—Toys, Watches and Clocks, Party Goods & Cards.

M. BERGSTRESSER—Spring & Summer Sporting Goods, Luggage.

Vacuumware, Cameras.

A. LEHWALD—Electronic Games, Wheelgoods, Fall & Winter Sporting Goods, Sleighs and Toboggans.

OPEN—Pet Supplies, Portable Appliances & Confectionery.

C. KASJAN—Stationery & School Supplies, Tobacco, Health and Beauty, Sunglasses.

K. ROBSON—Housewares, Crockery & Glassware, Giftware & Souvenirs.

R. (BOB) BONNETT—Auto Accessories, Tires, Etc.

D. GRUBBE—Tools & Paint.

OPEN—Grease, Oil, Antifreeze, Builders Hardware & Electrical Supplies.

E. MOORE—Farm Machinery.

OPEN—Building Supplies, Roofing, Lawn & Garden.

R. FERNQUIST—Plumbing and Heating.

OPEN—Radio, Television, Stereo & Accessories.

T. E. HOLTE—Refrigerators, Humidifiers, Freezers, Air Conditioners.

Washers, Dryers, Sewing Machines, Ranges, Vacuum Cleaners.

J. COOPER—Furniture, Floor Covering, Lamps & Pictures.

Stores operated as follows:

WINNIPEG, MANITOBA—Grant Park—ANGUS MacDOUGALL, Mgr.

WINNIPEG, MANITOBA—Nairn/59—RICK ANDREWS, Mgr.

WINNIPEG, MANITOBA—Northgate—FRANK BARRY, Mgr.

REGINA, SASKATCHEWAN—Avon—AL SCHAEFER, Mgr.

REGINA SASKATCHEWAN—Golden Mile—DENNIS DUCHARME, Mgr.

SASKATOON, SASKATCHEWAN—Market Mall—

DAVID EASTWOOD, Mgr.

LESSEE

Family Shoes—DISCO SHOE

Winnipeg  
R3T 1N6

Key  
★

★ Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## ONTARIO (Cont'd.)

Key Units

Toronto ■ 1  
MSB 1L3

**Honest Ed's Ltd., 581 Bloor St. W.**

Telephone: Area Code 416-792-4400

\$4,000 ft. Discount Dept. Store.

All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Toys, Sporting Goods, Garden Center, Records, Appliances, Radios, Stationery, Cameras, Auto Accessories, Luggage, Tobacco, Groceries, Plumbing Supplies, Drugs, Sundries, Toiletries & School Supplies.

EDWIN MIRVISH—President.

**K mart Canada Limited, 7 Carlton St.**

Telephone: Area Code 416-366-6921

Headquarters for CANADIAN OFFICE of K MART CORP., Troy, Mich.

operating K MART STORES as listed below:

All Depts. Company Operated including Ladies, Mens & Childrens Wear, Family Shoes, Linens, Domestic, Furniture, Floor Coverings, Housewares, Hardware, Paint, Wallpaper, Toys, Sporting Goods, Garden Center, Drugs, Jewelry, Records, Appliances, TV, Radios, Stationery, Greeting Cards, Cameras, Auto Accessories, Tires, Battery Service, Luggage, Tobacco Shop, Snack Bar, Fabrics, Sewing Notions, Home Improvement.

ROLLAND LAWSON—President.

F. A. LEIER—Executive Vice President & Chief Operating Officer.

M. E. CLARK—Senior Vice President, Store Management & Operations.

M. M. MOFFAT—Senior Vice President & Chief Financial Officer.

N. G. KERBER—Vice President, Merchandising.

C. A. CUMISKEY—Vice President, Personnel & Employee Relations.

J. A. SOMMERVILLE—Vice President, Real Estate & Director of Legal Dept.

T. E. THOMPSON—Controller.

R. G. BELLAMY—Director of Advertising.

C. HEHN—Director of Sales & General Merchandise Manager.

J. F. McLEAN—Merchandise Sales Promotion Manager, Division I.

E. P. PROULX—Director of K mart Operations.

C. G. BOYER—Merchandise & Sales Promotion Manager, Division II.

R. E. UPPER—Construction Manager.

R. B. SUMMERS—General Manager, Automotive Centers.

P. CLICHE—Management Training Coordinator.

D. J. SOOLEY—Buyer Store Fixtures, Equipment & Supplies.

Food Supplies.

R. G. TREPANIER—Buyer Ladies Apparel.

N. J. THERIAULT—Buyer Ladies Coats & Dresses.

M. SEUNIK—Buyer Lingerie, Foundation Garments &

R. A. ROBE—Buyer Luggage, Millinery, Hats, Caps, Handbags.

Ladies Accessories, Gloves & Mittens.

W. N. KENNEDY—Buyer Mens & Boys Furnishings.

J. E. PEARCE—Buyer Mens & Boys Wear, Footwear.

J. A. KEENAN—Buyer Childrens Wear.

J. S. REID—Buyer Toys, Games & Books.

J. W. VERHOEVEN—Buyer Sporting Goods.

T. J. ANTONIUK—Buyer Hardware, Housewares, Paint & Wallpaper.

T. A. MILLS—Buyer Home Furnishings, Floor Coverings, Rugs.

Furniture, Pictures & Frames.

C. A. JUMP—Buyer Garden Center, Grockery, Glassware.

Horticulture, Giftware & Novelties.

W. O. YOUNG—Buyer Cameras.

T. R. TESSIER—Buyer Auto Accessories.

D. O. KRUEH—Buyer Home Improvements.

L. E. NANCEKIVELL—Buyer Home Entertainment, Appliances &

Records.

(Continued)

★ Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## ONTARIO (Cont'd.)

Key

## K mart (Continued)

D. L. MOHR—Buyer Linens, Bedding, Draperies, Yard Goods, Fabrics & Domestic.  
 W. S. TOWLE—Buyer Health & Beauty Aids, Jewelry, Candy.  
 R. GOUR—Buyer Needlework, Ribbons, Laces, Artificial Flowers, Sewing & Hair Accessories, Notions, Tobacco & Sundries.  
 W. ANDRUSIEK—Buyer Stationery, Greeting Cards, Gift Wrap, Party Goods, Pet Supplies & Souvenirs.  
 J. W. VERHOEVEN—Buyer Sporting Goods, Camping & Fishing Equipment.  
 J. H. QUINN—Buyer Pharmacy & OTC Drugs.  
 R. E. CALDER—Buyer Groceries, Food & Food Equipment.  
 W. G. JONKER—Buyer Auto Parts.  
 D. S. CORNELL—Manager Import Dept.  
 Stores operated as follows:  
 CALGARY, ALTA.—3660 Morley Trail.  
 CALGARY, ALTA.—10233 Elbow Dr. SW.  
 CALGARY, ALTA.—1440-52nd St. NE.  
 EDMONTON, ALTA.—137th Ave. & 97th St.  
 EDMONTON, ALTA.—Abbotsfield Shopping Center, 3210-118th Ave.  
 MEDICINE HAT, ALTA.—3201-13th Ave. SE.  
 CRANBROOK, B. C.—Tamarack Shopping Center, 1500 Cranbrook St. N.  
 LANGLEY, B. C.—19705 Fraser Hwy.  
 PORT ALBERNI, B. C.—Johnston Rd. & 21st Ave.  
 CAMBRIDGE, ONT.—200 Franklin Rd.  
 CAMPBELL RIVER, B. C.—1400 Ironwood Rd.  
 DAWSON CREEK, B. C.—11000-8th St.  
 VICTORIA, B. C.—3986 Shelbourne St.  
 KAMLOOPS, B. C.—2121 E. Trans-Canada Hwy.  
 TERRACE, B. C.—Lakelse Ave. & Ely St.  
 NORTH SURREY, B. C.—13665 102nd Ave.  
 PORT COQUITLAM, B. C.—3000-1 Barnet Hwy.  
 VERNON, B. C.—4900 27th St.  
 WINNIPEG, MANITOBA—1900 Pembina Hwy.  
 WINNIPEG, MANITOBA—3395 Portage Ave.  
 WINNIPEG, MANITOBA—1411 McPhillips St.  
 WINNIPEG, MANITOBA—1455 Henderson Hwy.  
 WINNIPEG, MANITOBA—35 Lakewood Blvd.  
 BATHURST, N. B.—700 St. Peter Ave.  
 DOUGLASTOWN, N. B.—Hwy. 8 & Rennie Rd.  
 FREDERICTON, N. B.—1110 Smythe St.  
 MONCTON, N. B.—80 Mapleton Rd.  
 ST. JOHN, N. B.—651 Fairville Blvd.  
 ST. JOHN, N. B.—517 Westmoreland Rd.  
 ATHOLVILLE, N. B.—Vol d'Amour Rd.  
 ST. JOHN'S, NEWFOUNDLAND—Wedgewood Park & Torbay Rd.  
 ST. JOHN'S, NEWFOUNDLAND—470 Topsail Rd.  
 CORNER BROOK, NEWFOUNDLAND—Maple Valley Rd.  
 DARTMOUTH, N. S.—50 Tacoma Dr.  
 LOWER SACKVILLE, N. S.—Beaverbank Rd.  
 THURO, N. S.—245 Robie St.  
 SYDNEY, N. S.—384 Welton St.  
 BRANDON, MANITOBA—3409 Victoria Ave. W.  
 NEW GLASGOW, N. S.—610 East River Rd.  
 YARMOUTH, N. S.—NEC Starrs Rd. & Hwy. 101  
 BELLEVILLE, ONT.—Quinte Mall, 390 N. Front St.  
 BRANTFORD, ONT.—84 Lynden Rd.  
 LINDSAY, ONT.—55 Angeline St. N.  
 BARRIE, ONT.—Hwy. 27 & Bayfield Ave.  
 BRAMPTON, ONT.—40 Steeles Ave. W.  
 CAMBRIDGE, ONT.—Hwys. 8 & 97.  
 CHATHAM, ONT.—Thames-Lea Plaza, 575 Grand Ave. W.  
 GUELPH, ONT.—435 Stone Rd. W.  
 (Continued.)

★ headquarters

▲ over 100,000 ft

■ 50,000-100,000 ft

● 30,000-50,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## ONTARIO (Cont'd.)

Key Units

## K mart (Continued)

KINGSTON, ONT.—800 Bath Rd.  
 LONDON, ONT.—530 Oxford St. W.  
 LONDON, ONT.—1345 Huron St.  
 MISSISSAUGA, ONT.—2225 Erin Mills Parkway  
 MISSISSAUGA, ONT.—4141 Dixie Rd.  
 NEW LISKEARD, ONT.—NE Corner Hwy. 11B & Hwy. 85.  
 NIAGARA FALLS, ONT.—7555 Montrose Rd.  
 NORTH BAY, ONT.—300 Lakeshore Dr.  
 OTTAWA, ONT.—2950 Hwy. 31  
 PEMBROKE, ONT.—1200 Pembroke St. W.  
 RICHMOND HILL, ONT.—9350 Yonge St.  
 TIMMINS, ONT.—1500 Riverside Dr.  
 OAKVILLE, ONT.—1455 Rebecca St.  
 ORANGEVILLE, ONT.—150-1st St.  
 ORILLIA, ONT.—P. O. Box 2302  
 OTTAWA, ONT.—59 Hwy. 15  
 OTTAWA, ONT.—1055 St. Laurent  
 OTTAWA, ONT.—1651 Merivale Rd.  
 PETERBOROUGH, ONT.—1200 Lansdowne Ave. W.  
 PICKERING, ONT.—1355 Kingston Rd.  
 PORT COLBORNE, ONT.—45 Westside Rd.  
 REXDALE, ONT.—1530 Albion Rd.  
 ST. CATHARINES, ONT.—333 Ontario St.  
 ST. THOMAS, ONT.—417 Wellington St.  
 SARNIA, ONT.—1379 London Rd.  
 SAULT STE. MARIE, ONT.—306 Northern Ave. E.  
 SCARBOROUGH, ONT.—87 Ellesmere Rd.  
 SCARBOROUGH, ONT.—2900 Warden Ave.  
 STRATFORD, ONT.—925 Ontario St.  
 SUDBURY, ONT.—1485 LaSalle Blvd.  
 THUNDER BAY, ONT.—1735 W. Arthur St.  
 TRENTON, ONT.—266 Dundas St. E.  
 WATERLOO, ONT.—550 King St. N.  
 WATERLOO, ONT.—75 King St. S.  
 WELLAND, ONT.—800 Niagara St. N.  
 WHITBY, ONT.—1801 Dundas St. E.  
 WILLOWDALE, ONT.—630 Sheppard Ave. E.  
 WINDSOR, ONT.—7770 Tecumseh Rd. E.  
 WINDSOR, ONT.—1550 Huron Church Rd.  
 CHARLOTTETOWN, P. E. I.—465 University Ave.  
 GATINEAU, QUE.—1100 Blvd. Maloney W.  
 CITY OF LASALLE, QUE.—2199 LaPierre St.  
 GRANBY, QUE.—60 Evangeline St.  
 LONGUEUIL, QUE.—2665 Chambly Rd.  
 MONTREAL, QUE.—5850 Des Grandes Prairies Blvd.  
 RIMOUSKI, QUE.—55 Industrial St.  
 POINT CLAIRE, QUE.—195 Hymus Blvd.  
 QUEBEC, QUE.—550 Hamel Blvd.  
 QUEBEC, QUE.—999 Rue Bourgoigne  
 ST. JEROME, QUE.—900 Grignon St.  
 ST. LAURENT, QUE.—3105 Chemin Cote Vertu  
 SHAWINIGAN, QUE.—1 La Plaza de la Maurice  
 VALLEYFIELD, QUE.—Boul. Mgr. Langlois & Sauve St.  
 VILLE DE LAVAL, QUE.—1980 Boul. De La Concorde  
 YORKTON, SASK.—293 Broadway East

Sentry Discount Stores, Ltd., 110 Adelaide East

Telephone: Area Code 416-366-6437

Headquarters Office of chain of Discount Dept. Stores operating as

SENTRY DISCOUNT STORES listed below:

COMPANY OPERATED DEPTS.—Linens, Domestic, Bedding, Housewares,  
 Hardware, Paint, Garden Center, Luggage, Electronics, Toys,  
 Sporting Goods & Electric.

(Continued)

★ headquarters

▲ over 100,000 ft

■ 50,000-100,000 ft

● 30,000-50,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

Toronto ★ 4  
MSC 1K9

## ONTARIO (Cont'd.)

Key

## Sentry Discount Stores

LEASED DEPTS.—Ladies, Mens &amp; Childrens Wear, Shoes, Records &amp; Drugs.

S. J. LIPSON—President,  
J. G. LIPSON—Executive Vice President, Merchandising,  
D. A. FRASER—Vice President, Finance,  
B. COHEN—Vice President, Merchandising,  
V. E. BROWN—Vice President, Operations.

Stores Operated as follows:

KINGSTON, ONT.—2435 Princess St.—JOHN MORRISON, Mgr.  
(75,000 ft.).  
SARNIA, ONT.—1125 London Rd.—D. MESSHAM, Mgr. (75,000 ft.).  
SAULT STE. MARIE, ONT.—50 Great Northern Rd.—  
W. SANDERCOTT, Mgr. (65,000 ft.).  
WINDSOR, ONT.—2491 Dougall Rd.—W. PURCHASE, Mgr. (65,000 ft.).

## LESSEES

Ladies & Childrens Wear—REITMANS  
Mens Wear—COWARDS  
Shoes—MORSE  
Drugs—KOFFLER  
Records—SUMA RECORDS

## Towers Department Stores, 110 Orfuss Rd.

Toronto ★  
M6A 1M3

Telephone: Area Code 416—787-2444

Division of OSHAWA HOLDINGS, LTD., Toronto, Ontario.

Resident Buyer: Merchants Buying Syndicate, Inc., 15 E. 26th St., N.Y.C.

Headquarters Office for Chain of Discount Department Stores operated as BONIMART and TOWERS as listed below:

All Departments Company Operated except lessees listed below.

BONIMART - TOWERS listed below:

W. L. ATKINSON—Chairman and Chief Executive Officer,  
JACK GENSER—President & General Manager,  
GORDON MURRAY—Vice-President Personnel,  
D. A. BEAUMONT—Vice-President Marketing,  
MARTIN CATTO—Vice President, Administration,  
ALEX KENNEDY—Vice-President Operations,  
HUGH SIMPSON—Vice-President Merchandise Services,  
JOHN SHARE—Vice-President Distribution & Warehousing.

## LESSEES

Shoes—MORSE SHOES  
Drugs—KENT DRUGS LTD.  
Supermarket—OSHAWA HOLDINGS  
Stores Operated as follows:

SAINT JOHN, N. B.—Prince Edward & Union Sts.—EMERSON BINDER, Mgr.  
BEDFORD, N. S.—1658 Bedford Hwy.—ERIC SMITH, Mgr.  
NEW MINAS, N. S.—New Minas Shopping Centre—DEV VERMA, Mgr.  
BARRIE, ONT.—Bayfield Rd.—EARL BAILY, Mgr.  
BELLEVILLE, ONT.—Dundas St. W.—J. P. BLAIS, Mgr.  
BRAMPTON, ONT.—400 Queen St. W.—ERIC RICHARDSON, Mgr.  
BRANTFORD, ONT.—Fairview Dr. & West St.—PETER PAULEY, Mgr.  
COOKSVILLE, ONT.—Dixie Rd. & Hwy. 5—JOE SCHMEISS, Mgr.  
DOWNSVIEW, ONT.—Jane & Finch Mall—BOB PIERSON, Mgr.  
HAMILTON, ONT.—640 Queenston Rd.—BILL BALCOM, Mgr.  
KANATA, ONT.—300 Eagleson Rd.—GEORGE CARERI, Mgr.  
LONDON, ONT.—Wellington Rd.—LEO VAN MELS, Mgr.  
MALTON, ONT.—7205 Goreway Dr.—BLENCHARD OSIKA, Mgr.  
NIAGARA FALLS, ONT.—6777 Morrison St.—JOAN REWBURY, Mgr.  
NORTH BAY, ONT.—1899 Algonquin Ave.—AL HAMMOND, Mgr.  
OTTAWA, ONT.—1162 Cyrville Rd.—WAYNE LABRASH, Mgr.  
OTTAWA, ONT.—Baseline & Woodro e Rds.—ROLLEY BAKER, Mgr.  
OWEN SOUND, ONT.—Hwys. 6 & 21—MEL RINEHART, Mgr.  
PETERBOROUGH, ONT.—940 Lansdowne St.—RICHARD REID, Mgr.  
REXDALE, ONT.—2267 Islington Ave. N.—BOB MURRAY, Mgr.

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC. 1980

## ONTARIO (Cont'd.)

Key Units

## Towers (Continued)

ST. CATHARINES, ONT.—Carlton & Bunting Rds.—PAUL NOWLAN, Mgr.  
SCARBOROUGH, ONT.—2650 Lawrence Ave. E.—SAM SINGH, Mgr.  
SCARBOROUGH, ONT.—2900 Warden Ave.—EARL WILSON, Mgr.  
STRATFORD, ONT.—1013 Ontario St.—LARRY DOBBS, Mgr.  
SUDBURY, ONT.—City Centre—RON CHENIER, Mgr.  
TORONTO, ONT.—2290 Dundas St.—CHRIS BROWN, Mgr.  
TORONTO, ONT.—447 Carlaw Ave.—GIL RALSTON, Mgr.  
TORONTO, ONT.—1245 Dupont St.—JIM COMEAU, Mgr.  
TORONTO, ONT.—2400 Eglinton Ave. W.—MS. IONA HIXSON, Mgr.  
TORONTO, ONT.—1255 The Queensway—CARMAN CARAVAGGIE, Mgr.  
WATERLOO, ONT.—Bridgeport & Weber—BOB McVICAR, Mgr.  
WELLAND, ONT.—1000 E. Main St.—KEN STEEVE, Mgr.  
WEST BURLINGTON, ONT.—24 Plains Rd.—JOHN EVANGELISTA, Mgr.  
WOODSTOCK, ONT.—645 Dundas St.—JIM PARSONS, Mgr.  
CHARLOTTETOWN, P. E. I.—Charlottetown Mall—KEN RICE, Mgr.  
SUMMERSIDE, P. E. I.—Waterfront Mall—LEWIS HASLAM, Mgr.  
CHATEAUGUAY, QUE. (BONIMART)—15-17 St. Jean Baptiste—  
FRANK BELAIR, Mgr.  
DUVERNAY, QUE. (BONIMART)—Angle Boul de la Concorde et  
des Calliers—LEU-PAUL JACOB, Mgr.  
LONGUEUIL, QUE. (BONIMART)—Place des Ormeaux—J. C. ROY, Mgr.  
GREENFIELD PARK, QUE. (BONIMART)—Taschereau Blvd.—  
VINCE MOSCATO, Mgr.  
MONTREAL, QUE. (BONIMART)—7600 Viau St.—V. PIERRE AUBUT, Mgr.  
STE. FOY, QUE.—Place Laurier—JACQUES CLOUTIER, Mgr.  
ST. JEAN, QUE. (BONIMART)—Bvd. du Seminaire—DAVE GUINAN, Mgr.  
COTE ST. LUC, QUE. (BONIMART)—6855 Clanranald Ave.—  
RENE L'HEUREUX, Mgr.  
VINCE MOSCATO, Mgr.  
LAVAL, QUE. (BONIMART)—3195 Blvd. St. Martin—JOE BEAUDOIN, Mgr.

## Woolco Dept. Stores, 33 Adelaide St. W.

Toronto ★ 105  
MSH 1P5

Telephone: Area Code 416—361-2111

Headquarters for CANADIAN OFFICE of WOOLCO DEPT. STORES, Division of F. W. WOOLWORTH CO., New York, N. Y. Store Operated as listed below.

COMPANY OPERATED DEPTS.—Linens, Domestic, Hardware, Housewares, Tools, Garden Center, Stationery, Candy Shop, Furniture, Clocks, Dolls, Electrical Accessories, Lamps & Shades, Lighting Fixtures, Pets & Pet Supplies, Piece Goods, Records, Seasonable Gifts, Toys & Decorations, Childrens Wear, Ladies Fashions, Millinery, Appliances, TV, Radios, Sewing Machines & Equipment & Notions, Style Accessories, Take-Out Foods, Wall Decorations, Window Accessories, Restaurants, Sporting Goods, Jewelry, Cameras, Floor Coverings, Electronics, Luggage, Notions, Novelties, Books, Music Drapes, Curtains, Rugs & Hobbies.

LEASED DEPTS.—Mens &amp; Boys Wear, Paints, Pharmacy, Auto Accessories, Wigs, Tobacco, Family Shoes, TBA Center, Tires &amp; Battery Service.

W. R. GRAY—Vice Chairman &amp; Managing Director.

F. R. GREENWOOD—President &amp; Chief Operating Officer.

F. E. HENNIG—Senior Vice President, General Manager,

Woolworth Stores.

G. A. SOUTHEE—Vice President, Secretary &amp; General Counsel.

R. L. WHITELL—Vice President &amp; Assistant General Manager,

Woolworth Division.

D. CURRIE—Vice President, Property &amp; Real Estate.

G. J. SHEPPARD—Vice President, Finance &amp; Assistant Treasurer.

W. J. ROSS—Vice President &amp; Director of Construction &amp; Design.

L. C. SOCKETT—Vice President, Director of Personnel.

A. H. REID—Director of Administrative Operations.

K. L. ELLIOTT—Director of Public Relations &amp; Consumer Affairs.

J. S. SPENCE—Director of Leased Operations.

C. W. MATHESON—Director of Restaurant Operations.

F. ROY—Advertising Manager.

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## ONTARIO (Cont'd.)

Key Units

## Woolco Dept. Stores (Continued)

G. H. BROWN—Superintendent of Real Estate.  
S. R. ELLIOTT—Supervisor of Restaurant Operations.  
P. C. CARAVAGGIO—Assistant Director of Food Operations.  
R. A. HOPE—Comptroller & Assistant Secretary.  
W. HANNAM—Fixtures & Equipment.  
R. HETHERINGTON—Manager Training & Development.  
MRS. M. YAGGART—Supervisor of Customer Relations.  
J. W. REID—Supervisor of Special Projects.  
N. T. GIBSON—Supervisor of Security.  
B. BABISHAW—Director of Import Buying.

## WOOLCO STORES ORGANIZATION

J. R. YOUNG—Vice President & Assistant General Manager.  
J. D. PINARD—Director of Sales & Merchandise.  
J. W. ROSS—Director of Sales & Merchandise.  
B. DUCKWORTH—Sales Promotion Manager.  
R. LACHANCE—Personnel Supervisor.  
H. J. CODE—Sales Manager.  
B. KNOWLES—Training Supervisor.  
E. DOHOLIS—Administrator of Store Opening & Refurbishment Plans.

## WOOLCO MERCHANDISING PERSONNEL

NOTE: The following personnel are located at 1555 Rue de Beauharnois St. W., Montreal, Quebec H4N 2T6:

G. CARTIER—Controller of Buying.  
MISS D. GAUDETTE—Buyer Junior, Misses & Womens Dresses, Jumpers, Maternity Wear & Uniforms.  
MISS J. LEDUC—Associate Buyer Juniors, Misses & Womens Coats & Jackets.  
MRS. M. PARE—Buyer Misses & Womens Loungewear, Hostess Gowns & Dusters.  
MRS. J. ROY-MITCHELL—Buyer Misses, Juniors & Childrens Gloves, Knitted Handware & Headware, Juniors, Misses & Childrens Handbags.  
MISS T. FOURNIER—Senior Associate Buyer Scarves, Hats, Apparel Accessories.  
D. SCUDDER—Assistant Controller of Buying.  
MRS. L. ROBERT—Associate Buyer Juniors, Misses & Womens Coordinate Groups.  
MRS. D. PERREAULT—Senior Associate Buyer Juniors, Misses & Womens Pant Suits, Skirt Suits, Blazers & Novelties.  
MRS. D. ALARY—Associate Buyer Juniors, Misses & Womens Swimwear, Skiwear, Seasonable & Action Sportswear.  
MRS. M. HALEY & MISS D. CHARTRAND—Associate Buyers Juniors, Misses & Womens Blouses & Tops.  
MRS. L. LEVASSEUR—Buyer Juniors, Misses & Womens Sweaters & T-Shirts.  
MRS. L. STEVENSON—Buyer Juniors, Misses & Womens Pants, Jeans & Skirts.  
MRS. L. MOGLIA—Controller of Buying.  
MISS C. GRATTON—Associate Buyer Childrens Outerwear & Skiwear (4-6x & 7-14) & Childrens Sportswear (4-6x & 7-14).  
MISS R. BRETON—Associate Buyer Childrens T-Shirts, Blouses & Sweaters (4-6x & 7-14).  
MISS G. SENECHAL—Senior Associate Buyer Childrens Pants, Jeans, Seasonable & Action Sportswear, Underwear & Lingerie (4-6x & 7-14).

NOTE: The following personnel are located at 33 Adelaide St. W., Toronto, Ontario M5H 1P5:

J. O. BOTH—Division IV Controller of Buying & Sales Hosiery for Infants, Toddlers, Childrens, Ladies, Mens & Boys, Hosiery, Nylon Hosiery, Girls Lingerie, Foundations, Ladies Lingerie, Infants & Toddlers Wear.

(Continued)

★ head, vertical

▲ over 100,000 H

■ 80,000-100,000 H

● 20,000-80,000 H

◆ under 20,000 H

© BUSINESS GUIDES, INC., 1980

## ONTARIO (Cont'd.)

Key Units

## Woolco (Continued)

G. GAUCHER—Buyer Ladies, Mens, Boys & Childrens Hose.  
MRS. M. SPINELLO—Associate Buyer Panty Hose & Body Suits.  
MRS. F. STEPHENSON—Buyer Foundations, Bras, Ladies Lingerie.  
MRS. S. JOHNSTONE—Buyer Infants Wear (6-30 months).  
MRS. A. WOOD—Senior Associate Buyer Toddlers Wear (1-3x).  
W. D. HOLMES—Division V Controller of Buying & Sales Domestic, Bath Shop & Accessories, Bedding, Fashion Fabrics, Vinyl Drapery Fabrics, Trimmings, Patterns, Yarn & Knitting Accessories, Hobbies & Crafts, Sewing Goods & Machines.  
MRS. C. MACKENZIE—Associate Buyer Domestic, Bath Shop & Accessories.  
R. DELORME—Buyer Bedding.  
MRS. T. BAYKO—Buyer Fashion Fabrics, Linings, Vinyl Drapery Fabrics, Trimmings & Patterns.  
MRS. A. TODD—Senior Associate Buyer Yarn & Knitting Accessories.  
MRS. S. FEOR—Associate Buyer Hobbies & Crafts.  
MRS. B. DEDMAN—Senior Associate Buyer Sewing Goods & Machines.  
R. G. CAMPBELL—Division I Controller of Buying & Sales Stationery, Greeting Cards, Luggage, Souvenirs, Novelties, Party Unit, Children & Adult Books, Cameras, Electronics, Radios, Tape Recorders, Records, Tapes, Musical Instruments, Record Players, Toys, Dolls, Doll Accessories, Games, Puzzles, Wheel Goods & Seasonable Toys.  
G. J. MEREDITH—Buyer Candy.  
MISS C. TINE—Associate Buyer Carry-Out Foods.  
MISS D. FLOOD—Buyer Seasonable Candy.  
J. J. JACKSON—Senior Buyer Stationery.  
Y. RODRIGUE—Senior Associate Buyer Seasonable & Household Stationery, Everyday Cards, Ties & Wrap.  
MISS H. MADER—Senior Associate Buyer Luggage, Novelties & Souvenirs.  
T. MALIK—Associate Buyer Cameras, Film & Typewriters.  
A. STECIUK—Buyer Electronics & Photofinishing.  
D. FANNING—Buyer Records, Tapes, Musical Instruments, TV.  
F. GORRIE—Buyer Toys.  
MRS. N. OLDFIELD—Associate Buyer Dolls & Accessories, Games & Puzzles.  
D. CAMERON—Buyer Wheel Toys, Hobby Kits, Road Race, Train Sets & Accessories, Science, Chemistry, Gas, Steam & Remote Control, Seasonable Toys, Books & Pocket Books.  
T. HARPER—Buyer Pictures & Frames, Lamps & Shades.  
J. C. BREAU—Buyer Housewares.  
MRS. J. THURM—Buyer Cookware.  
W. R. CAMPBELL—Buyer Christmas Decorations, Pets & Pet Supplies.  
T. UNRAU—Buyer Horticulture.  
T. CONNOR—Buyer Seasonal Horticulture.  
MRS. R. SIMPSON—Senior Associate Buyer Household Sundries.  
N. WIRUN—Buyer Hardware.  
R. M. PERRY—Buyer Tools.  
H. SHEAD—Buyer Electrical Supplies & Automotive.  
T. NAGY—Buyer Building Supplies.  
H. POS—Supervisor of Buying Mattresses, Case Goods, Dining Room, Unpainted, Juvenile, Summer, Occasional & Knockdown Furniture, Upholstery, Chairs, Recliners, Hassocks & Kitchen Sets.  
J. C. DULUDE—Associate Buyer Mattresses, Case Goods, Dining Room & Unpainted Furniture.  
D. GALLAGHER—Associate Buyer Upholstery, Chairs, Recliners & Kitchen Sets.  
MRS. A. SETO—Associate Buyer Juvenile Furniture, Hassocks, Summer, Occasional & Knockdown Furniture.  
J. R. STOKES—Division VI Controller of Buying & Sales Jewelry, Gold Jewelry, Watches, Leather Goods, Umbrellas, Lighters.

(Continued)

★ head, vertical

▲ over 100,000 H

■ 80,000-100,000 H

● 20,000-80,000 H

◆ under 20,000 H

© BUSINESS GUIDES, INC., 1980

## ONTARIO (Cont'd.)

Key Units

## Woolco (Continued)

Camping Supplies, Hunting Equipment, Gifts, Barware, Weather Instruments.  
 E. MOONEY—Buyer Jewelry & Gold Jewelry.  
 J. F. McNAUGHTON—Division II Controller of Buying & Sales  
 Pictures, Frames, Lamps, Shades, Housewares, Cookware,  
 Christmas Decorations, Pets & Pet Supplies, Horticulture, Household  
 Sundries, Hardware, Tools, Electrical Supplies, Automotive &  
 Building Supplies.  
 MRS. S. HILL—Associate Buyer Leather Goods, Lighters  
 & Umbrellas.  
 C. ST. PIERRE—Buyer Watches, Clocks & Weather Instruments.  
 MRS. J. McEWAN—Associate Buyer Gifts & Barware.  
 W. FAHEY—Buyer Small Appliances, Air Conditioning,  
 Fans & Heaters, Floor Care.  
 L. TEARUN—Buyer White Goods, Kitchen Appliances, Brown  
 Goods, TV, Stereos, TV Games.  
 F. PIEPER—Buyer Golf, Boat, Motors, Marine Supplies, Swimming  
 Pools & Accessories, Outdoor Sports, Raquet Sports, Tennis, Ski  
 Equipment, Sleighs, Toboggans, Indoor Games, Exercise Equipment.  
 B. LAWRENCE—Buyer Fishing Equipment, Compasses, Knives,  
 Camping Supplies & Hunting Equipment.  
 G. BEAMISH—Buyer Bicycles & Accessories, Hockey, Skates,  
 Sports Clothing & Athletic Footwear.

## STORES OPERATED AS FOLLOWS:

Stores Operated as follows:  
 CALGARY, ALBERTA—3835 Memorial Dr. NE  
 CALGARY, ALBERTA—5111 Northland Dr. NW  
 CALGARY, ALBERTA—1212 - 37th St. SW  
 CALGARY, ALBERTA—9650 MacLeod Trail  
 EDMONTON, ALBERTA—170th St. & Stony Plain Rd.  
 EDMONTON, ALBERTA—98th Ave. & Terrace Rd.  
 EDMONTON, ALBERTA—66th St. & 137th Ave.  
 LETHBRIDGE, ALBERTA—2025 Mayor Magrath Dr.  
 RED DEER, ALBERTA—6375 - 50th Ave.  
 BURNABY, B. C.—9855 Austin Ave.  
 FREDERICTON, B. C.—Regent Street, Mall  
 KAMLOOPS, B. C.—Su Hall Shopping Center  
 NANAIMO, B. C.—100 - 3200 Island Hwy.  
 NORTH VANCOUVER, B. C.—925 Marine Dr.  
 PRINCE GEORGE, B. C.—2989 Massey Dr.  
 SURREY, B. C.—Holly & Hjorth Rds.  
 TRAIL, B. C.—North Side Hwy. 3  
 VICTORIA, B. C.—3601 Douglas St.  
 BRANDON, MANITOBA—1440 - 18th St.  
 PORTAGE LA PRAIRIE, MANITOBA—24th St. & Saskatchewan Ave.  
 TRANSCONA, MANITOBA—1580 Regent Ave. W.  
 WINNIPEG, MANITOBA—1235 St. Mary's Rd.  
 WINNIPEG, MANITOBA—1080 Grant Ave.  
 WINNIPEG, MANITOBA—Garden Center Square  
 WINNIPEG, MANITOBA—2605 Portage Ave.  
 MONCTON, N. B.—477 Paul St.  
 MONCTON, N. B.—922 Main St.  
 ST. JOHN, N. B.—Loch Lomond Shopping Centre  
 ST. JOHN'S, NEWFOUNDLAND—Avalon Mall Shopping Center  
 ST. JOHN'S, NEWFOUNDLAND—Glencoe Dr.  
 ST. JOHN'S, NEWFOUNDLAND—Topsail & Hamlin Rds.  
 DARTMOUTH, N. S.—535 Portland St.  
 HALIFAX, N. S.—Scotia Square  
 SYDNEY RIVER, N. S.—Cape Breton Shopping Center  
 AGINCOURT, ONT.—3650 Sheppard Ave. E.  
 AJAX, ONTARIO—314 Harwood Ave. S.  
 BRANTFORD, ONT.—137 Colborne St.  
 BRANTFORD, ONT.—Hwy. 24 & King George Rd.  
 CAMBRIDGE, ONT.—82 Main St.

(Continued)

\* Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

## ONTARIO (Cont'd.)

Key Units

## Woolco Dept. Stores (Continued)

BROCKVILLE, ONT.—535 Parkdale Ave.  
 CHATHAM, ONT.—801 St. Clair St. Ext.  
 CORNWALL, ONT.—950 Brookdale Ave.  
 ETOBICOKE, ONT.—5555K Dundas St. W.  
 HAMILTON, ONT.—James & Fennell Aves.  
 KINGSTON, ONT.—Frontenac Mall Shopping Center  
 KITCHENER, ONT.—Fairview Park Shopping Center  
 LONDON, ONT.—1925 Dundas St. E.  
 LONDON, ONT.—1105 Wellington Rd. S.  
 LONDON, ONT.—1201 Oxford St. W.  
 MISSISSAUGA, ONT.—100 City Centre Dr.  
 OTTAWA, ONT.—1350 Richmond Rd.  
 OTTAWA, ONT.—1642 Merivale Blvd.  
 OWEN SOUND, ONT.—Hwy. 21  
 ST. CATHERINES, ONT.—Welland Ave. & Bunting Rd.  
 SARNIA, ONT.—Lambton Mall  
 SAULT STE. MARIE, ONT.—345-63 Queen St. E.  
 SCARBOROUGH, ONT.—255 Morningside Ave.  
 SUDBURY, ONT.—Barrydowne Ave.  
 STONEY CREEK, ONT.—75 Centennial Pkwy. N.  
 STRATFORD, ONT.—65 Albert St.  
 TILLSONBURG, ONT.—400 Simcoe St.  
 TIMMINS, ONT.—179 Third Ave.  
 TIMMINS, ONT.—1500 Riverside Dr.  
 TORONTO, ONT.—Thorncliffe Market Place  
 TORONTO, ONT.—900 Dufferin St.  
 TORONTO, ONT.—1305 Lawrence Ave. W.  
 TORONTO, ONT.—Town & Country Sq.  
 WELLAND, ONT.—800 Niagara St.  
 WESTON, ONT.—2295 Sheppard Ave.  
 WHITBY, ONT.—Thickson Rd. & Hwy. 2  
 WINDSOR, ONT.—Gateway Plaza & Dougall Ave.  
 WINDSOR, ONT.—1950 Laurion Rd.  
 WOODSTOCK, ONT.—Blandford Square Shopping Centre  
 ALMA, QUE.—705 N. DuPont Ave.  
 BAIE COMEAU, QUE.—630 La Fleche Blvd.  
 BROSSARD, QUE.—7200 Tachereau Blvd.  
 CAP de la MADELEINE, QUE.—Barkoff St.  
 CHICOUTIMI, QUE.—141 Racine St. E.  
 CHICOUTIMI, QUE.—1451 Boulevard Talbot  
 DRUMMONDVILLE, QUE.—St. Joseph Blvd. & Marier St.  
 GIFFARD, QUE.—2960 Boulevard Ste. Anne  
 GRANBY, QUE.—370 St. Jacques St.  
 IOLLETTE, QUE.—1055 Firestone Blvd.  
 JONQUIERE, QUE.—700 Rang St. Francois  
 KIRKLAND, QUE.—17101 Ste. Mary's Rd.  
 LA SALLE, QUE.—8248 Champlain Blvd.  
 LAVAL, QUE.—1660 Le Corbusier Blvd.  
 LEVIS, QUE.—20 E. Trans-Canada Rd.  
 LONGUEIL, QUE.—Center D'Achats Centerville  
 REPENTIGNY, QUE.—100 Brien Blvd.  
 ROSEMERE, QUE.—401 Labelle Blvd.  
 S. JEAN, QUE.—978 Boulevard de Seminaire  
 ST. LEONARD, QUE.—7445 Langlier Blvd.  
 SEPT. ISLES, QUE.—Les Galeries Montagnaise  
 SHERBROOKE, QUE.—2000 Bourque Blvd. R. R. #1  
 TRACY, QUE.—7500 Avenue Plaza Tracy  
 VALLEYFIELD, QUE.—30 Dufferin Rd.  
 VILLE ST. LAURENT, QUE.—3750 Cote Vertu Rd.  
 TROIS RIVIERES, QUE.—Royal Blvd. & Laurential Blvd.  
 MOOSE JAW, SASKATCHEWAN—1235 Main St. N.  
 PRINCE ALBERT, SASKATCHEWAN—2295 - 2nd Ave.

(Continued)

\* Headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980



## ONTARIO (Cont'd.)

## Woolco (Continued)

REGINA, SASKATCHEWAN—353 N. Albert  
 REGINA, SASKATCHEWAN—2715 Gordon Rd.  
 SASKATOON, SASK.—3510 9th St. E.  
 SASKATOON, SASKATCHEWAN—300 Confederation Park

## LESSEES

Auto Accessories, TBA Center, Tires & Battery Service—  
 HALLMARK AUTOMOTIVE  
 Mens & Boys Wear—GRAFTON FRASER  
 Family Shoes—KINNEY SHOES  
 Tobacco—UNITED CIGAR STORES  
 Paint—INTERNATIONAL PAINT CO.  
 Drugs—AUSTIN DRUG

Key

## QUEBEC

Key Units

La Salle Factories, Ltd., 450 St. Jean

Longueil ★ 51  
 14H 2Y3

Telephone: Area Code 514—670-4610

40,000 ft. Discount Dept. Store and headquarters office of  
 LA SALLE FACTORIES, LTD. DIVISION OF SCOTT-LaSALLE LTD., with branch  
 stores operated as listed below.

COMPANY OPERATED DEPTS.—Ladies, Mens & Childrens Wear, Housewares,  
 Hardware, Paint, Wallpaper, Garden Center, Drugs, Records, Luggage,  
 Linens, Domestic, Toys, Sporting Goods, Jewelry, Stationery &  
 Greeting Cards, Health & Beauty Aids.

LEASED DEPTS.—Family Shoes, Cameras & Jewelry.

JACK SCOTT—Chairman of the Board.

G. H. SCOTT—Chairman of the Executive Committee.

N. SCOTT—President.

M. SCOTT—Executive Vice President & Treasurer.

H. FEIN—Vice President, Merchandising.

J. B. KEIL—Vice President, Finance & Secretary.

C. NEWMAN—Merchandise Manager Ladies Wear.

G. HAKIM—Merchandise Manager, Linen.

H. WOLFE—Merchandise Manager Childrens Wear.

S. PHILLIPS—Merchandise Manager Hard Goods, Toys, Health  
 & Beauty Aids.

B. ST. PIERRE—Store Planning & Development.

H. BACAL—Buyer Fixtures & Equipment.

## BUYERS

CHARLES NEWMAN—Ladies Wear.

S. MESTEL—Buyer Drugs.

M. MANDEL—Housewares, Hardware, Paint, Wallpaper, Garden  
 Center, Luggage.

SUSAN FEINER—Linens & Domestic.

M. SPILBERG—Jewelry, Stationery & Greeting Cards.

## LESSEES

Family Shoes—ASSOCIATED FOOTWEAR

Jewelry—LASALLE JEWELRY PAVILION

Cameras—PERKIS PHOTO

Branch Stores operated as follows:

HAWKESBURY, ONT.—860 Aberdeen (25,000 ft.).

ALMA, QUE.—(30,000 ft.).

BAGOTVILLE, QUE.—1500 Bagot (30,000 ft.).

BUCKINGHAM, QUE.—(30,000 ft.).

CHATEAUGUAY, QUE.—116 St. Jean Baptiste St. (26,000 ft.).

CORNWALL, QUE.—1400 Vincent Massey Dr. (31,000 ft.).

DELSON, QUE.—(30,000 ft.).

DRUMMONDVILLE, QUE.—2017 Nouveau Blvd. (25,000 ft.).

GATINEAU, QUE.—361 Maloney St. (30,000 ft.).

GRANBY, QUE.—320 Leclerc Blvd. (26,000 ft.).

GRAND MERE—2000—6th Ave. (27,000 ft.).

HULL, QUE.—306 St. Joseph Blvd. (25,000 ft.).

JOLIETTE, QUE.—835 Firestone Blvd. (29,000 ft.).

JONQUIERE, QUE.—695, ch. St. Francois (34,000 ft.).

LACHINE, QUE.—2900 Notre Dame (26,000 ft.).

LACHUTE, QUE.—255 Chatham St. (15,400 ft.).

LAFLECHE, QUE.—3555 Taschereau Blvd. (37,000 ft.).

LAVAL, QUE.—1770 Laurentides (30,000 ft.).

LONGUEUIL, QUE.—210 St. John St. (30,000 ft.).

MONT JOLI, QUE.—(30,000 ft.).

MONTREAL, QUE.—5630 Henri Bourassa E. (38,000 ft.).

MONTREAL, QUE.—5630 Henri Bourassa E. (38,000 ft.).

520 Blvd. Fort St. Louis, Place Pierre Boucher (35,000 ft.).

8955 St. Lawrence Blvd. (32,000 ft.).

5680 Iberville St. (30,000 ft.).

545 Fleury St. East (22,000 ft.).

ORSAINVILLE, QUE.—1750 Perigord (30,000 ft.).

(Continued)

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

★ headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980

## QUEBEC (Cont'd.)

Key

## La Salle Factories, Ltd. (Continued)

PIERREFONDS, QUE.—13057 Gouin Blvd. W. (35,000 ft.).  
 PINCOURT, QUE.—101 Cardinal Legey Blvd. (33,000 ft.).  
 POINT-àux-TREMBLES, QUE.—11950 Sherbrooke East (30,000 ft.).  
 QUEBEC CITY, QUE.—155 D'Estimauville (19,200 ft.).  
 RIMOUSKI, QUE.—(30,000 ft.).  
 RIVIERE DU LOUP, QUE.—298 Blvd. Theriault (35,000 ft.).  
 ST. BRUNO de MONTABVILLE, QUE.—1300 Roberval (30,000 ft.).  
 ST. HUBERT, QUE.—5245 Cousineau Blvd. (34,000 ft.).  
 ST. HYACINTHE, QUE.—4435 Sir Wilfred Laurier Blvd. (30,000 ft.).  
 ST. JEROME, QUE.—2014 St. Georges St. (26,000 ft.).  
 ST. LEONARD, QUE.—6852 Jean-Talon E. (35,000 ft.).  
 ST. LUC, QUE.—70 Moreau St. (26,000 ft.).  
 THETFORD MINES—853 N. L'Abbe St. (29,550 ft.).  
 SHERBROOKE, P. Q.—Des Grandes Fourches (35,000 ft.).  
 LEVIS, QUE.—55 Charles Rodrique (29,350 ft.).  
 STE. ANNE de la POCAIERE, QUE.—Centre d'Achats Paul Martin,  
 126 E. Rte. 230 (35,000 ft.).  
 STE. FOY, QUE.—2323 du Versant Nord (37,500 ft.).  
 STE. THERESE, QUE.—156 Turgeson St. (16,800 ft.).  
 VALLEYFIELD, QUE.—70 Maden St. (30,000 ft.).  
 VANIER, QUE.—405 Soumaine St. (35,000 ft.).  
 VICTORVILLE, QUE.—100 St. Francois (29,000 ft.).  
 TROIS-RIVIERES, QUE.—2687 St. Olivier (27,000 ft.).  
 VILLE LaSALLE, QUE.—1277 Shevchenko Blvd. (32,000 ft.).

## Metropolitan Stores of Canada, Ltd.

3705 Trans-Canada Hwy.

Telephone: Area Code 514—697-5440

40,000 ft. Discount Dept. Store.

All Depts. Company Operated except Shoes.

M. M. COHEN—Chairman of the Board.  
 WILLIAM YOUNG—President.  
 N. RADUN—Vice President, Merchandising.  
 M. HESELYN—Vice President, Controller.  
 G. AYOUB—Vice President, Softlines.  
 B. ROBERTSON—Vice President, Hardlines.  
 J. A. LEDDA—Vice President, Imports.  
 H. GROVER—Store Operations Manager.  
 J. DANILUTION—Director of Store Planning & Design.  
 P. ESAR—Promotion Manager.  
 HOWARD URTICH—Advertising Manager.

## MERCHANDISING PERSONNEL

MS. C. SIGMAN—Buyer Dresses, Ladies & Misses Outerwear.  
 D. G. BOAK—Buyer Ladies Sportswear.  
 MS. S. ZUKER—Buyer Ladies Neckwear & Accessories.  
 L. McNAB REID—Buyer Foundation Garments, Lingerie,  
 Dusters, Sleepwear & Underwear.  
 MS. V. MADDEN—Buyer Nylons & Panty Hose.  
 S. FEINSTEIN—Buyer Hosiery & Footwear.  
 W. B. ARDRON—Buyer Childrens Wear.  
 H. WAXMAN—Buyer Childrens Wear & Headwear.  
 H. DENOFKY—Buyer Girls, Boys & Youth Wear, Gloves.  
 S. KEMP—Buyer Mens Wear.  
 M. NATALE—Buyer Domestic, Towels & Face Cloths.  
 G. R. HOLLS—Buyer Toys & Sporting Goods.  
 M. YANICE—Buyer Health & Beauty Aids, Drugs, Cosmetics.  
 T. E. ROSS—Buyer Stationery, Greeting Cards, TV Promotional  
 Merchandise, Records & Accessories.  
 M. STOBBER—Buyer Tobacco & Candy.  
 MS. D. RUBIN—Buyer Jewelry & Time Pieces.  
 M. CARROLL—Buyer Glassware, Plasticware, Furniture &  
 (Continued)

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC.

## QUEBEC (Cont'd)

Key Units

## Metropolitan Stores (Continued)

Home Entertainment.  
 M. STUPIK—Buyer Crockery & Dishes, Mugs, Tin & Enamelware,  
 Hardware, Horticulture, Pets & Supplies.  
 MS. G. WASHKO—Buyer Souvenirs, Novelties, Giftware, China  
 Cups & Saucers.  
 R. PESANT—Buyer Electrical Supplies, Appliances, Lamps,  
 Luggage & Purses.  
 A. GRUMAN—Buyer Sewing Notions, Sundries, Wallets,  
 Fabrics & Sunglasses.  
 N. CARTER—Buyer General Store Supplies & Book Matches.  
 W. ROHSLEH—Buyer Food & Fountain Supplies.

## LESSEES

Family Shoes—MORSE SHOES

## Miracle Mart, 5151 Thimens Blvd.

Telephone: Area Code 514—333-6111

Headquarters of MIRACLE MART DIVISION of STEINBERG'S, LTD., Montreal.

Que., Operating Self-Service Dept. Store listed below.

All Depts. Company Operated except Cameras &amp; Restaurant.

MITZI DOBRIN—Group Vice-President & General Manager.  
 SOLY COHEN—Vice-President, Operations.  
 BRAHM STEINBERG—Vice President, General Merchandise  
 Manager, Soft Goods.  
 SAM HALPERN—Vice President, General Merchandise Manager,  
 Hard Goods.  
 STEVE BAKOWSKY—Director, Marketing.  
 NORBERT GERTLER—Controller.  
 LEON SOKALSKI—Manager Store Planning & Design.  
 JEAN-MARIE GOYET—Manager Labor Relations.  
 DAVID JULIUS—Director Information Services.  
 MICHEL PLETIER—Director Distribution Center.  
 THOMAS READ—Manager Private Brands.

## BUYERS

OTTO HIRSHFELD—Ladies Dresses & Suits, Junior Knitwear,  
 Blouses, Shirts.  
 DENYSE ROTEN—Senior Buyer Ladies Wear, Buyer Ladies  
 Jackets & Coats.  
 JANET GARDNER—Skirts, Slacks & Shorts.  
 MICHELINE BARBEAU—Sweaters & Swimwear.  
 CLAUDETTE ARSENAULT—Junior Wear, Junior Coordinates,  
 Junior Blouses & Skirts.  
 MARIE PICARD—Lingerie, Sleepwear, Dusters.  
 NANCY JACKSON—Ladies Accessories.  
 NAT LADENHEIM—Jewelry, Handbags, Small Leather  
 Goods, Luggage.  
 C. BLANCHARD—Infants' Wear & Accessories.  
 HOWARD WOLFE—Senior Buyer Childrens Wear, Buyer Girls &  
 Boys Wear (2-6x).  
 MARLA MARON—Girls Wear (7-14).  
 NANCY JACKSON—Girls & Boys Outerwear & Underwear (2-6x) &  
 Girls Outerwear (7-14).  
 CARMEN CORBEIL—Girls' Wear (7-14).  
 CARMEN CORBEIL—Boys Furnishings & Pants.  
 MICHAEL GATIS—Young Mens Wear.  
 MURRAY PECKER—Senior Buyer Mens Wear, Buyer Boys Clothing  
 & Outerwear, Mens Outerwear & Work Clothes.  
 DAVID BRUSTEIN—Mens Furnishings.  
 LAURENT PELLETIER—Mens Pants.  
 JOSEPH CAROLLA—Shirts.  
 PINA SALZA—Senior Buyer Ladies Accessories & Footwear,  
 Buyer Ladies Shoes.  
 BARRY KASTNER—Mens Shoes, Rubber & Canvas Footwear.  
 (Continued)

Ville St. Laurent ★ 34

H4R 2C8

★ Headquarters

▲ over 100,000 ft.

■ 60,000-100,000 ft.

● 30,000-60,000 ft.

◆ under 30,000 ft.

© BUSINESS GUIDES, INC., 1980



## QUEBEC (Cont'd)

## Miracle Mart (Continued)

ALAN SCHWARTZ—Senior Buyer Domestic, Cosmetic & Personal Care.  
 S. FRIEDLANDER—Cosmetic & Personal Care Products.  
 S. SCHNEIDER—Domestics.  
 P. DRESDEN—Pleasure Goods.  
 PIERRE BOUCHER—Hardware, Automotive, Paint & Accessories.  
 MARTIN GAGNON—Drapes & Furniture.  
 ED CHERBY—Senior Buyer Housewares & Smallwares.  
 R. DES ORMEAUX—Kitchenware.  
 YVON GUAY—Pet Shop, Plants.  
 THERESA GUERRA—Giftware.  
 R. POLITEWICZ—Kitchen Gadgets.  
 L. WEINSTOCK—Household Supplies, Traffic Appliances.  
 R. PANETTA—Notions, Stationery, Books.  
 J. TESSLER—Candy, Bake Goods, Smokers Supplies.  
 MICHAEL WILANSKY—Senior Buyer Toys & Sporting Goods.  
 JEAN RAYMOND—Garden Supplies, Seasonal Goods, Christmas Decorations.  
 LEON IHRA—Camping, Bicycles & Accessories & Skis.  
 PIERRE CAMPEAU—Sporting Goods & Hockey.  
 G. SMITH—Toys.

## LESSEE

Cameras—ANGREEN PHOTO

Stores Operated as follows:

BAMALEA, ONT.—Bramalea City Centre  
 CAMBRIDGE, ONT.—John Galt Shopping Centre  
 DOWNSVIEW, TORONTO—2202 Jane Street  
 DUNDAS, ONT.—46 Hamilton Rd.  
 DOLLARD DES ORMEAUX, QUE.—3205 Des Sources Rd.  
 HAMILTON, ONT.—777 Upper James St. South  
 OTTAWA, ONT.—1595 Merivale Rd.  
 OTTAWA, ONT.—Bayshore Shopping Centre  
 SCARBOROUGH, ONT.—Town Centre  
 WINDSOR, ONT.—3150 Howard Avenue  
 BROSSARD, QUE.—2200 Lapiniere Blvd.  
 CHARLESBOURG, QUE.—Place Le Bourgneuf, 5500 Des Gradias  
 CHARLESBOURG, QUE.—4350 First Avenue  
 CHATEAUGUAY, QUE.—180 D'Anjou Blvd.  
 CHICOUTIMI, QUE.—1324 Talbot Blvd.  
 GREENFIELD PARK, QUE.—399 Taschereau Blvd.  
 HULL, QUE.—320 St. Joseph St.  
 JONQUIERE, QUE.—100 Harvey Blvd.  
 LACHINE, QUE.—2800 Remembrance Rd.  
 LASALLE, QUE.—7850 Champlain Blvd.  
 CHOMEDEY, LAVAL, QUE.—3065 Le Carrefour Blvd.  
 CHOMEDEY, LAVAL, QUE.—1101 Cure Labelle Blvd.  
 LONGUEUIL, QUE.—1 Place Longueuil  
 MONTREAL, QUE.—4325 Jean Talon East  
 MONTREAL, QUE.—7455 Sherbrooke St. East  
 MONTREAL, QUE.—Plaza Alexis Nihon, 1500 Atwater St.  
 MONTREAL, QUE.—5700 Chemin Cote Des Neiges  
 MONTREAL, QUE.—5800 Cavendish Blvd.  
 PONT VIAU, LAVAL, QUE.—1055 Des Laurentides Blvd.  
 SHERBROOKE, QUE.—500 Belvedere St. South  
 ST. BRUNO, QUE.—Les Promenades Blvd.  
 STE. FOY, QUE.—2440 Laurier Blvd.  
 SOREL, QUE.—251 Fiset St.  
 TROIS-RIVIERES, QUE.—4125 Des Forges Blvd.

★ headquarters

▲ over 100,000 ft

■ 60,000-100,000 ft

● 30,000-60,000 ft

◆ under 30,000 ft

© BUSINESS GUIDES, INC., 1980

# Increase SALES POWER



... from wider distribution  
with extra copies  
of this vital market directory

There are many uses for extra copies of your directory:  
 ... for all your sales executives ... branch sales  
 offices ... divisional, regional and district managers  
 ... product managers ... sales promotion managers  
 ... advertising managers ... credit department ...  
 and shipping department.

As a result, we've developed the price structure below  
 to make it easy—and economical—for you to order  
 additional directories. Just fill in the postage-paid reply  
 card below. And drop it into the mail today.



## Multiple Copies Price Schedule

Single copies .....	\$110.00
3 to 5 copies .....	\$105.00
6 or more copies .....	\$ 98.00

## Chain Store Guide

425 Park Avenue, New York, N.Y. 10022

Send me \_\_\_\_\_ copy(ies) of the Directory of Discount Store  
 Send me \_\_\_\_\_ copy(ies) of the Directory of Department Stores  
 Send me \_\_\_\_\_ copy(ies) of the Directory of Gen. Mdse., Jr.  
 Dept. & Variety Store Chains

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Ordered by \_\_\_\_\_ Title \_\_\_\_\_

Product sold \_\_\_\_\_ Date \_\_\_\_\_

Include N.Y., Calif., or applicable sales taxes please.

DI/80

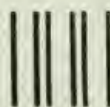


# State Editions

are a handy way . . .

. . . to provide your field sales force with up-to-the-minute marketing information.

TURN TO INSIDE BACK COVER  
for the complete story



## BUSINESS REPLY MAIL

FIRST CLASS PERMIT NO. 19243 NEW YORK, N.Y.

Postage will be paid by addressee

**Chain Store Guide**  
425 Park Avenue  
New York, N.Y. 10022

NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES

## Alphabetical Index of the Discount Centers and Companies Listed in This Directory.

### A

- A-Mart (see: Acme Markets)**  
Branch North Tazewell, Va.  
Branch Norton, Va.  
Branch Richlands, Va.  
Branch Tazewell, Va.  
Branch Wytheville, Va.  
Branch Bluefield, W. Va.  
Branch Princeton, W. Va.  
Branch North Tazewell, Va.
- Acme Markets**  
Adolph's Discount Store (see: Lowell Supply Co.)  
Branch Bloomington, Ill.  
Branch Bloomington, Ill.
- Agache-Willett Group (see: Korvettes)**  
Aide's Discount Stores  
Branch Fairlea, W. Va.  
Branch Covington, Va.  
Branch Culpeper, Va.  
Branch East Rainelle, W. Va.  
Branch Los Angeles, Calif.  
Branch Anaheim, Calif.  
Branch Bakersfield, Calif.  
Branch Burbank, Calif.  
Branch Granada Hills, Calif.  
Branch Huntington Beach, Calif.  
Branch La Mesa, Calif.  
Branch Laguna Hills, Calif.  
Branch Lakewood, Calif.  
Branch Los Angeles, Calif.  
Branch Monclair, Calif.  
Branch Monterey Park, Calif.  
Branch Orange, Calif.  
Branch Pasadena, Calif.  
Branch San Bernardino, Calif.  
Branch San Diego, Calif.  
Branch Santa Barbara, Calif.  
Branch Tazewell, Va.  
Branch Torrance, Calif.  
Branch Tujunga, Calif.  
Branch Ventura, Calif.  
Branch West Covina, Calif.  
Branch West Los Angeles, Calif.  
Branch Whittier, Calif.
- Albert's Self Service Dept. Store**  
Branch Glenshaw, Pa.
- Albertson's, Inc. (See: Monte Mart)**  
Fred W. Albrecht Grocery Co.  
Branch Akron, Ohio  
Branch Abilene, Kans.  
Branch Canon City, Colo.  
Branch Colorado Springs, Colo.  
Branch Commerce City, Colo.  
Branch Ft. Morgan, Colo.  
Branch Loveland, Colo.  
Branch Pueblo, Colo.  
Branch Algona, Ia.  
Branch Ankeny, Ia.  
Branch Atlantic, Ia.  
Branch Boone, Ia.  
Branch Cherokee, Ia.  
Branch Denison, Ia.  
Branch Etherville, Ia.  
Branch Grinnell, Ia.
- Branch Knoxville, Iowa  
Branch Le Mars, Ia.  
Branch Newton, Ia.  
Branch Perry, Ia.  
Branch Shenandoah, Ia.  
Branch Storm Lake, Ia.  
Branch Abilene, Kans.  
Branch Concordia, Kans.  
Branch Dodge City, Kans.  
Branch Garden City, Kans.  
Branch Goodland, Kans.  
Branch Great Bend, Kans.  
Branch Hays, Kans.  
Branch Hutchinson, Kans.  
Branch Junction City, Kans.  
Branch Larned, Kans.  
Branch Leavenworth, Kans.  
Branch Liberal, Kans.  
Branch Manhattan, Kans.  
Branch Newton, Kan.  
Branch Olathe, Kans.  
Branch Ottawa, Kans.  
Branch Pratt, Kans.  
Branch Salina, Kans.  
Branch South Hutchinson, Kans.  
Branch Topeka, Kans.  
Branch Austin, Minn.  
Branch Fairmont, Minn.  
Branch Marshall, Minn.  
Branch Moorhead, Minn.  
Branch Worthington, Minn.  
Branch Alliance, Nebr.  
Branch Beatrice, Nebr.  
Branch Columbus, Nebr.  
Branch Fremont, Nebr.  
Branch Gering, Nebr.  
Branch Kearney, Nebr.  
Branch McCook, Nebr.  
Branch Norfolk, Nebr.  
Branch North Platte, Nebr.  
Branch Sidney, Nebr.  
Branch York, Nebr.  
Branch Albuquerque, N. M.  
Branch Roswell, N. M.  
Branch Yankton, S. D.  
Branch Pampa, Tex.  
Branch Gillette, Wyo.  
Branch Laramie, Wyo.
- Alexander's Dept. Stores, Inc.**  
Branch New York, N. Y.  
Branch Milford, Conn.  
Branch Eatontown, N. J.  
Branch Menlo Park, N. J.  
Branch Milford, N. J.  
Branch Paramus, N. J.  
Branch Bronx, N. Y.  
Branch Brooklyn, N. Y.  
Branch Flushing, N. Y.  
Branch Garden City, N. Y.  
Branch Jamaica, N. Y.  
Branch New York, N. Y.  
Branch Peekskill, N. Y.  
Branch Rego Park, N. Y.  
Branch Valley Stream, N. Y.  
Branch White Plains, N. Y.  
Branch Yonkers, N. Y.
- Alfred's Bargain City (see: Rome Bargain Center)**  
Branch Rome, N. Y.

INDEX



# Index (Continued)

Branch ..... Oneida, N. Y.  
 Alpha Beta Company (see: Value Fair, Inc.) ..... La Habra, Calif.  
 Alts True Value Family Center (see: Illinois Railroad Salvage) ..... Milledale, Ill.  
 American Dept. Stores ..... Ft. Myers, Fla.  
 American Mutual ..... Oklahoma City, Okla.  
 Ames-Big N (see: Ames Dept. Stores, Inc.) ..... Rocky Hill, Conn.  
 Branch ..... Newton, N. J.  
 Branch ..... Brockport, N. Y.  
 Branch ..... Chaffee, N. Y.  
 Branch ..... Genesee, N. Y.  
 Branch ..... Glens Falls, N. Y.  
 Branch ..... Grand Island, N. Y.  
 Branch ..... Jamestown, N. Y.  
 Branch ..... Lowville, N. Y.  
 Branch ..... Newark, N. Y.  
 Branch ..... Norwich, N. Y.  
 Branch ..... Oneida, N. Y.  
 Branch ..... Oneonta, N. Y.  
 Branch ..... Palatine Bridge, N. Y.  
 Branch ..... Plattsburgh, N. Y.  
 Branch ..... Yenn Yan, N. Y.  
 Branch ..... Potsdam, N. Y.  
 Branch ..... Waterloo, N. Y.  
 Branch ..... Watertown, N. Y.  
 Branch ..... Webster, N. Y.  
 Branch ..... Wellsville, N. Y.  
 Branch ..... Mill Hall, Pa.  
 Branch ..... Shamokin, Pa.  
 Branch ..... Stroudsburg, Pa.  
 Ames Dept. Stores ..... Rocky Hill, Conn.  
 Branch ..... Millford, Del.  
 Branch ..... Millsboro, Del.  
 Branch ..... New Castle, Del.  
 Branch ..... Rehoboth Beach, Del.  
 Branch ..... Seaford, Del.  
 Branch ..... Smyrna, Del.  
 Branch ..... Oxford, Me.  
 Branch ..... Sanford, Me.  
 Branch ..... Aberdeen, Md.  
 Branch ..... Berlin, Md.  
 Branch ..... Cambridge, Md.  
 Branch ..... Chestertown, Md.  
 Branch ..... Edgewood, Md.  
 Branch ..... Northeast, Md.  
 Branch ..... Pocomoke City, Md.  
 Branch ..... Prince Frederick, Md.  
 Branch ..... Reisterstown, Md.  
 Branch ..... Salisbury, Md.  
 Branch ..... Westminster, Md.  
 Branch ..... Sturbridge, Mass.  
 Branch ..... Westfield, Mass.  
 Branch ..... Derry, N. H.  
 Branch ..... North Conway, N. H.  
 Branch ..... North Haverhill, N. H.  
 Branch ..... Northumberland, N. H.  
 Branch ..... Peterborough, N. H.  
 Branch ..... Plymouth, N. H.  
 Branch ..... Stratham, N. H.  
 Branch ..... Albion, N. Y.  
 Branch ..... Alden, N. Y.  
 Branch ..... America, N. Y.  
 Branch ..... Baldwinsville, N. Y.

Branch ..... Canton, N. Y.  
 Branch ..... Caribage, N. Y.  
 Branch ..... Chittenango, N. Y.  
 Branch ..... Collins, N. Y.  
 Branch ..... Dansville, N. Y.  
 Branch ..... Derby, N. Y.  
 Branch ..... Dunkirk, N. Y.  
 Branch ..... East Aurora, N. Y.  
 Branch ..... Gouverneur, N. Y.  
 Branch ..... Hamburg, N. Y.  
 Branch ..... Lockport, N. Y.  
 Branch ..... Macedon, N. Y.  
 Branch ..... Malone, N. Y.  
 Branch ..... Massena, N. Y.  
 Branch ..... Medina, N. Y.  
 Branch ..... North Tonawanda, N. Y.  
 Branch ..... Ogdensburg, N. Y.  
 Branch ..... Ontario, N. Y.  
 Branch ..... Pulaski, N. Y.  
 Branch ..... Saranac Lake, N. Y.  
 Branch ..... Springville, N. Y.  
 Branch ..... Syracuse, N. Y.  
 Branch ..... Ticonderoga, N. Y.  
 Branch ..... Tupper Lake, N. Y.  
 Branch ..... Warsaw, N. Y.  
 Branch ..... Waterloo, N. Y.  
 Branch ..... Berwick, Pa.  
 Branch ..... Bloomsburg, Pa.  
 Branch ..... Boyertown, Pa.  
 Branch ..... Carbondale, Pa.  
 Branch ..... Clearfield, Pa.  
 Branch ..... Connellsville, Pa.  
 Branch ..... Mount Pocono, Pa.  
 Branch ..... Oxford, Pa.  
 Branch ..... Pottsville, Pa.  
 Branch ..... Philipsburg, Pa.  
 Branch ..... St. Mary's, Pa.  
 Branch ..... Sayre, Pa.  
 Branch ..... Towanda, Pa.  
 Branch ..... Tyrone, Pa.  
 Branch ..... Wellsville, Pa.  
 Branch ..... Barre, Vt.  
 Branch ..... Middlebury, Vt.  
 Branch ..... Morrisville, Vt.  
 Branch ..... St. Albans, Vt.  
 Branch ..... St. Johnsbury, Vt.  
 Branch ..... Bluefield, Va.  
 Ammar's, Inc. .... Maumee, Ohio  
 The Andersons ..... Palmyra, Wisc.  
 C. B. Annex (See: Country Boy Stores, Inc.) ..... Cumberland, R. I.  
 Ann-Hope ..... Danvers, Mass.  
 Branch ..... Seekonk, Mass.  
 Branch ..... Warwick, R. I.  
 Apex ..... Pawtucket, R. I.  
 Branch ..... Warwick, R. I.  
 Apollo Merchandisers Corp. .... New York, N. Y.  
 Arco ..... Heath, Ohio  
 Atlantic Dept. Store (see: Apollo Merchandisers Corp.) ..... New York, N. Y.  
 Branch ..... Detroit, Mich.  
 Branch ..... Westville, N. J.  
 Branch ..... Philadelphia, Pa.  
 Auge & Freese, Inc. (see: Chubby & Tubby) ..... Seattle, Wash.  
 Ayr-Way Stores, Inc. .... Indianapolis, Ind.  
 Branch ..... Champaign, Ill.

# Index (Continued)

Branch ..... Danville, Ill.  
 Branch ..... Mount Carmel, Ill.  
 Branch ..... Anderson, Ind.  
 Branch ..... Bloomington, Ind.  
 Branch ..... Carmel, Ind.  
 Branch ..... Clarksville, Ind.  
 Branch ..... Columbus, Ind.  
 Branch ..... Crawfordsville, Ind.  
 Branch ..... Evansville, Ind.  
 Branch ..... Fort Wayne, Ind.  
 Branch ..... Huntington, Ind.  
 Branch ..... Indianapolis, Ind.  
 Branch ..... Jeffersonville, Ind.  
 Branch ..... Kokomo, Ind.  
 Branch ..... Lafayette, Ind.  
 Branch ..... Muncie, Ind.  
 Branch ..... New Albany, Ind.  
 Branch ..... Richmond, Ind.  
 Branch ..... Shelbyville, Ind.  
 Branch ..... South Bend, Ind.  
 Branch ..... Jeffersonstown, Ky.  
 Branch ..... Louisville, Ky.  
 Branch ..... Middletown, Ohio  
 B  
 B's Stores, Inc. .... New York, N. Y.  
 B & I Store ..... Tacoma, Wash.  
 B & W Merchandise (see: Strike It Rich) ..... Odessa, Tex.  
 H. H. Baker Co. .... Sherman, Tex.  
 Bargain Center ..... Freemansburg, Pa.  
 Bargain Center ..... Quincy, Mass.  
 Bargain Centers, Inc. .... Martinsville, Va.  
 Bargain House ..... St. Augustine, Fla.  
 Bargain Merchandise Mart ..... Philadelphia, Pa.  
 Bargain Town USA ..... Birmingham, Ala.  
 Branch ..... Alabaster, Ala.  
 Branch ..... Albertville, Ala.  
 Branch ..... Alexander City, Ala.  
 Branch ..... Arab, Ala.  
 Branch ..... Bessemer, Ala.  
 Branch ..... Birmingham, Ala.  
 Branch ..... Clanton, Ala.  
 Branch ..... Cullman, Ala.  
 Branch ..... Decatur, Ala.  
 Branch ..... Dora, Ala.  
 Branch ..... Elba, Ala.  
 Branch ..... Eufaula, Ala.  
 Branch ..... Fairfield, Ala.  
 Branch ..... Fayette, Ala.  
 Branch ..... Fort Payne, Ala.  
 Branch ..... Graysville, Ala.  
 Branch ..... Greenville, Ala.  
 Branch ..... Hamilton, Ala.  
 Branch ..... Huffman, Ala.  
 Branch ..... Huntsville, Ala.  
 Branch ..... Jasper, Ala.  
 Branch ..... Leeds, Ala.  
 Branch ..... Moulton, Ala.  
 Branch ..... Oneonta, Ala.  
 Branch ..... Ozark, Ala.  
 Branch ..... Pell City, Ala.  
 Branch ..... Prattville, Ala.  
 Branch ..... Russellville, Ala.  
 Branch ..... Scottsboro, Ala.  
 Branch ..... Sylacauga, Ala.

Branch ..... Talladega, Ala.  
 Branch ..... Tallapoosa, Ala.  
 Branch ..... Troy, Ala.  
 Branch ..... Tuscaloosa, Ala.  
 Bargain World ..... Norwalk, Conn.  
 Bargain World ..... New York, N. Y.  
 Barker's (see: Cornwall Equities, Ltd.) ..... Bronx, N. Y.  
 Branch ..... Branford, Conn.  
 Branch ..... Bridgeport, Conn.  
 Branch ..... Dayville, Conn.  
 Branch ..... Meriden, Conn.  
 Branch ..... New Milford, Conn.  
 Branch ..... Norwich, Conn.  
 Branch ..... Old Saybrook, Conn.  
 Branch ..... Wallingford, Conn.  
 Branch ..... Waterford, Conn.  
 Branch ..... Westport, Conn.  
 Branch ..... Willimantic, Conn.  
 Branch ..... Chalmette, La.  
 Branch ..... Harahan, La.  
 Branch ..... Harvey, La.  
 Branch ..... Kenner, La.  
 Branch ..... Metairie, La.  
 Branch ..... New Orleans, La.  
 Branch ..... Flemington, N. J.  
 Branch ..... Auburn, N. Y.  
 Branch ..... Avon, N. Y.  
 Branch ..... Bath, N. Y.  
 Branch ..... Binghamton, N. Y.  
 Branch ..... Canandaigua, N. Y.  
 Branch ..... Carmel, N. Y.  
 Branch ..... Cortland, N. Y.  
 Branch ..... Elmira, N. Y.  
 Branch ..... Elmore, N. Y.  
 Branch ..... Endwell, N. Y.  
 Branch ..... Fishkill, N. Y.  
 Branch ..... Fulton, N. Y.  
 Branch ..... Glen Falls, N. Y.  
 Branch ..... Guilderland, N. Y.  
 Branch ..... Hudson, N. Y.  
 Branch ..... Hyde Park, N. Y.  
 Branch ..... Johnstown, N. Y.  
 Branch ..... Latham, N. Y.  
 Branch ..... New Paltz, N. Y.  
 Branch ..... Oneonta, N. Y.  
 Branch ..... Ossining, N. Y.  
 Branch ..... Saratoga Springs, N. Y.  
 Branch ..... Schenectady, N. Y.  
 Branch ..... Troy, N. Y.  
 Branch ..... Vails Gate, N. Y.  
 Branch ..... Brownsville, Tex.  
 Branch ..... El Paso, Tex.  
 Branch ..... Laredo, Tex.  
 Branch ..... McAllen, Tex.  
 Branch ..... Kansas City, Mo.  
 Branch ..... Blue Springs, Mo.  
 Barney's  
 Branch  
 Bay Mercantile Co (See: Discount Mart) ..... El Cerrito, Calif.  
 Bayshore Farmers Market ..... Bayshore, N. Y.  
 Bazaar of All Nations ..... Clifton Heights, Pa.  
 Belscot Family Center (see: Mays)  
 Branch ..... Schererville, Ind.  
 Branch ..... Benton Harbor, Mich.  
 Branch ..... Benton Harbor, Mich.  
 Branch ..... Chicago, Ill.  
 Branch ..... Kankakee, Ill.  
 Branch ..... Libertyville, Ill.



## Index (Continued)

Branch ..... Rock Falls, Ill.  
 Branch ..... Waukegan, Ill.  
 Branch ..... Secaucus, N. J.  
 Belco's Retailers, Inc. .... Los Angeles, Calif.  
 Branch ..... Modesto, Calif.  
 Branch ..... Reedley, Calif.  
 Branch ..... San Luis Obispo, Calif.  
 Branch ..... Turlock, Calif.  
 Berlin Farmers Market ..... Berlin, N. J.  
 Best & Co. .... East Brunswick, N. J.  
 Bettors Discount Dept. Store ..... New Kensington, Pa.  
 Branch ..... Eugene, Ore.  
 Branch ..... Albany, Ore.  
 Branch ..... Ashland, Ore.  
 Branch ..... Bend, Ore.  
 Branch ..... Corvallis, Ore.  
 Branch ..... Cottage Grove, Ore.  
 Branch ..... Eugene, Ore.  
 Branch ..... Grants Pass, Ore.  
 Branch ..... Hillsboro, Ore.  
 Branch ..... Klamath Falls, Ore.  
 Branch ..... McMinnville, Ore.  
 Branch ..... Medford, Ore.  
 Branch ..... North Bend, Ore.  
 Branch ..... Ontario, Ore.  
 Branch ..... Oregon City, Ore.  
 Branch ..... Pendleton, Ore.  
 Branch ..... Roseburg, Ore.  
 Branch ..... Salem, Ore.  
 Branch ..... Springfield, Ore.  
 Branch ..... Elensburg, Wash.  
 Branch ..... Walla Walla, Wash.  
 Branch ..... Yakima, Wash.  
 Big Bear Stores (see: Harts  
 Family Centers) ..... Columbus, Ohio  
 Big K (see: Kuhn's Big K  
 Stores Corp.) ..... Nashville, Tenn.  
 Branch ..... Alexander City, Ala.  
 Branch ..... Athens, Ala.  
 Branch ..... Cullman, Ala.  
 Branch ..... Decatur, Ala.  
 Branch ..... Demopolis, Ala.  
 Branch ..... Enterprise, Ala.  
 Branch ..... Fort Payne, Ala.  
 Branch ..... Guntersville, Ala.  
 Branch ..... Huntsville, Ala.  
 Branch ..... Jasper, Ala.  
 Branch ..... Ozark, Ala.  
 Branch ..... Scottsboro, Ala.  
 Branch ..... Selma, Ala.  
 Branch ..... Shawmut, Ala.  
 Branch ..... Sheffield, Ala.  
 Branch ..... Sylacauga, Ala.  
 Branch ..... Talladega, Ala.  
 Branch ..... Troy, Ala.  
 Branch ..... Tuscaloosa, Ala.  
 Branch ..... West Helena, Ark.  
 Branch ..... Carrollton, Ga.  
 Branch ..... Cedartown, Ga.  
 Branch ..... Dalton, Ga.  
 Branch ..... Rome, Ga.  
 Branch ..... Bardonia, Ky.  
 Branch ..... Bowling Green, Ky.  
 Branch ..... Campbellsburg, Ky.  
 Branch ..... Danville, Ky.  
 Branch ..... Elizabethtown, Ky.  
 Branch ..... Frankfort, Ky.

Branch ..... Franklin, Ky.  
 Branch ..... Glasgow, Ky.  
 Branch ..... Henderson, Ky.  
 Branch ..... Hopkinsville, Ky.  
 Branch ..... Madisonville, Ky.  
 Branch ..... Mayfield, Ky.  
 Branch ..... Middlesboro, Ky.  
 Branch ..... Murray, Ky.  
 Branch ..... Owensboro, Ky.  
 Branch ..... Paducah, Ky.  
 Branch ..... Richmond, Ky.  
 Branch ..... Russellville, Ky.  
 Branch ..... Somerset, Ky.  
 Branch ..... Winchester, Ky.  
 Branch ..... Clarksdale, Miss.  
 Branch ..... Corinth, Miss.  
 Branch ..... Greenwood, Miss.  
 Branch ..... Oxford, Miss.  
 Branch ..... Poplar Bluff, Mo.  
 Branch ..... Sikeston, Mo.  
 Branch ..... Anderson, S. C.  
 Branch ..... Cheraw, S. C.  
 Branch ..... Greenville, S. C.  
 Branch ..... Alico, Tenn.  
 Branch ..... Athens, Tenn.  
 Branch ..... Camden, Tenn.  
 Branch ..... Clarksville, Tenn.  
 Branch ..... Cleveland, Tenn.  
 Branch ..... Columbia, Tenn.  
 Branch ..... Cookeville, Tenn.  
 Branch ..... Crossville, Tenn.  
 Branch ..... Dickson, Tenn.  
 Branch ..... Dyersburg, Tenn.  
 Branch ..... Elizabethton, Tenn.  
 Branch ..... Fayetteville, Tenn.  
 Branch ..... Franklin, Tenn.  
 Branch ..... Gallatin, Tenn.  
 Branch ..... Greeneville, Tenn.  
 Branch ..... Harriman, Tenn.  
 Branch ..... Hermitage, Tenn.  
 Branch ..... Jackson, Tenn.  
 Branch ..... Kingsport, Tenn.  
 Branch ..... Lawrenceburg, Tenn.  
 Branch ..... Lebanon, Tenn.  
 Branch ..... Lenoir City, Tenn.  
 Branch ..... Lewisburg, Tenn.  
 Branch ..... Lexington, Tenn.  
 Branch ..... McMinnville, Tenn.  
 Branch ..... Morristown, Tenn.  
 Branch ..... Murfreesboro, Tenn.  
 Branch ..... Nashville, Tenn.  
 Branch ..... Newport, Tenn.  
 Branch ..... Paris, Tenn.  
 Branch ..... Pulaski, Tenn.  
 Branch ..... Shelbyville, Tenn.  
 Branch ..... South Pittsburgh, Tenn.  
 Branch ..... Springfield, Tenn.  
 Branch ..... Tallahoma, Tenn.  
 Branch ..... Union City, Tenn.  
 Branch ..... Waverly, Tenn.  
 Branch ..... Winchester, Tenn.  
 Big K/Edward's (see: Kuhn's  
 Big K Store) ..... Nashville, Tenn.  
 Branch ..... Brunswick, Ga.  
 Branch ..... Savannah, Ga.  
 Branch ..... Camden, S. C.  
 Branch ..... Dillon, S. C.  
 Branch ..... Easley, S. C.

## Index (Continued)

Branch ..... Gaffney, S. C.  
 Branch ..... Georgetown, S. C.  
 Branch ..... Greenville, S. C.  
 Branch ..... Lake City, S. C.  
 Branch ..... Newberry, S. C.  
 Branch ..... Orangeburg, S. C.  
 Branch ..... Summerville, S. C.  
 Branch ..... Union, S. C.  
 Branch ..... Walterboro, S. C.  
 Big Plus (see: Thriftland Stores Co.) ..... Columbus, Ohio  
 Big Scot Stores Corp. .... Kingston, N. Y.  
 Big V Sales ..... Midvale, Utah  
 Bill's Discount House ..... Belmont, N. C.  
 Black Distributors ..... Philadelphia, Penn.  
 Bob's Discount Stores ..... Revere Beach, Mass.  
 Bob's Merchandise Inc. .... Longview, Wash.  
 Branch ..... Vancouver, Wash.  
 Bonmart (see: Towers Dept. Stores) ..... Toronto, Ont., Can.  
 Boomtown Furniture (see:  
 Furniture Fair) ..... Jacksonville, N. C.  
 Bottom Dollar Stores ..... Houston, Tex.  
 Bowser's Discount Dept. Stores ..... Asheville, N. C.  
 Bradlee ..... Braintree, Mass.  
 Branch ..... Bridgeport, Conn.  
 Branch ..... Bristol, Conn.  
 Branch ..... Danbury, Conn.  
 Branch ..... Derby, Conn.  
 Branch ..... East Hartford, Conn.  
 Branch ..... East Haven, Conn.  
 Branch ..... Enfield, Conn.  
 Branch ..... Fairfield, Conn.  
 Branch ..... Groton, Conn.  
 Branch ..... Hamden, Conn.  
 Branch ..... Hartford, Conn.  
 Branch ..... Middletown, Conn.  
 Branch ..... New Britain, Conn.  
 Branch ..... New London, Conn.  
 Branch ..... North Haven, Conn.  
 Branch ..... Norwalk, Conn.  
 Branch ..... Orange, Conn.  
 Branch ..... Stratford, Conn.  
 Branch ..... Torrington, Conn.  
 Branch ..... Waterbury, Conn.  
 Branch ..... Wethersfield, Conn.  
 Branch ..... Lewiston, Me.  
 Branch ..... Westbrook, Me.  
 Branch ..... Windham, Me.  
 Branch ..... Brockton, Mass.  
 Branch ..... Burlington, Mass.  
 Branch ..... Chelmsford, Mass.  
 Branch ..... Chelsea, Mass.  
 Branch ..... Dedham, Mass.  
 Branch ..... Dennisport, Mass.  
 Branch ..... Dorchester, Mass.  
 Branch ..... East Walpole, Mass.  
 Branch ..... Falmouth, Mass.  
 Branch ..... Framingham, Mass.  
 Branch ..... Hingham, Mass.  
 Branch ..... Kingston, Mass.  
 Branch ..... Leominster, Mass.  
 Branch ..... Medford, Mass.  
 Branch ..... Northampton, Mass.  
 Branch ..... Orleans, Mass.  
 Branch ..... Pittsfield, Mass.  
 Branch ..... Roslindale, Mass.  
 Branch ..... Shrewsbury, Mass.

Branch ..... Somerset, Mass.  
 Branch ..... Somerville, Mass.  
 Branch ..... South Fall River, Mass.  
 Branch ..... So. Yarmouth, Mass.  
 Branch ..... Springfield, Mass.  
 Branch ..... Swampscott, Mass.  
 Branch ..... Taunton, Mass.  
 Branch ..... Watertown, Mass.  
 Branch ..... West Springfield, Mass.  
 Branch ..... Westborough, Mass.  
 Branch ..... Woburn, Mass.  
 Branch ..... Concord, N. H.  
 Branch ..... Keene, N. H.  
 Branch ..... Manchester, N. H.  
 Branch ..... Nashua, N. H.  
 Branch ..... Newington, N. H.  
 Branch ..... Salem, N. H.  
 Branch ..... Cedar Knolls, N. J.  
 Branch ..... Clark, N. J.  
 Branch ..... Clifton, N. J.  
 Branch ..... Hazlet, N. J.  
 Branch ..... Laureleton, N. J.  
 Branch ..... North Brunswick, N. J.  
 Branch ..... Parsippany, N. J.  
 Branch ..... Pleasantville, N. J.  
 Branch ..... Ramsey, N. J.  
 Branch ..... Saddle Brook, N. J.  
 Branch ..... S. Plainfield, N. J.  
 Branch ..... Toms River, N. J.  
 Branch ..... Ventnor City, N. J.  
 Branch ..... Vineland, N. J.  
 Branch ..... Wayne, N. J.  
 Branch ..... West Caldwell, N. J.  
 Branch ..... Johnson City, N. J.  
 Branch ..... New City, N. Y.  
 Branch ..... Poughkeepsie, N. Y.  
 Branch ..... Schenectady, N. Y.  
 Branch ..... Petersburg, Va.  
 Branch ..... Portsmouth, Va.  
 Branch ..... Virginia Beach, Va.  
 Brady's Inc. .... Gary, Ind.  
 Brand Name Sales, Inc. .... Tonawanda, N. Y.  
 Braun-Hartung Corp. .... New Lenox, Ill.  
 Brens Discount Store, Inc. .... Brentwood, N. Y.  
 Brite-Way Sales (see:  
 Surplus, Inc.) ..... Lorain, Ohio  
 Brunswick Sales ..... New York, N. Y.  
 Buehler Food Markets, Inc. .... Wooster, Ohio  
 Branch ..... Orrville, Ohio  
 Burlington Discount Center (see: Illinois  
 Railroad Salvage) ..... Mundelein, Ill.  
 Buy Rite Stores ..... Huntington Park, Calif.  
 Buy Rite Family Stores, Inc. (see: Cove  
 Discount Stores) ..... New Bedford, Mass.  
 Buy-Rite (see: Volume Merchandise  
 Inc.) ..... New York, N. Y.  
 Branch ..... Brooklyn, N. Y.  
 Buy & Save Store (see: Sawyer Mills Factory  
 Outlet) ..... Dover, N. H.  
 Branch ..... Raynham, Mass.  
 Buy-Wise ..... Pittsburgh, Pa.  
 Buyers Fair ..... Erie, Pa.

## C

C-Mart (see: J. A. Conley Co.) ..... North Canton, Ohio



## Index (Continued)

C & S Family Center (see: Illinois Railroad Salvage) Mundelein, Ill.  
 Cal-Fed (see: Volume Merchandise)  
 Branch New York, N. Y.  
 Branch Gardena, Calif.  
 Caldor Norwalk, Conn.  
 Branch Avon, Conn.  
 Branch Branford, Conn.  
 Branch Bristol, Conn.  
 Branch Brookfield, Conn.  
 Branch Derby, Conn.  
 Branch Enfield, Conn.  
 Branch Fairfield, Conn.  
 Branch Groton, Conn.  
 Branch Hamden, Conn.  
 Branch Manchester, Conn.  
 Branch Mansfield, Conn.  
 Branch Middletown, Conn.  
 Branch Millbury, Conn.  
 Branch New Britain, Conn.  
 Branch Norwalk, Conn.  
 Branch Norwich, Conn.  
 Branch Old Saybrook, Conn.  
 Branch Ridgefield, Conn.  
 Branch Riverside, Conn.  
 Branch Rocky Hill, Conn.  
 Branch Southington, Conn.  
 Branch Stamford, Conn.  
 Branch Torrington, Conn.  
 Branch Trumbull, Conn.  
 Branch Vernon, Conn.  
 Branch Wallingford, Conn.  
 Branch Waterbury, Conn.  
 Branch West Hartford, Conn.  
 Branch West Norwalk, Conn.  
 Branch Brighton, Mass.  
 Branch Burlington, Mass.  
 Branch Chicopee, Mass.  
 Branch Framingham, Mass.  
 Branch Methuen, Mass.  
 Branch Northampton, Mass.  
 Branch Salem, Mass.  
 Branch Saugus, Mass.  
 Branch Springfield, Mass.  
 Branch Stoneham, Mass.  
 Branch Westfield, Mass.  
 Branch Weymouth, Mass.  
 Branch Bedford, N. H.  
 Branch Bedford Hills, N. Y.  
 Branch Glen Falls, N. Y.  
 Branch Kingston, N. Y.  
 Branch Mahopac, N. Y.  
 Branch Middletown, N. Y.  
 Branch Nanuet, N. Y.  
 Branch Newburgh, N. Y.  
 Branch Peekskill, N. Y.  
 Branch Poughkeepsie, N. Y.  
 Branch Ramapo, N. Y.  
 Branch Schenectady, N. Y.  
 Branch Suffern, N. Y.  
 Branch Vails Gate, N. Y.  
 Branch Wappingers Falls, N. Y.  
 Branch White Plains, N. Y.  
 Branch Yonkers, N. Y.  
 Carl's Sales Co. Chicago, Ill.  
 Carr's Inc. Chicago, Ill.  
 Centeno Family Store San Antonio, Tex.

Centeno Supermarkets (see: Centeno Family Store) San Antonio, Tex.  
 Central Bargain Center Rochester, N. Y.  
 Century 21 New York, N. Y.  
 Branch Brooklyn, N. Y.  
 Chaffin, Inc. Dodge City, Kan.  
 Chubby & Tubby Seattle, Wash.  
 City Mart Distributing Co. Superior, Wis.  
 City Products Corporation (see: T. G. & Y. Stores Co.) Oklahoma City, Okla.  
 Claber's Distributing Co. Butler, Pa.  
 Claber's (see: Claber's Distributing Co.)  
 Branch Butler, Pa.  
 Branch Baden, Pa.  
 Branch Butler, Pa.  
 Branch Lower Burrell, Pa.  
 Branch McKees Rocks, Pa.  
 Branch North Versailles, Pa.  
 Branch Pittsburgh, Pa.  
 Branch West Mifflin, Pa.  
 Clarkins Akron, Ohio  
 Branch Bedford, Ohio  
 Branch Brook Park, Ohio  
 Branch Canton, Ohio  
 Branch Cuyahoga Falls, Ohio  
 Branch Elyria, Ohio  
 Branch Kent, Ohio  
 Branch Lorain, Ohio  
 Branch Massillon, Ohio  
 Clark's Discount Dept. Stores (see: Cook United) Maple Heights, Ohio  
 Branch Thomasville, Ga.  
 Branch Peru, Ind.  
 Branch Glens Falls, N. Y.  
 Branch Greenville, N. C.  
 Branch New Bern, N. C.  
 Branch Roanoke Rapids, N. C.  
 Branch Portsmouth, Ohio  
 Branch Bradford, Pa.  
 Branch Sumter, S. C.  
 Branch Murfreesboro, Tenn.  
 Ben Clark's Stores, Inc. (see Mr. Thrifty Discount Stores) Galveston, Tex.  
 Clearing House Creve Coeur, Ill.  
 Click Akron, Ohio  
 Branch Akron, Ohio  
 Branch Coventry, Ohio  
 Branch Cuyahoga Falls, Ohio  
 Branch North Canton, Ohio  
 Branch Stow, Ohio  
 Clover Philadelphia, Pa.  
 Branch Blackwood, N. J.  
 Branch Cherry Hill, N. J.  
 Branch Cinnaminson, N. J.  
 Branch Mercerville, N. J.  
 Branch Westmont, N. J.  
 Branch Center Square, Pa.  
 Branch Feasterville, Pa.  
 Branch Media, Pa.  
 Branch Morrisville, Pa.  
 Branch Morton, Pa.  
 Branch Philadelphia, Pa.  
 Branch Brogue, Pa.  
 Collinsville Discount Center, Inc. Columbus, Ohio  
 Columbus Merchandise, Inc. (see: Thriftland Stores, Inc.) Columbus, Ohio  
 Community Family Centers, Inc. Chicago, Ill.  
 Branch Chicago, Ill.  
 Branch Cicero, Ill.

## Index (Continued)

Branch Harvey, Ill.  
 Branch Kenosha, Wisc.  
 Concord City (see: Schottenstein's) Columbus, Ohio  
 Branch Dayton, Ohio  
 Branch North Canton, Ohio  
 Branch Brunswick, Ohio  
 Branch Bucyrus, Ohio  
 Branch Chardon, Ohio  
 Branch Dover, Ohio  
 Branch Grafton, Ohio  
 Branch Magnolia, Ohio  
 Branch Mansfield, Ohio  
 Branch Massillon, Ohio  
 Branch Medina, Ohio  
 Branch Midvale, Ohio  
 Branch Mount Vernon, Ohio  
 Branch North Canton, Ohio  
 Branch Rittman, Ohio  
 Consolidated Sales Co. Louisville, Ky.  
 Branch Clarksville, Ind.  
 Branch Lexington, Ky.  
 Branch Louisville, Ky.  
 Branch Okaloosa, Ky.  
 Branch St. Matthews, Ky.  
 Branch Valley Station, Ky.  
 Consolidated Warehouses Co. Inc.  
 Branch Youngstown, Ohio  
 Branch Salem, Ohio  
 Branch Youngstown, Ohio  
 Consumer Sales Co., Inc. East Hartford, Conn.  
 Consumers Coop Association (see: Co-Op Shopping Center) Eau Claire, Wisc.  
 Consumers Discount Centers Detroit, Mich.  
 Branch Albion, Mich.  
 Branch Detroit, Mich.  
 Branch Hillsdale, Mich.  
 Branch Howell, Mich.  
 Branch South Haven, Mich.  
 Branch Walled Lake, Mich.  
 Cook United Maple Heights, Ohio  
 Cook's Discount Dept. Store (see: Cook United) Maple Heights, Ohio  
 Branch Largo, Fla.  
 Branch Merritt Island, Fla.  
 Branch Ocala, Fla.  
 Branch Tampa, Fla.  
 Branch Titusville, Fla.  
 Branch Griffin, Ga.  
 Branch Savannah, Ga.  
 Branch Carpentersville, Ill.  
 Branch Elkhart, Ind.  
 Branch South Bend, Ind.  
 Branch Henderson, Ky.  
 Branch Louisville, Ky.  
 Branch Baltimore, Md.  
 Branch Ellicott City, Md.  
 Branch Fayetteville, N. Y.  
 Branch Syracuse, N. Y.  
 Branch Gastonia, N. C.  
 Branch Greensboro, N. C.  
 Branch Jacksonville, N. C.  
 Branch Kannapolis, N. C.  
 Branch Lumberton, N. C.  
 Branch Wilson, N. C.  
 Branch Winston-Salem, N. C.  
 Branch Youngstown, Ohio

Branch Shawnee, Okla.  
 Branch West Hazleton, Pa.  
 Branch Wheeling, W. Va.  
 Co-Op Shopping Center Eau Claire, Wisc.  
 Copps Corp. Green Bay, Wisc.  
 Branch Antigo, Wisc.  
 Branch Fond du Lac, Wisc.  
 Branch Fort Atkinson, Wisc.  
 Branch Janesville, Wisc.  
 Branch Madison, Wisc.  
 Branch Manitowoc, Wisc.  
 Branch Neshanic, Wisc.  
 Branch Oshkosh, Wisc.  
 Branch Shawano, Wisc.  
 Branch Wautoma, Wisc.  
 Cornwall Equities, Ltd. Bronx, N. Y.  
 Country Boy Stores, Inc. Palmyra, Wisc.  
 Cousin Fred's Discount City (see: Lowell Supply Co.)  
 Branch Bloomington, Ill.  
 Branch Decatur, Ill.  
 Branch DuQuoin, Ill.  
 Branch Eldorado, Ill.  
 Branch Fairfield, Ill.  
 Branch Flora, Ill.  
 Branch Nashville, Ill.  
 Branch Sparta, Ill.  
 Branch Vandalia, Ill.  
 Cove Discount Center, Inc. New Bedford, Mass.  
 Crest Discount Dept. Store Philadelphia, Pa.  
 Cuzzin Charlie's Wentzville, Mo.  
 Cuzzin Jack's Discount Store Bowling Green, Ky.

## D

Daffy Dan's Bargain Town Elizabeth, N. J.  
 Danners, Inc. Indianapolis, Ind.  
 Danny's Discount Store (see: Brunswick Sales) New York, N. Y.  
 Branch Bellows Falls, Vt.  
 Dart Mount Pleasant, Mich.  
 Dart Drug Landover, Md.  
 Branch Waldorf, Md.  
 Branch Alexandria, Va.  
 Branch Manassas, Va.  
 Darwin Feese Sales Shamokin, Pa.  
 Davids Incorporated Wichita, Kans.  
 Branch Emporia, Kans.  
 Branch Wichita, Kans.  
 Dayton-Hudson Corp. (see: Lechmere Sales Co.) Woburn, Mass.  
 The Dayton-Hudson Corp. (see: Target) Minneapolis, Minn.  
 Dean's Discount Store Sherman, Tex.  
 Delaware Jobbing & Distributing Co. (see: Hills Dept. Stores) Canton, Mass.  
 The Dilmart Dillon, Mont.  
 Discount Cities, Inc. Jacksonville, Tex.  
 Discount City Brooklyn, N. Y.  
 Discount City Bellingham, Wash.  
 The Discount House Canton, Ohio  
 Discount Mart El Cerrito, Calif.  
 Discountland U. S. A. Hazleton, Pa.  
 Dobbs Bargain City Centerville, Ill.  
 Dooley's Mart Long Beach, Calif.  
 Duckwall-Alco Stores, Inc. (see: Alco Discount Stores) Abilene, Kans.



## Index (Continued)

Duffie Bag, Inc. Tacoma, Wash.  
Duncan Surplus City Duncan, Okla.  
Dutch Mill Pana, Ill.

## E

Eagle Manufacturing Co. (see: Thorndike Factory Outlet) Lowell, Mass.  
Eastwick Center (see: Jerry's Corner) Philadelphia, Pa.  
Economy Dry Goods (see: Joy Sell Service) South Glen Falls, N.Y.  
Edde Products Co. (see: Warehouse Sales) Sharon, Pa.  
Eddie's Country Fair Ellenville, N.Y.  
Edward's (see: Kuhn's Big E) Nashville, Tenn.  
Branch Alken, S.C.  
Branch Bamberg, S.C.  
Branch Sumter, S.C.  
Elfas Family Discount Center Cairo, Ill.  
Elmira Discount Elmira, N.Y.  
Elmore's Mt. Pleasant, Mich.  
Elyria City (see: Schottenstein) Columbus, Ohio  
Branch Elyria, Ohio  
Erickson Brothers Minneapolis, Minn.

## F

F. M. Stores, Inc. Springfield, Mo.  
The Factory Store (see: Belco) Secaucus, N.J.  
Retailers, Inc. East Norwalk, Conn.  
Fae-Mart Dept. Stores, Inc. Brooklyn, N.Y.  
The Fair Dowagiac, Mich.  
Fair Haven Outlet Fair Haven, Vt.  
Fair-Way Niles, Ohio  
Family Thrift Center (see: Nash-Finch Co.) Minneapolis, Minn.  
Branch Williston, N.D.  
Branch Rapid City, S.D.  
Farm Fresh Super Markets Norfolk, Va.  
Farmers Market West Palm Beach, Fla.  
Farmers Market (see: Palaski Highway Farmers Market) Baltimore, Md.  
Branch Glen Burnie, Md.  
Fedco, Inc. Los Angeles, Calif.  
Branch Cerritos, Calif.  
Branch Costa Mesa, Calif.  
Branch Los Angeles, Calif.  
Branch Pasadena, Calif.  
Branch San Bernardino, Calif.  
Branch San Diego, Calif.  
Branch Van Nuys, Calif.  
Federated Dept. Stores, Inc. (see: Gold Triangle Stores) Hialeah, Fla.  
Federate Dept. Stores (see: Richway) Atlanta, Ga.  
Federated Dept. Stores (see: Gold Circle) Worthington, Ohio  
Fed-Mart San Diego, Calif.  
Branch Mesa, Ariz.  
Branch Phoenix, Ariz.  
Branch Tempe, Ariz.  
Branch Tucson, Ariz.  
Branch Window Rock, Ariz.  
Branch Yuma, Ariz.  
Branch Alhambra, Calif.  
Branch Anaheim, Calif.

Branch Calexico, Calif.  
Branch Chula Vista, Calif.  
Branch Commerce, Calif.  
Branch Covina, Calif.  
Branch Culver City, Calif.  
Branch El Cajon, Calif.  
Branch Escondido, Calif.  
Branch Garden Grove, Calif.  
Branch Goleta, Calif.  
Branch Huntington Beach, Calif.  
Branch Indio, Calif.  
Branch La Habra, Calif.  
Branch La Mesa, Calif.  
Branch Lancaster, Calif.  
Branch Long Beach, Calif.  
Branch Manhattan Beach, Calif.  
Branch National City, Calif.  
Branch Northridge, Calif.  
Branch Oceanside, Calif.  
Branch Ontario, Calif.  
Branch Oxnard, Calif.  
Branch Pacoima, Calif.  
Branch Redlands, Calif.  
Branch Rialto, Calif.  
Branch San Bernardino, Calif.  
Branch San Carlos, Calif.  
Branch San Diego, Calif.  
Branch South Gate, Calif.  
Branch Torrance, Calif.  
Branch Westminster, Calif.  
Branch Baytown, Tex.  
Branch Brownsville, Tex.  
Branch College Station, Tex.  
Branch Dallas, Tex.  
Branch El Paso, Tex.  
Branch Houston, Tex.  
Branch Pasadena, Tex.  
Branch San Antonio, Tex.  
Branch Victoria, Tex.  
Fisher Stores Inc. Point Pleasant, W. Va.  
Fisher's Big Wheel, Inc. New Castle, Pa.  
Branch Danielson, Conn.  
Branch Alma, Mich.  
Branch Alpena, Mich.  
Branch Coldwater, Mich.  
Branch Sault Ste. Marie, Mich.  
Branch Traverse City, Mich.  
Branch Salamanca, N.Y.  
Branch Athens, Ohio  
Branch Avon Lake, Ohio  
Branch Bridgeport, Ohio  
Branch Brunswick, Ohio  
Branch Chardon, Ohio  
Branch Chagrin Falls, Ohio  
Branch Circleville, Ohio  
Branch Columbiana, Ohio  
Branch Conneaut, Ohio  
Branch Coshocton, Ohio  
Branch Fostoria, Ohio  
Branch Fremont, Ohio  
Branch Hartsville, Ohio  
Branch Jackson, Ohio  
Branch Lancaster, Ohio  
Branch Madison, Ohio  
Branch Minerva, Ohio  
Branch Northfield, Ohio  
Branch North Ridgeville, Ohio  
Branch North Royalton, Ohio

## Index (Continued)

Branch Piqua, Ohio  
Branch Shelby, Ohio  
Branch Solon, Ohio  
Branch Streetsboro, Ohio  
Branch Strongsville, Ohio  
Branch Van Wert, Ohio  
Branch Vermillion, Ohio  
Branch Wadsworth, Ohio  
Branch Washington Court House, Ohio  
Branch Wooster, Ohio  
Branch Bradford, Pa.  
Branch Butler, Pa.  
Branch Carrolltown, Pa.  
Branch Charlevoix, Pa.  
Branch Corry, Pa.  
Branch Ellwood City, Pa.  
Branch Grindstone, Pa.  
Branch Leechburg, Pa.  
Branch Meadville, Pa.  
Branch Mount Pleasant, Pa.  
Branch Natrona Heights, Pa.  
Branch New Brighton, Pa.  
Branch New Castle, Pa.  
Branch Somerset, Pa.  
Branch St. Mary's, Pa.  
Branch Titusville, Pa.  
Branch Waynesburg, Pa.  
Branch Westerly, R.I.  
Branch Moundville, W. Va.  
Branch New Martinsville, W. Va.  
Branch Weirton, W. Va.  
Branch Mansfield, Ohio

Five Cousins, Inc. Urbana, Ill.  
Five Points Supply Co., Inc. (see: Huey's Stores)

Fox Industries (see: Claber's Distributing Co.) Butler, Pa.

Fred Meyer, Inc. Portland, Ore.

Fred Meyer Shopping Center (see: Fred Meyer, Inc.) Portland, Ore.

Branch Anchorage, Alaska

Branch Albany, Ore.

Branch Beaverton, Ore.

Branch Clackamas, Ore.

Branch Corvallis, Ore.

Branch Eugene, Ore.

Branch Gresham, Ore.

Branch Millwaukie, Ore.

Branch Portland, Ore.

Branch Salem, Ore.

Branch Springfield, Ore.

Branch Tigard, Ore.

Branch Tualatin, Ore.

Branch Bellevue, Wash.

Branch Bellingham, Wash.

Branch Burien, Wash.

Branch Everett, Wash.

Branch Kirkland, Wash.

Branch Longview, Wash.

Branch Lynwood, Wash.

Branch Seattle, Wash.

Branch Spokane, Wash.

Branch Tacoma, Wash.

Branch Vancouver, Wash.

Branch Yakima, Wash.

Branch Westbury, N.Y.

Branch Jackson, N.C.

Branch Lubbock, Tex.

Branch Albuquerque, N.M.

Branch

Branch

Branch

Branch

Branch Las Cruces, N.M.  
Branch Lubbock, Tex.  
Branch Odessa, Tex.

## G

G. D. C., Inc. Sherman, Tex.  
G. E. T. San Francisco, Calif.  
G. I. Joe's Portland, Ore.  
Branch Beaverton, Ore.  
Branch Bend, Ore.  
Branch Milwaukie, Ore.  
Branch Portland, Ore.  
Branch Salem, Ore.

Gambles (see: Macleod Stedman, Inc.) Winnipeg, Manitoba, Can.

Gamble-Skogmo, Inc. (see: Rasco Stores) Burbank, Calif.

Gamble-Skogmo, Inc. (see: Howard Bros.) Monroe, La.

Gamble-Skogmo, Inc. (see: Red Owl Stores, Inc.) Hopkins, Minn.

Gaylord's Discount Dept. Stores (see: Gaylord's National)

Branch Secaucus, N.J.

Branch Dothan, Ala.

Branch Mobile, Ala.

Branch Montgomery, Ala.

Branch Newark, Dela.

Branch Wilmington, Dela.

Branch Ft. Walton Beach, Fla.

Branch Panama City, Fla.

Branch Columbus, Ga.

Branch Aurora, Ill.

Branch Joliet, Ill.

Branch Arabi, La.

Branch Gretna, La.

Branch Houma, La.

Branch Metairie, La.

Branch New Orleans, La.

Branch Gulfport, Miss.

Branch Meridian, Miss.

Branch Fayetteville, N.C.

Branch Brook Park, Ohio

Branch Canton, Ohio

Branch Cleveland, Ohio

Branch Lorain, Ohio

Branch Beaver Falls, Pa.

Branch Butler, Pa.

Branch Hazleton, Pa.

Branch New Castle, Pa.

Branch New Kensington, Pa.

Branch Washington, Pa.

Gaylord's National Corp. Secaucus, N.J.

Gaynes Shoppers World S. Burlington, Vt.

Gee Bee (see: Glosser Bros.) Johnstown, Pa.

Branch Cumberland, Md.

Branch Frederick, Md.

Branch Altoona, Pa.

Branch Bethel Park, Pa.

Branch Greensburg, Pa.

Branch Johnstown, Pa.

Branch Monaca, Pa.

Branch Montrose, Pa.

Branch Natrona Heights, Pa.

Branch North Versailles, Pa.

Branch Pittsburgh, Pa.

Branch Pleasant Hills, Pa.

Branch Selingsgrove, Pa.



# Index (Continued)

Branch State College, Pa.  
Branch Uniontown, Pa.  
Branch Washington, Pa.  
Branch Williamsport, Pa.  
Branch York, Pa.  
Branch Fairmont, W. Va.  
Gemco Dept. Stores (Nat'l Hdqts.)  
Dublin, Calif.  
Gemco Dept. Store (see: Gemco/Memco  
Dept. Store)  
Buena Park, Calif.  
Buying Office  
(Tanne, Inc.)  
Pica Rivera, Calif.  
Buying Office  
(Tanne, Inc.)  
Secaucus, N. J.  
Branch Glendale, Ariz.  
Branch Phoenix, Ariz.  
Branch Tempe, Ariz.  
Branch Tucson, Ariz.  
Branch Anaheim, Calif.  
Branch Bellflower, Calif.  
Branch Carson, Calif.  
Branch Cerritos, Calif.  
Branch Colma, Calif.  
Branch Culver City, Calif.  
Branch Cupertino, Calif.  
Branch Downey, Calif.  
Branch Dublin, Calif.  
Branch East Fullerton, Calif.  
Branch El Cajon, Calif.  
Branch Escondido, Calif.  
Branch Fountain Valley, Calif.  
Branch Fremont, Calif.  
Branch Fresno, Calif.  
Branch Fullerton, Calif.  
Branch Gardena, Calif.  
Branch Glendora, Calif.  
Branch Granada Hills, Calif.  
Branch Huntington Beach, Calif.  
Branch Indio, Calif.  
Branch La Mesa, Calif.  
Branch La Mirada, Calif.  
Branch La Puente, Calif.  
Branch Lancaster, Calif.  
Branch Long Beach, Calif.  
Branch Mission Viejo, Calif.  
Branch Modesto, Calif.  
Branch Mountain View, Calif.  
Branch National City, Calif.  
Branch North Hollywood, Calif.  
Branch Oceanside, Calif.  
Branch Pacoima, Calif.  
Branch Pomona, Calif.  
Branch Redwood City, Calif.  
Branch Riverside, Calif.  
Branch Sacramento, Calif.  
Branch San Bernardino, Calif.  
Branch San Diego, Calif.  
Branch San Gabriel, Calif.  
Branch San Jose, Calif.  
Branch San Leandro, Calif.  
Branch Santa Ana, Calif.  
Branch Simi, Calif.  
Branch Stockton, Calif.  
Branch Torrance, Calif.  
Branch Vista, Calif.  
Branch Walnut Creek, Calif.  
Branch Woodland Hills, Calif.  
Branch Las Vegas, Nev.

Branch Reno, Nev.  
Branch Beaumont, Tex.  
Branch Houston, Tex.  
Branch Houston, Tex.  
Gemco/Memco Dept. Stores  
Buena Park, Calif.  
George's  
Washington, D. C.  
Giant Stores  
Peoria, Ill.  
Branch Rockford, Ill.  
Branch Cedar Rapids, Ia.  
Giant Super Market, Inc. (see: Giant Way  
Dept. Stores)  
Mount Pleasant, Mich.  
Giant Way Discount Dept. Stores  
Mt. Pleasant, Mich.  
Branch Alma, Mich.  
Branch Alpena, Mich.  
Branch Big Rapids, Mich.  
Branch Cadillac, Mich.  
Branch Ludington, Mich.  
Branch Mt. Pleasant, Mich.  
Branch Owosso, Mich.  
Branch Petoskey, Mich.  
Branch Traverse City, Mich.  
Giant Way Family Centers (see: Giant Way  
Dept. Stores)  
Mount Pleasant, Mich.  
Gibson's (National Hdqts.)  
Seagoville, Tex.  
(The following index listings show chain  
organizations franchising Gibson stores  
alphabetically arranged by their headquarters  
address)  
Gibson's  
El Dorado, Ark.  
J. A. West Co.  
El Dorado, Ark.  
Gibson's  
Malvern, Ark.  
Gibson's  
Cordele, Ga.  
Kirchoff Enterprises, Inc.  
Douglas, Ga.  
Gibson's  
Gainesville, Ga.  
Gibson's  
Honolulu, Hawaii  
Superior Distributors, Inc.  
Council Bluffs, Ia.  
Gibson's  
Storm Lake, Ia.  
Chaffin, Inc.  
Dodge City, Kans.  
Gibson's  
Lawrence, Kans.  
Gibson's  
Pikeville, Ky.  
Gibson's  
DeRidder, La.  
Gibson's  
Lake Charles, La.  
Gibson's  
Leesville, La.  
West & Co.  
Minden, La.  
West Bros. of Mansfield  
Mansfield, La.  
Gibson's  
Hattiesburg, Miss.  
Gibson's  
Laurel, Miss.  
G. E. Stockton, Inc.  
Kansas City, Mo.  
Gibson's  
Billings, Mont.  
Pamida  
Omaha, Neb.  
Gibson's  
Wilmington, N. C.  
Gibson's  
Alamogordo, N. M.  
Gibson's  
Albuquerque, N. M.  
Gibson's  
Oklahoma City, Okla.  
Scrivner, Inc.  
Oklahoma City, Okla.  
Gibson's  
Okmulgee, Okla.  
Moore Bros. Co.  
Abilene, Tex.  
Gibson's  
Austin, Tex.  
Gibson's  
Beaumont, Tex.  
Gibson's  
Brownwood, Tex.  
Gibson's  
Childress, Tex.  
Gibson's  
Corsicana, Tex.  
Gibson's  
Del Rio, Tex.  
Gibson's  
Denton, Tex.  
H. J. Smith  
Gainesville, Tex.  
Gibson's  
Graham, Tex.

# Index (Continued)

Houston, Tex.  
Kerrville, Tex.  
Lamesa, Tex.  
Longview, Tex.  
New Braunfels, Tex.  
Odessa, Tex.  
Pampa, Tex.  
Perryton, Tex.  
San Angelo, Tex.  
San Benito, Tex.  
Sherman, Tex.  
H. R. Baker  
Sherman, Tex.  
G. D. C. Inc.  
Tyler, Tex.  
Gibson's  
Waco, Tex.  
Gibson's  
Waco, Tex.  
J. Hawk Corporation  
Weatherford, Tex.  
Gibson's  
Wichita Falls, Tex.  
Gibson's  
Murray, Utah  
Farm Fresh  
Norfolk, Va.  
(The following index listings show a complete  
listing of Gibson Stores indicating each head-  
quarter and/or single store affiliation)  
Gibson's (br of West & Co., Minden, La.)  
Mobile, Ala.  
Gibson's  
Opp, Ala.  
Gibson's (br of Hattiesburg, Miss.)  
Selma, Ala.  
Gibson's (br. of Laurel, Miss.)  
Sylacauga, Ala.  
Gibson's (br. of Seagoville,  
Tex.)  
Batesville, Ark.  
Gibson's (branch of West & Co.,  
Minden, La.)  
Benton, Ark.  
Gibson's (br of El Dorado, Ark.)  
Blytheville, Ark.  
Gibson's (br of West & Co., Minden, La.)  
Camden, Ark.  
Gibson's (br. of West & Co.,  
Minden, La.)  
Conway, Ark.  
Gibson's (branch of Malvern,  
Ark.)  
DeQueen, Ark.  
Gibson's (hdqtrs.)  
El Dorado, Ark.  
Gibson's (br. of El Dorado, Ark.)  
El Dorado, Ark.  
Gibson's (J. A. West Co.,  
Hdqtrs.)  
El Dorado, Ark.  
Gibson's (branch of West & Co.,  
Minden, La.)  
Fordyce, Ark.  
Gibson's (br of Malvern, Ark.)  
Heber Springs, Ark.  
Gibson's (br of El Dorado, Ark.)  
Jonesboro, Ark.  
Gibson's (br of El Dorado, Ark.)  
Magnolia, Ark.  
Gibson's (hdqtrs.)  
Malvern, Ark.  
Gibson's (br. of J. A. West Co.,  
El Dorado, Ark.)  
McGehee, Ark.  
Gibson's (br of El Dorado, Ark.)  
Paragould, Ark.  
Gibson's (br. of Malvern, Ark.)  
Prescott, Ark.  
Gibson's (br of West & Co., La.,  
Minden, La.)  
Russellville, Ark.  
Star City, Ark.  
Gibson's (branch of Malvern,  
Ark.)  
Stuttgart, Ark.  
Gibson's (br of West & Co.,  
Minden, La.)  
West Helena, Ark.  
Gibson's  
Alamosa, Colo.  
Brighton, Colo.  
Gibson's (br. of Chaffin, Inc.,  
Dodge City, Kans.)  
Canon City, Colo.

Gibson's (br of Albuquerque, N. M.)  
Durango, Colo.  
Gibson's (br. of Chaffin, Inc.,  
Dodge City, Kans.)  
Fort Morgan, Colo.  
Gibson's  
Granby, Colo.  
Gibson's (Br. of Chaffin, Inc.,  
Dodge City,  
Kans.)  
Grand Junction, Colo.  
Gibson's (br of Seagoville, Tex.)  
Greeley, Colo.  
Gibson's (br. of Chaffin, Inc.,  
Dodge City, Kans.)  
La Junta, Colo.  
Gibson's (br. of Chaffin, Inc.,  
Dodge City, Kans.)  
Lamar, Colo.  
Gibson's (branch of Seagoville,  
Tex.)  
Longmont, Colo.  
Gibson's (br. of Chaffin, Inc.,  
Dodge City, Kans.)  
Montrose, Colo.  
Gibson's (br of Seagoville, Tex.)  
Pueblo, Colo.  
Gibson's (br. of Chaffin, Inc.,  
Dodge City, Kans.)  
Salida, Colo.  
Gibson's (br. of Chaffin, Inc.,  
Dodge City, Kans.)  
Sterling, Colo.  
Gibson's (br. of Kirchoff Enterprises,  
Inc., Douglas, Ga.)  
Crestview, Fla.  
Gibson's (br. of Denton, Tex.)  
Fort Myers, Fla.  
Gibson's (br. of Denton, Tex.)  
Tice, Fla.  
Gibson's (br. of Seagoville, Tex.)  
Albany, Ga.  
Gibson's (br. of Cordele, Ga.)  
Americus, Ga.  
Gibson's Discount Center (br. of Gainesville,  
Ga.)  
Athens, Ga.  
Gibson's  
Brunswick, Ga.  
Gibson's (hdqtrs.)  
Cordele, Ga.  
Gibson's (Kirchoff Enterprises,  
Inc., Hdqtrs.)  
Douglas, Ga.  
Gibson's (br. of Kirchoff Enterprises,  
Inc., Douglas, Ga.)  
Douglas, Ga.  
Gibson's (hdqtrs.)  
Gainesville, Ga.  
Gibson's (br of San Angelo, Tex.)  
Newman, Ga.  
Gibson's (br. of Kirchoff Enterprises,  
Inc., Douglas, Ga.)  
Swainsboro, Ga.  
Gibson's (br. of Kirchoff Enterprises,  
Inc., Douglas, Ga.)  
Vidalia, Ga.  
Gibson's (br. of San Angelo,  
Tex.)  
Villa Rica, Ga.  
Gibson's (br. of Kirchoff Enterprises,  
Inc., Douglas, Ga.)  
Waycross, Ga.  
Gibson's (hdqtrs.)  
Honolulu, Hawaii  
Gibson's (br. of G. E. Stockton, Inc.,  
Kansas City, Mo.)  
Lincoln, Ill.  
Gibson's (branch of Storm Lake,  
Ia.)  
Cherokee, Ia.  
Gibson's (Superior Distributors,  
hdqtrs.)  
Council Bluffs, Ia.  
Gibson's (branch of Superior Distributors,  
Council Bluffs, Ia.)  
Council Bluffs, Ia.  
Gibson's  
Anthony, Kans.  
Gibson's (br. of Chaffin, Inc.,  
Dodge City, Kans.)  
Coffeeville, Kans.  
Gibson's (Chaffin, Inc.,  
hdqtrs.)  
Dodge City, Kans.  
Gibson's (br. of Chaffin, Inc.,  
Dodge City, Kans.)  
Dodge City, Kans.  
Gibson's (br. of Chaffin, Inc.,  
Dodge City, Kans.)  
Garden City, Kans.  
Gibson's (br. of Chaffin, Inc.,  
Dodge City, Kans.)  
Goodland, Kans.  
Gibson's (br of Kansas City, Mo.)  
Great Bend, Kans.  
Gibson's (br of Kansas City, Mo.)  
Hays, Kans.



## Index (Continued)

Gibson's (br of Seagoville, Tex.) Hutchinson, Kans.  
 Gibson's (br of Chaffin, Inc., Dodge City, Kans.) Independence, Kans.  
 Gibson's (branch of Lawrence, Kans.) Junction City, Kans.  
 Gibson's (hdqtrs) Lawrence, Kans.  
 Gibson's (br of Chaffin, Inc., Dodge City, Kans.) Liberal, Kans.  
 Gibson's (br of Lawrence, Kans.) Olathe, Kans.  
 Gibson's (br of G. E. Stockton, Inc., Kansas City, Mo.) Pratt, Kans.  
 Gibson's (br of Oklahoma City, Okla.) Salina, Kans.  
 Gibson's (br of Chaffin, Inc., Dodge City, Kans.) Scott City, Kans.  
 Gibson's (br of Chaffin, Inc., Dodge City, Kans.) Ulysses, Kans.  
 Gibson's (br of El Dorado, Ark.) Bowling Green, Ky.  
 Gibson's (br of Pikeville, Ky.) Inez, Ky.  
 Gibson's (br of El Dorado, Ark.) Mayfield, Ky.  
 Gibson's (hdqtrs) Pikeville, Ky.  
 Gibson's (branch of Pikeville, Ky.) Whitesburg, Ky.  
 Gibson's (br of Billings, Mont.) Bossler City, La.  
 Gibson's (br of J. A. West Co., El Dorado, Ark.) Boutte, La.  
 Gibson's (branch of Laurel, Miss.) Covington, La.  
 Gibson's (br of Longview, Tex.) Crowley, La.  
 Gibson's (hdqtrs) DeRidder, La.  
 Gibson's (br of Longview, Tex.) Jennings, La.  
 Gibson's (branch of J. A. West Co., El Dorado, Ark.) La Place, La.  
 Gibson's (branch of Longview, Tex.) Latayette, La.  
 Gibson's (hdqtrs) Lake Charles, La.  
 Gibson's (hdqtrs) Leesville, La.  
 Gibson's (West Bros. of Mansfield, Hdqtrs.) Mansfield, La.  
 Gibson's (br of Leesville, La.) Marksville, La.  
 Gibson's (West & Co. of La., Hdqtrs.) Minden, La.  
 Gibson's (br of West & Co., Minden, La.) Minden, La.  
 Gibson's (branch of DeRidder, La.) Oakdale, La.  
 Gibson's Ruston, La.  
 Gibson's (br of Seagoville, Tex.) Shreveport, La.  
 Gibson's (br of Hattiesburg, Miss.) Slidell, La.  
 Gibson's (br of El Dorado, Ark.) Springhill, La.  
 Gibson's (br of Lake Charles, La.) Sulphur, La.  
 Gibson's Winnfield, La.  
 Gibson's (branch of Laurel, Miss.) Brookhaven, Miss.  
 Gibson's (br of West & Co., Minden, La.) Cleveland, Miss.  
 Gibson's (br of Hattiesburg, Miss.) Columbia, Miss.  
 Gibson's (br of Laurel, Miss.) Columbia, Miss.  
 Gibson's (br of Laurel, Miss.) Corinth, Miss.  
 Gibson's (br of Hattiesburg, Miss.) Forest, Miss.

Gibson's (br of West & Co., Minden, La.) Greenwood, Miss.  
 Gibson's (br of Malvern, Ark.) Grenada, Miss.  
 Gibson's (hdqtrs) Hattiesburg, Miss.  
 Gibson's (br of Hattiesburg) Hattiesburg, Miss.  
 Gibson's Houston, Miss.  
 Gibson's (branch of Laurel, Miss.) Kosciusko, Miss.  
 Gibson's (hdqtrs) Laurel, Miss.  
 Gibson's Meridian, Miss.  
 Gibson's (br of Laurel, Miss.) New Albany, Miss.  
 Gibson's (br of Hattiesburg, Miss.) Picayune, Miss.  
 Gibson's (br of Hattiesburg, Miss.) Starkville, Miss.  
 Gibson's (branch of Hattiesburg, Miss.) Tupelo, Miss.  
 Gibson's (br of Laurel, Miss.) West Point, Miss.  
 Gibson's (br of Laurel, Miss.) Yazoo City, Miss.  
 Gibson's (G. E. Stockton, hdqtrs) Kansas City, Mo.  
 Gibson's (br of J. A. West Co., El Dorado, Ark.) West Plains, Mo.  
 Gibson's (br of Billings, Mont.) Billings, Mont.  
 Gibson's (hdqtrs) Billings, Mont.  
 Gibson's (br of Billings, Mont.) Bozeman, Mont.  
 Gibson's (br of Billings, Mont.) Billings Heights, Mont.  
 Gibson's (branch of Billings, Mont.) Helena, Mont.  
 Gibson's (br of Chaffin, Inc., Dodge City, Kans.) Broken Bow, Neb.  
 Gibson's (br of Oklahoma City, Okla.) Fairbury, Neb.  
 Gibson's (br of Oklahoma City, Okla.) Grand Island, Neb.  
 Gibson's (br of Oklahoma City, Okla.) Hastings, Neb.  
 Gibson's (br of Chaffin, Inc., Dodge City, Kans.) McCook, Neb.  
 Gibson's (br of Scrivner, Inc., Oklahoma City, Okla.) Norfolk, Neb.  
 Gibson's (br of Oklahoma City, Okla.) North Platte, Neb.  
 Gibson's (br of Chaffin, Inc., Dodge City, Kans.) Ogallala, Neb.  
 Gibson's (Pamida, Inc., hdqtrs) Omaha, Neb.  
 Gibson's (br of Chaffin, Inc., Dodge City, Kans.) O'Neill, Neb.  
 Gibson's (br of Chaffin, Inc., Dodge City, Kans.) Scottsbluff, Neb.  
 Gibson's (hdqtrs) Alamogordo, N. M.  
 Gibson's (hdqtrs) Albuquerque, N. M.  
 Gibson's (branch of Albuquerque, N. M.) Albuquerque, N. M.  
 Gibson's Artesia, N. M.  
 Gibson's (br of Seagoville, Tex.) Clovis, N. M.  
 Gibson's (branch of Albuquerque, N. M.) Farmington, N. M.  
 Gibson's Gallup, N. M.  
 Gibson's (br of Albuquerque, N. M.) Grants, N. M.

## Index (Continued)

Gibson's (br of Seagoville, Tex.) Hobbs, N. M.  
 Gibson's (br of Alamogordo, N. M.) Las Cruces, N. M.  
 Gibson's (br of Lamesa, Tex.) Las Vegas, N. M.  
 Gibson's (br of Albuquerque, N. M.) Los Alamos, N. M.  
 Gibson's (br of Seagoville, Tex.) Lovington, N. M.  
 Gibson's (br of Seagoville, Tex.) Portales, N. M.  
 Gibson's (br of Seagoville, Tex.) Roswell, N. M.  
 Gibson's (br of Pampa, Tex.) Ruidoso, N. M.  
 Gibson's (br of Pampa, Tex.) Silver City, N. M.  
 Gibson's (br of Pampa, Tex.) Taos, N. M.  
 Gibson's (br of Wilmington, N. C.) Dunn, N. C.  
 Gibson's (br of Pampa, Tex.) Tumacacuri, N. M.  
 Gibson's (br of Pampa, Tex.) Eden, N. C.  
 Gibson's (br of Farm Fresh Super Markets, Norfolk, Va.) Jacksonville, N. C.  
 Gibson's (br of Farm Fresh Super Markets, Norfolk, Va.) Lexington, N. C.  
 Gibson's (br of Farm Fresh Super Markets, Norfolk, Va.) Thomasville, N. C.  
 Gibson's (hdqtrs) Wilmington, N. C.  
 Gibson's (branch of Gainesville, Tex.) Ardmore, Okla.  
 Gibson's Chickasha, Okla.  
 Gibson's (br of G. E. Stockton, Inc., Kansas City, Mo.) Clinton, Okla.  
 Gibson's (br of Oklahoma City, Okla.) Del City, Okla.  
 Gibson's (br of Wichita Falls, Tex.) Duncan, Okla.  
 Gibson's Discount (br of Pampa, Tex.) Elk City, Okla.  
 Gibson's (br of Wichita Falls, Tex.) Frederick, Okla.  
 Gibson's (br of Perrytown, Tex.) Guyman, Okla.  
 Gibson's (br of Wichita Falls, Tex.) Lawton, Okla.  
 Gibson's (br of Okmulgee, Okla.) McAlester, Okla.  
 Gibson's (br of Chaffin, Inc., Dodge City, Kans.) Miami, Okla.  
 Gibson's (br of Okmulgee, Okla.) Muskogee, Okla.  
 Gibson's (hdqtrs) Oklahoma City, Okla.  
 Gibson's (Scrivner, Inc., Hdqtrs.) Oklahoma City, Okla.  
 Gibson's (branch of Oklahoma City, Okla.) Oklahoma City, Okla.  
 Gibson's (hdqtrs) Okmulgee, Okla.  
 Gibson's (br of Seagoville, Tex.) Ponca City, Okla.  
 Gibson's (br of Perrytown, Tex.) Shawnee, Okla.  
 Gibson's (br of Perrytown, Tex.) Woodward, Okla.  
 Gibson's (br of Chaffin, Inc., Dodge City, Kans.) Aberdeen, S. D.  
 Gibson's (br of Chaffin, Inc., Dodge City, Kans.) Mobridge, S. D.  
 Gibson's (br of El Dorado, Ark.) Columbia, Tenn.  
 Gibson's (br of El Dorado, Ark.) Dyersburg, Tenn.  
 Gibson's (br of El Dorado, Ark.) Jackson, Tenn.  
 Gibson's (br of El Dorado, Ark.) Lafayette, Tenn.

Gibson's (br of El Dorado, Ark.) Union City, Tenn.  
 Gibson's (Moore Bros. Co., hdqtrs.) Abilene, Tex.  
 Gibson's (br of Seagoville, Tex.) Abilene, Tex.  
 Gibson's (br of San Benito, Tex.) Alice, Tex.  
 Gibson's (branch of Seagoville, Tex.) Amarillo, Tex.  
 Gibson's (br of Moore Bros. Co., Abilene, Tex.) Andrews, Tex.  
 Gibson's Arlington, Tex.  
 Gibson's (branch of Tyler, Tex.) Athens, Tex.  
 Gibson's (br of Austin, Tex.) Austin, Tex.  
 Gibson's (hdqtrs) Austin, Tex.  
 Gibson's (br of Pampa, Tex.) Bay City, Tex.  
 Gibson's (br of Cleveland, Tex.) Baytown, Tex.  
 Gibson's (hdqtrs) Beaumont, Tex.  
 Gibson's (br of Beaumont, Tex.) Beaumont, Tex.  
 Gibson's (br of Moore Bros. Co., Abilene, Tex.) Beeville, Tex.  
 Gibson's (br of Waco, Tex.) Bellmead, Tex.  
 Gibson's (br of Seagoville, Tex.) Big Spring, Tex.  
 Gibson's (br of Pampa, Tex.) Borger, Tex.  
 Gibson's (br of Wichita Falls, Tex.) Bowie, Tex.  
 Gibson's (br of Kerrville, Texas) Brady, Texas  
 Gibson's (br of Moore Bros. Co., Abilene, Tex.) Breckenridge, Tex.  
 Gibson's (branch of Pampa, Tex.) Brenham, Tex.  
 Gibson's (br of Moore Bros. Co., Abilene, Tex.) Brownfield, Tex.  
 Gibson's (br of San Benito, Tex.) Brownsville, Tex.  
 Gibson's (hdqtrs) Brownwood, Tex.  
 Gibson's (branch of Wichita Falls, Tex.) Burk Burnett, Tex.  
 Gibson's (br of J-Hawk Corp., Waco, Tex.) Burnet, Tex.  
 Gibson's (br of Pampa, Tex.) Cameron, Tex.  
 Gibson's (br of Pampa, Tex.) Canyon, Tex.  
 Gibson's (br of Seagoville, Tex.) Carrizo Springs, Tex.  
 Gibson's (br of Longview, Tex.) Carthage, Tex.  
 Gibson's (hdqtrs) Childress, Tex.  
 Gibson's (br of Childress, Tex.) Clarendon, Tex.  
 Gibson's (br of Beaumont, Tex.) Cleburne, Tex.  
 Gibson's (br of Baytown, Tex.) Cleveland, Tex.  
 Gibson's (br of Waco, Tex.) Clifton, Tex.  
 Gibson's (br of Del Rio, Tex.) College Station, Tex.  
 Gibson's (branch of Pampa, Tex.) Columbus, Tex.  
 Gibson's (br of Houston, Tex.) Conroe, Tex.  
 Gibson's (br of J-Hawk Corp., Waco, Tex.) Copperas Cove, Tex.  
 Gibson's (br of San Benito, Tex.) Corpus Christi, Tex.  
 Gibson's (hdqtrs) Corsicana, Tex.  
 Gibson's (br of Longview, Tex.) Dainertfield, Tex.  
 Gibson's Dalhart, Tex.



# Index (Continued)

Gibson's (br. of J-Hawk Corp., Waco, Tex.) Dallas, Tex.  
 Gibson's (br. of Seagoville, Tex.) Dallas, Tex.  
 Gibson's (hdqtrs.) Del Rio, Tex.  
 Gibson's (br. of G. D. C. Sherman, Tex.) Denison, Tex.  
 Gibson's (br. of Denton, Tex.) Denton, Tex.  
 Gibson's (hdqtrs.) De Soto, Tex.  
 Gibson's (br. of J-Hawk Corp., Waco, Tex.) Dickinson, Tex.  
 Gibson's (br. of Pampa, Tex.) Dimmitt, Tex.  
 Gibson's (br. of Pampa, Texas) Dumas, Tex.  
 Gibson's (br. of Pampa, Tex.) Duncanville, Tex.  
 Gibson's (br. of Del Rio, Tex.) Eagle Pass, Tex.  
 Gibson's (br. of Graham, Tex.) Eastland, Tex.  
 Gibson's (br. of Pampa, Tex.) El Campo, Tex.  
 Gibson's (br. of Odessa, Tex.) El Paso, Tex.  
 Gibson's (br. of Hurst, Tex.) Ennis, Tex.  
 Gibson's (br. of Hurst, Tex.) Euless, Tex.  
 Gibson's (br. of Seagoville, Texas) Fort Stockton, Tex.  
 Gibson's (br. of Kerrville, Tex.) Ft. Worth, Texas  
 Gibson's (br. of Pampa, Tex.) Fredericksburg, Tex.  
 Gibson's (H. J. Smith, Inc., Hdqtrs.) Friona, Tex.  
 Gibson's (br. of Seagoville, Tex.) Gainesville, Tex.  
 Gibson's (br. of Longview, Tex.) Garland, Tex.  
 Gibson's (br. of Longview, Tex.) Georgetown, Tex.  
 Gibson's (hdqtrs.) Gladewater, Tex.  
 Gibson's (br. of Seagoville, Tex.) Graham, Tex.  
 Gibson's (br. of Seagoville, Tex.) Granbury, Tex.  
 Gibson's (br. of Seagoville, Tex.) Grand Prairie, Tex.  
 Gibson's (br. of San Benito, Tex.) Grapevine, Tex.  
 Gibson's (br. of Longview, Tex.) Greenville, Tex.  
 Gibson's (br. of Longview, Tex.) Harlingen, Tex.  
 Gibson's (br. of Pampa, Tex.) Henderson, Tex.  
 Gibson's (br. of Longview, Tex.) Hereford, Tex.  
 Gibson's (br. of Houston, Tex.) Houston, Tex.  
 Gibson's (br. of Wichita Falls, Tex.) Hurst, Tex.  
 Gibson's (Clay & Teague Properties, Inc.) Irving, Tex.  
 Gibson's (br. of Kerrville, Tex.) Jackboro, Tex.  
 Gibson's (br. of Kerrville, Tex.) Jasper, Tex.  
 Gibson's (br. of Waco, Tex.) Junction, Tex.  
 Gibson's (br. of San Angelo, Tex.) Kaufman, Tex.  
 Gibson's (hdqtrs.) Kermit, Tex.  
 Gibson's (branch of Longview, Tex.) Kerrville, Tex.  
 Gibson's (br. of J-Hawk Corp., Waco, Tex.) Kilgore, Tex.  
 Gibson's (br. of San Benito, Tex.) Killeen, Tex.  
 Gibson's (br. of Pampa, Tex.) Kingsville, Tex.  
 Gibson's (hdqtrs.) La Grange, Tex.  
 Gibson's (br. of J-Hawk Corp., Waco, Tex.) Lamesa, Tex.  
 Gibson's (br. of J-Hawk Corp., Waco, Tex.) Lampasas, Tex.  
 Gibson's (br. of Seagoville, Tex.) Lancaster, Pa.

Gibson's (br. of New Braunfels, Tex.) Laredo, Tex.  
 Gibson's (br. of Moore Bros. Co., Abilene, Tex.) Levelland, Tex.  
 Gibson's (br. of Denton, Tex.) Lewisville, Tex.  
 Gibson's (br. of J-Hawk Corp., Waco, Tex.) Lockhart, Tex.  
 Gibson's (hdqtrs.) Longview, Tex.  
 Gibson's (branch of Longview, Tex.) Longview, Tex.  
 Gibson's (br. of Seagoville, Tex.) Lubbock, Tex.  
 Gibson's (br. of H. R. Baker Co., Sherman, Tex.) Mansfield, Tex.  
 Gibson's (br. of Corsicana, Tex.) Marble Falls, Tex.  
 Gibson's (branch of Longview, Tex.) Marlin, Tex.  
 Gibson's (br. of H. R. Baker, Sherman, Tex.) Marshall, Tex.  
 Gibson's (br. of H. R. Baker, Sherman, Tex.) McAllen, Tex.  
 Gibson's (br. of J-Hawk Corp., Waco, Tex.) McKinney, Tex.  
 Gibson's (br. of Odessa, Tex.) Memphis, Tex.  
 Gibson's (br. of Odessa, Tex.) Mesquite, Tex.  
 Gibson's (branch of Brownwood, Tex.) Mexico, Tex.  
 Gibson's (br. of San Angelo, Tex.) Midland, Tex.  
 Gibson's (branch of Longview, Tex.) Mineral Wells, Tex.  
 Gibson's (br. of San Angelo, Tex.) Monahans, Tex.  
 Gibson's (br. of Longview, Tex.) Mt. Pleasant, Tex.  
 Gibson's (br. of San Angelo, Tex.) Muleshoe, Tex.  
 Gibson's (br. of Longview, Tex.) Nacogdoches, Tex.  
 Gibson's (hdqtrs.) New Braunfels, Tex.  
 Gibson's (hdqtrs.) Odessa, Tex.  
 Gibson's (br. of Odessa, Tex.) Odessa, Tex.  
 Gibson's (br. of Lake Charles, La.) Orange, Tex.  
 Gibson's (branch of Tyler, Tex.) Palestine, Tex.  
 Gibson's (hdqtrs.) Pampa, Tex.  
 Gibson's (br. of Longview, Tex.) Paris, Tex.  
 Gibson's (br. of Houston, Tex.) Pearland, Tex.  
 Gibson's (hdqtrs.) Pecos, Tex.  
 Gibson's (br. of Seagoville, Tex.) Perryton, Tex.  
 Gibson's (br. of Seagoville, Tex.) Plainview, Tex.  
 Gibson's (br. of Seagoville, Tex.) Plano, Tex.  
 Gibson's (br. of Kerrville, Tex.) Pleasanton, Tex.  
 Gibson's (br. of Houston, Tex.) Port Arthur, Tex.  
 Gibson's (br. of Seagoville, Tex.) Quanah, Tex.  
 Gibson's (br. of Houston, Tex.) Richardson, Tex.  
 Gibson's (hdqtrs.) Rosenberg, Tex.  
 Gibson's (br. of Seagoville, Tex.) San Angelo, Tex.  
 Gibson's (br. of Seagoville, Tex.) San Antonio, Tex.  
 Gibson's (br. of San Benito, Tex.) San Benito, Tex.  
 Gibson's (branch of Austin, Tex.) San Benito, Tex.  
 Gibson's (br. of LaMarque, Tex.) San Marcos, Tex.  
 Gibson's (hdqtrs.) Seabrook, Tex.  
 Gibson's (br. of Seagoville, Tex.) Seagoville, Tex.

# Index (Continued)

Gibson's (br. of Seagoville, Tex.) Seagoville, Tex.  
 Gibson's (branch of New Braunfels, Tex.) Seguin, Tex.  
 Gibson's (branch of Sherman, Tex.) Seven Points, Tex.  
 Gibson's (H. R. Baker Co., Hdqtrs.) Sherman, Tex.  
 Gibson's (G. D. C., Inc., hdqtrs.) Sherman, Tex.  
 Gibson's (br. of DeRidder, La.) Silsbee, Tex.  
 Gibson's (br. of Moore Bros. Co., Abilene, Tex.) Snyder, Tex.  
 Gibson's (br. of Moore Bros. Co., Abilene, Tex.) Stamford, Tex.  
 Gibson's (br. of Brownwood, Tex.) Stephenville, Tex.  
 Gibson's (br. of Seagoville, Tex.) Sulphur Springs, Tex.  
 Gibson's (br. of Moore Bros. Co., Abilene, Tex.) Sweetwater, Tex.  
 Gibson's (branch of Austin, Tex.) Taylor, Tex.  
 Gibson's (br. of Seagoville, Tex.) Temple, Tex.  
 Gibson's (br. of Seagoville, Tex.) Terrell, Tex.  
 Gibson's (branch of West & Co., Minden, La.) Texarkana, Tex.  
 Gibson's (br. of Pampa, Tex.) Texas City, Tex.  
 Gibson's (br. of Houston, Tex.) Tomball, Tex.  
 Gibson's (br. of Pampa, Tex.) Tulla, Tex.  
 Gibson's (hdqtrs.) Tyler, Tex.  
 Gibson's (branch of Tyler, Tex.) Tyler, Tex.  
 Gibson's (br. of Del Rio, Tex.) Uvalde, Tex.  
 Gibson's (br. of Wichita Falls, Tex.) Vernon, Tex.  
 Gibson's (br. of San Benito, Tex.) Victoria, Tex.  
 Gibson's (br. of Beaumont, Tex.) Vidor, Tex.  
 Gibson's (J-Hawk Corporation, Hdqtrs.) Waco, Tex.  
 Gibson's (hdqtrs.) Waco, Tex.  
 Gibson's (branch of Waco, Tex.) Waco, Tex.  
 Gibson's (br. of Seagoville, Tex.) Waxahatchie, Tex.  
 Gibson's (hdqtrs.) Weatherford, Tex.  
 Gibson's (br. of San Benito, Tex.) Wellington, Tex.  
 Gibson's (hdqtrs.) Weslaco, Tex.  
 Gibson's (br. of Wichita Falls, Tex.) Wichita Falls, Tex.  
 Gibson's (br. of Wichita Falls, Tex.) Wichita Falls, Tex.  
 Gibson's (hdqtrs.) Murray, Utah  
 Gibson's (br. of Murray, Utah) Ogden, Utah  
 Gibson's (br. of Murray, Utah) Orem, Utah  
 Gibson's (br. of Murray, Utah) St. George, Utah  
 Gibson's (br. of Murray, Utah) Salt Lake City, Utah  
 Gibson's (br. of Murray, Utah) Vernal, Utah  
 Gibson's (br. of Farm Fresh Supermarkets, Norfolk, Va.) Grafton, Va.  
 Gibson's (br. of Farm Fresh Super Markets, hdqtrs.) Norfolk, Va.  
 Gibson's (br. of Midland Mercantile Co., Norfolk, Va.) Poquoson, Va.  
 Gibson's (br. of Seagoville, Tex.) Casper, Wyo.

Gibson's (br. of Seagoville, Tex.) Cheyenne, Wyo.  
 Gibson's (br. of Seagoville, Tex.) Laramie, Wyo.  
 Gilbert's Discount House of McAllen, Inc. McAllen, Tex.  
 Globe McAllen, Tex.  
 Globe Discount Dept. Stores Methuen, Mass.  
 Branch Wells, Me.  
 Branch Fall River, Mass.  
 Branch Exeter, N. H.  
 Branch Laconia, N. H.  
 Branch Littleton, N. H.  
 Branch Rochester, N. H.  
 Glosser Bros., Inc. Johnstown, Pa.  
 Gold Circle (Western Division) Sunnyvale, Calif.  
 Branch Sacramento, Calif.  
 Branch San Jose, Calif.  
 Branch Sunnyvale, Calif.  
 Gold Circle Worthington, Ohio  
 Branch Florence, Ky.  
 Branch Lexington, Ky.  
 Branch Gates, N. Y.  
 Branch Henrietta, N. Y.  
 Branch Ironduoit, N. Y.  
 Branch Akron, Ohio  
 Branch Bedford, Ohio  
 Branch Brooklyn, Ohio  
 Branch Canton, Ohio  
 Branch Centerville, Ohio  
 Branch Cincinnati, Ohio  
 Branch Columbus, Ohio  
 Branch Dayton, Ohio  
 Branch Elyria, Ohio  
 Branch Kettering, Ohio  
 Branch Mentor, Ohio  
 Branch Middleburgh Heights, Ohio  
 Branch North Olmstead, Ohio  
 Branch Parma, Ohio  
 Branch Springdale, Ohio  
 Branch Springfield, Ohio  
 Branch Westerville, Ohio  
 Branch Wickliffe, Ohio  
 Branch Braddock Hills, Pa.  
 Branch New Kensington, Pa.  
 Branch Penn Hills, Pa.  
 Branch Pittsburgh, Pa.  
 Branch Pleasant Hills, Pa.  
 Gold Coast Inc. Pittsburgh, Pa.  
 Gold Triangle Stores Hialeah, Fla.  
 Branch Miami, Fla.  
 Branch North Miami Beach, Fla.  
 Branch Orlando, Fla.  
 Branch Plantation, Fla.  
 Branch Tampa, Fla.  
 Branch Dayton, Ohio  
 Goldman's, Inc. Dayton, Ohio  
 Goldman's Bargain Barn (see: Goldman's Inc.) Springfield, Ohio  
 Goldman's Super Bargain Centers (see: Goldman's, Inc.) Dayton, Ohio  
 Branch Dayton, Ohio  
 Branch Englewood, Ohio  
 Branch New Lebanon, Ohio  
 Grand Central, Inc. Salt Lake City, Utah  
 Branch Boise, Idaho  
 Branch Idaho Falls, Idaho  
 Branch Pocatello, Idaho



## Index (Continued)

Branch Las Vegas, Nev.  
 Branch Sparks, Nev.  
 Branch Albuquerque, N. M.  
 Branch Farmington, N. M.  
 Branch Santa Fe, N. M.  
 Branch Amarillo, Tex.  
 Branch Lubbock, Tex.  
 Branch American Fork, Utah  
 Branch Bountiful, Utah  
 Branch Brigham City, Utah  
 Branch Granger, Utah  
 Branch Logan, Utah  
 Branch Ogden, Utah  
 Branch Orem, Utah  
 Branch Salt Lake City, Utah  
 Branch Sandy, Utah  
 Branch Taylorsville, Utah  
 Branch West Jordan, Utah  
 Branch Cheyenne, Wyo.  
 Grandpa Pidgeon's Branch Bridgeton, Mo.  
 Branch Collinsville, Ill.  
 Branch Ballwin, Mo.  
 Branch St. Louis, Mo.  
 Gray Drug Stores, Inc. (see: Washington Distributors) Toledo, Ohio  
 Great Day Discount Store Crestview, Fla.  
 Great Value Stores, Inc. St. Louis, Mo.  
 Gregory Shopping Center Mount Holly, N. J.  
 Branch Burlington, N. J.  
 Grigg's Self-Service Dept. Store Pasco, Wash.  
 Branch Milton-Freewater, Ore.  
 Branch Richland, Wash.  
 Meyer I. Griaberg, Inc. (see: Buy-Wise) Pittsburgh, Pa.  
 Grumbacher & Son, Inc. (see: Mailman's) York, Pa.  
 Gulf Coast Mercantile Co. (see: Great Day Discount Store) Crestview, Fla.  
 Guy's Discount Center Truman, Ark.

## H

1/2 Price Store (see: Richman  
 Gordman Stores) Omaha, Nebr.  
 Branch Omaha, Nebr.  
 Hampton Sales Co. Garden City, N. Y.  
 Hand Trading Co., Inc. Pelham, Ga.  
 Hank's Super Center Cornelius, Ore.  
 William H. Harris & Co. (see: Harris Dollar Discount) Memphis, Tenn.  
 Harris Dollar Discount Stores Memphis, Tenn.  
 Harry's, Inc. Barre, Vt.  
 Hartfield-Zody's, Inc. (see: Zody's Quality Discount Dept. Store) Los Angeles, Calif.  
 Harris Family Centers Columbus, Ohio  
 Branch Bridgeport, Ohio  
 Branch Chillicothe, Ohio  
 Branch Columbus, Ohio  
 Branch Lancaster, Ohio  
 Branch Marietta, Ohio  
 Branch Mount Vernon, Ohio  
 Branch New Philadelphia, Ohio  
 Branch Newark, Ohio  
 Branch Portsmouth, Ohio  
 Branch Reynoldsburg, Ohio  
 Branch South Zanesville, Ohio  
 Branch Springfield, Ohio  
 Branch Wintersville, Ohio

Branch Zanesville, Ohio  
 Branch Ceredo, W. Va.  
 Branch Huntington, W. Va.  
 Hawkins Jr. Dept. Store, Inc. Orland Park, Ill.  
 Heck's Branch Charleston, W. Va.  
 Branch Madison, Ind.  
 Branch Ashland, Ky.  
 Branch Berea, Ky.  
 Branch Danville, Ky.  
 Branch Frankfort, Ky.  
 Branch Glasgow, Ky.  
 Branch Lebanon, Ky.  
 Branch London, Ky.  
 Branch Louisville, Ky.  
 Branch Maysville, Ky.  
 Branch Morehead, Ky.  
 Branch Mount Sterling, Ky.  
 Branch Prestonburg, Ky.  
 Branch Richmond, Ky.  
 Branch Russell, Ky.  
 Branch Williamsburg, Ky.  
 Branch Cumberland, Md.  
 Branch Frosburg, Md.  
 Branch Oakland, Md.  
 Branch Oxford, N. C.  
 Branch Alliance, Ohio  
 Branch Athens, Ohio  
 Branch Belpre, Ohio  
 Branch Circleville, Ohio  
 Branch Heath, Ohio  
 Branch Marietta, Ohio  
 Branch Portsmouth, Ohio  
 Branch Zanesville, Ohio  
 Branch Wayneburg, Pa.  
 Branch La Follette, Tenn.  
 Branch Oliver Springs, Tenn.  
 Branch Galax, Va.  
 Branch Pulaski, Va.  
 Branch Radford, Va.  
 Branch South Boston, Va.  
 Branch South Hill, Va.  
 Branch Staunton, Va.  
 Branch Tazewell, Va.  
 Branch Beckley, W. Va.  
 Branch Bluefield, W. Va.  
 Branch Bridgeport, W. Va.  
 Branch Buckhannon, W. Va.  
 Branch Charles Town, W. Va.  
 Branch Charleston, W. Va.  
 Branch Clarksburg, W. Va.  
 Branch Danville, W. Va.  
 Branch Diamond, W. Va.  
 Branch Earling, W. Va.  
 Branch Elkins, W. Va.  
 Branch Fairmont, W. Va.  
 Branch Grafton, W. Va.  
 Branch Huntington, W. Va.  
 Branch Hurricane, W. Va.  
 Branch Keyser, W. Va.  
 Branch Lewisburg, W. Va.  
 Branch Martinsburg, W. Va.  
 Branch Montgomery, W. Va.  
 Branch Moorefield, W. Va.  
 Branch Morgantown, W. Va.  
 Branch Moundsville, W. Va.  
 Branch Nitro, W. Va.  
 Buying Office Nitro, W. Va.

## Index (Continued)

Branch Oak Hill, W. Va.  
 Branch Parden City, W. Va.  
 Branch Parkersburg, W. Va.  
 Branch Point Pleasant, W. Va.  
 Branch Princeton, W. Va.  
 Branch Richwood, W. Va.  
 Branch Ripley, W. Va.  
 Branch St. Albans, W. Va.  
 Branch Spencer, W. Va.  
 Branch Sprague, W. Va.  
 Branch Summersville, W. Va.  
 Branch Welch, W. Va.  
 Branch Weston, W. Va.  
 Branch Wheeling, W. Va.  
 Branch Williamson, W. Va.  
 Hills Dept. Stores Canton, Mass.  
 Branch Decatur, Ala.  
 Branch Fort Oglethorpe, Ga.  
 Branch Columbus, Ind.  
 Branch Kokomo, Ind.  
 Branch Marion, Ind.  
 Branch Ashland, Ky.  
 Branch Lexington, Ky.  
 Branch Cumberland, Md.  
 Branch Bladell, N. Y.  
 Branch Cheektowaga, N. Y.  
 Branch Depew, N. Y.  
 Branch Eggertsville, N. Y.  
 Branch Horseheads, N. Y.  
 Branch Ithaca, N. Y.  
 Branch Jamestown, N. Y.  
 Buying Office New York, N. Y.  
 Branch Olean, N. Y.  
 Branch Ashtabula, Ohio  
 Branch Austintown, Ohio  
 Branch Boardman, Ohio  
 Branch East Liverpool, Ohio  
 Branch Elyria, Ohio  
 Branch Findlay, Ohio  
 Branch Lorain, Ohio  
 Branch Marion, Ohio  
 Branch Middletown, Ohio  
 Branch St. Clairsville, Ohio  
 Branch Sandusky, Ohio  
 Branch Springfield, Ohio  
 Branch Warren, Ohio  
 Branch Youngstown, Ohio  
 Branch Alquiappa, Pa.  
 Branch Altoona, Pa.  
 Branch Baden, Pa.  
 Branch Belle Vernon, Pa.  
 Branch Bethel Park, Pa.  
 Branch Camp Hill, Pa.  
 Branch Carnegie, Pa.  
 Branch Cressona, Pa.  
 Branch Erie, Pa.  
 Branch Greensburg, Pa.  
 Branch Harrisburg, Pa.  
 Branch Indiana, Pa.  
 Branch Irwin, Pa.  
 Branch Johnstown, Pa.  
 Branch Lebanon, Pa.  
 Branch Lower Burrell, Pa.  
 Branch Monroeville, Pa.  
 Branch Pittsburgh, Pa.  
 Branch State College, Pa.  
 Branch Uniontown, Pa.  
 Branch Washington, Pa.

Branch West Mifflin, Pa.  
 Branch Williamsport, Pa.  
 Branch York, Pa.  
 Branch Antioch, Tenn.  
 Branch Bristol, Tenn.  
 Branch Chattanooga, Tenn.  
 Branch Hixson, Tenn.  
 Branch Johnson City, Tenn.  
 Branch Kingsport, Tenn.  
 Branch Knoxville, Tenn.  
 Branch Madison, Tenn.  
 Branch Nashville, Tenn.  
 Branch Christianburg, Va.  
 Branch Lynchburg, Va.  
 Branch Roanoke, Va.  
 Branch Beckley, W. Va.  
 Branch Benwood, W. Va.  
 Branch Bluefield, W. Va.  
 Branch Bridgeport, W. Va.  
 Branch Fairmont, W. Va.  
 Branch Huntington, W. Va.  
 Branch Morgantown, W. Va.  
 Branch Vienna, W. Va.  
 Hogan's Stores Pleasant Hills, Calif.  
 Holiday Mart Discount Dept. Store Honolulu, Hawaii  
 Branch Kailua, Hawaii  
 Branch Pearl City, Hawaii  
 Holiday Village Dept. Store (see: Erickson Bros) Minneapolis, Minn.  
 Branch Bloomington, Minn.  
 Branch Fridley, Minn.  
 Home of Economy Grand Forks, N. D.  
 Honest Ed's Toronto, Ontario, Canada  
 Honig's Parkway, Inc. Bronx, N. Y.  
 House of Values (see: Pay Less Drug Northwest, Inc.) Beaverton, Ore.  
 Howard Bros. Discount Stores, Inc. Monroe, La.  
 Howard's Discount Center (see: Howard Bros.) Monroe, La.  
 Branch Albertville, Ala.  
 Branch Andalusia, Ala.  
 Branch Arab, Ala.  
 Branch Clanton, Ala.  
 Branch Greenville, Ala.  
 Branch Monroeville, Ala.  
 Branch Opelika, Ala.  
 Branch Phenix City, Ala.  
 Branch Arkadelphia, Ark.  
 Branch Camden, Ark.  
 Branch Crossett, Ark.  
 Branch El Dorado, Ark.  
 Branch Hope, Ark.  
 Branch Monticello, Ark.  
 Branch Pine Bluff, Ark.  
 Branch Russellville, Ark.  
 Branch Texarkana, Ark.  
 Branch Warren, Ark.  
 Branch Ft. Walton Beach, Fla.  
 Branch Panama City, Fla.  
 Branch Columbus, Ga.  
 Branch Corbin, Ky.  
 Branch Cynthiana, Ky.  
 Branch Monticello, Ky.  
 Branch Alexandria, La.  
 Branch Baker, La.  
 Branch Bastrop, La.



## Index (Continued)

Branch	Baton Rouge, La.
Branch	Bayou Vista, La.
Branch	Columbia, La.
Branch	Denham Springs, La.
Branch	Eunice, La.
Branch	Farmerville, La.
Branch	Ferriday, La.
Branch	Franklin, La.
Branch	Gonzales, La.
Branch	Houma, La.
Branch	Jena, La.
Branch	Lafayette, La.
Branch	Lake Charles, La.
Branch	Leesville, La.
Branch	Many, La.
Branch	Monroe, La.
Branch	Natchitoches, La.
Branch	New Iberia, La.
Branch	Oakdale, La.
Branch	Oak Grove, La.
Branch	Opelousas, La.
Branch	Pineville, La.
Branch	Plaquemine, La.
Branch	Rayville, La.
Branch	Slidell, La.
Branch	Thibodaux, La.
Branch	Tiboga, La.
Branch	West Monroe, La.
Branch	Winnsboro, La.
Branch	Clinton, Miss.
Branch	Greenwood, Miss.
Branch	Hattiesburg, Miss.
Branch	Jackson, Miss.
Branch	McComb, Miss.
Branch	Meridian, Miss.
Branch	Natchez, Miss.
Branch	Ocean Springs, Miss.
Branch	Petal, Miss.
Branch	Tupelo, Miss.
Branch	Vicksburg, Miss.
Branch	Waveland, Miss.
Branch	McAlester, Okla.
Branch	Ponca City, Okla.
Branch	Bristol, Tenn.
Branch	Cookeville, Tenn.
Branch	Greenville, Tenn.
Branch	Johnson City, Tenn.
Branch	Morristown, Tenn.
Branch	Oak Ridge, Tenn.
Branch	Atlanta, Tex.
Branch	Center, Tex.
Branch	Clute, Tex.
Branch	Commerce, Tex.
Branch	Greenville, Tex.
Branch	Huntsville, Tex.
Branch	Liberty, Tex.
Branch	Livingston, Tex.
Branch	Lufkin, Tex.
Branch	Plainview, Tex.
Branch	Sulphur Springs, Tex.
Branch	Texarkana, Tex.
Branch	Urbana, Ill.

Ruey's Stores

## I

Illinois Railroad Salvage	Mundelein, Ill.
Interco (see: Bower's Discount Dept. Store)	Asheville, N. C.

## Index (Continued)

Branch	New Hope, Pa.
Branch	Oil City, Pa.
Branch	Phoenixville, Pa.
Branch	Punxsutawney, Pa.
Branch	Red Lion, Pa.
Branch	Shamokin, Pa.
Branch	Sharon, Pa.
Branch	Somerset, Pa.
Branch	Souderton, Pa.
Branch	Stroudsburg, Pa.
Branch	Tamaqua, Pa.
Branch	Thorndale, Pa.
Branch	Warren, Pa.
Branch	Culpeper, Va.
Branch	Miami, Fla.
Jefferson Stores, Inc.	
Jefferson Super Dept. Stores (see: Jefferson Stores)	
Branch	Miami, Fla.
Branch	Wilmington, Del.
Branch	Boca Raton, Fla.
Branch	Boynton Beach, Fla.
Branch	Ft. Lauderdale, Fla.
Branch	Fort Myers, Fla.
Branch	Fort Pierce, Fla.
Branch	Hallandale, Fla.
Branch	Hialeah, Fla.
Branch	Hollywood, Fla.
Branch	Homestead, Fla.
Branch	Kendall, Fla.
Branch	Lauderdale Lake, Fla.
Branch	Miami, Fla.
Branch	N. Miami Beach, Fla.
Branch	West Palm Beach, Fla.
Branch	Burlington, N. J.
Branch	Cherry Hill, N. J.
Branch	Stratford, N. J.
Branch	West Deptford, N. J.
Branch	Bethlehem, Pa.
Branch	Cornwells Heights, Pa.
Branch	Norristown, Pa.
Branch	Philadelphia, Pa.
Branch	Pottstown, Pa.
Branch	Knoxville, Tenn.
Branch	Memphis, Tenn.
Branch	Richmond, Va.
Jefferson/Ward (see: Jefferson Stores)	
Branch	Miami, Fla.
Branch	Altamonte Springs, Fla.
Branch	Cocoa Beach, Fla.
Branch	Daytona, Fla.
Branch	Jacksonville, Fla.
Branch	Melbourne, Fla.
Branch	Orlando, Fla.
Branch	Bordentown, N. J.
Branch	Delran, N. J.
Branch	Lawnside, N. J.
Branch	Marlton, N. J.
Branch	Turnersville, N. J.
Branch	Bensalem, Pa.
Branch	Broomall, Pa.
Branch	Glenolden, Pa.
Branch	Hatboro, Pa.
Branch	Levittown, Pa.
Branch	Philadelphia, Pa.
Branch	Salem, Mass.
Branch	San Diego, Calif.
Branch	Chula Vista, Calif.
Branch	El Cajon, Calif.

Branch	Escondido, Calif.
Jim Francis Quality Discount Store	Ypsilanti, Mich.
The Jones Boys, Inc.	Gallipolis, Ohio
Branch	Gallipolis, Ohio
Branch	Jackson, Ohio
Branch	Pomeroy, Ohio
Branch	Waverly, Ohio
Joy Self-Service Dept. Stores	
Branch	S. Glens Falls, N. Y.
Branch	Rensselaer, N. Y.

## K

K mart	Troy, Mich.
Branch	Anniston, Ala.
Branch	Athens, Ala.
Branch	Auburn, Ala.
Branch	Bay Minette, Ala.
Branch	Birmingham, Ala.
Branch	Brewton, Ala.
Branch	Cullman, Ala.
Branch	Decatur, Ala.
Branch	Dothan, Ala.
Branch	Eufaula, Ala.
Branch	Florence, Ala.
Branch	Fort Payne, Ala.
Branch	Gadsden, Ala.
Branch	Gardendale, Ala.
Branch	Huntsville, Ala.
Branch	Mobile, Ala.
Branch	Montgomery, Ala.
Branch	Muscle Shoals, Ala.
Branch	Phenix City, Ala.
Branch	Prattville, Ala.
Branch	Tuscaloosa, Ala.
Branch	Casa Grande, Ariz.
Branch	Flagstaff, Ariz.
Branch	Kingman, Ariz.
Branch	Mesa, Ariz.
Branch	Nogales, Ariz.
Branch	Peoria, Ariz.
Branch	Phoenix, Ariz.
Branch	Prescott, Ariz.
Branch	Scottsdale, Ariz.
Branch	Sierra Vista, Ariz.
Branch	Sylacauga, Ala.
Branch	Talladega, Ala.
Branch	Tempe, Ariz.
Branch	Tucson, Ariz.
Branch	Yuma, Ariz.
Branch	Blytheville, Ark.
Branch	Fayetteville, Ark.
Branch	Fort Smith, Ark.
Branch	Hot Springs, Ark.
Branch	Jacksonville, Ark.
Branch	Little Rock, Ark.
Branch	North Little Rock, Ark.
Branch	Pine Bluff, Ark.
Branch	West Memphis, Ark.
Branch	Anaheim, Calif.
Branch	Antioch, Calif.
Branch	Bakersfield, Calif.
Branch	Barstow, Calif.
Branch	Beaumont, Calif.
Branch	Bellflower, Calif.
Branch	Blythe, Calif.
Branch	Buena Park, Calif.



## Index (Continued)

Branch Camarillo, Calif.  
 Branch Chico, Calif.  
 Branch Chula Vista, Calif.  
 Branch Citrus Heights, Calif.  
 Branch City of Industry, Calif.  
 Branch Colma, Calif.  
 Branch Commerce, Calif.  
 Branch Concord, Calif.  
 Branch Corona, Calif.  
 Branch Costa Mesa, Calif.  
 Branch Covina, Calif.  
 Branch Cudahy, Calif.  
 Branch Diamond Bar, Calif.  
 Branch Dublin, Calif.  
 Branch El Cajon, Calif.  
 Branch El Centro, Calif.  
 Branch El Toro, Calif.  
 Branch Escondido, Calif.  
 Branch Fairfield, Calif.  
 Branch Freedom, Calif.  
 Branch Fresno, Calif.  
 Branch Fullerton, Calif.  
 Branch Harbor City, Calif.  
 Branch Hayward, Calif.  
 Branch Hemet, Calif.  
 Branch Huntington Beach, Calif.  
 Branch La Verne, Calif.  
 Branch Lancaster, Calif.  
 Branch Lompoc, Calif.  
 Branch Long Beach, Calif.  
 Branch Los Angeles, Calif.  
 Branch Madera, Calif.  
 Branch Manteca, Calif.  
 Branch Mapa, Calif.  
 Branch Merced, Calif.  
 Branch Milpitas, Calif.  
 Branch Modesto, Calif.  
 Branch Monrovia, Calif.  
 Branch Montclair, Calif.  
 Branch Newark, Calif.  
 Branch North Highlands, Calif.  
 Branch North Hollywood, Calif.  
 Branch North Long Beach, Calif.  
 Branch Northridge, Calif.  
 Branch Oceanside, Calif.  
 Branch Ontario, Calif.  
 Branch Orange, Calif.  
 Branch Oroville, Calif.  
 Branch Oxnard, Calif.  
 Branch Pico Rivera, Calif.  
 Branch Pleasant Hills, Calif.  
 Branch Porterville, Calif.  
 Branch Rancho Cordova, Calif.  
 Branch Red Bluff, Calif.  
 Branch Redding, Calif.  
 Branch Redlands, Calif.  
 Branch Redwood City, Calif.  
 Branch Rialto, Calif.  
 Branch Ridgecrest, Calif.  
 Branch Riverside, Calif.  
 Branch Sacramento, Calif.  
 Branch Salinas, Calif.  
 Branch San Bernardino, Calif.  
 Branch San Clemente, Calif.  
 Branch San Diego, Calif.  
 Branch San Fernando, Calif.  
 Branch San Jose, Calif.

Branch San Leandro, Calif.  
 Branch San Pablo, Calif.  
 Branch Santa Ana, Calif.  
 Branch Santa Clara, Calif.  
 Branch Santa Fe Springs, Calif.  
 Branch Santa Maria, Calif.  
 Branch Santa Rosa, Calif.  
 Branch Seaside, Calif.  
 Branch Simi, Calif.  
 Branch Solana Beach, Calif.  
 Branch Soquel, Calif.  
 Branch South Lake Tahoe, Calif.  
 Branch South San Francisco, Calif.  
 Branch Spring Valley, Calif.  
 Branch Stockton, Calif.  
 Branch Sunland, Calif.  
 Branch Temple City, Calif.  
 Branch Thousand Oaks, Calif.  
 Branch Torrance, Calif.  
 Branch Tulare, Calif.  
 Branch Ukiah, Calif.  
 Branch Valencia, Calif.  
 Branch Vallejo, Calif.  
 Branch Ventura, Calif.  
 Branch Victorville, Calif.  
 Branch Visalia, Calif.  
 Branch Vista, Calif.  
 Branch West Covina, Calif.  
 Branch Westminster, Calif.  
 Branch Yuba City, Calif.  
 Branch Alamosa, Colo.  
 Branch Arvada, Colo.  
 Branch Aurora, Colo.  
 Branch Boulder, Colo.  
 Branch Brighton, Colo.  
 Branch Broomfield, Colo.  
 Branch Colorado Springs, Colo.  
 Branch Cortez, Colo.  
 Branch Craig, Colo.  
 Branch Denver, Colo.  
 Branch Englewood, Colo.  
 Branch Ft. Collins, Colo.  
 Branch Fort Morgan, Colo.  
 Branch Fountain, Colo.  
 Branch Grand Junction, Colo.  
 Branch Greeley, Colo.  
 Branch Lakewood, Colo.  
 Branch Lamar, Colo.  
 Branch Littleton, Colo.  
 Branch Longmont, Colo.  
 Branch Montrose, Colo.  
 Branch Pueblo, Colo.  
 Branch Sterling, Colo.  
 Branch Ansonia, Conn.  
 Branch Cromwell, Conn.  
 Branch East Haven, Conn.  
 Branch Manchester, Conn.  
 Branch Norwalk, Conn.  
 Branch Putnam, Conn.  
 Branch Southington, Conn.  
 Branch Torrington, Conn.  
 Branch Vernon, Conn.  
 Branch Wallingford, Conn.  
 Branch Waterbury, Conn.  
 Branch Watertown, Conn.  
 Branch Wethersfield, Conn.  
 Branch Windsor, Conn.  
 Branch Claymont, Del.

## Index (Continued)

Branch Dover, Del.  
 Branch Newark, Del.  
 Branch Altamonte Springs, Fla.  
 Branch Boca Raton, Fla.  
 Branch Boynton Beach, Fla.  
 Branch Bradenton, Fla.  
 Branch Brandon, Fla.  
 Branch Cape Coral, Fla.  
 Branch Charlotte Harbor, Fla.  
 Branch Clearwater, Fla.  
 Branch Daytona Beach, Fla.  
 Branch Deland, Fla.  
 Branch Fern Park, Fla.  
 Branch Fernandina Beach, Fla.  
 Branch Fort Lauderdale, Fla.  
 Branch Fort Myers, Fla.  
 Branch Fort Pierce, Fla.  
 Branch Fort Walton Beach, Fla.  
 Branch Gainesville, Fla.  
 Branch Hialeah, Fla.  
 Branch Hollywood, Fla.  
 Branch Jacksonville, Fla.  
 Branch Kissimmee, Fla.  
 Branch Lake City, Fla.  
 Branch Lake Park, Fla.  
 Branch Lake Wales, Fla.  
 Branch Lakeland, Fla.  
 Branch Lantana, Fla.  
 Branch Largo, Fla.  
 Branch Lauderdale, Fla.  
 Branch Leesburg, Fla.  
 Branch Marathon, Fla.  
 Branch Margate, Fla.  
 Branch Melbourne, Fla.  
 Branch Miami, Fla.  
 Branch Mt. Dora, Fla.  
 Branch Naples, Fla.  
 Branch New Port Richey, Fla.  
 Branch Neptune Beach, Fla.  
 Branch Niceville, Fla.  
 Branch North Miami, Fla.  
 Branch Oakland Park, Fla.  
 Branch Ocala, Fla.  
 Branch Orange Park, Fla.  
 Branch Orlando, Fla.  
 Branch Palatka, Fla.  
 Branch Panama City, Fla.  
 Branch Palm Bay, Fla.  
 Branch Pensacola, Fla.  
 Branch Plant City, Fla.  
 Branch Plantation, Fla.  
 Branch Pompano Beach, Fla.  
 Branch Port Orange, Fla.  
 Branch Port Richey, Fla.  
 Branch St. Augustine, Fla.  
 Branch St. Petersburg, Fla.  
 Branch Sanford, Fla.  
 Branch Sarasota, Fla.  
 Branch Sebring, Fla.  
 Branch Stuart, Fla.  
 Branch Tallahassee, Fla.  
 Branch Tampa, Fla.  
 Branch Tarpon Springs, Fla.  
 Branch Tequesta, Fla.  
 Branch Venice, Fla.  
 Branch Vero Beach, Fla.  
 Branch West Palm Beach, Fla.  
 Branch Winter Haven, Fla.

Branch Zephyrhills, Fla.  
 Branch Albany, Ga.  
 Branch Athens, Ga.  
 Branch Atlanta, Ga.  
 Branch Augusta, Ga.  
 Branch Austell, Ga.  
 Branch Bainbridge, Ga.  
 Branch Brunswick, Ga.  
 Branch Calhoun, Ga.  
 Branch Carrollton, Ga.  
 Branch Cartersville, Ga.  
 Branch Columbus, Ga.  
 Branch Conyers, Ga.  
 Branch Covington, Ga.  
 Branch Dalton, Ga.  
 Branch Decatur, Ga.  
 Branch Doraville, Ga.  
 Branch Douglasville, Ga.  
 Branch Dublin, Ga.  
 Branch Forest Park, Ga.  
 Branch Fort Oglethorpe, Ga.  
 Branch Griffin, Ga.  
 Branch Jessup, Ga.  
 Branch Kennesaw, Ga.  
 Branch La Grange, Ga.  
 Branch Lilburn, Ga.  
 Branch Mableton, Ga.  
 Branch Macon, Ga.  
 Branch Marietta, Ga.  
 Branch Martins, Ga.  
 Branch Martinez, Ga.  
 Branch Milledgeville, Ga.  
 Branch Moultrie, Ga.  
 Branch Newman, Ga.  
 Branch Perry, Ga.  
 Branch Rome, Ga.  
 Branch Roswell, Ga.  
 Branch Sandy Springs, Ga.  
 Branch Savannah, Ga.  
 Branch Smyrna, Ga.  
 Branch Snellville, Ga.  
 Branch Statesboro, Ga.  
 Branch Stone Mountain, Ga.  
 Branch Thomaston, Ga.  
 Branch Thomasville, Ga.  
 Branch Tifton, Ga.  
 Branch Toccoa, Ga.  
 Branch Valdosta, Ga.  
 Branch Warner Robins, Ga.  
 Branch Waycross, Ga.  
 Branch Boise, Idaho  
 Branch Burley, Idaho  
 Branch Coeur d'Alene, Idaho  
 Branch Idaho Falls, Idaho  
 Branch Lewiston, Idaho  
 Branch Moscow, Idaho  
 Branch Nampa, Idaho  
 Branch Pocatello, Idaho  
 Branch Rexburg, Idaho  
 Branch Twin Falls, Idaho  
 Branch Addison, Ill.  
 Branch Alton, Ill.  
 Branch Arlington Heights, Ill.  
 Branch Belleville, Ill.  
 Branch Bloomington, Ill.  
 Branch Bolingbrook, Ill.  
 Branch Bridgeview, Ill.  
 Branch Cahokia, Ill.



## Index (Continued)

Branch ..... Canton, Ill.  
 Branch ..... Carbondale, Ill.  
 Branch ..... Carmi, Ill.  
 Branch ..... Carol Stream, Ill.  
 Branch ..... Champaign, Ill.  
 Branch ..... Chicago, Ill.  
 Branch ..... Chicago Heights, Ill.  
 Branch ..... Collinsville, Ill.  
 Branch ..... Crystal Lake, Ill.  
 Branch ..... Danville, Ill.  
 Branch ..... Decatur, Ill.  
 Branch ..... Des Plaines, Ill.  
 Branch ..... Dolton, Ill.  
 Branch ..... Downers Grove, Ill.  
 Branch ..... Elgin, Ill.  
 Branch ..... Elmhurst, Ill.  
 Branch ..... Evanston, Ill.  
 Branch ..... Fairview Heights, Ill.  
 Branch ..... Franklin Park, Ill.  
 Branch ..... Freeport, Ill.  
 Branch ..... Galesburg, Ill.  
 Branch ..... Granite City, Ill.  
 Branch ..... Hanover Park, Ill.  
 Branch ..... Harrisburg, Ill.  
 Branch ..... Highland Park, Ill.  
 Branch ..... Hinsdale, Ill.  
 Branch ..... Hoffman Estates, Ill.  
 Branch ..... Homewood, Ill.  
 Branch ..... Jacksonville, Ill.  
 Branch ..... Joliet, Ill.  
 Branch ..... Kankakee, Ill.  
 Branch ..... Kewanee, Ill.  
 Branch ..... Lansing, Ill.  
 Branch ..... Lincoln, Ill.  
 Branch ..... Lockport, Ill.  
 Branch ..... Lombard, Ill.  
 Branch ..... Loves Park, Ill.  
 Branch ..... Macomb, Ill.  
 Branch ..... Mattoon, Ill.  
 Branch ..... Melrose Park, Ill.  
 Branch ..... Moline, Ill.  
 Branch ..... Monmouth, Ill.  
 Branch ..... Mount Prospect, Ill.  
 Branch ..... Mundelein, Ill.  
 Branch ..... Naperville, Ill.  
 Branch ..... New Lenox, Ill.  
 Branch ..... N. Aurora, Ill.  
 Branch ..... North Riverside, Ill.  
 Branch ..... O'Fallon, Ill.  
 Branch ..... Oak Lawn, Ill.  
 Branch ..... Palatine, Ill.  
 Branch ..... Paris, Ill.  
 Branch ..... Pekin, Ill.  
 Branch ..... Peoria, Ill.  
 Branch ..... Peru, Ill.  
 Branch ..... Pontiac, Ill.  
 Branch ..... Quincy, Ill.  
 Branch ..... Rockford, Ill.  
 Branch ..... Rock Island, Ill.  
 Branch ..... Round Lake, Ill.  
 Branch ..... Schaumburg, Ill.  
 Branch ..... Springfield, Ill.  
 Branch ..... Sterling, Ill.  
 Branch ..... Sycamore, Ill.  
 Branch ..... Tinley Park, Ill.  
 Branch ..... Urbana, Ill.  
 Branch ..... Villa Park, Ill.  
 Branch ..... Waukegan, Ill.

Branch ..... Wheeling, Ill.  
 Branch ..... Wood River, Ill.  
 Branch ..... Zion, Ill.  
 Branch ..... Anderson, Ind.  
 Branch ..... Bedford, Ind.  
 Branch ..... Bloomington, Ind.  
 Branch ..... Bluffton, Ind.  
 Branch ..... Clarksville, Ind.  
 Branch ..... Connersville, Ind.  
 Branch ..... Decatur, Ind.  
 Branch ..... Elkhart, Ind.  
 Branch ..... Elwood, Ind.  
 Branch ..... Evansville, Ind.  
 Branch ..... Fort Wayne, Ind.  
 Branch ..... Frankfort, Ind.  
 Branch ..... Gary, Ind.  
 Branch ..... Greenfield, Ind.  
 Branch ..... Greensburg, Ind.  
 Branch ..... Greenwood, Ind.  
 Branch ..... Hammond, Ind.  
 Branch ..... Huntington, Ind.  
 Branch ..... Indianapolis, Ind.  
 Branch ..... Jasper, Ind.  
 Branch ..... Jeffersonville, Ind.  
 Branch ..... Kokomo, Ind.  
 Branch ..... La Porte, Ind.  
 Branch ..... Lafayette, Ind.  
 Branch ..... Lebanon, Ind.  
 Branch ..... Logansport, Ind.  
 Branch ..... Madison, Ind.  
 Branch ..... Marion, Ind.  
 Branch ..... Martinsville, Ind.  
 Branch ..... Merrillville, Ind.  
 Branch ..... Michigan City, Ind.  
 Branch ..... Mishawaka, Ind.  
 Branch ..... Monticello, Ind.  
 Branch ..... Mount Vernon, Ind.  
 Branch ..... Muncie, Ind.  
 Branch ..... New Castle, Ind.  
 Branch ..... Peru, Ind.  
 Branch ..... Portage, Ind.  
 Branch ..... Princeton, Ind.  
 Branch ..... Richmond, Ind.  
 Branch ..... Seymour, Ind.  
 Branch ..... Shelbyville, Ind.  
 Branch ..... South Bend, Ind.  
 Branch ..... Terre Haute, Ind.  
 Branch ..... Valparaiso, Ind.  
 Branch ..... Vincennes, Ind.  
 Branch ..... Wabash, Ind.  
 Branch ..... Warsaw, Ind.  
 Branch ..... Washington, Ind.  
 Branch ..... West Lafayette, Ind.  
 Branch ..... Algonia, Ia.  
 Branch ..... Ames, Ia.  
 Branch ..... Bettendorf, Ia.  
 Branch ..... Burlington, Ia.  
 Branch ..... Carroll, Ia.  
 Branch ..... Cedar Rapids, Ia.  
 Branch ..... Charles City, Ia.  
 Branch ..... Cherokee, Ia.  
 Branch ..... Clinton, Ia.  
 Branch ..... Council Bluffs, Ia.  
 Branch ..... Creston, Ia.  
 Branch ..... Davenport, Ia.  
 Branch ..... Des Moines, Ia.  
 Branch ..... Dubuque, Ia.  
 Branch ..... Fort Dodge, Ia.

## Index (Continued)

Branch ..... Iowa City, Ia.  
 Branch ..... Keokuk, Ia.  
 Branch ..... Mason City, Ia.  
 Branch ..... Newton, Ia.  
 Branch ..... Oelwein, Ia.  
 Branch ..... Oskaloosa, Ia.  
 Branch ..... Red Oak, Ia.  
 Branch ..... Sioux City, Ia.  
 Branch ..... Spencer, Ia.  
 Branch ..... Urbandale, Ia.  
 Branch ..... Waterloo, Ia.  
 Branch ..... Arkansas City, Kans.  
 Branch ..... Emporia, Kans.  
 Branch ..... Garden City, Kans.  
 Branch ..... Great Bend, Kans.  
 Branch ..... Hays, Kans.  
 Branch ..... Hutchinson, Kans.  
 Branch ..... Independence, Kans.  
 Branch ..... Kansas City, Kan.  
 Branch ..... Lawrence, Kans.  
 Branch ..... Liberal, Kans.  
 Branch ..... Manhattan, Kans.  
 Branch ..... McPherson, Kans.  
 Branch ..... Merriam, Kans.  
 Branch ..... Newton, Kans.  
 Branch ..... Olathe, Kans.  
 Branch ..... Overland Park, Kans.  
 Branch ..... Topeka, Kans.  
 Branch ..... Wichita, Kans.  
 Branch ..... Ashland, Ky.  
 Branch ..... Bowling Green, Ky.  
 Branch ..... Campbellsville, Ky.  
 Branch ..... Corbin, Ky.  
 Branch ..... Edgewood, Ky.  
 Branch ..... Elizabethtown, Ky.  
 Branch ..... Fort Mitchell, Ky.  
 Branch ..... Frankfort, Ky.  
 Branch ..... Glasgow, Ky.  
 Branch ..... Hazard, Ky.  
 Branch ..... Lexington, Ky.  
 Branch ..... Louisville, Ky.  
 Branch ..... Madisonville, Ky.  
 Branch ..... Mayfield, Ky.  
 Branch ..... Murray, Ky.  
 Branch ..... Newport, Ky.  
 Branch ..... Nicholasville, Ky.  
 Branch ..... Owensboro, Ky.  
 Branch ..... Paducah, Ky.  
 Branch ..... Pikeville, Ky.  
 Branch ..... Radcliff, Ky.  
 Branch ..... Richmond, Ky.  
 Branch ..... Somerset, Ky.  
 Branch ..... Salina, Kans.  
 Branch ..... Alexandria, La.  
 Branch ..... Algiers, La.  
 Branch ..... Baton Rouge, La.  
 Branch ..... Bossier City, La.  
 Branch ..... Chalmette, La.  
 Branch ..... Denham Springs, La.  
 Branch ..... De Ridder, La.  
 Branch ..... Eunice, La.  
 Branch ..... Gretna, La.  
 Branch ..... Harvey, La.  
 Branch ..... Houma, La.  
 Branch ..... Kenner, La.  
 Branch ..... Lafayette, La.  
 Branch ..... Lake Charles, La.  
 Branch ..... Metairie, La.

Branch ..... Monroe, La.  
 Branch ..... New Iberia, La.  
 Branch ..... New Orleans, La.  
 Branch ..... Shreveport, La.  
 Branch ..... Slidell, La.  
 Branch ..... Auburn, Me.  
 Branch ..... Augusta, Me.  
 Branch ..... Bangor, Me.  
 Branch ..... Falmouth, Me.  
 Branch ..... Madawaska, Me.  
 Branch ..... Scarborough, Me.  
 Branch ..... Skowhegan, Me.  
 Branch ..... Waterville, Me.  
 Branch ..... Annapolis, Md.  
 Branch ..... Baltimore, Md.  
 Branch ..... Crofton, Md.  
 Branch ..... Elkton, Md.  
 Branch ..... Ellicott City, Md.  
 Branch ..... Fosterville, Md.  
 Branch ..... Frederick, Md.  
 Branch ..... Hagerstown, Md.  
 Branch ..... Landover, Md.  
 Branch ..... Lexington Park, Md.  
 Branch ..... Parkville, Md.  
 Branch ..... Pasadena, Md.  
 Branch ..... Salisbury, Md.  
 Branch ..... Silver Spring, Md.  
 Branch ..... Suitland, Md.  
 Branch ..... Sykesville, Md.  
 Branch ..... Acton, Mass.  
 Branch ..... Attleboro Falls, Mass.  
 Branch ..... Billerica, Mass.  
 Branch ..... Brockton, Mass.  
 Branch ..... Chelmsford, Mass.  
 Branch ..... Chelsea, Mass.  
 Branch ..... Danvers, Mass.  
 Branch ..... Fairhaven, Mass.  
 Branch ..... Fall River, Mass.  
 Branch ..... Fitchburg, Mass.  
 Branch ..... Great Barrington, Mass.  
 Branch ..... Hadley, Mass.  
 Branch ..... Haverhill, Mass.  
 Branch ..... Holyoke, Mass.  
 Branch ..... Hyannis, Mass.  
 Branch ..... Milford, Mass.  
 Branch ..... Natick, Mass.  
 Branch ..... Newburyport, Mass.  
 Branch ..... North Andover, Mass.  
 Branch ..... North Dartmouth, Mass.  
 Branch ..... North Weymouth, Mass.  
 Branch ..... Palmer, Mass.  
 Branch ..... Pittsfield, Mass.  
 Branch ..... Raynham, Mass.  
 Branch ..... Rockland, Mass.  
 Branch ..... Saugus, Mass.  
 Branch ..... Seekonk, Mass.  
 Branch ..... Sharon, Mass.  
 Branch ..... Springfield, Mass.  
 Branch ..... Swansea, Mass.  
 Branch ..... West Springfield, Mass.  
 Branch ..... Woburn, Mass.  
 Branch ..... Adrian, Mich.  
 Branch ..... Albion, Mich.  
 Branch ..... Alpena, Mich.  
 Branch ..... Ann Arbor, Mich.  
 Branch ..... Battle Creek, Mich.  
 Branch ..... Bay City, Mich.  
 Branch ..... Belleville, Mich.



## Index (Continued)

Branch Benton Harbor, Mich.  
 Branch Big Rapids, Mich.  
 Branch Brighton, Mich.  
 Branch Burton, Mich.  
 Branch Cadillac, Mich.  
 Branch Coldwater, Mich.  
 Branch Comstock Township, Mich.  
 Branch Corunna, Mich.  
 Branch Dearborn, Mich.  
 Branch Detroit, Mich.  
 Branch Drayton Plains, Mich.  
 Branch East Detroit, Mich.  
 Branch Escanaba, Mich.  
 Branch Essexville, Mich.  
 Branch Farmington, Mich.  
 Branch Fenton, Mich.  
 Branch Flat Rock, Mich.  
 Branch Flint, Mich.  
 Branch Fraser, Mich.  
 Branch Garden City, Mich.  
 Branch Grand Blanc, Mich.  
 Branch Grand Haven, Mich.  
 Branch Grand Rapids, Mich.  
 Branch Holland, Mich.  
 Branch Ionia, Mich.  
 Branch Jackson, Mich.  
 Branch Jenison, Mich.  
 Branch Kalamazoo, Mich.  
 Branch Kentwood, Mich.  
 Branch Kingsford, Mich.  
 Branch Lake Orion, Mich.  
 Branch Lansing, Mich.  
 Branch Lapeer, Mich.  
 Branch Livonia, Mich.  
 Branch Ludington, Mich.  
 Branch Manistee, Mich.  
 Branch Marquette, Mich.  
 Branch Melvindale, Mich.  
 Branch Menominee, Mich.  
 Branch Midland, Mich.  
 Branch Monroe, Mich.  
 Branch Mt. Clemens, Mich.  
 Branch Mt. Morris, Mich.  
 Branch Mt. Pleasant, Mich.  
 Branch Muskegon, Mich.  
 Branch Niles, Mich.  
 Branch Okemos, Mich.  
 Branch Owosso, Mich.  
 Branch Petoskey, Mich.  
 Branch Plymouth, Mich.  
 Branch Pontiac, Mich.  
 Branch Port Huron, Mich.  
 Branch Portage, Mich.  
 Branch Rochester, Mich.  
 Branch Roseville, Mich.  
 Branch Saginaw, Mich.  
 Branch St. Clair Shores, Mich.  
 Branch Southfield, Mich.  
 Branch Southgate, Mich.  
 Branch Sterling Heights, Mich.  
 Branch Sturgis, Mich.  
 Branch Taylor, Mich.  
 Branch Traverse City, Mich.  
 Branch Troy, Mich.  
 Branch Union Lake, Mich.  
 Branch Utica, Mich.  
 Branch Walker, Mich.  
 Branch Warren, Mich.

Branch West Branch, Mich.  
 Branch Westland, Mich.  
 Branch Woodhaven, Mich.  
 Branch Wyoming, Mich.  
 Branch Ypsilanti, Mich.  
 Branch Austin, Mich.  
 Branch Baxter, Mich.  
 Branch Bemidji, Mich.  
 Branch Blaine, Mich.  
 Branch Brooklyn Center, Mich.  
 Branch Burnsville, Mich.  
 Branch Columbia Heights, Mich.  
 Branch Cottage Grove, Mich.  
 Branch Duluth, Mich.  
 Branch Fairbault, Mich.  
 Branch Fergus Falls, Mich.  
 Branch Grand Rapids, Mich.  
 Branch Hibbing, Mich.  
 Branch Mankato, Mich.  
 Branch Minneapolis, Mich.  
 Branch Minnetonka, Mich.  
 Branch Moorhead, Mich.  
 Branch New Hope, Mich.  
 Branch New Ulm, Mich.  
 Branch Oakdale, Mich.  
 Branch Richfield, Mich.  
 Branch Rochester, Mich.  
 Branch St. Paul, Mich.  
 Branch Stillwater, Mich.  
 Branch Thief River Falls, Mich.  
 Branch West St. Paul, Mich.  
 Branch White Bear Lake, Mich.  
 Branch Willmar, Mich.  
 Branch Worthington, Mich.  
 Branch Biloxi, Mich.  
 Branch Cleveland, Mich.  
 Branch Columbus, Mich.  
 Branch Greenville, Mich.  
 Branch Gulfport, Mich.  
 Branch Hattisburg, Mich.  
 Branch Jackson, Mich.  
 Branch Ocean Springs, Mich.  
 Branch Pascagoula, Mich.  
 Branch Southaven, Mich.  
 Branch Yazoo City, Mich.  
 Branch Arnold, Mich.  
 Branch Bridgeton, Mich.  
 Branch Cape Girardeau, Mich.  
 Branch Columbia, Mich.  
 Branch Florissant, Mich.  
 Branch Fulton, Mich.  
 Branch Hannibal, Mich.  
 Branch Hazelwood, Mich.  
 Branch Independence, Mich.  
 Branch Jennings, Mich.  
 Branch Jefferson City, Mich.  
 Branch Kennett, Mich.  
 Branch Kirksville, Mich.  
 Branch Lebanon, Mich.  
 Branch Manchester, Mich.  
 Branch Maplewood, Mich.  
 Branch Maryville, Mich.  
 Branch Poplar Bluff, Mich.  
 Branch St. Charles, Mich.  
 Branch St. Joseph, Mich.  
 Branch St. Louis, Mich.  
 Branch Sedalia, Mich.

## Index (Continued)

Branch Springfield, Mo.  
 Branch Billings, Mont.  
 Branch Roseman, Mont.  
 Branch Great Falls, Mont.  
 Branch Havre, Mont.  
 Branch Helena, Mont.  
 Branch Kalispell, Mont.  
 Branch Miles City, Mont.  
 Branch Missoula, Mont.  
 Branch Bellevue, Nebr.  
 Branch Columbus, Nebr.  
 Branch Fremont, Nebr.  
 Branch Grand Island, Nebr.  
 Branch Hastings, Nebr.  
 Branch Kearney, Nebr.  
 Branch Lincoln, Nebr.  
 Branch Norfolk, Nebr.  
 Branch North Platte, Nebr.  
 Branch Omaha, Nebr.  
 Branch Scottsbluff, Nebr.  
 Branch Carson City, Nev.  
 Branch Las Vegas, Nev.  
 Branch North Las Vegas, Nev.  
 Branch Reno, Nev.  
 Branch Sparks, Nev.  
 Branch Hooksett, N. H.  
 Branch Laconia, N. H.  
 Branch Portsmouth, N. H.  
 Branch Rochester, N. H.  
 Branch Salem, N. H.  
 Branch South Manchester, N. H.  
 Branch West Lebanon, N. H.  
 Branch Avon, N. J.  
 Branch Belleville, N. J.  
 Branch Berlin, N. J.  
 Branch Bricktown, N. J.  
 Branch Brooklawn, N. J.  
 Branch Burlington, N. J.  
 Branch Cedar Grove, N. J.  
 Branch Clementon, N. J.  
 Branch Closter, N. J.  
 Branch Delran, N. J.  
 Branch Deptford, N. J.  
 Branch Dover, N. J.  
 Branch East Brunswick, N. J.  
 Branch Elmwood Park, N. J.  
 Branch Gillette, N. J.  
 Branch Glassboro, N. J.  
 Branch Hackettstown, N. J.  
 Branch Hamburg, N. J.  
 Branch Hamilton Township, N. J.  
 Branch Haslet, N. J.  
 Branch Jersey City, N. J.  
 Branch Manahawkin, N. J.  
 Branch Mantua, N. J.  
 Branch Marlton, N. J.  
 Branch Moorestown, N. J.  
 Branch Newton, N. J.  
 Branch North Bergen, N. J.  
 Branch North Plainfield, N. J.  
 Branch Paramus, N. J.  
 Branch Parsippany, N. J.  
 Branch Paulsboro, N. J.  
 Branch Pennsauken, N. J.  
 Branch Pennsville, N. J.  
 Branch Rio Grande, N. J.  
 Branch Somerset, N. J.  
 Branch South Plainfield, N. J.

Branch Toms River, N. J.  
 Branch Trenton, N. J.  
 Branch Union, N. J.  
 Branch Vineland, N. J.  
 Branch Wayne, N. J.  
 Branch West Long Branch, N. J.  
 Branch Westwood, N. J.  
 Branch Alamogordo, N. M.  
 Branch Albuquerque, N. M.  
 Branch Artesia, N. M.  
 Branch Carlsbad, N. M.  
 Branch Clovis, N. M.  
 Branch Deming, N. M.  
 Branch Farmington, N. M.  
 Branch Hobbs, N. M.  
 Branch Las Cruces, N. M.  
 Branch Las Vegas, N. M.  
 Branch Raton, N. M.  
 Branch Roswell, N. M.  
 Branch Santa Fe, N. M.  
 Branch Silver City, N. M.  
 Branch Tucumcari, N. M.  
 Branch Albany, N. Y.  
 Branch Allegany, N. Y.  
 Branch Amherst, N. Y.  
 Branch Amsterdam, N. Y.  
 Branch Auburn, N. Y.  
 Branch Batavia, N. Y.  
 Branch Bath, N. Y.  
 Branch Binghamton, N. Y.  
 Branch Buffalo, N. Y.  
 Branch Cheektowaga, N. Y.  
 Branch Chill, N. Y.  
 Branch Cortland, N. Y.  
 Branch Depew, N. Y.  
 Branch Dewitt, N. Y.  
 Branch East Greenbush, N. Y.  
 Branch Endicott, N. Y.  
 Branch Fairport, N. Y.  
 Branch Geneva, N. Y.  
 Branch Glenmont, N. Y.  
 Branch Greenwich, N. Y.  
 Branch Hamburg, N. Y.  
 Branch Henderson, N. Y.  
 Branch Herkimer, N. Y.  
 Branch Hornell, N. Y.  
 Branch Horseheads, N. Y.  
 Branch Ithaca, N. Y.  
 Branch Lackawanna, N. Y.  
 Branch Liverpool, N. Y.  
 Branch Lockport, N. Y.  
 Branch Malone, N. Y.  
 Branch Mattydale, N. Y.  
 Branch Monroe, N. Y.  
 Branch New Hartford, N. Y.  
 Branch New Springville, N. Y.  
 Branch Niagara Falls, N. Y.  
 Branch Ogdensburg, N. Y.  
 Branch Orchard Park, N. Y.  
 Branch Plattsburgh, N. Y.  
 Branch Port Jervis, N. Y.  
 Branch Poughkeepsie, N. Y.  
 Branch Rochester, N. Y.  
 Branch Saratoga Springs, N. Y.  
 Branch Schenectady, N. Y.  
 Branch Scotia, N. Y.  
 Branch Staten Island, N. Y.  
 Branch Syracuse, N. Y.



## Index (Continued)

Branch Watertown, N. Y.  
 Branch Watervliet, N. Y.  
 Branch Wellsville, N. Y.  
 Branch Williamsport, N. Y.  
 Branch Aberdeen, N. C.  
 Branch Albemarle, N. C.  
 Branch Asheville, N. C.  
 Branch Boone, N. C.  
 Branch Burlington, N. C.  
 Branch Charlotte, N. C.  
 Branch Durham, N. C.  
 Branch Eden, N. C.  
 Branch Fayetteville, N. C.  
 Branch Forest City, N. C.  
 Branch Gastonia, N. C.  
 Branch Goldsboro, N. C.  
 Branch Greensboro, N. C.  
 Branch Greenville, N. C.  
 Branch Henderson, N. C.  
 Branch Hickory, N. C.  
 Branch High Point, N. C.  
 Branch Jacksonville, N. C.  
 Branch Kannapolis, N. C.  
 Branch Laurinburg, N. C.  
 Branch Lenoir, N. C.  
 Branch Lumberton, N. C.  
 Branch Morganton, N. C.  
 Branch Mount Airy, N. C.  
 Branch Raleigh, N. C.  
 Branch Reidsville, N. C.  
 Branch Rocky Mount, N. C.  
 Branch Salisbury, N. C.  
 Branch Sanford, N. C.  
 Branch Shelby, N. C.  
 Branch Smithfield, N. C.  
 Branch Statesville, N. C.  
 Branch Thomasville, N. C.  
 Branch Williamston, N. C.  
 Branch Winston-Salem, N. C.  
 Branch Blomack, N. D.  
 Branch Devils Lake, N. D.  
 Branch Dickinson, N. D.  
 Branch Fargo, N. D.  
 Branch Grand Forks, N. D.  
 Branch Minot, N. D.  
 Branch Williston, N. D.  
 Branch Akron, Ohio  
 Branch Amherst, Ohio  
 Branch Ashland, Ohio  
 Branch Ashtabula, Ohio  
 Branch Austintown, Ohio  
 Branch Bowling Green, Ohio  
 Branch Brooklyn, Ohio  
 Branch Brunswick, Ohio  
 Branch Bryan, Ohio  
 Branch Bucyrus, Ohio  
 Branch Cambridge, Ohio  
 Branch Canton, Ohio  
 Branch Chesapeake, Ohio  
 Branch Chillicothe, Ohio  
 Branch Cincinnati, Ohio  
 Branch Cleveland, Ohio  
 Branch Columbus, Ohio  
 Branch Dayton, Ohio  
 Branch Eastlake, Ohio  
 Branch Englewood, Ohio  
 Branch Fairborn, Ohio

Branch Fosteria, Ohio  
 Branch Gahanna, Ohio  
 Branch Gallipolis, Ohio  
 Branch Garfield Heights, Ohio  
 Branch Greasville, Ohio  
 Branch Hamilton, Ohio  
 Branch Highland Heights, Ohio  
 Branch Hillsboro, Ohio  
 Branch Kent, Ohio  
 Branch Kenon, Ohio  
 Branch Lancaster, Ohio  
 Branch Liberty Township, Ohio  
 Branch Lima, Ohio  
 Branch Lorain, Ohio  
 Branch Mansfield, Ohio  
 Branch Marion, Ohio  
 Branch Massillon, Ohio  
 Branch Medina, Ohio  
 Branch Mentor, Ohio  
 Branch Middleburgh Heights, Ohio  
 Branch Milford, Ohio  
 Branch Mount Vernon, Ohio  
 Branch New Boston, Ohio  
 Branch Newark, Ohio  
 Branch Niles, Ohio  
 Branch North Canton, Ohio  
 Branch Norwalk, Ohio  
 Branch Oregon, Ohio  
 Branch Oxford, Ohio  
 Branch Reynoldsburg, Ohio  
 Branch St. Mary's, Ohio  
 Branch Sandusky, Ohio  
 Branch Seven Hills, Ohio  
 Branch Sharonville, Ohio  
 Branch Solon, Ohio  
 Branch Springfield, Ohio  
 Branch Stow, Ohio  
 Branch Tallmadge, Ohio  
 Branch Tiffin, Ohio  
 Branch Toledo, Ohio  
 Branch Troy, Ohio  
 Branch Urbana, Ohio  
 Branch Warren, Ohio  
 Branch Washington Court House, Ohio  
 Branch Westlake, Ohio  
 Branch Wilmington, Ohio  
 Branch Wooster, Ohio  
 Branch Wyomung, Ohio  
 Branch Xenia, Ohio  
 Branch Youngstown, Ohio  
 Branch Zanesville, Ohio  
 Branch Ada, Ohio  
 Branch Altus, Ohio  
 Branch Ardmore, Ohio  
 Branch Bartlesville, Ohio  
 Branch Broken Arrow, Ohio  
 Branch Clinton, Ohio  
 Branch Duncan, Ohio  
 Branch Durant, Ohio  
 Branch Enid, Ohio  
 Branch Lawton, Ohio  
 Branch Muskogee, Ohio  
 Branch Ponca City, Ohio  
 Branch Sand Springs, Ohio  
 Branch Shawnee, Ohio

## Index (Continued)

Branch Tulsa, Okla.  
 Branch Albany, Ore.  
 Branch Beaverton, Ore.  
 Branch Coos Bay, Ore.  
 Branch Eugene, Ore.  
 Branch Grants Pass, Ore.  
 Branch Gresham, Ore.  
 Branch Hillsboro, Ore.  
 Branch Klamath Falls, Ore.  
 Branch Medford, Ore.  
 Branch Milwaukie, Ore.  
 Branch Ontario, Ore.  
 Branch Pendleton, Ore.  
 Branch Portland, Ore.  
 Branch Salem, Ore.  
 Branch Springfield, Ore.  
 Branch Tualatin, Ore.  
 Branch Allentown, Pa.  
 Branch Altoona, Pa.  
 Branch Beaver Falls, Pa.  
 Branch Belle Vernon, Pa.  
 Branch Berwick, Pa.  
 Branch Bethlehem, Pa.  
 Branch Bloomsburg, Pa.  
 Branch Bradford, Pa.  
 Branch Bridgeville, Pa.  
 Branch Brookhaven, Pa.  
 Branch Broomall, Pa.  
 Branch Burnham, Pa.  
 Branch Butler, Pa.  
 Branch Carlisle, Pa.  
 Branch Chambersburg, Pa.  
 Branch Clifton Heights, Pa.  
 Branch Coraopolis, Pa.  
 Branch Devon, Pa.  
 Branch Dickson City, Pa.  
 Branch Duquesne, Pa.  
 Branch Eagleville, Pa.  
 Branch East Stroudsburg, Pa.  
 Branch Easton, Pa.  
 Branch Edwardsville, Pa.  
 Branch Enola, Pa.  
 Branch Erie, Pa.  
 Branch Exton, Pa.  
 Branch Feasterville, Pa.  
 Branch Flourtown, Pa.  
 Branch Greensburg, Pa.  
 Branch Hanover, Pa.  
 Branch Harrisburg, Pa.  
 Branch Hazelton, Pa.  
 Branch Honesdale, Pa.  
 Branch Hummelstown, Pa.  
 Branch Indiana, Pa.  
 Branch Johnstown, Pa.  
 Branch Lancaster, Pa.  
 Branch Langhorne, Pa.  
 Branch Latrobe, Pa.  
 Branch Lewisport, Pa.  
 Branch Meadville, Pa.  
 Branch Mechanicsburg, Pa.  
 Branch Monroeville, Pa.  
 Branch Montgomeryville, Pa.  
 Branch Mosaic, Pa.  
 Branch New Castle, Pa.  
 Branch New Kensington, Pa.  
 Branch Norristown, Pa.  
 Branch North Belle Vernon, Pa.  
 Branch North Versailles, Pa.

Branch Philadelphia, Pa.  
 Branch Pittsburgh, Pa.  
 Branch Pittston, Pa.  
 Branch Pottstown, Pa.  
 Branch Quakertown, Pa.  
 Branch Reading, Pa.  
 Branch Rochester, Pa.  
 Branch Sayre, Pa.  
 Branch Shamokin Dam, Pa.  
 Branch State College, Pa.  
 Branch Stratford, Pa.  
 Branch Uniontown, Pa.  
 Branch Walnutport, Pa.  
 Branch Warminster, Pa.  
 Branch Warren, Pa.  
 Branch Washington, Pa.  
 Branch Waynesboro, Pa.  
 Branch West Chester, Pa.  
 Branch Wilkes-Barre, Pa.  
 Branch Williamsport, Pa.  
 Branch Willow Grove, Pa.  
 Branch York, Pa.  
 Branch Coventry, R. I.  
 Branch Johnston, R. I.  
 Branch Middletown, R. I.  
 Branch Warwick, R. I.  
 Branch Alton, S. C.  
 Branch Anderson, S. C.  
 Branch Beaufort, S. C.  
 Branch Charleston, S. C.  
 Branch Columbia, S. C.  
 Branch Conway, S. C.  
 Branch Florence, S. C.  
 Branch Georgetown, S. C.  
 Branch Greenville, S. C.  
 Branch Greenwood, S. C.  
 Branch Mauldin, S. C.  
 Branch Mount Pleasant, S. C.  
 Branch Myrtle Beach, S. C.  
 Branch North Augusta, S. C.  
 Branch North Charleston, S. C.  
 Branch Orangeburg, S. C.  
 Branch Rock Hill, S. C.  
 Branch Spartanburg, S. C.  
 Branch Summerville, S. C.  
 Branch Sumter, S. C.  
 Branch Walterboro, S. C.  
 Branch W. Columbia, S. C.  
 Branch Aberdeen, S. D.  
 Branch Brookings, S. D.  
 Branch Huron, S. D.  
 Branch Mitchell, S. D.  
 Branch Rapid City, S. D.  
 Branch Sioux Falls, S. D.  
 Branch Watertown, S. D.  
 Branch Yankton, S. D.  
 Branch Athens, Tenn.  
 Branch Bristol, Tenn.  
 Branch Chattanooga, Tenn.  
 Branch Clarksville, Tenn.  
 Branch Cleveland, Tenn.  
 Branch Columbia, Tenn.  
 Branch Cookeville, Tenn.  
 Branch Dickson, Tenn.  
 Branch Dyersburg, Tenn.  
 Branch East Ridge, Tenn.  
 Branch Germantown, Tenn.  
 Branch Greenville, Tenn.



# Index (Continued)

Branch Hendersonville, Tenn.  
Branch Jackson, Tenn.  
Branch Johnson City, Tenn.  
Branch Kingsport, Tenn.  
Branch Knoxville, Tenn.  
Branch Lawrenceburg, Tenn.  
Branch Madison, Tenn.  
Branch Maryville, Tenn.  
Branch Memphis, Tenn.  
Branch Morristown, Tenn.  
Branch Murfreesboro, Tenn.  
Branch Nashville, Tenn.  
Branch Oak Ridge, Tenn.  
Branch Shelbyville, Tenn.  
Branch Union City, Tenn.  
Branch Abilene, Tex.  
Branch Amarillo, Tex.  
Branch Arlington, Tex.  
Branch Athens, Tex.  
Branch Austin, Tex.  
Branch Balch Springs, Tex.  
Branch Bay City, Tex.  
Branch Baytown, Tex.  
Branch Beaumont, Tex.  
Branch Beeville, Tex.  
Branch Big Springs, Tex.  
Branch Borger, Tex.  
Branch Brownsville, Tex.  
Branch Brownwood, Tex.  
Branch Carrollton, Tex.  
Branch Clute, Tex.  
Branch College Station, Tex.  
Branch Corpus Christi, Tex.  
Branch Corsicana, Tex.  
Branch Dallas, Tex.  
Branch Del Rio, Tex.  
Branch Denton, Tex.  
Branch El Campo, Tex.  
Branch El Paso, Tex.  
Branch Euless, Tex.  
Branch Fort Worth, Tex.  
Branch Gainesville, Tex.  
Branch Galveston, Tex.  
Branch Garland, Tex.  
Branch Greenville, Tex.  
Branch Groves, Tex.  
Branch Haltom City, Tex.  
Branch Harlingen, Tex.  
Branch Henderson, Tex.  
Branch Houston, Tex.  
Branch Huntsville, Tex.  
Branch Hurst, Tex.  
Branch Irving, Tex.  
Branch Kerrville, Tex.  
Branch Killeen, Tex.  
Branch Longview, Tex.  
Branch Lubbock, Tex.  
Branch Marshall, Tex.  
Branch McAllen, Tex.  
Branch Mission, Tex.  
Branch Nacogdoches, Tex.  
Branch New Braunfels, Tex.  
Branch Odessa, Tex.  
Branch Orange, Tex.  
Branch Palestine, Tex.  
Branch Pampa, Tex.  
Branch Paris, Tex.  
Branch Pasadena, Tex.

Branch Pearland, Tex.  
Branch Plainview, Tex.  
Branch Richardson, Tex.  
Branch Rosenberg, Tex.  
Branch San Angelo, Tex.  
Branch San Antonio, Tex.  
Branch Seguin, Tex.  
Branch Sherman, Tex.  
Branch Snyder, Tex.  
Branch South Houston, Tex.  
Branch Stafford, Tex.  
Branch Stephenville, Tex.  
Branch Sweetwater, Tex.  
Branch Temple, Tex.  
Branch Texasboro, Tex.  
Branch Tyler, Tex.  
Branch Universal City, Tex.  
Branch Uvalde, Tex.  
Branch Victoria, Tex.  
Branch Waco, Tex.  
Branch Weatherford, Tex.  
Branch Webster, Tex.  
Branch Weslaco, Tex.  
Branch White Settlement, Tex.  
Branch Wichita Falls, Tex.  
Branch Bountiful, Utah  
Branch Murray, Utah  
Branch Ogden, Utah  
Branch Salt Lake City, Utah  
Branch Sandy, Utah  
Branch South Ogden, Utah  
Branch Woods Cross, Utah  
Branch Bellingham, Wash.  
Branch Burlington, Wash.  
Branch Rialto, Wash.  
Branch Annapolis, Md.  
Branch Blacksburg, Va.  
Branch Charlottesville, Va.  
Branch Chesapeake, Va.  
Branch Covington, Va.  
Branch Dale City, Va.  
Branch Danville, Va.  
Branch Fairfax, Va.  
Branch Fredericksburg, Va.  
Branch Front Royal, Va.  
Branch Hampton, Va.  
Branch Harrisonburg, Va.  
Branch Herndon, Va.  
Branch Leesburg, Va.  
Branch Lexington, Va.  
Branch Lynchburg, Va.  
Branch Madison Heights, Va.  
Branch Manassas, Va.  
Branch Manassas Park, Va.  
Branch Martinsville, Va.  
Branch Newport News, Va.  
Branch Norfolk, Va.  
Branch Petersburg, Va.  
Branch Penn Daw, Va.  
Branch Portsmouth, Va.  
Branch Radford, Va.  
Branch Richmond, Va.  
Branch Roanoke, Va.  
Branch Salem, Va.  
Branch Staunton, Va.  
Branch Vienna, Va.  
Branch Virginia Beach, Va.  
Branch Waynesboro, Va.

Branch Winchester, Va.  
Branch Bellevue, Wash.  
Branch Bellingham, Wash.  
Branch Bremerton, Wash.  
Branch Chehalis, Wash.  
Branch Edmonds, Wash.  
Branch Everett, Wash.  
Branch Federal Way, Wash.  
Branch Kennewick, Wash.  
Branch Kent, Wash.  
Branch Lacey, Wash.  
Branch Moses Lake, Wash.  
Branch Puyallup, Wash.  
Branch Renton, Wash.  
Branch Seattle, Wash.  
Branch Spokane, Wash.  
Branch Tacoma, Wash.  
Branch Vancouver, Wash.  
Branch Veradale, Wash.  
Branch Walla Walla, Wash.  
Branch Wenatchee, Wash.  
Branch Yakima, Wash.  
Branch Beckley, W. Va.  
Branch Bluefield, W. Va.  
Branch Bridgeport, W. Va.  
Branch Charleston, W. Va.  
Branch Elkins, W. Va.  
Branch Huntington, W. Va.  
Branch Martinsburg, W. Va.  
Branch Parkersburg, W. Va.  
Branch Princeton, W. Va.  
Branch St. Albans, W. Va.  
Branch Vienna, W. Va.  
Branch Weirton, W. Va.  
Branch Appleton, Wisc.  
Branch Baraboo, Wisc.  
Branch Beaver Dam, Wisc.  
Branch Beloit, Wisc.  
Branch Brookfield, Wisc.  
Branch Cudahy, Wisc.  
Branch Eau Claire, Wisc.  
Branch Fond du Lac, Wisc.  
Branch Fort Atkinson, Wisc.  
Branch Green Bay, Wisc.  
Branch Greenfield, Wisc.  
Branch Hales Corners, Wisc.  
Branch Janesville, Wisc.  
Branch Kenosha, Wisc.  
Branch La Crosse, Wisc.  
Branch Madison, Wisc.  
Branch Marshfield, Wisc.  
Branch Menomonee Falls, Wisc.  
Branch Menomonie, Wisc.  
Branch Milwaukee, Wisc.  
Branch Monroe, Wisc.  
Branch Oshkosh, Wisc.  
Branch Racine, Wisc.  
Branch Sheboygan, Wisc.  
Branch Stevens Point, Wisc.  
Branch Superior, Wisc.  
Branch Waukesha, Wisc.  
Branch Wausau, Wisc.  
Branch Wauwatosa, Wisc.  
Branch Casper, Wyo.  
Branch Cheyenne, Wyo.  
Branch Gillette, Wyo.  
Branch Riverton, Wyo.  
Branch Rock Springs, Wyo.

Branch Sheridan, Wyo.  
Branch Toronto, Ont., Canada  
Branch Kamino Bargain Center, Fulton, N. Y.  
Branch Kane's Furniture, Inc., Rochester, N. Y.  
Branch Louis B. Kaplan, Inc. (see: Globa Discount Dept. Store) Methuen, Mass.  
Branch Kee Discount Dept. Store (see: Whitney Stores) New York, N. Y.  
Branch Kelly Korner Discount Store (see: Volume Merchandise) New York, N. Y.  
Branch Kelly's Korner Discount Dept. Store Philadelphia, Pa.  
Branch C. Kerman Co., Inc. Philadelphia, Pa.  
Branch Kerr Mill Bargain Center Rockford, Ill.  
Branch Kiddle World Discount Mart Fall River, Mass.  
Branch King's Dept. Store Wilmington, Del.  
Branch Bristol, Conn.  
Branch East Hartford, Conn.  
Branch Gullford, Conn.  
Branch Hamden, Conn.  
Branch Manchester, Conn.  
Branch Meriden, Conn.  
Branch Middletown, Conn.  
Branch Milford, Conn.  
Branch Naugatuck, Conn.  
Branch New Haven, Conn.  
Branch New Milford, Conn.  
Branch North Haven, Conn.  
Branch Plainville, Conn.  
Branch Seymour, Conn.  
Branch Simsbury, Conn.  
Branch Stamford, Conn.  
Branch W. Hartford, Conn.  
Branch Winsted, Conn.  
Branch Dover, Del.  
Branch New Castle, Del.  
Branch Ft. Lauderdale, Fla.  
Branch W. Palm Beach, Fla.  
Branch Fort Wayne, Ind.  
Branch Muncie, Ind.  
Branch New Haven, Ind.  
Branch Richmond, Ind.  
Branch Bowling Green, Ky.  
Branch Owensboro, Ky.  
Branch Auburn, Me.  
Branch Augusta, Me.  
Branch Bangor, Me.  
Branch Biddeford, Me.  
Branch Brunswick, Me.  
Branch Calais, Me.  
Branch Ellsworth, Me.  
Branch Falmouth, Me.  
Branch Farmington, Me.  
Branch Lewiston, Me.  
Branch Orono, Me.  
Branch Presque Isle, Me.  
Branch Rockland, Me.  
Branch Sanford, Me.  
Branch Scarborough, Me.  
Branch South Portland, Me.  
Branch Waterville, Me.  
Branch Bel Air, Md.  
Branch Cumberland, Md.  
Branch Essex, Md.  
Branch Hagerstown, Md.  
Branch Odenton, Md.



## Index (Continued)

Branch ..... Acton, Mass.  
 Branch ..... Agawam, Mass.  
 Branch ..... Ashland, Mass.  
 Branch ..... Braintree, Mass.  
 Branch ..... Bridgewater, Mass.  
 Branch ..... Brockton, Mass.  
 Branch ..... Canton, Mass.  
 Branch ..... Chicopee, Mass.  
 Branch ..... Dedham, Mass.  
 Branch ..... Dudley, Mass.  
 Branch ..... East Longmeadow, Mass.  
 Branch ..... East Wareham, Mass.  
 Branch ..... Fairhaven, Mass.  
 Branch ..... Falmouth, Mass.  
 Branch ..... Fitchburg, Mass.  
 Branch ..... Foxboro, Mass.  
 Branch ..... Franklin, Mass.  
 Branch ..... Gloucester, Mass.  
 Branch ..... Greenfield, Mass.  
 Branch ..... Hyannis, Mass.  
 Branch ..... Lenox, Mass.  
 Branch ..... Lowell, Mass.  
 Branch ..... Ludlow, Mass.  
 Branch ..... Malden, Mass.  
 Branch ..... Marlboro, Mass.  
 Branch ..... Methuen, Mass.  
 Branch ..... Newton, Mass.  
 Branch ..... New Bedford, Mass.  
 Branch ..... N. Attleboro, Mass.  
 Branch ..... North Adams, Mass.  
 Branch ..... Norwood, Mass.  
 Branch ..... Peabody, Mass.  
 Branch ..... Quincy, Mass.  
 Branch ..... Raynham, Mass.  
 Branch ..... Salisbury, Mass.  
 Branch ..... Tewksbury, Mass.  
 Branch ..... Webster, Mass.  
 Branch ..... Weymouth, Mass.  
 Branch ..... Claremont, N. H.  
 Branch ..... Concord, N. H.  
 Branch ..... Gilford, N. H.  
 Branch ..... Keene, N. H.  
 Branch ..... Lebanon, N. H.  
 Branch ..... Plaistow, N. H.  
 Branch ..... Portsmouth, N. H.  
 Branch ..... Seabrook, N. H.  
 Branch ..... Somersworth, N. H.  
 Branch ..... Edgewater Park, N. J.  
 Branch ..... Lakewood, N. J.  
 Branch ..... Trenton, N. J.  
 Branch ..... Vineland, N. J.  
 Branch ..... Albany, N. Y.  
 Branch ..... Amherst, N. Y.  
 Branch ..... Batavia, N. Y.  
 Branch ..... Buffalo, N. Y.  
 Branch ..... Cheektowaga, N. Y.  
 Branch ..... Kingston, N. Y.  
 Branch ..... Mahopac, N. Y.  
 Branch ..... New York, N. Y.  
 Branch ..... Niagara Falls, N. Y.  
 Branch ..... Plattsburgh, N. Y.  
 Branch ..... West Seneca, N. Y.  
 Branch ..... Ashboro, N. C.  
 Branch ..... Durham, N. C.  
 Branch ..... Elizabeth City, N. C.  
 Branch ..... Goldsboro, N. C.  
 Branch ..... Greensboro, N. C.  
 Branch ..... Greenville, N. C.

Branch ..... Henderson, N. C.  
 Branch ..... Hendersonville, N. C.  
 Branch ..... Hickory, N. C.  
 Branch ..... Jacksonville, N. C.  
 Branch ..... New Bern, N. C.  
 Branch ..... Raleigh, N. C.  
 Branch ..... Sanford, N. C.  
 Branch ..... Shelby, N. C.  
 Branch ..... Stateville, N. C.  
 Branch ..... Wilmington, N. C.  
 Branch ..... Wilson, N. C.  
 Branch ..... Winston-Salem, N. C.  
 Branch ..... Alliance, Ohio  
 Branch ..... Lancaster, Ohio  
 Branch ..... Lima, Ohio  
 Branch ..... Mansfield, Ohio  
 Branch ..... Marion, Ohio  
 Branch ..... Newark, Ohio  
 Branch ..... Niles, Ohio  
 Branch ..... Springfield, Ohio  
 Branch ..... Xenia, Ohio  
 Branch ..... Youngstown, Ohio  
 Branch ..... Allentown, Pa.  
 Branch ..... Cleona, Pa.  
 Branch ..... Dunmore, Pa.  
 Branch ..... Fairless Hills, Pa.  
 Branch ..... Gettysburg, Pa.  
 Branch ..... Hanover, Pa.  
 Branch ..... Harrisburg, Pa.  
 Branch ..... Johnstown, Pa.  
 Branch ..... Kingston, Pa.  
 Branch ..... Kutztown, Pa.  
 Branch ..... Lansdale, Pa.  
 Branch ..... Luzerne, Pa.  
 Branch ..... Minersville, Pa.  
 Branch ..... Reading, Pa.  
 Branch ..... Warrington, Pa.  
 Branch ..... Wilkes-Barre, Pa.  
 Branch ..... East Providence, R. I.  
 Branch ..... Johnston, R. I.  
 Branch ..... North Smithfield, R. I.  
 Branch ..... Johnson City, Tenn.  
 Branch ..... Kingsport, Tenn.  
 Branch ..... Knoxville, Tenn.  
 Branch ..... Oak Ridge, Tenn.  
 Branch ..... Bennington, Vt.  
 Branch ..... Brattleboro, Vt.  
 Branch ..... Derby, Vt.  
 Branch ..... Essex Junction, Vt.  
 Branch ..... Rutland, Vt.  
 Branch ..... Danville, Va.  
 Branch ..... Hopewell, Va.  
 Branch ..... Newport News, Va.  
 Branch ..... Norfolk, Va.  
 Branch ..... Portsmouth, Va.  
 Branch ..... Richmond, Va.  
 Branch ..... Virginia Beach, Va.  
 Branch ..... Detroit, Mich.  
 Branch ..... Kirchoff Enterprises, Inc. .... Douglas, Ga.  
 Branch ..... Korvettes ..... New York, N. Y.  
 Branch ..... Langley Park, Md.  
 Branch ..... Rockville, Md.  
 Branch ..... Madison Heights, Mich.  
 Branch ..... Redford, Mich.  
 Branch ..... Roseville, Mich.  
 Branch ..... Southfield, Mich.  
 Branch ..... Southgate, Mich.

## Index (Continued)

Branch ..... North Brunswick, N. J.  
 Branch ..... Paramus, N. J.  
 Branch ..... Watchung, N. J.  
 Branch ..... Wayne, N. J.  
 Branch ..... West Orange, N. J.  
 Branch ..... Woodbridge, N. J.  
 Branch ..... Bronx, N. Y.  
 Branch ..... Brookhaven, N. Y.  
 Branch ..... Brooklyn, N. Y.  
 Branch ..... Commack, N. Y.  
 Branch ..... Douglaston, N. Y.  
 Branch ..... Flushing, N. Y.  
 Branch ..... Hempstead, N. Y.  
 Branch ..... Hicksville, N. Y.  
 Branch ..... Huntington Station, N. Y.  
 Branch ..... Massapequa, N. Y.  
 Branch ..... Nanuet, N. Y.  
 Branch ..... New York, N. Y.  
 Branch ..... Pelham, N. Y.  
 Branch ..... Port Chester, N. Y.  
 Branch ..... Scarsdale, N. Y.  
 Branch ..... Staten Island, N. Y.  
 Branch ..... Valley Stream, N. Y.  
 Branch ..... Baileys Crossroads, Va.  
 Branch ..... Franconia, Va.  
 Branch ..... Nashville, Tenn.

## L

La Salle Factories, Ltd. .... Longueuil, Quebec, Can.  
 Lakeshore Distributors ..... Akron, Ohio  
 Lancaster Sales ..... Lancaster, Ohio  
 Lane Discount Dept. Store ..... Easton, Pa.  
 Branch ..... Clinton, N. J.  
 Branch ..... Phillipsburg, N. J.  
 Branch ..... Whitehouse, N. J.  
 Branch ..... Allentown, Pa.  
 Branch ..... Coopersburg, Pa.  
 Branch ..... Coplay, Pa.  
 Branch ..... Dorneyville, Pa.  
 Branch ..... Forks Township, Pa.  
 Branch ..... Lehigh, Pa.  
 Branch ..... Nazareth, Pa.  
 Branch ..... Philadelphia, Pa.  
 Branch ..... Trexlerstown, Pa.  
 Branch ..... Wind Gap, Pa.  
 Lane's, Inc. (see: Lane Discount Dept. Stores)  
 Branch ..... Easton, Pa.  
 Lay Larry's Discount Store ..... Pacific, Mo.  
 Lechmere Sales Co. .... Woburn, Mass.  
 Branch ..... Cambridge, Mass.  
 Branch ..... Danvers, Mass.  
 Branch ..... Dedham, Mass.  
 Branch ..... Framingham, Mass.  
 Branch ..... Springfield, Mass.  
 Branch ..... Manchester, N. H.  
 Le's Shops, Inc. .... Needham Heights, Mass.  
 Lima Bargain Center ..... Lima, Ohio  
 Lloyd's Shopping Center ..... Middletown, N. Y.  
 Branch ..... Newburgh, N. Y.  
 Branch ..... Warwick, N. Y.  
 Lord's ..... Manchester, N. H.  
 Lorraine Mill Outlet ..... Pawtucket, R. I.  
 Lowell Supply Co. .... Bloomington, Ill.  
 Lucky Stores, Inc. (see: Yellow  
 Front Stores ..... Phoenix, Ariz.

Lucky Stores, Inc. (see: Gemco Dept. Stores)  
 Lusk's, Inc. .... Dublin, Calif.  
 Branch ..... Baltimore, Md.  
 Branch ..... Washington, D. C.  
 Branch ..... Baltimore, Md.  
 Branch ..... Camp Springs, Md.  
 Branch ..... Frederick, Md.  
 Branch ..... Glen Burnie, Md.  
 Branch ..... Hyattsville, Md.  
 Branch ..... Landover, Md.  
 Branch ..... Randallstown, Md.  
 Branch ..... Rockville, Md.  
 Branch ..... Wheaton, Md.  
 Branch ..... Alexandria, Va.  
 Branch ..... Arlington, Va.  
 Branch ..... Woodbridge, Va.

## M

M. J. M. Distributors (see: Fae-Mart  
 Dept. Stores, Inc.) ..... Brooklyn, N. Y.  
 Macks Stores ..... Sanford, N. C.  
 Macleod Stedman, Inc. .... Winnipeg, Manitoba, Can.  
 G. E. Madison Stores, Inc. .... Southington, Conn.  
 Madsen's Valu Center ..... Mankato, Minn.  
 Branch ..... New Ulm, Minn.  
 Magic Mart Discount Dept. Stores  
 Branch ..... Little Rock, Ark.  
 Branch ..... Arkadelphia, Ark.  
 Branch ..... Batesville, Ark.  
 Branch ..... Benton, Ark.  
 Branch ..... Blytheville, Ark.  
 Branch ..... Conway, Ark.  
 Branch ..... Crossett, Ark.  
 Branch ..... De Witt, Ark.  
 Branch ..... Fordyce, Ark.  
 Branch ..... Dumas, Ark.  
 Branch ..... Hardy, Ark.  
 Branch ..... Harrison, Ark.  
 Branch ..... Heber Springs, Ark.  
 Branch ..... Hot Springs, Ark.  
 Branch ..... Jacksonville, Ark.  
 Branch ..... Little Rock, Ark.  
 Branch ..... Monticello, Ark.  
 Branch ..... Morilton, Ark.  
 Branch ..... North Little Rock, Ark.  
 Branch ..... Pottsville, Ark.  
 Branch ..... Pine Bluff, Ark.  
 Branch ..... Searcy, Ark.  
 Branch ..... Opelousas, La.  
 Branch ..... Springhill, La.  
 Branch ..... Batesville, Miss.  
 Branch ..... Canton, Miss.  
 Branch ..... Clarksdale, Miss.  
 Branch ..... Cleveland, Miss.  
 Branch ..... Corinth, Miss.  
 Branch ..... Granger, Miss.  
 Branch ..... Grenada, Miss.  
 Branch ..... Indianola, Miss.  
 Branch ..... Long Beach, Miss.  
 Branch ..... McComb, Miss.  
 Branch ..... North Biloxi, Miss.  
 Branch ..... Caruthersville, Mo.  
 Branch ..... Kennett, Mo.  
 Branch ..... Malden, Mo.  
 Branch ..... Bolivar, Tenn.  
 Branch ..... Savannah, Tenn.



## Index (Continued)

Branch Marshall, Tex.  
 Magic Mart (see: Ammar Bros.) Bluefield, Va.  
 Branch Hazard, Ky.  
 Branch Pikeville, Ky.  
 Branch S. Williamson, Ky.  
 Branch Big Stone Gap, Va.  
 Branch Grundy, Va.  
 Branch Norton, Va.  
 Branch Pennington Gap, Va.  
 Branch Richlands, Va.  
 Branch Pineville, W. Va.  
 Branch York, Pa.  
 Mailman's Lancaster, Pa.  
 Major's Dept. Store (see: Belco)  
 Branch Secaucus, N. J.  
 Branch Flemington, N. J.  
 Branch Staten Island, N. Y.  
 Maloney Enterprises, Inc. Mount Sterling, Ky.  
 Maloney's Discount Dept. Store (see: Maloney Enterprises)  
 Branch Grayson, Ky.  
 Branch Hazard, Ky.  
 Branch Inez, Ky.  
 Branch Irvine, Ky.  
 Branch Jackson, Ky.  
 Branch Morehead, Ky.  
 Branch Mount Sterling, Ky.  
 Branch Olive Hill, Ky.  
 Branch Prestonsburg, Ky.  
 Branch South Williamson, Ky.  
 Branch West Liberty, Ky.  
 Branch Whitesburg, Ky.  
 Branch Norton, Va.  
 Branch Kermil, W. Va.  
 Mammoth Mart, Inc. (see: King's Dept. Stores, Inc.)  
 Branch Newton, Mass.  
 Mammoth Mills Manchester, N. H.  
 Mannheim's (see: Harry Miller's)  
 Branch Lebanon, Pa.  
 Branch Manheim, Pa.  
 Markets, Inc. (see: New Castle Farmers Market & Auction)  
 Branch New Castle, Del.  
 Marks (see: Sawyer Mills)  
 Branch Dover, N. H.  
 Branch Somerville, Mass.  
 B. Mars & Co. Bethesda, Md.  
 Mars Bargainland, U. S. A. New Bedford, Mass.  
 Branch Athol, Mass.  
 Branch Attleboro, Mass.  
 Branch Hudson, Mass.  
 Branch Medway, Mass.  
 Branch South Dartmouth, Mass.  
 Branch Pelham, N. H.  
 Marshall's Woburn, Mass.  
 Branch Canoga Park, Calif.  
 Branch Granada Hills, Calif.  
 Branch Huntington Beach, Calif.  
 Branch La Mirada, Calif.  
 Branch San Diego, Calif.  
 Branch San Jose, Calif.  
 Branch Ayon, Conn.  
 Branch Cheshire, Conn.  
 Branch Danbury, Conn.  
 Branch Hamden, Conn.  
 Branch Manchester, Conn.  
 Branch Orange, Conn.  
 Branch Watertown, Conn.  
 Branch Wethersfield, Conn.

Branch Atlanta, Ga.  
 Branch Countryside, Ill.  
 Branch Highland Park, Ill.  
 Branch Hoffman Estates, Ill.  
 Branch Lombard, Ill.  
 Branch Matteson, Ill.  
 Branch Mount Prospect, Ill.  
 Branch Oak Lawn, Ill.  
 Branch Indianapolis, Ind.  
 Branch Overland Park, Kan.  
 Branch South Portland, Me.  
 Branch Bedford, Mass.  
 Branch Beverly, Mass.  
 Branch Canton, Mass.  
 Branch Chelmsford, Mass.  
 Branch Framingham, Mass.  
 Branch Franklin, Mass.  
 Branch Hingham, Mass.  
 Branch Leominster, Mass.  
 Branch Marlboro, Mass.  
 Branch Marshfield, Mass.  
 Branch Medford, Mass.  
 Branch Newton, Mass.  
 Branch Peabody, Mass.  
 Branch Reading, Mass.  
 Branch South Weymouth, Mass.  
 Branch Springfield, Mass.  
 Branch Swampscott, Mass.  
 Branch Tewksbury, Mass.  
 Branch Ballwin, Mo.  
 Branch Florissant, Mo.  
 Branch Sunset Hills, Mo.  
 Branch Nashua, N. H.  
 Branch Portsmouth, N. H.  
 Branch Salem, N. H.  
 Branch East Brunswick, N. J.  
 Branch Edison, N. J.  
 Branch Moorestown, N. J.  
 Branch Shrewsbury, N. J.  
 Branch Wayne, N. J.  
 Branch West Caldwell, N. J.  
 Branch Carle Place, N. Y.  
 Branch East Islip, N. Y.  
 Branch Nanuet, N. Y.  
 Branch Poughkeepsie, N. Y.  
 Branch Stony Brook, N. Y.  
 Branch Langhorne, Pa.  
 Branch Marple, Pa.  
 Branch Valley Forge, Pa.  
 Branch Willow Grove, Pa.  
 Branch Alameda, Tex.  
 Branch Hedwig Village, Tex.  
 Branch Sharpstown, Tex.  
 Branch Alexandria, Va.  
 Branch Worcester, Mass.  
 The Mart  
 L. H. Martin Value Centers, Inc.  
 Branch Hackensack, N. J.  
 Branch Baldwin, N. Y.  
 Branch Brooklyn, N. Y.  
 Branch Merrick, N. Y.  
 Branch Pearl River, N. Y.  
 Branch Rego Park, N. Y.  
 Branch Rockaway Beach, N. Y.  
 Mason's Discount Dept. Store  
 (see: Schottenstein's)  
 Branch Columbus, Ohio  
 Branch Newburgh, N. Y.  
 Branch Goldboro, N. C.  
 Branch Norfolk, Ohio  
 Branch Altoona, Pa.

## Index (Continued)

Branch Chambersburg, Pa.  
 Branch Erie, Pa.  
 Branch Hanover, Pa.  
 Branch Johnstown, Pa.  
 Branch Danville, Va.  
 Branch Harrisonburg, Va.  
 Branch Petersburg, Va.  
 Massillon Surplus Center (see: Surplus, Inc.)  
 Branch Lorain, Ohio  
 Branch Westbury, N. Y.  
 Branch Elmford, N. Y.  
 Branch Staten Island, N. Y.  
 Matco Discount Stores (see: Mattingly Stores)  
 Branch Lexington, Mo.  
 Branch Centerville, Ia.  
 Branch Belton, Mo.  
 Branch Blue Springs, Mo.  
 Branch Boonville, Mo.  
 Branch Butler, Mo.  
 Branch California, Mo.  
 Branch Carrollton, Mo.  
 Branch Chillicothe, Mo.  
 Branch El Dorado Springs, Mo.  
 Branch Kirksville, Mo.  
 Branch Lees Summit, Mo.  
 Branch Lexington, Mo.  
 Branch Macon, Mo.  
 Branch Trenton, Mo.  
 Branch Warrenton, Mo.  
 Mattingly Stores Co. Lexington, Mo.  
 May City Family Center Joplin, Mo.  
 The May Dept. Stores (see: Venture Stores)  
 Branch St. Ann, Mo.  
 Branch Brooklyn, N. Y.  
 Branch Fishkill, N. Y.  
 Branch Glen Oaks, N. Y.  
 Branch Jamaica, N. Y.  
 Branch Levittown, N. Y.  
 Branch Massapequa, N. Y.  
 Branch New York, N. Y.  
 Branch Woodmere, N. Y.  
 May's Drug Stores, Inc. (see: May City Discount Store)  
 Branch Joplin, Mo.  
 Max Way (see: Macks Stores)  
 Branch Sanford, N. C.  
 Branch Sandersville, Ga.  
 Branch Hillsborough, N. C.  
 Branch Wadesboro, N. C.  
 Branch Hilton Head, S. C.  
 Branch Myrtle Beach, S. C.  
 May's Family Center  
 Branch Schererville, Ind.  
 Branch Gary, Ind.  
 Branch Mammond, Ind.  
 Branch Highland, Ind.  
 Branch Merrillville, Ind.  
 Branch Miller, Ind.  
 Branch Valparaiso, Ind.  
 Meijer, Inc.  
 Branch Grand Rapids, Mich.  
 Meijer's Thrifty Acres (see: Meijer's, Inc.)  
 Branch Grand Rapids, Mich.  
 Branch Ann Arbor, Mich.  
 Branch Battle Creek, Mich.  
 Branch Benton Harbor, Mich.  
 Branch Flint, Mich.  
 Branch Grand Haven, Mich.  
 Branch Grand Rapids, Mich.  
 Branch Greenville, Mich.  
 Branch Holland, Mich.  
 Branch Ionia, Mich.

Branch Jackson, Mich.  
 Branch Jenison, Mich.  
 Branch Kalamazoo, Mich.  
 Branch Lansing, Mich.  
 Branch Muskegon, Mich.  
 Branch Okemos, Mich.  
 Branch Plymouth, Mich.  
 Branch Royal Oak, Mich.  
 Branch Saginaw, Mich.  
 Branch Sterling Heights, Mich.  
 Branch Taylor, Mich.  
 Branch Traverse City, Mich.  
 Branch Wyoming, Mich.  
 Memco (See: Gemco/Memco Dept. Store)  
 Branch Buena Park, Calif.  
 Branch Baltimore, Md.  
 Branch Hyattsville, Md.  
 Branch Rockville, Md.  
 Branch Suitland, Md.  
 Branch Winston-Salem, N. C.  
 Branch Alexandria, Va.  
 Branch Fairfax, Va.  
 Branch Reston, Va.  
 Branch Richmond, Va.  
 Merit Dept. Store (see: Belco)  
 Branch Secaucus, N. J.  
 Branch Poughkeepsie, N. Y.  
 Meskin & Davis (see: Consumer's Discount Centers)  
 Branch Detroit, Mich.  
 Metro Discount Centers Denver, Colo.  
 Metropolitan Stores of Canada, Ltd.  
 Branch Pointe Claire, Quebec, Can.  
 Middletown Merchandise Mart  
 Branch Middletown, Pa.  
 Midland Mercantile Co. Rapid City, S. D.  
 Branch Kalispell, Mont.  
 Milford Fair (see: Worcester Fair)  
 Branch Worcester, Mass.  
 Branch Milford, Mass.  
 Harry Miller's Bargain Town  
 Branch Lebanon, Pa.  
 Branch U.S.A. Columbia, Pa.  
 Branch Gettysburg, Pa.  
 Miller's Discount Store (see: Brunswick Sales)  
 Branch New York, N. Y.  
 Branch Brewer, Me.  
 Branch Caribou, Me.  
 Branch Houlton, Me.  
 Branch Madawaska, Me.  
 Miracle Mart Fashion  
 Centers St. Laurent, Que., Can.  
 Miracle Merchandise Mart, Inc. Peoria, Ill.  
 Mr. Big Self Service Dept.  
 Branch Norwich, Conn.  
 Branch Bridgeton, N. J.  
 Branch Northfield, N. J.  
 Branch Galveston, Tex.  
 Mr. Thrifty  
 Branch Jacksonville, N. C.  
 Mr. Warehouse (see: Furniture Fair)  
 Branch Cleveland, Ohio  
 Mr. Wiggs Dept. Stores, Inc.  
 Branch Auburn, Ind.  
 Branch Fort Wayne, Ind.  
 Branch Marion, Ind.  
 Branch Richmond, Ind.  
 Branch Hopkinsville, Ky.  
 Branch Lexington, Ky.  
 Branch Owensboro, Ky.  
 Branch Ashland, Ohio



# Index (Continued)

Branch Bellevue, Ohio  
Branch Fostoria, Ohio  
Branch Fremont, Ohio  
Branch Painesville, Ohio  
Branch Piqua, Ohio  
Branch Port Clinton, Ohio  
Branch Sandusky, Ohio  
Branch Steubenville, Ohio  
Branch Tiffin, Ohio  
Branch Van Wert, Ohio  
Branch Wooster, Ohio  
Branch Bellevue, Wash.  
Modell's Shoppers World East Meadow, N. Y.  
Branch Bayshore, N. Y.  
Branch Centereach, N. Y.  
Branch Commack, N. Y.  
Branch New Hyde Park, N. Y.  
Branch Patchogue, N. Y.  
Monte Mart Del Rey Oaks, Calif.  
Branch Carmel, Calif.  
Branch Salinas, Calif.  
Montgomeryville Merchandise Mart  
(see: Pennsauken Merchandise Mart)  
Branch Pennsauken, N. J.  
Branch Montgomeryville, Pa.  
Montgomery Ward (see: Jefferson Stores)  
Branch Miami, Fla.  
Moore Bros. Co. Abilene, Tex.  
Munden Wholesale Co. Abilene, Tex.  
Branch Brownfield, Tex.  
Branch Eagle Pass, Tex.  
Branch Snyder, Tex.  
G. C. Murphy Co. McKeesport, Pa.  
Murphy's Mart (See: G. C. Murphy)  
Branch McKeesport, Pa.  
Buying Office New York, N. Y.  
Branch Huntsville, Ala.  
Branch Tuscaloosa, Ala.  
Branch Jacksonville, Fla.  
Branch Auburn, Ind.  
Branch Franklin, Ind.  
Branch Indianapolis, Ind.  
Branch Kendallville, Ind.  
Branch Lawrenceburg, Ind.  
Branch New Castle, Ind.  
Branch Plymouth, Ind.  
Branch Ashland, Ky.  
Branch Painsville, Ky.  
Branch Pikeville, Ky.  
Branch Radcliff, Ky.  
Branch Crowley, La.  
Branch Franklin, La.  
Branch Houma, La.  
Branch Jennings, La.  
Branch Monroe, La.  
Branch New Iberia, La.  
Branch West Monroe, La.  
Branch Annapolis, Md.  
Branch Baltimore, Md.  
Branch Lutherville-Timonium, Md.  
Branch Pasadena, Md.  
Branch Randallstown, Md.  
Branch Westernport, Md.  
Branch Hillsdale, Mich.  
Branch Sturgis, Mich.  
Branch Piquette, Miss.  
Branch Cape May Court House, N. J.  
Branch Painted Post, N. Y.

Branch Alliance, Ohio  
Branch Athens, Ohio  
Branch Bellefontaine, Ohio  
Branch Boardman, Ohio  
Branch Bowling Green, Ohio  
Branch Bryan, Ohio  
Branch Bucyrus, Ohio  
Branch Circleville, Ohio  
Branch Coshocton, Ohio  
Branch Defiance, Ohio  
Branch Fremont, Ohio  
Branch Galion, Ohio  
Branch Gallipolis, Ohio  
Branch Greenville, Ohio  
Branch Kent, Ohio  
Branch Logan, Ohio  
Branch Mount Vernon, Ohio  
Branch Salem, Ohio  
Branch Springboro, Ohio  
Branch Tiffin, Ohio  
Branch Tipp City, Ohio  
Branch Warren, Ohio  
Branch Washington Court House, Ohio  
Branch Youngstown, Ohio  
Branch Bedford, Pa.  
Branch Bethel Park, Pa.  
Branch Butler, Pa.  
Branch Camp Hill, Pa.  
Branch Clearfield, Pa.  
Branch Connellsville, Pa.  
Branch Coraopolis, Pa.  
Branch DuBois, Pa.  
Branch Franklin Township, Pa.  
Branch Gibsonia, Pa.  
Branch Greensburg, Pa.  
Branch Greenville, Pa.  
Branch Harrisburg, Pa.  
Branch Huntingdon, Pa.  
Branch Indiana, Pa.  
Branch Irwin, Pa.  
Branch Lebanon, Pa.  
Branch Lewisburg, Pa.  
Branch McMurray, Pa.  
Branch Monroeville, Pa.  
Branch Pittsburgh, Pa.  
Branch Punxsutawney, Pa.  
Branch Robinson Township, Pa.  
Branch Tunkhannock, Pa.  
Branch Waynesboro, Pa.  
Branch Waynesburg, Pa.  
Branch Ashland, Va.  
Branch Gloucester, Va.  
Branch Hampton, Va.  
Branch Newport News, Va.  
Branch Portsmouth, Va.  
Branch Suffolk, Va.  
Branch Williamsburg, Va.  
Branch Beckley, W. Va.  
Branch Buckhannon, W. Va.  
Branch Dunbar, W. Va.  
Branch Fairmont, W. Va.  
Branch Hinton, W. Va.  
Branch Kingwood, W. Va.  
Branch Morgantown, W. Va.  
Branch Moundsville, W. Va.  
Branch New Martinsville, W. Va.  
Branch Blair, W. Va.  
Murray's Bargain Center Detroit, Mich.

INDEX

# Index (Continued)

**N**  
Nash Finch Co. Minneapolis, Minn.  
Nassau Farmers Market Bethpage, N. Y.  
National Family Store (see: Belco)  
Branch Secaucus, N. J.  
Branch Garfield, N. J.  
Branch North Bergen, N. J.  
New Castle Farmers Market & Auction  
Branch New Castle, Dela.  
Branch New York, N. Y.  
S. E. Nichols  
Nichols Discount City (See: S. E. Nichols Co.)  
Branch New York, N. Y.  
Branch Dover, Dela.  
Branch Salisbury, Md.  
Branch Brick Town, N. J.  
Branch Maple Shade, N. J.  
Branch Matawan, N. J.  
Branch Amsterdam, N. Y.  
Branch Auburn, N. Y.  
Branch Canandaigua, N. Y.  
Branch Corning, N. Y.  
Branch Elmira, N. Y.  
Branch Gloversville, N. Y.  
Branch Herkimer, N. Y.  
Branch Hornell, N. Y.  
Branch Marcy, N. Y.  
Branch New Hartford, N. Y.  
Branch Painted Post, N. Y.  
Branch Watertown, N. Y.  
Branch Gastonia, N. C.  
Branch Goldsboro, N. C.  
Branch Greenville, N. C.  
Branch Hickory, N. C.  
Branch Lumberton, N. C.  
Branch New Bern, N. C.  
Branch Wilson, N. C.  
Branch Ashtabula, Ohio  
Branch New Philadelphia, Ohio  
Branch Wooster, Ohio  
Branch Annville, Pa.  
Branch Bloomsburg, Pa.  
Branch Chambersburg, Pa.  
Branch Ephrata, Pa.  
Branch Hanover, Pa.  
Branch Lancaster, Pa.  
Branch Reading, Pa.  
Branch Shillington, Pa.  
Branch Williamsport, Pa.  
Branch Charleston, S. C.  
Branch Greenville, S. C.  
Branch Colonial Heights, Va.  
Branch Fredericksburg, Va.  
Branch Harrisonburg, Va.  
Branch Winchester, Va.  
Branch Martinsburg, W. Va.  
Nichols Discount Center Many, La.  
Nix Warehouse Mart, Inc. Fall River, Mass.  
Northern Sales (see: Northwest Liquidators)  
Branch Bellingham, Wash.  
Branch Mt. Vernon, Wash.  
Northwest Liquidators Bellingham, Wash.  
Norwalk Sales & Supply Co. Norwalk, Conn.  
Nu Star's Torrington, Conn.  
Branch Wallingford, Conn.  
No-Way Sales Co., Inc. (see: Fair-Way)  
Branch Niles, Ohio

INDEX

**O**  
Oertle's Discount Center (See: David's, Inc.)  
Branch Wichita, Kans.  
Branch Tulsa, Okla.  
Ontario Discount (see: Cook United)  
Branch Maple Heights, Ohio  
Branch Newport, Ky.  
Branch Cincinnati, Ohio  
Branch Columbus, Ohio  
Branch Dayton, Ohio  
Branch Elyria, Ohio  
Branch Hamilton, Ohio  
Branch Kettering, Ohio  
Branch Sandusky, Ohio  
Branch Springfield, Ohio  
Branch Toledo, Ohio  
Branch Troy, Ohio  
Original Big Gurnee Discount  
Dept. Store Gurnee, Ill.  
Oshawa Holdings (see: Towers Dept. Stores)  
Branch Toronto, Ont.  
**P**  
PT Stores (See: Penn Traffic)  
Branch Johnstown, Pa.  
Branch Du Bois, Pa.  
Branch Indiana, Pa.  
Branch Johnstown, Pa.  
Branch Somerset, Pa.  
Branch State College, Pa.  
Packard Distributors, Inc. (see: Kingsway)  
Branch Detroit, Mich.  
Pamida, Inc. Omaha, Nebr.  
Pamida Discount Center (see: Pamida, Inc.)  
Branch Omaha, Nebr.  
Pamida Discount Center (LISTED BRANCHES)  
Branch Rexburg, Idaho  
Branch Weiser, Idaho  
Branch Carmi, Ill.  
Branch Dixon, Ill.  
Branch Highland, Ill.  
Branch Hoopston, Ill.  
Branch Monmouth, Ill.  
Branch Rantoul, Ill.  
Branch Robinson, Ill.  
Branch Taylorville, Ill.  
Branch Albia, Ia.  
Branch Atlantic, Ia.  
Branch Boone, Ia.  
Branch Carroll, Ia.  
Branch Centerville, Ia.  
Branch Chariton, Ia.  
Branch Charles City, Ia.  
Branch Clarinda, Ia.  
Branch Decorah, Ia.  
Branch Denison, Ia.  
Branch Estherville, Ia.  
Branch Fairfield, Ia.  
Branch Forest City, Ia.  
Branch Grinnell, Ia.  
Branch Hampton, Ia.  
Branch Harlan, Ia.  
Branch Humboldt, Ia.  
Branch Independence, Ia.  
Branch Indianola, Ia.  
Branch Jefferson, Ia.

35



## Index (Continued)

Branch Keokuk, Ia.  
 Branch Knoxville, Ia.  
 Branch Le Mars, Ia.  
 Branch Manchester, Ia.  
 Branch Maquoketa, Ia.  
 Branch Mount Pleasant, Ia.  
 Branch Muscatine, Ia.  
 Branch Newton, Ia.  
 Branch Oelwein, Ia.  
 Branch Okaloosa, Ia.  
 Branch Ottumwar, Ia.  
 Branch Red Oak, Ia.  
 Branch Sheldon, Ia.  
 Branch Shenandoah, Ia.  
 Branch Spencer, Ia.  
 Branch Spirit Lake, Ia.  
 Branch Toledo, Ia.  
 Branch Washington, Ia.  
 Branch Waukon, Ia.  
 Branch Webster City, Ia.  
 Branch Atchison, Kans.  
 Branch Chanute, Kans.  
 Branch El Dorado, Kans.  
 Branch Ottawa, Kans.  
 Branch Paola, Kans.  
 Branch Parsons, Kans.  
 Branch Pittsburg, Kans.  
 Branch Wellington, Kans.  
 Branch Winfield, Kans.  
 Branch Houghton, Mich.  
 Branch Ironwood, Mich.  
 Branch Albert Lea, Minn.  
 Branch Alexandria, Minn.  
 Branch Bemidji, Minn.  
 Branch Benson, Minn.  
 Branch Brainerd, Minn.  
 Branch Cloquet, Minn.  
 Branch Crookston, Minn.  
 Branch Detroit Lakes, Minn.  
 Branch Ely, Minn.  
 Branch Fairmont, Minn.  
 Branch Fergus Falls, Minn.  
 Branch Hibbing, Minn.  
 Branch Hutchinson, Minn.  
 Branch International Falls, Minn.  
 Branch Litchfield, Minn.  
 Branch Little Falls, Minn.  
 Branch Luverne, Minn.  
 Branch Monticello, Minn.  
 Branch Morris, Minn.  
 Branch New Ulm, Minn.  
 Branch Owatonna, Minn.  
 Branch Park Rapids, Minn.  
 Branch Pipestone, Minn.  
 Branch Red Wing, Minn.  
 Branch Redwood Falls, Minn.  
 Branch St. James, Minn.  
 Branch Thief River Falls, Minn.  
 Branch Virginia, Minn.  
 Branch Wadena, Minn.  
 Branch Waseca, Minn.  
 Branch Willmar, Minn.  
 Branch Windom, Minn.  
 Branch Winona, Minn.  
 Branch Brookfield, Mo.  
 Branch Kirksville, Mo.  
 Branch Maryville, Mo.  
 Branch Glendive, Mont.

Branch Sidney, Mont.  
 Branch Alliance, Neb.  
 Branch Auburn, Neb.  
 Branch Beatrice, Neb.  
 Branch Blair, Neb.  
 Branch Crete, Neb.  
 Branch Falls City, Neb.  
 Branch Holdrege, Neb.  
 Branch Lexington, Neb.  
 Branch Lincoln, Neb.  
 Branch Nebraska City, Neb.  
 Branch Seward, Neb.  
 Branch Wayne, Neb.  
 Branch York, Neb.  
 Branch Grafton, N.D.  
 Branch Jamestown, N.D.  
 Branch Valley City, N.D.  
 Branch Wahpeton, N.D.  
 Branch Williston, N.D.  
 Branch Brookings, S.D.  
 Branch Huron, S.D.  
 Branch Madison, S.D.  
 Branch Vermillion, S.D.  
 Branch Watertown, S.D.  
 Branch Winner, S.D.  
 Branch Ashland, Wisc.  
 Branch Clintonville, Wisc.  
 Branch Merrill, Wisc.  
 Branch Plattville, Wisc.  
 Branch Ripon, Wisc.  
 Branch Sparta, Wisc.  
 Branch Stoughton, Wisc.  
 Branch Sturgeon Bay, Wisc.  
 Branch Cody, Wyo.  
 Branch Douglas, Wyo.  
 Branch Gillette, Wyo.  
 Branch Green River, Wyo.  
 Branch Jackson Hole, Wyo.  
 Branch Lander, Wyo.  
 Branch Newcastle, Wyo.  
 Branch Rawlins, Wyo.  
 Branch Riverton, Wyo.  
 Branch Rock Springs, Wyo.  
 Branch Sheridan, Wyo.  
 Branch Torrington, Wyo.  
 Branch Wheatland, Wyo.  
 Branch Worland, Wyo.

Pamida Discount Centers  
(UNLISTED BRANCHES)

Branch Blackfoot, Idaho  
 Branch Jackson, Idaho  
 Branch Mountain Home, Idaho  
 Branch Carlinville, Ill.  
 Branch Marmt, Ill.  
 Branch Greenville, Ill.  
 Branch Mendota, Ill.  
 Branch Mount Carmel, Ill.  
 Branch Olney, Ill.  
 Branch Rochelle, Ill.  
 Branch Sandwich, Ill.  
 Branch Savanna, Ill.  
 Branch West Frankfort, Ill.  
 Branch Anamosa, Ia.  
 Branch Clarion, Ia.  
 Branch Cresco, Ia.  
 Branch Creston, Ia.  
 Branch Emmetsburg, Ia.  
 Branch Glenwood, Ia.

INDEX

## Index (Continued)

Branch Hawarden, Ia.  
 Branch Leon, Ia.  
 Branch New Hampton, Ia.  
 Branch Newton, Ia.  
 Branch Osceola, Ia.  
 Branch Pella, Ia.  
 Branch Sac City, Ia.  
 Branch Winterset, Ia.  
 Branch Eureka, Kans.  
 Branch Hiawatha, Kans.  
 Branch Iola, Kans.  
 Branch Kingman, Kans.  
 Branch Marysville, Kans.  
 Branch Norton, Kans.  
 Branch Orionville, Minn.  
 Branch Sauk Centre, Minn.  
 Branch Slayton, Minn.  
 Branch Sleepy Eye, Minn.  
 Branch Trenton, Mo.  
 Branch Dillon, Mont.  
 Branch Glasgow, Mont.  
 Branch Lincoln, Nebr.  
 Branch Plattsmouth, Nebr.  
 Branch Rugby, N.D.  
 Branch Pierre, S.D.  
 Branch Spearfish, S.D.  
 Branch Lead, S.D.  
 Branch Hot Springs, S.D.  
 Branch Sturgis, S.D.  
 Branch Prairie du Chien, Wisc.  
 Branch Viroqua, Wisc.  
 Branch Whitewater, Wisc.  
 Branch Powell, Wyo.  
 Branch Honolulu, Hawaii  
 Branch Honolulu, Hawaii  
 Branch Waipahu, Hawaii  
 Branch Parkview-Gem  
 Branch Honolulu, Hawaii  
 Branch Honolulu, Hawaii  
 Branch Waipahu, Hawaii  
 Branch Pay Less Drug Stores Northwest  
 Branch Beaverton, Ore.  
 Branch Eureka, Calif.  
 Branch Placerville, Calif.  
 Branch Redding, Calif.  
 Branch Boise, Idaho  
 Branch Lewiston, Idaho  
 Branch Pocatello, Idaho  
 Branch Twin Falls, Idaho  
 Branch Albany, Ore.  
 Branch Beaverton, Ore.  
 Branch Bend, Ore.  
 Branch Coos Bay, Ore.  
 Branch Corvallis, Ore.  
 Branch Eugene, Ore.  
 Branch Grants Pass, Ore.  
 Branch Gresham, Ore.  
 Branch Hermiston, Ore.  
 Branch Hillsboro, Ore.  
 Branch Klamath Falls, Ore.  
 Branch La Grande, Ore.  
 Branch McMinnville, Ore.  
 Branch Medford, Ore.  
 Branch Newport, Ore.  
 Branch North Bend, Ore.  
 Branch Oregon City, Ore.  
 Branch Pendleton, Ore.  
 Branch Portland, Ore.  
 Branch Redmond, Ore.  
 Branch Roseburg, Ore.  
 Branch Salem, Ore.

Branch Springfield, Ore.  
 Branch The Dalles, Ore.  
 Branch Tigard, Ore.  
 Branch Warrenton, Ore.  
 Branch Woodburn, Ore.  
 Branch Aberdeen, Wash.  
 Branch Bellevue, Wash.  
 Branch Bellingham, Wash.  
 Branch Bremerton, Wash.  
 Branch Burien, Wash.  
 Branch Everett, Wash.  
 Branch Federal Way, Wash.  
 Branch Kennewick, Wash.  
 Branch Kent, Wash.  
 Branch Lacey, Wash.  
 Branch Lynnwood, Wash.  
 Branch Moses Lake, Wash.  
 Branch Mount Vernon, Wash.  
 Branch Orchards, Wash.  
 Branch Pasco, Wash.  
 Branch Port Angeles, Wash.  
 Branch Redmond, Wash.  
 Branch Renton, Wash.  
 Branch Richland, Wash.  
 Branch Seattle, Wash.  
 Branch Union Gap, Wash.  
 Branch Vancouver, Wash.  
 Branch Walla Walla, Wash.  
 Branch Wenatchee, Wash.  
 Branch Pay Less Stores  
 Branch Oakland, Calif.  
 Branch Alameda, Calif.  
 Branch Anaheim, Calif.  
 Branch Bakersfield, Calif.  
 Branch Carmichael, Calif.  
 Branch Castro Valley, Calif.  
 Branch Chico, Calif.  
 Branch Citrus Heights, Calif.  
 Branch Clovis, Calif.  
 Branch Concord, Calif.  
 Branch Cupertino, Calif.  
 Branch Dublin, Calif.  
 Branch El Cerrito, Calif.  
 Branch Fremont, Calif.  
 Branch Fresno, Calif.  
 Branch Hayward, Calif.  
 Branch Lodi, Calif.  
 Branch Menlo Park, Calif.  
 Branch Modesto, Calif.  
 Branch Mountain View, Calif.  
 Branch Napa, Calif.  
 Branch Newark, Calif.  
 Branch North Sacramento, Calif.  
 Branch Northridge, Calif.  
 Branch Oakland, Calif.  
 Branch Pleasant Hills, Calif.  
 Branch Rancho Cordova, Calif.  
 Branch Rohnert Park, Calif.  
 Branch Roseville, Calif.  
 Branch Sacramento, Calif.  
 Branch Salinas, Calif.  
 Branch San Francisco, Calif.  
 Branch San Jose, Calif.  
 Branch San Mateo, Calif.  
 Branch San Pablo, Calif.  
 Branch San Rafael, Calif.  
 Branch Santa Rosa, Calif.  
 Branch South Lake Tahoe, Calif.

INDEX

37



## Index (Continued)

Branch ..... Stockton, Calif.  
 Branch ..... Vallejo, Calif.  
 Branch ..... Visalia, Calif.  
 Branch ..... Aieahi Park, Hawaii  
 Branch ..... Hauula, Hawaii  
 Branch ..... Hilo, Hawaii  
 Branch ..... Honolulu, Hawaii  
 Branch ..... Kailua, Hawaii  
 Branch ..... Waipahu, Hawaii  
 Branch ..... Windward, Hawaii  
 Branch ..... Reno, Nev.  
 Branch ..... Sparks, Nev.  
 Pay 'n Save (see: Bi-Mart Co.) ..... Eugene, Ore.  
 Pay 'n Save (see: Yard Birds)  
 Penn Traffic ..... Chehalis, Wash.  
 Penn Traffic ..... Johnstown, Pa.  
 Pennsauken Mde Mart ..... Pennsauken, N. J.  
 Perren's, Inc. .... Gainesville, Ga.  
 Philadelphia Sales Co. .... Binghamton, N. Y.  
 Branch ..... Cortland, N. Y.  
 Branch ..... Endicott, N. Y.  
 Branch ..... Johnson City, N. Y.  
 Branch ..... Waverly, N. Y.  
 Playtogs Discount Centers ..... Middletown, N. Y.  
 Plaza Shopping Center ..... Selinsgrove, Pa.  
 Plaza Discount Store ..... Pleasantville, N. Y.  
 Polk Bros. Inc. .... Melrose Park, Ill.  
 Pool Bargain Centers ..... Olney, Ill.  
 H. C. Prange Co. .... Green Bay, Wisc.  
 Prange-Way (See: H. C. Prange Co.)  
 Branch ..... Green Bay, Wisc.  
 Branch ..... Rockford, Ill.  
 Branch ..... Appleton, Wisc.  
 Branch ..... Fond du Lac, Wisc.  
 Branch ..... Green Bay, Wisc.  
 Branch ..... Madison, Wisc.  
 Branch ..... Manitowoc, Wisc.  
 Branch ..... Marinette, Wisc.  
 Branch ..... Sheboygan, Wisc.  
 Branch ..... Wausau, Wisc.  
 Pulaski Hwy. Farmers Market ..... Baltimore, Md.

## Q

Q-Mart ..... Quakertown, Pa.  
 Quakertown Sales (see: Q-Mart)  
 Quakertown, Pa.  
 Quincy Supply Co. .... Quincy, Ill.

## R

RDR Discount City (see: Rayless Dept.  
 Stores)  
 Branch ..... New York, N. Y.  
 Branch ..... Cedar town, Ga.  
 Branch ..... Swainsboro, Ga.  
 Branch ..... Waynesboro, Ga.  
 Branch ..... Charlotte, N. C.  
 Branch ..... Fletcher, N. C.  
 Branch ..... Swannanoa, N. C.  
 Branch ..... North Myrtle Beach, S. C.  
 Branch ..... Simpsonville, S. C.  
 Branch ..... Chattanooga, Tenn.  
 Branch ..... Franklin, Va.  
 Railroad Salvage Stores ..... Lynchburg, Va.  
 Ro-Lin Discount Stores ..... Meriden, Conn.  
 Branch ..... Syracuse, N. Y.

Randall Stores, Inc. (see: Madsen's  
 Valu Center)  
 Rasco Stores ..... Mankato, Minn.  
 Rasco-Tempo (see:  
 Rasco Stores)  
 Branch ..... Burbank, Calif.  
 Branch ..... Fair Oaks, Calif.  
 Branch ..... North Highlands, Calif.  
 Branch ..... Sacramento, Calif.  
 Branch ..... Stockton, Calif.  
 Branch ..... Vacaville, Calif.  
 Branch ..... West Sacramento, Calif.  
 Branch ..... Nampa, Idaho  
 Branch ..... Miles City, Mont.  
 Branch ..... Carlsbad, N. M.  
 Branch ..... Wausau, Wisc.  
 Rayless Dept. Stores, Inc. .... New York, N. Y.  
 Red Owl ..... Hopkins, Minn.  
 Branch ..... Escanaba, Mich.  
 Branch ..... Iron Mountain, Mich.  
 Branch ..... Ironwood, Mich.  
 Branch ..... Burnsville, Minn.  
 Branch ..... Virginia, Minn.  
 Branch ..... Bismarck, N. D.  
 Branch ..... Jamestown, N. D.  
 Branch ..... Minot, N. D.  
 Branch ..... Williston, N. D.  
 Branch ..... Pierre, S. D.  
 Branch ..... Green Bay, Wisc.  
 Branch ..... Superior, Wisc.  
 Charles Reiff Corp. (see: Bay Rite  
 Stores)  
 Branch ..... Huntington Beach, Calif.  
 Rex Fair, Inc. .... New York, N. Y.  
 Branch ..... Hialeah, Fla.  
 Branch ..... Hagerstown, Md.  
 Richman Gordman Stores ..... Omaha, Neb.  
 Branch ..... Council Bluffs, Ia.  
 Branch ..... Des Moines, Ia.  
 Branch ..... Topeka, Kan.  
 Branch ..... Grand Island, Neb.  
 Branch ..... Lincoln, Neb.  
 Branch ..... Omaha, Neb.  
 Rich's (see: Richway)  
 Rich's Self Service Dept. Store ..... Salem, Mass.  
 Branch ..... Biddford, N.H.  
 Branch ..... Fitchburg, Mass.  
 Branch ..... Gardner, Mass.  
 Branch ..... Marlboro, Mass.  
 Branch ..... Plymouth, Mass.  
 Branch ..... Concord, N. H.  
 Branch ..... Gorham, N. H.  
 Branch ..... Lebanon, N. H.  
 Branch ..... Nashua, N. H.  
 Branch ..... Portsmouth, N. H.  
 Branch ..... Rochester, N. H.  
 Richway ..... Atlanta, Ga.  
 Branch ..... College Park, Ga.  
 Branch ..... Decatur, Ga.  
 Branch ..... Doraville, Ga.  
 Branch ..... Jonesboro, Ga.  
 Branch ..... Roswell, Ga.  
 Branch ..... Smyrna, Ga.  
 Branch ..... Tucker, Ga.  
 Branch ..... Gastonia, N. C.  
 Branch ..... Charlotte, N. C.  
 Branch ..... Columbia, S. C.  
 Rink's Bargain City (see: Washington  
 Distributors, Inc.) ..... Toledo, Ohio

## INDEX

## Index (Continued)

Branch ..... Bellevue, Ky.  
 Branch ..... Florence, Ky.  
 Branch ..... Fort Mitchell, Ky.  
 Branch ..... Adrian, Mich.  
 Branch ..... Monroe, Mich.  
 Branch ..... Bellefontaine, Ohio  
 Branch ..... Bowling Green, Ohio  
 Branch ..... Cambridge, Ohio  
 Branch ..... Chillicothe, Ohio  
 Branch ..... Cincinnati, Ohio  
 Branch ..... Columbus, Ohio  
 Branch ..... Dayton, Ohio  
 Branch ..... Defiance, Ohio  
 Branch ..... Fairfield, Ohio  
 Branch ..... Findlay, Ohio  
 Branch ..... Grove City, Ohio  
 Branch ..... Kettering, Ohio  
 Branch ..... Lima, Ohio  
 Branch ..... London, Ohio  
 Branch ..... Marietta, Ohio  
 Branch ..... Marion, Ohio  
 Branch ..... Maumee, Ohio  
 Branch ..... Middletown, Ohio  
 Branch ..... Millford, Ohio  
 Branch ..... New Philadelphia, Ohio  
 Branch ..... Perrysburg, Ohio  
 Branch ..... Sidney, Ohio  
 Branch ..... Springdale, Ohio  
 Branch ..... Toledo, Ohio  
 Branch ..... Wapakoneta, Ohio  
 Branch ..... Wauseon, Ohio  
 Branch ..... Wheelersburg, Ohio  
 Branch ..... Xenia, Ohio  
 Branch ..... Zanesville, Ohio  
 Riverside Red-X ..... Kansas City, Mo.  
 Robinson's (see: Super City Dept.  
 Store, Inc.) ..... Burton, Mich.  
 Branch ..... Lansing, Mich.  
 Rochester Merchandise Co.  
 (see: Tent City) ..... Rochester, N. Y.  
 Rockaway Sales Co., Inc. .... Rockaway, N. J.  
 Branch ..... Franklin, N. J.  
 Branch ..... Hackettstown, N. J.  
 Branch ..... Newton, N. J.  
 Some Bargain Centers, Inc. .... Rome, N. Y.  
 Rugline Discount Center ..... Mt. Carmel, Pa.

## S

SCOA Industries, Inc. (See: Hills  
 Dept. Stores)  
 Sackell & Peters ..... Canton, Mass.  
 Branch ..... Whittier, Calif.  
 Branch ..... Bakersfield, Calif.  
 Sage International (see: Sage) ..... Houston, Tex.  
 Sage ..... Houston, Tex.  
 Branch ..... Austin, Tex.  
 Branch ..... Houston, Tex.  
 Sam's Dept. Stores ..... Raytown, Mo.  
 Branch ..... Clinton, Mo.  
 Branch ..... Kansas City, Mo.  
 Branch ..... Marshall, Mo.  
 Sands Industries, Inc.  
 (see: Uncle Lee's)  
 Branch ..... Paducah, Ky.  
 Sawyer Mills Factory Outlet ..... Dover, N. H.  
 Branch ..... New Bedford, Mass.  
 Branch ..... Plaistow, N. H.  
 Sawyer Bros. .... Logan, W. Va.  
 Schottenstein's ..... Columbus, Ohio

## INDEX

Scott-LaSalle Ltd. (See: LaSalle  
 Factories, Ltd.) ..... Longueville, Quebec, Can.  
 Scrivner, Inc. .... Oklahoma City, Okla.  
 Seapark's Dept. Store ..... E. Hartford, Conn.  
 Seaway Discount Store ..... Newark, Ohio  
 Branch ..... Chillicothe, Ohio  
 Branch ..... Grove City, Ohio  
 Branch ..... Washington Court House, Ohio  
 Seig's Wholesale Distributing Co., Inc.  
 (see: Albert's Self-Service Dept. Store)  
 Branch ..... Glenshaw, Pa.  
 Seiyu Stores (see:  
 Parkview-Gem) ..... Honolulu, Hawaii  
 Sentry Discount Stores  
 Ltd. .... Toronto, Ont., Can.  
 Shop-Rite Discount  
 Stores, Inc. .... Miami Beach, Fla.  
 Shopko Stores ..... Green Bay, Wisc.  
 Shopko Discount Dept. Stores (see:  
 Shopko Corp.) ..... Green Bay, Wisc.  
 Branch ..... Escanaba, Mich.  
 Branch ..... Kingsford, Mich.  
 Branch ..... Marquette, Mich.  
 Branch ..... Hutchinson, Minn.  
 Branch ..... Mankato, Minn.  
 Branch ..... Marshall, Minn.  
 Branch ..... St. Cloud, Minn.  
 Branch ..... Mitchell, S. D.  
 Branch ..... Appleton, Wisc.  
 Branch ..... Beaver Dam, Wisc.  
 Branch ..... Beloit, Wisc.  
 Branch ..... DePere, Wisc.  
 Branch ..... Eau Claire, Wisc.  
 Branch ..... Green Bay, Wisc.  
 Branch ..... Kimberly, Wisc.  
 Branch ..... LaCrosse, Wisc.  
 Branch ..... Manitowoc, Wisc.  
 Branch ..... Marshfield, Wisc.  
 Branch ..... Racine, Wisc.  
 Branch ..... Stevens Point, Wisc.  
 Branch ..... Watertown, Wisc.  
 Branch ..... Wausau, Wisc.  
 Branch ..... West Bend, Wisc.  
 Branch ..... Wisconsin Rapids, Wisc.  
 Shoppers World ..... Detroit, Mich.  
 Shoppers World ..... San Antonio, Tex.  
 Branch ..... Brownville, Tex.  
 Branch ..... Corpus Christi, Tex.  
 Branch ..... Del Rio, Tex.  
 Branch ..... Eagle Pass, Tex.  
 Branch ..... El Paso, Tex.  
 Branch ..... Laredo, Tex.  
 Branch ..... McAllen, Tex.  
 Branch ..... San Antonio, Tex.  
 Shoppers City (See: Zayre Corp.)  
 Branch ..... Framingham, Mass.  
 Shoppers Mart Discount Stores (see:  
 Fisher Stores, Inc.) ..... Point Pleasant, W. Va.  
 Sid's Bargain Mart ..... Brooklyn, N. Y.  
 Siegal City (see: Sawyer Mills  
 Factory Outlet) ..... Dover, N. H.  
 Branch ..... Dover, N. H.  
 Silverman's ..... Cleveland, Ohio  
 Singleton's Stores, Inc. .... Abingdon, Va.  
 Branch ..... Mount Airy, N. C.  
 Branch ..... West Jefferson, N. C.  
 Branch ..... Bristol, Tenn.  
 Branch ..... Mountain City, Tenn.



## Index (Continued)

Branch Abingdon, Va.  
 Branch Bristol, Va.  
 Branch Clintwood, Va.  
 Branch Lebanon, Va.  
 Branch Pound, Va.  
 Branch Vansant, Va.  
 Sit N Sleep (see: Furniture  
 Fair) Jacksonville, N. C.  
 Skaggs Way Grand Island, Nebr.  
 Skaggs Companies, Inc. Salt Lake City, Utah  
 Skaggs Thrifty City (see: Skaggs Companies,  
 Inc.) Salt Lake City, Utah  
 Branch Quincy, Ill.  
 Branch Hutchinson, Kans.  
 Branch Topeka, Kans.  
 Branch Columbia, Mo.  
 Branch Joplin, Mo.  
 Branch Springfield, Mo.  
 Skaggs, Inc. (see: Rasco  
 Stores) Burbank, Calif.  
 Sky City (see: Bower's) Asheville, N. C.  
 Branch Oxford, Ala.  
 Branch Athens, Ga.  
 Branch Augusta, Ga.  
 Branch Blue Ridge, Ga.  
 Branch Cornelia, Ga.  
 Branch Dalton, Ga.  
 Branch Elberton, Ga.  
 Branch Toccoa, Ga.  
 Branch Washington, Ga.  
 Branch Winder, Ga.  
 Branch Albermarle, N. C.  
 Branch Asheville, N. C.  
 Branch Brevard, N. C.  
 Branch Dunn, N. C.  
 Branch Forest City, N. C.  
 Branch Franklin, N. C.  
 Branch Hendersonville, N. C.  
 Branch Hickory, N. C.  
 Branch High Point, N. C.  
 Branch Lenoir, N. C.  
 Branch Lexington, N. C.  
 Branch Lincolnton, N. C.  
 Branch Marion, N. C.  
 Branch Monroe, N. C.  
 Branch Morganton, N. C.  
 Branch Mount Airy, N. C.  
 Branch Murphy, N. C.  
 Branch North Wilkesboro, N. C.  
 Branch Salisbury, N. C.  
 Branch Shelby, N. C.  
 Branch Smithfield, N. C.  
 Branch Spruce Pine, N. C.  
 Branch Waynesville, N. C.  
 Branch Anderson, S. C.  
 Branch Abbeville, S. C.  
 Branch Beaufort, S. C.  
 Branch Chester, S. C.  
 Branch Clearwater, S. C.  
 Branch Clemson, S. C.  
 Branch Denmark, S. C.  
 Branch Florence, S. C.  
 Branch Greenville, S. C.  
 Branch Greenwood, S. C.  
 Branch Greer, S. C.  
 Branch Hampton, S. C.  
 Branch Lancaster, S. C.  
 Branch Laurens, S. C.

Branch Moultrie, S. C.  
 Branch Mullins, S. C.  
 Branch Orangeburg, S. C.  
 Branch Pelzer, S. C.  
 Branch Rock Hill, S. C.  
 Branch Spartanburg, S. C.  
 Branch Summerville, S. C.  
 Branch Waltersboro, S. C.  
 Branch Maryville, Tenn.  
 Branch Morristown, Tenn.  
 H. J. Smith, Inc. Gainesville, Tex.  
 Smitty's Stores Phoenix, Ariz.  
 Smitty's (see: Smitty's Stores) Phoenix, Ariz.  
 Branch Mesa, Ariz.  
 Branch Peoria, Ariz.  
 Branch Phoenix, Ariz.  
 Branch Scottsdale, Ariz.  
 Branch Sunnyslope, Ariz.  
 Branch Tempe, Ariz.  
 Soll-Madden Co. St. Louis, Mo.  
 Southway Discount Store Birmingham, Ala.  
 Southwest Florida Enterprises, Inc. (see:  
 American Dept. Stores) Fort Myers, Fla.  
 Spag's Supply Co. Shrewsbury, Mass.  
 Spartan-Atlantic Dept. Store (See: Apollo  
 Merchandisers Corp.) New York, N. Y.  
 Branch Dearborn, Mich.  
 Branch Detroit, Mich.  
 Branch Lincoln Park, Mich.  
 Branch Roseville, Mich.  
 Branch Warren, Mich.  
 Branch Milwaukee, Wis.  
 Spencer Plaza (see: The Worcester  
 Fair Co.) Worcester, Mass.  
 Branch Spencer, Mass.  
 Stan's Merry Mart Wenatchee, Wash.  
 Stark's Warehouses Chicago, Ill.  
 Stela Mart Greenville, S. C.  
 Branch Memphis, Tenn.  
 Branch Nashville, Tenn.  
 Steinberg's, Ltd. (see: Miracle Mart  
 Fashion Centers) St. Laurent, Que., Can.  
 Stephens, Inc. (see: Ayr-Way  
 Stores) Indianapolis, Ind.  
 Sterling Jewelry & Distributing Co. Dallas, Tex.  
 Sterling Stores (see: Magic Mart)  
 Little Rock, Ark.  
 Steve's Discount House Palmdale, Calif.  
 Stevens Woodside, N. Y.  
 G. E. Stockton, Inc. Kansas City, Mo.  
 Stone Discount City Reading, Mass.  
 Branch Hanover, Mass.  
 The Stop & Shop Companies, Inc. (see:  
 Bradlees) Braintree, Mass.  
 Stratford Town Fair Stratford, Conn.  
 Strawbridge & Clothier (see: Clover)  
 Philadelphia, Pa.  
 Strike It Rich, Inc. Odessa, Texas  
 Stuart's (see: Lee Shops) Needham, Mass.  
 Branch Billerica, Mass.  
 Branch Brockton, Mass.  
 Branch Fitchburg, Mass.  
 Branch Lawrence, Mass.  
 Branch Lowell, Mass.  
 Branch Malden, Mass.  
 Branch Tewksbury, Mass.  
 Branch Goffstown, N. H.  
 Branch Nashua, N. H.

## Index (Continued)

Eynon, Pa.  
 Liberty, N. Y.  
 Middletown, N. Y.  
 Rego Park, N. Y.  
 Huntington, W. Va.  
 Beckley, W. Va.  
 Ceredo, W. Va.  
 Burton, Mich.  
 Flint, Mich.  
 Super S Discount Stores (see: Sayer  
 Bros.) Logan, W. Va.  
 Branch Logan, W. Va.  
 Branch Welch, W. Va.  
 Super Valu Stores (see: Shopko Stores)  
 Green Bay, Wisc.  
 Superior Distributors, Inc. Council Bluffs, Ia.  
 Surplus City, Inc. Lawton, Okla.  
 Branch Carlbad, N. M.  
 Branch Altus, Okla.  
 Branch Duncan, Okla.  
 Branch Memphis, Tenn.  
 Branch Memphis, Tenn.  
 Surplus, Inc. Lorain, Ohio  
 Swallen's Inc. Cincinnati, Ohio  
 Branch Cincinnati, Ohio  
 Branch Mansfield, Ohio  
 Branch Middletown, Ohio  
 Branch Springfield Township, Ohio  
 Branch Westerville, Ohio  
 Branch Whitehall, Ohio

## T

T. G. & Y. Stores Company  
 Oklahoma City, Okla.  
 T. G. & Y. Family Center  
 (see: T. G. & Y. Stores Co.)  
 Oklahoma City, Okla.  
 Branch Andalusia, Ala.  
 Branch Arab, Ala.  
 Branch Cullman, Ala.  
 Branch Fairhope, Ala.  
 Branch Fayette, Ala.  
 Branch Geneva, Ala.  
 Branch Greenville, Ala.  
 Branch Gunter, Ala.  
 Branch Hartselle, Ala.  
 Branch Mobile, Ala.  
 Branch Montgomery, Ala.  
 Branch Northport, Ala.  
 Branch Pell City, Ala.  
 Branch Thomasville, Ala.  
 Branch Troy, Ala.  
 Branch Wetumpka, Ala.  
 Branch Flagstaff, Ariz.  
 Branch Kingman, Ariz.  
 Branch Prescott, Ariz.  
 Branch Safford, Ariz.  
 Branch Thatcher, Ariz.  
 Branch Pine Bluff, Ark.  
 Branch Russellville, Ark.  
 Branch Corona, Calif.  
 Branch Gilroy, Calif.  
 Branch La Junta, Colo.  
 Branch Apopka, Fla.  
 Branch Auburndale, Fla.  
 Branch Bartow, Fla.  
 Branch Bellaville, Fla.

Branch Crestview, Fla.  
 Branch Defuniak Springs, Fla.  
 Branch Fort Walton Beach, Fla.  
 Branch Green Cove Springs, Fla.  
 Branch High Springs, Fla.  
 Branch Inverness, Fla.  
 Branch Gulf Breeze, Fla.  
 Branch Lake Wales, Fla.  
 Branch Lakeland, Fla.  
 Branch Lynn Haven, Fla.  
 Branch Marianna, Fla.  
 Branch Milton, Fla.  
 Branch Naples, Fla.  
 Branch Port St. Lucie, Fla.  
 Branch Quincy, Fla.  
 Branch Americus, Ga.  
 Branch Blakely, Ga.  
 Branch Calhoun, Ga.  
 Branch Carrollton, Ga.  
 Branch Cordele, Ga.  
 Branch Douglas, Ga.  
 Branch Lafayette, Ga.  
 Branch Milledgeville, Ga.  
 Branch Monroe, Ga.  
 Branch Sugar Hill, Ga.  
 Branch Vidalia, Ga.  
 Branch Freeport, Ill.  
 Branch La Porte, Ind.  
 Branch Tell City, Ind.  
 Branch Boone, Ia.  
 Branch Coralville, Ia.  
 Branch Fort Madison, Ia.  
 Branch Coffeyville, Kans.  
 Branch Concordia, Kans.  
 Branch Derby, Kans.  
 Branch Dodge City, Kans.  
 Branch Goodland, Kans.  
 Branch Great Bend, Kans.  
 Branch Independence, Kans.  
 Branch Iola, Kans.  
 Branch McPherson, Kans.  
 Branch Overland Park, Kans.  
 Branch Parsons, Kans.  
 Branch Shawnee Mission, Kans.  
 Branch Wichita, Kans.  
 Branch Bardonia, Ky.  
 Branch La Grange, Ky.  
 Branch London, Ky.  
 Branch Paintsville, Ky.  
 Branch Williamsburg, Ky.  
 Branch Abbeville, La.  
 Branch Bossier City, La.  
 Branch Hammond, La.  
 Branch Houma, La.  
 Branch Kenner, La.  
 Branch La Place, La.  
 Branch Marksville, La.  
 Branch Morgan City, La.  
 Branch Shreveport, La.  
 Branch Thibodaux, La.  
 Branch Winnboro, La.  
 Branch Alma, Mich.  
 Branch Center Line, Mich.  
 Branch Biloxi, Miss.  
 Branch Brookhaven, Miss.  
 Branch Forest, Miss.  
 Branch Gautier, Miss.  
 Branch Grenada, Miss.



## Index (Continued)

Branch Laurel, Miss.  
 Branch McComb, Miss.  
 Branch Magee, Miss.  
 Branch Meridian, Miss.  
 Branch Oxford, Miss.  
 Branch Picayune, Miss.  
 Branch Vicksburg, Miss.  
 Branch Gladstone, Mo.  
 Branch Grandview, Mo.  
 Branch Hannibal, Mo.  
 Branch Kansas City, Mo.  
 Branch Lees Summit, Mo.  
 Branch Liberty, Mo.  
 Branch Marshall, Mo.  
 Branch Rolla, Mo.  
 Branch St. Joseph, Mo.  
 Branch Sikeston, Mo.  
 Branch O'Neill, Nebr.  
 Branch Alamogordo, N. M.  
 Branch Artesia, N. M.  
 Branch Gallup, N. M.  
 Branch Grants, N. M.  
 Branch Las Vegas, N. M.  
 Branch Lovington, N. M.  
 Branch Taos, N. M.  
 Branch Tucumcari, N. M.  
 Branch Havelock, N. C.  
 Branch Reidsville, N. C.  
 Branch Smithfield, N. C.  
 Branch Dover, Ohio  
 Branch Kenton, Ohio  
 Branch London, Ohio  
 Branch Napoleon, Ohio  
 Branch Ravenna, Ohio  
 Branch Ada, Okla.  
 Branch Altus, Okla.  
 Branch Anadarko, Okla.  
 Branch Ardmore, Okla.  
 Branch Bartlesville, Okla.  
 Branch Bethany, Okla.  
 Branch Chickasha, Okla.  
 Branch Clinton, Okla.  
 Branch Cushing, Okla.  
 Branch Del City, Okla.  
 Branch Duncan, Okla.  
 Branch Edmond, Okla.  
 Branch El Reno, Okla.  
 Branch Guymon, Okla.  
 Branch Lawton, Okla.  
 Branch Midwest City, Okla.  
 Branch Moore, Okla.  
 Branch Muskogee, Okla.  
 Branch Newcastle, Okla.  
 Branch Norman, Okla.  
 Branch Oklahoma City, Okla.  
 Branch Owasso, Okla.  
 Branch Ponca City, Okla.  
 Branch Sand Springs, Okla.  
 Branch Stillwater, Okla.  
 Branch Tahlequah, Okla.  
 Branch Tulsa, Okla.  
 Branch Weatherford, Okla.  
 Branch Woodward, Okla.  
 Branch Belton, S. C.  
 Branch Easley, S. C.  
 Branch Lake City, S. C.  
 Branch Seneca, S. C.  
 Branch Yankton, S. D.

Branch Clarksville, Tenn.  
 Branch Decherd, Tenn.  
 Branch Elizabethton, Tenn.  
 Branch Lewisburg, Tenn.  
 Branch Manchester, Tenn.  
 Branch Pulaski, Tenn.  
 Branch Rockwood, Tenn.  
 Branch Rogersville, Tenn.  
 Branch Tullahoma, Tenn.  
 Branch Abilene, Tex.  
 Branch Amarillo, Tex.  
 Branch Angleton, Tex.  
 Branch Bellmead, Tex.  
 Branch Belton, Tex.  
 Branch Big Spring, Tex.  
 Branch Borger, Tex.  
 Branch Bowie, Tex.  
 Branch Brownwood, Tex.  
 Branch Copperas Cove, Tex.  
 Branch Harker Heights, Tex.  
 Branch Kilgore, Tex.  
 Branch Lamesa, Tex.  
 Branch Lampasas, Tex.  
 Branch Levelland, Tex.  
 Branch Littlefield, Tex.  
 Branch Longview, Tex.  
 Branch Lubbock, Tex.  
 Branch Plainview, Tex.  
 Branch Port Lavaca, Tex.  
 Branch Round Rock, Tex.  
 Branch Slason, Tex.  
 Branch Snyder, Tex.  
 Branch Taylor, Tex.  
 Branch Terrell, Tex.  
 Branch Vernon, Tex.  
 Branch Waco, Tex.  
 Branch Weatherford, Tex.

## T Way (see: Tradeway of

Branch Indianapolis, Ind.  
 Branch Anderson, Ind.  
 Branch Elwood, Ind.  
 Branch Kokomo, Ind.  
 Branch Midland, Mich.  
 Branch Pico Rivera, Calif.  
 Branch Secaucus, N. J.  
 Branch Minneapolis, Minn.  
 Branch Arvada, Colo.  
 Branch Aurora, Colo.  
 Branch Boulder, Colo.  
 Branch Colorado Springs, Colo.  
 Branch Denver, Colo.  
 Branch Fort Collins, Colo.  
 Branch Glendale, Colo.  
 Branch Thornton, Colo.  
 Branch Westland, Colo.  
 Branch Fairview Heights, Ill.  
 Branch Moline, Ill.  
 Branch Ames, Ia.  
 Branch Bettendorf, Ia.  
 Branch Cedar Rapids, Ia.  
 Branch Clinton, Ia.  
 Branch Des Moines, Ia.  
 Branch Fort Dodge, Ia.  
 Branch Mason City, Ia.  
 Branch Ottumwa, Ia.  
 Branch Sioux City, Ia.  
 Branch West Des Moines, Ia.

INDEX

## Index (Continued)

Branch Bloomington, Minn.  
 Branch Burnsville, Minn.  
 Branch Coon Rapids, Minn.  
 Branch Crystal, Minn.  
 Branch Duluth, Minn.  
 Branch East St. Paul, Minn.  
 Branch Edina, Minn.  
 Branch Fridley, Minn.  
 Branch Minneapolis, Minn.  
 Branch North St. Paul, Minn.  
 Branch Roseville, Minn.  
 Branch St. Louis Park, Minn.  
 Branch West St. Paul, Minn.  
 Branch Ballwin, Mo.  
 Branch Kirkwood, Mo.  
 Branch St. Louis, Mo.  
 Branch Omaha, Neb.  
 Branch Bismarck, N. D.  
 Branch Fargo, N. D.  
 Branch Grand Forks, N. D.  
 Branch Minot, N. D.  
 Branch Midwest City, Okla.  
 Branch Norman, Okla.  
 Branch Oklahoma City, Okla.  
 Branch Tulsa, Okla.  
 Branch Sioux Falls, S. D.  
 Branch Memphis, Tenn.  
 Branch Arlington, Tex.  
 Branch Austin, Tex.  
 Branch Carrollton, Tex.  
 Branch Dallas, Tex.  
 Branch Fort Worth, Tex.  
 Branch Houston, Tex.  
 Branch Humble, Tex.  
 Branch Plano, Tex.  
 Branch Wichita Falls, Tex.  
 Branch Greenfield, Wisc.  
 Branch Milwaukee, Wisc.  
 Branch Wauwatosa, Wisc.  
 Branch West Allis, Wisc.  
 Branch Burbank, Calif.  
 Branch Grand Junction, Colo.  
 Branch Lamar, Colo.  
 Branch Canton, Ill.  
 Branch Hays, Kans.  
 Branch Menominee, Mich.  
 Branch Faribault, Minn.  
 Branch St. Cloud, Minn.  
 Branch Winona, Minn.  
 Branch Hannibal, Mo.  
 Branch Helena, Mont.  
 Branch Missoula, Mont.  
 Branch Columbus, Nebr.  
 Branch Fremont, Nebr.  
 Branch Scottsbluff, Nebr.  
 Branch Dickinson, N. D.  
 Branch Jamestown, N. D.  
 Branch Minot, N. D.  
 Branch Aberdeen, S. D.  
 Branch Watertown, S. D.  
 Branch Rochester, N. Y.  
 Branch Lowell, Mass.  
 Branch Indianapolis, Ind.  
 Branch Mattoon, Ill.  
 Branch Mt. Vernon, Ill.  
 Branch Bedford, Ind.  
 Branch Bloomington, Ind.

INDEX

Branch Brazil, Ind.  
 Branch Connersville, Ind.  
 Branch Crawfordsville, Ind.  
 Branch Greenfield, Ind.  
 Branch Jasper, Ind.  
 Branch Lebanon, Ind.  
 Branch Linton, Ind.  
 Branch Logansport, Ind.  
 Branch Madison, Ind.  
 Branch Martinsville, Ind.  
 Branch Michigan City, Ind.  
 Branch Noblesville, Ind.  
 Branch Paoli, Ind.  
 Branch Portland, Ind.  
 Branch Princeton, Ind.  
 Branch Rushville, Ind.  
 Branch Seymour, Ind.  
 Branch Tell City, Ind.  
 Branch Valparaiso, Ind.  
 Branch Vincennes, Ind.  
 Branch Warsaw, Ind.  
 Branch Washington, Ind.  
 Branch Sturgis, Mich.  
 Branch Columbus, Ohio

## Thrifty Stores

## Thrifty Corporation (see:

Branch Los Angeles, Calif.  
 Branch Las Vegas, Nev.  
 Branch Brooklyn, N. Y.  
 Branch Babylon, N. Y.  
 Branch Bohemia, N. Y.  
 Branch Brooklyn, N. Y.  
 Branch Elmont, N. Y.  
 Branch Hempstead, N. Y.  
 Branch Lawrence, N. Y.  
 Branch Levittown, N. Y.  
 Branch Masspath, N. Y.  
 Branch Melville, N. Y.  
 Branch Middle Island, N. Y.  
 Branch Middle Village, N. Y.  
 Branch Oceanside, N. Y.  
 Branch Springfield Gardens, N. Y.

## Top (see: Volume

Branch New York, N. Y.

Branch San Francisco, Calif.

Branch Streator, Ill.

## Towers Dept. Stores,

Branch Toronto, Ontario, Can.

Branch Indianapolis, Ind.

## Tradeway (see: Tradeway of

Branch Indianapolis, Ind.

Branch Highland, Ind.

Branch Lapeer, Mich.

Branch Owosso, Mich.

Branch Port Huron, Mich.

Branch El Cerrito, Calif.

## Treasure City (see:

Branch New York, N. Y.

Branch Lincoln, Neb.

Branch Alton, Ohio

Branch Arlington, Tex.

Branch Dallas, Tex.

Branch Ft. Worth, Tex.

Branch Garland, Tex.

Branch Haltom City, Tex.

Branch Irving, Tex.

Branch Longview, Tex.

Branch Wichita Falls, Tex.



## Index (Continued)

Treasure Island (see: The Treasury Stores)  
 Branch ..... Granada Hills, Calif.  
 Branch ..... Atlanta, Ga.  
 Branch ..... Decatur, Ga.  
 Branch ..... Doraville, Ga.  
 Branch ..... Marietta, Ga.  
 Branch ..... Appleton, Wisc.  
 Branch ..... Madison, Wisc.  
 Branch ..... Milwaukee, Wisc.  
 Branch ..... Pittsburgh, Pa.  
 Treasure Island Dept. Store ..... Steubenville, Ohio  
 Branch ..... New Castle, Pa.  
 Branch ..... Sharon, Pa.  
 Treasures & Trash Store (see: Country Boy Stores)  
 Branch ..... Palmyra, Wisc.  
 The Treasury Stores ..... Granada Hills, Calif.  
 Branch ..... Buena Park, Calif.  
 Branch ..... Granada Hills, Calif.  
 Branch ..... Lakewood, Calif.  
 Branch ..... Newark, Calif.  
 Branch ..... Orange, Calif.  
 Branch ..... Pleasant Hills, Calif.  
 Branch ..... Riverside, Calif.  
 Branch ..... San Jose, Calif.  
 Branch ..... San Leandro, Calif.  
 Branch ..... Santa Ana, Calif.  
 Branch ..... South San Francisco, Calif.  
 Branch ..... Sunnyvale, Calif.  
 Branch ..... Torrance, Calif.  
 Branch ..... Woodland Hills, Calif.  
 Branch ..... Hialeah, Fla.  
 Branch ..... Hollywood, Fla.  
 Branch ..... Lauderdale Lakes, Fla.  
 Branch ..... Miami, Fla.  
 Branch ..... Memphis, Tenn.  
 Branch ..... Whitehaven, Tenn.  
 Branch ..... Dallas, Tex.  
 Branch ..... Mesquite, Tex.  
 Tri-State Distributors (See: Heck's)  
 Tri-State Distributors, Inc. .... Charleston, W. Va.  
 Try-It Stores ..... Moscow, Idaho  
 Try-It Stores ..... Carson, Calif.  
 Twin Fair ..... West Seneca, N. Y.  
 Branch ..... Covington, Ky.  
 Branch ..... Amherst, N. Y.  
 Branch ..... Batavia, N. Y.  
 Branch ..... Buffalo, N. Y.  
 Branch ..... Depew, N. Y.  
 Branch ..... Dunkirk, N. Y.  
 Branch ..... Hamburg, N. Y.  
 Branch ..... Lockport, N. Y.  
 Branch ..... Niagara Falls, N. Y.  
 Branch ..... Tonawanda, N. Y.  
 Branch ..... West Seneca, N. Y.  
 Branch ..... Williamsville, N. Y.  
 Branch ..... Cincinnati, Ohio  
 Branch ..... Fairfield, Ohio  
 Branch ..... Findlay, Ohio  
 Branch ..... Marion, Ohio  
 Branch ..... Middletown, Ohio  
 Branch ..... Newark, Ohio  
 Branch ..... Springfield, Ohio  
 Two Guys ..... Garfield, N. J.  
 Branch ..... New London, Conn.  
 Branch ..... Newington, Conn.  
 Branch ..... Waterbury, Conn.  
 Branch ..... Baltimore, Md.  
 Branch ..... Glen Burnie, Md.

Branch ..... Hagerstown, Md.  
 Branch ..... Towson, Md.  
 Branch ..... Chicopee, Mass.  
 Branch ..... Milford, Mass.  
 Branch ..... Springfield, Mass.  
 Branch ..... Atlantic City, N. J.  
 Branch ..... Brick Town, N. J.  
 Branch ..... Cherry Hill, N. J.  
 Branch ..... Dover, N. J.  
 Branch ..... East Brunswick, N. J.  
 Branch ..... Garfield, N. J.  
 Branch ..... Hackensack, N. J.  
 Branch ..... Hanover, N. J.  
 Branch ..... Jersey City, N. J.  
 Branch ..... Kearny, N. J.  
 Branch ..... Lodi, N. J.  
 Branch ..... Manalapan, N. J.  
 Branch ..... Middletown, N. J.  
 Branch ..... Morris Plains, N. J.  
 Branch ..... Neptune, N. J.  
 Branch ..... Newark, N. J.  
 Branch ..... North Bergen, N. J.  
 Branch ..... Toms River, N. J.  
 Branch ..... Totowa, N. J.  
 Branch ..... Union, N. J.  
 Branch ..... Vineland, N. J.  
 Branch ..... Watchung, N. J.  
 Branch ..... Woodbridge, N. J.  
 Branch ..... Amherst, N. Y.  
 Branch ..... Cheektowaga, N. Y.  
 Branch ..... Coram, N. Y.  
 Branch ..... Freeport, N. Y.  
 Branch ..... Greece, N. Y.  
 Branch ..... Henrietta, N. Y.  
 Branch ..... Menands, N. Y.  
 Branch ..... New Hyde Park, N. Y.  
 Branch ..... North Syracuse, N. Y.  
 Branch ..... Rochester, N. Y.  
 Branch ..... Schenectady, N. Y.  
 Branch ..... Allentown, Pa.  
 Branch ..... Bethlehem, Pa.  
 Branch ..... Lancaster, Pa.  
 Branch ..... Shillington, Pa.  
 Branch ..... York, Pa.  
 212 Bargain Center ..... Michigan City, Ind.

## U

Uncle Bill's Discount Dept. Store (see: Cook United)  
 Branch ..... Maple Heights, Ohio  
 Branch ..... Cleveland, Ohio  
 Branch ..... Mansfield, Ohio  
 Branch ..... Mentor, Ohio  
 Branch ..... North Olmsted, Ohio  
 Branch ..... Parma Heights, Ohio  
 Branch ..... Willowick, Ohio  
 Uncle Joe's Value Centers ..... Cleveland, Ohio  
 Branch ..... Geneva, Ohio  
 Branch ..... Middlefield, Ohio  
 Uncle Lee's ..... Paducah, Ky.  
 Unimart (see: Nash-Finch Co.) ..... Minneapolis, Minn.  
 Branch ..... Kearney, Neb.  
 Union Hall ..... Rockford, Ill.  
 Branch ..... Loves Park, Ill.  
 Unishops, Inc. (See: Clarkins) ..... Akron, Ohio  
 United Dept. Stores (see: United Discount Centers, Inc.) ..... Cincinnati, Ohio

## Index (Continued)

United Discount Centers, Inc. .... Cincinnati, Ohio  
 Branch ..... Bellefontaine, Ohio  
 Branch ..... Kenton, Ohio  
 Branch ..... Massillon, Ohio  
 United Discount Dept. Store ..... Pompton Plains, N. J.  
 Branch ..... Fairfield, N. J.  
 United Factory Outlet (see: The Mart)  
 The Mart ..... Worcester, Mass.  
 United Surplus Co. .... Kinston, N. C.  
 Uncle Joe's Woodshed ..... Lock Haven, Pa.  
 Branch ..... Altoona, Pa.

## V

Val Corp ..... New Castle, Ind.  
 Branch ..... Connersville, Ind.  
 Branch ..... Decatur, Ind.  
 Branch ..... Frankfort, Ind.  
 Branch ..... Hartford City, Ind.  
 Branch ..... Kendallville, Ind.  
 Branch ..... Muncie, Ind.  
 Valley ..... Gales Ferry, Conn.  
 The Valley Fair Corp. .... Little Ferry, N. J.  
 Branch ..... Irvington, N. J.  
 Branch ..... West Paterson, N. J.  
 Valley View Discount Dept. Store, Inc. .... Brookfield, Ohio  
 Value City (See: Schoitenzeta's)  
 Branch ..... Columbus, Ohio  
 Branch ..... Clarksville, Ind.  
 Branch ..... Greenwood, Ind.  
 Branch ..... Indianapolis, Ind.  
 Branch ..... Covington, Ky.  
 Branch ..... Louisville, Ky.  
 Branch ..... Canton, Ohio  
 Branch ..... Euclid, Ohio  
 Branch ..... Maumee, Ohio  
 Branch ..... Parma, Ohio  
 Branch ..... Springdale, Ohio  
 Branch ..... Toledo, Ohio  
 Branch ..... Warrensville Heights, Ohio  
 Value Fair, Inc. .... LaHabra, Calif.  
 Branch ..... Cardiff-by-the-Sea, Calif.  
 Branch ..... Chino, Calif.  
 Branch ..... Claremont, Calif.  
 Value Fair ..... Allison Park, Pa.  
 Value Giant (see: Pay Less Drug Stores Northwest, Inc.)  
 Branch ..... Beaverton, Ore.  
 Branch ..... Antioch, Calif.  
 Branch ..... Arcata, Calif.  
 Branch ..... Auburn, Calif.  
 Branch ..... Livermore, Calif.  
 Branch ..... Lodi, Calif.  
 Branch ..... Manteca, Calif.  
 Branch ..... Salinas, Calif.  
 Branch ..... Sonoma, Calif.  
 Branch ..... Tracy, Calif.  
 Branch ..... Ukiah, Calif.  
 Branch ..... Watsonville, Calif.  
 Branch ..... Woodland, Calif.  
 Branch ..... Yreka, Calif.  
 Branch ..... Yuba City, Calif.  
 Branch ..... Roseburg, Ore.  
 Branch ..... The Dalles, Ore.  
 Branch ..... Bremerton, Wash.  
 Branch ..... Chehalis, Wash.

Van Leunen's, Inc. .... Cincinnati, Ohio  
 Branch ..... Erlanger, Ky.  
 Branch ..... Amelia, Ohio  
 Branch ..... Cincinnati, Ohio  
 Branch ..... Mason, Ohio  
 Vegas Village Shopping Centers ..... Las Vegas, Nev.  
 Branch ..... Las Vegas, Nev.  
 Venture Stores ..... St. Ann, Mo.  
 Branch ..... Addison, Ill.  
 Branch ..... Alton, Ill.  
 Branch ..... Arlington Heights, Ill.  
 Branch ..... Calumet City, Ill.  
 Branch ..... Chicago, Ill.  
 Branch ..... Countryside, Ill.  
 Branch ..... Decatur, Ill.  
 Branch ..... Deerfield, Ill.  
 Branch ..... Downers Grove, Ill.  
 Branch ..... Fairmont City, Ill.  
 Branch ..... Fairview Heights, Ill.  
 Branch ..... Glendale Heights, Ill.  
 Branch ..... Matteson, Ill.  
 Branch ..... Moline, Ill.  
 Branch ..... Mount Prospect, Ill.  
 Branch ..... Norridge, Ill.  
 Branch ..... Oak Brook, Ill.  
 Branch ..... Oak Lawn, Ill.  
 Branch ..... Orland Park, Ill.  
 Branch ..... Peoria, Ill.  
 Branch ..... Schaumburg, Ill.  
 Branch ..... Skokie, Ill.  
 Branch ..... Griffith, Ind.  
 Branch ..... Merrillville, Ind.  
 Branch ..... Davenport, Ia.  
 Branch ..... Kansas City, Kans.  
 Branch ..... Overland Park, Kans.  
 Branch ..... Roeland Park, Kans.  
 Branch ..... Creve Coeur, Mo.  
 Branch ..... Crystal City, Mo.  
 Branch ..... Independence, Mo.  
 Branch ..... Kansas City, Mo.  
 Branch ..... Kirkwood, Mo.  
 Branch ..... Maplewood, Mo.  
 Branch ..... North Kansas City, Mo.  
 Branch ..... Overland, Mo.  
 Branch ..... St. Charles, Mo.  
 Branch ..... St. Louis, Mo.  
 Branch ..... Springfield, Mo.  
 Buying Office ..... New York, N. Y.  
 Victory Stores ..... Vallejo, Calif.  
 Volume Merchandise ..... New York, N. Y.  
 Vornado, Inc. (see: Two Guys)  
 ..... Garfield, N. J.

## W

G. F. Wacker Stores, Inc. .... Pauls Valley, Okla.  
 Wacker Super Stores (see: G. F. Wacker Stores)  
 Wainrite Stores ..... Pauls Valley, Okla.  
 Wainrite Stores ..... Flushing, N. Y.  
 Waller's Discount Center ..... Oxford, Miss.  
 Wal-Mart ..... Bentonville, Ark.  
 Branch ..... Jasper, Ala.  
 Branch ..... Ash Flat, Ark.  
 Branch ..... Ashdown, Ark.  
 Branch ..... Batesville, Ark.  
 Branch ..... Benton, Ark.



## Index (Continued)

Branch ..... Bentonville, Ark.  
 Branch ..... Berryville, Ark.  
 Branch ..... Blytheville, Ark.  
 Branch ..... Booneville, Ark.  
 Branch ..... Brinkley, Ark.  
 Branch ..... Camden, Ark.  
 Branch ..... Clarksville, Ark.  
 Branch ..... Conway, Ark.  
 Branch ..... Corning, Ark.  
 Branch ..... Crossett, Ark.  
 Branch ..... East Fort Smith, Ark.  
 Branch ..... Fayetteville, Ark.  
 Branch ..... Forrest City, Ark.  
 Branch ..... Fort Smith, Ark.  
 Branch ..... Harrison, Ark.  
 Branch ..... Heber Springs, Ark.  
 Branch ..... Hot Springs, Ark.  
 Branch ..... Jacksonville, Ark.  
 Branch ..... Jonesboro, Ark.  
 Branch ..... Little Rock, Ark.  
 Branch ..... Lonoke, Ark.  
 Branch ..... Magnolia, Ark.  
 Branch ..... Malvern, Ark.  
 Branch ..... McGehee, Ark.  
 Branch ..... Mena, Ark.  
 Branch ..... Morrilton, Ark.  
 Branch ..... Mountain Home, Ark.  
 Branch ..... Nashville, Ark.  
 Branch ..... Newport, Ark.  
 Branch ..... North Little Rock, Ark.  
 Branch ..... Osceola, Ark.  
 Branch ..... Ozark, Ark.  
 Branch ..... Paragould, Ark.  
 Branch ..... Paris, Ark.  
 Branch ..... Pine Bluff, Ark.  
 Branch ..... Pocahontas, Ark.  
 Branch ..... Rogers, Ark.  
 Branch ..... Russellville, Ark.  
 Branch ..... Searcy, Ark.  
 Branch ..... Shoam Springs, Ark.  
 Branch ..... Springdale, Ark.  
 Branch ..... Stuttgart, Ark.  
 Branch ..... Trumann, Ark.  
 Branch ..... Van Buren, Ark.  
 Branch ..... Walnut Ridge, Ark.  
 Branch ..... West Memphis, Ark.  
 Branch ..... Wynne, Ark.  
 Branch ..... Anna, Ill.  
 Branch ..... Belleville, Ill.  
 Branch ..... Benton, Ill.  
 Branch ..... Carbondale, Ill.  
 Branch ..... Glen Carbon, Ill.  
 Branch ..... Harrisburg, Ill.  
 Branch ..... Jacksonville, Ill.  
 Branch ..... Jerseyville, Ill.  
 Branch ..... Lincoln, Ill.  
 Branch ..... Litchfield, Ill.  
 Branch ..... Macomb, Ill.  
 Branch ..... Marion, Ill.  
 Branch ..... Mount Vernon, Ill.  
 Branch ..... Olney, Ill.  
 Branch ..... Salem, Ill.  
 Branch ..... Sparta, Ill.  
 Branch ..... Baxter Springs, Kans.  
 Branch ..... Chanute, Kans.  
 Branch ..... Coffeyville, Kans.  
 Branch ..... El Dorado, Kans.  
 Branch ..... Ft. Scott, Kans.

Branch ..... Junction City, Kans.  
 Branch ..... Leavenworth, Kans.  
 Branch ..... Manhattan, Kans.  
 Branch ..... Paola, Kans.  
 Branch ..... Pittsburg, Kans.  
 Branch ..... Benton, Ky.  
 Branch ..... Fulton, Ky.  
 Branch ..... Morganfield, Ky.  
 Branch ..... Princeton, Ky.  
 Branch ..... Bastrop, La.  
 Branch ..... Jonesboro, La.  
 Branch ..... Minden, La.  
 Branch ..... Natchitoches, La.  
 Branch ..... Ruston, La.  
 Branch ..... Vivian, La.  
 Branch ..... Winnfield, La.  
 Branch ..... Aberdeen, Miss.  
 Branch ..... Amory, Miss.  
 Branch ..... Booneville, Miss.  
 Branch ..... Carthage, Miss.  
 Branch ..... Corinth, Miss.  
 Branch ..... Fulton, Miss.  
 Branch ..... Greenville, Miss.  
 Branch ..... Iuka, Miss.  
 Branch ..... Kosciusko, Miss.  
 Branch ..... Louisville, Miss.  
 Branch ..... New Albany, Miss.  
 Branch ..... Philadelphia, Miss.  
 Branch ..... Pontotoc, Miss.  
 Branch ..... Ripley, Miss.  
 Branch ..... Senatobia, Miss.  
 Branch ..... Starkville, Miss.  
 Branch ..... West Point, Miss.  
 Branch ..... Winona, Miss.  
 Branch ..... Aurora, Mo.  
 Branch ..... Ayr, Mo.  
 Branch ..... Blue Springs, Mo.  
 Branch ..... Bolivar, Mo.  
 Branch ..... Branson, Mo.  
 Branch ..... Brookfield, Mo.  
 Branch ..... Camden, Mo.  
 Branch ..... Cameron, Mo.  
 Branch ..... Cape Girardeau, Mo.  
 Branch ..... Caruthersville, Mo.  
 Branch ..... Charleston, Mo.  
 Branch ..... Chillicothe, Mo.  
 Branch ..... Clinton, Mo.  
 Branch ..... Columbia, Mo.  
 Branch ..... De Soto, Mo.  
 Branch ..... Dexter, Mo.  
 Branch ..... Eldon, Mo.  
 Branch ..... Excelsior Springs, Mo.  
 Branch ..... Farmington, Mo.  
 Branch ..... Festus, Mo.  
 Branch ..... Flat River, Mo.  
 Branch ..... Fulton, Mo.  
 Branch ..... Harrisonville, Mo.  
 Branch ..... Houston, Mo.  
 Branch ..... Jackson, Mo.  
 Branch ..... Jefferson City, Mo.  
 Branch ..... Joplin, Mo.  
 Branch ..... Kennett, Mo.  
 Branch ..... Kirksville, Mo.  
 Branch ..... Lebanon, Mo.  
 Branch ..... Liberty, Mo.  
 Branch ..... Louisiana, Mo.

## Index (Continued)

Branch ..... Marshfield, Mo.  
 Branch ..... Mexico, Mo.  
 Branch ..... Moberly, Mo.  
 Branch ..... Monett, Mo.  
 Branch ..... Mountain Grove, Mo.  
 Branch ..... Neosho, Mo.  
 Branch ..... Nevada, Mo.  
 Branch ..... Pacific, Mo.  
 Branch ..... Perryville, Mo.  
 Branch ..... Poplar Bluff, Mo.  
 Branch ..... Potosi, Mo.  
 Branch ..... Rolla, Mo.  
 Branch ..... St. Roberts, Mo.  
 Branch ..... Salem, Mo.  
 Branch ..... Sedalia, Mo.  
 Branch ..... Sikeston, Mo.  
 Branch ..... Springfield, Mo.  
 Branch ..... Sullivan, Mo.  
 Branch ..... Troy, Mo.  
 Branch ..... Union, Mo.  
 Branch ..... Warrensburg, Mo.  
 Branch ..... Warsaw, Mo.  
 Branch ..... Washington, Mo.  
 Branch ..... Waynesville, Mo.  
 Branch ..... Wentzville, Mo.  
 Branch ..... West Joplin, Mo.  
 Branch ..... West Plains, Mo.  
 Branch ..... Ada, Okla.  
 Branch ..... Alva, Okla.  
 Branch ..... Anadarko, Okla.  
 Branch ..... Ardmore, Okla.  
 Branch ..... Atoka, Okla.  
 Branch ..... Bartlesville, Okla.  
 Branch ..... Blackwell, Okla.  
 Branch ..... Broken Arrow, Okla.  
 Branch ..... Broken Bow, Okla.  
 Branch ..... Catoosa, Okla.  
 Branch ..... Chickasha, Okla.  
 Branch ..... Claremore, Okla.  
 Branch ..... Cleveland, Okla.  
 Branch ..... El Reno, Okla.  
 Branch ..... Elk City, Okla.  
 Branch ..... Grove, Okla.  
 Branch ..... Guthrie, Okla.  
 Branch ..... Henryetta, Okla.  
 Branch ..... Holdenville, Okla.  
 Branch ..... Hugo, Okla.  
 Branch ..... Idabel, Okla.  
 Branch ..... Jenks, Okla.  
 Branch ..... Kingfisher, Okla.  
 Branch ..... Lawton, Okla.  
 Branch ..... McAlester, Okla.  
 Branch ..... Miami, Okla.  
 Branch ..... Muskogee, Okla.  
 Branch ..... Norman, Okla.  
 Branch ..... Okmulgee, Okla.  
 Branch ..... Owasso, Okla.  
 Branch ..... Poteau, Okla.  
 Branch ..... Pryor, Okla.  
 Branch ..... Purcell, Okla.  
 Branch ..... Sallisaw, Okla.  
 Branch ..... Sapulpa, Okla.  
 Branch ..... Seminole, Okla.  
 Branch ..... Shawnee, Okla.  
 Branch ..... Skiatook, Okla.  
 Branch ..... Stillwater, Okla.  
 Branch ..... Stilwell, Okla.  
 Branch ..... Sulphur, Okla.

Branch ..... Tahlequah, Okla.  
 Branch ..... Vinita, Okla.  
 Branch ..... Wagoner, Okla.  
 Branch ..... Woodward, Okla.  
 Branch ..... Yukon, Okla.  
 Branch ..... Brownsville, Tenn.  
 Branch ..... Collierville, Tenn.  
 Branch ..... Covington, Tenn.  
 Branch ..... Dickson, Tenn.  
 Branch ..... Fayetteville, Tenn.  
 Branch ..... Franklin, Tenn.  
 Branch ..... Humboldt, Tenn.  
 Branch ..... Huntingdon, Tenn.  
 Branch ..... Martin, Tenn.  
 Branch ..... Milan, Tenn.  
 Branch ..... Millington, Tenn.  
 Branch ..... Paris, Tenn.  
 Branch ..... Pulaski, Tenn.  
 Branch ..... Ripley, Tenn.  
 Branch ..... Savannah, Tenn.  
 Branch ..... Selmer, Tenn.  
 Branch ..... Springfield, Tenn.  
 Branch ..... Allen, Tex.  
 Branch ..... Atlanta, Tex.  
 Branch ..... Bonham, Tex.  
 Branch ..... Bowie, Tex.  
 Branch ..... Burleson, Tex.  
 Branch ..... Clarksville, Tex.  
 Branch ..... Cleburne, Tex.  
 Branch ..... Cleveland, Tex.  
 Branch ..... Commerce, Tex.  
 Branch ..... Crockett, Tex.  
 Branch ..... Denison, Tex.  
 Branch ..... Ennis, Tex.  
 Branch ..... Gainesville, Tex.  
 Branch ..... Gilmer, Tex.  
 Branch ..... Henderson, Tex.  
 Branch ..... Hillsboro, Tex.  
 Branch ..... Huntsville, Tex.  
 Branch ..... Jacksonville, Tex.  
 Branch ..... Jasper, Tex.  
 Branch ..... Lewisville, Tex.  
 Branch ..... Livingston, Tex.  
 Branch ..... Lufkin, Tex.  
 Branch ..... McKinney, Tex.  
 Branch ..... Mansfield, Tex.  
 Branch ..... Mexia, Tex.  
 Branch ..... Mineola, Tex.  
 Branch ..... Mt. Pleasant, Tex.  
 Branch ..... Nacogdoches, Tex.  
 Branch ..... New Boston, Tex.  
 Branch ..... Paris, Tex.  
 Branch ..... Rockdale, Tex.  
 Branch ..... Rockwall, Tex.  
 Branch ..... Taylor, Tex.  
 Branch ..... Terrell, Tex.  
 Branch ..... Waxahatchie, Tex.  
 Branch ..... Woodville, Tex.  
 Waltham Super Market Bargain Basement,  
 (see J & M Sales, Inc.) ..... Waltham, Mass.  
 Warehouse Sales ..... Sharon, Pa.  
 Warwick/Zayre (see: Zayre)  
 Framingham, Mass.  
 Branch ..... Norwich, Conn.  
 Branch ..... Bellingham, Mass.  
 Branch ..... Middletown, R. I.  
 Branch ..... No. Kingston, R. I.  
 Branch ..... Warwick, R. I.



# Index (Continued)

Washington Distributors, Inc. Toledo, Ohio  
 Watson's Supply Co. Fredericktown, Ohio  
 Weinberg's Stores Knox, Ind.  
 J. A. West Co. El Dorado, Ark.  
 West & Co. of La. Minden, La.  
 West Boylston Fair (see: The Worcester Fair)  
 Branch West Boylston, Mass.  
 West Bros. Inc. of De Ridder, La.  
 Branch De Ridder, La.  
 Branch Dothan, Ala.  
 Branch Ocala, Fla.  
 Branch De Ridder, La.  
 Branch Eunice, La.  
 Branch Gonzales, La.  
 Branch Houma, La.  
 Branch Morgan City, La.  
 Branch New Iberia, La.  
 Branch Thibodaux, La.  
 Branch Alvin, Tex.  
 West Bros. of Mansfield Mansfield, La.  
 White Drug Enterprises Jamestown, N. D.  
 White Mart (see: White Drug Enterprises)  
 Branch Jamestown, N. D.  
 Branch Alexandria, Minn.  
 Branch Cloquet, Minn.  
 Branch East Grand Forks, Minn.  
 Branch Faribault, Minn.  
 Branch Forest Lake, Minn.  
 Branch Le Sueur, Minn.  
 Branch Little Falls, Minn.  
 Branch Devils Lake, N. D.  
 Branch Langdon, N. D.  
 Branch Brookings, S. D.  
 Whitesville Plaza (see: The Worcester Fair Co.)  
 Branch Worcester, Mass.  
 Whitney Stores, Inc. New York, N. Y.  
 Wild Woody's Bargain Barn Independence, Mo.  
 Williams Discount Store Plainview, N. Y.  
 Windsor Rhodes Co., Inc. (see: Lorraine Mill Outlet)  
 Branch Pawtucket, R. I.  
 Winner Sales Co. (see: Original Big Gurnee Discount Dept. Store)  
 Branch Gurnee, Ill.  
 W. S. Wisniewski Discount Supply Milwaukee, Wisc.  
 Wonder World, Inc. Las Vegas, Nev.  
 Branch Las Vegas, Nev.  
 Wonderland Discount Dept. Store LaPorte, Ind.  
 Branch Dowagiac, Mich.  
 Branch Niles, Mich.  
 Woodville Discount Store Oregon, Ohio  
 Woolco Dept. Stores New York, N. Y.  
 Branch Bessemer, Ala.  
 Branch Birmingham, Ala.  
 Branch Dothan, Ala.  
 Branch Fairfield, Ala.  
 Branch Florence, Ala.  
 Branch Huntsville, Ala.  
 Branch Mobile, Ala.  
 Branch Montgomery, Ala.  
 Branch Muscle Shoals, Ala.  
 Branch Rainbow City, Ala.  
 Branch Tuscaloosa, Ala.  
 Branch Mesa, Ariz.  
 Branch Phoenix, Ariz.  
 Branch Tempe, Ariz.

# Index (Continued)

Branch Greenwood, Ind.  
 Branch Indianapolis, Ind.  
 Branch Lafayette, Ind.  
 Branch Speedway, Ind.  
 Branch Terre Haute, Ind.  
 Branch Cedar Falls, Ia.  
 Branch Des Moines, Ia.  
 Branch Marshalltown, Ia.  
 Branch Sioux City, Iowa  
 Branch Emporia, Kans.  
 Branch Kansas City, Kans.  
 Branch Lenexa, Kans.  
 Branch Salina, Kans.  
 Branch Topeka, Kans.  
 Branch Wichita, Kans.  
 Branch Ashland, Ky.  
 Branch Bowling Green, Ky.  
 Branch Louisville, Ky.  
 Branch Owensboro, Ky.  
 Branch Paducah, Ky.  
 Branch Alexandria, La.  
 Branch Baton Rouge, La.  
 Branch Bayou Vista, La.  
 Branch Chalmette, La.  
 Branch Gonzales, La.  
 Branch Gretna, La.  
 Branch Hammond, La.  
 Branch Harahan, La.  
 Branch Houma, La.  
 Branch Lafayette, La.  
 Branch La Place, La.  
 Branch Marrero, La.  
 Branch Metairie, La.  
 Branch New Iberia, La.  
 Branch New Orleans, La.  
 Branch Shreveport, La.  
 Branch Slidell, La.  
 Branch Thibodaux, La.  
 Branch Bangor, Me.  
 Branch Bowie, Md.  
 Branch Forestville, Md.  
 Branch Frederick, Md.  
 Branch New Carrollton, Md.  
 Branch Rockville, Md.  
 Branch Salisbury, Md.  
 Branch Severna Park, Md.  
 Branch Billerica, Mass.  
 Branch Hadley, Mass.  
 Branch Flint, Mich.  
 Branch Grand Rapids, Mich.  
 Branch Lansing, Mich.  
 Branch Okemos, Mich.  
 Branch Columbus, Miss.  
 Branch Hattiesburg, Miss.  
 Branch Jackson, Miss.  
 Branch Natchez, Miss.  
 Branch Pascagoula, Miss.  
 Branch Tupelo, Miss.  
 Branch Columbia, Mo.  
 Branch Gladstone, Mo.  
 Branch Grandview, Mo.  
 Branch Independence, Mo.  
 Branch Kansas City, Mo.  
 Branch St. Joseph, Mo.  
 Branch Grand Island, Nebr.  
 Branch Lincoln, Nebr.  
 Branch Las Vegas, Nev.  
 Branch Manchester, N. H.

Branch Nashua, N. H.  
 Branch Salem, N. H.  
 Branch Asbury Park, N. J.  
 Branch Clamansin, N. J.  
 Branch Clementon, N. J.  
 Branch East Brunswick, N. J.  
 Branch Mount Holly, N. J.  
 Branch Pleasantville, N. J.  
 Branch Turnersville, N. J.  
 Branch Willingboro, N. J.  
 Branch Woodbury Heights, N. J.  
 Branch Albuquerque, N. M.  
 Branch Bridgehampton, N. Y.  
 Branch East Meadow, N. Y.  
 Branch East Patchogue, N. Y.  
 Branch Jericho, N. Y.  
 Branch Lake Ronkonkoma, N. Y.  
 Branch Lindenhurst, N. Y.  
 Branch Riverhead, N. Y.  
 Branch Rocky Point, N. Y.  
 Branch Charlotte, N. C.  
 Branch Fayetteville, N. C.  
 Branch Gastonia, N. C.  
 Branch Kinston, N. C.  
 Branch Monroe, N. C.  
 Branch Wilmington, N. C.  
 Branch Columbus, Ohio  
 Branch Hamilton, Ohio  
 Branch Niles, Ohio  
 Branch Toledo, Ohio  
 Branch Youngstown, Ohio  
 Branch Enid, Okla.  
 Branch Mid-West City, Okla.  
 Branch Oklahoma City, Okla.  
 Branch Tulsa, Okla.  
 Branch Carlisle, Pa.  
 Branch Cornwells Heights, Pa.  
 Branch Holmes, Pa.  
 Branch Horsham, Pa.  
 Branch Langhorne, Pa.  
 Branch Lansdale, Pa.  
 Branch North Wales, Pa.  
 Branch Philadelphia, Pa.  
 Branch Pottsville, Pa.  
 Branch Souderton, Pa.  
 Branch Westtown, Pa.  
 Branch Lincoln, R. I.  
 Branch Middletown, R. I.  
 Branch Columbia, S. C.  
 Branch Greenville, S. C.  
 Branch Rock Hill, S. C.  
 Branch Sumter, S. C.  
 Branch Memphis, Tenn.  
 Branch Nashville, Tenn.  
 Branch Amarillo, Tex.  
 Branch Arlington, Texas  
 Branch Austin, Tex.  
 Branch Baytown, Tex.  
 Branch Beaumont, Tex.  
 Branch Brownsville, Tex.  
 Branch Corpus Christi, Texas  
 Branch Dallas, Tex.  
 Branch El Paso, Tex.  
 Branch Galveston, Tex.  
 Branch Harlingen, Tex.  
 Branch Houston, Tex.  
 Branch Humble, Tex.  
 Branch Irving, Tex.



## Index (Continued)

Branch ..... Laredo, Tex.  
 Branch ..... Lubbock, Tex.  
 Branch ..... Lufkin, Tex.  
 Branch ..... Mesquite, Tex.  
 Branch ..... Odessa, Tex.  
 Branch ..... Pasadena, Tex.  
 Branch ..... Pharr, Tex.  
 Branch ..... Plano, Tex.  
 Branch ..... Port Arthur, Tex.  
 Branch ..... Richardson, Tex.  
 Branch ..... San Antonio, Tex.  
 Branch ..... Temple, Tex.  
 Branch ..... Texas City, Tex.  
 Branch ..... Universal City, Tex.  
 Branch ..... Waco, Texas  
 Branch ..... Alexandria, Va.  
 Branch ..... Blacksburg, Va.  
 Branch ..... Burke, Va.  
 Branch ..... Charlottesville, Va.  
 Branch ..... Fairfax, Va.  
 Branch ..... Fredericksburg, Va.  
 Branch ..... Hampton, Va.  
 Branch ..... Manassas, Va.  
 Branch ..... Norfolk, Va.  
 Branch ..... Richmond, Va.  
 Branch ..... Roanoke, Va.  
 Branch ..... Sterling, Va.  
 Branch ..... Vienna, Va.  
 Branch ..... Virginia Beach, Va.  
 Branch ..... Williamsburg, Va.  
 Branch ..... Woodbridge, Va.  
 Branch ..... Wisconsin Rapids, Wisc.  
 Branch ..... Casper, Wyo.  
 Branch ..... Toronto, Ont., Can.  
 F. W. Woolworth Co. (see: Woolco  
 Dept. Stores) ..... New York, N. Y.  
 The Worcester Fair Co. .... Worcester, Mass.

## Y

Yard Birds ..... Chehalis, Wash.  
 Branch ..... Olympia, Wash.  
 Branch ..... Shelton, Wash.  
 Yellow Front Stores ..... Phoenix, Ariz.

## Z

Zayre ..... Framingham, Mass.  
 Branch ..... Bessemer, Ala.  
 Branch ..... Birmingham, Ala.  
 Branch ..... Hoover, Ala.  
 Branch ..... Bloomfield, Conn.  
 Branch ..... East Hartford, Conn.  
 Branch ..... Enfield, Conn.  
 Branch ..... Southington, Conn.  
 Branch ..... Brandon, Fla.  
 Branch ..... Brooksville, Fla.  
 Branch ..... Daytona Beach, Fla.  
 Branch ..... Fern Park, Fla.  
 Branch ..... Ft. Lauderdale, Fla.  
 Branch ..... Hallandale, Fla.  
 Branch ..... Hialeah, Fla.  
 Branch ..... Hollywood, Fla.  
 Branch ..... Homestead, Fla.  
 Branch ..... Jacksonville, Fla.  
 Branch ..... Kissimmee, Fla.  
 Branch ..... Lakeland, Fla.  
 Branch ..... Largo, Fla.

Branch ..... Leesburg, Fla.  
 Branch ..... Melbourne, Fla.  
 Branch ..... Miami, Fla.  
 Branch ..... New Port Richey, Fla.  
 Branch ..... North Miami, Fla.  
 Branch ..... North Miami Beach, Fla.  
 Branch ..... Orlando, Fla.  
 Branch ..... Pensacola, Fla.  
 Branch ..... Pinellas Park, Fla.  
 Branch ..... Pompano Beach, Fla.  
 Branch ..... St. Petersburg, Fla.  
 Branch ..... Sanford, Fla.  
 Branch ..... Sarasota, Fla.  
 Branch ..... Tampa, Fla.  
 Branch ..... West Palm Beach, Fla.  
 Branch ..... Winter Haven, Fla.  
 Branch ..... Athens, Ga.  
 Branch ..... Atlanta, Ga.  
 Branch ..... Austell, Ga.  
 Branch ..... Chamblee, Ga.  
 Branch ..... Decatur, Ga.  
 Branch ..... Forest Park, Ga.  
 Branch ..... Macon, Ga.  
 Branch ..... Smyrna, Ga.  
 Branch ..... Warner-Robbins, Ga.  
 Branch ..... Addison, Ill.  
 Branch ..... Aurora, Ill.  
 Branch ..... Bloomington, Ill.  
 Branch ..... Bolingbrook, Ill.  
 Branch ..... Champaign, Ill.  
 Branch ..... Chicago, Ill.  
 Branch ..... Crystal Lake, Ill.  
 Branch ..... Danville, Ill.  
 Branch ..... Des Plaines, Ill.  
 Branch ..... Elgin, Ill.  
 Branch ..... Forest Park, Ill.  
 Branch ..... Hanover Park, Ill.  
 Branch ..... Joliet, Ill.  
 Branch ..... Lyons, Ill.  
 Branch ..... Markham, Ill.  
 Branch ..... Oak Lawn, Ill.  
 Branch ..... Richton Park, Ill.  
 Branch ..... River Grove, Ill.  
 Branch ..... Rock Island, Ill.  
 Branch ..... Round Lake, Ill.  
 Branch ..... Springfield, Ill.  
 Branch ..... Waukegan, Ill.  
 Branch ..... Westmont, Ill.  
 Branch ..... Gary, Ind.  
 Branch ..... Hammond, Ind.  
 Branch ..... Indianapolis, Ind.  
 Branch ..... Lafayette, Ind.  
 Branch ..... Muncie, Ind.  
 Branch ..... Dubuque, Ia.  
 Branch ..... Covington, Ky.  
 Branch ..... Louisville, Ky.  
 Branch ..... Augusta, Me.  
 Branch ..... Bangor, Me.  
 Branch ..... Ellsworth, Me.  
 Branch ..... Lewiston, Me.  
 Branch ..... Madawaska, Me.  
 Branch ..... Portland, Me.  
 Branch ..... Presque Isle, Me.  
 Branch ..... Rumford, Me.  
 Branch ..... Saco, Me.  
 Branch ..... South Portland, Me.  
 Branch ..... Waterville, Me.  
 Branch ..... Capital Heights, Md.  
 Branch ..... Frederick, Md.

## INDEX

## Index (Continued)

Branch ..... Hagerstown, Md.  
 Branch ..... Laurel, Md.  
 Branch ..... New Carrollton, Md.  
 Branch ..... Silver Springs, Md.  
 Branch ..... Temple Hills, Md.  
 Branch ..... Wheaton, Md.  
 Branch ..... Agawam, Mass.  
 Branch ..... Beverly, Mass.  
 Branch ..... Braintree, Mass.  
 Branch ..... Brockton, Mass.  
 Branch ..... Cambridge, Mass.  
 Branch ..... Chicopee, Mass.  
 Branch ..... Fall River, Mass.  
 Branch ..... Great Barrington, Mass.  
 Branch ..... Hadley, Mass.  
 Branch ..... Hanover, Mass.  
 Branch ..... Haverhill, Mass.  
 Branch ..... Hyannis, Mass.  
 Branch ..... Lawrence, Mass.  
 Branch ..... Lowell, Mass.  
 Branch ..... Medford, Mass.  
 Branch ..... Methuen, Mass.  
 Branch ..... Natick, Mass.  
 Branch ..... North Adams, Mass.  
 Branch ..... North Dartmouth, Mass.  
 Branch ..... No. Reading, Mass.  
 Branch ..... Pittsfield, Mass.  
 Branch ..... Revere, Mass.  
 Branch ..... Roslindale, Mass.  
 Branch ..... Roxbury, Mass.  
 Branch ..... Saugus, Mass.  
 Branch ..... South Attleboro, Mass.  
 Branch ..... Waltham, Mass.  
 Branch ..... Woburn, Mass.  
 Branch ..... Worcester, Mass.  
 Branch ..... Kalamazoo, Mich.  
 Branch ..... St. Paul, Minn.  
 Branch ..... Jackson, Miss.  
 Branch ..... Concord, N. H.  
 Branch ..... Laconia, N. H.  
 Branch ..... Manchester, N. H.  
 Branch ..... Seabrook, N. H.  
 Branch ..... Glens Falls, N. Y.  
 Branch ..... Lakewood, N. Y.  
 Branch ..... New York, N. Y.  
 Branch ..... Newburgh, N. Y.  
 Branch ..... Plattsburgh, N. Y.  
 Branch ..... Rome, N. Y.  
 Branch ..... Burlington, N. C.  
 Branch ..... Charlotte, N. C.  
 Branch ..... Greensboro, N. C.  
 Branch ..... High Point, N. C.  
 Branch ..... Kannapolis, N. C.  
 Branch ..... Sanford, N. C.  
 Branch ..... Winston-Salem, N. C.  
 Branch ..... Akron, Ohio  
 Branch ..... Barberton, Ohio  
 Branch ..... Brook Park, Ohio  
 Branch ..... Cambridge, Ohio  
 Branch ..... Canton, Ohio  
 Branch ..... Cincinnati, Ohio  
 Branch ..... Cleveland, Ohio  
 Branch ..... Elyria, Ohio  
 Branch ..... Garfield Heights, Ohio  
 Branch ..... Mansfield, Ohio  
 Branch ..... Mayfield Heights, Ohio  
 Branch ..... Mentor, Ohio

## INDEX

Branch ..... North Olmstead, Ohio  
 Branch ..... Warrensville Heights, Ohio  
 Branch ..... Wickliffe, Ohio  
 Branch ..... Baden, Pa.  
 Branch ..... Bridgeville, Pa.  
 Branch ..... Butler, Pa.  
 Branch ..... Hazleton, Pa.  
 Branch ..... McKeesport, Pa.  
 Branch ..... Monroeville, Pa.  
 Branch ..... Pittsburgh, Pa.  
 Branch ..... Scranton, Pa.  
 Branch ..... Sharon, Pa.  
 Branch ..... Sunbury, Pa.  
 Branch ..... Wilkes-Barre, Pa.  
 Branch ..... Cranston, R. I.  
 Branch ..... East Providence, R. I.  
 Branch ..... Providence, R. I.  
 Branch ..... Chattanooga, Tenn.  
 Branch ..... Knoxville, Tenn.  
 Branch ..... Madison, Tenn.  
 Branch ..... Memphis, Tenn.  
 Branch ..... Nashville, Tenn.  
 Branch ..... Barre, Vt.  
 Branch ..... Rutland, Vt.  
 Branch ..... St. Johnsbury, Vt.  
 Branch ..... South Burlington, Vt.  
 Branch ..... Alexandria, Va.  
 Branch ..... Falls Church, Va.  
 Branch ..... Norfolk, Va.  
 Branch ..... Portsmouth, Va.  
 Branch ..... Richmond, Va.  
 Branch ..... Vienna, Va.  
 Branch ..... Virginia Beach, Va.  
 Branch ..... Winchester, Va.  
 Branch ..... Woodbridge, Va.  
 Branch ..... Racine, Wisc.  
 Zayre Shoppers City ..... Maplewood, Minn.  
 Branch ..... Bloomington, Minn.  
 Branch ..... Brooklyn Center, Minn.  
 Branch ..... Columbia Heights, Minn.  
 Branch ..... Coon Rapids, Minn.  
 Branch ..... Duluth, Minn.  
 Branch ..... St. Cloud, Minn.  
 Branch ..... St. Louis Park, Minn.  
 Branch ..... West St. Paul, Minn.  
 Zensky Bros. .... Chicago, Ill.  
 Zody's (National) ..... New York, N. Y.  
 Hdqtrs) ..... Los Angeles, Calif.  
 Zody's (Western Region) ..... Tucson, Ariz.  
 Branch ..... Alhambra, Calif.  
 Branch ..... Anaheim, Calif.  
 Branch ..... Bakersfield, Calif.  
 Branch ..... Buena Park, Calif.  
 Branch ..... Burbank, Calif.  
 Branch ..... Canoga Park, Calif.  
 Branch ..... City of Industry, Calif.  
 Branch ..... El Monte, Calif.  
 Branch ..... Fountain Valley, Calif.  
 Branch ..... Fresno, Calif.  
 Branch ..... Garden Grove, Calif.  
 Branch ..... Hollywood, Calif.  
 Branch ..... Huntington Beach, Calif.  
 Branch ..... Indio, Calif.  
 Branch ..... Inglewood, Calif.  
 Branch ..... Long Beach, Calif.  
 Branch ..... Los Angeles, Calif.  
 Branch ..... Lynwood, Calif.



# Index (Continued)

Branch ..... Montebello, Calif.  
 Branch ..... North Hollywood, Calif.  
 Branch ..... Norwalk, Calif.  
 Branch ..... Pasadena, Calif.  
 Branch ..... Pomona, Calif.  
 Branch ..... Redondo Beach, Calif.  
 Branch ..... Riverside, Calif.  
 Branch ..... San Bernardino, Calif.

Branch ..... Santa Ana, Calif.  
 Branch ..... Torrance, Calif.  
 Branch ..... West Covina, Calif.  
 Branch ..... Las Vegas, Nev.  
 Branch ..... North Las Vegas, Nev.  
 Branch ..... Albuquerque, N. M.  
 Buying Office ..... New York, N. Y.

## NOTES



NOTES

NOTES



NOTES

It pays to read the "Most Preferred"  
publication in the \$50 Billion  
Discount Department Store Industry!

*Discount Store News*

Who are our readers? They're "influentials" from all sides of the industry: Chain Executives. Merchandisers. Buyers. Store Managers and Owners. Chains and Independents. Headquarters and Stores.

- The **ONLY** publication edited exclusively for the discount department store industry.
- The **ONLY** ABC-audited paid publication rated **MOST VALUABLE** by general merchandise managers.
- **FOUR OF FOUR** issues read by 87.9% of all corporate officers, 73% of general merchandise managers and 90% of regional executives.

It's no wonder that our paid retail circulation is up **MORE** than 20% over the last five years. Shouldn't your message reach discounters—including the "tough-to-see" merchandise manager and regional executive—in the **ONLY** publication edited for them?

Twenty-four times a year, the issues carry news in the tradition of superb journalistic reporting. Hot. Urgent. Relevant. Our network of reporters covers the country. Whatever the story, when it breaks . . . **DISCOUNT STORE NEWS** is there!

Join the audience of "influentials" who read the industry favorite . . . **DISCOUNT STORE NEWS**.



NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES

BUSINESS REPLY MAIL

FIRST CLASS PERMIT NO. 67 NEW YORK, N.Y.

Postage will be paid by addressee

**Jim deGraffenreid**  
**National Sales Manager**  
**Discount Store News**  
**425 Park Ave.**  
**New York, N.Y. 10022**





It pays to advertise in the "Most Preferred"  
publication in the \$50 Billion  
Discount Department Store Industry!

*Discount Store News*

When you tell your product's story in the industry's favorite publication, you're read by professionals. Your target audience consists of key decision-makers at every level of buying influence. They all read number one! Because they have confidence in our

performance, issue after issue. Scoops, exclusives, surveys, financial moves, late-breaking news. We tell it all compellingly, authoritatively . . . completely. We're the only publication edited exclusively for discounters.

Give your product message the setting  
it deserves . . .  
It pays to advertise in

*Discount Store News*

Mail the attached postage-paid card to my attention . . .  
or call Jim deGraffenreid at

**212-371-9400.**

I want to be a reader of the industry's "most preferred" publication: DISCOUNT STORE NEWS. Start my subscription right away:

Retailers & Wholesalers:

- ☐ Two years (48 issues) \$8.50  
☐ One Year (24 issues) \$5.50

Manufacturers, schools, libraries, all others:

- ☐ One Year \$7.00 ☐ Two Years \$13.00

Rates apply only in U.S. and possessions.

- ☐ Add \$1.00 per year for Canada.  
☐ \$35.00 per year for all foreign subscriptions.  
☐ Payment enclosed (please include this card).  
☐ Bill me.

My brand's message belongs in DISCOUNT STORE NEWS:  
☐ Send me advertising rates.  
☐ I'm in a hurry, call me at

NAME \_\_\_\_\_ TITLE \_\_\_\_\_  
COMPANY \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
PRODUCT \_\_\_\_\_ SERVICE \_\_\_\_\_

Or call Jim deGraffenreid at 212-371-9400

**Operators of  
Leased Departments  
in Discount Centers**



## A

Home Decor  
Furniture  
Window Shades  
Drapery  
Hardware

**Aladdin Sales Co.**, 866 Elizabeth Ave.  
Elizabeth, N. J. 07201  
Telephone: Area Code 201—353-8989  
6 Leased Depts. in MAJORS, Poughkeepsie & Staten Island, N. Y.  
NATIONAL FAMILY STORES, Garfield & North Bergen, N. J.  
VALLEY FAIR, Irvington & Little Ferry, N. J.  
Also Operates (1) Free Standing Store.  
RICHARD H. KAVEBERG—President & Buyer.  
LEONARD KAVEBERG—Vice President & Buyer.

Family Shoes

**Allied Shoe Co.**, 322 Summer  
Boston, Mass. 02210  
Telephone: Area Code 617—542-4837  
45 Leased Depts. in Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, Pennsylvania, Rhode Island & Vermont.  
DENNIS MAGUIRE—President.  
ARTHUR SPECTOR—Vice President.  
MARTIN MENJES—Operations Manager.  
LAWRENCE REUBEN—Comptroller.

Supermarket

**Allied Supermarkets, Inc.**, 8711 Meadowdale  
Detroit, Mich. 48228  
Telephone: Area Code 313—943-3300  
5 Leased Depts. in K MART in Melvindale, Mount Clemens, Port Huron, Westland, Mich. & Rapid City, S. D.  
EARL W. SMITH—Chairman of the Board  
D. JACK RIXMANN—President.  
NATHAN FINK—Vice Chairman of the Board.  
CHARLES E. MARTIN—Senior Vice President.  
Industrial Relations.  
JOSEPH HARBER—Group Vice President, Michigan Division, General Manager.  
ROBERT BILLMAN—Vice President, Midwestern Division General Manager.  
ELMER BLATZ—Vice President, A. Wolf Division General Manager.  
RALPH G. FISK—Vice President, W/T Division General Manager.

Supermarket

**Alterman Foods, Inc.**, 600 Selig Dr.  
Atlanta, Ga. 30336  
Telephone: Area Code 404—691-3060  
1 Leased Dept. in K MART in Rome, Ga.  
Also Operates (88) Free Standing Stores.  
ISIDORE ALTERMAN—Chairman of the Board & Chief Executive Officer.  
SAM P. ALTERMAN—President & Chief Operating Officer.  
MAX ALTERMAN—Executive Vice President, Store Operations.  
C. H. SHEPHERD, JR.—Vice President, Controller.  
RICHARD ALTERMAN—Director of Real Estate & Construction.  
RAYMOND GENTRY—Director of Real Estate & Construction.  
LLOYD D. PHILLIPS—Superintendent of Stores.  
DAVID ALTERMAN—Executive Vice President & Secretary.  
BOB BURNETTE—Director of Grocery Merchandising.  
WILLIAM A. HEAD—Director of Meat & Deli Departments.  
BRUCE ALTERMAN—Director Produce Department.  
PAUL ALTERMAN—Meat Merchandiser.  
ARTHUR LEVITT—Head Grocery Buyer.  
(Continued)

**Alterman Foods, Inc.** (Continued)

FARRELL BUREL—Grocery Buyer.  
WILLIAM HILDEBRANDT—Dairy, Frozen Foods & Pet Foods Buyer.  
JANET HOLCOMB—Health & Beauty Aids Buyer.  
M. H. (BUDDY) ROWE—Meat Buyer.

**American Novelty Co.**

Jewelry  
Greeting Cards  
Radios  
Leather Goods  
Clocks  
Shavers  
Sun Glasses  
Wigs  
Watches  
Costume  
Jewelry

75 Van Block Ave. (Box 1408)  
Hartford, Conn. 06101  
Telephone: Area Code 203—549-0426  
Division of SCHARR JEWELRY CO., INC.  
200 Leased Depts. in Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Maine, Maryland, Massachusetts, Michigan, New Hampshire, New Jersey, New York, North Carolina & Ohio, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia & West Virginia.  
Estimated Sales: \$16,000,000  
DAVID B. SCHARR—Chairman of the Board.  
MAYNARD M. SCHARR—President.  
PAUL R. SCHARR—Executive Vice President.  
RUTH M. SCHARR—Executive Secretary, Treasurer.

Snack Bars  
Coffee Shops

**American Snacks, Inc.**, 400 Eastern Avenue  
Chelsea, Mass. 02150  
Telephone: Area Code 617—884-2400  
200 Leased Depts. including ZAYRE in Alabama and Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kentucky, Maine, Maryland, Massachusetts, Michigan, Missouri, New Hampshire, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, Tennessee, Vermont, Virginia & Wisconsin.  
Also Operates (35) Free Standing Stores.  
Estimated Sales: \$20,000,000  
DAVID CASTY—Chairman of the Board.  
PHILIP L. SEGAL—President.  
DONALD BLOCH—Secretary.  
ANTHONY V. DE GREGORIO—Treasurer/Assistant Secretary.

Auto Access.  
Tires.  
Service Depts

**Ameron Automotive Centers**, 10875 Sunset Hills Plaza  
St. Louis, Mo. 63127  
Telephone: Area Code 314—822-1200  
Division of KELLY-SPRINGFIELD TIRE CO.  
371 Leased Depts. including:  
MURPHY'S MART—Huntsville & Tuscaloosa, Ala.; Kendallville, & Lawrenceburg, Ind.; Ashland, Paintsville, Pikesville & Radcliff, Ky.; Annapolis, Baltimore (2), Pasadena & Randallstown, Md.; Sturgis, Mich.; Picayune, Miss.; Alliance, Athens, Circleville, Defiance, Logan, Springboro, Tipp City, Warren (2), Washington Court House & Youngstown (2), Ohio; Butler, Camp Hill, Clearfield, Coraopolis, Greensburg, Gibsonia, Harrisburg, Indiana, Lebanon, Lewisburg, McMurray, Monroeville, North Huntingdon, Pittsburgh (4) & Punxsutawney, Pa.; Ashland, Hampton, Newport News, Portsmouth & Williamsburgh, Va.; Beckley, Buckhannon, Dunbar, Fairmont, Morgantown & Moundsville, W. Va.  
WOOLCO—Albertville, Bessemer, Birmingham (2) Dothan, Fairfield, Florence, Huntsville, Mobile (2), Montgomery, Muscle Shoals, Rainbow City & Tuscaloosa, Ala.; Mesa, Phoenix (3), Tempe & Tucson, Ariz.; El Dorado, Fort Smith, Little Rock (2) & North Little Rock, Ark.; Carmichael, Cerritos, Fountain Valley, La Mirada & Sacramento (2), Cal.; Aurora, Boulder, Colorado Springs (2), Grand Junction, Greeley, Lakewood, Littleton, Thornton, Westminster & Wheat Ridge, Colo.; Bristol, Brookfield, Enfield, North Haven & Orange, Conn.; Claymont, Dover & Newark, Dela.; Bradenton, Casselberry, Delray Beach, Fort Lauderdale, Fort Myers, Gainesville, Jacksonville (3), Key West, Lakeland, Lauderhill, Marianna, Miami (1), New Port Richey, Oakland Park, Opa Locka, Orlando (2), Pensacola (2), St. Petersburg, Sarasota, Seminole, So. Daytona, Tallahassee, Tampa (3), Tarpon Springs.  
(Continued)



**Ameron Corp. (Continued)**

Venice & West Palm Beach, Fla.; Atlanta (2), Marietta, Milledgeville & Waycross, Ga.; Twin Falls, Idaho; Centralia, De Kalb, Homewood, Matteson, Oaklawn, Rolling Meadows Schamburg, Springfield, Villa Park & Wheaton, Ill.; Evansville (2), Greenwood, Indianapolis, Lafayette, Speedway & Terre Haute, Ind.; Cedar Falls, Des Moines, Marshalltown, Sioux City & West Des Moines, Iowa; Emporia, Kansas City, Lenexa, Salina, Topeka & Wichita (2), Kans.; Ashland, Bowling Green, Louisville (3), Owensboro & Paducah, Ky.; Alexandria, Baton Rouge (2), Bayou Vista, Chalmette, Gonzales, Gretna, Hammond, Harahan, Houma, Lafayette (2), Marrero, Metairie, New Iberia, New Orleans, Shreveport (2) & Slidell, La.; Bangor, Caribou & Ellsworth, Me.; Billerica & Hadley, Mass.; New Carrollton, Forrestville, Frederick & Severna Park, Md.; Flint (2), Grand Rapids, Lansing, Marquette & Okemos, Mich.; Blaine, Hibbing & Virginia, Minn.; Columbia, Columbus, Hattiesburg, Jackson (2), Natchez & Tupelo, Miss.; Columbia, Gladstone, Grandview, Independence, Kansas City & St. Joseph, Mo.; Havre, Mo.; Grand Island, Lincoln & Omaha (2), Neb.; Las Vegas (2), Nev.; Asbury Park, Cinnamenson, Clementon, East Brunswick, Mount Holly, Pleasantville, Turnersville, Willingboro & Woodbury Hgts., N.J.; Manchester, Nashua & Salem, N.H.; Albuquerque (2), N.M.; Charlotte (3), Fayetteville, Gastonia, Kinston, Lenoir, Monroe, Statesville & Wilmington, N.C.; Columbus (4), Hamilton, Niles, Toledo (3) & Youngstown (2), Okla.; Carlisle, Cornwells Hgts., Holmes, Horsham, Canby, No. Wales, Philadelphia, Pottsville & Souderton, Pa.; East Providence & Lincoln, R.I.; Columbia (2), Greenville, Rock Hill & Sumpter, S.C.; Memphis (3) & Nashville (2), Tenn.; Amarillo, Arlington, Austin (3), Boytown, Beaumont, Brownsville, Corpus Christi, Dallas (2), El Paso (2), Galveston, Harlingen, Houston (9), Humble, Irving, Laredo, Lubbock, Lufkin, Mesquite, Odessa, Pasadena, Pharr, Plano, Port Arthur, San Antonio (7), Temple, Texas City, Universal City & Waco, Tex.; St. Albans, Vt.; Alexandria, Blackburg, Burke, Charlottesville, Fairfax County, Fredericksburg, Hampton, Manassas, Norfolk, Richmond (2), Roanoke (2), Sterling, Virginia Beach, Williamsburg & Woodbridge, Va.; Wisconsin Rapids, Wis.; Casper & Rock Springs, Wyo.

A. G. GRIGGS—President.  
R. L. HARDY—Vice President, Sales.  
H. R. ROY—Vice President, Marketing.  
D. J. AROSTEGUY—Vice President & Comptroller.  
L. R. HOYLE—Assistant Comptroller.  
J. D. HAMRICK—Merchandise Manager.  
J. K. REGIER—Marketing Manager, Tires.  
C. J. MORRIS—Senior Buyer.  
R. W. SUTER—Senior Buyer.  
J. H. THORNTON—Senior Buyer.  
A. C. DE SANTIS—Manager Equipment.  
J. E. GLENDENNING—Manager Store Planning & Display.  
J. M. SMITH—Operations Manager.  
M. W. ANTHONY—Director of Personnel.  
E. R. ROLAND—Director of Advertising.  
R. E. WITZEL—Assistant Personnel Director.  
T. G. MATHEW—Manager Personnel Services.  
E. J. ENGEL—Manager Distribution Services.

Housewares  
Hardware  
Records  
Appliances  
TV/Radios

**Angelo Appliance Mart, Inc.**, 2323 Rio Grande  
Telephone: Area Code 915—949-4444  
3 Leased Depts. in GIBSON'S DISCOUNT CENTERS in  
San Angelo, Tex.  
LARRY ESCHMAN—President.  
A. R. McCULLAH—Manager.

San Angelo, Tex.  
76901

Auto Acces.

**'Appy's, Inc.**, 5521 Grosvenor Blvd. Los Angeles, Calif.  
Telephone: Area Code 213—390-7731 90066  
4 Leased Depts. in WONDERWORLD in Las Vegas (4), Nev.  
Also Operates (12) Free Standing Stores.  
PAUL FALSTEIN—President.  
NATE FALSTEIN—Secretary & Treasurer.

Housewares  
Hardware  
Records  
Automotive  
Toys  
Sporting Goods  
Health &  
Beauty Aids

**Arro**, 725 Hebron Rd. Heath, Ohio  
Telephone: Area Code 614—522-3820 43055  
1 Leased Dept. (location unavailable).  
JACK WELLS—Partner, General Manager.  
TED HIRSHMAN—Partner, General Buyer.

Van  
Needlework

**Art Needlecraft, Inc.**, 108 Ferry St. Malden, Mass.  
Telephone: Area Code 617—324-0853 02148  
5 Leased Depts. (Locations unavailable for publication).  
MATHEWS KOTZEN—President.  
NELSON KOTZEN—Treasurer.

## B

Family Shoes

**J. Baker, Inc.**, 65 Sprague St. Readville, Mass.  
Telephone: Area Code 617—364-3000 02137  
Division of NATIONAL SHOES, INC.  
270 Leased Depts. in AMES DEPT. STORES, AMES-NEISER, FAIR, FISHERS BIG WHEEL, GOLD CIRCLE STORES, JOY, KBC, MR. BIG, NU-STAR, STUARTS & TEMPO.  
SHERMAN N. BAKER—Chairman of the Board, Chief Executive Officer & Treasurer.  
ROBERT M. BECKER—President.  
PAUL DOUILLETTE—Vice President & General Merchandising Manager.  
LARRY GELLER—Executive Vice President & Real Estate Director.

Appliances  
Radio/TV  
Housewares

**Al Bardin Appliance, Inc.**, 2825 Lee St. Alexandria, La.  
Telephone: Area Code 318—443-5661 71301  
2 Leased Depts. including K-MART, Alexandria, La.  
AL BARDIN—President & General Manager.

Mens Wear  
Boys Wear

**Barr Co.**, 8476 Warner Dr. Culver City, Calif.  
Telephone: Area Code 213—870-1121 90230  
7 Leased Depts. in FEDCO, Costa Mesa, Los Angeles, Pasadena, San Bernardino, San Diego, Van Nuys, Calif.  
RICHARD A. GIESBERG—Owner & Buyer.  
JULES SCOTT—General Manager & Buyer.

Fabrics  
Sewing  
Notions  
Fams

**Beaconway Fabrics, Inc.**, 9a Strathmore Rd. Natick, Mass.  
Telephone: Area Code 617—655-3650 01760  
Subsidiary of ZAYRE STORES, Framingham, Mass.  
Mailing Address: P.O. Box 1129, Framingham, Mass. 01701  
256 Leased Depts. in ZAYRE STORES in Alabama, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kentucky, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, New Hampshire, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, Tennessee, Vermont, Virginia & Wisconsin.  
Also Operates (40) Free Standing Stores.  
ROBERT FEINBERG—President & Buyer.



Records  
Tapes  
Musical  
Instruments  
Sheet Music

**Bee Gee Record Merchandisers, P.O. Box 6** Latham, NY 12110  
Telephone: Area Code 518—785-1350  
8 Leased Depts. in MODELL'S, Bayshore, Centereach, Commack, East Meadow, Lake Success & Patchogue, N. Y.;  
LLOYD'S SHOPPING CENTERS, Middletown & Newburgh, N. Y.  
Estimated Sales: \$2,000,000  
LEONARD SMITH—President.  
LAWRENCE SMITH—Vice President, Leased Depts.  
ROBERT SZILAGY—Vice President.  
HERB DORFMAN—Buying Coordinator.

Ladies Wear  
Girls Wear  
Infants Wear  
Mens Wear  
Boys Wear  
Linens  
Domestics

**Belscot Retailers, Inc., 80 Enterprise Ave.** Secaucus, N. J. 07094  
Telephone: Area Code 201—863-9222  
100 Leased Depts. including BELSCOT, COPPS, LANE DISCOUNT DEPT. STORE, MAJOR, MERIT, WHITE MART, VALLEY FAIR, NATIONAL MONTE MART & HOLIDAY MART  
DONALD L. JONAS—Chairman of the Board.  
LAWRENCE ALTMAN—President.  
LEONARD PFEFFER—Executive Vice President  
RICHARD SELINKA—Vice President.  
IRA S. ROSENBERG—Vice President & Secretary.  
MICHAEL V. ROTH—Vice President.  
I. ROBERT ALTMAN—Vice President, Operations, Jubilee Division.  
SAM GERMAN—Vice President, Jubilee Division.  
RICHARD STONE—Vice President, Jubilee Division.  
HAROLD PENNER—Treasurer.

#### MERCHANDISE MANAGERS:

HERBERT GERSHAN—Vice President & General Merchandise Manager, Ladies Dresses, Coats & Lingerie.  
HARRY SOLDATI—Vice President & General Merchandise Manager, Ladies Sportswear, Hosiery & Accessories.  
MORTON KAHN—Vice President & General Merchandise Manager, Girlswear, Toddlers & Infants Wear.  
ARTHUR STONE—Vice President & General Merchandise Manager, Mens & Boys Wear.  
NORMAN ROOF—Vice President & General Merchandise Manager, Linens & Domestics.  
KEN WILLENS—Merchandise Manager, Mens/Boys.

#### BUYERS:

PAT SLOCHOWER—Ladies Dresses.  
STUART ROSS—Ladies & Girls Coats.  
MYRON SAIFMAN—Ladies & Girls Hosiery & Accessories.  
DE DE ANDERSON—Ladies Tops & Sweaters.  
BEA ROMERO—Ladies Bottoms & Playwear.  
ROSE REGENT—Ladies Lingerie & Robes.  
MATTY CASTELLANO—Ladies Bras & Foundations.  
ELSIE VALENTIN—Girls Wear.  
JIM LEHAN—Toddlers & Infants.  
LIBBY McMILLAN—Girls Sleep/Underwear.  
MARTIN KESTLINGER—Boys Wear.  
FRED JARECK—Mens & Boys Basics (Underwear, Work Clothes, Hosiery & Accessories).  
KEN WILLENS—Mens Tops-Bottoms-Outerwear.

Mens & Boys  
Wear  
Records  
Auto  
Accessories  
Womens Wear  
Childrens Wear

**Beno's, 1515 Santee St.** Los Angeles 90015  
Telephone: Area Code 213—748-2222  
3 Leased Depts. in VALUE GIANT, Auburn, Sonora & Yuba City, Cal.  
Also Operates (41) Free Standing Stores.  
MAXWELL H. SALTER—Chairman of the Board, President.  
JAMES A. CARON—Executive Vice President & Operations Manager.  
(Continued)

#### Beno's (Continued)

Greeting Cards  
Cameras  
Jewelry  
Sporting Goods  
Hardware  
Housewares  
Toys  
Domestics  
Small  
Appliances

MICHAEL L. SLATER—Administrative Vice President.  
RANDOLFO REATEGUI—Vice President & Controller.  
BOB KAUFMAN—Vice President & Merchandise Manager.  
FRED LEVINSON—Vice President & Merchandise Manager, Hard Lines.  
CARL POWELL—Vice President.  
MORTON KERN—Secretary & Treasurer.  
STEVE PEUSCHEL—Buyer Men's Basics.  
ROSEMARY HANCOCK—Buyer Boys Wear.  
LINDA McDANNEL—Buyer Woman's Wear.  
DAVE HALL—Buyer Mens Wear.  
WALTER McCASKILL—Buyer Hard Lines.  
DONNA LEWIS—Buyer Ladies Wear.  
RAUL MIRELES—Buyer Sporting Goods.  
ANN CISNEROS—Buyer Domestics.  
RENEE MILLER—Infants & Childrens Wear Buyer.

**Biggs-Hardex, 200 S. Craig St.** Pittsburgh, Pa. 15213  
Telephone: Area Code 412—682-1250  
19 Leased Depts. in GEE BEE, Cumberland, Md.; Altoona, Greensburg, Johnstown (2), Monaca, Monroeville, Natrona Heights, North Versailles, Pittsburgh, State College, Uniontown, Washington & Williamsport, Pa.; Fairmont, W. Va.; TREASURE ISLAND, Steubenville, Ohio; New Castle & Sharon, Pa.  
Also Operates 1 Free Standing Store in Pittsburgh, Pa.  
Estimated Sales: \$10,000,000  
M. R. SWARTZ—President, General Manager.  
GIL LACKNER—Vice President & Buyer.  
BOB HITESHEW—Buyer Toys & Sporting Goods.  
PETE PERO—Buyer Toys & Sporting Goods.  
TOM ZORZI—Buyer Housewares & Hardware.

Supermarket  
Drugs

**Big Way Super Markets, 94-340 Depot St.** Waipahu, Hawaii 96797  
Telephone: Area Code 808—677-3171  
3 Leased Depts. in G E M, Honolulu (3), Hawaii.  
Also Operates (3) Free Standing Stores.  
FRED H. SHINTAKU—President & Grocery Buyer.  
ROY FUJINAGA—Operations Coordinator.

Records

**Boston Record Distributors, Inc., 24 Ashmont Rd** Wellesley Hills, Mass. 02181  
Telephone: Area Code 617—235-7865  
250 Leased Depts. (locations unavailable for publication).  
JERRY FLATTO—President, Buyer.

Millinery  
Handbags  
Accessories  
Hair Goods  
Costume  
Jewelry

**Bruski Accessories, Inc., 625 W. Jackson Blvd.** Chicago, Ill. 60606  
Telephone: Area Code 312—332-5323  
1 Leased Dept. in KEE STORE, Chicago, Ill.  
Also Operates (90) Leased Depts. in Conventional Dept. Stores & Specialty Shops.  
HERMAN BRUSKI—President.

Ladies Wear  
Mens Wear  
Boys Wear  
Girls Wear

**I. M. Burt Stores, Inc., 97-99 Market St.** Newark, N. J. 07102  
Telephone: Area Code 201—624-8500  
1 Leased Dept. in STRATFORD TOWN FAIR, Stratford, Conn.  
HOWARD DREXLER—Buyer Ladies Coats, Girls Coats, Girls Sportswear & Dresses, Pant Suits & Infants Wear.  
IRVING M. BURT—President.  
ROSE KALB—Controller.  
PEARL GREENFIELD—Buyer Ladies Sportswear.  
DAVE SANDELMAN—Buyer Infants & Girls Underwear & Hosiery.  
FLORENCE WAGNER—Buyer Ladies Lingerie & Accessories.  
MARC BURT—Buyer Mens Boys Wear.



## Family Shoes

**Butler Shoe Corp.,**

Self-Service Div., 395 Providence Hwy.  
 Telephone: Area Code 617-329-2750  
 Division of ZALE CORP., Dallas, Tex.  
 45 Leased Depts. in:  
 ANN & HOPE—Danvers & Seekonk, Mass.; Cumberland &  
 Warwick, R. I.  
 BLAIR DISCOUNT STORE—Philadelphia, Pa.  
 CREST DEPT. STORE—Philadelphia, Pa.  
 GIBSON'S DISCOUNT CENTERS—Chattanooga, Tenn.  
 KELLY'S KORNER—Philadelphia (2), Pa.  
 KERR MILL BARGAIN CENTER—Fall River, Mass.  
 MARS BARGAINLAND—Athol, Attleboro, Hudson, Medway,  
 New Bedford & South Dartmouth, Mass.; Pelham, N. H.  
 THE MART—North Grafton & Worcester, Mass.  
 NICHOLS—Bricktown & Maple Shade, N. J.; Amsterdam,  
 Auburn, Canandaigua, Elmira, Gloversville, Hornell, Painted  
 Post & Watertown, N. Y.; Ashtabula, New Philadelphia &  
 Wooster, Ohio; Bloomsburg, Chambersburg, Hanover &  
 Williamsport, Pa.; Colonial Heights & Fredericksburg, Va.  
 T-WAY—Essexville, Midland, Saginaw (2) & Union Lake, Mich.  
 JOSEPH SHAPIRO—President.  
 WILLIAM GOSSIN—Vice President, Director of Operations.  
 WILLIAM HARRIS—Vice President, Merchandise Manager.  
 EDWIN LOSIEWICZ—Senior Vice President.  
 PETER BRADY—Assistant Vice President & Buyer  
 Womens Shoes.  
 BURT HERMAN—Assistant Vice President & Buyer  
 Infants, Girls, Slippers & Canvas.  
 DENNIS MARLAND—Assistant Vice President & Buyer,  
 Mens, Boys & Rubber Footwear.  
 DONALD PARKER—Assistant Vice President &  
 Advertising Director.

Westwood, Mass.  
 02090

## C

Gas Stations &  
Car Washes**CSC Oil Company, 1407 W. Jefferson**

Telephone: Area Code 502-587-7336  
 23 Leased Depts. in CONSOLIDATED SALES, UNCLE BILLS,  
 ONTARIO & COOK'S DISCOUNT DEPT. STORES.  
 SEYMOUR ROSENFELD—President.  
 IRWIN BIRKENFELD—Vice President, Operations.  
 M. MATUSZ—Controller.  
 JERRY SHEPARD—Director Operations.  
 ROBERT WILLIAMS—Operational Supervisor.

Louisville, Ky.  
 40201

AutoServices  
Tires  
Batteries**Castle Hills TBA, Inc., P.O. Box 81424**

Telephone: Area Code 714-292-7723  
 10 Leased Depts. including GEMCO/MEMCO DEPT. STORES.  
 Estimated Sales: \$5,000,000  
 D. J. KRUPSAW—President.

San Diego, Calif.  
 92138

Toys  
Sporting Goods  
Hobbies**Cee - J Wholesale Co., 260 Broadway**

Telephone: Area Code 616-733-1293  
 8 Leased Depts. in Indiana, Michigan & Ohio (Locations  
 unavailable for publication).  
 CARL SUCHOVSKY—President, General Manager.

Muskegon Heights, Mich.  
 49444

© BUSINESS GUIDES, INC., 1980

Fabrics  
Domestics**Central Textile, Inc., 19 Caven Point Ave.**

Telephone: Area Code 201-433-0100  
 Division of UNISHOPS, INC.

Jersey City, N.J.  
 07305

50 Leased Depts. in:  
 ATLANTIC DEPT. STORES—Dearborn, Detroit (3), Lincoln  
 Park & Warren, Mich.; Westville, N. J.; Philadelphia, Pa.;  
 Milwaukee (2), Wisc.  
 BRENT—Brentwood, N. Y.  
 CLARKINS—Akron, Bedford, Canton (2), Cleveland,  
 Cuyahoga Falls, Elyria, Kent, Lorain & Massillon, Ohio.  
 CREST—Philadelphia, Pa.  
 GIANT STORE—Ashland, Ohio.  
 MASTERS—Elmsford, New Dorp & Spring Valley, N. Y.  
 MAYS—Gary, Hammond, Merrillville, Portage, Schererville &  
 Valparaiso, Ind.  
 MODELLS—Bayshore, Centereach, Commack, East Meadow,  
 Lake Success & Patchogue, N. Y.  
 PERGAMENT DISCOUNT CENTER—Bethpage, N. Y.  
 T WAY—Anderson, Elwood & Kokomo, Ind.  
 TRADEWAY—Highland, Ind.; Flint, La Peer, Owosso &  
 Port Huron, Mich.

GERALD SHOROFKY—President.  
 HARVEY KATZMAN—Vice President, Operations,  
 Fixtures & Equipment.  
 EMERY UNGER—Vice President, Merchandise Manager, Buyer.  
 LAWRENCE BRUSTEIN—Treasurer.  
 HARVEY GOLDBERG—Controller.

Coin Kiddie  
Rides  
Coin Amusement  
Games  
Coin Playlands  
Coin Bulk  
Vending**Century Corp., 2910 W. Montrose Ave.**

Telephone: Area Code 312-583-8300

Chicago, Ill.  
 60618

928 Leased Depts. (Locations unavailable for publication).  
 JEROME BRAVERMAN—President & General Manager.  
 HENRY F. BARNAS—Executive Vice President &  
 Director of Sales.

Toys  
Novelties  
Housewares  
Swimming Pools**Christie Toy Sales, Inc., 5012 Ave. N**

Telephone: Area Code 212-377-6500  
 1 Leased Dept. in BAYSHORE FARMERS MARKET, Bayshore, N. Y.  
 MILLIE KRAMER—President.  
 GEORGE R. AULFES—Secretary, Treasurer.

Brooklyn, N. Y.  
 11234

Paint  
Wallpaper**City Paint Distributors, 1168 Main St.**

Telephone: Area Code 617-757-2010  
 2 Leased Depts. in THE MART, North Grafton & Worcester, Mass.  
 JOSEPH N. GOFF—General Manager & Buyer.

Worcester, Mass.  
 01603

## Opticians

**Cole National Corp.,**

18903 S. Miles Rd.  
 Telephone: Area Code 216-475-8925  
 402 Leased Depts. (Locations unavailable for publication).  
 CHRISTIAN E. CALLSEN—President, Optical Division.  
 PAUL NAPOLI—Director of Advertising.  
 LEE PERKINSON—Vice President, Operations.

Warrensville Heights, Ohio  
 44128

## Key Shops

**Cole National, 5340 Avion Park Drive**

Telephone: Area Code 216-473-2000  
 700 Leased Depts. (Locations unavailable for publication).  
 DONALD BERSACOLA—Vice President.

Highland Heights, Ohio  
 44143

© BUSINESS GUIDES, INC., 1980



## Cameras

**Combine Camera Stores, Inc.,** 225 Hempstead Turnpike  
 Telephone: Area Code 516-481-4500 West Hempstead, N. Y. 11552  
 13 Leased Depts. in:  
 MODELLS—Commack & East Meadow, N. Y.  
 TIMES SQUARE STORES—Babylon, Bohemia, Brooklyn, Elmont,  
 Hempstead, Huntington Station, Lawrence, Levittown, Melville,  
 Middle Island, Middle Village & Oceanside, N. Y.  
 Also Operates (7) Free Standing Stores.  
 Estimated Sales: \$8,000,000  
 LEON J. NORWOOD—Chairman of the Board, Secretary.  
 HENRY BECKER—President.  
 DOROTHY BECKER—Vice President, Treasurer.

## Auto Access.

**Consolidated Auto Parts, Inc.,** 254 Libby St. Honolulu, Hawaii 96819  
 Telephone: Area Code 808-841-1411  
 3 Leased Depts. in HOLIDAY MART, Honolulu, Kailua, Pearl City,  
 Hawaii.  
 AUSTIN MAKINSON—President.  
 HERBERT GOKAN—General Manager & Buyer.

Drugs  
Health &  
Beauty Aids  
Stationery  
Candy

**Copeland Drugs, Inc.,** 880 Johnson Ferry Rd. Atlanta, Ga. 30347  
 Telephone: Area Code 404-255-8535  
 2 Leased Depts. in GIBSON'S DISCOUNT CENTER in Selma, Ala.  
 & Swainesboro, Ga.  
 Also Operates (23) Free Standing Stores.  
 CLIFFORD E. COPELAND—President, General Manager,  
 Store Planning & Development.  
 ALEX MOULAS—Vice President & Buyer Drugs &  
 Pharmaceuticals.  
 EMMETT M. DAVIS, JR.—Advertising & Sales Promotion  
 Manager & Buyer Toiletries, Cosmetics, Tobacco,  
 Candy & Stationery.

## Supermarket

**Copps Corporation,** 2828 Wayne St. Stevens Point, Wisc. 54481  
 Telephone: Area Code 715-344-5900  
 1 Leased Dept. in K MART, LaCrosse, Wisc.  
 Also Operates (24) Free Standing Stores.  
 Estimated Sales: \$193,000,000  
 DONALD W. COPPS—Chairman of the Board.  
 MICHAEL W. COPPS—Vice Chairman of the Board—In  
 Charge of all Wholesale Operations.  
 TIMOTHY J. COPPS—President—In Charge of all  
 Retail Operations.  
 ROBERT PAVLIK—Senior Vice President, IGA Programs,  
 Expansion & Development.  
 EDWIN FLATOFF—Vice President & District Manager  
 Food Stores.  
 J. KEITH HYLAND—Vice President.  
 DARRELL H. SCHERWINSKI—Vice President.  
 FREDERIC C. COPPS—Vice President.  
 WALTER F. GEIS, JR.—Vice President.  
 THOMAS R. COPPS—Vice President.  
 JOHN KAPP—Vice President "General Merchandise".  
 EARL A. THIELE—Secretary & Treasurer.  
 J. THOMAS SIEVWRIGHT—Controller & Assistant Secretary.

© BUSINESS GUIDES, INC., 1980

## Jewelers

**Crown Jewelers, Inc.,** 2600 St. Clair Ave. Cleveland, Ohio 44114  
 Telephone: Area Code 216-861-1510  
 43 Leased Depts. including CONSOLIDATED, Youngstown,  
 Ohio; GIANT STORE, Ashland, Ohio; GOLDMAN'S, Dayton,  
 Ohio; MIDDLETOWN MERCHANDISE MART, Middletown, Pa.;  
 MURPHY'S MART, McKeesport, Pa.; T-WAY, Kokomo, Ind.;  
 TREASURE ISLAND, Steubenville, Ohio & New Castle, Pa.;  
 TWIN FAIR, Seneca, N. Y.  
 Estimated Sales: \$6,000,000  
 BOB KLEIN—Vice President.  
 LAWRENCE SCHREIBMAN—Secretary & Treasurer.

## D

## Supermarket

**Dan's Supreme Supermarkets, Inc.,** 320 Fulton Ave. Hempstead, N. Y. 11550  
 Telephone: Area Code 516-483-7046  
 1 Leased Dept. in MAJOR'S, Staten Island, N. Y.  
 Also Operates (26) Free Standing Stores.  
 EMERICK GROSS—President.  
 DONALD GROSS—Vice President.  
 FRANK GROBMAN—Secretary, Treasurer.  
 FRANK CONDURSO—Director of Store Operations.  
 ENRICO CADOLINO—Director of Meat Operations.  
 STEVE HUNCHICK—Director of Produce Operations.  
 WILLIAM ZUCKERMAN—Director of Appetizing.  
 ROBERT KOPPLIN—Grocery Buyer.  
 EVELINO LOMBARDI—Produce Buyer.  
 RICHARD GROBMAN—Non-Food Buyer.

Paint  
Art Supplies  
Wall Coverings  
Picture Frames

**S. A. Dashev, Inc.,** 507 Central Ave. East Orange, N. J. 07018  
 Telephone: Area Code 201-672-0300  
 6 Leased Depts. (Locations unavailable for publication).  
 JACK S. DASHEV—President.

## Family Shoes

**David Shoe Stores, Inc.,** 1505 E. San Antonio El Paso, Tex. 79901  
 Telephone: Area Code 915-533-6891  
 19 Leased Depts. (locations unavailable at press time).  
 DAVID GELLER—President & Treasurer.

## Floor Cov.

**Dean Floor Covering Co.,** Richard Mine Rd. Wharton, N. J. 07885  
 Telephone: Area Code 201-328-1880  
 6 Leased Depts. in:  
 MAJORS—Staten Island, N. Y.  
 MODELL'S—Commack, East Meadow & Patchogue, N. Y.  
 VALLEY FAIR—Irvington & Little Ferry, N. J.  
 Also Operates (19) Leased Depts. in RICKEL HOME CENTERS.  
 A. C. SCHOTTENFELD—Chairman of the Board.  
 M. SCHOTTENFELD—President.  
 J. GARRY—General Manager.

Drugs  
Cosmetics  
Stationery  
Health &  
Beauty Aids  
Candy  
Tobacco

**DeKoven Drug Co.,** 1401 Estes Ave. Elk Grove Village, Ill. 60007  
 Telephone: Area Code 312-439-9000  
 16 Leased Depts. in:  
 KEE DISCOUNT DEPT. STORE—Chicago, Ill.  
 T WAY—Anderson, Elwood & Kokomo, Ind.  
 TREASURE CITY—Lincoln (2), Nebr.; Arlington, Dallas (2),  
 Fort Worth, Garland, Haltom City, Irving, Longview &  
 Wichita Falls, Tex. & Altus, Okla.  
 Also Operates (15) Free Standing Stores.  
 Estimated Sales: \$35,000,000  
 EDWARD DEKOVEN—President.  
 SEYMOUR DeKOVEN—Executive Vice President.  
 RICHARD DeKOVEN—Vice President, Operations.  
 WILLIAM McDONALD—Vice President, Finance.

(Continued)

© BUSINESS GUIDES, INC., 1980



## DeKoven Drug (Continued)

MARTY SCHECHT—Buyer, Sundries.  
JOE NAPOLEON—Buyer, Stationery, Tobacco & Candy.  
STEVEN DAUBACH—Buyer, Health & Beauty Aids.  
JOAN WHITLOCK—Buyer Cosmetics.  
WILLIAM TOOLEY—Buyer Pharmaceuticals.

Women's &  
Childrens Wear  
Mens Wear  
Domestics

**Diamond Mercantile Co., Inc.**, 315 W. 5th St.  
Telephone: Area Code 513—721-4517  
22 Leased Depts. in Indiana, Kentucky & Ohio.  
H. DIAMOND—President.

Cincinnati, Ohio  
45202

Candy  
Greeting Cards  
Gifts  
Costume  
Jewelry  
Records

**Diamond Sales Co., Inc.**, 2446 Albany Ave.  
Telephone: Area Code 203—236-3281  
2 Leased Depts. in FISHER'S BIG WHEEL.  
Also Operates (8) Free Standing Stores.  
DAVID M. GOLDBERG—President & Buyer.

West Hartford, Ct.  
06117

Drugs  
Cameras  
Cosmetics  
Stationery  
Prescriptions  
Tobacco Shop  
Candy  
Jewelry  
Notions  
Luggage

**Discount Drug Corp.**, 235 E. Penn Street  
Telephone: Area Code 215—279-7348  
6 Leased Depts. in BAZAAR OF ALL NATIONS, Clifton Heights, Pa. BLAIR DISCOUNT STORE, Philadelphia, Pa., BUY-RITE DISCOUNT CENTER, Brooklyn, N. Y., CREST DISCOUNT STORE, Philadelphia, Pa. & KELLY'S KORNER DISCOUNT DEPT. STORE, Philadelphia, Pa.  
ROBERT M. BLOOM—President, General Manager & Buyer.  
FRANK BRUSCO—Buyer Stationery & Notions.  
RON FREEMER—Buyer Jewelry.

Norristown, Pa.  
19401

Housewares  
Hardwares  
Garden  
Paint  
Trim-A-Tree  
Small  
Appliances

**Discount Housewares Columbus, Inc.**,  
2050 Corvair Ave.  
Telephone: Area Code 614—445-8316  
Division of SCHOTTENSTEIN'S, Columbus, Ohio.  
14 Leased Depts. in:  
ELYRIA CITY—Elyria City, Ohio.  
VALUE CITY—Clarksville & Indianapolis, Ind.; Covington & Louisville, Ky.; Euclid, Parma, Toledo & Warrensville, Ohio.  
Estimated Sales: \$9,000,000  
SILVAN FISHER—General Manager.  
ED ZAVATCHAN—Supervisor of Stores.

Columbus, Ohio  
43207

Optical

**Duling Optical Corp.**, 570 W. College Ave.  
Telephone: Area Code 717—845-7511  
16 Leased Depts. (location unavailable for publication).  
Also Operates (120) Stores.  
GEORGE TOKARCZYK—Vice President & General Manager.  
DENNIS SYLVESTER—Leasing & Facilities Manager.  
ROBERT McDEVITT—Marketing & Sales Manager.

York, Pa.  
17405

## E

Radios  
Electronics

**Eastern Rack Service**, 33 Front St.  
Telephone: Area Code 516—593-1991  
11 Leased Depts. in TIMES SQUARE STORES, Babylon, Brooklyn, Elmont, Hempstead, Lawrence, Levittown, Melville, Middle Island, Middle Village, Oceanside & Sayville, N. Y.  
DAVID HONIGMAN—President.  
STEPHEN HONIGMAN—Executive Vice President.

East Rockaway, N. Y.  
11518

© BUSINESS GUIDES, INC., 1980

Family  
Shoes  
Ladies Fashion  
Shoes

**Edison Brothers Shoe Stores, Inc.**  
400 Washington Ave. (Box 14020)  
Telephone: Area Code 314—444-6000  
57 Leased Depts. including ALEXANDER'S.  
Also Leases in Department Stores.  
JULIAN EDISON—President.  
SAM ALTON—Merchandise Control.  
LEN HUBBARD—Director Leased Dept. Division.

St. Louis, Mo.  
63178

Jewelry  
Luggage

**Emcee, Inc.**, 424 Georgia St.  
Telephone: Area Code 707—642-7533  
1 Leased Dept. in BENO'S, Modesto, Calif.  
WESLEY N. MEYER—President.  
ORVILLE S. COHEN—Vice President.

Vallejo, Calif.  
94590

Auto Accessories

**Empire-Crown Auto, Inc.**, 7550 Corporate Way  
Telephone: Area Code 612—944-2050  
14 Leased Depts. in:  
HOLIDAY VILLAGE DEPT. STORES—Bloomington, Columbia Heights & Fridley, Minn.  
PRANGE-WAY—Appleton & Green Bay (2), Wisc.  
ZAYRE/SHOPPERS CITY—Bloomington, Coon Rapids, Duluth, Minneapolis (2), St. Cloud, St. Louis, St. Paul & West St. Paul, Minn.  
Also Operates (37) Free Standing Stores.  
JOE H. ADELMAN—President.  
ARVIN D. ADELMAN—Vice President, Store Operations, Director of Store Planning, Development & Real Estate.  
RICHARD K. RODERICK—Vice President, Treasurer & Chief Financial Officer.  
FLOYD R. ADELMAN—Vice President, Marketing.  
JAMES HYKELL—Inventory Controller.  
JOE NALEZNY—Buyer.  
CLIFF DAVIS—Buyer.

Eden Prairie, Minn.  
55343

Family Shoes  
Clothing  
Sporting Goods  
Shoe Repair  
Hardware  
Fabrics

**Ensign Company**, 53 W. Angelo  
Telephone: Area Code 801—467-1918  
4 Leased Depts. (locations unavailable for publication).  
JOHN O. KINGSTON—President.  
DARRELL CHAPMAN—General Manager.

Salt Lake City, Utah  
84115

## F

Fabrics  
Notions  
Yarns  
Crafts

**Fabric Distributors, Inc.**, 8911 Rossash Rd.  
Telephone: Area Code 513—793-7960  
41 Leased Depts. including RINK'S BARGAIN CITY.  
Also Operates 57 Free Standing Stores.  
KEITH SKOLE—Vice President, Operations.  
MAX ROHRBACH—President.  
SUSAN BENDHEIM—Secretary, Treasurer.

Cincinnati, Ohio  
45236

Pet Supplies  
Horticulture

**Family Pet, Inc.**, 15 North Main St.  
Telephone: Area Code 414—735-2727  
12 Leased Depts. in:  
MAJOR'S—Flemington, N. J. & Staten Island, N. Y.  
MASTERS—Elmsford, Spring Valley & Staten Island, N. Y.  
Patchogue, N. Y.  
MODELL'S—Bayshore, Centereach, Commack, East Meadow, Lake Success & Patchogue, N. Y.  
NATIONAL FAMILY—Garfield & North Bergen, N. J.  
Estimated Sales: \$1,400,000  
MATTHEW S. KOLAN—Chairman of the Board.  
STANLEY T. KOLAN—President.  
ARTHUR D. SHERIDAN—Vice President.

Pearl River, N. Y.  
10965

© BUSINESS GUIDES, INC., 1980



- Mens Wear**  
**Sporting Goods** **F. Farella & Sons, Inc.**, 200 Folsom St. San Francisco, Calif. 94105  
Telephone: Area Code 415-543-2232  
3 Leased Depts. in GEM in Hawaii.  
Also Operates 2 Free Standing Stores.  
FRANK FARELLA—President.  
WILLIAM G. LESLIE (Honolulu, Hawaii)—Vice President.
- Family Shoes** **Fashion Thimble Shoe Co., Inc.**, 10718 Trenton Ave. St. Louis, Mo. 63011  
Telephone: Area Code 314-426-2440  
73 Leased Depts. including BIG K, SAVE-MART, SHOPPERS WORLD.  
JEROME ZELLINGER—President.
- Auto Access.**  
**Tires** **The Fidesta Co.**, 500 N. Hamilton Rd. Columbus, Ohio 43219  
Telephone: Area Code 614-861-0151  
Division of THE FIRESTONE TIRE & RUBBER CO., Akron, Ohio.  
150 Leased Depts. (locations unavailable for publication).  
J. M. GALLAGHER—General Manager, The Fidesta Co.  
R. B. MERTIE—Controller, The Fidesta Co.  
D. CUNNINGHAM—Merchandise Manager, Auto Supplies, Batteries & Service.
- Men's Wear**  
**Boys' Wear**  
**Ladies' Wear**  
**Girls' Wear**  
**Infants' Wear** **Fishers Big Wheel, Inc.**, 102 Nesbitt Rd. New Castle, Pa. 16105  
Telephone: Area Code 412-658-3781  
9 Leased Depts. in CLICK, Akron (6), Cuyahoga Falls (1), North Canton (1) & Stow (1), Ohio.  
MARSHALL HESS—President.  
BERNARD DAVIS—Vice President, Soft Lines.  
FRANK SHANOWER—Vice President, General Merchandise Manager.
- Family Shoes** **Flex Step Shoe Corp.**, 408 Vine St. Philadelphia, Pa. 19106  
Telephone: Area Code 215-923-1148  
2 Leased Depts. in NEW CASTLE FARMERS MART, New Castle, Dela. & PENNSAUKEN MART, Pennsauken, N. J.  
PENNSAUKEN MART, Pennsauken, N. J.  
Also Operates (1) Free Standing Store.  
MARTIN FISCHER—President & General Manager.
- Supermarket** **Food Fair of N. C., Inc.**, 2900 Lowry St. Winston-Salem, N. C. 27102  
Telephone: Area Code 919-724-3661  
2 Leased Depts. in COOK'S, Winston-Salem, N. C. & KING'S, Winston-Salem, N. C.  
Also Operates (9) Free Standing Stores.  
R. F. MESSICK—President & General Manager.
- Stationery**  
**Greeting Cards**  
**Books**  
**Luggage**  
**Seasonals**  
**Candy**  
**Health &**  
**Beauty Aids** **Forest Distributors, Inc.**, 280 Duffy Ave. Hicksville, N. Y. 11801  
Telephone: Area Code 516-935-3232  
49 Leased Depts. including FMC, TIMES SQUARE STORES, BARGAINTOWN STORES.  
Estimated Sales: \$8,000,000  
HERBERT J. FREEDMAN—President.  
SHEP B. FREEDMAN—Vice President, Buyer Luggage.  
MURRAY I. KAYE—Vice President, General Merchandise Buyer.  
MURRAY RUBIN—Vice President, Sales Manager.  
NAT FRIEDMAN—Secretary, Treasurer.  
J. W. PEARCE—Controller.  
SEYMOUR YAMIN—Retail Operations Manager, Advertising Manager.

- Housewares**  
**Garden Center**  
**Hardware** **4 & 8 Variety Stores, Inc.**, 41 Clementon Rd. Berlin, N. J. 08009  
Telephone: Area Code 609-767-7819  
1 Leased Dept. in BERLIN FARMERS MARKET, Berlin, N. J.  
JOHN McFADDEN—President.  
JOSEPH BORDEN—Vice President.  
IDA D. McFADDEN—Secretary & Treasurer.
- Health &**  
**Beauty Aids** **Fox Grocery Co.**, E. Butler & Old Rte. 422 (Box 1769) Butler, Pa. 16001  
Telephone: Area Code 412-282-8900  
15 Leased Depts. in GEE BEE STORES in Cumberland, Md.; Altoona, Bethel Park, Greensburg, Johnstown, Monaca, Monroeville, Natrona Heights, North Hills, North Versailles, State College, Uniontown, Washington & Williamsport, Pa. & Fairmont, W. Va.  
STEPHEN BARNETT—General Manager.  
RAY STREETS—Manager of Leased Depts.
- Womens &**  
**Childrens**  
**Wear** **Fransisco, c/o Franklin Stores**  
815 Hutchinson River Parkway Bronx, N. Y. 10465  
Telephone: Area Code 212-597-7300  
Division of FRANKLIN STORES (subsidiary of Cornwall Equities, Ltd.), Bronx, N. Y.  
1 Leased Dept. in VALLEY VIEW, Brookfield, Ohio.  
Also Operates (4) Leased Depts. in Drug Stores.  
SOL KITTAY—Chairman of The Board, Cornwall Equities, Ltd.  
TOM STUMPF—President, Franklin Stores Division.  
LEON MESNICK—President, Barker's Division.  
NATHAN KATZ—Treasurer, Cornwall Equities, Ltd.
- G**
- Juvenile**  
**Furniture**  
**Toys**  
**Sporting Goods**  
**Stationery**  
**Health &**  
**Beauty Aids** **G & A Sales Corp.**, 2501 Kensington Ave. Philadelphia, Pa. 19125  
Telephone: Area Code 215-425-2677  
3 Leased Depts. in PENNSAUKEN MART, Pennsauken, N. J., Q-MART, Quakerstown, Pa. & KELLY'S KORNER, Philadelphia, Pa.  
Also Operates 3 Free Standing Stores.  
AL WALTER—President, Buyer.
- Jewelry**  
**Luggage** **Galbros Wholesale Jewelry, Inc.**, 2601 S. Oliver Wichita, Kans. 67210  
Telephone: Area Code 316-683-5981  
2 Leased Depts. in GIANT, Wichita (2), Kans.  
CARL GALLER—President & Buyer.  
MELVIN J. SAFFIER—General Manager.
- Supermarket** **The Giant Markets**, 501 So. Washington Ave. Scranton, Pa. 18505  
Telephone: Area Code 717-343-2401  
1 Leased Dept. in SUGARMAN'S, Eynon, Pa.  
Also Operates (20) Free Standing Stores.  
M. L. HODIN—President.  
WILLIAM HODIN—Vice President.  
JOSEPH S. HODIN—Secretary.  
JACK M. HODIN—Treasurer.  
JACK E. ROLAND—General Manager.  
JACK E. ROLAND—General Manager.
- Mens**  
**Boys Wear** **Grafton-Fraser, Inc.**, 9 Sunlight Park Rd. Toronto, Ontario  
Telephone: Area Code 416-461-9411  
105 Leased Depts. in WOOLCO in Canada as follows:  
(Continued)



## Grafton-Fraser Inc. (Continued)

ALBERTA—Calgary (4), Edmonton (3), Lethbridge & Red Deer  
 BRITISH COLUMBIA—Burnaby, Kamloops, Nanaimo, North Vancouver,  
 Prince George, Surrey, Trail & Victoria.  
 MANITOBA—Brandon, Transcona & Winnipeg (5).  
 NEW BRUNSWICK—Bathurst, Fredericton, Moncton (2) & Saint John.  
 NEWFOUNDLAND—Saint John's (2).  
 NOVA SCOTIA—Dartmouth, Halifax & Sydney River.  
 ONTARIO—Agincoourt, Ajax, Brantford (2), Brockville, Cambridge, Chatham, Cornwall, Etobicoke, Kingston, Kitchener, London (3), Hamilton, Mississauga, Ottawa (2), Owen Sound, St. Catharines, Sarnia, Sault Ste. Marie, Stoney Creek, Stratford, Sudbury, Tilsonburg, Timmins (2), Toronto (3), Welland, West Hill, Weston, Whitby, Willowdale, Windsor (2) & Woodstock.  
 QUEBEC—Alma, Brossard, Baie Comeau, Cap de la Madeleine, Chicoutimi (2), Drummondville, Giffard, Granby, Jonquiere, Joliette, Kirkland, LaSalle, Laval, Levis, Longueuil, Repentigny, Rosemere, St. Jean, St. Leonard, Sept Isles, Sherbrooke, Tracy, Trois Rivières, Valleyfield & Ville St. Laurent.  
 SASKATCHEWAN—Moose Jaw, Prince Albert, Regina (2) & Saskatoon (2).

Also Operates Free Standing Stores.

G. R. CHATER—Chairman of the Board & Chief Executive Officer.

T. E. TOPPING—Executive Vice President, Grafton Group.

A. L. LUCAS—President, Grafton-Fraser Inc. Leased Depts.

J. B. COUTTS—Senior Vice President, Company Stores.

Auto Access.  
 Auto Parts  
 Home Supplies  
 Sporting Goods  
 Tires, Batteries

## Grand Auto, Inc., 7200 Edgewater Dr.

Oakland, Calif.

Telephone: Area Code 415—568-6500

94621

2 Leased Depts. in MONTE MART, Del Rey Oaks & Salinas, Calif.  
 Also Operates (73) Free Standing Stores.

IRVING KRANTZMAN—Chairman of the Board & President.

MAX BROWN—Senior Executive Vice President.

ROBERT SEYMOUR—Vice President Merchandising & Store Management.

ROBERT STANDER—Executive Vice President.

JOHN GOODFIELD—Vice President Finance.

HARN ROY—Vice President Operations Manager.

KEITH BARRETT—Merchandise Manager.

Tobacco

## Charles S. Greene, 149 Cambridge St.

Jersey City, N. J.

Telephone: Area Code 201—435-0200

07307

2 Leased Depts. in F M C, Morris Plains, N. J. & MODELL'S

SHOPPERS WORLD, Lodi, N. J.

IRWIN GREENE—Owner & General Manager.

Toys

## Greenman Bros., Inc., 105 Price Pkwy.

Farmingdale, N. Y.

Telephone: Area Code 516—293-5300

11735

7 Leased Depts. as follows:

BUY-RITE—Brooklyn, N. Y.

MODELL'S—Bayshore, Centereach, Commack, East Meadow, Lake Success & Patchogue, N. Y.

Also Operates (14) Free Standing Stores.

BERNARD GREENMAN—Chairman & Chief Executive Officer.

STEWART KATZ—President, Chief Operating Officer & Secretary.

CAREY T. SINGER—President Play World Stores.

(Continued)

## Greenman Bros. (Continued)

BERT BRAUN—Vice President & Director of Operations.  
 AL CHAIKIN—Vice President, Wholesale Merchandising.  
 IRVING AMSTER—Vice President, Administration.  
 STANLEY GREENMAN—Treasurer, President,  
 Hudson Berland Division.

## H

## Hatfield Distributors, Inc., 220 Forbes Rd.

Braintree, Mass.

Telephone: Area Code 617—848-8900

02184

Subsidiary of COHEN-HATFIELD INDUSTRIES, INC., New York, N. Y.

221 Leased Depts. as follows:

SKY CITY—Oxford, Ala.; Athens, Augusta (2), Cornelia, Dalton, Elberton, Toccoa & Winder, Ga.; Asheville (3), Albemarle, Brevard, Dunn, Forest City, Hendersonville, Hickory, High Point, Lenoir, Lexington, Lincolnton, Marion, Monroe, Morganton, Mount Airy, North Wilkesboro, Salisbury, Shelby, Smithfield & Waynesville, N. C.; Abbeville, Anderson, Beaufort, Chester, Clearwater, Clemson, Florence, Greenville (2), Greer, Greenwood, Lancaster, Laurens, Mauldin, Mullins, Orangeburg, Pelzer, Rockhill, Summerville, Spartanburg (2) & Walterboro, S. C.; Maryville & Morristown, Tenn.

WAL-MART—Ashdown, Benton, Berryville, Blythville, Brinkley, Conway, De Queen, Forrest City, Harrison, Hot Springs, Jacksonville, Little Rock, Lonoke, Magnolia, Malvern, Mena, Morrilton, Mount Home, Nashville, North Little Rock (2), Osceola, Stuttgart, West Little Rock, West Memphis & Wynne, Ark.; Baxter Springs, Chanute, Coffeyville, El Dorado, Fort Scott, Junction City, Leavenworth, Manhattan, Paola & Pittsburg, Kans.; Benton, Fulton (2) & Princeton, Ky.; Bastrop, Jonesboro, Minden, Ruston & Winnfield, La.; Aberdeen, Amory, Booneville, Corinth, Iuka, New Albany, Philadelphia, Pontotoc, Ripley, Senatobia, Starkville, Tupelo & West Point, Miss.; Aurora, Bue Springs, Bolivar, Branson, Brookfield, Camden, Camden, Cameron, Carthage, Caruthersville, Charleston, Chillicothe, Clinton, Columbia (2), Desloge, DeSoto, Dexter, Eldon, Excelsior Springs, Farmington, Festus, Flat River, Fulton, Harrisonville, Houston, Jefferson City, Joplin (2), Lebanon, Liberty, Louisiana, Mexico, Moberly, Monett, Mount Grove, Neosho, Nevada, Perryville, Poplar Bluff, Potosi, Rolla (2), St. Roberts, Salem, Sedalia, Sikeston, Springfield (3), Sullivan, Troy, Warrensburg, Warsaw, Webb City & West Plains, Mo.; Alva, Ardmore, Bartlesville, Blackwell, Broken Arrow, Broken Bow, Chickasha, Claremont, Elk City, Grove, Guthrie, Henryette, Hugo, Idabel, Jenks, Kingfisher, Miami, Muskogee, Okmulgee, Owasso, Poteau, Pryor, Purcell, Salisaw, Seminole, Shawnee, Skiatook, Stillwater, Sapula, Tahlequah, Tulsa, Vinita, Wagoner & Woodward, Okla.; Brownsville, Collierville, Covington, Huntingdon, Humbolt, Martin, Milan, Millington, Paris, Ripley, Selmer & Savannah, Tenn.; Clarksville, Denison, Gainesville & Paris, Tex.

GLEN J. HATFIELD, JR.—President.

DENNIS BALES—Vice President & General Sales Manager.

RICHARD WEISENFELD—Merchandise Manager.

EDWIN C. TYAS—Chief Financial Officer.

RICHARD LAWHORN—Controller.

Linens  
 Draperies  
 Domestic  
 Curtains  
 Bath Shop  
 Needlecrafts  
 Fabrics

## Highway Textile, Inc., 14 Front St.

Hempstead, N. Y.

Telephone: Area Code 516—483-6272

11550

16 Leased Depts. in:

BARGAIN TOWN—Puerto Rico (3).

THE FACTORY STORE—East Norwalk, Conn.

MAJOR'S—Flemington, N. J. & Staten Island, N. Y.

TIMES SQUARE STORES—Babylon, Bohemia, Brooklyn, Elmont,

Hempstead, Lawrence, Levittown, Melville, Middle Island,

(Continued)



**Highway Textile, Inc. (Continued)**

Middle Village & Oceanside, N. Y.  
Also Operates (12) Free Standing Stores.  
BERNARD BERKELL—President.  
SIDNEY PITZER—Vice President.  
DAVID PITZER—Secretary, Treasurer.  
ARTHUR BERKELL—General Manager.  
ED LEVINE—Advertising Manager.  
CYNTHIA SHANKER—Personnel Director.  
SYLVIA BERKELL—Buyer Curtains & Draperies.  
JERRY KINTZER—Buyer Fabrics & Needlecrafts.  
JOSEPH SILVERMAN—Buyer, Bath Soap & Domestic.

**Furniture**

**Hobart's, Inc., 625 S. 6th St.** Philadelphia, Pa. 19147  
Telephone: Area Code 215—627-1370  
6 Leased Depts. in ATLANTIC DEPT. STORE, Deptford, N. J.; BAZAAR OF ALL NATIONS, Clifton Heights, Pa.; BERLIN FARMER'S MARKET, Berlin, N. J.; JERRY'S CORNER, Philadelphia, Pa.; MONTGOMERYVILLE MART, Montgomeryville, Pa.; PENNSAUKEN MART, Pennsauken, N. J.  
Also Operates 1 Free Standing Store.  
Estimated Sales: \$2,000,000  
HERBERT ODENHEIMER—President.

**Linens  
Domestics  
Curtains  
Draperies  
Furniture  
Yard Goods  
Notions**

**Hoffman's Ready to Wear, 1174 N. High St.** Columbus, Ohio 43201  
Telephone: Area Code 614—291-3111  
1 Leased Dept. ARRO DEPT. STORE, Newark, Ohio.  
HEINZ HOFFMAN—President.  
KURT HOFFMAN—Vice President.

**I****Family Shoes**

**Idealco, Inc., Red Lion & Norcom Rds.** Philadelphia, Pa. 19154  
Telephone: Area Code 215—464-1444  
Subsidiary of FOOTWEAR SERVICES, INC.  
10 Leased Depts. in Florida, New Hampshire, New Jersey & New York.  
LEONARD J. PASTERNAK—President, Footwear Services, Inc.  
JAMES T. O'SULLIVAN—Vice President, Director of Operations, Idealco, Inc.  
STEVEN ROSEN—Vice President, Director of Merchandising, Idealco, Inc.  
STUART ROSENBERG—Buyer, Idealco, Inc.  
WILLIAM RODGERS—Buyer, Idealco, Inc.

**Paint  
Wallpaper  
Art Supplies  
Craft Supplies**

**International Paints, Ltd., 1265 Aerowood Dr.** Mississauga, Ont.  
(Box 1750, Station B, L4Y 3W9)  
Telephone Area Code 416—625-8801  
109 Leased Depts. in WOOLCO & WOOLWORTH in:  
ALBERTA—Calgary (4), Edmonton (3), Lethbridge, Red Deer & Wetaskiwin.  
BRITISH COLUMBIA—Burnaby, Kamloops, Nanaimo, North Vancouver, Prince George, Surrey, Trail & Victoria.  
MANITOBA—Brandon, Dauphin, Portage La Prairie, St. Vital, Transcona & Winnipeg (3).  
NEWFOUNDLAND—Carbonear, Gander & St. John's (2).  
NEW BRUNSWICK—Bathurst, Fredericton, Moncton (2) & St. John's.  
NOVA SCOTIA—Dartmouth, Halifax & Sydney.  
ONTARIO—Ajax, Brantford (2), Brockville, Cambridge, Chatham, Cornwall, Hamilton, Kingston, Kitchener, London (3), Mississauga, Ottawa (2), Owen Sound, St. Catharines.  
(Continued)

**International Paints (Continued)**

Sarnia, Sault Ste. Marie, Stoney Creek, Stratford, Sudbury, Trilsonburg, Timmins (2), Toronto City (7), Welland, West Hill, Whitby, Windsor (2) & Woodstock.  
QUEBEC—Alma, Baie Comeau, Brossard, Cap de la Madeleine, Chicoutimi (2), Drummondville, Giffard, Granby, Joliette, Jonquiere, Kirkland, La Salle, Laval, Levis, Longueuil, Repentigny, Rosemere, St. Jean, St. Laurent, St. Leonard, Sept Isles, Sherbrooke, Tracy, Trois Rivières & Valleyfield.  
SASKATCHEWAN—Moose Jaw, Prince Albert, Regina (2), Saskatoon (2).  
ART BROGDEN—General Manager.  
MAURICE PILON—Sales Manager.

**Auto Access.  
Wheel Goods  
Toys  
Hardware  
Houseware  
Small  
Appliances  
Gifts**

**Irwins Distributing Co., 4818 Jefferson** Bellaire, Ohio 43906  
Telephone: Area Code 614—676-5697  
3 Leased Depts. including VALUE CITY.  
IRWIN A. BURECH—General Manager, Buyer.  
HAROLD HEISER—General Manager & Buyer.

**J****Drugs**

**J & L Drug & Vet Co.** North Platte, Nebr. 69101  
1521 E. 4th St. (Box 1246)  
Telephone: Area Code 308—534-2358  
4 Leased Depts. in GIBSON'S in Canon City, La Junta & Lamar, Colo.; McCook, Nebr.  
Also Operates (1) Free Standing Store in North Platte, Nebr.  
A. JAMES CRAVEN—President, General Manager & Buyer.

**Wall, Floor  
Carpet Tiles**

**Jasco Tile, U.S. Hwy #22** Union, N. J. 07083  
Telephone: Area Code 201—688-4900  
2 Leased Depts. (locations unavailable for publication)  
SAM KREINBERG—President.

**Stationery  
Greeting Cards**

**Jems Distributing Corp., P. O. Box 38** Winthrop, Mass. 02152  
Telephone: Area Code 617—846-3420  
4 Leased Depts. including MAILMAN'S DEPT. STORE in Lancaster (2) & York, Pa. & BON-TON DEPT. STORE in York, Pa.  
SUMNER ANSEL—Owner & Buyer.

**Family Shoes**

**The J. A. Johnston Co., 105 Strowger Blvd.** Brockville, Ont.  
Telephone: Area Code 613—342-4481  
65 Leased Depts. (locations unavailable).  
P. JOHNSTON—President & General Manager.  
C. ST. PIERRE—Merchandise Manager.  
S. CAMPION-SMITH—Vice President, Sales & Operations.  
M. POYSTILA—Buyer Womens & Misses Shoes & Slippers.  
D. WILSON—Buyer Mens & Boys Shoes, Rubber & Canvas Shoes.  
B. LA BARR—Buyer, Handbags & Special Items.

**K**
**Ladies Wear  
Childrens Wear**

**K mart Apparel Corp., 7373 Westside Ave.** North Bergen, N. J. 07047  
Telephone: Area Code 201—861-9100  
Subsidiary of K MART CORPORATION, Troy, Mich.  
Over 1,600 Leased Depts. in K MARTS in Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Florida,  
(Continued)



**K mart Apparel Corp. (Continued)**

Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Virginia, Washington, West Virginia, Wisconsin, Wyoming & Puerto Rico.

A. H. BACHNER—Chairman of the Board & Chief Executive Officer.  
 W. A. SAUM—President & Chief Operating Officer.  
 I. G. GASMAN—Executive Vice President & General Merchandise Manager.  
 R. ARCHIBALD—Senior Vice President, Product & Resource Dev.  
 T. J. KELLY—Vice President, Finance, Treasurer.  
 E. L. FOEDISH—Vice President, Store Operations.  
 D. VINE—Vice President, Personnel.  
 A. R. MAURO—Vice President, Distribution & Transportation.  
 L. J. KLEIN—Vice President, Merchandise Manager, Girls Ready-to-Wear.  
 J. E. ENKEMANN—Vice President, Merchandise Manager, Ladies Lingerie & Dresses.  
 M. J. WOLF—Vice President, Merchandise Manager, Ladies Outerwear.  
 D. J. GRAFTON—Merchandise Manager, Ladies Active Sportswear.  
 R. H. MINTON—Merchandise Manager, Girls Sportswear.  
 W. P. SEIBERT—Merchandise Manager, Women's Blouses, Shirts & Tops.  
 W. U. PEARCE—Merchandise Manager, California Market.  
 D. M. PENROD—Director of Import Merchandise, K mart Apparel.  
 M. SIMON—Buyer Ladies Dresses, Junior & Petite.  
 P. WEISSMAN—Buyer Ladies Maternities, Uniforms, Smocks & Shifts.  
 G. BELLO—Buyer Half-Size Dresses & Half-Size Pant Suits.  
 R. ROSENBERG—Buyer Ladies Coats.  
 W. DE MOOR—Buyer Rainwear & Jackets.  
 H. MUNGER—Buyer Ladies Foundations.  
 G. A. CAPPITELLI MAYER—Buyer Robes & Loungewear.  
 E. E. SMITH—Buyer Sleepwear.  
 J. BABILA—Buyer Daywear & Panties.  
 M. J. DE SARNO—Buyer Matchmates & Coordinate Groups.  
 M. SCHWARTZ—Buyer Slacks, Shorts & Jeans.  
 K. LA FERLA—Buyer Ladies Skirts.  
 J. A. KROMBAR—Buyer Imported Knit Tops.  
 J. CALLA—Buyer Domestic Knit Tops.  
 J. STEINBERG—Buyer Ladies Blouses & Shirts.  
 M. M. KOKOT—Buyer Swimsuits, Sweaters & Beachwear.  
 R. L. MEADOW—Buyer Girls Dresses.  
 A. V. HOMER—Buyer Girls Outerwear.  
 R. P. KATZ—Buyer All Girls Sets & Jumpsuits, Lingerie & Sleepwear.  
 B. ROTHMAN—Buyer Girls Knit & Woven Tops & Sweaters.  
 I. GOLDBERG—Buyer California Market, Knit Woven Tops & Swimwear.  
 I. A. ASSOR—Purchasing Director.

Sporting  
Goods  
Automotive  
Gasoline

**K mart Enterprises, Division**

3100 W. Big Beaver  
 Telephone: Area Code 313—643-5300  
 Division of K MART CORPORATION, Troy, Mich.  
 1,600 Leased Depts. in K MARTS in Alabama, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia,  
 (Continued)

Troy, Mich.  
48064

**K Mart Enterprises, Inc. (Continued)**

Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming & Puerto Rico.

C. E. BOYD—Chairman & Executive Officer.  
 D. E. HODGSON—President & Chief Operating Officer.  
 M. E. PARSONS—Executive Vice President & General Manager.  
 D. H. McKINNON—Vice President, Finance & Administration.  
 R. H. FALCK—Treasurer.  
 G. J. SWITZER—Director of Accounting & Information Systems.

**OPERATIONS & STORE MANAGEMENT:**  
 P. E. LEONARD—Senior Buyer & Automotive Operations Director.  
 R. R. JOHNSON—Personnel Director.  
 R. R. McINTYRE—Personnel Manager, Sporting Goods.  
 D. D. TATUM—Personnel Manager, Automotive.  
 D. C. SMITH—Service Development.  
 W. A. SANDS—Gasoline Operations.  
 R. D. BURKE—Director Service Development & Training.  
 M. E. PERCIVAL—Equipment Buyer.  
 S. K. GERYCH—Traffic Manager.

**MERCHANDISING:**  
 A. E. McDONALD—Vice President, Sporting Goods Goods Merchandise.  
 E. J. SCULLY—Vice President & General Merchandise Manager.  
 H. A. BIASETTI—Senior Buyer Sporting Goods.  
 N. R. MIRON—Senior Buyer Sporting Goods.  
 J. S. TRIPOLI—Senior Buyer Sporting Goods.  
 R. W. FERGUSON—Buyer Sporting Goods.  
 R. V. GIRDLER—Buyer Sporting Goods.  
 D. K. ROBINSON—Buyer Sporting Goods.  
 W. D. SALES—Buyer Sporting Goods.  
 W. D. STUTZMAN—Buyer Sporting Goods.  
 D. PFENNINGER—Sporting Goods Advertising Manager.  
 K. D. EISENBRAUN—Buyer Automotive.  
 J. P. BAUER—Buyer Automotive.  
 K. E. BARBER—Buyer Automotive.  
 J. D. GEKAS—Buyer Automotive.  
 B. W. LaCASSE—Automotive Advertising Manager.

Domestics  
Linen

**E. W. Kalkin, Inc.**

Essex Green Shopping Center, Prospect Ave. W. Orange, N. J.  
 Telephone: Area Code 201—736-9850 07052  
 20 Leased Depts. (Locations Unavailable for Publication)  
 EUGENE W. KALKIN—President.  
 ROBERT KARAN—Vice President.

Family Shoes

**Karl's Shoe Stores, Ltd., 2525 Military Ave.**

Los Angeles, Calif.  
90064

Telephone: Area Code 213—477-0516  
 Division of HARTFIELD-ZODYS, New York, N. Y.  
 53 Leased Depts. including COMMUNITY, RASCO-TEMPO & ZODY'S.  
 Also Operates Karl's Shoe Stores & Shoe Stop Stores.  
 ELLIOT B. LUBIN—President.  
 MORTON KOFF—Vice President, General Merchandise Manager.  
 MICHAEL A. FEDERICO—Senior Vice President,  
 Director of Operations.



## Curtains

**Key Curtain Shops, Inc.**, 4 Bonnie Briar Rd. White Plains, N. Y. 10607  
 Telephone: Area Code 914—428-2057  
 6 Leased Depts. (Locations unavailable for publication).  
 BURTON H. KOSLOFF—President.  
 ELAINE LOGAN—Buyer.  
 STEPHEN HARRIS—Buyer.  
 RHONDA JILL—Buyer.  
 SHERRI LYNN—Buyer.

Drugs  
Prescriptions  
O. T. C. Products

**Kent Drugs Limited**, 3185 American Drive Mississauga, Ont.  
 Telephone: Area Code 416—671-1533  
 20 Leased Depts. in TOWERS in Belleville, Brampton, Brantford, Burlington, Cooksville, Etobicoke, London, Niagara Falls, North Bay, Ottawa, Owen Sound, Peterboro, Saint Catharines, Scarboro, Stoney Creek, Stratford, Toronto, Waterloo, Welland & Woodstock, Ontario.  
 Also Operates (20) Free Standing Stores.  
 A. FLATT—President.  
 G. ALBERT—Director, Retail Sales & Operations.  
 S. ISCOVE—Director, Pharmacy Operations.

Kiddie Rides  
Amusement  
Games  
Audio-Video  
Games  
Juke Boxes  
Vending

**Kiddietime Corp.**, 19 Willow St. Natick, Mass. 01750  
 Telephone: Area Code 617—237-3600  
 306 Leased Depts. including BRADLEES, KINGS, MAMMOTH MART, MARS BARGAINLAND, WARWICK SHOPPERS WORLD, WOOLCO & ZAYRE.  
 SUMNER SEGALL—President & Treasurer.  
 ROBERT F. BIGELOW—Operations Manager.  
 JOSEPH TEHAN—Field Supervisor.  
 JEFFREY DARELIUS—Service Supervisor.

## Drugs

**Koffler Stores Limited**, 255 Yorkland Blvd. Willowdale (Toronto) Ont.  
 Telephone: Area Code 416—493-1220  
 9 Leased Depts. in SENTRY, Kingston, Sarnia, Sault Ste Marie & Windsor, Ontario.  
 Also Operates (274) Free Standing Stores.  
 MURRAY B. KOFFLER—Chairman of the Board.  
 PHILIP W. GOLDMAN—Vice-Chairman of the Board.  
 JACK GWARTZ—President & Chief Executive Officer.  
 MALCOLM G. SWARTZ—Executive Vice President, Finance.  
 DAVID R. BLOOM—Executive Vice President, Operations.  
 NORMAN LATOWSKY—Executive Vice President Corporate Integration.  
 IRVING BAIN—Executive Vice President, Marketing.  
 MARVIN GOLDBERG—Executive Vice President Corporate Affairs, Secretary & General Counsel.  
 DAVID M. MacDONALD—Vice President, Western Region.  
 N. HALLEY MacPHERSON—Vice President, Atlantic Region.  
 JACK KIRK—Vice President, Real Estate & Development.  
 BERNARD GLAZIER—Vice President, Loss Prevention.  
 H. MELVIN KOCHBERG—Assistant Corporate Comptroller.  
 RAY GUYATT—Treasurer.

## L

Auto Access.  
Appliances  
Radio/TV  
Garden Center

**Lack's Whse. Distributors, Inc.**, 6867 Wynnwood Houston, Tex. 77001  
 Telephone: Area Code 713—869-8371  
 4 Leased Depts. in Tex.; SAGE, Austin, Houston (3), Tex.  
 Also Operates (4) Free Standing Stores.  
 (Continued)

## Lack's (Continued)

A. I. LACK—Chairman of the Board.  
 SANFORD LACK—President.  
 V. MOLANDES—Vice President, Operations.  
 FRANK CALZONE—Controller.  
 E. P. SILVERMAN—Merchandiser.  
 HAL SHAPIRO—Merchandiser.  
 BILL FANNIN—Merchandiser.  
 MARY NAYLOR—Merchandiser.

Hardware  
Fires  
Sporting Goods  
Housewares  
Toys  
Cameras  
Pets  
Drugs  
Health &  
Beauty Aids

**Lady Rose Stores Division**, 725 Summa Ave. Westbury, N. Y. 11590  
 Telephone: Area Code 516—997-8000  
 Division of MASTERS, INC., Westbury, N. Y.  
 71 Leased Depts. including:  
 BARGAIN PORT—Youngstown, Oh.  
 BARONS—Smithtown, N. Y.  
 BRENTS—Brentwood, N. Y.  
 CENTANO—San Antonio, Tex.  
 CLARKINS—Akron, Bedford, Canton (2), Cleveland, Cuyahoga Falls, Elyria, Kent, Lorain, Massillon, Ohio.  
 FLATBUSH DISCOUNT CENTER—Brooklyn, N. Y.  
 HOLIDAY VILLAGE—Bloomington & Fridley, Minn.  
 KINGSWAY—Detroit (2), Mich.  
 LLOYD'S—Middletown & Newburgh, N. Y.  
 MASTERS—Elmsford, Spring Valley & Staten Island, N. Y.  
 MODELLS—Bayshore, Centereach, Commack, East Meadow, Lake Success & Patchogue, N. Y.  
 PERGAMENT—Bethpage, N. Y.  
 Q-MART—Quakertown, Pa.  
 ROCKAWAY SALES—Rockaway, N. J.  
 SAGE—Austin & Houston (3), Tex.  
 SAMS—Detroit, Mich.  
 SHOPPERS WORLD—Detroit, Mich.  
 TRADEWAY—Anderson, Elwood, Highland, Kokomo, Ind.; Essexville, LaPeer, Midland, Owasso, Port Huron, Mich.  
 TIMES SQUARE STORES—Babylon, Bohemia, Brooklyn, Hempstead, Huntington, Lawrence, Levittown, Middle Island & Oceanside, N. Y.  
 TWO GUYS—Lodi & Morris Plains, N. J.  
 UNITED DISCOUNT DEPT. STORES—Fairfield & Pompton Plains, N. J.  
 SAUL NEWMAN—Vice President, Operations.  
 ROBERT GORDONSON—Treasurer.

Drugs  
Cameras  
Cosmetics  
School  
Supplies

**The Lane Drug Co.**, 253 Waggoner Blvd. Toledo, Ohio 43612  
 Telephone: Area Code 419—476-2233  
 Ohio Division of PEOPLES DRUG STORES, INC., Alexandria, Va.  
 1 Leased Dept. in TREASURE ISLAND, Steubenville, Ohio.  
 Also Operates (72) Free Standing Stores.  
 STEPHEN SCHUMAN—Group Vice President, Ohio Division.  
 JEFFREY M. FANTLE—Senior Vice President, Operations.  
 ABE PEREIRA—Vice President, Marketing.  
 TOM SEARLE—Buyer Pharmaceuticals.  
 KEITH MURRAY—Buyer Cosmetics & Hair Care.  
 TOM CRUNKILTON—Buyer Health & Beauty Aids.  
 DON ROETTGER—Buyer Cameras & School Supplies.



Auto  
Accessories  
& Supplies  
TBA

**Laril Distributors Corp.**, 1400 Queen Anne Rd.  
Teaneck, N. J. 07666  
Telephone: Area Code 201—837-0777  
14 Leased Depts. in FAMILY DISCOUNT STORE in Hillside, N. J.;  
MAJORS, Flemington, N. J. & Staten Island, N. Y.; MODELLS,  
Bayshore, Centereach, Commack, East Meadows, Lake Success &  
Patchogue, N. Y.; NATIONAL FAMILY STORE, Garfield & North  
Bergen, N. J.; UNITED DISCOUNT, Pompton Plains, N. J.;  
FACTORY STORE, East Norwalk, Conn.; & NEW BARONS,  
Smithtown, N. Y.  
Also (2) Free Standing Stores in Saddlebrook & Teaneck, N. J.  
HERBERT KATZ—President.  
MARIE MOLOUGHNEY—Executive Vice President.  
JOHN McARDLE—Advertising Manager.  
JULES KATZ—Buyer.

Jewelry  
Cameras  
Radios  
Clocks

**Le Gran Corporation**, 3090 Airport Way  
Long Beach, Calif. 90806  
Telephone: Area Code 213—424-0717  
Division of LUCKY STORES, INC., Dublin, Calif.  
76 Leased Depts. as follows:  
GEMCO—Glendale, Phoenix, Tempe & Tucson, Ariz.; Anaheim,  
Bellflower, Carson, Cerritos, Colma, Culver City, Cupertino, Downey,  
Dublin, El Cajon, Escondido, Fountain Valley, Fremont, Fresno,  
Fullerton (2), Gardena, Glendora, Granada Hills, Indio, La Mesa,  
La Mirada, La Puente, Lancaster, Long Beach, Mission Viejo,  
Modesto, Mountain View, National City, North Hollywood,  
Oceanside, Pacoima, Redwood City, Riverside (2), Sacramento (3),  
San Bernadino, San Diego, San Gabriel, San Jose (2), San  
Leandro, Santa Ana, Simi Valley, Stockton, Torrance, Visalia,  
Walnut Creek & Woodland, Calif.; Las Vegas (2) & Reno, Nev.;  
Beaumont & Houston (2), Tex.  
MEMCO—Baltimore, Hyattsville, Rockville & Suitland,  
Md.; Alexandria (2), Fairfax, Reston & Richmond (2), Va.  
WAYNE FISHER—President.  
JIM STELL—Vice President.  
S. DONLEY RITCHEY—Vice President.  
IVAN OWEN—Vice President, Treasurer.  
RICHARD BIAGI—Vice President.  
KEN COPE—Vice President.  
ROLAND CLERE—Vice President.  
MORTON GODLAS—Vice President.  
NANCY BURNETT—Secretary.  
JOHN JONES—Assistant Secretary.  
ALLEN GRAY—Assistant Secretary & Assistant Treasurer.

Pet Supplies

**Leased Pet Departments, Inc.**, P. O. Box 630  
Oak Park, Ill. 60303  
Telephone: Area Code 312—771-9066  
23 Leased Depts. including CONSOLIDATED WAREHOUSE, MAYS  
FAMILY CENTERS, MR. WIGGS, TREASURE CITY & ZAYRES.  
Estimated Sales: \$1,500,000  
STEVE WILLIAMS—President.

Housewares  
Hardware  
Paint  
Garden  
Gifts  
Trim-A-Tree

**Albert Lechter, Inc.**, 3 Milltown Court  
Union, N. J. 07083  
Telephone: Area Code 201—964-1111  
13 Leased Depts. in:  
MAJORS—Flemington, N. J. & Staten Island, N. Y.  
MODELLS—Bayshore, Centereach, Commack, East Meadow,  
New Hyde Park & Patchogue, N. Y.  
NATIONAL FAMILY STORES—Garfield & North Bergen, N. J.  
VALLEY FAIR—Irvington & Little Ferry, N. J.  
(Continued)

### Albert Lechter (Continued)

Also Operates (12) Free Standing Stores.  
ALBERT LECHTER—President.  
BERNARD NEBENZAHL—Executive Vice President,  
General Merchandise Manager, Housewares.  
JACK FITZGERALD—Vice President, Store Operations.  
HENRY WALDMAN—Vice President, Advertising  
Director, Garden & Gift Buyer.  
LEO RAMPOLLA—Paint & Hardware Buyer.

Drugs

**Lewis Pharmacy**, 102 E. Kings Hwy.  
Shreveport, La. 71104  
Telephone: Area Code 318—868-0569  
2 Leased Depts. in GIBSON'S, Bossier City & Shreveport, La.  
Also Operates (5) Free Standing Stores.  
O. W. LEWIS, JR.—Partner, General Manager & Buyer.

Drugs  
Stationery  
Greeting Cards  
Books  
Cameras  
Candy

**Lomark Discount Drugs, Inc.**,  
Hamilton, Ohio 45011  
9285 Princeton-Glendale Rd.  
Telephone: Area Code 513—874-8700  
15 Leased Depts. in GOLDMAN'S, Dayton (8), Englewood,  
New Lebanon & Springfield (2), Ohio; TWIN FAIR, Cincinnati,  
Ohio; T-WAY, Essexville, Midland, Mich.  
Also Operates (17) Free Standing Stores.  
LAWRENCE J. SHAPIRO—President, General Manager.  
GENE WACKSMAN—Vice President, Pharmacy & Buyer Candy.  
E. G. O'CONNER—Vice President, Merchandising Health  
& Beauty Aids.  
PAUL REED—Buyer Sundries, Cameras & Toys.  
DENNIS GOLD—Buyer Cosmetics.

Men's Wear  
Childrens Wear  
Ladies Wear  
Domestics  
Curtains  
Draperies

**Loyalty Enterprises, Inc.**, 1222 South Wabash Ave.  
Chicago, Ill. 60606  
Telephone: Area Code 312—922-5930  
2 Leased Depts. (locations unavailable).  
SID MEYSEL—President.  
FRED HAMMAR—Merchandise Manager.

Supermarket

**Lucky Stores, Inc.**, 6300 Clark Ave.  
Dublin, Calif. 94566  
Telephone: Area Code 415—828-1000  
75 Leased Depts. as follows:  
GEMCO—Glendale, Phoenix, Tempe & Tucson, Ariz.; Anaheim,  
Carson, Cerritos, Colma, Culver City, Cupertino, Downey,  
Bellflower, Dublin, East Fullerton, El Cajon, Escondido, Fountain  
Valley, Fresno, Fremont, Fullerton, Gardena, Glendora, Granada  
Hill, Pomona, Redwood City, Riverside (2), Sacramento (3), San  
Huntington Beach, Indio, La Mesa, La Mirada, La Puente,  
Lancaster, Long Beach, Mission Viejo, Modesto, Mountain  
View, National City, North Hollywood, Oceanside, Pacoima,  
Pomona, Redwood City, Riverside, Sacramento (3), San  
Bernadino, San Diego, San Gabriel, San Jose (2), San Leandro,  
Santa Ana, Simi, Stockton, Torrance, Visalia, Walnut Creek &  
Woodland Hills, Calif.; Las Vegas & Reno Nev.; Beaumont &  
Houston (5), Tex.  
MEMCO—Baltimore (2), Hyattsville & Rockville, Md.; Alexandria  
(2), Beacon Hill, Fairfax, Reston & Richmond (2), Va.  
WAYNE FISHER—Chairman of the Board, Chief Executive  
Officer.  
JAMES L. STELL—Vice Chairman.  
S. D. RITCHEY—President & Chief Operating Officer.  
IVAN OWEN—Senior Vice President, Treasurer.



## M

Supermarket  
Snack Bar  
Prepared  
Foods

**M & C Enterprises**, 411 Isis Ave. (Box 6017)  
Telephone: Area Code 213—641-3680  
6 Leased Depts. in Cerritos, Costa Mesa, Los Angeles,  
Pasadena, San Bernardino, Van Nuys, Calif.  
MAURICE GETTLEMAN—Chairman.  
JAY SCHER—President & General Manager.  
STEVEN GETTLEMAN—Buyer Meat.  
SYDELLE ROBISON—Buyer Grocery.  
BERT STRAUSS—Buyer-Supervisor, Snack Bars &  
Prepared Foods.

Inglewood, Calif.  
90301

Paint/  
Wallpaper

**Majestic Paint Centers, Inc.**, 1920 Leonard Ave.  
Telephone: Area Code 614—253-8511  
12 Leased Depts. in GOLDMAN'S, Dayton (8), Englewood,  
New Lebanon & Springfield (2), Ohio.  
Also Operates 28 Free Standing Stores.  
BERNARD K. YENKIN—President.  
ROBERT A. SHAPIRO—Vice President, General Manager.  
JOHN MUSTACCHI—Treasurer.  
MEROM BRACHMAN—Secretary.  
B. J. STEGER—Director of Personnel.  
JOHN GERHOLD—Advertising Manager.  
JOHN MacMILLAN—Buyer Related Items.

Columbus, Ohio  
43219

Domestics  
Linens  
Curtains  
Draperies  
Floor Cov.

**Marburn Stores**, 225 Walker St.  
Telephone: Area Code 201—943-0222  
5 Leased Depts. in BLAIR DISCOUNT, Philadelphia, Pa.; KELLY'S  
KORNER, Philadelphia (2), Pa.; BUY RITE, Brooklyn, N. Y.; &  
THE GENERAL STORE, Moorestown, N. J.  
Also Operates (8) Free Standing Stores.  
BERNARD C. HINDEN—President.  
JERRY KATZ—Controller.  
TONY BRINSON—Merchandise Manager.  
PETE BRAGHINI—Regional Manager.

Cliffside Park, N. J.  
07010

Jewelry  
Cameras  
Radios

**Mar-El Distributors**, 777 Providence Hwy.  
Telephone: Area Code 617—668-7050  
14 Leased Depts. including LORD'S & RICH'S.  
SIDNEY SMITH—President & Buyer.  
ELLIOT SMITH—Treasurer.  
RONALD SMITH—Merchandise Manager.

Walpole, Mass.  
02081

Bakery

**McGlynn Bakeries**, 7752 Mitchell Rd.  
Telephone: Area Code 612—937-9404  
45 Leased Depts. in TARGET STORES, Bloomington, Coon Rapids,  
Crystal, Edina, Fridley, Minneapolis, North St. Paul, Roseville,  
St. Louis Park & West St. Paul, Minn.; Baldwin, Bridgeton, St.  
Louis (8) & University City, Mo.; Tulsa (2), Okla.; Arlington,  
Dallas (7), Garland & Houston (8), Tex.; Greenfield, Milwaukee (4)  
& Wauwatosa (3), Wisc.  
BURTON J. MCGLYNN—President.  
TIM MCGLYNN—Vice President.  
MIKE MCGLYNN—Vice President.  
DAN MCGLYNN—Vice President.

Eden Prairie, Minn.  
55344

Jewelry

**Medco Jewelry Corp.**, 10950 El Monte  
Telephone: Area Code 913—383-2000  
N. Y. Office: 1212 6th Ave., New York, N. Y.  
131 Leased Depts. in CLOVER, MAYS & SAGE.  
RICHARD A. GOLDMAN—Chairman of the Board.  
FRED GOLDMAN, JR.—Vice Chairman of the Board.  
S. HARVEY LANER—President.  
FRED SARCAUX—Vice President.  
ROBERT EISEN—Vice President, Finance.  
ARTHUR A. BINDER—Vice President, Advertising.  
PAMELA W. SLOANE—Secretary & Treasurer.

Overland Park, Kans.  
66207

Drug

**Medi-Save Pharmacies, Inc.**,  
10877 Rieger Rd. (Box 1631)  
Telephone: Area Code 504—293-4300  
60 Leased Depts. as follows:  
GERLAND'S FOOD STORES—Houston, Tex.  
GIBSON'S DISCOUNT CENTERS—Albany, Ga.; Great Bend,  
Junction City & Salina, Kans.; Lake Charles & Sulphur, La.;  
Columbus, Corinth & Laurel, Miss.; Alice, Beeville, Brownsville,  
Dallas, Grapevine, Harlingen, Irving, La Marque, Orange, San  
Antonio (2) & Victoria, Tex.  
HOWARD'S DISCOUNT CENTERS—Texarkana, Ark.; Panama City,  
Fla.; Alexandria, Baker, Baton Rouge (2), Lafayette, Monroe (2),  
Pineville & West Monroe, La.; Jackson (3), Meridian (3),  
Natchez, Pearl & Vicksburg, Miss.; Texarkana, Tex.  
PAMIDA—Atchinson, Kans.; Bemidji, Fergus Falls, Owatonna  
& Winona, Minn.  
WAL-MART STORES—Pittsburg, Kans.; Lufkin &  
Nacogdoches, Tex.  
WEST BROTHERS—Dothan, Ala.; & Ocala, Fla.  
Also Operates (10) Free Standing Stores.  
Estimated Sales: \$22,500,000  
EDWARD L. HILLER—President & Chief Executive Officer.  
ROBERT W. LEWIS, JR.—Senior Vice President, Retail  
Operations & Professional Personnel.  
BRUCE L. BUSBY—Vice President, Finance & Treasurer.  
CARL J. NAPOLI—Vice President, Merchandising  
& Marketing.  
JAMES F. PIERSON, JR.—Secretary.  
DAVID R. MAYEUX—Controller.  
FENTON J. DORNIER—Director of Employee Relations.  
BOB MILLER—Director of Advertising & Store Layout.  
HAROLD STOCKWELL—Warehouse Manager.  
CHARLES DIXON—Buyer.

Baton Rouge, La.  
70821

Family Shoes

**Meldisco**, 401 Hackensack Ave.  
Telephone: Area Code 201—488-2000  
Division of Melville Corp., Harrison, N. Y.  
1585 Leased Depts. in K MARTS throughout the United States.  
ROBERT C. KUHN—President.  
JACK ENTEL—Vice President, Operations.  
ARNOLD POMERANTZ—Vice President, General  
Merchandise Manager.  
MARTIN FALKOFF—Controller.

Hackensack, N. J.  
07601

Family Shoes

**Morse Shoe, Inc.**, 555 Turnpike St.  
Telephone: Area Code 617—828-9300  
450 Leased Depts. including BIG K, BRADLEES, GIANTWAY,  
MAGIC MART, RICHWAY, TWO GUYS & WAL-MART.  
ALFRED L. MORSE—Honorary Chairman of the Board.  
LOUIS R. SHINDLER—Chairman of the Board & Chief  
Executive Officer.  
MILTON SHORE—President & Chief Operating Officer.  
(Continued)

Canton, Mass.  
02021



## Morse Shoe, Inc. (Continued)

HENRY T. MANN—Senior Vice President, Finance, Treasurer.  
 SANFORD M. CHORNEY—Vice President, Director of Discount & Fayva Operations.  
 HERBERT S. COHEN—Vice President, General Merchandise Manager.  
 HARRISON H. GASS—Vice President, Director of Manufacturing.  
 HERBERT I. ROSENBERG—Vice President, Merchandise Manager.  
 MARVIN G. SCHWARTZ—Vice President, Controller.  
 BARRETT S. WAYNE—Vice President, Secretary, General Counsel.  
 JACK PODGUR—Vice President, Director of Real Estate.  
 HERBERT MOSHKOVITZ—Assistant Vice President, Employee Relations.  
 JOHN RAMER—Assistant Vice President, Senior Buyer.  
 IRVING SPELLMAN—Assistant Vice President, Senior Buyer.  
 RICHARD A. MURPHY—Director of Electronic Data Processing.  
 KENNETH A. BERK—Director, Advertising & Sales Promotion, Discount Division.  
 DANIEL L. GOLDBERG—Merchandise Controller.  
 LOUIS LEOPOLD—Merchandise Controller, Canadian Division.  
 ROBERT EICHIN—Buyer, Womens Sport Shoes.  
 MARTIN GREENSTEIN—Buyer, Womens Sport Shoes.  
 PAUL KASCSAK—Buyer Womens Shoes.  
 STUART BANTIT—Buyer, Womens Shoes.  
 ARNOLD R. FLASHNER—Buyer, Mens Shoes.  
 HARTLEY OSTROFSKY—Buyer, Childrens Shoes.  
 JEFFREY CHAFETZ—Buyer, Tennis & Rubbers.  
 RICHARD E. WAXMAN—Buyer, Tennis & Rubbers.  
 LAWRENCE STEIMAN—Buyer Slippers.  
 MAXINE SCHNEIDER—Buyer, Handbags & Hosiery.

## Supermarket

**Morse's Foodmarts, Inc.**, 146 Will Dr. Canton, Mass. 02021  
 Telephone: Area Code 617—828-4100  
 1 Leased Dept. in MARS BARGAINLAND, New Bedford, Mass.  
 Also Operates (9) Free Standing Stores.  
 PHILLIP FELDMAN—President.  
 GAETANO C. SABELLA—Treasurer.  
 DON TROTT—General Manager.

## Health &amp; Beauty Aids

**Morton & Ellis, Inc.**, 180 Campanelli Parkway Stoughton, Mass. 02072  
 Telephone: Area Code 617—828-8680  
 12 Leased Depts. in BUY & SAVE, Raynham, Mass.;  
 GLOBE DISCOUNT STORES, Wells, Me., Fall River, Mass., Berlin, Exeter, Laconia, Littleton & Rochester, N. H.;  
 MARKS, Norwood & Somerville, Mass.; SIEGALS, Dover, N. H.;  
 SAWYERS, Dover, N. H.  
 C & R FASHION WAREHOUSE—New Bedford, Mass.  
 Also Operates (8) Free Standing Stores & (1) Leased Dept. in Supermarket.  
 MORTON TALEN—Chairman of the Board.  
 ELLIS TALEN—President, Treasurer & Buyer Stationery, Hosiery, Housewares & Hardware.  
 HENRY CASSIANI—Vice President, General Manager & Buyer Cosmetics, Sundries & Candy.  
 AL KVICALA—Buyer Health & Beauty Aids.  
 KEVIN HUGHES—Controller.

## Family Shoes

**Morton's Shoe Stores, Inc.**, 647 Summer St. Boston, Mass. 02210  
 Telephone: Area Code 617—269-6100  
 270 Leased Depts. including BARKER'S, COOK UNITED, GAYLORD'S, FISHERS, MAMMOTH MILLS, MASON'S, MAYS, MR. BIG, SHOPKO, TREASURE CITY & VOLUME.  
 Also Operates (40) Free Standing Stores.  
 LOUIS NARVA—Chairman of the Board.  
 MORTON NARVA—President.  
 VINCENT J. NAVARRO—President, Leased Division.  
 JAMES HUGHES—President, Tagway Division.  
 HERBERT L. ORENT—President, FMS Division.  
 DONALD H. COHEN—Executive Vice President, Operations, Leased Division.  
 EDWARD HASTINGS—Senior Vice President, Merchandise Manager.  
 MARTIN KENNEY—Vice President, Advertising.  
 JOHN LEDWITH—Vice President, Management Information Systems.  
 BARRY SNIDER—Vice President, Personnel.  
 LEONARD FRIEDMAN—Vice President, Research & Development.  
 JEFF GORDON—Vice President, Buyer, All Womens Shoes, Leased Division.  
 PAUL FLAHERTY—Vice President, Buying, Tagway Division.  
 DONALD TAYLOR—Controller.  
 JOHN GLOSTER—Treasurer.  
 MARCIA DONOVAN—Buyer, Slippers.  
 PAUL MEIROWITZ—Buyer, Canvas & Rubber.  
 STEPHAN RANDALL—Buyer, Childrens Shoes, Leased Division.  
 NORMAN SHACAT—Buyer Womens Shoes, Tagway Division.  
 AL DUBIN—Buyer Mens Shoes, Leased Division.  
 RALPH WAXMAN—Buyer Mens & Childrens Shoes, Handbags & Hosiery, Tagway Division.

## Records

**Music Den Retail Corp.**, Route 9 Manalapan Mall Englishtown, N. J. 07726  
 Telephone: Area Code 201—780-2100  
 9 Leased Depts. in Illinois, Iowa, New Jersey & New York.  
 EDWARD C. KHOURY—President.  
 SONNY ISRAEL KRAMER—Vice President, Purchasing & Merchandising.

Records  
Tapes  
Accessories

**Music Scene Stores**, 1601 N. Kings Highway Cherry Hill, N.J. 08034  
 Telephone: Area Code 609—428-1175  
 6 Leased Depts. in MAILMAN'S, Lancaster (2) & York, Pa. & MASTERS, Elmsford, Spring Valley & Staten Island, N. Y.  
 Also Operates (8) Free Standing Stores.  
 L. STELLE—Vice President.

Ladies Wear  
Childrens Wear  
Infants Wear  
Mens Wear  
Domestics  
Accessories  
Millinery

**My Shops, Inc.**, 407 S. Oyster Bay Rd. Plainview, N. Y. 11803  
 Telephone: Area Code 516—935-6811  
 3 Leased Depts. in New York & Pennsylvania.  
 Also Operates (4) Free Standing Stores.  
 ALFRED GOODMAN—President.  
 HERBERT ROMANOW—Vice President, Treasurer.



## N

Cameras  
Photo Supplies  
Hobbies

**Nassau Photo Shop.**

c/o Irving Katz, 272 Red Maple Drive S. Levittown, N. Y.  
Telephone: Area Code 516—735-5060 11756  
2 Leased Depts. in BAYSHORE FARMERS MARKET, Bayshore,  
N. Y. & NASSAU FARMERS MARKET, Bethpage, N. Y.  
IRVING KATZ—President, General Manager.

Supermarket

**National Food Distributing Co., Inc.,**

9500 Collinsville Rd. Collinsville, Ill.  
Telephone: Area Code 618—344-1483 62234  
1 Leased Dept. in SAV MART, Collinsville, Ill.  
Also Operates (3) Free Standing Stores.  
ANTHONY GUCCIONE—President & Buyer Produce,  
Meat & Dairy Products.  
RAY ORR—Vice President & Buyer Grocery.  
LEO GUCCIONE—General Manager.

Hardware  
Housewares  
Paint  
Luggage  
Trim-A-Tree  
Pet Supplies  
Auto Access.  
Garden Center  
Giftware  
Lamps  
Small Appliances  
Lighting  
Fixtures  
Patio Goods

**National Hardgoods Distributors, Inc.**

1330 Centre St. Newton Center, Mass.  
Telephone: Area Code 617—969-4500 02159  
42 Leased Depts. as follows:  
ATLANTIC—Dearborn, Detroit (3), Lincoln Park & Warren,  
Mich., Philadelphia, Pa.; Milwaukee, Wisc. & Westville, N. J.  
BELSCOT—Alton, Galesburg, Peoria & Sunnyland, Ill.  
GAYLORDS—Fort Walton Beach & Panama City, Fla. &  
Gulfport, Miss.  
MR. BIG—Norwich, Conn. Bridgeton & Northfield, N. J.  
Q-MART—Quakertown, Pa.  
TREASURE CITY—Chicago, Ill.; Lincoln (2), Nebr.; Altus, Okla.;  
Arlington, Dallas (2), Fort Worth, Garland, Haltom City, Irving,  
Longview & Wichita Falls, Tex.  
SAWYERS MILLS/SIEGEL'S—Dover, N. H.  
STUARTS—Brockton, Fitchburg, Lawrence, Lowell, Malden,  
Pinehurst & Tewksbury, Mass.; Goffstown & Nashua, N. H.  
SHELDON M. WOOLF—President.  
ARTHUR M. KAGAN—Vice President, Treasurer.  
JERRY L. GOAD—Vice President, Operations.  
EARL L. WOOLF—Vice President, Administration.  
MARSHALL S. STRAUSS—Director of Advertising.  
FRED LOONEY—General Merchandise Manager.  
EDWARD DI MARTINO—Automotive Accessories.  
JOSEPH QUARESIMA—Buyer Patio Goods, Trim-A-Tree,  
Garden Center & Winter Goods.  
JENNIFER DOHERTY—Buyer Lamps, Luggage, Home  
Furnishings, Toys, Candy, Drugs, Fireplace Equipment,  
Housewares & Giftware.  
GLENN ANNIS—Buyer Paint & Hardware.

Pets  
Pet Supplies

**National Pet Centers, 258 Cherry Hill Mall**

Telephone: Area Code 609—665-5577 Cherry Hill, N.J.  
2 Leased Depts. (locations unavailable) 08002  
Also Operates (2) Free Standing Stores & (15) Leased Depts.  
in Conventional Dept. Stores.  
HERBERT S. KASE—President, Director Store Operations.  
MRS. HERBERT S. KASE—Vice President, Secretary.  
MARLENE KASE—Vice President in Charge of Purchasing.

© BUSINESS GUIDES, INC., 1980

Floor Cov.

**New York Carpet Co. Inc.,** 23840 W. 8 Mile Rd. Southfield, Mich.  
Telephone: Area Code 313—353-0160 48075  
12 Leased Depts. in K MART, in Canton, Detroit (2), Melvindale,  
St. Clair Shores, Southfield (2), Taylor (2), Warren &  
Woodhaven, Mich.  
IRVING NUSBAUM—President.  
JAMES E. TELFER, JR.—Vice President.  
MARVIN BERLIN—Secretary, Treasurer.

Family Shoes

**The Nobile Shoe Co.,** 750 E. Tallmadge Ave. Akron, Ohio  
Telephone: Area Code 216—633-6610 44330  
Mailing Address: P. O. Box 1789, Akron, Ohio 44330  
Subsidiary of ENDICOTT JOHNSON CORP., Endicott, N. Y.  
19 Leased Depts. in:  
ALLIANCE FAMILY CENTER—Alliance, Ohio.  
BELSCOT STORES—Alton, Galesburg, Peoria & Washington, Ill.  
BUCKEYE MARTS—Circleville, Fostoria, Fremont, Piqua, Van  
Wert, Washington Courthouse & Wooster, Ohio.  
RED OWL—Escanaba, Mich.  
TEMPO—Alma, Alpena, Coldwater, Sault Ste. Marie &  
Traverse City, Mich.  
Also Operates Free Standing Stores.  
LARRY McVEY—President.  
RICHARD TRONICK—Vice President, Director of  
Store Operations.  
JAMES WEBSTER—Vice President, Director of Real Estate.  
GENE MOORE—Assistant Vice President, Leased Depts.  
Operations Manager.

Jewelry  
Cameras  
Binoculars  
Tape Recorders

**Nolen Jewelry Co.,** 720 Fannin St. Houston, Tex.  
Telephone: Area Code 713—224-2777 77002  
8 Leased Depts. (4 Jewelry, 4 Camera) in SHOPPERS WORLD,  
Brownsville, Corpus Christi, Houston & San Antonio, Tex.  
Also Operates (7) Leased Depts. in Supermarkets.  
MORTON FENBERG—President.  
JAY A. FENBERG—Vice President.  
STEVEN FENBERG—Vice President.

Sporting Goods

**Norman Purchasing Corp.,** 99 W. Hawthorne Ave. Valley Stream, N. Y.  
Telephone: Area Code 516—561-0680 11580  
19 Leased Depts. in MURPHY'S MART, in Annapolis, Baltimore (2),  
Pasadena, Randallstown & Timonium, Md.; Bethel Park, Butler,  
Connellsville, McMurray, North Huntingdon & Pittsburgh (5), Pa.  
NORMAN TIPOGRAPH—President.  
PHILIP GOLDSTEIN—General Manager.  
LEWIS TIPOGRAPH—Buyer Sporting Goods.

## O

Fabrics  
Domestics

**Bob Olsen, Inc.,** 33 W. 65th St. Minneapolis, Minn.  
Telephone: Area Code 612—861-7204 55423  
10 Leased Depts. in HOLIDAY VILLAGE, Bloomington &  
Fridley, Minn.; WHITE MART, Alexandria, Cloquet,  
East Grand Forks, Faribault, Forest Lake, Minn.;  
Devils Lake, N. D. & Brookings, S. D.  
BOB OLSEN—President.  
DOUG SHAVER—Buyer Domestics.  
RENEE PETERSON—Buyer Fabrics.

© BUSINESS GUIDES, INC., 1980



Drugs  
Stationery  
Greeting Cards  
Books  
Candy  
Cosmetics  
Housewares  
Hardware  
Luggage

**Optel Corp., 9 Mear Rd.**  
Telephone: Area Code 617—767-0700  
Holbrook, Mass. 02343

17 Leased Depts. in BIG SCOT, Kingston, N. Y.; BON TON, York, Pa.; GIANT, Waltham, Mass.; MAILMAN'S, Lancaster & York, Pa.; MIDDLETOWN MART, Middletown, Pa.; MR. BIG, Bridgeton & Northfield, N. J. & Norwich, Conn. MODELL'S, Bayshore, Centereach, Commack, East Meadow, Lake Success, Patchogue & Smithtown, N. Y.  
RICHARD M. TASSO—Executive Vice President.  
EDWARD H. SUSSMAN—Vice President.  
GARY PATENAUE—Vice President, Administrative Services.  
BRIAN KELLY—Director of Advertising.  
LEN ROSENTHAL—Director of Store Merchandising.  
BARRY WRIGHT—Director of Marketing.  
JIM SPEVOCK—Director of Retail Operations.  
PHILIP M. SCHWARTZ—Real Estate.  
BEN TIESO—Health Aids Buyer.  
BARNEY FINKLE—Buyer Housewares, Hardware & Automotive.  
JUDY TARR—Buyer Cosmetics & Beauty Aids.  
IRVING HIMMEL—Co-op Advertising.

Supermarket

**The Oshawa Group, Ltd., 302 The East Mall**  
Telephone: Area Code 416—236-1971  
Islington, Ont. M9B 6B8

46 Leased Depts. in TOWERS DEPT. STORES as follows:  
NEW BRUNSWICK—St. John.  
NOVA SCOTIA—Bedford & New Minas.  
ONTARIO—Barrie, Belleville, Brampton, Brantford, Burlington, Cooksville, Downsview, Hamilton, London, Niagara Falls, North Bay, Oakville, Ottawa (3), Owen Sound, Peterborough, Rexdale, Scarborough, St. Catharines, Stratford, Sudbury, Toronto (6), Waterloo, Welland & Woodstock.  
PRINCE EDWARD ISLAND—Charlottetown & Summerside.  
QUEBEC—Chateauguay, Duvernay, Greenfield Park, Laval, Longueuil, Montreal (2), Ste. Foy & St. Jean.  
R. D. WOLFE—Chairman of the Board & President.  
P. F. CONNELL—Senior Vice President & Chief Financial Officer.  
W. L. ATKINSON—Chairman of the Board & Chief Executive Officer, Towers Dept. Stores.  
J. GENSER—President & General Manager, Towers Dept. Stores.

Liquor  
Beverages

**Oshkosh Beverage Mart, Inc., 651 N. Main St.**  
Telephone: Area Code 414—231-4050  
Oshkosh, Wisc. 54901

1 Leased Dept. in COPPS, Oshkosh, Wisc.  
B. NEMSCHOFF—President.

Family Shoes

**The Louis Ostrov Shoe Co., 2775 Barber Rd.**  
Telephone: Area Code 216—753-0341  
Barberton, Ohio 44203

17 Leased Depts. including CLICKS, TOP-SAVE & VALUE VILLAGE.  
Also Operates (72) Free Standing Stores.  
ALBERT M. OSTROV—Chairman of the Board & President.  
HENRY W. POHL—Vice President, Finance.  
RALPH WINER—Buyer Men's Shoes.  
JAMES NERI—Director of General Merchandise & Buyer Womens Shoes.  
TED BLUMENFELD—Buyer Childrens Shoes & Womens Sports.  
ALAN CARTER—Buyer Rubber Footwear, Canvas & Slippers.

Tobacco

**Charles B. Perkins Tobacco, 393 D St.**  
Telephone: Area Code 617—463-7342  
Boston, Mass. 02210

Division of STOP & SHOP COMPANIES, INC.  
25 Leased Depts. in BRADLEES  
Enfield, Norwalk, Stratford & Waterbury, Conn.; Westbrook, Me.; Brockton, Burlington, Chelsea, Cambridge, Dorchester, Framingham, Fall River, Shrewsbury, Somerville, Springfield, Watertown & Woburn, Mass.; Manchester, N. H.; Clark, Clifton, Hanover, Ramsey & Saddle Brook, N. J.  
Also Operates (23) Free Standing Stores.  
S. SILVERSTEIN—Vice President, General Manager.  
HERBERT L. BRAV—Assistant General Manager, Head Buyer.  
ERWIN GOLDMAN—Sales & Merchandising Manager.  
LEO TOWER—Chief Accountant.  
DAVID HERRICK—Director of Operations.

Family Shoes

**Perry's Shoes, Inc., 17 Caven Point Ave.**  
Telephone: Area Code 201—433-0100  
Jersey City, N. J. 07305

Division of UNISHOPS, Jersey City, N. J.  
55 Leased Depts. in BARONS, BRENTS, CLARKINS, MASTERS, MODELL'S, SPARTAN-ATLANTIC, T-WAY & TRADEWAY.  
GERALD SHOROFKY—Chief Executive Officer.  
JERRY SCHWARTZ—Vice President, Merchandise Manager.  
GEORGE CASALE—Director of Operations.  
MARVIN FISCHGRUND—Merchandise Controller.  
LARRY PRICE—Buyer Womens & Childrens Slippers.  
MARVIN ZYCHICK—Buyer Canvas, Womens & Childrens Waterproof Boots.  
BILL STEIN—Buyer Mens & Rubber.

Cameras  
Radios

**The Photo Shop, 715 Las Vegas Blvd. S.**  
Telephone: Area Code 702—382-4140  
Las Vegas, Nev. 89100

2 Leased Depts. in WONDER WORLD, in Las Vegas, Nev.  
CRAIG RAWLINS—Owner & General Manager.

Family Shoes

**Pic A Pair Purchasing Corp., 118 W. Falls Ave.**  
Telephone: Area Code 301—837-1178  
Baltimore, Md. 21202

2 Leased Depts. in FARMER'S MARKET, Baltimore & Glen Burnie, Md.  
MORRIS KROME—President & Treasurer.

Family Shoes

**Pic 'N Pay Stores, Inc.**  
9517 Old Monroe Rd. (Box 745)  
Telephone: Area Code 704—847-8871  
Matthews, N. C. 28105

84 Leased Depts. as follows:  
BIG K/EDWARDS—Alexander City, Demopolis, Scottsboro & Shawmut, Ala.; Brunswick, Carrollton & Savannah, Ga.; Beaufort, Camden, Cheraw, Dillon, Easley, Gaffney, Georgetown, Greenville (2), Lake City, Myrtle Beach, Newberry, Summerville, Sumpter & Union, S. C.; Franklin & Greenville, Tenn.; SKY CITY—Oxford, Ala.; Athens, Augusta (2), Blue Ridge, Cornelia, Dalton, Elberton, Toccoa, Washington & Winder, Ga.  
(Continued)



**Pic 'N Pay Stores, Inc. (Continued)**

Albermarle, Ashville (3), Breward, Dunn, Forest City, Franklin, Hendersonville, Hickory, High Point, Lenoir, Lincolnton, Marion, Morgantown, Mount Airy, Murphy, North Wilkesboro, Salisbury, Smithfield, Shelby, Spruce Pine & Waynesville, N. C.; Abbeville, Anderson, Beaufort, Chester, Clearwater, Clemson, Denmark, Florence, Greenville (2), Greenwood, Greer, Hampton, Lancaster, Laurens, Mauldin, Orangeburg, Pelzer, Rockhill, Spartanburg (2), Summerville.

Estimated Sales: \$85,000,000

ALVIN E. LEVINE—Chairman of the Board.

EDWARD KARP—President.

GERALD KARBEN—Vice President, General Merchandise Manager.

TALMAGE TYLER—Vice President, Store Operations.

Records  
Tapes  
Musical  
Instruments  
& Access.  
Phono  
Books  
Posters

**Pickwick International, Inc.**, 7500 Excelsior Blvd. Minneapolis, Minn.  
Telephone: Area Code 612—932-6548 55426

54 Leased Depts. including THE TREASURY, TREASURE ISLAND, TREASURE CITY & ZAYRES SHOPPERS CITY.

Also Operates (384) Free Standing Stores.

SCOTT YOUNG—Vice President & General Manager.

GROVER SAYRE—Vice President Real Estate, Sales & Operations Director.

JEFF LYNN—Vice President Planning, Marketing & Control.

STAN DENNE—Operations Manager.

FRANK VINOPAL—Personnel & Administration Director.

DON ABBODD—Sales & Merchandising Manager.

JIM GALLUP—Retail Hardgoods Manager.

ROSALIND SPEAKER—Retail Personnel Manager.

RICK CASARI—Business Evaluation & Analysis Manager.

STEVE GOFF—Market Planning Manager.

MIKE KAPEL—Sales Promotion/Advertising Manager.

TOM SAYLOR—Marketing Manager.

DIETER WILKINSON—Software Product Manager.

CHUCK LANGER—Leasing Manager.

Kiddie Rides  
Family Fun  
Centers

**Pied Piper Kiddie Rides, Inc.**, 1200 Memorial Dr. Asbury Park, N. J.  
Telephone: Area Code 201—774-3000 07712

129 Leased Depts. in:

AMES—Milford, Millsboro, New Castle, Seaford, Del., Aberdeen, Berlin, Cambridge, Chestertown, Edgewater, North East, Pocomoke City, Reistertown, Salisbury, Westminster, Md., Sturbridge, Westfield, Mass., North Conway, Northumbria, Peterborough, Plymouth, N. H., Pennsville, N. J., Albany, Dunkirk, Malone, Massena, Ogdensburg, Ontario, North Tonawanda, Saranac Lake, Springville, N. Y., Berwick, Bloomsburg, Carbondale, Clearfield, Connellsville, St. Marys, State College, Pa., Morrisville, Rutland, St. Johnsbury, Vt., Waynesboro, Va.

CLARKS—Glen Falls, N. Y.

COST DISCOUNT CENTER—Williamstown, N. J.

GREGORYS—East Hampton Township, N. J.

HECKS—Martinburg, W. Va.

JAMESWAY—Cape May, Glassboro, Hackettstown, Hammononton.

(Continued)

**Pied Piper (Continued)**

Heightstown, Lakewood, Somerville, N. J., Hudson, Ithaca, Jamestown, Monroe, Monticello, Oneonta, Port Jervis, Saratoga Springs, N. Y., Clarion, Doylestown, Edensberg, Grove City, Kittanning, Lewiston, Phoenixville, Punxsutawney, Reno, Somerset, Soundertown, Tamaqua, Thorndale, Warren, Pa., North Culpepper, Va.

KINGS—Edgewater Park, Vineland, N. J., Allentown, Fairless Hills, Lansdale, Pa.

KORVETTES—Nanuet, Port Chester, Scarsdale, N. Y., N. Y., Camp Hill, Philadelphia, Reading, Pa.

MAJORS—Flemington, Staten Island, N. Y.

MODELLS—Commack, East Meadow, N. Y.

NICHOLS—Dover, Del., Salisbury, Md., Maple Shade, N. J., Auburn, Canadaigua, Corning, Elmira, Glovisville, Herkimer, Marcy, N. Y., Lancaster, Pa., Annville, Fredericksburg, Reading, Va.

ROCKAWAY SALES—Fairlawn, Newton, N. J.

SHOPPERS PARADISE—Spring Valley, N. Y.

WOOLCO—Ocean, N. J.

VALLEY FAIR—Fairfield, Hillsdale, Irvington, Little Ferry, N. J.

WAINRITES—Flushing, N. Y.

ZAYRES—Hagerstown, Md., Glen Falls, N. Y.

MERRILL BRAVERMAN—President.

GEORGE BRAVERMAN—Vice President, Operations.

NOLAN BARTOK—Vice President, Sales.

JOAN LYDIA—Controller.

Poster-Photo  
Shops

**Postergraphs, Inc.**, 207 W. 22nd St. New York, N.Y.  
Telephone: Area Code 212—255-0666 10011

1 Leased Dept. in ALEXANDER'S

RON SISMAN—Director.

Health &  
Jewelry  
Candy  
Photography  
Stationery  
Greeting Cards  
Beauty Aids  
Sewing Notions  
School  
Supplies

**Press Drug Co.**, 116 W. Lafayette St. Ottawa, Ill.  
Telephone: Area Code 815—434-5596 61350

1 Leased Dept. in TOP SAVE, Streator, Ill.

Estimated Sales \$400,000

A. J. PRESS—Chairman of the Board of Directors.

BOYD PALMER—President, General Manager, Buyer.

Appliances  
Major & Traffic  
Radio/TV  
Bedding

**Prince Range Stores**, Prince Rd. Whippany, N. J.  
Telephone: Area Code 201—887-5500 07981

10 Leased Depts. including MAJORS & VALLEY FAIR.

Also Operates Leased Depts. in Home Centers & (4) Free

Standing Stores.

IRWIN JACOBS—President.

JAY GORET—Executive Vice President.

**R**

Drugs  
Stationery  
Greeting Cards  
Tobacco Shop  
Candy  
Pet Supplies

**RIX Corp. (Carter-Overton)**, 84 Rowe St. Auburndale, Mass.  
Telephone: Area Code 617—969-4200 02166

70 Leased Depts. including:

ATLANTIC DEPT. STORES—Dearborn, Detroit (3), Lincoln

Park & Warren, Mich.; Westville, N. J.; Philadelphia, Pa. &

Milwaukee (2), Wisc.

BOWERS—Augusta (2), Ga.

SKY CITY—Anniston, Ala.; Athens, Blue Ridge, Cornelia,

(Continued)



**RIX Corp. (Continued)**

Dalton, Washington & Winder, Ga.; Alebmarle, Asheville, Brevard, Forest City, Franklin, Hendersonville, Hickory, High Point, Lenoir, Lincolnton, Marion, Morganton, Mount Airy, Murphy, North Wilkesboro, Salisbury, Shelby, Skyland, Spruce Pine & Waynesville, N. C.; Anderson, Beaufort, Clearwater, Clemson, Denmark, Florence, Greenville (2), Greenwood, Greer, Hampton, Lancaster, Laurens, Orangeburg, Pelzer, Rock Hill, Spartanburg (2), Summerville & Walterboro, S. C., Maryville & Morristown, Tenn.

Also Operates (38) Free Standing Stores.

RICHARD L. WEINBERG—President & Treasurer.

WILLIAM SCHEFT—Vice President, Operations & Corporate Development.

STEVE SORKIN—Vice President, Merchandising.

HAROLD DEBRUYN—Vice President, Assistant Treasurer.

**Supermarket**

**Ramey Super Markets**, 3259 E. Sunshine Springfield, Mo.  
Telephone: Area Code 417—883-2555 65802  
1 Leased Dept. in WAL-MART, Carthage, Mo.  
RICHARD TAYLOR—President & General Manager.

**Drugs**

Pharmaceutical  
Health &  
Beauty Aids  
Stationery  
Baby Supplies  
Household  
Chemicals  
Photography  
Tobacco  
Candy  
Sundries

**Revco, D. S., Inc.**, 1925 Enterprise Pky. Twinsburg, Ohio  
Telephone: Area Code 216—425-9811 44087  
4 Leased Depts. in ELYRIA CITY, Elyria, Ohio, VALUE CITY, Euclid, Independence, Warrensville Heights, Ohio.  
Also Operates (1143) Free Standing Stores.  
SIDNEY DWORKIN—President & Chief Executive Officer.  
MARVIN BLOCK—Vice President, Purchasing.  
DANIEL HORWITZ—Vice President, Merchandising.  
ALBERT SEBOK—Vice President, Store Operations.  
ELLIOT DWORKIN—Vice President, Manufacturing & Service Subsidiaries.  
RICHARD KICAK—Assistant Vice President Purchasing.  
JOEL WOLFE—Assistant Vice President Drugs & Pharmaceuticals.  
BOB SWEET—Buyer Stationery & Baby Supplies.  
PAT McCAFFERTY—Buyer Health & Beauty Aids, Ethnic, Baby Formula.  
SANDY FELDMAN—Buyer Health & Beauty Aids, Tobacco & Cold Remedies.  
SANDY SRP—Purchasing Director, Cosmetics.  
HARVEY FREEDMAN—Purchasing Director Health & Beauty Aids, Personal Care Appliances, Health Food & Outside Vendors.  
ANN FRANZKE—Buyer/Budget Cosmetics, Franchise Cosmetics & Hair Care.  
JODY KLEPCYK—Junior Buyer/Budget Cosmetics, Tip Top & Goody.  
BERNIE PALENCIK—Buyer Household Chemicals, Plastics & Housewares.  
JACK LEEDS—Buyer Photographic Equipment & Electronics.  
TERRY SIMMONS—Buyer/Candy, Food Items, Dinnerware, Baby Sundries, Electrical & Kiddie Products.

**Hardware  
Housewares  
Paint**

**Rheam Wholesale Hardware, Inc.** Larchmont, N. Y.  
1310 Boston Post Rd. 10538  
Telephone: Area Code 914—834-0862  
(Continued)

**Rheam (Continued)**

6 Leased Depts. in BLAIR DISCOUNT STORE, Philadelphia, Pa.; CREST DISCOUNT STORE, Philadelphia, Pa.; FACTORY STORES, East Norwalk, Conn.; HAMPTON'S, West Islip, N. Y.; KELLY'S KORNER, Philadelphia, Pa. & STRATFORD TOWN FAIR, Stratford, Conn.

Also Operates (2) Free Standing Stores.

Estimated Sales: \$3,000,000

GEORGE SCHEPS—President & Buyer Hardware, Automotive & Lighting Fixtures.

BERNARD HAND—Secretary & Treasurer, Comptroller, Buyer Gift Wares, Seasonals, Paint & Housewares.

ALLEN HAND—General Manager & Buyer Appliances.

**Millinery  
Handbags  
Accessories**

**Rosenbaum Handbags, Inc.**, 622 Bloomfield Ave. Bloomfield, N. J.  
Telephone: 201—748-2337 07003  
6 Leased Depts. in VALLEY FAIR, Irvington, Little Ferry, Hillsdale, Little Falls, N. J.  
SUPER VALUE CENTERS, Jackson Heights & Sunnyside, N. Y.  
IRA ROSENBAUM—President, General Manager & Buyer.

**Mens & Boys  
Wear**

**Maurice L. Rothschild & Co.**, 4013 N. Milwaukee Ave. Chicago, Ill.  
Telephone: Area Code 312—286-5722 60641  
22 Leased Depts. including BARGAIN TOWN, LLOYD'S & TIME SQUARE STORES.

Estimated Sales: \$24,000,000

CLARENCE PERMUT—President.

JOEL GLASSER (at New York)—Leased Dept.

Merchandise Manager.

STEWART ROSENTHAL—Controller.

MARVIN LEVINE—Treasurer.

CHARLES LEWIN (at New York)—Buyer Boys Wear.

HENRY DONNOWITZ—Conventional Stores Merchandise Manager.

IRVING FOGELMAN (at New York)—Buyer Mens Wear.

ROBERT SCHERMERHORN—Conventional Stores Mens Buyer.

**Auto  
Accessories**

**Roth-Schlenger, Inc.**, Rte 22 & W. Chestnut St. Union, N. J.  
Telephone: Area Code 201—686-8200 07083  
2 Leased Depts. in VALLEY FAIR in Irvington & Little Ferry, N. J.  
Also Operates (11) Free Standing Stores.  
DONALD S. SCHLENGER—President.  
JOSEPH KRATKA—Executive Vice President.  
ALEXANDER BLAFER—Vice President, Advertising & Sales Promotion.  
ALFRED HORWITZ—Vice President, Merchandise Manager.  
JOSEPH CATALANO—Vice President, Store Operations.

**Auto Access.**

**Royal Distributors, Inc.**, Enterprise Lane Colmar, Pa.  
8 Leased Depts.  
JON SLENN—President.  
ED SITRIN—Purchasing Agent.

**Domestics  
Fabrics**

**Rudnick & Sons, Inc.**, 2901 State St. Hamden, Conn.  
Telephone: Area Code 203—288-5651 06517  
Division of SCOA Industries, Inc., Columbus, Ohio.  
80 Leased Depts. in HILLS DEPT. STORES as follows:  
GEORGIA—Ft. Oglethorpe.  
INDIANA—Columbus, Kokomo & Marion.  
KENTUCKY—Ashland & Lexington (2).  
MARYLAND—Cumberland.  
(Continued)



**Rudnick & Sons (Continued)**

NEW YORK—Blasdale, Depew, Eggertsville, Horseheads, Ithaca, Jamestown, Olean & South Cheektowaga, N. Y.  
OHIO—Ashtabula, Austintown, Boardman, East Liverpool, Elyria, Findley, Lorain, Marion, Middletown, St. Clairsville, Sandusky, Springfield, Warren (2) & Youngstown (2).  
PENNSYLVANIA—Aliquippa, Altoona, Baden, Belle Vernon, Bethel Park, Camp Hill, Carnegie, Cressona, Erie (2), Greenburg, Harrisburg, Indiana, Johnstown, Lebanon, Lower Burrell, Monroeville, Pittsburgh (2), State College, Uniontown, Washington, West Mifflin, Williamsport & York (2).  
TENNESSEE—Antioch, Bristol, Chattanooga, Hixson, Johnson City, Kingsport, Knoxville (2), Madison & Nashville.  
VIRGINIA—Christiansburg, Lynchburg & Roanoke (2).  
WEST VIRGINIA—Beckley, Benwood, Bluefield, Bridgeport, Fairmont, Huntington, Morgantown & Vienna.  
DAVID RUDNICK—President.

**S****Jewelry**

**S. M. & R. Co.,** 5757 W. Touhy  
Telephone: Area Code 312—647-0490  
175 Leased Depts. including COMMUNITY DISCOUNT CENTERS, MODELL'S, TRADEWAY, GAYLORD'S & ZAYRE.  
MAXWELL POHN—President.  
EUGENE CHESSEN—Director of Operations.  
BOB ROSE—Assistant Merchandise Manager.  
LARRY KALINA—Operations Manager.  
JOHN O'CONNOR—Field Director.  
JACK SOLWAY—Controller.

Niles, Ill.  
60648**Paint  
Wallpaper  
Artist Supplies**

**Salem Paint, Inc.,** 630 Main St.  
Telephone: Area Code 201—487-3000  
21 Leased Depts. in FACTORY STORE, Norwalk, Conn.; LLOYD'S, Middletown & Newburgh, N. Y.; MAJOR'S, Staten Island, N. Y.; MODELL'S, Bayshore, Centereach, Commack, East Meadows, Lake Success & Patchogue, N. Y.; PACKARD'S, Hackensack, N. J. & VALLEY FAIR, Irvington & Little Ferry, N. J.  
Also Operates (20) Free Standing Stores.  
ABNER GREENBERG—Co-Chairman of the Board.  
RODMAN SIEBERT—Co-Chairman of the Board.  
DAVID GREENBERG—President.  
JOSEPH M. MARSHALL—Vice President, Controller & Treasurer.  
THOMAS McAVOY—Director of Store Operations.  
ROBERT HILD—Director of Advertising & in-store Merchandising.  
JOSEPH CHISARI—Buyer Wallpaper.

Hackensack, N. J.  
07601**Housewares  
Hardware  
Domestics  
Sporting Goods  
Paints  
Wallpaper**

**Salisbury Sales,** 1975 Hempstead Tpk.  
Telephone: Area Code 516—794-8331  
10 Leased Depts. including HARRY'S & LLOYD'S.  
Also Operates Free Standing Stores.  
MURRAY KIERSH—President.  
WARREN KIERSH—Buyer & Director of Store Operations.

East Meadow, N. Y.  
11554**Jewelry**

**Sam-Lou Corp.,** 80 Winter St.  
Telephone: Area Code 617—754-1670  
2 Leased Depts. in THE MART in Grafton & Worcester, Mass.  
EDWARD NEEDLEMAN—President.

Worcester, Mass.  
01602**Hardware  
Power Tools  
Plumbing  
Building  
Materials  
Lumber  
Garden  
Supplies**

**Sau Mill Sales, Inc.,**  
2000 Hempstead Tpk.  
Telephone: Area Code 516—794-9069  
22 Leased Depts. in MODELL'S, Bayshore, Centereach, Commack, Commack, East Meadow, Lake Success & Patchogue, N. Y.  
East Meadows, Lake Success & Patchogue, N. Y.; VALLEY FAIR DISCOUNT STORES, Irvington & Little Ferry, N. J.  
ERNEST SAUER—President & General Manager.  
THOMAS BARTON—Buyer.  
DONALD BARRY—Supervisor.

East Meadow, N. Y.  
11554**Supermarket**

**Schultz Sav-O Stores, Inc.,** 2215 Union Ave.  
Telephone: Area Code 414—457-4433  
1 Leased Dept. in ZAYRE'S, Racine, Wisc.  
Also Operates 34 Free Standing Stores.  
Estimated Sales \$260,000,000  
HOWARD C. DICKELMAN—Chairman of the Board & President.  
GERALD G. GRUBE—Senior Vice President, Finance & Treasurer.  
J. D. ISON—Vice President, Corporate Operations.  
JAMES DICKELMAN—Vice President/Director of Grocery Merchandising.  
GLENN LORFELD—Head Buyer, Wholesale.  
GARY LYNCH—Direct Delivery Buyer.  
DALE VAN ESS—Buyer Non-Foods, Health & Beauty Aids.

Sheboygan, Wisc.  
53081**Family Shoes  
Handbags**

**SCOA Industries, Inc.,** 35 N. 4th St.  
Telephone: Area Code 614—221-5421  
RETAIL FOOTWEAR DIVISION of SCOA INDUSTRIES, INC.,  
Columbus, Ohio.  
404 Leased Depts. including BENO'S, DANNER'S, HILLS, MURPHY MARTS, PRANGE, WONDER WORLD & WOOLCO.  
LOUIS G. DOUGHERTY—President, Retail Footwear Division.  
BERNARD GUTMANN—Executive Vice President.  
JOSEPH FLACCHE—Vice President.  
ISAAC COHEN—General Merchandise Manager.  
RICHARD W. KOHN—Vice President, Real Estate.

Columbus, Ohio  
43215**TV  
Radio  
Records  
Appliances  
Auto Acces.**

**Sea Mart Auto & TV,** 314 N. Capital Way  
Telephone: Area Code 206—943-1840  
2 Leased Depts. in YARDBIRD SHOPPING CENTER.  
BILL YOUNG—Owner & Buyer.  
C. A. WRIGHT—General Manager.  
GLEN PETERSON—Outside Sales Manager.

Olympia, Wash.  
98501**Supermarket**

**Seaway Food Town, Inc.,** 1020 Ford St.  
Telephone: Area Code 419—893-9401  
9 Leased Depts. including RINK'S.  
Mich.; Maumee & Toledo (2), Ohio.  
Also Operates (5) Free Standing Supermarkets.  
WALLACE D. IOTT—Chairman of the Board, President.  
FRANK INSTONE—Executive Vice President.  
WALDO YEAGER—Vice President, Wholesaling.  
DAVE WALROD—Vice President Supermarket Operations.  
MARVIN DAMRAUER—Divisional Vice President, Produce Operations.  
DONALD E. SPALDING—Divisional Vice President, Meat Operations.  
BILL PUCKETT—Divisional Vice President, Warehousing & Transportation.  
JOHN GENSLER—Director of Retail Grocery Purchasing.  
RICHARD IOTT—Director of Marketing, Supermarkets.

Maumee, Ohio  
43537



Jewelry  
Cameras  
Photo Supplies

**Selrose Jewelry & Jobbing Co., Inc.,**

1712 Scott St.

Telephone: Area Code 501—375-0197

Little Rock, Ark.  
72206

46 Leased Depts. as follows:

MAGIC MART—Arkadelphia, Batesville, Benton, Blythville, Conway (2), Crossett, De Witt, Dumas, Hardy, Harrison, Heber Springs, Hot Springs (2), Jacksonville, Little Rock (3), Monticello, Morrilton, Mountain Home, North Little Rock (2), Osceola, Paragould, Pine Bluff (2) & Searcy, Ark.; Opelousas & Springhill, La.; Batesville, Canton, Clarksdale, Cleveland, Corinth, Greenville, Grenada & Indianola, Miss.; Caruthersville, Kennett, Malden & West Plains, Mo.; Bolivar & Savannah, Tenn.; Marshall, Tex.

STEIN MART STORE—Greenville, Miss.

SELWYN LOEB—President.

MRS. ROSE H. LOEB—Executive Vice President.

MRS. HENNY HERZOG—Vice President.

JAMES OURY—Operations Manager, Advertising Manager.

Family Shoes

**Senack Shoes, Inc., 1248 Andes Blvd.**

St. Louis, Mo.  
63132

Telephone: Area Code 314—997-0330

Subsidiary of INTERCO, INC., St. Louis, Mo.

200 Leased Depts. (Locations unavailable for publication).

Also Operates (25) Free Standing Stores.

BEN H. SPEWAK—Chairman of the Board.

JACK SPEWAK—President.

S. M. YAWITZ—Vice President.

Hardware  
Housewares  
Paint  
Appliances  
Garden Center  
Linens  
Jewelry  
Toys  
Sporting Goods  
Luggage  
Electronics

**Sentry Discount Dept. Stores, Ltd., 110 Adelaide St. E.**

Toronto, Ont.  
M5C 1L1

Telephone: Area Code 416—366-6437

4 Leased Depts. in SENTRY DISCOUNT DEPT. STORES, Kingston.

Sarnia, Sault Ste. Marie & Windsor, Ont.

S. J. LIPSON—President.

J. G. LIPSON—Executive Vice President, Merchandising.

B. M. COHEN—Vice President, Purchasing.

D. A. FRASER—Vice President, Finance.

V. E. BROWN—Vice President, Operations.

R. RICH—Buyer Linens.

K. WISE—Buyer Jewelry.

Family Shoes

**Spencer Companies, Inc., 450 Summer St.**

Boston, Mass.  
02210

Telephone: Area Code 617—542-8120

187 Leased Depts. in:

BAZAAR OF ALL NATIONS—Clifton Heights, Pa.

FAIR HAVEN OUTLET—Fair Haven, Vt.

GIBSON'S DISCOUNT CENTERS—Athens & Gainesville, Ga.

GOLDMAN'S—Beavercreek, Centerville, Dayton (5), Englewood,

Huber Heights, New Lebanon & Springfield (2), Ohio.

DANNY'S DISCOUNT—Bellows Falls, Vt.

ELMIRA DISCOUNT—Elmira, N. Y.

HOLIDAY VILLAGE—Bloomington & Fridley, Minn.

JAMESWAY—Cape May Courthouse, Cobleskill, Freehold,

Glassboro, Hackettstown, Hammonton, Hightstown, Lakewood &

Owego, N. J.; Monticello, Norwich, Oneonta, Port Jarvis, Rhinebeck,

Saratoga, Sorings, Saugerties & Sidney, N. Y.; Delaware &

Greenville, Grove City, Kittanning, Lewiston, Meadville, North

Warren, Phoenixville, Punxsutawney, Reno, Shamokin, Sharon,

Somerset, Souderton, Stroudsburg, Tamaqua & Thorndale, Pa.;

Culpepper, Va.

(Continued)

**Spencer Companies (Continued)**

LANE DISCOUNT—Phillipsburg & Whitehouse, N. J.;

Allentown (2), Clinton, Coplay, Coopersburg, Easton (2),

Lehighton, Nazareth, Trexlertown & Windgap, Pa.

MILL OUTLET—Caribou, Me.

NICHOLS—Dover, Del.; Salisbury, Md.; Amsterdam, Auburn,

Canandaigua, Elmira, Gloversville, Herkimer, Hornell, Marcy,

Painted Post & Watertown, N. Y.; Bricktown & Maple Shade, N. J.;

Gastonia, Goldsboro, Greenville, Hickory, Lumberton, New Bern &

Wilson, N. C.; New Philadelphia, Saybrook & Wooster, Ohio;

Annyville, Bloomsburg, Chambersburg, Ephrate, Hanover,

Harrisonburg, Lancaster, Muhlenberg, New Hartford, Reading,

Shillington & Winsport, Pa.; Colonial Heights, Fredericksburg

& Winchester, Va.; Martinsburg, W. V.

Q-MART—Quakerstown, Pa.

RINKS—Bellevue, Florence & Fort Mitchell, Ky.; Adrian & Monroe,

Mich.; Bellefontaine, Bowling Green, Cambridge, Chillicothe,

Cincinnati, Columbus (5), Dayton (2), Defiance, Evendale,

Fairfield, Findlay, Kettering, Lima (2), Marietta, Marion, Maumee,

Middletown, Milford, New Philadelphia, Oregon, Springdale,

Springfield, South Zanesville, Sydney, Toledo (4), Wapakoneta,

Wheelersburg & Xenia, Ohio.

SEAWAY DISTRIBUTORS—Newark, Ohio.

TREASURE ISLAND—Steubenville, Ohio; New Castle & Sharon, Pa.

VALU-FAIR—Allison Park, Pa.

WONDERLAND—Dowagiac & Niles, Mich.

C. CHARLES MARRAN—President.

HERBERT ROSEN—Executive Vice President.

IRWIN J. LAKIN—Vice President, Store Operations.

FRANK L. MARRAN—Vice President, Manufacturing &

Import Divisions.

ROBERT J. TUCKER—Assistant Vice President & Buyer

Mens Shoes.

EDWARD FITZGERALD—Assistant Merchandise Manager.

JOHN CRAPO—Buyer Womens Casuals.

WILLIAM A. OLIVER—Treasurer.

JOSEPH T. GROBEL—Assistant Treasurer.

JAMES THOMPSON—Buyer Women's Shoes.

MILTON ZALKO—Buyer Children's Shoes.

DONALD MISIT—Buyer Tennis & Rubber.

Kiddie Rides  
Carousels

**Standard Kiddie Rides, Inc., 2106 Forbes Ave.**

Pittsburgh, Pa.

Telephone: Area Code 412—391-1611

15219

975 Leased Depts. (Locations unavailable for publication).

E. M. BRAUNSTEIN—President.

J. J. ZACK—Operations Manager.

Electronics  
Stereo  
Cameras  
Jewelry

**Starlette Stores, Inc., 101 Lincoln Parkway**

East Rochester, N. Y.

Telephone: Area Code 716—381-6607

14445

42 Leased Depts. in:

BLAIR'S—Philadelphia, Pa.

COOKS—Baltimore (5) Md.

CREST—Philadelphia, Pa.

LANE'S—Clinton, Phillipsburg & White House, N. J.;

Allentown (2), Coopersburg, Coplay, Easton (2), Lehighton,

Nazareth, Trexlertown & Wind Gap, Pa.

Q-MART—Quakerstown, Pa.

GAYLORD'S STORES—Dothan & Montgomery (2), Ala.; Meridian,

Miss.; Fayetteville (2), N. C.; Hazelton, Pa.

KEE DEPT. STORE—Chicago, Ill.

TREASURE CITY—Lincoln (2), Nebr.; Altus, Okla. Arlington,

Dallas (2), Fort Worth, Garland, Haltom City, Irving,

Longview & Wichita Falls, Tex.

WESTON'S SHOPPERS CITY—Olean, N. Y.

Estimated Sales: \$6,000,000

MICHAEL J. LaCOMBA—President.



Shoes  
Hand Rags

## Stylco, 233 Broadway

Telephone: Area Code 212-349-8300

Division of KINNEY SHOE CORP., New York, N. Y.

285 Leased Depts. including:

GEMCO DEPT. STORES—Glendale, Phoenix, Tempe & Tucson, Ariz.; Anaheim, Bellflower, Carson, Cerritos, Colma, Culver City, Cupertino, Downey, Dublin, El Cajon, Escondido, Fountain Valley, Fremont, Fresno, Fullerton (2), Gardena, Glendora, Granada Hills, Huntington Beach, Indio, La Mesa, La Mirada, Lancaster, La Puente, Long Beach, Mission Viejo, Modesto, Mountain Valley, National City, North Hollywood, Oceanside, Pacoima, Pomona, Redwood City, Riverside (2), Sacramento (3), San Bernadino, San Diego, San Gabriel, San Jose (2), San Leandro, Santa Ana, Simi, Stockton, Torrance, Visalia, Walnut Creek & Woodland Hills, Calif.; Las Vegas & Reno, Nev.; Beaumont & Houston (5), Tex.

MEMCO DEPT. STORES—Arlington Heights, Lombard & Niles, Ill.; Baltimore (2), Hyattsville & Rockville, Md.; Alexandria (2), Fairfax, Reston & Richmond (2), Va.

HOLIDAY MART—Honolulu, Kailua & Pearl City, Hawaii.

WOOLCO—Gadsden & Mobile, Ala.; Mesa & Phoenix, Ariz.; El Dorado, Little Rock (2) & North Little Rock, Ark.; Cerritos & Sacramento (3), Calif.; Grand Junction, Colo.; Bristol, Brookfield, North Haven, Orange & Thompsonville, Conn.; Claymont, Dover & Newark, Dela.; Casselberry, Del Ray Beach, Fort Lauderdale, Fort Myers, Key West, Cauderhill, Miami (3), Oakland Park, Opa Locka, Orlando (2), Pensacola, South Daytona, Venice & West Palm Beach Fla.; Waycross, Ga.; DeKalb, Des Plaines, Homewood, Matteson, Oaklawn, Rolling Meadows, Schaumburg, Springfield & Villa Park, Ill.; Terre Haute, Ind.; Cedar Falls, Des Moines, Marshalltown, Sioux City & West Des Moines, Iowa; Emporia & Wichita, Kans.; Bowling Green, Louisville (3) & Paducah, Ky.; Alexandria & Shreveport (2), La.; Bangor, Me.; Bowie, Frederick, Fosterville, Hadley, New Carrollton, Rockville, Salisbury & Saverna Pk., Md.; Grand Rapids, Mich.; Natchez & Pascagoula, Miss.; Grand Island, Lincoln & Omaha, Neb.; Las Vegas (2), Nev.; Manchester, Nashua & Salem, N. H.; Asbury Park, Cinnaminson, Clementon, East Brunswick, Mt. Holly, Pleasantville, Turnerville, Willingsboro & Woodbury Heights, N. J.; Bridge Hampton, East Meadow, East Patchogue, Jericho, Lake Ronkonkoma, Lindenhurst, River Head & Rocky Point, N. Y.; Charlotte (3), Gastonia, Kingston & Monroe, N. C.; Hamilton, Ohio; Tulsa (2), Okla.; Corlyle, Cornwells, Heights, Holmes, Horsham, Langhorne, No. Wales, Philadelphia, Pottsville, & Souderton, Pa.; East Providence & Lincoln, R. I.; Greenville, Rock Hill & Sumter, S. C.; Nashville (2), Tenn.; Amarillo, Arlington, Baytown, Dallas (2), Galveston, Houston (8), Humble, Irving, Mesquite, Pasadena, Plano & Texas City, Tex.; Alexandria, Blackburg, Burke, Charlottesville, Fairfax City, Fredericksburg, Hampton, Manassas, Norfolk, Richmond (2), Roanoke (2), Sterling, Vienna, Virginia Beach (2), Williamsburg & Woodbridge, Va.; Wisconsin Rapids, Wisc.; & Casper, Wyo.

CAMERON I. ANDERSON—President, Kinney Shoe Corp.

HERBERT K. BROWN—Corporate Vice President, Real Estate.

ALBERT VINCI—Vice President, Leased Depts.

Automotive  
& Service

## Super Valu Automarts, Inc., 8811 S. 208th St.

Telephone: Area Code 206-854-5500

18 Leased Depts. in FRED MEYERS in Anchorage, Alaska; Bellevue, Bellingham, Everett, Lent, Lynnwood, Seattle (3), Spokane, Tacoma (3) &amp; Yakima, Wash. &amp; GEM, Honolulu (2) &amp; Waipahu, Hawaii.

SAM LeBID—President.

CHARLES JASSEN—Vice President.

LEO HIRAKIS—Merchandise Manager.

SPENCER MELQUIST—Wholesale General Manager &amp; Buyer.

New York, N.Y.  
10001Kent, Wash.  
98031

© BUSINESS GUIDES, INC., 1980

## Dry Cleaners

## Swanson's Cleaners, 2121 Arden Way

Telephone: Area Code 916-922-8815

1 Leased Dept. in RASCO-TEMPO, Fair Oaks, Calif.

Also Operates (80) Free Standing Stores.

SALVIN SWANSON—President.

ROGER SWANSON—Executive Vice President.

Sacramento, Calif.  
95825

## Jewelry

## Sydmar Co., Inc., 777 Providence Hwy.

Telephone: Area Code 617-668-7050

12 Leased Depts. in RICH'S (locations unavailable for publication).

Also Operates Free Standing Stores.

SIDNEY SMITH—President.

RONALD SMITH—General Manager.

Walpole, Mass.  
02081

## T

## Records

## Tarison Record Dist. Co., 337 Ampere Parkway

Telephone: Area Code 201-743-4484

2 Leased Depts. in VALLEY FAIR, Irvington &amp; Little Ferry, N. J.

IRVING TARLOW—President.

SAM MORRIS—General Manager.

Bloomfield, N.J.  
07003

## Service Stations

## Tesoro Gasoline Marketing Corp., 9201 W. Olympic

Telephone: Area Code 213-278-2160

107 Leased Depts. including GEMCO.

ARTHUR SPITZER—Chairman of the Board.

EUGENE NASCH—President.

EARL E. REDMON—Vice President.

Beverly Hills, Calif.  
90212Domestics  
Drapery

## Three D Departments, Inc., 90 Meadow Rd.

Telephone: Area Code 203-527-9134

MAILING ADDRESS: P. O. Box 1110, Hartford, Conn. 06101

47 Leased Depts. in:

KINGSWAY—Detroit (2), Mich.

T-WAY—Midland, Mich.

VAN LEUNEN'S—Erlanger, Ky.; Amelia, Cincinnati (2) &amp;

Mason, Ohio.

SHOPPERS WORLD—Detroit, Mich.

ZODY'S—Tucson (2), Ariz.; Alhambra, Anaheim (2), Bakersfield,

Burbank, Canoga Park, City of Industry, El Monte, Fountain

Valley, Fresno, Garden Grove, Hollywood, Huntington Beach,

Indio, Inglewood, Long Beach (2), Los Angeles (2), Lynwood,

Montebello, North Hollywood, Norwalk, Pasadena, Pomona,

Redondo Beach, Riverside, San Bernadino, Santa Ana,

Torrance &amp; West Covina, Calif.; Albuquerque (2), N. H.; Las Vegas

&amp; North Las Vegas, Nev.

Estimated Sales: \$30,000,000

BERNARD ABRAMS—President &amp; Chief Executive Officer.

JOHN B. ABRAHMS—Senior Vice President &amp;

Assistant Treasurer.

HOWARD C. JACKSON—Vice President, Administrative

&amp; Finance.

ABE MARKOWICZ—Vice President, Merchandising.

ALAN GLADSTONE—Vice President, Operations.

DONALD L. ABRAMS—Vice President.

DAVID KOTKIN—Secretary.

ROBERT SHUTSKY—Treasurer.

DONALD DOW—Controller.

Wilson, Conn.  
06095

© BUSINESS GUIDES, INC., 1980



Snack Bar  
Popcorn Depts.  
Caramelcorn

**Topsy's International, Inc.,**  
215 E. 18th St. (P.O. Box 1607)  
Telephone: Area Code 816—221-2511  
136 Leased Depts. (Locations unavailable for publication).  
JERRY D. BERGER—Chairman of the Board.  
JEROME M. LAPIN—President.  
AVERY MURRAY—Executive Vice President & Treasurer.  
OSWALD PALMER—Vice President, Canadian Operations.  
JOE WARTENKE—Vice President, Operations.  
CHARLES B. CRAIN—Controller & Secretary.

Kansas City, Mo.  
64141

Drugs

**Triple H Pharmacy, Inc.,** 1811 W. 7th Ave.  
Telephone: Area Code 214—874-6516  
1 Leased Dept. in GIBSON'S, Corsicana, Tex.  
Also Operates 10 Free-Standing Stores.  
LOUIS HASHOP, JR.—President (at 2470 S. 11, Beaumont, Tex.)  
JOHN COLLIER—Secretary/Treasurer.

Corsicana, Tex.  
75110

Tobacco Shop

**Turnpike Tobacco Stores, Inc.,**  
171 E. Industry Court  
Telephone: Area Code 516—586-4200  
9 Leased Depts. in WOOLCO, East Brunswick, N. J.; Bridgehampton, East Meadow, East Patchogue, Jericho, Lake Ronkonkoma, Lyndenhurst, Riverhead & Rocky Point, N. Y.  
Also Operates (4) Free Standing Stores.  
Estimated Sales: \$5,000,000.  
LOUIS ZUCKER—President.  
STANLEY SEDLITZ—Treasurer.  
DAVID SCHNEIDMAN—Secretary.  
THOMAS HEALY—District Manager.

Deer Park, N. Y.  
11729

## U

Hardware  
Garden  
Nursery

**U.S.G.S. Stores, Inc.,** 20 Jericho Turnpike  
Telephone: Area Code 516—333-5000  
2 Leased Depts. in ALEXANDER'S, Paramus, N. J. & PERGAMENT DISCOUNT CENTER, Bethpage, N. Y.  
Also Operates 1 Free Standing Store.  
Estimated Sales: \$4,000,000.  
ARTHUR GUTMANSTEIN—General Manager.

Jericho, N.Y.  
11753

Mens Wear  
Boys Wear

**Unishops, Inc.,** 21 Caven Point Ave.  
Telephone: Area Code 201—433-0100  
Division of UNISHOPS CORPORATION, Jersey City, N. J.  
52 Leased Depts. as Follows:  
A. M. C. STORE—Oklahoma City, Okla.  
BLAIR—Philadelphia, Pa.  
CARRS—Chicago, Ill.  
CENTENO'S—San Antonio, Tex.  
CREST—Philadelphia, Pa.  
CLARKINS—Akron, Bedford, Canton (2), Cleveland, Cuyahoga Falls, Elyria, Kent, Lorain & Massillon, Ohio.  
DANNY DISCOUNT—Bellows Falls, Vt.  
ELMIRA DISCOUNT—Elmira, N. Y.  
FAY'S—Ilion & Watertown, N. Y.  
FLATBUSH DISCOUNT—Brooklyn, N. Y.  
T-WAY—Elwood, Kokomo & Highland, Ind.; Lapeer, Midland, Owosso, Port Huron, Mich.; Ashland, Ohio.  
KELLYS KORNER—Philadelphia (2), Pa.  
MAY FAMILY CENTER—Gary, Hammond, Merrillville,  
(Continued)

Jersey City, N. J.  
07305

## Unishops, Inc. (Continued)

Portage, Schererville & Valparaiso, Ind.  
MEYERLAND—Houston, Tex.  
MODELLS—Commack, East Meadow & Patchogue, N. Y.  
PERGAMENT—Bethpage, N. Y.  
SAM'S—Detroit, Mich.  
TOWN FAIR—Stratford, Conn.  
TWO GUYS—Lodi & Morris Plains, N. J.  
WONDERLAND—Dowagiac, Mich.  
WONDER WORLD—Las Vegas (4), Nev.  
ROBERT KIMBALL—President.  
RAY LA JOIE—Vice President, Operations.  
ELLIOT LIPKOWITZ—Director of Advertising.  
MICHAEL SALAT—Buyer Mens Outerwear, Jeans, Overalls, Walk Shorts, Gym Shorts, Cut-Offs, Insulated, Jumpsuits, Snowmobiles, Coveralls, Jean Sets, Work Sets, Work Gloves, Related Separates, Sport Coats, Suits, Leisure Suits & Dress Slacks.  
JIM NICOLETTI—Buyer Mens Swimwear & Athletic Supporters, Mens, Boys & Extra-Large Boys Pajamas, Robes, Thermal Underwear, Underwear, Hose, Sweatshirts, Handkerchiefs, Umbrellas, Gloves, Ties, Belts & Headwear.  
JOHN DINEEN—Buyer Mens Dress, Sport, Flannel & Work Shirts, Knit Shirts, L. S. Hanging Suits, Novelty Tee Shirts, Sweaters, Tennis Sets & Warm-Up Suits.  
HERB DI DONNA—Buyer Boys & Extra-Large Boys Sport, Dress & Flannel Shirts, Outerwear, Basic Knits, Novelty Knits, Swimwear, Sweaters, Gym Shorts, Slacks, Shorts, Jeans & Coordinates & Extra-Large Boys Sets.

Tobacco  
Accessories  
Games  
Cards  
Gifts

**The UCS Group Limited,** 50 Overlea Blvd. Toronto, Ont.  
MAILING ADDRESS: Box 4078, Post Terminal "A", Toronto, Ont. M5W 1M5  
136 Leased Depts. in WOOLCO & WOOLWORTH STORES.  
ALBERTA—Calgary (4), Edmonton (3), Lethbridge, Medicine Hat, Red Deer & Wetaskiwin.  
BRITISH COLUMBIA—Burnaby, Chilliwack, Duncan, Kamloops, Nanaimo, Prince George, Surrey, Trail, Vancouver, Victoria (2) & Williams Lake.  
MANITOBA—Brandon, Dauphin, Portage La Prairie, Thompson & Winnipeg (5).  
NEW BRUNSWICK—Bathurst, Fredericton, Moncton (2) & St. John (2).  
NEWFOUNDLAND—Carbonear, Gander, Grand Falls, St. Johns (3) & Stephenville.  
NOVA SCOTIA—Dartmouth, Halifax & Sidney River.  
ONTARIO—Agincoourt, Ajax, Barrie, Brantford (2), Brockville, Chatham, Cornwall, Etibicole, Galt, Hamilton (2), Kapuskasing, Kenora, Kingston, Kitchener, Leamington, London (3), Mississauga, Ottawa (3), Owen Sound, Pembroke, St. Catharines, Sarnia, Sault Ste. Marie, Stoney Creek, Stratford, Sudbury, Tilsonburg, Timmins (2), Toronto (4), Trenton, Welland, West Hill, Weston, Whitby, Willowdale, Windsor & Woodstock.  
QUEBEC—Alma, Brossard, Cap de la Madeleine, Chicoutimi (2), Drummondville, Giffard, Granby, Hautrive, Joliette, Jonquire, Kirkland, Lachine, La Salle, Laval, Levis, Longueuil, Quebec City, Repentigny, Rosemere, St. Jean, St. Leonard, Sept Iles, Sherbrooke, Tracy, Trois Rivières, Val Dor, Valleyfield, Victoriaville & Ville St. Laurent.  
SASKATCHEWAN—Estevan, Moose Jaw, N. Battleford, Prince Albert, Regina (2) & Swift Current.  
YUKON—Whitehorse.

(Continued)



**The UCS Group Limited (Continued)**

F. C. VANPARYS—President.  
 K. O. ARONAH—Vice President, Treasurer.  
 WAYNE POLAND—Vice President, Operations.  
 R. L. LOTT—Vice President.  
 W. J. ROONEY—Vice President.  
 DANIEL PITT—Vice President.  
 ANN L. HAWKINS—Vice President.  
 J. B. FENWICK—Vice President.

**Sporting Goods****United Merchandising Corporation,**

14440 Oceangate Ave.  
 Telephone: Area Code 213—772-2772  
 4 Leased Depts. in WONDERWORLD, (4) Las Vegas, Nev.  
 M. I. LIFF—Chairman of the Board.  
 R. W. MILLER—President.  
 M. ALPERT—Vice President.  
 H. A. LIFF—Secretary, Treasurer.

Hawthorne, Calif.  
 90250

**Housewares****Hardware****Paint****Toys****Giftware****Garden Center****Auto Access.****United-Overton Corp., 19 Needham St.**

Telephone: Area Code 617—969-7400  
 53 Leased Depts. in SKY CITY as follows:  
 ALABAMA—Oxford.  
 GEORGIA—Athens, Augusta (2), Blue Ridge, Cornelia, Dalton, Washington & Winder.  
 NORTH CAROLINA—Albemarle, Asheville (3), Breward, Forest City, Franklin, Hendersonville, Hickory, High Point, Lenoir, Lincolnton, Marion, Morganton, Mount Airy, Murphy, North Wilkesboro, Salisbury, Shelby, Smithfield, Spruce Pine & Waynesville.  
 SOUTH CAROLINA—Anderson, Beaufort, Clearwater, Clemson, Denmark, Florence, Greenville, Greenwood, Greer, Hampton, Lancaster, Laurens, Mauldin, Orangeburg, Pelzer, Rock Hill, Spartanburg (2), Summerville & Waterboro.  
 TENNESSEE—Maryville & Moristown.  
 ROBERT S. BUNSHAFT—President & Treasurer.  
 MICHAEL J. COSTELLO—Vice President.  
 EMANUEL J. BIANCULLI—Secretary.  
 JOLYON SPIVACK—Buyer Toys & Hardware.  
 ED VADNEY—Buyer Housewares, Giftwares, Lamps & Christmas Goods.  
 ROBERT BARASH—Buyer Automotive & Paint.

Newton Highlands, Mass.  
 02161

**V****Cameras****Vista Camera Centers, 8 Lander St.**

Telephone: Area Code 914—565-8780  
 2 Leased Depts. in LLOYD'S, Middletown & Newburgh, N. Y.  
 GEORGE CHAIKIN—Owner.

Newburgh, N. Y.  
 12550

**Ladies' Wear****Childrens Wear****Volume Merchandise, Inc., 75—9th Ave.**

Telephone: Area Code 212—924-6585  
 16 Leased Depts. including KELLY'S KORNER & VALUE GIANT.  
 Also Operates (150) Free Standing Stores.  
 PHILIP WISE—Chairman of the Board & Chief Executive Officer.  
 JOHN COLLETTI—President & Treasurer.  
 H. ERLMAN—Buyer Lingerie, Robes, Foundations.  
 H. PRINCE—Buyer Ladies Hosiery & Domestic.  
 DAVID HALPER—Merchandise Manager Skirts, Shifts, Coordinates, Sweaters, Beach Wear, Slacks & Playwear.  
 JOAN WEATHERLY—Buyer Ladies Sportswear.

(Continued)

**Volume Merchandise, Inc. (Continued)**

JO ANN MEAKON—Buyer Junior Dresses, Dresses, Housedresses, Patio Dresses & Maternity.  
 SUSAN FOSTER—Buyer Tops & Blouses.  
 N. SPIEGEL—Buyer Handbags, Coats.  
 I. LEADER—Buyer Childrens & Infants Wear, Childrens Sportswear, Childrens Dresses & Outerwear.

**Family Shoes****Volume Shoe Corporation, 3231 E. 6th**

Topeka, Kans.

Telephone: Area Code 913—233-5171  
 Subsidiary of THE MAY DEPARTMENT STORES COMPANY.  
 1 Leased Dept. in PAMIDA DISCOUNT CENTER, Ottumwa, Iowa.  
 Also Operates (815) Free Standing Stores.  
 LOUIS POZEZ—Chairman of the Board.  
 S. LEE POZEZ—President.  
 HARRY BERGER—Executive Vice President.  
 BERT STRICKER—Senior Vice President, Merchandising.  
 RICHARD STUTZMAN—Senior Vice President, Operations.  
 DOUGLAS S. MacLENNAN—Senior Vice President, Director of Real Estate & Construction.  
 H. MAX BENNETT—Vice President & Secretary.  
 RALPH H. GRUENDER—Treasurer.

66603

**W****Drugs****Cosmetics****Walker Drug Co., 1150—25th St.**

1150—25th St., Suite D (Box 1208)  
 Telephone: Area Code 303—243-7834  
 5 Leased Depts. in GIBSON'S DISCOUNT CENTERS, Grand Junction, Greeley, Longmont, Montrose & Murray, Colo.  
 Also Operates (4) Free Standing Stores.  
 Estimated Sales: \$5,000,000  
 JACK L. WALKER—President, General Manager.  
 ETHAN E. ANNIS—Vice President.

Grand Junction, Colo.  
 81501

**Appliances****Radio/TV****Audio/Hi-Fi****Wards Co., Inc., 2040 Thalbro St.**

Richmond, Va.

Telephone: Area Code 804—257-4292  
 35 Leased Depts. ZODY'S, Tucson (2), Ariz.; Alhambra, Anaheim (2), Bakersfield, Burbank, Canoga Park, City of Industry, El Monte, Fresno, Fountain Valley, Garden Grove, Hollywood, Huntington Beach, Inglewood, Long Beach (2), Los Angeles (2), Lynwood, Montebello, North Hollywood, Norwalk, Pasadena, Pomona, Redondo Beach, Riverside, San Bernadino, Santa Ana, Torrance & West Covina, Calif; Albuquerque, N. M.; Las Vegas & North Las Vegas, Nev.  
 Also Operates (38) Free Standing Stores.  
 S. S. WURTZEL—Chairman of the Board.  
 ALAN L. WURTZEL—President & Chief Executive Officer.  
 DANIEL REXINGER—Senior Vice President, East Coast Division.  
 W. D. RIVAS—Executive Vice President, West Coast Division.  
 EDWARD VILLANUEVA—Treasurer.  
 GERTRUDE M. GIBSON—Secretary.

23230

**Jewelry****Warren's Jewelry, c/o Technology Center,**

Montgomeryville, Pa.

Rte. 309  
 Telephone: Area Code 215—646-7171  
 2 Leased Depts. in BAZAAR of ALL NATIONS, Clifton Heights, Pa.  
 Also Operates (4) Free Standing Stores.  
 WARREN SYLVESTER—Owner.

18936



- Snack Bar**      **Wavco, Inc.**, 1276 Military Rd.      Tonawanda, N. Y. 14150  
Telephone: Area Code 716—874-4086  
13 Leased Depts. as follows:  
JAMESWAY—Cape May Courthouse, N. J.; Ithaca, Monticello,  
Napanoch, Oneonta, Port Jervis & Saratoga Springs, N. Y.;  
Ebensburg, Lewiston, Reno, Somerset, Stroudsburg &  
Thorndale, Pa.  
LEO KATZ—President.  
JOSEPH DENZAK—Executive Vice President.  
DAVID R. W. KATZ—Secretary, Treasurer.
- Family Shoes**      **Wearcraft Shoe Co.**, 1313-17 W. 6th St.      Cleveland, Ohio 44113  
Telephone: Area Code 216—621-1366  
3 Leased Depts. in UNCLE JOE'S VALUE CENTERS, Geneva,  
Middlefield & Painesville, Ohio.  
Also Operates (11) Free Standing Stores.  
JOE BLUESTONE—President & Buyer.  
MARTIN A. ROSE—Vice President & Buyer.
- Family Shoes**      **Wilkerson Shoe Co.**, 1520 Washington Ave.      St. Louis, Mo. 63101  
Telephone: Area Code 314—421-2030  
24 Leased Depts. (locations unavailable for publication).  
Also Operates (75) Free Standing Stores.  
CHARLES W. TOBER—President.  
JOHN G. WILKERSON—Vice President.
- Family Shoes**      **A. C. Winkelman Co.**, 2506 Broadway      Santa Monica, Calif. 90405  
Telephone: Area Code 213—829-1767  
7 Leased Depts. in FEDCO, Cerritos, Costa Mesa, Los Angeles,  
Pasadena, San Bernardino, San Diego, Van Nuys, Calif.  
SHERIDAN S. WINKELMAN—President.  
ROBERT D. LEVY—Secretary.
- Ladies Wear**      **K. Wolens**, 112 N. Main St.      Corsicana, Tex. 75110  
**Mens Wear**      Telephone: Area Code 214—874-3761  
**Childrens Wear**      Division of CHROMALLOY TEXTILE-APPAREL CO., New York, N. Y.  
**Family Shoes**      6 Leased Depts. (locations unavailable).  
Also Operates (62) Free Standing Stores.  
Estimated Sales: \$28,000,000  
DEAN MILKES—President, Chief Operating Officer.  
EDWARD JEROME—Assistant to President.  
LARRY MILLER—Vice President.  
SIMON KAHN—Buyer Ladies Ready-to-Wear.  
JO NELL DEDRICKSON—Lingerie.  
LEO LAUFER—Buyer Ladies Sportswear & Hosiery.  
RAY COWLEY—Buyer Family Shoes.  
MARY MATSON—Buyer Childrens & Infants Wear.  
HAROLD COFFEY—Buyer Mens Wear.  
SIGMUND KLEINMAN—Buyer Mens & Boys Wear.  
DAVID ROMANIK—Buyer Home Furnishings.

## X

- Hardware**      **X-Hard Distributors, Inc.**, 225 West 34th St.      New York, N. Y. 10001  
**Housewares**      Telephone: Area Code 212—695-6885  
**Paint**      6 Leased Depts. in DANNY'S DISCOUNT, Bellows Falls, Vt.,  
**Wallpaper**      ELMIRA DISCOUNT, Elmira, N. Y., MILLERS DISCOUNT,  
**Luggage**      Brewer, Caribou, Houlton, Madawaska, Me.  
**Furniture**      ROBERT L. MILLER—President.  
**Garden Center**      ALLEN VAN DE BOGART—General Manager & Buyer.  
**Radio**  
**Automotive**  
**Pet Supplies**  
**Greeting Cards**  
**Carpets**  
**Small Appliances**

## Y

- supermarket**      **Young's Supermarkets**, 1945 Cleveland Rd.      Wooster, Ohio 44691  
Telephone: Area Code 216—264-8434  
1 Leased Dept. in BUCKEYE, Wooster, Ohio.  
Also Operates (3) Free Standing Stores.  
ROBERT H. YOUNG—Chairman of the Board.  
STEVEN R. YOUNG—President.

## Z

- jewelry**      **Zale Corporation, Leased Jewelry Division**,      75247  
Telephone: Area Code 214—634-4011      Dallas, Tex.  
3000 Diamond Park  
32 Leased Depts. in:  
ANN HOPE FACTORY OUTLET—Danvers & Seekonk, Mass.;  
Cumberland & Warwick, R. I.  
GLOBE—McAllen, Tex.  
RICHWAY—Atlanta (3), College Park, Decatur, Doraville,  
Jonesboro, Rosewell, Smyrna & Tucker, Ga.; Charlotte (4)  
& Gastonia, N. C.; Columbia (3), S. C.  
THE TREASURY—Buena Park, Lakewood, Orange & Torrance,  
Calif.; Hialeah & Hollywood, Fla.; Memphis (3), Tenn.  
BEN LIPSHY—Chairman of the Board, Zale Corp.  
DONALD ZALE—President, Zale Corp.  
JAMES SAMUELS—President, Leased Jewelry Division.  
HAROLD SHARKER—Senior Vice President, Operations.  
ROBERT KELLER—Vice President, Marketing.  
SAM BIONDO—Vice President, Field Operations.  
MIKE DEMPSEY—Controller.  
LINDA BAKER—Advertising Manager.



---

**NOTES**

---

**NOTES**



# NOTES

## We're keeping tabs on your business...



Maintaining live active mailing lists of key decision-makers within the discount store industry.

Select from the largest base of executives, owners, presidents, buyers... all the influentials you need to reach at headquarters, buying offices and individual discount stores.

The Mail & Merchandising Division of Lehar-Friedman, Inc. provides the Source—Chain Store Guide®, Discount Department Stores, the industry's best qualified directory and Discount Store News, the market's most authoritative publication—and you can get a whole lot more than just the list...

Talk to our specialists about product sampling, literature enclosures, catalog mailings, and coordinated direct marketing programs that can maximize your investment.

Find out, with no obligation, how our direct mail capabilities can go to work for you. Efficiently and effectively.

Fill in and return the attached postage-paid card today. You'll get quick response. Or call Bill Fallon at 212-371-9400 to find out how to make the most of your direct mail dollars.

Detach and mail today!

**Yes! Please rush information to me about mailing lists targeted specifically to my market:**

- |  |   |
|--|---|
| <input type="checkbox"/> Auto Supply                       | <input type="checkbox"/> Hardware         |
| <input type="checkbox"/> Department Stores                 | <input type="checkbox"/> Home Improvement |
| <input type="checkbox"/> Discount                          | <input type="checkbox"/> Restaurant       |
| <input type="checkbox"/> Drug                              | <input type="checkbox"/> Supermarkets     |
| <input type="checkbox"/> General Merchandising and Variety |   |

☐ Contact me with the facts about a direct mail/sampling service that matches my marketing needs.

NAME \_\_\_\_\_ TITLE \_\_\_\_\_

COMPANY \_\_\_\_\_ TELEPHONE \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_





**Reach your target markets  
with the industry's source...  
Mail and Merchandising Division of  
the Retail Marketing Group  
of Lebhar-Friedman, Inc.**



NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES

**BUSINESS REPLY MAIL**

FIRST CLASS PERMIT NO. 67 NEW YORK, N.Y.

Postage will be paid by addressee  
Mail and Merchandising Division  
Lebhar-Friedman, Inc.  
Retail Marketing Group  
425 Park Avenue  
New York, N.Y. 10022  
Attention: Discount Stores



**1980**

**BUSINESS GUIDES, INC.  
CATALOG SHOWROOMS**



The following is an alphabetical list of Major Catalog Showroom Coordinators indicating city, state and the page number where they are listed.

	Page
AMERICAN MERCHANDISERS, Minneapolis, Minn.	44
ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.	14
CHARTER CATALOGS, Atlanta, Ga.	18
CREATIVE MERCHANDISING & PUBLISHING, Minnetonka, Minn.	45
FEDERATED MERCHANDISING, New York, N. Y.	62
GEORGE ASSOCIATES, Salt Lake City, Utah	88
JEWELCOR MERCHANDISING, Wilkes Barre, Pa.	80
MERCHANDISERS ASSOCIATION, Chicago, Ill.	22
MUTUAL MERCHANDISING COOPERATIVE, New York, N. Y.	63
PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.	65
PAUL SCHULTZ CATALOGS, Louisville, Ky.	31

## ALABAMA

- Teeny Sales Co., Inc.**, 2923 S. 18th St. Birmingham 35209 units 5  
 Telephone: Area Code 205—879-3177  
 Member of JEWELCOR MERCHANDISING, Wilkes Barre, Pa.  
 Catalog Showrooms Operated in Birmingham (5), Ala.  
 JAMES WALLACE—President.  
 LARRY DOUGHERTY—Buyer Jewelry.  
 JOHN SARGENT—Buyer Jewelry, Hard Goods.  
 GEORGE TRAYWICK—Buyer Cameras, Electronics.  
 MARK GRIMES—Buyer Appliances, Silverware.
- Goldstein Brothers Inc.**, 1823 - 1st Ave. N. Birmingham 35203 4  
 Telephone: Area Code 205—323-7785  
 Member of CHARTER CATALOGS, Atlanta, Ga.  
 Catalog Showrooms Operated as GOLDBORO JEWELERS & DISTRIBUTORS  
 in Birmingham (3) & Huntsville, Ala.  
 Estimated Sales: \$25,000,000  
 JULIUS GOLDSTEIN—President.  
 JERRY GOLDSTEIN—Vice President, Buyer Diamonds.  
 JOEL GOLDSTEIN—Vice President, Buyer Giftware.  
 MURRAY TANNER—Vice President, Buyer Electronics.  
 MILTON GOLDSTEIN—Vice President, Buyer Appliances, Silver.
- Standard Distributors Inc.**, 2416 - 1st Ave. N. Birmingham 35203 2  
 Telephone: Area Code 205—942-8181  
 Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
 Catalog Showrooms Operated in Birmingham & Homewood, Ala.  
 HENRY LAPIDUS—President.  
 IMOGENE O'MEARA—Vice President, Buyer.  
 LEAH LAPIDUS—Buyer.
- G. F. Wilson Co.**, 510 S. Cherry St. Florence 35630 3  
 Telephone: Area Code 205—766-2712  
 Member of MERCHANDISERS ASSOCIATION, INC., Chicago, Ill.  
 Catalog Showrooms Operated in Florence, Gadsden & Huntsville, Ala.  
 JAMES WILSON—President.  
 CECIL WEEKS—Vice President, Buyer.



## ALASKA

The Market Place of Alaska, Inc., 100 W. Fireweed  
 Telephone: Area Code 907—276-3429  
 Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
 Catalog Showroom Operated in Anchorage, Alaska.  
 DENNIS McCOY—Partner & Buyer.  
 HOWARD SMITH—Partner & Buyer.

Anchorage  
 99503

units

†catalog coordinator

© BUSINESS GUIDES, INC., 1980

## ARIZONA

Dahnken, 1015 N. Central Ave.  
 Telephone: Area Code 602—253-1608  
 Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Phoenix, Ariz.  
 DELL CAHOON—Owner, Buyer.

Phoenix  
 85004

units

1

†catalog coordinator  
 © BUSINESS GUIDES, INC., 1980



## ARKANSAS

Best Merchandise, P. O. Box 2187  
 Telephone: Area Code 501—972-5880  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showrooms Operated in Blytheville, Harrison, Jonesboro &  
 Mountain Home, Ark. & Union City, Tenn.  
 BILL HURT—President.  
 CHARLES HILL—Secretary & Treasurer.  
 JOHN HAWKS—Merchandise Coordinator.

Jonesboro  
 72401

units  
 5

†catalog coordinator

## CATALOG SHOWROOMS

## CALIFORNIA

units

Richland Catalog Showrooms,  
 151 E. Orange Thorpe Ave.  
 Telephone: Area Code 714—870-7272  
 Member of GEORGE ASSOCIATES, Salt Lake City, Utah.  
 Catalog Showrooms Operated in Anaheim & Riverside, Calif.  
 LEONARD MANDEL—President.  
 RICHARD MANDEL—Vice President.  
 JEFF KOSKELA—Manager, Buyer.  
 DEBBY JACKSON—Buyer Jewelry.  
 Anaheim 92801 2

Dahnken, 1294 E. 1st Ave.  
 Telephone: Area Code 916—895-1226  
 Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Chico, Calif.  
 RALPH PRUSSE—Owner, Buyer.  
 CONRAD PRUSSE—Manager, Buyer.  
 Chico 95926 1

R. M. Abram, 1819 Newport Blvd.  
 Telephone: Area Code 714—646-0223  
 Member of GEORGE ASSOCIATES, Salt Lake City, Utah.  
 Catalog Showroom Operated in Costa Mesa, Calif.  
 R. M. ABRAM—President.  
 LOU M. STODDARD—Buyer all lines.  
 Costa Mesa 92627 1

H. Hartman Co., 3020 Hines Ave.  
 Telephone: Area Code 213—933-7136  
 Member: NON AFFILIATED—Independent Coordinator.  
 Catalog Published in September.  
 Catalog Showrooms Operated in Culver City, Los Angeles (2), Monterey  
 Park, Northridge, Pasadena, San Diego, Torrance & Tustin, Calif.  
 Estimated Sales: \$20,000,000  
 LAWRENCE HARTMAN—President.  
 STEVEN HARTMAN—Vice President.  
 LEROY WILSON—Catalog Coordinator.  
 MORRIS PARKE—Buyer Diamond Jewelry.  
 HARRY SHOUB—Buyer Jewelry, Watches, Giftware, Luggage.  
 ROBERT HARTMAN—Buyer Audio Electronics, Stereo, TV.  
 LEROY WILSON—Buyer Juvenile Products, Writing Instruments.  
 Culver City 90230 9

Universal Catalog Showroom, 10583 Ellis Ave.  
 Telephone: Area Code 714—962-9385  
 Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
 Catalog Showroom Operated in Fountain Valley, Calif.  
 BEATRICE GROSSMAN—President.  
 DOUG GROSSMAN—Vice President, General Manager & Buyer.  
 Fountain Valley 92708 1

Van Dell, 1848 E. Griffith Way  
 Telephone: Area Code 209—226-6900  
 Member of GEORGE ASSOCIATES, Salt Lake City, Utah.  
 Catalog Showroom Operated in Fresno, Calif.  
 JOHN VAN DELL—President.  
 GERALD BINGHAM—Vice President.  
 ELLEN DAHL—Buyer Jewelry.  
 KEITH ANDERSON—Buyer General Merchandise, Appliances.  
 Fresno 93726 1

Dahnken, 500 W. Broadway  
 Telephone: Area Code 213—240-6010  
 Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Glendale, Calif.  
 LUIS TASSARA—Owner & Buyer.  
 Glendale 91204 1

†catalog coordinator  
 © BUSINESS GUIDES, INC., 1980

## CALIFORNIA (Cont'd.)

- Marco's, 12929 S. Hawthorne Blvd.** Hawthorne 2  
Telephone: Area Code 213—679-0487  
Member of *GEORGE ASSOCIATES, Salt Lake City, Utah.*  
Catalog Showrooms Operated in Granada Hills & Hawthorne, Calif.  
ED MACIAG—President, Buyer General Merchandise.  
BEN COLE—Vice President, Buyer Jewelry.
- Dahnken, 22412 Foothills Blvd.** Hayward 1  
Telephone: Area Code 415—886-2392  
Member of *DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.*  
Member of *AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
Catalog Showroom Operated in Hayward, Calif.  
MARK WALKENHORT—Owner, Buyer.
- Dahnken, 5500 Grossmont Center Dr.** La Mesa 1  
Telephone: Area Code 714—463-7736  
Member of *DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.*  
Member of *AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
Catalog Showroom Operated in La Mesa, Calif.  
LASH LARKER—President & Buyer.
- Columbia Merchandise Co., 1115 S. Hope St.** Los Angeles 2  
Telephone: Area Code 213—747-6355  
Member of *CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.*  
Catalog Showrooms Operated in Los Angeles & Tarzana, Calif.  
MAIER LEVIN—President.  
HOWARD GARDNER—Head Buyer.
- Dahnken, 525 W. 7th St.** Los Angeles 1  
Telephone: Area Code 213—627-0566  
Member of *DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.*  
Member of *AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
Catalog Showroom Operated in Los Angeles, Calif.  
ROBERT LOBOS—Owner & Buyer.
- Sam Gold Inc., 5418 McConnell Ave.** Los Angeles 2  
Telephone: Area Code 213—390-3436  
Member of *AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
Catalog Showrooms Operated in Los Angeles & Redondo Beach, Calif.  
MAX EPSTEIN—President.  
ALLEN EPSTEIN—Buyer All Lines.
- †Nat Halpern Co., 315 W. 5th St.** Los Angeles 1  
Telephone: Area Code 213—626-6747  
Member: *NON AFFILIATED—Independent Coordinator.*  
Catalog Published in October.  
Catalog Showroom Operated in Los Angeles, Calif.  
JERRY FRIEDMAN & NAT HALPERN—Partners, Buyers.
- †Harleen of California Inc., 850 Santee St.** Los Angeles 1  
Telephone: Area Code 213—627-6103  
Member: *NON AFFILIATED—Independent Coordinator.*  
Catalog Published in September.  
Catalog Showroom Operated in Los Angeles, Calif.  
BOB GREEN—President, Buyer.  
MS. H. GREEN—Operations Manager, Buyer.
- †catalog coordinator

## CALIFORNIA (Cont'd.)

- Martini Co., 8151 Beverly Blvd.** Los Angeles 1  
Telephone: Area Code 213—651-2800  
Member of *ASSOCIATED CATALOG MERCHANTISERS, Windsor Locks, Conn.*  
Catalog Showroom Operated in Los Angeles, Calif.  
MARTY LIVUSER—President, Buyer.  
TIM KROLL—Buyer.
- Selger Jewelers Inc., 915 S. Olive St.** Los Angeles 1  
Telephone: Area Code 213—627-4138  
Member of *WHOLESALE SPECIALTY CO., Los Angeles, Calif.*  
Catalog Showroom Operated in Los Angeles, Calif.  
HARRY SELGER—President.  
MIRIAM SELGER—Vice President.  
DAVE STILLSBURY—Buyer.  
JOSE RAMIREZ—Buyer.
- Wholesale Specialty Co., 508 Los Angeles St.** Los Angeles  
Telephone: Area Code 213—628-2201  
Catalog Published in September.  
Group Coordinator Serving Companies listed as follows:  
SELGER JEWELERS, Los Angeles, Calif.  
WHOLESALE SPECIALTY CO., Los Angeles, Calif.  
ALAN V. LIVINGSTON—President, Buyer, Catalog Coordinator.
- Wholesale Specialty Co., 508 Los Angeles St.** Los Angeles 1  
Telephone: Area Code 213—628-2201  
Member of *WHOLESALE SPECIALTY CO., Los Angeles, Calif.*  
Catalog Showroom Operated in Los Angeles.  
ALAN V. LIVINGSTON—President, Buyer, Catalog Coordinator.
- Dahnken, 1424 - 2nd St.** Napa 1  
Telephone: Area Code 707—255-3017  
Member of *GEORGE ASSOCIATES, Salt Lake City, Utah.*  
Catalog Showroom Operated in Napa, Calif.  
JOHN WALKENHORST—Owner, Buyer Jewelry.  
STEWART WALKENHORST—Manager, Buyer Housewares, Giftwares.
- Dahnken, 2720 Savers Rd.** Oxnard 2  
Telephone: Area Code 805—487-4393  
Member of *GEORGE ASSOCIATES, Salt Lake City, Utah.*  
Catalog Showrooms Operated in Oxnard & Ventura, Calif.  
JANICE JOHNSON & JERRY FEALS—Partners, Buyers.
- Dahnken, 2650 Bechelli Ave.** Redding 1  
Telephone: Area Code 916—241-5322  
Member of *DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.*  
Member of *AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
Catalog Showroom Operated in Redding, Calif.  
WARREN MINES—Owner, Buyer.  
INGRID MINES—Buyer.
- Dahnken, 2800 Hilltop Mall Rd.** Richmond 1  
Telephone: Area Code 415—223-4321  
Member of *DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.*  
Member of *AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
Catalog Showroom Operated in Richmond, Calif.  
AL KOVALEFF—Partner & Buyer.
- †catalog coordinator



## CALIFORNIA (Cont'd.)

- Dahnken, 1245 San Carlos Ave. (Box 967)** San Carlos 1  
Telephone: Area Code 415—593-8411  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showroom Operated in San Carlos, Calif.  
HOWARD TALL—President.
- Dahnken, 940 University Ave.** San Diego 2  
Telephone: Area Code 714—291-1667  
Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showrooms Operated in La Mesa & San Diego, Calif.  
ROBERT DAYNES—Owner, Manager, Buyer.
- Jefco Merchandise Inc., 214 California St.** San Francisco 1  
Telephone: Area Code 415—397-1232  
Member of CHARTER CATALOGS, Atlanta, Ga.  
Catalog Showroom Operated in San Francisco, Calif.  
IRWIN COHN—President, Buyer All Lines.
- Lewis Leavy Co., 976 Mission St.** San Francisco 1  
Telephone: Area Code 415—781-8155  
Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
Catalog Showroom Operated in San Francisco, Calif.  
FRED LEAVY—President.  
BEN LEAVY—Vice President, Buyer General Merchandise.  
DAN LEAVY—Buyer Jewelry.
- Kessler's, 2680 Union Ave. (Box 24337)** San Jose 2  
Telephone: Area Code 408—371-3011  
Member of GEORGE ASSOCIATES, Salt Lake City, Utah.  
Catalog Showrooms Operated in Cupertino & San Jose, Calif.  
HARRISS KESSLER—President.  
MICHAEL DEVINE—Vice President.  
JOHN KESSLER—Vice President, Buyer Non-Jewelry.  
JOAN ROMAN—Buyer Jewelry.  
MARCUS WOODY—Buyer Cameras.
- Dahnken, 28845 South Western Ave.** San Pedro 1  
Telephone: Area Code 213—831-5551  
Member of GEORGE ASSOCIATES, Salt Lake City, Utah.  
Catalog Showroom Operated in San Pedro, Calif.  
NOBLE SELF—Owner & Buyer.
- Dahnken, 1295 - 2nd St.** San Rafael 2  
Telephone: Area Code 415—456-5250  
Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showrooms Operated in San Rafael & Santa Rosa, Calif.  
DICK COX—Partner.  
DAVID COX—Partner & Buyer.  
BRIAN MEAD—Manager.
- Besco Merchandising Corp., 3921 S. Bristol St.** Santa Ana 2  
Telephone: Area Code 714—556-7111  
Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
Catalog Showrooms Operated in Anaheim & Santa Ana, Calif.  
ARNOLD MARGOLIS—President.  
ANDREW MEARS—Vice President, Merchandising.

†catalog coordinator

## CATALOG SHOWROOMS

## CALIFORNIA (Cont'd.)

- Dahnken, 1209 State St.** Santa Barbara 1  
Telephone: Area Code 805—965-4543  
Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Santa Barbara, Calif.  
WENDY CHISHOLM—Owner & Buyer.
- Dahnken, 110 E. Clark Ave.** Santa Maria 1  
Telephone: Area Code 805—937-2017  
Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Santa Maria, Calif.  
JACK PIERCE—Owner & Buyer.
- Dahnken, 511 Wilshire Blvd.** Santa Monica 1  
Telephone: Area Code 213—451-5419  
Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Santa Monica, Calif.  
PENNY TASSARA—Owner & Buyer.
- Bingham's, 7536 Pacific Ave.** Stockton 1  
Telephone: Area Code 209—477-2634  
Member of GEORGE ASSOCIATES, Salt Lake City, Utah.  
Catalog Showroom Operated in Stockton, Calif.  
GERALD BINGHAM—President.  
JOHN VAN DELL—Vice President.  
MARY BINGHAM—Buyer Jewelry.
- Dahnken, 3351 Telegraph Rd.** Ventura 1  
Telephone: Area Code 805—844-1005  
Member of GEORGE ASSOCIATES, Salt Lake City, Utah.  
Catalog Showroom Operated in Ventura, Calif.  
JEFF LANG—Owner & Buyer.
- Volume Merchandising, 6414 Independence Ave.** Woodland Hills 1  
Telephone: Area Code 213—883-4402  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Woodland Hills, Calif.  
RON WOOD—Executive Vice President.  
ROGER JENSON—Vice President & Buyer.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980

## COLORADO

Ardells Gift Gallery, 272 S. Academy Blvd. Colorado Springs 80932  
 Telephone: Area Code 303—597-4450  
 Subsidiary of VALUE-HOUSE, Albuquerque, N. M.  
 Member of MUTUAL MERCHANDISING, New York, N. Y.  
 Catalog Showroom Operated in Colorado Springs, Colo.  
 GERALD FRIEDMAN—President.  
 NEAL LEAVEY—Vice President.  
 PHIL LEAVEY—Buyer Jewelry.  
 AL FISHMAN—Buyer.

†catalog coordinator

© BUSINESS GUIDES, INC., 1980

## CATALOG SHOWROOMS

## CONNECTICUT

National Catalog Showrooms, Danbury Shopping Center Danbury 06810  
 Telephone: Area Code 203—792-2300  
 Member of CREATIVE MERCHANDISING & PUBLISHING, Minnetonka, Minn.  
 Catalog Showroom Operated in Danbury, Conn.  
 HERB KRATE—President & Buyer.

Hanover Gift House, 735 Hanover Rd. Meriden 06450  
 Telephone: Area Code 203—235-7944  
 Division of MERIDEN CANDY & TOBACCO CO., INC., Meriden, Conn.  
 Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
 Catalog Showroom Operated in Meriden, Conn.  
 MARIANNE SCHAGNON—Manager, Buyer.  
 SHIRLEY SWIAK—Assistant Manager, Buyer.

New England Variety Distributors Inc., New London 06320  
 91 Crystal Ave.  
 Telephone: Area Code 203—442-9488  
 Member of MUTUAL MERCHANDISING, New York, N. Y.  
 Catalog Showrooms Operated in Groton, New London & Old Saybrook, Conn.  
 WILLIAM MEHLMAN—President.  
 PHILLIP WALLWORK—Vice President.  
 RICHARD MEHLMAN—Treasurer.  
 MEL NORTHROP—Buyer Appliances, Giftware.

S & S Tobacco & Candy Co., Inc., 59 Connecticut Ave. Norwalk 06850  
 Telephone: Area Code 203—853-1200  
 Member of MUTUAL MERCHANDISING, New York, N. Y.  
 Catalog Showroom Operated as SPARTAN in Norwalk, Conn.  
 STANLEY SELIGSON—President.  
 PHIL D'AMATO—Buyer.  
 JOHN O'KEEFE—Buyer.

G. E. Madison Stores, Inc., Rte. 10 Southington 06489  
 Telephone: Area Code 203—628-4791  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Southington, Conn.  
 BEN MARKS—President, Buyer.  
 JOHN KEEGAN—Vice President, Buyer.  
 JAMES PUCINI—Buyer.

Joseph Connor & Sons, Inc., 88 S. 2nd St. Taftville 06380  
 Telephone: Area Code 203—887-9289  
 Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
 Catalog Showrooms Operated as V. I. P. CATALOG SHOWROOM in  
 Danielson & Taftville, Conn.  
 LOUIS LEGARE—President.  
 RICHARD LEGARE—Vice President, Buyer.

Bozzuto's Candy Division, Inc., 195 Freight St. Waterbury 06720  
 Telephone: Area Code 203—574-2121  
 Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
 Catalog Showroom Operated in Waterbury, Conn.  
 JAMES BOZZUTO—President.  
 RICHARD BOZZUTO—Vice President.  
 JACQUELINE GREENWOOD—Buyer.

†catalog coordinator  
 © BUSINESS GUIDES, INC., 1980



## CONNECTICUT (Cont'd.)

The Gillette Co., Inc., Columbia Ave. Willimantic units  
 Telephone: Area Code 203—423-2511 06226  
 Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
 Catalog Showroom Operated in Willimantic, Conn.  
 MYER IUSSAIN—President.  
 GERALD IUSSAIN—Vice President, Buyer.

†Associated Catalog Merchandisers, Lawnacre Rd. Windsor Locks  
 Telephone: Area Code 203—623-0553 06096  
 Catalog Published in September.

Group Coordinator Serving Companies listed as follows:

ADELSON'S NEWPORT DISCOUNT CENTER, Newport, R. I.  
 SAMUEL ARONS & SONS, Kingston, Mass.  
 B & C ROSEN CO., Port Chester, N. Y.  
 BOZZUTO'S CANDY DIVISION, Waterbury, Conn.  
 BULTON, INC., Rochester, N. Y.  
 CANDY SPECIALTY CO., Crowley, La.  
 DAVID SALES CO., Philadelphia, Pa.  
 DIRECT BUYING SERVICE, Seattle, Wash.  
 E & J DISTRIBUTORS, INC., Northampton, Mass.  
 EXECUTIVE BUYING GROUP, Cranbury, N. J.  
 FRIEDMAN DISTRIBUTING CO., St. Louis, Mo.  
 GARDEN SPOT CENTER, Lebanon, Pa.  
 GEM CANDY & NOVELTY CO., York, Pa.  
 GEM SALES, Ferndale, Mich.  
 THE GILLETTE CO., Willimantic, Conn.  
 HANOVER GIFT HOUSE, Meriden, Conn.  
 HAUER'S SONS, INC., Lebanon, Pa.  
 IRVIN, INC., Edinburg, Va.  
 INTERNATIONAL HOUSE, Saugerties, N. Y.  
 KING WHOLESALE, Oswego, N. Y.  
 KILMON CO., INC., Salisbury, Md.  
 KIRST & SONS, INC., Hamburg, N. Y.  
 LICATA BROS., Lockport, N. Y.  
 M & M SALES CO., Westfield, Mass.  
 MARTINEL CO., Los Angeles, Calif.  
 NICHOLAS WHOLESALE DISTRIBUTORS, Troy, Mich.  
 NOTINI SONS, Methuen, Mass.  
 POLLOCK CANDY & CIGAR CO., Kittanning, Pa.  
 VAN'S CANDY & TOBACCO SERVICE, Laramie, Wyo.  
 WAGNER CANDY CO., Paducah, Ky.  
 ELI WHITNEY, Tampa, Fla.  
 WIPCO VALUE CENTER, Claremont, N. H.  
 ZIDELL SALES CO., St. Joseph, Mo.  
 RICHARD C. FREDETTE, JR.—President & Merchandise Coordinator.  
 LEONARD CHURNUS—Vice President, Merchandise Coordinator.

†catalog coordinator

## DISTRICT OF COLUMBIA

Kaufmann Jewelers, 1721 M St. N. W. Washington units  
 Telephone: Area Code 202—293-3088 20038  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Washington, D. C.  
 HERBERT KAUFMANN—President.  
 GEORGE KAUFMANN—Vice President, Buyer.

Tulkin-Hauptman Corp., 733 - 15th St. N. W. Washington 1  
 Telephone: Area Code 202—628-7649 20005  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Washington, D. C.  
 KURT HAUPTMAN—President, Buyer.  
 MARSHA HAUPTMAN—Vice President, Buyer.

†catalog coordinator  
 © BUSINESS GUIDES, INC., 1980

## FLORIDA

- Squire International**, 3425 N. Dixie Hwy. Fort Lauderdale 1  
Telephone: Area Code 305-565-4656 33334  
Member of *CHARTER CATALOGS*, Atlanta, Ga.  
Catalog Showroom Operated in Fort Lauderdale, Fla.  
MILTON ARTZ—President, Buyer.  
BERNICE ARTZ—Vice President.
- Imperial Distributors of Florida Inc.**, P. O. Box 1149 Gainesville 1  
Telephone: Area Code 904-376-7816 35201  
Member of *CHARTER CATALOGS*, Atlanta, Ga.  
Catalog Showroom Operated in Gainesville, Fla.  
BETTY WILLIAMS—President.  
MACK WILLIAMS—Vice President.  
BOB HARRELL—Merchandise Manager.
- Finkelstein's**, 5546 Beach Blvd. Jacksonville 1  
Telephone: Area Code 904-398-3403 32207  
Member of *AMERICAN MERCHANDISERS*, Minneapolis, Minn.  
Catalog Showroom Operated in Jacksonville, Fla.  
STEVE KAHN—Owner & Buyer.
- Texas Supply, Inc.**, 152 N.E. 11th St. Miami 1  
Telephone: Area Code 305-371-6723 33132  
Member of *PAUL SCHULTZ CATALOGS*, Louisville, Ky.  
Catalog Showroom Operated in Miami, Fla.  
FRED ZISQUIT—President.  
JUDD ZISQUIT—Vice President, General Manager & Buyer.
- L. Luria & Son, Inc.**, 5770 Miami Lakes Dr. Miami Lakes 16  
Telephone: Area Code 305-557-9000 33014  
Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
Catalog Showrooms Operated in Altamonte Springs, Casselberry,  
Fort Lauderdale, Hialeah, Hollywood, Lake Worth, Miami (2), North Miami,  
Orlando, Palm Bay, Pompano Beach, South Miami, Tamarac, Tampa &  
West Palm Beach, Fla.  
Estimated Sales: \$75,000,000  
LEONARD LURIA—President.  
PETER LURIA—Vice President, Merchandising.  
IRVING SEGEL—Jewelry Manager.  
ARTHUR ZEVATOR—Non-Jewelry Manager.
- Brand Distributors**, 229 Orange Blossom Trail N. Orlando 1  
Telephone: Area Code 305-849-6370 32805  
Member of *JEWECON MERCHANDISING*, Wilkes Barre, Pa.  
Catalog Showroom Operated in Orlando, Fla.  
LARRY KAHN—President.  
MARCIE KAHN—Vice President.  
DOTTIE HOEKMAN—Buyer Jewelry.  
JIM HARDIN—Buyer Non-Jewelry.
- Masters Merchandise Mart**, P. O. Box 2860 Sarasota 19  
Telephone: Area Code 813-355-7181 33578  
Member of *CREATIVE MERCHANDISE & PUBLISHERS*, Minnetonka, Minn.  
Catalog Showrooms Operated in Bradenton, Brandon, Cape Coral, Clearwater,  
Englewood, Fort Myers, Lakeland, Leesburg, Naples, North Fort Myers,  
Ocala, Port Charlotte, Port Ritchie, St. Petersburg, Sarasota (3), Venice &  
Winter Haven, Fla.  
Estimated Sales: \$38,000,000  
ARTHUR GOLDBERG—President, Buyer Diamonds.  
JUNE GRUBBS—Buyer Jewelry.  
CAROL LEE—Buyer Appliances.  
ANN SANTINI—Buyer Appliances.  
ANDRA PARKER—Buyer Appliances.

†catalog coordinator

## FLORIDA (Cont'd.)

- Whitney, Inc.**, 609 Cumberland Ave. Tampa 1  
Telephone: Area Code 813-885-2911 33601  
Member of *ASSOCIATED CATALOG MERCHANDISERS*, Windsor Locks, Conn.  
Catalog Showroom Operated in Tampa, Fla.  
PAUL WELSH—President.
- U. S. Wholesale Distributors Inc.**, 1505 Florida Ave. Tampa 1  
Telephone: Area Code 813-229-7937 33602  
Member of *AMERICAN MERCHANDISERS*, Minneapolis, Minn.  
Catalog Showroom Operated in Tampa, Fla.  
GENE GREEN—President, Buyer.  
RAY BRINNING—Vice President.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980



## GEORGIA

J. B. Alexander Inc., 880 Barber St. Athens units  
Telephone: Area Code 404-546-5143 30601 1  
Member of *FEDERATED MERCHANDISING*, New York, N. Y.  
Catalog Showroom Operated in Athens, Ga.  
BRANT ALEXANDER—President.  
BILL SAILORS—Vice President, General Manager, Buyer.  
JOAN ALEXANDER—Secretary.

†Charter Catalogs, 3186 Marjan Dr. Atlanta  
Telephone: Area Code 404-451-7286 30340  
Catalog Published in October.  
Group Coordinator Serving Companies listed as follows:  
ALEXANDERS, Greenville, S. C.  
ANDERSON SALES CO., Greenville, Tenn.  
WES FREEDMAN, Scranton, Pa.  
SAM GOLD INC., Los Angeles, Calif.  
GOLDSTEIN BROTHERS INC., Birmingham, Ala.  
GOLDWYN JEWELERS, Staten Island, N. Y.  
IMPERIAL DISTRIBUTING OF FLORIDA, INC., Gainesville, Fla.  
JEFCO MERCHANDISE CO., San Francisco, Calif.  
KUX JEWELERS & DISTRIBUTING CORP., Laurel, Miss.  
C. M. MANN CO., INC., Burlington, N. C.  
MIRON CATALOG SHOWROOM, Kingston, N. Y.  
ROSEN BROTHERS DISTRIBUTING, Savannah, Ga.  
SQUIRE INTERNATIONAL, Fort Lauderdale, Fla.  
TRUELL, Jackson, Tenn.  
US MERCHANDISE CO., Cleveland, Ohio.  
W. D. WILKENS DISTRIBUTING CO., Lubbock, Tex.  
JAMES HOUTCHENS—Coordinator Charter Catalogs.  
JERRY GOLDSTEIN (at Goldstein Bros., Birmingham, Ala.)—  
Buyer Diamonds.  
JOE KUX (at Kux Jewelers, Laurel, Miss.)—Buyer Housewares,  
Stone Rings.  
IRWIN COHN (at Jefco, San Francisco, Calif.)—Buyer Watches.  
WES FREEDMAN (at Wes Freedman, Scranton, Pa.)—  
Buyer 14-Karat Gold.  
ALBERT ANDERSON (at Anderson Sales, Greenville, Tenn.)—  
Buyer Gold Filled Jewelry.  
TOM WILKINS (at W. D. Wilkens, Lubbock, Tex.)—Buyer Tabletop,  
Giftware.  
JOEL GOLDSTEIN (at Goldstein Bros., Birmingham, Ala.)—  
Buyer Luggage.  
JAY SIEGEL (at U. S. Merchandise, Cleveland, Ohio)—  
Buyer Small Appliances.  
BILL ALEXANDER (at Alexanders, Greenville, S. C.)—  
Buyer Electronics & Vendor Review.  
RUSSELL TRUELL (at Truell, Jackson, Tenn.)—Buyer Advanced  
Electronics, Photography.  
MACK WILLIAMS (at Imperial, Gainesville, Fla.)—Buyer Juvenile  
Furniture & Sporting Goods.  
BILL MANN (at C. M. Mann, Burlington, N. C.)—Buyer Toys.  
J. D. WALTERS (at Alexanders, Greenville, S. C.)—Buyer Tools.

Allied Wholesale Distributors, 2559 Washington Rd. Augusta 7  
Telephone: Area Code 404-736-7261 30904  
Member of *CREATIVE MERCHANDISE & PUBLISHERS*, Minnetonka, Minn.  
Catalog Showrooms Operated in Albany, Athens, Augusta (3) &  
Macon Ga.; Columbia, S. C.  
Estimated Sales: \$20,000,000  
JAY PEARLSTEIN—President.  
CARL SWEAT—Vice President.  
MARVIN MILLER—Buyer Jewelry.

†catalog coordinator

## GEORGIA (Cont'd.)

Segall & Sons Inc., 7700 Abercorn Expressway Savannah units  
Telephone: Area Code 912-352-2211 31406 4  
Member of *AMERICAN MERCHANDISERS*, Minneapolis, Minn.  
Catalog Showrooms Operated in Columbus, Macon & Savannah (2), Ga.  
ROBERT SEGALL—President, Buyer.  
TERRY SEGALL—Vice President, Buyer.  
RICHARD SEGALL—Vice President, Buyer.

Ellmans Inc., 2740 Cobb Pkwy. Smyrna 7  
Telephone: Area Code 404-952-2141 30080  
Member: *NON AFFILIATED*—Independent Coordinator.  
Catalog Published in September—Supplement in March.  
Catalog Showrooms Operated in Atlanta, Decatur, Morrow, Smyrna &  
Tucker, Ga.; Charlotte & Greensboro, N. C.  
Estimated Sales: \$56,000,000  
ROBERT WEINSTEIN—President.  
ALAN KATZ—Executive Vice President.  
JACK HIRSH—Senior Vice President, General Merchandise.  
BARRY KAUFMAN—Vice President, Buyer Jewelry.  
STEVE RANSTLE—Vice President, Buyer Diamonds.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980

## HAWAII

Dahnken, 186 S. Hotel St.

Telephone: Area Code 808—537-5502

Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.

Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.

Catalog Showroom Operated in Honolulu, Hawaii.

JULIE CHIN—President &amp; Buyer.

Honolulu

96813

units  
1

†catalog coordinator

## IDAHO

Dahnken, 588 Addison Ave. W.

Telephone: Area Code 208—734-7400

Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.

Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.

Catalog Showroom Operated in Twin Falls, Idaho.

T. C. SWEDLEY—Owner, Buyer.

Twin Falls

83301

units  
1

†catalog coordinator



## ILLINOIS

- Lowell Jewelers & Distributors, Rte. 13 S.** Carbondale 3  
Telephone: Area Code 618-549-5354  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showrooms Operated in Bloomington & Marion, Ill.;  
Cape Girardeau, Mo.  
DAN O'NEAL—President.  
ADOLPHE BROOKS—Executive Vice President.  
JERRY DALEY—Buyer Catalog Division.
- McDade & Co., 505 E. North Ave.** Carol Stream 5  
Telephone: Area Code 312-665-5200  
Member of MERCHANDISERS ASSOCIATION, INC., Chicago, Ill.  
Catalog Showrooms Operated in Burbank, Carol Stream, Chicago Heights,  
Lincolnwood & Palatine, Ill.  
Estimated Sales: \$60,000,000  
PATRICK J. DOYLE, SR.—President, Buyer.  
PATRICK J. DOYLE, JR.—Vice President, Buyer.  
ERNEST DINGESZ—Vice President, Buyer.
- B & C Distributing Co., 2210 S. Michigan Ave.** Chicago 1  
Telephone: Area Code 312-842-2277  
Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
Catalog Showroom Operated in Chicago, Ill.  
BERNARD KLEIN—President, Head Buyer.
- Bridgeport Wholesale Co., Inc.,  
200-226 Washington St.** Bridgeport 4  
Telephone: Area Code 618-945-2711  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showrooms Operated as BENJAMIN'S CATALOG SHOWROOM CO.  
in Bridgeport, Danville & Effingham, Ill.; Tell City, Ind.  
BEN GOODIN—Chairman of the Board.  
HELEN A. GOODIN—President, Jewelry Buyer.  
JIM PHELPS—Vice President, Treasurer.  
ROBERT WILKING—Vice President, Operations, Buyer  
General Merchandise.
- Glaser's Furniture & Appliance Co., 5115 S. Kedzie Ave.** Chicago 1  
Telephone: Area Code 312-776-1790  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showroom Operated in Chicago, Ill.  
ERWIN GLASER—President, Buyer.
- K & G Products Inc., 119 W. Lake St.** Chicago 1  
Telephone: Area Code 312-346-6055  
Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
Catalog Showroom Operated in Chicago, Ill.  
CLARA KRISCHER—President, Buyer.
- †Merchandisers Association, Inc., 6455 S. Central Ave.** Chicago 1  
Telephone: Area Code 312-284-7600  
Catalog Published in September.  
Group Coordinator Serving Companies listed as follows:  
BEST BUY DISTRIBUTORS INC., Chelmsford, Mass.  
BRENDLES INC., Elkin, N. C.  
EVANS DISTRIBUTORS & JEWELERS, Rockville, Md.  
GATTAS CO., INC., Memphis, Tenn.

(Continued)

†catalog coordinator

## ILLINOIS (Cont'd.)

- Merchandisers Association, Inc. (Continued)** units  
HOWARD SALES CO., Greenbrook, N. J.  
McDADE & CO., Carol Stream, Ill.  
E. F. MacDONALD, Dayton, Ohio.  
PEORIA SUPPLIERS, Peoria, Ill.  
PRESENT CO., Rochester, N. Y.  
ROBBINS JEWELERS & DISTRIBUTORS, Philadelphia, Pa.  
SCHNUCK MARKETS, Bridgeton, Mo.  
SIBLEY CO., St. Paul, Minn.  
SAM SOLOMON CO., Charleston, S. C.  
STATE WHOLESALE CO., Cleveland, Ohio.  
WEIS JEWELERS & DISTRIBUTORS, Monroeville, Pa.  
WILKOR, Lakeland, Fla.  
DOUG BRENDLE (at Brendles, Elkin, N. C.)—President &  
Buyer Sporting Goods.  
ALAN SILBERMAN (at Weis, Monroeville, Pa.)—Vice President &  
Buyer Watches.  
GEORGE MURRAY, JR. (at Peoria Suppliers, Peoria, Ill.)—  
Vice President, Buyer Photo, Weather, Binoculars & Typewriters.  
ERNEST DINGESZ—Treasurer.  
RON MAZUR (at State, Cleveland, Ohio)—Secretary &  
Buyer Hardware & Automotive.  
LORRAINE KELLY—Administrator.  
JAMES SILBERMAN (at Weis, Monroeville, Pa.)—Buyer  
Miscellaneous Jewelry.  
STEVE BAUMGARTEN (at Evans, Rockville, Md.)—Buyer Electronics.  
FRED GATTAS, JR. (at Gattas, Memphis, Tenn.)—Buyer Tabletop.  
ARTHUR GOLDSTEIN (at Howard Sales, Greenbrook, N. J.)—  
Buyer Imports.  
KEN BRASHER (at Peoria Suppliers, Peoria, Ill.)—Buyer  
Lawn & Garden.  
MAX MENDEL, III (at Robbins Jewelers, Philadelphia, Pa.)—  
Buyer Housewares.  
PATRICK DOYLE, SR. (at McDade, Carol Stream, Ill.)—Buyer  
Juvenile & Toys.  
GORDON PRESENT (at Present Co., Rochester, N. Y.)—Buyer  
Lamps & Clocks.  
JOE MCLEISH (at Peoria Suppliers, Peoria, Ill.)—Buyer Luggage  
& Leather.  
BILL COSBY (at Brendle's, Elkin, N. C.)—Buyer Radios.
- Michals-Kagen, 55 E. Washington St., Suite 1011** Chicago 1  
Telephone: Area Code 312-263-0066  
Member of JEWELCOR MERCHANDISING, Wilkes Barre, Pa.  
Catalog Showroom Operated in Chicago, Ill.  
EDWARD MICHALS—President, Head Buyer.  
A. KAGEN—Vice President, Buyer.
- Monroe Merchandisers, 1050 E. 81st St.** Chicago 3  
Telephone: Area Code 312-873-1000  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showrooms Operated in Chicago, Joliet & Midlothian, Ill.  
FRANK ORWIN—President.  
MARVIN BARRON—Vice President, Operations.  
HOWARD RUDY—Vice President, Merchandising, Head Buyer.
- Oak Supply & Furniture Co., 723 W. Jackson St.** Chicago 1  
Telephone: Area Code 312-454-1110  
Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
Catalog Showroom Operated in Chicago, Ill.  
SAM WOLSKY—President, Head Buyer.

†catalog coordinator

© BUSINESS GUIDES, INC., 1980

## ILLINOIS (Cont'd.)

**K's Merchandise Mart Inc.**, 3103 N. Charles St. Decatur 5  
 Telephone: Area Code 217—875-1440  
 Member of *CREATIVE MERCHANDISE & PUBLISHERS*, Minnetonka, Minn.  
 Catalog Showrooms Operated in Bradley, Champaign, Danville & Decatur (2), Ill.  
 KAY ELDRIDGE—President.  
 RAY ELDRIDGE—Vice President.  
 DON OUELLETTE—Supervisor, Head Buyer.

**Frederick F. Borgsmiller Wholesale**, Rtes. 13 & 127 Murphysboro 1  
 Telephone: Area Code 618—687-1751  
 Member of *JEWELCOR MERCHANDISING*, Wilkes Barre, Pa.  
 Catalog Showroom Operated in Murphysboro, Ill.  
 FREDERICK F. BORGS MILLER—President.  
 RONALD WILLIAMS—Vice President, Operations, Buyer.  
 JOHN JUSTIS—Vice President, Buyer.

**Mills Distributing Company**, 218 N. 17th St. Murphysboro 2  
 Telephone: Area Code 618—684-2221  
 Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
 Catalog Showrooms Operated in Murphysboro, Ill. & Sikeston, Mo.  
 LANDESS MILLS—President, Buyer.  
 GARY MILLS—Vice President, Buyer.  
 MICHAEL MILLS—Vice President, Buyer.

**Peoria Suppliers**, 100 Walnut St. Peoria 2  
 Telephone: Area Code 309—674-7123  
 MAILING ADDRESS: P. O. Box 1168, Peoria, Ill. 61653  
 Member of *MERCHANDISERS ASSOCIATION, INC.*, Chicago, Ill.  
 Catalog Showrooms Operated as MURRAY'S JEWELERS & DISTRIBUTORS in Bloomington & Peoria, Ill.  
 GEORGE MURRAY, JR.—President.  
 JOE MCLEISH—Vice President, Buying Supervisor.

**Merchants Wholesale Inc.**, 42-21 Broadway Quincy 1  
 Telephone: Area Code 217—222-3355  
 Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
 Catalog Showroom Operated in Quincy, Ill.  
 D. J. McLAUGHLIN—President, Buyer.

**House of Wares**, 4939 W. 95th St. Oaklawn 1  
 Telephone: Area Code 312—422-0567  
 Member of *AMERICAN MERCHANDISERS*, Minneapolis, Minn.  
 Catalog Showroom Operated in Oaklawn, Ill.  
 HARVEY MADER—President, Buyer.

**Cassiday-Cosgrove Inc.**, 127-129 E. St. Paul St. Spring Valley 1  
 Telephone: Area Code 815—663-2251  
 Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
 Catalog Showroom Operated in Spring Valley, N. Y.  
 JACK CASSIDAY—President, Buyer.  
 JACK COSGROVE—Vice President, Buyer.

**Najim Wholesale Inc.**, 920 E. Adams St. Springfield 1  
 Telephone: Area Code 217—522-8826  
 Member of *FEDERATED MERCHANDISING*, New York, N. Y.  
 Catalog Showroom Operated in Springfield, Ill.  
 GEORGE NAJIM—President, Buyer.

†catalog coordinator

## ILLINOIS (Cont'd.)

**Cullen Distributors Inc.**, 125 S. Park St. Streator 1  
 Telephone: Area Code 815—872-2975  
 Member of *FEDERATED MERCHANDISING*, New York, N. Y.  
 Catalog Showroom Operated in Streator, Ill.  
 C. B. CULLEN—President, Buyer.  
 JON B. CULLEN—Vice President, Buyer.

**Meyer & Company**, 3055 W. Washington St. Waukegan 1  
 Telephone: Area Code 312—623-7300  
 Member of *FEDERATED MERCHANDISING*, New York, N. Y.  
 Catalog Showroom Operated in Waukegan, Ill.  
 LEON J. MEYER—President, Buyer.  
 CHARLES S. MEYER—Vice President, Buyer.

†catalog coordinator  
 © BUSINESS GUIDES, INC., 1980



## INDIANA

**Calumet Thrift Center, 1005 W. Chicago Ave.** East Chicago 46312  
 Telephone: Area Code 219—398-1858  
 Member of *PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.*  
 Catalog Showrooms Operated in East Chicago & Merrillville, Ind.  
 MORRIS RESNICK—President.  
 HOWARD RESNICK—Vice President, Buyer Electronics, Cameras, Sporting Goods.  
 SHIRLEY RESNICK—Vice President, Buyer Housewares.  
 DANIEL RESNICK—Secretary, Buyer Jewelry.

**Elkhart Wholesale Co., 2026 Sterling Ave.** Elkhart 46514  
 Telephone: Area Code 219—295-7372  
 Member of *PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.*  
 Catalog Showroom Operated in Elkhart, Ind.  
 EDWARD BELL—President, Buyer.  
 RICHARD DILORENZO—Vice President, Buyer.

**Schroeder's Wholesale Inc., 2010 S. Kentucky Hwy.** Evansville 47714  
 Telephone: Area Code 812—425-7175  
 Member of *PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.*  
 Catalog Showroom Operated in Evansville, Ind.  
 B. H. SCHROEDER—President, Buyer.  
 CARL ZIMMERMAN—Vice President, Buyer.

**Richmond Wholesale Co., 202 N. Cottage Ave.** Goshen 46526  
 Telephone: Area Code 219—533-4725  
 Member of *FEDERATED MERCHANDISING, New York, N. Y.*  
 Catalog Showrooms Operated in Temple Terrace, Fla. & Goshen, Ind.  
 DAVID SCHEIDT—President, Buyer.  
 PHIL SCHEIDT (at Temple Terrace, Fla.)—Vice President, Manager, Buyer.  
 LEE SUMMY—Manager, Buyer.

**Roberts Distributing Co., 255 S. Meridian St.** Indianapolis 46225  
 Telephone: Area Code 317—636-5544  
 Member of *PAUL SCHULTZ CATALOGS, Louisville, Ky.*  
 Catalog Showroom Operated in Indianapolis, Ind.  
 ROBERT PALLMAN—President, Buyer Jewelry.  
 BRUCE PALLMAN—Vice President, Buyer.

**Gromer Bros. Inc., 1314 N. Meridian** Portland 47371  
 Telephone: Area Code 219—726-4445  
 Member of *PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.*  
 Catalog Showroom Operated in Portland, Ind.  
 ROBERT W. DELANTER—President.  
 JACQUELINE DELANTER—Vice President.  
 FRED WORLEY—Buyer All Lines.

**Michiana Wholesale Inc., 516 N. Michigan St.** South Bend 46601  
 Telephone: Area Code 219—287-5901  
 Member of *MUTUAL MERCHANDISING, New York, N. Y.*  
 Catalog Showrooms Operated in as VALUE HOUSE Mishawaka & South Bend, Ind.  
 MAX KOENIG—President, Buyer Gifts, Housewares.  
 IRVING ROSENBERG—Secretary, Treasurer.  
 D. MILOSERY—Buyer Jewelry.

†catalog coordinator

## INDIANA (Cont'd.)

**E. H. Tepe, 1530 S. Main St.** South Bend 46613  
 Telephone: Area Code 219—289-4076  
 Member of *CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.*  
 Catalog Showrooms Operated in Elkhart, Fort Wayne, Merrillville, Mishawaka & South Bend, Ind.; Bay City, Kalamazoo & Saginaw, Mich.  
 Estimated Sales: \$24,000,000  
 ELMER TEPE—President.  
 JOE TEPE—Vice President.  
 ROY TEPE—Secretary, Treasurer.  
 HAROLD KLINGERMAN—Buyer Supervisor.  
 LORRAINE STOUT & FRED BIGGS—Buyers Jewelry.  
 CHUCK HANEY—Buyer Cameras, Dishes, Furniture, Tools, Seasonals.  
 STEVE HICKEY—Buyer Clocks, Leather Goods, Sporting Goods.  
 KEN SENN—Buyer Baby Goods, Calculators, Electronics, Silver, Cutlery, Toys.  
 ELSIE SAUNDERS & RITA SUMPTION—Assistant Buyers Housewares, Appliances, Personal Care.

**Wiemuth & Son Co., Inc., 1500 Wabash Ave.** Terre Haute 47807  
 Telephone: Area Code 812—232-3384  
 Member: *NON AFFILIATED—Independent Coordinator.*  
 Catalog Published in October.  
 Catalog Showroom Operated in Terre Haute, Ind.  
 ROBERT WIEMUTH—President, Buyer.  
 MILDRED WIEMUTH—Vice President.

†catalog coordinator

## IOWA

- Caffrey Cigar Co., 927 Kate Shelley Dr.** Boone 50036  
Telephone: Area Code 515—432-6941  
Member of *FEDERATED MERCHANDISING*, New York, N. Y.  
Catalog Showroom Operated in Boone, Iowa.  
LEE J. CAFFREY, JR.—President, Buyer.
- Merchants Wholesale Co., Inc., 801 S. Roosevelt Dr.** Burlington 52601  
Telephone: Area Code 319—752-2746  
Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
Catalog Showroom Operated as MERCOS CATALOG SHOWROOM in Burlington, Iowa.  
ROBERT THRASHER—President, Buyer.
- Farner-Bocken Co., Hwy. 30 E.** Carroll 51401  
Telephone: Area Code 712—792-3503  
Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
Catalog Showrooms Operated in Ames, Carroll, Council Bluffs, Fort Dodge & Sioux City, Ia.  
WILLIAM S. FARNER—President.  
JOHN NORGAARD—Vice President & Buyer.
- Belden Hill Co., Inc., 526 - 1st St. SE** Cedar Rapids 52401  
Telephone: Area Code 319—363-2095  
Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
Catalog Showroom Operated in Cedar Rapids, Iowa.  
WILLIAM K. GRAHAM—President, Buyer.
- Ardan Wholesale Inc., 2320 Euclid Ave.** Des Moines 50310  
Telephone: Area Code 515—281-9600  
Subsidiary of CARLSON COMPANIES, Minneapolis, Minn.  
Member of *CREATIVE MERCHANDISE & PUBLISHERS*, Minnetonka, Minn.  
Catalog Showrooms Operated as follows:  
CALIFORNIA—Arcadia, Bakersfield, Chico, Chula Vista, Clovis, El Cajon, Escondido, Fairfield, Fremont, Modesto, Monterey, Redding, Sacramento, San Diego, Santa Maria & Visalia.  
ILLINOIS—Moline, Peoria & Rockford.  
IOWA—Cedar Rapids, Davenport, Des Moines, Dubuque, Sioux City & Waterloo.  
KANSAS—Topeka & Wichita (2).  
NEBRASKA—Lincoln.  
NEVADA—Las Vegas (2) & Reno.  
OHIO—Cincinnati.  
OKLAHOMA—Tulsa.  
TEXAS—Beaumont, Brownsville, Bryan, El Paso, Galveston, McGowan, Laredo, Odessa & Texarkana.  
WEST VIRGINIA—Charleston.  
Estimated Sales: \$220,000,000  
SAMUEL SCHWARTZ—President.  
DAVID G. WALKER—Vice President, Finance, Administration.  
ARTHUR STRAUSS—Vice President, Operations.  
JOAN E. REECE—Vice President, Merchandising.  
DEAN JONES—Vice President, Marketing.  
THOMAS R. NOON—Controller.  
RON WOJCIK—Director of Merchandising.  
ROGER KOEHNECKE—Director of Information Services.  
DAVID SRUMNAN—Director of Personnel.  
SCHIM COHN—Director of Advertising.  
JIM HILL—Merchandise Manager Jewelry.  
BOB LANG—Merchandise Manager Electronics, Cameras, Sporting Goods.  
PHIL NEWBIGGIN—Merchandise Manager Appliances, Housewares, Patio, Lawn.  
GARY SCHNEIDER—Buyer Giftware, Toys.

†catalog coordinator

## IOWA (Cont'd.)

- Capital Myers-Cox, Inc., 175 W. 32nd St. (Box 729)** Dubuque 52001  
Telephone: Area Code 319—583-8205  
Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
Catalog Showroom Operated in Dubuque, Ia.  
JOSEPH A. CAREW—President & Buyer.  
ROBERT CARPENTER—Buyer.
- Martin Bros. Co., 100 E. 5th St.** Waterloo 50706  
Telephone: Area Code 319—234-1715  
MAILING ADDRESS: P. O. Box 777, Waterloo, Iowa 50703  
Member of *FEDERATED MERCHANDISING*, New York, N. Y.  
Catalog Showroom Operated in Waterloo, Iowa.  
ART BERGSTROM—President.  
PAUL SCHIPPER—Vice President, Buyer.  
BUZZ ANDERSON (at Cedar Rapids, Iowa)—Manager, Buyer.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980



## KANSAS

- Dahnken, 107 Layton (Box 1396)** Dodge City 67801  
 Telephone: Area Code 316—225-0026  
 Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Dodge City, Kans.  
 DONALD STAUTH—Partner, Buyer.  
 THOMAS D. STAUTH—Partner, Buyer.  
 STEVEN K. STAUTH—Partner, Buyer.
- Namee Wholesale Inc., 729 S. Main St. (Box 1526)** Hutchinson 67501  
 Telephone: Area Code 316—663-9196  
 Member of MUTUAL MERCHANDISING, New York, N. Y.  
 Catalog Showroom Operated in Hutchinson, Kans.  
 E. J. NAMEE—President, Buyer All Lines.
- Zeff Distributing, 7275 W. 105th St.** Overland Park 66212  
 Telephone: Area Code 913—381-8000  
 Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
 Catalog Showroom Operated in Overland Park, Kans.  
 DAVID ZEFF—President.  
 ALVIN ZEFF—Vice President, Buyer.  
 CHUCK BLOCK—Buyer.
- Clemens & Green Inc., 209 N. Silver St.** Paola 66071  
 Telephone: Area Code 913—294-2364  
 Member of MUTUAL MERCHANDISING, New York, N. Y.  
 Catalog Showroom Operated in Paola, Kans.  
 JAMES H. CLEMENS—President, Buyer.  
 H. L. GREEN—Vice President, Buyer.
- Richards Distributors Inc., 235 Kansas Ave.** Topeka 66603  
 Telephone: Area Code 913—357-6221  
 Member of JEWELCOR MERCHANDISING, Wilkes Barre, Pa.  
 Catalog Showroom Operated in Topeka, Kans.  
 RICHARD ZLOTKY—President, Buyer.  
 LAWRENCE GOLDSTEIN—Vice President, Buyer.

†catalog coordinator

## KENTUCKY

- Claude Fannin Co., 480 - 23rd St.** Ashland 41101  
 Telephone: Area Code 606—324-7124  
 Member of MUTUAL MERCHANDISING, New York, N. Y.  
 Catalog Showroom Operated in Ashland, Ky.  
 CLAUDE N. FANNIN—President, Buyer.
- Ohio Valley Tobacco Co., 459 - 29th St.** Ashland 41101  
 Telephone: Area Code 606—324-3717  
 Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
 Catalog Showroom Operated in Ashland, Ky.  
 DAVID GLOCKNER—President.  
 STEVEN GLOCKNER—Vice President.  
 BETTY DESS—Buyer Jewelry.  
 GEORGE MONTGOMERY—Buyer Cameras, Electrics.  
 DAN KUBIC—Buyer.
- Axton Candy & Tobacco Co., 4400 Old Brick Rd. (Box 32219)** Louisville 40232  
 Telephone: Area Code 502—459-2424  
 Member of FEDERATED MERCHANDISING, New York, N. Y.  
 Catalog Showroom Operated in Louisville, Ky.  
 R. T. AXTON—President, Buyer.  
 RANDY COLLIER—Vice President, Buyer Tobacco, Candy.
- Paul Schultz Catalogs, Inc., 1313 Lyndon Lane** Louisville 40222  
 Telephone: Area Code 502—425-5670  
 Catalog Published in August.  
 Group Coordinator Serving Companies listed as follows:  
 BELSCOT GIFT CATALOG, Chicago, Ill.  
 BEST BRAND DISTRIBUTORS, Florissant, Mo.  
 W. R. BLAIR, Waldorf, Md.  
 BLOCK DISTRIBUTORS, Cheltenham, Pa.  
 CAPS DISTRIBUTING CO., Tomah, Wisc.  
 JOSEPH CONNOR & SONS, Taftville, Conn.  
 DAHNKEN, San Carlos, Calif.  
 DEAN'S, INC., Laurens, S. C.  
 DISTRIBUTORS SERVICE ASSOCIATION, Laurel, Miss.  
 ECONOMY DISTRIBUTING CO., Shrewsbury, Mass.  
 GALANT CATALOG SHOWROOMS, Lauderdale, Fla.  
 GLASERS FURNITURE & APPLIANCE CO., Chicago, Ill.  
 GRAND DISTRIBUTORS, South Hackensack, N. J.  
 JOHN GREENAN & SONS, Silver Spring, Md.  
 GREENHOOD ENTERPRISES, Portsmouth, Va.  
 H & H DISTRIBUTORS, Cleveland, Ohio  
 H & H PAPER, Lowell, Mass.  
 HENDERSONS OF NEW BERN, New Bern, N. C.  
 HILLMARK DISTRIBUTORS, Paducah, Ky.  
 HOLTAN'S, INC., Whitehall, Wisc.  
 J & M WHOLESALE DISTRIBUTOR, Bristol, Va.  
 KENRICKS CATALOG SHOWROOM, Portsmouth, Ohio  
 KEY DISTRIBUTING, McKeesport, Pa.  
 LADY LEE WHOLESALE, Tupelo, Miss.  
 LAFAYETTE SALES, Detroit, Mich.  
 LOWELL JEWELERS & DISTRIBUTORS, Carbondale, Ill.  
 THE MARKET PLACE OF ALASKA, Anchorage, Alaska  
 NICHOLS WHOLESALE JEWELRY, Cookeville, Tenn.  
 CHARLES NUSINOV & SONS, Baltimore, Md.  
 PUBLIC CATALOG SHOWROOM, Hendersonville, N. C.  
 RICHTER & PHILIPS CO., Cincinnati, Ohio

(Continued)

†catalog coordinator  
 © BUSINESS GUIDES, INC., 1980

## KENTUCKY (Cont'd.)

## †Paul Schultz Catalogs, Inc. (Continued)

ROBBINS CO., Philadelphia, Pa.  
 ROBERTS DISTRIBUTING CO., Indianapolis, Ind.  
 SLEDDCO GIFT CENTER, Wheeling, W. Va.  
 SOUTHERN WHOLESALE OF ASHEBORO, Asheboro, N. C.  
 STERLING JEWELRY & DISTRIBUTING, Dallas, Tex.  
 TEXAS SUPPLY, INC., Miami, Fla.  
 TOP BRANDS DISTRIBUTORS, Jefferson City, Mo.  
 TOWNSMEN DISTRIBUTING CO., Schenectady, N. Y.  
 TRIANGLE CATALOG SALES, Durham, N. C.  
 USA CATALOG SHOWROOM, Joneboro, Ark.  
 UNIVERSAL CATALOG SHOWROOM, Fountain Valley, Calif.  
 WENDER, INC., Sprague, W. Va.  
 ZALE CORP., CATALOG DIVISION, Dallas, Tex.  
 PAUL SCHULTZ—President.  
 STEVE SCHULTZ—Vice President.  
 RICHARD SCHULTZ—Treasurer.  
 GEORGE SEITZINGER—Manager Hard Goods.  
 HERSCHEL STONE—Manager Jewelry.

## Hillmark Distributors, 426 Broadway

Telephone: Area Code 502—442-9333  
 Member of PAUL SCHULTZ CATALOGS, Atlanta, Ga.  
 Catalog Showroom Operated in Paducah, Ky.  
 ROBERT HILL—President, Buyer.  
 LINDA HILL—Vice President, Buyer.

Paducah  
 42001

## Wagner Candy Co., 3rd &amp; Jefferson St.

Telephone: Area Code 502—442-6302  
 Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
 Catalog Showroom Operated in Paducah, Ky.  
 HAROLD WAGNER—Owner.  
 DANNY PIERCE & MIKE ADAMS—Buyers General Merchandise.

Paducah  
 42001

†catalog coordinator

## LOUISIANA

## J. Wilson Co., Inc., P. O. Box 66221

Baton Rouge  
 70806

units  
 47

Telephone: Area Code 504—926-1733  
 Member: NON AFFILIATED—Independent Coordinator.  
 Catalog Published in August.  
 Catalog Showrooms Operating WILSONS JEWELERS as follows:  
 ALABAMA—Mobile, Montgomery & Tuscaloosa.  
 COLORADO—Pueblo.  
 FLORIDA—Clearwater, Pensacola, St. Petersburg & Tampa (2).  
 GEORGIA—Macon.  
 KANSAS—Wichita.  
 LOUISIANA—Alexandria, Baton Rouge (3), Harvey, Houma, Lafayette (2),  
 Lake Charles, Metairie, Monroe & Shreveport.  
 MISSISSIPPI—Gautier, Gulfport, Hattiesburg, Jackson (2), Meridian  
 & Pascagoula.  
 TEXAS—Abilene, Beaumont, Denton, Fort Worth, Houston (4), Hurst,  
 Irving, Lake Jackson, Longview, Richardson, San Angelo, Temple, Tyler  
 & Waco.

Estimated Sales: \$315,000,000

TRACY MANDART, JR.—President.  
 GREG COTTER—Vice President.  
 LYNN HERNANDEZ—General Merchandise Manager.  
 THOMAS DELERY—Buyer Traffic Appliances.  
 B. JACKSON—Buyer Housewares.  
 RONNIE BRUMFIELD—Buyer Outdoor Housewares.  
 GARY BEAUCHAMP—Buyer Hardware.  
 MIKE PIRELLO—Buyer Electronics.  
 KENT REEVES—Buyer Cameras.  
 CHERLYN HOLMES—Buyer Gifts.  
 MAUDE GILBERT—Buyer Gifts.  
 SANDY CALLOWAY—Buyer Gifts.  
 EDNA DARDENNE—Buyer Silver.  
 W. J. GILBERT—Buyer Luggage & Baby Goods.  
 STEVE SCHULMAN—Buyer Toys.  
 NORMAN CURRIER—Buyer Toys.  
 JESSIE BUECHE—Buyer Sporting Goods.  
 B. SCHEXNAYDER—Buyer Sporting Goods.  
 GERALD PAYNE—Buyer Sporting Goods.

## Candy Specialty Co., 314 E. 13th St.

Crowley  
 70526

1

Telephone: Area Code 318—783-2772  
 Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
 Catalog Showroom Operated in Crowley, La.  
 TONY PUISSEGUR—President, Buyer All Lines.

## Barker Wholesale Inc., 124 Lafourche St.

Lockport  
 70274

1

Telephone: Area Code 504—532-3366  
 Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
 Catalog Showroom Operated in Lockport, La.  
 O. T. BARKER—President.  
 DONOVAN BARKER—Vice President, Buyer All Lines.

## Capitol Wholesale Distributors, Inc.,

Marrero  
 70072

1

5001 Westbank Expressway  
 Telephone: Area Code 504—340-7157  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Marrero, La.  
 DAVID KELL—President.  
 JIM FOGELMAN—General Manager & Merchandiser.

†catalog coordinator



## LOUISIANA (Cont'd.)

Rack Service Co., Inc., 2701 Newcombe (Box 4727) Monroe  
 Telephone: Area Code 313—322-1446 71201  
 Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
 Catalog Showroom Operating as *GENEVAS GIFT GALLERY* in Monroe, La.  
 W. H. CHAMBLISS—President, Buyer.  
 PATRICIA CHAMBLISS—Vice President, Manager, Buyer.

†catalog coordinator

## MAINE

E. G. Foden Co., 284 Western Ave. South Portland  
 Telephone: Area Code 207—774-6386 04106  
 Member of *PROGRESSIVE BUYING ASSOCIATES*, Roslyn Heights, N. Y.  
 Catalog Showroom Operated in South Portland, Me.  
 ROBERT FODEN—President, Head Buyer.  
 JAMES OBREY—Controller.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980

## MARYLAND

- Dahnken, 134 Summer Rd. Annapolis 21401  
Telephone: Area Code 301—266-5430  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Annapolis, Md.  
CHRIS LUDWICKSON—Owner & Buyer.
- Lawrence A. Beck Co., 7120 Ambassador Rd. Baltimore 21207  
Telephone: Area Code 301—265-7200  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Baltimore, Md.  
LAWRENCE A. BECK—President & General Manager.  
BYRON LIVINGSTON—Sales Manager.
- †Crystal House, 418 W. Baltimore St. Baltimore 21201  
Telephone: Area Code 301—685-2335  
Member: NON AFFILIATED—Independent Coordinator.  
Catalog Showroom Operated in Baltimore, Md.  
DAVE MOGUL—President, Buyer.  
PATRICIA MOGUL—Vice President, Buyer.
- Charles Nusinov & Sons, Inc., 6635 Belair Rd. Baltimore 21206  
Telephone: Area Code 301—254-8659  
Member of PAUL SCHULTZ CATALOGS, Atlanta, Ga.  
Catalog Showroom Operated in Baltimore, Md.  
SAM NUSINOV—President, Buyer.  
MARK NUSINOV—Vice President, Buyer.
- Capital Cigar & Tobacco Co., Inc., 2400 Schuster Dr. Cheverly 20781  
Telephone: Area Code 301—773-8600  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showroom Operated in Cheverly, Md.  
BERNARD A. MARTIN—President, Head Buyer.  
JAY MARTIN—Vice President, Head Buyer.
- Goldsmith-Black Inc. of Md., 112 S. Wineow St. Cumberland 21502  
Telephone: Area Code 301—722-7111  
Member of FEDERATED MERCHANDISING, New York, N. Y.  
Catalog Showroom Operated in Cumberland, Md.  
CHARLES IRBY—President.  
JAMES LANCASTER—Vice President, Buyer.  
LARRY SLOAN—Buyer.
- Tobacco Products Co., 29 N. Prospect St. Hagerstown 21740  
Telephone: Area Code 301—733-0220  
Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
Catalog Showroom Operated in Hagerstown, Md.  
ANN SCHNEIDER—President, Buyer.  
JOHN R. POTTS—Vice President, Buyer.
- †W. Bell Inc., 12401 Twinsbrook Pkwy. Rockville 20852  
Telephone: Area Code 301—881-2000  
Catalog Published in September.  
Group Coordinator Serving Companies listed as follows:  
W. BELL & CO., INC., Rockville, Md.  
MICHAEL C. FINA CO., INC., New York, N. Y.  
PMW CO., Washington, Pa.  
WALTER BELL—Chairman of the Board, President.  
BERNARD BLUM—Executive Vice President.  
FREDERIC BELL—Senior Vice President.  
(Continued)

†catalog coordinator

## MARYLAND (Cont'd.)

- W. Bell Inc. (Continued) units  
MARTIN PFEIFER—Vice President, Finance.  
DESMOND KARMOLINSKI—Vice President, Merchandise.  
LARRY McPHERSON—Vice President, Corporate Systems.  
WARREN LAWHON—Vice President, Advertising.  
RALPH RUBIN—Merchandise Manager.  
DAVE GROVE—Buyer Giftware, Silver.  
DAVID GOLDSTEIN—Buyer Electronics, Cameras.  
WAYNE SCHRADER—Buyer Appliances.  
MIKE KAY—Buyer Luggage, Sporting Goods, Tools.  
BARRY BERMAN—Buyer 14-Karat Gold.  
BUDDY CLARK—Buyer Watches.
- W. Bell & Co., Inc., 12401 Twinsbrook Pkwy. Rockville 20852 13  
Telephone: Area Code 301—881-2000  
Member of W. BELL & CO., Rockville, Md.  
Catalog Showrooms Operated as follows:  
DISTRICT OF COLUMBIA—Washington.  
MARYLAND—Baltimore (2), Cockeysville, Lanham, Rockville & White Oak.  
TEXAS—Houston (3).  
VIRGINIA—Falls Church, Springfield & Tyson's Corner.  
Estimated Sales: \$98,000,000  
WILLIAM BELL—President.  
BERNARD BLUM—Executive Vice President.  
DESMOND KARMOLINSKI—General Merchandise Manager.  
RICHARD WRIGHT—Manager EDP & Branch Systems.  
WAYNE SCHRADER—Merchandise Appliances.  
RALPH RUBIN—Merchandise Manager.  
DAVE GROVE—Buyer Giftware, Silver.  
DAVID GOLDSTEIN—Buyer Electronics, Cameras.  
JIM WIGGINS—Buyer Luggage, Sporting Goods, Tools.  
BARRY BERMAN—Buyer 14-Karat Gold.  
LOU LAMPEL—Buyer Watches.
- Evans Distributors & Jewelers, 5060 Nicholson Rd. Rockville 20852 3  
Telephone: Area Code 301—770-6405  
Member of MERCHANDISERS ASSOCIATION, INC., Chicago, Ill.  
Catalog Showrooms Operated in Rockville, Md., Alexandria & Arlington (2), Va.  
STEPHEN H. BAUMGARTEN—President, Buyer.  
BURTON POLSKY—Vice President, Buyer.
- Kilmon Co., Inc., Snow Hill Rd. Salisbury 21801 1  
Telephone: Area Code 301—749-3226  
Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
Catalog Showroom Operated in Salisbury, Md.  
JAMES H. KILMON—President.  
R. THOMAS KILMON—Buyer Jewelry.
- K. S. Todd & Co., 805-19 E. Main St. Salisbury 21801 1  
Telephone: Area Code 301—749-8411  
Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
Catalog Showroom Operated in Salisbury, Md.  
HOWARD TODD—President, Buyer.
- John Greenan & Sons, 1314 Fenwick La. Silver Spring 20910 2  
Telephone: Area Code 301—587-2717  
Member of PAUL SCHULTZ CATALOGS, Atlanta, Ga.  
Catalog Showroom Operated in Washington, D. C. & Silver Spring, Md.  
JOHN GREENAN—President.  
ED GREENAN—Vice President, Buyer.  
TERRY GREENAN (at Washington, D. C.)—Vice President, Buyer.

†catalog coordinator



## MARYLAND (Cont'd.)

- W. R. Blair, U.S. Rte. 301  
Telephone: Area Code 301—645-3996  
Member of PAUL SCHULTZ CATALOGS, Atlanta, Ga.  
Catalog Showroom Operated in Lexington Park & Waldorf, Md.  
WALTER BLAIR—President, Head Buyer.
- Myers Catalog Showrooms, 1110 Baltimore Blvd.  
Telephone: Area Code 301—845-8700  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showrooms Operated in Westminster, Md. & Waynesboro, Pa.  
BRYAN D. MYERS—President, Buyer.  
STEPHAN B. HAYES—Vice President, Buyer.

Waldorf  
20601units  
2Westminster  
21157

2

†catalog coordinator

© BUSINESS GUIDES, INC., 1980

## CATALOG SHOWROOMS

## MASSACHUSETTS

- M. B. Sales Co., 333 Washington St.  
Telephone: Area Code 617—742-4400  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showroom Operated as SHERMAN'S in Boston, Mass.  
MORTON SHERMAN—President.  
NORMA SHERMAN—Buyer Jewelry.  
ROBERT SHERMAN—Buyer Photo & Luggage.  
LYNN KESSLER—Buyer Giftware.  
GERALD SHERMAN—Buyer Audio, Stereos, Washers & Dryers.  
MELVIN HIRSCHORN—Buyer Appliances & Kitchen Utensils.
- Best Buy Distributors, Inc., 20 Boston Rd.  
Telephone: Area Code 617—256-8945  
Division of PURITY SUPREME INC., North Billerica, Mass.  
Member of MERCHANDISERS ASSOCIATION, INC., Chicago, Ill.  
Catalog Showrooms Operated in Chelmsford & Quincy, Mass.  
& Salem, N. H.  
MICHAEL MISKELL—President.  
ERNIE ZUCKERMAN—Buyer Jewelry.  
FRANK ARSENAULT—Buyer General Merchandise.  
JAMES O'NEIL—Buyer Sight & Sound, Furniture.
- Polep Bros. Distributors, 705 Meadows St.  
Telephone: Area Code 413—592-4141  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showrooms Operated as PAYSAYER CATALOG SHOWROOMS in  
Holyoke, Northampton & West Springfield, Mass.  
CHARLES L. POLEP—President.  
GEORGE PROULX—Vice President, Warehousing-Transportation.  
LEON BELENKY—Vice President.  
NATHAN FOX—Vice President, Buyer Jewelry.  
SAM KREVALIN—Vice President, Buyer Luggage, Leather Goods,  
Garden, Lawn, Bar-B-Q, Housewares, Appliances.  
ODO PALAZZI—Vice President, Buyer Hardwares, Home &  
Auto Electronics, Records, Tape.  
MORTIMER A. POLEP—General Manager, Real Estate, Store Planning  
& Construction.  
RHONDA POLEP—Buyer Intimate Apparel, Hosiery, Giftwares.  
ANNE POLEP—Buyer Jewelry.  
EVA SULEWSKI—Buyer Giftwares, Home Furnishings, Toys,  
Sporting Goods, Candy, Cockles.
- Alpert Bros., Inc., 1641 N. Main St.  
Telephone: Area Code 617—678-5253  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showroom Operated as ALPERTS TRU VALU MART in  
Fall River, Mass.  
SUMNER ALPERT—President, Buyer.
- Prime Tobacco Co., 23 Snow St.  
Telephone: Area Code 617—342-3837  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showrooms Operated as PRIME VALUE MART in Fitchburg &  
Worcester, Mass.  
STANLEY BURWICK—President, Buyer.  
J. TUTTER BURWICK—Vice President, Buyer.

Boston  
02108units  
1Chelmsford  
01824

3

Chicopee  
01021

3

Fall River  
02720

1

Fitchburg  
01420

2

†catalog coordinator

© BUSINESS GUIDES, INC., 1980

## MASSACHUSETTS (Cont'd.)

**R & R Jewelry & Gift Distributors, Inc.,** 790 River St. Fitchburg 01420  
 Telephone: Area Code 617-342-6046  
 Member of *AMERICAN MERCHANDISERS*, Minneapolis, Minn.  
 Catalog Showrooms Operated in Fitchburg, Greenfield & Leominster, Mass.;  
 Concord, Keene & Laconia, N. H.  
 Estimated Sales: \$17,000,000  
 RAYMOND ROY—Chairman of the Board, Buyer Jewelry.  
 NORMAN BOURGAULT—President, Buyer Giftware.  
 RAYMOND ROY, JR.—Vice President, Buyer.

**Samuel Arons & Sons,** Kingston Industrial Park Kingston 02384  
 Telephone: Area Code 617-746-8300  
 Member of *ASSOCIATED CATALOG MERCHANDISERS*, Windsor Locks, Conn.  
 Catalog Showroom Operated in Kingston, Mass.  
 ROBERT LITEL—President, Buyer.  
 EDWARD ARONS—Executive President, Buyer.  
 MICHAEL LITEL—Vice President, Buyer.

**H & H Paper,** 42 French St. Lowell 08152  
 Telephone: Area Code 617-452-8956  
 Member of *PAUL SCHULTZ CATALOGS*, Atlanta, Ga.  
 Catalog Showroom Operated in Lowell, Mass.  
 HAROLD PALEFSKY—President, Buyer.

**L. J. Risan Inc.,** 61-65 Salem St. Medford 02155  
 Telephone: Area Code 617-395-8520  
 Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
 Catalog Showroom Operated as EL-JAY INC. in Gloucester & Medford, Mass.  
 LOUIS J. RISMAN—President, Buyer.  
 SIDNEY ARONSON—Manager, Buyer.

**Notini Sons,** 26 Spruce St. Methuen 01844  
 Telephone: Area Code 617-682-5871  
 Member of *ASSOCIATED CATALOG MERCHANDISERS*, Windsor Locks, Conn.  
 Catalog Showroom Operated as SPRUCE GIFT HOUSE in Methuen, Mass.  
 ALBERT NOTINI—President, Buyer.  
 JAMES NOTINI—Buyer.

**National Wholesale Co.,** 1750 Purchase St. New Bedford 02740  
 Telephone: Area Code 617-994-9658  
 Member of *CREATIVE MERCHANDISE & PUBLISHERS*, Minnetonka, Minn.  
 Catalog Showrooms Operated in Fall River, Hyannis & New Bedford, Mass.  
 SYDNEY SCHWARTZ—President, Buyer Jewelry.  
 SID GREEN—Vice President, Buyer.  
 SAMUEL HOCHMAN—Vice President, Buyer.  
 HERB KRATE—Vice President, Buyer.

**J. E. Collins Co., Inc.,** 2 Robert Dr. North Adams 01247  
 Telephone: Area Code 413-663-6507  
 Member of *FEDERATED MERCHANDISING*, New York, N. Y.  
 Catalog Showroom Operated as THE TREASURE CHEST in  
 North Adams, Mass.  
 JAMES COLLINS—President.  
 JOSEPH WOLFE—Vice President.  
 JAMES E. QUINTON, JR.—Manager, Buyer.  
 ELAINE DURANT—Buyer.

†catalog coordinator

## MASSACHUSETTS (Cont'd.)

**E & J Distributors Inc.,** 21 Conz St. Northampton 01060  
 Telephone: Area Code 413-584-3900  
 Member of *ASSOCIATED CATALOG MERCHANDISERS*, Windsor Locks, Conn.  
 Catalog Showroom Operated as ELFIN CATALOG in Northampton, Mass.  
 STEVE FINN—President, Buyer.  
 WILLIAM FINN—Vice President.

**White Star Confectionary Co.,** 48 Eagle St. (Box L) Pittsfield 01201  
 Telephone: Area Code 413-445-4516  
 Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
 Catalog Showroom Operated as VALUE MART OF PITTSFIELD INC.,  
 Pittsfield, Mass.  
 GEORGE MASSERY—President, Treasurer.  
 MARY P. MASSERY—Vice President, Buyer.

**Economy Distributing Co., Inc.,** 274 South St. Shrewsbury 01545  
 Telephone: Area Code 617-799-7200  
 Member of *PAUL SCHULTZ CATALOGS*, Atlanta, Ga.  
 Catalog Showroom Operated in Shrewsbury, Mass.  
 RUSSELL SAMARA—President, Buyer.

**Tri-City Catalog Showroom,** 272 Highland Ave. Salem 01970  
 Telephone: Area Code 617-745-7526  
 Member of *PROGRESSIVE BUYING ASSOCIATES*, Roslyn Heights, N. Y.  
 Catalog Showroom Operated in Salem, Mass.  
 NORMAN STONE—Owner, Buyer.

**The Wholesaler,** 570 N. Elm St. West Bridgewater 02379  
 Telephone: Area Code 617-583-0930  
 Member of *AMERICAN MERCHANDISERS*, Minneapolis, Minn.  
 Catalog Showrooms Operated in West Bridgewater & Whitman, Mass.  
 JOSEPH J. BRAGA—President & Merchandiser.

**M & M Sales Co.,** 205 Elm St. Westfield 01085  
 Telephone: Area Code 413-562-4674  
 Member of *ASSOCIATED CATALOG MERCHANDISERS*, Windsor Locks, Conn.  
 Catalog Showroom Operated in Westfield, Mass.  
 JOHN MORITKO—President, Buyer.  
 GENEVIEVE MORITKO—Vice President, Buyer.

†catalog coordinator  
 © BUSINESS GUIDES, INC., 1980



## MICHIGAN

- Barentsen Candy Co., 147 - 5th St.** Benton Harbor 1  
 Telephone: Area Code 616—927-3171  
 Member of *FEDERATED MERCHANDISING, New York, N. Y.*  
 Catalog Showroom Operated as BCC CATALOG GIFT CENTER in  
 Benton Harbor, Mich.  
 LEON GIDEON—President, Buyer Jewelry.  
 GRANT DERFELT—Vice President, Buyer.
- Value Mart, P. O. Box 207** Berrien Springs 1  
 Telephone: Area Code 616—471-3384  
 Member of *AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
 Catalog Showroom Operated by ANDREWS UNIVERSITY in  
 Berrien Springs, Mich.  
 MAX CHURCH—Manager, Buyer.
- Lafayette Sales, 6121 W. Fort St.** Detroit 1  
 Telephone: Area Code 313—841-0600  
 Member of *PAUL SCHULTZ CATALOGS, Louisville, Ky.*  
 Catalog Showroom Operated in Detroit, Mich.  
 SHELDON GIRSH—President, Buyer.  
 JOE SLOTNICK—Vice President, Buyer.
- Lasalle Distributing Co., 20201 Livernois St.** Detroit 2  
 Telephone: Area Code 313—341-4700  
 Member of *JEWELCOR MERCHANDISING, Wilkes Barre, Pa.*  
 Catalog Showroom Operated in Detroit & Southfield, Mich.  
 IRWIN LIEBERMAN—President.  
 WILLIAM ROSEN—Vice President, Manager, Buyer.
- Gem Sales, 22635 Woodward Ave.** Ferndale 1  
 Telephone: Area Code 313—399-0330  
 Member of *ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.*  
 Catalog Showroom Operated in Ferndale, Mich.  
 FLORENCE AMSTER—President, Buyer.  
 EUGENE SCHLESINGER—Vice President, Buyer.
- Schafer Tobacco & Candy Co., 920 Towers St.** Flint 1  
 Telephone: Area Code 313—239-5778  
 Member of *FEDERATED MERCHANDISING, New York, N. Y.*  
 Catalog Showroom Operated in Flint, Mich.  
 NORMAN SCHAFER—President.  
 JERRY SCHAFER—Vice President, Buyer General Merchandise.  
 FAITH SCHAFER—Buyer Jewelry.
- L & L Distributing Co., 4030 Eastern Ave. S.E.** Grand Rapids 5  
 Telephone: Area Code 616—241-4611  
 Member of *MUTUAL MERCHANDISING, New York, N. Y.*  
 Catalog Showrooms Operated as WITMARK CATALOG SHOWROOM in  
 Big Rapids, Grand Rapids (2), Grandville & Muskegon, Mich.  
 PAUL K. LEVEN—Chairman of the Board.  
 NORM LEVEN—President.  
 RICH KWANTES—Buyer Jewelry, Toys.  
 MARIANNE YEAGER—Buyer Jewelry.  
 JACK SMITH—Buyer.
- Young Distributing Co., 206-218 N. Jackson St.** Jackson 1  
 Telephone: Area Code 517—782-0409  
 Member of *CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.*  
 Catalog Showroom Operated in Jackson, Mich.  
 GUY HOCKENBERRY—President, Buyer.  
 LEVA YOUNG—Vice President, Buyer.

†catalog coordinator

## MICHIGAN (Cont'd.)

- Foland & Co., 13503 Middlebelt Rd.** Livonia 4  
 Telephone: Area Code 313—427-2800  
 Member of *AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
 Catalog Showroom Operated in Clinton, Dearborn, Livonia & Warren, Mich.  
 Estimated Sales: \$26,000,000  
 A. J. FOLAND—President.  
 STEVEN WILBER—Vice President.  
 MARLENE HAWLEY—Buyer Jewelry.  
 MARILYN ALBRITTEN—Merchandise Buyer.  
 GWEN TOCCALINO—Merchandise Buyer.
- Arthur's Distributing, 309 Ashman** Midland 1  
 Telephone: Area Code 517—835-9701  
 Member of *AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
 Catalog Showroom Operated in Midland, Mich.  
 RANDY DORRIS—Owner & Buyer.
- Dart Inc., 1805 S. Mission St.** Mt. Pleasant 1  
 Telephone: Area Code 517—773-9000  
 Member of *AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
 Catalog Showroom Operated as ARTHURS GIFT CATALOG SHOWROOM in  
 Mt. Pleasant, Mich.  
 ARTHUR SILVERBERG—President, Buyer.  
 FRANCES SILVERBERG—Vice President.  
 STEVEN SILVERBERG—Buyer.
- Arthur's, Inc., 4946 Berl Dr.** Saginaw 1  
 Telephone: Area Code 517—790-0550  
 Member of *AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
 Catalog Showroom Operated in Saginaw, Mich.  
 BOB MORSE—Owner & Buyer.

†catalog coordinator

## MINNESOTA

Vons Supply Co., 115 - 1st Ave. N.E. Little Falls  
 Telephone: Area Code 612-632-3621 56345  
 Member of FEDERATED MERCHANDISING, New York, N. Y.  
 Catalog Showroom Operated as VONS CATALOGUE SHOWROOM  
 inn Little Falls, Minn.  
 CARL F. VONDER HALL—President.  
 NEIL VONDER HALL—Vice President.

†American Merchandisers, 1200 2nd Ave. S., Suite 401 Minneapolis  
 Telephone: Area Code 612-333-2884 55403  
 Catalog Published in August.

Group Coordinator Serving Companies listed as follows:

ARTHUR'S DISTRIBUTING, Midland, Mich.  
 ARTHUR'S, INC., Saginaw, Mich.  
 BARTIKOWSKY JEWELERS, Wilkes-Barre, Pa.  
 LAWRENCE A. BECK CO., Baltimore, Md.  
 BEERS PAPER CO., INC., Lockhaven, Pa.  
 BEST MERCHANDISE, Jonesboro, Ark.  
 BIRNBERG & SONS, INC., St. Paul, Minn.  
 BRAND DISTRIBUTORS, Monroe, N. C.  
 BRAND DISTRIBUTORS, North Wilkesboro, N. C.  
 BRAND DISTRIBUTORS, Norfolk, Va.  
 CAPITOL WHOLESALE DISTRIBUTORS, INC., Marrero, La.  
 CLUB SALES CO., Cleveland, Ohio  
 COMMUNITY DISTRIBUTING CO., Rome, N. Y.  
 CROWN JEWELERS & DISTRIBUTORS, Charlotte, N. C.  
 DAHNKEN, Phoenix, Ariz.  
 DAHNKEN, Chico, Calif.  
 DAHNKEN, Glendale, Calif.  
 DAHNKEN, Glendale, Calif.  
 DAHNKEN, Hayward, Calif.  
 DAHNKEN, LaMesa, Calif.  
 DAHNKEN, Los Angeles, Calif.  
 DAHNKEN, Redding, Calif.  
 DAHNKEN, Richmond, Calif.  
 DAHNKEN, San Diego, Calif.  
 DAHNKEN, San Pedro, Calif.  
 DAHNKEN, San Rafael, Calif.  
 DAHNKEN, Santa Barbara, Calif.  
 DAHNKEN, Santa Maria, Calif.  
 DAHNKEN, Santa Monica, Calif.  
 DAHNKEN, Ventura, Calif.  
 DAHNKEN, Honolulu, Hawaii  
 DAHNKEN, Twin Falls, Idaho  
 DAHNKEN, Dodge City, Kans.  
 DAHNKEN, Annapolis, Md.  
 DAHNKEN, Great Falls, Mont.  
 DAHNKEN, Las Vegas, Nev.  
 DAHNKEN, Rochester, N. Y.  
 DAHNKEN, Medford, Ore.  
 DAHNKEN, Portland, Ore.  
 DAHNKEN, Hanover, Pa.  
 DAHNKEN, Bountiful, Utah  
 DAHNKEN, Logan, Utah  
 DAHNKEN, Orem, Utah  
 DAHNKEN, Salt Lake City, Utah  
 DAHNKEN, Bellingham, Wash.  
 DAHNKEN, Lynnwood, Wash.  
 DAHNKEN, Redmond, Wash.  
 DAHNKEN, Spokane, Wash.  
 DAHNKEN, Tacoma, Wash.  
 DAHNKEN, Yakima, Wash.

(Continued)

†catalog coordinator.  
 © BUSINESS GUIDES, INC., 1980

## MINNESOTA (Cont'd.)

## American Merchandisers (Continued)

DARBY SALES CO., Dublin, Ohio  
 DART, INC., Mount Pleasant, Mich.  
 F & C JEWELERS & DISTRIBUTING CO., Irwin, Pa.  
 FINKELSTEIN'S, Jacksonville, Fla.  
 A. J. FOOLAND & CO., Livonia, Mich.  
 HOUSE OF WARES, Oak Lawn, Ill.  
 KEYMID CO., Winston Salem, N. C.  
 LITTMAN JEWELERS, Highland Park, N. J.  
 LOVE'S, INC., Rock Hill, S. C.  
 G. E. MADISON STORES, Southington, Conn.  
 MAR-BILL DISTRIBUTORS, Belle Vernon, Pa.  
 MEYER JEWELRY CORP., Kansas City, Mo.  
 MICO WHOLESALE, Charleston, W. Va.  
 OGLETREE'S OF ABILENE, INC., Abilene, Tex.  
 PUBLIC CATALOG SHOWROOM, Hendersonville, N. C.  
 R & R JEWELRY, INC., Fitchburg, Mass.  
 RALEIGH JEWELRY CO., INC., Raleigh, N. C.  
 RAY, INC., Elmira, N. Y.  
 REY'S JEWELERS, Greenville, S. C.  
 RIVERSIDE JEWELERS, Bloomfield, N. J.  
 ROBINSON DISTRIBUTING, INC., Gastonia, N. C.  
 SEGALL & SONS, INC., Savannah, Ga.  
 SELF'S DISTRIBUTORS, Anderson, S. C.  
 THRIFT SALES, Mount Pleasant, Pa.  
 TOWNE JEWELERS, Philadelphia, Pa.  
 TULKIN-HAUPTMAN, Washington, D. C.  
 U. S. WHOLESALE DISTRIBUTORS, INC., Tampa, Fla.  
 VALUE MART, Berrien Springs, Mich.  
 VOLUME MERCHANDISING, Woodland Hills, Calif.  
 THE WHOLESALE, West Bridgewater, Mass.  
 THOMAS B. WILSON—Merchandise Coordinator.  
 MARY WALESCH—Production Coordinator.  
 AL FOLAND (at A. J. Foland, Livonia, Mich.)—Buyer 14 Karat  
 Jewelry & Clocks.  
 LOUIS MEYER (at Meyer Jewelry, Kansas City, Mo.)—Buyer Diamonds.  
 MILTON KAPLAN (at Brand Dist., Norfolk, Va.)—Buyer Giftware.  
 RAYMOND ROY (at R & R Jewelry, Fitchburg, Mass.)—Buyer  
 Housewares, Electrics & Golf Filled Jewelry.  
 ALBERT KAPLAN (at Brand Dist., Norfolk, Va.)—Buyer Leather Goods.  
 NORMAN BOURGAULT (at R & R Jewelry, Fitchburg, Mass.)—  
 Buyer Sporting Goods, Toys & Baby Goods.  
 LEONARD BARTIKOWSKY (at Bartikowsky Jewelers, Wilkes-Barre,  
 Pa.)—Buyer Silver.  
 JACK BECKER (at Meyer Jewelry, Kansas City, Mo.)—Buyer  
 Stone Set Rings.  
 BOB LOVE (at Love's, Rock Hill, S. C.)—Buyer Stone Set Rings.  
 SY TUCKER (at Towne Jewelers, Philadelphia, Pa.)—Buyer Watches.

## Creative Merchandising &amp; Publishing, Inc.,

P. O. Box 2008

Minnetonka

Telephone: Area Code 612-932-1616 55343

Subsidiary of MODERN MERCHANDISING, INC., Minnetonka, Minn.

Catalog Published in September—Supplement in March.

Group Coordinator Serving Companies listed as follows:

ALLIED WHOLESALE DISTRIBUTORS, Augusta, Ga.  
 ARDAN WHOLESALE, INC., Des Moines, Ia.  
 B & C DISTRIBUTING CO., Chicago, Ill.  
 BASCO, INC., Cherry Hill, N. J.  
 BASCO MERCHANDISING CORP., Santa Ana, Calif.  
 BEST PRODUCTS CO., INC., Richmond, Va.  
 COLUMBIA MERCHANDISE CO., Los Angeles, Calif.  
 J. DAHLKEMPER CO., Erie, Pa.

(Continued)

†catalog coordinator  
 © BUSINESS GUIDES, INC., 1980



## MINNESOTA (Cont'd.)

## †Creative Merchandising &amp; Publishing, Inc. (Continued)

K & G PRODUCTS, Chicago, Ill.  
 K'S MERCHANDISE MART, INC., Decatur, Ill.  
 LEWIS LEAVY, San Francisco, Calif.  
 MASTER'S MERCHANDISE MART, Sarasota, Fla.  
 MODERN MERCHANDISING, INC., Minnetonka, Minn.  
 MURRAY'S, Providence, R. I.  
 NATIONAL CATALOG SHOWROOMS, Danbury, Conn.  
 NATIONAL WHOLESALE CO., New Bedford, Mass.  
 NAUM BROTHERS, Rochester, N. Y.  
 OAK SUPPLY & FURNITURE CO., Chicago, Ill.  
 ED PHILLIPS & SONS CO., Eau Claire, Wisc.  
 REPUBLIC WHOLESALE CO., Warren, Ohio  
 REYNOLDS WHOLESALE CO., Rochester, Minn.  
 STANDARD DISTRIBUTORS, INC., Birmingham, Ala.  
 STAR TOBACCO CO., Wilkes-Barre, Pa.  
 TEHANS WHOLESALE CO., New Hartford, Conn.  
 E. H. TEPE, South Bend, Ind.  
 TOWERS JEWELERS & DISTRIBUTORS, Secaucus, N. J.  
 YOUNG DISTRIBUTING CO., Jackson, Mich.  
 ZEFF DISTRIBUTING, Overland Park, Kans.  
 DORIS WINESKI—Vice President Catalog Production.  
 JOHN BAUMGARTNER—Buyer Jewelry.  
 MARK GELFMAN—Buyer Watches.  
 PAUL FRIEDMAN—Buyer Appliances & Cookware.  
 JOEL GOLDBLATT—Buyer Juvenile, Sporting Goods & Toys.  
 BOB HENDERSON—Buyer Cameras, Electronics, Office & Silver.  
 DON LYNCH—Buyer Direct Import, Fireplace & Housewares.  
 CHARLEEN—Buyer Wall Decor, Lamps & Giftware.  
 JOHN McNEILL—Buyer Hardware, Automotive, Luggage, Summer Seasonal Goods & Clocks.

## Modern Merchandising, Inc.,

5101 Shady Oak Rd. Box 2012) Minnetonka 55343  
 Telephone: Area Code 612—932-1632  
 Member of CREATIVE MERCHANDISING & PUBLISHING, Minnetonka, Minn.  
 Catalog Showrooms Operated as ANCHOR, DOLGIN'S, GREAT WESTERN, LABELLE'S, LEEDS, MILLER SALES, ROGERS & STANDARD as follows:  
 ARIZONA—Mesa, Paradise Valley, Phoenix, Scottsdale, Tucson (2) & Yuma.  
 COLORADO—Aurora, Boulder, Colorado Springs, Ft. Collins, Lakewood, Littleton & Westminster.  
 FLORIDA—Casselberry, Clearwater, Ft. Lauderdale, Jacksonville (3), Orlando (2), St. Petersburg, Tallahassee & Tampa.  
 IDAHO—Boise & Lewiston.  
 ILLINOIS—Fairview Heights.  
 KANSAS—Kansas City & Overland Park.  
 MICHIGAN—Kentwood, Lansing & Wyoming.  
 MINNESOTA—Brooklyn Center, Burnsville, Minneapolis, Minnetonka, Richfield, Roseville & St. Paul.  
 MISSOURI—Bridgeton, Clayton, Kansas City (2) & St. Louis (2).  
 MONTANA—Billings & Missoula.  
 NEW MEXICO—Albuquerque.  
 NORTH DAKOTA—Bismarck, Fargo, Grand Forks.  
 OHIO—Canton & Massillon.  
 OREGON—Beaverton, Gresham & Milwaukie.  
 SOUTH DAKOTA—Rapid City & Sioux Falls.  
 UTAH—Ogden, Provo & Salt Lake City.  
 WASHINGTON—Bellevue, Bellingham, Federal Way, Kennewick, Lynnwood, Olympia.  
 WYOMING—Casper & Cheyenne.  
 Estimated Sales: \$760,000,000  
 HAROLD ROITENBERG—Chairman of the Board, Chief Executive Officer.

(Continued)

†catalog coordinator

## MINNESOTA (Cont'd.)

## Modern Merchandising Inc. (Continued)

YALE T. DOLGINOW—President & Chief Operating Officer.  
 LEONARD LABELLE—Senior Vice President.  
 BERNARD B. GORDON—Vice President & General Manager, Pacific Northwest.  
 JOHN M. HAPPE—Vice President & Controller.  
 CHARLES S. HUBER—Vice President, Administration.  
 SIDNEY A. JAFFE—Vice President, Jafco Division.  
 KENNETH W. LEWIS, II—Vice President, Human Resources.  
 JOHN MARCOTTE—Vice President, Operations.  
 H. JAMES ROITENBERG—Vice President, Corporate Financial Relations & Secretary.  
 IRWIN ROITENBERG—Vice President, Merchandising.  
 PATRICK M. SIDDERS—Vice President, Finance & Treasurer.  
 ROBERT E. WARDLOW—Vice President, Marketing.  
 DORIS WINESKI—Vice President, Catalog Production.

Reynolds Wholesale Co., 4909 Hwy. 52 N. (Box 6187) Rochester 1  
 Telephone: Area Code 507—289-4511 55901  
 Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
 Catalog Showroom Operated in Rochester, Minn.  
 JAMES R. PETERSEN—President.  
 ANGUS PETERSEN—Treasurer.  
 MILO BERNDT—Buyer All Lines.

Birnberg & Sons Inc., 1939-41 University Ave. St. Paul 1  
 Telephone: Area Code 612—645-4521 55104  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in St. Paul, Minn.  
 HERMAN BIRNBERG—President.  
 WIGHT QUAINANCE—Vice President.  
 H. J. BIRNBERG—Buyer All Lines.

Sibley Co., 184 E. 6th St. St. Paul 3  
 Telephone: Area Code 612—227-7241 55101  
 Member of MERCHANDISERS ASSOCIATION, INC., Chicago, Ill.  
 Catalog Showroom Operated in St. Anthony, Richfield & St. Paul, Minn.  
 AL MUNDT—President.  
 GORDON DUSTON—Vice President.  
 PAUL PATIENT—Head Buyer.

†catalog coordinator

## MISSISSIPPI

**McMahan Gift Center, Hwy. 6 E.** Batesville 1  
 Telephone: Area Code 601—563-9368 38608  
 Member of *PROGRESSIVE BUYING ASSOCIATES*, Roslyn Heights, N. Y.  
 Catalog Showroom Operated in Batesville, Miss.  
 RICKY McMAHAN—President, Buyer.  
 MRS. RICKY McMAHAN—Vice President, Buyer.

**Corr-Williams Tobacco Co., Inc., 442 N. Mills St.** Jackson 1  
 Telephone: Area Code 601—353-5871 39207  
 Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
 Catalog Showroom Operated in Natchez, Miss.  
 CHARLES H. WILLIAMS—President.  
 STANLEY J. NOVACK—Secretary, Treasurer.  
 YVONNE WELLS—Head Buyer All Lines.

**Kux Jewelers & Distributing Corp., 1509 W. 4th** Laurel 2  
 Telephone: Area Code 601—428-0674 39440  
 Member of *CHARTER CATALOGS*, Atlanta, Ga.  
 Catalog Showrooms Operated in Brookhaven & Laurel, Miss.  
 JOE KUX—President.  
 NEIL SINGFIELD—Buyer Jewelry.

**Lady Lee Wholesale Co., 718 Crossover Rd.** Tupelo 1  
 Telephone: Area Code 601—842-6002 38801  
 Member of *PAUL SCHULTZ CATALOGS*, Louisville, Ky.  
 Catalog Showroom Operated in Tupelo, Miss.  
 PRESTON BRAMLATT—Partner, Buyer General Merchandise.  
 CLAUDE HARTLEY—Partner, Buyer Jewelry, Silver.

## MISSOURI

**Best Brand Distributors, Hwy. 140 & N. Waterford** Florissant 2  
 Telephone: Area Code 314—837-6365 63033  
 Member of *PAUL SCHULTZ CATALOGS*, Louisville, Ky.  
 Catalog Showroom Operated in Belleville, Ill. & Florissant, Mo.  
 DENNIS BAGY—President, Buyer.  
 DENNIS HATTENHAUSEN—Vice President, Buyer.

**Showcase Distributors, 8700 Pershall St.** Hazelwood 4  
 Telephone: Area Code 314—522-8700 63042  
 Member of *MERCHANDISERS ASSOCIATION, INC.*, Chicago, Ill.  
 Subsidiary of *SCHNUCK MARKETS*, Bridgeton, Mo. Operating Catalog  
 Showrooms in Affton, Des Peres, Hazelwood & St. Louis, Mo.  
 DONALD O. SCHNUCK—President, Chief Executive Officer.  
 CRAIG D. SCHNUCK—Executive Vice President.  
 FRANCIS H. BECKERLE—Corporate Vice President, Facilities.  
 ELMER C. GERHARDT—Corporate Vice President, Controller.  
 ANDREWS A. HENSKE—Corporate Vice President, Real Estate.  
 STEVEN E. WOLF—Director Catalog Showrooms.

**Top Brands Distributors, 2433 Industrial Dr.** Jefferson City 6  
 Telephone: Area Code 314—635-9121 65101  
 Member of *PAUL SCHULTZ CATALOGS*, Louisville, Ky.  
 Catalog Showrooms Operated in Pittsburg, Kans.; Columbia,  
 Jefferson City (2), Joplin & Sedalia, Mo.  
 DAN HOLLANDER—President.  
 ALLEN HOLLANDER—Executive Vice President, Buyer.  
 JERRY FEELEY—Executive Vice President, Buyer.

**Meyer Jewelry Corp., 1013 Walnut St.** Kansas City 3  
 Telephone: Area Code 816—842-5880 64106  
 Member of *AMERICAN MERCHANDISERS*, Minneapolis, Minn.  
 Catalog Showrooms Operated in Overland Park, Kans.; Independence &  
 Kansas City, Mo.  
 JACK BECKER—President.  
 LOUIS MEYER—Vice President.  
 FRANCIS BURNETT—Buyer Jewelry.  
 R. C. BURSTEIN—Buyer Appliances.

**Knight Distributors of St. Charles,  
 Mark Twain Shopping Center** St. Charles 2  
 Telephone: Area Code 314—946-7499 63301  
 Member of *JEWELCOR MERCHANDISING*, Wilkes Barre, Pa.  
 Catalog Showrooms Operated in Charleston & St. Charles, Mo.  
 RON KNIGHT—President & General Manager.  
 DALE KLEEKAMP—Vice President & Buyer.

**St. Joseph Tobacco Co., 3715 N. Belt Hwy.** St. Joseph 1  
 Telephone: Area Code 816—233-8213 64506  
 Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
 Catalog Showroom Operated in St. Joseph, Mo.  
 R. K. DICKENS, JR.—President, Buyer All Lines.

**Zidell Sales Co., Inc., 424 S. 8th St.** St. Joseph 1  
 Telephone: Area Code 816—232-3377 64501  
 Member of *ASSOCIATED CATALOG MERCHANDISERS*, Windsor Locks, Conn.  
 Catalog Showroom Operated in St. Joseph, Mo.  
 ELLIOT ZIDELL—President, Buyer All Lines.  
 HYMAN ZIDELL—Vice President.



## MISSOURI (Cont'd.)

Friedman Distributing Co., 3950 Olive St. St. Louis  
 Telephone: Area Code 314—531-1165 63108  
 Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
 Catalog Showroom Operated in St. Louis, Mo.  
 HARVEY FRIEDMAN—President, Buyer All Lines.

units  
1

†catalog coordinator

## MONTANA

Flaggs, West Park Plaza Billings  
 Telephone: Area Code 406—248-4747 59101  
 Member of GEORGE ASSOCIATES, Salt Lake City, Utah.  
 Catalog Showroom Operated in Billings, Mont.  
 LEONARD GORDON—President.  
 CAL NORTHAM—Vice President, Manager, Buyer Appliances,  
 Housewares, Toys.  
 MURRAY EHLERS—Vice President.  
 ROBERT MICHELOTTI—Secretary, Treasurer.  
 CHARLES STORER—Buyer Office Equipment.  
 ROBERT MCKENNA—Assistant Manager, Buyer Infant, Juvenile.  
 LeANN MARKESON—Buyer Jewelry.  
 KEVIN WEEDENHEFT—Buyer Electronics.

units  
1

Dahnken, 320 Central Ave. Great Falls  
 Telephone: Area Code 406—727-5565 59401  
 Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Great Falls, Mont.  
 LARRY CLINTON—President & Buyer.

1

†catalog coordinator  
 © BUSINESS GUIDES, INC., 1980

## NEBRASKA

Cash-Wa Candy Co., 119 W. 19th St. Kearney units  
 Telephone: Area Code 308—237-3151 68847 2  
 Member of MUTUAL MERCHANDISING, New York, N. Y.  
 Catalog Showrooms Operated as CASH-WA CANDY CO., Kearney, Nebr. &  
 BROKEN BOW WHOLESALE, Broken Bow, Nebr.  
 H. J. HENNING—President & Buyer.  
 GARY HENNING—Vice President.

General Tobacco & Candy Co., 1037 L St. (Box 82290) Lincoln 1  
 Telephone: Area Code 402—475-6565 68501  
 Member of MUTUAL MERCHANDISING, New York, N. Y.  
 Catalog Showroom Operated as GENCO in Lincoln, Nebr.  
 WALTER BARNES—President, Buyer.

†catalog coordinator

## NEVADA

Dahnken, 4972 South Eastern Las Vegas units  
 Telephone: Area Code 702—458-6171 89119 1  
 Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Las Vegas, Nev.  
 R. DuYORE—Owner, Buyer.  
 HELEN DuYORE—Buyer.

Ransdall's, 275 S. Wells Reno 1  
 Telephone: Area Code 702—786-6490 89501  
 Member of GEORGE ASSOCIATES, Salt Lake City, Utah.  
 Catalog Showroom Operated in Reno, Nev.  
 WILLIAM RANSDALL—Owner.  
 WILLIAM RANSDALL, JR.—Buyer.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980



## NEW HAMPSHIRE

- Wipco Value Center, P. O. Box 8  
Telephone: Area Code 603—863-1351  
Division of NORMAN WHOLESale CO., Claremont, N. H.  
Member of ASSOCIATED CATALOG MERCHANTISERS, Windsor Locks, Conn.  
Catalog Showroom Operated in Claremont, N. H.  
NORMAN ZILCH—Partner & Buyer.
- Stott Co., Inc., Riverside Plaza  
Telephone: Area Code 603—357-5088  
Member of FEDERATED MERCHANDISING, New York, N. Y.  
Catalog Showroom Operated as BI-VALUE SALES in Keene, N. H.  
RAY STOCKWELL—President, Buyer.  
CHARLES ABBOTT—Vice President.
- J. Treisman Inc., 300 Hanover St.  
Telephone: Area Code 603—669-5622  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showrooms Operated as TREISMAN'S CATALOG SHOWROOM  
in Manchester & Nashua, N. H.  
JASON TREISMAN—President, Buyer Jewelry.  
GEORGE MAZARI—Buyer Jewelry.  
TOM EBOL—Buyer Sporting Goods, Sight & Sound, Luggage.  
NORMAN PAQUETTE—Buyer General Merchandise, Juvenile,  
Furniture, Gifts.

†catalog coordinator

## NEW JERSEY

- Starkman Cigar & Tobacco Co.,  
1001 N. New York Ave.  
Telephone: Area Code 609—345-2246  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showroom Operated in Atlantic City, N. J.  
JOEL E. MITTELMAN—President, Buyer.
- Riverside Jewelers, 256 Liberty St.  
Telephone: Area Code 201—429-9100  
Division of TAPPIN'S, INC., Cinaminson, N. J.  
Member of AMERICAN MERCHANTISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Bloomfield, N. J.  
FRANK GOODMAN—President.  
PHIL PATTI—Vice President.  
ANDREA GOODMAN—Buyer All Lines.
- Basco Inc., 2130 State Hwy. 38  
Telephone: Area Code 609—779-0333  
Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
Catalog Showrooms Operated as follows:  
DELAWARE—Newark & Wilmington.  
MARYLAND—Greenbelt.  
NEW JERSEY—Cherry Hill.  
PENNSYLVANIA—Fairless Hills, Monroeville (2), Montgomeryville,  
Philadelphia (2), Pittsburgh & Springville.  
Estimated Sales: \$100,000,000  
SAMUEL BUCK—Chairman of the Board.  
ALEX EGYED—President, Chief Executive Officer.  
JOSEPH GOLDBERG—Senior Vice President, Secretary.  
JOHN A. HEALEY—Senior Vice President, Buying.  
DANIEL J. HEWITT—Senior Vice President, Chief Financial Officer.  
LLOYD J. VYE—Vice President, Operations.  
RALPH DeLEON—Vice President, Jewelry Merchandising.  
EDWIN E. CARPENTER—Vice President, Personnel.  
CHARLES MELMED—Vice President, Management Information Systems.  
NORMAN A. SMOLEN—Treasurer.  
RICHARD GILLECE—Director of Merchandising, Non-Jewelry.  
STEWART BLANKENHORN—Inventory Controller.  
WILLIAM MARETT—Senior Buyer Small Appliances.  
ELAINE CARMODY—Buyer Luggage, Small Giftware.  
MARK PINKSTONE—Buyer Cameras.  
LARRY RAU—Buyer Electronics.  
RAY ACEVEDO—Buyer Sporting Goods.  
RON ROMERO—Buyer Giftware.  
STAN GLEMBOSCHI—Senior Buyer Jewelry.  
HARRY WOLF, RICK FIRMANI & ANDREA ATATOCZKY—Buyers Jewelry.
- Pine Lesser & Sons Inc., 121-127 Lakeview Ave.  
Telephone: Area Code 201—478-3310  
Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
Catalog Showroom Operated as EXECUTIVE HOUSE in Clifton, N. J.  
CHARLES LESSER—President.  
ALAN LESSER—Vice President.  
DONALD LESSER—Vice President.  
ANITA FRIEDMAN—Buyer Jewelry.  
SAM FRIEDMAN—Buyer.
- Executive Buying Corp., U.S. Hwy. 130 (Rte. 535)  
Telephone: Area Code 609—655-2200  
Member of ASSOCIATED CATALOG MERCHANTISERS, Windsor Locks, Conn.  
Catalog Showroom Operated in Cranbury, N. J.  
FRANK DOITCH—President.  
LEONARD KIRSCHNER—Buyer Stereo.  
PHOEBE MARUT—Buyer Jewelry.  
SUSAN GOLDSTEIN—Buyer Small Appliances.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980

## NEW JERSEY (Cont'd.)

- †Consumers Distributing Co., 205 Campus Plaza  
Telephone: Area Code 201—225-4200  
Subsidiary of CONSUMERS DISTRIBUTING CO., LTD., Rexdale, Ont.  
Catalog Published in August—Supplement in March.  
Member: *NON AFFILIATED*—Independent Coordinator.  
Catalog Showrooms Operated as follows:  
CALIFORNIA—Antioch, Bakersfield, Capitola, Chico, Clovis, Colma, Concord, Dublin, Fairfield, Fremont, Fresno, Hayward, Larkspur, Los Gatos, Merced, Millbrae, Modesto, Mountain View, Oakland (2), Pleasant Hill, Rancho Cordova, Redding, Redwood City, Sacramento (2), Salinas, San Bruno, San Francisco (5), San Jose (3), San Mateo (2), San Pablo, Santa Clara, Santa Maria, Santa Rosa, Sunnyvale, Terra Linda, Vallejo, Visalia, Walnut Creek, Woodland & Yuba City.  
CONNECTICUT—Hamden, Norwalk, Stamford, Torrington & Waterbury.  
NEW JERSEY—Bricktown, East Brunswick, Florham Park, Hazlet, Kinnelon, Long Branch, Ramsey, Roselle, South Orange, South Plainfield, Tenafly, Toms River, Totowa, Wayne, Westwood & Woodbridge.  
NEW YORK—Brooklyn (2), Bayside, Carle Place, Centereach, Central Islip, Commack, Coram, Cortland, East Meadow, Eastchester, Flushing, Forest Hills, Hicksville, Huntington, Massapequa, Melville, Merrick, Oceanside, Pearl River, Plainview, Rego Park, Ridgewood, Smithtown, West Babylon & West Islip.  
Estimated Sales: \$185,000,000  
JACK STUPP (at Rexdale, Ont.)—President.  
JORGEN PETERSEN—Executive Vice President, U. S. Operations.  
PAUL HAINES—Vice President, Eastern Regional Manager.  
GERALD SCOTT—Vice President, Western Regional Manager.  
DAVID MUSTER—Director of Inventory Control.  
IRVING—Buyer Jewelry.  
BEN RADICE—Buyer Watches, Clocks, Giftware, Luggage & Wall Decor.  
JOHN PFLUG—Buyer Audio, Sound, Cameras, Home Entertainment & Typewriters.  
GEORGE GUIDER—Buyer Small Appliances, Cookware, Lamps & Furniture.  
JOSEPH COHEN—Buyer Sporting Goods, Personnel Care Items, Hardware & Automotive.  
SHELDON BERNSTEIN—Buyer Toys, Juvenile & Baby Goods.
- Howard Sales Co., 215 Rte. 22 E. Edison 96  
Telephone: Area Code 201—752-3300  
Member of MERCHANDISERS ASSOCIATION, INC., Chicago, Ill.  
Catalog Showrooms Operated as ARTHUR'S JEWELERS & DISTRIBUTORS in Greenbrook, Ledgewood, Plainfield, South Plainfield & Union, N. J.  
ARTHUR GOLDSTEIN—President.  
HOWARD GOLDSTEIN—Vice President, Buyer Electronics.  
SHELLEY GERMINSKY—Buyer Jewelry, Watches.  
AL GOLDSTEIN—Buyer Toys, Hardware, Appliances, Sporting Goods.
- Littman Jewelers Inc., 85 Raritan Highland Park 1  
Telephone: Area Code 201—249-0200  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Highland Park, N. J.  
HARVEY LIPSON—President, Buyer.
- Sam Gordon Inc., 33 Central Ave. Madison 1  
Telephone: Area Code 201—377-0151  
Member of FEDERATED MERCHANDISING, New York, N. Y.  
Catalog Showroom Operated as NEW JERSEY GIFT DISTRIBUTORS in Madison, N. J.  
SAM GORDON—President.  
RICK BROUS—Vice President, Buyer.  
HARRY SILVERMAN—Buyer Jewelry.

†catalog coordinator

## NEW JERSEY (Cont'd.)

- Howard Sales Co., 9301 Ventnor Ave. Margate 1  
Telephone: Area Code 608—823-6611  
Member of FEDERATED MERCHANDISING, New York, N. Y.  
Catalog Showroom Operated in Margate, N. J.  
HARRY SEIDEL—President, Buyer.  
FRANK SEIDEL—Vice President, Buyer.
- Glick Brothers Inc., 2 Joseph St. Newark 1  
Telephone: Area Code 201—344-0500  
Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
Catalog Showroom Operated as VALUE VILLAGE in Newark, N. J.  
IRWIN MICHAELSON—President.  
EDITH GLICKEN—Buyer All Lines.
- Dennis Gift House, 1224 S. Main St. Phillipsburg 2  
Telephone: Area Code 201—454-2143  
Division of PETER P. DENNIS INC., Phillipsburg, N. J.  
Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
Operating Catalog Showrooms as DENNIS JEWELRY & GIFTS in Phillipsburg, N. J. & Easton, Pa.  
EDWARD FARBATANY—President.  
BILL PILLMAN—Buyer Appliances, Jewelry.  
MIKE STRUK—Buyer Jewelry.  
STEVE FARBATANY—Buyer Electronics, Sporting Goods.
- Sutton Place, 1046 St. George Ave. Rahway 3  
Telephone: Area Code 201—499-0084  
Division of VORNADO, Garfield, N. J.  
Member of JEWELCOR MERCHANDISING, Wilkes Barre, Pa.  
Operating Catalog Showrooms in Freehold, Montclair & Rahway, N. J.  
RON FLEISCHER—General Manager.  
RON TELESNICK—Merchandise Manager.  
JERRY REPP—Buyer Traffic Appliances, Sporting Goods, Electrics, Seasonal Cameras, Toys.  
PEGGY ABRAMS—Buyer Home, Juvenile, Housewares, Gifts.  
STEVE OLAH & DENISE GAFFNER—Buyers Jewelry, Watches.
- Belscot Gift Catalog, 80 Enterprise Rd. Secaucus 1  
Telephone: Area Code 201—863-9223  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showroom Operated in Secaucus, N. J.  
LAWRENCE ALTMAN—President.  
RICHARD SELINKA—Executive Vice President, Head Buyer.
- Towers Jewelers & Distributors, 10 Enterprise Ave. Secaucus 9  
Telephone: Area Code 201—867-9300  
Division of GAYLORD'S NATIONAL CORP., Secaucus, N. J.  
Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
Operating Catalog Showrooms in Dover & Wilmington, Dela. (2); Frederick, Hagerstown & Salisbury, Md.; Baden, Duquesne & Washington, Pa.  
Estimated Sales: \$30,000,000  
JERRY BARRER—President, Gaylord's.  
JULIAN GLADSTONE—Vice President, Store Operations.  
STEVE SCRO—Vice President, Towers.  
ED WESTRATE—Buyer Appliances, Housewares.  
JIM ALFRED—Buyer Sportswear, Sporting Goods, Toys, Gifts.  
BOB SAKER—Buyer Jewelry.

†catalog coordinator



## NEW JERSEY (Cont'd.)

- Bailey Jewelry & Gift Mart, Shrewsbury Plaza** Shrewsbury 1  
 Telephone: Area Code 201—842-3676 07701  
 Member of *PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.*  
 Catalog Showroom Operated in Shrewsbury, N. J.  
 RICHARD MAZOR—President, Buyer All Lines.
- Grand Distributors, 125 Phillip Ave.** South Hackensack 7  
 Telephone: Area Code 201—486-5500 07606  
 Division of *GRAND UNION CO., Paramus, N. J.*  
 Member of *PAUL SCHULTZ CATALOGS, Louisville, Ky.*  
 Operating Catalog Showrooms in Greenwich, Conn.; Pompton Plains,  
 Ridgewood & Union, N. J.; Bayshore & Monsey, N. Y. & Norristown, Pa.  
 Estimated Sales: \$21,000,000  
 BERT COMEBY—Vice President, Division General Manager.  
 E. HOMER—Buyer.  
 CAROLYN LYLE—Buyer.
- Trenton Tobacco Company, 1475 Prospect St.** Trenton 1  
 Telephone: Area Code 609—883-2700 08638  
 Member of *MUTUAL MERCHANDISING, New York, N. Y.*  
 Catalog Showroom Operated as *NATIONAL BUYERS EXCHANGE* in  
 Trenton, N. J.  
 ALVIN J. CARR—President.  
 DOMINICK DICARA—Buyer All Lines.
- †Atlantic Tobacco Co., 142 E. Lincoln Ave.** Wildwood 1  
 Telephone: Area Code 609—522-2401 08260  
 Member: *NON AFFILIATED—Independent Coordinator.*  
 Catalog Published in September.  
 Catalog Showroom Operated as *ATLANTIC GIFT CENTER* in Wildwood, N. J.  
 WILLIAM J. CALLAHAN—President, Buyer.  
 PETE SIMMONS—Buyer.

†catalog coordinator

## NEW MEXICO

- Phillips Mercantile Company,** 4801 Lincoln Rd. N.E. (Box 25106) Albuquerque 4  
 Telephone: Area Code 505—881-4664 87126  
 Member of *MUTUAL MERCHANDISING, New York, N. Y.*  
 Catalog Showrooms Operated as *VALUE HOUSE NORTH, VALUE HOUSE  
 EAST & VALUE HOUSE FAIR PLAZA* in Albuquerque, N. M. & *ARDELL'S  
 DISTRIBUTORS, INC.* in Colorado Springs, Colo.  
 GERALD FRIEDMAN—President.  
 NEAL LEAVEY—Vice President.  
 PHIL LEAVEY—Buyer Jewelry.  
 AL FISHMAN—Buyer.

†catalog coordinator  
 © BUSINESS GUIDES, INC., 1980

## NEW YORK

- †Boardman's Ltd., 833 Broadway** Albany 12201  
 Telephone: Area Code 518-462-6771  
 Catalog Published in September—Supplement in May.  
 Group Coordinator Serving Companies listed as follows:  
 BOARDMAN'S, Albany, N. Y.  
 COLONIAL DISTRIBUTORS, Burlington, Vt.  
 BETTY FIELD—President.  
 DAVID FOULD—Vice President.  
 BETH WILLIAMS—Catalog Coordinator.  
 ALAN ROSEN—Operations Manager.  
 ARNOLD ROSENBERG—Buyer Leather Goods, Luggage, Juvenile Furniture.  
 JOSEPH LaCROSSE—Buyer Hardware, Summer Furniture, Toys, Electronics.  
 ALEXANDER MULLIGAN—Buyer Personal Goods, Small Appliances.  
 JACK STEVENS—Buyer Small Appliances.  
 NEIL O'REILLY—Buyer Giftware, Silver, Flatware.  
 ALBERT HASSOUN—Buyer Jewelry.
- Boardman Ltd., 833 Broadway** Albany 12201 16  
 Telephone: Area Code 518-462-6771  
 Member of BOARDMAN LTD., Albany, N. Y.  
 Catalog Showrooms Operated in Albany (2), Binghamton, Camillus, Dewitt, Endicott, Glens Falls, Herkimer, Latham, North Syracuse, Plattsburgh, Rome, Schenectady, Scotia, Troy & Utica, N. Y.  
 Estimated Sales: \$134,000,000  
 BETTY FIELD—President.  
 DAVE FOULD—Vice President.  
 BETH WILLIAMS—Catalog Coordinator.  
 ALLAN ROSEN—Operations Manager.  
 ARNOLD ROSENBERG—Buyer Leather Goods, Juvenile Furniture, Luggage.  
 JOSEPH LaCROSSE—Buyer Hardware, Summer Furniture, Toys, Electric.  
 ALEXANDER MULLIGAN—Buyer Personal Goods, Small Appliances.  
 JACK STEVENS—Buyer Small Appliances, Pools & Supplies.  
 NEIL O'REILLY—Buyer Giftware, Silver, Flatware.  
 ALBERT HASSOUN—Buyer Jewelry.
- Crown Jewelers & Distributors,**  
**Groton Ave. Shopping Center** Cortland 13405 2  
 Telephone: Area Code 607-753-7003  
 Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
 Catalog Showrooms Operated in Cortland & Norwich, N. Y.  
 CHARLES SHERIDAN—President & Buyer.  
 SHERRY SHERIDAN—Vice President & Buyer Jewelry.
- Ray Inc., 151 N. Main St.** Elmira 14901 1  
 Telephone: Area Code 607-734-9400  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Elmira, N. Y.  
 SAM SALSURY—President, Buyer All Lines.
- †Century Housewares Inc., S-5225 Southwestern Blvd.** Hamburg 14075 45  
 Telephone: Area Code 716-674-0700  
 Member: NON AFFILIATED—Independent Coordinator.  
 Catalog Published in September—Supplement in March.  
 Catalog Showrooms Operated as follows:  
 INDIANA—Columbus, Fort Wayne, Muncie & Richmond.  
 MARYLAND—Cumberland & Hagerstown.  
 MICHIGAN—Ann Arbor, Battle Creek, Flint, Kalamazoo, Lansing, Muskegon, Pontiac & Saginaw.

(Continued)

†catalog coordinator

## CATALOG SHOWROOMS

## NEW YORK (Cont'd.)

- †Century Housewares, Inc. (Continued)** units  
 NEW YORK—Amherst, Auburn, Batavia, Buffalo, Clarence, Hamburg, Ithaca, Jamestown, Kingston, Lockport, North Tonawanda, Niagara Falls, Olean, Rochester, Watertown & West Seneca.  
 OHIO—Elyria, Lima, Mansfield, Marion, Springfield, Steubenville, Toledo, Youngstown & Zanesville.  
 PENNSYLVANIA—Altoona, Erie, Johnstown, New Castle & Sharon.  
 Estimated Sales: \$135,000,000  
 GERALD REESE—President, Buyer General Merchandise.  
 ROBERT RAWE—Vice President.  
 RICHARD CULP—Buyer General Merchandise.  
 STEVE ROZENSKY—Buyer General Merchandise.  
 HARRY EWING—Buyer Toys.  
 TOM WILSON—Buyer Jewelry.
- Kirst & Sons Inc., 5727 S. Park Ave.** Hamburg 14075 1  
 Telephone: Area Code 716-649-4590  
 Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
 Catalog Showroom Operated in Hamburg, N. Y.  
 RAYMOND KIRST—President, Buyer.  
 JACK KIRST—Vice President, Buyer.
- Joslen Wholesale Co., Rte. 9** Hudson 12534 1  
 Telephone: Area Code 518-828-5677  
 Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
 Catalog Showroom Operated in Hudson, N. Y.  
 WILLIAM GIFTOS—President.  
 GEORGE GIFTOS—Manager, Buyer.  
 FRED CARTER—Assistant Manager, Buyer Housewares.  
 DEBBY GIFTOS—Buyer Gifts.  
 ANTONIO MERANTE—Buyer Cameras.
- Miron Catalog Showroom, Rte. 9 W. North** Kingston 12401 2  
 Telephone: Area Code 914-336-6000  
 Division of MIRON BUILDING PRODUCTS, INC., Kingston, N. Y.  
 Member of CHARTER CATALOGS, Atlanta, Ga.  
 Operating Catalog Showrooms in Kingston & Poughkeepsie, N. Y.  
 JULIAN MIRON—Chairman of the Board, Chief Executive Officer.  
 KENNETH MIRON—President.  
 HAROLD ROSENBLUM—General Manager, Buyer.  
 VICKY BEATTY—Buyer Jewelry.
- Licata Bros., 20 Lock St.** Lockport 14094 1  
 Telephone: Area Code 716-434-8896  
 Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
 Catalog Showroom Operated in Lockport, N. Y.  
 JOSEPH LICATA—President, Buyer.  
 SAM LICATA—Vice President.
- OK Discount House, 52 N. Main St.** Mechanicsville 12118 1  
 Telephone: Area Code 518-664-7288  
 Member of BASIC PRODUCTS, Pittsburgh, Pa.  
 Catalog Showroom Operated in Mechanicsville, N. Y.  
 JOHN PATTERSON—Partner.  
 MARY PATTERSON—Partner, Buyer.
- Tehans Wholesale Co., Rte. 5-A & Commercial Dr.** New Hartford 13413 2  
 Telephone: Area Code 315-736-8335  
 Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
 Catalog Showroom Operated in New Hartford & Utica, N. Y.  
 RICHARD TEHAN—President.  
 STEVEN TEHAN—Vice President, Buyer.  
 BASIL TEHAN—Buyer Jewelry.

†catalog coordinator  
 BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

Danville Industries, Inc., 19 E. 26th St. New York  
 Telephone: Area Code 212-889-7700 10010  
 Member of MUTUAL MERCHANDISING, New York, N. Y.  
 Catalog Showroom Operated as MADISON SQ. PARK DISTRIBUTORS, INC.,  
 in New York, N. Y.  
 CHARLES WEISS—President, Buyer.

†Federated Merchandising, 370 7th Ave. New York  
 Telephone: Area Code 212-563-4116 10001  
 Catalog Published in September.  
 Group Coordinator Serving Companies listed as follows:  
 ACME WHOLESALE, INC., Gassaway, W. Va.  
 J. B. ALEXANDER, INC., Athens, Ga.  
 ALLEN WHOLESALE CO., INC., Kenton, Ohio  
 ANDERSON WHOLESALE CO., Logan, W. Va.  
 ANTER BROS., CO., Cleveland, Ohio  
 ATLAS MERCHANDISE CO., Charleston, Pa.  
 AXTON CANDY & TOBACCO CO., Louisville, Ky.  
 BARENSTEN CANDY CO., Benton Harbor, Mich.  
 BUDDIN'S, INC., Rock Hill, S. C.  
 CAFFREY CIGAR CO., Boone, Ia.  
 GEORGE CANALOS, INC., Sandusky, Ohio  
 CLICK DISTRIBUTING CO., INC., La Crosse, Wisc.  
 J. E. COLLINS CO., INC., North Adams, Mass.  
 CULLEN DISTRIBUTORS, INC., Streator, Ill.  
 J. D. DAWSON CO., Belhaven, N. C.  
 DOWLING'S, INC., St. Albans, Vt.  
 GOLDSMITH-BLACK, INC., Cumberland, Md.  
 SAM GORDON, INC., Madison, N. J.  
 H & I WHOLESALE CO., Parkersburg, W. Va.  
 HEWELL TOBACCO CO., Beckley, W. Va.  
 HOLIDAY WHOLESALE, INC., Wisconsin Rapids, Wisc.  
 HOWARD SALES CO., Margate, N. J.  
 KEILSON-DAYTON CO., Dayton, Ohio  
 LEVY BROS., Plattsburgh, N. Y.  
 MARTIN BROS. CO., Waterloo, Ia.  
 MEYER & CO., Waukegan, Ill.  
 NAJIM WHOLESALE, Springfield, Ill.  
 OGG WHOLESALE, INC., Nelsonville, Ohio  
 PIEDMONT WHOLESALE CO., High Point, N. C.  
 RICHMOND WHOLESALE CO., Goshen, Ind.  
 SCHAFER TOBACCO & CANDY CO., Flint, Mich.  
 STARKEY-MATHEWS CO., Suffolk, Va.  
 STOTT CO., Keene, N. H.  
 VONS SUPPLY CO., Little Falls, Minn.  
 ROBERT KRONSTADT—Managing Director, Coordinator,  
 Merchandiser Jewelry.  
 MELVYN OSTROW—Merchandiser Watches, Electronics,  
 Sporting Goods & Leather Goods.  
 ELLIOT STACK—Merchandiser Silverware, Giftware, Glassware,  
 Floor Care.  
 MARGARET O'NEILL—Show Coordinator.

Michael C. Fina Co., Inc., 500 - 5th Ave. New York  
 Telephone: Area Code 212-757-2530 10036  
 Member of W. BELL, INC., Rockville, Md.  
 Catalog Showroom Operated in New York, N. Y.  
 GEORGE FINA—President, Treasurer.  
 CHARLES FINA—Vice President, Secretary.

†catalog coordinator

## NEW YORK (Cont'd.)

Mutual Merchandising Cooperative, Inc., New York  
 200 Madison Ave. 10016  
 Telephone: Area Code 212-532-4111  
 Catalog Published in September.  
 Group Coordinator Serving Companies listed as follows:  
 ANCHOR TOBACCO CO., INC., Charleston, W. Va.  
 B. M. B. SALES CO., INC., Boston, Mass.  
 BELDEN HILL CO., INC., Cedar Rapids, Ia.  
 BRIDGEPORT WHOLESALE CO., INC., Bridgeport, Ill.  
 CAPITAL CIGAR & TOBACCO CO., Cheverly, Md.  
 CAPITAL MYERS-COX O., Dubuque, La.  
 CASH-WA CANDY CO., Kearney, Nebr.  
 CASSIDY COSGROVE, INC., Spring Valley, Ill.  
 CORR-WILLIAMS TOBACCO CO., Jackson, Miss.  
 ROY E. DIAL WHOLESALE DISTRIBUTORS, Jacksonville, N. C.  
 DANIELS TOBACCO CO., INC., Woonsocket, R. I.  
 DANVILLE INDUSTRIES, INC., New York, N. Y.  
 CLAUDE FANNIN CO., Ashland, Ky.  
 FARNER-BOCKEN CO., Carroll, Ia.  
 GENERAL TOBACCO & CANDY O., Lincoln, Nebr.  
 J. E. TOBACCO CO., INC., Reading, Pa.  
 L & L DISTRIBUTING CO., Grand Rapids, Mich.  
 LOGAN CANDY CO., Butler, Pa.  
 L. LURIA & SON, INC., Miami Lakes, Fla.  
 MERCHANTS WHOLESALE, INC., Quincy, Ill.  
 MERCHANTS WHOLESALE CO., INC., Burlington, Ia.  
 MICHIANA WHOLESALE, INC., South Bend, Ind.  
 MILLS DISTRIBUTING CO., Murphysboro, Ill.  
 MONROE MERCHANDISERS, Chicago, Ill.  
 MYERS CATALOG SHOWROOM, Westminster, Md.  
 NAMEE WHOLESALE, INC., Hutchinson, Kans.  
 NEW ENGLAND VARIETY DISTRIBUTORS, INC., New London, Conn.  
 OKLAHOMA DRUG SALES CO., Lawton, Okla.  
 PHILLIPS MERCANTILE CO., Albuquerque, N. M.  
 POLEP BROS. DISTRIBUTORS, Chicopee, Mass.  
 C. B. POOLE, INC., Gaffney, S. C.  
 PRIME TOBACCO CO., Fitchburg, Mass.  
 RACK SERVICE O., IN., Monroe, La.  
 RA-LIN, INC., Syracuse, N. Y.  
 GEORGE F. REINHARDT, INC., Medina, Ohio  
 L. J. RISMAN, INC., Medford, Mass.  
 ROSENBAUM'S CATALOG SHOWROOMS, Newburgh, N. Y.  
 LOUIS L. SCHAFFER, INC., Cleveland, Ohio  
 S & S TOBACCO & CANDY CO., INC., Norwalk, Conn.  
 ST. JOSEPH TOBACCO CO., St. Joseph, Mo.  
 STARKMAN CIGAR & TOBACCO CO., Atlantic City, N. J.  
 J. TREISMAN, Manchester, N. H.  
 TRENTON TOBACCO CO., Trenton, N. J.  
 WHITE STAR CONFECTIONERY CO., INC., Pittsfield, Mass.  
 ARNOLD LACHS—Managing Director.  
 D. VIRGINIA SALOTTI—Administrative Assistant to Managing Director.  
 LINDA GERECHITANO—Graphics Product Manager.  
 VERA MELILLI—Merchandise Services Manager.  
 D. D. CARA—Merchandiser Appliances, Electronics, Photography,  
 Automotive Products, Luggage & Leather.  
 HENRY ADLER—Merchandiser Silver, Giftware, Cutlery,  
 Non-Electric Housewares.  
 LAWRENCE FRANZESE—Merchandiser Jewelry, Watches & Clocks.  
 LEONARD OHL—Merchandiser Sporting Goods, Toys, Nursery,  
 Tools & Resale Sundries.

†catalog coordinator  
 © BUSINESS GUIDES, INC., 1980

## NEW YORK (Cont'd.)

**Rosenbaum Industries Inc., 26-34 Liberty St.** Newburgh units  
Telephone: Area Code 914-561-1310 12550  
Member of *MUTUAL MERCHANDISING*, New York, N. Y.  
Catalog Showroom Operated as ROSENBAUMS CATALOG SHOWROOM in  
Poughkeepsie & Vails Gate, N. Y.  
DAVID O'KOON—President.  
RICHARD ERNENWEIN—Vice President.  
HENRY JENKINS—General Buyer.  
DORIS GREENWOOD—Buyer Jewelry.

**King Wholesale Inc., 66 E. 4th St.** Oswego 1  
Telephone: Area Code 315-343-1954 13126  
Member of *ASSOCIATED CATALOG MERCHANDISERS*, Windsor Locks, Conn.  
Catalog Showroom Operated in Oswego, N. Y.  
HARRY T. KING, JR.—President, Buyer Small Appliances, Tobacco.  
ERNE MEARS—Buyer Sporting Goods.

**Lavin Candy Co., Inc., 74 S. Katherine St.** Plattsburgh 1  
Telephone: Area Code 518-563-4630 12901  
Member of *PROGRESSIVE BUYING ASSOCIATES*, Roslyn Heights, N. Y.  
Catalog Showroom Operated in Plattsburgh, N. Y.  
ERWIN REED—President.  
ERWIN REED, JR.—Vice President, Buyer.  
MABEL FREDENBURG—Buyer.

**Levy Brothers Plattsburgh Inc., Sharon Ave. (Box 1029)** Plattsburgh 1  
Telephone: Area Code 518-563-4700 12901  
Member of *FEDERATED MERCHANDISING*, New York, N. Y.  
Catalog Showroom Operated in Plattsburgh, N. Y.  
WILLIAM LEVY—President, Buyer.  
DAVID LEVY—Vice President, Buyer.

**B & C Rosen Co., 330 N. Main St. (Box 546)** Port Chester 1  
Telephone: Area Code 914-939-0243 10573  
Member of *ASSOCIATED CATALOG MERCHANDISERS*, Windsor Locks, Conn.  
Catalog Showroom Operated as ROSEN WHOLESALE GIFT CENTER in  
Port Chester, N. Y.  
BEN ROSEN—Partner.  
CLIFFORD ROSEN—Partner.  
ANDREW MILANO—Manager, Buyer.  
ANNE ROSEN—Jewelry Buyer.

**Button, Inc., 250 N. Goodman St.** Rochester 1  
Telephone: Area Code 716-275-9490 14607  
Member of *ASSOCIATED CATALOG MERCHANDISERS*, Windsor Locks, Conn.  
Catalog Showroom Operated as H. P. BREWSTER CO. in Rochester, N. Y.  
JAMES BUTTON—President.  
MICHAEL BUTTON—Vice President.  
JOHN BUTTON—Manager, Buyer All Lines.

**Dahnken, 3333 South Town Plaza** Rochester 1  
Telephone: Area Code 716-424-1060 14623  
Member of *AMERICAN MERCHANDISERS*, Minneapolis, Minn.  
Catalog Showroom Operated in Rochester, N. Y.  
SHASKI GHOLKAR—Owner & Buyer.

†catalog coordinator

## NEW YORK (Cont'd.)

**Naum Bros., 2373 Ridge Rd. W.** Rochester units  
Telephone: Area Code 716-225-4800 14626  
Division of CARLSON COMPANIES, INC., Rochester, N. Y.  
Member of *CREATIVE MERCHANDISE & PUBLISHERS*, Minnetonka, Minn.  
Operating Catalog Showrooms as follows:  
MICHIGAN—Drayton Plains, Detroit. Mt. Clemens, Port Huron, Southfield,  
Southgate, Warren & Westland.  
NEW YORK—Clarence, Dewitt, Lackawanna, Pittsford, Rochester (2)  
& Webster.

Estimated Sales: \$80,000,000  
ROBERT NAUM—President.  
JOHN NAUM—Executive Vice President.  
RUTH NAUM—Vice President, Jewelry.  
WILLIAM JONES—Vice President, Finance.  
PAUL MILLER—Vice President, Operations.  
JOSEPH WHALEN—Vice President.  
PAUL NAUM—Assistant Vice President, Jewelry.  
SELDON ROCKOWITZ—Assistant Vice President, Marketing.  
DAVE D'ANGELIS—Merchandise Manager.  
DICK ALIMENTI—Merchandise Manager.  
JOANNE PALMATIER—Merchandise Manager.  
STEVE HOLDEN—Merchandise Manager.  
ELAINE MAHOLICK—Buyer Housewares.  
JACKIE FULTON—Buyer Giftware.  
JOHN HAMPTON—Buyer Radios, Stereos, TVs.  
DOUG WOLK—Buyer Cameras.  
CHRIS TERRICOEN & REGGIE CRAWFORD—Buyers Sporting Goods.  
JOHN SICK—Buyer Seasonal.  
STEVE SPRINGER—Buyer Toys.  
PATTY McGUINN & RUTH SWANN—Buyers Watches.  
EVELYN SNOW & DIANE DeCARLO—Buyers Jewelry.  
GAIL MISTRELLA—Buyer Optical.  
MARY SOUFLERIS—Buyer Luggage, Baby Supplies.

**Present Co., 82 St. Paul St.** Rochester 9  
Telephone: Area Code 716-546-4190 14604  
Member of *MERCHANDISERS ASSOCIATION, INC.*, Chicago, Ill.  
Catalog Showrooms Operated in Albany, Dunkirk, Fairport, Geneva,  
Rochester (3), Vestal & Webster, N. Y.

Estimated Sales: \$19,000,000  
GORDON S. PRESENT—President.  
ROBERT E. MEAGHER—Vice President.  
BERYL M. PRESENT—Vice President, Secretary.  
JAMES R. PRESENT—Treasurer.

**Community Distributing Co., 1186 Erie Blvd. W.** Rome 1  
Telephone: Area Code 315-336-2490 13440  
Member of *AMERICAN MERCHANDISERS*, Minneapolis, Minn.  
Catalog Showroom Operated in Rome, N. Y.  
JEANNETTE TAVERNA—President.  
JOSEPH TAVERNA—Secretary, Buyer All Lines.

**Progressive Buying Associates, 200 S. Service Rd.** Roslyn Heights 1  
Telephone: Area Code 516-621-5580 11577  
Catalog Published in August—Supplement in March.  
Group Coordinator Serving Companies listed as follows:  
ADCO DISTRIBUTING CO., Canton, Ohio.  
AMERICAN CANDY CO., INC., Latrobe, Pa.  
BAILEY JEWELRY & GIFT MART, Shrewsbury, N. J.  
BARKER WHOLESALE, INC., Lockport, La.  
BRIARWOOD SHOWROOM & SALES, INC., Radford, Va.  
CALUMET THRIFT CENTER, East Chicago, Ind.

(Continued)

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980



## NEW YORK (Cont'd.)

## †Progressive Buying Associates (Continued)

CROMER BROS., INC., Portland, Ind.  
 CROWN JEWELERS & DISTRIBUTORS, Cortland, N. Y.  
 DEL TEX CORP., San Angelo, Tex.  
 DENNIS GIFT HOUSE, Phillipsburg, N. J.  
 ELKHART WHOLESALE CO., Elkhart, Ind.  
 E. G. FODEN CO., South Portland, Me.  
 FRIENDLY WHOLESALE CO., Wooster, Ohio  
 GLIKEN BROS., INC., Newark, N. J.  
 JOSLEN WHOLESALE CO., Hudson, N. Y.  
 LAVIN CANDY CO., INC., Plattsburgh, N. Y.  
 McMAHAN GIFT CENTER, Batesville, Miss.  
 MIAMI CIGAR & TOBACCO CO., Dayton, Ohio  
 MOUNTAINEER CATALOG SHOWROOM, Charleston, W. Va.  
 OHIO VALLEY TOBACCO CO., Ashland, Ky.  
 PINE LESSE R & SONS, INC., Clifton, N. J.  
 SCHROEDER'S WHOLESALE, Evansville, Ind.  
 STACYS CATALOG SHOWROOM, Roanoke Rapids, N. C.  
 STROUD WHOLESALE, INC., Ayden, N. C.  
 TRI-CITY CATALOG SHOWROOM, Salem, Mass.  
 TRIANGLE CONFECTIONARY CO., Pawtucket, R. I.  
 TOBACCO PRODUCTS CO., Hagerstown, Md.  
 H. S. TODD & CO., Salisbury, Md.  
 TWIN CITY TOBACCO CO., INC., Norfolk, Va.  
 WARRENTON WHOLESALE, INC., Warrenton, W. Va.  
 J. C. WENTZEL & SONS, INC., Carlisle, Pa.  
 WILLIAMSPORT CANDY CO., Williamsport, Pa.  
 STEVE RACE—President.  
 ROBERT ENCHERMAN—Executive Vice President, Catalog Operations,  
 BUYING COMMITTEE CHAIRMAN  
 NORMAN STONE—Jewelry & Watches.  
 RICHARD MAZUR—Giftware & Housewares.  
 WILLIAM BILLMAN—Personnel Care Items & Appliances.  
 EDWARD ZARBATANY—Audio & Electronics.  
 EDITH FRIEDMAN—Leather Goods.  
 RON HASTY—Sporting Goods.  
 BUDDY GIFTELS—Toys.

International House, 243 Main St. Saugerties 1  
 Telephone: Area Code 914—246-9544 12477  
 Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
 Catalog Showroom Operated in Saugerties, N. Y.  
 EMIL LEUPPERT—President, Buyer All Lines.  
 LUCY STRAND—Manager.

Townsmen Distributing Co., 2617 Hamburg St. Schenectady 1  
 Telephone: Area Code 518—355-9226 12303  
 Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
 Catalog Showroom Operated in Schenectady, N. Y.  
 ARNO RHEIS & STAN LOSON—Partners, Buyers.

Goldwyn Jewelers, 1399 Forest Ave. Staten Island 1  
 Telephone: Area Code 212—442-4464 10302  
 Member of CHARTER CATALOGS, Atlanta, Ga.  
 Catalog Showroom Operated in Staten Island, N. Y.  
 ROBERT GOLDWYN—President, Buyer.

Ra-Lin Inc., 625 Burnet Ave. Syracuse 1  
 Telephone: Area Code 315—474-2124 13203  
 Member of MUTUAL MERCHANDISING, New York, N. Y.  
 Catalog Showroom Operated in Syracuse, N. Y.  
 HERMAN ZEITLIN—President, Buyer All Lines.

†catalog coordinator

## NEW YORK (Cont'd.)

Brand Names Sales Inc., 670 Young St. Tonawanda 11  
 Telephone: Area Code 716—693-2511 14150  
 Member: NON AFFILIATED—Independent Coordinator.  
 Catalog Published in September—Supplement in April.  
 Catalog Showrooms Operated in Batavia, Cheektowaga, Clarence, Dunkirk,  
 Hamburg, Kenmore, Lockport, Niagara Falls, Tonawanda (2) &  
 West Seneca, N. Y.

Estimated Sales: \$20,000,000  
 GEORGE HAMBLETON—President, Buyer Housewares, Health &  
 Beauty Aids.  
 STEWARD SAVORY—Buyer Jewelry, Hardware, Baby Needs.  
 MILTON BATEN—Buyer Giftware, Luggage, Cameras.  
 RICHARD GERHARDT—Buyer Electronics, Toys, Sporting Goods.

Nicholas Wholesale Distributors, 221-223 River St. Troy 1  
 Telephone: Area Code 518—272-7264 12180  
 Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
 Catalog Showroom Operated in Troy, N. Y.  
 MICHAEL NICHOLAS—President, Buyer All Lines.  
 JOSEPH NICHOLAS—Vice President.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980

## NORTH CAROLINA

Southern Wholesale Co. of Asheboro Inc., 1615 S. Fayetteville St. Telephone: Area Code 919-629-3609 Member of PAUL SCHULTZ CATALOGS, Louisville, Ky. Catalog Showroom Operated in Asheboro, N. C. J. R. MORGAN—President. DONALD H. LASSITER—Manager, Buyer. MRS. J. R. MORGAN & BRENDA HYAD—Buyers Jewelry.	Asheboro 27203	1
Stroud Wholesale Inc., 103 West Ave. (Box 337) Telephone: Area Code 919-746-6111 Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y. Catalog Showroom Operated as GIFT GALLERY in Ayden, N. C. WALTER L. STROUD—President. WINNIE STROUD—Vice President. DIANE HILL—Secretary, Treasurer, Head Buyer.	Ayden 28513	1
J. D. Dawson Co., 102 E. Main St. (Box 219) Telephone: Area Code 919-943-2121 Member of FEDERATED MERCHANDISING, New York, N. Y. Catalog Showrooms Operated in Belhaven & Greenville, N. C. MELBA SMITH—President, Manager & Buyer. ANSON SMITH, JR.—Vice President, Buyer. MARK C. SMITH (at Greenville, N. C.)—Secretary, Manager, Jewelry Buyer. MELANIE SMITH—Treasurer.	Belhaven 27810	2
C. M. Mann Co., Inc., 1348 E. Webb Ave. Telephone: Area Code 919-228-0591 Member of CHARTER CATALOGS, Atlanta, Ga. Catalog Showrooms Operated as MANNS CONSUMER SALES INC. in Albemarle & Burlington, N. C. & Martinsville, Va. WILLIAM P. MANN—President, Head Buyer. GERALD MANN—Vice President. CHARLES MANN—Secretary, Buyer. GERALD MANN—Treasurer.	Burlington 27215	3
Wholesale Associates, Box 8352 Freedom Station Telephone: Area Code 704-392-3407 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn. Catalog Showroom Operated as CROWN JEWELERS & DISTRIBUTORS in Charlotte, N. C. DOYLE LAKEY—President, Buyer Diamonds. GENE LAKEY—Vice President, Buyer.	Charlotte 28208	1
Triangle Catalog Sales, North Duke Mall (Box 15667) Telephone: Area Code 919-471-1294 Member of PAUL SCHULTZ CATALOGS, Louisville, Ky. Catalog Showroom Operated in Durham, N. C. HERBERT W. LAMBERT—President, Buyer. MARVIN WINSTEAD—Vice President.	Durham 27704	1
Brendles Inc., 1919 N. Bridge St. Telephone: Area Code 919-835-3400 Member of MERCHANDISERS ASSOCIATION, INC., Chicago, Ill. Catalog Showrooms Operated in Asheville, Charlotte, Concord, Durham, Elkin, Greensboro, Hickory, Raleigh & Winston-Salem (2), N. C. & Kingsport, Tenn. Estimated Sales: \$35,000,000 HAROLD BRENDLE—President.	Elkin 28621	11

(Continued)

†catalog coordinator

## CATALOG SHOWROOMS

## NORTH CAROLINA (Cont'd.)

Brendles Inc. (Continued) FLOYD BRENDLE—Executive Vice President. DOUGLAS BRENDLE—Vice President, Secretary, Treasurer. WILLIAM COSBY—Vice President, General Manager, Merchandise Manager. STAN SOMERS—Buyer Jewelry. STEVE DELUCCA—Buyer Appliances.		units
Robinson Distributing Co., 2109 Wilkinson Blvd. Telephone: Area Code 704-864-7017 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn. Catalog Showrooms Operated in Gastonia & Shelby, N. C. TOM ROBINSON—President. TERRY ROBINSON—Vice President, Head Buyer.	Gastonia 28052	2
Public Catalog Showroom, 7th Ave. E. Telephone: Area Code 704-693-4246 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn. Catalog Showroom Operated as PUBLIC WHOLESALE in Hendersonville, N. C. J. L. MASHBURN—Owner, Manager, Buyer.	Hendersonville 28739	1
Piedmont Wholesale Co., 320 E. Commerce Ave. Telephone: Area Code 919-885-5043 Member of FEDERATED MERCHANDISING, New York, N. Y. Catalog Showrooms Operated in Greensboro & High Point, N. C. JOHN COX—President, Head Buyer. EDWARD SECREST—Vice President, Buyer.	High Point 27261	2
Roy E. Dial Wholesale Distributors, 1108 Richlands Hwy. (Hwy. 258) Telephone: Area Code 919-346-8622 Member of MUTUAL MERCHANDISING, New York, N. Y. Catalog Showroom Operated in Jacksonville, N. C. ROY E. DIAL—President & Buyer. ELLEN LANE—Buyer.	Jacksonville 28540	1
Brand Distributors, Hwy. 74 W. Telephone: Area Code 704-289-2414 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn. Catalog Showroom Operated in Monroe, N. C. J. W. BIVENS—President, Head Buyer. MRS. J. W. BIVENS—Vice President, Buyer Jewelry. H. F. McKRAY—Buyer Small Appliances. JOE BIVENS—Buyer Stereos & TVs. KENDRA GORDON—Buyer Brass, Crystal.	Monroe 28110	1
Henderson's of New Bern Ltd., 3600 Trent Rd. Telephone: Area Code 919-638-6679 Member of PAUL SCHULTZ CATALOGS, Louisville, Ky. Catalog Showroom Operated in New Bern, N. C. RAY HENDERSON—President, Buyer. MRS. RAY HENDERSON—Vice President, Buyer.	New Bern 28560	1
Brand Distributors, N. Wilkesboro Ave. Telephone: Area Code 919-667-2331 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn. Catalog Showrooms Operated in North Wilkesboro & Salisbury, N. C. BOB YALE—President, Buyer. ROBERT YALE, JR.—Vice President. WILLIS BRANDT—Buyer. GREG WILLIAMS (at Salisbury)—Manager, Buyer.	North Wilkesboro 28659	2

†catalog coordinator



## NORTH CAROLINA (Cont'd.)

- Raleigh Jewelry Co., Inc., 523 Downtown Blvd. Raleigh units  
Telephone: Area Code 919—832-5511 27603 1  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Raleigh, N. C.  
SAM RUBY—Owner, Buyer.
- Stacys Catalog Showroom, 1008 E. 10th St. Roanoke Rapids units  
Telephone: Area Code 919—537-8133 27870 1  
Catalog Showroom Operated in Roanoke Rapids, N. C.  
Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
GERALD S. FRANK—President, Buyer.  
BARBARA FRANK—Secretary, Treasurer, Buyer.
- Interstate Catalog Sales, Hwy. 301 S. Bypass Rocky Mount units  
Telephone: Area Code 919—446-0776 27801 1  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operates in Rocky Mount, N. C.  
BILL HOLDING—President, Buyer.  
KEN RACKLEY—Buyer.
- Keymid Co., 6th & Marshall Sts. (Box 2974) Winston-Salem units  
Telephone: Area Code 919—724-0548 27101 3  
Division of SESSION, INC., Winston-Salem, N. C.  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showrooms Operated in Clemmons, High Point & Winston-Salem, N. C.  
MACK SESSION—President Session, Inc.  
PAUL MATTHEWS—Manager Catalog Showroom Division, Buying  
Supervisor, Manager of Clemmons, N. C. Store.  
GURNEY HOWARD—Manager.  
RON WINSLOW (at High Point)—Manager, Head Buyer.

†catalog coordinator

## OHIO

- Jewel Mart Inc., 117 E. Mills St. Akron units  
Telephone: Area Code 216—376-4201 44308 3  
Division of THE WESTHALL SO., Akron, Ohio.  
Member of JEWELCOR MERCHANDISING, New York, N. Y.  
Catalog Showroom Operated in Cuyahoga Falls & Youngstown (2), Ohio.  
IRWIN ISROFF—President.  
CLIFFORD ISROFF—Vice President.  
MILTON ZIMMERMAN (at Cuyahoga Falls)—Manager, Buyer.  
MARVIN SCHWARTZ (at Youngstown)—Manager, Buyer.  
EDWARD LEVIN (at Youngstown)—Manager, Buyer.
- Adco Distributing Co., 221 Cherry Ave. N. Canton units  
Telephone: Area Code 216—454-5193 44702 1  
Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
Catalog Showroom Operated in Canton, Ohio.  
SID EDELMAN—President, Buyer.
- Richter & Phillips, 4970 Delhi Pike Cincinnati units  
Telephone: Area Code 513—922-4101 45238 2  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showrooms Operated in Florence, Ky. & Cincinnati, Ohio.  
JAMES CALDWELL—President.  
THOMAS SCHLEGEL—Vice President, Buyer Electrics, Giftware,  
Housewares, Toys.  
PAUL NEWMAN—Buyer Juveniles, Sporting Goods, Luggage, Electronics.  
CAROL McINTOSH—Buyer Jewelry.
- Anter Brothers Co., 521 Woodland Ave. Cleveland units  
Telephone: Area Code 216—781-1555 44115 1  
Member of FEDERATED MERCHANDISING, New York, N. Y.  
Catalog Showroom Operated as ABCO WHOLESALE GIFT CENTER in  
Cleveland, Ohio.  
ALFRED ANTER—President.  
VICTOR ANTER—Vice President, Manager, Buyer.
- Club Sales, 410 Lakeside Ave. N.W. Cleveland units  
Telephone: Area Code 216—861-1858 44113 1  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Cleveland, Ohio.  
IRVING KOPIT—President, Buyer.
- Schaffer Diversified Corp., 6545 Carnegie Ave. Cleveland units  
Telephone: Area Code 216—881-3000 44103 5  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showrooms Operated as ESCO DISTRIBUTING CO. in Akron,  
Columbus, Lorain, Mayfield Heights & North Olmsted, Ohio.  
WALTER SCHAFFER—President.  
BERNARD ISRAEL—Vice President, Merchandise, Supervisor All Buying.  
JEANNINE VALENTI—Buyer Jewelry.
- H & H Distributors Co., 3419 Carnegie Ave. Cleveland units  
Telephone: Area Code 216—391-6800 44115 1  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showroom Operated in Cleveland, Ohio.  
LARRY SCHWARTZ—President, Buyer.  
NORMAN BLUM—Vice President, Buyer.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980

## OHIO (Cont'd.)

- State Wholesale Co., 700 W. St. Clare Ave. Cleveland 7  
 Telephone: Area Code 216—771-6800 44113  
*Member of MERCHANDISING ASSOCIATION, INC., Chicago, Ill.*  
 Catalog Showrooms Operated in Akom, Brooklyn, Cleveland, Mentor,  
 North Olmsted, North Randall & Tallmadge, Ohio.  
 Estimated Sales: \$40,000,000  
 RONALD MAZUR—President, General Manager.
- Stratford Jewelers & Distributors, 16501 Rockside Rd. Cleveland 1  
 Telephone: Area Code 216—457-1000 44137  
*Member of JEWELCOR MERCHANDISING, Wilkes Barre, Pa.*  
 BRENT FETTERS—President.  
 JOHN GADISH—Vice President, Manager, Buyer.
- US Merchandise Co., 3060 Superior Ave. Cleveland 3  
 Telephone: Area Code 216—781-4757 44114  
*Member of CHARTER CATALOGS, Atlanta, Ga.*  
 Catalog Showrooms Operated in Mayfield Heights, Middleburg Heights &  
 North Olmsted, Ohio.  
 JAY SIEGEL—President, Buyer Housewares, Appliances.  
 JANET GULA—Buyer Giftware.  
 PAT GUERRERA—Buyer Electronics, Toys, Sporting Goods, Juvenile.  
 VIC KIBALCHICH & LOUISE AIFFEN—Buyers Jewelry.
- Catalog Discount Sales, 3085 Woodman Dr. Dayton 5  
 Telephone: Area Code 513—296-7300 45420  
 Division of TOP VALUE ENTERPRISES, Dayton, Ohio.  
*Member of JEWELCOR MERCHANDISING, Wilkes Barre, Pa.*  
 Catalog Showrooms Operated in Bridgeville, Johnstown, Lower Burrell,  
 Pittsburgh & Pleasant Hills, Pa.  
 Estimated Sales: \$16,000,000  
 THOMAS H. TOWLER—President.  
 WILLIAM F. KLEINE—Vice President, Operations.  
 JOHN H. FITZGERALD—General Manager.  
 RANDY GRAY—Buyer.  
 CLIFF CUNNINGHAM—Buyer Jewelry.
- Keilson-Dayton Co., P. O. Box 1457 Dayton 2  
 Telephone: Area Code 513—228-7131 45401  
*Member of FEDERATED MERCHANDISING, New York, N. Y.*  
 Catalog Showrooms Operated as KEILSON-DAYTON CO., Dayton &  
 TWO GUYS, Troy, Ohio.  
 JOHN MATE—President, Buyer.  
 PHIL MOTE—Vice President, Manager, Buyer Two Guys.
- MacDonald Showrooms Inc., 129 S. Ludlow St. Dayton 9  
 Telephone: Area Code 513—226-5000 45402  
 Subsidiary of E. F. MacDONALD, INC., Dayton, Ohio.  
*Member of MERCHANDISING ASSOCIATION, INC., Chicago, Ill.*  
 Catalog Showrooms Operated in Richmond, Ind.; Lexington (2), Ky.;  
 Cincinnati, Columbus (2), Dayton (2) & Evendale, Ohio.  
 Estimated Sales: \$32,000,000  
 JAMES STEWART—President, Showroom Division.  
 RICHARD KUMMERLONE—Vice President, General Manager,  
 General Merchandise.  
 JERRY KLINE—Vice President, Jewelry.  
 JERRY SACHER—Treasurer.

†catalog coordinator

## OHIO (Cont'd.)

- Miami Cigar & Tobacco Co., 1876 Radio Rd. Dayton 1  
 Telephone: Area Code 513—252-9901 45431  
*Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.*  
 Catalog Showroom Operated in Dayton, Ohio.  
 CHARLES KUNTZ—President, Head Buyer.  
 JOHN KUNTZ—Vice President.
- Darby Sales Co., Rte. 33 at Avery Rd. Dublin 1  
 Telephone: Area Code 614—889-8055 43017  
*Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
 Catalog Showroom Operated in Dublin, Ohio.  
 JAMES MCKITTRICK—President, Buyer.
- Allen Wholesale Co., Inc., Rte. 68 at Erie RR Kenton 1  
 Telephone: Area Code 419—675-2464 43326  
*Member of FEDERATED MERCHANDISING, New York, N. Y.*  
 Catalog Showroom Operated in Kenton, Ohio.  
 DAVID COCKERELL—President, Buyer.  
 RALPH THOMPSON—Vice President, Buyer.
- Robert Sweet Jewelers, 1446 Lexington Ave. Mansfield 1  
 Telephone: Area Code 419—756-6368 44907  
*Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.*  
 Catalog Showroom Operated in Mansfield, Ohio.  
 A. B. MANN—President.  
 TOM THAXTON—General Manager & Buyer.
- George F. Reinhardt Inc., 734 E. Smith Rd. Medina 2  
 Telephone: Area Code 216—725-0591 44258  
*Member of MUTUAL MERCHANDISING, New York, N. Y.*  
 Catalog Showrooms Operated as REINHARDT'S CATALOG SHOWCASE in  
 Brunswick & Medina, Ohio.  
 CLIFF REINHARDT—President, Buyer.  
 AL KURILKO (at Brunswick, Ohio)—Vice President, Manager, Buyer.
- Ogg Wholesale Inc., 11 Meyers St. Nelsonville 1  
 Telephone: Area Code 614—753-1966 45784  
*Member of FEDERATED MERCHANDISING, New York, N. Y.*  
 Catalog Showroom Operated in Nelsonville, Ohio.  
 VERL H. OGG—President, Buyer.  
 DAVID V. OGG—Vice President, Buyer.
- Kenricks Catalog Showroom, 2nd & Jefferson Sts. Portsmouth 1  
 Telephone: Area Code 614—353-3165 45662  
*Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.*  
 Catalog Showroom Operated in Portsmouth, Ohio.  
 GEORGE CLAYTON—President, Buyer Jewelry.  
 MARK JENKINS—Buyer.
- George Canalos Inc., 2230 Superior St. Sandusky 2  
 Telephone: Area Code 419—625-9812 44870  
*Member of FEDERATED MERCHANDISING, New York, N. Y.*  
 Catalog Showrooms Operated in Lorain & Sandusky, Ohio.  
 GEORGE CANALOS—President.  
 PAUL REIS—Vice President, Merchandise Supervisor.  
 CHUCK LORD—Vice President.  
 DAN CANALOS—Vice President, Manager, Head Buyer.

†catalog coordinator



## OHIO (Cont'd.)

Republic Wholesale Co., 361 Griswald St. N.E.	Warren	units
Telephone: Area Code 216—399-5614	44481	1
<i>Member of CREATIVE MERCHANDISE &amp; PUBLISHERS, Minnetonka, Minn.</i>		
Catalog Showroom Operated in Warren, Ohio.		
AL DeCAPITO—President, Buyer.		
ALBERTA DeCAPITO—Vice President, Buyer.		
Friendly Wholesale Co., 655 Cushman St.	Wooster	1
Telephone: Area Code 216—264-8222	44691	
<i>Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.</i>		
Catalog Showroom Operated in Wooster, Ohio.		
EDWARD SELDERS—President, Head Buyer.		

†catalog coordinator

## OKLAHOMA

Oklahoma Drug Sales Co., 310 Ave. D E. (Box 449)	Lawton	units
Telephone: Area Code 405—355-4432	73501	2
<i>Member of MUTUAL MERCHANDISING, New York, N. Y.</i>		
Catalog Showrooms Operated as BRITAIN'S in Lawton & Muskogee, Okla.		
FRED HERRIAGE—Vice President.		
RUTH ATKINS—Manager, Buyer.		
O. C. FRENCH (at Muskogee)—Manager, Buyer.		
Samuel Gordon & Co., 2039 N.W. 23rd St.	Oklahoma City	2
Telephone: Area Code 405—528-5757	73106	
<i>Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.</i>		
Catalog Showrooms Operated in Oklahoma City (2), Okla.		
NORMAN GORDON—President, Head Buyer.		
BETTY GORDON—Vice President, Buyer.		

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980

## OREGON

- Dahnken, 110 E. 8th St. Medford 1  
 Telephone: Area Code 503—779-7131 97501  
 Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Medford, Ore.  
 VERN SWITZER—President.  
 TED HOPKINS—Vice President & Buyer.
- Dahnken, 1620 N.E. 122nd Ave. Portland 2  
 Telephone: Area Code 503—255-2274 97230  
 Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showrooms Operated in Portland & Salem, Ore.  
 P. STOFFREGEN—Owner, Buyer.  
 JERRY SAGAN (at Salem)—Manager, Buyer.

†catalog coordinator

## CATALOG SHOWROOMS

## PENNSYLVANIA

- Mar-Bill Distributors, 400 Broad Ave. Belle Vernon 1  
 Telephone: Area Code 412—929-9294 15012  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Belle Vernon, Pa.  
 ANNA HORRELL—President.  
 WILLIAM HORRELL, JR.—General Manager & Buyer.
- F & C Distributing Co., Braddock Ave. Braddock 1  
 Telephone: Area Code 412—271-1974 15104  
 Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
 Catalog Showroom Operated in Braddock, Pa.  
 FRANK W. TIGIANO—President, Buyer.  
 DAVID TIGIANO—Vice President, Buyer.
- Logan Candy Co., 140 N. Elm St. Butler 1  
 Telephone: Area Code 412—287-3765 16001  
 Member of MUTUAL MERCHANDISING, New York, N. Y.  
 Catalog Showroom Operated as LOGAN WHOLESALE in Beaver Falls, Pa.  
 GLEN LOGAN—President, Buyer.  
 JAMES PAPPAS—Manager, Buyer.
- J. C. Wentzel & Sons Inc., 1250 Ritner Hwy. Carlisle 1  
 Telephone: Area Code 717—243-2636 17013  
 Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
 Catalog Showroom Operated in Carlisle, Pa.  
 ALTON WENTZEL, JR.—President, Buyer.  
 JOHN WENTZEL—Secretary, Treasurer.  
 ALTON WENTZEL, III—Buyer.
- Atlas Merchandising Co., 138-142 McKean Ave. Charleroi 1  
 Telephone: Area Code 412—489-9561 15022  
 Member of FEDERATED MERCHANDISING, New York, N. Y.  
 Catalog Showroom Operated in Charleroi, Pa.  
 ED BERKOWITZ—President.  
 FRED BURTON—Vice President, Buyer.  
 ROSE KISKI—Buyer Jewelry.
- Block Distributors, 2929 Cheltenham Ave. Cheltenham 3  
 Telephone: Area Code 215—224-4000 19012  
 Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
 Catalog Showrooms Operated in Cheltenham, Philadelphia & Springfield, Pa.  
 BYRON S. BLOCK—President, Merchandise Manager.  
 ALFRED F. BLOCK—Vice President.  
 RICHARD A. BLOCK—Buyer Jewelry.  
 CHARLOTTE SCHNELLER—Buyer Appliances, Gifts, Housewares.  
 ROBERT P. MILLER—Buyer Audio, Sporting Goods, Personal Care, Toys.
- J. Dahlkemper Co., Inc., 5120 Peach St. Erie 5  
 Telephone: Area Code 814—868-4811 16509  
 Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
 Catalog Showrooms Operated in Ashtabula, Ohio; Erie, Meadville, Pittsburgh & Wexford, Pa.  
 Estimated Sales: \$20,000,000  
 JOSEPH B. DAHLKEMPER—President.  
 LOIS H. DAHLKEMPER—Executive Vice President.  
 EDWARD H. DAHLKEMPER—Vice President.  
 ROBERT H. SCHULTZ—Vice President, Merchandising.  
 GERALD DAHLKEMPER—Vice President.  
 RON PHILLIS—Buyer Giftware, General Merchandise.  
 TOM BERGDAHL—Buyer Jewelry.

(Continued)

†catalog coordinator



## PENNSYLVANIA (Cont'd.)

- J. Dahlkemper Co., Inc. (Continued)**  
DAVE O'KEEFE—Buyer Cameras, Electronics.  
GARY WHALEY—Buyer Sporting Goods.  
WILLIAM LOPUS—Buyer Toys, Juvenile.
- Dahnken, Center Sq.** Hanover 1  
Telephone: Area Code 717—632-7002 17331  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Hanover, Pa.  
LOU ZELAZNY—President & Buyer.
- F & C Jewelers & Distributors Co., 12785 Rte. 30** Irwin 2  
Telephone: Area Code 412—864-5288 15642  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showrooms Operated in Forest Hills & Irwin, Pa.  
FRANK TIGANO—President.  
SAVE TIGANO—Vice President, Merchandising.
- Pollock Candy & Cigar Co., 111 Campbell St.** Kittanning 1  
Telephone: Area Code 412—543-1939 16201  
Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
Catalog Showroom Operated in Kittanning, Pa.  
A. M. REMIS—Owner, Buyer.
- American Candy Co., Inc., 217 Miller St.** Latrobe 1  
Telephone: Area Code 412—537-2861 15650  
Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
Catalog Showroom Operated in Latrobe, Pa.  
DON M. DAVID—President, Buyer.  
JOSEPH ROBERTS—Vice President, Buyer.
- Hauer's Sons Inc., 328 Cumberland St.** Lebanon 2  
Telephone: Area Code 717—272-4639 17042  
Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
Catalog Showrooms Operated as GARDEN SPOT CENTERS, HAUER'S SONS in Lebanon, Pa.  
CURWIN DELLINGER—President, Buyer.  
WOODROW DELLINGER—Vice President.  
CURWIN DELLINGER, III—Vice President.
- Beers Paper Co., Inc., Clinton & Hanna Sts.** Lockhaven 1  
Telephone: Area Code 717—748-3252 17745  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Lockhaven, Pa.  
CAMBRIDGE V. BEERS, JR.—President, Buyer.  
BONNIE BEERS—Vice President, Buyer.
- Key Distributing Co., 700 Walnut St.** McKeesport 2  
Telephone: Area Code 412—664-4184 15132  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showrooms Operated in Greensburg & McKeesport, Pa.  
ED KRASNOW—President, Buyer.  
JEFF KRASNOW—Vice President, Buyer.
- Thrift Sales Co., 200 S. Diamond St.** Mt. Pleasant 1  
Telephone: Area Code 412—547-4800 15666  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Uniontown, Pa.  
JOHN KEAN & DOM TARANTINI—Partners, Buyers.

†catalog coordinator

## PENNSYLVANIA (Cont'd.)

- Weis Jewelers & Distributors, Rte. 22** Monroeville 8  
Telephone: Area Code 412—373-7050 15146  
Member of MERCHANDISERS ASSOCIATION, INC., Chicago, Ill.  
Catalog Showrooms Operated in Altoona, Greentree, Monroeville, Pittsburgh, Pleasant Hills, State College & Wexford, Pa. & Bridgeport, W. Va.  
Estimated Sales: \$50,000,000  
ALAN SILBERMAN—President.  
JAMES SILBERMAN—Secretary, Treasurer.  
SHIRLEY KANN—Merchandise Manager.
- Davis Sales Co., 515-517 Spring Garden St. Mall** Philadelphia 2  
Telephone: Area Code 215—925-1900 19123  
Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
Catalog Showrooms Operated in Philadelphia (2), Pa.  
JORDAN DAVIS—President.  
IRWIN SCHWARTZ—Vice President.
- Robbins Co., 1625 Sansom St.** Philadelphia 1  
Telephone: Area Code 215—563-2380 19103  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showroom Operated in Philadelphia, Pa.  
HARVEY ROVINS—President, Buyer.  
BOB ROVINS—Vice President, Buyer.
- Robbins Jewelers & Distributors, 15 S. 11th St.** Philadelphia 4  
Telephone: Area Code 215—923-3600 19107  
Member of MERCHANDISING ASSOCIATION, INC., Chicago, Ill.  
Catalog Showrooms Operated in Philadelphia (3) & Willow Grove, Pa.  
MAX MANDEL, III—President, Buyer.  
DON SILVERMAN—Vice President, Buyer.
- Towne Jewelers, 7320 Castor Ave.** Philadelphia 2  
Telephone: Area Code 215—722-4900 19152  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showrooms Operated in Jenkintown & Philadelphia, Pa.  
S. E. TUCKER—President, Buyer.  
JIM FALLON (at Jenkintown)—Manager.
- †Basic Products Co., 49 Terminal Way** Pittsburgh 1  
Telephone: Area Code 412—381-0600 15219  
Catalog Published in September.  
Group Coordinator Serving Companies listed as follows:  
BASIC PRODUCTS CO., Pittsburgh, Pa.  
OK DISCOUNT HOUSE, Mechanicsville, N. Y.  
J. K. WEINER—President, Catalog Coordinator.  
WILLIAM WEINER—Vice President, Buyer All Lines.
- Basic Products Co., 49 Terminal Way** Pittsburgh 2  
Telephone: Area Code 412—381-0600 15219  
Member of BASIC PRODUCTS CO., Pittsburgh, Pa.  
Catalog Showrooms Operated in Mechanicsville, N. Y. & Pittsburgh, Pa.  
J. K. WEINER—President, Catalog Coordinator.  
WILLIAM WEINER—Vice President, Buyer All Lines.
- The J E Tobacco Company, 606-16 S. 6th St.** Reading 2  
Telephone: Area Code 215—375-4434 19602  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showrooms Operated as JETCO CATALOG SHOWROOM in Reading & Wyomissing, Pa.  
ROBERT ERKES—President, Buyer.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980

## PENNSYLVANIA (Cont'd.)

- LDC Inc., 119 N. 6th St.** Reading 1  
Telephone: Area Code 215—372-8919  
Member of JEWELCOR MERCHANDISING, Wilkes Barre, Pa.  
Catalog Showroom Operated in Reading, Pa.  
LESTER MENDELSON—President, Buyer.
- Wes Freedman, 5 Morgan Hwy.** Scranton 3  
Telephone: Area Code 717—344-1103  
Member of CHARTER CATALOGS, Atlanta, Ga.  
Catalog Showrooms Operated in Newton, N. J.; East Stroudsburg & Scranton, Pa.  
WESLEY FREEDMAN—Owner.
- Bernard Bartikowsky Inc., 141 S. Main St.** Wilkes Barre 2  
Telephone: Area Code 717—823-7111  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showrooms Operated in Scranton & Wilkes-Barre, Pa.  
JAY BARTIKOWSKY—President, Buyer Fine Jewelry, Diamonds.  
LEONARD BARTIKOWSKY—Vice President, Buyer Watches.  
JAMES ROTHER—Buyer Gold Jewelry.  
JOHN BELOGA—Buyer Hard Goods.  
MAX BARTIKOWSKY—Buyer Diamonds, Fine Jewelry.
- †Jewelcor Merchandising Co., 72 N. Franklin** Wilkes Barre 18773  
Telephone: Area Code 717—824-8761  
Division of JEWELCOR, INC., New York, N. Y.  
Catalog Published in September.  
Group Coordinator Serving Companies listed as follows:  
ALLIED JEWELERS & DISTRIBUTORS, Norfolk, Va.  
FREDERICK F. BORGMILLER WHOLESALE, Murphysboro, Ill.  
BRAND DISTRIBUTORS, Orlando, Fla.  
CATALOG DISCOUNT SALES, Dayton, Ohio  
FEENY SALES CO., Birmingham, Ala.  
JEWEL MART, INC., Akron, Ohio  
JEWELCOR JEWELERS & DISTRIBUTORS, Wilkes Barre, Pa.  
KNIGHT DISTRIBUTORS OF ST. CHARLES, St. Charles, Mo.  
LDC, INC., Reading, Pa.  
LASALLE DISTRIBUTING CO., Detroit, Mich.  
MICHAELS-KAGEN, Chicago, Ill.  
RICHARDS DISTRIBUTORS, Topeka, Kans.  
SCHOBERS, West Bend, Wisc.  
STRATFORD JEWELERS & DISTRIBUTORS, Cleveland, Ohio  
SUTTON PLACE, Rahway, N. J.  
J. DON MOORE—Executive Vice President.  
JACK DOUGHERTY—Vice President, Advertising & Special Promotions, Merchandise Director.  
MARGO WEYMAN—Executive Assistant.
- Jewelcor Jewelers & Distributors, 72 N. Franklin** Wilkes-Barre 23  
Telephone: Area Code 717—824-8761  
Member of JEWELCOR MERCHANDISING, Wilkes Barre, Pa.  
Catalog Showrooms Operated as follows:  
ALABAMA—Mobile.  
ARIZONA—Tucson (2).  
CALIFORNIA—Downey & Whittier.  
FLORIDA—Cutler Ridge, Jacksonville (2), Pensacola (2), Plantation, West Hollywood & West Palm Beach.  
NEW JERSEY—Lawrence Township.  
PENNSYLVANIA—Edwardsville, Exeter, Harrisburg, Lancaster (2), Mechanicsburg, Scranton, Whitehall & York.  
Estimated Sales: \$185,000,000  
SEYMOUR HOLTZMAN—President.  
(Continued)

†catalog coordinator

## PENNSYLVANIA (Cont'd.)

- Jewelcor Jewelers & Distributors (Continued)** units  
FRANK P. CUSCELA—Executive Vice President, Secretary.  
JOSEPH LITCHMAN—Senior Vice President, Treasurer.  
MARTIN H. KATZ—Vice President.  
JOSEPH ROGERS—Vice President, Catalog Showrooms.  
EARL ZIMBLER—Vice President, Marketing.  
RAYMOND PERLMAN—Vice President, Jewelry Division.  
PATRICK STARKEY—Vice President, Administration.  
JERRY ROSSI—General Merchandise Manager.  
CHUCK MAYER—Coordinator Hard Goods.  
MIKE DANEY—Coordinator Gifts, Housewares, Cameras.  
BROOKE FARLEY—Coordinator Appliances, Clocks, Tools.  
PETER ANDERSON—Coordinator Juvenile, Sporting Goods.  
ANGIE PIERCY—Coordinator Toys.  
MIKE HAMMERLING—Coordinator Electronics, Luggage, Calculators.  
JOHN DONAHUE—Coordinator Silver, Clocks.  
LARRY FRANZESE—Coordinator Jewelry.  
PAUL PAOLILLO—Coordinator Diamonds.  
JOE MURPHY—Coordinator Watches, Stone Rings.  
SUSAN SCHIFANO—Coordinator Gold & Gold-Filled Jewelry.
- Star Tobacco Co., Mundy St.** Wilkes Barre 1  
Telephone: Area Code 717—823-5191  
Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
Catalog Showroom Operated as STROUD DISTRIBUTING CO. in Wilkes-Barre, Pa.  
WILLIAM L. STROUD—President, Head Buyer.
- Williamsport Candy Co.,** Williamsport 1  
Montourville Rd. (Box 328)  
Telephone: Area Code 717—368-1469  
Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
Catalog Showroom Operated in Williamsport, Pa.  
CHUCK CAMPBELL—President, Buyer.
- Gem Candy & Novelty Co., Inc., 1141 E. Princess St.** York 1  
Telephone: Area Code 717—848-2851  
Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
Catalog Showroom Operated in York, Pa.  
CHESTER GIPE—President.  
RAY HAUGH—Manager, Buyer.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980



## RHODE ISLAND

- Adelsons Newport Discount Center**, 359 Thames St. **Newport** units  
Telephone: Area Code 401—846-9311 02840 1  
Division of S O Adelson Co., Newport, R. I.  
Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
Catalog Showroom Operated in Newport, R. I.  
SAMUEL FRIEDMAN—President.  
ROBERT FRIEDMAN—General Manager, Buyer.
- Triangle Confectionary Co.**, 210 Dexter St. **Pawtucket** units  
Telephone: Area Code 401—726-4411 02860 1  
Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
Catalog Showroom Operated as TRIANGLE SALES CO. in Pawtucket, R. I.  
JEROME COHN—President.  
MARK DEION—General Manager, Buyer.
- Murray's**, 1287 N. Main St. **Providence** units  
Telephone: Area Code 401—751-7000 02904 1  
Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
Catalog Showroom Operated in Providence, R. I.  
MURRAY FRIEDMAN—President, Buyer.
- Daniels Tobacco Co.**, 77 Hazel St. **Woonsocket** units  
Telephone: Area Code 401—762-2465 02895 3  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showrooms Operated as SAVE-RITE in East Providence, Warwick & Woonsocket, R. I.  
RON DANIELS—President.  
DAVID DANIELS—Vice President, Manager, Buyer.  
PAUL VEZINA—Buyer.  
GENE POSNICK (at Warwick)—Manager, Buyer.  
MOE DuBOIS (at Warwick)—Buyer.  
FRED FISHMAN (at East Providence)—Manager, Buyer.

†catalog coordinator

## SOUTH CAROLINA

- Selfts Distributors Inc.**, Belvedere Shopping Center **Anderson** units  
Telephone: Area Code 803—225-0288 29621 2  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showrooms Operated as REY'S JEWELERS in Anderson (2), S. C.  
CHARLES REYNER—President, Buying Supervisor.
- Sam Solomon Co., Inc.**, P. O. Box 10327 **Charleston** units  
Telephone: Area Code 803—554-9900 29405 11  
Member of MERCHANDISING ASSOCIATION, INC., Chicago, Ill.  
Catalog Showrooms Operated as follows:  
FLORIDA—Fort Myers, Pembroke Pines & Pompano Beach.  
GEORGIA—Augusta & Savannah.  
NORTH CAROLINA—Fayetteville.  
SOUTH CAROLINA—Charleston, Columbia, Greenville, North Charleston & Spartanburg.  
Estimated Sales: \$100,000,000  
MELVIN SOLOMON—President.  
STEVEN M. BLUESTEIN—Vice President.  
STAN WEINER—Vice President, Merchandising.  
I. J. FUTERAL—Vice President, Operations.  
ALAN COHEN—Divisional Merchandise Manager Hardware, Sporting Goods, Toys, Stationery & Appliances.  
SHELLEY EPSTEIN—Divisional Merchandise Manager, Buyer Jewelry, Silver, Diamonds.  
KEN GOODY—Buyer Housewares.  
WES SMITH—Buyer Electronics, Appliances.
- C. B. Poole Inc.**, 611-21 N. Granards St. (Box 27) **Gaffney** units  
Telephone: Area Code 803—489-4727 29340 3  
Member of MUTUAL MERCHANDISING, New York, N. Y.  
Catalog Showrooms Operated as POOLE'S CATALOG SHOWROOM in Gaffney, Greenville & Spartanburg, S. C.  
JAMES WRAY—President, Head Buyer.  
J. MICHAEL WRAY—Vice President, Manager, Buyer.  
STEPHEN G. WRAY—Vice President, Manager, Buyer.
- Alexander's**, 800 Congare Rd. **Greenville** units  
Telephone: Area Code 803—242-0825 29607 5  
Member of CHARTER CATALOGS, Atlanta, Ga.  
Catalog Showrooms Operated in Anderson, Florence, Greenville (2) & Spartanburg, S. C.  
Estimated Sales: \$16,000,000  
JOHN O. ALEXANDER—Chairman of the Board.  
ROBERT HENDERSON—President.  
BILL F. ALEXANDER—Vice President.  
J. D. WALTERS—Head Buyer Hardware, Cameras, Electronics.  
LANA BOND—Buyer Sporting Goods.  
MAME PITTS—Buyer Housewares.  
ANNETTE SHEALEY—Buyer Gifts.  
CHRISTINE LEON—Buyer Toys.  
JULIA HARTER—Buyer Jewelry.
- Dean's Inc.**, Hillcrest Dr. **Laurens** units  
Telephone: Area Code 803—984-2622 29360 1  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showroom Operated in Laurens, S. C.  
FRANCIS DEAN—President, Buyer.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980

## SOUTH CAROLINA (Cont'd.)

- |   |                    |            |
|---|--------------------|------------|
| Buddin's Inc., 2129 Cherry Rd.<br>Telephone: Area Code 803—366-7147<br>Member of <i>FEDERATED MERCHANDISING</i> , New York, N. Y.<br>Catalog Showroom Operated in Rock Hill, S. C.<br>J. H. BUDDIN—President, Buyer Jewelry.<br>R. D. BUDDIN—Vice President, Buyer. | Rock Hill<br>29730 | units<br>1 |
| Love's, Inc., 1120 Cherry Rd.<br>Telephone: Area Code 803—366-7161<br>Member of <i>AMERICAN MERCHANDISERS</i> , Minneapolis, Minn.<br>Catalog Showroom Operated in Rock Hill, S. C.<br>ROBERT LOVE—President & Buyer.   | Rock Hill<br>29730 | 1          |

†catalog coordinator

## TENNESSEE

- |   |                     |            |
|---|---------------------|------------|
| Nichols Wholesale Jewelry, Inc.,<br>314 N. Washington St.<br>Telephone: Area Code 615—526-7841<br>Member of <i>PAUL SCHULTZ CATALOGS</i> , Louisville, Ky.<br>Catalog Showroom Operated in Cookeville, Tenn.<br>EARL NICHOLS—President.<br>MRS. EARL NICHOLS—Vice President.<br>JEWEL BUCK—Buyer Luggage, Small Appliances.<br>LINDA RAGLAND—Buyer Rugs, Diamonds, Jewelry.   | Cookeville<br>38501 | units<br>1 |
| Anderson Sales Co., 404 Bernard Ave. (Box 326)<br>Telephone: Area Code 615—639-3168<br>Member of <i>CHARTER CATALOGS</i> , Atlanta, Ga.<br>Catalog Showrooms Operated in Bristol, Greenville & Johnson City, Tenn.<br>BUDDY ANDERSON—Owner.<br>MORRIS MOORE—Buyer.  | Greenville<br>37743 | 3          |
| Truell Inc., P. O. Box 1317<br>Telephone: Area Code 901—668-3333<br>Member of <i>CHARTER CATALOGS</i> , Atlanta, Ga.<br>Catalog Showrooms Operated in Fort Smith, Ark.; Tupelo, Miss. & Jackson, Tenn.<br>RUSSELL TRUELL—President, Buyer.<br>RANDALL TRUELL—Vice President, Buyer.   | Jackson<br>38301    | 3          |
| Gattas Co., Inc., P. O. Box 22465<br>Telephone: Area Code 901—767-2930<br>Member of <i>MERCHANDISING ASSOCIATION, INC.</i> , Chicago, Ill.<br>Catalog Showrooms Operated in West Memphis, Ark.; Greenville, Miss. & Memphis (2), Tenn.<br>Estimated Sales: \$16,000,000<br>FRED P. GATTAS, SR.—Chairman of the Board.<br>FRED P. GATTAS, JR.—President.   | Memphis<br>38122    | 4          |
| †Service Merchandise Co., Inc.,<br>2968 Foster Creighton Dr.<br>Telephone: Area Code 615—259-4214<br>Catalog Published in August.<br>Member: <i>NON AFFILIATED—Independent Coordinator</i> .<br>Catalog Showrooms Operating as <i>SERVICE MERCHANDISE &amp; VALUE HOUSE</i> as follows:<br>ALABAMA—Birmingham, Huntsville & Montgomery.<br>ARKANSAS—Ft. Smith, Little Rock (2) & North Little Rock (2).<br>CONNECTICUT—Danbury, Derby & West Hartford.<br>GEORGIA—College Park, Columbus, Decatur, Doraville & Sandy Springs.<br>ILLINOIS—Arlington Heights, Berwyn, Chicago, Downers Grove, Hoffman Estates, Homewood, Joliet, Niles, Oak Lawn & Skokie.<br>INDIANA—Bloomington, Clarksville, Evansville, Greenwood, Griffith, Indianapolis (3), Kokomo, Lafayette, Mishawaka & Terre Haute.<br>IOWA—Des Moines.<br>KENTUCKY—Florence, Lexington, Louisville.<br>MAINE—Augusta, Bangor (2), Brunswick, Lewiston, Presque Isle & South Portland.<br>MASSACHUSETTS—Auburn, Burlington (2), Hanover, Haverhill, Natick, Saugus & Stoughton.<br>MICHIGAN—Detroit (3), Southfield & Westland.<br>MISSISSIPPI—Jackson.<br>MISSOURI—Springfield.<br>NEW HAMPSHIRE—Dover, Franklin, Manchester, Paramus, Wayne & Woodbridge.<br>NEW YORK—Albany, Binghamton, Fishkill, Greenburgh, Lake Grove, Massapequa, Stoney Brook, Syracuse (2). | Nashville<br>37204  | 113        |

(Continued)

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980



## TENNESSEE (Cont'd.)

## †Service Merchandise Co., Inc. (Continued)

NORTH CAROLINA—Charlotte (3) & Gastonia.  
OHIO—Cincinnati, Columbus (3), Lima, Mansfield, Springdale & Springfield.  
OKLAHOMA—Oklahoma City (2) & Tulsa (2).  
PENNSYLVANIA—Allentown, Greensburg, Lancaster, Pittsburgh (2), Reading & Scranton.  
TENNESSEE—Chattanooga, Goodlettsville, Jackson, Kingsport, Knoxville, Memphis (3) & Nashville (2).  
VERMONT—Burlington.

Estimated Sales: \$900,000,000

HARRY ZIMMERMAN—Chairman of the Board.

RAYMOND ZIMMERMAN—President.

HOWARD LEVY—Executive Vice President.

J. BENSON SAKS—Senior Vice President, Finance, Treasurer.

EVERETT PURDY—Senior Vice President, Merchandise.

RALPH WEINMAN—Vice President, Jewelry.

JOHN GRAY, JR.—Vice President, Showrooms.

ROBERT MITCHELL—Vice President, Personnel.

ELMER BRIGGS—Vice President, Showroom, Jewelry Operations.

PAUL FORSTER—Vice President, Merchandising, Diamonds.

G. J. CREWE—Vice President, Real Estate.

SAM KORNBLUTH—Vice President, Controller.

JACK ROXAN—Vice President, Construction & Planning.

ROBERT RUBINOFF—Vice President, Merchandising.

BILL GELLER—Director of Advertising.

FRANK MILLSOP—Catalog Production Manager.

PHIL PISTOLE—Manager of Administrative Merchandising.

DAVID TRACHTENBERG—Buyer Clocks, Luggage, Hardware, Automotive & Seasonal.

PAM BOEHMS—Buyer Luggage & Small Leather Goods.

JIM BRENNARD—Buyer Appliances, Floor Care, Personnel Care.

AL WATKINS—Senior Buyer Electronics, TV, Games, Hi-Fi.

MIKE McCAY—Senior Buyer Electronics.

MIKE FREEMAN—Buyer Hi-Fi.

LEE SUFFRIDGE—Buyer Electronics.

BILL BACUS—Senior Buyer Toys.

BILL MILTON—Senior Buyer Bulk Toys & Juvenile.

TOM TANNER—Senior Buyer Health & Beauty Aids.

STANLEY FISCHER—Buyer Cameras.

SCOTT STEVENS—Senior Buyer General Sporting Goods, Camping, Hunting, Fishing.

BOB BENNETT—Buyer Camping.

FRED CHAMBERLAIN—Buyer Hunting, Fishing.

LINDA MOSIER—Import Coordinator.

JERRY FOREMAN—Senior Buyer Giftware & Silver.

NINA FOSTER—Buyer Silver.

PHIL EAKES—Senior Buyer Housewares.

BRENDA ZAVALA—Buyer Watches.

HAROLD MURPHY—Senior Buyer Diamonds.

JON WEISS—Senior Buyer Gold Rings, Stone & Wedding Rings.

DOUG KERR—Buyer Gold Filled, Sterling Silver, Pens, Pipes & Lighters.

CARL POLINO—Senior Buyer 14 Karat Gold.

†catalog coordinator

© BUSINESS GUIDES, INC., 1980

## TEXAS

Ogletree's of Abilene, Inc., 2434 Industrial Blvd. Abilene units  
Telephone: Area Code 915—692-7676 76902 1  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showrooms Operated in Abilene, Tex.  
SAM OGLETREE—Owner & Buyer.

Sterling Jewelry & Distributing Co., Dallas 4  
5801 E. Northwest Hwy. 75231  
Telephone: Area Code 214—383-4551  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showrooms Operated in Dallas (2) & Houston (2), Tex.  
ERWIN LONSKY—President & General Manager.  
ABE LITCHESTEIN—Merchandise Manager.

Zale Corp. Catalog Division, 3000 Diamond Park Dallas 13  
Telephone: Area Code 214—634-4670 75221  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showrooms Operated as O. G. WILSON as follows:  
COLORADO—Colorado Springs & Northglenn.  
FLORIDA—Orlando.  
INDIANA—Fort Wayne (2).  
KENTUCKY—Lexington & Louisville (2).  
OKLAHOMA—Tulsa.  
TEXAS—San Antonio & Waco.

Estimated Sales: \$31,000,000 (Catalog only)

LYNWOOD LACY—President.

ROBERT WOLFSON—Senior Vice President, Merchandising.

TERRY ULRICH—Senior Vice President, Operations.

ART FARBER—Jewelry Merchandise Manager, Buyer Diamonds.

SAM WORTA—Hardlines Merchandise Manager.

MANDY McKEE—Buyer 14-Karat Gold & Gold-Filled Jewelry.

JEFF HICKS—Buyer Watches.

SHIRLEY JENNINGS—Buyer Silver, Gifts.

JIM SAHADY—Buyer Housewares, Small Appliances.

DENNIS HOUSTON—Buyer Electronics, Audio.

JESSE PENNY—Buyer Cameras, Calculators, Typewriters.

Joe Schwartz Inc., 311 Mills Ave. El Paso 2  
Telephone: Area Code 915—532-3481 79901  
Member of GEORGE ASSOCIATES, Salt Lake City, Utah.  
Catalog Showrooms Operated in El Paso (2), Tex.  
JOE SCHWARTZ—President.  
JOE COHEN—Vice President, Housewares.  
PERRY COHN—Buyer Jewelry.

†Gordon Jewelry Corp., 820 Fannin at Walker Houston 27  
Telephone: Area Code 713—222-8080 77002  
Member: NON AFFILIATED—Independent Coordinator.  
Catalog Published in September.  
Catalog Showrooms Operated as GULF COAST JEWELRY & SPECIALTY in  
Mobile, Ala.; LEONARD KROWER & SON in Baton Rouge, Gretna, Metairie &  
New Orleans (2), La.; OSKAMP-NOLTING in Cincinnati, Ohio; UNITED-  
BESCAR in West Palm Beach, Fla.; UNITED GENERAL PRODUCTS in  
Knoxville, Tenn.; UNITED-GLOBE in Cocoa, Fla.; UNITED-HAMILTON in  
Chattanooga (2), Tenn.; UNITED JEWELERS & DISTRIBUTORS in Tucson,  
Ariz.; Little Rock, Ark.; Lake Charles & Shreveport (2), La.; Baytown,  
Houston (5), Laredo & San Antonio (2), Tex.  
HARRY B. GORDON—Chairman of the Board.  
ARON S. GORDON—President.  
I. L. MILLER—Senior Vice President.  
JACOB A. COHEN—Senior Vice President, Operations.  
(Continued)

†catalog coordinator

© BUSINESS GUIDES, INC., 1980

## TEXAS (Cont'd.)

## †Gordon Jewelry Corp. (Continued)

DANIEL P. GORDON—Senior Vice President, Operations.  
W. LOWRY BARFIELD—Senior Vice President, Finance, Treasurer & Secretary.  
JAMES C. GORDON—Vice President, Merchandising.  
EDWARD JABEN—Vice President, Catalog Showrooms.  
LEONARD SCHNEIDER—Vice President, Real Estate.  
JOE F. WILLIAMS—Vice President, Store Design & Construction.  
ROBERT A. MILLER, JR.—Vice President, Store Systems & Administration.

Hachar's Diamond Gallery, 1119 Farragut St. Laredo 2  
Telephone: Area Code 512—723-9141 78040  
Member of H. J. HARWOOD CO., San Antonio, Tex.  
Catalog Showrooms Operated in Laredo (2), Tex.  
GEORGE L. HACHAR—President.  
MARIE NUTTER—Merchandise Manager Jewelry.  
FRED WILLIAMS—Merchandise Manager Gifts, Watches & Calculators.

W. D. Wilkins Distributing Co., 2204 Avenue G Lubbock 1  
Telephone: Area Code 806—747-1666 79404  
Member of CHARTER CATALOGS, Atlanta, Ga.  
Catalog Showroom Operated in Lubbock, Tex.  
J. O. WILKINS—President, Buyer.

Del Tex Corp., 515 Cado St. San Angelo 3  
Telephone: Area Code 915—653-6797 76901  
Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.  
Catalog Showrooms Operated as DEL TEX CORP. in Odessa & San Angelo, Tex. & McCARTY BLAND SHOWROOM in Abilene, Tex.  
W. A. McCARTY, JR.—President.  
EDWIN G. DAVIS—Vice President.  
R. W. HASTY—Buyer All Lines.

Harwood Diamond House, 2500 Broadway San Antonio 8  
Telephone: Area Code 512—224-9024 78215  
Member of H. J. HARWOOD CO., INC., San Antonio, Tex.  
Catalog Showrooms Operated as HARWOOD DIAMOND HOUSE in Austin (2), Corpus Christi, San Antonio (4) & Victoria, Tex.  
DAVE PEARSON—President, Jewelry Buyer.  
SONNY JOHNSTONE—Vice President, Non-Jewelry Buyer.

†H. J. Harwood Co., 2500 Broadway San Antonio  
Telephone: Area Code 512—224-1538 78215  
Catalog Published in October.  
Group Coordinator Serving Companies listed as follows:  
HACHARS DIAMOND GALLERY, Laredo, Tex.  
HARWOOD DIAMOND HOUSE, San Antonio, Tex.  
WEBSTER DISTRIBUTORS, Waco, Tex.  
Catalog Published in October.  
JERRY PIERSON—Catalog Coordinator & Jewelry Buyer.

Webster Distributors, 910 Webster St. Waco 3  
Telephone: Area Code 817—752-1101 76706  
Member of H. J. HARWOOD CO., Inc., San Antonio, Tex.  
Catalog Showrooms Operated as WEBSTER DISTRIBUTING CO. in College Station & Waco (2), Tex.  
JOHN CUBBISON—President, Buyer.

†catalog coordinator

© BUSINESS GUIDES, INC., 1980

## UTAH

Dahnken, 560 W. 100 N. Bountiful 1  
Telephone: Area Code 801—298-1111 84010  
Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Bountiful, Utah.  
JIM HIBLER—Owner, Buyer.

Dahnken, 1045's N. Main, Bridgeland Square Logan 1  
Telephone: Area Code 801—753-3270 84321  
Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Logan, Utah.  
WILLIAM BAGLEY—Owner, Buyer.

Dahnken, 340 East 1200 South Orem 1  
Telephone: Area Code 801—225-3856 84057  
Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showroom Operated in Orem, Utah.  
GILBERT WEISS—Owner, Buyer.

Dahnken, 145 S. State St. Salt Lake City 2  
Telephone: Area Code 801—328-8811 84110  
Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.  
Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.  
Catalog Showrooms Operated in Salt Lake City & Sandy, Utah.  
JOHN R. BRINTON—Owner & Buyer.

Dahnken Catalog Association, 145 S. State St. Salt Lake City  
Telephone: Area Code 206—627-7181 84110  
Association of DAHNKEN CATALOG SHOWROOMS listed as follows:  
ARIZONA—Phoenix.  
CALIFORNIA—Chico, Glendale, Hayward, La Mesa, Los Angeles, Napa, Oxnard, Redding, Richmond, San Diego, San Pedro, San Rafael, Santa Barbara, Santa Maria, Santa Monica & Ventura.  
HAWAII—Honolulu.  
IDAHO—Twin Falls.  
KANSAS—Dodge City.  
MARYLAND—Annapolis.  
MONTANA—Great Falls.  
NEVADA—Las Vegas.  
NEW YORK—Rochester.  
OREGON—Medford, Portland & Salem.  
PENNSYLVANIA—Hanover.  
UTAH—Bountiful, Logan, Orem & Salt Lake City.  
WASHINGTON—Bellingham, Lynnwood, Redmond, Spokane, Tacoma & Yakima.  
BUD McIVOR—President.  
JOHN BRINTON—Vice President & Treasurer.  
ROBERT BAYNES—Vice President.

†George Associates, 139 E. on South Temple Salt Lake City  
Telephone: Area Code 801—364-6623 84103  
Catalog Published in September.  
Group Coordinator Serving Companies listed as follows:  
R. M. ABRAM, Costa Mesa, Calif.  
BINGHAM'S, Stockton, Calif.  
CHANDLER'S, Millbrae, Calif.  
DAHNKEN, Napa, Calif.  
DAHNKEN, Oxnard, Calif.  
DAHNKEN, San Pedro, Calif.

(Continued)

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980



## UTAH (Cont'd.)

units

## †George Associates (Continued)

DAHNKEN, Ventura, Calif.  
 KESSLER'S, San Jose, Calif.  
 MARCO'S, Hawthorne, Calif.  
 RANSALL'S, Reno, Nev.  
 RICHLAND, Anaheim, Calif.  
 VAN DELL, Fresno, Calif.  
 TOM GEORGE—President & Catalog Coordinator.  
 JOHN VAN DELL—Secretary & Treasurer.

†catalog coordinator

© BUSINESS GUIDES, INC., 1980

## VERMONT

units

## Colonial Distributors Ltd., 173 St. Paul St.

Burlington  
05401

3

Telephone: Area Code 802—864-6288

Member of BOARDMAN'S, Albany, N. Y.

Catalog Showrooms Operated in Barre, Burlington &amp; Rutland, Vt.

RICHARD JENSEN—President, Buyer General Merchandise.

BARBARA JENSEN—Vice President, Buyer Jewelry.

## Dowings Inc., RFD #1 (Box 348)

St. Albans  
05478

1

Telephone: Area Code 802—524-5750

Member of FEDERATED MERCHANDISING, New York, N. Y.

Catalog Showroom Operated as DOWLING'S THRIFT FAIR in Burlington, Vt.

FRANK DOWLING—President, Buyer Jewelry.

HUBERT DOWLING—Vice President, Buyer.

†catalog coordinator

© BUSINESS GUIDES, INC., 1980

## VIRGINIA

- J & M Wholesale Distributors Inc.,** units  
16-20 Commonwealth Ave. (Box 86) Bristol 1  
Telephone: Area Code 703-669-4833 24201  
Member of *PAUL SCHULTZ CATALOGS*, Louisville, Ky.  
Catalog Showroom Operated in Bristol, Va.  
BETTY HARRISON—President, Buyer.
- Irvin Inc., U.S. Rte. 11** Edinburg 1  
Telephone: Area Code 703-984-4114 22824  
Member of *ASSOCIATED CATALOG MERCHANDISERS*, Windsor Locks, Conn.  
Catalog Showroom Operated in Edinburg, Va.  
JOHN G. IRVIN—President.  
J. R. IRVIN—Vice President, Buyer All Lines.
- Allied Jewelers & Distributors, 833 E. Little Creek Rd.** Norfolk 1  
Telephone: Area Code 804-588-1311 23518  
Member of *JEWELCOR MERCHANDISING*, Wilkes Barre, Pa.  
Catalog Showroom Operated in Norfolk, Va.  
JEROME SIMON—President, Buyer.  
LAWRENCE MACON—Vice President, Buyer.
- Brand Distributors, 419 Monticello Ave.** Norfolk 3  
Telephone: Area Code 804-627-9566 23510  
Member of *AMERICAN MERCHANDISERS*, Minneapolis, Minn.  
Catalog Showrooms Operated in Norfolk (2) & Virginia Beach, Va.  
MILTON KAPLAN—President.  
ALBERT KAPLAN—Vice President, Buyer General Merchandise.  
R. LEACH—Buyer Jewelry.
- Twin City Tobacco Co., Inc., 22nd St. & Colley Ave.** Norfolk 2  
Telephone: Area Code 804-625-2529 23517  
Member of *PROGRESSIVE BUYING ASSOCIATES*, Roslyn Heights, N. Y.  
Catalog Showrooms Operated as *TWIN CITY CATALOG SHOWROOMS* in Norfolk & Virginia Beach, Va.  
THEODORE BAKER—President, Buyer.  
GEORGE A. BAKER—Vice President, Buyer Jewelry.  
BYRON A. BAKER—Buyer General Merchandise.
- Greenhood Enterprises, 5744 Churchland Blvd.** Portsmouth 1  
Telephone: Area Code 804-484-9111 23703  
Member of *PAUL SCHULTZ CATALOGS*, Louisville, Ky.  
Catalog Showroom Operated in Portsmouth, Va.  
AL GREENHOOD—President, Buyer.  
CHARLES GREENHOOD—Vice President, Buyer.
- Briarwood Showroom & Sales, Inc.,** units  
222 - 1st St. (Box 3785) Radford 2  
Telephone: Area Code 703-639-1000 24141  
Member of *PROGRESSIVE BUYING ASSOCIATES*, Roslyn Heights, N. Y.  
Catalog Showrooms Operated as *BRIARWOOD SALES* in Blacksburg & Radford, Va.  
JOHN L. WHITEHEAD, JR.—President, Buyer.  
ANNE WHITEHEAD—Vice President, Buyer Silver, Jewelry, Luggage.

†catalog coordinator

© BUSINESS GUIDES, INC., 1980

## VIRGINIA (Cont'd.)

- Best Products Co., Inc., P. O. Box 26303** Richmond units  
Telephone: Area Code 804-261-2000 74  
23260  
Member of *CREATIVE MERCHANDISING & PUBLISHING*, Minnetonka, Minn.  
Catalog Showrooms Operated as follows:  
CALIFORNIA—Campbell, Citrus Heights, Los Angeles (2), Montclair, Mountain View, Pleasant Hill, Sacramento (2), San Jose, Stockton, Santa Ana, West Covina & Westminster.  
MARYLAND—Baltimore (2), New Carrollton & Rockville.  
MICHIGAN—Flint & Ypsilanti.  
NORTH CAROLINA—Durham, Fayetteville, Greensboro, Raleigh & Wilmington.  
OHIO—Akron, Dayton (2), Parma, Toledo & Willowick.  
PENNSYLVANIA—Harrisburg, Philadelphia (3) & York.  
TEXAS—Amarillo, Arlington, Austin, Corpus Christi, Dallas (2), Houston (2), Hurst, Lubbock, Mesquite, San Antonio, White Settlement & Wichita Falls.  
VIRGINIA—Arlington, Ashland, Charlottesville, Falls Church, Hampton, Lynchburg, Red Bird, Richmond (2), Roanoke & Virginia Beach.  
Estimated Sales: \$840,000,000  
ANDREW LEWIS—President.  
FRANCES LEWIS—Executive Vice President.  
ALAN WARNER—Senior Vice President, Operations.  
BRUCE REESE—Senior Vice President, Merchandising.  
DICK RILEY—Vice President, Merchandising.  
DUDLEY PARKER—Vice President, Operations & Administration.  
MAURY HOPKINS—Senior Merchandise Manager.  
MARVIN BEASLEY—Senior Merchandise Manager Jewelry.  
STEVE BLAKE—Senior Merchandise Manager.
- Starkey-Mathews Co., Inc., 708 W. Constance Rd.** Suffolk 1  
Telephone: Area Code 804-539-3160 23434  
Member of *FEDERATED MERCHANDISING*, New York, N. Y.  
Catalog Showroom Operated in Suffolk, Va.  
R. M. BOYD—President.  
WILLIAM PIERCE, JR.—Buyer.
- Warrenton Wholesale Inc., 60 Alexandria Park** Warrenton 1  
Telephone: Area Code 703-347-2131 22186  
Member of *PROGRESSIVE BUYING ASSOCIATES*, Roslyn Heights, N. Y.  
Catalog Showroom Operated in Warrenton, Va.  
ROBERT MYERS—President, Buyer.

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980



## WASHINGTON

- |   |                  | units |
|---|------------------|-------|
| Dahnken, 501 E. Holly   | Bellingham 98225 | 1     |
| Telephone: Area Code 206—671-0500<br>Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.<br>Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.<br>Catalog Showroom Operated in Bellingham, Wash.<br>GENE MOSHER—Partner & Buyer.   |                  |       |
| Dahnken, 19620-B Scriber Lake Rd.   | Lynnwood 98036   | 1     |
| Telephone: Area Code 206—775-2779<br>Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.<br>Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.<br>Catalog Showroom Operated in Salt Lake City, Utah.<br>HARRY BRITTON—Owner & Buyer.   |                  |       |
| Dahnken, 16152 N.E. 87th St.  | Redmond 98052    | 1     |
| Telephone: Area Code 206—883-8874<br>Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.<br>Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.<br>Catalog Showroom Operated in Redmond, Wash.<br>JERRY CLOES—Partner & Buyer.<br>I. NICHOLSEN—Partner & Buyer.                     |                  |       |
| Direct Buying Service, 906 - 3rd Ave.   | Seattle 98101    | 1     |
| Telephone: Area Code 206—623-8811<br>Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.<br>Catalog Showroom Operated in Seattle, Wash.<br>KEN WALDBAUM—President, Buyer.<br>JULIAN COHEN—Vice President, Treasurer, Buyer.  |                  |       |
| Dahnken, West 429 Sprague   | Spokane 99204    | 1     |
| Telephone: Area Code 509—838-8519<br>Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.<br>Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.<br>Catalog Showroom Operated in Spokane, Wash.<br>JACK COATES—Owner, Buyer.   |                  |       |
| Dahnken, 1127 Broadway Plaza  | Tacoma 98402     | 1     |
| Telephone: Area Code 206—627-7181<br>Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.<br>Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.<br>Catalog Showroom Operated in Tacoma, Wash.<br>BUD McIVER—Owner.<br>TOM SHIFLET—Buyer Non-Jewelry.<br>MIKE CROWLEY—Buyer Jewelry. |                  |       |
| Dahnken, 6 N. 3rd St.   | Yakima 98901     | 1     |
| Telephone: Area Code 509—457-8149<br>Member of DAHNKEN CATALOG ASSOCIATION, Salt Lake City, Utah.<br>Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.<br>Catalog Showroom Operated in Yakima, Wash.<br>STAN MOSHER—Owner & Buyer.   |                  |       |

†catalog coordinator

## WEST VIRGINIA

- |  |                   | units |
|--|-------------------|-------|
| Hewell Tobacco Co., 700 E. Eisenhower Dr. (Box 1207)   | Beckley 25801     | 1     |
| Telephone: Area Code 304—252-7303<br>Member of FEDERATED MERCHANDISING, New York, N. Y.<br>Catalog Showroom Operated in Beckley, W. Va.<br>C. E. HEWELL—President, Buyer.  |                   |       |
| Anchor Tobacco Co., Inc., 605 Capitol St.  | Charleston 25301  | 1     |
| Telephone: Area Code 304—242-6134<br>Member of MUTUAL MERCHANDISING, New York, N. Y.<br>Catalog Showroom Operated in Charleston, W. Va.<br>JAMES F. DUNCAN—President.<br>DEAN BRYANT—Buyer.  |                   |       |
| Mountaineer Catalog Showroom,<br>201 Washington St. W.   | Charleston 25302  | 1     |
| Telephone: Area Code 304—342-0211<br>Member of PROGRESSIVE BUYING ASSOCIATES, Roslyn Heights, N. Y.<br>Catalog Showroom Operated in Charleston, W. Va.<br>JOE ARANIA—President.<br>R. L. DeTRAMPANO—Vice President.<br>THELMA ARANIA—Buyer.        |                   |       |
| Mico Wholesale, 227 Hale St.   | Charleston 25301  | 1     |
| Telephone: Area Code 304—346-8194<br>Member of AMERICAN MERCHANDISERS, Minneapolis, Minn.<br>Catalog Showroom Operated in Charleston, W. Va.<br>ISADORE BERMAN—President, Buyer All Lines.   |                   |       |
| Acme Wholesale Inc., 714 Elk St. (Box K)   | Gassaway 26624    | 1     |
| Telephone: Area Code 304—364-5124<br>Member of FEDERATED MERCHANDISING, New York, N. Y.<br>Catalog Showroom Operated in Gassaway, W. Va.<br>BERNICE ROSE—President, Jewelry Buyer.<br>MARSHALL HALL—Vice President, Buyer.                         |                   |       |
| Anderson Wholesale Co., 98 Riverview Ave. (Box 1088)   | Logan 25601       | 1     |
| Telephone: Area Code 304—752-5766<br>Member of FEDERATED MERCHANDISING, New York, N. Y.<br>Catalog Showroom Operated in Logan, W. Va.<br>WILLIAM ANDERSON, JR.—President, Buyer.<br>W. E. ANDERSON—Vice President, Buyer.                          |                   |       |
| Wender Inc., 532 Jones Ave. (Drawer D)   | Oak Hill 25901    | 4     |
| Telephone: Area Code 304—877-5101<br>Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.<br>Catalog Showrooms Operated in Charleston, Logan, Oak Hill & Sprague, W. Va.<br>MATTHEW D. WENDER—President, Hardlines Buyer.<br>JOE OFFNER—Buyer Jewelry. |                   |       |
| H & I Wholesale Co., 910 Mary St.  | Parkersburg 26101 | 1     |
| Telephone: Area Code 304—422-6731<br>Member of FEDERATED MERCHANDISING, New York, N. Y.<br>Catalog Showroom Operated in Parkersburg, W. Va.<br>MRS. H. H. HECKLER—President, Buyer.<br>CURTIS DRAKE—Vice President, Buyer.                         |                   |       |
| Sledcco Gift Center, 14th & Water Sts.   | Wheeling 26003    | 1     |
| Telephone: Area Code 304—232-2500<br>Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.<br>Catalog Showroom Operated in Wheeling, W. Va.<br>MRS. ZELDA LAURITE—Owner & Buyer.  |                   |       |

†catalog coordinator  
© BUSINESS GUIDES, INC., 1980

## WISCONSIN

- Ed Phillips & Sons Co., Hwy. 53 & Melby St. Eau Clair units  
Telephone: Area Code 715—834-5321 54701 5  
Division of ALCO STANDARD, INC., Valley Forge, Pa.  
Member of CREATIVE MERCHANDISE & PUBLISHERS, Minnetonka, Minn.  
Catalog Showrooms Operated in Eau Claire, La Crosse, Madison (2) & Wausau, Wisc.  
EDWARD PHILLIPS—President.  
JOE STRAUSS—Vice President.  
JIM LLOYD—Buyer All Lines at Eau Claire & Wausau.  
LIN SHEETZ—Buyer All Lines at La Crosse.  
JEFF LEVY—Buyer All Lines at Madison.
- Click Distributing Co., Inc., 430 Janskey Pl. La Crosse 2  
Telephone: Area Code 608—784-4110 54601  
Member of FEDERATED MERCHANDISING, New York, N. Y.  
Catalog Showrooms Operated as CHARLES F. FOX INC. in Austin, Minn. & CLICK DISTRIBUTING CO., INC. in La Crosse, Wisc.  
JIM STOREY—President, Buyer.  
R. MEYER—Vice President, Buyer.
- Caps Distributing Co., 510 N. Superior Ave. Tomah 1  
Telephone: Area Code 608—372-3931 54660  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showroom Operated in Tomah, Wisc.  
ERIC CARLSON—President, Buyer.  
BONNIE SONNENBERG—Buyer.
- Schober's, 106 N. Main St. West Bend 1  
Telephone: Area Code 414—334-2818 53095  
Member of JEWELCOR MERCHANDISING, Wilkes Barre, Pa.  
Catalog Showroom Operated in West Bend, Wisc.  
HELEN SCHOBBER—President, Buyer.  
HERB SCHOBBER—Buyer.
- Holtans, Inc., 1516 Abrams St. Whitehall 1  
Telephone: Area Code 715—538-4510 54772  
Member of PAUL SCHULTZ CATALOGS, Louisville, Ky.  
Catalog Showroom Operated in Whitehall, Wisc.  
QUINN R. HOLTAN—President, Buyer.
- Holiday Wholesale Inc., 217 Broadway (Box 177) Wisconsin Rapids 1  
Telephone: Area Code 608—254-8321 53965  
Member of FEDERATED MERCHANDISING, New York, N. Y.  
Catalog Showroom Operated in Wisconsin Rapids, Wisc.  
BERNARD E. GUSSEL—President, Buyer.  
PHIL ANDERSON—Vice President, Buyer.

†catalog coordinator

## WYOMING

- Van's Candy & Tobacco Service, 1323 S. 2nd St. Laramie units  
Telephone: Area Code 307—745-4665 82070 1  
Member of ASSOCIATED CATALOG MERCHANDISERS, Windsor Locks, Conn.  
Catalog Showroom Operated in Laramie, Wyo.  
ROGER VAN BUSKIRK—President.  
HAROLD BAKER—Vice President, Buyer All Lines.

†catalog coordinator



## CANADA

- †Consumer Distributing Co., Ltd., 62 Belfield Rd. Rexdale units  
Telephone: Area Code 416—245-4900 M9W 1G2 193  
See Subsidiary Company, CONSUMER DISTRIBUTING CO., listed in  
Edison, N. J.  
Member: *NON AFFILIATED—Independent Coordinator.*  
Catalog Published in August—Supplement in March.  
Catalog Showrooms operated in the following Provinces & Cities:  
ALBERTA—Calgary (7), Edmonton (8) & Lethbridge.  
MANITOBA—Brandon & Winnipeg (10).  
NEW BRUNSWICK—Fredericton, Moncton & St. John.  
NEWFOUNDLAND—St. John's (3).  
NOVA SCOTIA—Bedford, Dartmouth, Halifax & Sydney.  
ONTARIO—Ajax, Barrie, Belleville, Bramalea, Brampton, Brantford, Brockville,  
Burlington, Cambridge, Chatham, Cornwall, Georgetown, Guelph (2),  
Hamilton (6), Kingston, Kitchener (2), London (7), Mississauga (2),  
Niagara Falls, North Bay, Oakville, Orangeville, Orillia, Oshawa (2),  
Ottawa (7), Owen Sound, Peterborough, Pickering, Richmond Hill,  
St. Catharines (2), St. Thomas, Sarnia, Sault Ste. Marie, Stratford,  
Sudbury (2), Thunder Bay, Toronto (20), Waterloo, Welland, Whitby,  
Windsor (3) & Woodstock.  
PRINCE EDWARD ISLAND—Charlottetown.  
QUEBEC—Brossard (3), Chateaugay, Chicoutimi (2), Dorval (2),  
Drummondville, Granby, Greenfield Park, Hull, Iles Perrot, Jonquiere,  
Kirkland, Lachine, LaSalle (2), Laval (4), Levis, Longueuil (2), Montreal (14),  
Pointe-aux-Trembles, Pointe-Gatineau, Repentigny, Rosemere,  
St. Laurent (2), St. Bruno, St. Eustache, St. Hyacinthe, St. Jean,  
St. Leonard (3), St. Jerome (2), St. Therese, Sept. Iles, Shawinigan,  
Sherbrooke, Trois-Rivieres, Valleyfield & Ville de Quebec (8).  
JACK STUPP—President.  
MICHAEL HABERMAN—Vice President, Marketing.  
BOB WEAVER—Vice President, Operations.  
PETER ONIONS—Vice President, Finance.  
DICK ZEMP—Treasurer.  
PETER SULLIVAN—Controller.  
FRED DELSEY—Merchandising Manager.
- †Woolco, Ltd., 93 Adelaide W. Toronto 16  
Telephone: Area Code 416—361-2111 M5H 1P5  
Catalog Published in September—Supplement in March.  
Member: *NON AFFILIATED—Independent Coordinator.*  
Catalog Showrooms Operated in Canada.  
PAUL RUSHOW—Supervisor of Catalog Operations.

## NOTES

†catalog coordinator



## NOTES

## Alphabetical Index of the Catalog Showrooms Listed in This Directory.

### A

Abco Wholesale Gift Center (see: Anter Bros. Co.) Cleveland, Ohio  
 R. M. Abram Costa Mesa, Calif.  
 Acme Wholesale, Inc. Gassaway, W. Va.  
 Adco Distributing Co. Canton, Ohio  
 Adelson's Newport Discount Center Newport, R. I.  
 Alco Standard, Inc. (see: Ed Phillips & Sons Co.) Eau Claire, Wisc.  
 J. B. Alexander, Inc. Athens, Ga.  
 Alexander's Greenville, S. C.  
 Allen Wholesale Co., Inc. Kenton, Ohio  
 Allied Jewelers & Distributors Norfolk, Va.  
 Allied Wholesale Distributors Augusta, Ga.  
 Alpert Bros., Inc. Fall River, Mass.  
 Alpert's Tru Valu Mart (see: Alpert Bros.) Fall River, Mass.  
 American Candy Co. Latrobe, Pa.  
 American Merchandisers Minneapolis, Minn.  
 Anchor Tobacco Co. Charleston, W. Va.  
 Anchor (see: Modern Merchandising) Minnetonka, Minn.  
 Anderson Sales Co. Greenville, Tenn.  
 Anderson Wholesale Co. Logan, W. Va.  
 Andrews University (see: Value Mart) Berrien Springs, Mich.  
 Anter Brothers Co. Cleveland, Ohio  
 Arden Wholesale, Inc. Des Moines, Ia.  
 Ardell's Distributors, Inc. (see: Phillips Mercantile Co.) Albuquerque, N. M.  
 Ardell's Gift Gallery Colorado Springs, Colo.  
 Samuel Arons & Sons Kingston, Mass.  
 Arthurs Gift Catalog Showroom (see: Dart, Inc.) Mt. Pleasant, Mich.  
 Arthur's, Inc. Saginaw, Mich.  
 Arthur's Distributing Midland, Mich.  
 Arthur's Jewelers & Distributors (see: Howard Sales Co.) Greenbrook, N. J.  
 Associated Catalog Merchandisers Windsor Locks, Conn.  
 Atlantic Thrift Center (see: Atlantic Tobacco Co.) Wildwood, N. J.  
 Atlantic Tobacco Co. Wildwood, N. J.  
 Atlas Merchandising Co. Charleroi, Pa.  
 Axton Candy & Tobacco Co. Louisville, Ky.

### B

B & C Distributing Co. Chicago, Ill.  
 BCC Catalog Gift Center (see: Barensten Candy Co.) Benton Harbor, Mich.  
 B. M. B. Sales Boston, Mass.  
 Bailey Jewelry & Gift Mart Shrewsbury, N. J.  
 Balue Mart Berrien Springs, Mich.  
 Barentsen Candy Co. Benton Harbor, Mich.  
 Barker Wholesale, Inc. Lockport, La.  
 Basco, Inc. Cherry Hill, N. J.  
 Basic Products Co. Pittsburgh, Pa.  
 Lawrence A. Beck Co. Baltimore, Md.  
 Beers Paper Co., Inc. Lockhaven, Pa.

Belden Hill Co., Inc. Cedar Rapids, Ia.  
 W. Bell, Inc. Rockville, Md.  
 Belscot Gift Catalog Secaucus, N. J.  
 Benjamin's Catalog Showroom Co. (see: Bridgeport Wholesale Co.) Bridgeport, Ill.  
 Bernard Bartikowsky, Inc. Wilkes-Barre, Pa.  
 Besco Merchandising Corp. Santa Ana, Calif.  
 Best Brand Distributors Florissant, Mo.  
 Best Buy Distributors, Inc. Chelmsford, Mass.  
 Best Merchandise Jonesboro, Ark.  
 Best Products Co., Inc. Richmond, Va.  
 Bingham's Stockton, Calif.  
 Birnberg & Sons, Inc. St. Paul, Minn.  
 W. R. Blair Waldorf, Md.  
 Block Distributors Cheltenham, Pa.  
 Boardman's, Ltd. Albany, N. Y.  
 Bozzuto's Candy Division Waterbury, Conn.  
 Brand Distributors Orlando, Fla.  
 Brand Distributors Monroe, N. C.  
 Brand Distributors North Wilkesboro, N. C.  
 Brand Distributors Norfolk, Va.  
 Brand Name Sales, Inc. Tonawanda, N. Y.  
 Brendles, Inc. Elkin, N. C.  
 H. P. Brewster Co. (see: Button, Inc.) Rochester, N. Y.  
 Briarwood Showroom & Sales, Inc. Radford, Va.  
 Bridgeport Wholesale Co., Inc. Bridgeport, Ill.  
 Brittain's (see: Oklahoma Drug Sales Co.) Lawton, Okla.  
 Broken Bow Wholesale (see: Cash-Wa Candy Co.) Kearney, Nebr.  
 Bromer Bros., Inc. Portland, Ind.  
 Buddin's, Inc. Rock Hill, S. C.  
 Button, Inc. Rochester, N. Y.

### C

Caffrey Cigar Co. Boona, Ia.  
 Calumet Traffic Center East Chicago, Ill.  
 George Canalos, Inc. Sandusky, Ohio  
 Candy Specialty Co. Crowley, La.  
 Capital Cigar & Tobacco Co., Inc. Cheverly, Md.  
 Capital Myers-Cox, Inc. Dubuque, Ia.  
 Capital Wholesale Distributors Marrero, La.  
 Caps Distributing Co. Tomah, Wisc.  
 Carlson Companies (see: Ardan Wholesale, Inc.) Des Moines, Ia.  
 Carlson Companies, Inc. (see: Naum Bros.) Rochester, N. Y.  
 Cash-Wa Candy Co. Kearney, Nebr.  
 Cassiday-Cosgrove, Inc. Spring Valley, Ill.  
 Catalog Discount Sales Dayton, Ohio  
 Century Housewares, Inc. Hamburg, N. Y.  
 Charter Catalogs Atlanta, Ga.  
 Clemens & Green, Inc. Paola, Kans.  
 Click Distributing Co., Inc. La Crosse, Wisc.  
 Club Sales Cleveland, Ohio  
 J. E. Collins Co., Inc. North Adams, Mass.  
 Colonial Distributors Burlington, Vt.

## INDEX



# Index (Continued)

Columbia Merchandise Co. Los Angeles, Calif.  
Community Distributing Co. Rome, N. Y.  
Joseph Connor & Sons, Inc. Taftville, Conn.  
Consumers Distributing Co. Edison, N. J.  
Consumers Distributing Co., Ltd. Rexdale, Ont.  
Corr-Williams Tobacco Co. Jackson, Miss.  
Creative Merchandise & Publishers Minnetonka, Minn.  
Crown Jewelers & Distributors (see: Wholesale Associates)  
Crown Jewelers & Distributors Charlotte, N. C.  
Crystal House Cortland, N. Y.  
Cullen Distributors, Inc. Baltimore, Md.  
Streator, Ill.

## D

J. Dahlkemper Co., Inc. Erie, Pa.  
Dahnken Catalog Association Salt Lake City, Utah  
Dahnken Phoenix, Ariz.  
Dahnken Chico, Calif.  
Dahnken Glendale, Calif.  
Dahnken Hayward, Calif.  
Dahnken La Mesa, Calif.  
Dahnken Los Angeles, Calif.  
Dahnken Napa, Calif.  
Dahnken Oxnard, Calif.  
Dahnken Petaluma, Calif.  
Dahnken Redding, Calif.  
Dahnken Richmond, Calif.  
Dahnken San Carlos, Calif.  
Dahnken San Diego, Calif.  
Dahnken San Pedro, Calif.  
Dahnken San Rafael, Calif.  
Dahnken Santa Barbara, Calif.  
Dahnken Santa Maria, Calif.  
Dahnken Santa Monica, Calif.  
Dahnken Santa Rosa, Calif.  
Dahnken Ventura, Calif.  
Dahnken Honolulu, Hawaii  
Dahnken Twin Falls, Idaho  
Dahnken Dodge City, Kans.  
Dahnken Annapolis, Md.  
Dahnken Great Falls, Mont.  
Dahnken Las Vegas, Nev.  
Dahnken Rochester, N. Y.  
Dahnken Medford, Ore.  
Dahnken Portland, Ore.  
Dahnken Hanover, Pa.  
Dahnken Bountiful, Utah  
Dahnken Logan, Utah  
Dahnken Orem, Utah  
Dahnken Salt Lake City, Utah  
Dahnken Bellingham, Wash.  
Dahnken Lynnwood, Wash.  
Dahnken Redmond, Wash.  
Dahnken Spokane, Wash.  
Dahnken Tacoma, Wash.  
Dahnken Yakima, Wash.  
Daniels Tobacco Co. Woonsocket, R. I.  
Danville Industries, Inc. New York, N. Y.  
Darby Sales Co. Dublin, Ohio  
Dart, Inc. Mt. Pleasant, Mich.

Davis Sales Co. Philadelphia, Pa.  
J. D. Dawson Co. Belhaven, N. C.  
Dean's, Inc. Laurens, S. C.  
Del Tex Corp. San Angelo, Tex.  
Dennis Gift House Phillipsburg, N. J.  
Peter P. Dennis, Inc. (see: Dennis Gift House)  
Dennis Jewelry & Gifts (see: Dennis Gift House)  
Roy E. Dial Wholesale Dist. Jacksonville, N. C.  
Direct Buying Service Seattle, Wash.  
Dolgin's (see: Modern Merchandising) Minnetonka, Minn.  
Dowlings, Inc. St. Albans, Vt.  
Dowling's Thrift Fair (see: Dowlings, Inc.) St. Albans, Vt.

## E

E & J Distributors, Inc. Northampton, Mass.  
Economy Distributing Co., Inc. Shrewsbury, Mass.  
Elfin Catalog (see: E & J Distributors, Inc.) Northampton, Mass.  
El-Jay, Inc. (see: L. J. Rismann, Inc.) Medford, Mass.  
Elkhart Wholesale Co. Elkhart, Ind.  
Ellmans, Inc. Smyrna, Ga.  
Esco Distributing Co. (see: Schaffer Diversified Corp.) Cleveland, Ohio  
Evans Distributors & Jewelers Rockville, Md.  
Executive House & Sons (see: Pine Lesser & Sons) Clifton, N. J.  
Executive Buying Group Cranberry, N. J.

## F

F & C Distributing Co. Braddock, Pa.  
F & C Jewelers & Distributors Co. Irwin, Pa.  
Claude Fannin Co. Ashland, Ky.  
Farmer-Bocken Co. Carroll, Ia.  
Farmer-Bocken, Inc. Sioux City, Ia.  
Federated Merchandising New York, N. Y.  
Feeny Sales Co. Birmingham, Ala.  
Finkelstein's Jacksonville, Fla.  
Flaggs Billings, Mont.  
E. G. Foden Co. South Portland, Me.  
A. J. Foland & Co. Livonia, Mich.  
Charles F. Fox, Inc. (see: Click Distributing Co., Inc.) La Crosse, Wisc.  
Frederick F. Borgsmiller Wholesale Murphysboro, Ill.  
Wes Freedman Scranton, Pa.  
Friedman Distributing Co. St. Louis, Mo.  
Friendly Wholesale Co. Wooster, Ohio

## G

Gattas Co., Inc. Memphis, Tenn.  
Gaylord's National Corp. Secaucus, N. J.  
Gem Candy & Novelty Co., Inc. York, Pa.  
Gem Sales Ferndale, Mich.  
Gerco (see: General Tobacco & Candy Co.) Lincoln, Nebr.

## INDEX

# Index (Continued)

General Tobacco & Candy Co. Lincoln, Nebr.  
General Tobacco Co. (see: Farmer-Bocken) Sioux City, Ia.  
Genevas Gift Gallery (see: Rack Service Co.) Monroe, La.  
George Associates Salt Lake City, Utah  
Gift Gallery (see: Stroud Wholesale, Inc.) Ayden, N. C.  
The Gillette Co. Willimantic, Conn.  
Glaser's Furniture & Appliance Co. Chicago, Ill.  
Gilken Bros., Inc. Newark, N. J.  
Sam Gold, Inc. Los Angeles, Calif.  
Goldbro Jewelers & Distributors (see: Goldstein Brothers, Inc.) Birmingham, Ala.  
Goldsmith-Black, Inc. Cumberland, Md.  
Goldstein Brothers, Inc. Birmingham, Ala.  
Goldwyn Jewelers Staten Island, N. Y.  
Gordon Jewelry Corp. Houston, Tex.  
Sam Gordon, Inc. Madison, N. J.  
Samuel Gordon & Co. Oklahoma City, Okla.

Grand Distributors South Hackensack, N. J.  
Grand Union Co. (see: Grand Distributors) South Hackensack, N. J.  
Great Western (see: Modern Merchandising) Minnetonka, Minn.  
John Greenan & Sons Silver Spring, Md.  
Greenhood Enterprises Portsmouth, Va.  
Gulf Coast Jewelry & Specialty (see: Gordon Jewelry Corp.) Houston, Tex.

## H

H & H Distributors Co. Cleveland, Ohio  
H & H Paper Lowell, Mass.  
H & I Wholesale Co. Parkersburg, W. Va.  
Hachar's Diamond Gallery Larado, Tex.  
Nat Halpern Co. Los Angeles, Calif.  
Hanover Gift House Meriden, Conn.  
Harleen of California, Inc. Los Angeles, Calif.  
H. Hartman Co. Culver City, Calif.  
H. J. Harwood Co. San Antonio, Tex.  
Harwood Diamond House San Antonio, Tex.  
Hauer's Sons, Inc. Lebanon, Pa.  
Henderson's of New Bern, Ltd. New Bern, N. C.  
Hewell Tobacco Co. Beckley, W. Va.  
Hillmark Distributors Paducah, Ky.  
Holiday Wholesale, Inc. Wisconsin Rapids, Wisc.  
Holtans Whitehall, Wisc.  
House of Wares Oaklawn, Ill.  
Howard Sales Co. Greenbrook, N. J.  
Howard Sales Co. Margate, N. J.

## I

Imperial Distributors of Florida, Inc. Gainesville, Fla.  
International House Saugerties, N. Y.

Interstate Catalog Sales Rocky Mount, N. C.  
Irvin, Inc. Edinburg, Va.

## J

J & M Wholesale Distributors, Inc. Bristol, Va.  
Jefco Merchandise Inc. San Francisco, Calif.  
Jefco Catalog Showroom (see: The J E Tobacco Co.) Reading, Pa.  
Jewel Mart, Inc. Akron, Ohio  
Jewelcor, Inc. (see: Jewelcor Merchandising Co.) Wilkes Barre, Pa.  
Jewelcor Merchandising Co. Wilkes Barre, Pa.  
Joslen Wholesale Co. Hudson, N. Y.

## K

K's Merchandise Mart, Inc. Decatur, Ill.  
K & G Products, Inc. Chicago, Ill.  
Kaufmann Jewelers Washington, D. C.  
Keelson-Dayton Co. Dayton, Ohio  
Kenricks Catalog Showroom Portsmouth, Ohio  
Kessler's San Jose, Calif.  
Key Distributing Co. McKeesport, Pa.  
Keymid Co. Winston-Salem, N. C.  
Kilmon Co. Dallsbury, Md.  
King Wholesale, Inc. Oswego, N. Y.  
Kirst & Sons, Inc. Hamburg, N. Y.  
Knight Distributors of St. Charles St. Charles, Mo.  
Leonard Krower & Son (see: Gordon Jewelry Corp.) Houston, Tex.  
Kux Jewelers & Distributing Co. Laurel, Miss.

## L

L & L Distributing Co. Grand Rapids, Mich.  
LDC, Inc. Reading, Pa.  
LaBelle's (see: Modern Merchandising) Minnetonka, Minn.  
Lady Lee Wholesale Co. Tupelo, Miss.  
Lafayette Sales Detroit, Mich.  
Lasalle Distributing Co. Detroit, Mich.  
Lavin Candy Co. Plattsburgh, N. Y.  
Leed's (see: Modern Merchandising) Minnetonka, Minn.  
Levy Bros. Plattsburgh, Inc. Plattsburgh, N. Y.  
Lewis Leavy Co. San Francisco, Calif.  
Licata Bros. Lockport, N. Y.  
Littman Jewelers, Inc. Highland Park, N. J.  
Logan Candy Co. Butler, Pa.  
Logan Wholesale (see: Logan Candy Co.) Butler, Pa.  
Love's, Inc. Rock Hill, S. C.  
Lowell Jewelers & Distributors Carbondale, Ill.  
L. Luria & Son, Inc. Miami Lakes, Fla.



## Index (Continued)

## M

M & M Sales Co. Westfield, Mass.  
 MacDonald Showroom, Inc. Dayton, Ohio  
 E. F. MacDonald, Inc. (see: MacDonald Showrooms, Inc.) Dayton, Ohio  
 Madison Sq. Park (see: Danville) New York, N. Y.  
 G. E. Madison Stores, Inc. Southington, Conn.  
 C. M. Mann Co. Burlington, N. C.  
 Manns Consumer Sales, Inc. (see: C. M. Mann Co., Inc.) Burlington, N. C.  
 Mar-Bill Distributors Velle Vernon, Pa.  
 Marco's Hawthorne, Calif.  
 The Market Place of Alaska Anchorage, Alaska  
 Martin Bros. Co. Waterloo, Ia.  
 Martini Co. Los Angeles, Calif.  
 Masters Merchandise Mart Sarasota, Fla.  
 McCarty Bland Showroom (see: Del Tex Corp.) San Angelo, Tex.  
 McDade & Co. Carol Stream, Ill.  
 McMahan Gift Center Batesville, Miss.  
 Merchandisers Association, Inc. Chicago, Ill.  
 Merchants Wholesale, Inc. Quincy, Ill.  
 Merchants Wholesale Co., Inc. Burlington, Ia.  
 Mercos Catalog Showroom (see: Merchants Wholesale Co.) Burlington, Ia.  
 Meriden Candy & Tobacco Co. (see: Hanover Gift House) Hanover, Conn.  
 J. Meyer & Co. Waukegan, Ill.  
 Meyer Jewelry Corp. Kansas City, Mo.  
 Miami Cigar & Tobacco Co. Dayton, Ohio  
 Michael C. Fina Co., Inc. New York, N. Y.  
 Michaels-Kagen Chicago, Ill.  
 Michiana Wholesale, Inc. South Bend, Ind.  
 Mico Wholesale Charleston, W. Va.  
 Miller Sales (see: Modern Merchandising) Minnetonka, Minn.  
 Mills Distributing Co. Murphysboro, Ill.  
 Miron Building Products (see: Miron Catalog Showroom) Kingston, N. Y.  
 Miron Catalog Showroom Kingston, N. Y.  
 Modern Merchandising, Inc. Minnetonka, Minn.  
 Modern Merchandising, Inc. (see: Creative Merchandising & Publishing) Minnetonka, Minn.  
 Monroe Merchandisers Chicago, Ill.  
 Mountaineer Catalog Showroom Charleston, W. Va.  
 Murrays Jewelers & Distributors (see: Peoria Suppliers) Peoria, Ill.  
 Murray's Providence, R. I.  
 Myers Catalog Showrooms Westminster, Md.

## N

Najim Wholesale, Inc. Springfield, Ill.  
 Namee Wholesale, Inc. Hutchinson, Kans.

Naum Bros. Rochester, N. Y.  
 National Buyers Exchange (see: Trenton Tobacco Co.) Trenton, N. J.  
 National Catalog Showrooms Danbury, Conn.  
 National Wholesale Co. New Bedford, Mass.  
 New England Variety Distributors, Inc. New London, Conn.  
 New Jersey Gift Distributors (see: Sam Gordon, Inc.) Madison, N. J.  
 Nicholas Wholesale Distributors Troy, N. Y.  
 Nichols Wholesale Jewelry, Inc. Cookeville, Tenn.  
 Norman Wholesale Co. (see: Wipco Value Center) Claremont, N. H.  
 Notini Sons Methuen, Mass.  
 Charles Nusinov & Sons Baltimore, Md.

## O

O K Discount House Mechanicsville, N. Y.  
 Oak Supply & Furniture Co. Chicago, Ill.  
 Ogletree's Abilene, Tex.  
 Ohio Valley Tobacco Co. Ashland, Ky.  
 Oklahoma Drug Sales Co. Lawton, Okla.  
 Ogg Wholesale, Inc. Nelsonville, Ohio  
 Oskamp-Nolting (see: Gordon Jewelry Corp.) Houston, Tex.

## P

Paysaver Catalog Showroom (see: Polap) Chicopee, Mass.  
 Peoria Suppliers Peoria, Ill.  
 Piedmont Wholesale Co. High Point, N. C.  
 Pine Lesser & Sons, Inc. Clifton, N. J.  
 Phillips Mercantile Co. Albuquerque, N. M.  
 Ed Phillips & Sons, Inc. Eau Clair, Wisc.  
 Polep Bros. Distributors Chicopee, Mass.  
 Pollock Candy & Cigar Co. Kittanning, Pa.  
 C. B. Poole, Inc. Gaffney, S. C.  
 Poole's Catalog Showroom (see: C. B. Poole, Inc.) Gaffney, S. C.  
 Present Co. Rochester, N. Y.  
 Prime Tobacco Co. Fitchburg, Mass.  
 Price Value Mart (see: Prime Tobacco Co.) Fitchburg, Mass.  
 Progressive Buying Associates, Roslyn Heights, N. Y.  
 Public Catalog Showroom Hendersonville, N. C.  
 Public Wholesale (see: Public Catalog Showroom) Hendersonville, N. C.  
 Purity Suprema, Inc. (see: Best Buy Distributors) Chelmsford, Mass.

## R

R & R Jewelry & Gift Distributors Fitchburg, Mass.  
 Rack Service Co. Monroe, La.  
 Raleigh Jewelry Co., Inc. Raleigh, N. C.  
 Ra-Lin, Inc. Syracuse, N. Y.

## INDEX

## Index (Continued)

Ransdall's Reno, Nev.  
 Ray, Inc. Elmira, N. Y.  
 George F. Reinhardt, Inc. Medina, Ohio  
 Reinhardt's Catalog Showcase (see: George F. Reinhardt, Inc.) Medina, Ohio  
 Republic Wholesale Co. Warren, Ohio  
 Reynolds Wholesale Co. Rochester, Minn.  
 Rey's Jewelers (see: Selfs Distributors) Anderson, S. C.  
 Richards Distributors, Inc. Topeka, Kans.  
 Richland Catalog Showrooms Anaheim, Calif.  
 Richmond Wholesale Co. Goshen, Ind.  
 Richter & Phillips Cincinnati, Ohio  
 L. J. Risman, Inc. Medford, Mass.  
 Riverside Jewelers Bloomfield, N. C.  
 Robbins Co. Philadelphia, Pa.  
 Robbins Jewelers & Distributors Philadelphia, Pa.  
 Roberts Distributing Co. Indianapolis, Ind.  
 Robinson Distributing Co. Gastonia, N. C.  
 Roger's (see: Modern Merchandising) Minnetonka, Minn.  
 B & C Rosen Co. Port Chester, N. Y.  
 Rosen Wholesale Gift Center (see: B & C Rosen Co.) Port Chester, N. Y.  
 Rosenbaums Catalog Showroom (see: Rosenbaum Industries, Inc.) Newburgh, N. Y.  
 Rosenbaum Industries, Inc. Newburgh, N. Y.

## S

S & S Tobacco & Candy Co., Inc. Norwalk, Conn.  
 St. Joseph Tobacco Co. St. Joseph, Mo.  
 Save-Rite (see: Daniels Tobacco Co.) Woonsocket, R. I.  
 Schafer Tobacco & Candy Co. Flint, Mich.  
 Schaffer Diversified Corp. Cleveland, Ohio  
 Schroeder's West Bend, Wisc.  
 Schroeder's Wholesale, Inc. Evansville, Ind.  
 Paul Schultz Catalogs Louisville, Ky.  
 Joe Schwartz, Inc. El Paso, Tex.  
 Segall & Sons, Inc. Savannah, Ga.  
 Selfs Distributors, Inc. Anderson, S. C.  
 Selger Jewelers, Inc. Los Angeles, Calif.  
 Service Merchandise Co., Inc. Nashville, Tenn.  
 Shirman's (see: B. M. B. Sales) Boston, Mass.  
 Showcase Distributors Hazelwood, Mo.  
 Showcase Distributors (see: Schnuck Markets) Hazelwood, Mo.  
 Sibley Co. St. Paul, Minn.  
 Sledco Gift Center Wheeling, W. Va.  
 Sam Solomon Co., Inc. Charleston, S. C.  
 Southern Wholesale Co. of Asheboro Asheboro, N. C.  
 Spiritan (see: S & S Tobacco & Candy Co.) Norwalk, Conn.  
 Spruce Gift House (see: Notini Sons) Methuen, Mass.  
 Squire International Fort Lauderdale, Fla.

## INDEX

Stacys Catalog Showroom Roanoke Rapids, N. C.  
 Standard (see: Modern Merchandising) Minnetonka, Minn.  
 Standard Distributors, Inc. Birmingham, Ala.  
 Star Tobacco Co. Wilkes-Barre, Pa.  
 Starkey-Mathews Co., Inc. Suffolk, Va.  
 Starkman Cigar & Tobacco Co. Atlantic City, N. J.  
 State Wholesale Co. Cleveland, Ohio  
 Sterling Jewelry & Distributing Co. Dallas, Tex.  
 Stott Co., Inc. Keena, N. H.  
 Stratford Jewelers & Distributors Cleveland, Ohio  
 Stroud Distributing Co. (see: Star Tobacco Co.) Wilkes-Barre, Pa.  
 Stroud Wholesale, Inc. Ayden, N. C.  
 Sutton Place Rahway, N. J.  
 Robert Sweet Jewelers Mansfield, Ohio

## T

Tappin's (see: Riverside Jewelers) Bloomfield, N. J.  
 Tehans Wholesale Co. New Hartford, N. Y.  
 E. H. Tepe South Bend, Ind.  
 Texas Supply, Inc. Miami, Fla.  
 Thrift Sales Co. Mt. Pleasant, Pa.  
 Tobacco Products Co. Hagerstown, Md.  
 The J. E. Tobacco Co. Reading, Pa.  
 H. S. Todd & Co. Salisbury, Md.  
 Top Brands Distributors Jefferson City, Mo.  
 Top Value Enterprises (see: Catalog Discount Sales) Dayton, Ohio  
 Towers Jewelers & Distributors Secaucus, N. J.  
 Towne Jewelers Philadelphia, Pa.  
 Townson Distributing Co. Schenectady, N. Y.  
 The Treasure Chest (see: J. E. Collins Co.) North Adams, Mass.  
 J. Treisman, Inc. Manchester, N. H.  
 Treisman's Catalog Showroom (see: J. Treisman, Inc.) Manchester, N. H.  
 Trenton Tobacco Co. Trenton, N. J.  
 Triangle Catalog Sales Durham, N. C.  
 Triangle Confectionary Co. Pawtucket, R. I.  
 Triangle Sales Co. (see: Triangle Confectionary Co.) Pawtucket, R. I.  
 Tri-City Catalog Showroom Salem, Mass.  
 Truell, Inc. Jackson, Tenn.  
 Tulkin-Hauptman Corp. Washington, D. C.  
 Twin City Catalog Showrooms (see: Twin City Tobacco Co.) Norfolk, Va.  
 Twin City Tobacco Co., Inc. Norfolk, Va.  
 Two Guys (see: Kellison-Dayton Co.) Dayton, Ohio

## U

US Merchandise Co. Cleveland, Ohio  
 U. S. Wholesale Distributors, Inc. Tampa, Fla.



# Index (Continued)

United-Besear (see: Gordon Jewelry Corp.) Houston, Tex.  
 United General Products (see: Gordon Jewelry Corp.) Houston, Tex.  
 United-Globe (see: Gordon Jewelry Corp.) Houston, Tex.  
 United-Halliton (see: Gordon Jewelry Corp.) Houston, Tex.  
 United Jewelers & Distributors (see: Gordon Jewelry Corp.) Houston, Tex.  
 Universal Catalog Showroom Fountain Valley, Calif.

## V

V. I. P. Catalog Showroom (see: Joseph Connor & Sons, Inc.) Taftville, Conn.  
 Value-House (see: Ardells Gift Gallery) Colorado Springs, Colo.  
 Value House (see: Michiana Wholesale, Inc.) South Bend, Ind.  
 Value House East (see: Phillips Mercantile Co.) Albuquerque, N. M.  
 Value House North (see: Phillips Mercantile Co.) Albuquerque, N. M.  
 Value House (see: Service Merchandise) Nashville, Tenn.  
 Value Mart of Pittsfield (see: White Star Confectionary Co.) Pittsfield, Mass.  
 Van Dell Fresno, Calif.  
 Van's Candy & Tobacco Service Laramie, Wyo.  
 Volume Merchandising Woodland Hills, Calif.  
 Vons Catalogue Showroom (see: Vons Supply Co.) Little Falls, Minn.  
 Vons Supply Co. Little Falls, Mich.  
 Vornado (see: Sutton Place) Rahway, N. J.

## W

Wagner Candy Co. Paducah, Ky.  
 Warrenton Wholesale, Inc. Warrenton, Va.  
 Webster Distributors Waco, Tex.  
 Weis Jewelers & Distributors Monroeville, Pa.  
 Wender, Inc. Oak Hill, W. Va.  
 J. C. Wentzel & Sons, Inc. Carlisle, Pa.  
 White Star Confectionary Co. Pittsfield, Mass.  
 Eli Whitney, Inc. Tampa, Fla.  
 Wholesale Associates Charlotte, N. C.  
 Wholesale Specialty Co. Los Angeles, Calif.  
 The Wholesaler West Bridgewater, Mass.  
 Wiemuth & Son Co. Terre Haute, Ind.  
 W. D. Wilkins Distributing Co. Lubbock, Tex.  
 Williamsport Candy Co. Williamsport, Pa.  
 G. F. Wilson Co. Florence, Ala.  
 H. J. Wilson Co. Baton Rouge, La.  
 O. G. Wilson (see: Zale Corp. Dallas, Tex.)  
 Wilsons Jewelers (see: H. J. Wilson Co.) Baton Rouge, La.  
 Wipco Value Center Claremont, N. H.  
 Witmark Catalog Showroom (see: L & L Distributing Co.) Grand Rapids, Mich.  
 Woolco, Ltd. Toronto, Ont.

## Y

Young Distributing Co. Jackson, Mich.

## Z

Zale Corp. Dallas, Tex.  
 Zeff Distributing Overland Park, Kans.  
 Zidell Sales Co. St. Joseph, Mo.

## NOTES

---

NOTES



# Increase SALES POWER



... with State Editions of the  
Directory of

## Department Stores

### NEW ENGLAND

Maine, New Hampshire,	
Vermont	\$ 5.00
Massachusetts, Rhode Island,	
Connecticut	8.00

### MIDDLE ATLANTIC

New York (including	
Resident Buyers)	\$28.00
New Jersey	6.50
Pennsylvania	17.50

### SOUTH ATLANTIC

Delaware, Maryland, D.C.	\$ 8.00
Virginia	8.00
West Virginia	8.00
North Carolina	8.00
South Carolina	5.00
Georgia	8.00
Florida	5.50

### EAST NORTH CENTRAL

Ohio	\$14.00
Indiana	8.00
Illinois	17.50
Michigan	8.00
Wisconsin	8.00

### WEST NORTH CENTRAL

Minnesota	\$ 6.50
Iowa	5.00
Missouri	8.00
Nebraska	4.00
Kansas	4.00
North Dakota, South Dakota	4.00

### EAST SOUTH CENTRAL

Kentucky	\$ 6.50
Tennessee	8.00
Alabama	6.50
Mississippi	6.50

### WEST SOUTH CENTRAL

Arkansas	\$ 6.50
Louisiana	8.00
Oklahoma	8.00
Texas	17.50

### MOUNTAIN STATES

Montana, Idaho, Wyoming,	
Colorado, New Mexico,	
Arizona, Utah, Nevada	\$14.00

### PACIFIC

Washington, Alaska	\$ 5.50
Oregon	4.00
California, Hawaii	17.50

**Save \$100—Order the complete set of State Editions.**

☐ Send me the entire set of Dept. Store State Editions  
for only \$210—saving me \$100 if bought separately.

Department Store Guide  
425 Park Avenue  
New York, N.Y. 10022

☐ Check Enclosed  
(State Editions not sold on open account)

Please send copies of the 1980 State Editions as checked above to:

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Ordered By \_\_\_\_\_ Title \_\_\_\_\_

Product Sold \_\_\_\_\_ Date \_\_\_\_\_

Include N.Y., Calif. or applicable sales taxes please.



# Increase SALES POWER



... with State Editions of the  
Directory of

## Gen. Mdse./Jr Dept & Variety Store Chains

### NEW ENGLAND

Maine, New Hampshire,	
Vermont	\$ 5.00
Massachusetts, Rhode Island,	
Connecticut	9.50

### MIDDLE ATLANTIC

New York	\$17.50
New Jersey	6.00
Pennsylvania	14.50

### SOUTH ATLANTIC

Delaware, Maryland, D.C.	\$ 6.00
Virginia, West Virginia	6.00
North Carolina	9.50
South Carolina	6.00
Georgia	9.50
Florida	9.50

### EAST NORTH CENTRAL

Ohio	\$ 9.50
Indiana	6.00
Illinois	9.50
Michigan	9.50
Wisconsin	5.00

### WEST NORTH CENTRAL

Minnesota, North Dakota,	
South Dakota	\$ 6.00
Nebraska	5.00
Kansas	5.00
Iowa	5.00
Missouri	6.00

### EAST SOUTH CENTRAL

Kentucky	\$ 5.00
Tennessee	9.50
Alabama	5.00
Mississippi	5.00

### WEST SOUTH CENTRAL

Arkansas	\$ 5.00
Louisiana	5.00
Oklahoma	6.00
Texas	14.50

### MOUNTAIN STATES

Montana, Idaho, Wyoming,	
Colorado, New Mexico,	
Arizona, Utah, Nevada	\$ 6.00

### PACIFIC

Washington, Alaska	\$ 5.00
Oregon	5.00
California, Hawaii	14.50

**Save \$70—Order the complete set of State Editions.**

☐ Send me the entire set of Gen. Mdse./Jr. Dept. Variety  
Store Chains State Editions for only \$180—saving  
me \$70 if bought separately.

Chain Store Guide  
425 Park Avenue  
New York, N.Y. 10022

☐ Check Enclosed  
(State Editions not sold on open account)

Please send copies of the 1980 State Editions as checked above to:

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Ordered By \_\_\_\_\_ Title \_\_\_\_\_

Product Sold \_\_\_\_\_ Date \_\_\_\_\_

Include N.Y., Calif., or applicable sales taxes please.



# Increase SALES POWER



... with State Editions of the  
Directory of

## Discount Stores

### NEW ENGLAND

Maine, New Hampshire,  
— Vermont \$ 9.50  
— Massachusetts 15.50  
— Connecticut, Rhode Island 15.50

### MIDDLE ATLANTIC

— New York \$29.00  
— New Jersey 15.50  
— Pennsylvania 20.00

### SOUTH ATLANTIC

Delaware, Maryland, D.C.,  
— Virginia, West Virginia \$13.00  
— North Carolina, South Carolina,  
— Georgia 13.00  
— Florida 12.00

### EAST NORTH CENTRAL

— Ohio \$20.00  
— Michigan, Indiana 20.00  
— Illinois, Wisconsin 20.00

### WEST NORTH CENTRAL

Minnesota, North Dakota,  
— South Dakota \$ 6.00  
— Nebraska, Kansas,  
— Iowa, Missouri 15.50

### EAST SOUTH CENTRAL

— Kentucky, Tennessee,  
— Alabama, Mississippi \$13.00

### WEST SOUTH CENTRAL

— Arkansas, Louisiana,  
— Oklahoma \$15.50  
— Texas 15.50

### MOUNTAIN STATES

— Montana, Idaho, Wyoming,  
— Colorado, New Mexico,  
— Arizona, Utah, Nevada \$12.00

### PACIFIC

— Washington, Oregon, Alaska \$ 6.00  
— California, Hawaii 23.50

**Save \$100—Order the complete set of State Editions.**

☐ Send me the entire set of Discount State Editions for  
only \$210—saving me \$100 if bought separately.

Chain Store Guide  
425 Park Avenue  
New York, N.Y. 10022

☐ Check Enclosed  
(State Editions not sold on open account)

Please send copies of the 1980 State Editions as checked above to:

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Ordered By \_\_\_\_\_ Title \_\_\_\_\_

Product Sold \_\_\_\_\_ Date \_\_\_\_\_

Include N.Y., Calif., or applicable sales taxes please.

Give your field sales people  
new leads . . .



# . . . with State Editions

These Chain Store Guide STATE EDITIONS will provide your sales force with vital selling information in their areas: New business situations, names of the right person to call on at their accounts . . . and companies who have entered the market in the past 12 months.

State Editions will let your sales force take advantage of the same facts — on a local, city-by-city basis — that you have in your national directory of the total market. Each page in the State Edition is exactly as it appears in the complete "guide" — and includes an alphabetical company index that shows headquarters locations within that state.

**Chain Store Guide**



*Grand Central*  
Quality You Can Afford



**TWIN FAIR**  
DISCOUNT DEPARTMENT STORES  
AND SUPERMARKETS

**ayr#way**

**NICHOLS**

**GEMCO**

**Gold@Circle**

**PAMIDA**

**FedMart\***  
\*America's Greatest General Store



**Kmart**  
THE SAVING PLACE



**WAL-MART**



**Ames**  
DISCOUNT DEPARTMENT STORES

CONSUMER PROTECTION  
**TSS**  
WE SINCERELY WANT  
TO SATISFY YOU

We Save Money For You... Naturally  
**Two Guys**  
THE DISCOUNT DEPARTMENT STORE

**BI-MART**

**KING'S**  
FAMOUS BRANDS

**RICHWAY**

**HECK'S**

**The Treasury**

**TG&Y**

**Barkers**

**Jefferson**

**Murphy's**  
**MART**

**TARGET**

**Jamesway**  
the 'more store'

**ZODYS**